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## HOW TO APPLY FOR HONG KONG OFFER SHARES

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### 1. WHO CAN APPLY FOR THE HONG KONG OFFER SHARES

You can apply for Hong Kong Offer Shares if you or any person(s) for whose benefit you are applying, are an individual, and:

- are 18 years of age or older;
- have a Hong Kong address;
- are outside the United States; and
- are not a legal or natural person of the PRC (except qualified domestic institutional investors).

If you wish to apply for Hong Kong Offer Shares online through the designated website of the eIPO Service Provider, referred to herein as the “White Form eIPO” service, in addition to the above you must also:

- have a valid Hong Kong identity card number; and
- be willing to provide a valid e-mail address and a contact telephone number.

You may only apply by means of the White Form eIPO service if you are an individual applicant. Corporations or joint applicants may not apply by means of White Form eIPO.

If the applicant is a firm, the application must be in the names of the individual members, not the firm’s name. If the applicant is a body corporate, the application form must be signed by a duly authorized officer, who must state his or her representative capacity.

If an application is made by a person duly authorized under a valid power of attorney, the Joint Bookrunners (or their respective agents or nominees) may accept it at their discretion, and subject to any conditions they think fit, including production of evidence of the authority of the attorney.

The number of joint applicants may not exceed four.

We and the Joint Bookrunners, in their capacity as our agent, will have full discretion to reject or accept any application, in full or in part, without assigning any reason.

The Hong Kong Offer Shares are not available to existing beneficial owners of shares in our company, our directors, supervisors or chief executive or their respective associates or any other connected persons (as defined in the Hong Kong Listing Rules) of our company or persons who will become our connected persons immediately upon completion of the Global Offering.

You may apply for H shares under the Hong Kong Public Offering or indicate an interest for H shares under the International Offering, but may not do both.

### 2. METHODS OF APPLYING FOR THE HONG KONG OFFER SHARES

There are four ways to make an application for the Hong Kong Offer Shares:

- You may apply for the Hong Kong Offer Shares by using a **white** application form. Use a **white** application form if you want the H shares issued in your own name;

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- Instead of using a white application form, you may apply for the Hong Kong Offer Shares by means of **White Form eIPO** by submitting applications online through the designated website of the eIPO Service Provider at [www.eipo.com.hk](http://www.eipo.com.hk). Use **White Form eIPO** if you want the H shares issued in your own name;
- You may apply for the Hong Kong Offer Shares by using a **yellow** application form. Use a **yellow** application form if you want the H shares issued in the name of HKSCC Nominees and deposited directly into CCASS for credit to your CCASS Investor Participant stock account or your designated CCASS Participant's stock account; or
- Instead of using a yellow application form, you may give **electronic application instructions** to HKSCC to cause HKSCC Nominees to apply for the Hong Kong Offer Shares on your behalf.

### 3. WHERE TO COLLECT THE PROSPECTUS AND APPLICATION FORMS

You can collect a **white** application form and a prospectus from:

Any of the following addresses of the Hong Kong underwriters:

|   |   |
|---|---|
| Merrill Lynch Far East Limited                              | 17th Floor, ICBC Tower<br>3 Garden Road<br>Central, Hong Kong   |
| China International Capital Corporation (Hong Kong) Limited | Suite 2307, 23rd Floor<br>One International Finance Centre<br>1 Harbour View Street<br>Central, Hong Kong |
| Credit Suisse (Hong Kong) Limited                           | 45th Floor, Two Exchange Square<br>8 Connaught Place<br>Central, Hong Kong                                |
| Deutsche Bank AG, Hong Kong Branch                          | 55th Floor, Cheung Kong Center<br>2 Queen's Road Central<br>Hong Kong                                     |
| ICEA Capital Limited  | 26th Floor, ICBC Tower<br>3 Garden Road<br>Central, Hong Kong   |
| BNP Paribas Peregrine Capital Limited                       | 63/F, Two International Finance Centre<br>8 Finance Street<br>Central, Hong Kong                          |
| China Everbright Securities (HK) Limited                    | 36th Floor, Far East Finance Centre<br>16 Harcourt Road, Hong Kong  |
| DBS Asia Capital Limited                                    | 22nd Floor, The Center<br>99 Queen's Road Central<br>Central, Hong Kong                                   |
| Guangdong Securities Limited                                | Unit 2505, 25/F, Low Block<br>Grand Millennium Plaza<br>181 Queen's Road Central, Hong Kong               |
| The Hong Kong and Shanghai Banking Corporation Limited      | Level 16, HSBC Main Bldg<br>1 Queen's Road, Central   |

