



Directors, Supervisors &
Senior Management

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EXECUTIVE DIRECTOR

Zhao Huxiang, age 52, is an executive director and the chairman of the board of the Company. Mr. Zhao graduated with a MBA degree from University of Louisville, USA, and carries the professional title of "Senior Engineer". He used to work in the Marine Shipping Bureau of the Ministry of Communications, and successively served as Deputy General Manager and General Manager of Hoi Tung Marine Machinery Suppliers Limited, Director and General Manager, Vice Chairman of China Merchants Holdings (International) Limited, and President Assistant, Board Director and Vice President of China Merchants Group. From December 2005, Mr. Zhao became the President of Sinotrans Group. On March 3, 2006, Mr. Zhao was appointed Executive Director and the Chairman of the Company.

Zhang Jianwei, age 50, is an executive director and President of the Company. Mr. Zhang has been employed by Sinotrans Group Company since 1980 with experience in Sinotrans Group Company's Finance Department, Overseas Enterprises Management Department and Chartering Department. Mr. Zhang was seconded to China InterOcean Transport Inc. in the United States in 1988 to serve as assistant president. In 1993, Mr. Zhang became the Deputy General Manager of China National Chartering Corporation and later became its General Manager. In 1996, he was promoted to become the Assistant President of Sinotrans Group Company. Then in 1997, Mr. Zhang became Sinotrans Group Company's executive director and Vice-President. In October 2006, Mr. Zhang was appointed as director of Sinotrans Group Limited by the State-owned Asset Supervision and Administration Commission. Mr. Zhang graduated from University of International Business and Economics in 1980 and obtained his Master of Business Administration degree from China Europe International Business School in 1998. Mr. Zhang is also the Chairman of Sinoair.

Tao Suyun, age 53, is an executive director and Vice-President of the Company. Ms. Tao has worked with Sinotrans Group Company since 1979 and became Deputy General Manager of the Europe Shipping Department in 1986. She was seconded to Sinorick Shipping Agency Co. in Hamburg, Germany from 1989 to 1993 to serve as General Manager. She later returned to work acted as Deputy General Manager and General Manager of Sinotrans Group Company's liner shipping division. In 1995, Ms. Tao was promoted to become Assistant President and served as Sinotrans Group Company's Vice-President and executive director from 1997. Ms. Tao graduated from University of International Business and Economics in 1979 and obtained her Master of Business Administration degree from China Europe International Business School in 2002.

Li Jianzhang, age 51, is an executive director of the Company. During Mr. Li's career, he has worked in various governmental departments. Mr. Li started working at Sinotrans Group Company in May 2001. In July 2001, Mr. Li was promoted to become an executive director of Sinotrans Group Company. He was appointed as a supervisor of the Company from November 2002 to June 2003. Mr. Li graduated from Beijing Normal University in 1981.

NON-EXECUTIVE DIRECTOR

Yang Yuntao, age 41, is a non-executive director of the Company. Mr. Yang commenced working for Sinotrans Group Company since 1988. He was Deputy General Manager of the Port Administration Department in Sinotrans Group Company in 1995. From 1996, Mr. Yang transferred to be the General Manager of the Legal Affairs Department. He was appointed executive director and Vice-President of Sinotrans (Hong Kong) Holdings Limited in 2002. Mr. Yang received his bachelor of laws degree from Jilin University School of Law in 1988. Then Mr. Yang obtained his doctorate degree in Laws degree from University of International Business and Economics in 2006.

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Liu Jinghua, age 44, is a non-executive director of the Company. Ms Liu joined Sinotrans Group Company in 1989 and worked in the Finance Department and Liner Department before she was seconded to DHL-Sinotrans Beijing to be its Finance Manager in 1992. Soon afterwards, she was promoted to be DHL-Sinotrans' National Financial Controller and in 1999 became National HR Manager. Ms. Liu was appointed General Manager of the Finance Department of Sinotrans Group Company in October 2002. Ms. Liu graduated from the Central University of Finance and Economics in 1987 and obtained her EMBA Degree in the School of Management of State University of New York at Buffalo in December 2000.

Jerry Hsu*, age 56, is a non-executive director of the Company. Mr. Hsu, the President — Greater China and Korea, DHL Express, manages and develops the six markets of China, Hong Kong, South Korea, Taiwan, Mongolia and North Korea. Mr. Hsu's previous role in DHL Express was the Area Director responsible for Hong Kong, Singapore, Taiwan, South Korea, Mongolia and North Korea, a position he held until September 2002. Prior to joining DHL in January 2001, Mr. Hsu held various senior management positions in DaimlerChrysler Corporation. Mr. Hsu holds BA/MA degree in International Economics and Politics. Mr. Hsu also holds directorships in various companies within the DPWN Group.

