

Biographical Details of Directors



*** Dr Raymond CH'EN Kuo Fung** GBS, CBE, JP CHAIRMAN AGED 61

Joined the Board since August 2007

Other positions held within Hang Seng Group

- ^ Hang Seng Bank Limited
 - Chairman of Nomination Committee;
 - Member of Remuneration Committee

Other major appointments

- Justice of the Peace
- ^ China.com Inc – Chairman
- ^ China Resources Power Holdings Company Limited
 - Independent Non-executive Director
- ^ Convenience Retail Asia Limited
 - Independent Non-executive Director
- Economic Development Commission of HKSAR Government
 - Non-official Member (*Note 1*)
- Federation of Hong Kong Industries – Honorary President
- Hong Kong Mercantile Exchange Limited
 - Independent Non-executive Director
- ^ MTR Corporation Limited – Non-executive Chairman
- ^ Swiss Re Limited – Independent Non-executive Director
- The Hongkong and Shanghai Banking Corporation Limited
 - Independent Non-executive Director
- The Tianjin Municipal Committee of the Chinese People's Political Consultative Conference
 - Member of Standing Committee
- ^ The Wharf (Holdings) Limited
 - Independent Non-executive Director
- ^ UGL Limited – Non-executive Director (*Note 1*)
- University of Pennsylvania, USA – Trustee

Past major appointments

- Ascendas China Commercial Fund Management Limited
 - Chairman (2011-2012) (*Note 1*)
- ^ CDC Corporation – Chairman (1999-2011)
- ^ CDC Software Corporation – Director (2009-2012)
- Executive Council of HKSAR Government
 - Member (1997-2002)
- Executive Council of Hong Kong, then under British Administration – Member (1992-1997)
- ^ HSBC Holdings plc
 - Independent Non-executive Director (1998-2007)
- HSBC Private Equity (Asia) Limited – Chairman (1997-2010)
- ^ Inchcape plc
 - Independent Non-executive Director (1997-2009)
- Independent Commission Against Corruption
 - Chairman of Advisory Committee on Corruption (1998-2006)
- The APEC Business Advisory Council
 - Hong Kong Member (2004-2009)
- The Hong Kong/European Union Business Cooperation Committee – Chairman (2005-2012)

Qualification

Doctoral Degree in Economics – University of Pennsylvania, USA

Major awards

- Chevalier de l'Ordre du Merite Agricole of France (2008)
- Gold Bauhinia Star (1999)
- Commander in the Most Excellent Order of the British Empire (1994)



Ms Rose LEE Wai Mun VICE-CHAIRMAN AND CHIEF EXECUTIVE AGED 60

Joined the Board since March 2012

Other positions held within Hang Seng Group

- ^ Hang Seng Bank Limited
 - Chairman of Executive Committee;
 - Member of Nomination Committee
- Hang Seng Bank (China) Limited – Chairman
- Hang Seng Indexes Company Limited
 - Chairman of Hang Seng Index Advisory Committee
- Hang Seng Insurance Company Limited – Chairman
- Chairman of other subsidiaries in Hang Seng Group

Other major appointments

- City University of Hong Kong
 - Member of the Advisory Committee of the Centre for Transportation, Trade and Financial Studies
- Hang Seng Management College
 - Chairman of the Board of Governors (*Note 1*)
- Hang Seng School of Commerce
 - Chairman of the Board of Directors (*Note 1*)
- Ho Leung Ho Lee Foundation – Member of Board of Trustees
- Hong Kong General Chamber of Commerce
 - Vice Chairman of the China Committee
- Hong Kong Shipowners' Association
 - Honorary Treasurer; Member of the Executive Committee
- ^ HSBC Holdings plc – Group General Manager (*Note 1*)
- ^ Hutchison Whampoa Limited
 - Independent Non-executive Director (*Note 1*)
- ^ Swire Pacific Limited – Independent Non-executive Director
- The Hongkong and Shanghai Banking Corporation Limited
 - Director
- The Hong Kong Institute of Bankers – Vice President (*Note 1*)
- The Hong Kong University of Science and Technology
 - Member of the Court (*Note 1*)