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|---------------------------------------|--|
| Taifook Securities Company Limited    | 25/F, New World Tower<br>16-18 Queen's Road Central, Hong Kong                   |
| BCOM Securities Company Limited       | 3rd Floor, Far East Consortium Building<br>121 Des Voeux Road Central, Hong Kong |
| Cazenove Asia Limited                 | 50th Floor, One Exchange Square<br>8 Connaught Place, Central, Hong Kong         |
| Oriental Patron Asia Limited          | 27/F, Two Exchange Square<br>8 Connaught Place, Central, Hong Kong               |
| Shenyin Wanguo Capital (H.K.) Limited | 28/F, Citibank Tower, Citibank Plaza<br>3 Garden Road, Central, Hong Kong        |
| Sun Hung Kai International Limited    | Level 12, One Pacific Place<br>88 Queensway, Hong Kong                           |

or any of the following branches of The Hongkong and Shanghai Banking Corporation Limited:

### **Hong Kong Island:**

|                               |  |
|-------------------------------|--|
| Aberdeen Centre Branch        | Shop 2, G/F, Site I, Aberdeen Centre, Aberdeen                     |
| Hong Kong Office              | 1 Queen's Road Central   |
| Des Voeux Road Central Branch | China Insurance Group Bldg, 141 Des Voeux Road Central             |
| Chai Wan Branch               | Shop No. 1-11, Block B, G/F, Walton Estate, Chai Wan               |
| North Point Branch            | G/F, Winner House, 306-316 King's Road, North Point                |
| Hopewell Centre Branch        | Shop No.1-2, G/F, Hopewell Centre, 183 Queen's Road East, Wan Chai |
| Des Voeux Road West Branch    | Western Centre, 40-50 Des Voeux Road West                          |

### **Kowloon:**

|                       |  |
|-----------------------|--|
| Whampoa Garden Branch | Shop No. G6 & 6A, G/F, Site 4, Whampoa Garden                          |
| Festival Walk Branch  | Shop LG1-37, Festival Walk, 80 Tat Chee Avenue, Kowloon Tong           |
| Kwun Tong Branch      | No. 1, Yue Man Square, Kwun Tong                                       |
| Amoy Plaza Branch     | Shops G193 - 200 & 203, G/F, Amoy Plaza Phase II, 77 Ngau Tau Kok Road |
| Mongkok Branch        | 673 Nathan Road, Mongkok   |

### **New Territories:**

|                            |   |
|----------------------------|---|
| Citylink Plaza Branch      | Shops 38-46, Citylink Plaza, Shatin Station Circuit, Sha Tin          |
| Tuen Mun Town Plaza Branch | Shop 1, UG/F, Shopping Arcade Phase II, Tuen Mun Town Plaza, Tuen Mun |
| Yuen Long Branch           | G/F, HSBC Building Yuen Long, 150-160 Castle Peak Rd, Yuen Long       |

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or any of the following branches of Industrial and Commercial Bank of China (Asia) Limited:

### **Hong Kong Island:**

|                             |  |
|-----------------------------|--|
| Causeway Bay Branch         | Shop A, G/F, Jardine Center, 50 Jardine's Bazaar, Causeway Bay                       |
| Queen's Road Central Branch | 122-126 Queen's Road Central, Central  |
| Central Branch              | 1/F, 9 Queen's Road Central  |
| Sheung Wan Branch           | Shop F, G/F, Kai Tak Commercial Building, 317-319 Des Voeux Road Central, Sheung Wan |
| Wanchai Branch              | 117-123 Hennessy Road, Wanchai   |
| Happy Valley Branch         | 23 King Kwong Street, Happy Valley   |
| West Point Branch           | 242-244 Queen's Road West, Sai Ying Pun  |

### **Kowloon:**

|                         |  |
|-------------------------|--|
| Kwun Tong Branch        | G/F, Lemmi Centre, 50 Hoi Yuen Road, Kwun Tong                 |
| Mongkok Branch          | G/F, Belgian Bank Building, 721-725 Nathan Road, Mongkok       |
| Prince Edward Branch    | 777 Nathan Road, Mongkok                                       |
| To Kwa Wan Branch       | G/F, 287-289 To Kwa Wan Road                                   |
| Tsimshatsui East Branch | Shop B, G/F, Railway Plaza, 39 Chatham Road South, Tsimshatsui |
| Tsim Sha Tsui Branch    | Shop 6-7, G/F, Hankow Centre, 5-15 Hankow Road, Tsimshatsui    |

