

# Directors, Supervisors and Senior Management

## DIRECTORS



**Mr. WANG Xiaochu**, age 49, is the Chairman of our Board of Directors and a Non-Executive Director of our Company. Mr. Wang is President of China Telecommunications Corporation ("China Telecom"), and Chairman and Chief Executive Officer of China Telecom Corporation Limited ("China Telecom Listco"). Positions previously held by Mr. Wang include positions such as Director General and Deputy Director General of the Hangzhou Telecommunications Bureau in Zhejiang Province, Director General of the Tianjin Posts and Telecommunications Administration, Chairman and Chief Executive Officer of China Mobile Limited (a company whose shares are listed on the Hong Kong Stock Exchange), and Vice President of China Mobile Communications Corporation ("China Mobile"). He has been involved in a number of information technology projects such as the development of telecommunications network management in China, and as a result received the Class Three National Science and Technology Advancement Award and the Class One Science and Technology Advancement Award awarded by the Ministry of Posts and Telecommunications of the PRC ("MPT"), the former regulatory body under the PRC State Council responsible for the administration of the telecommunications industry. Mr. Wang graduated from the Beijing Institute of Posts and Telecommunications in 1980 and received a doctorate degree in Business Administration from the Hong Kong Polytechnic University in 2005. Mr. Wang has over 26 years of management experience in the telecommunications industry.



**Mr. LI Ping**, age 53, is the Vice Chairman of our Board of Directors, an Executive Director and Chief Executive Officer of our Company. Mr. Li is Vice President of China Telecom, and an Executive Director of China Telecom Listco. Mr. Li was the Joint Company Secretary of China Telecom Listco until 26 October 2006. Mr. Li is a senior engineer. He graduated from the Beijing Institute of Posts and Telecommunications in 1976 with a major in Radio Telecommunications and received an MBA degree from the State University of New York at Buffalo, U.S.A. in 1989. Prior to joining China Telecom in August 2000, Mr. Li served as Chairman and the President of China Telecom (Hong Kong) International Limited, Vice Chairman and Chief Operating Officer of China Mobile Limited (a company whose shares are listed on the Hong Kong Stock Exchange) and Deputy Director General of the DGT of the MPT. Mr. Li has extensive experience in the management of public companies and has 31 years of operational and management experience in the telecommunications industry in China.



**Mr. LIU Aili**, age 43, is a Non-Executive Director of our Company. Mr. Liu is Executive Director and Vice President of China Mobile Limited, whose shares are listed on the Hong Kong Stock Exchange. He is also Vice President of China Mobile and Chairman of Paktel Limited. Mr. Liu graduated from Heilongjiang Posts and Telecommunications School with an associate degree and completed a post-graduate program in economics at Shandong University. Mr. Liu also received a master of management degree from the Norwegian School of Management BI and a doctoral degree in Business Administration from Hong Kong Polytechnic University. Mr. Liu previously served as Deputy Director General of Shandong Mobile Telecommunications Administration, Director General of Shandong Mobile Telecommunications Administration and General Manager of Shandong Mobile Communications Enterprises, Vice President of Shandong Mobile Communications Company, Director-General of the Network Department of China Mobile, Chairman and President of Shandong Mobile and Zhejiang Mobile. He is a professor-level senior engineer with over 24 years of management experience in the telecommunications industry.



**Mr. ZHANG Junan**, age 50, is a Non-Executive Director of our Company. Mr. Zhang is an Executive Director and Vice President of China Unicom Limited, whose shares are listed on the Hong Kong Stock Exchange, and Vice President of China United Telecommunications Corporation (“China Unicom”). Mr. Zhang graduated from the Nanjing University of Posts and Telecommunications majoring in carrier communication in 1982, and received a master’s degree in Business Administration from the National Australian University in 2002. Prior to joining China Unicom in December 2005, Mr. Zhang served as Deputy General Manager and General Manager of the Anhui Provincial Telecommunication Company, and Chairman and General Manager of Anhui Provincial Telecommunication Co., Ltd. Mr. Zhang had served as Director of the Bengbu Municipal Posts and Telecommunications Bureau in Anhui Province and Deputy Director of the Anhui Provincial Posts and Telecommunications Bureau. Mr. Zhang has long and extensive management experience in the telecommunications industry.



