# 民生教育集团有限公司

### **Minsheng Education Group Company Limited**

(Incorporated in the Cayman Islands with limited liability)

(於開曼群島註冊成立的有限公司)

Stock Code 股份代號: 1569



### CONTENTS 目録

2	Corporate Information 公司資料	142	Independent Auditor's Report 獨立核數師報告
5	Financial Highlights 財務摘要	152	Consolidated Statement of Profit or Loss and Other Comprehensive Income
6	Chairman's Statement		綜合損益及其他全面收益表
	主席報告	155	Consolidated Statement of Financial Position
9	Management Discussion		綜合財務狀況表
	and Analysis 管理層討論及分析	157	Consolidated Statement of Changes in Equity 綜合權益變動表
36	Directors and Senior Management 董事及高級管理層	159	Consolidated Statement of Cash Flows 綜合現金流量表
42	Report of the Directors 董事會報告	163	Notes to Financial Statements 財務報表附註
21	Corporate Governance Report 企業管治報告		



### **CORPORATE INFORMATION**

### 公司資料

#### **BOARD OF DIRECTORS**

#### **Executive Directors**

Mr. Li Xuechun (Chairman of the Board)

Ms. Zhang Weiping (Vice-chairperson of the Board)

Mr. Zuo Yichen Mr. Lam Ngai Lung

### **Non-executive Directors**

Mr. Shen Jinzhou (appointed on 13 January 2023 and resigned on 22 March 2024)

Ms. Li Yanping

### **Independent Non-executive Directors**

Mr. Chan Ngai Sang, Kenny

Mr. Yu Huangcheng

Mr. Wang Wei Hung, Andrew

### **AUDIT COMMITTEE**

Mr. Chan Ngai Sang, Kenny (Chairman)

Mr. Yu Huangcheng

Mr. Wang Wei Hung, Andrew

### **REMUNERATION COMMITTEE**

Mr. Wang Wei Hung, Andrew (Chairman)

Mr. Li Xuechun

Mr. Yu Huangcheng

### NOMINATION COMMITTEE

Mr. Li Xuechun (Chairman)

Mr. Chan Ngai Sang, Kenny

Mr. Yu Huangcheng

### **AUTHORISED REPRESENTATIVES**

Mr. Lam Ngai Lung

Mr. Zuo Yichen

### **COMPANY SECRETARY**

Mr. Wong Wai Chiu

### 董事會

### 執行董事

李學春先生(董事會主席)

張衛平女士(董事會副主席)

左熠晨先生

林毅龍先生

### 非執行董事

沈金洲先生(於2023年1月13日獲委任及於 2024年3月22日辭仟)

李雁平女士

### 獨立非執行董事

陳毅生先生

余黃成先生

王惟鴻先生

### 審核委員會

陳毅生先生(主席)

余黄成先生

王惟鴻先生

### 薪酬委員會

王惟鴻先生(主席)

李學春先生

余黄成先生

### 提名委員會

李學春先生(主席)

陳毅生先生

余黄成先生

### 授權代表

林毅龍先生

左熠晨先生

### 公司秘書

黄偉超先生

### CORPORATE INFORMATION (Continued) 公司資料(續)

**LEGAL ADVISOR** 

As to Hong Kong law:

Morgan, Lewis & Bockius

**AUDITOR** 

Ernst & Young
Certified Public Accountants and
Registered Public Interest Entity Auditor

**REGISTERED OFFICE** 

Cricket Square, Hutchins Drive P.O. Box 2681 Grand Cayman KY1-1111 Cayman Islands

HEADQUARTERS AND PRINCIPAL PLACE OF BUSINESS IN MAINLAND PRC

Floor 6, United Shanxi Merchants Tower No.8 Jinze West Road Fengtai District Beijing, the PRC

PRINCIPAL PLACE OF BUSINESS IN HONG KONG SAR

Room 511-512, 5/F., Tower 2, Lippo Centre 89 Queensway Road Admiralty Hong Kong 法律顧問

有關香港法律:

摩根路易斯律師事務所

核數師

安永會計師事務所 執業會計師及 註冊公眾利益實體核數師

註冊辦事處

Cricket Square, Hutchins Drive P.O. Box 2681 Grand Cayman KY1-1111 Cayman Islands

總部及中國內地主要營業地點

中國北京市 豐台區 金澤西路8號院 晉商聯合大廈6層

香港特別行政區主要營業地點

香港 金鐘 金鐘道89號 力寶中心第二座5樓511-512室

### CORPORATE INFORMATION (Continued) 公司資料(續)

### CAYMAN ISLANDS SHARE REGISTRAR AND TRANSFER OFFICE

Conyers Trust Company (Cayman) Limited Cricket Square Hutchins Drive P.O. Box 2681 Grand Cayman KY1-1111 Cayman Islands

### HONG KONG SHARE REGISTRAR

Computershare Hong Kong Investor Services Limited Shops 1712-1716, 17th Floor, Hopewell Centre 183 Queen's Road East Wanchai Hong Kong

### PRINCIPAL BANKER

Industrial and Commercial Bank of China Chongqing Heyang Branch

### **STOCK CODE**

1569

### **COMPANY WEBSITE**

www.minshengedu.com

### 開曼群島股份登記及過戶處

Conyers Trust Company (Cayman) Limited Cricket Square Hutchins Drive P.O. Box 2681 Grand Cayman KY1-1111 Cayman Islands

### 香港證券登記處

香港中央證券登記有限公司 香港 灣仔 皇后大道東183號 合和中心17樓1712-1716號舖

### 主要往來銀行

中國工商銀行 重慶合陽支行

### 股份代號

1569

### 公司網頁

www.minshengedu.com

### FINANCIAL HIGHLIGHTS

### 財務摘要

A summary of the audited results and of the assets and liabilities of the Group for the last five financial years is set out below:

本集團於過去五個財政年度的經審核業績及 資產及負債的概要載列如下:

### Year ended 31 December 截至12月31日止年度

		2019	2020	2021	2022	2023
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
Revenue	收益	1,005,436	1,107,206	2,394,012	2,353,965	2,352,395
Cost of revenue	收益成本	(488,946)	(540,126)	(1,037,051)	(1,078,819)	(1,092,050)
Gross profit	毛利	516,490	567,080	1,356,961	1,275,146	1,260,345
Profit before tax	除税前溢利	346,254	143,522	661,801	546,501	321,722
Profit for the year	年度溢利	333,981	126,812	607,579	513,272	121,176

### As at 31 December

### 於12月31日

		2019	2020	2021	2022	2023
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
Non-current assets	非流動資產	5,582,812	6,383,900	7,489,314	7,041,509	7,053,903
Current assets	流動資產	1,494,790	2,726,446	3,948,480	4,915,072	4,312,665
Current liabilities	流動負債	1,482,443	2,024,600	3,318,427	4,509,206	3,775,242
Net current assets	流動資產淨值	12,347	701,846	630,053	405,866	537,423
Total assets less	總資產減流動負債					
current liabilities		5,595,159	7,085,746	8,119,367	7,447,375	7,591,326
Non-current liabilities	非流動負債	1,724,366	2,923,867	3,330,332	2,410,259	1,640,187
Net assets	資產淨值	3,870,793	4,161,879	4,789,035	5,037,116	5,951,139
Total equity	總權益	3,870,793	4,161,879	4,789,035	5,037,116	5,951,139

### CHAIRMAN'S STATEMENT

### 主席報告

### Dear Shareholders,

On behalf of the board of directors (the "Board") of Minsheng Education Group Company Limited (the "Company"), together with its subsidiaries (collectively referred as the "Group"), I am pleased to present the annual results of the Group for the year ended 31 December 2023 (the "Reporting Period") to all the shareholders.

Looking back on 2023, policies that benefit vocational education have been implemented one after another, including Circular on the Construction of Municipal Industry-Education Consortiums (《關於開展市域產教聯合體建設的通知》), Circular on Further Promoting the Pilot Construction of Digital Campuses in Vocational Institutions (《關於進一步推進職業院校數字校園建設試點的通 知》), Notice on the "Implementation Plan for the Integration of Industry and Education in Vocational Education (2023-2025)" (《職業教育產教融合賦能提升行動實施方案(2023-2025年)》) and Notice on Key Tasks to Accelerate the Construction and Reform of the Modern Vocational Education System" (《關於加快推進 現代職業教育體系建設改革重點任務的通知》). The continued implementation of relevant and favorable vocational education policies further confirms the nation's determination to promote vocational education reform. The Group will continue to focus on high-quality education as the core of development, adhere to the firm policy of high-quality development of vocational education, and continue to cultivate high-quality skilled talents needed by various industries for China's future social and economic development.

I will now briefly summarize the major development of the Group in the past year:

### 1. DIANCHI COLLEGE OF YUNNAN UNIVERSITY OBTAINED APPROVAL FOR CONVERSION

On 24 November 2023, the Company announced that Dianchi College of Yunnan University has obtained the approval from the China's education authorities for conversion from Dianchi College of Yunnan University to Dianchi College, Dianchi College is a private undergraduate-level general higher education institution. Dianchi College has chosen to operate as a for-profit college and the Group is undergoing the relevant procedures and steps.

### 各位尊敬的股東:

本人謹代表民生教育集团有限公司(「本公司」)及連同其附屬公司(統稱「本集團」)董事會(「董事會」)欣然向各位股東呈報本集團截至2023年12月31日止年度(「報告期間」)的年度業績。

回顧2023年,職業教育利好政策相繼落地,其中包括《關於開展市域產教聯合體建設的通知》、《關於進一步推進職業院校數字校園建設試點的通知》、《職業教育產教融合賦能提升行動實施方案(2023-2025年)》及《關於加快推進現代職業教育體系建設改革重點任務的通知》。相關利好的職業教育政策持續落地進一步顯示國家推動職業教育改革的決心。本集團將繼續以高質量辦學為發展核心,堅守職業教育高質量發展的堅定方針,繼續為中國未來社會經濟發展培養各行業所需的高素質技能型人才。

本人現在就本集團過去一年的主要發展情況 向各位進行簡單的總結:

### 1. 雲南大學滇池學院獲批准轉設

於2023年11月24日,本公司公告,雲南大學滇池學院獲得中國教育主管部門批准,同意雲南大學滇池學院轉設為滇池學院,滇池學院為民辦本科層次的普通高等學校。滇池學院選擇營利性辦學及本集團正在履行相關手續及步驟。

# 2. THE GROUP CONTINUES TO FOCUS ON THE DEMAND FOR HIGH-QUALITY DEVELOPMENT OF VOCATIONAL EDUCATION AND TO INCREASE ITS INVESTMENT CONTINUOUSLY ON INFRASTRUCTURE CAPABILITIES

The Group continued to focus on the demand for high-quality development of vocational education and invested continuously on infrastructure capabilities of the Group's colleges and online education entities. During the Reporting Period, the Group's relevant capital expenditure was amounted to approximately RMB336.5 million, and the Group's relevant capital expenditure for the past three financial years was amounted to a total of approximately RMB1,441.6 million.

# 3. THE GROUP'S FINANCIAL AND CAPITAL STRUCTURE HAVE BEEN CONTINUOUSLY STABLE WHICH PROVIDE STRONG SUPPORT TO THE FUTURE BUSINESS DEVELOPMENT

For the year ended 31 December 2023, the revenue of the Group was approximately RMB2,352.4 million, representing a slight decrease of approximately 0.1% as compared to that of the corresponding period in 2022; the gross profit of the Group was approximately RMB1,260.3 million, representing a slight decrease of approximately 1.2% as compared to the corresponding period in 2022; the gross profit margin of the Group was approximately 53.6%, representing a slight decrease of approximately 0.6% as compared to the corresponding period in 2022; As of 31 December 2023, the total assets of the Group was approximately RMB11,366.6 million, and its cash and cash equivalents was approximately RMB3,189.8 million; the gearing ratio has significantly decreased to approximately 35.9% from approximately 46.8% as at 31 December 2022, these have stated the Group's financial and capital structure have been continuously stable which lays a solid foundation for future development.

### 2. 本集團繼續圍繞職業教育高質量發展的需求,持續加大基礎能力建設的投入

本集團繼續圍繞職業教育高質量發展的需求,對本集團旗下院校及在線教育主體的基礎能力建設持續投入,於報告期內,本集團相關的資本開支約人民幣336.5百萬元,而過去三個財政年度相關的資本開支總計約人民幣1,441.6百萬元。

### 3. 本集團的財務及資本結構持續穩健,有 力支持未來業務發展

截至2023年12月31日止的財政年度,本集團的總收益約為人民幣2,352.4 百萬元,與2022年同期相比輕微減少約0.1%。;本集團的毛利約為人民幣1,260.3百萬元,與2022年同期相比輕微減少約1.2%;本集團的毛利率約為53.6%,與2022年同期相比輕微減少約0.6%;於2023年12月31日,本集團的總資產約人民幣11,366.6百萬元,現金儲備約人民幣3,189.8百萬元;本集團的資本負債率由2022年12月31日約46.8%大幅減少至約35.9%,這些都說明了本集團的財務及資本結構持續穩健,有力繼續支持本集團的未來發展。

### CHAIRMAN'S STATEMENT (Continued) 主席報告(續)

#### **FUTURE OUTLOOK**

Looking ahead, the Group will continue to comprehensively promote the digitization and intelligence of learning, employment and entrepreneurship services, with full coverage of formal education, enrollment, assessment, teaching, examination, practical training, employment and entrepreneurship, and full connectivity from entrance to exit; and provide digital services for various types of schools and education and training institutions. Through hosting and other means, expanding secondary and specialized vocational colleges and universities, in-depth cooperation with industry-leading, nationally needed industrial enterprises and schools, and building a community organization for the integration of digital intelligence, industry and education; providing integration of industry and education and employment docking services for labor-using enterprises and human resource agencies, and providing one-stop digital intelligence management and operation services for upstream and downstream partners. Accelerate the efficient synergy of the whole industrial chain in the three major fields of learning, employment and entrepreneurship, and share the development results; seek cooperation with industry leading and nationally needed industrial head enterprises, realize multi-industry layout, and build up a strong digital and intellectual service ecosystem for the in-depth integration of industry and education.

### **APPRECIATION**

Finally, on behalf of the Board, I would like to take this opportunity to sincerely thank our management and all the staff of the Group for their loyalty and dedication. I would also like to thank our shareholders and business partners for their trust and confidence in the Board and management of the Group. With the concerted efforts of all staffs, I believe the business of the Group will continue to thrive and generate greater return for our shareholders.

### Li Xuechun

Chairman

Hong Kong, 19 March 2024

### 未來展望

### 鳴謝

最後,本人謹代表董事會,借此機會衷心感謝我們的管理層及本集團全體員工的忠誠及奉獻。本人亦十分感謝我們的股東及商業夥伴對本集團董事會及管理層的信任及信心。本人相信,憑借所有員工的共同努力,本集團的業務將繼續蓬勃發展,並為我們的股東帶來更大回報。

主席

李學春

香港,2024年3月19日

### MANAGEMENT DISCUSSION AND ANALYSIS

### 管理層討論及分析

#### POLICY REVIEW OF THE REPORTING PERIOD

The year of 2023 is the first year for vocational education to fully implement the spirit of the 20th National Congress of the Communist Party of China. The key points of vocational education work across the country generally emphasize the guidance of Xi Jinping's thoughts on socialism with Chinese characteristics for a new era, comprehensively implement the party's education policy, and promote modern vocational education. Quality development is placed in a more prominent position, insisting on serving the comprehensive development of students and economic and social development, based on improving the key capabilities of vocational schools, focusing on deepening the integration of industry and education, focusing on promoting the integration of vocational and general education, and focusing on the integration of science and education. direction to further enhance the strategic support capacity of vocational education for China's high-quality development.

Looking back on 2023, policies that benefit vocational education have been implemented one after another:

1. In April 2023, the General Office of the Ministry of Education issued the Circular on the Construction of Municipal Industry-Education Consortiums (《關於開展市域產教聯合體建設的通 知》), insisting on promoting industry with education, assisting education with industry, deepening the integration of industry and education and cooperation between industry and academia, and giving full play to the role of the government, industry aggregation, enterprise traction and the main role of the school, and building a number of municipal industryeducation consortiums with the functions of talent cultivation, innovation and entrepreneurship, and promotion of highquality development of the industry and the economy on the basis of industrial parks. By the end of 2023, about 50 industry-education consortia will be built, and by the end of 2024, about 50 more will be built, and by 2025, about 150 municipal industry-education consortia will be built.

### 報告期內的政策回顧

2023年是職業教育全面貫徹黨二十大精神的開局之年,全國各地的職業教育工作要點總體強調以習近平新時代中國特色社會主義思想為指導,全面貫徹黨的教育方針,把推動現代職業教育高質量發展擺在更加突出會發展,堅持服務學生全面發展和經濟社會發展,以提升職業學校關鍵能力為基礎,以深化產教融合為重點,以推動職普融通為關鍵,以科教融匯為方向,進一步提升職業教育對中國高質量發展的戰略支撐能力。

回顧2023年,利好職業教育的政策相繼落地:

1. 2023年4月,教育部辦公廳印發《關於開展市域產教聯合體建設的通知》,堅持以教促產、以產助教,深化產教融合、產學合作,充分發揮政府統籌、產業聚合、企業牽引、學校主體作用,以產業園區為基礎,打造一批兼具人才培養、創新創業、促進產業經濟高質量發展功能的市域產教聯合體。2023年底前建設50家左右,到2025年共建設150家左右的市域產教聯合體。

- 2. In May 2023, the Department of Vocational and Adult Education of the Ministry of Education issued the Circular on Further Promoting the Pilot Construction of Digital Campuses in Vocational Institutions (《關於進一步推進職業院校數字校園建設試點的通知》), to implement the strategic action of digitization of education, to promote the digital transformation of vocational education in a sustained and deep manner, and to improve the level of the construction of digital campuses in vocational institutions.
- 2. 2023年5月,教育部職業教育與成人教育司印發《關於進一步推進職業院校數字校園建設試點的通知》,貫徹落實教育數字化戰略行動,持續縱深推進職業教育數字化轉型,提高職業院校數字校園建設水平。
- 3. In June 2023, the National Development and Reform Commission, the Ministry of Education and other ministries and commissions jointly issued a notice on the "Implementation Plan for the Integration of Industry and Education in Vocational Education (2023-2025)" (《職業教育產教融合賦能 提升行動實施方案年》). The implementation plan implements the spirit of the 20th National Congress of the Communist Party of China, proposing 19 policies and measures in five aspects, including promoting the formation of the goose effect of industry-education integration, consolidating the development foundation of vocational colleges, building industry-education integration training bases, deepening industry-education integration school-enterprise cooperation, and improving incentive and support combination measures; it is further proposed that by 2025, the number of national pilot cities for the integration of industry and education reached about 50, and the breakthrough and leading role of the pilot cities were fully exerted to build and cultivate more than 10,000 enterprises integrating industry and education across the country. The enterprise system and combined incentive policy system for the integration of industry and education are sound improved, various funding channels have steadily increased investment in vocational education, industry needs are better integrated into the entire process of talent training, and a development pattern of education and industry integration and positive interaction has gradually formed.
- 2023年6月,國家發展改革委、教育部 等部委聯合印發《職業教育產教融合賦 能提升行動實施方案(2023-2025年)》 的通知,實施方案貫徹落實黨的二十大 精神,提出了推動形成產教融合頭雁效 應、夯實職業院校發展基礎、建設產教 融合實訓基地、深化產教融合校企合 作、健全激勵扶持組合舉措等5方面19 條政策措施;提出到2025年,國家產 教融合試點城市達到50個左右,試點 城市的突破和引領帶動作用充分發揮, 在全國建設培育1萬家以上產教融合型 企業,產教融合型企業制度和組合式激 勵政策體系健全完善,各類資金渠道對 職業教育投入穩步提升,產業需求更好 融入人才培養全過程,逐步形成教育和 產業統籌融合、良性互動的發展格局。

- 4. In July 2023, the Ministry of Education issued the "Notice on Key Tasks to Accelerate the Construction and Reform of the Modern Vocational Education System" (關於加快推進現代職業教育體系建設改革重點任務的通知) stating that it is necessary to lead the "classroom reform" of vocational education and improve the quality of training technical and technical talents in key core areas. By 2025, there should be approximately 1,000 new courses being built in key areas of the industry. The content of these courses must be in line with the actual work of the job and fully incorporate new technologies, new processes, and new standards.
- 4. 2023年7月,教育部發佈《關於加快推進現代職業教育體系建設改革重點任務的通知》指出,要引領職業教育「課堂改革」,提升關鍵核心領域技術技能人才培養質量,到2025年要面向行業重點領域建成1,000門左右新課程。這些課程的內容要符合崗位工作實際,充分納入新技術、新工藝、新規範。

The continued implementation of relevant and favorable vocational education policies further confirms the nation's determination to promote vocational education reform. The Group will continue to focus on high-quality education as the core of development, adhere to the firm policy of high-quality development of vocational education, and continue to cultivate high-quality skilled talents needed by various industries for China's future social and economic development.

相關利好的職業教育政策持續落地進一步印證國家推動職業教育改革的決心。本集團將繼續以高質量辦學為發展核心,堅守職業教育高質量發展的堅定方針,繼續為中國未來社會經濟發展培養各行業所需的高素質技能型人才。

### MAJOR BUSINESS DEVELOPMENT OF THE REPORTING PERIOD

## Dianchi College of Yunnan University obtained Approval for Conversion

On 24 November 2023, the Company announced that Dianchi College of Yunnan University has obtained the approval from the China's education authorities for conversion from Dianchi College of Yunnan University to Dianchi College, Dianchi College is a private undergraduate-level general higher education institution. Dianchi College has chosen to operate as a for-profit college and the Group is undergoing the relevant procedures and steps.

For further details on the approval for conversion of Dianchi College of Yunnan University, please refer to the Company's announcement dated 24 November 2023.

### 報告期內的主要業務進展

### 雲南大學滇池學院獲批准轉設

於2023年11月24日,本公司公告,雲南大學滇池學院獲得中國教育主管部門批准,同意雲南大學滇池學院轉設為滇池學院,滇池學院為民辦本科層次的普通高等學校。滇池學院選擇營利性辦學及本集團正在履行相關手續及步驟。

就雲南大學滇池學院獲批准轉設的進一步詳情,請參閱本公司日期為2023年11月24日的公告。

### **BUSINESS REVIEW OF THE REPORTING PERIOD**

The Group is a leading "Internet+" vocational education group in China. During the Reporting Period, the Group continued to strengthen and improve its integrated vocational education service capabilities of "Enrollment-Assessment – Teaching – Practical Training – Examination – Employment" and gathered resources of learning services and resources of digital intelligence employment services, continuously improved the comprehensive ability of employment services for talents, to connect colleges, students and enterprises, to realize data interoperability and precise matching employment services for talents.

At present, the Group has perfected the layout of eight business sectors: (i) online education services, (ii) on-campus education, (iii) vocational ability improvement and training, (iv) human resources services, (v) integration of digital intelligence, industry and education services, (vi) education informatization services, (vii) examination and evaluation services, and (viii) international education services, with over 1,900 learning centres in all 31 provinces, autonomous regions and municipalities throughout the nation and more than 1,500 colleges and universities, bringing together more than 890 human resources companies and approximately 34,000 employers, linking approximately 430 million C-end users and approximately 3.3 million jobs, serving students and users at the total scale of more than 50 million, and forming an online + offline "Internet +" vocational education network and talent employment service system covering the whole nation.

### 報告期內的業務回顧

本集團成為國內領先的「互聯網+」職業教育 集團。於報告期內,本集團繼續整合內外部 資源,持續加強及完善本集團在招生一測評 教學一實踐實訓一考試一就業一體化的職業 教育服務能力的基礎上,匯聚學習服務資 源、就業服務資源,提升人才就業服務綜合 能力,打通學校、學生、企業三端,實現數 據互通、人才就業服務精準匹配。

本集團目前已完整佈局(i)在線教育服務、(ii)校園教育、(iii)職業能力提升及培訓、(iv)人力資源服務、(v)數智產教融合服務、(vi)教育信息化服務、(vii)考試測評服務及(viii)國際教育服務八大業務板塊,建有覆蓋全國31個省、市及自治區的1,900多家學習中心,與1,500餘所院校開展合作,匯聚人力資源企業約890家,用人單位約3.4萬家,鏈接C端用戶約430萬人、崗位需求約330萬個,服務學生及用戶總規模累計超過5,000萬,形成了線上+線下、服務範圍覆蓋全國的「互聯網+」職業教育網絡和人才就業服務體系。

The business operations of the Group's main business sectors during the Reporting Period are as follows:

以下為報告期間本集團主要業務板塊業務經 驗情況:

### 1. Online Education Services

The Group's online education services mainly cover higher academic continuing education and postgraduate (master's/doctoral) education. Facing towards to those who need to improve their academic qualifications, through cooperation with colleges of higher education, domestic and foreign business schools, provincial open universities and junior colleges, through the national online and offline learning center, the Group provides online learning services for students and users

### Higher academic continuing education online services

The Group's higher academic continuing education online services are provided by a wholly owned subsidiary of the Company, namely Beijing Open Distance Education Center Company Limited\* (北京奧鵬遠程教育中心有限公司) ("Open Distance Education") and a consolidated affiliated entity of the Company, namely Guangdong Minsheng Online Education Technology Company Limited\* (廣東民生在線教 育科技有限公司) ("Minsheng Online"). As of 31 December 2023, Open Distance Education and Minsheng Online cooperated with approximately 350 domestic key universities, provincial open universities, junior colleges and secondary vocational schools, to provide support services of online education, open education, adult higher education and self study examination qualification education to approximately 700,000 students throughout over 1,900 learning centres across the nation.

### 1. 在線教育服務

本集團的在線教育服務主要涵蓋高等學歷繼續教育及研究生(碩士/博士)教育服務,面向有學歷提升需求的人士,通過與國內高等院校、國內外商學院、省級開放大學及高職院校合作,依託遍佈全國的學習中心,為學生及用戶提供在線學習服務。

### 高等學歷繼續教育在線服務

本集團的高等學歷繼續教育在線服務由本公司的全資附屬公司一北京奧鵬遠程教育中心有限公司(「奧鵬教育」)及本公司的合併附屬實體一廣東民生在線教育 科技有限公司(「民生在線」)提供。。截至 2023年12月31日止,奧鵬教育和民生在線已與約350所國內重點大學、有職及中職院校開展合作,通過在全國建立的1,900多家學育之,為近70萬名學生提供網絡教育、成人函授及自學考試學歷教育的支持服務。

### **Postgraduate Management Education Services**

The Group's postgraduate management education services are provided by Doxue Network Technology (Beijing) Company Limited\* (都學網絡技術(北京)有限公司) ("Doxue Network"), a consolidated affiliated entity of the Company. Doxue Network is a national leading enterprise in postgraduate management education services. Its MBAChina platform is an active, intelligent and diversified learning information online platform in the industry, which gathers professional and famous teachers in the industry for those who want to improve their academic qualifications, and provides information channels for real-time consultation and learning courses that suit their needs. The business school rankings released by the MBAChina platform are widely recognized by the industry. universities and learners, and have extensive influence in the industry. As of 31 December 2023, Doxue Network cooperated with more than 180 domestic and foreign business schools; and the platform had newly added approximately 230,000 registered users and the cumulative number of registered users reached approximately 3.37 million.

### 2. On-campus Education

The Group is committed to constructing a vocational education service system for the training of secondary vocational schools, junior colleges, applied undergraduate and professional postgraduate students. As of 31 December 2023, the Group's schools were located in Chongqing, Shandong, Yunnan and Inner Mongolia, and the Group operated or managed 10 schools (including 7 higher education institutions, 2 secondary vocational schools and 1 high school). As of 31 December 2023, the total number of students was approximately 100,400, of which full-time undergraduate students accounted for approximately 57.76%. The Group's schools offer a total of 121 undergraduate majors, 146 junior college majors, 72 secondary vocational majors and 4 postgraduate cultivation and construction majors.

### 管理類研究生教育服務

### 2. 校園教育

本集團的校園教育業務涵蓋高中、中職、高職、應用型本科,主要為社會培養高質量的應用型人才。報告期內,本集團在中國重慶、山東、雲南、內蒙古共舉辦或託管10所學校(包括7所高等院校、2所中職學校和1所高中學校)。截至2023年12月31日止,在校生總人數約10.4萬人,其中全日制本科生佔比約57.76。所屬學校共提供121個本科專業、146個高職(大專)專科專業、72個中職專業以及4個碩士學位研究生培育建設專業。

The Group's undergraduate colleges now offer 1 key subject at provincial and above level, 2 key disciplines, 3 key cultivation disciplines, 15 first-class majors and 58 first-class programmes. The Group has established the only provincial level key discipline among private universities in Yunnan Province. The Group's schools actively respond to the national policy of vocational education's integration of industry-education, closely follow the development strategy of national key industries, promote school-enterprise cooperation, and comprehensively improve the training quality of applied talents. As of 31 December 2023, the Group's schools have a total of approximately 1,000 offcampus practical training bases and have cooperated to build industrial colleges, and have achieved good results. The industry-education integration project of Dianchi College of Yunnan University has been selected into the first and second batch of "New Engineering" (新工科) projects of the Ministry of Education, and one of the first batch of "New Liberal Arts" (新文科) projects of the Ministry of Education, which was the only private university in the nation being selected for two consecutive years.

本集團本科院校現有省部級及以上一 流學科1個,重點學科2個,重點培育 學科3個,一流專業15個、一流課程58 門,建有雲南省民辦高校唯一省級重點 學科。本集團學校積極貫徹國家深化產 教融合精神,服務國家重點產業發展戰 略,推進校企合作,全面提升應用型 人才培養質量。截至2023年12月31日 止,本集團的學校共有約1,000個校外 實習實訓基地,並與企業合作共建產業 學院,成果顯著。雲南大學滇池學院的 產教融合項目先後入選教育部第一批、 第二批新工科項目各1項,入撰教育部 首批新文科項目1項,是全國民辦高校 中唯一連續兩批入選教育部新工科和首 批新文科項目的民辦高校。

### 3. Vocational Ability Improvement and Training

The Group's vocational ability improvement and training business mainly covers (i) teacher continuing education training; (ii) information technology ("IT") vocational training; (iii) cloud training platform; and (iv) vocational qualification certificate training businesses.

#### (i) Teacher continuing education and training

The Group's teacher continuing education and training is provided by Open Distance Education. As the pioneer of mobile learning for teachers, the Group has launched platforms such as "Open Distance Education's Teachers Network" (奧鵬教師教育網), "Teacher Training Bao" (師訓寶) and "I-Classmate" (i同學) and other mobile learning application tools, and built a "school-based" (校本) training platform, providing all-round, full-process online training, hybrid training and offline training and other support services for educational administrative

#### 3. 職業能力提升及培訓

本集團的職業能力提升及培訓業務主要涵蓋(i)教師繼續教育培訓、(ii)IT職業培訓、(iii)雲實訓以及(iv)職業資格證書培訓等。

### (i) 教師繼續教育培訓

本集團的教師繼續教育培訓由本 公司與鵬教育培訓學別 與鵬教育作為教師移動學別 展刊 展別、「師訓寶」、「i同學」等理 網」、「i同學」等理 所 表動學習應用工具,並搭建了「行中 主管部門、教師發展中心 主管部門、教育機構訓、 學、高等院程的在線培訓、 是 方位、全流程的在線培訓、

departments, teacher development centers, primary and secondary schools, colleges and universities and other educational institutions in various places. As of 31 December 2023, Open Distance Education has more than 500 partnered schools, and completed more than 15,300 training projects, has trained approximately 8.9 million teachers, and formed a total of 30TB+ course resources.

培訓和線下培訓等支持服務。截至2023年12月31日止,奧鵬教育合作院校共有500多家,共計完成15,300多個培訓項目,累計培訓教師約890萬人次,形成了30TB+的課程資源。

### (ii) IT vocational training

The Group's IT vocational training is provided by IMOOC, a subsidiary of Open Distance Education. IMOOC focuses on IT online education, creates cutting-edge IT technology quality courses, and cultivates practical technical talents for enterprises. It has built more than 3,000 high quality training courses, and the platform has gathered nearly 1,000 high-level industry lecturers and accumulated approximately 24 million users as of 31 December 2023.

IMOOC has been selected into the top 10 of the "Vocational Education APP Ranking List" (職業教育排行榜) released by the Chinese Academy of Sciences for consecutive years. It has also been selected in the Apple application store to regularly recommend applications on various topics such as "Helping the Workplace" (助力職場), "Everyone Can Program" (人人能編程) and "Easy Learning to Program" (輕鬆學編程).

### (ii) IT職業培訓

本集團的IT職業培訓由奧鵬教育旗下的慕課網提供。慕課網專注IT在線教育,打造前沿的IT技術精品課程,為企業培養實用型技術人才,建設了3,000餘門高質量培訓課程,高水平行業講師近千人。截止2023年12月31日,慕課網的累計用戶約2,400萬。

慕課網曾連續入選中國科學院發佈的職業教育APP排行榜的前10名,也曾入選蘋果應用程序商店「助力職場」、「人人能編程」及「輕鬆學編程」等專題定期推薦應用程序。

### (iii) Cloud training

The Group's cloud training is based on the education cloud platform, which focuses on industry applications, integrates resources and services of cloud training providers for co-provision of online training solutions to colleges and universities, provides all-rounded trainings for cultivation of application oriented talents, and facilitates the cultivation of talents and enhancement of comprehensive vocational skills. Currently, the platform has incorporated over 60 training projects, covering 11 categories including computer, big data, architecture, machinery, pharmaceuticals, finance and trade, radio, film and television, tourism, agriculture, logistics and general education. In particular, general educationoriented trainings apply to most majors, while other specialized trainings cover over 20 undergraduate majors and over 40 junior college majors.

### (iv) Vocational qualification certificate training

As of 31 December 2023, the Group provided over 40 vocational qualification certificate training programs such as teachers qualification certificate and human resources specialist, with a total of approximately 11,000 person counts trained during the Reporting Period.

### (iii) 雲實訓

### (iv) 職業資格證書培訓

截至2023年12月31日止,本集團 共提供教師資格證、人力資源管 理師、執業藥師等40餘種職業資 格證培訓課程。報告期內累計培 訓約11,000人次。

#### 4. Human Resources Services

The Group actively deploys human resources services to create a talent training closed loop that integrates "Enrollment-Training-Employment". A consolidated affiliated entity of the Company, Beijing Xiaoai Intelligent Technology Company Limited\* (北京小愛智能科技有限公司) ("Xiaoai Technology") created a skilled talent service platform of "Excellent Learning and Happy Work" (優學樂業), dedicated to providing Chinese skilled talents with high-quality internship training, employment, job selection and professional ability improvement services. Relying on its rich digital experience and matured landing service capabilities, Xiaoai Technology provides different digital products and solutions as well as a stable one-stop person-time service and technology supply chain for enterprises, human resources organizations and colleges. The platform consists of (i) "zhiyonggong" (智用 工) - providing digital employment SaaS for employment enterprises; (ii) "Yunzhiai" (雲智愛) and "Ailingong" (愛靈 ⊥) - providing HROSaaS for third-party human resource service agencies; (iii) through "School-Enterprise Express" (校企職通車) - providing colleges and universities with an internship employment management system that connects schools, students and enterprises, with first of all, data exchange and display on the same platform. The School-Enterprise Express is also one of the first batch of compliant platforms that complies with the Ministry of Education's new "Regulations on the Management of Vocational School Student Internships" (《職業學校學生實習管理規定》); and to provide regional governments - a comprehensive solution for the digital gig job market that has SaaS + skills training and capability improvement + talent training base + industry-education integration. The platform aims to solve the employment problem, increase the employment income, meet the employment needs of enterprises, promote the development of enterprises, and provide needed high quality talent for key regional industries.

### 4. 人力資源服務

本集團的人力資源服務,致力於打造 「招(生)培(訓)就(業)」一體化的人才 培養全閉環。本公司的合併附屬實體-北京小愛智能科技有限公司(「小愛科 技」)打造了「優學樂業」技能型人才服務 平台,為中國技能型人才提供優質的實 習實訓、就業、擇業和職業能力提升服 務。小愛科技憑藉豐富的數字化經驗和 成熟的落地服務能力,為企業、人力資 源機構、院校及政府提供不同的數字化 產品和解決方案、穩定的一站式人才服 務和技術供應鏈:通過平台的(i)「智用 工」一為用工企業提供數字化多元用工 SaaS:(ii) [雲智愛 |和「愛靈工 |為人力資 源服務機構提供HROSaaS;(iii)通過「校 企職通車」為院校提供實習就業數字化 管理系統,打通學校、學生、企業三 端,實現數據互通、同平台展示。校 企職通車是第一批符合教育部新《職業 學校學生實習管理規定》的平台之一, 也是為區域政府提供「數智零工市場 SaaS+技能培訓和能力提升+人才培養 基地+產教融合」的綜合解決方案。平 台旨在解決就業問題,提高就業收入; 滿足企業用工需求,促進企業發展;為 區域重點產業提供需要的高質量人才。

As of 31 December 2023, the business of Xiaoai Technology covered more than 20 provinces, autonomous regions and municipalities throughout the nation, and the platform had approximately 890 human resources companies with over 34,000 employers settling on the platform, linking approximately 4.3 million C-end users and approximately 3.3 million of jobs.

截至2023年12月31日止,小愛科技的業務已覆蓋全國20多個省、市及自治區,合作的第三方人力資源服務機構約890家,平台入駐用人單位約3.4萬家,鏈接C端用戶約430萬人和崗位需求約330萬個。

### 5. Integration of Digital Intelligence, Industry and Education Services

Revolving around the integration of industry and education. the Group integrates the resources of leading enterprises in various fields, combines the Group's strong teaching and research strength and product research and development investment, and builds an integrated platform of integration and cooperation which support for secondary vocational schools, junior colleges and undergraduate colleges and universities. The Group's integration of industry and education covers various professional groups related to strategic emerging industries such as artificial intelligence, big data. blockchain, information security, intelligent manufacturing, industrial internet, new energy vehicles, intelligent networked vehicles, digital economy, and new media. For the construction of professional groups in colleges and universities, the Group provides products and services including enrollment services, teaching services, course construction services, experimental training room construction, teaching software platform construction, teacher training, student internship, employment and etc.

### 5. 數智產教融合服務

#### 6. Education Informatization Services

The Group attaches great importance to the construction of new education infrastructure. Guided by new development concepts and information technology and oriented to the needs of high quality education development, and by focusing on information networks, platform systems, digital resources, innovative applications, credible security, etc., it constructed a new infrastructure system, created core productivity, and established a user-centric, end-to-end, fully closed-loop education service cloud platform (including laaS infrastructure, developer platform, multi-cloud resource management platform, middle-level services, technical products, OPEN application center, terminal services, etc.).

The Group's education informatization services are provided by a consolidated affiliated entity of the Company, namely UMOOC Online Education Technology (Beijing) Company Limited\* (優慕課在線教育科技(北京)有限公司) ("**UMOOC**"), Open Distance Education and Doxue Network.

UMOOC provides education and teaching informatization construction, online teaching support, mixed teaching applications and other services for undergraduate colleges and vocational colleges. As of 31 December 2023, UMOOC has partnered with more than 400 undergraduate colleges and vocational colleges, and the services provided by UMOOC covered more than 13 million students. The "Campuswit" platform released by Doxue Network is committed to providing business education in major colleges and universities, and providing students with a full life cycle and all round onestop solution, with products covering business education enrollment, online teaching, academic affairs, dissertation, career development, alumni management and other different stages of process.

### 6. 教育信息化服務

本集團高度重視教育新基建建設,以新發展理念為引領,以信息化為主導,面向教育高質量發展需要,聚焦信息網絡、平台體系、數字資源、創新應用、可信安全等方面的新型基礎設施體系建設,打造核心生產力,搭建了以用戶。 中心,端到端、全閉環的教育服務等中心,端到端、全閉環的教育服務等一台(包括laaS基礎設施、開發者平台(包括laaS基礎設施、開發者平台、多雲資源管理平台、中台服務、技術產品、OPEN應用中心、終端服務等)。

本集團的教育信息化服務由本公司的合併附屬實體一優慕課在線教育科技(北京)有限責任公司(「**優慕課**」)、奧鵬教育及都學網絡提供。

優慕課為本科院校和職業院校提供教育教學信息化建設、在線教學支持、混合教學應用等服務。截至2023年12月31日止,優慕課的合作本科院校和職業院校共有400餘所,優慕課所提供的服務覆蓋學生1,300餘萬人。都學網絡發佈的Campuswit平台致力於為院校的的內對育提供學生全生命週期、全方位的一站式解決方案,其產品覆蓋商科教育招生、在線教學、教務、學位論文、職業發展、校友管理等各個方面。

### 7. Examination and Evaluation Services

Examination and evaluation services are mainly provided by Open Distance Education and another Group's subsidiary, namely Silk Road (Beijing) International Education Technology Center Company Limited\* (絲綢之路(北京)國際教育技術中心有限公司) ("Silk Road"). Silk Road is the world's first HSK online test center and is an industry-leading professional service organization for the HSK online test. As of 31 December 2023, it has built more than 80 test centers/exams at home and abroad and has accumulated more than 180,000 internet-based examination users.

#### 8. International Education Services

The Group's international education services is provided by Open Distance Education, Doxue Network, and other two Group's subsidiaries, namely Beijing Zhongmin Guohe Education Technology Co., Ltd.\* (北京中民國合教育科技有 限公司) and Shanghai Zhiaosheng International Business Development Co., Ltd.\* (上海智奧勝國際商務發展有限公司). The international education services including undergraduate, master's and doctoral study abroad programme, operations of Chinese and foreign academic exchange projects, intermediary services for studying abroad, long-term and stable cooperative relations with colleges and educational institutions in the United States, United Kingdom and other countries, and integrating language training, application for studying abroad, overseas study tours, internship employment, overseas services, international schools, etc. are integrated in order to create a closed loop of all-round study abroad services.

### 7. 考試測評服務

報告期間考試測評服務由奧鵬教育及本集團的附屬公司絲綢之路(北京)國際教育科技中心有限公司(以下簡稱「絲綢之路」)提供。絲綢之路是全國首個HSK網絡考試考點,現已成為行業領先的漢語水平考試(HSK)網絡考試專業服務機構。截至2023年12月31日止,絲綢之路已在海內外建設有80多家分考點/考場,累計服務考生逾18萬人次。

#### 8. 國際教育服務

本集團的國際教育服務由奧鵬教育,都學網絡,本集團的附屬公司北京中民國合教育科技有限公司及上海智奧勝爾務發展有限公司提供,提供的國際、商務發展有限公司提供,提供的學學的學術交流等國際教育項目的營運入,與學中介服務,與美、英等國院校內,與學中介服務,與學官主的一個學問人,與學校等為一體的全方位留學服務財環。

#### **FUTURE OUTLOOK**

The Group is currently a leading "Internet+" vocational education group in China. Focusing on the strategy of strengthening the country through education and talents, and serving high-quality employment, the Group has built a digital and intellectual service platform ecology of "learning, employment and entrepreneurship" through strategic cooperation through mergers and acquisitions.

Looking ahead, the Group will continue to comprehensively promote the digitization and intelligence of learning, employment and entrepreneurship services, with full coverage of formal education, enrollment, assessment, teaching, examination, practical training, employment and entrepreneurship, and full connectivity from entrance to exit; and provide digital services for various types of schools and education and training institutions. Through hosting and other means, expanding secondary and specialized vocational colleges and universities, in-depth cooperation with industry-leading, nationally-needed industrial enterprises and schools, and building a community organization for the integration of digital intelligence, industry and education; providing integration of industry and education and employment docking services for labor-using enterprises and human resource agencies, and providing one-stop digital intelligence management and operation services for upstream and downstream partners. Accelerate the efficient synergy of the whole industrial chain in the three major fields of learning, employment and entrepreneurship, and share the development results; seek cooperation with industryleading and nationally needed industrial head enterprises, realize multi-industry layout, and build up a strong digital and intellectual service ecosystem for the in-depth integration of industry and education.

### 未來展望

本集團目前為全國領先的「互聯網+」職業教育集團。圍繞教育強國、人才強國戰略,服務高質量就業,本集團通過併購戰略合作,打造「學習、就業、創業」數智服務平台生態。

#### **FINANCIAL REVIEW**

### Revenue

Revenue represents the value of services rendered during the Reporting Period. The Group derives revenue primarily from providing on-campus education and online education services to students and users.

The total revenue slightly decreased by approximately 0.1% to approximately RMB2,352.4 million for the year ended 31 December 2023 from that of approximately RMB2,354.0 million for the year ended 31 December 2022, which was mainly due to the decrease in the revenue of online education resulted from the Suspension (as defined below) on the new enrolment of online formal education during the Reporting Period, which was partly offset by the increase in the revenue of on-campus education during the Reporting Period.

### Suspension of new student enrollment of online formal education

Open Distance Education was notified by the education institutions that Open Distance Education has cooperation relationship that the General Office of the Ministry of Education had requested the relevant schools which participated in the pilot work of modern distance education to cease student enrolment of online formal education. Open Distance Education's cooperative programs with such education institutions therefore ceased new student enrolment of online formal education (the "Suspension") in 2022 Autumn. However, Open Distance Education continued in provision of online formal education services to more than 400,000 existing registered students during the Reporting Period.

### 財務回顧

#### 收益

收益指於報告期間所提供的服務的價值。本 集團的收益主要來自於向學生和用戶提供校 園教育及在線教育服務。

截至2023年12月31日止年度的總收益為約人民幣2,352.4百萬元,比截至2022年12月31日止年度的約人民幣2,354.0百萬元微減約0.1%,主要由於報告期內因網絡教育的招生停止(定義見下文)導致在線教育收益減少,而有關減少因報告期內校園教育收益增加而被部分抵銷。

### 網絡教育停止招生

奧鵬教育從合作院校處瞭解到並知悉,中國教育部辦公廳通知開展現代遠程教育試點的學校停止網絡教育招生,奧鵬教育與該等合作院校的合作項目因此於2022年秋季開始停止網絡教育的招生(「停止」)。於報告期間,奧鵬教育仍然繼續服務40多萬「網絡教育」的在籍學生。

The Board is of the view that despite of the temporary impact of the Suspension on the Group's online education segment for the Reporting Period, the Group's online education segment is still promising in the long run due to reasons below:

- (i) online formal education is of the several forms of formal education in the PRC and the overall national policy of the PRC for the formal education industry as a whole conducive to the continued development of the industry. For instance, the Opinions of the Ministry of Education on Promoting the Reform of Academic Continuing Education in Colleges and Universities in the New Era (Jiao Zhi Cheng [2022] No. 2) (《教育部關於推進新時代普通高等學校學歷繼續教育改革的 實施意見》教職成[2022]2號) was issued to promote higher education schools to step up to a new stage of higher formal continuing education, and to integrate correspondence education, amateur education and online education. The state supports universities affiliated to the central ministries and commissions, local universities and higher vocational schools to promote the classified development of continuing education for academic qualifications according to their own school orientation and distinctive advantages and encourages schools to develop high-quality online courses independently or jointly with relevant institutions. In September 2022, the executive meeting of the State Council announced supporting policies for special re-financing for equipment renovation and financial support, with education informatization as a key support area;
- 董事會認為,儘管本報告期間停止對本集團 在線教育板塊造成暫時影響,但從長遠來 看,本集團在線教育板塊仍具廣闊前景,原 因如下:
- 網絡教育是中國學歷繼續教育其中的一 (i) 種形式,國家對學歷繼續教育行業的政 策整體上有利於行業的持續發展。舉例 來說,教育部出台了《教育部關於推進 新時代普通高等學校學歷繼續教育改革 的實施意見》(教職成[2022]2號),推 動各類高校舉辦高等學歷繼續教育進入 新階段,函授、業餘、網絡教育三教合 一。國家支持中央部委所屬高校、地 方高校和高等職業學校依據自身辦學定 位、特色優勢,推進分類發展學歷繼續 教育,鼓勵學校自主或聯合相關機構等 開發優質網絡課程。於2022年9月,國 務院常務會議公佈了裝備改造專項再融 資和資金支持政策,教育信息化作為重 點支持領域;

- (ii) the Group's online education segment encompasses a broad range of products and services for a variety of students and education institutions. While its online formal education had suspended new student enrollment in 2022 Autumn, due to the aforementioned policies in formal continuing education business, the types of products and services offered by the Group has increased, including but not limited to open education, adult higher education, self-study examination qualification education, international education, vocational education, teacher continuing training, course resources, human resources services, and SaaS platform, all of which have been launched with most of them have achieved extensive cooperation with relevant business partners. The Group has formed a diversified development model for online education segment; and
- (ii) 本集團的在線教育板塊為各類學生和教育機構提供範圍廣泛的產品和服務。雖然網絡教育已於2022年秋季開始停止招生,但由於學歷繼續教育新的政策,本集團的產品和服務類型增加了,包括但不限於開放教育、成人函授教育、教育、對學、國際教育、職業教育、教師培訓、課程資源、人力資源以及平台SaaS,所有項目已廣泛開展合作。本集團的在線教育板塊已形成多元化發展的格局:及
- (iii) the Group will continue to give full play of its network, technology platform, effective experience accumulated in distance education services, resource platform and talent team to provide various formal continuing education services and non-formal education services to more colleges and universities across the country. With the digital "platform for learning, employment and entrepreneurship" that will be put into the market, the Company is of the view that the business of the Group under "internet +" vocational education will be promising in the long term.
- (iii) 本集團將繼續充分發揮本集團的渠道體系、技術平台、遠程教育服務積累的有效經驗、資源平台、人才隊伍面向全國更多的院校開展各類學歷繼續教育服務及非學歷教育服務。本公司數字化「學習就業創業平台」也將推向市場,本公司認為本集團「互聯網+」職業教育下的業務整體長期看好。

#### Cost of sales

Cost of sales consists primarily of teaching staff costs, depreciation and amortization, cost of cooperative education, utilities and other costs.

The cost of sales slightly increased by approximately 1.2% from approximately RMB1,078.8 million for the year ended 31 December 2022 to approximately RMB1,092.1 million for the year ended 31 December 2023. This increase was primarily due to the increase in the salaries and allowances of teaching staff of the Group's colleges during the Reporting Period.

#### 銷售成本

銷售成本主要包括教職員工成本、折舊及攤銷、合作教育成本、水電費及其他成本。

銷售成本由截至2022年12月31日止年度的 約人民幣1,078.8百萬元微增約1.2%至截至 2023年12月31日止年度的約人民幣1,092.1 百萬元。有關增長主要由於報告期間本集團 學校的教職員工薪金及津貼增加所致。

### **Gross profit**

The gross profit slightly decreased by approximately 1.2% from approximately RMB1,275.1 million for the year ended 31 December 2022 to approximately RMB1,260.3 million for the year ended 31 December 2023, and gross profit margin decreased from approximately 54.2% to approximately 53.6%, which was mainly due to the increase in the salaries and allowances of teaching staff of the Group's colleges.

### Other income and gains

Other income and gains consist primarily of government grants, interest income and rental income and etc.

Other income and gains decreased by approximately 35.4% from approximately RMB280.6 million for the year ended 31 December 2022 to approximately RMB181.2 million for the year ended 31 December 2023. This decrease was mainly due to (i) the decrease in government grants recognised during the Reporting Period; and (ii) that there had been a fair value gain recognised on the contingent considerations in the prior period, but a fair value loss recognised in the Reporting Period.

### Selling and distribution expenses

Selling and distribution expenses consist primarily of salaries and other benefits for our staff who are in charge of student recruitment and promoting, promoting expenses and student recruitment expenses and marketing cost of the online education entities.

Selling and distribution expenses decreased by approximately 15.9% from approximately RMB273.3 million for year ended 31 December 2022 to approximately RMB229.8 million for the year ended 31 December 2023, which was mainly due to (i) the decrease in salaries and other benefits of the staff; and (ii) decrease in promoting and marketing cost of the online education entities during the Reporting Period.

### 毛利

毛利由截至2022年12月31日止年度的約人 民幣1,275.1百萬元微減約1.2%至截至2023 年12月31日止年度的約人民幣1,260.3百萬元,而毛利率由約54.2%下降至約53.6%, 乃主要由於本集團學校的教職員工薪金及津 貼增加所致。

### 其他收入及收益

其他收入及收益主要包括政府補助、利息收 入及租金收入等。

其他收入及收益由截至2022年12月31日止年度的約人民幣280.6百萬元減少約35.4%至截至2023年12月31日止年度的約人民幣181.2百萬元。有關減少主要為由於(i)報告期間確認的政府補助減少;及(ii)上一期間就或然代價確認了公平值收益,惟報告期間確認了公平值虧損所致。

### 銷售及分銷開支

銷售及分銷開支主要包括負責招生及推廣人 員的薪金及其他福利、宣傳開支及招生開支 以及在線教育主體的營銷成本。

銷售及分銷開支由截至2022年12月31日止年度的約人民幣273.3百萬元減少約15.9%至截至2023年12月31日止年度的約人民幣229.8百萬元,主要由於報告期間(i)員工薪金及其他福利減少;及(ii)在線教育主體推廣及宣傳成本減少所致。

### **Administrative expenses**

Administrative expenses primarily consist of the salaries and other benefits for general and administrative staff, office-related expenses, depreciation and amortization of office buildings and equipment, environment and health expenses and travel and transportation expenses.

Administrative expenses slightly increased by approximately 0.7% from approximately RMB501.0 million for the year ended 31 December 2022 to approximately RMB504.4 million for the year ended 31 December 2023 due to the increase in salaries and other benefits of the administrative staff during the Reporting Period.

### Other expenses, net

Other expenses consist primarily of expenses relating to goodwill impairment, loss on change in fair value of financial assets and the provision of bad debts.

Other expenses significantly increased by approximately 191.7% from approximately RMB71.5 million for the year ended 31 December 2022 to approximately RMB208.6 million for the year ended 31 December 2023. This increase was mainly due to (i) the goodwill and intangible assets impairment of Xiaoai Technology during the Reporting Period; (ii) the fair value losses of the contingent considerations of Doxue Network and Xiaoai Technology recognised; and (iii) provision of bad debts during the Reporting Period.

### 行政開支

行政開支主要包括一般及行政員工的薪金及 其他福利、辦公相關的開支、辦公大樓及設 備折舊及攤銷、環境衛生開支及差旅開支。

行政開支由截至2022年12月31日止年度的約人民幣501.0百萬元輕微增加約0.7%至截至2023年12月31日止年度的約人民幣504.4百萬元,乃由於報告期間行政員工的薪金及其他福利增加所致。

### 其他開支淨額

其他開支主要包括商譽減值相關開支,金融資產公平值變動虧損以及壞賬撥備。

其他開支由截至2022年12月31日止年度的 約人民幣71.5百萬元大幅增加約191.7%至 截至2023年12月31日止年度的約人民幣 208.6百萬元。該增加主要由於(i)報告期間 小愛科技之商譽及無形資產減值:(ii)確認 都學網絡及小愛科技之或然代價的公平值虧 損;及(iii)報告期間的壞賬撥備所致。

#### Finance costs

Finance costs mainly include interests on bank loans and other borrowings.

Finance costs has increased by approximately 6.8% from approximately RMB163.7 million for the year ended 31 December 2022 to approximately RMB174.9 million for the year ended 31 December 2023, which was mainly due to the new loans with higher interest rate which led to the increase in the finance costs in general during the Reporting Period.

### Income tax expense

Income tax expense increased from approximately RMB33.2 million for the year ended 31 December 2022 to approximately RMB200.5 million for the year ended 31 December 2023, which was mainly due to the provision of income tax for the Group's colleges during the Reporting Period.

### Profit for the year

As a result of the above factors, profit for the year of the Group substantially decreased by approximately 76.4% from approximately RMB513.3 million for the year ended 31 December 2022 to approximately RMB121.2 million for the year ended 31 December 2023.

### 融資成本

融資成本主要包括銀行貸款及其他借款利息。

融資成本由截至2022年12月31日止年度的約人民幣163.7百萬元增加約6.8%至截至2023年12月31日止年度的約人民幣174.9百萬元,主要由於報告期間新增貸款的利率較高導致整體融資成本增加所致。

### 所得税開支

所得税開支由截至2022年12月31日止年度的約人民幣33.2百萬元增加至截至2023年12月31日止年度的約人民幣200.5百萬元,主要由於報告期間就本集團學校計提所得稅撥備所致。

### 年度溢利

由於上述因素,本集團年度溢利由截至 2022年12月31日止年度的約人民幣513.3百 萬元大幅減少約76.4%至截至2023年12月 31日止年度的約人民幣121.2百萬元。

### Adjusted net profit

The Group defines its adjusted net profit as its profit for the year after adjusting for those items which are not indicative of the Group's operating performances (as presented in the table below). This is not a IFRSs measure. The Group has presented this item because the Group considers it an important supplemental measure of the Group's operational performance used by the Group's management as well as analysts or investors. The following table shows profit and adjusted net profit of the Group for the periods presented below:

### 經調整淨溢利

本集團將其經調整淨溢利定義為就與本集團 經營表現無關的項目作出調整後的年度溢利 (如下表所呈列)。其並非一項國際財務報 告準則計量。本集團呈列該項目,乃由於本 集團認為其為本集團管理層以及分析師或投 資者所採用的本集團經營表現的重要補充計 量。下表載列本集團於以下所呈列期間的溢 利與經調整淨溢利:

### Year ended 31 December 截至12月31日止年度

		2023	2022
		2023年	2022年
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Profit for the year	年度溢利	121,176	513,272
Add:	加:		
Unrealised exchange (gain)/loss	未變現匯兑(收益)/虧損	(5,653)	4,829
Share option expenses	購股權開支	787	2,582
Interest of the Put Option liability	收購勵德集團產生的認沽		
arose from the acquisition of Leed	期權負債的利息		
International		37,028	43,729
Amortisation of intangible assets due	因入賬而攤銷無形資產		
to consolidation		55,348	55,348
Change in fair value (gain)/loss	公平值變動(收益)/虧損	6,209	(13,148)
Deferred income tax accrued on	股息應計的遞延所得税		
dividends		3,746	15,874
Impairment of intangible assets	因入賬導致的無形資產		
due to consolidation	減值	16,050	_
Adjustment in relation to fair value	有關或然代價的公平值		
change on contingent consideration	變動之調整	39,374	(75,130)
Adjusted net profit	經調整淨溢利	274,065	547,356

Adjusted net profit for the year ended 31 December 2023 substantially decreased by approximately RMB273.3 million or approximately 49.9% as compared with the corresponding period in 2022. Adjusted net profit margin decreased from approximately 23.3% for the year ended 31 December 2022 to approximately 11.7% for the year ended 31 December 2023.

截至2023年12月31日止年度的經調整淨溢 利較2022年同期大幅減少約人民幣273.3百 萬元或約49.9%。經調整淨溢利率由截至 2022年12月31日止年度的約23.3%降至截 至2023年12月31日止年度的約11.7%。

### FINANCIAL AND LIQUIDITY POSITION

#### Net current assets

As at 31 December 2023, the Group had net current assets of approximately RMB537.4 million, which primarily consisted of cash and bank balances. The current assets as at 31 December 2023 decrease to approximately RMB4,312.7 million from approximately RMB4,915.1 million as at 31 December 2022. The decrease in current assets was mainly due to a decrease of cash and cash equivalents from approximately RMB3,477.1 million as at 31 December 2022 to approximately RMB3,189.8 million as at 31 December 2023, mainly due to the repayment of the interest-bearing bank and other borrowings of the Group during the Reporting Period.

The current liabilities decreased from approximately RMB4,509.2 million as at 31 December 2022 to approximately RMB3,775.2 million as at 31 December 2023, mainly due to the discharge of put option liability during the Reporting Period.

#### Capital commitment

The Group has the following capital commitments at the end of the Reporting Period:

### 財務及流動資金狀況

#### 流動資產淨值

於2023年12月31日,本集團擁有流動資產 淨值約人民幣537.4百萬元,主要包括現金 及銀行結餘。於2023年12月31日的流動資 產由2022年12月31日的約人民幣4,915.1百 萬元減少至約人民幣4,312.7百萬元。流動 資產減少主要歸因於現金及現金等價物由 2022年12月31日的約人民幣3,477.1百萬元 減少至2023年12月31日的約人民幣3,189.8 百萬元,主要由於報告期間償還本集團計息 銀行及其他借款所致。

流動負債由2022年12月31日的約人民幣 4,509.2百萬元減少至2023年12月31日的約 人民幣3,775.2百萬元,主要由於報告期間 解除認沽期權負債所致。

#### 資本承擔

本集團於截至報告期間結束時的資本承擔如 下:

		2023 2023年	2022 2022年 RMB'000
		RMB'000 人民幣千元	人民幣千元
Contracted, but not provided for:	—————————————————————————————————————		, ,, ,, , , , ,
Equipment	設備	54,472	43,553
Buildings Acquisition of a private school	樓宇 收購民辦學校及公司	324,138	358,441
and companies	(A)	91,800	91,800
		470,410	493,794

At the end of the Reporting Period, the Group did not have significant capital commitments that are authorized but not contracted for (2022: Nil).

於報告期間結束時,本集團並無已授權但未 訂約的重大資本承擔(2022年:無)。

### Capital expenditure

Capital expenditure for the year ended 31 December 2023 were approximately RMB336.5 million, which was primarily used for (i) the construction of the Group's school buildings, facilities, land acquisition; and (ii) upgrade of software, hardware and facilities of the Group's online education entities.

#### Indebtedness

The Group's interest-bearing bank and other borrowings primarily consisted of short-term working capital loans to supplement our working capital and finance our expenditure and long-term project loans for the continuous development of our school buildings and facilities.

The bank loans and other borrowings amounted to approximately RMB2,138.1 million as at 31 December 2023, denominated in Renminbi, United States dollar ("**US\$**") and Hong Kong dollar ("**HK\$**"). As at 31 December 2023, our bank loans and other borrowings bore effective interest rates ranging from 2.2% to 8.2% per annum. The loan of Chongqing Zhenzhi Zhiye Co., Ltd.\* (重慶 臻智置業有限責任公司) (a wholly-owned subsidiary of Chongqing Electronic Information College) amounted to RMB6.1 million, with interest rates ranging from 15%-24% per annum.

The Group maintains a balance between continuity of funding and flexibility through generated cash flows from operating activities and other borrowings. The Group regularly reviews its major funding positions to ensure that it has adequate financial resources in meeting its financial obligations.

### **Contingent liabilities**

### Grant of option in relation to the acquisition of 49% of issued share capital of Leed International

Minsheng Vocational Education Company Limited ("Minsheng Vocational") and Leed Education Holding Limited, National Education Holding Limited and Hyde Education Holding Limited (collectively, the "Vendors") are in dispute over a put option for the sale of 49% shares in Leed International Education Group Inc. ("Leed International") under the Share Purchase Agreement ("SPA") entered into between the parties in 2018, which is subject to resolution by arbitration administered by the Hong

### 資本開支

截至2023年12月31日止年度的資本開支為 約人民幣336.5百萬元,主要用於(i)興建本 集團學校樓宇、設施、土地收購事項;及(ii) 升級本集團在線教育主體軟硬件及設施。

### 債務

本集團的計息銀行及其他借款主要包括用於 補充營運資金及為本集團的支出提供資金的 短期營運資金貸款及用於持續興建學校樓宇 及設施的長期項目貸款。

於2023年12月31日的銀行貸款及其他借款達約人民幣2,138.1百萬元,均以人民幣、美元(「美元」)及港幣(「港幣」)計值。於2023年12月31日,我們的銀行貸款及其他借款按2.2%至8.2%的實際年利率計息。另外,重慶臻智置業有限責任公司(為重慶電信職業學院的一家全資附屬公司)有金額人民幣610萬元的借款,借款年利率為15%至24%。

本集團通過經營活動產生之現金流量及其他 借款,維持資金持續性及靈活性之間的平 衡。本集團定期檢討主要資金狀況以確保有 足夠財務資源履行財務責任。

### 或然負債

### 授予有關收購勵德集團**49**%已發行股本的選 擇權

民生職業教育有限公司(「民生職業教育」) 與Leed Education Holding Limited、 National Education Holding Limited及 Hyde Education Holding Limited(以下統稱「賣方」)就各方於2018年簽署的股份購買協議(「股份購買協議」)項下有關勵德國際教育集團公司(「勵德集團」)49%股份的出售選擇權存在糾紛,該糾紛由香港國際仲裁中心

Kong International Arbitration Center ("HKIAC Arbitration"). The Vendors claimed for an inflated exit price of RMB2, 180, 735, 560.50, alleging that they had effectively exercised the option under the SPA. Minsheng Vocational's position is that the Vendors' purported exercise of the option was ineffective because, inter alia, Minsheng Vocational had not granted any option as required under the SPA prior to the Vendors' purported exercise of the option, the timing of which fell outside the put option period provided under the SPA, and the Vendors' calculation for the claimed exit price of RMB2,180,735,560.50 was also flawed. On 3 August 2023, in fulfilment of its obligation under the SPA, Minsheng Vocational issued a Deed of Grant of Option ("Deed") granting the Vendors an option to sell the 49% shares in Leed International at an exit price calculated pursuant to the SPA equal to RMB981,500,000. As the Vendors failed to exercise the option granted under the Deed by the designated deadline of 17 August 2023, the Deed automatically lapsed. Subsequently, the Vendors alleged that the Deed was in breach of the SPA. Minsheng Vocational's position is that the Deed was properly issued in compliance with the SPA, and Minsheng Vocational has fully fulfilled its obligation to grant the option under the SPA by way of the Deed which the Vendors consciously chose not to exercise, and subject to the decision of the Tribunal in the HKIAC Arbitration, Minsheng Vocational's position is that it is not obliged to purchase the 49% interests in Leed International. The Directors of the Company are of the view that the Vendors would not be able to overcome all of Minsheng Vocational's defences and succeed for the whole of their claim for the inflated exit price of RMB2,180,735,576.50. At the date of approval of the consolidated financial statements, the arbitration is still in process. Based on the above, the put option liability was derecognized and non-controlling interests in relation to 49% shares in Leed International was recognized on the expiry date of the put option for the purpose of financial reporting in accordance with IFRS. As at 31 December 2023, the Group made no provision related to the aforesaid arbitration.

管理的仲裁解決(以下簡稱「香港國際仲裁中 心仲裁」)。賣方聲稱其已經有效行使股份購 買協議項下的選擇權,就聲稱的退出價格人 民幣2.180.735.560.50元進行申索。民生職 業教育的主張是賣方所謂的選擇權行權是無 效的,原因包括民生職業教育並未在賣方聲 稱的選擇權行權前授出股份購買協議所要求 的選擇權,賣方聲稱的選擇權行權時間在股 份購買協議項下選擇權期間範圍之外,而且 賣方對於申索的人民幣2,180,735,560.50元 的退出價格的計算是錯誤的。於2023年8月 3日,為履行股份購買協議項下義務,民生 職業教育發出了授予選擇權契據(「契據」), 授予賣方出售勵德集團49%股份的選擇權, 根據股份購買協議計算的退出價格為人民幣 981,500,000元。因為賣方未能指定的截止 日期2023年8月17日前行使根據契據授出選 擇權,契據自動失效。此後,賣方聲稱契據 違反股份購買協議。民生職業教育認為契據 是根據股份購買協議妥為發出,民生職業教 育已經通過契據方式完全履行了股份購買協 議項下授出選擇權的義務,而賣方出於其有 意識的選擇沒有行使選擇權,在香港國際仲 裁中心仲裁庭有待作出裁決的前提下,民生 職業教育沒有購買勵德集團49%股權的義 務。本公司董事認為賣方無法通過克服民生 職業教育的所有抗辯而成功申索虛高的全部 退出價款人民幣2,180,735,576.50元。截至 綜合財務報表批准之日,仲裁仍在進行中。 鑒於以上,終止確認認沽期權負債,並在選 擇權到期日確認與勵德集團49%股份相關的 非控股股東權益,以便根據國際財務報告準 則進行財務報告。截至2023年12月31日, 本集團未就上述仲裁作出任何撥備。

For further details of the disputes and the grant of put option in relation to the acquisition of 49% of issued share capital of Leed International, please refer to the announcements of the Company dated 21 December 2021, 3 August 2023 and 18 August 2023. If there are any progress in related matters, the Company will issue further announcements in due course to inform Shareholders and potential investors of the Company of the latest situation.

## Update on provision of loans to Leed National Education Technology (Beijing) Limited

In February 2019 and June 2019, Chongging Yuecheng Zhiyuan Education Technology Company Limited ("Chongqing Yuecheng") extended loans in an aggregate principal amount of RMB400,000,000 to Leed National Education Technology (Beijing) Limited (a company designated by the Vendors, "Leed National") and 49% shares in Leed International held by the Vendors has been charged as the guarantee under the loan agreements. In May 2023, the Vendors and Leed National filed a request for arbitration with China International Economic and Trade Arbitration Commission ("CIETAC") claiming that the obligation to repay the principal of RMB400,000,000 and corresponding unpaid interest under the loan agreements has been extinguished and Chongging Yuecheng and Minsheng Vocational were not entitled to enforce the charge following the effective exercise of the put option by the Vendors at an exercise price of RMB2,180,735,576.50 and the set-off clause under the loan agreements. In August 2023, Chongqing Yuecheng and Minsheng Vocational filed a counterclaim for arbitration, requesting for an award for the repayment by Leed National to Chongqing Yuecheng of the principal amount totaling RMB400,000,000 under the Loan Agreement, together with the corresponding interest and additional late payment fees. As at the date of approval of the consolidated financial statements, the arbitration with CIETAC is still in progress. In May 2023, the Vendor filed an originating summons with the Grand Court of the Cayman Islands to apply for an interim injunction to restrain Minsheng Vocational from taking any step to enforce a series of share charges over 49% of the issued share capital of Leed International. In August 2023, a conditional time-limited injunction order was issued by the Grand Court of the Cayman Islands ("Injunction Order"). In September 2023, Minsheng Vocational filed a notice of appeal with the Court of Appeal of the Cayman Islands to appeal the decision of the Grand Court of the Cayman Islands and to apply for the Injunction Order to be set aside. At

有關爭議及授予有關收購勵德集團49%已發行股本的選擇權的進一步詳情,請參閱本公司日期為2021年12月21日、2023年8月3日及2023年8月18日的公告。倘就有關事宜有任何進展,本公司將適時刊發進一步公告以知會本公司股東及潛在投資者有關最新情況。

### 向勵德國教教育科技(北京)有限公司提供貸款之最新資料

於2019年2月和2019年6月,重慶悦城致遠 教育科技有限公司(「重慶悦城」)向勵德國 教教育科技(北京)有限公司(賣方指定的公 司,「勵德國教」)提供了本金總額為人民幣 400,000,000元的貸款,賣方持有的勵德集 團49%的股份已作為貸款協議項下的擔保。 於2023年5月,賣方及勵德國教向中國國際 經濟貿易仲裁委員會(「中國貿仲」)提出仲 裁請求,聲稱貸款協議項下償還貸款本金人 民幣400,000,000元及相應未付利息的義務 在賣方按行使價人民幣2,180,735,576.50元 有效行使選擇權後及按照貸款協議項下的抵 銷條款已抵銷,重慶悦城和民生職業教育無 權強制執行質押。於2023年8月,重慶悦誠 和民生職業教育提出仲裁反請求,請求裁決 勵德國教向重慶悦誠償還貸款協議項下共計 人民幣400,000,000元的本金,以及相應利 息和額外滯納金。截至綜合財務報表批准之 日,中國貿仲的仲裁仍在進行中。於2023 年5月,賣方向開曼群島大法院遞交原訴傳 票申請臨時禁制令限制民生職業教育採取任 何步驟強制執行一系列有關勵德集團49%已 發行股本的質押。開曼群島大法院於2023 年8月發出了附條件的有時限的禁令(「禁 令」)。於2023年9月,民生職業教育向開曼 群島上訴法院遞交上訴通知,提出上訴開曼 群島大法院的裁決並申請撤銷禁令。截至綜

the date of approval of the consolidated financial statements, the arbitration with CIETAC is pending for hearing and the proceeding in Cayman Islands was heard on 23 January 2024 but a judgement has yet to be handed down by the Court of Appeal of the Cayman Islands. With a detailed analysis of the HKIAC Arbitration, the Directors of the Company are of the view that the Vendors cannot succeed for the whole of their claim for the inflated exit price of RMB2,180,735,576.50 by overcoming all of Minsheng Vocational's defences. Therefore, the outstanding principal and corresponding unpaid interest and the charge are still subsisted.

開庭,開曼群島的訴訟已於2024年1月23日 開庭,但開曼群島上訴法院尚未作出判決。 通過對香港國際仲裁中心仲裁的詳細分析, 本公司董事認為,賣方無法通過克服民生職 業教育的所有抗辯理由從而成功申索虛高的 全部退出價款人民幣2,180,735,576.50元。 因此,未償還的本金和相應的未付利息以及 質押仍然存在。

合財務報表批准之日,中國貿仲的仲裁尚未

For further details of the provision of loans and the disputes. please refer to the announcements of the Company dated 26 December 2018, 4 January 2019, 27 June 2019, 28 July 2023 and 3 September 2023. If there are any progress in related matters, the Company will issue further announcements in due course to inform shareholders (the "Shareholders") and potential investors of the Company of the latest situation.

有關提供貸款及爭議的進一步詳情,請參閱 本公司日期為2018年12月26日、2019年1 月4日、2019年6月27日、2023年7月28日 及2023年9月3日的公告。倘就有關事宜有 任何進展,本公司將適時刊發進一步公告以 知會本公司股東(「股東」)及潛在投資者有關 最新情況。

### Pledge of assets

As at 31 December 2023, certain of the Group's buildings with a net carrying amount of approximately RMB80.9 million (31 December 2022: RMB82.7 million) were pledged to secure bank loans and other borrowings.

### 資產質押

於2023年12月31日,本集團賬面淨值為約 人民幣80.9百萬元(2022年12月31日:人民 幣82.7百萬元)的若干樓宇已予質押以取得 銀行貸款及其他借款。

### Foreign exchange exposure

The majority of the Group's revenue and expenditures are denominated in RMB. As at 31 December 2023, certain bank balances were denominated in US\$ and HK\$. The Group currently does not have any foreign currency hedging policies. The management will continue to monitor the Group's foreign exchange risk exposure and consider adopting prudent measures as appropriate.

### 外幣匯兑風險

本集團的大部份收益及開支以人民幣計值。 於2023年12月31日,若干銀行結餘以美元 及港幣計值。本集團目前並無任何外匯對沖 政策。管理層將持續監察本集團的外幣匯兑 風險及考慮適時採取審慎措施。

### Gearing ratio

The gearing ratio, which is calculated by dividing total borrowings by total equity, decreased to approximately 35.9% as at 31 December 2023 from approximately 46.8% as at 31 December 2022, which was mainly due to the repayment of the interestbearing bank and other borrowings of the Group during the Reporting Period.

### 資本負債率

資本負債率(乃按總借款除以總權益計算)由 2022年12月31日約46.8%下降至2023年12 月31日的約35.9%,乃主要由於報告期間償 還本集團計息銀行及其他借款所致。

### **Material Acquisitions and Disposals**

During the year ended 31 December 2023, the Group did not have any material acquisitions and/or disposals of subsidiaries, associates and joint ventures.

### Salary increment for employees, training and development

As at 31 December 2023, the Group has approximately 6,900 employees (2022: Approximately 7,500 employees).

In 2023, in order to motivate our faculty staff for better work performance, the Group has reviewed and increased the salaries of employees. The increment in salaries is based on their performance, experience and prevailing industry practices, with all compensation policies and packages reviewed on a regular basis. As required by the PRC laws and regulations, we participate in various employee social security plans for our employees that are administered by local governments, including pension, medical, maternity, work-related injury, unemployment insurance and housing provident fund.

In addition, the Group provides training programs to its existing and newly recruited employees and/or sponsors its employees to attend various job-related training courses.

### 重大收購及出售

截至2023年12月31日止年度,本集團並無任何重大附屬公司、聯營公司及合營企業收購事項及/或出售事項。

### 僱員加薪、培訓及發展

於2023年12月31日,本集團聘用約6,900名 僱員(2022年:約7,500名僱員)。

本集團2023年為激勵教職員工更加出色優異地工作,檢討及增加了僱員的薪酬。增加的薪酬乃基於彼等的表現、經驗及現行行業慣例而釐定,並會定期檢討所有薪酬政策及組合。我們根據中國法律及法規的規定為我們的僱員參與由當地政府管理的各項僱員社會保障計劃,其中包括養老、醫療、生育、工傷和失業保險及住房公積金。

此外,本集團為其現有及新聘用的僱員提供培訓及/或資助僱員參加各種與工作有關的培訓課程。

### **DIRECTORS AND SENIOR MANAGEMENT**

### 董事及高級管理層

### **BOARD OF DIRECTORS**

### **Executive Directors**

Mr. Li Xuechun, aged 70, is the founder of our Group. Since October 1998, Mr. Li has served as chairman of the board of directors of Chongging Li'ang Industry Co., Ltd.. He was appointed as a Director of the Company on 13 December 2005 and has been the Chairman of the Board since 17 January 2006. Mr. Li has more than 20 years of experience in the education industry, having served as the Chairman of the Board since 2006. In addition, Mr. Li served as the vice- chairman of the Chinese Association for Non-Government Education\* (中國民辦教育協會) from May 2008 to November 2016 and has served as the executive-chairman of Chongging Association for Non-Government Education\* (重慶 民辦教育協會) since 2014. Mr. Li is responsible for the strategic development of our Group. Mr. Li graduated from the CPC Central Party School\* (中共中央黨校) in Economic Management in June 1988 through long distance learning courses. Mr. Li was a member of the 11th and 12th National Committee of Chinese People's Political Consultative Conference\* (中國人民政治協商會議全國委 員會) and a representative of Science Education Culture Health and Sport Commission\* (中國人民政治協商會議教科文衛體委員 會) of the 12th National Committee of Chinese People's Political Consultative Conference. Mr. Li was awarded as a National Education Industry Model Worker\* (全國優秀教育工作者) by the Ministry of Education of the PRC in September 2014. Mr. Li did not hold any directorship in other listed companies during the last three years.

Mr. Li is the father-in-law of Mr. Zuo Yichen, the executive Director and the President of the Company.

### 董事會

### 執行董事

李學春先生,70歲,本集團的創辦人。自 1998年10月起,李先生擔任重慶利昂實業 有限公司董事長。彼於2005年12月13日獲 委任為本公司的董事,並自2006年1月17日 起出任董事會主席。李先生在教育界擁有逾 20年經驗,自2006年起擔任董事會主席。 此外, 李先生自2008年5月至2016年11月 擔任中國民辦教育協會副會長及自2014年 起擔任重慶民辦教育協會執行會長。李先生 負責本集團的策略發展。李先生於1988年6 月畢業於中共中央黨校,誘過函授課程取得 經濟管理學歷。李先生為第十一屆、第十二 屆中國人民政治協商會議全國委員會委員, 第十二屆中國人民政治協商會議全國委員會 教科文衛體委員會委員。於2014年9月,李 先生獲中國教育部評為全國優秀教育工作 者。李先生在過去三年並無於其他上市公司 擔任任何董事職位。

李先生為本公司執行董事兼總裁左熠晨先生的岳父。

<sup>\*</sup> English names are translated for identification purpose only.

Ms. Zhang Weiping, aged 59, joined the Group in April 2007. Ms. Zhang was appointed as a Director of our Company on 27 July 2008, and served as the Chief Operational Officer of our Group from April 2007 to August 2016. Ms. Zhang was appointed as the vice-chairperson of the board of directors and Chief Executive Officer of the Company in July 2020. Since September 2000, Ms. Zhang has held various positions with Chongging College of Humanities, Science and Technology, including being appointed as professor by Southwestern Normal University Yucai College\* (西南師範大學育才學院) (a predecessor of Chongqing College of Humanities, Science and Technology) in 2004. She currently serves as the executive principal and party secretary of the school. Ms. Zhang has more than 20 years of experience in the education industry and is responsible for the overall management and operation of our Group. Ms. Zhang graduated from Southwestern University\* (西南大學) (formerly known as Southwestern Normal College\* (西南師範學院)) with a bachelor's degree in law in 1988 and a master's degree in law in 1998. Ms. Zhang held various positions with Southwestern University during the period from 1988 to 2007, where she was appointed an associate professor in 2001 before receiving a further promotion to the position of researcher in 2007. Between December 2007 to December 2012. Ms. Zhang was a representative member of Chongging Municipal People's Congress\* (重慶市人民代表大會). She has served as a vice president of the Higher Education Commission of the China Non-Governmental Education Association\* (中國民辦教育協會) since 2011. Ms. Zhang was awarded the "Advance Education Workers in Chongqing\* (先進教育工作者)" award by Chongqing Municipal Education Commission in September 2007. She was also named as an "Outstanding Party Affairs Worker\* (優秀黨務工 作者)" by Southwestern University\* (西南大學) in June 2006. Ms. Zhang did not hold any directorship in other listed companies during the last three years.

張衛平女士,59歲,於2007年4月加入本集 團。於2008年7月27日,張女士獲委任為本 公司董事, 並自2007年4月至2016年8月擔 任本集團首席運營官。張女士於2020年7月 獲委任為本公司董事會副主席兼行政總裁。 自2000年9月起,張女士於重慶人文科技學 院擔任多個職務,包括於2004年獲西南師 範大學育才學院(重慶人文科技學院的前身) 委任為教授。彼現時擔任該校執行院長兼 黨委書記。張女士於教育界擁有逾20年經 驗,負責本集團的整體管理及營運。張女士 於1988年畢業自西南大學(前稱西南師範學 院),獲法學學士學位,並於1998年取得法 律碩士學位。自1988年至2007年期間,張 女士於西南大學擔任多個職務,彼於2001 年獲委任為副教授,其後,於2007年進一 步晉升為研究員。於2007年12月至2012年 12月, 張女士擔任重慶市人民代表大會代 表。彼自2011年起擔任中國民辦教育協會 高等教育專業委員會副理事長。張女士於 2007年9月獲重慶市教育委員會評為重慶先 進教育工作者。彼亦於2006年6月獲西南大 學評為優秀黨務工作者。張女士在過去三年 並無於其他上市公司擔任任何董事職位。

<sup>\*</sup> English names are translated for identification purpose only.

Mr. Zuo Yichen, aged 43, joined the Group in August 2016 as Vice President. Mr. Zuo was appointed as a Director of our Company on 23 August 2016 and currently act as the President of our Company. Mr. Zuo has more than 20 years of experience in finance and education. Prior to joining our Group, Mr. Zuo was employed by the Bank of China from July 2002 to March 2016, and last occupied the position of head office senior manager. Mr. Zuo graduated from Beijing Foreign Studies University\* (北京外國語大學) in 2002 with a bachelor of arts degree, majoring in French. Mr. Zuo did not hold any directorship in other listed companies during the last three years.

