

SUMMARY

- The Offer Price has been determined at HK\$7.15 per Share (exclusive of brokerage of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%).
- Based on the Offer Price of HK\$7.15 per Share, the net proceeds from the Global Offering to be received by the Company, before exercise of the Over-allotment Option, after deducting the underwriting fees and commissions and estimated expenses payable by the Company in relation to the Global Offering (without taking into account the additional incentive fee the Company may pay the Sole Global Coordinator at its discretion), is estimated to be approximately HK\$828.5 million.
- A total of 66,817 valid applications pursuant to the Hong Kong Public offering on **WHITE** and **YELLOW** Application Forms and through giving electronic application instructions to HKSCC via CCASS and to the White Form eIPO Service Provider under the **White Form eIPO** service (www.eipo.com.hk) for a total of 13,068,218,500 Hong Kong Offer Shares were received, representing approximately 1,045.46 times of the total number of 12,500,000 Hong Kong Offer Shares initially available for subscription under the Hong Kong Public Offering.
- Due to the oversubscription in the Hong Kong Public Offering, the reallocation procedures as described in the section “Structure of the Global Offering — The Hong Kong Public Offering — Reallocation” in the Prospectus has been applied. A total number of 50,000,000 International Offer Shares have been reallocated from the International Offering to the Hong Kong Public Offering. As a result of such reallocation, the number of Offer Shares available under the Hong Kong Public Offering has been increased to 62,500,000 Offer Shares, representing 50% of the total number of Offer Shares initially available under the Global Offering.
- The Offer Shares initially offered under the International Offering were significantly oversubscribed. The final number of Offer Shares allocated to the placees under the International Offering comprises 62,500,000 Offer Shares, representing 50% of the total number of Offer Shares under the Global Offering (before any exercise of the Over-allotment Option), and also includes the over-allocation of 18,750,000 Offer Shares. Such over-allocation will be covered by exercising the Over-allotment Option or by making purchases in the secondary market at prices that do not exceed the Offer Price or through stock borrowing arrangements or a combination of these means.
- The total number of Shares to be subscribed by the Cornerstone Investors represents approximately 9% of the number of Offer Shares offered pursuant to the Global Offering or approximately 2% of the Company’s total issued share capital following completion of the Global Offering and the Capitalization Issue and before any exercise of the Over-allotment Option. Pursuant to the agreement with the Cornerstone Investor to subscribe for Shares in the International Offering, CIG Trustees Limited would subscribe for 10,839,000 Shares.

- In connection with the Global Offering, the Company has granted the Over-allotment Option to the International Underwriters, exercisable by the Sole Global Coordinator on behalf of the International Underwriters, at any time from the Listing Date until February 20, 2014, being the 30th day after the date of closing of the application lists under the Hong Kong Public Offering, to require the Company to issue up to an aggregate of 18,750,000 additional Shares, representing 15% of the Offer Shares initially available under the Global Offering, at the Offer Price to, among other things, cover over-allocations in the International Offering, if any. In the event that the Over-allotment Option is exercised, an announcement will be made. As at the date of this announcement, the Over-allotment Option has not been exercised.
- In relation to the Hong Kong Public Offering, the Company announces that the results of allocations under the Hong Kong Public Offering, including the Hong Kong identity card numbers, passport number or Hong Kong business registration numbers of successful applicants (where supplied) and the number of Hong Kong Offer Shares successfully applied for under **WHITE** and **YELLOW** Application Forms, by **White Form eIPO** and by giving **electronic application instructions** to HKSCC via CCASS, will be made available at the times and dates and in the manner specified below:
 - Results of allocations for the Hong Kong Public Offering will be available from the Company's website at www.hzlaohenghe.com and the website of the Stock Exchange at www.hkexnews.hk by no later than 9:00 a.m. on Monday, January 27, 2014;
 - Results of allocations for the Hong Kong Public Offering will be available from the designated results of allocations website at www.iporesults.com.hk on a 24-hour basis from 8:00 a.m. on Monday, January 27, 2014 to 12:00 midnight on Sunday, February 2, 2014. The user will be required to key in the Hong Kong identity card/passport/Hong Kong business registration number provided in his/her/its application to search for his/her/its own allocation result;
 - Results of allocations will be available from the Hong Kong Public Offering allocation results telephone enquiry line. Applicants may find out whether or not their applications have been successful and the number of Hong Kong Offer Shares allocated to them, if any, by calling (852) 2862 8669 between 9:00 a.m. and 10:00 p.m. from Monday, January 27, 2014 to Thursday, January 30, 2014; and
 - Special allocation results booklets setting out the results of allocations will be available for inspection during opening hours of individual branches and sub-branches from Monday, January 27, 2014 to Wednesday, January 29, 2014 and at all the receiving bank branches and sub-branches at the addresses set out in the paragraph "Results of Allocations" in this announcement.

