# 基石投资协议 CORNERSTONE INVESTMENT AGREEMENT

2025年5月8日 MAY 8, 2025

宁德时代新能源科技股份有限公司 CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED

> 与 AND

中石化(香港)有限公司 SINOPEC (HONG KONG) LIMITED

> 与 AND

高盛(亚洲)有限责任公司 GOLDMAN SACHS (ASIA) L.L.C.

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本协议(本"**协议**")于 2025年 5月 8日订立 THIS AGREEMENT (this "**Agreement**") is made on May 8, 2025

## 订约方为:

## **BETWEEN**:

(1) **宁德时代新能源科技股份有限公司**,一家于二零一一年十二月十六日于中国注册成立的股份有限公司,其注册办事处地址位于中国福建省宁德市蕉城区漳湾镇新港路 2 号("本公司"):

CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED (宁德时代新能源科技股份有限公司), a joint stock company incorporated in the PRC with limited liability on December 16, 2011, having its registered office at No. 2 Xingang Road, Zhangwan Town Jiaocheng District, Ningde City, Fujian Province, PRC (the "Company");

- 中石化(香港)有限公司,一家于香港注册成立的公司,其注册办事处地址位于香港湾仔港湾道 1 号会展广场办公大楼 19 楼 ("投资者");及 SINOPEC (HONG KONG) LIMITED, a company incorporated in Hong Kong whose registered office is at 19/F, Office Tower, Convention Plaza, 1 Harbour Road, Wan Chai, Hong Kong (the "Investor"); and
- (3) 高盛(亚洲)有限责任公司,位于香港中环皇后大道中2号长江集团中心68楼("GS")。 GOLDMAN SACHS (ASIA) L.L.C. of 68/F, Cheung Kong Center, 2 Queen's Road Central, Central, Hong Kong ("GS").

## 鉴于:

### WHEREAS:

(A) 本公司已申请通过全球发售("**全球发售**")使其 H 股(定义见下文)在联交所(定义见下文)上市,全球发售的内容包括:

The Company has made an application for listing of its H Shares (as defined below) on the Stock Exchange (as defined below) by way of a global offering (the "Global Offering") comprising:

- (i) 本公司通过公开发售以供香港公众认购股 H 股(可予重新分配及视乎发售量调整权(定义见下文)行使与否而定)("**香港公开发售**")及 a public offering by the Company for subscription of H Shares (subject to reallocation and the Offer Size Adjustment Option (as defined below)) by the public in Hong Kong (the "Hong Kong Public Offering"); and
- (ii) 根据证券法(定义见下文)S规例(定义见下文)在美国境外向投资者(包括向香港的专业及机构投资者进行配售)("**合资格机构买家**")有条件配售本公司发售的股H股(可予重新分配、视乎发售量调整权及超额配股权(定义见下文)行使与否而定)("**国际发售**")。

a conditional placing of H Shares (subject to reallocation, the Offer Size Adjustment Option and the Over-allotment Option (as defined below) offered by the Company outside the United States to investors (including placing to professional and institutional investors in Hong Kong) in reliance on Regulation S (as defined below) under the Securities Act (as defined below) (the "International Offering").

J.P. MORGAN SECURITIES (FAR EAST) LIMITED ("JPM FE") 及 MERRILL LYNCH (ASIA PACIFIC) LIMITED ("BOFA") 担任全球发售的联席保荐人("联席保荐人"),CICC,CSCI,J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED ("JPM APAC"),BOFA,GS,摩根士丹利亚洲有限公司 ("MS") 及 UBS AG HONG KONG BRANCH ("UBS")¹担任全球发售的整体协调人("整体协调人")。
CHINA INTERNATIONAL CAPITAL CORPORATION HONG KONG SECURITIES LIMITED ("CICC"),CHINA SECURITIES (INTERNATIONAL) CORPORATE FINANCE COMPANY LIMITED ("CSCI"),J.P. MORGAN SECURITIES (FAR EAST) LIMITED ("JPM FE") and MERRILL LYNCH (ASIA PACIFIC) LIMITED ("BOFA") are acting as the joint sponsors of the Global Offering (the "Joint Sponsors"),and CICC,CSCI,J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED ("JPM APAC"),BOFA,GS,MORGAN STANLEY ASIA LIMITED ("MS") and UBS AG HONG KONG BRANCH ("UBS")² are acting as the overall coordinators of the Global Offering (the "Overall Coordinators").

中国国际金融香港证券有限公司 ("CICC"),中信建投(国际)融资有限公司 ("CSCI"),

(C) 受限于及根据本协议列明的条款及条件,投资者希望认购作为国际发售一部分的投资者股份(定义见下文)。

The Investor wishes to subscribe for the Investor Shares (as defined below) as part of the International Offering, subject to and on the basis of the terms and conditions set out in this Agreement.

(D) 特此拟在各方就条款和条件达成一致意见的前提下,整体协调人和包销商(将在国际包销协议中列名)将与本公司就国际发售订立包销协议,以(其中包括)有条件地包销本协议项下的投资者将予认购的投资者股份。

It is intended that subject to mutual agreement on terms and conditions having been reached, the Overall Coordinators and underwriters (to be named in the International Underwriting Agreement) will enter into an underwriting agreement for the International Offering with the Company to, among others, conditionally underwrite the Investor Shares to be subscribed by the Investor hereunder.

## 特此约定如下:

(B)

IT IS AGREED as follows:

## 1 定义和解释

#### **DEFINITIONS AND INTERPRETATIONS**

1.1 本协议(包括其附表及背景陈述)中,下列各词语及表达除文义另有规定外,须具有以下涵义:

In this Agreement, including its schedules and recitals, each of the following words and expressions shall, unless the context requires otherwise, have the following meanings:

"**联属人士**"就特定个人或实体而言,除文义另有规定外,指直接或间接地通过一个或多个中介人控制该特定个人或实体,受上述特定个人或实体控制,或与之共同受控制的任何个

<sup>&</sup>lt;sup>1</sup> UBS AG HONG KONG BRANCH 是在瑞士注册成立的有限责任公司。

<sup>&</sup>lt;sup>2</sup> UBS AG HONG KONG BRANCH is incorporated in Switzerland with limited liability.

- 人或实体。就本定义而言,"控制"(包括"控制"、"受控制"及"共同受控制")指直接或间接地拥有指示某人士的管理和政策,或者影响某人士的管理和政策方向的权力(无论是通过拥有投票权证券、合同或是其他方式);
- "affiliate" in relation to a particular individual or entity, unless the context otherwise requires, means any individual or entity which directly or indirectly, through one or more intermediaries, controls, or is controlled by, or is under common control with, the individual or entity specified. For the purposes of this definition, the term "control" (including the terms "controlling", "controlled by" and "under common control with") means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a person, whether through the ownership of voting securities, by contract, or otherwise;
- "会财局"指会计及财务汇报局;
- "AFRC" means the Accounting and Financial Reporting Council of Hong Kong;
- "总投资额"指发售价乘以投资者股份数目所得的金额;
- "Aggregate Investment Amount" means the amount equal to the Offer Price multiplied by the number of Investor Shares;
- "批准"具有第 6.2(g)条赋予该词的涵义;
- "Approvals" has the meaning given to it in clause 6.2(g);
- "**联系人/紧密联系人**"须具有上市规则赋予该词的涵义,"**多位联系人/多位紧密联系人**" 亦须据此解释;
- "associate/close associate" shall have the meaning ascribed to such term in the Listing Rules and "associates/close associates" shall be construed accordingly;
- "经纪佣金"指费用规则(按照上市规则定义)第 7(1)段的规定按总投资额的 1%计算的经纪佣金:
- "Brokerage" means brokerage calculated as 1% of the Aggregate Investment Amount as required by paragraph 7(1) of Fees Rules (as defined under the Listing Rules);
- "**营业日**"指香港持牌银行一般向香港的公众开放作正常银行业务运作,及联交所在这些日期开放进行证券交易的任何日子(星期六、星期日和香港的公众假期除外);
- "business day" means any day (other than Saturday and Sunday and a public holiday in Hong Kong) on which licensed banks in Hong Kong are generally open to the public in Hong Kong for normal banking business and on which the Stock Exchange is open for the business of dealing in securities;
- "**中央结算系统**"指由香港中央结算有限公司设立及运作的中央结算及交收系统;
- "CCASS" means the Hong Kong Central Clearing and Settlement System established and operated by The Hong Kong Securities Clearing Company Limited;
- "交割"指依照本协议的条款及条件投资者股份认购的交割;
- "Closing" means closing of the subscription of the Investor Shares in accordance with the terms and conditions of this Agreement;

- "**资本市场中介人**"指本公司就全球发售而委任的资本市场中介人,并具有证券及期货事务 监察委员会持牌人或注册人操守准则赋予该词的涵义
- "CMI(s)" means the capital market intermediary(ies) appointed by the Company for the purpose of the Global Offering and shall have the meaning ascribed to such term in the Code of Conduct for Persons Licensed by or Registered with the SFC;
- "公司条例"指《公司条例》(香港法例第 622 章)(经不时修订、补充或以其他方式修改);
- "Companies Ordinance" means the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time;
- "公司(清盘及杂项条文)条例"指《公司(清盘及杂项条文)条例》(香港法例第32章) (经不时修订、补充或以其他方式修改):
- "Companies (Winding Up and Miscellaneous Provisions) Ordinance" means the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;
- "关连人士 / 核心关连人士"须具有上市规则赋予该词的涵义,"多位关连人士 / 多位核心 关连人士" 亦须据此解释;
- "connected person/core connected person" shall have the meaning ascribed to such term in the Listing Rules and "connected persons/core connected persons" shall be construed accordingly;
- "关联关系"须具有中国证监会备案规定赋予该词的涵义;
- "connected relationship" shall have the meaning ascribed to such term and as construed under the CSRC Filing Rules;
- "**合约(第三者权利)条例**"指《合约(第三者权利)条例》(香港法例第 623 章)(经不时修订、补充或以其他方式修改);
- "Contracts (Rights of Third Parties) Ordinance" means the Contracts (Rights of Third Parties) Ordinance (Chapter 623 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;
- "**控股股东**"除文义另有规定外,须具有上市规则赋予该词的涵义,"**各控股股东**"亦须据此解释;
- "controlling shareholder" shall, unless the context otherwise requires, have the meaning ascribed to such term in the Listing Rules and "controlling shareholders" shall be construed accordingly;
- "中国证监会"指中国证券监督管理委员会;
- "CSRC" means the China Securities Regulatory Commission;
- "中国证监会备案规定"指中国证监会发布的《境内企业境外发行证券和上市管理试行办法》 及其配套指引,包括其不时进行的修改、补充或其他修改;
- "CSRC Filing Rules" means the Trial Administrative Measures of Overseas Securities Offering and Listing by Domestic Companies (境内企业境外发行证券和上市管理试行办法) and supporting guidelines issued by the CSRC, as amended, supplemented or otherwise modified from time to time;

"**递延交付日期**"指在香港公开发售及国际发售的包销协议("包销协议")已订立且已成为 无条件及未终止的情况下,整体协调人应根据第 4.3 条通知投资者的较后日期;

"Delayed Delivery Date" means, subject to the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become unconditional and not having been terminated, such later date as the Overall Coordinators shall notify the Investor in accordance with clause 4.3;

"处置"指包括,就任何相关股份,直接或间接地:

"dispose of" includes, in respect of any Relevant Shares, directly or indirectly;

(i) 不论直接或间接地、有条件或无条件地发售、质押、押记、出售、抵押、出借、设置、转让、让与或以其他方式处置任何合法或实益权益(包括通过设置或任何协议来设置或者出售或授予或同意出售或授予任何期权或订约以购买、认购、出借或以其他方式转让或处置,或者任何认股权证或权利以购买、认购、出借或以其他方式转让或处置,或者购买或同意购买任何期权、订约、认股权证或权利以出售,或者设置任何产权负担或同意设置任何产权负担),或者无论直接或间接地并且无论有条件或无条件地就可转换为、可行使以获得或可兑换为该等相关股份或代表有权收取相关股份的任何其他证券中的任何合法或实益权益设置任何性质的任何第三方权利,或同意或订约作出上述行动;或

offering, pledging, charging, selling, mortgaging, lending, creating, transferring, assigning or otherwise disposing of any legal or beneficial interest (including by the creation of or any agreement to create or selling or granting or agreeing to sell or grant any option or contract to purchase, subscribe for, lend or otherwise transfer or dispose of or any warrant or right to purchase, subscribe for, lend or otherwise transfer or dispose of, or purchasing or agreeing to purchase any option, contract, warrant or right to sell or creating any encumbrance over or agreeing to create any encumbrance over), either directly or indirectly, conditionally or unconditionally, or creating any third party right of whatever nature over, any legal or beneficial interest in the Relevant Shares or any other securities convertible into or exercisable or exchangeable for such Relevant Shares, or that represent the right to receive, such Relevant Shares, or agreeing or contracting to do so, whether directly or indirectly and whether conditionally or unconditionally; or

(ii) 订立任何掉期或其他安排,以将该等相关股份的任何实益所有权或其任何权益,或 该等其他证券或其中任何权益拥有权的任何经济后果或事件全部或部分转让予他人; 或

entering into any swap or other arrangement that transfers to another, in whole or in part, any beneficial ownership of the Relevant Shares or any interest in them, or in any of the economic consequences or incidents of ownership of such Relevant Shares or such other securities or any interest in them; or

- (iii) 订立直接或间接与上述(i)或(ii)所述任何交易具有相同经济效果的任何交易;或 entering into any other transaction directly or indirectly with the same economic effect as any of the foregoing transactions described in (i) and (ii) above; or
- (iv) 同意、披露或订约,或公开宣布有意向订立上文(i)、(ii)和(iii)中所述的任何交易,在任一情况下无论上文(i)、(ii)和(iii)中所述任何交易是否以交付相关股份或可转换为、可行使以获得或可兑换为相关股份的该等其他证券来交收,无论以现金或其他

方式;及"予以处置"亦须据此解释;

agreeing or disclosing or contracting to, or publicly announcing an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise; and "disposal" shall be construed accordingly;

- "FINI"具有上市规则项下赋予该词的涵义;
- "FINI" shall have the meaning ascribed to such term to in the Listing Rules;
- "全球发售"具有背景陈述(A)赋予该词的涵义;
- "Global Offering" has the meaning given to it in Recital (A);
- "政府机关"指任何政府、政府间、监管或行政委员会、理事会、团体、部门、机关或机构或任何证券交易所、自律监管机构或其他非政府监管机关或任何法庭、司法机关、审裁处或仲裁机关,不论其属国家、中央、联邦、省、州、地区、市级、当地、国内、国外或超国家机关(包括但不限于联交所、证监会及中国证监会);
- "Governmental Authority" means any governmental, inter-governmental, regulatory or administrative commission, board, body, department, authority or agency, or any stock exchange, self-regulatory organization or other non-governmental regulatory authority, or any court, judicial body, tribunal or arbitrator, in each case whether national, central, federal, provincial, state, regional, municipal, local, domestic, foreign or supranational (including without limitation, the Stock Exchange, the SFC and the CSRC);
- "本集团"指本公司及本公司所有附属公司,或如文义所指,就本公司成为其现时附属公司的控股公司之前的期间而言,由该等附属公司或其前身经营的业务(视情况而定):
- "Group" means the Company and all of its subsidiaries or, where the context so requires, in respect of the period before the Company became the holding company of its present subsidiaries, the business operated by such subsidiaries or their predecessors (as the case maybe);
- "H股"指本公司股本中每股面值人民币 1.00 元的普通股,将以港元认购及买卖,并已申请在联交所上市及买卖;
- "H Share(s)" means the ordinary share(s) in the share capital of the Company with a monial value of RMB1.00 each, which are to be subscribed for and traded in Hong Kong dollar, and for which an application has been made for listing and permission to trade on the Stock Exchange;
- "港元"指香港法定货币:
- "HK\$" or "Hong Kong dollar" means the lawful currency of Hong Kong;
- "香港"指中华人民共和国香港特别行政区:
- "Hong Kong" means the Hong Kong Special Administrative Region of the PRC;
- "香港公开发售"具有背景陈述(A)赋予该词的涵义;
- "Hong Kong Public Offering" has the meaning given to it in Recital (A);

- "**受偿方**"具有第 6.5 条赋予该词的涵义;并且"**受偿方**"应视文意而定,指其中任何一方;
- "Indemnified Parties" has the meaning given to it in clause 6.5, and "Indemnified Party" shall mean any one of them, as the context shall require;
- "国际发售"具有背景陈述(A)赋予该词的涵义;
- "International Offering" has the meaning given to it in Recital (A);
- "国际发售通函"指本公司拟就国际发售向有意投资者(包括投资者)发出的最终发售通函;
- "International Offering Circular" means the final offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering;
- "投资者相关信息"具有第 6.2(i)条赋予该词的涵义;
- "Investor-related Information" has the meaning given to it in clause 6.2(i);
- "投资者股份"指在国际发售中投资者根据由本公司和整体协调人确定的本协议条款和条件将予认购的 H 股数目(如附表一所计算);
- "Investor Shares" means the number of H Shares to be subscribed for by the Investor in the International Offering in accordance with the terms and conditions herein and as calculated in accordance with Schedule 1 and determined by the Company and the Overall Coordinators;
- "法律"指所有相关司法管辖区的任何政府机关(包括但不限于联交所、证监会及中国证监会)的所有法律、法令、立法、条例、措施、规则、法规、指引、指导、决定、意见、通知、通函、指令、要求、命令、判决、判令或裁定;
- "Laws" means all laws, statutes, legislation, ordinances, measures, rules, regulations, guidelines, guidance, decisions, opinions, notices, circulars, directives, requests, orders, judgments, decrees or rulings of any Governmental Authority (including without limitation, the Stock Exchange, the SFC and the CSRC) of all relevant jurisdictions;
- "**征费**"指占总投资额的 0.0027%的证监会交易征费(或者于上市日期适用的交易征费),占总投资额的 0.00565%的联交所交易费(或者于上市日期适用的交易费)以及占总投资额的 0.00015%的会财局交易征费(或者于上市日期适用的交易征费);
- "Levies" means the SFC transaction levy of 0.0027% (or the prevailing transaction levy on the Listing Date), the Stock Exchange trading fee of 0.00565% (or the prevailing trading fee on the Listing Date) and the AFRC transaction levy of 0.00015% (or the prevailing transaction levy on the Listing Date), in each case, of the Aggregate Investment Amount;
- "上市日期"指 H 股首次于联交所上市的日期;
- "Listing Date" means the date on which the H Shares are initially listed on the Main Board of the Stock Exchange;
- "**上市指南**"指联交所发布的《新上市申请人指南》(经不时修订、补充或以其他方式修改):
- "Listing Guide" means the Guide for New Listing Applicants as published by the Stock Exchange, as amended, supplemented or otherwise modified from time to time;

- "**上市规则**"指香港联合交易所有限公司证券上市规则、上市决策、指引和其他要求(经不时修订、补充或以其他方式修改);
- "Listing Rules" means the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, and the listing decisions, guidelines and other requirements of the Stock Exchange, each as amended, supplemented or otherwise modified from time to time;
- "禁售期"具有第 5.1 条赋予该词的涵义;
- "Lock-up Period" has the meaning given to it in clause 5.1;
- "**发售价**"指根据全球发售发行或出售股份的每股 H 股最终港元价格(不包括经纪佣金和征费):
- "Offer Price" means the final Hong Kong dollar price per Share (exclusive of Brokerage and Levies) at which the H Shares are to be offered or sold pursuant to the Global Offering;
- "超额配股权"具有国际发售通函赋予该词的涵义;
- "Over-allotment Option" has the meaning given to it in the International Offering Circular;
- "**发售量调整权**"指由本公司行使的一项选择权。根据该选择权,本公司可按发售价发行或 配发额外的 H 股;
- "Offer Size Adjustment Option" means the option exercisable by the Company pursuant to which the Company may issue and allot additional H Shares at the Offer Price, to cover additional market demand;
- "**各方**"指本协议中具名的各方(为免生疑问,包括联席保荐人及 / 或整体协调人(视上下文而定)),"**一方**"指其中任何一方(视文义而定);
- "Parties" means the named parties to this Agreement (including, for the avoidance of doubt, the Joint Sponsors and/or the Overall Coordinators, as the context requires), and "Party" shall mean any one of them, as the context shall require;
- "**中国**"指中华人民共和国,就本协议而言,不包括香港、中华人民共和国澳门特别行政区及台湾:
- "PRC" means the People's Republic of China, excluding, for purposes of this Agreement only, Hong Kong, Macau Special Administrative Region of the PRC and Taiwan;
- "初步发售通函"指预计将由本公司就国际发售向有意投资者(包括投资者)刊发的初步发售通函(经不时修订、补充或以其他方式修改);
- "Preliminary Offering Circular" means the preliminary offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering, as amended, supplemented or otherwise modified from time to time;
- "专业投资者"指具有证券及期货条例附表一第一部赋予该词的涵义;
- "Professional Investor" has the meaning given to it in Part 1 of Schedule 1 to the SFO;
- "**自有资金投资为基础**"指投资者使用其自有账户进行的投资,且出于其自身投资目的,而 非作为任何第三方的代理人行事,无论该投资是否为投资者的股东或基金投资者的利益而 进行;
- "proprietary investment basis" means an investment made by the Investor using its own account

and fit its own investment purposes, and not acting as an agent for any third party, irrespective of whether such investment is made for the benefit of the Investor's shareholders or fund investors;

- "招股章程"指本公司将就香港公开发售发行的最终招股章程;
- "**Prospectus**" means the final prospectus to be issued in Hong Kong by the Company in connection with the Hong Kong Public Offering;
- "公开文件"指初步发售通函及国际发售的国际发售通函、及本公司将就香港公开发售在香港刊发的招股章程以及本公司可能就全球发售可能刊发的此类其他文件和公告(均经不时修订、补充或以其他方式修改);
- "Public Documents" means the Preliminary Offering Circular and the International Offering Circular for the International Offering, the Prospectus to be issued in Hong Kong by the Company for the Hong Kong Public Offering and such other documents and announcements which may be issued by the Company in connection with the Global Offering, each as amended, supplemented or otherwise modified from time to time:
- "S规例"指证券法项下的 S规例;
- "Regulation S" means Regulation S under the Securities Act;
- "监管机构"具有第 6.2(i)条赋予该词的涵义;
- "Regulators" has the meaning given to it in clause 6.2(i);
- "相关股份"指投资者依据本协议认购的投资者股份,以及依据任何供股、资本化发行或其他形式的资本重组从投资者股份中衍生出来的本公司任何股份或其他证券或权益(无论此类交易是否以现金或其他方式交收);
- "Relevant Shares" means the Investor Shares subscribed for by the Investor pursuant to this Agreement, and any shares or other securities of or interests in the Company which are derived from the Investor Shares pursuant to any rights issue, capitalization issue or other form of capital reorganization (whether such transactions are to be settled in cash or otherwise);
- "人民币"指人民币,中国的合法货币;
- "RMB" or "Renminbi" means Renminbi, the lawful currency of the PRC;
- "证券法"指美国 1933 年证券法(经不时修订、补充或以其他方式修改)及据此颁布的规则及规例。
- "Securities Act" means the United States Securities Act of 1933, as amended, supplemented or otherwise modified from time to time, and the rules and regulations promulgated thereunder;
- "证监会"指香港证券及期货事务监察委员会;
- "SFC" means The Securities and Futures Commission of Hong Kong;
- "**证券及期货条例**"指《证券及期货条例》(香港法例第 571 章)(经不时修订、补充或以 其他方式修改);
- "SFO" means the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

- "联交所"指香港联合交易所有限公司;
- "Stock Exchange" means The Stock Exchange of Hong Kong Limited;
- "附属公司"具有公司条例所载的涵义;
- "subsidiary" has the meaning given to it in the Companies Ordinance;
- "美国"指美利坚合众国、其领地和属地、美国各州及哥伦比亚特区;
- "U.S." and "United States" means the United States of America, its territories and possessions, any state of the United States and the District of Columbia;
- "美元"指美国法定货币;及
- "US\$" or "US dollar" means the lawful currency of the United States;
- "美国人士"具有 S 规例的含义;及
- "U.S. Person" has the meaning given to it in Regulation S; and
- "包销商"指香港公开发售的香港包销商及国际发售的国际包销商。
- "underwriters" means the Hong Kong underwriters of the Hong Kong Public Offering and the international underwriters of the International Offering.
- 1.2 本协议中除文义另有要求外:

In this Agreement, unless the context otherwise requires:

- (a) 对某一"条文"、"分条"或"附表"的提述即是对本协议某一条文或分条或附表的提述; a reference to a "clause", "sub-clause" or "schedule" is a reference to a clause or subclause of or a schedule to this Agreement;
- (b) 索引、条文和附表标题均为方便而插入,不得影响对本协议的诠释及解释; the index, clause and schedule headings are inserted for convenience only and shall not affect the construction or interpretation of this Agreement;
- (c) 背景陈述及附表构成本协议不可分割的一部分,如同明确载于本协议正文一般具有同样的效力及作用,对本协议的任何提述须包括对背景陈述及附表的提述; the recitals and schedules form an integral part of this Agreement and have the same force and effect as if expressly set out in the body of this Agreement and any reference to this Agreement shall include the recitals and schedules;
- (d) 单数词包括复数词,反之亦然,并且表示一种性别的词语应包括另一种性别; the singular number shall include the plural and vice versa and words importing one gender shall include the other gender;
- (e) 对本协议或另一文书的提述包括本协议或另一文书的任何更改或替换版本; a reference to this Agreement or another instrument includes any variation or replacement of either of them;
- (f) 对法令、法定条文、法规或规则的提述包括对以下内容的提述: a reference to a statute, statutory provision, regulation or rule includes a reference:

- (i) 该法令、法定条文、法规或规则经不时合并、修订、补充、修改、重新制定或被任何法令或法定条文取代后的版本; to that statute, provision, regulation or rule as from time to time consolidated, amended, supplemented, modified, re-enacted or replaced by any statute or statutory provision;
- (ii) 其重新制定的任何已废除的法令、法定条文、法规或规则(无论是否经过修改);及
  to any repealed statute, statutory provision, regulation or rule which it re-enacts (with or without modification); and
- (iii) 根据其制定的任何附属法例; to any subordinate legislation made under it;
- (g) 对一天中的时间和日期的提述,除另有指明外,分别指香港时间和日期; references to times of day and dates are, unless otherwise specified, to Hong Kong times and dates, respectively;
- (h) 对"人士"的提述包括对个人、商号、公司、法团、非法人团体、机关、政府、州或州机构、合资企业、组织或合伙企业(无论是否具有独立法人资格)的提述; a reference to a "**person**" includes a reference to an individual, a firm, a company, a body corporate, an unincorporated association or an authority, a government, a state or agency of a state, a joint venture, association or partnership (whether or not having separate legal personality);
- (i) 对"包括"的提述应被解释为包括但不限于;及 references to "**include**", "**includes**" and "**including**" shall be construed so as to mean include without limitation, includes without limitation and including without limitation, respectively; and
- (j) 对香港之外的任何司法管辖区的有关任何诉讼、补救、方法或司法程序、法律文件、 法律地位、法庭、官方或任何法律概念或事宜的任何法律术语的提述包括该司法管 辖区中与相关香港法律术语最相近的术语。 references to any legal term for any action, remedy, method or judicial proceeding, legal document, legal status, court, official or any legal concept or thing in respect of any jurisdiction other than Hong Kong is deemed to include what most nearly approximates in that jurisdiction to the relevant Hong Kong legal term.

## 2 投资 INVESTMENT

2.1 在下文第 3 条所指的条件得到落实(或本公司、联席保荐人及整体协调人共同豁免,但第 3.1(a)、 3.1(b)、3.1(c)和 3.1(d)条所列条件不得豁免,第 3.1(e)条所列条件只能由本公司、 联席保荐人及整体协调人共同豁免,且第 3.1(f)条所述条件仅可由投资者豁免)的情况下, 及依据本协议载明的其他条款及条件:

Subject to the conditions referred to in clause 3 below being fulfilled (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses 3.1(a),

3.1(b), 3.1(c) and 3.1(d) cannot be waived, the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators and the conditions under clause 3.1(f) can only be waived by the Investor) and other terms and conditions of this Agreement:

- (a) 投资者将在国际发售下并作为国际发售的一部分并且通过整体协调人及 / 或其作为国际发售相关部分国际包销商的代表身份的联属人士,按发售价认购,而本公司将发行、配发和配售并且整体协调人将(视情况而定)向投资者分配及 / 或交付或者促使分配及 / 或交付投资者股份;及 the Investor will subscribe for, and the Company will issue, allot and place and the Overall Coordinators will allocate and/or deliver (as the case may be) or cause to be allocated and/or delivered (as the case may be) to the Investor, the Investor Shares at the Offer Price under and as part of the International Offering and through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the relevant portion of the International Offering; and
- (b) 投资者将按照第 4.2 条支付投资者股份的总投资额、经纪佣金及征费。 the Investor will pay the Aggregate Investment Amount, the Brokerage and the Levies in respect of the Investor Shares in accordance with clause 4.2.
- 2.2 投资者可通过向本公司、联席保荐人及整体协调人送达书面通知(不晚于上市日期前三个营业日),选择通过作为专业投资者的投资者全资附属公司认购投资者股份,且该全资附属公司(i) 并非美国人士,(ii)位于美国境外;且(iii) 按照 S 规例在境外交易中购买投资者股份,前提是:

The Investor may elect by notice in writing served to the Company, the Joint Sponsors and the Overall Coordinators not later than three (3) business days prior to the Listing Date to subscribe for the Investor Shares through a wholly-owned subsidiary of the Investor that is a Professional Investor and is (i) not a U.S. person; (ii) located outside the United States and (iii) acquiring the Investor Shares in an offshore transaction in accordance with Regulation S, provided that:

- (a) 投资者须促使投资者全资附属公司在该日向本公司、联席保荐人及整体协调人提供书面确认,表明其同意受投资者在本协议中作出的相同协定、陈述、保证、承诺、承认及确认约束,且投资者在本协议中作出的有关协定、陈述、保证、承诺、承认及确认,须视为由投资者本人作出,及代表投资者全资附属公司作出;及 the Investor shall procure such wholly-owned subsidiary on such date to provide to the Company, the Joint Sponsors and the Overall Coordinators written confirmation that it agrees to be bound by the same agreements, representations, warranties, undertakings, acknowledgements and confirmations given in this Agreement by the Investor, and the agreements, representations, warranties, undertakings, acknowledgements and confirmations given by the Investor in this Agreement shall be deemed to be given by the Investor for itself and on behalf of such wholly-owned subsidiary; and
- (b) 投资者 (i)无条件及不可撤销地向本公司、联席保荐人及整体协调人保证该全资附属公司将适当及准时履行及遵守所有其于本协议下的协定、义务、承诺、保证、陈述、赔偿、同意、承认、确认及契诺;并且(ii)承诺按照第 6.5 条一经要求即向各受偿方作出完全及有效的弥偿,并按要求始终使其得到弥偿。
  the Investor (i) unconditionally and irrevocably guarantees to the Company, the Joint Sponsors and the Overall Coordinators the due and punctual performance and observance

by such wholly-owned subsidiary of all its agreements, obligations, undertakings, warranties, representations, indemnities, consents, acknowledgements, confirmations and covenants under this Agreement; and (ii) undertakes to fully and effectively indemnify and keep indemnified on demand each of the Indemnified Parties in accordance with clause 6.5.

投资者于本第 2.2 条项下的义务构成其一经要求即向本公司、联席保荐人或整体协调人支付投资者全资附属公司根据本协议有责任支付的任何金额,以及一经要求及时履行投资者全资附属公司于本协议项下的任何义务,而毋须本公司、联席保荐人或整体协调人首先对投资者附属公司或任何其他人士采取行动的直接、主要及无条件义务。除文义另有规定外,投资者一词应在本协议中解释为包含投资者全资附属公司。

The obligations of the Investor under this clause 2.2 constitute direct, primary and unconditional obligations to pay on demand to the Company, the Joint Sponsors or the Overall Coordinators any sum which such wholly-owned subsidiary is liable to pay under this Agreement and to perform promptly on demand any obligation of such wholly-owned subsidiary under this Agreement without requiring the Company, the Joint Sponsors or the Overall Coordinators first to take steps against such wholly-owned subsidiary or any other person. Except where the context otherwise requires, the term Investor shall be construed in this Agreement to include such wholly-owned subsidiary.

2.3 本公司及整体协调人可按其全权酌情决定,所有或部分投资者股份将根据第 4.3 条于递延 交付日期交付。

The Company and the Overall Coordinators may in their sole discretion determine that delivery of all or a portion of the Investor Shares shall take place on the Delayed Delivery Date in accordance with clause 4.3.

2.4 本公司及整体协调人(代表自身及全球发售包销商)将按彼等可能协定的方式厘定发售价。 投资者股份的准确数目将由本公司及整体协调人根据附表一决定,而该决定一旦做出将不 可更改且对投资者具有约束力,但明显有误者除外。

The Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering) will determine, in such manner as they may agree, the Offer Price. The exact number of the Investor Shares will be finally determined by the Company and the Overall Coordinators in accordance with Schedule 1, and such determination will be conclusive and binding on the Investor, save for manifest error.

## 3 交割条件

## **CLOSING CONDITIONS**

3.1 投资者在本协议项下认购投资者股份的义务,以及本公司及整体协调人根据第 2.1 条发行、配发、配售、分配及/或交付(视情况而定)或促使发行、配发、配售、分配及/或交付(视情况而定)投资者股份的义务仅以下列各项条件在交割时或之前均获满足(或由本公司、联席保荐人及整体协调人共同豁免)为条件(但第 3.1(a)、3.1(b)、3.1(c)、3.1(d)条所列条件不得豁免并且第 3.1(e)条所列条件只能由本公司、联席保荐人及整体协调人共同豁免,且第 3.1(f)条所述条件仅可由投资者豁免):

The Investor's obligation under this Agreement to subscribe for, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares pursuant to clause 2.1 are conditional only upon each of the following conditions having

been satisfied (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived, the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators and the conditions under clause 3.1(f) can only be waived by the Investor) at or prior to the Closing:

- (a) 包销协议已经订立且在不晚于包销协议中规定的时间和日期之前(依据其各自的原始条款或稍后经协议各方同意作出豁免或修改后)已生效并成为无条件,且上述包销协议均未予以终止;
  - the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become effective and unconditional (in accordance with their respective original terms or as subsequently waived or varied by agreement of the parties thereto) by no later than the time and date as specified in these underwriting agreements, and neither of the aforesaid underwriting agreements having been terminated;
- (b) 本公司及整体协调人(代表自身及全球发售包销商)已协定厘定发售价; the Offer Price having been agreed upon between the Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering);
- (c) 联交所上市委员会已批准股份的上市并准许买卖H股(包括投资者股份以及其他适用的豁免和批准),且上述批准、准许或豁免于联交所开始买卖 H 股之前并未被撤销;
  - the Listing Committee of the Stock Exchange having granted the approval for the listing of, and permission to deal in, the H Shares (including the Investor Shares) as well as other applicable waivers and approvals and such approval, permission or waiver having not been revoked prior to the commencement of dealings in the H Shares on the Stock Exchange;
- (d) 任何政府机关并未颁布或发布禁止完成全球发售或本协议中预期进行的交易的任何 法律,且具司法管辖权的法院概未作出妨碍或禁止完成上述交易的任何有效命令或 禁制令:
  - no Laws shall have been enacted or promulgated by any Governmental Authority which prohibits the consummation of the transactions contemplated in the Global Offering or herein and there shall be no orders or injunctions from a court of competent jurisdiction in effect precluding or prohibiting consummation of such transactions;
- (e) 投资者在本协议项下的各项陈述、保证承诺、承认和确认在所有方面均属及将属准确、真实及完整,不具误导性或欺骗性且投资者方面并未重大违反本协议;及 the representations, warranties, undertakings, acknowledgements and confirmations of the Investor under this Agreement are and will be accurate, true and complete in all respects and not misleading or deceptive and that there is no material breach of this Agreement on the part of the Investor; and
- (f) 本公司于本协议项中作出的各项陈述、保证、承诺、确认及承认在所有重大方面准确、真实及不具误导性,且本公司、联席保荐人、整体协调人及国际发售中的承销商没有重大违反本协议。
  - the representations, warranties, undertakings, acknowledgements and confirmations of the Company under this Agreement are and will be accurate, true and complete in all material

respects and not misleading or deceptive and that there is no material breach of this Agreement on the part of the Company, the Joint Sponsors, the Overall Coordinators and the international underwriters of the International Offering.

3.2 如果第 3.1 条所载的任何条件于本协议之日后满九十(90)天(或本公司、投资者、联席保荐人及整体协调人之间可能书面协定的其他日期)当日或该日之前未获投资者满足或未获本公司、联席保荐人及整体协调人共同豁免(但第 3.1(a)、3.1(b)、3.1(c)、3.1(d)条所列条件不得豁免并且第 3.1(e)条所列条件只能由本公司、联席保荐人及整体协调人共同豁免,且第 3.1(f)条所述条件仅可由投资者豁免),则投资者购买投资者股份的义务,以及本公司和整体协调人发行、配发、配售、分配及/或交付(视情况而定)或促使发行、配发、配售、分配及/或交付(视情况而定)投资者股份的义务须停止,并且投资者在本协议项下向任何其他方支付的任何款项须在商业上可行的情况下尽快且任何情况下不晚于本协议终止之日后 30 天由该其他方向投资者无息偿还,而本协议将予以终止且不具任何效力,且本公司、投资者、联席保荐人及/或整体协调人在本协议项下的所有义务和责任须停止及终止,前提是本协议按照本第 3.2 条作出的终止不得损害任何一方于上述终止之时或之前就本协议所载条款而对其他方已产生的权利或责任。为免生疑问,本条文的任何内容不得被解释为使投资者或公司(视情况而定)有权在本条文项下前述日期之前的期间内对投资者在本协议项下的陈述、保证、承诺、承认和确认的任何违反进行补救。

If any of the conditions contained in clause 3.1 has not been fulfilled by the Investor or waived by the Company, the Joint Sponsors and the Overall Coordinators (except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived, the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators and the conditions under clause 3.1(f) can only be waived by the Investor) on or before the date that is ninety (90) days after the date of this Agreement (or such other date as may be agreed in writing among the Company, the Investor, the Joint Sponsors and the Overall Coordinators), the obligation of the Investor to purchase, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares shall cease and any amount paid by the Investor under this Agreement to any other party will be repaid to the Investor by such other party without interest as soon as commercially practicable and in any event no later than 30 days from the date of termination of this Agreement and this Agreement will terminate and be of no effect and all obligations and liabilities on the part of the Company, the Investor, the Joint Sponsors and/or the Overall Coordinators shall cease and terminate; provided that termination of this Agreement pursuant to this clause 3.2 shall be without prejudice to the accrued rights or liabilities of any Party to the other Parties in respect of the terms herein at or before such termination. For the avoidance of doubt, nothing in this clause shall be construed as giving the Investor or the Company (as the case may be) the right to cure any breaches of the representations, warranties, undertakings, acknowledgements and confirmations given by the Investor under this Agreement during the period until the aforementioned date under this clause.

3.3 投资者承认全球发售可能会延期、终止或未能完成或发售价格将处于公开文件所载列的示意性区间内,并且如果全球发售出于任何原因被延期或终止、未在拟定日期和时间之前进行、完成或根本未予完成,或如果发售价并非介乎公开文件所载的指示性范围,本公司、联席保荐人或整体协调人不向投资者承担任何责任。投资者特此放弃基于全球发售出于任何原因被延期或终止、未在拟议日期和时间之前进行、完成或根本未予完成或如果发售价并非介乎公开文件所载的指示性范围而向本公司、联席保荐人及/或整体协调人或其各自

的联属人士、董事、高级管理人员、监事、雇员、合伙人、代理人、顾问及代表提起任何 申索或诉讼的权利(如有)。

The Investor acknowledges that there can be no guarantee that the Global Offering will be completed or will not be delayed or terminated or that the Offer Price will be within the indicative range set forth in the Public Documents, and no liability of the Company, the Joint Sponsors or the Overall Coordinators to the Investor will arise if the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents. The Investor hereby waives any right (if any) to bring any claim or action against the Company, the Joint Sponsors and/or the Overall Coordinators or their respective affiliates, directors, officers, supervisors, employees, partners, agents, advisors and representatives on the basis that the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents.

## 4 交割

## **CLOSING**

4.1 根据第 3 条和本第 4 条的规定,投资者将依据国际发售并作为国际发售的一部分,通过作为国际发售相关部分国际包销商的代表身份的整体协调人(及/或其各自联属人士),按发售价认购投资者股份。因此,投资者股份将在国际发售交割的同时或递延交付日期被认购,时间及方式须由本公司和整体协调人确定。

Subject to clause 3 and this clause 4, the Investor will subscribe for the Investor Shares at the Offer Price pursuant to, and as part of, the International Offering and through the Overall Coordinators (and/or their respective affiliates) in their capacities as representatives of the international underwriters of the relevant portion of the International Offering. Accordingly, the Investor Shares will be subscribed for contemporaneously with the closing of the International Offering, or on the Delayed Delivery Date, at such time and in such manner as shall be determined by the Company and the Overall Coordinators.

4.2 无论投资者股份的交付时间和方式,投资者应于上市日期香港时间上午 8:00 或之前,通过电汇(向整体协调人通知投资者的港元银行账户)转账立即可用结算资金计存至整体协调人在上市日期前至少一(1)个营业日书面通知投资者的港元银行账户的方式,以港元全额即日支付总投资额,连同相关经纪佣金及征费,且不得作出任何扣减或抵销,上述通知应包括付款账户详情及本协议项下投资者应支付的总额等。

Regardless of the time and manner of the delivery of the Investor Shares, the Investor shall make full payment of the Aggregate Investment Amount, together with the related Brokerage and Levies (to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators) by same day value credit at or before 8:00 a.m. (Hong Kong time) on the Listing Date in Hong Kong dollars, by wire transfer in immediately available clear funds without any deduction or set-off to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators in writing no later than one (1) clear business day prior to the Listing Date, which notice shall include, among other things, the payment account details and the total amount payable by the Investor under this Agreement.

4.3 倘若公司及整体协调人按其全权酌情决定,所有或任何部分投资者股份于晚于上市日期的日期("递延交付日期")交付,在此情况下,整体协调人须(i)于上市日期之前不迟于两(2)个营业日,书面通知投资者将予递延交付的投资者股份数目;以及(ii)不晚于实际递延交付日期的前两(2)个营业日,书面通知投资者递延交付日期,前提是递延交付日期不得晚于超额配股权可行使的最后限期起计三(3)个营业日。公司及整体协调人一旦做出该决定将不可更改且对投资者具有约束力。倘若投资者股份将于递延交付日期交付予投资者,投资者仍须按第4.2条所指明的方式付款。

If the Company and the Overall Coordinators in their sole discretion determine that delivery of all or any part of the Investor Shares should be made on a date (the "Delayed Delivery Date") later than the Listing Date, the Overall Coordinators shall notify the Investor in writing (i) no later than two (2) business days prior to the Listing Date, the number of Investor Shares which will be deferred in delivery; and (ii) no later than two (2) business days prior to the actual Delayed Delivery Date, the Delayed Delivery Date, provided that the Delayed Delivery Date shall be no later than three (3) business days following the last day on which the Over-allotment Option may be exercised. Such determination by the Company and the Overall Coordinators will be conclusive and binding on the Investor. If the Investor Shares are to be delivered to the Investor on the Delayed Delivery Date, the Investor shall nevertheless pay for the Investor Shares as specified in clause 4.2.

4.4 在依据第 4.2 条就投资者股份支付到期付款的前提下,向投资者交付投资者股份须通过中央结算系统,将投资者股份直接存入中央结算系统,并记存于投资者不晚于上市日期或根据第 4.3 条厘定的递延交付日期前两(2)个营业日以书面形式通知整体协调人的中央结算系统投资者参与者账户或中央结算系统股份账户。

Subject to due payment(s) for the Investor Shares being made in accordance with clause 4.2, delivery of the Investor Shares to the Investor shall be made through CCASS by depositing the Investor Shares directly into CCASS for credit to such CCASS investor participant account or CCASS stock account as may be notified by the Investor to the Overall Coordinators in writing no later than two (2) business days prior to the Listing Date or the Delayed Delivery Date as determined in accordance with clause 4.3.

- 4.5 在不损害第 4.3 条规定的原则下,投资者股份的交付亦可以本公司、联席保荐人、整体协调人及投资者书面协议的任何其他方式进行,前提是投资者股份的付款不得晚于上市日期香港时间上午 8:00(与交付投资者股份的时间及方式并无关系)。
  - Without prejudice to clause 4.3, delivery of the Investor Shares may also be made in any other manner which the Company, the Joint Sponsors, the Overall Coordinators and the Investor may agree in writing, provided that, payment for the Investor Shares shall not be later than 8:00 a.m. (Hong Kong time) on the Listing Date regardless of the time and manner of the delivery of the Investor Shares.
- 4.6 如果总投资额的付款(包括相关经纪佣金及征费)(无论全部或部分)并未于本协议规定的时间按本协议规定的方式收取或结清,则本公司、联席保荐人及整体协调人可保留权利,依其各自绝对酌情权终止本协议,在此情况下,本公司、联席保荐人及整体协调人的所有义务及责任须停止及终止(但不得损害本公司、联席保荐人及整体协调人因投资者未能遵守其于本协议下的义务而可能针对投资者提出的任何申索)。无论何等情况,投资者应按照第6.5条在税后基础上完全负责承担并向各受偿方作出弥偿,因投资者方面未能全额支付总投资额、经纪佣金和征费而引起或有关的任何损失和损害赔偿,使其免于承担弥偿责任并获得全数弥偿。

If payment of the Aggregate Investment Amount and the related Brokerage and Levies (whether in whole or in part) is not received or settled in the time and manner stipulated in this Agreement, the Company, the Joint Sponsors and the Overall Coordinators reserve the right, in their respective absolute discretions, to terminate this Agreement and in such event all obligations and liabilities on the part of the Company, the Joint Sponsors and the Overall Coordinators shall cease and terminate (but without prejudice to any claim which the Company, the Joint Sponsors and the Overall Coordinators may have against the Investor arising out of its failure to comply with its obligations under this Agreement). The Investor shall in any event be fully responsible for and shall indemnify, hold harmless and keep fully indemnified, on an after-tax basis, each of the Indemnified Parties against any loss and damages that they may suffer or incur arising out of or in connection with any failure on the part of the Investor to pay for the Aggregate Investment Amount and the Brokerage and Levies in full in accordance with clause 6.5.

- 4.7 如果未能符合上市规则第 8.08(3)条项下上市日期由公众人士持有的 H 股中,由持股量最高的三名公众股东实益拥有的百分比,不得超过 50%的规定,联席保荐人、整体协调人及本公司有权全权绝对酌情调整投资者将予认购的投资者股份数目的分配,以符合上市规则第 8.08(3)条的规定。
  - In the event that the requirement under Rule 8.08(3) of the Listing Rules, in which no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, cannot be satisfied, the Joint Sponsors, the Overall Coordinators and the Company shall have the right to adjust the allocation of the number of Investor Shares to be subscribed by the Investor in their sole and absolute discretion to satisfy the requirement under Rule 8.08(3) of the Listing Rules.
- 4.8 如本公司、联席保荐人、整体协调人及其分别的联属人士(视乎情况而定)各自因其控制以外的状况,包括但不限于天灾、洪水、疾病、大流行病或疫情的爆发或升级(包括但不限于禽流感、严重急性呼吸系统综合症、H1N1流感、H5N1、MERS、埃博拉病毒及COVID-19)、宣布进入国家、国际或地区紧急状态、灾害、灾难、危机、经济或全面制裁、爆炸、地震、火山爆发、严重交通中断、政府运作崩溃、公众骚乱、政治动荡或敌对行动威胁或升级或爆发、战争(不论是否宣战)、恐怖活动、火灾、暴乱、叛乱、民变、罢工、停工、其他行业行动、一般电力或其他供应故障、撞机、意外或机械或电气故障、技术或计算机故障或任何汇款系统故障、禁运、劳资纠纷及任何现有或未来法律的变更、政府活动的任何现有或未来行动或其他类似情况),而被阻止或延迟履行其在本协议下的义务,本公司、联席保荐人、整体协调人及其各自的联属人士(不论共同或个别)无需就任何延迟或未能执行其在本协议下规定的义务承担任何责任,且本公司、联席保荐人、整体协调人及其各自的联属人士各自有权终止本协议。

None of the Company, the Joint Sponsors, the Overall Coordinators, and their respective affiliates shall be liable (whether jointly or severally) for any failure or delay in the performance of its obligations under this Agreement and each of the Company, or the Joint Sponsors, the Overall Coordinators and their respective affiliates shall be entitled to terminate this Agreement if it is prevented or delayed from performing its obligations under this Agreement as a result of circumstances beyond control of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates (as the case may be), including, but not limited to, acts of God, flood, outbreak or escalations of diseases, epidemics or pandemics including but not limited to avian influenza, severe acute respiratory syndrome, H1N1 influenza, H5N1, MERS, Ebola virus and the COVID-19, declaration of a national, international, regional emergency, disaster, calamity, crisis,

economic or comprehensive sanctions, explosion, earthquake, volcanic eruption, severe transport disruption, paralysis in government operation, public disorder, political instability or threat or escalation or outbreak of hostilities, war (whether declared or undeclared), terrorism, fire, riot, rebellion, civil commotion, strike, lockout, other industrial action, general failure of electricity or other supply, aircraft collision, accidental or mechanical or electrical breakdown, technical or computer failure or failure of any money transmission system, embargo, labour dispute and changes in any existing or future Laws, any existing or future act of governmental activity or the like.

## 5 对投资者的限制

## RESTRICTIONS ON THE INVESTOR

5.1 按照第 5.2 条,投资者(为其自身及代表投资者附属公司(在投资者股份由投资者附属公司持有的情况下))与本公司、联席保荐人及整体协调人达成一致、订立契诺并承诺,未经本公司、联席保荐人及整体协调人各自的事先书面同意,投资者自上市日期(含)起至上市日期后六(6)个月期间(含)止("禁售期")内的任何时间(包括上市日期)投资者不会并促使其联属人士不会直接或间接地(i)以任何方式处置任何相关股份或持有任何相关股份的任何公司或实体中的任何权益,包括任何可转换、可交换、可行使的证券或代表可收取上述证券的权利,或同意或订约订立或公开宣布有意订立此类交易;(ii)允许其自身在其最终实益拥有人层面发生控制权改变(其定义见证监会颁布的《公司收购、合并及股份回购守则》);(iii)直接或间接地达成与任何上述交易具有相同经济效果的交易;或(iv)同意或订约或公开宣布有意订立上文(i)、(ii)及(iii)所述的任何前述交易,而不论上文(i)、(ii)及(iii)所述的任何前述交易是否将以交付相关股份或其他可转换为、可行使以获得或可兑换为相关股份的该等其他证券来交收,无论以现金或其他方式。投资者有权在禁售期后的任何时间根据适用法律的要求自由处置任何相关股份。

Subject to clause 5.2, the Investor for itself and on behalf of its wholly-owned subsidiary (where the Investor Shares are to be held by such wholly-owned subsidiary) agrees, covenants with and undertakes to the Company, the Joint Sponsors and the Overall Coordinators that without the prior written consent of each of the Company, the Joint Sponsors and the Overall Coordinators, the Investor will not, and will cause its affiliates not to, whether directly or indirectly, at any time during the period commencing from (and inclusive of) the Listing Date and ending on (and inclusive of) the date falling six (6) months after the Listing Date (the "Lock-up Period"), directly or indirectly, (i) dispose of, in any way, any Relevant Shares or any interest in any company or entity holding any Relevant Shares, including any security that is convertible, exchangeable, exercisable or represents a right to receive the above securities, or agrees, enters into an agreement or publicly announces an intention to enter into such a transaction; (ii) allow itself to undergo a change of control (as defined in The Codes on Takeovers and Mergers and Share Buy-backs promulgated by the SFC) at the level of its ultimate beneficial owner; (iii) enter into any transactions directly or indirectly with the same economic effect as any aforesaid transaction; or (iv) agree or contract to, or publicly announce an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise. The Investor is entitled to freely dispose of any Relevant Shares at any time after the Lock-up Period, pursuant to applicable Laws.

5.2 第 5.1 条的任何规定不得阻止投资者将全部或部分相关股份转让予投资者的任何全资附属公司,前提是,在所有情况下:

Nothing contained in clause 5.1 shall prevent the Investor from transferring all or part of the Relevant Shares to any wholly-owned subsidiary of the Investor, provided that, in all cases:

- (a) 在此类转让之前,该全资附属公司须发出按本公司、联席保荐人及整体协调人信纳的条款作出及致彼等并以彼等为受益人的书面承诺,表示同意受且投资者承诺促使该全资附属公司将受本协议下投资者义务的约束,包括但不限于本第 5 条载列的对投资者的限制,犹如该全资附属公司本身受上述义务和限制的规限; prior to such transfer, such wholly-owned subsidiary gives a written undertaking (addressed to and in favor of the Company, the Joint Sponsors and the Overall Coordinators in terms satisfactory to them) agreeing to, and the Investor undertakes to procure that such wholly-owned subsidiary will, be bound by the Investor's obligations under this Agreement, including the restrictions in this clause 5 imposed on the Investor, as if such wholly-owned subsidiary were itself subject to such obligations and restrictions;
- (b) 该全资附属公司应被视为已作出第 6 条规定的相同承认、确认、承诺、陈述及保证; such wholly-owned subsidiary shall be deemed to have given the same acknowledgements, confirmations, undertakings, representations and warranties as provided in clause 6;
- (c) 资者及其该全资附属公司就彼等持有的所有相关股份被视为投资者,并须共同及个别承担本协议施加的所有责任及义务; the Investor and such wholly-owned subsidiary of the Investor shall be treated as being the Investor in respect of all the Relevant Shares held by them and shall jointly and severally bear all liabilities and obligations imposed by this Agreement;
- (d) 如果在禁售期届满前的任何时间,该全资附属公司不再或将不再作为投资者的全资附属公司,则其必须(且投资者须促使该附属公司须)立即且于任何情况下不再作为投资者的全资附属公司之前,将其持有的相关股份全数及有效地转让予投资者或投资者的另一家全资附属公司,其亦将需要按本公司、联席保荐人及整体协调人信纳的条款作出或投资者促使其作出及致彼等的书面承诺,表示同意且投资者承诺促使该全资附属公司受本协议下投资者义务的约束,包括但不限于本协议第5条载列的对投资者限制并作出本协议项下的相同承认、确认、承诺、陈述及保证,犹如该全资附属公司本身须受限于该等义务和限制,并共同及个别承担本协议施加的一切责任及义务;及

if at any time prior to expiration of the Lock-up Period, such wholly-owned subsidiary ceases or will cease to be a wholly-owned subsidiary of the Investor, it shall (and the Investor shall procure that such subsidiary shall) immediately, and in any event before ceasing to be a wholly-owned subsidiary of the Investor, fully and effectively transfer the Relevant Shares it holds to the Investor or another wholly-owned subsidiary of the Investor, which shall give or be procured by the Investor to give a written undertaking (addressed to and in favor of the Company, the Joint Sponsors and the Overall Coordinators in terms satisfactory to them) agreeing to, and the Investor undertakes to procure that such wholly-owned subsidiary will, be bound by the Investor's obligations under this Agreement, including the restrictions in this clause 5 imposed on the Investor and gives the same acknowledgements, confirmations, undertakings, representations and warranties hereunder,

as if such wholly-owned subsidiary were itself subject to such obligations and restrictions and shall jointly and severally bear all liabilities and obligations imposed by this Agreement; and

- (e) 全资附属公司 (i) 并非美国人士; (ii) 位于美国境外; 且 (iii)按照 S 规例在境外交易中购买相关股份。 such wholly-owned subsidiary is (i) not a U.S. Person; (ii) located outside the United States and (iii) acquiring the Relevant Shares in an offshore transaction in reliance on Regulation.
- 5.3 投资者同意并承诺,除了获得本公司、联席保荐人及整体协调人的事先书面同意外,在上市日期起12个月期间内,投资者不会认购任何本公司股份以致投资者及其紧密联系人于本公司已发行股本总额中的持股总额(直接或间接)达到本公司全部已发行股本的 10%(或上市规则中为界定"主要股东"而不时规定的其他百分比),在上市日期起12个月期间内,投资者不得成为本公司核心关连人士(按照上市规则的定义),而且,投资者及其紧密联系人(定义见上市规则)于本公司已发行股本总额中的(直接或间接)总持股量不得导致公众人士持有的本公司证券总数(按上市规则所拟定及联交所所诠释(包括但不限于上市规则第8.08条))低于上市规则第8.08条载列的所需百分比或联交所可能不时批准并适用于本公司的该等其他百分比。投资者同意如发现任何上述情况,将尽快通知本公司、联席保荐人及整体协调人。

The Investor agrees and undertakes that, except with the prior written consent of the Company, the Joint Sponsors and the Overall Coordinators, the Investor shall not subscribe for any shares of the Company if such subscription would result in the aggregate holding (direct and indirect) of the Investor and its close associates in the total issued share capital of the Company to reach 10% (or such other percentage as provided in the Listing Rules from time to time for the definition of "substantial shareholder") of the Company's entire issued share capital during the period of 12 months following the Listing Date, and it would not become a core connected person of the Company within the meaning of the Listing Rules during the period of 12 months following the Listing Date and, further, that the aggregate holding (direct and indirect) of the Investor and its close associates (as defined under the Listing Rules) in the total issued share capital of the Company shall not be such as to cause the total securities of the Company held by the public (as contemplated in the Listing Rules and interpreted by the Stock Exchange, including but not limited to Rule 8.08) to fall below the required percentage set out in Rule 8.08 of the Listing Rules or such other percentage as may be approved by the Stock Exchange and applicable to the Company from time to time. The Investor agrees to notify the Company, the Joint Sponsors and the Overall Coordinators if it comes to its attention of any of the abovementioned situations.

5.4 投资者同意其持有本公司股本是以自有资金投资为基础。投资者不得,且须促使其控股股东、联系人及其各自的实益所有人均不得通过询价圈购申请或下单购买全球发售下的 H 股 (投资者股份除外)或申请认购香港公开发售下的 H 股,除非符合上市规则及上市指南第4.15 章适用段落所载的规定及/或根据联交所授予的相关豁免或同意。

The Investor agrees that the Investor's holding of the Company's share capital is on a proprietary investment basis. The Investor shall not, and shall procure that none of its controlling shareholder(s), associates and their respective beneficial owners shall, apply for or place an order through the book building process for H Shares in the Global Offering (other than the Investor Shares) or make an application for H Shares in the Hong Kong Public Offering, except where permitted under the

applicable paragraphs of Chapter 4.15 of the Listing Guide and the Listing Rules, and/or in accordance with any relevant waivers or consents granted by the Stock Exchange.

- 5.5 投资者及其联属人士、联系人、董事、高级管理人员、雇员、代理人或代表不得与本公司、本公司最大股东、本集团任何成员公司或其各自的联属人士、董事、高级管理人员、监事、雇员或代理人接受或签订违背或违反上市规则(包括上市指南第 4.15 章中适用段落所载的规定或香港监管机构发布的其他书面指引)的任何安排或协议(包括但不限于任何附函)。 The Investor and its affiliates, associates, directors, officers, employees, agents or representatives shall not accept or enter into any arrangement or agreement, including any side letter, which is inconsistent with, or in contravention of, the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide or other written guidance published by the Hong Kong regulators) with the Company, the largest shareholder of the Company, any other member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents.
- 6 承认、陈述、保证及承诺
  ACKNOWLEDGEMENTS, REPRESENTATIONS, UNDERTAKINGS AND WARRANTIES
- 6.1 投资者向本公司、联席保荐人及整体协调人中的每一方承认、陈述、承诺、保证、同意及 确认:

The Investor acknowledges, represents, undertakes, warrants, agrees and confirms to each of the Company, the Joint Sponsors and the Overall Coordinators that:

- 本公司、联席保荐人、整体协调人及其各自的联属人士、董事、高级管理人员、监 (a) 事、雇员、代理人、顾问、联系人、合伙人及代表各自概未陈述及保证或承诺或担 保全球发售将继续或予以完成(在任何特定期限内或在所有期限),或发售价将介 乎公开文件所载的指示性范围,及倘若全球发售出于任何原因延期、并未继续或未 予完成,或倘若发售价并非介乎发售文件所载的指示性范围,本公司、联席保荐人、 整体协调人及其各自的联属人士、董事、高级管理人员、雇员、代理人、顾问、联 系人、合伙人及代表各自不对投资者承担任何法律责任; each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, agents, advisors, associates, partners and representatives makes no representation and gives no warranty or undertaking or guarantee that the Global Offering will proceed or be completed (within any particular time period or at all) or that the Offer Price will be within the indicative range set forth in the Public Documents, and will be under no liability whatsoever to the Investor in the event that the Global Offering is delayed, does not proceed or is not completed for any reason, or if the Offer Price is not within the indicative range set forth in the Public Documents;
- (b) 本协议、投资者的背景资料及本协议拟涉及的各方之间的关系和安排须于公开文件 及全球发售的其他销售及路演资料中披露,而投资者将在公开文件以及上述其他销 售及路演资料以及公告中被引述,以及(具体而言)本协议将构成须就全球发售或 另行根据公司(清盘及杂项条文)条例及上市规则提交予香港的监管机构及向公众 展示的重大合同;
  - this Agreement, the background information of the Investor and the relationship and arrangements between the Parties contemplated by this Agreement will be required to be

disclosed in the Public Documents and other marketing and roadshow materials for the Global Offering and that the Investor will be referred to in the Public Documents and such other marketing and roadshow materials and announcements and, specifically, this Agreement will be a material contract required to be filed with regulatory authorities in Hong Kong and made available on display to the public in connection with the Global Offering or otherwise pursuant to the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules;

- (c) 须根据上市规则提交予联交所或在 FINI 上披露的有关投资者的信息将与本公司、 联交所、证监会和其他政府机关在必要的情况下共享,并将纳入一份综合承配人名 单,该名单将在 FINI 上向参与全球发售的整体协调人披露,并且所有该等信息在 各方面都是真实、完整和准确的,且不具误导性;
  - the information in relation to the Investor as required to be submitted to the Stock Exchange under the Listing Rules or on FINI will be shared with the Company, the Stock Exchange, SFC and such other Governmental Authority as necessary and will be included in a consolidated placee list which will be disclosed on FINI to the Overall Coordinators involved in the Global Offering, and all such information is true, complete and accurate in all respects and is not misleading;
- (d) 发售价完全且排他性地按照全球发售的条款和条件厘定,并且投资者概无任何权利 就此提出任何异议;
  - the Offer Price is to be determined solely and exclusively in accordance with the terms and conditions of the Global Offering and the Investor shall not have any right to raise any objection thereto;
- (e) 投资者将由投资者通过整体协调人及/或其作为国际发售中国际包销商的代表身份的联属人士认购;
  - the Investor Shares will be subscribed for by the Investor through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the International Offering;
- (f) 投资者将根据本公司组织大纲及章程或其他组建或组织章程文件及本协议的条款及 条件接受投资者股份,并受其规限;
  - the Investor will accept the Investor Shares on and subject to the terms and conditions of the memorandum and articles of association or other constituent or constitutional documents of the Company and this Agreement;
- (g) 投资者股份数目可受根据上市规则第 18 项应用指引或上市指南第 4.14 章或联交所可能不时批准并适用于本公司的该等其他百分比进行的国际发售与香港公开发售之间的股份重新分配所影响;
  - the number of Investor Shares may be affected by re-allocation of Shares between the International Offering and the Hong Kong Public Offering pursuant to Practice Note 18 of the Listing Rules or Chapter 4.14 of the Listing Guide or such other percentage as may be approved by the Stock Exchange and applicable to the Company from time to time;
- (h) 联席保荐人、整体协调人及本公司可在必要的程度内全权绝对酌情调整投资者股份数目的分配,以符合上市规则第8.08(3)条,其中规定上市日期由公众人士持有的H

股中,由持股量最高的三名公众股东实益拥有的百分比,不得超过50%、上市规则第8.08(1)(a)条或联交所另行批准的最低公众持股量规定;

the Joint Sponsors, the Overall Coordinators and the Company can, to the extent necessary, adjust the allocation of the number of Investor Shares in their sole and absolute discretion for the purpose of satisfying Rule 8.08(3) of the Listing Rules which provide that no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, the minimum public float requirement under Rule 8.08(1)(a) of the Listing Rules or as otherwise approved by the Stock Exchange;

- (i) 在订立本协议时或前后或其后在国际发售交割之前的任何时间,本公司、联席保荐人及/或整体协调人已经、或可能及/或拟议与一个或多个其他投资者订立进行类似投资的协议,作为国际发售的一部分;
  - at or around the time of entering into this Agreement or at any time hereafter but before the closing of the International Offering, the Company, the Joint Sponsors and/or the Overall Coordinators have entered into, or may and/or propose to enter into, agreements for similar investments with one or more other investors as part of the International Offering;
- (j) 本公司、联席保荐人、整体协调人、或其各自的任何附属公司、联属人士、代理人、董事、高级管理人员、监事、雇员、合伙人或代表或参与全球发售的任何其他方均不对投资者股份的收购或任何交易的税务、法律、货币或其他经济等后果承担任何责任;
  - none of the Company, the Joint Sponsors, the Overall Coordinators nor any of their respective subsidiaries, affiliates, agents, directors, officers, supervisors, employees, partners or representatives nor any other party involved in the Global Offering assumes any responsibility for any tax, legal, currency, economic or other consequences of the acquisition of, or in relation to any dealings in, the Investor Shares;
- (k) 投资者股份并无且将不会根据证券法或美国任何州或其他司法管辖区的证券法登记, 且不得直接或间接地在美国境内或向美国人士或为美国人士的利益发售、转售、质 押或另行转让,除非按照有效的登记声明或证券法登记要求的豁免,或交易不受证 券法登记要求的约束,或在任何其他司法管辖区或为了任何其他司法管辖区人士的 原因或利益,除非该司法管辖区适用法律允许;
  - the Investor Shares have not been and will not be registered under the Securities Act or the securities law of any state or other jurisdiction of the United States and may not be offered, resold, pledged or otherwise transferred directly or indirectly in the United States or to or for the account or benefit of any U.S. Person except pursuant to an effective registration statement or an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act, or in any other jurisdiction or for the account or benefit of any persons in any other jurisdictions except as allowed by applicable Laws of such jurisdiction;
- (l) [保留]; [reserved];
- (m) 其理解并同意投资者股份的转让仅可根据 S 规例,在美国境外在"境外交易"(定义 见 S 规例)中进行,且在每种情况下均应按照美国各州和任何其他司法管辖区的任

何适用证券法律进行,且任何代表投资者股份证书应附带实际具有该等作用的提示语;

it understands and agrees that transfer of the Investor Shares may only be made outside the United States in an "offshore transaction" (as defined in Regulation S) in accordance with Regulation S and in each case, in accordance with any applicable securities laws of any state of the United States and any other jurisdictions, and any share certificate(s) representing the Investor Shares shall bear a legend substantially to such effect;

- (n) 其理解,本公司、联席保荐人、整体协调人或国际发售的任何国际包销商均不曾就 投资者股份的后续再发售、转售、质押或转让作出有关能否享有证券法项下任何可 享有的豁免的任何陈述;
  - it understands that none of the Company, the Joint Sponsors, the Overall Coordinators or any of the international underwriters of the International Offering has made any representation as to the availability of any available exemption under the Securities Act for the subsequent reoffer, resale, pledge or transfer of the Investor Shares;
- (o) 除第 5.2 条项下规定外,若一家附属公司持有任何投资者股份,只要该附属公司于禁售期届满之前继续持有任何投资者股份,投资者须促使该附属公司始终作为投资者的全资附属公司,并继续恪守及遵守本协议下的条款及条件; except as provided for under clause 5.2, to the extent any of the Investor Shares are held by a subsidiary, the Investor shall procure that this subsidiary remains a wholly-owned subsidiary of the Investor and continues to adhere to and abide by the terms and conditions hereunder for so long as such subsidiary continues to hold any of the Investor Shares before the expiration of the Lock- up Period;
- (p) 在适用法律允许的最大范围内,投资者不可撤销地放弃其可能对联席保荐人、整体协调人、包销商和本公司、其各自的关联方、董事、高级管理人员、监事、雇员、顾问和代表提出的因本协议和全球发售引起的或与之有关的任何索赔; the Investor irrevocably waives to the fullest extent permitted by applicable Laws, any claims it may have against any of the Joint Sponsors, the Overall Coordinators, the underwriters and the Company, their respective affiliates, directors, officers, supervisors, employees, advisors and representatives arising out of or in connection with this Agreement and the Global Offering;
- (q) 招股章程发布前,其已收到(及将来可能收到)可构成有关投资者投资于(及持有)投资者股份的重大、非公开信息及/或内幕信息(定义见证券及期货条例)的信息,且其(i)不会将该等信息披露给任何人士,除了严格基于有必要知晓的原则向其联属人士、附属公司、董事、高级管理人员、雇员、顾问、联系人及代表("授权接收人")披露且仅用于评估其在投资投资者股份中的投资或者另行为法律要求的之外,直至该等信息并非由于投资者或其授权接收人方面的过错而成为公开信息;(ii)尽其全力确保其授权接收人(按照本第 6.1(q)条向其披露了该等信息)不会向任何人士披露该等信息,除了严格基于有必要知晓的原则向其他授权接收人披露的之外;并且(iii)不会并将尽其全力确保其授权接收人(按照本第 6.1(q)条向其披露了该等信息)不会以可能导致违反美国、香港、中国或与该等交易相关的任何其他适用司法管辖区的证券法(包括任何内幕交易条文)的方式,直接或间接地购买、出售或买卖或交易 H 股或本公司或其联属人士或联系人的其他证券或衍生工具;

prior to the publication of the Prospectus, it has received (and may in the future receive) information that may constitute material, non-public information and/or inside information as defined in the SFO in connection with the Investor's investment in (and holding of) the Investor Shares, and it shall: (i) not disclose such information to any person other than to its affiliates, subsidiaries, directors, officers, employees, advisors, associates and representatives (the "Authorized Recipients") on a strictly need-to-know basis for the sole purpose of evaluating its investment in the Investor Shares or otherwise required by Laws, until such information becomes public information through no fault on the part of the Investor or any of its Authorized Recipients; (ii) use its best efforts to ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(q)) do not disclose such information to any person other than to other Authorized Recipients on a strictly need-to-know basis; and (iii) not and will use it best efforts to ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(q)) do not purchase, sell or trade or alternatively, deal, directly or indirectly, in the H Shares or other securities or derivatives of the Company or its affiliates or associates in a manner that could result in any violation of the securities laws (including any insider trading provisions) of the United States, Hong Kong, the PRC or any other applicable jurisdiction relevant to such dealing;

- (r) 本协议、在保密基础上提供给投资者及/或其代表的招股章程草案或初步发售通函草案及在保密基础上可能提供给(无论书面或口头地)投资者及/或其代表的任何其他材料中所载的信息不可复制、披露、传阅或散布予任何其他人士且所提供的该等信息和资料可能会被修改、更新、修订及完成,并且投资者在决定是否投资于投资者股份时不得依赖于该等信息和资料。为免生疑问:
  - the information contained in this Agreement, the draft Prospectus and the draft Preliminary Offering Circulars provided to the Investor and/or its representatives on a confidential basis and any other material which may have been provided (whether in writing or verbally) to the Investor and/or its representatives on a confidential basis may not be reproduced, disclosed, circulated or disseminated to any other person and such information and materials so provided are subject to change, updating, amendment and completion, and should not be relied upon by the Investor in determining whether to invest in the Investor Shares. For the avoidance of doubt:
  - (i) 可能已经提供给投资者及/或其代表的招股章程草案、初步发售通函草案或任何其他资料均不构成在任何司法管辖区收购、购买或认购任何证券的邀请、要约或招揽而在该司法管辖区不允许该等要约、招揽或出售并且可能已经提供给(无论书面或口头地)投资者及/或其代表的招股章程草案、初步发售通函草案或任何其他资料中的任何内容均不构成任何合同或承诺的依据;

neither the draft Prospectus nor the draft Preliminary Offering Circular nor any other materials which may have been provided to the Investor and/or its representatives constitutes an invitation or offer or the solicitation to acquire, purchase or subscribe for any securities in any jurisdiction where such offer, solicitation or sale is not permitted and nothing contained in either the draft Prospectus or the draft Preliminary Offering Circular or any other materials which

may have been provided (whether in writing or verbally) to the Investor and/or its representatives shall form the basis of any contract or commitment whatsoever;

- (ii) 可能已经提供给(无论书面或口头地)投资者及/或其代表的招股章程草案、初步发售通函草案或任何其他资料均不应作为作出或收到认购、收购或购买任何 H 股或其他证券的要约或邀请的依据;及 no offers of, or invitations to subscribe for, acquire or purchase, any H Shares or other securities shall be made or received on the basis of the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) to the Investor and/or its representatives; and
- (iii) 可能已经提供(无论书面或口头地)给投资者的初步发售通函草案、招股章程草案或任何其他资料可能需要在订立本协议之后加以进一步修改并且投资者在决定是否投资于投资者股份时不得加以倚赖并且投资者特此同意此类修改(如有)并且放弃其与此类修改有关的权利(如有); the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) or furnished to the Investor, may be subject to further amendments subsequent to the entering into this Agreement and should not be relied upon by the Investor in determining whether to invest in the Investor Shares and the Investor hereby consents to such amendments (if any) and waives its rights in connection with such amendments (if any);
- (s) 本协议(无论整体还是个别)不构成在美国或任何其他司法管辖区出售证券的要约 而在该司法管辖区该等出售证券的要约将是非法的; (s) this Agreement does not, collectively or separately, constitute an offer of securities for

sale in the United States or any other jurisdictions in which such an offer would be unlawful;

- (t) 投资者或其任何联属人士或代表其行事的任何人士均未从事或将从事关于投资者股份的任何定向销售工作(按照 S 规例的定义)或就投资者股份作出的任何广泛招揽或公开广告(按照证券法 D 规例的定义或以参与公开发售的任何方式(定义见证券法第 4(2)条));
  - neither the Investor nor any of its affiliates nor any person acting on its or their behalf has engaged or will engage in any directed selling efforts (within the meaning of Regulation S) with respect to the Investor Shares or any form of general solicitation or general advertising (as defined in Regulation D under the Securities Act) or in any manner involving a public offering (as defined in Section 4(2) of the Securities Act) made with respect to the Investor Shares;
- (u) 其已收到其认为对于评估收购投资者股份的利弊及风险所必需或合宜的所有信息并且有机会就本公司、投资者股份及其认为对于评估收购投资者股份的利弊及风险所必需或合宜的其他相关事宜向本公司、联席保荐人或整体协调人发问及取得答复,并且本公司已向投资者或其代理人提供了投资者或其代表所要求的有关投资于投资者股份的所有文件及资料;
  - it has been furnished with all information it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares and has been given the

opportunity to ask questions and receive answers from the Company, the Joint Sponsors or the Overall Coordinators concerning the Company, the Investor Shares or other related matters it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares, and that the Company has made available to the Investor or its agents all documents and information in relation to an investment in the Investor Shares required by or on behalf of the Investor;

(v) 在制定投资决策时,投资者依赖于并仅将依赖于由本公司刊发的国际发售通函中提供的信息,而不依赖于本公司、联席保荐人及/或整体协调人(包括其各自的董事、高级管理人员、监事、雇员、顾问、代理人、代表、联系人、合伙人及联属人士)或其代表可能于本协议之日或之前向投资者提供的任何其他信息(无论是由本公司、联席保荐人、整体协调人或各自的董事、高级管理人员、监事、雇员、顾问、代理人、代表、联系人、合伙人和联属人士或其他人士所准备),而本公司、联席保荐人、整体协调人及其各自的董事、高级管理人员、监事、雇员、顾问、代理人、代表、联系人、合伙人和联属人士均未就国际发售通函中未载列的任何该等信息或材料的准确性或完整性作出任何陈述,亦未给予任何保证或承诺;且本公司、联席保荐人、整体协调人及其各自的董事、高级管理人员、监事、雇员、顾问、代理人、代表、联系人、合伙人及其联属人士现时或将来概不因投资者或其董事、高级管理人员、雇员、顾问、代理人、代表、联系人、合伙人和联属人士使用或依赖于该等信息或资料或者国际发售通函中未载列的任何信息,而对该等人士承担或将承担任何法律责任;

in making its investment decision, the Investor has relied and will rely only on information provided in the International Offering Circular issued by the Company and not on any other information (whether prepared by the Company, the Joint Sponsors, the Overall Coordinators or their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates or otherwise) which may have been furnished to the Investor by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators (including their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates) on or before the date hereof, and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates makes any representation and gives any warranty or undertaking as to the accuracy or completeness of any such information or materials not contained in the International Offering Circular and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and their affiliates has or will have any liability to the Investor or its directors, officers, employees, advisors, agents, representatives, associates, partners and affiliates resulting from its use of or reliance on such information or materials, or otherwise for any information not contained in the International Offering Circular;

(w) 联席保荐人、整体协调人、包销商及其各自的董事、高级管理人员、雇员、附属公司、代理人、联系人、联属人士、代表、合伙人及顾问均未就投资者股份的利弊,或认购、购买或发售投资者股份,或本公司或本公司附属公司的业务、研发、营运、前景或财务或其他状况或就与此相关的任何其他事项向其作出任何保证、陈述或建议;且除本协议第6条和第10.1条中提供的保证和声明外,除最终国际发售通函订

明之外,本公司及其董事、高级管理人员、监事、雇员、附属公司、代理人、联系人、联属人士、代表及顾问均未就投资者股份的利弊,或认购、购买或发售投资者股份,或本公司或本公司附属公司的业务、研发、营运、前景或财务或其他状况或就与此相关的任何其他事项向投资者作出任何保证、陈述或建议;

none of the Joint Sponsors, the Overall Coordinators, the underwriters and their respective directors, officers, employees, subsidiaries, agents, associates, affiliates, representatives, partners and advisors has made any warranty, representation or recommendation to it as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, research and development, operations, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith; and save for the representations and warranties set forth in clauses 6 and 10.1 and except as provided in the final International Offering Circular, none of the Company and its directors, officers, supervisors, employees, subsidiaries, agents, associates, affiliates, representatives and advisors has made any warranty, representation or recommendation to the Investor as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, operations, research and development, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith;

(x) 其已就本公司、本集团、投资者股份以及本协议中载列的认购投资者股份的条款展开自己的调查,并已获得自己的独立意见(包括税务、监管、财务、会计、法律、货币及其他方面),范围以其认为必要或适宜者,或令其满意的其他方面为限,涉及与投资者股份投资相关的税务、监管、财务、会计、法律、货币及其他方面,并与投资者投资的适当性有关;且现时并未依赖于及将来亦无权依赖于,由本公司(除本协议项下提供的保证之外)或任何联席保荐人、整体协调人或包销商或者他人代表其就全球发售取得或开展(视情况而定)的任何意见(包括税务、监管、财务、会计、法律、货币及其他方面)、尽职调查审核或调查或其他意见或保证并且本公司、联席保荐人、整体协调人或其各自联系人、联属人士、董事、高级管理人员、监事、雇员、合伙人、雇问、代理人或代表均不对投资者认购投资者股份或任何与投资者股份相关交易的任何税务、监管、财务、会计、法律、货币或其他经济等后果承担任何责任;

it has conducted its own investigation with respect to the Company, the Group, and the Investor Shares and the terms of the subscription of the Investor Shares provided in this Agreement, and has obtained its own independent advice (including tax, regulatory, financial, accounting, legal, currency and otherwise) to the extent it considers necessary or appropriate or otherwise has satisfied itself concerning, including the tax, regulatory, financial, accounting, legal, currency and otherwise related to the investment in the Investor Shares and as to the suitability thereof for the Investor, and has not relied, and will not be entitled to rely, on any advice (including tax, regulatory, financial, accounting, legal, currency and otherwise), due diligence review or investigation or other advice or comfort obtained or conducted (as the case may be) by or on behalf of the Company (save for the warranties set forth in this Agreement) or any of the Joint Sponsors, the Overall Coordinators or the underwriters in connection with the Global Offering and none of the Company, the Joint Sponsors, the Overall Coordinators or their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives takes any responsibility as to any tax, regulatory, financial, accounting,

legal, currency or other economic or other consequences of the subscription of the Investor Shares by the Investors or in relation to any dealings in the Investor Shares;

- (y) 据其了解,目前不存在投资者股份的公开市场,而且本公司、联席保荐人及整体协调人也不保证投资者股份将永远存在公开或活跃市场; its understands that no public market now exists for the Investor Shares, and that the Company, the Joint Sponsors and the Overall Coordinators have made no assurances that a public or active market will ever exist for the Investor Shares;
- 在联交所可能批准并符合适用法律的情况下,本公司及整体协调人将拥有改变或调整(i)全球发售项下将予发行的 H 股数目; (ii)香港公开发售及国际发售项下将予发行的 H 股数目; 及(iii)发售 H 股、公开文件中规定的指示性发售价范围及发售价的其他调整或重新分配的全权绝对酌情决定权; the Company, the Overall Coordinators will have absolute discretion to change or adjust (i) the number of H Shares to be issued under the Global Offering; (ii) the number of H Shares to be issued under the Hong Kong Public Offering and the International Offering, respectively; and (iii) other adjustment or re-allocation of H Shares being offered, the indicative offer price range set forth in the Public Documents and the Offer Price as may be approved by the Stock Exchange and in compliance with applicable Laws;
- (aa) 任何不遵守本协议限制的要约、出售、质押或其他转让将不被本公司就相关股份予以承认;及 any offer, sale, pledge or other transfer made other than in compliance with the restrictions in this Agreement will not be recognized by the Company in respect of the Relevant Shares; and
- (bb) 投资者已同意于上市日期或根据第 4.5 条协议的其他日期上午 8 时(香港时间)或之前支付总投资金额及相关经纪佣金和征费。 the Investor has agreed that the payment for the Aggregate Investment Amount and the related Brokerage and Levies shall be made by 8:00 a.m. (Hong Kong time) on the Listing Date or such other date as agreed in accordance with clause 4.5.
- 6.2 投资者向本公司、联席保荐人及整体协调人进一步承认、陈述、保证及承诺:
  The Investor further acknowledges, represents, warrants and undertakes to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) 其根据其成立地的法律正式成立、有效存续,未有针对其破产、清算或清盘提出的任何申请、发布的任何命令、或通过的任何有效决议; it has been duly incorporated and is validly existing under the Laws of its place of incorporation and that there has been no petition filed, order made or effective resolution passed for its bankruptcy, liquidation or winding up;
  - (b) 其合资格收取及使用本协议项下的资料(包括(其中包括)本协议、招股章程草案 及初步发售通函草案),而不会违反所有适用于投资者的法律或需要取得投资者所 在司法管辖区的任何注册或许可; it is qualified to receive and use the information under this Agreement (including, among others, this Agreement, the draft Prospectus and the draft Preliminary Offering Circular),

which would not be contrary to all Laws applicable to the Investor or would require any registration or licensing within the jurisdiction that the Investor is in;

- (c) 其具有合法权利和权力拥有、使用、租赁和经营其与履行本协议项下的付款义务相关的资产并以目前的方式开展与履行本协议项下的付款义务相关的业务; it has the legal right and authority to own, use, lease and operate its assets related to the performance of its payment obligations under this Agreement and to conduct its business related to the performance of its payment obligations under this Agreement in the manner presently conducted;
- (d) 其具有全面的权力、权限及能力,并已采取了签署和交付本协议,达成并实施本协议中预期的交易以及履行其在本协议下义务所需的所有行动(包括从任何政府和监管机构或第三方获得所有必要的同意、批准和授权); it has full power, authority and capacity, and has taken all actions (including obtaining all necessary consents, approvals and authorizations from any governmental and regulatory bodies or third parties) required to execute and deliver this Agreement, enter into and carry out the transactions as contemplated in this Agreement and perform its obligations under this Agreement;
- (e) 本协议已由投资者正式授权、签署及交付,构成对投资者的法定、有效及具有约束力的义务,并可根据本协议条款对投资者强制执行; this Agreement has been duly authorized, executed and delivered by the Investor and constitutes a legal, valid and binding obligation of the Investor enforceable against it in accordance with the terms of this Agreement;
- (f) 其已经采取且将在本协议期限内采取一切必要的步骤,以履行其在本协议项下的义务,使本协议和本协议中预期的交易生效,并遵守所有相关法律; it has taken, and will during the term of this Agreement, take all necessary steps to perform its obligations under this Agreement and to give effect to this Agreement and the transactions contemplated in this Agreement and to comply with all relevant Laws;
- (g) 投资者已经获得任何相关法律项下适用于投资者,且投资者为了认购本协议项下投资者股份需要获得的所有同意、批准、授权、许可和登记("**批准**"),而该等批准保持全面有效且并未失效、被撤销、撤回或搁置,且该等批准无需满足任何尚未满足或得到履行的前提条件。截至本协议之日,所有批准尚未被撤回,投资者也不知悉任何可能导致批准无效、撤回或作废的事实或情况。投资者进一步同意并承诺在批准因任何原因不再完全有效、失效、被撤销、撤回或搁置时及时书面通知本公司、联席保荐人及整体协调人;

all consents, approvals, authorizations, permissions and registrations (the "Approvals") under any relevant Laws applicable to the Investor and required to be obtained by the Investor in connection with the subscription for the Investor Shares under this Agreement have been obtained and are in full force and effect and are not invalidated, revoked, withdrawn or set aside and none of the Approvals is subject to any condition precedent which has not been fulfilled or performed. All Approvals have not been withdrawn as at the date of this Agreement, nor is the Investor aware of any facts or circumstances which may render the Approvals to be invalidated, withdrawn or set aside. The Investor further agrees and undertakes to promptly notify the Company, the Joint Sponsors and the Overall

Coordinators in writing if any of the Approvals ceases to be in full force and effect or is invalidated, revoked, withdrawn or set aside for any reason;

- (h) 投资者签署和交付本协议、投资者履行本协议以及投资者股份的认购或收购(视情况而定)不会违反或导致投资者违反: (i)投资者的组织大纲和章程或其他组建或组织章程文件,或(ii)投资者就本协议预期交易需遵守的,或就投资者认购或收购(视情况而定)投资者股份可能适用于投资者的任何司法管辖区的法律,或(iii)对投资者具有约束力的任何协议或其他文书,或(iv)对投资者具有管辖权的任何政府机关的任何判决、命令或判令;
  - the execution and delivery of this Agreement by the Investor, and its performance of this Agreement and the subscription for or acquisition of (as the case may be) the Investor Shares will not contravene or result in a contravention by the Investor of (i) the memorandum and articles of association or other constituent or constitutional documents of the Investor or (ii) the Laws of any jurisdiction to which the Investor is subject in respect of the transactions contemplated under this Agreement or which may otherwise be applicable to the Investor in connection with the Investor's subscription for or acquisition of (as the case may be) the Investor Shares or (iii) any agreement or other instrument binding upon the Investor or (iv) any judgment, order or decree of any Governmental Authority having jurisdiction over the Investor;
- 其已经遵守并将遵守与认购投资者股份有关的所有司法管辖区的所有适用法律,包 (i) 括在适用的监管部门或机关或证券交易所("监管机构")规定的时间内,直接或通 过本公司、联席保荐人及/或整体协调人间接地向联交所、证监会、中国证监会及 其他政府、公共、货币或监管部门或机关或证券交易所提供或促成提供并同意披露 该等适用法律要求或监管机构不时要求的信息(包括但不限于(i)投资者及其最终实 益所有人及/或最终负责对收购发出与认购投资者股份有关的指示的人员的身份信 息包括但不限于其各自的名称及注册地)); (ii)本协议项下拟进行的交易(包括 但不限于认购投资者股份的详细信息、投资者股份的数量、总投资额及本协议下的 锁定限制); (iii)涉及投资者股份的任何换股安排或其他金融或投资产品及其详细 信息(包括但不限于认购人及其最终受益所有人的身份信息以及此类换股安排或其 他金融或投资产品的提供者);及/或(iv)投资者或其受益所有人及其联系人与公司 及其任何股东之间的任何关联关系)("**投资者相关信息"**),并在任何监管机构规 定的时间内提供。投资者进一步授权本公司、联席保荐人、整体协调人及其各自的 联属人士、董事、高级管理人员、监事、雇员、顾问及代表向该等监管机构披露任 何投资者相关信息,及/或上市规则或适用法律要求的任何公开文件或其他公告或 文件中披露的信息,前提是该等投资者相关信息已在披露前由投资者审阅并确认; it has complied and will comply with all applicable Laws in all jurisdictions relevant to the subscription for the Investor Shares, including to provide information, or cause or procure to information be provided, either directly or indirectly through the Company, the Joint Sponsors and/or the Overall Coordinators, to the Stock Exchange, the SFC, the CSRC and/or any other governmental, public, monetary or regulatory authorities or bodies or securities exchange (collectively, the "Regulators"), and agrees and consents to the disclosure of, such information, in each case, as may be required by applicable Laws or requested by any of the Regulators from time to time (including, without limitation, (i) identity information of the Investor and its ultimate beneficial owner(s) and/or the person(s) ultimately responsible for the giving of the instruction relating to the subscription for the

Investor Shares (including, without limitation, their respective names and places of incorporation); (ii) the transactions contemplated hereunder (including, without limitation, the details of subscription for the Investor Shares, the number of the Investor Shares, the Aggregate Investment Amount, and the lock-up restrictions under this Agreement); (iii) any swap arrangement or other financial or investment product involving the Investor Shares and the details thereof (including, without limitation, the identity information of the subscriber and its ultimate beneficial owner and the provider of such swap arrangement or other financial or investment product); and/or (iv) any connected relationship between the Investor or its beneficial owner(s) and associates on one hand and the Company and any of its shareholders on the other hand) (collectively, the "Investor-related Information") within the time as requested by any of the Regulators. The Investor further authorizes each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, advisors and representatives to disclose any Investor-related Information to such Regulators and/or in any Public Document or other announcement or document as required under the Listing Rules or applicable Laws or as requested by any relevant Regulators, provided that such Investor-related Information has been reviewed and confirmed by the Investor prior to its disclosure;

- (j) 投资者在财务及业务事宜方面知识渊博且经验丰富,因此,(i)其有能力评估对投资者股份进行潜在投资的利弊及风险;(ii)其有能力承担相关投资的经济风险,包括全部损失于投资者股份中的投资;(iii)其已获得其认为对是否投资投资者股份的决策属必要或适当的所有信息;并且(iv)其具备对处于类似发展阶段的公司证券作出投资交易的丰富经验;其日常业务为买卖股份或债权证,或其为专业投资者,一经签订本协议,其不是任何联席保荐人、整体协调人、资本市场中介人或包销商就其项下预期交易的客户;
  - the Investor has such knowledge and experience in financial and business matters that (i) it is capable of evaluating the merits and risks of the prospective investment in the Investor Shares; (ii) it is capable of bearing the economic risks of such investment, including a complete loss of the investment in the Investor Shares; (iii) it has received all the information it considers necessary or appropriate for deciding whether to invest in the Investor Shares; and (iv) it is experienced in transactions of investing in securities of companies in a similar stage of development; its ordinary business is to buy or sell shares or debentures or it is a Professional Investor and by entering into this Agreement, it is not a client of any of the Joint Sponsors or the Overall Coordinators, the CMIs or the underwriters in connection with the transactions contemplated thereunder;
- (k) 其自身作为主事人,为其自身投资目的认购投资者股份,无意分配其根据本协议认购的任何投资者股份,且投资者无权提名任何人士担任本公司的董事、高级管理人员或监事;
  - it is subscribing for the Investor Shares as principal for its own account and for investment purposes and on a proprietary investment basis without a view to making distribution of any of the Investor Shares subscribed by it hereunder, and the Investor is not entitled to nominate any person to be a director or officer or supervisor of the Company;
- (I) 投资者认购投资者股份发生在美国境外,且按照 S 规例中定义的"境外交易"实施, 且投资者不是美国人士;

- the Investor is subscribing for the Investor Shares outside the United States in an "offshore transaction" within the meaning of Regulation S and it is not a U.S. Person;
- (m) 投资者在交易中认购投资者股份豁免或无需遵守证券法的登记要求; the Investor is subscribing for the Investor Shares in a transaction exempt from, or not subject to, registration requirements under the Securities Act;
- 投资者及其实益拥有人及/或,就投资者所知,其联系人: (i)为独立于本公司的第 (n) 三方: (ii)不属于本公司的关连人士(定义见上市规则)或其联系人,且投资者对 投资者股份的认购不会使投资者及其实益拥有人成为本公司的关连人士(定义见上 市规则),即便投资者与可能将签订(或已经签订)本协议中提及的任何其他协议 的任何其他一方或多方已建立了任何关系,且在本协议结束后应立即独立于与本公 司控制权有关的任何关连人士,且不得与该等关连人士一致行动(定义见证监会颁 布的《公司收购、合并及股份回购守则》); (iii)具有履行本协议项下所有义务的 财务能力; (iv)不由(a)本公司任何核心关连人士(定义见上市规则)或(b)本公司、 本公司或其任何附属公司的任何董事、监事、最高行政人员、最大股东、主要股东 或现有股东或上述任何人士的紧密联系人(定义见上市规则)予以直接或间接提供 资金、资助或支持,且不习惯于接受并且未曾接受任何此类人士对本公司证券进行 购买、处置、投票或任何其他处置的指示;及(v)除非以书面形式向公司、联席保 荐人和整体协调人披露, 否则与公司或其任何股东没有关联关系; the Investor and the Investor's beneficial owner(s) and/or associates (so far as the Investor is aware) (i) are third parties independent of the Company; (ii) are not connected persons (as defined in the Listing Rules) or associates thereof of the Company and the Investor's subscription for the Investor Shares will not result in the Investor and its beneficial owner(s) becoming connected persons (as defined in the Listing Rules) of the Company notwithstanding any relationship between the Investor and any other party or parties which may be entering into (or have entered into) any other agreement or agreements referred to in this Agreement and will, immediately after completion of this Agreement, be independent of and not be acting in concert with (as defined in the Code on Takeovers and Mergers and Share Buy-backs promulgated by the SFC), any connected persons in relation to the control of the Company; (iii) have the financial capacity to meet all obligations arising under this Agreement; (iv) are not, directly or indirectly, financed, funded or backed by (a) any core connected person (as defined in the Listing Rules) of the Company or (b) the Company, any of the directors, supervisors, chief executive, largest shareholder, substantial shareholder(s) or existing shareholder(s) of the Company or any of its subsidiaries, or a close associate (as defined in the Listing Rules) of any of the them, and are not accustomed to take and have not taken any instructions from any such persons in relation to the acquisition, disposal, voting or other disposition of securities of the Company; and (v) have no connected relationship with the Company or any of its shareholders, unless otherwise disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing;
- (o) 投资者将使用本身的资金认购投资者股份。投资者并无取得且无意取得贷款或任何 形式的融资,以履行其于本协议项下的付款义务; the Investor will subscribe for the Investor Shares using its own fund and it has not obtained

and does not intend to obtain a loan or other form of financing to meet its payment obligations under this Agreement;

- (p) 投资者、其实益拥有人及 / 或,就投资者所知,其联系人均不是任何联席保荐人、整体协调人、账簿管理人、牵头经办人、资本市场中介人、全球发售包销商、牵头经纪商或任何分销商的"关连客户"。"关连客户"、"牵头经纪商"及"分销商"应具有上市规则附录 F1(股本证券的配售指引)赋予其的涵义; each of the Investor, its beneficial owner(s) and/or associates (so far as the Investor is aware) is not a "connected client" of any of the Joint Sponsors, the Overall Coordinators, the bookrunner(s), the lead manager(s), the CMIs, the underwriters of the Global Offering, the lead broker or any distributors. The terms "connected client", "lead broker" and "distributor" shall have the meanings ascribed to them in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;
- (q) 根据全权管理投资组合协议,投资者的账户并非由相关交易所参与者(定义见上市规则)管理。"全权管理投资组合"应具有上市规则附录 F1(股本证券的配售指引)赋予其的涵义; the Investor's account is not managed by the relevant exchange participant (as defined in the Listing Rules) in pursuance of a discretionary managed portfolio agreement. The term "discretionary managed portfolio" shall have the meaning ascribed to it in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;
- (r) 投资者、实益拥有人或,就投资者所知,其各自的联系人均不是本公司的董事(包括前 12 个月内作为董事)、监事或现任股东,或任何前述人士的联系人或代名人; neither the Investor, its beneficial owner(s) nor its associates (so far as the Investor is aware) is a director (including as a director within the preceding 12 months), supervisor or existing shareholder of the Company or its associates or a nominee of any of the foregoing;
- (s) 除先前已书面通知联席保荐人及整体协调人外,投资者或其实益拥有人均不属于(a) 联交所的 FINI 承配人名单模板所载或按 FINI 界面或上市规则要求须就承配人披露的任何承配人类别(「基石投资者」除外);或(b)按上市规则(包括但不限于上市规则第 12.08A 条)规定须在本公司配发结果公告中识别的任何承配人组别;save as previously notified to the Joint Sponsors and the Overall Coordinators in writing, neither the Investor nor its beneficial owner(s) fall within (a) any of the placee categories (other than "cornerstone investor") as set out in the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface or the Listing Rules in relation to placees; or (b) any of the groups of placees that would be required under the Listing Rules (including but not limited to Rule 12.08A of the Listing Rules) to be identified in the Company's allotment results announcement;
- (t) 投资者未与任何"分销商"(定义见 S 规例)就 H 股的分销曾经或将要订立任何合同 安排,但与其联属人士或者经本公司事先书面同意除外; the Investor has not entered and will not enter into any contractual arrangement with any "distributor" (as defined in Regulation S) with respect to the distribution of the H Shares, except with its affiliates or with the prior written consent of the Company;

- (u) 在上市规则附录 F1(股本证券的配售指引)的条款以及上市指南第 4.15 章的适用 段落对投资者就本协议项下认购投资者股份施加任何义务或限制的范围内,投资者 将履行该等义务并遵守该等限制; the Investor shall perform any obligations and comply with any restrictions imposed on it in respect of its subscription for the Investor Shares under this Agreement by the provisions of Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules and the applicable paragraphs of Chapter 4.15 of the Listing Guide;
- (v) 投资者及其紧密联系人(定义见上市规则)于本公司已发行股本总额中的(直接或间接)总持股量不得导致公众人士持有的本公司证券总数(具有上市规则项下的涵义)低于上市规则第8.08条所要求的百分比或联交所可能批准的该等其他百分比; the aggregate holding (directly and indirectly) of the Investor and its close associates (as defined in the Listing Rules) in the total issued share capital of the Company shall not be such as to cause the total securities of the Company held by the public (having the meaning under the Listing Rules) to fall below the percentage required by Rule 8.08 of the Listing Rules or as otherwise approved by the Stock Exchange;
- (w) 投资者、其实益拥有人及/或,就投资者所知,联系人认购本协议项下的投资者股份未使用本公司任何关连人士、任一联席保荐人、整体协调人或者全球发售的任一包销商的任何(直接或间接)融资;投资者及,就投资者所知,其各联系人(如有)独立于已经或将要参与全球发售的其他投资者及其任何联系人,且与该等其他投资者及联系人无关联; none of the Investor, its beneficial owner(s) and/or associates (so far as the Investor is aware) is subscribing for the Investor Shares under this Agreement with any financing
  - none of the Investor, its beneficial owner(s) and/or associates (so far as the Investor is aware) is subscribing for the Investor Shares under this Agreement with any financing (direct or indirect) by any connected person of the Company, by any one of the Joint Sponsors, the Overall Coordinators, or by any one of the underwriters of the Global Offering; the Investor and each of its associates (so far as the Investor is aware), if any, is independent of, and not connected with, the other investors who have participated or will participate in the Global Offering and any of their associates;
- (x) 投资者或其联属公司、董事、高级管理人员、雇员或代理人与本公司、本公司最大股东、本集团任何成员公司或其各自的联属公司、董事、高级管理人员、监事、雇员或代理人之间,未曾亦将不会订立或作出任何与上市规则(包括上市指南第 4.15章适用段落所载的规定)不一致的协议或安排(包括任何附函); no agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) has been or shall be entered into or made between the Investor or its affiliates, directors, officers, employees or agents on the one hand and the Company or its largest shareholder, any member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents on the other hand;
- (y) 除按照本协议的规定外,投资者未与任何政府机关或任何第三方达成任何与投资者 股份有关的安排、协议或承诺; except as provided for in this Agreement, the Investor has not entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares;

- (z) 除先前以书面形式向公司、联席保荐人及整体协调人披露的情况外,投资者、其受益所有人及/或联系人并未签订也不会签订任何涉及投资者股份的换股安排或其他金融或投资产品;及 save as previously disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing, the Investor, its beneficial owner(s) and/or associates have not entered and will not enter into any swap arrangement or other financial or investment product involving the Investor Shares; and
- (aa) 除非符合上市规则及上市指南第 4.15 章适用段落所载的规定及/或根据联交所授予的相关豁免或同意,投资者及其任何控股股东、联系人及实益所有人概无通过询价圈购申请或下单购买全球发售下的任何 H 股(根据本协议者除外)。 except where permitted under the applicable paragraphs of Chapter 4.15 of the Listing Guide and the Listing Rules, and/or in accordance with any relevant waivers or consents granted by the Stock Exchange, neither the Investor nor any of its controlling shareholder(s), associates and beneficial owners has applied for or placed an order through the book building process for any H Shares in the Global Offering other than pursuant to this Agreement.
- 6.3 投资者向本公司、联席保荐人及整体协调人陈述并保证、附表二所载的与其自身及其担任 成员的公司集团相关的说明以及应监管机构及/或本公司、联席保荐人、整体协调人及其 各自联属人士要求及/或向其提供的所有投资者相关信息均属真实、完整、准确且不具有 误导性。在不损害第 6.1(b)条规定的原则下,投资者不可撤销地同意,公开文件、营销和 路演材料及 / 或本公司、联席保荐人及 / 或整体协调人或其代表可能发布的与全球发售有 关的其他公告或展示文件中可提及并加入其名称以及本协议的全部或部分描述(包括附表 二所载的描述),前提是在本公司、联席保荐人及整体协调人自行认为需要的范围内。投 资者承诺,尽快提供有关其自身、其所有权(包括最终实益所有权)及/或有关本公司、 联席保荐人及 / 或整体协调人为确保其遵守适用法律及 / 或公司或证券登记及 / 或相关监 管机构(包括但不限于联交所、证监会及中国证监会)而合理要求事项的其他信息及/或 支持文件。投资者在此同意,在审阅并确认了将被纳入不时提供给投资者的公开文件初稿 以及涉及全球发售的其他营销材料中的与其自身或其所属公司集团相关的说明,并进行投 资者可能合理要求的修订(如有)之后,投资者应视为作出了保证,即,与其自身或其所 属的公司集团相关的说明在所有重大方面均属真实、准确、完整且不具有误导性或欺骗性。 公司特此同意仅在该等文件中使用与本协议项下交易有关的并由投资者所提供并经验证的 名称、描述及信息。

The Investor represents and warrants to the Company, the Joint Sponsors and the Overall Coordinators that the description set out in Schedule 2 in relation to it and the group of companies of which it is a member and all Investor-related Information provided to and/or as requested by the Regulators and/or any of the Company, the Joint Sponsors and the Overall Coordinators and their respective affiliates is true, complete and accurate in all respects and is not misleading. Without prejudice to the provisions of clause 6.1(b), the Investor irrevocably consents to the reference to and inclusion of its name and all or part of the description of this Agreement (including the description set out in Schedule 2) in the Public Documents, marketing and roadshow materials and such other announcements or displayed documents which may be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering, insofar as necessary in the sole opinion of the Company, the Joint Sponsors and the Overall Coordinators. The Investor undertakes to provide as soon as possible such further

information and/or supporting documentation relating to it, its ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters which may reasonably be requested by the Company, the Joint Sponsors and/or the Overall Coordinators to ensure their compliance with applicable Laws and/or companies or securities registration and/or the requests of competent Regulators including but not limited to the Stock Exchange, the SFC and the CSRC. The Investor hereby agrees that after reviewing and confirming the description in relation to it and the group of companies of which it is a member to be included in such drafts of the Public Documents and other marketing materials relating to the Global Offering from time to time provided to the Investor and making such amendments as may be reasonably required by the Investor (if any), the Investor shall be deemed to warrant that such description in relation to it and the group of companies of which it is a member is true, accurate and complete in all material respects and is not misleading or deceptive. The Company hereby agrees to use in such documents only the name, description and information relating to the transactions contemplated under this Agreement which has been provided and verified by the Investor.

6.4 投资者了解,第 6.1 条及第 6.2 条中的陈述、保证、承诺、承认和确认是香港法律及美国证券法等法律法规所要求的。投资者确认,本公司、联席保荐人、整体协调人、包销商及其各自的附属公司、代理人、联属人士、顾问及其他人士将依赖本协议中所载的投资者保证、承诺、陈述、承认和确认的真实性、完整性及准确性,并且投资者同意如果本协议中的任何保证、承诺、陈述、承认或确认的任何方面不再真实、准确和完整或具有误导性或欺骗性,将立即书面通知本公司、联席保荐人及整体协调人。

The Investor understands that the representations, warranties, undertakings, acknowledgements and confirmations in clauses 6.1 and 6.2 are required in connection with Hong Kong Laws and the securities laws of the United States, amongst others. The Investor acknowledges that the Company, the Joint Sponsors, the Overall Coordinators, the underwriters, and their respective subsidiaries, agents, affiliates and advisors, and others will rely upon the truth, completeness and accuracy of the Investor's warranties, undertakings, representations, acknowledgements and confirmations set forth herein, and it agrees to notify the Company, the Joint Sponsors and the Overall Coordinators promptly in writing if any of the warranties, undertakings, representations, acknowledgements or confirmations herein ceases to be true, accurate and complete or becomes misleading or deceptive in any respect.

6.5 投资者同意并承诺,对于向本公司、联席保荐人、整体协调人及全球发售的包销商(前述每一方代表其自身或以信托方式代表其各自的联属人士)、证券法中定义的控制其的任何人士、及其各自的高级管理人员、董事、监事、雇员、员工、联系人、合伙人、代理人和代表(统称为"受偿方"),就认购投资者股份、投资者股份或本协议以任何方式提起或确立的任何及一切损失、费用、支出、索赔、诉讼、责任、法律程序或损害赔偿(统称为"损失"),包括投资者或其高级管理人员、董事、雇员、员工、联属人士、代理人、代表、联系人或合伙人的或其造成的违反或指称违反本协议的行为或本协议项下的任何作为或不作为或声称的作为或不作为,以及任何受偿方就以前述事项为理由、因前述事项引起或有关的任何该等索赔、诉讼或法律程序,或因质疑或抗辩任何该等索赔、诉讼或法律程序而可能蒙受或发生的任何及一切费用、收费、损失或支出,将在税后基础上按要求向该受偿方作出完全及有效的弥偿并使其免受损害,除非该等损失经具有管辖权的法院/仲裁庭最终裁定完全且直接由该受偿方的重大过失、故意违约或欺诈造成。

The Investor agrees and undertakes that the Investor will on demand fully and effectively indemnify and hold harmless, on an after tax basis, each of the Company, the Joint Sponsors, the Overall Coordinators and the underwriters of the Global Offering, each on its own behalf and on trust for their respective affiliates, any person who controls it within the meaning of the Securities Act as well as their respective officers, directors, supervisors, employees, staff, associates, partners, agents and representatives (collectively, the "Indemnified Parties"), against any and all losses, costs, expenses, claims, actions, liabilities, proceedings or damages (collectively, "Losses") which may be made or established against such Indemnified Party in connection with the subscription of the Investor Shares, the Investor Shares or this Agreement in any manner whatsoever, including a breach or an alleged breach of this Agreement or any act or omission or alleged act or omission hereunder, by or caused by the Investor or its officers, directors, employees, staff, affiliates, agents, representatives, associates or partners, and against any and all costs, charges, losses or expenses which any Indemnified Party may suffer or incur in connection with or disputing or defending any such claim, action or proceedings on the grounds of or otherwise arising out of or in connection therewith, unless such Losses are finally judicially determined by a court or arbitral tribunal of competent jurisdiction to have resulted solely and directly from the gross negligence, willful default or fraud of such Indemnified Party.

6.6 投资者在第6.1条、第 6.2条、第 6.3条、第6.4条及第 6.5条(视情况而定)中作出的每一项承认、确认、陈述、保证及承诺应理解为单独的承认、确认、陈述、保证或承诺,并应视为在上市日期及递延交付日期(如适用)重复作出。

Each of the acknowledgements, confirmations, representations, warranties and undertakings given by the Investor under clauses 6.1, 6.2, 6.3, 6.4 and 6.5 (as the case may be) shall be construed as a separate acknowledgement, confirmation, representation, warranty or undertaking and shall be deemed to be repeated on the Listing Date and, if applicable, the Delayed Delivery Date.

6.7 本公司陈述、保证并承诺:

The Company represents, warrants and undertakes that:

- (a) 其依据中华人民共和国的法律依法成立并有效存续; it has been duly incorporated and is validly existing under the laws of the PRC;
- (b) 其具有全面的权力、权限及能力,并已采取达成和履行其在本协议下的义务所需的所有行动,且本协议一经签署,将构成其合法、有效且具有约束力的义务; it has full power, authority and capacity, and has taken all actions required to enter into and perform its obligations under this Agreement and this Agreement, when executed, will constitute its legal, valid and binding obligations;
- (c) 在已付款并且遵守第5.1条规定的禁售期的前提下,投资者股份将并且在根据第4.4条交付给投资者时已缴清股款,可自由转让且不附带所有期权、留置、押记、抵押、质押、权利主张、股权、产权负担及其他第三方权利,并应与届时在联交所发行并上市的H股享有同等地位;

subject to full payment and the Lock-up Period provided under clause 5.1, the Investor Shares will, when delivered to the Investor in accordance with clause 4.4, be fully paid-up, freely transferable and free from all options, liens, charges, mortgages, pledges, claims, equities, encumbrances and other third-party rights and shall rank pari passu with the H Shares then in issue and to be listed on the Stock Exchange;

- (d) 本公司、本公司最大股东、本集团任何成员公司及其各自的联属人士、董事、高级管理人员、监事、雇员及代理人均未与任何投资者或其联属人士、董事、监事、高级管理人员、雇员、代理人或代表达成任何与上市规则(包括上市指南适用段落所载的规定)不符的协议或安排,包括任何附函;及none of the Company and its largest shareholder, any member of the Group and their respective affiliates, directors, officers, supervisors, employees and agents have entered into any agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) with any of the Investors or its affiliates, directors, supervisors, officers, employees, agents or representatives; and
- (e) 除本协议规定的以外,本公司、或本集团任何成员公司及其各自的任何联属人士、董事、高级管理人员、监事、雇员、代理人或代表未与任何政府机关或任何第三方就任何投资者股份达成任何安排、协议或承诺。 except as provided for in this Agreement, neither the Company or any member of the Group nor any of their respective affiliates, directors, officers, supervisors, employees, agents or representatives has entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares.
- 6.8 本公司承认、确认并同意,投资者将依赖国际发售通函所载的信息,且就国际发售通函而言,投资者与购买国际发售中的 H 股的其他投资者具有相同权利。

  The Company acknowledges, confirms and agrees that the Investor will be relying on information

contained in the International Offering Circular and that the Investor shall have the same rights in respect of the International Offering Circular as other investors purchasing H Shares in the International Offering.

### 7 终止 TERMINATION

- 7.1 本协议可在以下情况下终止:
  - This Agreement may be terminated:
  - (a) 根据第 3.2 条、第 4.6 条或第 4.8 条终止; in accordance with clauses 3.2, 4.6 or 4.8;
  - (b) 如果在国际发售的交割当日或如适用,递延交付日期或之前投资者方面严重违反本协议(或根据第 5.2 条转让投资者股份的投资者全资附属公司的情形)(包括投资者严重违反本协议项下的任何陈述、保证、承诺、承认及确认),则(i)本公司或(ii) 联席保荐人和整体协调人(共同行事)中的每一方可自行终止本协议(即便有任何与本协议相反的规定);或
    - solely by (i) the Company or (ii) the Joint Sponsors and the Overall Coordinators acting jointly, in the event that there is a material breach of this Agreement on the part of the Investor (or the wholly-owned subsidiary of the Investor in the case of transfer of Investor Shares pursuant to clause 5.2) (including a material breach of the representations, warranties, undertakings, acknowledgements and confirmations by the Investor under this Agreement) on or before the closing of the International Offering or, if applicable, the

Delayed Delivery Date (notwithstanding any provision to the contrary to this Agreement); or

- (c) 投资者、本公司、联席保荐人及整体协调人书面同意后终止本协议。 with the written consent of the Investor, the Company, the Joint Sponsors and the Overall Coordinators.
- 7.2 在不损害第 7.3 条规定的原则下,如果根据第 7.1 条终止本协议,本公司、联席保荐人及整体协调人无须继续履行其在本协议项下的各自义务(第 8.1 条项下的保密义务除外),投资者、本公司、联席保荐人及整体协调人在本协议项下的权利和责任(下文第 11 条项下的权利除外)应终止,并且投资者、本公司、联席保荐人及整体协调人均无权向投资者、本公司、联席保荐人或整体协调人中的任何其他方(视情况而定)提出任何索赔,但不得损害投资者、本公司、联席保荐人或整体协调人在该等终止之时或之前就本协议条款对投资者、本公司、联席保荐人或整体协调人中的任何其他方(视情况而定)已产生的权利或责任。

Without prejudice to clause 7.3, in the event that this Agreement is terminated in accordance with clause 7.1, the Company, the Joint Sponsors and the Overall Coordinators shall not be bound to proceed with their respective obligations under this Agreement (except for the confidentiality obligation under clause 8.1 set forth below) and the rights and liabilities of the Investor, the Company, the Joint Sponsors and the Overall Coordinators hereunder (except for the rights under clause 11 set forth below) shall cease and none of the Investor, the Company, the Joint Sponsors and the Overall Coordinators shall have any claim against any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (as applicable) without prejudice to the accrued rights or liabilities of any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators to any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (as applicable) in respect of the terms herein at or before such termination.

7.3 即使本协议终止,第 6.5 条及投资者在本协议中作出的弥偿保证,以及第 10 及 12 条在任何情况下应继续有效。

Notwithstanding the above, clause 6.5 and the indemnities given by the Investor herein, together with clauses 11 and 12 shall survive notwithstanding the termination of this Agreement.

### 8 公布和保密

#### ANNOUNCEMENTS AND CONFIDENTIALITY

8.1 除非本协议和投资者签订的保密协议中另有规定,否则未经其他各方的事先书面同意,任何一方不得披露任何有关本协议或本协议预期交易或涉及本公司、联席保荐人、整体协调人、投资者的任何其他安排的信息。尽管有前述规定,任何一方可在以下情况下披露本协议:

Save as otherwise provided in this Agreement and the non-disclosure agreement entered into by the Investor, none of the Parties shall disclose any information concerning this Agreement or the transactions contemplated herein or any other arrangement involving the Company, the Joint Sponsors, the Overall Coordinators, and the Investor without the prior written consent of the other Parties. Notwithstanding the foregoing, this Agreement may be disclosed by any Party:

(a) 向联交所、证监会、中国证监会及/或本公司、联席保荐人及/或整体协调人受制的其他监管机构披露,且将由本公司或其代表刊发的公开文件、营销和路演材料以

及本公司、整体协调人及/或将由联席保荐人或其代表刊发的与全球发售有关的其他公告或展示文件中可对投资者的背景以及本公司和投资者之间的关系作出说明; to the Stock Exchange, the SFC, the CSRC and/or other Regulators to which the Company, the Joint Sponsors and/or the Overall Coordinators is subject, and the background of the Investor and its relationship between the Company and the Investor may be described in the Public Documents to be issued by or on behalf of the Company and marketing, roadshow materials and other announcements or displayed documents to be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering;

- (b) 向任何联席保荐人和整体协调人以及向各方、联席保荐人和整体协调人的法律和财务顾问、审计师、及其他顾问、联属人士、联系人、董事、高级管理人员、监事和相关雇员、代表和代理人披露,但前提是披露方应: (i)促成该方的每一该等法律、财务及其他顾问、联属人士、联系人、董事、高级管理人员、监事和相关雇员、代表和代理人知晓并遵守本协议中列明的所有保密义务,及(ii)仍对该方的该等法律、财务及其他顾问、联属人士、联系人、董事、高级管理人员、监事和相关雇员、代表和代理人违反该等保密义务的行为负责;及
  - to any of the Joint Sponsors and Overall Coordinators and to the legal and financial advisors, auditors, and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Parties, the Joint Sponsors and the Overall Coordinators provided that such Party shall (i) procure that each such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party is made aware and complies with all the confidentiality obligations set forth herein and (ii) remain responsible for any breach of such confidential obligations by such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party; and
- (c) 任何一方根据任何适用法律或对该方具有管辖权的任何政府机关或机构(包括联交所、证监会及中国证监会)或证券交易所规则的要求(包括根据《公司(清盘及杂项条文)条例》和上市规则将本协议作为重大合约提交给香港公司注册处办理登记并向公众展示),或具有管辖权的任何政府机关的任何有约束力的判决、命令或要求予以披露。
  - otherwise by any Party as may be required by any applicable Law, any Governmental Authority or body with jurisdiction over such Party (including the Stock Exchange, the SFC, and the CSRC) or stock exchange rules (including submitting this Agreement as a material contract to the Hong Kong Companies Registry for registration and making it available on display to the public in accordance with the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules) or any binding judgment, order or requirement of any competent Governmental Authority.
- 8.2 投资者不得提及或披露任何有关本协议或本协议任何附属事项的信息,除非投资者已就该等披露的原则、形式及内容提前征询了本公司、联席保荐人及整体协调人的意见,并获得彼等的事先书面同意。
  - No other reference or disclosure shall be made regarding this Agreement or any ancillary matters hereto by the Investor, except where the Investor shall have consulted the Company, the Joint

Sponsors and the Overall Coordinators in advance to seek their prior written consent as to the principle, form and content of such disclosure.

- 本公司应尽其合理努力,在任何公开文件获刊发前提供公开文件中涉及本协议、本公司与投资者的关系以及投资者总体背景资料的任何声明,以供投资者审核。投资者应与本公司、联席保荐人及整体协调人合作,以确保此等公开文件中提及的内容在所有重大方面属真实、完整、准确、不具误导性或欺骗性且公开文件中没有遗漏重大信息,并应在合理时间内尽快向本公司、联席保荐人及整体协调人及其各自的法律顾问提供任何意见和证明文件。 The Company shall use its reasonable endeavors to provide for review by the Investor of any statement in any of the Public Documents which relates to this Agreement, the relationship between the Company and the Investor and the general background information on the Investor prior to publication. The Investor shall cooperate with the Company, the Joint Sponsors and the Overall Coordinators to ensure that all references to it in such Public Documents are true, complete, accurate in all material respects and not misleading or deceptive and that no material information about it is omitted from the Public Documents, and shall provide any comments and verification documents as soon as possible to the Company, the Joint Sponsors and the Overall Coordinators and their respective counsels.
- 8.4 投资者承诺在合理时间内尽快就编制第 8.1 条提及的任何需作出的披露提供一切合理所需的协助(包括提供有关该方、其背景资料、其与本公司的关系、其所有权(包括最终实益所有权)、及/或本公司、联席保荐人或整体协调人为了以下目的可能合理要求的事项的进一步信息及/或支持文件): (i)在本协议之日后更新公开文件中对投资者的描述并核实该等描述,及(ii)使本公司、联席保荐人及/或整体协调人遵守适用的公司或证券登记要求及/或主管监管机构(包括联交所、证监会及中国证监会)的要求。

The Investor undertakes as soon as possible to provide all assistance reasonably required in connection with the preparation of any disclosure required to be made as referred to in clause 8.1 (including providing such further information and/or supporting documentation relating to it, its background information, its relationship with the Company, its ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters referred thereto which may reasonably be required by the Company, the Joint Sponsors or the Overall Coordinators) to (i) update the description of the Investor in the Public Documents subsequent to the date of this Agreement and to verify such references, and (ii) enable the Company, the Joint Sponsors and/or the Overall Coordinators to comply with applicable companies or securities registration and/or the requests of competent Regulators, including the Stock Exchange, the SFC and the CSRC.

### 9 通知 NOTICES

9.1 本协议下传达的所有通知应使用英文或中文书写,且应以第 9.2 条要求的形式发送至以下地址:

All notices delivered hereunder shall be in writing in either the English or Chinese language and shall be delivered in the manner required by clause 9.2 to the following addresses:

各方	通讯方式	地址
Party	Contact	Address

本公司	电邮Email:	中国福建省宁德市蕉
Company	ChenJ14@catl.com	城区漳湾镇新港路 2 号
	收件人 Attention:	No. 2 Xingang Road, Zhangwan Town,
	陈津 Chen Jin	Jiaocheng District, Ningde City, Fujian
		Province, PRC
投资者	电邮Email:	香港湾仔港湾道1号
Investor	project.bright8.xggs@sinopec.com	会展中心办公大楼 19 楼
	收件人 Attention:	19/F, Office Tower, Convention Plaza, 1
	Project Bright 8 Team	Harbour Road, Wan Chai, Hong Kong
CICC	电邮Email:	香港中环港景街1号
	IB_Project_bright8@cicc.com.cn	国际金融中心第一期 29 楼
	收件人 Attention:	29/F, One International Finance Centre, 1
	Project Bright 8 Team	Harbour View Street, Central, Hong Kong
CSCI	电邮Email:	香港中环康乐广场8
	Project.Bright8@csci.hk	号交易广场二期 18 楼 18/F, Two Exchange
	Project.Bright8.ECM@csci.hk	Square, 8 Connaught Place. Central, Hong
	收件人 Attention:	Kong
	Project Bright 8 Team	
JPM FE	电邮 Email:	香港中环干诺道中8
	PROJECTBRIGHT8_WG@jpmorgan.com	号遮打大厦 28 楼 28/F, Chater House, 8
	PROJECTBRIGHT8_ECM@jpmorgan.com	Connaught Road Central, Hong Kong
	收件人 Attention:	
	ECM/ECM Syndicate Desk (Project Bright 8 Team)	

JPM APAC	电邮Email:	香港中环干诺道中8
	PROJECTBRIGHT8_WG@jpmorgan.com	号遮打大厦 28 楼 28/F, Chater House, 8
	PROJECTBRIGHT8_ECM@jpmorgan.com	Connaught Road Central, Hong Kong
	收件人 Attention:	
	ECM/ECM Syndicate Desk (Project Bright 8 Team)	
BOFA	电邮Email:	香港中环皇后大道中
	project_bright_8@bofa.com	2 号长江集团中心 55 楼
	收件人 Attention:	55/F, Cheung Kong Center, 2 Queen's Road
	Project Bright 8 Team	Central, Central, Hong Kong
GS	电邮Email:	香港中环皇后大道中
	gs-bright8-core@gs.com	2 号长江集团中心 68   楼
	gs-bright8-ECM@gs.com	68/F, Cheung Kong Center, 2 Queen's Road
	收件人 Attention:	Central, Central, Hong Kong
	Project Bright 8 Team	
MS	电邮 Email:	香港西九龙柯士甸道
	pj_bright8_all@morganstanley.com	西 1 号环球贸易广场 46 楼
	收件人 Attention:	46/F, International Commerce Centre 1
	Project Bright 8 Deal Team	Austin Road West, Kowloon, Hong Kong
UBS	电邮Email:	香港中环金融街8号
	ol-gb+-project-bright-8@ubs.com	国际金融中心二期 52 楼
	收件人 Attention:	52/F Two International Finance Centre, 8
	Project Bright 8 (Global Banking)	Finance Street, Central, Hong Kong

9.2 本协议项下交付的任何通知应以专人交付或预付邮资的邮寄方式送达。通知如由专人交付,则在送达之时视作收妥;如以电子邮件发出,则在发出之时视作收妥(以发件方发送电子邮件的设备上记录的时间为准,无论该电子邮件是否被确认收悉,除非发件方最终得知有关电子邮件未能成功交付);及如以预付邮资的邮件寄出(若无证据表明此前已收妥),则在寄出后满 48 小时(或满 6 日,如为航空邮件)视作收妥。如通知于非营业日获收,则视作在下一营业日收妥。

Any notice delivered hereunder shall be delivered by hand or by email or by pre-paid post. Any notice shall be deemed to have been received, if delivered by hand, when delivered, if sent by email, immediately after the time sent (as recorded on the device from which the sender sent the email, irrespective of whether the email is acknowledged, unless the sender receives an automated message that the email is not delivered), and if sent by pre-paid post, (in the absence of evidence of earlier receipt) 48 hours after it was posted (or six days if sent by air mail). Any notice received on a day which is not a business day shall be deemed to be received on the next following business day.

### 10 一般规定 GENERAL

10.1 每一方确认并陈述,本协议已获其正式授权,并由其妥为签署并交付;本协议构成各方合法、有效、具有约束力的义务,并可依据本协议条款对其强制执行。除本公司为进行全球发售而可能要求但未取得的同意、批准和授权外,该方在履行其在本协议下的义务时,无需获得任何公司、股东或其他方的同意、批准或授权,且各方进一步确认其能够履行本协议下规定的义务。

Each of the Parties confirms and represents that this Agreement has been duly authorized, executed and delivered by it and constitutes its legal, valid and binding obligations and is enforceable against it in accordance with its terms. Except for such consents, approvals and authorizations as may be required by the Company to implement the Global Offering, no corporate, shareholder or other consents, approvals or authorizations are required by such Party for the performance of its obligations under this Agreement and each of the Parties further confirms that it can perform its obligations described hereunder.

10.2 本协议中规定的各联席保荐人及整体协调人的义务是个别的(而非共同的或共同及个别的)。任何联席保荐人或整体协调人都不对任何其他联席保荐人或整体协调人未能履行其在本协议项下各自的义务承担责任,任何此类未履行行为均不得影响任何其他联席保荐人或整体协调人行使本协议条款的权利。尽管有前述规定,各联席保荐人及整体协调人均有权在适用法律允许的范围内单独或与其他联席保荐人或整体协调人共同行使其在本协议项下的任何或全部权利。

The obligations of each of the Joint Sponsors and the Overall Coordinators as provided in this Agreement are several (and not joint or joint and several). None of the Joint Sponsors or the Overall Coordinators will be liable for any failure on the part of any of the other Joint Sponsors or Overall Coordinators to perform their respective obligations under this Agreement, and no such failure shall affect the rights of any other Joint Sponsor or Overall Coordinator to enforce the terms of this Agreement. Notwithstanding the foregoing, each of the Joint Sponsors and the Overall Coordinators shall be entitled to enforce any or all of its rights under this Agreement either alone or jointly with other Joint Sponsors or Overall Coordinators, to the extent permitted by applicable Laws.

- 10.3 就本协议而言,本公司及整体协调人善意作出的有关投资者股份数目及发售价的计算和认定以及投资者根据第 4.2 条需要支付的金额应具有决定性及约束力,但有明显错误者除外。 Save for manifest error, calculations and determinations made in good faith by the Company and the Overall Coordinators shall be conclusive and binding with respect to the number of Investor Shares and the Offer Price and the amount of payment required to be made by the Investor pursuant to clause 4.2 for the purposes of this Agreement.
- 10.4 投资者、本公司及 GS 应就为本协议之目的或针对本协议所要求或可能要求的致第三方的任何通知或第三方的同意及 / 或批准相互配合。

The Investor, the Company and the GS shall cooperate with respect to any notifications to, or consents and/or approvals of, third parties which are or may be required for the purposes of or in connection with this Agreement.

10.5 对本协议的任何修改或变更应按照第 10.11 条规定以书面形式作出并由全体各方或其代表 签署后生效。

No alteration to, or variation of, this Agreement shall be effective unless it is in writing and signed by or on behalf of all the Parties and in accordance with Clause 10.11.

10.6 本协议将以中英文双语签署。为免生疑问,如果本协议的中文版本与英文翻译之间存在差异,不一致或歧义,则以中文版本的约定为准。

This Agreement will be executed in the Chinese and English. For the avoidance of doubt, if there is any discrepancy, inconsistency or ambiguity between the Chinese version and the English translation of this Agreement, the provisions of the Chinese version shall prevail.

10.7 除非相关各方另行书面商定,否则各方应自行承担因本协议而产生的法律和专业人员收费、费用及开支,但因本协议项下拟进行的任何交易产生的印花税应由相关转让方/卖方和相关受让方/买方平均承担。

Unless otherwise agreed by the relevant Parties in writing, each Party shall bear its own legal and professional fees, costs and expenses incurred in connection with this Agreement, save that stamp duty arising in respect of any of the transactions contemplated in this Agreement shall be borne by the relevant transferor/seller and the relevant transferee/buyer in equal shares.

10.8 时间对本协议至关重要,但本协议中提及的任何时间、日期或期限可由各方书面协商一致 并经联席保荐人及整体协调人书面同意后延期。

Time shall be of the essence of this Agreement but any time, date or period referred to in this Agreement may be extended by mutual written agreement between the Parties with the written consent of the Joint Sponsors and the Overall Coordinators.

- 10.9 本协议的所有规定在能够得到履行或遵行的范围内应继续全面有效,而无论是否根据第 4 条完成了交割,但涉及当时已履行的事项且按照本协议规定终止的规定除外。
  - All provisions of this Agreement shall so far as they are capable of being performed or observed continue in full force and effect notwithstanding the Closing in accordance with clause 4 except in respect of those matters then already performed and unless they are terminated in accordance with this Agreement.
- 10.10 除投资者签订的保密协议以外,本协议构成各方就投资者投资于本公司的完整协议和谅解。 本协议取代就本协议标的事项而先前达成的所有书面或口头承诺、担保、保证、陈述、通

讯、谅解及协议。

Other than the non-disclosure agreement entered into by the Investor, this Agreement constitutes the entire agreement and understanding between the Parties in connection with the investment in the Company by the Investor. This Agreement supersedes all prior promises, assurances, warranties, representations, communications, understandings and agreements relating to the subject matter hereof, whether written or oral.

10.11 除本第 10.11 条另行列明的以外,非本协议一方的人士不享有根据《合约(第三者权利) 条例》执行本协议任何条款的权利,但这不影响除《合约(第三者权利)条例》以外存在 的或可享有的任何第三者权利或救济:

To the extent otherwise set out in this clause 10.11, a person who is not a party to this Agreement has no right under the Contracts (Rights of Third Parties) Ordinance to enforce any term of this Agreement but this does not affect any rights or remedy of a third party which exists or is available apart from the Contracts (Rights of Third Parties) Ordinance:

- (a) 各联席保荐人及整体协调人可强制执行(i)第 2.2 条、第 3 条、第 4 条、第 5 条、第 6 条、第 7 条及第 8 条:及(ii)本协议任何其他赋予该等联席保荐人及 / 或整体协调人权益的条款(但应在如同其为本协议一方的相同范围内)。 each of the Joint Sponsors and the Overall Coordinators may enforce (i) Clauses 2.2, 3, 4, 5, 6, 7 and 8, and (ii) any other term(s) of this Agreement which confers a benefit on such Joint Sponsors and/or the Overall Coordinators to the same extent as if they were a party to this Agreement.
- (b) 除第 3.2 条另有规定的本协议应立即终止的情况,或根据第 4.6 条或第 4.8 条规定的任何联席保荐人、整体协调人及 / 或其各自的联属人士可终止本协议(两种情况下均无需获得所有联席保荐人及整体协调人的书面同意)的情况外,未经所有联席保荐人及整体协调人的书面同意,不得终止或取消本协议,亦不得修订、修改或放弃任何条款。
  - save as otherwise provided for in clause 3.2 where this Agreement shall be terminated forthwith or otherwise in accordance with clauses 4.6 or 4.8 where any of the Joint Sponsors, the Overall Coordinators and/or their respective affiliates may terminate this Agreement (in both cases without the written consent of all of the Joint Sponsors and the Overall Coordinators), this Agreement may not be terminated or rescinded, and any term may not be amended, varied or waived, without the written consent of all of the Joint Sponsors and the Overall Coordinators.
- (c) 受偿方可强制执行并依赖第 6.5 条(但应在如同其为本协议一方的相同范围内)。 在未获得除联席保荐人及整体协调人之外的受偿方同意的情况下可终止或取消本协 议,并可修订、修改或放弃任何条款。 Indemnified Parties may enforce and rely on clause 6.5 to the same extent as if they were
  - Indemnified Parties may enforce and rely on clause 6.5 to the same extent as if they were a party to this Agreement. This Agreement may be terminated or rescinded and any term may be amended, varied or waived without the consent of those Indemnified Parties other than the Joint Sponsors and the Overall Coordinators.
- 10.12 联席保荐人及整体协调人均有权并特此获授权,将其所有或任何的相关权利、职责、权力和酌情决定权以其认为合适的方式和条款授予其任何一名或多名联属人士(可通过或不通过正式手续,且无需就任何此等授予事先通知本公司或投资者)。在进行任何该等授予后,

该等联席保荐人或整体协调人仍应,个别地而非共同地,亦不是个别及共同地对根据本分条被授予相关权利、职责、权力及/或酌情决定权的任何联属人士的一切作为和不作为负责。

Each of the Joint Sponsors and the Overall Coordinators has the power and is hereby authorized to delegate all or any of their relevant rights, duties, powers and discretions in such manner and on such terms as they think fit (with or without formality and without prior notice of any such delegation being required to be given to the Company or the Investor) to any one or more of their affiliates. Such Overall Coordinator or Joint Sponsor shall, severally and not jointly nor jointly and severally, remain liable for all acts and omissions of any of its affiliates to which it delegates relevant rights, duties, powers and/or discretions pursuant to this sub-clause notwithstanding any such delegation.

10.13 一方延迟或未(全部或部分)行使或强制执行本协议或法律规定的任何权利不得视为免除或放弃或以任何方式限制该方进一步行使或强制执行该等权利或任何其他权利的能力。对任何该等权利或救济的单次或部分行使不得排除对该等权利的任何其他行使或进一步行使,或对任何其他权利或救济的行使。本协议中规定的权利、权力和救济可以累积,且不排除任何权利、权力和救济(无论是法律规定的权利或其他权利)。放弃追究违反本协议任何规定的任何行为均无效也不得以默示的形式放弃,除非以书面形式放弃并由放弃的一方书面签署。

No delay or failure by a Party to exercise or enforce (in whole or in part) any right provided by this Agreement or by law shall operate as a release or waiver of, or in any way limit, that Party's ability to further exercise or enforce that, or any other, right and no single or partial exercise of any such right or remedy shall preclude any other or further exercise of it or the exercise of any other right or remedy. The rights, powers and remedies provided in this Agreement are cumulative and not exclusive of any rights, powers and remedies (whether provided by law or otherwise). A waiver of any breach of any provision of this Agreement shall not be effective, or implied, unless that waiver is in writing and is signed by the Party against whom that waiver is claimed.

10.14 如果任何时候本协议的任何规定根据任何司法管辖区的法律在任何方面属于或变得非法、 无效或不可强制执行,不得影响或损害:

If at any time any provision of this Agreement is or becomes illegal, invalid or unenforceable in any respect under the law of any jurisdiction, that shall not affect or impair:

- (a) 本协议任何其他规定在该司法管辖区的合法性、有效性或强制执行性; 或 the legality, validity or enforceability in that jurisdiction of any other provision of this Agreement; or
- (b) 本协议任何其他规定在任何其他司法管辖区法律项下的合法性、有效性或强制执行性。
  - the legality, validity or enforceability under the law of any other jurisdiction of that or any other provision of this Agreement.
- 10.15 本协议应对各方及其各自的继承人、执行人、管理人、继任者和许可受让人具有约束力,且专门有利于各方及其各自的继承人、执行人、管理人、承继人和许可受让人的利益,任何其他人士均不应基于或由于本协议而取得或享有任何权利。除了内部重组或重整目的外,任何一方不得出让或转让本协议的利益或本协议项下的益处、利益或权利的全部或任何部分。本协议项下的义务不得转让。

This Agreement shall be binding upon, and inure solely to the benefit of the Parties and their respective heirs, executors, administrators, successors and permitted assigns, and no other person shall acquire or have any right under or by virtue of this Agreement. Except for the purposes of internal reorganization or restructuring, no Party may assign or transfer all or any part of the benefits of, or interest or right in or under this Agreement. Obligations under this Agreement shall not be assignable.

