

# CHINA OILFIELD SERVICES LIMITED

(A joint stock limited company incorporated in the People's Republic of China with limited liability) (Stock Code: 2883)

## OVERSEAS REGULATORY ANNOUNCEMENT —THIRD QUARTER RESULTS

This announcement is made pursuant to Rule 13.09(2) of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

The Third Quarterly Report for 2010 of the Company is prepared in accordance with PRC Accounting Standards for Business Enterprises and has not been audited.

October 27, 2010

As at the date of this announcement, the executive director of the Company is Mr. Li Yong; the non-executive directors of the Company are Messrs. Liu Jian (Chairman) and Wu Mengfei; and the independent non-executive directors of the Company are Messrs. Tsui Yiu Wa, Fong Wo, Felix and Chen Quansheng.



# **China Oilfield Services Limited**

# **2010 Third Quarterly Report**

Stock Abbreviation: CHINA OILFIELD

Stock Code: 601808

27 October 2010

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### **§1. Important Notice**

- 1.1 The Board of Directors (the "Board"), the supervisory committee and the directors, supervisors and senior management of China Oilfield Services Limited (the "Company") confirmed that the data of this report contains no misrepresentation, misleading information or material omission and will be individually and jointly responsible for the truthfulness, accuracy and completeness of the contents of the report.
- 1.2 Present at the Board meeting: Mr. Fong Wo, Felix (independent non-executive director), due to his other business engagement, was not able to attend the meeting to approve this quarterly report. Mr. Tsui Yiu Wa (independent non-executive director) was appointed and authorized to attend and vote on his behalf, all other directors of the Company attended the Board meeting.
- 1.3 The Third Quarterly Financial Report of the Company was unaudited.
- 1.4 Mr. Li Yong, CEO&President, Mr. Li Feilong, EVP&CFO, and Mr. Liu Zhenyu, General Manager of Accounting Department, have declared that they assure for the truthfulness and completeness of the financial statements in the report.

## **§2. Company Profile**

#### 2.1 Major Accounting Data and Financial Indicators

|  |   |  | Currency: RMB  |
|--|---|--|--|
|  | As at 30 September 2010                             | As at 31 December 2009   | Change over the<br>end of last year (%)  |
| Total assets (million Yuan)  | 63,722.74   | 60,933.34  | 4.58   |
| Shareholders' equity<br>(million Yuan)   | 24,978.50   | 22,305.60  | 11.98  |
| Net assets per share attributable to<br>equity holders of the Parent<br>(Yuan per share)       | 5.56  | 4.96   | 11.98  |
|  | From the beginning of<br>reporting<br>(January to S | g period   | Change over the<br>corresponding<br>period of last year<br>(%)                           |
| Net cash flow from operating activities (million Yuan)   |   | 5,052.04   | 71.26  |
| Net cash flow per share from operating activities (Yuan per share)                             |   | 1.12   | 71.26  |
|  | The Reporting Period<br>(July to September)         | From the beginning of<br>the year to end of the<br>reporting period<br>(January to<br>September) | Change over the<br>corresponding<br>period of last year<br>(%)<br>(July to<br>September) |
| Net profit attributable to equity holders<br>of the Parent (million Yuan)                      | 1,254.93  | 3,429.17   | -29.39   |
| Basic earnings per share<br>(Yuan per share)   | 0.28  | 0.76   | -29.39   |
| Basic earnings per share after deduction<br>of non-recurring gain and loss<br>(Yuan per share) | 0.28  | 0.77   | -34.88   |



| Diluted earnings per share<br>(Yuan per share)  | 0.28 | 0.76  | -29.39          |
|---|------|-------|-----------------|
| Weighted average net assets earning ratio (%)   | 5.13 | 14.40 | Decreased3.30 % |
| Ratio of weighted average net assets<br>earning after deduction of non-recurring<br>gain and loss (%) | 5.16 | 14.63 | Decreased4.01 % |

#### Items and amounts of non-recurring gain and loss

|   | Currency:RMB | Unit: Yuan                   |
|---|--------------|------------------------------|
| Items   |              | e period ended eptember 2010 |
| Loss on disposal of non-current assets                    |              | (17,926,396)                 |
| Government grant  |              | 10,950,434                   |
| Net amounts of other non-operating income/loss            |              | (56,918,423)                 |
| Total of non-recurring gain and loss                      |              | (63,894,385)                 |
| Less: income tax effect                                   |              | (9,584,158)                  |
| Net amounts affecting under non-recurring gain and losses |              | (54,310,227)                 |

# 2.2 Number of shareholders and particulars of shareholding of the top ten shareholders not subject to restrictions on sale as at the end of the reporting period

| Total number of shareholders as at the end of the | A share: 150,862 |
|---|------------------|
| reporting period:                                 | H share: 262     |

| Unit: Share   |   |                      |  |
|---|---|----------------------|--|
| Particulars of shareholding of the top ten                      | shareholders not subject to   | restrictions on sale |  |
| Name of shareholders (in full)                                  | Shares not subject to<br>restrictions on sale as at<br>the end of the reporting<br>period | Type of shares       |  |
| China National Offshore Oil Corporation                         | 2,410,468,000   | A Shares             |  |
| HongKong Securities Clearing Company<br>Nominees Limited        | 1,531,045,899   | H Shares             |  |
| Great Wall Brand Optimal Stock Securities<br>Investment Fund    | 17,791,394  | A Shares             |  |
| National Social Security Fund 103                               | 8,497,761   | A Shares             |  |
| Bosera Thematic Sector Equity Securities<br>Investment Fund     | 8,000,000   | A Shares             |  |
| Wu Xiangfen   | 6,896,633   | A Shares             |  |
| Lion Flexible Configuration Mixed Securities<br>Investment Fund | 5,395,461   | A Shares             |  |
| Wang Hua  | 5,328,317   | A Shares             |  |
| Yimin Innovation Advantage Mixed Securities<br>Investment Fund  | 5,076,118   | A Shares             |  |
| Tongde Securities Investment Fund                               | 4,999,981   | A Shares             |  |

- Note: 1. Shares held by Hong Kong Securities Clearing Company (HKSCC) Nominees Limited were the sum of H-shares (by agent) traded in the trading platform of HKSCC Nominees Limited and in the accounts of H-share shareholders.
  - 2. To the knowledge of the Company, there were no connected relationships or concerted actions between the above top 10 shareholders not subject to restrictions on sales.