- Applicants who have applied for 1,000,000 Hong Kong Offer Shares or more and have provided all information required by their **WHITE** Application Form and applicants who have applied for 1,000,000 Hong Kong Offer Shares or more through the **White Form eIPO** service by submitting an electronic application through the designated website www.eipo.com.hk and their application is wholly or partially successful, may collect their Share certificate(s) (where applicable) from the Hong Kong Share Registrar, Computershare Hong Kong Investor Services Limited, at Shops 1712–1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong from 9:00 a.m. to 1:00 p.m. on Monday, January 27, 2014.
- Share certificates for Hong Kong Offer Shares allotted to applicants using **WHITE** Application Forms or **White Form eIPO** which are either not available for personal collection or which are available but are not collected in person, are expected to be dispatched to those entitled to the address specified in the relevant **WHITE** Application Form or in the relevant application instructions through the **White Form eIPO** Service at their own risk on Monday, January 27, 2014.
- Wholly or partially successful applicants on **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC will have their Share certificate(s) issued in the name of HKSCC Nominees Limited and deposited directly into CCASS for credit to their CCASS Investor Participant stock account or the stock account of their designated CCASS Participant as instructed by the applicant in the **YELLOW** Application Form or any designated CCASS Participant giving **electronic application instructions** on their behalf at the close of business on Monday, January 27, 2014.
- Applicants applying through a designated CCASS Participant (other than a CCASS Investor Participant) should check the number of Hong Kong Offer Shares allocated to them with that CCASS Participant.
- Applicants on **WHITE** or **YELLOW** Application Forms who have applied for 1,000,000 Hong Kong Offer Shares or more and have provided all information required by their **WHITE** or **YELLOW** Application Forms, may collect their refund cheque(s) (where applicable) from the Hong Kong Share Registrar, Computershare Hong Kong Investor Services Limited at Shops 1712–1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong from 9:00 a.m. to 1:00 p.m. on Monday, January 27, 2014.
- Refund cheques for wholly or partially successful or unsuccessful applicants on **WHITE** or **YELLOW** Application Forms which are either not available for personal collection or which are available but are not collected in person, are expected to be dispatched by ordinary post to those entitled at their own risk on Monday, January 27, 2014.

- Applicants who have applied through the **White Form eIPO** service and paid the application monies from a single bank account, refund monies (if any) will be dispatched to their application payment bank account in the form of e-Refund payment instructions. Applicants who have applied through **White Form eIPO** service and paid the application monies from multiple bank accounts, refund monies (if any) will be dispatched to the address as specified on the **White Form eIPO** application in the form of refund cheque(s) by ordinary post and at their own risk.
- Refund monies (if any) for applicants giving **electronic application instructions** to HKSSCC via CCASS are expected to be credited to the relevant applicants' designated bank accounts or the designated bank accounts of their brokers or custodians on Monday, January 27, 2014.
- Share certificates issued in respect of the Hong Kong Offer Shares will only become valid certificates of title at 8:00 a.m. on Tuesday, January 28, 2014, provided that the Global Offering has become unconditional in all respects and the right of termination as described in the section "Underwriting — Underwriting Arrangements and Expenses — The Hong Kong Public Offering — Grounds for Termination" in the Prospectus has not been exercised.
- The Company will not issue any temporary documents of title in respect of the Hong Kong Offer Shares or any receipts for sums paid on application.
- Dealings in the Shares on the Stock Exchange are expected to commence at 9:00 a.m. on Tuesday, January 28, 2014. The Shares will be traded in board lots of 500 Shares each. The stock code of the Shares is 2226.

OFFER PRICE

The Offer Price has been determined at HK\$7.15 per Share (exclusive of brokerage of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%).