10.16 如果投资者在上市日期或递延交付日期(如适用)当日或之前违反其保证,在不影响就其他各方因此所蒙受全部损失和损害而向投资者索赔的所有权利的前提下,即便有与本协议相反的任何规定,本公司及联席保荐人和整体协调人有权解除本协议,且各方在本协议下的所有义务应立即终止。

Without prejudice to all rights to claim against the Investor for all losses and damages suffered by the other Parties, if there is any breach of warranties made by the Investor on or before the Listing Date or the Delayed Delivery Date (if applicable), the Company and the Joint Sponsors and the Overall Coordinators shall, notwithstanding any provision to the contrary to this Agreement, have the right to rescind this Agreement and all obligations of the Parties hereunder shall cease forthwith.

10.17 每一方向其他各方承诺,其应签署、履行并促使签署、履行为使本协议规定生效所需的进一步文件和行为。

Each of the Parties undertakes with the other Parties that it shall execute and perform, and procure that it is executed and performed, such further documents and acts as may be required to give effect to the provisions of this Agreement.

10.18 承认美国特别处置机制:

Recognition of the U.S. Special Resolution Regimes:

(a) 如任何身为适用实体的订约方受制于美国特别处置机制下的某项法律程序,则该订约方对本协议及其项下任何利益及义务的转让将具有效力,如同在本协议及其项下任何利益及义务受美国或美国某州法律管辖的情况下,有关转让根据美国特别处置机制具有效力一样。

In the event that any Party who is a Covered Entity becomes subject to a proceeding under a U.S. Special Resolution Regime, the transfer from such Party of this Agreement, and any interest and obligation in or under this Agreement, will be effective to the same extent as the transfer would be effective under the U.S. Special Resolution Regime if this Agreement, and any such interest and obligation, were governed by the laws of the United States or a state of the United States.

(b) 如任何身为适用实体的订约方或该订约方的某位金融控股公司法案联属人士受制于 美国特别处置机制下的某项法律程序,则本协议下可对该订约方行使的默认权利获 允许行使,但其限度不得大于在本协议受美国或美国某州法律管辖的情况下,有关 默认权利根据美国特别处置机制可予行使的限度。

In the event that any Party that is a Covered Entity or a BHC Act Affiliate of such Party becomes subject to a proceeding under a U.S. Special Resolution Regime, Default Rights under this Agreement that may be exercised against such Party are permitted to be exercised to no greater extent than such Default Rights could be exercised under the U.S. Special Resolution Regime if this Agreement were governed by the laws of the United States or a state of the United States.

(c) 如本协议所用,

As used herein,

(i) "金融控股公司法案联属人士"具有《美国法典》第 12 章第 1841(k)条赋予 "联属人士"一词的涵义,并应据此诠释;

"BHC Act Affiliate" has the meaning assigned to the term "affiliate" in, and shall be interpreted in accordance with, 12 U.S.C. § 1841(k);

- (ii) "适用实体"指下列任何一项:
  - "Covered Entity" means any of the following:
  - (A) 《美国联邦法规汇编》第 12 章第 252.82(b)条所定义的"**适用实体**", 并应据此诠释;
    - a "**covered entity**" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 252.82(b);
  - (B) 《美国联邦法规汇编》第12章第47.3(b)条所定义的"**适用银行**",并应据此诠释;或
    - a "**covered bank**" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 47.3(b); or
  - (C) 《美国联邦法规汇编》第 12 章第 382.2(b)条所定义的"**适用 FSI**", 并应据此诠释;
    - a "covered FSI" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 382.2(b).
- (iii) "默认权利"具有《美国联邦法规汇编》第 12 章第 252.81、47.2 或 382.1 条 (视何者适用而定)所赋予的涵义并应据此诠释;及
  - "**Default Right**" has the meaning assigned to that term in, and shall be interpreted in accordance with, 12 C.F.R. §§ 252.81, 47.2 or 382.1, as applicable; and
- (iv) "美国特别处置机制"指(i)《联邦存款保险法案》及据其颁布的法规及(ii) 《多德-弗兰克华尔街改革及消费者保护法案》第二卷及据其颁布的法规。
  - "U.S. Special Resolution Regime" means each of (i) the Federal Deposit Insurance Act and the regulations promulgated thereunder and (ii) Title II of the Dodd-Frank Wall Street Reform and Consumer Protection Act and the regulations promulgated thereunder.

### 11 管辖法律及司法权区

#### **GOVERNING LAW AND JURISDICTION**

- 11.1 本协议及各方之间的关系应受香港法律管辖,并据以解释。
  - This Agreement and the relationship between the Parties shall be governed by, and interpreted in accordance with, the laws of Hong Kong.
- 11.2 因本协议或其违约、终止或无效引起或与之有关的任何纠纷、争端或权利主张应根据提交仲裁申请时之日生效的香港国际仲裁中心机构仲裁规则以仲裁方式解决。仲裁地点应为香港而仲裁程序的管辖法律为香港法律。仲裁庭应由三名仲裁员组成,仲裁程序应使用英语。

仲裁庭的决定和裁决是终局的,对各方均具有约束力并可在任何具有管辖权的法院强制执行。各方不可撤销且无条件地放弃向任何司法机关进行任何形式的上诉、复核或申索的任何及一切权利,只要该等豁免可有效作出即可。尽管有上述规定,在任命仲裁庭之前,各方有权向具有管辖权的法院寻求临时禁令救济或其他临时救济。在不损害国家法院管辖范围内可能提供的临时救济的情况下,仲裁庭应有充分的权限授予临时救济或命令各方请求法院修改或撤销由该等法院发出的任何临时或初步救济,并针对任何一方未能尊重仲裁庭的命令而裁决支付赔偿金。

Any dispute, controversy or claim arising out of or in connection with this Agreement, or the breach, termination or invalidity thereof, shall be settled by arbitration in accordance with the Hong Kong International Arbitration Centre Administered Arbitration Rules in force as of the date of submitting the arbitration application. The place of arbitration shall be Hong Kong and the governing law of the arbitration proceedings shall be the laws of Hong Kong. There shall be three arbitrators and the language in the arbitration proceedings shall be English. The decision and award of the arbitral tribunal shall be final and binding on the parties and may be entered and enforced in any court having jurisdiction, and the parties irrevocably and unconditionally waive any and all rights to any form of appeal, review or recourse to any judicial authority, insofar as such waiver may be validly made. Notwithstanding the foregoing, the parties shall have the right to seek interim injunctive relief or other interim relief from a court of competent jurisdiction, before the arbitral tribunal has been appointed. Without prejudice to such provisional remedies as may be available under the jurisdiction of a national court, the arbitral tribunal shall have full authority to grant provisional remedies or order the parties to request that a court modify or vacate any temporary or preliminary relief issued by a such court, and to award damages for the failure of any party to respect the arbitral tribunal's orders to that effect.

### 12 豁免权 IMMUNITY

12.1 如果在任何司法管辖区的任何法律程序(包括仲裁程序)中,投资者为其自身或其资产、财产或收入拥有或主张获得以下任何豁免(以主权豁免或君主地位豁免或其他理由):任何法律行动、诉讼、程序或其他法律流程(包括仲裁程序),抵消或反索赔,任何法院的司法管辖,法律文书的送达,任何判决、决定、认定、命令或裁决(包括任何仲裁裁决)执行时或辅助执行的扣押,为了给予任何救济或强制执行任何判决、决定、认定、命令或裁决(包括任何仲裁裁决)的其他法律行动、诉讼或程序,或在任何该等程序中有属于其自身或其资产、财产或收入的情形(无论是否提出权利主张),投资者在此不可撤销且无条件地放弃并同意在任何该等程序中不申请或主张任何该等豁免。

To the extent that in any proceedings in any jurisdiction (including arbitration proceedings), the Investor has or can claim for itself or its assets, properties or revenues any immunity (on the grounds of sovereignty or crown status or otherwise) from any action, suit, proceeding or other legal process (including arbitration proceedings), from set-off or counterclaim, from the jurisdiction of any court, from service of process, from attachment to or in aid of execution of any judgment, decision, determination, order or award (including any arbitral award), or from other action, suit or proceeding for the giving of any relief or for the enforcement of any judgment, decision, determination, order or award (including any arbitral award) or to the extent that in any such proceedings there may be attributed to itself or its assets, properties or revenues any such immunity (whether or not claimed), the Investor hereby irrevocably and unconditionally waives and agrees not to plead or claim any such immunity in relation to any such proceedings.

### 13 副本

### **COUNTERPARTS**

13.1 本协议可通过手签或电子方式签署任何数量的副本,每一方各有一份单独副本。每份副本 均为原件,但所有副本应共同构成一份完整的协议。以电子邮件附件(PDF)或传真形式 交付签字后的本协议签字页副本应视为有效的交付形式。

This Agreement may be executed in any number of counterparts by wet-ink or electronically, and by each Party hereto on separate counterparts. Each counterpart is an original, but all counterparts shall together constitute one and the same instrument. Delivery of an executed counterpart signature page of this Agreement by e-mail attachment (PDF) or telecopy shall be an effective mode of delivery.

本协定于文首列明的日期由下列各方正式授权签署,以昭信守。

**IN WITNESS** whereof each of the following parties has executed this Agreement by its duly authorized signatory on the date set out at the beginning.

# 为且代表 宁德时代新能源科技股份有限公司

姓名: 蒋理

职务: 副总经理兼董事会秘书

为及代表:

FOR AND ON BEHALF OF:

中石化 (香港) 有限公司 SINOPEC (HONG KONG) LIMITED

签署: By:

姓名 Name: 吳庆高 Wu Glingg ao 职位 Title: 基事 Director.

# 为及代表:

# 高盛(亚洲)有限责任公司

(在美国特拉华州注册成立的有限责任公司)

签署:

姓名: Darius Nataghi 职位: Managing Director

### 附表一投资者股份 Schedule 1 INVESTOR SHARES

#### 投资者股份数目

#### **Number of Investor Shares**

投资者股份数目须等于: (1) 相当于 500,000,000 美元的港元(按照招股章程所披露的港元兑美元汇率计算(不含投资者就投资者股份所需支付的经纪佣金及征费))除以(2)发售价,向下取整至最接近 100 股 H 股的整数每手买卖单位。

The number of Investor Shares shall be equal to (1) Hong Kong dollar equivalent of US dollar 500,000,000 (calculated using the closing Hong Kong dollar: US dollar exchange rate quoted in the Prospectus (excluding Brokerage and the Levies which the Investor will pay in respect of the Investor Shares)) divided by (2) the Offer Price, rounded down to the nearest whole board lot of 100 H Shares.

根据上市规则第 18 项应用指引第 4.2 段、上市指南第 4.14 章及联交所授出的豁免(如有),倘若香港公开发售出现超额认购,将由投资者根据本协议认购的投资者股份数目可能受国际发售与香港公开发售之间的发售 H 股重新分配所影响。倘若香港公开发售的 H 股总需求量属于本公司的最终招股章程"全球发售的架构 - 香港公开发售 – 重新分配"一节所载的情况,投资者股份数目可能按比例进行调整。

Pursuant to paragraph 4.2 of Practice Note 18 to the Listing Rules, Chapter 4.14 of the Listing Guide and the waiver as granted by the Stock Exchange (if any), in the event of over-subscription under the Hong Kong Public Offering, the number of Investor Shares to be subscribed for by the Investor under this Agreement might be affected by the reallocation of H Shares between the International Offering and the Hong Kong Public Offering. If the total demand for H Shares in the Hong Kong Public Offering falls within the circumstances as set out in the section headed "Structure of the Global Offering – The Hong Kong Public Offering – Reallocation" in the final prospectus of the Company, the number of Investor Shares may be adjusted on a pro rata basis.

此外,联席保荐人、整体协调人及本公司可在必要的程度内全权酌情调整投资者股份数目,以遵守上市规则的相关规定,包括但不限于上市规则第8.08条的公众持股量规定及上市规则附录F1所载的配售指引。

Further, the Joint Sponsors, the Overall Coordinators and the Company can, to the extent necessary, adjust the number of Investor Shares in their sole discretion for the purpose of compliance with the relevant requirements under the Listing Rules including without limitation the public float requirements under Rule 8.08 of the Listing Rules and the placing guidelines set out in Appendix F1 to the Listing Rules.

### 附表二 投资者详情 Schedule 2 PARTICULARS OF INVESTOR

### 投资者

#### The Investor

注册成立地: 香港

Place of incorporation: Hong Kong

注册证书编号: 265206

Certificate of incorporation number:

商业登记号码: 13184467

Business registration number:

法人机构识别编码: 25490086QEX3CPFLMJ22

LEI number:

营业地址及电话及联系人: 香港湾仔港湾道1号会展广场办公大楼19楼

Business address and telephone number and 19/F, Office Tower, Convention Plaza, 1 Harbour

contact person: Road, Wan Chai, Hong Kong

赖永福

LAI YONGFU

主要业务: 油品销售

Principal activities: Petroleum sales

最终控股股东: 中国石油化工股份有限公司(386.HK;

Ultimate controlling shareholder(s): 600028.SHA)

China Petroleum & Chemical Corporation (386.HK;

600028.SHA)

最终控股股东的注册地: 中国北京

Place of incorporation of ultimate

controlling shareholder(s):

Beijing, PRC

91110000710926094P

最终控股股东的商业登记号码及法人机

构识别编码:

Business registration number and LEI

number of ultimate controlling

shareholder(s):

穴加编吗**:** 

最终控股股东的主要业务:

油品销售

Principal activities of ultimate controlling Petroleum sales

shareholder(s):

股东及持有之权益:

Shareholder and interests held:

相关投资者类别(联交所的 FINI 承配人名单模板所载或按 FINI 界面或上市规则要求须就承配人披露的任何承配人类别): Relevant investor category(ies) (as required to be included on the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface in relation to placees):

将纳入招股章程中的有关投资者的描述:

Description of the Investor for insertion in the Prospectus:

由中国石化销售股份有限公司(中国石油化工股份有限公司非全资附属公司)全资持有Wholly owned by to Sinopec Marketing Company Limited, which is a non-wholly owned subsidiary of China Petroleum & Chemical Corporation

基石投资者

Cornerstone Investor

中石化(香港)有限公司(「中石化(香港)」)为一家于 1989 年在香港注册成立的公司。其主要从事加油站及加气站的营运、机场航油加油服务、液化石油气(LPG)供应、汽油、柴油及燃料油的批发直销、成品油国际贸易、易捷便利店产品的销售及服务供应、跨境电商及其他相关业务。中石化(香港)是香港领先的能源供货商,亦是亚太地区著名的成品油贸易商及服务提供商。

中石化(香港)为中国石化销售有限公司的全资附属公司,其最终实益拥有人为中国石油化工集团有限公司(「中国石化集团」)。中国石化集团成立于1983年,总部位于北京,为一家集上、中、下游于一体的特大型综合能源石化企业,业务涉及国内市场和海外出口市场的生产、供应及销售。中国石化集团是中国最大的成品油和石化产品供货商,是全球最大的炼油公司及第二大化工公司,其加油站数量位居全球第二。近年来,中国石化集团在《财富》世界500强排行榜上名列前茅。

Sinopec (Hong Kong) Limited ("Sinopec HK") is a company incorporated in Hong Kong in 1989. It is principally engaged in the operation of petrol and gas stations, provision of aviation fuel refueling services at airports, supply of liquid petroleum gas

(LPG), wholesale and direct sales of gasoline, diesel and fuel oil, international trading of refined oil products, sales and provision of services of Easy Joy convenience store products, cross-border ecommerce and other related businesses. Sinopec HK is a leading energy supplier in Hong Kong and a renowned oil products trader and service provider in the Asia-Pacific region.

Sinopec HK is a wholly-owned subsidiary of Sinopec Marketing Company Limited, and its ultimate beneficial owner is China Petrochemical Corporation ("Sinopec Group"). Established in 1983 and headquartered in Beijing, Sinopec Group is an ultra-large-scale integrated energy and petrochemical company with upstream, mid-stream and downstream operations, involving in production, supply and sales in both domestic market and overseas export. Sinopec Group is the largest supplier of refined oil and petrochemical products in China. It is the world's largest refining company and second largest chemical company. It ranks the second globally in terms of the number of gas stations. It has been among the top on Fortune's Global 500 List in recent years.

### CORNERSTONE INVESTMENT AGREEMENT

### MAY 8, 2025

## CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED

宁德时代新能源科技股份有限公司

AND

KUWAIT INVESTMENT AUTHORITY

AND

GOLDMAN SACHS (ASIA) L.L.C.

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#### THIS AGREEMENT (this "Agreement") is made on May 8, 2025

#### **BETWEEN**:

- **(1)** CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED (宁德时代新能源科 技股份有限公司), a joint stock company incorporated in the PRC with limited liability on December 16, 2011, having its registered office at No. 2 Xingang Road, Zhangwan Town Jiaocheng District, Ningde City, Fujian Province, PRC (the "Company");
- KUWAIT INVESTMENT AUTHORITY, a company incorporated in Kuwait whose **(2)** registered office is at BLOCK 1, BUILDING PLOT NO. 900028, STREET NO. 201, SHARQ, SAFAT, KUWAIT CITY, KUWAIT (the "Investor"); and
- GOLDMAN SACHS (ASIA) L.L.C. of 68/F, Cheung Kong Center, 2 Queen's Road Central, **(3)** Central, Hong Kong ("GS").

#### **WHEREAS:**

- The Company has made an application for listing of its H Shares (as defined below) on the (A) Stock Exchange (as defined below) by way of a global offering (the "Global Offering") comprising:
  - (i) a public offering by the Company for subscription of H Shares (subject to reallocation and the Offer Size Adjustment Option (as defined below), if any) by the public in Hong Kong (the "Hong Kong Public Offering"); and
  - (ii) a conditional placing of H Shares (subject to reallocation, the Offer Size Adjustment Option (if any) and the Over-allotment Option (as defined below) offered by the Company outside the United States to investors (including placing to professional and institutional investors in Hong Kong) in reliance on Regulation S (as defined below) under the Securities Act (as defined below) (the "International Offering").
- **(B)** CHINA INTERNATIONAL CAPITAL CORPORATION HONG KONG SECURITIES LIMITED ("CICC"), CHINA SECURITIES (INTERNATIONAL) CORPORATE FINANCE COMPANY LIMITED ("CSCI"), J.P. MORGAN SECURITIES (FAR EAST) LIMITED ("JPM FE") and MERRILL LYNCH (ASIA PACIFIC) LIMITED ("BOFA") are acting as the joint sponsors of the Global Offering (the "Joint Sponsors"), and CICC, CSCI, J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED ("JPM APAC"), BOFA, GS, MORGAN STANLEY ASIA LIMITED ("MS") and UBS AG HONG KONG BRANCH ("UBS")1 are acting as the overall coordinators of the Global Offering (the "Overall Coordinators").
- **(C)** The Investor wishes to subscribe for the Investor Shares (as defined below) as part of the International Offering, subject to and on the basis of the terms and conditions set out in this Agreement.

<sup>&</sup>lt;sup>1</sup> UBS AG HONG KONG BRANCH is incorporated in Switzerland with limited liability.

(D) It is intended that subject to mutual agreement on terms and conditions having been reached, the Overall Coordinators and underwriters (to be named in the International Underwriting Agreement) will enter into an underwriting agreement for the International Offering with the Company to, among others, conditionally underwrite the Investor Shares to be subscribed by the Investor hereunder.

#### IT IS AGREED as follows:

#### 1 DEFINITIONS AND INTERPRETATIONS

- 1.1 In this Agreement, including its schedules and recitals, each of the following words and expressions shall, unless the context requires otherwise, have the following meanings:
  - "affiliate" in relation to a particular individual or entity, unless the context otherwise requires, means any individual or entity which directly or indirectly, through one or more intermediaries, controls, or is controlled by, or is under common control with, the individual or entity specified. For the purposes of this definition, the term "control" (including the terms "controlling", "controlled by" and "under common control with") means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a person, whether through the ownership of voting securities, by contract, or otherwise;
  - "AFRC" means the Accounting and Financial Reporting Council of Hong Kong;
  - "Aggregate Investment Amount" means the amount equal to the Offer Price multiplied by the number of Investor Shares;
  - "Approvals" has the meaning given to it in clause 6.2(g);
  - "associate/close associate" shall have the meaning ascribed to such term in the Listing Rules and "associates/close associates" shall be construed accordingly;
  - "Brokerage" means brokerage calculated as 1% of the Aggregate Investment Amount as required by paragraph 7(1) of Fees Rules (as defined under the Listing Rules);
  - "business day" means any day (other than Saturday and Sunday and a public holiday in Hong Kong) on which licensed banks in Hong Kong are generally open to the public in Hong Kong for normal banking business and on which the Stock Exchange is open for the business of dealing in securities;
  - "CCASS" means the Hong Kong Central Clearing and Settlement System established and operated by The Hong Kong Securities Clearing Company Limited;
  - "Closing" means closing of the subscription of the Investor Shares in accordance with the terms and conditions of this Agreement;
  - "CMI(s)" means the capital market intermediary(ies) appointed by the Company for the purpose of the Global Offering and shall have the meaning ascribed to such term in the Code of Conduct for Persons Licensed by or Registered with the SFC;
  - "Companies Ordinance" means the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time;

"Companies (Winding Up and Miscellaneous Provisions) Ordinance" means the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"connected person/core connected person" shall have the meaning ascribed to such term in the Listing Rules and "connected persons/core connected persons" shall be construed accordingly;

"connected relationship" shall have the meaning ascribed to such term and as construed under the CSRC Filing Rules;

"Contracts (Rights of Third Parties) Ordinance" means the Contracts (Rights of Third Parties) Ordinance (Chapter 623 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"controlling shareholder" shall, unless the context otherwise requires, have the meaning ascribed to such term in the Listing Rules and "controlling shareholders" shall be construed accordingly;

"CSRC" means the China Securities Regulatory Commission;

"CSRC Filing Rules" means the Trial Administrative Measures of Overseas Securities Offering and Listing by Domestic Companies (境内企业境外发行证券和上市管理试行办法) and supporting guidelines issued by the CSRC, as amended, supplemented or otherwise modified from time to time;

"Delayed Delivery Date" means, subject to the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become unconditional and not having been terminated, such later date as the Overall Coordinators shall notify the Investor in accordance with clause 4.3;

"dispose of" includes, in respect of any Relevant Shares, directly or indirectly;

- (i) offering, pledging, charging, selling, mortgaging, lending, creating, transferring, assigning or otherwise disposing of any legal or beneficial interest (including by the creation of or any agreement to create or selling or granting or agreeing to sell or grant any option or contract to purchase, subscribe for, lend or otherwise transfer or dispose of or any warrant or right to purchase, subscribe for, lend or otherwise transfer or dispose of, or purchasing or agreeing to purchase any option, contract, warrant or right to sell or creating any encumbrance over or agreeing to create any encumbrance over), either directly or indirectly, conditionally or unconditionally, or creating any third party right of whatever nature over, any legal or beneficial interest in the Relevant Shares or any other securities convertible into or exercisable or exchangeable for such Relevant Shares, or that represent the right to receive, such Relevant Shares, or agreeing or contracting to do so, whether directly or indirectly and whether conditionally or unconditionally; or
- (ii) entering into any swap or other arrangement that transfers to another, in whole or in part, any beneficial ownership of the Relevant Shares or any interest in them, or in any of the economic consequences or incidents of ownership of such Relevant Shares or such other securities or any interest in them; or

- (iii) entering into any other transaction directly or indirectly with the same economic effect as any of the foregoing transactions described in (i) and (ii) above; or
- (iv) agreeing or disclosing or contracting to, or publicly announcing an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise; and "disposal" shall be construed accordingly;

"FINI" shall have the meaning ascribed to such term to in the Listing Rules;

"Global Offering" has the meaning given to it in Recital (A);

"Governmental Authority" means any governmental, inter-governmental, regulatory or administrative commission, board, body, department, authority or agency, or any stock exchange, self-regulatory organization or other non-governmental regulatory authority, or any court, judicial body, tribunal or arbitrator, in each case whether national, central, federal, provincial, state, regional, municipal, local, domestic, foreign or supranational (including without limitation, the Stock Exchange, the SFC and the CSRC);

"Group" means the Company and all of its subsidiaries or, where the context so requires, in respect of the period before the Company became the holding company of its present subsidiaries, the business operated by such subsidiaries or their predecessors (as the case maybe);

"H Share(s)" means the ordinary share(s) in the share capital of the Company with a monial value of RMB1.00 each, which are to be subscribed for and traded in Hong Kong dollar, and for which an application has been made for listing and permission to trade on the Stock Exchange;

"HK\$" or "Hong Kong dollar" means the lawful currency of Hong Kong;

"Hong Kong" means the Hong Kong Special Administrative Region of the PRC;

"Hong Kong Public Offering" has the meaning given to it in Recital (A);

"Indemnified Parties" has the meaning given to it in clause 6.5, and "Indemnified Party" shall mean any one of them, as the context shall require;

"International Offering" has the meaning given to it in Recital (A);

"International Offering Circular" means the final offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering;

"Investor-related Information" has the meaning given to it in clause 6.2(i);

"Investor Shares" means the number of H Shares to be subscribed for by the Investor in the International Offering in accordance with the terms and conditions herein and as calculated in accordance with Schedule 1 and determined by the Company and the Overall Coordinators;

- "Laws" means all laws, statutes, legislation, ordinances, measures, rules, regulations, guidelines, guidance, decisions, opinions, notices, circulars, directives, requests, orders, judgments, decrees or rulings of any Governmental Authority (including without limitation, the Stock Exchange, the SFC and the CSRC) of all relevant jurisdictions;
- "Levies" means the SFC transaction levy of 0.0027% (or the prevailing transaction levy on the Listing Date), the Stock Exchange trading fee of 0.00565% (or the prevailing trading fee on the Listing Date) and the AFRC transaction levy of 0.00015% (or the prevailing transaction levy on the Listing Date), in each case, of the Aggregate Investment Amount;
- "Listing Date" means the date on which the H Shares are initially listed on the Main Board of the Stock Exchange;
- "Listing Guide" means the Guide for New Listing Applicants as published by the Stock Exchange, as amended, supplemented or otherwise modified from time to time;
- "Listing Rules" means the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, and the listing decisions, guidelines and other requirements of the Stock Exchange, each as amended, supplemented or otherwise modified from time to time;
- "Lock-up Period" has the meaning given to it in clause 5.1;
- "Offer Price" means the final Hong Kong dollar price per Share (exclusive of Brokerage and Levies) at which the H Shares are to be offered or sold pursuant to the Global Offering;
- "Over-allotment Option" has the meaning given to it in the International Offering Circular;
- "Offer Size Adjustment Option" means the option exercisable by the Company pursuant to which the Company may issue and allot additional H Shares at the Offer Price, to cover additional market demand;
- "Parties" means the named parties to this Agreement (including, for the avoidance of doubt, the Joint Sponsors and/or the Overall Coordinators, as the context requires), and "Party" shall mean any one of them, as the context shall require;
- "PRC" means the People's Republic of China, excluding, for purposes of this Agreement only, Hong Kong, Macau Special Administrative Region of the PRC and Taiwan;
- "Preliminary Offering Circular" means the preliminary offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering, as amended, supplemented or otherwise modified from time to time;
- "Professional Investor" has the meaning given to it in Part 1 of Schedule 1 to the SFO;
- "Prospectus" means the final prospectus to be issued in Hong Kong by the Company in connection with the Hong Kong Public Offering;
- "Public Documents" means the Preliminary Offering Circular and the International Offering Circular for the International Offering, the Prospectus to be issued in Hong Kong by the Company for the Hong Kong Public Offering and such other documents and announcements which may be issued by the Company in connection with the Global Offering, each as amended, supplemented or otherwise modified from time to time;

"Regulation S" means Regulation S under the Securities Act;

"Regulators" has the meaning given to it in clause 6.2(i);

"Relevant Shares" means the Investor Shares subscribed for by the Investor pursuant to this Agreement, and any shares or other securities of or interests in the Company which are derived from the Investor Shares pursuant to any rights issue, capitalization issue or other form of capital reorganization (whether such transactions are to be settled in cash or otherwise);

"RMB" or "Renminbi" means Renminbi, the lawful currency of the PRC;

"Securities Act" means the United States Securities Act of 1933, as amended, supplemented or otherwise modified from time to time, and the rules and regulations promulgated thereunder;

"SFC" means The Securities and Futures Commission of Hong Kong;

"SFO" means the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"Stock Exchange" means The Stock Exchange of Hong Kong Limited;

"subsidiary" has the meaning given to it in the Companies Ordinance;

"U.S." and "United States" means the United States of America, its territories and possessions, any state of the United States and the District of Columbia;

"US\$" or "US dollar" means the lawful currency of the United States;

"U.S. Person" has the meaning given to it in Regulation S; and

"underwriters" means the Hong Kong underwriters of the Hong Kong Public Offering and the international underwriters of the International Offering.

- 1.2 In this Agreement, unless the context otherwise requires:
  - (a) a reference to a "clause", "sub-clause" or "schedule" is a reference to a clause or subclause of or a schedule to this Agreement;
  - (b) the index, clause and schedule headings are inserted for convenience only and shall not affect the construction or interpretation of this Agreement;
  - (c) the recitals and schedules form an integral part of this Agreement and have the same force and effect as if expressly set out in the body of this Agreement and any reference to this Agreement shall include the recitals and schedules;
  - (d) the singular number shall include the plural and vice versa and words importing one gender shall include the other gender;
  - (e) a reference to this Agreement or another instrument includes any variation or replacement of either of them;
  - (f) a reference to a statute, statutory provision, regulation or rule includes a reference:

- (i) to that statute, provision, regulation or rule as from time to time consolidated, amended, supplemented, modified, re-enacted or replaced by any statute or statutory provision;
- (ii) to any repealed statute, statutory provision, regulation or rule which it re-enacts (with or without modification); and
- (iii) to any subordinate legislation made under it;
- (g) references to times of day and dates are, unless otherwise specified, to Hong Kong times and dates, respectively;
- (h) a reference to a "**person**" includes a reference to an individual, a firm, a company, a body corporate, an unincorporated association or an authority, a government, a state or agency of a state, a joint venture, association or partnership (whether or not having separate legal personality);
- (i) references to "include", "includes" and "including" shall be construed so as to mean include without limitation, includes without limitation and including without limitation, respectively; and
- (j) references to any legal term for any action, remedy, method or judicial proceeding, legal document, legal status, court, official or any legal concept or thing in respect of any jurisdiction other than Hong Kong is deemed to include what most nearly approximates in that jurisdiction to the relevant Hong Kong legal term.

#### 2 INVESTMENT

- 2.1 Subject to the conditions referred to in clause 3 below being fulfilled (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) and other terms and conditions of this Agreement:
  - (a) the Investor will subscribe for, and the Company will issue, allot and place and the Overall Coordinators will allocate and/or deliver (as the case may be) or cause to be allocated and/or delivered (as the case may be) to the Investor, the Investor Shares at the Offer Price under and as part of the International Offering and through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the relevant portion of the International Offering; and
  - (b) the Investor will pay the Aggregate Investment Amount, the Brokerage and the Levies in respect of the Investor Shares in accordance with clause 4.2.
- 2.2 The Investor may elect by notice in writing served to the Company, the Joint Sponsors and the Overall Coordinators not later than three (3) business days prior to the Listing Date to subscribe for the Investor Shares through a wholly-owned subsidiary of the Investor that is a Professional Investor and is (i) not a U.S. person; (ii) located outside the United States and; (iii) acquiring the Investor Shares in an offshore transaction in accordance with Regulation S, provided that:

- (a) the Investor shall procure such wholly-owned subsidiary on such date to provide to the Company, the Joint Sponsors and the Overall Coordinators written confirmation that it agrees to be bound by the same agreements, representations, warranties, undertakings, acknowledgements and confirmations given in this Agreement by the Investor, and the agreements, representations, warranties, undertakings, acknowledgements and confirmations given by the Investor in this Agreement shall be deemed to be given by the Investor for itself and on behalf of such wholly-owned subsidiary; and
- (b) the Investor (i) unconditionally and irrevocably guarantees to the Company, the Joint Sponsors and the Overall Coordinators the due and punctual performance and observance by such wholly-owned subsidiary of all its agreements, obligations, undertakings, warranties, representations, indemnities, consents, acknowledgements, confirmations and covenants under this Agreement; and (ii) undertakes to fully and effectively indemnify and keep indemnified on demand each of the Indemnified Parties in accordance with clause 6.5.

The obligations of the Investor constitute direct, primary and unconditional obligations to pay on demand to the Company, the Joint Sponsors or the Overall Coordinators any sum which such wholly-owned subsidiary is liable to pay under this Agreement and to perform promptly on demand any obligation of such wholly-owned subsidiary under this Agreement without requiring the Company, the Joint Sponsors or the Overall Coordinators first to take steps against such wholly-owned subsidiary or any other person. Except where the context otherwise requires, the term Investor shall be construed in this Agreement to include such wholly-owned subsidiary.

- 2.3 The Company and the Overall Coordinators may in their sole discretion determine that delivery of all or a portion of the Investor Shares shall take place on the Delayed Delivery Date in accordance with clause 4.3.
- 2.4 The Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering) will determine, in such manner as they may agree, the Offer Price. The exact number of the Investor Shares will be finally determined by the Company and the Overall Coordinators in accordance with Schedule 1, and such determination will be conclusive and binding on the Investor, save for manifest error.

### 3 CLOSING CONDITIONS

- 3.1 The Investor's obligation under this Agreement to subscribe for, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares pursuant to clause 2.1 are conditional only upon each of the following conditions having been satisfied (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses (a), (b), 3.1(c) and (d) cannot be waived and the conditions under clause (e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) at or prior to the Closing:
  - (a) the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become effective and unconditional (in accordance with their respective original terms or as subsequently waived or varied by agreement of the parties thereto) by no later than the time and date as specified in these underwriting agreements, and neither of the aforesaid underwriting agreements having been terminated;

- (b) the Offer Price having been agreed upon between the Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering);
- (c) the Listing Committee of the Stock Exchange having granted the approval for the listing of, and permission to deal in, the H Shares (including the Investor Shares) as well as other applicable waivers and approvals and such approval, permission or waiver having not been revoked prior to the commencement of dealings in the H Shares on the Stock Exchange;
- (d) no Laws shall have been enacted or promulgated by any Governmental Authority which prohibits the consummation of the transactions contemplated in the Global Offering or herein and there shall be no orders or injunctions from a court of competent jurisdiction in effect precluding or prohibiting consummation of such transactions; and
- (e) the representations, warranties, undertakings, acknowledgements and confirmations of the Investor under this Agreement are and will be accurate, true and complete in all respects and not misleading or deceptive and that there is no material breach of this Agreement on the part of the Investor.
- 3.2 If any of the conditions contained in clause 3.1 has not been fulfilled by the Investor or waived by the Company, the Joint Sponsors and the Overall Coordinators (except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) on or before the date that is one hundred and eighty (180) days after the date of this Agreement (or such other date as may be agreed in writing among the Company, the Investor, the Joint Sponsors and the Overall Coordinators), the obligation of the Investor to purchase, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares shall cease and any amount paid by the Investor under this Agreement to any other party will be repaid to the Investor by such other party without interest as soon as commercially practicable and in any event no later than 30 days from the date of termination of this Agreement and this Agreement will terminate and be of no effect and all obligations and liabilities on the part of the Company, the Joint Sponsors and/or the Overall Coordinators shall cease and terminate; provided that termination of this Agreement pursuant to this clause 3.2 shall be without prejudice to the accrued rights or liabilities of any Party to the other Parties in respect of the terms herein at or before such termination. For the avoidance of doubt, nothing in this clause shall be construed as giving the Investor the right to cure any breaches of the representations, warranties, undertakings, acknowledgements and confirmations given by the Investor under this Agreement during the period until the aforementioned date under this clause.
- 3.3 The Investor acknowledges that there can be no guarantee that the Global Offering will be completed or will not be delayed or terminated or that the Offer Price will be within the indicative range set forth in the Public Documents, and no liability of the Company, the Joint Sponsors or the Overall Coordinators to the Investor will arise if the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents. The Investor hereby waives any right (if any) to bring any claim or action against the Company, the Joint Sponsors and/or the Overall Coordinators or their respective affiliates, directors, officers, supervisors, employees, partners, agents, advisors and

representatives on the basis that the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents.

## 4 CLOSING

- 4.1 Subject to clause 3 and this clause 4, the Investor will subscribe for the Investor Shares at the Offer Price pursuant to, and as part of, the International Offering and through the Overall Coordinators (and/or their respective affiliates) in their capacities as representatives of the international underwriters of the relevant portion of the International Offering. Accordingly, the Investor Shares will be subscribed for contemporaneously with the closing of the International Offering, or on the Delayed Delivery Date, at such time and in such manner as shall be determined by the Company and the Overall Coordinators.
- 4.2 Regardless of the time and manner of the delivery of the Investor Shares, the Investor shall make full payment of the Aggregate Investment Amount, together with the related Brokerage and Levies (to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators) by same day value credit at or before 8:00 a.m. (Hong Kong time) on the Listing Date in Hong Kong dollars, by wire transfer in immediately available clear funds without any deduction or set-off to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators in writing no later than one (1) clear business day prior to the Listing Date, which notice shall include, among other things, the payment account details and the total amount payable by the Investor under this Agreement.
- 4.3 If the Company and the Overall Coordinators in their sole discretion determine that delivery of all or any part of the Investor Shares should be made on a date (the "Delayed Delivery Date") later than the Listing Date, the Overall Coordinators shall notify the Investor in writing (i) no later than two (2) business days prior to the Listing Date, the number of Investor Shares which will be deferred in delivery; and (ii) no later than two (2) business days prior to the actual Delayed Delivery Date, the Delayed Delivery Date, provided that the Delayed Delivery Date shall be no later than three (3) business days following the last day on which the Over-allotment Option may be exercised. Such determination by the Company and the Overall Coordinators will be conclusive and binding on the Investor. If the Investor Shares are to be delivered to the Investor on the Delayed Delivery Date, the Investor shall nevertheless pay for the Investor Shares as specified in clause 4.2.
- 4.4 Subject to due payment(s) for the Investor Shares being made in accordance with clause 4.2, delivery of the Investor Shares to the Investor, as the case may be, shall be made through CCASS by depositing the Investor Shares directly into CCASS for credit to such CCASS investor participant account or CCASS stock account as may be notified by the Investor the Overall Coordinators in writing no later than two (2) business days prior to the Listing Date or the Delayed Delivery Date as determined in accordance with clause 4.3.
- 4.5 Without prejudice to clause 4.3, delivery of the Investor Shares may also be made in any other manner which the Company, the Joint Sponsors, the Overall Coordinators and the Investor may agree in writing, provided that, payment for the Investor Shares shall not be later than 8:00 a.m. (Hong Kong time) on the Listing Date regardless of the time and manner of the delivery of the Investor Shares.
- 4.6 If payment of the Aggregate Investment Amount and the related Brokerage and Levies (whether in whole or in part) is not received or settled in the time and manner stipulated in this Agreement,

the Company, the Joint Sponsors and the Overall Coordinators reserve the right, in their respective absolute discretions, to terminate this Agreement and in such event all obligations and liabilities on the part of the Company, the Joint Sponsors and the Overall Coordinators shall cease and terminate (but without prejudice to any claim which the Company, the Joint Sponsors and the Overall Coordinators may have against the Investor arising out of its failure to comply with its obligations under this Agreement). The Investor shall in any event be fully responsible for and shall indemnify, hold harmless and keep fully indemnified, on an after-tax basis, each of the Indemnified Parties against any loss and damages that they may suffer or incur arising out of or in connection with any failure on the part of the Investor to pay for the Aggregate Investment Amount and the Brokerage and Levies in full in accordance with clause 6.5.

- 4.7 In the event that the requirement under Rule 8.08(3) of the Listing Rules, in which no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, cannot be satisfied, the Joint Sponsors, the Overall Coordinators and the Company shall have the right to adjust the allocation of the number of Investor Shares to be subscribed by the Investor in their sole and absolute discretion to satisfy the requirement under Rule 8.08(3) of the Listing Rules.
- 4.8 None of the Company, the Joint Sponsors, the Overall Coordinators, and their respective affiliates shall be liable (whether jointly or severally) for any failure or delay in the performance of its obligations under this Agreement and each of the Company, or the Joint Sponsors, the Overall Coordinators and their respective affiliates shall be entitled to terminate this Agreement if it is prevented or delayed from performing its obligations under this Agreement as a result of circumstances beyond control of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates (as the case may be), including, but not limited to, acts of God, flood, outbreak or escalations of diseases, epidemics or pandemics including but not limited to avian influenza, severe acute respiratory syndrome, H1N1 influenza, H5N1, MERS, Ebola virus and the COVID-19, declaration of a national, international, regional emergency, disaster, calamity, crisis, economic or comprehensive sanctions, explosion, earthquake, volcanic eruption, severe transport disruption, paralysis in government operation, public disorder, political instability or threat or escalation or outbreak of hostilities, war (whether declared or undeclared), terrorism, fire, riot, rebellion, civil commotion, strike, lockout, other industrial action, general failure of electricity or other supply, aircraft collision, accidental or mechanical or electrical breakdown, technical or computer failure or failure of any money transmission system, embargo, labour dispute and changes in any existing or future Laws, any existing or future act of governmental activity or the like.

## 5 RESTRICTIONS ON THE INVESTOR

5.1 Subject to clause 5.2, the Investor for itself and on behalf of its wholly-owned subsidiary (where the Investor Shares are to be held by such wholly-owned subsidiary) agrees, covenants with and undertakes to the Company, the Joint Sponsors and the Overall Coordinators that without the prior written consent of each of the Company, the Joint Sponsors and the Overall Coordinators, the Investor will not, and will cause its affiliates not to, whether directly or indirectly, at any time during the period commencing from (and inclusive of) the Listing Date and ending on (and inclusive of) the date falling six (6) months after the Listing Date (the "Lock-up Period"), directly or indirectly, (i) dispose of, in any way, any Relevant Shares or any interest in any company or entity holding any Relevant Shares, including any security that is convertible, exchangeable, exercisable or represents a right to receive the above securities, or agrees, enters into an agreement or publicly announces an intention to enter into such a

transaction; (ii) allow itself to undergo a change of control (as defined in The Codes on Takeovers and Mergers and Share Buy-backs promulgated by the SFC) at the level of its ultimate beneficial owner; (iii) enter into any transactions directly or indirectly with the same economic effect as any aforesaid transaction; or (iv) agree or contract to, or publicly announce an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise. In the event of a disposal of any Relevant Shares at any time after the Lock-up Period, the Investor will notify the Company, the Joint Sponsors and the Overall Coordinators in writing promptly prior to the proposed disposal and will ensure that (a) such disposal will comply with all applicable Laws; (b) the Investor will use its best endeavors to ensure that the disposal will not create a disorderly and false market in the H Shares; (c) the Investor will not enter into any such transaction with a person who engages directly or indirectly in a business that competes or is likely to compete with the business of the Company or with any other entity that is a holding company, subsidiary or associate of such person without the prior written consent of each of the Company, the Joint Sponsors and the Overall Coordinators.

- 5.2 Nothing contained in clause 5.1 shall prevent the Investor from transferring all or part of the Relevant Shares to any wholly-owned subsidiary of the Investor, provided that, in all cases:
  - (a) prior to such transfer, such wholly-owned subsidiary gives a written undertaking (addressed to and in favor of the Company, the Joint Sponsors and the Overall Coordinators in terms satisfactory to them) agreeing to, and the Investor undertakes to procure that such wholly-owned subsidiary will, be bound by the Investor's obligations under this Agreement, including the restrictions in this clause 5 imposed on the Investor, as if such wholly-owned subsidiary were itself subject to such obligations and restrictions;
  - (b) such wholly-owned subsidiary shall be deemed to have given the same acknowledgements, confirmations, undertakings, representations and warranties as provided in clause 6;
  - (c) the Investor and such wholly-owned subsidiary of the Investor shall be treated as being the Investor in respect of all the Relevant Shares held by them and shall jointly and severally bear all liabilities and obligations imposed by this Agreement;
  - (d) if at any time prior to expiration of the Lock-up Period, such wholly-owned subsidiary ceases or will cease to be a wholly-owned subsidiary of the Investor, it shall (and the Investor shall procure that such subsidiary shall) immediately, and in any event before ceasing to be a wholly-owned subsidiary of the Investor, fully and effectively transfer the Relevant Shares it holds to the Investor or another wholly-owned subsidiary of the Investor, which shall give or be procured by the Investor to give a written undertaking (addressed to and in favor of the Company, the Joint Sponsors and the Overall Coordinators in terms satisfactory to them) agreeing to, and the Investor undertakes to procure that such wholly-owned subsidiary will, be bound by the Investor's obligations under this Agreement, including the restrictions in this clause 5 imposed on the Investor and gives the same acknowledgements, confirmations, undertakings, representations and warranties hereunder, as if such wholly-owned subsidiary were itself subject to

- such obligations and restrictions and shall jointly and severally bear all liabilities and obligations imposed by this Agreement; and
- (e) such wholly-owned subsidiary is (i) not a U.S. Person; (ii) located outside the United States and (iii) acquiring the Relevant Shares in an offshore transaction in reliance on Regulation S.
- 5.3 The Investor agrees and undertakes that, except with the prior written consent of the Company, the Joint Sponsors and the Overall Coordinators, the aggregate holding (direct and indirect) of the Investor and its close associates in the total issued share capital of the Company shall be less than 10% (or such other percentage as provided in the Listing Rules from time to time for the definition of "substantial shareholder") of the Company's entire issued share capital at all times and it would not become a core connected person of the Company within the meaning of the Listing Rules during the period of 12 months following the Listing Date and, further, that the aggregate holding (direct and indirect) of the Investor and its close associates (as defined under the Listing Rules) in the total issued share capital of the Company shall not be such as to cause the total securities of the Company held by the public (as contemplated in the Listing Rules and interpreted by the Stock Exchange, including but not limited to Rule 8.08) to fall below the required percentage set out in Rule 8.08 of the Listing Rules or such other percentage as may be approved by the Stock Exchange and applicable to the Company from time to time. The Investor agrees to notify the Company, the Joint Sponsors and the Overall Coordinators if it comes to its attention of any of the abovementioned situations.
- The Investor agrees that the Investor's holding of the Company's share capital is on a proprietary investment basis, and to, upon reasonable request by the Company, the Joint Sponsors and/or the Overall Coordinators, provide reasonable evidence to the Company, the Joint Sponsors and the Overall Coordinators showing that the Investor's holding of the Company's share capital is on a proprietary investment basis. The Investor shall not, and shall procure that none of its controlling shareholder(s), associates and their respective beneficial owners shall, apply for or place an order through the book building process for H Shares in the Global Offering (other than the Investor Shares) or make an application for H Shares in the Hong Kong Public Offering.
- 5.5 The Investor and its affiliates, associates, directors, officers, employees, agents or representatives shall not accept or enter into any arrangement or agreement, including any side letter, which is inconsistent with, or in contravention of, the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide or other written guidance published by the Hong Kong regulators) with the Company, the largest shareholder of the Company, any other member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents.

# 6 ACKNOWLEDGEMENTS, REPRESENTATIONS, UNDERTAKINGS AND WARRANTIES

- 6.1 The Investor acknowledges, represents, undertakes, warrants, agrees and confirms to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, agents, advisors, associates, partners and representatives makes no representation and gives no warranty or undertaking or guarantee that the Global Offering will proceed or be completed (within

any particular time period or at all) or that the Offer Price will be within the indicative range set forth in the Public Documents, and will be under no liability whatsoever to the Investor in the event that the Global Offering is delayed, does not proceed or is not completed for any reason, or if the Offer Price is not within the indicative range set forth in the Public Documents;

- (b) this Agreement, the background information of the Investor and the relationship and arrangements between the Parties contemplated by this Agreement will be required to be disclosed in the Public Documents and other marketing and roadshow materials for the Global Offering and that the Investor will be referred to in the Public Documents and such other marketing and roadshow materials and announcements and, specifically, this Agreement will be a material contract required to be filed with regulatory authorities in Hong Kong and made available on display to the public in connection with the Global Offering or otherwise pursuant to the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules;
- (c) the information in relation to the Investor as required to be submitted to the Stock Exchange under the Listing Rules or on FINI will be shared with the Company, the Stock Exchange, SFC and such other Governmental Authority as necessary and will be included in a consolidated placee list which will be disclosed on FINI to the Overall Coordinators involved in the Global Offering, and all such information is true, complete and accurate in all respects and is not misleading;
- (d) the Offer Price is to be determined solely and exclusively in accordance with the terms and conditions of the Global Offering and the Investor shall not have any right to raise any objection thereto;
- (e) the Investor Shares will be subscribed for by the Investor through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the International Offering;
- (f) the Investor will accept the Investor Shares on and subject to the terms and conditions of the memorandum and articles of association or other constituent or constitutional documents of the Company and this Agreement;
- (g) the number of Investor Shares may be affected by re-allocation of Shares between the International Offering and the Hong Kong Public Offering pursuant to Practice Note 18 of the Listing Rules or Chapter 4.14 of the Listing Guide or such other percentage as may be approved by the Stock Exchange and applicable to the Company from time to time;
- (h) the Joint Sponsors, the Overall Coordinators and the Company can adjust the allocation of the number of Investor Shares in their sole and absolute discretion for the purpose of satisfying Rule 8.08(3) of the Listing Rules which provide that no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, the minimum public float requirement under Rule 8.08(1)(a) of the Listing Rules or as otherwise approved by the Stock Exchange;
- (i) at or around the time of entering into this Agreement or at any time hereafter but before the closing of the International Offering, the Company, the Joint Sponsors and/or the Overall Coordinators have entered into, or may and/or propose to enter into,

- agreements for similar investments with one or more other investors as part of the International Offering;
- (j) none of the Company, the Joint Sponsors, the Overall Coordinators nor any of their respective subsidiaries, affiliates, agents, directors, officers, supervisors, employees, partners or representatives nor any other party involved in the Global Offering assumes any responsibility for any tax, legal, currency, economic or other consequences of the acquisition of, or in relation to any dealings in, the Investor Shares;
- (k) the Investor Shares have not been and will not be registered under the Securities Act or the securities law of any state or other jurisdiction of the United States and may not be offered, resold, pledged or otherwise transferred directly or indirectly in the United States or to or for the account or benefit of any U.S. Person except pursuant to an effective registration statement or an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act, or in any other jurisdiction or for the account or benefit of any persons in any other jurisdictions except as allowed by applicable Laws of such jurisdiction;
- (l) [reserved];
- (m) it understands and agrees that transfer of the Investor Shares may only be made outside the United States in an "offshore transaction" (as defined in Regulation S) in accordance with Regulation S and in each case, in accordance with any applicable securities laws of any state of the United States and any other jurisdictions, and any share certificate(s) representing the Investor Shares shall bear a legend substantially to such effect;
- (n) it understands that none of the Company, the Joint Sponsors, the Overall Coordinators or any of the international underwriters of the International Offering has made any representation as to the availability of any available exemption under the Securities Act for the subsequent reoffer, resale, pledge or transfer of the Investor Shares;
- (o) except as provided for under clause 5.2, to the extent any of the Investor Shares are held by a subsidiary, the Investor shall procure that this subsidiary remains a wholly-owned subsidiary of the Investor and continues to adhere to and abide by the terms and conditions hereunder for so long as such subsidiary continues to hold any of the Investor Shares before the expiration of the Lock- up Period;
- (p) the Investor irrevocably waives to the fullest extent permitted by applicable Laws, any claims it may have against any of the Joint Sponsors, the Overall Coordinators, the underwriters and the Company, their respective affiliates, directors, officers, supervisors, employees, advisors and representatives arising out of or in connection with this Agreement and the Global Offering;
- (q) it has received (and may in the future receive) information that may constitute material, non-public information and/or inside information as defined in the SFO in connection with the Investor's investment in (and holding of) the Investor Shares, and it shall: (i) not disclose such information to any person other than to its affiliates, subsidiaries, directors, officers, employees, advisors and representatives (the "Authorized Recipients") on a strictly need-to-know basis for the sole purpose of evaluating its investment in the Investor Shares or otherwise required by Laws, until such information

becomes public information through no fault on the part of the Investor or any of its Authorized Recipients; (ii) use its best efforts to ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(q)) do not disclose such information to any person other than to other Authorized Recipients on a strictly need-to-know basis; and (iii) not and will ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(q)) do not purchase, sell or trade or alternatively, deal, directly or indirectly, in the H Shares or other securities or derivatives of the Company or its affiliates or associates in a manner that could result in any violation of the securities laws (including any insider trading provisions) of the United States, Hong Kong, the PRC or any other applicable jurisdiction relevant to such dealing;

- (r) the information contained in this Agreement, the draft Prospectus and the draft Preliminary Offering Circulars provided to the Investor and/or its representatives on a confidential basis and any other material which may have been provided (whether in writing or verbally) to the Investor and/or its representatives on a confidential basis may not be reproduced, disclosed, circulated or disseminated to any other person and such information and materials so provided are subject to change, updating, amendment and completion, and should not be relied upon by the Investor in determining whether to invest in the Investor Shares. For the avoidance of doubt:
  - (i) neither the draft Prospectus nor the draft Preliminary Offering Circular nor any other materials which may have been provided to the Investor and/or its representatives constitutes an invitation or offer or the solicitation to acquire, purchase or subscribe for any securities in any jurisdiction where such offer, solicitation or sale is not permitted and nothing contained in either the draft Prospectus or the draft Preliminary Offering Circular or any other materials which may have been provided (whether in writing or verbally) to the Investor and/or its representatives shall form the basis of any contract or commitment whatsoever;
  - (ii) no offers of, or invitations to subscribe for, acquire or purchase, any H Shares or other securities shall be made or received on the basis of the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) to the Investor and/or its representatives; and
  - (iii) the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) or furnished to the Investor, may be subject to further amendments subsequent to the entering into this Agreement and should not be relied upon by the Investor in determining whether to invest in the Investor Shares and the Investor hereby consents to such amendments (if any) and waives its rights in connection with such amendments (if any);
- (s) this Agreement does not, collectively or separately, constitute an offer of securities for sale in the United States or any other jurisdictions in which such an offer would be unlawful;
- (t) neither the Investor nor any of its affiliates nor any person acting on its or their behalf has engaged or will engage in any directed selling efforts (within the meaning of

Regulation S) with respect to the Investor Shares or any form of general solicitation or general advertising (as defined in Regulation D under the Securities Act) or in any manner involving a public offering (as defined in Section 4(2) of the Securities Act) made with respect to the Investor Shares;

- (u) it has been furnished with all information it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares and has been given the opportunity to ask questions and receive answers from the Company, the Joint Sponsors or the Overall Coordinators concerning the Company, the Investor Shares or other related matters it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares, and that the Company has made available to the Investor or its agents all documents and information in relation to an investment in the Investor Shares required by or on behalf of the Investor;
- (v) in making its investment decision, the Investor has relied and will rely only on information provided in the International Offering Circular issued by the Company and not on any other information (whether prepared by the Company, the Joint Sponsors, the Overall Coordinators or their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates or otherwise) which may have been furnished to the Investor by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators (including their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates) on or before the date hereof, and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates makes any representation and gives any warranty or undertaking as to the accuracy or completeness of any such information or materials not contained in the International Offering Circular and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and their affiliates has or will have any liability to the Investor or its directors, officers, employees, advisors, agents, representatives, associates, partners and affiliates resulting from its use of or reliance on such information or materials, or otherwise for any information not contained in the International Offering Circular;
- (w) none of the Joint Sponsors, the Overall Coordinators, the underwriters and their respective directors, officers, employees, subsidiaries, agents, associates, affiliates, representatives, partners and advisors has made any warranty, representation or recommendation to it as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, research and development, operations, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith; and except as provided in the final International Offering Circular, none of the Company and its directors, officers, supervisors, employees, subsidiaries, agents, associates, affiliates, representatives and advisors has made any warranty, representation or recommendation to the Investor as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, operations, research and development, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith;

- (x) the Investor will comply with all restrictions (if any) applicable to it from time to time under this Agreement, the Listing Rules and any applicable Laws on the disposal by it (directly or indirectly), of any of the Relevant Shares in respect of which it is or will be (directly or indirectly) or is shown by the Prospectus to be the beneficial owner;
- (y) it has conducted its own investigation with respect to the Company, the Group, and the Investor Shares and the terms of the subscription of the Investor Shares provided in this Agreement, and has obtained its own independent advice (including tax, regulatory, financial, accounting, legal, currency and otherwise) to the extent it considers necessary or appropriate or otherwise has satisfied itself concerning, including the tax, regulatory, financial, accounting, legal, currency and otherwise related to the investment in the Investor Shares and as to the suitability thereof for the Investor, and has not relied, and will not be entitled to rely, on any advice (including tax, regulatory, financial, accounting, legal, currency and otherwise), due diligence review or investigation or other advice or comfort obtained or conducted (as the case may be) by or on behalf of the Company or any of the Joint Sponsors, the Overall Coordinators or the underwriters in connection with the Global Offering and none of the Company, the Joint Sponsors, the Overall Coordinators or their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives takes any responsibility as to any tax, regulatory, financial, accounting, legal, currency or other economic or other consequences of the subscription of the Investor Shares by the Investors or in relation to any dealings in the Investor Shares;
- (z) it understands that no public market now exists for the Investor Shares, and that the Company, the Joint Sponsors and the Overall Coordinators have made no assurances that a public or active market will ever exist for the Investor Shares;
- (aa) in the event that the Global Offering is delayed or terminated or is not completed for any reason, no liabilities of the Company, the Joint Sponsors, the Overall Coordinators or any of their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives to the Investor or its subsidiaries will arise;
- (bb) the Company, the Overall Coordinators will have absolute discretion to change or adjust (i) the number of H Shares to be issued under the Global Offering; (ii) the number of H Shares to be issued under the Hong Kong Public Offering and the International Offering, respectively; and (iii) other adjustment or re-allocation of H Shares being offered, the indicative offer price range set forth in the Public Documents and the Offer Price as may be approved by the Stock Exchange and in compliance with applicable Laws;
- (cc) any trading in the H Shares is subject to compliance with applicable laws and regulations, including the restrictions on dealing in shares under the SFO, the Listing Rules, the Securities Act and any other applicable laws, regulations or relevant rules of any competent securities exchange;
- (dd) any offer, sale, pledge or other transfer made other than in compliance with the restrictions in this Agreement will not be recognized by the Company in respect of the Relevant Shares; and

- (ee) the Investor has agreed that the payment for the Aggregate Investment Amount and the related Brokerage and Levies shall be made by 8:00 a.m. (Hong Kong time) on the Listing Date or such other date as agreed in accordance with clause 4.5.
- 6.2 The Investor further acknowledges, represents, warrants and undertakes to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) it has been duly incorporated and is validly existing under the Laws of its place of incorporation and that there has been no petition filed, order made or effective resolution passed for its bankruptcy, liquidation or winding up;
  - (b) it is qualified to receive and use the information under this Agreement (including, among others, this Agreement, the draft Prospectus and the draft Preliminary Offering Circular), which would not be contrary to all Laws applicable to the Investor or would require any registration or licensing within the jurisdiction that the Investor is in;
  - (c) it has the legal right and authority to own, use, lease and operate its assets and to conduct its business in the manner presently conducted;
  - (d) it has full power, authority and capacity, and has taken all actions (including obtaining all necessary consents, approvals and authorizations from any governmental and regulatory bodies or third parties) required to execute and deliver this Agreement, enter into and carry out the transactions as contemplated in this Agreement and perform its obligations under this Agreement;
  - (e) this Agreement has been duly authorized, executed and delivered by the Investor and constitutes a legal, valid and binding obligation of the Investor enforceable against it in accordance with the terms of this Agreement;
  - (f) it has taken, and will during the term of this Agreement, take all necessary steps to perform its obligations under this Agreement and to give effect to this Agreement and the transactions contemplated in this Agreement and to comply with all relevant Laws;
  - (g) all consents, approvals, authorizations, permissions and registrations (the "Approvals") under any relevant Laws applicable to the Investor and required to be obtained by the Investor in connection with the subscription for the Investor Shares under this Agreement have been obtained and are in full force and effect and are not invalidated, revoked, withdrawn or set aside and none of the Approvals is subject to any condition precedent which has not been fulfilled or performed. All Approvals have not been withdrawn as at the date of this Agreement, nor is the Investor aware of any facts or circumstances which may render the Approvals to be invalidated, withdrawn or set aside. The Investor further agrees and undertakes to promptly notify the Company, the Joint Sponsors and the Overall Coordinators in writing if any of the Approvals ceases to be in full force and effect or is invalidated, revoked, withdrawn or set aside for any reason;
  - (h) the execution and delivery of this Agreement by the Investor, and its performance of this Agreement and the subscription for or acquisition of (as the case may be) the Investor Shares will not contravene or result in a contravention by the Investor of (i) the memorandum and articles of association or other constituent or constitutional documents of the Investor or (ii) the Laws of any jurisdiction to which the Investor is

subject in respect of the transactions contemplated under this Agreement or which may otherwise be applicable to the Investor in connection with the Investor's subscription for or acquisition of (as the case may be) the Investor Shares or (iii) any agreement or other instrument binding upon the Investor or (iv) any judgment, order or decree of any Governmental Authority having jurisdiction over the Investor;

- (i) it has complied and will comply with all applicable Laws in all jurisdictions relevant to the subscription for the Investor Shares, including to provide information, or cause or procure to information be provided, either directly or indirectly through the Company, the Joint Sponsors and/or the Overall Coordinators, to the Stock Exchange, the SFC, the CSRC and/or any other governmental, public, monetary or regulatory authorities or bodies or securities exchange (collectively, the "Regulators"), and agrees and consents to the disclosure of, such information, in each case, as may be required by applicable Laws or requested by any of the Regulators from time to time (including, without limitation, (i) identity information of the Investor and its ultimate beneficial owner(s) and/or the person(s) ultimately responsible for the giving of the instruction relating to the subscription for the Investor Shares (including, without limitation, their respective names and places of incorporation); (ii) the transactions contemplated hereunder (including, without limitation, the details of subscription for the Investor Shares, the number of the Investor Shares, the Aggregate Investment Amount, and the lock-up restrictions under this Agreement); (iii) any swap arrangement or other financial or investment product involving the Investor Shares and the details thereof (including, without limitation, the identity information of the subscriber and its ultimate beneficial owner and the provider of such swap arrangement or other financial or investment product); and/or (iv) any connected relationship between the Investor or its beneficial owner(s) and associates on one hand and the Company and any of its shareholders on the other hand) (collectively, the "Investorrelated Information") within the time as requested by any of the Regulators. The Investor further authorizes each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, advisors and representatives to disclose any Investor-related Information to such Regulators and/or in any Public Document or other announcement or document as required under the Listing Rules or applicable Laws or as requested by any relevant Regulators;
- (j) the Investor has such knowledge and experience in financial and business matters that (i) it is capable of evaluating the merits and risks of the prospective investment in the Investor Shares; (ii) it is capable of bearing the economic risks of such investment, including a complete loss of the investment in the Investor Shares; (iii) it has received all the information it considers necessary or appropriate for deciding whether to invest in the Investor Shares; and (iv) it is experienced in transactions of investing in securities of companies in a similar stage of development; its ordinary business is to buy or sell shares or debentures or it is a Professional Investor and by entering into this Agreement, it is not a client of any of the Joint Sponsors or the Overall Coordinators, the CMIs or the underwriters in connection with the transactions contemplated thereunder;
- (k) it is subscribing for the Investor Shares as principal for its own account and for investment purposes and on a proprietary investment basis without a view to making distribution of any of the Investor Shares subscribed by it hereunder, and the Investor

- is not entitled to nominate any person to be a director or officer or supervisor of the Company;
- (l) the Investor is subscribing for the Investor Shares outside the United States in an "offshore transaction" within the meaning of Regulation S and it is not a U.S. Person;
- (m) the Investor is subscribing for the Investor Shares in a transaction exempt from, or not subject to, registration requirements under the Securities Act;
- (n) the Investor and the Investor's beneficial owner(s) and/or associates (i) are third parties independent of the Company; (ii) are not connected persons (as defined in the Listing Rules) or associates thereof of the Company and the Investor's subscription for the Investor Shares will not result in the Investor and its beneficial owner(s) becoming connected persons (as defined in the Listing Rules) of the Company notwithstanding any relationship between the Investor and any other party or parties which may be entering into (or have entered into) any other agreement or agreements referred to in this Agreement and will, immediately after completion of this Agreement, be independent of and not be acting in concert with (as defined in the Code on Takeovers and Mergers and Share Buy-backs promulgated by the SFC), any connected persons in relation to the control of the Company; (iii) have the financial capacity to meet all obligations arising under this Agreement; (iv) are not, directly or indirectly, financed, funded or backed by (a) any core connected person (as defined in the Listing Rules) of the Company or (b) the Company, any of the directors, supervisors, chief executive, largest shareholder, substantial shareholder(s) or existing shareholder(s) of the Company or any of its subsidiaries, or a close associate (as defined in the Listing Rules) of any of the them, and are not accustomed to take and have not taken any instructions from any such persons in relation to the acquisition, disposal, voting or other disposition of securities of the Company; and (v) have no connected relationship with the Company or any of its shareholders, unless otherwise disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing;
- (o) the Investor will subscribe for the Investor Shares using its own fund and it has not obtained and does not intend to obtain a loan or other form of financing to meet its payment obligations under this Agreement;
- (p) each of the Investor, its beneficial owner(s) and/or associates is not a "connected client" of any of the Joint Sponsors, the Overall Coordinators, the bookrunner(s), the lead manager(s), the CMIs, the underwriters of the Global Offering, the lead broker or any distributors. The terms "connected client", "lead broker" and "distributor" shall have the meanings ascribed to them in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;
- (q) the Investor's account is not managed by the relevant exchange participant (as defined in the Listing Rules) in pursuance of a discretionary managed portfolio agreement. The term "discretionary managed portfolio" shall have the meaning ascribed to it in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;
- (r) neither the Investor, its beneficial owner(s) nor its associates is a director (including as a director within the preceding 12 months), supervisor of the Company or its associates or a nominee of any of the foregoing;

- (s) save as previously notified to the Joint Sponsors and the Overall Coordinators in writing, neither the Investor nor its beneficial owner(s) fall within (a) any of the placee categories (other than "cornerstone investor") as set out in the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface or the Listing Rules in relation to placees; or (b) any of the groups of placees that would be required under the Listing Rules (including but not limited to Rule 12.08A of the Listing Rules) to be identified in the Company's allotment results announcement;
- (t) the Investor has not entered and will not enter into any contractual arrangement with any "distributor" (as defined in Regulation S) with respect to the distribution of the H Shares, except with its affiliates or with the prior written consent of the Company;
- (u) the subscription for the Investor Shares will comply with the provisions of Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules and the applicable paragraphs of Chapter 4.15 of the Listing Guide;
- (v) the aggregate holding (directly and indirectly) of the Investor and its close associates (as defined in the Listing Rules) in the total issued share capital of the Company shall not be such as to cause the total securities of the Company held by the public (having the meaning under the Listing Rules) to fall below the percentage required by Rule 8.08 of the Listing Rules or as otherwise approved by the Stock Exchange;
- (w) none of the Investor, its beneficial owner(s) and/or associates is subscribing for the Investor Shares under this Agreement with any financing (direct or indirect) by any connected person of the Company, by any one of the Joint Sponsors, the Overall Coordinators, or by any one of the underwriters of the Global Offering; the Investor and each of its associates, if any, is independent of, and not connected with, the other investors who have participated or will participate in the Global Offering and any of their associates;
- (x) no agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) has been or shall be entered into or made between the Investor or its affiliates, directors, officers, employees or agents on the one hand and the Company or its largest shareholder, any member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents on the other hand;
- (y) except as provided for in this Agreement, the Investor has not entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares;
- (z) save as previously disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing, the Investor, its beneficial owner(s) and/or associates have not entered and will not enter into any swap arrangement or other financial or investment product involving the Investor Shares; and
- (aa) neither the Investor nor any of its controlling shareholder(s), associates and beneficial owners has applied for or placed an order through the book building process for any H Shares in the Global Offering other than pursuant to this Agreement.

- 6.3 The Investor represents and warrants to the Company, the Joint Sponsors and the Overall Coordinators that the description set out in Schedule 2 in relation to it and the group of companies of which it is a member and all Investor-related Information provided to and/or as requested by the Regulators and/or any of the Company, the Joint Sponsors and the Overall Coordinators and their respective affiliates is true, complete and accurate in all respects and is not misleading. Without prejudice to the provisions of clause 6.1(b), the Investor irrevocably consents to the reference to and inclusion of its name and all or part of the description of this Agreement (including the description set out in Schedule 2) in the Public Documents, marketing and roadshow materials and such other announcements or displayed documents which may be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering, insofar as necessary in the sole opinion of the Company, the Joint Sponsors and the Overall Coordinators. The Investor undertakes to provide as soon as possible such further information and/or supporting documentation relating to it, its ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters which may reasonably be requested by the Company, the Joint Sponsors and/or the Overall Coordinators to ensure their compliance with applicable Laws and/or companies or securities registration and/or the requests of competent Regulators including but not limited to the Stock Exchange, the SFC and the CSRC. The Investor hereby agrees that after reviewing the description in relation to it and the group of companies of which it is a member to be included in such drafts of the Public Documents and other marketing materials relating to the Global Offering from time to time provided to the Investor and making such amendments as may be reasonably required by the Investor (if any), the Investor shall be deemed to warrant that such description in relation to it and the group of companies of which it is a member is true, accurate and complete in all respects and is not misleading or deceptive.
- The Investor understands that the representations, warranties, undertakings, acknowledgements and confirmations in clauses 6.1 and 6.2 are required in connection with Hong Kong Laws and the securities laws of the United States, amongst others. The Investor acknowledges that the Company, the Joint Sponsors, the Overall Coordinators, the underwriters, and their respective subsidiaries, agents, affiliates and advisors, and others will rely upon the truth, completeness and accuracy of the Investor's warranties, undertakings, representations, acknowledgements and confirmations set forth herein, and it agrees to notify the Company, the Joint Sponsors and the Overall Coordinators promptly in writing if any of the warranties, undertakings, representations, acknowledgements or confirmations herein ceases to be true, accurate and complete or becomes misleading or deceptive in any respect.
- 6.5 The Investor agrees and undertakes that the Investor will on demand fully and effectively indemnify and hold harmless, on an after tax basis, each of the Company, the Joint Sponsors, the Overall Coordinators and the underwriters of the Global Offering, each on its own behalf and on trust for their respective affiliates, any person who controls it within the meaning of the Securities Act as well as their respective officers, directors, supervisors, employees, staff, associates, partners, agents and representatives (collectively, the "Indemnified Parties"),. The Investor's indemnification obligations shall be limited to direct losses incurred by Indemnified Parties and shall exclude indirect, consequential, incidental, punitive, or exemplary damages, except in cases of fraud or gross negligence.
- 6.6 Each of the acknowledgements, confirmations, representations, warranties and undertakings given by the Investor under clauses 6.1, 6.2, 6.3, 6.4 and 6.5 (as the case may be) shall be construed as a separate acknowledgement, confirmation, representation, warranty or

undertaking and shall be deemed to be repeated on the Listing Date and, if applicable, the Delayed Delivery Date.

- 6.7 The Company represents, warrants and undertakes that:
  - (a) it has been duly incorporated and is validly existing under the laws of the PRC;
  - (b) it has full power, authority and capacity, and has taken all actions required to enter into and perform its obligations under this Agreement and this Agreement, when executed, will constitute its legal, valid and binding obligations;
  - subject to full payment and the Lock-up Period provided under clause 5.1, the Investor Shares will, when delivered to the Investor in accordance with clause 4.4, be fully paid-up, freely transferable and free from all options, liens, charges, mortgages, pledges, claims, equities, encumbrances and other third-party rights and shall rank pari passu with the H Shares then in issue and to be listed on the Stock Exchange;
  - (d) none of the Company and its largest shareholder, any member of the Group and their respective affiliates, directors, officers, supervisors, employees and agents have entered into any agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) with any of the Investors or its affiliates, directors, supervisors, officers, employees, agents or representatives; and
  - (e) except as provided for in this Agreement, neither the Company or any member of the Group nor any of their respective affiliates, directors, officers, supervisors, employees, agents or representatives has entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares.
- 6.8 The Company acknowledges, confirms and agrees that the Investor will be relying on information contained in the International Offering Circular and that the Investor shall have the same rights in respect of the International Offering Circular as other investors purchasing H Shares in the International Offering.

# 7 TERMINATION

- 7.1 This Agreement may be terminated:
  - (a) in accordance with clauses 3.2, 4.6 or 4.8;
  - (b) solely by (i) the Company or (ii) the Joint Sponsors and the Overall Coordinators acting jointly, in the event that there is a material breach of this Agreement on the part of the Investor (or the wholly-owned subsidiary of the Investor in the case of transfer of Investor Shares pursuant to clause 5.2) (including a material breach of the representations, warranties, undertakings, acknowledgements and confirmations by the Investor under this Agreement) on or before the closing of the International Offering or, if applicable, the Delayed Delivery Date (notwithstanding any provision to the contrary to this Agreement); or

- (c) with the written consent of the Investor, the Company, the Joint Sponsors and the Overall Coordinators.
- 7.2 Without prejudice to clause 7.3, in the event that this Agreement is terminated in accordance with clause 7.1, the Company, the Joint Sponsors and the Overall Coordinators shall not be bound to proceed with their respective obligations under this Agreement (except for the confidentiality obligation under clause 8.1 set forth below) and the rights and liabilities of the Investor, the Company, the Joint Sponsors and the Overall Coordinators hereunder (except for the rights under clause 11 set forth below) shall cease and none of the Investor, the Company, the Joint Sponsors and the Overall Coordinators shall have any claim against any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (as applicable) without prejudice to the accrued rights or liabilities of any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators to any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (as applicable) in respect of the terms herein at or before such termination.
- 7.3 Notwithstanding the above, clause 6.5 and the indemnities given by the Investor herein, together with clause 11 shall survive notwithstanding the termination of this Agreement.

### 8 ANNOUNCEMENTS AND CONFIDENTIALITY

- 8.1 Save as otherwise provided in this Agreement and the non-disclosure agreement entered into by the Investor, none of the Parties shall disclose any information concerning this Agreement or the transactions contemplated herein or any other arrangement involving the Company, the Joint Sponsors, the Overall Coordinators, and the Investor without the prior written consent of the other Parties. Notwithstanding the foregoing, this Agreement may be disclosed by any Party:
  - (a) to the Stock Exchange, the SFC, the CSRC and/or other Regulators to which the Company, the Joint Sponsors and/or the Overall Coordinators is subject, and the background of the Investor and its relationship between the Company and the Investor may be described in the Public Documents to be issued by or on behalf of the Company and marketing, roadshow materials and other announcements or displayed documents to be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering;
  - (b) to any of the Joint Sponsors and Overall Coordinators and to the legal and financial advisors, auditors, and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Parties, the Joint Sponsors and the Overall Coordinators provided that such Party shall (i) procure that each such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party is made aware and complies with all the confidentiality obligations set forth herein and (ii) remain responsible for any breach of such confidential obligations by such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party; and
  - (c) otherwise by any Party as may be required by any applicable Law, any Governmental Authority or body with jurisdiction over such Party (including the Stock Exchange, the SFC, and the CSRC) or stock exchange rules (including submitting this Agreement as a material contract to the Hong Kong Companies Registry for registration and making it available on display to the public in accordance with the Companies (Winding Up

and Miscellaneous Provisions) Ordinance and the Listing Rules) or any binding judgment, order or requirement of any competent Governmental Authority.

- 8.2 No other reference or disclosure shall be made regarding this Agreement or any ancillary matters hereto by the Investor, except where the Investor shall have consulted the Company, the Joint Sponsors and the Overall Coordinators in advance to seek their prior written consent as to the principle, form and content of such disclosure.
- 8.3 The Company shall use its reasonable endeavors to provide for review by the Investor of any statement in any of the Public Documents which relates to this Agreement, the relationship between the Company and the Investor and the general background information on the Investor prior to publication. The Investor shall cooperate with the Company, the Joint Sponsors and the Overall Coordinators to ensure that all references to it in such Public Documents are true, complete, accurate and not misleading or deceptive and that no material information about it is omitted from the Public Documents, and shall provide any comments and verification documents promptly to the Company, the Joint Sponsors and the Overall Coordinators and their respective counsels.
- 8.4 The Investor undertakes promptly to provide all assistance reasonably required in connection with the preparation of any disclosure required to be made as referred to in clause 8.1 (including providing such further information and/or supporting documentation relating to it, its background information, its relationship with the Company, its ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters referred thereto which may reasonably be required by the Company, the Joint Sponsors or the Overall Coordinators) to (i) update the description of the Investor in the Public Documents subsequent to the date of this Agreement and to verify such references, and (ii) enable the Company, the Joint Sponsors and/or the Overall Coordinators to comply with applicable companies or securities registration and/or the requests of competent Regulators, including the Stock Exchange, the SFC and the CSRC.

### 9 NOTICES

9.1 All notices delivered hereunder shall be in writing in either the English or Chinese language and shall be delivered in the manner required by clause 9.2 to the following addresses:

Party	Contact	Address
Company	Email: ChenJ14@catl.com  Attention: Mr. Chen Jin	No. 2 Xingang Road, Zhangwan Town, Jiaocheng District, Ningde City, Fujian Province, PRC
Investor	Email: salsane@kia.gov.kw  Attention:	BLOCK 1, BUILDING PLOT NO. 900028, STREET NO. 201, SHARQ, SAFAT,

	Sarah Alsane	KUWAIT CITY, KUWAIT	
CICC	Email:  IB_Project_bright8@cicc.com.cn  Attention:	29/F, One International Finance Centre, 1 Harbour View Street, Central, Hong Kong	
	Project Bright 8 Team		
CSCI	Email: Project.Bright8@csci.hk	18/F, Two Exchange Square, 8 Connaught Place.	
		Central, Hong Kong	
	Project.Bright8.ECM@csci.hk		
	Attention:		
	Project Bright 8 Team		
JPM FE	Email:	28/F, Chater House, 8 Connaught Road Central,	
	PROJECTBRIGHT8_WG@jpmorgan.com	Hong Kong	
	PROJECTBRIGHT8_ECM@jpmorgan.com		
	Attention:		
	ECM/ECM Syndicate Desk (Project Bright 8 Team)		
JPM APAC	Email:	28/F, Chater House, 8	
	PROJECTBRIGHT8_WG@jpmorgan.com	Connaught Road Central, Hong Kong	
	PROJECTBRIGHT8_ECM@jpmorgan.com		
	Attention:		
	ECM/ECM Syndicate Desk (Project Bright 8 Team)		
BOFA	Email:	55/F, Cheung Kong Center,	
	dg.project_bright_8@bofa.com	2 Queen's Road Central, Central, Hong Kong	
	Attention:		
	Project Bright 8 Team		

GS	gs-bright8-core@gs.com gs-bright8-ECM@gs.com  Attention:	68/F, Cheung Kong Center, 2 Queen's Road Central, Central, Hong Kong
MS	Project Bright 8 Team  Email:  pj_bright8_all@morganstanley.com  Attention:  Project Bright 8 Deal Team	46/F, International Commerce Centre 1 Austin Road West, Kowloon, Hong Kong
UBS	Email:  ol-gb+-project-bright-8@ubs.com  Attention:  Project Bright 8 (Global Banking)	52/F Two International Finance Centre, 8 Finance Street, Central, Hong Kong

9.2 Any notice delivered hereunder shall be delivered by hand or by email or by pre-paid post. Any notice shall be deemed to have been received, if delivered by hand, when delivered, if sent by email, immediately after the time sent (as recorded on the device from which the sender sent the email, irrespective of whether the email is acknowledged, unless the sender receives an automated message that the email is not delivered), and if sent by pre-paid post, (in the absence of evidence of earlier receipt) 48 hours after it was posted (or six days if sent by air mail). Any notice received on a day which is not a business day shall be deemed to be received on the next following business day.

## 10 GENERAL

- 10.1 Each of the Parties confirms and represents that this Agreement has been duly authorized, executed and delivered by it and constitutes its legal, valid and binding obligations and is enforceable against it in accordance with its terms. Except for such consents, approvals and authorizations as may be required by the Company to implement the Global Offering, no corporate, shareholder or other consents, approvals or authorizations are required by such Party for the performance of its obligations under this Agreement and each of the Parties further confirms that it can perform its obligations described hereunder.
- 10.2 The obligations of each of the Joint Sponsors and the Overall Coordinators as provided in this Agreement are several (and not joint or joint and several). None of the Joint Sponsors or the Overall Coordinators will be liable for any failure on the part of any of the other Joint Sponsors or Overall Coordinators to perform their respective obligations under this Agreement, and no such failure shall affect the rights of any other Joint Sponsor or Overall Coordinator to enforce the terms of this Agreement. Notwithstanding the foregoing, each of the Joint Sponsors and the Overall Coordinators shall be entitled to enforce any or all of its rights under this Agreement

- either alone or jointly with other Joint Sponsors or Overall Coordinators, to the extent permitted by applicable Laws.
- 10.3 Save for manifest error, calculations and determinations made in good faith by the Company and the Overall Coordinators shall be conclusive and binding with respect to the number of Investor Shares and the Offer Price and the amount of payment required to be made by the Investor pursuant to clause 4.2 for the purposes of this Agreement.
- 10.4 The Investor, the Company and GS shall cooperate with respect to any notifications to, or consents and/or approvals of, third parties which are or may be required for the purposes of or in connection with this Agreement.
- 10.5 No alteration to, or variation of, this Agreement shall be effective unless it is in writing and signed by or on behalf of all the Parties and in accordance with Clause 10.11.
- 10.6 This Agreement will be executed in the English language only.
- 10.7 Unless otherwise agreed by the relevant Parties in writing, each Party shall bear its own legal and professional fees, costs and expenses incurred in connection with this Agreement, save that stamp duty arising in respect of any of the transactions contemplated in this Agreement shall be borne by the relevant transferor/seller and the relevant transferee/buyer in equal shares.
- 10.8 Time shall be of the essence of this Agreement but any time, date or period referred to in this Agreement may be extended by mutual written agreement between the Parties with the written consent of the Joint Sponsors and the Overall Coordinators.
- 10.9 All provisions of this Agreement shall so far as they are capable of being performed or observed continue in full force and effect notwithstanding the Closing in accordance with clause 4 except in respect of those matters then already performed and unless they are terminated in accordance with this Agreement.
- 10.10 Other than the non-disclosure agreement entered into by the Investor, this Agreement constitutes the entire agreement and understanding between the Parties in connection with the investment in the Company by the Investor. This Agreement supersedes all prior promises, assurances, warranties, representations, communications, understandings and agreements relating to the subject matter hereof, whether written or oral.
- 10.11 To the extent otherwise set out in this clause 10.11, a person who is not a party to this Agreement has no right under the Contracts (Rights of Third Parties) Ordinance to enforce any term of this Agreement but this does not affect any rights or remedy of a third party which exists or is available apart from the Contracts (Rights of Third Parties) Ordinance:
  - (a) each of the Joint Sponsors and the Overall Coordinators may enforce (i) Clauses 2.2, 3, 4, 5, 6, 7 and 8, and (ii) any other term(s) of this Agreement which confers a benefit on such Joint Sponsors and/or the Overall Coordinators to the same extent as if they were a party to this Agreement.
  - (b) save as otherwise provided for in clause 3.2 where this Agreement shall be terminated forthwith or otherwise in accordance with clauses 4.6 or 4.8 where any of the Joint Sponsors, the Overall Coordinators and/or their respective affiliates may terminate this Agreement (in both cases without the written consent of all of the Joint Sponsors and

- the Overall Coordinators), this Agreement may not be terminated or rescinded, and any term may not be amended, varied or waived, without the written consent of all of the Joint Sponsors and the Overall Coordinators.
- (c) Indemnified Parties may enforce and rely on clause 6.5 to the same extent as if they were a party to this Agreement. This Agreement may be terminated or rescinded and any term may be amended, varied or waived without the consent of those Indemnified Parties other than the Joint Sponsors and the Overall Coordinators.
- 10.12 Each of the Joint Sponsors and the Overall Coordinators has the power and is hereby authorized to delegate all or any of their relevant rights, duties, powers and discretions in such manner and on such terms as they think fit (with or without formality and without prior notice of any such delegation being required to be given to the Company or the Investor) to any one or more of their affiliates. Such Overall Coordinator or Joint Sponsor shall, severally and not jointly nor jointly and severally, remain liable for all acts and omissions of any of its affiliates to which it delegates relevant rights, duties, powers and/or discretions pursuant to this sub-clause notwithstanding any such delegation.
- 10.13 No delay or failure by a Party to exercise or enforce (in whole or in part) any right provided by this Agreement or by law shall operate as a release or waiver of, or in any way limit, that Party's ability to further exercise or enforce that, or any other, right and no single or partial exercise of any such right or remedy shall preclude any other or further exercise of it or the exercise of any other right or remedy. The rights, powers and remedies provided in this Agreement are cumulative and not exclusive of any rights, powers and remedies (whether provided by law or otherwise). A waiver of any breach of any provision of this Agreement shall not be effective, or implied, unless that waiver is in writing and is signed by the Party against whom that waiver is claimed.
- 10.14 If at any time any provision of this Agreement is or becomes illegal, invalid or unenforceable in any respect under the law of any jurisdiction, that shall not affect or impair:
  - (a) the legality, validity or enforceability in that jurisdiction of any other provision of this Agreement; or
  - (b) the legality, validity or enforceability under the law of any other jurisdiction of that or any other provision of this Agreement.
- 10.15 This Agreement shall be binding upon, and inure solely to the benefit of the Parties and their respective heirs, executors, administrators, successors and permitted assigns, and no other person shall acquire or have any right under or by virtue of this Agreement. Except for the purposes of internal reorganization or restructuring, no Party may assign or transfer all or any part of the benefits of, or interest or right in or under this Agreement. Obligations under this Agreement shall not be assignable.
- 10.16 Without prejudice to all rights to claim against the Investor for all losses and damages suffered by the other Parties, if there is any breach of warranties made by the Investor on or before the Listing Date or the Delayed Delivery Date (if applicable), the Company and the Joint Sponsors and the Overall Coordinators shall, notwithstanding any provision to the contrary to this Agreement, have the right to rescind this Agreement and all obligations of the Parties hereunder shall cease forthwith.

- 10.17 Each of the Parties undertakes with the other Parties that it shall execute and perform, and procure that it is executed and performed, such further documents and acts as may be required to give effect to the provisions of this Agreement.
- 10.18 Recognition of the U.S. Special Resolution Regimes:
  - (a) In the event that any Party who is a Covered Entity becomes subject to a proceeding under a U.S. Special Resolution Regime, the transfer from such Party of this Agreement, and any interest and obligation in or under this Agreement, will be effective to the same extent as the transfer would be effective under the U.S. Special Resolution Regime if this Agreement, and any such interest and obligation, were governed by the laws of the United States or a state of the United States.
  - (b) In the event that any Party that is a Covered Entity or a BHC Act Affiliate of such Party becomes subject to a proceeding under a U.S. Special Resolution Regime, Default Rights under this Agreement that may be exercised against such Party are permitted to be exercised to no greater extent than such Default Rights could be exercised under the U.S. Special Resolution Regime if this Agreement were governed by the laws of the United States or a state of the United States.
  - (c) As used herein,
    - (i) "BHC Act Affiliate" has the meaning assigned to the term "affiliate" in, and shall be interpreted in accordance with, 12 U.S.C. § 1841(k);
    - (ii) "Covered Entity" means any of the following:
      - (A) a "covered entity" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 252.82(b);
      - (B) a "covered bank" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 47.3(b); or
      - (C) a "covered FSI" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 382.2(b).
    - (iii) "Default Right" has the meaning assigned to that term in, and shall be interpreted in accordance with, 12 C.F.R. §§ 252.81, 47.2 or 382.1, as applicable; and
    - (iv) "U.S. Special Resolution Regime" means each of (i) the Federal Deposit Insurance Act and the regulations promulgated thereunder and (ii) Title II of the Dodd-Frank Wall Street Reform and Consumer Protection Act and the regulations promulgated thereunder.

### 11 GOVERNING LAW AND JURISDICTION

- 11.1 This Agreement and the relationship between the Parties shall be governed by, and interpreted in accordance with, the laws of Hong Kong.
- Any dispute, controversy or claim arising out of or in connection with this Agreement, or the breach, termination or invalidity thereof, shall be settled by arbitration in accordance with the

Hong Kong International Arbitration Centre Administered Arbitration Rules in force as of the date of submitting the arbitration application. The place of arbitration shall be Hong Kong and the governing law of the arbitration proceedings shall be the laws of Hong Kong. There shall be three arbitrators and the language in the arbitration proceedings shall be English. The decision and award of the arbitral tribunal shall be final and binding on the parties and may be entered and enforced in any court having jurisdiction, and the parties irrevocably and unconditionally waive any and all rights to any form of appeal, review or recourse to any judicial authority, insofar as such waiver may be validly made. Notwithstanding the foregoing, the parties shall have the right to seek interim injunctive relief or other interim relief from a court of competent jurisdiction, before the arbitral tribunal has been appointed. Without prejudice to such provisional remedies as may be available under the jurisdiction of a national court, the arbitral tribunal shall have full authority to grant provisional remedies or order the parties to request that a court modify or vacate any temporary or preliminary relief issued by a such court, and to award damages for the failure of any party to respect the arbitral tribunal's orders to that effect.

### 12 COUNTERPARTS

12.1 This Agreement may be executed in any number of counterparts by wet-ink or electronically, and by each Party hereto on separate counterparts. Each counterpart is an original, but all counterparts shall together constitute one and the same instrument. Delivery of an executed counterpart signature page of this Agreement by e-mail attachment (PDF) or telecopy shall be an effective mode of delivery.

**IN WITNESS** whereof each of the following parties has executed this Agreement by its duly authorized signatory on the date set out at the beginning.

For and on behalf of Contemporary Amperex Technology Co., Limited 宁德时代新能源科技股份有限公司

Name: Jiang Li (蒋理)

Title: Vice General Manager and Board Secretary

# FOR AND ON BEHALF OF: KUWAIT INVESTMENT AUTHORITY

By:

Name: Sheikh Sauod Salem Abdulaziz Al-Sabah

Title: Managing Director of the Kuwait Investment Authority



# FOR AND ON BEHALF OF: GOLDMAN SACHS (ASIA) L.L.C.

(Incorporated in Delaware, U.S.A. with limited liability)

By:

Name: Darius Naraghi
Title: Managing Director

## SCHEDULE 1 INVESTOR SHARES

#### **Number of Investor Shares**

The number of Investor Shares shall be equal to (1) Hong Kong dollar equivalent of US dollar 500,000,000 (calculated using the closing Hong Kong dollar: US dollar exchange rate quoted in the Prospectus (excluding Brokerage and the Levies which the Investor will pay in respect of the Investor Shares)) divided by (2) the Offer Price, rounded down to the nearest whole board lot of 100 H Shares.

Pursuant to paragraph 4.2 of Practice Note 18 to the Listing Rules, Chapter 4.14 of the Listing Guide and the waiver as granted by the Stock Exchange (if any), in the event of over-subscription under the Hong Kong Public Offering, the number of Investor Shares to be subscribed for by the Investor under this Agreement might be affected by the reallocation of H Shares between the International Offering and the Hong Kong Public Offering. If the total demand for H Shares in the Hong Kong Public Offering falls within the circumstances as set out in the section headed "Structure of the Global Offering – The Hong Kong Public Offering – Reallocation" in the final prospectus of the Company, the number of Investor Shares may be adjusted on a pro rata basis.

Further, the Joint Sponsors, the Overall Coordinators and the Company can adjust the number of Investor Shares in their sole discretion for the purpose of compliance with the relevant requirements under the Listing Rules including without limitation the public float requirements under Rule 8.08 of the Listing Rules and the placing guidelines set out in Appendix F1 to the Listing Rules.

## **SCHEDULE 2** PARTICULARS OF INVESTOR

## The Investor

Place of incorporation: Kuwait

N/A Certificate of incorporation number:

Business registration number: N/A

LEI number: 549300SRN3UJUIF3IN02

Business address and telephone number and

contact person:

Business Address: BLOCK 1, BUILDING PLOT NO. 900028, PO Box 64, STREET NO. 201, SHARQ, SAFAT, POSTAL: 13001 KUWAIT

CITY, KUWAIT

Contact Person & Telephone Number:

SARAH ALSANE

+965-22227514

Principal activities: Sovereign Wealth Fund

Ultimate controlling shareholder(s): Government of the State of Kuwait

Place of incorporation of ultimate controlling

shareholder(s):

Kuwait

Business registration number and LEI number

of ultimate controlling shareholder(s):

N/A

Principal activities of ultimate controlling

shareholder(s):

N/A

Shareholder and interests held: N/A

Relevant investor category(ies) (as required to be included on the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface in relation to placees):

Cornerstone investor

Existing shareholder, director or close associate (as defined in Chapter 1 of the Listing Rules)

Description of the Investor for insertion in the Prospectus:

Kuwait Investment Authority ("KIA") is the State-owned sovereign wealth fund of the State of Kuwait, managing the state's General Reserve Fund and the state's Future Generations Fund. The KIA invests across asset classes and markets around the globe and is the world's first

sovereign wealth fund.

## CORNERSTONE INVESTMENT AGREEMENT

# MAY 8, 2025

# CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED

宁德时代新能源科技股份有限公司

AND

HHLR CF, L.P.

AND

J.P. MORGAN SECURITIES (FAR EAST) LIMITED

**AND** 

J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED

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### THIS AGREEMENT (this "Agreement") is made on May 8, 2025

### **BETWEEN:**

- (1) CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED (宁德时代新能源科技股份有限公司), a joint stock company incorporated in the PRC with limited liability on December 16, 2011, having its registered office at No. 2 Xingang Road, Zhangwan Town Jiaocheng District, Ningde City, Fujian Province, PRC (the "Company");
- (2) HHLR CF, L.P., an exempted limited partnership incorporated in the Cayman Islands whose registered office is at 4th Floor, Harbour Place, 103 South Church Street, P.O. Box 10240, Grand Cayman KY1-1002, Cayman Islands (the "Investor");
- (3) J.P. MORGAN SECURITIES (FAR EAST) LIMITED of 28/F, Chater House, 8 Connaught Road, Central, Hong Kong ("JPM FE"); and
- (4) J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED of 28/F, Chater House, 8 Connaught Road, Central, Hong Kong ("JPM APAC").

#### WHEREAS:

- (A) The Company has made an application for listing of its H Shares (as defined below) on the Stock Exchange (as defined below) by way of a global offering (the "Global Offering") comprising:
  - (i) a public offering by the Company for subscription of H Shares (subject to reallocation and the Offer Size Adjustment Option (as defined below))) by the public in Hong Kong (the "Hong Kong Public Offering"); and
  - (ii) a conditional placing of H Shares (subject to reallocation, the Offer Size Adjustment Option and the Over-allotment Option (as defined below) offered by the Company outside the United States to investors (including placing to professional and institutional investors in Hong Kong) in reliance on Regulation S (as defined below) under the Securities Act (as defined below) (the "International Offering").
- (B) CHINA INTERNATIONAL CAPITAL CORPORATION HONG KONG SECURITIES LIMITED ("CICC"), CHINA SECURITIES (INTERNATIONAL) CORPORATE FINANCE COMPANY LIMITED ("CSCI"), JPM FE and MERRILL LYNCH (ASIA PACIFIC) LIMITED ("BOFA") are acting as the joint sponsors of the Global Offering (the "Joint Sponsors"), and CICC, CSCI, JPM APAC, BOFA, GOLDMAN SACHS (ASIA) L.L.C. ("GS"), MORGAN STANLEY ASIA LIMITED ("MS") and UBS AG HONG KONG BRANCH ("UBS")¹ are acting as the overall coordinators of the Global Offering (the "Overall Coordinators").
- (C) The Investor wishes to subscribe for the Investor Shares (as defined below) as part of the International Offering, subject to and on the basis of the terms and conditions set out in this Agreement.

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<sup>&</sup>lt;sup>1</sup> UBS AG HONG KONG BRANCH is incorporated in Switzerland with limited liability.

(D) It is intended that subject to mutual agreement on terms and conditions having been reached, the Overall Coordinators and underwriters (to be named in the International Underwriting Agreement) will enter into an underwriting agreement for the International Offering with the Company to, among others, conditionally underwrite the Investor Shares to be subscribed by the Investor hereunder.

#### IT IS AGREED as follows:

### 1 DEFINITIONS AND INTERPRETATIONS

- 1.1 In this Agreement, including its schedules and recitals, each of the following words and expressions shall, unless the context requires otherwise, have the following meanings:
  - "affiliate" in relation to a particular individual or entity, unless the context otherwise requires, means any individual or entity which directly or indirectly, through one or more intermediaries, controls, or is controlled by, or is under common control with, the individual or entity specified. For the purposes of this definition, the term "control" (including the terms "controlling", "controlled by" and "under common control with") means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a person, whether through the ownership of voting securities, by contract, or otherwise;
  - "AFRC" means the Accounting and Financial Reporting Council of Hong Kong;
  - "Aggregate Investment Amount" means the amount equal to the Offer Price multiplied by the number of Investor Shares;
  - "Approvals" has the meaning given to it in clause 6.2(g);
  - "associate/close associate" shall have the meaning ascribed to such term in the Listing Rules and "associates/close associates" shall be construed accordingly;
  - "Brokerage" means brokerage calculated as 1% of the Aggregate Investment Amount as required by paragraph 7(1) of Fees Rules (as defined under the Listing Rules);
  - "business day" means any day (other than Saturday and Sunday and a public holiday in Hong Kong) on which licensed banks in Hong Kong are generally open to the public in Hong Kong for normal banking business and on which the Stock Exchange is open for the business of dealing in securities;
  - "CCASS" means the Hong Kong Central Clearing and Settlement System established and operated by The Hong Kong Securities Clearing Company Limited;
  - "Closing" means closing of the subscription of the Investor Shares in accordance with the terms and conditions of this Agreement;
  - "CMI(s)" means the capital market intermediary(ies) appointed by the Company for the purpose of the Global Offering and shall have the meaning ascribed to such term in the Code of Conduct for Persons Licensed by or Registered with the SFC;
  - "Companies Ordinance" means the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time;

"Companies (Winding Up and Miscellaneous Provisions) Ordinance" means the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"connected person/core connected person" shall have the meaning ascribed to such term in the Listing Rules and "connected persons/core connected persons" shall be construed accordingly;

"connected relationship" shall have the meaning ascribed to such term and as construed under the CSRC Filing Rules;

"Contracts (Rights of Third Parties) Ordinance" means the Contracts (Rights of Third Parties) Ordinance (Chapter 623 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"controlling shareholder" shall, unless the context otherwise requires, have the meaning ascribed to such term in the Listing Rules and "controlling shareholders" shall be construed accordingly;

"CSRC" means the China Securities Regulatory Commission;

"CSRC Filing Rules" means the Trial Administrative Measures of Overseas Securities Offering and Listing by Domestic Companies (境内企业境外发行证券和上市管理试行办法) and supporting guidelines issued by the CSRC, as amended, supplemented or otherwise modified from time to time;

"Delayed Delivery Date" means, subject to the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become unconditional and not having been terminated, such later date as the Overall Coordinators shall notify the Investor in accordance with clause 4.3;

"dispose of" includes, in respect of any Relevant Shares, directly or indirectly;

- (i) offering, pledging, charging, selling, mortgaging, lending, creating, transferring, assigning or otherwise disposing of any legal or beneficial interest (including by the creation of or any agreement to create or selling or granting or agreeing to sell or grant any option or contract to purchase, subscribe for, lend or otherwise transfer or dispose of or any warrant or right to purchase, subscribe for, lend or otherwise transfer or dispose of, or purchasing or agreeing to purchase any option, contract, warrant or right to sell or creating any encumbrance over or agreeing to create any encumbrance over), either directly or indirectly, conditionally or unconditionally, or creating any third party right of whatever nature over, any legal or beneficial interest in the Relevant Shares or any other securities convertible into or exercisable or exchangeable for such Relevant Shares, or that represent the right to receive, such Relevant Shares, or agreeing or contracting to do so, whether directly or indirectly and whether conditionally or unconditionally; or
- (ii) entering into any swap or other arrangement that transfers to another, in whole or in part, any beneficial ownership of the Relevant Shares or any interest in them, or in any of the economic consequences or incidents of ownership of such Relevant Shares or such other securities or any interest in them; or

- (iii) entering into any other transaction directly or indirectly with the same economic effect as any of the foregoing transactions described in (i) and (ii) above; or
- (iv) agreeing or disclosing or contracting to, or publicly announcing an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise; and "disposal" shall be construed accordingly;

"FINI" shall have the meaning ascribed to such term to in the Listing Rules;

"Global Offering" has the meaning given to it in Recital (A);

"Governmental Authority" means any governmental, inter-governmental, regulatory or administrative commission, board, body, department, authority or agency, or any stock exchange, self-regulatory organization or other non-governmental regulatory authority, or any court, judicial body, tribunal or arbitrator, in each case whether national, central, federal, provincial, state, regional, municipal, local, domestic, foreign or supranational (including without limitation, the Stock Exchange, the SFC and the CSRC);

"Group" means the Company and all of its subsidiaries or, where the context so requires, in respect of the period before the Company became the holding company of its present subsidiaries, the business operated by such subsidiaries or their predecessors (as the case maybe);

"H Share(s)" means the ordinary share(s) in the share capital of the Company with a monial value of RMB1.00 each, which are to be subscribed for and traded in Hong Kong dollar, and for which an application has been made for listing and permission to trade on the Stock Exchange;

"HK\$" or "Hong Kong dollar" means the lawful currency of Hong Kong;

"Hong Kong" means the Hong Kong Special Administrative Region of the PRC;

"Hong Kong Public Offering" has the meaning given to it in Recital (A);

"Indemnified Parties" has the meaning given to it in clause 6.5, and "Indemnified Party" shall mean any one of them, as the context shall require;

"International Offering" has the meaning given to it in Recital (A);

"International Offering Circular" means the final offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering;

"Investor-related Information" has the meaning given to it in clause 6.2(i);

"Investor Affiliate" means any direct or indirect wholly-owned subsidiary of the Investor, and the affiliates of such Investor which is managed by the investment manager of such Investor and any person directly or indirectly managed or advised by HHLR Advisors, Ltd.

- "Investor Shares" means the number of H Shares to be subscribed for by the Investor in the International Offering in accordance with the terms and conditions herein and as calculated in accordance with Schedule 1 and determined by the Company and the Overall Coordinators;
- "Laws" means all laws, statutes, legislation, ordinances, measures, rules, regulations, guidelines, guidance, decisions, opinions, notices, circulars, directives, requests, orders, judgments, decrees or rulings of any Governmental Authority (including without limitation, the Stock Exchange, the SFC and the CSRC) of all relevant jurisdictions;
- "Levies" means the SFC transaction levy of 0.0027% (or the prevailing transaction levy on the Listing Date), the Stock Exchange trading fee of 0.00565% (or the prevailing trading fee on the Listing Date) and the AFRC transaction levy of 0.00015% (or the prevailing transaction levy on the Listing Date), in each case, of the Aggregate Investment Amount;
- "Listing Date" means the date on which the H Shares are initially listed on the Main Board of the Stock Exchange;
- "Listing Guide" means the Guide for New Listing Applicants as published by the Stock Exchange, as amended, supplemented or otherwise modified from time to time;
- "Listing Rules" means the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, and the listing decisions, guidelines and other requirements of the Stock Exchange, each as amended, supplemented or otherwise modified from time to time;
- "Lock-up Period" has the meaning given to it in clause 5.1;
- "Offer Price" means the final Hong Kong dollar price per Share (exclusive of Brokerage and Levies) at which the H Shares are to be offered or sold pursuant to the Global Offering;
- "Over-allotment Option" has the meaning given to it in the International Offering Circular;
- "Offer Size Adjustment Option" means the option exercisable by the Company pursuant to which the Company may issue and allot additional H Shares at the Offer Price, to cover additional market demand;
- "Parties" means the named parties to this Agreement (including, for the avoidance of doubt, the Joint Sponsors and/or the Overall Coordinators, as the context requires), and "Party" shall mean any one of them, as the context shall require;
- "PRC" means the People's Republic of China, excluding, for purposes of this Agreement only, Hong Kong, Macau Special Administrative Region of the PRC and Taiwan;
- "Preliminary Offering Circular" means the preliminary offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering, as amended, supplemented or otherwise modified from time to time;
- "Professional Investor" has the meaning given to it in Part 1 of Schedule 1 to the SFO;
- "Prospectus" means the final prospectus to be issued in Hong Kong by the Company in connection with the Hong Kong Public Offering;

"Public Documents" means the Preliminary Offering Circular and the International Offering Circular for the International Offering, the Prospectus to be issued in Hong Kong by the Company for the Hong Kong Public Offering and such other documents and announcements which may be issued by the Company in connection with the Global Offering, each as amended, supplemented or otherwise modified from time to time;

"Regulation S" means Regulation S under the Securities Act;

"Regulators" has the meaning given to it in clause 6.2(i);

"Relevant Shares" means the Investor Shares subscribed for by the Investor or an Investor Affiliate under clause 2.2 pursuant to this Agreement, and any shares or other securities of or interests in the Company which are derived from the Investor Shares pursuant to any rights issue, capitalization issue or other form of capital reorganization (whether such transactions are to be settled in cash or otherwise);

"RMB" or "Renminbi" means Renminbi, the lawful currency of the PRC;

"Securities Act" means the United States Securities Act of 1933, as amended, supplemented or otherwise modified from time to time, and the rules and regulations promulgated thereunder;

"SFC" means The Securities and Futures Commission of Hong Kong;

"SFO" means the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"Stock Exchange" means The Stock Exchange of Hong Kong Limited;

"subsidiary" has the meaning given to it in the Companies Ordinance;

"U.S." and "United States" means the United States of America, its territories and possessions, any state of the United States and the District of Columbia;

"US\$" or "US dollar" means the lawful currency of the United States;

"U.S. Person" has the meaning given to it in Regulation S; and

"underwriters" means the Hong Kong underwriters of the Hong Kong Public Offering and the international underwriters of the International Offering.

- 1.2 In this Agreement, unless the context otherwise requires:
  - (a) a reference to a "clause", "sub-clause" or "schedule" is a reference to a clause or subclause of or a schedule to this Agreement;
  - (b) the index, clause and schedule headings are inserted for convenience only and shall not affect the construction or interpretation of this Agreement;
  - (c) the recitals and schedules form an integral part of this Agreement and have the same force and effect as if expressly set out in the body of this Agreement and any reference to this Agreement shall include the recitals and schedules;

- (d) the singular number shall include the plural and vice versa and words importing one gender shall include the other gender;
- (e) a reference to this Agreement or another instrument includes any variation or replacement of either of them;
- (f) a reference to a statute, statutory provision, regulation or rule includes a reference:
  - (i) to that statute, provision, regulation or rule as from time to time consolidated, amended, supplemented, modified, re-enacted or replaced by any statute or statutory provision;
  - (ii) to any repealed statute, statutory provision, regulation or rule which it re-enacts (with or without modification); and
  - (iii) to any subordinate legislation made under it;
- (g) references to times of day and dates are, unless otherwise specified, to Hong Kong times and dates, respectively;
- (h) a reference to a "**person**" includes a reference to an individual, a firm, a company, a body corporate, an unincorporated association or an authority, a government, a state or agency of a state, a joint venture, association or partnership (whether or not having separate legal personality);
- (i) references to "include", "includes" and "including" shall be construed so as to mean include without limitation, includes without limitation and including without limitation, respectively; and
- (j) references to any legal term for any action, remedy, method or judicial proceeding, legal document, legal status, court, official or any legal concept or thing in respect of any jurisdiction other than Hong Kong is deemed to include what most nearly approximates in that jurisdiction to the relevant Hong Kong legal term.

#### 2 INVESTMENT

- 2.1 Subject to the conditions referred to in clause 3 below being fulfilled (or waived by the Parties, except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) and other terms and conditions of this Agreement:
  - (a) the Investor will subscribe for, and the Company will issue, allot and place and the Overall Coordinators will allocate and/or deliver (as the case may be) or cause to be allocated and/or delivered (as the case may be) to the Investor, the Investor Shares at the Offer Price under and as part of the International Offering and through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the relevant portion of the International Offering; and
  - (b) the Investor will pay the Aggregate Investment Amount, the Brokerage and the Levies in respect of the Investor Shares in accordance with clause 4.2.

- 2.2 The Investor may elect by notice in writing served to the Company, the Joint Sponsors and the Overall Coordinators not later than three (3) business days prior to the Listing Date to subscribe for the Investor Shares through a wholly-owned subsidiary of the Investor that is a Professional Investor and is (i) not a U.S. person; (ii) located outside the United States and; (iii) acquiring the Investor Shares in an offshore transaction in accordance with Regulation S, provided that:
  - (a) the Investor shall procure such Investor Affiliate on such date to provide to the Company, the Joint Sponsors and the Overall Coordinators written confirmation that it agrees to be bound by the same agreements, representations, warranties, undertakings, acknowledgements and confirmations given in this Agreement by the Investor, and the agreements, representations, warranties, undertakings, acknowledgements and confirmations given by the Investor in this Agreement shall be deemed to be given by the Investor for itself and on behalf of such Investor Affiliate; and
  - (b) the Investor (i) unconditionally and irrevocably guarantees to the Company, the Joint Sponsors and the Overall Coordinators the due and punctual performance and observance by such Investor Affiliate of all its agreements, obligations, undertakings, warranties, representations, indemnities, consents, acknowledgements, confirmations and covenants under this Agreement; and (ii) undertakes to fully and effectively indemnify and keep indemnified on demand each of the Indemnified Parties in accordance with clause 6.5.

The obligations of the Investor under this clause 2.2 constitute direct, primary and unconditional obligations to pay on demand to the Company, the Joint Sponsors or the Overall Coordinators any sum which such Investor Affiliate is liable to pay under this Agreement and to perform promptly on demand any obligation of such Investor Affiliate under this Agreement without requiring the Company, the Joint Sponsors or the Overall Coordinators first to take steps against such Investor Affiliate or any other person. Except where the context otherwise requires, the term Investor shall be construed in this Agreement to include such Investor Affiliate.

- 2.3 The Company and the Overall Coordinators may in their sole discretion determine that delivery of all or a portion of the Investor Shares shall take place on the Delayed Delivery Date in accordance with clause 4.3.
- 2.4 The Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering) will determine, in such manner as they may agree, the Offer Price. The exact number of the Investor Shares will be finally determined by the Company and the Overall Coordinators in accordance with Schedule 1, and such determination will be conclusive and binding on the Investor, save for manifest error.

### 3 CLOSING CONDITIONS

3.1 The Investor's obligation under this Agreement to subscribe for, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares pursuant to clause 2.1 are conditional only upon each of the following conditions having been satisfied or waived by the Parties (except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) at or prior to the Closing:

- (a) the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become effective and unconditional (in accordance with their respective original terms or as subsequently waived or varied by agreement of the parties thereto) by no later than the time and date as specified in these underwriting agreements, and neither of the aforesaid underwriting agreements having been terminated;
- (b) the Offer Price having been agreed upon between the Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering);
- (c) the Listing Committee of the Stock Exchange having granted the approval for the listing of, and permission to deal in, the H Shares (including the Investor Shares) as well as other applicable waivers and approvals and such approval, permission or waiver having not been revoked prior to the commencement of dealings in the H Shares on the Stock Exchange;
- (d) no Laws shall have been enacted or promulgated by any Governmental Authority which prohibits the consummation of the transactions contemplated in the Global Offering or herein and there shall be no orders or injunctions from a court of competent jurisdiction in effect precluding or prohibiting consummation of such transactions; and
- (e) the representations, warranties, undertakings, acknowledgements and confirmations of the Investor under this Agreement are and will be accurate, true and complete in all respects and not misleading or deceptive and that there is no material breach of this Agreement on the part of the Investor.
- 3.2 If any of the conditions contained in clause 3.1 has not been fulfilled or waived by the Parties (except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) on or before the date that is one hundred and eighty (180) days after the date of this Agreement (or such other date as may be agreed in writing among the Company, the Investor, the Joint Sponsors and the Overall Coordinators), the obligation of the Investor to purchase, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares shall cease and any amount paid by the Investor under this Agreement to any other party will be repaid to the Investor by such other party without interest as soon as commercially practicable and in any event no later than 30 days from the date of termination of this Agreement and this Agreement will terminate and be of no effect and all obligations and liabilities on the part of the Company, the Joint Sponsors and/or the Overall Coordinators shall cease and terminate; provided that termination of this Agreement pursuant to this clause 3.2 shall be without prejudice to the accrued rights or liabilities of any Party to the other Parties in respect of the terms herein at or before such termination. For the avoidance of doubt, nothing in this clause shall be construed as giving the Investor the right to cure any breaches of the representations, warranties, undertakings, acknowledgements and confirmations given by the Investor under this Agreement during the period until the aforementioned date under this clause.
- 3.3 The Investor acknowledges that there can be no guarantee that the Global Offering will be completed or will not be delayed or terminated or that the Offer Price will be within the indicative range set forth in the Public Documents, and no liability of the Company, the Joint Sponsors or the Overall Coordinators to the Investor will arise if the Global Offering is delayed

or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents. The Investor hereby waives any right (if any) to bring any claim or action against the Company, the Joint Sponsors and/or the Overall Coordinators or their respective affiliates, directors, officers, supervisors, employees, partners, agents, advisors and representatives on the basis that the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents.

### 4 CLOSING

- 4.1 Subject to clause 3 and this clause 4, the Investor will subscribe for the Investor Shares at the Offer Price pursuant to, and as part of, the International Offering and through the Overall Coordinators (and/or their respective affiliates) in their capacities as representatives of the international underwriters of the relevant portion of the International Offering. Accordingly, the Investor Shares will be subscribed for contemporaneously with the closing of the International Offering, or on the Delayed Delivery Date, at such time and in such manner as shall be determined by the Company and the Overall Coordinators.
- 4.2 Regardless of the time and manner of the delivery of the Investor Shares, the Investor shall make full payment of the Aggregate Investment Amount, together with the related Brokerage and Levies (to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators) by same day value credit at or before 8:00 a.m. (Hong Kong time) on the Listing Date in Hong Kong dollars, by wire transfer in immediately available clear funds without any deduction or set-off to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators in writing no later than one (1) clear business day prior to the Listing Date, which notice shall include, among other things, the payment account details and the total amount payable by the Investor under this Agreement.
- 4.3 If the Company and the Overall Coordinators in their sole discretion determine that delivery of all or any part of the Investor Shares should be made on a date (the "Delayed Delivery Date") later than the Listing Date, the Overall Coordinators shall notify the Investor in writing (i) no later than two (2) business days prior to the Listing Date, the number of Investor Shares which will be deferred in delivery; and (ii) no later than two (2) business days prior to the actual Delayed Delivery Date, the Delayed Delivery Date, provided that the Delayed Delivery Date shall be no later than three (3) business days following the last day on which the Over-allotment Option may be exercised. Such determination by the Company and the Overall Coordinators will be conclusive and binding on the Investor. If the Investor Shares are to be delivered to the Investor on the Delayed Delivery Date, the Investor shall nevertheless pay for the Investor Shares as specified in clause 4.2.
- 4.4 Subject to due payment(s) for the Investor Shares being made in accordance with clause 4.2, delivery of the Investor Shares to the Investor, as the case may be, shall be made through CCASS by depositing the Investor Shares directly into CCASS for credit to such CCASS investor participant account or CCASS stock account as may be notified by the Investor to the Overall Coordinators in writing no later than two (2) business days prior to the Listing Date or the Delayed Delivery Date as determined in accordance with clause 4.3.
- 4.5 Without prejudice to clause 4.3, delivery of the Investor Shares may also be made in any other manner which the Company, the Joint Sponsors, the Overall Coordinators and the Investor may

agree in writing, provided that, payment for the Investor Shares shall not be later than 8:00 a.m. (Hong Kong time) on the Listing Date regardless of the time and manner of the delivery of the Investor Shares.

- 4.6 If payment of the Aggregate Investment Amount and the related Brokerage and Levies (whether in whole or in part) is not received or settled in the time and manner stipulated in this Agreement, the Company, the Joint Sponsors and the Overall Coordinators reserve the right, in their respective absolute discretions, to terminate this Agreement and in such event all obligations and liabilities on the part of the Company, the Joint Sponsors and the Overall Coordinators shall cease and terminate (but without prejudice to any claim which the Company, the Joint Sponsors and the Overall Coordinators may have against the Investor arising out of its failure to comply with its obligations under this Agreement). The Investor shall in any event be fully responsible for and shall indemnify, hold harmless and keep fully indemnified, on an after-tax basis, each of the Indemnified Parties against any loss and damages that they may suffer or incur arising out of or in connection with any failure on the part of the Investor to pay for the Aggregate Investment Amount and the Brokerage and Levies in full in accordance with clause 6.5.
- 4.7 In the event that the requirement under Rule 8.08(3) of the Listing Rules, in which no more than 50% of the H Shares in public hands on the Listing Date (prior to the exercise of the Overallotment Option) can be beneficially owned by the three largest public shareholders, cannot be satisfied, the Joint Sponsors, the Overall Coordinators and the Company shall have the right to adjust the allocation of the number of Investor Shares to be subscribed by the Investor in their sole and absolute discretion to satisfy the requirement under Rule 8.08(3) of the Listing Rules.
- 4.8 None of the Company, the Joint Sponsors, the Overall Coordinators, and their respective affiliates shall be liable (whether jointly or severally) for any failure or delay in the performance of its obligations under this Agreement and each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates shall be entitled to terminate this Agreement if it is prevented or delayed from performing its obligations under this Agreement as a result of circumstances beyond control of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates (as the case may be), including, but not limited to, acts of God, flood, outbreak or escalations of diseases, epidemics or pandemics including but not limited to avian influenza, severe acute respiratory syndrome, H1N1 influenza, H5N1, MERS, Ebola virus and the COVID-19, declaration of a national, international, regional emergency, disaster, calamity, crisis, economic or comprehensive sanctions, explosion, earthquake, volcanic eruption, severe transport disruption, paralysis in government operation, public disorder, political instability or threat or escalation or outbreak of hostilities, war (whether declared or undeclared), terrorism, fire, riot, rebellion, civil commotion, strike, lockout, other industrial action, general failure of electricity or other supply, aircraft collision, accidental or mechanical or electrical breakdown, technical or computer failure or failure of any money transmission system, embargo, labour dispute and changes in any existing or future Laws, any existing or future act of governmental activity or the like.

### 5 RESTRICTIONS ON THE INVESTOR

5.1 Subject to clause 5.2, the Investor for itself and on behalf of its Investor Affiliate (where the Investor Shares are to be held by such Investor Affiliate, if any) agrees, covenants with and undertakes to the Company, the Joint Sponsors and the Overall Coordinators that without the prior written consent of each of the Company, the Joint Sponsors and the Overall Coordinators, the Investor will not, and will cause its affiliates not to, whether directly or indirectly, at any

time during the period commencing from (and inclusive of) the Listing Date and ending on (and inclusive of) the date falling six (6) months after the Listing Date (the "Lock-up Period"), directly or indirectly, (i) dispose of, in any way, any Relevant Shares or any interest in any company or entity holding any Relevant Shares, including any security that is convertible, exchangeable, exercisable or represents a right to receive the above securities, or agrees, enters into an agreement or publicly announces an intention to enter into such a transaction; (ii) allow itself to undergo a change of control (as defined in The Codes on Takeovers and Mergers and Share Buy-backs promulgated by the SFC) at the level of its ultimate beneficial owner; (iii) enter into any transactions directly or indirectly with the same economic effect as any aforesaid transaction; or (iv) agree or contract to, or publicly announce an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise. In the event of a disposal of any Relevant Shares at any time after the Lock-up Period, the Investor will notify the Company, the Joint Sponsors and the Overall Coordinators in writing promptly prior to the proposed disposal and will ensure that (a) such disposal will comply with all applicable Laws; (b) the Investor will use its best endeavors to ensure that the disposal will not create a disorderly and false market in the H Shares; (c) the Investor will not enter into any such transaction with a person who engages directly or indirectly in a business that competes or is likely to compete with the business of the Company or with any other entity that is a holding company, subsidiary or associate of such person without the prior written consent of each of the Company, the Joint Sponsors and the Overall Coordinators.

- 5.2 Nothing contained in clause 5.1 shall prevent the Investor from transferring all or part of the Relevant Shares to any of its Investor Affiliates, provided that, in all cases:
  - (a) prior to such transfer, such Investor Affiliate gives a written undertaking (addressed to and in favor of the Company, the Joint Sponsors and the Overall Coordinators in terms satisfactory to them) agreeing to, and the Investor undertakes to procure that such Investor Affiliate will, be bound by the Investor's obligations under this Agreement, including the restrictions in this clause 5 imposed on the Investor, as if such Investor Affiliate were itself subject to such obligations and restrictions;
  - (b) such Investor Affiliate shall be deemed to have given the same acknowledgements, confirmations, undertakings, representations and warranties as provided in clause 6;
  - (c) the Investor and such Investor Affiliate shall be treated as being the Investor in respect of all the Relevant Shares held by them and shall jointly and severally bear all liabilities and obligations imposed by this Agreement;
  - (d) if at any time prior to expiration of the Lock-up Period, such Investor Affiliate ceases or will cease to be an Investor Affiliate, it shall (and the Investor shall procure that such Investor Affiliate shall) immediately, and in any event before ceasing to be an Investor Affiliate, fully and effectively transfer the Relevant Shares it holds to the Investor or another Investor Affiliate, which shall give or be procured by the Investor to give a written undertaking (addressed to and in favor of the Company, the Joint Sponsors and the Overall Coordinators in terms satisfactory to them) agreeing to, and the Investor undertakes to procure that such Investor Affiliate will, be bound by the Investor's obligations under this Agreement, including the restrictions in this clause 5 imposed on the Investor and gives the same acknowledgements, confirmations, undertakings,

- representations and warranties hereunder, as if such Investor Affiliate was itself subject to such obligations and restrictions and shall jointly and severally bear all liabilities and obligations imposed by this Agreement; and
- (e) such wholly-owned subsidiary is (i) not a U.S. Person; (ii) located outside the United States and (iii) acquiring the Relevant Shares in an offshore transaction in reliance on Regulation S.
- 5.3 The Investor agrees and undertakes that, except with the prior written consent of the Company, the Joint Sponsors and the Overall Coordinators, the aggregate holding (direct and indirect) of the Investor and its close associates in the total issued share capital of the Company shall be less than 10% (or such other percentage as provided in the Listing Rules from time to time for the definition of "substantial shareholder") of the Company's entire issued share capital at all times and it would not become a core connected person of the Company within the meaning of the Listing Rules during the period of 12 months following the Listing Date and, further, that the aggregate holding (direct and indirect) of the Investor and its close associates (as defined under the Listing Rules) in the total issued share capital of the Company shall not be such as to cause the total securities of the Company held by the public (as contemplated in the Listing Rules and interpreted by the Stock Exchange, including but not limited to Rule 8.08) to fall below the required percentage set out in Rule 8.08 of the Listing Rules or such other percentage as may be approved by the Stock Exchange and applicable to the Company from time to time. The Investor agrees to notify the Company, the Joint Sponsors and the Overall Coordinators if it comes to its attention of any of the abovementioned situations.
- The Investor agrees that the Investor's holding of the Company's share capital is on a proprietary investment basis, and to, upon reasonable request by the Company, the Joint Sponsors and/or the Overall Coordinators, provide reasonable evidence to the Company, the Joint Sponsors and the Overall Coordinators showing that the Investor's holding of the Company's share capital is on a proprietary investment basis. The Investor shall not, and shall procure that none of its controlling shareholder(s), associates and their respective beneficial owners shall, apply for or place an order through the book building process for H Shares in the Global Offering (other than the Investor Shares) or make an application for H Shares in the Hong Kong Public Offering.
- 5.5 The Investor and its affiliates, associates, directors, officers, employees, agents or representatives shall not accept or enter into any arrangement or agreement, including any side letter, which is inconsistent with, or in contravention of, the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide or other written guidance published by the Hong Kong regulators) with the Company, the largest shareholder of the Company, any other member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents.

# 6 ACKNOWLEDGEMENTS, REPRESENTATIONS, UNDERTAKINGS AND WARRANTIES

- 6.1 The Investor acknowledges, represents, undertakes, warrants, agrees and confirms to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, agents, advisors, associates, partners and representatives makes no representation and gives no warranty or

undertaking or guarantee that the Global Offering will proceed or be completed (within any particular time period or at all) or that the Offer Price will be within the indicative range set forth in the Public Documents, and will be under no liability whatsoever to the Investor in the event that the Global Offering is delayed, does not proceed or is not completed for any reason, or if the Offer Price is not within the indicative range set forth in the Public Documents;

- (b) this Agreement, the background information of the Investor and the relationship and arrangements between the Parties contemplated by this Agreement will be required to be disclosed in the Public Documents and other marketing and roadshow materials for the Global Offering and that the Investor will be referred to in the Public Documents and such other marketing and roadshow materials and announcements and, specifically, this Agreement will be a material contract required to be filed with regulatory authorities in Hong Kong and made available on display to the public in connection with the Global Offering or otherwise pursuant to the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules;
- (c) the information in relation to the Investor as required to be submitted to the Stock Exchange under the Listing Rules or on FINI will be shared with the Company, the Stock Exchange, SFC and such other Governmental Authority as necessary and will be included in a consolidated placee list which will be disclosed on FINI to the Overall Coordinators involved in the Global Offering, and all such information is true, complete and accurate in all respects and is not misleading;
- (d) the Offer Price is to be determined solely and exclusively in accordance with the terms and conditions of the Global Offering and the Investor shall not have any right to raise any objection thereto;
- (e) the Investor Shares will be subscribed for by the Investor through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the International Offering;
- (f) the Investor will accept the Investor Shares on and subject to the terms and conditions of the memorandum and articles of association or other constituent or constitutional documents of the Company and this Agreement;
- (g) the number of Investor Shares may be affected by re-allocation of Shares between the International Offering and the Hong Kong Public Offering pursuant to Practice Note 18 of the Listing Rules or Chapter 4.14 of the Listing Guide or such other percentage as may be approved by the Stock Exchange and applicable to the Company from time to time;
- (h) the Joint Sponsors, the Overall Coordinators and the Company can adjust the allocation of the number of Investor Shares in their sole and absolute discretion for the purpose of satisfying Rule 8.08(3) of the Listing Rules which provide that no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, the minimum public float requirement under Rule 8.08(1)(a) of the Listing Rules or as otherwise approved by the Stock Exchange;
- (i) at or around the time of entering into this Agreement or at any time hereafter but before the closing of the International Offering, the Company, the Joint Sponsors and/or the

Overall Coordinators have entered into, or may and/or propose to enter into, agreements for similar investments with one or more other investors as part of the International Offering;

- (j) none of the Company, the Joint Sponsors, the Overall Coordinators nor any of their respective subsidiaries, affiliates, agents, directors, officers, supervisors, employees, partners or representatives nor any other party involved in the Global Offering assumes any responsibility for any tax, legal, currency, economic or other consequences of the acquisition of, or in relation to any dealings in, the Investor Shares;
- (k) the Investor Shares have not been and will not be registered under the Securities Act or the securities law of any state or other jurisdiction of the United States and may not be offered, resold, pledged or otherwise transferred directly or indirectly in the United States or to or for the account or benefit of any U.S. Person except pursuant to an effective registration statement or an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act, or in any other jurisdiction or for the account or benefit of any persons in any other jurisdictions except as allowed by applicable Laws of such jurisdiction;
- (l) [reserved];
- (m) it understands and agrees that transfer of the Investor Shares may only be made outside the United States in an "offshore transaction" (as defined in Regulation S) in accordance with Regulation S and in each case, in accordance with any applicable securities laws of any state of the United States and any other jurisdictions, and any share certificate(s) representing the Investor Shares shall bear a legend substantially to such effect;
- (n) it understands that none of the Company, the Joint Sponsors, the Overall Coordinators or any of the international underwriters of the International Offering has made any representation as to the availability of any available exemption under the Securities Act for the subsequent reoffer, resale, pledge or transfer of the Investor Shares;
- (o) except as provided for under clause 5.2, to the extent any of the Investor Shares are held by its Investor Affiliate, the Investor shall procure that this Investor Affiliate remains an Investor Affiliate and continues to adhere to and abide by the terms and conditions hereunder for so long as such Investor Affiliate continues to hold any of the Investor Shares before the expiration of the Lock- up Period;
- (p) the Investor irrevocably waives to the fullest extent permitted by applicable Laws, any claims it may have against any of the Joint Sponsors, the Overall Coordinators, the underwriters and the Company, their respective affiliates, directors, officers, supervisors, employees, advisors and representatives arising out of or in connection with this Agreement and the Global Offering;
- (q) it has received (and may in the future receive) information that may constitute material, non-public information and/or inside information as defined in the SFO in connection with the Investor's investment in (and holding of) the Investor Shares, and it shall: (i) not disclose such information to any person other than to its affiliates, subsidiaries, directors, officers, employees, advisors and representatives (the "Authorized Recipients") on a strictly need-to-know basis for the sole purpose of evaluating its

investment in the Investor Shares or otherwise required by Laws, until such information becomes public information through no fault on the part of the Investor or any of its Authorized Recipients; (ii) use its best efforts to ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(q)) do not disclose such information to any person other than to other Authorized Recipients on a strictly need-to-know basis; and (iii) not and will ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(q)) do not purchase, sell or trade or alternatively, deal, directly or indirectly, in the H Shares or other securities or derivatives of the Company or its affiliates or associates in a manner that could result in any violation of the securities laws (including any insider trading provisions) of the United States, Hong Kong, the PRC or any other applicable jurisdiction relevant to such dealing;

- (r) the information contained in this Agreement, the draft Prospectus and the draft Preliminary Offering Circulars provided to the Investor and/or its representatives on a confidential basis and any other material which may have been provided (whether in writing or verbally) to the Investor and/or its representatives on a confidential basis may not be reproduced, disclosed, circulated or disseminated to any other person and such information and materials so provided are subject to change, updating, amendment and completion, and should not be relied upon by the Investor in determining whether to invest in the Investor Shares. For the avoidance of doubt:
  - (i) neither the draft Prospectus nor the draft Preliminary Offering Circular nor any other materials which may have been provided to the Investor and/or its representatives constitutes an invitation or offer or the solicitation to acquire, purchase or subscribe for any securities in any jurisdiction where such offer, solicitation or sale is not permitted and nothing contained in either the draft Prospectus or the draft Preliminary Offering Circular or any other materials which may have been provided (whether in writing or verbally) to the Investor and/or its representatives shall form the basis of any contract or commitment whatsoever;
  - (ii) no offers of, or invitations to subscribe for, acquire or purchase, any H Shares or other securities shall be made or received on the basis of the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) to the Investor and/or its representatives; and
  - (iii) the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) or furnished to the Investor, may be subject to further amendments subsequent to the entering into this Agreement and should not be relied upon by the Investor in determining whether to invest in the Investor Shares and the Investor hereby consents to such amendments (if any) and waives its rights in connection with such amendments (if any);
- (s) this Agreement does not, collectively or separately, constitute an offer of securities for sale in the United States or any other jurisdictions in which such an offer would be unlawful;

- (t) neither the Investor nor any of its Investor Affiliates nor any person acting on its or their behalf has engaged or will engage in any directed selling efforts (within the meaning of Regulation S) with respect to the Investor Shares or any form of general solicitation or general advertising (as defined in Regulation D under the Securities Act) or in any manner involving a public offering (as defined in Section 4(2) of the Securities Act) made with respect to the Investor Shares;
- (u) it has been furnished with all information it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares and has been given the opportunity to ask questions and receive answers from the Company, the Joint Sponsors or the Overall Coordinators concerning the Company, the Investor Shares or other related matters it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares, and that the Company has made available to the Investor or its agents all documents and information in relation to an investment in the Investor Shares required by or on behalf of the Investor;
- (v) in making its investment decision, the Investor has relied and will rely only on information provided in the International Offering Circular issued by the Company and not on any other information (whether prepared by the Company, the Joint Sponsors, the Overall Coordinators or their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates or otherwise) which may have been furnished to the Investor by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators (including their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates) on or before the date hereof, and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates makes any representation and gives any warranty or undertaking as to the accuracy or completeness of any such information or materials not contained in the International Offering Circular and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and their affiliates has or will have any liability to the Investor or its directors, officers, employees, advisors, agents, representatives, associates, partners and affiliates resulting from its use of or reliance on such information or materials, or otherwise for any information not contained in the International Offering Circular;
- (w) none of the Joint Sponsors, the Overall Coordinators, the underwriters and their respective directors, officers, employees, subsidiaries, agents, associates, affiliates, representatives, partners and advisors has made any warranty, representation or recommendation to it as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, research and development, operations, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith; and except as provided in the final International Offering Circular, none of the Company and its directors, officers, supervisors, employees, subsidiaries, agents, associates, affiliates, representatives and advisors has made any warranty, representation or recommendation to the Investor as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, operations, research and development, prospects or condition, financial

- or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith:
- (x) the Investor will comply with all restrictions (if any) applicable to it from time to time under this Agreement, the Listing Rules and any applicable Laws on the disposal by it (directly or indirectly), of any of the Relevant Shares in respect of which it is or will be (directly or indirectly) or is shown by the Prospectus to be the beneficial owner;
- it has conducted its own investigation with respect to the Company, the Group, and the (y) Investor Shares and the terms of the subscription of the Investor Shares provided in this Agreement, and has obtained its own independent advice (including tax, regulatory, financial, accounting, legal, currency and otherwise) to the extent it considers necessary or appropriate or otherwise has satisfied itself concerning, including the tax, regulatory, financial, accounting, legal, currency and otherwise related to the investment in the Investor Shares and as to the suitability thereof for the Investor, and has not relied, and will not be entitled to rely, on any advice (including tax, regulatory, financial, accounting, legal, currency and otherwise), due diligence review or investigation or other advice or comfort obtained or conducted (as the case may be) by or on behalf of the Company or any of the Joint Sponsors, the Overall Coordinators or the underwriters in connection with the Global Offering and none of the Company, the Joint Sponsors, the Overall Coordinators or their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives takes any responsibility as to any tax, regulatory, financial, accounting, legal, currency or other economic or other consequences of the subscription of the Investor Shares by the Investor or in relation to any dealings in the Investor Shares;
- (z) it understands that no public market now exists for the Investor Shares, and that the Company, the Joint Sponsors and the Overall Coordinators have made no assurances that a public or active market will ever exist for the Investor Shares;
- (aa) in the event that the Global Offering is delayed or terminated or is not completed for any reason, no liabilities of the Company, the Joint Sponsors, the Overall Coordinators or any of their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives to the Investor or its Investor Affiliates will arise;
- (bb) the Company, the Overall Coordinators will have absolute discretion to change or adjust (i) the number of H Shares to be issued under the Global Offering; (ii) the number of H Shares to be issued under the Hong Kong Public Offering and the International Offering, respectively; and (iii) other adjustment or re-allocation of H Shares being offered, the indicative offer price range set forth in the Public Documents and the Offer Price as may be approved by the Stock Exchange and in compliance with applicable Laws:
- (cc) any trading in the H Shares is subject to compliance with applicable laws and regulations, including the restrictions on dealing in shares under the SFO, the Listing Rules, the Securities Act and any other applicable laws, regulations or relevant rules of any competent securities exchange;

- (dd) any offer, sale, pledge or other transfer made other than in compliance with the restrictions in this Agreement will not be recognized by the Company in respect of the Relevant Shares; and
- (ee) the Investor has agreed that the payment for the Aggregate Investment Amount and the related Brokerage and Levies shall be made by 8:00 a.m. (Hong Kong time) on the Listing Date or such other date as agreed in accordance with clause 4.5.
- 6.2 The Investor further acknowledges, represents, warrants and undertakes to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) it has been duly incorporated and is validly existing under the Laws of its place of incorporation and that there has been no petition filed, order made or effective resolution passed for its bankruptcy, liquidation or winding up;
  - (b) it is qualified to receive and use the information under this Agreement (including, among others, this Agreement, the draft Prospectus and the draft Preliminary Offering Circular), which would not be contrary to all Laws applicable to the Investor or would require any registration or licensing within the jurisdiction that the Investor is in;
  - (c) it has the legal right and authority to own, use, lease and operate its assets and to conduct its business in the manner presently conducted;
  - (d) it has full power, authority and capacity, and has taken all actions (including obtaining all necessary consents, approvals and authorizations from any governmental and regulatory bodies or third parties) required to execute and deliver this Agreement, enter into and carry out the transactions as contemplated in this Agreement and perform its obligations under this Agreement;
  - (e) this Agreement has been duly authorized, executed and delivered by the Investor and constitutes a legal, valid and binding obligation of the Investor enforceable against it in accordance with the terms of this Agreement;
  - (f) it has taken, and will during the term of this Agreement, take all necessary steps to perform its obligations under this Agreement and to give effect to this Agreement and the transactions contemplated in this Agreement and to comply with all relevant Laws;
  - (g) all consents, approvals, authorizations, permissions and registrations (the "Approvals") under any relevant Laws applicable to the Investor and required to be obtained by the Investor in connection with the subscription for the Investor Shares under this Agreement have been obtained and are in full force and effect and are not invalidated, revoked, withdrawn or set aside and none of the Approvals is subject to any condition precedent which has not been fulfilled or performed. All Approvals have not been withdrawn as at the date of this Agreement, nor is the Investor aware of any facts or circumstances which may render the Approvals to be invalidated, withdrawn or set aside. The Investor further agrees and undertakes to promptly notify the Company, the Joint Sponsors and the Overall Coordinators in writing if any of the Approvals ceases to be in full force and effect or is invalidated, revoked, withdrawn or set aside for any reason;

- (h) the execution and delivery of this Agreement by the Investor, and its performance of this Agreement and the subscription for or acquisition of (as the case may be) the Investor Shares will not contravene or result in a contravention by the Investor of (i) the memorandum and articles of association or other constituent or constitutional documents of the Investor or (ii) the Laws of any jurisdiction to which the Investor is subject in respect of the transactions contemplated under this Agreement or which may otherwise be applicable to the Investor in connection with the Investor's subscription for or acquisition of (as the case may be) the Investor Shares or (iii) any agreement or other instrument binding upon the Investor or (iv) any judgment, order or decree of any Governmental Authority having jurisdiction over the Investor;
- (i) it has complied and will comply with all applicable Laws in all jurisdictions relevant to the subscription for the Investor Shares, including to provide information, or cause or procure to information be provided, either directly or indirectly through the Company, the Joint Sponsors and/or the Overall Coordinators, to the Stock Exchange, the SFC, the CSRC and/or any other governmental, public, monetary or regulatory authorities or bodies or securities exchange (collectively, the "Regulators"), and agrees and consents to the disclosure of, such information, in each case, as may be required by applicable Laws or requested by any of the Regulators from time to time (including, without limitation, (i) identity information of the Investor and its ultimate beneficial owner(s) and/or the person(s) ultimately responsible for the giving of the instruction relating to the subscription for the Investor Shares (including, without limitation, their respective names and places of incorporation); (ii) the transactions contemplated hereunder (including, without limitation, the details of subscription for the Investor Shares, the number of the Investor Shares, the Aggregate Investment Amount, and the lock-up restrictions under this Agreement); (iii) any swap arrangement or other financial or investment product involving the Investor Shares and the details thereof (including, without limitation, the identity information of the subscriber and its ultimate beneficial owner and the provider of such swap arrangement or other financial or investment product); and/or (iv) any connected relationship between the Investor or its beneficial owner(s) and associates on one hand and the Company and any of its shareholders on the other hand) (collectively, the "Investorrelated Information") within the time as requested by any of the Regulators. The Investor further authorizes each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, advisors and representatives to disclose any Investor-related Information to such Regulators and/or in any Public Document or other announcement or document as required under the Listing Rules or applicable Laws or as requested by any relevant Regulators;
- (j) the Investor has such knowledge and experience in financial and business matters that (i) it is capable of evaluating the merits and risks of the prospective investment in the Investor Shares; (ii) it is capable of bearing the economic risks of such investment, including a complete loss of the investment in the Investor Shares; (iii) it has received all the information it considers necessary or appropriate for deciding whether to invest in the Investor Shares; and (iv) it is experienced in transactions of investing in securities of companies in a similar stage of development; its ordinary business is to buy or sell shares or debentures or it is a Professional Investor and by entering into this Agreement, it is not a client of any of the Joint Sponsors or the Overall Coordinators, the CMIs or the underwriters in connection with the transactions contemplated thereunder;

- (k) it is subscribing for the Investor Shares as principal for its own account and for investment purposes and on a proprietary investment basis without a view to making distribution of any of the Investor Shares subscribed by it hereunder, and the Investor is not entitled to nominate any person to be a director or officer or supervisor of the Company;
- (l) the Investor is subscribing for the Investor Shares outside the United States in an "offshore transaction" within the meaning of Regulation S and it is not a U.S. Person;
- (m) the Investor is subscribing for the Investor Shares in a transaction exempt from, or not subject to, registration requirements under the Securities Act;
- (n) the Investor and the Investor's beneficial owner(s) and/or associates (i) are third parties independent of the Company; (ii) are not connected persons (as defined in the Listing Rules) or associates thereof of the Company and the Investor's subscription for the Investor Shares will not result in the Investor and its beneficial owner(s) becoming connected persons (as defined in the Listing Rules) of the Company notwithstanding any relationship between the Investor and any other party or parties which may be entering into (or have entered into) any other agreement or agreements referred to in this Agreement and will, immediately after completion of this Agreement, be independent of and not be acting in concert with (as defined in the Code on Takeovers and Mergers and Share Buy-backs promulgated by the SFC), any connected persons in relation to the control of the Company; (iii) have the financial capacity to meet all obligations arising under this Agreement; (iv) are not, directly or indirectly, financed, funded or backed by (a) any core connected person (as defined in the Listing Rules) of the Company or (b) the Company, any of the directors, supervisors, chief executive, largest shareholder, substantial shareholder(s) or existing shareholder(s) of the Company or any of its subsidiaries, or a close associate (as defined in the Listing Rules) of any of the them, and are not accustomed to take and have not taken any instructions from any such persons in relation to the acquisition, disposal, voting or other disposition of securities of the Company; and (v) have no connected relationship with the Company or any of its shareholders, unless otherwise disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing;
- (o) the Investor will subscribe for the Investor Shares using its own fund and it has not obtained and does not intend to obtain a loan or other form of financing to meet its payment obligations under this Agreement,;
- (p) each of the Investor, its beneficial owner(s) and/or associates is not a "connected client" of any of the Joint Sponsors, the Overall Coordinators, the bookrunner(s), the lead manager(s), the CMIs, the underwriters of the Global Offering, the lead broker or any distributors. The terms "connected client", "lead broker" and "distributor" shall have the meanings ascribed to them in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;
- (q) the Investor's account is not managed by the relevant exchange participant (as defined in the Listing Rules) in pursuance of a discretionary managed portfolio agreement. The term "discretionary managed portfolio" shall have the meaning ascribed to it in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;

- (r) neither the Investor, its beneficial owner(s) nor its associates is a director (including as a director within the preceding 12 months), supervisor of the Company or its associates or a nominee of any of the foregoing;
- (s) save as previously notified to the Joint Sponsors and the Overall Coordinators in writing, neither the Investor nor its beneficial owner(s) fall within (a) any of the placee categories (other than "cornerstone investor") as set out in the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface or the Listing Rules in relation to placees; or (b) any of the groups of placees that would be required under the Listing Rules (including but not limited to Rule 12.08A of the Listing Rules) to be identified in the Company's allotment results announcement;
- (t) the Investor has not entered and will not enter into any contractual arrangement with any "distributor" (as defined in Regulation S) with respect to the distribution of the H Shares, except with its affiliates or with the prior written consent of the Company;
- (u) the subscription for the Investor Shares will comply with the provisions of Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules and the applicable paragraphs of Chapter 4.15 of the Listing Guide;
- (v) the aggregate holding (directly and indirectly) of the Investor and its close associates (as defined in the Listing Rules) in the total issued share capital of the Company shall not be such as to cause the total securities of the Company held by the public (having the meaning under the Listing Rules) to fall below the percentage required by Rule 8.08 of the Listing Rules or as otherwise approved by the Stock Exchange;
- (w) none of the Investor, its beneficial owner(s) and/or associates is subscribing for the Investor Shares under this Agreement with any financing (direct or indirect) by any connected person of the Company, by any one of the Joint Sponsors, the Overall Coordinators, or by any one of the underwriters of the Global Offering; the Investor and each of its associates, if any, is independent of, and not connected with, the other investors who have participated or will participate in the Global Offering and any of their associates;
- (x) no agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) has been or shall be entered into or made between the Investor or its affiliates, directors, officers, employees or agents on the one hand and the Company or its largest shareholder, any member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents on the other hand;
- (y) except as provided for in this Agreement, the Investor has not entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares;
- (z) save as previously disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing, the Investor, its beneficial owner(s) and/or associates have not entered and will not enter into any swap arrangement or other financial or investment product involving the Investor Shares; and

- (aa) neither the Investor nor any of its controlling shareholder(s), associates and beneficial owners has applied for or placed an order through the book building process for any H Shares in the Global Offering other than pursuant to this Agreement.
- 6.3 The Investor represents and warrants to the Company, the Joint Sponsors and the Overall Coordinators that the description set out in Schedule 2 in relation to it and the group of companies of which it is a member and all Investor-related Information provided to and/or as requested by the Regulators and/or any of the Company, the Joint Sponsors and the Overall Coordinators and their respective affiliates is true, complete and accurate in all respects and is not misleading. Without prejudice to the provisions of clause 6.1(b), the Investor irrevocably consents to the reference to and inclusion of its name and all or part of the description of this Agreement (including the description set out in Schedule 2) in the Public Documents, marketing and roadshow materials and such other announcements or displayed documents which may be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering, insofar as necessary in the sole opinion of the Company, the Joint Sponsors and the Overall Coordinators. The Investor undertakes to provide as soon as possible such further information and/or supporting documentation relating to it, its ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters which may reasonably be requested by the Company, the Joint Sponsors and/or the Overall Coordinators to ensure their compliance with applicable Laws and/or companies or securities registration and/or the requests of competent Regulators including but not limited to the Stock Exchange, the SFC and the CSRC. The Investor hereby agrees that after reviewing the description in relation to it and the group of companies of which it is a member to be included in such drafts of the Public Documents and other marketing materials relating to the Global Offering from time to time provided to the Investor and making such amendments as may be reasonably required by the Investor (if any), the Investor shall be deemed to warrant that such description in relation to it and the group of companies of which it is a member is true, accurate and complete in all respects and is not misleading or deceptive.
- The Investor understands that the representations, warranties, undertakings, acknowledgements and confirmations in clauses 6.1 and 6.2 are required in connection with Hong Kong Laws and the securities laws of the United States, amongst others. The Investor acknowledges that the Company, the Joint Sponsors, the Overall Coordinators, the underwriters, and their respective subsidiaries, agents, affiliates and advisors, and others will rely upon the truth, completeness and accuracy of the Investor's warranties, undertakings, representations, acknowledgements and confirmations set forth herein, and it agrees to notify the Company, the Joint Sponsors and the Overall Coordinators promptly in writing if any of the warranties, undertakings, representations, acknowledgements or confirmations herein ceases to be true, accurate and complete or becomes misleading or deceptive in any respect.
- 6.5 The Investor agrees and undertakes that the Investor will on demand fully and effectively indemnify and hold harmless, on an after tax basis, each of the Company, the Joint Sponsors, the Overall Coordinators and the underwriters of the Global Offering, each on its own behalf and on trust for their respective affiliates, any person who controls it within the meaning of the Securities Act as well as their respective officers, directors, supervisors, employees, staff, associates, partners, agents and representatives (collectively, the "Indemnified Parties"), against any and all losses, costs, expenses, claims, actions, liabilities, proceedings or damages (the "Loss") which may be made or established against such Indemnified Party in connection with the subscription of the Investor Shares, the Investor Shares or this Agreement in any manner whatsoever, including a breach or an alleged breach of this Agreement or any act or

omission or alleged act or omission hereunder, by or caused by the Investor or its officers, directors, employees, staff, affiliates, agents, representatives, associates or partners, and against any and all costs, charges, losses or expenses which any Indemnified Party may suffer or incur in connection with or disputing or defending any such claim, action or proceedings on the grounds of or otherwise arising out of or in connection therewith, provided that such Loss has not been caused solely and directly by the gross negligence, willful default or fraud of the Indemnified Parties as finally judicially determined by a court of competent jurisdiction or a properly constituted arbitral tribunal (as the case may be).