#### 2.3 Operating results review

In the first three quarters of 2010, China Oilfield Services Limited (the Group) achieved an operating revenue of RMB13,630.3 million, which represented a rise of 0.8% compared to RMB13,525.1 million in the same period of last year (January - September) (Since the operation contract of 1 semi-submersible drilling rig under construction was cancelled in the same period of last year, the Group reversed the related deferred revenue of RMB1,073.1 million. Excluding this impact, the operating revenue of the period increased by 9.5% compared with the same period of last year). Net profit is RMB3,429.2 million, which represented an increase of 22.2% compared with the same period of last year.

| following table:                              | For the period ended                      | For the period ended                   |            |
|---|---|--|------------|
| Drilling Services                             | 30 September 2010                         | 30 September 2009                      | Change (%) |
| Operating Days (Days)                         | 6,730                                     | 6,114                                  | 10.1%      |
| Jack-up Rigs                                  | 5,977                                     | 5,298                                  | 12.8%      |
| Semi-submersible Rigs                         | 753                                       | 816                                    | -7.7%      |
| Utilization Rate (Available<br>Day)           | 100.0%                                    | 97.4%                                  | 2.6%       |
| Jack-up Rigs                                  | 100.0%                                    | 97.0%                                  | 3.0%       |
| Semi-submersible Rigs                         | 100.0%                                    | 100.0%                                 | 0.0%       |
| Utilization Rate (Calendar                    |   |  |            |
| Day)  | 95.4%                                     | 95.9%                                  | -0.5%      |
| Jack-up Rigs                                  | 95.8%                                     | 95.4%                                  | 0.4%       |
| Semi-submersible Rigs                         | 91.9%                                     | 99.6%                                  | -7.7%      |
| Marine Support and<br>Transportation Services | For the period ended<br>30 September 2010 | For the period ended 30 September 2009 | Change(%)  |
| Operating Days (Days)                         | 20,089                                    | 20,513                                 | -2.1%      |
| Standby vessels                               | 12,335                                    | 11,948                                 | 3.2%       |
| AHTS vessels                                  | 4,687                                     | 5,236                                  | -10.5%     |
| PSV vessels                                   | 1,331                                     | 1,325                                  | 0.5%       |
| Utility vessels                               | 963                                       | 1,506                                  | -36.1%     |
| Barges  | 773                                       | 498                                    | 55.2%      |

Operating data of the main segments for the nine months ended 30 September 2010 is listed in the following table:

Vessel Iltilization Pate

| Vessel Utilization Rate<br>(Available Day)    | 98.2%                                     | 97.3%                                  | 0.9%      |
|---|---|--|-----------|
| Standby vessels                               | 99.3%                                     | 97.9%                                  | 1.4%      |
| AHTS vessels                                  | 96.8%                                     | 97.2%                                  | -0.4%     |
| PSV vessels                                   | 100.0%                                    | 100.0%                                 | 0.0%      |
| Utility vessels                               | 89.7%                                     | 100.0%                                 | -10.3%    |
| Barges  | 96.9%                                     | 75.1%                                  | 21.8%     |
| Vessel Utilization Rate                       | 94.9%                                     | 92.8%                                  | 2.1%      |
| (Calendar Day)                                |   | 93.2%                                  | 3.3%      |
| Standby vessels<br>AHTS vessels               | 90.5%                                     | 93.2 %                                 | -1.4%     |
| PSV vessels                                   | 97.5%                                     | 97.1%                                  | 0.4%      |
| Utility vessels                               | 88.2%                                     | 91.9%                                  | -3.7%     |
| Barges  | 94.4%                                     | 75.1%                                  | 19.3%     |
| Geophysical Services                          | For the period ended<br>30 September 2010 | For the period ended 30 September 2009 | Change(%) |
| 2D Seismic Data                               |   |  |           |
| Data Collection (km)                          | 23,383                                    | 29,549                                 | -20.9%    |
| Data Processing (km)                          | 7,356                                     | 12,515                                 | -41.2%    |
| 3D Seismic Data                               |   |  |           |
| Data Collection (km <sup>2</sup> )            | 10,813                                    | 9,212                                  | 17.4%     |
| Data Processing (km <sup>2</sup> )            | 4,843                                     | 4,614                                  | 5.0%      |
| Submarine cable collection (km <sup>2</sup> ) | 303                                       | -                                      | 100.0%    |

# As at 30 September 2010, the Group operated and managed a total of 27 drilling rigs, 2 accommodation rigs, 4 module rigs and 6 land drilling rigs. In the first three quarters of 2010, the operating days of the drilling rigs were 6,730 days, representing an increase of 616 days compared with the same period of last year. The main reasons are that, firstly, 2 jack-up drilling rigs (COSL936/COSL937) which commenced operation in the current period increased operating days by 506 days, and secondly, the operation efficiency of CDE Group was enhanced and that the 2 jack-up drilling rigs which commenced operation last year operated in full current period, this increased the operating days by 345 days. Moreover, operating days were reduced by 235 days due to the increase in the number of days of repair and maintenance in the current period.

