

|                                     |      | 2004   | 2003   | Variance |
|-------------------------------------|------|--------|--------|----------|
|                                     |      | _      |        |          |
| Turnover                            | \$M  | 994    | 1,041  | -4.5%    |
| Profit attributable to shareholders | \$M  | 393    | 265    | 48.3%    |
| Dividends                           | \$M  | 118    | 100    | 18.0%    |
| Shareholders' funds                 | \$M  | 3,244* | 3,006* | 7.9%     |
| Basic earnings per share            | \$   | 1.1    | 0.74   | 48.6%    |
| Dividend per share                  | Cent | 33.0   | 28.0   | 17.9%    |
| Dividend cover                      | Time | 3.3    | 2.6    | 26.9%    |
| Return on equity                    | %    | 12.1*  | 8.8*   | 37.5%    |
| Net assets per share                | \$   | 9.1*   | 8.4*   | 8.3%     |

\* These items have been affected by property revaluation.



