

## FINANCIAL SUMMARY

|                                     | 2006                 | 2005                 | 2004                 | 2003                 | 2002                 |
|-------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
|                                     | RMB'000              | RMB'000              | RMB'000              | RMB'000              | RMB'000              |
| Turnover                            | 446,719              | 425,767              | 357,218              | 299,720              | 267,310              |
| Gross profit margin (%)             | 24%                  | 25%                  | 29%                  | 33%                  | 37%                  |
| Profit attributable to shareholders | 57,797               | 61,886               | 64,143               | 66,291               | 72,512               |
| EBIT                                | 78,712               | 73,224               | 74,882               | 76,513               | 73,052               |
| EBITDA                              | 94,491               | 87,921               | 86,662               | 82,324               | 77,224               |
| Dividends — ordinary shares         | 15,857               | 17,303               | 17,700               | 19,800               | 19,740               |
| Earnings per share — basic (RMB)    | 0.115                | 0.123                | 0.133                | 0.166                | 0.228                |
| Earnings per share — diluted (RMB)  | n/a                  | n/a                  | n/a                  | 0.166                | 0.228                |
| Debt-equity ratio                   | net cash<br>position | net cash<br>position | net cash<br>position | net cash<br>position | net cash<br>position |
| Dividends payout ratio (%)          | 27%                  | 28%                  | 28%                  | 30%                  | 27%                  |
| Ordinary shares (shares)            | 504,170,946          | 504,170,946          | 504,170,946          | 400,000,000          | 317,808,219          |
| Bank and cash balance               | 165,718              | 140,220              | 114,562              | 139,665              | 172,988              |
| Cash per share (RMB)                | 0.33                 | 0.28                 | 0.23                 | 0.35                 | 0.54                 |
| Total assets                        | 657,534              | 610,210              | 528,283              | 338,224              | 283,936              |
| Net asset value                     | 537,132              | 495,922              | 452,286              | 271,094              | 217,701              |
| Net asset value per share (RMB)     | 1.07                 | 0.98                 | 0.90                 | 0.68                 | 0.69                 |
| Inventory turnover days             | 49 days              | 56 days              | 36 days              | 30 days              | 34 days              |
| Debtors turnover days               | 39 days              | 34 days              | 32 days              | 32 days              | 30 days              |
| Creditors turnover days             | 30 days              | 22 days              | 14 days              | 16 days              | 19 days              |

