董事會謹將截至二零零四年三月三十一日止 年度的年報及經審核賬項呈覽。 The Directors have pleasure in submitting their annual report together with the audited accounts for the year ended 31 March 2004.

主要業務

本公司的主要業務為持有和經營酒店、物業 投資及投資控股。各附屬公司的主要業務及 其他詳情載於賬項附註14。

本公司及各附屬公司於本財政年度的主要業務及經營地區分析載於賬項附註3。

主要客戶及供應商

於本年度內,本集團向其五大供應商所進行 的採購及向五大客戶所作出的銷售均分別低 於總採購額及總銷售額的30%。

賬項

本集團截至二零零四年三月三十一日止年度 的溢利及本公司和本集團於該日的財政狀況 載於賬項內第33至第85頁。

本公司已於二零零四年一月八日派發中期股息每股港幣6仙(二零零三年:港幣8仙)。董事會現建議派發截至二零零四年三月三十一日止年度的末期股息每股港幣10仙(二零零三年:港幣7仙)。

慈善捐款

本集團於本年度內的慈善捐款為港幣5,000元 (二零零三年:港幣2,209,600元)。

PRINCIPAL ACTIVITIES

The principal activities of the Company are hotel ownership, hotel operation, property investment and investment holding. The principal activities and other particulars of the subsidiaries are set out in note 14 on the accounts.

The analysis of the principal activities and geographical locations of the operations of the Company and its subsidiaries during the financial year are set out in note 3 on the accounts.

MAJOR CUSTOMERS AND SUPPLIERS

During the year, the five largest suppliers and five largest customers of the Group accounted for less than 30% by value of the Group's total purchases and sales respectively.

ACCOUNTS

The profit of the Group for the year ended 31 March 2004 and the state of the Company's and the Group's affairs as at that date are set out in the accounts on pages 33 to 85.

An interim dividend of HK\$0.06 (2003: HK\$0.08) per share was paid on 8 January 2004. The Directors now recommend the payment of a final dividend of HK\$0.10 (2003: HK\$0.07) per share in respect of the year ended 31 March 2004.

CHARITABLE DONATIONS

Donations made by the Group during the year amounted to HK\$5,000 (2003: HK\$2,209,600).

固定資產

本年度內固定資產的變動詳情列載於賬項附 註13。

本公司及本集團的投資物業如下:

FIXED ASSETS

Movements in fixed assets during the year are set out in note 13 on the accounts.

The investment properties of the Company and the Group are as follows:

地點	用途	租賃年期
Location	Use	Lease term
den IV ven skude III	24.19	I. IIIa
凱悦酒店商場	商場	中期
地庫、地下及一樓		
九龍彌敦道六十七號		
(九龍內地段7425號)		
The Hyatt Regency Shopping Arcade	Shopping arcade	Medium
Basement, Ground and lst Floors,		
67 Nathan Road, Kowloon		
(Kowloon Inland Lot No. 7425)		
好運工業大廈	工場及停車位	中期
地下A單位、一樓A單位		
及二樓A單位、地下L1、		
L2、L3及L4停車位		
九龍觀塘巧明街一百零五號		
(觀塘內地段22號)		
Good Luck Industrial Building	Workshops and car	Medium
Unit A on the Ground,	parking spaces	
1st and 2nd Floors,		
and Car Parking Spaces Nos.		
L1, L2, L3 & L4 on the Ground Floor,		
105 How Ming Street, Kwun Tong,		
Kowloon		
(Kwun Tong Inland Lot No. 22)		

董事會

本財政年度的董事會成員如下:

執行董事

鍾輝煌

鍾瓊林

鍾烱輝

鍾燊南

鍾敏卿

獨立非執行董事

冼祖昭

劉華森

本公司已收到冼祖昭先生及劉華森先生有關 獨立性的確認書。本公司仍認為他們有獨立 性。

根據本公司的公司章程第103及104條,鍾敏卿小姐及冼祖昭先生須於即將召開的股東周年大會上輪值告退,惟願膺選連任。

董事服務合約

獨立非執行董事於一九九六年一月十二日獲 聘任,任期由該日起計為期四年。該委任期 已延長及將於二零零五年一月十一日屆滿。

擬於即將召開的股東周年大會中候選連任的 董事概無訂立本公司或其任何附屬公司於一 年內不可在不予賠償(一般法定賠償除外)的 情況下終止的尚未屆滿的服務合約。

DIRECTORS

The Directors during the financial year were:

Executive Directors

Cheong Hooi Hong
Cheong Kheng Lim
Cheong Keng Hooi
Cheong Sim Lam
Cheong Been Kheng

Independent non-executive Directors

Sin Cho Chiu, Charles Lau Wah Sum

The Company has received a confirmation of independence from each of Mr Sin Cho Chiu, Charles and Mr Lau Wah Sum. The Company still considers them to be independent.

In accordance with articles 103 and 104 of the Company's Articles of Association, Miss Cheong Been Kheng and Mr Sin Cho Chiu, Charles retire from the board by rotation at the forthcoming annual general meeting and, being eligible, offer themselves for re-election.

DIRECTORS' SERVICE CONTRACTS

The independent non-executive Directors were appointed on 12 January 1996 for a term of 4 years commencing from that date. The term has been extended and will expire on 11 January 2005.

No director proposed for re-election at the forthcoming annual general meeting has an unexpired service contract which is not determinable by the Company or any of its subsidiaries within one year without payment of compensation, other than normal statutory obligations.

董事擁有股份、相關股份和債權證的權益及持有股份的淡倉

遵照《證券及期貨條例》第352條備存的董事權益及淡倉登記冊顯示,於二零零四年三月三十一日在任的本公司董事於該日擁有本公司、其控股公司、附屬公司及其他相聯法團(須符合《證券及期貨條例》所載的定義)有關股份的權益如下:

(a) 本公司

DIRECTORS' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES

The Directors of the Company who held office at 31 March 2004 had the following interests in the shares of the Company, its holding companies, subsidiaries and other associated corporations (within the meaning of the Securities and Futures Ordinance ("SFO")) at that date as recorded in the register of Directors' interests and short positions required to be kept under section 352 of the SFO:

(a) The Company

每股面值港幣1元普通股股數 Number of ordinary shares of HK\$1 each

		個人權益	家族權益	公司權益	實益權益 總數	佔已發行 股份總數 的百分比
					Total	% of total
		Personal	Family	Corporate	beneficial	issued
姓名	Name	interests	interests	interests	interests	shares
鍾輝煌	Cheong Hooi Hong	2,073,992	_	_	2,073,992	0.58%
鍾瓊林	Cheong Kheng Lim	26,089,715	34,000	_	26,123,715	7.26%
鍾烱輝	Cheong Keng Hooi	15,325,839	275,280	_	15,601,119	4.33%
鍾燊南	Cheong Sim Lam	1,807,155	24,000	_	1,831,155	0.51%
鍾敏卿	Cheong Been Kheng	3,931,198	_	_	3,931,198	1.09%
冼祖昭	Sin Cho Chiu, Charles	242,000	_	120,000	362,000	0.10%
				(註) (Note)		
劉華森	Lau Wah Sum	_	_	_	_	_

註: 公司權益下的120,000股為昭英有限公司 所持有的120,000股普通股。根據《證券 及期貨條例》,洗祖昭先生被視為擁有此 等股份的權益。 Note: The corporate interests of 120,000 shares represent 120,000 ordinary shares held by Chason Limited where Mr Sin Cho Chiu, Charles is taken to be interested in such shares under the SFO.

Bhd.

(b) Austin Hills Country Resort (b) Austin Hills Country Resort Bhd.

每股面值馬幣1元普通股股數

Number of ordinary shares of Malaysian Ringgit 1 each

		個人權益	家族權益	公司權益	實益權益總數	估已發行 股份總數 的百分比
					Total	% of total
		Personal	Family	Corporate	beneficial	issued
姓名	Name	interests	interests	interests	interests	shares
鍾輝煌	Cheong Hooi Hong	_	_	_	_	_
鍾瓊林	Cheong Kheng Lim	1	_	_	1	0.00001%
鍾烱輝	Cheong Keng Hooi	_	_	_	_	_
鍾燊南	Cheong Sim Lam	_	3	_	3	0.00003%
鍾敏卿	Cheong Been Kheng	_	_	_	_	_
冼祖昭	Sin Cho Chiu, Charles	_	_	_	_	_
劉華森	Lau Wah Sum	_	_	_	_	_