Past major appointments

- Bank of Shanghai – Director (2006-2012)
- HKSAR Government Education and Manpower Bureau
 - Member of the Continuing Education Fund
- China Business Focus Group (2002-2009)
- Hong Kong Monetary Authority
 - Member of the PRC Offshore Financing Consultative Committee (1998-2000)
- Hong Kong Trade Development Council
 - Member of the China Trade Advisory Committee (2007-2011)
- The Hong Kong Institute of Bankers
 - Member of the China Development Committee (2005-2007)
- The Hongkong and Shanghai Banking Corporation Limited
 - joined Corporate Finance Department of Wardley Limited in 1977, seconded to Area Office China, HSBC in 1979; appointed Deputy Chief Executive, China Business (1994-2002), Managing Director of Hongkong Bank China Services Limited (1985-2004), Head of Corporate Banking, Hong Kong (2002-2004), Head of Corporate and Institutional Banking, Hong Kong (2004-2007), Head of Corporate Banking, Hong Kong and China (2007-2008), Head of Global Banking, China and Hong Kong (2008-2009) and Advisor, China and Hong Kong (2009-2012)

Qualification

- Bachelor's Degree in Business Administration
 - The University of Hawaii

* **Dr John CHAN Cho Chak** GBS, JP DIRECTOR AGED 69



Joined the Board since August 1995

Other positions held within Hang Seng Group

- ^ Hang Seng Bank Limited
 - Chairman of Remuneration Committee;
 - Member of Nomination Committee

Other major appointments

- Justice of the Peace
- ^ Guangdong Investment Limited
 - Independent Non-executive Director
- Hong Kong Monetary Authority
 - Member of The Exchange Fund Advisory Committee
- Long Win Bus Company Limited
 - Non-executive Director
- ^ RoadShow Holdings Limited
 - Chairman and Non-executive Director
- ^ Swire Properties Limited
 - Independent Non-executive Director
- Sir Edward Youde Memorial Fund – Chairman of the Council
- The Community Chest of Hong Kong – Board Member
- The Hong Kong University of Science and Technology
 - Chairman of the Court
- The Kowloon Motor Bus Company (1933) Limited
 - Non-executive Director
- ^ Transport International Holdings Limited
 - Deputy Chairman and Independent Non-executive Director

Past major appointments

- HKSAR Commission on Strategic Development
 - Non-Official Member (2005-2009)
- ^ Hong Kong Exchanges and Clearing Limited
 - Independent Non-executive Director (2000-2003)
- Hong Kong Civil Service
 - Private Secretary to the Governor;
 - Deputy Secretary (General Duties);
 - Director of Information Services; Deputy Chief Secretary;
 - Secretary for Trade and Industry; Secretary for Education and Manpower (1964-1978; 1980-1993)
- The Community Chest of Hong Kong
 - Vice Patron (2004-2011)
- The Hong Kong Jockey Club – Chairman (2006-2010)

Qualifications

- Degree of Doctor of Social Sciences (honoris causa)
 - Lingnan University, The University of Hong Kong and The Hong Kong University of Science and Technology
- Degree of Doctor of Business Administration (honoris causa)
 - International Management Centres
- Diploma in Management Studies – The University of Hong Kong
- Honours Degree in English Literature
 - The University of Hong Kong

Major award

- Gold Bauhinia Star (1999)

* **Dr Marvin CHEUNG Kin Tung** GBS, OBE, JP DIRECTOR AGED 65



Joined the Board since May 2004

Other positions held within Hang Seng Group

- ^ Hang Seng Bank Limited
 - Chairman of Risk Committee (Note 1);
 - Member of Audit Committee

Other major appointments

- Justice of the Peace
- Airport Authority Hong Kong – Chairman
- Economic Development Commission of HKSAR Government
 - Non-official Member of the Working Group on Transportation (Note 1)
- ^ HKR International Limited
 - Independent Non-executive Director
- Hong Kong University of Science and Technology
 - Chairman of the Council
- ^ HSBC Holdings plc
 - Independent Non-executive Director;
 - Audit Committee member
- The Tracker Fund of Hong Kong
 - Chairman of the Supervisory Committee