**Mr. WANG Jun**, age 66, is an Independent Non-Executive Director of our Company. Mr. Wang graduated from the Harbin Engineering Institute in the PRC. Mr. Wang was the former Chairman of China International Trust and Investment Corporation (“CITIC”). After his retirement in July 2006, he became the Executive Director and Chairman of the Board of Directors of CITIC 21CN Company Limited, the Chairman and Executive Director of Poly (Hong Kong) Investments Limited and Goldbond Group Holdings Limited, and a Non-Executive Director and honorary Chairman of HKC (Holdings) Limited. All of these companies are listed on the Stock Exchange of Hong Kong.



**Mr. CHAN Mo Po, Paul**, age 52, is an Independent Non-Executive Director of our Company. Mr. Chan is the Managing Director of PCP CPA Limited. He is also an Independent Non-Executive Director of publicly listed I.T Limited, China Resources Land Limited, Kingmaker Footwear Holdings Limited, Hong Kong Economic Times Holdings Limited and The Wharf (Holdings) Limited. Mr. Chan is a graduate of The Chinese University of Hong Kong where he obtained both his bachelor’s and master’s degrees in Business Administration. Mr. Chan is a Practising Certified Public Accountant in Hong Kong and a fellow member of the Hong Kong Institute of Certified Public Accountants (“HKICPA”), the Association of Chartered Certified Accountants (“ACCA”), the Society of Chinese Accountants and Auditors, the Institute of Chartered Secretaries and Administrators, the Taxation Institute of Hong Kong and the Hong Kong Institute of Company Secretaries. Mr. Chan has over 29 years’ experience in both professional and commercial fields and is a former president of the HKICPA and a former Chairman of the ACCA — Hong Kong.

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**Mr. ZHAO Chunjun**, age 66, is an Independent Non-Executive Director of our Company. Mr. Zhao is an Independent Non-Executive Director of Daheng New Epoch Technology, Inc., a company listed in the PRC. Mr. Zhao is also a Supervisor of Tsinghua Tongfang Co., Limited, which is also a company listed in the PRC. Mr. Zhao graduated from Tsinghua University in the PRC. Mr. Zhao was Dean of the School of Economics and Management of Tsinghua University between June 2001 and October 2005, having previously served as First Vice Dean between January 1987 and June 2001.



**Mr. WU Shangzhi**, age 57, is an Independent Non-Executive Director of our Company. Mr. Wu is currently the Chairman and Managing Partner of CDH China Holdings Management Company Limited, ("CDH"). Prior to joining CDH, Mr. Wu was a head of the Direct Investment Department, Managing Director and member of the Management Committee of China International Capital Corporation (CICC) and he was also a Director of Focus Media Holdings Limited, a company listed on Nasdaq in the United States. Mr. Wu served as an Officer at the World Bank and the International Finance Corporation from 1984 to 1993. Mr. Wu graduated from the Massachusetts Institute of Technology with a Ph.D. degree in Mechanical Engineering and a M.S. in Management of Technology.



**Mr. HAO Weimin**, age 72, is an Independent Non-Executive Director of our Company. Mr. Hao graduated from the PLA Zhangjiakou Institute of Communications Engineering, and the Beijing Institute of Posts and Telecommunications in 1953 and 1963 respectively. He is a professor-level senior engineer with over 50 years' experience in the telecommunications industry. Mr. Hao is the Vice Chairman of the China Association of Communications Enterprises and is also a standing Committee Member of the telecommunication technology committee and the radio frequency planning and consulting committee of the Ministry of Information and Posts. From 1983 to 1986, Mr. Hao was sent to the United States as a visiting scholar to carry out telecommunications research on GTE Network Systems at Stanford University. Mr. Hao has been involved in management and research projects in the fields of management of technology, data communication, satellite communication, network planning and international communication since his return from the United States. Mr. Hao was a Deputy Director-General and Chief Engineer of the Directorate General of Telecommunications of the former MPT and a Vice Chairman and the General Manager of China Orient Telecomm Satellite Co., Limited prior to December 2003.

