

Stock Code 股份代號:978

INTERIM REPORT 中期報告 2020



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# **CORPORATE INFORMATION**

# 公司資料

# **DIRECTORS**

# **Non-executive Directors**

Mr. XU Yongjun *(Chairman)*Mr. HUANG Junlong

Ms. LIU Ning

### **Executive Directors**

Dr. SO Shu Fai

Mr. YU Zhiliang

Mr. WONG King Yuen

# **Independent Non-executive Directors**

Dr. WONG Wing Kuen, Albert

Ms. CHEN Yanping

Dr. SHI Xinping

Mr. HE Qi

# **AUDIT COMMITTEE**

Dr. WONG Wing Kuen, Albert (Chairman)

Ms. LIU Ning Dr. SHI Xinping

### **NOMINATION COMMITTEE**

Mr. XU Yongjun (Chairman)

Ms. CHEN Yanping

Dr. SHI Xinping

# **REMUNERATION COMMITTEE**

Ms. CHEN Yanping (Chairman)

Mr. HUANG Junlong

Dr. WONG Wing Kuen, Albert

# **COMPANY SECRETARY**

Mr. NG Ho

### **AUDITOR**

Deloitte Touche Tohmatsu
Public Interest Entity Auditor registered in

accordance with the Financial Reporting

Council Ordinance

# 董事

## 非執行董事

許永軍先生(主席) 黃均隆先生 劉寧女士

# 執行董事

蘇樹輝博士 余志良先生 黃競源先生

# 獨立非執行董事

王永權博士 陳燕萍女士 史新平博士 何琦先生

# 審核委員會

王永權博士(主席) 劉寧女士 史新平博士

# 提名委員會

許永軍先生(主席) 陳燕萍女士 史新平博士

# 薪酬委員會

陳燕萍女士(主席) 黃均隆先生 王永權博士

# 公司秘書

吳昊先生

# 核數師

德勤 ● 關黃陳方會計師行 於《財務匯報局條例》下的註冊公眾 利益實體核數師

# **REGISTERED OFFICE**

P.O. Box 309, Ugland House, Grand Cayman, KY1-1104, Cavman Islands

# **HEAD OFFICE AND** PRINCIPAL PLACE OF BUSINESS

Room 2603 - 2606, 26/F China Merchants Tower, Shun Tak Centre Nos. 168-200 Connaught Road Central Hong Kong

# PRINCIPAL BANKERS

Agricultural Bank of China Limited Bank of China (Hong Kong) Limited Bank of China Limited Bank of Communications Co., Ltd. Bank of Communications Co., Ltd. Hong Kong Branch China Construction Bank Corporation China Construction Bank (Asia) Corporation Limited China Everbright Bank Co., Ltd. China Merchants Bank Co., Ltd. DBS Bank Limited ING Bank N.V. Industrial and Commercial Bank of China (Asia) Limited

Industrial and Commercial Bank of China Limited

Industrial Bank Co., Ltd. Shanghai Pudong Development Bank Co., Ltd.

The Hongkong and Shanghai Banking Corporation Limited

The Bank of East Asia (China) Limited

## 註冊辦事處

P.O. Box 309. Ugland House. Grand Cayman, KY1-1104, Cavman Islands

# 總辦事處及主要營業地點

中國農業銀行股份有限公司

香港 干諾道中168-200號 信德中心招商局大廈 26樓2603-2606室

# 主要來往銀行

中國銀行(香港)有限公司 中國銀行股份有限公司 交通銀行股份有限公司 交通銀行股份有限公司, 香港分行 中國建設銀行股份有限公司 中國建設銀行(亞洲)股份有限公司 中國光大銀行股份有限公司 招商銀行股份有限公司 星展銀行有限公司 荷蘭商業銀行 中國工商銀行(亞洲)有限公司

中國工商銀行股份有限公司 興業銀行股份有限公司 上海浦東發展銀行股份有限公司 香港上海滙豐銀行有限公司

東亞銀行(中國)有限公司

# CORPORATE INFORMATION | 公司資料

# PRINCIPAL SHARE REGISTRARS AND TRANSFER OFFICE

Suntera (Cayman) Limited (Formerly known as SMP Partners (Cayman) Limited)

Royal Bank House 3rd Floor

24 Shedden Road P.O. Box 1586 Grand Cayman, KY1-1110

Cayman Islands

# HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

Tricor Tengis Limited Level 54, Hopewell Centre 183 Queen's Road East Hong Kong

# **SOLICITORS**

Jun He Law Offices

### **WEBSITE**

http://ir.cmland.hk

# STOCK CODE

978

# 主要股份過戶及登記總處

Suntera (Cayman) Limited (前稱SMP Partners (Cayman) Limited) Royal Bank House 3rd Floor 24 Shedden Road P.O. Box 1586 Grand Cayman, KY1-1110 Cayman Islands

# 香港股份過戶及登記分處

卓佳登捷時有限公司 香港 皇后大道東183號 合和中心54樓

# 律師

君合律師事務所

# 網址

http://ir.cmland.hk

# 股份代號

978

# MANAGEMENT DISCUSSION AND ANALYSIS

管理層討論及分析

# **MARKET OVERVIEW ANALYSIS**

We have experienced a special year of 2020. In the first half of the year, in the face of the severe challenges of the outbreak of coronavirus and a complex and volatile domestic and international environment, the entire country, under the leadership of the Central Government, promoted the prevention and control of the epidemic to protect social development and boost economic through the implementation of various measures. The situation of epidemic prevention and control continues to improve, and the resumption of work and production and business is accelerated. The GDP in the first half of the year was RMB45,661.4 billion, down 1.6% year-on-year at comparable prices. On a quarterly basis, the first quarter was down 6.8% year-on-year and the second quarter was up 3.2% year-on-year. On a quarter-overguarter basis, GDP grew by 11.5% in the second quarter.

The total value of China's real estate development and investment decreased by 7.7% year-onyear in the first guarter and increased by 1.9% year-on-year in the second quarter. In January-June, the sales area of commercial properties decreased by 8.4% year-on-year, diminishing 3.9 percentage points than the corresponding figure of January to May. In January-June, the sales value of commercial properties was RMB6,689.5 billion, down 5.4% year-on-year, diminishing 5.2 percentage points than the corresponding figure of January to May. This showed speedy recovery of the property investment, land acquisition and commencement of construction remained strong, while sales fundamentals were resilient again and sales performance continued to pick up. Among them, after the epidemic eased, the backlog of home purchases was actively released, and China's real estate market continued to recover.

# 市場形勢分析

我們經歷了不一樣的2020年,上半年,面對新冠肺炎疫情帶來的嚴峻考驗和複雜多變的國內外環境,在中央政府的領導下,全國上下統籌推進,政府的領導下,全國上下統籌推進,決貫徹落實各項決策部署,疫情復向好,復工復產復商值人民幣456,614億元,按可比價格計算,同比下降1.6%。分季度看,一季度同比下降6.8%,二季度國內生產總值增長11.5%。

# **MARKET OVERVIEW ANALYSIS**

### (CONTINUED)

In the first half of the year, the monetary policy was more lenient, making it less difficult for real estate development enterprises to raise funds, which enabled them to basically reach the same level of paid-in investments as in the same period last year. Among them, domestic loans amounted to RMB1,379.2 billion, up by 3.5%; foreign investment amounted to RMB4.6 billion, up by 8.0%; self-financed funds amounted to RMB2,694.3 billion, up by 0.8%; deposits and advance receipts amounted to RMB2,647.4 billion, down by 7.0%; and personal mortgage loans amounted to RMB1,320.2 billion, up by 3.1%.

Overall, against the backdrop of the epidemic, China's economy declined before rising during the first half of the year. In the second quarter of 2020, economic growth turned from negative to positive with major indicators resumed growth and economic performance recovered steadily. Also, basic livelihood protection was strong, market expectations were generally positive, and the overall situation of social development was stable.

# 市場形勢分析(續)

上半年,貨幣政策較為寬鬆,房地產開發企業的融資難度有所下降,這使得房地產開發企業到位資金基本達到去年同期水平,其中,國內貸款人民幣13,792億元,增長3.5%;利用外資46億元,增長8.0%;自籌資金人民幣26,943億元,增長0.8%;定金及預收款人民幣26,474億元,下降7.0%;個人按揭貸款人民幣13,202億元,增長3.1%。

總體來看疫情背景下,上半年我國經濟先降後升,二季度經濟增長由負轉正,主要指標恢復性增長,經濟運行穩步復甦,基本民生保障有力,市場預期總體向好,社會發展大局穩定。

# **FINANCIAL REVIEW**

During the six months period ended 30 June 2020, profit amounted to RMB167,658,000 (the corresponding period of 2019: RMB528,223,000), representing a decrease of approximately 69% as compared with the last corresponding period.

Profit attributable to the owners of the Company was RMB82,861,000 (the corresponding period of 2019: RMB491,215,000), representing a decrease of approximately 83% as compared with the last corresponding period. The decrease in profit attributable to the owners of the Company during the six months period ended 30 June 2020 were primarily due to the following reasons:

- (i) the significant decrease in the income from the associates and joint ventures of the Group carried forward for the six months ended 30 June 2020, and therefore a year-on-year decrease of the share of profits of associates and joint ventures under the equity method;
- (ii) a year-on-year increase in the interest expense due to the year-on-year increase of the average balances of borrowings of the Group; and
- (iii) the projects of joint ventures accounted for a higher percentage in the projects of the Group carried forward for the six months ended 30 June 2020 and therefore a decrease in the net profit attributable to the Company.

# 財務回顧

截至二零二零年六月三十日止六個月期間,溢利為人民幣167,658,000元(二零一九年同期:人民幣528,223,000元),較去年同期下降約69%。

本公司擁有人應佔溢利為人民幣82,861,000元(二零一九年同期:人民幣491,215,000元),較去年同期減少約83%。截至二零二零年六月三十日止六個月期間,本公司擁有人應佔溢利減少主要基於下述原因:

- (i) 本集團聯營公司及合營企業之結 轉收入大幅減少,故根據權益法 分佔聯營公司及合營企業之溢利 同比減少;
- (ii) 由於本集團的借款之平均結餘同 比增加,故利息開支同比增加: 及
- (iii) 合營企業之項目佔本集團於截至 二零二零年六月三十日止六個月 結轉的項目之較高百分比,故本 公司應佔純利減少。

# FINANCIAL REVIEW (CONTINUED)

For the six months period ended 30 June 2020, the Group had no material exposure to fluctuations in exchange rates and no exchange rates related hedges.

During the six months period ended 30 June 2020, basic earnings per share was RMB1.69 cents (the corresponding period of 2019: RMB10.01 cents), representing a decrease of approximately 83% compared to the corresponding period of last year.

For the six months ended 30 June 2020, the Group, together with its associated companies and joint ventures, had achieved an aggregate contracted sales amount of RMB19,677,670,000, representing a year-on-year increase of 24%. The aggregate contracted sales area was 1,115,000 sq.m., representing a year-on-year increase of 20%. The average selling price was approximately RMB17,638 per sq.m., representing a increase of 2.9% as compared to the corresponding period of last year.

As at 30 June 2020, equity attributable to owners of the Company was RMB8,975,254,000, representing a decrease of approximately 5.58% as compared to the last financial year ended 31 December 2019 of RMB9,505,741,000.

# 財務回顧(續)

截至二零二零年六月三十日止六個月 期間,本集團並無重大匯率波動風險 及匯率相關對沖。

截至二零二零年六月三十日止六個月期間,每股基本盈利為人民幣1.69分(二零一九年同期:人民幣10.01分),同比減少約83%。

截至二零二零年六月三十日止六個月期間,本集團連同其聯營公司及合營企業實現合同銷售總額人民幣19,677,670,000元,同比增長24%。合同銷售總面積為1,115,000平方米,同比增長20%。平均售價約為每平方米人民幣17,638元,同比上升2.9%。

於二零二零年六月三十日,本公司擁有人應佔權益為人民幣8,975,254,000元,較截至二零一九年十二月三十一日止上一個財政年度之人民幣9,505,741,000元減少約5.58%。

# FINANCIAL REVIEW (CONTINUED)

### **Turnover**

For the first half of 2020, the Group recorded turnover of RMB2,980,635,000 (the corresponding period of 2019: RMB2,904,538,000), representing an increase of approximately 3% as compared to the corresponding period of last year. Such increase was attributable to the increase in the total gross floor area ("GFA") completed and delivered in the first half of 2020. For the first half of 2020, projects in Foshan, Guangzhou, Chongqing, Nanjing, Xi'an and Hong Kong accounted for 29%, 20%, 42%, 7%, 1% and 1% of the total turnover of the Group respectively.

### **Gross Profit**

Gross profit amounted to RMB875,503,000 (the corresponding period of 2019: RMB949,684,000), representing a decrease of approximately 7% as compared to the corresponding period of last year. The gross profit margin was 29%, representing a decrease of approximately 4 percentage points as compared to the corresponding period of last year (the corresponding period of 2019: 33%), which was mainly attributable to the decrease in the proportion of the income from the projects with higher gross profit margin carried forward for the first half of the year.

# 財務回顧(續)

### 營業額

於二零二零年上半年,本集團營業額為人民幣2,980,635,000元(二零一九年同期:人民幣2,904,538,000元),較去年同期增加約3%。該增加乃由於二零二零年上半年竣工及交付之總建築面積(「建築面積」)增加所致。於二零二零年上半年,佛山、廣州、重慶、南京、西安及香港的項目佔本集團總營業額之比例分別為29%、20%、42%、7%、1%及1%。

# 毛利

毛利為人民幣875,503,000元(二零一九年同期:人民幣949,684,000元),較去年同期下降約7%。毛利率為29%,較去年同期下降約4個百分點(二零一九年同期:33%),主要由於上半年毛利率較高項目結轉收入佔比下降所致。

# **BUSINESS REVIEW**

# **Property Development Business**

As at 30 June 2020, the Group's portfolio of property development projects consisted of 36 projects in Foshan, Guangzhou, Chongqing, Nanjing, Jurong and Xi'an, with a primary focus on the development of residential properties, as well as residential and commercial complex properties, products types including apartments, villas, offices and retail shops, etc.

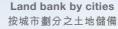
Below is the breakdown of land bank by cities and a map showing the geographical locations and the land bank of the projects of the Group in the PRC. The saleable GFA of the properties comprising the projects which had not been sold or presold as at 30 June 2020 ("Land Bank") was 5,835,670 sq.m..