Mr. Zuo is the son-in-law of Mr. Li Xuechun, the executive Director and chairman of the Board of the Company.

Mr. Lam Ngai Lung, aged 47, joined the Group in May 2012 as the general manager of our investment department and was subsequently appointed as a Director of our Company on 23 August 2016. Mr. Lam has served as the Chief Financial Officer of our Group since 22 May 2016. Mr. Lam has more than 20 years of experience in the field of accounting, and finance. Prior to joining our Group, he served as an audit assistant with Nexia Charles Mar Fan & Co., a firm of Certified Public Accounts, between September 2000 and November 2003. From November 2003 to October 2006, Mr. Lam was employed by Pricewaterhouse Coopers and last occupied the position of senior associate. Between November 2006 and March 2007, Mr. Lam was employed as an assistant manager at TOM Group Limited, a company listed on the Stock Exchange (stock code: 2383) since August 2004 and was primarily responsible for internal operational reviews. From March 2007 to May 2012, Mr. Lam served as an advisory manager at KPMG. Mr. Lam graduated from the Hong Kong University of Science and Technology in November 1999 with a bachelor of science in mathematics degree. In October 2000, He obtained the Postgraduate Certificate in Professional Accounting from the City University of Hong Kong. Mr. Lam has been a member of the Hong Kong Institute of Certified Public Accountants since 2004 and a Chartered Financial Analyst (CFA) charterholder since 2005. Mr. Lam did not hold any directorship in other listed companies during the last three years.

左熠晨先生,43歲,於2016年8月加入本集團,擔任副總裁。左先生於2016年8月23日獲委任為本公司董事,現為本公司總裁。左先生於金融及教育方面擁有逾20年經驗。在加入本集團前,左先生於2002年7月至2016年3月任職於中國銀行,離職前擔任總行高級經理。左先生於2002年畢業於北京外國語大學,取得文學學士學位,主修法語。左先生在過去三年並無於其他上市公司擔任任何董事職位。

左先生為本公司執行董事兼董事會主席李學 春先生的女婿。

林毅龍先生,47歲,於2012年5月加入本集 團並擔任投資部總經理,隨後於2016年8月 23日獲委任為本公司董事。林先生自2016 年5月22日起出任本集團財務總監。林先生 於會計及財務方面擁有逾20年經驗。在加 入本集團前,彼於2000年9月至2003年11 月於執業會計師事務所馬炎璋會計師行擔任 審計助理。於2003年11月至2006年10月, 林先生受聘於羅兵咸永道會計師事務所及 離職前職位為高級審計員。於2006年11月 至2007年3月,林先生獲委聘為自2004年8 月於聯交所上市的TOM集團有限公司(股份 代號:2383)的副經理,主要負責內部業務 審查。於2007年3月至2012年5月,林先生 擔任畢馬威會計師事務所諮詢經理。林先 生於1999年11月畢業自香港科技大學,取 得理學學士學位,主修數學。於2000年10 月,彼獲得香港城市大學專業會計研究生證 書。林先生自2004年起為香港會計師公會 會員,並自2005年起為特許金融分析師持 證人。林先生在過去三年並無於其他上市公 司擔任任何董事職位。

<sup>\*</sup> English names are translated for identification purpose only.

<sup>\*</sup> 英譯名僅供識別。

### **Non-executive Director**

Ms. Li Yanping, aged 62, was appointed as a non-executive Director on 28 June 2017. Ms. Li has been the Vice Principal of Pass College of Chongqing Technology and Business University, a school in which the Group owns 100% school sponsor interest. since March 2016. Ms. Li has over 30 years of experience in the financial service industry and possesses extensive experience in management and internal audit. Prior to joining the Group, Ms. Li was the Deputy Division Chief at the Xi'an Branch of Internal Audit Bureau of Industrial and Commercial Bank of China ("ICBC") (中國工商銀行內部審計局西安分局) from 2006 to 2016 and has worked as an auditor at ICBC from 1999 to 2004. She has also worked at various positions in ICBC from 1980 to 2004. Ms. Li has obtained a bachelor's degree in economics and management from the Party School of the Central Committee of the Communist Party of China (中央黨校) and is a senior economist. Ms. Li is the daughter of Mr. Li Xuerang who is a cousin of Mr. Li Xuechun, a controlling shareholder of the Company, an executive Director and the chairman of the Board.

### **Independent Non-executive Directors**

**Mr. Chan Ngai Sang, Kenny**, aged 59, was appointed as an independent non-executive Director of our Company on 2 March 2017. Mr. Chan is a partner and founder of Kenny Chan & Co., a firm of Certified Public Accountants. Mr. Chan has over 35 years' experience in accounting, taxation, auditing and corporate finance. Mr. Chan holds a bachelor of commerce degree from the University of New South Wales and is a fellow of Chartered Accountants Australia and New Zealand and a fellow of Hong Kong Institute of Certified Public Accountants. Mr. Chan is an independent non-executive director of CM Energy Tech Co., Ltd. (stock Code: 206), Jinshang Bank Co., Ltd. (stock code: 2558), and Hebei Construction Group Corporation Limited (stock code: 1727), all are listed on the Main Board of the Stock Exchange.

### 非執行董事

李雁平女士,62歳,於2017年6月28日獲委 任為非執行董事。李女士自2016年3月以來 出任重慶工商大學派斯學院(一所由本集團 擁有100%學校出資人權益的學校)副院長 一職。李女士在金融服務業擁有超過30年 的經驗,彼亦擁有相當豐富的管理及內部審 計經驗。在加入本集團前,李女士於2006 年至2016年曾擔任中國工商銀行內部審計 局西安分局副處長。於1999年至2004年, 李女士曾擔任中國工商銀行審計師。彼亦於 1980年至2004年於中國工商銀行任職多個 職位。李女士於中央黨校獲得經濟及管理學 學士學位,彼為一名資深經濟師。李女士為 Li Xuerang先生的女兒,而Li Xuerang先生 為本公司控股股東、執行董事兼董事會主席 李學春先生的堂兄。

### 獨立非執行董事

陳毅生先生,59歲,於2017年3月2日獲委任為本公司獨立非執行董事。陳先生為執業會計師事務所陳毅生會計師事務所之合夥人兼創辦人。陳先生於會計、稅務、審計及企業融資方面擁有逾35年經驗。陳先生自新南威爾斯大學取得商學士學位,並為澳洲及新西蘭特許會計師公會院士及香港會計與公司(股份代號:206)、晉商銀行股份有限公司(股份代號:2558)及河北建設集團股份有限公司(股份代號:2558)及河北建設集團股份有限公司(股份代號:1727)的獨立非執行董事,該等公司均為於聯交所主板上市的公司。

<sup>\*</sup> English names are translated for identification purpose only.

### DIRECTORS AND SENIOR MANAGEMENT (Continued)

董事及高級管理層(續)

**Mr. Yu Huangcheng**, aged 48, was appointed as an independent non-executive Director of our Company on 2 March 2017. From March 2009 to March 2010, Mr. Yu was employed by the Investment Promotion Bureau of Haidian District\* (海澱區投資促進局) and last occupied the position of section chief (科長). Since March 2010, Mr. Yu has served as an investment director at Kunwu Jiuding Capital Holdings Co., Ltd. (昆吾九鼎投資控股股份有限公司), which is a company listed on the Shanghai Stock Exchange (stock code: 600053). Mr. Yu graduated from Macquarie University in Australia with a Master's degree in applied finance in November 2008. Mr. Yu did not hold any directorship in other listed companies during the last three years.

余黃成先生,48歲,於2017年3月2日獲委任為本公司獨立非執行董事。於2009年3月至2010年3月,余先生受聘於海淀區投資促進局,離任前的職務為科長。自2010年3月起,余先生擔任昆吾九鼎投資控股股份有限公司的投資主管,其為一間於上海證券交易所上市的公司(股份代號:600053)。余先生畢業於澳洲的麥考瑞大學,並於2008年11月獲得應用金融碩士學位。余先生在過去三年並無於其他上市公司擔任任何董事職位。

Mr. Wang Wei Hung, Andrew, aged 68, was appointed as an independent non-executive Director of our Company on 2 March 2017. He was admitted as Solicitor of the High Court in Hong Kong in January 1982 and has over 30 years of experience in the legal practice. Mr. Wang was the Head of Legal and Compliance Department of China Development Bank Corporation Hong Kong Branch between from August 2010 to September 2011. Before joining China Development Bank Corporation Hong Kong, he was a Partner of the Finance & Projects Group of DLA Piper Hong Kong from October 2006 to November 2009. Mr. Wang has also been a Notary Public since 1992. Actively involved in public sector advisory and statutory bodies, amongst the appointments he is the Chairman of Appeal Tribunal Panel (Building Ordinance), and former member of Notaries Public Disciplinary Tribunal Panel. In 2005, he was invited by former President of the United States Bill Clinton to participate in the Clinton Global Initiative Fund held in New York 2005. Mr. Wang has served as an independent nonexecutive director of Infinity Financial Group (Holdings) Limited (新 融宇集團(控股)有限公司), a company listed on the Stock Exchange (stock code: 1152) from October 2011 to June 2017. Mr. Wang graduated from Concordia University, Canada with a bachelor of arts degree in Communications Arts.

王惟鴻先生,68歲,於2017年3月2日獲委 任為本公司獨立非執行董事。彼於1982年 1月獲認許為香港高等法院律師,擁有逾30 年法律執業經驗。王先生於2010年8月至 2011年9月期間為國家開發銀行香港分行法 律及合規部主管。加入國家開發銀行香港 前,彼於2006年10月至2009年11月擔任歐 華律師事務所金融及項目部合夥人。王先生 自1992年起亦為國際公證人。彼積極參與 公共領域的顧問及法定組織,任命包括上訴 審裁團(建築物條例)主席及公證人紀律審 裁組前成員。於2005年,彼獲前美國總統 克林頓邀請參與於2005年在紐約舉行的克 林頓全球倡議基金(Clinton Global Initiative Fund)。 王 先 生 自2011年10月 至2017年6 月期間擔任新融字集團(控股)有限公司(一 間於聯交所上市的公司(股份代號:1152)) 的獨立非執行董事。王先生畢業於加拿大 Concordia University並獲得傳媒藝術文學 士學位。

<sup>\*</sup> English names are translated for identification purpose only.

### SENIOR MANAGEMENT

Mr. Wang Wei, aged 57, was appointed as the auditor director of our company on 27 July 2020. Mr. Wang joined the Group in October 2005. Mr. Wang has over 20 years of experience in finance and accounting and is primarily responsible for the finance and accounting of our Group's schools in Chongqing. Prior to joining our Group, Mr. Wang worked as accountant with Beijing Zhongruicheng Lianhe Accounting Firm Chongqing Branch\* (北京中瑞誠聯合會計事務所重慶分所) and Chongqing Tongguan Accounting Firm Co., Ltd.\* (重慶通冠會計師事務所有限責任公司). Mr. Wang graduated from Jiangxi Caijing College\* (江西財經學院) with a bachelor degree in economics in July 1989.

**Mr. Li Jiandong**, aged 51, joined our Group in January 2016 and is currently the deputy officer of logistics of Chongqing College of Humanities, Science and Technology and has been primarily responsible for the logistical support of our schools in Chongqing. Prior to joining our Group, Mr. Li served as the general manager of Shandong Dongying Jinheng Furniture Co., Ltd.\* (山東東營金恒家具有限公司), a company primarily engaged in export and trading of furniture, between June 2010 to December 2015. From March 1999 to March 2010, Mr. Li was employed by Shandong Shenghui Timber Co, Ltd.\* (山東勝輝木業有限公司) and last occupied the position of deputy general manager.

### **COMPANY SECRETARY**

Mr. Wong Wai Chiu is the company secretary of our Company and was appointed on 1 March 2022. Mr. Wong is a fellow of The Hong Kong Chartered Governance Institute (previously known as The Hong Kong Institute of Chartered Secretaries), a fellow of the Chartered Governance Institute, a member of CPA Australia, a member of the Hong Kong Trustee Association and a Certified Trust Practitioner. Mr. Wong is an associate director of SWCS Corporate Services Group (Hong Kong) Limited and his major responsibility is assisting listed companies in professional company secretarial work.

### 高級管理層

王偉先生,57歲,於2020年7月27日獲委任 為本公司審計總監。王先生於2005年10月 加入本集團。王先生於財務及會計方面擁有 逾20年經驗並主要負責本集團在重慶的學 校之財務及會計。於加入本集團前,王先生 於北京中瑞誠聯合會計師事務所重慶分所及 重慶通冠會計師事務所有限責任公司擔任會 計師。王先生於1989年7月畢業於江西財經 學院,獲得經濟學學士學位。

李建東先生,51歲,於2016年1月加入本集團,目前擔任重慶人文科技學院後勤副主任,主要負責我們於重慶的學校的後勤支援。於加入本集團前,李先生於2010年6月至2015年12月期間擔任山東東營金恒家具有限公司(一間主要從事家具出口及貿易的公司)總經理。於1999年3月至2010年3月,李先生受聘於山東勝輝木業有限公司及離職前的職位為副總經理。

### 公司秘書

黃偉超先生為本公司公司秘書及於2022年3月1日獲委任。黃先生為香港公司治理公會(前身為香港特許秘書公會)資深會員、英國特許公司治理公會資深會員、澳洲會計師公會會員、香港信託人公會會員及認可信託專業人員。黃先生為方圓企業服務集團(香港)有限公司聯席董事,其主要職責為協助上市公司進行專業公司秘書工作。

<sup>\*</sup> English names are translated for identification purpose only.

### REPORT OF THE DIRECTORS

### 董事會報告

The Board is pleased to present the reports and the audited consolidated financial statements of the Company and the Group for the year ended 31 December 2023.

董事會欣然呈報本公司及本集團截至2023 年12月31日止年度的報告及經審核綜合財 務報表。

### **GLOBAL OFFERING**

The Company was incorporated on 13 December 2005 as an exempted company with limited liability under the laws of the Cayman Islands. The Company's shares were listed on the Main Board of the Stock Exchange on 22 March 2017 (the "Listing Date").

### 全球發售

本公司於2005年12月13日根據開曼群島法律註冊成立為獲豁免有限責任公司。本公司的股份已於2017年3月22日(「上市日期」)於聯交所主板上市。

### PRINCIPAL ACTIVITIES

The principal activity of the Company is investment holding. The Group is principally engaged in providing educational services in the PRC. Details of the principal activities of the Group's subsidiaries are set out in Note 1 to the consolidated financial statements.

### 主要業務

本公司的主要業務為投資控股。本集團主要 於中國提供教育服務。本集團附屬公司的主 要業務詳情已載列於綜合財務報表附註1。

### **BUSINESS REVIEW**

A fair review of the business of the Group during the year ended 31 December 2023 as required by Schedule 5 to the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), including an analysis of the Group's financial performance, an indication of likely future developments in the Group's business and the Group's key relationships with its stakeholders who have a significant impact on the Group and on which the Group's success depends, is set out in the section headed "Chairman's Statement" on pages 6 to 8 and "Management Discussion and Analysis" on pages 9 to 35. These discussions form part of this annual report. Events affecting the Company that have occurred since the end of the financial year is set out in the section headed "Events after the Reporting Period" on page 119 below in this report of the Directors.

### 業務回顧

根據香港法例第622章公司條例附表5的規定對本集團截至2023年12月31日止年度業務的中肯審視,包括對本集團財務表現的分析、本集團業務未來可能發展的說明及本集團與其持份者(對本集團擁有重大影響並關乎本集團業務成功者)的主要關係,載於第6頁至第8頁的[主席報告]及第9頁至第35頁的[管理層討論及分析]章節。該等討論構成本年報的一部分。自財政年度結束後發生並影響本公司的事項載於本董事會報告下文第119頁的[報告期後之事項]一節。

### SUFFICIENCY OF PUBLIC FLOAT

Based on the information that is publicly available to the Company and within the knowledge of the Directors, the Company has maintained sufficient public float of not less than 25% of the Company's total issued share capital as required under the Listing Rules as at the date of this annual report.

### 足夠公眾持股量

基於本公司所得的公開資料及據董事所知悉,於本年報日期,本公司已按上市規則的規定,維持不少於本公司已發行股本總額25%的足夠公眾持股量。

### **RESULTS**

The Group's results for the year ended 31 December 2023 and the state of affairs of the Group at that date are set out in the consolidated financial statements on pages 152 to 320.

# PRINCIPAL RISKS AND UNCERTAINTIES AND RISK MANAGEMENT

The Group believes that risk management is important to the Group's success. Key operational risks faced by the Group include, among others, changes in general market conditions of formal higher education, changes in the regulatory environment in the PRC education industry, the ability of the Group to offer quality education to students, the ability of the Group to increase student enrollment and/or raise tuition rates, the potential expansion of the Group into other regions in China, availability of financing to fund the Group's expansion and business operations and competition from other school operators that offer similar quality of education and have similar scale.

In addition, the Group also faces numerous market risks, such as foreign currency risk and liquidity risks that arise in the normal course of the Group's business.

### Interest Rate Risk

The Group's exposure to the risk of changes in market interest rates relates primarily to the Group's bank loans with floating interest rates. It is the Group's policy to keep certain borrowings at floating rates of interest so as to minimise the fair value interest rate risk. The Group currently does not use any derivative contracts to hedge its exposure to interest rate risk. However, the Directors will consider hedging significant interest rate risk should the need arises.

### Foreign Currency Risk

All of the Group's turnover and majority of the Group's operating expenses are denominated in RMB, which is not a freely convertible currency. The PRC Government imposes controls on the convertibility of RMB into foreign currencies and, in certain cases, the remittance of currency out of Mainland China. Shortages in the availability of foreign currencies may restrict the ability of the Group's PRC subsidiaries to remit sufficient foreign currencies to pay dividends or other amounts to the Company.

### 業績

本集團截至2023年12月31日止年度的業績及本集團於當日的財務狀況已載列於第152 頁至第320頁的綜合財務報表。

### 主要風險及不確定因素及風險管理

本集團認為風險管理對本集團的成功至關重要。本集團所面對的主要營運風險包括(其中包括)高等教育的整體市場狀況、中國教育行業監管環境變化、本集團向學生提供優質教育和提升招生率及/或提高學費的能力、擴展至中國其他地區的潛力、支持本集團擴展及業務營運的可用融資和提供相似教育質素且規模相近的其他學校營運商的競爭。

此外,本集團亦面對日常業務過程中的各種市場風險,例如外幣風險及流動資金風險。

### 利率風險

本集團就市場利率變動承擔的風險主要與其 浮息銀行貸款相關。本集團的政策為保持若 干浮息借貸,以盡量降低公平值利率風險。 本集團現時並無利用任何衍生合約對沖其利 率風險。然而,董事將於必要時考慮對沖重 大利率風險。

### 外幣風險

本集團全部營業額及主要營運開支乃按人民幣計值,而人民幣並非可自由兑換貨幣。中國政府控制人民幣與外幣的兑換,並在若干情況下控制貨幣匯出中國。外幣短缺或會限制本集團中國附屬公司匯兑足夠外幣向本公司支付股息或其他款項的能力。

### **Liquidity Risk**

The Group's objective is to maintain a balance between continuity of funding and flexibility through the use of internally generated cash flows from operations and other borrowings. The Group regularly reviews its major funding positions to ensure that it has adequate financial resources in meeting its financial obligations.

To properly manage these risks, the Group has established risk management structures and measures. The details are set out on pages 136 to 137 "Risk Management and Internal Control" of corporate governance report.

### **SUMMARY OF FINANCIAL INFORMATION**

A summary of the Group's results, assets and liabilities for the last five financial years are set out on page 5 "Financial Highlights" of this annual report. This summary does not form part of the audited financial statements.

### PROPERTY, PLANT AND EQUIPMENT

Details of movements in the property, plant and equipment of the Group are set out in Note 13 to the consolidated financial statements.

### **ACQUISITION IN PROGRESS**

# Acquisition of 51% of the equity interest of Qufu Changyong Corporate Management Consulting Company Limited

On 23 November 2018, Chongqing Yuecheng Zhiyuan Education Technology Co. Ltd\* (重慶悦誠智遠教育科技有限公司) ("Chongqing Yuecheng"), as purchaser, and a third party ("Ms. Pan"), as vendor, entered into a share transfer agreement (the "Share Transfer Agreement"), pursuant to which Ms. Pan agreed to sell to Chongqing Yuecheng, and Chongqing Yuecheng agreed to acquire, 51% of the equity interest of Qufu Changyong Corporate Management Consulting Company Limited ("Qufu Changyong"), at a total consideration of RMB91.8 million. Upon completion, Chongqing Yuecheng will hold 51% of equity interest in Qufu Changyong and indirectly hold 51% of school sponsor's interest in Qufu Fareast Vocational and Technical College through Qufu Changyong.

### 流動資金風險

本集團的目標為通過使用內部營運所得現金 流量及其他借款維持資金持續供應與靈活性 之間的平衡。本集團定期檢討主要資金狀況 以確保有足夠財務資源履行其財務責任。

為妥善管理此等風險,本集團已建立風險管理架構和措施。有關詳情載於企業管治報告內第136頁至第137頁之「風險管理及內部監控」。

### 財務資料概要

本集團於過去五個財政年度的業績、資產及 負債概要已載列於本年報第5頁的「財務摘要」。該概要並非經審核財務報表的一部分。

### 物業、廠房及設備

本集團的物業、廠房及設備的變動詳情已載 列於綜合財務報表附註13。

### 進行中收購事項

### 收購曲阜昌永企業管理諮詢有限責任公司 51%的股權

於2018年11月23日,重慶悦誠智遠教育科技有限公司(「重慶悦誠」,為買方)與一名第三方(「潘女士」,為賣方)訂立股份轉讓協議(「股份轉讓協議」),據此,潘女士同意向重慶悦誠出售,及重慶悦誠同意收購曲阜昌永企業管理諮詢有限責任公司(「曲阜昌永」)51%的股權,總代價為人民幣91.8百萬元。在交割完成後,重慶悦誠將持有曲阜昌永間接持有曲阜遠東職業技術學院51%的學校舉辦者權益。

Subsequent to the execution of the Share Transfer Agreement, on 23 November 2018, Chongging Yuecheng, Ms. Pan, Qufu Changyong and Qufu Fareast Vocational and Technical College signed an entrustment agreement, pursuant to which, with effect from the date of completion of the payment of the first instalment until the date of completion of the transaction under the Share Transfer Agreement, Qufu Fareast Vocational and Technical College would be entrusted to Chongging Yuecheng for management. During the entrustment period, 51% of the net profit of Qufu Fareast Vocational and Technical College will be paid to Chongging Yuecheng as management fee. Since February 2019, Qufu Fareast Vocational and Technical College has been entrusted to Chongging Yuecheng for management. For details, please refer to announcements of the Company dated 25 November 2018 and 15 January 2019 and the interim report of the Company dated 28 September 2023.

於簽署股份轉讓協議後,於2018年11月23 日,重慶悦誠、潘女士、曲阜昌永及曲阜遠 東職業技術學院簽訂委託管理協議,據此, 自第一期款項支付完畢之日起至股份轉讓協 議項下交易的交割日,曲阜遠東職業技術學 院將委託予重慶悦誠進行管理。於委託管理 期間,曲阜遠東職業技術學院淨利潤的51% 作為管理服務費歸重慶悦誠所有。自2019 年2月起,曲阜遠東職業技術學院已委託予 重慶悦誠管理。有關詳情,請參閱本公司日 期 為2018年11月25日 及2019年1月15日 的 公告及本公司日期為2023年9月28日的中期 報告。

As at the date of this annual report, such acquisition has not completed.

於本年報日期,上述收購事項尚未完成。

### Acquisition of 51% of Nanchang Hezhitong Education **Consulting Company Limited**

### On 15 March 2019, Chongqing Yiersheng Education Technology Company Limited ("Chongqing Yiersheng"), a wholly-owned subsidiary of Chongging Yuecheng, a third party ("Mr. Zhang"), as vendor, Nanchang Hezhitong Education Consulting Company Limited\* (南昌合至同教育諮詢有限公司) ("Nanchang Hezhitong") and Nanchang Vocational University entered into an equity transfer agreement, pursuant to which Chongging Yiersheng conditionally agreed to acquire, and Mr. Zhang conditionally agreed to sell, 51% of the equity interest of Nanchang Hezhitong, at a total consideration of RMB510 million, which was to be satisfied in cash by instalments. Upon completion, Chongqing Yiersheng would hold 51% of equity interest in Nanchang Hezhitong and indirectly hold 51% of school sponsor's interest in Nanchang Vocational University through Nanchang Hezhitong. For details, please refer to the announcement of the Company dated 15 March 2019.

# 收購南昌合至同教育諮詢有限公司51%的股

於2019年3月15日,重慶易而升教育科技有 限公司(「重慶易而升」,重慶悦誠的全資附 屬公司)、一名第三方(「章先生」,作為賣 方)、南昌合至同教育諮詢有限公司(「南昌 合至同」)及南昌職業大學訂立股權轉讓協 議,據此,重慶易而升有條件同意收購及章 先生有條件同意出讓南昌合至同51%的股 權,總代價為人民幣5.1億元,將以現金以 分期付款方式支付。在交割完成後,重慶易 而升將持有南昌合至同51%的股權,並通過 南昌合至同間接持有南昌職業大學51%的學 校舉辦者權益。有關詳情,請參閱本公司日 期為2019年3月15日的公告。

As at the date of this annual report, such acquisition has not 於本年報日期,上述收購事項尚未完成。 completed.

### LITIGATION AND ARBITRATION

For further details of the Litigation and Arbitration, please refer to the sub-section headed "Contingent Liabilities" under the section headed "Management Discussion and Analysis" above in this annual report.

### SIGNIFICANT INVESTMENTS HELD AND FUTURE PLANS FOR MATERIAL INVESTMENTS OR ACQUIRING CAPITAL ASSETS

The Group held equity investment at fair value through profit or loss during the year ended 31 December 2023. Details are set out in Note 18 to the consolidated financial statements.

Save as disclosed in this annual report, the Group did not have plans for material investments or acquiring capital assets as at 31 December 2023.

### MATERIAL ACQUISITIONS AND DISPOSALS

Save as disclosed in the section headed "Management Discussion and Analysis" above in this annual report, the Group did not have any other material acquisitions or disposals of subsidiaries, associates and joint ventures during the Reporting Period.

### **BANK LOANS AND OTHER LOANS**

Particulars of bank and other borrowings as at 31 December 2023 are set out in Note 28 to the consolidated financial statements.

### SHARE CAPITAL

Details of movements in the share capital of the Company during the Reporting Period are set out in Note 32 to the consolidated financial statements.

### 訴訟及仲裁

有關訴訟及仲裁的進一步詳情,請參閱本年報內上文「管理層討論及分析」一節項下之「或然負債」分節。

# 持有的重大投資以及重大投資或收購資本資產的未來計劃

本集團於截至2023年12月31日止年度持有按公平值計入損益的股權投資。有關詳情載於綜合財務報表附註18。

除本年報所披露外,截至2023年12月31日 本集團並無重大投資或收購資本資產之計 劃。

### 重大收購及出售

除本年報內上文「管理層討論及分析」一節所 披露者外,本集團於報告期間並無任何其他 重大附屬公司、聯營公司及合營企業收購事 項或出售事項。

### 銀行貸款及其他貸款

於2023年12月31日的銀行及其他借款的詳 情載於綜合財務報表附註28。

### 股本

本公司於報告期間的股本變動詳情已載列於 綜合財務報表附註32。

### RESERVES AND DISTRIBUTION RESERVE

Details of movements in the reserves of the Company and of the Group during the year are set out in Note 34 to the consolidated financial statements and in the consolidated statement of changes in equity on pages 157 to 158, respectively. As at 31 December 2023, the aggregate amount of reserve available for distribution to equity shareholders of the Company was approximately RMB539,489,000 (2022: RMB779,631,000).

### **DIVIDEND POLICY**

- 1. Subject to the Cayman Islands Companies Act and the Articles of Association, the Board of Directors has absolute discretion on whether to distribute dividends. In addition. the Shareholders may by ordinary resolution approve the declaration of dividends, but no dividend may be declared in excess of the amount recommended by the Board. In either case, a dividend may only be declared and paid out of the profits and reserves of the Company lawfully available for distribution (including share premium), and in no circumstances may a dividend be paid if this would result in the Company being unable to pay its debts as they fall due in the ordinary course of business. Even if the Board decides to pay dividends, the form, frequency and amount of dividends will depend on the Company's future operations, cash flows, general financial condition, capital adequacy ratio, cash dividends received from the invested portfolio ecosystem partners, future business prospect, statutory and regulatory restrictions on the payment of dividends and other factors that the Board considers relevant.
- Any future dividend payments to the Shareholders will also depend upon the availability of dividends received from our subsidiaries. PRC regulations may restrict the ability of our PRC subsidiaries to pay dividends to the Company.
- The Company does not have a fixed dividend payout ratio.
   The Company currently intends to retain most, if not all, of the available funds and any future earnings to operate and expand the business.

### 儲備及可供派發儲備

本公司及本集團的年內儲備變動詳情已分別 載列於綜合財務報表附註34及第157頁至第 158頁的綜合權益變動表。於2023年12月 31日,可向本公司權益股東派發的儲備總 額為約人民幣539,489,000元(2022年:人 民幣779,631,000元)。

### 股息政策

- 根據開曼群島公司法及組織章程細則, 董事會可全權酌情決定是否分派股息。 此外,股東可通過普通決議案批准宣派 股息,惟所宣派的股息不可超過董事會 建議的金額。在任何情況下,本公司僅 可自合法可供分派的溢利和儲備(包括 股份溢價)宣派及派付股息,且無論如 何不得因派付股息而導致本公司無力償 還在日常業務中到期的債務。即使董事 會決定派付股息,惟股息的形式、次數 及數額仍須取決於本公司未來營運、現 **金流量、整體財務狀況、資本充足率、** 自所投資的組合型生態系統合作夥伴收 取的現金股息、日後業務前景、股息派 付的法律及監管限制及董事會視為相關 的任何其他因素。
- 任何未來向股東派付的股息亦將取決於 能否自附屬公司收到股息。中國法規或 會限制我們的中國附屬公司向本公司派 付股息的能力。
- 3. 本公司並無固定派息率。本公司現時計 劃保留大部分(如非全部)可動用資金 及任何未來盈利,以用於經營及拓展業 務。

- 4. The dividend policy reflects the Board's current views on the Company's financial and cash flow position. It will continue to be reviewed by the Board from time to time and there can be no assurance that dividends will be paid in any particular amount, if at all, for any given period.
- 4 股息政策反映董事會現時對本公司財務 及現金流量狀況的看法。董事會將繼續 不時檢討股息政策,惟不保證會派付任 何指定期間任何特定金額的股息,甚至 不會派付股息。

### **DIVIDEND**

The Board recommends the payment of a final dividend of HK0.98 cents per ordinary share (equivalent to RMB0.89 cents, according to the central parity rate of Renminbi to Hong Kong dollars as announced by the People's Bank of China on 19 March 2024, i.e. RMB0.90772 equivalent to HK\$1.00) (2022: HK4.29 cents) by cash to shareholders of the Company (the "Shareholder(s)") whose names appear on the register of members of the Company on Friday, 26 July 2024. Subject to the approval of the Shareholders at the forthcoming annual general meeting on Wednesday, 12 June 2024, the date of payment of final dividend will be on Tuesday, 27 August 2024.

There is no arrangement that a shareholder has waived or agreed to waive any dividend.

### **PRE-EMPTIVE RIGHTS**

There are no provisions for pre-emptive rights under the laws of the Cayman Islands or under the Company's Articles of Association that require the Company to offer new shares on a pro-rata basis to its existing Shareholders.

# PURCHASE, SALES OR REDEMPTION OF COMPANY'S LISTED SECURITIES

Neither the Company, nor any of its subsidiaries, had purchased, sold or redeemed any listed securities of the Company during the year ended 31 December 2023.

### **MAJOR CUSTOMERS AND SUPPLIERS**

No service provided to a single customer contributes 10% or more of the total revenue of the Group during the Reporting Period. Revenue from the Group's five largest customers combined was less than 30% of the total revenue of the Group during the Reporting Period.

### 股息

董事會建議向於2024年7月26日(星期五)名列本公司股東名冊的本公司股東(「**股東**」),以現金派付末期股息每股普通股0.98港仙(相當於人民幣0.89分,按照2024年3月19日中國人民銀行公佈的人民幣兑港元的匯率中間價(即人民幣0.90772元等於1.00港元)計算)(2022年:4.29港仙)。待股東於2024年6月12日(星期三)舉行的應屆股東週年大會上批准後,將於2024年8月27日(星期二)派付末期股息。

概無股東放棄或同意放棄任何股息的安排。

### 優先購買權

開曼群島法律或本公司組織章程細則並無優 先購買權條文以要求本公司按比例向其現有 股東發售新股份。

### 購買、出售或贖回本公司上市證券

於截至2023年12月31日止年度,本公司或 其任何附屬公司概無購買、出售或贖回任何 本公司已上市之證券。

### 主要客戶及供應商

於報告期間,並無向單一客戶提供的服務貢獻本集團總收益10%或以上。於報告期間,來自本集團五大客戶的收益(合併計算)低於本集團總收益30%。

Purchases from the Group's five largest suppliers accounted for 10.2% of the total purchases in 2023 and purchases from the largest supplier included therein amounted to 3.1% of the Group's total purchases for the Reporting Period.

自本集團五大供應商的採購佔2023年的總採購10.2%,而當中所包括自最大供應商的採購佔本集團於報告期間的總採購的3.1%。

None of the Directors, any of their associates, or any of the substantial Shareholders (which are disclosed to the Directors) had any beneficial interest in the Group's five largest customers or suppliers.

概無董事、任何彼等的聯繫人或任何主要股 東(已向董事披露者)於本集團五大客戶或供 應商擁有任何實益權益。

# RELATIONSHIP WITH EMPLOYEES, CUSTOMERS AND SUPPLIERS

### 與僱員、客戶及供應商的關係

The Group acknowledges the importance of maintaining a good relationship with its employees, customers and suppliers to meet its immediate and long-term goals. The Group maintains a good relationship with employees, customers and suppliers. During the Reporting Period, there were no material and significant dispute between the Group and its employees, customers and/ or suppliers.

本集團認識到與其僱員、客戶及供應商維持 良好關係以達成其即時及長遠目標的重要 性。本集團與僱員、客戶及供應商維持良好 關係。於報告期間,概無本集團與其僱員、 客戶及/或供應商的重大及嚴重糾紛。

### **CHARITABLE DONATIONS**

### 慈善捐款

Charitable donations made by the Group during the year ended 31 December 2023 amounted to approximately RMB11,433,000 (2022: approximately RMB8,425,000).

本集團於截至2023年12月31日止年度所作的慈善捐款約為人民幣11,433,000元(2022年:約人民幣8,425,000元)。

# LOAN AGREEMENTS WITH COVENANT RELATING TO SPECIFIC PERFORMANCE OF THE CONTROLLING SHAREHOLDERS

### **Loan from International Finance Corporation**

On 29 April 2020, Chongqing Minsheng Education Management Co., Ltd\* (重慶民升教育管理有限公司) ("Chongqing Minsheng"), an indirect wholly-owned subsidiary of the Company, and International Finance Corporation, a member of World Bank Group entered into a loan agreement and the relevant loan documents (the "Loan Agreement"), pursuant to which International Finance Corporation agreed to lend, and Chongqing Minsheng agreed to borrow, a loan in an aggregate principal amount of up to RMB750 million (the "Loan"), the period of the Loan will be 8 years, the Loan shall be repayable in 11 semi-annual instalments commencing from 15 June 2023. Proceeds from the Loan will be used for, among others, business expansion and daily operation of the Group.

On 30 October 2020, Chongging Minsheng and International Finance Corporation entered into the first amendment letter to the Loan Agreement, pursuant to which the Loan would be adjusted from RMB750,000,000 to RMB400,000,000. The full amount of RMB400,000,000 has been disbursed in July 2020 ("Completed Disbursement"). On the same date, Minsheng Education, a whollyowned subsidiary of the Company, and International Finance Corporation entered into an USD loan agreement (the "USD Loan Agreement"), pursuant to which International Finance Corporation agreed to lend, and Minsheng Education agreed to borrow, a loan in an aggregate amount of up to 51,000,000 USD (the "USD Loan"), the USD Loan being the Completed Disbursement subtracted from the Loan, which is amounted to USD equivalent of RMB350,000,000. The USD Loan shall be repaid in 11 semiannual instalments commencing from 15 June 2023 until 15 June 2028. The USD Loan will be used for, among other things, the Group's business development and daily operations.

### 附有控股股東特定履約契諾的貸款協議

### 來自國際金融公司的貸款

於2020年4月29日,重慶民升教育管理有限公司(「重慶民升」,本公司一家間接全資附屬公司)與世界銀行集團成員公司國際金融公司訂立貸款協議及相關貸款文件(「貸款協議」)。根據貸款協議,國際金融公司同意向國際金融公司籌借本金總額最多為人民幣7.5億元的貸款(「貸款」),貸款期限為8年,於2023年6月15日開始分11期等額償還,每半年一期。貸款將用於(其中包括)本集團業務拓展和日常運營。

於2020年10月30日,重慶民升與國際金 融公司簽署了貸款協議的第一份修訂函, 據此,貸款將從人民幣750,000,000元調 整至人民幣400,000,000元。總額人民幣 400,000,000元的款項已於2020年7月完成 提款(「已完成提款」)。於同日,民生教育 為一家本公司的全資附屬公司,與國際金 融公司訂立了美元的貸款協議(「美元貸款 協議」),據此,國際金融公司同意貸款及 民生教育同意籌借總額最多為51,000,000 美元的貸款(「美元貸款」),該美元貸款相 等於貸款減去已完成提款,金額為人民幣 350,000,000元等值的美元。美元貸款於 2023年6月15日開始至2028年6月15日分十 一期,每半年為一期等額償還。美元貸款將 用於(其中包括)本集團業務拓展和日常運 營。

Pursuant to a share retention agreement ancillary to the Loan Agreement and the USD Loan Agreement, each of Mr. Li Xuechun, the chairman of the Board, an executive director and the ultimate controlling shareholder of the Company, and Minsheng Group, being controlling shareholders of the Company, is required to perform certain specific performance obligations. Specifically, Mr. Li Xuechun shall maintain directly not less than 51% of the legal and beneficial ownership of the shares of Minsheng Group, and Minsheng Group shall maintain directly not less than 51% of the legal and beneficial ownership of the shares of the Company, for so long as any indebtedness under the Loan or the USD Loan remains outstanding.

根據貸款協議及美元貸款協議所附的股份保 留協議,本公司董事會主席、執行董事及最 終控股股東李學春先生及本公司控股股東民 生集團均須承擔若干特定履約責任。具體而 言,於貸款或美元貸款的任何債務未清償期 間,李學春先生須維持直接持有民生集團股 份不少於51%的合法及實益擁有權益;及 民生集團須維持直接持有本公司股份不少於 51%的合法及實益擁有權益。

A breach of any of the said specific performance obligations will constitute an event of default under the Loan Agreement and USD Loan Agreement whereupon, International Finance Corporation will have the power to require the Borrower to repay all or part of the Loan or USD Loan (as applicable).

違反上述任何特定履約責任將構成貸款協議 和美元貸款協議下的違約事件,國際金融公 司屆時有權要求借款人償還全部或部分貸款 或美元貸款(如適用)。

For details of the above, please refer to the announcements of the Company dated 3 May 2020 and 30 October 2020.

上文有關詳情,請參閱本公司日期為2020 年5月3日及2020年10月30日的公告。

of the Company.

### Loan from Bank of China Limited Macau Branch

On 4 December 2020, the Company (as borrower) and BOC Macau (as lender and as agent) entered into a facility agreement (the "BOC Facility Agreement") and the relevant loan documents, pursuant to which Bank of China Limited Macau Branch ("BOC Macau") agreed to provide the Company a term loan facility up to US\$44,800,000, the period of the loan will be 5 years from the date of the BOC Facility Agreement. Proceeds from the loan will be used for, among others, acquisition and general working capital of the Group.

### 來自中國銀行股份有限公司澳門分行的貸款

Pursuant to the BOC Facility Agreement, Mr. Li Xuechun, the chairman of the Board, an executive director, being the ultimate controlling shareholder of the Company, is required to maintain directly or indirectly not less than 51% of the issued share capital

於2020年12月4日,本公司(為借款方)與 中銀澳門(為貸款方及代理人)訂立授信協 議(「中國銀行授信協議」)及相關貸款文 件,據此,中國銀行股份有限公司澳門分 行(「中銀澳門」)同意向本公司提供最多為 44,800,000美元的定期貸款授信,貸款期限 為自中國銀行授信協議簽署日起5年。貸款 將用於(其中包括)本集團併購及一般營運資 **金用途**。

根據中國銀行授信協議,董事會主席、執行 董事李學春先生為本公司的最終控股股東, 須維持直接或間接持有本公司不少於51%的 已發行股本。

If Mr. Li Xuechun no longer owns directly or indirectly no less than 51% of the issued share capital of the Company, the Company shall promptly notify BOC Macau, BOC Macau shall not be obliged to fund the utilization of the loan, and BOC Macau may, by not less than 10 business days' notice to the Company, cancel its commitment whereupon the outstanding loan, together with accrued interest, and all other amounts accrued will become immediately due and payable.

如果李學春先生不再直接或間接持有本公司 不少於51%的已發行股本,本公司應立即通 知中銀澳門,中銀澳門無義務為貸款的使用 提供資金,中銀澳門可以在最少10個工作 日內通知本公司,取消其承諾,此時未償還 的貸款連同應計利息以及所有其他應計金額 應當立即到期應付。

For details of the above, please refer to the announcement of the Company dated 4 December 2020.

上文有關詳情,請參閱本公司日期為2020 年12月4日的公告。

### Loan from Minsheng Bank Hong Kong Branch

# On 13 July 2021 (after trading hours), the Company (as borrower) and Minsheng Bank Hong Kong Branch (as lender) entered into a facility agreement (the "Minsheng Bank Facility Agreement"), pursuant to which Minsheng Bank Hong Kong Branch agreed to provide the Company a term loan facility of up to HK\$500,000,000 or its equivalent in US\$ or RMB. Subject to review by Minsheng Bank Hong Kong Branch and other terms and conditions under the Minsheng Bank Facility Agreement, the facility under the Minsheng Bank Facility Agreement will be available for multiple drawings within one year from the date of the Minsheng Bank Facility Agreement. The term of the loan(s) shall not exceed three years from its utilization date.

### 來自民生銀行香港分行的貸款

於2021年7月13日(交易時段後),本公司(為借款方)與民生銀行香港分行(為貸款方)訂立授信協議(「民生銀行授信協議」),據此,民生銀行香港分行同意向本公司提供最多為500,000,000港元或等值的美元或人民幣的定期貸款授信。受限於民生銀行香港分行的審核及民生銀行授信協議項下的其他條款及條件,民生銀行授信協議項下的貸款將於民生銀行授信協議日期起一年內可供多次提取。貸款期限為自動用之日起不超過三年。

Pursuant to the Minsheng Bank Facility Agreement, Mr. Li Xuechun, the chairman of the Board, an executive Director, being the ultimate controlling shareholder of the Company, is required to maintain directly or indirectly not less than 51% of the issued share capital of the Company.

根據民生銀行授信協議,董事會主席、執行董事李學春先生為本公司的最終控股股東, 須維持直接或間接持有本公司不少於51%的 已發行股本。

For details of the above, please refer to the announcement of the Company dated 13 July 2021.

上文有關詳情,請參閱本公司日期為2021 年7月13日的公告。

### Loan from DEG

On 21 December 2021, Minsheng Education Company Limited ("Minsheng Education") (as borrower) and Deutsche Investitions—Und Entwicklungsgesellschaft Mbh ("DEG") (as lender), a member of KfW Bankengruppe in Germany, entered into the loan agreement dated 21 December 2021, pursuant to which DEG agreed to lend, and Minsheng Education agreed to borrow, a loan in an aggregate principal amount up to USD28,240,000, the last repayment date of the loan shall be 15 June 2028. The loan shall be repayable in 11 semi-annual instalments commencing from 15 June 2023. Proceeds from the loan will be used for, among others, business expansion and daily operation of the Group.

Pursuant to a share retention agreement ancillary to the loan agreement, each of Mr. Li Xuechun, the chairman of the Board, an executive director and the ultimate controlling shareholder of the Company, and Minsheng Group, being controlling shareholders of the Company, is required to perform certain specific performance obligations. Specifically, Mr. Li Xuechun shall maintain directly not less than 51% of the legal and beneficial ownership of the shares of Minsheng Group; and Minsheng Group shall maintain directly not less than 51% of the legal and beneficial ownership of the shares of the Company, for so long as any indebtedness under the loan remains outstanding.

A breach of any of the said specific performance obligations will constitute an event of default under the loan agreement, whereupon DEG will have the power to require Minsheng Education to repay all or part of the Loan.

For details of the above, please refer to the announcement of the Company dated 21 December 2021.

As at the date of this annual report, Minsheng Group owns approximately 71.71% of the issued shares of the Company.

### 來自DEG的貸款

於2021年12月21日,民生教育有限公司 (「民生教育」)(為借款方)與德國復興信 貸銀行集團成員德國投資與開發有限公司 (「DEG」)(為貸款方)訂立日期為2021年 12月21日的貸款協議,據此DEG同意借 出,而民生教育同意借入本金總額最多為 28,240,000美元的貸款,貸款最晚還款日期 為2028年6月15日。貸款於2023年6月15日 開始分11期償還,每半年一期。貸款所得 款項將用於(其中包括)本集團業務拓展和日 常運營。

根據附屬於貸款協議的股份保留協議,本公司董事會主席、執行董事及最終控股股東李學春先生及本公司控股股東民生集團均須承擔若干特定履約責任。具體而言,於貸款的任何債務未清償期間,李學春先生須維持直接持有民生集團股份不少於51%的合法及實益擁有權;及民生集團須維持直接持有本公司股份不少於51%的合法及實益擁有權。

如違反任何上述特定履約責任將構成貸款協 議項下的違約事件,DEG將有權要求民生教 育償還全部或部分貸款。

上文有關詳情,請參閱本公司日期為2021 年12月21日的公告。

於本年報日期,民生集團持有本公司約 71.71%的已發行股份。

### REPORT OF THE DIRECTORS (Continued)

董事會報告(續)

### **DIRECTORS**

The Directors during the year of 2023 and up to the date of this annual report were as follows:

### 董事

於2023年內及直至本年報日期的董事如下:

### **Executive Directors**

Mr. Li Xuechun (Chairman of the Board)

Ms. Zhang Weiping (Vice-chairperson of the Board and Chief Executive Officer)

Mr. Zuo Yichen (President)

Mr. Lam Ngai Lung (Chief Financial Officer)

## 執行董事

李學春先生(董事會主席) 張衛平女士(董事會副主席兼 行政總裁) 左熠晨先生(總裁) 林毅龍先生(財務總監)

### **Non-executive Directors**

Mr. Shen Jinzhou (appointed on 13 January 2023 and resigned on 22 March 2024)

Ms. Li Yanping

### 非執行董事

沈金洲先生(於2023年1月13日獲委任及 於2024年3月22日辭任) 李雁平女士

### **Independent Non-executive Directors**

Mr. Chan Ngai Sang, Kenny

Mr. Yu Huangcheng

Mr. Wang Wei Hung, Andrew

### 獨立非執行董事

陳毅生先生 余黃成先生 王惟鴻先生

# CONFIRMATION OF INDEPENDENCE OF INDEPENDENT NON-EXECUTIVE DIRECTORS

The Company has received a confirmation of independence from each of the independent non-executive Directors and the Board considers such Directors to be independent in accordance with Rule 3.13 of the Listing Rules.

### 獨立非執行董事的獨立性確認

本公司已從各獨立非執行董事取得獨立性確認,而董事會認為根據上市規則第3.13條,該等董事為獨立人士。

### **DIRECTORS' BIOGRAPHIES**

Biographical details of the Directors are set out on pages 36 to 42 of this annual report.

### 董事履歷

董事的個人履歷已載列於本年報第36頁至 第42頁。

# DIRECTORS INTERESTS IN TRANSACTIONS, ARRANGEMENTS OR CONTRACTS OF SIGNIFICANCE

Save as disclosed in Note 8 to the consolidated financial statements, no Director had a material beneficial interest in, either directly or indirectly, in any transactions, arrangements or contracts of significance to the business of the Group to which the Company or any of its subsidiaries was a party during the year 2023 and up to the date of this annual report.

### **COMPETITION AND CONFLICT OF INTERESTS**

During the year of 2023, none of the Directors or substantial Shareholders or their respective associates had engaged in any business which competes or may compete, either directly or indirectly, with the businesses of the Group or has any conflict of interests with the Group.

# NON-COMPETITION UNDERTAKING BY CONTROLLING SHAREHOLDERS

Each of the controlling Shareholders has made an annual declaration in respect of their compliance with the terms of non-competition undertaking during the Reporting Period. Details of the non-competition undertaking are set out in the section headed "Relationship with Controlling Shareholders" of the Prospectus. The non-competition undertakings in respect of the controlling Shareholders have become effective from the Listing Date.

### 董事於重大交易、安排或合約中的權益

除綜合財務報表附註8所披露者外,於2023年及直至本年報日期,董事概無於本公司或其附屬公司簽訂的對本集團業務屬重大的任何交易、安排或合約中,直接或間接擁有重大實益權益。

### 競爭及利益衝突

董事或主要股東或彼等各自之聯繫人概無於 2023年內從事任何與本集團業務直接或間 接構成或可能構成競爭的業務或與本集團有 任何利益衝突。

### 控股股東的不競爭承諾

各控股股東已就報告期間遵守不競爭承諾的 條款作出年度聲明。不競爭承諾的詳情載於 招股章程「與控股股東的關係」一節。有關控 股股東的不競爭承諾已自上市日期起生效。

# CONTRACTUAL ARRANGEMENTS IN RELATION TO THE YUECHENG OPERATING ENTITIES

### A. Background and overview

Chongqing Yuecheng Zhiyuan Education Technology Co., Ltd. ("Chongqing Yuecheng") currently holds 51% of school sponsor's interest of Chongqing Electronic Information College, 100% equity interest of Chongqing Yiersheng Education Technology Company Limited ("Chongqing Yiersheng") and 100% equity interest in Chongqing Yujingao Education Technology Co. Ltd. ("Chongqing Yujingao").

Pending completion of the relevant agreements:

- (1) Chongqing Yuecheng will hold 51% equity interest of Qufu Changyong Corporate Management Consulting Company Limited ("Qufu Changyong"), which in turn will hold 51% school sponsor's interest in Qufu Fareast Vocational and Technical College;
- (2) Chongqing Yiersheng will hold 51% equity interest of Nanchang Hezhitong Education Consulting Company Limited ("Nanchang Hezhitong"), which in turn will hold 51% of school sponsor's interest in Nanchang Vocational University.

Qufu Fareast Vocational and Technical College is currently managed by the Group pursuant to its entrustment arrangement.

Chongqing Electronic Information College, Chongqing Yiersheng, Chongqing Yujingao and Qufu Fareast Vocational and Technical College are collectively referred to as the "Yuecheng Operating Entities" in this section. Qufu Changyong, Nanchang Hezhitong and Nanchang Vocational University will become part of the Yuecheng Operating Entities upon completion of the relevant agreements.

### 有關悦誠營運實體的合約安排

### A. 背景及概覽

重慶悦誠智遠教育科技有限公司(「重慶悦誠」)目前持有重慶電信職業學院51%學校舉辦者權益、重慶易而升教育科技有限公司(「重慶易而升」)100%股權及重慶渝京澳教育科技有限公司(「重慶渝京澳」)100%股權。

待有關協議完成後:

- (1) 重慶悦誠將持有曲阜昌永企業管理諮詢有限責任公司(「**曲阜昌永**」) 51%股權,從而將持有曲阜遠東職業技術學院51%學校舉辦者權益;
- (2) 重慶易而升將持有南昌合至同教育諮詢有限公司(「**南昌合至同**」) 51%股權,從而將持有南昌職業 大學51%學校舉辦者權益。

曲阜遠東職業技術學院目前由本集團根 據委託管理安排進行管理。

重慶電信職業學院、重慶易而升、重慶 渝京澳及曲阜遠東職業技術學院於本節 內統稱為「悅誠營運實體」。曲阜昌永、 南昌合至同及南昌職業大學將於完成有 關協議後成為悅誠營運實體的一部分。

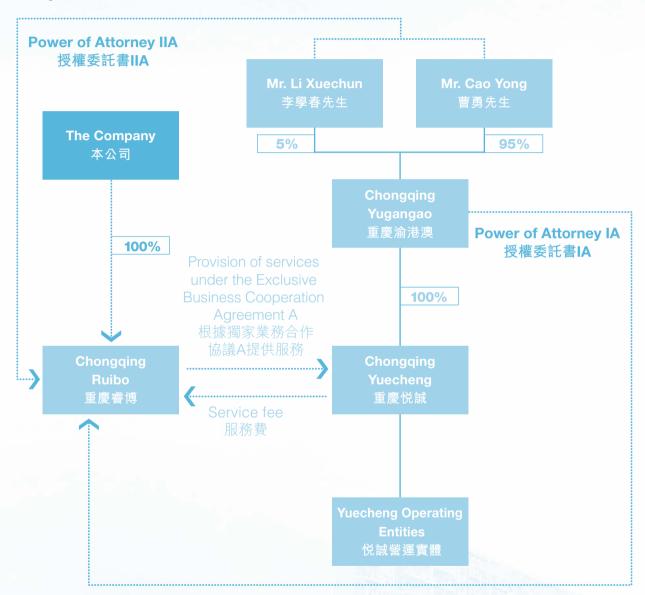
We currently hold our interest in the Yuecheng Operating Entities in the PRC through a series of contracts (the "Yuecheng Contractual Arrangements") as PRC laws and regulations generally restrict foreign ownership in the private education industry in the PRC. PRC laws and regulations currently restrict the operation of higher education institutions to Sino-foreign cooperation ownership, in addition to imposing qualification requirements on the foreign owners. We do not hold any equity interest in our Yuecheng Operating Entities. The Yuecheng Contractual Arrangements, through which we obtain control over and derive the economic benefits from the Yuecheng Operating Entities, have been narrowly tailored to achieve our business purpose and minimize the potential conflict with relevant PRC laws and regulations.

In order to comply with the PRC laws and regulations as set out above while availing ourselves of international capital markets and maintaining effective control over all of our operations, on 27 September 2017, our whollyowned subsidiary, Chongging Ruibo Mincheng Education Technology Co. Ltd. ("Chongqing Ruibo") entered into various agreements that constitute the Yuecheng Contractual Arrangements with, among others, Chongging Yuecheng, under which all economic benefits arising from the business of the Yuecheng Operating Entities and Chongging Yuecheng are transferred to Chongqing Ruibo to the extent permitted under the PRC laws and regulations by means of service fees payable by Chongqing Yuecheng to Chongqing Ruibo. Although the registered shareholders are not consolidated as part of our Group, they are parties to certain agreements which constitute the Yuecheng Contractual Arrangements to ensure that the shareholders' rights of Chongging Yuecheng are actually controlled by Chongging Ruibo.

為遵守上述中國法律法規,同時推進我們進入國際資本市場及有效控制所傳運,我們的全資附屬公司重慶會博」)於2017年9月27日與(其中包括)重慶管團人。 2017年9月27日與(其中包括)協議工事。 2017年9月27日與(其中包括)協議工事。 該訂多項構成悅誠合約安排的協助業產,稅 說該營運運利益以重慶悅誠的有經濟利益以重慶悅誠。 有支付服務費的形式轉至重慶會,已被 時支付服務費的形式轉至重慶會,已被 領獲得中國法律法規的許可。儘管, 領獲得中國法律法規的許可。 時支付服務費的形式轉至重慶, 是一個, 。 一個, 以確保重慶悅誠的股東權利 。 於 的方,以確保重慶悅誠的股東權利 的方,以確保重慶悅誠的股東權利 的方,以確保重慶增控制。

The following simplified diagram illustrates the flow of economic benefits from the Yuecheng Operating Entities to the Group stipulated under the Yuecheng Contractual Arrangements:

以下簡圖説明按悦誠合約安排規定從悦 誠營運實體至本集團的經濟利益流動:



Based on the Yuecheng Contractual Arrangements and the legal opinion of the Legal advisor to the Company as to the laws of the PRC, Global Law Office (the "**PRC Legal Advisor**"), the consolidated financial results of the Yuecheng Operating Entities, which engage in higher education service, are consolidated to those of our Group.

基於悦誠合約安排以及本公司有關中國 法律的法律顧問北京環球律師事務所 (「中國法律顧問」)提供的法律意見,從 事高等教育服務的悦誠營運實體的綜合 財務業績已併入本集團業績。

# B. Summary of the Material Terms of the Yuecheng Contractual Arrangements

The major provisions of the Yuecheng Contractual Arrangements are summarized as follows:

### (1) Exclusive Business Cooperation Agreement A

Pursuant to the exclusive business cooperation agreement entered into between Chongging Ruibo and Chongqing Yuecheng (the "Exclusive Business Cooperation Agreement A"), Chongqing Ruibo agreed to provide exclusive technical services to Chongqing Yuecheng, including but not limited to, technical services, network support, business consulting, market consulting, system maintenance and other services necessary for the business of or as required by Chongging Yuecheng and allowed under the PRC law. Under the Exclusive Business Cooperation Agreement A, Chongqing Ruibo is entitled to charge Chongqing Yuecheng each financial year for a service fee equals to all the amount of its net profit (after deducting all costs, expenses, taxes, losses from the previous year (if required by the law) and the statutory provident fund as required by law) for the corresponding period. Chongqing Ruibo has the right (but not the obligation) to adjust the amount of such service fee by reference to, among others, the actual services provided and the actual business operations and needs of Chongging Yuecheng, provided that any adjusted amount shall not cause any difficulties for the operation of both of Chongging Ruibo and Chongging Yuecheng.

### B. 悦誠合約安排重要條款概要

悦誠合約安排的主要條款概述如下:

### (1) 獨家業務合作協議A

根據重慶睿博及重慶悦誠訂立的 獨家業務合作協議(「獨家業務合 作協議A」),重慶睿博同意向重慶 悦誠提供獨家的技術服務,包括 但不限於技術服務、網絡支持、 商業諮詢、市場諮詢、系統維護 及其他重慶悦誠要求的並且中國 法律允許的在開展業務時所必要 的服務。根據獨家業務合作協議 A,重慶睿博有權在每個財政年度 從重慶悦誠收取相等於其同期淨 利潤(在扣除所有成本、費用、税 項、上年度的虧損(如法律要求) 及法律要求的法定公積金等之後) 的服務費。重慶睿博有權(但沒有 義務)按照(其中包括)提供予重慶 悦誠的實際服務及重慶悦誠實際 業務營運及需求調整相關的服務 費,但前提是任何經調整的數額 應不導致重慶睿博和重慶悦誠營 運困難。

### (2) Equity Pledge Agreements A

Pursuant to the equity pledge agreement entered into by and among Chongging Ruibo, Chongging Yugangao Enterprise Management Consultant Company Limited ("Chongging Yugangao") and Chongging Yuecheng (the "Equity Pledge Agreement IA"), Chongging Yugangao agreed to pledge and grant the first priority security interests over the entire equity interest of Chongqing Yuecheng owned by Chongqing Yugangao together with all related rights thereto to Chongqing Ruibo as security for performance of the Yuecheng Contractual Arrangements and all direct, indirect, consequential damages and foreseeable loss of interest incurred by Chongqing Ruibo as a result of enforcement of the obligations of Chongging Yugangao and Chongging Yuecheng under the Yuecheng Contractual Arrangements until all such obligations are discharged to the satisfaction of Chongqing Ruibo.

In addition, pursuant to the equity pledge agreement entered into by and among Chongging Ruibo, Chongging Yugangao, Mr. Li Xuechun ("Mr. Li") and Mr. Cao Yong ("Mr. Cao") (the "Equity Pledge Agreement IIA", together with the Equity Pledge Agreement IA, the "Equity Pledge Agreements A"), Mr. Li and Mr. Cao agreed to pledge and grant the first priority security interests over the 100% equity interest of Chongqing Yugangao owned by Mr. Li and Mr. Cao in aggregate together with all related rights thereto to Chongqing Ruibo as security for performance of the Yuecheng Contractual Arrangements and all direct, indirect, consequential damages and foreseeable loss of interest incurred by Chongging Ruibo as a result of enforcement of the obligations of Mr. Li, Mr. Cao and Chongqing Yugangao under the Yuecheng Contractual Arrangements until all such obligations are discharged to the satisfaction of Chongqing Ruibo.

### (2) 股權質押協議A

另外,根據由重慶睿博、重慶渝 港澳、李學春先生(「李先生」) 及曹勇先生(「曹先生」)之間簽訂 的股權質押協議(「股權質押協議 IIA」, 連同股權質押協議IA合稱為 「**股權質押協議A**」), 李先生與曹 先生同意將由李先生與曹先生合 計持有的重慶渝港澳100%股權及 全部相關權利質押並授予第一順 序擔保權益給重慶睿博,作為履 行悦誠合約安排以及重慶睿博因 履行李先生、曹先生及重慶渝港 澳於悦誠合約安排項下的義務而 導致的所有直接、間接、從屬損 失和可預見的利益損失的擔保, 直至所有該等義務都滿足了重慶 睿博的要求而被解除。

### (3) Exclusive Call Option Agreements A

Pursuant to the exclusive call option agreement entered into by and among Chongqing Ruibo, Chongqing Yugangao and Chongqing Yuecheng (the "Exclusive Call Option Agreement IA"), Chongqing Yugangao has irrevocably and unconditionally granted Chongqing Ruibo the right to, as and when permitted by the applicable PRC laws and regulations during the term of the Yuecheng Contractual Arrangements, acquire all or part of the 100% equity interest of Chongqing Yuecheng held by Chongqing Yugangao at a consideration which is the lower of the registered capital contribution by Chongqing Yugangao to Chongqing Yuecheng and nominal consideration, or otherwise at the lowest price permitted by the then applicable PRC laws and regulations.

In addition, pursuant to the exclusive call option agreement entered into by and among Chongging Ruibo, Chongging Yugangao, Mr. Li and Mr. Cao (the "Exclusive Call Option Agreement IIA", together with Exclusive Call Option Agreement IA, the "Exclusive Call Option Agreements A"), Mr. Li and Mr. Cao have irrevocably and unconditionally granted Chongqing Ruibo the right to, as and when permitted by the applicable PRC laws and regulations during the term of the Yuecheng Contractual Arrangements, acquire all or part of the 100% equity interest of Chongging Yugangao together held by Mr. Li and Mr. Cao for the lower of the registered capital contribution by Mr. Li and Mr. Cao to Chongging Yugangao and nominal consideration, or otherwise at the lowest price permitted by the then applicable PRC laws and regulations. In addition, pursuant to the Exclusive Call Option Agreement IIA, Mr. Li and Mr. Cao have irrevocably undertaken that, subject to the PRC laws and regulations, they will return to the Company any consideration they receive in the event that the Company acquires the equity interest in Chongging Yuecheng when terminating the Yuecheng Contractual Arrangements.

### (3) 獨家購買權協議A

另外,根據重慶睿博、重慶渝港 澳、李先生及曹先生簽訂的獨家 購買權協議(「獨家購買權協議 IIA |, 連同獨家購買權協議IA合稱 為[**獨家購買權協議A**]), 李先生 及曹先生已經不可撤銷及無條件 地授權重慶睿博在適用的中國法 律法規允許的情況下,於悦誠合 約安排期間,以李先生及曹先生 對重慶渝港澳的註冊資本出資和 名義代價中的較低者或當時適用 的中國法律法規允許的最低代價 收購李先生及曹先生所共同持有 的重慶渝港澳100%股權的全部或 者部分。此外,根據獨家購買權 協議IIA,李先生和曹先生已不可 撤銷地承諾,以遵守中國法律法 規為前提,他們將把其因本公司 在終止悦誠合約安排時收購重慶 悦誠股權而收到的任何代價返還 給本公司。

# (4) Shareholders' Rights Entrustment Agreements A and Power of Attorneys A

Shareholders' Rights Entrustment Agreement IA and Power of Attorney IA

Pursuant to the shareholders' rights entrustment agreement executed by and among Chongqing Ruibo, Chongqing Yugangao and Chongqing Yuecheng (the "Shareholders' Rights Entrustment Agreement IA"), Chongqing Yugangao executed a power of attorney in favour of Chongqing Ruibo (the "Power of Attorney IA") pursuant to which Chongqing Yugangao has irrevocably and unconditionally authorized Chongqing Ruibo to, among other things:

- (i) act as the agent of Chongqing Yugangao and to make decisions which Chongqing Yugangao is entitled to make as the shareholder of Chongqing Yuecheng on behalf of Chongqing Yugangao;
- (ii) exercise all its rights of shareholder and voting rights in Chongqing Yuecheng as granted by the PRC law and the articles and associations of Chongqing Yuecheng, including but not limited to selling, transferring, pledging or otherwise dealing in all or any of the equity interests in Chongqing Yuecheng; and
- (iii) serve as the legal representative, chairman, executive director or manager of Chongqing Yuecheng in accordance with its articles and associations, or nominate, appoint or change the legal representative, chairman, directors, supervisors, chief executive officer, manager or other management level personnel of Chongqing Yuecheng.

Chongqing Ruibo is entitled to authorize any person or entity, any Directors or any successor or liquidator of such directors to exercise the rights which Chongqing Ruibo is authorized to exercise under the Power of Attorney IA.

### (4) 股東表決權委託協議A及授權委託 書A

股東表決權委託協議IA及授權委託 書IA

根據重慶睿博、重慶渝港澳及重慶悦誠簽署的股東表決權委託協議IA」),重慶渝港澳簽署了一份向重慶會博授權的授權委託書(「授權委託書IA」),根據該授權委託書重慶渝港澳不可撤銷及無條件授權重慶睿博:

- (i) 作為重慶渝港澳的代理人及 代表重慶渝港澳作出重慶渝 港澳作為重慶悦誠的股東而 有權作出的決定:
- (ii) 行使中國法律及重慶悦誠的 章程授予的於重慶悦誠的所 有股東權利及投票權,包括 但不限於出售、轉讓、質押 或以其他方式處置重慶悦誠 全部或任何股權:及
- (iii) 根據重慶悦誠的章程擔任重慶悦誠的法定代表人、主席、執行董事或經理,或提名、委任或替換重慶悦誠的法定代表人、主席、董事、首席執行官、經理或其他管理層人員。

重慶睿博有權授權任何人或實體、任何董事或任何該等董事之繼承人或清盤人執行重慶睿博在授權委託書IA下被授權行使的權利。

In addition, pursuant to the Shareholders' Rights Entrustment Agreement IA, Chongqing Yugangao quarantees and undertakes that:

- (i) in the event it receives any asset (including the equity interest of Chongqing Yuecheng) in relation to the liquidation, winding-up, dismissal or termination of Chongqing Yuecheng, Chongqing Yugangao agrees to transfer at nil consideration or at the lowest consideration as permitted by the then applicable laws and regulations to Chongqing Ruibo such asset; and
- (ii) without prior approval of Chongqing Ruibo, it will neither, directly or indirectly, participate or engage in any business which is or may be in competition with the business of Chongqing Yuecheng or its associated companies, or be engaged by any entity which is or may be in competition with the business of Chongqing Yuecheng or its associated companies, or hold any assets of such entity or hold more than 5% interest in such entity.

Pursuant to the Shareholders' Rights Entrustment Agreement IA, any successor to Chongqing Yugangao shall hold the respective equity interest in Chongqing Yuecheng subject to conditions, requirements and obligations under the Shareholders' Rights Entrustment Agreement IA.

另外,根據股東表決權委託協議 IA,重慶渝港澳保證及承諾如下:

- (i) 在重慶渝港澳接收到重慶悦 誠有關清盤、清算、解散或 終止的任何資產(包括重慶悦 誠的股權)時,重慶渝港澳同 意無償或以當時適用的法律 及法規允許的最低代價將該 等資產轉讓予重慶睿博;及

根據股東表決權委託協議IA,重慶 渝港澳的任何繼承者持有重慶悦 誠的相應股權,應以遵守股東表 決權委託協議IA的條件、要求及義 務為前提。

Shareholders' Rights Entrustment Agreement IIA and Power of Attorney IIA

Pursuant to the shareholders' rights entrustment agreement executed by and among Chongqing Ruibo, Mr. Li, Mr. Cao and Chongqing Yugangao (the "Shareholders' Rights Entrustment Agreement IIA", together with the Shareholders' Rights Entrustment Agreement IA, the "Shareholders' Rights Entrustment Agreement IA, the "Shareholders' Rights Entrustment Agreements A"), Mr. Li and Mr. Cao executed a power of attorney in favour of Chongqing Ruibo (the "Power of Attorney IIA", together with the Power of Attorney IA, the "Power of Attorneys A") pursuant to which Mr. Li and Mr. Cao have irrevocably and unconditionally authorized Chongqing Ruibo to, among other things:

- (i) act as the agent of Mr. Li and Mr. Cao to convene and attend shareholder meetings of Chongqing Yugangao in accordance with its articles and associations;
- (ii) exercise all their rights of shareholders and voting rights in Chongqing Yugangao as granted by the PRC law and its articles and associations, including but not limited to selling, transferring, pledging or otherwise dealing in all or any of the equity interests in Chongqing Yugangao; and
- (iii) serve as the legal representative, chairman, executive director or manager of Chongqing Yugangao in accordance with its articles and associations, or nominate, appoint or change the legal representative, chairman, directors, supervisors, chief executive officer, manager or other management level personnel of Chongqing Yugangao.

Chongqing Ruibo is entitled to authorize any person or entity, any Directors or any successor or liquidator of such Directors to exercise the rights which Chongqing Ruibo is authorized to exercise under the Power of Attorney IIA.

股東表決權委託協議IIA及授權委 託書IIA

- (i) 作為李先生及曹先生的代理 人根據重慶渝港澳的章程召 集並參加重慶渝港澳的股東 大會:
- (ii) 行使中國法律及重慶渝港澳的章程授予的於重慶渝港澳的所有股東權利及投票權,包括但不限於出售、轉讓、質押或以其他方式處置重慶渝港澳全部或任何股權;及
- (iii) 根據重慶渝港澳的章程擔任 重慶渝港澳的法定代表人、 主席、執行董事或經理,或 提名、委任或替換重慶渝港 澳的法定代表人、主席、董 事、監事、首席執行官、經 理或其他管理層人員。

重慶睿博有權授權任何人或實體、任何董事或任何該等董事之繼承人或清盤人執行重慶睿博在授權委託書IIA下被授權行使的權利。

In addition, pursuant to the Shareholders' Rights Entrustment Agreement IIA, each of Mr. Li and Mr. Cao quarantees and undertakes that:

- (i) in the event he receives any asset (including the equity interest of Chongqing Yugangao) in relation to the liquidation, winding-up, dismissal or termination of Chongqing Yugangao, he agrees to transfer at nil consideration or at the lowest consideration as permitted by the then applicable laws and regulations to Chongqing Ruibo such asset; and
- (ii) without prior approval of Chongqing Ruibo, he will neither, directly or indirectly, participate or engage in any business which is or may be in competition with the business of Chongqing Yugangao or its associated companies, or be engaged by any entity which is or may be in competition with the business of Chongqing Yugangao or its associated companies, or hold any assets of such entity or hold more than 5% interest in such entity.

Pursuant to the Shareholders' Rights Entrustment Agreement IIA, in the event of Mr. Li's or Mr. Cao's death, loss of capacity, marriage, divorce or bankruptcy or other similar events affecting Mr. Li or Mr. Cao in exercising their respective shareholders' rights of Chongqing Yugangao, any successor to Mr. Li or Mr. Cao shall hold the respective equity interest in Chongqing Yugangao subject to conditions, requirements and obligations under the Shareholders' Rights Entrustment Agreement IIA.

另外,根據股東表決權委託協議 IIA,李先生及曹先生保證及承諾 如下:

- (i) 在其收到重慶渝港澳有關清盤、清算、解散或終止的任何資產(包括重慶渝港澳的股權)時,其同意無償或以當時適用法律及法規允許的最低代價將該等資產轉讓予重慶睿博:及

### (5) Spouse Undertakings A

Pursuant to the spouse undertakings ("**Spouse Undertakings A**") executed by Ms. Shi, the spouse of Mr. Cao, Ms. Shi has irrevocably undertaken that:

- (a) she has full knowledge of and has consented to the entering into of the Yuecheng Contractual Arrangements to which Mr. Cao is a party, and in particular, the equity interest in Chongqing Yugangao owned by Mr. Cao is not part of the common assets of Mr. Cao and herself, she is not entitled to any rights attached to such equity interests of Mr. Cao in Chongqing Yugangao (including the rights arising from the Yuecheng Contractual Arrangements), she shall not engage in any activities interfering the performance of the Yuecheng Contractual Arrangements (including but not limited to claiming her entitlement to the equity interest of Chongging Yugangao owned by Mr. Cao and any rights arising from the Yuecheng Contractual Arrangements).
- (b) she has not, is not and shall not in the future participate in the operation and management in relation to Chongqing Yugangao and claim any interest in relation to the equity interest and assets of Chongqing Yugangao.
- (c) in the event she receives all or part of the equity interest of Chongqing Yugangao for any reason, she agrees to be a party to the Yuecheng Contractual Arrangements and be bound by the relevant restrictions as set out in the Yuecheng Contractual Arrangements and perform any act and execute all necessary documents in order to give effect to such restrictions.

### (5) 配偶承諾函A

根據石女士(曹先生的配偶)簽署的配偶承諾函(「配偶承諾函A」), 石女士不可撤銷地承諾:

- (b) 她未曾、不會且未來也不會 參與有關重慶渝港澳的經營 和管理及主張與重慶渝港澳 的股權和資產有關的任何權 益。
- (c) 如果由於任何原因導致其獲得重慶渝港澳全部或部分股權,她同意作為悦誠合約安排的一方及受悦誠合約安排規定的有關限制的約束,及採取任何行動並簽署一切所需文件以使該等限制得以有效實施。

Authorization to obtain assets of Chongqing Yuecheng

Pursuant to the Shareholders' Rights Entrustment Agreement IA and the Power of Attorney IA, Chongging Ruibo has been authorized to exercise all rights of Chongging Yugangao as the sole shareholder of Chongging Yuecheng under applicable laws and the articles of association of Chongqing Yuecheng, including but not limited to the right to dividends and right to deal with the assets of Chongqing Yuecheng. It is also the guarantee and undertaking that, in the Shareholders' Rights Entrustment Agreement IA, in the event it receives any asset (including the equity interest of Chongging Yuecheng) in relation to the liquidation, winding-up, dismissal or termination of Chongging Yuecheng, Chongqing Yugangao agrees to transfer at nil consideration or at the lowest consideration as permitted by the then applicable laws and regulations to Chongqing Ruibo such asset.

### Dispute resolution

Pursuant to the Yuecheng Contractual Arrangements, any dispute arising from the validity, interpretation and performance of the Yuecheng Contractual Arrangements between the parties thereto should first be resolved through negotiation. If the parties are unable to settle the dispute within 30 days, any party may submit the said dispute to the Chongqing Arbitration Commission with a view to resolving the dispute through arbitration in accordance with the arbitration rules thereof. The results of the arbitration shall be final and binding on all relevant parties. The arbitral commission shall have the right to award remedies over the equity interest and property interest and other assets of Chongqing Yuecheng, injunctive relief (for the conduct of business or to compel the transfer of assets) or order the winding up of Chongqing Yuecheng (the "Arbitral Award Provisions").

### 授權以獲得重慶悦誠的資產

### 爭議解決

The Yuecheng Contractual Arrangements also provide that pending formation of the arbitral tribunal or in appropriate cases, the courts of Hong Kong, the Company's place of incorporation (the Cayman Islands), Chongqing Yuecheng's place of establishment (the PRC), the jurisdiction where the principal assets of Chongqing Ruibo and Chongqing Yuecheng are located (the PRC) have the power to grant interim remedies in support of the arbitration (the "Interim Remedies Provisions").

However, as advised by the PRC Legal Advisor according to the PRC laws and regulations, the arbitral tribunal normally would not grant such kind of remedies or injunctive relief or winding up order of such PRC operational entities as Chongqing Yuecheng under the PRC laws and regulations. For instance, the arbitral commission has no authority to grant such injunctive relief, nor will it be able to order the winding up of the PRC operational entities pursuant to existing PRC laws and regulations. In addition, interim remedies or enforcement order granted by overseas courts such as Hong Kong and Cayman Islands may not be recognizable or enforceable in China.

悦誠合約安排還規定,在組建仲裁庭之前,或在適當的情況下香港、本公司成立地點(開曼內國)、重慶悦誠的成立地點(中國)、重慶會博及重慶悦誠主要資產所在地的管轄區(中國)的法院有權裁定臨時救濟措施以支持仲裁(「臨時救濟條款」)。

### C. Business Activities of the Yuecheng Operating Entities

Chongqing Yuecheng is a company established under the laws of the PRC with limited liability and is principally engaged in higher education management consulting service. Chongqing Electronic Information College is a full-time ordinary higher education institution located in Chongqing city, the PRC, providing higher vocational (junior college) education. Qufu Fareast Vocational and Technical College is a full-time ordinary higher education institution located in Qufu city, Shandong Province, the PRC, providing higher vocational (junior college) education.

### C. 悦誠營運實體的業務活動

重慶悅誠為根據中國法律成立的有限責任公司,主要從事高等教育管理諮詢服務。重慶電信職業學院為一所位於中國重慶市的全日制普通高等院校,提供高職(大專)學歷教育。曲阜遠東職業技術學院為一所位於中國山東省曲阜市的全日制普通高等院校,提供高職(大專)學歷教育。

# D. Significance and financial contributions of the Yuecheng Operating Entities to the Group

Pursuant to the Yuecheng Contractual Arrangements, the Group obtains control over and derives the economic benefits from the Yuecheng Operating Entities. The table below sets out the financial contribution of the Yuecheng Operating Entities to the Group:

### D. 悦誠營運實體對本集團的重要性及財務 貢獻

根據悅誠合約安排,本集團取得悅誠營 運實體的控制權,並從中獲得經濟利 益。下表載列悅誠營運實體對本集團的 財務貢獻:

	Significances and financial contribution to the Group 對本集團的重要性及財務貢獻			
	到 Revenue 收益	平集團的里安性及財務身 Net Profit 純利		
	For the year ended	For the year ended	As of	
	截至2023年12月31日			
Significances and financial		上年度 	截至2023年12月31日	
contribution to the Group 對本集團的重要性及財務貢獻	4.7%	21.9%	9.4%	

### E. Revenue and assets involved in Yuecheng Contractual Arrangements

# E. 悦誠合約安排所涉收益及資產

	Revenue	Assets
	收益	資產
	For the year ended	As of
	31 December 2023	31 December 2023
	截至2023年12月31日	
	止年度	截至2023年12月31日
Yuecheng Operating Entities 悦誠營運實體	111,044	1,071,736

### F. Reasons for use of the Yuecheng Contractual Arrangement

### **Higher Education**

According to the PRC laws and regulations, the business of the Yuecheng Operating Entities is a restricted business to foreign investors at present.

The Yuecheng Operating Entities engages in higher education in the PRC. At present, according to the Special Administrative Measures for Access of Foreign Investment (Negative List) (2021) (《外商投資准入特別管理措施(負面清單)》(2021年版)) (the "Negative List"), higher education is a restricted business for foreign investors and limited to Sinoforeign cooperative operations led by Chinese nationals. The Company is an overseas company registered outside the PRC, which is a foreign investor; and accordingly, if the equity interest in Chongqing Yuecheng were owned by the Company, it would be regarded as a foreign investor as well.

Furthermore, pursuant to the Implementation Opinions on Encouraging and Guiding Private Fund's Entry into the Education Sector and Promoting Healthy Development of Private Education\* (《關於鼓勵和引導民間資金進入教育領域促進民辦教育健康發展的實施意見》) promulgated by the Ministry of Education of the PRC on 18 June 2012 the foreign portion of the total investment in a Sino-foreign joint venture private school should be below 50% (the "Foreign Ownership Restriction").

As advised by the PRC Legal Advisor, pursuant to Regulations on Sino-foreign Cooperation of Educational Institutions\* (《中外合作辦學條例》) and its implementing measures (the "Implementing Measures"), the foreign investor of a Sino-foreign cooperative educational institution shall be a foreign educational institution with relevant qualification and the quality of education services provided by it is relatively high (the "Qualification Requirement"). There are no specific criteria or guidance on the Qualification Requirement under the current PRC laws and regulations.

### F. 使用悦誠合約安排的原因

### 高等教育

根據中國法律法規,目前悦誠營運實體 的業務是對外國投資者限制的業務。

悦誠營運實體在中國從事高等教育。目前,根據《外商投資准入特別管理措施(負面清單)》(2021年版)(「**負面清單**」),高等教育對外國投資者是限制類業務,限於中外合作辦學,中方主導。本公司是中國境外註冊的一家境外公司,是外國投資者,相應地,如果本公司持有重慶悅誠的股權,重慶悅誠也將被視為外國投資者。

此外,根據中國教育部於2012年6月18日頒佈的《關於鼓勵和引導民間資金進入教育領域促進民辦教育健康發展的實施意見》,中外合作辦學機構中的境外資金的比例應低於50%(「外國所有權限制」)。

根據中國法律顧問的意見以及《中外合作辦學條例》及其實施辦法(「實施辦法」),中外合作辦學機構的外方投資者應為具有相應的辦學資格和較高的辦學質量(「資格要求」)的教育機構。目前中國法律法規對於資格要求尚未有具體的標準和指引。

As further advised by the PRC Legal Advisor, the principal business of the Yuecheng Operating Entities falls within the aforesaid industry, and the Company, as a foreign investor investing in the business of operating higher education in the PRC, the PRC Legal Advisor is of the view that (i) there are no specific requirements in the Implementing Measures or specific criteria or guidance under the current PRC laws and regulations as to how Chongqing Yuecheng can be regarded as an educational institution; and (ii) if Chongqing Yuecheng were a subsidiary of the Group, it would not be qualified to act as a foreign investor in a Sino-foreign cooperative educational institution, until the relevant specific implementation measures and/or guidance have been promulgated to enable the Group to attain such qualification.

Based on the above and as confirmed by the PRC Legal Advisor, in order to achieve the business purpose of the Company, the Yuecheng Contractual Arrangements, through which the Group will be able to exercise full control over Chongqing Yuecheng and consolidate the financial results of Chongqing Yuecheng into the accounts of the Group, have been utilized to minimize the potential conflict with relevant PRC laws and regulations.

