

SIGNIFICANT EVENTS

大事回顧

03

APRIL

- Digital China entered into an agreement with Asus to act as distributor for “Asus D1” portable PC (Asus Notebook) products.

MAY

- Digital China entered into an agreement with Sybase Software (China) Limited to act as distributor for a full range of Sybase software products.

JUNE

- Digital China was awarded the video-conferencing project of the Industrial and Commercial Bank of China, which related to the building of a video-conferencing network using the Polycom video solution in a total value of RMB 45 million.

JULY

- Digital China entered into a strategic alliance with China Great Wall Computer on PC business.

AUGUST

- Digital China entered into an agreement with Borland Software Corporation to secure the supply of Borland's ALM solution for its major platforms.
- The groundbreaking ceremony for Digital China Software R&D Centre was held.
- Digital China secured a contract China Development Bank with a worth of RMB 33 million, in connection with the development of the bank's core banking system.
- Digital China was appointed the main system integration provider for the ARP (Academia Resource Planning) of China Academy of Science, which was expected to generate gross turnover in excess of RMB 60 million.
- Digital China entered into a software contract with Construction Bank for the procurement of BEA TUXEDO products and services, with a worth of close to RMB 30 million.
- Digital China entered into a RMB 10 million contract with ChinaPay for the procurement of BEA TUXEDO products and services.

SEPTEMBER

- Digital China entered into a RMB 13 million contract with the Ministry of Labour and Social Security of China for the supply of BEA Weblogic Server Advantage Edition products.
- Digital China Software Limited was officially qualified by the three-tier assessment of SJ/T11235 (assessment model for software capability level) conducted by the Ministry of Information Industry of China.
- Digital China entered into an investment agreement with an investment vehicle under GE and Japanese listed company TIS Inc. for the establishment of Digital China Information System, Limited to tap the enormous market of software application outsourcing in Japan.
- Digital China was awarded the first prize in “Network Computer User Satisfaction” jointly by China Computerworld and the National IT User Committee.
- Digital China's Network Business Department was awarded high school projects in West China with a worth of over RMB 20 million.
- Digital China entered into an exclusive agreement with SHARP on the VIEWCAM Z, HP's latest product range.

4 月

- 神州數碼與華碩簽署合作協議，代理其便攜式 PC “華碩 D1”（華碩筆記本電腦）產品。

5 月

- 神州數碼與 Sybase 軟件（中國）有限公司簽署合作協議，全線代理 Sybase 公司的軟件產品。

6 月

- 神州數碼取得工商銀行視訊會議項目，全面採用寶利通視頻解決方案建設其視頻會議網絡，項目金額 4,500 萬元人民幣。

7 月

- 神州數碼與長城電腦就 PC 業務合作簽署戰略協議。

8 月

- 神州數碼與美國 Borland 軟件公司簽訂合作協議，為各主要平台提供 Borland 應用軟件周期管理（ALM）解決方案。
- 神州數碼軟件研發中心揭土奠基。
- 神州數碼成功簽約國家開發銀行核心業務系統，簽約額 3,300 萬元人民幣。
- 成為中國科學院資源規劃（ARP）系統總集成商，預計總營業額將超過 6,000 萬元人民幣。
- 神州數碼與建設銀行簽署了價值近 3,000 萬元人民幣的軟件合同，採購 BEA TUXEDO 產品及服務。
- 神州數碼與中國銀聯股份有限公司簽訂千萬元人民幣軟件合約，採購 BEA Tuxedo 產品。

9 月

- 神州數碼與中國勞動和社會保障部簽署價值 1,300 萬元人民幣的軟件合同，提供 BEA Weblogic Server Advantage Edition 產品。
- 神州數碼軟件公司正式通過了中國信息產業部“軟件能力成熟度評估模型 SJ/T11235”的三級評估。
- 神州數碼與通用電器（GE）旗下一家投資公司，以及日本上市公司 TIS 株式會社簽訂投資協議，成立神州數碼通用軟件有限公司，共同發展日本龐大的軟件應用外包市場。
- 神州數碼獲由計世傳媒集團和全國用戶委員會共同頒發的“NC 領域用戶滿意度第一”殊榮。
- 神州數碼網絡業務取得西部高校項目，項目金額 2,000 逾萬元人民幣。
- 神州數碼與夏普公司就最新的酷旋 Z 產品簽署獨家合作協議。

