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**北京汽车**  
BAIC MOTOR

北京汽車股份有限公司

**BAIC MOTOR CORPORATION LIMITED\***

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 1958)

**VOLUNTARY ANNOUNCEMENT ON  
SALES VOLUME FOR NOVEMBER 2016**

This is a voluntary announcement made by BAIC Motor Corporation Limited (the “Company”).

The Company is pleased to announce the following information on total sales volume of the Company for November 2016 and the eleven months ended November 30, 2016:

Unit: vehicle

	Total sales volume for November 2016	Total sales volume for November 2015	Total sales volume of 2016 as at the end of November 2016	Total sales volume of 2015 as at the end of the corresponding period of 2015	Percentage Year on Year increase/decrease
<b>Beijing Brand (including the three series of Senova, BJ and Wevan)</b>	45,461	44,236	402,437	283,539	41.93%
SUV	24,623	3,421	208,062	24,951	733.88%
Sedan	1,566	12,445	10,701	78,061	-86.29%
MPV	10,881	22,651	118,460	123,653	-4.20%
CUV	1,603	2,711	20,871	40,031	-47.86%
NEV	6,788	3,008	44,343	16,843	163.27%
<b>Beijing Benz</b>	28,116	24,362	283,118	220,699	28.28%
<b>Beijing Hyundai</b>	127,008	110,094	996,008	934,806	6.55%
<b>Fujian Benz</b>	1,491	892	11,795	5,477	115.36%

**Please note that the sales volumes above are unaudited figures and have not been confirmed by the Company's auditors and may be subject to adjustment and final confirmation. Shareholders of the Company and potential investors are advised to read the financial results of the Company and its subsidiaries carefully when they are published.**

By order of the board of directors  
**BAIC Motor Corporation Limited**  
**Xu Heyi**  
*Chairman*

Beijing, PRC  
December 6, 2016

*As at the date of this announcement, the Board comprises Mr. Xu Heyi, as Chairman of the Board and non-executive Director; Mr. Zhang Xiyong, Mr. Li Zhili as non-executive Directors; Mr. Li Feng, as executive Director; Mr. Ma Chuanqi, Mr. Qiu Yinfu, Mr. Hubertus Troska, Mr. Bodo Uebber, Ms. Wang Jing and Mr. Yang Shi, as non-executive Directors; and Mr. Fu Yuwu, Mr. Wong Lung Tak Patrick, Mr. Bao Robert Xiaochen, Mr. Zhao Fuquan and Mr. Liu Kaixiang, as independent non-executive Directors.*

\* *For identification purpose only*