The 4 module rigs for clients in the Mexico Gulf operated normally as per schedule. 1,084 days of operation were achieved during the period, and the calendar day utilization rate reached 99.3%. The 6 land drilling rigs operating in the land drilling markets of Libya and China brought a total of 1,575 operating days, and the calendar day utilization rate reached 96.2%.

As at 30 September 2010, the Group's fleet of offshore operating vessels comprised an aggregate of 78 utility vessels, 3 oil tankers and 5 chemical carriers. The aggregate operating days of the fleet were 20,089 days in the first three quarters, representing a decrease of 424 days compared with the same period of last year. This is mainly due to the disposal of the vessels which were expired in service duration since the third quarter of last year, which resulted in a decrease of 1,092 operating days. The standby vessels and the workover support barges increase the operating days by 662 days, while the decrease in maintenance of platform supply vessels resulted in an increase of 6 operating days.

Operating revenue of the Well services segment increased compared with the same period of last year thanks to the business development and the increase of operation.

In the Geophysical services segment, due to the transformation of a 2D collection vessel into a submarine cable's source vessel and the decreased market demand for 2D data collection, the 2D collection volume decreased by 20.9% as compared with the same period of last year. It also resulted in the decrease of 2D data processing volume. A growth of 17.4% was recorded for the 3D data collection business, reaching 10,813 km<sup>2</sup> thanks to the overseas operation of COSL719. Data processing business grew steadily, representing an increase of 5.0% as compared with the same period of last year. In addition, the Group added a new submarine cable collection business during the period, its operation volume in the first three quarters was 303 km<sup>2</sup>.

#### **§3. Significant Events**

# 3.1 Disclosure as to and reasons for, material changes in major accounting items and financial indicators of the Company

√ Applicable □Not applicable

Reasons for major accounting items with changes of over 30% are as follows:

#### 1. Finance expenses

For the nine months ended 30 September 2010, the finance expenses of the Group was RMB395.3 million, a decrease of RMB353.9 million from RMB749.2 million during the same period of last year (January-September), which represented a drop of 47.2%. This is mainly due to the refinancing and optimising of debt last year, which reduced the cost of debt.

#### 2. Asset impairment losses

For the nine months ended 30 September 2010, the Group recognized asset impairment losses of RMB217.0 million, a decrease of RMB607.9 million from RMB824.9 million during the same period of

last year (January-September), which represented a drop of 73.7%. This is mainly due to that the group recognized asset impairment losses of RMB819.9 million during the same period of last year. The Group recognized asset impairment losses of RMB19.1 million for the equity investments in Petrojack ASA this period, and provisions have been made for part of the accounts receivable and inventory.

#### 3. Fair value gains

For the nine months ended 30 September 2010, the Group has not recognized fair value gains, while fair value gains of RMB43.7 million was recognized during the same period of last year. This is mainly because the Group redeemed its NOK500 million senior unsecured NOK bonds and the related interest rate swap contract of NOK250 million was cancelled. Therefore no gain from changes in fair value was recognized.

#### 4. Investment income

For the nine months ended 30 September 2010, the Group recognized investment income of RMB111.9 million, however, the Group recognized investment loss of RMB11.7 million in the same period last year. This is primarily due to the decrease of investment loss recognized for jointly-controlled entity Atlantis Deepwater Orient Ltd. by RMB109.2 million compared with the same period of last year, and the increase of investment income recognized for China France Bohai Geoservices Co., Ltd by RMB30.3 million compared with the same period of last year. The aggregated investment income of the other 8 jointly-controlled entities decreased by RMB15.9 million compared with the same period of last year.

#### 5. Non-operating expenses

For the nine months ended 30 September 2010, the non-operating expenses of the Group was RMB97.0 million, representing a decrease of RMB282.2 million, or 74.4%, as compared to RMB379.2 million for the same period of last year. This was primarily due to the provision for litigations and default compensation of RMB370.2 million during the same period of last year.

#### 6. Income tax expenses

For the nine months ended 30 September 2010, the income tax expenses of the Group was RMB691.5 million, representing an increase of RMB172.2 million or 33.2% from RMB519.3 million for the same period of last year. The main reasons were that the Group's profit before tax increased and secondly, that the 2008 advanced technology enterprise tax refund was received in the same period of last year, which offset the income tax expenses of the period.

#### 7. Notes receivable

As at 30 September 2010, the Group has no notes receivable. The notes receivables of the Group was RMB429.7 million as of the beginning of the year, which has been settled by cash during the period.

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#### 8. Accounts receivable

As at 30 September 2010, accounts receivable of the Group was RMB5,224.6 million, representing an increase of RMB1,479.1 million or 39.5% compared with RMB3,745.5 million as of the beginning of the year. This was mainly due to the increased revenue of the Group as the business develops and the diversification of customers.

#### 9. Prepayments

As at 30 September 2010, prepayments of the Group was RMB259.4 million, representing a decrease of RMB268.8 million or 50.9% compared with RMB528.2 million as of the beginning of the year. This was mainly due to the transfer of some prepayments to construction in progress as some of the construction projects progressed.

#### 10. Dividend receivable

For the nine months ended 30 September 2010, dividend receivable of the Group was RMB54.2 million, representing an increase of RMB30.4 million or 128.3% compared with RMB23.8 million as of the beginning of the year. This was mainly because the Group has received in full the dividends receivable of RMB23.8 million at the beginning of the year. The balance at the end of the period is the amount of dividends receivable from jointly-controlled entities the Group newly recognized in the period.

#### 11. Available-for-sale financial assets

As at 30 September 2010, the closing balance of the available-for-sale financial assets of the Group was nil, which decreased RMB19.3 million from that of the beginning of the year (RMB19.3 million). The decrease was mainly due to the balance of the equity investment in Petrojack ASA held by the Group being totally recognized as impairment losses on assets since the termination of the share transactions of the company in March 2010.