OCTOBER

- Shanghai Technology Park, Digital China's first owned office complex in East China, was officially opened.
- Digital China entered into a strategic alliance with NEC on data projector businesses.
- Construction of Lanhe Hope School in Hubei, the second Hope School built with donations from Digital China staff, was completed.
- Digital China entered into an agreement with AMD to undertake marketing of AMD processor box set in the Chinese DIY market, together with the provision of ancillary after-sales services.
- Digital China secured the project for the upgrade of the CAAC Integrated Data Communication networking for Air Traffic Management, the gross contract value of which amounted to RMB 47 million.
- Digital China entered into an agreement with Network Appliance to launch the Centralised Storage solution.
- e-bridge, Digital China's e-commerce platform, ranked first among China's distribution sector in terms of B to B transaction amount after recording online transaction of over RMB 10 billion. In addition, the platform was also named an "Exemplary Project for the Application and Promotion of Corporate e-Commerce Standards."
- Digital China's status as a "National B to B e-Commerce Exemplary Project" was re-affirmed at the seventh National e-Commerce Assembly.

NOVEMBER

- Mr. Guo Wei, President & CEO of Digital China, was named a "Future Business Leader of the PRC" at the "Summit Conference of PRC Enterprises" hosted by the World Economic Forum.
- Digital China Management Systems Limited entered into a turnkey contract with DHI & DCW Group Co., Ltd. for the DHI & DCW Group Co., Ltd. Management System Re-engineering Project, with a gross contract worth of close to RMB 60 million.
- Digital China secured the BOSS project from Liaoning Mobile with a worth of RMB 50 million.

DECEMBER

- Digital China's Systems Integration Department secured the operating support system expansion project from Anhui Mobile with a worth of RMB 20 million.
- Digital China completed its software and service procurement contract with the Shanghai Municipal Government after a duration of three years. With a total contract value of RMB 75 million, it was the largest deal in China's software distribution sector.

10 月

- 神州數碼在華東地區的第一個自有辦公大樓 — 上海科技園正式啟用。
- 神州數碼與NEC簽署投影機業務戰略合作協議。
- 神州數碼全體員工捐款興建的第二所希望小學 — 湖北閬河希望小學順利竣工。
- 神州數碼與美國AMD公司簽署合作協議，承擔AMD盒裝處理器產品在中國DIY市場的營銷和推廣工作，並提供配套的售後服務。
- 神州數碼承接民航數據網(中國民航空管數據通信網)升級改造工程，項目合同總金額達4,700萬元人民幣。
- 神州數碼簽約Network Appliance，公推“統一存儲”解決方案。
- e-bridge電子商務平台網上交易額超過100億元人民幣，居國內分銷行業B to B交易額排名第一，並入選“企業電子商務標準應用推廣示範工程”。
- 第七屆中國電子商務大會確定神州數碼為全國B to B電子商務示範工程。

11 月

- 在世界經濟論壇主辦的“中國企業高峰會”上，神州數碼控股有限公司總裁郭為獲得“中國未來經濟領袖”稱號。
- 神州數碼管理系統公司與大連重工起重集團有限公司簽署了“大連重工起重集團有限公司管理體系再造項目”總包合同，合同總價值近6,000萬元人民幣。
- 神州數碼奪得遼寧移動BOSS容災項目，項目金額5,000萬元人民幣。

12 月

- 神州數碼系統集成本部簽約安徽移動業務運營支撐系統擴容項目，項目總金額達到2,000萬元人民幣。
- 神州數碼與上海市政府簽訂的軟件和服務採購合同歷經3年順利完成。總金額為7,500萬元人民幣，是中國軟件分銷領域內最大的一項交易。

04

MARCH

- Digital China struck a deal with China Life Insurance Company Limited to undertake a database consolidation project with a worth more than RMB 80 million.
- Digital China's Systems Integration Department won the bid for the BOSS capacity expansion project from Henan Mobile with a contract worth of close to RMB 29 million.