## 業務回顧

# 房地產開發業務

於二零二零年六月三十日,本集團在 佛山、廣州、重慶、南京、句容及西 安擁有36個房地產開發項目,主要集 中開發住宅物業以及住宅及商業綜合 物業,產品類型包括公寓、別墅、辦 公樓及零售商鋪等。

下圖列示按城市劃分之土地儲備明細及本集團在中國之項目之地理位置及土地儲備。於二零二零年六月三十日,未售或未預售之物業項目之可售建築面積(「土地儲備」)為5,835,670平方米。





# **BUSINESS REVIEW** (CONTINUED)

# 業務回顧(續)

# Property Development Business (Continued) 房地產開發業務(續)

A map showing the geographical location and land bank of the projects of the Group in the PRC as at 30 June 2020

> 下圖顯示本集團於二零二零年六月三十日 在中國之項目之地理位置及土地儲備

Chongqing   1	重慶
.,	ble GFA in the future (sq.m.) 未來可售建築面積 (平方米)
Changjiahui 長嘉匯	803,207
Evian River Bay 依雲江灣	181,068
Central Avenue 公園大道	865,200
Jin Xing Hui Xiao ( 錦星匯小區	Qu 9,974
Yongjingcheng 雍璟城	425,385
Yundi Xiao Qu 雲邸小區	123,612
Chongqing Ideal ( 理想城二期	121,829
Main Urban Site 城市主場	27,217
Total 總計	2,557,492

Foshan   佛山		
Project 項目		the future (sq.m.) 築面積 (平方米)
China Merchants Land Centre 招商置地中心		84,611
China Merchants 招商曦岸	Xi'an	143,940
China Merchants 招商悦府	Yuefu	232,050
China Merchants 招商樾園	Yueyuan	222,376
China Merchants 招商熙園	Xiyuan	18,460
China Merchants 招商岸芷汀蘭	Anzhitinglan	138,261
Times Merchants 時代招商天禧	Tianxi	76,943
China Merchants 招商天璞府	Tianpufu	35,632
Total 總計		952,273

Xi'an   西安 Project Saleable G	FA in the future (sq.m.)
*	可售建築面積 (平方米)
Evian Qujiang 依雲曲江	30,098
Merchants Zhenguanfu 臻觀府	205,455
Main Urban Site DK1 城市主場 DK1	172,363
Main Urban Site DK2 城市主場 DK2	524,175
Main Urban Site DK3 城市主場 DK3	303,873
Silk Road Central Block 絲路中心地塊	k 273,727
Total 總計	1,509,691

Nanjing   南京	
*	n the future (sq.m.) 建築面積 (平方米)
China Merchants International E City 招商國際 E 城	54,155
Evian Huafu 依雲華府	95,670
The Orchid Ravine 依雲溪谷花園	6,429
Century Taoyuan 桃園世紀	20,262
Dongwangfu 東望府	79,205
Xijiang Ruifu 西江瑞府	195,452
Shuimu Yongrongfu 水沐雍榮府	131,174
Yongningfu 雍寧府	145,446
Total 總計	727,793

Guangz	hou   廣州	
Project 項目	Saleable GFA in th 未來可售建領	ne future (sq.m.) 養面積 (平方米)
Jinshan Va 金山谷	alley	50,126
Huambo 萬博		232
Zhaoshang 招商雍景》	Yongjing Wan	38,063
Total 總	計	88,421

# BUSINESS REVIEW (CONTINUED)

# Property Development Business (Continued)

The table below details the Group's property development projects as at 30 June 2020 which (i) had been completed, (ii) were under development, or (iii) were held for future development. All figures in relation to area are rounded up to the nearest whole number:

# 業務回顧(續) 房地產開發業務(續

下表載列於二零二零年六月三十日本集團()已落成:(()開發中:或(())特作未來開發之物業開發項目詳情。所有有關面積之數據均取至最接近整數:

							Completed 已落成			Und	Under development 開發中		Future development 未來開發	elopment
Projects		The Company's attributable interest in the projects 本公司於項目	Total GFA 總建築面積 i	Future Total GFA Saleable 項目物業未來 可售總建築面積	GFA completed 落成建築面積	Total GFA saleable/ rentable 可售/出租 總護藥面積	Of which sold and delivered 已售及交付	Of which sold but not yet delivered 已售但未交付	Of which not pre-sold/ held for investment 未預售/ 持作投資 身	hich not rre-sold/ held for GFA under esthrent development 未預售/ 持作投資 陽發中建築面積	Total GFA saleable/ rentable 可售/出租 總羅類面積	Of which so id 日	受	Total GFA saleable/ rentable 可售/出租 總建築面積
Park 1872	公園1872	100%	308,694	1	308,694	270,338	256,985	13,353	1	1	1	1	1	ĺ
China Merchants Land Center	招商置地中心	51%	222,684	84,611	222,684	196,810	66,238	45,961	84,611	1	1	1	1	
Evian Gongguan	依要公館	922%	317,111	1	317,111	290,689	285,581	5,108	1	1	1	1	1	,
China Merchants Zhenyuan	招商蹂圄	40%	133,683	1	133,683	121,656	121,656	1	1	1	1	1	1	
China Merchants Xi'an	招商職計	%09	231,607	143,940	231,607	210,468	29,243	37,285	143,940	1	1		1	
China Merchants Yuefu	招商悦所	20%	328,018	232,050	108,714	100,481	52,388	16,391	31,702	219,304	204,771	4,423	1	
China Merchants Yueyuan	招商機圖	20%	317,752	222,376	90,027	72,126	40,527	12,702	18,897	227,725	213,337	9,858	1	,
China Merchants Xiyuan	招商票園	100%	128,836	18,460	128,836	123,123	77,302	27,361	18,460	1	1	1	1	
China Merchants Anzhitinglan	招商岸芷汀蘭	%06	181,895	138,261	1	1	1	1	1	181,895	173,326	35,065	1	•
Times Merchants Tianxi	時代招商天禧	20%	163,553	76,943	1	1	1	1	1	163,553	149,477	72,534	1	,
China Merchants Tianpufu	招商天藥府	100%	40,449	35,632	1	1	1	1	1	40,449	35,632	1	1	
Foshan subtotal	佛山合計		2,374,282	952,273	1,541,356	1,385,691	929,920	158,161	297,610	832,926	776,543	121,880	1	
Jinshan Valley	金山谷	100%	1,276,524	50,126	1,198,539	989'986	302,305	33,322	25,068	77,985	292'09	35,709	1	
Huambo	車車	51%	126,202	232	126,202	104,216	103,885	83	232	1	1		1	
China Merchants Yongjing Wan	招商審景灣	%09	392,674	38,063	392,674	286,773	214,128	34,582	38,063	1	1	1	1	
Guangzhou subtotal	廣州合計		1,795,400	88,421	1,717,415	1,386,684	1,255,318	68,003	68,363	77,985	192'09	35,709	1	

# BUSINESS REVIEW (CONTINUED) Property Development Business (Continued)

業務回顧(續) 房地產開發業務(續

							Completed 已落成			Unde	Under development 開發中		Future development 未來開發	lopment
Projects		The Company's attributable interest in the projects 本公司於項目	Total GFA 總建築面積	Future Total GFA Saleable 項目物業未來 可售總建築面積	GFA completed 落成建築画機	Total GFA saleable/ rentable 可善/出租 總確樂面積	Of which sold and delivered 已售及交付	Of which sold but not yet delivered	Of which not pre-sold/ held for investment 未預售/ 持作投資 厚	GFA under development 開發中建築面積	Total GFA saleable/ rentable 可售/出租 總建築面積	Of which sold 口	GFA <b>GFA</b>	Total GFA saleable/ rentable 可售/出租 總唑藥面積
Changiahui	海田	20%	1,892,531	803,207	803,011	776,321	554,314	1	222,007	388,176	388,176	241,623	701,344	434,647
Evian River Bay	衣帽口雕	100%	547,721	181,068	461,267	445,386	231,491	101,071	112,824	86,454	82,160	13,916		1
Central Avenue	☆園大道	20%	1,596,876	865,200	800,624	782,296	512,964	21,417	247,915	664,178	606,854	121,293	132,074	131,724
Vanaipashang	新年度 一部 単語 教 歴史	100%	87,384	9,974	76.005	28,440 30,440	00,400	77.03	9,874	216.402	208 250	24 728	197.055	122.811
Yund Xiao Qu	無	100%	135,756	123,612	07710	07710	000101	1710	200,72	135,756	123,612	007,17	000,12	1000
Chongqing Ideal City	理道域二頭	51%	185,208	121,829	1	1	1	1	1	185,208	177,499	55,670	1	1
Main Urban Site	城市主場	100%	47,012	27,217	1	1	1	1	1	47,012	45,492	18,275	1	1
Chongqing subtotal	重慶合計		5,022,381	2,557,492	2,238,721	2,175,668	1,430,621	127,765	617,282	1,823,187	1,722,043	472,015	960,473	690,182
China Merchants International	招商國際E城													
E Otty		70%	372,916	54,155	372,916	324,531	261,396	8,980	54,155	1	1	1	1	
Evian Huafu	依雲華府	51%	358,646	95,670	358,646	276,163	180,493	1	95,670	1	1	1	1	1
The Orchid Ravine	依雲溪谷花園	51%	593,474	6,429	593,474	273,189	286,760	1	6,429	1	1	1	1	1
Century Taoyuan	林圏市名	18%	221,743	20,262	181,927	140,902	103,810	31,144	5,948	39,816	30,837	16,523	1	1
Dongwangfu	東望府	51%	317,257	79,205	1	1	1	1	1	317,257	236,071	156,886	1	1
Xijiang Ruifu	佐課月頃	40%	278,840	195,452	1	1	1	1	1	278,840	209,585	14,133	1	1
Shuimu Yangrangfu	大子強祭府	922%	243,367	131,174	1	1	1	1	1	243,367	171,596	40,422	1	1
Yongningfu	南京雅寧府	51%	351,434	145,446	1	1	1	1	1	351,434	285,587	140,141	1	1
Nanjing subtotal	南京合計		2,737,677	727,793	1,506,963	1,014,785	812,459	40,124	162,202	1,230,714	933,676	368,085	1	1
Evian Qujiang	依赖制江	100%	538,269	30,08	538,269	497,186	415,264	51,824	30,088	1	1	1	1	1
Merchants Zhenguanfu	招商臻觀府	51%	230,634	205,455	1	1	1	1	1	230,634	205,455	1	1	
Main Urban Site DK1	英市土地DK1	51%	277,313	172,363	1	1	1	1	1	277,313	257,135	84,772	1	1
Main Urban Site DK2	城市主場DK2	51%	533,188	524,175	1	1	1	1	1	533,188	524,175	1	1	1
Main Urban Site DK3	城市主總DK3	51%	324,198	303,873	1	1	1	1	1	324,198	303,873	1	1	1
Silk Road Central Block	絲路中心地鴉	21%	293,336	273,727	1	1	1	1	1	293,336	273,727	1	1	1
Xi'an subtotal	西安合計		2,196,938	1,509,691	538,269	497,186	415,264	51,824	30,098	1,658,669	1,564,365	84,772	1	1
Total	梅		14,126,678	5,835,670	7,542,724	6,460,014	4,843,582	445,877	1,170,555	5,623,481	5,057,394	1,082,461	960,473	690,182

# **BUSINESS REVIEW** (CONTINUED)

# **Contracted sales**

For the first half of 2020, the Group, together with its associates and joint ventures, recorded contracted sales of approximately RMB19,677,670,000 and the saleable area sold was approximately 1,115,000 sq.m..

# 業務回顧(續)

# 合同銷售

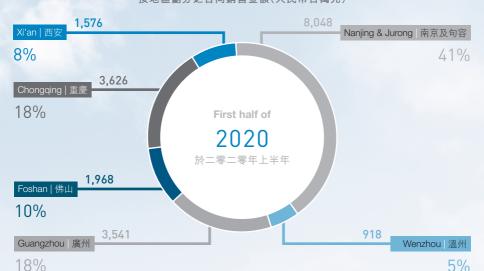
於二零二零年上半年,本集團連同其聯營公司及合營企業錄得合同銷售額約人民幣19,677,670,000元,而售出可售面積約為1,115,000平方米。

# Contracted sales in area by region (sq.m.) 按地區劃分之合同銷售面積(平方米)





Contracted sales amount by region (RMB million) 按地區劃分之合同銷售金額(人民幣百萬元)



# **Newly Acquired Land Bank**

In respect of business development, the Group (including associated companies and joint ventures) acquired development projects with total gross floor area of approximately 0.67 million square meters in the first half of the year. Currently, the Group has land bank of approximately 5.84 million square meters across China. Of which, the land bank in Greater Guangzhou (including Guangzhou and Foshan) is approximately 1.04 million square meters, representing 18% of total land bank. Guangzhou and Foshan are the strategic core regions for the Group. The Group will continue to promote the property development business in these regions and efficiently utilize resources of its own and controlling shareholders within the regions in line with the development strategies of the Greater Bay Area so as to capture business opportunities.

# 新增土地儲備

# **BUSINESS REVIEW** (CONTINUED)

# **Newly Acquired Land Bank** (Continued)

The newly acquired lands controlled by the Group at 30 June 2020 are as follows:

## 業務回顧(續)

## 新購土地儲備(續)

本集團於二零二零年六月三十日所控 制的新購土地如下:

Project	項目	Total consideration 土地總價 (RMB million)	Total site area 總佔地面積 (sq.m.)	Total permissible area 總計容面積 (sq.m.)	Average land premium 平均地價 (RMB/sq.m.) (人民幣元/
		(人民幣百萬元)	(平方米)	(平方米)	平方米)
Xi'an Silk Road Central South Block	西安絲路中心南地塊	160	19.717	88.727	1,806
Xi'an Main Urban Site DK3 Xi'an Merchants Huayu	西安城市主場DK3 西安招商華宇長安璽	827	95,153	232,883	3,552
Chang'an Xi Chongqing Water and soil	重慶水土項目	480	27,692	41,538	11,556
project	主及小工公日	412	61,679	74,015	5,566

# **Asset Management Business**

Upon the listing of the CMC REIT on the Stock Exchange on 10 December 2019, the Company has commenced its REIT management business through China Merchants Land Asset Management Co., Limited, a wholly-owned subsidiary of the Company and the REIT manager of the CMC REIT, which has been generating income. For the first half of 2020, the company has recorded asset management service income of RMB9,103,000.

# FINANCIAL AND TREASURY MANAGEMENT PRINCIPLES

As at 30 June 2020, the net assets attributable to shareholders of the Group were approximately RMB8,975,254,000 (31 December 2019: RMB9,505,741,000). As at 30 June 2020, bank balances and cash was RMB8,468,524,000 (31 December 2019: RMB8,957,799,000). In terms of currency denomination, bank balances and cash can be divided into RMB7,862,067,000 in Renminbi, RMB29,974,000 in US\$ and RMB576,483,000 in Hong Kong dollars.

# 資產管理業務

招商局房託基金於二零一九年十二月十日在聯交所上市後,本公司通過招商局置地資管有限公司(本公司全資附屬公司及招商局房託基金的房託基金經理)開展其一直產生收入的房地產投資信託管理業務。於二零二零年上半年,資產管理服務收入為人民幣9.103.000元。

# 財務及資金管理原則

於二零二零年六月三十日,本集團股東應佔資產淨值約為人民幣8,975,254,000元(二零一九年十二月三十一日:人民幣9,505,741,000元)。於二零二零年六月三十日,銀行結餘及現金為人民幣8,468,524,000元(二零一九年十二月三十一日:人民幣8,957,799,000元)。以貨幣而言,銀行結餘及現金可分為以人民幣列值人民幣7,862,067,000元、以美元列值人民幣7,862,067,000元及以港幣列值人民幣576,483,000元。

# FINANCIAL AND TREASURY MANAGEMENT PRINCIPLES (CONTINUED)

As at 30 June 2020, total interest-bearing debt of the Group was RMB20,954,655,000 (31 December 2019: RMB21,961,032,000). In terms of maturity, the outstanding total interest-bearing debt (excluding bonds payable) can be divided into RMB2,889,010,000 repayable within one year, RMB11,774,095,000 repayable after one year but within two years and RMB6,291,550,000 repayable after two years but within five years. In terms of currency denomination, the outstanding total interest-bearing debt can be divided into RMB20,245,774,000 in Renminbi and RMB708,881,000 in US\$.

At 30 June 2020, the Group's net interest-bearing debt (total interest-bearing debt minus bank balances and cash) to equity ratio (including non-controlling interests) (the "net gearing ratio") was 43% (31 December 2019: 45%). Although the financial position of the Group is stable and the potential financing capacity is strong, the Group will continue to take the relatively stable financial policies and to control the net gearing ratio at the industry average level.

The monetary assets and liabilities and business transactions of the Group are mainly carried and conducted in RMB, US\$ and HKD. The Group maintains a prudent strategy in its foreign exchange risk management, where foreign exchange risks are minimised via balancing the monetary assets versus monetary liabilities.

