For the year ended 31 December 2004

### 1. **GENERAL**

The Company was incorporated in Bermuda as an exempted company with limited liability and its shares are listed on The Stock Exchange of Hong Kong Limited (the "Stock Exchange"). The principal activity of the Company is investment holding. The principal activities of its subsidiaries are the manufacture and sale of Hoe Hin Brand of products, treasury and property investment, and distribution of healthcare and household products.

### 2. CHANGES IN ACCOUNTING POLICIES

The Group has early adopted Hong Kong Accounting Standard ("HKAS") 40 "Investment Property" and HKAS Interpretation 21 "Incomes taxes-recovery of revalued non-depreciable assets" ("HKAS-Int 21") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") before their effective dates.

In prior years, investment properties were stated in the balance sheet at open market value. Surplus and deficit arising on revaluation of investment properties were recognised on a portfolio basis. The net surplus was credited to the investment properties revaluation reserve. The net deficit was first set off against any investment properties revaluation reserve and any resulting debit balance was thereafter charged to the income statement. Where a deficit had previously been charged to the income statement and revaluation surplus subsequently arose, this surplus was credited to the income statement to the extent of the deficit previously charged. In order to comply with HKAS 40, the Group has adopted new accounting polices for investment properties as set out in note 3 below.

In addition, deferred tax was previously provided on the basis that the carrying amounts of investment properties will be recovered through sale. However, following the adoption of HKAS-Int 21, deferred tax is provided on the basis that the carrying amounts of investment properties will be recovered through use.

The effect of adopting HKAS 40 and HKAS-Int 21 was adjusted to the opening balance of 1 January 2004 in accordance with the transitional provisions of HKAS 40. As a result, comparative information has not been restated.

As a result of the adoption of these new accounting policies, the Group's profit for the year has been increased by HK\$9,349,047, net of deferred tax of HK\$1,058,750, and the net assets of the Group as at 1 January 2004 and 31 December 2004 have been reduced by HK\$1,776,250 and HK\$2,835,000 respectively. In addition, the balance of investment properties revaluation reserve as at 1 January 2004 of HK\$65,783,409 has been transferred to opening balance of accumulated profits.

For the year ended 31 December 2004

#### 3. SIGNIFICANT ACCOUNTING POLICIES

The financial statements have been prepared in accordance with Statement of Standard Accounting Practice and Interpretations issued by the HKICPA, accounting principles generally accepted in Hong Kong and the disclosure requirements of the Hong Kong Companies Ordinance. These financial statements also comply with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited. A summary of the principal accounting policies adopted by the Group is set out below.

The HKICPA has issued a number of new and revised Hong Kong Financial Reporting Standards and HKAS ("new HKFRSs") which are effective for accounting periods beginning on or after 1 January 2005.

Apart from HKAS 40 and HKAS-Int 21 as mentioned in note 2 above, the Group has not early adopted these new HKFRSs in the financial statements for the year ended 31 December 2004. However, the Group is in the process of making an assessment of the impact of these new HKFRSs but is not yet in a position to state whether these new HKFRSs would have a significant impact on its results of operations and financial position.

The Group will be continuing with the assessment of the impact of these new HKFRSs and other significant changes may be identified as a result.

#### **Basis** of preparation

The measurement basis used in the preparation of the financial statements is historical cost modified by the revaluation of investment properties and land and buildings, and the marking to market of certain investments in securities as explained in the accounting policies set out below.

### Basis of consolidation

The consolidated financial statements include the financial statements of the Company and its subsidiaries made up to 31 December each year. All inter-company transactions and balances have been eliminated on consolidation.

The results of subsidiaries acquired or disposed of during the year are included in the consolidated income statement from the effective date of acquisition or up to the effective date of disposal, as appropriate.

For the year ended 31 December 2004

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Negative goodwill

Negative goodwill represents the excess of the Group's interest in the fair value of the identifiable assets and liabilities of a subsidiary at the date of acquisition over the cost of acquisition.

Negative goodwill carried in the balance sheet arose on an acquisition prior to 1 January 2001 will continue to be held in reserves and will be credited to income at the time of disposal of the relevant subsidiary.

### **Investment properties**

A property interest under an operating lease is classified and accounted for as an investment property when the Group holds it to earn rentals or for capital appreciation or both. Any such property interest under an operating lease classified as an investment property is carried at fair value.

The fair values are based on market values, being the estimated amount for which a property could be exchanged on the date of valuation between a willing buyer and a willing seller in an arm's length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently and without compulsion.

Investment properties are valued using the direct comparison method assuming sale with the benefit of immediate vacant possession and by reference to comparable market transactions. The valuations are based on the assumption that the properties are sold on the open market without the benefit of deferred term contracts, leasebacks, joint venture, management agreements or any similar arrangements which could affect the values of the properties. No allowance has been made in the valuations for any charges, mortgages or amounts owing on the properties nor any expenses or taxation which may be incurred in effecting a sale.

Any gain or loss arising from a change in fair value is recognised in the income statement.

Profit or loss on disposal of investment properties is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in the income statement upon disposal.

For the year ended 31 December 2004

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Property, plant and equipment

Property, plant and equipment, other than land and buildings, are stated at cost less accumulated depreciation and accumulated impairment losses.

The cost of an item of property, plant and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Major costs incurred in restoring assets to their normal working conditions are charged to the income statement. Improvements are capitalised and depreciated over their expected useful lives.

The gain or loss arising from the retirement or disposal of property, plant and equipment is determined as the difference between the estimated net sales proceeds and the carrying amount of the assets and is recognised as an income or expense in the income statement.

Depreciation is provided to write off the cost less accumulated impairment losses of property, plant and equipment, over their estimated useful lives as set out below, from the date on which they become fully operational and after taking into account their estimated residual values, using the straight-line method:

Leasehold properties held under long and medium-term leases

Land
 Over the unexpired term of leases

- Buildings 50 years or over the relevant lease terms

whichever is the shorter

Plant and machinery 10 - 15 years Furniture, fixtures and equipment 5 - 15 years Motor vehicles 5 years

Land and buildings are stated in the balance sheet at their revalued amounts, being the fair value at the date of revaluation less any accumulated depreciation and accumulated impairment losses. Revaluations are performed with sufficient regularity such that the carrying amount does not differ materially from that would have been determined using fair values at the balance sheet date.

