# FIVE-YEAR FINANCIAL SUMMARY



### SELECTED FINANCIAL DATA (Financial year basis)

(in HK\$ millions, except per share amounts)	2004	Year ended 31 Decc 2003	ember 2002	18 months ended 31 December 2001	12 months ended 30 June 2000
OPERATING RESULTS					
Turnover	1,375	1,280	1,365	2,745	1,913
Recurring operating profit	264	181	186	703	637
Surplus/(deficit) on revaluation of					
investment properties	18	(112)	(75)	(41)	_
Operating profit	363	47	135	617	658
Share of profits/(losses) of associates and					
a jointly controlled entity	10	_	(1)	(6)	4
Taxation	(50)	(42)	(23)	(118)	(98)
Net profit attributable to shareholders	317	2	109	486	563
PER SHARE OF COMMON STOCK					
Recurring operating profit per share (in HK ce	ents) <b>16.92</b>	11.58	10.94	40.54	36.76
Basic earnings per share (in HK cents)	20.32	0.11	6.38	28.04	32.49
Diluted recurring operating profit per share					
(in HK cents)	N/A	N/A	N/A	40.54	36.74
Diluted earnings per share (in HK cents)	N/A	N/A	N/A	28.04	32.47
Dividend per share (in HK cents)	15.00	6.00	8.00	33.00	30.00
Net asset value per share (in HK\$)	1.08	0.94	0.98	1.24	1.46
FINANCIAL POSITION					
Fixed assets	1,302	1,347	1,507	1,621	1,708
Total assets	2,207	1,986	2,126	2,431	2,993
Bank loans	(247)	(230)	(310)	· _	(5)
Total liabilities	(522)	(516)	(597)	(281)	(469)
Net assets	1,685	1,470	1,529	2,150	2,524
Number of shares in issue	1,560,945,596	1,560,945,596	1,560,945,596	1,734,383,996	1,732,948,996
KEY RATIOS					
Recurring operating profit to turnover	19%	14%	14%	26%	33%
Return on average equity	20%	*	6%	21%	22%
Return on average total assets	15%	*	5%	18%	19%
Gearing	_	5%	11%	_	_
Current assets to current liabilities	1.58	2.26	2.07	2.95	1.32
FULL TIME EMPLOYEES	1,035	1,247	1,293	1,570	1,321

<sup>\*</sup> Represents a figure less than 1%.

## FIVE-YEAR FINANCIAL SUMMARY

#### SELECTED FINANCIAL DATA (Calendar year basis - Note)

	Year ended 31 December					
(in HK\$ millions, except per share amounts)	2004	2003	2002	2001	2000	
OPERATING RESULTS						
Turnover	1,375	1,280	1,365	1,694	2,074	
Recurring operating profit	264	181	186	324	717	
Surplus/(deficit) on revaluation of						
investment properties	18	(112)	(75)	(41)	-	
Operating profit	363	47	135	234	719	
Share of profits/(losses) of associates and						
a jointly controlled entity	10	-	(1)	(5)	1	
Taxation	(50)	(42)	(23)	(58)	(114)	
Net profit attributable to shareholders	317	2	109	166	603	
PER SHARE OF COMMON STOCK						
Recurring operating profit per share (in HK of	cents) <b>16.92</b>	11.58	10.94	18.70	41.36	
Basic earnings per share (in HK cents)	20.32	0.11	6.38	9.55	34.83	
Diluted recurring operating profit per share						
(in HK cents)	N/A	N/A	N/A	18.70	41.35	
Diluted earnings per share (in HK cents)	N/A	N/A	N/A	9.55	34.81	
Dividend per share (in HK cents)	15.00	6.00	8.00	8.00	40.00	
Net asset value per share (in HK\$)	1.08	0.94	0.98	1.24	1.46	
FINANCIAL POSITION						
Fixed assets	1,302	1,347	1,507	1,621	1,704	
Total assets	2,207	1,986	2,126	2,431	2,917	
Bank loans	(247)	(230)	(310)	_	(5)	
Total liabilities	(522)	(516)	(597)	(281)	(390)	
Net assets	1,685	1,470	1,529	2,150	2,527	
Number of shares in issue	1,560,945,596	1,560,945,596	1,560,945,596	1,734,383,996	1,733,082,996	
KEY RATIOS						
Recurring operating profit to turnover	19%	14%	14%	19%	35%	
Return on average equity	20%	*	6%	7%	48%	
Return on average total assets	15%	*	5%	6%	41%	
Gearing	_	5%	11%	_	_	
Current assets to current liabilities	1.58	2.26	2.07	2.95	2.87	
FULL TIME EMPLOYEES	1,035	1,247	1,293	1,570	1,475	

Represents a figure less than 1%.

#### Note:

Following the change of the accounting period end to 31 December in 2001, the above summaries of selected financial data of the Company, its subsidiaries, associates and a jointly controlled entity and the assets and liabilities of the Company and its subsidiaries for the five years ended 31 December 2004 are presented to provide comparison on calendar year basis.