# Biographical Details of Directors and Senior Management

#### **Executive Directors**

Mr. Bernard Pouliot, aged 53, is the Chairman and Managing Director of the Company and the Group. Mr. Pouliot is a responsible officer for Types 4 and 9 regulated activities for Quam Asset Management Limited and is also a responsible officer of Types 1 and 4 regulated activities of Quam (IA) Limited under the Securities and Futures Ordinance. Mr. Pouliot has more than 27 years' experience in investment, finance and corporate development. Until 1998, he was the group managing director of a Hong Kong listed company. He is responsible for formulating the overall business strategy of the Group.

Mr. Kenneth Lam Kin Hing, aged 51, is the Deputy Chairman of the Company and the Managing Director of securities and futures business of the Group. Mr. Lam is a responsible officer for Types 1, 2 and 4 regulated activities for Quam Securities Company Limited, a responsible officer for Types 4 and 9 regulated activities for Quam Asset Management Limited, a responsible officer for Type 2 regulated activity for Quam Futures Limited, a responsible officer for Type 6 regulated activity for Quam Capital Limited and a responsible officer for Type 1 regulated activity for Ouam (IA) Limited under the Securities and Futures Ordinance. Mr. Lam has worked for an international bank for 10 years as the head of its PRC and corporate banking operations. Mr. Lam has more than 20 years' experience in corporate finance and banking. He is also currently a director and an non-executive director for publicly listed companies in Thailand and an independent non-executive director for a Hong Kong listed company.

Mr. Richard David Winter, aged 52, is also the Deputy Chairman of the Company and the Managing Director of corporate finance business of the Group. Mr. Winter is a responsible officer of Type 6 regulated activity of Quam Capital Limited under the Securities and Futures Ordinance. Mr. Winter has extensive experience in the

investment banking and corporate finance advisory field in Hong Kong. Mr. Winter has previously worked for Deloitte & Touche Corporate Finance Limited and Standard Chartered Asia Limited. He is a Fellow of the Institute of Chartered Accountants in England and Wales and received a Degree in Commerce from Edinburgh University, and a member of the Hong Kong Institute of Certified Public Accountants.

#### Non-executive Director

Mr. Esmond Quek Keng Liang, aged 37, was appointed as Non-executive Director of the Company in September 2004. Mr. Quek is a marketing professional with extensive regional experience, fluent in cross function influencing within a multi-cultural environment. Mr. Quek has proven performance in creative marketing, development of people, launching of new brands and marketing of existing brands in the global market. Mr. Quek is the general manager for Hill and Knowlton, Beijing and had worked for Ogilvy and Mather, Beijing as Director of international clients. Mr. Quek graduated from the Indiana University School of Business with a Bachelor's Degree in Marketing and Advertising.

### Independent Non-executive Directors

Mr. Gordon Kwong Che Keung, aged 55, was appointed as Independent Non-executive Director of the Company in September 2003. Mr. Kwong is the current chairman of the audit committee of the Company. Mr. Kwong graduated from The University of Hong Kong in 1972, qualifying as a chartered accountant in England in 1977. He was a partner of Pricewaterhouse from 1984 to 1998 and was an independent member of the Council of The Stock Exchange of Hong Kong Limited from 1992 to 1997. He is a fellow member of the Hong Kong Institute of Certified Public Accountants and currently is a Non-executive Director of COSCO Pacific Limited and an Independent Non-executive Director of a number of Hong Kong listed companies.

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Mr. Steven Kwan Ying Wai, aged 57, was appointed as Independent Non-executive Director of the Company in June 2000. Mr. Kwan has been a Chartered Accountant since 1977 and served as advisor and director for many listed companies in Hong Kong and Asia for the past 20 years.

Mr. Jeremy King, aged 42, was appointed as Independent Non-executive Director of the Company in October 2002. Mr. King is the current chairman of the remuneration committee of the Company. Mr. King graduated from Nottingham University with a Degree in Law, and has over 19 years' experience in financial services including broking, corporate finance and fund management. Mr. King is currently the Chief Executive Officer of Seamico Knight Fund Management Securities Co., Ltd., and is a director of Raimon Land Public Company Limited and The Brooker Group Public Company Limited in Thailand.

### Senior Management

Mr. Kevin Sew Hoy, aged 38, is the Chief Financial Officer and Company Secretary to the Group. Mr. Sew Hoy has over 15 years' experience in audit, compliance and corporate secretarial services. Mr. Sew Hoy graduated from the University of Otago, NZ with a Degree in Commerce and further completed a Master of Business Administration from the University of South Australia. Mr. Sew Hoy is a member of the Institute of Chartered Accountants, New Zealand and a member of the Hong Kong Institute of Certified Public Accountants.