- 6.6 Each of the acknowledgements, confirmations, representations, warranties and undertakings given by the Investor under clauses 6.1, 6.2, 6.3, 6.4 and 6.5 (as the case may be) shall be construed as a separate acknowledgement, confirmation, representation, warranty or undertaking and shall be deemed to be repeated on the Listing Date and, if applicable, the Delayed Delivery Date.
- 6.7 The Company represents, warrants and undertakes that:
  - (a) it has been duly incorporated and is validly existing under the laws of the PRC;
  - (b) it has full power, authority and capacity, and has taken all actions required to enter into and perform its obligations under this Agreement and this Agreement, when executed, will constitute its legal, valid and binding obligations;
  - subject to full payment and the Lock-up Period provided under clause 5.1, the Investor Shares will, when delivered to the Investor in accordance with clause 4.4, be fully paidup, freely transferable and free from all options, liens, charges, mortgages, pledges, claims, equities, encumbrances and other third-party rights and shall rank pari passu with the H Shares then in issue and to be listed on the Stock Exchange;
  - (d) none of the Company and its largest shareholder, any member of the Group and their respective affiliates, directors, officers, supervisors, employees and agents have entered into any agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) with any of the Investor or its affiliates, directors, supervisors, officers, employees, agents or representatives; and
  - (e) except as provided for in this Agreement, neither the Company or any member of the Group nor any of their respective affiliates, directors, officers, supervisors, employees, agents or representatives has entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares.
- 6.8 The Company acknowledges, confirms and agrees that the Investor will be relying on information contained in the International Offering Circular and that the Investor shall have the same rights in respect of the International Offering Circular as other investors purchasing H Shares in the International Offering.

### **7** TERMINATION

7.1 This Agreement may be terminated:

- (a) in accordance with clauses 3.2, 4.6 or 4.8;
- (b) solely by (i) the Company, or (ii) the Joint Sponsors and the Overall Coordinators acting jointly, in the event that there is a material breach of this Agreement on the part of the Investor (or the Investor Affiliate in the case of transfer of Investor Shares pursuant to clause 5.2) (including a material breach of the representations, warranties, undertakings, acknowledgements and confirmations by the Investor under this Agreement) on or before the closing of the International Offering or, if applicable, the Delayed Delivery Date (notwithstanding any provision to the contrary to this Agreement); or
- (c) with the written consent of the Investor, the Company, the Joint Sponsors and the Overall Coordinators.
- 7.2 Without prejudice to clause 7.3, in the event that this Agreement is terminated in accordance with clause 7.1, the Company, the Joint Sponsors and the Overall Coordinators shall not be bound to proceed with their respective obligations under this Agreement (except for the confidentiality obligation under clause 8.1 set forth below) and the rights and liabilities of the Company, the Joint Sponsors and the Overall Coordinators (except for the rights under clause 11 set forth below) shall cease and none of the Investor, the Company, the Joint Sponsors or the Overall Coordinators shall have any claim against any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (as applicable) without prejudice to the accrued rights or liabilities of the Investor, the Company, the Joint Sponsors or the Overall Coordinators to any of the of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (where applicable) in respect of the terms herein at or before such termination.
- 7.3 Notwithstanding the above, clause 6.5 and the indemnities given by the Investor herein, together with clauses 11, 12 and 13 shall survive notwithstanding the termination of this Agreement.

### 8 ANNOUNCEMENTS AND CONFIDENTIALITY

- 8.1 Save as otherwise provided in this Agreement, none of the Parties shall disclose any information concerning this Agreement or the transactions contemplated herein or any other arrangement involving the Company, the Joint Sponsors, the Overall Coordinators, and the Investor without the prior written consent of the other Parties. Notwithstanding the foregoing, this Agreement may be disclosed by any Party:
  - (a) to the Stock Exchange, the SFC, the CSRC and/or other Regulators to which the Company, the Joint Sponsors and/or the Overall Coordinators is subject, and the background of the Investor and its relationship between the Company and the Investor may be described in the Public Documents to be issued by or on behalf of the Company and marketing, roadshow materials and other announcements or displayed documents to be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering;
  - (b) to any of the Joint Sponsors and the Overall Coordinators and to the legal and financial advisors, auditors, and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Parties, the Joint Sponsors and the Overall Coordinators provided that such Party shall (i) procure that each such legal, financial and other advisors, and affiliates, associates, directors,

officers, supervisors and relevant employees, representatives and agents of the Party is made aware and complies with all the confidentiality obligations set forth herein and (ii) remain responsible for any breach of such confidential obligations by such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party; and

- otherwise by any Party as may be required by any applicable Law, any Governmental Authority or body with jurisdiction over such Party (including the Stock Exchange, the SFC, and the CSRC) or stock exchange rules (including submitting this Agreement as a material contract to the Hong Kong Companies Registry for registration and making it available on display to the public in accordance with the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules) or any binding judgment, order or requirement of any competent Governmental Authority.
- 8.2 No other reference or disclosure shall be made regarding this Agreement or any ancillary matters hereto by the Investor, except where the Investor shall have consulted the Company, the Joint Sponsors and the Overall Coordinators in advance to seek their prior written consent as to the principle, form and content of such disclosure.
- 8.3 The Company shall use its reasonable endeavors to provide for review by the Investor of any statement in any of the Public Documents which relates to this Agreement, the relationship between the Company and the Investor and the general background information on the Investor prior to publication. The Investor shall cooperate with the Company, the Joint Sponsors and the Overall Coordinators to ensure that all references to it in such Public Documents are true, complete, accurate and not misleading or deceptive and that no material information about it is omitted from the Public Documents, and shall provide any comments and verification documents promptly to the Company, the Joint Sponsors and the Overall Coordinators and their respective counsels.
- 8.4 The Investor undertakes promptly to provide all assistance reasonably required in connection with the preparation of any disclosure required to be made as referred to in clause 8.1 (including providing such further information and/or supporting documentation relating to it, its background information, its relationship with the Company, its ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters referred thereto which may reasonably be required by the Company, the Joint Sponsors or the Overall Coordinators) to (i) update the description of the Investor in the Public Documents subsequent to the date of this Agreement and to verify such references, and (ii) enable the Company, the Joint Sponsors and/or the Overall Coordinators to comply with applicable companies or securities registration and/or the requests of competent Regulators, including the Stock Exchange, the SFC and the CSRC.

### 9 NOTICES

9.1 All notices delivered hereunder shall be in writing in either the English or Chinese language and shall be delivered in the manner required by clause 9.2 to the following addresses:

Party	Contact	Address
Company	Email:	No. 2 Xingang Road,
		Zhangwan Town,

	ChenJ14@catl.com	Jiaocheng District, Ningde
	Attention:	City, Fujian Province, PRC
	Mr. Chen Jin	
Investor	Email:	Suite 2202, 22nd Floor, Two International Finance
	legal@hillhouseinvestment.com	Centre, 8 Finance Street, Central, Hong Kong
	Attention:	Central, Hong Kong
	Adam Hornung	
CICC	Email:	29/F, One International Finance Centre, 1 Harbour
	IB_Project_bright8@cicc.com.cn	View Street, Central, Hong
	Attention:	Kong
	Project Bright 8 Team	
CSCI	Email:	18/F, Two Exchange Square, 8 Connaught Place.
	Project.Bright8@csci.hk	Central, Hong Kong
	Project.Bright8.ECM@csci.hk	
	Attention:	
	Project Bright 8 Team	
JPM FE	Email:	28/F, Chater House, 8 Connaught Road Central,
	PROJECTBRIGHT8_WG@jpmorgan.com	Hong Kong
	PROJECTBRIGHT8_ECM@jpmorgan.com	
	Attention:	
	ECM/ECM Syndicate Desk (Project Bright 8 Team)	
JPM APAC	Email:	28/F, Chater House, 8
	PROJECTBRIGHT8_WG@jpmorgan.com	Connaught Road Central, Hong Kong
	PROJECTBRIGHT8_ECM@jpmorgan.com	
	Attention:	

	ECM/ECM Syndicate Desk (Project Bright 8 Team)	
BOFA	Email: dg.project bright 8@bofa.com	55/F, Cheung Kong Center, 2 Queen's Road Central, Central, Hong Kong
	Attention:	Central, Flong Rong
	Project Bright 8 Team	
GS	Email:	68/F, Cheung Kong Center, 2 Queen's Road Central,
	gs-bright8-core@gs.com	Central, Hong Kong
	gs-bright8-ECM@gs.com	
	Attention:	
	Project Bright 8 Team	
MS	Email:	46/F, International
	pj_bright8_all@morganstanley.com	Commerce Centre 1 Austin Road West, Kowloon,
	Attention:	Hong Kong
	Project Bright 8 Deal Team	
UBS	Email:	52/F Two International Finance Centre, 8 Finance
	ol-gb+-project-bright-8@ubs.com	Street, Central, Hong Kong
	Attention:	
	Project Bright 8 (Global Banking)	

9.2 Any notice delivered hereunder shall be delivered by hand or by email or by pre-paid post. Any notice shall be deemed to have been received, if delivered by hand, when delivered, if sent by email, immediately after the time sent (as recorded on the device from which the sender sent the email, irrespective of whether the email is acknowledged, unless the sender receives an automated message that the email is not delivered), and if sent by pre-paid post, (in the absence of evidence of earlier receipt) 48 hours after it was posted (or six days if sent by air mail). Any notice received on a day which is not a business day shall be deemed to be received on the next following business day.

### 10 GENERAL

10.1 Each of the Parties confirms and represents that this Agreement has been duly authorized, executed and delivered by it and constitutes its legal, valid and binding obligations and is enforceable against it in accordance with its terms. Except for such consents, approvals and authorizations as may be required by the Company to implement the Global Offering, no

- corporate, shareholder or other consents, approvals or authorizations are required by such Party for the performance of its obligations under this Agreement and each of the Parties further confirms that it can perform its obligations described hereunder.
- 10.2 The obligations of each of the Joint Sponsors and the Overall Coordinators as provided in this Agreement are several (and not joint or joint and several). None of the Joint Sponsors or the Overall Coordinators will be liable for any failure on the part of any of the other Joint Sponsors or Overall Coordinators to perform their respective obligations under this Agreement, and no such failure shall affect the rights of any other Joint Sponsor or Overall Coordinator to enforce the terms of this Agreement. Notwithstanding the foregoing, each of the Joint Sponsors and the Overall Coordinators shall be entitled to enforce any or all of its rights under this Agreement either alone or jointly with other Joint Sponsors or Overall Coordinators, to the extent permitted by applicable Laws.
- 10.3 Save for manifest error, calculations and determinations made in good faith by the Company and the Overall Coordinators shall be conclusive and binding with respect to the number of Investor Shares and the Offer Price and the amount of payment required to be made by the Investor pursuant to clause 4.2 for the purposes of this Agreement.
- 10.4 The Investor, the Company, the Joint Sponsors and the Overall Coordinators shall cooperate with respect to any notifications to, or consents and/or approvals of, third parties which are or may be required for the purposes of or in connection with this Agreement.
- 10.5 No alteration to, or variation of, this Agreement shall be effective unless it is in writing and signed by or on behalf of all the Parties and in accordance with Clause 10.11.
- 10.6 This Agreement will be executed in the English language only.
- 10.7 Unless otherwise agreed by the relevant Parties in writing, each Party shall bear its own legal and professional fees, costs and expenses incurred in connection with this Agreement, save that stamp duty arising in respect of any of the transactions contemplated in this Agreement shall be borne by the relevant transferor/seller and the relevant transferee/buyer in equal shares.
- 10.8 Time shall be of the essence of this Agreement but any time, date or period referred to in this Agreement may be extended by mutual written agreement between the Parties with the written consent of the Joint Sponsors and the Overall Coordinators.
- 10.9 All provisions of this Agreement shall so far as they are capable of being performed or observed continue in full force and effect notwithstanding the Closing in accordance with clause 4 except in respect of those matters then already performed and unless they are terminated in accordance with this Agreement.
- 10.10 Other than the non-disclosure agreement entered into by the Investor, this Agreement constitutes the entire agreement and understanding between the Parties in connection with the investment in the Company by the Investor. This Agreement supersedes all prior promises, assurances, warranties, representations, communications, understandings and agreements relating to the subject matter hereof, whether written or oral.
- 10.11 To the extent otherwise set out in this clause 10.11, a person who is not a party to this Agreement has no right under the Contracts (Rights of Third Parties) Ordinance to enforce any

term of this Agreement but this does not affect any rights or remedy of a third party which exists or is available apart from the Contracts (Rights of Third Parties) Ordinance:

- (a) each of the Joint Sponsors and the Overall Coordinators may enforce (i) Clauses 2.2, 3, 4, 5, 6, 7 and 8, and (ii) any other term(s) of this Agreement which confers a benefit on such Joint Sponsors and/or the Overall Coordinators to the same extent as if they were a party to this Agreement.
- (b) save as otherwise provided for in clause 3.2 where this Agreement shall be terminated forthwith or otherwise in accordance with clauses 4.6 or 4.8 where any of the Joint Sponsors, the Overall Coordinators and/or their respective affiliates may terminate this Agreement (in both cases without the written consent of all of the Joint Sponsors and the Overall Coordinators), this Agreement may not be terminated or rescinded, and any term may not be amended, varied or waived, without the written consent of all of the Joint Sponsors and the Overall Coordinators.
- (c) Indemnified Parties may enforce and rely on clause 6.5 to the same extent as if they were a party to this Agreement. This Agreement may be terminated or rescinded and any term may be amended, varied or waived without the consent of those Indemnified Parties other than the Joint Sponsors and the Overall Coordinators.
- 10.12 Each of the Joint Sponsors and the Overall Coordinators has the power and is hereby authorized to delegate all or any of their relevant rights, duties, powers and discretions in such manner and on such terms as they think fit (with or without formality and without prior notice of any such delegation being required to be given to the Company or the Investor) to any one or more of their affiliates. Such Overall Coordinator or Joint Sponsor shall, severally and not jointly nor jointly and severally, remain liable for all acts and omissions of any of its affiliates to which it delegates relevant rights, duties, powers and/or discretions pursuant to this sub-clause notwithstanding any such delegation.
- 10.13 No delay or failure by a Party to exercise or enforce (in whole or in part) any right provided by this Agreement or by law shall operate as a release or waiver of, or in any way limit, that Party's ability to further exercise or enforce that, or any other, right and no single or partial exercise of any such right or remedy shall preclude any other or further exercise of it or the exercise of any other right or remedy. The rights, powers and remedies provided in this Agreement are cumulative and not exclusive of any rights, powers and remedies (whether provided by law or otherwise). A waiver of any breach of any provision of this Agreement shall not be effective, or implied, unless that waiver is in writing and is signed by the Party against whom that waiver is claimed.
- 10.14 If at any time any provision of this Agreement is or becomes illegal, invalid or unenforceable in any respect under the law of any jurisdiction, that shall not affect or impair:
  - (a) the legality, validity or enforceability in that jurisdiction of any other provision of this Agreement; or
  - (b) the legality, validity or enforceability under the law of any other jurisdiction of that or any other provision of this Agreement.
- 10.15 This Agreement shall be binding upon, and inure solely to the benefit of the Parties and their respective heirs, executors, administrators, successors and permitted assigns, and no other

person shall acquire or have any right under or by virtue of this Agreement. Except for the purposes of internal reorganization or restructuring, no Party may assign or transfer all or any part of the benefits of, or interest or right in or under this Agreement. Obligations under this Agreement shall not be assignable.

- 10.16 Without prejudice to all rights to claim against the Investor for all losses and damages suffered by the other Parties, if there is any breach of warranties made by the Investor on or before the Listing Date or the Delayed Delivery Date (if applicable), the Company, the Joint Sponsors and the Overall Coordinators shall, notwithstanding any provision to the contrary to this Agreement, have the right to rescind this Agreement and all obligations of the Parties hereunder shall cease forthwith.
- 10.17 Each of the Parties undertakes with the other Parties that it shall execute and perform, and procure that it is executed and performed, such further documents and acts as may be required to give effect to the provisions of this Agreement.
- 10.18 Recognition of the U.S. Special Resolution Regimes:
  - (a) In the event that any Party who is a Covered Entity becomes subject to a proceeding under a U.S. Special Resolution Regime, the transfer from such Party of this Agreement, and any interest and obligation in or under this Agreement, will be effective to the same extent as the transfer would be effective under the U.S. Special Resolution Regime if this Agreement, and any such interest and obligation, were governed by the laws of the United States or a state of the United States.
  - (b) In the event that any Party that is a Covered Entity or a BHC Act Affiliate of such Party becomes subject to a proceeding under a U.S. Special Resolution Regime, Default Rights under this Agreement that may be exercised against such Party are permitted to be exercised to no greater extent than such Default Rights could be exercised under the U.S. Special Resolution Regime if this Agreement were governed by the laws of the United States or a state of the United States.
  - (c) As used herein,
    - (i) "BHC Act Affiliate" has the meaning assigned to the term "affiliate" in, and shall be interpreted in accordance with, 12 U.S.C. § 1841(k);
    - (ii) "Covered Entity" means any of the following:
      - (A) a "covered entity" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 252.82(b);
      - (B) a "covered bank" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 47.3(b); or
      - (C) a "covered FSI" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 382.2(b).
    - (iii) "Default Right" has the meaning assigned to that term in, and shall be interpreted in accordance with, 12 C.F.R. §§ 252.81, 47.2 or 382.1, as applicable; and

(iv) "U.S. Special Resolution Regime" means each of (i) the Federal Deposit Insurance Act and the regulations promulgated thereunder and (ii) Title II of the Dodd-Frank Wall Street Reform and Consumer Protection Act and the regulations promulgated thereunder.

### 11 GOVERNING LAW AND JURISDICTION

- 11.1 This Agreement and the relationship between the Parties shall be governed by, and interpreted in accordance with, the laws of Hong Kong.
- Any dispute, controversy or claim arising out of or in connection with this Agreement, or the 11.2 breach, termination or invalidity thereof, shall be settled by arbitration in accordance with the Hong Kong International Arbitration Centre Administered Arbitration Rules in force as of the date of submitting the arbitration application. The place of arbitration shall be Hong Kong and the governing law of the arbitration proceedings shall be the laws of Hong Kong. There shall be three arbitrators and the language in the arbitration proceedings shall be English. The decision and award of the arbitral tribunal shall be final and binding on the parties and may be entered and enforced in any court having jurisdiction, and the parties irrevocably and unconditionally waive any and all rights to any form of appeal, review or recourse to any judicial authority, insofar as such waiver may be validly made. Notwithstanding the foregoing, the parties shall have the right to seek interim injunctive relief or other interim relief from a court of competent jurisdiction, before the arbitral tribunal has been appointed. Without prejudice to such provisional remedies as may be available under the jurisdiction of a national court, the arbitral tribunal shall have full authority to grant provisional remedies or order the parties to request that a court modify or vacate any temporary or preliminary relief issued by a such court, and to award damages for the failure of any party to respect the arbitral tribunal's orders to that effect.

### 12 IMMUNITY

12.1 To the extent that in any proceedings in any jurisdiction (including arbitration proceedings), the Investor has or can claim for itself or its assets, properties or revenues any immunity (on the grounds of sovereignty or crown status or otherwise) from any action, suit, proceeding or other legal process (including arbitration proceedings), from set-off or counterclaim, from the jurisdiction of any court, from service of process, from attachment to or in aid of execution of any judgment, decision, determination, order or award (including any arbitral award), or from other action, suit or proceeding for the giving of any relief or for the enforcement of any judgement, decision, determination, order or award (including any arbitral award) or to the extent that in any such proceedings there may be attributed to itself or its assets, properties or revenues any such immunity (whether or not claimed), the Investor hereby irrevocably and unconditionally waives and agrees not to plead or claim any such immunity in relation to any such proceedings.

### 13 PROCESS AGENT

13.1 The Investor irrevocably appoints Hillhouse Investment Management Limited at Suite 2202, 22nd Floor, Two International Finance Centre, 8 Finance Street, Central, Hong Kong, to receive, for it and on its behalf, service of process in the proceedings in Hong Kong. Such service shall be deemed completed on delivery to the process agent (whether or not it is forwarded to and received by the Investor).

13.2 If for any reason the process agent ceases to be able to act as such or no longer has an address in Hong Kong, the Investor irrevocably agrees to appoint a substitute process agent acceptable to the Company, the Joint Sponsors and the Overall Coordinators, and to deliver to the Company, the Joint Sponsors and the Overall Coordinators a copy of the new process agent's acceptance of that appointment, within 30 days thereof.

### 14 **COUNTERPARTS**

14.1 This Agreement may be executed in any number of counterparts by wet-ink or electronically, and by each Party hereto on separate counterparts. Each counterpart is an original, but all counterparts shall together constitute one and the same instrument. Delivery of an executed counterpart signature page of this Agreement by e-mail attachment (PDF) or telecopy shall be an effective mode of delivery.

**IN WITNESS** whereof each of the following parties has executed this Agreement by its duly authorized signatory on the date set out at the beginning.

For and on behalf of Contemporary Amperex Technology Co., Limited 宁德时代新能源科技股份有限公司

Name: Jiang Li (蒋理)

Title: Vice General Manager and Board Secretary

# FOR AND ON BEHALF OF: HHLR CF, L.P.

By:

Name: Cuitang (Tracy) Ma Title: Authorized Signatory

## FOR AND ON BEHALF OF: J.P. MORGAN SECURITIES (FAR EAST) LIMITED

By:

Name: Nelly Pai

Title: Managing Director

# FOR AND ON BEHALF OF: J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED

By:

Name: Peihao Huang

Title: Managing Director

### SCHEDULE 1 INVESTOR SHARES

#### **Number of Investor Shares**

The number of Investor Shares shall be equal to (1) Hong Kong dollar equivalent of US dollar 200,000,000 (calculated using the closing Hong Kong dollar: US dollar exchange rate quoted in the Prospectus (excluding Brokerage and the Levies which the Investor will pay in respect of the Investor Shares)) divided by (2) the Offer Price, rounded down to the nearest whole board lot of 100 H Shares.

Pursuant to paragraph 4.2 of Practice Note 18 to the Listing Rules, Chapter 4.14 of the Listing Guide and the waiver as granted by the Stock Exchange (if any), in the event of over-subscription under the Hong Kong Public Offering, the number of Investor Shares to be subscribed for by the Investor under this Agreement might be affected by the reallocation of H Shares between the International Offering and the Hong Kong Public Offering. If the total demand for H Shares in the Hong Kong Public Offering falls within the circumstances as set out in the section headed "Structure of the Global Offering – The Hong Kong Public Offering – Reallocation" in the final prospectus of the Company, the number of Investor Shares may be deducted on a pro rata basis to satisfy the public demands under the Hong Kong Public Offering.

Further, the Joint Sponsors, the Overall Coordinators and the Company can adjust the allocation of the number of Investor Shares in their sole and absolute discretion for the purpose of satisfying Rule 8.08(3) of the Listing Rules. Further, the Joint Sponsors, the Overall Coordinators and the Company can adjust the number of Investor Shares in their sole discretion for the purpose of compliance with the relevant requirements under the Listing Rules including without limitation the public float requirements under Rule 8.08 of the Listing Rules and the placing guidelines set out in Appendix F1 to the Listing Rules.

# SCHEDULE 2 PARTICULARS OF INVESTOR

### The Investor

Place of incorporation: Hong Kong

Certificate of incorporation number: 72666038

Business registration number: 72666038

LEI number: 254900SS7HG0J51P2U59

Business address and telephone number and

contact person:

4th Floor, Harbour Place, 103 South Church Street, P.O. Box 10240, Grand Cayman KY1-1002, Cayman Islands; (852) 21791988; Adam

Hornung

Principal activities: Investment holding

Ultimate controlling shareholder(s): There is no individual limited partner investor

who holds an economic interest of 30% or more.

Place of incorporation of ultimate controlling

shareholder(s):

N/A

Business registration number and LEI number

of ultimate controlling shareholder(s):

N/A

Principal activities of ultimate controlling

shareholder(s):

N/A

Shareholder and interests held: N/A

Relevant investor category(ies) (as required to be included on the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface in relation to placees):

Cornerstone investor

Description of the Investor for insertion in the

Prospectus:

Existing shareholder, director or close associate (as defined in Chapter 1 of the Listing Rules)

HHLR CF. L.P. is a limited partnership formed under the laws of the Cayman Islands and is managed by HHLR Advisors, Ltd. ("HHLRA"), which is part of the Hillhouse Group. There is no individual limited partner investor who holds an economic interest of 30% or more in HHLR CF, L.P.

HHLRA collaborates with industry-defining enterprises, aiming to establish alignment with sustainable, forward-thinking companies across industrial, consumer, healthcare and business services sectors. HHLRA manages capital for

global institutions, including non-profit foundations, endowments, and pensions.

### CORNERSTONE INVESTMENT AGREEMENT

### MAY 8, 2025

# CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED

宁德时代新能源科技股份有限公司

AND

### CICC FINANCIAL TRADING LIMITED

AND

# CHINA INTERNATIONAL CAPITAL CORPORATION HONG KONG SECURITIES LIMITED

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THIS AGREEMENT (this "Agreement") is made on May 8, 2025

#### **BETWEEN**:

- (1) CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED (宁德时代新能源科技股份有限公司), a joint stock company incorporated in the PRC with limited liability on December 16, 2011, having its registered office at No. 2 Xingang Road, Zhangwan Town Jiaocheng District, Ningde City, Fujian Province, PRC (the "Company");
- (2) CICC FINANCIAL TRADING LIMITED, a company incorporated in Hong Kong whose registered office is at 29/F, One International Finance Centre, 1 Harbour View Street, Central, Hong Kong (the "Investor"); and
- (3) CHINA INTERNATIONAL CAPITAL CORPORATION HONG KONG SECURITIES LIMITED of 29/F, One International Finance Centre, 1 Harbour View Street, Central, Hong Kong ("CICCHKS").

#### **WHEREAS:**

- (A) The Company has made an application for listing of its H Shares (as defined below) on the Stock Exchange (as defined below) by way of a global offering (the "Global Offering") comprising:
  - (i) a public offering by the Company for subscription of H Shares (subject to reallocation and the Offer Size Adjustment Option (as defined below)) by the public in Hong Kong (the "Hong Kong Public Offering"); and
  - (ii) a conditional placing of H Shares (subject to reallocation, the Offer Size Adjustment Option and the Over-allotment Option (as defined below)) offered by the Company outside the United States to investors (including placing to professional and institutional investors in Hong Kong) in reliance on Regulation S (as defined below) under the Securities Act (as defined below) (the "International Offering").
- (B) CICCHKS, CHINA SECURITIES (INTERNATIONAL) CORPORATE FINANCE COMPANY LIMITED ("CSCI"), J.P. MORGAN SECURITIES (FAR EAST) LIMITED ("JPM FE") and MERRILL LYNCH (ASIA PACIFIC) LIMITED ("BOFA") are acting as the joint sponsors of the Global Offering (the "Joint Sponsors"), and CICCHKS, CSCI, J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED ("JPM APAC"), BOFA, GOLDMAN SACHS (ASIA) L.L.C. ("GS"), MORGAN STANLEY ASIA LIMITED ("MS") and UBS AG HONG KONG BRANCH ("UBS") are acting as the overall coordinators of the Global Offering (the "Overall Coordinators").

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<sup>&</sup>lt;sup>1</sup> UBS AG HONG KONG BRANCH is incorporated in Switzerland with limited liability.

- (C) The Investor and China International Capital Corporation Limited will enter into a series of cross border delta-one OTC swap transactions (the "OTC Swaps") with each other and Shanghai Gaoyi Asset Management Partnership (Limited Partnership)(上海高毅资产管理合伙企业(有限合伙), as investment manager for and on behalf of certain investment funds, collectively, the "CICC FT Ultimate Clients" and each a "CICC FT Ultimate Client"), pursuant to which CICC FT will hold the Investor Shares to be subscribed under this Agreement on a non-discretionary basis to hedge the OTC Swaps while the economic risks and returns of the underlying Investor Shares are passed to the CICC FT Ultimate Clients, subject to customary fees and commissions. The OTC Swaps will be fully funded by the CICC FT Ultimate Clients.
- (D) The Investor has agreed to enter into this Agreement and give certain representations, warranties and undertakings in consideration of the Company, the Joint Sponsors and the Overall Coordinators agreeing to be bound by the terms of this Agreement.
- (E) It is intended that subject to mutual agreement on terms and conditions having been reached, the Overall Coordinators and underwriters (to be named in the International Underwriting Agreement) will enter into an underwriting agreement for the International Offering with the Company to, among others, conditionally underwrite the Investor Shares to be subscribed by the Investor hereunder.

#### IT IS AGREED as follows:

#### 1 DEFINITIONS AND INTERPRETATIONS

- 1.1 In this Agreement, including its schedules and recitals, each of the following words and expressions shall, unless the context requires otherwise, have the following meanings:
  - "affiliate" in relation to a particular individual or entity, unless the context otherwise requires, means any individual or entity which directly or indirectly, through one or more intermediaries, controls, or is controlled by, or is under common control with, the individual or entity specified. For the purposes of this definition, the term "control" (including the terms "controlling", "controlled by" and "under common control with") means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a person, whether through the ownership of voting securities, by contract, or otherwise;
  - "AFRC" means the Accounting and Financial Reporting Council of Hong Kong;
  - "Aggregate Investment Amount" means the amount equal to the Offer Price multiplied by the number of Investor Shares;
  - "Approvals" has the meaning given to it in clause 6.2(g);
  - "associate/close associate" shall have the meaning ascribed to such term in the Listing Rules and "associates/close associates" shall be construed accordingly;
  - "Brokerage" means brokerage calculated as 1% of the Aggregate Investment Amount as required by paragraph 7(1) of Fees Rules (as defined under the Listing Rules);
  - "business day" means any day (other than Saturday and Sunday and a public holiday in Hong Kong) on which licensed banks in Hong Kong are generally open to the public in Hong Kong

for normal banking business and on which the Stock Exchange is open for the business of dealing in securities;

"CCASS" means the Hong Kong Central Clearing and Settlement System established and operated by The Hong Kong Securities Clearing Company Limited;

"Closing" means closing of the subscription of the Investor Shares in accordance with the terms and conditions of this Agreement;

"CMI(s)" means the capital market intermediary(ies) appointed by the Company for the purpose of the Global Offering and shall have the meaning ascribed to such term in the Code of Conduct for Persons Licensed by or Registered with the SFC;

"Companies Ordinance" means the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time;

"Companies (Winding Up and Miscellaneous Provisions) Ordinance" means the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"connected person/core connected person" shall have the meaning ascribed to such term in the Listing Rules and "connected persons/core connected persons" shall be construed accordingly;

"connected relationship" shall have the meaning ascribed to such term and as construed under the CSRC Filing Rules;

"Contracts (Rights of Third Parties) Ordinance" means the Contracts (Rights of Third Parties) Ordinance (Chapter 623 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"controlling shareholder" shall, unless the context otherwise requires, have the meaning ascribed to such term in the Listing Rules and "controlling shareholders" shall be construed accordingly;

"CSRC" means the China Securities Regulatory Commission;

"CSRC Filing Rules" means the Trial Administrative Measures of Overseas Securities Offering and Listing by Domestic Companies (境内企业境外发行证券和上市管理试行办法) and supporting guidelines issued by the CSRC, as amended, supplemented or otherwise modified from time to time;

"Delayed Delivery Date" means, subject to the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become unconditional and not having been terminated, such later date as the Overall Coordinators shall notify the Investor in accordance with clause 4.3;

"dispose of" includes, in respect of any Relevant Shares, directly or indirectly;

(i) offering, pledging, charging, selling, mortgaging, lending, creating, transferring, assigning or otherwise disposing of any legal or beneficial interest (including by the creation of or any agreement to create or selling or granting or agreeing to sell or grant

any option or contract to purchase, subscribe for, lend or otherwise transfer or dispose of or any warrant or right to purchase, subscribe for, lend or otherwise transfer or dispose of, or purchasing or agreeing to purchase any option, contract, warrant or right to sell or creating any encumbrance over or agreeing to create any encumbrance over), either directly or indirectly, conditionally or unconditionally, or creating any third party right of whatever nature over, any legal or beneficial interest in the Relevant Shares or any other securities convertible into or exercisable or exchangeable for such Relevant Shares, or that represent the right to receive, such Relevant Shares, or agreeing or contracting to do so, whether directly or indirectly and whether conditionally or unconditionally; or

- (ii) entering into any swap or other arrangement that transfers to another, in whole or in part, any beneficial ownership of the Relevant Shares or any interest in them, or in any of the economic consequences or incidents of ownership of such Relevant Shares or such other securities or any interest in them; or
- (iii) entering into any other transaction directly or indirectly with the same economic effect as any of the foregoing transactions described in (i) and (ii) above; or
- (iv) agreeing or disclosing or contracting to, or publicly announcing an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise; and "disposal" shall be construed accordingly;

"FINI" shall have the meaning ascribed to such term to in the Listing Rules;

"Global Offering" has the meaning given to it in Recital (A);

"Governmental Authority" means any governmental, inter-governmental, regulatory or administrative commission, board, body, department, authority or agency, or any stock exchange, self-regulatory organization or other non-governmental regulatory authority, or any court, judicial body, tribunal or arbitrator, in each case whether national, central, federal, provincial, state, regional, municipal, local, domestic, foreign or supranational (including without limitation, the Stock Exchange, the SFC and the CSRC);

"Group" means the Company and all of its subsidiaries or, where the context so requires, in respect of the period before the Company became the holding company of its present subsidiaries, the business operated by such subsidiaries or their predecessors (as the case maybe);

"H Share(s)" means the ordinary share(s) in the share capital of the Company with a monial value of RMB1.00 each, which are to be subscribed for and traded in Hong Kong dollar, and for which an application has been made for listing and permission to trade on the Stock Exchange;

"HK\$" or "Hong Kong dollar" means the lawful currency of Hong Kong;

"Hong Kong" means the Hong Kong Special Administrative Region of the PRC;

- "Hong Kong Public Offering" has the meaning given to it in Recital (A);
- "Indemnified Parties" has the meaning given to it in clause 6.5, and "Indemnified Party" shall mean any one of them, as the context shall require;
- "International Offering" has the meaning given to it in Recital (A);
- "International Offering Circular" means the final offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering;
- "Investor-related Information" has the meaning given to it in clause 6.2(i);
- "Investor Shares" means the number of H Shares to be subscribed for by the Investor in the International Offering in accordance with the terms and conditions herein and as calculated in accordance with Schedule 1 and determined by the Company and the Overall Coordinators;
- "Laws" means all laws, statutes, legislation, ordinances, measures, rules, regulations, guidelines, guidance, decisions, opinions, notices, circulars, directives, requests, orders, judgments, decrees or rulings of any Governmental Authority (including without limitation, the Stock Exchange, the SFC and the CSRC) of all relevant jurisdictions;
- "Levies" means the SFC transaction levy of 0.0027% (or the prevailing transaction levy on the Listing Date), the Stock Exchange trading fee of 0.00565% (or the prevailing trading fee on the Listing Date) and the AFRC transaction levy of 0.00015% (or the prevailing transaction levy on the Listing Date), in each case, of the Aggregate Investment Amount;
- "Listing Date" means the date on which the H Shares are initially listed on the Main Board of the Stock Exchange;
- "Listing Guide" means the Guide for New Listing Applicants as published by the Stock Exchange, as amended, supplemented or otherwise modified from time to time;
- "Listing Rules" means the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, and the listing decisions, guidelines and other requirements of the Stock Exchange, each as amended, supplemented or otherwise modified from time to time;
- "Lock-up Period" has the meaning given to it in clause 5.1;
- "Offer Price" means the final Hong Kong dollar price per Share (exclusive of Brokerage and Levies) at which the H Shares are to be offered or sold pursuant to the Global Offering;
- "Over-allotment Option" has the meaning given to it in the International Offering Circular;
- "Offer Size Adjustment Option" means the option exercisable by the Company pursuant to which the Company may issue and allot additional H Shares at the Offer Price, to cover additional market demand;
- "Parties" means the named parties to this Agreement (including, for the avoidance of doubt, the Joint Sponsors and/or the Overall Coordinators, as the context requires), and "Party" shall mean any one of them, as the context shall require;

- "PRC" means the People's Republic of China, excluding, for purposes of this Agreement only, Hong Kong, Macau Special Administrative Region of the PRC and Taiwan;
- "Preliminary Offering Circular" means the preliminary offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering, as amended, supplemented or otherwise modified from time to time;
- "Professional Investor" has the meaning given to it in Part 1 of Schedule 1 to the SFO;
- "proprietary investment basis" means such investment as made by an Investor for its own account and investment purpose but not acting as an agent on behalf of any third parties, whether or not such investment is made for the benefits of any shareholders or fund investors of such Investor;
- "Prospectus" means the final prospectus to be issued in Hong Kong by the Company in connection with the Hong Kong Public Offering;
- "Public Documents" means the Preliminary Offering Circular and the International Offering Circular for the International Offering, the Prospectus to be issued in Hong Kong by the Company for the Hong Kong Public Offering and such other documents and announcements which may be issued by the Company in connection with the Global Offering, each as amended, supplemented or otherwise modified from time to time;
- "Regulation S" means Regulation S under the Securities Act;
- "Regulators" has the meaning given to it in clause 6.2(i);
- "Relevant Shares" means the Investor Shares subscribed for by the Investor pursuant to this Agreement, and any shares or other securities of or interests in the Company which are derived from the Investor Shares pursuant to any rights issue, capitalization issue or other form of capital reorganization (whether such transactions are to be settled in cash or otherwise);
- "RMB" or "Renminbi" means Renminbi, the lawful currency of the PRC;
- "Securities Act" means the United States Securities Act of 1933, as amended, supplemented or otherwise modified from time to time, and the rules and regulations promulgated thereunder;
- "SFC" means The Securities and Futures Commission of Hong Kong;
- "SFO" means the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;
- "Stock Exchange" means The Stock Exchange of Hong Kong Limited;
- "subsidiary" has the meaning given to it in the Companies Ordinance;
- "U.S." and "United States" means the United States of America, its territories and possessions, any state of the United States and the District of Columbia;
- "US\$" or "US dollar" means the lawful currency of the United States;
- "U.S. Person" has the meaning given to it in Regulation S; and

"underwriters" means the Hong Kong underwriters of the Hong Kong Public Offering and the international underwriters of the International Offering.

- 1.2 In this Agreement, unless the context otherwise requires:
  - (a) a reference to a "clause", "sub-clause" or "schedule" is a reference to a clause or subclause of or a schedule to this Agreement;
  - (b) the index, clause and schedule headings are inserted for convenience only and shall not affect the construction or interpretation of this Agreement;
  - (c) the recitals and schedules form an integral part of this Agreement and have the same force and effect as if expressly set out in the body of this Agreement and any reference to this Agreement shall include the recitals and schedules;
  - (d) the singular number shall include the plural and vice versa and words importing one gender shall include the other gender;
  - (e) a reference to this Agreement or another instrument includes any variation or replacement of either of them;
  - (f) a reference to a statute, statutory provision, regulation or rule includes a reference:
    - to that statute, provision, regulation or rule as from time to time consolidated, amended, supplemented, modified, re-enacted or replaced by any statute or statutory provision;
    - (ii) to any repealed statute, statutory provision, regulation or rule which it re-enacts (with or without modification); and
    - (iii) to any subordinate legislation made under it;
  - (g) references to times of day and dates are, unless otherwise specified, to Hong Kong times and dates, respectively;
  - (h) a reference to a "**person**" includes a reference to an individual, a firm, a company, a body corporate, an unincorporated association or an authority, a government, a state or agency of a state, a joint venture, association or partnership (whether or not having separate legal personality);
  - (i) references to "include", "includes" and "including" shall be construed so as to mean include without limitation, includes without limitation and including without limitation, respectively; and
  - (j) references to any legal term for any action, remedy, method or judicial proceeding, legal document, legal status, court, official or any legal concept or thing in respect of any jurisdiction other than Hong Kong is deemed to include what most nearly approximates in that jurisdiction to the relevant Hong Kong legal term.

#### 2 INVESTMENT

- 2.1 Subject to the conditions referred to in clause 3 below being fulfilled (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) and other terms and conditions of this Agreement:
  - (a) the Investor will subscribe for, and the Company will issue, allot and place and the Overall Coordinators will allocate and/or deliver (as the case may be) or cause to be allocated and/or delivered (as the case may be) to the Investor, the Investor Shares at the Offer Price under and as part of the International Offering and through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the relevant portion of the International Offering; and
  - (b) the Investor will pay the Aggregate Investment Amount, the Brokerage and the Levies in respect of the Investor Shares in accordance with clause 4.2.
- 2.2 The Company and the Overall Coordinators may in their sole discretion determine that delivery of all or a portion of the Investor Shares shall take place on the Delayed Delivery Date in accordance with clause 4.3.
- 2.3 The Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering) will determine, in such manner as they may agree, the Offer Price. The exact number of the Investor Shares will be finally determined by the Company and the Overall Coordinators in accordance with Schedule 1, and such determination will be conclusive and binding on the Investor, save for manifest error.

## 3 CLOSING CONDITIONS

- 3.1 The Investor's obligation under this Agreement to subscribe for, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares pursuant to clause 2.1 are conditional only upon each of the following conditions having been satisfied (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) at or prior to the Closing:
  - (a) the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become effective and unconditional (in accordance with their respective original terms or as subsequently waived or varied by agreement of the parties thereto) by no later than the time and date as specified in these underwriting agreements, and neither of the aforesaid underwriting agreements having been terminated;
  - (b) the Offer Price having been agreed upon between the Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering);
  - (c) the Listing Committee of the Stock Exchange having granted the approval for the listing of, and permission to deal in, the H Shares (including the Investor Shares) as

- well as other applicable waivers and approvals and such approval, permission or waiver having not been revoked prior to the commencement of dealings in the H Shares on the Stock Exchange;
- (d) no Laws shall have been enacted or promulgated by any Governmental Authority which prohibits the consummation of the transactions contemplated in the Global Offering or herein and there shall be no orders or injunctions from a court of competent jurisdiction in effect precluding or prohibiting consummation of such transactions; and
- (e) the representations, warranties, undertakings, acknowledgements and confirmations of the Investor under this Agreement are and will be accurate, true and complete in all respects and not misleading or deceptive and that there is no material breach of this Agreement on the part of the Investor.
- 3.2 If any of the conditions contained in clause 3.1 has not been fulfilled by the Investor or waived by the Company, the Joint Sponsors and the Overall Coordinators (except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) on or before the date that is one hundred and eighty (180) days after the date of this Agreement (or such other date as may be agreed in writing among the Company, the Investor, the Joint Sponsors and the Overall Coordinators), the obligation of the Investor to purchase, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares shall cease and any amount paid by the Investor under this Agreement to any other party will be repaid to the Investor by such other party without interest as soon as commercially practicable and in any event no later than 30 days from the date of termination of this Agreement and this Agreement will terminate and be of no effect and all obligations and liabilities on the part of the Company, the Joint Sponsors and/or the Overall Coordinators shall cease and terminate; provided that termination of this Agreement pursuant to this clause 3.2 shall be without prejudice to the accrued rights or liabilities of any Party to the other Parties in respect of the terms herein at or before such termination. For the avoidance of doubt, nothing in this clause shall be construed as giving the Investor the right to cure any breaches of the representations, warranties, undertakings, acknowledgements and confirmations given by the Investor under this Agreement during the period until the aforementioned date under this clause.
- 3.3 The Investor acknowledges that there can be no guarantee that the Global Offering will be completed or will not be delayed or terminated or that the Offer Price will be within the indicative range set forth in the Public Documents, and no liability of the Company, the Joint Sponsors or the Overall Coordinators to the Investor will arise if the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents. The Investor hereby waives any right (if any) to bring any claim or action against the Company, the Joint Sponsors and/or the Overall Coordinators or their respective affiliates, directors, officers, supervisors, employees, partners, agents, advisors and representatives on the basis that the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents.

#### 4 CLOSING

- 4.1 Subject to clause 3 and this clause 4, the Investor will subscribe for the Investor Shares at the Offer Price pursuant to, and as part of, the International Offering and through the Overall Coordinators (and/or their respective affiliates) in their capacities as representatives of the international underwriters of the relevant portion of the International Offering. Accordingly, the Investor Shares will be subscribed for contemporaneously with the closing of the International Offering, or on the Delayed Delivery Date, at such time and in such manner as shall be determined by the Company and the Overall Coordinators.
- 4.2 Regardless of the time and manner of the delivery of the Investor Shares, the Investor shall make full payment of the Aggregate Investment Amount, together with the related Brokerage and Levies (to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators) by same day value credit at or before 8:00 a.m. (Hong Kong time) on the Listing Date in Hong Kong dollars, by wire transfer in immediately available clear funds without any deduction or set-off to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators in writing no later than one (1) clear business day prior to the Listing Date, which notice shall include, among other things, the payment account details and the total amount payable by the Investor under this Agreement.
- 4.3 If the Company and the Overall Coordinators in their sole discretion determine that delivery of all or any part of the Investor Shares should be made on a date (the "Delayed Delivery Date") later than the Listing Date, the Overall Coordinators shall notify the Investor in writing (i) no later than two (2) business days prior to the Listing Date, the number of Investor Shares which will be deferred in delivery; and (ii) no later than two (2) business days prior to the actual Delayed Delivery Date, the Delayed Delivery Date, provided that the Delayed Delivery Date shall be no later than three (3) business days following the last day on which the Over-allotment Option may be exercised. Such determination by the Company and the Overall Coordinators will be conclusive and binding on the Investor. If the Investor Shares are to be delivered to the Investor on the Delayed Delivery Date, the Investor shall nevertheless pay for the Investor Shares as specified in clause 4.2.
- 4.4 Subject to due payment(s) for the Investor Shares being made in accordance with clause 4.2, delivery of the Investor Shares to the Investor, as the case may be, shall be made through CCASS by depositing the Investor Shares directly into CCASS for credit to such CCASS investor participant account or CCASS stock account as may be notified by the Investor to the Overall Coordinators in writing no later than two (2) business days prior to the Listing Date or the Delayed Delivery Date as determined in accordance with clause 4.3.
- 4.5 Without prejudice to clause 4.3, delivery of the Investor Shares may also be made in any other manner which the Company, the Joint Sponsors, the Overall Coordinators and the Investor may agree in writing, provided that, payment for the Investor Shares shall not be later than 8:00 a.m.(Hong Kong time) on the Listing Date regardless of the time and manner of the delivery of the Investor Shares.
- 4.6 If payment of the Aggregate Investment Amount and the related Brokerage and Levies (whether in whole or in part) is not received or settled in the time and manner stipulated in this Agreement, the Company, the Joint Sponsors and the Overall Coordinators reserve the right, in their respective absolute discretions, to terminate this Agreement and in such event all obligations and liabilities on the part of the Company, the Joint Sponsors and the Overall Coordinators shall

cease and terminate (but without prejudice to any claim which the Company, the Joint Sponsors and the Overall Coordinators may have against the Investor arising out of its failure to comply with its obligations under this Agreement). The Investor shall in any event be fully responsible for and shall indemnify, hold harmless and keep fully indemnified, on an after-tax basis, each of the Indemnified Parties against any loss and damages that they may suffer or incur arising out of or in connection with any failure on the part of the Investor to pay for the Aggregate Investment Amount and the Brokerage and Levies in full in accordance with clause 6.5.

- 4.7 In the event that the requirement under Rule 8.08(3) of the Listing Rules, in which no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, cannot be satisfied, the Joint Sponsors, the Overall Coordinators and the Company shall have the right to adjust the allocation of the number of Investor Shares to be subscribed by the Investor in their sole and absolute discretion to satisfy the requirement under Rule 8.08(3) of the Listing Rules.
- 4.8 None of the Company, the Joint Sponsors, the Overall Coordinators, and their respective affiliates shall be liable (whether jointly or severally) for any failure or delay in the performance of its obligations under this Agreement and each of the Company, or the Joint Sponsors, the Overall Coordinators and their respective affiliates shall be entitled to terminate this Agreement if it is prevented or delayed from performing its obligations under this Agreement as a result of circumstances beyond control of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates (as the case may be), including, but not limited to, acts of God, flood, outbreak or escalations of diseases, epidemics or pandemics including but not limited to avian influenza, severe acute respiratory syndrome, H1N1 influenza, H5N1, MERS, Ebola virus and the COVID-19, declaration of a national, international, regional emergency, disaster, calamity, crisis, economic or comprehensive sanctions, explosion, earthquake, volcanic eruption, severe transport disruption, paralysis in government operation, public disorder, political instability or threat or escalation or outbreak of hostilities, war (whether declared or undeclared), terrorism, fire, riot, rebellion, civil commotion, strike, lockout, other industrial action, general failure of electricity or other supply, aircraft collision, accidental or mechanical or electrical breakdown, technical or computer failure or failure of any money transmission system, embargo, labour dispute and changes in any existing or future Laws, any existing or future act of governmental activity or the like.

## 5 RESTRICTIONS ON THE INVESTOR AND THE CICC FT ULTIMATE CLIENTS

The Investor agrees, covenants with and undertakes to the Company, the Joint Sponsors and the Overall Coordinators that without the prior written consent of each of the Company, the Joint Sponsors and the Overall Coordinators, the Investor will not, and will cause its affiliates not to, whether directly or indirectly, at any time during the period commencing from (and inclusive of) the Listing Date and ending on (and inclusive of) the date falling six (6) months after the Listing Date (the "Lock-up Period"), directly or indirectly, (i) dispose of, in any way, any Relevant Shares or any interest in any company or entity holding any Relevant Shares, including any security that is convertible, exchangeable, exercisable or represents a right to receive the above securities, or agrees, enters into an agreement or publicly announces an intention to enter into such a transaction; (ii) allow themselves to undergo a change of control (as defined in The Codes on Takeovers and Mergers and Share Buy-backs promulgated by the SFC) at the level of their ultimate beneficial owner; (iii) except for the OTC Swaps, enter into any transactions directly or indirectly with the same economic effect as any aforesaid transaction; or (iv) agree or contract to, or publicly announce an intention to, enter into any of

the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise.

- 5.2 The Investor agrees, covenants with and undertakes to the Company, the Joint Sponsors and the Overall Coordinators that the CICC FT Ultimate Clients will remain invested in the relevant OTC Swap during the Lock-Up Period with substantially the same legal effect as Clause 5.1 above.
- 5.3 The Investor hereby confirms to the Company, the Overall Coordinators and the Joint Sponsors that the tenor of the OTC Swaps is equal to or longer than the Lock-up Period.
- The Investor agrees and undertakes that, except with the prior written consent of the Company, the Joint Sponsors and the Overall Coordinators, (i) the aggregate holding (direct and indirect) of the Investor in the total issued share capital of the Company and (ii) the aggregate holding (direct and indirect) of each CICC FT Ultimate Client and its close associates in the total issued share capital of the Company, shall, for the period commencing from the Listing Date up to six months after the Listing Date, be less than 10% (or such other percentage as provided in the Listing Rules from time to time for the definition of "substantial shareholder") of the Company's entire issued share capital.
- The Investor agrees that the subscription of the Investor Shares under this Agreement is not on a proprietary investment basis and the CICC FT Ultimate Clients' investment in the OTC Swaps are on a proprietary investment basis. The Investor agrees to, upon reasonable request by the Company, the Joint Sponsors and/or the Overall Coordinators, provide reasonable evidence to the Company, the Joint Sponsors and the Overall Coordinators showing that the CICC FT Ultimate Clients' investment in the OTC Swaps in connection with the Investor's subscription of the Investor Shares is on a proprietary investment basis. Unless otherwise permitted by the Stock Exchange and in accordance with the Listing Rules, the Investor shall not, and shall procure that none of the CICC FT Ultimate Clients, the Investor's and the CICC FT Ultimate Clients' respective controlling shareholder(s), associates and their respective beneficial owners shall not apply for or place an order through the book building process for H Shares in the Global Offering (other than the Investor Shares or otherwise agreed by the Company, the Overall Coordinators and the Joint Sponsors) or make an application for H Shares in the Hong Kong Public Offering.
- 5.6 Save for documentation relating to the OTC Swaps and the undertaking to be provided by the CICC FT Ultimate Clients to the Investor in connection with the representations, lock-up undertaking and other obligations of the Investor contemplated under this Agreement, the Investor, and the CICC FT Ultimate Clients and their respective affiliates, associates, directors, officers, employees, agents or representatives shall not accept or enter into any arrangement or agreement, including any side letter, which is inconsistent with, or in contravention of, the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide or other written guidance published by the Hong Kong regulators) with the Company, the largest shareholder of the Company, any other member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents.

# 6 ACKNOWLEDGEMENTS, REPRESENTATIONS, UNDERTAKINGS AND WARRANTIES

- 6.1 The Investor acknowledges, represents, undertakes, warrants, agrees and confirms to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, agents, advisors, associates, partners and representatives makes no representation and gives no warranty or undertaking or guarantee that the Global Offering will proceed or be completed (within any particular time period or at all) or that the Offer Price will be within the indicative range set forth in the Public Documents, and will be under no liability whatsoever to the Investor in the event that the Global Offering is delayed, does not proceed or is not completed for any reason, or if the Offer Price is not within the indicative range set forth in the Public Documents;
  - this Agreement, the background information of the Investor and the CICC FT Ultimate Clients and the relationship and arrangements between the Parties contemplated by this Agreement and the OTC Swaps will be required to be disclosed in the Public Documents and other marketing and roadshow materials for the Global Offering and that the Investor and the CICC FT Ultimate Clients will be referred to in the Public Documents and such other marketing and roadshow materials and announcements and, specifically, this Agreement will be a material contract required to be filed with regulatory authorities in Hong Kong and made available on display to the public in connection with the Global Offering or otherwise pursuant to the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules;
  - (c) the information in relation to the Investor and the CICC FT Ultimate Clients as required to be submitted to the Stock Exchange under the Listing Rules or on FINI will be shared with the Company, the Stock Exchange, SFC and such other Governmental Authority as necessary and will be included in a consolidated placee list which will be disclosed on FINI to the Overall Coordinators involved in the Global Offering, and all such information is true, complete and accurate in all respects and is not misleading;
  - (d) the Offer Price is to be determined solely and exclusively in accordance with the terms and conditions of the Global Offering and the Investor and the CICC FT Ultimate Clients shall not have any right to raise any objection thereto;
  - (e) the Investor Shares will be subscribed for by the Investor through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the International Offering;
  - (f) the Investor will accept the Investor Shares on and subject to the terms and conditions of the memorandum and articles of association or other constituent or constitutional documents of the Company and this Agreement;
  - (g) the number of Investor Shares may be affected by re-allocation of Offer Shares between the International Offering and the Hong Kong Public Offering pursuant to Practice Note 18 of the Listing Rules or Chapter 4.14 of the Listing Guide or such other percentage as may be approved by the Stock Exchange and applicable to the Company from time to time;

- (h) the Joint Sponsors, the Overall Coordinators and the Company can adjust the allocation of the number of Investor Shares in their sole and absolute discretion for the purpose of satisfying Rule 8.08(3) of the Listing Rules which provide that no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, the minimum public float requirement under Rule 8.08(1)(a) of the Listing Rules or as otherwise approved by the Stock Exchange;
- (i) at or around the time of entering into this Agreement or at any time hereafter but before the closing of the International Offering, the Company, the Joint Sponsors and/or the Overall Coordinators have entered into, or may and/or propose to enter into, agreements for similar investments with one or more other investors as part of the International Offering;
- (j) none of the Company, the Joint Sponsors, the Overall Coordinators nor any of their respective subsidiaries, affiliates, agents, directors, officers, supervisors, employees, partners or representatives nor any other party involved in the Global Offering assumes any responsibility for any tax, legal, currency, economic or other consequences of the acquisition of, or in relation to any dealings in, the Investor Shares;
- (k) the Investor Shares have not been and will not be registered under the Securities Act or the securities law of any state or other jurisdiction of the United States and may not be offered, resold, pledged or otherwise transferred directly or indirectly in the United States or to or for the account or benefit of any U.S. Person except pursuant to an effective registration statement or an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act, or in any other jurisdiction or for the account or benefit of any persons in any other jurisdictions except as allowed by applicable Laws of such jurisdiction;

## (1) intentionally left blank;

- (m) it understands and agrees that transfer of the Investor Shares may only be made outside the United States in an "offshore transaction" (as defined in Regulation S) in accordance with Regulation S and in each case, in accordance with any applicable securities laws of any state of the United States and any other jurisdictions, and any share certificate(s) representing the Investor Shares shall bear a legend substantially to such effect:
- (n) it understands that none of the Company, the Joint Sponsors, the Overall Coordinators or any of the international underwriters of the International Offering has made any representation as to the availability of or any available exemption under the Securities Act for the subsequent reoffer, resale, pledge or transfer of the Investor Shares;

### (o) intentionally left blank;

(p) it has received (and may in the future receive) information that may constitute material, non-public information and/or inside information as defined in the SFO in connection with the Investor's investment in (and holding of) the Investor Shares, and it shall: (i) not disclose such information to any person other than to its affiliates, subsidiaries, directors, officers, employees, advisors and representatives (the "Authorized Recipients") and to the CICC FT Ultimate Clients on a strictly need-to-know basis for the sole purpose of evaluating its investment in the Investor Shares and/or OTC Swaps

or otherwise required by Laws, until such information becomes public information through no fault on the part of the Investor, the CICC FT Ultimate Clients or any of their respective Authorized Recipients; (ii) use its best efforts to ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(p)) do not disclose such information to any person other than to other Authorized Recipients on a strictly need-to-know basis; and (iii) not and will use its best efforts to ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(p)) do not purchase, sell or trade or alternatively, deal, directly or indirectly, in the H Shares or other securities or derivatives of the Company or its affiliates or associates in a manner that could result in any violation of the securities laws (including any insider trading provisions) of the United States, Hong Kong, the PRC or any other applicable jurisdiction relevant to such dealing;

- (q) the information contained in this Agreement, the draft Prospectus and the draft Preliminary Offering Circulars provided to the Investor and/or the CICC FT Ultimate Clients and/or their respective representatives on a confidential basis and any other material which may have been provided (whether in writing or verbally) to the Investor and/or the CICC FT Ultimate Clients and/or their respective representatives on a confidential basis may not be reproduced, disclosed, circulated or disseminated to any other person and such information and materials so provided are subject to change, updating, amendment and completion, and should not be relied upon by the Investor and/or the CICC FT Ultimate Clients in determining whether to invest in the Investor Shares. For the avoidance of doubt:
  - (i) neither the draft Prospectus nor the draft Preliminary Offering Circular nor any other materials which may have been provided to the Investor, the CICC FT Ultimate Clients and/or their respective representatives constitutes an invitation or offer or the solicitation to acquire, purchase or subscribe for any securities in any jurisdiction where such offer, solicitation or sale is not permitted and nothing contained in either the draft Prospectus or the draft Preliminary Offering Circular or any other materials which may have been provided (whether in writing or verbally) to the Investor, the CICC FT Ultimate Clients and/or their respective representatives shall form the basis of any contract or commitment whatsoever;
  - (ii) no offers of, or invitations to subscribe for, acquire or purchase, any H Shares or other securities shall be made or received on the basis of the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) to the Investor, the CICC FT Ultimate Clients and/or their respective representatives; and
  - (iii) the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) or furnished to the Investor and/or the CICC FT Ultimate Client, may be subject to further amendments subsequent to the entering into this Agreement and should not be relied upon by the Investor and/or the CICC FT Ultimate Clients in determining whether to invest in the Investor Shares or the OTC Swaps and the Investor hereby consents to such amendments (if any) and waives its rights in connection with such amendments (if any);

- (r) this Agreement does not, collectively or separately, constitute an offer of securities for sale in the United States or any other jurisdictions in which such an offer would be unlawful:
- (s) neither the Investor or the CICC FT Ultimate Clients or any of their respective affiliates nor any person acting on its or their behalf has engaged or will engage in any directed selling efforts (within the meaning of Regulation S) with respect to the Investor Shares or any form of general solicitation or general advertising (as defined in Regulation D under the Securities Act) or in any manner involving a public offering (as defined in Section 4(2) of the Securities Act) made with respect to the Investor Shares;
- (t) the Investor has been furnished with all information it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares and has been given the opportunity to ask questions and receive answers from the Company, the Joint Sponsors or the Overall Coordinators concerning the Company, the Investor Shares or other related matters it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares, and that the Company has made available to the Investor or its agents all documents and information in relation to an investment in the Investor Shares required by or on behalf of the Investor;
- in making its investment decision, the Investor has relied and will rely only on (u) information provided in the International Offering Circular issued by the Company and not on any other information (whether prepared by the Company, the Joint Sponsors, the Overall Coordinators or their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates or otherwise) which may have been furnished to the Investor and/or the CICC FT Ultimate Clients by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators (including their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates) on or before the date hereof, and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates makes any representation and gives any warranty or undertaking as to the accuracy or completeness of any such information or materials not contained in the International Offering Circular and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and their affiliates has or will have any liability to the Investor, the CICC FT Ultimate Clients or their respective directors, officers, employees, advisors, agents, representatives, associates, partners and affiliates resulting from its use of or reliance on such information or materials, or otherwise for any information not contained in the International Offering Circular;
- (v) none of the Joint Sponsors, the Overall Coordinators, the underwriters and their respective directors, officers, employees, subsidiaries, agents, associates, affiliates, representatives, partners and advisors has made any warranty, representation or recommendation to it as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, research and development, operations, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith; and except as provided in the final International Offering Circular, none of the Company and its directors, officers, supervisors, employees, subsidiaries, agents, associates, affiliates, representatives and

advisors has made any warranty, representation or recommendation to the Investor and/or the CICC FT Ultimate Clients as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, operations, research and development, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith;

- (w) each of the Investor and the CICC FT Ultimate Clients will comply with all restrictions (if any) applicable to it from time to time under this Agreement, the Listing Rules and any applicable Laws on the disposal by it (directly or indirectly), of any of the Relevant Shares in respect of which it is or will be (directly or indirectly) or is shown by the Prospectus to be the beneficial owner;
- (x) it has conducted its own investigation with respect to the Company, the Group, and the Investor Shares and the terms of the subscription of the Investor Shares provided in this Agreement, and has obtained its own independent advice (including tax, regulatory, financial, accounting, legal, currency and otherwise) to the extent it considers necessary or appropriate or otherwise has satisfied itself concerning, including the tax, regulatory, financial, accounting, legal, currency and otherwise related to the investment in the Investor Shares and as to the suitability thereof for the Investor, and has not relied, and will not be entitled to rely, on any advice (including tax, regulatory, financial, accounting, legal, currency and otherwise), due diligence review or investigation or other advice or comfort obtained or conducted (as the case may be) by or on behalf of the Company or any of the Joint Sponsors, the Overall Coordinators or the underwriters in connection with the Global Offering and none of the Company, the Joint Sponsors, the Overall Coordinators or their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives takes any responsibility as to any tax, regulatory, financial, accounting, legal, currency or other economic or other consequences of the subscription of the Investor Shares or in relation to any dealings in the Investor Shares;
- (y) it understands that no public market now exists for the Investor Shares, and that the Company, the Joint Sponsors and the Overall Coordinators have made no assurances that a public or active market will ever exist for the Investor Shares;
- (z) in the event that the Global Offering is delayed or terminated or is not completed for any reason, no liabilities of the Company, the Joint Sponsors, the Overall Coordinators or any of their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives to the Investor or the CICC FT Ultimate Clients will arise;
- (aa) the Company, the Overall Coordinators will have absolute discretion to change or adjust (i) the number of H Shares to be issued under the Global Offering; (ii) the number of H Shares to be issued under the Hong Kong Public Offering and the International Offering, respectively; and (iii) other adjustment or re-allocation of H Shares being offered, the indicative offer price range set forth in the Public Documents and the Offer Price as may be approved by the Stock Exchange and in compliance with applicable Laws;
- (bb) any trading in the H Shares is subject to compliance with applicable laws and regulations, including the restrictions on dealing in shares under the SFO, the Listing

- Rules, the Securities Act and any other applicable laws, regulations or relevant rules of any competent securities exchange;
- (cc) any offer, sale, pledge or other transfer made other than in compliance with the restrictions in this Agreement will not be recognized by the Company in respect of the Relevant Shares; and
- (dd) the Investor has agreed that the payment for the Aggregate Investment Amount and the related Brokerage and Levies shall be made by 8:00 a.m.(Hong Kong time) on the Listing Date or such other date as agreed in accordance with clause 4.5.
- 6.2 The Investor further acknowledges, represents, warrants and undertakes to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) it has been duly incorporated and is validly existing under the Laws of its place of incorporation and that there has been no petition filed, order made or effective resolution passed for its bankruptcy, liquidation or winding up;
  - (b) it is qualified to receive and use the information under this Agreement (including, among others, this Agreement, the draft Prospectus and the draft Preliminary Offering Circular), which would not be contrary to all Laws applicable to the Investor or would require any registration or licensing within the jurisdiction that the Investor is in;
  - (c) it has the legal right and authority to own, use, lease and operate its assets and to conduct its business in the manner presently conducted;
  - (d) it has full power, authority and capacity, and has taken all actions (including obtaining all necessary consents, approvals and authorizations from any governmental and regulatory bodies or third parties) required to execute and deliver this Agreement, enter into and carry out the transactions as contemplated in this Agreement and perform its obligations under this Agreement;
  - (e) this Agreement has been duly authorized, executed and delivered by the Investor and constitutes a legal, valid and binding obligation of the Investor enforceable against it in accordance with the terms of this Agreement;
  - (f) it has taken, and will during the term of this Agreement, take all necessary steps to perform its obligations under this Agreement and to give effect to this Agreement and the transactions contemplated in this Agreement and to comply with all relevant Laws;
  - all consents, approvals, authorizations, permissions and registrations (the "Approvals") under any relevant Laws applicable to the Investor and required to be obtained by the Investor in connection with the subscription for the Investor Shares under this Agreement have been obtained and are in full force and effect and are not invalidated, revoked, withdrawn or set aside and none of the Approvals is subject to any condition precedent which has not been fulfilled or performed. All Approvals have not been withdrawn as at the date of this Agreement, nor is the Investor aware of any facts or circumstances which may render the Approvals to be invalidated, withdrawn or set aside. The Investor further agrees and undertakes to promptly notify the Company, the Joint Sponsors and the Overall Coordinators in writing if any of the Approvals ceases

- to be in full force and effect or is invalidated, revoked, withdrawn or set aside for any reason;
- (h) the execution and delivery of this Agreement by the Investor and its performance of this Agreement and the subscription for or acquisition of (as the case may be) the Investor Shares will not contravene or result in a contravention by the Investor or the CICC FT Ultimate Clients of (i) the memorandum and articles of association or other constituent or constitutional documents of the Investor or the CICC FT Ultimate Clients or (ii) the Laws of any jurisdiction to which the Investor is subject in respect of the transactions contemplated under this Agreement or which may otherwise be applicable to the Investor or the CICC FT Ultimate Clients in connection with the Investor's subscription for or acquisition of (as the case may be) the Investor Shares, (iii) any agreement or other instrument binding upon the Investor or the CICC FT Ultimate Clients or (iv) any judgment, order or decree of any Governmental Authority having jurisdiction over the Investor or the CICC FT Ultimate Clients;
- (i) it has complied and will comply with all applicable Laws in all jurisdictions relevant to the subscription for the Investor Shares, including to provide information, or cause or procure to information be provided, either directly or indirectly through the Company, the Joint Sponsors and/or the Overall Coordinators, to the Stock Exchange, the SFC, the CSRC and/or any other governmental, public, monetary or regulatory authorities or bodies or securities exchange (collectively, the "Regulators"), and agrees and consents to the disclosure of, such information, in each case, as may be required by applicable Laws or requested by any of the Regulators from time to time (including, without limitation, (i) identity information of the Investor, the CICC FT Ultimate Clients and their ultimate beneficial owner(s) and/or the person(s) ultimately responsible for the giving of the instruction relating to the subscription for the Investor Shares (including, without limitation, their respective names and places of incorporation); (ii) the transactions contemplated hereunder (including, without limitation, the details of subscription for the Investor Shares, the number of the Investor Shares, the Aggregate Investment Amount, and the lock-up restrictions under this Agreement); (iii) any swap arrangement (including the OTC Swaps) or other financial or investment product involving the Investor Shares and the details thereof (including, without limitation, the identity information of the subscriber and its ultimate beneficial owner and the provider of such swap arrangement or other financial or investment product); and/or (iv) any connected relationship between the Investor, the CICC FT Ultimate Clients or their respective beneficial owner(s) and associates on the one hand and the Company and any of its shareholders on the other hand) (collectively, the "Investor-related Information") within the time as requested by any of the Regulators. The Investor further authorizes each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, advisors and representatives to disclose any Investor-related Information to such Regulators and/or in any Public Document or other announcement or document as required under the Listing Rules or applicable Laws or as requested by any relevant Regulators;
- (j) the Investor has such knowledge and experience in financial and business matters that (i) it is capable of evaluating the merits and risks of the prospective investment in the Investor Shares; (ii) it is capable of bearing the economic risks of such investment, including a complete loss of the investment in the Investor Shares; (iii) it has received

all the information it considers necessary or appropriate for deciding whether to invest in the Investor Shares; and (iv) it is experienced in transactions of investing in securities of companies in a similar stage of development; its ordinary business is to buy or sell shares or debentures or it is a Professional Investor;

- (k) the Investor and the CICC FT Ultimate Clients are not entitled to nominate any person to be a director or officer or supervisor of the Company as a result of the subscription of the Investor Shares under this Agreement;
- (l) the Investor is subscribing for the Investor Shares outside the United States in an "offshore transaction" within the meaning of Regulation S and it is not a U.S. Person;
- (m) the Investor is subscribing for the Investor Shares in a transaction exempt from, or not subject to, registration requirements under the Securities Act;
- each of the Investor, the CICC FT Ultimate Clients and their respective beneficial (n) owner(s) (i) to the Investor's knowledge, is not a connected person (as defined in the Listing Rules) of the Company and the Investor's subscription for the Investor Shares will not result in the Investor, the CICC FT Ultimate Clients and their respective beneficial owner(s) becoming connected persons (as defined in the Listing Rules) of the Company notwithstanding any relationship between the Investor and any other party or parties which may be entering into (or have entered into) any other agreement or agreements referred to in this Agreement and the OTC Swaps will, immediately after completion of this Agreement, be independent of and not be acting in concert with (as defined in the Code on Takeovers and Mergers and Share Buy-backs promulgated by the SFC), any connected persons in relation to the control of the Company; (ii) has the financial capacity to meet all obligations arising under this Agreement and the OTC Swaps; (iii) to the Investor's knowledge, is not, directly or indirectly, financed, funded or backed by (a) any core connected person (as defined in the Listing Rules) of the Company or (b) the Company, any of the directors, supervisors, chief executive, largest shareholder, substantial shareholder(s) or existing shareholder(s) of the Company or any of its subsidiaries, or a close associate (as defined in the Listing Rules) of any of the them, and are not accustomed to take and have not taken any instructions from any such persons in relation to the acquisition, disposal, voting or other disposition of securities of the Company, provided for the avoidance of doubt that subscription for a fund managed by the CICC FT Ultimate Clients at commercially reasonable prices and conditions shall not amount to financing, funding or backing CICC FT Ultimate Clients and any such subscriber shall not be deemed to have a connected relationship with CICC FT Ultimate Clients by virtue of such subscription; and (iv) to the Investor's knowledge, have no connected relationship with the Company or any of its shareholders, unless otherwise disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing;
- (o) the Investor is a "connected client" (within the meaning of Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules) of one of the Overall Coordinators;
- (p) the investment in the OTC Swaps by the CICC FT Ultimate Clients will be fully funded by the CICC FT Ultimate Clients and the Investor has not obtained and does not intend to obtain a loan or other form of financing to meet its payment obligations under this Agreement;

- (q) to the Investor's knowledge, none of the Investor and the CICC FT Ultimate Clients is a director, supervisor of the Company or their close associates or a nominee of any of the foregoing;
- (r) neither of the Investor or the CICC FT Ultimate Clients has entered and will not enter into any contractual arrangement with any "distributor" (as defined in Regulation S) with respect to the distribution of the H Shares, except with its affiliates or with the prior written consent of the Company;
- (s) the subscription for the Investor Shares will comply with the provisions of Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules and the applicable paragraphs of Chapter 4.15 of the Listing Guide;
- (t) the aggregate holding (directly and indirectly) of the Investor in the total issued share capital of the Company shall not be such as to cause the total securities of the Company held by the public (having the meaning under the Listing Rules) to fall below the percentage required by Rule 8.08 of the Listing Rules or as otherwise approved by the Stock Exchange;
- (u) the Investor is not subscribing for the Investor Shares under this Agreement with any financing (direct or indirect) by any connected person of the Company, by any one of the Joint Sponsors, the Overall Coordinators, or by any one of the underwriters of the Global Offering; to the Investor's knowledge, the Investor is independent of, and not connected with, the other investors who have participated or will participate in the Global Offering and any of their associates;
- (v) no agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) has been or shall be entered into or made between the Investor or the CICC FT Ultimate Clients or their respective affiliates, directors, officers, employees or agents on the one hand and the Company or its largest shareholder, any member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents on the other hand;
- (w) except as provided for in this Agreement and the OTC Swaps, none of the Investor and the CICC FT Ultimate Clients has entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to the Investor Shares;
- (x) to the Investor's knowledge, save as previously disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing, the Investor, its beneficial owner(s) and/or associates have not entered and will not enter into any swap arrangement or other financial or investment product involving the Investor Shares; and
- (y) to the Investor's knowledge, neither the Investor, nor the CICC FT Ultimate Clients and any of their respective controlling shareholder(s), associates and beneficial owners has applied for or placed an order through the book building process for any H Shares in the Global Offering other than pursuant to this Agreement unless otherwise agreed by the Company, the Joint Sponsors and the Overall Coordinators.

- 6.3 The Investor represents and warrants to the Company, the Joint Sponsors and the Overall Coordinators that the description set out in Schedule 2 and all Investor-related Information provided to and/or as requested by the Regulators and/or any of the Company, the Joint Sponsors and the Overall Coordinators and their respective affiliates is true, complete and accurate in all respects and is not misleading. Without prejudice to the provisions of clause 6.1(b), the Investor irrevocably consents to the reference to and inclusion of its name, the name of the CICC FT Ultimate Clients and all or part of the description of this Agreement (including the description set out in Schedule 2) in the Public Documents, marketing and roadshow materials and such other announcements or displayed documents which may be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering, insofar as necessary in the sole opinion of the Company, the Joint Sponsors and the Overall Coordinators. The Investor undertakes to provide as soon as possible such further information and/or supporting documentation relating to it, the CICC FT Ultimate Clients, the OTC Swaps and/or otherwise relating to the matters which may reasonably be requested by the Company, the Joint Sponsors and/or the Overall Coordinators to ensure their compliance with applicable Laws and/or companies or securities registration and/or the requests of competent Regulators including but not limited to the Stock Exchange, the SFC and the CSRC. The Investor hereby agrees that after reviewing the description in relation to it, the CICC FT Ultimate Clients and the groups of companies of which any of them is a member to be included in such drafts of the Public Documents and other marketing materials relating to the Global Offering from time to time provided to the Investor and making such amendments as may be reasonably required by the Investor (if any), the Investor shall be deemed to warrant that such description in relation to it and the group of companies of which it is a member is true, accurate and complete in all material respects and is not misleading or deceptive.
- The Investor understands that the representations, warranties, undertakings, acknowledgements and confirmations in clauses 6.1 and 6.2 are required in connection with Hong Kong Laws and the securities laws of the United States, amongst others. The Investor acknowledges that the Company, the Joint Sponsors, the Overall Coordinators, the underwriters, and their respective subsidiaries, agents, affiliates and advisors, and others will rely upon the truth, completeness and accuracy of the Investor's warranties, undertakings, representations, acknowledgements and confirmations set forth herein, and it agrees to notify the Company, the Joint Sponsors and the Overall Coordinators promptly in writing if it is aware that any of the warranties, undertakings, representations, acknowledgements or confirmations herein ceases to be true, accurate and complete or becomes misleading or deceptive in any respect.
- 6.5 The Investor agrees and undertakes to on demand fully and effectively indemnify and hold harmless, on an after tax basis, each of the Company, the Joint Sponsors, the Overall Coordinators and the underwriters of the Global Offering, each on its own behalf and on trust for their respective affiliates, any person who controls it within the meaning of the Securities Act as well as their respective officers, directors, supervisors, employees, staff, associates, partners, agents and representatives (collectively, the "Indemnified Parties"), against any and all losses, costs, expenses, claims, actions, liabilities, proceedings or damages which may be made or established against such Indemnified Party ("Losses") in connection with the subscription of the Investor Shares, the Investor Shares or this Agreement in any manner whatsoever, including a breach or an alleged breach of this Agreement or any act or omission or alleged act or omission hereunder, by or caused by the Investor, the CICC FT Ultimate Clients or their respective officers, directors, employees, staff, affiliates, agents, representatives, associates or partners, and against any and all costs, charges, losses or expenses which any Indemnified Party may suffer or incur in connection with or disputing or defending any such

claim, action or proceedings on the grounds of or otherwise arising out of or in connection therewith, provided that the indemnity in this clause 6.5 shall not apply to the extent any Loss finally judicially determined by a court/arbitration panel of competent jurisdiction to have been caused solely and directly by the gross negligence, willful misconduct or fraud of such Indemnified Party.

- 6.6 Each of the acknowledgements, confirmations, representations, warranties and undertakings given by the Investor under clauses 6.1, 6.2, 6.3, 6.4 and 6.5 (as the case may be) shall be construed as a separate acknowledgement, confirmation, representation, warranty or undertaking and shall be deemed to be repeated on the Listing Date and, if applicable, the Delayed Delivery Date.
- 6.7 The Company represents, warrants and undertakes that:
  - (a) it has been duly incorporated and is validly existing under the laws of the PRC;
  - (b) it has full power, authority and capacity, and has taken all actions required to enter into and perform its obligations under this Agreement and this Agreement, when executed, will constitute its legal, valid and binding obligations;
  - (c) subject to full payment and the Lock-up Period provided under clause 5.1, the Investor Shares will, when delivered to the Investor in accordance with clause 4.4, be fully paid-up, freely transferable and free from all options, liens, charges, mortgages, pledges, claims, equities, encumbrances and other third-party rights and shall rank pari passu with the H Shares then in issue and to be listed on the Stock Exchange;
  - (d) none of the Company and its largest shareholder, any member of the Group and their respective affiliates, directors, officers, supervisors, employees and agents have entered into any agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) with any of the Investor, the CICC FT Ultimate Clients or their respective affiliates, directors, supervisors, officers, employees, agents or representatives; and
  - (e) except as provided for in this Agreement, neither the Company or any member of the Group nor any of their respective affiliates, directors, officers, supervisors, employees, agents or representatives has entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares.
- 6.8 The Company acknowledges, confirms and agrees that the Investor will be relying on information contained in the International Offering Circular and that the Investor shall have the same rights in respect of the International Offering Circular as other investors purchasing H Shares in the International Offering.

#### 7 TERMINATION

- 7.1 This Agreement may be terminated:
  - (a) in accordance with clauses 3.2, 4.6 or 4.8;

- (b) solely by (i) the Company or (ii) the Joint Sponsors and the Overall Coordinators acting jointly, in the event that there is a material breach of this Agreement on the part of the Investor (including a material breach of the representations, warranties, undertakings, acknowledgements and confirmations by the Investor and/ or the CICC FT Ultimate Clients under this Agreement) on or before the closing of the International Offering or, if applicable, the Delayed Delivery Date (notwithstanding any provision to the contrary to this Agreement); or
- (c) with the written consent of the Investor, the Company, the Joint Sponsors and the Overall Coordinators.
- 7.2 Without prejudice to clause 7.3, in the event that this Agreement is terminated in accordance with clause 7.1, the Company, the Joint Sponsors and the Overall Coordinators shall not be bound to proceed with their respective obligations under this Agreement (except for the confidentiality obligation under clause 8.1 set forth below) and the rights and liabilities of the Investor, the Company, the Joint Sponsors and the Overall Coordinators hereunder (except for the rights under clause 11 set forth below) shall cease and none of the Investor, the Company, the Joint Sponsors and the Overall Coordinators shall have any claim against any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators without prejudice to the accrued rights or liabilities of any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators to any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (as applicable) in respect of the terms herein at or before such termination.
- 7.3 Notwithstanding the above, clause 6.5 and the indemnities given by the Investor herein, together with clauses 11 and 12 shall survive notwithstanding the termination of this Agreement.

## 8 ANNOUNCEMENTS AND CONFIDENTIALITY

- 8.1 Save as otherwise provided in this Agreement and the non-disclosure agreement entered into by the Investor, none of the Parties shall disclose any information concerning this Agreement or the transactions contemplated herein or any other arrangement involving the Company, the Joint Sponsors, the Overall Coordinators, and the Investor without the prior written consent of the other Parties. Notwithstanding the foregoing, this Agreement may be disclosed by any Party:
  - (a) to the Stock Exchange, the SFC, the CSRC and/or other Regulators to which the Company, the Joint Sponsors and/or the Overall Coordinators is subject, and the background of the Investor and the CICC FT Ultimate Clients and the relationship between the Company and the Investor and the CICC FT Ultimate Clients may be described in the Public Documents to be issued by or on behalf of the Company and marketing, roadshow materials and other announcements or displayed documents to be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering;
  - (b) to any of the Joint Sponsors and the Overall Coordinators and to the legal and financial advisors, auditors, and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Parties, the Joint Sponsors and the Overall Coordinators on a need-to-know basis provided that such Party shall (i) procure that each such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party is made aware and complies with all the confidentiality obligations set forth herein and (ii) remain responsible for any breach of such confidential

- obligations by such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party; and
- otherwise by any Party as may be required by any applicable Law, any Governmental Authority or body with jurisdiction over such Party (including the Stock Exchange, the SFC, and the CSRC) or stock exchange rules (including submitting this Agreement as a material contract to the Hong Kong Companies Registry for registration and making it available on display to the public in accordance with the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules) or any binding judgment, order or requirement of any competent Governmental Authority.
- 8.2 No other reference or disclosure shall be made regarding this Agreement or any ancillary matters hereto by the Investor or the CICC FT Ultimate Clients, except where the Investor shall have consulted the Company, the Joint Sponsors and the Overall Coordinators in advance to seek their prior written consent as to the principle, form and content of such disclosure.
- 8.3 The Company shall use its reasonable endeavors to provide for review by the Investor of any statement in any of the Public Documents which relates to this Agreement, the relationship between the Company and the Investor and the general background information on the Investor and the CICC FT Ultimate Clients prior to publication. The Investor shall cooperate with the Company, the Joint Sponsors and the Overall Coordinators to ensure that all references to it and the CICC FT Ultimate Clients in such Public Documents are true, complete, accurate and not misleading or deceptive and that no material information about it is omitted from the Public Documents, and shall provide any comments and verification documents promptly to the Company, the Joint Sponsors and the Overall Coordinators and their respective counsels.
- 8.4 The Investor undertakes promptly to provide all assistance reasonably required in connection with the preparation of any disclosure required to be made as referred to in clause 8.1 (including providing such further information and/or supporting documentation relating to it, its background information, its relationship with the Company, its ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters referred thereto which may reasonably be required by the Company, the Joint Sponsors or the Overall Coordinators) to (i) update the description of the Investor and the CICC FT Ultimate Clients in the Public Documents subsequent to the date of this Agreement and to verify such references, and (ii) enable the Company, the Joint Sponsors and/or the Overall Coordinators to comply with applicable companies or securities registration and/or the requests of competent Regulators, including the Stock Exchange, the SFC and the CSRC.

#### 9 NOTICES

9.1 All notices delivered hereunder shall be in writing in either the English or Chinese language and shall be delivered in the manner required by clause 9.2 to the following addresses:

Party	Contact	Address
Company	Email:	No. 2 Xingang Road,
	ChenJ14@catl.com	Zhangwan Town, Jiaocheng District, Ningde

	Attention:	City, Fujian Province,
	Mr. Chen Jin	PRC
Investor	Email:	29/F, One International
	EQO_D1_Trading@cicc.com.cn	Finance Centre, 1 Harbour View Street, Central, Hong
	Attention:	Kong
	Mr. Wang Junqi	
CICCHKS as the introducing	Email:	29/F, One International Finance Centre, 1 Harbour
bank	IB_Project_bright8@cicc.com.cn	View Street, Central, Hong
	Attention:	Kong
	Project Bright 8 Team	
CSCI	Email:	18/F, Two Exchange Square, 8 Connaught
	Project.Bright8@csci.hk	Square, 8 Connaught Place. Central, Hong Kong
	Project.Bright8.ECM@csci.hk	
	Attention:	
	Project Bright 8 Team	
JPM FE	Email:	28/F, Chater House, 8 Connaught Road Central,
	PROJECTBRIGHT8_WG@jpmorgan.com	Hong Kong
	PROJECTBRIGHT8_ECM@jpmorgan.com	
	Attention:	
	ECM/ECM Syndicate Desk (Project Bright 8 Team)	
JPM APAC	Email:	28/F, Chater House, 8
	PROJECTBRIGHT8_WG@jpmorgan.com	Connaught Road Central, Hong Kong
	PROJECTBRIGHT8_ECM@jpmorgan.com	
	Attention:	
	ECM/ECM Syndicate Desk (Project Bright 8 Team)	

BOFA	Email:	55/F, Cheung Kong Center, 2 Queen's Road
	dg.project_bright_8@bofa.com	Central, Central, Hong Kong
	Attention:	Kong
	Project Bright 8 Team	
GS	Email:	68/F, Cheung Kong Center, 2 Queen's Road
	gs-bright8-core@gs.com	Central, Central, Hong Kong
	gs-bright8-ECM@gs.com	Kong
	Attention:	
	Project Bright 8 Team	
MS	Email:	46/F, International Commerce Centre 1 Austin
	pj_bright8_all@morganstanley.com	Road West, Kowloon,
	Attention:	Hong Kong
	Project Bright 8 Deal Team	
UBS	Email:	52/F Two International Finance Centre, 8 Finance
	ol-gb+-project-bright-8@ubs.com	Street, Central, Hong Kong
	Attention:	
	Project Bright 8 (Global Banking)	

Any notice delivered hereunder shall be delivered by hand or by email or by pre-paid post. Any notice shall be deemed to have been received, if delivered by hand, when delivered, if sent by email, immediately after the time sent (as recorded on the device from which the sender sent the email, irrespective of whether the email is acknowledged, unless the sender receives an automated message that the email is not delivered), and if sent by pre-paid post, (in the absence of evidence of earlier receipt) 48 hours after it was posted (or six days if sent by air mail). Any notice received on a day which is not a business day shall be deemed to be received on the next following business day.

#### 10 GENERAL

10.1 Each of the Parties confirms and represents that this Agreement has been duly authorized, executed and delivered by it and constitutes its legal, valid and binding obligations and is enforceable against it in accordance with its terms. Except for such consents, approvals and authorizations as may be required by the Company to implement the Global Offering, no corporate, shareholder or other consents, approvals or authorizations are required by such Party for the performance of its obligations under this Agreement and each of the Parties further confirms that it can perform its obligations described hereunder.

- 10.2 The obligations of each of the Joint Sponsors and the Overall Coordinators as provided in this Agreement are several (and not joint or joint and several). None of the Joint Sponsors or the Overall Coordinators will be liable for any failure on the part of any of the other Joint Sponsors or Overall Coordinators to perform their respective obligations under this Agreement, and no such failure shall affect the rights of any other Joint Sponsor or Overall Coordinator to enforce the terms of this Agreement. Notwithstanding the foregoing, each of the Joint Sponsors and the Overall Coordinators shall be entitled to enforce any or all of its rights under this Agreement either alone or jointly with other Joint Sponsors or Overall Coordinators, to the extent permitted by applicable Laws.
- 10.3 Save for manifest error, calculations and determinations made in good faith by the Company and the Overall Coordinators shall be conclusive and binding with respect to the number of Investor Shares and the Offer Price and the amount of payment required to be made by the Investor pursuant to clause 4.2 for the purposes of this Agreement.
- 10.4 The Investor, the Company and CICCHKS shall cooperate with respect to any notifications to, or consents and/or approvals of, third parties which are or may be required for the purposes of or in connection with this Agreement.
- 10.5 No alteration to, or variation of, this Agreement shall be effective unless it is in writing and signed by or on behalf of all the Parties and in accordance with Clause 10.11.
- 10.6 This Agreement will be executed in the English language only.
- 10.7 Unless otherwise agreed by the relevant Parties in writing, each Party shall bear its own legal and professional fees, costs and expenses incurred in connection with this Agreement, save that stamp duty arising in respect of any of the transactions contemplated in this Agreement shall be borne by the relevant transferor/seller and the relevant transferee/buyer in equal shares.
- 10.8 Time shall be of the essence of this Agreement, but any time, date or period referred to in this Agreement may be extended by mutual written agreement between the Parties with the written consent of the Joint Sponsors and the Overall Coordinators.
- 10.9 All provisions of this Agreement shall so far as they are capable of being performed or observed continue in full force and effect notwithstanding the Closing in accordance with clause 4 except in respect of those matters then already performed and unless they are terminated in accordance with this Agreement.
- 10.10 Other than the non-disclosure agreement entered into by the Investor, this Agreement constitutes the entire agreement and understanding between the Parties in connection with the investment in the Company by the Investor. This Agreement supersedes all prior promises, assurances, warranties, representations, communications, understandings and agreements relating to the subject matter hereof, whether written or oral.
- 10.11 To the extent otherwise set out in this clause 10.11, a person who is not a party to this Agreement has no right under the Contracts (Rights of Third Parties) Ordinance to enforce any term of this Agreement but this does not affect any rights or remedy of a third party which exists or is available apart from the Contracts (Rights of Third Parties) Ordinance:
  - (a) each of the Joint Sponsors and the Overall Coordinators may enforce (i) Clauses 3, 4, 5, 6, 7 and 8, and (ii) any other term(s) of this Agreement which confers a benefit on

- such Joint Sponsors and/or the Overall Coordinators to the same extent as if they were a party to this Agreement.
- (b) save as otherwise provided for in clause 3.2 where this Agreement shall be terminated forthwith or otherwise in accordance with clauses 4.6 or 4.8 where any of the Joint Sponsors, the Overall Coordinators and/or their respective affiliates may terminate this Agreement (in both cases without the written consent of all of the Joint Sponsors and the Overall Coordinators), this Agreement may not be terminated or rescinded, and any term may not be amended, varied or waived, without the written consent of all of the Joint Sponsors and the Overall Coordinators.
- (c) Indemnified Parties may enforce and rely on clause 6.5 to the same extent as if they were a party to this Agreement. This Agreement may be terminated or rescinded and any term may be amended, varied or waived without the consent of those Indemnified Persons other than the Joint Sponsors and the Overall Coordinators.
- 10.12 Each of the Joint Sponsors and the Overall Coordinators has the power and is hereby authorized to delegate all or any of their relevant rights, duties, powers and discretions in such manner and on such terms as they think fit (with or without formality and without prior notice of any such delegation being required to be given to the Company or the Investor) to any one or more of their affiliates. Such Overall Coordinator or Joint Sponsor shall, severally and not jointly nor jointly and severally, remain liable for all acts and omissions of any of its affiliates to which it delegates relevant rights, duties, powers and/or discretions pursuant to this sub-clause notwithstanding any such delegation.
- 10.13 No delay or failure by a Party to exercise or enforce (in whole or in part) any right provided by this Agreement or by law shall operate as a release or waiver of, or in any way limit, that Party's ability to further exercise or enforce that, or any other, right and no single or partial exercise of any such right or remedy shall preclude any other or further exercise of it or the exercise of any other right or remedy. The rights, powers and remedies provided in this Agreement are cumulative and not exclusive of any rights, powers and remedies (whether provided by law or otherwise). A waiver of any breach of any provision of this Agreement shall not be effective, or implied, unless that waiver is in writing and is signed by the Party against whom that waiver is claimed.
- 10.14 If at any time any provision of this Agreement is or becomes illegal, invalid or unenforceable in any respect under the law of any jurisdiction, that shall not affect or impair:
  - (a) the legality, validity or enforceability in that jurisdiction of any other provision of this Agreement; or
  - (b) the legality, validity or enforceability under the law of any other jurisdiction of that or any other provision of this Agreement.
- 10.15 This Agreement shall be binding upon, and inure solely to the benefit of the Parties and their respective heirs, executors, administrators, successors and permitted assigns, and no other person shall acquire or have any right under or by virtue of this Agreement. Except for the purposes of internal reorganization or restructuring, no Party may assign or transfer all or any part of the benefits of, or interest or right in or under this Agreement. Obligations under this Agreement shall not be assignable.

- 10.16 Without prejudice to all rights to claim against the Investor for all losses and damages suffered by the other Parties, if there is any breach of warranties made by the Investor on or before the Listing Date or the Delayed Delivery Date (if applicable), the Company, the Joint Sponsors and the Overall Coordinators shall, notwithstanding any provision to the contrary to this Agreement, have the right to rescind this Agreement and all obligations of the Parties hereunder shall cease forthwith.
- 10.17 Each of the Parties undertakes with the other Parties that it shall execute and perform, and procure that it is executed and performed, such further documents and acts as may be required to give effect to the provisions of this Agreement.
- 10.18 Recognition of the U.S. Special Resolution Regimes:
  - (a) In the event that any Party who is a Covered Entity becomes subject to a proceeding under a U.S. Special Resolution Regime, the transfer from such Party of this Agreement, and any interest and obligation in or under this Agreement, will be effective to the same extent as the transfer would be effective under the U.S. Special Resolution Regime if this Agreement, and any such interest and obligation, were governed by the laws of the United States or a state of the United States.
  - (b) In the event that any Party that is a Covered Entity or a BHC Act Affiliate of such Party becomes subject to a proceeding under a U.S. Special Resolution Regime, Default Rights under this Agreement that may be exercised against such Party are permitted to be exercised to no greater extent than such Default Rights could be exercised under the U.S. Special Resolution Regime if this Agreement were governed by the laws of the United States or a state of the United States.
  - (c) As used herein,
    - (i) "BHC Act Affiliate" has the meaning assigned to the term "affiliate" in, and shall be interpreted in accordance with, 12 U.S.C. § 1841(k);
    - (ii) "Covered Entity" means any of the following:
      - (A) a "covered entity" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 252.82(b);
      - (B) a "covered bank" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 47.3(b); or
      - (C) a "covered FSI" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 382.2(b).
    - (iii) "Default Right" has the meaning assigned to that term in, and shall be interpreted in accordance with, 12 C.F.R. §§ 252.81, 47.2 or 382.1, as applicable; and
    - (iv) "U.S. Special Resolution Regime" means each of (i) the Federal Deposit Insurance Act and the regulations promulgated thereunder and (ii) Title II of the Dodd-Frank Wall Street Reform and Consumer Protection Act and the regulations promulgated thereunder.

#### 11 GOVERNING LAW AND JURISDICTION

- 11.1 This Agreement and the relationship between the Parties shall be governed by, and interpreted in accordance with, the laws of Hong Kong.
- 11.2 Any dispute, controversy or claim arising out of or in connection with this Agreement, or the breach, termination or invalidity thereof, shall be settled by arbitration in accordance with the Hong Kong International Arbitration Centre Administered Arbitration Rules in force as of the date of submitting the arbitration application. The place of arbitration shall be Hong Kong and the governing law of the arbitration proceedings shall be the laws of Hong Kong. There shall be three arbitrators and the language in the arbitration proceedings shall be English. The decision and award of the arbitral tribunal shall be final and binding on the parties and may be entered and enforced in any court having jurisdiction, and the parties irrevocably and unconditionally waive any and all rights to any form of appeal, review or recourse to any judicial authority, insofar as such waiver may be validly made. Notwithstanding the foregoing, the parties shall have the right to seek interim injunctive relief or other interim relief from a court of competent jurisdiction, before the arbitral tribunal has been appointed. Without prejudice to such provisional remedies as may be available under the jurisdiction of a national court, the arbitral tribunal shall have full authority to grant provisional remedies or order the parties to request that a court modify or vacate any temporary or preliminary relief issued by a such court, and to award damages for the failure of any party to respect the arbitral tribunal's orders to that effect.

#### 12 IMMUNITY

12.1 To the extent that in any proceedings in any jurisdiction (including arbitration proceedings), the Investor has or can claim for itself or its assets, properties or revenues any immunity (on the grounds of sovereignty or crown status or otherwise) from any action, suit, proceeding or other legal process (including arbitration proceedings), from set-off or counterclaim, from the jurisdiction of any court, from service of process, from attachment to or in aid of execution of any judgment, decision, determination, order or award (including any arbitral award), or from other action, suit or proceeding for the giving of any relief or for the enforcement of any judgement, decision, determination, order or award (including any arbitral award) or to the extent that in any such proceedings there may be attributed to itself or its assets, properties or revenues any such immunity (whether or not claimed), the Investor hereby irrevocably and unconditionally waives and agrees not to plead or claim any such immunity in relation to any such proceedings.

### 13 COUNTERPARTS

13.1 This Agreement may be executed in any number of counterparts by wet-ink or electronically, and by each Party hereto on separate counterparts. Each counterpart is an original, but all counterparts shall together constitute one and the same instrument. Delivery of an executed counterpart signature page of this Agreement by e-mail attachment (PDF) or telecopy shall be an effective mode of delivery.

**IN WITNESS** whereof each of the following parties has executed this Agreement by its duly authorized signatory on the date set out at the beginning.

For and on behalf of Contemporary Amperex Technology Co., Limited 宁德时代新能源科技股份有限公司

Name: Jiang Li (蒋理)

Title: Vice General Manager and Board Secretary

# FOR AND ON BEHALF OF: CICC FINANCIAL TRADING LIMITED

Ву:

Name: Nailin Li & Junqi Wang

Title: Director

# FOR AND ON BEHALF OF: CHINA INTERNATIONAL CAPITAL CORPORATION HONG KONG SECURITIES LIMITED

By:

Name: Ding Chen

Title: Executive Director

## SCHEDULE 1 INVESTOR SHARES

#### **Number of Investor Shares**

The number of Investor Shares shall be equal to (1) Hong Kong dollar equivalent of US dollar 120,000,000 (calculated using the closing Hong Kong dollar: US dollar exchange rate quoted in the Prospectus (excluding Brokerage and the Levies which the Investor will pay in respect of the Investor Shares)) divided by (2) the Offer Price, rounded down to the nearest whole board lot of 100 H Shares.

Pursuant to paragraph 4.2 of Practice Note 18 to the Listing Rules, Chapter 4.14 of the Listing Guide and the waiver as grantedf by the Stock Exchange (if any), in the event of over-subscription under the Hong Kong Public Offering, the number of Investor Shares to be subscribed for by the Investor under this Agreement might be affected by the reallocation of H Shares between the International Offering and the Hong Kong Public Offering. If the total demand for H Shares in the Hong Kong Public Offering falls within the circumstances as set out in the section headed "Structure of the Global Offering – The Hong Kong Public Offering – Reallocation" in the final prospectus of the Company, the number of Investor Shares may be adjusted on a pro rata basis.

Further, the Joint Sponsors, the Overall Coordinators and the Company can adjust the number of Investor Shares in their sole discretion for the purpose of compliance with the relevant requirements under the Listing Rules including without limitation the public float requirements under Rule 8.08 of the Listing Rules and the placing guidelines set out in Appendix F1 to the Listing Rules.

# SCHEDULE 2 PARTICULARS OF THE INVESTOR AND THE CICC FT ULTIMATE CLIENTS

#### **The Investor**

Place of incorporation: Hong Kong

Certificate of incorporation number: 602470

Business registration number: 59608033-000-04-19-0

LEI number: 5299007S28V6QGNXK514

Business address and telephone number and

contact person:

29th Floor, One International Finance Centre, 1 Harbour View Street, Central, Hong Kong

Principal activities: client facilitation trading

Ultimate controlling shareholder(s): China International Capital Corporation Limited

(3908.HK)

Place of incorporation of ultimate controlling

shareholder(s):

The PRC

Business registration number and LEI number

of ultimate controlling shareholder(s):

N/A

Principal activities of ultimate controlling

shareholder(s):

A global investment bank provides financial

services

Shareholder and interests held: CICC Financial Holdings Limited 100%

Relevant investor category(ies) (as required to be included on the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface in relation to placees): Cornerstone investor

Connected Client

Existing shareholder, director or close associate (as defined in Chapter 1 of the Listing Rules)

Description of the Investor and the CICC FT Ultimate Client for insertion in the Prospectus:

CICC Financial Trading Limited ("CICC FT") and China International Capital Corporation Limited ("CICCL") will enter into a series of cross border delta-one OTC swap transactions (collectively, the "Gaoyi OTC Swaps") with each other and the ultimate clients (the "CICC FT Ultimate Clients (Gaoyi)"), pursuant to which CICC FT will hold the Offer Shares on a non-discretionary basis to hedge the Gaoyi OTC Swaps while the economic risks and returns of the underlying Offer Shares are passed to the CICC FT Ultimate Clients (Gaoyi), subject to customary fees and commissions. The Gaoyi

OTC Swaps will be fully funded by the CICC FT Ultimate Clients (Gaoyi). During the terms of the Gaoyi OTC Swaps, all economic returns of the Offer Shares subscribed by CICC FT will be passed to the CICC FT Ultimate Clients (Gaoyi) and all economic loss shall be borne by the CICC FT Ultimate Clients (Gaoyi) through the Gaoyi OTC Swaps, and CICC FT will not take part in any economic return or bear any economic loss in relation to the Offer Shares. The Gaovi OTC Swaps are linked to the Offer Shares and the CICC FT Ultimate Clients (Gaoyi) may, after expiration of the lock-up period beginning from the date of the cornerstone agreement entered into between CICC FT and the Company and ending on the date which is six months from the Listing Date, request to early terminate the Gaoyi OTC Swaps at their own discretions, upon which CICC FT may dispose of the Offer Shares and settle the Gaoyi OTC Swaps in cash in accordance with the terms and conditions of the Gaoyi OTC Swaps. Despite that CICC FT will hold the legal title of the Offer Shares by itself, it will not exercise the voting rights attaching to the relevant Offer Shares during the terms of the Gaoyi OTC Swaps according to its internal policy. To the best of CICC FT's knowledge having made all reasonable inquiries, each of the CICC FT Ultimate Clients (Gaoyi) is an independent third party of CICC FT, China International Capital Corporation Hong Kong Securities Limited ("CICCHKS") and the companies which are members of the same group of CICCHKS, and no single ultimate beneficial owner holds 30% or more interests in each of the CICC FT Ultimate Clients (Gaoyi).

CICC FT is a wholly-owned subsidiary of China International Capital Corporation Limited, of which its shares are listed on the Shanghai Stock Exchange (stock code: 601995) and the Stock Exchange (stock code: 3908). CICC FT is a connected client (as defined under Appendix 6 to the Listing Rules) of CICCHKS, holding securities on a non-discretionary basis on behalf of independent third parties. The Company has applied to the Stock Exchange for, and the Stock Exchange has granted, its consent under paragraph 5(1) of Appendix 6 to the Listing Rules to permit us to allocate the Offer Shares to

CICC FT. See "Waivers and Exemptions – Waiver in relation to Allocation of Offer Shares to a Connected Client."

The CICC FT Ultimate Clients (Gaoyi) are certain investment funds (including a total of no more than six funds) managed by Shanghai Gaoyi Asset Management Partnership (Limited Partnership) (上海高毅资产管理合伙企业(有 限合伙 ) ("Shanghai Gaovi"). Shanghai Gaoyi is a limited partnership established in the PRC, which is engaged in asset management and investment management with a primary focus on investments in secondary market. Shanghai Gaoyi holds the Qualification of Private Investment Fund Manager (私募投资基金管理 人资格) accredited by the Asset Management Association of China (中国证券投资基金业协 会). The managing partner of Shanghai Gaoyi is Shanghai Gaoyi Investment Management Co., Ltd. (上海高毅投资管理有限公司) ("Gaovi Investment"). Perseverance Asset Management is an affiliate of Shanghai Gaoyi.

### 基石投资协议

# 2025年5月8日

宁德时代新能源科技股份有限公司

与

PERSEVERANCE ASSET MANAGEMENT INTERNATIONAL (SINGAPORE) PTE. LTD. (代表其所管理或担任投资顾问的组合)

与

中国国际金融香港证券有限公司

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**本协议**(本"协议")于2025年5月8日订立

#### 订约方为:

- (1) **宁德时代新能源科技股份有限公司**,一家于二零一一年十二月十六日于中国注册成立的股份有限公司,其注册办事处地址位于中国福建省宁德市蕉城区漳湾镇新港路 2 号 ("本公司"):
- (2) **PERSEVERANCE ASSET MANAGEMENT INTERNATIONAL (SINGAPORE) PTE. LTD.**,一家于新加坡注册成立的公司,其注册办事处地址位于新加坡莱佛士坊 50 号新 置地大厦 45 楼 4505 室,代表其所管理或担任投资顾问的组合("**投资者**");及
  - (3) **中国国际金融香港证券有限公司,**位于香港中环港景街 1 号国际金融中心一期 29 楼 ("CICC")。

#### 鉴于:

- (A) 本公司已申请通过全球发售("**全球发售**") 使其 H 股(定义见下文) 在联交所(定义见下文)上市,全球发售的内容包括:
  - (i) 本公司通过公开发售以供香港公众认购股 H 股(可予重新分配及视乎发售量调整权(定义见下文)行使与否而定)("**香港公开发售**")及
  - (ii) 根据证券法(定义见下文)S规例(定义见下文)在美国境外向投资者(包括向香港的专业及机构投资者进行配售)有条件配售本公司发售的股H股(可予重新分配、视乎发售量调整权及超额配股权(定义见下文)行使与否而定)("**国际发售**")。
- (B) CICC,中信建投(国际)融资有限公司("CSCI"), J.P. MORGAN SECURITIES (FAR EAST) LIMITED ("JPM FE")及MERRILL LYNCH (ASIA PACIFIC) LIMITED ("BOFA")担任全球发售的联席保荐人("联席保荐人"), CICC, CSCI, J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED ("JPM APAC"), BOFA,高盛(亚洲)有限责任公司("GS"),摩根士丹利亚洲有限公司("MS")及UBS AG HONG KONG BRANCH ("UBS")¹担任全球发售的整体协调人("整体协调人")。
- (C) 受限于及根据本协议列明的条款及条件,投资者希望认购作为国际发售一部分的投资者股份(定义见下文)。
- (D) 特此拟在各方就条款和条件达成一致意见的前提下,整体协调人和包销商(将在国际包销协议中列名)将与本公司就国际发售订立包销协议,以(其中包括)有条件地包销本协议项下的投资者将予认购的投资者股份。

特此约定如下:

-

<sup>&</sup>lt;sup>1</sup> UBS AG HONG KONG BRANCH 是在瑞士注册成立的有限责任公司。

#### 1 定义和解释

- 1.1 本协议(包括其附表及背景陈述)中,下列各词语及表达除文义另有规定外,须具有以下涵义:
  - "**联属人士**"就特定个人或实体而言,除文义另有规定外,指直接或间接地通过一个或多个中介人控制该特定个人或实体,受上述特定个人或实体控制,或与之共同受控制的任何个人或实体。就本定义而言,"控制"(包括"控制"、"受控制"及"共同受控制")指直接或间接地拥有指示某人士的管理和政策,或者影响某人士的管理和政策方向的权力(无论是通过拥有投票权证券、合同或是其他方式):
  - "会财局"指会计及财务汇报局:
  - "总投资额"指发售价乘以投资者股份数目所得的金额;
  - "批准"具有第 6.2(g)条赋予该词的涵义;
  - "**联系人/紧密联系人**"须具有上市规则赋予该词的涵义,"**多位联系人/多位紧密联系人**"亦须据此解释:
  - "**经纪佣金**"指费用规则(按照上市规则定义)第 7(1)段的规定按总投资额的 1%计算的经纪佣金;
  - "**营业日**"指香港持牌银行一般向香港的公众开放作正常银行业务运作,及联交所在这些日期开放进行证券交易的任何日子(星期六、星期日和香港的公众假期除外):
  - "中央结算系统"指由香港中央结算有限公司设立及运作的中央结算及交收系统;
  - "交割"指依照本协议的条款及条件投资者股份认购的交割;
  - "**资本市场中介人**"指本公司就全球发售而委任的资本市场中介人,并具有证券及期货事务监察委员会持牌人或注册人操守准则赋予该词的涵义
  - "公司条例"指《公司条例》(香港法例第 622 章)(经不时修订、补充或以其他方式修改);
  - "公司(清盘及杂项条文)条例"指《公司(清盘及杂项条文)条例》(香港法例第 32 章)(经不时修订、补充或以其他方式修改);
  - "**关连人士** / **核心关连人士**"须具有上市规则赋予该词的涵义,"**多位关连人士** / **多位核心关连人士**"亦须据此解释;
  - "关联关系"须具有中国证监会备案规定赋予该词的涵义;
  - "**合约(第三者权利)条例**"指《合约(第三者权利)条例》(香港法例第 623 章)(经不时修订、补充或以其他方式修改):
  - "**控股股东**"除文义另有规定外,须具有上市规则赋予该词的涵义,"各**控股股东**"亦须

据此解释;

"中国证监会"指中国证券监督管理委员会;

"**中国证监会备案规定**"指中国证监会发布的《境内企业境外发行证券和上市管理试行办法》及其配套指引,包括其不时进行的修改、补充或其他修改;

"**递延交付日期**"指在香港公开发售及国际发售的包销协议("包销协议")已订立且已成为无条件及未终止的情况下,整体协调人应根据第 4.3 条通知投资者的较后日期;

"处置"指包括,就任何相关股份,直接或间接地:

- (i) 不论直接或间接地、有条件或无条件地发售、质押、押记、出售、抵押、出借、设置、转让、让与或以其他方式处置任何合法或实益权益(包括通过设置或任何协议来设置或者出售或授予或同意出售或授予任何期权或订约以购买、认购、出借或以其他方式转让或处置,或者任何认股权证或权利以购买、认购、出借或以其他方式转让或处置,或者购买或同意购买任何期权、订约、认股权证或权利以出售,或者设置任何产权负担或同意设置任何产权负担),或者无论直接或间接地并且无论有条件或无条件地就可转换为、可行使以获得或可兑换为该等相关股份或代表有权收取相关股份的任何其他证券中的任何合法或实益权益设置任何性质的任何第三方权利,或同意或订约作出上述行动;或
- (ii) 订立任何掉期或其他安排,以将该等相关股份的任何实益所有权或其任何权益, 或该等其他证券或其中任何权益拥有权的任何经济后果或事件全部或部分转让 予他人;或
- (iii) 订立直接或间接与上述(i)或(ii)所述任何交易具有相同经济效果的任何交易;或
- (iv) 同意、披露或订约,或公开宣布有意向订立上文(i)、(ii)和(iii)中所述的任何交易,在任一情况下无论上文(i)、(ii)和(iii)中所述任何交易是否以交付相关股份或可转换为、可行使以获得或可兑换为相关股份的该等其他证券来交收,无论以现金或其他方式;及"**予以处置**"亦须据此解释;

"FINI"具有上市规则项下赋予该词的涵义;

"**全球发售**"具有背景陈述(A)赋予该词的涵义;

"政府机关"指任何政府、政府间、监管或行政委员会、理事会、团体、部门、机关或机构或任何证券交易所、自律监管机构或其他非政府监管机关或任何法庭、司法机关、审裁处或仲裁机关,不论其属国家、中央、联邦、省、州、地区、市级、当地、国内、国外或超国家机关(包括但不限于联交所、证监会及中国证监会);

"本集团"指本公司及本公司所有附属公司,或如文义所指,就本公司成为其现时附属公司的控股公司之前的期间而言,由该等附属公司或其前身经营的业务(视情况而定);

"H 股"指本公司股本中每股面值人民币 1.00 元的普通股,将以港元认购及买卖,并已

- 申请在联交所上市及买卖;
- "港元"指香港法定货币;
- "香港"指中华人民共和国香港特别行政区:
- "香港公开发售"具有背景陈述(A)赋予该词的涵义;
- "受偿方"具有第 6.5 条赋予该词的涵义; 并且"受偿方"应视文意而定, 指其中任何一方;
- "国际发售"具有背景陈述(A)赋予该词的涵义:
- "**国际发售通函**"指本公司拟就国际发售向有意投资者(包括投资者)发出的最终发售通函;
- "投资者相关信息"具有第 6.2(i)条赋予该词的涵义;
- "**投资者股份**"指在国际发售中投资者根据由本公司和整体协调人确定的本协议条款和 条件将予认购的 H 股数目(如**附表一**所计算);
- "**法律**"指所有相关司法管辖区的任何政府机关(包括但不限于联交所、证监会及中国证监会)的所有法律、法令、立法、条例、措施、规则、法规、指引、指导、决定、意见、通知、通函、指令、要求、命令、判决、判令或裁定;
- "**征费**"指占总投资额的 0.0027%的证监会交易征费(或者于上市日期适用的交易征费),占总投资额的 0.00565%的联交所交易费(或者于上市日期适用的交易费)以及占总投资额的 0.00015%的会财局交易征费(或者于上市日期适用的交易征费);
- "上市日期"指 H 股首次干联交所上市的日期:
- "**上市指南**"指联交所发布的《新上市申请人指南》(经不时修订、补充或以其他方式修改);
- "**上市规则**"指香港联合交易所有限公司证券上市规则、上市决策、指引和其他要求(经不时修订、补充或以其他方式修改):
- "禁售期"具有第 5.1 条赋予该词的涵义:
- "**发售价**"指根据全球发售发行或出售股份的每股 H 股最终港元价格(不包括经纪佣金和征费);
- "超额配股权"具有国际发售通函赋予该词的涵义;
- "**发售量调整权**"指为满足额外市场需求,由本公司行使的一项选择权。根据该选择权,本公司可按发售价发行或配发额外的 H 股:
- "**各方**"指本协议中具名的各方(为免生疑问,包括联席保荐人及/或整体协调人(视上下文而定)),"**一方**"指其中任何一方(视文义而定);

- "**中国**"指中华人民共和国,就本协议而言,不包括香港、中华人民共和国澳门特别行政区及台湾:
- "初步发售通函"指预计将由本公司就国际发售向有意投资者(包括投资者)刊发的初步发售通函(经不时修订、补充或以其他方式修改);
- "专业投资者"指具有证券及期货条例附表一第一部赋予该词的涵义:
- "招股章程"指本公司将就香港公开发售发行的最终招股章程;
- "公开文件"指初步发售通函及国际发售的国际发售通函、及本公司将就香港公开发售在香港刊发的招股章程以及本公司可能就全球发售可能刊发的此类其他文件和公告(均经不时修订、补充或以其他方式修改);
- "S 规例"指证券法项下的 S 规例:
- "监管机构"具有第 6.2(i)条赋予该词的涵义;
- "相关股份"指投资者或第 2.2 条项下的投资者的全资附属公司依据本协议认购的投资者股份,以及依据任何供股、资本化发行或其他形式的资本重组从投资者股份中衍生出来的本公司任何股份或其他证券或权益(无论此类交易是否以现金或其他方式交收):
- "人民币"指人民币,中国的合法货币;
- "**证券法**"指美国 1933 年证券法(经不时修订、补充或以其他方式修改)及据此颁布的规则及规例;
- "证监会"指香港证券及期货事务监察委员会;
- **"证券及期货条例"**指《证券及期货条例》(香港法例第 571 章)(经不时修订、补充或以其他方式修改);
- "联交所"指香港联合交易所有限公司;
- "附属公司"具有公司条例所载的涵义;
- "美国"指美利坚合众国、其领地和属地、美国各州及哥伦比亚特区:
- "美元"指美国法定货币:
- "美国人士"具有 S 规例所载的涵义:及
- "包销商"指香港公开发售的香港包销商及国际发售的国际包销商。
- 1.2 本协议中除文义另有要求外:
  - (a) 对某一"**条文**"、"**分条**"或"**附表**"的提述即是对本协议某一条文或分条或附表的提述:

- (b) 索引、条文和附表标题均为方便而插入,不得影响对本协议的诠释及解释;
- (c) 背景陈述及附表构成本协议不可分割的一部分,如同明确载于本协议正文一般 具有同样的效力及作用,对本协议的任何提述须包括对背景陈述及附表的提述;
- (d) 单数词包括复数词,反之亦然,并且表示一种性别的词语应包括另一种性别;
- (e) 对本协议或另一文书的提述包括本协议或另一文书的任何更改或替换版本;
- (f) 对法令、法定条文、法规或规则的提述包括对以下内容的提述:
  - (i) 该法令、法定条文、法规或规则经不时合并、修订、补充、修改、重新 制定或被任何法令或法定条文取代后的版本;
  - (ii) 其重新制定的任何已废除的法令、法定条文、法规或规则(无论是否经过修改);及
  - (iii) 根据其制定的任何附属法例;
- (g) 对一天中的时间和日期的提述,除另有指明外,分别指香港时间和日期;
- (h) 对"**人士**"的提述包括对个人、商号、公司、法团、非法人团体、机关、政府、 州或州机构、合资企业、组织或合伙企业(无论是否具有独立法人资格)的提 述:
- (i) 对"包括"的提述应被解释为包括但不限于;及
- (j) 对香港之外的任何司法管辖区的有关任何诉讼、补救、方法或司法程序、法律 文件、法律地位、法庭、官方或任何法律概念或事宜的任何法律术语的提述包 括该司法管辖区中与相关香港法律术语最相近的术语。

#### 2 投资

- 2.1 在下文第 3 条所指的条件得到落实(或本公司、联席保荐人及整体协调人共同豁免,但第 3.1(a)、3.1(b)、3.1(c)和 3.1(d)条所列条件不得豁免并且第 3.1(e)条所列条件只能由本公司、联席保荐人及整体协调人共同豁免)的情况下,及依据本协议载明的其他条款及条件:
  - (a) 投资者将在国际发售下并作为国际发售的一部分并且通过整体协调人及/或其作为国际发售相关部分国际包销商的代表身份的联属人士,按发售价认购,而本公司将发行、配发和配售并且整体协调人将(视情况而定)向投资者分配及/或交付或者促使分配及/或交付投资者股份;及
  - (b) 投资者将按照第 4.2 条支付投资者股份的总投资额、经纪佣金及征费。
- 2.2 投资者可通过向本公司、联席保荐人及整体协调人送达书面通知(不晚于上市日期前 三个营业日),选择通过作为专业投资者的投资者全资附属公司认购投资者股份,且

该全资附属公司(i) 并非美国人士; (ii) 位于美国境外; 且(iii) 按照 S 规例在境外交易中购买投资者股份, 前提是:

- (a) 投资者须促使投资者全资附属公司在该日向本公司、联席保荐人及整体协调人提供书面确认,表明其同意受投资者在本协议中作出的相同协定、陈述、保证、承诺、承认及确认约束,且投资者在本协议中作出的有关协定、陈述、保证、承诺、承认及确认,须视为由投资者本人作出,及代表投资者全资附属公司作出;及
- (b) 投资者 (i)无条件及不可撤销地向本公司、联席保荐人及整体协调人保证该全资 附属公司将适当及准时履行及遵守所有其于本协议下的协定、义务、承诺、保证、陈述、赔偿、同意、承认、确认及契诺;并且(ii)承诺按照第 6.5 条一经要求即向各受偿方作出完全及有效的弥偿,并按要求始终使其得到弥偿。

投资者于本第 2.2 条项下的义务构成其一经要求即向本公司、联席保荐人或整体协调人支付投资者全资附属公司根据本协议有责任支付的任何金额,以及一经要求及时履行投资者全资附属公司于本协议项下的任何义务,而毋须本公司、联席保荐人或整体协调人首先对投资者附属公司或任何其他人士采取行动的直接、主要及无条件义务。除文义另有规定外,投资者一词应在本协议中解释为包含投资者全资附属公司。

- 2.3 本公司及整体协调人可按其全权酌情决定,所有或部分投资者股份将根据第 4.3 条于递延交付日期交付。
- 2.4 本公司及整体协调人(代表自身及全球发售包销商)将按彼等可能协定的方式厘定发售价。投资者股份的准确数目将由本公司及整体协调人根据**附表一**决定,而该决定一旦做出将不可更改且对投资者具有约束力,但明显有误者除外。

#### 3 交割条件

- 3.1 投资者在本协议项下认购投资者股份的义务,以及本公司及整体协调人根据第 2.1 条发行、配发、配售、分配及/或交付(视情况而定)或促使发行、配发、配售、分配及/或交付(视情况而定)投资者股份的义务仅以下列各项条件在交割时或之前均获满足(或由本公司、联席保荐人及整体协调人共同豁免)为条件(但第 3.1(a)、3.1(b)、3.1(c)、3.1(d)条所列条件不得豁免并且第 3.1(e)条所列条件只能由本公司、联席保荐人及整体协调人共同豁免):
  - (a) 包销协议已经订立且在不晚于包销协议中规定的时间和日期之前(依据其各自的原始条款或稍后经协议各方同意作出豁免或修改后)已生效并成为无条件,且上述包销协议均未予以终止;
  - (b) 本公司及整体协调人(代表自身及全球发售包销商)已协定厘定发售价;
  - (c) 联交所上市委员会已批准股份的上市并准许买卖 H 股(包括投资者股份以及其他适用的豁免和批准),且上述批准、准许或豁免于联交所开始买卖 H 股之前并未被撤销;

- (d) 任何政府机关并未颁布或发布禁止完成全球发售或本协议中预期进行的交易的任何法律,且具司法管辖权的法院概未作出妨碍或禁止完成上述交易的任何有效命令或禁制令:及
- (e) 投资者在本协议项下的各项陈述、保证承诺、承认和确认在所有方面均属及将 属准确、真实及完整,不具误导性或欺骗性且投资者方面并未重大违反本协议。
- 3.2 如果第3.1 条所载的任何条件于本协议之日后满一百八十(180)天(或本公司、投资者、联席保荐人及整体协调人之间可能书面协定的其他日期)当日或该日之前未获投资者满足或未获本公司、联席保荐人及整体协调人共同豁免(但第 3.1(a)、3.1(b)、3.1(c)、3.1(d)条所列条件不得豁免并且第 3.1(e)条所列条件只能由本公司、联席保荐人及整体协调人共同豁免),则投资者购买投资者股份的义务,以及本公司和整体协调人发行、配发、配售、分配及/或交付(视情况而定)或促使发行、配发、配售、分配及/或交付(视情况而定),以及查看在本协议项下向任何其他方支付的任何款项须在商业上可行的情况下尽快且任何情况下不晚于本协议终止之日后 30 天由该其他方向投资者无息偿还,而本协议将予以终止且不具任何效力,且本公司、联席保荐人及/或整体协调人在本协议项下的所有义务和责任须停止及终止,前提是本协议按照本第3.2 条作出的终止不得损害任何一方于上述终止之时或之前就本协议所载条款而对其他方已产生的权利或责任。为免生疑问,本条文的任何内容不得被解释为使投资者有权在本条文项下前述日期之前的期间内对投资者在本协议项下的陈述、保证、承诺、承认和确认的任何违反进行补救。
- 3.3 投资者承认全球发售可能会延期、终止或未能完成或发售价格将处于公开文件所载列的示意性区间内,并且如果全球发售出于任何原因被延期或终止、未在拟定日期和时间之前进行、完成或根本未予完成,或如果发售价并非介乎公开文件所载的指示性范围,本公司、联席保荐人或整体协调人不向投资者承担任何责任。投资者特此放弃基于全球发售出于任何原因被延期或终止、未在拟议日期和时间之前进行、完成或根本未予完成或如果发售价并非介乎公开文件所载的指示性范围而向本公司、联席保荐人及/或整体协调人或其各自的联属人士、董事、高级管理人员、监事、雇员、合伙人、代理人、顾问及代表提起任何申索或诉讼的权利(如有)。

#### 4 交割

- 4.1 根据第3条和本第4条的规定,投资者将依据国际发售并作为国际发售的一部分,通过作为国际发售相关部分国际包销商的代表身份的整体协调人(及/或其各自联属人士),按发行价认购投资者股份。因此,投资者股份将在国际发售交割的同时或递延交付日期被认购,时间及方式须由本公司和整体协调人确定。
- 4.2 无论投资者股份的交付时间和方式,投资者应于上市日期香港时间上午 8:00 或之前,通过电汇(向整体协调人通知投资者的港元银行账户)转账立即可用结算资金计存至整体协调人在上市日期前至少一(1)个营业日书面通知投资者的港元银行账户的方式,以港元全额即日支付总投资额,连同相关经纪佣金及征费,且不得作出任何扣减或抵销,上述通知应包括付款账户详情及本协议项下投资者应支付的总额等。
- 4.3 倘若公司及整体协调人按其全权酌情决定,所有或任何部分投资者股份于晚于上市日期的日期("**递延交付日期**")交付,在此情况下,整体协调人须(i)于上市日期之前不

迟于两(2)个营业日,书面通知投资者将予递延交付的投资者股份数目;以及(ii)不晚于实际递延交付日期的前两(2)个营业日,书面通知投资者递延交付日期,前提是递延交付日期不得晚于超额配股权可行使的最后限期起计三(3)个营业日。公司及整体协调人一旦做出该决定将不可更改且对投资者具有约束力。倘若投资者股份将于递延交付日期交付予投资者,投资者仍须按第4.2条所指明的方式付款。