3 月

- 神州數碼取得中國人壽保險公司數據集中項目，金額8,000餘萬元人民幣，對於神州數碼在保險業的重大開拓有著里程碑式的意義。
- 神州數碼系統集成本部中標“河南移動BOSS擴容”項目，合同總金額近2,900萬元人民幣。

Supplier Awards for Digital China in 2003

HP

HP Best Distributor in Greater China 2003
HP Best Sales Channel Development in Greater China 2003
HP OPENVIEW FY03 Sales Olympics Champion China
2003 HP Alpha VAR

IBM

FY03 Best Partner Asia Pacific
Best Solution Supplier 2003
Best SI Provider for eServer iseries 2003
IBM Best SI Provider in Chinese Channels

MICROSOFT

Microsoft Best Distribution Performance Award

NETSCREEN

NETSCREEN FY03 Best Distributor Award – Asia Pacific

NOKIA

Best Nokia Agent in China 2003
Best Nokia Agent in Asia Pacific 2003

ORACLE

ORACLE Outstanding Partner – Asia Pacific

SUN

SUN Special Achievement Award
SUN Platinum Partner
SUN Best Channel Development Provider
SUN Best Industry Development Partner

2003 年神州數碼獲廠商頒發獎項

惠普

HP 2003 大中國地區分銷商榜首獎
HP 2003 大中國地區最佳渠道發展獎
HP OPENVIEW FY03 奧林匹克銷售冠軍
2003 HP Alpha 最佳金牌 VAR

國際商業機器

FY03 亞太區最佳合作夥伴獎
2003 年度最佳解決方案供應商
eServer iseries 2003 年度最佳系統集成商
IBM 中國區渠道最佳系統集成商

微軟

Microsoft 最佳分銷業績獎

網屏

NETSCREEN FY03 亞太區最佳分銷商獎

諾基亞

2003 年度諾基亞公司中國區最佳總代理
2003 年度諾基亞亞太地區最佳總代理

甲骨文

ORACLE 亞太區傑出合作夥伴獎

太陽電腦

SUN 特別成就獎
SUN 白金合作夥伴獎
SUN 最佳渠道發展供應商獎
SUN 最佳行業拓展合作夥伴獎

Other Awards for Digital China

- “Top 500 Informatised Companies in the PRC” named by the National Informatisation Evaluation Centre and CHINA INTERNET WEEKLY
- “Most Influential IT Service Branded Company” named by China Center for Information Industry Development
- “China's 100 Leading e-government Enterprise” named by CHINA INTERNET WEEKLY (first ranking for two years in a row)
- “China's 100 Leading Software Enterprise” named by the National Informatisation Evaluation Centre (fourth ranking)
- “Best e-Commerce Application Award” by the National Informatisation Evaluation Centre and CHINA INTERNET WEEKLY
- “The U.S. Commercial Service's Certificate of Appreciation for Achievement in Trade” by The United States Department of Commerce
- “User Satisfaction Award for Professional Services in the Education Sector” by the CCID
- “Top 10 Brand-names in City and Campus Websites” by China Association for Education Technology
- “Future Business Leader of the PRC” (Mr. Guo Wei) by World Economic Forum and the CAIJING MAGAZINE

神州數碼榮獲的公開獎項

- “中國企業信息化 500 強” — 國家信息化測評中心和《互聯網周刊》
- “國內最具影響力的 IT 服務品牌企業” — 賽迪資訊
- “2003 中國電子政務 IT100 強” — 《互聯網周刊》(連續兩年蟬聯第一)
- “2003 年中國軟件產業最大規模前 100 家企業” — 信息產業部 (第四位)
- “最佳電子商務應用獎” — 國家信息化測評中心和《互聯網周刊》
- “傑出貿易貢獻榮譽獎” — 由美國商務部頒發
- “2003 年教育行業專業服務用戶滿意度獎” — 由中國電子信息產業發展研究院
- “城域網、校園網十佳品牌” — 中國教育技術協會
- “中國未來經濟領袖 — 郭為先生” — 世界經濟論壇和《財經》雜誌