

TEN YEAR OPERATING SUMMARY

	2007	2006	2005	2004	2003	2002	2001	2000	1999	1998
HOTEL AND PROPERTY PERFORMANCE										
The Peninsula Hong Kong										
Occupancy rate	77%	80%	79%	69%*	57%	62%	56%	55%	50%	47%
Average room rate (HK\$)	3,774	3,228	2,872	2,659	2,337	2,670	2,749	2,984	2,834	2,776
RevPAR (HK\$)	2,892	2,592	2,271	1,836	1,332	1,655	1,527	1,654	1,419	1,305
The Peninsula New York (closed January 1998, re-opened November 1998)										
Occupancy rate	75%	74%	75%	76%	67%	65%	66%	78%	62%	34%
Average room rate (HK\$)	6,326	5,458	4,902	4,137	3,900	3,958	3,839	4,155	3,882	4,643
RevPAR (HK\$)	4,771	4,066	3,655	3,145	2,613	2,565	2,519	3,237	2,390	1,600
The Peninsula Chicago (opened June 2001)										
Occupancy rate	72%	72%	71%	72%	64%	51%	30%			
Average room rate (HK\$)	3,641	3,398	2,947	2,490	2,437	2,338	2,371			
RevPAR (HK\$)	2,638	2,449	2,087	1,781	1,560	1,197	719			
The Peninsula Beverly Hills										
Occupancy rate	85%	83%	83%	84%	81%	78%	78%	85%	82%	81%
Average room rate (HK\$)	5,017	4,523	4,091	3,634	3,250	3,121	3,184	3,114	3,041	2,992
RevPAR (HK\$)	4,242	3,772	3,395	3,046	2,633	2,439	2,471	2,644	2,481	2,412
The Peninsula Tokyo (opened September 2007)										
Occupancy rate	57%**									
Average room rate (HK\$)	3,853									
RevPAR (HK\$)	2,206									
The Peninsula Bangkok (opened November 1998)										
Occupancy rate	70%	71%	72%	77%	66%	73%	73%	82%	32%	9%
Average room rate (HK\$)	1,708	1,424	1,293	1,155	1,056	986	889	572	770	1,362
RevPAR (HK\$)	1,201	1,010	935	893	697	718	646	468	249	119
The Peninsula Beijing										
Occupancy rate	63%	67%	66%***	58%***	49%	63%	63%	64%	59%	63%
Average room rate (HK\$)	1,664	1,436	1,219	1,008	845	691	671	719	734	809
RevPAR (HK\$)	1,048	958	806	589	414	434	420	457	431	510
The Peninsula Manila										
Occupancy rate	75%	66%****	78%	69%	62%	59%	48%	54%	60%	51%
Average room rate (HK\$)	1,005	737	630	606	562	627	815	752	886	1,202
RevPAR (HK\$)	752	484	493	420	349	370	390	410	533	612

Notes:

Occupancy rates are based on the total number of rooms at each hotel. It should be noted that:

* In 2004, on average, 31 rooms were closed for renovation at The Peninsula Hong Kong.

** The Peninsula Tokyo soft-opened in September 2007 and, on average, only 253 rooms were available during the four-month period in 2007.

*** In 2005 and 2004, on average, 41 and 30 rooms were closed for renovation at The Peninsula Beijing.

**** In 2006, on average, 133 rooms were closed for renovation at The Peninsula Manila.

	2007	2006	2005	2004	2003	2002	2001	2000	1999	1998
HOTEL AND PROPERTY PERFORMANCE										
Quail Lodge Resort, Carmel										
Occupancy rate	71%	65%	61%	54%	28%*	54%	58%	66%	64%	65%
Average room rate (HK\$)	2,062	2,190	2,297	2,288	2,214	1,871	1,962	2,062	1,869	1,961
RevPAR (HK\$)	1,462	1,431	1,393	1,229	624	1,014	1,136	1,361	1,188	1,273
The Repulse Bay Apartments										
Occupancy rate	92%	91%	82%	77%	74%	77%	89%	85%	76%	89%
Average monthly yield per square foot (HK\$)	35	33	27	25	25	29	33	31	31	42
The Landmark, Vietnam										
Occupancy rate – Residential	99%	97%	94%	95%	94%	94%	87%	82%	84%	75%
Average monthly yield per square foot (HK\$)	18	17	16	16	15	15	14	14	16	20
Occupancy rate – Office	100%	99%	95%	98%	100%	100%	98%	91%	98%	100%
Average monthly yield per square foot (HK\$)	20	19	17	16	16	15	15	22	33	36
St. John's Building										
Occupancy rate	99%	99%	90%	87%	78%	83%	97%	86%	69%	67%
Average monthly yield per square foot (HK\$)	25	21	15	15	14	17	21	20	21	38
The Peak Tower										
Occupancy rate	100%	72%**	31%**	100%	100%	98%	100%	96%	93%	98%
Average monthly yield per square foot (HK\$)	56	29	6	28	23	25	24	30	36	44
The Peak Tram										
Patronage ('000)	4,939	4,430	3,923	4,107	3,092	3,714	3,504	3,478	3,277	3,312
Average fare (HK\$)	16	15	14	14	14	14	14	15	14	14
Employee Numbers (31 December)										
Hotels	5,138	4,601	4,334	4,814	4,748	4,918	4,974	4,780	4,837	4,779
Property	329	316	307	297	306	315	326	334	375	402
Miscellaneous	1,027	1,004	981	955	946	984	1,072	1,263	1,398	1,380
Total employees	6,494	5,921	5,622	6,066	6,000	6,217	6,372	6,377	6,610	6,561

Notes:

Occupancy rates are based on the total number of rooms or space available at each non-hotel / resort operation. It should be noted that:

** In 2003, on average, 37 rooms were closed for renovation at Quail Lodge Resort, Carmel.*

*** Renovation of premises at The Peak Tower commenced in April 2005 and finished in phases from July 2006. The Tower was fully opened by November 2006.*