(c) 天德地產有限公司

(c) Tian Teck Land Limited

每股面值港幣0.25元股份股數

Number of shares of HK\$0.25 each

						佔已發行
					實益權益	股份總數
		個人權益	家族權益	公司權益	總數	的百分比
					Total	% of total
		Personal	Family	Corporate	beneficial	issued
姓名	Name	interests	interests	interests	interests	shares
鍾輝煌	Cheong Hooi Hong	4,625,792	_	_	4,625,792	0.97%
鍾瓊林	Cheong Kheng Lim	46,023,872	115,292	_	46,139,164	9.72%
鍾烱輝	Cheong Keng Hooi	26,962,036	1,002,384	_	27,964,420	5.89%
鍾燊南	Cheong Sim Lam	1,119,504	_	_	1,119,504	0.24%
鍾敏卿	Cheong Been Kheng	300,100	_	_	300,100	0.06%
冼祖昭	Sin Cho Chiu, Charles	2,000	_	115,200	117,200	0.02%
				(註) (Note)		
劉華森	Lau Wah Sum	_	_	_	_	_

註: 公司權益下的115,200股為昭英有限公司 所持有的115,200股股份。根據《證券及 期貨條例》,冼祖昭先生被視為擁有此等 股份的權益。

Note: The corporate interests of 115,200 shares represent 115,200 shares held by Chason Limited where Mr Sin Cho Chiu, Charles is taken to be interested in such shares under the SFO.

(d) 天德有限公司

(d) Tian Teck Investment Holding Co., Limited

每股面值港幣1元普通股股數

Number of ordinary shares of HK\$1 each

						佔已發行
					實益權益	股份總數
		個人權益	家族權益	公司權益	總數	的百分比
					Total	% of total
		Personal	Family	Corporate	beneficial	issued
姓名	Name	interests	interests	interests	interests	shares
鍾輝煌	Cheong Hooi Hong	25	_	_	25	25%
鍾瓊林	Cheong Kheng Lim	25	_	_	25	25%
鍾烱輝	Cheong Keng Hooi	25	_	_	25	25%
鍾燊南	Cheong Sim Lam	25	_	_	25	25%
鍾敏卿	Cheong Been Kheng	_	_	_	_	_
冼祖昭	Sin Cho Chiu, Charles	_	_	_	_	_
劉華森	Lau Wah Sum	_	_	_	_	_

(e) 益福有限公司

(e) Yik Fok Investment Holding Company, Limited

每股面值港幣1元普通股股數

Number of ordinary shares of HK\$1 each

					實益權益	佔已發行 股份總數
		個人權益	家族權益	公司權益	總數	的百分比
					Total	% of total
		Personal	Family	Corporate	beneficial	issued
姓名	Name	interests	interests	interests	interests	shares
鍾輝煌	Cheong Hooi Hong	10	_	_	10	0.00005%
鍾瓊林	Cheong Kheng Lim	10	_	_	10	0.00005%
鍾烱輝	Cheong Keng Hooi	10	_	_	10	0.00005%
鍾燊南	Cheong Sim Lam	10	_	_	10	0.00005%
鍾敏卿	Cheong Been Kheng	1,350	_	_	1,350	0.00675%
冼祖昭	Sin Cho Chiu, Charles	_	_	_	_	_
劉華森	Lau Wah Sum	_	_	_	_	_

除上述者外,遵照《證券及期貨條例》第352 條備存的登記冊顯示,或按照《上市公司董 事進行證券交易的標準守則》以其他方式向 本公司具報,本公司董事或任何他們的配偶 或未滿十八歲的子女均沒有擁有本公司、任 何其控股公司、附屬公司或同系附屬公司的 股份、相關股份或債權證的權益或持有股份 的淡倉。

大股東及其他人士擁有股份和相 關股份的權益及持有股份的淡倉

本公司獲知,下列公司或人士於二零零四年 三月三十一日擁有本公司已發行普通股5%或 以上的權益: Apart from the foregoing, none of the Directors of the Company or any of their spouses or children under eighteen years of age has interests or short positions in the shares, underlying shares or debentures of the Company, any of its holding companies, subsidiaries or fellow subsidiaries, as recorded in the register required to be kept under section 352 of the SFO or as otherwise notified to the Company pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers.

SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

The Company has been notified of the following interests in the Company's issued shares at 31 March 2004 amounting to 5% or more of the ordinary shares in issue:

后 肌 云 佉

化司磁层

		每股面值	佔已發行
		港幣1元	股份總數
		普通股股數	的百分比
		Number of	Percentage of
		ordinary shares	total issued
		of HK\$1 each	shares
天德有限公司	Tian Teck Investment Holding Co., Limited	180,030,681	50.01%
		(附註1)	
		(Note 1)	
天德地產有限公司	Tian Teck Land Limited	180,030,681	50.01%
		(附註1)	
		(Note 1)	
鍾瓊林	Cheong Kheng Lim	26,123,715	7.26%
		(附註2)	
		(Note 2)	
林育遜	Lim Yoke Soon	26,123,715	7.26%
		(附註3)	
		(Note 3)	

附註:

- (1) 遵照《證券及期貨條例》第336條備存的股份權益及淡倉登記冊顯示,天德有限公司所擁有的權益與天德地產有限公司擁有的180,030,681股股份相同。
- (2) 鍾瓊林先生擁有之26,123,715股中的26,089,715 股為鍾瓊林先生個人持有,34,000股則為其配 偶林育遜女士持有。
- (3) 林育遜女士擁有之26,123,715股中的34,000股 為林育遜女士個人持有,26,089,715股則為其 配偶鍾瓊林先生持有。

除上述者外,本公司並無獲具報任何其他須 記錄在遵照《證券及期貨條例》第336條備存 的登記冊的權益。

董事在合約的利益

- (a) 根據於一九八八年六月十六日及一九九四年一月二十五日簽訂的協議,劉華森 先生擁有及控制的公司 — 劉華森顧問有限公司獲委任為本公司及其直接控股公司 — 天德地產有限公司的顧問 (註)。該等協議可由任何一方以不少於三個月期限通知終止。本公司及其直接控控股公司於截至二零零四年三月三十一日止年度內所支付的顧問費分別為港幣380,000元(二零零三年:港幣170,000元(二零零三年:港幣170,000元)。
 - 註: 由於預期劉先生將繼續擔任獨立非執行 董事,及其將不再被委任為顧問並將可 獲委派擔任審計委員會及薪酬委員會成 員(劉先生現正擔任此等委員會成員)一 事,本公司將於二零零四年九月三十日 前作出相關職位的變動安排。

Notes:

- (1) The register of interest in shares kept under 336 of the SFO indicates that the interest disclosed by Tian Teck Investment Holding Co., Limited is the same as the 180,030,681 shares disclosed by Tian Teck Land Limited.
- (2) Out of the 26,123,715 shares in which Mr Cheong Kheng Lim is interested, 26,089,715 shares were held by Mr Cheong Kheng Lim himself, and 34,000 shares were held by his spouse Ms Lim Yoke Soon.
- (3) Out of the 26,123,715 shares in which Ms Lim Yoke Soon is interested, 34,000 shares were held by Ms Lim Yoke Soon herself, and 26,089,715 shares were held by her spouse Mr Cheong Kheng Lim.

Apart from the foregoing, no other interests required to be recorded in the register kept under section 336 of the SFO have been notified to the Company.

DIRECTORS' INTERESTS IN CONTRACTS

(a) Under agreements dated 16 June 1988 and 25 January 1994, W S Lau & Associates Limited, a company owned and controlled by Mr Lau Wah Sum, was appointed as the general consultant (Note) to the Company and its immediate holding company, Tian Teck Land Limited. These agreements may be terminated by giving not less than three months' notice by either party. The consultancy fees paid by the Company and its immediate holding company during the year ended 31 March 2004 were HK\$380,000 (2003: HK\$380,000) and HK\$170,000 (2003: HK\$170,000) respectively.