Any revaluation surplus arising on the revaluation of land and buildings is credited to other properties revaluation reserve, except to the extent that it reverses a revaluation deficit of the same asset previously recognised as an expense, when it is recognised as income. A decrease in net carrying amount arising on revaluation of an asset is recognised as an expense to the extent that it exceeds the balance, if any, on the other properties revaluation reserve relating to a previous revaluation of that asset. On subsequent sale or retirement of a revalued asset, the attributable revaluation surplus is transferred to accumulated profits.

For the year ended 31 December 2004

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Subsidiaries**

A subsidiary is an enterprise in which the Company, directly or indirectly, has the power to govern the financial and operating policies so as to obtain benefits from its activities. Investments in subsidiaries are stated at cost less accumulated impairment losses. The carrying amount of the investment is reduced to its recoverable amount on an individual basis.

#### Investments in securities

Investments held on a continuing basis with an identified long term purpose are classified as investment securities, which are stated at cost less any provision for impairment losses that is expected to be other than temporary.

The carrying amount of individual investment securities, or holdings of the same securities are reviewed at each balance sheet date to assess whether the fair values have declined below the carrying amounts. When a decline other than temporary has occurred, the carrying amount of such investments will be reduced to its fair value. The impairment loss is recognised as an expense in the period in which the decline occurs.

The impairment loss is written back to the income statement when the circumstances and events that led to the write-downs or write-offs cease to exist and there is persuasive evidence that the new circumstances and events will persist for the foreseeable future.

Other investments are stated in the balance sheet at their fair value. Changes in fair values are recognised in the income statement as they arise.

The profit or loss on disposal of investment securities and other investments is accounted for in the period in which the disposal occurs as the difference between the net sales proceeds and the carrying amount of the securities.

For the year ended 31 December 2004

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **Impairment loss**

At each balance sheet date, the Group reviews internal and external sources of information to determine whether the carrying amounts of its tangible assets have suffered an impairment loss or impairment loss previously recognised no longer exists or may be reduced. If any such indication exists, the recoverable amount of the asset is estimated, based on the higher of its net selling price and value in use. Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the smallest group of assets that generates cash flows independently (i.e. a cash-generating unit).

If the recoverable amount of an asset or a cash-generating unit is estimated to be less than its carrying amount, the carrying amount of the asset or cash-generating unit is reduced to its recoverable amount. Impairment loss is recognised as an expense immediately, except where the relevant asset is carried at valuation in which case the impairment loss is treated as revaluation decrease.

A reversal of impairment loss is limited to the carrying amount of the asset or cash-generating unit that would have been determined had no impairment loss been recognised in prior years. Reversal of impairment loss is recognised as income immediately, except where the relevant asset is carried at valuation, in which case the reversal of impairment loss is treated as revaluation increase.

#### Inventories

Inventories are stated at the lower of cost and net realisable value. Cost, which comprises all costs of purchase and, where applicable, cost of conversion and other costs that have been incurred in bringing the inventories to their present location and condition, is calculated using the first-in, first-out method. Net realisable value represents the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

#### Revenue recognition

Revenue is recognised when it is probable that the economic benefits will flow to the Group and when the revenue and costs, if applicable, can be measured reliably and on the following bases:

Sale of goods is recognised on transfer of risks and rewards of ownership, which generally coincides with time when goods are delivered to customers and title has passed.

For the year ended 31 December 2004

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **Revenue recognition (Continued)**

Rental income under operating leases is recognised in the period in which the properties are let out and on the straight-line basis over the lease terms.

Interest income is accrued on a time proportion basis on the principal outstanding and at the interest rate applicable.

Dividend income from investments is recognised when the Group's rights to receive payment have been established.

Gain or loss on disposal of investments in securities are recognised on the transaction date when the relevant sale and purchase contract is entered into.

#### Foreign currencies

The Group maintains its accounting records in Hong Kong dollars and transactions involving foreign currencies are translated at the rates of exchange ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are retranslated at the rates of exchange ruling at that date. Translation differences are included in the income statement.

On consolidation, the balance sheets of overseas subsidiaries denominated in foreign currencies are translated at the rates of exchange ruling at the balance sheet date while the income statements are translated at the average rates. Exchange differences arising on such translation are dealt with as a movement in exchange reserve.

### **Taxation**

The charge for current income tax is based on the results for the year as adjusted for items that are non-assessable or disallowed. It is calculated using tax rates that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is provided using the liability method, on all temporary differences between the tax bases of assets and liabilities and their carrying amounts in the financial statements. The deferred tax liabilities or assets are measured at the tax rates that are expected to apply to the period when the asset is recovered or liability is settled, based on the tax rates and the tax laws that have been enacted or substantively enacted by the balance sheet date. Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences, tax losses and credits can be utilised.

For the year ended 31 December 2004

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Cash equivalents

For the purpose of cash flow statement, cash equivalents represent short-term highly liquid investments which are readily convertible into known amounts of cash and which are subject to an insignificant risk of change in value, net of bank overdrafts. For balance sheet classification, cash equivalents represent assets similar in nature to cash, which are not restricted as to use.

#### **Operating leases**

Leases where substantially all the rewards and risks of ownership of the assets remain with the leasing company are accounted for as operating leases. Rental payable and receivable under operating leases are recognised as expense and revenue on the straight-line basis over the lease terms.

#### **Provisions**

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate of the amount of obligation can be made. Expenditures for which a provision has been recognised are charged against the related provision in the year in which the expenditures are incurred. Provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate. Where the effect of the time value of money is material, the amount provided is the present value of the expenditure expected to be required to settle the obligation. Where the Group expects a provision to be reimbursed, the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain.

### Related parties

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control or common significant influence.

For the year ended 31 December 2004

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **Employee benefits**

Defined contribution plans

With effective from 1 December 2000, the Group joined a Mandatory Provident Fund ("MPF") scheme for all employees in Hong Kong. The MPF scheme is registered with the Mandatory Provident Fund Scheme Authority under the Hong Kong's Mandatory Provident Fund Schemes Ordinance. The assets of the MPF scheme are held separately from those of the Group in funds under the control of an independent trustee. Under the rules of the MPF scheme, the employer and its employees are each required to make contributions to the scheme at rate specified in the rules. The obligations for contributions to defined contribution retirement scheme are recognised as an expense in the income statement.