根據中國法律顧問的進一步建議,悦誠 營運實體的主營業務被歸類於前述的 行業,本公司作為在中國投資運營認高等 教育的外國投資者,中國法律顧問認為 (i)就重慶悅誠如何能被視為一個教 講,實施辦法中沒有具體的要求,現行 的中國法律法規項下沒有具體標準準 引;及(ii)如重慶悅誠是本集團的附屬 公司,其不符合作為中外合作辦學機構 中外國投資者的資格要求,直至頒佈相 關具體實施辦法及/或指引使本集團能 夠取得該資格。

基於上述以及中國法律顧問的確認,為 實現本公司的商業目的,採用了悦誠合 約安排(通過該安排本集團將可實現對 重慶悦誠的完全控制並且將重慶悦誠的 財務業績合併到本集團的賬目中)以最 大限度地減少與相關中國法律法規的潛 在衝突。

# G. Risks associated with the arrangements and the actions taken to mitigate the risks

#### **Risks**

As the primary beneficiary of Chongqing Yuecheng, the Group is exposed to the business risks and financial risks faced by Chongqing Yuecheng.

There is no assurance that Chongqing Yuecheng will generate any profit which can be paid to the Group through the Yuecheng Contractual Arrangements

There is no assurance that Chongqing Yuecheng will generate any profit which can be paid to the Group through the Exclusive Business Cooperation Agreement A and the Shareholders' Rights Entrustment Agreement IA. Any profit or loss of Chongqing Yuecheng (net of intra-group transactions) will be reflected in the consolidated financial statement of the Group.

A substantial amount of costs and time may be involved in transferring the ownership of Chongqing Yuecheng to the Group under the Exclusive Call Option Agreements A

The exercise of the Exclusive Call Option Agreement IA is subject to applicable laws and regulations of the PRC. There is no assurance that the acquisition of the equity interest in Chongqing Yuecheng held by Chongqing Yugangao under the Exclusive Call Option Agreement IA will be permitted in the future, or whether such acquisition will incur any costs and expenses to the Group in addition to the consideration stipulated under the Exclusive Call Option Agreement IA. Due to these limitations, the transfer of equity interest in Chongqing Yuecheng pursuant to the exercise of the call option under the Exclusive Call Option Agreement IA may still be subject to substantial costs.

There is no assurance that the Yuecheng Contractual Arrangements could comply with future changes in the regulatory requirements in the PRC and the PRC government may determine that the Yuecheng Contractual Arrangements do not comply with applicable regulations.

# G. 與安排有關的風險及為降低風險而採取 的行動

## 風險

作為重慶悦誠的首要受益人,本集團面 臨重慶悦誠所面臨的業務風險和財務風 險。

不能保證重慶悦誠將會產生任何利潤, 並通過悦誠合約安排支付予本集團

不能保證重慶悦誠將會產生任何利潤,並通過獨家業務合作協議A和股東表決權委託協議IA支付予本集團。任何重慶悦誠的利潤或損失(除去集團內部的交易)將會反映在本集團的綜合財務報表中。

根據獨家購買權協議A向本集團轉讓重 慶悦誠所有權可能會涉及大量的成本及 時間

獨家購買權協議IA的執行受限於適用的中國法律法規。不能保證根據獨家購買權協議IA收購重慶渝港澳持有的重慶悅誠的股權在未來是被允許的,或該等收購是否會對本集團產生除獨家購買權協議IA中規定的代價外的任何成本和費用。因該等限制,根據執行獨家購買權協議IA的購買權轉讓重慶悅誠的股權可能仍會涉及大量的成本。

不能保證悦誠合約安排能符合中國監管 規定的未來變化,且中國政府可能裁定 悦誠合約安排不符合適用法規。 At the time when the Yuecheng Contractual Arrangements were entered into, the PRC Legal Advisor advised that the execution, delivery and performance of the Yuecheng Contractual Arrangements by each of the parties thereto, were in compliance with (i) the provisions under the articles of association of such party and (ii) any applicable PRC laws and regulations. However, the interpretation and implementation of the laws and regulations concerning the foreign investment in the PRC, and their application to and effect on the legality, binding effect and enforceability of contracts, are subject to the discretion of competent PRC legislative, administrative and judicial authorities. In particular, there is no assurance that PRC legislative, administrative or judicial authorities will not adopt a different or contrary interpretation or view against view of the Company and its legal advisor in respect of the legality, binding effect and enforceability of the Yuecheng Contractual Arrangements, and may determine that the contracts do not comply with applicable regulations.

The Yuecheng Contractual Arrangements may not be as effective as direct ownership in providing control over Chongqing Yuecheng

Further, the Yuecheng Contractual Arrangements may not provide control over Chongqing Yugangao and Chongqing Yuecheng as effective as direct ownership; Mr. Li, Mr. Cao and Chongqing Yugangao may have potential conflicts of interest with the Company; and the Yuecheng Contractual Arrangements may be subject to scrutiny of the tax authorities and additional tax may be imposed on the Group.

#### Insurance

We believe that there are limited business insurance products available in the market, and to the best knowledge of the Directors, no insurance products specifically designed for protecting the risks relating to the Yuecheng Contractual Arrangements are available in the PRC market. Further, it is not compulsory for Chongqing Yugangao and Chongqing Yuecheng to maintain an insurance policy to cover risks relating to the Yuecheng Contractual Arrangements under the applicable PRC laws and regulations. Accordingly, the Group has not purchased any insurance to cover the above risks.

於悦誠合約安排簽訂時,中國法律顧問 告知,悦誠合約安排的協議各方(i) 有和履行悦誠合約安排是符合(i) 章程的規定,及(ii)任何適用的中國 章程的規定,及(ii)任何適用的外國 建法規的解釋和可國的及其法規的解釋的可執行性上、約束力和合約的中國立法。 性、約束力和合約的中國立法。 行政或司法機關的表量。尤其是不會與的裁量。 法機關的裁量。 法機關的表達 一個與本公司及其法律顧問關於悦誠的可 與本公司及其法律顧問關於悅其 與本公司及其法律顧問關於悅其 與本公司及其法律顧問和可執行性 與本公司及其法律顧問和可執 可或者相反的解釋或觀點, 可或者相反的解釋或觀點, 認定合約不符合適用的法規。

於提供對重慶悅誠的控制時悅誠合約安 排可能不會如直接持股一樣有效

此外,悦誠合約安排可能不會提供對重 慶渝港澳和重慶悦誠如直接持股一樣有 效的控制:李先生、曹先生和重慶渝港 澳也許會與本公司有潛在的利益衝突; 悦誠合約安排也許受限於稅務機關的 審查並且可能會對本集團徵收額外的稅 款。

## 保險

我們認為市場上可獲得的業務保險產品 是有限的,並且據董事所知,中國市場 上沒有可用的針對於保護關於悦誠合約 安排風險設計的保險產品。此外,在適 用的中國法律法規下,重慶渝港澳和重 慶悅誠並無強制義務購買保險以保障與 悅誠合約安排有關的風險。因此,本集 團沒有購買任何保險以保障上述風險。

#### Internal control

In order to mitigate the risks associated with the Yuecheng Contractual Arrangements, the Company has put in place effective internal controls over Chongqing Ruibo, Chongqing Yugangao, Chongqing Yuecheng and the Yuecheng Operating Entities to safeguard its assets held through the Yuecheng Contractual Arrangements. As a wholly-owned subsidiary of the Company, Chongqing Ruibo is subject to all the internal control process and procedures applicable to the Group.

The operations of Chongqing Yugangao and Chongqing Yuecheng are exclusively controlled by Chongqing Ruibo through the Yuecheng Contractual Arrangements and the Group has applied its internal control processes and procedures to Chongqing Yugangao and Chongqing Yuecheng. In particular, pursuant to the Yuecheng Contractual Arrangements, (i) Chongqing Ruibo has the right to nominate, appoint or terminate, the legal representatives, chairman, directors, supervisors, chief executive officer, manager and other senior management members of Chongqing Yugangao and Chongqing Yuecheng; and (ii) without the prior consent of Chongqing Ruibo, Chongqing Yugangao and Chongqing Yuecheng is not allowed to dispose of any of their respective assets with a value of RMB1,000,000 or more.

#### H. Material changes

As of the date of this annual report, there were no material changes in the Yuecheng Contractual Arrangements and/or the circumstances under which the Yuecheng Contractual Arrangements were adopted.

#### 內部控制

為降低悦誠合約安排的相關風險,本公司對重慶睿博、重慶渝港澳、重慶悦誠及悦誠營運實體實行有效的內部控制,以保障其通過悦誠合約安排所持有的資產。作為本公司之全資附屬公司,重慶睿博受制於所有適用於本集團的內部控制流程及程序。

重慶渝港澳和重慶悦誠的運營由重慶睿博通過悦誠合約安排獨家控制,並且本集團將其內部控制的流程和程序應用於重慶渝港澳和重慶悦誠。特別是根據说誠合約安排,(i)重慶睿博有權提名、委任或終止重慶渝港澳和重慶悦誠的富華、監事、首席執行官、經理和其他高級管理人員;及(ii)未經重慶睿博的事先同意,重慶渝港澳和重慶悦誠不得處置任何其各自價值人民幣1,000,000元或以上的資產。

#### H. 重大變動

截至本年報日期,悦誠合約安排及/或 採納悦誠合約安排所基於的情況並未發 生重大變動。

# I. Unwinding of the Yuecheng Contractual Arrangements

As of the date of this annual report, there has not been any unwinding of any Yuecheng Contractual Arrangements, nor has there been any failure to unwind any Yuecheng Contractual Arrangements when the restrictions that led to the adoption of the Yuecheng Contractual Arrangements are removed. In the event that the PRC regulatory environment changes and all of the Qualification Requirement, the Foreign Ownership Restriction and the Foreign Control Restriction are removed (and assuming there are no other changes in the relevant PRC laws and regulations), Chongqing Ruibo will exercise the relevant call option in full to unwind the contractual arrangements so that the Company will be able to directly operate the schools without using the Yuecheng Contractual Arrangements.

For details of the above Yuecheng Contractual Arrangements, please refer to the announcement of the Company dated 27 September 2017.

# CONTRACTUAL ARRANGEMENTS IN RELATION TO THE JIERUI OPERATING ENTITIES

#### The Jierui Contractual Arrangements

On 2 May 2018, Chongqing Mengzhuo, an indirect wholly-owned subsidiary of the Company, entered into a set of agreements with Shiji Kuangao (Beijing) Investment Management Co., Ltd\* (世紀寬高(北京)投資管理有限公司) ("Shiji Kuangao"), Chongqing Jierui Education Technology Co., Ltd\* (重慶傑睿教育科技有限公司) ("Jierui") and its shareholders, Mr. Li and Mr. Li Jiandong ("Mr. Li JD"), namely, the (a) Exclusive Business Cooperation Agreement B, (b) Equity Pledge Agreements B, (c) Exclusive Call Option Agreements B, (d) Shareholders' Rights Entrustment Agreements B; and (e) Power of Attorneys B, and (f) Spouse Undertakings B, (as defined below) (collectively, the "Jierui Contractual Arrangements").

# I. 悦誠合約安排的解除

截至本年報日期,並未解除任何悦誠合約安排,亦未發生在致使採納悦誠合約安排的限制取消時無法解除悦誠合約安排的任何情況。倘中國監管環境有變的抵制權限制被撤銷(假設相關中國法律限制被撤銷(假設相關中國法律法規概無其他變動),重慶睿博將委排,使相關購買權以解除合約安排,使相關購買權以解除合約安排,使知該合約安排。

有關上述悦誠合約安排的詳情,請參閱本公司日期為2017年9月27日之公告。

#### 有關傑睿營運實體的合約安排

#### 傑睿合約安排

於2018年5月2日,本公司間接全資附屬公司重慶夢卓與世紀寬高(北京)投資管理有限公司(「世紀寬高」)、重慶傑睿教育科技有限公司(「傑睿公司」)及其股東李先生及李建東先生(「李建東先生」),訂立了一系列協議,即(a)獨家業務合作協議B,(b)股權質押協議B,(c)獨家購買權協議B,(d)股東表決權委託協議B;及(e)授權委託書B,及(f)配偶承諾函B(定義見下文)(統稱「傑睿合約安排」)。

Jierui is currently holding:

- (a) 100% equity interest in Shiji Kuangao, which in turn holds 51% equity interest in Beijing Xiaoai Intelligent Technology Company Limited\* (北京小愛智能科技有限公司) ("Xiaoai Technology");
- (b) 100% equity interest in Minsheng Education High School Company Limited\* (樂陵民生教育高級中學有限公司), also known as Laoling Minsheng Education High School\* (樂 陵民生教育高級中學) ("Laoling Minsheng Education High School"):
- (c) 100% equity interest in Chongqing Fanyun Education Technology Company Limited\* (重慶凡韻教育科技有限公司) ("Chongqing Fanyun"), which in turn holds 51% equity interest in Guangdong Minsheng Online Education Technology Company Limited\* (廣東民生在線教育科技有限公司) ("Minsheng Online");
- (d) 100% equity interest in Beijing Yierxue Education Technology Company Limited\* (北京易而學教育科技有限公司) ("Beijing Yierxue"), which in turn holds 100% of UMOOC Online Education Technology (Beijing) Limited Company\* (優慕課在線教育科技(北京)有限責任公司) ("UMOOC"); and
- (e) 100% equity interest in Beijing Minsheng Zhicai Education Technology Company Limited\* (北京民晟智才教育科技有限公司) ("**Minsheng Zhicai**"), which in turn holds 60% of Doxue Network Technology (Beijing) Company Limited\* (都學網絡科技(北京)有限公司) ("**Doxue Network**").

Shiji Kuangao, Xiaoai Technology, Laoling Minsheng Education High School, Chongqing Fanyun, Minsheng Online and its subsidiaries, Beijing Yierxue, UMOOC, Minsheng Zhicai, and Doxue Network and its subsidiaries are collectively referred to as "Jierui Operating Entities" in this section.

傑睿公司目前持有:

- (a) 世紀寬高100%股權,從而持有北京 小愛智能科技有限公司(「**小愛科技**」) 51%股權;
- (b) 樂陵民生教育高級中學有限公司,亦稱 樂陵民生教育高級中學(「**樂陵民生教育 高級中學**」)100%股權;
- (c) 重慶凡韻教育科技有限公司(「**重慶凡** 韻」) 100%股權,從而持有廣東民生 在線教育科技有限公司(「**民生在線**」) 51%股權;
- (d) 北京易而學教育科技有限公司(「北京易而學」) 100%股權,從而持有優慕課在線教育科技(北京)有限責任公司(「優慕課」)100%股權;及
- (e) 北京民晟智才教育科技有限公司(「民 晟智才」) 100%股權,從而持有都學網 絡科技(北京)有限公司)(「都學網絡」) 60%股權。

世紀寬高、小愛科技、樂陵民生教育高級中學、重慶凡韻、民生在線及其附屬公司、北京易而學、優慕課、民晟智才、都學網絡及其附屬公司在本節中統稱為「傑睿營運實體」。

Pursuant to the Jierui Contractual Arrangements:

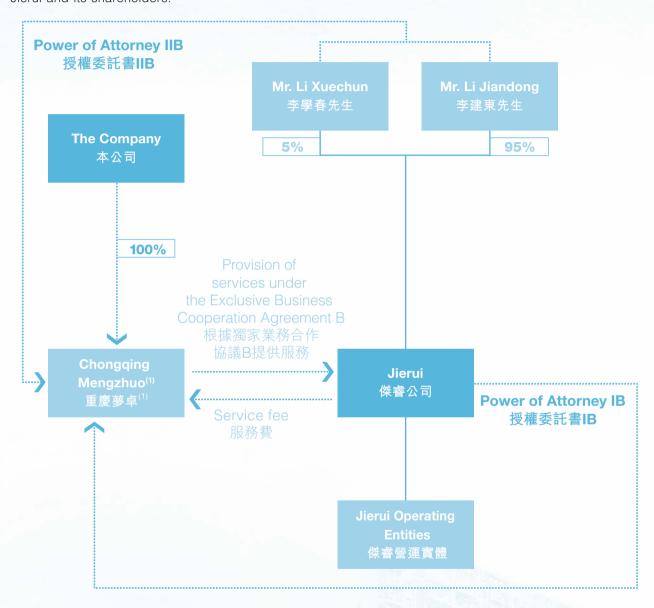
- (i) the Group is able to exercise control over Jierui and the Jierui Operating Entities;
- (ii) the Group has the right to govern the management of Jierui and the Jierui Operating Entities;
- (iii) the Group has the right to deal with the assets of Jierui and the Jierui Operating Entities;
- (iv) the Group has the right to acquire the entire equity interest of Jierui and Shiji Kuangao (as and when the PRC relevant rules and regulations allow it to do so); and
- (v) the Company is able to consolidate the financial results of Jierui and the Jierui Operating Entities into the Group's results.

根據傑睿合約安排:

- (i) 本集團能夠行使對傑睿公司及傑睿營運 實體的控制;
- (ii) 本集團有權支配對傑睿公司及傑睿營運 實體的管理;
- (iii) 本集團有權處置傑睿公司及傑睿營運實 體的資產;
- (iv) 本集團有權收購傑睿公司及世紀寬高的 全部股權(於中國相關規則及法規允許 情況下);及
- (v) 本公司能夠將傑睿公司及傑睿營運實體 之財務業績合併在本集團之業績內。

The following diagram illustrates the relationship among the Company, Chongqing Mengzhuo, the Jierui Operating Entities, Jierui and its shareholders:

下圖顯示了本公司與重慶夢卓、傑睿營運實體、傑睿公司及其股東之間的關係:



Note:

(1) Chongqing Mengzhuo is indirectly wholly-owned by the Company.

#### Reasons for use of the Jierui Contractual Arrangements

According to the PRC laws and regulations, the business of the Jierui Operating Entities is a restricted business to foreign investors at present. 附註:

(1) 重慶夢卓由本公司間接全資擁有。

#### 使用傑睿合約安排的原因

根據中國法律法規,目前傑睿營運實體的業 務是對外國投資者限制的業務。 Laoling Minsheng Education High School is a full-time high school located in Laoling, Shandong Province, the PRC.

樂陵民生教育高級中學為一所位於中國山東 省樂陵的全日制高中學校。

At present, pursuant to the Special Administrative Measures for Access of Foreign Investment (Negative List) (2021) (《外商投資准入特別管理措施(負面清單)》(2021年版), high school education is a restricted business for foreign investors and limited to Sino-foreign cooperative operations led by Chinese nationals. The Company is an overseas company registered outside the PRC, which is a foreign investor; and accordingly, if the equity interest in Shiji Kuangao was owned by the Company, it would be regarded as a foreign investor as well.

目前,根據《外商投資准入特別管理措施(負面清單)》(2021年版),高中教育對外國投資者是限制類業務,限於中外合作辦學,中方主導。本公司是中國境外註冊的一家境外公司,是外國投資者,相應地,如果本公司持有世紀寬高的股權,世紀寬高也將被視為外國投資者。

Furthermore, pursuant to the Implementation Opinions, the foreign portion of the total investment in a Sino-foreign joint venture private school is subject to the Foreign Ownership Restriction.

此外,根據實施意見,中外合作辦學機構中 的境外資金的比例受外國所有權限制所規 限。

As advised by the PRC Legal Advisor, pursuant to Implementing Measures, the foreign investor of a Sino-foreign cooperative educational institution is subject to the Qualification Requirement. There is no specific criteria or guidance on the Qualification Requirement under the current PRC laws and regulations.

根據中國法律顧問的意見以及實施辦法,中 外合作辦學機構的外方投資者受資格要求所 規限。目前中國法律法規對於資格要求尚未 有具體的標準和指引。

The businesses operated by Doxue Network, Minsheng Online and its subsidiaries, UMOOC and Xiaoai Technology require a value- added telecommunications business license. Each of Doxue Network, Minsheng Online, UMOOC and Xiaoai Technology holds a value-added telecommunications business license.

都學網絡、民生在線及其附屬公司、優慕課及小愛科技所經營的業務均需辦理增值電信業務經營許可證。都學網絡、民生在線、優 慕課及小愛科技均持有增值電信業務經營許可證。

According to the "Special Administrative Measures for Foreign Investment Access (Negative List) (2021 Edition)", the proportion of foreign shares in value-added telecommunications services shall not exceed 50% (except for e-commerce, domestic multiparty communications, store and forward, and call centers).

根據《外商投資准入特別管理措施(負面清單)》(2021年版),增值電信業務外資股比例不得超過50%(電子商務、國內多方通信、存儲和轉發以及呼叫中心除外)。

As confirmed by the PRC Legal Advisor, in order to achieve the business purpose of the Company, the Jierui Contractual Arrangements, through which the Group will be able to exercise full control over Jierui and consolidate the financial results of Jierui into the accounts of the Group, have been utilized to minimize the potential conflict with relevant PRC laws and regulations.

目的,採用了傑睿合約安排(通過該合約安排本集團將可實現對傑睿公司的完全控制並且將傑睿公司的財務業績合併到本集團的賬目中)以最大限度地減少與相關中國法律法規的潛在衝突。

經中國法律顧問確認,為實現本公司的商業

## **Termination of the Jierui Contractual Arrangements**

The Directors confirm that the Company will monitor the development of the relevant PRC laws and regulations on the Foreign Ownership Restriction and the Qualification Requirement and other relevant restrictions on foreign investors and work closely with Jierui to take all reasonable steps to comply with the other requirements or terminate the Jierui Contractual Arrangements to the extent possible and practicable under the relevant PRC laws and regulations.

In addition to monitoring the development of the relevant PRC laws and regulations on the Qualification Requirement, the Company is also minded to further develop its capabilities to provide higher education services overseas in order to be prepared to satisfy the Qualification Requirement when the relevant specific criteria and guidance become available. The Group owns approximately 22.9% equity interest in Beacon International College PTE LTD. in Singapore and is one of two members of Hong Kong Nang Yan College of Higher Education Limited in Hong Kong. The Group currently participates in the management of these two schools mainly through its representatives who are appointed as directors or governors of each school. As these schools are overseas schools of higher education, which are in line with the principles set out in the Regulations on Sino-foreign Cooperation of Educational Institutions and the Implementation Measures in relation to the status of a foreign investor in a Sino-foreign cooperative educational institution, the Directors believe such investment and involvement in overseas educational institutions will be conducive to the Group's satisfaction of the Qualification Requirement when the relevant laws, regulation, procedures and/ or guidance are promulgated.

## 傑睿合約安排的終止

董事確認,本公司將跟蹤有關外國所有權限制及資格要求的相關中國法律法規發展以及其他有關外國投資者的相關限制,並與傑睿公司密切合作,採取一切合理步驟以遵守其他要求或根據相關中國法律法規盡可能並切實可行地終止傑睿合約安排。

# **Details of the Jierui Contractual Arrangements**

The major provisions of the contracts in the Jierui Contractual Arrangements are summarized as follows:

## (1) Exclusive Business Cooperation Agreement B

Pursuant to the exclusive business cooperation agreement entered into between Chongqing Mengzhuo and Jierui (the "Exclusive Business Cooperation Agreement B"), Chongqing Mengzhuo agreed to provide exclusive technical services to Jierui, including but not limited to, technical services, network support, business consulting, market consulting, system maintenance and other services necessary for the business of or as required by Jierui and allowed under the PRC law.

Under the Exclusive Business Cooperation Agreement B, Chongqing Mengzhuo is entitled to charge Jierui each financial year for a service fee equals to all the amount of its net profit (after deducting all costs, expenses, taxes, losses from the previous year (if required by the law) and the statutory provident fund as required by law) for the corresponding period. Chongqing Mengzhuo has the right (but not the obligation) to adjust the amount of such service fee by reference to, among others, the actual services provided and the actual business operations and needs of Jierui, provided that any adjusted amount shall not cause any difficulties for the operations of both of Chongqing Mengzhuo and Jierui.

#### 傑睿合約安排的詳情

傑睿合約安排的合約的主要條文概述如下:

## (1) 獨家業務合作協議B

根據重慶夢卓與傑睿公司訂立的獨家業務合作協議(「獨家業務合作協議B」),重慶夢卓同意向傑睿公司提供獨家技術服務,包括但不限於技術服務、網絡支持、業務諮詢、市場諮詢、系統維護及其他傑睿公司業務所需的或傑睿公司要求的並且中國法律所允許的服務。

根據獨家業務合作協議B,重慶夢卓有權在每個財務年度從傑睿公司收取相等於其同期淨利潤(在扣除所有成本、費用、税項、上年度的虧損(如法律要求)及法律要求的法定公積金之後)的服務費。重慶夢卓有權(但沒有義務)按照(其中包括)提供予傑睿公司的實際服務及傑睿公司實際業務營運及需求調整相關的服務費,但前提是任何經調整的數額應不導致重慶夢卓和傑睿公司營運困難。

# (2) Equity Pledge Agreements B

Pursuant to the equity pledge agreement entered into by and among Chongqing Mengzhuo, Jierui and Shiji Kuangao (the "Equity Pledge Agreement IB"), Jierui agreed to pledge and grant the first priority security interests over the entire equity interest of Shiji Kuangao owned by Jierui together with all related rights thereto to Chongqing Mengzhuo as security for performance the Jierui Contractual Arrangements and all direct, indirect, consequential damages and foreseeable loss of interest incurred by Chongqing Mengzhuo as a result of enforcement of the obligations of Jierui and Shiji Kuangao under the Jierui Contractual Arrangements until all such obligations are discharged to the satisfaction of Chongqing Mengzhuo or as required by PRC laws and regulations.

In addition, pursuant to the equity pledge agreement entered into by and among Chongqing Mengzhuo, Jierui, Mr. Li and Mr. Li JD (the "Equity Pledge Agreement IIB", together with the Equity Pledge Agreement IB, the "Equity Pledge Agreements B"), Mr. Li and Mr. Li JD agreed to pledge and grant the first priority security interests over the 100% equity interest of Jierui owned by Mr. Li and Mr. Li JD in aggregate together with all related rights thereto to Chongqing Mengzhuo as security for performance the Jierui Contractual Arrangements and all direct, indirect, consequential damages and foreseeable loss of interest incurred by Chongqing Mengzhuo as a result of enforcement of the obligations of Mr. Li, Mr. Li JD and Jierui under the Jierui Contractual Arrangements until all such obligations are discharged to the satisfaction of Chongging Mengzhuo or as required by PRC laws and regulations.

#### (2) 股權質押協議B

此外,根據由重慶夢卓、傑睿公司 先生及李建東先生之間簽訂的股權質押協議IIB」,連同股權質押協議IIB」,連同股權質押協議B」」, 押協議IB合稱為「股權質押協議B」」), 李先生與李建東先生同意將由李先生 李建東先生持有的傑睿公司100%股權 及全部相關權利質押並授出第一一條 安排以及重慶夢卓因履行李先生 安排以及重慶夢卓因履行李先生排、 安排以及重慶夢卓因履行李先生 安排以及重慶夢卓因履行李先生 東先生及傑睿公司於傑睿、 安排以及重慶夢卓因履行李先生 東先生及傑睿公司於傑睿 安排以及重慶夢卓因履行李先生 東先生及傑睿公司於傑睿 京前接保,的 , 前義務和滿足了重慶夢卓 所有該等義務都滿足了重慶可 或應中國法律法規要求而被解除。

# (3) Exclusive Call Option Agreements B

Pursuant to the exclusive call option agreement entered into by and among Chongqing Mengzhuo, Jierui and Shiji Kuangao (the "Exclusive Call Option Agreement IB"), Jierui has irrevocably and unconditionally granted Chongging Mengzhuo the right to, as and when permitted by the applicable PRC laws and regulations during the term of the Jierui Contractual Arrangements, acquire all or part of the 100% equity interest of Shiji Kuangao held by Jierui at a consideration which is the lower of the registered capital contribution by Jierui to Shiji Kuangao and nominal consideration, or otherwise at the lowest price permitted by the then applicable PRC laws and regulations. In addition, pursuant to the Exclusive Call Option Agreement IB, Jierui has irrevocably undertaken that, subject to the PRC laws and regulations, they will return to the Company any consideration they receive in the event that the Company acquires the equity interest in Shiji Kuangao when unwinding the Jierui Contractual Arrangements.

In addition, pursuant to the exclusive call option agreement entered into by and among Chongging Mengzhuo, Jierui, Mr. Li and Mr. Li JD (the "Exclusive Call Option Agreement IIB", together with Exclusive Call Option Agreement IB, the "Exclusive Call Option Agreements B"), Mr. Li and Mr. Li JD have irrevocably and unconditionally granted Chongqing Mengzhuo the right to, as and when permitted by the applicable PRC laws and regulations during the term of the Jierui Contractual Arrangements, acquire all or part of the 100% equity interest of Jierui together held by Mr. Li and Mr. Li JD for the lower of the registered capital contribution by Mr. Li and Mr. Li JD to Jierui and nominal consideration, or otherwise at the lowest price permitted by the then applicable PRC laws and regulations. In addition, pursuant to the Exclusive Call Option Agreement IIB, Mr. Li and Mr. Li JD have irrevocably undertaken that, subject to the PRC laws and regulations, they will return to the Company any consideration they receive in the event that the Company acquires the equity interest in Jierui when terminating the Jierui Contractual Arrangements.

#### (3) 獨家購買權協議B

根據重慶夢卓、傑睿公司及世紀寬高簽訂的獨家購買權協議(「獨家購買權協議 IB」),傑睿公司已經不可撤銷及無條件地授權重慶夢卓在適用的中國法律法則 允許的情況下,於傑睿合為註冊資高註冊資高註冊資高註冊資高註冊資適與 和名義代價中的較低者或屆時收權可 和名義代價中的較低者或屆時收權可 公司新持有的世紀寬高100%股權關 公司所持有的世紀寬高100%股權關 公司於股權不可撤銷地承諾 議內中國法律法規為前提,其將把世紀 遵守中國法律法規為前提,其將把世紀 東公司在解除傑睿合約安排時收購 本公司在解除傑睿合約安排時收 電高股權而收到的任何代價返還給本公司。

此外,根據重慶夢卓、傑睿公司、李 先生及李建東先生簽訂的獨家購買權 協議(「獨家購買權協議IIB」,連同獨家 購買權協議IB合稱為「獨家購買權協議 B」), 李先生及李建東先生已不可撤銷 及無條件地授權重慶夢卓在適用的中國 法律法規允許的情況下,於傑睿合約安 排期間,以李先生及李建東先生對傑睿 公司的註冊資本出資和名義代價中的較 低者或屆時中國法律法規允許的最低代 價收購李先生及李建東先生所共同持 有的傑睿公司100%股權的全部或者部 分。此外,根據獨家購買權協議IIB, 李先生及李建東先生已不可撤銷地承 諾,以遵守中國法律法規為前提,他們 將把其因本公司在終止傑睿合約安排時 收購傑睿公司股權而收到的任何代價返 還給本公司。

# (4) Shareholders' Rights Entrustment Agreements B and Power of Attorneys B

Shareholders' Rights Entrustment Agreement IB and Power of Attorney IB

Pursuant to the shareholders' rights entrustment agreement executed by and among Chongqing Mengzhuo, Jierui and Shiji Kuangao (the "Shareholders' Rights Entrustment Agreement IB"), Jierui executed a power of attorney in favour of Chongqing Mengzhuo (the "Power of Attorney IB") pursuant to which Jierui has irrevocably and unconditionally authorized Chongqing Mengzhuo to, among other things:

- (i) act as the agent of Jierui and to make decisions which Jierui is entitled to make as the shareholder of Shiji Kuangao on behalf of Jierui;
- (ii) exercise all its rights of shareholder and voting rights in Shiji Kuangao as granted by the PRC law and the articles and associations of Shiji Kuangao, including but not limited to selling, transferring, pledging or otherwise dealing in all or any of the equity interests in Shiji Kuangao; and
- (iii) serve as the legal representative, chairman, executive director or manager of Shiji Kuangao in accordance with its articles and associations, or nominate, appoint or change the legal representative, chairman, directors, supervisors, chief executive officer, manager or other management level personnel of Shiji Kuangao.

Chongqing Mengzhuo is entitled to authorize any person or entity, any Directors or any successor or liquidator of such Directors to exercise the rights which Chongqing Mengzhuo is authorized to exercise under the Power of Attorney IB.

# (4) 股東表決權委託協議B和授權委託書B

股東表決權委託協議IB和授權委託書IB

根據重慶夢卓、傑睿公司及世紀寬高簽署的股東表決權委託協議(「股東表決權委託協議(「股東表決權委託協議IB」),傑睿公司簽署了一份向重慶夢卓授權的授權委託書(「授權委託書IB」),根據該授權委託書傑睿公司不可撤銷及無條件授權重慶夢卓(其中包括):

- (i) 作為傑睿公司的代理人及代表傑 睿公司作出傑睿公司作為世紀寬 高的股東而有權作出的決定:
- (ii) 行使中國法律及世紀寬高的章程 授予其的於世紀寬高的所有股東 權利及投票權,包括但不限於出 售、轉讓、質押或以其他方式處 置世紀寬高全部或任何股權;及
- (iii) 根據世紀寬高的章程擔任世紀寬 高的法定代表人、主席、執行董 事或經理,或提名、委任或替換 世紀寬高的法定代表人、主席、 董事、監事、首席執行官、經理 或其他管理層人員。

重慶夢卓有權授權任何人或實體、任何 董事或任何該等董事之繼承人或清盤執 行人行使重慶夢卓在授權委託書IB下被 授權行使的權利。 In addition, pursuant to the Shareholders' Rights Entrustment Agreement IB, Jierui guarantees and undertakes that:

- (i) in the event it receives any asset (including the equity interest of Shiji Kuangao) in relation to the liquidation, winding-up, dismissal or termination of Shiji Kuangao, Jierui agrees to transfer at nil consideration or at the lowest consideration as permitted by the then applicable laws and regulations to Chongqing Mengzhuo such asset; and
- (ii) without prior approval of Chongqing Mengzhuo, it will neither, directly or indirectly, participate or engage in any business which is or may be in competition with the business of Shiji Kuangao or its associated companies, or be engaged by any entity which is or may be in competition with the business of Shiji Kuangao or its associated companies, or hold any assets of such entity or hold more than 5% interest in such entity.

Pursuant to the Shareholders' Rights Entrustment Agreement IB, any successor to Jierui shall hold the respective equity interest in Shiji Kuangao subject to conditions, requirements and obligations under the Shareholders' Rights Entrustment Agreement IB.

Shareholders' Rights Entrustment Agreement IIB and Power of Attorney IIB

Pursuant to the shareholders' rights entrustment agreement executed by and among Chongqing Mengzhuo, Mr. Li, Mr. Li JD and Jierui (the "Shareholders' Rights Entrustment Agreement IIB", together with the Shareholders' Rights Entrustment Agreement IB, the "Shareholders' Rights Entrustment Agreement IB, the "Shareholders' Rights Entrustment Agreements B"), Mr. Li and Mr. Li JD executed a power of attorney in favour of Chongqing Mengzhuo (the "Power of Attorney IIB", together with the Power of Attorney IB, the "Power of Attorneys B") pursuant to which Mr. Li and Mr. Li JD have irrevocably and unconditionally authorized Chongqing Mengzhuo to, among other things:

此外,根據股東表決權委託協議IB,傑 睿公司保證並承諾:

- (i) 在收到世紀寬高有關清盤、清 算、解散或終止的任何資產(包括 世紀寬高的股權)時,傑睿公司同 意無償或以屆時適用的法律及法 規允許的最低代價將該等資產轉 讓予重慶夢卓;及
- (ii) 在沒有得到重慶夢卓的事先許可 的情況下,其將不會直接 的情況下,其將何與世紀寬高 其聯營公司,或有何與世紀紀 事的業務,或有何與世紀紀 爭的業務公司的實體委託, 或其聯營公司的實體委託, 能存在競爭的實體委或持有 該等實體超過5%的權益。

根據股東表決權委託協議IB,傑睿公司 的任何繼承者持有世紀寬高的相應股 權,應遵守股東表決權委託協議IB的條 件、要求及義務。

股東表決權委託協議IIB及授權委託書 IIB

根據重慶夢卓、李先生、李建東先生及 傑睿公司簽署的股東表決權委託協議 (「**股東表決權委託協議IIB**」,連同股東 表決權委託協議IB合稱為「**股東表決權** 委託協議IB合稱為「**股東表決權** 委託協議B」),李先生及李建東先生簽 署了一份向重慶夢卓授權的授權委託書 (「授權委託書IIB」,連同授權委託書IB 合稱為「授權委託書B」),根據該授權 委託書李先生及李建東先生不可撤銷及 無條件地授權重慶夢卓(其中包括):

- (i) act as the agent of Mr. Li and Mr. Li JD to convene and attend shareholder meetings of Jierui in accordance with its articles and associations:
- (ii) exercise all their rights of shareholders and voting rights in Jierui as granted by the PRC law and its articles and associations, including but not limited to selling, transferring, pledging or otherwise dealing in all or any of the equity interests in Jierui; and
- (iii) serve as the legal representative, chairman, executive director or manager of Jierui in accordance with its articles and associations, or nominate, appoint or change the legal representative, chairman, directors, supervisors, chief executive officer, manager or other management level personnel of Jierui.

Chongqing Mengzhuo is entitled to authorize any person or entity, any Directors or any successor or liquidator of such Directors to exercise the rights which Chongqing Mengzhuo is authorized to exercise under the Power of Attorney IIB.

In addition, pursuant to the Shareholders' Rights Entrustment Agreement IIB, each of Mr. Li and Mr. Li JD guarantees and undertakes that:

- (i) in the event he receives any asset (including the equity interest of Jierui) in relation to the liquidation, winding-up, dismissal or termination of Jierui, each of them agrees to transfer at nil consideration or at the lowest consideration as permitted by the then applicable laws and regulations to Chongqing Mengzhuo such asset; and
- (ii) without prior approval of Chongqing Mengzhuo, neither of them will, directly or indirectly, participate or engage in any business which is or may be in competition with the business of Jierui or its associated companies, or be engaged by any entity which is or may be in competition with the business of Jierui or its associated companies, or hold any assets of such entity or hold more than 5% interest in such entity.

- (i) 作為李先生及李建東先生的代理 根據傑睿公司的章程召集並出席 傑睿公司的股東會議:
- (ii) 行使他們由中國法律及傑睿公司 的章程所授予的於傑睿公司的所 有股東權利及投票權,包括但不 限於出售、轉讓、質押或以其他 方式處置傑睿公司全部或部分股 權:及
- (iii) 根據傑睿公司的章程擔任傑睿公司的法定代表人、主席、執行董事或經理,或提名、委任或替換傑睿公司的法定代表人、主席、董事、監事、首席執行官、經理或其他管理層人員。

重慶夢卓有權授權任何人或實體、任何 董事或任何該等董事之繼承人或清盤人 執行重慶夢卓在授權委託書IIB下被授 權行使的權利。

另外,根據股東表決權委託協議IIB, 李先生及李建東先生保證及承諾如下:

- (i) 在其收到傑睿公司有關清盤、清 算、解散或終止的任何資產(包括 傑睿公司的股權)時,其同意無償 或以當時適用法律及法規允許的 最低代價將該等資產轉讓予重慶 夢卓:及
- (ii) 在沒有得到重慶夢卓的事先許可 的情況下,他們均將不會直接 的情況下,他們均將何與傑 司及其關連公司存在或何 在競爭的業務,或可有與 在競爭的業務公司有 至 至 管體的任何資產或持有該 實體超過5%的權益。

根據股東表決權委託協議IIB,在李先

Pursuant to the Shareholders' Rights Entrustment Agreement IIB, in the event of death, loss of capacity, marriage, divorce or bankruptcy of Mr. Li and Mr. Li JD, or other similar events affecting Mr. Li or Mr. Li JD in exercising their respective shareholders' rights of Jierui, any successor to Mr. Li or Mr. Li JD shall hold the respective equity interest in Jierui subject to conditions, requirements and obligations under the Shareholders' Rights Entrustment Agreement IIB.

生或李建東先生去世、失去行為能力、 結婚、離婚或破產的情況下或其他類似 影響李先生或李建東先生行使其各自於 傑睿公司的股東權益的情況下,李先生 或李建東先生的任何繼承者持有其各自 在傑睿公司相應的股權,惟應遵守股東 表決權委託協議IIB的條件、要求及義 務。

### (5) Spouse Undertakings B

Pursuant to the spouse undertakings ("**Spouse Undertakings B**") executed by Ms. Xin, the spouse of Mr. Li JD, Ms. Xin has irrevocably undertaken that:

- (a) she has full knowledge of and has consented to the entering into of the Jierui Contractual Arrangements to which Mr. Li JD is a party, and in particular, the equity interest in Jierui owned by Mr. Li JD is not part of the common assets of Mr. Li JD and herself, she is not entitled to any rights attached to such equity interests of Mr. Li JD in Jierui (including the rights arising from the Jierui Contractual Arrangements), she shall not engage in any activities interfering the performance of the Jierui Contractual Arrangements (including but not limited to claiming her entitlement to the equity interest of Jierui owned by Mr. Li JD and any rights arising from the Jierui Contractual Arrangements);
- (b) she has not, is not and shall not in the future participate in the operation and management in relation to Jierui and claim any interest in relation to the equity interest and assets of Jierui;
- (c) in the event she receives all or part of the equity interest of Jierui for any reason, she agrees to be a party to the Jierui Contractual Arrangements and be bound by the relevant restrictions as set out in the Jierui Contractual Arrangements and perform any act and execute all necessary documents in order to give effect to such restrictions.

# (5) 配偶承諾函B

根據信女士(李建東先生的配偶)簽署的配偶承諾函(「配偶承諾函B」),信女士不可撤銷地承諾:

- (b) 她未曾、現在沒有且未來也不會 參與有關傑睿公司的經營和管理 及主張與傑睿公司的股權和資產 有關的任何權益:
- (c) 如果由於任何原因導致其獲得傑 睿公司全部或部分股權,她同意 作為傑睿合約安排的一方並受傑 睿合約安排規定的有關限制的約 束,及採取任何行動並簽署一切 所需文件以使該等限制得以有效 實施。

# SIGNIFICANCE AND FINANCIAL CONTRIBUTIONS OF THE JIERUI OPERATING ENTITIES TO THE GROUP

傑睿營運實體對本集團的重要性及財務貢獻

Pursuant to the Jierui Contractual Arrangements, the Group obtains control over and derives the economic benefits from the Jierui Operating Entities. The table below sets out the financial contribution of the Jierui Operating Entities to the Group:

根據傑睿合約安排,本集團取得傑睿營運實 體的控制權,並從中獲得經濟利益。下表載 列傑睿營運實體對本集團的財務貢獻:

	Significances and financial contribution to the Group 對本集團的重要性及財務貢獻			
	Revenue	Net Profit	Total Assets	
	收益	純利	總資產	
	For the year ended	For the year ended	As of	
	31 December 2023 截至2023年12月31日	31 December 2023 截至2023年12月31日	31 December 2023	
	止年度	止年度	截至2023年12月31日	
Significances and financial contribution to the Group 對本集團的重要性及財務貢獻	9.9%	-57.1%	2.6%	

# REVENUE AND ASSETS INVOLVED IN JIERUI CONTRACTUAL ARRANGEMENTS

# 傑睿合約安排所涉收益及資產

CONTRACTORE ANNANGEMENTS		
	Revenue	Assets
	收益	資產
	For the year ended	As of
	31 December 2023	31 December 2023
	截至2023年12月31日	
	止年度	截至2023年12月31日
Jierui Operating Entities 傑睿營運實體	232,313	299,692

#### Consolidation of financial results

Based on the Jierui Contractual Arrangements and the legal opinion provided by the PRC Legal Advisor, the Directors are of the view that the Jierui Contractual Arrangements have allowed the Company to consolidate the financial results of the Jierui Operating Entities under the prevailing accounting principles.

## Risks involved in the Jierui Contractual Arrangements

As the primary beneficiary of Jierui, the Group is exposed to the business risks and financial risks faced by Jierui.

# There is no assurance that Jierui will generate any profit which can be paid to the Group through the Jierui Contractual Arrangements

There is no assurance that Jierui will generate any profit which can be paid to the Group through the Exclusive Business Cooperation Agreement B and the Shareholders' Rights Entrustment Agreement IIB. Any profit or loss of Jierui (net of intra-group transactions) will be reflected in the consolidated financial results of the Group.

# A substantial amount of costs and time may be involved in transferring the ownership of Jierui to the Group under the Exclusive Call Option Agreements B

The exercise of the Exclusive Call Option Agreement B is subject to applicable laws and regulations of the PRC. There is no assurance that the acquisition of the equity interest in Jierui held by Mr. Li and Mr. Li JD under the Exclusive Call Option Agreement B will be permitted in the future, or whether such acquisition will incur any costs and expenses to the Group in addition to the consideration stipulated under the Exclusive Call Option Agreement IIB. Due to these limitations, the transfer of equity interest in Shiji Kuangao pursuant to the exercise of the call option under the Exclusive Call Option Agreement IIB may still be subject to substantial costs.

There is no assurance that the Jierui Contractual Arrangements could comply with future changes in the regulatory requirements in the PRC and the PRC government may determine that the Jierui Contractual Arrangements do not comply with applicable regulations.

# 合併財務業績

基於傑睿合約安排以及中國法律顧問提供的 法律意見,董事認為傑睿合約安排允許本公 司在現行的會計準則下合併傑睿營運實體的 財務業績。

#### 傑睿合約安排的風險

作為傑睿公司的首要受益人,本集團面臨傑 睿公司所面臨的業務風險和財務風險。

# 不能保證傑睿公司將會產生任何利潤,並通 過傑睿合約安排支付予本集團

不能保證傑睿公司將會產生任何利潤,並通 過獨家業務合作協議B和股東表決權委託協 議IIB支付予本集團。任何傑睿公司的利潤 或損失(除去集團內部的交易)將會反映在本 集團的綜合財務業績中。

# 根據獨家購買權協議B向本集團轉讓傑睿公司所有權可能會涉及大量的成本及時間

獨家購買權協議B的執行受限於適用的中國 法律法規。不能保證根據獨家購買權協議B 收購李先生及李建東先生持有的傑睿公司的 股權在未來是被允許的,或是否該等收購將 會對本集團產生除獨家購買權協議IIB中規 定的代價外的任何成本和費用。因該等限 制,根據執行獨家購買權協議IIB的購買權 轉讓世紀寬高的股權可能仍會涉及大量的成 本。

不能保證傑睿合約安排能符合中國監管規定 的未來變化,且中國政府可能裁定傑睿合約 安排不符合適用法規。

The PRC Legal Advisor is of the opinion that as at the date of this annual report, the execution, delivery and performance of the Jierui Contractual Arrangements by each of the parties thereto, is in compliance with (i) the provisions under the articles of association of such party and (ii) any applicable PRC laws and regulations. However, the interpretation and implementation of the laws and regulations concerning the foreign investment in the PRC, and their application to and effect on the legality, binding effect and enforceability of contracts, are subject to the discretion of competent PRC legislative, administrative and judicial authorities. In particular, there is no assurance that PRC legislative, administrative or judicial authorities will not adopt a different or contrary interpretation or view against view of the Company and its legal advisors in respect of the legality, binding effect and enforceability of the Jierui Contractual Arrangements, and may determine that the contracts do not comply with applicable regulations.

中國法律顧問認為,截至本年報日期,傑睿 合約安排的協議各方簽署、交付和履行傑德 合約安排是符合(i)各自章程的規定,及(ii)任何適用的中國法律法規。然而,關於在中國 的外國投資的法律法規的解釋和實施,及使 在合法性、約束力和合約的可執行性上政 在合法性、約束力和合約的可執行性上政 在合法性、約束力和合約的可執行性上政 在合法性、約束力和合約的可執行性上政 。 尤其是不能保證中國立法、 行政司法機關將不會採用一個與本公 , 其法律顧問關於傑睿合約安排的合法性、 東力和可執行性的觀點不同或者相反的解釋 或觀點,並且可能認定合約不符合適用的法 想。

# The Jierui Contractual Arrangements may not be as effective as direct ownership in providing control over Jierui

Further, the Jierui Contractual Arrangements may not provide control over Jierui as effective as direct ownership; Mr. Li, Mr. Li JD may have potential conflicts of interest with the Company; and the Jierui Contractual Arrangements may be subject to scrutiny of the tax authorities and additional tax may be imposed on the Group.

As of the date of this annual report, there were no material changes in the Jierui Contractual Arrangements and/or the circumstances under which the Yuecheng Contractual Arrangement were adopted.

# 於提供對傑睿公司的控制時傑睿合約安排可 能不會如直接持股一樣有效

此外,傑睿合約安排可能不會提供對傑睿公司如直接持股一樣有效的控制:李先生、李建東先生也許會與本公司有潛在的利益衝突;傑睿合約安排也許會受到稅務機關的審查並且可能會對本集團徵收額外的稅款。

截至本年報日期,傑睿合約安排及/或採納 傑睿合約安排所基於的情況並未發生重大變 動。

# DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARE, UNDERLYING SHARES AND DEBENTURES

As at 31 December 2023, the interests and short positions of the Directors and chief executive of the Company in the shares, underlying shares and debentures of the Company or its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO"), Chapter 571 of the Laws of Hong Kong), as recorded in the register required to be kept by the Company pursuant to Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by directors of Listed Issuers (the "Model Code"), were as follows:

# 董事及主要行政人員於股份、相關股份及債權證中擁有的權益及淡倉

於2023年12月31日,本公司董事及主要行政人員於本公司或其相關法團(定義見香港法例第571章證券及期貨條例(「證券及期貨條例」)第XV部)的股份、相關股份及債權證中擁有根據證券及期貨條例第352條須記錄於由本公司存置的登記冊,或根據上市發行人董事進行證券交易的標準守則(「標準守則」)須知會本公司及聯交所的權益及淡倉如下:

#### Long Position in the Shares

#### 股份中的好倉

Name of Director 董事姓名	Nature of Interest 權益性質	Number of shares held 持有股份數目	Position 好倉/淡倉	Approximate percentage of shareholding in Company as at 31 December 2023 <sup>(Note 2)</sup> 於2023年12月31日於本公司的股權概約百分比 <sup>(開註2)</sup>
Mr. Li Xuechun (Note 1) 李學春先生(附註1)	Interest of corporation controlled 所控制的法團權益	3,022,604,000	Long 好倉	71.66%
Ms. Zhang Weiping 張衛平女士	Beneficial owner 實益擁有人	26,000,000	Long 好倉	0.62%
Mr. Zuo Yichen 左熠晨先生	Beneficial owner 實益擁有人	7,000,000	Long 好倉	0.17%
Mr. Lam Ngai Lung 林毅龍先生	Beneficial owner 實益擁有人	7,000,000	Long 好倉	0.17%
Ms. Li Yanping 李雁平女士	Beneficial owner 實益擁有人	1,000,000	Long 好倉	0.02%

Notes:

- 附註:
- (1) Mr. Li holds 90% of the issued share capital of Minsheng Group Company Limited (formerly known as Honest Cheer Investments Limited) ("Minsheng Group") and is its sole director and he is therefore deemed to be interested in the shares held by Minsheng Group. Ms. Li Ning, daughter of Mr. Li, holds the remaining 10% of the issued share capital of Minsheng Group.
- (2) Based on the number of issued shares of the Company of 4,217,720,000 as at 31 December 2023.
- (1) 李先生持有民生集团有限公司(前稱誠悦投資有限公司)(「民生集團」)90%已發行股本,並為民生集團的唯一董事,故被視為持有民生集團的股份的權益。李寧女士為李先生的女兒,彼持有民生集團餘下的10%已發行股本。
- (2) 根據本公司於2023年12月31日的已發行股份 數目4,217,720,000股計算。

Save as disclosed above, as at 31 December 2023, neither the chief executive nor any of the Directors of the Company had or was deemed to have any interests or short positions in the shares, underlying shares or debentures of the Company and its associated corporations (within the meaning of Part XV of the SFO) (i) which were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they were taken or deemed to have under such provisions of the SFO); or (ii) which were required, pursuant to section 352 of the SFO, to be entered in the register referred to therein; or (iii) which were required to be notified to the Company and the Stock Exchange pursuant to the Model Code.

除上述披露者外,於2023年12月31日,本公司的主要行政人員或董事概無於本公司及其相聯法團(定義見證券及期貨條例第XV部)的股份、相關股份或債權證中擁有或被視為擁有(i)根據證券及期貨條例第XV部第7及第8分部須知會本公司及聯交所(包括根據證券及期貨條例的有關條文彼等被當作或視為擁有的權益或淡倉):或(ii)根據證券及期貨條例第352條須記錄於該條所述登記冊內:或(iii)根據標準守則須知會本公司及聯交所的權益或淡倉。

# SUBSTANTIAL SHAREHOLDERS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

As at 31 December 2023, so far as is known to any Directors or chief executive of the Company, the following persons (other than Director or chief executive of the Company) or corporations who had interest or short positions in the Shares and underlying Shares of the Company which were required to be disclosed to the Company under the provisions of Division 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept under section 336 of the SFO were as follows:

# 主要股東於股份及相關股份中擁有的權益及 淡倉

就本公司董事及主要行政人員所知,於 2023年12月31日,於本公司股份及相關股份擁有根據證券及期貨條例第XV部第2及第 3分部須向本公司披露,或須記錄於根據證 券及期貨條例第336條須存置的登記冊內的 權益或淡倉的人士(本公司董事及主要行政 人員除外)或公司如下:

Name of Shareholder 股東名稱	Nature of Interest 權益性質	Number of shares held 持有股份數目	Position 好倉 <i>/</i> 淡倉	Approximate percentage of shareholding in Company as at 31 December 2023 <sup>(Note 2)</sup> 於2023年12月31日於本公司的股權概約百分比 <sup>(附註2)</sup>
Minsheng Group (formerly known as Honest Cheer Investments Limited) 民生集團(前稱誠悦投資有限公司)	Beneficial owner 實益擁有人	3,022,604,000	Long 好倉	71.66%
City Legend International Limited (Note 1) 華昌國際有限公司(附註1)	Beneficial owner 實益擁有人	332,000,000	Long 好倉	7.87%
Phoenix Ocean Developments Limited (Note 1) 華秦發展有限公司(開註1)	Interest of corporation controlled 所控制的法團權益	332,000,000	Long 好倉	7.87%

Name of Shareholder 股東名稱	Nature of Interest 權益性質	Number of shares held 持有股份數目	Position 好倉 <i>/</i> 淡倉	Approximate percentage of shareholding in Company as at 31 December 2023(Note 2) 於2023年12月31日於本公司的股權概約百分比(附註2)
Overseas Chinese Town (Asia) Holdings Limited (Note 1) 華僑城(亞洲)控股有限公司(附註1)	Interest of corporation controlled 所控制的法團權益	332,000,000	Long 好倉	7.87%
Pacific Climax Limited (Note 1) Pacific Climax Limited (附註1)	Interest of corporation controlled 所控制的法團權益	332,000,000	Long 好倉	7.87%
Overseas Chinese Town (HK) Company Limited (Note 1) 香港華僑城有限公司(附註1)	Interest of corporation controlled 所控制的法團權益	332,000,000	Long 好倉	7.87%
深圳華僑城股份有限公司 (Note 1) 深圳華僑城股份有限公司(M註1)	Interest of corporation controlled 所控制的法團權益	332,000,000	Long 好倉	7.87%
華僑城集團有限公司 (Note 1) 華僑城集團有限公司(附註1)	Interest of corporation controlled 所控制的法團權益	332,000,000	Long 好倉	7.87%

Notes:

附註:

- (1) City Legend International Limited is 100% owned by Phoenix Ocean Developments Limited, which is 100% owned by Overseas Chinese Town (Asia) Holdings Limited. Pacific Climax Limited holds 70.94% of Overseas Chinese Town (Asia) Holdings Limited. Pacific Climax Limited is 100% owned by Overseas Chinese Town (HK) Company Limited, which is 100% owned by 深圳華僑城股份有限公司. 華僑城集團有限公司 holds 46.99% of 深圳華僑城股份有限公司. Therefore, each of 深圳華僑城股份有限公司, 華僑城集團有限公司 holds 46.99% of 深圳華僑城股份有限公司, Overseas Chinese Town (HK) Company Limited, Pacific Climax Limited, Overseas Chinese Town (Asia) Holdings Limited and Phoenix Ocean Developments Limited is deemed to be interested in such shares held by City Legend International Limited under the SFO.
- (1) 華昌國際有限公司由華秦發展有限公司全資擁有,而華秦發展有限公司由華僑城(亞洲)控股有限公司全資擁有。Pacific Climax Limited持有華僑城(亞洲)控股有限公司70.94%權益。Pacific Climax Limited由香港華僑城有限公司全資擁有,而香港華僑城有限公司由深圳華僑城股份有限公司全資擁有。華僑城集團有限公司持有深圳華僑城股份有限公司、香港華僑城有限公司、Pacific Climax Limited、華僑城(亞洲)控股有限公司及華秦發展有限公司分別被視作於華昌國際有限公司持有的相關股份中擁有權益。
- (2) Based on the number of issued shares of the Company of 4,217,720,000 as at 31 December 2023.
- (2) 根據本公司於2023年12月31日的已發行股份 數目4,217,720,000股計算。

Save as disclosed above, as at 31 December 2023, the Directors and the chief executive of the Company are not aware of any other person or corporation having an interest or short position in the Shares and underlying Shares of the Company which would require to be disclosed to the Company under the provisions of Division 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept by the Company pursuant to Section 336 of the SFO.

除上述披露者外,於2023年12月31日,本公司董事及主要行政人員概不知悉任何其他人士或公司於本公司之股份及相關股份中擁有根據證券及期貨條例第XV部第2及第3分部須向本公司披露,或記錄於本公司須根據證券及期貨條例第336條存置的登記冊內的權益或淡倉。

# DIRECTORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES

Save as disclosed under the section headed "Share Option Scheme", at no time during the year 2023 were rights to acquire benefits by means of the acquisition of shares in the Company granted to any of the Directors or their respective spouses or children under 18 years of age, or were any such rights exercised by any of them; or was the Company, or any of its subsidiaries a party to any arrangement to enable the Directors to acquire such rights in any other body corporate.

# DIRECTORS' SERVICE CONTRACTS AND OTHER INFORMATION

Each of our executive Directors (other than Mr. Lam Ngai Lung) has entered into a service contract with the Company for an initial fixed term of three years commencing from 1 August 2016 and Mr. Lam Ngai Lung has entered into a service contract with the Company for an initial fixed term of three years commencing from 22 May 2016. The term of each of the service contracts between the Company and the executive Directors will be automatically renewed for a further term of three years upon the expiration of the initial term, until terminated by not less than three months' notice in writing served by either party on the other (or otherwise in accordance with the terms of the relevant service contract).

## 董事收購股份或債權證的權利

除「購股權計劃」一節所披露者外,任何董事或彼等各自的配偶或18歲以下子女概無於2023年年內任何時間獲授任何權利,藉收購本公司股份獲取利益,而彼等亦無於期內行使任何該等權利。本公司或其任何附屬公司於年內概無訂立任何安排,致使董事可於任何其他團體收購該等權利。

#### 董事服務合約及其他資料

各執行董事(林毅龍先生除外)均與本公司 訂立服務合約,初步固定年期為三年,自 2016年8月1日起生效,而林毅龍先生與本 公司訂立的服務合約初步固定年期為三年, 自2016年5月22日起生效。本公司與各執行 董事之間的服務合約年期會於初步年期屆滿 後自動重續三年,直至任何一方向另一方送 達不少於三個月書面通知(或根據相關服務 合約條款)予以終止為止。

Each of our independent non-executive Directors has entered into a service contract with the Company for an initial fixed term of one year commencing from the Listing Date and the term of each of these service contracts will be automatically renewed for a further term of one year after the expiration of the initial term, until terminated by not less than three months' notice in writing by served by either party on the other (or otherwise in accordance with the terms of the relevant service contract).

各獨立非執行董事均與本公司訂立服務合約,自上市日期起計,初步固定年期為一年,該等服務合約的年期會於初步年期屆滿後自動重續一年,直至任何一方向另一方送達不少於三個月書面通知(或根據相關服務合約條款)予以終止為止。

Ms. Li Yanping has been appointed as non-executive Director with effect from 28 June 2017. She has entered into an appointment letter with the Company for an initial term of one year, subject to retirement by rotation and re- election in accordance with the articles of association of the Company and the term of each of the appointment may be renewed for a further term of one year by mutual agreement between the above respective director and the Company upon expiration of the initial term and each renewed term.

李雁平女士獲委任為非執行董事,自2017年6月28日起生效。彼已與本公司訂立委任書,初步任期為期一年,並須根據本公司組織章程細則的規定輪席退任及重選連任,且彼等各自任期可在初始任期及每個任期屆滿前由上述各董事與本公司協商後續任一年。

In accordance with article 84 (1) of the Company's articles of association, Ms. Zhang Weiping, Mr. Zuo Yichen and Mr. Chan Ngai Sang, Kenny will retire from the Board by rotation at the forthcoming annual general meeting and, being eligible, offer themselves for re-election.

根據本公司組織章程細則第84(1)條,張衛平女士、左熠晨先生及陳毅生先生將於應屆股東週年大會輪值退任董事會及膺選連任。

No Director proposed for re-election at the forthcoming annual general meeting has an unexpired service contract which is not determinable by the Company or any of its subsidiaries within one year without payment of compensation, other than statutory compensation.

概無在擬於應屆股東週年大會上重選的董事與本公司或其任何附屬公司簽訂任何尚未到期而不可由本公司或任何其附屬公司於一年內免付補償(法定補償除外)予以終止的服務合約。

#### **DEED OF NON-COMPETITION**

As set out in the Prospectus, the Company would adopt, among others, the following measures to avoid any conflict of interests arising from competing business and to safeguard the interests of the Shareholders: (i) the Company would disclose decisions on matters reviewed by the independent non-executive Directors relating to compliance and enforcement of the non-competition undertaking of the controlling Shareholders in the annual reports of the Company; and (ii) the controlling Shareholders would make an annual declaration on compliance with their undertaking under the Deed of Non-competition in the annual report of the Company.

The Company confirms that there were no conflicts of interests between the controlling Shareholders and the Group arising from any competing business during the period from 1 January 2023 to 31 December 2023 (both dates inclusive) (the "**Relevant Period**").

The independent non-executive Directors have reviewed the status of compliance and enforcement of the Deed of Non-competition and confirmed that nothing has come to their attention that the controlling Shareholders have breached any undertaking or provisions under the Deed of Non-competition during the Relevant Period.

The controlling Shareholders have also confirmed that they have complied with their undertaking under the Deed of Non-competition during the Relevant Period and have made an annual declaration on such compliance.

#### MANAGEMENT CONTRACTS

No contracts concerning the management and administration of the whole or any substantial part of the business of the Company were entered into or existed for the year ended 31 December 2023 and up to the date of this annual report.

#### 不競爭契據

誠如招股章程所載,本公司將採取(其中包括)以下措施以避免由競爭業務產生的任何利益衝突,並保障股東利益:(i)本公司將在本公司的年度報告中披露獨立非執行董事審閱關於控股股東遵守和執行不競爭承諾事宜作出的決定:及(ii)控股股東將於本公司年度報告內就其遵守不競爭契據項下的承諾作出年度聲明。

本公司確認自2023年1月1日起至2023年12 月31日(包括首尾兩日)期間(「相關期間」) 控股股東與本集團並無由任何競爭業務引起 之利益衝突。

獨立非執行董事已審閱不競爭契據的遵守及 執行的情況,並確認他們沒有注意到控股股 東在相關期間違反了不競爭契據下的任何承 諾或條款。

控股股東也已確認他們已在相關期間遵守其 在不競爭契據項下的承諾及已對該等遵守作 出年度聲明。

#### 管理合約

於截至2023年12月31日止年度及直至本年報日期概無訂立或存續有關管理及執行本公司全部或任何重要部份業務的合約。

#### SHARE OPTION SCHEME

The following is a summary of principal terms of the share option scheme (the "Share Option Scheme") conditionally approved by a resolution of our sole shareholder passed on 2 March 2017 and adopted by a resolution of the Board on 2 March 2017 (the "Adoption Date").

# 1. Purpose

The purpose of the Share Option Scheme is to give the Eligible Persons (as defined in the following paragraph) an opportunity to have a personal stake in the Company and help motivate them to optimize their future contributions to the Group and/or to reward them for their past contributions, to attract and retain or otherwise maintain on-going relationships with such Eligible Persons who are significant to and/or whose contributions are or will be beneficial to the performance, growth or success of the Group, and additionally in the case of Executives (as defined below), to enable the Group to attract and retain individuals with experience and ability and/or to reward them for their past contributions.

#### 2. Who may join

The Board may, at its absolute discretion, offer options ("**Options**") to subscribe for such number of shares in accordance with the terms set out in the Share Option Scheme to:

- (a) any executive director of, manager of, or other employee holding an executive, managerial, supervisory or similar position in any member of the Group ("Executive"), any proposed employee, any full-time or part-time employee, or a person for the time being seconded to work full-time or part-time for any member of the Group ("Employee");
- (b) a director or proposed director (including an independent non-executive director) of any member of the Group;

## 購股權計劃

以下為經唯一股東於2017年3月2日通過的 決議案有條件批准及由董事會於2017年3月 2日(「採納日期」)的決議案所採納的購股權 計劃(「購股權計劃」)的主要條款概要。

# 1. 目的

購股權計劃旨在向合資格人士(定義見下段)提供於本公司擁有個人股權的機會,並激勵彼等提升日後對本集團所作出的貢獻,及/或就彼等過往的貢獻給予獎勵,以吸引及挽留或以其他方式繼續維持與對本集團的業績、增長或成功而言乃屬重要及/或其貢獻有利於本集團的業績、增長或成功之合資格人士的合作關係,另外就行政人員(定義見下文)而言,亦有助本集團吸引及挽留經驗豐富且具備才能的人士及/或就彼等過往的貢獻給予獎勵。

#### 2. 可參與人士

董事會可全權酌情根據購股權計劃所載 條款向以下人士提呈購股權(「**購股權**」) 以認購有關數目的股份:

- (a) 本集團任何成員公司的任何執行董事、經理,或擔當行政、管理、監管或類似職位的其他僱員(「**行政人員**」)、任何僱員人選、任何全職或兼職僱員,或當其時被調往本集團任何成員公司擔任全職或兼職工作的人士(「**僱員**」);
- (b) 本集團任何成員公司的董事或候 選董事(包括獨立非執行董事);

#### REPORT OF THE DIRECTORS (Continued)

董事會報告(續)

- (c) a direct or indirect shareholder of any member of the Group;
- (d) a supplier of goods or services to any member of the Group;
- (e) a customer, consultant, business or joint venture partner, franchisee, contractor, agent or representative of any member of the Group;
- (f) a person or entity that provides design, research, development or other support or any advisory, consultancy, professional or other services to any member of the Group:
- (g) an associate of any of the persons referred to in paragraphs (a) to (f) above; and
- (h) any person involved in the business affairs of the Company whom the Board determines to be appropriate to participate in the Share Options Scheme (the persons referred above are the "Eligible Persons").

Pursuant to the amendments to the Listing Rules with effect from 1 January 2023, the Eligible Persons under the Share Option Scheme is subject to Rule 17.03A of the Listing Rules.

#### 3. Maximum number of shares

The maximum number of shares which may be issued upon exercise of all options to be granted under the Scheme and any other schemes of the Group shall not in aggregate exceed 10% of the shares in issue as at the Listing Date (such 10% limit representing 400,000,000 shares excluding shares which may fall to be issued upon the exercise of the Over-allotment Option granted by the Company) (the "Scheme Mandate Limit") provided that:

- (c) 本集團任何成員公司的直接或間 接股東;
- (d) 向本集團任何成員公司供應貨品 或服務的供應商;
- (e) 本集團任何成員公司的客戶、顧問、業務或合營夥伴、加盟商、 承包商、代理或代表;
- (f) 向本集團任何成員公司提供設計、研究、開發或其他支援或任何建議、諮詢、專業或其他服務的個人或實體:
- (g) 上文(a)至(f)段所述任何人士的聯繫人;及
- (h) 涉及本公司業務事宜且董事會認 為適合參與購股權計劃的任何人 士(上述人士為「**合資格人士**」)。

根據自2023年1月1日起生效的上市規則修訂,購股權計劃下的合資格人士須遵守上市規則第17.03A條。

#### 3. 最高股份數目

因行使根據計劃及本集團任何其他計劃 將予授出的所有購股權而可能發行的 最高股份數目,合共不得超過截至上市 日期已發行股份的10%(10%的上限指 400,000,000股股份,不包括因本公司 所授出超額配股權獲行使而可能將予 發行的股份)(「計劃授權上限」),前提 是:

- (a) the Company may at any time as our Board may think fit seek approval from Shareholders of the Company to refresh the Scheme Mandate Limit, save that the maximum number of shares which may be issued upon exercise of all options to be granted under the Share Option Scheme and any other schemes of the Company shall not exceed 10% of shares of the Company in issue as at the date of approval by the Shareholders of the Company in general meeting where the Scheme Mandate Limit is refreshed. Options previously granted under the Share Option Scheme and any other schemes of the Company (including those outstanding, cancelled, lapsed or exercised in accordance with the terms of the Share Option Scheme or any other schemes of the Company) shall not be counted for the purposes of calculating the Scheme Mandate Limit as refreshed. The Company shall send to Shareholders of the Company a circular containing the details and information required under the Listing Rules;
- (b) the Company may seek separate approval from the Shareholders of the Company in general meeting for granting Options beyond the Scheme Mandate Limit, provided that the Options in excess of the Scheme Mandate Limit are granted only to the Eligible Person specified by the Company before such approval is obtained. The Company should issue a circular to the Shareholders of the Company containing the details and information required under the Listing Rules; and
- (c) the maximum number of shares which may be issued upon exercise of all outstanding options granted and yet to be exercised under the Share Option Scheme and any other schemes of the Group shall not exceed 30% of the Company's issued share capital from time to time. No Options may be granted under the Share Option Scheme and any other share option scheme of the Company if this will result in such limit being exceeded.

- (a) 本公司可於董事會認為合適時隨 時尋求本公司股東批准,以更新 計劃授權 上限,惟因行使根據購 股權計劃及本公司任何其他計劃 將予授出的所有購股權而可能發 行的最高股份數目,不得超過本 公司股東於股東大會上批准更新 計劃授權上限當日本公司已發行 股份的10%。就計算經更新的計 劃授權上限而言,過往根據購股 權計劃及本公司任何其他計劃授 出的購股權(包括根據購股權計劃 或本公司任何其他計劃的條款而 屬尚未行使、已註銷、已失效或 已行使的購股權)不應計算在內。 本公司須向本公司股東寄發一份 載有上市規則規定的詳情及資料 的通函;
- (b) 本公司可於股東大會上尋求本公司股東另行批准授出超過計劃授權上限的購股權,惟取得有關批准前,超出計劃授權上限的購股權僅可授予本公司指定的合資格人士。本公司須向本公司股東等發一份載有上市規則規定的詳情及資料的通函;及
- (c) 因行使根據購股權計劃及本集團任何其他計劃已授出但尚未行使的全部購股權而可能發行的最高股份數目,不得超過本公司不時已發行股本的30%。倘根據購股權計劃及本公司任何其他購股權計劃授出的購股權超出有關上限,則不得根據上述計劃授出任何購股權。

# 4. Maximum entitlement of each participant

No Option may be granted to any one person such that the total number of shares issued and to be issued upon exercise of Options granted and to be granted to that person in any 12- month period exceeds 1% of the Company's issued share capital from time to time. Where any further grant of Options to such an Eligible Person would result in shares issued and to be issued upon exercise of all Options granted and to be granted to such Eligible Person (including exercised, cancelled and outstanding Options) in the 12-month period up to and including the date of such further grant representing in aggregate over 1% of our Shares in issue, such further grant shall be separately approved by the Shareholders of the Company in general meeting with such Eligible Person and his close associates (or his associates if such Eligible Person is a connected person) abstaining from voting. The Company shall send a circular to the Shareholders of the Company disclosing the identity of the Eligible Person, the number and terms of the Options to be granted (and Options previously granted) to such Eligible Person, and containing the details and information required under the Listing Rules. The number and terms (including the subscription price) of the Options to be granted to such Eligible Person must be fixed before the approval of the Shareholders of the Company and the date of the Board meeting proposing such grant shall be taken as the offer date for the purposes of calculating the subscription price of those Options.

#### 5. Offer and grant of Options

Subject to the terms of the Share Option Scheme, the Board shall be entitled at any time within 10 years from the Adoption Date to offer the grant of an Option to any Eligible Person as the Board may in its absolute discretion select to subscribe at the subscription price for such number of shares as the Board may (subject to the terms of the Share Option Scheme) determine (provided the same shall be a board lot for dealing in the shares on the Stock Exchange or an integral multiple thereof).

# 4. 各參與者享有購股權數目上限

概無向任何一名人士授出購股權,致使 因行使於任何12個月期間授予及將授 予該人士的購股權而發行及將予發行的 股份總數超過本公司不時已發行股本 的1%。倘向上述合資格人士增授購股 權,會導致因行使直至增授購股權當日 (包括該日)止12個月期間已授予及將 授予該合資格人士的所有購股權(包括 已行使、已註銷及尚未行使的購股權) 而已發行及將予發行的股份合共超過已 發行股份的1%,增授購股權須經本公 司股東在股東大會上另行批准,而該合 資格人士及其緊密聯繫人(或如合資格 人士為關連人士,則其聯繫人)須放棄 投票。本公司須向本公司股東寄發一份 披露合資格人士的身份、將授予該合資 格人士的購股權(及先前已授出的購股 權)的數目及條款及載列上市規則規定 的詳情及資料的通函。將授予該合資格 人士的購股權數目及條款(包括認購價) 須於本公司股東批准前釐定,而就計算 該等購股權的認購價而言,建議授出購 股權的董事會會議日期須被視作要約日 期。

#### 5. 提呈及授出購股權

根據購股權計劃條款,董事會有權自採納日期起計10年內隨時向由董事會可全權酌情選擇的任何合資格人士提呈授出購股權,以按認購價認購董事會(根據購股權計劃條款)釐定的有關數目的股份(惟認購的股份須為在聯交所買賣股份的一手或以其完整倍數為單位)。

# 6. Granting Options to connected persons

Subject to the terms in the Share Option Scheme, only insofar as and for so long as the Listing Rules require, where any offer of an Option is proposed to be made to a director, chief executive or a substantial shareholder (as defined in the Listing Rules) of the Company or any of their respective associates, such offer must first be approved by the independent non-executive Directors of the Company (excluding the independent non-executive Director who or whose associates is the grantee of an Option).

Where any grant of Options to a substantial shareholder (as defined in the Listing Rules) or an independent non-executive director of the Company, or any of their respective associates, would result in the securities issued and to be issued upon exercise of all Options already granted and to be granted (including Options exercised, cancelled and outstanding) to such person in the 12-month period up to and including the date of such grant:

- (a) representing in aggregate over 0.1% of the relevant class of securities in issue; and
- (b) (where the securities are listed on the Stock Exchange), having an aggregate value, based on the closing price of the securities at the date of each grant, in excess of HK\$5.0 million, such further grant of Options must be approved by the Shareholders of the Company (voting by way of a poll). The Company shall send a circular to the Shareholders containing the information required under the Listing Rules. The grantee, his associates and all core connected persons of the Company must abstain from voting in favor at such general meeting.

Approval from the Shareholders is required for any change in the terms of Options granted to a participant who is a substantial shareholder or an independent non-executive director of the Company, or any of their respective associates. The grantee, his associates and all core connected persons of the Company must abstain from voting in favour at such general meeting.

# 6. 向關連人士授出購股權

根據購股權計劃條款,僅於及只要上市 規則如此規定,倘擬向本公司董事、主 要行政人員或主要股東(定義見上市規 則)或彼等各自的任何聯繫人提呈任何 購股權,則有關要約須經本公司獨立非 執行董事(不包括其或其聯繫人為購股 權承授人的獨立非執行董事)事先批准。

倘向本公司一名主要股東(定義見上市規則)或獨立非執行董事或彼等各自的任何聯繫人授出購股權,致使因行使直至授出購股權當日(包括該日)止12個月期間授予及將授予該人士的所有購股權(包括已行使、已註銷及尚未行使的購股權)而已發行及將予發行的證券:

- (a) 合共超過已發行相關類別證券的 0.1%;及
- (b) (倘證券於聯交所上市)根據各授出日期證券的收市價計算,總值超過5.0百萬港元,則增授購股權須經本公司股東(以投票方式投票表決)批准。本公司須向股東寄發一份載有上市規則規定的資料的通函。本公司承授人、其聯繫人及所有核心關連人士須在有關股東大會上放棄投贊成票。

向身為本公司主要股東或獨立非執行董事、或彼等各自的任何聯繫人的參與者授出購股權的條款如有任何變動須經股東批准。本公司承授人、其聯繫人及所有核心關連人士須在有關股東大會上放棄投贊成票。

# 7. Restriction on the time of grant of Options

The Board shall not grant any Option under the Share Option Scheme after inside information has come to its knowledge until such inside information has been announced pursuant to the requirements of the Listing Rules. In particular, no Option shall be granted during the period commencing one month immediately preceding the earlier of the date of the Board meeting (as such date is first notified to the Stock Exchange in accordance with the Listing Rules) for the approval of the Company's results for any year, half-year, quarterly or any other interim period (whether or not required under the Listing Rules) and the deadline for the Company to publish an announcement of its results for any year, half-year, quarterly or any other interim period (whether or not required under the Listing Rules), and ending on the date of the results announcements.

# 8. Minimum holding period, vesting and performance target

Subject to the provisions of the Listing Rules, the Board may in its absolute discretion when offering the grant of an Option impose any conditions, restrictions or limitations in relation thereto in addition to those set forth in the Share Option Scheme as the Board may think fit (to be stated in the letter containing the offer of the grant of the Option) including (without prejudice to the generality of the foregoing) qualifying and/or continuing eligibility criteria, conditions, restrictions or limitations relating to the achievement of performance. operating or financial targets by the Company and/or the grantee, the satisfactory performance or maintenance by the grantee of certain conditions or obligations or the time or period before the right to exercise the Option in respect of any of the shares shall vest provided that such terms or conditions shall not be inconsistent with any other terms or conditions of the Share Option Scheme. For the avoidance of doubt, subject to such terms and conditions as the Board may determine as aforesaid (including such terms and conditions in relation to their vesting, exercise or otherwise) there is no minimum period for which an Option must be held before it can be exercised and no performance target which need to be achieved by the grantee before the Option can be exercised.

# 7. 授出購股權的時間限制

董事會知悉內幕消息後,不得根據購股權計劃授出任何購股權,直至內幕消息根據上市規則規定獲公佈為止。尤其於緊接以下兩者中較早發生者前一個月開始至業績公告刊發當日止期間不得好開始至業績公告刊發當日止期間不得何時期,即董事會為批准本公司刊發任何業事會議日期(即根據上市規則首先知年度、半年度、季度或任何其他中期董事會於交所的日期);及本公司刊發任何業事會於之時,季度或任何其他中期積(無論上市規則規定與否)的最後限期

#### 8. 最短持有期限、歸屬及績效目標

根據上市規則條文,於提呈授出購股權 時,董事會可全權酌情施加除購股權計 劃所載之外董事會認為恰當的有關購股 權的任何條件、約束或限制(載於載有 授出購股權要約的函件中),包括(於不 影響上述一般原則的情況下)證明及/ 或維持有關本公司及/或承授人達致業 績、經營或財務目標的合格標準、條 件、約束或限制,承授人在履行若干條 件或維持責任方面的滿意表現或行使任 何股份的購股權權利歸屬前的時間或期 間,惟有關條款或條件不得與購股權計 劃的任何其他條款或條件抵觸。為免生 疑問,根據上述董事會可釐定的有關條 款及條件(包括有關購股權的歸屬、行 使或其他事項的條款及條件),於購股 權可獲行使前並無須持有購股權的最短 期限,而購股權可獲行使前承授人亦毋 須達致仟何業績目標。

# 9. Amount payable for Options and offer period

An offer of the grant of an Option shall remain open for acceptance by the Eligible Person concerned for a period of 28 days from the offer date provided that no such grant of an Option may be accepted after the expiry of the effective period of the Share Option Scheme. An Option shall be deemed to have been granted and accepted by the Eligible Person and to have taken effect when the duplicate offer letter comprising acceptance of the offer of the Option duly signed by the grantee together with a remittance in favor of the Company of HK\$1.00 by way of consideration for the grant thereof is received by the Company on or before the date upon which an offer of an Option must be accepted by the relevant Eligible Person, being a date no later than 28 days after the offer date (the "Acceptance Date"). Such remittance shall in no circumstances be refundable.

Any offer of the grant of an Option may be accepted in respect of less than the number of shares in respect of which it is offered provided that it is accepted in respect of board lots for dealing in shares on the Stock Exchange or an integral multiple thereof and such number is clearly stated in the duplicate offer letter comprising acceptance of the offer of the Option. To the extent that the offer of the grant of an Option is not accepted by the Acceptance Date, it will be deemed to have been irrevocably declined.

#### 10. Subscription price

The subscription price in respect of any particular Option shall be such price as the Board may in its absolute discretion determine at the time of grant of the relevant Option (and shall be stated in the letter containing the offer of the grant of the Option) but the subscription price shall not be less than whichever is the highest of:

- (a) the nominal value of a share;
- (b) the closing price of a share as stated in the Stock Exchange's daily quotations sheet on the offer date; and

# 9. 購股權的應付金額及要約期限

合資格人士可於要約日期起計28日內接納授出購股權的要約,惟不可在購股權計劃有效期屆滿後接納授出購股權。本公司於有關合資格人士須接納購股權要約之日,即不遲於要約日期後28日的日期(「接納日期」)或之前接獲由承受人正式簽署的構成接納購股權要約的日期(下為授出購股權的代價)時,則購股權被視作已獲授出且經合資格人士接納並生效。該匯款於任何情況下不得退回。

任何購股權授出要約可按少於要約所提 呈的股份數目予以接納,惟接納份數須 以於聯交所買賣股份的一手或以任何完 整倍數為單位,且該數目須清晰載於構 成接納購股權要約的要約函件副本內。 倘直至接納日期授出購股權的要約未獲 接納,則將被視作遭不可撤回地拒絕。

#### 10. 認購價

任何特定購股權的認購價須由董事會 於授出有關購股權時全權酌情釐定(及 須於載有授出購股權要約的函件中訂 明),惟認購價不得低於以下三者中的 最高者:

- (a) 股份面值;
- (b) 於要約日期在聯交所每日報價表 所載的股份收市價;及

# 11. Exercise of Option

- (a) An Option shall be exercised in whole or in part (but if in part only, in respect of a board lot or any integral multiple thereof) within the Option period in the manner as set out in this Share Option Scheme by the grantee (or his or her legal personal representative(s)) by giving notice in writing to the Company stating that the Option is thereby exercised and specifying the number of shares in respect of which it is exercised. Each such notice must be accompanied by a remittance for the full amount of the aggregate subscription price for the shares in respect of which the notice is given. Within 28 days after receipt of the notice and, where appropriate, receipt of a certificate from our auditors pursuant to the Share Option Scheme, the Company shall accordingly allot and issue the relevant number of shares to the grantee (or his or her legal personal representative(s)) credited as fully paid with effect from (but excluding) the relevant exercise date and issue to the grantee (or his or her legal personal representative(s)) share certificate(s) in respect of the shares so allotted.
- (b) The exercise of any Option may be subject to a vesting schedule to be determined by the Board in its absolute discretion, which shall be specified in the offer letter.
- (c) The exercise of any Option shall be subject to the members of the Company in general meeting approving any necessary increase in the authorized share capital of the Company.