# 財務及資金管理原則(續)

於二零二零年六月三十日,本集團的計息債務總額為人民幣20,954,655,000元(二零一九年十二月三十一日:人民幣21,961,032,000元)。以到期日而言,尚未償還計息債務總額(不包括應付債券)可分高人民幣2,889,010,000元(須於一年內償還)、人民幣11,774,095,000元(須於一至兩年內償還)及人民幣6,291,550,000元(須於兩年至五年內償還)。以貨幣而言,尚未償還計幣20,245,774,000元及以美元列值人民幣708,881,000元。

於二零二零年六月三十日,本集團的 淨計息債務(計息債務總額減銀行結 餘及現金)對股本權益(包括非控股權 益)比率(「淨槓桿率」)為43%(二零 一九年十二月三十一日:45%)。儘 管本集團財務狀況健康及潛在融資能 力較強,本集團仍將奉行相對穩健的 財務政策,淨槓桿率將控制在行業平 均水平。

本集團的貨幣資產及負債以及業務交易主要以人民幣、美元及港幣列賬和 進行。本集團恪守審慎之外匯風險管 理政策,透過維持貨幣資產與貨幣負 債之平衡,將外匯風險減至最低。

# **NON-COMPETITION DEED**

On 17 December 2018, an amended and restated non-competition deed was entered into between the Group and CMSK Group pursuant to which, among other things, (i) CMSK and its subsidiaries (excluding the Group) ("CMSK Group") will not compete with the Group in the cities of Foshan, Guangzhou, Nanjing, and Jurong (the "Four CML Cities") except for certain operation transitional assets ("Operation Transitional Assets") located in Foshan which would be retained by CMSK Group but managed by the Group under certain operation agreement entered into between the Group and CMSK; (ii) with respect to Chongging and Xi'an, the Company is considering to cease to conduct Property Business (other than participating in property related investments on a minority basis across the PRC (the "Non-Controlling Investment Arrangement")) in and exit from such two cities in due course, depending on the results of an annual review process; (iii) CMSK Group will not compete with the Group in the cities of Chongaina and Xi'an unless the Group ceases to conduct Property Business (other than the Non-Controlling Investment Arrangement) in such cities; (iv) the Group will not compete with CMSK in 46 other cities in the PRC ("CMSK Cities") except the Group will have the rights to participate in the Non-Controlling Investment Arrangement across the PRC (including the CMSK Cities); (v) the Group will also be entitled to conduct the Asset Management Business for office premises in Beijing and Shanghai exclusively, subject to the duly transfer of all equity interest of CMSK Group in Asset Management Business for office premises in Beijing and Shanghai to the Group; and (vi) the Company will no longer have the perpetual right of first refusal to conduct Property Business (the "Right of First Refusal") for other cities in the PRC in which neither the Group nor the CMSK Group has a Property Business as at the date of the Non-Competition Deed ("Unoccupied Cities").

# 不競爭契據

於二零一八年十二月十七日,本集團 與招商蛇口集團訂立經修訂及重列之 不競爭契據,據此(其中包括),(i)招 商蛇口及其附屬公司(不包括本集團) (「招商蛇口集團」)將不會於佛山、廣 州、南京及句容(「四個招商局置地城 市」)與本集團競爭,惟位於佛山的若 干管理過渡資產(「管理過渡資產」)將 由招商蛇口集團保留但由本集團根據 本集團與招商蛇口訂立之若干運營協 議管理;(ii)就重慶及西安而言,視乎 年度審閱程序之結果,本公司考慮停 止進行房地產業務(按少數基準參與 中國之房地產相關投資(「非控股投資 安排」)除外)並將適時退出該兩個城 市;(iii)招商蛇口集團將不會於重慶 及西安與本集團競爭,除非本集團不 再於該等城市進行房地產業務(非控 股投資安排除外); (iv)本集團將不會 於中國46個其他城市(「招商蛇口城 市1)競爭,惟本集團將有權參與中國 (包括招商蛇口城市)之非控股投資安 排;(v)待招商蛇口集團將位於北京及 上海辦公室物業的資產管理業務之全 部股權正式轉讓予本集團後,本集團 亦將有權獨家從事位於北京及上海的 辦公室物業之資產管理業務;及(vi) 本公司將不再永久擁有於本集團或招 商蛇口集團於不競爭契據日期擁有房 地產業務的中國其他城市(「未涉足城 市」)進行房地產業務的優先選擇權 (「優先選擇權 |)。

# NON-COMPETITION DEED (CONTINUED)

On 21 October 2019, an Re-amended and Restated Non-Competition Deed was entered into between the Group and CMSK Group to supersede and replace in its entirety the amended and restated non-competition deed entered on 17 December 2018. Pursuant to the Re-amended and Restated Non-Competition Deed, among other things, the Group will have the rights to participate in the REIT Management Business for REITs with underlying properties permitted to be situated in or come from all over the PRC on an exclusive basis. In return, the Company (by itself or through its subsidiaries) are entitled to receive cash and/or units in the REITs. Other than the inclusion of the REIT Management Business and the updates to the terms with respect to the Asset Management Business for Office Premises in Beijing and Shanghai in order to reflect the situation at the time of the completion of the Proposed Transfer I, the other terms with respect to the (a) Non-Controlling Investment Arrangement; (b) Asset Management Business for Office Premises in CML Cities plus Beijing and Shanghai; and (c) Property Business of the Re-Amended and Restated Non-Competition Deed remain unchanged compared to the Amended and Restated Non-Competition Deed.

For details of the Amended and Restated Non-Competition Deed, the Four CML Cities, Property Business, Non-Controlling Investment Arrangement, the CMSK Cities, Asset Management Business, the Proposed Transfer I, the Right of First Refusal and the Unoccupied Cities, please refer to the announcement of the Company dated 17 December 2018 and the circular of the Company dated 10 January 2019.

For the details of the Re-amended and Restated Non-Competition Deed, REIT Management Business and REITs, please refer to the announcement and the circular of the Company dated 21 October 2019.

# 不競爭契據(續)

於二零一九年十月二十一日,本公司 與招商蛇口集團訂立經重新修訂及重 列之不競爭契據,以取代及代替整份 於二零一八年十二月十七日簽訂之經 修訂及重列之不競爭契據。根據經重 新修訂及重列之不競爭契據(其中包 括),本集團將有權獨家參與房地產 投資信託基金之房地產投資信託管 理業務,而獲允許的相關物業均位 於或來自中國各地。本公司(以其本 身或透過其附屬公司)有權收取現金 及/或房地產投資信託基金單位作為 回報。除納入房地產投資信託管理業 務及更新有關北京及上海辦公室物業 之資產管理業務之條款以反映第一項 建議轉讓完成時之狀況外,與經修訂 及重列之不競爭契據相比,經重新修 訂及重列之不競爭契據有關(a)非控股 投資安排; (b)招商局置地城市以及 北京及上海辦公室物業之資產管理業 務;及(c)房地產業務之其他條款維持 不變。

請參閱本公司日期為二零一八年十二 月十七日之公告及本公司日期為二 零一九年一月十日之通函,以瞭解經 修訂及重列之不競爭契據、四個招商 局置地城市、房地產業務、非控股投 資安排、招商蛇口城市、資產管理業 務、第一項建議轉讓、優先選擇權及 未涉足城市的詳情。

請參閱本公司日期為二零一九年十月 二十一日之公告及通函,以瞭解經重 新修訂及重列之不競爭契據、房地產 投資信託管理業務及房地產投資信託 基金的詳情。

# **OUTLOOK AND PROSPECTS**

On the macroeconomic side, in the second half of the year, under the premise that the domestic epidemic is under effective control, China's economy may gradually recover, the expedition of infrastructure investment and the real estate investment turned up vear-on-vear will drive fixed asset investment improvement, while consumption may be hindered by a combination of factors, the growth space is predicted to be constrained. In general, China's economy is expected to improve quarter by quarter in the second half of the year, but we need to be vigilant of the risks brought about by a variety of uncertainties, and the overall economic growth pressure is still relatively large. The domestic financial environment will remain relatively loose, and a reasonable abundance of liquidity will provide a more favorable capital demand for economic recovery and development. For the real estate market, the real estate market will also be benefited from a stable and relatively loose financial environment, with a decrease in financing costs for real estate enterprises and a reduction in the cost of capital. The decline in the cost of homeownership, among other things, has helped the market recover.

In terms of policy, looking ahead to the whole year, the keynote of "housing and not speculation" will remain unchanged, the city-by-city policy is likely to focus on fine-tuning policies such as relaxing residence registration, actively focusing on the population gathering benefits brought by the residence registration reform, and concentrating investment layout on the polycentric model of "eastern city clusters and central cities in the central and western regions with outstanding population attraction".

## 前景展望

宏觀經濟方面,下半年在國內疫情得 到有效控制的前提下,我國經濟將 逐步恢復,基建投資較快發展、房地 產投資同比轉增均將驅使固定資產投 資好轉,而消費在多種因素綜合影響 下,增長空間受限。總體而言,下半 年我國經濟存在逐季向好的預期,但 需警惕多種不確定性帶來的風險,整 體經濟增長壓力仍較大。國內金融環 境將保持相對寬鬆,流動性合理充裕 將為經濟恢復發展提供更加有利的資 金需求。對房地產市場而言,在穩健 偏鬆的金融環境中, 房地產市場亦將 有所受益,房企融資成本下降、居民 購房成本下降等均有利於市場的恢復 發展。

政策方面,展望全年,「房住不炒」 基調不變,因城施策可能將以落戶放 鬆等微調政策為主,積極關注戶籍改 革帶來的人口集聚紅利,投資佈局向 「人口吸引力突出的東部城市群及中 西部中心城市」的多中心模式集中。

# **OUTLOOK AND PROSPECTS (CONTINUED)**

It is expected that the real estate market will continue to rebound in the short to medium term, but it is unlikely to make a significant turnaround under the current policy. As a result of the concessionary marketing strategy adopted by property enterprises, there is no basis for a sustained overall increase in property prices, and there may be a possibility of slight fluctuations. In addition, as the national land market gradually heats up, the market continues to be optimistic about the sales prospects of cities in hotspots such as the Yangtze River Delta region and the Greater Bay Area of Guangdong, Hong Kong and Macao.

However, considering the second half of the land market still has the opportunity to release high-quality land, land transactions are expected to continue to run at a high level of floor prices, coupled with real estate enterprises to launch a higher proportion of high-middle priced and improvement projects, which can provide strong support for housing prices, it is expected that the second half of the overall housing prices will be mainly stable, influenced by structural shifts and other factors, the average sales price may remain slightly up.

## 前景展望(續)

預計房地產市場在中短期將持續反彈勢頭,但在目前的政策定力下難以下幅反轉,全年商品房銷售面積預計開於。而房價在房企採取讓計開價。 促銷策略下,不具備持續全面上漲過 促銷策略下,不具備持續全面上漲少,隨着全國土地市場的逐漸升溫大溫, 外,隨着全國土地市場的逐漸升過大溫, 顯示市場對長三角地區、粵港澳 區等熱點區域內的城市銷售前景繼續 看好。

但考慮到下半年土地市場優質地塊仍 有放量機會,土地成交樓面價有望繼 續高位運行,加之房企推盤中高價、 改善型項目佔比升高,均可為房價提 供有力支撐,預計下半年房價整體將 以穩為主,受結構上移等因素影響, 銷售均價或將保持小幅上漲。

# OTHER INFORMATION

# 其他資料

### **INTERIM DIVIDEND**

No interim dividend was declared by the Directors for the six months period ended 30 June 2020 (the corresponding period of 2019: Nil).

# **PLEDGE OF ASSETS**

As at 30 June 2020, lands located in Chongqing, Foshan, Nanjing and Jurong with carrying values of approximately RMB5,540,143,000 (31 December 2019: RMB6,348,122,000) has been pledged to secure bank borrowings amounting to RMB2,298,153,000 (31 December 2019: RMB1,501,276,000) granted to the Group.

# **CONTINGENT LIABILITIES**

The Group has contingent liabilities amounting to RMB4,741,252,000 as at 30 June 2020 (31 December 2019: RMB4,467,492,000).

# EMPLOYEE REMUNERATION AND RELATIONS

The Group remunerates the employees by reference to their qualifications, experience, responsibilities, profitability of the Group and current market conditions.

As at 30 June 2020, the Group had 907 (31 December 2019: 872) employees in the PRC and Hong Kong.

# 中期股息

董事概無宣派截至二零二零年六月 三十日止六個月期間的任何中期股息 (二零一九年同期:無)。

# 資產抵押

於二零二零年六月三十日,本集團已抵押位於重慶、佛山、南京及句容賬面值約為人民幣5,540,143,000元(二零一九年十二月三十一日:人民幣6,348,122,000元)之土地,以就授予本集團之銀行借貸人民幣2,298,153,000元(二零一九年十二月三十一日:人民幣1,501,276,000元)作出擔保。

# 或然負債

於二零二零年六月三十日,本集團之或然負債為人民幣4,741,252,000元 (二零一九年十二月三十一日:人民幣4,467,492,000元)。

# 僱員薪酬及關係

本集團乃根據僱員之資歷、經驗、職 責、本集團之盈利及現時市況釐定僱 員薪酬。

於二零二零年六月三十日,本集團在中國及香港擁有907名員工(二零一九年十二月三十一日:872名)。

# EMPLOYEE REMUNERATION AND RELATIONS (CONTINUED)

The Group's total expenses on salaries and allowances (including directors' remuneration) for the six months period ended 30 June 2020 was approximately RMB137,819,000 (the corresponding period of 2019: RMB155,926,000). Apart from basic salaries, fringe benefits such as contributions to the state-managed retirement benefit schemes and MPF scheme and group medical insurance are also offered to the employees. Appropriate trainings have been provided to employees throughout the six months period ended 30 June 2020.

A share option scheme was adopted at the annual general meeting of the Company held on 27 September 2011 (the "2011 Share Option Scheme") for the purpose of providing incentives and rewards to eligible participants who have contributed to the success of the Group's operations. No options had been granted under the 2011 Share Option Scheme during the six months period ended 30 June 2020 and since its adoption.

# 僱員薪酬及關係(續)

本集團於截至二零二零年六月三十日止六個月期間之薪金及津貼開支總額(包括董事酬金)約為人民幣137,819,000元(二零一九年同期:人民幣155,926,000元)。除基本薪金外,向僱員提供之其他福利包括國家管理退休福利計劃及強制性公積金供款以及團體醫療保險。本集團亦於截至二零二零年六月三十日止六個月期間為僱員提供合適培訓。

本公司於二零一一年九月二十七日舉行之股東週年大會上採納購股權計劃 (「二零一一年購股權計劃」),旨在向曾對本集團業務成就作出貢獻之合資格參與人士提供獎勵及獎賞。截至二零二十日止六個月期間及自其被採納以來,並無根據二零一年購股權計劃授出購股權。

# INTERESTS AND SHORT POSITIONS OF THE DIRECTORS AND CHIEF EXECUTIVES IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY AND ITS ASSOCIATED CORPORATIONS

As at 30 June 2020, the interests and short positions of each Director and chief executives of the Company in the shares or underlying shares or debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Future Ordinance (Chapter 571) of the Laws of Hong Kong (the "SFO")) which were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions in which he was deemed or taken to have under such provisions of the SFO), or which were required, pursuant to section 352 of the SFO, to be entered in the register maintained by the Company referred to therein, or which were required, pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers contained in the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules"), to be notified to the Company and the Stock Exchange were as follows:

董事及主要行政人員於本公司及 其相聯法團之股份、相關股份及 債券之權益及淡倉

於二零二零年六月三十日,各董事及 本公司主要行政人員於本公司及其相 聯法團(定義見香港法例第571章證 券及期貨條例(「證券及期貨條例」)第 XV部)之股份或相關股份或債券中擁 有根據證券及期貨條例第XV部第7及 8分部須知會本公司及聯交所之權益 及淡倉(包括根據證券及期貨條例之 有關條文被認為或視作擁有之權益及 淡倉),或根據證券及期貨條例第352 條須記錄於該條例所指由本公司存置 之登記冊中之權益及淡倉,或根據聯 交所證券 | 市規則([|市規則|)所載 上市發行人董事進行證券交易的標準 守則須知會本公司及聯交所之權益及 淡倉如下:

# Long Positions in the ordinary shares of the Company

# 本公司普通股之好倉

Name of Director	Nature of interest	Number of shares held	Approximate percentage (%) in the issued share capital of the Company 佔本公司已發行股本
董事姓名	權益性質	所持股份數目	概約百分比(%)
So Shu Fai 蘇樹輝	Through controlled corporations (Note) 由受控制之公司持有(附註)	32,054,066 (L)	0.65%

# **INTERESTS AND SHORT POSITIONS** OF THE DIRECTORS AND CHIEF **EXECUTIVES IN SHARES, UNDERLYING** SHARES AND DEBENTURES OF THE COMPANY AND ITS ASSOCIATED **CORPORATIONS** (CONTINUED)

Long Positions in the ordinary shares of the Company (Continued)

Note:

These shares were directly held by Skill China Limited ("Skill China"), which is owned as to 90% by Dr. SO Shu Fai, an executive Director of the Company, and 10% by Mr. SO Man Cho, the son of Dr. SO Shu Fai. By virtue of Part XV of the SFO, Dr. SO Shu Fai is deemed to be interested in the shares held by Skill China. Skill China is a company incorporated in the British Virgin Islands with limited liability.