NET PROCEEDS FROM THE GLOBAL OFFERING

Based on the Offer Price of HK\$7.15 per Share, the net proceeds from the Global Offering to be received by the Company, before exercise of the Over-allotment Option, after deducting the underwriting fees and commissions and estimated expenses payable by the Company in relation to the Global Offering (without taking into account the additional incentive fee the Company may pay the Sole Global Coordinator at its discretion), is estimated to be approximately HK\$828.5 million. The Company currently intends to apply such net proceeds as follows:

- approximately 50% of the net proceeds, which represents approximately HK\$414.2 million, will be allocated for the purchase of rice towards production of base wine;
- approximately 25% of the net proceeds, which represents approximately HK\$207.1 million, will be allocated for expansion of production facilities for the cooking wine products of the Company;
- approximately 10% of the net proceeds, which represents approximately HK\$82.9 million, will be allocated for the repayment of loans;
- approximately 5% of the net proceeds, which represents approximately HK\$41.4 million, will be used for continued expansion of the distribution network of the Company; and
- the remaining amount of approximately not more than 10% will be used for working capital and other general corporate purposes.

APPLICATIONS AND INDICATIONS OF INTEREST RECEIVED

The Company announces that at the close of the application lists at 12:00 noon on Tuesday, January 21, 2014, a total of 66,817 valid applications pursuant to the Hong Kong Public offering on **WHITE** and **YELLOW** Application Forms and through giving **electronic application instructions** to HKSCC via CCASS and under the **White Form eIPO** service (www.eipo.com.hk) for a total of 13,068,218,500 Hong Kong Offer Shares were received, representing approximately 1,045.46 times of the total number of 12,500,000 Hong Kong Offer Shares initially available for subscription under the Hong Kong Public Offering.

- 63,318 valid applications in respect of a total of 2,988,568,500 Hong Kong Offer Shares were for the Hong Kong Public Offering with an aggregate subscription amount based on the maximum Offer Price of HK\$7.15 per Offer Share (excluding brokerage of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%) of HK\$5 million or less, representing approximately 478.17 times of the 6,250,000 Hong Kong Offer Shares initially comprised in Pool A; and

- 3,499 valid applications in respect of a total of 10,079,650,000 Hong Kong Offer Shares were for the Hong Kong Public Offering with an aggregate subscription amount based on the maximum Offer Price of HK\$7.15 per Offer Share (excluding brokerage of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%) of more than HK\$5 million, representing approximately 1,612.74 times of the 6,250,000 Hong Kong Offer Shares initially comprised in Pool B.

Applications not completed in accordance with the instructions set out in the Application Forms have been rejected. 8 application has been rejected due to invalid applications. 124 multiple applications or suspected multiple applications have been identified and rejected. 70 applications have been rejected due to bounced cheques. 0 application for more than 50% of the Hong Kong Offer Shares initially available under the Hong Kong Public Offering (that is, more than 6,250,000 Hong Kong Offer Shares) has been identified.

Due to the oversubscription in the Hong Kong Public Offering, the reallocation procedures as described in the section “Structure of the Global Offering — The Hong Kong Public Offering — Reallocation” in the Prospectus has been applied. A total number of 50,000,000 International Offer Shares have been reallocated from the International Offering to the Hong Kong Public Offering. As a result of such reallocation, the number of Offer Shares available under the Hong Kong Public Offering has been increased to 62,500,000 Offer Shares, representing 50% of the total number of Offer Shares initially available under the Global Offering.

The Hong Kong Offer Shares offered in the Hong Kong Public Offering were conditionally allocated on the basis set forth in the paragraph “Basis of Allotment under the Hong Kong Public Offering” below.

INTERNATIONAL OFFERING

The Company further announces that the Offer Shares initially offered under the International Offering were significantly oversubscribed. The final number of Offer Shares allocated to the placees under the International Offering comprises 62,500,000 Offer Shares, representing 50% of the total number of Offer Shares under the Global Offering (before any exercise of the Over-allotment Option), and also includes the over-allocation of 18,750,000 Shares. Such over-allocation will be covered by exercising the Over-allotment Option or by making purchases in the secondary market at prices that do not exceed the Offer Price or through stock borrowing arrangements or a combination of these means.

Cornerstone Investor

The total number of Shares to be subscribed by the Cornerstone Investor represents approximately 9% of the number of Offer Shares offered pursuant to the Global Offering or approximately 2% of the Company’s total issued share capital following completion of the Global Offering and the Capitalization Issue and before any exercise of the Over-allotment Option. Pursuant to the agreement with the Cornerstone Investor to subscribe for Shares in the International Offering, CIG Trustees Limited would subscribe for 10,839,000 Shares.