#### 12. Held-to-maturity investments

As at 30 September 2010, the held-to-maturity investments of the Group was nil, representing a RMB39.1 million drop from that of the beginning of the year (RMB39.1 million), which was mainly due to the settlement of the loan amounted to RMB39.1 million payable to a Norway-based export credit institution, Eksportfinance, during the period, and the deposit as a pledge was free from pledge and transferred to cash at bank.

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#### 13. Long-term deferred expenses

As at 30 September 2010, the long-term deferred expenses of the Group was RMB555.8 million, a decrease of RMB285.8 million compared to RMB841.6 million at the beginning of the year, which represented a drop of 34.0%. The decrease was mainly due to the amortization of drilling tools.

#### 14. Taxes payable

As at 30 September 2010, the taxes payable of the Group was RMB329.6 million, an increase of RMB176.5 million compared to RMB153.1 million at the beginning of the year, which represented a rise of 115.3%. The increase was primarily due to an increase in income tax expenses for the period.

#### 15. Interest payable

As at 30 September 2010, the interest payable of the Group was RMB96.1 million, a decrease of RMB43.1 million compared to RMB139.2 million at the beginning of the year, which represented a drop of 31.0%. The decrease was primarily due to the redemption of a portion of bonds resulting in the decrease of the interest payable during the period.

#### 16. Other payables

As at 30 September 2010, other payables of the Group was RMB201.2 million, a decrease of RMB157.6 million compared to RMB358.8 million at the beginning of the year, which represented a drop of 43.9%. The decrease was primarily due to a portion of payables being duly settled during the period.

#### 17. Current portion of non-current liabilities

As at 30 September 2010, the current portion of non-current liabilities of the Group was RMB953.7 million, an increase of RMB670.6 million compared to RMB283.1 million at the beginning of the year, which represented a rise of 236.9%. The increase was mainly due to the reclassification of long-term borrowings amounted to RMB90.0 million and bonds payable amounted to RMB581.3 million, which will be matured within a year, to this category.

#### 18. Long-term bonds

As at 30 September 2010, the long-term bonds of the Group amounted to RMB1,500.0 million, a decrease of RMB1,170.0 million compared to RMB2,670.0 million at the beginning of the year, which represented a drop of 43.8%. The decrease was mainly due to the redemption of bonds with an

aggregate amount of RMB571.5 million by the Group during the period. Besides, bonds due within a year amounted to RMB581.3 million were reclassified as the current portion of non-current liabilities.

#### 19. Other non-current liabilities

As at 30 September 2010, the other non-current liabilities of the Group was RMB1,151.3 million, an increase of RMB334.8 million compared to RMB816.5 million at the beginning of the year, which represented a rise of 41.0%. The increase was mainly due to our receipt government grants of RMB267.0 million during the period.

#### 20. Net cash flows from operating activities

As at 30 September 2010, the net cash inflow from operating activities of the Group was RMB5,052.0 million, including cash received from sale of goods and rendering of services amounted to RMB12,594.8 million, tax refund received amounted to RMB39.3 million, cash paid for goods and services amounted to RMB3,747.9 million, cash paid to and for employees amounted to RMB2,325.5 million and cash paid for taxes amounted to RMB1,018.3 million. The aggregated cash paid relating to other operating activities was RMB490.4 million.

#### 21. Net cash flows from investing activities

As at 30 September 2010, the net cash outflow from investing activities of the Group was RMB2,890.5 million, which mainly comprised cash paid for acquisition of fixed assets, intangible assets and other long-term assets during the period amounted to RMB2,326.0 million and the cash paid for acquisition of other investments amounted to RMB600.0 million. Besides, the Group recorded return on investments, interest income from bank deposits and disposal of fixed assets and other long-term assets amounted to RMB55.8 million respectively. The aggregated cash outflow from other investing activities was RMB162.3 million.

#### 22. Net cash flows from financing activities

As at 30 September 2010, the net cash outflow from financing activities of the Group was RMB1,385.2 million, which mainly comprised cash received from borrowings and the government grant during the period amounted to RMB1,449.7 million. The Group recorded cash paid for repayment of borrowings amounted to RMB1,614.7 million, cash paid for dividends amounted to RMB630.3 million and cash paid for interest expenses amounted to RMB577.9 million. The aggregated cash outflow from other financing activities was RMB12.0 million.

23. The effect of foreign exchange rate fluctuation resulted in the cash outflow amounted to RMB40.8 million.

#### 3.2 Significant events and analysis on their effects and solutions

#### $\checkmark$ Applicable $\Box$ Not applicable

1. The problem of the appropriation of non-operating capital of the Company by China National Offshore Oil Corporation (hereinafter referred to as "CNOOC") and its subsidiaries, the controlling shareholder of the Company, was resolved by the end of September 2010. CNOOC prepaid part of the reserve to the Company. The Company deducted the early retirement cost and the wages related to staff deployment, which were prepaid by the Company, directly from the reserve. The problem of the appropriation of non-operating capital by the controlling shareholder of the Company existed in the third quarterly report of 2010. Since the end of September 2010, the problem of appropriation of non-operating capital did not exist in the Company.

2. In the initial public offering of A shares of the Company, CNOOC, the controlling shareholder of the Company, held a total of 2,460,468,000 shares of the Company, in which all of them are shares held by CNOOC prior to the initial public offering of A shares of the Company. CNOOC has undertaken that: Within the thirty-six months since the date of listing of the A shares of the Company, CNOOC shall not transfer nor entrust others to manage shares of the Company directly or indirectly held by CNOOC, nor acquire such shares by the Company. CNOOC has strictly complied with the above promise in the commitment period. In September 2009, pursuant to the *Implementing Measures for the Transfer of Part of the State-owned Shares to the NSSF in Domestic Securities Market*, and related documents jointly issued by the Ministry of Finance and other ministries of the PRC, CNOOC shall transfer 50,000,000 shares of the shares it held in the Company to the National Social Security Fund. Upon the above transfer, CNOOC held 2,410,468,000 shares of the Company.