## SUPERVISORS

**Ms. XIA Jianghua**, age 48, is Chairperson of the Supervisory Committee. Ms. Xia is Vice Director of Auditing Office and Division-Director of its Construction Auditing Division of China Telecom. Ms. Xia is also a Supervisor of China Telecom Group North Corporation. Ms. Xia received a postgraduate certificate in Enterprise Management from the University of International Business and Economics in 2004. Prior to joining China Telecom in 2000, Ms. Xia served as Vice-Divisional Director of the Auditing Bureau of MPT, Vice-Divisional Director (standing) of the Auditing Division of DGT, and from 2000 to 2002 Divisional Director of the Auditing Office of China Telecom.

**Mr. HAI Liancheng**, age 62, is an Independent Supervisor of our Company. Mr. Hai is the Director General of the Civil Aviation Administration of China (CAAC) Sub-association of the China Association of Chief Financial Officers and Chairman of the CAAC Training Centre for Accounting and Auditing since January 2006. Mr. Hai studied at the Civil Aviation College and Chinese Communist Party's (CPC) School, and obtained a college diploma. Mr. Hai has served as Vice-Divisional Director and Divisional Director of the Financial Division of the Financial Department of CAAC, Vice-Director and Director of the Financial Department of CAAC, General Manager of China Aviation Oil Supply Corporation, and Vice General Manager of China Aviation Oil Holding Company. From September 2001 to February 2006, Mr. Hai served as Chairman of South China BlueSky Aviation Oil Co., Ltd.

**Mr. YAN Dong**, age 35, is an Employee Representative Supervisor of our Company. Mr. Yan is the Divisional Director of the Coordination and Development Division of the Sideline Industrial Management Department of China Telecom. Mr. Yan received an MBA from Shandong University in 2002. Prior to joining China Telecom in 2004, Mr. Yan served as a Project Manager in Shandong International Trust and Investment Corporation, Office Director, Manager of the Investment Department and Secretary of the Board of Directors of Shandong Luxin Investment Corporation, and General Manager of Shandong Luxin Property Investment and Development Co., Ltd. Mr. Yan has served as Director of Shandong Luxin Property Investment and Development Co., Ltd., Shandong International Investment Industries Corporation, and Yantai Zhenghai Electronic Mask Co., Ltd.

# Directors, Supervisors and Senior Management



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| 1. <b>Mr. WANG Xiaochu</b><br><i>Chairman, Non-Executive Director</i>  | 5. <b>Mr. YUAN Jianxing</b><br><i>Executive Vice President, CFO</i> |
| 2. <b>Mr. LI Ping</b><br><i>Vice Chairman, Executive Director, CEO</i> | 6. <b>Mr. WANG Qi</b><br><i>Executive Vice President</i>            |
| 3. <b>Mr. ZHANG Zhiyong</b><br><i>Executive Vice President, COO</i>    | 7. <b>Mr. LI Jian</b><br><i>Executive Vice President</i>            |
| 4. <b>Mr. LI Zhigang</b><br><i>Executive Vice President</i>            | 8. <b>Mr. LIU Xiaoyi</b><br><i>Executive Vice President</i>         |



## MANAGEMENT

**Mr. ZHANG Zhiyong**, age 42, is an Executive Vice President and Chief Operating Officer of our Company in charge of operations, business development and mergers and acquisitions. Mr. Zhang is Managing Director of the Sideline Industrial Management Department of China Telecom. Mr. Zhang received a bachelor's degree in Radio Engineering from the Changchun Institute of Posts and Telecommunications in 1986 and received a master's degree in Control Engineering from the Yanshan University in 2002 and an MBA from the BI Norwegian School of Management in 2005. Prior to joining China Telecom in November 2002, Mr. Zhang served as Deputy Director of the Qinhuangdao City Posts and Telecommunications Bureau, Director of the Qinhuangdao City Telecommunications Bureau, General Manager of Hebei Telecom Company Limited, Qinhuangdao Branch, and Deputy General Manager of China Telecom Beijing Telecom Co. Ltd. Mr. Zhang has 21 years of operational and management experience in the telecommunications industry in China.

