
DIRECTORS, SENIOR MANAGEMENT AND STAFF

BOARD OF DIRECTORS

Executive Directors

Mr. Chen Jian (陳健先生), aged 49, is an executive Director and Chairman of the Company, one of the co-founders of the Group and has been the director of Futong BVI, Futong HK, Futong Dongfang and Futong Unica since 9 December 1999, 25 January 2000, 4 December 2003 and 24 July 2009 respectively. Mr. Chen Jian was appointed as an executive Director on 29 July 2009. He is the brother-in-law of Ms. Zhang Yun. Mr. Chen Jian is responsible for the overall strategic development of the Group’s business. Mr. Chen Jian graduated from 中國人民解放軍通信工程學院 (Chinese People’s Liberation Army Communication Engineering University) with a bachelor’s degree in wireless communications engineering. He established Futong Times, which was principally engaged in distributing personal computers, in 1993 with several other individuals and served as the general manager. In September 1996, Futong Times set up a joint venture, Futong ComputerLand, with Beijing Kaixing Industry Co. Ltd. to engage in the distribution of UNIX servers. Mr. Chen Jian served as the managing director of Futong ComputerLand from 1996 to 2009 and was responsible for its business development. In the three years preceding the Latest Practicable Date, Mr. Chen Jian did not hold any directorship in other listed public companies or any major appointments.

Ms. Zhang Yun (張昀女士), aged 39, is an executive Director and Vice Chairlady of the Company, one of the co-founders of the Group and has been the director of Futong BVI, Futong HK and Futong Dongfang since 9 December 1999, 25 January 2000 and 4 December 2003 respectively. Ms. Zhang Yun was appointed as an executive Director on 29 July 2009. She is the sister-in-law of Mr. Chen Jian. Ms. Zhang Yun is responsible for the Group’s operations development and overall management, including key finance matters. She is also responsible for the daily operations of Futong HK. Ms. Zhang Yun graduated from 華東交通大學 (East China Jiaotong University) with a bachelor’s degree, majoring in economics. Ms. Zhang Yun had served as the vice general manager of Futong ComputerLand from 1996 to 2003. In the three years preceding the Latest Practicable Date, Ms. Zhang Yun did not hold any directorship in other listed public companies or any major appointments.

Mr. Guan Tao (關濤先生), aged 51, is an executive Director, one of the co-founders of the Group and has been the director of Futong BVI, Futong HK, Futong Dongfang and Futong Unica since 9 December 1999, 29 July 2002, 4 December 2003 and 24 July 2009 respectively. Mr. Guan was appointed as an executive Director on 5 November 2009. Mr. Guan assists the Chairman of the Company in executing the Group’s corporate strategies and managing the Group’s business operations. Mr. Guan graduated from 中國人民解放軍通信工程學院 (Chinese People’s Liberation Army Communication Engineering University) with a bachelor’s degree in wireless communications engineering. Mr. Guan had served as the vice general manager and sales manager of Futong ComputerLand from 1996 to 2003 and was responsible for its sales activities, product development and customer relationship. In the three years preceding the Latest Practicable Date, Mr. Guan did not hold any directorship in other listed public companies or any major appointments.

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Independent non-executive Directors

Mr. Lee Kwan Hung (李均雄先生), aged 44, was appointed as an independent non-executive Director on 5 November 2009. He is a partner of Woo, Kwan, Lee & Lo and the chief representative of Woo, Kwan, Lee & Lo’s Beijing Office. Mr. Lee received his L.L.B (Honours) degree and Postgraduate Certificate in Laws from the University of Hong Kong in 1988 and 1989 respectively. He was then admitted as a solicitor in Hong Kong in 1991 and the United Kingdom in 1997. Mr. Lee is currently a non-executive director of GST Holdings Limited (stock code: 416) and an independent non-executive director of GZI REIT Asset Management Limited (being the manager of GZI Real Estate Investment Trust (stock code: 405)), Embry Holdings Limited (stock code: 1388), NetDragon Websoft Inc. (stock code: 777) and Asia Cassava Resources Holdings Limited (stock code: 841), the shares of these companies are listed on the Stock Exchange. Besides, Mr. Lee had been an independent non-executive director of Innomaxx Biotechnology Group Limited (stock code: 340, now known as China Mining Resources Group Limited, a company listed on the Stock Exchange) from May 2005 to February 2007 and a non-executive director of Mirabell International Limited (a company whose shares were delisted on the Stock Exchange) from February 2000 to December 2008. Save as disclosed, in the three years preceding the Latest Practicable Date, Mr. Lee did not hold any directorship in other listed public companies or any major appointments.