The trading restriction period for the 2,410,468,000 shares held by CNOOC expires on 28 September 2010, and can be traded in the market from 29 September 2010. The Company has never received any notification of trading restriction for the shares of the Company held by CNOOC.

3. In January 2007, Awilco Off shore ASA made a compulsory acquisition of the outstanding shares in Off Rig Drilling ASA ( "OFRD"). The acquisition was made in accordance with the Norwegian Public Limited Companies Act. Certain minority shareholders owning an aggregate of 8.8% in OFRD disagreed with the price paid per share. In 2009, an appraisement where the redemption price for the shares was set at a price higher than the acquisition price was made by the Norwegian court. The Group has filed a petition for a second appraisement by a higher court and the higher court process was held in May 2010.

According to the higher court decision made in August 2010, the redemption price was NOK34.5 (the redemption price from the previous lower court decision: NOK56).In September 2010, the minority shareholders has filed an appeal, and the Company is currently preparing the defense for the appeal.

# 3.3 Status of performance of undertakings made by the Company, shareholders and beneficial controllers

 $\Box$  Applicable  $\checkmark$  Not applicable

3.4 Profit warning on anticipation of possible loss against accumulated net profit from the beginning of the financial year to the end of the next reporting period or significant changes in profit as compared with that of the corresponding period of last year and the reasons therefore

 $\Box$  Applicable  $\checkmark$  Not applicable

#### 3.5 Implementation of cash dividend distribution policy during the reporting period

According to the Profit Distribution Plan for 2009 as considered and approved at the First Meeting of the Board of Directors 2010 convened on 30 March 2010, the board of directors of the Company considered and approved the distribution of cash dividend of RMB1.4 per ten shares (tax inclusive) based on a total share capital of 4,495,320,000 shares. A cash dividend totalling RMB629,344,800 was distributed. The balance of undistributed profit was carried forward to the subsequent year for distribution. The above plan was considered and approved at the Annual General Meeting for 2009 of the Company which convened on 28 May 2010 and was completed on 17 June 2010.

Corporate Representative: Li Yong China Oilfield Services Limited 27 October 2010

## §4.Appendix

## **Consolidated Balance Sheet**

30 September 2010

Prepared by: China Oilfield Services Limited

Unit: Yuan Currency: RMB (Unaudited)

|   | Consolidated                           |  | Company                                |  |
|---|--|--|--|--|
| Items                                     | Balance at the<br>end of the<br>period | Balance at the<br>beginning of<br>the year | Balance at the<br>end of the<br>period | Balance at the<br>beginning of<br>the year |
| Current assets:                           |  |  |  |  |
| Cash on hand and at bank                  | 5,396,278,923                          | 4,222,832,778                              | 3,738,234,214                          | 2,555,012,686                              |
| Notes receivable                          | -                                      | 429,657,902                                | -                                      | 429,657,902                                |
| Accounts receivable                       | 5,224,632,034                          | 3,745,547,364                              | 5,176,605,727                          | 4,197,063,076                              |
| Prepayments                               | 259,391,061                            | 528,233,255                                | 225,787,995                            | 489,374,487                                |
| Dividend receivable                       | 54,226,700                             | 23,754,415                                 | 59,226,700                             | 23,754,415                                 |
| Interest receivable                       | 6,585,036                              | 1,080,000                                  | 5,535,000                              | 1,080,000                                  |
| Other receivables                         | 480,450,454                            | 389,123,571                                | 1,025,306,407                          | 965,033,453                                |
| Inventories                               | 814,768,809                            | 820,548,546                                | 580,689,773                            | 617,242,127                                |
| Current portion of non-<br>current assets | 38,353,572                             | 39,081,032                                 | -                                      | -  |
| Total current assets                      | 12,274,686,589                         | 10,199,858,863                             | 10,811,385,816                         | 9,278,218,146                              |
| Non-current assets:                       |  |  |  |  |
| Available-for-sale financial assets       | -                                      | 19,281,034                                 | -                                      | -  |
| Long-term equity<br>investments           | 511,958,091                            | 531,735,085                                | 7,246,875,179                          | 7,231,157,657                              |
| Held-to-maturity<br>investment            | -                                      | 39,081,025                                 | -                                      | -  |
| Fixed assets                              | 30,022,426,520                         | 30,092,311,149                             | 14,050,263,534                         | 13,296,788,952                             |
| Construction in progress                  | 15,418,184,080                         | 14,147,200,718                             | 5,580,575,252                          | 5,397,656,694                              |
| Intangible assets                         | 424,815,672                            | 461,844,210                                | 310,061,979                            | 317,392,113                                |
| Goodwill                                  | 4,514,840,085                          | 4,600,473,214                              | -                                      | -  |
| Long-term deferred<br>expenses            | 555,826,122                            | 841,551,247                                | 464,034,913                            | 808,203,334                                |
| Long-term receivables                     |  | -  | 20,739,904,500                         | 20,450,459,000                             |
| Total non-current assets                  | 51,448,050,570                         | 50,733,477,682                             | 48,391,715,357                         | 47,501,657,750                             |
| Total assets                              | 63,722,737,159                         | 60,933,336,545                             | 59,203,101,173                         | 56,779,875,896                             |
| Current liabilities:                      |  |  |  |  |
| Accounts payable                          | 3,747,399,359                          | 3,175,095,974                              | 2,533,748,312                          | 2,707,769,658                              |
| Receipts in advance                       | 5,255,901                              | 5,255,901                                  | 5,255,901                              | 5,255,901                                  |
| Staff cost payable                        | 532,236,466                            | 477,407,095                                | 471,658,235                            | 433,104,738                                |
| Taxes payable                             | 329,609,106                            | 153,070,242                                | 293,930,297                            | 122,947,646                                |