**Mr. LI Zhigang**, age 44, is an Executive Vice President of our Company in charge of administration, legal and risk management functions. Mr. Li is Deputy Managing Director of the Sideline Industrial Management Department of China Telecom. Mr. Li graduated from the Beijing Institute of Posts and Telecommunications in 1985 with a major in Radio Engineering and received an Executive MBA from Peking University in 2006. Prior to joining China Telecom in June 2000, Mr. Li served as Deputy Divisional Director of the Policy and Legislative Division of the MPT, Divisional Director of the Policy and Legislative Division of the MII, Managing Director of the Corporate Strategic Development Department of China Telecom Listco and Deputy General Manager of Guangdong Telecommunications Company Limited. Mr. Li has 22 years of operational and management experience in the telecommunications industry in China.

**Mr. YUAN Jianxing**, age 52, is Executive Vice President and Chief Financial Officer of our Company. Mr. Yuan received an MBA degree from the Ukrainian-American Humanitarian Institute "Wisconsin International University (USA) Ukraine" in 2002. Mr. Yuan served as Vice President and General Accountant of Hunan Telecom Company Limited from September 2004 to October 2006. Prior to that, he served as Finance Department Director of the Shanxi Provincial Post and Telecommunications Bureau, General Manager of the Shanxi Provincial Posts and Telecommunications Industrial Company, Director of the Xinzhou Post and Telecommunications Bureau in Shanxi Province, General Manager of Shanxi Telecom Company Limited, Taiyuan Branch, Deputy General Manager of Shanxi Telecom Company Limited and Deputy Managing Director of the Sideline Industrial Management Department of China Telecom. Mr. Yuan has over 29 years' experience in the telecommunications industry.

**Mr. WANG Qi**, age 51, is an Executive Vice President of our Company. Mr. Wang is the Chief Executive Officer of Guangdong Communications Services Company Limited and is in charge of our Guangdong operations. Mr. Wang graduated from the Chinese Communist Party's (CPC) School of Guangdong in 1998. Mr. Wang joined Guangdong Telecom Industry Group Corporation as General Manager in November 2000. Prior to that, Mr. Wang had served as General Manager of Guangdong Post and Telecommunications Development Corporation, and Director of the Telecom Engineering Administration Centre of Guangdong Telecommunications Corporation. Mr. Wang was involved in a number of major communications network projects for Guangdong Telecom, and was awarded the Excellent Engineering Project Prize issued by the former Ministry of Posts and Telecommunication. Mr. Wang has 33 years of management experience in the telecommunications industry in China.

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**Mr. LI Jian**, age 45, is an Executive Vice President of our Company. Mr. Li is a Supervisor of the Supervisory Committee of China Telecom Listco and will remain on the Committee until May 2007. He is Deputy Managing Director of the Sideline Industrial Management Department of China Telecom. Mr. Li graduated from Beijing Radio and Television University in 1986 with a major in Accounting and obtained a master's degree in International Management from Australian National University. Prior to joining China Telecom in May 2000, Mr. Li was a Director of the Treasury Division of the Department of Finance of the Ministry of Posts and Telecommunications before moving to China Telecom to take up the post of Director of the Treasury Division and Assets Division, and Director of the General Affairs and Assets Division under the Department of Finance. Mr. Li had also served as Chairman and President of China Telecom (Hong Kong) International Limited and Managing Director of the Investor Relations Department of China Telecom Listco. Mr. Li is an Accountant and has 25 years of operational and management experience in the telecommunications industry in China.

