# Glossary

## **Terms**

### **Financial**

**Gross borrowings** Total of loans, bonds, overdrafts and perpetual capital securities.

**Net debt or consolidated borrowed money** Total of loans, bonds, overdrafts and perpetual capital securities net of bank deposits, bank balances and certain available-for-sale investments.

**Adjusted consolidated net worth** Total of share capital, reserves and non-controlling interests.

Adjusted consolidated tangible net worth Adjusted consolidated net worth less goodwill and other intangible assets.

**Equity attributable to the Company's shareholders** Equity before non-controlling interests.

Underlying equity attributable to the Company's shareholders Reported equity before non-controlling interests, adjusted for the impact of deferred tax on changes in the fair value of investment properties in Mainland China.

**Underlying profit** Reported profit adjusted for the impact of changes in the fair value of investment properties and the associated deferred tax in Mainland China.

Net assets employed Total equity plus net debt.

#### Aviation

**Available tonne kilometres ("ATK")** Overall capacity, measured in tonnes available for the carriage of passengers, excess baggage, cargo and mail on each sector multiplied by the sector distance.

**Available seat kilometres ("ASK")** Passenger seat capacity, measured in seats available for the carriage of passengers on each sector multiplied by the sector distance.

**Revenue passenger kilometres ("RPK")** Number of passengers carried on each sector multiplied by the sector distance.

**On-time performance** Departure within 15 minutes of scheduled departure time.

#### Beverages

**Modern Trade** Supermarkets and convenience stores, which are usually members of large retail chains.

General Trade Small, usually independent, grocery outlets.

**Other Channels** Includes wholesalers, restaurants and outlets at entertainment and educational establishments.

#### **Marine Services**

Cost per ATK

LTIFR Lost Time Injury Frequency Rate.

**ISOA** International Support Vessel Owners' Association.

# Ratios Financial

Earnings/(loss) per share	=	Profit/(loss) attributable to the Company's shareholders Weighted average number of shares in issue during the year
Return on average equity attributable to the Company's shareholders	=	Profit/(loss) attributable to the Company's shareholders Average equity during the year attributable to the Company's shareholders
Return on average underlying equity attributable to the Company's shareholders	= '	Underlying profit /(loss) attributable to the Company's shareholders  Average underlying equity during the year attributable to the Company's shareholders
Interest cover	= -	Operating profit/(loss)  Net finance charges
Cash interest cover	=	Operating profit/(loss)  Total of net finance charges and capitalised interest

Dividend cover =	Company's shareholders
Dividend cover –	Dividends paid and proposed
Gearing ratio =	Net debt Total equity
Aviation	
Passenger/Cargo and mail load factor =	Revenue passenger kilometres/ Cargo and mail tonne kilometres  Available seat kilometres/ Available cargo and mail tonne kilometres
Passenger/Cargo and mail yield =	Passenger turnover/Cargo and mail turnover  Revenue passenger kilometres/ Cargo and mail tonne kilometres

Profit/(loss) attributable to the

Total operating expenses

**ATK**