Mr. Yuan Bo (袁波先生), aged 46, was appointed as an independent non-executive Director on 5 November 2009. He is currently the senior vice president of Camelot Information Systems Company Limited. Mr. Yuan graduated from 清華大學 (Tsinghua University) with a master degree, majoring in economics. He had held various positions from 1989 to 2000 and was promoted as the general manager of China Business Partner Operation Division of 國際商業機器(中國)投資有限公司 (IBM (China) Investment Co., Ltd.) in 1998 and obtained the best sales awards for three times from 1993 to 1995. He also served as the chief executive Officer of Hi Sun Technology Holding Limited (a subsidiary of Hi Sun Technology (China) Limited (stock code: 818), shares of which are listed on the Stock Exchange) in 2002. Besides, he was the founder and managing director of 百碩同興科技(北京)有限公司 (Bayshore Consulting and Services Co., Ltd.) from 2003 to 2006. He was a non-executive director of Geong International Limited (stock code: GNG, a company whose shares are listed on the London Stock Exchange) from June 2006 to June 2009. Save as disclosed above, in the three years preceding the Latest Practicable Date, Mr. Yuan did not hold any directorship in other listed public companies or any major appointments.

Mr. Ho Pak Tai Patrick (何白娣先生，又名何柏泰先生), aged 63, was appointed as an independent non-executive Director on 5 November 2009. He is a fellow of the Hong Kong Institute of Bankers, an independent non-executive director of CCB International (Holdings) Ltd., a subsidiary of China Construction Bank Corporation (stock code: 939) and he is the chairman of its audit and compliance committee. He is appointed to the Board of Review under the Inland Revenue Ordinance of the Hong Kong. Mr. Ho holds a banking diploma from the Chartered Institute of Bankers, London in December 1980 and has been a fellow of the Chartered Institute since 1988. Mr. Ho had served as the chief executive and general manager of Jian Sing Bank Limited (subsequently known as China Construction Bank (Asia) Limited, a subsidiary of China Construction Bank Corporation (stock

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code: 939)) from 1996 until 2007 and was also a director of its board. Mr. Ho has extensive banking experience in credit administration and audit. In the three years preceding the Latest Practicable Date, Mr. Ho did not hold any directorship in other listed public companies or any major appointments.

Save as disclosed above, there is no other information in respect of the Directors to be disclosed pursuant to Rule 13.51(2) of the Listing Rules.

SENIOR MANAGEMENT

Ms. Liu Ying (劉瑛女士), aged 47, is the executive vice president of Futong Dongfang, a subsidiary of the Company. Ms. Liu is responsible for overseeing the day-to-day operations and overall sales and marketing activities of Futong Dongfang. Ms. Liu graduated from 大連海運學院 (Dalian Maritime College, now known as 大連海事大學 (Dalian Maritime University)) with a bachelor’s degree, majoring in computer science. Prior to joining the Group in 2006, Ms. Liu served as the senior vice president of 北京長天科技集團 (Pansky Technology Group), a company principally engaged in provision of IT solutions and professional services, from 1997 to 2003.

Mr. Xie Hui (謝輝先生), aged 39, is the vice president of Futong Dongfang and one of the co-founders of the Group. Mr. Xie is responsible for overseeing the day-to-day operations of the Group’s business department for software of IBM and the general products business division. Mr. Xie graduated from 北京航空航天大學 (Beihang University), majoring in mechanical and electrical engineering. Prior to joining the Group in 2005, Mr. Xie had held various positions in Futong ComputerLand from 1996 to 2005 and was promoted as the assistant of general manager in 1998.

Mr. Liu Li Min (劉利民先生), aged 39, is the vice president of Futong Dongfang. Mr. Liu is responsible for overseeing the day-to-day operations of the products division and service division of the Group. Mr. Liu graduated from 浙江大學 (Zhejiang University) with a bachelor’s degree in electrical engineering. Prior to joining the Group in 2007, Mr. Liu served as the general manager of 思拓創新存儲技術(北京)有限公司 (Storeage (Beijing) Co., Ltd.), a company principally engaged in provision of integrated storage management products, solutions and services, from 2006 to 2007 and was responsible for its overall PRC business. He also had held various positions in IBM from 1994 to 2006 and was promoted as the blade servers division general manager of the PRC in 2006.