#### 11. 行使購股權

- (a) 承授人(或其合法遺產代理人)將 按本購股權計劃所載方式於購股 權期間,通過向本公司發出説明 購股權獲行使及訂明購股權行使 所涉及的股份數目的書面通知全 部或部份行使(倘僅部份行使,須 以一手或其任何完整倍數為單位 予以行使)購股權。各有關通知須 隨附發出的通知所涉及的股份總 認購價全數的款項。於接獲通知 且(如適用)接獲核數師根據購股 權計劃發出的證書後28日內,本 公司須相應地向承授人(或其合法 遺產代理人)配發及發行自有關行 使日期(不包括該日)起入賬列作 繳足的有關數目的股份,並向承 授人(或其合法遺產代理人)發出 所配發股份的股票。
- (b) 行使任何購股權可能受由董事會 全權酌情釐定且須於要約函件中 訂明的歸屬時間表規限。
- (c) 任何購股權須待本公司股東於股東大會上批准本公司法定股本的任何必要增加後方可行使。

- (d) Subject as hereinafter provided and subject to the terms and conditions upon which the Option was granted, an Option may be exercised by the Grantee at any time during the Option Period, provided that:
  - (i) in the event that the grantee dies or becomes permanently disabled before exercising an Option (or exercising it in full) and none of the events for termination of employment or engagement pursuant to the terms of the Share Option Scheme exists with respect to such grantee, he or she (or his or her legal representative(s)) may exercise the Option up to the grantee's entitlement immediately prior to the death or permanently disability (to the extent not already exercised) within a period of 12 months following his or her death or permanent disability or such longer period as the Board may determine;
  - (ii) in the event that the grantee ceases to be an Executive for any reason (including his or her employing company ceasing to be a member of the Group) other than his or her death, permanent disability, retirement pursuant to such retirement scheme applicable to the Group at the relevant time or the transfer of his or her employment to an affiliate company or the termination of his or her employment with the relevant member of the Group by resignation or culpable termination, the Option (to the extent not already exercised) shall lapse on the date of cessation of such employment and not be exercisable unless the Board otherwise determines in which event the Option (or such remaining part thereof) shall be exercisable within such period as the Board may in its absolute discretion determine following the date of such cessation;

- (d) 根據下文所述及在購股權授出條款及條件的規限下,承授人可於購股權期間隨時行使購股權,惟須符合以下各項:

  - (ii) 除承授人身故、永久性殘 疾、根據適用於本集團退休 計劃於有關時期退休或轉職 至聯屬公司或因辭職或構成 罪行終止而終止與本集團有 關成員公司的僱傭關係外, 承授人因任何原因(包括其受 僱公司不再為本集團成員公 司)而不再為行政人員,購股 權(以尚未行使者為限)將於 終止受僱日期失效且不可行 使,除非董事會另行決定在 此情況下購股權(或其餘下部 份)可於有關終止日期後於董 事會全權酌情釐定的有關期 限內行使;

- (iii) if a general offer is made to all holders of shares and such offer becomes or is declared unconditional (in the case of a takeover offer) or is approved by the requisite majorities at the relevant meetings of the Shareholders of the Company (in the case of a scheme of arrangement), the grantee shall be entitled to exercise the Option (to the extent not already exercised) at any time (in the case of a takeover offer) within one month after the date on which the offer becomes or is declared unconditional or (in the case of a scheme of arrangement) prior to such time and date as shall be notified by the Company:
- (iv) if a compromise or arrangement between the Company and its members or creditors is proposed for the purposes of or in connection with a scheme for the reconstruction of the Company or its amalgamation with any other company, the Company shall give notice thereof to the grantees who have Options unexercised at the same time as it dispatches notices to all members or creditors of the Company summoning the meeting to consider such a compromise or arrangement and thereupon each grantee (or his or her legal representatives or receiver) may until the expiry of the earlier of:
  - (1) the Option period;
  - (2) the period of two months from the date of such notice; or
  - (3) the date on which such compromise or arrangement is sanctioned by the court, exercise in whole or in part his or her Option.

- - (1) 購股權期間;
  - (2) 有關通知之日起計兩個月期間;或
  - (3) 法院批准有關和解或安 排當日。

- (v) in the event a notice is given by the Company to its members to convene a general meeting for the purposes of considering, and if thought fit, approving a resolution to voluntarily wind-up the Company, the Company shall on the same date as or soon after it dispatches such notice to each member of the Company give notice thereof to all grantees and thereupon, each grantee (or his or her legal personal representative(s)) shall be entitled to exercise all or any of his or her options at any time not later than two Business Days (as defined in the Listing Rules) prior to the proposed general meeting of the Company by giving notice in writing to the Company, accompanied by a remittance for the full amount of the aggregate subscription price for the shares in respect of which the notice is given whereupon the Company shall as soon as possible and, in any event, no later than the business day (as defined in the Listing Rules) immediately prior to the date of the proposed general meeting referred to above, allot the relevant Shares to the grantee credited as fully paid.
- (v) 倘本公司向其股東發出召開 股東大會以考慮及酌情批准 自願清盤本公司決議案的通 告,則本公司須於知會本公 司每位股東的同日或其後盡 快將相關事宜知會所有承授 人,每位承授人(或其合法遺 產代理人)有權於不遲於建議 舉行本公司股東大會前兩個 營業日(定義見上市規則)內 任何時間通過向本公司發出 書面通知行使其全部或任何 購股權,同時將通知所涉及 股份的總認購價悉數支付予 本公司,其後本公司將盡快 且在任何情況下於不遲於緊 接上述建議舉行股東大會日 期前的一個營業日(定義見上 市規則)向承授人配發有關股 份,入賬列作繳足。

## 12. Life of Share Option Scheme

Subject to the terms of this Share Option Scheme, the Scheme shall be valid and effective for a period of 10 years from the date on which it becomes unconditional, after which no further options will be granted or offered but the provisions of the Share Option Scheme shall remain in force and effect in all other respects. All Options granted prior to such expiry and not then exercised shall continue to be valid and exercisable subject to and in accordance with the Share Option Scheme. As at 31 December 2023, the remaining life of the Share Option Scheme was approximately 3 years and 3 months.

#### 12. 購股權計劃的期限

在本購股權計劃條款的規限下,計劃將 自其成為無條件之日起計10年之期間 內有效,其後不再授出或提呈購股權, 但購股權計劃的條文將在所有其他方面 繼續具有效力。在到期前授出而當時尚 未行使的全部購股權均將仍然有效,並 可在購股權計劃規限下按照該計劃行 使。於2023年12月31日,購股權計劃 的剩餘年期約為3年零3個月。

#### 13. Lapse of Share Option

An Option shall lapse automatically and not be exercisable, to the extent not already exercised, on the earliest of:

- (a) the expiry of the Option period;
- (b) the expiry of any of the period referred to paragraphs related to exercise of the Option;
- (c) subject to the terms of the period mentioned in the paragraph headed "Share Option Scheme — 11. Exercise of Option" in this section, the date of the commencement of the winding-up of the Company;
- (d) there is an unsatisfied judgement, order or award outstanding against the grantee or the Board has reason to believe that the grantee is unable to pay or to have no reasonable prospect of being able to pay his/her/its debts;
- (e) there are circumstances which entitle any person to take any action, appoint any person, commence proceedings or obtain any order of the type mentioned in this Share Option Scheme with respect to the exercise of the Option;
- (f) a bankruptcy order has been made against any director or shareholder of the grantee (being a corporation) in any jurisdiction.

No compensation shall be payable upon the lapse of any Option, provided that the Board shall be entitled in its discretion to pay such compensation to the grantee in such manner as it may consider appropriate in any particular case.

#### 13. 購股權失效

購股權(以尚未行使者為限)將於發生以下情況時(以最早發生者為準)自動失效及不可行使:

- (a) 購股權期間屆滿;
- (b) 有關行使購股權的段落所述的任 何期間屆滿;
- (c) 受本節「購股權計劃-11.行使購股權」一段所述的期限所規限,本公司開始清盤的日期;
- (d) 存在尚未執行而對承授人不利的 判決、法令或裁決,或董事會有 理由相信承授人無力償付或無法 合理期望承授人未來有力償付其 債務:
- (e) 發生令任何人士有權採取任何行動、委派任何人士、提出起訴或接獲本購股權計劃中就行使購股權所述任何指令之情況:
- (f) 在任何司法權區內對承授人(為一間公司)的任何董事或股東下達破產令。

任何購股權失效時毋須支付任何賠償 金,惟董事會有權酌情以其認為對任何 特定情況屬恰當的方式,支付此賠償金 予承授人。

#### 14. Adjustment

In the event of any alteration to the capital structure of the Company while any Option remains exercisable, whether by way of capitalization of profits or reserves, right issue, consolidations, reclassification, reconstruction, sub-division or reduction of the share capital of the Company, the Board may, if it considers the same to be appropriate, direct that adjustments be made to:

- (a) the maximum number of shares subject to the Share Option Scheme; and/or
- (b) the aggregate number of shares subject to the Option so far as unexercised; and/or
- (c) the subscription price of each outstanding Option.

Where the Board determines that such adjustments are appropriate (other than an adjustment arising from a capitalization issue), the auditors appointed by the Company shall certify in writing to the Board that any such adjustments are in their opinion fair and reasonable, provided that:

- (a) any such adjustments shall give the Eligible Persons the same proportion of equity capital as they were previously entitled to. In respect of any such adjustments, other than any made on a capitalization issue, the auditors shall confirm to the Board in writing that the adjustments satisfy this requirement;
- (b) any such adjustments shall be made on the basis that the aggregate subscription price payable by the grantee on the full exercise of any Option shall remain as nearly as practicable same as (but shall not be greater than) it was before such event;
- (c) no such adjustments shall be made the effect of which would be to enable a share to be issued at less than its nominal value:

#### 14. 調整

倘本公司資本架構發生任何變動而任何 購股權仍可予行使,則無論通過溢利或 儲備資本化、供股、合併、重新分類、 重組、拆細或削減本公司股本的方式, 倘董事會認為恰當,則可指示調整:

- (a) 購股權計劃涉及的最高股份數目: 及/或
- (b) 未行使購股權涉及的股份總數: 及/或
- (c) 各未行使購股權的認購價。

當董事會確定該等調整屬恰當時(不包括資本化發行引致的調整),本公司委聘的核數師將向董事會書面證明其認為該等調整屬公平合理,惟:

- (a) 任何該等調整須給予合資格人士 與其過往有權獲得的股本之比例 相同的股本。就任何該等調整而 言,除就資本化發行所作任何調 整外,核數師須書面向董事會確 認有關調整符合本條規定;
- (b) 任何該等調整的基準為,承授人 因悉數行使任何購股權而應付的 總認購價須盡可能與調整前保持 相同(但不得超過調整前數目):
- (c) 任何該等調整不得使股份以低於 其面值的價格發行:

#### REPORT OF THE DIRECTORS (Continued)

董事會報告(續)

- (d) any such adjustments shall be made to in accordance with the provisions as stipulated under Chapter 17 of the Listing Rules and supplementary guidance on the interpretation of the Listing Rules issued by the Stock Exchange from time to time; and
- (e) the issue of securities as consideration in a transaction shall not be regarded as a circumstance requiring any such adjustments.
- (d) 任何該等調整須根據上市規則第 17章及聯交所不時頒佈的有關上 市規則詮釋的補充指引的條文作 出:及
- (e) 作為交易代價的證券發行不得被 視為須作出該等調整的情況。

#### 15. Cancellation of Options not exercised

The Board shall be entitled for the following causes to cancel any Option in whole or in part by giving notice in writing to the grantee stating that such Option is thereby cancelled with effect from the date specified in such notice (the "Cancellation Date"):

- (a) the grantee commits or permits or attempts to commit or permit a breach of restriction on transferability of Option or any terms or conditions attached to the grant of the Option;
- (b) the grantee makes a written request to the Board for the Option to be cancelled; or
- (c) if the grantee has, in the opinion of the Board, conducted himself in any manner whatsoever to the detriment of or prejudicial to the interests of the Company or its subsidiary.

The Option shall be deemed to have been cancelled with effect from the Cancellation Date in respect of any part of the Option which has not been exercised as at the Cancellation Date. No compensation shall be payable upon any such cancellation, provided that the Board shall be entitled in its discretion to pay such compensation to the grantee in such manner as it may consider appropriate in any particular case.

#### 15. 註銷未行使的購股權

董事會有權基於以下理由通過向承授人 發出書面通知,說明該等購股權由該通 知所指明的日期(「**註銷日期**」)起全部或 部份註銷:

- (a) 承授人作出或允許作出或試圖作 出或允許違反購股權轉讓性的限 制或授予購股權所附帶的任何條 款或條件;
- (b) 承授人向董事會提出書面要求註 銷購股權;或
- (c) 倘董事會認為承授人以任何方式 所作出的行為損害或不利於本公 司或其附屬公司的利益。

就於註銷日期尚未行使的購股權的任何 部份而言,購股權將被視作自註銷日期 起已被註銷。任何該等註銷毋須支付任 何賠償金,惟董事會有權酌情以其認為 在任何特定情況下屬恰當的方式向承授 人支付此賠償金。

#### 16. Ranking of Shares

The Shares to be allotted upon the exercise of an Option will be subject to all the provisions of the Articles of Association and the laws of the Cayman Islands from time to time and shall rank pari passu in all respects with the then existing fully paid Shares in issue commencing from (i) the allotment date or, (ii) if that date falls on a day when the register of members of the Company is closed, the first date of the re-opening of the register of members. Accordingly, it will entitle the holders to participate in all dividends or other distributions paid or made on or after (i) the allotment date or, (ii) if that date falls on a day when the register of members of the Company is closed, the first day of the re-opening of the register of members, other than any dividend or other distribution previously declared or recommended or resolved to be paid or made if the record date therefore shall be before the allotment date.

Share issued upon the exercise of an Option shall not carry rights until the registration of the grantee (or any other person) as the holder thereof.

#### 17. Termination

The Company may by resolution in general meeting at any time terminate the operation of the Share Option Scheme. Upon termination of the Share Option Scheme as aforesaid, no further Options shall be offered but the provisions of the Share Option Scheme shall remain in force and effect in all other respects. All Options granted prior to such termination and not then exercised shall continue to be valid and exercisable subject to and in accordance with the Share Option Scheme.

#### 16. 股份地位

於承授人(或任何其他人士)登記為股份 持有人前,因行使購股權發行的股份不 會附帶任何權利。

#### 17. 終止

本公司可於股東大會上通過決議案隨時 終止購股權計劃的運作。待上述購股權 計劃終止後,不得進一步提呈購股權, 惟購股權計劃的條文在其他各方面仍然 具有效力。於有關終止前已授出但當時 尚未行使的所有購股權仍然有效,並可 在購股權計劃規限下按照購股權計劃行 使。

#### 18. Transferability

The Option shall be personal to the grantee and shall not be assignable and no grantee shall in any way sell, transfer, charge, mortgage, encumber or create any interest (legal or beneficial) in favor of any third party over or in relation to any Option or attempt to do so (save that the grantee may nominate a nominee in whose name the Shares issued pursuant to the Share Option Scheme may be registered). Any breach of the foregoing shall entitle the Company to cancel any outstanding Option or part thereof granted to such grantee.

#### 19. Alteration of Share Option Scheme

The Share Option Scheme may be altered in any respect by a resolution of the Board except that the following shall not be carried out except with the prior sanction of an ordinary resolution of the Shareholders of the Company in general meeting:

- (a) any material alteration to its terms and conditions or any change to the terms of Options granted (except where the alterations take effect under the existing terms of the Share Option Scheme);
- (b) any alteration to the provisions of the Share Option Scheme in relation to the matters set out in Rule 17.03 of the Listing Rules to the advantage of grantee;
- (c) any change to the authority of the Board or any person or committee delegated by the Board pursuant to the Share Option Scheme to administer the day-to-day running of the Scheme; and
- (d) any alteration to the aforesaid alternation provisions.

provided always that the amended terms of the Share Option Scheme shall comply with the applicable requirements of the Listing Rules.

#### 18. 可轉讓性

購股權屬承授人個人所有,且不得轉讓,任何承授人均不得以任何方式向任何第三方出售、轉讓、押記、抵押、留置或增設有關任何購股權的任何權益(法定或實益)或試圖如此行事(承授人可提名一名代名人以其名義登記根據購股權計劃發行的股份除外)。一旦違反上述規定,本公司有權註銷授予該承授人的任何或部份尚未行使的購股權。

#### 19. 修訂購股權計劃

購股權計劃可通過董事會決議案在任何 方面予以修訂,除非本公司股東在股東 大會上事先批准普通決議案,否則不得 進行以下修訂:

- (a) 對其條款及條件的任何重大變動,或對已授出購股權的條款的任何變動(根據購股權計劃的現有條款生效的修訂除外);
- (b) 對與上市規則第17.03條所載事宜 有關的購股權計劃條文有利於承 授人的任何變動:
- (c) 購股權計劃所載之董事會或董事 會委派的任何人士或委員會管理 計劃日常運作之權力的任何變動: 及
- (d) 對前述修訂條文的任何變動。

惟購股權計劃的經修訂條款須符合上市 規則的適用規定。

#### 20. Conditions of the Share Option Scheme

The Share Option Scheme shall come into effect on the date on which the following conditions are fulfilled:

- (a) the approval of the Shareholders for the adoption of the Share Option Scheme;
- (b) the approval of the Stock Exchange for the listing of and permission to deal in, a maximum of 400,000,000 shares to be allotted and issued pursuant to the exercise of the Share Option Scheme in accordance with the terms and conditions of the Share Option Scheme;
- (c) the commencement of dealing in the shares of the Company on the Stock Exchange; and
- (d) the obligations of the underwriters under the Underwriting Agreement becoming unconditional and not being terminated in accordance with the terms thereof or otherwise.

If the permission referred to in paragraph (b) above is not granted within two calendar months after the Adoption Date:

- (i) the Share Option Scheme will forthwith terminate;
- (ii) any Option granted or agreed to be granted pursuant to the Share Option Scheme and any offer of such a grant shall be of no effect;
- (iii) no person shall be entitled to any rights or benefits or be under any obligations under or in respect of the Share Option Scheme or any Option; and
- (iv) the Board may further discuss and devise another share option scheme that is applicable to a private company for adoption by our Company.

#### 20. 購股權計劃的條件

購股權計劃須待以下條件達成當日方始 生效:

- (a) 股東批准採納購股權計劃;
- (b) 聯交所批准根據購股權計劃的條款及條件行使購股權計劃而將予配發及發行的最多400,000,000股股份上市及買賣;
- (c) 本公司股份於聯交所開始買賣;及
- (d) 包銷商於包銷協議項下的責任成 為無條件且並無根據所涉條款規 定而終止或以其他方式終止。

倘上文(b)段所述批准未能於採納日期 後兩個曆月授出,則:

- (i) 購股權計劃將隨即終止;
- (ii) 根據購股權計劃授出或同意授出 的任何購股權及有關授出的任何 要約將會失效:
- (iii) 概無人士根據或就購股權計劃或 任何購股權而擁有任何權利或利 益或須承擔任何責任;及
- (iv) 董事會可進一步討論及修訂另一份由本公司採納的適用於私營公司之購股權計劃。

# REPORT OF THE DIRECTORS (Continued) 董事會報告(續)

#### **OPTIONS GRANTED UNDER THE SCHEME**

# Details of the Options granted and outstanding for the year ended 31 December 2023, are as follows:

#### 根據計劃授出的購股權

截至2023年12月31日止年度已授出及尚未 行使購股權詳情如下:

#### **Number of Options granted:**

#### 已授出購股權數目:

Category and name of participant	參與者類別 及姓名	Date of grant of share options	Exercise price (HKD)	Outstanding as at 1 January 2023 於2023年 1月1日	Granted during the Reporting Period	Exercised during the Reporting Period	Lapsed during the Reporting Period	Outstanding as at 31 December 2023 於2023年 12月31日
		授出購股權日期	(港元)	尚未行使	報告期間授出	報告期間行使	報告期間失效	尚未行使
Zhang Weiping	張衛平	31/8/2017	1.39	20,000,000	_	_	4,000,000	16,000,000
		27/8/2018	1.66	10,000,000	-	-	-	10,000,000
Zuo Yichen	左熠晨	31/8/2017	1.39	5,000,000	-	-	1,000,000	4,000,000
		27/8/2018	1.66	3,000,000	-	-	-	3,000,000
Lam Ngai Lung	林毅龍	31/8/2017	1.39	5,000,000	=	=	1,000,000	4,000,000
		27/8/2018	1.66	3,000,000	-		-	3,000,000
Li Yanping	李雁平	27/8/2018	1.66	1,000,000	-	-	-	1,000,000
Other employees	其他員工	31/8/2017	1.39	5,000,000	=	=	1,000,000	4,000,000
		27/8/2018	1.66	10,450,000	-		-	10,450,000
		19/8/2019	1.42	1,200,000	-		500,000	700,000
		21/8/2020	1.22	1,100,000	_	_	-	1,100,000
Total	總計			64,750,000	-	-	7,500,000	57,250,000

#### Notes:

- (1) The closing prices of the shares of the Company on 31 August 2017 and 27 August 2018, 19 August 2019 and 21 August 2020, being the dates on which the share options were granted, were HK\$1.39, HK\$1.66, HK\$1.42 and HK\$1.22 per share respectively. The closing prices of the shares of the Company on 30 August 2017, 24 August 2018, 16 August 2019 and 20 August 2020, being the last trading days before the dates on which the options were granted were HK\$1.38, HK\$1.55, HK\$1.42 and HK\$1.25 per share respectively.
- (2) Save for 5,000,000 share options granted on 21 August 2020, the share options with respect to a grantee will be exercisable in the following manner:
  - (i) 20% of the share options will be vested on the first anniversary of the date of grant and will be exercisable within five years from the first anniversary of the date of grant.
  - (ii) 20% of the share options will be vested on the second anniversary of the date of grant and will be exercisable within five years from the second anniversary of the date of grant.
  - (iii) 20% of the share options will be vested on the third anniversary of the date of grant and will be exercisable within five years from the third anniversary of the date of grant.
  - (iv) 20% of the share options will be vested on the fourth anniversary of the date of grant and will be exercisable within five years from the fourth anniversary of the date of grant.
  - (v) 20% of the share options will be vested on the fifth anniversary of the date of grant and will be exercisable within five years from the fifth anniversary of the date of grant.
- (3) 5,000,000 share options granted on 21 August 2020 with respected to a grantee will be exercisable in the following manner:
  - (i) 50% of the share options will be vested on the first anniversary of the date of grant and will be exercisable within five years from the first anniversary of the date of grant.
  - (ii) 50% of the share options will be vested on the second anniversary of the date of grant and will be exercisable within five years from the second anniversary of the date of grant.

#### 附註:

- (1) 本公司股份於2017年8月31日及2018年8月27日、2019年8月19日及2020年8月21日(均為購股權授出之日期)之收市價分別為每股1.39港元、1.66港元、1.42港元及1.22港元。本公司股份於2017年8月30日、2018年8月24日、2019年8月16日及2020年8月20日(均為購股權授出日期前之最後交易日期)之收市價分別為每股1.38港元、1.55港元、1.42港元及1.25港元。
- (2) 除於2020年8月21日授出的5,000,000份購股權外,承授人名下之購股權將可按以下方式行使:
  - (i) 20%的購股權將於授出日期起計滿一週 年之日歸屬,並於授出日期滿一週年之 日起計五年內將可予行使。
  - (ii) 20%的購股權將於授出日期起計滿兩週 年之日歸屬,並於授出日期滿兩週年之 日起計五年內將可予行使。
  - (iii) 20%的購股權將於授出日期起計滿三週 年之日歸屬,並於授出日期滿三週年之 日起計五年內將可予行使。
  - (iv) 20%的購股權將於授出日期起計滿四週 年之日歸屬,並於授出日期滿四週年之 日起計五年內將可予行使。
  - (v) 20%的購股權將於授出日期起計滿五週 年之日歸屬,並於授出日期滿五週年之 日起計五年內將可予行使。
- (3) 於2020年8月21日 向 一 名 承 授 人 授 出 的 5,000,000份購股權將可按以下方式行使:
  - (i) 50%的購股權將於授出日期起計滿一週 年之日歸屬,並於授出日期滿一週年之 日起計五年內將可予行使。
  - (ii) 50%的購股權將於授出日期起計滿兩週年之日歸屬,並於授出日期滿兩週年之日起計五年內將可予行使。

# REPORT OF THE DIRECTORS (Continued) 董事會報告(續)

As there had been no exercise of any share options during the year ended 31 December 2023, there was no weighted average closing price of the Shares immediately prior to exercise date to be disclosed pursuant to Rule 17.07(1)(d) of the Listing Rules.

As at the beginning and the end of the year ended 31 December 2023, the number of options available for grant under the Share Option Scheme are 335,250,000 and 342,750,000 respectively.

The number of shares that may be issued in respect of options granted under the Share Option Scheme during the year ended 31 December 2023 divided by the weighted average number of shares of the relevant class in issue for the year ended 31 December 2023 is nil.

As at the date of this annual report, the total number of shares available for issue under the Share Option Scheme is 400,000,000 shares, representing approximately 9.48% of the total issued shares of the Company and the weighted average number of the shares in issue of the Company.

During the year ended 31 December 2023, there were 7,500,000 ordinary shares subject to share options granted under the Share Option Scheme lapsed.

Save as disclosed above, no options were granted, exercised or cancelled during the year ended 31 December 2023.

#### **EQUITY-LINKED AGREEMENTS**

Other than the Share Option Scheme as disclosed in this annual report, no equity-linked agreements that will or may result in the Company issuing shares or that require the Company to enter into any agreements that will or may result in the Company issuing shares were entered into by the Company during the Reporting Period or subsisted at the end of the Reporting Period.

#### PERMITTED INDEMNITY PROVISION

A permitted indemnity provision for the benefit of the Directors is currently in force and was in force throughout the year 2023. The Company has taken out and maintained directors' liability insurance throughout the year, which provides appropriate cover for the Directors of the Company and its subsidiaries.

由於截至2023年12月31日止年度並無任何 購股權獲行使,故並無於緊接行使日期前 的股份加權平均收市價須根據上市規則第 17.07(1)(d)條予以披露。

於截至2023年12月31日止年度年初及年末,根據購股權計劃可供授出的購股權數目分別為335,250,000份及342,750,000份。

將截至2023年12月31日止年度就其購股權計劃授出的購股權可能發行的股份數目除以截至2023年12月31日止年度相關股份類別的加權平均已發行股份數目後得出的數值為零。

於本年報日期,購股權計劃項下可供發行的股份總數為400,000,000股,佔本公司已發行股份總數及本公司已發行股份加權平均數約9.48%。

於截至2023年12月31日止年度,根據購股權計劃授出的購股權所涉及的7,500,000股普通股已失效。

除上文所披露者外,截至2023年12月31日 止年度概無購股權獲授出、行使或註銷。

#### 股票掛鈎協議

除本年報所披露之購股權計劃外,本公司於報告期間概無訂立或於報告期間末存續將導致或可能導致本公司發行股份或規定本公司 訂立任何將導致或可能導致本公司發行股份的協議的股票掛鈎協議。

#### 獲許可彌償保證條文

惠及董事的獲許可彌償保證條文於現時有效 及於整個2023年度內一直有效。於整個年 度內本公司已購買及持有董事責任保險,為 本公司及其附屬公司董事提供適當的保險保 障。

#### **EMPLOYEE AND REMUNERATION POLICIES**

As at 31 December 2023, the Group employed approximately 6,900 (2022: approximately 7,500) staff in the PRC and Hong Kong. Employees of the Group are remunerated based on their individual performance, professional qualifications, experience in the industry and relevant market trends. The management of the Group regularly reviews the Group's remuneration policy and appraises the work performance of its staff. Employee remuneration includes salaries, allowances, bonuses, social insurance and mandatory pension fund contribution. As required by the relevant regulations in the PRC, the Group participates in the social insurance schemes operated by the relevant local government authorities. The Group also participates in the mandatory provident fund schemes for our employee in Hong Kong.

A remuneration committee was set up for reviewing the Group's emolument policy and structure for all remuneration of the Directors and senior management of the Group, having regard to the Group's operating results, individual performance of the Directors and senior management and comparable market practices.

The Directors and senior management may also receive Options to be granted under the Share Option Scheme. For further details of the Share Option Scheme, please refer to the section headed "Share Option Scheme" in this annual report.

Details of the remuneration of the Directors, and five highest paid individuals during the year ended 31 December 2023 are set out in Notes 8 and 9 to the consolidated financial statements.

#### RETIREMENT AND EMPLOYEE BENEFITS SCHEME

Details of the retirement and employee benefits scheme of the Company are set out in "Other employee benefits" of Note 2.4 to the consolidated financial statements.

#### **CONNECTED TRANSACTIONS**

The Company has not entered into any connected transaction (as defined in the Listing Rules) for the year ended 31 December 2023.

#### 僱員及薪酬政策

於2023年12月31日,本集團於中國及香港聘用的員工約為6,900名(2022年:約7,500名)。本集團僱員之薪酬按其個人表現、專業資格、行業經驗及相關市場趨勢釐定。本集團管理層定期檢討本集團的薪酬政策,並評估員工之工作表現。僱員薪酬包括薪金、津貼、花紅、社會保險及強制性退休基金供款。根據中國相關法規規定,本集團參與由相關當地政府機關運作的社會保險計劃。本集團亦為位於香港之僱員參與強制性公積金計劃。

本集團已設立薪酬委員會,以參照本集團的經營業績、董事及高級管理層的個人表現及可資比較市場慣例審閱本集團董事及高級管理層的酬金政策及架構。

董事及高級管理層亦可根據購股權計劃獲得 購股權。有關購股權計劃的進一步詳請,請 參閱本年報的「購股權計劃」一節。

董事及五名最高薪酬人士於截至2023年12 月31日止年度的薪酬詳情載列於綜合財務 報表附註8及9。

#### 退休及僱員福利計劃

有關本公司的退休及僱員福利計劃詳情載列於綜合財務報表附註2.4「其他僱員福利」。

#### 關連交易

於截至2023年12月31日止年度,本公司並 無訂立任何關連交易(定義見上市規則)。

# REPORT OF THE DIRECTORS (Continued) 董事會報告(續)

Save as disclosed above, details of the related party transactions entered into by the Group during the year ended 31 December 2023 are set out in Note 40 to the consolidated financial statements. The transactions as set out therein do not fall under "Connected Transactions" or "Continuing Connected Transactions" in accordance with Chapter 14A of the Listing Rules.

除上文所披露者外,本集團於截至2023年 12月31日止年度所訂立的關連方交易詳情 已載列於綜合財務報表附註40。當中所載 交易概無構成上市規則第14A章項下之「關 連交易」或「持續關連交易」。

The Company confirmed that it has complied with the disclosure requirements in accordance with Chapter 14A of the Listing Rules. During the Reporting Period, as far as the Directors are aware, there was no material non-compliance with applicable laws and regulations by the Group that has a significant impact on the Group's business and operations.

本公司確認其已遵守上市規則第14A章項下的披露規定。於報告期間,就董事所知,本 集團並無重大違反適用法律及法規,而對本 集團業務及營運造成重大影響。

#### **ENVIRONMENTAL PROTECTION POLICIES**

# The Group is principally engaged in providing educational services, a line of business that generally does not have material impact on the environment. During the year ended 31 December 2023, the Group did not incur any material cost of compliance with applicable environmental laws and regulations.

#### 環境保護政策

本集團主要從事提供教育服務,而此類業務 一般不會對環境造成重大影響。截至2023 年12月31日止年度,本集團並未在遵守適 用環境法律及法規方面產生任何重大成本。

#### **COMPLIANCE WITH LAWS AND REGULATIONS**

#### During the year ended 31 December 2023 and up to the date of this annual report, the Group has complied with the relevant laws and regulations that have a significant impact on the Company.

#### 遵守法律及法規

截至2023年12月31日止年度及直至本年報日期,本集團已遵守對本公司產生重大影響的相關法律及法規。

#### **EVENTS AFTER THE REPORTING PERIOD**

# After the Reporting Period and up to the date of this annual report, there were no material events affecting the Company or any of its subsidiaries.

#### 報告期後之事項

於報告期間後及直至本年報日期,概無發生 對本公司及其任何附屬公司造成影響的重大 事件。

#### CODE ON CORPORATE GOVERNANCE PRACTICES

The Board has committed to achieving high corporate governance standards in order to safeguard the interests of Shareholders and to enhance corporate value and accountability. The Company has complied with all the code provisions set forth in the Corporate Governance Code as set out in Appendix C1 to the Listing Rules (the "Corporate Governance Code") during the year ended 31 December 2023. The Board will continue to review and monitor the corporate governance practices of the Company for the purpose of maintaining high corporate governance standards.

For details, please see the Corporate Governance Report in this annual report on pages 121 to 141.

#### **AUDIT COMMITTEE**

The Company established an audit committee (the "Audit Committee") in compliance with the Corporate Governance Code. The members of the Audit Committee have discussed with the management, and reviewed, the 2023 consolidated financial statements as set out in this annual report.

#### **AUDITOR**

The financial statements of the Group for the year ended 31 December 2023 had been audited by Ernst & Young, who will retire and being eligible, offer themselves for reappointment as auditor at the forthcoming annual general meeting of the Company. The Company has not changed its external auditor since its Listing and up to the date of this annual report.

#### 企業管治常規守則

董事會致力於達致高標準的企業管治,務求保障股東權益及提升本公司企業價值及問責性。本公司於截至2023年12月31日止年度一直遵守上市規則附錄C1所載的企業管治守則(「企業管治守則」)中載列的所有守則條文。董事會將繼續審閱及監督本公司的企業管治常規,以維持高標準的企業管治。

詳情請參見本年報第121頁至第141頁的企業管治報告。

#### 審核委員會

本公司已按企業管治守則成立審核委員會 (「審核委員會」)。審核委員會的成員已與管 理層討論並審閱載列於本年報的2023年綜 合財務報表。

#### 核數師

本集團於截至2023年12月31日止年度的財務報表已由安永會計師事務所審核。彼等將任滿告退,但表示願意於應屆週年股東大會應聘連任為核數師。自本公司上市起直至本年報日期,本公司並無更換其外聘核數師。

# REPORT OF THE DIRECTORS (Continued) 董事會報告(續)

# RECOMMENDATION TO CONSULT PROFESSIONAL TAX ADVICE

The Company is not aware of any tax relief or exemption available to the shareholders of the Company by reason of their holding of the Company's securities. If the shareholders of the Company are not sure about the tax effect on the purchase, holding, sale, trading or exercise of any rights attached to the relevant shares of the Company, they are recommended to consult independent experts for advice.

On behalf of the Board

#### Li Xuechun

Chairman

Hong Kong, 19 March 2024

#### 諮詢專業税務意見的推薦建議

本公司並不知悉本公司股東因持有本公司證 券而獲提供任何税務寬減或減免。倘本公司 股東不確定購買、持有、出售、買賣或行使 本公司相關股份附帶之權利的税務影響,建 議彼等諮詢獨立專家以取得意見。

代表董事會

*主席* 李學春

香港,2024年3月19日

#### CORPORATE GOVERNANCE REPORT

#### 企業管治報告

#### INTRODUCTION

The Board is committed to upholding a high standard of corporate governance and business ethics in the firm belief that they are essential for enhancing investors' confidence and maximizing Shareholders' returns. The Board reviews its corporate governance practices from time to time in order to meet the rising expectations of stakeholders, and to comply with increasingly stringent regulatory requirements as well as fulfill its commitment to excellence in corporate governance.

During the period from 1 January 2023 up to 31 December 2023 (both dates inclusive), the Company has complied with all code provisions of the Corporate Governance Code as set out in Appendix C1 to the Listing Rules.

#### **CORPORATE CULTURE AND VALUES**

A healthy corporate culture across the Group is integral to attain its vision and strategy. It is the Board's role to foster a corporate culture with the following core principles and to ensure that the Company's vision, values and business strategies are aligned to it:

#### 1. Integrity and code of conduct

The Group strives to maintain high standards of business ethics and corporate governance across all our activities and operations. The Directors, management and staff are all required to act lawfully, ethically and responsibly, and the required standards and norms are explicitly set out in the training materials for all new staff and embedded in various policies such as the Group's employee handbook (including therein the Group's code of conduct), the anti-corruption policy of the Group. Trainings are conducted from time to time to reinforce the required standards in respect of ethics and integrity.

#### 2. Commitment

The Group believes that the culture of commitment to workforce development, workplace safety and health, diversity, and sustainability is one where staff have a feeling of commitment and emotional engagement with the Group's mission. The Company's strategy in the business development and management are to achieve long-term, steady and sustainable growth, while having due considerations from environment, social and governance aspects.

#### 緒言

董事會致力秉持高水平的企業管治及商業道德標準,堅信此乃提升投資者信心及增加股東回報的必然舉措。董事會不時檢討其企業管治常規以符合持份者日益提高的期望、遵守愈發嚴格的監管規定並履行其對卓越企業管治的承擔。

由2023年1月1日起至2023年12月31日止期間(首尾兩日包括在內),本公司已遵守上市規則附錄C1所載的企業管治守則的所有守則條文。

#### 企業文化及價值觀

健康的企業文化對實現本集團的願景及策略 至關重要。董事會的職責為打造具有下列核 心原則的企業文化,並確保本公司的願景、 價值觀及業務策略與企業文化保持一致:

#### 1. 誠信及行為守則

本集團致力於在我們所有活動及業務中保持高標準的商業道德及企業管治。董事、管理層及員工均須以合法、符合道德及負責任的方式行事,且規定標準及規範於所有新員工的培訓材料中明確載列,並已載入多項政策內,如本集團員工手冊(包括當中的本集團行為守則)、本集團反貪污政策。本公司不時進行培訓,以加強有關道德及誠信方面的必要標準。

#### 2. 承擔

本集團認為,致力於員工發展、工作場 所安全與健康、多元化與可持續發展的 承擔文化使員工產生一種承擔感及對本 集團使命的情感投入。本公司於業務發 展及管理方面的策略為實現長期、穩定 及可持續增長,同時適當兼顧環境、社 會及管治。

# CORPORATE GOVERNANCE REPORT (Continued) 企業管治報告(續)

#### THE BOARD

#### General

The Board is committed to providing effective and responsible leadership for the Company. The Directors, individually and collectively, must act in good faith and in the best interests of the Company and its shareholders. The Board sets the Group's overall objectives and strategies, monitors and evaluates its operating and financial performance and reviews the corporate governance standard of the Group. It is also responsible for approving certain specific matters such as annual and interim results, major transactions, director appointments or reappointments, investment policy, dividend and accounting policies. The Board has delegated the authority and responsibility for implementing its business strategies and managing the daily operations of the Group's businesses to the executive Directors and members of senior management. The functions and power that are so delegated are reviewed periodically to ensure that they remain appropriate. All Directors are provided with monthly updates on the Company's performance and financial position to enable the Board as a whole and each Director to discharge their duties.

#### 董事會

#### 一般事項

All Board members have separate and independent access to the Group's senior management to fulfill their duties. Independent professional advice can be sought to assist the relevant Directors to discharge their duties at the Group's expense upon their request. 各董事會成員可分別獨立接觸本集團的高級 管理層,以履行彼等的職責。相關董事亦可 自身要求徵詢獨立專業意見,協助彼等履行 職責,費用由本集團承擔。

The Board has established three Board committees, being the Audit Committee, the Remuneration Committee and the Nomination Committee (each a "Board Committee" and collectively the "Board Committees"), to oversee different areas of the Company's affairs. For details, please see "Board Committees" below.

董事會已成立三個董事會委員會,即審核委員會、薪酬委員會及提名委員會(各自稱為「董事會委員會」及統稱為「該等董事會委員會」),以監察本公司事務的不同範疇。詳情請參見下文「董事會委員會」。

The Board currently comprises four executive Directors, namely Mr. Li Xuechun, Ms. Zhang Weiping, Mr. Zuo Yichen and Mr. Lam Ngai Lung, one non-executive Director, namely Ms. Li Yanping and three independent non-executive Directors, namely, Mr. Chan Ngai Sang, Kenny, Mr. Yu Huangcheng and Mr. Wang Wei Hung, Andrew. A list of the Directors identifying their roles and functions are available on the websites of the Company and the Stock Exchange.

董事會現時包括四名執行董事李學春先生、 張衛平女士、左熠晨先生及林毅龍先生,一 名非執行董事李雁平女士以及三名獨立非執 行董事陳毅生先生、余黃成先生及王惟鴻先 生。列明董事角色及職能的董事名單可於本 公司及聯交所網站查閱。

Their biographical details and (where applicable) their family relationships are set out in the section headed "Directors and Senior Management" in this annual report. All Directors are required to declare to the Board upon their first appointment, the directorships or other positions they are concurrently holding at other companies or organizations. These interests are updated on an annual basis and when necessary.

彼等的履歷詳情及(如適用)彼等的親屬關係 載於本年報「董事及高級管理層」一節。全 體董事須於首次獲委任時向董事會申報彼等 同時在其他公司或機構擔任的董事或其他職 務,有關利益申報每年或於需要時更新。

Mr. Li Xuechun, the chairman of Board, is the father-in- law of Mr. Zuo Yichen, who is an executive Director. Ms. Li Yanping is the daughter of Mr. Li Xuerang who is a cousin of Mr. Li Xuechun, a controlling shareholder of the Company, an executive Director and chairman of the Board. Save as disclosed herein, there are no other financial, business, family or other material/relevant relationships among members of the Board.

董事會主席李學春先生為執行董事左熠晨先生的岳父。李雁平女士為Li Xuerang先生之女,而Li Xuerang先生為本公司控股股東、執行董事兼董事會主席李學春先生之堂兄。除本段披露者外,董事會成員間並無其他財務、業務、親屬或其他重大/相關關係。

#### CORPORATE GOVERNANCE REPORT (Continued)

企業管治報告(續)

#### Independent views and input

In order to ensure independent views and input are available to the Board, the Board has developed the following mechanisms, including but not limited to:

- (i) at least one-third of Board members are independent nonexecutive Directors:
- (ii) every independent non-executive Director is appointed for a specific term and subject to retirement by rotation at least once every three years;
- (iii) independent non-executive Directors possess professional knowledge and broad experience;
- (iv) no independent non-executive Director has served the Company for more than nine years;
- (v) no independent non-executive Director holds more than six listed company directorships to make sure that each of independent non-executive Directors has sufficient time to make contributions to the Board:
- (vi) every independent non-executive Director has made an annual confirmation of his independence to the Company; and
- (vii) the Board, each of its Committees or every Director is able to seek professional advice in appropriate circumstances at the Company's expenses.

The implementation and effectiveness of relevant mechanisms have been reviewed by the Board during the Reporting Period and will be reviewed annually.

#### 獨立觀點及意見

為確保董事會可獲得獨立觀點及意見,董事 會已建立以下機制,包括但不限於:

- (i) 至少三分之一董事會成員為獨立非執行 董事:
- (ii) 每名獨立非執行董事之委任有指定任期,並須至少每三年輪值告退一次;
- (iii) 獨立非執行董事具備專業知識及豐富經 驗;
- (iv) 概無獨立非執行董事服務本公司超過九 年:
- (v) 概無獨立非執行董事於超過六間上市公司擔任董事職務,以確保每名獨立非執行董事能夠投入充足時間專注董事會事務:
- (vi) 每名獨立非執行董事已就其獨立性向本 公司提交年度確認書;及
- (vii) 董事會、轄下每個委員會或每名董事可 於適當情況下尋求專業意見,有關費用 由本公司承擔。

董事會已於報告期間檢討相關機制的實施及 成效,並將每年進行檢討。

#### **Corporate Governance Function**

The Board is also responsible for developing, reviewing and monitoring the policies and practices on corporate governance and legal and regulatory compliance of the Group, and the training and continuous professional development of directors and senior management. The Board also reviews the disclosures in the corporate governance report to ensure compliance. The Board's responsibility in this regard includes:

- (a) to review and monitor the Company's policies and practices on compliance with legal and regulatory requirements:
- (b) to review and monitor the training and continuous professional development of Directors and senior management;
- (c) to develop, review and monitor the code of conduct and compliance manual applicable to employees and Directors;
- (d) to develop and review the Company's policies and practices on corporate governance and make recommendations to the Board and report to the Board on matters;
- (e) to review the Company's compliance with the Corporate Governance Code and disclosure in the corporate governance report; and
- (f) to review and monitor the Company's compliance with the Company's whistleblowing policy.

During the year ended 31 December 2023, the Board has reviewed the Company's corporate governance practices and the Company's compliance with the Corporate Governance Code and disclosure in the corporate governance report.

#### 企業管治職能

董事會亦負責制定、檢討及監察本集團的企業管治政策及常規與遵守法律及法規情況,以及董事及高級管理層的培訓及持續專業發展。董事會亦審閱企業管治報告內的披露資料以確保符合要求。就此而言,董事會的職責包括:

- (a) 檢討及監察本公司的政策及常規是否遵 守法律及監管規定;
- (b) 檢討及監察董事及高級管理層的培訓及 持續專業發展;
- (c) 制定、檢討及監察適用於僱員及董事的 行為守則及合規手冊;
- (d) 制定及檢討本公司的企業管治政策及常 規並向董事會提出建議,及向董事會匯 報有關事宜;
- (e) 檢討本公司遵守企業管治守則及企業管 治報告所載披露的情況:及
- (f) 檢討及監察本公司遵守本公司檢舉政策 的情況。

於截至2023年12月31日止年度,董事會已檢討本公司的企業管治常規及本公司遵守企業管治守則的情況以及企業管治報告的披露事項。

# INDEPENDENCE OF INDEPENDENT NON-EXECUTIVE DIRECTORS

The role of the independent non-executive Directors is to provide independent and objective opinions to the Board, giving adequate control and balances for the Group to protect the overall interests of the Shareholders and the Group. They serve actively on the Board and the Board Committees to provide their independent and objective views.

In compliance with Rules 3.10(1) and (2) and 3.10A of the Listing Rules, the Company has appointed three independent non-executive Directors, representing more than one-third of the Board. Each independent non-executive Director has confirmed his independence to the Company with reference to the factors set out in Rule 3.13 of the Listing Rules. Based on the contents of such confirmations, the Company considers that all of the independent non-executive Directors are independent.

#### **BOARD COMMITTEES**

The Board is supported by a number of committees, including the Audit Committee, the Nomination Committee and the Remuneration Committee. Each Board Committee has its defined and written terms of reference approved by the Board covering its duties, powers and functions. Their terms of reference are available on the websites of the Company and the Stock Exchange.

All Board Committees are provided with sufficient resources to discharge their duties, including access to management or professional advice if considered necessary.

#### **Audit Committee**

The Audit Committee comprises three independent non-executive Directors, namely, Mr. Chan Ngai Sang, Kenny, Mr. Yu Huangcheng and Mr. Wang Wei Hung, Andrew. Mr. Chan Ngai Sang, Kenny, who has appropriate professional qualifications and experience in accounting matters, was appointed as the chairman of the Audit Committee.

#### 獨立非執行董事的獨立身份

獨立非執行董事的角色乃向董事會提供獨立及客觀的意見,為本集團提供足夠的制約及平衡,以保障股東及本集團整體利益。彼等於董事會及董事會委員會上積極提供獨立及客觀的意見。

為遵守上市規則第3.10(1)和(2)條及3.10A條,本公司已委任三名獨立非執行董事,佔超過董事會人數三分之一。各獨立非執行董事已根據上市規則第3.13條所載因素向本公司確認其獨立身份。根據有關確認的內容,本公司認為全體獨立非執行董事均屬獨立。

#### 董事會委員會

董事會獲得多個委員會(包括審核委員會、 提名委員會及薪酬委員會)支援。各董事會 委員會均訂明經董事會批准的明確書面職權 範圍,涵蓋其職責、權力及職能。彼等的職 權範圍於本公司及聯交所網站可供查閱。

所有該等董事會委員會均獲提供足夠資源以 履行其職務,包括於需要時聽取管理層或專 業意見。

#### 審核委員會

審核委員會包括三名獨立非執行董事,即陳 毅生先生、余黃成先生及王惟鴻先生。陳毅 生先生獲委任為審核委員會主席,彼擁有合 適專業資格且具備會計事務經驗。 During the year ended 31 December 2023, the Audit Committee mainly performed following duties:

截至2023年12月31日止年度,審核委員會 主要履行下列職責:

- reviewed the Group's audited annual results for the year ended 31 December 2022 and the unaudited interim results for the six months ended 30 June 2023, met with the external auditors to discuss such annual results and interim results, and was of the opinion that the preparation of the relevant financial statements complied with the applicable accounting standards and requirements and that adequate disclosure had been made;
- 審閱本集團截至2022年12月31日止年度的經審核年度業績及截至2023年6月30日止六個月的未經審核中期業績,與外聘核數師會面以討論有關年度業績及中期業績,並認為相關財務報表乃根據適當的會計準則及規定編製,並已作出足夠披露;
- reviewed the accounting principles and practices adopted by the Group, and recommended the appointment of external auditors; and
- 審閱本集團採納的會計原則及慣例及就 外聘核數師的委任提出推薦建議;及
- assisted the Board in meeting its responsibilities for maintaining an effective system of internal control and risk management, including meeting with the management of the Company and internal control review department regarding the internal control of the Group and review the capabilities and scope of review of the internal control assessment team of the Group.
- 協助董事會履行其維持有效內部監控及 風險管理系統的職責,包括與本公司管 理層及負責內部監控的審計部門就本集 團的內部監控開會及審閱本集團的內部 監控評核團隊的能力及審閱範圍。

The principal responsibilities of the Audit Committee are to assist the Board in providing an independent view of the effectiveness of the financial reporting process, internal control and risk management systems, and relationship with external auditors of the Group, overseeing the audit process and performing other duties, reviewing the interim and annual results, and such responsibilities as assigned by the Board. The Audit Committee had also reviewed the audited annual consolidated financial statements for the year ended 31 December 2023.

審核委員會的主要職責乃就財務申報過程、內部監控及風險管理系統是否有效及維持與本集團外聘核數師關係提供獨立意見藉以協助董事會、監督審核過程及履行其他職責、審核中期及年度業績以及董事會委派的有關責任。審核委員會亦已審閱截至2023年12月31日止年度的經審核年度綜合財務報表。

For details on the internal control and risk management systems, please see "Risk Management and Internal Control" below.

有關內部監控及風險管理系統的詳情,請參閱下文「風險管理及內部監控」。

#### **Remuneration Committee**

The Remuneration Committee comprises three members, namely Mr. Wang Wei Hung, Andrew (independent non-executive Director), Mr. Li Xuechun (executive Director) and Mr. Yu Huangcheng (independent non-executive Director). The chairman of the Remuneration Committee is Mr. Wang Wei Hung, Andrew. The principal responsibilities of the Remuneration Committee are to review and make recommendations to the Board on the overall remuneration structure and policy for all Directors and senior management as well as the specific remuneration packages for the executive Directors and senior management; and to review matters relating to share schemes. No Director takes part in any decision of the Board on his own remuneration. The Company's objective for its remuneration policy is to maintain fair and competitive packages based on business requirements and industry practice. In order to determine the level of remuneration and fees paid to members of the Board, market rates and factors such as each director's workload, performance, responsibility, job complexity and the Group's performance are taken into account.

During the year ended 31 December 2023, the Remuneration Committee has:

- discussed and reviewed the Group's remuneration policy and reviewed and approved the remuneration package of the executive Directors and senior management of the Company for the year of 2023; and
- assessed performance of the executive Directors.

Details of the Group's remuneration policy are set out in the paragraph headed "Employee and Remuneration Policies" in the report of the directors.

The remuneration of the members of the senior management (including all executive Directors) of the Group by band for the year ended 31 December 2023 is set out below:

#### 薪酬委員會

截至2023年12月31日止年度,薪酬委員會:

- 討論及檢討本集團薪酬政策以及檢討及 批准本公司執行董事及高級管理層於 2023年的薪酬待遇;及
- 評估執行董事的表現。

本集團薪酬政策之詳情載於董事會報告內 「僱員及薪酬政策」一段。

截至2023年12月31日止年度按範圍劃分本 集團高級管理層(包括全體執行董事)成員的 薪酬載列如下:

		Number of persons
Remuneration bands	薪酬範圍	人數
Nil to HK\$1,000,000	零至1,000,000港元	2
HK\$1,000,001 to HK\$2,000,000	1,000,001港元至2,000,000港元	
HK\$2,000,001 to HK\$3,000,000	2,000,001港元至3,000,000港元	1
over HK\$3,000,000	3,000,000港元以上	3

企業管治報告(續)

Further particulars regarding Directors' remuneration and the five highest paid employees as required to be disclosed pursuant to Appendix D2 to the Listing Rules are set out in Notes 8 and 9 to the consolidated financial statements, respectively.

根據上市規則附錄D2須予披露的有關董事酬金及五名最高薪酬僱員的進一步詳情分別載於綜合財務報表附註8及9。

#### **Nomination Committee**

The Nomination Committee comprises three members, namely, Mr. Li Xuechun (chairman of the Board and executive Director), Mr. Yu Huangcheng (independent non-executive Director) and Mr. Chan Ngai Sang, Kenny (independent non-executive Director). The chairman of the Nomination Committee is Mr. Li Xuechun. The principal responsibilities of the Nomination Committee are to review the composition of the Board, including its structure, size and diversity at least annually to ensure that it has a balance of expertise, skills and experience appropriate to the requirements of the business of the Group and make recommendations in any proposed changes to the Board to complement the Company's corporate strategy. It also carries out the process of identifying, considering and recommending to the Board suitably qualified persons by making reference to the skills, experience and expertise of such individuals, the Company's needs and other relevant statutory requirements and regulations to become a member of the Board, monitor the succession planning of Directors and assess the independence of independent nonexecutive Directors. An external recruitment agency may be engaged to carry out the recruitment and selection process where necessary. The Nomination Committee will also review the Board Diversity Policy (as defined below) from time to time, so as to develop and review measurable objectives for the implementing the Board Diversity Policy (as defined below) and to monitor the progress on achieving these objectives.

During the year ended 31 December 2023, the Nomination Committee has reviewed the structure, size and composition of the Board, and whether the composition of the Board complied with the requirements of the Board Diversity Policy (as defined below) during the year of 2023.

#### 提名委員會

提名委員會包括三名成員,即李學春先生 (董事會主席兼執行董事)、余黃成先生(獨 立非執行董事)及陳毅生先生(獨立非執行 董事)。李學春先生為提名委員會主席。提 名委員會的主要職責為最少每年檢討董事會 的組成,包括其架構、規模及多元化,以確 保董事會具備適合本集團業務所需的均衡專 業知識、技能及經驗,並就任何為配合本公 司的公司策略而擬對董事會作出的變動提出 建議。提名委員會亦通過參考有關人士的技 能、經驗及專業知識、本公司的需求及其他 相關監管規定及規例,物色、考慮及向董事 會推薦適當合資格人士加入董事會、監察董 事繼任安排以及評估獨立非執行董事的獨立 身份。本公司於有需要時或會委聘外界招聘 代理機構進行招聘及甄選工作。提名委員會 亦將不時檢討董事會多元化政策(定義見下 文),以為執行董事會多元化政策(定義見下 文)訂立及檢討可計量目標,並監察達成該 等目標的進度。

於截至2023年12月31日止年度,提名委員會已審閱2023年董事會的架構、人數及組成,以及董事會成員的組成是否符合董事會多元化政策(定義見下文)的要求。

#### **BOARD DIVERSITY POLICY**

Pursuant to the Listing Rules, the Board adopted a board diversity policy (the "Board Diversity Policy") on 2 March 2017. The Company recognizes and embraces the benefits of diversity of Board members. While all Board appointments will continue to be made on a merit basis, the Company will ensure that the Board has a balance of skills, experience and diversity of perspectives appropriate to the needs of the Company's business. Selection of candidates will be based on a range of diversity perspectives, including but not limited to gender, age, cultural and educational background, experience (professional or otherwise), skills and knowledge.

The Nomination Committee has set measurable objectives (in terms of gender, age, skills and experience) to implement the Board Diversity Policy. Such objectives will be reviewed from time to time to ensure their appropriateness and the progress made towards achieving those objectives will be ascertained. The Nomination Committee will review the Board Diversity Policy, as appropriate, to ensure its continued effectiveness.

As of 31 December 2023, the Company has two female Directors, which is in compliance with Rule 13.92 of the Listing Rules. The Board considers that the Company has achieved gender diversity at the Board level and targets to maintain at least the current level of female representation.

During the year ended 31 December 2023, the Nomination Committee has reviewed the diversity of the Board and considered that the Group has achieved the measurable objectives of the Board Diversity Policy in terms of age, educational background, professional experience, skills, knowledge and length of services.

As at 31 December 2023, the Group had a total of approximately 6,900 staff comprising of approximately 2,770 male staff (equivalent to approximately 40.1% of the Group's total workforce) and approximately 4,130 female staff (equivalent to approximately 59.9% of the Group's total workforce). As such, the Group has achieved gender diversity in respect of its workforce. The Group will continue to maintain an appropriate balance of gender diversity in its workforce in near future.

#### 董事會多元化政策

根據上市規則,董事會於2017年3月2日採納董事會多元化政策(「董事會多元化政策(「董事會多元化政策)。本公司確認及受惠於董事會成員多元化帶來的裨益。儘管董事會的所有委任將繼續堅持任人唯才的原則,本公司將確保董事會具備均衡且切合本公司業務需要的技能、經驗及多元化觀點。本公司將按多項多元化準則遴選候選人,包括但不限於性別、年齡、文化及教育背景、經驗(專業或其他方面)、技能以及知識。

提名委員會已就性別、年齡、技能及經驗制 定可計量目標以推行董事會多元化政策,並 不時檢視該等目標以確保其合適及確定達成 該等目標之進度。提名委員會將在適當時候 檢討董事會多元化政策,以確保政策持續有 效。

於2023年12月31日,本公司有兩名女性董事,此符合上市規則第13.92條。董事會認為本公司已在董事會層面達到性別多元化,並致力至少維持現時之女性成員比例水平。

截至2023年12月31日止年度,提名委員會已檢討董事會多元化,並認為就年齡、教育背景、專業經驗、技能、知識及服務年期而言,本集團已達致董事會多元化政策之可計量目標。

於2023年12月31日,本集團共有約6,900名 員工,包括約2,770名男性員工(佔本集團員 工總數約40.1%)及約4,130名女性員工(佔 本集團員工總數約59.9%)。因此,本集團 在其員工隊伍方面達致性別多元化。於不久 將來,本集團將繼續在其員工隊伍中保持適 當的性別多元化平衡。

企業管治報告(續)

#### **DIVIDEND POLICY**

For the dividend policy adopted by the Company, please refer to "Dividend Policy" in the Report of the Directors on page 47 to 48 in this annual report.

#### CHAIRMAN AND CHIEF EXECUTIVE OFFICER

The roles of the Chairman and Chief Executive Officer are separate and are not performed by the same individual as this ensures better checks and balances and hence better corporate governance. Mr. Li Xuechun holds the position of the Chairman, who is primarily responsible for the strategic development of the Group. Ms. Zhang Weiping serves as the Chief Executive Officer, who is primarily responsible for the overall management and operation of the Group.

#### APPOINTMENT AND RE-ELECTION OF DIRECTORS

The term of each of the executive Directors and independent nonexecutive Directors of the Company is subject to his retirement and re-election at annual general meeting in accordance with the Company's articles of association. In accordance with the Company's articles of association, a person may be appointed as a Director either by the Shareholders in general meeting or by the Board. Each of the non-executive Directors has entered into an appointment letter with the Company for an initial term of one year, subject to retirement by rotation and re-election in accordance with the articles of association of the Company and the term of each of the appointment may be renewed for a further term of one year by mutual agreement between the non- executive Director and the Company upon expiration of the initial term and each renewed term. Any Directors appointed by the Board as additional Directors shall hold office until the next following annual general meeting or any Director appointed by the Board to fill casual vacancies shall hold office until the next following general meeting, and are eligible for re-election by the Shareholders. In addition, at each annual general meeting one-third of the Directors for the time being (or, if their number is not a multiple of three (3), the number nearest to but not less than one-third) shall retire from office by rotation provided that every Director shall be subject to retirement at an annual general meeting at least once every three years, and are eligible for reelection by the Shareholders.

#### 股息政策

有關本公司採納的股息政策,請參閱本年報第47至48頁董事會報告的「股息政策」。

#### 主席及行政總裁

主席與行政總裁之角色應有所區分,且不應由同一人兼任,以確保作出更有效的制衡,繼而建立更高效的企業管治。李學春先生擔任主席一職,主要負責本集團的戰略發展。 張衛平女士擔任行政總裁,主要負責本集團 整體管理及營運。

#### 委任及重選董事

本公司各執行董事及獨立非執行董事須根據 本公司組織章程細則於股東週年大會上退任 及膺選連任。根據本公司的組織章程細則, 任何人士均可由股東於股東大會上或由董事 會委任為董事。各非執行董事與本公司訂立 委聘函件,初步為期一年,並須根據本公司 組織章程細則的規定輪席退任及重選連任, 並各委聘任期可在初始任期及每個重續任期 屆滿時由非執行董事與本公司協商後續任一 年。任何獲董事會委任為新增董事的董事任 期僅至下屆股東週年大會為止或任何獲董事 會委任以填補臨時空缺的董事的任期僅直至 下屆股東大會為止,惟彼等符合資格由股東 重選。此外,於每屆股東週年大會當時為數 三分之一的董事(如董事人數並非三(3)的倍 數,則須為最接近但不少於三分之一的董事 人數)須輪流退任,惟各董事須最少每三年 於股東週年大會上輪流退任一次,並符合資 格由股東重選。

#### CORPORATE GOVERNANCE REPORT (Continued)

企業管治報告(續)

#### **BOARD MEETINGS**

In compliance with the Corporate Governance Code, Board meetings will be held regularly and at least four times a year at approximately quarterly intervals. For regular Board meetings, notices of at least 14 days are given to facilitate maximum attendance of the Directors. Directors may propose to the Chairman or the Company Secretary to include matters in the agenda for regular board meetings.

At Board meetings, the Directors will be provided with the relevant documents to be considered and approved. Draft and final versions of minutes are sent to all Directors for their comments and records respectively within a reasonable time after the Board meeting is held. Minutes of Board meetings are kept by the Company Secretary or a duly appointed secretary of the Board meeting and are open for inspection by any Director.

During the year ended 31 December 2023, the Board held 15 meetings. During the meetings of the Board held in 2023 the Board reviewed the operation and financial performance and reviewed and approved the annual results for the year ended 31 December 2022 and the interim results for the six months ended 30 June 2023, etc..

#### 董事會會議

根據企業管治守則,董事會會議每年定期最少舉行四次,大約每季一次。就例行董事會會議而言,會議通知最少14天前發出以達致最高董事出席率。董事可向主席或本公司秘書提議,以將事宜列入例行董事會會議議程。

於董事會會議上,相關文件將提供予董事以 便其考慮及批准。於董事會會議召開後合理 時間內,記錄的草擬稿及最終稿將分別發放 予全體董事,以供其評論及記錄。董事會會 議記錄由公司秘書或正式任命的董事會會議 秘書保存並由任何董事隨時查閱。

截至2023年12月31日止年度,董事會舉行15次會議。於2023年舉行的董事會會議上,董事會檢討經營及財務表現以及審閱及批准截至2022年12月31日止年度的年度業績及截至2023年6月30日止六個月的中期業績等。

The individual attendance record of each Director for the meetings of the Board, Board committees and the general meeting of the Company held during the year ended 31 December 2023 is set out below:

各董事於本公司截至2023年12月31日止年 度舉行的董事會、董事會委員會及股東大會 會議的個別出席記錄載列如下:

#### 2023 Meetings Attended/Held 2023年出席/舉行的會議

			Audit	Remuneration	Nomination	Annual General
		Board 董事會	Committee 審核委員會	Committee 薪酬委員會	Committee 提名委員會	Meeting 股東週年大會
Executive Directors	執行董事					
Mr. Li Xuechun (Chairman)	李學春先生(主席)	15/15	N/A 不適用	2/2	2/2	1/1
Ms. Zhang Weiping	張衛平女士	15/15	N/A 不適用	N/A 不適用	N/A 不適用	1/1
Mr. Zuo Yichen	左熠晨先生	15/15	N/A 不適用	N/A 不適用	N/A 不適用	1/1
Mr. Lam Ngai Lung	林毅龍先生	15/15	N/A 不適用	N/A 不適用	N/A 不適用	1/1
Non-executive Directors	非執行董事					
Mr. Shen Jinzhou (appointed on 13 January 2023 and resigned on 22 March 2024	沈金洲先生 (於2023年 ) 1月13日獲委任 及於2024年3月 22日辭任)	11/14	N/A 不適用	N/A 不適用	N/A 不適用	1/1
Ms. Li Yanping	李雁平女士	15/15	N/A 不適用	N/A 不適用	N/A 不適用	1/1
Independent	獨立非執行董事					
Non-executive Directors						
Mr. Chan Ngai Sang, Kenny	陳毅生先生	15/15	2/2	N/A 不適用	2/2	0/1
Mr. Yu Huangcheng	余黃成先生	15/15	2/2	2/2	2/2	1/1
Mr. Wang Wei Hung, Andrew	王惟鴻先生	15/15	2/2	2/2	N/A 不適用	1/1
Total Number of Meeting	會議數目總計	15	2	2	2	1

#### **DIRECTORS' AND OFFICERS' INSURANCE**

The Company has arranged appropriate insurance cover in respect of potential legal actions against its Directors and officers.

#### 董事及行政人員的保險

本公司已就其董事及行政人員可能會面對的 法律訴訟作出適當的投保安排。

# DIRECTORS' CONTINUOUS TRAINING AND PROFESSIONAL DEVELOPMENT

# Each newly appointed Director is provided with necessary induction and information to ensure that he/she has a proper understanding of the Company's operations and businesses as well as his/her responsibilities under relevant statues, laws, rules and regulations. Briefings and updates on the latest development regarding the Listing Rules and other applicable regulatory requirements are provided to the Board during Board meetings to ensure compliance and enhance their awareness of good corporate governance practices. The Company will also arrange regular seminars to provide Directors with updates on the latest development and changes in the Listing Rules and other relevant legal and regulatory requirements from time to time.

#### 董事持續培訓及專業發展

所有新委任的董事均獲提供必要的入職培訓 及資料,確保其對本公司的營運及業務以及 其於相關法規、法例、規則及條例下對彼等 的責任有適當程度的了解。本公司於董事會 會議上向董事會提供有關上市規則及其他 用監管規定最新發展的簡介及最新資料, 確保董事遵守有關法規,以及加深彼等對 好企業管治常規的認識。本公司亦會定期 好企業管治常規的認識。本公司亦會定期舉 辦研討會不時為董事提供上市規則及其他相 關法律及監管規定的最新發展及變動的最新 資料。

During the year ended 31 December 2023, the Directors participated in the following trainings:

截至2023年12月31日止年度,董事參與培訓如下:

Name of Director 董事姓名		Type of Training <sup>1</sup> 培訓類別 <sup>1</sup>
Executive Directors	<i>執行董事</i>	
Mr. Li Xuechun (Chairman of the Board)	李學春先生 <i>(董事會主席)</i>	В
Ms. Zhang Weiping	張衛平女士	В
Mr. Zuo Yichen	左熠晨先生	В
Mr. Lam Ngai Lung	林毅龍先生	В
Non-executive Directors	非執行董事	
Mr. Shen Jinzhou (appointed on 13 January 2023 and resigned on 22 March 2024)	沈金洲先生(於2023年1月13日獲委任及 於2024年3月22日辭任)	A, B
Ms. Li Yanping	李雁平女士	В
Independent Non-executive Directors	獨立非執行董事	
Mr. Chan Ngai Sang, Kenny	陳毅生先生	A, B
Mr. Yu Huangcheng	余黃成先生	В
Mr. Wang Wei Hung, Andrew	王惟鴻先生	В

#### Note:

 Type A training includes but not limited to, briefings, seminars, conferences and workshops relating to directors' duties and responsibilities/corporate governance/updates on Listing Rules amendments and similar activities.

Type B training includes but not limited to reading relevant news alerts, newspapers, journals, magazines, updates and relevant publications relating to the economy/general business/directors' duties and responsibilities and similar activities.

#### 附註:

 A類培訓包括但不限於:簡報、座談會、會議 及有關董事職責及責任/企業管治/上市規則 修訂本更新及類似活動的講座。

B類培訓包括但不限於: 閱讀相關新聞快報、報章、刊物、雜誌、更新及與經濟/一般業務/董事職責及責任以及類似活動相關之有關刊物。

# MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code as set out in Appendix C3 to the Listing Rules.

Specific enquiry has been made to all the Directors and the Directors have confirmed that they have complied with the Model Code throughout the period from the 1 January 2023 up to 31 December 2023 (both dates inclusive).

The Company has also established a code no less exacting than the Model Code for securities transactions by senior management who are likely to be in possession of unpublished price-sensitive or inside information of the Company.

#### **COMPANY SECRETARY**

Mr. Wong Wai Chiu has been appointed as the Company Secretary with effect from 1 March 2022. Mr. Wong is a fellow of The Hong Kong Chartered Governance Institute, a fellow of the Chartered Governance Institute, a member of CPA Australia, a member of the Hong Kong Trustee Association and a Certified Trust Practitioner. Mr. Wong is an associate director of SWCS Corporate Services Group (Hong Kong) Limited and his major responsibility is assisting listed companies in professional company secretarial work.

Mr. Wong's primary contact person at the Company is Mr. Lam Ngai Lung, an executive Director and the chief financial officer of the Company.

For the year ended 31 December 2023, Mr. Wong has undertaken not less than 15 hours of relevant professional training in compliance with Rule 3.29 of the Listing Rules.

#### 董事進行證券交易的標準守則

本公司已採用上市規則附錄C3所列的標準 守則。

已經向全體董事作出具體查詢,董事已確認 彼等由2023年1月1日起至2023年12月31日 止期間內(首尾兩日包括在內)一直遵守標準 守則。

本公司亦制訂有不遜於標準守則的守則作為 可能擁有本公司未公開的股價敏感資料或內 幕消息的高級管理層進行證券交易的守則。

#### 公司秘書

黃偉超先生已獲委任為公司秘書,自2022 年3月1日起生效。黃先生為香港公司治理 公會資深會員、英國特許公司治理公會資深 會員、澳洲會計師公會會員、香港信託人公 會會員及認可信託專業人員。黃先生為方圓 企業服務集團(香港)有限公司聯席董事,其 主要職責為協助上市公司進行專業公司秘書 工作。

黄先生於本公司之主要聯絡人為本公司執行 董事兼財務總監林毅龍先生。

截至2023年12月31日止年度,黄先生已根據上市規則第3.29條,參加不少於15小時的相關專業培訓。

企業管治報告(續)

#### RISK MANAGEMENT AND INTERNAL CONTROL

The Board recognizes its responsibility to ensure the Company maintains a sound and effective risk management and internal control system. Such systems are designed to manage rather than eliminate the risk of failure to achieve business objectives, and can only provide reasonable and not absolute assurance against material misstatement or loss.

The Group's internal control system is designed to safeguard assets against misappropriation and unauthorized disposition and to manage operational risks. Review of the Group's internal controls covering major financial, operational and compliance controls, as well as risk management functions. The controls built into the risk management system are intended to manage significant risks in the Group's business.

The Board is in charge of managing the overall risks of our Group. It is responsible for considering, reviewing and approving any significant business decision involving material risk exposures, (including, among others, material risk relating to environmental, social and governance) such as our decision to expand our school network into new geographic areas, and to enter into cooperative business relationships with third parties to establish new schools. The Group also maintains insurance coverage which is in line with customary practice in the PRC education industry, including school liability insurance. The Group also has arrangements with certain banks in place to ensure that it will be able to obtain credit to support its business operation and expansion.

As disclosed in the Prospectus, taking into account the internal control measures implemented by the Group in connection with the non-compliance incidents disclosed under the section headed "Business — Legal Proceedings and Compliance" in the Prospectus, the on-going monitoring and supervision by the Board and the principals of the Group's schools with the assistance from professional external advisers where required, and the fact that, as confirmed by the Directors, the non-compliance incidents did not involve fraud or dishonesty, the Directors are of the view that our enhanced internal control measures are adequate and effective.

#### 風險管理及內部監控

董事會確認其確保本公司維持健全有效風險 管理及內部監控系統的責任。該等系統旨在 管理而非消除未能達成業務目標的風險,而 且僅可就重大的失實陳述或損失作出合理而 非絕對的保證。

本集團的內部監控系統乃為確保資產不會被 不當挪用及未經授權處理以及管理經營風險 而設計。本集團的內部監控檢討涵蓋主要財 務、營運及合規監控以及風險管理職能。風 險管理系統中設立的監控乃為管理本集團業 務的重大風險。

董事會負責管理本集團的整體風險,亦負責 考慮、審查及批准涉及重大風險敞口(包括 (其中包括)環境、社會及管治相關重大風 險)的任何重要業務決策,如決定擴大學校 網絡至新地區以及與第三方訂立合作業務關 係以興建新學校。本集團亦投購符合中國教 育行業慣例的保險,包括學校責任保險。本 集團還與若干銀行訂立安排,確保我們能獲 得信貸以支持我們的業務營運及擴展。

如招股章程所披露,考慮到本集團就招股章程「業務-法律程序及合規情況」一節所披露的違規事件所採取的內部控制措施、董事會及本集團學校的校長於需要時在外部專業顧問協助下持續監控及監管,以及經董事確認違規事件不涉及欺詐或不誠實,故董事認為,我們經加強的內部控制措施足夠有效。

The Company has established an internal audit department to carry out its internal audit functions by assisting the Board to implement the Group's of risk management framework. The work of the internal audit department will be reviewed by the Audit Committee and the Board annually. During the year ended 31 December 2023, the Audit Committee, with reference to and based on the internal audit report issued by the independent audit firm, conducted a review on the effectiveness of the Group's risk management and internal control systems, including financial, operational and compliance controls and risk management functions, adequacy of resources, qualifications and experience of staff of the Company's accounting, internal control and financial reporting functions, and training programmes and budget. The Board has considered and discussed the internal audit report issued by the independent audit firm, the work conducted by the independent audit firm, the Audit Committee's view on the Group's risk management and internal control systems and their effectiveness. The Board and the Audit Committee are satisfied with the effectiveness and adequacy of the risk management and internal control of the Group.

本公司已成立內部審核部門,以協助董事會 履行其內部審核職能,從而實施本集團的風 險管理框架。內部審核部門的工作將由審核 委員會及董事會每年進行審閱。截至2023 年12月31日止年度,經參考且根據獨立審 計事務所發佈的內部審計報告,審核委員會 對本集團風險管理及內部控制系統的成效進 行審閱,審閱內容包括財務、營運及合規控 制及風險管理活動、資源的充足性、本公司 會計、內部監督及財務申報方面的員工資格 及經驗以及培訓課程及預算。董事會已審議 及討論獨立審計事務所發佈的內部審計報 告、獨立審計事務所開展的工作、審核委員 會就本集團的風險管理及內部控制系統以及 其有效性發佈的觀點。董事會及審核委員會 信納本集團風險管理及內部控制的有效性及 充足性。

Based on the review carried out by an independent advisory firm, the Audit Committee and the Board, the Board concluded that there are no material irregularities nor areas of concern that would have significant adverse impact on the Company's financial position or results of operations, and that the risk management and internal control systems are adequate and effective and the Company's resources, staff qualifications and experience, training programs and budget for accounting, internal audit, financial reporting function and Listing Rules compliance are adequate.

根據一家獨立的咨詢公司、審核委員會及董事會進行的檢討,董事會並不知悉任何嚴重違規或任何範疇將對本公司的財務狀況或經營業績構成重大不利影響,並認為風險管理及內部控制系統已經足夠及有效,且本公司的資源、員工資歷及經驗、培訓計劃以及會計、內部審計、財務匯報職能及遵守上市規則之預算已經足夠。

The Group regulates the handling and dissemination of inside information according to the "Guidelines on Disclosure of Inside Information" published by the Securities and Future Commission in June 2012 to ensure inside information remains confidential until the disclosure of such information is appropriately approved, and the dissemination of such information is efficiently and consistently made. The Company regularly reminds the Directors and employees about due compliance with all policies regarding the inside information. Also, the Company keeps Directors, senior management and employees appraised of the latest regulatory updates. The Company shall prepare or update appropriate guidelines or policies to ensure the compliance with regulatory requirements.

本集團按證券及期貨事務監察委員會於2012年6月頒佈的《內幕消息披露指引》監管內幕消息的處理及發佈,以確保適當批准披露該等消息前維持保密,並以有效率及一致的方式發佈該等消息。本公司定期提醒董事及僱員妥善遵守所有有關內幕消息的政策。此外,本公司讓董事、高級管理人員及僱員掌握最新之監管最新資料。本公司將編製或更新合適指引或政策以確保遵守監管規定。

# DIRECTORS' RESPONSIBILITY IN PREPARING FINANCIAL STATEMENTS

The Board acknowledges its responsibility to prepare the Company's consolidated financial statements which give a true and fair view of the Group's state of affairs, results and cash flows for the year and in accordance with the International Financial Reporting Standards issued by the International Accounting Standards Board and the disclosure requirements of the Hong Kong Companies Ordinance. The Company has selected appropriate accounting policies and has applied them consistently based on prudent and reasonable judgments and estimates. The Board considers that the Group has adequate resources to continue in business for the foreseeable future and not aware of any material uncertainties relating to events or conditions that may affect the business of the Company or cast doubts on its ability to continue as going concern.

#### 董事負責編製財務報表

董事會明白本身有責任根據國際會計準則理事會頒佈的國際財務報告準則及香港公司條例之披露要求編製本公司綜合財務報表,真實公平反映本集團於本年度的事務情況、東議及現金流量。本公司已根據審慎及合理的判斷及估計選擇合適的會計政策並貫徹採用。董事會認為本集團備有充足資源於可見未來繼續經營業務,且並不知悉任何可能影響本公司業務或致令本公司持續經營能力成疑的事件或狀況的重大不確定因素。

#### **AUDITOR'S REMUNERATION**

The remuneration for the audit and non-audit services provided by the auditor of the Company, Ernst & Young, during the year ended 31 December 2023 was approximately as follows:

#### 核數師酬金

本公司核數師安永會計師事務所截至2023 年12月31日止年度為本集團提供有關審核 及非審核服務的概約酬金如下:

Type of Services	服務類型	Amount 金額 RMB'000 人民幣千元
Annual audit services	年度審核服務	5,200
Total	總計	5,200

## COMMUNICATION WITH SHAREHOLDERS AND INVESTOR RELATIONS

The Company considers that effective communication with the Shareholders is essential for enhancing investor relations and understanding of the Group's business, performance and strategies. The Company also recognizes the importance of timely and non-selective disclosure of information, which will enable shareholders and investors to make the informed investment decisions.

#### 與股東及投資者溝通

本公司認為,與股東有效溝通是加強投資者關係及讓投資者了解本集團業務、業績及策略的重要因素。本公司亦了解,及時全面披露資訊以便股東及投資者作出知情投資決定的重要性。

企業管治報告(續)

At general meetings of the Company, the Shareholders will have the opportunity to communicate directly with the Directors. The chairman of the Board and the chairman of each of the Board Committees will attend the annual general meetings to answer Shareholders' questions. The auditor of the Company will also attend the annual general meetings to answer questions about the conduct of the audit, the preparation and content of the auditor's report, the accounting policies and auditor independence.

於本公司股東大會上,股東有機會可以與董 事直接對話。董事會主席及各董事會委員會 主席須出席股東週年大會回應股東的問題。 本公司核數師亦會出席股東週年大會解答有 關審核工作、核數師報告編製過程與內容、 會計政策及核數師獨立性等問題。

To promote effective communication, the Company adopts a shareholders' communication policy which aims at establishing a two-way relationship and communication between the Company and its shareholders and maintains a website of the Company at (www.minshengedu.com), where up-to-date information on the Company's business operations and developments, financial information, corporate governance practices and other information are available for public access.

為促進有效溝通,本公司採取股東溝通政策,旨在建立本公司與其股東之間的雙向關係與交流,並且在(www.minshengedu.com)設立本公司網站,刊載本公司業務與發展、財務資料、企業管治常規及其他方面的最新資料供公眾查閱。

To promote investors' understanding of the Company's business, the Company organises roadshows and on-site visits for investors. The Company has also participated in a number of investment forums and conducted multiple exchanges with securities analysts, fund management companies, and individual investors through various means.

為促進投資者對本公司業務的瞭解,本公司 為投資者組織路演及現場參觀。本公司亦參 加大量投資論壇並通過各種方式與證券分析 師、基金管理公司及個人投資者進行多次交 流。

The Company will review its shareholders' communication policy annually to ensure its implementation and effectiveness. The Company considers its shareholders' communication policy implemented effectively during the Reporting Period.

本公司將每年檢討其股東溝通政策,以確保 其實施及有效性。本公司認為其股東溝通政 策於報告期間已有效實施。

#### SHAREHOLDERS' RIGHTS

#### General

#### 一般資料

股東權利

To safeguard our Shareholders' interests and rights, a separate resolution will be proposed for each issue at general meetings, including the election of individual Directors.

為保障本公司股東的權益與權利,在股東大會商討的各項事宜(包括選舉個別董事)須以獨立的決議案提出。

All resolutions put forward at general meetings will be voted by poll pursuant to the Listing Rules and poll results will be posted on the websites of the Company and the Stock Exchange in a timely manner after each general meeting.

在股東大會提出的所有決議案須根據上市規 則以投票方式表決,而投票結果須在各股東 大會結束後適時在本公司及聯交所網站公 佈。

# Convening of Extraordinary General Meeting and Putting Forward Proposals

Shareholders may put forward proposals for consideration at a general meeting of the Company according to the articles of association. Any one or more members holding as at date of deposit of the requisition not less than one-tenth of the paid-up capital of the Company carrying the right of voting at general meetings of the Company, on a vote per share basis, shall at all times have the right, by written requisition to the Board or company secretary of the Company, to require an extraordinary general meeting of the Company to be called by the Board for the transaction of any business or resolution specified in such requisition; and such meeting shall be held within two months after the deposit of such requisition. If within 21 days of such deposit the Board fails to proceed to convene such meeting the requisitionist(s) himself (themselves) may do so in the same manner, and all reasonable expenses incurred by the requisitionist(s) as a result of the failure of the Board shall be reimbursed to the requisitionist(s) by the Company.