The Directors confirm that no Offer Shares has been allocated to applicants who are connected persons, directors or existing shareholders of the Company or their associates within the meaning of the Listing Rules. The International Offering is in compliance with the placing guidelines for equity securities as set out in Appendix 6 to the Listing Rules (the “**Placing Guidelines**”). No Offer Shares placed by or through the Sole Global Coordinator and the Underwriters under the Global Offering have been placed with any connected person (as such term is defined in the Listing Rules) of the Company or to any connected clients (as set out in paragraph 5(1) of the Placing Guidelines) or persons set out in paragraph 5(2) of the Placing Guidelines, whether in their own names or through nominees. No placee will, individually, be placed more than 10% of the enlarged issued share capital of the Company immediately after the Global Offering (before any exercise of the Over-allotment Option). None of the placees under the International Offering will become a substantial shareholder (as defined in the Listing Rules) of the Company after the International Offering and the number of Shares to be held by the public will satisfy the minimum percentage prescribed by Rule 8.08 of the Listing Rules.

OVER-ALLOTMENT OPTION

In connection with the Global Offering, the Company has granted the Over-allotment Option to the International Underwriters, exercisable by the Sole Global Coordinator on behalf of the International Underwriters, at any time from the Listing Date until Thursday, February 20, 2014, being the 30th day after the date of closing of the application lists under the Hong Kong Public Offering, to require the Company to issue up to an aggregate of 18,750,000 additional Shares, representing 15% of the Offer Shares initially available under the Global Offering, at the Offer Price to, among other things, cover over-allocations in the International Offering, if any. In the event that the Over-allotment Option is exercised, an announcement will be made. As at the date of this announcement, the Over-allotment Option has not been exercised.

BASIS OF ALLOTMENT UNDER THE HONG KONG PUBLIC OFFERING

Subject to the satisfaction of the conditions set out in the section “Structure of the Global Offering — Conditions of the Global Offering” in the Prospectus, valid applications made by the public on **WHITE** and **YELLOW** Application Forms, under the **White Form eIPO** service and through giving **electronic application instructions** to HKSCC via CCASS will be conditionally allocated on the basis set out below:

No. of Shares applied for	No. of valid applications	Basis of allotment/ballot	Approximate percentage allotted of the total no. of Shares applied for
POOL A			
500	12,692	2,538 out of 12,692 to receive 500 Shares	20.00%
1,000	4,134	1,240 out of 4,134 to receive 500 Shares	15.00%
1,500	2,299	724 out of 2,299 to receive 500 Shares	10.50%
2,000	1,896	607 out of 1,896 to receive 500 Shares	8.00%
2,500	1,233	401 out of 1,233 to receive 500 Shares	6.50%
3,000	1,709	574 out of 1,709 to receive 500 Shares	5.60%
3,500	456	169 out of 456 to receive 500 Shares	5.29%
4,000	1,180	491 out of 1,180 to receive 500 Shares	5.20%
4,500	429	197 out of 429 to receive 500 Shares	5.10%
5,000	3,101	1,551 out of 3,101 to receive 500 Shares	5.00%
6,000	912	536 out of 912 to receive 500 Shares	4.90%
7,000	802	539 out of 802 to receive 500 Shares	4.80%
8,000	702	528 out of 702 to receive 500 Shares	4.70%
9,000	605	479 out of 605 to receive 500 Shares	4.40%
10,000	3,703	3,053 out of 3,703 to receive 500 Shares	4.12%
15,000	2,385	500 Shares	3.33%
20,000	3,205	500 Shares plus 26 out of 3,205 to receive additional 500 Shares	2.52%
25,000	1,399	500 Shares plus 21 out of 1,399 to receive additional 500 Shares	2.03%
30,000	1,984	500 Shares plus 40 out of 1,984 to receive additional 500 Shares	1.70%
35,000	741	500 Shares plus 16 out of 741 to receive additional 500 Shares	1.46%
40,000	1,187	500 Shares plus 47 out of 1,187 to receive additional 500 Shares	1.30%
45,000	497	500 Shares plus 22 out of 497 to receive additional 500 Shares	1.16%
50,000	2,959	500 Shares plus 332 out of 2,959 to receive additional 500 Shares	1.11%
60,000	1,115	500 Shares plus 303 out of 1,115 to receive additional 500 Shares	1.06%
70,000	1,178	500 Shares plus 521 out of 1,178 to receive additional 500 Shares	1.03%
80,000	773	500 Shares plus 489 out of 773 to receive additional 500 Shares	1.02%
90,000	519	500 Shares plus 425 out of 519 to receive additional 500 Shares	1.01%
100,000	3,826	1,000 Shares	1.00%
200,000	2,398	1,000 Shares plus 1,727 out of 2,398 to receive additional 500 Shares	0.68%
300,000	1,506	2,000 Shares	0.67%
400,000	706	2,000 Shares plus 56 out of 706 to receive additional 500 Shares	0.51%
500,000	649	2,500 Shares	0.50%
600,000	438	2,500 Shares plus 175 out of 438 to receive additional 500 Shares	0.45%
	<u>63,318</u>		

