## CONSOLIDATED INCOME STATEMENT For the year ended 31 December 2011

|  |       | 2011          | 2010        |
|--|-------|---------------|-------------|
|  | Notes | RMB'million   | RMB'million |
| Turnover   |       |               |             |
| - The Company and its subsidiaries ("the Group") |       | 8,484         | 4,879       |
| – Share of associates                            |       | 179           |             |
|  |       | 8,663         | 4,879       |
| Turnover of the Group                            | 5     | 8,484         | 4,879       |
| Cost of sales                                    |       | (4,783)       | (2,869)     |
| Gross profit                                     |       | 3,701         | 2,010       |
| Other income                                     | 6     | 244           | 226         |
| Selling and marketing expenses                   |       | (195)         | (142)       |
| General and administrative expenses              |       | (634)         | (561)       |
| Operating profit                                 | 7     | 3,116         | 1,533       |
| Increase in fair value of investment properties  | 13    | 2,696         | 2,711       |
| Gain on disposal of investment properties        |       | 17            | 23          |
| Share of results of associates                   | 17    | 137           | 58          |
| Finance costs, net of exchange gain              | 8     | 94            | 42          |
| Profit before taxation                           |       | 6,060         | 4,367       |
| Taxation   | 9     | (2,062)       | (1,357)     |
| Profit for the year                              |       | 3,998         | 3,010       |
| Attributable to:                                 |       |               |             |
| Shareholders of the Company                      |       | 3,428         | 2,809       |
| Non-controlling interests                        |       | 570           | 201         |
|  |       | 3,998         | 3,010       |
|  |       |               |             |
| Earnings per share                               | 12    |               |             |
| – Basic  |       | RMB0.66       | RMB0.55     |
|  |       | <b>D.1.D.</b> | D           |
| – Diluted  |       | RMB0.58       | RMB0.53     |