### Procedures for Proposing a Person for Election as a Director

Pursuant to the Article 85 of the articles of associations of the Company, no person other than a Director retiring at the meeting shall, unless recommended by the Directors for election, be eligible for election as a Director at any general meeting unless a Notice signed by a Member (other than the person to be proposed) duly qualified to attend and vote at the meeting for which such notice is given of his intention to propose such person for election and also a Notice signed by the person to be proposed of his willingness to be elected shall have been lodged at the head office or at the Registration Office provided that such Notices must be lodged with the Company at least fourteen (14) days prior to the date of the general meeting of election but no earlier than the day after despatch of the Notice of the general meeting appointed for such election.

#### 召開股東特別大會及提呈議案

#### 提名人士參選董事的程序

根據本公司的組織章程細則第85條,除非獲董事推薦參選,否則除會上退任董事外,概無任何人士有資格於任何股東大會上參選董事,惟由正式合資格出席大會並於會上投票的股東(並非擬參選人士)簽署通告(當中表明建議提名該人士參選的意向),連同由獲提名人士簽署表明願意參選的通告,呈交總辦事處或過戶登記處,則作別論,惟有關通告須於進行推選的股東大會日期前至少十四(14)日(但不得早於寄發有關指定進行推選的股東大會通告翌日)呈交至本公司。

#### **Enquiries to the Board**

Shareholders who intend to put forward their enquiries about the Company to the Board could send their enquiries to Mr. Lam Ngai Lung of Room 511-512, 5/F., Tower 2, Lippo Centre, 89 Queensway Road, Admiralty, Hong Kong (email address: msedu@ minshengedu.com).

#### **CHANGE IN CONSTITUTIONAL DOCUMENTS**

On 28 March 2023, the Board proposed to make certain amendments to the then articles of association of the Company and adopt the fourth amended and restated articles of association of the Company to (i) conform to the core shareholder protection standards (the "Core Standards") as set out in Appendix A1 to the Listing Rules; (ii) bring the Articles of Association in line with amendments made to the Listing Rules and the applicable law and procedures in the Cayman Islands; and (iii) to incorporate certain housekeeping changes.

A special resolution of the Shareholders was passed at the annual general meeting of the Company held on 15 June 2023 to approve the amendments to the then articles of association of the Company and the adoption of the fourth amended and restated articles of association of the Company with effect from the same date.

For further details, please refer to the announcement of the Company dated 28 March 2023 and the circular of the Company dated 29 April 2023.

The full set of the third amended and restated memorandum of association and the fourth amended and restated articles of association of the Company was published on the websites of the Company (www.minshengedu.com) and the Stock Exchange (www.hkexnews.hk).

#### 向董事會查詢

股東如須向董事會查詢有關本公司的事宜,可提交查詢至林毅龍先生(地址為香港金鐘金鐘道89號力寶中心第二座5樓511-512室)(電郵地址:msedu@minshengedu.com)。

#### 更改組織章程文件

於2023年3月28日,董事會建議對本公司當時的組織章程細則作出若干修訂,並採納第四次修訂及重列的公司組織章程細則,以(i)符合上市規則附錄A1所載的核心股東保障標準(「核心標準」);(ii)使組織章程細則符合上市規則的修訂及開曼群島的適用法律和程序;及(iii)納入若干內務管理變更。

於2023年6月15日舉行的本公司股東週年大會上,股東通過了一項特別決議案,批准對本公司當時的組織章程細則進行修訂,並採納第四次修訂及重列的公司組織章程細則,並自同日起生效。

詳情請參閱本公司日期為2023年3月28日的公告及本公司日期為2023年4月29日的通函。

本公司第三次經修訂及重列的組織章程大綱及 第四次經修訂及重列的組織章程細則已全套 刊載於本公司網站(www.minshengedu.com) 及聯交所網站(www.hkexnews.hk)。

#### INDEPENDENT AUDITOR'S REPORT

#### 獨立核數師報告



#### To the shareholders of Minsheng Education Group Company Limited

(Incorporated in the Cayman Islands with limited liability)

#### **OPINION**

We have audited the consolidated financial statements of Minsheng Education Group Company Limited (the "Company") and its subsidiaries (the "Group") set out on pages 152 to 320, which comprise the consolidated statement of financial position as at 31 December 2023, and the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including material accounting policy information.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2023, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs") issued by the International Accounting Standards Board (the "IASB") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

#### 致:民生教育集团有限公司全體股東

(於開曼群島註冊成立之有限公司)

#### 意見

我們已審核載於第152頁至第320頁民生教育集团有限公司(「貴公司」)及其附屬公司(「貴集團」)之綜合財務報表。該等綜合財務報表包括於2023年12月31日之綜合財務狀況表及截至該日期止年度的綜合損益及其他全面收益表、綜合權益變動表、綜合現金流量表以及包括重大會計政策資料的綜合財務報表附註。

我們認為該等綜合財務報表已經根據國際會計準則理事會(「國際會計準則理事會」)頒佈之國際財務報告準則(「國際財務報告準則」) 真實而中肯地反映貴集團於2023年12月31日之綜合財務狀況及其截至該日期止年度的綜合財務表現及其綜合現金流量,並已根據香港公司條例之披露規定妥善編製。

#### **BASIS FOR OPINION**

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSAs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report. We are independent of the Group in accordance with the HKICPA's *Code of Ethics for Professional Accountants* (the "Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **KEY AUDIT MATTERS**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

#### 意見基準

我們根據香港會計師公會(「香港會計師公會」)頒佈之香港審計準則(「香港審計準則」) 進行審核。我們於該等準則下的責任,會於 我們的報告中核數師就審核綜合財務報表承 擔的責任一節作進一步描述。根據香港會計 師公會的專業會計師職業道德守則(「該守 則」),我們獨立於貴集團,並已根據該守則 履行我們其他道德責任。我們相信,我們所 獲得的審核憑證充分且恰當地為我們的審核 意見提供基準。

#### 關鍵審核事項

根據我們的專業判斷,關鍵審核事項乃本期間我們的綜合財務報表審核中最為重大的事項。該等事項於我們對綜合財務報表進行整體審核及提出意見時處理,我們不會對該等事項提供單獨意見。吾等審核下列各項事項時如何應對的描述也以此為依據。

我們已履行於我們的報告中核數師就審核綜合財務報表承擔的責任一節中描述(包括有關該等事項)的責任。因此,我們的審計工作包括履行應對綜合財務報表重大錯誤陳述風險評估而設計的審計程序。我們的審核程序結果,包括處理以下事項而執行的程序,為綜合財務報表隨附的審核意見提供基準。

## INDEPENDENT AUDITOR'S REPORT (Continued) 獨立核數師報告(續)

### **KEY AUDIT MATTERS (continued)**

### Key audit matter 關鍵審核事項

Goodwill impairment 商譽減值

As at 31 December 2023, the Group had significant amounts of goodwill of RMB2,271.7 million arising from acquisitions, which were supported by an annual impairment review. Impairment charge of RMB66.7 million was recorded against goodwill in the current year. Certain assumptions used in the impairment review were subjective and involved significant judgements and estimates, and they included:

- the future revenue growth assumptions used in the Group's most recent budgets for the next five years approved by management, including future industry development, pricing strategies, market supply and demand; and gross margins;
- the long term growth rate used beyond the period covered by the budgets; and
- the discount rate applied to future cash flows.

The accounting judgements and estimates and disclosures related to the impairment assessment are included in notes 3 and 15 to the financial statements.

### 關鍵審核事項(續)

How our audit addressed the key audit matter 我們的審核如何處理關鍵審核事項

In order to evaluate the impairment test carried out by management and assess the value-in-use of the cash-generating units, we performed the following procedures:

- evaluated management's future cash flow forecasts and the process by which they were drawn up;
- assessed the actual performance in the year against the prior year budgets to evaluate historical forecasting accuracy;
- assessed the key assumptions by checking against the historical trend and industry index;
- performed sensitivity analysis on the forecasts;
- analysed the discount rate and long term growth rate used by comparing to the industry index with the assistance of our internal valuation experts; and
- evaluated the adequacy of the Group's disclosures regarding the goodwill impairment testing.

### **KEY AUDIT MATTERS (continued)**

### Key audit matter 關鍵審核事項

Goodwill impairment 商譽減值

於2023年12月31日,貴集團因收購事項而產生重大金額的商譽人民幣2,271.7百萬元,並由年度減值審查支持。於本年度,商譽錄得減值人民幣66.7百萬元。減值審查採用之若干假設乃主觀且涉及重大判斷及估計,而當中包括:

- 於貴集團最近期已獲管理層批准的未來五年預算 中採用的未來收益增長假設,包括未來行業發 展、定價政策、市場供求及毛利率;
- 預算涵蓋期間後所使用的長期增長率;及
- 應用至未來現金流量的貼現率。

有關減值評估的會計判斷、估計及披露載於財務報表 附註3及15內。

### 關鍵審核事項(續)

How our audit addressed the key audit matter 我們的審核如何處理關鍵審核事項

為評價管理層所作的減值測試及評估現金產生單位的在 用價值,我們已執行以下程序:

- 評價管理層的未來現金流量預測及該等預測的制訂 過程;
- 對比以往的年度預算,評估年內的實際表現及評價 過往預測的準確性;
- 檢查過往趨勢及行業指數,以評估關鍵假設;
- 對預測執行敏感度分析;
- 與行業指數比較,在我們的內部估值專家協助下分析經採用的貼現率及長期增長率;及
- 評價貴集團對於商譽減值測試的披露是否恰當。

## INDEPENDENT AUDITOR'S REPORT (Continued) 獨立核數師報告(續)

### **KEY AUDIT MATTERS (continued)**

### Key audit matter 關鍵審核事項

Dispute with non-controlling interest shareholders 與非控股權益股東之糾紛

As detailed in note 38 to the financial statements, at 31 December 2023, the Group was under dispute with the non-controlling interest shareholders of Leed International regarding the exercise price of a put option on 49% share of Leed International. Arbitration was requested and is still in progress as at 31 December 2023.

Management has engaged external legal advisors to assist them to perform a detailed analysis of the arbitration and was of the view that the non-controlling interest shareholders of Leed International cannot succeed for the whole of their claim for an exit price of RMB2,180.7 million by overcoming all of the Group's defences. Accordingly, the related put option liability was derecognised and non-controlling interests in relation to 49% share in Leed International were recognised on the expiry date of the put option. As at 31 December 2023, the Group made no provision related to the aforesaid arbitration.

There were significant judgements involved in management's analysis and assessment, for example, the assessment on the possible outcome of the provision based on the arbitration result, and related accounting treatment regarding the dispute.

Relevant disclosures are included in notes 3, 31, 35 and 38 to the financial statements.

### 關鍵審核事項(續)

How our audit addressed the key audit matter 我們的審核如何處理關鍵審核事項

In order to evaluate the potential obligation regarding the dispute with non-controlling interest shareholders and the related accounting treatment, we performed the following procedures:

- discussed with management to evaluate their assessment of the outcome of the arbitration for the current year;
- discussed with the Group's external PRC, HK and Cayman legal advisors to understand their views with respect to the arbitration;
- obtained the Group's external legal advisors written comments on the arbitration;
- reviewed documents related to the put option and the dispute including the share purchase agreement, option deed, correspondences with the non-controlling interest shareholders, arbitration documents, court order, etc; and
- evaluated the adequacy of the Group's disclosures regarding the arbitration and the related accounting treatments.

### **KEY AUDIT MATTERS (continued)**

## Key audit matter 關鍵審核事項

Dispute with non-controlling interest shareholders 與非控股權益股東之糾紛

誠如財務報表附註38所詳述,於2023年12月31日, 貴集團就勵德集團49%股份的出售選擇權行使價與勵 德集團的非控股權益股東存在糾紛。於2023年12月31 日,有關仲裁已經提出並仍在進行中。

管理層已委聘外部法律顧問以協助其對仲裁進行詳細分析,並認為勵德集團的非控股權益股東無法通過推翻貴集團的所有抗辯而成功申索全部退出價款人民幣2,180.7百萬元。因此,終止確認有關認沽期權負債,並在選擇權到期日確認與勵德集團49%股份相關的非控股權益。於2023年12月31日,貴集團並無就上述仲裁計提任何撥備。

管理層的分析及評估涉及重大判斷,例如對根據仲裁 結果作出撥備的可能後果的評估及關於糾紛的相關會 計處理方式。

相關披露載於財務報表附註3、31、35及38。

### 關鍵審核事項(續)

## How our audit addressed the key audit matter 我們的審核如何處理關鍵審核事項

為評估與非控股權益股東的糾紛的潛在責任以及相關會 計處理方式,我們已執行以下程序:

- 與管理層討論以評估彼等對本年度仲裁後果的評估:
- 與貴集團中國、香港及開曼群島外部法律顧問討論,以了解彼等對仲裁的意見;
- 獲得貴集團外部法律顧問對仲裁的意見書;
- 審閱與選擇權及糾紛相關的文件,包括股份購買協議、選擇權契據、與非控股權益股東的往來通信、 仲裁文件、法院命令等;及
- 評價貴集團對於仲裁及相關會計處理的披露是否恰當。

### OTHER INFORMATION INCLUDED IN THE ANNUAL REPORT

The directors of the Company are responsible for the other information. The other information comprises the information included in the Annual Report, other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## RESPONSIBILITIES OF THE DIRECTORS FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRSs issued by the IASB and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors of the Company are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors of the Company either intend to liquidate the Group or to cease operations or have no realistic alternative but to do so.

The directors of the Company are assisted by the Audit Committee in discharging their responsibilities for overseeing the Group's financial reporting process.

### 載入年報的其他資料

貴公司董事須對其他資料負責。其他資料包 括載於年報內的資料,惟不包括綜合財務報 表及我們的核數師報告。

我們對綜合財務報表的意見並不涵蓋其他資料,我們亦不對該等其他資料發表任何形式的鑒證結論。

就我們對綜合財務報表的審核,我們的責任 是閱讀其他資料,於過程中考慮其他資料是 否與綜合財務報表或我們於審核過程中所了 解的情況存在重大不符之處或似乎存在重大 錯誤陳述。倘我們根據已履行的工作認為其 他資料存在重大錯誤陳述,我們需要就此如 實報告。於本方面,我們沒有任何事項需要 報告。

### 董事就綜合財務報表須承擔的責任

貴公司董事須負責根據國際會計準則理事會 頒佈之國際財務報告準則及香港公司條例的 披露規定編製真實且公平的綜合財務報表, 並就董事釐定為對編製綜合財務報表不存在 由於欺詐或錯誤而導致重大錯誤陳述所必需 的內部監控系統負責。

於編製綜合財務報表時,貴公司董事負責評估貴集團持續經營的能力,並在適用情況下披露與持續經營有關的事項,以及採用持續經營基準供為會計之用,除非貴公司董事有意將貴集團清盤或停止經營或別無其他實際的替代方案。

審核委員會協助貴公司董事履行監督貴集團 的財務報告程序的責任。

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Our report is made solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this annual report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.

### 核數師就審核綜合財務報表承擔的責任

我們的目標是對綜合財務報表整體是否不存在由於欺詐或錯誤而導致的重大錯誤陳述取得合理保證,並出具包括我們的意見的核數師報告。我們僅向閣下(作為整體)提呈報告,且概無其他目的。我們不會就本年報的內容向任何其他人士負上或承擔任何責任。

合理保證乃高水平的保證,惟不能保證按照 香港審計準則進行審核,在某一重大錯誤陳 述存在時總能發現。錯誤陳述可以由欺詐或 錯誤引起,倘合理預期它們單獨或滙總起來 可能影響此等綜合財務報表使用者依賴此等 報表所作出的經濟決定,則有關的錯誤陳述 可被視作重大。

在根據香港審計準則進行審核的過程中,我們運用了專業判斷,並在整個審核過程中保持專業懷疑態度。我們亦:

- 識別及評估由於欺詐或錯誤而導致綜合財務報表存在重大錯誤陳述的風險,設計及執行審核程序以應對這些風險,以及獲取充足及適當的審核憑證,作為我們意見的基礎。由於欺詐可能涉及串謀、偽造、蓄意遺漏、虛假陳述,或及駕於內部監控系統之上,因此未能發現因欺詐而導致的重大錯誤陳述的風險。
- 了解與審核相關的內部監控系統,以設計適當的審核程序,但目的並非對貴集 團內部監控系統的有效性發表意見。

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### 核數師就審核綜合財務報表承擔的責任(續)

- 評價董事所採用會計政策的恰當性及作 出會計估計及相關披露的合理性。
- 對董事採用持續經營會計基礎的恰當性 作出結論。根據所獲取的審核憑證,確 定是否存在與事項或情況有關的重大 確定性,從而可能導致對貴集團的持續 經營能力產生重大疑慮。倘我們認為有 經營能力產生重大疑慮。倘我們認為有 在重大不確定性,則有必要在核數師 告中提請使用者注意綜合財務報表中的 相關披露。假若有關的披露不足,則 相關披露。假若有關的披露不足,則 問應當發表非無保留意見。我們的審核 憑證。然而,未來事項或情況可能導致 貴集團不再持續經營。
- 評價綜合財務報表的整體列報方式、結構及內容,包括披露,以及綜合財務報表是否中肯反映相關交易及事項。
- 就貴集團內實體或業務活動的財務信息 獲取充足、適當的審核憑證,以便對綜 合財務報表發表意見。我們負責集團審 核的方向、監督及執行。我們為審核意 見承擔全部責任。

我們與審核委員會溝通(其中包括)計劃的審 核範圍、時間安排、重大審核發現等,包括 我們在審核中識別出內部監控系統的任何重 大缺陷。

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Lee Mee Kwan, Helena.

Ernst & Young
Certified Public Accountants
27/F, One Taikoo Place
979 King's Road
Quarry Bay, Hong Kong

19 March 2024

### 核數師就審核綜合財務報表承擔的責任(續)

我們亦向審核委員會提交聲明,説明我們已 遵守有關獨立性的相關專業道德要求,並與 彼等溝通有可能合理地認為會影響我們獨立 性的所有關係及其他事項以及(如適用)為消 除威脅採取的行動或所採用的防範措施。

與審核委員會溝通的事項中,我們釐定對本期綜合財務報表的審核最為重要的事項,從而構成關鍵審核事項。我們在核數師報告中描述該等事項,除非法律或法規不允許公開披露該等事項,或在極端罕見的情況下,倘合理預期我們報告中溝通的事項而造成的負面後果超過其所產生的公眾利益,我們決定不應在報告中溝通該事項。

出具本獨立核數師報告的審核項目合夥人為 李美群。

安永會計師事務所 執業會計師 香港鰂魚涌 英皇道979號 太古坊一座27樓

2024年3月19日

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME 綜合損益及其他全面收益表

		Notes 附註	2023 2023年 RMB'000 人民幣千元	2022 2022年 RMB'000 人民幣千元
REVENUE	收益	5	2,352,395	2,353,965
Cost of sales	銷售成本		(1,092,050)	(1,078,819)
Gross profit	毛利		1,260,345	1,275,146
Other income and gains Selling and distribution expenses	其他收入及收益 銷售及分銷開支	5	181,249 (229,842)	280,570 (273,341)
Administrative expenses Impairment losses on financial assets, net	行政開支 金融資產減值虧損淨額		(504,441) (55,454)	(501,042) (16,766)
Other expenses, net Finance costs	其他開支淨額 融資成本	7	(153,154) (174,894)	(54,689) (163,740)
Share of (loss)/profit of an associate	分佔聯營公司(虧損)/溢 利	17	(2,087)	363
PROFIT BEFORE TAX	除税前溢利	6	321,722	546,501
Income tax expense	所得税開支	10	(200,546)	(33,229)
PROFIT FOR THE YEAR	年度溢利		121,176	513,272

## CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (Continued) 綜合損益及其他全面收益表(續)

		Notes 附註	2023 2023年 RMB'000 人民幣千元	2022 2022年 RMB'000 人民幣千元
OTHER COMPREHENSIVE INCOME Other comprehensive loss that may be reclassified to profit or loss in subsequent periods: Exchange differences on translation	其他全面收益 可能於期後期間重新分類 至損益之其他全面虧損:			
of financial statements	(安异别·加州农之 医		(29,125)	(157,537)
Net other comprehensive loss that may be reclassified to profit or loss in subsequent periods	可能於期後期間重新分類 至損益的其他全面虧損 淨額		(29,125)	(157,537)
Other comprehensive income that will not be reclassified to profit or loss in subsequent periods:	不會於期後期間重新分類 至損益的其他全面收益:		(20,120)	(101,001)
Exchange differences on translation of financial statements of the Company	換算本公司的財務報表之 匯兑差額		7,803	71,426
Net other comprehensive income that will not be reclassified to profit or loss in subsequent	不會於期後期間重新分類 至損益的其他全面收益 淨額		,,,,,,	, -
periods			7,803	71,426
OTHER COMPREHENSIVE LOSS FOR THE YEAR	年度其他全面虧損		(21,322)	(86,111)
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	年度全面收益總額		99,854	427,161

## CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (Continued) 綜合損益及其他全面收益表(續)

		Notes 附註	2023 2023年 RMB'000 人民幣千元	2022 2022年 RMB'000 人民幣千元
Profit attributable to:	以下應佔溢利:			
Owners of the parent	母公司擁有人		138,869	490,066
Non-controlling interests	非控股權益		(17,693)	23,206
			121,176	513,272
Total comprehensive income attributable to:	以下應佔全面收益總額:			
Owners of the parent	母公司擁有人		117,547	403,955
Non-controlling interests	非控股權益		(17,693)	23,206
			99,854	427,161
EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT:	母公司普通股權益持有人 應佔每股盈利:			
Basic and diluted	基本及攤薄	12	RMB人民幣0.0329元	RMB人民幣0.1162元

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION 綜合財務狀況表

31 December 2023 2023年12月31日

		Notes 附註	2023 2023年 RMB'000 人民幣千元	2022 2022年 RMB'000 人民幣千元
NON-CURRENT ASSETS	非流動資產			
Property, plant and equipment	物業、廠房及設備	13	3,277,081	3,210,791
Right-of-use assets	使用權資產	14	881,798	837,230
Goodwill	商譽	15	2,271,699	2,338,424
Other intangible assets	其他無形資產	16	329,915	434,285
Investment in an associate	於聯營公司的投資	17	-	2,063
Financial assets at fair value	按公平值計入損益的			
through profit or loss	金融資產	18	7,941	14,176
Deferred tax assets	遞延税項資產	30	24,018	13,552
Other non-current assets	其他非流動資產	19	261,451	190,988
Total non-current assets	非流動資產總值		7,053,903	7,041,509
CURRENT ASSETS	流動資產			
Inventories	存貨	20	8,958	10,003
Trade receivables	貿易應收款項	21	457,549	684,137
Prepayments, other receivables	預付款項、其他應收			
and other assets	款項及其他資產	22	544,088	566,089
Financial assets at fair value	按公平值計入損益的			
through profit or loss	金融資產	18	108,553	177,755
Restricted bank deposits	受限制銀行存款	23	3,671	-
Cash and cash equivalents	現金及現金等價物	23	3,189,846	3,477,088
Total current assets	流動資產總值		4,312,665	4,915,072
CURRENT LIABILITIES	流動負債			
Trade payables	貿易應付款項	24	652,213	944,220
Contract liabilities	合約負債	25	832,959	909,607
Other payables and accruals	其他應付款項及應計			
	費用	26	782,172	965,689
Dividend payables	應付股息		188,411	102,428
Deferred income	遞延收入	27	19,660	22,832
Interest-bearing bank and	計息銀行及其他借款			
other borrowings		28	1,148,613	598,051
Tax payable	應付税項		151,214	21,907
Put option liability	認沽期權負債	31	-	944,472
Total current liabilities	流動負債總額		3,775,242	4,509,206
NET CURRENT ASSETS	流動資產淨值		537,423	405,866
TOTAL ASSETS LESS CURRENT	總資產減流動負債			
LIABILITIES			7,591,326	7,447,375

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION (Continued) 綜合財務狀況表(續)

31 December 2023 2023年12月31日

		Notes 附註	2023 2023年 RMB'000 人民幣千元	2022 2022年 RMB'000 人民幣千元
NON-CURRENT LIABILITIES	非流動負債			
Deferred income Interest-bearing bank and	遞延收入 計息銀行及其他借款	27	234,193	242,395
other borrowings		28	989,457	1,759,483
Other long term liability	其他長期負債	29	254,172	264,119
Deferred tax liabilities	遞延税項負債	30	162,365	144,262
Total non-current liabilities	非流動負債總額		1,640,187	2,410,259
Net assets	資產淨值		5,951,139	5,037,116
EQUITY EQUITY ATTRIBUTABLE TO OWNERS OF THE PARENT	權益 母公司擁有人應佔權益			
Share capital	股本	32	322	322
Reserves	儲備	34	5,090,360	4,815,763
			5,090,682	4,816,085
Non-controlling interests	非控股權益		860,457	221,031
Total equity	總權益		5,951,139	5,037,116

LI XUECHUN 李學春

Director

董事

LAM NGAI LUNG

林毅龍 Director 董事

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

## 綜合權益變動表

Year ended 31 December 2023 截至2023年12月31日止年度

### Attributable to owners of the parent

母公司擁有人應佔

						<b></b>	有人應佔					
							Share		Exchange		Non-	
			Share	Contributed	Capital	Statutory	option	Retained	fluctuation		controlling	Total
		Notes	capital	surplus	reserve	reserve	reserve 購股權	profits	reserve 外匯波動	Total	interests	equity
		附註	股本	實繳盈餘	資本儲備	法定儲備	儲備	留存溢利	儲備	台計	非控股權益	總權益
			RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
			人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
			Note 32		Note 34(b)	Note 34(d)	Note 33(iii)					
			附註32		附註34(b)	附註34(d)	附註33(iii)					
At 1 January 2022	於2022年1月1日		322	160,308	1,292,746	861,278	43,376	2,214,346	19,429	4,591,805	197,230	4,789,035
Profit for the year	年度溢利						-	490,066	-	490,066	23,206	513,272
Other comprehensive loss for the year:	年度其他全面虧損:											
Exchange differences on	換算財務報表之匯兑差額											
translation of financial												
statements			-	-	-	-	-	-	(86,111)	(86,111)	-	(86,111)
Total comprehensive income	年度全面收益總額											
for the year			-	-	-			490,066	(86,111)	403,955	23,206	427,161
Acquisition of a subsidiary	收購一間附屬公司	36			-		-				5,984	5,984
Capital injection from	一間附屬公司之非控股股東											
non-controlling shareholder	注資											
of a subsidiary			-		-				-		4,900	4,900
Dividends paid to non-	支付予非控股股東之股息											
controlling shareholders				-					-		(10,259)	(10,259)
Acquisition of non-controlling	收購非控股權益											
interests			-			-			-		(30)	(30)
Final 2021 dividend declared	已宣派2021年末期股息				(182,257)				-	(182,257)	-	(182,257)
Recognition of share-based	確認以股份為基礎的付款的											
payment expenses	費用	33					2,582			2,582		2,582
Transfer from retained profits	轉撥自留存溢利		-7	<u>.</u>	-	53,220		(53,220)				
At 31 December 2022	於2022年12月31日		322	160,308*	1,110,489*	914,498*	45,958*	2,651,192*	(66,682)*	4,816,085	221,031	5,037,116

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (Continued) 綜合權益變動表(續)

	Attributable to owners of the parent 母公司擁有人應佔												
		Note	Share capital	Contributed surplus	Capital reserve	Other reserve	Statutory reserve	Share option reserve 購股權	Retained profits	Exchange fluctuation reserve 外匯波動	Total	Non- controlling interests	Total equity
		附註	股本 RMB'000 人民幣千元 Note 32 附註32	實繳盈餘 RMB'000 人民幣千元	資本儲備 RMB'000 人民幣千元 Note 34(b) 附註34(b)	其他儲備 RMB'000 人民幣千元 Note 34(c) 附註34(c)	法定儲備 RMB'000 人民幣千元 Note 34(d) 附註34(d)	儲備 RMB'000 人民幣千元	留存溢利 RMB'000 人民幣千元	儲備 RMB'000	合計 RMB'000 人民幣千元	非控股權益 RMB'000 人民幣千元	總權益 RMB'000 人民幣千元
At 1 January 2023	於2023年1月1日		322	160,308	1,110,489		914,498	45,958	2,651,192	(66,682)	4,816,085	221,031	5,037,116
Profit for the year Other comprehensive loss for the year:	年度溢利 年度其他全面虧損:								138,869		138,869	(17,693)	121,176
Exchange differences on translation of financial statements	換算財務報表之匯兑 差額									(21,322)	(21,322)		(21,322)
Total comprehensive income for the year	年度全面收益總額								138,869	(21,322)	117,547	(17,693)	99,854
Capital injection from a non- controlling shareholder of a subsidiary	一間附屬公司之非控股 股東注資											400	400
Dividends paid to non- controlling shareholders  Derecognition of non-controlling	支付予非控股股東之 股息 終止確認非控股權益認											(10,051)	(10,051)
interests put option Final 2022 dividend declared	沽期權 已宣派2022年末期股息				(158,467)	314,730					314,730 (158,467)	666,770	981,500 (158,467)
Recognition of share-based payment expenses  Transfer of share option reserve upon the expiry of share	確認以股份為基礎的 付款的費用 於購股權屆滿後轉撥購 股權儲備	33				1		787			787		787
options	轉撥自留存溢利						9E E94	(4,572)	4,572				
Transfer from retained profits  At 31 December 2023	於2023年12月31日		322	160,308*	952,022*	314,730*	35,534 950,032*	42.173*	(35,534)		5,090,682	860.457	5,951,139

<sup>\*</sup> These reserve accounts comprise the consolidated reserves of RMB5,090,360,000 in the consolidated statement of financial position as at 31 December 2023 (2022: RMB4,815,763,000).

該等儲備賬包括於2023年12月31日的綜合 財務狀況表內金額為人民幣5,090,360,000元 (2022年:人民幣4,815,763,000元)的綜合儲 備。

## CONSOLIDATED STATEMENT OF CASH FLOWS

## 綜合現金流量表

	Notes 附註	2023 2023年 RMB'000 人民幣千元	2022 2022年 RMB'000 人民幣千元
CASH FLOWS FROM 經營活動所得現金流動 OPERATING ACTIVITIES	里里		
Profit before tax 除税前溢利		321,722	546,501
Adjustments for: 就以下各項調整:			
Finance costs 融資成本	7	174,894	163,740
Share of loss/(profit) of an associate 分佔聯營公司虧損/( 按公平值計入損益計 investments measured at fair value 期投資的投資收入		2,087	(363)
through profit or loss	5	(47,292)	(29,985)
Bank interest income 銀行利息收入	5	(23,363)	(29,067)
Interest income from a company controlled by the former 來自附屬公司原股東縣公司的利息收入		(==,===)	(==,===,
shareholders of a subsidiary	5	(11,824)	(19,487)
Fair value loss on an equity 按公平值計入損益的限	投權投		
investment at fair value through    資公平值虧損			
profit or loss	6	6,209	21,164
Fair value loss from short-term 按公平值計入損益計			
investments at fair value through 期投資之公平值虧			
profit or loss	6	•	4,787
Fair value loss from a loan to an associate included in other non-current assets measured at fair 計入其他非流動資產 中華的公司 中華的企業的 中華的社会的 中華的企業的 中華的の 中華的企業的 中	營公司		
value	6		17,986
Fair value loss/(gain) from contingent 按公平值計入損益的 consideration at fair value through			
profit or loss	6	39,747	(57,085)
Loss on disposal of items of property, 處置物業、廠房及設份 plant and equipment and right-of- 以及使用權資產之限	虧損		1 005
use assets, net	6	2,960	1,385
Government grants released 已發放的政府補助 Depreciation of property, 物業、廠房及設備折記		(61,508)	(103,646)
plant and equipment	6	165,481	160,600
Depreciation of right-of-use assets 使用權資產折舊	6	42,200	45,905
Amortisation of other intangible assets 其他無形資產攤銷 Provision for expected credit losses 貿易應收款項之預期付		85,943	86,933
on trade receivables 損撥備 Provision for expected credit losses 其他應收款項之預期	6 合	20,562	8,722
		24 902	0.044
on other receivables 損撥備 Impairment of goodwill 商譽減值	6	34,892 66,725	8,044
Impairment of goodwill lassets 其他無形資產減值	6 6	66,725 21,400	
Equity-settled share option expense 以權益結算的購股權		787	2,582
Equity soluted strate option expense 外惟血和异即開放惟	×/13 0	841,622	828,716

## CONSOLIDATED STATEMENT OF CASH FLOWS (Continued) 綜合現金流量表(續)

		Notes 附註	2023 2023年 RMB'000 人民幣千元	2022 2022年 RMB'000 人民幣千元
Decrease in inventories	存貨減少		1,045	1,587
Decrease/(increase) in trade receivables	貿易應收款項減少/(增加)		206,026	(86,828)
Increase in prepayments, other	預付款項、其他應收款項及		200,020	(00,020)
receivables and other assets  Decrease/(increase) in long-term prepayments, other receivables and	其他資產增加 長期預付款項、其他應收款 項及其他資產減少/		(16,241)	(12,764)
other assets	(增加)		-	(6,486)
(Decrease)/increase in trade payables Decrease in other payables and	貿易應付款項(減少)/增加 其他應付款項及應計費用		(292,007)	137,082
accruals	減少		(112,414)	(70,153)
Decrease in contract liabilities  Decrease in payables for	合約負債減少 應付補償費用減少		(76,648)	(82,288)
compensation fees - non-current	一非即期			(60,000)
Government grants received (Increase)/decrease in restricted bank	已收政府補助 受限制銀行存款(增加)/	27	44,844	85,510
deposits	減少		(3,671)	3,030
Cash generated from operations	經營所得現金		592,556	737,406
Interest received	已收利息		23,363	29,067
Income tax paid	已付所得税		(63,602)	(46,634)
Net cash flows from operating	經營活動所得現金流量淨額		550.047	740,000
activities			552,317	719,839

### CONSOLIDATED STATEMENT OF CASH FLOWS (Continued)

綜合現金流量表(續)

		Notes 附註	2023 2023年 RMB'000 人民幣千元	2022 2022年 RMB'000 人民幣千元
CASH FLOWS FROM INVESTING ACTIVITIES	投資活動所得現金流量			
Interest received Increase in prepayment for acquisition	已收利息 就收購土地使用權之預付款		16,548	20,411
of land use right Purchase of items of property, plant	項增加 購置物業、廠房及設備項目		(142,441)	-
and equipment	處置物業、廠房及設備項目		(299,522)	(387,746)
Proceeds from disposal of items of property, plant and equipment	之所得款項		460	1,892
Additions to other intangible assets Acquisition of subsidiaries	添置其他無形資產 收購附屬公司	16	(2,973) (7,500)	(1,785) (101,708)
Acquisition of non-controlling interests Capital injection from non-controlling	收購非控股權益 一間附屬公司之非控股股東		-	(30)
shareholders of a subsidiary Purchase of short-term investments measured at fair value through	注資 購買按公平值計入損益計量 的短期投資		400	4,900
profit or loss  Receipt from maturity of short-term investments measured at fair value	按公平值計入損益計量的短期投資到期的收款		(6,299,643)	(6,463,480)
through profit or loss Investment income from short-term investments measured at fair value	按公平值計入損益計量的短期投資之投資收入		6,329,098	6,633,638
through profit or loss			47,292	29,985
Repayment of a loan from a third party	來自一名第三方之貸款還款		3,040	28,000
Net cash flows used in investing activities	投資活動所用現金流量淨額		(355,241)	(235,923)

## CONSOLIDATED STATEMENT OF CASH FLOWS (Continued) 綜合現金流量表(續)

		Notes 附註	2023 2023年 RMB'000 人民幣千元	2022 2022年 RMB'000 人民幣千元
CASH FLOWS FROM FINANCING ACTIVITIES	融資活動所得現金流量			
New bank and other borrowings Repayment of bank and other	新借銀行及其他借款 償還銀行及其他借款	37	417,642	555,193
borrowings		37	(600,571)	(358,964)
Interest paid Interest element of sale and	已付利息 售後回租負債的利息部分	37	(115,722)	(90,260)
leaseback liabilities	和任任劫	37	(21,077)	(21,130)
Lease payments Principal portion of sale and	租賃付款 售後回租負債的本金部分	37	(28,162)	(29,347)
leaseback liabilities		37	(47,373)	78,848
Dividends paid Dividends paid to non-controlling	已付股息 已付非控股股東之股息	37	(79,254)	(79,852)
shareholders		37	(10,051)	(10,259)
Increase in other non-current assets	其他非流動資產增加		(5,000)	_
Decrease in restricted bank deposits	受限制銀行存款減少		_	182,986
Net cash flows (used in)/from financing activities	融資活動(所用)/所得現金 流量淨額		(489,568)	227,215
NET (DECREASE)/INCREASE IN	現金及現金等價物(減少)/			
CASH AND CASH EQUIVALENTS  Cash and cash equivalents at	<b>增加淨額</b> 年初現金及現金等價物		(292,492)	711,131
beginning of year Effect of foreign exchange rate	匯率變動影響,淨額		3,477,088	2,750,227
changes, net	<u> </u>		5,250	15,730
CASH AND CASH EQUIVALENTS AT END OF YEAR	年末現金及現金等價物		3,189,846	3,477,088
ANALYSIS OF BALANCES OF CASH AND CASH EQUIVALENTS	現金及現金等價物結餘分析			
Cash and bank balances	現金及銀行結餘	23	3,189,846	3,477,088

# NOTES TO FINANCIAL STATEMENTS 財務報表附註

31 December 2023 2023年12月31日

### 1. CORPORATE AND GROUP INFORMATION

Minsheng Education Group Company Limited (the "Company") was incorporated in the Cayman Islands on 13 December 2005 as an exempted company with limited liability under the laws of the Cayman Islands. The address of the registered office of the Company is Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman KY1-1111, Cayman Islands.

The Company is an investment holding company. During the year, the Company and its subsidiaries (collectively referred to as the "**Group**") were principally engaged in providing on-campus and online educational services in the People's Republic of China (the "**PRC**").

In the opinion of the directors, the holding company and the ultimate holding company of the Company is Minsheng Group Company Limited, which was incorporated in the British Virgin Islands.

### Information about subsidiaries

Particulars of the Company's principal subsidiaries are as follows:

### 1. 公司及集團資料

民生教育集团有限公司(「本公司」) 於2005年12月13日在開曼群島根據 開曼群島法例註冊成立為獲豁免有限 公司。本公司註冊辦事處的地址為 Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman KY1-1111, Cayman Islands。

本公司為投資控股公司。今年內,本公司及其附屬公司(統稱「本集團」)主要於中華人民共和國(「中國」)提供校園及在線教育服務。

董事認為,本公司之控股公司及最終控股公司為民生集团有限公司,該公司為於英屬處女群島註冊成立的公司。

### 有關附屬公司之資料

Company name 公司名稱	Place of incorporation/ registration and business 註冊成立/註冊地點及營業地點	Issued ordinary/ registered share capital 已發行普通/註冊股本	Percentage of effectinterests attributable to 本公司應佔實際股	the Company	Principal activities 主要業務活動
			Direct 直接	Indirect 間接	
Minsheng Education Company Limited 民生教育有限公司	Cayman Islands 開曼群島	US\$50,000 50,000美元	100%	-	Investment holding 投資控股
Minsheng Vocational Education Company Limited ("Minsheng Vocational")	Cayman Islands	US\$10	100%		Investment holding
民生職業教育有限公司(「民生職業教育」)	開曼群島	10美元			投資控股
Minsheng Education Development Company Limited	Cayman Islands	US\$50,000	100%		Investment holding
民生教育發展有限公司	開曼群島	50,000美元			投資控股

31 December 2023 2023年12月31日

### 1. CORPORATE AND GROUP INFORMATION (continued) 1. 公司及集團資料(續)

### Information about subsidiaries (continued)

Particulars of the Company's principal subsidiaries are as follows: (continued)

### 有關附屬公司之資料(續)

Company name 公司名稱	Place of incorporation/ registration and business 註冊成立/註冊地點及營業地點	Issued ordinary/ registered share capital 已發行普通/註冊股本	Percentage of effect interests attributable to 本公司應佔實際股	the Company	Principal activities 主要業務活動
			Direct 直接	Indirect 間接	
Leed International Education Group Inc.  ("Leed International") ^	Cayman Islands	US\$44,875	-	51%	Investment holding
勵德國際教育集團有限公司(「 <b>勵德集團</b> 」)∧	開曼群島	44,875美元			投資控股
eed International Education Group (China) Limited^	Hong Kong	US\$1,282	-	51%	Investment holding
動德國際教育集團(中國)有限公司^	香港	1,282美元			投資控股
Chongqing Li'ang Industry Company Limited*	The PRC/Chinese Mainland	RMB10,000,000	-	100%	Provision of education management and services
重慶利昂實業有限公司	中國/中國大陸	人民幣10,000,000元			提供教育管理及服務
Chongqing College of Humanities, Science and Technology*	The PRC/Chinese Mainland	RMB55,000,000	-	100%	Provision of formal undergraduate and junior college educati services
重慶人文科技學院	中國/中國大陸	人民幣55,000,000元			提供正規大學學歷及大專程服務

31 December 2023 2023年12月31日

### 1. CORPORATE AND GROUP INFORMATION (continued) 1. 公司及集團資料(續)

### Information about subsidiaries (continued)

Particulars of the Company's principal subsidiaries are as follows: (continued)

### 有關附屬公司之資料(續)

Company name 公司名稱	Place of incorporation/ registration and business 註冊成立/註冊地點及營業地點	Issued ordinary/ registered share capital 已發行普通/註冊股本	Percentage of effecti interests attributable to t 本公司應佔實際股科	the Company 霍比例	Principal activities 主要業務活動
			Direct 直接	Indirect 間接	
Pass College of Chongqing Technology and Business University*	The PRC/Chinese Mainland	RMB5,000,000	-	100%	Provision of formal undergraduate and junior college education services
重慶工商大學派斯學院	中國/中國大陸	人民幣5,000,000元			提供正規大學學歷及大專教育 服務
Chongqing Vocational College of Applied Technology*	The PRC/Chinese Mainland	RMB5,000,000	-	100%	Provision of junior college education services
重慶應用技術職業學院	中國/中國大陸	人民幣5,000,000元			提供大專教育服務
Chongqing Yujinggang Education Investment Company Limited*	The PRC/Chinese Mainland	RMB50,000,000	-	100%	Investment in education projects
重慶渝京港教育投資有限公司	中國/中國大陸	人民幣50,000,000元			投資教育項目
Chongqing Hechuan Renwen Hospital Company Limited*	The PRC/Chinese Mainland	RMB50,000,000	-	100%	Provision of disease diagnosis and treatment services
重慶合川人文醫院有限公司	中國/中國大陸	人民幣50,000,000元			提供疾病診斷和治療服務
Chongqing Minsheng Education Management Company Limited ("Minsheng Management")*	The PRC/Chinese Mainland	US\$14,500,000		100%	Provision of education management and services
重慶民升教育管理有限公司(「民升管理」)	中國/中國大陸	14,500,000美元			提供教育管理及服務

31 December 2023 2023年12月31日

### 1. CORPORATE AND GROUP INFORMATION (continued) 1. 公司及集團資料(續)

### Information about subsidiaries (continued)

Particulars of the Company's principal subsidiaries are as follows: (continued)

### 有關附屬公司之資料(續)

Company name 公司名稱	Place of incorporation/registration and business註冊成立/註冊地點及營業地點	Issued ordinary/ registered share capital 已發行普通/註冊股本	Percentage of effecti interests attributable to 本公司應估實際股	the Company	Principal activities 主要業務活動
			Direct 直接	Indirect 間接	
Chongqing Bozhi Education Services Company Limited ("Bozhi Education")*	The PRC/Chinese Mainland	U\$\$9,000,000	-	100%	Provision of education management and services
重慶博智教育服務有限公司(「 <b>博智教育</b> 」)	中國/中國大陸	9,000,000美元			提供教育管理及服務
Chongqing Li'ang Education Services Company Limited*	The PRC/Chinese Mainland	RMB30,000,000	-	100%	Provision of education management and services
重慶利昂教育服務有限公司	中國/中國大陸	人民幣30,000,000元			提供教育管理及服務
Chongqing Pass Education Services  Company Limited*	The PRC/Chinese Mainland	RMB300,000	-	100%	Provision of university and college logistics services
重慶派斯教育服務有限公司	中國/中國大陸	人民幣300,000元			提供大學及高等院校後勤服務
Inner Mongolia Fengzhou Vocational College (Qingcheng Branch)*	The PRC/Chinese Mainland	RMB4,000,000	-	100%	Provision of junior college education services
內蒙古豐州職業學院(青城分院)	中國/中國大陸	人民幣4,000,000元			提供大專教育服務

31 December 2023 2023年12月31日

### 1. CORPORATE AND GROUP INFORMATION (continued) 1. 公司及集團資料(續)

### Information about subsidiaries (continued)

Particulars of the Company's principal subsidiaries are as follows: (continued)

### 有關附屬公司之資料(續)

Company name 公司名稱	Place of incorporation/ registration and business 註冊成立/註冊地點及營業地點	Issued ordinary/ registered share capital 已發行普通/註冊股本	Percentage of effective interests attributable to t 本公司應佔實際股權	he Company	Principal activities 主要業務活動
			Direct 直接	Indirect 間接	
Chongqing Huizhi Education Services Company Limited ("Chongqing Huizhi")*	The PRC/Chinese Mainland	RMB10,000,000	-	100%	Provision of university logistics services
重慶匯智教育服務有限公司(「重慶匯智」)	中國/中國大陸	人民幣10,000,000元			提供大學後勤服務
Laoling Minsheng Secondary Vocational School*	The PRC/Chinese Mainland	RMB30,000,000	-	100%	Provision of secondary vocational education and technical training
樂陵民生職業中等專業學校	中國/中國大陸	人民幣30,000,000元			提供中等職業教育及技術培訓
Chongqing Yugangao Enterprise  Management Consultant Company  Limited ("Chongqing Yugangao")*	The PRC/Chinese Mainland	RMB5,000,000	-	100%	Provision of rental and business management services
重慶渝港澳企業管理諮詢有限公司 (「重慶渝港澳」)*	中國/中國大陸	人民幣5,000,000元			提供租賃及業務管理服務
Chongqing Yuecheng Zhiyuan Education Technology Company Limited ("Chongqing Yuecheng")*	The PRC/Chinese Mainland	RMB50,000,000	-	100%	Provision of education management and services
重慶悦誠智遠教育科技有限公司 (「 <b>重慶悦誠</b> 」)#	中國/中國大陸	人民幣50,000,000元			提供教育管理及服務

31 December 2023 2023年12月31日

### 1. CORPORATE AND GROUP INFORMATION (continued) 1. 公司及集團資料(續)

### Information about subsidiaries (continued)

Particulars of the Company's principal subsidiaries are as follows: (continued)

### 有關附屬公司之資料(續)

Company name 公司名稱	Place of incorporation/ registration and business 註冊成立/註冊地點及營業地點	Issued ordinary/ registered share capital 已發行普通/註冊股本	Percentage of effective equity interests attributable to the Company 本公司應佔實際股權比例		Principal activities 主要業務活動
			Direct 直接	Indirect 間接	
Chongqing Electronic Information College* 重慶電信職業學院#	The PRC/Chinese Mainland 中國/中國大陸	RMB183,680,000 人民幣183,680,000元	-	51%	Provision of junior college education services 提供大專教育服務
Chongqing Zhenzhi Real Estate Company Limited*	The PRC/Chinese Mainland	RMB8,000,000	-	51%	Real estate development
重慶臻智置業有限責任公司#	中國/中國大陸	人民幣8,000,000元			房地產開發
Chongqing Jierui Minsheng Education Technology Company Limited*	The PRC/Chinese Mainland	RMB50,000,000	-	100%	Provision of education management and services
重慶傑睿教育科技有限公司#	中國/中國大陸	人民幣50,000,000元			提供教育管理及服務
Chongqing Fanyun Minsheng Education Technology Company Limited* ("Chongqing Fanyun")	The PRC/Chinese Mainland	RMB20,000,000	-	100%	Provision of education management and services
重慶凡韻教育科技有限公司(「重慶凡韻」)#	中國/中國大陸	人民幣20,000,000元			提供教育管理及服務

31 December 2023 2023年12月31日

### 1. CORPORATE AND GROUP INFORMATION (continued) 1. 公司及集團資料(續)

### Information about subsidiaries (continued)

Particulars of the Company's principal subsidiaries are as follows: (continued)

### 有關附屬公司之資料(續)

Company name 公司名稱	Place of incorporation/ registration and business 註冊成立/註冊地點及營業地點	Issued ordinary/ registered share capital 已發行普通/註冊股本	Percentage of effective interests attributable to the 本公司應佔實際股權	he Company	Principal activities 主要業務活動
			直接	間接	
Chongqing Jiehan Education Technology Company Limited*	The PRC/Chinese Mainland	RMB20,000,000	-	100%	Provision of education management and services
重慶傑翰教育科技有限公司♯	中國/中國大陸	人民幣20,000,000元			提供教育管理及服務
Shiji Kuangao (Beijing) Investment Management Co., Ltd.* (" <b>Shiji Kuangao</b> ")	The PRC/Chinese Mainland	RMB2,000,000	-	100%	Provision of investment management and services
世紀寬高(北京)投資管理有限公司 <sup>#</sup> (「 <b>世紀寬高</b> 」)	中國/中國大陸	人民幣2,000,000元			提供投資管理及服務
Laoling Minsheng Education High School Company Limited*	The PRC/Chinese Mainland	RMB30,000,000	-	100%	Provision of high school education
樂陵民生教育高級中學有限公司#	中國/中國大陸	人民幣30,000,000元			提供高中學校教育
Chongqing Mengzhuo Education Technology Company Limited ("Chongqing Mengzhuo")*	The PRC/Chinese Mainland	US\$2,600,000	-	100%	Provision of education consulting and management services
重慶夢卓教育科技有限公司(「 <b>重慶夢卓</b> 」)	中國/中國大陸	2,600,000美元			提供教育諮詢及管理服務
Leed (China) Education Technology Co., Limited ("Leed (China)")*	The PRC/Chinese Mainland	US\$29,000,000		51%	Provision of education consulting and management services
勵德(中國)教育科技有限公司 <sup>^</sup> (「 <b>勵德中國</b> 」)	中國/中國大陸	29,000,000美元			提供教育諮詢及管理服務

31 December 2023 2023年12月31日

### 1. CORPORATE AND GROUP INFORMATION (continued) 1. 公司及集團資料(續)

### Information about subsidiaries (continued)

Particulars of the Company's principal subsidiaries are as follows: (continued)

### 有關附屬公司之資料(續)

Company name 公司名稱	Place of incorporation/registration and business註冊成立/註冊地點及營業地點	Issued ordinary/ registered share capital 已發行普通/註冊股本	Percentage of effect interests attributable to 本公司應佔實際股	the Company	Principal activities 主要業務活動
			Direct 直接	Indirect 間接	
Yunnan Dianchi Education and Training Co., Limited ("Dianchi Co.")*	The PRC/Chinese Mainland	RMB120,000,000	-	51%	Provision of education consulting and management services
雲南滇池教育培訓有限公司^(「 <b>滇池公司</b> 」)	中國/中國大陸	人民幣120,000,000元			提供教育諮詢及管理服務
Dianchi College of Yunnan University*	The PRC/Chinese Mainland	RMB290,183,700	-	51%	Provision of formal undergraduate college education services
雲南大學滇池學院^	中國/中國大陸	人民幣290,183,700元			提供正規本科高校教育服務
Yunnan Dianchi Education Management Co., Limited *	The PRC/Chinese Mainland	RMB100,000,000	-	51%	Provision of education consulting and management services
雲南滇池教育管理有限公司^	中國/中國大陸	人民幣100,000,000元			提供教育諮詢及管理服務
Yunnan Dianchi Vocational College Co., Limited*	The PRC/Chinese Mainland	RMB50,000,000	-	51%	Provision of education consulting and management services
雲南滇池職業學院有限公司^	中國/中國大陸	人民幣50,000,000元			提供教育諮詢及管理服務

31 December 2023 2023年12月31日

### 1. CORPORATE AND GROUP INFORMATION (continued) 1. 公司及集團資料(續)

### Information about subsidiaries (continued)

Particulars of the Company's principal subsidiaries are as follows: (continued)

### 有關附屬公司之資料(續)

Company name	Place of incorporation/ registration and business	Issued ordinary/ registered share capital	Percentage of effective equity interests attributable to the Company		Principal activities
公司名稱	- 註冊成立/註冊地點及營業地點	· 已發行普通/註冊股本	本公司應佔實際	股權比例	主要業務活動
			Direct 直接	Indirect 間接	
Yunnan Dianjiao Asset Management Co., Limited*	The PRC/Chinese Mainland	RMB1,000,000	-	51%	Provision of asset management and project investment and management services
雲南滇教資產管理有限公司^	中國/中國大陸	人民幣1,000,000元			提供資產管理及項目投資及 理服務
TCL Educational Web Limited ("TCL Educational Web")	The British Virgin Islands	US\$5,521,977	-	100%	Investment holding
TCL教育網有限公司(「 <b>TCL教育網</b> 」)	英屬處女群島	5,521,977美元			投資控股
Shenzhen TCL Education Technology Co., Ltd.* ("Shenzhen TCL")	The PRC/Chinese Mainland	HK\$31,000,000	-	100%	Provision of educational software development and other related services
深圳TCL教育科技有限責任公司 (「 <b>深圳TCL</b> 」)	中國/中國大陸	31,000,000港元			提供教育軟件開發及其他相 服務

31 December 2023 2023年12月31日

### 1. CORPORATE AND GROUP INFORMATION (continued) 1. 公司及集團資料(續)

### Information about subsidiaries (continued)

Particulars of the Company's principal subsidiaries are as follows: (continued)

### 有關附屬公司之資料(續)

Company name 公司名稱	Place of incorporation/ registration and business 註冊成立/註冊地點及營業地點	Issued ordinary/ registered share capital 已發行普通/註冊股本	Percentage of effective equity interests attributable to the Comp 本公司應佔實際股權比例	Principal activities 主要業務活動
			Direct Indire 直接 間	ect l接
Silk Road (Beijing) International Educational Technology Centre Co., Ltd.* ("Silk Road")	The PRC/Chinese Mainland	RMB39,000,000	- 81	Provision of technology development services, educational consultation services, intermediary services for overseas studies
絲綢之路(北京)國際教育科技中心有限公司 (「絲綢之路」)	中國/中國大陸	人民幣39,000,000元		提供技術開發服務、教育諮詢 服務、留學中介服務
Doxue Network Technology (Beijing) Co., Ltd.* ("Doxue Network")	The PRC/Chinese Mainland	RMB5,000,000	- 60	Provision of technology development and education consultation services
都學網絡科技(北京)有限公司* (「 <b>都學網絡</b> 」)	中國/中國大陸	人民幣5,000,000元		提供技術開發及教育諮詢服務
Huixue Education Technology (Beijing)  Co., Ltd.* ("Huixue Education")	The PRC/Chinese Mainland	RMB5,000,000	- 60	Provision of organising cultural and artistic exchange activities and advertising services
慧學教育科技(北京)有限公司# (「 <b>慧學教育</b> 」)	中國/中國大陸	人民幣5,000,000元		提供組織文化及藝術交流活動 以及廣告服務

31 December 2023 2023年12月31日

### 1. CORPORATE AND GROUP INFORMATION (continued) 1. 公司及集團資料(續)

### Information about subsidiaries (continued)

Particulars of the Company's principal subsidiaries are as follows: (continued)

### 有關附屬公司之資料(續)

Company name 公司名稱	Place of incorporation/registration and business註冊成立/註冊地點及營業地點	Issued ordinary/ registered share capital 已發行普通/註冊股本	Percentage of effective equity interests attributable to the Company 本公司應佔實際股權比例		Principal activities 主要業務活動
			Direct 直接	Indirect 間接	
Huixue International Cultural Exchange (Beijing) Co., Ltd.* ("Huixue International")	The PRC/Chinese Mainland	RMB3,000,000	-	60%	Provision of organising cultural and artistic exchange activities and advertising services
慧學國際文化交流(北京)有限公司# (「 <b>慧學國際</b> 」)	中國/中國大陸	人民幣3,000,000元			提供組織文化及藝術交流活動 以及廣告服務
Doxue Huixing Education Technology (Beijing) Co., Ltd.* ("Doxue Huixing")	The PRC/Chinese Mainland	RMB1,000,000	-	60%	Provision of technology development and computer animation design services
都學慧行教育科技(北京)有限公司# (「 <b>都學慧行</b> 」)	中國/中國大陸	人民幣1,000,000元			提供技術開發及電腦動畫設言 服務
Beijing Mingyuan International Culture Co., Ltd.* ("Beijing Mingyuan")*	The PRC/Chinese Mainland	RMB6,000,000	-	60%	Provision of services of organising cultural and artistic exchange activities
北京茗遠國際文化有限公司*( <b>「北京茗遠</b> 」)	中國/中國大陸	人民幣6,000,000元			提供組織文化及藝術交流活動 服務
Open University Online Long Distance Learning Education Technology Company Limited*	The PRC/Chinese Mainland	RMB125,000,000		100%	National operator of the public service system for distance education
("Open University Online") 電大在線遠程教育技術有限公司 (「電大在線」)	中國/中國大陸	人民幣125,000,000元			全國性遠程教育服務的運營商

31 December 2023 2023年12月31日

### 1. CORPORATE AND GROUP INFORMATION (continued) 1. 公司及集團資料(續)

### Information about subsidiaries (continued)

Particulars of the Company's principal subsidiaries are as follows: (continued)

### 有關附屬公司之資料(續)

,					
Company name 公司名稱	Place of incorporation/ registration and business 註冊成立/註冊地點及營業地點	Issued ordinary/ registered share capital 已發行普通/註冊股本	Percentage of effective equinterests attributable to the Co本公司應佔實際股權比例		Principal activities 主要業務活動
			直接	間接	
Beijing Open Distance Education Center Co., Ltd.* ("Open Distance Education")	The PRC/Chinese Mainland	RMB44,450,000	-	100%	Provision of online academ educational services and vocational training programs
北京奧鵬遠程教育中心有限公司 (「 <b>奧鵬教育</b> 」)	中國/中國大陸	人民幣44,450,000元			提供在線學歷教育服務及職 培訓課程
Beijing Xiaoai Intelligent Technology Company Limited* ("Xiaoai Technology")	The PRC/Chinese Mainland	RMB4,081,633	-	51%	Provision of SaaS service and human resource compliance consultative services
北京小愛智能科技有限公司(「 <b>小愛科技</b> 」)#	中國/中國大陸	人民幣4,081,633元			提供SaaS服務及人力資源合 規諮詢服務
Qingdao Huizhong Salary Tax Technology Co., Ltd.* ("Qingdao Huizhong")	The PRC/Chinese Mainland	RMB2,000,000	-	81%	Provision of educational consultative services
青島惠眾薪稅科技有限公司#(「 <b>青島惠眾</b> 」)	中國/中國大陸	人民幣2,000,000元			提供教育諮詢服務
Minsheng Online Education Technology Company Limited* ("Minsheng Online")	The PRC/Chinese Mainland	RMB10,000,000		51%	Provision of online academ educational services and vocational training programs
廣東民生在線教育科技有限公司# (「 <b>民生在線</b> 」)	中國/中國大陸	人民幣10,000,000元			提供在線學歷教育服務及職 培訓課程
Guangzhou Minyun Information Technology Co., Ltd.* ("Minyun Information")	The PRC/Chinese Mainland	RMB1,000,000		51%	Provision of software development services
廣州民雲信息科技有限公司#(「 <b>民雲信息</b> 」)	中國/中國大陸	人民幣1,000,000元			提供軟件開發服務

31 December 2023 2023年12月31日

### 1. CORPORATE AND GROUP INFORMATION (continued)

### Information about subsidiaries (continued)

Particulars of the Company's principal subsidiaries are as follows: (continued)

### 1. 公司及集團資料(續)

### 有關附屬公司之資料(續)

Company name 公司名稱	Place of incorporation/ registration and business 註冊成立/註冊地點及營業地點	Issued ordinary/ registered share capital 已發行普通/註冊股本	Percentage of effectiv interests attributable to th 本公司應佔實際股權	ne Company	Principal activities 主要業務活動
			Direct 直接	Indirect 間接	
Guangzhou Minfu Shengqiang Education and Training Center Co., Ltd.*  ("Minfu Shengqiang")	The PRC/Chinese Mainland	RMB500,000	-	51%	Provision of self-study examination assistance services
廣州市民富生強教育培訓中心有限公司# (「民富生強」)	中國/中國大陸	人民幣500,000元			提供自學考試協助服務
Umooc Online Education Technology (Beijing) Company Limited* ("Umooc Online")	The PRC/Chinese Mainland	RMB3,750,000	-	100%	Provision of digitalise educational information and online education supportive services
優慕課在線教育科技(北京)有限責任公司# (「 <b>優慕課在線</b> 」)	中國/中國大陸	人民幣3,750,000元			提供數字化教育信息及在線教 育配套服務
Shanghai Zhiaosheng International Business Development Co., Ltd.*	The PRC/Chinese Mainland	RMB12,000,000	-	51%	Provision of immigration and education consultation
("Shanghai Zhiaosheng") 上海智奧勝國際商務發展有限公司 (「上海智奧勝」)	中國/中國大陸	人民幣12,000,000元			services 提供移民及教育諮詢服務

- \* The English names of these companies represent the best effort made by the management of the Company to directly translate the Chinese names as they do not register any official English names.
- # These entities are owned through contractual arrangements.
- ^ The Group had accounted for the acquisition of 100% of the shares of these entities as if the remaining 49% of equity interests were acquired on the date of acquisition. As the put option expired on 17 August 2023, put option liability was derecognised and non-controlling interests in relation to 49% share in Leed International were recognised on the expiry date of the put option. Further details are set out in note 3 to the financial statements.
- \* 該等公司的英文名稱為本公司管理層按 竭力基準對其中文名稱的直譯,蓋因該 等公司並無註冊任何正式英文名稱。
- # 該等實體乃透過合約安排而持有。
- 本集團將收購該等實體的100%股份入賬處理,猶如餘下49%股權於收購日期已予收購。由於認沽期權於2023年8月17日屆滿,故終止確認認沽期權負債,而勵德集團49%股份相關的非控股權益於認沽期權屆滿日期予以確認。進一步詳情載於財務報表附註3。

31 December 2023 2023年12月31日

### 1. CORPORATE AND GROUP INFORMATION (continued)

### Information about subsidiaries (continued)

Except for Minsheng Management, Bozhi Education, Chongqing Mengzhuo, Leed (China) and Shenzhen TCL, which were established as wholly-foreign-invested enterprises, all the above PRC companies were established as domestic-invested enterprises.

The above table lists the subsidiaries of the Company which, in the opinion of the directors, principally affected the results for the year or formed a substantial portion of the net assets of the Group. To give details of other subsidiaries would, in the opinion of the directors, result in particulars of excessive length.

### 2. ACCOUNTING POLICIES

### 2.1 BASIS OF PREPARATION

These financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRSs") (which include all International Financial Reporting Standards, International Accounting Standards ("IASs") and interpretations) issued by the International Accounting Standards Board ("IASB") and the disclosure requirements of the Hong Kong Companies Ordinance. They have been prepared under the historical cost convention, except for an equity investment and wealth management products at fair value through profit or loss and contingent consideration for business combination, which have been measured at fair value. These financial statements are presented in Renminbi ("RMB"), and all values are rounded to the nearest thousand except when otherwise indicated.

### 1. 公司及集團資料(續)

### 有關附屬公司之資料(續)

除了成立為外商獨資企業之民升管理、博智教育、重慶夢卓、勵德中國及深圳TCL,上述所有中國公司均成立為境內投資企業。

上表所列乃董事認為主要影響本集團年 度業績或構成本集團資產淨值絕大部分 的本公司附屬公司。董事認為詳列其他 附屬公司的資料將會令篇幅過於冗長。

### 2. 會計政策

### 2.1 編製基準

該等財務報表乃根據國際會計準則理事會(「國際財務報告準則」)(「國際財務報告準則」)(包括計算的 (包括 ) (包括

31 December 2023 2023年12月31日

### 2. ACCOUNTING POLICIES (continued)

### 2.1 BASIS OF PREPARATION (continued)

### Basis of consolidation

The consolidated financial statements include the financial statements of the Company and its subsidiaries for the year ended 31 December 2023. A subsidiary is an entity (including a structured entity), directly or indirectly, controlled by the Company. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee (i.e., existing rights that give the Group the current ability to direct the relevant activities of the investee).

Generally, there is a presumption that a majority of voting rights results in control. When the Company has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- (a) the contractual arrangement with the other vote holders of the investee;
- (b) rights arising from other contractual arrangements; and
- (c) the Group's voting rights and potential voting rights.

The financial statements of the subsidiaries are prepared for the same reporting period as the Company, using consistent accounting policies. The results of subsidiaries are consolidated from the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases.

### 2. 會計政策(續)

### 2.1 編製基準(續)

### 綜合基準

一般情況下,有一個推定,即多數投票權形成控制權。若本公司擁有被投資方一半以下投票權或類似權利,則本集團在評估其是否對被投資方擁有權力時將考慮所有相關事實及情況,包括:

- (a) 與被投資方其他投票持有人 的合約性安排;
- (b) 因其他合約安排而產生的權 利;及
- (c) 本集團的投票權及潛在投票權。

附屬公司的財務報表乃按照與本公司相同的報告期間,採用一致的會計政策予以編製。附屬公司的業績在本集團取得控制之日起綜合入賬,並將繼續綜合入賬,直至該控制不再存在之日為止。

31 December 2023 2023年12月31日

### 2. ACCOUNTING POLICIES (continued)

### 2.1 BASIS OF PREPARATION (continued)

### Basis of consolidation (continued)

Profit or loss and each component of other comprehensive income are attributed to the owners of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control described above. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it derecognises the related assets (including goodwill), liabilities, any non-controlling interest and the exchange fluctuation reserve; and recognises the fair value of any investment retained and any resulting surplus or deficit in profit or loss. The Group's share of components previously recognised in other comprehensive income is reclassified to profit or loss or retained profits, as appropriate, on the same basis as would be required if the Group had directly disposed of the related assets or liabilities.

### 2. 會計政策(續)

### 2.1 編製基準(續)

### 綜合基準 (續)

即使導致非控股權益出現赤字結餘,損益及其他全面收益各有人內歸屬於本集團母公司擁公內及非控股股東。所有集團內內人內實的資產及負債、權益、收交身人人人內人及集團內成員公內人與多一人人人,是也可以金流量於綜合入賬時至對銷。

倘事實及情況顯示上文所述的三項控制因素之一項或多項出現變動,本集團會重新評估其是否控制被投資方。附屬公司的所有權權益變動(並無失去控制權),按權益交易入賬。

倘本集團失去一間附屬公司的控制權,則其終止確認相關資產(包括內非控限)、負債、任何非控股種之人。 在內外匯波動儲備:及確認所保保保質的公平值及損益賬份, 可投資的公平值及虧損人本。 其他全面收益內確認的的或其他全面收益內確認的或至損益本。 其他全面收益內確認的或是其一數。 其他自動之類至損益本。 其他的過用),按照倘若本屬。 有以如適用),按照過若本屬, 有以如適用的相同基準分類。

31 December 2023 2023年12月31日

### 2. ACCOUNTING POLICIES (continued)

### 2.2 CHANGES IN ACCOUNTING POLICIES AND **DISCLOSURES**

The Group has adopted the following new and revised IFRSs for the first time for the current year's consolidated financial statements.

IFRS 17 Insurance Contracts

Amendments to IAS 1 and Disclosure of Accounting

IFRS Practice Statement 2 Policies

Amendments to IAS 8 Definition of Accounting

**Estimates** 

Deferred Tax related to Amendments to IAS 12

> Assets and Liabilities arising from a Single

Transaction

International Tax Reform Amendments to IAS 12

- Pillar Two Model

Rules

### 2. 會計政策(續)

### 2.2 會計政策變動及披露變動

本集團已就本年度的綜合財務報 表首次採納下列新訂及經修訂國 際財務報告準則。

國際財務報告準則 保險合約

第17號

國際會計準則第1 會計政策披露

號及國際財務報 告準則實務説明 第2號(修訂本)

國際會計準則第8 會計估計的定

號(修訂本) 義

國際會計準則第 與單一交易所

12號(修訂本) 產生的資產

及負債相關

的遞延税項

國際會計準則第 國際税項改

12號(修訂本) 革---支柱二

規則範本

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

# 2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (continued)

The nature and the impact of the new and revised IFRSs that are applicable to the Group are described below:

(a) Amendments to IAS 1 require entities to disclose their material accounting policy information rather than their significant accounting policies. Accounting policy information is material if, when considered together with other information included in an entity's financial statements, it can reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements. Amendments to IFRS Practice Statement 2 Making Materiality Judgements provide non-mandatory guidance on how to apply the concept of materiality to accounting policy disclosures. The Group has disclosed the material accounting policy information in note 2 to the financial statements. The amendments did not have any impact on the measurement, recognition or presentation of any items in the Group's financial statements.

## 2. 會計政策(續)

## 2.2 會計政策變動及披露變動(續)

適用於本集團的新訂及經修訂國際財務報告準則的性質及影響載 述如下:

(a) 國際會計準則第1號(修訂 本)要求實體披露其重要會計 政策信息,而非其重大會計 政策。如果會計政策信息與 主體財務報表中包含之其他 信息一起考慮時,可以合理 地預期會影響通用財務報表 之主要使用者根據該等財務 報表作出的決策,則有關會 計政策信息是重要的。國際 財務報告準則實務報告第2 號(修訂本)作出重大判斷就 如何將重要性概念應用於會 計政策披露提供非強制性指 引。本集團已於財務報表附 註2中披露重大會計政策資 料。該等修訂對本集團財務 報表任何項目的計量、確認 或呈列並無產生任何影響。

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

# 2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (continued)

- (b) Amendments to IAS 8 clarify the distinction between changes in accounting estimates and changes in accounting policies. Accounting estimates are defined as monetary amounts in financial statements that are subject to measurement uncertainty. The amendments also clarify how entities use measurement techniques and inputs to develop accounting estimates. Since the Group's approach and policy align with the amendments, the amendments had no impact on the Group's financial statements.
- (c) Amendments to IAS 12 Deferred Tax related to Assets and Liabilities arising from a Single Transaction narrow the scope of the initial recognition exception in IAS 12 so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences, such as leases and decommissioning obligations. Therefore, entities are required to recognise a deferred tax asset (provided that sufficient taxable profit is available) and a deferred tax liability for temporary differences arising from these transactions.

Prior to the initial application of these amendments, the Group applied the initial recognition exception and did not recognise a deferred tax asset and a deferred tax liability for temporary differences for transactions related to leases. The Group has applied the amendments on temporary differences related to leases as at 1 January 2022.

## 2. 會計政策(續)

## 2.2 會計政策變動及披露變動(續)

於初始應用該等修訂本之前,本集團已應用初始確認例外情況,且並無就與租賃相關的交易產生的暫時性差異確認遞延稅項資產及遞延稅項負債。本集團已於2022年1月1日應用了與租賃相關的暫時性差異的修訂本。

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

# 2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (continued)

### (c) (continued)

Upon the application of the amendments, the Group has determined the temporary differences arising from right-of-use assets and lease liabilities separately, which have been reflected in the reconciliation disclosed in note 30 to the financial statements. However, they did not have any material impact on the overall deferred tax balances presented in the consolidated statement of financial position as the related deferred tax balances qualified for offsetting under IAS 12.

(d) Amendments to IAS 12 International Tax Reform - Pillar Two Model Rules introduce a mandatory temporary exception from the recognition and disclosure of deferred taxes arising from the implementation of the Pillar Two model rules published by the Organisation for Economic Cooperation and Development. The amendments also introduce disclosure requirements for the affected entities to help users of the financial statements better understand the entities' exposure to Pillar Two income taxes, including the disclosure of current tax related to Pillar Two income taxes separately in the periods when Pillar Two legislation is effective and the disclosure of known or reasonably estimable information of their exposure to Pillar Two income taxes in periods in which the legislation is enacted or substantively enacted but not yet in effect. The Group has applied the amendments retrospectively. Since the Group did not fall within the scope of the Pillar Two model rules, the amendments did not have any impact to the Group.

### 2. 會計政策(續)

## 2.2 會計政策變動及披露變動(續)

## (c) (續)

(d) 國際會計準則第12號(修訂 本)國際税項改革一支柱二 規則範本引入因實施經濟合 作及發展組織頒佈的支柱二 規則範本而產生的遞延税項 之確認及披露的強制性臨時 例外情況。該等修訂本還為 受影響的實體引入了披露要 求,以幫助財務報表使用者 更好地了解實體面臨的支柱 二所得税風險,包括在支柱 二立法生效期間單獨披露與 支柱二所得税相關的即期税 項,以及在立法已頒佈或實 質上已頒佈但尚未生效期 間披露其面臨的支柱二所得 税風險的已知或可合理估計 的信息。本集團已追溯性應 用該等修訂本。由於本集團 不屬於支柱二規則範本的範 圍,該等修訂本並無對本集 團造成任何影響。

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

#### 2.3 ISSUED BUT NOT YET EFFECTIVE IFRSs

The Group has not applied the following revised IFRSs, that have been issued but are not yet effective, in these financial statements. The Group intends to apply these revised IFRSs, if applicable, when they become effective.

Amendments to IFRS 10 and IAS 28

Sale or Contribution of Assets between an Investor and its Associate or Joint Venture<sup>3</sup>

Amendments to IFRS 16

Lease Liability in a Sale and Leaseback1

Amendments to IAS 1 Classification of Liabilities as

Current or Non-current (the "2020 Amendments")1

Amendments to IAS 1 Non-current Liabilities with

Covenants (the "2022 Amendments")1

Amendments to IAS 7 Supplier Finance and IFRS 7

Arrangements1

Amendments to IAS 21 Lack of Exchangeability<sup>2</sup>

- Effective for annual periods beginning on or after 1 January 2024
- Effective for annual periods beginning on or after 1 January 2025
- No mandatory effective date yet determined but available for adoption

## 2. 會計政策(續)

## 2.3 已頒佈惟未有生效之國際財務報 告準則

本集團於該等財務報表中並未應 用以下已頒佈但尚未生效的經修 訂國際財務報告準則。本集團擬 於該等經修訂國際財務報告準則 生效時應用該等準則(如適用)。

國際財務報告準則第10號 投資者與其聯營公司或 及國際會計準則第28號 (修訂本)

合營企業之間的資產 出售或注資3

(修訂本)

國際財務報告準則第16號 售後租回的租賃負債1

國際會計準則第1號 (修訂本)

負債分類為流動或非流 動(「2020年修訂」)1

國際會計準則第1號 (修訂本)

附帶契諾的非流動負債 (「2022年修訂」)1

國際會計準則第7號及 國際財務報告準則第7

號(修訂本)

供應商融資安排1

國際會計準則第21號 (修訂本)

缺乏可兑換性2

- 於2024年1月1日或之後開始的年 度期間生效
- 於2025年1月1日或之後開始的年 度期間生效
- 未釐定強制生效日期但可供採納

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

## 2.3 ISSUED BUT NOT YET EFFECTIVE IFRSs (continued)

Further information about those IFRSs that are expected to be applicable to the Group is as follows:

Amendments to IFRS 10 and IAS 28 address an inconsistency between the requirements in IFRS 10 and in IAS 28 in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The amendments require a full recognition of a gain or loss resulting from a downstream transaction when the sale or contribution of assets constitutes a business. For a transaction involving assets that do not constitute a business, a gain or loss resulting from the transaction is recognised in the investor's profit or loss only to the extent of the unrelated investor's interest in that associate or joint venture. The amendments are to be applied prospectively. The previous mandatory effective date of amendments to IFRS 10 and IAS 28 was removed by the IASB. However, the amendments are available for adoption now.

Amendments to IFRS 16 specify the requirements that a seller-lessee uses in measuring the lease liability arising in a sale and leaseback transaction to ensure the seller-lessee does not recognise any amount of the gain or loss that relates to the right of use it retains. The amendments are effective for annual periods beginning on or after 1 January 2024 and shall be applied retrospectively to sale and leaseback transactions entered into after the date of initial application of IFRS 16 (i.e., 1 January 2019). Earlier application is permitted. The amendments are not expected to have any significant impact on the Group's financial statements.

### 2. 會計政策(續)

## 2.3 已頒佈惟未有生效之國際財務報告準則(續)

預期適用於本集團的該等國際財 務報告準則的進一步資料如下:

國際財務報告準則第10號及國際 會計準則第28號的修訂本涉及國 際財務報告準則第10號與國際會 計準則第28號之間對於處理投資 者與其聯營公司或合營企業間的 資產出售或注資兩者規定的不一 致性。該等修訂規定,當資產出 售或注資構成一項業務時,須確 認全數下游交易產生之收益或虧 損。倘交易涉及不構成一項業務 的資產,則由該交易產生的收益 或虧損於投資者的損益中確認, 惟僅以不相關投資者於該聯營公 司或合營企業的權益為限。該等 修訂將按前瞻基準應用。國際財 務報告準則第10號及國際會計 準則第28號修訂本的原強制生效 日期已由國際會計準則理事會剔 除。然而,該等修訂現時可供採 納。

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

## 2.3 ISSUED BUT NOT YET EFFECTIVE IFRSs (continued)

The 2020 Amendments clarify the requirements for classifying liabilities as current or non-current, including what is meant by a right to defer settlement and that a right to defer must exist at the end of the reporting period. Classification of a liability is unaffected by the likelihood that the entity will exercise its right to defer settlement. The amendments also clarify that a liability can be settled in its own equity instruments, and that only if a conversion option in a convertible liability is itself accounted for as an equity instrument would the terms of a liability not impact its classification. The 2022 Amendments further clarify that, among covenants of a liability arising from a loan arrangement, only those with which an entity must comply on or before the reporting date affect the classification of that liability as current or non-current. Additional disclosures are required for non-current liabilities that are subject to the entity complying with future covenants within 12 months after the reporting period. The amendments shall be applied retrospectively with early application permitted. An entity that applies the 2020 Amendments early is required to apply simultaneously the 2022 Amendments, and vice versa. The Group is currently assessing the impact of the amendments and whether existing loan agreements may require revision. Based on a preliminary assessment, the amendments are not expected to have any significant impact on the Group's financial statements.

## 2. 會計政策(續)

# 2.3 已頒佈惟未有生效之國際財務報告準則(續)

2020年修訂本澄清負債分類為 流動或非流動之要求,包括延遲 清償權的含義,以及延遲清償權 必須在報告期末存在。負債的分 類不受實體行使其權利延遲清償 可能性的影響。該等修訂本亦澄 清,負債可以用其自身的股權工 具清償,以及只要可轉換負債中 的轉換選擇權本身作為股權工具 入賬,負債的條款不會影響其分 類。2022年修訂本進一步澄清, 在貸款安排產生的負債契諾中, 僅實體在報告日期當天或之前必 須遵守的契諾才會影響流動負 債或非流動負債的分類。對於實 體於報告期後十二個月內必須遵 守未來契諾的非流動負債,須進 行額外披露。該等修訂本應追溯 應用,並可提早應用。提前應用 2020年修訂本的實體必須同時應 用2022年修訂本,反之亦然。本 集團目前正在評估該等修訂本的 影響,以及現有貸款協議是否可 能需要修訂。根據初步評估,該 等修訂本預期不會對本集團的財 務報表產生任何重大影響。

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

## 2.3 ISSUED BUT NOT YET EFFECTIVE IFRSs (continued)

Amendments to IAS 7 and IFRS 7 clarify the characteristics of supplier finance arrangements and require additional disclosure of such arrangements. The disclosure requirements in the amendments are intended to assist users of financial statements in understanding the effects of supplier finance arrangements on an entity's liabilities, cash flows and exposure to liquidity risk. Earlier application of the amendments is permitted. The amendments provide certain transition reliefs regarding comparative information, quantitative information as at the beginning of the annual reporting period and interim disclosures. The amendments are not expected to have any significant impact on the Group's financial statements.

Amendments to IAS 21 specify how an entity shall assess whether a currency is exchangeable into another currency and how it shall estimate a spot exchange rate at a measurement date when exchangeability is lacking. The amendments require disclosures of information that enable users of financial statements to understand the impact of a currency not being exchangeable. Earlier application is permitted. When applying the amendments, an entity cannot restate comparative information. Any cumulative effect of initially applying the amendments shall be recognised as an adjustment to the opening balance of retained profits or to the cumulative amount of translation differences accumulated in a separate component of equity, where appropriate, at the date of initial application. The amendments are not expected to have any significant impact on the Group's financial statements.

## 2. 會計政策(續)

## **2.3** 已頒佈惟未有生效之國際財務報 告準則(續)

國際會計準則第21號(修訂本)訂 明實體應如何評估某種貨幣是否 可兑换為另一種貨幣,以及在缺 乏可兑換性的情況下,實體應如 何估計於計量日期的即期匯率。 該等修訂要求披露相關資料,以 便財務報表使用者能夠了解不可 兑 換 貨 幣 的 影 響。 允 許 提 早 應 用。於應用該等修訂時,實體不 能重列比較資料。初始應用該等 修訂的任何累計影響應於初始應 用當日確認為對留存溢利期初結 餘的調整或對權益單獨組成部分 中累積的匯兑差額累計金額的調 整(如適用)。預期該等修訂不會 對本集團的財務報表產生任何重 大影響。

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

#### 2.4 MATERIAL ACCOUNTING POLICIES

#### Investments in associates

An associate is an entity in which the Group has a long term interest of generally not less than 20% of the equity voting rights and over which it has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies.

The Group's investments in associates are stated in the consolidated statement of financial position at the Group's share of net assets under the equity method of accounting, less any impairment losses.

The Group's share of the post-acquisition results and other comprehensive income of associates is included in consolidated profit or loss and other comprehensive income, respectively. In addition, when there has been a change recognised directly in the equity of the associate, the Group recognises its share of any changes, when applicable, in the consolidated statement of changes in equity. Unrealised gains and losses resulting from transactions between the Group and its associates are eliminated to the extent of the Group's investments in the associates, except where unrealised losses provide evidence of an impairment of the assets transferred. Goodwill arising from the acquisition of associates is included as part of the Group's investments in associates.