# Long Positions in Underlying Shares of **Associated Corporation**

董事及主要行政人員於本公司及 其相聯法團之股份、相關股份及 倩券之權益及淡倉(續)

# 本公司普通股之好倉(續)

附註:

該等股份由華能有限公司(「華能」)直接持有,華 能乃由本公司執行董事蘇樹輝博士及蘇樹輝博士 之兒子蘇文藻先生分別擁有90%及10%權益。因 此,根據證券及期貨條例第XV部,蘇樹輝博士被 視為於華能持有之股份中擁有權益。華能為於英 屬處女群島註冊成立之有限公司。

# 相聯法團相關股份之好倉

Name of Director	Nature of interest	Number of underlying shares involved (Note)	Approximately percentage (%) in the associated corporation
董事姓名	權益性質	涉及相關股份數目 <i>(附註)</i>	佔相聯法團之 概約百分比 <b>(%)</b>
XU Yongjun 許永軍	Beneficial owner 實益擁有人	359,466 <sup>2</sup>	0.00%
HUANG Junlong 黃均隆	Beneficial owner 實益擁有人	124,000²	0.00%
LIU Ning 劉寧	Beneficial owner 實益擁有人	148,6012	0.00%
YU Zhiliang	Beneficial owner	133,3341	0.00%
余志良	實益擁有人	23,3052	0.00%
options grante	underlying shares involved in the share ad by CMSK (an intermediate controlling	口(間接持有	公司間接控股股東招商蛇3,646,889,329股股份,

shareholder indirectly holding 3,646,889,329 shares, representing approximately 74.35% of the issued share capital of the Company) to Mr. YU Zhiliang.

Note 2: These are interests in associated corporation, CMSK, an indirect controlling shareholder.

相當於本公司已發行股本約74.35%)向 余志良先生授出之購股權涉及之相關股

附註2: 該等權益為相聯法團招商蛇口(間接控

股股東)的權益。

# INTERESTS AND SHORT POSITIONS OF THE DIRECTORS AND CHIEF EXECUTIVES IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY AND ITS ASSOCIATED CORPORATIONS (CONTINUED)

**Long Positions in Underlying Shares of Associated Corporation** (Continued)

Save as disclosed above, as at 30 June 2020. none of the Directors or chief executives of the Company had any interest or short positions in the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including the interests and short positions in which they were deemed or taken to have under such provisions of the SFO). or which are required, pursuant to section 352 of the SFO, to be entered in the register maintained by the Company referred to therein, or which were required, pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers contained in the Listing Rules, to be notified to the Company and the Stock Exchange.

董事及主要行政人員於本公司及 其相聯法團之股份、相關股份及 債券之權益及淡倉(續)

# 相聯法團相關股份之好倉(續)

# ARRANGEMENTS TO ENABLE DIRECTORS TO ACQUIRE SHARES AND DEBENTURES

Apart from the information as disclosed under the heading "INTERESTS AND SHORT POSITIONS OF THE DIRECTORS AND CHIEF EXECUTIVES IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY AND ITS ASSOCIATED CORPORATIONS", at no time during the six months period ended 30 June 2020 were rights to acquire benefits by means of the acquisition of shares in or debentures of the Company granted to any of the Directors or their respective spouses or minor children, or were any such rights exercised by them; nor was the Company, its holding company, or any of its subsidiary corporations or fellow subsidiary corporations a party to any arrangement to enable the Directors or their respective spouses or minor children to acquire such rights in any other body corporate.

# 允許董事收購股份及債券之安排

# INTERESTS AND SHORT POSITIONS OF SUBSTANTIAL SHAREHOLDERS AND OTHER PERSONS IN THE SHARES AND UNDERLYING SHARES OF THE COMPANY

As at 30 June 2020, the following interests of 5% or more of the issued share capital of the Company were recorded in the register of interests required to be kept by the Company pursuant to Section 336 of the SFO:

# 主要股東及其他人士於本公司股份及相關股份之權益及淡倉

於二零二零年六月三十日,下列於本公司已發行股本中5%或以上權益已記錄於根據證券及期貨條例第336條本公司須存置之權益登記冊內:

		Number of ordinar 所持普通肦		Percentage of the Company's
Name	Capacity and nature of interest	Long position	Short position	issued share capital 佔本公司已發行
名稱	身份及權益性質	好倉	淡倉	股本百分比
China Merchants Group Ltd. ("CMG") 招商局集團有限公司(「招商局集團」)	Through controlled corporations 由受控制之公司持有	3,646,889,329	-	74.35%
China Merchants Shekou Industrial Zone Holdings Co., Ltd. ("CMSK") 招商局蛇口工業區控股股份有限公司 (「招商蛇口」)	Through controlled corporations 由受控制之公司持有	3,646,889,329	-	74.35%
Eureka Investment Company Limited ("Eureka") 瑞嘉投資實業有限公司(「瑞嘉」)	Through controlled corporations 由受控制之公司持有	3,646,889,329	-	74.35%
Success Well Investments Limited ("Success Well") 成惠投資有限公司(「成惠」)	Beneficial interest 實益權益	3,646,889,329	-	74.35%

# INTERESTS AND SHORT POSITIONS OF SUBSTANTIAL SHAREHOLDERS AND OTHER PERSONS IN THE SHARES AND UNDERLYING SHARES OF THE COMPANY

(CONTINUED)

As at 30 June 2020, approximately 74.35% of the issued share capital of the Company is directly held by Success Well. Success Well is 20% and 80% owned by Good Ease Holdings Limited ("Good Ease") and Eureka respectively. Good Ease was wholly-owned by Eureka, which was in turn wholly-owned by CMSK. CMG directly or indirectly owned more than 63% of the issued share capital of CMSK, and CMG is owned and controlled by the SASAC of the PRC.

Save as disclosed above, as at 30 June 2020, no person other than the Directors and chief executives of the Company whose interests are set out in the section "INTERESTS AND SHORT POSITIONS OF THE DIRECTORS AND CHIEF EXECUTIVES IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY AND ITS ASSOCIATED CORPORATIONS" above, had registered an interest or short position in the shares or underlying shares of the Company that was required to be recorded pursuant to Section 336 of the SEO.

### SHARE OPTION SCHEME

The 2011 Share Option Scheme was adopted at the annual general meeting of the Company held on 27 September 2011 for the purpose of providing incentives and rewards to eligible participants who have contributed to the success of the Group's operations. No grant under the 2011 Share Option Scheme was made during the six months period ended 30 June 2020. Since the adoption of the 2011 Share Option Scheme on 27 September 2011 ("Adoption Date") and up to and including 30 June 2020, no share option has ever been granted under it.

主要股東及其他人士於本公司股份及相關股份之權益及淡倉(續)

於二零二零年六月三十日,本公司已發行股本約74.35%由成惠直接持有。成惠由樂怡控股有限公司(「樂怡」)及瑞嘉分別擁有20%及80%權益。樂怡由瑞嘉全資擁有,而瑞嘉由招商蛇口全資擁有。招商局集團直接或間接擁有招商蛇口已發行股本超過63%,而招商局集團由中國國資委擁有及控制。

除上文披露者外,於二零二零年六月 三十日,概無董事及本公司主要行政 人員(其權益載於上文「董事及主要 行政人員於本公司及其相聯法團之股 份、相關股份及債券之權益及淡倉」 一節)以外之人士於本公司之股份或 相關股份中已登記根據證券及期貨條 例第336條須予記錄之權益或淡倉。

# 購股權計劃

# SHARE OPTION SCHEME (CONTINUED)

A brief summary of the terms of the 2011 Share Option Scheme is set out below:

# 1. Purpose of the scheme

The purpose of the scheme is to enable the Group to grant share options to eligible participants as incentives or rewards for their contribution to the Group.

# 2. Participants of the scheme

The Directors may within a period of ten (10) years commencing from the 2011 Share Option Scheme make offer for the grant of options to subscribe for shares to eligible participants, namely, (a) any full time employee, executive or executive director of the Company, its subsidiaries or any entity in which any member of the Group holds any equity interest; (b) any non-executive directors (including independent non-executive directors) of the Company, any subsidiary or any entity in which any member of the Group holds any equity interest ("Invested Entity"); (c) any supplier of goods or services to any member of the Group or any Invested Entity; (d) any customer of any member of the Group or any Invested Entity; (e) any person or entity that provides research, development or other technological support to any member of the Group or any Invested Entity; (f) any shareholder of any member of the Group or any Invested Entity or any holder of any securities issued by any member of the Group or any Invested Entity; (g) any adviser (professional or otherwise) or consultant to any area of business or business development of any member of the Group or any Invested Entity; and (h) any other group or classes of participants who have contributed or may contribute by way of joint venture, business alliance or other business arrangement to the development and growth of the Group, and, for the purposes of the scheme, the offer may be made to any company wholly owned by one or more eligible participants mentioned above.

# 購股權計劃(續)

二零一一年購股權計劃之條款概述如 下:

# 1. 計劃之目的

本計劃旨在使本集團可向合資格 參與者授出購股權,作為彼等對 本集團作出貢獻之獎勵或回報。

# 2. 計劃之參與者

董事可自二零一一年購股權計劃 日期起十(10)年期間內就授出購 股權以認購股份向合資格參與者 提出要約,即(a)本公司、其附屬 公司或本集團任何成員公司於其 中擁有任何權益之任何實體之任 何全職僱員、行政人員或執行董 事;(b)本公司、任何附屬公司 或本集團任何成員公司於其中擁 有任何權益之任何實體(「投資實 體」)之任何非執行董事(包括獨 立非執行董事);(c)向本集團任 何成員公司或任何投資實體提供 產品或服務之任何供應商; (d) 本集團任何成員公司或任何投資 實體之任何客戶; (e)向本集團任 何成員公司或任何投資實體提供 研究、開發或其他技術支援之任 何人士或實體;(f)本集團任何成 員公司或仟何投資實體之仟何股 東,或本集團任何成員公司或任 何投資實體發行之任何證券之任 何持有人; (q)本集團任何成員 公司或任何投資實體之任何業務 或業務發展範疇之任何顧問(專 業或其他方面)或專家顧問;及 (h)透過合營企業、業務聯盟或其 他業務安排而對或可能對本集團 發展及成長作出貢獻之任何其他 組別或類別參與者,就本計劃而 言,要約可授予上文所述一名或 多名合資格參與者全資擁有之任 何公司。

# SHARE OPTION SCHEME (CONTINUED)

# 3. Total number of securities available for issue under the scheme and percentage

According to the scheme mandate limit approved by the shareholders on the Adoption Date, the Directors are authorised to grant share options to subscribe up to 106,846,886 shares, representing 10% of the total number of issued shares as at the Adoption Date. As no offer for grant of share options has ever been made under the scheme, the total number of Shares underlying the share options available for grant is 106,846,886 Shares, representing approximately 2% of the total number of issued shares as at the date of this interim report. As no option has been granted under the scheme and hence there are no outstanding options under the scheme, the total number of shares available for issued under the scheme is zero.

# 4. Maximum entitlement of each participant

The total number of shares issued and which may fall to be issued upon exercise of the Options and the options granted under any other share option scheme of the Group (including both exercised or outstanding options) to each Grantee in any 12-month period shall not exceed 1% of the issued share capital of the Company for the time being.

# 5. Period within which shares must be taken up under an option

The period within which the shares must be taken up under an option shall not be later than 10 years from the date the option is granted.

# 購股權計劃(續)

# 3. 計劃項下可發行之證券總數及 百分比

### 4. 各參與者之最大配額

於任何12個月期間向各承授人已發行及因行使購股權及行使根據本集團任何其他購股權計劃授出之購股權(包括已行使或尚未行使購股權)而可能發行之股份總數不得超過本公司當時已發行股本1%。

# 5. 購股權項下須接納股份之期限

購股權項下須接納股份之期限不得超過購股權授出日期起計10年。

# OTHER INFORMATION | 其他資料

# SHARE OPTION SCHEME (CONTINUED)

# Minimum period before an option can be exercised

There is no minimum period for which an option must be held before it can be exercised.

# 7. Amount payable on acceptance and period within which payment must be made

HK\$1.00 is payable on acceptance of the option within 21 days from its date of grant.

# 8. Basis for determining exercise price

The exercise price in respect of any option shall, subject to any adjustments made pursuant to the terms of scheme, be at the discretion of the Directors, provided that it shall be at least the highest of:

- (a) the closing price of the shares as stated in the Stock Exchange's daily quotations sheet for trade in one or more board lots of the shares on the date of grant;
- (b) the average closing price of the shares as stated in the Stock Exchange's daily quotations sheets for the five business days immediately preceding the date of grant; and
- (c) the nominal value of a share.

### 9. Life of the scheme

The scheme has a life of 10 years commencing from the Adoption Date and will expire on the 10th anniversary of the Adoption Date, namely, 27 September 2021.

# 購股權計劃(續)

# 6. 購股權可予行使前之最低期限

並無購股權可予行使前須持有購 股權之最低期限。

# 7. 接納購股權應付款項及須支付 款項之期限

自購股權授出日期起21日內須就 接納購股權支付港幣1.00元。

# 8. 釐定行使價的基準

任何購股權之行使價須按董事酌 情權決定並根據計劃條款作出任 何調整,但其最少須為以下最高 者:

- (a) 於授出日期,聯交所之每日 報價表就買賣一手或以上股 份所報之股份收市價;
- (b) 緊接授出日期前五個營業 日,聯交所每日報價表所報 之股份平均收市價;及
- (c) 股份面值。

## 9. 計劃期限

計劃自採納日期起計為期10年,並將於採納日期第10個週年當日(即二零二一年九月二十七日)屆滿。

# PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the six months period ended 30 June 2020, neither the Company, nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities.

# CHANGES IN THE DIRECTORS' INFORMATION

Changes in directors' information required to be disclosed pursuant to Rule 13.51B(1) of the Listing Rules, are set out below:

# 購買、出售或贖回本公司上市 證券

截至二零二零年六月三十日止六個月 期間・本公司或其任何附屬公司並無 購買、出售或贖回本公司任何上市證 券。

# 董事資料之變動

根據上市規則第13.51B(1)條規定須 予披露有關董事資料變動之資料變動 載列如下:

Name of director 董事姓名	Details of change 變動詳情
Mr. XU Yongjun	As at 30 June 2020, Mr. XU has been appointed as a director and the chairman of the Board of China Merchants Property Operation & Service Co., Ltd* (招商局積餘產業運營服務股份有限公司), a subsidiary of the CMSK, and a listed company on Shenzhen Stock Exchange.
許永軍先生	於二零二零年六月三十日,許先生獲委任為招商局積餘產業運營服務股份有限公司(為招商蛇口的附屬公司及於深圳證券交易所上市的公司)的董事及董事會主席。
Ms. LIU Ning	As at 30 June 2020, Ms. LIU has been appointed as a director of China Merchants Property Operation & Service Co., Ltd* (招商局積餘產業運營服務股份有限公司), a subsidiary of the CMSK, and a listed company on Shenzhen Stock Exchange
劉寧女士	於二零二零年六月三十日,劉女士獲委任為招商局積餘產業運營服務股份有限公司(為招商蛇口的附屬公司及於深圳證券交易所上市的公司)的董事。

\* 英文名稱僅供參考

<sup>\*</sup> English name for reference only.

# **AUDIT COMMITTEE**

The audit committee of the Company ("Audit Committee") comprises two independent nonexecutive Directors and one non-executive Director. Dr. Wong Wing Kuen, Albert, chairman of the Audit Committee, has the appropriate professional qualification and experience in financial matters as required by the Listing Rules. The Audit Committee is responsible for reviewing the financial reports, internal control principles and for maintaining an appropriate relationship with the Company's external auditor. The Audit Committee has discussed with the management and external auditors the accounting principles and policies adopted by the Group, and has reviewed the Group's unaudited condensed consolidated financial statements for the six months period ended 30 June 2020, including the accounting principles and practices adopted by the Group.