### **New Territories:**

|                      |   |
|----------------------|---|
| Kwai Fong Branch     | C63A-C66, 2/F, Kwai Chung Plaza, Kwai Fong  |
| Tseung Kwan O Branch | Shop Nos. 2011-2012, Level 2, Metro City Plaza II, 8 Yan King Road, Tseung Kwan O |
| Sha Tsui Road Branch | Shop 4, G/F, Chung On Building, 297-313 Sha Tsui Road, Tsuen Wan                  |

or any of the following branches and/or sub-branches of Bank of China (Hong Kong) Limited:

### **Hong Kong Island:**

|   |  |
|---|--|
| Bank of China Tower Branch              | 3/F, 1 Garden Road                           |
| Central District (Wing On House) Branch | 71 Des Voeux Road Central                    |
| North Point (Kiu Fai Mansion) Branch    | 413-415 King's Road, North Point             |
| Taikoo Shing Branch                     | Shop G1006-7, Hoi Sing Mansion, Taikoo Shing |

### **Kowloon:**

|   |  |
|---|--|
| Kowloon Plaza Branch                          | Unit 1, Kowloon Plaza, 485 Castle Peak Road        |
| Kwun Tong Branch                              | 20-24 Yue Man Square, Kwun Tong                    |
| Diamond Hill Branch                           | G107, Plaza Hollywood, Diamond Hill                |
| Mei Foo Mount Sterling Mall Branch            | Shop N47-49 Mount Sterling Mall, Mei Foo Sun Chuen |
| Mong Kok (President Commercial Centre) Branch | 608 Nathan Road, Mong Kok                          |

### **New Territories:**

|   |  |
|---|--|
| Lucky Plaza Branch                                    | Lucky Plaza, Wang Pok Street, Shatin     |
| Sheung Shui Branch                                    | 61 San Fung Avenue, Sheung Shui          |
| East Point City Branch                                | Shop 101, East Point City, Tseung Kwan O |
| Castle Peak Road (Tsuen Wan) Wealth Management Centre | 167 Castle Peak Road, Tsuen Wan          |
| Tuen Mun Town Plaza Branch                            | Shop 2, Tuen Mun Town Plaza Phase II     |

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or any of the following branches and/or sub-branches of Bank of Communications Co., Ltd.,  
Hong Kong Branch:

**Hong Kong Island:**

Hong Kong Branch 20 Pedder Street, Central, Hong Kong  
Taikoo Shing Sub-Branch Shop 38, G/F, City Plaza 2, 18 Taikoo Shing Road

**Kowloon:**

Cheung Sha Wan Plaza Sub-Branch Unit G04, Cheung Sha Wan Plaza, 833 Cheung Sha Wan Road  
Hung Hom Sub-Branch 1-3A Tak Man Street, Whampoa Estate, Hung Hom, Kowloon  
Wong Tai Sin Sub-Branch Shops 127-129, 1/F Lung Cheung Mall, 136 Lung Cheung Road, Wong Tai Sin

**New Territories:**

Fanling Sub-Branch No. 84A-84B, G/F, Flora Plaza, Fanling  
Ma On Shan Sub-Branch Shop 3038A, Level 3, Sunshine Plaza, Ma On Shan  
Tsuen Wan Sub-Branch Shop G10-11, Pacific Commercial Plaza, Bo Shek Mansion, 328 Sha Tsui Road

or any of the following branches of The Bank of East Asia, Limited:

**Hong Kong Island:**

Causeway Bay Branch 46 Yee Wo Street  
Main Branch 10 Des Voeux Road, Central  
Shauiwan Branch G/F, Ka Fook Building, 289-293 Shau Kei Wan Road  
Wanchai Branch Shop Nos. A-C, G/F, Easey Commercial Building, 253-261 Hennessy Road, Wanchai

**Kowloon:**

Millennium City 5 Branch Shop 1, G/F, Millennium City 5, 418 Kwun Tong Road, Kwun Tong  
Mongkok Branch 638-640 Nathan Road  
Yaumatei Branch G/F, 526 Nathan Road

**New Territories:**

Tai Po Plaza Branch Units 49-52, Level 1, Tai Po Plaza  
Tai Wai Branch 16-18 Tai Wai Road, Cheung Fung Mansion, Shatin

or any of the following branches of Hang Seng Bank Limited:

**Hong Kong Island:**

Causeway Bay Branch 28 Yee Wo Street  
Head Office 83 Des Voeux Road Central  
North Point Branch 335 King's Road  
Wanchai Branch 200 Hennessy Road  
Des Voeux Road West Branch 52 Des Voeux Road West

**Kowloon:**

Hung Hom Branch 21 Ma Tau Wai Road  
Kwun Tong Branch 70 Yue Man Square  
Mongkok Branch 677 Nathan Road  
Kowloon Main Branch 618 Nathan Road  
Tsimshatsui Branch 18 Carnarvon Road  
Pei Ho Street Branch 151 Pei Ho Street  
Kowloon Bay Branch Shop P18 Telford Gardens