| Interests payable   | 96,061,968                       | 139,212,858    | 70,380,371                    | 81,561,535     |
|---|----------------------------------|----------------|-------------------------------|----------------|
| Other payables  | 201,177,843                      | 358,827,721    | 152,753,824                   | 197,613,352    |
| Current portion of non-<br>current liabilities            | 953,678,634                      | 283,081,032    | 334,000,000                   | 244,000,000    |
| Other current liabilities                                 | 660,055,234                      | 606,038,526    | -                             | 44,213,902     |
| Total current liabilities                                 | 6,525,474,511                    | 5,197,989,349  | 3,861,726,940                 | 3,836,466,732  |
| Non-current liabilities:                                  |                                  |                |                               |                |
| Long-term bank<br>borrowings                              | 27,708,275,923                   | 28,151,039,943 | 27,708,275,923                | 28,111,958,918 |
| Long-term bonds   | 1,500,000,000                    | 2,670,019,752  | 1,500,000,000                 | 1,500,000,000  |
| Deferred tax liabilities                                  | 1,858,289,055                    | 1,790,789,029  | 508,145,505                   | 365,889,553    |
| Staff cost payable  | -                                | 1,381,058      | -                             | -              |
| Other non-current liabilities                             | 1,151,346,662                    | 816,512,769    | 329,484,262                   | 36,565,316     |
| Total non-current<br>liabilities                          | 32,217,911,640                   | 33,429,742,551 | 30,045,905,690                | 30,014,413,787 |
| Total liabilities   | 38,743,386,151                   | 38,627,731,900 | 33,907,632,630                | 33,850,880,519 |
| Shareholders' equity:                                     |                                  |                |                               |                |
| Share capital   | 4,495,320,000                    | 4,495,320,000  | 4,495,320,000                 | 4,495,320,000  |
| Capital reserve   | 8,074,565,726                    | 8,074,565,726  | 8,074,565,726                 | 8,074,565,726  |
| Satutory reserve funds                                    | 1,335,639,695                    | 1,335,639,695  | 1,335,639,695                 | 1,335,639,695  |
| Retained earnings   | 11,178,240,721                   | 8,378,412,798  | 11,399,779,495                | 9,027,158,354  |
| Including: proposed cash dividends                        | -                                | 629,344,800    | -                             | 629,344,800    |
| Cumulative translation reserves                           | (105,269,524)                    | 21,666,426     | (9,836,373)                   | (3,688,398)    |
| Equity attributable to<br>equity holders of the<br>Parent | 24,978,496,618                   | 22,305,604,645 | 25,295,468,543                | 22,928,995,377 |
| Minority interests  | 854,390                          |                |                               |                |
| Total shareholders'<br>equity                             | 24,979,351,008                   | 22,305,604,645 | 25,295,468,543                | 22,928,995,377 |
|   |                                  |                |                               |                |
| Total liabilities and shareholders' equity                | 63,722,737,159                   | 60,933,336,545 | 59,203,101,173                | 56,779,875,896 |
| Chief Executive Officer<br>and President                  | Executive Vice<br>and Chief Fina | President      | General Manager<br>Department |                |

Li Yong

Li Feilong

Liu Zhenyu

## **Consolidated Income Statement**

January to September 2010

Prepared by: China Oilfield Services Limited

Unit: Yuan Currency: RMB (Unaudited)

| Items   | Amounts of the<br>period<br>(July to | Amounts of the<br>previous<br>(July to | Amounts from the<br>beginning of the<br>year to end of the<br>reporting period<br>(January to | Amounts from<br>the beginning of<br>the year to end<br>of the reporting<br>period last year<br>(January to |
|---|--------------------------------------|--|---|--|
|   | September)                           | September)                             | September)  | September)   |
| 1. Revenue  | 4,636,732,393                        | 5,527,175,816                          | 13,630,312,311  | 13,525,105,196   |
| Less: operating costs   | (2,723,591,350)                      | (2,873,443,241)                        | (8,255,705,629)   | (7,697,499,023)  |
| Bussiness taxes and surcharges                                    | (123,761,752)                        | (120,605,681)                          | (389,191,642)   | (304,703,410)  |
| Selling expenses  | (2,159,135)                          | (1,777,183)                            | (5,458,055)   | (4,713,303)  |
| General and administrative expenses                               | (98,708,267)                         | (111,437,661)                          | (294,969,977)   | (305,958,844)  |
| Financial expenses  | (127,459,769)                        | (156,923,518)                          | (395,318,025)   | (749,173,907)  |
| Assets impairment losses  | (63,694,037)                         | 2,918,304                              | (217,038,605)   | (824,948,650)  |
| Add: Fair value gain<br>("-" for losses)                          | -                                    | 16,736,920                             | -   | 43,652,527   |
| Investment income /(loss)   | 31,661,224                           | 50,170,902                             | 111,937,287   | (11,654,362)   |
| Including:<br>Share of profits of jointly-<br>controlled entities | 31,661,224                           | 50,170,902                             | 111,937,287   | (11,654,362)   |
| 2. Operating profit   | 1,529,019,307                        | 2,332,814,658                          | 4,184,567,665   | 3,670,106,224  |
| Add: Non-operating income   | 29,583,559                           | 7,001,622                              | 33,151,167  | 33,896,086   |
| Less: Non-operating<br>expenses                                   | (35,575,196)                         | (210,677,610)                          | (97,045,552)  | (379,172,912)  |
| Including: gain / (losses) on<br>disposal of non-current assets   | (4,745,975)                          | 1,764,171                              | (19,089,761)  | 4,227,673  |
| 3.Profit before tax   | 1,523,027,670                        | 2,129,138,670                          | 4,120,673,280   | 3,324,829,398  |
| Less: Income tax expenses   | (268,092,689)                        | (351,980,145)                          | (691,500,557)   | (519,289,430)  |
| 4. Net Profit   | 1,254,934,981                        | 1,777,158,525                          | 3,429,172,723   | 2,805,539,968  |
| Net profit attributable to equity holders of the Parent           | 1,254,934,981                        | 1,777,158,525                          | 3,429,172,723   | 2,805,539,968  |
| Minority interests  | -                                    | -                                      | -   | -  |
| 5.Earnings per share:   |                                      |  |   |  |
| Basic earnings per share  | 0.28                                 | 0.40                                   | 0.76  | 0.62   |

