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北京汽车
BAIC MOTOR

北京汽車股份有限公司

BAIC MOTOR CORPORATION LIMITED*

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 1958)

**VOLUNTARY ANNOUNCEMENT ON
SALES VOLUME FOR DECEMBER 2016**

This is a voluntary announcement made by BAIC Motor Corporation Limited (the “Company”).

The Company is pleased to announce the following information on total sales volume of the Company for December 2016 and the twelve months ended December 31, 2016:

Unit: vehicle

	Total sales volume for December 2016	Total sales volume for December 2015	Total sales volume of 2016 as at the end of December 2016	Total sales volume of 2015 as at the end of the corresponding period of 2015	Percentage Year on Year increase/decrease
Beijing Brand (including the three series of Senova, BJ and Wevan)	54,645	53,563	457,082	337,102	35.59%
SUV	33,466	8,996	241,528	33,947	611.49%
Sedan	142	14,154	10,843	92,215	-88.24%
MPV	15,846	23,344	134,306	146,997	-8.63%
CUV	1,475	3,781	22,346	43,812	-49.00%
NEV	3,716	3,288	48,059	20,131	138.73%
Beijing Benz	33,951	29,489	317,069	250,188	26.73%
Beijing Hyundai	146,008	128,020	1,142,016	1,062,826	7.45%
Fujian Benz	773	1,225	12,568	6,702	87.53%

Please note that the sales volumes above are unaudited figures and have not been confirmed by the Company's auditors and may be subject to adjustment and final confirmation. Shareholders of the Company and potential investors are advised to read the financial results of the Company and its subsidiaries carefully when they are published.

By order of the board of directors
BAIC Motor Corporation Limited
Xu Heyi
Chairman

Beijing, the PRC
January 9, 2017

As at the date of this announcement, the board of directors comprises Mr. Xu Heyi, as Chairman of the board of directors and non-executive director; Mr. Zhang Xiyong, as non-executive director; Mr. Li Feng, as executive director; Mr. Zhang Jianyong, Ms. Shang Yuanxian, Mr. Qiu Yinfu, Mr. Hubertus Troska, Mr. Bodo Uebber, Ms. Wang Jing and Mr. Yang Shi, as non-executive directors; and Mr. Fu Yuwu, Mr. Wong Lung Tak Patrick, Mr. Bao Robert Xiaochen, Mr. Zhao Fuquan and Mr. Liu Kaixiang, as independent non-executive directors.

* *For identification purpose only*