## 2. 會計政策(續)

### 2.4 重大會計政策

## 於聯營公司的投資

聯營公司指本集團一般持有不少 於20%投票權的長期權益而對其 有重大影響力的實體。重大影響 力為可參與被投資方的財政及營 運政策決定,但不可控制或共同 控制該等政策。

本集團於聯營公司的投資,是採 用權益會計法按本集團所佔資產 淨值減任何減值損失於綜合財務 狀況表列賬。

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

### Investments in associates (continued)

If an investment in an associate becomes an investment in a joint venture or vice versa, the retained interest is not remeasured. Instead, the investment continues to be accounted for under the equity method. In all other cases, upon loss of significant influence over the associate or joint control over the joint venture, the Group measures and recognises any retained investment at its fair value. Any difference between the carrying amount of the associate or joint venture upon loss of significant influence or joint control and the fair value of the retained investment and proceeds from disposal is recognised in profit or loss.

#### Business combinations and goodwill

Business combinations are accounted for using the acquisition method. The consideration transferred is measured at the acquisition date fair value which is the sum of the acquisition date fair values of assets transferred by the Group, liabilities assumed by the Group to the former owners of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. For each business combination, the Group elects whether to measure the non-controlling interests in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets. All other components of non-controlling interests are measured at fair value. Acquisition-related costs are expensed as incurred.

The Group determines that it has acquired a business when the acquired set of activities and assets includes an input and a substantive process that together significantly contribute to the ability to create outputs.

## 2. 會計政策(續)

#### 2.4 重大會計政策(續)

## 於聯營公司的投資(續)

### 業務合併及商譽

本集團於所收購一系列活動及資產包括共同對創造產出的能力有重大貢獻的一項投入及一個實質過程時確定其已收購一項業務。

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

## Business combinations and goodwill (continued)

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts of the acquiree.

If the business combination is achieved in stages, the previously held equity interest is remeasured at its acquisition date fair value and any resulting gain or loss is recognised in profit or loss.

Any contingent consideration to be transferred by the acquirer is recognised at fair value at the acquisition date. Contingent consideration classified as an asset or liability is measured at fair value with changes in fair value recognised in profit or loss. Contingent consideration that is classified as equity is not remeasured and subsequent settlement is accounted for within equity.

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred, the amount recognised for non-controlling interests and any fair value of the Group's previously held equity interests in the acquiree over the identifiable net assets acquired and liabilities assumed. If the sum of this consideration and other items is lower than the fair value of the net assets acquired, the difference is, after reassessment, recognised in profit or loss as a gain on bargain purchase.

## 2. 會計政策(續)

### 2.4 重大會計政策(續)

## 業務合併及商譽(續)

當本集團收購一項業務時,會根據合約條款、於收購日期的經濟狀況及相關條件,評估所承擔的金融資產及負債,以作出適當分類及標示,包括區分被收購方所訂立的主合約中的嵌入式衍生工具。

倘業務合併分階段進行,先前持 有的股權按其於收購日期的公平 值重新計量,而任何因此產生的 盈虧於損益確認。

由收購方將予轉讓的任何或然代價按於收購日期的公平值確認。分類為資產或負債的或然代價按於工值計量,而公平值變動乃於損益確認。分類為權益的或然代價將不會重新計量,而其後結算會於權益入賬。

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

### Business combinations and goodwill (continued)

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. Goodwill is tested for impairment annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. The Group performs its annual impairment test of goodwill as at 31 December. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units, or groups of cash-generating units, that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the Group are assigned to those units or groups of units.

Impairment is determined by assessing the recoverable amount of the cash-generating unit (group of cash-generating units) to which the goodwill relates. Where the recoverable amount of the cash-generating unit (group of cash-generating units) is less than the carrying amount, an impairment loss is recognised. An impairment loss recognised for goodwill is not reversed in a subsequent period.

Where goodwill has been allocated to a cash-generating unit (or group of cash-generating units) and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on the disposal. Goodwill disposed of in these circumstances is measured based on the relative value of the operation disposed of and the portion of the cash-generating unit retained.

## 2. 會計政策(續)

#### 2.4 重大會計政策(續)

## 業務合併及商譽(續)

減值乃通過評估商譽所屬的現金 產生單位(現金產生單位組別)的 可收回金額而釐定。倘現金產生 單位(現金產生單位組別)的可收 回金額低於賬面值,則確認減值 虧損。就商譽所確認的減值虧損 不會於其後期間撥回。

倘商譽分配至現金產生單位(或現金產生單位組別),而該單位當中部分業務被出售,則於釐定出售損益時,與所出售業務有關的商譽會計入該業務的賬面值。於該等情況售出的商譽乃按售出業務的相對價值及現金產生單位的保留部分計量。

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

#### Fair value measurement

The Group measures its equity investment, wealth management products and contingent consideration for business combination at fair value at the end of each reporting period. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either in the principal market for the asset or liability, or in the absence of a principal market, in the most advantageous market for the asset or liability. The principal or the most advantageous market must be accessible by the Group. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

## 2. 會計政策(續)

### 2.4 重大會計政策(續)

## 公平值計量

本集團於各報告期末以公平值計 量其股權投資、理財產品及業務 合併的或然代價。公平值乃市場 參與者於計量日期進行的有序交 易中出售資產所收取或轉讓負債 所支付的價格。公平值乃假設出 售資產或轉讓負債的交易於該資 產或負債的主要市場(或倘無主要 市場,則為對該資產或負債最有 利的市場)進行而計量。本集團必 須可於該主要市場或最有利市場 進行交易。資產或負債的公平值 乃採用市場參與者為資產或負債 定價時所用的假設計量,並假設 市場參與者按本身最佳經濟利益 行事。

非金融資產的公平值計量,會衡量市場參與者最大程度及最佳使用該資產得到經濟利益的能力,或將該資產售予另一可最大程度及最佳使用該資產的市場參與者而獲得經濟利益的能力。

本集團採用在有關情況下屬適當 的估值技術,且有充足數據可計 量公平值、盡量使用相關可觀察 資料同時盡量避免使用不可觀察 資料。

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

### Fair value measurement (continued)

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 based on quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2 based on valuation techniques for which the lowest level input that is significant to the fair value measurement is observable, either directly or indirectly
- Level 3 based on valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognised in the financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by reassessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

## 2. 會計政策(續)

### 2.4 重大會計政策(續)

## 公平值計量(續)

所有於財務報表中計量或披露公 平值的資產及負債,按對公平值 計量整體重要的最低水平參數分 類為下述的公平值層級:

- 第一級 一 按相同資產或負債 於活躍市場的報價 (未經調整)
- 第二級 基於一種估值方法 而其最低水平參數 對公平值計量有重 要性且可以直接或 間接觀察者
- 第三級 基於一種估值方法而 其最低水平參數對 公平值計量有重要 性且不可以觀察者

在財務報表重複確認的資產及負債,本集團於各報告期末重新衡量分類,以釐定公平值等級(以對公平值計量整體重要的最低水平參數作準)有否轉變。

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

### Impairment of non-financial assets

Where an indication of impairment exists, or when annual impairment testing for a non-financial asset is required (other than inventories and deferred tax assets), the asset's recoverable amount is estimated. An asset's recoverable amount is the higher of the asset's or cashgenerating unit's value in use and its fair value less costs of disposal, and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is determined for the cash-generating unit to which the asset belongs.

In testing a cash-generating unit for impairment, a portion of the carrying amount of a corporate asset (e.g., a headquarters building) is allocated to an individual cash-generating unit if it can be allocated on a reasonable and consistent basis or, otherwise, to the smallest group of cash-generating units.

An impairment loss is recognised only if the carrying amount of an asset exceeds its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. An impairment loss is charged to profit or loss in the period in which it arises in those expense categories consistent with the function of the impaired asset.

## 2. 會計政策(續)

### 2.4 重大會計政策(續)

## 非金融資產減值

對現金產生單位進行減值測試時,若可以按合理及一致基準分配,則將企業資產(如總部大樓)的一部分賬面值分配予個別現金產生單位,或在其他情況下分配予最小的現金產生單位組別。

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

## Impairment of non-financial assets (continued)

An assessment is made at the end of each reporting period as to whether there is an indication that previously recognised impairment losses may no longer exist or may have decreased. If such an indication exists, the recoverable amount is estimated. A previously recognised impairment loss of an asset other than goodwill is reversed only if there has been a change in the estimates used to determine the recoverable amount of that asset, but not to an amount higher than the carrying amount that would have been determined (net of any depreciation/amortisation) had no impairment loss been recognised for the asset in prior years. A reversal of such an impairment loss is credited to profit or loss in the period in which it arises.

## **Related parties**

A party is considered to be related to the Group if:

- (a) the party is a person or a close member of that person's family and that person
  - (i) has control or joint control over the Group;
  - (ii) has significant influence over the Group; or
  - (iii) is a member of the key management personnel of the Group or of a parent of the Group;

or

### 2. 會計政策(續)

#### 2.4 重大會計政策(續)

## 非金融資產減值(續)

## 關連方

倘任何一方符合以下條件,則被 視為與本集團有關連:

- (a) 倘該方屬以下一方或以下一 方的家庭近親成員,且
  - (i) 控制或共同控制本集團;
  - (ii) 對本集團有重大影響力; 或
  - (iii) 為本集團或本集團母公司 的主要管理層成員;

或

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

### Related parties (continued)

- (b) the party is an entity where any of the following conditions applies:
  - (i) the entity and the Group are members of the same group;
  - (ii) one entity is an associate or joint venture of the other entity (or of a parent, subsidiary or fellow subsidiary of the other entity);
  - (iii) the entity and the Group are joint ventures of the same third party;
  - (iv) one entity is a joint venture of a third entity and the other entity is an associate of the third entity;
  - (v) the entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group;
  - (vi) the entity is controlled or jointly controlled by a person identified in (a);
  - (vii) a person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity); and
  - (viii) the entity, or any member of a group of which it is a part, provides key management personnel services to the Group or to the parent of the Group.

## 2. 會計政策(續)

### 2.4 重大會計政策(續)

## 關連方(續)

- (b) 倘該方為符合下列任何條件 的實體:
  - (i) 該實體與本集團為同一集 團的成員;
  - (ii) 一個實體為另一個實體 (或為另一個實體的母 公司、附屬公司或同系附 屬公司)的聯營公司或合 營企業;
  - (iii) 該實體與本集團均為同一 第三方的合營企業;
  - (iv) 一個實體為第三方實體的 合營企業,而另一個實體 為該第三方實體的聯營公 司:
  - (v) 該實體是以本集團或本集 團關聯實體的僱員為受益 人的離職後福利計劃;
  - (vi) 該實體受(a)項所指人士 控制或共同控制;
  - (vii) (a)(i)項所指人士對該實體有重大影響力或為該實體(或該實體母公司)的主要管理層成員;及
  - (viii) 該實體或該實體所屬集團 的任何成員公司向本集團 或本集團母公司提供主要 管理人員服務。

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

### Property, plant and equipment and depreciation

Property, plant and equipment, other than construction in progress, are stated at cost less accumulated depreciation and any impairment losses. The cost of an item of property, plant and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use.

Expenditure incurred after items of property, plant and equipment have been put into operation, such as repairs and maintenance, is normally charged to profit or loss in the period in which it is incurred. In situations where the recognition criteria are satisfied, the expenditure for a major inspection is capitalised in the carrying amount of the asset as a replacement. Where significant parts of property, plant and equipment are required to be replaced at intervals, the Group recognises such parts as individual assets with specific useful lives and depreciates them accordingly.

Depreciation is calculated on the straight-line basis to write off the cost of each item of property, plant and equipment to its residual value over its estimated useful life. The principal annual rates used for this purpose are as follows:

Buildings	1.9% to 10%
Motor vehicles	9.5% to 23.8%
Furniture and equipment	9.5% to 31.7%
Computer equipment	11.9% to 31.7%

### 2. 會計政策(續)

#### 2.4 重大會計政策(續)

## 物業、廠房及設備與折舊

物業、廠房及設備(在建項目除外)按成本減累計折舊及任何減值 虧損列賬。物業、廠房及設備項目的成本包括其購買價及使該資 產達致其擬定用途的運作狀況及 地點而所佔的任何直接成本。

折舊以直線法計算,按每項物業、廠房及設備項目之估計使用 年期撇銷其成本至其剩餘價值。 就此採用的主要年率如下:

樓宇	1.9%至10%
汽車	9.5%至23.8%
傢私及設備	9.5%至31.7%
電腦設備	11.9%至31.7%

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

# Property, plant and equipment and depreciation (continued)

Where parts of an item of property, plant and equipment have different useful lives, the cost of that item is allocated on a reasonable basis among the parts and each part is depreciated separately. Residual values, useful lives and the depreciation method are reviewed, and adjusted if appropriate, at least at each financial year end.

An item of property, plant and equipment including any significant part initially recognised is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss on disposal or retirement recognised in profit or loss in the year the asset is derecognised is the difference between the net sales proceeds and the carrying amount of the relevant asset.

Construction in progress is stated at cost less any impairment losses, and is not depreciated. It is reclassified to the appropriate category of property, plant and equipment when completed and ready for use.

#### Intangible assets (other than goodwill)

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is the fair value at the date of acquisition. The useful lives of intangible assets are assessed to be either finite or indefinite. Intangible assets with finite lives are subsequently amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at each financial year end.

## 2. 會計政策(續)

### 2.4 重大會計政策(續)

## 物業、廠房及設備與折舊(續)

倘其中一項物業、廠房及設備項目的不同部分的使用年期基準局的成本按合理基準計算 至各部分,而各部分會單獨計提 所舊方法至少於各財政年度結算 進行檢討,如認為適當即調整。

初步確認的物業、廠房及設備項目(包括任何重要部分)於出售或預期使用或出售不會再產生未來經濟利益時終止確認。於資產終止確認年度在損益確認的任何出售或報廢盈虧,乃有關資產出售所得款項淨額與賬面值的差額。

在建工程按成本值減任何減值虧 損列賬且不予折舊。其在完成及 可使用時重新歸類至適當類別的 物業、廠房及設備。

#### 無形資產(商譽除外)

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

### Computer software

Purchased computer software is stated at cost less any impairment losses and is amortised on the straight-line basis over its estimated useful life of 5 to 10 years.

#### **Brand name**

Brand name is depreciated over the estimated useful life of 10 years based on the directors' best estimation.

### **Customer relationship**

Customer relationship is depreciated over the estimated useful life of 3-6 years based on the directors' best estimation.

#### Leases

The Group assesses at contract inception whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

## Group as a lessee

The Group applies a single recognition and measurement approach for all leases, except for short-term leases and leases for low-value assets. The Group recognises lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

### 2. 會計政策(續)

### 2.4 重大會計政策(續)

## 電腦軟件

已購買的電腦軟件按成本減任何 減值虧損列賬,並以直線法在5至 10年的估計可使用年期內攤銷。

### 品牌名稱

品牌名稱根據董事的最佳估計於 10年的估計使用年期內折舊。

## 客戶關係

客戶關係根據董事的最佳估計於3 至6年的估計使用年期內折舊。

#### 租賃

本集團於合約開始時評估合約是 否為或包含租賃。倘合約為換取 代價而給予在一段時間內控制已 識別資產使用的權利,則該合約 為或包含租賃。

### 本集團作為承租人

本集團對所有租賃(短期租賃及低價值資產租賃除外)採取單一確認及計量方法。本集團確認租賃負債以作出租賃款項,而使用權資產指使用相關資產的權利。

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

## (a) Right-of-use assets

Right-of-use assets are recognised at the commencement date of the lease (that is the date the underlying asset is available for use). Right-of-use assets are measured at cost, less accumulated depreciation and any impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Right-of-use assets are depreciated on a straight-line basis over the shorter of the lease terms and the estimated useful lives of the assets as follows:

Leasehold land 50 to 70 years Buildings 2 to 6 years

If ownership of the leased asset transfers to the Group by the end of the lease term or the cost reflects the exercise of a purchase option, depreciation is calculated using the estimated useful life of the assets.

## 2. 會計政策(續)

### 2.4 重大會計政策(續)

## (a) 使用權資產

租賃土地50至70年樓宇2至6年

倘租賃資產的擁有權於租期 屆滿前轉讓予本集團或有關 成本反映購買選擇權獲行 使,則以資產的估計可使用 年期計算折舊。

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

#### (b) Lease liabilities

Lease liabilities are recognised at the commencement date of the lease at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including insubstance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for termination of a lease, if the lease term reflects the Group exercising the option to terminate the lease. The variable lease payments that do not depend on an index or a rate are recognised as an expense in the period in which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses its incremental borrowing rate at the lease commencement date because the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in lease payments (e.g., a change to future lease payments resulting from a change in an index or rate) or a change in measurement of an option to purchase the underlying asset.

The Group's lease liabilities are included in interestbearing bank and other borrowings.

## 2. 會計政策(續)

#### 2.4 重大會計政策(續)

### (b) 租賃負債

租賃負債於租賃開始日期按 租期內將予支付租賃付款的 現值確認。租賃付款包括固 定付款(包括實質固定付款) 減任何應收租賃優惠、取決 於指數或利率的可變租賃付 款,以及剩餘價值擔保項下 預期支付款項。租賃付款亦 包括合理確定本集團將予行 使的購買選擇權的行使價及 終止租賃的罰款付款(倘租賃 條款反映本集團行使該項選 擇權終止租約)。並非取決 於指數或利率的可變租賃付 款,於發生引致有關付款的 事件或情況的期間確認為開 支。

本集團的租賃負債計入計息銀行及其他借款。

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

# (c) Short-term leases and leases of low-value assets

The Group applies the short-term lease recognition exemption to its short-term leases of machinery and equipment (that is those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the recognition exemption for leases of low-value assets to leases of office equipment and laptop computers that are considered to be of low value. Lease payments on short-term leases and leases of low-value assets are recognised as an expense on a straight-line basis over the lease term.

## Sale and leaseback transaction – the Group as seller-lessee

The Group applies the requirements in IFRS 15 to determine whether the transfer of an asset under a sale and leaseback arrangement is accounted for as a sale of that asset. If the transfer of an asset by the Group under a sale and leaseback arrangement does not satisfy the requirements of IFRS 15 to be accounted for as a sale of the asset, the Group continues to recognise the transferred asset and recognises a financial liability equal to the transfer proceeds which is presented as interest-bearing bank and other borrowings and interest accruals in the consolidated statement of financial position.

### Group as a lessor

When the Group acts as a lessor, it classifies at lease inception (or when there is a lease modification) each of its leases as either an operating lease or a finance lease.

## 2. 會計政策(續)

### 2.4 重大會計政策(續)

## (c) 短期租賃及低價值資產租賃

## 售後回租交易-本集團作為 賣方承租人

### 本集團作為出租人

若本集團為出租人,則於租 賃開始時(或租賃有修改時) 將其各項租賃分類為經營租 賃或融資租賃。

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

# (c) Short-term leases and leases of low-value assets (continued)

Group as a lessor (continued)

Leases in which the Group does not transfer substantially all the risks and rewards incidental to ownership of an asset are classified as operating leases. When a contract contains lease and non-lease components, the Group allocates the consideration in the contract to each component on a relative stand-alone selling price basis. Rental income is accounted for on a straight-line basis over the lease terms and is included in revenue in profit or loss due to its operating nature. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same basis as rental income. Contingent rents are recognised as revenue in the period in which they are earned.

#### Investments and other financial assets

Initial recognition and measurement

Financial assets are classified, at initial recognition, as subsequently measured at amortised cost, fair value through other comprehensive income, and fair value through profit or loss.

### 2. 會計政策(續)

#### 2.4 重大會計政策(續)

## (c) 短期租賃及低價值資產租賃 (續)

本集團作為出租人(續)

### 投資及其他金融資產

初始確認及計量

金融資產於初始確認時歸類為其 後按攤銷成本、按公平值計入其 他全面收益及按公平值計入損益 計量。

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

## Investments and other financial assets (continued)

Initial recognition and measurement (continued)

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them. With the exception of trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient of not adjusting the effect of a significant financing component, the Group initially measures a financial asset at its fair value, plus in the case of a financial asset not at fair value through profit or loss, transaction costs. Trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient are measured at the transaction price determined under IFRS 15 in accordance with the policies set out for "Revenue recognition" below.

In order for a financial asset to be classified and measured at amortised cost or fair value through other comprehensive income, it needs to give rise to cash flows that are solely payments of principal and interest ("SPPI") on the principal amount outstanding. Financial assets with cash flows that are not SPPI are classified and measured at fair value through profit or loss, irrespective of the business model.

## 2. 會計政策(續)

### 2.4 重大會計政策(續)

## 投資及其他金融資產(續)

初始確認及計量(續)

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

### Investments and other financial assets (continued)

Initial recognition and measurement (continued)

The Group's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both. Financial assets classified and measured at amortised cost are held within a business model with the objective to hold financial assets in order to collect contractual cash flows, while financial assets classified and measured at fair value through other comprehensive income are held within a business model with the objective of both holding to collect contractual cash flows and selling. Financial assets which are not held within the aforementioned business models are classified and measured at fair value through profit or loss.

Purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace are recognised on the trade date, that is, the date that the Group commits to purchase or sell the asset.

### Subsequent measurement

The subsequent measurement of financial assets depends on their classification as follows:

Financial assets at amortised cost (debt instruments)

Financial assets at amortised cost are subsequently measured using the effective interest method and are subject to impairment. Gains and losses are recognised in profit or loss when the asset is derecognised, modified or impaired.

## 2. 會計政策(續)

#### 2.4 重大會計政策(續)

### 投資及其他金融資產(續)

初始確認及計量(續)

規定在一般由法規或市場慣例確 定的期間交付資產的金融資產買 賣於交易日(即本集團承諾購買或 出售該資產之日)確認。

#### 後續計量

金融資產的後續計量視乎其分類 而定,載列如下:

按攤銷成本計量的金融資產(債務工具)

按攤銷成本計量的金融資產其後 使用實際利率法計量,並可能受 減值影響。當資產終止確認、修 訂或減值時,收益及虧損於損益 中確認。

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

## Investments and other financial assets (continued)

Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are carried in the statement of financial position at fair value with net changes in fair value recognised in the statement of profit or loss and other comprehensive income.

This category includes derivative instruments and equity investments which the Group had not irrevocably elected to classify at fair value through other comprehensive income. Dividends on the equity investments are also recognised as other income in profit or loss when the right of payment has been established.

A derivative embedded in a hybrid contract, with a financial liability or non-financial host, is separated from the host and accounted for as a separate derivative if the economic characteristics and risks are not closely related to the host; a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and the hybrid contract is not measured at fair value through profit or loss. Embedded derivatives are measured at fair value with changes in fair value recognised in profit or loss. Reassessment only occurs if there is either a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required or a reclassification of a financial asset out of the fair value through profit or loss category.

A derivative embedded within a hybrid contract containing a financial asset host is not accounted for separately. The financial asset host together with the embedded derivative is required to be classified in its entirety as a financial asset at fair value through profit or loss.

## 2. 會計政策(續)

#### 2.4 重大會計政策(續)

## 投資及其他金融資產(續)

按公平值計入損益的金融資產

按公平值計入損益的金融資產於 財務狀況表中按公平值列賬,而 公平值變動淨額則於損益及其他 全面收益表中確認。

此類別包括本集團未有不可撤回 地選擇按公平值計入其他全面收 益進行分類的衍生工具及股權投 資。當支付權已確立時,股權投 資的股息亦於損益確認為其他收 入。

嵌入混合合約(包含金融資產主體)的衍生工具不予單獨列賬。金融資產主體連同嵌入式衍生工具須整體分類為按公平值計入損益的金融資產。

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

## 2.4 MATERIAL ACCOUNTING POLICIES (continued)

### **Derecognition of financial assets**

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e., removed from the Group's consolidated statement of financial position) when:

- the rights to receive cash flows from the asset have expired; or
- the Group has transferred its rights to receive cash flows from the asset, or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a "passthrough" arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risk and rewards of ownership of the asset. When it has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the Group continues to recognise the transferred asset to the extent of the Group's continuing involvement. In that case, the Group also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

### 2. 會計政策(續)

#### 2.4 重大會計政策(續)

## 終止確認金融資產

金融資產(或(如適用)一項金融 資產或一組同類金融資產的一部 分)主要在出現下列情形時終止確 認(即自本集團綜合財務狀況表移 除):

- 從資產收取現金流量的權利已 屆滿;或
- ◆ 本集團已根據「轉手」安排 出讓從資產收取現金流量的 權利,或已承擔向第三方無 重大拖延全額支付所收現團 走大拖延全額支付所收集團已 温讓資產的絕大部分風險及 回報,或(b)本集團雖未出險及 可報但已出讓資產的控制權。

通過對已轉讓資產作出擔保的形式持續參與,按該項資產的原賬面值與本集團或須償還的最高代價金額的較低者計量。

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

## Impairment of financial assets

The Group recognises an allowance for expected credit losses ("ECLs") for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

## General approach

ECLs are recognised in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12 months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

At each reporting date, the Group assesses whether the credit risk on a financial instrument has increased significantly since initial recognition. When making the assessment, the Group compares the risk of a default occurring on the financial instrument as at the reporting date with the risk of a default occurring on the financial instrument as at the date of initial recognition and considers reasonable and supportable information that is available without undue cost or effort, including historical and forward-looking information. The Group considers that there has been a significant increase in credit risk when contractual payments are more than 3 years past due.

## 2. 會計政策(續)

### 2.4 重大會計政策(續)

## 金融資產減值

### 一般法

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

## 2.4 MATERIAL ACCOUNTING POLICIES (continued)

## Impairment of financial assets (continued)

General approach (continued)

The Group considers a financial asset to be in default (other than trade receivables) when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

Financial assets at amortised cost are subject to impairment under the general approach and they are classified within the following stages for measurement of ECLs except for trade receivables which apply the simplified approach as detailed below.

- Stage 1 Financial instruments for which credit risk has not increased significantly since initial recognition and for which the loss allowance is measured at an amount equal to 12-month ECLs
- Stage 2 Financial instruments for which credit risk has increased significantly since initial recognition but that are not credit-impaired financial assets and for which the loss allowance is measured at an amount equal to lifetime ECLs
- Stage 3 Financial assets that are credit-impaired at the reporting date (but that are not purchased or originated credit-impaired) and for which the loss allowance is measured at an amount equal to lifetime ECLs

## 2. 會計政策(續)

### 2.4 重大會計政策(續)

### 金融資產減值(續)

## 一般法(續)

倘內部或外部資料顯示,本集團可能無法悉數收取未償還合約款項(不考慮本集團持有的任何信貸提升措施),則本集團認為金融資產出現違約(貿易應收款項除外)。倘無法合理預期會收回合約現金流量,金融資產將被撇銷。

按攤銷成本計量的金融資產須根據一般法作出減值,其按以下階段分類以計量預期信貸虧損,惟應用簡化方法的貿易應收款項則除外,詳情如下。

- 階段1 自初始確認起信貸風 險未有大幅增加的金 融工具,且其虧損撥 備按等於12個月預期 信貸虧損的金額計量
- 階段2 自初始確認起信貸風 險大幅增加的金融工 具,但並非信貸減值 金融資產,且其虧損 撥備按等於全期預期 信貸虧損的金額計量
- 階段3 於報告日期已信貸減 值的金融資產(但並 非購入或源生的信貸 減值金融資產),且 其虧損撥備按等於全 期預期信貸虧損的金 額計量

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

## Impairment of financial assets (continued)

Simplified approach

For trade receivables that do not contain a significant financing component or when the Group applies the practical expedient of not adjusting the effect of a significant financing component, the Group applies the simplified approach in calculating ECLs. Under the simplified approach, the Group does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

For trade receivables that contain a significant financing component and lease receivables, the Group chooses as its accounting policy to adopt the simplified approach in calculating ECLs with policies as described above.

### Financial liabilities

Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as loans and borrowings and payables.

All financial liabilities are recognised initially at fair value and in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Group's financial liabilities include trade payables, dividend payables, other payables and accruals, interest-bearing bank and other borrowings and put option liability.

## 2. 會計政策(續)

### 2.4 重大會計政策(續)

### 金融資產減值(續)

簡化法

對於包含重大融資成分的貿易應 收款項及租賃應收款項,本集團 選擇上文所述政策作為其會計政 策,於計算預期信貸虧損時採納 簡化方法。

### 金融負債

初始確認及計量

金融負債於初始確認時歸類為貸款及借款以及應付款項。

所有金融負債初始按公平值確認,而貸款及借款以及應付款項 則須扣除直接應佔交易成本。

本集團的金融負債包括貿易應付 款項、應付股息、其他應付款項 及應計費用、計息銀行及其他借 款以及認沽期權負債。

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

### Financial liabilities (continued)

Subsequent measurement

The subsequent measurement of financial liabilities depends on their classification as follows:

Financial liabilities at amortised costs (trade and other payables, and borrowings)

After initial recognition, trade and other payables, and interest-bearing borrowings are subsequently measured at amortised cost, using the effective interest rate method unless the effect of discounting would be immaterial, in which case they are stated at cost. Gains and losses are recognised in profit or loss when the liabilities are derecognised as well as through the effective interest rate amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the effective interest rate. The effective interest rate amortisation is included in finance costs in profit or loss.

### Put option liability

After initial recognition, put option liability is subsequently measured at amortised cost using the effective interest rate method. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the effective interest rate. The effective interest rate amortisation is included in finance costs in profit or loss.

## 2. 會計政策(續)

#### 2.4 重大會計政策(續)

### 金融負債(續)

## 後續計量

不同類別的金融負債後續計量如 下:

按攤銷成本計量的金融負債(貿易 及其他應付款項以及借款)

初始確認後,貿易及其他應付款項以及計息借款其後以實際利率法按攤銷成本計量,如貼現影響並不重大,則按成本列賬。收益及虧損於終止確認負債時於損益確認,亦採用實際利率通過攤銷確認。

計算攤銷成本時已計及任何收購 折讓或溢價,和實際利率所包含 的費用或成本。實際利率攤銷則 計入損益的融資成本。

### 認沽期權負債

於初始確認後,認沽期權負債隨 後使用實際利率法按攤銷成本計量。攤銷成本經計及收購時的任 何折讓或溢價以及屬實際利率組 成部份的費用或成本後計算。實 際利率攤銷已包含於損益中的融 資成本內。

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

## Derecognition of financial liabilities

A financial liability is derecognised when the obligation under the liability is discharged or cancelled, or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and a recognition of a new liability, and the difference between the respective carrying amounts is recognised in profit or loss.

#### **Inventories**

Inventories are stated at the lower of cost and net realisable value. Cost is determined on the first-in, first-out basis. Net realisable value is based on estimated selling prices less any estimated costs to be incurred to disposal.

## Cash and cash equivalents

Cash and cash equivalents in the statement of financial position comprise cash on hand and at banks, and short-term highly liquid deposits with a maturity of generally within three months that are readily convertible into known amounts of cash, subject to an insignificant risk of changes in value, and held for the purpose of meeting short-term cash commitments.

For the purpose of the consolidated statement of cash flows, cash and cash equivalents comprise cash on hand and at banks, and short-term deposits as defined above, less bank overdrafts which are repayable on demand and form an integral part of the Group's cash management.

## 2. 會計政策(續)

### 2.4 重大會計政策(續)

## 終止確認金融負債

金融負債於負債的責任解除、取 消或屆滿時終止確認。

倘現有金融負債被另一項由同一 放貸人提供而絕大部分條款不負債所取代,或現有負債所取代,或現有負債或代 款經大幅修改,則有關取代或 改視為終止確認原有負債及確認 新負債,而相關賬面值的差額會 於損益確認。

### 存貨

存貨按成本及可變現淨值中的較低者入賬。成本按先入先出基準 釐定。可變現淨值根據估計售價 減直至出售時產生的任何估計成 本計算。

### 現金及現金等價物

財務狀況表內現金及現金等價物包括手頭現金及一般具有不超過三個月到期日且可隨時轉換成已知金額現金、價值變動風險不大及持作應付短期現金承擔的短期高流通存款。

就綜合現金流量表而言,現金及 現金等價物包括手頭現金及銀行 存款,以及上文界定的短期存 款,再扣除須於要求時償還且屬 於本集團現金管理一部分的銀行 透支。

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

#### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

#### **Provisions**

A provision is recognised when a present obligation (legal or constructive) has arisen as a result of a past event and it is probable that a future outflow of resources will be required to settle the obligation, provided that a reliable estimate can be made of the amount of the obligation.

When the Group expects some or all of a provision to be reimbursed, the reimbursement is recognised as a separate asset, but only when the reimbursement is virtually certain. The expense relating to a provision is presented in profit or loss net of any reimbursement.

When the effect of discounting is material, the amount recognised for a provision is the present value at the end of the reporting period of the future expenditures expected to be required to settle the obligation. The increase in the discounted present value amount arising from the passage of time is included in finance costs in profit or loss.

### Income tax

Income tax comprises current and deferred tax. Income tax relating to items recognised outside profit or loss is recognised outside profit or loss, either in other comprehensive income or directly in equity.

Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the year, taking into consideration interpretations and practices prevailing in the countries in which the Group operates.

## 2. 會計政策(續)

### 2.4 重大會計政策(續)

### 撥備

當因過往事件導致現時須承擔義務(法律或推定),且履行該義務將會導致日後資源流出,則確認撥備,前提是能夠對該義務金額作出可靠估計。

當本集團預期部分或全部撥備將 獲償付,而只在幾乎肯定可獲償 付的情況下,有關償付確認為獨 立資產。撥備相關開支於損益呈 列(扣除任何償付金額)。

倘貼現的影響重大,則確認的撥 備金額為預期履行該義務所需的 未來開支於報告期末的現值。因 時間流逝而產生的貼現現值增加 計入損益表的融資成本。

#### 所得税

所得税包括即期及遞延税項。與 損益以外確認項目有關的所得税 於損益以外確認,即於其他全面 收益或直接於權益確認。

即期税項資產和負債以預期從稅務機關收回或向其支付的金額計量,採用的稅率(及稅法)為年末前已頒佈或實際頒佈者,並已計及本集團經營所在國家現行的詮釋及慣例。

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

### Income tax (continued)

Deferred tax is provided, using the liability method, on all temporary differences at the end of each reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- when the deferred tax liability arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss and does not give rise to equal taxable and deductible temporary differences; and
- in respect of taxable temporary differences associated with investments in subsidiaries and associates and joint ventures, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, and the carryforward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carryforward of unused tax credits and unused tax losses can be utilised, except:

 when the deferred tax asset relating to the deductible temporary differences arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss and does not give rise to equal taxable and deductible temporary differences; and

## 2. 會計政策(續)

### 2.4 重大會計政策(續)

## 所得税(續)

遞延税項採用負債法,就各報告 期間結束時資產及負債的計稅基 準與其財務報告的賬面值之間的 所有暫時性差異計提撥備。

所有應課税暫時性差異均確認遞 延税項負債,惟以下情況除外:

- 倘遞延稅項負債產生自交易中對某一資產或負債的初次確認,且此交易並非業務合併,而交易時對會計溢利或應課稅溢利或虧損均無影響,且並無產生等額應課稅及可扣減暫時性差異;及
- 對於投資附屬公司及聯營公司 及合營企業相關的應課稅暫時 性差異,倘暫時性差異的逆轉 時間能控制且可能不會在可見 將來逆轉。

所有可扣減暫時性差異、結轉的 未動用税項抵免及任何未動用税 項虧損均確認為遞延税項資產。 若日後有可能出現應課税溢利。 可用以抵扣該等可扣減暫時性差 異、結轉的未動用税項抵免及耗 動用税項虧損,則會確認遞延税 項資產,惟以下情況除外:

• 倘有關可扣減暫時性差異的遞延稅項資產來自交易中對某一資產或負債的初步確認,且此交易並非業務合併,而交易時對會計溢利或應課稅溢利或虧損均無影響,且並無產生等額應課稅及可扣減暫時性差異:及

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

### Income tax (continued)

• in respect of deductible temporary differences associated with investments in subsidiaries and associates and joint ventures, deferred tax assets are only recognised to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at the end of each reporting period and are recognised to the extent that it has become probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

## 2. 會計政策(續)

#### 2.4 重大會計政策(續)

## 所得税(續)

 就於附屬公司及聯營公司及 合營企業的投資的相關可扣 減暫時性差異而言,僅在暫 時性差異有可能在可見將來撥 回,而且日後有可能出現應課 稅溢利,可用以抵扣該等暫時 性差異時,方會確認遞延稅項 資產。

於各報告期結束時審閱遞延稅項資產的應課稅資產,如以運用全相無稅資產,如以運用全相無稅項資產,則結束稅稅資產,則結束資訊,則結束資於各報延稅稅益,則結束資以,則確認稅益稅益,則確稅益稅,則確稅數額。

遞延税項資產及負債以預期將資產變現或償還負債期間適用的税率計量,並以於各報告期結束前已頒佈或實際頒佈的税率(及税法)為基準。

若現有可合法執行權利可將即期 税項資產與即期税項負債抵銷, 且遞延税項與同一應課稅實體及 同一稅務機關相關,則遞延稅項 資產與遞延稅項負債可予抵銷。

31 December 2023 2023年12月31日

## 2. ACCOUNTING POLICIES (continued)

### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

## **Government grants**

Government grants are recognised at their fair value where there is reasonable assurance that the grant will be received and all attaching conditions will be complied with. When the grant relates to an expense item, it is recognised as income on a systematic basis over the periods that the costs, for which it is intended to compensate, are expensed.

Where the grant relates to an asset, the fair value is credited to a deferred income account and is released to profit or loss over the expected useful life of the relevant asset by equal annual instalments or deducted from the carrying amount of the asset and released to profit or loss by way of a reduced depreciation charge.

### Revenue recognition

Revenue from contracts with customers

Revenue from contracts with customers is recognised when control of goods or services is transferred to the customers at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services.

When the consideration in a contract includes a variable amount, the amount of consideration is estimated to which the Group will be entitled in exchange for transferring the goods or services to the customer. The variable consideration is estimated at contract inception and constrained until it is highly probable that a significant revenue reversal in the amount of cumulative revenue recognised will not occur when the associated uncertainty with the variable consideration is subsequently resolved.

## 2. 會計政策(續)

### 2.4 重大會計政策(續)

## 政府補貼

倘可合理保證將獲得補貼及將符合所有附帶條件,則按公平值確認政府補貼。倘該補貼與一項開支項目有關,則於擬用作補償之成本支銷期間有系統地確認為收入。

若補貼與資產有關,其公平值計 入遞延收入賬,並於有關資產的 預計可使用年期內,每年等額撥 往損益或透過減少折舊費用從資 產賬面值扣減,並撥往損益。

#### 收益確認

客戶合約收益

客戶合約收益於貨品或服務的控 制權轉移至客戶時確認,其金額 反映本集團預期就交換該等貨品 或服務有權獲得的代價。

當合約的代價包含可變金額納 價金額估算為本集換取的代價 質品或服務而有權換取的代價於合約開始時估計關 可變代價於合約開始時估計關 到約束,直至與可變代價相關 不確定因素其後消除,使已 累計收益金額極不可能發生重大 收益撥回為止。

31 December 2023 2023年12月31日

#### 2. ACCOUNTING POLICIES (continued)

#### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

#### Revenue recognition (continued)

Revenue from contracts with customers (continued)

When the contract contains a financing component which provides the customer with a significant benefit of financing the transfer of goods or services to the customer for more than one year, revenue is measured at the present value of the amount receivable, discounted using the discount rate that would be reflected in a separate financing transaction between the Group and the customer at contract inception. When the contract contains a financing component which provides the Group with a significant financial benefit for more than one year, revenue recognised under the contract includes the interest expense accreted on the contract liability under the effective interest method. For a contract where the period between the payment by the customer and the transfer of the promised goods or services is one year or less, the transaction price is not adjusted for the effects of a significant financing component, using the practical expedient in IFRS 15.

Tuition and boarding fees are generally received by colleges and high schools in advance prior to the beginning of each academic year, and are initially recorded as contract liabilities. Tuition and boarding fees are recognised proportionately over the relevant period of the applicable program. The portion of tuition and boarding payments received from students but not earned is recorded as contract liabilities and is reflected as a current liability as such amounts represent revenue that the Group expects to earn within one year. The academic year of the Group's schools is generally from September to June of the following year.

The Group charges fixed rate service fees based on tuition fees received by cooperative universities, where the Group generally is acting as an agent and its performance obligation is to provide e-platform for distance education operated by cooperative universities. Revenue from distance education services are recognised on a net basis.

#### 2. 會計政策(續)

#### 2.4 重大會計政策(續)

#### 收益確認(續)

客戶合約收益(續)

當合約包含融資成分並向客戶提 供超過一年為轉移貨品或服務予 客戶進行融資的重大利益時,收 益按應收金額的現值計量,並使 用貼現率貼現,有關貼現率將於 本集團與客戶在合約開始時的獨 立融資交易中反映。當合約包含 融資成分並向本集團提供超過一 年的重大財務利益時, 合約項下 確認的收益包括按實際利率法就 合約負債累計的利息開支。就客 戶付款至轉移所承諾貨品或服務 的期限為一年或者更短的合約而 言,交易價格採用國際財務報告 準則第15號可行權宜方法,不會 對重大融資成分的影響作出調整。

一般情況下,大學及高中於每學 年開始前預先收取學費及住宿 費,初始記錄為合約負債。學 及住宿費於有關課程的相關期內 按比例確認。已收學生的學費內 按比例確認。已收學生的學費列 住宿費但未賺取的部分入賬列作 合約負債,並以流動負債表示一 蓋因有關數額為本集團學 行內賺取的收益。本集團學校的 學年一般由9月開始至下一年6月 止。

本集團收取根據合作院校所收學 費計算的固定費率服務費,本集 團在其中一般作為代理人且其履 約義務為提供電子平台用於由合 作院校運營的遠程教育。來自遠 程教育服務的收益按淨額基準確 認。

31 December 2023 2023年12月31日

#### 2. ACCOUNTING POLICIES (continued)

#### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

#### Revenue recognition (continued)

Revenue from contracts with customers (continued)

The Group also operates education centres and provide educational support services. For these services, the Group charges fixed rate service fees based on tuition fees received by cooperative universities. The revenue is recognised as gross basis as the directors of the Company considered that the Group is acting as principals on the service provided.

Both service fees are recognised proportionately over the periods of the applicable program. The portion of payments received from cooperative universities but not earned is recorded as contract liabilities and is reflected as a current liability as such amounts represent revenue that the Group expects to earn within one year. The academic year of the Group's cooperative universities is generally from January to December.

Service income from teacher training services, online courses services and examinations and assessments are recognised in the accounting period when the services are rendered.

Commission income is recognised at the point in time when the referred students enrolled at the overseas education universities with the tuition fees paid and upon the entitlement of the Group to the commission income.

Revenue from sales of books is recognised when the purchaser obtains the possession of the books, being when the books have been delivered to the customers, and when the Group has the present right to payment and the collection of the consideration is probable.

Revenue from other education business provided by the Group is recognised when the relevant service is provided or when goods are delivered.

#### 2. 會計政策(續)

#### 2.4 重大會計政策(續)

#### 收益確認(續)

#### 客戶合約收益(續)

本集團亦運營教育中心並提供教 育支持服務。本集團就該等服務 收取根據合作院校所收學費計 的固定費率服務費。由於於 對本集團在所提供的 電事認為本集團在所提供總額基 中作為主事人,故收益按總額基 準確認。

兩項服務費均於有關課程的期間內按比例確認。已向合作院校校取但未賺取的款項部分入賬列作合約負債,並以流動負債表示,蓋因有關數額為本集團預計於一年內賺取的收益。本集團合作院校的學年一般由1月開始至12月止。

來自教師培訓服務、在線課程服 務以及考試及測評的服務收入於 提供服務的會計期間確認。

佣金收入於所述學生在境外教育 院校入學且學費已付及本集團有 權據此獲得佣金收入的時間點確 認。

來自銷售書籍的收益於買方取得 書籍時確認,即書籍已交付予客 戶且本集團具有對付款的當前權 利及有可能收取代價時。

來自本集團提供其他教育業務的 收益於提供相關服務或交付貨物 時確認。

31 December 2023 2023年12月31日

#### 2. ACCOUNTING POLICIES (continued)

#### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

#### Revenue recognition (continued)

Revenue from contracts with customers (continued)

The Group's contracts with customers may include multiple performance obligations. For such arrangements, the Group allocates revenue to each performance obligation based on its relative stand-alone selling price. The Group generally determines stand-alone selling prices based on the prices charged to customers.

The Group does not expect to have any contracts where the period between the transfer of the promised services to the customer and the payment by the customer exceeds one year. As a consequence, the Group does not adjust any of the transaction prices for the time value of money.

#### Other income

Rental income is recognised on a time proportion basis over the lease terms. Variable lease payments that do not depend on an index or a rate are recognised as income in the accounting period in which they are incurred.

Interest income is recognised on an accrual basis using the effective interest method by applying the rate that exactly discounts the estimated future cash receipts over the expected life of the financial instrument or a shorter period, when appropriate, to the net carrying amount of the financial asset.

#### **Contract liabilities**

A contract liability is recognised when a payment is received or a payment is due (whichever is earlier) from a customer before the Group transfers the related goods or services. Contract liabilities are recognised as revenue when the Group performs under the contract (i.e., transfers control of the related goods or services to the customer).

#### 2. 會計政策(續)

#### 2.4 重大會計政策(續)

#### 收益確認(續)

#### 客戶合約收益(續)

本集團的客戶合約收益可能包括 多項履約責任。就有關安排而 言,本集團根據其相對獨立售價 將收益分配至各履約責任。本集 團一般根據向客戶收取的價格釐 定獨立售價。

本集團預期不會有任何向客戶轉 移所承諾服務至客戶付款的期限 超過一年的合約。因此,本集團 未就貨幣時間價值對任何交易價 格作出調整。

#### 其他收入

租金收入於租賃年期內按時間比例確認。並非取決於指數或利率的可變租賃付款於其產生的會計期間確認為收入。

利息收入按應計基準及以實際利率法,透過採用將金融工具在預期年限或較短期間(倘適用)之估計未來現金收入準確貼現至金融資產賬面淨值的利率予以確認。

#### 合約負債

倘於本集團轉移相關貨品或服務 前自客戶收取付款或應收客戶款 項到期(以較早者為準),則會確 認合約負債。合約負債於本集團 履行合約(即相關貨品或服務的控 制權轉移至客戶)時確認為收益。

31 December 2023 2023年12月31日

#### 2. ACCOUNTING POLICIES (continued)

#### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

#### Refund liabilities

A refund liability is recognised for the obligation to refund some or all of the consideration received (or receivable) from a customer and is measured at the amount the Group ultimately expects it will have to return to the customer. The Group updates its estimates of refund liabilities (and the corresponding change in the transaction price) at the end of each reporting period.

#### Share-based payments

The Company operates a share option scheme. Employees (including directors) of the Group receive remuneration in the form of share-based payments, whereby employees render services in exchange for equity instruments ("equity-settled transactions"). The cost of equity-settled transactions with employees is measured by reference to the fair value at the date at which they are granted. Further details of which are given in note 33 to these financial statements.

The cost of equity-settled transactions is recognised in employee benefit expense, together with a corresponding increase in equity, over the period in which the performance and/or service conditions are fulfilled. The cumulative expense recognised for equity-settled transactions at the end of each reporting period until the vesting date reflects the extent to which the vesting period has expired and the Group's best estimate of the number of equity instruments that will ultimately vest. The charge or credit to profit or loss for a period represents the movement in the cumulative expense recognised as at the beginning and end of that period.

#### 2. 會計政策(續)

#### 2.4 重大會計政策(續)

#### 退款負債

退款負債乃就退還自客戶收取(或應收)之部分或全部代價的義務而確認,並按本集團最終預期其須退回予客戶的金額計量。本集團於各報告期末更新其對退款負債(及交易價格的相應變動)的估計。

#### 以股份為基礎的付款

本公司運營購股權計劃。本集團 僱員(包括董事)接受以股份員 使付款形式的薪酬,據此僱權 供服務以獲取股權工具(「股權 算交易」)。僱員股權結算交易 成本參照其於授予日期的該等財 。進一步詳情載於該等財務 報表附註33。

31 December 2023 2023年12月31日

#### 2. ACCOUNTING POLICIES (continued)

#### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

#### Share-based payments (continued)

Service and non-market performance conditions are not taken into account when determining the grant date fair value of awards, but the likelihood of the conditions being met is assessed as part of the Group's best estimate of the number of equity instruments that will ultimately vest. Market performance conditions are reflected within the grant date fair value. Any other conditions attached to an award, but without an associated service requirement, are considered to be non-vesting conditions. Non-vesting conditions are reflected in the fair value of an award and lead to an immediate expensing of an award unless there are also service and/or performance conditions.

For awards that do not ultimately vest because non-market performance and/or service conditions have not been met, no expense is recognised. Where awards include a market or non-vesting condition, the transactions are treated as vesting irrespective of whether the market or non-vesting condition is satisfied, provided that all other performance and/or service conditions are satisfied.

Where the terms of an equity-settled award are modified, as a minimum an expense is recognised as if the terms had not been modified, if the original terms of the award are met. In addition, an expense is recognised for any modification that increases the total fair value of the share-based payments, or is otherwise beneficial to the employee as measured at the date of modification. Where an equity-settled award is cancelled, it is treated as if it had vested on the date of cancellation, and any expense not yet recognised for the award is recognised immediately. This includes any award where non-vesting conditions within the control of either the Group or the employee are not met. However, if a new award is substituted for the cancelled award, and is designated as a replacement award on the date that it is granted, the cancelled and new awards are treated as if they were a modification of the original award, as described in the previous paragraph.

#### 2. 會計政策(續)

#### 2.4 重大會計政策(續)

#### 以股份為基礎的付款(續)

就因非市場業績及/或服務條件未得到滿足而未歸屬的報酬,無需確認開支。當報酬包括市場或非歸屬條件,則無論市場或非歸屬條件是否得到滿足,交易均視作歸屬,前提是所有其他業績及/或服務條件得到滿足。

當權益結算報酬條款被修訂時, 倘若報酬原來的條款已得到滿 足,則至少要按猶如條款未被修 訂確認一項開支。此外,還需就 任何增加以股份為基礎付款總公 平值或以其他方式於修訂日期計 量時使僱員獲益的修訂確認開 支。如權益結算報酬被註銷,則 被視為猶如於註銷當日已歸屬, 而尚未就該報酬確認之任何費用 須即時予以確認,包括本集團或 僱員控制範圍內的非歸屬條件未 能滿足的任何報酬。然而,倘有 一項新報酬取代已經註銷報酬, 及於授出當日被指定為該報酬的 替代品,則該已註銷報酬及新報 酬均被視為猶如原有報酬之改動 (如上一段所述)。

31 December 2023 2023年12月31日

#### 2. ACCOUNTING POLICIES (continued)

#### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

#### Share-based payments (continued)

The dilutive effect of outstanding options is reflected as additional share dilution in the computation of earnings per share.

#### Other employee benefits

#### Pension schemes

The employees of the Group's subsidiaries which operate in Chinese Mainland are required to participate in a central pension scheme operated by the local municipal government. The subsidiaries operating in Chinese Mainland are required to contribute a certain percentage of their payroll costs to the central pension scheme. The contributions are charged to profit or loss as they become payable in accordance with the rules of the central pension scheme.

The Group also operates a defined contribution Mandatory Provident Fund retirement benefit scheme (the "MPF Scheme") under the Mandatory Provident Fund Schemes Ordinance for all of its employees in Hong Kong. Contributions are made based on a percentage of the employees' basic salaries and are charged to profit or loss as they become payable in accordance with the rules of the MPF Scheme. The assets of the MPF Scheme are held separately from those of the Group in an independently administered fund. The Group's employer contributions vest fully with the employees when contributed into the MPF Scheme.

#### 2. 會計政策(續)

#### 2.4 重大會計政策(續)

#### 以股份為基礎的付款(續)

未行使購股權攤薄影響反映為計 算每股盈利時攤薄股份的增加。

#### 其他僱員福利

#### 退休余計劃

本集團於中國大陸經營的附屬公司的僱員須參與由地方市政府營運的中央退休金計劃。於中國大陸經營的附屬公司須按其工資成本之某一百分比向中央退休金計劃供款。供款於根據中央退休金計劃規則應付時自損益扣除。

31 December 2023 2023年12月31日

#### 2. ACCOUNTING POLICIES (continued)

#### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

#### **Borrowing costs**

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, i.e., assets that necessarily take a substantial period of time to get ready for their intended use or sale, are capitalised as part of the cost of those assets. The capitalisation of such borrowing costs ceases when the assets are substantially ready for their intended use or sale. All other borrowing costs are expensed in the period in which they are incurred. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

#### **Dividends**

Final dividends are recognised as a liability when they are approved by the shareholders in a general meeting. Proposed final dividends are disclosed in the notes to the financial statements.

#### Foreign currencies

These financial statements are presented in RMB. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. Foreign currency transactions recorded by the entities in the Group are initially recorded using their respective functional currency rates prevailing at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency rates of exchange ruling at the end of the reporting period. Differences arising on settlement or translation of monetary items are recognised in profit or loss.

#### 2. 會計政策(續)

#### 2.4 重大會計政策(續)

#### 借貸成本

收購、建設或生產合資格資產(即需要一段長時間方能達致其擬定用途或出售的資產)直接應佔的借貸成本資本化為該等資產之部分成本。當資產大致上可作其擬定用途或出售,則該等借貸成本將會停止資本化。所有其他借貸成本於其產生期間支銷。借貸成本包括實體因借入資金而產生的利息及其他成本。

#### 股息

末期股息在於股東大會上獲股東 批准時確認為負債。擬派末期股 息於財務報表附註披露。

#### 外幣

31 December 2023 2023年12月31日

#### 2. ACCOUNTING POLICIES (continued)

#### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

#### Foreign currencies (continued)

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was measured. The gain or loss arising on translation of a non-monetary item measured at fair value is treated in line with the recognition of the gain or loss on change in fair value of the item (i.e., translation difference on the item whose fair value gain or loss is recognised in other comprehensive income or profit or loss is also recognised in other comprehensive income or profit or loss, respectively).

In determining the exchange rate on initial recognition of the related asset, expense or income on the derecognition of a non-monetary asset or non-monetary liability relating to an advance consideration, the date of initial transaction is the date on which the Group initially recognises the non-monetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, the Group determines the transaction date for each payment or receipt of the advance consideration.

The Company incorporated in the Cayman Islands uses the United States dollar as its functional currency. As the Group mainly operates in Chinese Mainland, RMB is used as the presentation currency of the Company. As at the end of the reporting period, the assets and liabilities of the Company and certain overseas subsidiaries, which use currencies other than RMB as their functional currencies, are translated into the presentation currency of the Company at the exchange rates prevailing at the end of the reporting period and their statements of profit or loss and other comprehensive income are translated into RMB at the exchange rates that approximate to those prevailing at the dates of the transactions.

#### 2. 會計政策(續)

#### 2.4 重大會計政策(續)

#### 外幣(續)

本用曼群島註冊。經司於開吳群島註冊。營之司於開吳郡能大本,幣內國為末衛子之司公為的開臺中作時,本務列使與司公為的匯對,本務列使與國際大本,幣公司的,一次,本務列使與國際大本,幣公司的,一次,本務列使與國際大本,將司的匯率損日民的。 使集,貨用幣負為人民幣 個本相若的匯率換算為人民幣。

31 December 2023 2023年12月31日

#### 2. ACCOUNTING POLICIES (continued)

#### 2.4 MATERIAL ACCOUNTING POLICIES (continued)

#### Foreign currencies (continued)

The resulting exchange differences are recognised in other comprehensive income and accumulated in the exchange fluctuation reserve, except to the extent that the differences are attributable to non-controlling interests. On disposal of a foreign operation, the cumulative amount in the reserve relating to that particular foreign operation is recognised in profit or loss.

Any goodwill arising on the acquisition of a foreign operation and any fair value adjustments to the carrying amounts of assets and liabilities arising on acquisition are treated as assets and liabilities of the foreign operation and translated at the closing rate.

### 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES

The preparation of the Group's financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and their accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amounts of the assets or liabilities affected in the future.

#### **Judgements**

In the process of applying the Group's accounting policies, management has made the following judgements, apart from those involving estimations, which have the most significant effect on the amounts recognised in the financial statements.

#### 2. 會計政策(續)

#### 2.4 重大會計政策(續)

#### 外幣(續)

所產生的匯兑差額於其他全面收 益確認並於外匯波動儲備累計, 非控股權益的差額除外。出售海 外業務時,儲備中與該特定海外 業務有關的累計金額於損益確認。

收購海外業務產生的任何商譽及 收購所產生資產及負債賬面值的 任何公平值調整視為海外業務的 資產及負債,按收盤匯率換算。

#### 3. 重大會計判斷及估計

編製本集團財務報表需要管理層作出影響所呈報收益、開支、資產與負債金額以及其附隨披露及或然負債披露的判斷、估計及假設。此等假設及估計的不確定因素可能導致日後須對受影響的資產或負債的賬面值作出重大調整。

#### 判斷

於應用本集團會計政策過程中,管理層除作出涉及估計的判斷外,還作出以下對財務報表所確認數額影響重大的判斷。

31 December 2023 2023年12月31日

### 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (continued)

#### Judgements (continued)

#### Contractual arrangements

The Group exercises control over Chongqing Yugangao, Chongging Yuecheng, Chongging Electronic Information College, Chongging Zhenzhi Real Estate Company Ltd., Chongging Jierui Minsheng Education Technology Company Limited, Chongging Fanyun, Chongging Jiehan Minsheng Education Technology Company Limited, Shiji Kuangao (Beijing) Investment Management Co., Ltd., Laoling Minsheng Education High School Company Limited, Doxue Network, Huixue Education, Huixue International, Doxue Huixing, Beijing Mingyuan, Beijing Yierxue Education Technology Co., Ltd. ("Beijing Yierxue"), Beijing Minsheng Zhihe Education Technology Co., Ltd., Beijing Minsheng Zhiyun Education Technology Co., Ltd., Beijing Minsheng Zhixue Education Technology Co., Ltd., Beijing Fanyun Education Technology Co., Ltd., Xiaoai Technology, Qingdao Huizhong, Minsheng Online, Minyun Information, Minfu Shenggiang and Umooc Online (the "Structured Entities") and enjoys economic benefits of the Structured Entities through a series of contractual arrangements.

The Group considers that it controls the Structured Entities notwithstanding the fact that it does not hold direct equity interests in the Structured Entities, as it has power over the financial and operating policies of the Structured Entities and receives substantially all of the economic benefits from the business activities of the Structured Entities through the contractual arrangements. Accordingly, the Structured Entities have been accounted for as subsidiaries during the year.

#### 3. 重大會計判斷及估計(續)

#### 判斷(續)

#### 合約安排

本集團對重慶渝港澳、重慶悦誠、重慶 電信職業學院、重慶臻智置業有限責任 公司、重慶傑睿教育科技有限公司、重 慶凡韻、重慶傑翰教育科技有限公司、 世紀寬高(北京)投資管理有限公司、樂 陵民生教育高級中學有限公司、都學網 絡、慧學教育、慧學國際、都學慧行、 北京茗遠、北京易而學教育科技有限公 司(「北京易而學」)、北京民晟智和教育 科技有限公司、北京民晟智雲教育科技 有限公司、北京民晟智學教育科技有限 公司、北京凡韻教育科技有限公司、小 愛科技、青島惠眾、民生在線、民雲信 息、民富生強及優慕課在線(「結構性實 體」)行使控制權,並透過一系列合約安 排享有結構性實體的經濟利益。

本集團認為儘管其並未直接持有結構性 實體的股權,但仍控制結構性實體,因 本集團對結構性實體財務及營運政策擁 有權力並透過合約安排收取結構性實體 業務活動產生幾乎所有的經濟利益。據 此,年內結構性實體按附屬公司入賬。

31 December 2023 2023年12月31日

### 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (continued)

#### Judgements (continued)

#### Current and deferred taxes

Significant judgement is required in interpreting the relevant tax rules and regulations so as to determine whether the Group is subject to corporate income tax. This assessment relies on estimates and assumptions and may involve a series of judgements about future events. New information may become available that causes the Group to change its judgement regarding the adequacy of the tax liabilities. Such changes to tax liabilities will impact tax expense in the period that such determination is made. Further details of the current and deferred taxes are set out in notes 10 and 30 to the financial statements.

#### Put option liability

Pursuant to a Share Purchase Agreement ("SPA") in relation to the acquisition of Leed International, the Group is committed to grant an option to the sellers to sell the remaining 49% of the issued share capital of Leed International at the exercise price based on a predetermined formula (the "Put Option"). Significant judgement is required in determining whether a present ownership interest exists in the shares that are subject to the Put Option, so as to determine the accounting treatment of the non-controlling interest and the put option liability. Management considers that the Group has a present ownership interest over the remaining 49% interests in Leed International since the exercise price of the Put Option is determinable and the Group can exercise right over these interests and enjoy the related return since acquisition. As the Put Option expired on 17 August 2023, put option liability was derecognised and non-controlling interests in relation to 49% share in Leed International were recognised on the expiry date of the Put Option. Further details of the put option liability are set out in notes 31 and 38 to the financial statements.

#### 3. 重大會計判斷及估計(續)

#### 判斷(續)

#### 即期及遞延税項

詮釋相關稅務條例及法規時需作出重大 判斷,以確定本集團是否須繳納企業所 得稅。有關評估利用估計及假設,並可 能需對未來事項作出一系列判斷。本集 團可能獲悉新資料以致變更對稅項負債變動會 是否充足的判斷。該等稅項負債變動會 影響決定變更期間的稅項開支。有關即 期及遞延稅項的進一步詳情載於財務報 表附註10和30。

#### 認購期權負債

根據收購勵德集團的股份購買協議(「股 份購買協議」),本集團承諾向賣方授出 期權,以按依據預定公式計算的行使價 出售餘下49%的勵德集團已發行股本 (「認沽期權」)。釐定認沽期權所涉及股 份是否存在現有所有權權益須作出重大 判斷,以便確定非控股權益及認沽期權 負債的會計處理方式。由於認沽期權的 行使價可予釐定,且本集團能夠對勵德 集團的餘下49%權益行使權利及享有相 關回報,管理層認為本集團擁有該等權 益的現有所有權權益。由於認沽期權已 於2023年8月17日屆滿,認沽期權負債 已終止確認,且有關勵德集團49%股份 的非控股權益已於認沽期權屆滿之日確 認。認沽期權負債的進一步詳情載於財 務報表附註31及38。

31 December 2023 2023年12月31日

### 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (continued)

#### **Estimation uncertainty**

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of the year, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are discussed below.

#### Impairment of goodwill

The Group determines whether goodwill is impaired at least on an annual basis. This requires an estimation of the value in use of the cash-generating unit to which the goodwill is allocated. Estimating the value in use requires the Group to make an estimate of the expected future cash flows from the cash-generating unit and also to choose a suitable discount rate in order to calculate the present value of those cash flows. As at 31 December 2023, the carrying amount of goodwill was RMB2,271,699,000 (2022: RMB2,338,424,000). Further details are given in note 15 to the financial statements.

### Impairment of non-financial assets (other than goodwill)

The Group assesses whether there are any indicators of impairment for all non-financial assets at the end of the year. The non-financial assets are tested for impairment when there are indicators that the carrying amounts may not be recoverable. Impairment exists when the carrying value of an asset or a cash-generating unit exceeds its recoverable amount, which is the higher of its fair value less costs of disposal and its value in use. The calculation of the fair value less costs of disposal is based on available data from binding sales transactions in an arm's length transaction of similar assets or observable market prices less incremental costs for disposing of the asset. When value in use calculations are undertaken, management must estimate the expected future cash flows from the asset or cash-generating unit using key assumptions such as budgeted sales amounts and choose a suitable discount rate in order to calculate the present value of those cash flows. As at 31 December 2023, the total carrying amount of non-financial assets that were subject to impairment tests was RMB4,488,794,000 (2022: RMB4,482,306,000).

#### 3. 重大會計判斷及估計(續)

#### 估計不確定因素

於年末時關於未來的主要假設及估計不確定因素的其他主要來源(具有導致須於下一個財政年度對資產及負債賬面值作出重大調整的重大風險)論述如下。

#### 商譽減值

本集團至少每年釐定商譽有否減值一次,過程中需要對獲分配商譽的現金產生單位的使用價值作出估計,而估計使用價值時既需要本集團對現金產生單位的預期未來現金流量作出估計,亦需要選擇合適的折現率以便計算現金流量現值。於2023年12月31日,商譽的賬面值為人民幣2,271,699,000元(2022年:人民幣2,338,424,000元)。進一步詳情載於財務報表附計15。

#### 非金融資產(商譽除外)減值

本集團於年末時評估全部非金融資產是 否存在任何減值跡象。當有跡象顯示 非金融資產賬面值可能不可收回時進行 減值測試。當一項資產或現金產生單位 的賬面值超過其可收回金額(即公平值 減出售成本與其使用價值兩者中的較高 者) 時即存在減值。公平值減出售成本 乃根據來自同類資產公平交易的受約束 銷售交易的可用數據或可觀察市價減 出售資產的增量成本計算。計算使用 價值時,管理層必須採用主要假設(如 預算銷售額)估計來自資產或現金產生 單位的預期未來現金流量,並選取合適 的貼現率,以計算該等現金流量的現 值。於2023年12月31日,須進行減值 測試的非金融資產的賬面總額為人民 幣4,488,794,000元(2022年: 人民幣 4,482,306,000元)。

31 December 2023 2023年12月31日

### 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (continued)

#### **Estimation uncertainty (continued)**

### Provision for expected credit losses on trade receivables

The Group uses a provision matrix to calculate ECLs for trade receivables. The provision rates are based on days past due for groupings of various customer segments that have similar loss patterns (i.e., by customer type and aging).

The provision matrix is initially based on the Group's historical observed default rates. The Group will calibrate the matrix to adjust the historical credit loss experience with forward-looking information. At each reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analysed.

The assessment of the correlation among historical observed default rates, forecast economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and forecast economic conditions. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of a customer's actual default in the future. The information about the ECLs on the Group's trade receivables is disclosed in note 21 to the financial statements.

# Provision for expected credit losses on loan to a company controlled by the former shareholder of Leed International (the "Loan") included in other receivables

As the counterparty of the Loan of RMB400.0 million failed to make the demanded repayment, the Group assesses the provision for ECL for the Loan based on the fair value of the collateral held by the Group, which is the pledge of a 49% equity interest of Leed International. As at 31 December 2023, the fair value of the collateral using the discounted cash flow model is larger than the carrying amount of the Loan. Further details are included in notes 22 and 37 to the financial statements.

#### 3. 重大會計判斷及估計(續)

#### 估計不確定因素(續)

#### 貿易應收款項預期信貸虧損撥備

本集團使用撥備矩陣計算貿易應收款項的預期信貸虧損。撥備率乃基於就擁有類似虧損模式的多個客戶分部進行分組(即按客戶類型及賬齡)而逾期的日數計算。

撥備矩陣最初基於本集團的歷史觀察違 約率。本集團將基於前瞻性資料調整 矩陣,以調整歷史信貸虧損經驗。於各 報告日期,歷史觀察違約率將會予以更 新,並分析前瞻性估計的變化。

對歷史觀察違約率、預測經濟狀況及預期信貸虧損之間的相關性評估乃一項重要的估計。預期信貸虧損的金額易受環境及預測經濟狀況變化影響。本集團的歷史信貸虧損經驗及對經濟狀況的預測亦未必反映客戶於日後的實際違約情況。有關本集團貿易應收款項預期信貸虧損的資料於財務報表附註21披露。

#### 計入其他應收款項的給予勵德集團原股 東所控制公司的貸款(「貸款」)的預期信 貸虧損撥備

由於為數人民幣400.0百萬元的貸款的對手方未能按要求還款,本集團基於本集團所持抵押品(對勵德集團49%股權的質押)之公平值評估貸款的預期信貸虧損撥備。於2023年12月31日,使用貼現現金流模型計算的抵押品公平值高於貸款的賬面值。進一步詳情載於財務報表附註22及37。

31 December 2023 2023年12月31日

### 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (continued)

#### **Estimation uncertainty (continued)**

# Provision for expected credit losses on financial assets included in prepayments, other receivables and other assets (other than the Loan)

ECLs are estimated by applying a loss rate approach with reference to the historical loss record of the Group. The loss rate is adjusted to reflect the current conditions and forecasts of future economic conditions, as appropriate. The information about the ECLs on financial assets included in prepayments, other receivables and other assets is disclosed in note 22 to the financial statements.

#### Fair value of contingent consideration

As at 31 December 2022, the contingent consideration arising from business combination was estimated using the discounted cash flow model and Monte Carlo simulation model. These models require the Group to make estimations about the expected future profits, discount rate, and hence, they are subject to uncertainty. As at 31 December 2023, the fair value of the contingent consideration has been estimated based on net profit of acquired companies during the performance guarantee period. Further details are included in note 42 to the financial statements.

#### 4. OPERATING SEGMENT INFORMATION

For management purposes, the Group is organised into business units based on their services and has two reportable operating segments as follows:

- (a) on-campus education
- (b) online education

#### 3. 重大會計判斷及估計(續)

#### 估計不確定因素(續)

#### 計入預付款項、其他應收款項及其他資 產的金融資產(貸款除外)的預期信貸虧 損撥備

預期信貸虧損乃經參考本集團過往虧損記錄,使用虧損率法估計得出。虧損率作出適當調整以反映當前狀況及對未來經濟狀況的預測(倘適用)。有關計入預付款項、其他應收款項及其他資產的金融資產的預期信貸虧損之資料披露於財務報表附註22。

#### 或然代價的公平值

於2022年12月31日,業務合併產生的 或然代價,乃採用貼現現金流模型及蒙 特卡羅模擬模型估計。該等模型要求本 集團對預期未來溢利、貼現率作出估 計,因此存在不確定性。於2023年12 月31日,或然代價的公平值乃按履約 擔保期內所收購公司的淨溢利估計。進 一步詳情載於財務報表附註42。

#### 4. 經營分部資料

就管理目的而言,本集團按其服務劃分 業務單位,並有以下兩個可報告經營分 部:

- (a) 校園教育
- (b) 在線教育

31 December 2023 2023年12月31日

#### 4. OPERATING SEGMENT INFORMATION (continued)

Management monitors the results of the Group's operating segments separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on reportable segment profit, which is a measure of adjusted profit before tax. The adjusted profit before tax is measured consistently with the Group's profit before tax except that interest income, non-lease-related finance costs as well as head office and corporate expenses are excluded from such measurement.

Segment assets exclude unallocated head office and corporate assets as these assets are managed on a group basis.

Segment liabilities exclude unallocated head office and corporate liabilities as these liabilities are managed on a group basis.

Intersegment sales and transfers are transacted with reference to the selling prices used for sales made to third parties at the then prevailing market prices.

#### 4. 經營分部資料(續)

管理層獨立監察本集團經營分部業績,藉此決定資源分配及評核表現。分部表現基於可報告分部利潤(為經調整除税前溢利之計量方式)評定。經調整除稅前溢利之計量方式與本集團除稅前溢利之計量方式一致,惟計量前者時不包括利息收入、非租賃相關融資成本以及總辦事處及企業開支。

由於分部資產按集團基準管理,故該等 資產不包括未分配總辦事處及企業資 產。

由於分部負債按集團基準管理,故該等 負債不包括未分配總辦事處及企業負 債。

分部間銷售及轉讓乃經參考與第三方交 易之售價,按當時現行市價進行交易。

31 December 2023 2023年12月31日

#### 4. OPERATING SEGMENT INFORMATION (continued) 4. 經營分部資料(續)

Year ended 31 December 2023 截至2023年12月31日止年度 Segment revenue (note 5)	分部收益(附註5)	On-campus education 校園教育 RMB'000 人民幣千元	Online education 在線教育 RMB'000 人民幣千元	Total 總計 RMB'000 人民幣千元
Sales to external customers Intersegment sales	銷售予外部客戶 分部間銷售	1,379,852 —	972,543 10,813	2,352,395 10,813
Total segment revenue Reconciliation: Elimination of	分部收益總額 <i>對賬:</i> 分部間銷售對銷	1,379,852	983,356	2,363,208
intersegment sales	W. N.			(10,813)
Revenue	收益			2,352,395
Segment results Interest income Corporate and other	分部業績 利息收入 企業及其他未分配開支	577,066	(26,685)	550,381 35,187
unallocated expenses Finance costs (other than	融資成本(租賃負債利息			(91,158)
interest on lease liabilities)	除外)			(172,688)
Profit before tax	除税前溢利			321,722
Segment assets Reconciliation: Elimination of	<b>分部資產</b> <i>對賬:</i> 分部間應收款項對銷	10,201,179	2,441,370	12,642,549
intersegment receivables Corporate and other	企業及其他未分配資產			(1,303,178)
unallocated assets  Total assets				27,197 11,366,568
Segment liabilities Reconciliation: Elimination of	<b>分部負債</b> <i>對賬:</i> 分部間應付款項對銷	3,537,717	2,180,502	5,718,219
intersegment payables Corporate and other	企業及其他未分配負債			(1,303,178)
unallocated liabilities	正水灰八個水乃品来原			1,000,388
Total liabilities	負債總額			5,415,429
Other segment information Share of loss of an associate	<b>其他分部資料</b> 分佔聯營公司虧損	2,087	-	2,087
Impairment losses recognised	於損益確認之減值虧損			
in profit or loss		(11,146)		143,579
Depreciation and amortisation Capital expenditure*	折舊及攤銷 資本開支*	178,740 312,137	124,831 24,402	303,571 336,539

31 December 2023 2023年12月31日

OPERATING SEGMENT INI	EORMATION (continued)	A 4元 2里 /	1. 如 恣 蚁 / 4高 /	
OPERATING SEGMENT IN	-OHWATION (Continued)		予部資料(續)	
Year ended 31 December 2022		On-campus education	Online education	Total
截至2022年12月31日止年度		校園教育	在線教育	總計
		RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元
Segment revenue (note 5)	分部收益(附註5)	1 011 070	1 0 10 000	0.050.005
Sales to external customers Intersegment sales	銷售予外部客戶 分部間銷售	1,311,676 –	1,042,289 1,258	2,353,965 1,258
Total segment revenue Reconciliation: Elimination	分部收益總額 <i>對賬:</i> 分部間銷售對銷	1,311,676	1,043,547	2,355,223
of intersegment sales	刀 마마 퍼 白 封 蚹			(1,258)
Revenue	收益			2,353,965
Segment results	分部業績	520,846	202,822	723,668
Interest income	利息收入			48,554
Corporate and other	企業及其他未分配開支			(05.400)
unallocated expenses Finance costs (other than	融資成本(租賃負債利息			(65,102)
interest on lease liabilities)	除外)			(160,619)
Profit before tax	除税前溢利			546,501
Segment assets	分部資產	10,000,259	3,135,786	13,136,045
Reconciliation:	對賬:			
Elimination of intersegment	分部間應收款項對銷			(1.047.011)
receivables Corporate and other	企業及其他未分配資產			(1,247,811)
unallocated assets	正术从八個小刀配頁座			68,347
Total assets	資產總值			11,956,581
Segment liabilities	分部負債 分部負債	4,382,442	2,812,425	7,194,867
Reconciliation:	對賬:			
Elimination of	分部間應付款項對銷			(4.047.044)
intersegment payables Corporate and other	企業及其他未分配負債			(1,247,811)
unallocated liabilities	止未及共他不力癿具頂			972,409
Total liabilities	負債總額			6,919,465
Other segment information	其他分部資料	/ 11 - 11 1870-a.s.		
Share of profit of an associate	分佔聯營公司溢利	(363)	1	(363)
Impairment losses recognised	於損益確認之減值虧損			
in profit or loss		12,282	4,484	16,766
Depreciation and amortisation	折舊及攤銷	171,505	132,591	304,096
Investment in an associate	聯營公司投資	2,063		2,063
Capital expenditure*	資本開支*	312,823	42,834	355,657

<sup>\*</sup> Capital expenditure consists of additions of items of property, plant and equipment, intangible assets and right-of-use assets.

資本開支包括物業、廠房及設備項目、無形資 產及使用權資產添置。

31 December 2023 2023年12月31日

#### 4. OPERATING SEGMENT INFORMATION (continued)

#### **Geographical information**

During the year, all of the Group's revenue was generated in the PRC and over 90% of its long-term assets/capital expenditure were located/incurred in the PRC. Accordingly, no geographical information is presented.

#### Information about major customers

No revenue derived from services provided to a single customer accounted for 10% or more of the total revenue of the Group during the year.

#### 5. REVENUE, OTHER INCOME AND GAINS

An analysis of revenue is as follows:

#### 4. 經營分部資料(續)

#### 地區資料

年內,本集團全部收益均於中國產生, 而其超過90%的長期資產/資本開支均 位於/源自中國。因此,概無呈列任何 地區資料。

#### 有關主要客戶的資料

年內,並無來自向單一客戶提供服務的 收益佔本集團總收益10%或以上。

#### 5. 收益、其他收入及收益

有關收益的分析如下:

		2023	2022
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Revenue from contracts with customers	客戶合約收益		
Tuition fees	學費	1,265,979	1,204,604
Boarding fees	住宿費	113,873	107,072
Distance education services - platform	遠程教育服務-平台		
services	服務	212,775	365,200
Distance education services -	遠程教育服務-教育支		
educational support services	持服務	451,002	387,818
Teacher training services	教師培訓服務	87,172	84,817
Online courses services	在線課程服務	27,491	39,108
Commission income	佣金收入	32,144	27,914
Sales of books	銷售書籍	34,716	27,014
Examinations and assessments	考試及測評	2,802	8,958
Other education business	其他教育業務	124,441	101,460
Total	總計	2,352,395	2,353,965

31 December 2023 2023年12月31日

#### 5. REVENUE, OTHER INCOME AND GAINS (continued)

#### 5. 收益、其他收入及收益(續)

		Note 附註	<b>2023</b> RMB'000 人民幣千元	2022 RMB'000 人民幣千元
Other income and gains Investment income from short-term investments measured at fair	其他收入及收益 按公平值計入損益計 量的短期投資之投			
value through profit or loss Fair value gain on contingent	資收入 或然代價之公平值收		47,292	29,985
consideration	益		-	57,085
Rental income:	租金收入:			
Fixed lease payments	固定租賃付款		13,273	18,500
Variable lease payments	可變租賃付款		3,522	3,997
			16,795	22,497
Bank interest income Interest income from a company controlled by the former	銀行利息收入 來自附屬公司原股東 所控制公司的利息		23,363	29,067
shareholders of a subsidiary	收入		11,824	19,487
Government grants	政府補助	27		
- Related to assets	一資產相關		21,721	25,952
- Related to income	一收入相關		39,787	77,694
Others	其他		20,467	18,803
Total other income and gains	其他收入及收益總額		181,249	280,570

The government grants are related to the subsidies received from the local government for the purpose of compensating the operating expenses arising from the schools' teaching activities and expenditures on teaching facilities. There are no unfulfilled conditions or contingencies relating to such recognised government grants.

政府補貼與就學校教學活動產生的經營 費用及教學設施開支所作補償向當地政 府收取的補助有關。有關已確認的政府 補貼並無任何關連的未達成條件或或然 事項。

31 December 2023 2023年12月31日

#### 5. REVENUE, OTHER INCOME AND GAINS (continued)

### Disaggregated revenue information for revenue from contracts with customers

#### 5. 收益、其他收入及收益(續) 客戶合約收益的分類收益資料

#### Year ended 31 December 2023

#### 截至2023年12月31日止年度

Segments 分部		On-campus education 校園教育 RMB'000 人民幣千元	Online education 在線教育 RMB'000 人民幣千元	Total 總計 RMB'000 人民幣千元
Timing of revenue recognition	收益確認時間			
Revenue recognised over time:	隨時間推移確認的 收益:			
Tuition fees	學費	1,265,979	_	1,265,979
Boarding fees	住宿費	113,873	_	113,873
Distance education services	遠程教育服務			
<ul><li>platform services</li></ul>	-平台服務	_	212,775	212,775
Distance education services	遠程教育服務			
- educational support services	一教育支持服務	_	451,002	451,002
Teacher training services	教師培訓服務	_	87,172	87,172
Online courses services	在線課程服務	_	27,491	27,491
Examinations and assessments	考試及測評	_	2,802	2,802
Other education business	其他教育業務	-	124,441	124,441
Revenue recognised at a point in time:	於某一時間點確認的 收益:			
Commission income	佣金收入	_	32,144	32,144
Sales of books	銷售書籍	_	34,716	34,716
Total	總計	1,379,852	972,543	2,352,395

31 December 2023 2023年12月31日

#### 5. REVENUE, OTHER INCOME AND GAINS (continued)

### Disaggregated revenue information for revenue from contracts with customers (continued)

#### Year ended 31 December 2022

#### 5. 收益、其他收入及收益(續)

客戶合約收益的分類收益資料(續)

#### 截至2022年12月31日止年度

		On-campus	Online	
Segments		education	education	Total
分部		校園教育	在線教育	總計
		RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元
Timing of revenue recognition	收益確認時間			
Revenue recognised over time:	隨時間推移確認的收益:			
Tuition fees	學費	1,204,604	_	1,204,604
Boarding fees	住宿費	107,072	_	107,072
Distance education services	遠程教育服務			
<ul><li>platform services</li></ul>	-平台服務	_	365,200	365,200
Distance education services	遠程教育服務			
<ul> <li>educational support services</li> </ul>	一教育支持服務	_	387,818	387,818
Teacher training services	教師培訓服務	_	84,817	84,817
Online courses services	在線課程服務	_	39,108	39,108
Examinations and assessments	考試及測評	_	8,958	8,958
Other education business	其他教育業務	_	101,460	101,460
Revenue recognised at	於某一時間點確認的			
a point in time:	收益:			
Commission income	佣金收入	_	27,914	27,914
Sales of books	銷售書籍	_	27,014	27,014
Total	總計	1,311,676	1,042,289	2,353,965

#### **On-campus education**

The Group's contracts with students for college and high school education programmes and boarding services can be terminated anytime without compensation. Tuition and boarding fees are determined and paid by students before the start of each school year.

#### 校園教育

本集團與學生就大學及高中教育課程及 住宿服務訂立的合約,可隨時予以終止 而無需支付任何賠償。學費及住宿費乃 於各學年開始前釐定及由學生支付。

31 December 2023 2023年12月31日

#### 5. REVENUE, OTHER INCOME AND GAINS (continued)

#### Online education

The Group's contracts with cooperative universities and other customers are recognised proportionately over the service periods of the applicable programme. Cooperative universities are required to pay services fees in 1 to 3 months after the Group remits the tuition fees from students received on behalf of them, and are entitled to the refund of payment in proportion to the service not yet provided. There is no fixed term for delayed payments.