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### New Territories:

|                  |  |
|------------------|--|
| Shatin Branch    | Shop 18 Lucky Plaza, Wang Pok Street, Shatin |
| Tsuen Wan Branch | 289 Sha Tsui Road, Tsuen Wan                 |
| Yuen Long Branch | 93 Castle Peak Road                          |

or any of the following branches of Standard Chartered Bank (Hong Kong) Limited:

### Hong Kong Island:

|                          |  |
|--------------------------|--|
| Aberdeen Branch          | Shop 4A, G/F, Aberdeen Centre, No. 6 Nam Ning Street, Aberdeen                       |
| 88 Des Voeux Road Branch | 88 Des Voeux Road Central, Central   |
| Central Branch           | Shop No. 16, G/F and Lower G/F, New World Tower, 16-18 Queen's Road Central, Central |
| Quarry Bay Branch        | G/F, Westlands Gardens, 1027 King's Road, Quarry Bay                                 |

### Kowloon:

|                        |  |
|------------------------|--|
| San Po Kong Branch     | Shop A, G/F, Perfect Industrial Building, 31 Tai Yau Street, San Po Kong |
| Kwun Tong Branch       | 88-90 Fu Yan Street, Kwun Tong   |
| Telford Gardens Branch | Shop P9-12, Telford Centre, Telford Gardens, Tai Yip Street, Kwun Tong   |
| Tsimshatsui Branch     | G/F, 10 Granville Road, Tsimshatsui                                      |

### New Territories:

|                            |  |
|----------------------------|--|
| Tuen Mun Town Plaza Branch | Shop No. G047-G052, Tuen Mun Town Plaza Phase I, Tuen Mun                              |
| Metroplaza Branch          | Shop Nos. 186-188, Level 1, Metroplaza, 223 Hing Fong Road, Kwai Chung                 |
| Shatin Centre Branch       | Shop 32C, Level 3, Shatin Shopping Arcade, Shatin Centre, 2-16 Wang Pok Street, Shatin |

Prospectuses and application forms will be available for collection at the above places during the following times:

|                             |                        |
|-----------------------------|------------------------|
| Monday, October 16, 2006    | 9:00 a.m. – 4:30 p.m.  |
| Tuesday, October 17, 2006   | 9:00 a.m. – 4:30 p.m.  |
| Wednesday, October 18, 2006 | 9:00 a.m. – 4:30 p.m.  |
| Thursday, October 19, 2006  | 8:00 a.m. – 12:00 noon |

You can collect a **yellow** application form and a prospectus during normal business hours from 9:00 a.m. on Monday, October 16, 2006 until 12:00 noon on Thursday, October 19, 2006, from the **Depository Counter of HKSCC** at 2nd Floor, Vicwood Plaza, 199 Des Voeux Road Central, Hong Kong.

Your stockbroker may also have application forms and this prospectus available.

#### 4. HOW TO APPLY USING A WHITE OR YELLOW APPLICATION FORM

- (a) Obtain an application form as described in the section headed "3. Where to Collect the Prospectus and Application Forms," above.

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- (b) Complete the application form in English using blue or black ink, and sign it. There are detailed instructions on each application form. You should read these instructions carefully. If you do not follow the instructions, your application may be rejected and returned by ordinary post together with the accompanying cheque(s) or banker's cashier order(s) to you (or the first-named applicant in the case of joint applicants) at your own risk at the address stated in the application form.
- (c) Each application form must be accompanied by payment, in the form of either one cheque or one banker's cashier order. You should read the detailed instructions set out on the application form carefully, as an application is liable to be rejected if the cheque or banker's cashier order does not meet the requirements set out on the application form.
- (d) Lodge the application form in one of the collection boxes by the time and at one of the locations as described in paragraph (a) of the section headed "7. When May Applications be Made," below.

In order for an application made on a **yellow** application form to be valid:

- (i) If the application is made through a designated CCASS Participant (other than a CCASS Investor Participant):
  - (A) the designated CCASS Participant or its authorized signatories must sign in the appropriate box; and
  - (B) the designated CCASS Participant must endorse the form with its company chop (bearing its company name) and insert its participant I.D. in the appropriate box.
- (ii) If the application is made by an individual CCASS Investor Participant:
  - (A) the application form must contain the CCASS Investor Participant's name and Hong Kong Identity Card Number; and
  - (B) the CCASS Investor Participant must insert its participant I.D. and sign in the appropriate box in the application form.
- (iii) If the application is made by a joint individual CCASS Investor Participant:
  - (A) the application form must contain all joint CCASS Investor Participants' names and the Hong Kong Identity Card Number of all joint CCASS Investor Participants; and
  - (B) the participant I.D. must be inserted and the authorized signatory(ies) of the CCASS Investor Participant's stock account must sign in the appropriate box in the application form.
- (iv) If the application is made by a corporate CCASS Investor Participant:
  - (A) the application form must contain the CCASS Investor Participant's name and Hong Kong Business Registration number; and
  - (B) the participant I.D. and company chop (bearing its company name) endorsed by its authorized signatory(ies) must be inserted in the appropriate box in the application form.