- 4.4 在依据第 4.2 条就投资者股份支付到期付款的前提下,向投资者(视情况而定)交付投资者股份须通过中央结算系统,将投资者股份直接存入中央结算系统,并记存于投资者不晚于上市日期或根据第 4.3 条厘定的递延交付日期前两(2)个营业日以书面形式通知整体协调人的中央结算系统投资者参与者账户或中央结算系统股份账户。
- 4.5 在不损害第 4.3 条规定的原则下,投资者股份的交付亦可以本公司、整体协调人及投资者书面协议的任何其他方式进行,前提是投资者股份的付款不得晚于上市日期香港时间上午 8:00(与交付投资者股份的时间及方式并无关系)。
- 4.6 如果总投资额的付款(包括相关经纪佣金及征费)(无论全部或部分)并未于本协议规定的时间按本协议规定的方式收取或结清,则本公司、联席保荐人及整体协调人可保留权利,依其各自绝对酌情权终止本协议,在此情况下,本公司、联席保荐人及整体协调人的所有义务及责任须停止及终止(但不得损害本公司、联席保荐人及整体协调人因投资者未能遵守其于本协议下的义务而可能针对投资者提出的任何申索)。无论何等情况,投资者应按照第6.5条在税后基础上完全负责承担并向各受偿方作出弥偿,因投资者方面未能全额支付总投资额、经纪佣金和征费而引起或有关的任何损失和损害赔偿,使其免于承担弥偿责任并获得全数弥偿。
- 4.7 如果未能符合上市规则第 8.08(3)条项下上市日期由公众人士持有的 H 股中,由持股量最高的三名公众股东实益拥有的百分比,不得超过 50%的规定,联席保荐人、整体协调人及本公司有权全权绝对酌情调整投资者将予认购的投资者股份数目的分配,以符合上市规则第 8.08(3)条的规定。
- 4.8 如本公司、联席保荐人、整体协调人及其分别的联属人士(视乎情况而定)各自因其控制以外的状况,包括但不限于天灾、洪水、疾病、大流行病或疫情的爆发或升级(包括但不限于禽流感、严重急性呼吸系统综合症、H1N1流感、H5N1、MERS、埃博拉病毒及 COVID-19)、宣布进入国家、国际或地区紧急状态、灾害、灾难、危机、经济或全面制裁、爆炸、地震、火山爆发、严重交通中断、政府运作崩溃、公众骚乱、政治动荡或敌对行动威胁或升级或爆发、战争(不论是否宣战)、恐怖活动、火灾、暴乱、叛乱、民变、罢工、停工、其他行业行动、一般电力或其他供应故障、撞机、意外或机械或电气故障、技术或计算机故障或任何汇款系统故障、禁运、劳资纠纷及任何现有或未来法律的变更、政府活动的任何现有或未来行动或其他类似情况),而被阻止或延迟履行其在本协议下的义务,本公司、联席保荐人、整体协调人及其各自的联属人士(不论共同或个别)无需就任何延迟或未能执行其在本协议下规定的义务承担任何责任,且本公司、联席保荐人、整体协调人及其各自的联属人士各自有权终止本协议。

#### 5 对投资者的限制

- 5.1 按照第 5.2条,投资者与本公司、联席保荐人及整体协调人达成一致、订立契诺并承诺,未经本公司、联席保荐人及整体协调人各自的事先书面同意,投资者自上市日期(含)起至上市日期后六(6)个月期间(含)止("禁售期")内的任何时间(包括上市日期),投资者不会并促使其联属人士不会直接或间接地(i)以任何方式处置任何相关股份或持有任何相关股份的任何公司或实体中的任何权益,包括任何可转换、可交换、可行使的证券或代表可收取上述证券的权利,或同意或订约订立或公开宣布有意订立此类交易;(ii)允许其自身在其最终实益拥有人层面发生控制权改变(其定义见证监会颁布的《公司收购、合并及股份回购守则》);(iii)直接或间接地达成与任何上述交易具有相同经济效果的交易;或(iv)同意或订约或公开宣布有意订立上文(i)、(ii)及(iii)所述的任何前述交易,而不论上文(i)、(ii)及(iii)所述的任何前述交易是否将以交付相关股份或其他可转换为、可行使以获得或可兑换为相关股份的该等其他证券来交收,无论以现金或其他方式。倘若在禁售期后的任何时间处置任何相关股份,投资者将确保有关处置将遵守所有适用法律;且投资者将尽其最大努力确保有关处置不会造成 H 股市场混乱或虚假。
- 5.2 第 5.1 条的任何规定不得阻止投资者将全部或部分相关股份转让予投资者的任何全资附属公司,前提是,在所有情况下:
  - (a) 在此类转让之前,该全资附属公司须发出按本公司、联席保荐人及整体协调人信纳的条款作出及致彼等并以彼等为受益人的书面承诺,表示同意受且投资者承诺促使该全资附属公司将受本协议下投资者义务的约束,包括但不限于本第5条载列的对投资者的限制,犹如该全资附属公司本身受上述义务和限制的规限:
  - (b) 该全资附属公司应被视为已作出第 6 条规定的相同承认、确认、承诺、陈述及保证;
  - (c) 资者及其该全资附属公司就彼等持有的所有相关股份被视为投资者,并须共同及个别承担本协议施加的所有责任及义务:
  - (d) 如果在禁售期届满前的任何时间,该全资附属公司不再或将不再作为投资者的 全资附属公司,则其必须(且投资者须促使该附属公司须)立即且于任何情况 下不再作为投资者的全资附属公司之前,将其持有的相关股份全数及有效地转 让予投资者或投资者的另一家全资附属公司,其亦将需要按本公司、联席保荐 人及整体协调人信纳的条款作出或投资者促使其作出及致彼等的书面承诺,表 示同意且投资者承诺促使该全资附属公司受本协议下投资者义务的约束,包括 但不限于本协议第 5 条载列的对投资者限制并作出本协议项下的相同承认、确 认、承诺、陈述及保证,犹如该全资附属公司本身须受限于该等义务和限制, 并共同及个别承担本协议施加的一切责任及义务;及
  - (e) 全资附属公司(i) 并非美国人士; (ii) 位于美国境外; 且(iii) 按照 S 规例在境外交易中购买投资者股份。

- 5.3 投资者同意并承诺,除了获得本公司、联席保荐人及整体协调人的事先书面同意外, 投资者及其紧密联系人于本公司已发行股本总额中的持股总额(直接或间接)始终低 于本公司全部已发行股本的 10%(或上市规则中为界定"主要股东"而不时规定的其他 百分比),在上市日期起 12 个月期间内,投资者不得成为本公司核心关连人士(按照 上市规则的定义)。
- 5.4 投资者同意其持有本公司股本是以自有资金投资为基础并且经本公司、联席保荐人及 / 或整体协调人合理要求后,向本公司、联席保荐人及整体协调人提供合理证据,表明投资者持有本公司股本是以自有资金投资为基础。投资者不得,且须促使其控股股东、联系人及其各自的实益所有人均不得通过询价圈购申请或下单购买全球发售下的 H 股(投资者股份除外)或申请认购香港公开发售下的 H 股,除非符合上市规则及上市指南的适用要求及/或联交所授出的相关豁免及同意。
- 5.5 投资者及其联属人士、联系人、董事、高级管理人员、雇员、代理人或代表不得与本公司、本公司最大股东、本集团任何成员公司或其各自的联属人士、董事、高级管理人员、监事、雇员或代理人接受或签订违背或违反上市规则(包括上市指南第 4.15 章中适用段落所载的规定或香港监管机构发布的其他书面指引)的任何安排或协议(包括但不限于任何附函)。

#### 6 承认、陈述、保证及承诺

- 6.1 投资者向本公司、联席保荐人及整体协调人中的每一方承认、陈述、承诺、保证、同意及确认:
  - (a) 本公司、联席保荐人、整体协调人及其各自的联属人士、董事、高级管理人员、 监事、雇员、代理人、顾问、联系人、合伙人及代表各自概未陈述及保证或承 诺或担保全球发售将继续或予以完成(在任何特定期限内或在所有期限),或 发售价将介乎公开文件所载的指示性范围,及倘若全球发售出于任何原因延期、 并未继续或未予完成,或倘若发售价并非介乎发售文件所载的指示性范围,本 公司、联席保荐人、整体协调人及其各自的联属人士、董事、高级管理人员、 雇员、代理人、顾问、联系人、合伙人及代表各自不对投资者承担任何法律责 任;
  - (b) 本协议、投资者的背景资料及本协议拟涉及的各方之间的关系和安排须于公开 文件及全球发售的其他销售及路演资料中披露,而投资者将在公开文件以及上 述其他销售及路演资料以及公告中被引述,以及(具体而言)本协议将构成须 就全球发售或另行根据公司(清盘及杂项条文)条例及上市规则提交予香港的 监管机构及向公众展示的重大合同;
  - (c) 须根据上市规则提交予联交所或在 FINI 上披露的有关投资者的信息将与本公司、 联交所、证监会和其他政府机关在必要的情况下共享,并将纳入一份综合承配 人名单,该名单将在 FINI 上向参与全球发售的整体协调人披露,并且所有该等 信息在各方面都是真实、完整和准确的,且不具误导性;
  - (d) 发售价完全且排他性地按照全球发售的条款和条件厘定,并且投资者概无任何 权利就此提出任何异议;

- (e) 投资者将由投资者通过整体协调人及/或其作为国际发售中国际包销商的代表身份的联属人士认购;
- (f) 投资者将根据本公司组织大纲及章程或其他组建或组织章程文件及本协议的条款及条件接受投资者股份,并受其规限;
- (g) 投资者股份数目可受根据上市规则第 18 项应用指引或上市指南第 4.14 章或联交 所可能不时批准并适用于本公司的该等其他百分比进行的国际发售与香港公开 发售之间的股份重新分配所影响;
- (h) 联席保荐人、整体协调人及本公司可全权绝对酌情调整投资者股份数目的分配, 以符合上市规则第 8.08(3)条,其中规定上市日期由公众人士持有的 H 股中,由 持股量最高的三名公众股东实益拥有的百分比,不得超过 50%、上市规则第 8.08(1)(a)条或联交所另行批准的最低公众持股量规定;
- (i) 在订立本协议时或前后或其后在国际发售交割之前的任何时间,本公司、联席保荐人及/或整体协调人已经、或可能及/或拟议与一个或多个其他投资者订立进行类似投资的协议,作为国际发售的一部分;
- (j) 本公司、联席保荐人、整体协调人、或其各自的任何附属公司、联属人士、代理人、董事、高级管理人员、监事、雇员、合伙人或代表或参与全球发售的任何其他方均不对投资者股份的收购或任何交易的税务、法律、货币或其他经济等后果承担任何责任;
- (k) 投资者股份并无且将不会根据证券法或美国任何州或其他司法管辖区的证券法登记,且不得直接或间接地在美国境内发售、转售、质押或另行转让,亦不得转让予任何美国人士或为其账户或利益而转让,除非按照有效的登记声明或证券法登记要求的豁免,或交易不受证券法登记要求的约束,或在任何其他司法管辖区或为了任何其他司法管辖区人士的原因或利益,除非该司法管辖区适用法律允许;
- (1) [已删除];
- (m) 其理解并同意投资者股份的转让仅可在美国境外在"境外交易"(定义见 S 规例)中进行,且在每种情况下均应按照美国各州和任何其他司法管辖区的任何适用证券法律进行,且任何代表投资者股份证书应附带实际具有该等作用的提示语;
- (n) 其理解,本公司、联席保荐人、整体协调人或国际发售的任何国际包销商均不 曾就投资者股份的后续再发售、转售、质押或转让作出有关能否享有证券法项 下任何可享有的豁免的任何陈述;
- (o) 除第 5.2 条项下规定外,若一家附属公司持有任何投资者股份,只要该附属公司于禁售期届满之前继续持有任何投资者股份,投资者须促使该附属公司始终作为投资者的全资附属公司,并继续恪守及遵守本协议下的条款及条件;
- (p) 其已收到(及将来可能收到)可构成有关投资者投资于(及持有)投资者股份的重大、非公开信息及/或内幕信息(定义见证券及期货条例)的信息,且其

- (i)不会将该等信息披露给任何人士,除了严格基于有必要知晓的原则向其联属人士、附属公司、董事、高级管理人员、雇员、顾问及代表("**授权接收人**")披露且仅用于评估其在投资投资者股份中的投资或者另行为法律要求的之外,直至该等信息并非由于投资者或其授权接收人方面的过错而成为公开信息;(ii)尽其全力确保其授权接收人(按照本第 6.1(p)条向其披露了该等信息)不会向任何人士披露该等信息,除了严格基于有必要知晓的原则向其他授权接收人披露的之外;并且(iii)不会并将确保其授权接收人(按照本第 6.1(p)条向其披露了该等信息)不会以可能导致违反美国、香港、中国或与该等交易相关的任何其他适用司法管辖区的证券法(包括任何内幕交易条文)的方式,直接或间接地购买、出售或买卖或交易 H 股或本公司或其联属人士或联系人的其他证券或衍生工具:
- (q) 本协议、在保密基础上提供给投资者及/或其代表的招股章程草案或初步发售 通函草案及在保密基础上可能提供给(无论书面或口头地)投资者及/或其代 表的任何其他材料中所载的信息不可复制、披露、传阅或散布予任何其他人士 且所提供的该等信息和资料可能会被修改、更新、修订及完成,并且投资者在 决定是否投资于投资者股份时不得依赖于该等信息和资料。为免生疑问:
  - (i) 可能已经提供给投资者及/或其代表的招股章程草案、初步发售通函草案或任何其他资料均不构成在任何司法管辖区收购、购买或认购任何证券的邀请、要约或招揽而在该司法管辖区不允许该等要约、招揽或出售并且可能已经提供给(无论书面或口头地)投资者及/或其代表的招股章程草案、初步发售通函草案或任何其他资料中的任何内容均不构成任何合同或承诺的依据:
  - (ii) 可能已经提供给(无论书面或口头地)投资者及/或其代表的招股章程草案、初步发售通函草案或任何其他资料均不应作为作出或收到认购、收购或购买任何 H 股或其他证券的要约或邀请的依据;及
  - (iii) 可能已经提供(无论书面或口头地)给投资者的初步发售通函草案、招股章程草案或任何其他资料可能需要在订立本协议之后加以进一步修改并且投资者在决定是否投资于投资者股份时不得加以倚赖并且投资者特此同意此类修改(如有)并且放弃其与此类修改有关的权利(如有);
- (r) 本协议(无论整体还是个别)不构成在美国或任何其他司法管辖区出售证券的要约而在该司法管辖区该等出售证券的要约将是非法的;
- (s) 投资者或其任何联属人士或代表其行事的任何人士均未从事或将从事关于投资者股份的任何定向销售工作(按照 S 规例的定义)或就投资者股份作出的任何广泛招揽或公开广告(按照证券法 D 规例的定义或以参与公开发售的任何方式(定义见证券法第 4(2)条));
- (t) 其已收到其认为对于评估收购投资者股份的利弊及风险所必需或合宜的所有信息并且有机会就本公司、投资者股份及其认为对于评估收购投资者股份的利弊及风险所必需或合宜的其他相关事宜向本公司、联席保荐人或整体协调人发问

及取得答复,并且本公司已向投资者或其代理人提供了投资者或其代表所要求的有关投资于投资者股份的所有文件及资料;

- (u) 在制定投资决策时,投资者依赖于并仅将依赖于由本公司刊发的国际发售通函中提供的信息,而不依赖于本公司、联席保荐人及/或整体协调人(包括其各自的董事、高级管理人员、监事、雇员、顾问、代理人、代表、联系人、合伙人及联属人士)或其代表可能于本协议之日或之前向投资者提供的任何其他信息(无论是由本公司、联席保荐人、整体协调人或各自的董事、高级管理人员、监事、雇员、顾问、代理人、代表、联系人、合伙人和联属人士或其他人士所准备),而本公司、联席保荐人、整体协调人及其各自的董事、高级管理人员、监事、雇员、顾问、代理人、代表、联系人、合伙人和联属人士均未就国际发售通函中未载列的任何该等信息或材料的准确性或完整性作出任何陈述,亦未给予任何保证或承诺;且本公司、联席保荐人、整体协调人及其各自的董事、高级管理人员、监事、雇员、顾问、代理人、代表、联系人、合伙人及其联属人士现时或将来概不因投资者或其董事、高级管理人员、雇员、顾问、代理人、代表、联系人、合伙人和联属人士使用或依赖于该等信息或资料或者国际发售通函中未载列的任何信息,而对该等人士承担或将承担任何法律责任;
- (v) 联席保荐人、整体协调人、包销商及其各自的董事、高级管理人员、雇员、附属公司、代理人、联系人、联属人士、代表、合伙人及顾问均未就投资者股份的利弊,或认购、购买或发售投资者股份,或本公司或本公司附属公司的业务、研发、营运、前景或财务或其他状况或就与此相关的任何其他事项向其作出任何保证、陈述或建议;且除最终国际发售通函订明之外,本公司及其董事、高级管理人员、监事、雇员、附属公司、代理人、联系人、联属人士、代表及顾问均未就投资者股份的利弊,或认购、购买或发售投资者股份,或本公司或本公司附属公司的业务、研发、营运、前景或财务或其他状况或就与此相关的任何其他事项向投资者作出任何保证、陈述或建议;
- (w) 投资者将遵守根据本协议、上市规则及关于投资者(直接或间接)处置其作为或(直接或间接)将成为或经招股章程显示为实益拥有人的任何相关股份的任何适用法律项下不时适用于其的所有限制(如有);
- (x) 其已就本公司、本集团、投资者股份以及本协议中载列的认购投资者股份的条款展开自己的调查,并已获得自己的独立意见(包括税务、监管、财务、会计、法律、货币及其他方面),范围以其认为必要或适宜者,或令其满意的其他方面为限,涉及与投资者股份投资相关的税务、监管、财务、会计、法律、货币及其他方面,并与投资者投资的适当性有关;且现时并未依赖于及将来亦无权依赖于,由本公司或任何联席保荐人、整体协调人或包销商或者他人代表其就全球发售取得或开展(视情况而定)的任何意见(包括税务、监管、财务、会计、法律、货币及其他方面)、尽职调查审核或调查或其他意见或保证并且本公司、联席保荐人、整体协调人或其各自联系人、联属人士、董事、高级管理人员、监事、雇员、合伙人、雇问、代理人或代表均不对投资者认购投资者股份或任何与投资者股份相关交易的任何税务、监管、财务、会计、法律、货币或其他经济等后果承担任何责任;

- (y) 据其了解,目前不存在投资者股份的公开市场,而且本公司、联席保荐人及整体协调人也不保证投资者股份将永远存在公开或活跃市场;
- (z) 如果出于任何原因,全球发售被延期、终止或无法完成,本公司、联席保荐人、整体协调人或其各自的任何联系人、联属人士、董事、高级管理人员、监事、雇员、合伙人、代理人、顾问或代表均不对投资者或其附属公司负有任何责任;
- (aa) 在联交所可能批准并符合适用法律的情况下,本公司及整体协调人将拥有改变或调整(i)全球发售项下将予发行的 H 股数目; (ii)香港公开发售及国际发售项下将予发行的 H 股数目; 及(iii)发售 H 股、公开文件中规定的指示性发售价范围及发售价的其他调整或重新分配的全权绝对酌情决定权;
- (bb) 任何 H 股买卖均须遵守适用法律,包括证券及期货条例、上市规则、证券法及 任何合资格证券交易所的任何其他适用法律、法规或相关规则对买卖股份的限制;及
- (cc) 任何不遵守本协议限制的要约、出售、质押或其他转让将不被本公司就相关股份予以承认;及
- (dd) 投资者已同意于上市日期或根据第 4.5 条协议的其他日期上午 8 时(香港时间)或之前支付总投资金额及相关经纪佣金和征费。
- 6.2 投资者向本公司、联席保荐人及整体协调人进一步承认、陈述、保证及承诺:
  - (a) 其根据其成立地的法律正式成立、有效存续,未有针对其破产、清算或清盘提出的任何申请、发布的任何命令、或通过的任何有效决议;
  - (b) 其合资格收取及使用本协议项下的资料(包括(其中包括)本协议、招股章程草案及初步发售通函草案),而不会违反所有适用于投资者的法律或需要取得投资者所在司法管辖区的任何注册或许可:
  - (c) 其具有合法权利和权力拥有、使用、租赁和经营其资产并以目前的方式开展业务;
  - (d) 其具有全面的权力、权限及能力,并已采取了签署和交付本协议,达成并实施 本协议中预期的交易以及履行其在本协议下义务所需的所有行动(包括从任何 政府和监管机构或第三方获得所有必要的同意、批准和授权);
  - (e) 本协议已由投资者正式授权、签署及交付,构成对投资者的法定、有效及具有约束力的义务,并可根据本协议条款对投资者强制执行;
  - (f) 其已经采取且将在本协议期限内采取一切必要的步骤,以履行其在本协议项下的义务,使本协议和本协议中预期的交易生效,并遵守所有相关法律;
  - (g) 投资者已经获得任何相关法律项下适用于投资者,且投资者为了认购本协议项 下投资者股份需要获得的所有同意、批准、授权、许可和登记("**批准**"),而 该等批准保持全面有效且并未失效、被撤销、撤回或搁置,且该等批准无需满

足任何尚未满足或得到履行的前提条件。截至本协议之日,所有批准尚未被撤回,投资者也不知悉任何可能导致批准无效、撤回或作废的事实或情况。投资者进一步同意并承诺在批准因任何原因不再完全有效、失效、被撤销、撤回或搁置时及时书面通知本公司、联席保荐人及整体协调人;

- (h) 投资者签署和交付本协议、投资者履行本协议以及投资者股份的认购或收购 (视情况而定)不会违反或导致投资者违反: (i)投资者的组织大纲和章程或其 他组建或组织章程文件,或(ii)投资者就本协议预期交易需遵守的,或就投资者 认购或收购(视情况而定)投资者股份可能适用于投资者的任何司法管辖区的 法律,或(iii)对投资者具有约束力的任何协议或其他文书,或(iv)对投资者具有 管辖权的任何政府机关的任何判决、命令或判令;
- 其已经遵守并将遵守与认购投资者股份有关的所有司法管辖区的所有适用法律, (i) 包括在适用的监管部门或机关或证券交易所("监管机构")规定的时间内,直 接或通过本公司、联席保荐人及/或整体协调人间接地向联交所、证监会、中 国证监会及其他政府、公共、货币或监管部门或机关或证券交易所提供或促成 提供并同意披露该等适用法律要求或监管机构不时要求的信息(包括但不限于 (i)投资者及其最终实益所有人及/或最终负责对收购发出与认购投资者股份有 关的指示的人员的身份信息包括但不限于其各自的名称及注册地)); (ii)本协 议项下拟进行的交易(包括但不限于认购投资者股份的详细信息、投资者股份 的数量、总投资额及本协议下的锁定限制); (iii)涉及投资者股份的任何换股 安排或其他金融或投资产品及其详细信息(包括但不限于认购人及其最终受益 所有人的身份信息以及此类换股安排或其他金融或投资产品的提供者);及/或 (iv)投资者或其受益所有人及其联系人与公司及其任何股东之间的任何关联关系) ("投资者相关信息"),并在任何监管机构规定的时间内提供。投资者进一步 授权本公司、联席保荐人、整体协调人及其各自的联属人士、董事、高级管理 人员、监事、雇员、顾问及代表向该等监管机构披露任何投资者相关信息,及/ 或上市规则或适用法律要求的任何公开文件或其他公告或文件中披露的信息;
- (j) 投资者在财务及业务事宜方面知识渊博且经验丰富,因此,(i)其有能力评估对投资者股份进行潜在投资的利弊及风险;(ii)其有能力承担相关投资的经济风险,包括全部损失于投资者股份中的投资;(iii)其已获得其认为对是否投资投资者股份的决策属必要或适当的所有信息;并且(iv)其具备对处于类似发展阶段的公司证券作出投资交易的丰富经验;其日常业务为买卖股份或债权证,或其为专业投资者,一经签订本协议,其不是任何联席保荐人、整体协调人、资本市场中介人或包销商就其项下预期交易的客户;
- (k) 其自身作为主事人,为其自身投资目的认购投资者股份,无意分配其根据本协议认购的任何投资者股份,且投资者无权提名任何人士担任本公司的董事、高级管理人员或监事;
- (I) 投资者是在美国境外,按照 S规例中定义的"境外交易"认购投资者股份;
- (m) 投资者在交易中认购投资者股份豁免或无需遵守证券法的登记要求;

- (n) 投资者及其实益拥有人及/或,据投资者所知,其联系人: (i)为独立于本公司的第三方; (ii)不属于本公司的关连人士(定义见上市规则)或其联系人,且投资者对投资者股份的认购不会使投资者及其实益拥有人成为本公司的关连人士(定义见上市规则),即便投资者与可能将签订(或已经签订)本协议中提及的任何其他协议的任何其他一方或多方已建立了任何关系,且在本协议结束后应立即独立于与本公司控制权有关的任何关连人士,且不得与该等关连人士一致行动(定义见证监会颁布的《公司收购、合并及股份回购守则》); (iii)具有履行本协议项下所有义务的财务能力; (iv)不由(a)本公司任何核心关连人士(定义见上市规则)或(b)本公司、本公司或其任何附属公司的任何董事、监事、最高行政人员、最大股东、主要股东或现有股东或上述任何人士的紧密联系人(定义见上市规则)予以直接或间接提供资金、资助或支持,且不习惯于接受并且未曾接受任何此类人士对本公司证券进行购买、处置、投票或任何其他处置的指示; 及(v)除非以书面形式向公司、联席保荐人和整体协调人披露,否则与公司或其任何股东没有关联关系;
- (o) 投资者将使用本身的资金认购投资者股份。投资者并无取得且无意取得贷款或 任何形式的融资,以履行其于本协议项下的付款义务;
- (p) 据投资者所知,投资者、其实益拥有人及/或联系人均不是任何联席保荐人、整体协调人、账簿管理人、牵头经办人、资本市场中介人、全球发售包销商、牵头经纪商或任何分销商的"关连客户"。"关连客户"、"牵头经纪商"及"分销商"应具有上市规则附录 F1(股本证券的配售指引)赋予其的涵义;
- (q) 根据全权管理投资组合协议,投资者的账户并非由相关交易所参与者(定义见上市规则)管理。"全权管理投资组合"应具有上市规则附录 F1(股本证券的配售指引)赋予其的涵义:
- (r) 投资者、实益拥有人或,据投资者所知,其各自的联系人均不是本公司的董事 (包括前12个月内作为董事)、监事或任何前述人士的联系人或代名人;
- (s) 除先前已书面通知联席保荐人及整体协调人外,投资者或其实益拥有人均不属于(a)联交所的 FINI 承配人名单模板所载或按 FINI 界面或上市规则要求须就承配人披露的任何承配人类别(「基石投资者」除外);或(b)按上市规则(包括但不限于上市规则第 12.08A 条)规定须在本公司配发结果公告中识别的任何承配人组别(「基石投资者」除外);
- (t) 投资者未与任何"分销商"(定义见 S 规例)就 H 股的分销曾经或将要订立任何 合同安排,但与其联属人士或者经本公司事先书面同意除外;
- (u) 认购投资者股份将遵守上市规则附录 F1 (股本证券的配售指引)以及上市指南 第 4.15 章的适用段落;
- (v) 投资者、其实益拥有人及/或,据投资者所知,其联系人认购本协议项下的投资者股份未使用本公司任何关连人士、任一联席保荐人、整体协调人或者全球发售的任一包销商的任何(直接或间接)融资:投资者及其各联系人(如有)

独立于已经或将要参与全球发售的其他投资者及其任何联系人,且与该等其他投资者及联系人无关联;

- (w) 投资者或,据投资者所知,其联属公司、董事、高级管理人员、雇员或代理人与本公司、本公司最大股东、本集团任何成员公司或其各自的联属公司、董事、高级管理人员、监事、雇员或代理人之间,未曾亦将不会订立或作出任何与上市规则(包括上市指南第 4.15 章适用段落所载的规定)不一致的协议或安排(包括任何附函):
- (x) 除按照本协议的规定外,投资者未与任何政府机关或任何第三方达成任何与投资者股份有关的安排、协议或承诺;
- (y) 除先前以书面形式向公司、联席保荐人及整体协调人披露的情况外,投资者、 其受益所有人及/或联系人并未签订也不会签订任何涉及投资者股份的换股安排 或其他金融或投资产品;及
- (z) 投资者及其任何控股股东,及据投资者所知,其联系人及实益所有人概无通过 询价圈购申请或下单购买全球发售下的任何 H 股(根据本协议者除外),除非 符合上市规则及上市指南的适用要求及/或联交所授出的相关豁免及同意。
- 6.3 投资者向本公司、联席保荐人及整体协调人陈述并保证,**附表**二所载的与其自身及其 担任成员的公司集团相关的说明以及应监管机构及/或本公司、联席保荐人、整体协调 人及其各自联属人士要求及/或向其提供的所有投资者相关信息均属真实、完整、准确 且不具有误导性。在不损害第 6.1(b)条规定的原则下,投资者不可撤销地同意,公开文 件、营销和路演材料及/或本公司、联席保荐人及/或整体协调人或其代表可能发布 的与全球发售有关的其他公告或展示文件中可提及并加入其名称以及本协议的全部或 部分描述(包括附表二所载的描述),前提是在本公司、联席保荐人及整体协调人自 行认为需要的范围内。投资者承诺,尽快提供有关其自身、其所有权(包括最终实益 所有权)及/或有关本公司、联席保荐人及/或整体协调人为确保其遵守适用法律及 / 或公司或证券登记及 / 或相关监管机构(包括但不限于联交所、证监会及中国证监 会)而合理要求事项的其他信息及/或支持文件。投资者在此同意,在审阅了将被纳 入不时提供给投资者的公开文件初稿以及涉及全球发售的其他营销材料中的与其自身 或其所属公司集团相关的说明,并进行投资者可能合理要求的修订(如有)之后,投 资者应视为作出了保证,即,与其自身或其所属的公司集团相关的说明在所有方面均 属真实、准确、完整且不具有误导性或欺骗性。
- 6.4 投资者了解,第6.1 条及第 6.2 条中的陈述、保证、承诺、承认和确认是香港法律及美国证券法等法律法规所要求的。投资者确认,本公司、联席保荐人、整体协调人、包销商及其各自的附属公司、代理人、联属人士、顾问及其他人士将依赖本协议中所载的投资者保证、承诺、陈述、承认和确认的真实性、完整性及准确性,并且投资者同意如果本协议中的任何保证、承诺、陈述、承认或确认的任何方面不再真实、准确和完整或具有误导性或欺骗性,将立即书面通知本公司、联席保荐人及整体协调人。
- 6.5 投资者同意并承诺,对于向本公司、联席保荐人、整体协调人及全球发售的包销商 (前述每一方代表其自身或以信托方式代表其各自的联属人士)、证券法中定义的控 制其的任何人士、及其各自的高级管理人员、董事、监事、雇员、员工、联系人、合

伙人、代理人和代表(统称为"**受偿方**"),就认购投资者股份、投资者股份或本协议以任何方式提起或确立的任何及一切损失、费用、支出、索赔、诉讼、责任、法律程序或损害赔偿,包括投资者或其高级管理人员、董事、雇员、员工、联属人士、代理人、代表、联系人或合伙人的或其造成的违反或指称违反本协议的行为或本协议项下的任何作为或不作为或声称的作为或不作为,以及任何受偿方就以前述事项为理由、因前述事项引起或有关的任何该等索赔、诉讼或法律程序,或因质疑或抗辩任何该等索赔、诉讼或法律程序而可能蒙受或发生的任何及一切费用、收费、损失或支出,将在税后基础上按要求向该等受偿方作出完全及有效的弥偿并使其免受损害。

- 6.6 投资者在第6.1条、第 6.2条、第 6.3条、第 6.4条及第 6.5条(视情况而定)中作出的每一项承认、确认、陈述、保证及承诺应理解为单独的承认、确认、陈述、保证或承诺,并应视为在上市日期及递延交付日期(如适用)重复作出。
- 6.7 本公司陈述、保证并承诺:
  - (a) 其依据中华人民共和国的法律依法成立并有效存续;
  - (b) 其具有全面的权力、权限及能力,并已采取达成和履行其在本协议下的义务所需的所有行动,且本协议一经签署,将构成其合法、有效且具有约束力的义务;
  - (c) 在已付款并且遵守第5.1 条规定的禁售期的前提下,投资者股份将并且在根据第4.4 条交付给投资者时已缴清股款,可自由转让且不附带所有期权、留置、押记、抵押、质押、权利主张、股权、产权负担及其他第三方权利,并应与届时在联交所发行并上市的 H 股享有同等地位;
  - (d) 本公司、本公司最大股东、本集团任何成员公司及其各自的联属人士、董事、高级管理人员、监事、雇员及代理人均未与任何投资者或其联属人士、董事、监事、高级管理人员、雇员、代理人或代表达成任何与上市规则(包括上市指南适用段落所载的规定)不符的协议或安排,包括任何附函;及
  - (e) 除本协议规定的以外,本公司、或本集团任何成员公司及其各自的任何联属人士、董事、高级管理人员、监事、雇员、代理人或代表未与任何政府机关或任何第三方就任何投资者股份达成任何安排、协议或承诺。
- 6.8 本公司承认、确认并同意,投资者将依赖国际发售通函所载的信息,且就国际发售通 函而言,投资者与购买国际发售中的 H 股的其他投资者具有相同权利。

#### 7 终止

- 7.1 本协议可在以下情况下终止:
  - (a) 根据第 3.2 条、第 4.6 条或第 4.8 条终止;
  - (b) 如果在国际发售的交割当日或如适用,递延交付日期或之前投资者方面严重违 反本协议(或根据第5.2条转让投资者股份的投资者全资附属公司的情形)(包 括投资者严重违反本协议项下的任何陈述、保证、承诺、承认及确认),则(i)

本公司或(ii)联席保荐人和整体协调人(共同行事)中的每一方可自行终止本协议(即便有任何与本协议相反的规定);或

- (c) 投资者、本公司、联席保荐人及整体协调人书面同意后终止本协议。
- 7.2 在不损害第 7.3 条规定的原则下,如果根据第 7.1 条终止本协议,本公司、联席保荐人及整体协调人无须继续履行其在本协议项下的各自义务(第 8.1 条项下的保密义务除外),投资者、本公司、联席保荐人及整体协调人在本协议项下的权利和责任(下文第11 条项下的权利除外)应终止,并且投资者、本公司、联席保荐人及整体协调人均无权向投资者、本公司、联席保荐人或整体协调人中的任何其他方(视情况而定)提出任何索赔,但不得损害投资者、本公司、联席保荐人或整体协调人在该等终止之时或之前就本协议条款对投资者、本公司、联席保荐人或整体协调人中的任何其他方(视情况而定)已产生的权利或责任。
- 7.3 即使本协议终止,第 6.5 条及投资者在本协议中作出的弥偿保证,以及第 10、12、13 条在任何情况下应继续有效。

#### 8 公布和保密

- 8.1 除非本协议和投资者签订的保密协议中另有规定,否则未经其他各方的事先书面同意,任何一方不得披露任何有关本协议或本协议预期交易或涉及本公司、联席保荐人、整体协调人、投资者的任何其他安排的信息。尽管有前述规定,任何一方可在以下情况下披露本协议:
  - (a) 向联交所、证监会、中国证监会及/或本公司、联席保荐人及/或整体协调人 受制的其他监管机构披露,且将由本公司或其代表刊发的公开文件、营销和路 演材料以及本公司、整体协调人及/或将由联席保荐人或其代表刊发的与全球 发售有关的其他公告或展示文件中可对投资者的背景以及本公司和投资者之间 的关系作出说明;
  - (b) 向任何联席保荐人和整体协调人以及向各方、联席保荐人和整体协调人的法律和财务顾问、审计师、及其他顾问、联属人士、联系人、董事、高级管理人员、监事和相关雇员、代表和代理人披露,但前提是披露方应: (i)促成该方的每一该等法律、财务及其他顾问、联属人士、联系人、董事、高级管理人员、监事和相关雇员、代表和代理人知晓并遵守本协议中列明的所有保密义务,及(ii)仍对该方的该等法律、财务及其他顾问、联属人士、联系人、董事、高级管理人员、监事和相关雇员、代表和代理人违反该等保密义务的行为负责;及
  - (c) 任何一方根据任何适用法律或对该方具有管辖权的任何政府机关或机构(包括联交所、证监会及中国证监会)或证券交易所规则的要求(包括根据《公司(清盘及杂项条文)条例》和上市规则将本协议作为重大合约提交给香港公司注册处办理登记并向公众展示),或具有管辖权的任何政府机关的任何有约束力的判决、命令或要求予以披露。

- 8.2 投资者不得提及或披露任何有关本协议或本协议任何附属事项的信息,除非投资者已就该等披露的原则、形式及内容提前征询了本公司、联席保荐人及整体协调人的意见,并获得彼等的事先书面同意。
- 8.3 本公司应尽其合理努力,在任何公开文件获刊发前提供公开文件中涉及本协议、本公司与投资者的关系以及投资者总体背景资料的任何声明,以供投资者审核。投资者应与本公司、联席保荐人及整体协调人合作,以确保此等公开文件中提及的内容真实、完整、准确、不具误导性或欺骗性且公开文件中没有遗漏重大信息,并应立即向本公司、联席保荐人及整体协调人及其各自的法律顾问提供任何意见和证明文件。
- 8.4 投资者立即承诺就编制第8.1 条提及的任何需作出的披露提供一切合理所需的协助(包括提供有关该方、其背景资料、其与本公司的关系、其所有权(包括最终实益所有权)、及/或本公司、联席保荐人或整体协调人为了以下目的可能合理要求的事项的进一步信息及/或支持文件): (i)在本协议之日后更新公开文件中对投资者的描述并核实该等描述,及(ii)使本公司、联席保荐人及/或整体协调人遵守适用的公司或证券登记要求及/或主管监管机构(包括联交所、证监会及中国证监会)的要求。

#### 9 通知

9.1 本协议下传达的所有通知应使用英文或中文书写,且应以第 9.2 条要求的形式发送至以下地址:

<u>各方</u>	通讯方式	地址
本公司	电邮:	中国福建省宁德市蕉
	ChenJ14@catl.com	城区漳湾镇新港路 2 号
	收件人:	
	陈津	
投资者	电邮:	新加坡莱佛士坊 50号
	maillorder@gyasset.com	新置地大厦 45 楼 4505 室
	op_perseverance@gyasset.com	
	收件人:	
	Trade Team & OP Team	
CICC	电邮:	香港中环港景街1号
	IB_Project_bright8@cicc.com.cn	国际金融中心一期 29 楼
	收件人:	

	Bright 8 项目团队	
CSCI	电邮: Project.Bright8@csci.hk Project.Bright8.ECM@csci.hk  收件人:	香港中环康乐广场 8 号交易广场二期 18 楼
JPM FE	Bright 8 项目团队 <i>电邮</i> :  PROJECTBRIGHT8_WG@jpmorgan.com  PROJECTBRIGHT8_ECM@jpmorgan.com	香港中环干诺道中 8 号遮打大厦 28 楼
IDM ADAC	收件人:  ECM/ECM Syndicate Desk (Bright 8 项目 团队)	<b>承进山五工建送山 0</b>
JPM APAC	电邮: PROJECTBRIGHT8_WG@jpmorgan.com PROJECTBRIGHT8_ECM@jpmorgan.com 收件人: ECM/ECM Syndicate Desk (Bright 8 项目 团队)	香港中环干诺道中 8 号遮打大厦 28 楼
BOFA	<i>电邮</i> :  dg.project_bright_8@bofa.com <i>收件人</i> :  Bright 8 项目团队	香港中环皇后大道中 2号长江集团中心55 楼
GS	电邮: gs-bright8-core@gs.com gs-bright8-ECM@gs.com 收件人:	香港中环皇后大道中 2号长江集团中心 68 楼

	Bright 8 项目团队	
MS	<i>电邮</i> :  pj_bright8_all@morganstanley.com <i>收件人</i> :  Bright 8 项目交易团队	香港西九龙柯士甸道 西1号环球贸易广场 46楼
UBS	<i>电邮</i> : ol-gb+-project-bright-8@ubs.com <i>收件人:</i> Bright 8 项目(全球银行)	香港中环金融街 8 号 国际金融中心二期 52 楼

9.2 本协议项下交付的任何通知应以专人交付或预付邮资的邮寄方式送达。通知如由专人交付,则在送达之时视作收妥;如以电子邮件发出,则在发出之时视作收妥(以发件方发送电子邮件的设备上记录的时间为准,无论该电子邮件是否被确认收悉,除非发件方最终得知有关电子邮件未能成功交付);及如以预付邮资的邮件寄出(若无证据表明此前已收妥),则在寄出后满 48 小时(或满 6 日,如为航空邮件)视作收妥。如通知于非营业日获收,则视作在下一营业日收妥。

#### 10 一般规定

- 10.1 每一方确认并陈述,本协议已获其正式授权,并由其妥为签署并交付;本协议构成各方合法、有效、具有约束力的义务,并可依据本协议条款对其强制执行。除本公司为进行全球发售而可能要求但未取得的同意、批准和授权外,该方在履行其在本协议下的义务时,无需获得任何公司、股东或其他方的同意、批准或授权,且各方进一步确认其能够履行本协议下规定的义务。
- 10.2 本协议中规定的各联席保荐人及整体协调人的义务是个别的(而非共同的或共同及个别的)。任何联席保荐人或整体协调人都不对任何其他联席保荐人或整体协调人未能履行其在本协议项下各自的义务承担责任,任何此类未履行行为均不得影响任何其他联席保荐人或整体协调人行使本协议条款的权利。尽管有前述规定,各联席保荐人及整体协调人均有权在适用法律允许的范围内单独或与其他联席保荐人或整体协调人共同行使其在本协议项下的任何或全部权利。
- 10.3 就本协议而言,本公司及整体协调人善意作出的有关投资者股份数目及发售价的计算和认定以及投资者根据第 4.2 条需要支付的金额应具有决定性及约束力,但有明显错误者除外。
- 10.4 投资者、本公司及 CICC 应就为本协议之目的或针对本协议所要求或可能要求的致第三方的任何通知或第三方的同意及 / 或批准相互配合。

- 10.5 对本协议的任何修改或变更应按照第 10.11 条规定以书面形式作出并由全体各方或其代表签署后生效。
- 10.6 本协议仅以中文签署。
- 10.7 除非相关各方另行书面商定,否则各方应自行承担因本协议而产生的法律和专业人员 收费、费用及开支,但因本协议项下拟进行的任何交易产生的印花税应由相关转让方/卖方和相关受让方/买方平均承担。
- 10.8 时间对本协议至关重要,但本协议中提及的任何时间、日期或期限可由各方书面协商 一致并经联席保荐人及整体协调人书面同意后延期。
- 10.9 本协议的所有规定在能够得到履行或遵行的范围内应继续全面有效,而无论是否根据 第4条完成了交割,但涉及当时已履行的事项且按照本协议规定终止的规定除外。
- 10.10 除投资者签订的保密协议以外,本协议构成各方就投资者投资于本公司的完整协议和 谅解。本协议取代就本协议标的事项而先前达成的所有书面或口头承诺、担保、保证、 陈述、通讯、谅解及协议。
- 10.11 除本第 10.11 条另行列明的以外,非本协议一方的人士不享有根据《合约(第三者权利) 条例》执行本协议任何条款的权利,但这不影响除《合约(第三者权利)条例》以外 存在的或可享有的任何第三者权利或救济:
  - (a) 各联席保荐人及整体协调人可强制执行(i)第2.2条、第3条、第4条、第5条、第6条、第7条及第8条;及(ii)本协议任何其他赋予该等联席保荐人及/或整体协调人权益的条款(但应在如同其为本协议一方的相同范围内)。
  - (b) 除第 3.2 条另有规定的本协议应立即终止的情况,或根据第 4.6 条或第 4.8 条规定的任何联席保荐人、整体协调人及 / 或其各自的联属人士可终止本协议(两种情况下均无需获得所有联席保荐人及整体协调人的书面同意)的情况外,未经所有联席保荐人及整体协调人的书面同意,不得终止或取消本协议,亦不得修订、修改或放弃任何条款。
  - (c) 受偿方可强制执行并依赖第6.5条(但应在如同其为本协议一方的相同范围内)。 在未获得除联席保荐人及整体协调人之外的受偿方同意的情况下可终止或取消 本协议,并可修订、修改或放弃任何条款。
- 10.12 联席保荐人及整体协调人均有权并特此获授权,将其所有或任何的相关权利、职责、权力和酌情决定权以其认为合适的方式和条款授予其任何一名或多名联属人士(可通过或不通过正式手续,且无需就任何此等授予事先通知本公司或投资者)。在进行任何该等授予后,该等联席保荐人或整体协调人仍应,个别地而非共同地,亦不是个别及共同地对根据本分条被授予相关权利、职责、权力及/或酌情决定权的任何联属人士的一切作为和不作为负责。
- 10.13 一方延迟或未(全部或部分)行使或强制执行本协议或法律规定的任何权利不得视为 免除或放弃或以任何方式限制该方进一步行使或强制执行该等权利或任何其他权利的 能力。对任何该等权利或救济的单次或部分行使不得排除对该等权利的任何其他行使

或进一步行使,或对任何其他权利或救济的行使。本协议中规定的权利、权力和救济可以累积,且不排除任何权利、权力和救济(无论是法律规定的权利或其他权利)。 放弃追究违反本协议任何规定的任何行为均无效也不得以默示的形式放弃,除非以书面形式放弃并由放弃的一方书面签署。

- 10.14 如果任何时候本协议的任何规定根据任何司法管辖区的法律在任何方面属于或变得非法、无效或不可强制执行,不得影响或损害:
  - (a) 本协议任何其他规定在该司法管辖区的合法性、有效性或强制执行性;或
  - (b) 本协议任何其他规定在任何其他司法管辖区法律项下的合法性、有效性或强制 执行性。
- 10.15 本协议应对各方及其各自的继承人、执行人、管理人、继任者和许可受让人具有约束力,且专门有利于各方及其各自的继承人、执行人、管理人、承继人和许可受让人的利益,任何其他人士均不应基于或由于本协议而取得或享有任何权利。除了内部重组或重整目的外,任何一方不得出让或转让本协议的利益或本协议项下的益处、利益或权利的全部或任何部分。本协议项下的义务不得转让。
- 10.16 如果投资者在上市日期或递延交付日期(如适用)当日或之前违反其保证,在不影响就其他各方因此所蒙受全部损失和损害而向投资者索赔的所有权利的前提下,即便有与本协议相反的任何规定,本公司及联席保荐人和整体协调人有权解除本协议,且各方在本协议下的所有义务应立即终止。
- 10.17 每一方向其他各方承诺,其应签署、履行并促使签署、履行为使本协议规定生效所需的进一步文件和行为。

#### 10.18 承认美国特别处置机制:

- (a) 如任何身为适用实体的订约方受制于美国特别处置机制下的某项法律程序,则 该订约方对本协议及其项下任何利益及义务的转让将具有效力,如同在本协议 及其项下任何利益及义务受美国或美国某州法律管辖的情况下,有关转让根据 美国特别处置机制具有效力一样。
- (b) 如任何身为适用实体的订约方或该订约方的某位金融控股公司法案联属人士受制于美国特别处置机制下的某项法律程序,则本协议下可对该订约方行使的默认权利获允许行使,但其限度不得大于在本协议受美国或美国某州法律管辖的情况下,有关默认权利根据美国特别处置机制可予行使的限度。
- (c) 如本协议所用,
  - (i) "金融控股公司法案联属人士"具有《美国法典》第 12 章第 1841(k)条赋 子"联属人士"一词的涵义,并应据此诠释;
  - (ii) "适用实体"指下列任何一项:

- (A) 《美国联邦法规汇编》第 12 章第 252.82(b)条所定义的"**适用实** 体",并应据此诠释;
- (B) 《美国联邦法规汇编》第 12 章第 47.3(b)条所定义的"**适用银行**", 并应据此诠释:或
- (C) 《美国联邦法规汇编》第 12 章第 382.2(b)条所定义的"**适用 FSI**", 并应据此诠释:
- (iii) "**默认权利**"具有《美国联邦法规汇编》第 12 章第 252.81、47.2 或 382.1 条(视何者适用而定)所赋予的涵义并应据此诠释:及
- (iv) "美国特别处置机制"指(i)《联邦存款保险法案》及据其颁布的法规及(ii) 《多德-弗兰克华尔街改革及消费者保护法案》第二卷及据其颁布的法规。

#### 11 管辖法律及司法权区

- 11.1 本协议及各方之间的关系应受香港法律管辖,并据以解释。
- 11.2 因本协议或其违约、终止或无效引起或与之有关的任何纠纷、争端或权利主张应根据提交仲裁申请时之日生效的香港国际仲裁中心机构仲裁规则以仲裁方式解决。仲裁地点应为香港而仲裁程序的管辖法律为香港法律。仲裁庭应由三名仲裁员组成,仲裁程序应使用英语。仲裁庭的决定和裁决是终局的,对各方均具有约束力并可在任何具有管辖权的法院强制执行。各方不可撤销且无条件地放弃向任何司法机关进行任何形式的上诉、复核或申索的任何及一切权利,只要该等豁免可有效作出即可。尽管有上述规定,在任命仲裁庭之前,各方有权向具有管辖权的法院寻求临时禁令救济或其他临时救济。在不损害国家法院管辖范围内可能提供的临时救济的情况下,仲裁庭应有充分的权限授予临时救济或命令各方请求法院修改或撤销由该等法院发出的任何临时或初步救济,并针对任何一方未能尊重仲裁庭的命令而裁决支付赔偿金。

#### 12 豁免权

12.1 如果在任何司法管辖区的任何法律程序(包括仲裁程序)中,投资者为其自身或其资产、财产或收入拥有或主张获得以下任何豁免(以主权豁免或君主地位豁免或其他理由):任何法律行动、诉讼、程序或其他法律流程(包括仲裁程序),抵消或反索赔,任何法院的司法管辖,法律文书的送达,任何判决、决定、认定、命令或裁决(包括任何仲裁裁决)执行时或辅助执行的扣押,为了给予任何救济或强制执行任何判决、决定、认定、命令或裁决(包括任何仲裁裁决)的其他法律行动、诉讼或程序,或在任何该等程序中有属于其自身或其资产、财产或收入的情形(无论是否提出权利主张),投资者在此不可撤销且无条件地放弃并同意在任何该等程序中不申请或主张任何该等豁免。

#### 13 法律程序文件代理人

13.1 投资者不可撤销地委任位于香港中环干诺道中 41 号盈置大厦 15 楼 1525 室的高毅研究 咨询有限公司,代表其接收香港法律程序中送达的法律程序文件。将任何法律程序文

件送达至法律程序文件代理人,即视为该等文件已妥为送达(无论是否已转交给投资者或由投资者转交)。

13.2 如果该法律程序文件代理人因任何原因而无法再继续任职,或其香港地址不再存在,则投资者不可撤销地同意,其将另行委任一名为本公司、联席保荐人及整体协调人认可的替代法律程序文件代理人,并在此等委任的 30 天内,向本公司、联席保荐人及整体协调人送达一份新法律程序文件代理人的接受委任书。

#### 14 副本

14.1 本协议可通过手签或电子方式签署任何数量的副本,每一方各有一份单独副本。每份 副本均为原件,但所有副本应共同构成一份完整的协议。以电子邮件附件(PDF)或 传真形式交付签字后的本协议签字页副本应视为有效的交付形式。

本协定于文首列明的日期由下列各方正式授权签署,以昭信守。

为且代表 宁德时代新能源科技股份有限公司

姓名: 蒋理

职务:副总经理兼董事会秘书

# 为及代表:

PERSEVERANCE ASSET MANAGEMENT INTERNATIONAL (SINGAPORE) PTE. LTD.

(代表其所管理或担任投资顾问的组合)

签署:

姓名: 邓晓峰

职位: Director

为及代表:

中国国际金融香港证券有限公司

签署:

姓名:丁辰

职位: 执行董事

## 附表一 投资者股份

#### 投资者股份数目

投资者股份数目须等于: (1) 相当于 80,000,000 美元的港元(按照招股章程所披露的港元兑美元汇率计算(不含投资者就投资者股份所需支付的经纪佣金及征费))除以 (2) 发售价,向下取整至最接近 100 股 H 股的整数每手买卖单位。

根据上市规则第 18 项应用指引第 4.2 段、上市指南第 4.14 章及联交所授出的豁免(如有),倘若香港公开发售出现超额认购,将由投资者根据本协议认购的投资者股份数目可能受国际发售与香港公开发售之间的发售 H 股重新分配所影响。倘若香港公开发售的 H 股总需求量属于本公司的最终招股章程"全球发售的架构 - 香港公开发售 – 重新分配"一节所载的情况,投资者股份数目可能按比例进行调整。

此外,联席保荐人、整体协调人及本公司可全权酌情调整投资者股份数目,以遵守上市规则的相关规定,包括但不限于上市规则第 8.08 条的公众持股量规定及上市规则附录 F1 所载的配售指引。

# 附表二 投资者详情

## 投资者

注册成立地: 新加坡

注册证书编号: 201833493C

商业登记号码: N/A

法人机构识别编码: 549300XTNDL4NYEGVH13

营业地址及电话及联系人: 地址: 新加坡莱佛士坊 50 号新置地大厦 45 楼 4505 室: 电话: +65 6808 6505: 联系人: 王博

主要业务: 投资管理及投资咨询

最终控股股东: PERSEVERANCE ASSET MANAGEMENT

INTERNATIONAL

最终控股股东的注册地: 开曼群岛

最终控股股东的商业登记号码及法人机 314322; 549300SNI8JVMUWCLA40 构识别编码:

最终控股股东的主要业务: 投资管理及投资咨询

股东及持有之权益: 100%

相关投资者类别(联交所的 FINI 承配人名 基石投资者 单模板所载或按 FINI 界面或上市规则要

求须就承配人披露的任何承配人类别):

则》第1章所定义)

将纳入招股章程中的有关投资者的描述:

Perseverance Asset Management International (Singapore) Pte. Ltd. ("Perseverance Asset Management") acts as the investment advisor or investment manager of four investment funds and a separated managed account (collectively the "Perseverance Funds"). No single ultimate beneficial owner holds 30% or more interests in each of the Perseverance Funds. Perseverance Asset Management is a private limited company incorporated in Singapore on October 1, 2018, and holds a Capital Markets Services License for fund management with Monetary Authority of Singapore. The ultimate controlling shareholder of Perseverance

现有股东、董事或其紧密联系人(如《上市规

Asset Management is Perseverance Asset Management International, which is principally engaged in investment management and investment advisory services. Perseverance Asset Management is entering the cornerstone investment agreement with the Company in its capacity as an investment advisor or investment manager and on behalf of certain investment funds.

## CORNERSTONE INVESTMENT AGREEMENT

# MAY 8, 2025

# CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED

宁德时代新能源科技股份有限公司

AND

ZENITH HOP INTERNATIONAL LIMITED

AND

MERRILL LYNCH (ASIA PACIFIC) LIMITED

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#### THIS AGREEMENT (this "Agreement") is made on May 8, 2025

#### **BETWEEN**:

- (1) CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED (宁德时代新能源科技股份有限公司), a joint stock company incorporated in the PRC with limited liability on December 16, 2011, having its registered office at No. 2 Xingang Road, Zhangwan Town Jiaocheng District, Ningde City, Fujian Province, PRC (the "Company");
- (2) ZENITH HOP INTERNATIONAL LIMITED, a company incorporated in British Virgin Islands whose registered office is at Vistra Corporate Services Centre, Wickhams Cay II, Road Town, Tortola, VG1110, British Virgin Islands (the "Investor"); and
- (3) MERRILL LYNCH (ASIA PACIFIC) LIMITED of 55/F, Cheung Kong Center, 2 Queen's Road Central, Central, Hong Kong ("BOFA").

#### **WHEREAS:**

- (A) The Company has made an application for listing of its H Shares (as defined below) on the Stock Exchange (as defined below) by way of a global offering (the "Global Offering") comprising:
  - (i) a public offering by the Company for subscription of H Shares (subject to reallocation and the Offer Size Adjustment Option (as defined below)) by the public in Hong Kong (the "Hong Kong Public Offering"); and
  - (ii) a conditional placing of H Shares (subject to reallocation, the Offer Size Adjustment Option and the Over-allotment Option (as defined below) offered by the Company outside the United States to investors (including placing to professional and institutional investors in Hong Kong) in reliance on Regulation S (as defined below) under the Securities Act (as defined below) (the "International Offering").
- (B) CHINA INTERNATIONAL CAPITAL CORPORATION HONG KONG SECURITIES LIMITED ("CICC"), CHINA SECURITIES (INTERNATIONAL) CORPORATE FINANCE COMPANY LIMITED ("CSCI"), J.P. MORGAN SECURITIES (FAR EAST) LIMITED ("JPM FE") and BOFA are acting as the joint sponsors of the Global Offering (the "Joint Sponsors"), and CICC, CSCI, J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED ("JPM APAC"), BOFA, GOLDMAN SACHS (ASIA) L.L.C. ("GS"), MORGAN STANLEY ASIA LIMITED ("MS") and UBS AG HONG KONG BRANCH ("UBS")¹ are acting as the overall coordinators of the Global Offering (the "Overall Coordinators").
- (C) The Investor wishes to subscribe for the Investor Shares (as defined below) as part of the International Offering, subject to and on the basis of the terms and conditions set out in this Agreement.

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<sup>&</sup>lt;sup>1</sup> UBS AG HONG KONG BRANCH is incorporated in Switzerland with limited liability.

(D) It is intended that subject to mutual agreement on terms and conditions having been reached, the Overall Coordinators and underwriters (to be named in the International Underwriting Agreement) will enter into an underwriting agreement for the International Offering with the Company to, among others, conditionally underwrite the Investor Shares to be subscribed by the Investor hereunder.

#### IT IS AGREED as follows:

#### 1 DEFINITIONS AND INTERPRETATIONS

- 1.1 In this Agreement, including its schedules and recitals, each of the following words and expressions shall, unless the context requires otherwise, have the following meanings:
  - "affiliate" in relation to a particular individual or entity, unless the context otherwise requires, means any individual or entity which directly or indirectly, through one or more intermediaries, controls, or is controlled by, or is under common control with, the individual or entity specified. For the purposes of this definition, the term "control" (including the terms "controlling", "controlled by" and "under common control with") means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a person, whether through the ownership of voting securities, by contract, or otherwise;
  - "AFRC" means the Accounting and Financial Reporting Council of Hong Kong;
  - "Aggregate Investment Amount" means the amount equal to the Offer Price multiplied by the number of Investor Shares;
  - "Approvals" has the meaning given to it in clause 6.2(g);
  - "associate/close associate" shall have the meaning ascribed to such term in the Listing Rules and "associates/close associates" shall be construed accordingly;
  - "Brokerage" means brokerage calculated as 1% of the Aggregate Investment Amount as required by paragraph 7(1) of Fees Rules (as defined under the Listing Rules);
  - "business day" means any day (other than Saturday and Sunday and a public holiday in Hong Kong) on which licensed banks in Hong Kong are generally open to the public in Hong Kong for normal banking business and on which the Stock Exchange is open for the business of dealing in securities;
  - "CCASS" means the Hong Kong Central Clearing and Settlement System established and operated by The Hong Kong Securities Clearing Company Limited;
  - "Closing" means closing of the subscription of the Investor Shares in accordance with the terms and conditions of this Agreement;
  - "CMI(s)" means the capital market intermediary(ies) appointed by the Company for the purpose of the Global Offering and shall have the meaning ascribed to such term in the Code of Conduct for Persons Licensed by or Registered with the SFC;
  - "Companies Ordinance" means the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time;

"Companies (Winding Up and Miscellaneous Provisions) Ordinance" means the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"connected person/core connected person" shall have the meaning ascribed to such term in the Listing Rules and "connected persons/core connected persons" shall be construed accordingly;

"connected relationship" shall have the meaning ascribed to such term and as construed under the CSRC Filing Rules;

"Contracts (Rights of Third Parties) Ordinance" means the Contracts (Rights of Third Parties) Ordinance (Chapter 623 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"controlling shareholder" shall, unless the context otherwise requires, have the meaning ascribed to such term in the Listing Rules and "controlling shareholders" shall be construed accordingly;

"CSRC" means the China Securities Regulatory Commission;

"Delayed Delivery Date" means, subject to the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become unconditional and not having been terminated, such later date as the Overall Coordinators shall notify the Investor in accordance with clause 4.3;

"CSRC Filing Rules" means the Trial Administrative Measures of Overseas Securities Offering and Listing by Domestic Companies (境内企业境外发行证券和上市管理试行办法) and supporting guidelines issued by the CSRC, as amended, supplemented or otherwise modified from time to time;

"dispose of" includes, in respect of any Relevant Shares, directly or indirectly;

- (i) offering, pledging, charging, selling, mortgaging, lending, creating, transferring, assigning or otherwise disposing of any legal or beneficial interest (including by the creation of or any agreement to create or selling or granting or agreeing to sell or grant any option or contract to purchase, subscribe for, lend or otherwise transfer or dispose of or any warrant or right to purchase, subscribe for, lend or otherwise transfer or dispose of, or purchasing or agreeing to purchase any option, contract, warrant or right to sell or creating any encumbrance over or agreeing to create any encumbrance over), either directly or indirectly, conditionally or unconditionally, or creating any third party right of whatever nature over, any legal or beneficial interest in the Relevant Shares or any other securities convertible into or exercisable or exchangeable for such Relevant Shares, or that represent the right to receive, such Relevant Shares, or agreeing or contracting to do so, whether directly or indirectly and whether conditionally or unconditionally; or
- (ii) entering into any swap or other arrangement that transfers to another, in whole or in part, any beneficial ownership of the Relevant Shares or any interest in them, or in any of the economic consequences or incidents of ownership of such Relevant Shares or such other securities or any interest in them; or

- (iii) entering into any other transaction directly or indirectly with the same economic effect as any of the foregoing transactions described in (i) and (ii) above; or
- (iv) agreeing or disclosing or contracting to, or publicly announcing an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise; and "disposal" shall be construed accordingly;

"FINI" shall have the meaning ascribed to such term to in the Listing Rules;

"Global Offering" has the meaning given to it in Recital (A);

"Governmental Authority" means any governmental, inter-governmental, regulatory or administrative commission, board, body, department, authority or agency, or any stock exchange, self-regulatory organization or other non-governmental regulatory authority, or any court, judicial body, tribunal or arbitrator, in each case whether national, central, federal, provincial, state, regional, municipal, local, domestic, foreign or supranational (including without limitation, the Stock Exchange, the SFC and the CSRC);

"Group" means the Company and all of its subsidiaries or, where the context so requires, in respect of the period before the Company became the holding company of its present subsidiaries, the business operated by such subsidiaries or their predecessors (as the case maybe);

"H Share(s)" means the ordinary share(s) in the share capital of the Company with a monial value of RMB1.00 each, which are to be subscribed for and traded in Hong Kong dollar, and for which an application has been made for listing and permission to trade on the Stock Exchange;

"HK\$" or "Hong Kong dollar" means the lawful currency of Hong Kong;

"Hong Kong" means the Hong Kong Special Administrative Region of the PRC;

"Hong Kong Public Offering" has the meaning given to it in Recital (A);

"Indemnified Parties" has the meaning given to it in clause 6.5, and "Indemnified Party" shall mean any one of them, as the context shall require;

"International Offering" has the meaning given to it in Recital (A);

"International Offering Circular" means the final offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering;

"Investor-related Information" has the meaning given to it in clause 6.2(i);

"Investor Shares" means the number of H Shares to be subscribed for by the Investor in the International Offering in accordance with the terms and conditions herein and as calculated in accordance with Schedule 1 and determined by the Company and the Overall Coordinators;

- "Laws" means all laws, statutes, legislation, ordinances, measures, rules, regulations, guidelines, guidance, decisions, opinions, notices, circulars, directives, requests, orders, judgments, decrees or rulings of any Governmental Authority (including without limitation, the Stock Exchange, the SFC and the CSRC) of all relevant jurisdictions;
- "Levies" means the SFC transaction levy of 0.0027% (or the prevailing transaction levy on the Listing Date), the Stock Exchange trading fee of 0.00565% (or the prevailing trading fee on the Listing Date) and the AFRC transaction levy of 0.00015% (or the prevailing transaction levy on the Listing Date), in each case, of the Aggregate Investment Amount;
- "Listing Date" means the date on which the H Shares are initially listed on the Main Board of the Stock Exchange;
- "Listing Guide" means the Guide for New Listing Applicants as published by the Stock Exchange, as amended, supplemented or otherwise modified from time to time;
- "Listing Rules" means the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, and the listing decisions, guidelines and other requirements of the Stock Exchange, each as amended, supplemented or otherwise modified from time to time;
- "Lock-up Period" has the meaning given to it in clause 5.1;
- "Longstop Date" shall have the same meaning as defined in clause 3.2;
- "Offer Price" means the final Hong Kong dollar price per Share (exclusive of Brokerage and Levies) at which the H Shares are to be offered or sold pursuant to the Global Offering;
- "Over-allotment Option" has the meaning given to it in the International Offering Circular;
- "Offer Size Adjustment Option" means the option exercisable by the Company pursuant to which the Company may issue and allot additional H Shares at the Offer Price, to cover additional market demand;
- "Parties" means the named parties to this Agreement (including, for the avoidance of doubt, the Joint Sponsors and/or the Overall Coordinators, as the context requires), and "Party" shall mean any one of them, as the context shall require;
- "PRC" means the People's Republic of China, excluding, for purposes of this Agreement only, Hong Kong, Macau Special Administrative Region of the PRC and Taiwan;
- "Preliminary Offering Circular" means the preliminary offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering, as amended, supplemented or otherwise modified from time to time;
- "Professional Investor" has the meaning given to it in Part 1 of Schedule 1 to the SFO;
- "Prospectus" means the final prospectus to be issued in Hong Kong by the Company in connection with the Hong Kong Public Offering;
- "Public Documents" means the Preliminary Offering Circular and the International Offering Circular for the International Offering, the Prospectus to be issued in Hong Kong by the Company for the Hong Kong Public Offering and such other documents and announcements

which may be issued by the Company in connection with the Global Offering, each as amended, supplemented or otherwise modified from time to time;

"Regulation S" means Regulation S under the Securities Act;

"Regulators" has the meaning given to it in clause 6.2(i);

"Relevant Shares" means the Investor Shares subscribed for by the Investor or a wholly-owned subsidiary of the Investor under clause 2.2 pursuant to this Agreement, and any shares or other securities of or interests in the Company which are derived from the Investor Shares pursuant to any rights issue, capitalization issue or other form of capital reorganization (whether such transactions are to be settled in cash or otherwise);

"RMB" or "Renminbi" means Renminbi, the lawful currency of the PRC;

"Securities Act" means the United States Securities Act of 1933, as amended, supplemented or otherwise modified from time to time, and the rules and regulations promulgated thereunder;

"SFC" means The Securities and Futures Commission of Hong Kong;

"SFO" means the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"Stock Exchange" means The Stock Exchange of Hong Kong Limited;

"subsidiary" has the meaning given to it in the Companies Ordinance;

"U.S." and "United States" means the United States of America, its territories and possessions, any state of the United States and the District of Columbia;

"US\$" or "US dollar" means the lawful currency of the United States;

"underwriters" means the Hong Kong underwriters of the Hong Kong Public Offering and the international underwriters of the International Offering; and

"U.S. Person" has the meaning given to it in Regulation S under the Securities Act.

- 1.2 In this Agreement, unless the context otherwise requires:
  - (a) a reference to a "clause", "sub-clause" or "schedule" is a reference to a clause or subclause of or a schedule to this Agreement;
  - (b) the index, clause and schedule headings are inserted for convenience only and shall not affect the construction or interpretation of this Agreement;
  - (c) the recitals and schedules form an integral part of this Agreement and have the same force and effect as if expressly set out in the body of this Agreement and any reference to this Agreement shall include the recitals and schedules;
  - (d) the singular number shall include the plural and vice versa and words importing one gender shall include the other gender;

- (e) a reference to this Agreement or another instrument includes any variation or replacement of either of them;
- (f) a reference to a statute, statutory provision, regulation or rule includes a reference:
  - (i) to that statute, provision, regulation or rule as from time to time consolidated, amended, supplemented, modified, re-enacted or replaced by any statute or statutory provision;
  - (ii) to any repealed statute, statutory provision, regulation or rule which it re-enacts (with or without modification); and
  - (iii) to any subordinate legislation made under it;
- (g) references to times of day and dates are, unless otherwise specified, to Hong Kong times and dates, respectively;
- (h) a reference to a "**person**" includes a reference to an individual, a firm, a company, a body corporate, an unincorporated association or an authority, a government, a state or agency of a state, a joint venture, association or partnership (whether or not having separate legal personality);
- (i) references to "include", "includes" and "including" shall be construed so as to mean include without limitation, includes without limitation and including without limitation, respectively; and
- (j) references to any legal term for any action, remedy, method or judicial proceeding, legal document, legal status, court, official or any legal concept or thing in respect of any jurisdiction other than Hong Kong is deemed to include what most nearly approximates in that jurisdiction to the relevant Hong Kong legal term.

#### 2 INVESTMENT

- 2.1 Subject to the conditions referred to in clause 3 below being fulfilled (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) and other terms and conditions of this Agreement:
  - (a) the Investor will subscribe for, and the Company will issue, allot and place and the Overall Coordinators will allocate and/or deliver (as the case may be) or cause to be allocated and/or delivered (as the case may be) to the Investor, the Investor Shares at the Offer Price under and as part of the International Offering and through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the relevant portion of the International Offering; and
  - (b) the Investor will pay the Aggregate Investment Amount, the Brokerage and the Levies in respect of the Investor Shares in accordance with clause 4.2.
- 2.2 The Investor may elect by notice in writing served to the Company, the Joint Sponsors and the Overall Coordinators not later than three (3) business days prior to the Listing Date to subscribe

for the Investor Shares through a wholly-owned subsidiary of the Investor that is a Professional Investor and is (i) not a U.S. Person; (ii) located outside the United States; and (iii) acquiring the Investor Shares in an offshore transaction in accordance with Regulation S, provided that:

- (a) the Investor shall procure such wholly-owned subsidiary on such date to provide to the Company, the Joint Sponsors and the Overall Coordinators written confirmation that it agrees to be bound by the same agreements, representations, warranties, undertakings, acknowledgements and confirmations given in this Agreement by the Investor, and the agreements, representations, warranties, undertakings, acknowledgements and confirmations given by the Investor in this Agreement shall be deemed to be given by the Investor for itself and on behalf of such wholly-owned subsidiary; and
- (b) the Investor (i) unconditionally and irrevocably guarantees to the Company, the Joint Sponsors and the Overall Coordinators the due and punctual performance and observance by such wholly-owned subsidiary of all its agreements, obligations, undertakings, warranties, representations, indemnities, consents, acknowledgements, confirmations and covenants under this Agreement; and (ii) undertakes to fully and effectively indemnify and keep indemnified on demand each of the Indemnified Parties in accordance with clause 6.5.

The obligations of the Investor under this clause 2.2 constitute direct, primary and unconditional obligations to pay on demand to the Company, the Joint Sponsors or the Overall Coordinators any sum which such wholly-owned subsidiary is liable to pay under this Agreement and to perform promptly on demand any obligation of such wholly-owned subsidiary under this Agreement without requiring the Company, the Joint Sponsors or the Overall Coordinators first to take steps against such wholly-owned subsidiary or any other person. Except where the context otherwise requires, the term Investor shall be construed in this Agreement to include such wholly-owned subsidiary.

- 2.3 The Company and the Overall Coordinators may in their sole discretion determine that delivery of all or a portion of the Investor Shares shall take place on the Delayed Delivery Date in accordance with clause 4.3.
- 2.4 The Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering) will determine, in such manner as they may agree, the Offer Price. The exact number of the Investor Shares will be finally determined by the Company and the Overall Coordinators in accordance with Schedule 1, and such determination will be conclusive and binding on the Investor, save for manifest error.

#### 3 CLOSING CONDITIONS

3.1 The Investor's obligation under this Agreement to subscribe for, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares pursuant to clause 2.1 are conditional only upon each of the following conditions having been satisfied (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) at or prior to the Closing:

- (a) the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become effective and unconditional (in accordance with their respective original terms or as subsequently waived or varied by agreement of the parties thereto) by no later than the time and date as specified in these underwriting agreements, and neither of the aforesaid underwriting agreements having been terminated;
- (b) the Offer Price having been agreed upon between the Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering);
- (c) the Listing Committee of the Stock Exchange having granted the approval for the listing of, and permission to deal in, the H Shares (including the Investor Shares) as well as other applicable waivers and approvals and such approval, permission or waiver having not been revoked prior to the commencement of dealings in the H Shares on the Stock Exchange;
- (d) no Laws shall have been enacted or promulgated by any Governmental Authority which prohibits the consummation of the transactions contemplated in the Global Offering or herein and there shall be no orders or injunctions from a court of competent jurisdiction in effect precluding or prohibiting consummation of such transactions; and
- (e) the representations, warranties, undertakings, acknowledgements and confirmations of the Investor under this Agreement are and will be accurate, true and complete in all respects and not misleading or deceptive and that there is no material breach of this Agreement on the part of the Investor.
- 3.2 If any of the conditions contained in clause 3.1 has not been fulfilled by the Investor or waived by the Company, the Joint Sponsors and the Overall Coordinators (except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) on or before the date that is ninety (90) days after the date of this Agreement (or such other date as may be agreed in writing among the Company, the Investor, the Joint Sponsors and the Overall Coordinators) (the "Longstop Date"), the obligation of the Investor to purchase, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares shall cease and this Agreement shall be terminated immediately. Any amount paid by the Investor under this Agreement to any other party will be repaid to the Investor by such other party without interest as soon as commercially practicable and in any event no later than five (5) business days from the date of termination of this Agreement. Upon refund the entire amount paid by the Investor under this Agreement to the Investor, this Agreement will be of no effect and all obligations and liabilities on the part of the Company, the Joint Sponsors and/or the Overall Coordinators shall cease and terminate; provided that termination of this Agreement pursuant to this clause 3.2 shall be without prejudice to the accrued rights or liabilities of any Party to the other Parties in respect of the terms herein at or before such termination. For the avoidance of doubt, nothing in this clause shall be construed as giving the Investor the right to cure any breaches of the representations, warranties, undertakings, acknowledgements and confirmations given by the Investor under this Agreement during the period until the aforementioned date under this clause.
- 3.3 The Investor acknowledges that there can be no guarantee that the Global Offering will be completed or will not be delayed or terminated or that the Offer Price will be within the

indicative range set forth in the Public Documents, and no liability of the Company, the Joint Sponsors or the Overall Coordinators to the Investor will arise if the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents. The Investor hereby waives any right (if any) to bring any claim or action against the Company, the Joint Sponsors and/or the Overall Coordinators or their respective affiliates, directors, officers, supervisors, employees, partners, agents, advisors and representatives on the basis that the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents.

#### 4 CLOSING

- 4.1 Subject to clause 3 and this clause 4, the Investor will subscribe for the Investor Shares at the Offer Price pursuant to, and as part of, the International Offering and through the Overall Coordinators (and/or their respective affiliates) in their capacities as representatives of the international underwriters of the relevant portion of the International Offering. Accordingly, the Investor Shares will be subscribed for contemporaneously with the closing of the International Offering, or on the Delayed Delivery Date, at such time and in such manner as shall be determined by the Company and the Overall Coordinators.
- 4.2 Regardless of the time and manner of the delivery of the Investor Shares, the Investor shall make full payment of the Aggregate Investment Amount, together with the related Brokerage and Levies (to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators) by same day value credit at or before 8:00 a.m. (Hong Kong time) on the Listing Date in Hong Kong dollars, by wire transfer in immediately available clear funds without any deduction or set-off to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators in writing no later than one (1) clear business day prior to the Listing Date, which notice shall include, among other things, the payment account details and the total amount payable by the Investor under this Agreement.
- 4.3 If the Company and the Overall Coordinators in their sole discretion determine that delivery of all or any part of the Investor Shares should be made on a date (the "Delayed Delivery Date") later than the Listing Date, the Overall Coordinators shall notify the Investor in writing (i) no later than two (2) business days prior to the Listing Date, the number of Investor Shares which will be deferred in delivery; and (ii) no later than two (2) business days prior to the actual Delayed Delivery Date, the Delayed Delivery Date, provided that the Delayed Delivery Date shall be no later than three (3) business days following the last day on which the Over-allotment Option may be exercised. Such determination by the Company and the Overall Coordinators will be conclusive and binding on the Investor. If the Investor Shares are to be delivered to the Investor on the Delayed Delivery Date, the Investor shall nevertheless pay for the Investor Shares as specified in clause 4.2.
- 4.4 Subject to due payment(s) for the Investor Shares being made in accordance with clause 4.2, delivery of the Investor Shares to the Investor, as the case may be, shall be made through CCASS by depositing the Investor Shares directly into CCASS for credit to such CCASS investor participant account or CCASS stock account as may be notified by the Investor to the Overall Coordinators in writing no later than two (2) business days prior to the Listing Date or the Delayed Delivery Date as determined in accordance with clause 4.3.

- 4.5 Without prejudice to clause 4.3, delivery of the Investor Shares may also be made in any other manner which the Company, the Joint Sponsors, the Overall Coordinators and the Investor may agree in writing, provided that, payment for the Investor Shares shall not be later than 8:00 a.m. (Hong Kong time) on the Listing Date regardless of the time and manner of the delivery of the Investor Shares.
- 4.6 If payment of the Aggregate Investment Amount and the related Brokerage and Levies (whether in whole or in part) is not received or settled in the time and manner stipulated in this Agreement, the Company, the Joint Sponsors and the Overall Coordinators reserve the right, in their respective absolute discretions, to terminate this Agreement and in such event all obligations and liabilities on the part of the Company, the Joint Sponsors and the Overall Coordinators shall cease and terminate (but without prejudice to any claim which the Company, the Joint Sponsors and the Overall Coordinators may have against the Investor arising out of its failure to comply with its obligations under this Agreement). The Investor shall in any event be fully responsible for and shall indemnify, hold harmless and keep fully indemnified, on an after-tax basis, each of the Indemnified Parties against any loss and damages that they may suffer or incur arising out of or in connection with any failure on the part of the Investor to pay for the Aggregate Investment Amount and the Brokerage and Levies in full in accordance with clause 6.5.
- 4.7 In the event that the requirement under Rule 8.08(3) of the Listing Rules, in which no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, cannot be satisfied, the Joint Sponsors, the Overall Coordinators and the Company shall have the right to adjust the allocation of the number of Investor Shares to be subscribed by the Investor in their sole and absolute discretion to satisfy the requirement under Rule 8.08(3) of the Listing Rules.
- 4.8 None of the Company, the Joint Sponsors, the Overall Coordinators, and their respective affiliates shall be liable (whether jointly or severally) for any failure or delay in the performance of its obligations under this Agreement and each of the Company, or the Joint Sponsors, the Overall Coordinators and their respective affiliates shall be entitled to terminate this Agreement if it is prevented or delayed from performing its obligations under this Agreement as a result of circumstances beyond control of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates (as the case may be), including, but not limited to, acts of God, flood, outbreak or escalations of diseases, epidemics or pandemics including but not limited to avian influenza, severe acute respiratory syndrome, H1N1 influenza, H5N1, MERS, Ebola virus and the COVID-19, declaration of a national, international, regional emergency, disaster, calamity, crisis, economic or comprehensive sanctions, explosion, earthquake, volcanic eruption, severe transport disruption, paralysis in government operation, public disorder, political instability or threat or escalation or outbreak of hostilities, war (whether declared or undeclared), terrorism, fire, riot, rebellion, civil commotion, strike, lockout, other industrial action, general failure of electricity or other supply, aircraft collision, accidental or mechanical or electrical breakdown, technical or computer failure or failure of any money transmission system, embargo, labour dispute and changes in any existing or future Laws, any existing or future act of governmental activity or the like.

## 5 RESTRICTIONS ON THE INVESTOR

5.1 Subject to clause 5.2, the Investor for itself agrees, covenants with and undertakes to the Company, the Joint Sponsors and the Overall Coordinators that without the prior written consent of each of the Company, the Joint Sponsors and the Overall Coordinators, the Investor

will not, and will cause its affiliates not to, whether directly or indirectly, at any time during the period commencing from (and inclusive of) the Listing Date and ending on (and inclusive of) the date falling six (6) months after the Listing Date (the "Lock-up Period"), directly or indirectly, (i) dispose of, in any way, any Relevant Shares or any interest in any company or entity holding any Relevant Shares, including any security that is convertible, exchangeable, exercisable or represents a right to receive the above securities, or agrees, enters into an agreement or publicly announces an intention to enter into such a transaction; (ii) allow itself to undergo a change of control (as defined in The Codes on Takeovers and Mergers and Share Buy-backs promulgated by the SFC) at the level of its ultimate beneficial owner; (iii) enter into any transactions directly or indirectly with the same economic effect as any aforesaid transaction; or (iv) agree or contract to, or publicly announce an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise.

- 5.2 Nothing contained in clause 5.1 shall prevent the Investor from transferring all or part of the Relevant Shares to any wholly-owned subsidiary of the Investor, provided that, in all cases:
  - (a) prior to such transfer, such wholly-owned subsidiary gives a written undertaking (addressed to and in favor of the Company, the Joint Sponsors and the Overall Coordinators in terms satisfactory to them) agreeing to, and the Investor undertakes to procure that such wholly-owned subsidiary will, be bound by the Investor's obligations under this Agreement, including the restrictions in this clause 5 imposed on the Investor, as if such wholly-owned subsidiary were itself subject to such obligations and restrictions;
  - (b) such wholly-owned subsidiary shall be deemed to have given the same acknowledgements, confirmations, undertakings, representations and warranties as provided in clause 6;
  - (c) the Investor and such wholly-owned subsidiary of the Investor shall be treated as being the Investor in respect of all the Relevant Shares held by them and shall jointly and severally bear all liabilities and obligations imposed by this Agreement;
  - (d) if at any time prior to expiration of the Lock-up Period, such wholly-owned subsidiary ceases or will cease to be a wholly-owned subsidiary of the Investor, it shall (and the Investor shall procure that such subsidiary shall) immediately, and in any event before ceasing to be a wholly-owned subsidiary of the Investor, fully and effectively transfer the Relevant Shares it holds to the Investor or another wholly-owned subsidiary of the Investor, which shall give or be procured by the Investor to give a written undertaking (addressed to and in favor of the Company, the Joint Sponsors and the Overall Coordinators in terms satisfactory to them) agreeing to, and the Investor undertakes to procure that such wholly-owned subsidiary will, be bound by the Investor's obligations under this Agreement, including the restrictions in this clause 5 imposed on the Investor and gives the same acknowledgements, confirmations, undertakings, representations and warranties hereunder, as if such wholly-owned subsidiary were itself subject to such obligations and restrictions and shall jointly and severally bear all liabilities and obligations imposed by this Agreement; and

- (e) such wholly-owned subsidiary is and will be (i) not a U.S. Person; (ii) located outside the United States; and (iii) acquiring the Relevant Shares in an offshore transaction in reliance on Regulation S.
- 5.3 The Investor agrees and undertakes that, except with the prior written consent of the Company, the Joint Sponsors and the Overall Coordinators, the aggregate holding (direct and indirect) of the Investor and its close associates in the total issued share capital of the Company shall be less than 10% (or such other percentage as provided in the Listing Rules from time to time for the definition of "substantial shareholder") of the Company's entire issued share capital at all times and it would not become a core connected person of the Company within the meaning of the Listing Rules during the period of 12 months following the Listing Date and, further, that the aggregate holding (direct and indirect) of the Investor and its close associates (as defined under the Listing Rules) in the total issued share capital of the Company shall not be such as to cause the total securities of the Company held by the public (as contemplated in the Listing Rules and interpreted by the Stock Exchange, including but not limited to Rule 8.08) to fall below the required percentage set out in Rule 8.08 of the Listing Rules or such other percentage as may be approved by the Stock Exchange and applicable to the Company from time to time. The Investor agrees to notify the Company, the Joint Sponsors and the Overall Coordinators if it comes to its attention of any of the abovementioned situations.
- The Investor agrees that the Investor's holding of the Company's share capital is on a proprietary investment basis, and to, upon reasonable request by the Company, the Joint Sponsors and/or the Overall Coordinators, provide reasonable evidence to the Company, the Joint Sponsors and the Overall Coordinators showing that the Investor's holding of the Company's share capital is on a proprietary investment basis. The Investor shall not, and shall procure that none of its controlling shareholder(s), associates and their respective beneficial owners shall, apply for or place an order through the book building process for H Shares in the Global Offering (other than the Investor Shares) or make an application for H Shares in the Hong Kong Public Offering.
- 5.5 The Investor and its affiliates, associates, directors, officers, employees, agents or representatives shall not accept or enter into any arrangement or agreement, including any side letter, which is inconsistent with, or in contravention of, the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide or other written guidance published by the Hong Kong regulators) with the Company, the largest shareholder of the Company, any other member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents.
- 5.6 The Investor will be using internal resources to finance its subscription of the Investor Shares.

# 6 ACKNOWLEDGEMENTS, REPRESENTATIONS, UNDERTAKINGS AND WARRANTIES

- 6.1 The Investor acknowledges, represents, undertakes, warrants, agrees and confirms to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, agents, advisors, associates, partners and representatives makes no representation and gives no warranty or undertaking or guarantee that the Global Offering will proceed or be completed (within any particular time period or at all) or that the Offer Price will be within the indicative

range set forth in the Public Documents, and will be under no liability whatsoever to the Investor in the event that the Global Offering is delayed, does not proceed or is not completed for any reason, or if the Offer Price is not within the indicative range set forth in the Public Documents:

- (b) this Agreement, the background information of the Investor and the relationship and arrangements between the Parties contemplated by this Agreement will be required to be disclosed in the Public Documents and other marketing and roadshow materials for the Global Offering and that the Investor will be referred to in the Public Documents and such other marketing and roadshow materials and announcements and, specifically, this Agreement will be a material contract required to be filed with regulatory authorities in Hong Kong and made available on display to the public in connection with the Global Offering or otherwise pursuant to the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules;
- (c) the information in relation to the Investor as required to be submitted to the Stock Exchange under the Listing Rules or on FINI will be shared with the Company, the Stock Exchange, SFC and such other Governmental Authority as necessary and will be included in a consolidated placee list which will be disclosed on FINI to the Overall Coordinators involved in the Global Offering, and all such information is true, complete and accurate in all respects and is not misleading;
- (d) the Offer Price is to be determined solely and exclusively in accordance with the terms and conditions of the Global Offering and the Investor shall not have any right to raise any objection thereto;
- (e) the Investor Shares will be subscribed for by the Investor through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the International Offering;
- (f) the Investor will accept the Investor Shares on and subject to the terms and conditions of the memorandum and articles of association or other constituent or constitutional documents of the Company and this Agreement;
- (g) the number of Investor Shares may be affected by re-allocation of Shares between the International Offering and the Hong Kong Public Offering pursuant to Practice Note 18 of the Listing Rules or Chapter 4.14 of the Listing Guide or such other percentage as may be approved by the Stock Exchange and applicable to the Company from time to time;
- (h) the Joint Sponsors, the Overall Coordinators and the Company can adjust the allocation of the number of Investor Shares in their sole and absolute discretion for the purpose of satisfying Rule 8.08(3) of the Listing Rules which provide that no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, the minimum public float requirement under Rule 8.08(1)(a) of the Listing Rules or as otherwise approved by the Stock Exchange;
- (i) at or around the time of entering into this Agreement or at any time hereafter but before the closing of the International Offering, the Company, the Joint Sponsors and/or the Overall Coordinators have entered into, or may and/or propose to enter into,

- agreements for similar investments with one or more other investors as part of the International Offering;
- (j) none of the Company, the Joint Sponsors, the Overall Coordinators nor any of their respective subsidiaries, affiliates, agents, directors, officers, supervisors, employees, partners or representatives nor any other party involved in the Global Offering assumes any responsibility for any tax, legal, currency, economic or other consequences of the acquisition of, or in relation to any dealings in, the Investor Shares;
- (k) the Investor Shares have not been and will not be registered under the Securities Act or the securities law of any state or other jurisdiction of the United States and may not be offered, resold, pledged or otherwise transferred directly or indirectly in the United States or to or for the account or benefit of any U.S. Person except pursuant to an effective registration statement or an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act, or in any other jurisdiction or for the account or benefit of any persons in any other jurisdictions except as allowed by applicable Laws of such jurisdiction;
- (l) [Reserved];
- (m) it understands and agrees that transfer of the Investor Shares may only be made outside the United States in an "offshore transaction" (as defined in Regulation S) in accordance with Regulation S and in each case, in accordance with any applicable securities laws of any state of the United States and any other jurisdictions, and any share certificate(s) representing the Investor Shares shall bear a legend substantially to such effect;
- (n) it understands that none of the Company, the Joint Sponsors, the Overall Coordinators or any of the international underwriters of the International Offering has made any representation as to the availability of any available exemption under the Securities Act for the subsequent reoffer, resale, pledge or transfer of the Investor Shares;
- (o) except as provided for under clause 5.2, to the extent any of the Investor Shares are held by a subsidiary, the Investor shall procure that this subsidiary remains a wholly-owned subsidiary of the Investor and continues to adhere to and abide by the terms and conditions hereunder for so long as such subsidiary continues to hold any of the Investor Shares before the expiration of the Lock- up Period;
- (p) the Investor irrevocably waives to the fullest extent permitted by applicable Laws, any claims it may have against any of the Joint Sponsors, the Overall Coordinators, the underwriters and the Company, their respective affiliates, directors, officers, supervisors, employees, advisors and representatives arising out of or in connection with this Agreement and the Global Offering;
- (q) it has received (and may in the future receive) information that may constitute material, non-public information and/or inside information as defined in the SFO in connection with the Investor's investment in (and holding of) the Investor Shares, and it shall: (i) not disclose such information to any person other than to its affiliates, subsidiaries, directors, officers, employees, advisors and representatives (the "Authorized Recipients") on a strictly need-to-know basis for the sole purpose of evaluating its investment in the Investor Shares or otherwise required by Laws, until such information

becomes public information through no fault on the part of the Investor or any of its Authorized Recipients; (ii) use its best efforts to ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(q)) do not disclose such information to any person other than to other Authorized Recipients on a strictly need-to-know basis; and (iii) not and will ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(q)) do not purchase, sell or trade or alternatively, deal, directly or indirectly, in the H Shares or other securities or derivatives of the Company or its affiliates or associates in a manner that could result in any violation of the securities laws (including any insider trading provisions) of the United States, Hong Kong, the PRC or any other applicable jurisdiction relevant to such dealing;

- (r) the information contained in this Agreement, the draft Prospectus and the draft Preliminary Offering Circulars provided to the Investor and/or its representatives on a confidential basis and any other material which may have been provided (whether in writing or verbally) to the Investor and/or its representatives on a confidential basis may not be reproduced, disclosed, circulated or disseminated to any other person and such information and materials so provided are subject to change, updating, amendment and completion, and should not be relied upon by the Investor in determining whether to invest in the Investor Shares. For the avoidance of doubt:
  - (i) neither the draft Prospectus nor the draft Preliminary Offering Circular nor any other materials which may have been provided to the Investor and/or its representatives constitutes an invitation or offer or the solicitation to acquire, purchase or subscribe for any securities in any jurisdiction where such offer, solicitation or sale is not permitted and nothing contained in either the draft Prospectus or the draft Preliminary Offering Circular or any other materials which may have been provided (whether in writing or verbally) to the Investor and/or its representatives shall form the basis of any contract or commitment whatsoever;
  - (ii) no offers of, or invitations to subscribe for, acquire or purchase, any H Shares or other securities shall be made or received on the basis of the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) to the Investor and/or its representatives; and
  - (iii) the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) or furnished to the Investor, may be subject to further amendments subsequent to the entering into this Agreement and should not be relied upon by the Investor in determining whether to invest in the Investor Shares and the Investor hereby consents to such amendments (if any) and waives its rights in connection with such amendments (if any);
- (s) this Agreement does not, collectively or separately, constitute an offer of securities for sale in the United States or any other jurisdictions in which such an offer would be unlawful;
- (t) neither the Investor nor any of its affiliates nor any person acting on its or their behalf has engaged or will engage in any directed selling efforts (within the meaning of

Regulation S) with respect to the Investor Shares or any form of general solicitation or general advertising (as defined in Regulation D under the Securities Act) or in any manner involving a public offering (as defined in Section 4(2) of the Securities Act) made with respect to the Investor Shares;

- (u) it has been furnished with all information it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares and has been given the opportunity to ask questions and receive answers from the Company, the Joint Sponsors or the Overall Coordinators concerning the Company, the Investor Shares or other related matters it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares, and that the Company has made available to the Investor or its agents all documents and information in relation to an investment in the Investor Shares required by or on behalf of the Investor;
- (v) in making its investment decision, the Investor has relied and will rely only on information provided in the International Offering Circular issued by the Company and not on any other information (whether prepared by the Company, the Joint Sponsors, the Overall Coordinators or their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates or otherwise) which may have been furnished to the Investor by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators (including their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates) on or before the date hereof, and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates makes any representation and gives any warranty or undertaking as to the accuracy or completeness of any such information or materials not contained in the International Offering Circular and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and their affiliates has or will have any liability to the Investor or its directors, officers, employees, advisors, agents, representatives, associates, partners and affiliates resulting from its use of or reliance on such information or materials, or otherwise for any information not contained in the International Offering Circular;
- (w) none of the Joint Sponsors, the Overall Coordinators, the underwriters and their respective directors, officers, employees, subsidiaries, agents, associates, affiliates, representatives, partners and advisors has made any warranty, representation or recommendation to it as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, research and development, operations, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith; and except as provided in the final International Offering Circular, none of the Company and its directors, officers, supervisors, employees, subsidiaries, agents, associates, affiliates, representatives and advisors has made any warranty, representation or recommendation to the Investor as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, operations, research and development, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith;

- (x) the Investor will comply with all restrictions (if any) applicable to it from time to time under this Agreement, the Listing Rules and any applicable Laws on the disposal by it (directly or indirectly), of any of the Relevant Shares in respect of which it is or will be (directly or indirectly) or is shown by the Prospectus to be the beneficial owner;
- (y) it has conducted its own investigation with respect to the Company, the Group, and the Investor Shares and the terms of the subscription of the Investor Shares provided in this Agreement, and has obtained its own independent advice (including tax, regulatory, financial, accounting, legal, currency and otherwise) to the extent it considers necessary or appropriate or otherwise has satisfied itself concerning, including the tax, regulatory, financial, accounting, legal, currency and otherwise related to the investment in the Investor Shares and as to the suitability thereof for the Investor, and has not relied, and will not be entitled to rely, on any advice (including tax, regulatory, financial, accounting, legal, currency and otherwise), due diligence review or investigation or other advice or comfort obtained or conducted (as the case may be) by or on behalf of the Company or any of the Joint Sponsors, the Overall Coordinators or the underwriters in connection with the Global Offering and none of the Company, the Joint Sponsors, the Overall Coordinators or their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives takes any responsibility as to any tax, regulatory, financial, accounting, legal, currency or other economic or other consequences of the subscription of the Investor Shares by the Investor or in relation to any dealings in the Investor Shares;
- (z) it understands that no public market now exists for the Investor Shares, and that the Company, the Joint Sponsors and the Overall Coordinators have made no assurances that a public or active market will ever exist for the Investor Shares;
- (aa) in the event that the Global Offering is delayed or terminated or is not completed for any reason, no liabilities of the Company, the Joint Sponsors, the Overall Coordinators or any of their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives to the Investor or its subsidiaries will arise;
- (bb) the Company, the Overall Coordinators will have absolute discretion to change or adjust (i) the number of H Shares to be issued under the Global Offering; (ii) the number of H Shares to be issued under the Hong Kong Public Offering and the International Offering, respectively; and (iii) other adjustment or re-allocation of H Shares being offered, the indicative offer price range set forth in the Public Documents and the Offer Price as may be approved by the Stock Exchange and in compliance with applicable Laws;
- (cc) any trading in the H Shares is subject to compliance with applicable laws and regulations, including the restrictions on dealing in shares under the SFO, the Listing Rules, the Securities Act and any other applicable laws, regulations or relevant rules of any competent securities exchange;
- (dd) any offer, sale, pledge or other transfer made other than in compliance with the restrictions in this Agreement will not be recognized by the Company in respect of the Relevant Shares; and

- (ee) the Investor has agreed that the payment for the Aggregate Investment Amount and the related Brokerage and Levies shall be made by 8:00 a.m. (Hong Kong time) on the Listing Date or such other date as agreed in accordance with clause 4.5.
- 6.2 The Investor further acknowledges, represents, warrants and undertakes to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) it has been duly incorporated and is validly existing under the Laws of its place of incorporation and that there has been no petition filed, order made or effective resolution passed for its bankruptcy, liquidation or winding up;
  - (b) it is qualified to receive and use the information under this Agreement (including, among others, this Agreement, the draft Prospectus and the draft Preliminary Offering Circular), which would not be contrary to all Laws applicable to the Investor or would require any registration or licensing within the jurisdiction that the Investor is in;
  - (c) it has the legal right and authority to own, use, lease and operate its assets and to conduct its business in the manner presently conducted;
  - (d) it has full power, authority and capacity, and has taken all actions (including obtaining all necessary consents, approvals and authorizations from any governmental and regulatory bodies or third parties) required to execute and deliver this Agreement, enter into and carry out the transactions as contemplated in this Agreement and perform its obligations under this Agreement;
  - (e) this Agreement has been duly authorized, executed and delivered by the Investor and constitutes a legal, valid and binding obligation of the Investor enforceable against it in accordance with the terms of this Agreement;
  - (f) it has taken, and will during the term of this Agreement, take all necessary steps to perform its obligations under this Agreement and to give effect to this Agreement and the transactions contemplated in this Agreement and to comply with all relevant Laws;
  - (g) all consents, approvals, authorizations, permissions and registrations (the "Approvals") under any relevant Laws applicable to the Investor and required to be obtained by the Investor in connection with the subscription for the Investor Shares under this Agreement have been obtained and are in full force and effect and are not invalidated, revoked, withdrawn or set aside and none of the Approvals is subject to any condition precedent which has not been fulfilled or performed. All Approvals have not been withdrawn as at the date of this Agreement, nor is the Investor aware of any facts or circumstances which may render the Approvals to be invalidated, withdrawn or set aside. The Investor further agrees and undertakes to promptly notify the Company, the Joint Sponsors and the Overall Coordinators in writing if any of the Approvals ceases to be in full force and effect or is invalidated, revoked, withdrawn or set aside for any reason;
  - (h) the execution and delivery of this Agreement by the Investor, and its performance of this Agreement and the subscription for or acquisition of (as the case may be) the Investor Shares will not contravene or result in a contravention by the Investor of (i) the memorandum and articles of association or other constituent or constitutional documents of the Investor or (ii) the Laws of any jurisdiction to which the Investor is

subject in respect of the transactions contemplated under this Agreement or which may otherwise be applicable to the Investor in connection with the Investor's subscription for or acquisition of (as the case may be) the Investor Shares or (iii) any agreement or other instrument binding upon the Investor or (iv) any judgment, order or decree of any Governmental Authority having jurisdiction over the Investor;

- (i) it has complied and will comply with all applicable Laws in all jurisdictions relevant to the subscription for the Investor Shares, including to provide information, or cause or procure to information be provided, either directly or indirectly through the Company, the Joint Sponsors and/or the Overall Coordinators, to the Stock Exchange, the SFC, the CSRC and/or any other governmental, public, monetary or regulatory authorities or bodies or securities exchange (collectively, the "Regulators"), and agrees and consents to the disclosure of, such information, in each case, as may be required by applicable Laws or requested by any of the Regulators from time to time (including, without limitation, (i) identity information of the Investor and its ultimate beneficial owner(s) and/or the person(s) ultimately responsible for the giving of the instruction relating to the subscription for the Investor Shares (including, without limitation, their respective names and places of incorporation); (ii) the transactions contemplated hereunder (including, without limitation, the details of subscription for the Investor Shares, the number of the Investor Shares, the Aggregate Investment Amount, and the lock-up restrictions under this Agreement); (iii) any swap arrangement or other financial or investment product involving the Investor Shares and the details thereof (including, without limitation, the identity information of the subscriber and its ultimate beneficial owner and the provider of such swap arrangement or other financial or investment product); and/or (iv) any connected relationship between the Investor or its beneficial owner(s) and associates on one hand and the Company and any of its shareholders on the other hand) (collectively, the "Investorrelated Information") within the time as requested by any of the Regulators. The Investor further authorizes each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, advisors and representatives to disclose any Investor-related Information to such Regulators and/or in any Public Document or other announcement or document as required under the Listing Rules or applicable Laws or as requested by any relevant Regulators;
- (j) the Investor has such knowledge and experience in financial and business matters that (i) it is capable of evaluating the merits and risks of the prospective investment in the Investor Shares; (ii) it is capable of bearing the economic risks of such investment, including a complete loss of the investment in the Investor Shares; (iii) it has received all the information it considers necessary or appropriate for deciding whether to invest in the Investor Shares; and (iv) it is experienced in transactions of investing in securities of companies in a similar stage of development; its ordinary business is to buy or sell shares or debentures or it is a Professional Investor and by entering into this Agreement, it is not a client of any of the Joint Sponsors or the Overall Coordinators, the CMIs or the underwriters in connection with the transactions contemplated thereunder;
- (k) it is subscribing for the Investor Shares as principal for its own account and for investment purposes and on a proprietary investment basis without a view to making distribution of any of the Investor Shares subscribed by it hereunder, and the Investor

- is not entitled to nominate any person to be a director or officer or supervisor of the Company;
- (l) the Investor is subscribing for the Investor Shares outside the United States in an "offshore transaction" within the meaning of Regulation S and it is not a U.S. Person;
- (m) the Investor is subscribing for the Investor Shares in a transaction exempt from, or not subject to, registration requirements under the Securities Act;
- (n) the Investor and the Investor's beneficial owner(s) and/or associates (i) are third parties independent of the Company; (ii) are not connected persons (as defined in the Listing Rules) or associates thereof of the Company and the Investor's subscription for the Investor Shares will not result in the Investor and its beneficial owner(s) becoming connected persons (as defined in the Listing Rules) of the Company notwithstanding any relationship between the Investor and any other party or parties which may be entering into (or have entered into) any other agreement or agreements referred to in this Agreement and will, immediately after completion of this Agreement, be independent of and not be acting in concert with (as defined in the Code on Takeovers and Mergers and Share Buy-backs promulgated by the SFC), any connected persons in relation to the control of the Company; (iii) have the financial capacity to meet all obligations arising under this Agreement; (iv) are not, directly or indirectly, financed, funded or backed by (a) any core connected person (as defined in the Listing Rules) of the Company or (b) the Company, any of the directors, supervisors, chief executive, largest shareholder, substantial shareholder(s) or existing shareholder(s) of the Company or any of its subsidiaries, or a close associate (as defined in the Listing Rules) of any of the them, and are not accustomed to take and have not taken any instructions from any such persons in relation to the acquisition, disposal, voting or other disposition of securities of the Company; and (v) have no connected relationship with the Company or any of its shareholders, unless otherwise disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing;
- (o) the Investor will subscribe for the Investor Shares using its own fund and it has not obtained and does not intend to obtain a loan or other form of financing to meet its payment obligations under this Agreement;
- (p) each of the Investor, its beneficial owner(s) and/or associates is not a "connected client" of any of the Joint Sponsors, the Overall Coordinators, the bookrunner(s), the lead manager(s), the CMIs, the underwriters of the Global Offering, the lead broker or any distributors. The terms "connected client", "lead broker" and "distributor" shall have the meanings ascribed to them in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;
- (q) the Investor's account is not managed by the relevant exchange participant (as defined in the Listing Rules) in pursuance of a discretionary managed portfolio agreement. The term "discretionary managed portfolio" shall have the meaning ascribed to it in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;
- (r) neither the Investor, its beneficial owner(s) nor its associates is a director (including as a director within the preceding 12 months), supervisor or existing shareholder of the Company or its associates or a nominee of any of the foregoing;

- (s) save as previously notified to the Joint Sponsors and the Overall Coordinators in writing, neither the Investor nor its beneficial owner(s) fall within (a) any of the placee categories (other than "cornerstone investor") as set out in the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface or the Listing Rules in relation to placees; or (b) any of the groups of placees that would be required under the Listing Rules (including but not limited to Rule 12.08A of the Listing Rules) to be identified in the Company's allotment results announcement;
- (t) the Investor has not entered and will not enter into any contractual arrangement with any "distributor" (as defined in Regulation S) with respect to the distribution of the H Shares, except with its affiliates or with the prior written consent of the Company;
- (u) the subscription for the Investor Shares will comply with the provisions of Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules and the applicable paragraphs of Chapter 4.15 of the Listing Guide;
- (v) the aggregate holding (directly and indirectly) of the Investor and its close associates (as defined in the Listing Rules) in the total issued share capital of the Company shall not be such as to cause the total securities of the Company held by the public (having the meaning under the Listing Rules) to fall below the percentage required by Rule 8.08 of the Listing Rules or as otherwise approved by the Stock Exchange;
- (w) none of the Investor, its beneficial owner(s) and/or associates is subscribing for the Investor Shares under this Agreement with any financing (direct or indirect) by any connected person of the Company, by any one of the Joint Sponsors, the Overall Coordinators, or by any one of the underwriters of the Global Offering; the Investor and each of its associates, if any, is independent of, and not connected with, the other investors who have participated or will participate in the Global Offering and any of their associates;
- (x) no agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) has been or shall be entered into or made between the Investor or its affiliates, directors, officers, employees or agents on the one hand and the Company or its largest shareholder, any member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents on the other hand;
- (y) except as provided for in this Agreement, the Investor has not entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares;
- (z) save as previously disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing, the Investor, its beneficial owner(s) and/or associates have not entered and will not enter into any swap arrangement or other financial or investment product involving the Investor Shares; and
- (aa) neither the Investor nor any of its controlling shareholder(s), associates and beneficial owners has applied for or placed an order through the book building process for any H Shares in the Global Offering other than pursuant to this Agreement.

- 6.3 The Investor represents and warrants to the Company, the Joint Sponsors and the Overall Coordinators that the description set out in Schedule 2 in relation to it and the group of companies of which it is a member and all Investor-related Information provided to and/or as requested by the Regulators and/or any of the Company, the Joint Sponsors and the Overall Coordinators and their respective affiliates is true, complete and accurate in all respects and is not misleading. Without prejudice to the provisions of clause 6.1(b), the Investor irrevocably consents to the reference to and inclusion of its name and all or part of the description of this Agreement (including the description set out in Schedule 2) in the Public Documents, marketing and roadshow materials and such other announcements or displayed documents which may be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering, insofar as necessary in the sole opinion of the Company, the Joint Sponsors and the Overall Coordinators. The Investor undertakes to provide as soon as possible such further information and/or supporting documentation relating to it, its ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters which may reasonably be requested by the Company, the Joint Sponsors and/or the Overall Coordinators to ensure their compliance with applicable Laws and/or companies or securities registration and/or the requests of competent Regulators including but not limited to the Stock Exchange, the SFC and the CSRC. The Investor hereby agrees that after reviewing the description in relation to it and the group of companies of which it is a member to be included in such drafts of the Public Documents and other marketing materials relating to the Global Offering from time to time provided to the Investor and making such amendments as may be reasonably required by the Investor (if any), the Investor shall be deemed to warrant that such description in relation to it and the group of companies of which it is a member is true, accurate and complete in all respects and is not misleading or deceptive.
- 6.4 The Investor understands that the representations, warranties, undertakings, acknowledgements and confirmations in clauses 6.1 and 6.2 are required in connection with Hong Kong Laws and the securities laws of the United States, amongst others. The Investor acknowledges that the Company, the Joint Sponsors, the Overall Coordinators, the underwriters, and their respective subsidiaries, agents, affiliates and advisors, and others will rely upon the truth, completeness and accuracy of the Investor's warranties, undertakings, representations, acknowledgements and confirmations set forth herein, and it agrees to notify the Company, the Joint Sponsors and the Overall Coordinators promptly in writing if any of the warranties, undertakings, representations, acknowledgements or confirmations herein ceases to be true, accurate and complete or becomes misleading or deceptive in any respect.
- The Investor agrees and undertakes that the Investor will on demand fully and effectively indemnify and hold harmless, on an after tax basis, each of the Company, the Joint Sponsors, the Overall Coordinators and the underwriters of the Global Offering, each on its own behalf and on trust for their respective affiliates, any person who controls it within the meaning of the Securities Act as well as their respective officers, directors, supervisors, employees, staff, associates, partners, agents and representatives (collectively, the "Indemnified Parties"), against any and all losses, costs, expenses, claims, actions, liabilities, proceedings or damages which may be made or established against such Indemnified Party in connection with the subscription of the Investor Shares, the Investor Shares or this Agreement in any manner whatsoever, including a breach or an alleged breach of this Agreement or any act or omission or alleged act or omission hereunder, by or caused by the Investor or its officers, directors, employees, staff, affiliates, agents, representatives, associates or partners, and against any and all costs, charges, losses or expenses which any Indemnified Party may suffer or incur in

- connection with or disputing or defending any such claim, action or proceedings on the grounds of or otherwise arising out of or in connection therewith.
- Each of the acknowledgements, confirmations, representations, warranties and undertakings given by the Investor under clauses 6.1, 6.2, 6.3, 6.4 and 6.5 (as the case may be) shall be construed as a separate acknowledgement, confirmation, representation, warranty or undertaking and shall be deemed to be repeated on the Listing Date and, if applicable, the Delayed Delivery Date.
- 6.7 The Company represents, warrants and undertakes that:
  - (a) it has been duly incorporated and is validly existing under the laws of the PRC;
  - (b) it has full power, authority and capacity, and has taken all actions required to enter into and perform its obligations under this Agreement and this Agreement, when executed, will constitute its legal, valid and binding obligations;
  - (c) subject to full payment and the Lock-up Period provided under clause 5.1, the Investor Shares will, when delivered to the Investor in accordance with clause 4.4, be fully paid-up, freely transferable and free from all options, liens, charges, mortgages, pledges, claims, equities, encumbrances and other third-party rights and shall rank pari passu with the H Shares then in issue and to be listed on the Stock Exchange;
  - (d) none of the Company and its largest shareholder, any member of the Group and their respective affiliates, directors, officers, supervisors, employees and agents have entered into any agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) with any of the Investor or its affiliates, directors, supervisors, officers, employees, agents or representatives; and
  - (e) except as provided for in this Agreement, neither the Company or any member of the Group nor any of their respective affiliates, directors, officers, supervisors, employees, agents or representatives has entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares.
- 6.8 The Company acknowledges, confirms and agrees that the Investor will be relying on information contained in the International Offering Circular and that the Investor shall have the same rights in respect of the International Offering Circular as other investors purchasing H Shares in the International Offering.

## 7 TERMINATION

- 7.1 This Agreement may be terminated:
  - (a) in accordance with clauses 3.2, 4.6 or 4.8;
  - (b) solely by (i) the Company or (ii) the Joint Sponsors and the Overall Coordinators acting jointly, in the event that there is a material breach of this Agreement on the part of the Investor (or the wholly-owned subsidiary of the Investor in the case of transfer of Investor Shares pursuant to clause 5.2) (including a material breach of the

representations, warranties, undertakings, acknowledgements and confirmations by the Investor under this Agreement) on or before the closing of the International Offering or, if applicable, the Delayed Delivery Date (notwithstanding any provision to the contrary to this Agreement); or

- (c) with the written consent of the Investor, the Company, the Joint Sponsors and the Overall Coordinators.
- 7.2 Without prejudice to clause 7.3, in the event that this Agreement is terminated in accordance with clause 7.1, the Company, the Joint Sponsors and the Overall Coordinators shall not be bound to proceed with their respective obligations under this Agreement (except for the confidentiality obligation under clause 8.1 set forth below) and the rights and liabilities of the Investor, the Company, the Joint Sponsors and the Overall Coordinators hereunder (except for the rights under clause 11 set forth below) shall cease and none of the Investor, the Company, the Joint Sponsors and the Overall Coordinators shall have any claim against any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (as applicable) without prejudice to the accrued rights or liabilities of any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (as applicable) in respect of the terms herein at or before such termination.
- 7.3 Notwithstanding the above, clause 6.5 and the indemnities given by the Investor herein, together with clauses 11, 12 and 13 shall survive notwithstanding the termination of this Agreement.

#### 8 ANNOUNCEMENTS AND CONFIDENTIALITY

- 8.1 Save as otherwise provided in this Agreement and the non-disclosure agreement entered into by the Investor, none of the Parties shall disclose any information concerning this Agreement or the transactions contemplated herein or any other arrangement involving the Company, the Joint Sponsors, the Overall Coordinators, and the Investor without the prior written consent of the other Parties. Notwithstanding the foregoing, this Agreement may be disclosed by any Party:
  - (a) to the Stock Exchange, the SFC, the CSRC and/or other Regulators to which the Company, the Joint Sponsors and/or the Overall Coordinators is subject, and the background of the Investor and its relationship between the Company and the Investor may be described in the Public Documents to be issued by or on behalf of the Company and marketing, roadshow materials and other announcements or displayed documents to be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering;
  - (b) to any of the Joint Sponsors and Overall Coordinators and to the legal and financial advisors, auditors, and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Parties, the Joint Sponsors and the Overall Coordinators provided that such Party shall (i) procure that each such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party is made aware and complies with all the confidentiality obligations set forth herein and (ii) remain responsible for any breach of such confidential obligations by such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party; and

- (c) otherwise by any Party as may be required by any applicable Law, any Governmental Authority or body with jurisdiction over such Party (including the Stock Exchange, the SFC, and the CSRC) or stock exchange rules (including submitting this Agreement as a material contract to the Hong Kong Companies Registry for registration and making it available on display to the public in accordance with the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules) or any binding judgment, order or requirement of any competent Governmental Authority.
- 8.2 No other reference or disclosure shall be made regarding this Agreement or any ancillary matters hereto by the Investor, except where the Investor shall have consulted the Company, the Joint Sponsors and the Overall Coordinators in advance to seek their prior written consent as to the principle, form and content of such disclosure.
- 8.3 The Company shall use its reasonable endeavors to provide for review by the Investor of any statement in any of the Public Documents which relates to this Agreement, the relationship between the Company and the Investor and the general background information on the Investor prior to publication. The Investor shall cooperate with the Company, the Joint Sponsors and the Overall Coordinators to ensure that all references to it in such Public Documents are true, complete, accurate and not misleading or deceptive and that no material information about it is omitted from the Public Documents, and shall provide any comments and verification documents promptly to the Company, the Joint Sponsors and the Overall Coordinators and their respective counsels.
- 8.4 The Investor undertakes promptly to provide all assistance reasonably required in connection with the preparation of any disclosure required to be made as referred to in clause 8.1 (including providing such further information and/or supporting documentation relating to it, its background information, its relationship with the Company, its ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters referred thereto which may reasonably be required by the Company, the Joint Sponsors or the Overall Coordinators) to (i) update the description of the Investor in the Public Documents subsequent to the date of this Agreement and to verify such references, and (ii) enable the Company, the Joint Sponsors and/or the Overall Coordinators to comply with applicable companies or securities registration and/or the requests of competent Regulators, including the Stock Exchange, the SFC and the CSRC.

## 9 NOTICES

9.1 All notices delivered hereunder shall be in writing in either the English or Chinese language and shall be delivered in the manner required by clause 9.2 to the following addresses:

Party	Contact	Address
Company	Email:	No. 2 Xingang Road,
	ChenJ14@catl.com	Zhangwan Town, Jiaocheng District, Ningde
	Attention:	City, Fujian Province, PRC
	Mr. Chen Jin	

Investor	Email: gli@orchidasia.com ksiu@orchidasia.com  Attention: Mr. Gabriel Li	c/o V&G Global Fund Services (Hong Kong) Limited, Suite 5612, 56/F, the Center, 99 Queen's Road Central, Central, Hong Kong
CICC	Email:  IB_Project_bright8@cicc.com.cn  Attention:  Project Bright 8 Team	29/F, One International Finance Centre, 1 Harbour View Street, Central, Hong Kong
CSCI	Email: Project.Bright8@csci.hk Project.Bright8.ECM@csci.hk  Attention: Project Bright 8 Team	18/F, Two Exchange Square, 8 Connaught Place. Central, Hong Kong
JPM FE	Email:  PROJECTBRIGHT8_WG@jpmorgan.com  PROJECTBRIGHT8_ECM@jpmorgan.com  Attention:  ECM/ECM Syndicate Desk (Project Bright 8 Team)	28/F, Chater House, 8 Connaught Road Central, Hong Kong
JPM APAC	Email:  PROJECTBRIGHT8_WG@jpmorgan.com  PROJECTBRIGHT8_ECM@jpmorgan.com  Attention:  ECM/ECM Syndicate Desk (Project Bright 8 Team)	28/F, Chater House, 8 Connaught Road Central, Hong Kong

BOFA	Email:  dg.project_bright_8@bofa.com  Attention:  Project Bright 8 Team	55/F, Cheung Kong Center, 2 Queen's Road Central, Central, Hong Kong
GS	Email:  gs-bright8-core@gs.com  gs-bright8-ECM@gs.com  Attention:  Project Bright 8 Team	68/F, Cheung Kong Center, 2 Queen's Road Central, Central, Hong Kong
MS	Email:  pj_bright8_all@morganstanley.com  Attention:  Project Bright 8 Deal Team	46/F, International Commerce Centre 1 Austin Road West, Kowloon, Hong Kong
UBS	Email:  ol-gb+-project-bright-8@ubs.com  Attention:  Project Bright 8 (Global Banking)	52/F Two International Finance Centre, 8 Finance Street, Central, Hong Kong

Any notice delivered hereunder shall be delivered by hand or by email or by pre-paid post. Any notice shall be deemed to have been received, if delivered by hand, when delivered, if sent by email, immediately after the time sent (as recorded on the device from which the sender sent the email, irrespective of whether the email is acknowledged, unless the sender receives an automated message that the email is not delivered), and if sent by pre-paid post, (in the absence of evidence of earlier receipt) 48 hours after it was posted (or six days if sent by air mail). Any notice received on a day which is not a business day shall be deemed to be received on the next following business day.

#### 10 GENERAL

10.1 Each of the Parties confirms and represents that this Agreement has been duly authorized, executed and delivered by it and constitutes its legal, valid and binding obligations and is enforceable against it in accordance with its terms. Except for such consents, approvals and authorizations as may be required by the Company to implement the Global Offering, no corporate, shareholder or other consents, approvals or authorizations are required by such Party for the performance of its obligations under this Agreement and each of the Parties further confirms that it can perform its obligations described hereunder.

- 10.2 The obligations of each of the Joint Sponsors and the Overall Coordinators as provided in this Agreement are several (and not joint or joint and several). None of the Joint Sponsors or the Overall Coordinators will be liable for any failure on the part of any of the other Joint Sponsors or Overall Coordinators to perform their respective obligations under this Agreement, and no such failure shall affect the rights of any other Joint Sponsor or Overall Coordinator to enforce the terms of this Agreement. Notwithstanding the foregoing, each of the Joint Sponsors and the Overall Coordinators shall be entitled to enforce any or all of its rights under this Agreement either alone or jointly with other Joint Sponsors or Overall Coordinators, to the extent permitted by applicable Laws.
- 10.3 Save for manifest error, calculations and determinations made in good faith by the Company and the Overall Coordinators shall be conclusive and binding with respect to the number of Investor Shares and the Offer Price and the amount of payment required to be made by the Investor pursuant to clause 4.2 for the purposes of this Agreement.
- 10.4 The Investor, the Company and BOFA shall cooperate with respect to any notifications to, or consents and/or approvals of, third parties which are or may be required for the purposes of or in connection with this Agreement.
- 10.5 No alteration to, or variation of, this Agreement shall be effective unless it is in writing and signed by or on behalf of all the Parties and in accordance with Clause 10.11.
- 10.6 This Agreement will be executed in the English language only.
- 10.7 Unless otherwise agreed by the relevant Parties in writing, each Party shall bear its own legal and professional fees, costs and expenses incurred in connection with this Agreement, save that stamp duty arising in respect of any of the transactions contemplated in this Agreement shall be borne by the relevant transferor/seller and the relevant transferee/buyer in equal shares.
- 10.8 Time shall be of the essence of this Agreement but any time, date or period referred to in this Agreement may be extended by mutual written agreement between the Parties with the written consent of the Joint Sponsors and the Overall Coordinators.
- 10.9 All provisions of this Agreement shall so far as they are capable of being performed or observed continue in full force and effect notwithstanding the Closing in accordance with clause 4 except in respect of those matters then already performed and unless they are terminated in accordance with this Agreement.
- 10.10 Other than the non-disclosure agreement entered into by the Investor, this Agreement constitutes the entire agreement and understanding between the Parties in connection with the investment in the Company by the Investor. This Agreement supersedes all prior promises, assurances, warranties, representations, communications, understandings and agreements relating to the subject matter hereof, whether written or oral.
- 10.11 To the extent otherwise set out in this clause 10.11, a person who is not a party to this Agreement has no right under the Contracts (Rights of Third Parties) Ordinance to enforce any term of this Agreement but this does not affect any rights or remedy of a third party which exists or is available apart from the Contracts (Rights of Third Parties) Ordinance:
  - (a) each of the Joint Sponsors and the Overall Coordinators may enforce (i) Clauses 2.2, 3, 4, 5, 6, 7 and 8, and (ii) any other term(s) of this Agreement which confers a benefit

- on such Joint Sponsors and/or the Overall Coordinators to the same extent as if they were a party to this Agreement.
- (b) save as otherwise provided for in clause 3.2 where this Agreement shall be terminated forthwith or otherwise in accordance with clauses 4.6 or 4.8 where any of the Joint Sponsors, the Overall Coordinators and/or their respective affiliates may terminate this Agreement (in both cases without the written consent of all of the Joint Sponsors and the Overall Coordinators), this Agreement may not be terminated or rescinded, and any term may not be amended, varied or waived, without the written consent of all of the Joint Sponsors and the Overall Coordinators.
- (c) Indemnified Parties may enforce and rely on clause 6.5 to the same extent as if they were a party to this Agreement. This Agreement may be terminated or rescinded and any term may be amended, varied or waived without the consent of those Indemnified Parties other than the Joint Sponsors and the Overall Coordinators.
- 10.12 Each of the Joint Sponsors and the Overall Coordinators has the power and is hereby authorized to delegate all or any of their relevant rights, duties, powers and discretions in such manner and on such terms as they think fit (with or without formality and without prior notice of any such delegation being required to be given to the Company or the Investor) to any one or more of their affiliates. Such Overall Coordinator or Joint Sponsor shall, severally and not jointly nor jointly and severally, remain liable for all acts and omissions of any of its affiliates to which it delegates relevant rights, duties, powers and/or discretions pursuant to this sub-clause notwithstanding any such delegation.
- 10.13 No delay or failure by a Party to exercise or enforce (in whole or in part) any right provided by this Agreement or by law shall operate as a release or waiver of, or in any way limit, that Party's ability to further exercise or enforce that, or any other, right and no single or partial exercise of any such right or remedy shall preclude any other or further exercise of it or the exercise of any other right or remedy. The rights, powers and remedies provided in this Agreement are cumulative and not exclusive of any rights, powers and remedies (whether provided by law or otherwise). A waiver of any breach of any provision of this Agreement shall not be effective, or implied, unless that waiver is in writing and is signed by the Party against whom that waiver is claimed.
- 10.14 If at any time any provision of this Agreement is or becomes illegal, invalid or unenforceable in any respect under the law of any jurisdiction, that shall not affect or impair:
  - (a) the legality, validity or enforceability in that jurisdiction of any other provision of this Agreement; or
  - (b) the legality, validity or enforceability under the law of any other jurisdiction of that or any other provision of this Agreement.
- 10.15 This Agreement shall be binding upon, and inure solely to the benefit of the Parties and their respective heirs, executors, administrators, successors and permitted assigns, and no other person shall acquire or have any right under or by virtue of this Agreement. Except for the purposes of internal reorganization or restructuring, no Party may assign or transfer all or any part of the benefits of, or interest or right in or under this Agreement. Obligations under this Agreement shall not be assignable.

- 10.16 Without prejudice to all rights to claim against the Investor for all losses and damages suffered by the other Parties, if there is any breach of warranties made by the Investor on or before the Listing Date or the Delayed Delivery Date (if applicable), the Company and the Joint Sponsors and the Overall Coordinators shall, notwithstanding any provision to the contrary to this Agreement, have the right to rescind this Agreement and all obligations of the Parties hereunder shall cease forthwith.
- 10.17 Each of the Parties undertakes with the other Parties that it shall execute and perform, and procure that it is executed and performed, such further documents and acts as may be required to give effect to the provisions of this Agreement.
- 10.18 Recognition of the U.S. Special Resolution Regimes:
  - (a) In the event that any Party who is a Covered Entity becomes subject to a proceeding under a U.S. Special Resolution Regime, the transfer from such Party of this Agreement, and any interest and obligation in or under this Agreement, will be effective to the same extent as the transfer would be effective under the U.S. Special Resolution Regime if this Agreement, and any such interest and obligation, were governed by the laws of the United States or a state of the United States.
  - (b) In the event that any Party that is a Covered Entity or a BHC Act Affiliate of such Party becomes subject to a proceeding under a U.S. Special Resolution Regime, Default Rights under this Agreement that may be exercised against such Party are permitted to be exercised to no greater extent than such Default Rights could be exercised under the U.S. Special Resolution Regime if this Agreement were governed by the laws of the United States or a state of the United States.
  - (c) As used herein,
    - (i) "BHC Act Affiliate" has the meaning assigned to the term "affiliate" in, and shall be interpreted in accordance with, 12 U.S.C. § 1841(k);
    - (ii) "Covered Entity" means any of the following:
      - (A) a "covered entity" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 252.82(b);
      - (B) a "covered bank" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 47.3(b); or
      - (C) a "covered FSI" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 382.2(b).
    - (iii) "Default Right" has the meaning assigned to that term in, and shall be interpreted in accordance with, 12 C.F.R. §§ 252.81, 47.2 or 382.1, as applicable; and
    - (iv) "U.S. Special Resolution Regime" means each of (i) the Federal Deposit Insurance Act and the regulations promulgated thereunder and (ii) Title II of the Dodd-Frank Wall Street Reform and Consumer Protection Act and the regulations promulgated thereunder.

#### 11 GOVERNING LAW AND JURISDICTION

- 11.1 This Agreement and the relationship between the Parties shall be governed by, and interpreted in accordance with, the laws of Hong Kong.
- 11.2 Any dispute, controversy or claim arising out of or in connection with this Agreement, or the breach, termination or invalidity thereof, shall be settled by arbitration in accordance with the Hong Kong International Arbitration Centre Administered Arbitration Rules in force as of the date of submitting the arbitration application. The place of arbitration shall be Hong Kong and the governing law of the arbitration proceedings shall be the laws of Hong Kong. There shall be three arbitrators and the language in the arbitration proceedings shall be English. The decision and award of the arbitral tribunal shall be final and binding on the parties and may be entered and enforced in any court having jurisdiction, and the parties irrevocably and unconditionally waive any and all rights to any form of appeal, review or recourse to any judicial authority, insofar as such waiver may be validly made. Notwithstanding the foregoing, the parties shall have the right to seek interim injunctive relief or other interim relief from a court of competent jurisdiction, before the arbitral tribunal has been appointed. Without prejudice to such provisional remedies as may be available under the jurisdiction of a national court, the arbitral tribunal shall have full authority to grant provisional remedies or order the parties to request that a court modify or vacate any temporary or preliminary relief issued by a such court, and to award damages for the failure of any party to respect the arbitral tribunal's orders to that effect.

#### 12 IMMUNITY

12.1 To the extent that in any proceedings in any jurisdiction (including arbitration proceedings), the Investor has or can claim for itself or its assets, properties or revenues any immunity (on the grounds of sovereignty or crown status or otherwise) from any action, suit, proceeding or other legal process (including arbitration proceedings), from set-off or counterclaim, from the jurisdiction of any court, from service of process, from attachment to or in aid of execution of any judgment, decision, determination, order or award (including any arbitral award), or from other action, suit or proceeding for the giving of any relief or for the enforcement of any judgement, decision, determination, order or award (including any arbitral award) or to the extent that in any such proceedings there may be attributed to itself or its assets, properties or revenues any such immunity (whether or not claimed), the Investor hereby irrevocably and unconditionally waives and agrees not to plead or claim any such immunity in relation to any such proceedings.

### 13 PROCESS AGENT

- 13.1 The Investor irrevocably appoints V&G Global Fund Services (Hong Kong) Limited at Suite 5612, 56/F, the Center, 99 Queen's Road Central, Central, Hong Kong, to receive, for it and on its behalf, service of process in the proceedings in Hong Kong. Such service shall be deemed completed on delivery to the process agent (whether or not it is forwarded to and received by the Investor).
- 13.2 If for any reason the process agent ceases to be able to act as such or no longer has an address in Hong Kong, the Investor irrevocably agrees to appoint a substitute process agent acceptable to the Company, the Joint Sponsors and the Overall Coordinators, and to deliver to the

Company, the Joint Sponsors and the Overall Coordinators a copy of the new process agent's acceptance of that appointment, within 30 days thereof.

## 14 **COUNTERPARTS**

14.1 This Agreement may be executed in any number of counterparts by wet-ink or electronically, and by each Party hereto on separate counterparts. Each counterpart is an original, but all counterparts shall together constitute one and the same instrument. Delivery of an executed counterpart signature page of this Agreement by e-mail attachment (PDF) or telecopy shall be an effective mode of delivery.

**IN WITNESS** whereof each of the following parties has executed this Agreement by its duly authorized signatory on the date set out at the beginning.

For and on behalf of Contemporary Amperex Technology Co., Limited 宁德时代新能源科技股份有限公司

Name: Jiang Li (蒋理)

Title: Vice General Manager and Board Secretary

# FOR AND ON BEHALF OF: ZENITH HOP INTERNATIONAL LIMITED

By:

Name: Gabriel Li
Title: Director

# FOR AND ON BEHALF OF: MERRILL LYNCH (ASIA PACIFIC) LIMITED

By:

Name: David Cheng Title: Managing Director

Name: Tommy Zheng Title: Managing Director

### SCHEDULE 1 INVESTOR SHARES

#### **Number of Investor Shares**

The number of Investor Shares shall be equal to (1) Hong Kong dollar equivalent of US dollar 110,000,000 (calculated using the closing Hong Kong dollar: US dollar exchange rate quoted in the Prospectus (excluding Brokerage and the Levies which the Investor will pay in respect of the Investor Shares)) divided by (2) the Offer Price, rounded down to the nearest whole board lot of 100 H Shares.

Pursuant to paragraph 4.2 of Practice Note 18 to the Listing Rules, Chapter 4.14 of the Listing Guide and the waiver as granted by the Stock Exchange (if any), in the event of over-subscription under the Hong Kong Public Offering, the number of Investor Shares to be subscribed for by the Investor under this Agreement might be affected by the reallocation of H Shares between the International Offering and the Hong Kong Public Offering. If the total demand for H Shares in the Hong Kong Public Offering falls within the circumstances as set out in the section headed "Structure of the Global Offering – The Hong Kong Public Offering – Reallocation" in the final prospectus of the Company, the number of Investor Shares may be adjusted on a pro rata basis.

Further, the Joint Sponsors, the Overall Coordinators and the Company can adjust the number of Investor Shares in their sole discretion for the purpose of compliance with the relevant requirements under the Listing Rules including without limitation the public float requirements under Rule 8.08 of the Listing Rules and the placing guidelines set out in Appendix F1 to the Listing Rules.

## SCHEDULE 2 PARTICULARS OF INVESTOR

## **The Investor**

Place of incorporation: British Virgin Islands

Certificate of incorporation number: 2169611

Business address and telephone number and

contact person:

c/o V&G Global Fund Services (Hong Kong) Limited, Suite 5612, 56/F, the Center, 99 Queen's Road Central, Central, Hong Kong

Attention: Mr. Ken Siu

Phone Number: +852 2115 8810

Principal activities: Investment

Relevant investor category(ies) (as required to be included on the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface in relation to placees):

Cornerstone investor

Description of the Investor for insertion in the Prospectus:

Zenith Hop International Limited ("Zenith Hop"), a limited liability company incorporated under the laws of the British Virgin Islands, is principally engaged in investment holding. No single shareholder holds more than 30% interest in Zenith Hop. Zenith Hop is managed by Orchid Asia V Group Management, Limited ("Orchid Asia"). Orchid Asia is wholly-owned by Orchid Asia V Group, Limited, which is in turn whollyowned by Ms. Lam Lai Ming, and is controlled by Mr. Li Gabriel by virtue of his directorship therein. Orchid Asia is a private equity group with an investment focus on the PRC and Asia. Mr. Li Gabriel is the managing partner and an investment committee member of Orchid Asia Group Management, Limited. He is currently also a director of Trip.com Group Limited (stock code: TCOM.NQ). Ms. Lam Lai Ming is the spouse of Mr. Li Gabriel.

## CORNERSTONE INVESTMENT AGREEMENT

## MAY 8, 2025

## CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED

宁德时代新能源科技股份有限公司

AND

ABSTRACT ENIGMA LIMITED

AND

**UBS AG HONG KONG BRANCH** 

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THIS AGREEMENT (this "Agreement") is made on May 8, 2025

#### **BETWEEN:**

- (1) CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED (宁德时代新能源科技股份有限公司), a joint stock company incorporated in the PRC with limited liability on December 16, 2011, having its registered office at No. 2 Xingang Road, Zhangwan Town Jiaocheng District, Ningde City, Fujian Province, PRC (the "Company");
- (2) ABSTRACT ENIGMA LIMITED, a company incorporated in the Cayman Islands whose registered office is at PO Box 309, Ugland House, Grand Cayman, KY1-1104, Cayman Islands (the "Investor"); and
- (3) UBS AG HONG KONG BRANCH<sup>1</sup> of 52/F Two International Finance Centre, 8 Finance Street, Central, Hong Kong ("UBS").

#### WHEREAS:

- (A) The Company has made an application for listing of its H Shares (as defined below) on the Main Board of the Stock Exchange (as defined below) by way of a global offering (the "Global Offering") comprising:
  - (i) a public offering by the Company for subscription of H Shares (subject to reallocation and the Offer Size Adjustment Option (as defined below)) by the public in Hong Kong (the "Hong Kong Public Offering"); and
  - (ii) a conditional placing of H Shares (subject to reallocation, the Offer Size Adjustment Option and the Over-allotment Option (as defined below) offered by the Company outside the United States to investors (including placing to professional and institutional investors in Hong Kong) in reliance on Regulation S (as defined below) under the Securities Act (as defined below) (the "International Offering").
- (B) CHINA INTERNATIONAL CAPITAL CORPORATION HONG KONG SECURITIES LIMITED ("CICC"), CHINA SECURITIES (INTERNATIONAL) CORPORATE FINANCE COMPANY LIMITED ("CSCI"), J.P. MORGAN SECURITIES (FAR EAST) LIMITED ("JPM FE") and MERRILL LYNCH (ASIA PACIFIC) LIMITED ("BOFA") are acting as the joint sponsors of the Global Offering (the "Joint Sponsors"), and CICC, CSCI, J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED ("JPM APAC"), BOFA, GOLDMAN SACHS (ASIA) L.L.C. ("GS"), MORGAN STANLEY ASIA LIMITED ("MS") and UBS are acting as the overall coordinators of the Global Offering (the "Overall Coordinators").
- (C) The Investor wishes to subscribe for the Investor Shares (as defined below) as part of the International Offering, subject to and on the basis of the terms and conditions set out in this Agreement.

#### IT IS AGREED as follows:

-

<sup>&</sup>lt;sup>1</sup> UBS AG HONG KONG BRANCH is incorporated in Switzerland with limited liability.