Ken Torok*, age 54, is a non-executive director of the Company. Mr. Torok is President of UPS Asia Pacific and is responsible for UPS operations in more than 40 countries and territories, including UPS owned operations, joint ventures and agent relationships throughout the Asia Pacific region. Mr. Torok began his UPS career in the USA in 1975 in operations in the company's East Carolina district. He continued to take on positions of increasing responsibility, becoming a hub manager in Wisconsin and Managing Director of UPS Utah. Prior to becoming President of UPS Asia Pacific in 2003, Mr. Torok was Managing Director of UPS South Florida. A native of Long Island, New York, Mr. Torok graduated with a degree in business and economics from North Carolina State University.

Peter Landsiedel*, age 54, is a non-executive director of the Company. Mr. Landsiedel is Chief Executive Officer of DHL Global Forwarding for Asia Pacific. Mr. Landsiedel was promoted to head the Asia Pacific region with effect from 1 September 2003. Prior to that, he was Vice President for the North Pacific region, overseeing the operations in Hong Kong, China, Taiwan, Japan, Korea and the Philippines. Mr. Landsiedel joined the former Danzas in 1999 as Managing Director of Hong Kong and Greater China. He was promoted to the position of Vice President for the North Pacific region in 2000. Before joining the former Danzas, Mr. Landsiedel was the CEO of Thyssen Haniel Logistics (United States) from 1993, and from 1997 he was the company's CEO (Hong Kong) during its integration with ABX Logistics. Prior to that, Mr. Landsiedel held various management positions with Hermann Ludwig and International Transport GmbH in Europe. Mr. Landsiedel is a member of the Counsel for Logistics Management in the USA, and holds a diploma from University of Michigan Business School. Other than in the Company, Mr. Landsiedel has not held any directorship in other listed companies in the last three years.

* Mr. Jerry Hsu, Mr. Ken Torok and Mr. Peter Landsiedel are all representatives nominated by our Strategic Investors pursuant to the strategic placing agreements entered into at the time of the Company's listing in February, 2003 between the Company and DHL, UPS and Exel (collectively, the "Strategic Investors") respectively.

DHL Worldwide Express BV ("DHL") is a member of the Deutsche Post World Net Group ("DPWN Group") whose business operations are global mail, express delivery, logistics and financial services serving both in Europe and around the world. The DPWN Group's express delivery business operations in China are held through DHL, which formed a 50/50 joint venture with Sinoair in 1986. This joint venture has helped to establish a business relationship between our Group and the DPWN Group.

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UPS Inc. ("UPS") is a package delivery company and a provider of specialised transportation and logistics services worldwide. Our Group has been working with UPS since 1988 when we signed an agency agreement providing for our Company to handle pick up and delivery for UPS in China. In December 1998, we signed a memorandum of understanding with UPS providing for a five year strategic partnership. Furthermore, our subsidiary, Sinoair on 24 July 2003 entered into an acquisition agreement with China Foreign Transport Beijing Air Transport Company, a wholly-owned subsidiary of Sinotrans Group Company, to acquire its 50% interest in the registered capital of UPS-Sinotrans Beikong Parcel International Express Co., Ltd. ("UPS JV") which is a Sinoforeign joint venture with the other 50% held by UPS. This acquisition has enabled the Group to further develop its business relationship with UPS. The acquisition was completed in April 2004. On 1 December 2004, the Group entered into a framework agreement with UPS to transfer the UPS express delivery agency businesses and the above-mentioned 50% interest in the UPS JV to UPS.

Exel plc. ("Exel") is a UK listed, FTSE 100 company, which provides supply chain management solutions to its customers around the world. Exel's range of logistics solutions encompasses the whole supply chain from design and consulting through freight forwarding, warehousing and distribution services to integrated information management and e-commerce support. In 1996, our subsidiary, Sinoair formed a joint venture company with Exel called, Exel-Sinotrans Freight Forwarding Co. Ltd., which specialises in providing integrated logistics solutions to its customers in China.

While, for the purposes of the Listing Rules, each of the Strategic Investors' nominee directors above has interests (by way of minority equity interests or stock options or directorships) in competing businesses (i.e. those of the Strategic Investors, each being a major international company in the transportation and logistics industry), our Company has been and continues to carry on its business independently of and at arms length from, those businesses and through its joint ventures and cooperation arrangements with those Strategic Investors.