Signature(s), number of signatories and form of chop, where appropriate, on each **yellow** application form should match the records kept by HKSCC. Incorrect or incomplete details of the

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CCASS Participant or the omission or inadequacy of authorized signatory(ies) (if applicable), participant I.D. or other similar matters may render the application invalid.

### 5. HOW TO APPLY THROUGH WHITE FORM eIPO

- (a) If you are an individual and meet the criteria set out above in “1. Who can apply for the Hong Kong Offer Shares”, you may apply through White Form eIPO by submitting an application to the eIPO Service Provider through the designated website of the eIPO Service Provider at [www.eipo.com.hk](http://www.eipo.com.hk). If you apply through White Form eIPO, the H shares will be issued in your own name.
- (b) Detailed instructions for application through the White Form eIPO service are set out on the designated website [www.eipo.com.hk](http://www.eipo.com.hk). You should read these instructions carefully. If you do not follow the instructions, your application may be rejected by the eIPO Service Provider and may not be submitted to our company.
- (c) In addition to the terms and conditions set out in this prospectus, the eIPO Service Provider may impose additional terms and conditions upon you for use of the White Form eIPO service. Such terms and conditions are set out on the designated website [www.eipo.com.hk](http://www.eipo.com.hk). You will be required to read, understand and agree to such terms and conditions in full prior to making any application.
- (d) By submitting an application to the eIPO Service Provider through the White Form eIPO service, you are deemed to have authorized the eIPO Service Provider to transfer the details of your application to our company and our registrars.
- (e) You may submit an application through the White Form eIPO service in respect of a minimum of 1,000 Hong Kong Offer Shares. Each electronic application instruction in respect of more than 1,000 Hong Kong Offer Shares must be in one of the numbers set out in the table in the application forms, or as otherwise specified on the designated website [www.eipo.com.hk](http://www.eipo.com.hk).
- (f) You should give electronic application instructions through White Form eIPO at the times set out in paragraph (b) of the section headed “7. When may applications be made” below.
- (g) You should make payment for your application made by White Form eIPO service in accordance with the methods and instructions set out in the designated website [www.eipo.com.hk](http://www.eipo.com.hk). **If you do not make complete payment of the application monies (including any related fees) on or before 12:00 noon on Thursday, October 19, 2006, or such later time as described under the section headed “Effects of Bad Weather Conditions on the Opening of the Application Lists” in the section headed “7. When May Applications be Made,” below, the eIPO Service Provider will reject your application and your application monies will be returned to you in the manner described in the designated website [www.eipo.com.hk](http://www.eipo.com.hk).**
- (h) **Warning:** The application for Hong Kong Offer Shares through the White Form eIPO service is only a facility provided by the eIPO Service Provider to public investors. **Our company, our directors, the Joint Global Coordinators, Joint Bookrunners, Joint Sponsors, Joint Lead Managers and the underwriters take no responsibility for such applications, and provide no assurance that applications through the White Form eIPO service will be submitted to our company or that you will be allotted any Hong Kong Offer Shares.**

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Please note that Internet services may have capacity limitations and/or be subject to service interruptions from time to time. To ensure that you can submit your applications through the White Form eIPO service, you are advised not to wait until the last day for submitting applications in the Hong Kong Public Offering to submit your electronic application instructions. In the event that you have problems connecting to the designated website for the White Form eIPO service, you should submit a **white** application form. However, once you have submitted electronic application instructions and completed payment in full using the payment reference number provided to you on the designated website, you will be deemed to have made an actual application and should not submit a **white** application form. See—“8. How many applications may be made” below.

### 6. APPLYING BY GIVING ELECTRONIC APPLICATION INSTRUCTIONS TO HKSCC

#### (a) General

CCASS Participants may give electronic application instructions to HKSCC to apply for the Hong Kong Offer Shares and to arrange payment of the monies due on application and payment of refunds. This will be in accordance with their participant agreements with HKSCC and the General Rules of CCASS and the CCASS Operational Procedures.

