#### (一) 本報告期主要財務數據

# (1) MAJOR ACCOUNTING FIGURES OF THE COMPANY FOR THE YEAR

項目	Item	單位:人民幣元 Unit: Rmb		
利潤總額	Total profit	118,507,506.15		
淨利潤	Net profit	95,903,999.16		
扣除非經常性損益後的淨利潤	Net profit after extraordinary items	93,157,848.19		
主營業務利潤	Profit from principal operations	334,813,683.53		
其他業務利潤	Other operating profit	3,762,382.03		
營業利潤	Operating profit	121,588,031.30		
投資收益(損失)	Investment gain (loss)	-4,644,542.86		
補貼收入	Income from subsidies	0.00		
營業外收支淨額	Net non-operating expenses	1,564,017.71		
經營活動產生的現金流量淨額	Net cash flow from operating activities	40,321,639.30		
現金及現金等價物淨增加額	Net increase in cash and cash equivalents	13,550,003.47		

## (二) 國內外會計準則差異

# (2) DIFFERENCES BETWEEN DOMESTIC AND INTERNATIONAL ACCOUNTING STANDARDS

單位:人民幣千元

		淨利潤 Net profit		Unit: Rmb'000 股東權益 Equity interests of shareholders	
項目	Item	本期數 This period	上期數 Previous period	期初數 Opening balance	期末數 Closing balance
按中國會計制度 按香港會計準則調整項目:	As reported under PRC accounting standards Adjusted under HK GAAP:	95,904	82,048	1,202,617	1,265,422
北人集團投入資產 估值差異	Difference in valuation of net assets contributed to the Company by Beiren Group Corporation			-60,198	-60,198
北人集團投入資產	Consequential adjustment on net assets				
は は は は は は は は は は は は は は は は は は は	contributed by Beiren Group Corporation	313	313	47,832	48,145
投入附屬公司 資產估值差異	Difference in valuation of capital contribution to subsidiaries	31	1,390	-352	-321
其他資產估值之差異	Differences in valuation of other assets		1,000	002	021
及期後調整	and consequential adjustment	4,502	5,000	-10,876	-6,374
遞延税項確認之差異	Differences in recognition of deferred tax assets / liabilities	1.050	7.740	10.050	10.004
收購-附屬公司產生之	Recognition of goodwill upon	1,052	7,740	18,852	19,904
商譽確認差異	acquisition of a subsidiaries			4,479	4,479
收購-附屬公司產生之	Amortization of goodwill upon			,	
商譽攤銷差異	acquisition of a subsidiary	-448	-448	-896	-1,344
其他	Others	-153	105	-924	-1,738
按香港會計準則	Prepared under HK GAAP	101,201	96,148	1,200,534	1,267,975

#### SUMMARY OF ACCOUNTING AND OPERATIONAL FIGURES

於本年度,國內外會計準則差異對淨 利潤之財務影響金額為人民幣5,297 千元,其主要之差異如下:

1. 北人集團投入資產估值差異之 期後調整:

> 根據香港會計實務準則,北人 集團投入本公司之土地視為資本儲備之增加;而根據中國會計準則,此乃新增之長期待攤費用。因此,香港會計師將今年相關之攤銷費用人民幣313千元撥回。

2. 投入附屬公司資產估值之差 畢:

> 根據香港會計實務準則,本公司投入子公司之無形資產原值 人民幣4,624千元已於該等等 度注銷;而根據中國會計 則,該等無形資產仍結存於本 集團之資產中。因此,香港會 計師將今年相關之攤銷費用人 民幣31千元撥回。

3. 其他資產減值損失之差異:

根據香港會計實務準則,本公 司在澳門之物業投資帳面值為 人民幣32.727千元,與相關之 交易權付款人民幣24.209千元 抵銷後,錄得淨額人民幣 8.518千元。根據羅迅測計師 行於二零零五年三月二十九日 發出之評估報告,該物業市值 港幣14,000千元(約人民幣 14,892千元),因此無須作出 任何減值準備。但根據中國會 計準則,該等付款已於相關年 度確認為收入,而於二零零三 年十二月三十一日該長期債權 投資之帳面淨值為人民幣 19,394千元。因此,中國會計 師於本年度作出人民幣4,502 千元之減值準備, 而香港會計 師則將今年相關之減值準備撥 回。

During the year, the impact of the differences between domestic and international accounting standards on net profit was Rmb5,297,000. The difference was mainly due to the following:

 Consequential adjustment on net assets contributed by Beiren Group Corporation:

In accordance with HK GAAP, the land contributed by Beiren Group Corporation into the Company was accounted for as capital reserve. In accordance with PRC accounting standards, the amount was recorded as the increase in long term deferred expenses. Accordingly, the related amortization charge of approximately Rmb313,000 for the year was written back in the accounts prepared under HK GAAP.