INDEPENDENT NON-EXECUTIVE DIRECTOR

Sun Shuyi, age 67, is an independent non-executive director of the Company. Mr. Sun is currently a member of the 10th Session of the national committee of CPPCC, executive vice chairman of China Federation of Industrial Economics and vice executive chairman of China Enterprise Confederation and China Enterprise Director Association (CEC/CEDA). Mr. Sun is also serving as independent non-executive directors for four other companies — Galaxy Fund Management Co., Ltd., Dongfeng Motor Group Co., LTD which is listed on the Hong Kong Stock Exchange and Dongfeng Automobile Co., Ltd which is listed on the Shanghai Stock Exchange and China Life Insurance Asset Management Co., Ltd. which is listed on the Shanghai Stock Exchange, Hong Kong Stock Exchange and in the U.S.A. Mr. Sun had worked as the deputy director of the office of the Central Leading Group on Finance and Economic Affairs, the Vice Minister of the Ministry of Personnel and the Vice Secretary General of the Central Enterprise Working Committee, etc.. Mr. Sun graduated from the University of Science and Technology of China in 1963.

Lu Zhengfei, age 44, is an independent non-executive director of the Company. Mr. Lu holds a doctorate degree in Financial Management. Mr. Lu is the Professor, Associate Dean of Guanghua School of Management and Chairman of Department of Accounting in GSM of Peking University. Mr. Lu also holds several academic and social positions such as consulting expert for China Financial Accounting Standards Board of Ministry of Finance, member and director of China Accounting Association. Mr. Lu obtained his Master of Arts degree in Accounting and Financial Management in Remin University in 1988, and then obtained his Ph.D. in Financial Management in Nanjing University in 1996. Between 1997 and 1999, Mr. Lu undertook postdoctoral studies in Economy (Accounting) Postdoctoral Station in Remin University.

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Miao Yuexin, age 41, is an independent non-executive director of the Company. Mr. Miao holds a doctorate degree in Financial Management. Mr. Miao is the Director of Sales and Marketing Department of Central University of Finance and Economics and an associate professor. Mr. Miao graduated from Shanxi University of Finance and Economics in 1987 and stayed in the university to teach until 1990. In 1993, he obtained his master degree from Central University of Finance and Economics, majored in domestic economy. From 1993 to 1999, Mr. Miao worked in the Bureau of International Trade of Zengcheng in Guangdong province, acted as the director of the office of enterprises directly under the bureau. During that period, he took part in the introductions and negotiations of several big and medium sized wholly foreign owned and joint venture companies. From 2002 on, Mr. Miao has been teaching in Sales and Marketing Department of Central University of Finance and Economics.

SUPERVISORS

Su Yi, age 53, is a supervisor of the Company. Ms. Su joined Sinotrans Group Company in December 1986. She has been appointed a divisional vice general manager and general manager. Since 1995, she has been appointed the General Manager of Human Resources Department in Sinotrans Group Company.

Wang Xiaozheng, age 36, is a supervisor of the Company. Mr. Wang began his career at Sinotrans Group Company and served in the Chartering Department and the Enterprise Management Department of Sinotrans Group Company from 1994 to 1997. Since 1998, Mr. Wang began serving at the Investment Department of the Sinotrans Group Company and was promoted to become the Deputy General Manager of the Investment Department in 2000. From November 2002 to May 2005, Mr. Wang served at the Strategy & Planning Department of the Company and was appointed the Deputy General Manager. From June 2005 to January 2007, Mr. Wang acted as the Deputy General Manager of Sinotrans Shandong Limited. From February 2007, Mr. Wang has been the Deputy General Manager of the Strategy & Planning Department of the Company.

Zhang Junkuo, age 46, is an independent supervisor of the Company. Mr. Zhang began his career at the Development Research Center of the State Council where he was engaged in various positions, including, Director of the Comprehensive Economic Research Department, Deputy Secretary-General of the Academic Committee, Director of the Research Institute of Market Economy, Director of the Research Department of Development Strategy and Regional Economy as well as directing a number of research programmes etc.. During 2001 and 2002, Mr. Zhang was a visiting scholar at the Department of Finance at Loyola University in Chicago as well as a short-term consultant at the World Bank and the Asia Development Bank. Mr. Zhang has published various articles and has also received significant awards such as the Sun Yefang Economics Prize in 1998. Mr. Zhang obtained his Master of Economics degree from Wuhan University in 1985.

SENIOR MANAGEMENT

Wang Lin, age 48, is a Vice-President of the Company. Mr. Wang started his career with Sinotrans Group Company in 1983 by serving in the Ningbo branch of Sinotrans Zhejiang Company Limited. In 1996, Mr. Wang was promoted to the General Manager of Sinotrans Ningbo Group Company. In 1998, he became the General Manager of Sinotrans Zhejiang Company Limited which merged with Sinotrans Ningbo Company in the same year. In 1999, Mr. Wang became the General Manager of Sinotrans Jiangsu Company and a director of Sinotrans Group Company. Mr. Wang was appointed Vice-President of the Company and the General Manager of Sinotrans Eastern Company Limited in 2002 and from March 2003, he also acts as Chairman of Sinotrans Eastern Company Limited.