Mr. Zhao Wei (趙偉先生), aged 38, is the vice president of Futong Dongfang. Mr. Zhao is responsible for overseeing the day-to-day operations of the industries department of the Group. Mr. Zhao graduated from 北京理工大學 (Beijing Institute of Technology), majoring in electronic appliances. Prior to joining the Group in 2003, he served as the manager of System x server department of Futong ComputerLand from 2002 to 2003. Mr. Zhao had held various positions from 1996 to 2002 in 北京高偉達科技發展有限公司 (Global Infotech Co., Ltd), a company principally engaged in provision of information solutions and services to financial institutions, and promoted as the general manager of the Guangzhou office in 2001.

Mr. Chu Chi Shing (朱至誠先生), aged 42, is the vice president of Futong HK and is responsible for strategic development planning and investor relations of the Group. Prior to joining the Group in

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2009, Mr. Chu served as the executive director of Fintronics Holdings Company Limited (stock code: 706, shares of which are listed on the Stock Exchange) since 1998 and served as the chief executive officer since 2003. Mr. Chu graduated from Shanghai Jiao Tong University with a bachelor’s degree in computer science. Mr. Chu has extensive experience in the computer industry.

Mr. Chen Hua Guang (陳華光先生), aged 41, is the assistant president of Futong Dongfang. Mr. Chen is responsible for the overall development of IBM’s industry business and the business of the Group in northern China. Mr. Chen graduated from 北京印刷學院 (Beijing Institute of Graphic Communication) with a bachelor’s degree, majoring in electrical engineering. Prior to joining the Group in 2004, he held various positions in Futong ComputerLand from 1997 to 2003 and was promoted as the general manager of Oracle business division in 2002. Mr. Chen also served as the supervisor of 四通集團公司 (Stone Group), an IT enterprise, from 1994 to 1996.

Mr. Li Jun (李鈞先生), aged 38, is the assistant president and eastern China region general manager of Futong Dongfang. Mr. Li is responsible for the overall business of the Group in eastern China and matters related to the financial sector in the PRC. Prior to joining the Group in 2002, Mr. Li served as the deputy general manager of 北京美承互聯數碼科技發展有限公司 (Beijing Meichen Technology Development Co., Ltd.), a company principally engaged in distribution and retail sales of IT products and system integration, from 1997 to 2002.

Ms. Chen Jing (陳靜女士), aged 40, is the assistant president of Futong Dongfang. Ms. Chen is responsible for the overall contracts management, process management, logistics management and internal audit management of the Group. Ms. Chen graduated from 北京聯合大學 (Beijing Union University) with a bachelor’s degree majoring in mechanical engineering. Prior to joining the Group in 2005, she served as the manager of Futong ComputerLand from 1999 to 2005.

Mr. Lou Shu Lin (婁樹林先生), aged 35, is the financial controller of Futong Dongfang. Mr. Lou is responsible for the overall monitoring the accounting department of the Group. Mr. Lou holds a bachelor’s degree in accounting from 杭州電子工業學院 (Hangzhou Electronic and Engineering Institute, now known as 杭州電子科技大學 (Hangzhou Dianzi University)) and a master degree in business administration from 北京大學 (Peking University). Prior to joining the Group in 2008, Mr. Lou served as the financial controller of 北京易初蓮花連鎖超市有限公司 (Beijing Lotus Supermarket Chain Store Co., Ltd.) from 2003 to 2008 and was promoted as the assistant vice president in 2007. He holds a qualification certificate of accountant conferred by the Ministry of Finance of the PRC and a certified public accountant certification of PRC. He is also a member of Beijing Institute of Certified Public Accountants.

Mr. Yuen Kwok Hon (袁國漢先生), aged 33, joined the Group in July 2009 and is the financial controller of Futong HK and authorized representative of the Company. Prior to joining the Group, he served as the financial manager of Matsunichi Communication Holdings Limited (stock code: 283, currently known as Goldin Properties Holdings Limited) and the finance manager of IIN International Limited (stock code: 8128, currently known as China Ground Source Energy Limited), the shares of these companies are listed on the Stock Exchange. He received his bachelor’s degree in business administration (majoring in accounting) from Hong Kong University of Science and Technology. He is a certified public accountant of the Hong Kong Institute of Certified Public Accountants and a CFA charterholder.