# SPECIFIC PERFORMANCE OBLIGATIONS RELATING TO CONTROLLING SHAREHOLDERS

Save as disclosed below, the Directors are not aware of any circumstances which would be required to disclose herein pursuant to the requirements under Rule 13.21 of the Listing Rules.

- On 16 January 2018, the Company as a borrower entered into a facility agreement with a bank in relation to a term loan facility of up to RMB660,000,000. The Loan Facility has a term of 3 years commencing from the date of the first drawdown.
- On 13 June 2018, the Company as a borrower has entered into a facility agreement with a bank in relation to a term loan facility of up to RMB1,000,000,000. The Loan Facility has a term of 3 years commencing from the date of the facility agreement.

# 審核委員會

# 與控股股東有關之特定履約責任

除下文披露者外,董事概不知悉須根據上市規則第13.21條之規定於本報告披露之其他任何情況。

- 於二零一八年一月十六日,本公司(作為借款方)與一家銀行訂立一份定期貸款額度不超過人民幣660,000,000元之融資協議。貸款融資自首次提款日期起計為期三年。
- 於二零一八年六月十三日,本公司(作為借款方)與一家銀行訂立 一份定期貸款額度不超過人民幣 1,000,000,000元之融資協議。 貸款融資自融資協議日期起計為 期三年。

# SPECIFIC PERFORMANCE OBLIGATIONS RELATING TO CONTROLLING SHAREHOLDERS (CONTINUED)

- On 15 June 2018, the Company as a borrower has entered into a facility agreement with a bank in relation to a term loan facility of up to RMB1,000,000,000. The Loan Facility has a term of 3 years commencing from the date of the first drawdown.
- On 12 December 2018, the Company entered into a placing agreement with a placing agent, pursuant to which the placing agent agreed to act as placing agent, on a reasonable effort basis, for the purposes of procuring placees to subscribe in cash for the bonds with an aggregate principal amount of up to RMB1,900,000,000. The bonds has a term of 3 years commencing from 18 December 2018.
- On 28 March 2019, the Company has entered into a facility agreement with a bank in relation to a term loan facility of RMB400,000,000. The Loan Facility has a term of 3 years commencing from the date of the first drawdown.
- On 28 March 2019, the Company confirmed its acceptance of a committed term loan facility relating to a RMB1,000,000,000 committed term loan facility with a bank. The term of 36 months was commencing from the date of Facility Agreement.
- On 16 April 2019, the Company has entered into a facility agreement with a bank in relation to a loan facility of up to RMB1,000,000,000. The Loan Facility has a term of 3 years commencing from the date of the Facility Agreement.

# 與控股股東有關之特定履約責任

- 於二零一八年六月十五日,本公司(作為借款方)與一家銀行訂立一份定期貸款額度不超過人民幣 1,000,000,000元之融資協議。 貸款融資自首次提款日期起計為期三年。
- 於二零一八年十二月十二日,本公司與配售代理訂立配售協議,據此,配售代理已同意擔任配售代理人,以按合理努力基準促使承配人以現金認購債券,本金總額最高為人民幣1,900,000,000元。債券自二零一八年十二月十八日起為期三年。
- 於二零一九年三月二十八日,本公司與一家銀行訂立一份定期貸款額度為人民幣400,000,000元之融資協議。貸款融資自首次提款日期起計為期三年。
- 於二零一九年三月二十八日,本公司確認其接納一項已承諾定期貸款融資,內容有關一間銀行的人民幣1,000,000,000元已承諾定期貸款融資。期限為自融資協議日期起計為期36個月。
- 於二零一九年四月十六日,本公司與一家銀行訂立一份貸款額度 不超過人民幣1,000,000,000元 之融資協議。貸款融資自融資協 議日期起計為期三年。

# SPECIFIC PERFORMANCE OBLIGATIONS RELATING TO CONTROLLING SHAREHOLDERS (CONTINUED)

 On 10 June 2019, the Company has entered into a Facility Agreement with a bank in relation to a committed term loan facility up to RMB1,000,000,000. The Loan Facility has a term of 3 years commencing from the date of first drawdown.

The following events (among other things) would trigger breach of one or more of the above mentioned loan agreements:

- (i) CMSK ceases to beneficially own (directly or indirectly) at least 40% of the issued share capital of the Company;
- (ii) CMSK ceases to beneficially own (directly or indirectly) at least 50% of the issued share capital of the Company;
- (iii) CMSK ceases to beneficially own (directly or indirectly) at least 51% of the issued share capital of the Company;
- (iv) CMSK ceases to directly or indirectly own or hold at least 50.1% of the issued share capital of the Company;
- (v) the shares of CMSK ceases for any reason to be listed on the Shenzhen Stock Exchange (or its successor) or such listing is suspended for more than 15 consecutive trading days due to non-compliance with the rules of the Shenzhen Stock Exchange (or its successor) or breach of any undertaking given to the Shenzhen Stock Exchange (or its successor);

## 與控股股東有關之特定履約責任

於二零一九年六月十日,本公司與一家銀行訂立一份承諾性定期貸款額度不超過人民幣1,000,000,000元之融資協議。貸款融資自首次提取日期起計為期三年。

發生以下事件(其中包括)將違反上述 一項或以上之貸款協議:

- (i) 招商蛇口不再實益擁有(不論直接或間接)本公司已發行股本最少40%;
- (ii) 招商蛇口不再實益擁有(直接或間接)本公司已發行股本最少50%;
- (iii) 招商蛇口不再實益擁有(直接或間接)本公司已發行股本最少51%:
- (iv) 招商蛇口不再直接或間接擁有本公司已發行股本最少50.1%;
- (v) 招商蛇口之股份因任何原因不 再於深圳證券交易所(或其繼任 者)上市或由於未能遵守深圳證 券交易所(或其繼任者)之規則 或違反其向深圳證券交易所(或 其繼任者)作出之任何承諾而停 牌超過15個連續交易日:

# SPECIFIC PERFORMANCE OBLIGATIONS RELATING TO CONTROLLING SHAREHOLDERS (CONTINUED)

- (vi) China Merchants Group Limited ("CMG") ceases to be the single largest shareholder of CMSK (beneficially owned, directly or indirectly, the largest proportionate shareholding or ownership interest in CMSK from time to time) and ceases to beneficially own, directly or indirectly, at least 40% of the entire shareholding or ownership interest in CMSK;
- (vii) CMG ceases to beneficially own (directly or indirectly) at least 50% of the entire shareholding or ownership interest in CMSK;
- (viii)CMG ceases to beneficially own (directly or indirectly) at least 50.1% of the entire shareholding or ownership interest in CMSK; or
- (ix) CMG ceases to be controlled by The Stateowned Assets Supervision and Administration Commission of the State Council of the PRC or any other similarly empowered authorities of the PRC government.

Certain loan agreements mentioned above contain cross default provisions so that if the Company or any of its subsidiaries commits a default under any other loan agreement(s) to which it is a borrower that entitles any creditor to declare any borrowed monies under such loan agreement(s) due and payable and the amount in aggregate exceeds US\$15,000,000, or its equivalent in other currencies it will also constitute an event of default under those loan agreements.

Details of the above mentioned loan agreements made pursuant to the requirements of Rule 13.18 of the Listing Rules were disclosed in the announcements of the Company and the subsequent internal/annual report of the Company respectively.

## 與控股股東有關之特定履約責任

- (vi) 招商局集團有限公司(「招商局集團」)不再為招商蛇口之單一最大股東(不時直接或間接實益擁有招商蛇口之按比例最大股權或擁有權權益)及不再直接或間接實益擁有招商蛇口最少40%之全部股權或擁有權權益;
- (vii) 招商局集團不再實益擁有(直接 或間接)招商蛇口最少50%之全 部股權或擁有權權益:
- (viii)招商局集團不再實益擁有(直接 或間接)招商蛇口最少50.1%之全 部股權或擁有權權益;或
- (ix) 招商局集團不再受中國國務院國 有資產監督管理委員會或任何其 他類似中國政府權力機關控制。

若干上述貸款協議載有交叉違約條文,致使倘本公司或其任何附屬公司在其作為借款人之任何其他貸款協議項下之作出違約行為,令任何債權人有權宣稱有關貸款協議項下之任何借款為到期及須予償還,且金額合計超過15,000,000美元或其他貨幣之等值金額,其亦將構成該等貸款協議項下之違約事件。

本公司已根據上市規則第13.18條之規定就上述貸款協議之詳情分別於本公司之公告以及於本公司其後之中期報告/年報作出披露。

# SPECIFIC PERFORMANCE OBLIGATIONS RELATING TO CONTROLLING SHAREHOLDERS (CONTINUED)

The placing agreement dated 12 December 2018 mentioned above contained the clause that it is an event of default if (i) any other present or future indebtedness of the Company, CMSK or any of their respective subsidiaries for or in respect of moneys borrowed or raised becomes (or becomes capable of being declared) due and payable prior to its stated maturity by reason of any actual or potential default, event of default or the like (howsoever described), or (ii) any such indebtedness is not paid when due or, as the case may be, within any originally applicable grace period, or (iii) the Company, CMSK or any of their respective subsidiaries fails to pay when due any amount payable by it under any present or future guarantee for, or indemnity in respect of, any moneys borrowed or raised provided that the aggregate amount of the relevant indebtedness, guarantees and indemnities mentioned above in this condition have occurred equals or exceeds RMB100 million or its equivalent. There are also certain events of default under the terms and conditions of the bonds which may be triggered by, amongst other things, the Company, CMSK or their principal subsidiaries becoming insolvent, bankrupt, or dissolved. For details, please refer to the announcement of the Company dated 12 December 2018.

As at 30 June 2020, the outstanding principal of loans owed by the Group under the above loan agreements were RMB7,960,000,000.

## 與控股股東有關之特定履約責任

上述日期為二零一八年十二月十二日 的配售協議載有條款,倘(i)本公司、 招商蛇口或其各自任何附屬公司為或 就其借入或籌集的款項產生的仟何其 他目前或日後債務因仟何實際或可能 的拖欠、拖欠事件或同類事件(不論 如何描述)而須於其指定到期日之前 成為(或變為足以宣佈)到期應付;或 (ii)任何該等債務於到期時或(視平情 況而定)在任何原先適用的寬限期內 並無獲支付;或(iii)本公司、招商蛇口 或其各自任何附屬公司未能支付其就 所借入或籌集的仟何款項產牛的仟何 現有或日後擔保或彌償保證下應付的 到期款項,惟前提是本條件 | 文所述 的相關債務、擔保及彌償保證總額, 於有關債務到期支付或並無獲支付當 日相等於或超過人民幣100,000,000 元或其等值,則屬違約事件。債券的 條款及條件項下亦有若干違約事件可 由(其中包括)本公司、招商蛇口或其 主要附屬公司無力償債、破產或解散 所觸發。詳情請參閱本公司日期為二 零一八年十二月十二日的公告。

於二零二零年六月三十日,本集團於 上述貸款協議項下所結欠之尚未償還 貸款本金為人民幣7,960,000,000元。

#### **CORPORATE GOVERNANCE CODE**

The Company had complied with the code provisions of the Corporate Governance Code (the "CG Code") as set out in Appendix 14 of the Listing Rules during the six months period ended 30 June 2020, save that:

Code Provision A.4.1 stipulates that non-executive Directors should be appointed for a specific term, subject to re-election. The non-executive Directors and all the independent non-executive Directors do not have specific terms of appointment. However, all of them are subject to retirement by rotation and re-election at annual general meeting according to the Company's articles of association. The Board considers that the requirement has the same effect of accomplishing the same objective as a specific term of appointment.

Code Provision A.5.5(2) stipulates that if the proposed independent non-executive director will be holding their seventh (or more) listed company directorship, the reason the board believes the individual would still be able to devote sufficient time to the board should be set out in the AGM circular. The Company did not immediately include the reasons of supporting Dr. Wong Wing Kuen, Albert to be re-elected in the AGM, but a supplemental announcement dated 24 April 2020 was issued to provide the reasons with more details.

#### 企業管治守則

於截至二零二零年六月三十日止六個 月期間,本公司已遵守上市規則附錄 14所載之企業管治守則(「企業管治守 則」)之守則條文,惟:

守則條文第A.4.1條訂明,非執行董事應委以特定任期,並須接受重選。 非執行董事及全體獨立非執行董事並 無特定任期。然而,彼等均須根據本 公司組織章程細則於股東週年大會上 輪值退任及重選連任。董事會認為, 此規定具有達致特定任期之相同目標 之同等效果。

守則條文第A.5.5(2)條訂明,倘候任獨立非執行董事將出任第七間(或以上)上市公司的董事,董事會認為該名人士仍可投入足夠時間履行董事責任的原因應載於股東週年大會通過內。本公司並無即時載入支持王永權博士於股東週年大會重選的原因,惟經已刊發日期為二零二零四月二十四日的補充公告以提供具備更多詳情的原因。

#### CORPORATE GOVERNANCE CODE

#### (CONTINUED)

Code Provision A.6.7 stipulates that independent non-executive Directors and other non-executive Directors should attend general meetings, and develop a balanced understanding of the views of shareholders. Mr. Xu Yongjun and Ms. Liu Ning, both are the non-executive directors, Dr. So Shu Fai, the executive director and Mr. He Qi, the independent non-executive director, did not attend the annual general meeting (the "AGM") of the Company held on 20 May 2020 due to other business engagement. However, there were sufficient Directors, including executive Directors, independent non-executive Directors and nonexecutive Director, present to enable the Board to develop a balanced understanding of the views of the Company's shareholders.

Code Provision E.1.2 stipulates that the chairman of the Board should attend the annual general meeting. Mr. Xu Yongjun, the chairman of the Board, could not attend the AGM held on 20 May 2020 due to other business engagement. However, he had appointed Mr. Huang Junlong, a non-executive Director as his alternate director who chaired the AGM and answered questions for shareholders of the Company.

## MODEL CODE FOR DIRECTORS' SECURITIES TRANSACTIONS

The Group has adopted a code of conduct for securities transactions by Directors on terms no less exacting than the required standard under the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 of the Listing Rules. Having made specific enquiry to all Directors, the Company confirmed that all Directors have complied with the required standard set out in the Model Code for the six months period ended 30 June 2020.

