
STRUCTURE OF THE GLOBAL OFFERING

PRICING AND ALLOCATION

Offer Price Range

The offer price will be not more than HK\$3.07 per Offer Share and is expected to be not less than HK\$2.56 per Offer Share, unless otherwise announced not later than the morning of the last day for lodging applications under the Hong Kong Public Offering, as explained below. Prospective investors should be aware that the offer price to be determined on the price determination date may be, but is not expected to be, lower than the indicative offer price range stated in this prospectus.

Price Payable on Application

Applicants for Hong Kong Offer Shares under the Hong Kong Public Offering are required to pay, on application, the maximum offer price of HK\$3.07 for each Hong Kong Offer Share (plus brokerage, SFC transaction levy and Hong Kong Stock Exchange trading fee). If the offer price is less than HK\$3.07, appropriate refund payments (including brokerage, SFC transaction levy and the Hong Kong Stock Exchange trading fee attributable to the surplus application monies) will be made to successful applicants. See “Further Terms and Conditions of the Hong Kong Public Offering — 8. Refund of Application Monies.”

Determining the Offer Price

The International Offering underwriters are soliciting from prospective investors indications of interest in acquiring our H shares in the International Offering. Prospective investors will be required to specify the number of our H shares under the International Offering they would be prepared to acquire either at different prices or at a particular price. This process, known as “book-building,” is expected to continue up to, and to cease on or around, October 20, 2006.

The offer price is expected to be fixed by agreement between the Joint Bookrunners (on behalf of the underwriters) and us (for ourselves and on behalf of the Selling Shareholders), on the price determination date, when market demand for the Offer Shares will be determined. The price determination date is expected to be on or around October 20, 2006 and, in any event, no later than October 25, 2006.

If, for any reason, we and the Joint Bookrunners (on behalf of the underwriters) are unable to reach agreement on the offer price on or before October 25, 2006, the Global Offering will not proceed.

Reduction in Offer Price Range and/or Number of Offer Shares

If, based on the level of interest expressed by prospective institutional, professional and other investors during the book-building process, the Joint Bookrunners (on behalf of the underwriters and with our consent) consider it appropriate, the indicative offer price range and/or the number of Offer Shares may be reduced below that stated in this prospectus at any time prior to the morning of the last day for lodging applications under the Hong Kong Public Offering.

In such a case, we will, as soon as practicable following the decision to make any such reduction, and in any event not later than the morning of the last day for lodging applications under the Hong Kong Public Offering, cause to be published in South China Morning Post (in English) and Hong Kong Economic Times (in Chinese) notice of the reduction in the indicative offer price range and/or

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number of Offer Shares. Such notice will also include confirmation or revision, as appropriate, of the offering statistics as currently set out in the section headed “Summary” and any other financial information which may change as a result of such reduction. The offer price, if agreed upon, will be fixed within such revised offer price range. Before submitting applications for Hong Kong Offer Shares, applicants should have regard to the possibility that any announcement of a reduction in the indicative offer price range and/or number of Offer Shares may not be made until the day which is the last day for lodging applications under the Hong Kong Public Offering. Applicants under the Hong Kong Public Offering should note that in no circumstances can applications be withdrawn once submitted, even if the indicative offer price range and/or number of Offer Shares is so reduced.

Allocation

The H shares to be offered in the Hong Kong Public Offering and the International Offering may, in certain circumstances, be reallocated as between these offerings at the discretion of the Joint Bookrunners.

Allocation of our H shares pursuant to the International Offering will be determined by the Joint Bookrunners and will be based on a number of factors including the level and timing of demand, total size of the relevant investor’s invested assets or equity assets in the relevant sector and whether or not it is expected that the relevant investor is likely to buy further, and/or hold or sell H shares after the listing of our H shares on the Hong Kong Stock Exchange. Such allocation may be made to professional, institutional, corporate and (in the case of the public offer without listing in Japan) retail investors and is intended to result in a distribution of our H shares on a basis which would lead to the establishment of a stable shareholder base to the benefit of our company and our shareholders as a whole.

Allocation of H shares to investors under the Hong Kong Public Offering will be based solely on the level of valid applications received under the Hong Kong Public Offering. The basis of allocation may vary, depending on the number of Hong Kong Offer Shares validly applied for by applicants. The allocation of Hong Kong Offer Shares could, where appropriate, consist of balloting, which would mean that some applicants may receive a higher allocation than others who have applied for the same number of Hong Kong Offer Shares, and those applicants who are not successful in the ballot may not receive any Hong Kong Offer Shares.

Announcement of Offer Price and Basis of Allotment

The offer price for H shares under the Global Offering and the offer price for A shares under the A Share Offering are expected to be announced on October 23, 2006 in South China Morning Post (in English) and Hong Kong Economic Times (in Chinese).

