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**北京汽车**  
BAIC MOTOR

北京汽車股份有限公司

**BAIC MOTOR CORPORATION LIMITED\***

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 1958)

**VOLUNTARY ANNOUNCEMENT ON  
SALES VOLUME FOR FEBRUARY 2017**

This is a voluntary announcement made by BAIC Motor Corporation Limited (the “Company”).

The Company is pleased to announce the following information on total sales volume of the Company for February 2017 and the two months ended February 28, 2017:

Unit: vehicle

	Total sales volume for February 2017	Total sales volume for February 2016	Total sales volume of 2017 as at the end of February 2017	Total sales volume of 2016 as at the end of February 2016	Percentage Year on Year increase/decrease
<b>Beijing Brand (including the three series of Senova, BJ and Wevan)</b>	17,422	19,643	34,492	60,251	-42.75%
SUV	9,569	6,511	21,287	23,115	-7.91%
Sedan	1	769	31	3,045	-98.98%
MPV	5,210	7,883	7,986	24,956	-68.00%
CUV	1,513	2,718	3,162	5,653	-44.07%
NEV	1,129	1,762	2,026	3,482	-41.82%
<b>Beijing Benz</b>	32,783	17,601	73,540	46,580	57.88%
<b>Beijing Hyundai</b>	60,076	53,226	140,093	128,462	9.05%
<b>Fujian Benz</b>	1,252	193	2,675	580	361.21%

**Please note that the sales volumes above are unaudited figures and have not been confirmed by the Company's auditors and may be subject to adjustment and final confirmation. Shareholders of the Company and potential investors are advised to read the financial results of the Company and its subsidiaries carefully when they are published.**

By order of the board of directors  
**BAIC Motor Corporation Limited**  
**Xu Heyi**  
*Chairman*

Beijing, the PRC  
March 6, 2017

*As at the date of this announcement, the board of directors comprises Mr. Xu Heyi, as Chairman of the board of directors and non-executive director; Mr. Zhang Xiyong, as non-executive director; Mr. Li Feng, as executive director; Mr. Zhang Jianyong, Ms. Shang Yuanxian, Mr. Qiu Yinfu, Mr. Hubertus Troska, Mr. Bodo Uebber, Ms. Wang Jing and Mr. Yang Shi, as non-executive directors; and Mr. Fu Yuwu, Mr. Wong Lung Tak Patrick, Mr. Bao Robert Xiaochen, Mr. Zhao Fuquan and Mr. Liu Kaixiang, as independent non-executive directors.*

\* *For identification purpose only*