No. of Shares applied for	No. of valid applications	Basis of allotment/ballot	Approximate percentage allotted of the total no. of Shares applied for
POOL B			
700,000	402	3,000 Shares plus 64 out of 402 to receive additional 500 Shares	0.44%
800,000	221	3,000 Shares plus 194 out of 221 to receive additional 500 Shares	0.43%
900,000	133	3,500 Shares plus 74 out of 133 to receive additional 500 Shares	0.42%
1,000,000	786	4,000 Shares plus 157 out of 786 to receive additional 500 Shares	0.41%
2,000,000	429	7,500 Shares plus 20 out of 429 to receive additional 500 Shares	0.38%
3,000,000	312	10,500 Shares	0.35%
4,000,000	207	11,500 Shares	0.29%
5,000,000	170	14,000 Shares	0.28%
6,250,000	<u>839</u>	17,000 Shares	0.27%
	<u>3,499</u>		

The final number of Offer Shares comprised in the Hong Kong Public Offering is 62,500,000 Offer Shares, representing 50% of the total number of the Offer Shares under the Global Offering (before any exercise of the Over-allotment Option).

The number of Offer Shares comprised in the International Offering is 62,500,000 Offer Shares, representing 50% of the total number of the Offer Shares under the Global Offering (before any exercise of the Over-allotment Option).

RESULTS OF ALLOCATIONS

In relation to the Hong Kong Public Offering, the Company announces that the results of allocations under the Hong Kong Public Offering, including the Hong Kong identity card numbers, passport number or Hong Kong business registration numbers of successful applicants (where supplied) and the number of Hong Kong Offer Shares successfully applied for under **WHITE** and **YELLOW** Application Forms, by **White Form eIPO** and by giving **electronic application instructions** to HKSCC via CCASS, will be made available at the times and dates and in the manner specified below:

- Results of allocations for the Hong Kong Public Offering will be available from the Company's website at www.hzlaohenghe.com and the website of the Stock Exchange at www.hkexnews.hk by no later than 9:00 a.m. on Monday, January 27, 2014;
- Results of allocations for the Hong Kong Public Offering will be available from the designated results of allocations website at www.iporesults.com.hk on a 24-hour basis from 8:00 a.m. on Monday, January 27, 2014 to 12:00 midnight on Sunday, February 2, 2014. The user will be required to key in the Hong Kong identity card/passport/Hong Kong business registration number provided in his/her/its application to search for his/her/its own allocation result;

- Results of allocations will be available from the Hong Kong Public Offering allocation results telephone enquiry line. Applicants may find out whether or not their applications have been successful and the number of Hong Kong Offer Shares allocated to them, if any, by calling (852) 2862 8669 between 9:00 a.m. and 10:00 p.m. from Monday, January 27, 2014 to Thursday, January 30, 2014; and
- Special allocation results booklets setting out the results of allocations will be available for inspection during opening hours of individual branches and sub-branches from Monday, January 27, 2014 to Wednesday, January 29, 2014 and at all the receiving bank branches and sub-branches at the addresses set out below:

- **Bank of China (Hong Kong) Limited**

District	Branch Name	Address
Hong Kong Island	Bank of China Tower Branch	3/F, 1 Garden Road
	Connaught Road Central Branch	13–14 Connaught Road Central
	Aberdeen Branch	25 Wu Pak Street, Aberdeen
	North Point (Kiu Fai Mansion) Branch	413–415 King's Road, North Point
Kowloon	Kwun Tong Branch	20–24 Yue Man Square, Kwun Tong
	Tseung Kwan O Plaza Branch	Shop 112–125, Level 1, Tseung Kwan O Plaza, Tseung Kwan O
	Yau Ma Tei Branch	471 Nathan Road, Yau Ma Tei
	To Kwa Wan Branch	80N To Kwa Wan Road, To Kwa Wan
	Mei Foo Mount Sterling Mall Branch	Shop N47–49 Mount Sterling Mall, Mei Foo Sun Chuen
New Territories	Tai Po Branch	68–70 Po Heung Street, Tai Po Market
	Castle Peak Road (Yuen Long) Branch	162 Castle Peak Road, Yuen Long