Difference in valuation of capital contribution to subsidiaries:

In accordance with HK GAAP, the intangible assets invested by the Company into the subsidiaries with original cost of approximately Rmb4,624,000 were written off in relevant years. In accordance with PRC accounting standards, the intangible assets were stated as assets of the Group. Accordingly, the related amount of amortization of Rmb31,000 for the year was written back in the accounts prepared under HK GAAP.

3. Difference in valuation of other assets and consequential adjustment:

In accordance with HK GAAP, the net book value of the Company's properties investment in Macau was Rmb32,727,000. After offsetting with the related option payments of Rmb24,209,000, the net balance amounted to Rmb8.518.000. Based on the valuation report dated 29 March 2005 issued by Lawson David & Sung Surveyors Limited, the market value of the property was HK\$14,000,000 (approximately Rmb14,892,000). Thus, no provision for impairment loss is made. However, such payment was recognized as income in accordance with PRC accounting standards. As at 31 December 2003, the net book value of long-term debt investment amounted to Rmb19,394,000. Accordingly, impairment loss of Rmb4,502,000 was made under PRC accounting standards this year, and such provision for impairment loss was written back in the accounts prepared under HK GAAP.

#### SUMMARY OF ACCOUNTING AND OPERATIONAL FIGURES

4. 遞延税項確認之差異:

根據香港會計實務準則第十二條 (經修訂) 之規定,對境內外會計政策差異產生之所得税影響額作遞延税項調整,由此形成的淨利潤差異計人民幣1,052千元。

5. 收購一附屬公司產生之商譽攤 銷差異:

根據香港會計實務準則第十二條(經修訂),對以前年度收購之子公司之遞延税項做出調整,因此產生商譽為人民幣4,479千元。人民幣448千元的淨利潤差異為該商譽本年攤銷之金額。

(三) 扣除非經常性損益項目和金 額 4. Difference in the recognition of deferred tax assets:

In accordance with the Statements of Standard Accounting Practice 12 (Revised) in Hong Kong, the impacts on income tax arising from differences between accounting principles accepted domestically and internationally should be adjusted for deferred tax. This led to the difference of Rmb1,052,000 in net profit.

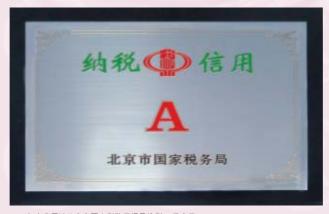
5. Difference in amortization of goodwill upon acquisition of a subsidiary:

In accordance with the Statement of Standard Accounting Practice No. 12 (revised) in Hong Kong, adjustment was made for the deferred tax of a subsidiary acquired in the previous year, resulting in a goodwill of approximately Rmb4,479,000. A difference in net profit amounting to approximately Rmb448,000 was attributable to the amortisation of the goodwill.

單位:人民幣元

# (3) DEDUCTING EXTRAORDINARY ITEMS AND AMOUNT

非經常性損益項目	Profit and loss from extraordinary items	Unit: Rmb 金額 Amount
扣除資產減值準備後的	Non-operating revenue and expenditure	/
其他各項營業外收入、支出	after deducting asset impairment provision	2,389,763.72
以前年度已經計提各項	Reversal of provision for impairment	
減值準備的轉回	during prior years	2,560,406.68
中國證監會認定的其他	Other extraordinary items confirmed by	
非經常性損益項目	China Securities Regulatory Commission	-2,025,521.14
所得税影響數	Income tax effect	-178,498.29
合計	Total	2,746,150.97



2004 年本公司被北京市國家稅務局授予納稅 A 級企業 In 2004, the Company was awarded Grade A Pay Taxes Enterprise by State Tax Bureau of Beijing

