
EXPECTED TIMETABLE

Date⁽¹⁾

Latest time for completing electronic applications under White Form eIPO service through the designated website www.eipo.com.hk ⁽²⁾	11:30 a.m. on Friday, December 12, 2014
Application lists open ⁽³⁾	11:45 a.m. on Friday, December 12, 2014
Latest time for (i) lodging WHITE and YELLOW Application Forms, (ii) completing payment for White Form eIPO applications by effecting internet banking transfer(s) or PPS payment transfer(s) and (iii) giving electronic application instructions to HKSCC ⁽⁴⁾	12:00 noon on Friday, December 12, 2014
Application lists close ⁽³⁾	12:00 noon on Friday, December 12, 2014
Expected Price Determination Date ⁽⁵⁾	Friday, December 12, 2014
(1) Announcement of the Offer Price, the level of indications of interest in the International Offering, the level of applications in the Hong Kong Public Offering and the basis of allocation of the Hong Kong Offer Shares to be published in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) on or before	Thursday, December 18, 2014
(2) Results of allocations (with successful applicants' identification document numbers where appropriate) in the Hong Kong Public Offering to be available through a variety of channels as described in "How to Apply for the Hong Kong Offer Shares—Publication of Results" from	Thursday, December 18, 2014
(3) Announcement containing (1) and (2) above to be published on the websites of the Company and the Stock Exchange at www.baicmotor.com ⁽⁶⁾ and www.hkexnews.hk ⁽⁷⁾ , respectively, from	Thursday, December 18, 2014
Results of allocations in the Hong Kong Public Offering will be available at www.iporesults.com.hk with a "search by ID" function	Thursday, December 18, 2014
Despatch of H Share certificates or deposit of the H Share certificates into CCASS in respect of wholly or partially successful applications on or before ⁽⁸⁾	Thursday, December 18, 2014
Despatch of White Form e-Refund payment instructions/refund cheques in respect of wholly or partially unsuccessful applications on or before ^(8&9)	Thursday, December 18, 2014
Dealings in the H Shares on the Stock Exchange expected to commence on	Friday, December 19, 2014

Notes:

- (1) All dates and times refer to Hong Kong dates and times except as otherwise stated. Details of the structure of the Global Offering, including its conditions, are set out in the section headed "Structure of the Global Offering" in this prospectus.
- (2) You will not be permitted to submit your application to the **White Form eIPO** Service Provider through the designated website at www.eipo.com.hk after 11:30 a.m. on the last day for submitting applications. If you have already submitted your application and obtained an application reference number from the designated website prior to 11:30 a.m., you will be permitted to continue the application process (by completing payment of the application monies) until 12:00 noon on the last day for submitting applications, when the application lists close.
- (3) If there is a "black" rainstorm warning or a tropical cyclone warning signal number 8 or above in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon on Friday, December 12, 2014, the application lists will not open and close on that day. Please see "How to Apply for the Hong Kong Offer Shares—Effect of Bad Weather on the Opening of the Application Lists" for further details.
- (4) Applicants who apply by giving electronic application instructions to HKSCC should refer to the section headed "How to Apply for the Hong Kong Offer Shares—Applying by Giving Electronic Application Instructions to HKSCC via CCASS" in this prospectus.
- (5) The Price Determination Date is expected to be on or about Friday, December 12, 2014, and, in any event, not later than Monday, December 15, 2014. If, for any reason, the Offer Price is not agreed among our Company, BAIC Group (for itself and on behalf of the other Selling Shareholders), the Joint Global Coordinators, the Joint Bookrunners and the Underwriters on or before Monday, December 15, 2014, the Global Offering will not become unconditional and will lapse.

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- (6) None of the website or any of the information contained on the website forms part of this prospectus.
- (7) The announcement will be available for viewing on the Hong Kong Stock Exchange's website at www.hkexnews.hk.
- (8) Applicants who apply for 1,000,000 Hong Kong Offer Shares or more under the Hong Kong Public Offering on **WHITE** Application Forms and have provided all required information may collect refund cheque(s) and/or share certificate(s) in person from our Company's H Share Registrar, from 9:00 a.m. to 1:00 p.m. on Thursday, December 18, 2014. Applicants being individuals who are eligible for personal collection must not authorize any other person to make collection on their behalf. Applicants being corporations who are applying for 1,000,000 Hong Kong Offer Shares or more and eligible for personal collection must attend by their authorized representatives bearing letters of authorization from their corporations stamped with the corporation's chop. Identification and (where applicable) authorization documents acceptable to our Company's H Share Registrar must be produced at the time of collection. Applicants who apply for 1,000,000 Hong Kong Offer Shares or more under the Hong Kong Public Offering on **YELLOW** Application Forms and have provided all required information may collect their refund cheque(s) (if any) in person but may not elect to collect their share certificate(s), which will be deposited into CCASS for the credit of their designated CCASS Participants' stock accounts or CCASS Investor Participant stock accounts, as appropriate. The procedures for collection of refund cheques for **YELLOW** Application Form applicants are the same as those for **WHITE** Application Form applicants. Uncollected share certificates and refund cheques will be despatched by ordinary post at the applicants' own risk to the addresses specified on the relevant Application Forms. Further details are set out in the section headed "How to Apply for the Hong Kong Offer Shares—Despatch/Collection of H Share Certificates and Refund Monies" in this prospectus.
- (9) e-Refund payment instructions/refund cheques will be issued in respect of wholly or partially unsuccessful applications pursuant to the Hong Kong Public Offering and also in respect of wholly or partially successful applications in the event that the final Offer Price is less than the price payable per Offer Share on application.

Share certificates for the Hong Kong Offer Shares are expected to be issued on Thursday, December 18, 2014 but will only become valid if the Global Offering has become unconditional in all respects at any time prior to 8:00 a.m. and the right of termination as described in the section headed "Underwriting" in this prospectus has not been exercised on the Listing Date, which is expected to be Friday, December 19, 2014. Investors who trade the H Shares on the basis of publicly available allocation details or prior to the receipt of the Share certificates or prior to the Share certificates becoming valid do so entirely at their own risk.

For details of the structure of the Global Offering, including its conditions, and the procedures for applications for Hong Kong Offer Shares, see "Structure of the Global Offering" and "How to Apply for the Hong Kong Offer Shares," respectively.