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北京汽车
BAIC MOTOR

北京汽車股份有限公司

BAIC MOTOR CORPORATION LIMITED*

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 1958)

**VOLUNTARY ANNOUNCEMENT ON
SALES VOLUME FOR JANUARY 2017**

This is a voluntary announcement made by BAIC Motor Corporation Limited (the “Company”).

The Company is pleased to announce the following information on total sales volume of the Company for January 2017 and the one month ended January 31, 2017:

Unit: vehicle

	Total sales volume for January 2017	Total sales volume for January 2016	Total sales volume of 2017 as at the end of January 2017	Total sales volume of 2016 as at the end of January 2016	Percentage Year on Year increase/decrease
Beijing Brand (including the three series of Senova, BJ and Wevan)	17,070	40,608	17,070	40,608	-57.96%
SUV	11,718	16,604	11,718	16,604	-29.43%
Sedan	30	2,276	30	2,276	-98.68%
MPV	2,776	17,073	2,776	17,073	-83.74%
CUV	1,649	2,935	1,649	2,935	-43.82%
NEV	897	1,720	897	1,720	-47.85%
Beijing Benz	40,757	28,979	40,757	28,979	40.64%
Beijing Hyundai	80,017	75,236	80,017	75,236	6.35%
Fujian Benz	1,423	387	1,423	387	267.70%

Please note that the sales volumes above are unaudited figures and have not been confirmed by the Company's auditors and may be subject to adjustment and final confirmation. Shareholders of the Company and potential investors are advised to read the financial results of the Company and its subsidiaries carefully when they are published.

By order of the board of directors
BAIC Motor Corporation Limited
Xu Heyi
Chairman

Beijing, the PRC
February 8, 2017

As at the date of this announcement, the board of directors comprises Mr. Xu Heyi, as Chairman of the board of directors and non-executive director; Mr. Zhang Xiyong, as non-executive director; Mr. Li Feng, as executive director; Mr. Zhang Jianyong, Ms. Shang Yuanxian, Mr. Qiu Yinfu, Mr. Hubertus Troska, Mr. Bodo Uebber, Ms. Wang Jing and Mr. Yang Shi, as non-executive directors; and Mr. Fu Yuwu, Mr. Wong Lung Tak Patrick, Mr. Bao Robert Xiaochen, Mr. Zhao Fuquan and Mr. Liu Kaixiang, as independent non-executive directors.

* *For identification purpose only*