

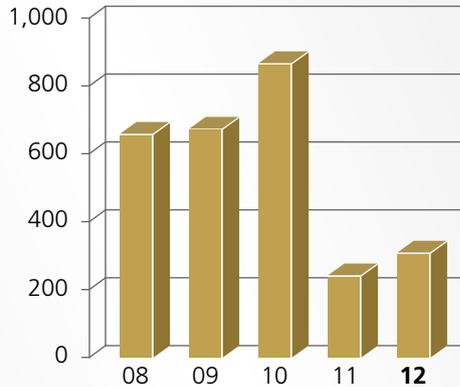
Financial and Operational Highlights

For the Year Ended 31 December 2012

	Unit	2012	2011	Increase/ (decrease) %
Financial Highlights				
Turnover:	HK\$ million	7,181.0	6,947.5	3%
– Fare revenue	HK\$ million	6,616.6	6,442.1	3%
– Property sales	HK\$ million	112.7	109.1	3%
– Media sales revenue	HK\$ million	424.7	374.8	13%
– Gross rentals from investment properties	HK\$ million	27.0	21.5	26%
Profit before taxation	HK\$ million	368.4	275.4	34%
Profit attributable to equity shareholders of the Company	HK\$ million	309.2	242.4	28%
Earnings per share	HK\$	0.77	0.60	28%
Ordinary dividends per share	HK\$	0.60	0.60	–
Total equity attributable to equity shareholders of the Company	HK\$ million	6,597.1	6,520.1	1%
Total assets	HK\$ million	9,793.3	9,732.3	1%
Net cash	HK\$ million	2,298.0	2,106.1	9%
Net finance income	HK\$ million	58.3	38.2	53%
Cash generated from operations	HK\$ million	1,049.5	1,136.9	(8%)
Financial Ratios				
Profit margin		4.3%	3.5%	23%
Profit margin (excluding property sales)		3.3%	2.5%	32%
Return on equity attributable to equity shareholders of the Company		4.7%	3.7%	27%
Gearing ratio (ratio of net borrowings to total equity attributable to equity shareholders of the Company)		Net Cash	Net Cash	N/A
Dividend cover (ratio of profit attributable to equity shareholders of the Company to total dividends paid and proposed for the year)	Times	1.28	1.00	28%
Share price per share at year-end	HK\$	16.08	15.20	6%
Market capitalisation at year-end	HK\$ million	6,490.5	6,135.3	6%
Operational Highlights				
Hong Kong				
Franchised Public Bus Operations:				
Average number of passenger trips per day	Million trips	2.66	2.65	–
Number of licensed buses at year-end		3,985	4,055	(2%)
Number of staff at year-end		12,466	12,123	3%
Average number of staff per licensed bus at year-end		3.13	2.99	5%
Non-franchised Transport Operations:				
Number of licensed buses at year-end		409	403	1%
Number of staff at year-end		656	633	4%
China Mainland				
China Mainland Transport Operations:				
Number of licensed buses at year-end		5,363	5,496	(2%)
Number of taxis and vehicles for rental at year-end		5,130	5,087	1%

Profit attributable to equity shareholders of the Company

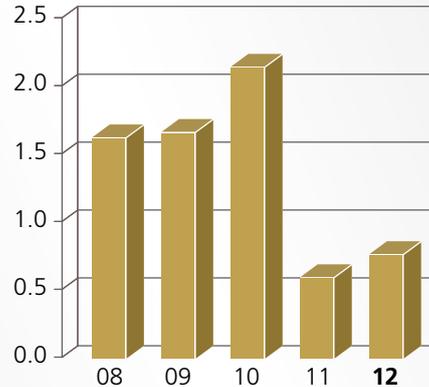
HK\$ million



Profit attributable to equity shareholders for 2012 was HK\$309.2 million, up from HK\$242.4 million for 2011

Earnings per share

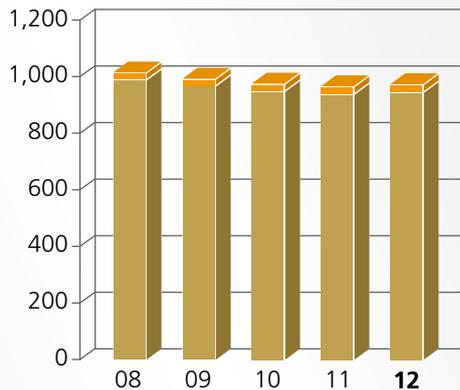
HK\$



Earnings per share for 2012 was HK\$0.77, up from HK\$0.60 for 2011

Number of passenger trips (Franchised public bus operations)

Million trips



KMB LWB

Number of passenger trips in 2012 was 974.2 million, up from 966.7 million for 2011

Share price of the Company and Hang Seng Index at year-end

HK\$



Share price of the Company (HK\$) Hang Seng Index

The closing share price of the Company at 2012 year-end was HK\$16.08 per share, up 6% compared with that of 2011 year-end