## 2004

## April

- Digital China Networks Limited announced the implementation of [D°SMP] (Distributed Domain of Security Management Policy), designed to provide network management settings with versatile security strategies.
- The Financial Business Unit struck a RMB20 million deal with the Construction Bank of China to develop a data pooling system for the latter.

## July

 Digital China entered into a global strategic partnership with Microsoft for full-scale cooperation in the training of software personnel, software development, industry solutions, software enterprise management and technical training, joining forces to serve the domestic market for enterprise software applications.

## October

- The core business system of the China Development Bank ("CDB"), a key project of ultralarge scale with a total investment of over RMB30 million, came officially on-line after 17 months of project construction. It represented the first on-line system in the PRC financial sector that employed internationally advanced technology to serve the needs of domestic banking customers. As the principal systems integrator of the project, Digital China also provided a full range of IT services to CDB, including consultation services for the overall planning of the bank's IT systems.
- A grand ceremony was held to mark the establishment of Digital China (Zhengzhou)
   Limited as the Group's 13th regional center in the regional markets throughout the nation.
- The Financial Business Department won a RMB37 million deal from the Bank of China to develop an Internet banking system.

## 4月

- 神州數碼網絡發佈了[D°SMP] (Distributed Domain of Security Management Policy) — "分散式安全域管理策略",為網絡管理設定提供多種方式的安全策略。
- 金融本部與建設銀行簽署資料集中工程項目,單額人民幣2,000萬元。

## 7月

神州數碼與微軟結成全球戰略合作夥伴,在軟體技術人員培訓、軟體研發、行業解決方案定制、軟體企業管理、技術培訓等方面展開全面合作,共同服務於國內企業級軟體應用市場。

## 10 月

- 歷時一年零五個月開發的超大型重點專案 國家開發銀行(下稱"國開行")的核心業務系統全面上線並行。總金額超過了人民幣3,000萬元。這是中國金融業首宗將國內銀行客戶的需求和國外先進技術結合,並在國有銀行成功上線項目。神州數碼不僅是該項目的總集成商,同時為國開行提供全面IT服務,包括IT系統總體規劃諮詢等。
- 神州數碼第13個區域中心 神州數碼(鄭州)有限公司舉行了隆重的開業慶典。
- 金融本部獲得中國銀行網上銀行項目,單額人民幣 3,700萬元。

#### November

- Systems Business of Digital China invited its partners in value-added services to take part in conferences held in Beijing, Shanghai and Guangzhou, respectively, under the common axiom of "Hand in Hand, We Win", bringing together representatives from a host of topnotch international IT suppliers as well as systems integrators, independent software developers, intermediary independent service suppliers and distributors. Participants shared their successful experiences and new insights in IT application while engaged in a wide range of discussions on information security management in the light of corporate IT requirements, the development of industry applications and future directions for the development of new products and technologies.
- The Authorized Assembler Program (AAP), a collaborative effort between Digital China and IBM, was officially launched, whereby Digital China was authorized by IBM to customize IBM's medium to low-end eServer p series and TotalStorage products for users.
- The Digital China Network Computer (Digital China NC) Project was granted project listing by the National Development and Reform Commission (NDRC) upon review and approval by NDRC's expert group, whereby the government will provide financial and policy support to Digital China in the next two years to procure the development of the network computer industry with Digital China as a flagship enterprise. This is definitely an important milestone for Digital China NC that will provide solid foundations for its future development.

#### 11 月

- 神州數碼系統業務分別在北京、上海、廣州三地舉辦 "攜手神州·增值無限"一增值服務合作夥伴大會。本 次盛會雲集了眾多國際一流的IT供應商和系統集成商、 獨立軟體發展商、中間獨立服務提供商以及代理經銷商 等合作夥伴代表,共同分享成功經驗,探討企業IT需求 環境下資訊安全管理、行業應用發展、新產品與新技術 發展的去來之路。
- 神州數碼與IBM的授權產品定制計劃正式啟動。神州數碼獲得IBM為用戶定制中低端IBM eServer p系列伺服器和TotalStorage存儲產品的權力。
- · 神州數碼網絡電腦 (Network Computer) 專案正式通過國家發改委專家組的評審·列入國家發改委專項投資項目。國家將在未來2年的時間裏,向神州數碼投入專項資金,並配套以相關政策,以神州數碼作為網絡電腦產業的龍頭單位,大力促進網絡電腦產業的發展。這對於神州數碼網絡電腦的發展來說是一個極具意義的里程碑,也為神州數碼網絡電腦的發展奠定了堅實的基礎。

## 2005

## January

- The Telecommunications Business Unit entered into a RMB9 million contract with China Unicom Beijing for the construction of an integrated business support system.
- The core collection system of Ji'nan Local Taxation Bureau came successfully on-line, completing a RMB7.55 million deal.