### Post-employment benefit obligations

The net obligations in respect of long service payment under the Employment Ordinance and directors' retirement scheme benefits are the amounts of future benefit that employees and directors have earned in return for their services in the current and prior periods. The obligations are calculated using the projected unit credit method and is discounted to its present value and the fair value of any related assets, including retirement scheme benefit, is deducted.

### 4. SEGMENT INFORMATION

The Group is currently organised into three operating divisions – manufacturing and sale of Hoe Hin Brand of products, property investment and treasury investment.

The Group's operations are located in The Hong Kong Special Administrative Region ("Hong Kong") of the People's Republic of China (the "PRC"), other regions in the PRC, Southeast Asia, Northern America, United Kingdom and Europe (excluding United Kingdom). The Group's manufacturing division is located in Hong Kong. Property investment and treasury investment are carried out in various locations.

For the year ended 31 December 2004

#### **SEGMENT INFORMATION (Continued)** 4.

Hong Kong

HK\$

### **Geographical segments**

These geographical locations of customers are the basis on which the Group reports its primary segment information.

> Other regions in

the PRC

HK\$

			Europe		
			(excluding		
Southeast	Northern	United	United		
Asia	America	Kingdom	Kingdom)	Others	Consolidated
HK\$	HK\$	HK\$	HK\$	HK\$	HK\$

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Year ended 31 December 2004

Segment revenue	40,159,650	19,853,092	13,976,980	4,454,729	10,451,066	-	487,176	89,382,693

Segment results	35,325,468	3,912,805	5,954,251	1,644,868	13,447,190	685,390	79,022	61,048,994

Unallocated corporate expenses	(7,417,962)

Profit from operations	53,631,032
Finance costs	(3,114,893)

Profit before taxation	50,516,139
Taxation	(6,846,556)

Net profit for the year	43,669,583

For the year ended 31 December 2004

### 4. SEGMENT INFORMATION (Continued)

### **Geographical segments (Continued)**

### At 31 December 2004

	Hong Kong  HK\$	Other regions in the PRC	Southeast Asia HK\$	Northern America HK\$	United Kingdom HK\$	Europe (excluding United Kingdom) HK\$	Others HK\$	Consolidated  HK\$
Assets								
Segment assets	120,206,385	8,291,822	140,667,280	4,028,885	110,974,357	-	109,560	384,278,289
Unallocated corporate assets							_	8,846,871
Consolidated total assets								393,125,160
							=	
Liabilities								
Segment liabilities	68,241,282	5,000	8,976	-	2,647,958	-	-	70,903,216
Unallocated corporate liabilities	3						_	9,718,608
Consolidated total liabilities							•	80,621,824
Other information								
Capital additions	252,991	-	-	-	-	-	-	252,991
Depreciation	2,540,303	-	-	-	-	-	-	2,540,303

For the year ended 31 December 2004

### 4. **SEGMENT INFORMATION (Continued)**

**Geographical segments (Continued)** 

Year	ended	31	December	2003

_	Hong Kong  HK\$	Other regions in the PRC	Southeast Asia HK\$	Northern America HK\$	United Kingdom <i>HK</i> \$	Europe (excluding United Kingdom) HK\$	Others HK\$	Consolidated  HK\$
Segment revenue	38,952,574	20,126,156	11,252,532	4,378,625	8,063,093	56,387	943,603	83,772,970
Segment results	18,085,354	3,790,835	9,181,438	2,253,639	9,049,659	2,212,922	1,013,822	45,587,669
Unallocated corporate expenses							-	(6,379,298)
<b>Profit from operations</b> Finance costs							-	39,208,371 (2,573,692)
<b>Profit before taxation</b> Taxation							-	36,634,679 (3,407,822)
Net profit for the year							:	33,226,857

For the year ended 31 December 2004

### 4. SEGMENT INFORMATION (Continued)

### **Geographical segments (Continued)**

### At 31 December 2003

	Hong Kong  HK\$	Other regions in the PRC	Southeast Asia HK\$	Northern America HK\$	United Kingdom HK\$	Europe (excluding United Kingdom) HK\$	Others HK\$	Consolidated  HK\$
Assets								
Segment assets	96,547,589	8,211,498	110,394,235	1,988,876	119,017,278	-	18,588,503	354,747,979
Unallocated corporate assets							_	10,637,819
Consolidated total assets							<u>.</u>	365,385,798
Liabilities								
Segment liabilities	64,932,956	15,600	15,418	-	1,389,573	-	-	66,353,547
Unallocated corporate liabilities							-	5,007,556
Consolidated total liabilities								71,361,103
Other information								
Capital additions	235,603	-	-	-	-	-	-	235,603
Depreciation	2,502,711	-	-	-	-	-	-	2,502,711

For the year ended 31 December 2004

### 4. **SEGMENT INFORMATION (Continued)**

### **Geographical segments (Continued)**

The following is an analysis of the carrying amount of segment assets and additions to investment properties and property, plant and equipment by geographical location of assets:

	Carrying of segmen		Additions to investment properties, property, plant and equipment		
	At	At	Year ended	Year ended	
	31.12.2004	31.12.2003	31.12.2004	31.12.2003	
	HK\$	HK\$	HK\$	HK\$	
Hong Kong	120,206,385	96,547,589	252,991	235,603	
Other regions in the PRC	8,291,822	8,211,498	_	_	
Southeast Asia	140,667,280	110,394,235	_	_	
Northern America	4,028,885	1,988,876	_	_	
United Kingdom	110,974,357	119,017,278	_	_	
Others	8,956,431	29,226,322	_		
	393,125,160	365,385,798	252,991	235,603	

### **Business segments**

The following table provides an analysis of the Group's revenue from operations by business segment:

	Sales revenue by business segments	
	Year ended	Year ended 31.12.2003
	31.12.2004	
	HK\$	HK\$
Manufacturing and sale of Hoe Hin Brand of products	75,278,918	71,765,050
Property investment	11,323,912	7,814,040
Treasury investment	2,775,822	4,179,658
Others	4,041	14,222
	89,382,693	83,772,970

For the year ended 31 December 2004

#### **SEGMENT INFORMATION (Continued)** 4.

### **Business segments (Continued)**

The following is an analysis of the carrying amount of segment assets and additions to investment properties and property, plant and equipment by business segment:

	Carrying amount of segment assets		Additions to investments properties, property, plant and equipment		
	At	At	Year ended	Year ended	
	31.12.2004	31.12.2003	31.12.2004	31.12.2003	
	HK\$	HK\$	HK\$	HK\$	
Manufacturing and sale of					
Hoe Hin Brand of products	106,695,428	93,158,510	252,991	235,603	
Property investment	137,428,635	138,991,900	_	_	
Treasury investment	147,452,649	131,817,051	_	-	
Others	38,289	40,890	_		
	391,615,001	364,008,351	252,991	235,603	
Unallocated corporate assets	1,510,159	1,377,447			
	393,125,160	365,385,798			
OTHER REVENUE					
			2004	2003	

### 5.

	2004	2003
	HK\$	HK\$
Commission income	57,847	85,264
Dividend income from listed investments	393,647	289,222
Gain on disposal of other investments, listed	293,405	704,904
	744,899	1,079,390

For the year ended 31 December 2004

#### PROFIT BEFORE TAXATION **6.**

This is stated after charging (crediting):

2003 HK\$
HK\$
2,573,692
2003
HK\$
524,718
23,662,604
383,311
466,528
170,907
(7,542,983)
180,629

For the year ended 31 December 2004

### 7. DIRECTORS' EMOLUMENTS

Directors' emoluments are as follows:

	2004 HK\$	2003 <i>HK</i> \$
Directors' fees	195,000	150,000
Management remuneration	5,361,370	3,389,229
Management bonus	1,091,740	830,669
Provision for retirement scheme benefits	266,673	1,082,286
MPF contributions	24,000	24,000
Housing allowances	1,507,830	1,378,720
Holiday allowances	_	231,656
Subsistence allowances	252,890	180,629
	8,699,503	7,267,189

Management bonus is calculated at 2.5 percent of the consolidated net profit after taxation with a minimum guaranteed amount of HK\$100,000, according to the terms specified in the directors' service agreements.

The number of directors whose emoluments fall within each of the following bands is:

	2004	2003
	HK\$	HK\$
Band:		
Nil – HK\$1,000,000	5	2
HK\$1,000,001 - HK\$1,500,000	1	1
HK\$2,000,001 - HK\$2,500,000	1	_
Over HK\$2,500,000	1	2
	8	5

During the year, directors' fees paid to the independent non-executive directors amounted to HK\$105,000 (2003: HK\$60,000).

For the year ended 31 December 2004

### 8. FIVE HIGHEST PAID INDIVIDUALS

Of the five individuals with the highest emoluments in the Group, three (2003: three) are directors whose emoluments are included in the amounts disclosed in note 7 above. The aggregate of the emoluments of the other two (2003: two) individuals are as follows:

	2004 HK\$	2003 <i>HK</i> \$
Salaries	1,004,250	1,081,600
MPF contributions	24,000	24,000
	1,028,250	1,105,600

The two individuals with the highest emoluments are within the HK\$1,000,000 band for the years ended 31 December 2003 and 2004.

During the years ended 31 December 2003 and 2004, no emoluments were paid by the Group to the five highest paid individuals, including directors, as an inducement to join or upon joining the Group or as compensation for loss of office. In addition, during the years ended 31 December 2003 and 2004, no directors waived any of their emoluments.

For the year ended 31 December 2004

### 9. TAXATION

Hong Kong Profits Tax has been provided at the rate of 17.5% (2003: 17.5%) of the estimated assessable profit the year. Overseas taxation has been provided on the estimated assessable profits for the year at the rates of taxation prevailing in the relevant jurisdictions.

	2004	2003
	HK\$	HK\$
The charge comprises:		
Current tax		
Hong Kong Profits Tax		
Current year	2,560,000	3,324,323
Under (Over) provision in prior years	173,143	(224,619)
	2,733,143	3,099,704
Overseas tax		
Current year	1,596,350	700,188
Under (Over) provision in prior years	584,660	(30,303)
	2,181,010	669,885
Deferred taxation (Note 24)		
Origination (Reversal) of temporary differences	1,932,403	(455,325)
Change in tax rate		93,558
	1,932,403	(361,767)
	6,846,556	3,407,822

For the year ended 31 December 2004

### 9. TAXATION (Continued)

### Reconciliation of effective tax rate

	2004	2003
	%	%
Applicable tax rate in Hong Kong	17.5	17.5
Effect of overseas tax rates differences	1.4	0.5
Non-deductible expenses and losses	2.1	0.4
Non-taxable revenue and gains	(7.9)	(6.6)
Unrecognised tax losses	0.2	0.1
Unrecognised temporary differences	_	0.4
Utilisation of previously unrecognised tax losses	(0.2)	(0.4)
Recognition of previously unrecognised temporary differences	_	1.5
Effect of change in tax rates	_	0.3
Under (over) provision in prior year	1.5	(0.4)
Over provision in current year	0.2	_
Others	(1.2)	(4.0)
Effective tax rate for the year	13.6	9.3

### 10. NET PROFIT FOR THE YEAR

The consolidated net profit for the year includes a profit of HK\$20,869,319 (2003: HK\$18,606,638) which has been dealt with in the financial statements of the Company.

### 11. DIVIDENDS

	2004	2003
	HK\$	HK\$
Interim dividend of HK4 cents (2003: HK3.8 cents) per share Special interim dividend of HK10 cents	5,200,000	4,940,000
(2003: HK1.2 cents) per share	13,000,000	1,560,000
Final dividend of HK6 cents (2003: HK6 cents) per share	7,800,000	7,800,000
Special final dividend of HK9 cents		
(2003: HK4 cents) per share	11,700,000	5,200,000
<u>.</u>	37,700,000	19,500,000

For the year ended 31 December 2004

### 12. EARNINGS PER SHARE

The calculation of earnings per share is based on the net profit for the year of HK\$43,669,583 (2003: HK\$33,226,857) and on the 130,000,000 (2003: 130,000,000) ordinary shares in issue during the year.