#### (四)報告期末公司前三年主要 **MAJOR ACCOUNTING FIGURES AND (4)** 會計數據和財務指標 FINANCIAL INDICES FOR THE PAST **THREE YEARS** 單位:人民幣元 Unit: Rmb 2004年 2003年 2002年 2004 2003 2002 本期比 調整後 調整前 上期增減(%) 調整後 調整前 Increase decrease as compared with After Before previous After Before 主要會計數據 Major accounting figures adjustment adjustment period (%) adjustment adjustment 主營業務收入 Principal operating income **1,121,219,426.19** 1,005,612,844.69 1,005,612,844.69 926 929 279 47 926 929 279 47 11.50 利潤總額 Total profit 118,507,506.15 102,280,643.48 102,280,643.48 85,498,868.40 85,498,868.40 15.87 淨利潤 Net profit 95.903.999.16 82.047.814.03 82 047 814 03 16.89 68 940 690 64 68.940.690.64 扣除非經常性損益的淨利潤 Net profit after extraordinary items 93.157.848.19 77 236 974 91 77 236 974 91 20.61 61 452 367 05 61 452 367 05 2004年末 2003年末 2002年末 The end of 2004 The end of 2003 The end of 2002 本期比 上期增減(%) 調整前 調整後 調整前 調整後 Increase decrease as compared with After Before previous Before period (%) adjustment adjustment adjustment adjustment 總資產 **2,019,421,955.06** 1,893,148,599.68 1,893,148,599.68 6.67 1,882,271,513.97 1,882,271,513.97 股東權益 Equity interests of shareholders **1,265,422,331.87** 1,202,616,644.46 1,202,616,644.46 5.22 1,021,311,254.56 979,111,254.50 經營活動產生的現金流量淨額 Net cash flow incurred from operating activities 40,321,639.30 53,286,167.40 53,286,167.40 -24 33 174,290,172.01 174,290,172.01

		2004年 2004		03年 003	本期比		02年 002
			調整後	調整前	上期增減 (%) Increase/ decrease as compared with	調整後	
主要財務指標	Major financial indices	60	After adjustment	Before adjustment	previous period (%)	After adjustment	adju
左即此处 (3 不搬 钵)						USE	A
每股收益(全面攤薄)	Earnings per share(fully diluted)	0.23	0.19	0.19	21.05	0.17	
淨資產收益率(全面攤薄)(%)	Net assets earnings ratio						
15 BY 16 KM 345 14 15 1/ 15 Aug 35 1 55 1 1	(fully diluted) (%)	7.58	6.82	6.82	11.14	6.75	
扣除非經常性損益的淨利潤的	Return on net assets after			2.46			
淨資產收益率(%)	extraordinary items (%)	7.36	6.42	6.42	14.64	6.02	
每股經營活動產生的	Net cash flow per share	0.40	0.10	2.42	00.00		
現金流量淨額	from operating activities	0.10	0.13	0.13	-23.08	0.44	
每股收益	Earnings per share		161			1.11	
(加權平均)	(weighted average)	0.23	0.20	0.20	15.00	0.17	
扣除非經常性損益的	Earnings per share of net						
淨利潤的每股收益	profit after extraordinary	F		11 11.			
(全面攤薄)	items (fully diluted)	0.22	0.18	0.18	22.22	0.15	
扣除非經常性損益的	Earnings per share of net profit						
淨利潤的每股收益	after extraordinary items				1.34		
(加權平均)	(weighted average)	0.22	0.18	0.18	22.22	0.15	
淨資產收益率	Return on net assets				-		
(加權平均)(%)	(weighted average) (%)	7.79	7.05	7.05	10.50	6.88	
扣除非經常性損益的	Return on net assets after						
淨利潤的淨資產收益率	extraordinary items	7.57	0.04	0.04	44.04	0.44	
(加權平均) (%)	(weighted average) (%)	7.57	6.64	6.64	14.01	6.14	H
		2004年末		3年末			2年末
	The en	nd of 2004	The end	d of 2003		The end	l of 2002
				700 #P 77	本期比	神神ル	
			調整後	調整前	上期增減(%)	調整後	
					Increase/		
					decrease as		
			After	Before	compared with	After	
			adjustment	adjustment	previous period (%)	adjustment	adju
			adjustment	aujustment	period (%)	aujusimeni	auji
		3.00	2.85	2.85	5.26	2.55	
每股淨資產調整後的每股淨資產	Net assets per share  Net assets per share after adjustment			2.81	5.16	2.39	

- (五)按中國證監會發佈的《公開 發行證券公司信息披露編報 規則》第9號的要求計算的淨 資產收益率及每股收益
- (5) RETURN ON NET ASSETS AND
  EARNINGS PER SHARE CALCULATING
  UNDER THE REQUIREMENTS OF NO.9
  OF "REGULATION RELATED TO
  REPORTING OF CORPORATE
  INFORMATION DISCLOSURE FOR
  PUBLIC ISSUE OF SECURITIES" ISSUED
  BY CSRC