#### 1 DEFINITIONS AND INTERPRETATIONS

- 1.1 In this Agreement, including its schedules and recitals, each of the following words and expressions shall, unless the context requires otherwise, have the following meanings:
  - "affiliate" in relation to a particular individual or entity, unless the context otherwise requires, means any individual or entity which directly or indirectly, through one or more intermediaries, controls, or is controlled by, or is under common control with, the individual or entity specified. For the purposes of this definition, the term "control" (including the terms "controlling", "controlled by" and "under common control with") means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a person, whether through the ownership of voting securities, by contract, or otherwise;
  - "AFRC" means the Accounting and Financial Reporting Council of Hong Kong;
  - "Aggregate Investment Amount" means the amount equal to the Offer Price multiplied by the number of Investor Shares;
  - "Approvals" has the meaning given to it in clause 6.2(f);
  - "associate/close associate" shall have the meaning ascribed to such term in the Listing Rules and "associates/close associates" shall be construed accordingly;
  - "Brokerage" means brokerage calculated as 1% of the Aggregate Investment Amount as required by paragraph 7(1) of Fees Rules (as defined under the Listing Rules);
  - "business day" means any day (other than Saturday and Sunday and a public holiday in Hong Kong) on which licensed banks in Hong Kong are generally open to the public in Hong Kong for normal banking business and on which the Stock Exchange is open for the business of dealing in securities;
  - "CCASS" means the Hong Kong Central Clearing and Settlement System established and operated by The Hong Kong Securities Clearing Company Limited;
  - "Closing" means closing of the subscription of the Investor Shares in accordance with the terms and conditions of this Agreement;
  - "CMI(s)" means the capital market intermediary(ies) appointed by the Company for the purpose of the Global Offering and shall have the meaning ascribed to such term in the Code of Conduct for Persons Licensed by or Registered with the SFC;
  - "Companies Ordinance" means the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time;
  - "Companies (Winding Up and Miscellaneous Provisions) Ordinance" means the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;
  - "connected person/core connected person" shall have the meaning ascribed to such term in the Listing Rules and "connected persons/core connected persons" shall be construed accordingly;

"connected relationship" shall have the meaning ascribed to such term and as construed under the CSRC Filing Rules;

"Contracts (Rights of Third Parties) Ordinance" means the Contracts (Rights of Third Parties) Ordinance (Chapter 623 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"controlling shareholder" shall, unless the context otherwise requires, have the meaning ascribed to such term in the Listing Rules and "controlling shareholders" shall be construed accordingly;

"CSRC" means the China Securities Regulatory Commission;

"CSRC Filing Rules" means the Trial Administrative Measures of Overseas Securities Offering and Listing by Domestic Companies (境内企业境外发行证券和上市管理试行办法) and supporting guidelines issued by the CSRC, as amended, supplemented or otherwise modified from time to time;

"Delayed Delivery Date" means, subject to the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become unconditional and not having been terminated, such later date as the Overall Coordinators shall notify the Investor in accordance with clause 4.3;

"dispose of" includes, in respect of any Relevant Shares, directly or indirectly;

- (i) offering, pledging, charging, selling, mortgaging, lending, creating, transferring, assigning or otherwise disposing of any legal or beneficial interest (including by the creation of or any agreement to create or selling or granting or agreeing to sell or grant any option or contract to purchase, subscribe for, lend or otherwise transfer or dispose of or any warrant or right to purchase, subscribe for, lend or otherwise transfer or dispose of, or purchasing or agreeing to purchase any option, contract, warrant or right to sell or creating any encumbrance over or agreeing to create any encumbrance over), or creating any third party right of whatever nature over, any legal or beneficial interest in the Relevant Shares or any other securities convertible into or exercisable or exchangeable for such Relevant Shares, or that represent the right to receive, such Relevant Shares, or agreeing or contracting to do so, whether directly or indirectly and whether conditionally or unconditionally; or
- (ii) entering into any swap or other arrangement that transfers to another, in whole or in part, any beneficial ownership of the Relevant Shares or any interest in them, or in any of the economic consequences or incidents of ownership of such Relevant Shares or such other securities or any interest in them; or
- (iii) entering into any other transaction directly or indirectly with the same economic effect as any of the foregoing transactions described in (i) and (ii) above; or
- (iv) agreeing or disclosing or contracting to, or publicly announcing an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or

exercisable or exchangeable for Relevant Shares, in cash or otherwise; and "disposal" shall be construed accordingly;

"FINI" shall have the meaning ascribed to such term to in the Listing Rules;

"Global Offering" has the meaning given to it in Recital (A);

"Governmental Authority" means any governmental, regulatory or administrative commission, board, body, authority or agency, or any stock exchange, self-regulatory organization or other non-governmental regulatory authority, or any court, judicial body, tribunal or arbitrator, in each case whether national, central, federal, provincial, state, regional, municipal, local, domestic, foreign or supranational (including without limitation, the Stock Exchange, the SFC and the CSRC);

"Group" means the Company and all of its subsidiaries or, where the context so requires, in respect of the period before the Company became the holding company of its present subsidiaries, the business operated by such subsidiaries or their predecessors (as the case maybe);

"H Share(s)" means the ordinary share(s) in the share capital of the Company with a nominal value of RMB1.00 each, which are to be subscribed for and traded in Hong Kong dollar, and for which an application has been made for listing and permission to trade on the Stock Exchange;

"HK\$" or "Hong Kong dollar" means the lawful currency of Hong Kong;

"Hong Kong" means the Hong Kong Special Administrative Region of the PRC;

"Hong Kong Public Offering" has the meaning given to it in Recital (A);

"Indemnified Parties" has the meaning given to it in clause 6.5, and "Indemnified Party" shall mean any one of them, as the context shall require;

"International Offering" has the meaning given to it in Recital (A);

"International Offering Circular" means the final offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering;

"Investor-related Information" has the meaning given to it in clause 6.2(h);

"Investor Shares" means the number of H Shares to be subscribed for by the Investor in the International Offering in accordance with the terms and conditions herein and as calculated in accordance with Schedule 1 and determined by the Company and the Overall Coordinators;

"Laws" means all laws, statutes, legislation, ordinances, measures, rules, regulations, guidelines, guidance, decisions, opinions, notices, circulars, directives, requests, orders, judgments, decrees or rulings of any Governmental Authority (including without limitation, the Stock Exchange, the SFC and the CSRC) of all relevant jurisdictions;

"Levies" means the SFC transaction levy of 0.0027% (or the prevailing transaction levy on the Listing Date), the Stock Exchange trading fee of 0.00565% (or the prevailing trading fee on the

Listing Date) and the AFRC transaction levy of 0.00015% (or the prevailing transaction levy on the Listing Date), in each case, of the Aggregate Investment Amount;

"Listing Date" means the date on which the H Shares are initially listed on the Main Board of the Stock Exchange;

"Listing Guide" means the Guide for New Listing Applicants as published by the Stock Exchange, as amended, supplemented or otherwise modified from time to time;

"Listing Rules" means the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, and the listing decisions, guidelines and other requirements of the Stock Exchange, each as amended, supplemented or otherwise modified from time to time;

"Lock-up Period" has the meaning given to it in clause 5.1;

"Offer Price" means the final Hong Kong dollar price per Share (exclusive of Brokerage and Levies) at which the H Shares are to be offered or sold pursuant to the Global Offering;

"Over-allotment Option" has the meaning given to it in the International Offering Circular;

"Offer Size Adjustment Option" means the option exercisable by the Company pursuant to which the Company may issue and allot additional H Shares at the Offer Price, to cover additional market demand;

"Parties" means the named parties to this Agreement (including, for the avoidance of doubt, the Joint Sponsors and/or the Overall Coordinators, as the context requires), and "Party" shall mean any one of them, as the context shall require;

"PRC" means the People's Republic of China, excluding, for purposes of this Agreement only, Hong Kong, Macau Special Administrative Region of the PRC and Taiwan;

"Preliminary Offering Circular" means the preliminary offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering, as amended, supplemented or otherwise modified from time to time;

"Professional Investor" has the meaning given to it in Part 1 of Schedule 1 to the SFO;

"Prospectus" means the final prospectus to be issued in Hong Kong by the Company in connection with the Hong Kong Public Offering;

"Public Documents" means the Preliminary Offering Circular and the International Offering Circular for the International Offering, the Prospectus to be issued in Hong Kong by the Company for the Hong Kong Public Offering and such other documents and announcements which may be issued by the Company in connection with the Global Offering, each as amended, supplemented or otherwise modified from time to time;

"Regulation S" means Regulation S under the Securities Act;

"Regulators" has the meaning given to it in clause 6.2(h);

"Relevant Shares" means the Investor Shares subscribed for by the Investor pursuant to this Agreement, and any shares or other securities of or interests in the Company which are derived

from the Investor Shares pursuant to any rights issue, capitalization issue or other form of capital reorganization (whether such transactions are to be settled in cash or otherwise);

"RMB" or "Renminbi" means Renminbi, the lawful currency of the PRC;

"Securities Act" means the United States Securities Act of 1933, as amended, supplemented or otherwise modified from time to time, and the rules and regulations promulgated thereunder;

"SFC" means The Securities and Futures Commission of Hong Kong;

"SFO" means the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"Stock Exchange" means The Stock Exchange of Hong Kong Limited;

"subsidiary" has the meaning given to it in the Companies Ordinance;

"U.S." and "United States" means the United States of America, its territories and possessions, any state of the United States and the District of Columbia;

"US\$" or "US dollar" means the lawful currency of the United States;

"underwriters" means the Hong Kong underwriters of the Hong Kong Public Offering and the international underwriters of the International Offering; and

"U.S. Person" has the meaning given to it in Regulation S under the Securities Act.

- 1.2 In this Agreement, unless the context otherwise requires:
  - (a) a reference to a "clause", "sub-clause" or "schedule" is a reference to a clause or subclause of or a schedule to this Agreement;
  - (b) the index, clause and schedule headings are inserted for convenience only and shall not affect the construction or interpretation of this Agreement;
  - (c) the recitals and schedules form an integral part of this Agreement and have the same force and effect as if expressly set out in the body of this Agreement and any reference to this Agreement shall include the recitals and schedules;
  - (d) the singular number shall include the plural and vice versa and words importing one gender shall include the other gender;
  - (e) a reference to this Agreement or another instrument includes any variation or replacement of either of them;
  - (f) a reference to a statute, statutory provision, regulation or rule includes a reference:
    - to that statute, provision, regulation or rule as from time to time consolidated, amended, supplemented, modified, re-enacted or replaced by any statute or statutory provision;

- (ii) to any repealed statute, statutory provision, regulation or rule which it re-enacts (with or without modification); and
- (iii) to any subordinate legislation made under it;
- (g) references to times of day and dates are, unless otherwise specified, to Hong Kong times and dates, respectively;
- (h) a reference to a "**person**" includes a reference to an individual, a firm, a company, a body corporate, an unincorporated association or an authority, a government, a state or agency of a state, a joint venture, association or partnership (whether or not having separate legal personality);
- (i) references to "include", "includes" and "including" shall be construed so as to mean include without limitation, includes without limitation and including without limitation, respectively; and
- (j) references to any legal term for any action, remedy, method or judicial proceeding, legal document, legal status, court, official or any legal concept or thing in respect of any jurisdiction other than Hong Kong is deemed to include what most nearly approximates in that jurisdiction to the relevant Hong Kong legal term.

#### 2 INVESTMENT

- 2.1 Subject to the conditions referred to in clause 3 below being fulfilled (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) and other terms and conditions of this Agreement:
  - (a) the Investor will subscribe for, and the Company will issue, allot and place and the Overall Coordinators will allocate and/or deliver (as the case may be) or cause to be allocated and/or delivered (as the case may be) to the Investor, the Investor Shares at the Offer Price under and as part of the International Offering and through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the relevant portion of the International Offering; and
  - (b) the Investor will pay the Aggregate Investment Amount, the Brokerage and the Levies in respect of the Investor Shares in accordance with clause 4.2.
- 2.2 The Investor may elect by notice in writing served to the Company, the Joint Sponsors and the Overall Coordinators not later than three (3) business days prior to the Listing Date to subscribe for the Investor Shares through a wholly-owned subsidiary of the Investor (the "Investor Subsidiary") that is a Professional Investor and is (i) not a U.S. Person; (ii) located outside the United States; and (iii) acquiring the Investor Shares in an offshore transaction in accordance with Regulation S, provided that:
  - (a) the Investor shall procure such Investor Subsidiary on such date to provide to the Company, the Joint Sponsors and the Overall Coordinators written confirmation that it agrees to be bound by the same agreements, representations, warranties, undertakings, acknowledgements and confirmations given in this Agreement by the Investor, and the

agreements, representations, warranties, undertakings, acknowledgements and confirmations given by the Investor in this Agreement shall be deemed to be given by the Investor for itself and on behalf of such Investor Subsidiary; and

(b) the Investor (i) unconditionally and irrevocably guarantees to the Company, the Joint Sponsors and the Overall Coordinators the due and punctual performance and observance by such Investor Subsidiary of all its agreements, obligations, undertakings, warranties, representations, indemnities, consents, acknowledgements, confirmations and covenants under this Agreement; and (ii) undertakes to fully and effectively indemnify and keep indemnified on demand each of the Indemnified Parties in accordance with clause 6.5.

The obligations of the Investor under this clause 2.2 constitute direct, primary and unconditional obligations to pay on demand to the Company, the Joint Sponsors or the Overall Coordinators any sum which such Investor Subsidiary is liable to pay under this Agreement and to perform promptly on demand any obligation of such Investor Subsidiary under this Agreement without requiring the Company, the Joint Sponsors or the Overall Coordinators first to take steps against such Investor Subsidiary or any other person. Except where the context otherwise requires, the term Investor shall be construed in this Agreement to include such Investor Subsidiary.

- 2.3 The Company and the Overall Coordinators may in their sole discretion determine that delivery of all or a portion of the Investor Shares shall take place on the Delayed Delivery Date in accordance with clause 4.3.
- 2.4 The Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering) will determine, in such manner as they may agree, the Offer Price. The exact number of the Investor Shares will be finally determined by the Company and the Overall Coordinators in accordance with Schedule 1, and such determination will be conclusive and binding on the Investor, save for manifest error.

#### 3 CLOSING CONDITIONS

- 3.1 The Investor's obligation under this Agreement to subscribe for, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares pursuant to clause 2.1 are conditional only upon each of the following conditions having been satisfied (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) at or prior to the Closing:
  - (a) the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become effective and unconditional (in accordance with their respective original terms or as subsequently waived or varied by agreement of the parties thereto) by no later than the time and date as specified in these underwriting agreements, and neither of the aforesaid underwriting agreements having been terminated;
  - (b) the Offer Price having been agreed upon between the Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering);

- (c) the Listing Committee of the Stock Exchange having granted the approval for the listing of, and permission to deal in, the H Shares (including the Investor Shares) as well as other applicable waivers and approvals and such approval, permission or waiver having not been revoked prior to the commencement of dealings in the H Shares on the Stock Exchange;
- (d) no Laws shall have been enacted or promulgated by any Governmental Authority which prohibits the consummation of the transactions contemplated in the Global Offering or herein and there shall be no orders or injunctions from a court of competent jurisdiction in effect precluding or prohibiting consummation of such transactions; and
- (e) the representations, warranties, undertakings, acknowledgements and confirmations of the Investor under this Agreement are accurate, true and complete in all respects and not misleading or deceptive and that there is no material breach of this Agreement on the part of the Investor.
- 3.2 If any of the conditions contained in clause 3.1 has not been fulfilled by the Investor or waived by the Company, the Joint Sponsors and the Overall Coordinators (except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) on or before the date that is one hundred and eighty (180) days after the date of this Agreement (or such other date as may be agreed in writing among the Company, the Investor, the Joint Sponsors and the Overall Coordinators), the obligation of the Investor to purchase, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares shall cease and any amount paid by the Investor under this Agreement to any other party will be repaid to the Investor by such other party without interest as soon as commercially practicable and in any event no later than 30 days from the date of termination of this Agreement and this Agreement will terminate and be of no effect and all obligations and liabilities on the part of the Company, the Joint Sponsors and/or the Overall Coordinators shall cease and terminate; provided that termination of this Agreement pursuant to this clause 3.2 shall be without prejudice to the accrued rights or liabilities of any Party to the other Parties in respect of the terms herein at or before such termination. For the avoidance of doubt, nothing in this clause shall be construed as giving the Investor the right to cure any breaches of the representations, warranties, undertakings, acknowledgements and confirmations given by the Investor under this Agreement during the period until the aforementioned date under this clause.
- 3.3 The Investor acknowledges that there can be no guarantee that the Global Offering will be completed or will not be delayed or terminated or that the Offer Price will be within the indicative range set forth in the Public Documents, and no liability of the Company, the Joint Sponsors or the Overall Coordinators to the Investor will arise if the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents. The Investor hereby waives any right (if any) to bring any claim or action against the Company, the Joint Sponsors and/or the Overall Coordinators or their respective affiliates, directors, officers, supervisors, employees, partners, agents, advisors and representatives on the basis that the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents.

#### 4 CLOSING

- 4.1 Subject to clause 3 and this clause 4, the Investor will subscribe for the Investor Shares at the Offer Price pursuant to, and as part of, the International Offering and through the Overall Coordinators (and/or their respective affiliates) in their capacities as representatives of the international underwriters of the relevant portion of the International Offering. Accordingly, the Investor Shares will be subscribed for contemporaneously with the closing of the International Offering, or on the Delayed Delivery Date, at such time and in such manner as shall be determined by the Company and the Overall Coordinators.
- 4.2 The Investor make full payment of the Aggregate Investment Amount, together with the related Brokerage and Levies (to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators) by same day value credit at or before 8:00 a.m. (Hong Kong time) on the Listing Date in Hong Kong dollars, by wire transfer in immediately available clear funds without any deduction or set-off to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators in writing no later than one (1) clear business day prior to the Listing Date, which notice shall include, among other things, the payment account details and the total amount payable by the Investor under this Agreement.
- 4.3 If the Company and the Overall Coordinators in their sole discretion determine that delivery of all or any part of the Investor Shares should be made on a date (the "Delayed Delivery Date") later than the Listing Date, the Overall Coordinators shall notify the Investor in writing (i) no later than two (2) business days prior to the Listing Date, the number of Investor Shares which will be deferred in delivery; and (ii) no later than two (2) business days prior to the actual Delayed Delivery Date, the Delayed Delivery Date, provided that the Delayed Delivery Date shall be no later than three (3) business days following the last day on which the Over-allotment Option may be exercised. Such determination by the Company and the Overall Coordinators will be conclusive and binding on the Investor. If the Investor Shares are to be delivered to the Investor on the Delayed Delivery Date, the Investor shall nevertheless pay for the Investor Shares as specified in clause 4.2.
- 4.4 Subject to due payment(s) for the Investor Shares being made in accordance with clause 4.2, delivery of the Investor Shares to the Investor, as the case may be, shall be made through CCASS by depositing the Investor Shares directly into CCASS for credit to such CCASS investor participant account or CCASS stock account as may be notified by the Investor to the Overall Coordinators in writing no later than two (2) business days prior to the Listing Date or the Delayed Delivery Date as determined in accordance with clause 4.3.
- 4.5 Without prejudice to clause 4.3, delivery of the Investor Shares may also be made in any other manner which the Company, the Joint Sponsors, the Overall Coordinators and the Investor may agree in writing, provided that, the delivery of the Investor Shares shall not be later than three (3) business days following the last day on which the Over-allotment Option may be exercised and payment for the Investor Shares shall not be later than 8:00 a.m. (Hong Kong time) on the Listing Date regardless of the time and manner of the delivery of the Investor Shares.
- 4.6 If payment of the Aggregate Investment Amount and the related Brokerage and Levies (whether in whole or in part) is not received or settled in the time and manner stipulated in this Agreement, the Company, the Joint Sponsors and the Overall Coordinators reserve the right, in their respective absolute discretions, to terminate this Agreement and in such event all obligations and liabilities on the part of the Company, the Joint Sponsors and the Overall Coordinators shall

cease and terminate (but without prejudice to any claim which the Company, the Joint Sponsors and the Overall Coordinators may have against the Investor arising out of its failure to comply with its obligations under this Agreement). The Investor shall in any event be fully responsible for and shall indemnify, hold harmless and keep fully indemnified, on an after-tax basis, each of the Indemnified Parties against any loss and damages that they may suffer or incur arising out of or in connection with any failure on the part of the Investor to pay for the Aggregate Investment Amount and the Brokerage and Levies in full in accordance with clause 6.5.

4.7 None of the Company, the Joint Sponsors, the Overall Coordinators, and their respective affiliates shall be liable (whether jointly or severally) for any failure or delay in the performance of its obligations under this Agreement and each of the Company, or the Joint Sponsors, the Overall Coordinators and their respective affiliates shall be entitled to terminate this Agreement if it is prevented or delayed from performing its obligations under this Agreement as a result of circumstances beyond control of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates (as the case may be), including, but not limited to, acts of God, flood, outbreak or escalations of diseases, epidemics or pandemics including but not limited to avian influenza, severe acute respiratory syndrome, H1N1 influenza, H5N1, MERS, Ebola virus and the COVID-19, declaration of a national, international, regional emergency, disaster, calamity, crisis, economic or comprehensive sanctions, explosion, earthquake, volcanic eruption, severe transport disruption, paralysis in government operation, public disorder, political instability or threat or escalation or outbreak of hostilities, war (whether declared or undeclared), terrorism, fire, riot, rebellion, civil commotion, strike, lockout, other industrial action, general failure of electricity or other supply, aircraft collision, accidental or mechanical or electrical breakdown, technical or computer failure or failure of any money transmission system, embargo, labour dispute and changes in any existing or future Laws, any existing or future act of governmental activity or the like.

#### 5 RESTRICTIONS ON THE INVESTOR

- 5.1 Subject to clause 5.2, the Investor for itself and on behalf of its wholly-owned subsidiary (where the Investor Shares are to be held by such wholly-owned subsidiary) agrees, covenants with and undertakes to the Company, the Joint Sponsors and the Overall Coordinators that without the prior written consent of each of the Company, the Joint Sponsors and the Overall Coordinators, the Investor will not, and will cause its affiliates not to, whether directly or indirectly, at any time during the period commencing from (and inclusive of) the Listing Date and ending on (and inclusive of) the date falling six (6) months from the Listing Date (the "Lock-up Period"), (i) dispose of, in any way, any Relevant Shares or any interest in any company or entity holding any Relevant Shares; (ii) allow itself to undergo a change of control (as defined in The Codes on Takeovers and Mergers and Share Buy-backs promulgated by the SFC) at the level of its ultimate beneficial owner; (iii) enter into any transactions directly or indirectly with the same economic effect as any aforesaid transaction.
- 5.2 Nothing contained in clause 5.1 shall prevent the Investor from transferring all or part of the Relevant Shares to any wholly-owned subsidiary of the Investor, provided that, in all cases:
  - (a) prior to such transfer, such wholly-owned subsidiary gives a written undertaking (addressed to and in favor of the Company, the Joint Sponsors and the Overall Coordinators in terms satisfactory to them) agreeing to, and the Investor undertakes to procure that such wholly-owned subsidiary will, be bound by the Investor's obligations under this Agreement, including the restrictions in this clause 5 imposed on the Investor,

- as if such wholly-owned subsidiary were itself subject to such obligations and restrictions:
- (b) such wholly-owned subsidiary shall be deemed to have given the same acknowledgements, confirmations, undertakings, representations and warranties as provided in clause 6;
- (c) the Investor and such wholly-owned subsidiary of the Investor shall be treated as being the Investor in respect of all the Relevant Shares held by them and shall jointly and severally bear all liabilities and obligations imposed by this Agreement;
- if at any time prior to expiration of the Lock-up Period, such wholly-owned subsidiary ceases or will cease to be a wholly-owned subsidiary of the Investor, it shall (and the Investor shall procure that such subsidiary shall) immediately, and in any event before ceasing to be a wholly-owned subsidiary of the Investor, fully and effectively transfer the Relevant Shares it holds to the Investor or another wholly-owned subsidiary of the Investor, which shall give or be procured by the Investor to give a written undertaking (addressed to and in favor of the Company, the Joint Sponsors and the Overall Coordinators in terms satisfactory to them) agreeing to, and the Investor undertakes to procure that such wholly-owned subsidiary will, be bound by the Investor's obligations under this Agreement, including the restrictions in this clause 5 imposed on the Investor and gives the same acknowledgements, confirmations, undertakings, representations and warranties hereunder, as if such wholly-owned subsidiary were itself subject to such obligations and restrictions and shall jointly and severally bear all liabilities and obligations imposed by this Agreement; and
- (e) such wholly-owned subsidiary is (i) not a U.S. Person; (ii) located outside the United States; and (iii) acquiring the Relevant Shares in an offshore transaction in reliance on Regulation S.
- 5.3 The Investor agrees and undertakes that, except with the prior written consent of the Company, the Joint Sponsors and the Overall Coordinators, the aggregate holding (direct and indirect) of the Investor and its close associates in the total issued share capital of the Company shall be less than 10% (or such other percentage as provided in the Listing Rules from time to time for the definition of "substantial shareholder") of the Company's entire issued share capital at all times.
- 5.4 The Investor agrees that the Investor's holding of the Company's share capital is on a proprietary investment basis, and to, upon reasonable request by the Company, the Joint Sponsors and/or the Overall Coordinators, provide reasonable evidence to the Company, the Joint Sponsors and the Overall Coordinators showing that the Investor's holding of the Company's share capital is on a proprietary investment basis. The Investor shall not, and shall procure that none of its controlling shareholder(s), associates and their respective beneficial owners shall, apply for or place an order through the book building process for H Shares in the Global Offering (other than the Investor Shares) or make an application for H Shares in the Hong Kong Public Offering unless otherwise permitted under the Listing Rules and the guidance set out in Chapter 4.15 of the Listing Guide, or pursuant to the waiver or consent granted by the Stock Exchange.
- 5.5 The Investor and its affiliates, associates, directors, officers, employees, agents or representatives shall not accept or enter into any arrangement or agreement, including any side

letter, which is inconsistent with, or in contravention of, the Listing Rules (including Chapter 4.15 of the Listing Guide or other written guidance published by the Hong Kong regulators) with the Company, the largest shareholder of the Company, any other member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents.

## 6 ACKNOWLEDGEMENTS, REPRESENTATIONS, UNDERTAKINGS AND WARRANTIES

- 6.1 The Investor acknowledges, represents, undertakes, warrants, agrees and confirms to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, agents, advisors, associates, partners and representatives makes no representation and gives no warranty or undertaking or guarantee that the Global Offering will proceed or be completed (within any particular time period or at all) or that the Offer Price will be within the indicative range set forth in the Public Documents, and will be under no liability whatsoever to the Investor in the event that the Global Offering is delayed, does not proceed or is not completed for any reason, or if the Offer Price is not within the indicative range set forth in the Public Documents;
  - (b) this Agreement, the background information of the Investor and the relationship and arrangements between the Parties contemplated by this Agreement will be required to be disclosed in the Public Documents and other marketing and roadshow materials for the Global Offering and that the Investor will be referred to in the Public Documents and such other marketing and roadshow materials and announcements and, specifically, this Agreement will be a material contract required to be filed with regulatory authorities in Hong Kong and made available on display to the public in connection with the Global Offering or otherwise pursuant to the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules;
  - (c) the information in relation to the Investor as required to be submitted to the Stock Exchange under the Listing Rules or on FINI will be shared with the Company, the Stock Exchange, SFC and such other Regulators as necessary and will be included in a consolidated placee list which will be disclosed on FINI to the Overall Coordinators;
  - (d) the Offer Price is to be determined solely and exclusively in accordance with the terms and conditions of the Global Offering and the Investor shall not have any right to raise any objection thereto;
  - (e) the Investor Shares will be subscribed for by the Investor through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the International Offering;
  - (f) the Investor will accept the Investor Shares on and subject to the terms and conditions of the memorandum and articles of association or other constituent or constitutional documents of the Company and this Agreement;
  - (g) the number of Investor Shares may be affected by re-allocation of Offer Shares between the International Offering and the Hong Kong Public Offering pursuant to Practice Note 18 of the Listing Rules or Chapter 4.14 of the Listing Guide or such other

percentage as may be approved by the Stock Exchange and applicable to the Company from time to time;

- (h) at or around the time of entering into this Agreement or at any time hereafter but before the closing of the International Offering, the Company, the Joint Sponsors and/or the Overall Coordinators have entered into, or may and/or propose to enter into, agreements for similar investments with one or more other investors as part of the International Offering;
- (i) none of the Company, the Joint Sponsors, the Overall Coordinators nor any of their respective subsidiaries, affiliates, agents, directors, officers, supervisors, employees, partners or representatives nor any other party involved in the Global Offering assumes any responsibility for any tax, legal, currency, economic or other consequences of the acquisition of, or in relation to any dealings in, the Investor Shares;
- (j) the Investor Shares have not been and will not be registered under the Securities Act or the securities law of any state or other jurisdiction of the United States and may not be offered, resold, pledged or otherwise transferred directly or indirectly in the United States or to or for the account or benefit of any U.S. Person except pursuant to an effective registration statement or an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act, or in any other jurisdiction or for the account or benefit of any persons in any other jurisdictions except as allowed by applicable Laws of such jurisdiction;
- (k) [Reserved];
- (l) it understands and agrees that transfer of the Investor Shares may only be made outside the United States in an "offshore transaction" (as defined in Regulation S) in accordance with Regulation S and in each case, in accordance with any applicable securities laws of any state of the United States and any other jurisdictions, and any share certificate(s) representing the Investor Shares shall bear a legend substantially to such effect:
- (m) it understands that none of the Company, the Joint Sponsors, the Overall Coordinators or any of the international underwriters of the International Offering has made any representation as to the availability of any available exemption under the Securities Act for the subsequent reoffer, resale, pledge or transfer of the Investor Shares;
- (n) except as provided for under clause 5.2, to the extent any of the Investor Shares are held by a subsidiary, the Investor shall procure that this subsidiary remains a wholly-owned subsidiary of the Investor and continues to adhere to and abide by the terms and conditions hereunder for so long as such subsidiary continues to hold any of the Investor Shares before the expiration of the Lock- up Period;
- (o) it has received (and may in the future receive) information that may constitute material, non-public information and/or inside information as defined in the SFO in connection with the Investor's investment in (and holding of) the Investor Shares, and it shall: (i) not disclose such information to any person other than to its affiliates, subsidiaries, directors, officers, employees, advisors and representatives (the "Authorized Recipients") on a strictly need-to-know basis for the sole purpose of evaluating its investment in the Investor Shares or otherwise required by Laws, until such information

becomes public information through no fault on the part of the Investor or any of its Authorized Recipients; (ii) use its best efforts to ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(o)) do not disclose such information to any person other than to other Authorized Recipients on a strictly need-to-know basis; and (iii) not and will ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(o)) do not purchase, sell or trade or alternatively, deal, directly or indirectly, in the H Shares or other securities or derivatives of the Company or its affiliates or associates in a manner in any violation of the securities laws (including any insider trading provisions) of the United States, Hong Kong, the PRC or any other applicable jurisdiction relevant to such dealing;

- (p) the information contained in this Agreement, the draft Prospectus and the draft Preliminary Offering Circular provided to the Investor and/or its representatives on a confidential basis and any other material which may have been provided (whether in writing or verbally) to the Investor and/or its representatives on a confidential basis may not be reproduced, disclosed, circulated or disseminated to any other person and such information and materials so provided are subject to change, updating, amendment and completion, and should not be relied upon by the Investor in determining whether to invest in the Investor Shares. For the avoidance of doubt:
  - (i) neither the draft Prospectus nor the draft Preliminary Offering Circular nor any other materials which may have been provided to the Investor and/or its representatives constitutes an invitation or offer or the solicitation to acquire, purchase or subscribe for any securities in any jurisdiction where such offer, solicitation or sale is not permitted and nothing contained in either the draft Prospectus or the draft Preliminary Offering Circular or any other materials which may have been provided (whether in writing or verbally) to the Investor and/or its representatives shall form the basis of any contract or commitment whatsoever;
  - (ii) no offers of, or invitations to subscribe for, acquire or purchase, any H Shares or other securities shall be made or received on the basis of the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) to the Investor and/or its representatives; and
  - (iii) the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) or furnished to the Investor, may be subject to further amendments subsequent to the entering into this Agreement and should not be relied upon by the Investor in determining whether to invest in the Investor Shares and the Investor hereby consents to such amendments (if any) and waives its rights in connection with such amendments (if any);
- (q) this Agreement does not, collectively or separately, constitute an offer of securities for sale in the United States or any other jurisdictions in which such an offer would be unlawful;
- (r) neither the Investor nor any of its affiliates nor any person acting on its or their behalf has engaged or will engage in any directed selling efforts (within the meaning of

Regulation S) with respect to the Investor Shares or any general solicitation or general advertising (within the meaning of Rule 502 (c) of Regulation D under the Securities Act) or in any manner involving a public offering (as defined in Section 4(2) of the Securities Act) made with respect to the Investor Shares;

- (s) it has been furnished with all information it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares and has been given the opportunity to ask questions and receive answers from the Company, the Joint Sponsors or the Overall Coordinators concerning the Company, the Investor Shares or other related matters it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares, and that the Company has made available to the Investor or its agents all documents and information in relation to an investment in the Investor Shares required by or on behalf of the Investor;
- (t) in making its investment decision, the Investor has relied and will rely only on information provided in the International Offering Circular issued by the Company and not on any other information which may have been furnished to the Investor by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators (including their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates) on or before the date hereof, and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates makes any representation and gives any warranty or undertaking as to the accuracy or completeness of any such information or materials not contained in the International Offering Circular and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and their affiliates has or will have any liability to the Investor or its directors, officers, employees, advisors, agents, representatives, associates, partners and affiliates resulting from its use of or reliance on such information or materials, or otherwise for any information not contained in the International Offering Circular;
- (u) none of the Joint Sponsors, the Overall Coordinators, the underwriters and their respective directors, officers, employees, subsidiaries, agents, associates, affiliates, representatives, partners and advisors has made any warranty, representation or recommendation to it as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, research and development, operations, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith; and except as provided in the final International Offering Circular, none of the Company and its directors, officers, supervisors, employees, subsidiaries, agents, associates, affiliates, representatives and advisors has made any warranty, representation or recommendation to the Investor as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, operations, research and development, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith:
- (v) the Investor will comply with all restrictions (if any) applicable to it from time to time under this Agreement, the Listing Rules and any applicable Laws on the disposal by it

- (directly or indirectly), of any of the Relevant Shares in respect of which it is or will be (directly or indirectly) or is shown by the Prospectus to be the beneficial owner;
- (w) it has conducted its own investigation with respect to the Company, the Group, and the Investor Shares and the terms of the subscription of the Investor Shares provided in this Agreement, and has obtained its own independent advice (including tax, regulatory, financial, accounting, legal, currency and otherwise) to the extent it considers necessary or appropriate or otherwise has satisfied itself concerning, including the tax, regulatory, financial, accounting, legal, currency and otherwise related to the investment in the Investor Shares and as to the suitability thereof for the Investor, and has not relied, and will not be entitled to rely, on any advice (including tax, regulatory, financial, accounting, legal, currency and otherwise), due diligence review or investigation or other advice or comfort obtained or conducted (as the case may be) by or on behalf of the Company or any of the Joint Sponsors, the Overall Coordinators or the underwriters in connection with the Global Offering and none of the Company, the Joint Sponsors, the Overall Coordinators or their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, or representatives takes any responsibility as to any tax, regulatory, financial, accounting, legal, currency or other economic or other consequences of the subscription or in relation to any dealings in the Investor Shares;
- (x) it understands that no public market now exists for the Investor Shares, and that the Company, the Joint Sponsors and the Overall Coordinators have made no assurances that a public or active market will ever exist for the Investor Shares;
- (y) in the event that the Global Offering is delayed or terminated or is not completed for any reason, no liabilities of the Company, the Joint Sponsors, the Overall Coordinators or any of their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives to the Investor or its subsidiaries will arise:
- (z) the Company, the Overall Coordinators will have absolute discretion to change or adjust (i) the number of H Shares to be issued under the Global Offering; (ii) the number of H Shares to be issued under the Hong Kong Public Offering and the International Offering, respectively; and (iii) other adjustment or re-allocation of H Shares being offered, the indicative offer price range set forth in the Public Documents and the Offer Price as may be approved by the Stock Exchange and in compliance with applicable Laws;
- (aa) any trading in the H Shares is subject to compliance with applicable laws and regulations, including the restrictions on dealing in shares under the SFO, the Listing Rules, the Securities Act and any other applicable laws, regulations or relevant rules of any competent securities exchange; and
- (bb) the Investor has agreed that the payment for the Aggregate Investment Amount and the related Brokerage and Levies shall be made by 8:00 a.m. (Hong Kong time) on the Listing Date or such other date as agreed in accordance with clause 4.5.
- 6.2 The Investor further acknowledges, represents, warrants and undertakes to each of the Company, the Joint Sponsors and the Overall Coordinators that:

- (a) it has been duly incorporated and is validly existing under the Laws of its place of incorporation and that there has been no petition filed, order made or effective resolution passed for its bankruptcy, liquidation or winding up;
- (b) it has the legal right and authority to own, use, lease and operate its assets and to conduct its business in the manner presently conducted;
- (c) it has full power, authority and capacity, and has taken all actions (including obtaining all necessary consents, approvals and authorizations from any governmental and regulatory bodies or third parties) required to execute and deliver this Agreement, enter into and carry out the transactions as contemplated in this Agreement and perform its obligations under this Agreement;
- (d) this Agreement has been duly authorized, executed and delivered by the Investor and constitutes a legal, valid and binding obligation of the Investor enforceable against it in accordance with the terms of this Agreement;
- (e) it has taken, and will during the term of this Agreement, take all necessary steps to perform its obligations under this Agreement and to give effect to this Agreement and the transactions contemplated in this Agreement and to comply with all relevant Laws;
- (f) all consents, approvals, authorizations, permissions and registrations (the "Approvals") under any relevant Laws applicable to the Investor and required to be obtained by the Investor in connection with the subscription for the Investor Shares under this Agreement have been obtained and are in full force and effect and none of the Approvals is subject to any condition precedent which has not been fulfilled or performed. All Approvals have not been withdrawn as at the date of this Agreement, nor is the Investor aware of any facts or circumstances which may render the Approvals to be invalidated, withdrawn or set aside. The Investor further agrees and undertakes to promptly notify the Company, the Joint Sponsors and the Overall Coordinators in writing if any of the Approvals ceases to be in full force and effect or is invalidated, revoked, withdrawn or set aside for any reason;
- (g) the execution and delivery of this Agreement by the Investor, and its performance of this Agreement and the subscription for the Investor Shares will not contravene or result in a contravention by the Investor of (i) the memorandum and articles of association or other constituent or constitutional documents of the Investor or (ii) the Laws of any jurisdiction to which the Investor is subject in respect of the transactions contemplated under this Agreement or which may otherwise be applicable to the Investor in connection with the Investor's subscription for the Investor Shares or (iii) any agreement or other instrument binding upon the Investor or (iv) any judgment, order or decree of any Governmental Authority having jurisdiction over the Investor;
- (h) it has complied and will comply with all applicable Laws in all jurisdictions relevant to the subscription for the Investor Shares, including to provide information, or cause or procure to information be provided, either directly or indirectly through the Company, the Joint Sponsors and/or the Overall Coordinators, to the Stock Exchange, the SFC, the CSRC and/or any other governmental, public, monetary or regulatory authorities or bodies or securities exchange (collectively, the "Regulators"), and agrees and consents to the disclosure of, such information, in each case, as may be required by applicable Laws or requested by any of the Regulators from time to time

(including, without limitation, (i) identity information of the Investor and its ultimate beneficial owner(s) and/or the person(s) ultimately responsible for the giving of the instruction relating to the subscription for the Investor Shares (including, without limitation, their names and places of incorporation); (ii) the transactions contemplated hereunder (including, without limitation, the details of subscription for the Investor Shares, the number of the Investor Shares, the Aggregate Investment Amount, and the lock-up restrictions under this Agreement); (iii) any indirect subscription of Investor Shares through financial or investment product and the details thereof (including, the identity information of the subscriber and its ultimate beneficial owner; and/or (iv) any connected relationship between the Investor or its beneficial owner(s) and associates on one hand and the Company and any of its shareholders on the other hand) (collectively, the "Investor-related Information") within the time as requested by any of the Regulators. The Investor further authorizes each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, advisors and representatives to disclose any Investor-related Information to such Regulators and/or in any Public Document or other announcement or document as required under the Listing Rules or applicable Laws or as requested by any relevant Regulators;

- (i) the Investor has such knowledge and experience in financial and business matters that (i) it is capable of evaluating the merits and risks of the prospective investment in the Investor Shares; (ii) it is capable of bearing the economic risks of such investment, including a complete loss of the investment in the Investor Shares; (iii) it has received all the information it considers necessary or appropriate for deciding whether to invest in the Investor Shares; and (iv) it is experienced in transactions of investing in securities of companies in a similar stage of development; its ordinary business is to buy or sell shares or debentures or it is a Professional Investor and by entering into this Agreement, it is not a client of any of the Joint Sponsors or the Overall Coordinators, the CMIs or the underwriters in connection with the transactions contemplated thereunder;
- (j) it is subscribing for the Investor Shares as principal for its own account and for investment purposes and on a proprietary investment basis without a view to making distribution of any of the Investor Shares subscribed by it hereunder, and the Investor is not entitled to nominate any person to be a director or officer or supervisor of the Company;
- (k) the Investor is subscribing for the Investor Shares outside the United States in an "offshore transaction" within the meaning of Regulation S and it is not a U.S. Person;
- (l) the Investor is subscribing for the Investor Shares in a transaction exempt from, or not subject to, registration requirements under the Securities Act;
- (m) the Investor and the Investor's beneficial owner(s) and/or associates (i) are third parties independent of the Company; (ii) are not connected persons (as defined in the Listing Rules) or associates thereof of the Company and the Investor's subscription for the Investor Shares will not result in the Investor and its beneficial owner(s) becoming connected persons (as defined in the Listing Rules) of the Company notwithstanding any relationship between the Investor and any other party or parties which may be entering into (or have entered into) any other agreement or agreements referred to in this Agreement and will, immediately after completion of this Agreement, be

independent of and not be acting in concert with (as defined in the Code on Takeovers and Mergers and Share Buy-backs promulgated by the SFC), any connected persons in relation to the control of the Company; (iii) have the financial capacity to meet all obligations arising under this Agreement; (iv) are not, directly or indirectly, financed, funded or backed by (a) any core connected person (as defined in the Listing Rules) of the Company or (b) the Company, any of the directors, supervisors, chief executive, largest shareholder, substantial shareholder(s) or existing shareholder(s) of the Company or any of its subsidiaries, or a close associate (as defined in the Listing Rules) of any of the them, and are not accustomed to take and have not taken any instructions from any such persons in relation to the acquisition, disposal, voting or other disposition of securities of the Company; and (v) have no connected relationship with the Company or any of its directors, chief executives, controlling shareholder(s), and substantial shareholder(s) unless otherwise disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing;

- (n) the Investor will subscribe for the Investor Shares using its own fund and it has not obtained and does not intend to obtain a loan or other form of financing to meet its payment obligations under this Agreement;
- (o) each of the Investor, its beneficial owner(s) and/or associates is not a "connected client" of any of the Joint Sponsors, the Overall Coordinators, the bookrunner(s), the lead manager(s), the CMIs, the underwriters of the Global Offering, the lead broker or any distributors. The terms "connected client", "lead broker" and "distributor" shall have the meanings ascribed to them in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;
- (p) the Investor's account is not managed by the relevant exchange participant (as defined in the Listing Rules) in pursuance of a discretionary managed portfolio agreement. The term "discretionary managed portfolio" shall have the meaning ascribed to it in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;
- (q) except as otherwise disclosed in writing, neither the Investor, its beneficial owner(s) nor its associates is a director (including as a director within the preceding 12 months), supervisor of the Company or its associates or a nominee of any of the foregoing;
- (r) save as previously notified to the Joint Sponsors and the Overall Coordinators in writing, neither the Investor nor its beneficial owner(s) fall within (a) any of the placee categories (other than "cornerstone investor") as set out in the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface or the Listing Rules in relation to placees; or (b) any of the groups of placees that would be required under the Listing Rules (including but not limited to Rule 12.08A of the Listing Rules) to be identified in the Company's allotment results announcement;
- (s) the Investor has not entered and will not enter into any contractual arrangement with any "distributor" (as defined in Regulation S) with respect to the distribution of the H Shares, except with its affiliates or with the prior written consent of the Company;
- (t) the subscription for the Investor Shares will comply with the provisions of Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules and Chapter 4.15 of the Listing Guide;

- (u) none of the Investor, its beneficial owner(s) and/or associates is subscribing for the Investor Shares under this Agreement with any financing (direct or indirect) by any connected person of the Company, by any one of the Joint Sponsors, the Overall Coordinators, or by any one of the underwriters of the Global Offering; the Investor and each of its associates, if any, is independent of, and not connected with, the other investors who have participated or will participate in the Global Offering and any of their associates;
- (v) except as provided for in this Agreement, the Investor has not entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares; and
- (w) save as previously disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing, the Investor, its beneficial owner(s) and/or associates have not entered into any financial or investment product involving indirect subscription of the Investor Shares.
- 6.3 The Investor represents and warrants to the Company, the Joint Sponsors and the Overall Coordinators that the description set out in Schedule 2 in relation to it and the group of companies of which it is a member and all Investor-related Information provided to and/or as requested by the Regulators and/or any of the Company, the Joint Sponsors and the Overall Coordinators and their respective affiliates is true, complete and accurate in all respects and is not misleading. Without prejudice to the provisions of clause 6.1(b), the Investor irrevocably consents to the reference to and inclusion of its name and all or part of the description of this Agreement (including the description set out in Schedule 2) in the Public Documents, marketing and roadshow materials and such other announcements or displayed documents which may be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering, insofar as necessary in the sole opinion of the Company, the Joint Sponsors and the Overall Coordinators. The Investor undertakes to provide as soon as possible such further information and/or supporting documentation relating to it, its ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters which may reasonably be requested by the Company, the Joint Sponsors and/or the Overall Coordinators to ensure their compliance with applicable Laws and/or companies or securities registration and/or the requests of competent Regulators including the Stock Exchange, the SFC and the CSRC. The Investor hereby agrees that after reviewing the description in relation to it and the group of companies of which it is a member to be included in such drafts of the Public Documents and other marketing materials relating to the Global Offering from time to time provided to the Investor and making such amendments as may be reasonably required by the Investor (if any), the Investor shall be deemed to warrant that such description in relation to it and the group of companies of which it is a member is true, accurate and complete in all respects and is not misleading or deceptive.
- 6.4 The Investor understands that the representations, warranties, undertakings, acknowledgements and confirmations in clauses 6.1 and 6.2 are required in connection with Hong Kong Laws and the securities laws of the United States, amongst others. The Investor acknowledges that the Company, the Joint Sponsors, the Overall Coordinators, the underwriters, and their respective subsidiaries, agents, affiliates and advisors, and others will rely upon the truth, completeness and accuracy of the Investor's warranties, undertakings, representations, acknowledgements and confirmations set forth herein, and it agrees to notify the Company, the Joint Sponsors and the Overall Coordinators promptly in writing if any of the warranties, undertakings,

- representations, acknowledgements or confirmations herein ceases to be true, accurate and complete or becomes misleading or deceptive in any respect.
- 6.5 The Investor agrees and undertakes that the Investor will on demand fully and effectively indemnify and hold harmless, on an after tax basis, each of the Company, the Joint Sponsors, the Overall Coordinators and the underwriters of the Global Offering, each on its own behalf and on trust for their respective affiliates, any person who controls it within the meaning of the Securities Act as well as their respective officers, directors, supervisors, employees, staff, associates, partners, agents and representatives (collectively, the "Indemnified Parties"), against any and all losses, costs, expenses, claims, actions, liabilities, proceedings or damages (the "Liabilities") which may be made or established against such Indemnified Party in connection with the subscription of the Investor Shares, the Investor Shares or this Agreement in any manner whatsoever, including a breach or an alleged breach of this Agreement or any act or omission or alleged act or omission hereunder, by or caused by the Investor or its officers, directors, employees, staff, affiliates, agents, representatives, associates or partners, and against any and all costs, charges, losses or expenses which any Indemnified Party may suffer or incur in connection with or disputing or defending any such claim, action or proceedings on the grounds of or otherwise arising out of or in connection therewith. The Investor will not, however, be responsible for any such Liabilities pursuant to this clause 6.5 to the extent that they are finally judicially determined by an arbitration panel of competent jurisdiction to have been caused solely and directly by the Indemnified Party's fraud, gross negligence or willful default.
- Each of the acknowledgements, confirmations, representations, warranties and undertakings given by the Investor under clauses 6.1, 6.2, 6.3, 6.4 and 6.5 (as the case may be) shall be construed as a separate acknowledgement, confirmation, representation, warranty or undertaking and shall be deemed to be repeated on the Listing Date and, if applicable, the Delayed Delivery Date.
- 6.7 The Company represents, warrants and undertakes that:
  - (a) it has been duly incorporated and is validly existing under the laws of the PRC;
  - (b) it has full power, authority and capacity, and has taken all actions required to enter into and perform its obligations under this Agreement and this Agreement, when executed, will constitute its legal, valid and binding obligations;
  - subject to full payment and the Lock-up Period provided under clause 5.1, the Investor Shares will, when delivered to the Investor in accordance with clause 4.4, be fully paidup, freely transferable and free from all options, liens, charges, mortgages, pledges, claims, equities, encumbrances and other third-party rights and shall rank pari passu with the H Shares then in issue and to be listed on the Stock Exchange;
  - (d) none of the Company and its largest shareholder, any member of the Group and their respective affiliates, directors, officers, supervisors, employees and agents have entered into any agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) with any of the Investor or its affiliates, directors, supervisors, officers, employees, agents or representatives; and

- (e) except as provided for in this Agreement, neither the Company or any member of the Group nor any of their respective affiliates, directors, officers, supervisors, employees, agents or representatives has entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares.
- 6.8 The Company acknowledges, confirms and agrees that the Investor will be relying on information contained in the International Offering Circular and that the Investor shall have the same rights in respect of the International Offering Circular as other investors purchasing H Shares in the International Offering.

#### 7 TERMINATION

- 7.1 This Agreement may be terminated:
  - (a) in accordance with clauses 3.2, 4.6 or 4.7;
  - (b) solely by (i) the Company or (ii) the Joint Sponsors and the Overall Coordinators acting jointly, in the event that there is a material breach of this Agreement on the part of the Investor (or the wholly-owned subsidiary of the Investor in the case of transfer of Investor Shares pursuant to clause 5.2) (including a material breach of the representations, warranties, undertakings, acknowledgements and confirmations by the Investor under this Agreement) on or before the closing of the International Offering or, if applicable, the Delayed Delivery Date (notwithstanding any provision to the contrary to this Agreement); or
  - (c) with the written consent of the Investor, the Company, the Joint Sponsors and the Overall Coordinators.
- 7.2 In the event that this Agreement is terminated in accordance with clause 7.1, the Company, the Joint Sponsors and the Overall Coordinators shall not be bound to proceed with their respective obligations under this Agreement (except for the confidentiality obligation under clause 8.1 set forth below) and the rights and liabilities of the Investor, the Company, the Joint Sponsors and the Overall Coordinators hereunder (except for the rights under clause 11 set forth below) shall cease and none of the Investor, the Company, the Joint Sponsors and the Overall Coordinators shall have any claim against any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (as applicable) without prejudice to the accrued rights or liabilities of any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators to any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (as applicable) in respect of the terms herein at or before such termination.

#### 8 ANNOUNCEMENTS AND CONFIDENTIALITY

- 8.1 Save as otherwise provided in this Agreement and the non-disclosure agreement entered into by the Investor, none of the Parties shall disclose any information concerning this Agreement or the transactions contemplated herein or any other arrangement involving the Company, the Joint Sponsors, the Overall Coordinators, and the Investor without the prior written consent of the other Parties. Notwithstanding the foregoing, this Agreement may be disclosed by any Party:
  - (a) to the Stock Exchange, the SFC, the CSRC and/or other Regulators to which the Company, the Joint Sponsors and/or the Overall Coordinators is subject, and the

background of the Investor and its relationship between the Company and the Investor may be described in the Public Documents to be issued by or on behalf of the Company and marketing, roadshow materials and other announcements or displayed documents to be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering;

- (b) to any of the Joint Sponsors and Overall Coordinators and to the legal and financial advisors, auditors, and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Parties, the Joint Sponsors and the Overall Coordinators provided that such Party shall (i) procure that each such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party is made aware and complies with all the confidentiality obligations set forth herein and (ii) remain responsible for any breach of such confidential obligations by such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party; and
- (c) otherwise by any Party as may be required by any applicable Law, any Governmental Authority or body with jurisdiction over such Party (including the Stock Exchange, the SFC, and the CSRC) or stock exchange rules (including submitting this Agreement as a material contract to the Hong Kong Companies Registry for registration and making it available on display to the public in accordance with the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules) or any binding judgment, order or requirement of any competent Governmental Authority.
- 8.2 No other reference or disclosure shall be made regarding this Agreement or any ancillary matters hereto by the Investor, except where the Investor shall have consulted the Company, the Joint Sponsors and the Overall Coordinators in advance to seek their prior written consent as to the principle, form and content of such disclosure.
- 8.3 The Company shall use its reasonable endeavors to provide for review and adopt all reasonable comments from the Investor to the extent in compliance with the Laws and acceptable by the Regulators of any statement in any of the Public Documents which relates to this Agreement, the relationship between the Company and the Investor and the general background information on the Investor prior to publication. The Investor shall cooperate with the Company, the Joint Sponsors and the Overall Coordinators to ensure that all references to it in such Public Documents are true, complete, accurate and not misleading or deceptive and that no material information about it is omitted from the Public Documents, and shall provide any comments and verification documents promptly to the Company, the Joint Sponsors and the Overall Coordinators and their respective counsels upon reasonable request following Regulators' requirements.
- 8.4 The Investor undertakes promptly to provide all assistance reasonably required in connection with the preparation of any disclosure required to be made as referred to in clause 8.1 (including providing such further information and/or supporting documentation relating to it, its ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters referred thereto which may reasonably be required by the Company, the Joint Sponsors or the Overall Coordinators) to (i) update the description of the Investor in the Public Documents subsequent to the date of this Agreement and to verify such references, and (ii) enable the Company, the Joint Sponsors and/or the Overall Coordinators to comply with applicable companies or

securities registration and/or the requests of competent Regulators, including the Stock Exchange, the SFC and the CSRC.

## 9 NOTICES

9.1 All notices delivered hereunder shall be in writing in either the English or Chinese language and shall be delivered in the manner required by clause 9.2 to the following addresses:

Party	Contact	Address
Company	Email:	No. 2 Xingang Road, Zhangwan Town, Jiaocheng District, Ningde
	ChenJ14@catl.com	
	Attention:	City, Fujian Province, PRC
	Mr. Chen Jin	
Investor	Email:	8 Marina Boulevard, #27- 03 Marina Bay Financial Centre, Tower 1, 018981 Singapore
	operations@boyucap.com	
	Attention:	
	Ruofan Fang	
CICC	Email:	29/F, One International Finance Centre, 1 Harbour View Street, Central, Hong Kong
	IB_Project_bright8@cicc.com.cn	
	Attention:	
	Project Bright 8 Team	
CSCI	Email:	18/F, Two Exchange Square, 8 Connaught Place. Central, Hong Kong
	Project.Bright8@csci.hk	
	Project.Bright8.ECM@csci.hk	
	Attention:	
	Project Bright 8 Team	
JPM FE	Email:	28/F, Chater House, 8
	PROJECTBRIGHT8_WG@jpmorgan.com	Connaught Road Central, Hong Kong
	PROJECTBRIGHT8_ECM@jpmorgan.com	
	Attention:	

	ECM/ECM Syndicate Desk (Project Bright 8 Team)	
JPM APAC	Email:  PROJECTBRIGHT8_WG@jpmorgan.com  PROJECTBRIGHT8_ECM@jpmorgan.com  Attention:  ECM/ECM Syndicate Desk (Project Bright 8 Team)	28/F, Chater House, 8 Connaught Road Central, Hong Kong
BOFA	Email:  dg.project_bright_8@bofa.com  Attention:  Project Bright 8 Team	55/F, Cheung Kong Center, 2 Queen's Road Central, Central, Hong Kong
GS	Email:  gs-bright8-core@gs.com  gs-bright8-ECM@gs.com  Attention:  Project Bright 8 Team	68/F, Cheung Kong Center, 2 Queen's Road Central, Central, Hong Kong
MS	Email:  pj_bright8_all@morganstanley.com  Attention:  Project Bright 8 Deal Team	46/F, International Commerce Centre 1 Austin Road West, Kowloon, Hong Kong
UBS	Email: ol-gb+-project-bright-8@ubs.com  Attention: Project Bright 8 (Global Banking)	52/F Two International Finance Centre, 8 Finance Street, Central, Hong Kong

Any notice delivered hereunder shall be delivered by hand or sent by email or by pre-paid post. Any notice shall be deemed to have been received, if delivered by hand, when delivered, if sent by email, immediately after the time sent (as recorded on the device from which the sender sent the email, irrespective of whether the email is acknowledged, unless the sender receives an automated message that the email is not delivered), and if sent by pre-paid post, (in the absence

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of evidence of earlier receipt) 48 hours after it was posted (or six days if sent by air mail). Any notice received on a day which is not a business day shall be deemed to be received on the next following business day.

#### 10 GENERAL

- 10.1 Each of the Parties confirms and represents that this Agreement has been duly authorized, executed and delivered by it and constitutes its legal, valid and binding obligations and is enforceable against it in accordance with its terms. Except for such consents, approvals and authorizations as may be required by the Company to implement the Global Offering, no corporate, shareholder or other consents, approvals or authorizations are required by such Party for the performance of its obligations under this Agreement and each of the Parties further confirms that it can perform its obligations described hereunder.
- 10.2 The obligations of each of the Joint Sponsors and the Overall Coordinators as provided in this Agreement are several (and not joint or joint and several). None of the Joint Sponsors or the Overall Coordinators will be liable for any failure on the part of any of the other Joint Sponsors or Overall Coordinators to perform their respective obligations under this Agreement, and no such failure shall affect the rights of any other Joint Sponsor or Overall Coordinator to enforce the terms of this Agreement. Notwithstanding the foregoing, each of the Joint Sponsors and the Overall Coordinators shall be entitled to enforce any or all of its rights under this Agreement either alone or jointly with other Joint Sponsors or Overall Coordinators, to the extent permitted by applicable Laws.
- 10.3 Save for manifest error, calculations and determinations made in good faith by the Company and the Overall Coordinators shall be conclusive and binding with respect to the number of Investor Shares and the Offer Price for the purposes of this Agreement.
- 10.4 The Investor, the Company and the Overall Coordinators shall cooperate with respect to any notifications to, or consents and/or approvals of, third parties which are or may be required for the purposes of or in connection with this Agreement.
- 10.5 No alteration to, or variation of, this Agreement shall be effective unless it is in writing and signed by or on behalf of all the Parties and in accordance with Clause 10.11.
- 10.6 This Agreement will be executed in the English language only.
- 10.7 Unless otherwise agreed by the relevant Parties in writing, each Party shall bear its own legal and professional fees, costs and expenses incurred in connection with this Agreement, save that stamp duty arising in respect of any of the transactions contemplated in this Agreement shall be borne by the relevant transferor/seller and the relevant transferee/buyer in equal shares.
- 10.8 Time shall be of the essence of this Agreement but any time, date or period referred to in this Agreement may be extended by mutual written agreement between the Parties with the written consent of the Joint Sponsors and the Overall Coordinators.
- 10.9 All provisions of this Agreement shall so far as they are capable of being performed or observed continue in full force and effect notwithstanding the Closing in accordance with clause 4 except in respect of those matters then already performed and unless they are terminated in accordance with this Agreement.

- 10.10 Other than the non-disclosure agreement entered into by the Investor, this Agreement constitutes the entire agreement and understanding among the Parties in connection with the investment in the Company by the Investor. This Agreement supersedes all prior promises, assurances, warranties, representations, communications, understandings and agreements relating to the subject matter hereof, whether written or oral.
- 10.11 To the extent otherwise set out in this clause 10.11, a person who is not a party to this Agreement has no right under the Contracts (Rights of Third Parties) Ordinance to enforce any term of this Agreement but this does not affect any rights or remedy of a third party which exists or is available apart from the Contracts (Rights of Third Parties) Ordinance:
  - (a) each of the Joint Sponsors and the Overall Coordinators may enforce (i) Clauses 2.2, 3, 4, 5, 6, 7 and 8, and (ii) any other term(s) of this Agreement which confers a benefit on such Joint Sponsors and/or the Overall Coordinators to the same extent as if they were a party to this Agreement.
  - (b) save as otherwise provided for in clause 3.2 where this Agreement shall be terminated forthwith or otherwise in accordance with clauses 4.6 or 4.7 where any of the Joint Sponsors, the Overall Coordinators and/or their respective affiliates may terminate this Agreement (in both cases without the written consent of all of the Joint Sponsors and the Overall Coordinators), this Agreement may not be terminated or rescinded, and any term may not be amended, varied or waived, without the written consent of all of the Joint Sponsors and the Overall Coordinators.
  - (c) Indemnified Parties may enforce and rely on clause 6.5 to the same extent as if they were a party to this Agreement. This Agreement may be terminated or rescinded and any term may be amended, varied or waived without the consent of those Indemnified Parties other than the Joint Sponsors and the Overall Coordinators.
- 10.12 Each of the Joint Sponsors and the Overall Coordinators has the power and is hereby authorized to delegate all or any of their relevant rights, duties, powers and discretions in such manner and on such terms as they think fit (with or without formality and without prior notice of any such delegation being required to be given to the Company or the Investor) to any one or more of their affiliates. Such Overall Coordinator or Joint Sponsor shall, severally and not jointly nor jointly and severally, remain liable for all acts and omissions of any of its affiliates to which it delegates relevant rights, duties, powers and/or discretions pursuant to this sub-clause notwithstanding any such delegation.
- 10.13 No delay or failure by a Party to exercise or enforce (in whole or in part) any right provided by this Agreement or by law shall operate as a release or waiver of, or in any way limit, that Party's ability to further exercise or enforce that, or any other, right and no single or partial exercise of any such right or remedy shall preclude any other or further exercise of it or the exercise of any other right or remedy. The rights, powers and remedies provided in this Agreement are cumulative and not exclusive of any rights, powers and remedies (whether provided by law or otherwise). A waiver of any breach of any provision of this Agreement shall not be effective, or implied, unless that waiver is in writing and is signed by the Party against whom that waiver is claimed.
- 10.14 If at any time any provision of this Agreement is or becomes illegal, invalid or unenforceable in any respect under the law of any jurisdiction, that shall not affect or impair:

- (a) the legality, validity or enforceability in that jurisdiction of any other provision of this Agreement; or
- (b) the legality, validity or enforceability under the law of any other jurisdiction of that or any other provision of this Agreement.
- 10.15 This Agreement shall be binding upon, and inure solely to the benefit of the Parties and their respective heirs, executors, administrators, successors and permitted assigns, and no other person shall acquire or have any right under or by virtue of this Agreement. Except for the purposes of internal reorganization or restructuring, no Party may assign or transfer all or any part of the benefits of, or interest or right in or under this Agreement. Obligations under this Agreement shall not be assignable.
- 10.16 Without prejudice to all rights to claim against the Investor for all losses and damages suffered by the other Parties, if there is any breach of warranties made by the Investor on or before the Listing Date or the Delayed Delivery Date (if applicable), the Company and the Joint Sponsors and the Overall Coordinators shall, notwithstanding any provision to the contrary to this Agreement, have the right to rescind this Agreement and all obligations of the Parties hereunder shall cease forthwith.
- 10.17 Each of the Parties undertakes with the other Parties that it shall execute and perform, and procure that it is executed and performed, such further documents and acts as may be required to give effect to the provisions of this Agreement.
- 10.18 Recognition of the U.S. Special Resolution Regimes:
  - (a) In the event that any Party who is a Covered Entity becomes subject to a proceeding under a U.S. Special Resolution Regime, the transfer from such Party of this Agreement, and any interest and obligation in or under this Agreement, will be effective to the same extent as the transfer would be effective under the U.S. Special Resolution Regime if this Agreement, and any such interest and obligation, were governed by the laws of the United States or a state of the United States.
  - (b) In the event that any Party that is a Covered Entity or a BHC Act Affiliate of such Party becomes subject to a proceeding under a U.S. Special Resolution Regime, Default Rights under this Agreement that may be exercised against such Party are permitted to be exercised to no greater extent than such Default Rights could be exercised under the U.S. Special Resolution Regime if this Agreement were governed by the laws of the United States or a state of the United States.
  - (c) As used herein,
    - (i) "BHC Act Affiliate" has the meaning assigned to the term "affiliate" in, and shall be interpreted in accordance with, 12 U.S.C. § 1841(k);
    - (ii) "Covered Entity" means any of the following:
      - (A) a "covered entity" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 252.82(b);

- (B) a "covered bank" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 47.3(b); or
- (C) a "covered FSI" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 382.2(b).
- (iii) "Default Right" has the meaning assigned to that term in, and shall be interpreted in accordance with, 12 C.F.R. §§ 252.81, 47.2 or 382.1, as applicable; and
- (iv) "U.S. Special Resolution Regime" means each of (i) the Federal Deposit Insurance Act and the regulations promulgated thereunder and (ii) Title II of the Dodd-Frank Wall Street Reform and Consumer Protection Act and the regulations promulgated thereunder.

#### 11 GOVERNING LAW AND JURISDICTION

- 11.1 This Agreement and the relationship between the Parties shall be governed by, and interpreted in accordance with, the laws of Hong Kong.
- 11.2 Any dispute, controversy or claim arising out of or in connection with this Agreement, or the breach, termination or invalidity thereof, shall be settled by arbitration in accordance with the Hong Kong International Arbitration Centre Administered Arbitration Rules in force as of the date of submitting the arbitration application. The place of arbitration shall be Hong Kong and the governing law of the arbitration proceedings shall be the laws of Hong Kong. There shall be three arbitrators and the language in the arbitration proceedings shall be English. The decision and award of the arbitral tribunal shall be final and binding on the parties and may be entered and enforced in any court having jurisdiction, and the parties irrevocably and unconditionally waive any and all rights to any form of appeal, review or recourse to any judicial authority, insofar as such waiver may be validly made. Notwithstanding the foregoing, the parties shall have the right to seek interim injunctive relief or other interim relief from a court of competent jurisdiction, before the arbitral tribunal has been appointed. Without prejudice to such provisional remedies as may be available under the jurisdiction of a national court, the arbitral tribunal shall have full authority to grant provisional remedies or order the parties to request that a court modify or vacate any temporary or preliminary relief issued by a such court, and to award damages for the failure of any party to respect the arbitral tribunal's orders to that effect.

#### 12 IMMUNITY

12.1 To the extent that in any proceedings in any jurisdiction (including arbitration proceedings), the Investor has or can claim for itself or its assets, properties or revenues any immunity (on the grounds of sovereignty or crown status or otherwise) from any action, suit, proceeding or other legal process (including arbitration proceedings), from set-off or counterclaim, from the jurisdiction of any court, from service of process, from attachment to or in aid of execution of any judgment, decision, determination, order or award (including any arbitral award), or from other action, suit or proceeding for the giving of any relief or for the enforcement of any judgement, decision, determination, order or award (including any arbitral award) or to the extent that in any such proceedings there may be attributed to itself or its assets, properties or revenues any such immunity (whether or not claimed), the Investor hereby irrevocably and

unconditionally waives and agrees not to plead or claim any such immunity in relation to any such proceedings.

#### 13 PROCESS AGENT

- 13.1 The Investor irrevocably appoints Boyu Capital Investment Management Co., Limited at Suite 1102, 11/F, West Tower, Cheung Kong Center II, 10 Harcourt Road, Central, Hong Kong, to receive, for it and on its behalf, service of process in the proceedings in Hong Kong. Such service shall be deemed completed on delivery to the process agent (whether or not it is forwarded to and received by the Investor).
- 13.2 If for any reason the process agent ceases to be able to act as such or no longer has an address in Hong Kong, the Investor irrevocably agrees to appoint a substitute process agent acceptable to the Company, the Joint Sponsors and the Overall Coordinators, and to deliver to the Company, the Joint Sponsors and the Overall Coordinators a copy of the new process agent's acceptance of that appointment, within 30 days thereof.

#### 14 COUNTERPARTS

14.1 This Agreement may be executed in any number of counterparts by wet-ink or electronically, and by each Party hereto on separate counterparts, and by each Party hereto on separate counterparts. Each counterpart is an original, but all counterparts shall together constitute one and the same instrument. Delivery of an executed counterpart signature page of this Agreement by e-mail attachment (PDF) or telecopy shall be an effective mode of delivery.

**IN WITNESS** whereof each of the following parties has executed this Agreement by its duly authorized signatory on the date set out at the beginning.

For and on behalf of Contemporary Amperex Technology Co., Limited 宁德时代新能源科技股份有限公司

Name: Jiang Li (蒋理)

Title: Vice General Manager and Board Secretary

# FOR AND ON BEHALF OF: ABSTRACT ENIGMA LIMITED

By:

Name: Samantha Fu Title: Alternate Director

## FOR AND ON BEHALF OF: UBS AG HONG KONG BRANCH

By:

Name: Chaoxiang Jia
Title: Executive Director

Name: Stella Chen Title: Director

#### SCHEDULE 1 INVESTOR SHARES

#### **Number of Investor Shares**

The number of Investor Shares shall be equal to (1) Hong Kong dollar equivalent of US dollar 100,000,000 (calculated using the closing Hong Kong dollar: US dollar exchange rate quoted in the Prospectus (excluding Brokerage and the Levies which the Investor will pay in respect of the Investor Shares)) divided by (2) the Offer Price, rounded down to the nearest whole board lot of 100 H Shares.

Pursuant to paragraph 4.2 of Practice Note 18 to the Listing Rules, Chapter 4.14 of the Listing Guide and the waiver as granted by the Stock Exchange (if any), in the event of over-subscription under the Hong Kong Public Offering, the number of Investor Shares to be subscribed for by the Investor under this Agreement might be affected by the reallocation of H Shares between the International Offering and the Hong Kong Public Offering. If the total demand for H Shares in the Hong Kong Public Offering falls within the circumstances as set out in the section headed "Structure of the Global Offering – The Hong Kong Public Offering – Reallocation" in the final prospectus of the Company, the number of Investor Shares may be adjusted on a pro rata basis.

Further, the Joint Sponsors, the Overall Coordinators and the Company can adjust the number of Investor Shares in their sole discretion for the purpose of compliance with the relevant requirements under the Listing Rules including without limitation the public float requirements under Rule 8.08 of the Listing Rules and the placing guidelines set out in Appendix F1 to the Listing Rules.

## SCHEDULE 2 PARTICULARS OF INVESTOR

#### The Investor

Place of incorporation: Cayman Islands

Certificate of incorporation number: 375526

Business registration number: N/A

LEI number: 254900XLK64V3MGLHL78

Business address and telephone number and

contact person:

N/A

Principal activities: Investment Holding

Ultimate controlling shareholder(s):

Boyu Group, LLC

Place of incorporation of ultimate controlling

shareholder(s):

Cayman Islands limited liability company

Business registration number and LEI number

of ultimate controlling shareholder(s):

2578

Principal activities of ultimate controlling

shareholder(s):

**Investment Holding** 

Shareholder and interests held:

Boyu Capital Opportunities Master Fund

Relevant investor category(ies) (as required to be included on the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface in relation to placees): Cornerstone investor

Description of the Investor for insertion in the Prospectus:

Existing shareholder, director or close associate (as defined in Chapter 1 of the Listing Rules)

Abstract Enigma Limited is a company incorporated under the laws of the Cayman Islands and a controlled subsidiary of Boyu Capital Opportunities Master Fund. Boyu Capital Opportunities Master Fund is an exempted company incorporated under the laws of the Cayman Island and an investment fund managed by Boyu Capital Management (Singapore) Pte. Ltd. ("Boyu"). Boyu holds a capital markets services license and is regulated by the Monetary Authority of Singapore. Engaging in fund management business, Boyu provides growth transformational capital for leading businesses and entrepreneurs in areas that include technology, healthcare, consumer and business services. Boyu is 100% indirectly owned by

Boyu Group, LLC, which is in turn ultimately controlled by Mr. Xiaomeng Tong, an Independent Third Party. There is no single investor holding 30% or more interest in Abstract Enigma Limited through Boyu Capital Opportunities Master Fund.

## CORNERSTONE INVESTMENT AGREEMENT

## MAY 8, 2025

## CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED

宁德时代新能源科技股份有限公司

AND

### CICC FINANCIAL TRADING LIMITED

AND

# CHINA INTERNATIONAL CAPITAL CORPORATION HONG KONG SECURITIES LIMITED

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THIS AGREEMENT (this "Agreement") is made on May 8, 2025

#### **BETWEEN**:

- (1) CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED (宁德时代新能源科技股份有限公司), a joint stock company incorporated in the PRC with limited liability on December 16, 2011, having its registered office at No. 2 Xingang Road, Zhangwan Town Jiaocheng District, Ningde City, Fujian Province, PRC (the "Company");
- (2) CICC FINANCIAL TRADING LIMITED, a company incorporated in Hong Kong whose registered office is at 29/F, One International Finance Centre, 1 Harbour View Street, Central, Hong Kong (the "Investor"); and
- (3) CHINA INTERNATIONAL CAPITAL CORPORATION HONG KONG SECURITIES LIMITED of 29/F, One International Finance Centre, 1 Harbour View Street, Central, Hong Kong ("CICCHKS").

#### **WHEREAS:**

- (A) The Company has made an application for listing of its H Shares (as defined below) on the Stock Exchange (as defined below) by way of a global offering (the "Global Offering") comprising:
  - (i) a public offering by the Company for subscription of H Shares (subject to reallocation and the Offer Size Adjustment Option (as defined below)) by the public in Hong Kong (the "Hong Kong Public Offering"); and
  - (ii) a conditional placing of H Shares (subject to reallocation, the Offer Size Adjustment Option and the Over-allotment Option (as defined below)) offered by the Company outside the United States to investors (including placing to professional and institutional investors in Hong Kong) in reliance on Regulation S (as defined below) under the Securities Act (as defined below) (the "International Offering").
- (B) CICCHKS, CHINA SECURITIES (INTERNATIONAL) CORPORATE FINANCE COMPANY LIMITED ("CSCI"), J.P. MORGAN SECURITIES (FAR EAST) LIMITED ("JPM FE") and MERRILL LYNCH (ASIA PACIFIC) LIMITED ("BOFA") are acting as the joint sponsors of the Global Offering (the "Joint Sponsors"), and CICCHKS, CSCI, J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED ("JPM APAC"), BOFA, GOLDMAN SACHS (ASIA) L.L.C. ("GS"), MORGAN STANLEY ASIA LIMITED ("MS") and UBS AG HONG KONG BRANCH ("UBS") are acting as the overall coordinators of the Global Offering (the "Overall Coordinators").

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<sup>&</sup>lt;sup>1</sup> UBS AG HONG KONG BRANCH is incorporated in Switzerland with limited liability.

- (C) The Investor and China International Capital Corporation Limited will enter into a series of cross border delta-one OTC swap transactions (the "OTC Swaps") with each other and Shanghai Greenwoods Asset Management Co., Ltd., as investment manager for and on behalf of certain investment funds, collectively, the "CICC FT Ultimate Clients" and each a "CICC FT Ultimate Clients"), pursuant to which CICC FT will hold the Investor Shares to be subscribed under this Agreement on a non-discretionary basis to hedge the OTC Swaps while the economic risks and returns of the underlying Investor Shares are passed to the CICC FT Ultimate Clients, subject to customary fees and commissions. The OTC Swaps will be fully funded by the CICC FT Ultimate Clients.
- (D) The Investor has agreed to enter into this Agreement and give certain representations, warranties and undertakings in consideration of the Company, the Joint Sponsors and the Overall Coordinators agreeing to be bound by the terms of this Agreement.
- (E) It is intended that subject to mutual agreement on terms and conditions having been reached, the Overall Coordinators and underwriters (to be named in the International Underwriting Agreement) will enter into an underwriting agreement for the International Offering with the Company to, among others, conditionally underwrite the Investor Shares to be subscribed by the Investor hereunder.

#### IT IS AGREED as follows:

#### 1 DEFINITIONS AND INTERPRETATIONS

- 1.1 In this Agreement, including its schedules and recitals, each of the following words and expressions shall, unless the context requires otherwise, have the following meanings:
  - "affiliate" in relation to a particular individual or entity, unless the context otherwise requires, means any individual or entity which directly or indirectly, through one or more intermediaries, controls, or is controlled by, or is under common control with, the individual or entity specified. For the purposes of this definition, the term "control" (including the terms "controlling", "controlled by" and "under common control with") means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a person, whether through the ownership of voting securities, by contract, or otherwise;
  - "AFRC" means the Accounting and Financial Reporting Council of Hong Kong;
  - "Aggregate Investment Amount" means the amount equal to the Offer Price multiplied by the number of Investor Shares;
  - "Approvals" has the meaning given to it in clause 6.2(g);
  - "associate/close associate" shall have the meaning ascribed to such term in the Listing Rules and "associates/close associates" shall be construed accordingly;
  - "Brokerage" means brokerage calculated as 1% of the Aggregate Investment Amount as required by paragraph 7(1) of Fees Rules (as defined under the Listing Rules);
  - "business day" means any day (other than Saturday and Sunday and a public holiday in Hong Kong) on which licensed banks in Hong Kong are generally open to the public in Hong Kong

for normal banking business and on which the Stock Exchange is open for the business of dealing in securities;

"CCASS" means the Hong Kong Central Clearing and Settlement System established and operated by The Hong Kong Securities Clearing Company Limited;

"Closing" means closing of the subscription of the Investor Shares in accordance with the terms and conditions of this Agreement;

"CMI(s)" means the capital market intermediary(ies) appointed by the Company for the purpose of the Global Offering and shall have the meaning ascribed to such term in the Code of Conduct for Persons Licensed by or Registered with the SFC;

"Companies Ordinance" means the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time;

"Companies (Winding Up and Miscellaneous Provisions) Ordinance" means the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"connected person/core connected person" shall have the meaning ascribed to such term in the Listing Rules and "connected persons/core connected persons" shall be construed accordingly;

"connected relationship" shall have the meaning ascribed to such term and as construed under the CSRC Filing Rules;

"Contracts (Rights of Third Parties) Ordinance" means the Contracts (Rights of Third Parties) Ordinance (Chapter 623 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"controlling shareholder" shall, unless the context otherwise requires, have the meaning ascribed to such term in the Listing Rules and "controlling shareholders" shall be construed accordingly;

"CSRC" means the China Securities Regulatory Commission;

"CSRC Filing Rules" means the Trial Administrative Measures of Overseas Securities Offering and Listing by Domestic Companies (境内企业境外发行证券和上市管理试行办法) and supporting guidelines issued by the CSRC, as amended, supplemented or otherwise modified from time to time;

"Delayed Delivery Date" means, subject to the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become unconditional and not having been terminated, such later date as the Overall Coordinators shall notify the Investor in accordance with clause 4.3;

"dispose of" includes, in respect of any Relevant Shares, directly or indirectly;

(i) offering, pledging, charging, selling, mortgaging, lending, creating, transferring, assigning or otherwise disposing of any legal or beneficial interest (including by the creation of or any agreement to create or selling or granting or agreeing to sell or grant

any option or contract to purchase, subscribe for, lend or otherwise transfer or dispose of or any warrant or right to purchase, subscribe for, lend or otherwise transfer or dispose of, or purchasing or agreeing to purchase any option, contract, warrant or right to sell or creating any encumbrance over or agreeing to create any encumbrance over), either directly or indirectly, conditionally or unconditionally, or creating any third party right of whatever nature over, any legal or beneficial interest in the Relevant Shares or any other securities convertible into or exercisable or exchangeable for such Relevant Shares, or that represent the right to receive, such Relevant Shares, or agreeing or contracting to do so, whether directly or indirectly and whether conditionally or unconditionally; or

- (ii) entering into any swap or other arrangement that transfers to another, in whole or in part, any beneficial ownership of the Relevant Shares or any interest in them, or in any of the economic consequences or incidents of ownership of such Relevant Shares or such other securities or any interest in them; or
- (iii) entering into any other transaction directly or indirectly with the same economic effect as any of the foregoing transactions described in (i) and (ii) above; or
- (iv) agreeing or disclosing or contracting to, or publicly announcing an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise; and "disposal" shall be construed accordingly;

"FINI" shall have the meaning ascribed to such term to in the Listing Rules;

"Global Offering" has the meaning given to it in Recital (A);

"Governmental Authority" means any governmental, inter-governmental, regulatory or administrative commission, board, body, department, authority or agency, or any stock exchange, self-regulatory organization or other non-governmental regulatory authority, or any court, judicial body, tribunal or arbitrator, in each case whether national, central, federal, provincial, state, regional, municipal, local, domestic, foreign or supranational (including without limitation, the Stock Exchange, the SFC and the CSRC);

"Group" means the Company and all of its subsidiaries or, where the context so requires, in respect of the period before the Company became the holding company of its present subsidiaries, the business operated by such subsidiaries or their predecessors (as the case maybe);

"H Share(s)" means the ordinary share(s) in the share capital of the Company with a monial value of RMB1.00 each, which are to be subscribed for and traded in Hong Kong dollar, and for which an application has been made for listing and permission to trade on the Stock Exchange;

"HK\$" or "Hong Kong dollar" means the lawful currency of Hong Kong;

"Hong Kong" means the Hong Kong Special Administrative Region of the PRC;

- "Hong Kong Public Offering" has the meaning given to it in Recital (A);
- "Indemnified Parties" has the meaning given to it in clause 6.5, and "Indemnified Party" shall mean any one of them, as the context shall require;
- "International Offering" has the meaning given to it in Recital (A);
- "International Offering Circular" means the final offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering;
- "Investor-related Information" has the meaning given to it in clause 6.2(i);
- "Investor Shares" means the number of H Shares to be subscribed for by the Investor in the International Offering in accordance with the terms and conditions herein and as calculated in accordance with Schedule 1 and determined by the Company and the Overall Coordinators;
- "Laws" means all laws, statutes, legislation, ordinances, measures, rules, regulations, guidelines, guidance, decisions, opinions, notices, circulars, directives, requests, orders, judgments, decrees or rulings of any Governmental Authority (including without limitation, the Stock Exchange, the SFC and the CSRC) of all relevant jurisdictions;
- "Levies" means the SFC transaction levy of 0.0027% (or the prevailing transaction levy on the Listing Date), the Stock Exchange trading fee of 0.00565% (or the prevailing trading fee on the Listing Date) and the AFRC transaction levy of 0.00015% (or the prevailing transaction levy on the Listing Date), in each case, of the Aggregate Investment Amount;
- "Listing Date" means the date on which the H Shares are initially listed on the Main Board of the Stock Exchange;
- "Listing Guide" means the Guide for New Listing Applicants as published by the Stock Exchange, as amended, supplemented or otherwise modified from time to time;
- "Listing Rules" means the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, and the listing decisions, guidelines and other requirements of the Stock Exchange, each as amended, supplemented or otherwise modified from time to time;
- "Lock-up Period" has the meaning given to it in clause 5.1;
- "Offer Price" means the final Hong Kong dollar price per Share (exclusive of Brokerage and Levies) at which the H Shares are to be offered or sold pursuant to the Global Offering;
- "Over-allotment Option" has the meaning given to it in the International Offering Circular;
- "Offer Size Adjustment Option" means the option exercisable by the Company pursuant to which the Company may issue and allot additional H Shares at the Offer Price, to cover additional market demand;
- "Parties" means the named parties to this Agreement (including, for the avoidance of doubt, the Joint Sponsors and/or the Overall Coordinators, as the context requires), and "Party" shall mean any one of them, as the context shall require;

- "PRC" means the People's Republic of China, excluding, for purposes of this Agreement only, Hong Kong, Macau Special Administrative Region of the PRC and Taiwan;
- "Preliminary Offering Circular" means the preliminary offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering, as amended, supplemented or otherwise modified from time to time;
- "Professional Investor" has the meaning given to it in Part 1 of Schedule 1 to the SFO;
- "proprietary investment basis" means such investment as made by an Investor for its own account and investment purpose but not acting as an agent on behalf of any third parties, whether or not such investment is made for the benefits of any shareholders or fund investors of such Investor;
- "Prospectus" means the final prospectus to be issued in Hong Kong by the Company in connection with the Hong Kong Public Offering;
- "Public Documents" means the Preliminary Offering Circular and the International Offering Circular for the International Offering, the Prospectus to be issued in Hong Kong by the Company for the Hong Kong Public Offering and such other documents and announcements which may be issued by the Company in connection with the Global Offering, each as amended, supplemented or otherwise modified from time to time;
- "Regulation S" means Regulation S under the Securities Act;
- "Regulators" has the meaning given to it in clause 6.2(i);
- "Relevant Shares" means the Investor Shares subscribed for by the Investor pursuant to this Agreement, and any shares or other securities of or interests in the Company which are derived from the Investor Shares pursuant to any rights issue, capitalization issue or other form of capital reorganization (whether such transactions are to be settled in cash or otherwise);
- "RMB" or "Renminbi" means Renminbi, the lawful currency of the PRC;
- "Securities Act" means the United States Securities Act of 1933, as amended, supplemented or otherwise modified from time to time, and the rules and regulations promulgated thereunder;
- "SFC" means The Securities and Futures Commission of Hong Kong;
- "SFO" means the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;
- "Stock Exchange" means The Stock Exchange of Hong Kong Limited;
- "subsidiary" has the meaning given to it in the Companies Ordinance;
- "U.S." and "United States" means the United States of America, its territories and possessions, any state of the United States and the District of Columbia;
- "US\$" or "US dollar" means the lawful currency of the United States;
- "U.S. Person" has the meaning given to it in Regulation S; and

"underwriters" means the Hong Kong underwriters of the Hong Kong Public Offering and the international underwriters of the International Offering.

- 1.2 In this Agreement, unless the context otherwise requires:
  - (a) a reference to a "clause", "sub-clause" or "schedule" is a reference to a clause or subclause of or a schedule to this Agreement;
  - (b) the index, clause and schedule headings are inserted for convenience only and shall not affect the construction or interpretation of this Agreement;
  - (c) the recitals and schedules form an integral part of this Agreement and have the same force and effect as if expressly set out in the body of this Agreement and any reference to this Agreement shall include the recitals and schedules;
  - (d) the singular number shall include the plural and vice versa and words importing one gender shall include the other gender;
  - (e) a reference to this Agreement or another instrument includes any variation or replacement of either of them;
  - (f) a reference to a statute, statutory provision, regulation or rule includes a reference:
    - to that statute, provision, regulation or rule as from time to time consolidated, amended, supplemented, modified, re-enacted or replaced by any statute or statutory provision;
    - (ii) to any repealed statute, statutory provision, regulation or rule which it re-enacts (with or without modification); and
    - (iii) to any subordinate legislation made under it;
  - (g) references to times of day and dates are, unless otherwise specified, to Hong Kong times and dates, respectively;
  - (h) a reference to a "**person**" includes a reference to an individual, a firm, a company, a body corporate, an unincorporated association or an authority, a government, a state or agency of a state, a joint venture, association or partnership (whether or not having separate legal personality);
  - (i) references to "include", "includes" and "including" shall be construed so as to mean include without limitation, includes without limitation and including without limitation, respectively; and
  - (j) references to any legal term for any action, remedy, method or judicial proceeding, legal document, legal status, court, official or any legal concept or thing in respect of any jurisdiction other than Hong Kong is deemed to include what most nearly approximates in that jurisdiction to the relevant Hong Kong legal term.

#### 2 INVESTMENT

- 2.1 Subject to the conditions referred to in clause 3 below being fulfilled (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) and other terms and conditions of this Agreement:
  - (a) the Investor will subscribe for, and the Company will issue, allot and place and the Overall Coordinators will allocate and/or deliver (as the case may be) or cause to be allocated and/or delivered (as the case may be) to the Investor, the Investor Shares at the Offer Price under and as part of the International Offering and through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the relevant portion of the International Offering; and
  - (b) the Investor will pay the Aggregate Investment Amount, the Brokerage and the Levies in respect of the Investor Shares in accordance with clause 4.2.
- 2.2 The Company and the Overall Coordinators may in their sole discretion determine that delivery of all or a portion of the Investor Shares shall take place on the Delayed Delivery Date in accordance with clause 4.3.
- 2.3 The Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering) will determine, in such manner as they may agree, the Offer Price. The exact number of the Investor Shares will be finally determined by the Company and the Overall Coordinators in accordance with Schedule 1, and such determination will be conclusive and binding on the Investor, save for manifest error.

#### 3 CLOSING CONDITIONS

- 3.1 The Investor's obligation under this Agreement to subscribe for, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares pursuant to clause 2.1 are conditional only upon each of the following conditions having been satisfied (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) at or prior to the Closing:
  - (a) the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become effective and unconditional (in accordance with their respective original terms or as subsequently waived or varied by agreement of the parties thereto) by no later than the time and date as specified in these underwriting agreements, and neither of the aforesaid underwriting agreements having been terminated;
  - (b) the Offer Price having been agreed upon between the Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering);
  - (c) the Listing Committee of the Stock Exchange having granted the approval for the listing of, and permission to deal in, the H Shares (including the Investor Shares) as

- well as other applicable waivers and approvals and such approval, permission or waiver having not been revoked prior to the commencement of dealings in the H Shares on the Stock Exchange;
- (d) no Laws shall have been enacted or promulgated by any Governmental Authority which prohibits the consummation of the transactions contemplated in the Global Offering or herein and there shall be no orders or injunctions from a court of competent jurisdiction in effect precluding or prohibiting consummation of such transactions; and
- (e) the representations, warranties, undertakings, acknowledgements and confirmations of the Investor under this Agreement are and will be accurate, true and complete in all respects and not misleading or deceptive and that there is no material breach of this Agreement on the part of the Investor.
- 3.2 If any of the conditions contained in clause 3.1 has not been fulfilled by the Investor or waived by the Company, the Joint Sponsors and the Overall Coordinators (except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) on or before the date that is one hundred and eighty (180) days after the date of this Agreement (or such other date as may be agreed in writing among the Company, the Investor, the Joint Sponsors and the Overall Coordinators), the obligation of the Investor to purchase, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares shall cease and any amount paid by the Investor under this Agreement to any other party will be repaid to the Investor by such other party without interest as soon as commercially practicable and in any event no later than 30 days from the date of termination of this Agreement and this Agreement will terminate and be of no effect and all obligations and liabilities on the part of the Company, the Joint Sponsors and/or the Overall Coordinators shall cease and terminate; provided that termination of this Agreement pursuant to this clause 3.2 shall be without prejudice to the accrued rights or liabilities of any Party to the other Parties in respect of the terms herein at or before such termination. For the avoidance of doubt, nothing in this clause shall be construed as giving the Investor the right to cure any breaches of the representations, warranties, undertakings, acknowledgements and confirmations given by the Investor under this Agreement during the period until the aforementioned date under this clause.
- 3.3 The Investor acknowledges that there can be no guarantee that the Global Offering will be completed or will not be delayed or terminated or that the Offer Price will be within the indicative range set forth in the Public Documents, and no liability of the Company, the Joint Sponsors or the Overall Coordinators to the Investor will arise if the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents. The Investor hereby waives any right (if any) to bring any claim or action against the Company, the Joint Sponsors and/or the Overall Coordinators or their respective affiliates, directors, officers, supervisors, employees, partners, agents, advisors and representatives on the basis that the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents.

#### 4 CLOSING

- 4.1 Subject to clause 3 and this clause 4, the Investor will subscribe for the Investor Shares at the Offer Price pursuant to, and as part of, the International Offering and through the Overall Coordinators (and/or their respective affiliates) in their capacities as representatives of the international underwriters of the relevant portion of the International Offering. Accordingly, the Investor Shares will be subscribed for contemporaneously with the closing of the International Offering, or on the Delayed Delivery Date, at such time and in such manner as shall be determined by the Company and the Overall Coordinators.
- 4.2 Regardless of the time and manner of the delivery of the Investor Shares, the Investor shall make full payment of the Aggregate Investment Amount, together with the related Brokerage and Levies (to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators) by same day value credit at or before 8:00 a.m. (Hong Kong time) on the Listing Date in Hong Kong dollars, by wire transfer in immediately available clear funds without any deduction or set-off to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators in writing no later than one (1) clear business day prior to the Listing Date, which notice shall include, among other things, the payment account details and the total amount payable by the Investor under this Agreement.
- 4.3 If the Company and the Overall Coordinators in their sole discretion determine that delivery of all or any part of the Investor Shares should be made on a date (the "Delayed Delivery Date") later than the Listing Date, the Overall Coordinators shall notify the Investor in writing (i) no later than two (2) business days prior to the Listing Date, the number of Investor Shares which will be deferred in delivery; and (ii) no later than two (2) business days prior to the actual Delayed Delivery Date, the Delayed Delivery Date, provided that the Delayed Delivery Date shall be no later than three (3) business days following the last day on which the Over-allotment Option may be exercised. Such determination by the Company and the Overall Coordinators will be conclusive and binding on the Investor. If the Investor Shares are to be delivered to the Investor on the Delayed Delivery Date, the Investor shall nevertheless pay for the Investor Shares as specified in clause 4.2.
- 4.4 Subject to due payment(s) for the Investor Shares being made in accordance with clause 4.2, delivery of the Investor Shares to the Investor, as the case may be, shall be made through CCASS by depositing the Investor Shares directly into CCASS for credit to such CCASS investor participant account or CCASS stock account as may be notified by the Investor to the Overall Coordinators in writing no later than two (2) business days prior to the Listing Date or the Delayed Delivery Date as determined in accordance with clause 4.3.
- 4.5 Without prejudice to clause 4.3, delivery of the Investor Shares may also be made in any other manner which the Company, the Joint Sponsors, the Overall Coordinators and the Investor may agree in writing, provided that, payment for the Investor Shares shall not be later than 8:00 a.m. (Hong Kong time) on the Listing Date regardless of the time and manner of the delivery of the Investor Shares.
- 4.6 If payment of the Aggregate Investment Amount and the related Brokerage and Levies (whether in whole or in part) is not received or settled in the time and manner stipulated in this Agreement, the Company, the Joint Sponsors and the Overall Coordinators reserve the right, in their respective absolute discretions, to terminate this Agreement and in such event all obligations and liabilities on the part of the Company, the Joint Sponsors and the Overall Coordinators shall

cease and terminate (but without prejudice to any claim which the Company, the Joint Sponsors and the Overall Coordinators may have against the Investor arising out of its failure to comply with its obligations under this Agreement). The Investor shall in any event be fully responsible for and shall indemnify, hold harmless and keep fully indemnified, on an after-tax basis, each of the Indemnified Parties against any loss and damages that they may suffer or incur arising out of or in connection with any failure on the part of the Investor to pay for the Aggregate Investment Amount and the Brokerage and Levies in full in accordance with clause 6.5.

- 4.7 In the event that the requirement under Rule 8.08(3) of the Listing Rules, in which no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, cannot be satisfied, the Joint Sponsors, the Overall Coordinators and the Company shall have the right to adjust the allocation of the number of Investor Shares to be subscribed by the Investor in their sole and absolute discretion to satisfy the requirement under Rule 8.08(3) of the Listing Rules.
- 4.8 None of the Company, the Joint Sponsors, the Overall Coordinators, and their respective affiliates shall be liable (whether jointly or severally) for any failure or delay in the performance of its obligations under this Agreement and each of the Company, or the Joint Sponsors, the Overall Coordinators and their respective affiliates shall be entitled to terminate this Agreement if it is prevented or delayed from performing its obligations under this Agreement as a result of circumstances beyond control of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates (as the case may be), including, but not limited to, acts of God, flood, outbreak or escalations of diseases, epidemics or pandemics including but not limited to avian influenza, severe acute respiratory syndrome, H1N1 influenza, H5N1, MERS, Ebola virus and the COVID-19, declaration of a national, international, regional emergency, disaster, calamity, crisis, economic or comprehensive sanctions, explosion, earthquake, volcanic eruption, severe transport disruption, paralysis in government operation, public disorder, political instability or threat or escalation or outbreak of hostilities, war (whether declared or undeclared), terrorism, fire, riot, rebellion, civil commotion, strike, lockout, other industrial action, general failure of electricity or other supply, aircraft collision, accidental or mechanical or electrical breakdown, technical or computer failure or failure of any money transmission system, embargo, labour dispute and changes in any existing or future Laws, any existing or future act of governmental activity or the like.

### 5 RESTRICTIONS ON THE INVESTOR AND THE CICC FT ULTIMATE CLIENTS

The Investor agrees, covenants with and undertakes to the Company, the Joint Sponsors and the Overall Coordinators that without the prior written consent of each of the Company, the Joint Sponsors and the Overall Coordinators, the Investor will not, and will cause its affiliates not to, whether directly or indirectly, at any time during the period commencing from (and inclusive of) the Listing Date and ending on (and inclusive of) the date falling six (6) months after the Listing Date (the "Lock-up Period"), directly or indirectly, (i) dispose of, in any way, any Relevant Shares or any interest in any company or entity holding any Relevant Shares, including any security that is convertible, exchangeable, exercisable or represents a right to receive the above securities, or agrees, enters into an agreement or publicly announces an intention to enter into such a transaction; (ii) allow themselves to undergo a change of control (as defined in The Codes on Takeovers and Mergers and Share Buy-backs promulgated by the SFC) at the level of their ultimate beneficial owner; (iii) except for the OTC Swaps, enter into any transactions directly or indirectly with the same economic effect as any aforesaid transaction; or (iv) agree or contract to, or publicly announce an intention to, enter into any of

the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise.

- 5.2 The Investor agrees, covenants with and undertakes to the Company, the Joint Sponsors and the Overall Coordinators that the CICC FT Ultimate Clients will remain invested in the relevant OTC Swap during the Lock-Up Period with substantially the same legal effect as Clause 5.1 above.
- 5.3 The Investor hereby confirms to the Company, the Overall Coordinators and the Joint Sponsors that the tenor of the OTC Swaps is equal to or longer than the Lock-up Period.
- The Investor agrees and undertakes that, except with the prior written consent of the Company, the Joint Sponsors and the Overall Coordinators, (i) the aggregate holding (direct and indirect) of the Investor in the total issued share capital of the Company and (ii) the aggregate holding (direct and indirect) of each CICC FT Ultimate Client and its close associates in the total issued share capital of the Company, shall, for the period commencing from the Listing Date up to six months after the Listing Date, be less than 10% (or such other percentage as provided in the Listing Rules from time to time for the definition of "substantial shareholder") of the Company's entire issued share capital.
- The Investor agrees that the subscription of the Investor Shares under this Agreement is not on a proprietary investment basis and the CICC FT Ultimate Clients' investment in the OTC Swaps are on a proprietary investment basis. The Investor agrees to, upon reasonable request by the Company, the Joint Sponsors and/or the Overall Coordinators, provide reasonable evidence to the Company, the Joint Sponsors and the Overall Coordinators showing that the CICC FT Ultimate Clients' investment in the OTC Swaps in connection with the Investor's subscription of the Investor Shares is on a proprietary investment basis. Unless otherwise permitted by the Stock Exchange and in accordance with the Listing Rules, the Investor shall not, and shall procure that none of the CICC FT Ultimate Clients, the Investor's and the CICC FT Ultimate Clients' respective controlling shareholder(s), associates and their respective beneficial owners shall not apply for or place an order through the book building process for H Shares in the Global Offering (other than the Investor Shares or otherwise agreed by the Company, the Overall Coordinators and the Joint Sponsors) or make an application for H Shares in the Hong Kong Public Offering.
- 5.6 Save for documentation relating to the OTC Swaps and the undertaking to be provided by the CICC FT Ultimate Clients to the Investor in connection with the representations, lock-up undertaking and other obligations of the Investor contemplated under this Agreement, the Investor, and the CICC FT Ultimate Clients and their respective affiliates, associates, directors, officers, employees, agents or representatives shall not accept or enter into any arrangement or agreement, including any side letter, which is inconsistent with, or in contravention of, the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide or other written guidance published by the Hong Kong regulators) with the Company, the largest shareholder of the Company, any other member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents.

## 6 ACKNOWLEDGEMENTS, REPRESENTATIONS, UNDERTAKINGS AND WARRANTIES

- 6.1 The Investor acknowledges, represents, undertakes, warrants, agrees and confirms to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, agents, advisors, associates, partners and representatives makes no representation and gives no warranty or undertaking or guarantee that the Global Offering will proceed or be completed (within any particular time period or at all) or that the Offer Price will be within the indicative range set forth in the Public Documents, and will be under no liability whatsoever to the Investor in the event that the Global Offering is delayed, does not proceed or is not completed for any reason, or if the Offer Price is not within the indicative range set forth in the Public Documents;
  - this Agreement, the background information of the Investor and the CICC FT Ultimate Clients and the relationship and arrangements between the Parties contemplated by this Agreement and the OTC Swaps will be required to be disclosed in the Public Documents and other marketing and roadshow materials for the Global Offering and that the Investor and the CICC FT Ultimate Clients will be referred to in the Public Documents and such other marketing and roadshow materials and announcements and, specifically, this Agreement will be a material contract required to be filed with regulatory authorities in Hong Kong and made available on display to the public in connection with the Global Offering or otherwise pursuant to the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules;
  - (c) the information in relation to the Investor and the CICC FT Ultimate Clients as required to be submitted to the Stock Exchange under the Listing Rules or on FINI will be shared with the Company, the Stock Exchange, SFC and such other Governmental Authority as necessary and will be included in a consolidated placee list which will be disclosed on FINI to the Overall Coordinators involved in the Global Offering, and all such information is true, complete and accurate in all respects and is not misleading;
  - (d) the Offer Price is to be determined solely and exclusively in accordance with the terms and conditions of the Global Offering and the Investor and the CICC FT Ultimate Clients shall not have any right to raise any objection thereto;
  - (e) the Investor Shares will be subscribed for by the Investor through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the International Offering;
  - (f) the Investor will accept the Investor Shares on and subject to the terms and conditions of the memorandum and articles of association or other constituent or constitutional documents of the Company and this Agreement;
  - (g) the number of Investor Shares may be affected by re-allocation of Offer Shares between the International Offering and the Hong Kong Public Offering pursuant to Practice Note 18 of the Listing Rules or Chapter 4.14 of the Listing Guide or such other percentage as may be approved by the Stock Exchange and applicable to the Company from time to time;

- (h) the Joint Sponsors, the Overall Coordinators and the Company can adjust the allocation of the number of Investor Shares in their sole and absolute discretion for the purpose of satisfying Rule 8.08(3) of the Listing Rules which provide that no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, the minimum public float requirement under Rule 8.08(1)(a) of the Listing Rules or as otherwise approved by the Stock Exchange;
- (i) at or around the time of entering into this Agreement or at any time hereafter but before the closing of the International Offering, the Company, the Joint Sponsors and/or the Overall Coordinators have entered into, or may and/or propose to enter into, agreements for similar investments with one or more other investors as part of the International Offering;
- (j) none of the Company, the Joint Sponsors, the Overall Coordinators nor any of their respective subsidiaries, affiliates, agents, directors, officers, supervisors, employees, partners or representatives nor any other party involved in the Global Offering assumes any responsibility for any tax, legal, currency, economic or other consequences of the acquisition of, or in relation to any dealings in, the Investor Shares;
- (k) the Investor Shares have not been and will not be registered under the Securities Act or the securities law of any state or other jurisdiction of the United States and may not be offered, resold, pledged or otherwise transferred directly or indirectly in the United States or to or for the account or benefit of any U.S. Person except pursuant to an effective registration statement or an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act, or in any other jurisdiction or for the account or benefit of any persons in any other jurisdictions except as allowed by applicable Laws of such jurisdiction;

#### (1) intentionally left blank;

- (m) it understands and agrees that transfer of the Investor Shares may only be made outside the United States in an "offshore transaction" (as defined in Regulation S) in accordance with Regulation S and in each case, in accordance with any applicable securities laws of any state of the United States and any other jurisdictions, and any share certificate(s) representing the Investor Shares shall bear a legend substantially to such effect;
- (n) it understands that none of the Company, the Joint Sponsors, the Overall Coordinators or any of the international underwriters of the International Offering has made any representation as to the availability of or any available exemption under the Securities Act for the subsequent reoffer, resale, pledge or transfer of the Investor Shares;

#### (o) intentionally left blank;

(p) it has received (and may in the future receive) information that may constitute material, non-public information and/or inside information as defined in the SFO in connection with the Investor's investment in (and holding of) the Investor Shares, and it shall: (i) not disclose such information to any person other than to its affiliates, subsidiaries, directors, officers, employees, advisors and representatives (the "Authorized Recipients") and to the CICC FT Ultimate Clients on a strictly need-to-know basis for the sole purpose of evaluating its investment in the Investor Shares and/or OTC Swaps

or otherwise required by Laws, until such information becomes public information through no fault on the part of the Investor, the CICC FT Ultimate Clients or any of their respective Authorized Recipients; (ii) use its best efforts to ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(p)) do not disclose such information to any person other than to other Authorized Recipients on a strictly need-to-know basis; and (iii) not and will use its best efforts to ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(p)) do not purchase, sell or trade or alternatively, deal, directly or indirectly, in the H Shares or other securities or derivatives of the Company or its affiliates or associates in a manner that could result in any violation of the securities laws (including any insider trading provisions) of the United States, Hong Kong, the PRC or any other applicable jurisdiction relevant to such dealing;

- (q) the information contained in this Agreement, the draft Prospectus and the draft Preliminary Offering Circulars provided to the Investor and/or the CICC FT Ultimate Clients and/or their respective representatives on a confidential basis and any other material which may have been provided (whether in writing or verbally) to the Investor and/or the CICC FT Ultimate Clients and/or their respective representatives on a confidential basis may not be reproduced, disclosed, circulated or disseminated to any other person and such information and materials so provided are subject to change, updating, amendment and completion, and should not be relied upon by the Investor and/or the CICC FT Ultimate Clients in determining whether to invest in the Investor Shares. For the avoidance of doubt:
  - (i) neither the draft Prospectus nor the draft Preliminary Offering Circular nor any other materials which may have been provided to the Investor, the CICC FT Ultimate Clients and/or their respective representatives constitutes an invitation or offer or the solicitation to acquire, purchase or subscribe for any securities in any jurisdiction where such offer, solicitation or sale is not permitted and nothing contained in either the draft Prospectus or the draft Preliminary Offering Circular or any other materials which may have been provided (whether in writing or verbally) to the Investor, the CICC FT Ultimate Clients and/or their respective representatives shall form the basis of any contract or commitment whatsoever;
  - (ii) no offers of, or invitations to subscribe for, acquire or purchase, any H Shares or other securities shall be made or received on the basis of the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) to the Investor, the CICC FT Ultimate Clients and/or their respective representatives; and
  - (iii) the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) or furnished to the Investor and/or the CICC FT Ultimate Client, may be subject to further amendments subsequent to the entering into this Agreement and should not be relied upon by the Investor and/or the CICC FT Ultimate Clients in determining whether to invest in the Investor Shares or the OTC Swaps and the Investor hereby consents to such amendments (if any) and waives its rights in connection with such amendments (if any);

- (r) this Agreement does not, collectively or separately, constitute an offer of securities for sale in the United States or any other jurisdictions in which such an offer would be unlawful:
- (s) neither the Investor or the CICC FT Ultimate Clients or any of their respective affiliates nor any person acting on its or their behalf has engaged or will engage in any directed selling efforts (within the meaning of Regulation S) with respect to the Investor Shares or any form of general solicitation or general advertising (as defined in Regulation D under the Securities Act) or in any manner involving a public offering (as defined in Section 4(2) of the Securities Act) made with respect to the Investor Shares;
- (t) the Investor has been furnished with all information it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares and has been given the opportunity to ask questions and receive answers from the Company, the Joint Sponsors or the Overall Coordinators concerning the Company, the Investor Shares or other related matters it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares, and that the Company has made available to the Investor or its agents all documents and information in relation to an investment in the Investor Shares required by or on behalf of the Investor;
- in making its investment decision, the Investor has relied and will rely only on (u) information provided in the International Offering Circular issued by the Company and not on any other information (whether prepared by the Company, the Joint Sponsors, the Overall Coordinators or their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates or otherwise) which may have been furnished to the Investor and/or the CICC FT Ultimate Clients by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators (including their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates) on or before the date hereof, and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates makes any representation and gives any warranty or undertaking as to the accuracy or completeness of any such information or materials not contained in the International Offering Circular and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and their affiliates has or will have any liability to the Investor, the CICC FT Ultimate Clients or their respective directors, officers, employees, advisors, agents, representatives, associates, partners and affiliates resulting from its use of or reliance on such information or materials, or otherwise for any information not contained in the International Offering Circular;
- (v) none of the Joint Sponsors, the Overall Coordinators, the underwriters and their respective directors, officers, employees, subsidiaries, agents, associates, affiliates, representatives, partners and advisors has made any warranty, representation or recommendation to it as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, research and development, operations, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith; and except as provided in the final International Offering Circular, none of the Company and its directors, officers, supervisors, employees, subsidiaries, agents, associates, affiliates, representatives and

advisors has made any warranty, representation or recommendation to the Investor and/or the CICC FT Ultimate Clients as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, operations, research and development, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith;

- (w) each of the Investor and the CICC FT Ultimate Clients will comply with all restrictions (if any) applicable to it from time to time under this Agreement, the Listing Rules and any applicable Laws on the disposal by it (directly or indirectly), of any of the Relevant Shares in respect of which it is or will be (directly or indirectly) or is shown by the Prospectus to be the beneficial owner;
- (x) it has conducted its own investigation with respect to the Company, the Group, and the Investor Shares and the terms of the subscription of the Investor Shares provided in this Agreement, and has obtained its own independent advice (including tax, regulatory, financial, accounting, legal, currency and otherwise) to the extent it considers necessary or appropriate or otherwise has satisfied itself concerning, including the tax, regulatory, financial, accounting, legal, currency and otherwise related to the investment in the Investor Shares and as to the suitability thereof for the Investor, and has not relied, and will not be entitled to rely, on any advice (including tax, regulatory, financial, accounting, legal, currency and otherwise), due diligence review or investigation or other advice or comfort obtained or conducted (as the case may be) by or on behalf of the Company or any of the Joint Sponsors, the Overall Coordinators or the underwriters in connection with the Global Offering and none of the Company, the Joint Sponsors, the Overall Coordinators or their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives takes any responsibility as to any tax, regulatory, financial, accounting, legal, currency or other economic or other consequences of the subscription of the Investor Shares or in relation to any dealings in the Investor Shares;
- (y) it understands that no public market now exists for the Investor Shares, and that the Company, the Joint Sponsors and the Overall Coordinators have made no assurances that a public or active market will ever exist for the Investor Shares;
- (z) in the event that the Global Offering is delayed or terminated or is not completed for any reason, no liabilities of the Company, the Joint Sponsors, the Overall Coordinators or any of their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives to the Investor or the CICC FT Ultimate Clients will arise;
- (aa) the Company, the Overall Coordinators will have absolute discretion to change or adjust (i) the number of H Shares to be issued under the Global Offering; (ii) the number of H Shares to be issued under the Hong Kong Public Offering and the International Offering, respectively; and (iii) other adjustment or re-allocation of H Shares being offered, the indicative offer price range set forth in the Public Documents and the Offer Price as may be approved by the Stock Exchange and in compliance with applicable Laws;
- (bb) any trading in the H Shares is subject to compliance with applicable laws and regulations, including the restrictions on dealing in shares under the SFO, the Listing

- Rules, the Securities Act and any other applicable laws, regulations or relevant rules of any competent securities exchange;
- (cc) any offer, sale, pledge or other transfer made other than in compliance with the restrictions in this Agreement will not be recognized by the Company in respect of the Relevant Shares; and
- (dd) the Investor has agreed that the payment for the Aggregate Investment Amount and the related Brokerage and Levies shall be made by 8:00 a.m. (Hong Kong time) on the Listing Date or such other date as agreed in accordance with clause 4.5.
- 6.2 The Investor further acknowledges, represents, warrants and undertakes to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) it has been duly incorporated and is validly existing under the Laws of its place of incorporation and that there has been no petition filed, order made or effective resolution passed for its bankruptcy, liquidation or winding up;
  - (b) it is qualified to receive and use the information under this Agreement (including, among others, this Agreement, the draft Prospectus and the draft Preliminary Offering Circular), which would not be contrary to all Laws applicable to the Investor or would require any registration or licensing within the jurisdiction that the Investor is in;
  - (c) it has the legal right and authority to own, use, lease and operate its assets and to conduct its business in the manner presently conducted;
  - (d) it has full power, authority and capacity, and has taken all actions (including obtaining all necessary consents, approvals and authorizations from any governmental and regulatory bodies or third parties) required to execute and deliver this Agreement, enter into and carry out the transactions as contemplated in this Agreement and perform its obligations under this Agreement;
  - (e) this Agreement has been duly authorized, executed and delivered by the Investor and constitutes a legal, valid and binding obligation of the Investor enforceable against it in accordance with the terms of this Agreement;
  - (f) it has taken, and will during the term of this Agreement, take all necessary steps to perform its obligations under this Agreement and to give effect to this Agreement and the transactions contemplated in this Agreement and to comply with all relevant Laws;
  - all consents, approvals, authorizations, permissions and registrations (the "Approvals") under any relevant Laws applicable to the Investor and required to be obtained by the Investor in connection with the subscription for the Investor Shares under this Agreement have been obtained and are in full force and effect and are not invalidated, revoked, withdrawn or set aside and none of the Approvals is subject to any condition precedent which has not been fulfilled or performed. All Approvals have not been withdrawn as at the date of this Agreement, nor is the Investor aware of any facts or circumstances which may render the Approvals to be invalidated, withdrawn or set aside. The Investor further agrees and undertakes to promptly notify the Company, the Joint Sponsors and the Overall Coordinators in writing if any of the Approvals ceases

- to be in full force and effect or is invalidated, revoked, withdrawn or set aside for any reason:
- (h) the execution and delivery of this Agreement by the Investor and its performance of this Agreement and the subscription for or acquisition of (as the case may be) the Investor Shares will not contravene or result in a contravention by the Investor or the CICC FT Ultimate Clients of (i) the memorandum and articles of association or other constituent or constitutional documents of the Investor or the CICC FT Ultimate Clients or (ii) the Laws of any jurisdiction to which the Investor is subject in respect of the transactions contemplated under this Agreement or which may otherwise be applicable to the Investor or the CICC FT Ultimate Clients in connection with the Investor's subscription for or acquisition of (as the case may be) the Investor Shares, (iii) any agreement or other instrument binding upon the Investor or the CICC FT Ultimate Clients or (iv) any judgment, order or decree of any Governmental Authority having jurisdiction over the Investor or the CICC FT Ultimate Clients:
- (i) it has complied and will comply with all applicable Laws in all jurisdictions relevant to the subscription for the Investor Shares, including to provide information, or cause or procure to information be provided, either directly or indirectly through the Company, the Joint Sponsors and/or the Overall Coordinators, to the Stock Exchange, the SFC, the CSRC and/or any other governmental, public, monetary or regulatory authorities or bodies or securities exchange (collectively, the "Regulators"), and agrees and consents to the disclosure of, such information, in each case, as may be required by applicable Laws or requested by any of the Regulators from time to time (including, without limitation, (i) identity information of the Investor, the CICC FT Ultimate Clients and their ultimate beneficial owner(s) and/or the person(s) ultimately responsible for the giving of the instruction relating to the subscription for the Investor Shares (including, without limitation, their respective names and places of incorporation); (ii) the transactions contemplated hereunder (including, without limitation, the details of subscription for the Investor Shares, the number of the Investor Shares, the Aggregate Investment Amount, and the lock-up restrictions under this Agreement); (iii) any swap arrangement (including the OTC Swaps) or other financial or investment product involving the Investor Shares and the details thereof (including, without limitation, the identity information of the subscriber and its ultimate beneficial owner and the provider of such swap arrangement or other financial or investment product); and/or (iv) any connected relationship between the Investor, the CICC FT Ultimate Clients or their respective beneficial owner(s) and associates on the one hand and the Company and any of its shareholders on the other hand) (collectively, the "Investor-related Information") within the time as requested by any of the Regulators. The Investor further authorizes each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, advisors and representatives to disclose any Investor-related Information to such Regulators and/or in any Public Document or other announcement or document as required under the Listing Rules or applicable Laws or as requested by any relevant Regulators;
- (j) the Investor has such knowledge and experience in financial and business matters that (i) it is capable of evaluating the merits and risks of the prospective investment in the Investor Shares; (ii) it is capable of bearing the economic risks of such investment, including a complete loss of the investment in the Investor Shares; (iii) it has received

all the information it considers necessary or appropriate for deciding whether to invest in the Investor Shares; and (iv) it is experienced in transactions of investing in securities of companies in a similar stage of development; its ordinary business is to buy or sell shares or debentures or it is a Professional Investor;

- (k) the Investor and the CICC FT Ultimate Clients are not entitled to nominate any person to be a director or officer or supervisor of the Company as a result of the subscription of the Investor Shares under this Agreement;
- (l) the Investor is subscribing for the Investor Shares outside the United States in an "offshore transaction" within the meaning of Regulation S and it is not a U.S. Person;
- (m) the Investor is subscribing for the Investor Shares in a transaction exempt from, or not subject to, registration requirements under the Securities Act;
- each of the Investor, the CICC FT Ultimate Clients and their respective beneficial (n) owner(s) (i) to the Investor's knowledge, is not a connected person (as defined in the Listing Rules) of the Company and the Investor's subscription for the Investor Shares will not result in the Investor, the CICC FT Ultimate Clients and their respective beneficial owner(s) becoming connected persons (as defined in the Listing Rules) of the Company notwithstanding any relationship between the Investor and any other party or parties which may be entering into (or have entered into) any other agreement or agreements referred to in this Agreement and the OTC Swaps will, immediately after completion of this Agreement, be independent of and not be acting in concert with (as defined in the Code on Takeovers and Mergers and Share Buy-backs promulgated by the SFC), any connected persons in relation to the control of the Company; (ii) has the financial capacity to meet all obligations arising under this Agreement and the OTC Swaps; (iii) to the Investor's knowledge, is not, directly or indirectly, financed, funded or backed by (a) any core connected person (as defined in the Listing Rules) of the Company or (b) the Company, any of the directors, supervisors, chief executive, largest shareholder, substantial shareholder(s) or existing shareholder(s) of the Company or any of its subsidiaries, or a close associate (as defined in the Listing Rules) of any of the them, and are not accustomed to take and have not taken any instructions from any such persons in relation to the acquisition, disposal, voting or other disposition of securities of the Company, provided for the avoidance of doubt that subscription for a fund managed by the CICC FT Ultimate Clients at commercially reasonable prices and conditions shall not amount to financing, funding or backing CICC FT Ultimate Clients and any such subscriber shall not be deemed to have a connected relationship with CICC FT Ultimate Clients by virtue of such subscription; and (iv) to the Investor's knowledge, have no connected relationship with the Company or any of its shareholders, unless otherwise disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing;
- (o) the Investor is a "connected client" (within the meaning of Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules) of one of the Overall Coordinators;
- (p) the investment in the OTC Swaps by the CICC FT Ultimate Clients will be fully funded by the CICC FT Ultimate Clients and the Investor has not obtained and does not intend to obtain a loan or other form of financing to meet its payment obligations under this Agreement;

- (q) to the Investor's knowledge, none of the Investor and the CICC FT Ultimate Clients is a director, supervisor of the Company or their close associates or a nominee of any of the foregoing;
- (r) neither of the Investor or the CICC FT Ultimate Clients has entered and will not enter into any contractual arrangement with any "distributor" (as defined in Regulation S) with respect to the distribution of the H Shares, except with its affiliates or with the prior written consent of the Company;
- (s) the subscription for the Investor Shares will comply with the provisions of Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules and the applicable paragraphs of Chapter 4.15 of the Listing Guide;
- (t) the aggregate holding (directly and indirectly) of the Investor in the total issued share capital of the Company shall not be such as to cause the total securities of the Company held by the public (having the meaning under the Listing Rules) to fall below the percentage required by Rule 8.08 of the Listing Rules or as otherwise approved by the Stock Exchange;
- (u) the Investor is not subscribing for the Investor Shares under this Agreement with any financing (direct or indirect) by any connected person of the Company, by any one of the Joint Sponsors, the Overall Coordinators, or by any one of the underwriters of the Global Offering; to the Investor's knowledge, the Investor is independent of, and not connected with, the other investors who have participated or will participate in the Global Offering and any of their associates;
- (v) no agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) has been or shall be entered into or made between the Investor or the CICC FT Ultimate Clients or their respective affiliates, directors, officers, employees or agents on the one hand and the Company or its largest shareholder, any member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents on the other hand;
- (w) except as provided for in this Agreement and the OTC Swaps, none of the Investor and the CICC FT Ultimate Clients has entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to the Investor Shares;
- (x) to the Investor's knowledge, save as previously disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing, the Investor, its beneficial owner(s) and/or associates have not entered and will not enter into any swap arrangement or other financial or investment product involving the Investor Shares; and
- (y) to the Investor's knowledge, neither the Investor, nor the CICC FT Ultimate Clients and any of their respective controlling shareholder(s), associates and beneficial owners has applied for or placed an order through the book building process for any H Shares in the Global Offering other than pursuant to this Agreement unless otherwise agreed by the Company, the Joint Sponsors and the Overall Coordinators.

- 6.3 The Investor represents and warrants to the Company, the Joint Sponsors and the Overall Coordinators that the description set out in Schedule 2 and all Investor-related Information provided to and/or as requested by the Regulators and/or any of the Company, the Joint Sponsors and the Overall Coordinators and their respective affiliates is true, complete and accurate in all respects and is not misleading. Without prejudice to the provisions of clause 6.1(b), the Investor irrevocably consents to the reference to and inclusion of its name, the name of the CICC FT Ultimate Clients and all or part of the description of this Agreement (including the description set out in Schedule 2) in the Public Documents, marketing and roadshow materials and such other announcements or displayed documents which may be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering, insofar as necessary in the sole opinion of the Company, the Joint Sponsors and the Overall Coordinators. The Investor undertakes to provide as soon as possible such further information and/or supporting documentation relating to it, the CICC FT Ultimate Clients, the OTC Swaps and/or otherwise relating to the matters which may reasonably be requested by the Company, the Joint Sponsors and/or the Overall Coordinators to ensure their compliance with applicable Laws and/or companies or securities registration and/or the requests of competent Regulators including but not limited to the Stock Exchange, the SFC and the CSRC. The Investor hereby agrees that after reviewing the description in relation to it, the CICC FT Ultimate Clients and the groups of companies of which any of them is a member to be included in such drafts of the Public Documents and other marketing materials relating to the Global Offering from time to time provided to the Investor and making such amendments as may be reasonably required by the Investor (if any), the Investor shall be deemed to warrant that such description in relation to it and the group of companies of which it is a member is true, accurate and complete in all material respects and is not misleading or deceptive.
- The Investor understands that the representations, warranties, undertakings, acknowledgements and confirmations in clauses 6.1 and 6.2 are required in connection with Hong Kong Laws and the securities laws of the United States, amongst others. The Investor acknowledges that the Company, the Joint Sponsors, the Overall Coordinators, the underwriters, and their respective subsidiaries, agents, affiliates and advisors, and others will rely upon the truth, completeness and accuracy of the Investor's warranties, undertakings, representations, acknowledgements and confirmations set forth herein, and it agrees to notify the Company, the Joint Sponsors and the Overall Coordinators promptly in writing if it is aware that any of the warranties, undertakings, representations, acknowledgements or confirmations herein ceases to be true, accurate and complete or becomes misleading or deceptive in any respect.
- 6.5 The Investor agrees and undertakes to on demand fully and effectively indemnify and hold harmless, on an after tax basis, each of the Company, the Joint Sponsors, the Overall Coordinators and the underwriters of the Global Offering, each on its own behalf and on trust for their respective affiliates, any person who controls it within the meaning of the Securities Act as well as their respective officers, directors, supervisors, employees, staff, associates, partners, agents and representatives (collectively, the "Indemnified Parties"), against any and all losses, costs, expenses, claims, actions, liabilities, proceedings or damages which may be made or established against such Indemnified Party ("Losses") in connection with the subscription of the Investor Shares, the Investor Shares or this Agreement in any manner whatsoever, including a breach or an alleged breach of this Agreement or any act or omission or alleged act or omission hereunder, by or caused by the Investor, the CICC FT Ultimate Clients or their respective officers, directors, employees, staff, affiliates, agents, representatives, associates or partners, and against any and all costs, charges, losses or expenses which any Indemnified Party may suffer or incur in connection with or disputing or defending any such

claim, action or proceedings on the grounds of or otherwise arising out of or in connection therewith, provided that the indemnity in this clause 6.5 shall not apply to the extent any Loss finally judicially determined by a court/arbitration panel of competent jurisdiction to have been caused solely and directly by the gross negligence, willful misconduct or fraud of such Indemnified Party.

- 6.6 Each of the acknowledgements, confirmations, representations, warranties and undertakings given by the Investor under clauses 6.1, 6.2, 6.3, 6.4 and 6.5 (as the case may be) shall be construed as a separate acknowledgement, confirmation, representation, warranty or undertaking and shall be deemed to be repeated on the Listing Date and, if applicable, the Delayed Delivery Date.
- 6.7 The Company represents, warrants and undertakes that:
  - (a) it has been duly incorporated and is validly existing under the laws of the PRC;
  - (b) it has full power, authority and capacity, and has taken all actions required to enter into and perform its obligations under this Agreement and this Agreement, when executed, will constitute its legal, valid and binding obligations;
  - (c) subject to full payment and the Lock-up Period provided under clause 5.1, the Investor Shares will, when delivered to the Investor in accordance with clause 4.4, be fully paid-up, freely transferable and free from all options, liens, charges, mortgages, pledges, claims, equities, encumbrances and other third-party rights and shall rank pari passu with the H Shares then in issue and to be listed on the Stock Exchange;
  - (d) none of the Company and its largest shareholder, any member of the Group and their respective affiliates, directors, officers, supervisors, employees and agents have entered into any agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) with any of the Investor, the CICC FT Ultimate Clients or their respective affiliates, directors, supervisors, officers, employees, agents or representatives; and
  - (e) except as provided for in this Agreement, neither the Company or any member of the Group nor any of their respective affiliates, directors, officers, supervisors, employees, agents or representatives has entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares.
- 6.8 The Company acknowledges, confirms and agrees that the Investor will be relying on information contained in the International Offering Circular and that the Investor shall have the same rights in respect of the International Offering Circular as other investors purchasing H Shares in the International Offering.

#### 7 TERMINATION

- 7.1 This Agreement may be terminated:
  - (a) in accordance with clauses 3.2, 4.6 or 4.8;

- (b) solely by (i) the Company or (ii) the Joint Sponsors and the Overall Coordinators acting jointly, in the event that there is a material breach of this Agreement on the part of the Investor (including a material breach of the representations, warranties, undertakings, acknowledgements and confirmations by the Investor and/ or the CICC FT Ultimate Clients under this Agreement) on or before the closing of the International Offering or, if applicable, the Delayed Delivery Date (notwithstanding any provision to the contrary to this Agreement); or
- (c) with the written consent of the Investor, the Company, the Joint Sponsors and the Overall Coordinators.
- 7.2 Without prejudice to clause 7.3, in the event that this Agreement is terminated in accordance with clause 7.1, the Company, the Joint Sponsors and the Overall Coordinators shall not be bound to proceed with their respective obligations under this Agreement (except for the confidentiality obligation under clause 8.1 set forth below) and the rights and liabilities of the Investor, the Company, the Joint Sponsors and the Overall Coordinators hereunder (except for the rights under clause 11 set forth below) shall cease and none of the Investor, the Company, the Joint Sponsors and the Overall Coordinators shall have any claim against any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators without prejudice to the accrued rights or liabilities of any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators to any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (as applicable) in respect of the terms herein at or before such termination.
- 7.3 Notwithstanding the above, clause 6.5 and the indemnities given by the Investor herein, together with clauses 11 and 12 shall survive notwithstanding the termination of this Agreement.

#### 8 ANNOUNCEMENTS AND CONFIDENTIALITY

- 8.1 Save as otherwise provided in this Agreement and the non-disclosure agreement entered into by the Investor, none of the Parties shall disclose any information concerning this Agreement or the transactions contemplated herein or any other arrangement involving the Company, the Joint Sponsors, the Overall Coordinators, and the Investor without the prior written consent of the other Parties. Notwithstanding the foregoing, this Agreement may be disclosed by any Party:
  - (a) to the Stock Exchange, the SFC, the CSRC and/or other Regulators to which the Company, the Joint Sponsors and/or the Overall Coordinators is subject, and the background of the Investor and the CICC FT Ultimate Clients and the relationship between the Company and the Investor and the CICC FT Ultimate Clients may be described in the Public Documents to be issued by or on behalf of the Company and marketing, roadshow materials and other announcements or displayed documents to be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering;
  - (b) to any of the Joint Sponsors and the Overall Coordinators and to the legal and financial advisors, auditors, and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Parties, the Joint Sponsors and the Overall Coordinators on a need-to-know basis provided that such Party shall (i) procure that each such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party is made aware and complies with all the confidentiality obligations set forth herein and (ii) remain responsible for any breach of such confidential

- obligations by such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party; and
- otherwise by any Party as may be required by any applicable Law, any Governmental Authority or body with jurisdiction over such Party (including the Stock Exchange, the SFC, and the CSRC) or stock exchange rules (including submitting this Agreement as a material contract to the Hong Kong Companies Registry for registration and making it available on display to the public in accordance with the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules) or any binding judgment, order or requirement of any competent Governmental Authority.
- 8.2 No other reference or disclosure shall be made regarding this Agreement or any ancillary matters hereto by the Investor or the CICC FT Ultimate Clients, except where the Investor shall have consulted the Company, the Joint Sponsors and the Overall Coordinators in advance to seek their prior written consent as to the principle, form and content of such disclosure.
- 8.3 The Company shall use its reasonable endeavors to provide for review by the Investor of any statement in any of the Public Documents which relates to this Agreement, the relationship between the Company and the Investor and the general background information on the Investor and the CICC FT Ultimate Clients prior to publication. The Investor shall cooperate with the Company, the Joint Sponsors and the Overall Coordinators to ensure that all references to it and the CICC FT Ultimate Clients in such Public Documents are true, complete, accurate and not misleading or deceptive and that no material information about it is omitted from the Public Documents, and shall provide any comments and verification documents promptly to the Company, the Joint Sponsors and the Overall Coordinators and their respective counsels.
- 8.4 The Investor undertakes promptly to provide all assistance reasonably required in connection with the preparation of any disclosure required to be made as referred to in clause 8.1 (including providing such further information and/or supporting documentation relating to it, its background information, its relationship with the Company, its ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters referred thereto which may reasonably be required by the Company, the Joint Sponsors or the Overall Coordinators) to (i) update the description of the Investor and the CICC FT Ultimate Clients in the Public Documents subsequent to the date of this Agreement and to verify such references, and (ii) enable the Company, the Joint Sponsors and/or the Overall Coordinators to comply with applicable companies or securities registration and/or the requests of competent Regulators, including the Stock Exchange, the SFC and the CSRC.

#### 9 NOTICES

9.1 All notices delivered hereunder shall be in writing in either the English or Chinese language and shall be delivered in the manner required by clause 9.2 to the following addresses:

Party	Contact	Address
Company	Email:	No. 2 Xingang Road,
	ChenJ14@catl.com	Zhangwan Town, Jiaocheng District, Ningde

	Attention:	City, Fujian Province,
	Mr. Chen Jin	PRC
Investor	Email:	29/F, One International
	EQO_D1_Trading@cicc.com.cn	Finance Centre, 1 Harbour View Street, Central, Hong Kong
	Attention:	
	Mr. Wang Junqi	
CICCHKS as the introducing bank	Email:	29/F, One International Finance Centre, 1 Harbour
	IB_Project_bright8@cicc.com.cn	View Street, Central, Hong Kong
	Attention:	
	Project Bright 8 Team	
CSCI	Email:	18/F, Two Exchange Square, 8 Connaught
	Project.Bright8@csci.hk	Square, 8 Connaught Place. Central, Hong Kong
	Project.Bright8.ECM@csci.hk	
	Attention:	
	Project Bright 8 Team	
JPM FE	Email:	28/F, Chater House, 8 Connaught Road Central,
	PROJECTBRIGHT8_WG@jpmorgan.com	Hong Kong
	PROJECTBRIGHT8_ECM@jpmorgan.com	
	Attention:	
	ECM/ECM Syndicate Desk (Project Bright 8 Team)	
JPM APAC	Email:	28/F, Chater House, 8
	PROJECTBRIGHT8_WG@jpmorgan.com	Connaught Road Central, Hong Kong
	PROJECTBRIGHT8_ECM@jpmorgan.com	
	Attention:	
	ECM/ECM Syndicate Desk (Project Bright 8 Team)	

BOFA	Email:  dg.project_bright_8@bofa.com  Attention:  Project Bright 8 Team	55/F, Cheung Kong Center, 2 Queen's Road Central, Central, Hong Kong
GS	Email:  gs-bright8-core@gs.com  gs-bright8-ECM@gs.com  Attention:  Project Bright 8 Team	68/F, Cheung Kong Center, 2 Queen's Road Central, Central, Hong Kong
MS	Email:  pj_bright8_all@morganstanley.com  Attention:  Project Bright 8 Deal Team	46/F, International Commerce Centre 1 Austin Road West, Kowloon, Hong Kong
UBS	Email:  ol-gb+-project-bright-8@ubs.com  Attention:  Project Bright 8 (Global Banking)	52/F Two International Finance Centre, 8 Finance Street, Central, Hong Kong

9.2 Any notice delivered hereunder shall be delivered by hand or by email or by pre-paid post. Any notice shall be deemed to have been received, if delivered by hand, when delivered, if sent by email, immediately after the time sent (as recorded on the device from which the sender sent the email, irrespective of whether the email is acknowledged, unless the sender receives an automated message that the email is not delivered), and if sent by pre-paid post, (in the absence of evidence of earlier receipt) 48 hours after it was posted (or six days if sent by air mail). Any notice received on a day which is not a business day shall be deemed to be received on the next following business day.