## February

- The ARP (Academia Resource Planning) Project of the Chinese Academy of Sciences (CAS), which was implemented by Digital China, commenced its on-line trial run. Prof. Lu Yongxiang (Vice Chairman of the National People's Congress and Party Secretary and President of CAS), Dr. Jiang Mianheng (Vice President), Dr. Shi Erwei (Vice President) and Prof. Li Zhigang (Secretary-General) attended the launching ceremony. Under the project, information systems have been built for the purpose of introducing innovations and improving management efficiency at the academy by enhancing its resource planning in a scientific manner. The project has been designed to maximize the benefits of technological innovation and human resource development for stronger capabilities in technological innovation.
- The first IBM mainframe unit manufactured under the collaborative AAP program of Digital China and IBM was launched.

## 1月

- 電信本部簽約中國聯通北京分公司 "綜合業務支撐系統" 專案,單額人民幣900萬元。
- 濟南地稅核心徵收系統成功上線,單額人民幣755萬元。

## 2月

- · 由神州數碼實施的中國科學院資源規劃項目(Academia Resource Planning)項目試點上線。全國人大副委員長、 中國科學院黨組書記、院長路甬祥及副院長江綿恒、副 院長施爾畏、秘書長李志剛出席啟動儀式。該專案是實 現中國科學院科學的資源規劃的資訊系統工程,旨在推 進中國科學院管理創新,不斷提升管理工作水準和效 率,促進科技創新和人才培養效益的最大化,為加強科 技創新能力建設提供有力的支撐。
- 神州數碼與IBM合作的授權產品定制計劃初結碩果、 首台IBM主機成功下線。

#### INDUSTRY AWARDS AND HONORS RECEIVED BY DIGITAL CHINA

## Deloitte Touche Tohmatsu

Top 500 High-Growth Technology Enterprises in Asia Pacific 2004

## National Informatization Evaluation Center

Top 500 Informatized PRC Enterprises
Best Technology Strategy Award
Best e-Commerce Application Award
Outstanding Informatization Management
1st ranking among 100 Largest IT Distributors in China 2004

## All-China Federation of Industry & Commerce, China Business Times and the Enterprise Development and Research Center of All-China Federation of Industry & Commerce

Technology Dynamics Award for the Most Energetic Enterprises

## China Information World

1st Ranking among Top 100 Distributors

Most Influential IT Enterprise in East China 2004 (China Information World —
East China Version)

### AWARDS RECEIVED IN EACH BUSINESS

## Distribution

## HP

FY04 HP Best Value-added Distributor for Itanium Servers — China FY04 HP Best Distribution Sales for Peripheral Products — China

 ${\it FY04 HP Best Distribution Sales for Commercial Peripheral Products -- China}$ 

FY04 HP Best Distribution Sales for Industrial Standard Servers — China

FY04 HP Best Distribution Sales for Notebooks — China

FY04 HP Best Distribution Sales for Commercial Channels — China (Grand Award)

## IBM

BEST PCD EXPRESS DISTRIBUTOR

IBM Best Contribution Award 2003 — eServer xSeries

## National Academy of Education Administration & CCID

The Chenxing projector was named the Premium Brand Name in Projectors for the PRC Education Sector (Domestic)

## Netweek

Digital China's e-Bridge was named one of "Top 100 Business Portals"

## Systems

## IBM

IBM Best Value-added Software Distributor

## Nokia

Best Nokia Agent in Asia Pacific 2003

## BEA

BEA Best Value-added Distributor in China FY04
Best Product Promotion Partner for Weblogic Portal — China

## 企業獲得獎項

2004年度亞太地區高科技高成長企業 500 強

## 國家資訊化測評中心

中國企業資訊化500強 最佳技術戰略獎 最佳電子商務應用獎 優秀資訊化主管 分銷商百強第一

# 中華全國工商業聯合會、中華工商時報、中華全國工商業聯合會企業發展研究中心聯合頒發

最具生命力企業"科技動力獎"