#### 企業管治守則(續)

守則條文第A.6.7條訂明,獨立非執行董事及其他非執行董事應出席股東大會,以對股東之意見有公正之理解。非執行董事許永軍先生及劉寧安士、執行董事蘇樹輝先生及獨立非執行董事何琦先生因其他事務未能出席於二零二零年五月二十日舉行之本公司股東週年大會(「股東週年大會」)。然而,會上有足夠董事(包括執行董事)出席,以確保董事會對本公司股東之意見有公正之理解。

守則條文第E.1.2條訂明,董事會主席應出席股東週年大會。董事會主席許永軍先生因其他事務未能出席於二零二零年五月二十日舉行之股東週年大會。然而,彼已委任非執行董事黃均隆先生為彼之替任董事,以主持股東週年大會及回答本公司股東疑問。

### 董事進行證券交易的標準守則

本集團已採納有關董事進行證券交易 之操守守則,其條款之嚴謹程度不遜 於上市規則附錄10所載上市發行人董 事進行證券交易的標準守則(「標準守 則」)項下所規定標準。經向全體董事 作出具體查詢後,本公司確認,所有 董事於截至二零二零年六月三十日止 六個月期間均已遵守標準守則所載之 規定標準。

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

簡明綜合損益及其他全面收益表

FOR THE SIX MONTHS ENDED 30 JUNE 2020 | 截至二零二零年六月三十日止六個月

#### Six months ended 30 June 截至六月三十日止六個月

			観至ハ月二	ロエハ回月
			2020	2019
			二零二零年	二零一九年
			(Unaudited)	(Unaudited)
			(未經審核)	、 (未經審核)
		Notes	RMB'000	RMB'000
		附註	人民幣千元	人民幣千元
Revenue	收益	4	2,980,635	2,904,538
Cost of sales	銷售成本		(2,105,132)	(1,954,854)
Gross profit	毛利		875,503	949,684
Other income	其他收入		115,235	107,640
Net foreign exchange	匯兑(虧損)收益淨額		,	,
(losses) gains			(1,140)	49,308
Selling and marketing	銷售及營銷支出		(1,110)	. 2,200
expenses	N I N I N I N I		(157,085)	(96,116)
Administrative expenses	行政支出		(93,522)	(131,604)
Gain on disposal of a	出售一間附屬公司之		(,,	( - , - ,
subsidiary	收益		_	204
Share of profits of	分佔聯營公司之溢利			
associates			27,317	302,110
Share of losses of joint	分佔合營企業之虧損		,	•
ventures			(1,752)	(17,630)
Finance costs	融資成本	6	(293,904)	(217,010)
Profit before tax	除税前溢利		470,652	946,586
Income tax expense	所得税支出	7	(302,994)	(418,363)
Profit for the period	期內溢利	8	167,658	528,223
Other comprehensive	其他全面收入(扣除			
income, net of	所得税)			
income tax				
Item that may be	其後可重新分類至			
reclassified subsequently	損益之項目:			
to profit or loss:				
Exchange differences	海外業務財務報表			
arising on translation of	換算產生之			
financial statements of	匯兑差額			
foreign operations			9,650	1,914
Total comprehensive	期內全面收益總額			
income for the period			177,308	530,137

## CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

簡明綜合損益及其他全面收益表

FOR THE SIX MONTHS ENDED 30 JUNE 2020 | 截至二零二零年六月三十日止六個月

#### Six months ended 30 June 截至六月三十日止六個月

			2020	2019
			二零二零年	二零一九年
			(Unaudited)	(Unaudited)
			(未經審核)	(未經審核)
		Notes	RMB'000	RMB'000
		附註	人民幣千元	人民幣千元
Profit for the period	以下人士應佔期內			
attributable to:	溢利:			
Owners of the Company	本公司擁有人		82,861	491,215
Non-controlling interests	非控股權益		84,797	37,008
			167,658	528,223
Total comprehensive	以下人士應佔期內			
income for the period	全面收益總額:			
attributable to:				
Owners of the Company	本公司擁有人		92,511	493,129
Non-controlling interests	非控股權益		84,797	37,008
			177,308	530,137
Earnings per share	每股盈利	10		
Basic (RMB cents)	基本(人民幣分)		1.69	10.01
Diluted (RMB cent)	攤薄(人民幣分)		N/A	N/A
			不適用	不適用

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

簡明綜合財務狀況表

AS AT 30 JUNE 2020 | 於二零二零年六月三十日

		Notes 附註	At 30 June 2020 於 二零二零年 六月 三十日 (Unaudited) (未經審核) RMB'000 人民幣千元	At 31 December 2019 於 二零一九年 十二月 三十一日 (Audited) (經審核) RMB'000 人民幣千元
NON-CURRENT ASSETS	非流動資產			
Property, plant and equipment	物業、廠房及設備		277,868	289,943
Right-of-use assets	使用權資產		66,699	32,275
Investment properties	投資物業		4,138,552	4,065,318
Goodwill	商譽		160,210	160,210
Interests in associates	於聯營公司之權益		2,749,952	2,232,629
Interests in joint ventures	於合營企業之權益		3,539,981	3,528,493
Financial asset at fair	按公平值計入損益			
value through profit	之金融資產			
or loss			104,492	104,492
Other receivables	其他應收款項	11	1,252,182	3,200,762
Deferred tax assets	遞延税項資產		1,037,779	1,022,890
			13,327,715	14,637,012
CURRENT ASSETS	流動資產			
Properties for sale	可供出售物業		50,363,361	47,057,932
Deposits paid for	收購土地使用權			
acquisitions of	所付按金			
land use rights			703,311	-
Trade and other	業務及其他應收			
receivables	款項	11	20,936,693	17,191,986
Contract costs	合約成本		133,340	72,942
Prepaid income tax	預付所得税		838,151	504,240
Bank balances and cash	銀行結餘及現金		8,468,524	8,957,799
			81,443,380	73,784,899

### CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

簡明綜合財務狀況表

AS AT 30 JUNE 2020 | 於二零二零年六月三十日

		Notes 附註	At 30 June 2020 於 二零二零年 六月 三十日 (Unaudited) (未經審核) RMB'000 人民幣千元	At 31 December 2019 於 二零一九年 十二月 三十一日 (Audited) (經審核) RMB'000 人民幣千元
CURRENT LIABILITIES	流動負債			
Trade and other payables	業務及其他應付 款項	12	18,390,496	18,338,632
Contract liabilities	合約負債	12	22,011,966	14,288,848
Lease liabilities	租賃負債		27,849	22,521
Loans from non-	非控股權益貸款			,,
controlling interests		13	780,555	736,546
Loans from an	間接控股公司貸款			
intermediate holding				
company		14	2,551,453	3,098,298
Bank borrowings	銀行借貸	15	4,012,804	1,289,292
Income tax payable	應付所得税		3,749,624	4,350,852
			51,524,747	42,124,989
NET CURRENT ASSETS	流動資產淨值		29,918,633	31,659,910
TOTAL ASSETS LESS CURRENT LIABILITIES	資產總值減流動負債		43,246,348	46,296,922

### CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

簡明綜合財務狀況表

AS AT 30 JUNE 2020 | 於二零二零年六月三十日

		Notes 附註	At 30 June 2020 於 二零二零年 六月 三十日 (Unaudited) (未經審核) RMB'000 人民幣千元	At 31 December 2019 於 二零一九年 十二月 三十一日 (Audited) (經審核) RMB'000 人民幣千元
NON-CURRENT LIABILITIES	非流動負債			
Loans from	非控股權益貸款			
non-controlling interests		13	2,730,322	3,262,640
Loan from an intermediate	間接控股公司貸款			
holding company	VD /= 144 475	14		200,000
Bank borrowings	銀行借貸	15	8,680,077	11,474,256
Bonds payable	應付債券		1,900,000	1,900,000
Lease liabilities	租賃負債		280,441	254,813
Deferred tax liabilities	遞延税項負債		367,841	375,646
			13,958,681	17,467,355
NET ASSETS	資產淨值		29,287,667	28,829,567
CAPITAL AND RESERVES	資本及儲備			
Share capital	股本		39,132	39,132
Reserves	儲備		8,936,122	9,466,609
Equity attributable to	本公司擁有人			
owners of the Company	應佔權益		8,975,254	9,505,741
Non-controlling interests	非控股權益		20,312,413	19,323,826
TOTAL EQUITY	權益總額		29,287,667	28,829,567

## CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

### 簡明綜合權益變動表

FOR THE SIX MONTHS ENDED 30 JUNE 2020 | 截至二零二零年六月三十日止六個月

			A			of the Company				
				本:	公司權益擁有人問					
		Share capital	Share premium	Other reserve	Equity transaction reserve 權益交易	Translation reserve	Retained profits	Total	Non- controlling interests	To equ
		股本	股份溢價	其他儲備	儲備	匯兑儲備	保留溢利	總計	非控股權益	權益總
		RMB'000 人民幣千元	RMB'000 人民幣千元	RMB'000 人民幣千元	RMB'000 人民幣千元	RMB'000 人民幣千元	RMB'000 人民幣千元	RMB'000 人民幣千元	RMB'000 人民幣千元	RMB'00 人民幣千
		人共常十兀	人共常十兀	人共常十九	人共常十元	人共常十兀	人共常十九	人共常十九	人共常十元	人共常士
At 1 January 2020 (audited)	於二零二零年一月一日 (評審核)	39.132	5.179.352	(2.402.195)	(1.000.097)	47.849	7.641.700	9.505.741	19.323.826	28.829.5
Profit for the period	期內溢利	-	-	(2,102,100)	-	-	82,861	82,861	84,797	167,6
Other comprehensive income for	期內其他全面收益:									
the period:	25 N # 26 OL 26 40 ±									
Exchange differences arising on translation of financial	一海外業務財務報表 換算產牛之匯 N.									
statements of foreign	採昇性生之進光 差額									
operations	TR.	-	-	-	-	9,650	-	9,650	-	9,6
Total comprehensive income for	期內溢利及全面									
the period	收益總額	-	-	-	-	9,650	82,861	92,511	84,797	177,3
Partial disposal of interest in	在控制權未有變動下									
a subsidiary without change of	部分出售於附屬公司的權益				0.000			0.000	00.700	04.0
control (note 16) Acquisition of a subsidiary accounted	(附註16) 收購一間附屬公司	-			2,206	- 1	-	2,206	92,700	94,9
for as asset acquisition (note 17)	収期一间附屬公司 並以資產收購入賬									
ioi da daoor doquisition (noto 11)	- M註17)				_		-	_	321,622	321,6
Capital injection by a non-controlling	非控股權益注資									
interest	コウドの 自 / 所分 )	-	(COE 004)			-	-	(005.004)	666,000	666,0
Dividend declared (note 9)	已宣派股息(附註9)		(625,204)					(625,204)	(176,532)	(801,7
At 30 June 2020 (unaudited)	於二零二零年六月三十日 (未經審核)	39,132	4,554,148	(2,402,195)	(997,891)	57,499	7,724,561	8,975,254	20,312,413	29,287,6
At 1 January 2019 (audited)	於二零一九年一月一日									
Profit for the period	(經審核) 期內溢利	39,132	5,524,560	(2,402,195)	(940,361)	33,659	5,847,230 491,215	8,102,025 491,215	15,663,597	23,765,6
Other comprehensive income for	期內進利 期內其他全面收益:	_	_	_	-	_	491,210	491,210	37,008	020,2
the period:	期門共化主即収量・									
- Exchange differences arising	<ul><li>海外業務財務報表</li></ul>									
on translation of financial	換算產生之匯兑									
statements of foreign	差額									
operations		-	-	-	-	1,914	-	1,914	-	1,9
Total comprehensive income for	期內全面收益總額									
the period	all office and less as the latest	-	-	-	-	1,914	491,215	493,129	37,008	530,1
Acquisition of additional interest in	收購一間附屬公司的額外權益				(50.700)			(50.700)	(0.4.000)	(0.4.0
a subsidiary Capital injection by non-controlling	非控股權益注資( <i>附計)</i>	-	-	-	(59,736)		_	(59,736)	(34,909)	(94,6
interests (note)	芥饪収權盆注頁( <i>附註)</i>					_		_	2,305,000	2.305.0
Dividend declared (note 9)	已宣派股息(附註9)	_	(342,735)	-	-	-	-	(342,735)	(40,005)	(382,7
At 30 June 2019 (unaudited)	於二零一九年六月三十日									
	(未經審核)	39.132	5,181,825	(2,402,195)	(1,000,097)	35,573	6,338,445	8,192,683	17,930,691	26,123,3

Note: On 11 January 2019, Wharf Real Estate (Guangzhou) Co., Ltd.\* the non-controlling interest of Foshan Evian Real Estate Co., Ltd.\* (Foshan Evian), signed agreements to capitalise advances to Foshan China Merchants Central Real Estate Co., Ltd.\*, and Foshan China Merchants Guanghua Real Estate Co., Ltd.\*, wholly-owned subsidiaries of Foshan Evian, of RMB802,000,000 and RMB1,003,000,000 respectively as registered capital in Foshan Evian. Accordingly, the capital injection amounting RMB1,805,000,000 resulted in no contractual cash inflow to the Group.

附註: 於二零一九年一月十一日,佛山依雲房地產有限公司(佛山依雲)之非控股權議九,龍倉置集(廣州)有限公司之資訂協議,以資本化向伸山依雲之司及佛山招商中環房地產有限公司及場份別名商光等802,000,000元及人民幣1,003,000,000元,作為佛山依雲之註冊資本。因此,為數人民幣1,805,000,000元之注資並無合約現金流入本集團。

<sup>\*</sup> The English name is for identification purpose only.

<sup>\*</sup> 英文名稱僅供識別。

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

## 簡明綜合現金流量表

FOR THE SIX MONTHS ENDED 30 JUNE 2020 | 截至二零二零年六月三十日止六個月

Six months ended 30 June 截至六月三十日止六個月

			日正八間刀
		2020 二零二零年 (Unaudited) (未經審核) RMB'000 人民幣千元	2019 二零一九年 (Unaudited) (未經審核) RMB'000 人民幣千元
	12 July 12 21	人氏帝十九	人氏帝十九
Operating activities  Cash (used in) generated from operations  PRC Enterprise Income Tax paid, net  Land Appreciation Tax paid  Interest received	經營活動 經營(耗用)所得現金 已付中國企業所得稅淨額 已付土地增值稅 已收利息	(143,206) (1,180,886) (79,941) 94,285	2,669,115 (1,208,316) (25,086) 73,963
Net cash (used in) generated from	經營活動(耗用)所得		
operating activities	現金淨額	(1,309,748)	1,509,676
Investing activities	投資活動		
Advances to associates Repayment from associates Advances to joint ventures Repayment from joint ventures Advances to non-controlling interests Repayment from non-controlling interests Advances to fellow subsidiaries Repayment from fellow subsidiaries Advances to an intermediate holding company Repayment from an intermediate holding company Capital injection to joint ventures Capital injection to associates	向聯營公營企業 一向聯營公營企業提權 一位 一位 一位 一位 一位 一位 一位 一位 一位 一位	(98,468) 739,272 (610,024) 1,674,385 (2,449,138) 919,257 (11,551) 2,083 (3) 1,051 (13,240) (490,006)	(666,476) 747,021 (1,070,595) 202,490 (2,298,339) 944,445 (32,509) 3,622 (224) - (61,815) (177,901)
Cash inflow arising on acquisition of a subsidiary accounted for as asset acquisition	產生自收購附屬公司並以資產 收購入賬之現金流入 產生自出售附屬公司(導致失去	23,169	-
Net cash outflow arising on disposal of a subsidiary resulting in loss of control Payments for right-of-use assets Purchase of property, plant and equipment Proceeds received on disposal of property,	控制權)之現金流出淨額 使用權資產付款 購買物業、廠房及設備 就出售物業、廠房及設備	- - (1,918)	(7,090) (3,124) (15,305)
plant and equipment	所收取的所得款項	-	7
Dividend received from an associate	自一間聯營公司收取之股息	(245 424)	132,300
Net cash used in investing activities	投資活動耗用現金淨額	(315,131)	(2,303,493)

### CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

簡明綜合現金流量表

FOR THE SIX MONTHS ENDED 30 JUNE 2020 | 截至二零二零年六月三十日止六個月

#### Six months ended 30 June 截至六月三十日止六個月

			111-11-11-11
		2020	
		二零二零年	二零一九年
		(Unaudited)	(Unaudited)
		(未經審核)	(未經審核)
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Financing activities	融資活動		
Proceeds from bank borrowings	銀行借貸之所得款項	1,748,075	6,433,468
Repayment of bank borrowings	償還銀行借貸	(1,818,742)	(615,641)
Advances from associates	聯營公司墊款	370,143	662,707
Repayment to associates	向聯營公司還款	(165,779)	(151,331)
Advances from joint ventures	合營企業墊款	386,019	68,303
Repayment to joint ventures	向合營企業還款	(191,082)	(66,300)
Advances from non-controlling interests	非控股權益墊款	2,401,686	94,398
Repayment to non-controlling interests	向非控股權益還款	(1,833,314)	(1,548,510)
Advances from intermediate holding	間接控股公司墊款		
companies		1,967,648	182,496
Repayment to intermediate holding	向間接控股公司還款		
companies		(1,568,609)	(1,688,794)
Advances from fellow subsidiaries	同系附屬公司墊款	1,548	7,148
Repayment to fellow subsidiaries	向同系附屬公司還款	(6,569)	(56,645)
Interest paid	已付利息	(575,771)	(183,513)
Cash inflow arising on partial disposal of	控制權並無變動下部分		
interest in a subsidiary without change	出售一間附屬公司的		
of control	權益所產生的現金流入	94,906	-
Acquisition of additional interest in	收購一間附屬公司的		
a subsidiary	額外權益	-	(94,645)
Capital contribution by a non-controlling	本集團一間附屬公司之		
interest of a subsidiary of the Group	非控股權益注資	666,000	500,000
Repayment of lease liabilities	償還租賃負債	(14,028)	(12,658)
Dividends paid	已付股息	(329,640)	(382,740)
Net cash from financing activities	融資活動所得現金淨額	1,132,491	3,147,743
Net (decrease) increase in cash and	現金及等同現金項目(減少)		
cash equivalents	增加淨額	(492,388)	2,353,926
Cash and cash equivalents	期初現金及等同現金項目		
at the beginning of the period		8,957,799	6,866,261
Effect of changes in foreign exchange rate	匯率變動影響	3,113	588
Cash and cash equivalents	期終現金及等同現金項目,		
at the end of the period,	指銀行結餘及現金		
represented by bank balances and cash		8,468,524	9,220,775
-			

簡明綜合財務報表附註

FOR THE SIX MONTHS ENDED 30 JUNE 2020 | 截至二零二零年六月三十日止六個月

#### 1. GENERAL INFORMATION

China Merchants Land Limited (the "Company", together with its subsidiaries, collectively referred to as the "Group") is incorporated in the Cayman Islands as a limited liability company and its shares are listed on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange"). The address of the registered office and principal place of business of the Company are disclosed in the "Corporate Information" section to the interim report.