#### 10 GENERAL

10.1 Each of the Parties confirms and represents that this Agreement has been duly authorized, executed and delivered by it and constitutes its legal, valid and binding obligations and is enforceable against it in accordance with its terms. Except for such consents, approvals and authorizations as may be required by the Company to implement the Global Offering, no corporate, shareholder or other consents, approvals or authorizations are required by such Party

- for the performance of its obligations under this Agreement and each of the Parties further confirms that it can perform its obligations described hereunder.
- 10.2 The obligations of each of the Joint Sponsors and the Overall Coordinators as provided in this Agreement are several (and not joint or joint and several). None of the Joint Sponsors or the Overall Coordinators will be liable for any failure on the part of any of the other Joint Sponsors or Overall Coordinators to perform their respective obligations under this Agreement, and no such failure shall affect the rights of any other Joint Sponsor or Overall Coordinator to enforce the terms of this Agreement. Notwithstanding the foregoing, each of the Joint Sponsors and the Overall Coordinators shall be entitled to enforce any or all of its rights under this Agreement either alone or jointly with other Joint Sponsors or Overall Coordinators, to the extent permitted by applicable Laws.
- 10.3 Save for manifest error, calculations and determinations made in good faith by the Company and the Overall Coordinators shall be conclusive and binding with respect to the number of Investor Shares and the Offer Price and the amount of payment required to be made by the Investor pursuant to clause 4.2 for the purposes of this Agreement.
- 10.4 The Investor, the Company and CICCHKS shall cooperate with respect to any notifications to, or consents and/or approvals of, third parties which are or may be required for the purposes of or in connection with this Agreement.
- 10.5 No alteration to, or variation of, this Agreement shall be effective unless it is in writing and signed by or on behalf of all the Parties and in accordance with Clause 10.11.
- 10.6 This Agreement will be executed in the English language only.
- 10.7 Unless otherwise agreed by the relevant Parties in writing, each Party shall bear its own legal and professional fees, costs and expenses incurred in connection with this Agreement, save that stamp duty arising in respect of any of the transactions contemplated in this Agreement shall be borne by the relevant transferor/seller and the relevant transferee/buyer in equal shares.
- 10.8 Time shall be of the essence of this Agreement, but any time, date or period referred to in this Agreement may be extended by mutual written agreement between the Parties with the written consent of the Joint Sponsors and the Overall Coordinators.
- 10.9 All provisions of this Agreement shall so far as they are capable of being performed or observed continue in full force and effect notwithstanding the Closing in accordance with clause 4 except in respect of those matters then already performed and unless they are terminated in accordance with this Agreement.
- 10.10 Other than the non-disclosure agreement entered into by the Investor, this Agreement constitutes the entire agreement and understanding between the Parties in connection with the investment in the Company by the Investor. This Agreement supersedes all prior promises, assurances, warranties, representations, communications, understandings and agreements relating to the subject matter hereof, whether written or oral.
- 10.11 To the extent otherwise set out in this clause 10.11, a person who is not a party to this Agreement has no right under the Contracts (Rights of Third Parties) Ordinance to enforce any term of this Agreement but this does not affect any rights or remedy of a third party which exists or is available apart from the Contracts (Rights of Third Parties) Ordinance:

- (a) each of the Joint Sponsors and the Overall Coordinators may enforce (i) Clauses 3, 4, 5, 6, 7 and 8, and (ii) any other term(s) of this Agreement which confers a benefit on such Joint Sponsors and/or the Overall Coordinators to the same extent as if they were a party to this Agreement.
- (b) save as otherwise provided for in clause 3.2 where this Agreement shall be terminated forthwith or otherwise in accordance with clauses 4.6 or 4.8 where any of the Joint Sponsors, the Overall Coordinators and/or their respective affiliates may terminate this Agreement (in both cases without the written consent of all of the Joint Sponsors and the Overall Coordinators), this Agreement may not be terminated or rescinded, and any term may not be amended, varied or waived, without the written consent of all of the Joint Sponsors and the Overall Coordinators.
- (c) Indemnified Parties may enforce and rely on clause 6.5 to the same extent as if they were a party to this Agreement. This Agreement may be terminated or rescinded and any term may be amended, varied or waived without the consent of those Indemnified Persons other than the Joint Sponsors and the Overall Coordinators.
- 10.12 Each of the Joint Sponsors and the Overall Coordinators has the power and is hereby authorized to delegate all or any of their relevant rights, duties, powers and discretions in such manner and on such terms as they think fit (with or without formality and without prior notice of any such delegation being required to be given to the Company or the Investor) to any one or more of their affiliates. Such Overall Coordinator or Joint Sponsor shall, severally and not jointly nor jointly and severally, remain liable for all acts and omissions of any of its affiliates to which it delegates relevant rights, duties, powers and/or discretions pursuant to this sub-clause notwithstanding any such delegation.
- 10.13 No delay or failure by a Party to exercise or enforce (in whole or in part) any right provided by this Agreement or by law shall operate as a release or waiver of, or in any way limit, that Party's ability to further exercise or enforce that, or any other, right and no single or partial exercise of any such right or remedy shall preclude any other or further exercise of it or the exercise of any other right or remedy. The rights, powers and remedies provided in this Agreement are cumulative and not exclusive of any rights, powers and remedies (whether provided by law or otherwise). A waiver of any breach of any provision of this Agreement shall not be effective, or implied, unless that waiver is in writing and is signed by the Party against whom that waiver is claimed.
- 10.14 If at any time any provision of this Agreement is or becomes illegal, invalid or unenforceable in any respect under the law of any jurisdiction, that shall not affect or impair:
  - (a) the legality, validity or enforceability in that jurisdiction of any other provision of this Agreement; or
  - (b) the legality, validity or enforceability under the law of any other jurisdiction of that or any other provision of this Agreement.
- 10.15 This Agreement shall be binding upon, and inure solely to the benefit of the Parties and their respective heirs, executors, administrators, successors and permitted assigns, and no other person shall acquire or have any right under or by virtue of this Agreement. Except for the purposes of internal reorganization or restructuring, no Party may assign or transfer all or any

- part of the benefits of, or interest or right in or under this Agreement. Obligations under this Agreement shall not be assignable.
- 10.16 Without prejudice to all rights to claim against the Investor for all losses and damages suffered by the other Parties, if there is any breach of warranties made by the Investor on or before the Listing Date or the Delayed Delivery Date (if applicable), the Company, the Joint Sponsors and the Overall Coordinators shall, notwithstanding any provision to the contrary to this Agreement, have the right to rescind this Agreement and all obligations of the Parties hereunder shall cease forthwith.
- 10.17 Each of the Parties undertakes with the other Parties that it shall execute and perform, and procure that it is executed and performed, such further documents and acts as may be required to give effect to the provisions of this Agreement.
- 10.18 Recognition of the U.S. Special Resolution Regimes:
  - (a) In the event that any Party who is a Covered Entity becomes subject to a proceeding under a U.S. Special Resolution Regime, the transfer from such Party of this Agreement, and any interest and obligation in or under this Agreement, will be effective to the same extent as the transfer would be effective under the U.S. Special Resolution Regime if this Agreement, and any such interest and obligation, were governed by the laws of the United States or a state of the United States.
  - (b) In the event that any Party that is a Covered Entity or a BHC Act Affiliate of such Party becomes subject to a proceeding under a U.S. Special Resolution Regime, Default Rights under this Agreement that may be exercised against such Party are permitted to be exercised to no greater extent than such Default Rights could be exercised under the U.S. Special Resolution Regime if this Agreement were governed by the laws of the United States or a state of the United States.
  - (c) As used herein,
    - (i) "BHC Act Affiliate" has the meaning assigned to the term "affiliate" in, and shall be interpreted in accordance with, 12 U.S.C. § 1841(k);
    - (ii) "Covered Entity" means any of the following:
      - (A) a "covered entity" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 252.82(b);
      - (B) a "covered bank" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 47.3(b); or
      - (C) a "covered FSI" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 382.2(b).
    - (iii) "Default Right" has the meaning assigned to that term in, and shall be interpreted in accordance with, 12 C.F.R. §§ 252.81, 47.2 or 382.1, as applicable; and
    - (iv) "U.S. Special Resolution Regime" means each of (i) the Federal Deposit Insurance Act and the regulations promulgated thereunder and (ii) Title II of

the Dodd-Frank Wall Street Reform and Consumer Protection Act and the regulations promulgated thereunder.

#### 11 GOVERNING LAW AND JURISDICTION

- 11.1 This Agreement and the relationship between the Parties shall be governed by, and interpreted in accordance with, the laws of Hong Kong.
- 11.2 Any dispute, controversy or claim arising out of or in connection with this Agreement, or the breach, termination or invalidity thereof, shall be settled by arbitration in accordance with the Hong Kong International Arbitration Centre Administered Arbitration Rules in force as of the date of submitting the arbitration application. The place of arbitration shall be Hong Kong and the governing law of the arbitration proceedings shall be the laws of Hong Kong. There shall be three arbitrators and the language in the arbitration proceedings shall be English. The decision and award of the arbitral tribunal shall be final and binding on the parties and may be entered and enforced in any court having jurisdiction, and the parties irrevocably and unconditionally waive any and all rights to any form of appeal, review or recourse to any judicial authority, insofar as such waiver may be validly made. Notwithstanding the foregoing, the parties shall have the right to seek interim injunctive relief or other interim relief from a court of competent jurisdiction, before the arbitral tribunal has been appointed. Without prejudice to such provisional remedies as may be available under the jurisdiction of a national court, the arbitral tribunal shall have full authority to grant provisional remedies or order the parties to request that a court modify or vacate any temporary or preliminary relief issued by a such court, and to award damages for the failure of any party to respect the arbitral tribunal's orders to that effect.

#### 12 IMMUNITY

12.1 To the extent that in any proceedings in any jurisdiction (including arbitration proceedings), the Investor has or can claim for itself or its assets, properties or revenues any immunity (on the grounds of sovereignty or crown status or otherwise) from any action, suit, proceeding or other legal process (including arbitration proceedings), from set-off or counterclaim, from the jurisdiction of any court, from service of process, from attachment to or in aid of execution of any judgment, decision, determination, order or award (including any arbitral award), or from other action, suit or proceeding for the giving of any relief or for the enforcement of any judgement, decision, determination, order or award (including any arbitral award) or to the extent that in any such proceedings there may be attributed to itself or its assets, properties or revenues any such immunity (whether or not claimed), the Investor hereby irrevocably and unconditionally waives and agrees not to plead or claim any such immunity in relation to any such proceedings.

#### 13 COUNTERPARTS

13.1 This Agreement may be executed in any number of counterparts by wet-ink or electronically, and by each Party hereto on separate counterparts. Each counterpart is an original, but all counterparts shall together constitute one and the same instrument. Delivery of an executed counterpart signature page of this Agreement by e-mail attachment (PDF) or telecopy shall be an effective mode of delivery.

**IN WITNESS** whereof each of the following parties has executed this Agreement by its duly authorized signatory on the date set out at the beginning.

For and on behalf of Contemporary Amperex Technology Co., Limited 宁德时代新能源科技股份有限公司

Name: Jiang Li (蒋理)

Title: Vice General Manager and Board Secretary

# FOR AND ON BEHALF OF: CICC FINANCIAL TRADING LIMITED

By:

Name: Nailin Li & Junqi Wang

Title: Director

## FOR AND ON BEHALF OF: CHINA INTERNATIONAL CAPITAL CORPORATION HONG KONG SECURITIES LIMITED

By:

Name: Ding Chen

Title: Executive Director

#### SCHEDULE 1 INVESTOR SHARES

#### **Number of Investor Shares**

The number of Investor Shares shall be equal to (1) Hong Kong dollar equivalent of US dollar 50,000,000 (calculated using the closing Hong Kong dollar: US dollar exchange rate quoted in the Prospectus (excluding Brokerage and the Levies which the Investor will pay in respect of the Investor Shares)) divided by (2) the Offer Price, rounded down to the nearest whole board lot of 100 H Shares.

Pursuant to paragraph 4.2 of Practice Note 18 to the Listing Rules, Chapter 4.14 of the Listing Guide and the waiver as granted by the Stock Exchange (if any), in the event of over-subscription under the Hong Kong Public Offering, the number of Investor Shares to be subscribed for by the Investor under this Agreement might be affected by the reallocation of H Shares between the International Offering and the Hong Kong Public Offering. If the total demand for H Shares in the Hong Kong Public Offering falls within the circumstances as set out in the section headed "Structure of the Global Offering – The Hong Kong Public Offering – Reallocation" in the final prospectus of the Company, the number of Investor Shares may be adjusted on a pro rata basis.

Further, the Joint Sponsors, the Overall Coordinators and the Company can adjust the number of Investor Shares in their sole discretion for the purpose of compliance with the relevant requirements under the Listing Rules including without limitation the public float requirements under Rule 8.08 of the Listing Rules and the placing guidelines set out in Appendix F1 to the Listing Rules.

## SCHEDULE 2 PARTICULARS OF THE INVESTOR AND THE CICC FT ULTIMATE CLIENTS

#### The Investor

Place of incorporation: Hong Kong

Certificate of incorporation number: 602470

Business registration number: 59608033-000-04-19-0

LEI number: 5299007S28V6QGNXK514

Business address and telephone number and

contact person:

29th Floor, One International Finance Centre, 1 Harbour View Street, Central, Hong Kong

Principal activities: client facilitation trading

Ultimate controlling shareholder(s): China International Capital Corporation Limited

(3908.HK)

Place of incorporation of ultimate controlling

shareholder(s):

The PRC

Business registration number and LEI number

of ultimate controlling shareholder(s):

N/A

Principal activities of ultimate controlling

shareholder(s):

A global investment bank provides financial

services

Shareholder and interests held: CICC Financial Holdings Limited 100%

Relevant investor category(ies) (as required to be included on the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface in relation to placees): Cornerstone investor

Connected Client

Existing shareholder, director or close associate (as defined in Chapter 1 of the Listing Rules)

Description of the Investor and the CICC FT Ultimate Client for insertion in the Prospectus:

CICC Financial Trading Limited ("CICC FT") and China International Capital Corporation Limited ("CICCL") will enter into a series of cross border delta-one OTC swap transactions (collectively, the "Greenwoods OTC Swaps") with each other and the ultimate clients (the "CICC FT Ultimate Clients (Greenwoods)"), pursuant to which CICC FT will hold the Offer Shares on a non-discretionary basis to hedge the Greenwoods OTC Swaps while the economic risks and returns of the underlying Offer Shares are passed to the CICC FT Ultimate Clients (Greenwoods), subject to customary fees and

commissions. The Greenwoods OTC Swaps will be fully funded by the CICC FT Ultimate Clients (Greenwoods). During the terms of the Greenwoods OTC Swaps, all economic returns of the Offer Shares subscribed by CICC FT will be passed to the CICC FT Ultimate Clients (Greenwoods) and all economic loss shall be borne by the CICC FT Ultimate Clients (Greenwoods) through the Greenwoods OTC Swaps, and CICC FT will not take part in any economic return or bear any economic loss in relation to the Offer Shares. The Greenwoods OTC Swaps are linked to the Offer Shares and the CICC FT Ultimate Clients (Greenwoods) may, after expiration of the lock-up period beginning from the date of the cornerstone agreement entered into between CICC FT and the Company and ending on the date which is six months from the Listing Date, request to early terminate the Greenwoods OTC Swaps at their own discretions, upon which CICC FT may dispose of the Offer Shares and settle the Greenwoods OTC Swaps in cash in accordance with the terms and conditions of the Greenwoods OTC Swaps. Despite that CICC FT will hold the legal title of the Offer Shares by itself, it will not exercise the voting rights attaching to the relevant Offer Shares during the terms of the Greenwoods OTC Swaps according to its internal policy. To the best of CICC FT's knowledge having made all reasonable inquiries, each of the CICC FT Ultimate Clients (Greenwoods) is an independent third party of CICC FT, China International Capital Corporation Hong Kong Securities Limited ("CICCHKS") and the companies which are members of the same group of CICCHKS, and no single ultimate beneficial owner holds 30% or more interests in each of the CICC FT Ultimate Clients (Greenwoods).

CICC FT is a wholly-owned subsidiary of China International Capital Corporation Limited, of which its shares are listed on the Shanghai Stock Exchange (stock code: 601995) and the Stock Exchange (stock code: 3908). CICC FT is a connected client (as defined under Appendix 6 to the Listing Rules) of CICCHKS, holding securities on a non-discretionary basis on behalf of independent third parties. The Company has applied to the Stock Exchange for, and the Stock

Exchange has granted, its consent under paragraph 5(1) of Appendix 6 to the Listing Rules to permit us to allocate the Offer Shares to CICC FT. See "Waivers and Exemptions – Waiver in relation to Allocation of Offer Shares to a Connected Client."

The CICC FT Ultimate Clients (Greenwoods) are certain domestic private funds (including a total of no more than four funds) managed by Shanghai Greenwoods Asset Management Co., Ltd (上海景林资产管理有限公司) ("Shanghai Greenwoods"). Shanghai Greenwoods is a private fund management company with the registration under AMAC. Shanghai Greenwoods is one of the largest and earliest **PRC** domestic asset managers mainly specializing in investing into companies in the Greater China region. Shanghai Greenwoods focuses on fundamental research. investments, and local due diligence. Investors of funds managed by Shanghai Greenwoods include institutional investors and high-net-worth individuals professional investors. Mr. Jiang Jinzhi is the Chairman, a major shareholder and an ultimate beneficial owner of Shanghai Greenwoods. No other shareholder holds 30% or more interest in Shanghai Greenwoods. As confirmed by Shanghai Greenwoods, the subscription of the Offer Shares as cornerstone investor will be made by Shanghai Greenwoods in its capacity as the fund manager of domestic private funds through TRS mechanism.

#### CORNERSTONE INVESTMENT AGREEMENT

## MAY 8, 2025

## CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED

宁德时代新能源科技股份有限公司

AND

#### GREENWOODS ASSET MANAGEMENT HONG KONG LIMITED

AND

J.P. MORGAN SECURITIES (FAR EAST) LIMITED

**AND** 

J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED

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#### THIS AGREEMENT (this "Agreement") is made on May 8, 2025

#### **BETWEEN**:

- (1) CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED (宁德时代新能源科技股份有限公司), a joint stock company incorporated in the PRC with limited liability on December 16, 2011, having its registered office at No. 2 Xingang Road, Zhangwan Town Jiaocheng District, Ningde City, Fujian Province, PRC (the "Company");
- (2) GREENWOODS ASSET MANAGEMENT HONG KONG LIMITED, a company incorporated in Hong Kong whose registered office is at Suite 3601-05, 36/F, Jardine House, 1 Connaught Place, Central, Hong Kong (the "Investor");
- (3) J.P. MORGAN SECURITIES (FAR EAST) LIMITED of 28/F, Chater House, 8 Connaught Road, Central, Hong Kong ("JPM FE"); and
- (4) J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED of 28/F, Chater House, 8 Connaught Road, Central, Hong Kong ("JPM APAC").

#### **WHEREAS:**

- (A) The Company has made an application for listing of its H Shares (as defined below) on the Stock Exchange (as defined below) by way of a global offering (the "Global Offering") comprising:
  - (i) a public offering by the Company for subscription of H Shares (subject to reallocation and the Offer Size Adjustment Option (as defined below)) by the public in Hong Kong (the "Hong Kong Public Offering"); and
  - (ii) a conditional placing of H Shares (subject to reallocation, the Offer Size Adjustment Option and the Over-allotment Option (as defined below) offered by the Company outside the United States to investors (including placing to professional and institutional investors in Hong Kong) in reliance on Regulation S (as defined below) under the Securities Act (as defined below) (the "International Offering").
- (B) CHINA INTERNATIONAL CAPITAL CORPORATION HONG KONG SECURITIES LIMITED ("CICC"), CHINA SECURITIES (INTERNATIONAL) CORPORATE FINANCE COMPANY LIMITED ("CSCI"), JPM FE and MERRILL LYNCH (ASIA PACIFIC) LIMITED ("BOFA") are acting as the joint sponsors of the Global Offering (the "Joint Sponsors"), and CICC, CSCI, JPM APAC, BOFA, GOLDMAN SACHS (ASIA) L.L.C. ("GS"), MORGAN STANLEY ASIA LIMITED ("MS") and UBS AG HONG KONG BRANCH ("UBS")<sup>1</sup> are acting as the overall coordinators of the Global Offering (the "Overall Coordinators").
- (C) The Investor wishes to subscribe for the Investor Shares (as defined below) as part of the International Offering, subject to and on the basis of the terms and conditions set out in this Agreement.

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<sup>&</sup>lt;sup>1</sup> UBS AG HONG KONG BRANCH is incorporated in Switzerland with limited liability.

(D) It is intended that subject to mutual agreement on terms and conditions having been reached, the Overall Coordinators and underwriters (to be named in the International Underwriting Agreement) will enter into an underwriting agreement for the International Offering with the Company to, among others, conditionally underwrite the Investor Shares to be subscribed by the Investor hereunder.

#### IT IS AGREED as follows:

#### 1 DEFINITIONS AND INTERPRETATIONS

- 1.1 In this Agreement, including its schedules and recitals, each of the following words and expressions shall, unless the context requires otherwise, have the following meanings:
  - "affiliate" in relation to a particular individual or entity, unless the context otherwise requires, means any individual or entity which directly or indirectly, through one or more intermediaries, controls, or is controlled by, or is under common control with, the individual or entity specified. For the purposes of this definition, the term "control" (including the terms "controlling", "controlled by" and "under common control with") means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a person, whether through the ownership of voting securities, by contract, or otherwise;
  - "AFRC" means the Accounting and Financial Reporting Council of Hong Kong;
  - "Aggregate Investment Amount" means the amount equal to the Offer Price multiplied by the number of Investor Shares;
  - "Approvals" has the meaning given to it in clause 6.2(g);
  - "associate/close associate" shall have the meaning ascribed to such term in the Listing Rules and "associates/close associates" shall be construed accordingly;
  - "Brokerage" means brokerage calculated as 1% of the Aggregate Investment Amount as required by paragraph 7(1) of Fees Rules (as defined under the Listing Rules);
  - "business day" means any day (other than Saturday and Sunday and a public holiday in Hong Kong) on which licensed banks in Hong Kong are generally open to the public in Hong Kong for normal banking business and on which the Stock Exchange is open for the business of dealing in securities;
  - "CCASS" means the Hong Kong Central Clearing and Settlement System established and operated by The Hong Kong Securities Clearing Company Limited;
  - "Closing" means closing of the subscription of the Investor Shares in accordance with the terms and conditions of this Agreement;
  - "CMI(s)" means the capital market intermediary(ies) appointed by the Company for the purpose of the Global Offering and shall have the meaning ascribed to such term in the Code of Conduct for Persons Licensed by or Registered with the SFC;
  - "Companies Ordinance" means the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time;

"Companies (Winding Up and Miscellaneous Provisions) Ordinance" means the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"connected person/core connected person" shall have the meaning ascribed to such term in the Listing Rules and "connected persons/core connected persons" shall be construed accordingly;

"connected relationship" shall have the meaning ascribed to such term and as construed under the CSRC Filing Rules;

"Contracts (Rights of Third Parties) Ordinance" means the Contracts (Rights of Third Parties) Ordinance (Chapter 623 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"controlling shareholder" shall, unless the context otherwise requires, have the meaning ascribed to such term in the Listing Rules and "controlling shareholders" shall be construed accordingly;

"CSRC" means the China Securities Regulatory Commission;

"CSRC Filing Rules" means the Trial Administrative Measures of Overseas Securities Offering and Listing by Domestic Companies (境内企业境外发行证券和上市管理试行办法) and supporting guidelines issued by the CSRC, as amended, supplemented or otherwise modified from time to time;

"Delayed Delivery Date" means, subject to the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become unconditional and not having been terminated, such later date as the Overall Coordinators shall notify the Investor in accordance with clause 4.3;

"dispose of" includes, in respect of any Relevant Shares, directly or indirectly;

- (i) offering, pledging, charging, selling, mortgaging, lending, creating, transferring, assigning or otherwise disposing of any legal or beneficial interest (including by the creation of or any agreement to create or selling or granting or agreeing to sell or grant any option or contract to purchase, subscribe for, lend or otherwise transfer or dispose of or any warrant or right to purchase, subscribe for, lend or otherwise transfer or dispose of, or purchasing or agreeing to purchase any option, contract, warrant or right to sell or creating any encumbrance over or agreeing to create any encumbrance over), either directly or indirectly, conditionally or unconditionally, or creating any third party right of whatever nature over, any legal or beneficial interest in the Relevant Shares or any other securities convertible into or exercisable or exchangeable for such Relevant Shares, or that represent the right to receive, such Relevant Shares, or agreeing or contracting to do so, whether directly or indirectly and whether conditionally or unconditionally; or
- (ii) entering into any swap or other arrangement that transfers to another, in whole or in part, any beneficial ownership of the Relevant Shares or any interest in them, or in any of the economic consequences or incidents of ownership of such Relevant Shares or such other securities or any interest in them; or

- (iii) entering into any other transaction directly or indirectly with the same economic effect as any of the foregoing transactions described in (i) and (ii) above; or
- (iv) agreeing or disclosing or contracting to, or publicly announcing an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise; and "disposal" shall be construed accordingly;

"FINI" shall have the meaning ascribed to such term to in the Listing Rules;

"Global Offering" has the meaning given to it in Recital (A);

"Governmental Authority" means any governmental, inter-governmental, regulatory or administrative commission, board, body, department, authority or agency, or any stock exchange, self-regulatory organization or other non-governmental regulatory authority, or any court, judicial body, tribunal or arbitrator, in each case whether national, central, federal, provincial, state, regional, municipal, local, domestic, foreign or supranational (including without limitation, the Stock Exchange, the SFC and the CSRC);

"Group" means the Company and all of its subsidiaries or, where the context so requires, in respect of the period before the Company became the holding company of its present subsidiaries, the business operated by such subsidiaries or their predecessors (as the case maybe);

"H Share(s)" means the ordinary share(s) in the share capital of the Company with a monial value of RMB1.00 each, which are to be subscribed for and traded in Hong Kong dollar, and for which an application has been made for listing and permission to trade on the Stock Exchange;

"HK\$" or "Hong Kong dollar" means the lawful currency of Hong Kong;

"Hong Kong" means the Hong Kong Special Administrative Region of the PRC;

"Hong Kong Public Offering" has the meaning given to it in Recital (A);

"Indemnified Parties" has the meaning given to it in clause 6.5, and "Indemnified Party" shall mean any one of them, as the context shall require;

"International Offering" has the meaning given to it in Recital (A);

"International Offering Circular" means the final offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering;

"Investor-related Information" has the meaning given to it in clause 6.2(i);

"Investor Shares" means the number of H Shares to be subscribed for by the Investor in the International Offering in accordance with the terms and conditions herein and as calculated in accordance with Schedule 1 and determined by the Company and the Overall Coordinators;

- "Laws" means all laws, statutes, legislation, ordinances, measures, rules, regulations, guidelines, guidance, decisions, opinions, notices, circulars, directives, requests, orders, judgments, decrees or rulings of any Governmental Authority (including without limitation, the Stock Exchange, the SFC and the CSRC) of all relevant jurisdictions;
- "Levies" means the SFC transaction levy of 0.0027% (or the prevailing transaction levy on the Listing Date), the Stock Exchange trading fee of 0.00565% (or the prevailing trading fee on the Listing Date) and the AFRC transaction levy of 0.00015% (or the prevailing transaction levy on the Listing Date), in each case, of the Aggregate Investment Amount;
- "Listing Date" means the date on which the H Shares are initially listed on the Main Board of the Stock Exchange;
- "Listing Guide" means the Guide for New Listing Applicants as published by the Stock Exchange, as amended, supplemented or otherwise modified from time to time;
- "Listing Rules" means the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, and the listing decisions, guidelines and other requirements of the Stock Exchange, each as amended, supplemented or otherwise modified from time to time;
- "Lock-up Period" has the meaning given to it in clause 5.1;
- "Offer Price" means the final Hong Kong dollar price per Share (exclusive of Brokerage and Levies) at which the H Shares are to be offered or sold pursuant to the Global Offering;
- "Over-allotment Option" has the meaning given to it in the International Offering Circular;
- "Offer Size Adjustment Option" means the option exercisable by the Company pursuant to which the Company may issue and allot additional H Shares at the Offer Price, to cover additional market demand;
- "Parties" means the named parties to this Agreement (including, for the avoidance of doubt, the Joint Sponsors and/or the Overall Coordinators, as the context requires), and "Party" shall mean any one of them, as the context shall require;
- "PRC" means the People's Republic of China, excluding, for purposes of this Agreement only, Hong Kong, Macau Special Administrative Region of the PRC and Taiwan;
- "Preliminary Offering Circular" means the preliminary offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering, as amended, supplemented or otherwise modified from time to time;
- "Professional Investor" has the meaning given to it in Part 1 of Schedule 1 to the SFO;
- "Prospectus" means the final prospectus to be issued in Hong Kong by the Company in connection with the Hong Kong Public Offering;
- "Public Documents" means the Preliminary Offering Circular and the International Offering Circular for the International Offering, the Prospectus to be issued in Hong Kong by the Company for the Hong Kong Public Offering and such other documents and announcements which may be issued by the Company in connection with the Global Offering, each as amended, supplemented or otherwise modified from time to time;

"Regulation S" means Regulation S under the Securities Act;

"Regulators" has the meaning given to it in clause 6.2(i);

"Relevant Shares" means the Investor Shares subscribed for by the Investor pursuant to this Agreement, and any shares or other securities of or interests in the Company which are derived from the Investor Shares pursuant to any rights issue, capitalization issue or other form of capital reorganization (whether such transactions are to be settled in cash or otherwise);

"RMB" or "Renminbi" means Renminbi, the lawful currency of the PRC;

"Securities Act" means the United States Securities Act of 1933, as amended, supplemented or otherwise modified from time to time, and the rules and regulations promulgated thereunder;

"SFC" means The Securities and Futures Commission of Hong Kong;

"SFO" means the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"Stock Exchange" means The Stock Exchange of Hong Kong Limited;

"subsidiary" has the meaning given to it in the Companies Ordinance;

"U.S." and "United States" means the United States of America, its territories and possessions, any state of the United States and the District of Columbia;

"US\$" or "US dollar" means the lawful currency of the United States;

"U.S. Person" has the meaning given to it in Regulation S; and

"underwriters" means the Hong Kong underwriters of the Hong Kong Public Offering and the international underwriters of the International Offering.

- 1.2 In this Agreement, unless the context otherwise requires:
  - (a) a reference to a "clause", "sub-clause" or "schedule" is a reference to a clause or subclause of or a schedule to this Agreement;
  - (b) the index, clause and schedule headings are inserted for convenience only and shall not affect the construction or interpretation of this Agreement;
  - (c) the recitals and schedules form an integral part of this Agreement and have the same force and effect as if expressly set out in the body of this Agreement and any reference to this Agreement shall include the recitals and schedules;
  - (d) the singular number shall include the plural and vice versa and words importing one gender shall include the other gender;
  - (e) a reference to this Agreement or another instrument includes any variation or replacement of either of them;
  - (f) a reference to a statute, statutory provision, regulation or rule includes a reference:

- (i) to that statute, provision, regulation or rule as from time to time consolidated, amended, supplemented, modified, re-enacted or replaced by any statute or statutory provision;
- (ii) to any repealed statute, statutory provision, regulation or rule which it re-enacts (with or without modification); and
- (iii) to any subordinate legislation made under it;
- (g) references to times of day and dates are, unless otherwise specified, to Hong Kong times and dates, respectively;
- (h) a reference to a "**person**" includes a reference to an individual, a firm, a company, a body corporate, an unincorporated association or an authority, a government, a state or agency of a state, a joint venture, association or partnership (whether or not having separate legal personality);
- (i) references to "include", "includes" and "including" shall be construed so as to mean include without limitation, includes without limitation and including without limitation, respectively; and
- (j) references to any legal term for any action, remedy, method or judicial proceeding, legal document, legal status, court, official or any legal concept or thing in respect of any jurisdiction other than Hong Kong is deemed to include what most nearly approximates in that jurisdiction to the relevant Hong Kong legal term.

#### 2 INVESTMENT

- 2.1 Subject to the conditions referred to in clause 3 below being fulfilled (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) and other terms and conditions of this Agreement:
  - (a) the Investor will subscribe for, and the Company will issue, allot and place and the Overall Coordinators will allocate and/or deliver (as the case may be) or cause to be allocated and/or delivered (as the case may be) to the Investor, the Investor Shares at the Offer Price under and as part of the International Offering and through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the relevant portion of the International Offering; and
  - (b) the Investor will pay the Aggregate Investment Amount, the Brokerage and the Levies in respect of the Investor Shares in accordance with clause 4.2.
- 2.2 The Investor may elect by notice in writing served to the Company, the Joint Sponsors and the Overall Coordinators not later than three (3) business days prior to the Listing Date to subscribe for the Investor Shares through a wholly-owned subsidiary of the Investor that is a Professional Investor and is (i) not a U.S. person; (ii) located outside the United States and; (iii) acquiring the Investor Shares in an offshore transaction in accordance with Regulation S, provided that:

- (a) the Investor shall procure such wholly-owned subsidiary on such date to provide to the Company, the Joint Sponsors and the Overall Coordinators written confirmation that it agrees to be bound by the same agreements, representations, warranties, undertakings, acknowledgements and confirmations given in this Agreement by the Investor, and the agreements, representations, warranties, undertakings, acknowledgements and confirmations given by the Investor in this Agreement shall be deemed to be given by the Investor for itself and on behalf of such wholly-owned subsidiary; and
- (b) the Investor (i) unconditionally and irrevocably guarantees to the Company, the Joint Sponsors and the Overall Coordinators the due and punctual performance and observance by such wholly-owned subsidiary of all its agreements, obligations, undertakings, warranties, representations, indemnities, consents, acknowledgements, confirmations and covenants under this Agreement; and (ii) undertakes to fully and effectively indemnify and keep indemnified on demand each of the Indemnified Parties in accordance with clause 6.5.

The obligations of the Investor under this clause 2.2 constitute direct, primary and unconditional obligations to pay on demand to the Company, the Joint Sponsors or the Overall Coordinators any sum which such wholly-owned subsidiary is liable to pay under this Agreement and to perform promptly on demand any obligation of such wholly-owned subsidiary under this Agreement without requiring the Company, the Joint Sponsors or the Overall Coordinators first to take steps against such wholly-owned subsidiary or any other person. Except where the context otherwise requires, the term Investor shall be construed in this Agreement to include such wholly-owned subsidiary.

- 2.3 The Company and the Overall Coordinators may in their sole discretion determine that delivery of all or a portion of the Investor Shares shall take place on the Delayed Delivery Date in accordance with clause 4.3.
- 2.4 The Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering) will determine, in such manner as they may agree, the Offer Price. The exact number of the Investor Shares will be finally determined by the Company and the Overall Coordinators in accordance with Schedule 1, and such determination will be conclusive and binding on the Investor, save for manifest error.

#### 3 CLOSING CONDITIONS

- 3.1 The Investor's obligation under this Agreement to subscribe for, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares pursuant to clause 2.1 are conditional only upon each of the following conditions having been satisfied (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3,1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) at or prior to the Closing:
  - (a) the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become effective and unconditional (in accordance with their respective original terms or as subsequently waived or varied by agreement of the parties thereto) by no later than the time and date as specified in these

- underwriting agreements, and neither of the aforesaid underwriting agreements having been terminated;
- (b) the Offer Price having been agreed upon between the Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering);
- (c) the Listing Committee of the Stock Exchange having granted the approval for the listing of, and permission to deal in, the H Shares (including the Investor Shares) as well as other applicable waivers and approvals and such approval, permission or waiver having not been revoked prior to the commencement of dealings in the H Shares on the Stock Exchange;
- (d) no Laws shall have been enacted or promulgated by any Governmental Authority which prohibits the consummation of the transactions contemplated in the Global Offering or herein and there shall be no orders or injunctions from a court of competent jurisdiction in effect precluding or prohibiting consummation of such transactions; and
- (e) the representations, warranties, undertakings, acknowledgements and confirmations of the Investor under this Agreement are and will be accurate, true and complete in all respects and not misleading or deceptive and that there is no material breach of this Agreement on the part of the Investor.
- 3.2 If any of the conditions contained in clause 3.1 has not been fulfilled by the Investor or waived by the Company, the Joint Sponsors and the Overall Coordinators (except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) on or before the date that is one hundred and eighty (180) days after the date of this Agreement (or such other date as may be agreed in writing among the Company, the Investor, the Joint Sponsors and the Overall Coordinators), the obligation of the Investor to purchase, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares shall cease and any amount paid by the Investor under this Agreement to any other party will be repaid to the Investor by such other party without interest as soon as commercially practicable and in any event no later than 30 days from the date of termination of this Agreement and this Agreement will terminate and be of no effect and all obligations and liabilities on the part of the Company, the Joint Sponsors and/or the Overall Coordinators shall cease and terminate; provided that termination of this Agreement pursuant to this clause 3.2 shall be without prejudice to the accrued rights or liabilities of any Party to the other Parties in respect of the terms herein at or before such termination. For the avoidance of doubt, nothing in this clause shall be construed as giving the Investor the right to cure any breaches of the representations, warranties, undertakings, acknowledgements and confirmations given by the Investor under this Agreement during the period until the aforementioned date under this clause.
- 3.3 The Investor acknowledges that there can be no guarantee that the Global Offering will be completed or will not be delayed or terminated or that the Offer Price will be within the indicative range set forth in the Public Documents, and no liability of the Company, the Joint Sponsors or the Overall Coordinators to the Investor will arise if the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents. The Investor hereby waives any right (if any) to bring any claim or action

against the Company, the Joint Sponsors and/or the Overall Coordinators or their respective affiliates, directors, officers, supervisors, employees, partners, agents, advisors and representatives on the basis that the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents.

#### 4 CLOSING

- 4.1 Subject to clause 3 and this clause 4, the Investor will subscribe for the Investor Shares at the Offer Price pursuant to, and as part of, the International Offering and through the Overall Coordinators (and/or their respective affiliates) in their capacities as representatives of the international underwriters of the relevant portion of the International Offering. Accordingly, the Investor Shares will be subscribed for contemporaneously with the closing of the International Offering, or on the Delayed Delivery Date, at such time and in such manner as shall be determined by the Company and the Overall Coordinators.
- 4.2 Regardless of the time and manner of the delivery of the Investor Shares, the Investor shall make full payment of the Aggregate Investment Amount, together with the related Brokerage and Levies (to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators) by same day value credit at or before 8:00 a.m. (Hong Kong time) on the Listing Date in Hong Kong dollars, by wire transfer in immediately available clear funds without any deduction or set-off to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators in writing no later than one (1) clear business day prior to the Listing Date, which notice shall include, among other things, the payment account details and the total amount payable by the Investor under this Agreement.
- 4.3 If the Company and the Overall Coordinators in their sole discretion determine that delivery of all or any part of the Investor Shares should be made on a date (the "Delayed Delivery Date") later than the Listing Date, the Overall Coordinators shall notify the Investor in writing (i) no later than two (2) business days prior to the Listing Date, the number of Investor Shares which will be deferred in delivery; and (ii) no later than two (2) business days prior to the actual Delayed Delivery Date, the Delayed Delivery Date, provided that the Delayed Delivery Date shall be no later than three (3) business days following the last day on which the Over-allotment Option may be exercised. Such determination by the Company and the Overall Coordinators will be conclusive and binding on the Investor. If the Investor Shares are to be delivered to the Investor on the Delayed Delivery Date, the Investor shall nevertheless pay for the Investor Shares as specified in clause 4.2.
- 4.4 Subject to due payment(s) for the Investor Shares being made in accordance with clause 4.2, delivery of the Investor Shares to the Investor, as the case may be, shall be made through CCASS by depositing the Investor Shares directly into CCASS for credit to such CCASS investor participant account or CCASS stock account as may be notified by the Investor to the Overall Coordinators in writing no later than two (2) business days prior to the Listing Date or the Delayed Delivery Date as determined in accordance with clause 4.3.
- 4.5 Without prejudice to clause 4.3, delivery of the Investor Shares may also be made in any other manner which the Company, the Joint Sponsors, the Overall Coordinators and the Investor may agree in writing, provided that, payment for the Investor Shares shall not be later than 8:00 a.m. (Hong Kong time) on the Listing Date regardless of the time and manner of the delivery of the Investor Shares.

- If payment of the Aggregate Investment Amount and the related Brokerage and Levies (whether in whole or in part) is not received or settled in the time and manner stipulated in this Agreement, the Company, the Joint Sponsors and the Overall Coordinators reserve the right, in their respective absolute discretions, to terminate this Agreement and in such event all obligations and liabilities on the part of the Company, the Joint Sponsors and the Overall Coordinators shall cease and terminate (but without prejudice to any claim which the Company, the Joint Sponsors and the Overall Coordinators may have against the Investor arising out of its failure to comply with its obligations under this Agreement). The Investor shall in any event be fully responsible for and shall indemnify, hold harmless and keep fully indemnified, on an after-tax basis, each of the Indemnified Parties against any loss and damages that they may suffer or incur arising out of or in connection with any failure on the part of the Investor to pay for the Aggregate Investment Amount and the Brokerage and Levies in full in accordance with clause 6.5.
- 4.7 In the event that the requirement under Rule 8.08(3) of the Listing Rules, in which no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, cannot be satisfied, the Joint Sponsors, the Overall Coordinators and the Company shall have the right to adjust the allocation of the number of Investor Shares to be subscribed by the Investor in their sole and absolute discretion to satisfy the requirement under Rule 8.08(3) of the Listing Rules.
- 4.8 None of the Company, the Joint Sponsors, the Overall Coordinators, and their respective affiliates shall be liable (whether jointly or severally) for any failure or delay in the performance of its obligations under this Agreement and each of the Company, or the Joint Sponsors, the Overall Coordinators and their respective affiliates shall be entitled to terminate this Agreement if it is prevented or delayed from performing its obligations under this Agreement as a result of circumstances beyond control of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates (as the case may be), including, but not limited to, acts of God, flood, outbreak or escalations of diseases, epidemics or pandemics including but not limited to avian influenza, severe acute respiratory syndrome, H1N1 influenza, H5N1, MERS, Ebola virus and the COVID-19, declaration of a national, international, regional emergency, disaster, calamity, crisis, economic or comprehensive sanctions, explosion, earthquake, volcanic eruption, severe transport disruption, paralysis in government operation, public disorder, political instability or threat or escalation or outbreak of hostilities, war (whether declared or undeclared), terrorism, fire, riot, rebellion, civil commotion, strike, lockout, other industrial action, general failure of electricity or other supply, aircraft collision, accidental or mechanical or electrical breakdown, technical or computer failure or failure of any money transmission system, embargo, labour dispute and changes in any existing or future Laws, any existing or future act of governmental activity or the like.

#### 5 RESTRICTIONS ON THE INVESTOR

5.1 Subject to clause 5.2, the Investor for itself and on behalf of its wholly-owned subsidiary (where the Investor Shares are to be held by such wholly-owned subsidiary) agrees, covenants with and undertakes to the Company, the Joint Sponsors and the Overall Coordinators that without the prior written consent of each of the Company, the Joint Sponsors and the Overall Coordinators, the Investor will not, and will cause its affiliates not to, whether directly or indirectly, at any time during the period commencing from (and inclusive of) the Listing Date and ending on (and inclusive of) the date falling six (6) months after the Listing Date (the "Lock-up Period"), directly or indirectly, (i) dispose of, in any way, any Relevant Shares or any interest in any company or entity holding any Relevant Shares, including any security that

is convertible, exchangeable, exercisable or represents a right to receive the above securities, or agrees, enters into an agreement or publicly announces an intention to enter into such a transaction; (ii) allow itself to undergo a change of control (as defined in The Codes on Takeovers and Mergers and Share Buy-backs promulgated by the SFC) at the level of its ultimate beneficial owner; (iii) enter into any transactions directly or indirectly with the same economic effect as any aforesaid transaction; or (iv) agree or contract to, or publicly announce an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise. In the event of a disposal of any Relevant Shares at any time after the Lock-up Period, the Investor will notify the Company, the Joint Sponsors and the Overall Coordinators in writing promptly prior to the first proposed disposal and will ensure that (a) such disposal will comply with all applicable Laws; (b) the Investor will use its best endeavors to ensure that the disposal will not create a disorderly and false market in the H Shares.

- 5.2 Nothing contained in clause 5.1 shall prevent the Investor from transferring all or part of the Relevant Shares to any wholly-owned subsidiary of the Investor, provided that, in all cases:
  - (a) prior to such transfer, such wholly-owned subsidiary gives a written undertaking (addressed to and in favor of the Company, the Joint Sponsors and the Overall Coordinators in terms satisfactory to them) agreeing to, and the Investor undertakes to procure that such wholly-owned subsidiary will, be bound by the Investor's obligations under this Agreement, including the restrictions in this clause 5 imposed on the Investor, as if such wholly-owned subsidiary were itself subject to such obligations and restrictions;
  - (b) such wholly-owned subsidiary shall be deemed to have given the same acknowledgements, confirmations, undertakings, representations and warranties as provided in clause 6;
  - (c) the Investor and such wholly-owned subsidiary of the Investor shall be treated as being the Investor in respect of all the Relevant Shares held by them and shall jointly and severally bear all liabilities and obligations imposed by this Agreement;
  - (d) if at any time prior to expiration of the Lock-up Period, such wholly-owned subsidiary ceases or will cease to be a wholly-owned subsidiary of the Investor, it shall (and the Investor shall procure that such subsidiary shall) immediately, and in any event before ceasing to be a wholly-owned subsidiary of the Investor, fully and effectively transfer the Relevant Shares it holds to the Investor or another wholly-owned subsidiary of the Investor, which shall give or be procured by the Investor to give a written undertaking (addressed to and in favor of the Company, the Joint Sponsors and the Overall Coordinators in terms satisfactory to them) agreeing to, and the Investor undertakes to procure that such wholly-owned subsidiary will, be bound by the Investor's obligations under this Agreement, including the restrictions in this clause 5 imposed on the Investor and gives the same acknowledgements, confirmations, undertakings, representations and warranties hereunder, as if such wholly-owned subsidiary were itself subject to such obligations and restrictions and shall jointly and severally bear all liabilities and obligations imposed by this Agreement; and

- (e) such wholly-owned subsidiary is (i) not a U.S. Person; (ii) located outside the United States and (iii) acquiring the Relevant Shares in an offshore transaction in reliance on Regulation S.
- 5.3 The Investor agrees and undertakes that, except with the prior written consent of the Company, the Joint Sponsors and the Overall Coordinators, the aggregate holding (direct and indirect) of the Investor and its close associates in the total issued share capital of the Company shall be less than 10% (or such other percentage as provided in the Listing Rules from time to time for the definition of "substantial shareholder") of the Company's entire issued share capital at all times and it would not become a core connected person of the Company within the meaning of the Listing Rules during the period of 12 months following the Listing Date and, further, that the aggregate holding (direct and indirect) of the Investor and its close associates (as defined under the Listing Rules) in the total issued share capital of the Company shall not be such as to cause the total securities of the Company held by the public (as contemplated in the Listing Rules and interpreted by the Stock Exchange, including but not limited to Rule 8.08) to fall below the required percentage set out in Rule 8.08 of the Listing Rules or such other percentage as may be approved by the Stock Exchange and applicable to the Company from time to time. The Investor agrees to notify the Company, the Joint Sponsors and the Overall Coordinators if it comes to its attention of any of the abovementioned situations.
- The Investor agrees that the Investor's holding of the Company's share capital is on a proprietary investment basis, and to, upon reasonable request by the Company, the Joint Sponsors and/or the Overall Coordinators, provide reasonable evidence to the Company, the Joint Sponsors and the Overall Coordinators showing that the Investor's holding of the Company's share capital is on a proprietary investment basis. The Investor shall not, and shall procure that none of its controlling shareholder(s), associates and their respective beneficial owners shall, apply for or place an order through the book building process for H Shares in the Global Offering (other than the Investor Shares) or make an application for H Shares in the Hong Kong Public Offering unless otherwise permitted by applicable laws and regulations or relevant regulatory authorities and exchanges.
- 5.5 The Investor and its affiliates, associates, directors, officers, employees, agents or representatives shall not accept or enter into any arrangement or agreement, including any side letter, which is inconsistent with, or in contravention of, the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide or other written guidance published by the Hong Kong regulators) with the Company, the largest shareholder of the Company, any other member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents.

## 6 ACKNOWLEDGEMENTS, REPRESENTATIONS, UNDERTAKINGS AND WARRANTIES

- 6.1 The Investor acknowledges, represents, undertakes, warrants, agrees and confirms to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, agents, advisors, associates, partners and representatives makes no representation and gives no warranty or undertaking or guarantee that the Global Offering will proceed or be completed (within any particular time period or at all) or that the Offer Price will be within the indicative

range set forth in the Public Documents, and will be under no liability whatsoever to the Investor in the event that the Global Offering is delayed, does not proceed or is not completed for any reason, or if the Offer Price is not within the indicative range set forth in the Public Documents:

- (b) this Agreement, the background information of the Investor and the relationship and arrangements between the Parties contemplated by this Agreement will be required to be disclosed in the Public Documents and other marketing and roadshow materials for the Global Offering and that the Investor will be referred to in the Public Documents and such other marketing and roadshow materials and announcements and, specifically, this Agreement will be a material contract required to be filed with regulatory authorities in Hong Kong and made available on display to the public in connection with the Global Offering or otherwise pursuant to the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules;
- (c) the information in relation to the Investor as required to be submitted to the Stock Exchange under the Listing Rules or on FINI will be shared with the Company, the Stock Exchange, SFC and such other Governmental Authority as necessary and will be included in a consolidated placee list which will be disclosed on FINI to the Overall Coordinators involved in the Global Offering, and all such information is true, complete and accurate in all respects and is not misleading;
- (d) the Offer Price is to be determined solely and exclusively in accordance with the terms and conditions of the Global Offering and the Investor shall not have any right to raise any objection thereto;
- (e) the Investor Shares will be subscribed for by the Investor through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the International Offering;
- (f) the Investor will accept the Investor Shares on and subject to the terms and conditions of the memorandum and articles of association or other constituent or constitutional documents of the Company and this Agreement;
- (g) the number of Investor Shares may be affected by re-allocation of Shares between the International Offering and the Hong Kong Public Offering pursuant to Practice Note 18 of the Listing Rules or Chapter 4.14 of the Listing Guide or such other percentage as may be approved by the Stock Exchange and applicable to the Company from time to time;
- (h) the Joint Sponsors, the Overall Coordinators and the Company can adjust the allocation of the number of Investor Shares in their sole and absolute discretion for the purpose of satisfying Rule 8.08(3) of the Listing Rules which provide that no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, the minimum public float requirement under Rule 8.08(1)(a) of the Listing Rules or as otherwise approved by the Stock Exchange;
- (i) at or around the time of entering into this Agreement or at any time hereafter but before the closing of the International Offering, the Company, the Joint Sponsors and/or the Overall Coordinators have entered into, or may and/or propose to enter into,

- agreements for similar investments with one or more other investors as part of the International Offering;
- (j) none of the Company, the Joint Sponsors, the Overall Coordinators nor any of their respective subsidiaries, affiliates, agents, directors, officers, supervisors, employees, partners or representatives nor any other party involved in the Global Offering assumes any responsibility for any tax, legal, currency, economic or other consequences of the acquisition of, or in relation to any dealings in, the Investor Shares;
- (k) the Investor Shares have not been and will not be registered under the Securities Act or the securities law of any state or other jurisdiction of the United States and may not be offered, resold, pledged or otherwise transferred directly or indirectly in the United States or to or for the account or benefit of any U.S. Person except pursuant to an effective registration statement or an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act, or in any other jurisdiction or for the account or benefit of any persons in any other jurisdictions except as allowed by applicable Laws of such jurisdiction;
- (l) [reserved];
- (m) it understands and agrees that transfer of the Investor Shares may only be made outside the United States in an "offshore transaction" (as defined in Regulation S) in accordance with Regulation S and in each case, in accordance with any applicable securities laws of any state of the United States and any other jurisdictions, and any share certificate(s) representing the Investor Shares shall bear a legend substantially to such effect;
- (n) it understands that none of the Company, the Joint Sponsors, the Overall Coordinators or any of the international underwriters of the International Offering has made any representation as to the availability of any available exemption under the Securities Act for the subsequent reoffer, resale, pledge or transfer of the Investor Shares;
- (o) except as provided for under clause 5.2, to the extent any of the Investor Shares are held by a subsidiary, the Investor shall procure that this subsidiary remains a wholly-owned subsidiary of the Investor and continues to adhere to and abide by the terms and conditions hereunder for so long as such subsidiary continues to hold any of the Investor Shares before the expiration of the Lock- up Period;
- (p) the Investor irrevocably waives to the fullest extent permitted by applicable Laws, any claims it may have against any of the Joint Sponsors, the Overall Coordinators, the underwriters and the Company, their respective affiliates, directors, officers, supervisors, employees, advisors and representatives arising out of or in connection with this Agreement and the Global Offering excluding, however, any claims resulting from the gross negligence, fraud or willful default by any of the aforementioned parties;
- (q) it has received (and may in the future receive) information that may constitute material, non-public information and/or inside information as defined in the SFO in connection with the Investor's investment in (and holding of) the Investor Shares, and it shall: (i) not disclose such information to any person other than to its affiliates, subsidiaries, directors, officers, employees, advisors and representatives (the "Authorized Recipients") on a strictly need-to-know basis for the sole purpose of evaluating its

investment in the Investor Shares or otherwise required by Laws, until such information becomes public information through no fault on the part of the Investor or any of its Authorized Recipients; (ii) use its best efforts to ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(q)) do not disclose such information to any person other than to other Authorized Recipients on a strictly need-to-know basis; and (iii) not and will ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(q)) do not purchase, sell or trade or alternatively, deal, directly or indirectly, in the H Shares or other securities or derivatives of the Company or its affiliates or associates in a manner that could result in any violation of the securities laws (including any insider trading provisions) of the United States, Hong Kong, the PRC or any other applicable jurisdiction relevant to such dealing;

- (r) the information contained in this Agreement, the draft Prospectus and the draft Preliminary Offering Circulars provided to the Investor and/or its representatives on a confidential basis and any other material which may have been provided (whether in writing or verbally) to the Investor and/or its representatives on a confidential basis may not be reproduced, disclosed, circulated or disseminated to any other person and such information and materials so provided are subject to change, updating, amendment and completion, and should not be relied upon by the Investor in determining whether to invest in the Investor Shares. For the avoidance of doubt:
  - (i) neither the draft Prospectus nor the draft Preliminary Offering Circular nor any other materials which may have been provided to the Investor and/or its representatives constitutes an invitation or offer or the solicitation to acquire, purchase or subscribe for any securities in any jurisdiction where such offer, solicitation or sale is not permitted and nothing contained in either the draft Prospectus or the draft Preliminary Offering Circular or any other materials which may have been provided (whether in writing or verbally) to the Investor and/or its representatives shall form the basis of any contract or commitment whatsoever;
  - (ii) no offers of, or invitations to subscribe for, acquire or purchase, any H Shares or other securities shall be made or received on the basis of the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) to the Investor and/or its representatives; and
  - (iii) the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) or furnished to the Investor, may be subject to further amendments subsequent to the entering into this Agreement and should not be relied upon by the Investor in determining whether to invest in the Investor Shares and the Investor hereby consents to such amendments (if any) and waives its rights in connection with such amendments (if any);
- (s) this Agreement does not, collectively or separately, constitute an offer of securities for sale in the United States or any other jurisdictions in which such an offer would be unlawful;

- (t) neither the Investor nor any of its affiliates nor any person acting on its or their behalf has engaged or will engage in any directed selling efforts (within the meaning of Regulation S) with respect to the Investor Shares or any form of general solicitation or general advertising (as defined in Regulation D under the Securities Act) or in any manner involving a public offering (as defined in Section 4(2) of the Securities Act) made with respect to the Investor Shares;
- (u) it has been furnished with all information it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares and has been given the opportunity to ask questions and receive answers from the Company, the Joint Sponsors or the Overall Coordinators concerning the Company, the Investor Shares or other related matters it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares, and that the Company has made available to the Investor or its agents all documents and information in relation to an investment in the Investor Shares required by or on behalf of the Investor;
- (v) in making its investment decision, the Investor has relied and will rely only on information provided in the International Offering Circular issued by the Company and not on any other information (whether prepared by the Company, the Joint Sponsors, the Overall Coordinators or their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates or otherwise) which may have been furnished to the Investor by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators (including their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates) on or before the date hereof, and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates makes any representation and gives any warranty or undertaking as to the accuracy or completeness of any such information or materials not contained in the International Offering Circular and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and their affiliates has or will have any liability to the Investor or its directors, officers, employees, advisors, agents, representatives, associates, partners and affiliates resulting from its use of or reliance on such information or materials, or otherwise for any information not contained in the International Offering Circular;
- (w) none of the Joint Sponsors, the Overall Coordinators, the underwriters and their respective directors, officers, employees, subsidiaries, agents, associates, affiliates, representatives, partners and advisors has made any warranty, representation or recommendation to it as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, research and development, operations, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith; and except as provided in the final International Offering Circular, none of the Company and its directors, officers, supervisors, employees, subsidiaries, agents, associates, affiliates, representatives and advisors has made any warranty, representation or recommendation to the Investor as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, operations, research and development, prospects or condition, financial

- or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith:
- (x) the Investor will comply with all restrictions (if any) applicable to it from time to time under this Agreement, the Listing Rules and any applicable Laws on the disposal by it (directly or indirectly), of any of the Relevant Shares in respect of which it is or will be (directly or indirectly) or is shown by the Prospectus to be the beneficial owner;
- it has conducted its own investigation with respect to the Company, the Group, and the (y) Investor Shares and the terms of the subscription of the Investor Shares provided in this Agreement, and has obtained its own independent advice (including tax, regulatory, financial, accounting, legal, currency and otherwise) to the extent it considers necessary or appropriate or otherwise has satisfied itself concerning, including the tax, regulatory, financial, accounting, legal, currency and otherwise related to the investment in the Investor Shares and as to the suitability thereof for the Investor, and has not relied, and will not be entitled to rely, on any advice (including tax, regulatory, financial, accounting, legal, currency and otherwise), due diligence review or investigation or other advice or comfort obtained or conducted (as the case may be) by or on behalf of the Company or any of the Joint Sponsors, the Overall Coordinators or the underwriters in connection with the Global Offering and none of the Company, the Joint Sponsors, the Overall Coordinators or their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives takes any responsibility as to any tax, regulatory, financial, accounting, legal, currency or other economic or other consequences of the subscription of the Investor Shares by the Investor or in relation to any dealings in the Investor Shares;
- (z) it understands that no public market now exists for the Investor Shares, and that the Company, the Joint Sponsors and the Overall Coordinators have made no assurances that a public or active market will ever exist for the Investor Shares;
- (aa) in the event that the Global Offering is delayed or terminated or is not completed for any reason, no liabilities of the Company, the Joint Sponsors, the Overall Coordinators or any of their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives to the Investor or its subsidiaries will arise;
- (bb) subject to the Listing Rules and any applicable Laws, the Company, the Overall Coordinators will have absolute discretion to change or adjust (i) the number of H Shares to be issued under the Global Offering; (ii) the number of H Shares to be issued under the Hong Kong Public Offering and the International Offering, respectively; and (iii) other adjustment or re-allocation of H Shares being offered, the indicative offer price range set forth in the Public Documents and the Offer Price as may be approved by the Stock Exchange and in compliance with applicable Laws;
- (cc) any trading in the H Shares is subject to compliance with applicable laws and regulations, including the restrictions on dealing in shares under the SFO, the Listing Rules, the Securities Act and any other applicable laws, regulations or relevant rules of any competent securities exchange;

- (dd) any offer, sale, pledge or other transfer made other than in compliance with the restrictions in this Agreement will not be recognized by the Company in respect of the Relevant Shares; and
- (ee) the Investor has agreed that the payment for the Aggregate Investment Amount and the related Brokerage and Levies shall be made by 8:00 a.m. (Hong Kong time) on the Listing Date or such other date as agreed in accordance with clause 4.5.
- 6.2 The Investor further acknowledges, represents, warrants and undertakes to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) it has been duly incorporated and is validly existing under the Laws of its place of incorporation and that there has been no petition filed, order made or effective resolution passed for its bankruptcy, liquidation or winding up;
  - (b) it is qualified to receive and use the information under this Agreement (including, among others, this Agreement, the draft Prospectus and the draft Preliminary Offering Circular), which would not be contrary to all Laws applicable to the Investor or would require any registration or licensing within the jurisdiction that the Investor is in;
  - (c) it has the legal right and authority to own, use, lease and operate its assets and to conduct its business in the manner presently conducted;
  - (d) it has full power, authority and capacity, and has taken all actions (including obtaining all necessary consents, approvals and authorizations from any governmental and regulatory bodies or third parties) required to execute and deliver this Agreement, enter into and carry out the transactions as contemplated in this Agreement and perform its obligations under this Agreement;
  - (e) this Agreement has been duly authorized, executed and delivered by the Investor and constitutes a legal, valid and binding obligation of the Investor enforceable against it in accordance with the terms of this Agreement;
  - (f) it has taken, and will during the term of this Agreement, take all necessary steps to perform its obligations under this Agreement and to give effect to this Agreement and the transactions contemplated in this Agreement and to comply with all relevant Laws;
  - (g) all consents, approvals, authorizations, permissions and registrations (the "Approvals") under any relevant Laws applicable to the Investor and required to be obtained by the Investor in connection with the subscription for the Investor Shares under this Agreement have been obtained and are in full force and effect and are not invalidated, revoked, withdrawn or set aside and none of the Approvals is subject to any condition precedent which has not been fulfilled or performed. All Approvals have not been withdrawn as at the date of this Agreement, nor is the Investor aware of any facts or circumstances which may render the Approvals to be invalidated, withdrawn or set aside. The Investor further agrees and undertakes to promptly notify the Company, the Joint Sponsors and the Overall Coordinators in writing if any of the Approvals ceases to be in full force and effect or is invalidated, revoked, withdrawn or set aside for any reason;

- (h) the execution and delivery of this Agreement by the Investor, and its performance of this Agreement and the subscription for or acquisition of (as the case may be) the Investor Shares will not contravene or result in a contravention by the Investor of (i) the memorandum and articles of association or other constituent or constitutional documents of the Investor or (ii) the Laws of any jurisdiction to which the Investor is subject in respect of the transactions contemplated under this Agreement or which may otherwise be applicable to the Investor in connection with the Investor's subscription for or acquisition of (as the case may be) the Investor Shares or (iii) any agreement or other instrument binding upon the Investor or (iv) any judgment, order or decree of any Governmental Authority having jurisdiction over the Investor;
- (i) it has complied and will comply with all applicable Laws in all jurisdictions relevant to the subscription for the Investor Shares, including to provide information, or cause or procure to information be provided, either directly or indirectly through the Company, the Joint Sponsors and/or the Overall Coordinators, to the Stock Exchange, the SFC, the CSRC and/or any other governmental, public, monetary or regulatory authorities or bodies or securities exchange (collectively, the "Regulators"), and agrees and consents to the disclosure of, such information, in each case, as may be required by applicable Laws or requested by any of the Regulators from time to time (including, without limitation, (i) identity information of the Investor and its ultimate beneficial owner(s) and/or the person(s) ultimately responsible for the giving of the instruction relating to the subscription for the Investor Shares (including, without limitation, their respective names and places of incorporation); (ii) the transactions contemplated hereunder (including, without limitation, the details of subscription for the Investor Shares, the number of the Investor Shares, the Aggregate Investment Amount, and the lock-up restrictions under this Agreement); (iii) any swap arrangement or other financial or investment product involving the Investor Shares and the details thereof (including, without limitation, the identity information of the subscriber and its ultimate beneficial owner and the provider of such swap arrangement or other financial or investment product); and/or (iv) any connected relationship between the Investor or its beneficial owner(s) and associates on one hand and the Company and any of its shareholders on the other hand) (collectively, the "Investorrelated Information") within the time as requested by any of the Regulators. The Investor further authorizes each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, advisors and representatives to disclose any Investor-related Information to such Regulators and/or in any Public Document or other announcement or document as required under the Listing Rules or applicable Laws or as requested by any relevant Regulators;
- (j) the Investor has such knowledge and experience in financial and business matters that (i) it is capable of evaluating the merits and risks of the prospective investment in the Investor Shares; (ii) it is capable of bearing the economic risks of such investment, including a complete loss of the investment in the Investor Shares; (iii) it has received all the information it considers necessary or appropriate for deciding whether to invest in the Investor Shares; and (iv) it is experienced in transactions of investing in securities of companies in a similar stage of development; its ordinary business is to buy or sell shares or debentures or it is a Professional Investor and by entering into this Agreement, it is not a client of any of the Joint Sponsors or the Overall Coordinators, the CMIs or the underwriters in connection with the transactions contemplated thereunder;

- (k) it is subscribing for the Investor Shares as principal for its own account and for investment purposes and on a proprietary investment basis without a view to making distribution of any of the Investor Shares subscribed by it hereunder, and the Investor is not entitled to nominate any person to be a director or officer or supervisor of the Company;
- (l) the Investor is subscribing for the Investor Shares outside the United States in an "offshore transaction" within the meaning of Regulation S and it is not a U.S. Person;
- (m) the Investor is subscribing for the Investor Shares in a transaction exempt from, or not subject to, registration requirements under the Securities Act;
- (n) the Investor and the Investor's beneficial owner(s) and/or associates (i) are third parties independent of the Company; (ii) are not connected persons (as defined in the Listing Rules) or associates thereof of the Company and the Investor's subscription for the Investor Shares will not result in the Investor and its beneficial owner(s) becoming connected persons (as defined in the Listing Rules) of the Company notwithstanding any relationship between the Investor and any other party or parties which may be entering into (or have entered into) any other agreement or agreements referred to in this Agreement and will, immediately after completion of this Agreement, be independent of and not be acting in concert with (as defined in the Code on Takeovers and Mergers and Share Buy-backs promulgated by the SFC), any connected persons in relation to the control of the Company; (iii) have the financial capacity to meet all obligations arising under this Agreement; (iv) are not, directly or indirectly, financed, funded or backed by (a) any core connected person (as defined in the Listing Rules) of the Company or (b) the Company, any of the directors, supervisors, chief executive, largest shareholder, substantial shareholder(s) of the Company or any of its subsidiaries, or a close associate (as defined in the Listing Rules) of any of the them, and are not accustomed to take and have not taken any instructions from any such persons in relation to the acquisition, disposal, voting or other disposition of securities of the Company; and (v) have no connected relationship with the Company or, to their best knowledge, any of its other shareholders, unless otherwise disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing;
- (o) the Investor will subscribe for the Investor Shares using its own fund and it has not obtained and does not intend to obtain a loan or other form of financing to meet its payment obligations under this Agreement;
- (p) each of the Investor, its beneficial owner(s) and/or associates is not a "connected client" of any of the Joint Sponsors, the Overall Coordinators, the bookrunner(s), the lead manager(s), the CMIs, the underwriters of the Global Offering, the lead broker or any distributors. The terms "connected client", "lead broker" and "distributor" shall have the meanings ascribed to them in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;
- (q) the Investor's account is not managed by the relevant exchange participant (as defined in the Listing Rules) in pursuance of a discretionary managed portfolio agreement. The term "discretionary managed portfolio" shall have the meaning ascribed to it in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;

- (r) neither the Investor, its beneficial owner(s) nor its associates is a director (including as a director within the preceding 12 months), supervisor of the Company or its associates or a nominee of any of the foregoing;
- (s) save as previously notified to the Joint Sponsors and the Overall Coordinators in writing, neither the Investor nor its beneficial owner(s) fall within (a) any of the placee categories (other than "cornerstone investor") as set out in the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface or the Listing Rules in relation to placees; or (b) any of the groups of placees that would be required under the Listing Rules (including but not limited to Rule 12.08A of the Listing Rules) to be identified in the Company's allotment results announcement;
- (t) the Investor has not entered and will not enter into any contractual arrangement with any "distributor" (as defined in Regulation S) with respect to the distribution of the H Shares, except with its affiliates or with the prior written consent of the Company;
- (u) the subscription for the Investor Shares will comply with the provisions of Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules and the applicable paragraphs of Chapter 4.15 of the Listing Guide;
- (v) the aggregate holding (directly and indirectly) of the Investor and its close associates (as defined in the Listing Rules) in the total issued share capital of the Company shall not be such as to cause the total securities of the Company held by the public (having the meaning under the Listing Rules) to fall below the percentage required by Rule 8.08 of the Listing Rules or as otherwise approved by the Stock Exchange;
- (w) none of the Investor, its beneficial owner(s) and/or associates is subscribing for the Investor Shares under this Agreement with any financing (direct or indirect) by any connected person of the Company, by any one of the Joint Sponsors, the Overall Coordinators, or by any one of the underwriters of the Global Offering; save as previously disclosed to the Company, the Joint Sponsors and the Overall Coordinators, the Investor and each of its associates, if any, is independent of, and not connected with, to their best knowledge, the other investors who have participated or will participate in the Global Offering and any of their associates;
- (x) no agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) has been or shall be entered into or made between the Investor or its affiliates, directors, officers, employees or agents on the one hand and the Company or its largest shareholder, any member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents on the other hand;
- (y) except as provided for in this Agreement, the Investor has not entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares;
- (z) save as previously disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing, the Investor, its beneficial owner(s) and/or associates have not entered and will not enter into any swap arrangement or other financial or investment product involving the Investor Shares; and

- (aa) neither the Investor nor any of its controlling shareholder(s), associates and beneficial owners has applied for or placed an order through the book building process for any H Shares in the Global Offering other than pursuant to this Agreement, unless otherwise permitted by applicable laws and regulations or relevant regulatory authorities and exchanges.
- 6.3 The Investor represents and warrants to the Company, the Joint Sponsors and the Overall Coordinators that the description set out in Schedule 2 in relation to it and the group of companies of which it is a member and all Investor-related Information provided to and/or as requested by the Regulators and/or any of the Company, the Joint Sponsors and the Overall Coordinators and their respective affiliates is true, complete and accurate in all respects and is not misleading. Without prejudice to the provisions of clause 6.1(b), the Investor irrevocably consents to the reference to and inclusion of its name and all or part of the description of this Agreement (including the description set out in Schedule 2) in the Public Documents, marketing and roadshow materials and such other announcements or displayed documents which may be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering, insofar as necessary in the sole opinion of the Company, the Joint Sponsors and the Overall Coordinators. The Investor undertakes to provide as soon as possible such further information and/or supporting documentation relating to it, its ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters which may reasonably be requested by the Company, the Joint Sponsors and/or the Overall Coordinators to ensure their compliance with applicable Laws and/or companies or securities registration and/or the requests of competent Regulators including but not limited to the Stock Exchange, the SFC and the CSRC. The Investor hereby agrees that after reviewing the description in relation to it and the group of companies of which it is a member to be included in such drafts of the Public Documents and other marketing materials relating to the Global Offering from time to time provided to the Investor and making such amendments as may be reasonably required by the Investor (if any), the Investor shall be deemed to warrant that such description in relation to it and the group of companies of which it is a member is true, accurate and complete in all respects and is not misleading or deceptive.
- The Investor understands that the representations, warranties, undertakings, acknowledgements and confirmations in clauses 6.1 and 6.2 are required in connection with Hong Kong Laws and the securities laws of the United States, amongst others. The Investor acknowledges that the Company, the Joint Sponsors, the Overall Coordinators, the underwriters, and their respective subsidiaries, agents, affiliates and advisors, and others will rely upon the truth, completeness and accuracy of the Investor's warranties, undertakings, representations, acknowledgements and confirmations set forth herein, and it agrees to notify the Company, the Joint Sponsors and the Overall Coordinators promptly in writing if any of the warranties, undertakings, representations, acknowledgements or confirmations herein ceases to be true, accurate and complete or becomes misleading or deceptive in any respect.
- 6.5 The Investor agrees and undertakes that the Investor will on demand fully and effectively indemnify and hold harmless, on an after tax basis, each of the Company, the Joint Sponsors, the Overall Coordinators and the underwriters of the Global Offering, each on its own behalf and on trust for their respective affiliates, any person who controls it within the meaning of the Securities Act as well as their respective officers, directors, supervisors, employees, staff, associates, partners, agents and representatives (collectively, the "Indemnified Parties"), against any and all losses, costs, expenses, claims, actions, liabilities, proceedings or damages which may be made or established against such Indemnified Party in connection with the

subscription of the Investor Shares, the Investor Shares or this Agreement in any manner whatsoever, including a breach or an alleged breach of this Agreement or any act or omission or alleged act or omission hereunder, by or caused by the Investor or its officers, directors, employees, staff, affiliates, agents, representatives, associates or partners, and against any and all costs, charges, losses or expenses which any Indemnified Party may suffer or incur in connection with or disputing or defending any such claim, action or proceedings on the grounds of or otherwise arising out of or in connection therewith.

- 6.6 Each of the acknowledgements, confirmations, representations, warranties and undertakings given by the Investor under clauses 6.1, 6.2, 6.3, 6.4 and 6.5 (as the case may be) shall be construed as a separate acknowledgement, confirmation, representation, warranty or undertaking and shall be deemed to be repeated on the Listing Date and, if applicable, the Delayed Delivery Date.
- 6.7 The Company represents, warrants and undertakes that:
  - (a) it has been duly incorporated and is validly existing under the laws of the PRC;
  - (b) it has full power, authority and capacity, and has taken all actions required to enter into and perform its obligations under this Agreement and this Agreement, when executed, will constitute its legal, valid and binding obligations;
  - (c) subject to full payment and the Lock-up Period provided under clause 5.1, the Investor Shares will, when delivered to the Investor in accordance with clause 4.4, be fully paid-up, freely transferable and free from all options, liens, charges, mortgages, pledges, claims, equities, encumbrances and other third-party rights and shall rank pari passu with the H Shares then in issue and to be listed on the Stock Exchange;
  - (d) none of the Company and its largest shareholder, any member of the Group and their respective affiliates, directors, officers, supervisors, employees and agents have entered into any agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) with any of the Investor or its affiliates, directors, supervisors, officers, employees, agents or representatives; and
  - (e) except as provided for in this Agreement, neither the Company or any member of the Group nor any of their respective affiliates, directors, officers, supervisors, employees, agents or representatives has entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares.
- 6.8 The Company acknowledges, confirms and agrees that the Investor will be relying on information contained in the International Offering Circular and that the Investor shall have the same rights in respect of the International Offering Circular as other investors purchasing H Shares in the International Offering.

## **7 TERMINATION**

- 7.1 This Agreement may be terminated:
  - (a) in accordance with clauses 3.2, 4.6 or 4.8;

- (b) solely by (i) the Company or (ii) the Joint Sponsors and the Overall Coordinators acting jointly, in the event that there is a material breach of this Agreement on the part of the Investor (or the wholly-owned subsidiary of the Investor in the case of transfer of Investor Shares pursuant to clause 5.2) (including a material breach of the representations, warranties, undertakings, acknowledgements and confirmations by the Investor under this Agreement) on or before the closing of the International Offering or, if applicable, the Delayed Delivery Date (notwithstanding any provision to the contrary to this Agreement); or
- (c) with the written consent of the Investor, the Company, the Joint Sponsors and the Overall Coordinators.
- 7.2 Without prejudice to clause 7.3, in the event that this Agreement is terminated in accordance with clause 7.1, the Investor, the Company, the Joint Sponsors and the Overall Coordinators shall not be bound to proceed with their respective obligations under this Agreement (except for the confidentiality obligation under clause 8.1 set forth below) and the rights and liabilities of the Investor, the Company, the Joint Sponsors and the Overall Coordinators hereunder (except for the rights under clause 11 set forth below) shall cease and none of the Investor, the Company, the Joint Sponsors and the Overall Coordinators shall have any claim against any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (as applicable) without prejudice to the accrued rights or liabilities of any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators to any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (as applicable) in respect of the terms herein at or before such termination.
- 7.3 Notwithstanding the above, clause 6.5 and the indemnities given by the Investor herein, together with clauses 11 and 12 and shall survive notwithstanding the termination of this Agreement.

## 8 ANNOUNCEMENTS AND CONFIDENTIALITY

- 8.1 Save as otherwise provided in this Agreement and the non-disclosure agreement entered into by the Investor, none of the Parties shall disclose any information concerning this Agreement or the transactions contemplated herein or any other arrangement involving the Company, the Joint Sponsors, the Overall Coordinators, and the Investor without the prior written consent of the other Parties. Notwithstanding the foregoing, this Agreement may be disclosed by any Party:
  - (a) to the Stock Exchange, the SFC, the CSRC and/or other Regulators to which the Company, the Joint Sponsors and/or the Overall Coordinators is subject, and the background of the Investor and its relationship between the Company and the Investor may be described in the Public Documents to be issued by or on behalf of the Company and marketing, roadshow materials and other announcements or displayed documents to be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering;
  - (b) to any of the Joint Sponsors and Overall Coordinators and to the legal and financial advisors, auditors, and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Parties, the Joint Sponsors and the Overall Coordinators on a need-to-know basis, provided that such Party shall (i) procure that each such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and

agents of the Party is made aware and complies with all the confidentiality obligations set forth herein and (ii) remain responsible for any breach of such confidential obligations by such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party; and

- (c) otherwise by any Party as may be required by any applicable Law, any Governmental Authority or body with jurisdiction over such Party (including the Stock Exchange, the SFC, and the CSRC) or stock exchange rules (including submitting this Agreement as a material contract to the Hong Kong Companies Registry for registration and making it available on display to the public in accordance with the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules) or any binding judgment, order or requirement of any competent Governmental Authority.
- 8.2 No other reference or disclosure shall be made regarding this Agreement or any ancillary matters hereto by the Investor, except where the Investor shall have consulted the Company, the Joint Sponsors and the Overall Coordinators in advance to seek their prior written consent as to the principle, form and content of such disclosure.
- 8.3 The Company shall use its reasonable endeavors to provide for review by the Investor of any statement in any of the Public Documents which relates to this Agreement, the relationship between the Company and the Investor and the general background information on the Investor prior to publication. The Investor shall cooperate with the Company, the Joint Sponsors and the Overall Coordinators to ensure that all references to it in such Public Documents are true, complete, accurate and not misleading or deceptive and that no material information about it is omitted from the Public Documents, and shall provide any comments and verification documents promptly to the Company, the Joint Sponsors and the Overall Coordinators and their respective counsels.
- 8.4 The Investor undertakes promptly to provide all assistance reasonably required in connection with the preparation of any disclosure required to be made as referred to in clause 8.1 (including providing such further information and/or supporting documentation relating to it, its background information, its relationship with the Company, its ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters referred thereto which may reasonably be required by the Company, the Joint Sponsors or the Overall Coordinators) to (i) update the description of the Investor in the Public Documents subsequent to the date of this Agreement and to verify such references, and (ii) enable the Company, the Joint Sponsors and/or the Overall Coordinators to comply with applicable companies or securities registration and/or the requests of competent Regulators, including the Stock Exchange, the SFC and the CSRC.

## 9 NOTICES

9.1 All notices delivered hereunder shall be in writing in either the English or Chinese language and shall be delivered in the manner required by clause 9.2 to the following addresses:

Party	Contact	Address
Company	Email:	No. 2 Xingang Road,
		Zhangwan Town,

	ChenJ14@catl.com	Jiaocheng District, Ningde	
	Attention:	City, Fujian Province, PRC	
	Mr. Chen Jin		
Investor	Email:	Suite 3601-05, 36/F, Jardine House, 1 Connaught Place, Central, Hong Kong	
	hkcompliance@greenwoodsasset.com		
	Steve.lo@greewoodsasset.com		
	Attention:		
	Compliance Team		
CICC	Email:	29/F, One International Finance Centre, 1 Harbour	
	IB_Project_bright8@cicc.com.cn	View Street, Central, Hong	
	Attention:	Kong	
	Project Bright 8 Team		
CSCI	Email:	18/F, Two Exchange	
	Project.Bright8@csci.hk	Square, 8 Connaught Place. Central, Hong Kong	
	Project.Bright8.ECM@csci.hk		
	Attention:		
	Project Bright 8 Team		
JPM FE	Email:	28/F, Chater House, 8	
	PROJECTBRIGHT8_WG@jpmorgan.com	Connaught Road Central, Hong Kong	
	PROJECTBRIGHT8_ECM@jpmorgan.com		
	Attention:		
	ECM/ECM Syndicate Desk (Project Bright 8 Team)		
JPM APAC	Email:	28/F, Chater House, 8 Connaught Road Central, Hong Kong	
	PROJECTBRIGHT8_WG@jpmorgan.com		
	PROJECTBRIGHT8_ECM@jpmorgan.com		
	Attention:		

	ECM/ECM Syndicate Desk (Project Bright 8 Team)	
BOFA	Email: dg.project bright 8@bofa.com	55/F, Cheung Kong Center, 2 Queen's Road Central, Central, Hong Kong
	Attention:	Central, Flong Rong
	Project Bright 8 Team	
GS	Email:	68/F, Cheung Kong Center, 2 Queen's Road Central,
	gs-bright8-core@gs.com	Central, Hong Kong
	gs-bright8-ECM@gs.com	
	Attention:	
	Project Bright 8 Team	
MS	Email:	46/F, International
	pj_bright8_all@morganstanley.com	Commerce Centre 1 Austin Road West, Kowloon,
	Attention:	Hong Kong
	Project Bright 8 Deal Team	
UBS	Email:	52/F Two International Finance Centre, 8 Finance
	ol-gb+-project-bright-8@ubs.com	Street, Central, Hong Kong
	Attention:	
	Project Bright 8 (Global Banking)	

9.2 Any notice delivered hereunder shall be delivered by hand or by email or by pre-paid post. Any notice shall be deemed to have been received, if delivered by hand, when delivered, if sent by email, immediately after the time sent (as recorded on the device from which the sender sent the email, irrespective of whether the email is acknowledged, unless the sender receives an automated message that the email is not delivered), and if sent by pre-paid post, (in the absence of evidence of earlier receipt) 48 hours after it was posted (or six days if sent by air mail). Any notice received on a day which is not a business day shall be deemed to be received on the next following business day.

## 10 GENERAL

10.1 Each of the Parties confirms and represents that this Agreement has been duly authorized, executed and delivered by it and constitutes its legal, valid and binding obligations and is enforceable against it in accordance with its terms. Except for such consents, approvals and authorizations as may be required by the Company to implement the Global Offering, no

- corporate, shareholder or other consents, approvals or authorizations are required by such Party for the performance of its obligations under this Agreement and each of the Parties further confirms that it can perform its obligations described hereunder.
- 10.2 The obligations of each of the Joint Sponsors and the Overall Coordinators as provided in this Agreement are several (and not joint or joint and several). None of the Joint Sponsors or the Overall Coordinators will be liable for any failure on the part of any of the other Joint Sponsors or Overall Coordinators to perform their respective obligations under this Agreement, and no such failure shall affect the rights of any other Joint Sponsor or Overall Coordinator to enforce the terms of this Agreement. Notwithstanding the foregoing, each of the Joint Sponsors and the Overall Coordinators shall be entitled to enforce any or all of its rights under this Agreement either alone or jointly with other Joint Sponsors or Overall Coordinators, to the extent permitted by applicable Laws.
- 10.3 Save for manifest error, calculations and determinations made in good faith by the Company and the Overall Coordinators shall be conclusive and binding with respect to the number of Investor Shares and the Offer Price and the amount of payment required to be made by the Investor pursuant to clause 4.2 for the purposes of this Agreement.
- 10.4 The Investor, the Company and JPM FE and JPM APAC shall cooperate with respect to any notifications to, or consents and/or approvals of, third parties which are or may be required for the purposes of or in connection with this Agreement.
- 10.5 No alteration to, or variation of, this Agreement shall be effective unless it is in writing and signed by or on behalf of all the Parties and in accordance with Clause 10.11.
- 10.6 This Agreement will be executed in the English language only.
- 10.7 Unless otherwise agreed by the relevant Parties in writing, each Party shall bear its own legal and professional fees, costs and expenses incurred in connection with this Agreement, save that stamp duty arising in respect of any of the transactions contemplated in this Agreement shall be borne by the relevant transferor/seller and the relevant transferee/buyer in equal shares.
- 10.8 Time shall be of the essence of this Agreement but any time, date or period referred to in this Agreement may be extended by mutual written agreement between the Parties with the written consent of the Joint Sponsors and the Overall Coordinators.
- 10.9 All provisions of this Agreement shall so far as they are capable of being performed or observed continue in full force and effect notwithstanding the Closing in accordance with clause 4 except in respect of those matters then already performed and unless they are terminated in accordance with this Agreement.
- 10.10 Other than the non-disclosure agreement entered into by the Investor, this Agreement constitutes the entire agreement and understanding between the Parties in connection with the investment in the Company by the Investor. This Agreement supersedes all prior promises, assurances, warranties, representations, communications, understandings and agreements relating to the subject matter hereof, whether written or oral.
- 10.11 To the extent otherwise set out in this clause 10.11, a person who is not a party to this Agreement has no right under the Contracts (Rights of Third Parties) Ordinance to enforce any

term of this Agreement but this does not affect any rights or remedy of a third party which exists or is available apart from the Contracts (Rights of Third Parties) Ordinance:

- (a) each of the Joint Sponsors and the Overall Coordinators may enforce (i) Clauses 2.2, 3, 4, 5, 6, 7 and 8, and (ii) any other term(s) of this Agreement which confers a benefit on such Joint Sponsors and/or the Overall Coordinators to the same extent as if they were a party to this Agreement.
- (b) save as otherwise provided for in clause 3.2 where this Agreement shall be terminated forthwith or otherwise in accordance with clauses 4.6 or 4.8 where any of the Joint Sponsors, the Overall Coordinators and/or their respective affiliates may terminate this Agreement (in both cases without the written consent of all of the Joint Sponsors and the Overall Coordinators), this Agreement may not be terminated or rescinded, and any term may not be amended, varied or waived, without the written consent of all of the Joint Sponsors and the Overall Coordinators.
- (c) Indemnified Parties may enforce and rely on clause 6.5 to the same extent as if they were a party to this Agreement. This Agreement may be terminated or rescinded and any term may be amended, varied or waived without the consent of those Indemnified Parties other than the Joint Sponsors and the Overall Coordinators.
- 10.12 Each of the Joint Sponsors and the Overall Coordinators has the power and is hereby authorized to delegate all or any of their relevant rights, duties, powers and discretions in such manner and on such terms as they think fit (with or without formality and without prior notice of any such delegation being required to be given to the Company or the Investor) to any one or more of their affiliates. Such Overall Coordinator or Joint Sponsor shall, severally and not jointly nor jointly and severally, remain liable for all acts and omissions of any of its affiliates to which it delegates relevant rights, duties, powers and/or discretions pursuant to this sub-clause notwithstanding any such delegation.
- 10.13 No delay or failure by a Party to exercise or enforce (in whole or in part) any right provided by this Agreement or by law shall operate as a release or waiver of, or in any way limit, that Party's ability to further exercise or enforce that, or any other, right and no single or partial exercise of any such right or remedy shall preclude any other or further exercise of it or the exercise of any other right or remedy. The rights, powers and remedies provided in this Agreement are cumulative and not exclusive of any rights, powers and remedies (whether provided by law or otherwise). A waiver of any breach of any provision of this Agreement shall not be effective, or implied, unless that waiver is in writing and is signed by the Party against whom that waiver is claimed.
- 10.14 If at any time any provision of this Agreement is or becomes illegal, invalid or unenforceable in any respect under the law of any jurisdiction, that shall not affect or impair:
  - (a) the legality, validity or enforceability in that jurisdiction of any other provision of this Agreement; or
  - (b) the legality, validity or enforceability under the law of any other jurisdiction of that or any other provision of this Agreement.
- 10.15 This Agreement shall be binding upon, and inure solely to the benefit of the Parties and their respective heirs, executors, administrators, successors and permitted assigns, and no other

person shall acquire or have any right under or by virtue of this Agreement. Except for the purposes of internal reorganization or restructuring, no Party may assign or transfer all or any part of the benefits of, or interest or right in or under this Agreement. Obligations under this Agreement shall not be assignable.

- 10.16 Without prejudice to all rights to claim against the Investor for all losses and damages suffered by the other Parties, if there is any breach of warranties made by the Investor on or before the Listing Date or the Delayed Delivery Date (if applicable), the Company and the Joint Sponsors and the Overall Coordinators shall, notwithstanding any provision to the contrary to this Agreement, have the right to rescind this Agreement and all obligations of the Parties hereunder shall cease forthwith.
- 10.17 Each of the Parties undertakes with the other Parties that it shall execute and perform, and procure that it is executed and performed, such further documents and acts as may be required to give effect to the provisions of this Agreement.
- 10.18 Recognition of the U.S. Special Resolution Regimes:
  - (a) In the event that any Party who is a Covered Entity becomes subject to a proceeding under a U.S. Special Resolution Regime, the transfer from such Party of this Agreement, and any interest and obligation in or under this Agreement, will be effective to the same extent as the transfer would be effective under the U.S. Special Resolution Regime if this Agreement, and any such interest and obligation, were governed by the laws of the United States or a state of the United States.
  - (b) In the event that any Party that is a Covered Entity or a BHC Act Affiliate of such Party becomes subject to a proceeding under a U.S. Special Resolution Regime, Default Rights under this Agreement that may be exercised against such Party are permitted to be exercised to no greater extent than such Default Rights could be exercised under the U.S. Special Resolution Regime if this Agreement were governed by the laws of the United States or a state of the United States.
  - (c) As used herein,
    - (i) "BHC Act Affiliate" has the meaning assigned to the term "affiliate" in, and shall be interpreted in accordance with, 12 U.S.C. § 1841(k);
    - (ii) "Covered Entity" means any of the following:
      - (A) a "covered entity" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 252.82(b);
      - (B) a "covered bank" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 47.3(b); or
      - (C) a "covered FSI" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 382.2(b).
    - (iii) "Default Right" has the meaning assigned to that term in, and shall be interpreted in accordance with, 12 C.F.R. §§ 252.81, 47.2 or 382.1, as applicable; and

(iv) "U.S. Special Resolution Regime" means each of (i) the Federal Deposit Insurance Act and the regulations promulgated thereunder and (ii) Title II of the Dodd-Frank Wall Street Reform and Consumer Protection Act and the regulations promulgated thereunder.

### 11 GOVERNING LAW AND JURISDICTION

- 11.1 This Agreement and the relationship between the Parties shall be governed by, and interpreted in accordance with, the laws of Hong Kong.
- Any dispute, controversy or claim arising out of or in connection with this Agreement, or the 11.2 breach, termination or invalidity thereof, shall be settled by arbitration in accordance with the Hong Kong International Arbitration Centre Administered Arbitration Rules in force as of the date of submitting the arbitration application. The place of arbitration shall be Hong Kong and the governing law of the arbitration proceedings shall be the laws of Hong Kong. There shall be three arbitrators and the language in the arbitration proceedings shall be English. The decision and award of the arbitral tribunal shall be final and binding on the parties and may be entered and enforced in any court having jurisdiction, and the parties irrevocably and unconditionally waive any and all rights to any form of appeal, review or recourse to any judicial authority, insofar as such waiver may be validly made. Notwithstanding the foregoing, the parties shall have the right to seek interim injunctive relief or other interim relief from a court of competent jurisdiction, before the arbitral tribunal has been appointed. Without prejudice to such provisional remedies as may be available under the jurisdiction of a national court, the arbitral tribunal shall have full authority to grant provisional remedies or order the parties to request that a court modify or vacate any temporary or preliminary relief issued by a such court, and to award damages for the failure of any party to respect the arbitral tribunal's orders to that effect.

### 12 IMMUNITY

12.1 To the extent that in any proceedings in any jurisdiction (including arbitration proceedings), the Investor has or can claim for itself or its assets, properties or revenues any immunity (on the grounds of sovereignty or crown status or otherwise) from any action, suit, proceeding or other legal process (including arbitration proceedings), from set-off or counterclaim, from the jurisdiction of any court, from service of process, from attachment to or in aid of execution of any judgment, decision, determination, order or award (including any arbitral award), or from other action, suit or proceeding for the giving of any relief or for the enforcement of any judgement, decision, determination, order or award (including any arbitral award) or to the extent that in any such proceedings there may be attributed to itself or its assets, properties or revenues any such immunity (whether or not claimed), the Investor hereby irrevocably and unconditionally waives and agrees not to plead or claim any such immunity in relation to any such proceedings.

### 13 COUNTERPARTS

13.1 This Agreement may be executed in any number of counterparts by wet-ink or electronically, and by each Party hereto on separate counterparts. Each counterpart is an original, but all counterparts shall together constitute one and the same instrument. Delivery of an executed counterpart signature page of this Agreement by e-mail attachment (PDF) or telecopy shall be an effective mode of delivery.

<b>IN WITNESS</b> whereof each of the following parties has executed this Agreement by its duly authorized signatory on the date set out at the beginning.					

For and on behalf of Contemporary Amperex Technology Co., Limited 宁德时代新能源科技股份有限公司

Name: Jiang Li (蒋理)

Title: Vice General Manager and Board Secretary

# FOR AND ON BEHALF OF: GREENWOODS ASSET MANAGEMENT HONG KONG LIMITED

By:

Name: Jinzhi JIANG & Edwin Whey Shin YEO

Title: Director/ Director

## FOR AND ON BEHALF OF: J.P. MORGAN SECURITIES (FAR EAST) LIMITED

By:

Name: Nelly Pai

Title: Managing Director

## FOR AND ON BEHALF OF: J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED

By:

Name: Peihao Huang

Title: Managing Director

## SCHEDULE 1 INVESTOR SHARES

#### **Number of Investor Shares**

The number of Investor Shares shall be equal to (1) Hong Kong dollar equivalent of US dollar 50,000,000 (calculated using the closing Hong Kong dollar: US dollar exchange rate quoted in the Prospectus (excluding Brokerage and the Levies which the Investor will pay in respect of the Investor Shares)) divided by (2) the Offer Price, rounded down to the nearest whole board lot of 100 H Shares.

Pursuant to paragraph 4.2 of Practice Note 18 to the Listing Rules, Chapter 4.14 of the Listing Guide and the waiver as granted by the Stock Exchange (if any), in the event of over-subscription under the Hong Kong Public Offering, the number of Investor Shares to be subscribed for by the Investor under this Agreement might be affected by the reallocation of H Shares between the International Offering and the Hong Kong Public Offering. If the total demand for H Shares in the Hong Kong Public Offering falls within the circumstances as set out in the section headed "Structure of the Global Offering – The Hong Kong Public Offering – Reallocation" in the final prospectus of the Company, the number of Investor Shares may be adjusted on a pro rata basis.

Further, the Joint Sponsors, the Overall Coordinators and the Company can adjust the number of Investor Shares in their sole discretion for the purpose of compliance with the relevant requirements under the Listing Rules including without limitation the public float requirements under Rule 8.08 of the Listing Rules and the placing guidelines set out in Appendix F1 to the Listing Rules.

## SCHEDULE 2 PARTICULARS OF INVESTOR

## The Investor

Place of incorporation: Hong Kong

Certificate of incorporation number: 955231

Business registration number: 35414282-000-03-20-5

LEI number: 549300B8VMLN0J0U2Y43

Business address and telephone number and

contact person:

Suite 3601-05, 36/F, Jardine House, 1

Connaught Place, Central, Hong Kong

+65 6202 9796

Yeo Whey Shin, Edwin

Principal activities: Asset Management

Ultimate controlling shareholder(s): Jinzhi Jiang

Place of incorporation of ultimate controlling

shareholder(s):

N/A

Business registration number and LEI number

of ultimate controlling shareholder(s):

N/A

Principal activities of ultimate controlling shareholder(s):

N/A

Shareholder and interests held: 84.5%

Relevant investor category(ies) (as required to be included on the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface in relation to placees): Cornerstone investor

Existing shareholder, director or close associate (as defined in Chapter 1 of the Listing Rules)

Description of the Investor for insertion in the Prospectus:

Greenwoods Asset Management Hong Kong Limited ("Greenwoods") is a private fund management company incorporated in Hong Kong with limited liability. Established in 2005, Greenwoods is one of the largest and earliest China-focused asset managers mainly specializing in investing into companies in the Greater China region. Greenwoods focuses on fundamental research, value investments, and local due diligence. Investors of funds and accounts managed by Greenwoods includes institutional investors and high-net-worth

individuals professional investors. Mr. Jiang Jinzhi is the Chairman, a major shareholder and an ultimate beneficial owner of Greenwoods. As confirmed by Greenwoods, the subscription of the Offer Shares as a cornerstone investor will be made by Greenwoods in its capacity as the investment manager of Golden China Master Fund and no single ultimate beneficial owner holds 30% or more interests in Golden China Master Fund.

## CORNERSTONE INVESTMENT AGREEMENT

## MAY 8, 2025

## CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED

宁德时代新能源科技股份有限公司

AND

PINPOINT ASSET MANAGEMENT LIMITED

AND

J.P. MORGAN SECURITIES (FAR EAST) LIMITED

**AND** 

J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED

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THIS AGREEMENT (this "Agreement") is made on May 8, 2025

### **BETWEEN**:

- (1) CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED (宁德时代新能源科技股份有限公司), a joint stock company incorporated in the PRC with limited liability on December 16, 2011, having its registered office at No. 2 Xingang Road, Zhangwan Town Jiaocheng District, Ningde City, Fujian Province, PRC (the "Company");
- (2) PINPOINT ASSET MANAGEMENT LIMITED, a company incorporated in Hong Kong whose registered office is at Level 33, 2 International Finance Centre, 8 Finance Street, Central, Hong Kong (the "Investor");
- (3) J.P. MORGAN SECURITIES (FAR EAST) LIMITED of 28/F, Chater House, 8 Connaught Road, Central, Hong Kong ("JPM FE"); and
- (4) J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED of 28/F, Chater House, 8 Connaught Road, Central, Hong Kong ("JPM APAC").

### **WHEREAS:**

- (A) The Company has made an application for listing of its H Shares (as defined below) on the Stock Exchange (as defined below) by way of a global offering (the "Global Offering") comprising:
  - (i) a public offering by the Company for subscription of H Shares (subject to reallocation and the Offer Size Adjustment Option (as defined below)) by the public in Hong Kong (the "Hong Kong Public Offering"); and
  - (ii) a conditional placing of H Shares (subject to reallocation, the Offer Size Adjustment Option and the Over-allotment Option (as defined below) offered by the Company outside the United States to investors (including placing to professional and institutional investors in Hong Kong) in reliance on Regulation S (as defined below) under the Securities Act (as defined below) (the "International Offering").
- (B) CHINA INTERNATIONAL CAPITAL CORPORATION HONG KONG SECURITIES LIMITED ("CICC"), CHINA SECURITIES (INTERNATIONAL) CORPORATE FINANCE COMPANY LIMITED ("CSCI"), JPM FE and MERRILL LYNCH (ASIA PACIFIC) LIMITED ("BOFA") are acting as the joint sponsors of the Global Offering (the "Joint Sponsors"), and CICC, CSCI, JPM APAC, BOFA, GOLDMAN SACHS (ASIA) L.L.C. ("GS"), MORGAN STANLEY ASIA LIMITED ("MS") and UBS AG HONG KONG BRANCH ("UBS")¹ are acting as the overall coordinators of the Global Offering (the "Overall Coordinators").
- (C) The Investor wishes to subscribe for the Investor Shares (as defined below) as part of the International Offering, subject to and on the basis of the terms and conditions set out in this Agreement.

UBS AG HONG KONG BRANCH is incorporated in Switzerland with limited liability.

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(D) It is intended that subject to mutual agreement on terms and conditions having been reached, the Overall Coordinators and underwriters (to be named in the International Underwriting Agreement) will enter into an underwriting agreement for the International Offering with the Company to, among others, conditionally underwrite the Investor Shares to be subscribed by the Investor hereunder.

#### IT IS AGREED as follows:

### 1 DEFINITIONS AND INTERPRETATIONS

- 1.1 In this Agreement, including its schedules and recitals, each of the following words and expressions shall, unless the context requires otherwise, have the following meanings:
  - "affiliate" in relation to a particular individual or entity, unless the context otherwise requires, means any individual or entity which directly or indirectly, through one or more intermediaries, controls, or is controlled by, or is under common control with, the individual or entity specified. For the purposes of this definition, the term "control" (including the terms "controlling", "controlled by" and "under common control with") means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a person, whether through the ownership of voting securities, by contract, or otherwise;
  - "AFRC" means the Accounting and Financial Reporting Council of Hong Kong;
  - "Aggregate Investment Amount" means the amount equal to the Offer Price multiplied by the number of Investor Shares;
  - "Approvals" has the meaning given to it in clause 6.2(g);
  - "associate/close associate" shall have the meaning ascribed to such term in the Listing Rules and "associates/close associates" shall be construed accordingly;
  - "Brokerage" means brokerage calculated as 1% of the Aggregate Investment Amount as required by paragraph 7(1) of Fees Rules (as defined under the Listing Rules);
  - "business day" means any day (other than Saturday and Sunday and a public holiday in Hong Kong) on which licensed banks in Hong Kong are generally open to the public in Hong Kong for normal banking business and on which the Stock Exchange is open for the business of dealing in securities;
  - "CCASS" means the Hong Kong Central Clearing and Settlement System established and operated by The Hong Kong Securities Clearing Company Limited;
  - "Closing" means closing of the subscription of the Investor Shares in accordance with the terms and conditions of this Agreement;
  - "CMI(s)" means the capital market intermediary(ies) appointed by the Company for the purpose of the Global Offering and shall have the meaning ascribed to such term in the Code of Conduct for Persons Licensed by or Registered with the SFC;
  - "Companies Ordinance" means the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time;

"Companies (Winding Up and Miscellaneous Provisions) Ordinance" means the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"connected person/core connected person" shall have the meaning ascribed to such term in the Listing Rules and "connected persons/core connected persons" shall be construed accordingly;

"connected relationship" shall have the meaning ascribed to such term and as construed under the CSRC Filing Rules;

"Contracts (Rights of Third Parties) Ordinance" means the Contracts (Rights of Third Parties) Ordinance (Chapter 623 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"controlling shareholder" shall, unless the context otherwise requires, have the meaning ascribed to such term in the Listing Rules and "controlling shareholders" shall be construed accordingly;

"CSRC" means the China Securities Regulatory Commission;

"CSRC Filing Rules" means the Trial Administrative Measures of Overseas Securities Offering and Listing by Domestic Companies (境内企业境外发行证券和上市管理试行办法) and supporting guidelines issued by the CSRC, as amended, supplemented or otherwise modified from time to time;

"Delayed Delivery Date" means, subject to the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become unconditional and not having been terminated, such later date as the Overall Coordinators shall notify the Investor in accordance with clause 4.3;

"dispose of" includes, in respect of any Relevant Shares, directly or indirectly;

- (i) offering, pledging, charging, selling, mortgaging, lending, creating, transferring, assigning or otherwise disposing of any legal or beneficial interest (including by the creation of or any agreement to create or selling or granting or agreeing to sell or grant any option or contract to purchase, subscribe for, lend or otherwise transfer or dispose of or any warrant or right to purchase, subscribe for, lend or otherwise transfer or dispose of, or purchasing or agreeing to purchase any option, contract, warrant or right to sell or creating any encumbrance over or agreeing to create any encumbrance over), either directly or indirectly, conditionally or unconditionally, or creating any third party right of whatever nature over, any legal or beneficial interest in the Relevant Shares or any other securities convertible into or exercisable or exchangeable for such Relevant Shares, or that represent the right to receive, such Relevant Shares, or agreeing or contracting to do so, whether directly or indirectly and whether conditionally or unconditionally; or
- (ii) entering into any swap or other arrangement that transfers to another, in whole or in part, any beneficial ownership of the Relevant Shares or any interest in them, or in any of the economic consequences or incidents of ownership of such Relevant Shares or such other securities or any interest in them; or

- (iii) entering into any other transaction directly or indirectly with the same economic effect as any of the foregoing transactions described in (i) and (ii) above; or
- (iv) agreeing or disclosing or contracting to, or publicly announcing an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise; and "disposal" shall be construed accordingly;

"FINI" shall have the meaning ascribed to such term to in the Listing Rules;

"Global Offering" has the meaning given to it in Recital (A);

"Governmental Authority" means any governmental, inter-governmental, regulatory or administrative commission, board, body, department, authority or agency, or any stock exchange, self-regulatory organization or other non-governmental regulatory authority, or any court, judicial body, tribunal or arbitrator, in each case whether national, central, federal, provincial, state, regional, municipal, local, domestic, foreign or supranational (including without limitation, the Stock Exchange, the SFC and the CSRC);

"Group" means the Company and all of its subsidiaries or, where the context so requires, in respect of the period before the Company became the holding company of its present subsidiaries, the business operated by such subsidiaries or their predecessors (as the case maybe);

"H Share(s)" means the ordinary share(s) in the share capital of the Company with a monial value of RMB1.00 each, which are to be subscribed for and traded in Hong Kong dollar, and for which an application has been made for listing and permission to trade on the Stock Exchange;

"HK\$" or "Hong Kong dollar" means the lawful currency of Hong Kong;

"Hong Kong" means the Hong Kong Special Administrative Region of the PRC;

"Hong Kong Public Offering" has the meaning given to it in Recital (A);

"Indemnified Parties" has the meaning given to it in clause 6.5, and "Indemnified Party" shall mean any one of them, as the context shall require;

"International Offering" has the meaning given to it in Recital (A);

"International Offering Circular" means the final offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering;

"Investor-related Information" has the meaning given to it in clause 6.2(i);

"Investor Shares" means the number of H Shares to be subscribed for by the Investor in the International Offering in accordance with the terms and conditions herein and as calculated in accordance with Schedule 1 and determined by the Company and the Overall Coordinators;

- "Laws" means all laws, statutes, legislation, ordinances, measures, rules, regulations, guidelines, guidance, decisions, opinions, notices, circulars, directives, requests, orders, judgments, decrees or rulings of any Governmental Authority (including without limitation, the Stock Exchange, the SFC and the CSRC) of all relevant jurisdictions;
- "Levies" means the SFC transaction levy of 0.0027% (or the prevailing transaction levy on the Listing Date), the Stock Exchange trading fee of 0.00565% (or the prevailing trading fee on the Listing Date) and the AFRC transaction levy of 0.00015% (or the prevailing transaction levy on the Listing Date), in each case, of the Aggregate Investment Amount;
- "Listing Date" means the date on which the H Shares are initially listed on the Main Board of the Stock Exchange;
- "Listing Guide" means the Guide for New Listing Applicants as published by the Stock Exchange, as amended, supplemented or otherwise modified from time to time;
- "Listing Rules" means the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, and the listing decisions, guidelines and other requirements of the Stock Exchange, each as amended, supplemented or otherwise modified from time to time;
- "Lock-up Period" has the meaning given to it in clause 5.1;
- "Offer Price" means the final Hong Kong dollar price per Share (exclusive of Brokerage and Levies) at which the H Shares are to be offered or sold pursuant to the Global Offering;
- "Over-allotment Option" has the meaning given to it in the International Offering Circular;
- "Offer Size Adjustment Option" means the option exercisable by the Company pursuant to which the Company may issue and allot additional H Shares at the Offer Price, to cover additional market demand;
- "Parties" means the named parties to this Agreement (including, for the avoidance of doubt, the Joint Sponsors and/or the Overall Coordinators, as the context requires), and "Party" shall mean any one of them, as the context shall require;
- "PRC" means the People's Republic of China, excluding, for purposes of this Agreement only, Hong Kong, Macau Special Administrative Region of the PRC and Taiwan;
- "Preliminary Offering Circular" means the preliminary offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering, as amended, supplemented or otherwise modified from time to time;
- "Professional Investor" has the meaning given to it in Part 1 of Schedule 1 to the SFO;
- "Prospectus" means the final prospectus to be issued in Hong Kong by the Company in connection with the Hong Kong Public Offering;
- "Public Documents" means the Preliminary Offering Circular and the International Offering Circular for the International Offering, the Prospectus to be issued in Hong Kong by the Company for the Hong Kong Public Offering and such other documents and announcements which may be issued by the Company in connection with the Global Offering, each as amended, supplemented or otherwise modified from time to time;

"Regulation S" means Regulation S under the Securities Act;

"Regulators" has the meaning given to it in clause 6.2(i);

"Relevant Shares" means the Investor Shares subscribed for by the Investor pursuant to this Agreement, and any shares or other securities of or interests in the Company which are derived from the Investor Shares pursuant to any rights issue, capitalization issue or other form of capital reorganization (whether such transactions are to be settled in cash or otherwise);

"RMB" or "Renminbi" means Renminbi, the lawful currency of the PRC;

"Securities Act" means the United States Securities Act of 1933, as amended, supplemented or otherwise modified from time to time, and the rules and regulations promulgated thereunder;

"SFC" means The Securities and Futures Commission of Hong Kong;

"SFO" means the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"Stock Exchange" means The Stock Exchange of Hong Kong Limited;

"subsidiary" has the meaning given to it in the Companies Ordinance;

"U.S." and "United States" means the United States of America, its territories and possessions, any state of the United States and the District of Columbia;

"US\$" or "US dollar" means the lawful currency of the United States;

"U.S. Person" has the meaning given to it in Regulation S; and

"underwriters" means the Hong Kong underwriters of the Hong Kong Public Offering and the international underwriters of the International Offering.

- 1.2 In this Agreement, unless the context otherwise requires:
  - (a) a reference to a "clause", "sub-clause" or "schedule" is a reference to a clause or subclause of or a schedule to this Agreement;
  - (b) the index, clause and schedule headings are inserted for convenience only and shall not affect the construction or interpretation of this Agreement;
  - (c) the recitals and schedules form an integral part of this Agreement and have the same force and effect as if expressly set out in the body of this Agreement and any reference to this Agreement shall include the recitals and schedules;
  - (d) the singular number shall include the plural and vice versa and words importing one gender shall include the other gender;
  - (e) a reference to this Agreement or another instrument includes any variation or replacement of either of them;
  - (f) a reference to a statute, statutory provision, regulation or rule includes a reference:

- (i) to that statute, provision, regulation or rule as from time to time consolidated, amended, supplemented, modified, re-enacted or replaced by any statute or statutory provision;
- (ii) to any repealed statute, statutory provision, regulation or rule which it re-enacts (with or without modification); and
- (iii) to any subordinate legislation made under it;
- (g) references to times of day and dates are, unless otherwise specified, to Hong Kong times and dates, respectively;
- (h) a reference to a "**person**" includes a reference to an individual, a firm, a company, a body corporate, an unincorporated association or an authority, a government, a state or agency of a state, a joint venture, association or partnership (whether or not having separate legal personality);
- (i) references to "include", "includes" and "including" shall be construed so as to mean include without limitation, includes without limitation and including without limitation, respectively; and
- (j) references to any legal term for any action, remedy, method or judicial proceeding, legal document, legal status, court, official or any legal concept or thing in respect of any jurisdiction other than Hong Kong is deemed to include what most nearly approximates in that jurisdiction to the relevant Hong Kong legal term.

## 2 INVESTMENT

- 2.1 Subject to the conditions referred to in clause 3 below being fulfilled (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) and other terms and conditions of this Agreement:
  - (a) the Investor will subscribe for, and the Company will issue, allot and place and the Overall Coordinators will allocate and/or deliver (as the case may be) or cause to be allocated and/or delivered (as the case may be) to the Investor, the Investor Shares at the Offer Price under and as part of the International Offering and through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the relevant portion of the International Offering; and
  - (b) the Investor will pay the Aggregate Investment Amount, the Brokerage and the Levies in respect of the Investor Shares in accordance with clause 4.2.
- 2.2 The Investor may elect by notice in writing served to the Company, the Joint Sponsors and the Overall Coordinators not later than three (3) business days prior to the Listing Date to subscribe for the Investor Shares through a wholly-owned subsidiary of the Investor that is a Professional Investor and is (i) not a U.S. person; (ii) located outside the United States and; (iii) acquiring the Investor Shares in an offshore transaction in accordance with Regulation S, provided that:

- (a) the Investor shall procure such wholly-owned subsidiary on such date to provide to the Company, the Joint Sponsors and the Overall Coordinators written confirmation that it agrees to be bound by the same agreements, representations, warranties, undertakings, acknowledgements and confirmations given in this Agreement by the Investor, and the agreements, representations, warranties, undertakings, acknowledgements and confirmations given by the Investor in this Agreement shall be deemed to be given by the Investor for itself and on behalf of such wholly-owned subsidiary; and
- (b) the Investor (i) unconditionally and irrevocably guarantees to the Company, the Joint Sponsors and the Overall Coordinators the due and punctual performance and observance by such wholly-owned subsidiary of all its agreements, obligations, undertakings, warranties, representations, indemnities, consents, acknowledgements, confirmations and covenants under this Agreement; and (ii) undertakes to fully and effectively indemnify and keep indemnified on demand each of the Indemnified Parties in accordance with clause 6.5.

The obligations of the Investor under this clause 2.2 constitute direct, primary and unconditional obligations to pay on demand to the Company, the Joint Sponsors or the Overall Coordinators any sum which such wholly-owned subsidiary is liable to pay under this Agreement and to perform promptly on demand any obligation of such wholly-owned subsidiary under this Agreement without requiring the Company, the Joint Sponsors or the Overall Coordinators first to take steps against such wholly-owned subsidiary or any other person. Except where the context otherwise requires, the term Investor shall be construed in this Agreement to include such wholly-owned subsidiary.

- 2.3 The Company and the Overall Coordinators may in their sole discretion determine that delivery of all or a portion of the Investor Shares shall take place on the Delayed Delivery Date in accordance with clause 4.3.
- 2.4 The Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering) will determine, in such manner as they may agree, the Offer Price. The exact number of the Investor Shares will be finally determined by the Company and the Overall Coordinators in accordance with Schedule 1, and such determination will be conclusive and binding on the Investor, save for manifest error.

## 3 CLOSING CONDITIONS

- 3.1 The Investor's obligation under this Agreement to subscribe for, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares pursuant to clause 2.1 are conditional only upon each of the following conditions having been satisfied (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) at or prior to the Closing:
  - (a) the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become effective and unconditional (in accordance with their respective original terms or as subsequently waived or varied by agreement of the parties thereto) by no later than the time and date as specified in these

- underwriting agreements, and neither of the aforesaid underwriting agreements having been terminated;
- (b) the Offer Price having been agreed upon between the Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering);
- (c) the Listing Committee of the Stock Exchange having granted the approval for the listing of, and permission to deal in, the H Shares (including the Investor Shares) as well as other applicable waivers and approvals and such approval, permission or waiver having not been revoked prior to the commencement of dealings in the H Shares on the Stock Exchange;
- (d) no Laws shall have been enacted or promulgated by any Governmental Authority which prohibits the consummation of the transactions contemplated in the Global Offering or herein and there shall be no orders or injunctions from a court of competent jurisdiction in effect precluding or prohibiting consummation of such transactions; and
- (e) the representations, warranties, undertakings, acknowledgements and confirmations of the Investor under this Agreement are and will be accurate, true and complete in all respects and not misleading or deceptive and that there is no material breach of this Agreement on the part of the Investor.
- 3.2 If any of the conditions contained in clause 3.1 has not been fulfilled by the Investor or waived by the Company, the Joint Sponsors and the Overall Coordinators (except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) on or before the date that is one hundred and eighty (180) days after the date of this Agreement (or such other date as may be agreed in writing among the Company, the Investor, the Joint Sponsors and the Overall Coordinators), the obligation of the Investor to purchase, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares shall cease and any amount paid by the Investor under this Agreement to any other party will be repaid to the Investor by such other party without interest as soon as commercially practicable and in any event no later than 30 days from the date of termination of this Agreement and this Agreement will terminate and be of no effect and all obligations and liabilities on the part of the Company, the Joint Sponsors and/or the Overall Coordinators shall cease and terminate; provided that termination of this Agreement pursuant to this clause 3.2 shall be without prejudice to the accrued rights or liabilities of any Party to the other Parties in respect of the terms herein at or before such termination. For the avoidance of doubt, nothing in this clause shall be construed as giving the Investor the right to cure any breaches of the representations, warranties, undertakings, acknowledgements and confirmations given by the Investor under this Agreement during the period until the aforementioned date under this clause.
- 3.3 The Investor acknowledges that there can be no guarantee that the Global Offering will be completed or will not be delayed or terminated or that the Offer Price will be within the indicative range set forth in the Public Documents, and no liability of the Company, the Joint Sponsors or the Overall Coordinators to the Investor will arise if the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents. The Investor hereby waives any right (if any) to bring any claim or action

against the Company, the Joint Sponsors and/or the Overall Coordinators or their respective affiliates, directors, officers, supervisors, employees, partners, agents, advisors and representatives on the basis that the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents.

### 4 CLOSING

- 4.1 Subject to clause 3 and this clause 4, the Investor will subscribe for the Investor Shares at the Offer Price pursuant to, and as part of, the International Offering and through the Overall Coordinators (and/or their respective affiliates) in their capacities as representatives of the international underwriters of the relevant portion of the International Offering. Accordingly, the Investor Shares will be subscribed for contemporaneously with the closing of the International Offering, or on the Delayed Delivery Date, at such time and in such manner as shall be determined by the Company and the Overall Coordinators.
- 4.2 Regardless of the time and manner of the delivery of the Investor Shares, the Investor shall make full payment of the Aggregate Investment Amount, together with the related Brokerage and Levies (to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators) by same day value credit at or before 8:00 a.m. (Hong Kong time) on the Listing Date in Hong Kong dollars, by wire transfer in immediately available clear funds without any deduction or set-off to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators in writing no later than one (1) clear business day prior to the Listing Date, which notice shall include, among other things, the payment account details and the total amount payable by the Investor under this Agreement.
- 4.3 If the Company and the Overall Coordinators in their sole discretion determine that delivery of all or any part of the Investor Shares should be made on a date (the "Delayed Delivery Date") later than the Listing Date, the Overall Coordinators shall notify the Investor in writing (i) no later than two (2) business days prior to the Listing Date, the number of Investor Shares which will be deferred in delivery; and (ii) no later than two (2) business days prior to the actual Delayed Delivery Date, the Delayed Delivery Date, provided that the Delayed Delivery Date shall be no later than five (5) business days following the last day on which the Over-allotment Option may be exercised. Such determination by the Company and the Overall Coordinators will be conclusive and binding on the Investor. If the Investor Shares are to be delivered to the Investor on the Delayed Delivery Date, the Investor shall nevertheless pay for the Investor Shares as specified in clause 4.2.
- 4.4 Subject to due payment(s) for the Investor Shares being made in accordance with clause 4.2, delivery of the Investor Shares to the Investor, as the case may be, shall be made through CCASS by depositing the Investor Shares directly into CCASS for credit to such CCASS investor participant account or CCASS stock account as may be notified by the Investor to the Overall Coordinators in writing no later than three (3) business days prior to the Listing Date or the Delayed Delivery Date as determined in accordance with clause 4.3.
- 4.5 Without prejudice to clause 4.3, delivery of the Investor Shares may also be made in any other manner which the Company, the Joint Sponsors, the Overall Coordinators and the Investor may agree in writing, provided that, payment for the Investor Shares shall not be later than 8:00 a.m. (Hong Kong time) on the Listing Date regardless of the time and manner of the delivery of the Investor Shares.

- If payment of the Aggregate Investment Amount and the related Brokerage and Levies (whether in whole or in part) is not received or settled in the time and manner stipulated in this Agreement, the Company, the Joint Sponsors and the Overall Coordinators reserve the right, in their respective absolute discretions, to terminate this Agreement and in such event all obligations and liabilities on the part of the Company, the Joint Sponsors and the Overall Coordinators shall cease and terminate (but without prejudice to any claim which the Company, the Joint Sponsors and the Overall Coordinators may have against the Investor arising out of its failure to comply with its obligations under this Agreement). The Investor shall in any event be fully responsible for and shall indemnify, hold harmless and keep fully indemnified, on an after-tax basis, each of the Indemnified Parties against any loss and damages that they may suffer or incur arising out of or in connection with any failure on the part of the Investor to pay for the Aggregate Investment Amount and the Brokerage and Levies in full in accordance with clause 6.5.
- 4.7 In the event that the requirement under Rule 8.08(3) of the Listing Rules, in which no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, cannot be satisfied, the Joint Sponsors, the Overall Coordinators and the Company shall have the right to adjust the allocation of the number of Investor Shares to be subscribed by the Investor in their sole and absolute discretion to satisfy the requirement under Rule 8.08(3) of the Listing Rules.
- 4.8 None of the Company, the Joint Sponsors, the Overall Coordinators, and their respective affiliates shall be liable (whether jointly or severally) for any failure or delay in the performance of its obligations under this Agreement and each of the Company, or the Joint Sponsors, the Overall Coordinators and their respective affiliates shall be entitled to terminate this Agreement if it is prevented or delayed from performing its obligations under this Agreement as a result of circumstances beyond control of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates (as the case may be), including, but not limited to, acts of God, flood, outbreak or escalations of diseases, epidemics or pandemics including but not limited to avian influenza, severe acute respiratory syndrome, H1N1 influenza, H5N1, MERS, Ebola virus and the COVID-19, declaration of a national, international, regional emergency, disaster, calamity, crisis, economic or comprehensive sanctions, explosion, earthquake, volcanic eruption, severe transport disruption, paralysis in government operation, public disorder, political instability or threat or escalation or outbreak of hostilities, war (whether declared or undeclared), terrorism, fire, riot, rebellion, civil commotion, strike, lockout, other industrial action, general failure of electricity or other supply, aircraft collision, accidental or mechanical or electrical breakdown, technical or computer failure or failure of any money transmission system, embargo, labour dispute and changes in any existing or future Laws, any existing or future act of governmental activity or the like.

## 5 RESTRICTIONS ON THE INVESTOR

5.1 Subject to clause 5.2, the Investor for itself and on behalf of its wholly-owned subsidiary (where the Investor Shares are to be held by such wholly-owned subsidiary) agrees, covenants with and undertakes to the Company, the Joint Sponsors and the Overall Coordinators that without the prior written consent of each of the Company, the Joint Sponsors and the Overall Coordinators, the Investor will not, and will cause its affiliates not to, whether directly or indirectly, at any time during the period commencing from (and inclusive of) the Listing Date and ending on (and inclusive of) the date falling six (6) months after the Listing Date (the "Lock-up Period"), directly or indirectly, (i) dispose of, in any way, any Relevant Shares or any interest in any company or entity holding any Relevant Shares, including any security that

is convertible, exchangeable, exercisable or represents a right to receive the above securities, or agrees, enters into an agreement or publicly announces an intention to enter into such a transaction; (ii) allow itself to undergo a change of control (as defined in The Codes on Takeovers and Mergers and Share Buy-backs promulgated by the SFC) at the level of its ultimate beneficial owner; (iii) enter into any transactions directly or indirectly with the same economic effect as any aforesaid transaction; or (iv) agree or contract to, or publicly announce an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise.

- 5.2 Nothing contained in clause 5.1 shall prevent the Investor from transferring all or part of the Relevant Shares to any wholly-owned subsidiary of the Investor, provided that, in all cases:
  - (a) prior to such transfer, such wholly-owned subsidiary gives a written undertaking (addressed to and in favor of the Company, the Joint Sponsors and the Overall Coordinators in terms satisfactory to them) agreeing to, and the Investor undertakes to procure that such wholly-owned subsidiary will, be bound by the Investor's obligations under this Agreement, including the restrictions in this clause 5 imposed on the Investor, as if such wholly-owned subsidiary were itself subject to such obligations and restrictions;
  - (b) such wholly-owned subsidiary shall be deemed to have given the same acknowledgements, confirmations, undertakings, representations and warranties as provided in clause 6;
  - (c) the Investor and such wholly-owned subsidiary of the Investor shall be treated as being the Investor in respect of all the Relevant Shares held by them and shall jointly and severally bear all liabilities and obligations imposed by this Agreement;
  - (d) if at any time prior to expiration of the Lock-up Period, such wholly-owned subsidiary ceases or will cease to be a wholly-owned subsidiary of the Investor, it shall (and the Investor shall procure that such subsidiary shall) immediately, and in any event before ceasing to be a wholly-owned subsidiary of the Investor, fully and effectively transfer the Relevant Shares it holds to the Investor or another wholly-owned subsidiary of the Investor, which shall give or be procured by the Investor to give a written undertaking (addressed to and in favor of the Company, the Joint Sponsors and the Overall Coordinators in terms satisfactory to them) agreeing to, and the Investor undertakes to procure that such wholly-owned subsidiary will, be bound by the Investor's obligations under this Agreement, including the restrictions in this clause 5 imposed on the Investor and gives the same acknowledgements, confirmations, undertakings, representations and warranties hereunder, as if such wholly-owned subsidiary were itself subject to such obligations and restrictions and shall jointly and severally bear all liabilities and obligations imposed by this Agreement; and
  - (e) such wholly-owned subsidiary is (i) not a U.S. Person; (ii) located outside the United States and (iii) acquiring the Relevant Shares in an offshore transaction in reliance on Regulation S.
- 5.3 The Investor agrees and undertakes that, except with the prior written consent of the Company, the Joint Sponsors and the Overall Coordinators, the aggregate holding (direct and indirect) of

the Investor and its close associates in the total issued share capital of the Company shall be less than 10% (or such other percentage as provided in the Listing Rules from time to time for the definition of "substantial shareholder") of the Company's entire issued share capital at all times and it would not become a core connected person of the Company within the meaning of the Listing Rules during the period of 12 months following the Listing Date and, further, that the aggregate holding (direct and indirect) of the Investor and its close associates (as defined under the Listing Rules) in the total issued share capital of the Company shall not be such as to cause the total securities of the Company held by the public (as contemplated in the Listing Rules and interpreted by the Stock Exchange, including but not limited to Rule 8.08) to fall below the required percentage set out in Rule 8.08 of the Listing Rules or such other percentage as may be approved by the Stock Exchange and applicable to the Company from time to time. The Investor agrees to notify the Company, the Joint Sponsors and the Overall Coordinators if it comes to its attention of any of the abovementioned situations.

- The Investor agrees that the Investor's holding of the Company's share capital is on a proprietary investment basis, and to, upon reasonable request by the Company, the Joint Sponsors and/or the Overall Coordinators, provide reasonable evidence to the Company, the Joint Sponsors and the Overall Coordinators showing that the Investor's holding of the Company's share capital is on a proprietary investment basis. The Investor shall not, and shall procure that none of its controlling shareholder(s), associates and their respective beneficial owners shall, apply for or place an order through the book building process for H Shares in the Global Offering (other than the Investor Shares) or make an application for H Shares in the Hong Kong Public Offering.
- 5.5 The Investor and its affiliates, associates, directors, officers, employees, agents or representatives shall not accept or enter into any arrangement or agreement, including any side letter, which is inconsistent with, or in contravention of, the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide or other written guidance published by the Hong Kong regulators) with the Company, the largest shareholder of the Company, any other member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents.

## 6 ACKNOWLEDGEMENTS, REPRESENTATIONS, UNDERTAKINGS AND WARRANTIES

- 6.1 The Investor acknowledges, represents, undertakes, warrants, agrees and confirms to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, agents, advisors, associates, partners and representatives makes no representation and gives no warranty or undertaking or guarantee that the Global Offering will proceed or be completed (within any particular time period or at all) or that the Offer Price will be within the indicative range set forth in the Public Documents, and will be under no liability whatsoever to the Investor in the event that the Global Offering is delayed, does not proceed or is not completed for any reason, or if the Offer Price is not within the indicative range set forth in the Public Documents;
  - (b) this Agreement, the background information of the Investor and the relationship and arrangements between the Parties contemplated by this Agreement will be required to

be disclosed in the Public Documents and other marketing and roadshow materials for the Global Offering and that the Investor will be referred to in the Public Documents and such other marketing and roadshow materials and announcements and, specifically, this Agreement will be a material contract required to be filed with regulatory authorities in Hong Kong and made available on display to the public in connection with the Global Offering or otherwise pursuant to the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules;

- (c) the information in relation to the Investor as required to be submitted to the Stock Exchange under the Listing Rules or on FINI will be shared with the Company, the Stock Exchange, SFC and such other Governmental Authority as necessary and will be included in a consolidated placee list which will be disclosed on FINI to the Overall Coordinators involved in the Global Offering, and all such information is true, complete and accurate in all respects and is not misleading;
- (d) the Offer Price is to be determined solely and exclusively in accordance with the terms and conditions of the Global Offering and the Investor shall not have any right to raise any objection thereto;
- (e) the Investor Shares will be subscribed for by the Investor through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the International Offering;
- (f) the Investor will accept the Investor Shares on and subject to the terms and conditions of the memorandum and articles of association or other constituent or constitutional documents of the Company and this Agreement;
- (g) the number of Investor Shares may be affected by re-allocation of Shares between the International Offering and the Hong Kong Public Offering pursuant to Practice Note 18 of the Listing Rules or Chapter 4.14 of the Listing Guide or such other percentage as may be approved by the Stock Exchange and applicable to the Company from time to time;
- (h) the Joint Sponsors, the Overall Coordinators and the Company can adjust the allocation of the number of Investor Shares in their sole and absolute discretion for the purpose of satisfying Rule 8.08(3) of the Listing Rules which provide that no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, the minimum public float requirement under Rule 8.08(1)(a) of the Listing Rules or as otherwise approved by the Stock Exchange;
- (i) at or around the time of entering into this Agreement or at any time hereafter but before the closing of the International Offering, the Company, the Joint Sponsors and/or the Overall Coordinators have entered into, or may and/or propose to enter into, agreements for similar investments with one or more other investors as part of the International Offering;
- (j) none of the Company, the Joint Sponsors, the Overall Coordinators nor any of their respective subsidiaries, affiliates, agents, directors, officers, supervisors, employees, partners or representatives nor any other party involved in the Global Offering assumes any responsibility for any tax, legal, currency, economic or other consequences of the acquisition of, or in relation to any dealings in, the Investor Shares;

- (k) the Investor Shares have not been and will not be registered under the Securities Act or the securities law of any state or other jurisdiction of the United States and may not be offered, resold, pledged or otherwise transferred directly or indirectly in the United States or to or for the account or benefit of any U.S. Person except pursuant to an effective registration statement or an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act, or in any other jurisdiction or for the account or benefit of any persons in any other jurisdictions except as allowed by applicable Laws of such jurisdiction;
- (l) [reserved]
- (m) it understands and agrees that transfer of the Investor Shares may only be made outside the United States in an "offshore transaction" (as defined in Regulation S) in accordance with Regulation S and in each case, in accordance with any applicable securities laws of any state of the United States and any other jurisdictions, and any share certificate(s) representing the Investor Shares shall bear a legend substantially to such effect;
- (n) it understands that none of the Company, the Joint Sponsors, the Overall Coordinators or any of the international underwriters of the International Offering has made any representation as to the availability of any available exemption under the Securities Act for the subsequent reoffer, resale, pledge or transfer of the Investor Shares;
- (o) except as provided for under clause 5.2, to the extent any of the Investor Shares are held by a subsidiary, the Investor shall procure that this subsidiary remains a wholly-owned subsidiary of the Investor and continues to adhere to and abide by the terms and conditions hereunder for so long as such subsidiary continues to hold any of the Investor Shares before the expiration of the Lock- up Period;
- (p) the Investor irrevocably waives to the fullest extent permitted by applicable Laws, any claims it may have against any of the Joint Sponsors, the Overall Coordinators, the underwriters and the Company, their respective affiliates, directors, officers, supervisors, employees, advisors and representatives arising out of or in connection with this Agreement and the Global Offering;
- (q) it has received (and may in the future receive) information that may constitute material, non-public information and/or inside information as defined in the SFO in connection with the Investor's investment in (and holding of) the Investor Shares, and it shall: (i) not disclose such information to any person other than to its affiliates, subsidiaries, directors, officers, employees, advisors and representatives (the "Authorized Recipients") on a strictly need-to-know basis for the sole purpose of evaluating its investment in the Investor Shares or otherwise required by Laws, until such information becomes public information through no fault on the part of the Investor or any of its Authorized Recipients; (ii) use its best efforts to ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(q)) do not disclose such information to any person other than to other Authorized Recipients on a strictly need-to-know basis; and (iii) not and will ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(q)) do not purchase, sell or trade or alternatively, deal, directly or indirectly, in the H Shares or other securities or derivatives of the Company or its affiliates or associates in a manner that could result in any violation of the securities

laws (including any insider trading provisions) of the United States, Hong Kong, the PRC or any other applicable jurisdiction relevant to such dealing;

- (r) the information contained in this Agreement, the draft Prospectus and the draft Preliminary Offering Circulars provided to the Investor and/or its representatives on a confidential basis and any other material which may have been provided (whether in writing or verbally) to the Investor and/or its representatives on a confidential basis may not be reproduced, disclosed, circulated or disseminated to any other person and such information and materials so provided are subject to change, updating, amendment and completion, and should not be relied upon by the Investor in determining whether to invest in the Investor Shares. For the avoidance of doubt:
  - (i) neither the draft Prospectus nor the draft Preliminary Offering Circular nor any other materials which may have been provided to the Investor and/or its representatives constitutes an invitation or offer or the solicitation to acquire, purchase or subscribe for any securities in any jurisdiction where such offer, solicitation or sale is not permitted and nothing contained in either the draft Prospectus or the draft Preliminary Offering Circular or any other materials which may have been provided (whether in writing or verbally) to the Investor and/or its representatives shall form the basis of any contract or commitment whatsoever;
  - (ii) no offers of, or invitations to subscribe for, acquire or purchase, any H Shares or other securities shall be made or received on the basis of the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) to the Investor and/or its representatives; and
  - (iii) the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) or furnished to the Investor, may be subject to further amendments subsequent to the entering into this Agreement and should not be relied upon by the Investor in determining whether to invest in the Investor Shares and the Investor hereby consents to such amendments (if any) and waives its rights in connection with such amendments (if any);
- (s) this Agreement does not, collectively or separately, constitute an offer of securities for sale in the United States or any other jurisdictions in which such an offer would be unlawful;
- (t) neither the Investor nor any of its affiliates nor any person acting on its or their behalf has engaged or will engage in any directed selling efforts (within the meaning of Regulation S) with respect to the Investor Shares or any form of general solicitation or general advertising (as defined in Regulation D under the Securities Act) or in any manner involving a public offering (as defined in Section 4(2) of the Securities Act) made with respect to the Investor Shares;
- (u) it has been furnished with all information it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares and has been given the opportunity to ask questions and receive answers from the Company, the Joint Sponsors or the Overall Coordinators concerning the Company, the Investor Shares or other

related matters it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares, and that the Company has made available to the Investor or its agents all documents and information in relation to an investment in the Investor Shares required by or on behalf of the Investor;

- (v) in making its investment decision, the Investor has relied and will rely only on information provided in the International Offering Circular issued by the Company and not on any other information (whether prepared by the Company, the Joint Sponsors, the Overall Coordinators or their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates or otherwise) which may have been furnished to the Investor by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators (including their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates) on or before the date hereof, and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates makes any representation and gives any warranty or undertaking as to the accuracy or completeness of any such information or materials not contained in the International Offering Circular and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and their affiliates has or will have any liability to the Investor or its directors, officers, employees, advisors, agents, representatives, associates, partners and affiliates resulting from its use of or reliance on such information or materials, or otherwise for any information not contained in the International Offering Circular;
- (w) none of the Joint Sponsors, the Overall Coordinators, the underwriters and their respective directors, officers, employees, subsidiaries, agents, associates, affiliates, representatives, partners and advisors has made any warranty, representation or recommendation to it as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, research and development, operations, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith; and except as provided in the final International Offering Circular, none of the Company and its directors, officers, supervisors, employees, subsidiaries, agents, associates, affiliates, representatives and advisors has made any warranty, representation or recommendation to the Investor as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, operations, research and development, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith;
- (x) the Investor will comply with all restrictions (if any) applicable to it from time to time under this Agreement, the Listing Rules and any applicable Laws on the disposal by it (directly or indirectly), of any of the Relevant Shares in respect of which it is or will be (directly or indirectly) or is shown by the Prospectus to be the beneficial owner;
- (y) it has conducted its own investigation with respect to the Company, the Group, and the Investor Shares and the terms of the subscription of the Investor Shares provided in this Agreement, and has obtained its own independent advice (including tax, regulatory, financial, accounting, legal, currency and otherwise) to the extent it considers necessary

or appropriate or otherwise has satisfied itself concerning, including the tax, regulatory, financial, accounting, legal, currency and otherwise related to the investment in the Investor Shares and as to the suitability thereof for the Investor, and has not relied, and will not be entitled to rely, on any advice (including tax, regulatory, financial, accounting, legal, currency and otherwise), due diligence review or investigation or other advice or comfort obtained or conducted (as the case may be) by or on behalf of the Company or any of the Joint Sponsors, the Overall Coordinators or the underwriters in connection with the Global Offering and none of the Company, the Joint Sponsors, the Overall Coordinators or their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives takes any responsibility as to any tax, regulatory, financial, accounting, legal, currency or other economic or other consequences of the subscription of the Investor Shares by the Investor or in relation to any dealings in the Investor Shares;

- (z) it understands that no public market now exists for the Investor Shares, and that the Company, the Joint Sponsors and the Overall Coordinators have made no assurances that a public or active market will ever exist for the Investor Shares;
- (aa) in the event that the Global Offering is delayed or terminated or is not completed for any reason, no liabilities of the Company, the Joint Sponsors, the Overall Coordinators or any of their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives to the Investor or its subsidiaries will arise;
- (bb) the Company, the Overall Coordinators will have absolute discretion to change or adjust (i) the number of H Shares to be issued under the Global Offering; (ii) the number of H Shares to be issued under the Hong Kong Public Offering and the International Offering, respectively; and (iii) other adjustment or re-allocation of H Shares being offered, the indicative offer price range set forth in the Public Documents and the Offer Price as may be approved by the Stock Exchange and in compliance with applicable Laws;
- (cc) any trading in the H Shares is subject to compliance with applicable laws and regulations, including the restrictions on dealing in shares under the SFO, the Listing Rules, the Securities Act and any other applicable laws, regulations or relevant rules of any competent securities exchange;
- (dd) any offer, sale, pledge or other transfer made other than in compliance with the restrictions in this Agreement will not be recognized by the Company in respect of the Relevant Shares; and
- (ee) the Investor has agreed that the payment for the Aggregate Investment Amount and the related Brokerage and Levies shall be made by 8:00 a.m. (Hong Kong time) on the Listing Date or such other date as agreed in accordance with clause 4.5.
- 6.2 The Investor further acknowledges, represents, warrants and undertakes to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) it has been duly incorporated and is validly existing under the Laws of its place of incorporation and that there has been no petition filed, order made or effective resolution passed for its bankruptcy, liquidation or winding up;

- (b) it is qualified to receive and use the information under this Agreement (including, among others, this Agreement, the draft Prospectus and the draft Preliminary Offering Circular), which would not be contrary to all Laws applicable to the Investor or would require any registration or licensing within the jurisdiction that the Investor is in;
- (c) it has the legal right and authority to own, use, lease and operate its assets and to conduct its business in the manner presently conducted;
- (d) it has full power, authority and capacity, and has taken all actions (including obtaining all necessary consents, approvals and authorizations from any governmental and regulatory bodies or third parties) required to execute and deliver this Agreement, enter into and carry out the transactions as contemplated in this Agreement and perform its obligations under this Agreement;
- (e) this Agreement has been duly authorized, executed and delivered by the Investor and constitutes a legal, valid and binding obligation of the Investor enforceable against it in accordance with the terms of this Agreement;
- (f) it has taken, and will during the term of this Agreement, take all necessary steps to perform its obligations under this Agreement and to give effect to this Agreement and the transactions contemplated in this Agreement and to comply with all relevant Laws;
- all consents, approvals, authorizations, permissions and registrations (the "Approvals") under any relevant Laws applicable to the Investor and required to be obtained by the Investor in connection with the subscription for the Investor Shares under this Agreement have been obtained and are in full force and effect and are not invalidated, revoked, withdrawn or set aside and none of the Approvals is subject to any condition precedent which has not been fulfilled or performed. All Approvals have not been withdrawn as at the date of this Agreement, nor is the Investor aware of any facts or circumstances which may render the Approvals to be invalidated, withdrawn or set aside. The Investor further agrees and undertakes to promptly notify the Company, the Joint Sponsors and the Overall Coordinators in writing if any of the Approvals ceases to be in full force and effect or is invalidated, revoked, withdrawn or set aside for any reason:
- (h) the execution and delivery of this Agreement by the Investor, and its performance of this Agreement and the subscription for or acquisition of (as the case may be) the Investor Shares will not contravene or result in a contravention by the Investor of (i) the memorandum and articles of association or other constituent or constitutional documents of the Investor or (ii) the Laws of any jurisdiction to which the Investor is subject in respect of the transactions contemplated under this Agreement or which may otherwise be applicable to the Investor in connection with the Investor's subscription for or acquisition of (as the case may be) the Investor Shares or (iii) any agreement or other instrument binding upon the Investor or (iv) any judgment, order or decree of any Governmental Authority having jurisdiction over the Investor;
- (i) it has complied and will comply with all applicable Laws in all jurisdictions relevant to the subscription for the Investor Shares, including to provide information, or cause or procure to information be provided, either directly or indirectly through the Company, the Joint Sponsors and/or the Overall Coordinators, to the Stock Exchange, the SFC, the CSRC and/or any other governmental, public, monetary or regulatory

authorities or bodies or securities exchange (collectively, the "Regulators"), and agrees and consents to the disclosure of, such information, in each case, as may be required by applicable Laws or requested by any of the Regulators from time to time (including, without limitation, (i) identity information of the Investor and its ultimate beneficial owner(s) and/or the person(s) ultimately responsible for the giving of the instruction relating to the subscription for the Investor Shares (including, without limitation, their respective names and places of incorporation); (ii) the transactions contemplated hereunder (including, without limitation, the details of subscription for the Investor Shares, the number of the Investor Shares, the Aggregate Investment Amount, and the lock-up restrictions under this Agreement); (iii) any swap arrangement or other financial or investment product involving the Investor Shares and the details thereof (including, without limitation, the identity information of the subscriber and its ultimate beneficial owner and the provider of such swap arrangement or other financial or investment product); and/or (iv) any connected relationship between the Investor or its beneficial owner(s) and associates on one hand and the Company and any of its shareholders on the other hand) (collectively, the "Investorrelated Information") within the time as requested by any of the Regulators. The Investor further authorizes each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, advisors and representatives to disclose any Investor-related Information to such Regulators and/or in any Public Document or other announcement or document as required under the Listing Rules or applicable Laws or as requested by any relevant Regulators;

- (j) the Investor has such knowledge and experience in financial and business matters that (i) it is capable of evaluating the merits and risks of the prospective investment in the Investor Shares; (ii) it is capable of bearing the economic risks of such investment, including a complete loss of the investment in the Investor Shares; (iii) it has received all the information it considers necessary or appropriate for deciding whether to invest in the Investor Shares; and (iv) it is experienced in transactions of investing in securities of companies in a similar stage of development; its ordinary business is to buy or sell shares or debentures or it is a Professional Investor and by entering into this Agreement, it is not a client of any of the Joint Sponsors or the Overall Coordinators, the CMIs or the underwriters in connection with the transactions contemplated thereunder;
- (k) it is subscribing for the Investor Shares as principal for its own account and for investment purposes and on a proprietary investment basis without a view to making distribution of any of the Investor Shares subscribed by it hereunder, and the Investor is not entitled to nominate any person to be a director or officer or supervisor of the Company;
- (l) the Investor is subscribing for the Investor Shares outside the United States in an "offshore transaction" within the meaning of Regulation S and it is not a U.S. Person;
- (m) the Investor is subscribing for the Investor Shares in a transaction exempt from, or not subject to, registration requirements under the Securities Act;
- (n) the Investor and the Investor's beneficial owner(s) and/or associates (i) are third parties independent of the Company; (ii) are not connected persons (as defined in the Listing Rules) or associates thereof of the Company and the Investor's subscription for the

Investor Shares will not result in the Investor and its beneficial owner(s) becoming connected persons (as defined in the Listing Rules) of the Company notwithstanding any relationship between the Investor and any other party or parties which may be entering into (or have entered into) any other agreement or agreements referred to in this Agreement and will, immediately after completion of this Agreement, be independent of and not be acting in concert with (as defined in the Code on Takeovers and Mergers and Share Buy-backs promulgated by the SFC), any connected persons in relation to the control of the Company; (iii) have the financial capacity to meet all obligations arising under this Agreement; (iv) are not, directly or indirectly, financed, funded or backed by (a) any core connected person (as defined in the Listing Rules) of the Company or (b) the Company, any of the directors, supervisors, chief executive, largest shareholder, substantial shareholder(s) or existing shareholder(s) of the Company or any of its subsidiaries, or a close associate (as defined in the Listing Rules) of any of the them, and are not accustomed to take and have not taken any instructions from any such persons in relation to the acquisition, disposal, voting or other disposition of securities of the Company; and (v) have no connected relationship with the Company or any of its shareholders, unless otherwise disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing;

- (o) the Investor will use the funds under its own management to subscribe for the Investor Shares, and it has not obtained and does not intend to obtain a loan or other form of financing to meet its payment obligations under this Agreement;
- (p) each of the Investor, its beneficial owner(s) and/or associates is not a "connected client" of any of the Joint Sponsors, the Overall Coordinators, the bookrunner(s), the lead manager(s), the CMIs, the underwriters of the Global Offering, the lead broker or any distributors. The terms "connected client", "lead broker" and "distributor" shall have the meanings ascribed to them in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;
- (q) the Investor's account is not managed by the relevant exchange participant (as defined in the Listing Rules) in pursuance of a discretionary managed portfolio agreement. The term "discretionary managed portfolio" shall have the meaning ascribed to it in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;
- (r) neither the Investor, its beneficial owner(s) nor its associates is a director (including as a director within the preceding 12 months), supervisor or existing shareholder of the Company or its associates or a nominee of any of the foregoing;
- (s) save as previously notified to the Joint Sponsors and the Overall Coordinators in writing, neither the Investor nor its beneficial owner(s) fall within (a) any of the placee categories (other than "cornerstone investor") as set out in the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface or the Listing Rules in relation to placees; or (b) any of the groups of placees that would be required under the Listing Rules (including but not limited to Rule 12.08A of the Listing Rules) to be identified in the Company's allotment results announcement;
- (t) the Investor has not entered and will not enter into any contractual arrangement with any "distributor" (as defined in Regulation S) with respect to the distribution of the H Shares, except with its affiliates or with the prior written consent of the Company;

- (u) the subscription for the Investor Shares will comply with the provisions of Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules and the applicable paragraphs of Chapter 4.15 of the Listing Guide;
- (v) the aggregate holding (directly and indirectly) of the Investor and its close associates (as defined in the Listing Rules) in the total issued share capital of the Company shall not be such as to cause the total securities of the Company held by the public (having the meaning under the Listing Rules) to fall below the percentage required by Rule 8.08 of the Listing Rules or as otherwise approved by the Stock Exchange;
- (w) none of the Investor, its beneficial owner(s) and/or associates is subscribing for the Investor Shares under this Agreement with any financing (direct or indirect) by any connected person of the Company, by any one of the Joint Sponsors, the Overall Coordinators, or by any one of the underwriters of the Global Offering; the Investor and each of its associates, if any, is independent of, and not connected with, the other investors who have participated or will participate in the Global Offering and any of their associates;
- (x) no agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) has been or shall be entered into or made between the Investor or its affiliates, directors, officers, employees or agents on the one hand and the Company or its largest shareholder, any member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents on the other hand:
- (y) except as provided for in this Agreement, the Investor has not entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares;
- (z) save as previously disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing, the Investor, its beneficial owner(s) and/or associates have not entered and will not enter into any swap arrangement or other financial or investment product involving the Investor Shares; and
- (aa) neither the Investor nor any of its controlling shareholder(s), associates and beneficial owners has applied for or placed an order through the book building process for any H Shares in the Global Offering other than pursuant to this Agreement.
- Coordinators that the description set out in Schedule 2 in relation to it and the group of companies of which it is a member and all Investor-related Information provided to and/or as requested by the Regulators and/or any of the Company, the Joint Sponsors and the Overall Coordinators and their respective affiliates is true, complete and accurate in all respects and is not misleading. Without prejudice to the provisions of clause 6.1(b), the Investor irrevocably consents to the reference to and inclusion of its name and all or part of the description of this Agreement (including the description set out in Schedule 2) in the Public Documents, marketing and roadshow materials and such other announcements or displayed documents which may be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering, insofar as necessary in the sole opinion of the Company, the Joint Sponsors and the Overall Coordinators. The Investor undertakes to provide as soon as

possible such further information and/or supporting documentation relating to it, its ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters which may reasonably be requested by the Company, the Joint Sponsors and/or the Overall Coordinators to ensure their compliance with applicable Laws and/or companies or securities registration and/or the requests of competent Regulators including but not limited to the Stock Exchange, the SFC and the CSRC. The Investor hereby agrees that after reviewing the description in relation to it and the group of companies of which it is a member to be included in such drafts of the Public Documents and other marketing materials relating to the Global Offering from time to time provided to the Investor and making such amendments as may be reasonably required by the Investor (if any), the Investor shall be deemed to warrant that such description in relation to it and the group of companies of which it is a member is true, accurate and complete in all respects and is not misleading or deceptive.