#### 《中國電腦報》

2004年中國最大 100家IT 分銷商 — 第一名 2004年華東地區最具影響力IT 企業 — 《中國電腦報— 華東版》

## 各業務獲得獎項

## 分銷業務

## 惠普

FY04 中國惠普安騰伺服器最佳增值分銷獎 FY04 中國惠普外設產品最佳分銷業績獎 FY04 中國惠普商用外設產品最佳分銷業績獎 FY04 中國惠普工業標準伺服器最佳分銷業績獎 FY04 中國惠普筆記本電腦最佳分銷業績獎 FY04 中國惠普商用管道最佳分銷業績獎項大獎

## 國際商業機器

PCD 中國區台式機最佳合作夥伴 IBM eServer xSeries 2003 年度最佳貢獻獎

## 國家教育行政學院及中國電子資訊產業發展研究院 — 第二屆中國電腦教育年會

晨星投影機被評為"中國教育行業投影機首選品牌(國內)"

## 《互聯網週刊》

神州數碼 e-Bridge 網站獲"商業網站 100 強"

## 系統業務

## 國際商業機器

IBM 軟體最佳增值分銷商

## 諾基亞

2003 年度諾基亞亞太地區最佳總代理

## BEA

BEA 中國 FY04 最佳增值分銷商 中國區最佳產品推廣合作夥伴 (Weblogic Portal)

## Sun Microsystems

SUN Platinum Partner

FY04 LSP (Local Strategic Provider) Best Progress

#### Polycom

Top Sales 2003 — Asia Pacific

Top Sales for Video Series Products — Asia Pacific

Sales Award for MCU (Multipoint Control Unit) Series Products — Asia Pacific

Best Partner in China

#### China Unicom

China Unicom 10th Anniversary Outstanding Solution Award

## National Informatization Evaluation Center

Best Value-added Distribution Award

## Management Information Center, Ministry of Education

Best Campus Network Building Solution Award

 $\ensuremath{[\mathrm{D^2SMP}]}$  network solution received the "User Satisfaction Brand Name Award for

IT Application Solutions for the PRC Education Sector 2004"

#### CCID

User Satisfaction Poll for IT Service in China 2004 — "Satisfaction Award in Professional Service for the Education Sector"

User Satisfaction Poll for IT Service in China 2004 — "Most Competitive Brand Name in Switch Service"

GPS system solution for the traffic sector received the "Professional Service Award for PRC Wireless Network Application Solutions 2004"

## China Information World

Digital China Networks Limited received the "Outstanding Exemplar Award (Education Sector)" for its Wuhan University Campus Network Expansion Project DCBI-3000 billing management certification system received the Editor's Choice Award 2004-2005

## Services

## CISCO

FY04 Best Cisco Partner Award (Telecommunications — China)

## BFA

Best Partner — Financial Sector

## Bank of China (Hong Kong) IT Department

Digital China Sinoray Technology Limited received "Frontier Development Award" for BOC2000 Project

## Chinese Taxation Institute

"Outstanding Industry Solution Application Award" received for the "Solution for Centralizing Taxation-related Information"

## Ministry of Information Industry

Quality Certification for Systems Integration — Class I

Outstanding PRC Computer Information Systems Integration Enterprise 2004

## 太陽電腦

白金合作夥伴獎 FY04 年度 LSP 最佳進步獎

## 寶利通

2003 亞太區總銷量第一 亞太區視頻系列產品銷量第一 亞太區MCU 系列產品銷量 中國區最佳合作夥伴稱號

## 中國聯通

中國聯通十周年優秀解決方案獎

## 國家資訊化測評中心

最佳增值分銷獎

## 教育部管理資訊中心

校園網建設最佳解決方案

[D°SMP] 網絡解決方案獲 "2004年中國教育行業 IT 應用解決方案用戶滿意品牌獎"

## 中國電子資訊產業發展研究院

2004 年中國IT 服務用戶滿意度調查教育行業專業服務 滿意獎

2004年中國IT服務用戶滿意度調查中國最具競爭力交換機服務品牌

全球 GPS 定位系統交通行業解決方案獲 "2004 年度中國 無線網絡應用解決方案專業服務獎"

## 《中國電腦報》

神州數碼網絡有限公司武漢大學校園網擴容工程榮獲教育 行業優秀典範獎

認證計費管理系統DCBI-3000 獲 "2004-2005 年度編輯 選擇獎"

## 服務業務

## BEA

最佳金融行業合作夥伴

## 思科系統公司

2004 財年思科中國最佳電信行業合作夥伴獎

## 中國銀行(香港)科技部

金融本部旗下新龍事業部亞太BOC2000 專案獲 "拓荒牛" 獎

## 中國税務學會

"税務資訊大集中解決方案"獲"行業優秀解決方案 應用獎"