The principal activities of the Group are development and sales of property, property leasing and assets management.

The condensed consolidated financial statements is presented in Renminbi ("RMB"), which is the same as the functional currency of the Company.

## 1A. SIGNIFICANT EVENT IN THE CURRENT INTERIM PERIOD

The outbreak of the novel coronavirus and the subsequent quarantine measures as well as the travel restrictions imposed by many countries have had negative impacts to the economy, business environment and directly and indirectly affect the operations of the Group.

Certain properties projects of the Group have delayed construction work for approximately one month during the first half of 2020. However, no significant delay in handover is resulted as most of the properties projects are to be completed in the second half of 2020 based on the respective development plans. In overall, the financial position and performance of the Group were not significantly affected.

#### 1. 一般資料

招商局置地有限公司(「本公司」,連同其附屬公司統稱為「本 集團」)為於開曼群島註冊成立之 有限公司,其股份於香港聯合交 易所有限公司(「聯交所」)主板上 市。本公司註冊辦事處及主要營 業地點之地址於中期報告「公司 資料 |一節中披露。

本集團之主要業務為物業開發及 銷售、物業租賃以及資產管理。

簡明綜合財務資料以人民幣計值,與本公司之功能貨幣相同。

### 1A. 於本中期期間的重大事件

新型冠狀病毒爆發以及多個國家 其後實施的隔離措施及旅遊限制 對經濟及營商環境已構成負面影 響,並直接及間接地影響本集團 的營運。

於二零二零年上半年,本集團若 干物業項目已延遲施工工程約一 個月。然而,由於大部分物業項 目根據相關發展計劃將於二零二 零年下半年竣工,故交接並無重 大延誤。整體而言,本集團的財 務狀況及表現並未受到重大影 響。

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#### 2. BASIS OF PREPARATION

The condensed consolidated financial statements have been prepared in accordance with Hong Kong Accounting Standard 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA") as well as with the applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities on the Stock Exchange.

#### 3. PRINCIPAL ACCOUNTING POLICIES

The condensed consolidated financial statements have been prepared on the historical cost basis except for financial asset at fair value through profit or loss which is measured at fair value, as appropriate.

Other than additional accounting policies resulting from application of amendments to Hong Kong Financial Reporting Standards ("HKFRSs"), and application of certain accounting policies which became relevant to the Group, the accounting policies and methods of computation used in the condensed consolidated financial statements for the six months ended 30 June 2020 are the same as those presented in the Group's annual financial statements for the year ended 31 December 2019.

#### 2. 編製基準

簡明綜合財務報表乃根據香港會計師公會頒佈之香港會計準則第34號「中期財務報告」及聯交所證券上市規則附錄16之適用披露規定編製。

#### 3. 主要會計政策

簡明綜合財務報表乃按歷史成本 法編製,惟若干金融工具乃按公 平值計算(倘適用)。

除應用新訂及經修訂香港財務報告準則(「香港財務報告準則」)所導致的會計政策變動外,於截至二零二零二零二十日止六六個月的簡明綜合財務報表內所採用的會計政策與編製截至二零一九年度結合財務報表時所依循者一致。

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#### 3. PRINCIPAL ACCOUNTING POLICIES

#### (CONTINUED)

#### **Application of amendments to HKFRSs**

In the current interim period, the Group has applied the Amendments to References to the Conceptual Framework in HKFRS Standards and the following amendments to HKFRSs issued by the HKICPA, for the first time, which are mandatorily effective for the annual period beginning on or after 1 January 2020 for the preparation of the Group's condensed consolidated financial statements:

Amendments to Definition of Material HKAS 1 and HKAS 8

Amendments to Definition of a Business HKFRS 3

Amendments to Interest Rate Benchmark
HKFRS 9, Reform
HKAS 39 and
HKFRS 7

Except as described below, the application of the Amendments to References to the Conceptual Framework in HKFRS Standards and the amendments to HKFRSs in the current period has had no material impact on the Group's financial positions and performance for the current and prior periods and/or on the disclosures set out in these condensed consolidated financial statements.

#### 3. 主要會計政策(續)

## 應用新訂及經修訂香港財務報告 準則

於本中期期間,本集團就編製本 集團簡明綜合財務報表首次應用 下列由香港會計師公會頒佈之新 訂及經修訂香港財務報告準則 (於二零二零年一月一日或之後 開始之年度期間強制性生效):

香港會計準則 重大的定義 第1號及 香港會計準則 第8號之修訂

香港財務報告 業務的定義 準則第3號之 修訂

香港財務報告 利率基準改革 準則第9號、 香港會計準則 第39號及 香港財務報告 準則第7號之 修訂

除下文所述者外,本期間應用提述香港財務報告準則概念框架的修訂及香港財務報告準則之修訂對本集團於本期間及過往期間之財務狀況及表現及/或於該等簡明綜合財務報表之披露並無重大影響。

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### 3. PRINCIPAL ACCOUNTING POLICIES

(CONTINUED)

## Application of amendments to HKFRSs

Impacts of application on Amendments to HKAS 1 and HKAS 8 "Definition of Material"

The amendments provide a new definition of material that states "information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity". The amendments also clarify that materiality depends on the nature or magnitude of information, either individually or in combination with other information, in the context of the financial statements taken as a whole.

The application of the amendments in the current period had no impact on the condensed consolidated financial statements. Changes in presentation and disclosures on the application of the amendments, if any, will be reflected on the consolidated financial statements for the year ending 31 December 2020.

#### 3. 主要會計政策(續)

應用新訂及經修訂香港財務報告 準則(續)

應用香港會計準則第1號及香港 會計準則第8號之修訂「重大的定 義 /之影響

該等修訂對重大提供新定義,指定出「倘遺漏、錯誤陳述或掩蓋財料可合理地預期會對一般用途財務報表作出的決策造成影響,的主要使用者基於影響,所以不過過,該等修訂。該等修訂,不過,所以不過,以下過過,以下是否屬重大與否將視乎資域程度而定。

於本期間應用該等修訂對簡明綜 合財務報表並無影響。應用該等 修訂所致的呈列及披露變動(如 有)將於截至二零二零年十二月 三十一日止年度的綜合財務報表 中反映。

簡明綜合財務報表附註

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#### 4. REVENUE

### 4. 收入

An analysis of the Group's revenue for the period is as follows:

本集團於期內的收入分析如下:

		Six months ended 30 June 2020 截至 二零二零年 六月三十日 止六個月 (Unaudited) (未經審核) RMB'000 人民幣千元	Six months ended 30 June 2019 截至 二零一九年 六月三十日 止六個月 (Unaudited) (未經審核) RMB'000 人民幣千元
By types of goods or services Sales of properties for sale Rental income from investment properties Properties operation income Asset management service	步商品或服務類型 出售可供出售物業 投資物業的租金收入 物業營運收入 資產管理服務	2,784,614 133,912 53,006 9,103	2,706,698 147,945 49,895
7 loose management convice	<b>负压占</b> 左派初	2,980,635	2,904,538
By timing of revenue recognition At a point in time Over time	按收益確認的時間 於某一時間點 隨時間	2,784,614 62,109	2,706,698 49,895
Revenue from contracts with customers Rental income from investment properties	與客戶合約的收益 投資物業的租金收入	2,846,723 133,912	2,756,593 147,945
		2,980,635	2,904,538

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#### 5. SEGMENT INFORMATION

The Group has adopted HKFRS 8 Operating Segments, which requires operating segments to be identified on the basis of internal report about the components of the Group that are regularly reviewed by the chief operating decision maker ("CODM") in order to allocate resources to segments and to assess their performance. The CODM is the Company's executive directors.

For the management purpose, the Group was organised into the following two operating and reportable segments: (i) development and sales of properties and property leasing ("Properties Segment"); and (ii) Sales of electronic and electrical related products and building related materials and equipment ("Trading Segment") for the period ended 30 June 2019. Each of which was considered as a separate operating segment by the CODM.

During the second half of 2019, the Group commenced the business engaging in asset management along with the listing of China Merchants Commercial Real Estate Investment Trust, an associate of China Merchants Shekou Industrial Zone Holdings Co., Ltd., and asset management for office premises and shopping malls ("Asset Management Segment") is considered as a new operating and reportable segment by the CODM. No prior period segment disclosures have been represented to conform with the current period's presentation.

Moreover, Trading Segment was discontinued in the second half of 2019. No impact to the condensed consolidated financial statements was noted for both period ended 30 June 2020 and 2019. The amounts for these discontinued operations are nil thus the segment information reported below and notes to the condensed consolidated financial statements do not include any amounts for these discontinued operations.

#### 5. 分部資料

本集團已採納香港財務報告準則 第8號經營分部,該準則規定須 按主要營運決策者(「主要營運決 策者」)為分配資源至各分部及 評估表現而定期審閱之本集團各 部門之內部報告識別經營分部。 主要營運決策者為本公司執行董 事。

為方便管理,本集團於截至二零一九年六月三十日止期間分類為以下兩個經營及可呈報分部:(i)物業開發及銷售與物業租賃(「物業分部」):及(ii)電子及電器相關產品與建築相關材料及設備銷售(「貿易分部」),該等分部各自被主要營運決策者視為獨立之經營分部。

再者,貿易分部已於二零一九年 下半年終止。截至二零二零年及 二零一九年六月三十日山縣 ,概無注意到其對簡明綜合期 務報表的影響。該等已終止經營 業務的金額為零,故以下呈報的 分部資料及簡明綜合財務報表附 註並不包含該等已終止經營業務 的任何金額。

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#### 5. SEGMENT INFORMATION (CONTINUED) 5. 分部資料(續)

#### Segment revenue and results

The following is an analysis of the Group's revenue and results by reportable and operating segments.

#### 分部收益及業績

以下為按可呈報及經營分部劃分 之本集團收益及業績分析。

		Asset Management Segment 資產管理分部 RMB'000 人民幣千元	Properties Segment 物業分部 RMB'000 人民幣千元	Consolidated 綜合 RMB'000 人民幣千元
For the six months ended 30 June 2020 (unaudited)	截至二零二零年六月 三十日止六個月 (未經審核)			
Segment revenue – external customers	分部收益-外部客戶	9,103	2,971,532	2,980,635
Segment results	分部業績	5,489	721,257	726,746
Unallocated net foreign exchange losses Unallocated finance costs Unallocated income Unallocated expenses Profit before tax	未分配匯兑虧損淨額 未分配融資成本 未分配收入 未分配支出 除税前溢利			(2,816) (228,211) 3,533 (28,600) 470,652

		Trading segment 貿易分部 RMB'000 人民幣千元	Properties segment 物業分部 RMB'000 人民幣千元	Consolidated 綜合 RMB'000 人民幣千元
For the six months ended 30 June 2019 (unaudited)	截至二零一九年六月 三十日止六個月 (未經審核)			
Segment revenue – external customers	分部收益-外部客戶	-	2,904,538	2,904,538
Segment results	分部業績	-	1,097,161	1,097,161
Unallocated net foreign exchange gains Unallocated finance costs Unallocated income Unallocated expenses Profit before tax	未分配匯兑收益淨額 未分配融資成本 未分配收入 未分配支出 除稅前溢利			49,307 (182,147) 3,514 (21,249) 946,586

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#### 5. SEGMENT INFORMATION (CONTINUED)

#### Segment revenue and results (Continued)

There were no inter-segment sales for both periods.

Segment results represent the profit earned by each segment without allocation of unallocated corporate expenses, net of certain finance costs, certain interest income and certain net foreign exchange gains/losses. This is the measure reported to the CODM for the purposes of resource allocation and performance assessment.

#### 6. FINANCE COSTS

#### 5. 分部資料(續)

#### 分部收益及業績(續)

於兩段期間內,並無分部間銷售。

分部業績指各分部在並無分配未 分配公司支出、衍生金融工具之 公平值變動淨額、若干融資成 本、若干利息收入及若干匯兑收 益/虧損淨額前所賺取之溢利。 此乃向主要營運決策者匯報作資 源分配及表現評估用途之衡量基 進。

#### 6. 融資成本

#### Six months ended 30 June 截至六月三十日止六個月

		EX //J	日正八個万
		2020 二零二零年 (Unaudited) (未經審核) RMB'000 人民幣千元	2019 二零一九年 (Unaudited) (未經審核) RMB'000 人民幣千元
Interest on:	利息:		
<ul><li>bank borrowings</li></ul>	一銀行借貸	321,549	250,371
<ul> <li>lease liabilities</li> </ul>	一租賃負債	7,582	7,081
- loans from an intermediate	- 間接控股公司		
holding company	貸款	92,205	95,286
<ul> <li>loans from non-controlling</li> </ul>	一非控股權益貸款		
interests		86,067	128,052
– bonds	一債券	43,943	54,019
Total borrowing costs	總借貸成本	551,346	534,809
Less: Amount capitalised in	減:已資本化為		
the cost of qualifying	合資格資產		
assets	成本之款項	(257,442)	(317,799)
		293,904	217,010

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#### 7. INCOME TAX EXPENSE

#### 7. 所得税支出

#### Six months ended 30 June 截至六月三十日止六個月

		2020 二零二零年 (Unaudited) (未經審核) RMB'000 人民幣千元	2019 二零一九年 (Unaudited) (未經審核) RMB'000 人民幣千元
The income tax expenses (credits) comprise of:	所得税支出(抵免) 包括:		
PRC Enterprise Income Tax ("EIT")	中國企業所得税	148,675	252,447
Land appreciation tax ("LAT")	土地增值税	177,013	220,143
Deferred tax	遞延税項	325,688 (22,694)	472,590 (54,227)
		302,994	418,363

No provision for Hong Kong Profits Tax has been made as the Group has no assessable profit in Hong Kong for both reporting periods.

Under the Law of the People's Republic of China (the "PRC") on Enterprise Income Tax (the "EIT Law") and Implementation Regulation of the EIT Law, the statutory EIT rate of the subsidiaries incorporated in the PRC is 25%. Further, 5% or 10% withholding income tax is generally imposed on dividends relating to profits earned by PRC entities that are owned by non-PRC entities within the Group.

LAT is levied at progressive rates ranging from 30% to 60% on the appreciation of land value, being the proceeds of sales of properties less deductible expenditures including cost of land use right and all property development expenditures.

由於本集團於兩個報告期內均無 香港應課税溢利,故並無作出香 港利得稅撥備。

根據中華人民共和國(「中國」) 企業所得稅法及企業所得稅法實 施條例,於中國註冊成立之附 屬公司之法定企業所得稅稅率為 25%。此外,本集團旗下非中國 實體所擁有之中國實體一般須就 其所賺取溢利之股息繳納5%或 10%之預提所得稅。

土地增值税按土地增值(即出售物業所得款項減包括土地使用權成本及所有物業發展開支在內之可扣除開支)介乎30%至60%之號增税率徵收。

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#### 8. PROFIT FOR THE PERIOD

The profit for the period has been arrived at after charging:

#### 8. 期內溢利

期內溢利經扣除下列各項後得出:

#### Six months ended 30 June 截至六月三十日止六個月

		2020 二零二零年 (Unaudited) (未經審核) RMB'000 人民幣千元	2019 二零一九年 (Unaudited) (未經審核) RMB'000 人民幣千元
and equipment	m業、廠房及設備 折舊	14,100	10,263
Deprecation of right-of-use 使 assets	· 用權資產折舊	10,560	8,487
Depreciation of investment 按 properties	<sub></sub>	83,629	45,699

#### 9. DIVIDEND

During the current period, a final dividend in respect of the year ended 31 December 2019 of HK\$0.14 (2019: HK\$0.08) per ordinary share was declared and paid to the shareholders of the Company. The aggregate amount of final dividend paid from the share premium of the Company during the current period amounted to approximately RMB625,204,000 (2019: RMB342,735,000).