Past major appointments

- Barristers Disciplinary Tribunal – Member (1998-2012)
- Executive Council of HKSAR Government
 - Non-official Member (2005-2012)
- ^ Hong Kong Exchanges and Clearing Limited
 - Independent Non-executive Director (2005-2011)
- ^ Sun Hung Kai Properties Limited
 - Independent Non-executive Director (2007-2009)
- Independent Commission Against Corruption
 - Member of Operations Review Committee (2004-2009)
- KPMG Hong Kong
 - Chairman and Chief Executive Officer (1996-2003)

Qualifications

- Fellow – Hong Kong Institute of Certified Public Accountants
- Fellow – Institute of Chartered Accountants in England and Wales
- Doctor of Business Administration (Honours)
 - Hong Kong Baptist University

Major awards

- Gold Bauhinia Star (2008)
- Silver Bauhinia Star (2000)
- Officer of the Most Excellent Order of the British Empire (1993)

* Independent Non-executive Directors # Non-executive Directors ^ The securities of these companies are listed on a securities market in Hong Kong or overseas.

Biographical Details of Directors



* **Ms CHIANG Lai Yuen** JP DIRECTOR AGED 47

Joined the Board since September 2010

Other major appointments

- Justice of the Peace
- ^ Chen Hsong Holdings Limited
– Executive Director; Chief Executive Officer
- Chen Hsong Investments Limited – Director
- China Shenzhen Machinery Association – Vice-President
- Directorate Salaries and Conditions of Service of HKSAR Government – Member of Standing Committee
- Federation of Shenzhen Industries – Vice-Chairman
- The Hong Kong University of Science and Technology
– Member of the Court (Note 1)
- The Shenzhen Committee of the Chinese People's Political Consultative Conference
– Member of Standing Committee
- The Toys Manufacturers' Association of Hong Kong
– Vice-President

Past major appointments

- Disciplined Services Salaries and Conditions of Service of HKSAR Government
– Member of Standing Committee (retired in December 2010)
- The Hong Kong University of Science and Technology
– Member of the Council (2006-2012) (Note 1)
- The Open University of Hong Kong
– Member of the Council (2006-2012)

Qualification

Bachelor Degree of Arts – Wellesley College, USA

Major award

"Young Industrialist Awards of Hong Kong"
by the Federation of Hong Kong Industries (2004)



Mr Andrew FUNG Hau Chung JP EXECUTIVE DIRECTOR AND HEAD OF GLOBAL BANKING AND MARKETS AGED 55

Joined the Board since October 2011

Other positions held within Hang Seng Group

- ^ Hang Seng Bank Limited – Member of Executive Committee
- Hang Seng Asset Management Pte Ltd – Director
- Hang Seng Bullion Company Limited – Director
- Hang Seng Insurance Company Limited – Director
- Hang Seng Investment Management Limited
– Director and General Manager
- Hang Seng Investment Services Limited – Director
- Hang Seng Life Limited – Director
- Hang Seng Securities Limited – Executive Director

Other major appointments

- Justice of the Peace
- Business Facilitation Advisory Committee
– Non-official member
- Central Policy Unit of HKSAR Government
– Associate Member (Note 1)
- Hong Kong Institute of Certified Public Accountants
– Lay Member of the Council
- ^ Industrial Bank Co., Ltd.
– Director; Member of Executive Committee;
Member of Remuneration and Examination Committee
- Labour Department
– Member of the Protection of Wages on Insolvency Fund Board
- Securities and Futures Commission
– Member of Products Advisory Committee
- The Community Chest of Hong Kong – Board member
- The Federation of Hong Kong Industries
– Member of General Committee
- The Hong Kong Mortgage Corporation Limited – Director
- The Liaoning Shenyang Committee of the Chinese People's Political Consultative Conference – Member (Note 1)
- Treasury Markets Association
– Member of the Executive Board