The following table shows the amounts of revenue recognised in the current reporting period that were included in the contract liabilities at the beginning of the reporting year:

#### 5. 收益、其他收入及收益(續)

#### 在線教育

本集團與合作院校及其他客戶之間的合約於有關課程的服務期內按比例確認。 合作院校須於本集團匯出代其收取的學生學費後一至三個月內支付服務費,並有權按比例收回仍未提供服務的相關款項。延遲付款沒有固定期限。

下表列載於本報告期間確認並計入報告 年度開始時合約負債的收益金額:

		<b>2023</b> RMB'000 人民幣千元	2022 RMB'000 人民幣千元
Revenue recognised that was included in contract liabilities at the beginning of the reporting period:	計入報告期初合約負債的 已確認收益:		
Tuition fees	學費	631,833	620,510
Boarding fees	住宿費	70,185	65,108
Distance education service fees	遠程教育服務費	151,825	226,852
Teacher training services	教師培訓服務	37,117	43,582
Other education business	其他教育業務	18,647	30,508
Total	總計	909,607	986,560

No revenue recognised during the year related to performance obligations that were satisfied in prior years.

#### Performance obligations

The contracts for educational services are for periods of one year or less. As permitted under IFRS 15, the transaction price allocated to these unsatisfied contracts is not disclosed.

年內概無確認於過往年度完成履約責任 的收益。

#### 履約責任

教育服務合約為期一年或以下。在國際 財務報告準則第15號准許下,並無就 分配至該等尚未履行合約的交易價格作 出披露。

31 December 2023 2023年12月31日

#### 6. PROFIT BEFORE TAX

The Group's profit before tax is arrived at after charging/ (crediting):

#### 6. 除税前溢利

本集團除税前溢利乃扣除/(計入)以下 各項後達致:

		Notes	2023	2022
		附註	RMB'000	RMB'000
			人民幣千元	人民幣千元
Depreciation of property,	物業、廠房及設備折舊			
plant and equipment		13	173,141	168,971
Less: amount matched with other	減:與其他長期負債			
long term liability	匹配的金額		7,660	8,371
			165,481	160,600
Amortisation of other intangible assets	其他無形資產攤銷	16	85,943	86,933
Lease payments not included in the	並無計入租賃負債計量		,	
measurement of lease liabilities	的租賃付款	14(c)	15,194	15,726
Depreciation of right-of-use assets	使用權資產折舊	14(a)	44,487	48,192
Less: amount matched with other	減:與其他長期負債			
long term liability	匹配的金額		2,287	2,287
			42,200	45,905
Research and development costs	研發成本		110,876	117,605
Impairment of goodwill*	商譽減值*	15	66,725	_
Auditor's remuneration	核數師酬金		5,200	4,900
Employee benefit expense (including	僱員福利開支(包括董事			
directors' remuneration (note 8)):	酬金(附註8)):			
Wages and salaries	工資及薪金		656,613	613,964
Equity-settled share option expense	以權益結算的購股權			
	費用	33	787	2,582
Pension scheme contributions	退休金計劃供款(界定			
(defined contribution schemes)**	供款計劃)**		137,948	167,423
		11/1/22	795,348	783,969
Foreign exchange differences, net*	淨匯兑差額*		1,952	4,090
Impairment of other intangible assets*	其他無形資產減值*		21,400	_
Impairment of financial assets:	金融資產減值:			
Impairment of trade receivables	貿易應收款項減值	21	20,562	8,722
Impairment of financial assets	計入預付款項、其他			
included in prepayments, other	應收款項及其他資			
receivables and other assets	產的金融資產減值	22	34,892	8,044
			55,454	16,766

31 December 2023 2023年12月31日

#### 6. PROFIT BEFORE TAX (continued)

#### 6. 除税前溢利(續)

		Notes 附註	<b>2023</b> RMB'000 人民幣千元	2022 RMB'000 人民幣千元
Investment income from short-term	按公平值計入損益計量			
investments measured at fair value	的短期投資之投資收			/
through profit or loss	λ		(47,292)	(29,985)
Bank interest income	銀行利息收入		(23,363)	(29,067)
Interest income from a company	來自附屬公司原股東所			
controlled by the former	控制公司的利息收入			
shareholders of a subsidiary			(11,824)	(19,487)
Fair value loss from an equity	按公平值計入損益的股			
investment at fair value through	權投資公平值虧損*			
profit or loss*			6,209	21,164
Fair value loss from a loan to an	計入其他非流動資產且			
associate included in other non-	按公平值計量的給予			
current assets measured at fair	聯營公司的貸款的公			
value*	平值虧損*		_	17,986
Fair value loss from short-term	按公平值計入損益的短			
investments at fair value through	期投資之公平值虧損*			
profit or loss*			_	4,787
Fair value loss/(gain) from contingent	按公平值計入損益的或			
consideration at fair value through	然代價公平值虧損/			
profit or loss*	(收益)*		39,747	(57,085)
Loss on disposal of items of property,	處置物業、廠房及設備			,
plant and equipment and right-of	項目以及使用權資產			
use assets, net	之虧損淨額		2,960	1,385
Donation expenses	捐贈開支		11,433	8,425

<sup>\*</sup> These items are included in "Other expenses, net" in the consolidated statement of profit or loss and other comprehensive income.

<sup>\*\*</sup> There are no forfeited contributions that may be used by the Group as the employer to reduce the existing level of contributions.

<sup>\*</sup> 該等項目計入綜合損益及其他全面收益 表的「其他開支淨額」中。

<sup>\*\*</sup> 並無已沒收供款可供本集團作為僱主用 於減少現有供款水平。

31 December 2023 2023年12月31日

#### 7. FINANCE COSTS

#### 7. 融資成本

		2023	2022
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Interest on bank loans and	銀行貸款及其他借款利息		
other borrowings		115,014	90,876
Interest on sale and leaseback liabilities	售後回租負債利息	20,646	21,130
Interest on lease liabilities	租賃負債利息	2,206	3,121
Interest on put option liability	認沽期權負債利息	37,028	43,729
Interest on payables	應付補償費用利息		
for compensation fees		_	4,884
Total	總計	174,894	163,740

#### 8. DIRECTORS' REMUNERATION

Details of directors' remuneration for the year, disclosed pursuant to the Listing Rules, section 383(1)(a),(b),(c) and (f) of the Hong Kong Companies Ordinance and Part 2 of the Companies (Disclosure of Information about Benefits of Directors) Regulation, are as follows:

#### 8. 董事酬金

根據上市規則、香港公司條例第383(1) (a)、(b)、(c)及(f)條及公司(有關董事福利之資料披露)規例第2部披露之本年度董事酬金詳情如下:

		<b>2023</b> RMB'000 人民幣千元	2022 RMB'000 人民幣千元
Fees	袍金	978	966
Other emoluments:	其他酬金:		
Salaries, allowances and benefits in kind	薪金、津貼及實物利益	17,687	17,731
Equity-settled share option expense	以權益結算的購股權費用	418	1,668
Pension scheme contributions	退休金計劃供款	162	155
Subtotal	小計	18,267	19,554
Total	總計	19,245	20,520

31 December 2023 2023年12月31日

#### 8. DIRECTORS' REMUNERATION (continued)

During the year, certain directors were granted share options, in respect of their services to the Group, under the share option scheme of the Company, further details of which are set out in note 33 to the financial statements. The fair value of such options, which has been recognised in profit or loss over the vesting period, was determined as at the date of grant and the amount included in the financial statements for the current year is included in the above directors' remuneration disclosures.

#### (a) Independent non-executive directors

The fees paid to independent non-executive directors during the year were as follows:

#### 8. 董事酬金(續)

年內若干董事根據本公司購股權計劃就 其對本集團提供服務獲授購股權,相關 進一步詳情載於財務報表附註33。該 等購股權歸屬期內於損益所確認的公平 值乃於授出日期釐定,本年度財務報表 所列數額載於前文董事酬金披露內。

#### (a) 獨立非執行董事

於年內向獨立非執行董事支付的 袍金如下:

		<b>2023</b> RMB'000 人民幣千元	2022 RMB'000 人民幣千元
Mr. Chan Ngai Sang	陳毅生先生	326	322
Mr. Yu Huangcheng	余黃成先生	326	322
Mr. Wang Wei Hung	王惟鴻先生	326	322
Total	總計	978	966

There were no other emoluments payable to the independent non-executive directors during the year (2022: Nil).

於年內,概無應付獨立非執行董 事的其他酬金(2022年:無)。

31 December 2023 2023年12月31日

#### 8. DIRECTORS' REMUNERATION (continued)

#### 8. 董事酬金(續)

#### (b) Executive directors

#### (b) 執行董事

Year ended 31 December 2023	截至2023年 12月31日止年度	Salaries, allowances and benefits in kind 薪金、津貼 及實物利益 RMB'000 人民幣千元	Pension scheme contributions 退休金 計劃供款 RMB'000 人民幣千元	Equity-settled share option expense 以權益結算 的購股權費用 RMB'000 人民幣千元	Total remuneration 酬金總額 RMB'000 人民幣千元
Mr. Li Xuechun	李學春先生	4,507	_	_	4,507
Ms. Zhang Weiping	張衛平女士	7,340	_	245	7,585
Mr. Zuo Yichen	左熠晨先生	3,685	146	74	3,905
Mr. Lam Ngai Lung	林毅龍先生	1,746	16	74	1,836
Total	總計	17,278	162	393	17,833

		Salaries,		Equity-settled	
Year ended	截至2022年	allowances and	Pension scheme	share option	Total
31 December 2022	12月31日止年度	benefits in kind	contributions	expense	remuneration
		薪金、津貼	退休金計劃	以權益結算的	
		及實物利益	供款	購股權費用	酬金總額
		RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元
Mr. Li Xuechun	李學春先生	4,528	-	_	4,528
Ms. Zhang Weiping	張衛平女士	7,314	_	1,030	8,344
Mr. Zuo Yichen	左熠晨先生	3,743	139	288	4,170
Mr. Lam Ngai Lung	林毅龍先生	1,737	16	288	2,041
Total	總計	17,322	155	1,606	19,083

31 December 2023 2023年12月31日

#### 8. DIRECTORS' REMUNERATION (continued)

#### (c) Non-executive directors

#### 8. 董事酬金(續)

#### (c) 非執行董事

		Salaries,	Pension	<b>Equity-settled</b>	
Year ended	截至2023年	allowances and	scheme	share option	Total
31 December 2023	<b>12</b> 月31日止年度	benefits in kind	contributions	expense	remuneration
		薪金、津貼	退休金計劃	以權益結算的	
		及實物利益	供款	購股權費用	酬金總額
		RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元
Ms. Li Yanping	李雁平女士	409	_	25	434
Mr. Shen Jinzhou*	沈金洲先生*	-	_	_	_
Total	總計	409		25	434
Total	//心日	403		23	404
		Salaries,		Equity-settled	
Year ended	截至2022年	allowances and	Pension scheme	share option	Total
31 December 2022	12月31日止年度	benefits in kind	contributions	expense	remuneration
		薪金、津貼	退休金計劃	以權益結算的	
		及實物利益	供款	購股權費用	酬金總額
		RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元
Ms. Li Yanping	李雁平女士	409	-	62	471
Mr. Lin Kaihua <sup>^</sup>	林開樺先生^	_	_	_	_
Total	總計	409	-	62	471

<sup>\*</sup> Appointed as a non-executive director on 13 January 2023.

There was no arrangement under which a director waived or agreed to waive any remuneration during the year and no remuneration was paid to any of the directors by the Group as an inducement to join or upon joining the Group or as compensation for loss of office.

於年內,概無董事放棄或同意放 棄任何薪酬的安排,及本集團概 無向任何董事支付薪酬作為加入 或於加入本集團後的獎勵或離職 補償。

<sup>^</sup> Resigned as a non-executive director on 21 December 2022.

<sup>\*</sup> 於2023年1月13日獲委任為非執行 董事。

<sup>^</sup> 於2022年12月21日辭任非執行董 事。

31 December 2023 2023年12月31日

#### 9. FIVE HIGHEST PAID EMPLOYEES

The five highest paid employees of the Group during the year ended 31 December 2023 include four (2022: four) directors, details of whose remuneration are set out in note 8 above. Details of the remuneration for the year of the remaining one (2022: one) highest paid employee who is neither a director nor chief executive of the Group, are as follows:

#### 9. 五名最高薪酬僱員

截至2023年12月31日止年度,本集團五名最高薪酬僱員包括四名(2022年:四名)董事,相關董事薪酬詳情載於上文附註8。年內其餘一名(2022年:一名)既非本集團董事亦非主要行政人員的最高薪酬僱員的薪酬詳情如下:

		2023	2022
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Salaries, allowances and	薪金、津貼及實物利益		
benefits in kind		1,028	1,016

The remuneration of the non-director and non-chief executive highest paid employee fell within the following band:

非董事及非主要行政人員的最高薪酬僱 員薪酬介乎下列範圍:

#### Number of employees 僱員人數

		2023	2022
HK\$1,000,001 to HK\$1,500,000	1,000,001港元至1,500,000港元	1	1

During the year, no highest paid employees waived or agreed to waive any remuneration and no remuneration was paid by the Group to any of the five highest paid employees as an inducement to join or upon joining the Group or as compensation for loss of office. 於年內,概無最高薪酬僱員放棄或同意 放棄任何薪酬,而本集團亦無向該五名 最高薪酬僱員中的任何人支付酬金作為 加入本集團或於加入本集團後的獎勵或 離職補償。

#### 10. INCOME TAX

The Group is subject to income tax on an entity basis on profits arising in or derived from the jurisdictions in which members of the Group are domiciled and operate.

The Company, Minsheng Education Company Limited, Minsheng Education Services Company Limited, Minsheng Education Development Company Limited, Minsheng Vocational, Minsheng Secondary Education Company Limited, Minsheng Education Technology Company Limited, Minsheng Education Information Company Limited and Leed International, which were incorporated in the Cayman Islands, are not subject to income tax.

#### 10. 所得税

本集團須根據本集團成員公司所在及經營之司法權區產生之溢利按實體基準繳付所得稅。

本公司、民生教育有限公司、民生教育 服務有限公司、民生教育發展有限公司、民生職業教育、民生中學教育有限 公司、民生教育科技有限公司、民生教 育信息有限公司及勵德集團均於開曼群 島註冊成立,毋須繳付所得税。

31 December 2023 2023年12月31日

#### 10. INCOME TAX (continued)

Minsheng Education Development (Hong Kong) Company Limited, Hong Kong College of Technology and Business Limited and Leed International Education Group (China) Limited, which were incorporated in Hong Kong, were subject to profits tax at the rate of 16.5% on the estimated assessable profits arising in Hong Kong during the year.

No provision for Hong Kong profits tax has been made as the Group had no assessable profits derived from or earned in Hong Kong during the year.

Pursuant to the PRC Corporate Income Tax Law and the respective regulations, except for Chongqing Li'ang Education Services Company Limited and Chongging Pass Education Services Company Limited that are subject to preferential tax rate of 15% under the Western Development Tax Incentive Scheme, and Huixue International, Open Distance Education, Minsheng Online and Umooc Online that are subject to preferential tax rate of 15% for high-tech enterprises, and Chongging Huizhi, Silk Road, Huixue Education, Doxue Huixing, Beijing Mingyuan and Xiaoai Technology that are subject to preferential rate of 20% under the Notice Regarding the Implementation on Tax Reduction/Exemption Policies for Small and Micro-sized Enterprises(SMEs), the companies of the Group which operate in Chinese Mainland are subject to Corporate Income Tax ("CIT") at a rate of 25% on their respective taxable income.

Pursuant to the decision (the "2016 Decision") of the Standing Committee of the National People's Congress on Amending the Private Schools Promotion Law (《全國人民代表大會常務 委員會關於修改<中華人民共和國民辦教育促進法>的決定》), and the Implementation Rules for the Law for Promoting Private Education of the PRC (《中華人民共和國民辦教育促進 法實施條例》) with an effective date of 1 September 2021 (the "2021 Implementation Rules"), a private school may enjoy the preferential tax policies, which are not defined under either the 2016 Decision or the 2021 Implementation Rules, as stipulated by the related government authorities and a non-profit school may enjoy the same tax policies as enjoyed by a public school. In accordance with the tax compliance confirmations obtained from the local tax authorities and the Group's external legal advisor's comments on the preferential tax treatments for the year ended 31 December 2022, no income tax expense was recognised for the income from the provision of formal educational services in 2022.

#### 10. 所得税(續)

民生教育發展(香港)有限公司、香港 工商學院有限公司及勵德國際教育集團 (中國)有限公司於香港註冊成立,其 於香港產生之估計應課稅溢利年內須按 16.5%的稅率繳納利得稅。

由於本集團並無在香港產生或賺取任何 應課税溢利,故此年內並無作出香港利 得税撥備。

根據《全國人民代表大會常務委員會關於修改<中華人民共和國民辦教方段之2021年9月1日生效的《中華人民共和國民辦教育促進法實施條例》(「2021年9月1日生效的《中華人民共和國民辦教育促進法實施條例》(「2021年12月2021年實施條例」),按照相關政府機構的規定的規模的規模的規模的規模的規模的規模的規模的規模的與政策。根據自由的稅收政策。根據自由的稅收政策。根據自由的稅收政策的是本集團外出於對於人權。以表述,並無就2022年提供學歷教育服務所得收入確認所得稅開支。

31 December 2023 2023年12月31日

#### 10. INCOME TAX (continued)

The Group applied for classification registrations to convert the PRC operating schools of the Group into for-profit private schools ("For-profit Conversion") to comply with the 2016 Decision and the 2021 Implementation Rules during the year ended 31 December 2021. The For-profit Conversion was in progress as at the date of this annual report. One of the Group's PRC operating schools has undergone the relevant registration in 2023 as one of the steps of the Forprofit Conversion process in relation to such school. During the For-profit Conversion, the PRC operating schools of the Group may be subject to PRC enterprise income tax at a rate of 25% in respect of service fees they received from the provision of formal educational services, if they do not enjoy any preferential tax treatment. The Group has made a PRC enterprise income tax provision at a rate of 25% in respect of service fees received by its PRC operating schools from the provision of formal educational services in 2023.

The major components of the income tax expense for the Group are as follows:

#### 10. 所得税(續)

本集團於截至2021年12月31日 止年度 申請分類登記,將本集團旗下於中國營 運的學校轉設為營利性民辦學校(「營利 性轉設 1),以遵守2016年決定及2021 年實施條例。截至本年度報告日期,營 利性轉設事項正在進行中。本集團的一 家中國營運學校於2023年進行了相關 的登記註冊,作為該學校的營利性轉設 過程的一個步驟。在營利性轉設的過程 中,本集團的中國營運學校如不再享受 任何優惠税收待遇,則可能須就其自提 供學歷教育服務所收取的服務費按稅 率25%繳納中國企業所得税。於2023 年,本集團已就其中國營運學校自提供 學歷教育服務所收取的服務費按税率 25%作出中國企業所得税撥備。

本集團所得税開支的主要組成部分如 下:

		<b>2023</b> RMB'000 人民幣千元	2022 RMB'000 人民幣千元
Current - Chinese Mainland	即期-中國大陸		
Charge for the year*	年內徵繳*	191,438	35,971
Underprovision in prior years	過往年度撥備不足	1,471	4,118
Deferred (note 30)	遞延(附註30)	7,637	(6,860)
Total	總計	200,546	33,229

<sup>\*</sup> Current tax charged for the year amounted to RMB29,823,000 (2022: RMB29,266,000) was in relation to the online education business during the year.

<sup>\*</sup> 年內徵繳的即期税項為人民幣29,823,000 元(2022年: 人民幣29,266,000元),乃 與年內在線教育業務有關。

31 December 2023 2023年12月31日

#### 10. INCOME TAX (continued)

A reconciliation of the tax expense applicable to profit before tax at the statutory tax rates for the countries in which the Company and the majority of its subsidiaries are domiciled to the tax expense at the effective tax rates is as follows:

#### 10. 所得税(續)

採用本公司及其大部分附屬公司營業所 在國家之法定稅率計算之除稅前溢利適 用之稅項費用與按實際稅率計算之稅項 費用之對賬如下:

		2023 RMB'000	2022 RMB'000
		人民幣千元	人民幣千元
Profit before tax	除税前溢利	321,722	546,501
Tax at the statutory tax rates	按法定税率計算之税項	128,747	155,043
Lower tax rate enacted by local	當地機構頒佈之較低税率		(
authority		(16,104)	(29,362)
Effect of withholding tax on earnings remitted or anticipated to be	附屬公司已匯出或預期將匯出盈 利之預扣税之影響		
remitted by subsidiaries		3,746	15,874
Effect on opening deferred tax of	税率上調對期初遞延税項的影響	3,. 13	10,07
increase in rates		37,937	_
Adjustments in respect of current tax	就過往年度即期税項作出之調整		
of previous years		1,471	4,118
Income not subject to tax	毋須課税收入	(30)	(136,204)
Income tax arising from deemed	視作利息收入產生之所得税		
interest income		1,527	1,245
Expenses not deductible for tax	不可扣税開支	34,817	12,370
Effects of preferential tax benefits	優惠税收待遇對於中國大陸註冊		
on Super-Deduction of research	成立的附屬公司研發費用加計		
and development expenses of	扣除的影響(附註)		
subsidiaries incorporated in			
Chinese Mainland (Note)		(6,840)	(11,607)
Tax losses utilised from previous	已動用之過往年度税項虧損		
years		(1,747)	(378)
Tax losses not recognised	未確認之税項虧損	17,022	22,130
	7,017	200,546	33,229

Note: According to relevant laws and regulations in the PRC, enterprises engaging in research and development activities are entitled to claim 175% of the research and development expenses so incurred as tax deductible expenses when determining their assessable profits for that year ("Super-Deduction").

附註:根據中國相關法律及法規,從事研發活動的企業於釐定其該年應課稅溢利時,有權申請所產生研發費用的175%作為可扣稅支出(「加計扣除」)。

31 December 2023 2023年12月31日

#### 11. DIVIDENDS

#### 11. 股息

		<b>2023</b> RMB'000 人民幣千元	2022 RMB'000 人民幣千元
Proposed final – RMB0.89 cents (2022: RMB3.76 cents) per ordinary share	擬派末期股息-每股普通股 人民幣0.89分(2022年: 人民幣3.76分)	37,477	158,744

The proposed final dividend for the year is subject to the approval of the Company's shareholders at the forthcoming annual general meeting.

本年度的擬派末期股息須待本公司股東 於應屆股東週年大會上批准後方可作 實。

### 12. EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT

# The calculation of basic earnings per share is based on the profit for the year attributable to ordinary equity holders of the parent, and the weighted average number of ordinary shares of 4,217,720,000 (2022: 4,217,720,000) in issue during the year.

No adjustment has been made to the basic earnings per share amounts presented for the years ended 31 December 2023 and 2022 in respect of a dilution as the impact of the share option had an anti-dilutive effect on the basic earnings per share amounts presented.

The calculations of basic and diluted earnings per share are based on:

#### 12. 母公司普通股權益持有人應佔每股盈利

每股基本盈利乃根據母公司普通股權益 持有人應佔年度溢利及年內已發行普通 股加權平均數4,217,720,000股(2022 年:4,217,720,000股)計算。

截至2023年及2022年12月31日止年度 所呈報之每股基本盈利金額並無就攤薄 作出調整,原因為購股權對所呈列的每 股基本盈利金額有反攤薄影響。

每股基本及攤薄盈利之計算乃根據:

		<b>2023</b> RMB'000 人民幣千元	2022 RMB'000 人民幣千元
Earnings Profit attributable to ordinary equity holders of the parent, used in the basic and diluted earnings per share calculation	盈利 用於計算每股基本及攤薄盈利之 母公司普通股權益持有人應佔 溢利	138,869	490,066

			of shares 數目
		2023	2022
Shares Weighted average number of ordinary shares in issue during the year used in the basic and diluted earnings per share calculation	股份 用於計算每股基本及攤薄盈利之 年內已發行普通股加權平均數	4,217,720,000	4,217,720,000

31 December 2023 2023年12月31日

#### 13. PROPERTY, PLANT AND EQUIPMENT

#### 13. 物業、廠房及設備

		Buildings 樓宇 RMB'000 人民幣千元	Motor vehicles 汽車 RMB'000 人民幣千元	Furniture and equipment 傢私及裝置 RMB'000 人民幣千元	Computer equipment 電腦設備 RMB'000 人民幣千元	Construction in progress 在建工程 RMB'000 人民幣千元	Total 總計 RMB'000 人民幣千元
31 December 2023	2023年12月31日						
At 1 January 2023:	於2023年1月1日:						
Cost	成本	3,081,032	40,764	746,427	136,229	458,583	4,463,035
Accumulated depreciation	累計折舊	(674,744)	(27,982)	(460,832)	(88,686)	_	(1,252,244)
Net carrying amount	賬面淨值	2,406,288	12,782	285,595	47,543	458,583	3,210,791
At 1 January 2023, net of	於2023年1月1日,	<del></del>					
accumulated depreciation	扣除累計折舊	2,406,288	12,782	285,595	47,543	458,583	3,210,791
Additions	添置	16,310	2,322	78,041	21,617	123,749	242,039
Disposals	出售	(1,099)	(117)	(1,352)	(40)	_	(2,608)
Depreciation provided	年內折舊撥備(附註6)						
during the year (note 6)		(96,562)	(2,490)	(58,421)	(15,668)	-	(173,141)
Transfers	轉撥	218,844	-	-	-	(218,844)	-
At 31 December 2023, net of	於2023年12月31日,						
accumulated depreciation	扣除累計折舊	2,543,781	12,497	303,863	53,452	363,488	3,277,081
At 31 December 2023:	於2023年12月31日:						
Cost	成本	3,314,371	40,979	804,070	147,388	363,488	4,670,296
Accumulated depreciation	累計折舊	(770,590)	(28,482)	(500,207)	(93,936)	-	(1,393,215)
Net carrying amount	賬面淨值	2,543,781	12,497	303,863	53,452	363,488	3,277,081

31 December 2023 2023年12月31日

#### 13. PROPERTY, PLANT AND EQUIPMENT (continued) 13. 物業、廠房及設備(續)

			Motor	Furniture and	Computer	Construction	
		Buildings	vehicles	equipment	equipment	in progress	Total
		樓宇	汽車	傢私及裝置	電腦設備	在建工程	總計
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
31 December 2022	2022年12月31日						
At 1 January 2022:	於2022年1月1日:						
Cost	成本	2,773,761	39,724	699,863	140,364	515,760	4,169,472
Accumulated depreciation	累計折舊	(585,901)	(26,557)	(413,767)	(81,619)	-	(1,107,844)
Net carrying amount	賬面淨值	2,187,860	13,167	286,096	58,745	515,760	3,061,628
At 1 January 2022, net of	於2022年1月1日,						
accumulated depreciation	扣除累計折舊	2,187,860	13,167	286,096	58,745	515,760	3,061,628
Additions	添置	16,896	2,273	55,598	7,764	239,400	321,931
Acquisition of a subsidiary (note 36)	收購附屬公司(附註36)	-	150	4	-	-	154
Disposals	出售	(3,336)	(98)	(451)	(66)	-	(3,951)
Depreciation provided	年內折舊撥備(附註6)						
during the year (note 6)		(90,067)	(2,710)	(57,294)	(18,900)	-	(168,971)
Transfers	轉撥	294,935	-	1,642	-	(296,577)	-
At 31 December 2022, net of	於2022年12月31日,						
accumulated depreciation	扣除累計折舊	2,406,288	12,782	285,595	47,543	458,583	3,210,791
At 31 December 2022:	於2022年12月31日:						
Cost	成本	3,081,032	40,764	746,427	136,229	458,583	4,463,035
Accumulated depreciation	累計折舊	(674,744)	(27,982)	(460,832)	(88,686)	-	(1,252,244)
Net carrying amount	賬面淨值	2,406,288	12,782	285,595	47,543	458,583	3,210,791

The Group's buildings are situated in Chinese Mainland.

本集團之樓宇位於中國大陸。

31 December 2023 2023年12月31日

#### 13. PROPERTY, PLANT AND EQUIPMENT (continued)

Certificates of ownership in respect of certain buildings of the Group located in Chongqing, Yunnan and Shandong, the PRC with a total net carrying amount of approximately RMB197,933,000 at 31 December 2023 (2022: RMB350,874,000) have not yet been issued by the relevant PRC authorities. As at the end of the year, the directors were still in the process of obtaining these certificates.

At 31 December 2023, certain of the Group's buildings with a net carrying amount of approximately RMB80,938,000 (2022: RMB82,680,000) were pledged to secure bank loans and other borrowings (note 28).

#### Sale and leaseback arrangements

The carrying value of the Group's buildings and equipment held under sale and leaseback arrangements as at 31 December 2023 was RMB179,506,000 (2022: RMB176,968,000). Leased assets were pledged as security for the related sale and leaseback liabilities. The Group entered into sale and leaseback arrangements for fund raising. The key terms and conditions of sale and leaseback arrangements are disclosed in note 28 to the financial statements.

#### 14. LEASES

#### The Group as a lessee

The Group has lease contracts for buildings used in its operation. Lump sum payments were made upfront to acquire the leased land from the government with lease periods of 50 to 70 years, and no ongoing payments will be made under the terms of these land leases. Leases of buildings generally have lease terms between 2 and 6 years. Generally, the Group is restricted from assigning and subleasing the leased assets outside the Group.

#### 13. 物業、廠房及設備(續)

相關中國機關尚未發出本集團位於中國重慶、雲南及山東之若干樓宇之所有權證,該等樓宇於2023年12月31日之賬面淨值總額約為人民幣197,933,000元(2022年:人民幣350,874,000元)。於年末,董事仍在辦理取得該等所有權證的事宜。

於2023年12月31日,本集團賬面淨值 為 約 人 民 幣80,938,000元(2022年: 人民幣82,680,000元)的若干樓宇已予 抵押以取得銀行貸款及其他借款(附註 28)。

#### 售後回租安排

於2023年12月31日,本集團按售後回租安排持有的樓宇及設備的賬面值為人民幣179,506,000元(2022年:人民幣176,968,000元)。租賃資產已予質押作為相關售後回租負債的抵押。本集團訂立售後回租安排以籌集資金。售後回租安排的主要條款及條件於財務報表附註28披露。

#### 14. 租賃

#### 本集團作為承租人

本集團有用於其業務營運的樓宇的租賃 合約。已提前作出一次性付款以向政府 收購租賃土地,租期為50至70年,而 根據該等土地租賃的條款,將不會繼續 支付任何款項。樓宇的租期通常介乎2 至6年。一般而言,本集團不可向本集 團以外人士轉讓及分租租賃資產。

31 December 2023 2023年12月31日

# 14. LEASES (continued)

### The Group as a lessee (continued)

# (a) Right-of-use assets

The carrying amounts of the Group's right-of-use assets and the movements during the year are as follows:

### 14. 租賃(續)

### 本集團作為承租人(續)

### (a) 使用權資產

本集團年內使用權資產的賬面值 及變動如下:

		Buildings 樓宇 RMB'000 人民幣千元	Leasehold land 租賃土地 RMB'000 人民幣千元	Total 總計 RMB'000 人民幣千元
As at 1 January 2022	於2022年1月1日	55,039	804,269	859,308
Additions	添置	31,941	_	31,941
Acquisition of a subsidiary	收購附屬公司(附註36)			
(note 36)		126	_	126
Disposal	處置	(6,139)	_	(6,139)
Depreciation charge	折舊費用	(29,728)	(18,464)	(48,192)
Exchange realignment	匯兑調整	186	_	186
As at 31 December 2022	於2022年12月31日及			
and 1 January 2023	2023年1月1日	51,425	785,805	837,230
Additions	添置	19,086	72,441	91,527
Disposal	處置	(2,501)	_	(2,501)
Depreciation charge	折舊費用	(25,903)	(18,584)	(44,487)
Exchange realignment	匯兑調整	29	_	29
As at 31 December 2023	於2023年12月31日	42,136	839,662	881,798

31 December 2023 2023年12月31日

# 14. LEASES (continued)

### The Group as a lessee (continued)

### (b) Lease liabilities

The carrying amount of lease liabilities (included under interest-bearing bank and other borrowings) and the movements during the year are as follows:

## 14. 租賃(續)

### 本集團作為承租人(續)

### (b) 租賃負債

年內租賃負債的賬面值(計入計息 銀行及其他借款項下)及變動如 下:

		2023 RMB'000	2022 RMB'000
		人民幣千元	人民幣千元
Carrying amount at 1 January	於1月1日的賬面值	51,494	52,421
New leases	新租賃	19,086	31,941
Additions as a result of	因收購附屬公司產生的添置		
acquisition of a subsidiary	(附註36)		
(note 36)		_	123
Accretion of interest	年內確認的利息累積		
recognised during the year		2,206	3,121
Payments	付款	(28,162)	(29,347)
Disposal	處置	(1,689)	(6,813)
Exchange realignment	匯兑調整	166	48
Carrying amount at 31 December	於12月31日的賬面值	43,101	51,494
Analysed into:	分析如下:		
Current portion	流動部分	19,138	22,653
Non-current portion	非流動部分	23,963	28,841

The maturity analysis of lease liabilities is disclosed in note 43 to the financial statements.

租賃負債的到期情況分析於財務 報表附註43披露。

31 December 2023 2023年12月31日

### 14. LEASES (continued)

### The Group as a lessee (continued)

# (c) The amounts recognised in profit or loss in relation to leases are as follows:

#### 14. 租賃(續)

### 本集團作為承租人(續)

## (c) 就租賃於損益確認的金額如下:

		<b>2023</b> RMB'000 人民幣千元	2022 RMB'000 人民幣千元
Interest on lease liabilities	租賃負債利息	2,206	3,121
Depreciation charge of	使用權資產折舊費用		
right-of-use assets		44,487	48,192
Expense relating to short-term	短期租賃的相關開支		
leases (included in cost of	(計入銷售成本)		
sales)		4,895	7,329
Expense relating to leases of	低價值資產租賃的相關開支		
low-value assets (included in	(計入行政開支)		
administrative expenses)		10,299	8,397
Loss/(gain) on disposal of	處置使用權資產之虧損/		
right-of-use assets	(收益)	812	(674)
Total amount recognised in	於損益確認的總額		
profit or loss		62,699	66,365

**(d)** The total cash outflow for leases is disclosed in note 37(c) to the financial statements.

### The Group as a lessor

The Group leases certain of its buildings under operating lease arrangements. Leases for buildings were negotiated for initial terms ranging from one to three years. Rental income recognised by the Group during the year was RMB16,795,000 (2022: RMB22,497,000), details of which are included in note 5 to the financial statements.

(d) 租賃的現金流出總額披露於財務 報表附註37(c)。

### 本集團作為出租人

本集團根據經營租賃安排出租若干樓宇,樓宇的初始租期協定介乎一至三年。年內本集團確認的租金收入為人民幣16,795,000元(2022年:人民幣22,497,000元),有關詳情載於財務報表附註5。

31 December 2023 2023年12月31日

# 14. LEASES (continued)

### The Group as a lessor (continued)

At 31 December 2023, the undiscounted lease payments receivable by the Group in future periods under non-cancellable operating leases with its tenants are as follows:

# 14. 租賃(續)

### 本集團作為出租人(續)

於2023年12月31日,本集團根據與其租戶訂立的不可撤銷經營租賃而於未來期間應收的未貼現租賃付款如下:

		<b>2023</b> RMB'000 人民幣千元	2022 RMB'000 人民幣千元
Within one year	一年內	13,835	13,942
After one year but within two years	一年後但於兩年內	2,010	1,685
After two years but within three years	兩年後但於三年內	627	1,126
After three years but within five years	三年後但於五年內	413	775
Total	總計	16,885	17,528

# 15. GOODWILL 15. 商譽

		2023	2022
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Cost:	成本:		
At 1 January	於1月1日	2,338,424	2,335,902
Acquisition of a subsidiary	收購附屬公司(附註36)		
(note 36)		_	2,522
At 31 December	於12月31日	2,338,424	2,338,424
Accumulated impairment:	累計減值:		
At 1 January	於1月1日	_	_
Impairment during the year	年內減值	(66,725)	
At 31 December	於12月31日	(66,725)	-
Net carrying amount:	賬面淨值:		
At 1 January	於1月1日	2,338,424	2,335,902
At 31 December	於12月31日	2,271,699	2,338,424

31 December 2023 2023年12月31日

### 15. GOODWILL (continued)

### Impairment testing of goodwill

Goodwill acquired through business combination is allocated to the following cash-generating units for impairment testing:

### 15. 商譽(續)

#### 商譽減值測試

透過業務合併收購的商譽分配至以下現金產生單位以進行減值測試:

		2023	2022
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Chongqing College of Humanities,	重慶人文科技學院		
Science and Technology		303,937	303,937
Leed International	勵德集團	1,381,162	1,381,162
Doxue Network	都學網絡	97,795	97,795
Open University Online	電大在線	391,095	391,095
Xiaoai Technology	小愛科技	66,725	66,725
Minsheng Online	民生在線	86,483	86,483
Umooc Online	優慕課在線	8,705	8,705
Shanghai Zhiaosheng	上海智奧勝	2,522	2,522
		2,338,424	2,338,424

The recoverable amount of each cash-generating unit has been determined based on a value in use calculation using cash flow projections based on financial budgets covering a five-year period approved by senior management. The following describes each key assumption on which management has based its cash flow projections to undertake impairment testing of goodwill:

各現金產生單位之可收回金額乃根據使 用價值計算方法採用由高級管理層批准 且涵蓋五年期間之財務預算所制定之現 金流量預測釐定。以下為管理層據以作 出現金流量預測以對商譽進行減值測試 的各項主要假設:

31 December 2023 2023年12月31日

# 15. GOODWILL (continued)

Long term growth rate

Pre-tax discount rate

長期增長率

税前折現率

### Impairment testing of goodwill (continued)

### 15. 商譽(續)

商譽減值測試(續)

2023 2023年

		Chongqing College of Humanities, Science and Technology 重慶人文 科技學院	Leed International 勵德集團	Doxue Network 都學網絡	Open University Online 電大在線	Xiaoai Technology 小愛科技	Minsheng Online 民生在線	Umooc Online 優募課在線	Shanghai Zhiaosheng 上海智奧勝
Sales amount	銷售金額								
(annual growth rate)	(年度增長率)	5%	3%	4%	2%	14%	9%	12%	5%
Long term growth rate	長期增長率	2.2%	2.2%	2.2%	2.2%	2.2%	2.2%	2.2%	2.2%
Pre-tax discount rate	税前折現率	15%	15%	20%	18%	23%	18%	17%	20%

2022年 2022 Chongqing College of Humanities, Open Science and Leed Doxue Umooc Shanghai University Xiaoai Minsheng Zhiaosheng Technology Online Online International Network Technology Online 重慶人文 科技學院 勵德集團 都學網絡 電大在線 小愛科技 民生在線 優慕課在線 上海智奧勝 銷售金額 Sales amount (年度增長率) 5% 3% 5% 6% 12% 3% 8% 5% (annual growth rate)

3%

20%

3%

18%

3%

24%

Budgeted sales amounts – The budgeted sales amounts are based on the historical data and management's expectation on the future market.

3%

15%

3%

16%

預算銷售金額-預算銷售額乃基於歷史 數據及管理層對未來市場的預期而釐 定。

3%

17%

3%

15%

3%

20%

31 December 2023 2023年12月31日

### 15. GOODWILL (continued)

### Impairment testing of goodwill (continued)

Long term growth rate – The long term growth rate is based on the historical data and management's expectation on the future market.

Pre-tax discount rate – The pre-tax discount rate reflects specific risks relating to the relevant unit, which is determined using the capital asset pricing model with reference to the beta coefficient and debt ratio of certain publicly listed companies conducting business in the PRC education industry.

The values assigned to the key assumptions on market development of the cash-generating units and discount rates are consistent with external information sources.

Following the annual impairment testing, an impairment loss of RMB66,725,000 (2022: nil) was recognised for the Xiaoai Technology cash-generating unit, which is part of the online education segment, during the year, due to the intensive market competition.

Xiaoai Technology was acquired in 2021 and was engaged in providing SaaS services for the human resources. The impairment loss was due to the intense competition in the market, which resulted in a significant decrease in sales of Xiaoai Technology for the year as compared to the budget and a corresponding decrease in expected future cash flows of the cash-generating unit.

As at 31 December 2023, based on the recoverable amount of nil under the value in use calculation, the impairment loss amounting to RMB66,725,000 was recognised on the relevant goodwill of Xiaoai Technology.

#### 15. 商譽(續)

#### 商譽減值測試(續)

長期增長率一長期增長率乃基於歷史數據及管理層對未來市場的預期而釐定。

税前貼現率一税前貼現率反映與有關單位相關的特定風險,乃使用資本資產定價模型並參考貝塔係數及若干在中國教育行業開展業務的公開上市公司的負債率釐定。

就有關現金產生單位的市場發展及貼現 率的各項主要假設所賦予的價值與外部 資料來源相一致。

於作出年度減值測試後,年內因市場競爭激烈就小愛科技現金產生單位(在線教育板塊的一部分)確認減值虧損人民幣66,725,000元(2022年:無)。

本集團於2021年收購小愛科技,該公司為人力資源行業提供SaaS服務。減值虧損乃由於市場競爭激烈,導致年內小愛科技銷售較預算大幅減少,且現金產生單位的預期未來現金流相應減少。

於2023年12月31日,基於使用價格計算下的可收回金額為零,就小愛科技相關商譽確認減值虧損人民幣66,725,000元。

31 December 2023 2023年12月31日

### 16. OTHER INTANGIBLE ASSETS

# 16. 其他無形資產

		Computer software 電腦軟件 RMB'000 人民幣千元	Brand name 品牌名稱 RMB'000 人民幣千元	Customer relationship 客戶關係 RMB'000 人民幣千元	Total 總計 RMB'000 人民幣千元
31 December 2023	2023年12月31日				
Cost at 1 January 2023, net of	於2023年1月1日的				
accumulated amortisation	成本,扣除累計攤銷	42,313	264,492	127,480	434,285
Additions	添置	2,973	_	_	2,973
Amortisation provided during the year (note 6)	年內攤銷撥備(附註6)	(12,616)	(32,760)	(40,567)	(85,943)
Impairment during the year	年內減值	_	-	(21,400)	(21,400)
At 31 December 2023	於2023年12月31日	32,670	231,732	65,513	329,915
At 31 December 2023:	於2023年12月31日:				
Cost	成本	116,744	327,600	198,500	642,844
Accumulated amortisation and impairment	累計攤銷及減值	(84,074)	(95,868)	(132,987)	(312,929)
					000.045
Net carrying amount	賬面淨值	32,670	231,732	65,513	329,915
Net carrying amount	- - - - - - - - - - - - - -	32,670	231,732	65,513	329,915
Net carrying amount	<b>版面淨值</b>	32,670 Computer	231,732	65,513 Customer	329,915
Net carrying amount	版面淨值 ————————————————————————————————————	Computer software	Brand name	Customer relationship	Total
Net carrying amount	<b>版面淨值</b>	Computer software 電腦軟件	Brand name 品牌名稱	Customer relationship 客戶關係	Total 總計
Net carrying amount	<b></b>	Computer software 電腦軟件 RMB'000	Brand name 品牌名稱 RMB'000	Customer relationship 客戶關係 RMB'000	Total 總計 RMB'000
		Computer software 電腦軟件	Brand name 品牌名稱	Customer relationship 客戶關係	Total 總計
	賬面淨值 2022年12月31日	Computer software 電腦軟件 RMB'000	Brand name 品牌名稱 RMB'000	Customer relationship 客戶關係 RMB'000	Total 總計 RMB'000
31 December 2022	2022年12月31日	Computer software 電腦軟件 RMB'000	Brand name 品牌名稱 RMB'000	Customer relationship 客戶關係 RMB'000	Total 總計 RMB'000
31 December 2022		Computer software 電腦軟件 RMB'000	Brand name 品牌名稱 RMB'000	Customer relationship 客戶關係 RMB'000	Total 總計 RMB'000
31 December 2022  Cost at 1 January 2022, net of accumulated amortisation	<b>2022年12月31</b> 日 於2022年1月1日的	Computer software 電腦軟件 RMB'000 人民幣千元	Brand name 品牌名稱 RMB'000 人民幣千元	Customer relationship 客戶關係 RMB'000 人民幣千元	Total 總計 RMB'000 人民幣千元
31 December 2022  Cost at 1 January 2022, net of accumulated amortisation  Additions	<b>2022年12月31日</b> 於2022年1月1日的 成本·扣除累計攤銷	Computer software 電腦軟件 RMB'000 人民幣千元	Brand name 品牌名稱 RMB'000 人民幣千元	Customer relationship 客戶關係 RMB'000 人民幣千元	Total 總計 RMB'000 人民幣千元 519,433
31 December 2022  Cost at 1 January 2022, net of accumulated amortisation  Additions  Amortisation provided during the year (note 6)	<b>2022年12月31日</b> 於2022年1月1日的 成本,扣除累計攤銷 添置	Computer software 電腦軟件 RMB'000 人民幣千元 54,134 1,785	Brand name 品牌名稱 RMB'000 人民幣千元 297,252	Customer relationship 客戶關係 RMB'000 人民幣千元	Total 總計 RMB'000 人民幣千元 519,433 1,785
31 December 2022  Cost at 1 January 2022, net of accumulated amortisation  Additions  Amortisation provided during the year (note 6)  At 31 December 2022	2022年12月31日 於2022年1月1日的 成本·扣除累計攤銷 添置 年內攤銷撥備(附註6)	Computer software 電腦軟件 RMB'000 人民幣千元 54,134 1,785 (13,606)	Brand name 品牌名稱 RMB'000 人民幣千元 297,252 - (32,760)	Customer relationship 客戶關係 RMB'000 人民幣千元 168,047 - (40,567)	Total 總計 RMB'000 人民幣千元 519,433 1,785 (86,933)
31 December 2022  Cost at 1 January 2022, net of accumulated amortisation  Additions  Amortisation provided during the year (note 6)  At 31 December 2022	2022年12月31日 於2022年1月1日的 成本,扣除累計攤銷 添置 年內攤銷撥備(附註6) 於2022年12月31日	Computer software 電腦軟件 RMB'000 人民幣千元 54,134 1,785 (13,606)	Brand name 品牌名稱 RMB'000 人民幣千元 297,252 - (32,760)	Customer relationship 客戶關係 RMB'000 人民幣千元 168,047 - (40,567)	Total 總計 RMB'000 人民幣千元 519,433 1,785 (86,933)
31 December 2022  Cost at 1 January 2022, net of accumulated amortisation  Additions  Amortisation provided during the year (note 6)  At 31 December 2022  At 31 December 2022:	2022年12月31日 於2022年1月1日的 成本,扣除累計攤銷 添置 年內攤銷撥備(附註6) 於2022年12月31日 於2022年12月31日:	Computer software 電腦軟件 RMB'000 人民幣千元 54,134 1,785 (13,606) 42,313	Brand name 品牌名稱 RMB'000 人民幣千元 297,252 - (32,760) 264,492	Customer relationship 客戶關係 RMB'000 人民幣千元 168,047 - (40,567) 127,480	Total 總計 RMB'000 人民幣千元 519,433 1,785 (86,933) 434,285

Following the impairment testing, an impairment loss of RMB21,400,000 (2022: nil) was recognised for the intangible asset of customer relationship, which is part of the online education segment, during the year. The impairment loss was due to the decrease in the number of students of online education for the year as compared to the budget and a corresponding decrease in expected future cash flows.

於作出減值測試後,年內就客戶關係 (在線教育板塊的一部分)無形資產確 認減值虧損人民幣21,400,000元(2022 年:無)。有關減值虧損乃由於年內在 線教育學生人數較預算有所減少,以及 預期未來現金流量相應減少。

31 December 2023 2023年12月31日

### 16. OTHER INTANGIBLE ASSETS (continued)

As at 31 December 2023, based on the recoverable amount of RMB55,400,000 under the value in use calculation, using a pre-tax discount rate of 18%, the impairment loss amounting to RMB21,400,000 was recognised on the relevant intangible asset.

### 16. 其他無形資產(續)

於2023年12月31日,基於使用價值計算下的可收回金額人民幣55,400,000元及採用除稅前貼現率18%計算,就相關無形資產確認減值虧損人民幣21,400,000元。

#### 17. INVESTMENT IN AN ASSOCIATE

### 17. 於聯營公司的投資

2023 RMB'000 人民幣千元 2022 RMB'000 人民幣千元

Share of net assets

分佔資產淨值

2,063

Particulars of the associate are as follows:

聯營公司的詳情如下:

Name 名稱	Particulars of equity/interest held 所持有股本/ 權益之詳情	Place of incorporation/ registration and business 註冊成立/ 註冊及業務地點	Percentage of ownership interest attributable to the Group 本集團應佔所有權 權益之百分比	Principal activities 主要業務
Beacon International College PTE. LTD.*	Ordinary shares 普通股	Republic of Singapore 新加坡共和國	25.6%	Commercial schools offering higher education programmes 提供高等教育項目之商業學校

<sup>\*</sup> Not audited by Ernst & Young, Hong Kong or another member firm of the Ernst & Young global network

\* 未經香港安永或安永全球網絡之另一成 員公司審核

The above investment is indirectly held by the Company.

以上投資由本公司間接持有。

The following table illustrates the aggregate financial information of the Group's associate that is not individually material:

下表闡述本集團之單獨而言並非重要的 聯營公司之匯總財務資料:

		2023 RMB'000 人民幣千元	2022 RMB'000 人民幣千元
Share of the associate's (loss)/profit	分佔聯營公司年內(虧損)/		
for the year	溢利	(2,087)	363
Share of the associate's total	分佔聯營公司之全面(虧損)/		
comprehensive (loss)/income	收益總額	(2,087)	363
Aggregate carrying amount of the	本集團於聯營公司投資之		
Group's investment in an associate	賬面總值		2,063

31 December 2023 2023年12月31日

# 18. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

# **18.** 按公平值計入損益的金融 資產

		<b>2023</b> RMB'000 人民幣千元	2022 RMB'000 人民幣千元
Current assets Short-term investments measured at	流動資產 按公平值計入損益計量的		
fair value through profit or loss (i)	短期投資(i)	_	29,455
Contingent consideration (note 42)	或然代價(附註42)	108,553	148,300
Total	總計	108,553	177,755
Non-current assets An equity investment measured at –	非流動資產 按以下方式計量的股權投資		
fair value through profit or loss (ii)	-按公平值計入損益(ii)	7,941	14,176

 Short-term investments measured at fair value through profit or loss

Short-term investments measured at fair value through profit or loss is wealth management products with expected rate of return around 1.8%-2.8% per annum for the year ended 31 December 2022. They are denominated in RMB. The return on the wealth management products are not guaranteed, and hence the contractual cash flows do not qualify for solely payments of principal and interest. Therefore, they are measured at fair value through profit or loss. None of the investments are past due. The fair value is based on cash flow discounted using the expected return based on the contract and is categorised within Level 2 of the fair value hierarchy.

(ii) An equity investment at fair value through profit or loss

An equity investment at fair value through profit or loss represents a listed security. The fair value of the listed security is determined based on the closing price quoted in an active market. It is categorised within Level 1 of the fair value hierarchy.

(i) 按公平值計入損益計量的短期投資

截至2022年12月31日止年度,按公平值計入損益計量的短期投資為一項預期回報率為每年約1.8%-2.8%的理財產品。該產品以人民幣計值。該理財產品的回報概無保證,故其合約現金流量並不自資格為純粹本息付款。因此,該產品乃按公平值計入損益計量。該投資查無逾期。公平值根據現金流量按以合約為基準之預期回報貼現計算,並歸入公平值層級的第二級。

(ii) 按公平值計入損益的股權投資

按公平值計入損益的股權投資指上市證券。上市證券的公平值乃基於活躍市場所報收市價釐定,其歸入公平值層級的第一級。

31 December 2023 2023年12月31日

# 19. OTHER NON-CURRENT ASSETS

# 19. 其他非流動資產

		<b>2023</b> RMB'000 人民幣千元	2022 RMB'000 人民幣千元
Prepayments for acquisition of	收購土地使用權的預付款項		
land use rights		234,575	164,575
Prepayments for acquisition of a	收購民辦學校及公司的預付款項		
private school and companies		19,560	22,789
Long-term prepayments, other	長期預付款項、其他應收款項及		
receivables and other assets	其他資產	7,316	3,624
Total	總計	261,451	190,988

### **20. INVENTORIES**

### 20. 存貨

		2023	2022
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Consumables	消耗品	2,439	3,040
Books	書籍	6,519	6,963
Total	總計	8,958	10,003

### 21. TRADE RECEIVABLES

# 21. 貿易應收款項

		2023	2022
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Trade receivables	貿易應收款項	500,975	707,591
Impairment	減值	(43,426)	(23,454)
Net carrying amount	賬面淨值	457,549	684,137

31 December 2023 2023年12月31日

#### 21. TRADE RECEIVABLES (continued)

#### On-campus education

The Group's students are required to pay tuition fees and boarding fees in advance for the upcoming school year, which normally commences in September. The outstanding receivables represent amounts related to students who have applied for the delayed payment of tuition fees and boarding fees. There is no fixed term for delayed payments. The Group seeks to maintain strict control over its outstanding receivables to minimise credit risk. Overdue balances are reviewed regularly by senior management. In view of the aforementioned and the fact that the Group's trade receivables relate to a large number of diversified students, there is no significant concentration of credit risk. The Group does not hold any collateral or other credit enhancements over its trade receivable balances. Trade receivables are non-interest-bearing.

#### Online education

The trade receivables mainly represent amounts related to service fess due from cooperative universities. Cooperative universities are required to pay services fees in 1 to 3 months after the Group remits the tuition fees from students received on behalf of them. There is no fixed term for delayed payments. The Group seeks to maintain strict control over its outstanding receivables to minimise credit risk. Overdue balances are reviewed regularly by senior management. The Group does not hold any collateral or other credit enhancements over its trade receivable balances. Trade receivables are non-interest-bearing. At the end of the reporting period, the Group had certain concentrations of credit risk as 26% (2022: 32%) and 50% (2022: 49%) of the Group's trade receivables were due from the Group's largest customer and five largest customers, respectively.

### 21. 貿易應收款項(續)

#### 校園教育

本集團的學生需預付下個學年的學費及 住宿費,學年一般於九月開始。尚表支 付應收款項指與已申請延遲繳交學費及 住宿費的學生相關的金額。延遲付款至 無固定期限。本集團致力嚴格控制未設 付應收款項,以減低信貸風險。高級 理層定期審查逾期結餘。基於上文 電戶之期審查逾期結餘。基於上文 而分散的學生,故並無重大信貸風險失 而分散的學生,故並無重大信貸風險失 中。本集團並無為其貿易應收款項結餘 安排任何抵押品或其他信用增級。貿易 應收款項為免息。

#### 在線教育

貿易應收款項主要指應收合作院校的服務費相關款項。合作院校須於本集團匯出代其收取的學生學費後1至3個月內支付服務費。延遲付款並無固定期限內支付服務費。延遲付款並無固定期限內方。 本集團致力於嚴格控制未支付應與可以減低信貸風險。高級管理層場,以減低信貸風險。高級管理層易應收款項結餘持有任何抵押品或其他信用增級。貿易應收款項為免息。於報告期末,由於本集團26%(2022年:32%)及50%(2022年:49%)的貿易應收款項分別為應收本集團最大客戶及五大客戶的款項,故本集團面臨一定集中信貸風險。

31 December 2023 2023年12月31日

### 21. TRADE RECEIVABLES (continued)

An ageing analysis of the trade receivables as at the end of the reporting year, based on the transaction date and net of loss allowance, is as follows:

### 21. 貿易應收款項(續)

截至報告年度末,按交易日期及扣除虧 損撥備計算,貿易應收款項的賬齡分析 如下:

		2023	2022
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Within 1 year	一年內	380,468	641,237
1 to 2 years	一至兩年	70,604	42,297
2 to 3 years	兩至三年	6,162	364
Over 3 years	三年以上	315	239
Total	總計	457,549	684,137

The movements in the loss allowance for impairment of trade receivables are as follows:

貿易應收款項減值虧損撥備的變動如 下:

		2023 RMB'000	2022 RMB'000
		人民幣千元	人民幣千元
At beginning of year	年初	23,454	15,038
Impairment losses (note 6)	減值虧損(附註6)	20,562	8,722
Write-off	撇銷	(590)	(306)
At end of year	年末	43,426	23,454

The Group applies the simplified approach to provide for the expected credit losses prescribed by IFRS 9, which permits the use of the lifetime expected loss provision for all trade receivables.

本集團應用簡化方法就國際財務報告 準則第9號訂明之預期信貸虧損計提撥 備,該準則允許就所有貿易應收款項採 用全期預期虧損撥備。

31 December 2023 2023年12月31日

#### 21. TRADE RECEIVABLES (continued)

#### On-campus education

The Group assessed the expected losses on trade receivables from students grouped based on the ageing of the trade receivables, considering the historical default experience and forward-looking information, as appropriate. The Group uses debtors' ageing to assess the impairment for students in relation to its college and high school education because these customers consist of a large number of students with common risk characteristics that are representative of the students' abilities to pay all amounts due in accordance with the contractual terms. Generally, trade receivables are written off one year after the student drops out from the tuition programmes and are not subject to enforcement activity.

Set out below is the information about the credit risk exposure on the Group's trade receivables from on-campus education

預期信貸虧損率

#### using a provision matrix:

As at 31 December 2023

#### Gross carrying amount (RMB'000) 賬面總額(人民幣千元) 預期信貸虧損(人民幣千元) Expected credit losses (RMB'000)

#### As at 31 December 2022

Expected credit loss rate

#### Within 2 to 3 Over 1 to 2 3 years Total 1 year year years 一年內 一至兩年 三年以上 兩至三年 總計 Expected credit loss rate 預期信貸虧損率 11.96% 23.57% 53.60% 100.00% 16.75% Gross carrying amount (RMB'000) 賬面總額(人民幣千元) 48,772 24,383 666 516 74,337 預期信貸虧損(人民幣千元) 5,833 Expected credit losses (RMB'000) 5,748 357 516 12,454

1 year

1.96%

11.505

226

### 21. 貿易應收款項(續)

#### 校園教育

本集團評估來自學生的貿易應收款項的 預期虧損時,乃根據貿易應收款項的賬 龄進行分組, 並考慮過往違約記錄及前 瞻性資料(如相關)。本集團用債務人賬 齡來就專科及高中教育學生評估減值, 因根據合約條款,該等客戶涵括眾多具 普遍風險特性的學生,代表着學生支付 所有應付款項的能力。一般情況下,貿 易應收款項於學生退學後一年予以撇銷 及毋須進行強制執行活動。

下文列載本集團校園教育所得貿易應收 款項採用撥備矩陣計算的信貸風險敞口 之資料:

> Over 3 years

100.00%

388

388

Total

7.80%

18.093

1,412

#### 於2023年12月31日

2 to 3

38.90%

635

247

1 to 2

9.90%

5.565

551

於2022年12月31日

31 December 2023 2023年12月31日

### 21. TRADE RECEIVABLES (continued)

#### Online education

The Group assessed the expected credit losses on trade receivables from cooperative universities grouped based on the ageing of the trade receivables, considering the historical default experience and forward-looking information, as appropriate. The Group uses debtors' ageing to assess the impairment for cooperative universities in relation to distance education because these customers consist of numbers of cooperative universities with common risk characteristics that are representative of the cooperative universities' abilities to pay all amounts due in accordance with the contractual terms.

Set out below is the information about the credit risk exposure on the Group's trade receivables from online education using a provision matrix:

預期信貸虧損率

賬面總額(人民幣千元)

預期信貸虧損(人民幣千元)

### As at 31 December 2023

# As at 31 December 2022

Gross carrying amount (RMB'000)

Expected credit losses (RMB'000)

Expected credit loss rate

### 於2022年12月31日

		Within	1 to 2	2 to 3	Over	
		1 year	years	year	3 years	Total
		一年內	一至兩年	兩至三年	三年以上	總計
Expected credit loss rate	預期信貸虧損率	0.19%	6.86%	50.00%	97.12%	1.74%
Gross carrying amount (RMB'000)	賬面總額(人民幣千元)	599,452	25,404	110	8,288	633,254
Expected credit losses (RMB'000)	預期信貸虧損(人民幣千元)	1,154	1,742	55	8,049	11,000

1 year

2.90%

380,197

11.008

#### 21. 貿易應收款項(續)

#### 在線教育

本集團評估來自合作院校的貿易應 收款項的預期信貸虧損時,乃根據 貿易應收款項的賬齡進行分組,並 考慮過往違約記錄及前瞻性資料(如 相關)。本集團用債務人賬齡來就遠 程教育相關合作院校評估減值,蓋 因根據合約條款,該等客戶涵括眾 多 具 普 遍 風 險 特 性 的 合 作 院 校 , 代 表着合作院校支付所有應付款項的 能力。

下文列載本集團在線教育所得貿易應收 款項採用撥備矩陣計算的信貸風險敞口 之資料:

Over

3 years

96.24%

8,374

8.059

Total

8.70%

482,882

42.014

#### 於2023年12月31日

1 to 2

18.95%

80,921

15.331

2 to 3

56.88%

13,390

7.616

31 December 2023 2023年12月31日

# 22. PREPAYMENTS, OTHER RECEIVABLES AND OTHER ASSETS

# 22. 預付款項、其他應收款項及其他資產

		<b>2023</b> RMB'000 人民幣千元	2022 RMB'000 人民幣千元
Prepaid expenses	預付開支	4,438	3,854
Advance to staff	墊付員工款項	21,413	26,444
Advance to suppliers	墊付供應商款項	38,556	35,971
Loan to third parties	給予第三方的貸款	4,268	6,408
Interest receivables	應收利息	794	5,518
Deposits	按金	19,568	21,289
Loan to companies controlled by non-controlling shareholder of	給予民生在線非控股股東所控制 公司的貸款^		
Minsheng Online <sup>^</sup>		32,000	32,000
The Loan*	貸款*	411,824	400,000
Other receivables	其他應收款項	78,105	65,993
Other current assets	其他流動資產	3,211	3,809
		614,177	601,286
Impairment allowance	減值撥備	(70,089)	(35,197)
Total	總計	544,088	566,089

- \* The Loan is secured by the pledge of a 49% equity interest of Leed International. The Loan bears interest at rates of 5.2% (2022: 5.2%) with maturity on 27 July 2023.
- Loan to companies controlled by non-controlling shareholder of Minsheng Online bears interest at rate of 4.8% (2022: 4.8%) with maturity on 28 August 2023.

Except for certain receivables for which the counterparty failed to make the demanded repayment and the Group has made a 100% provision ("default receivables"), the financial assets included in the above balance have no historical default and are expected to be settled within 12 months which were categorised in stage 1 for measurement of ECLs at the end of the reporting period. In calculating the expected credit loss rate, the Group considers the historical loss rate and adjusts for forward-looking macroeconomic data. During the current year, except for the default receivables, the Group estimated the expected loss rate for the remaining financial assets is minimal (2022: minimal).

- \* 貸款乃透過質押勵德集團49%股權作為 擔保。貸款按利率5.2%(2022年:5.2%) 計息並於2023年7月27日到期。
- ^ 給予民生在線非控股股東所控制公司的 貸款按利率4.8%(2022年:4.8%)計息, 並於2023年8月28日到期。

除對手方未按要求還款且本集團已全數計提撥備的若干應收款項(「拖欠應收款項」)外,上述結餘所包含的金融資產過往並無拖欠記錄且預期將於12個月內結清,乃歸類為報告期末計量預期信貸虧損的第1階段。於計算預期信貸虧損率時,本集團考慮過往虧損率,並就前瞻性宏觀經濟數據作出調整。於本年度,除拖欠應收款項外,本集團估計其餘金融資產的預期虧損率不大(2022年:不大)。

31 December 2023 2023年12月31日

# 22. PREPAYMENTS, OTHER RECEIVABLES AND OTHER ASSETS (continued)

The Group seeks to maintain strict control over its outstanding receivables to minimise credit risk. Long ageing balances are reviewed regularly by senior management. The Group has significant concentration of credit risk over the Loan. Other than the Loan, the Group does not hold any collateral or other credit enhancements over its deposits and other receivable balances. Except for the Loan, Loan to companies controlled by non-controlling shareholder of Minsheng Online, loan to third parties and interest receivables, deposits and other receivables are non-interest-bearing. The movements in the provision for impairment of deposits and other receivables that were categorised in stage 3 for measurement of ECLs are as follows:

### **22.** 預付款項、其他應收款項及其他資產 (續)

本集團致力維持對其未支付應收款項的嚴格控制,以減輕信貸風險。賬齡較衰的結欠餘額由高級管理層定期審閱。集團就貸款面臨重大集中信貸風險。除貸款外,本集團並無就其按金及其他應收款項結餘持有任何抵押品或其他信用增級。除貸款外,給予民生在線非經股股東所控制的公司的貸款、給予第三收入,給予以下計息。按金及其他應收款項均不計息。按金及其他應收款項值撥備的變動(歸類為計量預期信貸虧損的第3階段)如下:

		2023	2022
		RMB'000	RMB'000
		人民幣千元	人民幣千元
At beginning of year	年初	35,197	27,152
Acquisition of subsidiaries	收購附屬公司	_	1
Impairment losses recognised (note 6)	已確認減值虧損(附註6)	34,892	8,044
		70,089	35,197

The individually impaired other receivables relate to counterparties that were in financial difficulties or were in default in payments and no receivable is expected to be recovered.

個別減值的其他應收款項乃就有財務困 難或未能付款的對手方而作出且預期應 收款項將不可收回。

31 December 2023 2023年12月31日

# 23. CASH AND CASH EQUIVALENTS/RESTRICTED BANK DEPOSITS

### 23. 現金及現金等價物/受限制銀行存款

		<b>2023</b> RMB'000 人民幣千元	2022 RMB'000 人民幣千元
Cash and bank balances Less: restricted bank deposits	現金及銀行結餘 減:受限制銀行存款	3,193,517 3,671	3,477,088
Cash and cash equivalents	現金及現金等價物	3,189,846	3,477,088
Cash and cash equivalents denominated in:	以下列貨幣計價的現金及現金等 價物:		
– RMB	一人民幣	3,155,207	3,200,501
<ul><li>Hong Kong dollars (HK\$)</li></ul>	-港元	30,480	26,289
- United States dollars (US\$)	一美元	4,159	250,298

As at 31 December 2023, the Group's cash and cash equivalents denominated in RMB amounted to RMB3,155,207,000 (2022: RMB3,200,501,000). The RMB is not freely convertible into other currencies, however, under Chinese Mainland's Foreign Exchange Control Regulations and Administration of Settlement, and Sale and Payment of Foreign Exchange Regulations, the Group is permitted to exchange RMB for other currencies through banks authorised to conduct foreign exchange business.

Cash at banks earns interest at floating rates based on daily bank deposit rates. The bank balances are deposited with creditworthy banks with no recent history of default. The expected credit loss is approximately zero.

In accordance with the relevant laws and regulations imposed by the relevant PRC government authorities or the terms and conditions set out in the relevant government grant agreements, proceeds from government grants are required to be deposited into designated bank accounts and restricted to be used in the relevant projects. As at 31 December 2023, such balances were RMB106,911,000 (2022: RMB63,356,000).

於2023年12月31日,本集團的現金及現金等價物以人民幣計價,為人民幣3,155,207,000元(2022年: 人民幣3,200,501,000元)。人民幣不可自由兑換為其他貨幣,然而,根據中國大陸的《外匯管理條例》及《結匯、售匯及付匯管理規定》,本集團獲允許通過獲授權銀行將人民幣兑換為其他貨幣以進行外匯業務。

存放於銀行的現金按每日銀行存款利率 的浮息率賺取利息。銀行結餘乃存於並 無近期違約記錄且具信譽的銀行。預期 信貸虧損約為零。

根據相關中國政府當局實施的有關法律 法規或有關政府補助金協議所載條款 條件,政府補助金所得款項須存放於指 定銀行賬戶並限定在有關項目使用。 於2023年12月31日,有關結餘為人 民幣106,911,000元(2022年:人民幣 63,356,000元)。

31 December 2023 2023年12月31日

### 24. TRADE PAYABLES

An ageing analysis of the trade payables as at the end of the reporting period, based on the invoice date, is as follows:

## 24. 貿易應付款項

截至報告期間末,貿易應付款項按發票 日期的賬齡分析如下:

		<b>2023</b> RMB'000 人民幣千元	2022 RMB'000 人民幣千元
Within 1 year	一年內	606,335	914,985
1 to 2 years	一至兩年	21,834	16,934
2 to 3 years	兩至三年	13,269	7,696
Over 3 years	三年以上	10,775	4,605
Total	總計	652,213	944,220

The trade payables are non-interest-bearing and are normally settled on 30-60-day terms.

貿易應付款項為免息且一般於30至60 日期限內結算。

### 25. CONTRACT LIABILITIES

Details of contract liabilities are as follows:

### 25. 合約負債

合約負債詳情如下:

		31 December	31 December	1 January
		2023	2022	2022
		2023年	2022年	2022年
		12月31日	12月31日	1月1日
		RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元
Short-term advances received	向客戶收取的短期預付款			
from customers				
Tuition fees	學費	661,854	631,833	620,510
Boarding fees	住宿費	70,491	70,185	65,108
Distance education	遠程教育服務費			
service fees		49,020	151,825	226,852
Teacher training services	教師培訓服務	10,694	37,117	43,582
Other education business	其他教育業務	40,900	18,647	30,508
Total	總計	832,959	909,607	986,560

31 December 2023 2023年12月31日

#### 25. CONTRACT LIABILITIES (continued)

#### On-campus education

Contract liabilities mainly include short-term advances received from students in relation to the proportionate service not yet provided. The Group receives tuition and boarding fees from students in advance prior to the beginning of each academic year. Tuition and boarding fees are recognised proportionately over the relevant period of the applicable programme. The students are entitled to the refund of payment in proportion to the service not yet provided.

#### Online education

Contract liabilities mainly include short-term advances received from cooperative universities and other customers in proportion to the service not yet provided. Service fees are recognised proportionately over the service periods of the applicable programme. The cooperative universities and other customers are entitled to the refund of payment in proportion to the service not yet provided. The gross amount due to customers for the provision of services is expected to be settled within one year. The decrease in contract liabilities in 2023 and 2022 was mainly due to the decrease in short-term advances received from customers in relation to the provision of services at the end of the year.

### 25. 合約負債(續)

#### 校園教育

合約負債主要包括就尚未提供服務按比例向學生收取的短期預付款。本集團於每學年開始前預先向學生收取學費及住宿費。學費及住宿費於有關課程的相關期內按比例確認。學生有權按比例收回仍未提供服務的相關款項。

#### 在線教育

合約負債主要包括就尚未提供服務按比例向合作院校及其他客戶收取的短期預付款。服務費於有關課程的服務期間內按比例確認。合作院校及其他客戶有權按比例收回仍未提供服務的相關款項。就提供服務應付客戶款項總額預期將於一年內結清。2023年及2022年合約負債減少主要由於年末就提供服務向客戶收取的短期預付款減少所致。

31 December 2023 2023年12月31日

### 26. OTHER PAYABLES AND ACCRUALS

### 26. 其他應付款項及應計費用

		<b>2023</b> RMB'000 人民幣千元	2022 RMB'000 人民幣千元
Accrued bonuses and other	應計花紅及其他僱員福利		
employee benefits		103,534	95,844
Payables for catering services	應付餐飲服務款項	10,666	4,156
Payables for purchase of property,	購買物業、廠房及設備		
plant and equipment	的應付款項	241,821	299,304
Payables for management fees	管理費應付款項	46,274	21,124
Payables for compensation fees	應付補償費用	_	60,000
Miscellaneous expenses received	收取學生的雜項開支(附註(i))		
from students (note (i))		114,630	102,465
Tuition fees received from students	收取學生的學費(附註(ii))		
(note (ii))		111,590	212,753
Other tax payable	其他應付税項	10,507	11,730
Payables for audit fee	審計費用應付款項	1,304	2,925
Payables for interest	應付利息	1,148	1,855
Refund liabilities	退款負債	313	1,282
Consideration payable for business combination	業務合併應付代價	49,725	57,225
Payables to the non-controlling	應付附屬公司非控股	.5,. 20	01,220
shareholder of subsidiaries	股東款項	20,000	20,000
Other payables	其他應付款項	70,660	75,026
		782,172	965,689

Other payables are non-interest-bearing and repayable on demand.

#### Notes:

- (i) The amounts represent the miscellaneous expenses received from students which will be paid out on behalf of the students.
- (ii) The amounts represent the payment of tuition fees from students received on behalf of cooperative universities. The balance will be remitted to cooperative universities within one year.

其他應付款項為免息,並按要求償還。

#### 附註:

- (i) 金額為收取學生的雜項開支,將代學生 支付。
- (ii) 金額為學生支付的學費,乃代合作院校 收取。結餘將於一年內匯至合作院校。

31 December 2023 2023年12月31日

#### 27. DEFERRED INCOME

### 27. 遞延收入

		2023	2022
		RMB'000	RMB'000
<u> </u>		人民幣千元	人民幣千元
Government grants	政府補助		
At beginning of year	年初	265,227	283,363
Grants received	已收補助	44,844	85,510
Transferred from other payables	轉撥自其他應付款項	5,290	_
Charged to profit or loss (note 5)	於損益扣除(附註5)	(61,508)	(103,646)
At end of year	年末	253,853	265,227
Current	即期	19,660	22,832
Non-current	非即期	234,193	242,395
Total	總計	253,853	265,227

### **On-campus education**

These government grants are related to the subsidies received from the local government for the purpose of compensating the operating expenses arising from the teaching activities and expenditures on teaching facilities of the Group. Upon completion of the operating activities and the related projects, the grants related to the expense items will be recognised as other income directly in profit or loss and the grants related to an asset will be released to profit or loss over the expected useful life of the relevant asset.

#### Online education

These government grants are related to the subsidies received from the local government for the purpose of reimbursements of expenditure spent on research and developments projects of the Group. Upon completion of the operating activities and the related projects, the grants related to the expense items will be recognised as other income directly in profit or loss.

#### 校園教育

該等政府補助與就本集團教學活動產生 的經營費用及教學設施開支所作補償向 當地政府收取的補助有關。當經營活動 及相關項目完成後,與開支項目相關的 補助金應直接於損益確認為其他收入, 而與資產有關的補助金應在有關資產的 預計可使用年期內撥入損益。

#### 在線教育

該等政府補助與就本集團研發項目開支 所作報銷向當地政府收取的補助有關。 當經營活動及相關項目完成後,與開支 項目相關的補助金應直接於損益確認為 其他收入。

31 December 2023 2023年12月31日

# 28. INTEREST-BEARING BANK AND OTHER BORROWINGS 28. 計息銀行及其他借款

		Effective interest	2023		Effective interest	2022	
		rate (%) 實際利率	Maturity	RMB'000	rate (%) 實際利率	Maturity	RMB'000
		(%)	到期	人民幣千元	(%)	到期	人民幣千元
Current	即期						
Bank loans - secured	銀行貸款-有抵押	5.0	2024	60,000	3.7-6.3	2023	99,650
Bank loans - unsecured	銀行貸款一無抵押	4.0-4.5	2024	99,992	_	-	_
Current portion of long –	長期銀行貸款的即期						
term bank loans - secured	部分-有抵押	2.2-5.5	2024	329,456	2.2-5.5	2023	299,113
Current portion of long –	長期銀行貸款的即期						
term bank loans - unsecured	部分-無抵押	2.7-4.9	2024	504,772	2.7-4.9	2023	49,219
Other loans - unsecured	其他貸款-無抵押	15.0-24.0	on demand	6,144	15.0-24.0	on demand	6,144
Current portion of other loans -	其他貸款的即期部分						
secured	一有抵押	7.8	2024	30,200	_	-	-
Current portion of long-term	長期政府貸款的即期						
government loan - secured	部分-有抵押	3.5	2024	2,000	3.5	2023	2,000
Current portion of lease liabilities	租賃負債的即期部分						
(note 14(b))	(附註14(b))	3.7-4.5	2024	19,138	4.8-4.9	2023	22,653
Current portion of sale and	售後回租負債的即期部分						
leaseback liabilities		6.7-8.2	2024	96,911	6.7-7.4	2023	119,272
Total – current	總計—即期			1,148,613			598,051
Non-current	非即期						
Bank loans - secured	銀行貸款-有抵押	2.2-5.5	2025-2031	796,570	2.2-5.5	2024-2028	1,111,188
Bank loans - unsecured	銀行貸款-無抵押				2.7-4.9	2024	487,887
Other loans - secured	其他貸款-有抵押	7.8	2025-2026	64,800	-	_	-
Government loan -secured	政府貸款-有抵押	3.5	2026-2032	20,000	3.5	2024-2032	22,000
Lease liabilities (note 14(b))	租賃負債(附註14(b))	3.7-4.5	2025-2029	23,963	4.8-4.9	2024-2026	28,841
Sale and leaseback liabilities	售後回租負債	6.7-7.4	2025-2026	84,124	6.7-7.4	2024-2026	109,567
Total – non-current	總計一非即期			989,457			1,759,483
Total	總計			2,138,070			2,357,534

31 December 2023 2023年12月31日

# 28. INTEREST-BEARING BANK AND OTHER BORROWINGS 28. 計息銀行及其他借款(續) (continued)

		2023	2022
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Analysed into:	分析如下:		
Bank loans repayable:	應償還銀行貸款:		
Within one year or on demand	一年之內或按要求	994,220	447,982
In the second year	第二年	332,579	767,243
In the third to fifth years, inclusive	第三至第五年,首尾兩年		
	包括在內	463,745	746,162
Beyond five years	超過五年	246	85,670
Subtotal	小計	1,790,790	2,047,057
Other borrowings repayable:	應償還其他借款:		
Within one year or on demand	一年之內或按要求	36,344	6,144
In the second year	第二年	36,000	_
In the third to fifth years, inclusive	第三至第五年,首尾兩年		
	包括在內	28,800	_
Subtotal	小計	101,144	6,144
Government loan repayable:	應償還政府貸款:		
Within one year or on demand	一年之內或按要求	2,000	2,000
In the second year	第二年	_	2,000
In the third to fifth years, inclusive	第三至第五年,首尾兩年		
	包括在內	9,000	6,000
Beyond five years	超過五年	11,000	14,000
Subtotal	小計	22,000	24,000
Lease liabilities:	租賃負債:		
Within one year or on demand	一年之內或按要求	19,138	22,653
In the second year	第二年	13,432	13,502
In the third to fifth years, inclusive	第三至第五年,首尾兩年		
	包括在內	10,400	15,339
Beyond five years	超過五年	131	_
Subtotal	小計	43,101	51,494
Sale and leaseback liabilities:	售後回租負債:		
Within one year or on demand	一年之內或按要求	96,911	119,272
In the second year	第二年	84,124	70,457
In the third to fifth years, inclusive	第三至第五年,首尾兩年		
	包括在內		39,110
Subtotal	小計	181,035	228,839
Total	總計	2,138,070	2,357,534

31 December 2023 2023年12月31日

# 28. INTEREST-BEARING BANK AND OTHER BORROWINGS (continued)

#### Notes:

- (a) The Group's loan facilities amounted to RMB600,000,000 (2022: U\$\$28,240,000), of which RMB160,583,259 (2022: U\$\$28,240,000) have been utilised.
- (b) Certain of the Group's bank loans and government loans are secured by: (i) mortgages over the Group's certain property, plant and equipment, which had an aggregate carrying value at the end of the reporting period of approximately RMB80,938,000 (2022: RMB82,680,000); (ii) the pledge of a 51% equity interest of Chongqing Li'ang Industry Company Limited, the pledge of a 60% equity interest of Chongqing Minsheng Education Management Company Limited and the pledge of a 100% equity interest of Laoling Minsheng Education High School Company Limited; (iii) the pledge of a 60% equity interest of Doxue Network Technology (Beijing) Co., Ltd; and (iv) the pledge of rights over tuition fees of Dianchi College of Yunnan University.
- (c) The carrying value of the Group's buildings and equipment held under sale and leaseback arrangements as at 31 December 2023 was RMB179,506,000 (2022: RMB176,968,000). Leased assets were pledged as security for the related sale and leaseback liabilities.
- (d) Except for the other loans of RMB95,000,000 (2022: nil) which are secured by pledge of rights over tuition fees of certain programmes of Dianchi College of Yunnan University with interest rates of 7.8% (2022: nil) and are repayable in 2024 to 2026, the Group's other loans are unsecured, bear interest at rates ranging from 15.0% to 24.0% (2022: 15.0%-24.0%) and are repayable on demand.
- (e) Except for the bank loans of RMB498,421,000 and RMB697,067,000 (2022: RMB532,549,000 and RMB632,822,000) as at 31 December 2023, which are denominated in HK\$ and US\$, respectively, all borrowings are in RMB.
- (f) Pursuant to the share retention agreements ancillary to the loan agreements with International Finance Corporation and Deutsche Investitions Und Entwicklungsgesellschaft Mbh, Mr. Li Xuechun and Minsheng Group Company Limited, being the controlling shareholders of the Company, are required to comply with performance obligations to remain as controlling shareholders. Pursuant to the share retention agreements ancillary to the loan agreements with Bank of China Limited Macau Branch and Minsheng Bank Hong Kong Branch, Mr. Li Xuechun, being the ultimate controlling shareholder of the Company, are required to comply with performance obligations to remain as ultimate controlling shareholder.

### 28. 計息銀行及其他借款(續)

#### 附註:

- (a) 本集團的貸款額度為人民幣 600,000,000元(2022年: 28,240,000 美元)·當中人民幣160,583,259 元(2022年: 28,240,000美元)已動用。
- (b) 本集團的若干銀行貸款及政府貸款由(i)本集團若干物業、廠房及設備抵押擔保,其於報告期末總賬面值約為人民幣80,938,000元(2022年:人民幣82,680,000元):(ii)重慶利昂實業有限公司的51%股權質押、重慶民升教育管理有限公司的60%股權質押及樂陵民生教育高級中學有限公司的100%股權質押擔保:(iii)都學網絡科技(北京)有限公司的60%股權質押擔保:及(iv)雲南大學滇池學院學費的權利的質押擔保。
- (c) 於2023年12月31日,本集團按售後回租安排持有的樓宇及設備的賬面值為人民幣179,506,000元(2022年:人民幣176,968,000元)。租賃資產已予質押作為相關售後回租負債的抵押。
- (d) 除人民幣95,000,000元(2022年:無)的 其他貸款以質押雲南大學滇池學院若干項目學費的權利為擔保、按7.8%(2022年:無)利率計息並應於2024年至2026年償還外,本集團其他貸款為無抵押、按介乎15.0%至24.0%(2022年:15.0%至24.0%)的利率計息,並須按要求償還。
- (e) 除於2023年12月31日人民幣498,421,000 元及人民幣697,067,000元(2022年:人民 幣532,549,000元及人民幣632,822,000 元)的銀行貸款分別以港元及美元計值 外,所有借款均以人民幣計值。

31 December 2023 2023年12月31日

#### 29. OTHER LONG TERM LIABILITY

According to the SPA, the school campus of Dianchi College of Yunnan University, which is owned by Dianchi Co., shall not form part of the acquisition (the "Non-acquired Assets"). After the completion of the acquisition, the Group has the right to continually use the Non-acquired Assets for free until a new campus of the same size is established by Dianchi College of Yunnan University, and meanwhile the Company has the obligation to transfer the Non-acquired Assets to Leed Education Holding Limited, National Education Holding Limited and Hyde Education Holding Limited (the "Vendors") with all taxes and charges arising to be borne by the Vendors. As such, the Group considered that the fair value of the Non-acquired Assets at the date of acquisition should be recorded as a payable to the Vendors and reduced subsequently to match the depreciation of the Non-acquired Assets.

