# REVIEW OF OPERATIONS

#### **Business Outlook**

Following the disposal of Group's construction related businesses in prior financial year, and the continued difficult operating environment for internet businesses, the Group shifted its business focus away from high-technology e-commerce related business to sectors such as communications, media and financial services where the Group has significant core competency.

Consistent with this new business focus, Company's management proposed changing the Company name to appropriately reflect Company's new business focus. At the general shareholders meeting in August 2003, the shareholders approved this proposal and the Company's English name was changed from "KG NextVision Company Limited" to "Pyxis Group Limited", and its associated Chinese name from "和信致遠股份有限公司" to "瀚智集團有限公司".

With this new business focus, the Group has been actively evaluating potential investment projects that fall within these areas. While some of these project evaluations are only at their preliminary stages, some have progressed to more advanced stages.

If the Group proceeds with any of these investments, the Group's strategy is to either acquire interest in companies that operate the relevant businesses, or acquire businesses from the relevant companies. The acquisition of these businesses will form the basis for building a major operating business in these areas for the Group. Also, if the Group proceeds with these projects, the Company's current approach is to acquire these investments in stages so as to facilitate an orderly integration of each of these businesses into the Group. Over time, the Group intends to build a portfolio of operating entities and a major business franchise in these business sectors.

However, the Board believes that, under current tough investment environment, the Company should be making prudent management and investment decisions in order to protect shareholder value. It is the intention of the Board to continue such cautious approach in applying the Group's managerial and financial resources in implementing any of the Group's proposed investment projects. To-date, the Group has not entered into any agreement in relation to any potential investment projects at this time.

Looking forward, the Board is still optimistic about the future of our business. The Board is of the view that by focusing on the above business sectors, the Group can best leverage its experience and network, and thus best realize its potential to improve Group's profits and enhance long-term shareholder value.

## REVIEW OF OPERATIONS (Continued)

### **Financial Resources And Liquidity**

The Group principally finances its operations by funding provided by previous share capital subscription & placement, proceeds from previous disposals of businesses, and internally generated cashflows.

As at 31 March 2004, shareholders' funds of the Group amounted to approximately HK\$173.6 million. Current assets amounted to approximately HK\$175.1 million, of which approximately HK\$137.2 million were cash and bank deposits. The Group's current liabilities amounted to approximately HK\$1.5 million.

As at 31 March 2004, the Group did not have any bank overdrafts or bank borrowings, and had no significant foreign currency exposure.

#### **Commitment And Contingent Liability**

As at 31 March 2004, the Group did not have any significant commitments or contingent liability.

#### **Staff Remuneration policy**

During the year, the Group maintained an average staff of 8 full time employees. Employees are paid at salaries comparable to market rates, and free medical insurance coverage is provided for permanent staff. The Group continues to investigate the possibility of introducing other benefits that would help retain current experienced staff and attract new employees so that the Company can maintain a capable workforce to meet present and future requirements.