單位:人民幣元 Unit: Rmb

報告期利潤		淨資產收 Return on ne		每股 Earnings	
	Profit during reporting period	全面攤薄 Fully diluted	加權平均 Weighted average	全面攤薄 Fully diluted	加權平均 Weighted average
主營業務利潤	Profit of principle operating	26.46	27.20	0.79	0.79
營業利潤	Operating profit	9.61	9.88	0.29	0.29
爭利潤	Net profit	7.58	7.79	0.23	0.23
扣除非經常性損益後的淨利潤	Net profit after extraordinary items	7.36	7.57	0.22	0.22



在 2004 年「全國企業家活動日」中,本公司董事長朱武安先生(前排右起第二位)榮膺「第三屆北京優秀創業企業家」)光榮稱號 Mr. Zhu Wuan (second right at the front row), the Chairman of the Company, has won the honorary title of "The Third Year of Excellent Entrepreneur of Beijing" at the "Activity Day of Entrepreneur in the PRC 2004".

### (六) 報告期內股東權益變動情況 及變化原因

#### (6) CHANGES AND REASONS OF CHANGES IN SHAREHOLDERS' INTERESTS **DURING THE REPORTING PERIOD**

單位:人民幣元

Unit: Rmb

		股本	資本公積	盈餘公積	法定公益金 Statutory	未分配利潤	股東權益合計 Total	
項目	ltem	Share capital	Capital reserves	Surplus reserves	public welfare fund	Undistributed profit	shareholders' interests	
期初數	Opening	422,000,000.00	520,217,619.27	165,941,485.91	57,576,538.58	60,699,762.90	1,202,616,644.46	
本期增加	Increase in this period		646,476.16	21,658,989.54	9,637,429.77	95,903,999.16	118,224,676.95	
本期減少	Decrease in this period					55,418,989.54	55,418,989.54	
期末數	Closing	422,000,000.00	520,864,095.43	187,600,475.45	67,213,968.35	101,184,772.52	1,265,422,331.87	



2004年3月2日,在海門市三和工貿園舉行的海門北人富士印刷機械有限公司新廠奠基儀式 On 2 March 2004, the foundation stone laying ceremony of the new plant of Haimen Beiren Fuji Printing Machinery Company Limited in San He Industry and Trade Park in Haimen was held.

#### SUMMARY OF ACCOUNTING AND OPERATIONAL FIGURES

法定公益金已包含在盈餘公積。

資本公積增加為公司本年對子公司追加投資產生的股權投資差額貸差人民幣28,170.35元,以及因子公司資本公積增加而形成的股權投資準備人民幣618,305.81元。

盈餘公積增加主要是根據公司法第 177條及公司章程規定,法定盈餘公 積按公司淨利潤之10%提取。

公司在合併報表時,按公司在子公司 本年提取法定盈餘公積中所擁有的份 額提取法定盈餘公積。

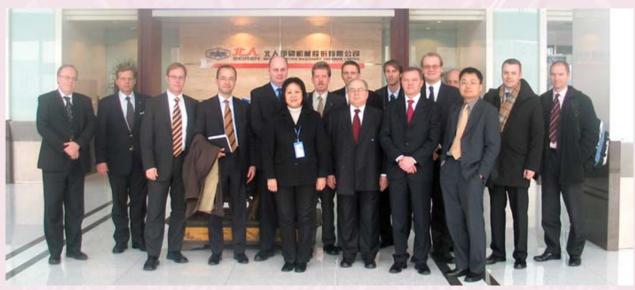
公司之子公司北京北人富士印刷機械 股份有限公司本年根據董事會決議計 提儲備基金和企業發展基金,公司在 合併報表時,按公司在北人富士所擁 有份額提取並計入法定盈餘公積。 Statutory public welfare fund is included in the surplus reserves.

The increase in capital reserve was derived from Rmb28,170.35 being the credit balance of difference in equity interest investment arising from additional investment by the Company to its subsidiaries during the year, and Rmb618,305.81 being the provision for equity interest investment resulting from the increase in capital reserves of its subsidiaries.

The increase in surplus reserve was mainly due to the transfer of 10% of the Company's net profit to statutory public welfare fund in accordance with Article 177 of the Company Law and the Articles of Associations.

For the purpose of consolidation, an amount is appropriated pro rata to statutory surplus reserve based on the proportion attributable to the Company in the subsidiary during the year.

In this year, reserves fund and enterprise expansion fund of Beijing Beiren Fuji Printing Machinery Limited, the subsidiary of the Company, were appropriated in accordance with the resolution of the Board. For the purpose of consolidation, an amount was appropriated pro rata to statutory surplus reserve based on the proportion attributable to the Company.



2004年2月11日·瑞典投資者到本公司訪問 On 11 February 2004, Swedish investors visited the Company.