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北京汽车
BAIC MOTOR

北京汽車股份有限公司

BAIC MOTOR CORPORATION LIMITED*

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 1958)

**VOLUNTARY ANNOUNCEMENT
ON
SALES VOLUME FOR MARCH 2016**

This is a voluntary announcement made by BAIC Motor Corporation Limited (the “Company”).

The Company is pleased to announce the following information on total sales volume of the Company for March 2016 and the three months ended March 31, 2016:

Unit: vehicle

	Total sales volume for March 2016	Total sales volume for March 2015	Total sales volume of 2016 as at the end of March 2016	Total sales volume of 2015 as at the end of the corresponding period of 2015	Percentage Year on Year increase/decrease
Beijing Brand (including the three series of Senova, BJ and Wevan)	36,972	39,050	97,223	84,876	14.55%
Sedan	1,000	14,311	4,045	31,365	-87.10%
SUV	16,504	2,516	39,619	3,500	1,031.97%
MPV	14,355	14,136	39,311	30,286	29.80%
CUV	2,468	6,485	8,121	17,302	-53.06%
NEV	2,645	1,602	6,127	2,173	181.96%
Beijing Benz	23,252	17,377	69,832	48,935	47.10%
Beijing Hyundai	100,549	102,553	229,011	279,874	-18.17%

Please note that the sales volumes above are unaudited figures and have not been confirmed by the Company's auditors and may be subject to adjustment and final confirmation. Shareholders of the Company and potential investors are advised to read the financial results of the Company and its subsidiaries carefully when they are published.

By order of the board of directors
BAIC Motor Corporation Limited
Xu Heyi
Chairman

Beijing, PRC
April 8, 2016

As at the date of this announcement, the Board comprises Mr. Xu Heyi, as Chairman of the Board and non-executive Director; Mr. Zhang Xiyong, Mr. Li Zhili as non-executive Directors, Mr. Li Feng, as executive Director; Mr. Ma Chuanqi, Mr. Qiu Yinfu, Mr. Hubertus Troska, Mr. Bodo Uebber, Ms. Wang Jing and Mr. Yang Shi, as non-executive Directors; and Mr. Fu Yuwu, Mr. Wong Lung Tak Patrick, Mr. Bao Robert Xiaochen, Mr. Zhao Fuquan and Mr. Liu Kaixiang, as independent non-executive Directors.

* *For identification purpose only*