

## Business Highlights



The major operating data of each segment for 2002, 2003, 2004 and 2005 set out below:

### CEMENT SEGMENT

	2005	For the year ended 31 December		2002
		2004	2003	
Production volume-cement (in thousand tonnes)	5,429.5	3,717.2	3,021.1	2,778.0
Production volume-clinker (in thousand tonnes)	5,996.6	2,754.0	2,548.1	2,437.3
Sales volume-cement (in thousand tonnes)	5,551.8	3,727.4	3,064.5	2,789.3
Sales volume-clinker (in thousand tonnes)	1,830.7	323.4	472.4	386.1
Average selling price-cement (RMB per tonne)	178.8	195.6	178.2	180.7
Average selling price-clinker (RMB per tonne)	152.9	154.1	137.9	145.6

### LIGHTWEIGHT BUILDING MATERIALS SEGMENT

	2005	For the year ended 31 December		2002
		2004	2003	
Gypsum boards - BNBM				
production volume (in million m <sup>2</sup> )	48.8	40.5	36.1	34.8
sales volume (in million m <sup>2</sup> )	42.4	41.7	37.7	35.3
Average selling price (RMB per m <sup>2</sup> )	6.2	6.1	6.2	6.2
Gypsum boards - Taihe				
production volume (in million m <sup>2</sup> )	115.3	—	—	—
sales volume (in million m <sup>2</sup> )	108.1	—	—	—
Average selling price (RMB per m <sup>2</sup> )	3.9	—	—	—
Acoustical ceiling panels - BNBM				
production volume (in million m <sup>2</sup> )	5.9	4.7	5.7	4.9
sales volume (in million m <sup>2</sup> )	5.7	5.2	5.4	4.8
Average selling price (RMB per m <sup>2</sup> )	16.8	16.5	17.0	16.8



## Business Highlights

### LIGHTWEIGHT BUILDING MATERIALS SEGMENT (CONTINUED)

	2005	For the year ended 31 December		2002
		2004	2003	
Acoustical ceiling panels - Tianfeng				
production volume (in million m <sup>2</sup> )	5.7	—	—	—
sales volume (in million m <sup>2</sup> )	6.1	—	—	—
Average selling price (RMB per m <sup>2</sup> )	8.1	—	—	—
Lightweight metal frames				
production volume (in thousand tonnes)	26.1	23.7	22.5	20.0
sales volume (in thousand tonnes)	25.7	23.6	22.4	19.9
Average selling price (RMB per tonne)	5,994.0	5,687.0	5,668.0	5,573.0

### GLASS FIBER AND FRP PRODUCTS SEGMENT

	2005	For the year ended 31 December		2002
		2004	2003	
FRP Products				
production volume (in thousand tonnes)	12.9	14.3	9.9	9.9
sales volume (in thousand tonnes)	14.5	11.3	7.8	9.5
Average selling price (RMB per tonne)	14,753.1	18,156.0	9,400.0	10,879.0
Glass Fiber Mats				
production volume (in million m <sup>2</sup> )	43.9	44.3	51.6	43.1
sales volume (in million m <sup>2</sup> )	43.9	40.0	51.6	43.1
Average selling price (RMB per m <sup>2</sup> )	1.3	1.4	1.3	1.2