## REPORT OF THE DIRECTORS

The directors have pleasure in submitting the annual report together with the audited financial statements of Shanghai Real Estate Limited (the "Company") and its subsidiaries (hereinafter collectively referred to as the "Group") for the year ended 31st December 2003.

#### **Principal Activities**

The Group is a reputable property, land development and housing technology developer in Shanghai. The Group's brandname "Oasis Garden" enjoys good reputation both at home and abroad.

Turnover and contribution to profit before taxation of the Group are derived mainly from sale, presale and lease of properties, land development and partly from housing technology investment in the People's Republic of China.

#### **Segmental Information**

Details of the Group's turnover and contribution by principal activity and geographical area for the year ended 31 December 2003 are set out in note 3 to the financial statements.

#### **Major Customers and Suppliers**

Approximately 52% (2002:38%) of the Group's turnover were attributable to the Group's five largest customers. Sales of the largest customer accounted for 30% (2002:17%) the Group's turnover for the year.

Approximately 29% (2002:22%) of the Group's purchases were attributable to the Group's five largest suppliers. Purchases from the largest supplier accounted for 14% (2002:12%) of the Group's purchases for the year.

Based on the knowledge of the directors, none of the directors, their associates or any shareholders who owned more than 5% of the Company's issued share capital had any interest at any time in the year in the Group's five largest customers and suppliers.

#### Results and Appropriations

Details of the Group's results for the year ended 31st December 2003 are set out in the consolidated profit and loss account on page 39. No interim dividend was recommended by the Board of Directors of the Company. The Board of Directors recommend a final dividend of HK\$0.0166 per share, totaling HK\$22,489,680, for the year ended 31st December 2003 to those shareholders whose names appear on the Registers of Members on 18th May, 2004.

# REPORT OF THE DIRECTORS

#### Bank Loans, Overdrafts and Other Borrowings

Details of bank loans, overdrafts and other borrowings of the Group are set out in note 24 to the financial statements.

#### Reserves

Movements in the reserves of the Group and the Company during the year are set out in Note 23 to the financial statements.

#### Distributable Reserves

The total amount of reserves of the Company available for cash distribution was HK\$25,623,934 as of 31st December 2003 as computed in accordance with The Companies Act 1981 of Bermuda. In addition, the share premium account with a balance of HK\$595,798,605 as of 31st December 2003 may be distributed in the form of fully paid bonus shares.

#### **Share Option Scheme**

The Company adopted a share option scheme, under which it may grant options to subscribe for up to 10% of the issued share capital of the Company from time to time, to full-time employees of the Company and its subsidiaries (including executive Directors) to subscribe for shares in the Company. Details of the movements of share options granted and exercised under the scheme during the year are set out in note 21 to the financial statements.

#### **Pre-Emptive Rights**

There are no provisions for pre-emptive rights under the Company's Bye-laws of Bermuda which would oblige the Company to offer new shares on a pro-rata basis to existing shareholders.

#### Purchase, Redemption and Sale of The Company's Listed Securities

Neither the Company nor its subsidiaries purchased, redeemed or sold any of the Company's listed securities during the year ended 31st December 2003.

#### **Fixed Assets and Investment Properties**

Details of the movement in fixed assets and investment properties of the Group are set out in Note 13 to the financial statements.

#### **Related Party Transactions**

Details of the Related Party Transactions of the Group for the year ended 31st December 2003 are set out in Note 29 to the financial statements.

### REPORT **OF THE DIRECTORS**

#### **Directors**

The directors who held office during the year and up to the date of this report are:

#### **Executive Directors**

Mr. Shi Jian

Mr. Li Yao Min

Mr. Yu Hai Sheng

Mr. Shi Jian Dong

Mr. Jiang Xu Dong

#### **Non-executive Director**

Mr. Cheung Wing Yui

Mr. Wang Ru Li

#### **Independent Non-executive Directors**

Mr. Sang Rong Lin

Mr. Yeung Kwok Wing

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Mr. Geng Yu Xiu

#### **Directors' Emoluments**

Details of directors' emoluments are set out in Note 12 to the financial statements.

#### **Directors' Service Contracts**

All the executive directors have entered into service contracts with the Company for terms of five years from 1st November 1999 and shall be renewable automatically for successive terms of one year until terminated by either party giving to the other not less than six months' prior written notice, such notice to expire not earlier than 31st October 2004.

None of the remaining directors has a service contract with the Company or any of its subsidiaries which is not terminable within one year without payment of compensation, other than statutory compensation.