Past major appointments

- Central Policy Unit of HKSAR Government – Pan-Pearl River Delta Panel
– Member (2011-2012) (Note 1)
- ^ Hang Seng Bank Limited
– Executive Director and Head of Treasury and Investment (2011-2012);
General Manager and Head of Treasury and Investment (2009-2011);
General Manager and Head of Investment and Insurance (2008-2009);
Deputy General Manager and Head of Investment and Insurance (2006-2008)
- DBS Bank (Hong Kong) Limited
– Managing Director, Advisory Sales, Greater China, Wholesale Banking – Global Financial Markets (2002-2006)
- ^ Commonwealth Bank of Australia, Hong Kong Branch
– Treasurer and Head of Capital Markets, Asia (1996-2002)
- Hong Kong Trade Development Council
– Member of the Financial Services Advisory Committee (2008-2012) (Note 1)
- The Hongkong and Shanghai Banking Corporation Limited
– Head of Hong Kong Dollar Markets (1991-1996)
- Securities and Futures Commission
– Member of Process Review Panel (2006-2012) (Note 1)

Qualifications

Bachelor of Arts Degree – The University of Hong Kong
Honorary Fellowship – Lingnan University

Ms Anita FUNG Yuen Mei DIRECTOR AGED 52

Joined the Board since November 2011

Other major appointments

-
- Airport Authority Hong Kong – Board Member
Aviation Security Company Limited – Board Member
^ Bank of Communications Co., Ltd. – Non-executive Director
Hong Kong Housing Authority – Non-official Member (Note 1)
Hong Kong Monetary Authority
– Member of Banking Advisory Committee;
Member of the Financial Infrastructure Sub-committee
of the Exchange Fund Advisory Committee
HSBC Global Asset Management (Hong Kong) Limited
– Chairman and Director
^ HSBC Holdings plc – Group General Manager
The Community Chest of Hong Kong – Board Member
The Hongkong and Shanghai Banking Corporation Limited
– Chief Executive Officer, Hong Kong
The Hong Kong Trade Development Council
– Member of the Financial Services Advisory Committee
The Hong Kong University of Science and Technology
– Member of the Council
Treasury Markets Association – Member of the Council

Past major appointments

-
- Hong Kong Monetary Authority
– Member of the Currency Board Sub-committee of the
Exchange Fund Advisory Committee (2012) (Note 1)

- HSBC Bank (China) Company Limited
– Deputy Chairman (2011-2012) (Note 1)
The Financial Services and the Treasury Bureau
– Non-official member of the Advisory Committee on
Bond Market Development (2010-2012) (Note 1)
The Hongkong and Shanghai Banking Corporation Limited
– joined as Head of HKD Bond Markets (1996-1998),
and was appointed Head of Asian Fixed Income Trading
(1998-2001), Head of Trading, Asia-Pacific (2001-2003),
Treasurer and Co-Head of Global Markets, Asia-Pacific
(2003-2004), Treasurer and Head of Global Markets,
Asia-Pacific (2005-2010) and Head of Global Banking
and Markets, Asia-Pacific (2010-2011)
The Hong Kong Association of Banks
– Chairman (2012) (Note 1)
The Hong Kong Trade Development Council
– Ex-officio Member (2012) (Note 1)
Treasury Markets Association
– Member of the Executive Board, and the Chairman of the
Market Development Committee (2005-2012) (Note 1)

Qualifications

-
- Bachelor Degree of Social Science
– The University of Hong Kong
Master Degree of Applied Finance
– Macquarie University, Australia



* Dr HU Zuli, Fred DIRECTOR AGED 49

Joined the Board since May 2011

Other position held within Hang Seng Group

-
- ^ Hang Seng Bank Limited
– Member of Risk Committee (Note 1)

Other major appointments

-
- China Huarong Asset Management Company
– Member of the advisory board
China Medical Board – Trustee
National Center for Economic Research at Tsinghua
University – Director and Professor
Primavera Capital Limited – Founder and Chairman
^ SCMP Group Limited – Independent Non-executive Director
^ Shanghai Pudong Development Bank Co., Ltd.
– External Supervisor
The Nature Conservancy China Board – Chairman
Yale-China Association – Trustee