If you are a **CCASS Investor Participant**, you may give electronic application instructions through the CCASS Phone System by calling 2979 7888 or through the CCASS Internet System (<https://ip.ccass.com>) (using the procedures contained in HKSCC’s “An Operating Guide for Investor Participants” in effect from time to time).

HKSCC can also input electronic application instructions for you if you go to:

Hong Kong Securities Clearing Company Limited  
Customer Service Centre  
2/F Vicwood Plaza  
199 Des Voeux Road Central  
Hong Kong

and complete an input request form.

Prospectuses are available for collection from the above address.

If you are **not a CCASS Investor Participant**, you may instruct your broker or custodian who is a CCASS Broker Participant or a CCASS Custodian Participant to give electronic application instructions via CCASS terminals to apply for the Hong Kong Offer Shares on your behalf.

You are deemed to have authorized HKSCC and/or HKSCC Nominees to transfer the details of your application, whether submitted by you or through your broker or custodian, to our company and our registrars.

#### (b) Minimum Subscription Amount and Permitted Multiples

You may give electronic application instructions in respect of a minimum of 1,000 Hong Kong Offer Shares. Each electronic application instruction in respect of more than 1,000 Hong Kong Offer Shares must be in one of the numbers or multiples set out in the table in the application forms.

### (c) **Warning**

The subscription for the Hong Kong Offer Shares by giving electronic application instructions to HKSCC is only a facility provided to CCASS Participants. Our company, the directors, the Joint Global Coordinators, the Joint Sponsors, the Joint Bookrunners, the Joint Lead Managers and the underwriters take no responsibility for the application and provide no assurance that any CCASS Participant will be allotted any Hong Kong Offer Shares.

To ensure that CCASS Investor Participants can give their electronic application instructions to HKSCC through the CCASS Phone System or the CCASS Internet System, CCASS Investor Participants are advised not to wait until the last minute to input their electronic application instructions. In the event that CCASS Investor Participants have problems connecting to the CCASS Phone System or the CCASS Internet System to submit their electronic application instructions, they should either:

- (i) submit a **white** or **yellow** application form; or
- (ii) go to HKSCC's Customer Service Centre to complete an input request form for electronic application instructions before 12:00 noon on October 19, 2006, or such later time as described under the section headed "Effects of Bad Weather Conditions on the Opening of the Application Lists" in the section headed "7. When May Applications be Made," below.

## 7. **WHEN MAY APPLICATIONS BE MADE**

### (a) **Applications on White or Yellow Application Forms**

Your completed **white** or **yellow** application form, together with payment attached, should be deposited in the special collection boxes provided at any of the branches of the receiving banks listed under the section headed "3. Where to Collect the Prospectus and Application Forms" above at the following times:

|                             |                        |
|-----------------------------|------------------------|
| Monday, October 16, 2006    | 9:00 a.m. – 4:30 p.m.  |
| Tuesday, October 17, 2006   | 9:00 a.m. – 4:30 p.m.  |
| Wednesday, October 18, 2006 | 9:00 a.m. – 4:30 p.m.  |
| Thursday, October 19, 2006  | 8:00 a.m. – 12:00 noon |

Completed **white** or **yellow** application forms, together with payment attached, must be lodged by 12:00 noon on Thursday, October 19, 2006, or, if the application lists are not open on that day, then by the time and date stated in the sub-paragraph headed "Effect of bad weather conditions on the opening of the application lists" below.

### (b) **White Form eIPO**

You may submit your application to the eIPO Service Provider through the designated website [www.eipo.com.hk](http://www.eipo.com.hk) from 9:00 a.m. on Monday, October 16, 2006 until 11:30 a.m. on Thursday, October 19, 2006 or such later time as described under the sub-paragraph headed "Effects of Bad Weather Conditions on the Opening of the Applications Lists" below (24 hours daily, except on the last application day).

The latest time for completing full payment of application monies in respect of such applications will be 12:00 noon on Thursday, October 19, 2006, the last application day, or, if the

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application lists are not open on that day, then by the time and date stated in the sub-paragraph headed “Effect of Bad Weather Conditions on the Opening of the Application Lists” below.

**You will not be permitted to submit your application to the eIPO Service Provider through the designated website [www.eipo.com.hk](http://www.eipo.com.hk) after 11:30 a.m. on the last day for submitting applications. If you have already submitted your application and obtained a payment reference number from the website prior to 11:30 a.m., you will be permitted to continue the application process (by completing payment of application monies) until 12:00 noon on the last day for submitting applications, when the application lists close.**

### **(c) Electronic Application Instructions to HKSCC via CCASS**

CCASS Broker/Custodian Participants should input electronic application instructions at the following times on the following dates:

|                                       |                                       |
|---------------------------------------|---------------------------------------|
| Monday, October 16, 2006 . . . . .    | 9:00 a.m. – 8:30 p.m. <sup>(1)</sup>  |
| Tuesday, October 17, 2006 . . . . .   | 8:00 a.m. – 8:30 p.m. <sup>(1)</sup>  |
| Wednesday, October 18, 2006 . . . . . | 8:00 a.m. – 8:30 p.m. <sup>(1)</sup>  |
| Thursday, October 19, 2006 . . . . .  | 8:00 a.m. <sup>(1)</sup> – 12:00 noon |

<sup>(1)</sup> These times are subject to change as HKSCC may determine from time to time with prior notification to CCASS Broker/Custodian Participants.

