Definition of Terms

Terms

Shareholders' funds + total debt Capital employed

Cash contributed from all businesses Cash inflow to CITIC Pacific Ltd. from its subsidiary companies, jointly

controlled entities, associated companies and other investments, including

proceeds from sale of businesses

Total debt Short term and long term loans, notes and bonds

Net debt Total debt less cash and bank deposits

Shareholders' funds + net debt Total capital

EBITDA Net profit less interest expense, taxation, depreciation and amortisation

Contribution A business's after tax profit that contributes to unallocated central interest,

overhead and goodwill

Ratios

Profit attributable to shareholders Earnings per share

Weighted average number of shares (by days) in issue for the year

Shareholders' funds Shareholders' funds per share

Total issued and fully paid shares at end of the year

Net debt Leverage

Total capital

Cash contributed from all businesses Cashflow per share

Total issued and fully paid shares at end of the year

EBITDA Interest cover

Interest expense