Ms. Katherine Chan Wai Kay, aged 46, is the director of sales for securities and futures operations. Ms. Chan has been involved in the securities and futures operations for over 10 years. Ms. Chan graduated from the University of Southern California with a Degree in Business Administration. Ms. Chan is sister-in-law of Mr. Bernard Pouliot.

Mr. Adrian Bradbury, aged 41, is the Director of corporate finance and a responsible office for Type 6 regulated activity for Quam Capital Limited under the Securities and Futures Ordinance. Mr. Bradbury graduated from Manchester University with a Degree in Civil Engineering. Mr. Bradbury has been associated with Quam Capital Limited since 1999. Prior to this, he

held posts as Company Secretary for a Hong Kong listed company, Vice President of Corporate Finance for MBF, and in the investigations unit of Deloitte Touche Tohmatsu. Mr. Bradbury is a fellow member to the Institute of Chartered Accountants in England and Wales.

Ms. Karen Wong, aged 38, is the Director of corporate finance and a responsible officer for Type 6 regulated activity for Quam Capital Limited under the Securities and Futures Ordinance. Ms. Wong graduated from the London School of Economics and Political Science with a Bachelor of Science Degree in Economics. Prior to joining Quam Capital Limited, Ms. Wong had worked for Deloitte & Touche Corporate Finance Limited, Standard Chartered Bank Investment Banking division, Standard Chartered Asia Limited and the Corporate Finance unit of The Stock Exchange of Hong Kong Limited.

Mr. Vincent Lam Siu Yeung, aged 32, is the Director of Research and a responsible officer for Type 4 regulated activity for Quam (IA) Limited under the Securities and Futures Ordinance. He leads the Quam Research team, which contributes to the writing of analyst reports and the provisions of investment advice on Quam Financial Advisory on Quamnet. Mr. Lam is also a Director and a responsible officer for Types 4 and 9 regulated activities for Quam Asset Management Limited under the Securities and Futures Ordinance. He holds a Bachelor's Degree in Social Science (Economics) from the Chinese University of Hong Kong.

Mr. Alexis Wong Lit Chor, aged 47, is the Director and a responsible officer for Types 1 and 4 regulated activities for Quam Securities Company Limited under the Securities and Futures Ordinance. Mr. Wong graduated from University of Toronto, Canada with a Bachelor of Arts in Economics and Commerce and has obtained a Master of Business Administration from the Chinese University of Hong Kong. Mr. Wong has over 20 years of banking, investment, corporate finance and securities dealing experience gained by working as a senior executive in a number of listed local and PRC financial services companies. He is also currently an independent non-executive director of two Hong Kong listed companies.

# Biographical Details of Directors and Senior Management

Mr. Franco Tong Sui Lun, aged 38, is the Director and a responsible officer for Types 1 and 2 regulated activities for Quam Securities Company Limited under the Securities and Futures Ordinance. He leads the Equity Capital Markets division. Mr. Tong is also a responsible officer for Type 2 regulated activity for Quam Futures Limited under the Securities and Futures Ordinance. Mr. Tong has extensive experience in the financial industry. Mr. Tong graduated from University of Southern California with a Degree in Computer Science Engineering.

Ms. Catherine Kuo, aged 42, is the Corporate and Institutional Development Director of Quamnet. Ms. Kuo holds a Master of Business Administration from the University of Western Ontario, Canada and is a certified public accountant from the State of Illinois, the United States of America. Ms. Kuo has more than 14 years' experience in finance, and has experience in audit and treasury functions for a major accounting firm and merchant bank.

Mr. Howard Hsu, aged 33, is the Business Development Director for Quamnet. He is responsible for the sales and marketing, and business operations of Quamnet. Mr. Hsu has extensive experience in business planning and development, market research and consulting. He graduated from Tufts University with a Bachelor of Science in Civil Engineering.

Ms. Michelle Shi, aged 28, is the Investor Relations Director for Quamnet. Ms. Shi graduated from Nanyang Technological University in Singapore with a Bachelor of Accountancy degree, and is currently a member of the Chartered Financial Analyst Institute and Institute of Certified Public Accountants of Singapore. Previously, Ms. Shi was extensively involved in the corporate finance and restructuring industry in Asia, having worked in the Global Corporate Finance division of Arthur Andersen and nTan Corporate Advisory Pte Ltd.

Mr. Allan Matheson, aged 28, is the Managing Director of Quam Data Services Limited. Mr. Matheson graduated from the University of British Columbia with a Bachelor of Arts in International Relations. Prior to joining Quam Data Services Limited, Mr. Matheson was the executive director of the Canadian Chamber of Commerce in Hong Kong and worked for non-profit organizations including the British Columbia's Children's Hospital Foundation.