### 13. INVESTMENT PROPERTIES

		Investment	Freehold	
		properties	investment	
	Investment	in other	properties	
	properties	regions in	in United	
	in Hong	the PRC	Kingdom	
	Kong under	under long	and	
	long leases	leases	Singapore	Total
	HK\$	HK\$	HK\$	HK\$
Valuation				
At beginning of year	10,150,000	1,250,000	124,418,950	135,818,950
Exchange realignment	_	_	8,292,753	8,292,753
Revaluation surplus	6,050,000	550,000	3,807,797	10,407,797
Disposal		_	(22,088,000)	(22,088,000)
At balance sheet date	16,200,000	1,800,000	114,431,500	132,431,500

Investment properties in Hong Kong and other regions in the PRC and Singapore were valued respectively on an open market value basis on 31 December 2004 by Memfus Wong Surveyors Limited and Dovebid (S) Pte Ltd., independent professional valuers. Investment properties in United Kingdom were valued by Cushman & Wakefield Healey & Baker, independent professional valuers, on an open market basis. The net surplus arising on revaluation has been credited to the consolidated income statement.

At the balance sheet date, the carrying amount of the investment properties of the Group rented out under operating leases was HK\$130,631,500 (2003: HK\$134,568,950).

For the year ended 31 December 2004

### 14. PROPERTY, PLANT AND EQUIPMENT

	Properties in Hong Kong under long leases HK\$	Properties in Hong Kong under medium-term leases HK\$	Plant and machinery HK\$	Furniture, fixtures and equipment HK\$	Motor vehicles <i>HK</i> \$	Total HK\$
The Group						
Cost or valuation						
At beginning of year	13,200,000	21,350,000	12,057,458	13,479,884	1,708,880	61,796,222
Additions	-	-	37,000	215,991	-	252,991
Revaluation surplus	8,000,000	9,450,000	-	_	-	17,450,000
Disposals	_	_	(29,580)	(100,658)	_	(130,238)
At balance sheet date	21,200,000	30,800,000	12,064,878	13,595,217	1,708,880	79,368,975
Comprising:						
At cost	_	_	12,064,878	13,595,217	1,708,880	27,368,975
At professional						
valuation in 2004	21,200,000	30,800,000	_	_	_	52,000,000
-	21,200,000	30,800,000	12,064,878	13,595,217	1,708,880	79,368,975
Depreciation						
At beginning of year	_	_	7,456,146	9,504,371	1,025,331	17,985,848
Charge for the year	126,625	496,511	741,592	833,799	341,776	2,540,303
Eliminated on revaluation	(126,625)	(496,511)	_	_	-	(623,136)
Eliminated on disposals	_	-	(24,569)	(93,078)	_	(117,647)
At balance sheet date	-	-	8,173,169	10,245,092	1,367,107	19,785,368
Net book values						
At 31 December 2004	21,200,000	30,800,000	3,891,709	3,350,125	341,773	59,583,607
At 31 December 2003	13,200,000	21,350,000	4,601,312	3,975,513	683,549	43,810,374

Other properties were independently valued on an open market value basis on 31 December 2004 by Memfus Wong Surveyors Limited, independent professional valuers.

If the other properties had not been revalued, they would have been included in the financial statements at their historical costs less accumulated depreciation and accumulated impairment losses of approximately HK\$46,323,465 (2003: HK\$31,358,177).

For the year ended 31 December 2004

### 15. INVESTMENTS IN SECURITIES

	Investment securities Other in		vestments	To	Total	
	2004	2003	2004	2003	2004	2003
	HK\$	HK\$	HK\$	HK\$	HK\$	HK\$
The Group						
Equity securities:						
Listed	-	-	24,418,429	16,789,215	24,418,429	16,789,215
Unlisted	1,344,700	1,344,700	_	_	1,344,700	1,344,700
	1,344,700	1,344,700	24,418,429	16,789,215	25,763,129	18,133,915
Unlisted	_	_	7,607,307	_	7,607,307	_
Debt securities, listed		_	_	8,437,343	_	8,437,343
	1,344,700	1,344,700	32,025,736	25,226,558	33,370,436	26,571,258
Comprising:						
Listed						
Hong Kong	_	_	3,373,422	2,732,990	3,373,422	2,732,990
Overseas	_	_	28,652,314	22,493,568	28,652,314	22,493,568
Unlisted	1,344,700	1,344,700	_	_	1,344,700	1,344,700
	1,344,700	1,344,700	32,025,736	25,226,558	33,370,436	26,571,258
Carrying amount						
included in:			22.025.526	25 226 559	22 025 726	25 226 559
Current assets  Non-current assets	1,344,700	1,344,700	32,025,736	25,226,558	32,025,736 1,344,700	25,226,558 1,344,700
		.,,			-,,- • •	
	1,344,700	1,344,700	32,025,736	25,226,558	33,370,436	26,571,258

For the year ended 31 December 2004

### 16. INVESTMENTS IN SUBSIDIARIES

The Com
2004
HK\$
84,339,832
2004 HK\$

Particulars of the Company's subsidiaries, all of which are private limited liability companies, are as follows:

Name of subsidiary	Place of incorporation/operation	Issued and fully paid share capital	value o	e of nominal of issued hare capital e Company Indirectly	Principal activities
Biotech Marketing Limited	British Virgin Islands/ Hong Kong	1 ordinary share of US\$1	-	100	Distribution of healthcare and household products
Digi Star Advertising Company Limited	Hong Kong	4,000,000 ordinary shares of HK\$1 each	-	100	Advertising agency
Hoe Hin Pak Fah Yeow (B. V. I.) Limited	British Virgin Islands/ Hong Kong	20,000 ordinary shares of US\$1 each	100	-	Investment holding
Hoe Hin Pak Fah Yeow Manufactory, Limited	Hong Kong	22,000 non-voting deferred shares** of HK\$1,000 each, and 2 ordinary shares of HK\$1,000 each	-	100	Manufacturing and sales of Hoe Hin Brand of products

For the year ended 31 December 2004

### 16. INVESTMENTS IN SUBSIDIARIES (Continued)

			Percentage	e of nominal	
	Place of	Issued and	value o	of issued	
	incorporation/	fully paid	ordinary s	hare capital	Principal
Name of subsidiary	operation	share capital	held by th	e Company	activities
			Directly	Indirectly	
Pak Fah Yeow Advertising	Hong Kong	2 ordinary	_	100	Inactive
Company Limited		shares of			
		HK\$1 each			
Pak Fah Yeow Investment	Hong Kong	21,200,000	_	100	Property and
(Hong Kong) Company,	Hong Rong	non-voting deferred		100	treasury
Limited		shares** of			investment
Emitted		HK\$1 each, and			mvestment
		2 ordinary shares			
		of HK\$1 each			
Princely Profits Limited*	British Virgin Islands/	1 ordinary share		100	Inactive
Princely Profits Limited.	United Kingdom	of US\$1	_	100	mactive
	Ç				
Princesland International	British Virgin Islands/	1 ordinary share	-	100	Property
Limited*	United Kingdom	of US\$1			investment

<sup>\*</sup> Subsidiaries not audited by Moores Rowland Mazars.

