## Consolidated Cash Flow Statement

For the year ended 31 December 2004 (Expressed in thousands of RMB)

|  | Note    | 2004         | 2003         |
|--|---------|--------------|--------------|
| Net cash inflow from operations                          | (a)     | 27,703,311   | 26,449,770   |
| Interest received  | <u></u> | 106,365      | 204,025      |
| Interest paid  |         | (2,310,270)  | (2,540,513)  |
| Dividends received                                       |         | _            | 2,573        |
| Dividends paid to minority owners of subsidiaries        |         | _            | (4,689)      |
| PRC income tax paid                                      |         | (1,680,111)  | (1,545,907)  |
| Net cash inflow from operating activities                |         | 23,819,295   | 22,565,259   |
| Investing activities                                     |         |              |              |
| Purchase of property, plant and equipment                |         | (19,161,078) | (21,184,245) |
| Sale of property, plant and equipment                    |         | 53,970       | 94,804       |
| Decrease in short-term bank deposits                     |         | 250,769      | 3,832,411    |
| Purchase of Unicom New World, net of cash acquired       |         | <del></del>  | (2,326,449)  |
| Payment of direct acquisition cost of Unicom New Century |         | (4,566)      | (59,767)     |
| Payment of direct acquisition cost of Unicom New World   |         | (14,039)     | _            |
| Purchase of Unicom International, net of cash acquired   |         | 44,267       | <del></del>  |
| Sale of Guoxin Paging, net of cash disposed              |         | 450,000      | 1,259,159    |
| Purchase of trading securities                           |         | _            | (87,956)     |
| Sale of trading securities                               |         | _            | 118,575      |
| Purchase of investment in associated companies           |         | _            | (10,062)     |
| Sale of investment in associated companies               |         | _            | 853          |
| Sale of investment securities                            |         | _            | 19,753       |
| Purchase of other assets                                 |         | (577,926)    | (708,379)    |
| Net cash outflow from investing activities               |         | (18,958,603) | (19,051,303) |
| Financing activities                                     |         |              |              |
| Proceeds from exercise of share options                  |         | 64,125       | 1,158        |
| Decrease of short-term loans to Unicom Group             |         | _            | (724,127)    |
| Proceeds from short-term bank loans                      |         | 10,224,971   | 10,901,425   |
| Proceeds from long-term bank loans                       |         | 11,083,383   | 11,075,836   |
| Repayment of short-term bank loans                       |         | (12,271,753) | (10,278,727) |
| Repayment of long-term bank loans                        |         | (17,245,641) | (18,497,783) |
| Dividends paid (Note 15(b))                              |         | (1,256,160)  | (1,255,300)  |
| Net cash outflow from financing activities               |         | (9,401,075)  | (8,777,518)  |
| Net decrease in cash and cash equivalents                |         | (4,540,383)  | (5,263,562)  |
| Cash and cash equivalents, beginning of year             |         | 9,169,936    | 14,433,498   |
| Cash and cash equivalents, end of year                   |         | 4,629,553    | 9,169,936    |
| Analysis of the balances of cash and cash equivalents:   |         |              |              |
| Cash balances  |         | 4,756        | 4,610        |
| Bank balances  |         | 4,650,708    | 9,215,326    |
| Less: Restricted bank deposits                           | (i)     | (25,911)     | (50,000)     |
| 2005. Flooting of the deposito                           | ('/     |              | ••••••       |
|  |         | 4,629,553    | 9,169,936    |

Note (i): As of 31 December 2004, approximately RMB26 million bank balances (2003: RMB50 million) was restricted by the bank to secure for long-term bank loans.

(a) The reconciliation of profit before taxation to net cash inflow from operations was as follows:

|   | 2004         | 2003        |
|---|--------------|-------------|
| Profit before taxation  | 6,466,624    | 6,095,849   |
| Adjustments for:  |              |             |
| Depreciation and amortisation   | 19,063,074   | 16,385,293  |
| Amortisation of deferred customer acquisition costs of                    |              |             |
| contractual CDMA subscribers  | 6,120,737    | 5,836,587   |
| Interest income   | (102,907)    | (173,033)   |
| Interest expense  | 1,668,467    | 1,919,375   |
| Loss on sale of Guoxin Paging   | _            | 663,279     |
| Loss on disposal of property, plant and equipment                         | 10,537       | 49,940      |
| Additional provision for impairment loss of property, plant and equipment | _            | 528,048     |
| Provision for doubtful debts  | 2,191,820    | 1,749,887   |
| Share of losses from associated companies                                 | _            | 2,275       |
| Dividends from investment securities                                      | _            | (2,573)     |
| Realised gains on trading securities                                      | <del>-</del> | (12,045)    |
| Unrealised gains on trading securities                                    | _            | (10,129)    |
| Realised gains on investment securities                                   | _            | (13,268)    |
| Operating profit before working capital changes                           | 35,418,352   | 33,019,485  |
| Increase in accounts receivable   | (1,915,496)  | (2,650,625) |
| (Increase)/decrease in inventories  | (939,899)    | 1,263,299   |
| Increase in other assets  | (5,251,569)  | (3,169,766) |
| Increase in prepayments and other current assets                          | (792,416)    | (1,342,086) |
| Increase in amounts due from domestic carriers                            | (85,306)     | (22,227)    |
| Decrease in amounts due from related parties                              | 70,516       | 553,354     |
| Increase/(decrease) in payables and accrued liabilities                   | 1,835,813    | (35,732)    |
| Increase/(decrease) in advances from customers                            | 367,431      | (55,497)    |
| Increase/(decrease) in amounts due to domestic carriers                   | 169,733      | (161,937)   |
| Decrease in amounts due to Unicom Group                                   | (943,448)    | (562,633)   |
| Decrease in amounts due to related parties                                | (230,400)    | (385,865)   |
| Net cash inflow from operations   | 27,703,311   | 26,449,770  |

## (b) Supplemental information:

Payables to equipment suppliers for construction-in-progress during 2004 decreased by approximately RMB775 million (2003: approximately RMB3, 234 million).