No interim dividend was paid, declared or proposed during the six months ended 30 June 2020, nor has any dividend been proposed since the end of the interim reporting period (2019: nil).

#### 9. 股息

於本期間,本公司宣派截至二零一九年十二月三十一日止年度之末期股息每股普通股港幣0.14元(二零一九年:港幣0.08元),並向本公司股東派付。末期股息總金額約人民幣625,204,000元(二零一九年:人民幣342,735,000元)乃自本公司股份溢價中派付,並於本期間派付。

截至二零二零年六月三十日止六個月,概無派付、宣派或建議派付中期股息,且自中期報告期間結算日起概無建議派付任何股息(二零一九年:無)。

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#### **10. EARNINGS PER SHARE**

# The calculation of the basic earnings per share attributable to owners of the Company is based on the following data:

#### 10. 每股盈利

本公司擁有人應佔每股基本及攤 薄盈利乃按下列數據計算:

#### Six months ended 30 June 截至六月三十日止六個月

		2020 二零二零年 (Unaudited) (未經審核) RMB'000	2019 二零一九年 (Unaudited) (未經審核) RMB"000
		人民幣千元	人民幣千元
Earnings Earnings for the purpose of basic earnings per share, being profit for the period attributable to owners of	<b>盈利</b> 計算每股基本盈利(即 本公司擁有人應佔 期間溢利)之盈利		
the Company		82,861	491,215

#### Six months ended 30 June 截至六月三十日止六個月

		2020 二零二零年 (Unaudited) (未經審核)	2019 二零一九年 (Unaudited) (未經審核)
Number of shares Weighted average number of ordinary shares for the purpose of basic earnings per share	<b>股份數目</b> 計算每股基本盈利之 普通股加權平均數	4,905,257,860	4,905,257,860

No diluted earnings per share is presented for the period ended 30 June 2020 and 2019 as there were no potential ordinary shares outstanding.

由於並無發行在外的潛在普通 股,故並無呈列截至二零二零年 及二零一九年六月三十日的每股 攤薄盈利。

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### 11.TRADE AND OTHER RECEIVABLES 11.業務及其他應收款項

	30.6.2020 於二零二零年 六月 三十日 (Unaudited) (未經審核) RMB'000 人民幣千元	31.12.2019 於二零 <b>一九</b> 年 十二月 三十一日 (Audited) (經審核) RMB'000 人民幣千元
Trade receivables 業務應收款項	*	19,814
Other receivables 其他應收款項 Other prepaid non-income tax 其他預付非 Other receivables and 其他應收款項 prepayments  其他應收款項	所得税 <b>2,159,213</b> 項及	1,457,146 350,905
Amounts due from 應收間接控	股公司	
intermediate holding 款項 companies	83	1,131
Amounts due from non- 應收非控股 controlling interests 款項 Amounts due from fellow 應收同系附	9,259,495	7,748,152
subsidiaries 款項	301,284	48,101
Amounts due from associates 應收聯營公 Amounts due from joint 應收合營企		1,414,999
ventures	7,462,966	9,325,568
Amount due from an investee 應收一名投對象款項		26,932
	22,122,607	20,372,934
Less: amounts expected to be 減:預計將於 received after one year: 收取款項:		
ventures	1,252,182	2,512,813
Amount due from an associate 應收一家聯款項	營公司 <b>-</b>	687,949
	1,252,182	3,200,762
	20,870,425	17,172,172
	20,936,693	17,191,986

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#### 11.TRADE AND OTHER RECEIVABLES

#### (CONTINUED)

The aging analysis of trade receivables at the end of the reporting period, based on the invoice date, is as follows:

### 11.業務及其他應收款項(續)

於報告期間結算日按發票日期計 算之業務應收款項賬齡分析如 下:

		30.6.2020 於二零二零年 六月 三十日 (Unaudited) (未經審核) RMB'000 人民幣千元	31.12.2019 於二零一九年 十二月 三十一日 (Audited) (經審核) RMB'000 人民幣千元
0 – 180 days 181 – 365 days Over 1 year	0至180日 181日至365日 超過一年	55,322 9,316 1,630 66,268	10,871 8,180 763 19,814

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#### 12. TRADE AND OTHER PAYABLES

### 12.業務及其他應付款項

		30.6.2020 於二零二零年 六月 三十日 (Unaudited) (未經審核) RMB'000 人民幣千元	31.12.2019 於二零一九年 十二月 三十一日 (Audited) (經審核) RMB'000 人民幣千元
Trade payables	業務應付款項	4,482,905	7,981,782
Other payables Other non-income	其他應付款項 其他非所得稅		
tax payables	應付款項	1,176,978	1,923,486
Other payables and	其他應付款項及		
accrued charges	應計開支	2,304,784	1,257,750
Amounts due to intermediate	應付間接控股公司		
holding companies	款項	2,661,758	1,515,874
Amounts due to	應付非控股權益		
non-controlling interests	款項	3,291,129	2,052,694
Amounts due to fellow	應付同系附屬公司	450 505	104.000
subsidiaries  Amounts due to joint ventures	款項 應付合營企業款項	158,595 1,302,257	164,096 1,107,320
Amounts due to joint ventures  Amounts due to associates	應付聯營公司款項	1,087,963	883,599
Dividend payable to	應付非控股權益	1,007,903	000,099
non-controlling interests	持有人之股息	1,924,127	1,452,031
	امارين حريا در	13,907,591	10,356,850
		18,390,496	18,338,632

Note: The following is an aging analysis of trade payables, based on the invoice date, at the end of the reporting period:

附註: 以下為於報告期間結算日按發票日期 計算之業務應付款項賬齡分析:

		30.6.2020	31.12.2019
		於二零二零年	
		六月	
		三十日	
		(Unaudited)	(Audited)
		(未經審核)	(經審核)
		RMB'000	RMB'000
		人民幣千元	人民幣千元
0 to 60 days	0至60日	1,758,920	4,138,742
61 to 180 days	61日至180日	193,231	1,929,141
181 to 365 days	181日至365日	1,536,877	1,138,470
Over 1 year	超過一年	993,877	775,429
		4,482,905	7,981,782

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### 13. LOANS FROM NON-CONTROLLING 13. 非控股權益之貸款 **INTERESTS**

Details of the terms of the loans are set out as 貸款條款詳情載列如下: below:

	Effective interest rate per annum 實際年利率	30.6.2020 於二零二零年 六月 三十日 (Unaudited) (未經審核) RMB'000 人民幣千元	31.12.2019 於二零一九年 十二月 三十一日 (Audited) (經審核) RMB'000 人民幣千元
Fixed-rate loans denominated in: 以下列貨幣計值之定息貸款: RMB 人民幣	4.75% to 6.6% (31 December 2019: 4.35% to 8%) 4.75%至6.6% (二零一九年十二月三十一日: 4.35%至8%)	2,801,996	3,298,273
United States dollars 美元	4% (31 December 2019: 4%) 4% (二零一九年十二月三十一日: 4%)	708,881	700,913
		3,510,877	3,999,186
Analysed as: 分析為:			
Current portion 流動部分		780,555	736,546
Non-current portion 非流動部分		2,730,322	3,262,640
		3,510,877	3,999,186

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## 14.LOANS FROM AN INTERMEDIATE HOLDING COMPANY

For the period ended 30 June 2020, the current portion of loans from an intermediate holding company are unsecured, interest bearing at RMB Benchmark Loan Rates offered by the People's Bank of China and repayable within one year or on demand.

For the year ended 31 December 2019, the current portion of loans from an intermediate holding company are unsecured, interest bearing at RMB Benchmark Loan Rates offered by the People's Bank of China and repayable on demand. The non-current portion of loan from an intermediate holding company is unsecured, interest bearing at RMB Benchmark Loan Rates offered by the People's Bank of China and repayable in 2021.

#### 15. BANK BORROWINGS

The Group's bank borrowings were subject to variable-rate interest at RMB Benchmark Loan Rates or fixed-rate interest at RMB Benchmark Loan Rates per annum offered by the People's Bank of China at the respective date of borrowings' agreements. The effective interest rates on the Group's bank borrowings ranged from 4.2% to 5.5% (31 December 2019: 4.0% to 5.5%) per annum.

As at 30 June 2020, land with carrying values of approximately RMB5,540,143,000 (31 December 2019: RMB6,348,122,000) have been pledged to secure bank borrowings amounting to RMB2,298,153,000 (31 December 2019: RMB1,501,276,000) granted to the Group.

#### 14. 間接控股公司貸款

截至二零二零年六月三十日止期間,間接控股公司貸款之流動部分為無抵押、按中國人民銀行提供之人民幣基準貸款利率計息,並須於一年內或按要求償還。

截至二零一九年十二月三十一日 止年度,間接控股公司貸款之流 動部分為無抵押、按中國人民銀 行提供之人民幣基準貸款利率計 息,並須按要求償還。間接控股 公司貸款之非流動部分為無抵 押、按中國人民銀行提供之人民 幣基準貸款利率計息,並須於二 零二一年償還。

#### 15.銀行借貸

本集團之銀行借貸按於各自之借貸協議日期以人民幣基準貸款利率為基礎之浮動息率或以中國人民銀行提供之人民幣基準貸款年利率為基礎之固定息率計息。本集團的銀行借貸之實際年利率介乎4.2%至5.5%(二零一九年十二月三十一日:4.0%至5.5%)。

於二零二零年六月三十日,本集團已抵押賬面值約為人民幣5,540,143,000元(二零一九年十二月三十一日:人民幣6,348,122,000元)之土地,以就授予本集團之銀行借貸人民幣2,298,153,000元(二零一九年十二月三十一日:人民幣1,501,276,000元)作出擔保。

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## 16. PARTIAL DISPOSAL OF INTEREST IN A SUBSIDIARY

On 24 July 2019, Foshan Merchants Property Development Co., Ltd. ("Foshan Merchants"), an indirectly wholly-owned subsidiary of the Company, entered into a cooperation agreement with Foshan Jinteng Property Development Co., Ltd. ("Foshan Jinteng"), pursuant to which among other things, Foshan Jinteng subscribed for 10% of the paid-up capital of Foshan Merchants Lvhu Property Development Co., Ltd. ("Foshan Lvhu") at a consideration of RMB94,906,000. The equity interest transfer was completed on 22 April 2020. Upon completion of the equity interest transfer. Foshan Jinteng holds directly 10% of equity interest in Foshan Lvhu and the Group holds, directly 90% of the equity interest in Foshan Lvhu. As the Group remains its control over Foshan Lvhu, Foshan Lvhu remains as a subsidiary of the Company after the transaction which is then accounted for as an equity transaction. The difference between the fair value of the portion of consideration paid by Foshan Jinteng, to the extent of interest not related to the Group, and 10% of net assets in Foshan Lvhu amounted to approximately RMB2,206,000 was recognised by the Group in equity transaction reserve.

## **16.**部分出售於一間附屬公司的權益

於二零一九年十月二十四日,本 公司間接全資附屬公司佛山招商 房地產有限公司(「佛山招商」)與 佛山市金騰房地產開發有限公司 (「佛山金騰」)訂立合作協議,據 此(其中包括),佛山金騰認購佛 山招商綠湖房地產開發有限公司 (「佛山綠湖」)10%實繳股本,代 價為人民幣94,906,000元。股權 轉讓已於二零二零年四月二十二 日完成。於股權轉讓完成後,佛 山金騰直接持有佛山綠湖的10% 股權,而本集團直接持有佛山綠 湖的90%股權。由於本集團仍然 保留其對佛山綠湖的控制權,故 佛山綠湖於交易(當時作為股權 交易入賬)後仍然為本公司的附 屬公司。就與本集團無關的權益 而言,佛山金騰所支付代價部分 之公平值與分佔佛山綠湖的10% 資產淨值之間之差額約人民幣 2.206.000元獲本集團確認為權益 交易儲備。

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#### 17.ACQUISITION OF A SUBSIDIARY ACCOUNTED FOR AS ASSET ACQUISITION

On 1 July 2019, Guangzhou Merchants Property Development Ltd. ("Guangzhou Merchants"), an indirectly wholly-owned subsidiary of the Company, entered into a cooperation agreement with Guangzhou Juntang Real Estate Co., Ltd. ("Guangzhou Juntang"), an independent third party, to acquire the 50.1% share capital of Guangzhou Junyao Real Estate Co., Ltd. ("Guangzhou Junyao"), a subsidiary of Guangzhou Juntang, at a total consideration of RMB325,650,000. The acquisition was completed on 15 May 2020. Upon completion. Guangzhou Junyao became a subsidiary of the Company as the Company has the power to cast the majority of votes at the board of directors meetings and the power to affect the returns.

Guangzhou Junyao is principally engaged in property development business in the PRC and up to the date of acquisition, Guangzhou Junyao has not carried out any significant business transaction except for holding a piece of undeveloped land. The Guangzhou Junyao acquisition has been accounted for by the Group as acquisition of asset.

### 17. 收購一間附屬公司並以資產 收購入賬

廣州君耀主要於中國從事物業開發業務,而直至收購當日,除持有一幅未開發地塊外,廣州君耀並無進行任何重大業務交易。廣州君耀收購已由本集團以資產收購入賬。

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# 17. ACQUISITION OF A SUBSIDIARY ACCOUNTED FOR AS ASSET ACQUISITION (CONTINUED)

### Net assets of Guangzhou Junyao acquired:

### 17. 收購一間附屬公司並以資產 收購入賬(續)

已收購的廣州君耀資產淨值:

		RMB'000 人民幣千元
Property, plant and equipment	物業、廠房及設備	107
Other receivables	其他應收款項	31,394
Properties for sale	可供出售物業	1,639,450
Bank balances and cash	銀行結餘及現金	23,169
Other payables	其他應付款項	(1,046,848)
		647,272
Consideration – deposit paid	代價一過往年度支付的按金	
in previous year		325,650
Non-controlling interest	非控股權益	321,622
		647,272
Cash inflow arising from acquisition	收購產生的現金收入	
Bank balances and cash acquired	已收購銀行結餘及現金	23,169

#### 18. COMMITMENTS

# At the end of the reporting period, the Group had the following commitments contracted for but not provided in the condensed consolidated financial statements in respect of:

#### 18.承擔

於報告期末,本集團有關以下各項已訂約但並未於綜合財務報表 撥備之承擔如下:

	30.6.2020 於二零二零年 六月 三十日 (Unaudited) (未經審核) RMB'000 人民幣千元	31.12.2019 於二零一九年 十二月 三十一日 (Audited) (經審核) RMB'000 人民幣千元
Construction of properties under 建造可供出售發展中 development for sale 物業 Capital injection to a joint venture 於合營企業之注資 Leasehold improvements 租賃物業裝修	13,715,863 715,100 - 14,430,963	9,942,081 1,025,650 35,906 11,003,637

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#### 19. CONTINGENT LIABILITIES

## At the end of the reporting period, contingent liabilities of the Group were as follows:

#### 19. 或然負債

於報告期末,本集團之或然負債 如下:

	30.6.2020 於二零二零年 六月 三十日 (Unaudited) (未經審核) RMB'000 人民幣千元	31.12.2019 於二零一九年 十二月 三十一日 (Audited) (經審核) RMB'000 人民幣千元
Guarantee given to banks in 就授予客戶之融資而 connection with facilities 給予銀行之擔保 granted to customers	4,741,252	4,467,492

The Group acted as guarantor to the mortgage loans granted to certain purchasers of the Group's properties and agreed to repay the outstanding loan and interest accrual thereon, if the purchasers default the repayment of loan before the issue of the property certificate. The directors of the Company consider that the fair value of the financial guarantee contracts is not significant as the default rate is low.

本集團就授予若干本集團物業買家之按揭貸款擔任擔保人,並同意倘買家未能於發出物業證書前償還貸款,本集團會償還尚未償還貸款及其應計利息。由於違約率低,本公司董事認為財務擔保合約之公平值並不重大。



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