<sup>\*\*</sup> The non-voting deferred shares carry no right to receive notice of or to attend or vote at any general meeting of these subsidiaries. They also carry very limited rights in respect of dividends and share of surplus assets upon winding up.

For the year ended 31 December 2004

### 17. INVENTORIES

	2004 HK\$	2003 HK\$
Finished goods	2,822,313	1,039,833
Raw materials	6,053,788	6,186,235
Bottles, caps and packing materials	2,958,803	3,706,455
	11,834,904	10,932,523

The amount of inventories carried at net realisable value is HK\$38,290 (2003: HK\$38,290).

### 18. TRADE RECEIVABLES

The Group allows credit period ranging from 30 days to 240 days to its customers. The aged analysis of trade receivables is as follows:

	2004	2003
	HK\$	HK\$
Within 30 days	3,533,714	10,907,654
31 – 60 days	5,403,969	4,830,048
61 – 90 days	3,506,856	3,056,254
More than 90 days	8,697,330	8,559,912
	21,141,869	27,353,868

For the year ended 31 December 2004

### 19. CASH AND CASH EQUIVALENTS

	The Group		The Compa	nny
-	2004	2003	2004	2003
	HK\$	HK\$	HK\$	HK\$
As stated in the balance sheet				
Bank balances and cash	35,762,021	85,234,943	152,877	111,857
Pledged bank deposits (note 30)	85,800,000	31,200,000		
As stated in the consolidated				
cash flow statement	121,562,021	116,434,943		

### 20. TRADE PAYABLES

The aged analysis of trade payables is as follows:

	2004	2003
	HK\$	HK\$
Within 30 days	616,810	1,410,074
31 – 60 days	71,265	204,419
More than 60 days	295,777	224,177
	983,852	1,838,670
		· ·

### 21. PROVISION FOR LONG SERVICE PAYMENTS

	The Gro	up
	2004	2003
	HK\$	HK\$
At beginning of year	1,873,363	2,214,764
Additional provision	647,962	170,907
Amount used	(25,106)	(512,308)
At balance sheet date	2,496,219	1,873,363

For the year ended 31 December 2004

### 22. PROVISION FOR DIRECTORS' RETIREMENT SCHEME BENEFITS

	The Group and t	The Group and the Company		
	2004	2003		
	HK\$	HK\$		
At beginning of year	2,929,750	1,847,464		
Additional provision	266,673	1,082,286		
At balance sheet date	3,196,423	2,929,750		

### 23. BANK LOAN, SECURED

The bank loan is wholly repayable in the second to fifth years, inclusive.

The bank loan is secured by the Group's investment properties with an aggregate carrying value of HK\$108,478,125 (2003: HK\$118,723,000) at the balance sheet date together with the assignment of rental monies derived from the investment properties under charge.

For the year ended 31 December 2004

### 24. DEFERRED TAXATION

### The Group

Recognised deferred tax liabilities

Deferred tax arising from:	Accumulated depreciation allowances and impairment losses HK\$	Revaluation of properties <i>HK</i> \$	Fair value adjustment on other investments <i>HK</i> \$	Fair value adjustment on investment properties $HK\$$	Total HK\$
At 1 January 2003	997,956	_	_	_	997,956
Recognised in consolidated income statement	(496,794)	_	135,027	_	(361,767)
Recognised in reserves (note 26)	-	385,842	-	-	385,842
At 31 December 2003	501,162	385,842	135,027	-	1,022,031
At 1 January 2004					
- as previously reported	501,162	385,842	135,027	-	1,022,031
<ul> <li>Adjustments arising from change in accounting policies (note 2)</li> </ul>		-	-	1,776,250	1,776,250
- As restated	501,162	385,842	135,027	1,776,250	2,798,281
Recognised in consolidated income statement	1,008,680	-	(135,027)	1,058,750	1,932,403
Recognised in reserves (note 26)		442,386	_		442,386
At 31 December 2004	1,509,842	828,228	-	2,835,000	5,173,070
Unrecognised deferred tax assets					
				2004 HK\$	2003 <i>HK</i> \$
Provisions for post-employment be	enefits		4,69	8,943	4,803,114
Tax losses			9,63	2,754	9,767,960
At balance sheet date			14,33	1,697	14,571,074

Both the tax losses and the provisions for post-employment benefits have no expiry dates for tax deduction under current tax legislation. The related deferred tax assets of HK\$2,508,047 (2003: HK\$2,549,938) have not been recognised due to uncertainty of their recoverability.

For the year ended 31 December 2004

### 24. DEFERRED TAXATION (continued)

### The Company

Unrecognised deferred tax assets

	2004 HK\$	2003 <i>HK</i> \$
Provisions for post-employment benefits Tax losses	3,196,423 2,574,649	2,929,749 1,341,103
At balance sheet date	5,771,072	4,270,852

Both the tax losses and the provisions for post-employment benefits have no expiry dates for tax deduction under current tax legislation. The related deferred tax assets of HK\$1,009,938 (2003: HK\$747,399) have not been recognised due to uncertainty of their recoverability.

### 25. ISSUED CAPITAL

	2004	2003
	HK\$	HK\$
Authorised:		
300,000,000 ordinary shares of HK\$0.1 each	30,000,000	30,000,000
Issued and fully paid:		
130,000,000 ordinary shares of HK\$0.1 each	13,000,000	13,000,000

There was no movement in the share capital of the Company for the two years ended 31 December 2003 and 2004.