Past major appointments

-
- Goldman Sachs Group Inc.
– Managing Director (2000-March 2010);
Chairman of Greater China (2008-March 2010)
HKSAR Commission on Strategic Development
– Member (2007-2009)
Securities and Futures Commission
– Member of Advisory Committee (2009-2011)
^ Shanghai Pudong Development Bank Co., Ltd.
– Independent Director (2002-2008)

Qualifications

-
- Master of Arts and Doctor of Philosophy in Economics
– Harvard University
Master of Science in Engineering Science
– Tsinghua University



* Mr Jenkin HUI DIRECTOR AGED 69

Joined the Board since August 1994

Other positions held within Hang Seng Group

-
- ^ Hang Seng Bank Limited
– Member of Nomination Committee;
Member of Remuneration Committee

Other major appointments

-
- Central Development Limited – Director
Hongkong Land Holdings Limited – Director
Jardine Matheson Holdings Limited – Director
Jardine Strategic Holdings Limited – Director
Pointpiper Investment Limited – Chief Executive



* Independent Non-executive Directors # Non-executive Directors ^ The securities of these companies are listed on a securities market in Hong Kong or overseas.

Biographical Details of Directors



Ms Sarah Catherine LEGG DIRECTOR AGED 45

Joined the Board since February 2011

Other major appointments

The Hongkong and Shanghai Banking Corporation Limited
– Chief Financial Officer

HSBC Bank (Taiwan) Limited – Director

HSBC Asia Holdings BV – Director

HSBC Bank Bahamas Limited – President

HSBC Markets (Bahamas) Limited – President

HSBC Securities Investments (Asia) Limited – Director

The Hong Kong Association of Banks
– Member of the Basel Implementation Committee

The Hong Kong Society for Rehabilitation
– Honorary Treasurer

Director of other subsidiaries in HSBC Group

Past major appointments

The Hongkong and Shanghai Banking Corporation Limited
– Chief Accounting Officer (2006-2010)

^ HSBC Holdings plc
– Senior Manager, Finance Transformation (2003-2006)

HSBC Bank plc
– Head of Product Control, Global Banking and Markets (1999-2003)

Qualifications

Master of Arts – King's College, Cambridge University

Fellow – Chartered Institute of Management Accountants

Member – Association of Corporate Treasurers



* **Dr Eric Li Ka Cheung** GBS, OBE, JP DIRECTOR AGED 59

Joined the Board since February 2000

Other positions held within Hang Seng Group

^ Hang Seng Bank Limited
– Chairman of Audit Committee;
Member of Risk Committee (Note 1)

Other major appointments

Justice of the Peace

^ Bank of Communications Co., Ltd.
– Independent Non-executive Director;
Chairman of Audit Committee

^ China Resources Enterprise, Limited
– Independent Non-executive Director;
Chairman of Audit Committee

HKSAR Commission on Strategic Development – Member

Li, Tang, Chen & Co, Certified Public Accountants
– Senior Partner

Long Win Bus Company Limited
– Independent Non-executive Director

^ RoadShow Holdings Limited
– Independent Non-executive Director;
Chairman of Audit Committee

^ SmarTone Telecommunications Holdings Limited
– Independent Non-executive Director;
Chairman of Audit Committee

^ Sun Hung Kai Properties Limited
– Independent Non-executive Director;
Chairman of Audit Committee

The Financial Reporting Council
– Convenor of Financial Reporting Review Committee

The Hong Kong Jockey Club – Steward

The Hong Kong Institute of Education
– Treasurer of the Council

The Kowloon Motor Bus Company (1933) Limited
– Independent Non-executive Director;
Chairman of Audit Committee

The Twelfth National Committee of the Chinese People's Political Consultative Conference – Member (Note 1)

^ Transport International Holdings Limited
– Independent Non-executive Director;
Chairman of Audit Committee