- The Investor understands that the representations, warranties, undertakings, acknowledgements and confirmations in clauses 6.1 and 6.2 are required in connection with Hong Kong Laws and the securities laws of the United States, amongst others. The Investor acknowledges that the Company, the Joint Sponsors, the Overall Coordinators, the underwriters, and their respective subsidiaries, agents, affiliates and advisors, and others will rely upon the truth, completeness and accuracy of the Investor's warranties, undertakings, representations, acknowledgements and confirmations set forth herein, and it agrees to notify the Company, the Joint Sponsors and the Overall Coordinators promptly in writing if any of the warranties, undertakings, representations, acknowledgements or confirmations herein ceases to be true, accurate and complete or becomes misleading or deceptive in any respect.
- 6.5 The Investor agrees and undertakes that the Investor will on demand fully and effectively indemnify and hold harmless, on an after tax basis, each of the Company, the Joint Sponsors, the Overall Coordinators and the underwriters of the Global Offering, each on its own behalf and on trust for their respective affiliates, any person who controls it within the meaning of the Securities Act as well as their respective officers, directors, supervisors, employees, staff, associates, partners, agents and representatives (collectively, the "Indemnified Parties"), against any and all losses, costs, expenses, claims, actions, liabilities, proceedings or damages which may be made or established against such Indemnified Party in connection with the subscription of the Investor Shares, the Investor Shares or this Agreement in any manner whatsoever, including a breach or an alleged breach of this Agreement or any act or omission or alleged act or omission hereunder, by or caused by the Investor or its officers, directors, employees, staff, affiliates, agents, representatives, associates or partners, and against any and all costs, charges, losses or expenses which any Indemnified Party may suffer or incur in connection with or disputing or defending any such claim, action or proceedings on the grounds of or otherwise arising out of or in connection therewith.
- 6.6 Each of the acknowledgements, confirmations, representations, warranties and undertakings given by the Investor under clauses 6.1, 6.2, 6.3, 6.4 and 6.5 (as the case may be) shall be construed as a separate acknowledgement, confirmation, representation, warranty or undertaking and shall be deemed to be repeated on the Listing Date and, if applicable, the Delayed Delivery Date.
- 6.7 The Company represents, warrants and undertakes that:
  - (a) it has been duly incorporated and is validly existing under the laws of the PRC;

- (b) it has full power, authority and capacity, and has taken all actions required to enter into and perform its obligations under this Agreement and this Agreement, when executed, will constitute its legal, valid and binding obligations;
- (c) subject to full payment and the Lock-up Period provided under clause 5.1, the Investor Shares will, when delivered to the Investor in accordance with clause 4.4, be fully paid-up, freely transferable and free from all options, liens, charges, mortgages, pledges, claims, equities, encumbrances and other third-party rights and shall rank pari passu with the H Shares then in issue and to be listed on the Stock Exchange;
- (d) none of the Company and its largest shareholder, any member of the Group and their respective affiliates, directors, officers, supervisors, employees and agents have entered into any agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) with any of the Investor or its affiliates, directors, supervisors, officers, employees, agents or representatives; and
- (e) except as provided for in this Agreement, neither the Company or any member of the Group nor any of their respective affiliates, directors, officers, supervisors, employees, agents or representatives has entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares.
- 6.8 The Company acknowledges, confirms and agrees that the Investor will be relying on information contained in the International Offering Circular and that the Investor shall have the same rights in respect of the International Offering Circular as other investors purchasing H Shares in the International Offering.

## 7 TERMINATION

- 7.1 This Agreement may be terminated:
  - (a) in accordance with clauses 3.2, 4.6 or 4.8;
  - (b) solely by (i) the Company or (ii) the Joint Sponsors and the Overall Coordinators acting jointly, in the event that there is a material breach of this Agreement on the part of the Investor (or the wholly-owned subsidiary of the Investor in the case of transfer of Investor Shares pursuant to clause 5.2) (including a material breach of the representations, warranties, undertakings, acknowledgements and confirmations by the Investor under this Agreement) on or before the closing of the International Offering or, if applicable, the Delayed Delivery Date (notwithstanding any provision to the contrary to this Agreement); or
  - (c) with the written consent of the Investor, the Company, the Joint Sponsors and the Overall Coordinators.
- 7.2 Without prejudice to clause 7.3, in the event that this Agreement is terminated in accordance with clause 7.1, the Company, the Joint Sponsors and the Overall Coordinators shall not be bound to proceed with their respective obligations under this Agreement (except for the confidentiality obligation under clause 8.1 set forth below) and the rights and liabilities of the Investor, the Company, the Joint Sponsors and the Overall Coordinators hereunder (except for

the rights under clause 11 set forth below) shall cease and none of the Investor, the Company, the Joint Sponsors and the Overall Coordinators shall have any claim against any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (as applicable) without prejudice to the accrued rights or liabilities of any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators to any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (as applicable) in respect of the terms herein at or before such termination.

7.3 Notwithstanding the above, clause 6.5 and the indemnities given by the Investor herein, together with clauses 11 and 12 shall survive notwithstanding the termination of this Agreement.

## 8 ANNOUNCEMENTS AND CONFIDENTIALITY

- 8.1 Save as otherwise provided in this Agreement and the non-disclosure agreement entered into by the Investor, none of the Parties shall disclose any information concerning this Agreement or the transactions contemplated herein or any other arrangement involving the Company, the Joint Sponsors, the Overall Coordinators, and the Investor without the prior written consent of the other Parties. Notwithstanding the foregoing, this Agreement may be disclosed by any Party:
  - (a) to the Stock Exchange, the SFC, the CSRC and/or other Regulators to which the Company, the Joint Sponsors and/or the Overall Coordinators is subject, and the background of the Investor and its relationship between the Company and the Investor may be described in the Public Documents to be issued by or on behalf of the Company and marketing, roadshow materials and other announcements or displayed documents to be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering;
  - (b) to any of the Joint Sponsors and Overall Coordinators and to the legal and financial advisors, auditors, and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Parties, the Joint Sponsors and the Overall Coordinators provided that such Party shall (i) procure that each such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party is made aware and complies with all the confidentiality obligations set forth herein and (ii) remain responsible for any breach of such confidential obligations by such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party; and
  - (c) otherwise by any Party as may be required by any applicable Law, any Governmental Authority or body with jurisdiction over such Party (including the Stock Exchange, the SFC, and the CSRC) or stock exchange rules (including submitting this Agreement as a material contract to the Hong Kong Companies Registry for registration and making it available on display to the public in accordance with the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules) or any binding judgment, order or requirement of any competent Governmental Authority.
- 8.2 No other reference or disclosure shall be made regarding this Agreement or any ancillary matters hereto by the Investor, except where the Investor shall have consulted the Company, the Joint Sponsors and the Overall Coordinators in advance to seek their prior written consent as to the principle, form and content of such disclosure.

- 8.3 The Company shall use its reasonable endeavors to provide for review by the Investor of any statement in any of the Public Documents which relates to this Agreement, the relationship between the Company and the Investor and the general background information on the Investor prior to publication. The Investor shall cooperate with the Company, the Joint Sponsors and the Overall Coordinators to ensure that all references to it in such Public Documents are true, complete, accurate and not misleading or deceptive and that no material information about it is omitted from the Public Documents, and shall provide any comments and verification documents promptly to the Company, the Joint Sponsors and the Overall Coordinators and their respective counsels.
- 8.4 The Investor undertakes promptly to provide all assistance reasonably required in connection with the preparation of any disclosure required to be made as referred to in clause 8.1 (including providing such further information and/or supporting documentation relating to it, its background information, its relationship with the Company, its ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters referred thereto which may reasonably be required by the Company, the Joint Sponsors or the Overall Coordinators) to (i) update the description of the Investor in the Public Documents subsequent to the date of this Agreement and to verify such references, and (ii) enable the Company, the Joint Sponsors and/or the Overall Coordinators to comply with applicable companies or securities registration and/or the requests of competent Regulators, including the Stock Exchange, the SFC and the CSRC.

## 9 NOTICES

9.1 All notices delivered hereunder shall be in writing in either the English or Chinese language and shall be delivered in the manner required by clause 9.2 to the following addresses:

Party Contact	Contact	Address	
Company	Email: ChenJ14@catl.com  Attention: Mr. Chen Jin	No. 2 Xingang Road, Zhangwan Town, Jiaocheng District, Ningde City, Fujian Province, PRC	
Investor	Email:  compliance@pinpointfund.com  Attention:  Project Bright 8	Level 33, Two International Finance Centre, 8 Finance Street, Central, Hong Kong	
CICC	Email:  IB_Project_bright8@cicc.com.cn  Attention:	29/F, One International Finance Centre, 1 Harbour View Street, Central, Hong Kong	

	Project Bright 8 Team	
CSCI	Email:  Project.Bright8@csci.hk  Project.Bright8.ECM@csci.hk  Attention:	18/F, Two Exchange Square, 8 Connaught Place. Central, Hong Kong
	Project Bright 8 Team	
JPM FE	PROJECTBRIGHT8_WG@jpmorgan.com	28/F, Chater House, 8 Connaught Road Central, Hong Kong
	PROJECTBRIGHT8_ECM@jpmorgan.com  Attention:  ECM/ECM Syndicate Desk (Project Bright 8 Team)	
JPM APAC	Email:  PROJECTBRIGHT8_WG@jpmorgan.com  PROJECTBRIGHT8_ECM@jpmorgan.com  Attention:  ECM/ECM Syndicate Desk (Project Bright 8 Team)	28/F, Chater House, 8 Connaught Road Central, Hong Kong
BOFA	Email:  dg.project_bright_8@bofa.com  Attention:  Project Bright 8 Team	55/F, Cheung Kong Center, 2 Queen's Road Central, Central, Hong Kong
GS	Email:  gs-bright8-core@gs.com  gs-bright8-ECM@gs.com  Attention:  Project Bright 8 Team	68/F, Cheung Kong Center, 2 Queen's Road Central, Central, Hong Kong

MS	Email:	46/F, International
	pj_bright8_all@morganstanley.com  *Attention:*  Project Bright 8 Deal Team	Commerce Centre 1 Austin Road West, Kowloon, Hong Kong
UBS	Email:	52/F Two International Finance Centre, 8 Finance
	ol-gb+-project-bright-8@ubs.com	Street, Central, Hong Kong
	Attention:	
	Project Bright 8 (Global Banking)	

9.2 Any notice delivered hereunder shall be delivered by hand or by email or by pre-paid post. Any notice shall be deemed to have been received, if delivered by hand, when delivered, if sent by email, immediately after the time sent (as recorded on the device from which the sender sent the email, irrespective of whether the email is acknowledged, unless the sender receives an automated message that the email is not delivered), and if sent by pre-paid post, (in the absence of evidence of earlier receipt) 48 hours after it was posted (or six days if sent by air mail). Any notice received on a day which is not a business day shall be deemed to be received on the next following business day.

## 10 GENERAL

- 10.1 Each of the Parties confirms and represents that this Agreement has been duly authorized, executed and delivered by it and constitutes its legal, valid and binding obligations and is enforceable against it in accordance with its terms. Except for such consents, approvals and authorizations as may be required by the Company to implement the Global Offering, no corporate, shareholder or other consents, approvals or authorizations are required by such Party for the performance of its obligations under this Agreement and each of the Parties further confirms that it can perform its obligations described hereunder.
- 10.2 The obligations of each of the Joint Sponsors and the Overall Coordinators as provided in this Agreement are several (and not joint or joint and several). None of the Joint Sponsors or the Overall Coordinators will be liable for any failure on the part of any of the other Joint Sponsors or Overall Coordinators to perform their respective obligations under this Agreement, and no such failure shall affect the rights of any other Joint Sponsor or Overall Coordinator to enforce the terms of this Agreement. Notwithstanding the foregoing, each of the Joint Sponsors and the Overall Coordinators shall be entitled to enforce any or all of its rights under this Agreement either alone or jointly with other Joint Sponsors or Overall Coordinators, to the extent permitted by applicable Laws.
- 10.3 Save for manifest error, calculations and determinations made in good faith by the Company and the Overall Coordinators shall be conclusive and binding with respect to the number of Investor Shares and the Offer Price and the amount of payment required to be made by the Investor pursuant to clause 4.2 for the purposes of this Agreement.

- 10.4 The Investor, the Company, JPM FE and JPM APAC shall cooperate with respect to any notifications to, or consents and/or approvals of, third parties which are or may be required for the purposes of or in connection with this Agreement.
- 10.5 No alteration to, or variation of, this Agreement shall be effective unless it is in writing and signed by or on behalf of all the Parties and in accordance with Clause 10.11.
- 10.6 This Agreement will be executed in the English language only.
- 10.7 Unless otherwise agreed by the relevant Parties in writing, each Party shall bear its own legal and professional fees, costs and expenses incurred in connection with this Agreement, save that stamp duty arising in respect of any of the transactions contemplated in this Agreement shall be borne by the relevant transferor/seller and the relevant transferee/buyer in equal shares.
- 10.8 Time shall be of the essence of this Agreement but any time, date or period referred to in this Agreement may be extended by mutual written agreement between the Parties with the written consent of the Joint Sponsors and the Overall Coordinators.
- 10.9 All provisions of this Agreement shall so far as they are capable of being performed or observed continue in full force and effect notwithstanding the Closing in accordance with clause 4 except in respect of those matters then already performed and unless they are terminated in accordance with this Agreement.
- 10.10 Other than the non-disclosure agreement entered into by the Investor, this Agreement constitutes the entire agreement and understanding between the Parties in connection with the investment in the Company by the Investor. This Agreement supersedes all prior promises, assurances, warranties, representations, communications, understandings and agreements relating to the subject matter hereof, whether written or oral.
- 10.11 To the extent otherwise set out in this clause 10.11, a person who is not a party to this Agreement has no right under the Contracts (Rights of Third Parties) Ordinance to enforce any term of this Agreement but this does not affect any rights or remedy of a third party which exists or is available apart from the Contracts (Rights of Third Parties) Ordinance:
  - (a) each of the Joint Sponsors and the Overall Coordinators may enforce (i) Clauses 2.2, 3, 4, 5, 6, 7 and 8, and (ii) any other term(s) of this Agreement which confers a benefit on such Joint Sponsors and/or the Overall Coordinators to the same extent as if they were a party to this Agreement.
  - (b) save as otherwise provided for in clause 3.2 where this Agreement shall be terminated forthwith or otherwise in accordance with clauses 4.6 or 4.8 where any of the Joint Sponsors, the Overall Coordinators and/or their respective affiliates may terminate this Agreement (in both cases without the written consent of all of the Joint Sponsors and the Overall Coordinators), this Agreement may not be terminated or rescinded, and any term may not be amended, varied or waived, without the written consent of all of the Joint Sponsors and the Overall Coordinators.
  - (c) Indemnified Parties may enforce and rely on clause 6.5 to the same extent as if they were a party to this Agreement.

- (d) This Agreement may be terminated or rescinded and any term may be amended, varied or waived without the consent of those Indemnified Parties other than the Joint Sponsors and the Overall Coordinators.
- 10.12 Each of the Joint Sponsors and the Overall Coordinators has the power and is hereby authorized to delegate all or any of their relevant rights, duties, powers and discretions in such manner and on such terms as they think fit (with or without formality and without prior notice of any such delegation being required to be given to the Company or the Investor) to any one or more of their affiliates. Such Overall Coordinator or Joint Sponsor shall, severally and not jointly nor jointly and severally, remain liable for all acts and omissions of any of its affiliates to which it delegates relevant rights, duties, powers and/or discretions pursuant to this sub-clause notwithstanding any such delegation.
- 10.13 No delay or failure by a Party to exercise or enforce (in whole or in part) any right provided by this Agreement or by law shall operate as a release or waiver of, or in any way limit, that Party's ability to further exercise or enforce that, or any other, right and no single or partial exercise of any such right or remedy shall preclude any other or further exercise of it or the exercise of any other right or remedy. The rights, powers and remedies provided in this Agreement are cumulative and not exclusive of any rights, powers and remedies (whether provided by law or otherwise). A waiver of any breach of any provision of this Agreement shall not be effective, or implied, unless that waiver is in writing and is signed by the Party against whom that waiver is claimed.
- 10.14 If at any time any provision of this Agreement is or becomes illegal, invalid or unenforceable in any respect under the law of any jurisdiction, that shall not affect or impair:
  - (a) the legality, validity or enforceability in that jurisdiction of any other provision of this Agreement; or
  - (b) the legality, validity or enforceability under the law of any other jurisdiction of that or any other provision of this Agreement.
- 10.15 This Agreement shall be binding upon, and inure solely to the benefit of the Parties and their respective heirs, executors, administrators, successors and permitted assigns, and no other person shall acquire or have any right under or by virtue of this Agreement. Except for the purposes of internal reorganization or restructuring, no Party may assign or transfer all or any part of the benefits of, or interest or right in or under this Agreement. Obligations under this Agreement shall not be assignable.
- 10.16 Without prejudice to all rights to claim against the Investor for all losses and damages suffered by the other Parties, if there is any breach of warranties made by the Investor on or before the Listing Date or the Delayed Delivery Date (if applicable), the Company and the Joint Sponsors and the Overall Coordinators shall, notwithstanding any provision to the contrary to this Agreement, have the right to rescind this Agreement and all obligations of the Parties hereunder shall cease forthwith.
- 10.17 Each of the Parties undertakes with the other Parties that it shall execute and perform, and procure that it is executed and performed, such further documents and acts as may be required to give effect to the provisions of this Agreement.
- 10.18 Recognition of the U.S. Special Resolution Regimes:

- (a) In the event that any Party who is a Covered Entity becomes subject to a proceeding under a U.S. Special Resolution Regime, the transfer from such Party of this Agreement, and any interest and obligation in or under this Agreement, will be effective to the same extent as the transfer would be effective under the U.S. Special Resolution Regime if this Agreement, and any such interest and obligation, were governed by the laws of the United States or a state of the United States.
- (b) In the event that any Party that is a Covered Entity or a BHC Act Affiliate of such Party becomes subject to a proceeding under a U.S. Special Resolution Regime, Default Rights under this Agreement that may be exercised against such Party are permitted to be exercised to no greater extent than such Default Rights could be exercised under the U.S. Special Resolution Regime if this Agreement were governed by the laws of the United States or a state of the United States.
- (c) As used herein,
  - (i) "BHC Act Affiliate" has the meaning assigned to the term "affiliate" in, and shall be interpreted in accordance with, 12 U.S.C. § 1841(k);
  - (ii) "Covered Entity" means any of the following:
    - (A) a "covered entity" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 252.82(b);
    - (B) a "covered bank" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 47.3(b); or
    - (C) a "covered FSI" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 382.2(b).
  - (iii) "Default Right" has the meaning assigned to that term in, and shall be interpreted in accordance with, 12 C.F.R. §§ 252.81, 47.2 or 382.1, as applicable; and
  - (iv) "U.S. Special Resolution Regime" means each of (i) the Federal Deposit Insurance Act and the regulations promulgated thereunder and (ii) Title II of the Dodd-Frank Wall Street Reform and Consumer Protection Act and the regulations promulgated thereunder.

#### 11 GOVERNING LAW AND JURISDICTION

- 11.1 This Agreement and the relationship between the Parties shall be governed by, and interpreted in accordance with, the laws of Hong Kong.
- 11.2 Any dispute, controversy or claim arising out of or in connection with this Agreement, or the breach, termination or invalidity thereof, shall be settled by arbitration in accordance with the Hong Kong International Arbitration Centre Administered Arbitration Rules in force as of the date of submitting the arbitration application. The place of arbitration shall be Hong Kong and the governing law of the arbitration proceedings shall be the laws of Hong Kong. There shall be three arbitrators and the language in the arbitration proceedings shall be English. The decision and award of the arbitral tribunal shall be final and binding on the parties and may be

entered and enforced in any court having jurisdiction, and the parties irrevocably and unconditionally waive any and all rights to any form of appeal, review or recourse to any judicial authority, insofar as such waiver may be validly made. Notwithstanding the foregoing, the parties shall have the right to seek interim injunctive relief or other interim relief from a court of competent jurisdiction, before the arbitral tribunal has been appointed. Without prejudice to such provisional remedies as may be available under the jurisdiction of a national court, the arbitral tribunal shall have full authority to grant provisional remedies or order the parties to request that a court modify or vacate any temporary or preliminary relief issued by a such court, and to award damages for the failure of any party to respect the arbitral tribunal's orders to that effect.

## 12 **IMMUNITY**

12.1 To the extent that in any proceedings in any jurisdiction (including arbitration proceedings), the Investor has or can claim for itself or its assets, properties or revenues any immunity (on the grounds of sovereignty or crown status or otherwise) from any action, suit, proceeding or other legal process (including arbitration proceedings), from set-off or counterclaim, from the jurisdiction of any court, from service of process, from attachment to or in aid of execution of any judgment, decision, determination, order or award (including any arbitral award), or from other action, suit or proceeding for the giving of any relief or for the enforcement of any judgement, decision, determination, order or award (including any arbitral award) or to the extent that in any such proceedings there may be attributed to itself or its assets, properties or revenues any such immunity (whether or not claimed), the Investor hereby irrevocably and unconditionally waives and agrees not to plead or claim any such immunity in relation to any such proceedings.

## 13 COUNTERPARTS

13.1 This Agreement may be executed in any number of counterparts by wet-ink or electronically, and by each Party hereto on separate counterparts. Each counterpart is an original, but all counterparts shall together constitute one and the same instrument. Delivery of an executed counterpart signature page of this Agreement by e-mail attachment (PDF) or telecopy shall be an effective mode of delivery.

**IN WITNESS** whereof each of the following parties has executed this Agreement by its duly authorized signatory on the date set out at the beginning.

For and on behalf of Contemporary Amperex Technology Co., Limited 宁德时代新能源科技股份有限公司

Name: Jiang Li (蒋理)

Title: Vice General Manager and Board Secretary

# FOR AND ON BEHALF OF: PINPOINT ASSET MANAGEMENT LIMITED

By:

Name: WANG Quanty / CHAN Wai Wan Vikenne Title: Authorized Signatures

# FOR AND ON BEHALF OF: J.P. MORGAN SECURITIES (FAR EAST) LIMITED

By:

Name: Nelly Pai

Title: Managing Director

# FOR AND ON BEHALF OF: J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED

By:

Name: Peihao Huang

Title: Managing Director

## SCHEDULE 1 INVESTOR SHARES

#### **Number of Investor Shares**

The number of Investor Shares shall be equal to (1) Hong Kong dollar equivalent of US dollar 100,000,000 (calculated using the closing Hong Kong dollar: US dollar exchange rate quoted in the Prospectus (excluding Brokerage and the Levies which the Investor will pay in respect of the Investor Shares)) divided by (2) the Offer Price, rounded down to the nearest whole board lot of 100 H Shares.

Pursuant to paragraph 4.2 of Practice Note 18 to the Listing Rules, Chapter 4.14 of the Listing Guide and the waiver as granted by the Stock Exchange (if any), in the event of over-subscription under the Hong Kong Public Offering, the number of Investor Shares to be subscribed for by the Investor under this Agreement might be affected by the reallocation of H Shares between the International Offering and the Hong Kong Public Offering. If the total demand for H Shares in the Hong Kong Public Offering falls within the circumstances as set out in the section headed "Structure of the Global Offering – The Hong Kong Public Offering – Reallocation" in the final prospectus of the Company, the number of Investor Shares may be adjusted on a pro rata basis.

Further, the Joint Sponsors, the Overall Coordinators and the Company can adjust the number of Investor Shares in their sole discretion for the purpose of compliance with the relevant requirements under the Listing Rules including without limitation the public float requirements under Rule 8.08 of the Listing Rules and the placing guidelines set out in Appendix F1 to the Listing Rules.

# SCHEDULE 2 PARTICULARS OF INVESTOR

## The Investor

Place of incorporation: HONG KONG

Certificate of incorporation number: 1465230

Business registration number: 52413506

LEI number: 549300TFZRR0O0ZIZX86

Business address and telephone number and

contact person:

Level 33, Two International Finance Centre, 8

Finance Street, Central, Hong Kong.

Principal activities: Financial Services

Ultimate controlling shareholder(s): Wang Qiang

Place of incorporation of ultimate controlling

shareholder(s):

Hong Kong

Business registration number and LEI number

of ultimate controlling shareholder(s):

HKID no. R344438(3)

Principal activities of ultimate controlling

shareholder(s):

Individual

Shareholder and interests held: 84.1%

Relevant investor category(ies) (as required to be included on the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface in relation to placees): Cornerstone investor

Cornerstone investor; Discretionary managed portfolio (as defined in Appendix F to the

Listing Rules)

Description of the Investor for insertion in the Prospectus:

Limited Pinpoint Asset Management ("Pinpoint") is the investment advisor of the funds under its management, which comprise solely exempted companies incorporated in Cayman Islands, including Pinpoint China Fund and Pinpoint Multi-Strategy Master Fund. Pinpoint is a limited liability company incorporated in Hong Kong on June 4, 2010. It is independent investment research and management company that provides active asset management services to institutional investors, pension funds, private banking, fund of funds, family offices and high net worth individuals. It is licensed to conduct asset management business (type 9 regulated activities as defined under the

SFO) by the SFC. It is directly held by Pinpoint Capital Management Group as to 100%, and is ultimately held as to 84.1% by Mr. Wang Qiang, and as to 15.9% by Ms. Bao Jiarong. Apart from Mr. Wang Qiang who holds more than 30% of Pinpoint China Fund and Pinpoint Multi-Strategy Master Fund, no other ultimate beneficial owner holds 30% or more interest in Pinpoint China Fund and Pinpoint Multi-Strategy Master Fund.

# CORNERSTONE INVESTMENT AGREEMENT

# MAY 9, 2025

# CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED

宁德时代新能源科技股份有限公司

## AND

UBS ASSET MANAGEMENT (SINGAPORE) LTD.
(in its capacity as the delegate of the investment manager for and on behalf of the Investors listed in Schedule 3)

AND

**UBS AG HONG KONG BRANCH** 

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THIS AGREEMENT (this "Agreement") is made on May 9, 2025

## **BETWEEN**:

- (1) CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED (宁德时代新能源科技股份有限公司), a joint stock company incorporated in the PRC with limited liability on December 16, 2011, having its registered office at No. 2 Xingang Road, Zhangwan Town Jiaocheng District, Ningde City, Fujian Province, PRC (the "Company");
- (2) UBS ASSET MANAGEMENT (SINGAPORE) LTD., a company incorporated in Singapore whose registered office is at 9 Penang Road, Singapore 238459 (the "UBS AM Singapore") in its capacity as the delegate of the investment manager for and on behalf of the investors listed in Schedule 3 thereto (the "Investors", and each of them, an "Investor" or the "Investor") and not as principal; and
- (3) UBS AG HONG KONG BRANCH<sup>1</sup> of 52/F Two International Finance Centre, 8 Finance Street, Central, Hong Kong ("UBS").

#### WHEREAS:

- (A) The Company has made an application for listing of its H Shares (as defined below) on the Stock Exchange (as defined below) by way of a global offering (the "Global Offering") comprising:
  - (i) a public offering by the Company for subscription of H Shares (subject to reallocation and the Offer Size Adjustment Option (as defined below)) by the public in Hong Kong (the "Hong Kong Public Offering"); and
  - (ii) a conditional placing of H Shares (subject to reallocation, the Offer Size Adjustment Option and the Over-allotment Option (as defined below) offered by the Company outside the United States to investors (including placing to professional and institutional investors in Hong Kong) in reliance on Regulation S (as defined below) under the Securities Act (as defined below) (the "International Offering").
- (B) CHINA INTERNATIONAL CAPITAL CORPORATION HONG KONG SECURITIES LIMITED ("CICC"), CHINA SECURITIES (INTERNATIONAL) CORPORATE FINANCE COMPANY LIMITED ("CSCI"), J.P. MORGAN SECURITIES (FAR EAST) LIMITED ("JPM FE") and MERRILL LYNCH (ASIA PACIFIC) LIMITED ("BOFA") are acting as the joint sponsors of the Global Offering (the "Joint Sponsors"), and CICC, CSCI, J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED ("JPM APAC"), BOFA, GOLDMAN SACHS (ASIA) L.L.C. ("GS"), MORGAN STANLEY ASIA LIMITED ("MS") and UBS are acting as the overall coordinators of the Global Offering (the "Overall Coordinators").
- (C) UBS AM Singapore, on behalf of the Investors wishes to subscribe for the Investor Shares (as defined below) as part of the International Offering, subject to and on the basis of the terms and conditions set out in this Agreement.

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<sup>&</sup>lt;sup>1</sup> UBS AG HONG KONG BRANCH is incorporated in Switzerland with limited liability.

(D) It is intended that subject to mutual agreement on terms and conditions having been reached, the Overall Coordinators and underwriters (to be named in the International Underwriting Agreement) will enter into an underwriting agreement for the International Offering with the Company to, among others, conditionally underwrite the Investor Shares to be subscribed by the Investor hereunder.

#### IT IS AGREED as follows:

## 1 DEFINITIONS AND INTERPRETATIONS

- 1.1 In this Agreement, including its schedules and recitals, each of the following words and expressions shall, unless the context requires otherwise, have the following meanings:
  - "affiliate" in relation to a particular individual or entity, unless the context otherwise requires, means any individual or entity which directly or indirectly, through one or more intermediaries, controls, or is controlled by, or is under common control with, the individual or entity specified. For the purposes of this definition, the term "control" (including the terms "controlling", "controlled by" and "under common control with") means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a person, whether through the ownership of voting securities, by contract, or otherwise;
  - "AFRC" means the Accounting and Financial Reporting Council of Hong Kong;
  - "Aggregate Investment Amount" means the amount equal to the Offer Price multiplied by the number of Investor Shares;
  - "Approvals" has the meaning given to it in clause 6.2(g);
  - "associate/close associate" shall have the meaning ascribed to such term in the Listing Rules and "associates/close associates" shall be construed accordingly;
  - "Brokerage" means brokerage calculated as 1% of the Aggregate Investment Amount as required by paragraph 7(1) of Fees Rules (as defined under the Listing Rules);
  - "business day" means any day (other than Saturday and Sunday and a public holiday in Hong Kong) on which licensed banks in Hong Kong are generally open to the public in Hong Kong for normal banking business and on which the Stock Exchange is open for the business of dealing in securities;
  - "CCASS" means the Hong Kong Central Clearing and Settlement System established and operated by The Hong Kong Securities Clearing Company Limited;
  - "Closing" means closing of the subscription of the Investor Shares in accordance with the terms and conditions of this Agreement;
  - "CMI(s)" means the capital market intermediary(ies) appointed by the Company for the purpose of the Global Offering and shall have the meaning ascribed to such term in the Code of Conduct for Persons Licensed by or Registered with the SFC;
  - "Companies Ordinance" means the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time;

"Companies (Winding Up and Miscellaneous Provisions) Ordinance" means the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"connected person/core connected person" shall have the meaning ascribed to such term in the Listing Rules and "connected persons/core connected persons" shall be construed accordingly;

"connected relationship" shall have the meaning ascribed to such term and as construed under the CSRC Filing Rules;

"Contracts (Rights of Third Parties) Ordinance" means the Contracts (Rights of Third Parties) Ordinance (Chapter 623 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"controlling shareholder" shall, unless the context otherwise requires, have the meaning ascribed to such term in the Listing Rules and "controlling shareholders" shall be construed accordingly;

"CSRC" means the China Securities Regulatory Commission;

"CSRC Filing Rules" means the Trial Administrative Measures of Overseas Securities Offering and Listing by Domestic Companies (境内企业境外发行证券和上市管理试行办法) and supporting guidelines issued by the CSRC, as amended, supplemented or otherwise modified from time to time;

"dispose of" includes, in respect of any Relevant Shares, directly or indirectly;

- (i) offering, pledging, charging, selling, mortgaging, lending, creating, transferring, assigning or otherwise disposing of any legal or beneficial interest (including by the creation of or any agreement to create or selling or granting or agreeing to sell or grant any option or contract to purchase, subscribe for, lend or otherwise transfer or dispose of or any warrant or right to purchase, subscribe for, lend or otherwise transfer or dispose of, or purchasing or agreeing to purchase any option, contract, warrant or right to sell or creating any encumbrance over or agreeing to create any encumbrance over), either directly or indirectly, conditionally or unconditionally, or creating any third party right of whatever nature over, any legal or beneficial interest in the Relevant Shares or any other securities convertible into or exercisable or exchangeable for such Relevant Shares, or that represent the right to receive, such Relevant Shares, or agreeing or contracting to do so, whether directly or indirectly and whether conditionally or unconditionally; or
- (ii) entering into any swap or other arrangement that transfers to another, in whole or in part, any beneficial ownership of the Relevant Shares or any interest in them, or in any of the economic consequences or incidents of ownership of such Relevant Shares or such other securities or any interest in them; or
- (iii) entering into any other transaction directly or indirectly with the same economic effect as any of the foregoing transactions described in (i) and (ii) above; or

(iv) agreeing or disclosing or contracting to, or publicly announcing an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise; and "disposal" shall be construed accordingly;

"FINI" shall have the meaning ascribed to such term to in the Listing Rules;

"Global Offering" has the meaning given to it in Recital (A);

"Governmental Authority" means any governmental, inter-governmental, regulatory or administrative commission, board, body, department, authority or agency, or any stock exchange, self-regulatory organization or other non-governmental regulatory authority, or any court, judicial body, tribunal or arbitrator, in each case whether national, central, federal, provincial, state, regional, municipal, local, domestic, foreign or supranational (including without limitation, the Stock Exchange, the SFC and the CSRC);

"Group" means the Company and all of its subsidiaries or, where the context so requires, in respect of the period before the Company became the holding company of its present subsidiaries, the business operated by such subsidiaries or their predecessors (as the case maybe);

"H Share(s)" means the ordinary share(s) in the share capital of the Company with a monial value of RMB1.00 each, which are to be subscribed for and traded in Hong Kong dollar, and for which an application has been made for listing and permission to trade on the Stock Exchange;

"HK\$" or "Hong Kong dollar" means the lawful currency of Hong Kong;

"Hong Kong" means the Hong Kong Special Administrative Region of the PRC;

"Hong Kong Public Offering" has the meaning given to it in Recital (A);

"Indemnified Parties" has the meaning given to it in clause 6.5, and "Indemnified Party" shall mean any one of them, as the context shall require;

"International Offering" has the meaning given to it in Recital (A);

"International Offering Circular" means the final offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering;

"Investor-related Information" has the meaning given to it in clause 6.2(i);

"Investor Shares" means the number of H Shares to be subscribed for by the Investor in the International Offering in accordance with the terms and conditions herein and as calculated in accordance with Schedule 1 and determined by the Company and the Overall Coordinators;

"Laws" means all laws, statutes, legislation, ordinances, measures, rules, regulations, guidelines, guidance, decisions, opinions, notices, circulars, directives, requests, orders,

judgments, decrees or rulings of any Governmental Authority (including without limitation, the Stock Exchange, the SFC and the CSRC) of all relevant jurisdictions;

"Levies" means the SFC transaction levy of 0.0027% (or the prevailing transaction levy on the Listing Date), the Stock Exchange trading fee of 0.00565% (or the prevailing trading fee on the Listing Date) and the AFRC transaction levy of 0.00015% (or the prevailing transaction levy on the Listing Date), in each case, of the Aggregate Investment Amount;

"Listing Date" means the date on which the H Shares are initially listed on the Main Board of the Stock Exchange;

"Listing Guide" means the Guide for New Listing Applicants as published by the Stock Exchange, as amended, supplemented or otherwise modified from time to time;

"Listing Rules" means the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, and the listing decisions, guidelines and other requirements of the Stock Exchange, each as amended, supplemented or otherwise modified from time to time;

"Lock-up Period" has the meaning given to it in clause 5.1;

"Offer Price" means the final Hong Kong dollar price per Share (exclusive of Brokerage and Levies) at which the H Shares are to be offered or sold pursuant to the Global Offering;

"Over-allotment Option" has the meaning given to it in the International Offering Circular;

"Offer Size Adjustment Option" means the option exercisable by the Company pursuant to which the Company may issue and allot additional H Shares at the Offer Price, to cover additional market demand;

"Parties" means the named parties to this Agreement (including, for the avoidance of doubt, the Joint Sponsors and/or the Overall Coordinators, as the context requires), and "Party" shall mean any one of them, as the context shall require;

"PRC" means the People's Republic of China, excluding, for purposes of this Agreement only, Hong Kong, Macau Special Administrative Region of the PRC and Taiwan;

"Preliminary Offering Circular" means the preliminary offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering, as amended, supplemented or otherwise modified from time to time;

"Professional Investor" has the meaning given to it in Part 1 of Schedule 1 to the SFO;

"Prospectus" means the final prospectus to be issued in Hong Kong by the Company in connection with the Hong Kong Public Offering;

"Public Documents" means the Preliminary Offering Circular and the International Offering Circular for the International Offering, the Prospectus to be issued in Hong Kong by the Company for the Hong Kong Public Offering and such other documents and announcements which may be issued by the Company in connection with the Global Offering, each as amended, supplemented or otherwise modified from time to time;

"Regulation S" means Regulation S under the Securities Act;

"Regulators" has the meaning given to it in clause 6.2(i);

"Relevant Shares" means the Investor Shares subscribed for by the Investor pursuant to this Agreement, and any shares or other securities of or interests in the Company which are derived from the Investor Shares pursuant to any rights issue, capitalization issue or other form of capital reorganization (whether such transactions are to be settled in cash or otherwise);

"RMB" or "Renminbi" means Renminbi, the lawful currency of the PRC;

"Securities Act" means the United States Securities Act of 1933, as amended, supplemented or otherwise modified from time to time, and the rules and regulations promulgated thereunder;

"SFC" means The Securities and Futures Commission of Hong Kong;

"SFO" means the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"Stock Exchange" means The Stock Exchange of Hong Kong Limited;

"subsidiary" has the meaning given to it in the Companies Ordinance;

"U.S." and "United States" means the United States of America, its territories and possessions, any state of the United States and the District of Columbia;

"US\$" or "US dollar" means the lawful currency of the United States;

"U.S. Person" has the meaning given to it in Regulation S; and

"underwriters" means the Hong Kong underwriters of the Hong Kong Public Offering and the international underwriters of the International Offering.

- 1.2 In this Agreement, unless the context otherwise requires:
  - (a) a reference to a "clause", "sub-clause" or "schedule" is a reference to a clause or subclause of or a schedule to this Agreement;
  - (b) the index, clause and schedule headings are inserted for convenience only and shall not affect the construction or interpretation of this Agreement;
  - (c) the recitals and schedules form an integral part of this Agreement and have the same force and effect as if expressly set out in the body of this Agreement and any reference to this Agreement shall include the recitals and schedules;
  - (d) the singular number shall include the plural and vice versa and words importing one gender shall include the other gender;
  - (e) a reference to this Agreement or another instrument includes any variation or replacement of either of them;
  - (f) a reference to a statute, statutory provision, regulation or rule includes a reference:

- (i) to that statute, provision, regulation or rule as from time to time consolidated, amended, supplemented, modified, re-enacted or replaced by any statute or statutory provision;
- (ii) to any repealed statute, statutory provision, regulation or rule which it re-enacts (with or without modification); and
- (iii) to any subordinate legislation made under it;
- (g) references to times of day and dates are, unless otherwise specified, to Hong Kong times and dates, respectively;
- (h) a reference to a "**person**" includes a reference to an individual, a firm, a company, a body corporate, an unincorporated association or an authority, a government, a state or agency of a state, a joint venture, association or partnership (whether or not having separate legal personality);
- references to "include", "includes" and "including" shall be construed so as to mean include without limitation, includes without limitation and including without limitation, respectively; and
- (j) references to any legal term for any action, remedy, method or judicial proceeding, legal document, legal status, court, official or any legal concept or thing in respect of any jurisdiction other than Hong Kong is deemed to include what most nearly approximates in that jurisdiction to the relevant Hong Kong legal term.

## 2 INVESTMENT

- 2.1 Subject to the conditions referred to in clause 3 below being fulfilled (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) and other terms and conditions of this Agreement:
  - (a) UBS AM Singapore, on behalf of the Investors, will subscribe for, and the Company will issue, allot and place and the Overall Coordinators will allocate and/or deliver (as the case may be) or cause to be allocated and/or delivered (as the case may be) to the Investor, the Investor Shares at the Offer Price under and as part of the International Offering and through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the relevant portion of the International Offering; and
  - (b) UBS AM Singapore, on behalf of the Investors, will pay the Aggregate Investment Amount, the Brokerage and the Levies in respect of the Investor Shares in accordance with clause 4.2.
- 2.2 UBS AM Singapore, on behalf of the Investors may elect by notice in writing served to the Company, the Joint Sponsors and the Overall Coordinators not later than three (3) business days prior to the Listing Date to subscribe for the Investor Shares through a wholly-owned subsidiary of any Investor that is a Professional Investor and is (i) not a U.S. person; (ii) located

outside the United States and; (iii) acquiring the Investor Shares in an offshore transaction in accordance with Regulation S, provided that:

- (a) UBS AM Singapore, on behalf of the Investors, shall procure such wholly-owned subsidiary on such date to provide to the Company, the Joint Sponsors and the Overall Coordinators written confirmation that it agrees to be bound by the same agreements, representations, warranties, undertakings, acknowledgements and confirmations given in this Agreement by the Investors, and the agreements, representations, warranties, undertakings, acknowledgements and confirmations given by the Investors in this Agreement shall be deemed to be given by the Investor for itself and on behalf of such wholly-owned subsidiary; and
- (b) UBS AM Singapore, on behalf of the Investors (i) unconditionally and irrevocably guarantees to the Company, the Joint Sponsors and the Overall Coordinators the due and punctual performance and observance by such wholly-owned subsidiary of all its agreements, obligations, undertakings, warranties, representations, indemnities, consents, acknowledgements, confirmations and covenants under this Agreement; and (ii) undertakes to fully and effectively indemnify and keep indemnified on demand each of the Indemnified Parties in accordance with clause 6.5.

The obligations of UBS AM Singapore, on behalf of the Investors, under this clause 2.2 constitute direct, primary and unconditional obligations to pay on demand to the Company, the Joint Sponsors or the Overall Coordinators any sum which such wholly-owned subsidiary is liable to pay under this Agreement and to perform promptly on demand any obligation of such wholly-owned subsidiary under this Agreement without requiring the Company, the Joint Sponsors or the Overall Coordinators first to take steps against such wholly-owned subsidiary or any other person. Except where the context otherwise requires, the term Investor shall be construed in this Agreement to include such wholly-owned subsidiary.

2.3 The Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering) will determine, in such manner as they may agree, the Offer Price. The exact number of the Investor Shares will be finally determined by the Company and the Overall Coordinators in accordance with Schedule 1, and such determination will be conclusive and binding on UBS AM Singapore, on behalf of the Investors, save for manifest error.

## 3 CLOSING CONDITIONS

- 3.1 The obligation of UBS AM Singapore, on behalf of the Investors, under this Agreement to subscribe for, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares pursuant to clause 2.1 are conditional only upon each of the following conditions having been satisfied (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses (a), (b), 3.1(c) and (d) cannot be waived and the conditions under clause (e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) at or prior to the Closing:
  - (a) the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become effective and unconditional (in accordance with their respective original terms or as subsequently waived or varied by agreement of the parties thereto) by no later than the time and date as specified in these

- underwriting agreements, and neither of the aforesaid underwriting agreements having been terminated;
- (b) the Offer Price having been agreed upon between the Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering);
- (c) the Listing Committee of the Stock Exchange having granted the approval for the listing of, and permission to deal in, the H Shares (including the Investor Shares) as well as other applicable waivers and approvals and such approval, permission or waiver having not been revoked prior to the commencement of dealings in the H Shares on the Stock Exchange;
- (d) no Laws shall have been enacted or promulgated by any Governmental Authority which prohibits the consummation of the transactions contemplated in the Global Offering or herein and there shall be no orders or injunctions from a court of competent jurisdiction in effect precluding or prohibiting consummation of such transactions; and
- (e) the representations, warranties, undertakings, acknowledgements and confirmations of the Investor under this Agreement are and will be accurate, true and complete in all respects and not misleading or deceptive and that there is no material breach of this Agreement on the part of the Investor.
- 3.2 If any of the conditions contained in clause 3.1 has not been fulfilled by the Investor or waived by the Company, the Joint Sponsors and the Overall Coordinators (except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) on or before the date that is one hundred and eighty (180) days after the date of this Agreement (or such other date as may be agreed in writing among the Company, UBS AM Singapore, on behalf of the Investors, the Joint Sponsors and the Overall Coordinators), the obligation of UBS AM Singapore, on behalf of the Investors, to purchase, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares shall cease and any amount paid by the Investor under this Agreement to any other party will be repaid to the Investor by such other party without interest as soon as commercially practicable and in any event no later than 30 days from the date of termination of this Agreement and this Agreement will terminate and be of no effect and all obligations and liabilities on the part of the Company, the Joint Sponsors and/or the Overall Coordinators shall cease and terminate; provided that termination of this Agreement pursuant to this clause 3.2 shall be without prejudice to the accrued rights or liabilities of any Party to the other Parties in respect of the terms herein at or before such termination. For the avoidance of doubt, nothing in this clause shall be construed as giving the Investor the right to cure any breaches of the representations, warranties, undertakings, acknowledgements and confirmations given by the Investor under this Agreement during the period until the aforementioned date under this clause.
- 3.3 UBS AM Singapore, on behalf of the Investors acknowledges that there can be no guarantee that the Global Offering will be completed or will not be delayed or terminated or that the Offer Price will be within the indicative range set forth in the Public Documents, and no liability of the Company, the Joint Sponsors or the Overall Coordinators to the Investor will arise if the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents. UBS AM Singapore, on behalf of the Investors hereby

waives any right (if any) to bring any claim or action against the Company, the Joint Sponsors and/or the Overall Coordinators or their respective affiliates, directors, officers, supervisors, employees, partners, agents, advisors and representatives on the basis that the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents.

## 4 CLOSING

- 4.1 Subject to clause 3 and this clause 4, UBS AM Singapore, on behalf of the Investors, will subscribe for the Investor Shares at the Offer Price pursuant to, and as part of, the International Offering and through the Overall Coordinators (and/or their respective affiliates) in their capacities as representatives of the international underwriters of the relevant portion of the International Offering. Accordingly, the Investor Shares will be subscribed for contemporaneously with the closing of the International Offering, at such time and in such manner as shall be determined by the Company and the Overall Coordinators.
- 4.2 Regardless of the time and manner of the delivery of the Investor Shares, UBS AM Singapore, on behalf of the Investors, shall make full payment of the Aggregate Investment Amount, together with the related Brokerage and Levies (to such Hong Kong dollar bank account as may be notified to UBS AM Singapore by the Overall Coordinators) by same day value credit at or before 8:00 a.m. (Hong Kong time) on the Listing Date in Hong Kong dollars, by wire transfer in immediately available clear funds without any deduction or set-off to such Hong Kong dollar bank account as may be notified to UBS AM Singapore by the Overall Coordinators in writing no later than one (1) clear business day prior to the Listing Date, which notice shall include, among other things, the payment account details and the total amount payable by the Investor under this Agreement.
- 4.3 Subject to due payment(s) for the Investor Shares being made in accordance with clause 4.2, delivery of the Investor Shares to the Investor, as the case may be, shall be made through CCASS by depositing the Investor Shares directly into CCASS for credit to such CCASS investor participant account or CCASS stock account as may be notified by UBS AM Singapore, on behalf of the Investors, to the Overall Coordinators in writing no later than two (2) business days prior to the Listing Date.
- 4.4 Delivery of the Investor Shares may also be made in any other manner which the Company, the Joint Sponsors, the Overall Coordinators and UBS AM Singapore, on behalf of the Investors, may agree in writing, provided that, payment for the Investor Shares shall not be later than 8:00 a.m. (Hong Kong time) on the Listing Date regardless of the time and manner of the delivery of the Investor Shares.
- 4.5 If payment of the Aggregate Investment Amount and the related Brokerage and Levies (whether in whole or in part) is not received or settled in the time and manner stipulated in this Agreement, the Company, the Joint Sponsors and the Overall Coordinators reserve the right, in their respective absolute discretions, to terminate this Agreement and in such event all obligations and liabilities on the part of the Company, the Joint Sponsors and the Overall Coordinators shall cease and terminate (but without prejudice to any claim which the Company, the Joint Sponsors and the Overall Coordinators may have against UBS AM Singapore (on behalf of the Investors) arising out of its failure to comply with its obligations under this Agreement). UBS AM Singapore (on behalf of the Investors) shall in any event be fully responsible for and shall

indemnify, hold harmless and keep fully indemnified, on an after-tax basis, each of the Indemnified Parties against any loss and damages that they may suffer or incur arising out of or in connection with any failure on the part of UBS AM Singapore (on behalf of the Investors) to pay for the Aggregate Investment Amount and the Brokerage and Levies in full in accordance with clause 6.5.

- 4.6 In the event that the requirement under Rule 8.08(3) of the Listing Rules, in which no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, cannot be satisfied, the Joint Sponsors, the Overall Coordinators and the Company shall have the right to adjust the allocation of the number of Investor Shares to be subscribed by UBS AM Singapore, on behalf of the Investors, in their sole and absolute discretion to satisfy the requirement under Rule 8.08(3) of the Listing Rules.
- 4.7 None of the Company, the Joint Sponsors, the Overall Coordinators, and their respective affiliates shall be liable (whether jointly or severally) for any failure or delay in the performance of its obligations under this Agreement and each of the Company, or the Joint Sponsors, the Overall Coordinators and their respective affiliates shall be entitled to terminate this Agreement if it is prevented or delayed from performing its obligations under this Agreement as a result of circumstances beyond control of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates (as the case may be), including, but not limited to, acts of God, flood, outbreak or escalations of diseases, epidemics or pandemics including but not limited to avian influenza, severe acute respiratory syndrome, H1N1 influenza, H5N1, MERS, Ebola virus and the COVID-19, declaration of a national, international, regional emergency, disaster, calamity, crisis, economic or comprehensive sanctions, explosion, earthquake, volcanic eruption, severe transport disruption, paralysis in government operation, public disorder, political instability or threat or escalation or outbreak of hostilities, war (whether declared or undeclared), terrorism, fire, riot, rebellion, civil commotion, strike, lockout, other industrial action, general failure of electricity or other supply, aircraft collision, accidental or mechanical or electrical breakdown, technical or computer failure or failure of any money transmission system, embargo, labour dispute and changes in any existing or future Laws, any existing or future act of governmental activity or the like.

# 5 RESTRICTIONS ON THE INVESTOR

5.1 Subject to clause 5.2, UBS AM Singapore, on behalf of the Investors, for itself and on behalf of its wholly-owned subsidiary (where the Investor Shares are to be held by such wholly-owned subsidiary) agrees, covenants with and undertakes to the Company, the Joint Sponsors and the Overall Coordinators that without the prior written consent of each of the Company, the Joint Sponsors and the Overall Coordinators, the Investor will not, and will cause its affiliates not to, whether directly or indirectly, at any time during the period commencing from (and inclusive of) the Listing Date and ending on (and inclusive of) the date falling six (6) months after the Listing Date (the "Lock-up Period"), directly or indirectly, (i) dispose of, in any way, any Relevant Shares or any interest in any company or entity holding any Relevant Shares, including any security that is convertible, exchangeable, exercisable or represents a right to receive the above securities, or agrees, enters into an agreement or publicly announces an intention to enter into such a transaction; (ii) allow itself to undergo a change of control (as defined in The Codes on Takeovers and Mergers and Share Buy-backs promulgated by the SFC) at the level of its ultimate beneficial owner; (iii) enter into any transactions directly or indirectly with the same economic effect as any aforesaid transaction; or (iv) agree or contract to, or publicly announce an intention to, enter into any of the foregoing transactions described in (i),

- (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise. In the event of a disposal of any Relevant Shares at any time after the Lock-up Period, the Investor will notify the Company, the Joint Sponsors and the Overall Coordinators in writing as soon as practicable prior to the proposed disposal and will ensure that (a) such disposal will comply with all applicable Laws; (b) the Investor will use its best endeavors to ensure that the disposal will not create a disorderly and false market in the H Shares; (c) the Investor will not enter into any such transaction with a person who engages directly or indirectly in a business that competes or is likely to compete with the business of the Company or with any other entity that is a holding company, subsidiary or associate of such person without the prior written consent of each of the Company, the Joint Sponsors and the Overall Coordinators.
- 5.2 Nothing contained in clause 5.1 shall prevent the Investor from transferring all or part of the Relevant Shares to any wholly-owned subsidiary of the Investor, provided that, in all cases:
  - (a) prior to such transfer, such wholly-owned subsidiary gives a written undertaking (addressed to and in favor of the Company, the Joint Sponsors and the Overall Coordinators in terms satisfactory to them) agreeing to, and the Investor undertakes to procure that such wholly-owned subsidiary will, be bound by the Investor's obligations under this Agreement, including the restrictions in this clause 5 imposed on the Investor, as if such wholly-owned subsidiary were itself subject to such obligations and restrictions;
  - (b) such wholly-owned subsidiary shall be deemed to have given the same acknowledgements, confirmations, undertakings, representations and warranties as provided in clause 6;
  - (c) the Investor and such wholly-owned subsidiary of the Investor shall be treated as being the Investor in respect of all the Relevant Shares held by them and shall jointly and severally bear all liabilities and obligations imposed by this Agreement;
  - (d) if at any time prior to expiration of the Lock-up Period, such wholly-owned subsidiary ceases or will cease to be a wholly-owned subsidiary of the Investor, it shall (and the Investor shall procure that such subsidiary shall) immediately, and in any event before ceasing to be a wholly-owned subsidiary of the Investor, fully and effectively transfer the Relevant Shares it holds to the Investor or another wholly-owned subsidiary of the Investor, which shall give or be procured by the Investor to give a written undertaking (addressed to and in favor of the Company, the Joint Sponsors and the Overall Coordinators in terms satisfactory to them) agreeing to, and the Investor undertakes to procure that such wholly-owned subsidiary will, be bound by the Investor's obligations under this Agreement, including the restrictions in this clause 5 imposed on the Investor and gives the same acknowledgements, confirmations, undertakings, representations and warranties hereunder, as if such wholly-owned subsidiary were itself subject to such obligations and restrictions and shall jointly and severally bear all liabilities and obligations imposed by this Agreement; and
  - (e) such wholly-owned subsidiary is (i) not a U.S. Person; (ii) located outside the United States and (iii) acquiring the Relevant Shares in an offshore transaction in reliance on Regulation S.

- 5.3 UBS AM Singapore, on behalf of the Investors, agrees and undertakes that, except with the prior written consent of the Company, the Joint Sponsors and the Overall Coordinators, the aggregate holding (direct and indirect) of the Investor and its close associates in the total issued share capital of the Company shall be less than 10% (or such other percentage as provided in the Listing Rules from time to time for the definition of "substantial shareholder") of the Company's entire issued share capital at all times and it would not become a core connected person of the Company within the meaning of the Listing Rules during the period of 12 months following the Listing Date and, further, that the aggregate holding (direct and indirect) of the Investor and its close associates (as defined under the Listing Rules) in the total issued share capital of the Company shall not be such as to cause the total securities of the Company held by the public (as contemplated in the Listing Rules and interpreted by the Stock Exchange, including but not limited to Rule 8.08) to fall below the required percentage set out in Rule 8.08 of the Listing Rules or such other percentage as may be approved by the Stock Exchange and applicable to the Company from time to time. UBS AM Singapore, on behalf of the Investors agrees to notify the Company, the Joint Sponsors and the Overall Coordinators if it comes to its attention of any of the abovementioned situations.
- UBS AM Singapore, on behalf of the Investors, agrees that the Investor's holding of the Company's share capital is on a proprietary investment basis, and to, upon reasonable request by the Company, the Joint Sponsors and/or the Overall Coordinators, provide reasonable evidence to the Company, the Joint Sponsors and the Overall Coordinators showing that the Investor's holding of the Company's share capital is on a proprietary investment basis. The Investor shall not, and shall procure that none of its controlling shareholder(s), associates and their respective beneficial owners shall, apply for or place an order through the book building process for H Shares in the Global Offering (other than the Investor Shares) or make an application for H Shares in the Hong Kong Public Offering unless otherwise permitted under the Listing Rules and the guidance set out in Chapter 4.15 of the Listing Guide, or pursuant to the waiver or consent granted by the Stock Exchange.
- 5.5 UBS AM Singapore, on behalf of the Investors, and their respective affiliates, associates, directors, officers, employees, agents or representatives, undertakes that none of them shall not accept or enter into any arrangement or agreement, including any side letter, which is inconsistent with, or in contravention of, the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide or other written guidance published by the Hong Kong regulators) with the Company, the largest shareholder of the Company, any other member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents.

# 6 ACKNOWLEDGEMENTS, REPRESENTATIONS, UNDERTAKINGS AND WARRANTIES

- 6.1 UBS AM Singapore, on behalf of each of the Investors (for the avoidance of doubt, the term "the Investor" and "it" in the clause refer to each of the Investors listed in Schedule 3 hereto and does not include UBS AM Singapore. UBS AM Singapore acts solely in its capacity as the delegate of the investment manager for and on behalf of the Investors listed in Schedule 3 hereto) acknowledges, represents, undertakes, warrants, agrees and confirms to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, agents, advisors, associates,

partners and representatives makes no representation and gives no warranty or undertaking or guarantee that the Global Offering will proceed or be completed (within any particular time period or at all) or that the Offer Price will be within the indicative range set forth in the Public Documents, and will be under no liability whatsoever to the Investor in the event that the Global Offering is delayed, does not proceed or is not completed for any reason, or if the Offer Price is not within the indicative range set forth in the Public Documents:

- (b) this Agreement, the background information of UBS AM Singapore, the Investors and the relationship and arrangements between the Parties contemplated by this Agreement will be required to be disclosed in the Public Documents and other marketing and roadshow materials for the Global Offering and that UBS AM Singapore and the Investors will be referred to in the Public Documents and such other marketing and roadshow materials and announcements and, specifically, this Agreement will be a material contract required to be filed with regulatory authorities in Hong Kong and made available on display to the public in connection with the Global Offering or otherwise pursuant to the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules;
- (c) the information in relation to UBS AM Singapore and/ or the Investors as required to be submitted to the Stock Exchange under the Listing Rules or on FINI will be shared with the Company, the Stock Exchange, SFC and such other Governmental Authority as necessary and will be included in a consolidated placee list which will be disclosed on FINI to the Overall Coordinators involved in the Global Offering, and all such information is true, complete and accurate in all respects and is not misleading;
- (d) the Offer Price is to be determined solely and exclusively in accordance with the terms and conditions of the Global Offering and the Investor shall not have any right to raise any objection thereto;
- (e) the Investor Shares will be subscribed for by the Investor through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the International Offering;
- (f) will accept the Investor Shares on and subject to the terms and conditions of the memorandum and articles of association or other constituent or constitutional documents of the Company and this Agreement;
- (g) the number of Investor Shares may be affected by re-allocation of Shares between the International Offering and the Hong Kong Public Offering pursuant to Practice Note 18 of the Listing Rules or Chapter 4.14 of the Listing Guide or such other percentage as may be approved by the Stock Exchange and applicable to the Company from time to time;
- (h) the Joint Sponsors, the Overall Coordinators and the Company can adjust the allocation of the number of Investor Shares in their sole and absolute discretion for the purpose of satisfying Rule 8.08(3) of the Listing Rules which provide that no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, the minimum public float requirement under Rule 8.08(1)(a) of the Listing Rules or as otherwise approved by the Stock Exchange;

- (i) at or around the time of entering into this Agreement or at any time hereafter but before the closing of the International Offering, the Company, the Joint Sponsors and/or the Overall Coordinators have entered into, or may and/or propose to enter into, agreements for similar investments with one or more other investors as part of the International Offering;
- (j) none of the Company, the Joint Sponsors, the Overall Coordinators nor any of their respective subsidiaries, affiliates, agents, directors, officers, supervisors, employees, partners or representatives nor any other party involved in the Global Offering assumes any responsibility for any tax, legal, currency, economic or other consequences of the acquisition of, or in relation to any dealings in, the Investor Shares;
- (k) the Investor Shares have not been and will not be registered under the Securities Act or the securities law of any state or other jurisdiction of the United States and may not be offered, resold, pledged or otherwise transferred directly or indirectly in the United States or to or for the account or benefit of any U.S. Person except pursuant to an effective registration statement or an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act, or in any other jurisdiction or for the account or benefit of any persons in any other jurisdictions except as allowed by applicable Laws of such jurisdiction;
- (l) [reserved];
- (m) it understands and agrees that transfer of the Investor Shares may only be made outside the United States in an "offshore transaction" (as defined in Regulation S) in accordance with Regulation S and in each case, in accordance with any applicable securities laws of any state of the United States and any other jurisdictions, and any share certificate(s) representing the Investor Shares shall bear a legend substantially to such effect:
- (n) it understands that none of the Company, the Joint Sponsors, the Overall Coordinators or any of the international underwriters of the International Offering has made any representation as to the availability of any available exemption under the Securities Act for the subsequent reoffer, resale, pledge or transfer of the Investor Shares;
- (o) except as provided for under clause 5.2, to the extent any of the Investor Shares are held by a subsidiary, the Investor shall procure that this subsidiary remains a wholly-owned subsidiary of the Investor and continues to adhere to and abide by the terms and conditions hereunder for so long as such subsidiary continues to hold any of the Investor Shares before the expiration of the Lock- up Period;
- (p) the Investor irrevocably waives to the fullest extent permitted by applicable Laws, any claims it may have against any of the Joint Sponsors, the Overall Coordinators, the underwriters and the Company, their respective affiliates, directors, officers, supervisors, employees, advisors and representatives arising out of or in connection with this Agreement and the Global Offering;
- (q) it has received (and may in the future receive) information that may constitute material, non-public information and/or inside information as defined in the SFO in connection with the Investor's investment in (and holding of) the Investor Shares, and it shall: (i) not disclose such information to any person other than to its affiliates, subsidiaries,

directors, officers, employees, advisors and representatives (the "Authorized Recipients") on a strictly need-to-know basis for the sole purpose of evaluating its investment in the Investor Shares or otherwise required by Laws, until such information becomes public information through no fault on the part of UBS AM Singapore on behalf of the Investors or any of its Authorized Recipients; (ii) use its best efforts to ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(q)) do not disclose such information to any person other than to other Authorized Recipients on a strictly need-to-know basis; and (iii) not and will ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(q)) do not purchase, sell or trade or alternatively, deal, directly or indirectly, in the H Shares or other securities or derivatives of the Company or its affiliates or associates in a manner that could result in any violation of the securities laws (including any insider trading provisions) of the United States, Hong Kong, the PRC or any other applicable jurisdiction relevant to such dealing;

- (r) the information contained in this Agreement, the draft Prospectus and the draft Preliminary Offering Circulars provided to UBS AM Singapore, on behalf of the Investors and/or its representatives on a confidential basis and any other material which may have been provided (whether in writing or verbally) to UBS AM Singapore, on behalf of the Investors and/or its representatives on a confidential basis may not be reproduced, disclosed, circulated or disseminated to any other person and such information and materials so provided are subject to change, updating, amendment and completion, and should not be relied upon by the Investor in determining whether to invest in the Investor Shares. For the avoidance of doubt:
  - (i) neither the draft Prospectus nor the draft Preliminary Offering Circular nor any other materials which may have been provided to UBS AM Singapore, on behalf of the Investors and/or its representatives constitutes an invitation or offer or the solicitation to acquire, purchase or subscribe for any securities in any jurisdiction where such offer, solicitation or sale is not permitted and nothing contained in either the draft Prospectus or the draft Preliminary Offering Circular or any other materials which may have been provided (whether in writing or verbally) to UBS AM Singapore, on behalf of the Investors and/or its representatives shall form the basis of any contract or commitment whatsoever;
  - (ii) no offers of, or invitations to subscribe for, acquire or purchase, any H Shares or other securities shall be made or received on the basis of the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) to UBS AM Singapore, on behalf of the Investors and/or its representatives; and
  - (iii) the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) or furnished to UBS AM Singapore, on behalf of the Investor, may be subject to further amendments subsequent to the entering into this Agreement and should not be relied upon by UBS AM Singapore, on behalf of the Investor, in determining whether to invest in the Investor Shares and UBS AM Singapore,

on behalf of the Investor, hereby consents to such amendments (if any) and waives its rights in connection with such amendments (if any);

- (s) this Agreement does not, collectively or separately, constitute an offer of securities for sale in the United States or any other jurisdictions in which such an offer would be unlawful;
- (t) neither UBS AM Singapore, on behalf of the Investor, nor any of its affiliates nor any person acting on its or their behalf has engaged or will engage in any directed selling efforts (within the meaning of Regulation S) with respect to the Investor Shares or any form of general solicitation or general advertising (as defined in Regulation D under the Securities Act) or in any manner involving a public offering (as defined in Section 4(2) of the Securities Act) made with respect to the Investor Shares;
- (u) it has been furnished with all information it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares and has been given the opportunity to ask questions and receive answers from the Company, the Joint Sponsors or the Overall Coordinators concerning the Company, the Investor Shares or other related matters it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares, and that the Company has made available to UBS AM Singapore, on behalf of the Investor, or its agents all documents and information in relation to an investment in the Investor Shares required by or on behalf of the Investor:
- (v) in making its investment decision, the Investor has relied and will rely only on information provided in the International Offering Circular issued by the Company and not on any other information (whether prepared by the Company, the Joint Sponsors, the Overall Coordinators or their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates or otherwise) which may have been furnished to UBS AM Singapore, on behalf of the Investor, by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators (including their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates) on or before the date hereof, and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates makes any representation and gives any warranty or undertaking as to the accuracy or completeness of any such information or materials not contained in the International Offering Circular and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and their affiliates has or will have any liability to the Investor or its directors, officers, employees, advisors, agents, representatives, associates, partners and affiliates resulting from its use of or reliance on such information or materials, or otherwise for any information not contained in the International Offering Circular;
- (w) none of the Joint Sponsors, the Overall Coordinators, the underwriters and their respective directors, officers, employees, subsidiaries, agents, associates, affiliates, representatives, partners and advisors has made any warranty, representation or recommendation to it as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, research and development, operations, prospects

or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith; and except as provided in the final International Offering Circular, none of the Company and its directors, officers, supervisors, employees, subsidiaries, agents, associates, affiliates, representatives and advisors has made any warranty, representation or recommendation to UBS AM Singapore, on behalf of the Investor, as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, operations, research and development, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith;

- (x) UBS AM Singapore, on behalf of the Investor, will comply with all restrictions (if any) applicable to it from time to time under this Agreement, the Listing Rules and any applicable Laws on the disposal by it (directly or indirectly), of any of the Relevant Shares in respect of which it is or will be (directly or indirectly) or is shown by the Prospectus to be the beneficial owner;
- (y) it has conducted its own investigation with respect to the Company, the Group, and the Investor Shares and the terms of the subscription of the Investor Shares provided in this Agreement, and has obtained its own independent advice (including tax, regulatory, financial, accounting, legal, currency and otherwise) to the extent it considers necessary or appropriate or otherwise has satisfied itself concerning, including the tax, regulatory, financial, accounting, legal, currency and otherwise related to the investment in the Investor Shares and as to the suitability thereof for the Investor, and has not relied, and will not be entitled to rely, on any advice (including tax, regulatory, financial, accounting, legal, currency and otherwise), due diligence review or investigation or other advice or comfort obtained or conducted (as the case may be) by or on behalf of the Company or any of the Joint Sponsors, the Overall Coordinators or the underwriters in connection with the Global Offering and none of the Company, the Joint Sponsors, the Overall Coordinators or their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives takes any responsibility as to any tax, regulatory, financial, accounting, legal, currency or other economic or other consequences of the subscription of the Investor Shares by the Investors or in relation to any dealings in the Investor Shares;
- (z) it understands that no public market now exists for the Investor Shares, and that the Company, the Joint Sponsors and the Overall Coordinators have made no assurances that a public or active market will ever exist for the Investor Shares;
- (aa) in the event that the Global Offering is delayed or terminated or is not completed for any reason, no liabilities of the Company, the Joint Sponsors, the Overall Coordinators or any of their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives to the Investor or its subsidiaries will arise;
- (bb) the Company, the Overall Coordinators will have absolute discretion to change or adjust (i) the number of H Shares to be issued under the Global Offering; (ii) the number of H Shares to be issued under the Hong Kong Public Offering and the International Offering, respectively; and (iii) other adjustment or re-allocation of H Shares being offered, the indicative offer price range set forth in the Public Documents and the Offer

Price as may be approved by the Stock Exchange and in compliance with applicable Laws:

- (cc) any trading in the H Shares is subject to compliance with applicable laws and regulations, including the restrictions on dealing in shares under the SFO, the Listing Rules, the Securities Act and any other applicable laws, regulations or relevant rules of any competent securities exchange;
- (dd) any offer, sale, pledge or other transfer made other than in compliance with the restrictions in this Agreement will not be recognized by the Company in respect of the Relevant Shares; and
- (ee) UBS AM Singapore, on behalf of the Investors has agreed that the payment for the Aggregate Investment Amount and the related Brokerage and Levies shall be made by 8:00 a.m. (Hong Kong time) on the Listing Date or such other date as agreed in accordance with clause 4.4.
- 6.2 UBS AM Singapore, on behalf of each of the Investors, further acknowledges, represents, warrants and undertakes to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) it has been duly incorporated and is validly existing under the Laws of its place of incorporation and that there has been no petition filed, order made or effective resolution passed for its bankruptcy, liquidation or winding up;
  - (b) it is qualified to receive and use the information under this Agreement (including, among others, this Agreement, the draft Prospectus and the draft Preliminary Offering Circular), which would not be contrary to all Laws applicable to the Investor or would require any registration or licensing within the jurisdiction that the Investor is in;
  - (c) it has the legal right and authority to own, use, lease and operate its assets and to conduct its business in the manner presently conducted;
  - (d) it has full power, authority and capacity, and has taken all actions (including obtaining all necessary consents, approvals and authorizations from any governmental and regulatory bodies or third parties) required to execute and deliver this Agreement, enter into and carry out the transactions as contemplated in this Agreement and perform its obligations under this Agreement;
  - (e) this Agreement has been duly authorized, executed and delivered by UBS AM Singapore, on behalf of the Investors, and constitutes a legal, valid and binding obligation of the Investor enforceable against it in accordance with the terms of this Agreement;
  - (f) it has taken, and will during the term of this Agreement, take all necessary steps to perform its obligations under this Agreement and to give effect to this Agreement and the transactions contemplated in this Agreement and to comply with all relevant Laws;
  - (g) all consents, approvals, authorizations, permissions and registrations (the "**Approvals**") under any relevant Laws applicable to the Investor and required to be obtained by the Investor in connection with the subscription for the Investor Shares under this

Agreement have been obtained and are in full force and effect and are not invalidated, revoked, withdrawn or set aside and none of the Approvals is subject to any condition precedent which has not been fulfilled or performed. All Approvals have not been withdrawn as at the date of this Agreement, nor is the Investor aware of any facts or circumstances which may render the Approvals to be invalidated, withdrawn or set aside. UBS AM Singapore, on behalf of the Investors, further agrees and undertakes to promptly notify the Company, the Joint Sponsors and the Overall Coordinators in writing if any of the Approvals ceases to be in full force and effect or is invalidated, revoked, withdrawn or set aside for any reason;

- (h) the execution and delivery of this Agreement by UBS AM Singapore in its capacity as the delegate of the investment manager of the Investors for and on behalf of the Investors, and its performance of this Agreement and the subscription for or acquisition of (as the case may be) the Investor Shares will not contravene or result in a contravention by it and the Investors of (i) the memorandum and articles of association or other constituent or constitutional documents of the Investor or (ii) the Laws of any jurisdiction to which the Investor is subject in respect of the transactions contemplated under this Agreement or which may otherwise be applicable to the Investor in connection with the Investor's subscription for or acquisition of (as the case may be) the Investor Shares or (iii) any agreement or other instrument binding upon the Investor or (iv) any judgment, order or decree of any Governmental Authority having jurisdiction over the Investor;
- (i) it has complied and will comply with all applicable Laws in all jurisdictions relevant to the subscription for the Investor Shares, including to provide information, or cause or procure to information be provided, either directly or indirectly through the Company, the Joint Sponsors and/or the Overall Coordinators, to the Stock Exchange, the SFC, the CSRC and/or any other governmental, public, monetary or regulatory authorities or bodies or securities exchange (collectively, the "Regulators"), and agrees and consents to the disclosure of, such information, in each case, as may be required by applicable Laws or requested by any of the Regulators from time to time (including, without limitation, (i) identity information of the Investor and its ultimate beneficial owner(s) and/or the person(s) ultimately responsible for the giving of the instruction relating to the subscription for the Investor Shares (including, without limitation, their respective names and places of incorporation); (ii) the transactions contemplated hereunder (including, without limitation, the details of subscription for the Investor Shares, the number of the Investor Shares, the Aggregate Investment Amount, and the lock-up restrictions under this Agreement); (iii) any swap arrangement or other financial or investment product involving the Investor Shares and the details thereof (including, without limitation, the identity information of the subscriber and its ultimate beneficial owner and the provider of such swap arrangement or other financial or investment product); and/or (iv) any connected relationship between the Investor or its beneficial owner(s) and associates on one hand and the Company and any of its shareholders on the other hand) (collectively, the "Investorrelated Information") within the time as requested by any of the Regulators. UBS AM Singapore, on behalf of the Investors further authorizes each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, advisors and representatives to disclose any Investor-related Information to such Regulators and/or in any Public Document or other announcement

- or document as required under the Listing Rules or applicable Laws or as requested by any relevant Regulators;
- (j) UBS AM Singapore, on behalf of the Investor, has such knowledge and experience in financial and business matters that (i) it is capable of evaluating the merits and risks of the prospective investment in the Investor Shares; (ii) it is capable of bearing the economic risks of such investment, including a complete loss of the investment in the Investor Shares; (iii) it has received all the information it considers necessary or appropriate for deciding whether to invest in the Investor Shares; and (iv) it is experienced in transactions of investing in securities of companies in a similar stage of development; its ordinary business is to buy or sell shares or debentures or it is a Professional Investor and by entering into this Agreement, it is not a client of any of the Joint Sponsors or the Overall Coordinators, the CMIs or the underwriters in connection with the transactions contemplated thereunder;
- (k) each Investor is subscribing for the Investor Shares as principal for its own account and for investment purposes and on a proprietary investment basis without a view to making distribution of any of the Investor Shares subscribed by it hereunder, and the Investor is not entitled to nominate any person to be a director or officer or supervisor of the Company;
- (l) the Investor is subscribing for the Investor Shares outside the United States in an "offshore transaction" within the meaning of Regulation S and it is not a U.S. Person;
- (m) the Investor is subscribing for the Investor Shares in a transaction exempt from, or not subject to, registration requirements under the Securities Act;
- to the best of its knowledge, each of the Investors and its beneficial owner(s) and/or (n) associates (i) are third parties independent of the Company; (ii) are not connected persons (as defined in the Listing Rules) or associates thereof of the Company and the Investor's subscription for the Investor Shares will not result in any of the Investors and its beneficial owner(s) becoming connected persons (as defined in the Listing Rules) of the Company notwithstanding any relationship between the Investors and any other party or parties which may be entering into (or have entered into) any other agreement or agreements referred to in this Agreement and will, immediately after completion of this Agreement, be independent of and not be acting in concert with (as defined in the Code on Takeovers and Mergers and Share Buy-backs promulgated by the SFC), any connected persons in relation to the control of the Company; (iii) have the financial capacity to meet all obligations arising under this Agreement; (iv) are not, directly or indirectly, financed, funded or backed by (a) any core connected person (as defined in the Listing Rules) of the Company or (b) the Company, any of the directors, supervisors, chief executive, largest shareholder, substantial shareholder(s) or existing shareholder(s) of the Company or any of its subsidiaries, or a close associate (as defined in the Listing Rules) of any of the them, and are not accustomed to take and have not taken any instructions from any such persons in relation to the acquisition, disposal, voting or other disposition of securities of the Company; and (v) have no connected relationship with the Company or any of its shareholders, unless otherwise disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing;

- (o) UBS AM Singapore, on behalf of the Investors, will subscribe for the Investor Shares using its own fund and it has not obtained and does not intend to obtain a loan or other form of financing to meet its payment obligations under this Agreement;
- (p) to the best of its knowledge, each of the Investors, its beneficial owner(s) and/or associates is not a "connected client" of any of the Joint Sponsors, the Overall Coordinators, the bookrunner(s), the lead manager(s), the CMIs, the underwriters of the Global Offering, the lead broker or any distributors. The terms "connected client", "lead broker" and "distributor" shall have the meanings ascribed to them in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;
- (q) each Investor's account is not managed by the relevant exchange participant (as defined in the Listing Rules) in pursuance of a discretionary managed portfolio agreement. The term "discretionary managed portfolio" shall have the meaning ascribed to it in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;
- (r) to the best of its knowledge, neither the Investors, their respective beneficial owner(s) nor, its associates is a director (including as a director within the preceding 12 months), or supervisor of the Company or its associates or a nominee of any of the foregoing;
- (s) save as previously notified to the Joint Sponsors and the Overall Coordinators in writing, to the best of its knowledge, neither UBS AM Singapore nor its beneficial owner(s) fall within (a) any of the placee categories (other than "cornerstone investor" and "connected client") as set out in the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface or the Listing Rules in relation to placees; or (b) any of the groups of placees that would be required under the Listing Rules (including but not limited to Rule 12.08A of the Listing Rules) to be identified in the Company's allotment results announcement;
- (t) UBS AM Singapore, on behalf of the Investor, has not entered and will not enter into any contractual arrangement with any "distributor" (as defined in Regulation S) with respect to the distribution of the H Shares, except with its affiliates or with the prior written consent of the Company;
- (u) the subscription for the Investor Shares will comply with the provisions of Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules and the applicable paragraphs of Chapter 4.15 of the Listing Guide;
- (v) the aggregate holding (directly and indirectly) of the Investor and its close associates (as defined in the Listing Rules) in the total issued share capital of the Company shall not be such as to cause the total securities of the Company held by the public (having the meaning under the Listing Rules) to fall below the percentage required by Rule 8.08 of the Listing Rules or as otherwise approved by the Stock Exchange;
- (w) to the best of its knowledge, none of the Investor, its beneficial owner(s) and/or, its associates is subscribing for the Investor Shares under this Agreement with any financing (direct or indirect) by any connected person of the Company, by any one of the Joint Sponsors, the Overall Coordinators, or by any one of the underwriters of the Global Offering; the Investor and each of its associates, if any, is independent of, and not connected with, the other investors who have participated or will participate in the Global Offering and any of their associates;

- (x) no agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) has been or shall be entered into or made between the Investor or its affiliates, directors, officers, employees or agents on the one hand and the Company or its largest shareholder, any member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents on the other hand;
- (y) except as provided for in this Agreement, the Investor has not entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares;
- (z) save as previously disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing, to the best of its knowledge, UBS AM Singapore, on behalf of the Investor, its beneficial owner(s) and/or, its associates have not entered and will not enter into any swap arrangement or other financial or investment product involving the Investor Shares; and
- (aa) to the best of its knowledge, neither the Investor nor any of its controlling shareholder(s), its associates and beneficial owners has applied for or placed an order through the book building process for any H Shares in the Global Offering other than pursuant to this Agreement unless otherwise permitted under the Listing Rules and the guidance set out in Chapter 4.15 of the Listing Guide, or pursuant to the waiver or consent granted by the Stock Exchange.
- 6.3 UBS AM Singapore, on behalf of the Investors, represents and warrants to the Company, the Joint Sponsors and the Overall Coordinators that the description set out in Schedule 2 in relation to it and the group of companies of which it is a member and all Investor-related Information provided to and/or as requested by the Regulators and/or any of the Company, the Joint Sponsors and the Overall Coordinators and their respective affiliates is true, complete and accurate in all respects and is not misleading. Without prejudice to the provisions of clause 6.1(b), UBS AM Singapore, on behalf of the Investors, irrevocably consents to the reference to and inclusion of their name and all or part of the description of this Agreement (including the description set out in Schedule 2) in the Public Documents, marketing and roadshow materials and such other announcements or displayed documents which may be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering, insofar as necessary in the sole opinion of the Company, the Joint Sponsors and the Overall Coordinators. UBS AM Singapore, on behalf of the Investors, undertakes to provide as soon as possible such further information and/or supporting documentation relating to them, their ownership and/or otherwise relating to the matters which may reasonably be requested by the Company, the Joint Sponsors and/or the Overall Coordinators to ensure their compliance with applicable Laws and/or companies or securities registration and/or the requests of competent Regulators including but not limited to the Stock Exchange, the SFC and the CSRC. UBS AM Singapore, on behalf of the Investors, hereby agrees that after reviewing the description in relation to it and the group of companies of which it is a member to be included in such drafts of the Public Documents and other marketing materials relating to the Global Offering from time to time provided to the Investor and making such amendments as may be reasonably required by the Investor (if any), the Investor shall be deemed to warrant that such description in relation to it and the group of companies of which it is a member is true, accurate and complete in all respects and is not misleading or deceptive.

- UBS AM Singapore, on behalf of the Investors, understands that the representations, warranties, undertakings, acknowledgements and confirmations in clauses 6.1 and 6.2 are required in connection with Hong Kong Laws and the securities laws of the United States, amongst others. UBS AM Singapore, on behalf of the Investors, acknowledges that the Company, the Joint Sponsors, the Overall Coordinators, the underwriters, and their respective subsidiaries, agents, affiliates and advisors, and others will rely upon the truth, completeness and accuracy of the warranties, undertakings, representations, acknowledgements and confirmations of UBS AM Singapore, on behalf of the Investors, set forth herein, and it agrees to notify the Company, the Joint Sponsors and the Overall Coordinators promptly in writing if any of the warranties, undertakings, representations, acknowledgements or confirmations herein ceases to be true, accurate and complete or becomes misleading or deceptive in any respect.
- 6.5 The Investor agrees and undertakes that the Investor will on demand fully and effectively indemnify and hold harmless, on an after tax basis, each of the Company, the Joint Sponsors, the Overall Coordinators and the underwriters of the Global Offering, each on its own behalf and on trust for their respective affiliates, any person who controls it within the meaning of the Securities Act as well as their respective officers, directors, supervisors, employees, staff, associates, partners, agents and representatives (collectively, the "Indemnified Parties"), against any and all losses, costs, expenses, claims, actions, liabilities, proceedings or damages which may be made or established against such Indemnified Party in connection with the subscription of the Investor Shares, the Investor Shares or this Agreement in any manner whatsoever, including a breach or an alleged breach of this Agreement or any act or omission or alleged act or omission hereunder, by or caused by the Investor or its officers, directors, employees, staff, affiliates, agents, representatives, associates or partners, and against any and all costs, charges, losses or expenses which any Indemnified Party may suffer or incur in connection with or disputing or defending any such claim, action or proceedings on the grounds of or otherwise arising out of or in connection therewith except for any losses, costs, expenses, claims, actions, liabilities, proceedings or damages suffered and incurred that are finally determined by a court or an arbitral tribunal of competent jurisdiction to resulted solely and directly from the gross negligence, willful misconduct or fraud on the part of such Indemnified Party.
- 6.6 Each of the acknowledgements, confirmations, representations, warranties and undertakings given by UBS AM Singapore, on behalf of the Investors, under clauses 6.1, 6.2, 6.3, 6.4 and 6.5 (as the case may be) shall be construed as a separate acknowledgement, confirmation, representation, warranty or undertaking and shall be deemed to be repeated on the Listing Date.
- 6.7 The Company represents, warrants and undertakes that:
  - (a) it has been duly incorporated and is validly existing under the laws of the PRC;
  - (b) it has full power, authority and capacity, and has taken all actions required to enter into and perform its obligations under this Agreement and this Agreement, when executed, will constitute its legal, valid and binding obligations;
  - subject to full payment and the Lock-up Period provided under clause 5.1, the Investor Shares will, when delivered to the Investor in accordance with clause 4.4, be fully paidup, freely transferable and free from all options, liens, charges, mortgages, pledges, claims, equities, encumbrances and other third-party rights and shall rank pari passu with the H Shares then in issue and to be listed on the Stock Exchange;

- (d) none of the Company and its largest shareholder, any member of the Group and their respective affiliates, directors, officers, supervisors, employees and agents have entered into any agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) with any of the Investors or its affiliates, directors, supervisors, officers, employees, agents or representatives; and
- (e) except as provided for in this Agreement, neither the Company or any member of the Group nor any of their respective affiliates, directors, officers, supervisors, employees, agents or representatives has entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares.
- 6.8 The Company acknowledges, confirms and agrees that the Investor will be relying on information contained in the International Offering Circular and that the Investor shall have the same rights in respect of the International Offering Circular as other investors purchasing H Shares in the International Offering.

# 7 TERMINATION

- 7.1 This Agreement may be terminated:
  - (a) in accordance with clauses 3.2, 4.5 or 4.7;
  - (b) solely by (i) the Company or (ii) the Joint Sponsors and the Overall Coordinators acting jointly, in the event that there is a material breach of this Agreement on the part of UBS AM Singapore, on behalf of the Investors, (or the wholly-owned subsidiary of any Investor in the case of transfer of Investor Shares pursuant to clause 5.2) (including a material breach of the representations, warranties, undertakings, acknowledgements and confirmations by UBS AM Singapore, on behalf of the Investor under this Agreement) on or before the closing of the International Offering (notwithstanding any provision to the contrary to this Agreement); or
  - (c) with the written consent of the Investor, the Company, the Joint Sponsors and the Overall Coordinators.
- 7.2 Without prejudice to clause 7.3, in the event that this Agreement is terminated in accordance with clause 7.1, the Company, the Joint Sponsors and the Overall Coordinators shall not be bound to proceed with their respective obligations under this Agreement (except for the confidentiality obligation under clause 8.1 set forth below) and the rights and liabilities of the Investor, the Company, the Joint Sponsors and the Overall Coordinators hereunder (except for the rights under clause 11 set forth below) shall cease and none of the Investor, the Company, the Joint Sponsors and the Overall Coordinators shall have any claim against any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (as applicable) without prejudice to the accrued rights or liabilities of any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators to any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (as applicable) in respect of the terms herein at or before such termination.
- 7.3 Notwithstanding the above, clause 6.5 and the indemnities given by the Investor herein, together with clauses 11, 12 and 13 shall survive notwithstanding the termination of this Agreement.

#### 8 ANNOUNCEMENTS AND CONFIDENTIALITY

- 8.1 Save as otherwise provided in this Agreement, none of the Parties shall disclose any information concerning this Agreement or the transactions contemplated herein or any other arrangement involving the Company, the Joint Sponsors, the Overall Coordinators, and UBS AM Singapore, on behalf of the Investors, without the prior written consent of the other Parties. Notwithstanding the foregoing, this Agreement may be disclosed by any Party:
  - (a) to the Stock Exchange, the SFC, the CSRC and/or other Regulators to which the Company, the Joint Sponsors and/or the Overall Coordinators is subject, and the background of UBS AM Singapore and the Investors, and the relationship between the Company and UBS AM Singapore, on behalf of the Investors, may be described in the Public Documents to be issued by or on behalf of the Company and marketing, roadshow materials and other announcements or displayed documents to be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering;
  - (b) to any of the Joint Sponsors and Overall Coordinators and to the legal and financial advisors, auditors, and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Parties, the Joint Sponsors and the Overall Coordinators provided that such Party shall (i) procure that each such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party is made aware and complies with all the confidentiality obligations set forth herein and (ii) remain responsible for any breach of such confidential obligations by such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party; and
  - (c) otherwise by any Party as may be required by any applicable Law, any Governmental Authority or body with jurisdiction over such Party (including the Stock Exchange, the SFC, and the CSRC) or stock exchange rules (including submitting this Agreement as a material contract to the Hong Kong Companies Registry for registration and making it available on display to the public in accordance with the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules) or any binding judgment, order or requirement of any competent Governmental Authority.
- 8.2 No other reference or disclosure shall be made regarding this Agreement or any ancillary matters hereto by UBS AM Singapore, on behalf of the Investors, except where UBS AM Singapore, on behalf of the Investors, shall have consulted the Company, the Joint Sponsors and the Overall Coordinators in advance to seek their prior written consent as to the principle, form and content of such disclosure.
- 8.3 The Company shall use its reasonable endeavors to provide for review by UBS AM Singapore, on behalf of the Investors, of any statement in any of the Public Documents which relates to this Agreement, the relationship between the Company and UBS AM Singapore, on behalf of the Investors, and the general background information on UBS AM Singapore and the Investors, prior to publication. UBS AM Singapore, on behalf of the Investors, shall cooperate with the Company, the Joint Sponsors and the Overall Coordinators to ensure that all references to it in such Public Documents are true, complete, accurate and not misleading or deceptive and that no material information about it is omitted from the Public Documents, and shall provide any

comments and verification documents promptly to the Company, the Joint Sponsors and the Overall Coordinators and their respective counsels.

UBS AM Singapore, on behalf of the Investors, undertakes promptly to provide all assistance reasonably required in connection with the preparation of any disclosure required to be made as referred to in clause 8.1 (including providing such further information and/or supporting documentation relating to it, its background information, its relationship with the Company, its ownership (including ultimate beneficial ownership) to the extent possible and/or otherwise relating to the matters referred thereto which may reasonably be required by the Company, the Joint Sponsors or the Overall Coordinators) to (i) update the description of UBS AM Singapore and the Investors in the Public Documents subsequent to the date of this Agreement and to verify such references, and (ii) enable the Company, the Joint Sponsors and/or the Overall Coordinators to comply with applicable companies or securities registration and/or the requests of competent Regulators, including the Stock Exchange, the SFC and the CSRC.

# 9 NOTICES

9.1 All notices delivered hereunder shall be in writing in either the English or Chinese language and shall be delivered in the manner required by clause 9.2 to the following addresses:

Party	Contact	Address
Company	Email:	No. 2 Xingang Road,
	ChenJ14@catl.com	Zhangwan Town, Jiaocheng District, Ningde City, Fujian Province, PRC
	Attention:	City, I ajian I Tovinice, I Re
	Mr. Chen Jin	
UBS AM	Email:	9 Penang Road, Singapore 238459
Singapore (in its capacity as	khashayar.surti@ubs.com	238439
the delegate of the investment	Attention:	
manager for and on behalf	Mr. Khashayar Surti	
of the Investors		
listed in		
Schedule 3)		
CICC	Email:	29/F, One International
	IB_Project_bright8@cicc.com.cn	Finance Centre, 1 Harbour View Street, Central, Hong
	Attention:	Kong
	Project Bright 8 Team	

CSCI	Email:	18/F, Two Exchange
		Square, 8 Connaught Place.
	Project.Bright8@csci.hk	Central, Hong Kong
	Project.Bright8.ECM@csci.hk	
	Attention:	
	Project Bright 8 Team	
JPM FE	Email:	28/F, Chater House, 8 Connaught Road Central,
	PROJECTBRIGHT8_WG@jpmorgan.com	Hong Kong
	PROJECTBRIGHT8_ECM@jpmorgan.com	
	Attention:	
	ECM/ECM Syndicate Desk (Project Bright 8 Team)	
JPM APAC	Email:	28/F, Chater House, 8
	PROJECTBRIGHT8_WG@jpmorgan.com	Connaught Road Central, Hong Kong
	PROJECTBRIGHT8_ECM@jpmorgan.com	
	Attention:	
	ECM/ECM Syndicate Desk (Project Bright 8 Team)	
BOFA	Email:	55/F, Cheung Kong Center,
	dg.project bright 8@bofa.com	2 Queen's Road Central,
	ug.project_origint_o@oora.com	Central, Hong Kong
	Attention:	
	Project Bright 8 Team	
GS	Email:	68/F, Cheung Kong Center,
	gs-bright8-core@gs.com	2 Queen's Road Central, Central, Hong Kong
	gs-bright8-ECM@gs.com	
	Attention:	
	Project Bright 8 Team	
MS	Email:	46/F, International Commerce Centre 1 Austin
L	<u> </u>	<u>.</u>

	pj_bright8_all@morganstanley.com  *Attention:*  Project Bright 8 Deal Team	Road West, Kowloon, Hong Kong
UBS	Email:  ol-gb+-project-bright-8@ubs.com  Attention:  Project Bright 8 (Global Banking)	52/F Two International Finance Centre, 8 Finance Street, Central, Hong Kong

Any notice delivered hereunder shall be delivered by hand or by email or by pre-paid post. Any notice shall be deemed to have been received, if delivered by hand, when delivered, if sent by email, immediately after the time sent (as recorded on the device from which the sender sent the email, irrespective of whether the email is acknowledged, unless the sender receives an automated message that the email is not delivered), and if sent by pre-paid post, (in the absence of evidence of earlier receipt) 48 hours after it was posted (or six days if sent by air mail). Any notice received on a day which is not a business day shall be deemed to be received on the next following business day.

# 10 GENERAL

- 10.1 Each of the Parties confirms and represents that this Agreement has been duly authorized, executed and delivered by it and constitutes its legal, valid and binding obligations and is enforceable against it in accordance with its terms. Except for such consents, approvals and authorizations as may be required by the Company to implement the Global Offering, no corporate, shareholder or other consents, approvals or authorizations are required by such Party for the performance of its obligations under this Agreement and each of the Parties further confirms that it can perform its obligations described hereunder.
- 10.2 The obligations of each of the Joint Sponsors and the Overall Coordinators as provided in this Agreement are several (and not joint or joint and several). None of the Joint Sponsors or the Overall Coordinators will be liable for any failure on the part of any of the other Joint Sponsors or Overall Coordinators to perform their respective obligations under this Agreement, and no such failure shall affect the rights of any other Joint Sponsor or Overall Coordinator to enforce the terms of this Agreement. Notwithstanding the foregoing, each of the Joint Sponsors and the Overall Coordinators shall be entitled to enforce any or all of its rights under this Agreement either alone or jointly with other Joint Sponsors or Overall Coordinators, to the extent permitted by applicable Laws.
- 10.3 Save for manifest error, calculations and determinations made in good faith by the Company and the Overall Coordinators shall be conclusive and binding with respect to the number of Investor Shares and the Offer Price and the amount of payment required to be made by the Investor pursuant to clause 4.2 for the purposes of this Agreement.
- 10.4 UBS AM Singapore, on behalf of the Investors, the Company and UBS shall cooperate with respect to any notifications to, or consents and/or approvals of, third parties which are or may be required for the purposes of or in connection with this Agreement.

- 10.5 No alteration to, or variation of, this Agreement shall be effective unless it is in writing and signed by or on behalf of all the Parties and in accordance with Clause 10.11.
- 10.6 This Agreement will be executed in the English language only.
- 10.7 Unless otherwise agreed by the relevant Parties in writing, each Party shall bear its own legal and professional fees, costs and expenses incurred in connection with this Agreement, save that stamp duty arising in respect of any of the transactions contemplated in this Agreement shall be borne by the relevant transferor/seller and the relevant transferee/buyer in equal shares.
- 10.8 Time shall be of the essence of this Agreement but any time, date or period referred to in this Agreement may be extended by mutual written agreement between the Parties with the written consent of the Joint Sponsors and the Overall Coordinators.
- 10.9 All provisions of this Agreement shall so far as they are capable of being performed or observed continue in full force and effect notwithstanding the Closing in accordance with clause 4 except in respect of those matters then already performed and unless they are terminated in accordance with this Agreement.
- 10.10 This Agreement constitutes the entire agreement and understanding between the Parties in connection with the investment in the Company by the Investor. This Agreement supersedes all prior promises, assurances, warranties, representations, communications, understandings and agreements relating to the subject matter hereof, whether written or oral.
- 10.11 To the extent otherwise set out in this clause 10.11, a person who is not a party to this Agreement has no right under the Contracts (Rights of Third Parties) Ordinance to enforce any term of this Agreement but this does not affect any rights or remedy of a third party which exists or is available apart from the Contracts (Rights of Third Parties) Ordinance:
  - (a) each of the Joint Sponsors and the Overall Coordinators may enforce (i) Clauses 2.2, 3, 4, 5, 6, 7 and 8, and (ii) any other term(s) of this Agreement which confers a benefit on such Joint Sponsors and/or the Overall Coordinators to the same extent as if they were a party to this Agreement.
  - (b) save as otherwise provided for in clause 3.2 where this Agreement shall be terminated forthwith or otherwise in accordance with clauses 4.5 or 4.7 where any of the Joint Sponsors, the Overall Coordinators and/or their respective affiliates may terminate this Agreement (in both cases without the written consent of all of the Joint Sponsors and the Overall Coordinators), this Agreement may not be terminated or rescinded, and any term may not be amended, varied or waived, without the written consent of all of the Joint Sponsors and the Overall Coordinators.
  - (c) Indemnified Parties may enforce and rely on clause 6.5 to the same extent as if they were a party to this Agreement. This Agreement may be terminated or rescinded and any term may be amended, varied or waived without the consent of those Indemnified Parties other than the Joint Sponsors and the Overall Coordinators.
- 10.12 Each of the Joint Sponsors and the Overall Coordinators has the power and is hereby authorized to delegate all or any of their relevant rights, duties, powers and discretions in such manner and on such terms as they think fit (with or without formality and without prior notice of any such delegation being required to be given to the Company or UBS AM Singapore, on behalf of the

Investors,) to any one or more of their affiliates. Such Overall Coordinator or Joint Sponsor shall, severally and not jointly nor jointly and severally, remain liable for all acts and omissions of any of its affiliates to which it delegates relevant rights, duties, powers and/or discretions pursuant to this sub-clause notwithstanding any such delegation.

- 10.13 No delay or failure by a Party to exercise or enforce (in whole or in part) any right provided by this Agreement or by law shall operate as a release or waiver of, or in any way limit, that Party's ability to further exercise or enforce that, or any other, right and no single or partial exercise of any such right or remedy shall preclude any other or further exercise of it or the exercise of any other right or remedy. The rights, powers and remedies provided in this Agreement are cumulative and not exclusive of any rights, powers and remedies (whether provided by law or otherwise). A waiver of any breach of any provision of this Agreement shall not be effective, or implied, unless that waiver is in writing and is signed by the Party against whom that waiver is claimed.
- 10.14 If at any time any provision of this Agreement is or becomes illegal, invalid or unenforceable in any respect under the law of any jurisdiction, that shall not affect or impair:
  - (a) the legality, validity or enforceability in that jurisdiction of any other provision of this Agreement; or
  - (b) the legality, validity or enforceability under the law of any other jurisdiction of that or any other provision of this Agreement.
- 10.15 This Agreement shall be binding upon, and inure solely to the benefit of the Parties and their respective heirs, executors, administrators, successors and permitted assigns, and no other person shall acquire or have any right under or by virtue of this Agreement. Except for the purposes of internal reorganization or restructuring, no Party may assign or transfer all or any part of the benefits of, or interest or right in or under this Agreement. Obligations under this Agreement shall not be assignable.
- 10.16 Without prejudice to all rights to claim against UBS AM Singapore, on behalf of the Investors, for all losses and damages suffered by the other Parties, if there is any breach of warranties made by UBS AM Singapore, on behalf of the Investors, on or before the Listing Date, the Company and the Joint Sponsors and the Overall Coordinators shall, notwithstanding any provision to the contrary to this Agreement, have the right to rescind this Agreement and all obligations of the Parties hereunder shall cease forthwith.
- 10.17 Each of the Parties undertakes with the other Parties that it shall execute and perform, and procure that it is executed and performed, such further documents and acts as may be required to give effect to the provisions of this Agreement.
- 10.18 Recognition of the U.S. Special Resolution Regimes:
  - (a) In the event that any Party who is a Covered Entity becomes subject to a proceeding under a U.S. Special Resolution Regime, the transfer from such Party of this Agreement, and any interest and obligation in or under this Agreement, will be effective to the same extent as the transfer would be effective under the U.S. Special Resolution Regime if this Agreement, and any such interest and obligation, were governed by the laws of the United States or a state of the United States.

- (b) In the event that any Party that is a Covered Entity or a BHC Act Affiliate of such Party becomes subject to a proceeding under a U.S. Special Resolution Regime, Default Rights under this Agreement that may be exercised against such Party are permitted to be exercised to no greater extent than such Default Rights could be exercised under the U.S. Special Resolution Regime if this Agreement were governed by the laws of the United States or a state of the United States.
- (c) As used herein,
  - (i) "BHC Act Affiliate" has the meaning assigned to the term "affiliate" in, and shall be interpreted in accordance with, 12 U.S.C. § 1841(k);
  - (ii) "Covered Entity" means any of the following:
    - (A) a "covered entity" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 252.82(b);
    - (B) a "covered bank" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 47.3(b); or
    - (C) a "covered FSI" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 382.2(b).
  - (iii) "Default Right" has the meaning assigned to that term in, and shall be interpreted in accordance with, 12 C.F.R. §§ 252.81, 47.2 or 382.1, as applicable; and
  - (iv) "U.S. Special Resolution Regime" means each of (i) the Federal Deposit Insurance Act and the regulations promulgated thereunder and (ii) Title II of the Dodd-Frank Wall Street Reform and Consumer Protection Act and the regulations promulgated thereunder.

#### 11 GOVERNING LAW AND JURISDICTION

- 11.1 This Agreement and the relationship between the Parties shall be governed by, and interpreted in accordance with, the laws of Hong Kong.
- 11.2 Any dispute, controversy or claim arising out of or in connection with this Agreement, or the breach, termination or invalidity thereof, shall be settled by arbitration in accordance with the Hong Kong International Arbitration Centre Administered Arbitration Rules in force as of the date of submitting the arbitration application. The place of arbitration shall be Hong Kong and the governing law of the arbitration proceedings shall be the laws of Hong Kong. There shall be three arbitrators and the language in the arbitration proceedings shall be English. The decision and award of the arbitral tribunal shall be final and binding on the parties and may be entered and enforced in any court having jurisdiction, and the parties irrevocably and unconditionally waive any and all rights to any form of appeal, review or recourse to any judicial authority, insofar as such waiver may be validly made. Notwithstanding the foregoing, the parties shall have the right to seek interim injunctive relief or other interim relief from a court of competent jurisdiction, before the arbitral tribunal has been appointed. Without prejudice to such provisional remedies as may be available under the jurisdiction of a national court, the arbitral tribunal shall have full authority to grant provisional remedies or order the

parties to request that a court modify or vacate any temporary or preliminary relief issued by a such court, and to award damages for the failure of any party to respect the arbitral tribunal's orders to that effect.

#### 12 **IMMUNITY**

12.1 To the extent that in any proceedings in any jurisdiction (including arbitration proceedings), UBS AM Singapore, on behalf of the Investors, has or can claim for itself or its assets, properties or revenues any immunity (on the grounds of sovereignty or crown status or otherwise) from any action, suit, proceeding or other legal process (including arbitration proceedings), from set-off or counterclaim, from the jurisdiction of any court, from service of process, from attachment to or in aid of execution of any judgment, decision, determination, order or award (including any arbitral award), or from other action, suit or proceeding for the giving of any relief or for the enforcement of any judgement, decision, determination, order or award (including any arbitral award) or to the extent that in any such proceedings there may be attributed to itself or its assets, properties or revenues any such immunity (whether or not claimed), UBS AM Singapore, on behalf of the Investors, hereby irrevocably and unconditionally waives and agrees not to plead or claim any such immunity in relation to any such proceedings.

# 13 PROCESS AGENT

- 13.1 UBS AM Singapore, on behalf of the Investors, irrevocably appoints UBS Asset Management (Hong Kong) Limited at 45/F & 47-52/F, Two International Finance Centre, 8 Finance Street, Central, Hong Kong, to receive, for it and on its behalf, service of process in the proceedings in Hong Kong. Such service shall be deemed completed on delivery to the process agent (whether or not it is forwarded to and received by the Investor).
- 13.2 If for any reason the process agent ceases to be able to act as such or no longer has an address in Hong Kong, UBS AM Singapore, on behalf of the Investors, irrevocably agrees to appoint a substitute process agent acceptable to the Company, the Joint Sponsors and the Overall Coordinators, and to deliver to the Company, the Joint Sponsors and the Overall Coordinators a copy of the new process agent's acceptance of that appointment, within 30 days thereof.

# 14 COUNTERPARTS

14.1 This Agreement may be executed in any number of counterparts by wet-ink or electronically, and by each Party hereto on separate counterparts. Each counterpart is an original, but all counterparts shall together constitute one and the same instrument. Delivery of an executed counterpart signature page of this Agreement by e-mail attachment (PDF) or telecopy shall be an effective mode of delivery.

**IN WITNESS** whereof each of the following parties has executed this Agreement by its duly authorized signatory on the date set out at the beginning.

For and on behalf of Contemporary Amperex Technology Co., Limited 宁德时代新能源科技股份有限公司

Name: Jiang Li (蒋理)

Title: Vice General Manager and Board Secretary

# FOR AND ON BEHALF OF:

# UBS ASSET MANAGEMENT (SINGAPORE) LTD.

(as the delegate of the investment manager for and on behalf of the Investors listed in Schedule 3)

By:

Name:

Yaw Juan Han

Title:

**Executive Director** 

Name:

Abel Koh

Title:

Director

# FOR AND ON BEHALF OF: UBS AG HONG KONG BRANCH

By:

Name: Chaoxiang Jia
Title: Executive Director

Name: Stella Chen Title: Director

# SCHEDULE 1 INVESTOR SHARES

#### **Number of Investor Shares**

The number of Investor Shares shall be equal to (1) Hong Kong dollar equivalent of US dollar 100,000,000 (calculated using the closing Hong Kong dollar: US dollar exchange rate quoted in the Prospectus (excluding Brokerage and the Levies which the Investor will pay in respect of the Investor Shares)) divided by (2) the Offer Price, rounded down to the nearest whole board lot of 100 H Shares.

Pursuant to paragraph 4.2 of Practice Note 18 to the Listing Rules, Chapter 4.14 of the Listing Guide and the waiver as granted by the Stock Exchange (if any), in the event of over-subscription under the Hong Kong Public Offering, the number of Investor Shares to be subscribed for by the Investor under this Agreement might be affected by the reallocation of H Shares between the International Offering and the Hong Kong Public Offering. If the total demand for H Shares in the Hong Kong Public Offering falls within the circumstances as set out in the section headed "Structure of the Global Offering – The Hong Kong Public Offering – Reallocation" in the final prospectus of the Company, the number of Investor Shares may be adjusted on a pro rata basis.

Further, the Joint Sponsors, the Overall Coordinators and the Company can adjust the number of Investor Shares in their sole discretion for the purpose of compliance with the relevant requirements under the Listing Rules including without limitation the public float requirements under Rule 8.08 of the Listing Rules and the placing guidelines set out in Appendix F1 to the Listing Rules.

# SCHEDULE 2 PARTICULARS OF UBS AM SINGAPORE

Place of incorporation: Singapore

Certificate of incorporation number: 199308367C

Company number: 199308367C

LEI number: 549300ZJ8PJOED45HZ43

Business address and telephone number and

contact person:

9 Penang Road, Singapore 238459

Principal activities: Investment management and advisory services

Ultimate controlling shareholder(s):

UBS Group AG

Place of incorporation of ultimate controlling

shareholder(s):

Switzerland

Business registration number and LEI number

of ultimate controlling shareholder(s):

CHE-395.345.924 / 549300SZJ9VS8SGXAN81

Principal activities of ultimate controlling

shareholder(s):

Banking

Shareholder and interests held:

UBS Asset Management AG, 100%

Relevant investor category(ies) (as required to be included on the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface in relation to placees): Cornerstone investor, connected client

Description of the Investor for insertion in the Prospectus:

UBS Asset Management (Singapore) Ltd. ("UBS AM Singapore"), a company incorporated in Singapore in December 1993, has entered into a cornerstone investment agreement with the Company and UBS AG Hong Kong Branch, in its capacity as the delegate of the investment manager for and on behalf of the following fund(s): (i) UBS (Lux) Equity Fund - Greater China (USD); (ii) UBS (Lux) Equity Fund -China Opportunity (USD); (iii) UBS (HK) Fund Series - China Opportunity Equity (USD); (iv) UBS (Lux) Equity SICAV - All China (USD); (v) UBS (Lux) Investment SICAV - China A Opportunity (USD); (vi) UBS (CAY) China A Opportunity; (vii) UBS (Lux) Key Selection SICAV - China Allocation Opportunity (USD); and (viii) certain other segregated accounts and mandates. As confirmed by UBS AM Singapore,

no single ultimate beneficial owner holds 30% or more interest in those funds.

UBS AM Singapore is a wholly owned subsidiary of UBS Asset Management AG, an investment management company, which is wholly ultimately owned by UBS Group AG, which is a company organized under Swiss law as a corporation that has issued shares of common stock to investors. UBS Group AG's shares are listed on the SIX Swiss Exchange (stock code: UBSG) and the New York Stock Exchange (stock code: UBS).

# SCHEDULE 3 THE INVESTOR(S)

	Investor(s)
1.	UBS (LUX) EQUITY FUND — GREATER CHINA (USD)
2.	UBS (LUX) EQUITY FUND — CHINA OPPORTUNITY (USD)
3.	UBS (HK) FUND SERIES — CHINA OPPORTUNITY EQUITY (USD)
4.	UBS (LUX) EQUITY SICAV — ALL CHINA (USD)
5.	UBS (LUX) INVESTMENT SICAV — CHINA A OPPORTUNITY (USD)
6.	UBS (CAY) CHINA A OPPORTUNITY
7.	UBS (LUX) KEY SELECTION SICAV — CHINA ALLOCATION OPPORTUNITY (USD)
8.	certain other segregated accounts and mandates

# CORNERSTONE INVESTMENT AGREEMENT

# MAY 8, 2025

# CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED

宁德时代新能源科技股份有限公司

AND

WT ASSET MANAGEMENT LIMITED

AND

GOLDMAN SACHS (ASIA) L.L.C.

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#### THIS AGREEMENT (this "Agreement") is made on May 8, 2025

#### **BETWEEN**:

- (1) CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED (宁德时代新能源科技股份有限公司), a joint stock company incorporated in the PRC with limited liability on December 16, 2011, having its registered office at No. 2 Xingang Road, Zhangwan Town Jiaocheng District, Ningde City, Fujian Province, PRC (the "Company");
- (2) WT ASSET MANAGEMENT LIMITED, a company incorporated in Hong Kong whose registered office is at 20/F, 8 Wyndham Street, Central, Hong Kong (the "Investor"); and
- (3) GOLDMAN SACHS (ASIA) L.L.C. of 68/F, Cheung Kong Center, 2 Queen's Road Central, Central, Hong Kong ("GS").

#### WHEREAS:

- (A) The Company has made an application for listing of its H Shares (as defined below) on the Stock Exchange (as defined below) by way of a global offering (the "Global Offering") comprising:
  - (i) a public offering by the Company for subscription of H Shares (subject to reallocation and the Offer Size Adjustment Option (as defined below)) by the public in Hong Kong (the "Hong Kong Public Offering"); and
  - (ii) a conditional placing of H Shares (subject to reallocation, the Offer Size Adjustment Option and the Over-allotment Option (as defined below) offered by the Company outside the United States to investors (including placing to professional and institutional investors in Hong Kong) in reliance on Regulation S (as defined below) under the Securities Act (as defined below) (the "International Offering").
- (B) CHINA INTERNATIONAL CAPITAL CORPORATION HONG KONG SECURITIES LIMITED ("CICC"), CHINA SECURITIES (INTERNATIONAL) CORPORATE FINANCE COMPANY LIMITED ("CSCI"), J.P. MORGAN SECURITIES (FAR EAST) LIMITED ("JPM FE") and MERRILL LYNCH (ASIA PACIFIC) LIMITED ("BOFA") are acting as the joint sponsors of the Global Offering (the "Joint Sponsors"), and CICC, CSCI, J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED ("JPM APAC"), BOFA, GS, MORGAN STANLEY ASIA LIMITED ("MS") and UBS AG HONG KONG BRANCH ("UBS")¹ are acting as the overall coordinators of the Global Offering (the "Overall Coordinators").
- (C) The Investor acts as the investment manager of certain funds listed in Schedule 3 hereto (the "Funds") under which the Investor shall manage, on a discretionary basis, the money, investments, and/or other assets of the Funds in accordance with their respective guidelines and restrictions, and wishes to procure the Funds to subscribe for the Investor Shares (as defined below) as part of the International Offering, subject to and on the basis of the terms and conditions set out in this Agreement.

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<sup>&</sup>lt;sup>1</sup> UBS AG HONG KONG BRANCH is incorporated in Switzerland with limited liability.

(D) It is intended that subject to mutual agreement on terms and conditions having been reached, the Overall Coordinators and underwriters (to be named in the International Underwriting Agreement) will enter into an underwriting agreement for the International Offering with the Company to, among others, conditionally underwrite the Investor Shares to be subscribed by the Funds hereunder.

#### IT IS AGREED as follows:

#### 1 DEFINITIONS AND INTERPRETATIONS

- 1.1 In this Agreement, including its schedules and recitals, each of the following words and expressions shall, unless the context requires otherwise, have the following meanings:
  - "affiliate" in relation to a particular individual or entity, unless the context otherwise requires, means any individual or entity which directly or indirectly, through one or more intermediaries, controls, or is controlled by, or is under common control with, the individual or entity specified. For the purposes of this definition, the term "control" (including the terms "controlling", "controlled by" and "under common control with") means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a person, whether through the ownership of voting securities, by contract, or otherwise;
  - "AFRC" means the Accounting and Financial Reporting Council of Hong Kong;
  - "Aggregate Investment Amount" means the amount equal to the Offer Price multiplied by the number of the Investor Shares;
  - "Approvals" has the meaning given to it in clause 6.2(g);
  - "associate/close associate" shall have the meaning ascribed to such term in the Listing Rules and "associates/close associates" shall be construed accordingly;
  - "Brokerage" means brokerage calculated as 1% of the Aggregate Investment Amount as required by paragraph 7(1) of Fees Rules (as defined under the Listing Rules);
  - "business day" means any day (other than Saturday and Sunday and a public holiday in Hong Kong) on which licensed banks in Hong Kong are generally open to the public in Hong Kong for normal banking business and on which the Stock Exchange is open for the business of dealing in securities;
  - "CCASS" means the Hong Kong Central Clearing and Settlement System established and operated by The Hong Kong Securities Clearing Company Limited;
  - "Closing" means closing of the subscription of the Investor Shares in accordance with the terms and conditions of this Agreement;
  - "CMI(s)" means the capital market intermediary(ies) appointed by the Company for the purpose of the Global Offering and shall have the meaning ascribed to such term in the Code of Conduct for Persons Licensed by or Registered with the SFC;
  - "Companies Ordinance" means the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time;

"Companies (Winding Up and Miscellaneous Provisions) Ordinance" means the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"connected person/core connected person" shall have the meaning ascribed to such term in the Listing Rules and "connected persons/core connected persons" shall be construed accordingly;

"connected relationship" shall have the meaning ascribed to such term and as construed under the CSRC Filing Rules;

"Contracts (Rights of Third Parties) Ordinance" means the Contracts (Rights of Third Parties) Ordinance (Chapter 623 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"controlling shareholder" shall, unless the context otherwise requires, have the meaning ascribed to such term in the Listing Rules and "controlling shareholders" shall be construed accordingly;

"CSRC" means the China Securities Regulatory Commission;

"CSRC Filing Rules" means the Trial Administrative Measures of Overseas Securities Offering and Listing by Domestic Companies (境内企业境外发行证券和上市管理试行办法) and supporting guidelines issued by the CSRC, as amended, supplemented or otherwise modified from time to time;

"Delayed Delivery Date" means, subject to the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become unconditional and not having been terminated, such later date as the Overall Coordinators shall notify the Investor in accordance with clause 4.3;

"dispose of" includes, in respect of any Relevant Shares, directly or indirectly;

- (i) offering, pledging, charging, selling, mortgaging, lending, creating, transferring, assigning or otherwise disposing of any legal or beneficial interest (including by the creation of or any agreement to create or selling or granting or agreeing to sell or grant any option or contract to purchase, subscribe for, lend or otherwise transfer or dispose of or any warrant or right to purchase, subscribe for, lend or otherwise transfer or dispose of, or purchasing or agreeing to purchase any option, contract, warrant or right to sell or creating any encumbrance over or agreeing to create any encumbrance over), either directly or indirectly, conditionally or unconditionally, or creating any third party right of whatever nature over, any legal or beneficial interest in the Relevant Shares or any other securities convertible into or exercisable or exchangeable for such Relevant Shares, or that represent the right to receive, such Relevant Shares, or agreeing or contracting to do so, whether directly or indirectly and whether conditionally or unconditionally; or
- (ii) entering into any swap or other arrangement that transfers to another, in whole or in part, any beneficial ownership of the Relevant Shares or any interest in them, or in any of the economic consequences or incidents of ownership of such Relevant Shares or such other securities or any interest in them; or

- (iii) entering into any other transaction directly or indirectly with the same economic effect as any of the foregoing transactions described in (i) and (ii) above; or
- (iv) agreeing or disclosing or contracting to, or publicly announcing an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise; and "disposal" shall be construed accordingly;

"FINI" shall have the meaning ascribed to such term to in the Listing Rules;

"Funds" has the meaning given to it in Schedule 3;

"Global Offering" has the meaning given to it in Recital (A);

"Governmental Authority" means any governmental, inter-governmental, regulatory or administrative commission, board, body, department, authority or agency, or any stock exchange, self-regulatory organization or other non-governmental regulatory authority, or any court, judicial body, tribunal or arbitrator, in each case whether national, central, federal, provincial, state, regional, municipal, local, domestic, foreign or supranational (including without limitation, the Stock Exchange, the SFC and the CSRC);

"Group" means the Company and all of its subsidiaries or, where the context so requires, in respect of the period before the Company became the holding company of its present subsidiaries, the business operated by such subsidiaries or their predecessors (as the case maybe);

"H Share(s)" means the ordinary share(s) in the share capital of the Company with a monial value of RMB1.00 each, which are to be subscribed for and traded in Hong Kong dollar, and for which an application has been made for listing and permission to trade on the Stock Exchange;

"HK\$" or "Hong Kong dollar" means the lawful currency of Hong Kong;

"Hong Kong" means the Hong Kong Special Administrative Region of the PRC;

"Hong Kong Public Offering" has the meaning given to it in Recital (A);

"Indemnified Parties" has the meaning given to it in clause 6.5, and "Indemnified Party" shall mean any one of them, as the context shall require;

"International Offering" has the meaning given to it in Recital (A);

"International Offering Circular" means the final offering circular expected to be issued by the Company to the prospective investors (including the Investor and the Funds) in connection with the International Offering;

"Investor-related Information" has the meaning given to it in clause 6.2(i);

- "Investor Shares" means the number of H Shares to be subscribed for by the Funds in the International Offering in accordance with the terms and conditions herein and as calculated in accordance with Schedule 1 and determined by the Company and the Overall Coordinators;
- "Laws" means all laws, statutes, legislation, ordinances, measures, rules, regulations, guidelines, guidance, decisions, opinions, notices, circulars, directives, requests, orders, judgments, decrees or rulings of any Governmental Authority (including without limitation, the Stock Exchange, the SFC and the CSRC) of all relevant jurisdictions;
- "Levies" means the SFC transaction levy of 0.0027% (or the prevailing transaction levy on the Listing Date), the Stock Exchange trading fee of 0.00565% (or the prevailing trading fee on the Listing Date) and the AFRC transaction levy of 0.00015% (or the prevailing transaction levy on the Listing Date), in each case, of the Aggregate Investment Amount;
- "Listing Date" means the date on which the H Shares are initially listed on the Main Board of the Stock Exchange;
- "Listing Guide" means the Guide for New Listing Applicants as published by the Stock Exchange, as amended, supplemented or otherwise modified from time to time;
- "Listing Rules" means the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, and the listing decisions, guidelines and other requirements of the Stock Exchange, each as amended, supplemented or otherwise modified from time to time;
- "Lock-up Period" has the meaning given to it in clause 5.1;
- "Offer Price" means the final Hong Kong dollar price per Share (exclusive of Brokerage and Levies) at which the H Shares are to be offered or sold pursuant to the Global Offering;
- "Over-allotment Option" has the meaning given to it in the International Offering Circular;
- "Offer Size Adjustment Option" means the option exercisable by the Company pursuant to which the Company may issue and allot additional H Shares at the Offer Price, to cover additional market demand;
- "Parties" means the named parties to this Agreement (including, for the avoidance of doubt, the Joint Sponsors and/or the Overall Coordinators, and the Investor on behalf of the Funds, as the context requires), and "Party" shall mean any one of them, as the context shall require;
- "PRC" means the People's Republic of China, excluding, for purposes of this Agreement only, Hong Kong, Macau Special Administrative Region of the PRC and Taiwan;
- "Preliminary Offering Circular" means the preliminary offering circular expected to be issued by the Company to the prospective investors (including the Investor and the Funds) in connection with the International Offering, as amended, supplemented or otherwise modified from time to time:
- "Professional Investor" has the meaning given to it in Part 1 of Schedule 1 to the SFO;
- "Prospectus" means the final prospectus to be issued in Hong Kong by the Company in connection with the Hong Kong Public Offering;

"Public Documents" means the Preliminary Offering Circular and the International Offering Circular for the International Offering, the Prospectus to be issued in Hong Kong by the Company for the Hong Kong Public Offering and such other documents and announcements which may be issued by the Company in connection with the Global Offering, each as amended, supplemented or otherwise modified from time to time;

"Regulation S" means Regulation S under the Securities Act;

"Regulators" has the meaning given to it in clause 6.2(i);

"Relevant Shares" means the Investor Shares subscribed for by the Funds pursuant to this Agreement, and any shares or other securities of or interests in the Company which are derived from the Investor Shares pursuant to any rights issue, capitalization issue or other form of capital reorganization (whether such transactions are to be settled in cash or otherwise);

"RMB" or "Renminbi" means Renminbi, the lawful currency of the PRC;

"Securities Act" means the United States Securities Act of 1933, as amended, supplemented or otherwise modified from time to time, and the rules and regulations promulgated thereunder;

"SFC" means The Securities and Futures Commission of Hong Kong;

"SFO" means the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"Stock Exchange" means The Stock Exchange of Hong Kong Limited;

"subsidiary" has the meaning given to it in the Companies Ordinance;

"U.S." and "United States" means the United States of America, its territories and possessions, any state of the United States and the District of Columbia;

"US\$" or "US dollar" means the lawful currency of the United States;

"underwriters" means the Hong Kong underwriters of the Hong Kong Public Offering and the international underwriters of the International Offering; and

"U.S. Person" has the meaning given to it in Regulation S under the Securities Act.

- 1.2 In this Agreement, unless the context otherwise requires:
  - (a) a reference to a "clause", "sub-clause" or "schedule" is a reference to a clause or subclause of or a schedule to this Agreement;
  - (b) the index, clause and schedule headings are inserted for convenience only and shall not affect the construction or interpretation of this Agreement;
  - (c) the recitals and schedules form an integral part of this Agreement and have the same force and effect as if expressly set out in the body of this Agreement and any reference to this Agreement shall include the recitals and schedules;

- (d) the singular number shall include the plural and vice versa and words importing one gender shall include the other gender;
- (e) a reference to this Agreement or another instrument includes any variation or replacement of either of them;
- (f) a reference to a statute, statutory provision, regulation or rule includes a reference:
  - (i) to that statute, provision, regulation or rule as from time to time consolidated, amended, supplemented, modified, re-enacted or replaced by any statute or statutory provision;
  - (ii) to any repealed statute, statutory provision, regulation or rule which it re-enacts (with or without modification); and
  - (iii) to any subordinate legislation made under it;
- (g) references to times of day and dates are, unless otherwise specified, to Hong Kong times and dates, respectively;
- (h) a reference to a "**person**" includes a reference to an individual, a firm, a company, a body corporate, an unincorporated association or an authority, a government, a state or agency of a state, a joint venture, association or partnership (whether or not having separate legal personality);
- (i) references to "include", "includes" and "including" shall be construed so as to mean include without limitation, includes without limitation and including without limitation, respectively; and
- (j) references to any legal term for any action, remedy, method or judicial proceeding, legal document, legal status, court, official or any legal concept or thing in respect of any jurisdiction other than Hong Kong is deemed to include what most nearly approximates in that jurisdiction to the relevant Hong Kong legal term.

### 2 INVESTMENT

- 2.1 Subject to the conditions referred to in clause 3 below being fulfilled (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) and other terms and conditions of this Agreement:
  - (a) the Investor will procure the Funds to subscribe for, and the Company will issue, allot and place and the Overall Coordinators will allocate and/or deliver (as the case may be) or cause to be allocated and/or delivered (as the case may be) to the Funds, in such proportion as the Investor shall confirm to the Company and the Overall Coordinators not later than five (5) business days prior to the Listing Date, the Investor Shares at the Offer Price under and as part of the International Offering and through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the relevant portion of the International Offering; and

- (b) the Investor will procure the Funds to pay the Aggregate Investment Amount, the Brokerage and the Levies in respect of the Investor Shares in accordance with clause 4.2.
- 2.2 The Company and the Overall Coordinators may in their sole discretion determine that delivery of all or a portion of the Investor Shares shall take place on the Delayed Delivery Date in accordance with clause 4.3.
- 2.3 The Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering) will determine, in such manner as they may agree, the Offer Price. The exact number of the Investor Shares will be finally determined by the Company and the Overall Coordinators in accordance with Schedule 1, and such determination will be conclusive and binding on the Investor and the Funds, save for manifest error.

### 3 CLOSING CONDITIONS

- 3.1 The Investor's obligation under this Agreement to procure the Funds to subscribe for, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares pursuant to clause 2.1 are conditional only upon each of the following conditions having been satisfied (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) at or prior to the Closing:
  - (a) the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become effective and unconditional (in accordance with their respective original terms or as subsequently waived or varied by agreement of the parties thereto) by no later than the time and date as specified in these underwriting agreements, and neither of the aforesaid underwriting agreements having been terminated;
  - (b) the Offer Price having been agreed upon between the Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering);
  - (c) the Listing Committee of the Stock Exchange having granted the approval for the listing of, and permission to deal in, the H Shares (including the Investor Shares) as well as other applicable waivers and approvals and such approval, permission or waiver having not been revoked prior to the commencement of dealings in the H Shares on the Stock Exchange;
  - (d) no Laws shall have been enacted or promulgated by any Governmental Authority which prohibits the consummation of the transactions contemplated in the Global Offering or herein and there shall be no orders or injunctions from a court of competent jurisdiction in effect precluding or prohibiting consummation of such transactions; and
  - (e) the representations, warranties, undertakings, acknowledgements and confirmations of the Investor (including those made on behalf of the Funds) under this Agreement are and will be accurate, true and complete in all respects and not misleading or deceptive and that there is no material breach of this Agreement on the part of the Investor.