Chief Executive Officer and President

Executive Vice President and Chief Financial Officer

General Manager of Accounting Department

Li Yong

Li Feilong

Liu Zhenyu



## **Income Statement of the Parent Company**

January to September 2010

Prepared by: China Oilfield Services Limited

Unit: Yuan Currency: RMB (Unaudited)

| Items  | Amounts of the<br>period<br>(July to<br>September) | Amounts of the<br>previous<br>(July to<br>September) | Amounts from the<br>beginning of the<br>year to end of the<br>reporting period<br>(January to<br>September) | Amounts from the<br>beginning of the<br>year to end of the<br>reporting period last<br>year<br>(January to<br>September) |
|--|--|--|---|--|
| 1. Revenue   | 3,702,341,165                                      | 3,532,073,672  | 10,822,410,660  | 9,649,863,584  |
| Less: operating costs  | (2,123,671,805)                                    | (2,219,186,227)                                      | (6,335,907,433)   | (5,740,767,876)  |
| Bussiness taxes and<br>surcharges                                  | (114,809,462)                                      | (104,651,254)  | (362,844,314)   | (266,990,101)  |
| Selling expenses   | (717,923)  | (915,673)  | (2,029,509)   | (2,442,092)  |
| General and<br>administrative expenses                             | (48,162,383)                                       | (57,890,945)   | (149,154,811)   | (167,081,937)  |
| Financial expenses   | (170,771,539)                                      | (223,227,086)  | (423,293,689)   | (413,732,273)  |
| Assets impairment<br>losses  | -  | -  | (45,463,430)  | (5,360,650)  |
| Add: Fair value gain<br>("-" for losses)                           | -  | -  | -   | -  |
| Investment income  | 49,208,838   | 68,951,892   | 160,690,472   | 134,533,761  |
| Including:<br>Share of profits of jointly-<br>controlled entities  | 49,208,838   | 57,951,892   | 145,690,472   | 123,533,761  |
| 2. Operating profit  | 1,293,416,891                                      | 995,154,379  | 3,664,407,946   | 3,188,022,416  |
| Add: Non-operating<br>income                                       | 29,581,559   | 7,000,722  | 34,491,905  | 33,895,186   |
| Less: Non-operating<br>expenses                                    | (4,710,905)  | (5,794,986)  | (30,434,968)  | (8,901,592)  |
| Including: gain / (losses)<br>on disposal of non-current<br>assets | (4,632,583)  | 1,730,137  | (18,966,532)  | 4,193,639  |
| 3.Profit before tax  | 1,318,287,545                                      | 996,360,115  | 3,668,464,883   | 3,213,016,010  |
| Less: Income tax<br>expenses                                       | (278,301,630)                                      | (161,726,415)  | (666,498,942)   | (413,695,673)  |
| 4. Net Profit  | 1,039,985,915                                      | 834,633,700  | 3,001,965,941   | 2,799,320,337  |
| Minority interests   | -  | -  | -   | -  |
| 5.Earnings per share:  |  |  |   |  |
| Basic earnings per share   | N/A  | N/A  | N/A   | N/A  |

Chief Executive Officer and President

Executive Vice President and Chief Financial Officer

General Manager of Accounting Department

Li Yong

Li Feilong

Liu Zhenyu

# **Cash Flow Statment**

January to September 2010

| Prepared by: China Oilfield Service                        | Unit  | it: Yuan Currency: RMB (Unaudited)  |  |  |
|--|---|---|--|--|
| Items  | Consolidated  |   | Parent Company   |  |
|  | Amounts from the beginning of the year to end of the reporting period | Amounts from the<br>beginning of the<br>year to end of the<br>reporting period<br>last year | Amounts from the<br>beginning of the<br>year to end of the<br>reporting period | Amounts from<br>the beginning of<br>the year to end<br>of the reporting<br>period<br>last year |
|  | (JanSep.)   | (JanSep.)   | (JanSep.)  | (JanSep.)  |
| 1.Cash flows from operating<br>activities                  |   |   |  |  |
| Cash received from sale of goods and rendering of services | 12,594,819,034  | 10,216,141,665  | 9,753,597,588  | 7,687,369,687  |
| Tax refund received  | 39,314,429  | 2,281,300   | 13,351,026   | 2,281,300  |
| Cash received relating to other operating activities       | 43,243,583  | 31,356,440  | 23,150,071   | 31,356,441   |
| Subtotal of cash inflows from operating activities         | 12,677,377,046  | 10,249,779,405  | 9,790,098,685  | 7,721,007,428  |
| Cash paid for goods and services                           | (3,747,856,341)   | (3,764,462,549)   | (2,995,483,416)  | (3,271,038,751)  |
| Cash paid to and for employees                             | (2,325,532,274)   | (1,903,221,900)   | (1,863,411,223)  | (1,366,393,356)  |
| Cash paid for taxes  | (1,018,252,650)   | (1,192,215,931)   | (733,513,607)  | (721,185,473)  |
| Cash paid relating to other                                |   |   |  |  |
| operating activities                                       | (533,697,190)   | (439,902,101)   | (431,773,438)  | (326,478,547)  |
| Subtotal of cash outflows from operating activities        | (7,625,338,455)   | (7,299,802,481)   | (6,024,181,684)  | (5,685,096,127)  |
| Net cash flows from operating activities                   | 5,052,038,591   | 2,949,976,924   | 3,765,917,001  | 2,035,911,301  |
| 2.Cash flows from investing                                |   |   |  |  |
| activities:  |   |   |  |  |
| Cash received from return on                               |   |   |  |  |
| investments  | 106,446,456   | 137,416,414   | 109,500,868  | 94,627,676   |
| Net cash received from disposal                            |   |   |  |  |
| of fixed assets, intangible assets                         |   |   |  |  |
| and other long-term assets                                 | 55,849,864  | 5,342,687   | 50,689,864   | 5,342,687  |
| Cash received on interest                                  |   |   |  |  |
| income from bank deposits                                  | 35,628,741  | 44,676,624  | 21,583,039   | 23,236,849   |
| Cash received relating to other investing activities       | 38,663,498  | 228,592,222   | 532,392,795  | 266,858,462  |