^ Wong's International (Holdings) Limited
– Independent Non-executive Director;
Chairman of Audit Committee

Past major appointments

Hong Kong Monetary Authority
– Chairman of Process Review Committee (2007-2010)

The International Federation of Accountants
– Board Member (2004-2006)

The Legislative Council of Hong Kong
– Member (1991-2004); Chairman of Public Accounts Committee (1995-2004)

Meadville Holdings Limited
– Independent Non-executive Director;
Chairman of Remuneration Committee (2007-2010)

Qualifications

BA (Economics) Honours Degree
– University of Manchester, UK

Fellow – Hong Kong Institute of Certified Public Accountants (Practising)

Hon Doctor of Laws – University of Manchester, UK

Hon Doctor of Social Sciences
– Hong Kong Baptist University

Hon Fellow – The Chinese University of Hong Kong

Hon Fellow – The Hong Kong Polytechnic University

Major awards

Gold Bauhinia Star (2003)

Officer of the Most Excellent Order of the British Empire (1996)

Dr Vincent LO Hong Sui GBS, JP DIRECTOR AGED 64



Joined the Board since February 1999

Other major appointments

- Justice of the Peace
Airport Authority Hong Kong – Board Member (Note 1)
APEC Business Advisory Council
– Hong Kong's Representative
Business and Professionals Federation of Hong Kong
– Honorary Life President
Chongqing Municipal Government – Economic Adviser
Council for the Promotion and Development of Yangtze
– President
^ Great Eagle Holdings Limited – Non-executive Director
Shanghai Tongji University; Shanghai University
– Advisory Professorship
Shui On Group – Chairman
^ Shui On Land Limited – Chairman
^ SOCAM Development Limited – Chairman
The Twelfth National Committee of the Chinese People's
Political Consultative Conference – Member (Note 1)
The Hong Kong University of Science and Technology
– Honorary Court Chairman

Past major appointments

- ^ China Telecom Corporation Limited
– Independent Non-executive Director (retired in 2008)
^ New World China Land Limited
– Non-executive Director (retired in 2004)
^ Shui On Land Limited – Chief Executive Officer (2004-2011)

Qualification

- Doctorate in Business Administration (honoris causa)
– The Hong Kong University of Science and Technology

Major awards

- “Ernst & Young Entrepreneur Of The Year 2009”
in the China Real Estate Sector (2009)
Ernst & Young China Entrepreneur Of The Year 2009 (2009)
Chevalier des Arts et des Lettres
by the French Government (2005)
Director of the Year in the category of Listed Company
Executive Directors by The Hong Kong Institute of
Directors in 2002 (2002)
Businessman of the Year award in the Hong Kong
Business Awards 2001 (2001)
Gold Bauhinia Star (1998)
Lifetime Achievement Award for Leadership
in Property Sector by the 4th World Chinese Economic
Forum (2012)

Mrs Dorothy SIT KWAN Yin Ping

DIRECTOR VICE-CHAIRMAN AND CHIEF EXECUTIVE OF HANG SENG BANK (CHINA) LIMITED AGED 61



Joined the Board since August 2009

Other positions held within Hang Seng Group

- Hang Seng Bank (China) Limited
– Vice Chairman; Chief Executive;
Chairman of Executive Committee

Past major appointments

- The Banking Industry Training Advisory Committee
– Member (2006-2009); Ex-officio Member of
its Sub-committee on Specification of
Competency Standards Development (2007-2009)
^ Hang Seng Bank Limited
– General Manager (2005-2009);
Chief Operating Officer (2006-2009)

- The Hongkong and Shanghai Banking Corporation Limited
– joined as management trainee and held various
managerial positions in retail banking,
operations and systems, mainland China project
finance, internal audit, marketing, channel development
and management, wealth management and retail
investments (1976-2003) and was Head of Personal
Financial Services, Hong Kong (2004-2005)
Bank of Shanghai – Director (2004-2005)
EPS Company (Hong Kong) Limited
– Chairman (2004-2005)

Qualification

- Master's Degree in Business Administration
– The Chinese University of Hong Kong

* Independent Non-executive Directors # Non-executive Directors ^ The securities of these companies are listed on a securities market in Hong Kong or overseas.