CCASS Investor Participants can input electronic application instructions from 9:00 a.m. on Monday, October 16, 2006 until 12:00 noon on Thursday, October 19, 2006 (24 hours daily, except the last application day).

The latest time for inputting electronic application instructions will be 12:00 noon on Thursday, October 19, 2006, the last application day, or if the application lists are not open on that day, by the time and date stated in the paragraph headed “Effects of Bad Weather Conditions on the Opening of the Application Lists” below.

### **(d) Application Lists**

The application lists will be open from 11:45 a.m. to 12:00 noon on Thursday, October 19, 2006, except as provided in the paragraph headed “Effects of Bad Weather Conditions on the Opening of the Application Lists,” below.

Applicants should note that cheques or banker’s cashier orders will not be presented for payment before the closing of the application lists but may be presented at any time thereafter.

### **(e) Effects of Bad Weather Conditions on the Opening of the Application Lists**

The application lists will not open if there is:

- a tropical cyclone warning signal number 8 or above, or
- a “black” rainstorm warning signal

in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon on Thursday, October 19, 2006. Instead they will open between 11:45 a.m. and 12:00 noon on the next business day which does not

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## HOW TO APPLY FOR HONG KONG OFFER SHARES

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have either of those warnings in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon. For this purpose, “Business Day” means a day that is not a Saturday, Sunday or a public holiday in Hong Kong.

### 8. HOW MANY APPLICATIONS MAY BE MADE

Multiple applications or suspect multiple applications are liable to be rejected.

**You may make more than one application for the Hong Kong Offer Shares if and only if you are a nominee**, in which case you may make an application as a nominee by (i) giving electronic application instructions to HKSCC (if you are a CCASS Participant) and; (ii) lodging more than one application form in your own name if each application is made on behalf of different beneficial owners. In the box on the application form marked “For nominees” you must include:

- an account number; or
- some other identification code

for each beneficial owner. If you do not include this information, the application will be treated as being made for your benefit.

#### **Otherwise, multiple applications are not allowed.**

If you apply by means of White Form eIPO, once you complete payment in respect of any electronic application instruction given by you or for your benefit to the eIPO Service Provider to make an application for Hong Kong Offer Shares, an actual application shall be deemed to have been made. For the avoidance of doubt, giving an electronic application instruction under White Form eIPO more than once and obtaining different payment reference numbers without effecting full payment in respect of a particular reference number will not constitute an actual application.

If you are suspected of submitting more than one application through the White Form eIPO service by giving electronic application instructions to the eIPO Service Provider through the designated website and completing payment in respect of such electronic application instructions, or of submitting one application through the White Form eIPO service and one or more applications by any other means, all of your applications are liable to be rejected.

If you have made an application by giving **electronic application instructions** to HKSCC and you are suspected of having made multiple applications or if more than one application is made for your benefit, the number of Hong Kong Offer Shares applied for by HKSCC Nominees will be automatically reduced by the number of Hong Kong Offer Shares in respect of which you have given such instructions and/or in respect of which such instructions have been given for your benefit. Any electronic application instructions to make an application for the Hong Kong Offer Shares given by you or for your benefit to HKSCC shall be deemed to be an actual application for the purposes of considering whether multiple applications have been made. No application for any other number of Hong Kong Offer Shares will be considered and any such application is liable to be rejected.

For further information, please see “Further Terms and Conditions of the Hong Kong Public Offering—5. Multiple Applications.”

### 9. HOW MUCH ARE THE HONG KONG OFFER SHARES

The maximum offer price is HK\$3.07 per H share. You must also pay brokerage of 1%, SFC transaction levy of 0.005% and Hong Kong Stock Exchange trading fee of 0.005%. This means that for every board lot of 1,000 H shares you will pay approximately HK\$3,101.00. The application forms have tables showing the exact amount payable for multiples of H shares up to 884,775,000 H shares.