# 29. 其他長期負債

根據股份購買協議,由滇池公司擁有的雲南大學滇池學院的校區不應構成收購事項的一部分(「非收購資產」)。收購事項完成後,本集團有權繼續免費院建成同等規模的新校區,同時本公司有責任將非收購資產轉讓予Leed Education Holding Limited、National Education Holding Limited (「賣方」),產生的所有稅費及費用由賣方承擔。因此公平的所有稅費及費用由賣方承擔。因此公平值應列賬作應付賣方款項,並於其後作出調減以配對非收購資產的折舊。

#### 30. DEFERRED TAX

The movements in deferred tax liabilities and assets during the year are as follows:

#### 30. 遞延税項

遞延税項負債

年內遞延税項負債及資產變動如下:

#### **Deferred tax liabilities**

# 2023年

Withholding taxes 預扣税 RMB'000 人民幣千元	arising from acquisition of subsidiaries 因收購附屬公司 而產生的公平值 調整 RMB'000 人民幣千元	Right-of-use assets 使用權資產 RMB'000 人民幣千元	Total 總計 RMB'000 人民幣千元
	96,639	-	144,262
		8,646	8,646
47,623	96,639	8,646	152,908
为遞延税項 <b>3,746</b>	14,342	15	18,103
	440.004	0.004	171,011
	横加税 RMB'000 人民幣千元 日 47,623 削第12號 響 - 47,623	Withholding taxes       acquisition of subsidiaries 因 以購附屬公司 而產生的公平值 預扣税 調整 RMB'000 人民幣千元 人民幣千元 人民幣千元 人民幣千元 人民幣千元 人民幣千元 日 47,623 96,639 創第12號         費力減延税項       47,623 96,639         内滅延税項       3,746 14,342         日的遞延税       3,746 14,342	Withholding taxes         acquisition of subsidiaries subsidiaries BUV購附屬公司 而產生的公平值 調整 使用權資產 RMB'000 RMB'000 人民幣千元 人民幣千元 人民幣千元 人民幣千元 人民幣千元 人民幣千元 人民幣千元 人民幣千元 日 47,623 96,639 - 19第12號           日 47,623 96,639 47,623 96,639 56,646           日 3,746 14,342 15           日 3,746 14,342 15

31 December 2023 2023年12月31日

(restated)

0.	DEFERRED TAX (continu	ed)		30. 遞延税項(續)			
	Deferred tax liabilities (co	ontinued)					
	2022			2022年			
				Fair value adjustments			
			Withholding taxes	arising from acquisition of subsidiaries 因收購附屬公	Right-of-use assets	Total	
			預扣税 RMB'000 人民幣千元	司而產生的公 平值調整 RMB'000 人民幣千元	使用權資產 RMB'000 人民幣千元	總計 RMB'000 人民幣千元	
	At 31 December 2021 Effect of adoption of amendments to IAS 12	於2021年12月31日 採用國際會計準則第 12號(修訂本)之影 響	31,749	116,428	- 8,912	148,177 8,912	
	At 1 January 2022 (restated)	於2022年1月1日 (經重列)	31,749	116,428	8,912	157,089	
	Deferred tax charged/ (credited) to profit or loss during the year (restated) (note 10)	年內於損益扣除/ (計入)的遞延税項 (經重列)(附註10)	15,874	(19,789)	(266)	(4,181)	
	Gross deferred tax liabilities at 31 December 2022	於2022年12月31日 的遞延税項負債總					

47,623

96,639

8,646

152,908

額(經重列)

31 December 2023 2023年12月31日

# 30. DEFERRED TAX (continued)

**Deferred tax assets** 

**30.** 遞延税項(續) 遞延税項資產

2023年

		Lease liabilities	Provision for impairment of assets	Tax losses	Others	Total
		租賃負債 RMB'000 人民幣千元	資產減值撥 備 RMB'000 人民幣千元	税項虧損 RMB'000 人民幣千元	其他 RMB'000 人民幣千元	總計 RMB'000 人民幣千元
At 31 December 2022 Effect of adoption of amendments to IAS 12	於2022年12月31日 採用國際會計準則第12 號(修訂本)之影響	<b>-</b> 8,646	5,815 -	7,737	-	13,552 8,646
At 1 January 2023 (restated)  Deferred tax credited/(charged) to profit or loss during the year (note 10)	於2023年1月1日 (經重列) 年內於損益計入/ (扣除)的遞延税項 (附註10)	8,646 381	5,815 11,472	7,737	4,024	22,198 10,466
Gross deferred tax assets at 31 December 2023	於2023年12月31日的 遞延税項資產總額	9,027	17,287	2,326	4,024	32,664

2022年

			Accrued			
			liabilities			
			and future	Provision for		
		Lease	deductible	impairment		
		liabilities	expenses 應計負債及	of assets	Tax losses	Total
			未來可扣稅	資產減值撥		
		租賃負債	開支	備	税項虧損	總計
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
At 31 December 2021	於2021年12月31日	_	329	5,139	5,139	10,607
Effect of adoption of	採用國際會計準則第12					
amendments to IAS 12	號(修訂本)之影響	8,912		_	_= _=	8,912
At 1 January 2022	於2022年1月1日					
(restated)	(經重列)	8,912	329	5,139	5,139	19,519
Deferred tax credited/(charged)	年內於損益計入/					
to profit or loss during the	(扣除)的遞延税項					
year (restated) (note 10)	(經重列)(附註10)	(266)	(329)	676	2,598	2,679
Gross deferred tax assets at	於2022年12月31日的					
31 December 2022 (restated)	遞延税項資產總額					
	(經重列)	8,646	-	5,815	7,737	22,198

31 December 2023 2023年12月31日

### 30. DEFERRED TAX (continued)

For presentation purposes, certain deferred tax assets and liabilities have been offset in the statement of financial position. The following is an analysis of the deferred tax balances of the Group for financial reporting purposes:

### 30. 遞延税項(續)

就呈報目的,於財務狀況表中若干遞延 税項資產及負債已予抵銷。下表列載本 集團遞延税項結餘分析,以作財務申報 之用:

		2023	2022
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Net deferred tax assets recognised in the consolidated statement of	於綜合財務狀況表確認的遞延税 項資產淨額		
financial position		24,018	13,552
Net deferred tax liabilities recognised in the consolidated	於綜合財務狀況表確認的遞延税 項負債淨額		
statement of financial position		162,365	144,262

Pursuant to the PRC Corporate Income Tax Law, a 10% withholding tax is levied on dividends declared to foreign investors from the foreign investment enterprises established in Chinese Mainland. The requirement is effective from 1 January 2008 and applies to earnings after 31 December 2007. A lower withholding tax rate may be applied if there is a tax treaty between Chinese Mainland and the jurisdiction of the foreign investors. For the Group, the applicable rate is 10%. The Group is therefore liable for withholding taxes on dividends distributed by those subsidiaries established in Chinese Mainland in respect of earnings generated from 1 January 2008.

As at 31 December 2023, the Group recognised relevant deferred income tax liabilities of RMB51,369,000 (2022: RMB47,623,000) on earnings anticipated to be remitted by certain subsidiaries in the foreseeable future. Other than the amount recognised in the consolidated financial statements, deferred tax has not been recognised for withholding taxes for the earnings of approximately RMB2,638,476,000 at 31 December 2023 (2022: RMB2,535,703,000) expected to be retained by the PRC subsidiaries and not to be remitted to a foreign investor in the foreseeable future. In the opinion of the directors, such remaining earnings will be retained in Chinese Mainland for the expansion of the Group's operation, so it is not probable that these subsidiaries will distribute such remaining earnings in the foreseeable future.

根據中國企業所得稅法,在中國大陸成立的外商投資企業向外國投資者宣派股息須繳納10%預扣稅。該規定自2008年1月1日起生效,且適用於2007年12月31日後的盈利。倘中國大陸與外國投資者所在司法權區之間訂有稅務條約,或可採用較低的預扣稅稅率。就本集團而言,適用稅率為10%。因此,本集團須負責為於中國大陸成立的附屬公司就2008年1月1日起產生的盈利所分派的股息繳納預扣稅。

於2023年12月31日,本集團就若干附屬公司預期將於可見將來匯出的盈利確認相關遞延所得稅負債人民幣51,369,000元(2022年:人民幣47,623,000元)。除於綜合財務報表確認的款項外,於2023年12月31日,並無就中國附屬公司預期保留及不會於可見將來匯予外國投資者的盈利的預扣稅約人民幣2,638,476,000元(2022年:人民幣2,535,703,000元)確認遞延稅項。董事認為,有關餘下盈利將留在中國大陸用於擴充本集團營運,因此該等附屬公司於可見將來可能不會分派該等餘下盈利。

31 December 2023 2023年12月31日

### 30. DEFERRED TAX (continued)

There are no income tax consequences attaching to the payment of dividends by the Company to its shareholders.

As at 31 December 2023, the Group had tax losses arising in Hong Kong of RMB33,378,000 (2022: RMB33,102,000), which are available indefinitely for offsetting against future taxable profits of the companies in which the losses arose. The Group also had tax losses arising in Chinese Mainland of RMB327,272,000 (2022: RMB235,333,000), that will expire in one to ten years for offsetting against future taxable profits. Deferred tax assets have not been recognised in respect of these losses as they have arisen in subsidiaries that have been loss-making for some time and it is not considered probable that taxable profits will be available against which the tax losses can be utilised.

#### 31. PUT OPTION LIABILITY

The financial liability for the Put Option is recognised at the present value of the expected amount payable of RMB981.5 million upon exercise of the Put Option assuming that the purchase will take place in the fifth year after the effective date of the SPA in relation to the acquisition of Leed International. Such present value is calculated with a discount rate of 4.75% (the published People's Bank of China benchmark rate). As the Put Option expired on 17 August 2023, put option liability was derecognised and non-controlling interests in relation to 49% share in Leed International were recognised on the expiry date of the Put Option. Further details are set out in notes 3 and 38 to the financial statements.

### 30. 遞延税項(續)

本公司向其股東派付股息概不涉及所得 税影響。

於2023年12月31日,本集團在香港產生的税項虧損為人民幣33,378,000元(2022年:人民幣33,102,000元),可無限期用以抵銷出現虧損的公司的日後應課税溢利。本集團於中國大陸亦產生稅項虧損人民幣327,272,000元(2022年:人民幣235,333,000元),有關稅項虧損將於一至十年內屆滿,可用於抵銷日後應課税溢利。由於該等附屬公司已產生虧損一段時間,且認為並無可能有可用作扣減稅項虧損的應課稅溢利,故並無就該等虧損確認遞延稅項資產。

### 31. 認沽期權負債

認沽期權的金融負債乃於認沽期權獲行使後按預期應付款項人民幣981,500,000元的現值確認,當中假設購買將於收購勵德集團的股份購買協議生效日期起第五年發生。有關現值按貼現率4.75%(中國人民銀行公佈的基準利率)計算。由於認沽期權已於2023年8月17日屆滿,認沽期權負債終止確認,及有關勵德集團49%股份的非控股權益已於認沽期權屆滿之日予以確認。進一步詳情載於財務報表附註3及38。

31 December 2023 2023年12月31日

32. SHARE CAPITAL

32. 股本

**Shares** 

股份

2023 **RMB'000** 

2022 RMB'000

人民幣千元

人民幣千元

Authorised:

法定:

10,000,000,000 ordinary shares

of US\$0.00001 each as at 31 December 2023 (2022:

10,000,000,000 ordinary shares)

於2023年12月31日的

10,000,000,000股每股面 值0.00001美元的普通股

(2022年:10,000,000,000

股普通股)

747 747

Issued and fully paid:

4,217,720,000 ordinary shares as at 31 December 2023 (2022: 4,217,720,000 ordinary shares)

已發行及繳足股款:

於2023年12月31日的 4,217,720,000股普通股

(2022年: 4,217,720,000

股普通股)

322 322

A summary of movements in the Company's share capital is as follows:

本公司股本變動概要如下:

		Number of shares in issue 已發行股份數目	Share capital 股本 RMB'000
			人民幣千元
At 31 December 2022 and	於2022年12月31日及		
31 December 2023	2023年12月31日	4,217,720,000	322

### **Share options**

購股權

Details of the Company's share option scheme and the share options issued under the scheme are included in note 33 to the financial statements.

本公司購股權計劃及根據計劃發行購股 權的詳情載列於財務報表附註33內。

31 December 2023 2023年12月31日

#### 33. SHARE OPTION SCHEME

The Company operates a share option scheme (the "Scheme") for the purpose of providing incentives and rewards to eligible participants who contribute to the success of the Group's operations. The Scheme became effective on 2 March 2017 and, unless otherwise cancelled or amended, will remain in force for 10 years from that date.

The exercise price of share options is determinable by the board, but may not be less than the highest of (i) the nominal value of a share; (ii) the Stock Exchange closing price of the Company's shares on the date of offer of the share options; and (iii) the average Stock Exchange closing price of the Company's shares for the five trading days immediately preceding the date of offer.

There are no cash settlement alternatives. The Group does not have a past practice of cash settlement for these share options. The Group accounts for the Scheme as an equity-settled plan.

Share options do not confer rights on the holders to dividends or to vote at shareholders' meetings.

#### (i) Movements in share options

The following share options were outstanding under the Scheme during the year:

#### 33. 購股權計劃

本公司運營購股權計劃(「計劃」),其 目的為向對本集團成功運營作出貢獻的 合資格參與者提供激勵及獎勵。計劃於 2017年3月2日生效,除非另行取消或 修訂,將由該日期開始持續生效十年。

購股權的行使價由董事會釐定,但不得低於以下最高者(i)股份面值;(ii)本公司股份於購股權授出日期在聯交所的收市價;及(iii)本公司股份於緊接授出日期前五個交易日在聯交所的平均收市價。

不可選擇以現金結算。本集團過往並無 以現金結算該等購股權。本集團將計劃 入賬為以股權結算計劃。

購股權並無賦予持有人權利收取股息或 於股東大會進行投票。

#### (i) 購股權變動

年內計劃項下以下購股權尚未行 使:

		20	23	20	22
		Weighted		Weighted	
		average		average	
		exercise	Number of	exercise	Number of
		price	options	price	options
		加權平均		加權平均	
		行使價	購股權數量	行使價	購股權數量
		HK\$		HK\$	
		per share	'000	per share	'000
		每股港元	千份	每股港元	千份
At 1 January	於1月1日	1.49	64,750	1.49	65,250
Forfeited during the year	年內沒收	1.48	(500)	1.42	(500)
Expired during the year	年內屆滿	1.39	(7,000)	<u>-</u>	
At 31 December	於12月31日	1.52	57,250	1.49	64,750

31 December 2023 2023年12月31日

# 33. SHARE OPTION SCHEME (continued)

# (ii) Outstanding share options

The exercise prices and exercise periods of the share options outstanding as at the end of the reporting period are as follows:

### 33. 購股權計劃(續)

### (ii) 未行使購股權

於報告期末尚未行使購股權的行 使價及行使期如下:

### 31 December 2023

### 2023年12月31日

Number of options 購股權數量 '000 千份	Exercise price* 行使價* HK\$ per share 每股港元	Exercise period	行使期
7,000	1.39	31 August 2019 to 30 August 2024	2019年8月31日至2024年8月30日
7,000	1.39	31 August 2020 to 30 August 2025	2020年8月31日至2025年8月30日
7,000	1.39	31 August 2021 to 30 August 2026	2021年8月31日至2026年8月30日
7,000	1.39	31 August 2022 to 30 August 2027	2022年8月31日至2027年8月30日
5,550	1.66	27 August 2019 to 26 August 2024	2019年8月27日至2024年8月26日
5,550	1.66	27 August 2020 to 26 August 2025	2020年8月27日至2025年8月26日
5,450	1.66	27 August 2021 to 26 August 2026	2021年8月27日至2026年8月26日
5,450	1.66	27 August 2022 to 26 August 2027	2022年8月27日至2027年8月26日
5,450	1.66	27 August 2023 to 26 August 2028	2023年8月27日至2028年8月26日
200	1.42	19 August 2020 to 18 August 2025	2020年8月19日至2025年8月18日
200	1.42	19 August 2021 to 18 August 2026	2021年8月19日至2026年8月18日
100	1.42	19 August 2022 to 18 August 2027	2022年8月19日至2027年8月18日
100	1.42	19 August 2023 to 18 August 2028	2023年8月19日至2028年8月18日
100	1.42	19 August 2024 to 18 August 2029	2024年8月19日至2029年8月18日
300	1.22	21 August 2021 to 20 August 2026	2021年8月21日至2026年8月20日
200	1.22	21 August 2022 to 20 August 2027	2022年8月21日至2027年8月20日
200	1.22	21 August 2023 to 20 August 2028	2023年8月21日至2028年8月20日
200	1.22	21 August 2024 to 20 August 2029	2024年8月21日至2029年8月20日
200	1.22	21 August 2025 to 20 August 2030	2025年8月21日至2030年8月20日
57,250			

31 December 2023 2023年12月31日

# 33. SHARE OPTION SCHEME (continued)

### (ii) Outstanding share options (continued)

The exercise prices and exercise periods of the share options outstanding as at the end of the reporting period are as follows: (continued)

# 31 December 2022

### 33. 購股權計劃(續)

### (ii) 未行使購股權(續)

於報告期末尚未行使購股權的行 使價及行使期如下:(續)

### 2022年12月31日

Number of options 購股權數量	Exercise price* 行使價*	Exercise period	行使期
'000	HK\$ per share		
千份	每股港元		
7,000	1.39	31 August 2018 to 30 August 2023	2018年8月31日至2023年8月30日
7,000	1.39	31 August 2019 to 30 August 2024	2019年8月31日至2024年8月30日
7,000	1.39	31 August 2020 to 30 August 2025	2020年8月31日至2025年8月30日
7,000	1.39	31 August 2021 to 30 August 2026	2021年8月31日至2026年8月30日
7,000	1.39	31 August 2022 to 30 August 2027	2022年8月31日至2027年8月30日
5,550	1.66	27 August 2019 to 26 August 2024	2019年8月27日至2024年8月26日
5,550	1.66	27 August 2020 to 26 August 2025	2020年8月27日至2025年8月26日
5,450	1.66	27 August 2021 to 26 August 2026	2021年8月27日至2026年8月26日
5,450	1.66	27 August 2022 to 26 August 2027	2022年8月27日至2027年8月26日
5,450	1.66	27 August 2023 to 26 August 2028	2023年8月27日至2028年8月26日
300	1.42	19 August 2020 to 18 August 2025	2020年8月19日至2025年8月18日
300	1.42	19 August 2021 to 18 August 2026	2021年8月19日至2026年8月18日
200	1.42	19 August 2022 to 18 August 2027	2022年8月19日至2027年8月18日
200	1.42	19 August 2023 to 18 August 2028	2023年8月19日至2028年8月18日
200	1.42	19 August 2024 to 18 August 2029	2024年8月19日至2029年8月18日
300	1.22	21 August 2021 to 20 August 2026	2021年8月21日至2026年8月20日
200	1.22	21 August 2022 to 20 August 2027	2022年8月21日至2027年8月20日
200	1.22	21 August 2023 to 20 August 2028	2023年8月21日至2028年8月20日
200	1.22	21 August 2024 to 20 August 2029	2024年8月21日至2029年8月20日
200	1.22	21 August 2025 to 20 August 2030	2025年8月21日至2030年8月20日
64,750			

<sup>\*</sup> The exercise price of the share options is subject to adjustment in the case of rights or bonus issues, or other similar changes in the Company's share capital.

<sup>\*</sup> 購股權的行使價可於供股或紅股發 行,或本公司股本的其他類似變動 時作出調整。

31 December 2023 2023年12月31日

#### 33. SHARE OPTION SCHEME (continued)

### (ii) Outstanding share options (continued)

At 31 December 2023, the share options outstanding under the Scheme were divided into five tranches at their respective grant dates. Generally, the first tranche vests in one year after the grant date while the remaining tranches vest in the subsequent four years each. There is a five-year exercise period for each share option granted under the Scheme.

At 31 December 2023, the Company had 57,250,000 share options outstanding under the Scheme. The exercise in full of the outstanding share options would, under the present capital structure of the Company, result in the issue of 57,250,000 additional ordinary shares of the Company and additional share capital of HK\$4,400 (equivalent to approximately RMB4,000) and share premium of HK\$86,293,000 (equivalent to approximately RMB78,200,000) (before issue expenses).

At the date of approval of these financial statements, the Company had 57,250,000 share options outstanding under the Scheme, which represented approximately 1.4% of the Company's shares in issue as at that date.

### (iii) Fair value of the share options

The Group recognised a share option expense of HK\$875,000 (equivalent to approximately RMB787,000) (2022: HK\$2,960,000 (equivalent to approximately RMB2,582,000)) during the year ended 31 December 2023.

#### 33. 購股權計劃(續)

### (ii) 未行使購股權(續)

於2023年12月31日,計劃項下未 行使購股權按其各自的授出日期 分為五個批次。整體而言,第一 批次於授出日期後一年內歸屬, 其他批次分別在其後四年各年歸 屬。計劃項下授出各購股權均有 五年的行使期。

於2023年12月31日,本公司計劃項下未行使購股權為57,250,000份。根據本公司現時的股本結構,悉數行使未行使購股權將導致增發57,250,000股本公司普通股,增加股本4,400港元(相當於約人民幣4,000元)以及股份溢價86,293,000港元(相當於約人民幣78,200,000元)(未扣除發行開支)。

於該等財務報表獲批准之日,本公司計劃項下有未行使購股權57,250,000份,佔本公司於該日已發行股份約1.4%。

### (iii) 購股權公平值

本集團於截至2023年12月31日止年度確認購股權開支875,000港元(相當於約人民幣787,000元)(2022年:2,960,000港元(相當於約人民幣2,582,000元))。

31 December 2023 2023年12月31日

#### 34. RESERVES

#### (a) Group

The amounts of the Group's reserves and the movements therein for each of the years are presented in the consolidated statement of changes in equity on pages 157 to 158 of the financial statements.

#### (b) Capital reserve

The capital reserve of the Group represents the capital contribution premium from its then shareholders.

#### (c) Other reserve

Other reserve mainly represents the difference between the consideration for disposal to non-controlling interests and the non-controlling interests recognised in the case of disposal of interests to non-controlling interests of subsidiaries.

### (d) Statutory reserve

Pursuant to the relevant laws in the PRC, the Company's subsidiaries in Chinese Mainland shall make appropriations from after-tax profit to non-distributable reserve funds as determined by the boards of directors of the relevant PRC subsidiaries. These reserves include (i) the general reserve of the limited liability companies and (ii) the development fund of schools.

(i) In accordance with the Company Law of the PRC, certain subsidiaries of the Group which are domestic enterprises are required to allocate 10% of their profit after tax, as determined in accordance with the relevant PRC accounting standards, to their respective statutory surplus reserves until the reserves reach 50% of their respective registered capital. Subject to certain restrictions set out in the Company Law of the PRC, part of the statutory surplus reserve may be converted to registered capital, provided that the remaining balance after the capitalisation is not less than 25% of the registered capital.

#### 34. 儲備

#### (a) 本集團

本集團於各年的儲備金額及其變動於本財務報表第157頁至第158 頁的綜合權益變動表呈列。

#### (b) 資本儲備

本集團的資本儲備為其當時的股 東的注資溢價。

#### (c) 其他儲備

其他儲備主要為就向附屬公司非 控股權益出售權益中向非控股權 益出售的代價與所確認非控股權 益之間的差額。

### (d) 法定儲備

根據中國相關法律,本公司中國 大陸的附屬公司須按各自董事會 釐定的金額自除税後溢利撥款至 不可分派儲備基金。該等儲備包 括(i)有限責任公司一般儲備及(ii) 學校發展基金。

31 December 2023 2023年12月31日

### 34. RESERVES (continued)

### (d) Statutory reserve (continued)

(ii) According to the relevant PRC laws and regulations, since 1 September 2021, a for-profit private school is required to appropriate to the development fund of not less than 10% of its audited annual net income, while a non-profit private school is required to appropriate to the development fund of not less than 10% of the audited annual increase in non-restricted net assets. The development fund is for the construction or maintenance of the school, or procurement or upgrading of educational equipment.

## 35. PARTLY-OWNED SUBSIDIARIES WITH MATERIAL NON-CONTROLLING INTERESTS

Details of the Group's subsidiary that have material noncontrolling interests is set out below:

### 34. 儲備(續)

### (d) 法定儲備(續)

(ii) 根據相關中國法律法規,自 2021年9月1日起,營利性 辦學校須將其經審至發 收入不少於10%撥至 金,而非營利性民辦 資產 將經審不少於10%撥 基金。發展基金乃用 設維修學校,或教育 設維修學校。 採購或升級。

## 35. 擁有重大非控股權益之非全資附屬公司

擁有重大非控股權益之本集團附屬公司 的詳情載列如下:

670,124

		2023
Percentage of equity interest held by	非控股權益所持權益	
non-controlling interests:	百分比:	
Leed International	勵德集團	49%
		2023
		RMB'000
		人民幣千元
Profit for the year allocated to	分配至非控股權益的	
non-controlling interests:	年度溢利:	
Leed International	勵德集團	3,354

於報告日期非控股權益的

累計結餘:

勵德集團

Accumulated balances of non-controlling

interests at the reporting date:

Leed International

31 December 2023 2023年12月31日

## 35. PARTLY-OWNED SUBSIDIARIES WITH MATERIAL NON-CONTROLLING INTERESTS (continued)

The following tables illustrate the summarised financial information of the above subsidiary. The amounts disclosed are before any inter-company eliminations:

## **35.** 擁有重大非控股權益之非全資附屬公司 (續)

下表列載上述附屬公司的財務資料概述。所披露金額為任何公司間對銷前的金額:

2023	2023年	Leed International 勵德集團 RMB'000 人民幣千元
Revenue	收益	510,699
Other income and gains	其他收入及收益	19,251
Cost of sales	銷售成本	(208,094)
Total expenses	總開支	(145,998)
Profit and total comprehensive income for the year	年度溢利及全面收益總額	175,858
Current assets	流動資產	343,736
Non-current assets	非流動資產	1,801,430
Current liabilities	流動負債	(1,069,979)
Non-current liabilities	非流動負債	(172,383)
Net cash flows from operating activities	經營活動所得現金流量淨額	236,403
Net cash flows used in investing activities	投資活動所用現金流量淨額	(95,020)
Net cash flows from financing activities	融資活動所得現金流量淨額	27,582
Net increase in cash and cash equivalents	現金及現金等價物增加淨額	168,965

31 December 2023 2023年12月31日

#### 36. BUSINESS COMBINATIONS

#### Year ended 31 December 2022

### Acquisition of Shanghai Zhiaosheng

On 28 July 2022, Open Distance Education, a wholly-owned subsidiary of the Company, entered into an equity investment agreement with CIIC Technology Group Co., Ltd. (中智科技集團有限公司), pursuant to which Open Distance Education agreed to acquire 51% equity interests in Shanghai Zhiaosheng at a total consideration of RMB8,750,000. After the completion, Open Distance Education will hold 51% equity interests in Shanghai Zhiaosheng.

Shanghai Zhiaosheng is an agency company which mainly engages in providing immigration and education consultation services. The acquisition was made as part of the Group's strategy to form a good integration and synergy with the Company's existing education business. The acquisition has been accounted for using the acquisition method. The acquisition was completed on 23 December 2022. Since then, Shanghai Zhiaosheng has become a subsidiary of the Company.

### 36. 業務合併

#### 截至2022年12月31日止年度

#### 收購上海智奧勝

於2022年7月28日,奧鵬教育(為本公司的全資附屬公司)與中智科技集團有限公司訂立產權投資協議,據此,奧鵬教育同意收購上海智奧勝51%股權,總代價為人民幣8,750,000元。交易完成後,奧鵬教育將持有上海智奧勝51%股權。

上海智奧勝為一家主要從事移民及教育諮詢服務的中介公司。是次收購事項乃作為本集團戰略的一部分,旨在與本公司現有教育業務形成良好的整合及協同效應。本公司已採用收購法對收購事項進行入賬。收購事項於2022年12月23日完成。自此,上海智奧勝成為本公司的附屬公司。

31 December 2023 2023年12月31日

## **36. BUSINESS COMBINATIONS (continued)**

### Year ended 31 December 2022 (continued)

### Acquisition of Shanghai Zhiaosheng (continued)

The fair values of the identifiable assets and liabilities of Shanghai Zhiaosheng as at the date of acquisition were as follows:

## 33. 業務合併(續)

### 截至2022年12月31日止年度(續)

### 收購上海智奧勝(續)

上海智奧勝於收購日期可識別資產及負 債的公平值如下:

		Notes 附註	Fair value recognised on acquisition 收購時確認公平值 RMB'000 人民幣千元
Property, plant and equipment	物業、廠房及設備	13	154
Right-of-use assets	使用權資產	14(a)	126
Prepayments, other receivables and	預付款項、其他應收款項及其他		77
other assets  Cash and cash equivalents	資產 現金及現金等價物		77 19,462
Other payables and accruals	其他應付款項及應計費用		(2,149)
Contract liabilities	合約負債		(5,335)
Lease liabilities included in interest- bearing bank and other borrowings	計入計息銀行及其他借款的租賃 負債一即期		
- current		14(b)	(73)
Lease liabilities included in interest- bearing bank and other borrowings	計入計息銀行及其他借款的租賃 負債-非即期		
- non-current		14(b)	(50)
Total identifiable net assets at fair value	可識別淨資產總額,按公平值		12,212
Non-controlling interests	非控股權益		(5,984)
Goodwill on acquisition	收購帶來的商譽	15	2,522
Satisfied by:	支付:		
Cash consideration	現金代價		8,750

31 December 2023 2023年12月31日

### **36. BUSINESS COMBINATIONS (continued)**

#### Year ended 31 December 2022 (continued)

### Acquisition of Shanghai Zhiaosheng (continued)

An analysis of the cash flows in respect of the acquisition of a subsidiary is as follows:

### 36. 業務合併(續)

#### 截至2022年12月31日止年度(續)

#### 收購上海智奧勝(續)

就收購一間附屬公司的現金流量分析如 下:

		<b>RMB'000</b> 人民幣千元
Cash consideration	現金代價	(8,750)
Cash and bank balances acquired	所收購現金及銀行結餘	19,462
Net inflow on acquisition included in	計入投資活動所得現金流量的收購流入	
cash flows from investing activities	淨額	10,712

The Group incurred transaction costs of RMB29,500 for this acquisition. The transaction costs have been included in administrative expenses in the consolidated statement of profit or loss and other comprehensive income.

Since the acquisition, Shanghai Zhiaosheng contributed RMB106,000 to the Group's revenue and caused a loss of RMB29,000 to the consolidated profit for the year ended 31 December 2022.

Had the combination taken place at the beginning of the year, the revenue of the Group and the profit of the Group for that year would have been RMB2,360,203,000 and RMB511,205,000, respectively.

本集團就是次收購產生交易成本人民幣 29,500元。有關交易成本已計入綜合 損益及其他全面收益表內的行政開支。

自收購事項以來,上海智奧勝為本集團 截至2022年12月31日止年度貢獻收益 人民幣106,000元,並導致綜合溢利產 生虧損人民幣29,000元。

倘合併於年初進行,則該年度本集團收益及溢利將分別為人民幣 2,360,203,000元及人民幣511,205,000元。

31 December 2023 2023年12月31日

## 37. NOTES TO THE CONSOLIDATED STATEMENT OF CASH FLOWS

### (a) Major non-cash transactions

- a) During the year, the Group had non-cash additions to right-of-use assets and lease liabilities of RMB19,086,000 (2022: RMB31,941,000) and RMB19,086,000 (2022: RMB31,941,000), respectively, in respect of lease arrangements for buildings.
- b) During the year, the Group had non-cash additions to non-controlling interests of RMB666,770,000 (2022: nil) upon the expiry of the Put Option with the related put option liability amounted to RMB981.5 million being derecognised on the same date.

## (b) Changes in liabilities arising from financing activities

### 37. 綜合現金流量表附註

### (a) 主要非現金交易

- a) 年內,本集團就樓宇租賃安排的使用權資產及租賃負債的非現金添置分別為人民幣19,086,000元(2022年: 人民幣31,941,000元)及人民幣19,086,000元(2022年:人民幣31,941,000元)。
- b) 年內,本集團於認沽期權屆 滿時就非控股權益的非現金 增置為人民幣666,770,000元 (2022年:無),而相關認沽 期權負債人民幣981.5百萬元 於同日終止確認。

#### (b) 融資活動所產生負債的變動

2023 2023年

		Bank and other borrowings 銀行及 其他借款 RMB'000 人民幣千元	Lease liabilities 租賃負債 RMB'000 人民幣千元	Sale and leaseback liabilities 售後回租 負債 RMB'000 人民幣千元	Dividends payables 應付股息 RMB'000 人民幣千元
At 1 January 2023	於2023年1月1日	2,077,201	51,494	228,839	102,428
Changes from financing cash flows	融資現金流變動	(200 651)	(20.162)	(60 450)	(90.205)
New leases	新租賃	(298,651)	(28,162) 19,086	(68,450)	(89,305)
Interest expense	利息開支	115,014	2,206	20,646	
Disposal of leases	處置租賃		(1,689)		S
Dividends declared	已宣派股息	_		_	168,518
Effect of foreign exchange	匯率變動影響				
rate changes		20,370	166	-	6,770
At 31 December 2023	於2023年12月31日	1,913,934	43,101	181,035	188,411

31 December 2023 2023年12月31日

## 37. NOTES TO THE CONSOLIDATED STATEMENT OF CASH FLOWS (continued)

## (b) Changes in liabilities arising from financing activities (continued)

2022

### 37. 綜合現金流量表附註(續)

### (b) 融資活動所產生負債的變動(續)

2022年

		Bank and		Sale and	
		other	Lease	leaseback	Dividends
		borrowings	liabilities	liabilities	payables
		銀行及		售後回租	
		其他借款	租賃負債	負債	應付股息
		RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元
At 1 January 2022	於2022年1月1日	1,776,515	52,421	149,991	23
Changes from financing	融資現金流變動				
cash flows		105,969	(29,347)	57,718	(90,111)
New leases	新租賃	_	31,941		_
Acquisition of a subsidiary	附屬公司收購事項	_	123	_	_
Interest expense	利息開支	90,876	3,121	21,130	_
Disposal of leases	處置租賃	_	(6,813)	-	_
Dividends declared	已宣派股息	-	_	_	192,516
Effect of foreign exchange	匯率變動影響				
rate changes		103,841	48	-	_
At 31 December 2022	於2022年12月31日	2,077,201	51,494	228,839	102,428

### (c) Total cash outflow for leases

The total cash outflow for leases included in the statement of cash flows is as follows:

### (c) 租賃之現金流出總額

計入現金流量表的租賃之現金流出總額如下:

			2023	2022
			RMB'000	RMB'000
			人民幣千元	人民幣千元
Within operating activities	經營活動內		15,194	15,726
Within investing activities	投資活動內		72,441	-
Within financing activities	融資活動內	39 1300	28,162	29,347
Total	總計		115,797	45,073

31 December 2023 2023年12月31日

#### 38. CONTINGENT LIABILITIES

## Grant of option in relation to the acquisition of 49% of issued share capital of Leed International

Minsheng Vocational and the Vendors are in dispute over a put option for the sale of 49% shares in Leed International under the SPA entered into between the parties in 2018, which is subject to resolution by arbitration administered by the Hong Kong International Arbitration Center ("HKIAC Arbitration"). The Vendors claimed for an inflated exit price of RMB2,180.7 million, alleging that they had effectively exercised the option under the SPA. Minsheng Vocational's position is that the Vendors' purported exercise of the option was ineffective because, inter alia, Minsheng Vocational had not granted any option as required under the SPA prior to the Vendors' purported exercise of the option, the timing of which fell outside the put option period provided under the SPA, and the Vendors' calculation for the claimed exit price of RMB2,180.7 million was also flawed. On 3 August 2023, in fulfilment of its obligation under the SPA, Minsheng Vocational issued a Deed of Grant of Option ("Deed") granting the Vendors an option to sell the 49% shares in Leed International at an exit price calculated pursuant to the SPA equal to RMB981.5 million. As the Vendors failed to exercise the option granted under the Deed by the designated deadline of 17 August 2023, the Deed automatically lapsed. Subsequently, the Vendors alleged that the Deed was in breach of the SPA. Minsheng Vocational's position is that the Deed was properly issued in compliance with the SPA, and Minsheng Vocational has fully fulfilled its obligation to grant the option under the SPA by way of the Deed which the Vendors consciously chose not to exercise, and subject to the decision of the Tribunal in the HKIAC Arbitration, Minsheng Vocational's position is that it is not obliged to purchase the 49% interests in Leed International. The directors of the Company are of the view that the Vendors would not be able to overcome all of Minsheng Vocational's defences and succeed for the whole of their claim for the inflated exit price of RMB2,180.7 million. At the date of approval of the consolidated financial statements, the arbitration is still in process. Based on the above, the put option liability was derecognised and non-controlling interests in relation to 49% shares in Leed International were recognised on the expiry date of the put option. As at 31 December 2023, the Group made no provision related to the aforesaid arbitration.

### 38. 或然負債

### 授予有關收購勵德集團**49%**已發行股本 的選擇權

民生職業教育與賣方就雙方於2018年 簽署的股份購買協議項下有關勵德集團 49%股份的出售選擇權存在糾紛,該糾 紛由香港國際仲裁中心管理的仲裁解決 (以下簡稱「香港國際仲裁中心仲裁」)。 賣方聲稱其已經有效行使股份購買協議 項下的選擇權,就聲稱的退出價格人民 幣2.180.7百萬元進行申索。民生職業 教育的主張是賣方所謂的選擇權行權是 無效的,原因包括民生職業教育並未在 賣方聲稱的選擇權行權前授出股份購買 協議所要求的選擇權,賣方聲稱的選擇 權行權時間在股份購買協議項下選擇權 期間範圍之外,而且賣方對於申索的人 民幣2,180.7百萬元的退出價格的計算 是錯誤的。於2023年8月3日,為履行 股份購買協議項下義務,民生職業教育 發出了授予選擇權契據(「契據」),授予 賣方出售勵德集團49%股份的選擇權, 根據股份購買協議計算的退出價格為人 民幣981.5百萬元。因為賣方未能於指 定的截止日期2023年8月17日前行使根 據契據授出的選擇權,契據自動失效。 此後,賣方聲稱契據違反股份購買協 議。民生職業教育認為契據是根據股份 購買協議妥為發出,民生職業教育已經 通過契據方式完全履行了股份購買協議 項下授出選擇權的義務,而賣方出於其 有意識的選擇沒有行使選擇權,在香港 國際仲裁中心仲裁庭有待作出裁決的前 提下,民生職業教育沒有購買勵德集團 49%股權的義務。本公司董事認為賣方 無法通過克服民生職業教育的所有抗辯 而成功申索虛高的全部退出價款人民幣 2,180.7百萬元。截至綜合財務報表批 准之日,仲裁仍在進行中。鑒於以上, 終止確認認沽期權負債,並在選擇權到 期日確認與勵德集團49%股份相關的 非控股股東權益。截至2023年12月31 日,本集團未就上述仲裁作出任何撥 備。

31 December 2023 2023年12月31日

#### 38. CONTINGENT LIABILITIES (continued)

## Provision of loans to Leed National Education Technology (Beijing) Limited

In February 2019 and June 2019, Chongging Yuecheng extended loans in an aggregate principal amount of RMB400 million to Leed National Education Technology (Beijing) Limited (a company designated by the Vendors, "Leed National") and 49% shares in Leed International held by the Vendors have been charged as the guarantee under the loan agreements. In May 2023, the Vendors and Leed National filed a request for arbitration with China International Economic and Trade Arbitration Commission ("CIETAC") claiming that the obligation to repay the principal of RMB400 million and corresponding unpaid interest under the loan agreements has been extinguished and Chongging Yuecheng and Minsheng Vocational were not entitled to enforce the charge following the effective exercise of the put option by the Vendors at an exercise price of RMB2,180.7 million and the set-off clause under the loan agreements. In August 2023, Chongging Yuecheng and Minsheng Vocational filed a counter-claim for arbitration, requesting for an award for the repayment by Leed National to Chongging Yuecheng of the principal amount totalling RMB400 million under the loan agreements, together with the corresponding interest and additional late payment fees. As at the date of approval of the consolidated financial statements, the arbitration with CIETAC is still in progress. In May 2023, the Vendors filed an originating summons with the Grand Court of the Cayman Islands to apply for an interim injunction to restrain Minsheng Vocational from taking any step to enforce a series of share charges over 49% of the issued share capital of Leed International. In August 2023, a conditional time-limited injunction order was issued by the Grand Court of the Cayman Islands ("Injunction Order"). In September 2023, Minsheng Vocational filed a notice of appeal with the Court of Appeal of the Cayman Islands to appeal the decision of the Grand Court of the Cayman Islands and to apply for the Injunction Order to be set aside. At the date of approval of the consolidated financial statements, the arbitration with CIETAC is pending for hearing and the proceeding in Cayman Islands was heard on 23 January 2024 but a judgement has yet to be handed down by the Court of Appeal of the Cayman Islands. With a detailed analysis of the HKIAC Arbitration, the directors of the Company are of the view that the Vendors cannot succeed for the whole of their claim for the inflated exit price of RMB2,180.7 million by overcoming all of Minsheng Vocational's defences. Therefore, the outstanding principal and corresponding unpaid interest and the charge are still subsisted.

### 38. 或然負債(續)

### 向勵德國教教育科技(北京)有限公司提 供貸款

於2019年2月和2019年6月,重慶悦城 向勵德國教教育科技(北京)有限公司 (賣方指定的公司,「勵德國教」)提供了 本金總額為人民幣400百萬元的貸款, 賣方持有的勵德集團49%的股份已作為 貸款協議項下的擔保。於2023年5月, 賣方及勵德國教向中國國際經濟貿易 仲裁委員會(「中國貿仲」)提出仲裁請 求,聲稱貸款協議項下償還貸款本金人 民幣400百萬元及相應未付利息的義務 在賣方按行使價人民幣2.180.7百萬元 有效行使選擇權後及按照貸款協議項下 的抵銷條款已抵銷,重慶悦城和民生職 業教育無權強制執行質押。於2023年 8月,重慶悦誠和民生職業教育提出仲 裁反請求,請求裁決勵德國教向重慶悦 誠償還貸款協議項下共計人民幣400百 萬元的本金,以及相應利息和額外滯納 金。截至綜合財務報表批准之日,中 國貿仲的仲裁仍在進行中。於2023年5 月,賣方向開曼群島大法院遞交原訴傳 票申請臨時禁制令限制民生職業教育採 取任何步驟強制執行一系列有關勵德集 團49%已發行股本的質押。開曼群島大 法院於2023年8月發出了附條件的有時 限的禁令(「禁令」)。於2023年9月,民 生職業教育向開曼群島上訴法院遞交上 訴通知,提出上訴開曼群島大法院的裁 決並申請撤銷禁令。截至綜合財務報表 批准之日,中國貿仲的仲裁尚未開庭, 開曼群島的訴訟已於2024年1月23日開 庭,但開曼群島上訴法院尚未作出判 決。通過對香港國際仲裁中心仲裁的詳 細分析,本公司董事認為,賣方無法通 過克服民生職業教育的所有抗辯理由從 而成功申索虚高的全部退出價款人民幣 2,180.7百萬元。因此,未償還的本金 和相應的未付利息以及質押仍然存在。.

31 December 2023 2023年12月31日

### 39. COMMITMENTS

## The Group had the following capital commitments at the end of the reporting period:

### 39. 承擔

本集團於報告期末的資本承擔如下:

		<b>2023</b> RMB'000 人民幣千元	2022 RMB'000 人民幣千元
Contracted, but not provided for: Equipment Buildings Acquisition of a private school and companies	已訂約但未撥備: 設備 樓宇 收購民辦學校及公司	54,472 324,138 91,800	43,553 358,441 91,800
Total	總計	470,410	493,794

At the end of the reporting period, the Group did not have significant capital commitments that are authorised but not contracted for (2022: Nil).

於報告期末,本集團並無已授權但未訂約的重大資本承擔(2022年:無)。

#### **40. RELATED PARTY TRANSACTIONS**

## (a) Compensation of key management personnel of the Group:

### 40. 關連方交易

### (a) 本集團主要管理人員的薪酬:

		<b>2023</b> RMB'000 人民幣千元	2022 RMB'000 人民幣千元
Salaries, allowances and benefits in kind	薪金、津貼及實物利益	25,214	18,697
Equity-settled share option expense Pension scheme contributions	以權益結算的購股權費用 退休金計劃供款	418 449	1,668 419
Total compensation paid to key management personnel	支付予主要管理人員的 薪酬總額	26,081	20,784

Further details of directors' emoluments are included in note 8 to the financial statements.

董事酬金的進一步詳情載於財務 報表附註8。

31 December 2023 2023年12月31日

### 41. FINANCIAL INSTRUMENTS BY CATEGORY

# The carrying amounts of each of the categories of financial instruments as at the end of the reporting period are as follows:

### 41. 金融工具分類

於報告期末,各類金融工具的賬面值如 下:

2023年

Financial assets 金融資產

		Financial assets at fair value through profit or loss 按公平值計入損益的金融資產 Designated as such Mandatorily upon initial designated as		Financial assets at amortised	
		recognition	such	cost 按攤銷成本	Total
		於初步 確認時指定 RMB'000 人民幣千元	強制指定 RMB'000 人民幣千元	計量的 金融資產 RMB'000 人民幣千元	總計 RMB'000 人民幣千元
Trade receivables	貿易應收款項	_	_	457,549	457,549
Financial assets included in prepayments, other receivables and other assets	計入預付款項、其他 應收款項及其他資產的 金融資產	_	_	476,470	476,470
Financial assets included in	計入其他非流動資產的			470,470	470,470
other non-current assets Financial assets at fair value through profit or loss	金融資產按公平值計入損益的金融資產	-	-	5,000	5,000
<ul><li>Equity investment</li></ul>	一股權投資	_	7,941	_	7,941
<ul> <li>Contingent consideration</li> </ul>	一或然代價	108,553	, <u> </u>	_	108,553
Cash and cash equivalents Restricted bank deposits	現金及現金等價物 受限制銀行存款	1	7	3,189,846 3,671	3,189,846 3,671
Total	總計	108,553	7,941	4,132,536	4,249,030

31 December 2023 2023年12月31日

## 41. FINANCIAL INSTRUMENTS BY CATEGORY (continued) 41. 金融工具分類(續)

2023 (continued) 2023年(續)

Financial liabilities 金融負債

		Financial liabilities at amortised cost 按攤銷成本計量 的金融負債 RMB'000 人民幣千元
Financial liabilities included in other payables and accruals Trade payables Dividend payables	計入其他應付款項及應計費用的 金融負債 貿易應付款項 應付股息	553,188 652,213 188,411
Interest-bearing bank and other borrowings	計息銀行及其他借款	2,138,070
Total	總計	3,531,882

31 December 2023 2023年12月31日

## 41. FINANCIAL INSTRUMENTS BY CATEGORY (continued) 41. 金融工具分類(續)

2022年

Financial assets 金融資產

			ets at fair value		
		0 ,	rofit or loss 員益的金融資產		
		放本十直訂入了 Designated	其 <b>盆</b> 的 立 概 貝 生		
		as such	Mandatorily	Financial	
			designated as		
		upon initial	•	assets at	Takal
		recognition	sucn	amortised cost 按攤銷成本	Total
		於初步		計量的	
		確認時指定	強制指定	金融資產	總計
		RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元
Trade receivables	貿易應收款項	-	-	684,137	684,137
Financial assets included in	計入預付款項、其他應				
prepayments, other receivables	收款項及其他資產的				
and other assets	金融資產	_	_	496,011	496,011
Financial assets included in other	計入其他非流動資產的				
non-current assets	金融資產	_	_	900	900
Financial assets at fair value	按公平值計入損益的				
through profit or loss	金融資產				
<ul> <li>Equity investment</li> </ul>	一股權投資	_	14,176	_	14,176
<ul> <li>Contingent consideration</li> </ul>	一或然代價	148,300	_	_	148,300
- Wealth management	-理財產品				
products		29,455	_	_	29,455
Cash and cash equivalents	現金及現金等價物	-	-	3,477,088	3,477,088
Total	總計	177,755	14,176	4,658,136	4,850,067

31 December 2023 2023年12月31日

## 41. FINANCIAL INSTRUMENTS BY CATEGORY (continued) 41. 金融工具分類(續)

2022 (continued) 2022年(續)

Financial liabilities 金融負債

		Financial liabilities at
		amortised cost
		按攤銷成本計量
		的金融負債
		RMB'000
		人民幣千元
Financial liabilities included in	計入其他應付款項及	
other payables and accruals	應計費用的金融負債	754,368
Trade payables	貿易應付款項	944,220
Dividend payables	應付股息	102,428
Interest-bearing bank and other borrowings	計息銀行及其他借款	2,357,534
Put option liability	認沽期權負債	944,472
Total	總計	5,103,022

31 December 2023 2023年12月31日

## 42. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS

The carrying amounts and fair values of the Group's financial instruments, other than those with carrying amounts that reasonably approximate to fair values, are as follows:

## 42. 金融工具的公平值及公平值層級

本集團金融工具(賬面值與公平值合理 相若者除外)的賬面值及公平值如下:

		2023 Carrying amounts 賬面值 RMB'000 人民幣千元	2023 Fair values 公平值 RMB'000 人民幣千元
Financial assets	金融資產		
Financial assets at fair value	按公平值計入損益的金融		
through profit or loss	資產		7.044
<ul><li>Equity investment</li></ul>	一股權投資	7,941	7,941
<ul> <li>Contingent consideration</li> </ul>	- 或然代價	108,553	108,553
Financial assets included in	計入其他非流動資產的		
other non-current assets	金融資產	5,000	5,000
		121,494	121,494
Financial liabilities	金融負債		
Interest-bearing bank and other	計息銀行及其他借款		
borrowings (other than lease	(租賃負債除外)		
liabilities)		2,094,969	2,104,819

31 December 2023 2023年12月31日

## 42. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (continued)

## 42. 金融工具的公平值及公平值層級(續)

	2022	2022
	Carrying	
	amounts	Fair values
	賬面值	公平值
	RMB'000	RMB'000
	人民幣千元	人民幣千元
金融資產		
按公平值計入損益的金融		
資產		
一股權投資	14,176	14,176
一或然代價	148,300	148,300
一理財產品		
	29,455	29,455
計入其他非流動資產的		
金融資產	900	900
總計	192,831	192,831
金融負債		
計息銀行及其他借款		
(租賃負債除外)		
	2,306,040	2,305,096
認沽期權負債	944,472	944,472
總計	3,250,512	3,249,568
	按公平值計入損益的金融 資產 一股權投資 一或然代價 一理財產品 計入其他非流動資產的 金融資產 總計 金融負債 計息銀行及其他借款 (租賃負債除外)	Carrying amounts 賬面值 RMB'000 人民幣千元  金融資產 按公平值計入損益的金融 資產 14,176 148,300 一理財產品 29,455 計入其他非流動資產的 金融資產 900 總計 192,831  金融負債 計息銀行及其他借款 (租賃負債除外) 2,306,040 944,472

31 December 2023 2023年12月31日

## 42. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (continued)

Management has assessed that the fair values of cash and cash equivalents, restricted bank deposits, financial assets included in prepayments, other receivables and other assets, trade receivables, trade payables, dividend payables and financial liabilities included in other payables and accruals approximate to their carrying amounts largely due to the short term maturities of these instruments.

The fair values of the financial assets and liabilities are included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. The following methods and assumptions were used to estimate the fair values:

The fair values of financial assets included in other non-current assets and financial liabilities included in interest-bearing bank and other borrowings have been calculated by discounting the expected future cash flows using rates currently available for instruments with similar terms, credit risk and remaining maturities. The changes in fair value as a result of the Group's own non-performance risk for interest-bearing bank and other borrowings as at 31 December 2022 and 2023 were assessed to be insignificant.

The fair value of the put option liability has been calculated by discounting the expected future cash flows using rates currently available for instruments with similar terms, credit risk and remaining maturities.

The fair value of the listed equity investment is based on quoted market prices.

As at 31 December 2022, the fair value of the contingent consideration has been estimated using the discounted cash flow method and Monte Carlo simulation model. As at 31 December 2023, the fair value of the contingent consideration has been estimated based on net profit of acquired companies during the performance guarantee period.

Method and assumptions used to determine the fair value of the wealth management products are disclosed in note 18 to the financial statements.

## 42. 金融工具的公平值及公平值層級(續)

管理層已評估現金及現金等價物、受限 制銀行存款、計入預付款項、其他應收 款項及其他資產的金融資產、貿易應收 款項、貿易應付款項、應付股息以及計 入其他應付款項及應計費用的金融負債 的公平值,與其賬面值相若,主要是由 於該等工具短期內到期。

金融資產及負債的公平值以自願交易方 (非強迫或清盤出售)當前交易中該工具 的可交易金額入賬。以下方法及假設用 作估計彼等的公平值:

計入其他非流動資產的金融資產以及計入計息銀行及其他借款的金融負債的公平值乃透過採用具類似條款、信貸風險及餘下到期日的工具現時可用利率貼現預期未來現金流量計算。因本集團於2022年及2023年12月31日就計息銀行及其他借款的本身不履約風險而導致的公平值變動乃評估為並不重大。

認沽期權負債的公平值透過採用具類似 條款、信貸風險及餘下到期日的工具 現時可用利率貼現預期未來現金流量計 算。

上市股權投資的公平值乃根據市場報價 計算。

於2022年12月31日,或然代價的公平 值乃採用貼現現金流方法及蒙特卡羅模 擬模型估計。於2023年12月31日,或 然代價的公平值乃基於履約擔保期內所 收購公司的淨溢利估計。

釐定理財產品的公平值所採用的方法及 假設於財務報表附註18披露。

31 December 2023 2023年12月31日

## 42. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (continued)

Set out below is a summary of significant unobservable inputs to the valuation of financial instruments together with a quantitative sensitivity analysis at the end of the reporting period:

## 42. 金融工具的公平值及公平值層級(續)

金融工具估值於報告期末的重大不可觀 察參數及量化敏感度分析的概要載列如 下:

#### 31 December 2022

### 2022年12月31日

	Valuation technique 估值方法	Significant unobservable input 重大不可觀察參數		Sensitivity of fair value to the input 公平值對參數的敏感度
Contingent consideration	Discounted cash flow method	Discount rate	17.0%	0.5% increase/(decrease) in discount rate would result in (decrease)/increase in fair value by RMB600,000/RMB400,000
或然代價	貼現現金流方法	貼現率	17.0%	貼現率上升/(下跌)0.5%將導致公平值 (減少)/増加人民幣600,000元/人民幣 400,000元

31 December 2023 2023年12月31日

## 42. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (continued)

### Fair value hierarchy

The following tables illustrate the fair value measurement hierarchy of the Group's financial instruments:

### Assets measured at fair value

#### As at 31 December 2023

## 42. 金融工具的公平值及公平值層級(續)

### 公平值層級

下表闡明本集團金融工具的公平值計量 層級:

### 按公平值計量的資產

### 於2023年12月31日

		Fair value measurement using 公平值計量使用			
		Quoted prices in active	Significant observable	Significant unobservable	
		markets 於活躍市場	inputs 重大	inputs 重大	Total
		的報價 (Level 1) (第一級)	可觀察參數 (Level 2) (第二級)	不可觀察參數 (Level 3) (第三級)	總計
		<b>RMB'000</b> 人民幣千元	RMB'000 人民幣千元	<b>RMB'000</b> 人民幣千元	<b>RMB'000</b> 人民幣千元
Financial assets at fair value through profit or loss	按公平值計入損益的 金融資產				
<ul><li>Equity investment</li><li>Contingent consideration</li></ul>	一股權投資 一或然代價	7,941 -	- 108,553		7,941 108,553
Total	總計	7,941	108,553	_	116,494

31 December 2023 2023年12月31日

## 42. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (continued)

Fair value hierarchy (continued)

## Assets measured at fair value (continued)

按公平值計入損益的

金融資產 一股權投資

一或然代價 一理財產品

總計

As at 31 December 2022

Financial assets at fair value

- Wealth management products

through profit or loss

Equity investmentContingent consideration

Total

## 42. 金融工具的公平值及公平值層級(續)

### 公平值層級(續)

### 按公平值計量的資產(續)

於2022年12月31日

Fair value measurement using 公平值計量使用

	J	AIBHEKA	
			Quoted
ant	Significant	Significant	prices
ole	unobservable	observable	in active
uts Total	inputs	inputs	markets
可	重大不可	重大可	於活躍市場
數 總計	觀察參數	觀察參數	的報價
3)	(Level 3)	(Level 2)	(Level 1)
及)	(第三級)	(第二級)	(第一級)
00 RMB'000	RMB'000	RMB'000	RMB'000
元 人民幣千元	人民幣千元	人民幣千元	人民幣千元
- 14,176	-	-	14,176
00 148,300	148,300	-	-
- 29,455	-	29,455	_
00 191,931	148,300	29,455	14,176

31 December 2023 2023年12月31日

## 42. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (continued)

#### Fair value hierarchy (continued)

The movements in fair value measurements within Level 3 during the year are as follows:

### 42. 金融工具的公平值及公平值層級(續)

#### 公平值層級(續)

年內第三級內公平值計量的變動如下:

		<b>2023</b> RMB'000 人民幣千元	2022 RMB'000 人民幣千元
Loan to an associate included in other non-current assets	計入其他非流動資產的給予聯營 公司的貸款		
At 1 January	於1月1日	_	17,169
Total losses recognised in profit or loss included in other expenses	計入其他開支於損益確認的虧損 總額	_	(17,986)
Effect of foreign exchange rate changes	匯率變動影響	_	(817)
At 31 December	於12月31日	_	-
Financial assets at fair value through profit or loss  - Contingent consideration	按公平值計入損益的金融 資產 一或然代價		
At 1 January  Consideration to be paid transferred	於1月1日 轉入第二級的將付	148,300	63,400
to Level 2	代價	(108,553)	13,430
Fair value change	公平值變動	(39,747)	71,470
At 31 December	於12月31日	_	148,300
Financial liability at fair value through profit or loss  - Contingent consideration	按公平值計入損益的金融 負債 一或然代價		
At 1 January	於1月1日	_	7,840
Consideration to be paid	將付代價	_	(22,225)
Fair value change	公平值變動	_	14,385
At 31 December	於12月31日	_	-

During the year ended 31 December 2023, the contingent consideration at fair value through profit or loss was transferred out of Level 3 of the fair value hierarchy due to the net profit of acquired companies during the performance guarantee period was fixed. It was categorised within Level 2 of the fair value hierarchy at 31 December 2023. There were no other transfers of fair value measurements between Level 1 and Level 2 and no other transfers into or out of Level 3 for both financial assets and financial liabilities.

During the year ended 31 December 2022, there were no transfers of fair value measurements between Level 1 and Level 2 and no transfers into or out of Level 3 for both financial assets and financial liabilities.

於截至2023年12月31日止年度,由於履約擔保期內所收購公司的淨溢利為固定,按公平值計入損益的或然代價自公平值層級的第三級轉出,其於2023年12月31日歸類入公平值層級的第二級。就金融資產及金融負債而言,第一級及第二級之間概無其他公平值計量轉撥,而第三級亦無其他轉入或轉出。

於截至2022年12月31日止年度,就金融資產及金融負債而言,第一級及第二級之間概無公平值計量轉撥,而第三級亦無轉入或轉出。

31 December 2023 2023年12月31日

## 42. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (continued)

Fair value hierarchy (continued)

Assets for which fair values are disclosed

As at 31 December 2023

## 42. 金融工具的公平值及公平值層級(續)

公平值層級(續)

披露公平值的資產

於2023年12月31日

		Fair value measurement using			
		公平值計量使用			
		Quoted			
		prices	Significant	Significant	
		in active	observable	unobservable	
		markets	inputs	inputs	Total
		於活躍市場	重大可	重大不可	
		的報價	觀察參數	觀察參數	總計
		(Level 1)	(Level 2)	(Level 3)	
		(第一級)	(第二級)	(第三級)	
		RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元
Financial assets included in	計入其他非流動資產的				
other non-current assets	金融資產	_	5,000	_	5,000

As at 31 December 2022

於2022年12月31日

Fair value measurement using

			公平值計量使用		
		Quoted			
		prices	Significant	Significant	
		in active	observable	unobservable	
		markets	inputs	inputs	Total
		於活躍市場	重大可	重大不可	
		的報價	觀察參數	觀察參數	總計
		(Level 1)	(Level 2)	(Level 3)	
		(第一級)	(第二級)	(第三級)	
		RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元
inancial assets included in	計入其他非流動資產的				
other non-current assets	金融資產	_	900	_	900

31 December 2023 2023年12月31日

## 42. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (continued)

Fair value hierarchy (continued)

Liabilities for which fair values are disclosed

As at 31 December 2023

### 42. 金融工具的公平值及公平值層級(續)

公平值層級(續)

披露公平值的負債

於2023年12月31日

		Fair value measurement using 公平值計量使用				
		Quoted prices in active	Significant	Significant unobservable		
		markets 於活躍市場	inputs 重大可	inputs 重大不可	Total	
		的報價 <b>(Level 1)</b> (第一級)	觀察參數 (Level 2) (第二級)	觀察參數 (Level 3) (第三級)	總計	
		RMB'000 人民幣千元	RMB'000 人民幣千元	RMB'000 人民幣千元	RMB'000 人民幣千元	
Interest-bearing bank and other loans (other than	計息銀行及其他 貸款(租賃					
lease liabilities)	負債除外)	_	2,104,819	_	2,104,819	

As at 31 December 2022

於2022年12月31日

Fair value measurement using

公平值計量使用 Quoted prices Significant Significant in active observable unobservable markets inputs inputs Total 於活躍市場 重大可 重大不可 的報價 觀察參數 觀察參數 總計 (Level 1) (Level 2) (Level 3) (第一級) (第二級) (第三級) RMB'000 RMB'000 RMB'000 RMB'000 人民幣千元 人民幣千元 人民幣千元 人民幣千元 計息銀行及其他 Interest-bearing bank and other loans (other than 貸款(租賃 lease liabilities) 負債除外) 2,305,096 2,305,096 Put option liability 認沽期權負債 944,472 944,472 總計 Total 3,249,568 3,249,568

31 December 2023 2023年12月31日

## 43. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group's principal financial instruments comprise bank loans, other interest-bearing loans and cash and bank balances. The main purpose of these financial instruments is to raise finance for the Group's operations. The Group has various other financial assets and liabilities such as trade receivables, other receivables, trade payables and other payables and accruals, which arise directly from its operations.

The main risks arising from the Group's financial instruments are interest rate risk, foreign currency risk, credit risk and liquidity risk. The board of directors reviews and agrees policies for managing each of these risks and they are summarised below.

#### Interest rate risk

The Group's exposure to the risk of changes in market interest rates relates primarily to the Group's bank loans with floating interest rates. It is the Group's policy to keep certain borrowings at floating rates of interest so as to minimise the fair value interest rate risk. The Group currently does not use any derivative contracts to hedge its exposure to interest rate risk. However, the directors of the Company will consider hedging significant interest rate risk should the need arise.

The sensitivity analysis below has been determined based on the exposure to interest rates for variable rate bank borrowings at the end of years 2022 and 2023 and assumed that the amounts of liabilities outstanding at the end of years 2022 and 2023 were outstanding for the whole year. A 50 basis point increase or decrease is used when reporting interest rate risk internally to key management personnel and represents management's assessment of the reasonably possible change in interest rates.

If interest rates had been 50 basis points higher/lower and all other variables were held constant, the Group's post-tax profits for the years ended 31 December 2022 and 2023 would decrease/increase by RMB8,656,000 and RMB7,911,000, respectively. This is mainly attributable to the Group's exposure to variable interest rates on its bank loans.

## 43. 金融風險管理目標及政策

本集團的主要金融工具包括銀行貸款、 其他計息貸款以及現金及銀行結餘。該 等金融工具的主要目的乃為本集團的業 務經營籌集資金。本集團有多種直接因 營運產生的其他金融資產及負債,如貿 易應收款項、其他應收款項、貿易應付 款項以及其他應付款項及應計費用。

本集團金融工具所產生的主要風險為利 率風險、外幣風險、信貸風險及流動資 金風險。董事會審閱並協定管理各有關 風險的政策,有關政策的概要如下。

#### 利率風險

本集團就市場利率變動承擔的風險主要 與其浮息銀行貸款相關。本集團的政策 為保持若干浮息借貸,以盡量降低公平 值利率風險。本集團現時並無利用任何 衍生合約對沖其利率風險。然而,本公 司董事將於必要時考慮對沖重大利率風 險。

以下敏感度分析乃根據於2022年及2023年年末浮息銀行借貸的利率風險釐定,並假設於2022年及2023年年末的尚未償還負債金額於整個年度仍未償還。向主要管理人員內部匯報利率風險時,均以50個基點增減為準,此乃管理層對利率合理可能變動的評估。

倘利率上升/下跌50個基點及所有其他可變因素維持不變,本集團截至2022年及2023年12月31日止年度的税後溢利將分別減少/增加人民幣8,656,000元及人民幣7,911,000元。這主要由於本集團銀行貸款的浮動利率風險所致。

31 December 2023 2023年12月31日

## 43. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

#### Foreign currency risk

All of the Group's turnover and substantially all of the Group's operating expenses are denominated in RMB, which is not a freely convertible currency. The PRC Government imposes controls on the convertibility of RMB into foreign currencies and, in certain cases, the remittance of currency out of Chinese Mainland. Shortages in the availability of foreign currencies may restrict the ability of the Group's PRC subsidiaries to remit sufficient foreign currencies to pay dividends or other amounts to the Company.

The following table demonstrates the sensitivity as at the end of the reporting period to a reasonably possible change in the US\$ exchange rate, with all other variables held constant, of the Group's profit before tax and the Group's equity (arising from US\$ denominated financial instruments).

#### Effect on profit before tax and equity

## RM 人民 Increase in the US\$ rate by 3% 美元匯率上升3% (1 Decrease in the US\$ rate by 3% 美元匯率下跌3% 1

#### Credit risk

The credit risk of the Group's financial assets, which comprise bank balances, trade receivables and deposits and other receivables, arises from default of the counterparty, with a maximum exposure equal to the carrying amounts of these instruments.

### 43. 金融風險管理目標及政策(續)

#### 外幣風險

本集團全部營業額及幾乎全部營運開支 乃按人民幣計值,而人民幣並非可自由 兑換貨幣。中國政府控制人民幣與外幣 的兑換,並在若干情況下控制貨幣匯出 中國大陸。外幣短缺或會限制本集團中 國附屬公司匯兑足夠外幣向本公司支付 股息或其他款項的能力。

下表載列於報告期間末,在所有其他可 變因素維持不變的情況下,本集團的稅 前溢利及股本(自以美元計值的金融工 具產生)對美元匯率合理可能變動的敏 感度。

### 對除税前溢利及股本的影響

2023	2022
RMB'000	RMB'000
人民幣千元	人民幣千元
(15,120)	(14,236)
15,120	14,236

### 信貸風險

本集團金融資產(包括銀行結餘、貿易 應收款項以及按金及其他應收款項)的 信貸風險來自對手方違約,最高風險相 當於該等工具的賬面值。

31 December 2023 2023年12月31日

## 43. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

### Credit risk (continued)

## Maximum exposure and year-end staging as at 31 December 2022 and 2023

The table below shows the credit quality and the maximum exposure to credit risk based on the Group's credit policy, which is mainly based on past due information unless other information is available without undue cost or effort, and year-end staging classification as at 31 December 2022 and 2023. The amounts presented are gross carrying amounts for financial assets.

### 43. 金融風險管理目標及政策(續)

### 信貸風險(續)

## 於2022年及2023年12月31日的最高風險及年末階段劃分

下表呈示於2022年及2023年12月31日 根據本集團信貸政策確定的信貸質素及 最高信貸風險(主要基於逾期資料,除 非有其他毋須過度耗費成本或努力即可 取得的資料)以及年末階段分類。所呈 列的金額為金融資產的賬面總額。

		As at 31 December 2023 於2023年12月31日 Lifetime ECLs 12-month 全期預期信貸虧損 ECLs Simplified				
		Stage 1 12個月預期 信貸虧損	Stage 1 Stage 2 Stage 3 approact			Total
		階段1 RMB'000 人民幣千元	階段 <b>2</b> RMB'000 人民幣千元	階段 <b>3</b> RMB'000 人民幣千元	簡化方法 RMB'000 人民幣千元	總計 RMB'000 人民幣千元
Trade receivables* Financial assets included in prepayments, other receivables and other assets	貿易應收款項* 計入預付款項、其他應 收款項及其他資產的 金融資產	-	-	-	500,975	500,975
– Normal**	一正常**	64,646	-	_	_	64,646
<ul><li>Doubtful**</li><li>Restricted bank deposits</li></ul>	-存疑** 受限制銀行存款	-	-	481,913	-	481,913
<ul> <li>Not yet past due</li> <li>Cash and cash equivalents</li> </ul>	一尚未逾期 現金及現金等價物	3,671	5	-	-	3,671
- Not yet past due	一尚未逾期	3,189,846	_	_		3,189,846
Financial assets included in other non-current assets	計入其他非流動資產的 金融資產					
- Not yet past due	一尚未逾期	5,000	- 1 -	-	-	5,000
		3,263,163	_	481,913	500,975	4,246,051

31 December 2023 2023年12月31日

## 43. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

#### Credit risk (continued)

## Maximum exposure and year-end staging as at 31 December 2022 and 2023 (continued)

#### 43. 金融風險管理目標及政策(續)

#### 信貸風險(續)

## 於2022年及2023年12月31日的最高風險及年末階段劃分(續)

As at 31 December 2022 於2022年12月31日 Lifetime ECLs

		Lifetime ECLs					
		12-month	至	<b>全期預期信貸虧損</b>	į		
		ECLs			Simplified		
		Stage 1	Stage 2	Stage 3	approach	Total	
		12個月預期					
		信貸虧損					
		階段1	階段2	階段3	簡化方法	總計	
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	
Trade receivables*	貿易應收款項*	_	_	_	707,591	707,591	
Financial assets included in prepayments, other receivables	計入預付款項、其他應 收款項及其他資產的						
and other assets	金融資產						
– Normal**	一正常**	496,011	_	_	-	496,011	
<ul><li>Doubtful**</li></ul>	一存疑**	-	-	35,197	-	35,197	
Cash and cash equivalents	現金及現金等價物						
<ul> <li>Not yet past due</li> </ul>	一尚未逾期	3,477,088	-	-	-	3,477,088	
Financial assets included in	計入其他非流動資產的						
other non-current assets	金融資產						
- Not yet past due	一尚未逾期	900	-	-	-	900	
		3,973,999	_	35,197	707,591	4,716,787	

- \* For trade receivables to which the Group applies the simplified approach for impairment, information based on the provision matrix is disclosed in note 21 to the financial statements.
- \*\* The credit quality of the financial assets included in prepayments, other receivables and other assets is considered to be "normal" when they are not past due and there is no information indicating that the financial assets had a significant increase in credit risk since initial recognition. Otherwise, the credit quality of the financial assets is considered to be "doubtful".

Further quantitative data in respect of the Group's exposure to credit risk arising from trade receivables are disclosed in note 21 to the financial statements.

- \* 對於本集團採用簡化減值方法的貿易應 收款項,以撥備矩陣為基礎的資料披露 於財務報表附註21。
- \*\* 就預付款項、其他應收款項及其他資產中包含的金融資產而言,如其並無逾期,亦無資料表明有關金融資產自初始確認以來存在信貸風險顯著增加,則其信貸質素被視為「正常」。否則,該等金融資產的信貸質素將被視為「存疑」。

有關本集團就貿易應收款項所承擔信貸 風險的進一步量化數據披露於財務報表 附註21。

31 December 2023 2023年12月31日

## 43. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

### Liquidity risk

The Group's objective is to maintain a balance between continuity of funding and flexibility through the use of internally generated cash flows from operations and other borrowings. The Group regularly reviews its major funding positions to ensure that it has adequate financial resources in meeting its financial obligations.

The maturity profile of the Group's financial liabilities as at the end of the reporting period, based on the contractual undiscounted payments, was as follows:

### 43. 金融風險管理目標及政策(續)

### 流動資金風險

本集團的目標為通過使用經營內部產生 之現金流量及其他借款維持資金持續供 應與靈活性之間的平衡。本集團定期檢 討主要資金狀況以確保有足夠財務資源 履行財務責任。

本集團金融負債於報告期末基於合約未 貼現付款的到期情況如下:

	As at 31 December 2023 於2023年12月31日 3 to less						
		On demand	Less than 3 months	than 12 months 三至	1 to 5 years	Over 5 years	Total
		按要求 RMB'000 人民幣千元	三個月 以內 RMB'000 人民幣千元	十二個月 以內 RMB'000 人民幣千元	一至五年 RMB'000 人民幣千元	超過五年 RMB'000 人民幣千元	總計 RMB <sup>3</sup> 000 人民幣千元
Trade payables Dividend payables Financial liabilities included in other payables and accruals	貿易應付款項 應付股息 計入其他應付款項 及應計費用的	-	652,213 -	- 188,411	-	-	652,213 188,411
Lease liabilities Interest-bearing bank and other borrowings (excluding lease liabilities)	金融負債 租賃負債 計息銀行及其他 借款(不包括 租賃負債)	441,598 –	- 6,015 82,548	111,590 15,478 1,106,678	- 26,027 1,023,084	- 133 14,654	553,188 47,653 2,226,964
Total	總計	441,598	740,776	1,422,157	1,049,111	14,787	3,668,429

31 December 2023 2023年12月31日

## 43. FINANCIAL RISK MANAGEMENT OBJECTIVES AND 43. 金融風險管理目標及政策(續) **POLICIES** (continued)

Liquidity risk (continued)

### 流動資金風險(續)

		As at 31 December 2022					
		於2022年12月31日					
				3 to less			
		On	Less than	than 12	1 to	Over	
		demand	3 months	months 三至	5 years	5 years	Total
			三個月	十二個月			
		按要求	以內	以內	一至五年	超過五年	總計
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
Trade payables	貿易應付款項	-	944,220	_	-	_	944,220
Dividend payables	應付股息	-	-	102,428	-	-	102,428
Financial liabilities included in other payables and accruals	計入其他應付款項 及應計費用的						
	金融負債	424,390	_	329,978	_	-	754,368
Lease liabilities	租賃負債	-	6,519	20,815	31,822	-	59,156
Interest-bearing bank and other borrowings (excluding lease	計息銀行及其他 借款(不包括						
liabilities)	租賃負債)	-	69,679	581,808	1,746,364	105,558	2,503,409
Put option liability	認沽期權負債	-	-	981,500	_	-	981,500
Total	總計	424,390	1,020,418	2,016,529	1,778,186	105,558	5,345,081

31 December 2023 2023年12月31日

## 43. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

#### Capital management

The Group's policy is to maintain a strong capital base so as to maintain creditor and market confidence and to sustain future development of business.

The directors review the capital structure on a continuous basis taking into account the cost of capital and the risks associated with each class of capital. Based on recommendations of the directors, the Group will balance its overall capital structure through raising new debts as well as redemption of existing debts. The Group's overall strategy remained unchanged during the reporting period.

The Group monitors capital using a debt-to-asset ratio which is total liabilities divided by total assets. Capital represents equity attributable to owners of the parent. The debt-to-asset ratios as at the end of the reporting periods are as follows:

### 43. 金融風險管理目標及政策(續)

#### 資本管理

本集團的政策為維持穩健資本基礎,以 保持債權人與市場的信心,同時維持未 來業務發展。

董事不斷檢討資本架構,考慮資本成本 及與各類資本相關的風險。根據董事的 推薦建議,本集團會透過籌集新債及贖 回現有債務平衡整體資本架構。本集團 的整體策略於報告期間維持不變。

本集團採用資產負債率監測資金,資產 負債率指負債總額除以資產總值。資本 指母公司擁有人應佔股權。於報告期末 的資產負債比率如下:

		2023	2022
		RMB'000	RMB'000
		人民幣千元	人民幣千元
Total liabilities	負債總額	5,415,429	6,919,465
Total assets	資產總額	11,366,568	11,956,581
Debt-to-asset ratios	資產負債率	48%	58%

### 44. EVENTS AFTER THE REPORTING PERIOD

#### Dividend

Subsequent to the end of the reporting period, the board of directors recommended the payment of a final dividend of RMB0.89 cents per share totalling RMB37.5 million for the year ended 31 December 2023. The proposed final dividend for the year is subject to the approval of the Company's shareholders at the forthcoming annual general meeting.

### 44. 報告期後之事項

#### 股息

報告期間結束後,董事會建議就截至 2023年12月31日止年度派發末期股息 每股人民幣0.89分,合共人民幣37.5百 萬元。本年度的擬派末期股息須待本公 司股東於應屆股東週年大會上批准後方 可作實。

31 December 2023 2023年12月31日

## 45. STATEMENT OF FINANCIAL POSITION OF THE COMPANY

45. 本公司之財務狀況表

Information about the statement of financial position of the Company at the end of the reporting period is as follows:

於報告期末,本公司財務狀況表之資料 如下所示:

		<b>2023</b> RMB'000 人民幣千元	2022 RMB'000 人民幣千元
NON-CURRENT ASSETS	非流動資產		
Investments in subsidiaries	於附屬公司的投資	789	789
Right-of-use assets	使用權資產	1,261	550
Other non-current assets	其他非流動資產	439	562
Total non-current assets	非流動資產總值	2,489	1,901
CURRENT ASSETS	流動資產		
Due from subsidiaries	應收附屬公司款項	1,942,732	1,946,512
Prepayments, other receivables and	預付款項、其他應收款項及		
other assets	其他資產	490	2,994
Cash and bank balances	現金及銀行結餘	36,265	64,205
Total current assets	流動資產總值	1,979,487	2,013,711
CURRENT LIABILITIES	流動負債		
Other payables and accruals	其他應付款項及應計費用	8,786	7,370
Dividend payables	應付股息	188,411	102,428
Interest-bearing bank and other	計息銀行及其他借款		
borrowings		576,296	90,725
Due to subsidiaries	應付附屬公司款項	479,047	287,712
Tax payable	應付税項	831	818
Total current liabilities	流動負債總額	1,253,371	489,053
NET CURRENT ASSETS	流動資產淨值	726,116	1,524,658
TOTAL ASSETS LESS CURRENT	總資產減流動負債		
LIABILITIES		728,605	1,526,559
NON-CURRENT LIABILITIES	非流動負債		
Interest-bearing bank and other	計息銀行及其他借款		
borrowings		157,973	719,803
Total non-current liabilities	非流動負債總額	157,973	719,803
Net assets	淨資產	570,632	806,756
EQUITY	權益		
Share capital	股本	322	322
Reserves (note)	儲備(附註)	570,310	806,434
Total equity	總權益	570,632	806,756

31 December 2023 2023年12月31日

## 45. STATEMENT OF FINANCIAL POSITION OF THE **COMPANY** (continued)

Note:

附註:

A summary of the Company's reserves is as follows:

本公司儲備之概要如下所示:

45. 本公司之財務狀況表(續)

					Exchange	
		Capital	Share option	Accumulated	fluctuation	Total
		reserve	reserve	losses	reserve	reserves
		資本儲備	購股權儲備	累計虧損	外匯波動儲備	儲備總額
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
At 1 January 2022	於2022年1月1日	1,289,221	43,376	(261,693)	(90,581)	980,323
Loss for the year	年度虧損	-	-	(65,640)	-	(65,640)
Other comprehensive loss for the year:	年內其他全面虧損:					
Exchange differences on translation of	換算財務報表之					
financial statements	匯兑差額	=	-	-	71,426	71,426
Total comprehensive income for the year	年度全面收益總額	-	-	(65,640)	71,426	5,786
Final 2021 dividend declared	已宣派2021年末期股息	(182,257)	-	=	_	(182,257)
Recognition of share-based payment	確認以股份為基礎之					
expenses	付款的費用	-	2,582	-	-	2,582
At 31 December 2022	於2022年12月31日	1,106,964	45,958	(327,333)	(19,155)	806,434
Loss for the year	年度虧損	-	-	(86,247)	_	(86,247)
Other comprehensive income for the year:	年內其他全面收益:					
Exchange differences on translation of	換算財務報表之匯兑					
financial statements	差額	-	-	-	7,803	7,803
Total comprehensive loss for the year	年度全面虧損總額	-	-	(86,247)	7,803	(78,444)
Final 2022 dividend declared	已宣派2022年末期股息	(158,467)	-	-	-	(158,467)
Recognition of share-based payment	確認以股份為基礎之					
expenses	付款的費用	-	787	-	-	787
Transfer of share option reserve upon the	於購股權屆滿時轉撥					
expiry of share options	購股權儲備	-	(4,572)	4,572	-	-
At 31 December 2023	於2023年12月31日	948,497	42,173	(409,008)	(11,352)	570,310

The share option reserve comprises the fair value of share options granted which are yet to be exercised, as further explained in the accounting policy for share-based payments in note 2.4 to the financial statements. The amount will either be transferred to the capital reserve account when the related options are exercised, or be transferred to retained profits should the related options expire.

購股權儲備包括已授出尚未行使購股權的公平 值,於財務報表附註2.4以股份為基礎的付款 會計政策內詳述。該數額於相關購股權獲行使 時轉入資本儲備賬或當相關購股權過期時轉入 留存溢利。

31 December 2023 2023年12月31日

### **46. COMPARATIVE AMOUNTS**

Certain comparative amounts have been reclassified to conform to the current year's presentation and disclosures.

### 47. APPROVAL OF THE FINANCIAL STATEMENTS

The financial statements were approved and authorised for issue by the board of directors on 19 March 2024.

### 46. 比較金額

若干比較數字已重新分類,以與本年度 的呈報及披露相一致。

#### 47. 批准財務報表

該等財務報表已於2024年3月19日由董 事會批准並授權發佈。



## 民生教育集团有限公司 Minsheng Education Group Company Limited