Biographical Details of Directors



* **Mr Richard TANG Yat Sun** BBS, JP DIRECTOR AGED 60

Joined the Board since August 1995

Other positions held within Hang Seng Group

- ^ Hang Seng Bank Limited – Member of Audit Committee
- Hang Seng Bank (China) Limited – Supervisor

Other major appointments

- Justice of the Peace
- China Overseas Friendship Association
 - Executive Director-General
- Customs and Excise Service Children's Education Trust Fund Committee – Chairman
- Fight Crime Committee – Member
- Hong Kong Commercial Broadcasting Company Limited
 - Director
- Hong Kong Institute of Certified Public Accountants
 - Member of Investigation Panel A
- ^ King Fook Holdings Limited – Vice Chairman
- ^ Miramar Hotel & Investment Company, Limited – Director
- Richcom Company Limited
 - Chairman and Managing Director
- Steering Committee of the HKSAR Government Scholarship Fund – Member
- Tang Shiu Kin and Ho Tim Charitable Fund – Advisor

The Twelfth National Committee of the Chinese People's Political Consultative Conference – Member (*Note 1*)

- ^ Wheelock and Company Limited
 - Independent Non-executive Director (*Note 1*)

Past major appointments

- Correctional Services Children's Education Trust
 - Chairman of the Investment Advisory Board (2006-2011)
- Hong Kong Institute of Certified Public Accountants
 - Member of Disciplinary Panel A (2006-2012)

Qualifications

- Bachelor of Science Degree in Business Administration
 - Menlo College, California, USA
- Master's Degree in Business Administration
 - University of Santa Clara, California, USA

Major award

- Bronze Bauhinia Star (2000)



Mr Peter WONG Tung Shun JP DIRECTOR AGED 61

Joined the Board since May 2005

Other position held within Hang Seng Group

- ^ Hang Seng Bank Limited
 - Member of Nomination Committee

Other major appointments

- Justice of the Peace
- ^ Bank of Communications Co., Ltd. – Non-executive Director
- ^ Cathay Pacific Airways Limited
 - Independent Non-executive Director
- Chongqing Mayor's International Economic Advisory Council
 - Member
- Economic Development Commission of HKSAR Government
 - Non-official Member (*Note 1*)
- Greater Pearl River Delta Business Council – Member
- Hong Kong General Chamber of Commerce
 - Member of General Committee
- Hong Kong Monetary Authority
 - Member of Exchange Fund Advisory Committee
- HSBC Bank (China) Company Limited
 - Chairman and Non-executive Director;
 - Chairman of Nomination Committee (*Note 1*);
 - Member of Remuneration Committee
- HSBC Bank Malaysia Berhad
 - Chairman and Non-executive Director
- ^ HSBC Holdings plc
 - Group Managing Director;
 - Member of Group Management Board
- International Advisor to the Mayor of Tianjin
- The Hongkong and Shanghai Banking Corporation Limited
 - Chief Executive; Executive Director

The Hong Kong Institute of Bankers – President

The Tenth Hubei Provincial Committee of the Chinese People's Political Consultative Conference – Member

The Twelfth National Committee of the Chinese People's Political Consultative Conference – Member (*Note 1*)

Past major appointments

- ^ Hong Kong Exchanges and Clearing Limited
 - Member of Risk Management Committee (2010)
- Hong Kong Institute for Monetary Research
 - Member of the Board of Directors (2010-2011)
- Hong Kong Monetary Authority
 - Member of Banking Advisory Committee (2005-2010)
- Hong Kong Trade Development Council
 - Chairman of Financial Services Advisory Committee (2006-2010)
- HSBC Bank Australia Limited
 - Non-executive Director (2010-2011)
- HSBC Bank (Vietnam) Ltd
 - Vice-Chairman and Non-executive Director (2010-2012)
- ^ Ping An Insurance (Group) Company of China, Ltd.
 - Non-executive Director (2006-2012) (*Note 1*)
- The Hong Kong Association of Banks – Chairman (2009)