If the offer price as finally determined is less than HK\$3.07 per H share, appropriate refund payments (including brokerage, SFC transaction levy and Hong Kong Stock Exchange trading fee attributable to the surplus application monies) will be made to successful applicants, without interest. Details of the procedure for refund are set out below in the section headed “10. Dispatch/Collection of H Share Certificates and Refunds of Application Monies.”

If your application is successful, brokerage is paid to participants of the Hong Kong Stock Exchange (or the Hong Kong Stock Exchange, as the case may be), the Hong Kong Stock Exchange trading fee is paid to the Hong Kong Stock Exchange, and the SFC transaction levy is paid to the SFC.

### 10. RESULTS OF ALLOCATIONS

Results of allocations in the Hong Kong Public Offering, including the Hong Kong identity card numbers, passport numbers or Hong Kong business registration numbers of successful applicants (where supplied) and the number of Hong Kong Offer Shares successfully applied for under white and yellow application forms, by White Form eIPO and by giving electronic application instructions to HKSCC via CCASS, will be made available at the times and dates and in the manner specified below:

- results of allocations will be available from our Hong Kong Public Offering allocation results telephone enquiry line. Applicants may find out whether or not their applications have been successful and the number of Hong Kong Offer Shares allocated to them, if any, by calling 1833881 between 8:00 a.m. and 12:00 midnight from Thursday, October 26, 2006 to Sunday, October 29, 2006;
- results of allocations will be available from our Hong Kong Public Offering website at [www.icbcipo.com](http://www.icbcipo.com) on a 24-hour basis from 8:00 a.m. on Thursday, October 26, 2006 to 12:00 midnight on Thursday, November 2, 2006. The user will be required to key in the Hong Kong identity card/ passport/Hong Kong business registration number provided in his/her/its application form to search for his/ her/ its own allocation result;
- results of allocations will be available from the dedicated website of Hong Kong Exchanges and Clearing Limited at [www.iporesults.hkex.com.hk](http://www.iporesults.hkex.com.hk) from Thursday, October 26, 2006;
- special allocation results booklets setting out the results of allocations will be available for inspection during opening hours of individual branches and sub-branches from Thursday, October 26, 2006 to Saturday, October 28, 2006 at all the receiving bank branches and sub-branches and the Hong Kong Underwriters at the addresses set out in the section headed “How to Apply for Hong Kong Offer Shares—3. Where to Collect the Prospectus and Application Forms”; and
- special allocation results booklets setting out the results of allocations will be available for inspection at all branches of ICBC (Asia) Limited located in Hong Kong during opening hours of individual branches from Thursday, October 26, 2006 to Saturday, October 28, 2006.

### 11. DISPATCH/COLLECTION OF H SHARE CERTIFICATES AND REFUNDS OF APPLICATION MONIES

Refund cheques for surplus application monies (if any) under white or yellow application forms and H share certificates for successful applicants under white application forms and White Form eIPO will be posted and/or available for collection (as the case may be) on Friday, October 27, 2006.

**H share certificates will only become valid certificates of title at 8:00 a.m. on Friday, October 27, 2006 provided that the Hong Kong Public Offering has become unconditional in all respects and the right of termination described in the section entitled “Underwriting—Underwriting Arrangements and Expenses—Hong Kong Public Offering—Hong Kong Underwriting Agreement—Grounds for Termination” has not been exercised.**

For further information on arrangements for the dispatch/collection of H share certificates and refunds of application monies, please refer to the section headed “Further Terms and Conditions of the Hong Kong Public Offering—7. If your Application for Hong Kong Offer Shares is Successful (in whole or in part)” and “—8. Refund of Application Monies.”

### 12. DEFINITIONS

In this section and the section headed “Further Terms and Conditions of the Hong Kong Public Offering,” the following terms have the meanings set out below:

|                               |   |
|-------------------------------|---|
| “CCASS”                       | The Central Clearing and Settlement System established and operated by HKSCC  |
| “CCASS Broker Participant”    | a person admitted to participate in CCASS as a broker participant   |
| “CCASS Custodian Participant” | a person admitted to participate in CCASS as a custodian participant  |
| “CCASS Investor Participant”  | a person admitted to participate in CCASS as an investor participant, who may be an individual or joint individuals or a corporation  |
| “CCASS Participant”           | a CCASS Broker Participant, a CCASS Custodian Participant or a CCASS Investor Participant   |
| “eIPO Service Provider”       | ICEA Securities Limited   |
| “HKSCC”                       | Hong Kong Securities Clearing Company Limited   |
| “HKSCC Nominees”              | HKSCC Nominees Limited  |
| “White Form eIPO”             | applying for Hong Kong Offer Shares to be issued in your own name by submitting applications online through the designated website of the eIPO Service Provider, <a href="http://www.eipo.com.hk">www.eipo.com.hk</a> |