Zeng De, age 60, is a Vice-President of the Company. Mr. Zeng began his career with Sinotrans Group Company's Guangdong operations in 1976 and was seconded to Hong Kong in 1985 to serve as General Manager of Eternal Way Limited. In 1999, he returned to Guangdong to become the General Manager of Sinotrans Group Company's Guangdong operations. In 2000, Mr. Zeng was promoted to become a director of Sinotrans Group Company.

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Ouyang Pu, age 54, is a vice-president of the Company. Mr. Ouyang joined Sinotrans Group Company in 1986. In 1988, Mr. Ouyang was appointed as the General Manager of China International Exhibition Transportation Company. Then he successively serviced as Deputy General Manager of the Marine Transportation Department II in 1992; Chief Representative of Italy Representative Office of Sinotrans Group Company in 1993; Vice President of China Inter-ocean Transport Inc. in America in 1994; General Manager of Overseas Enterprises Management Department of Sinotrans Group Company in 1998 and General Manager of Sinotrans Beijing Company in 1999. Mr. Ouyang started to take the position of Director of Sinotrans Group Company since 2000. Mr. Ouyang graduated from Beijing Institute of Iron and Steel Technology in 1983, with Bachelor of Engineering degree; from October 2002 to January 2004, Mr. Ouyang studied in senior manager business management class at Tsinghua University .

Wu Dongming, age 43, is a Vice-President of the Company. Mr. Wu began his career in the Sinotrans Group Company in 1986. From 1988 to 1990, he served in TNT Skypak-Sinotrans Company as the National Operation Manager and the General Assistant to General Manager. In 1990, Mr. Wu served as department manager at Sinoair and later became General Manager of Associated International Freight Forwarding Co., Ltd. in 1995. In 1997, Mr. Wu was appointed the Deputy Managing Director and then the Managing Director of DHL-Sinotrans Air Courier Co., Ltd.

Yu Jianmin, age 42, is the Assistant President of the Company. Mr. Yu began working in the Liner Department of Sinotrans Group Company in 1990 and was seconded to serve as the Chief Representative at Sinotrans Group Company's Italian representative office in 1993. In 1998, he returned to China to serve as Vice-General Manager of Sinotrans Group Company's Investment Management Department. Since 1999, Mr. Yu served as the General Manager of Sinotrans Group Company's Logistics Development Department. Mr. Yu obtained his master degree from the Dalian Maritime University in 1990. He also obtained his Master of Business Administration degree from the China Europe International Business School in 2002.

Liu Hongling, age 53, is the Chief Financial Officer of the Company. Ms. Liu started working in Sinotrans Group Company's Finance Department in 1987. Ms. Liu served as Vice-General Manager in Sinotrans Group Company's Finance Department since 1990 and was later promoted to become the General Manager in 1997. Ms. Liu obtained her bachelor degree in economics from the People's University of China in 1983.

Liu Minsheng, age 51, Chief Information Officer of the Company. Mr. Liu joined Sinotrans Group Company in 1983 in the Human Resources Department. From 1985 on, Mr. Liu had been serving in Sinotrans Group Company's IT Centre and later acted as General Manager until February 1996 when he was appointed as Deputy Director General of China International Electronic Commerce Centre of the Ministry of Foreign Trade and Economic Cooperation of the PRC. In November 1998, Mr. Liu began to work as Deputy Director General of Commercial Network and Sites Development Centre of the National Domestic Trade Bureau of China. In January 2003, Mr. Liu resumed his service in Sinotrans. Mr. Liu has participated in and led many prominent domestic information technology projects and won for times national IT awards.

Gao Wei, age 41, is the company secretary. Mr. Gao began his career in the Legal Department of Sinotrans Group Company in 1993. In 1997, Mr. Gao began working as the Vice-General Manager of the Legal Department of Sinotrans Group Company. In the same year, he became the Deputy Manager in the Restructuring Office of the Sinotrans Group Company and became the Vice-General Manager of Sinotrans Group Company's Enterprise Management Department in 1999. During the same year, Mr. Gao began to serve as the Vice-General Manager of Sinoair and was later promoted to become Sinoair's General Manager in 2001. Mr. Gao obtained his Master of Economics degree in the Central University of Finance and Economics in 1993 and his doctorate degree in laws in the University of International Business and Economics in 1999.