Qualifications

- Bachelor's Degree in Computer Science;
- MBA in Marketing and Finance; MSc in Computer Science
 - Indiana University, USA

* Mr Michael WU Wei Kuo DIRECTOR AGED 42



Joined the Board since September 2010

Other major appointments

- Hongkong Caterers Limited
 - Executive Director and Company Secretary
- Maxim's Caterers Limited
 - Chairman and Managing Director
- The Community Chest of Hong Kong – Board Member
- The Hong Kong University of Science and Technology
 - Member of the Council
- The University of Hong Kong – Member of the Court

Past major appointment

- Hong Kong Retail Management Association
 - Executive Committee Member (2002-2012)

Qualification

- Bachelor of Science in Applied Mathematics and Economics
 - Brown University, USA

Major awards

- "Ernst & Young Entrepreneur of The Year 2012 China"
 - Category Winner (Services) and Country Winner (Hong Kong/Macau Regions) (2012)
- "Executive Award" of the DHL/SCMP Hong Kong Business Awards (2008)

Notes:

- 1 New appointments, re-designation or cessation of appointments since the date of the Bank's 2012 Interim Report.
- 2 The interests of Directors in shares of the Bank, if any, within the meaning of Part XV of the Securities and Futures Ordinance ("SFO") as at 31 December 2012 are disclosed in the section "Directors' and Alternate Chief Executives' Interests" of the Report of the Directors attached to the Bank's 2012 Annual Report.
- 3 Some Directors (as disclosed in the section "Biographical Details of Directors" of the Bank's 2012 Annual Report) are also Directors of HSBC Holdings plc ("HSBC") and/or its subsidiaries. HSBC, through its wholly owned subsidiaries, has an interest in the shares of the Bank under the provisions of Divisions 2 and 3 of Part XV of the SFO, the details of which are disclosed in the section "Substantial Interests in Share Capital" of the Report of the Directors attached to the Bank's 2012 Annual Report.
- 4 Save as disclosed in the section "Biographical Details of Directors" of the Bank's 2012 Annual Report, the Directors (a) have not held any directorships in other publicly listed companies, whether in Hong Kong or overseas, during the last 3 years; (b) do not hold any other positions in the Bank and its subsidiaries; and (c) do not have any other relationships with any Directors, senior management or substantial or controlling shareholders of the Bank, except that Mr Michael W K Wu's spouse is the niece of Dr Vincent H S Lo, a Non-executive Director of the Bank.
- 5 All Directors (except those Directors who are full time employees of the Bank or its subsidiaries) will receive Directors' fees in the amounts approved from time to time by shareholders at the Annual General Meetings of the Bank. The current amounts of Directors' fees have been determined with reference to market rates, directors' workload and required commitment. A Director will also receive a fee for duties assigned to and services provided by him/her as Chairman or member of various Committees of the Bank. Such fees have been determined with reference to the remuneration policy of the Bank.
- 6 Commencing from 1 January 2008, no Directors' fees will be paid to those Directors who are full time employees of the Bank or its subsidiaries. The salary packages of such Directors have been determined with reference to the remuneration policy of the Bank. Such Directors are also entitled to discretionary bonus.
- 7 The details of the emoluments of the Directors on a named basis are disclosed in Note 19 of the Bank's Financial Statements as contained in the Bank's 2012 Annual Report.
- 8 None of the Directors, except Ms Rose W M Lee, Mrs Dorothy K Y P Sit and Mr Andrew H C Fung, has signed service contracts with the Bank. The term of appointment of Non-executive Directors (including Independent Non-executive Directors) is three years except that where a Non-executive Director (or an Independent Non-executive Director) has served on the Board for more than nine years, then his/her term of appointment is one year.
- 9 Biographical details of Directors of the Bank are also available on the website of the Bank (www.hangseng.com).

* Independent Non-executive Directors # Non-executive Directors ^ The securities of these companies are listed on a securities market in Hong Kong or overseas.