For the year ended 31 December 2004

### 26. RESERVES

			Revaluation reserve			Accumulated profits		
	Share premium HK\$	Negative goodwill HK\$	Investment properties HK\$	Other properties <i>HK</i> \$	Exchange reserve HK\$	Proposed dividends HK\$	Undistributed profits  HK\$	Total HK\$
The Group								
At 1 January 2003	24,925,458	12,808,008	48,799,019	1,957,178	(4,930)	7,800,000	148,918,759	245,203,492
Exchange realignment	-	-	5,019,440	-	-	-	-	5,019,440
Surplus on revaluation			11.074.050	247 (26				10.010.507
of properties	-	-	11,964,950	247,636	-	-	-	12,212,586
Deferred tax (note 24) Exchange difference arising from translation of financial statements of overseas	-	-	-	(385,842)	-	-	-	(385,842)
subsidiaries	_	_	_	_	48,162	_	_	48,162
Net profit for the year	_	_	_	_	_	_	33,226,857	33,226,857
Interim dividend declared	_	-	-	-	_	-	(6,500,000)	(6,500,000)
Final dividend proposed	-	-	-	-	-	13,000,000	(13,000,000)	-
2002 final dividend transferred								
to dividend payable	_	_	-	_	-	(7,800,000)	_	(7,800,000)
At 31 December 2003	24,925,458	12,808,008	65,783,409	1,818,972	43,232	13,000,000	162,645,616	281,024,695
At 1 January 2004  - As previously reported  - Adjustments arising from change in accounting	24,925,458	12,808,008	65,783,409	1,818,972	43,232	13,000,000	162,645,616	281,024,695
policies (note 2)  • early adoption of HKAS 40	-	_	(65,783,409)	_	_	_	65,783,409	-
<ul> <li>early adoption of</li> </ul>								
HKAS-Int 21			-	_	-		(1,776,250)	(1,776,250)
– As restated Surplus on revaluation	24,925,458	12,808,008	-	1,818,972	43,232	13,000,000	226,652,775	279,248,445
of properties	-	-	-	2,527,918	-	-	-	2,527,918
Deferred tax (note 24) Exchange difference arising from translation of financial	-	-	-	(442,386)	-	-	-	(442,386)
statements of overseas subsidiaries					5,699,776			5 600 776
Net profit for the year	_	-	-	_	3,077,110	_	43,669,583	5,699,776 43,669,583
Interim dividend declared		_	_			_	(18,200,000)	(18,200,000)
Final dividend proposed	_	_	_	_	_	19,500,000	(19,500,000)	(10,200,000)
2003 final dividend transferred						17,500,000	(17,500,000)	
to dividend payable	-	-	-	-		(13,000,000)	-	(13,000,000)
At 31 December 2004	24,925,458	12,808,008		3,904,504	5,743,008	19,500,000	232,622,358	299,503,336

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### 26. RESERVES (Continued)

	Accumula			ted profits	
	Share	Contributed	Proposed	Undistributed	
	premium	surplus	dividends	profits	Total
	HK\$	HK\$	HK\$	HK\$	HK\$
The Company					
At 1 January 2003	24,925,458	67,707,053	7,800,000	2,217,151	102,649,662
Net profit for the year	_	_	_	18,606,638	18,606,638
Interim dividend declared	_	_	_	(6,500,000)	(6,500,000)
Final dividend proposed	_	-	13,000,000	(13,000,000)	-
2002 final dividend transferred to					
dividend payable		_	(7,800,000)	_	(7,800,000)
At 31 December 2003	24,925,458	67,707,053	13,000,000	1,323,789	106,956,300
At 1 January 2004	24,925,458	67,707,053	13,000,000	1,323,789	106,956,300
Net profit for the year	_	-	_	20,869,319	20,869,319
Interim dividend declared	_	-	_	(18,200,000)	(18,200,000)
Final dividend proposed	_	_	19,500,000	(19,500,000)	_
2003 final dividend					
transferred to					
dividend payable		_	(13,000,000)	_	(13,000,000)
At 31 December 2004	24,925,458	67,707,053	19,500,000	(15,506,892)	96,625,619

The share premium represents the excess of the net proceeds from issuance of share capital of the Company over its par value.

The negative goodwill, revaluation reserves and exchange reserve are recognised as a result of accounting treatments as detailed in note 3 to the financial statements.

The balance of contributed surplus of the Company represents the difference between the nominal value of the Company's share allotted on 28 November 1991 and the consolidated net assets of the subsidiaries then acquired.

For the year ended 31 December 2004

### **26.** RESERVES (Continued)

Under the Companies Act of 1981 of Bermuda (as amended), the contributed surplus of the Company is available for distribution to shareholders. However, the Company cannot declare or pay a dividend, or make a distribution out of contributed surplus if there are reasonable grounds for believing that:

- (i) the Company is, or would after the payment be, unable to pay its liabilities as they become due; or
- (ii) the realisable value of its assets would thereby be less than the aggregate of its liabilities and its issued share capital and share premium accounts.

At the balance sheet date, the Company's reserves available for distribution to shareholders are as follows:

	2004 HK\$	2003 <i>HK</i> \$
Contributed surplus Accumulated profits	67,707,053 3,993,108	67,707,053 14,323,789
	71,700,161	82,030,842

### 27. SHARE OPTION SCHEME

The Company has adopted a share option scheme (the "Scheme") on 27 June 2002. The purpose of the Scheme is to enable the Company to attract, retain and motivate talented participants to strive for future developments and expansion of the Group, to encourage the participants to perform their best in achieving the goals of the Group and to allow the participants to enjoy the results of the Group attained through their efforts and contributions. Participants includes (i) any director and employee of each member of the Group; (ii) any discretionary object of a discretionary trust established by any employee or director of each member of the Group; (iii) any executive or employee of any business consultant, business partner, professional and other advisers to each member of the Group; (iv) any substantial shareholder of each members of the Group; (v) any associates of director or substantial shareholder of the Company; and (vi) any employee of the Company's substantial shareholder or any employee of such substantial shareholder's subsidiaries or associated companies, as absolutely determined by the Board of Directors.

For the year ended 31 December 2004

### **27.** SHARE OPTION SCHEME (Continued)

The directors may, at their discretion, invite any participant to take up options. An option is deemed to have been granted and accepted by the grantee upon the duplicate letter comprising acceptance of the option duly signed by the grantee and paying HK\$1 by way of consideration for the grant thereof.