Note: While it is expected that Mr Lau will continue to serve as an independent non-executive director, arrangements will be made to amend his appointment prior to 30 September 2004 so that he will no longer be appointed as a general consultant and instead it will be stipulated that he shall serve on the Audit Committee and Remuneration Committee (on which committees he currently serves).

(b) 根據一九九零年六月二十五日簽訂的服務協議,冼祖昭先生由一九九零年七月一日起獲委任為本公司及其直接控股公司 — 天德地產有限公司的秘書及法律顧問(註)。該等協議可由任何一方以不少於三個月期限通知終止。冼祖昭先生於截至二零零四年三月三十一日止年度內從本公司及其直接控股公司分別收取港幣380,000元(二零零三年:港幣170,000元)的服務費用。

註: 由於預期冼先生將繼續擔任獨立非執行 董事,及其將不再被委任為秘書及法律 顧問並將可獲委派擔任審計委員會及薪 酬委員會成員(冼先生現正擔任此等委員 會成員)一事,本公司將於二零零四年九 月三十日前作出相關職位的變動安排。

除上述者外,本公司、其控股公司、附屬公司或同系附屬公司於年結時或本年度任何時間,均沒有訂立任何本公司董事擁有關鍵性 利益關係的重要合約。

管理合約

(a) 根據本公司與凱悦國際(亞太區)有限公司簽訂的管理協議,凱悦國際(亞太區)有限公司全權負責本公司之酒店 一香港凱悦酒店的日常經營運作。該管理協議將於二零零五年十二月三十一日屆滿。本公司於本年度內已付的管理費為港幣10,479,879元(二零零三年:港幣17,313,359元)。

(b) Under service agreements dated 25 June 1990, Mr Sin Cho Chiu, Charles was appointed as the secretary and legal adviser (Note) to the Company and its immediate holding company, Tian Teck Land Limited with effect from 1 July 1990. These agreements may be terminated by giving not less than three months' notice by either party. In consideration for his services, Mr Sin Cho Chiu, Charles received HK\$380,000 (2003: HK\$380,000) and HK\$170,000 (2003: HK\$170,000) from the Company and its immediate holding company respectively during the year ended 31 March 2004.

Note: While it is expected that Mr Sin will continue to serve as an independent non-executive director, arrangements will be made to amend his appointment prior to 30 September 2004 so that he will no longer be appointed as secretary and legal advisor and instead it will be stipulated that he shall serve on the Audit Committee and Remuneration Committee (on which committees he currently serves).

Apart from the foregoing, no contract of significance to which the Company, its holding companies, subsidiaries or fellow subsidiaries was a party, in which a Director of the Company had a material interest, subsisted at the end of the year or at any time during the year.

MANAGEMENT CONTRACTS

(a) A management agreement exists between the Company and Hyatt International — Asia Pacific, Limited under which Hyatt International — Asia Pacific, Limited has complete responsibility for the day-to-day operations of the Company's hotel, Hyatt Regency Hong Kong Hotel. The management agreement expires on 31 December 2005. Management fees paid by the Company for the year ended 31 March 2004 amounted to HK\$10,479,879 (2003: HK\$17,313,359).

(b) 本公司與其控股公司 — 天德地產有限公司訂有一份無期限的管理協議。根據該協議,本公司同意為控股公司提供日常業務所需的管理服務、辦公室設施及職員。本公司於本年度內已收取的管理費為港幣1,200,000元(二零零三年:港幣1,200,000元)。

除上述者外,本公司於本年度內並無任何或 簽訂任何有關全盤業務或其中重大部分的管 理合約。

關連交易

為了本集團位於馬來西亞的高爾夫球康樂會的興建工程融資,本公司一間全資附屬公司一 Austin Hills Land Sdn. Bhd. (「AHLSB」)向 Austin Hills Country Resort Bhd. (「AHCRB」,AHLSB 擁有其99.98%的權益)提供一筆貸款。該筆貸款屬無抵押及免息,並無固定還款期。少數股東(包括部分董事及其聯繫人)持有 AHCRB 股份,故該筆貸款未能完全按本公司於 AHCRB 之權益比例借出。香港聯合交易所有限公司已就此給予一項豁免,惟貸款的總結餘高於本公司按比例佔 AHCRB權益的數額在任何時間不得超過港幣660,000元 (二零零三年:港幣660,000元)。