## 中國資訊產業部

9

系統集成一級資質認證

2004 中國優秀電腦資訊系統集成企業

神州數碼 年報 04/05



#### National Informatization Evaluation Center

1st Ranking among Top 100 Solution Providers Best Solution Award Best Solution Provider (Financial Sector) Award

## China Software Industry Association

"Golden Bridge Award" received for the "CTAIS Development and Improvement Project"

### Beijing Municipal Government

"Beijing Technological Progress Award Class 2" received for the "National Tax Collection Management Information System"

#### Beijing Software Industry Association and Beijing Software Industry Productivity Center

Integrated PRC Tax Collection management Software Framework — Class 1 Award Service Adjustment Software — Class 3 award Sequence Implementation Software — Class 3 award

#### CCID

User Satisfaction Award for IT Education and Training Services in China
User Satisfaction Award for the Government Sector
User Satisfaction Award (Financial Service Sector)
User Satisfaction Award (Telecommunications Sector)
Most Valuable IT Service Brand Name Enterprise in China 2004
3rd ranking in the PRC IT service market 2004

## China Information World

Outstanding Growth Award for Management Software Manufacturing Industry

## Netweel

1st ranking among Top 100 IT Providers of e-Government Services

## AWARDS RECEIVED BY DIGITAL CHINA EMPLOYEES

Guo Wei, President & CEO of the Group has received

"Man of the Year for the PRC IT Industry" by China IT Fortune (CEO) Conference and China CIO Conference

"Top 10 Businessmen in the PRC Information Industry 2004" by The Annual Information Industry Conference and CCID

"Man of the Year for the PRC Digital Sector 2004" by Talent and Beijing Evening News

"Most Popular Figure in Management Informatization", "Most Influential Figure in the Progress of Management Informatization Award" and "Industry Promotion" awards by ERP World Net and EC

Chen Yong, General Manager of the Enterprise Systems Unit has received the "Strategic Management Elite Award 2004" by Computer Partner World

Yang Yibing, General Manager of the Telecommunications Business Unit was named one of the "Top 10 Pioneers 2004" by Communications Weekly

Dong Qiqi, General Manager of the Financial Business Unit was named one of the "Top 10 Figures in Technology for Financial Sectors in China 2004" elected jointly by the People's Bank of China, Yatai International Information and City Financial

Li Shaoyuan, General Manager of Digital China Management Systems Limited was named one of the "10 Most Influential Figures in the Informatization of the Manufacturing Industry" by eworks

## 國家資訊化測評中心

方案商百強第一 最佳方案獎 金融行業最佳方案商獎

## 中國軟體行業協會

"CTAIS 發展與完善項目"獲"金橋獎"

#### 北京市政府

"中國税收征管資訊系統" 獲 "北京市科技進步二等獎"

## 北京軟體行業協會及北京軟體產業促進中心

"中國稅收綜合征管軟體框架"一等獎 "服務調用構件"三等獎 "順序執行構件"三等獎

#### 賽油顧問

中國IT教育與培訓服務用戶滿意度獎 政府行業服務用戶滿意度獎 金融行業服務用戶滿意度獎 電信行業服務用戶滿意度獎 2004年中國最具價值IT服務品牌企業 2004年中國IT服務市場排名第三

## 《中國電腦報》

管理軟體製造行業成長顯著獎

## 《互聯網週刊》

中國電子政務「「百強第一

神州數碼員工獲得的個人獎項

集團總裁及首席執行官郭為榮獲

"中國IT年度人物獎" — 中國IT財富(CEO)年會與中國CIO (資訊主管) 年會

"2004 中國資訊產業年度十大經濟人物" — 資訊產業經濟年 會及資訊產業發展研究院

"2004年度中國數字人物" — 《英才》 及《北京晚報》

"管理資訊化最具人氣獎"、"影響管理資訊化進程人物獎"、 "行業推進獎"— ERP世界網及 EC 電子商務

企業系統本部總經理陳勇榮獲 "2004 年度戰略管理精英獎" — 《電腦商報》

電信本部總經理楊一兵當選 "2004 年度十大先鋒人物" — 《通信產業報》

金融本部總經理董其奇當選"中國2004年度十大金融科技 人物"— 人民銀行、亞太國際資訊、城市金融報等機構 組織評選

神州數碼管理系統有限公司總經理李紹遠則獲得"製造業資訊化十大風雲人物"— E 製造