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COMPANY SECRETARY

Mr. Yuen Kwok Hon is the company secretary of the Company. Please refer to the paragraph headed “Senior management” for details of Mr. Yuen.

STAFF

Overview of number of staff

The Group has 350 staff as at the Latest Practicable Date, with 343 in the PRC and 7 in Hong Kong. A breakdown of its workforce by function is as follows:

	As at the Latest Practicable Date		
	PRC	HK	Total
Management	10	2	12
Finance	11	1	12
Human resources and support	65	1	66
Sales and marketing	130	0	130
IT technical support	92	1	93
Logistics	35	2	37
Total	343	7	350

Relationship with staff

The Group operates a defined contribution Mandatory Provident Fund retirement benefits scheme (the “MPF Scheme”) under the Mandatory Provident Fund Schemes Ordinance (Cap. 485 of the Laws of Hong Kong) for all of its employees in Hong Kong who are eligible to participate in the MPF Scheme. Contributions are made based on a percentage of the employees’ basic salaries and are charged to the income statement as they become payable in accordance with the rules of the MPF Scheme. The assets of the MPF Scheme are held separately from those of the Group in an independently administered fund. The Group’s employer contributions vest fully with the employees when contributed into the MPF Scheme.

The Group makes contributions to the following staff related plans and funds in accordance with the state and local regulations of the PRC, namely, elderly insurance, medical insurance, unemployment insurance, work-related injury insurance, maternity insurance and housing fund. Having regard to the confirmations issued by the government offices where the Group’s operations are located, the Directors confirm that the Group is in compliance with the applicable laws and regulations.

The Group has not experienced any significant problems with its employees or disruption to its operations due to labour disputes nor has it experienced any difficulties in the recruitment and retention of experienced staff or skilled personnel. The Directors believe that the Group has a good working relationship with its employees.

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AUDIT COMMITTEE

The Company established an audit committee on 11 November 2009 with written terms of reference in compliance with the Code of Corporate Governance Practices as set out in Appendix 14 to the Listing Rules. The primary duties of the audit committee are to review and supervise the financial reporting process and internal control system of the Group. The audit committee has three members, namely Mr. Ho Pak Tai Patrick, Mr. Lee Kwan Hung and Mr. Yuan Bo, all being independent non-executive Directors. Mr. Ho Pak Tai Patrick is the chairman of the audit committee.

REMUNERATION COMMITTEE

The Company established a remuneration committee on 11 November 2009 with written terms of reference in compliance with the Code on Corporate Governance Practices as set out in Appendix 14 to the Listing Rules. The primary duties of the remuneration committee are, amongst other things, to review and determine the terms of remuneration packages, bonuses and other compensation payable to the Directors and senior management and to make recommendation to the Board on the Group’s policy and structure for all remuneration of the Directors and senior management. The remuneration committee has four members, comprising three independent non-executive Directors, namely, Mr. Ho Pak Tai Patrick, Mr. Lee Kwan Hung and Mr. Yuan Bo and one executive Director, namely, Mr. Chen Jian. Mr. Yuan Bo is the chairman of the remuneration committee.

NOMINATION COMMITTEE

The Company established a nomination committee on 11 November 2009 with written terms of reference. The nomination committee has four members, comprising one executive Director, namely Ms. Zhang Yun, and three independent non-executive Directors, namely Mr. Ho Pak Tai Patrick, Mr. Lee Kwan Hung and Mr. Yuan Bo. Mr. Lee Kwan Hung is the chairman of the nomination committee. The nomination committee is mainly responsible for making recommendations to the Board on appointment of Directors and succession planning for the Directors.

DIRECTORS’ REMUNERATION

The Directors received remuneration in the form of basic salaries, discretionary bonus and contribution to the pension scheme made by the Group during the Track Record Period. The aggregate remunerations paid to the Directors for the three years ended 31 December 2008 and the six months ended 30 June 2009 were approximately HK\$2.5 million, HK\$3.4 million, HK\$3.1 million and HK\$1.5 million respectively. Each of the executive Directors has entered into a service contract with the Company, further details of which are set out in the paragraph headed “Further information about Directors and Shareholders” in Appendix VI to this document.

SHARE OPTION SCHEME

The Company has conditionally adopted the Share Option Scheme on 11 November 2009 which, in the opinion of the Directors, will enable the Group to recruit and retain high-calibre employees and to improve employee loyalty. The principal terms of this scheme are summarized in the paragraph headed “Share Option Scheme” in Appendix VI to this document.