The subscription price for shares in the Company under the Scheme will be the highest of (i) the closing price of the shares of the Company as stated in the Stock Exchange's daily quotations sheet on the date on which an option is granted (which date must be a business day); (ii) a price being the average of the closing prices of the shares of the Company as stated in the Stock Exchange's daily quotations sheets for the five business days immediately preceding the date on which an option is granted; and (iii) the nominal value of a share of the Company.

The total number of shares of the Company which may be issued upon exercise of all options to be granted under the Scheme and any other share option schemes of the Company shall not in aggregate exceed 13,000,000 shares of the Company, being 10% of the total number of shares of the Company in issue as at the date of approval of the Scheme. An option may be exercised during a period to be determined by the directors in its absolute discretion and in any event such period shall expire not later than 10 years after the date of grant of the option.

The maximum entitlement for anyone participant is that the total number of shares issued and to be issued upon exercise of the options granted to each participant under the Scheme in any 12-month period shall not exceed 1 percent of the total number of shares in issue of the Company. Any further grant of options in excess of the 1 percent limit shall be subject to shareholders' approval in general meeting with such participant and his associates abstaining from voting. The Scheme will remain in force for a period of 10 years from 27 June 2002.

No option was granted pursuant to the Scheme since its adoption.

### 28. AMOUNTS DUE FROM/TO SUBSIDIARIES

The amounts due are unsecured, interest-free and have no fixed repayment terms.

For the year ended 31 December 2004

### 29. CASH GENERATED FROM OPERATIONS

	2004	2003
	HK\$	HK\$
Profit before taxation	50,516,139	36,634,679
Adjustment arising from change in accounting policies	(1,776,250)	_
Interest income	(2,775,822)	(4,179,658)
Interest expenses	3,114,893	2,573,692
Dividend income from investments in securities	(393,647)	(289,222)
Gain on disposal of investment properties	(1,212,691)	_
Revaluation surplus in respect of investment properties	(10,407,797)	_
Reversal of revaluation deficit in respect of properties		
other than investment properties	(15,545,216)	(2,551,289)
Loss on disposal of property, plant and equipment	12,591	_
Gain on disposal of other investments	(293,405)	(704,904)
Net unrealised holding gain on investments in securities	(1,628,800)	(4,725,730)
Exchange differences	2,009,676	(1,221,667)
Depreciation of property, plant and equipment	2,540,303	2,502,711
Changes in working capital:		
Inventories	(902,381)	285,441
Long-term receivable	_	150,000
Trade receivables	6,211,999	7,283,246
Deposits, prepayments and other debtors	(718,572)	(75,508)
Bills receivable	(7,090,319)	1,225,821
Trade payables	(854,818)	629,848
Accrued charges and other creditors	(2,362,547)	1,056,392
Provision for long service payments	622,856	(341,401)
Provision for directors' retirement scheme benefits	266,673	1,082,286
Cash generated from operations	19,332,865	39,334,737

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### 30. PLEDGE OF ASSETS

Certain of the Group's investment properties, bank deposits and securities were pledged to secure banking facilities granted to the Group to the extent of HK\$145,650,000 (2003: HK\$86,420,000) of which HK\$62,029,513 (2003: HK\$55,220,000) were utilised at the balance sheet date.

The carrying amounts of the Group's investment properties, bank deposits and investments in securities pledged are as follows:

	The Gi	The Group		
	2004	2003		
	HK\$			
Investment properties	108,478,125	118,723,000		
Bank deposits	85,800,000	31,200,000		
Investments in securities	27,857,948	21,594,586		
	222,136,073	171,517,586		

Investment properties have been pledged to secure bank loans and the remaining bank deposits and investments in securities have been pledged to secure general banking facilities granted to the Group.

### 31. OPERATING LEASE COMMITMENTS

The Group leases out substantially all of its investment properties under operating leases. Most of the investment properties have committed tenants with remaining lease terms ranging from less than 1 year to 9 years. The future aggregate minimum rental receivables under non-cancellable operating leases are as follows:

	2004	2003
	HK\$	HK\$
Within one year	6,784,194	8,000,350
In the second to fifth years inclusive	17,641,356	22,878,000
Over five years	4,945,106	17,798,326
	29,370,656	48,676,676

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#### 32. CONTINGENT LIABILITIES

#### The Group

During the year ended 31 December 2003, the Group made a claim against a company in the US and others for, among others, damages (amount to be determined by the Court) in respect of "White Flower" trade mark infringement, trade dress infringement and trademark dilution. A counterclaim was filed against the Group by the same companies for, among others, damages (amount to be determined by the Court) in respect of the loss of reputation as a result of allegedly defamatory information provided by the Group to a magazine in Hong Kong. As at the date of this report, the litigation is still outstanding. The Group has seen positive developments regarding its claims and no substantive evidence for the counterclaim. No provision in respect of the counterclaim has been made in the financial statements.

#### The Company

At the balance sheet date, the Company had contingent liabilities not provided for in the financial statements in respect of guarantee of bank loans and general banking facilities granted to its subsidiaries amounting to HK\$59,850,000 (2003: HK\$55,220,000).

### 33. RELATED PARTY TRANSACTIONS

In addition to the transactions/information disclosed elsewhere in the financial statements, during the year, the Group had the following transactions with related parties.

- (a) Mr. Gan Wee Sean was interested as licensor in an agreement with a subsidiary, Hoe Hin Pak Fah Yeow Manufactory, Limited, whereby the subsidiary was granted a license to use certain trademarks relating to White Flower Embrocation registered in Malaysia and Singapore for a period of one year from 1 January 2004 in consideration of an annual royalty payment equivalent to 10 percent of the invoiced sales in Malaysia and Singapore less returns and discounts. During the year, royalties in the amount of HK\$194,318 (2003: HK\$181,337) were paid by the Group pursuant to the aforesaid agreement. The agreement has been renewed for a further term of one year on similar terms.
- (b) Both Mr. Lee Ka Sze, Carmelo ("Mr. Lee") and Mr. Yuen Ka Fai ("Mr. Yuen") are partners of Woo, Kwan, Lee & Lo, Solicitors and Notaries. During the year and up to the resignation date of Mr. Lee and Mr. Yuen, Woo, Kwan, Lee & Lo provided legal services to the Group and received professional fees totalling HK\$696,435 (2003: HK\$786,279) for those services.