於二零零四年三月三十一日及本年度內,貸款的最高結餘高於本公司按比例佔 AHCRB 權益的數額為港幣55,000元(二零零三年:港幣45,000元)。

隨着香港聯合交易所有限公司《證券上市規則》的變更於二零零四年三月三十一日生效,此貸款不再歸類為關連交易。

(b) The Company has a management agreement for an indefinite period with its immediate holding company, Tian Teck Land Limited, whereby the Company agrees to provide management services, office facilities and staff to the latter company for its day-to-day operations. Management fees received by the Company for the year ended 31 March 2004 amounted to HK\$1,200,000 (2003: HK\$1,200,000).

Apart from the foregoing, no contract concerning the management and administration of the whole or any substantial part of the business of the Company was entered into or existed during the year.

CONNECTED TRANSACTION

For the purpose of financing the construction of the Group's golf and recreational club project in Malaysia, a 100% owned subsidiary of the Company, Austin Hills Land Sdn. Bhd., granted a loan to a 99.98% owned subsidiary, Austin Hills Country Resort Bhd. ("AHCRB"). The loan is unsecured, interest free and has no fixed terms of repayment. Minority shareholders (including certain directors and/or their associates) hold shares in AHCRB and hence the loan is not totally proportional to the Company's interest in AHCRB. A waiver in this connection has been granted by The Stock Exchange of Hong Kong Limited subject to the aggregate balance of the loan in excess of the Company's proportionate interest in AHCRB not at any time exceeding HK\$660,000 (2003: HK\$660,000).

The maximum balance and the balance of loan in excess of the Company's proportionate interest in AHCRB during the year and as at 31 March 2004 was HK\$55,000 (2003: HK\$45,000).

Following the changes to the Listing Rules of The Stock Exchange of Hong Kong Limited which came into effect on 31 March 2004, this loan is no longer categorised as a connected transaction.

購買、出售或贖回本公司的股份

本年度內,本公司及其任何附屬公司並無購 入、出售或贖回本公司的任何股份。

銀行貸款

本公司及本集團於二零零四年三月三十一日 的銀行貸款詳載於賬項附註22。

五年概要

本集團於過去五個財政年度的業績及資產與 負債概要載於本年報第86至第88頁。

退休計劃

本集團的退休計劃詳情載於賬項附註26。

遵守《最佳應用守則》

本公司在整個年度內均遵守香港聯合交易所有限公司所頒布《證券上市規則》附錄14所列的《最佳應用守則》。

審核委員會

審核委員會由兩名獨立非執行董事組成及向董事會滙報。審核委員會與本集團的高級管理人員及外聘核數師定期會面,以檢討本集團內部監控系統的成效及審閱中期報告和年報。

PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S SHARES

During the year, neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's shares.

BANK LOANS

Particulars of bank loans of the Company and the Group at 31 March 2004 are set out in note 22 on the accounts.

FIVE YEAR SUMMARY

A summary of the results and of the assets and liabilities of the Group for the last five financial years is set out on pages 86 to 88 of the annual report.

RETIREMENT SCHEMES

Particulars of the retirement schemes are set out in note 26 on the accounts.

COMPLIANCE WITH THE CODE OF BEST PRACTICE

The Company has complied throughout the year with the Code of Best Practice as set out by The Stock Exchange of Hong Kong Limited in Appendix 14 to the Listing Rules.

AUDIT COMMITTEE

The audit committee comprises two independent non-executive Directors and reports to the board of directors. The audit committee meets with the Group's senior management and external auditors regularly to review the effectiveness of the internal control systems and the interim and annual reports of the Group.

核數師

畢馬威會計師事務所即將告退,惟願膺選連任。由畢馬威會計師事務所連任本公司核數師的決議,將於即將召開的股東周年大會上提出。

承董事會命 副主席

鍾瓊林

香港, 二零零四年七月六日

AUDITORS

KPMG retire and, being eligible, offer themselves for reappointment. A resolution for the reappointment of KPMG as auditors of the Company is to be proposed at the forthcoming Annual General Meeting.

By order of the board Cheong Kheng Lim Deputy Chairman

Hong Kong, 6 July 2004