The level of applications in the Hong Kong Public Offering, the level of indications of interest in the International Offering, and the basis of allotment of the Hong Kong Offer Shares will be announced on October 26, 2006 in South China Morning Post (in English) and Hong Kong Economic Times (in Chinese).

CONDITIONS OF THE HONG KONG PUBLIC OFFERING

Acceptance of all applications for the Offer Shares pursuant to the Hong Kong Public Offering will be conditional on:

- the Listing Committee of the Hong Kong Stock Exchange granting listing of, and permission to deal in, the H shares to be issued pursuant to the Global Offering (including the additional H shares which may be made available pursuant to the exercise of the over-allotment option) and shares held by MOF, Huijin, SSF, Goldman Sachs, Allianz and American Express;
- the offer price having been duly agreed between us (for ourselves and on behalf of the Selling Shareholders) and the Joint Bookrunners (on behalf of the underwriters);
- the execution and delivery of the international underwriting agreement on or around the price determination date; and
- the obligations of the underwriters under each of the Hong Kong underwriting agreement and the international underwriting agreement having become unconditional and not having been terminated in accordance with the terms of the respective agreements,

in each case on or before the dates and times specified in such underwriting agreements (unless and to the extent such conditions are waived on or before such dates and times) and in any event not later than November 15, 2006.

The consummation of each of the Hong Kong Public Offering and the International Offering is conditional upon, among other things, the other becoming unconditional and not having been terminated in accordance with its terms. Neither the Hong Kong Public Offering nor the International Offering are conditional upon the A Share Offering becoming unconditional and not having been terminated in accordance until its terms. For more information on our A Share Offering, see “A Share Offering.”

If the above conditions are not fulfilled or waived, prior to the dates and times specified, the Global Offering will lapse and the Hong Kong Stock Exchange will be notified immediately. Notice of the lapse of the Hong Kong Public Offering will be caused to be published by us in South China Morning Post (in English) and Hong Kong Economic Times (in Chinese) on the next day following such lapse. In such eventuality, all application monies will be returned, without interest, on the terms set out in the section headed “Further Terms and Conditions of the Hong Kong Public Offering—8. Refund of Application Monies.” In the meantime, the application monies will be held in separate bank account(s) with the receiving bankers or other bank(s) in Hong Kong licensed under the Hong Kong Banking Ordinance.

Share certificates for the Offer Shares will be issued on October 26, 2006 but will only become valid certificates of title at 8:00 a.m. on October 27, 2006, provided that (i) the Global Offering has become unconditional in all respects and (ii) the right of termination as described in the section headed “Underwriting—Underwriting Arrangements and Expenses—Hong Kong Public Offering—Hong Kong Underwriting Agreement—Grounds for Termination” has not been exercised.

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THE HONG KONG PUBLIC OFFERING

We are initially offering 1,769,550,000 Offer Shares at the offer price, representing approximately 5% of the 35,391,000,000 Offer Shares initially available under the Global Offering, for subscription by the public in Hong Kong.

The total number of Hong Kong Offer Shares available under the Hong Kong Public Offering will initially be divided into two pools for allocation purposes as follows:

- Pool A: The Offer Shares in Pool A will be allocated on an equitable basis to applicants who have applied for Offer Shares with a total subscription amount (excluding brokerage, SFC transaction levy and the Hong Kong Stock Exchange trading fee) of HK\$5,000,000 or less; and
- Pool B: The Offer Shares in Pool B will be allocated on an equitable basis to applicants who have applied for Offer Shares with a total subscription amount (excluding brokerage, SFC transaction levy and the Hong Kong Stock Exchange trading fee) of more than HK\$5,000,000 and up to the value of Pool B.

Applicants should be aware that applications in Pool A and Pool B are likely to receive different allocation ratios. If Hong Kong Offer Shares in one pool (but not both pools) are under-subscribed, the surplus Hong Kong Offer Shares will be transferred to the other pool to satisfy demand in that other pool and be allocated accordingly.

Applicants can only receive an allocation of Hong Kong Offer Shares from either Pool A or Pool B but not from both pools. Multiple or suspected multiple applications and any application for more than 884,775,000 Hong Kong Offer Shares will be rejected.

Paragraph 4.2 of Practice Note 18 of the Hong Kong Listing Rules requires a clawback mechanism to be put in place which would have the effect of increasing the number of Hong Kong Offer Shares to certain percentages of the total number of Offer Shares offered in the Global Offering if certain prescribed total demand levels are reached. An application has been made for, and the Hong Kong Stock Exchange has granted, a waiver from strict compliance with paragraph 4.2 of Practice Note 18 of the Hong Kong Listing Rules such that, in the event of over-applications, the Joint Bookrunners, after consultation with us, shall apply a clawback mechanism following the closing of the application lists on the following basis:

- if the number of Offer Shares validly applied for under the Hong Kong Public Offering represents 15 times or more but less than 50 times the number of Offer Shares initially available for subscription under the Hong Kong Public Offering, then shares will be reallocated to the Hong Kong Public Offering from the International Offering, so that the total number of Offer Shares available under the Hong Kong Public Offering will be 2,654,326,000 Offer Shares, representing approximately 7.5% of the Offer Shares initially available under the Global Offering;
- if the number of Offer Shares validly applied for under the Hong Kong Public Offering represents 50 times or more but less than 100 times the number of Offer Shares initially available for subscription under the Hong Kong Public Offering, then the number of shares to be reallocated to the Hong Kong Public Offering from the International Offering will be increased so that the total number of Offer Shares available under the Hong Kong Public

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Offering will be 3,539,100,000 Offer Shares, representing approximately 10% of the Offer Shares initially available under the Global Offering; and

- if the number of Offer Shares validly applied for under the Hong Kong Public Offering represents 100 times or more the number of Offer Shares initially available for subscription under the Hong Kong Public Offering, then the number of shares to be reallocated to the Hong Kong Public Offering from the International Offering will be increased, so that the total number of Offer Shares available under the Hong Kong Public Offering will be 7,078,200,000 Offer Shares, representing 20% of the Offer Shares initially available under the Global Offering.

If the Hong Kong Public Offering is not fully subscribed, the Joint Bookrunners have the authority to reallocate all or any unsubscribed Hong Kong Offer Shares to the International Offering.

Each applicant under the Hong Kong Public Offering will be required to give an undertaking and confirmation in the application form submitted by him or her that he or she and any person(s) for whose benefit he or she is making the application have not indicated an interest for or taken up and will not indicate an interest for or take up any Offer Shares in the International Offering, and such applicant's application will be rejected if the said undertaking and/or confirmation is breached and/or untrue.

The Company, our directors and the Hong Kong underwriters will take reasonable steps to identify and reject applications under the Hong Kong Public Offering from investors who have received H shares in the International Offering, and to identify and reject indications of interest in the International Offering from investors who have received H shares in the Hong Kong Public Offering.

The Joint Bookrunners (on behalf of the underwriters) may require any investor who has been offered H shares under the International Offering, and who has made an application under the Hong Kong Public Offering, to provide sufficient information to the Joint Bookrunners so as to allow them to identify the relevant applications under the Hong Kong Public Offering and to ensure that it is excluded from any application for H shares under the Hong Kong Public Offering.

References in this prospectus to applications, application forms, application monies or the procedure for application relate solely to the Hong Kong Public Offering.

THE INTERNATIONAL OFFERING

The International Offering will consist of initially 33,621,450,000 H shares, to be offered by us and the Selling Shareholders (a) in the United States to qualified institutional buyers (as such term is defined in Rule 144A under the U.S. Securities Act), and (b) outside of the United States in reliance on Regulation S under the U.S. Securities Act, including to professional and institutional investors in Hong Kong, and pursuant to a public offering without listing in Japan.

We and the Selling Shareholders are expected to grant to the International Offering underwriters the over-allotment option, exercisable by the Joint Bookrunners on behalf of the International Offering underwriters during the 30-day period from the last day for the lodging of applications under the Hong Kong Public Offering, to require our company to allot and issue and the Selling Shareholders to sell up to an aggregate of 5,308,650,000 additional H shares, representing in aggregate approximately 15% of the Offer Shares initially available under the Global Offering. These

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shares will be issued or sold at the same price per share under the International Offering solely to cover over-allocations in the International Offering, if any.

The Selling Shareholders are initially offering a total of 7,078,200,000 H shares (to be converted from domestic shares), representing 20% of the total shares under the Global Offering (prior to any exercise of the over-allotment option), for sale in the International Offering. The Selling Shareholders may sell an additional 1,061,730,000 H shares if the over-allotment option is exercised in full.

H SHARES WILL BE ELIGIBLE FOR CCASS

All necessary arrangements have been made enabling the H shares to be admitted into the Central Clearing and Settlement System, or CCASS, established and operated by HKSCC.

If the Hong Kong Stock Exchange grants the listing of, and permission to deal in, the H shares and our company complies with the stock admission requirements of HKSCC, the H shares will be accepted as eligible securities by HKSCC for deposit, clearance and settlement in CCASS with effect from the date of commencement of dealings in the H shares on the Hong Kong Stock Exchange or any other date HKSCC chooses. Settlement of transactions between participants of the Hong Kong Stock Exchange is required to take place in CCASS on the second business day after any trading day.

All activities under CCASS are subject to the General Rules of CCASS and CCASS Operational Procedures in effect from time to time.

DEALING ARRANGEMENTS

Assuming that the Hong Kong Public Offering becomes unconditional at or before 8:00 a.m. in Hong Kong on Friday, October 27, 2006, dealings in our H shares on the Hong Kong Stock Exchange will commence at 9:30 a.m. on Friday, October 27, 2006.

Our H shares will be traded in board lots of 1,000 H shares each.