**Mr. LIU Xiaoyi**, age 39, is an Executive Vice President of our Company. Mr. Liu received a bachelor's degree in Communications Engineering from the Beijing Institute of Posts and Telecommunications in 1989, a master's degree in Communications Engineering from the Beijing University of Posts and Telecommunications in 1994, and an MBA degree from Tsinghua University in 2001. Mr. Liu joined China Telecom in October 2000 and served as a Director of the Data Business Division and as a Senior Manager of the International Division. From June 2002 to September 2006, Mr. Liu was Vice President of China Telecom (USA) Corporation. Mr. Liu has over 18 years' experience in the telecommunications industry.

## OTHER SENIOR MANAGEMENT

**Mr. CHUNG Wai Cheung, Terence**, age 33, has been our Company Secretary, Assistant Chief Financial Officer and Qualified Accountant since 16 October 2006. Mr. Chung graduated from Melbourne University, Australia, with a bachelor of commerce degree in 1996 and received a master's degree in Business Administration from the Australian Graduate School of Management in 2005. Mr. Chung is a member of the Hong Kong Institute of Certified Public Accountants and the CPA Australia. Between March 2001 and October 2006, Mr. Chung worked as Finance Manager and Senior Finance Manager with China Mobile Limited and China Telecom Listco respectively. Mr. Chung has nearly 11 years of experience in auditing, financial management and company secretarial work with accounting firms and listed companies.

**Mr. YUAN Jinling**, age 56, is the Chief Executive Officer of Shanghai Communications Services Corporation Limited and is responsible for our Shanghai operations. Mr. Yuan graduated from the Shanghai Academy of Social Sciences. Mr. Yuan joined Shanghai Telecom Industry Corporation in October 2000 and served as deputy general manager and general manager. Prior to that, he served as standing vice director of Industrial Development Division of Shanghai Post and Telecommunications Administration Bureau, general manager of Post and Communications Industry Corporation. Mr. Yuan has 33 years of operational and management experience in the telecommunications industry in China.

**Mr. SHI Yongsheng**, age 57, is the Chief Executive Officer of Zhejiang Communications Services Corporation Limited and is responsible for our Zhejiang operations. Mr. Shi graduated from Australian National University with a master of International Management degree. Mr. Shi joined Zhejiang Telecom Industry Group Corporation as General Manager in June 2005. Prior to that, he had served as General Manager of Hangzhou Telecommunications Branch. Mr. Shi has 35 years of operational and management experience in the telecommunications industry in China.

**Mr. YANG Yonghe**, age 45, is the Chief Executive Officer of Fujian Communication Services Corporation Limited and is responsible for our Fujian operations. Mr. Yang graduated from Southwest Communication University and obtained a bachelor's degree in accounting. Before Mr. Yang joined Fujian Communication Services Corporation Limited in March 2007 as the General Manager, he held the position of officer to the office of the general manager and officer to the news and publicity department of Fujian Telecom Company Limited. Mr. Yang has 26 years of operational and management experience in the telecommunications industry in China.

**Mr. GAO Liangping**, age 53, is the Chief Executive Officer of Hubei Communications Services Corporation Limited and is responsible for our Hubei operations. Mr. Gao graduated from Huazhong University of Science and Technology. Mr. Gao joined Hubei Telecom Industry Corporation as Deputy General Manager in February 2004. Prior to that, Mr. Gao served as Deputy General Manager of Wuhan City Telecommunications Branch and General Manager of Wuhan City Telecommunications Industry Co., Ltd. Mr. Gao has 28 years of operational and management experience in the telecommunications industry in China.

**Mr. BAO Tiejun**, age 49, is the Chief Executive Officer of Hainan Communications Services Corporation Limited and is responsible for our Hainan operations. Mr. Bao graduated from Beijing Normal University. Mr. Bao joined Hainan Dayou Group Company, the predecessor of Hainan Telecom Industry Group Corporation, as General Manager in October 2000, and has since then served as Chairman of the Board of Directors and General Manager of Hainan Telecom Industry Corporation. Prior to that, he served as Office Director of the Hainan Post and Telecommunications Administration Bureau. Mr. Bao has 11 years of operational and management experience in the telecommunications industry in China.