| Subtotal of cash inflows from                              |                 | 1                |                  | I               |
|--|-----------------|------------------|------------------|-----------------|
| investing activities                                       | 236,588,559     | 416,027,947      | 714,166,566      | 390,065,674     |
| Cash paid for acquisition of                               |                 |                  |                  |                 |
| fixed assets, intangible assets                            | (2,225,007,000) | (5 202 002 245)  | (1 010 021 466)  | (2 721 501 020) |
| and other long-term assets<br>Cash paid for acquisition of | (2,325,997,800) | (5,303,003,345)  | (1,910,831,466)  | (3,721,591,929) |
| long-term investments                                      | -               | (99,884)         | -                | (424,884)       |
| Cash paid relating to other                                |                 | (00,001)         |                  |                 |
| investing activities                                       | (201,084,615)   | (136,938,927)    | (682,690,000)    | 19,607,553,000) |
| Cash paid for acquisition of                               | (,,,,,,,,,,,,   | (100,000,000)    | (****,****,****) | ,,              |
| other investments  | (600,000,000)   | -                | (600,000,000)    | -               |
| Subtotal of cash outflows from                             |                 | (5,440,040,450)  | (0.400.504.400)  |                 |
| investing activities                                       | (3,127,082,415) | (5,440,042,156)  | (3,193,521,466)  | 23,329,569,813) |
| Net cash flows from investing                              |                 |                  |                  |                 |
| activities   | (2,890,493,856) | (5,024,014,209)  | (2,479,354,900)  | 22,939,504,139) |
| 3. Cash flows from financing                               |                 |                  |                  |                 |
| activities   |                 |                  |                  |                 |
| Cash received from subsidy                                 |                 |                  |                  |                 |
| income   | 266,966,000     | 70,720,000       | 266,966,000      | 70,720,000      |
| Cash received from new                                     | , ,             |                  | , ,              |                 |
| borrowings and bonds issue                                 | 1,182,690,000   | 22,277,158,634   | 1,182,690,000    | 21,841,078,000  |
| Subtotal of cash inflows from                              | 1,102,000,000   | 22,211,100,004   | 1,102,000,000    | 21,041,070,000  |
| financing activities                                       | 1,449,656,000   | 22,347,878,634   | 1,449,656,000    | 21,911,798,000  |
| Cash paid for repayment of<br>borrowings                   | (1,614,673,174) | (19,597,673,055) | (1,000,000,000)  | (900,000,000)   |
|  |                 |                  |                  |                 |
| Cash paid for dividends                                    | (630,258,098)   | (630,233,956)    | (630,258,098)    | (630,233,956)   |
| Cash paid for interest expenses                            | (577,943,871)   | (1,039,973,170)  | (476,453,832)    | (361,909,570)   |
| Cash paid relating to other                                |                 |                  |                  |                 |
| financing activities                                       | (12,014,288)    | (66,697,600)     | (12,014,288)     | (66,697,600)    |
| Subtotal of cash outflows from                             |                 |                  |                  |                 |
| financing activities                                       | (2,834,889,431) | (21,334,577,781) | (2,118,726,218)  | (1,958,841,126) |
| Net cash flows from financing                              | /               |                  |                  |                 |
| activities   | (1,385,233,431) | 1,013,300,853    | (669,070,218)    | 19,952,956,874  |
| 4. Effect of foreign exchange                              |                 |                  |                  |                 |
| rate fluctuation on cash                                   | (40,793,184)    | 25,947,714       | (34,180,817)     | 33,722,656      |
| 5. Net increase in cash and                                |                 | ,- ,             | , , , /          | , ,             |
| cash equivalents   | 735,518,120     | (1,034,788,718)  | 583,311,066      | (916,913,308)   |
| Add: Cash and cash equivalents                             |                 | (1,001,00,00)    | ,,               | (112,210,000)   |
| at the beginning of the period                             | 3,214,602,911   | 4,295,488,052    | 1,750,110,504    | 2,770,238,786   |
| 6.Cash and cash equivalents                                | 0,211,002,011   | 1,200,100,002    | 1,1 00,1 10,004  | ,,_,00          |
| at the end of the period                                   | 3,950,121,031   | 3,260,699,334    | 2,333,421,570    | 1,853,325,478   |
|  | 5,550,121,051   | 0,200,000,004    | 2,000,421,070    | 1,000,020,470   |

Chief Executive Officer and President

Executive Vice President and Chief Financial Officer

General Manager of Accounting Department

Li Yong