### **REPORT**

### OF THE DIRECTORS

#### **Directors' Interest in Shares**

As of 31st December 2003, the interests and short positions of each Director of the Company in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the SFO) (the "Associated Corporations") as recorded in the register required to be kept by the Company under Section 352 of the SFO or as otherwise notified to the Company and the Hong Kong Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Companies (the "Model Code") were as follows:

					Approximate
					Percentage of
					Aggregate
					long position
					in Shares to
		Number of Shares held			the issued
Name of	Number of	Personal	Family	Corporate	Share capital of the
Company	Director	Interest	interest	interest	Company as at
					31st December 2003
Shanghai Real	Shi Jian	2,000,000(1)	2,000(2)	766,804,000(3)	56.75%
Estate Limited	Li Yao Min	1,000,000(1)			0.07%
	Yu Hai Sheng	1,000,000(1)			0.07%
	Shi Jian Dong	2,000(1)			0.0002%
	The Lord Killearn	100,000			0.007%
Good Time	Shi Jian	245,377,280	230,041,200		62%(4)
Resources Limited					

#### Notes:

- (1) These Shares are held by the Directors through the exercise of options on 3 December 2001 (which where granted on 24th December 1999).
- (2) These shares are held by Ms Si Xiao Dong, the wife of Mr Shi Jian.
- (3) These 766,804,000 Shares are held by Good Time Resources Limited, a company incorporated in the British Virgin Islands in which Mr. Shi Jian and his wife, Ms. Si Xiao Dong, together beneficially own 62%, of its issued share capital.
- (4) The remaining 38% interest in Good Time Resources Limited are held by other management staff of the company including but not limited to Mr. Yu Hai Sheng, Mr. Li Yao Min, Mr. Jiang Xu Dong and Mr Shi Jian Dong.

Save as mentioned above, as at 31 December 2003, none of the Directors or chief executive of the Company or any of their associates had any interests or short positions in the Shares, underlying shares or debentures of the Company or any of its Associated Corporations which had been recorded in the register required to be kept under Section 352 of the SFO or as otherwise notified to the Company and the Hong Kong Stock Exchange pursuant to the Model Code.

#### **Directors' Interest in Contracts**

No contract, commitment or agreement of significance in relation to the Company's business, to which the Company or any of its subsidiaries was a party and in which any of the Company's directors had a material interest, either directly or indirectly, subsisted at the end of the year or at any time during the year.

#### Directors' Rights to Acquire Shares

In 2003, all directors had not granted any options nor exercised any options.

Saved as disclosed above, at no time during the period was the Company or its subsidiaries a party to any arrangements to enable the Directors of the Company to acquire benefits by means of the acquisition of shares in, or debt securities (including debentures) of, the Company or any other body corporate.

#### Substantial Shareholders' Interests

As of 31st December 2003, the persons/companies, other than a Director or chief executive of the Company, who had interests or short positions in the shares and underlying shares of the Company as recorded in the register required to be kept under Section 336 of the SFO were as follows:

Percentage of aggregate
long position in shares
to the issued share capital
of the Company as at

Name Nature of Interests Number of shares 31st December 2003

Good Times Resources Ltd Beneficial Interest 766,804,000 56.60%

Save as disclosed above, there was no person, other than a Director or chief executive of the Company, who has an interest or short position in the shares and underlying shares of the Company as recorded in the register of the Company kept under Section 336 of the SFO.

# REPORT OF THE DIRECTORS

#### **Code of Best Practice**

In the opinion of the Directors, the Company had complied with Code of Best Practice as set out in Appendix 14 of The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Code of Best Practice") throughout the accounting period covered by the Annual Report, except that the independent non-executive Directors of the Company are not appointed for specific terms.

#### **Audit Committee**

The Company established an audit committee on 12th November 2001 with written terms of reference in compliance with the Code of Best Practice as set out in Appendix 14 of the Listing Rules. The primary duty of the audit committee are to review and supervise the financial reporting process and internal control system of the Group. The audit committee has three members comprising the non-executive Director and the two independent non-executive Directors.

#### **Pension Scheme**

Details of the Group's pension schemes are set out in Note 2 (I) to the financial statements.

#### **Auditors**

The financial statements have been audited by PricewaterhouseCoopers. A resolution for their reappointment as auditors for the ensuing year is to be proposed at the forthcoming annual general meeting.

On behalf of the board

#### Shi Jian

Chairman

Hong Kong, 26th April 2004