- 3.2 If any of the conditions contained in clause 3.1 has not been fulfilled by the Investor or waived by the Company, the Joint Sponsors and the Overall Coordinators (except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) on or before the date that is one hundred and eighty (180) days after the date of this Agreement (or such other date as may be agreed in writing among the Company, the Investor, the Joint Sponsors and the Overall Coordinators), the obligation of the Investor to procure the Funds to purchase, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares shall cease and any amount paid by the Funds under this Agreement to any other party will be repaid to the Funds by such other party without interest as soon as commercially practicable and in any event no later than 30 days from the date of termination of this Agreement and this Agreement will terminate and be of no effect and all obligations and liabilities on the part of the Company, the Joint Sponsors and/or the Overall Coordinators shall cease and terminate; provided that termination of this Agreement pursuant to this clause 3.2 shall be without prejudice to the accrued rights or liabilities of any Party to the other Parties in respect of the terms herein at or before such termination. For the avoidance of doubt, nothing in this clause shall be construed as giving the Investor or the Funds the right to cure any breaches of the representations, warranties, undertakings, acknowledgements and confirmations given by the Investor (including those given by the Funds) under this Agreement during the period until the aforementioned date under this clause.
- 3.3 The Investor for itself and on behalf of the Funds acknowledges that there can be no guarantee that the Global Offering will be completed or will not be delayed or terminated or that the Offer Price will be within the indicative range set forth in the Public Documents, and no liability of the Company, the Joint Sponsors or the Overall Coordinators to the Investor or the Funds will arise if the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents. The Investor for itself and on behalf of the Funds hereby waives any right (if any) to bring any claim or action against the Company, the Joint Sponsors and/or the Overall Coordinators or their respective affiliates, directors, officers, supervisors, employees, partners, agents, advisors and representatives on the basis that the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents.

### 4 CLOSING

- 4.1 Subject to clause 3 and this clause 4, the Investor will procure the Funds to subscribe for the Investor Shares at the Offer Price pursuant to, and as part of, the International Offering and through the Overall Coordinators (and/or their respective affiliates) in their capacities as representatives of the international underwriters of the relevant portion of the International Offering. Accordingly, the Investor Shares will be subscribed for contemporaneously with the closing of the International Offering, or on the Delayed Delivery Date, at such time and in such manner as shall be determined by the Company and the Overall Coordinators.
- 4.2 Regardless of the time and manner of the delivery of the Investor Shares, the Investor shall procure the Funds to make full payment of the Aggregate Investment Amount, together with the related Brokerage and Levies (to such Hong Kong dollar bank account as may be notified

to the Investor by the Overall Coordinators) by same day value credit at or before 8:00 a.m. (Hong Kong time) on the Listing Date in Hong Kong dollars, by wire transfer in immediately available clear funds without any deduction or set-off to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators in writing no later than one (1) clear business day prior to the Listing Date, which notice shall include, among other things, the payment account details and the total amount payable by the Funds under this Agreement.

- 4.3 If the Company and the Overall Coordinators in their sole discretion determine that delivery of all or any part of the Investor Shares should be made on a date (the "Delayed Delivery Date") later than the Listing Date, the Overall Coordinators shall notify the Investor in writing (i) no later than two (2) business days prior to the Listing Date, the number of Investor Shares which will be deferred in delivery; and (ii) no later than two (2) business days prior to the actual Delayed Delivery Date, the Delayed Delivery Date, provided that the Delayed Delivery Date shall be no later than three (3) business days following the last day on which the Over-allotment Option may be exercised. Such determination by the Company and the Overall Coordinators will be conclusive and binding on the Investor. If the Investor Shares are to be delivered to the Funds on the Delayed Delivery Date, the Funds shall nevertheless pay for the Investor Shares as specified in clause 4.2.
- 4.4 Subject to due payment(s) for the Investor Shares being made in accordance with clause 4.2, delivery of the Investor Shares to the Funds, as the case may be, shall be made through CCASS by depositing the Investor Shares directly into CCASS for credit to such CCASS investor participant account or CCASS stock account as may be notified by the Investor to the Overall Coordinators in writing no later than two (2) business days prior to the Listing Date or the Delayed Delivery Date as determined in accordance with clause 4.3.
- 4.5 Without prejudice to clause 4.3, delivery of the Investor Shares may also be made in any other manner which the Company, the Joint Sponsors, the Overall Coordinators and the Investor may agree in writing, provided that, payment for the Investor Shares shall not be later than 8:00 a.m. (Hong Kong time) on the Listing Date regardless of the time and manner of the delivery of the Investor Shares.
- If payment of the Aggregate Investment Amount and the related Brokerage and Levies (whether in whole or in part) is not received or settled in the time and manner stipulated in this Agreement, the Company, the Joint Sponsors and the Overall Coordinators reserve the right, in their respective absolute discretions, to terminate this Agreement and in such event all obligations and liabilities on the part of the Company, the Joint Sponsors and the Overall Coordinators shall cease and terminate (but without prejudice to any claim which the Company, the Joint Sponsors and the Overall Coordinators may have against the Investor or the Funds arising out of its failure to comply with its obligations under this Agreement). The Investor and the Funds shall in any event be fully responsible for and shall indemnify, hold harmless and keep fully indemnified, on an after-tax basis, each of the Indemnified Parties against any loss and damages that they may suffer or incur arising out of or in connection with any failure on the part of the Investor to procure the Funds to pay or the failure of the Funds to pay for the Aggregate Investment Amount and the Brokerage and Levies in full in accordance with clause 6.5.
- 4.7 In the event that the requirement under Rule 8.08(3) of the Listing Rules, in which no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, cannot be satisfied, the Joint Sponsors, the Overall Coordinators and the Company shall have the right to adjust the allocation of the number of

Investor Shares to be subscribed by the Funds in their sole and absolute discretion to satisfy the requirement under Rule 8.08(3) of the Listing Rules.

None of the Company, the Joint Sponsors, the Overall Coordinators, and their respective 4.8 affiliates shall be liable (whether jointly or severally) for any failure or delay in the performance of its obligations under this Agreement and each of the Company, or the Joint Sponsors, the Overall Coordinators and their respective affiliates shall be entitled to terminate this Agreement if it is prevented or delayed from performing its obligations under this Agreement as a result of circumstances beyond control of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates (as the case may be), including, but not limited to, acts of God, flood, outbreak or escalations of diseases, epidemics or pandemics including but not limited to avian influenza, severe acute respiratory syndrome, H1N1 influenza, H5N1, MERS, Ebola virus and the COVID-19, declaration of a national, international, regional emergency, disaster, calamity, crisis, economic or comprehensive sanctions, explosion, earthquake, volcanic eruption, severe transport disruption, paralysis in government operation, public disorder, political instability or threat or escalation or outbreak of hostilities, war (whether declared or undeclared), terrorism, fire, riot, rebellion, civil commotion, strike, lockout, other industrial action, general failure of electricity or other supply, aircraft collision, accidental or mechanical or electrical breakdown, technical or computer failure or failure of any money transmission system, embargo, labour dispute and changes in any existing or future Laws, any existing or future act of governmental activity or the like.

### 5 RESTRICTIONS ON THE INVESTOR AND THE FUNDS

- 5.1 The Investor for itself and on behalf of the Funds agrees, covenants with and undertakes to the Company, the Joint Sponsors and the Overall Coordinators that without the prior written consent of each of the Company, the Joint Sponsors and the Overall Coordinators, the Investor will not, and will cause the Funds and its affiliates (as applicable) not to, whether directly or indirectly, at any time during the period commencing from (and inclusive of) the Listing Date and ending on (and inclusive of) the date falling six (6) months after the Listing Date (the "Lock-up Period"), directly or indirectly, (i) dispose of, in any way, any Relevant Shares or any interest in any company or entity holding any Relevant Shares, including any security that is convertible, exchangeable, exercisable or represents a right to receive the above securities, or agrees, enters into an agreement or publicly announces an intention to enter into such a transaction; (ii) allow itself to undergo a change of control (as defined in The Codes on Takeovers and Mergers and Share Buy-backs promulgated by the SFC) at the level of its ultimate beneficial owner; (iii) enter into any transactions directly or indirectly with the same economic effect as any aforesaid transaction; or (iv) agree or contract to, or publicly announce an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise. In the event of a disposal of any Relevant Shares at any time after the Lock-up Period, the Investor will notify the Company, the Joint Sponsors and the Overall Coordinators in writing promptly prior to the proposed disposal and will ensure that (a) such disposal will comply with all applicable Laws; and (b) the Investor will use its best endeavors to ensure that the disposal will not create a disorderly and false market in the H Shares.
- 5.2 The Investor (for itself and on behalf of the Funds) agrees and undertakes that, except with the prior written consent of the Company, the Joint Sponsors and the Overall Coordinators, the

aggregate holding (direct and indirect) of the Investor, the Funds and their respective close associates in the total issued share capital of the Company shall be less than 10% (or such other percentage as provided in the Listing Rules from time to time for the definition of "substantial shareholder") of the Company's entire issued share capital at all times and each of them would not become a core connected person of the Company within the meaning of the Listing Rules during the period of 12 months following the Listing Date and, further, that the AGGREGATE holding (direct and indirect) of the Investor, the Funds and their respective close associates (as defined under the Listing Rules) in the total issued share capital of the Company shall not be such as to cause the total securities of the Company held by the public (as contemplated in the Listing Rules and interpreted by the Stock Exchange, including but not limited to Rule 8.08) to fall below the required percentage set out in Rule 8.08 of the Listing Rules or such other percentage as may be approved by the Stock Exchange and applicable to the Company from time to time. The Investor agrees to notify the Company, the Joint Sponsors and the Overall Coordinators if it comes to its attention of any of the abovementioned situations.

- 5.3 The Investor (for itself and on behalf of the Funds) agrees that the Funds' holding of the Company's share capital is on a proprietary investment basis, and to, upon reasonable request by the Company, the Joint Sponsors and/or the Overall Coordinators, provide reasonable evidence to the Company, the Joint Sponsors and the Overall Coordinators showing that the Funds' holding of the Company's share capital is on a proprietary investment basis. The Investor shall not, and shall procure that none of the Funds, the Investor's and the Funds controlling shareholder(s), associates and their respective beneficial owners shall, apply for or place an order through the book building process for H Shares in the Global Offering (other than the Investor Shares) or make an application for H Shares in the Hong Kong Public Offering.
- 5.4 The Investor, the Funds and their respective affiliates, associates, directors, officers, employees, agents or representatives shall not accept or enter into any arrangement or agreement, including any side letter, which is inconsistent with, or in contravention of, the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide or other written guidance published by the Hong Kong regulators) with the Company, the largest shareholder of the Company, any other member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents.

# 6 ACKNOWLEDGEMENTS, REPRESENTATIONS, UNDERTAKINGS AND WARRANTIES

- 6.1 The Investor (for itself and on behalf of the Funds) acknowledges, represents, undertakes, warrants, agrees and confirms to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, agents, advisors, associates, partners and representatives makes no representation and gives no warranty or undertaking or guarantee that the Global Offering will proceed or be completed (within any particular time period or at all) or that the Offer Price will be within the indicative range set forth in the Public Documents, and will be under no liability whatsoever to the Investor in the event that the Global Offering is delayed, does not proceed or is not completed for any reason, or if the Offer Price is not within the indicative range set forth in the Public Documents;

- (b) this Agreement, the background information of the Investor and the Funds and the relationship and arrangements between the Parties contemplated by this Agreement will be required to be disclosed in the Public Documents and other marketing and roadshow materials for the Global Offering and that the Investor and the Funds will be referred to in the Public Documents and such other marketing and roadshow materials and announcements and, specifically, this Agreement will be a material contract required to be filed with regulatory authorities in Hong Kong and made available on display to the public in connection with the Global Offering or otherwise pursuant to the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules:
- (c) the information in relation to the Investor and the Funds as required to be submitted to the Stock Exchange under the Listing Rules or on FINI will be shared with the Company, the Stock Exchange, SFC and such other Governmental Authority as necessary and will be included in a consolidated placee list which will be disclosed on FINI to the Overall Coordinators involved in the Global Offering, and all such information is true, complete and accurate in all respects and is not misleading;
- (d) the Offer Price is to be determined solely and exclusively in accordance with the terms and conditions of the Global Offering and the Investor and the Funds shall not have any right to raise any objection thereto;
- (e) the Investor Shares will be subscribed for by the Funds through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the International Offering;
- (f) the Investor and the Funds will accept the Investor Shares on and subject to the terms and conditions of the memorandum and articles of association or other constituent or constitutional documents of the Company and this Agreement;
- (g) the number of Investor Shares may be affected by re-allocation of Shares between the International Offering and the Hong Kong Public Offering pursuant to Practice Note 18 of the Listing Rules or Chapter 4.14 of the Listing Guide or such other percentage as may be approved by the Stock Exchange and applicable to the Company from time to time;
- (h) the Joint Sponsors, the Overall Coordinators and the Company can adjust the allocation of the number of Investor Shares in their sole and absolute discretion for the purpose of satisfying Rule 8.08(3) of the Listing Rules which provide that no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, the minimum public float requirement under Rule 8.08(1)(a) of the Listing Rules or as otherwise approved by the Stock Exchange;
- (i) at or around the time of entering into this Agreement or at any time hereafter but before the closing of the International Offering, the Company, the Joint Sponsors and/or the Overall Coordinators have entered into, or may and/or propose to enter into, agreements for similar investments with one or more other investors as part of the International Offering;
- (j) none of the Company, the Joint Sponsors, the Overall Coordinators nor any of their respective subsidiaries, affiliates, agents, directors, officers, supervisors, employees,

partners or representatives nor any other party involved in the Global Offering assumes any responsibility for any tax, legal, currency, economic or other consequences of the acquisition of, or in relation to any dealings in, the Investor Shares;

- (k) the Investor Shares have not been and will not be registered under the Securities Act or the securities law of any state or other jurisdiction of the United States and may not be offered, resold, pledged or otherwise transferred directly or indirectly in the United States or to or for the account or benefit of any U.S. Person except pursuant to an effective registration statement or an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act, or in any other jurisdiction or for the account or benefit of any persons in any other jurisdictions except as allowed by applicable Laws of such jurisdiction;
- (l) [Reserved];
- (m) it understands and agrees that transfer of the Investor Shares may only be made outside the United States in an "offshore transaction" (as defined in Regulation S) in accordance with Regulation S and in each case, in accordance with any applicable securities laws of any state of the United States and any other jurisdictions, and any share certificate(s) representing the Investor Shares shall bear a legend substantially to such effect;
- (n) it understands that none of the Company, the Joint Sponsors, the Overall Coordinators or any of the international underwriters of the International Offering has made any representation as to the availability of any available exemption under the Securities Act for the subsequent reoffer, resale, pledge or transfer of the Investor Shares;
- (o) to the extent any of the Investor Shares are held by a subsidiary of any of the Funds, the Investor shall procure that this subsidiary remains a wholly-owned subsidiary of the Fund and continues to adhere to and abide by the terms and conditions hereunder for so long as such subsidiary continues to hold any of the Investor Shares before the expiration of the Lock- up Period;
- (p) each of the Investor and the Funds irrevocably waives to the fullest extent permitted by applicable Laws, any claims it may have against any of the Joint Sponsors, the Overall Coordinators, the underwriters and the Company, their respective affiliates, directors, officers, supervisors, employees, advisors and representatives arising out of or in connection with this Agreement and the Global Offering;
- (q) it has received (and may in the future receive) information that may constitute material, non-public information and/or inside information as defined in the SFO in connection with the Funds' and the Investor's investment in (and holding of) the Investor Shares, and it shall: (i) not disclose such information to any person other than to its affiliates, subsidiaries, directors, officers, employees, advisors and representatives (the "Authorized Recipients") on a strictly need-to-know basis for the sole purpose of evaluating its investment in the Investor Shares or otherwise required by Laws, until such information becomes public information through no fault on the part of the Investor, the Funds or any of their respective Authorized Recipients; (ii) use its best efforts to ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(q)) do not disclose such information to any person other than to other Authorized Recipients on a strictly need-to-know basis; and

- (iii) not and will ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(q)) do not purchase, sell or trade or alternatively, deal, directly or indirectly, in the H Shares or other securities or derivatives of the Company or its affiliates or associates in a manner that could result in any violation of the securities laws (including any insider trading provisions) of the United States, Hong Kong, the PRC or any other applicable jurisdiction relevant to such dealing;
- (r) the information contained in this Agreement, the draft Prospectus and the draft Preliminary Offering Circulars provided to the Investor and/or the Funds and/or their respective representatives on a confidential basis and any other material which may have been provided (whether in writing or verbally) to the Investor and/or the Funds and/or their respective representatives on a confidential basis may not be reproduced, disclosed, circulated or disseminated to any other person and such information and materials so provided are subject to change, updating, amendment and completion, and should not be relied upon by the Investor and/or the Funds in determining whether to invest in the Investor Shares. For the avoidance of doubt:
  - (i) neither the draft Prospectus nor the draft Preliminary Offering Circular nor any other materials which may have been provided to the Investor, the Funds and/or their respective representatives constitutes an invitation or offer or the solicitation to acquire, purchase or subscribe for any securities in any jurisdiction where such offer, solicitation or sale is not permitted and nothing contained in either the draft Prospectus or the draft Preliminary Offering Circular or any other materials which may have been provided (whether in writing or verbally) to the Investor, the Funds and/or their respective representatives shall form the basis of any contract or commitment whatsoever;
  - (ii) no offers of, or invitations to subscribe for, acquire or purchase, any H Shares or other securities shall be made or received on the basis of the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) to the Investor, the Funds and/or their respective representatives; and
  - (iii) the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) or furnished to the Investor and/or the Funds, may be subject to further amendments subsequent to the entering into this Agreement and should not be relied upon by the Investor and/or the Funds in determining whether to invest in the Investor Shares and each of the Investor and the Funds hereby consents to such amendments (if any) and waives its rights in connection with such amendments (if any);
- (s) this Agreement does not, collectively or separately, constitute an offer of securities for sale in the United States or any other jurisdictions in which such an offer would be unlawful;
- (t) neither the Investor, the Funds nor any of their respective affiliates nor any person acting on its or their behalf has engaged or will engage in any directed selling efforts (within the meaning of Regulation S) with respect to the Investor Shares or any form of general solicitation or general advertising (as defined in Regulation D under the

- Securities Act) or in any manner involving a public offering (as defined in Section 4(2) of the Securities Act) made with respect to the Investor Shares;
- (u) it has been furnished with all information it deems necessary or desirable to evaluate the merits and risks of the subscription of the Investor Shares and has been given the opportunity to ask questions and receive answers from the Company, the Joint Sponsors or the Overall Coordinators concerning the Company, the Investor Shares or other related matters it deems necessary or desirable to evaluate the merits and risks of the subscription of the Investor Shares, and that the Company has made available to the Investor and the Funds or their respective agents all documents and information in relation to an investment in the Investor Shares required by or on behalf of the Investor and the Funds;
- (v) in making its investment decision, each of the Investor and the Funds has relied and will rely only on information provided in the International Offering Circular issued by the Company and not on any other information (whether prepared by the Company, the Joint Sponsors, the Overall Coordinators or their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates or otherwise) which may have been furnished to the Investor and/or the Funds by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators (including their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates) on or before the date hereof, and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates makes any representation and gives any warranty or undertaking as to the accuracy or completeness of any such information or materials not contained in the International Offering Circular and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and their affiliates has or will have any liability to the Investor or the Funds or their respective directors, officers, employees, advisors, agents, representatives, associates, partners and affiliates resulting from their use of or reliance on such information or materials, or otherwise for any information not contained in the International Offering Circular;
- (w) none of the Joint Sponsors, the Overall Coordinators, the underwriters and their respective directors, officers, employees, subsidiaries, agents, associates, affiliates, representatives, partners and advisors has made any warranty, representation or recommendation to it as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, research and development, operations, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith; and except as provided in the final International Offering Circular, none of the Company and its directors, officers, supervisors, employees, subsidiaries, agents, associates, affiliates, representatives and advisors has made any warranty, representation or recommendation to the Investor or the Funds as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, operations, research and development, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith;

- (x) the Investor comply and will procure the Funds to comply with all restrictions (if any) applicable to it from time to time under this Agreement, the Listing Rules and any applicable Laws on the disposal by it (directly or indirectly), of any of the Relevant Shares in respect of which it is or will be (directly or indirectly) or is shown by the Prospectus to be the beneficial owner;
- it has conducted its own investigation with respect to the Company, the Group, and the (y) Investor Shares and the terms of the subscription of the Investor Shares provided in this Agreement, and has obtained its own independent advice (including tax, regulatory, financial, accounting, legal, currency and otherwise) to the extent it considers necessary or appropriate or otherwise has satisfied itself concerning, including the tax, regulatory, financial, accounting, legal, currency and otherwise related to the investment in the Investor Shares and as to the suitability thereof for the Investor and the Funds, and has not relied, and will not be entitled to rely, on any advice (including tax, regulatory, financial, accounting, legal, currency and otherwise), due diligence review or investigation or other advice or comfort obtained or conducted (as the case may be) by or on behalf of the Company or any of the Joint Sponsors, the Overall Coordinators or the underwriters in connection with the Global Offering and none of the Company, the Joint Sponsors, the Overall Coordinators or their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives takes any responsibility as to any tax, regulatory, financial, accounting, legal, currency or other economic or other consequences of the subscription of the Investor Shares by the Investor and/or the Funds in relation to any dealings in the Investor Shares;
- (z) it understands that no public market now exists for the Investor Shares, and that the Company, the Joint Sponsors and the Overall Coordinators have made no assurances that a public or active market will ever exist for the Investor Shares;
- (aa) in the event that the Global Offering is delayed or terminated or is not completed for any reason, no liabilities of the Company, the Joint Sponsors, the Overall Coordinators or any of their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives to the Investor, the Funds or their subsidiaries will arise;
- (bb) the Company, the Overall Coordinators will have absolute discretion to change or adjust (i) the number of H Shares to be issued under the Global Offering; (ii) the number of H Shares to be issued under the Hong Kong Public Offering and the International Offering, respectively; and (iii) other adjustment or re-allocation of H Shares being offered, the indicative offer price range set forth in the Public Documents and the Offer Price as may be approved by the Stock Exchange and in compliance with applicable Laws;
- (cc) any trading in the H Shares is subject to compliance with applicable laws and regulations, including the restrictions on dealing in shares under the SFO, the Listing Rules, the Securities Act and any other applicable laws, regulations or relevant rules of any competent securities exchange;
- (dd) any offer, sale, pledge or other transfer made other than in compliance with the restrictions in this Agreement will not be recognized by the Company in respect of the Relevant Shares; and

- (ee) the Investor has agreed that the payment for the Aggregate Investment Amount and the related Brokerage and Levies shall be made by 8:00 a.m. (Hong Kong time) on the Listing Date or such other date as agreed in accordance with clause 4.5.
- 6.2 The Investor for itself and on behalf of the Funds further acknowledges, represents, warrants and undertakes to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) each of the Investor and the Funds has been duly incorporated and is validly existing under the Laws of its place of incorporation and that there has been no petition filed, order made or effective resolution passed for its bankruptcy, liquidation or winding up;
  - (b) each of the Investor and the Funds is qualified to receive and use the information under this Agreement (including, among others, this Agreement, the draft Prospectus and the draft Preliminary Offering Circular), which would not be contrary to all Laws applicable to the Investor and the Funds or would require any registration or licensing within the jurisdiction that each of the Investor and the Funds is in;
  - (c) each of the Investor and the Funds has the legal right and authority to own, use, lease and operate its assets and to conduct its business in the manner presently conducted;
  - (d) each of the Investor and the Funds has full power, authority and capacity, and has taken all actions (including obtaining all necessary consents, approvals and authorizations from any governmental and regulatory bodies or third parties) required to execute and deliver this Agreement, enter into and carry out the transactions as contemplated in this Agreement and perform its obligations under this Agreement;
  - (e) this Agreement has been duly authorized, executed and delivered by the Investor and constitutes a legal, valid and binding obligation of the Investor (for itself and on behalf of the Funds) enforceable against it and the Funds in accordance with the terms of this Agreement;
  - (f) each of the Investor and the Funds has taken, and will during the term of this Agreement, take all necessary steps to perform its obligations under this Agreement and to give effect to this Agreement and the transactions contemplated in this Agreement and to comply with all relevant Laws;
  - all consents, approvals, authorizations, permissions and registrations (the "Approvals") under any relevant Laws applicable to the Investor and the Funds and required to be obtained by the Investor and the Funds in connection with the subscription for the Investor Shares under this Agreement have been obtained and are in full force and effect and are not invalidated, revoked, withdrawn or set aside and none of the Approvals is subject to any condition precedent which has not been fulfilled or performed. All Approvals have not been withdrawn as at the date of this Agreement, nor is the Investor or the Funds aware of any facts or circumstances which may render the Approvals to be invalidated, withdrawn or set aside. The Investor (for itself and on behalf of the Funds) further agrees and undertakes to promptly notify the Company, the Joint Sponsors and the Overall Coordinators in writing if any of the Approvals ceases to be in full force and effect or is invalidated, revoked, withdrawn or set aside for any reason;

- (h) the execution and delivery of this Agreement by the Investor (for itself and on behalf of the Funds), and its performance of this Agreement and the subscription for or acquisition of (as the case may be) the Investor Shares by the Investor and/or the Funds will not contravene or result in a contravention by the Investor or the Funds of (i) the memorandum and articles of association or other constituent or constitutional documents of the Investor or the Funds or (ii) the Laws of any jurisdiction to which the any of the Investor and the Funds is subject in respect of the transactions contemplated under this Agreement or which may otherwise be applicable to the Investor or the Funds in connection with the Funds' subscription for or acquisition of (as the case may be) the Investor Shares or (iii) any agreement or other instrument binding upon the Investor or the Funds or (iv) any judgment, order or decree of any Governmental Authority having jurisdiction over the Investor or the Funds;
- (i) each of the Investor and the Funds has complied and will comply with all applicable Laws in all jurisdictions relevant to the subscription for the Investor Shares, including to provide information, or cause or procure to information be provided, either directly or indirectly through the Company, the Joint Sponsors and/or the Overall Coordinators, to the Stock Exchange, the SFC, the CSRC and/or any other governmental, public, monetary or regulatory authorities or bodies or securities exchange (collectively, the "Regulators"), and agrees and consents to the disclosure of, such information, in each case, as may be required by applicable Laws or requested by any of the Regulators from time to time (including, without limitation, (i) identity information of the Investor, the Funds and their respective ultimate beneficial owner(s) and/or the person(s) ultimately responsible for the giving of the instruction relating to the subscription for the Investor Shares (including, without limitation, their respective names and places of incorporation); (ii) the transactions contemplated hereunder (including, without limitation, the details of subscription for the Investor Shares, the number of the Investor Shares, the Aggregate Investment Amount, and the lock-up restrictions under this Agreement); (iii) any swap arrangement or other financial or investment product involving the Investor Shares and the details thereof (including, without limitation, the identity information of the subscriber and its ultimate beneficial owner and the provider of such swap arrangement or other financial or investment product); and/or (iv) any connected relationship between the Investor, the Funds or their respective beneficial owner(s) and associates on one hand and the Company and any of its shareholders on the other hand) (collectively, the "Investor-related Information") within the time as requested by any of the Regulators. The Investor (for itself and on behalf of the Funds) further authorizes each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, advisors and representatives to disclose any Investor-related Information to such Regulators and/or in any Public Document or other announcement or document as required under the Listing Rules or applicable Laws or as requested by any relevant Regulators;
- (j) each of the Investor and the Funds has such knowledge and experience in financial and business matters that (i) it is capable of evaluating the merits and risks of the prospective investment in the Investor Shares; (ii) it is capable of bearing the economic risks of such investment, including a complete loss of the investment in the Investor Shares; (iii) it has received all the information it considers necessary or appropriate for deciding whether to invest in the Investor Shares; and (iv) it is experienced in transactions of investing in securities of companies in a similar stage of development; its or the Funds' ordinary business is to buy or sell shares or debentures or it is a

Professional Investor and by entering into this Agreement, it is not a client of any of the Joint Sponsors or the Overall Coordinators, the CMIs or the underwriters in connection with the transactions contemplated thereunder;

- (k) each of the Funds is subscribing for the Investor Shares as principal for its own account and for investment purposes and on a proprietary investment basis without a view to making distribution of any of the Investor Shares subscribed by it hereunder, and none of the Investor and the Funds is not entitled to nominate any person to be a director or officer or supervisor of the Company;
- (l) the Investor is subscribing for the Investor Shares outside the United States in an "offshore transaction" within the meaning of Regulation S and it is not a U.S. Person;
- (m) each of the Funds is subscribing for the Investor Shares in a transaction exempt from, or not subject to, registration requirements under the Securities Act;
- (n) the Investor, the Funds and their respective beneficial owner(s) and/or associates (i) are third parties independent of the Company; (ii) are not connected persons (as defined in the Listing Rules) or associates thereof of the Company and the Funds' subscription for the Investor Shares will not result in the Investor, the Funds and/or their respective and its beneficial owner(s) becoming connected persons (as defined in the Listing Rules) of the Company notwithstanding any relationship between the Investor, the Funds and any other party or parties which may be entering into (or have entered into) any other agreement or agreements referred to in this Agreement and will, immediately after completion of this Agreement, be independent of and not be acting in concert with (as defined in the Code on Takeovers and Mergers and Share Buy-backs promulgated by the SFC), any connected persons in relation to the control of the Company; (iii) have the financial capacity to meet all obligations arising under this Agreement; (iv) are not, directly or indirectly, financed, funded or backed by (a) any core connected person (as defined in the Listing Rules) of the Company or (b) the Company, any of the directors, supervisors, chief executive, largest shareholder, substantial shareholder(s) or existing shareholder(s) of the Company or any of its subsidiaries, or a close associate (as defined in the Listing Rules) of any of the them, and are not accustomed to take and have not taken any instructions from any such persons in relation to the acquisition, disposal, voting or other disposition of securities of the Company; and (v) have no connected relationship with the Company or any of its shareholders, unless otherwise disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing;
- (o) each of the Funds will subscribe for the Investor Shares using its own fund and it has not obtained and does not intend to obtain a loan or other form of financing to meet its payment obligations under this Agreement;
- (p) each of the Investor, the Funds and their respective beneficial owner(s) and/or associates is not a "connected client" of any of the Joint Sponsors, the Overall Coordinators, the bookrunner(s), the lead manager(s), the CMIs, the underwriters of the Global Offering, the lead broker or any distributors. The terms "connected client", "lead broker" and "distributor" shall have the meanings ascribed to them in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;
- (q) the account of each of the Funds and the Investor is not managed by the relevant exchange participant (as defined in the Listing Rules) in pursuance of a discretionary

- managed portfolio agreement. The term "discretionary managed portfolio" shall have the meaning ascribed to it in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;
- (r) neither the Investor, the Funds, their respective beneficial owner(s) nor their respective associates is a director (including as a director within the preceding 12 months), supervisor of the Company or its associates or a nominee of any of the foregoing;
- (s) save as previously notified to the Joint Sponsors and the Overall Coordinators in writing, neither the Investor, the Funds nor their respective beneficial owner(s) fall within (a) any of the placee categories (other than "cornerstone investor") as set out in the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface or the Listing Rules in relation to placees; or (b) any of the groups of placees that would be required under the Listing Rules (including but not limited to Rule 12.08A of the Listing Rules) to be identified in the Company's allotment results announcement:
- (t) the Investor and the Funds have not entered and will not enter into any contractual arrangement with any "distributor" (as defined in Regulation S) with respect to the distribution of the H Shares, except with its affiliates or with the prior written consent of the Company;
- (u) the subscription for the Investor Shares will comply with the provisions of Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules and the applicable paragraphs of Chapter 4.15 of the Listing Guide;
- (v) the aggregate holding (directly and indirectly) of the Funds and their respective close associates (as defined in the Listing Rules) in the total issued share capital of the Company shall not be such as to cause the total securities of the Company held by the public (having the meaning under the Listing Rules) to fall below the percentage required by Rule 8.08 of the Listing Rules or as otherwise approved by the Stock Exchange;
- (w) none of the Investor, the Funds, their respective beneficial owner(s) and/or associates is subscribing for the Investor Shares under this Agreement with any financing (direct or indirect) by any connected person of the Company, by any one of the Joint Sponsors, the Overall Coordinators, or by any one of the underwriters of the Global Offering; the Investor, the Funds and each of their respective associates, if any, is independent of, and not connected with, the other investors who have participated or will participate in the Global Offering and any of their associates;
- (x) no agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) has been or shall be entered into or made between the Investor, the Funds or their respective affiliates, directors, officers, employees or agents on the one hand and the Company or its largest shareholder, any member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents on the other hand;

- (y) except as provided for in this Agreement, the Investor and the Funds have not entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares;
- (z) save as previously disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing, the Investor, the Funds, their respective beneficial owner(s) and/or associates have not entered and will not enter into any swap arrangement or other financial or investment product involving the Investor Shares; and
- (aa) none of the Investor, the Funds or any of their respective controlling shareholder(s), associates and beneficial owners has applied for or placed an order through the book building process for any H Shares in the Global Offering other than pursuant to this Agreement.
- 6.3 The Investor (for itself and on behalf of the Funds) represents and warrants to the Company, the Joint Sponsors and the Overall Coordinators that the description set out in Schedule 2 in relation to, among others, it and the group of companies of which it is a member and all Investor-related Information provided to and/or as requested by the Regulators and/or any of the Company, the Joint Sponsors and the Overall Coordinators and their respective affiliates is true, complete and accurate in all respects and is not misleading. Without prejudice to the provisions of clause 6.1(b), the Investor (for itself and on behalf of the Funds) irrevocably consents to the reference to and inclusion of its and the Funds' respective names and all or part of the description of this Agreement (including the description set out in Schedule 2) in the Public Documents, marketing and roadshow materials and such other announcements or displayed documents which may be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering, insofar as necessary in the sole opinion of the Company, the Joint Sponsors and the Overall Coordinators. The Investor (for itself and on behalf of the Funds) undertakes to provide as soon as possible such further information and/or supporting documentation relating to it, the Funds, their respective ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters which may reasonably be requested by the Company, the Joint Sponsors and/or the Overall Coordinators to ensure their compliance with applicable Laws and/or companies or securities registration and/or the requests of competent Regulators including but not limited to the Stock Exchange, the SFC and the CSRC. The Investor (for itself and on behalf of the Funds) hereby agrees that after reviewing the description in relation to it, the Funds and the group of companies of which it is a member to be included in such drafts of the Public Documents and other marketing materials relating to the Global Offering from time to time provided to the Investor and making such amendments as may be reasonably required by the Investor (if any), the Investor (for itself and on behalf of the Funds) shall be deemed to warrant that such description in relation to it and the group of companies of which it is a member is true, accurate and complete in all respects and is not misleading or deceptive.
- 6.4 The Investor (for itself and on behalf of the Funds) understands that the representations, warranties, undertakings, acknowledgements and confirmations in clauses 6.1 and 6.2 are required in connection with Hong Kong Laws and the securities laws of the United States, amongst others. The Investor (for itself and on behalf of the Funds) acknowledges that the Company, the Joint Sponsors, the Overall Coordinators, the underwriters, and their respective subsidiaries, agents, affiliates and advisors, and others will rely upon the truth, completeness and accuracy of the Investor's warranties, undertakings, representations, acknowledgements and confirmations (including those given on behalf of the Funds) set forth herein, and it agrees

to notify the Company, the Joint Sponsors and the Overall Coordinators promptly in writing if any of the warranties, undertakings, representations, acknowledgements or confirmations herein ceases to be true, accurate and complete or becomes misleading or deceptive in any respect.

- 6.5 The Investor agrees and undertakes that the Investor and the Funds will on demand fully and effectively indemnify and hold harmless, on an after tax basis, each of the Company, the Joint Sponsors, the Overall Coordinators and the underwriters of the Global Offering, each on its own behalf and on trust for their respective affiliates, any person who controls it within the meaning of the Securities Act as well as their respective officers, directors, supervisors, employees, staff, associates, partners, agents and representatives (collectively, the "Indemnified Parties"), against any and all losses, costs, expenses, claims, actions, liabilities, proceedings or damages which may be made or established against such Indemnified Party in connection with the subscription of the Investor Shares, the Investor Shares or this Agreement in any manner whatsoever, including a breach or an alleged breach of this Agreement or any act or omission or alleged act or omission hereunder, by or caused by the Investor, the Funds or their respective officers, directors, employees, staff, affiliates, agents, representatives, associates or partners, and against any and all costs, charges, losses or expenses which any Indemnified Party may suffer or incur in connection with or disputing or defending any such claim, action or proceedings on the grounds of or otherwise arising out of or in connection therewith.
- Each of the acknowledgements, confirmations, representations, warranties and undertakings given by the Investor (including those given on behalf of the Funds) under clauses 6.1, 6.2, 6.3, 6.4 and 6.5 (as the case may be) shall be construed as a separate acknowledgement, confirmation, representation, warranty or undertaking and shall be deemed to be repeated on the Listing Date and, if applicable, the Delayed Delivery Date.
- 6.7 The Company represents, warrants and undertakes that:
  - (a) it has been duly incorporated and is validly existing under the laws of the PRC;
  - (b) it has full power, authority and capacity, and has taken all actions required to enter into and perform its obligations under this Agreement and this Agreement, when executed, will constitute its legal, valid and binding obligations;
  - subject to full payment and the Lock-up Period provided under clause 5.1, the Investor Shares will, when delivered to the Funds in accordance with clause 4.4, be fully paid-up, freely transferable and free from all options, liens, charges, mortgages, pledges, claims, equities, encumbrances and other third-party rights and shall rank pari passu with the H Shares then in issue and to be listed on the Stock Exchange;
  - (d) none of the Company and its largest shareholder, any member of the Group and their respective affiliates, directors, officers, supervisors, employees and agents have entered into any agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) with any of the Investor or its affiliates, directors, supervisors, officers, employees, agents or representatives; and
  - (e) except as provided for in this Agreement, neither the Company or any member of the Group nor any of their respective affiliates, directors, officers, supervisors, employees,

agents or representatives has entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares.

6.8 The Company acknowledges, confirms and agrees that the Investor will be relying on information contained in the International Offering Circular and that the Investor shall have the same rights in respect of the International Offering Circular as other investors purchasing H Shares in the International Offering.

### 7 TERMINATION

- 7.1 This Agreement may be terminated:
  - (a) in accordance with clauses 3.2, 4.6 or 4.8;
  - (b) solely by (i) the Company or (ii) the Joint Sponsors and the Overall Coordinators acting jointly, in the event that there is a material breach of this Agreement on the part of the Investor (or the Funds) (including a material breach of the representations, warranties, undertakings, acknowledgements and confirmations by the Investor (including those made on behalf of the Funds) under this Agreement) on or before the closing of the International Offering or, if applicable, the Delayed Delivery Date (notwithstanding any provision to the contrary to this Agreement); or
  - (c) with the written consent of the Investor, the Company, the Joint Sponsors and the Overall Coordinators.
- 7.2 Without prejudice to clause 7.3, in the event that this Agreement is terminated in accordance with clause 7.1, the Company, the Joint Sponsors and the Overall Coordinators shall not be bound to proceed with their respective obligations under this Agreement (except for the confidentiality obligation under clause 8.1 set forth below) and the rights and liabilities of the Investor, the Company, the Joint Sponsors and the Overall Coordinators hereunder (except for the rights under clause 11 set forth below) shall cease and none of the Investor, the Company, the Joint Sponsors and the Overall Coordinators shall have any claim against any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (as applicable) without prejudice to the accrued rights or liabilities of any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators to any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (as applicable) in respect of the terms herein at or before such termination.
- 7.3 Notwithstanding the above, clause 6.5 and the indemnities given by the Investor herein, together with clauses 11 and 12 shall survive notwithstanding the termination of this Agreement.

### 8 ANNOUNCEMENTS AND CONFIDENTIALITY

- 8.1 Save as otherwise provided in this Agreement, none of the Parties shall disclose any information concerning this Agreement or the transactions contemplated herein or any other arrangement involving the Company, the Joint Sponsors, the Overall Coordinators, and the Investor and/or the Funds without the prior written consent of the other Parties. Notwithstanding the foregoing, this Agreement may be disclosed by any Party:
  - (a) to the Stock Exchange, the SFC, the CSRC and/or other Regulators to which the Company, the Joint Sponsors and/or the Overall Coordinators is subject, and the

background of the Investor and the Funds and their relationship between the Company and the Investor and the Funds may be described in the Public Documents to be issued by or on behalf of the Company and marketing, roadshow materials and other announcements or displayed documents to be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering;

- (b) to any of the Joint Sponsors and Overall Coordinators and to the legal and financial advisors, auditors, and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Parties, the Joint Sponsors and the Overall Coordinators provided that such Party shall (i) procure that each such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party is made aware and complies with all the confidentiality obligations set forth herein and (ii) remain responsible for any breach of such confidential obligations by such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party; and
- (c) otherwise by any Party as may be required by any applicable Law, any Governmental Authority or body with jurisdiction over such Party (including the Stock Exchange, the SFC, and the CSRC) or stock exchange rules (including submitting this Agreement as a material contract to the Hong Kong Companies Registry for registration and making it available on display to the public in accordance with the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules) or any binding judgment, order or requirement of any competent Governmental Authority.
- 8.2 No other reference or disclosure shall be made regarding this Agreement or any ancillary matters hereto by the Investor or the Funds, except where the Investor shall have consulted the Company, the Joint Sponsors and the Overall Coordinators in advance to seek their prior written consent as to the principle, form and content of such disclosure.
- 8.3 The Company shall use its reasonable endeavors to provide for review by the Investor of any statement in any of the Public Documents which relates to this Agreement, the relationship between the Company and the Investor and the Funds and the general background information on the Investor and the Funds prior to publication. The Investor shall cooperate with the Company, the Joint Sponsors and the Overall Coordinators to ensure that all references to it and the Funds in such Public Documents are true, complete, accurate and not misleading or deceptive and that no material information about it or the Funds is omitted from the Public Documents, and shall provide any comments and verification documents promptly to the Company, the Joint Sponsors and the Overall Coordinators and their respective counsels.
- 8.4 The Investor (for itself and on behalf of each of the Funds) undertakes promptly to provide all assistance reasonably required in connection with the preparation of any disclosure required to be made as referred to in clause 8.1 (including providing such further information and/or supporting documentation relating to it, the Funds, their respective background information, their relationship with the Company, their ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters referred thereto which may reasonably be required by the Company, the Joint Sponsors or the Overall Coordinators) to (i) update the description of the Investor and the Funds in the Public Documents subsequent to the date of this Agreement and to verify such references, and (ii) enable the Company, the Joint Sponsors and/or the

Overall Coordinators to comply with applicable companies or securities registration and/or the requests of competent Regulators, including the Stock Exchange, the SFC and the CSRC.

# 9 NOTICES

9.1 All notices delivered hereunder shall be in writing in either the English or Chinese language and shall be delivered in the manner required by clause 9.2 to the following addresses:

Party	Contact	Address
Company	Email:	No. 2 Xingang Road,
	ChenJ14@catl.com	Zhangwan Town, Jiaocheng District, Ningde
	Attention:	City, Fujian Province, PRC
	Mr. Chen Jin	
Investor	Email:	20/F, 8 Wyndham Street, Central, Hong Kong
	legal@wt-cap.com	
	Attention:	
	Mr. Tongshu Wang	
CICC	Email:	29/F, One International Finance Centre, 1 Harbour View Street, Central, Hong
	IB_Project_bright8@cicc.com.cn	
	Attention:	Kong
	Project Bright 8 Team	
CSCI	Email:	18/F, Two Exchange Square, 8 Connaught Place. Central, Hong Kong
	Project.Bright8@csci.hk	
	Project.Bright8.ECM@csci.hk	
	Attention:	
	Project Bright 8 Team	
JPM FE	Email:	28/F, Chater House, 8
	PROJECTBRIGHT8_WG@jpmorgan.com	Connaught Road Central, Hong Kong
	PROJECTBRIGHT8_ECM@jpmorgan.com	
	Attention:	

	ECM/ECM Syndicate Desk (Project Bright 8 Team)	
JPM APAC	Email:  PROJECTBRIGHT8_WG@jpmorgan.com  PROJECTBRIGHT8_ECM@jpmorgan.com  Attention:  ECM/ECM Syndicate Desk (Project Bright 8 Team)	28/F, Chater House, 8 Connaught Road Central, Hong Kong
BOFA	Email:  dg.project_bright_8@bofa.com  Attention:  Project Bright 8 Team	55/F, Cheung Kong Center, 2 Queen's Road Central, Central, Hong Kong
GS	Email:  gs-bright8-core@gs.com  gs-bright8-ECM@gs.com  Attention:  Project Bright 8 Team	68/F, Cheung Kong Center, 2 Queen's Road Central, Central, Hong Kong
MS	Email:  pj_bright8_all@morganstanley.com  Attention:  Project Bright 8 Deal Team	46/F, International Commerce Centre 1 Austin Road West, Kowloon, Hong Kong
UBS	Email:  ol-gb+-project-bright-8@ubs.com  Attention:  Project Bright 8 (Global Banking)	52/F Two International Finance Centre, 8 Finance Street, Central, Hong Kong

Any notice delivered hereunder shall be delivered by hand or by email or by pre-paid post. Any notice shall be deemed to have been received, if delivered by hand, when delivered, if sent by email, immediately after the time sent (as recorded on the device from which the sender sent the email, irrespective of whether the email is acknowledged, unless the sender receives an automated message that the email is not delivered), and if sent by pre-paid post, (in the absence

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of evidence of earlier receipt) 48 hours after it was posted (or six days if sent by air mail). Any notice received on a day which is not a business day shall be deemed to be received on the next following business day.

### 10 GENERAL

- 10.1 Each of the Parties confirms and represents that this Agreement has been duly authorized, executed and delivered by it and constitutes its legal, valid and binding obligations and is enforceable against it in accordance with its terms. Except for such consents, approvals and authorizations as may be required by the Company to implement the Global Offering, no corporate, shareholder or other consents, approvals or authorizations are required by such Party for the performance of its obligations under this Agreement and each of the Parties further confirms that it can perform its obligations described hereunder.
- 10.2 The obligations of each of the Joint Sponsors and the Overall Coordinators as provided in this Agreement are several (and not joint or joint and several). None of the Joint Sponsors or the Overall Coordinators will be liable for any failure on the part of any of the other Joint Sponsors or Overall Coordinators to perform their respective obligations under this Agreement, and no such failure shall affect the rights of any other Joint Sponsor or Overall Coordinator to enforce the terms of this Agreement. Notwithstanding the foregoing, each of the Joint Sponsors and the Overall Coordinators shall be entitled to enforce any or all of its rights under this Agreement either alone or jointly with other Joint Sponsors or Overall Coordinators, to the extent permitted by applicable Laws.
- 10.3 Save for manifest error, calculations and determinations made in good faith by the Company and the Overall Coordinators shall be conclusive and binding with respect to the number of the Investor Shares and the Offer Price and the amount of payment required to be made by the Funds pursuant to clause 4.2 for the purposes of this Agreement.
- 10.4 The Investor, the Company and GS shall, and the Investor shall procure the Funds to, cooperate with respect to any notifications to, or consents and/or approvals of, third parties which are or may be required for the purposes of or in connection with this Agreement.
- 10.5 No alteration to, or variation of, this Agreement shall be effective unless it is in writing and signed by or on behalf of all the Parties and in accordance with Clause 10.11.
- 10.6 This Agreement will be executed in the English language only.
- 10.7 Unless otherwise agreed by the relevant Parties in writing, each Party shall bear its own legal and professional fees, costs and expenses incurred in connection with this Agreement, save that stamp duty arising in respect of any of the transactions contemplated in this Agreement shall be borne by the relevant transferor/seller and the relevant transferee/buyer in equal shares.
- 10.8 Time shall be of the essence of this Agreement but any time, date or period referred to in this Agreement may be extended by mutual written agreement between the Parties with the written consent of the Joint Sponsors and the Overall Coordinators.
- 10.9 All provisions of this Agreement shall so far as they are capable of being performed or observed continue in full force and effect notwithstanding the Closing in accordance with clause 4 except in respect of those matters then already performed and unless they are terminated in accordance with this Agreement.

- 10.10 This Agreement constitutes the entire agreement and understanding between the Parties in connection with the investment in the Company by the Investor and the Funds. This Agreement supersedes all prior promises, assurances, warranties, representations, communications, understandings and agreements relating to the subject matter hereof, whether written or oral.
- 10.11 To the extent otherwise set out in this clause 10.11, a person who is not a party to this Agreement has no right under the Contracts (Rights of Third Parties) Ordinance to enforce any term of this Agreement but this does not affect any rights or remedy of a third party which exists or is available apart from the Contracts (Rights of Third Parties) Ordinance:
  - (a) each of the Joint Sponsors and the Overall Coordinators may enforce (i) Clauses 3, 4, 5, 6, 7 and 8, and (ii) any other term(s) of this Agreement which confers a benefit on such Joint Sponsors and/or the Overall Coordinators to the same extent as if they were a party to this Agreement.
  - (b) save as otherwise provided for in clause 3.2 where this Agreement shall be terminated forthwith or otherwise in accordance with clauses 4.6 or 4.8 where any of the Joint Sponsors, the Overall Coordinators and/or their respective affiliates may terminate this Agreement (in both cases without the written consent of all of the Joint Sponsors and the Overall Coordinators), this Agreement may not be terminated or rescinded, and any term may not be amended, varied or waived, without the written consent of all of the Joint Sponsors and the Overall Coordinators.
  - (c) Indemnified Parties may enforce and rely on clause 6.5 to the same extent as if they were a party to this Agreement. This Agreement may be terminated or rescinded and any term may be amended, varied or waived without the consent of those Indemnified Parties other than the Joint Sponsors and the Overall Coordinators.
- 10.12 Each of the Joint Sponsors and the Overall Coordinators has the power and is hereby authorized to delegate all or any of their relevant rights, duties, powers and discretions in such manner and on such terms as they think fit (with or without formality and without prior notice of any such delegation being required to be given to the Company or the Investor) to any one or more of their affiliates. Such Overall Coordinator or Joint Sponsor shall, severally and not jointly nor jointly and severally, remain liable for all acts and omissions of any of its affiliates to which it delegates relevant rights, duties, powers and/or discretions pursuant to this sub-clause notwithstanding any such delegation.
- 10.13 No delay or failure by a Party to exercise or enforce (in whole or in part) any right provided by this Agreement or by law shall operate as a release or waiver of, or in any way limit, that Party's ability to further exercise or enforce that, or any other, right and no single or partial exercise of any such right or remedy shall preclude any other or further exercise of it or the exercise of any other right or remedy. The rights, powers and remedies provided in this Agreement are cumulative and not exclusive of any rights, powers and remedies (whether provided by law or otherwise). A waiver of any breach of any provision of this Agreement shall not be effective, or implied, unless that waiver is in writing and is signed by the Party against whom that waiver is claimed.
- 10.14 If at any time any provision of this Agreement is or becomes illegal, invalid or unenforceable in any respect under the law of any jurisdiction, that shall not affect or impair:

- (a) the legality, validity or enforceability in that jurisdiction of any other provision of this Agreement; or
- (b) the legality, validity or enforceability under the law of any other jurisdiction of that or any other provision of this Agreement.
- 10.15 This Agreement shall be binding upon, and inure solely to the benefit of the Parties and their respective heirs, executors, administrators, successors and permitted assigns, and no other person shall acquire or have any right under or by virtue of this Agreement. Except for the purposes of internal reorganization or restructuring, no Party may assign or transfer all or any part of the benefits of, or interest or right in or under this Agreement. Obligations under this Agreement shall not be assignable.
- 10.16 Without prejudice to all rights to claim against the Investor and the Funds for all losses and damages suffered by the other Parties, if there is any breach of warranties made by the Investor (including those made on behalf of the Funds) on or before the Listing Date or the Delayed Delivery Date (if applicable), the Company and the Joint Sponsors and the Overall Coordinators shall, notwithstanding any provision to the contrary to this Agreement, have the right to rescind this Agreement and all obligations of the Parties hereunder shall cease forthwith.
- 10.17 Each of the Parties undertakes with the other Parties that it shall execute and perform, and procure that it is executed and performed, such further documents and acts as may be required to give effect to the provisions of this Agreement.
- 10.18 Recognition of the U.S. Special Resolution Regimes:
  - (a) In the event that any Party who is a Covered Entity becomes subject to a proceeding under a U.S. Special Resolution Regime, the transfer from such Party of this Agreement, and any interest and obligation in or under this Agreement, will be effective to the same extent as the transfer would be effective under the U.S. Special Resolution Regime if this Agreement, and any such interest and obligation, were governed by the laws of the United States or a state of the United States.
  - (b) In the event that any Party that is a Covered Entity or a BHC Act Affiliate of such Party becomes subject to a proceeding under a U.S. Special Resolution Regime, Default Rights under this Agreement that may be exercised against such Party are permitted to be exercised to no greater extent than such Default Rights could be exercised under the U.S. Special Resolution Regime if this Agreement were governed by the laws of the United States or a state of the United States.
  - (c) As used herein,
    - (i) "BHC Act Affiliate" has the meaning assigned to the term "affiliate" in, and shall be interpreted in accordance with, 12 U.S.C. § 1841(k);
    - (ii) "Covered Entity" means any of the following:
      - (A) a "covered entity" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 252.82(b);

- (B) a "covered bank" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 47.3(b); or
- (C) a "covered FSI" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 382.2(b).
- (iii) "Default Right" has the meaning assigned to that term in, and shall be interpreted in accordance with, 12 C.F.R. §§ 252.81, 47.2 or 382.1, as applicable; and
- (iv) "U.S. Special Resolution Regime" means each of (i) the Federal Deposit Insurance Act and the regulations promulgated thereunder and (ii) Title II of the Dodd-Frank Wall Street Reform and Consumer Protection Act and the regulations promulgated thereunder.

### 11 GOVERNING LAW AND JURISDICTION

- 11.1 This Agreement and the relationship between the Parties shall be governed by, and interpreted in accordance with, the laws of Hong Kong.
- 11.2 Any dispute, controversy or claim arising out of or in connection with this Agreement, or the breach, termination or invalidity thereof, shall be settled by arbitration in accordance with the Hong Kong International Arbitration Centre Administered Arbitration Rules in force as of the date of submitting the arbitration application. The place of arbitration shall be Hong Kong and the governing law of the arbitration proceedings shall be the laws of Hong Kong. There shall be three arbitrators and the language in the arbitration proceedings shall be English. The decision and award of the arbitral tribunal shall be final and binding on the parties and may be entered and enforced in any court having jurisdiction, and the parties irrevocably and unconditionally waive any and all rights to any form of appeal, review or recourse to any judicial authority, insofar as such waiver may be validly made. Notwithstanding the foregoing, the parties shall have the right to seek interim injunctive relief or other interim relief from a court of competent jurisdiction, before the arbitral tribunal has been appointed. Without prejudice to such provisional remedies as may be available under the jurisdiction of a national court, the arbitral tribunal shall have full authority to grant provisional remedies or order the parties to request that a court modify or vacate any temporary or preliminary relief issued by a such court, and to award damages for the failure of any party to respect the arbitral tribunal's orders to that effect.

### 12 IMMUNITY

12.1 To the extent that in any proceedings in any jurisdiction (including arbitration proceedings), the Investor or any of the Funds has or can claim for itself or its assets, properties or revenues any immunity (on the grounds of sovereignty or crown status or otherwise) from any action, suit, proceeding or other legal process (including arbitration proceedings), from set-off or counterclaim, from the jurisdiction of any court, from service of process, from attachment to or in aid of execution of any judgment, decision, determination, order or award (including any arbitral award), or from other action, suit or proceeding for the giving of any relief or for the enforcement of any judgement, decision, determination, order or award (including any arbitral award) or to the extent that in any such proceedings there may be attributed to itself or its assets, properties or revenues any such immunity (whether or not claimed), the Investor (for itself and

on behalf of each of the Funds) hereby irrevocably and unconditionally waives and agrees not to plead or claim any such immunity in relation to any such proceedings.

### 13 COUNTERPARTS

13.1 This Agreement may be executed in any number of counterparts by wet-ink or electronically, and by each Party hereto on separate counterparts. Each counterpart is an original, but all counterparts shall together constitute one and the same instrument. Delivery of an executed counterpart signature page of this Agreement by e-mail attachment (PDF) or telecopy shall be an effective mode of delivery.

**IN WITNESS** whereof each of the following parties has executed this Agreement by its duly authorized signatory on the date set out at the beginning.

For and on behalf of Contemporary Amperex Technology Co., Limited 宁德时代新能源科技股份有限公司

Name: Jiang Li (蒋理)

Title: Vice General Manager and Board Secretary

# FOR AND ON BEHALF OF: WT ASSET MANAGEMENT LIMITED

By:

Name: Mr. Tongshu Wang

Title: Director

# FOR AND ON BEHALF OF: GOLDMAN SACHS (ASIA) L.L.C.

(Incorporated in Delaware, U.S.A. with limited liability)

By:

Name: Darius Naraghi
Title: Managing Director

### SCHEDULE 1 INVESTOR SHARES

#### **Number of Investor Shares**

The number of Investor Shares shall be equal to (1) Hong Kong dollar equivalent of US dollar 100,000,000 (calculated using the closing Hong Kong dollar: US dollar exchange rate quoted in the Prospectus (excluding Brokerage and the Levies which the Funds will pay in respect of the Investor Shares)) divided by (2) the Offer Price, rounded down to the nearest whole board lot of 100 H Shares.

Pursuant to paragraph 4.2 of Practice Note 18 to the Listing Rules, Chapter 4.14 of the Listing Guide and the waiver as granted by the Stock Exchange (if any), in the event of over-subscription under the Hong Kong Public Offering, the number of Investor Shares to be subscribed for by the Funds under this Agreement might be affected by the reallocation of H Shares between the International Offering and the Hong Kong Public Offering. If the total demand for H Shares in the Hong Kong Public Offering falls within the circumstances as set out in the section headed "Structure of the Global Offering – The Hong Kong Public Offering – Reallocation" in the final prospectus of the Company, the number of Investor Shares may be adjusted on a pro rata basis.

Further, the Joint Sponsors, the Overall Coordinators and the Company can adjust the number of Investor Shares in their sole discretion for the purpose of compliance with the relevant requirements under the Listing Rules including without limitation the public float requirements under Rule 8.08 of the Listing Rules and the placing guidelines set out in Appendix F1 to the Listing Rules.

# SCHEDULE 2 PARTICULARS OF INVESTOR AND THE FUNDS

### **The Investor**

Place of incorporation: Hong Kong

Certificate of incorporation number: 524964

Business registration number: 67648756

LEI number: 254900AXJXVQLDPSH434

Business address and telephone number and

contact person:

20/F, 8 Wyndham Street, Central, Hong Kong

+852 3462 3282

Mr. Tongshu Wang

Principal activities: Investment Management

Ultimate controlling shareholder(s): Mr. Tongshu Wang

Shareholder and interests held: 100%

Relevant investor category(ies) (as required to be included on the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface in relation to placees): Cornerstone investor

Existing shareholder, director or close associate (as defined in Chapter 1 of the Listing Rules)

Description of the Investor for insertion in the Prospectus:

WT Asset Management Limited ("WT") is a company incorporated in Hong Kong with limited liability and licensed by the SFC to carry on type 9 (asset management) regulated activity. WT is beneficially owned as to 100% by Mr. Tongshu Wang, who is an Independent Third Party. WT has agreed to procure certain investors, namely WT China Fund Limited, WT China Focus Fund and/or WT Growth Fund (collectively, "WT Funds"), that WT has discretionary investment management power over, to subscribe for such number of the Investor Shares. WT Funds are managed by WT as investment manager. WT Funds pursue to achieve absolute return and long-term capital appreciation by investing primarily in the listed securities of companies which have great exposure or material impact by the PRC. Investors of WT Funds include but are not limited to pension funds, fund of funds, family offices and other sophisticated institutional

investors. Save for Mr. Tongshu Wang and a pension fund based in North America who hold over 30% interests in WT Growth Fund and WT China Focus Fund, respectively, no other single ultimate beneficial owner holds 30% or more interests in WT Funds. As of February 28, 2025, the total AUM of WT Funds is approximately US\$2.29 billion.

# **SCHEDULE 3** THE FUNDS

- WT China Fund Limited
   WT China Focus Fund
- 3. WT Growth Fund

### CORNERSTONE INVESTMENT AGREEMENT

# MAY 8, 2025

# CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED

宁德时代新能源科技股份有限公司

AND

CPE REDWOOD INVESTMENT LIMITED

AND

MERRILL LYNCH (ASIA PACIFIC) LIMITED

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### THIS AGREEMENT (this "Agreement") is made on May 8, 2025

### **BETWEEN:**

- (1) CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED (宁德时代新能源科技股份有限公司), a joint stock company incorporated in the PRC with limited liability on December 16, 2011, having its registered office at No. 2 Xingang Road, Zhangwan Town Jiaocheng District, Ningde City, Fujian Province, PRC (the "Company");
- (2) CPE REDWOOD INVESTMENT LIMITED, a business company incorporated under the laws of the British Virgin Islands whose registered office is at Kingston Chambers, PO Box 173, Road Town, Tortola, British Virgin Islands (the "Investor"); and
- (3) MERRILL LYNCH (ASIA PACIFIC) LIMITED of 55/F, Cheung Kong Center, 2 Queen's Road Central, Central, Hong Kong ("BOFA").

### **WHEREAS:**

- (A) The Company has made an application for listing of its H Shares (as defined below) on the Stock Exchange (as defined below) by way of a global offering (the "Global Offering") comprising:
  - (i) a public offering by the Company for subscription of H Shares (subject to reallocation and the Offer Size Adjustment Option (as defined below)) by the public in Hong Kong (the "Hong Kong Public Offering"); and
  - (ii) a conditional placing of H Shares (subject to reallocation, the Offer Size Adjustment Option and the Over-allotment Option (as defined below) offered by the Company outside the United States to investors (including placing to professional and institutional investors in Hong Kong) in reliance on Regulation S (as defined below) under the Securities Act (as defined below) (the "International Offering").
- (B) CHINA INTERNATIONAL CAPITAL CORPORATION HONG KONG SECURITIES LIMITED ("CICC"), CHINA SECURITIES (INTERNATIONAL) CORPORATE FINANCE COMPANY LIMITED ("CSCI"), J.P. MORGAN SECURITIES (FAR EAST) LIMITED ("JPM FE") and BOFA are acting as the joint sponsors of the Global Offering (the "Joint Sponsors"), and CICC, CSCI, J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED ("JPM APAC"), BOFA, GOLDMAN SACHS (ASIA) L.L.C. ("GS"), MORGAN STANLEY ASIA LIMITED ("MS") and UBS AG HONG KONG BRANCH ("UBS")¹ are acting as the overall coordinators of the Global Offering (the "Overall Coordinators").
- (C) The Investor wishes to subscribe for the Investor Shares (as defined below) as part of the International Offering, subject to and on the basis of the terms and conditions set out in this Agreement.

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<sup>&</sup>lt;sup>1</sup> UBS AG HONG KONG BRANCH is incorporated in Switzerland with limited liability.

(D) It is intended that subject to mutual agreement on terms and conditions having been reached, the Overall Coordinators and underwriters (to be named in the International Underwriting Agreement) will enter into an underwriting agreement for the International Offering with the Company to, among others, conditionally underwrite the Investor Shares to be subscribed by the Investor hereunder.

#### IT IS AGREED as follows:

### 1 DEFINITIONS AND INTERPRETATIONS

- 1.1 In this Agreement, including its schedules and recitals, each of the following words and expressions shall, unless the context requires otherwise, have the following meanings:
  - "affiliate" in relation to a particular individual or entity, unless the context otherwise requires, means any individual or entity which directly or indirectly, through one or more intermediaries, controls, or is controlled by, or is under common control with, the individual or entity specified. For the purposes of this definition, the term "control" (including the terms "controlling", "controlled by" and "under common control with") means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a person, whether through the ownership of voting securities, by contract, or otherwise;
  - "AFRC" means the Accounting and Financial Reporting Council of Hong Kong;
  - "Aggregate Investment Amount" means the amount equal to the Offer Price multiplied by the number of Investor Shares;
  - "Approvals" has the meaning given to it in clause 6.2(g);
  - "associate/close associate" shall have the meaning ascribed to such term in the Listing Rules and "associates/close associates" shall be construed accordingly;
  - "Brokerage" means brokerage calculated as 1% of the Aggregate Investment Amount as required by paragraph 7(1) of Fees Rules (as defined under the Listing Rules);
  - "business day" means any day (other than Saturday and Sunday and a public holiday in Hong Kong) on which licensed banks in Hong Kong are generally open to the public in Hong Kong for normal banking business and on which the Stock Exchange is open for the business of dealing in securities;
  - "CCASS" means the Hong Kong Central Clearing and Settlement System established and operated by The Hong Kong Securities Clearing Company Limited;
  - "Closing" means closing of the subscription of the Investor Shares in accordance with the terms and conditions of this Agreement;
  - "CMI(s)" means the capital market intermediary(ies) appointed by the Company for the purpose of the Global Offering and shall have the meaning ascribed to such term in the Code of Conduct for Persons Licensed by or Registered with the SFC;
  - "Companies Ordinance" means the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time;

"Companies (Winding Up and Miscellaneous Provisions) Ordinance" means the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"connected person/core connected person" shall have the meaning ascribed to such term in the Listing Rules and "connected persons/core connected persons" shall be construed accordingly;

"connected relationship" shall have the meaning ascribed to such term and as construed under the CSRC Filing Rules;

"Contracts (Rights of Third Parties) Ordinance" means the Contracts (Rights of Third Parties) Ordinance (Chapter 623 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"controlling shareholder" shall, unless the context otherwise requires, have the meaning ascribed to such term in the Listing Rules and "controlling shareholders" shall be construed accordingly;

"CSRC" means the China Securities Regulatory Commission;

"CSRC Filing Rules" means the Trial Administrative Measures of Overseas Securities Offering and Listing by Domestic Companies (境内企业境外发行证券和上市管理试行办法) and supporting guidelines issued by the CSRC, as amended, supplemented or otherwise modified from time to time;

"dispose of" includes, in respect of any Relevant Shares, directly or indirectly;

- (i) offering, pledging, charging, selling, mortgaging, lending, creating, transferring, assigning or otherwise disposing of any legal or beneficial interest (including by the creation of or any agreement to create or selling or granting or agreeing to sell or grant any option or contract to purchase, subscribe for, lend or otherwise transfer or dispose of or any warrant or right to purchase, subscribe for, lend or otherwise transfer or dispose of, or purchasing or agreeing to purchase any option, contract, warrant or right to sell or creating any encumbrance over or agreeing to create any encumbrance over), either directly or indirectly, conditionally or unconditionally, or creating any third party right of whatever nature over, any legal or beneficial interest in the Relevant Shares or any other securities convertible into or exercisable or exchangeable for such Relevant Shares, or that represent the right to receive, such Relevant Shares, or agreeing or contracting to do so, whether directly or indirectly and whether conditionally or unconditionally; or
- (ii) entering into any swap or other arrangement that transfers to another, in whole or in part or in any of the economic consequences or incidents of ownership of such Relevant Shares or such other securities or any interest in them; or
- (iii) entering into any other transaction directly or indirectly with the same economic effect as any of the foregoing transactions described in (i) and (ii) above; or
- (iv) agreeing or disclosing or contracting to, or publicly announcing an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case

whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise; and "disposal" shall be construed accordingly;

"FINI" shall have the meaning ascribed to such term to in the Listing Rules;

"Global Offering" has the meaning given to it in Recital (A);

"Governmental Authority" means any governmental, inter-governmental, regulatory or administrative commission, board, body, department, authority or agency, or any stock exchange, self-regulatory organization or other non-governmental regulatory authority, or any court, judicial body, tribunal or arbitrator, in each case whether national, central, federal, provincial, state, regional, municipal, local, domestic, foreign or supranational (including without limitation, the Stock Exchange, the SFC and the CSRC);

"Group" means the Company and all of its subsidiaries or, where the context so requires, in respect of the period before the Company became the holding company of its present subsidiaries, the business operated by such subsidiaries or their predecessors (as the case maybe);

"H Share(s)" means the ordinary share(s) in the share capital of the Company with a monial value of RMB1.00 each, which are to be subscribed for and traded in Hong Kong dollar, and for which an application has been made for listing and permission to trade on the Stock Exchange;

"HK\$" or "Hong Kong dollar" means the lawful currency of Hong Kong;

"Hong Kong" means the Hong Kong Special Administrative Region of the PRC;

"Hong Kong Public Offering" has the meaning given to it in Recital (A);

"Indemnified Parties" has the meaning given to it in clause 6.5, and "Indemnified Party" shall mean any one of them, as the context shall require;

"International Offering" has the meaning given to it in Recital (A);

"International Offering Circular" means the final offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering;

"Investor-related Information" has the meaning given to it in clause 6.2(i);

"Investor Shares" means the number of H Shares to be subscribed for by the Investor in the International Offering in accordance with the terms and conditions herein and as calculated in accordance with Schedule 1 and determined by the Company and the Overall Coordinators;

"Laws" means all laws, statutes, legislation, ordinances, measures, rules, regulations, guidelines, guidance, decisions, opinions, notices, circulars, directives, requests, orders, judgments, decrees or rulings of any Governmental Authority (including without limitation, the Stock Exchange, the SFC and the CSRC) of all relevant jurisdictions;

- "Levies" means the SFC transaction levy of 0.0027% (or the prevailing transaction levy on the Listing Date), the Stock Exchange trading fee of 0.00565% (or the prevailing trading fee on the Listing Date) and the AFRC transaction levy of 0.00015% (or the prevailing transaction levy on the Listing Date), in each case, of the Aggregate Investment Amount;
- "Listing Date" means the date on which the H Shares are initially listed on the Main Board of the Stock Exchange;
- "Listing Guide" means the Guide for New Listing Applicants as published by the Stock Exchange, as amended, supplemented or otherwise modified from time to time;
- "Listing Rules" means the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, and the listing decisions, guidelines and other requirements of the Stock Exchange, each as amended, supplemented or otherwise modified from time to time;
- "Lock-up Period" has the meaning given to it in clause 5.1;
- "Offer Price" means the final Hong Kong dollar price per Share (exclusive of Brokerage and Levies) at which the H Shares are to be offered or sold pursuant to the Global Offering;
- "Over-allotment Option" has the meaning given to it in the International Offering Circular;
- "Offer Size Adjustment Option" means the option exercisable by the Company pursuant to which the Company may issue and allot additional H Shares at the Offer Price, to cover additional market demand;
- "Parties" means the named parties to this Agreement (including, for the avoidance of doubt, the Joint Sponsors and/or the Overall Coordinators, as the context requires), and "Party" shall mean any one of them, as the context shall require;
- "PRC" means the People's Republic of China, excluding, for purposes of this Agreement only, Hong Kong, Macau Special Administrative Region of the PRC and Taiwan;
- "Preliminary Offering Circular" means the preliminary offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering, as amended, supplemented or otherwise modified from time to time;
- "**Professional Investor**" has the meaning given to it in Part 1 of Schedule 1 to the SFO;
- "Prospectus" means the final prospectus to be issued in Hong Kong by the Company in connection with the Hong Kong Public Offering;
- "Public Documents" means the Preliminary Offering Circular and the International Offering Circular for the International Offering, the Prospectus to be issued in Hong Kong by the Company for the Hong Kong Public Offering and such other documents and announcements which may be issued by the Company in connection with the Global Offering, each as amended, supplemented or otherwise modified from time to time;
- "Regulation S" means Regulation S under the Securities Act;
- "Regulators" has the meaning given to it in clause 6.2(i);

"Relevant Shares" means the Investor Shares subscribed for by the Investor pursuant to this Agreement, and any shares or other securities of or interests in the Company which are derived from the Investor Shares pursuant to any rights issue, capitalization issue or other form of capital reorganization (whether such transactions are to be settled in cash or otherwise);

"RMB" or "Renminbi" means Renminbi, the lawful currency of the PRC;

"Securities Act" means the United States Securities Act of 1933, as amended, supplemented or otherwise modified from time to time, and the rules and regulations promulgated thereunder;

"SFC" means The Securities and Futures Commission of Hong Kong;

"SFO" means the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"Stock Exchange" means The Stock Exchange of Hong Kong Limited;

"subsidiary" has the meaning given to it in the Companies Ordinance;

"U.S." and "United States" means the United States of America, its territories and possessions, any state of the United States and the District of Columbia;

"US\$" or "US dollar" means the lawful currency of the United States;

"underwriters" means the Hong Kong underwriters of the Hong Kong Public Offering and the international underwriters of the International Offering; and

"U.S. Person" has the meaning given to it in Regulation S under the Securities Act.

- 1.2 In this Agreement, unless the context otherwise requires:
  - (a) a reference to a "clause", "sub-clause" or "schedule" is a reference to a clause or subclause of or a schedule to this Agreement;
  - (b) the index, clause and schedule headings are inserted for convenience only and shall not affect the construction or interpretation of this Agreement;
  - (c) the recitals and schedules form an integral part of this Agreement and have the same force and effect as if expressly set out in the body of this Agreement and any reference to this Agreement shall include the recitals and schedules;
  - (d) the singular number shall include the plural and vice versa and words importing one gender shall include the other gender;
  - (e) a reference to this Agreement or another instrument includes any variation or replacement of either of them;
  - (f) a reference to a statute, statutory provision, regulation or rule includes a reference:
    - (i) to that statute, provision, regulation or rule as from time to time consolidated, amended, supplemented, modified, re-enacted or replaced by any statute or statutory provision;

- (ii) to any repealed statute, statutory provision, regulation or rule which it re-enacts (with or without modification); and
- (iii) to any subordinate legislation made under it;
- (g) references to times of day and dates are, unless otherwise specified, to Hong Kong times and dates, respectively;
- (h) a reference to a "**person**" includes a reference to an individual, a firm, a company, a body corporate, an unincorporated association or an authority, a government, a state or agency of a state, a joint venture, association or partnership (whether or not having separate legal personality);
- (i) references to "include", "includes" and "including" shall be construed so as to mean include without limitation, includes without limitation and including without limitation, respectively; and
- (j) references to any legal term for any action, remedy, method or judicial proceeding, legal document, legal status, court, official or any legal concept or thing in respect of any jurisdiction other than Hong Kong is deemed to include what most nearly approximates in that jurisdiction to the relevant Hong Kong legal term.

### 2 INVESTMENT

- 2.1 Subject to the conditions referred to in clause 3 below being fulfilled (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) and other terms and conditions of this Agreement:
  - (a) the Investor will subscribe for, and the Company will issue, allot and place and the Overall Coordinators will allocate and/or deliver (as the case may be) or cause to be allocated and/or delivered (as the case may be) to the Investor, the Investor Shares at the Offer Price under and as part of the International Offering and through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the relevant portion of the International Offering; and
  - (b) the Investor will pay the Aggregate Investment Amount, the Brokerage and the Levies in respect of the Investor Shares in accordance with clause 4.2.
- 2.2 The Investor may elect by notice in writing served to the Company, the Joint Sponsors and the Overall Coordinators not later than three (3) business days prior to the Listing Date to subscribe for the Investor Shares through a wholly-owned subsidiary of the Investor that is a Professional Investor and is (i) not a U.S. Person; (ii) located outside the United States; and (iii) acquiring the Investor Shares in an offshore transaction in accordance with Regulation S, provided that:
  - (a) the Investor shall procure such wholly-owned subsidiary on such date to provide to the Company, the Joint Sponsors and the Overall Coordinators written confirmation that it agrees to be bound by the same agreements, representations, warranties, undertakings, acknowledgements and confirmations given in this Agreement by the Investor, and the agreements, representations, warranties, undertakings, acknowledgements and

- confirmations given by the Investor in this Agreement shall be deemed to be given by the Investor for itself and on behalf of such wholly-owned subsidiary; and
- (b) the Investor (i) unconditionally and irrevocably guarantees to the Company, the Joint Sponsors and the Overall Coordinators the due and punctual performance and observance by such wholly-owned subsidiary of all its agreements, obligations, undertakings, warranties, representations, indemnities, consents, acknowledgements, confirmations and covenants under this Agreement; and (ii) undertakes to fully and effectively indemnify and keep indemnified on demand each of the Indemnified Parties in accordance with clause 6.5.

The obligations of the Investor under this clause 2.2 constitute direct, primary and unconditional obligations to pay on demand to the Company, the Joint Sponsors or the Overall Coordinators any sum which such wholly-owned subsidiary is liable to pay under this Agreement and to perform promptly on demand any obligation of such wholly-owned subsidiary under this Agreement without requiring the Company, the Joint Sponsors or the Overall Coordinators first to take steps against such wholly-owned subsidiary or any other person. Except where the context otherwise requires, the term Investor shall be construed in this Agreement to include such wholly-owned subsidiary.

# 2.3 [Reserved]

2.4 The Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering) will determine, in such manner as they may agree, the Offer Price. The exact number of the Investor Shares will be finally determined by the Company and the Overall Coordinators in accordance with Schedule 1, and such determination will be conclusive and binding on the Investor, save for manifest error.

# 3 CLOSING CONDITIONS

- 3.1 The Investor's obligation under this Agreement to subscribe for, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares pursuant to clause 2.1 are conditional only upon each of the following conditions having been satisfied (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) at or prior to the Closing:
  - (a) the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become effective and unconditional (in accordance with their respective original terms or as subsequently waived or varied by agreement of the parties thereto) by no later than the time and date as specified in these underwriting agreements, and neither of the aforesaid underwriting agreements having been terminated;
  - (b) the Offer Price having been agreed upon between the Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering);
  - (c) the Listing Committee of the Stock Exchange having granted the approval for the listing of, and permission to deal in, the H Shares (including the Investor Shares) as

- well as other applicable waivers and approvals and such approval, permission or waiver having not been revoked prior to the commencement of dealings in the H Shares on the Stock Exchange;
- (d) no Laws shall have been enacted or promulgated by any Governmental Authority which prohibits the consummation of the transactions contemplated in the Global Offering or herein and there shall be no orders or injunctions from a court of competent jurisdiction in effect precluding or prohibiting consummation of such transactions; and
- (e) the representations, warranties, undertakings, acknowledgements and confirmations of the Investor under this Agreement are and will be accurate, true and complete in all respects and not misleading or deceptive and that there is no material breach of this Agreement on the part of the Investor.
- 3.2 If any of the conditions contained in clause 3.1 has not been fulfilled by the Investor or waived by the Company, the Joint Sponsors and the Overall Coordinators (except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) on or before the date that is one hundred and eighty (180) days after the date of this Agreement (or such other date as may be agreed in writing among the Company, the Investor, the Joint Sponsors and the Overall Coordinators), the obligation of the Investor to purchase, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares shall cease and any amount paid by the Investor under this Agreement to any other party will be repaid to the Investor by such other party without interest as soon as commercially practicable and in any event no later than 30 days from the date of termination of this Agreement and this Agreement will terminate and be of no effect and all obligations and liabilities on the part of the Company, the Joint Sponsors and/or the Overall Coordinators shall cease and terminate; provided that termination of this Agreement pursuant to this clause 3.2 shall be without prejudice to the accrued rights or liabilities of any Party to the other Parties in respect of the terms herein at or before such termination. For the avoidance of doubt, nothing in this clause shall be construed as giving the Investor the right to cure any breaches of the representations, warranties, undertakings, acknowledgements and confirmations given by the Investor under this Agreement during the period until the aforementioned date under this clause.
- 3.3 The Investor acknowledges that there can be no guarantee that the Global Offering will be completed or will not be delayed or terminated or that the Offer Price will be within the indicative range set forth in the Public Documents, and no liability of the Company, the Joint Sponsors or the Overall Coordinators to the Investor will arise if the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents. The Investor hereby waives any right (if any) to bring any claim or action against the Company, the Joint Sponsors and/or the Overall Coordinators or their respective affiliates, directors, officers, supervisors, employees, partners, agents, advisors and representatives on the basis that the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents.

### 4 CLOSING

- 4.1 Subject to clause 3 and this clause 4, the Investor will subscribe for the Investor Shares at the Offer Price pursuant to, and as part of, the International Offering and through the Overall Coordinators (and/or their respective affiliates) in their capacities as representatives of the international underwriters of the relevant portion of the International Offering. Accordingly, the Investor Shares will be subscribed for contemporaneously with the closing of the International Offering, at such time and in such manner as shall be determined by the Company and the Overall Coordinators.
- 4.2 Regardless of the time and manner of the delivery of the Investor Shares, the Investor shall make full payment of the Aggregate Investment Amount, together with the related Brokerage and Levies (to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators) by same day value credit at or before 8:00 a.m. (Hong Kong time) on the Listing Date in Hong Kong dollars, by wire transfer in immediately available clear funds without any deduction or set-off to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators in writing no later than three (3) clear business days prior to the Listing Date, which notice shall include, among other things, the payment account details and the total amount payable by the Investor under this Agreement.

# 4.3 [Reserved.]

- 4.4 Subject to due payment(s) for the Investor Shares being made in accordance with clause 4.2, delivery of the Investor Shares to the Investor, as the case may be, shall be made through CCASS by depositing the Investor Shares directly into CCASS for credit to such CCASS investor participant account or CCASS stock account as may be notified by the Investor to the Overall Coordinators in writing no later than two (2) business days prior to the Listing Date.
- 4.5 Delivery of the Investor Shares may also be made in any other manner which the Company, the Joint Sponsors, the Overall Coordinators and the Investor may agree in writing, provided that, payment for the Investor Shares shall not be later than 8:00 a.m. (Hong Kong time) on the Listing Date regardless of the time and manner of the delivery of the Investor Shares.
- If payment of the Aggregate Investment Amount and the related Brokerage and Levies (whether in whole or in part) is not received or settled in the time and manner stipulated in this Agreement, the Company, the Joint Sponsors and the Overall Coordinators reserve the right, in their respective absolute discretions, to terminate this Agreement and in such event all obligations and liabilities on the part of the Company, the Joint Sponsors and the Overall Coordinators shall cease and terminate (but without prejudice to any claim which the Company, the Joint Sponsors and the Overall Coordinators may have against the Investor arising out of its failure to comply with its obligations under this Agreement). The Investor shall in any event be fully responsible for and shall indemnify, hold harmless and keep fully indemnified, on an after-tax basis, each of the Indemnified Parties against any loss and damages that they may suffer or incur arising out of or in connection with any failure on the part of the Investor to pay for the Aggregate Investment Amount and the Brokerage and Levies in full in accordance with clause 6.5.
- 4.7 In the event that the requirement under Rule 8.08(3) of the Listing Rules, in which no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, cannot be satisfied, the Joint Sponsors, the Overall Coordinators and the Company shall have the right to adjust the allocation of the number of Investor Shares to be subscribed by the Investor in their sole and absolute discretion to satisfy

the requirement under Rule 8.08(3) of the Listing Rules, provided that the Company, the Joint Sponsors and the Overall Coordinators shall give prior written notice to the Investor before exercising such right.

4.8 None of the Company, the Joint Sponsors, the Overall Coordinators, and their respective affiliates shall be liable (whether jointly or severally) for any failure or delay in the performance of its obligations under this Agreement and each of the Company, or the Joint Sponsors, the Overall Coordinators shall be entitled to terminate this Agreement if it is prevented or delayed from performing its obligations under this Agreement as a result of circumstances beyond control of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates (as the case may be), including, but not limited to, acts of God, flood, outbreak or escalations of diseases, epidemics or pandemics including but not limited to avian influenza, severe acute respiratory syndrome, H1N1 influenza, H5N1, MERS, Ebola virus and the COVID-19, declaration of a national, international, regional emergency, disaster, calamity, crisis, economic or comprehensive sanctions, explosion, earthquake, volcanic eruption, severe transport disruption, paralysis in government operation, public disorder, political instability or threat or escalation or outbreak of hostilities, war (whether declared or undeclared), terrorism, fire, riot, rebellion, civil commotion, strike, lockout, other industrial action, general failure of electricity or other supply, aircraft collision, accidental or mechanical or electrical breakdown, technical or computer failure or failure of any money transmission system, embargo, labour dispute and changes in any existing or future Laws, any existing or future act of governmental activity or the like.

# 5 RESTRICTIONS ON THE INVESTOR

5.1 Subject to clause 5.2, the Investor for itself and on behalf of its wholly-owned subsidiary (where the Investor Shares are to be held by such wholly-owned subsidiary) agrees, covenants with and undertakes to the Company, the Joint Sponsors and the Overall Coordinators that without the prior written consent of each of the Company, the Joint Sponsors and the Overall Coordinators, the Investor will not, and will cause its affiliates not to, whether directly or indirectly, at any time during the period commencing from (and inclusive of) the Listing Date and ending on (and inclusive of) the date falling six (6) months after the Listing Date (the "Lock-up Period"), directly or indirectly, (i) dispose of, in any way, any Relevant Shares or any interest in any company or entity holding any Relevant Shares, including any security that is convertible, exchangeable, exercisable or represents a right to receive the above securities, or agrees, enters into an agreement or publicly announces an intention to enter into such a transaction; (ii) allow itself to undergo a change of control (as defined in The Codes on Takeovers and Mergers and Share Buy-backs promulgated by the SFC) at the level of its ultimate beneficial owner; (iii) enter into any transactions directly or indirectly with the same economic effect as any aforesaid transaction; or (iv) agree or contract to, or publicly announce an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise. In the event of a disposal of any Relevant Shares at any time after the Lock-up Period, the Investor will use its reasonable endeavors to ensure that the disposal will not create a disorderly and false market in the H Shares.

Nothing contained in this clause 5.1 shall prevent pledge or charge of the Relevant Shares as security in favour of bank(s) or financial institution(s) for a bona fide commercial loan on

normal commercial terms, provided that the Investor shall procure that (i) the bank(s) or financial institution(s) may only enforce by way of foreclosure or appropriation during the Lock-up Period the security so created following occurrence of any event of default in accordance with the terms of the loan; and (ii) the bank(s) or financial institution(s) making such loan undertakes to be bound by the restrictions on disposal in this clause 5.1 during the Lock-up Period and which restrictions shall apply to any disposal of the Relevant Shares by the bank(s) or financial institution(s) making such loan following a default under such loan. The Investor undertakes to, before the expiry of the Lock-up Period, (i) give a prompt written notice to the Company, the Joint Sponsors and the Overall Coordinators before the Relevant Shares are pledged or charged with details of such pledge or charge (including but not limited to the number of the Relevant Shares to be pledged or charged and the identity of the pledgee or chargee); and (ii) inform the Company, the Joint Sponsors and the Overall Coordinators promptly in writing when the Investor receives indications, either verbal or written from the pledgee or chargee that any of the pledged or charged Relevant Shares will be enforced in any way.

For the avoidance of doubt and subject to this clause 5.1, the restrictions on disposal contained in this Agreement is not intended to apply to any purchase, swap or other derivative arrangement, contract to purchase, sale, contract to sell, short sale or other purchase, transfer or disposal of H Shares or other securities in the Company (other than with respect to the specific prohibition set forth in this clause 5.1 above regarding Relevant Shares) following the commencement of dealings in the H Shares on the Stock Exchange.

- 5.2 Nothing contained in clause 5.1 shall prevent the Investor from transferring all or part of the Relevant Shares to any wholly-owned subsidiary of the Investor, provided that, in all cases:
  - (a) prior to such transfer, such wholly-owned subsidiary gives a written undertaking (addressed to and in favor of the Company, the Joint Sponsors and the Overall Coordinators in terms satisfactory to them) agreeing to, and the Investor undertakes to procure that such wholly-owned subsidiary will, be bound by the Investor's obligations under this Agreement, including the restrictions in this clause 5 imposed on the Investor, as if such wholly-owned subsidiary were itself subject to such obligations and restrictions;
  - (b) such wholly-owned subsidiary shall be deemed to have given the same acknowledgements, confirmations, undertakings, representations and warranties as provided in clause 6;
  - (c) the Investor and such wholly-owned subsidiary of the Investor shall be treated as being the Investor in respect of all the Relevant Shares held by them and shall jointly and severally bear all liabilities and obligations imposed by this Agreement;
  - (d) if at any time prior to expiration of the Lock-up Period, such wholly-owned subsidiary ceases or will cease to be a wholly-owned subsidiary of the Investor, it shall (and the Investor shall procure that such subsidiary shall) immediately, and in any event before ceasing to be a wholly-owned subsidiary of the Investor, fully and effectively transfer the Relevant Shares it holds to the Investor or another wholly-owned subsidiary of the Investor, which shall give or be procured by the Investor to give a written undertaking (addressed to and in favor of the Company, the Joint Sponsors and the Overall Coordinators in terms satisfactory to them) agreeing to, and the Investor undertakes to procure that such wholly-owned subsidiary will, be bound by the Investor's obligations

under this Agreement, including the restrictions in this clause 5 imposed on the Investor and gives the same acknowledgements, confirmations, undertakings, representations and warranties hereunder, as if such wholly-owned subsidiary were itself subject to such obligations and restrictions and shall jointly and severally bear all liabilities and obligations imposed by this Agreement; and

- (e) such wholly-owned subsidiary is (i) not a U.S. Person; (ii) located outside the United States; and (iii) acquiring the Relevant Shares in an offshore transaction in reliance on Regulation S.
- 5.3 The Investor agrees and undertakes that, except with the prior written consent of the Company, the Joint Sponsors and the Overall Coordinators, the aggregate holding (direct and indirect) of the Investor and its close associates in the total issued share capital of the Company shall be less than 10% (or such other percentage as provided in the Listing Rules from time to time for the definition of "substantial shareholder") of the Company's entire issued share capital at all times and it would not become a core connected person of the Company within the meaning of the Listing Rules during the period of 12 months following the Listing Date. The Investor agrees to notify the Company, the Joint Sponsors and the Overall Coordinators if it comes to its attention of any of the abovementioned situations.
- The Investor agrees that the Investor's holding of the Company's share capital is on a proprietary investment basis, and to, upon reasonable request by the Company, the Joint Sponsors and/or the Overall Coordinators, provide reasonable evidence to the Company, the Joint Sponsors and the Overall Coordinators showing that the Investor's holding of the Company's share capital is on a proprietary investment basis. The Investor shall not, and shall procure that none of its controlling shareholder(s), associates and their respective beneficial owners shall, apply for or place an order through the book building process for H Shares in the Global Offering (other than the Investor Shares) or make an application for H Shares in the Hong Kong Public Offering unless otherwise permitted under the applicable Laws or by the Stock Exchange.
- 5.5 The Investor and its affiliates, associates, directors, officers, employees, agents or representatives shall not accept or enter into any arrangement or agreement, including any side letter, which is inconsistent with, or in contravention of, the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide or other written guidance published by the Hong Kong regulators) with the Company, the largest shareholder of the Company, any other member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents.
- 5.6 The Investor will be using internal resources to finance its subscription of the Investor Shares.

# 6 ACKNOWLEDGEMENTS, REPRESENTATIONS, UNDERTAKINGS AND WARRANTIES

- 6.1 The Investor acknowledges, represents, undertakes, warrants, agrees and confirms to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, agents, advisors, associates, partners and representatives makes no representation and gives no warranty or undertaking or guarantee that the Global Offering will proceed or be completed (within

any particular time period or at all) or that the Offer Price will be within the indicative range set forth in the Public Documents, and will be under no liability (except for the obligation to repay the amount paid by the Investor under this Agreement at such condition and manner in accordance with clause 3.2) whatsoever to the Investor in the event that the Global Offering is delayed, does not proceed or is not completed for any reason, or if the Offer Price is not within the indicative range set forth in the Public Documents;

- (b) this Agreement, the background information of the Investor and the relationship and arrangements between the Parties contemplated by this Agreement will be required to be disclosed in the Public Documents and other marketing and roadshow materials for the Global Offering and that the Investor will be referred to in the Public Documents and such other marketing and roadshow materials and announcements and, specifically, this Agreement will be a material contract required to be filed with regulatory authorities in Hong Kong and made available on display to the public in connection with the Global Offering or otherwise pursuant to the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules;
- (c) the information in relation to the Investor as required to be submitted to the Stock Exchange under the Listing Rules or on FINI will be shared with the Company, the Stock Exchange, SFC and such other Governmental Authority as necessary and will be included in a consolidated placee list which will be disclosed on FINI to the Overall Coordinators involved in the Global Offering, and all such information is true, complete and accurate in all respects and is not misleading;
- (d) the Offer Price is to be determined solely and exclusively in accordance with the terms and conditions of the Global Offering and the Investor shall not have any right to raise any objection thereto;
- (e) the Investor Shares will be subscribed for by the Investor through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the International Offering;
- (f) the Investor will accept the Investor Shares on and subject to the terms and conditions of the memorandum and articles of association or other constituent or constitutional documents of the Company and this Agreement;
- (g) the number of Investor Shares may be affected by re-allocation of Shares between the International Offering and the Hong Kong Public Offering pursuant to Practice Note 18 of the Listing Rules or Chapter 4.14 of the Listing Guide or such other percentage as may be approved by the Stock Exchange and applicable to the Company from time to time;
- (h) the Joint Sponsors, the Overall Coordinators and the Company can adjust the allocation of the number of Investor Shares in their sole and absolute discretion for the purpose of satisfying Rule 8.08(3) of the Listing Rules which provide that no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, the minimum public float requirement under Rule 8.08(1)(a) of the Listing Rules or as otherwise approved by the Stock Exchange;

- (i) at or around the time of entering into this Agreement or at any time hereafter but before the closing of the International Offering, the Company, the Joint Sponsors and/or the Overall Coordinators have entered into, or may and/or propose to enter into, agreements for similar investments with one or more other investors as part of the International Offering;
- (j) the Investor Shares have not been and will not be registered under the Securities Act or the securities law of any state or other jurisdiction of the United States and may not be offered, resold, pledged or otherwise transferred directly or indirectly in the United States or to or for the account or benefit of any U.S. Person except pursuant to an effective registration statement or an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act, or in any other jurisdiction or for the account or benefit of any persons in any other jurisdictions except as allowed by applicable Laws of such jurisdiction;
- (k) [Reserved];
- (l) it understands and agrees that transfer of the Investor Shares may only be made outside the United States in an "offshore transaction" (as defined in Regulation S) in accordance with Regulation S and in each case, in accordance with any applicable securities laws of any state of the United States and any other jurisdictions, and any share certificate(s) representing the Investor Shares shall bear a legend substantially to such effect:
- (m) it understands that none of the Company, the Joint Sponsors, the Overall Coordinators or any of the international underwriters of the International Offering has made any representation as to the availability of any available exemption under the Securities Act for the subsequent reoffer, resale, pledge or transfer of the Investor Shares;
- (n) except as provided for under clause 5.2, to the extent any of the Investor Shares are held by a subsidiary, the Investor shall procure that this subsidiary remains a wholly-owned subsidiary of the Investor and continues to adhere to and abide by the terms and conditions hereunder for so long as such subsidiary continues to hold any of the Investor Shares before the expiration of the Lock- up Period;
- (o) it has received (and may in the future receive) information that may constitute material, non-public information and/or inside information as defined in the SFO in connection with the Investor's investment in (and holding of) the Investor Shares, and it shall: (i) not disclose such information to any person other than to its affiliates, subsidiaries, directors, officers, employees, advisors and representatives (the "Authorized Recipients") on a strictly need-to-know basis for the sole purpose of evaluating its investment in the Investor Shares or otherwise required by Laws, until such information becomes public information through no fault on the part of the Investor or any of its Authorized Recipients; (ii) use its best efforts to ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(o)) do not disclose such information to any person other than to other Authorized Recipients on a strictly need-to-know basis; and (iii) not and will ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(o)) do not purchase, sell or trade or alternatively, deal, directly or indirectly, in the H Shares or other securities or derivatives of the Company or its affiliates or associates in a manner that could result in any violation of the securities

laws (including any insider trading provisions) of the United States, Hong Kong, the PRC or any other applicable jurisdiction relevant to such dealing;

- (p) the information contained in this Agreement, the draft Prospectus and the draft Preliminary Offering Circulars provided to the Investor and/or its representatives on a confidential basis and any other material which may have been provided (whether in writing or verbally) to the Investor and/or its representatives on a confidential basis may not be reproduced, disclosed, circulated or disseminated to any other person and such information and materials so provided are subject to change, updating, amendment and completion, and should not be relied upon by the Investor in determining whether to invest in the Investor Shares. For the avoidance of doubt:
  - (i) neither the draft Prospectus nor the draft Preliminary Offering Circular nor any other materials which may have been provided to the Investor and/or its representatives constitutes an invitation or offer or the solicitation to acquire, purchase or subscribe for any securities in any jurisdiction where such offer, solicitation or sale is not permitted and nothing contained in either the draft Prospectus or the draft Preliminary Offering Circular or any other materials which may have been provided (whether in writing or verbally) to the Investor and/or its representatives shall form the basis of any contract or commitment whatsoever;
  - (ii) no offers of, or invitations to subscribe for, acquire or purchase, any H Shares or other securities shall be made or received on the basis of the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) to the Investor and/or its representatives; and
  - (iii) the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) or furnished to the Investor, may be subject to further amendments subsequent to the entering into this Agreement and should not be relied upon by the Investor in determining whether to invest in the Investor Shares and the Investor hereby consents to such amendments (if any) and waives its rights in connection with such amendments (if any);
- (q) this Agreement does not, collectively or separately, constitute an offer of securities for sale in the United States or any other jurisdictions in which such an offer would be unlawful;
- (r) neither the Investor nor any of its affiliates nor any person acting on its or their behalf has engaged or will engage in any directed selling efforts (within the meaning of Regulation S) with respect to the Investor Shares or any form of general solicitation or general advertising (as defined in Regulation D under the Securities Act) or in any manner involving a public offering (as defined in Section 4(2) of the Securities Act) made with respect to the Investor Shares;
- (s) it has been furnished with all information it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares and has been given the opportunity to ask questions and receive answers from the Company, the Joint Sponsors or the Overall Coordinators concerning the Company, the Investor Shares or other

related matters it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares, and that the Company has made available to the Investor or its agents all documents and information in relation to an investment in the Investor Shares required by or on behalf of the Investor;

- (t) in making its investment decision, the Investor has relied and will rely only on information provided in the International Offering Circular issued by the Company and not on any other information (whether prepared by the Company, the Joint Sponsors, the Overall Coordinators or their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates or otherwise) which may have been furnished to the Investor by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators (including their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates) on or before the date hereof, and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates makes any representation and gives any warranty or undertaking as to the accuracy or completeness of any such information or materials not contained in the International Offering Circular and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and their affiliates has or will have any liability to the Investor or its directors, officers, employees, advisors, agents, representatives, associates, partners and affiliates resulting from its use of or reliance on such information or materials, or otherwise for any information not contained in the International Offering Circular;
- (u) none of the Joint Sponsors, the Overall Coordinators, the underwriters and their respective directors, officers, employees, subsidiaries, agents, associates, affiliates, representatives, partners and advisors has made any warranty, representation or recommendation to it as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, research and development, operations, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith; and except as provided in the final International Offering Circular, none of the Company and its directors, officers, supervisors, employees, subsidiaries, agents, associates, affiliates, representatives and advisors has made any warranty, representation or recommendation to the Investor as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, operations, research and development, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith;
- (v) the Investor will comply with all restrictions (if any) applicable to it from time to time under this Agreement, the Listing Rules and any applicable Laws on the disposal by it (directly or indirectly), of any of the Relevant Shares in respect of which it is or will be (directly or indirectly) or is shown by the Prospectus to be the beneficial owner;
- (w) it has conducted its own investigation with respect to the Company, the Group, and the Investor Shares and the terms of the subscription of the Investor Shares provided in this Agreement, and has obtained its own independent advice (including tax, regulatory, financial, accounting, legal, currency and otherwise) to the extent it considers necessary

or appropriate or otherwise has satisfied itself concerning, including the tax, regulatory, financial, accounting, legal, currency and otherwise related to the investment in the Investor Shares and as to the suitability thereof for the Investor, and has not relied, and will not be entitled to rely, on any advice (including tax, regulatory, financial, accounting, legal, currency and otherwise), due diligence review or investigation or other advice or comfort obtained or conducted (as the case may be) by or on behalf of the Company or any of the Joint Sponsors, the Overall Coordinators or the underwriters in connection with the Global Offering and none of the Company, the Joint Sponsors, the Overall Coordinators or their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives takes any responsibility as to any tax, regulatory, financial, accounting, legal, currency or other economic or other consequences of the subscription of the Investor Shares by the Investor or in relation to any dealings in the Investor Shares;

- (x) it understands that no public market now exists for the Investor Shares, and that the Company, the Joint Sponsors and the Overall Coordinators have made no assurances that a public or active market will ever exist for the Investor Shares;
- (y) in the event that the Global Offering is delayed or terminated or is not completed for any reason, no liabilities of the Company, the Joint Sponsors, the Overall Coordinators or any of their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives to the Investor or its subsidiaries will arise;
- (z) the Company, the Overall Coordinators will have absolute discretion to change or adjust (i) the number of H Shares to be issued under the Global Offering; (ii) the number of H Shares to be issued under the Hong Kong Public Offering and the International Offering, respectively; and (iii) other adjustment or re-allocation of H Shares being offered, the indicative offer price range set forth in the Public Documents and the Offer Price as may be approved by the Stock Exchange and in compliance with applicable Laws;
- (aa) any trading in the H Shares is subject to compliance with applicable laws and regulations, including the restrictions on dealing in shares under the SFO, the Listing Rules, the Securities Act and any other applicable laws, regulations or relevant rules of any competent securities exchange;
- (bb) any offer, sale, pledge or other transfer made other than in compliance with the restrictions in this Agreement will not be recognized by the Company in respect of the Relevant Shares; and
- (cc) the Investor has agreed that the payment for the Aggregate Investment Amount and the related Brokerage and Levies shall be made by 8:00 a.m. (Hong Kong time) on the Listing Date or such other date as agreed in accordance with clause 4.5.
- 6.2 The Investor further acknowledges, represents, warrants and undertakes to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) it has been duly incorporated and is validly existing under the Laws of its place of incorporation and that there has been no petition filed, order made or effective resolution passed for its bankruptcy, liquidation or winding up;

- (b) it is qualified to receive and use the information under this Agreement (including, among others, this Agreement, the draft Prospectus and the draft Preliminary Offering Circular), which would not be contrary to all Laws applicable to the Investor or would require any registration or licensing within the jurisdiction that the Investor is in;
- (c) it has the legal right and authority to own, use, lease and operate its assets and to conduct its business in the manner presently conducted;
- (d) it has full power, authority and capacity, and has taken all actions (including obtaining all necessary consents, approvals and authorizations from any governmental and regulatory bodies or third parties) required to execute and deliver this Agreement, enter into and carry out the transactions as contemplated in this Agreement and perform its obligations under this Agreement;
- (e) this Agreement has been duly authorized, executed and delivered by the Investor and constitutes a legal, valid and binding obligation of the Investor enforceable against it in accordance with the terms of this Agreement;
- (f) it has taken, and will during the term of this Agreement, take all necessary steps to perform its obligations under this Agreement and to give effect to this Agreement and the transactions contemplated in this Agreement and to comply with all relevant Laws;
- all consents, approvals, authorizations, permissions and registrations (the "Approvals") under any relevant Laws applicable to the Investor and required to be obtained by the Investor in connection with the subscription for the Investor Shares under this Agreement have been obtained and are in full force and effect and are not invalidated, revoked, withdrawn or set aside and none of the Approvals is subject to any condition precedent which has not been fulfilled or performed. All Approvals have not been withdrawn as at the date of this Agreement, nor is the Investor aware of any facts or circumstances which may render the Approvals to be invalidated, withdrawn or set aside. The Investor further agrees and undertakes to promptly notify the Company, the Joint Sponsors and the Overall Coordinators in writing if any of the Approvals ceases to be in full force and effect or is invalidated, revoked, withdrawn or set aside for any reason:
- (h) the execution and delivery of this Agreement by the Investor, and its performance of this Agreement and the subscription for or acquisition of (as the case may be) the Investor Shares will not contravene or result in a contravention by the Investor of (i) the memorandum and articles of association or other constituent or constitutional documents of the Investor or (ii) the Laws of any jurisdiction to which the Investor is subject in respect of the transactions contemplated under this Agreement or which may otherwise be applicable to the Investor in connection with the Investor's subscription for or acquisition of (as the case may be) the Investor Shares or (iii) any agreement or other instrument binding upon the Investor or (iv) any judgment, order or decree of any Governmental Authority having jurisdiction over the Investor;
- (i) it has complied and will comply with all applicable Laws in all jurisdictions relevant to the subscription for the Investor Shares, including to provide information, or cause or procure to information be provided, either directly or indirectly through the Company, the Joint Sponsors and/or the Overall Coordinators, to the Stock Exchange, the SFC, the CSRC and/or any other governmental, public, monetary or regulatory

authorities or bodies or securities exchange (collectively, the "Regulators"), and agrees and consents to the disclosure of, such information, in each case, as may be required by applicable Laws or requested by any of the Regulators from time to time (including, without limitation, (i) identity information of the Investor and its ultimate beneficial owner(s) and/or the person(s) ultimately responsible for the giving of the instruction relating to the subscription for the Investor Shares (including, without limitation, their respective names and places of incorporation); (ii) the transactions contemplated hereunder (including, without limitation, the details of subscription for the Investor Shares, the number of the Investor Shares, the Aggregate Investment Amount, and the lock-up restrictions under this Agreement); (iii) any swap arrangement or other financial or investment product involving the Investor Shares and the details thereof (including, without limitation, the identity information of the subscriber and its ultimate beneficial owner and the provider of such swap arrangement or other financial or investment product); and/or (iv) any connected relationship between the Investor or its beneficial owner(s) and associates on one hand and the Company and any of its shareholders on the other hand) (collectively, the "Investorrelated Information") within the time as requested by any of the Regulators. The Investor further authorizes each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, advisors and representatives to disclose any Investor-related Information to such Regulators and/or in any Public Document or other announcement or document as required under the Listing Rules or applicable Laws or as requested by any relevant Regulators;

- (j) the Investor has such knowledge and experience in financial and business matters that (i) it is capable of evaluating the merits and risks of the prospective investment in the Investor Shares; (ii) it is capable of bearing the economic risks of such investment, including a complete loss of the investment in the Investor Shares; (iii) it has received all the information it considers necessary or appropriate for deciding whether to invest in the Investor Shares; and (iv) it is experienced in transactions of investing in securities of companies in a similar stage of development; its ordinary business is to buy or sell shares or debentures or it is a Professional Investor and by entering into this Agreement, it is not a client of any of the Joint Sponsors or the Overall Coordinators, the CMIs or the underwriters in connection with the transactions contemplated thereunder;
- (k) it is subscribing for the Investor Shares as principal for its own account and for investment purposes and on a proprietary investment basis without a view to making distribution of any of the Investor Shares subscribed by it hereunder, and the Investor is not entitled to nominate any person to be a director or officer or supervisor of the Company;
- (l) the Investor is subscribing for the Investor Shares outside the United States in an "offshore transaction" within the meaning of Regulation S and it is not a U.S. Person;
- (m) the Investor is subscribing for the Investor Shares in a transaction exempt from, or not subject to, registration requirements under the Securities Act;
- (n) the Investor and, to the best knowledge of the Investor, the Investor's beneficial owner(s) and/or associates (i) are third parties independent of the Company; (ii) are not connected persons (as defined in the Listing Rules) or associates thereof of the

Company and the Investor's subscription for the Investor Shares will not result in the Investor and its beneficial owner(s) becoming connected persons (as defined in the Listing Rules) of the Company notwithstanding any relationship between the Investor and any other party or parties which may be entering into (or have entered into) any other agreement or agreements referred to in this Agreement and will, immediately after completion of this Agreement, be independent of and not be acting in concert with (as defined in the Code on Takeovers and Mergers and Share Buy-backs promulgated by the SFC), any connected persons in relation to the control of the Company; (iii) have the financial capacity to meet all obligations arising under this Agreement; (iv) are not, directly or indirectly, financed, funded or backed by (a) any core connected person (as defined in the Listing Rules) of the Company or (b) the Company, any of the directors, supervisors, chief executive, largest shareholder, substantial shareholder(s) or existing shareholder(s) of the Company or any of its subsidiaries, or a close associate (as defined in the Listing Rules) of any of the them, and are not accustomed to take and have not taken any instructions from any such persons in relation to the acquisition, disposal, voting or other disposition of securities of the Company; and (v) have no connected relationship with the Company or any of its shareholders, unless otherwise disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing;

- (o) the Investor will be using internal resources to finance its subscription of the Investor Shares;
- (p) each of the Investor, and to the best knowledge of the Investor, its beneficial owner(s) and/or associates is not a "connected client" of any of the Joint Sponsors, the Overall Coordinators, the bookrunner(s), the lead manager(s), the CMIs, the underwriters of the Global Offering, the lead broker or any distributors. The terms "connected client", "lead broker" and "distributor" shall have the meanings ascribed to them in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;
- (q) the Investor's account is not managed by the relevant exchange participant (as defined in the Listing Rules) in pursuance of a discretionary managed portfolio agreement. The term "discretionary managed portfolio" shall have the meaning ascribed to it in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;
- (r) neither the Investor, or to the best knowledge of the Investor, its beneficial owner(s) nor its associates is a director (including as a director within the preceding 12 months), supervisor or substantial shareholder of the Company or its associates or a nominee of any of the foregoing;
- (s) save as otherwise notified to the Joint Sponsors and the Overall Coordinators, neither the Investor nor its beneficial owner(s) fall within (a) any of the placee categories (other than "cornerstone investor") as set out in the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface or the Listing Rules in relation to placees; or (b) any of the groups of placees that would be required under the Listing Rules (including but not limited to Rule 12.08A of the Listing Rules) to be identified in the Company's allotment results announcement;
- (t) the Investor has not entered and will not enter into any contractual arrangement with any "distributor" (as defined in Regulation S) with respect to the distribution of the H Shares, except with its affiliates or with the prior written consent of the Company;

- (u) the subscription for the Investor Shares will comply with the provisions of Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules and the applicable paragraphs of Chapter 4.15 of the Listing Guide;
- (v) none of the Investor, or to the best knowledge of the Investor, its beneficial owner(s) and/or associates is subscribing for the Investor Shares under this Agreement with any financing (direct or indirect) by any connected person of the Company, by any one of the Joint Sponsors, the Overall Coordinators, or by any one of the underwriters of the Global Offering; the Investor and each of its associates, if any, is independent of, and not connected with, the other investors who have participated or will participate in the Global Offering and any of their associates;
- (w) no agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) has been or shall be entered into or made between the Investor or, to the best knowledge of the Investor, its affiliates, directors, officers, employees or agents on the one hand and the Company or its largest shareholder, any member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents on the other hand;
- (x) except as provided for in this Agreement, the Investor has not entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares;
- (y) save as previously disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing, the Investor, its beneficial owner(s) and/or associates have not entered into any swap arrangement or other financial or investment product involving the Investor Shares: and
- (z) neither the Investor nor any of its controlling shareholder(s), associates and beneficial owners has applied for or placed an order through the book building process for any H Shares in the Global Offering other than pursuant to this Agreement unless otherwise permitted under the applicable Laws or by the Stock Exchange.
- 6.3 The Investor represents and warrants to the Company, the Joint Sponsors and the Overall Coordinators that the description set out in Schedule 2 in relation to it and the group of companies of which it is a member and all Investor-related Information provided to and/or as requested by the Regulators and/or any of the Company, the Joint Sponsors and the Overall Coordinators and their respective affiliates is true, complete and accurate in all respects and is not misleading. Without prejudice to the provisions of clause 6.1(b), the Investor irrevocably consents to the reference to and inclusion of its name and all or part of the description of this Agreement (including the description set out in Schedule 2) in the Public Documents, marketing and roadshow materials and such other announcements or displayed documents which may be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering, insofar as necessary in the sole opinion of the Company, the Joint Sponsors and the Overall Coordinators. The Investor undertakes to provide as soon as possible such further information and/or supporting documentation relating to it, its ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters which may reasonably be requested by the Company, the Joint Sponsors and/or the Overall Coordinators to ensure their compliance with applicable Laws and/or companies or securities registration and/or the requests of competent Regulators including but not limited to the Stock Exchange,

the SFC and the CSRC. The Investor hereby agrees that after reviewing the description in relation to it and the group of companies of which it is a member to be included in such drafts of the Public Documents and other marketing materials relating to the Global Offering from time to time provided to the Investor and making such amendments as may be reasonably required by the Investor (if any), the Investor shall be deemed to warrant that such description in relation to it and the group of companies of which it is a member is true, accurate and complete in all respects and is not misleading or deceptive.

- The Investor understands that the representations, warranties, undertakings, acknowledgements and confirmations in clauses 6.1 and 6.2 are required in connection with Hong Kong Laws and the securities laws of the United States, amongst others. The Investor acknowledges that the Company, the Joint Sponsors, the Overall Coordinators, the underwriters, and their respective subsidiaries, agents, affiliates and advisors, and others will rely upon the truth, completeness and accuracy of the Investor's warranties, undertakings, representations, acknowledgements and confirmations set forth herein, and it agrees to notify the Company, the Joint Sponsors and the Overall Coordinators promptly in writing if any of the warranties, undertakings, representations, acknowledgements or confirmations herein ceases to be true, accurate and complete or becomes misleading or deceptive in any respect.
- 6.5 The Investor agrees and undertakes that the Investor will on demand fully and effectively indemnify and hold harmless, on an after tax basis, each of the Company, the Joint Sponsors, the Overall Coordinators and the underwriters of the Global Offering, each on its own behalf and on trust for their respective affiliates, any person who controls it within the meaning of the Securities Act as well as their respective officers, directors, supervisors, employees, staff, associates, partners, agents and representatives (collectively, the "Indemnified Parties"), against any and all reasonable losses, costs, expenses, claims, actions, liabilities, proceedings or damages which may be made or established against such Indemnified Party in connection with the subscription of the Investor Shares, the Investor Shares or this Agreement in any manner whatsoever, including a breach or an alleged breach of this Agreement or any act or omission or alleged act or omission hereunder, by or caused by the Investor or its officers, directors, employees, staff, affiliates, agents, representatives, associates or partners, and against any and all reasonable costs, charges, losses or expenses which any Indemnified Party may suffer or incur in connection with or disputing or defending any such claim, action or proceedings on the grounds of or otherwise arising out of or in connection therewith, save and except for any losses, costs, expenses, claims, actions, liabilities, proceedings or damages finally and judicially determined by a court or arbitration panel of competent authorities to have been solely and directly caused by gross negligence, wilful misconduct, wilful default or fraud of such Indemnified Parties.
- 6.6 Each of the acknowledgements, confirmations, representations, warranties and undertakings given by the Investor under clauses 6.1, 6.2, 6.3, 6.4 and 6.5 (as the case may be) shall be construed as a separate acknowledgement, confirmation, representation, warranty or undertaking and shall be deemed to be repeated on the Listing Date.
- 6.7 The Company represents, warrants and undertakes that:
  - (a) it has been duly incorporated and is validly existing under the laws of the PRC;
  - (b) it has full power, authority and capacity, and has taken all actions required to enter into and perform its obligations under this Agreement and this Agreement, when executed, will constitute its legal, valid and binding obligations;

- (c) subject to full payment and the Lock-up Period provided under clause 5.1, the Investor Shares will, when delivered to the Investor in accordance with clause 4.4, be fully paid-up, freely transferable and free from all options, liens, charges, mortgages, pledges, claims, equities, encumbrances and other third-party rights and shall rank pari passu with the H Shares then in issue and to be listed on the Stock Exchange;
- (d) none of the Company and its largest shareholder, any member of the Group and their respective affiliates, directors, officers, supervisors, employees and agents have entered into any agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) with any of the Investor or its affiliates, directors, supervisors, officers, employees, agents or representatives; and
- (e) except as provided for in this Agreement, neither the Company or any member of the Group nor any of their respective affiliates, directors, officers, supervisors, employees, agents or representatives has entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares.
- 6.8 The Company acknowledges, confirms and agrees that the Investor will be relying on information contained in the International Offering Circular and that the Investor shall have the same rights in respect of the International Offering Circular as other investors purchasing H Shares in the International Offering.

# **7 TERMINATION**

- 7.1 This Agreement may be terminated:
  - (a) in accordance with clauses 3.2, 4.6 or 4.8;
  - (b) solely by (i) the Company or (ii) the Joint Sponsors and the Overall Coordinators acting jointly, in the event that there is a material breach of this Agreement on the part of the Investor (or the wholly-owned subsidiary of the Investor in the case of transfer of Investor Shares pursuant to clause 5.2) (including a material breach of the representations, warranties, undertakings, acknowledgements and confirmations by the Investor under this Agreement) on or before the closing of the International Offering (notwithstanding any provision to the contrary to this Agreement); or
  - (c) with the written consent of the Investor, the Company, the Joint Sponsors and the Overall Coordinators.
- 7.2 Without prejudice to clause 7.3, in the event that this Agreement is terminated in accordance with clause 7.1, the Company, the Investor, the Joint Sponsors and the Overall Coordinators shall not be bound to proceed with their respective obligations under this Agreement (except for the confidentiality obligation under clause 8.1 set forth below) and the rights and liabilities of the Investor, the Company, the Joint Sponsors and the Overall Coordinators hereunder (except for the rights under clause 11 set forth below) shall cease and none of the Investor, the Company, the Joint Sponsors and the Overall Coordinators shall have any claim against any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (as applicable) without prejudice to the accrued rights or liabilities of any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators to any of the Investor, the Company, the Joint

- Sponsors or the Overall Coordinators (as applicable) in respect of the terms herein at or before such termination.
- 7.3 Notwithstanding the above, clause 6.5 and the indemnities given by the Investor herein, together with clauses 11, 12 and 13 shall survive notwithstanding the termination of this Agreement.

# 8 ANNOUNCEMENTS AND CONFIDENTIALITY

- 8.1 Save as otherwise provided in this Agreement, none of the Parties shall disclose any information concerning this Agreement or the transactions contemplated herein or any other arrangement involving the Company, the Joint Sponsors, the Overall Coordinators, and the Investor without the prior written consent of the other Parties. Notwithstanding the foregoing, this Agreement may be disclosed by any Party:
  - (a) to the Stock Exchange, the SFC, the CSRC and/or other Regulators to which the Company, the Joint Sponsors and/or the Overall Coordinators is subject, and the background of the Investor and its relationship between the Company and the Investor may be described in the Public Documents to be issued by or on behalf of the Company and marketing, roadshow materials and other announcements or displayed documents to be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering;
  - (b) to any of the Joint Sponsors and Overall Coordinators and to the legal and financial advisors, auditors, and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Parties, the Joint Sponsors and the Overall Coordinators provided that such Party shall (i) procure that each such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party is made aware and complies with all the confidentiality obligations set forth herein and (ii) remain responsible for any breach of such confidential obligations by such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party; and
  - otherwise by any Party as may be required by any applicable Law, any Governmental Authority or body with jurisdiction over such Party (including the Stock Exchange, the SFC, and the CSRC) or stock exchange rules (including submitting this Agreement as a material contract to the Hong Kong Companies Registry for registration and making it available on display to the public in accordance with the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules) or any binding judgment, order or requirement of any competent Governmental Authority.
- 8.2 No other reference or disclosure shall be made regarding this Agreement or any ancillary matters hereto by the Investor, except where the Investor shall have consulted the Company, the Joint Sponsors and the Overall Coordinators in advance to seek their prior written consent as to the principle, form and content of such disclosure.
- 8.3 The Company shall use its reasonable endeavors to provide for review by the Investor of any statement in any of the Public Documents which relates to this Agreement, the relationship between the Company and the Investor and the general background information on the Investor prior to publication. The Investor shall cooperate with the Company, the Joint Sponsors and the

Overall Coordinators to ensure that all references to it in such Public Documents are true, complete, accurate and not misleading or deceptive and that no material information about it is omitted from the Public Documents, and shall provide any comments and verification documents promptly to the Company, the Joint Sponsors and the Overall Coordinators and their respective counsels.

8.4 The Investor undertakes to, as soon as reasonably practicable, provide all assistance reasonably required in connection with the preparation of any disclosure required to be made as referred to in clause 8.1 (including providing such further information and/or supporting documentation relating to it, its background information, its relationship with the Company, its ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters referred thereto which may reasonably be required by the Company, the Joint Sponsors or the Overall Coordinators) to (i) update the description of the Investor in the Public Documents subsequent to the date of this Agreement and to verify such references, and (ii) enable the Company, the Joint Sponsors and/or the Overall Coordinators to comply with applicable companies or securities registration and/or the requests of competent Regulators, including the Stock Exchange, the SFC and the CSRC.

# 9 NOTICES

9.1 All notices delivered hereunder shall be in writing in either the English or Chinese language and shall be delivered in the manner required by clause 9.2 to the following addresses:

Party	Contact	Address
Company	Email:	No. 2 Xingang Road,
	ChenJ14@catl.com	Zhangwan Town, Jiaocheng District, Ningde City, Fujian Province, PRC
	Attention:	
	Mr. Chen Jin	
Investor	Email:	c/o CPE Advisors (Hong
	CindyChan@cpe-fund.com	Kong) Limited, Suite 3201, 32/F, One Pacific Place, 88 Queensway, Hong Kong
	DongHemeng@cpe-fund.com	
	ops@cpe-fund.com	
	Attention:	
	Ms Cindy Chan / Mr Hemeng Dong	
CICC	Email:	29/F, One International
	IB_Project_bright8@cicc.com.cn	Finance Centre, 1 Harbour View Street, Central, Hong Kong
	Attention:	Kong

	Project Bright 8 Team	
CSCI	Email:	18/F, Two Exchange Square, 8 Connaught Place.
	Project.Bright8@csci.hk	Central, Hong Kong
	Project.Bright8.ECM@csci.hk	
	Attention:	
	Project Bright 8 Team	
JPM FE	Email:	28/F, Chater House, 8 Connaught Road Central,
	PROJECTBRIGHT8_WG@jpmorgan.com	Hong Kong
	PROJECTBRIGHT8_ECM@jpmorgan.com	
	Attention:	
	ECM/ECM Syndicate Desk (Project Bright 8 Team)	
JPM APAC	Email:	28/F, Chater House, 8
	PROJECTBRIGHT8_WG@jpmorgan.com	Connaught Road Central, Hong Kong
	PROJECTBRIGHT8_ECM@jpmorgan.com	
	Attention:	
	ECM/ECM Syndicate Desk (Project Bright 8 Team)	
BOFA	Email:	55/F, Cheung Kong Center,
	dg.project_bright_8@bofa.com	2 Queen's Road Central, Central, Hong Kong
	Attention:	
	Project Bright 8 Team	
GS	Email:	68/F, Cheung Kong Center,
	gs-bright8-core@gs.com	2 Queen's Road Central, Central, Hong Kong
	gs-bright8-ECM@gs.com	
	Attention:	
	Project Bright 8 Team	

MS	Email:	46/F, International
		Commerce Centre 1 Austin
	pj_bright8_all@morganstanley.com	Road West, Kowloon,
	Attention:	Hong Kong
	Project Bright 8 Deal Team	
UBS	Email:	52/F Two International
	ol-gb+-project-bright-8@ubs.com	Finance Centre, 8 Finance Street, Central, Hong Kong
	Attention:	
	Project Bright 8 (Global Banking)	

9.2 Any notice delivered hereunder shall be delivered by hand or by email or by pre-paid post. Any notice shall be deemed to have been received, if delivered by hand, when delivered, if sent by email, immediately after the time sent (as recorded on the device from which the sender sent the email, irrespective of whether the email is acknowledged, unless the sender receives an automated message that the email is not delivered), and if sent by pre-paid post, (in the absence of evidence of earlier receipt) 48 hours after it was posted (or six days if sent by air mail). Any notice received on a day which is not a business day shall be deemed to be received on the next following business day.

# 10 GENERAL

- 10.1 Each of the Parties confirms and represents that this Agreement has been duly authorized, executed and delivered by it and constitutes its legal, valid and binding obligations and is enforceable against it in accordance with its terms. Except for such consents, approvals and authorizations as may be required by the Company to implement the Global Offering, no corporate, shareholder or other consents, approvals or authorizations are required by such Party for the performance of its obligations under this Agreement and each of the Parties further confirms that it can perform its obligations described hereunder.
- 10.2 The obligations of each of the Joint Sponsors and the Overall Coordinators as provided in this Agreement are several (and not joint or joint and several). None of the Joint Sponsors or the Overall Coordinators will be liable for any failure on the part of any of the other Joint Sponsors or Overall Coordinators to perform their respective obligations under this Agreement, and no such failure shall affect the rights of any other Joint Sponsor or Overall Coordinator to enforce the terms of this Agreement. Notwithstanding the foregoing, each of the Joint Sponsors and the Overall Coordinators shall be entitled to enforce any or all of its rights under this Agreement either alone or jointly with other Joint Sponsors or Overall Coordinators, to the extent permitted by applicable Laws.
- 10.3 Save for manifest error, calculations and determinations made in good faith by the Company and the Overall Coordinators shall be conclusive and binding with respect to the number of Investor Shares and the Offer Price and the amount of payment required to be made by the Investor pursuant to clause 4.2 for the purposes of this Agreement.

- 10.4 The Investor, the Company and BOFA shall cooperate with respect to any notifications to, or consents and/or approvals of, third parties which are or may be required for the purposes of or in connection with this Agreement.
- 10.5 No alteration to, or variation of, this Agreement shall be effective unless it is in writing and signed by or on behalf of all the Parties and in accordance with Clause 10.11.
- 10.6 This Agreement will be executed in the English language only.
- 10.7 Unless otherwise agreed by the relevant Parties in writing, each Party shall bear its own legal and professional fees, costs and expenses incurred in connection with this Agreement, save that stamp duty arising in respect of any of the transactions contemplated in this Agreement shall be borne by the relevant transferor/seller and the relevant transferee/buyer in equal shares.
- 10.8 Time shall be of the essence of this Agreement but any time, date or period referred to in this Agreement may be extended by mutual written agreement between the Parties with the written consent of the Joint Sponsors and the Overall Coordinators.
- 10.9 All provisions of this Agreement shall so far as they are capable of being performed or observed continue in full force and effect notwithstanding the Closing in accordance with clause 4 except in respect of those matters then already performed and unless they are terminated in accordance with this Agreement.
- 10.10 Other than the non-disclosure agreement entered into by the Investor, this Agreement constitutes the entire agreement and understanding between the Parties in connection with the investment in the Company by the Investor. This Agreement supersedes all prior promises, assurances, warranties, representations, communications, understandings and agreements relating to the subject matter hereof, whether written or oral.
- 10.11 To the extent otherwise set out in this clause 10.11, a person who is not a party to this Agreement has no right under the Contracts (Rights of Third Parties) Ordinance to enforce any term of this Agreement but this does not affect any rights or remedy of a third party which exists or is available apart from the Contracts (Rights of Third Parties) Ordinance:
  - (a) each of the Joint Sponsors and the Overall Coordinators may enforce (i) Clauses 2.2, 3, 4, 5, 6, 7 and 8, and (ii) any other term(s) of this Agreement which confers a benefit on such Joint Sponsors and/or the Overall Coordinators to the same extent as if they were a party to this Agreement.
  - (b) save as otherwise provided for in clause 3.2 where this Agreement shall be terminated forthwith or otherwise in accordance with clauses 4.6 or 4.8 where any of the Joint Sponsors and/or the Overall Coordinators may terminate this Agreement (in both cases without the written consent of all of the Joint Sponsors and the Overall Coordinators), this Agreement may not be terminated or rescinded, and any term may not be amended, varied or waived, without the written consent of all of the Joint Sponsors and the Overall Coordinators.
  - (c) Indemnified Parties may enforce and rely on clause 6.5 to the same extent as if they were a party to this Agreement.

- (d) This Agreement may be terminated or rescinded and any term may be amended, varied or waived without the consent of those Indemnified Parties other than the Joint Sponsors and the Overall Coordinators.
- 10.12 Each of the Joint Sponsors and the Overall Coordinators has the power and is hereby authorized to delegate all or any of their relevant rights, duties, powers and discretions in such manner and on such terms as they think fit (with or without formality and without prior notice of any such delegation being required to be given to the Company or the Investor) to any one or more of their affiliates. Such Overall Coordinator or Joint Sponsor shall, severally and not jointly nor jointly and severally, remain liable for all acts and omissions of any of its affiliates to which it delegates relevant rights, duties, powers and/or discretions pursuant to this sub-clause notwithstanding any such delegation.
- 10.13 No delay or failure by a Party to exercise or enforce (in whole or in part) any right provided by this Agreement or by law shall operate as a release or waiver of, or in any way limit, that Party's ability to further exercise or enforce that, or any other, right and no single or partial exercise of any such right or remedy shall preclude any other or further exercise of it or the exercise of any other right or remedy. The rights, powers and remedies provided in this Agreement are cumulative and not exclusive of any rights, powers and remedies (whether provided by law or otherwise). A waiver of any breach of any provision of this Agreement shall not be effective, or implied, unless that waiver is in writing and is signed by the Party against whom that waiver is claimed.
- 10.14 If at any time any provision of this Agreement is or becomes illegal, invalid or unenforceable in any respect under the law of any jurisdiction, that shall not affect or impair:
  - (a) the legality, validity or enforceability in that jurisdiction of any other provision of this Agreement; or
  - (b) the legality, validity or enforceability under the law of any other jurisdiction of that or any other provision of this Agreement.
- 10.15 This Agreement shall be binding upon, and inure solely to the benefit of the Parties and their respective heirs, executors, administrators, successors and permitted assigns, and no other person shall acquire or have any right under or by virtue of this Agreement. Except for the purposes of internal reorganization or restructuring, no Party may assign or transfer all or any part of the benefits of, or interest or right in or under this Agreement. Obligations under this Agreement shall not be assignable.
- 10.16 Without prejudice to all rights to claim against the Investor for all losses and damages suffered by the other Parties, if there is any breach of warranties made by the Investor on or before the Listing Date, the Company and the Joint Sponsors and the Overall Coordinators shall, notwithstanding any provision to the contrary to this Agreement, have the right to rescind this Agreement and all obligations of the Parties hereunder shall cease forthwith.
- 10.17 Each of the Parties undertakes with the other Parties that it shall execute and perform, and procure that it is executed and performed, such further documents and acts as may be required to give effect to the provisions of this Agreement.
- 10.18 Recognition of the U.S. Special Resolution Regimes:

- (a) In the event that any Party who is a Covered Entity becomes subject to a proceeding under a U.S. Special Resolution Regime, the transfer from such Party of this Agreement, and any interest and obligation in or under this Agreement, will be effective to the same extent as the transfer would be effective under the U.S. Special Resolution Regime if this Agreement, and any such interest and obligation, were governed by the laws of the United States or a state of the United States.
- (b) In the event that any Party that is a Covered Entity or a BHC Act Affiliate of such Party becomes subject to a proceeding under a U.S. Special Resolution Regime, Default Rights under this Agreement that may be exercised against such Party are permitted to be exercised to no greater extent than such Default Rights could be exercised under the U.S. Special Resolution Regime if this Agreement were governed by the laws of the United States or a state of the United States.
- (c) As used herein,
  - (i) "BHC Act Affiliate" has the meaning assigned to the term "affiliate" in, and shall be interpreted in accordance with, 12 U.S.C. § 1841(k);
  - (ii) "Covered Entity" means any of the following:
    - (A) a "covered entity" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 252.82(b);
    - (B) a "covered bank" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 47.3(b); or
    - (C) a "covered FSI" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 382.2(b).
  - (iii) "Default Right" has the meaning assigned to that term in, and shall be interpreted in accordance with, 12 C.F.R. §§ 252.81, 47.2 or 382.1, as applicable; and
  - (iv) "U.S. Special Resolution Regime" means each of (i) the Federal Deposit Insurance Act and the regulations promulgated thereunder and (ii) Title II of the Dodd-Frank Wall Street Reform and Consumer Protection Act and the regulations promulgated thereunder.

### 11 GOVERNING LAW AND JURISDICTION

- 11.1 This Agreement and the relationship between the Parties shall be governed by, and interpreted in accordance with, the laws of Hong Kong.
- 11.2 Any dispute, controversy or claim arising out of or in connection with this Agreement, or the breach, termination or invalidity thereof, shall be settled by arbitration in accordance with the Hong Kong International Arbitration Centre Administered Arbitration Rules in force as of the date of submitting the arbitration application. The place of arbitration shall be Hong Kong and the governing law of the arbitration proceedings shall be the laws of Hong Kong. There shall be three arbitrators and the language in the arbitration proceedings shall be English. The decision and award of the arbitral tribunal shall be final and binding on the parties and may be

entered and enforced in any court having jurisdiction, and the parties irrevocably and unconditionally waive any and all rights to any form of appeal, review or recourse to any judicial authority, insofar as such waiver may be validly made. Notwithstanding the foregoing, the parties shall have the right to seek interim injunctive relief or other interim relief from a court of competent jurisdiction, before the arbitral tribunal has been appointed. Without prejudice to such provisional remedies as may be available under the jurisdiction of a national court, the arbitral tribunal shall have full authority to grant provisional remedies or order the parties to request that a court modify or vacate any temporary or preliminary relief issued by a such court, and to award damages for the failure of any party to respect the arbitral tribunal's orders to that effect.

### 12 **IMMUNITY**

12.1 To the extent that in any proceedings in any jurisdiction (including arbitration proceedings), the Investor has or can claim for itself or its assets, properties or revenues any immunity (on the grounds of sovereignty or crown status or otherwise) from any action, suit, proceeding or other legal process (including arbitration proceedings), from set-off or counterclaim, from the jurisdiction of any court, from service of process, from attachment to or in aid of execution of any judgment, decision, determination, order or award (including any arbitral award), or from other action, suit or proceeding for the giving of any relief or for the enforcement of any judgement, decision, determination, order or award (including any arbitral award) or to the extent that in any such proceedings there may be attributed to itself or its assets, properties or revenues any such immunity (whether or not claimed), the Investor hereby irrevocably and unconditionally waives and agrees not to plead or claim any such immunity in relation to any such proceedings.

# 13 PROCESS AGENT

- 13.1 The Investor irrevocably appoints CPE Advisors (Hong Kong) Limited at Suite 3201, 32/F, One Pacific Place, 88 Queensway, Hong Kong, to receive, for it and on its behalf, service of process in the proceedings in Hong Kong. Such service shall be deemed completed on delivery to the process agent (whether or not it is forwarded to and received by the Investor).
- 13.2 If for any reason the process agent ceases to be able to act as such or no longer has an address in Hong Kong, the Investor irrevocably agrees to appoint a substitute process agent acceptable to the Company, the Joint Sponsors and the Overall Coordinators, and to deliver to the Company, the Joint Sponsors and the Overall Coordinators a copy of the new process agent's acceptance of that appointment, within 30 days thereof.

### 14 **COUNTERPARTS**

14.1 This Agreement may be executed in any number of counterparts by wet-ink or electronically, and by each Party hereto on separate counterparts. Each counterpart is an original, but all counterparts shall together constitute one and the same instrument. Delivery of an executed counterpart signature page of this Agreement by e-mail attachment (PDF) or telecopy shall be an effective mode of delivery.

**IN WITNESS** whereof each of the following parties has executed this Agreement by its duly authorized signatory on the date set out at the beginning.

For and on behalf of Contemporary Amperex Technology Co., Limited 宁德时代新能源科技股份有限公司

Name: Jiang Li (蒋理)

Title: Vice General Manager and Board Secretary

# FOR AND ON BEHALF OF: CPE REDWOOD INVESTMENT LIMITED

By:

Name: TAN Inn Hwee

Title: Alternative Director to YONG Leong Chu, Yonn

# FOR AND ON BEHALF OF: MERRILL LYNCH (ASIA PACIFIC) LIMITED

By:

Name: David Cheng Title: Managing Director

Name: Tommy Zheng Title: Managing Director

# SCHEDULE 1 INVESTOR SHARES

#### **Number of Investor Shares**

The number of Investor Shares shall be equal to (1) Hong Kong dollar equivalent of US dollar 80,000,000 (calculated using the closing Hong Kong dollar: US dollar exchange rate quoted in the Prospectus (excluding Brokerage and the Levies which the Investor will pay in respect of the Investor Shares)) divided by (2) the Offer Price, rounded down to the nearest whole board lot of 100 H Shares.

Pursuant to paragraph 4.2 of Practice Note 18 to the Listing Rules, Chapter 4.14 of the Listing Guide and the waiver as granted by the Stock Exchange (if any), in the event of over-subscription under the Hong Kong Public Offering, the number of Investor Shares to be subscribed for by the Investor under this Agreement might be affected by the reallocation of H Shares between the International Offering and the Hong Kong Public Offering (the "Clawback"). If the total demand for H Shares in the Hong Kong Public Offering falls within the circumstances as set out in the section headed "Structure of the Global Offering – The Hong Kong Public Offering – Reallocation" in the final prospectus of the Company, the number of Investor Shares may be adjusted on a pro rata basis.

Further, the Joint Sponsors, the Overall Coordinators and the Company can adjust the number of Investor Shares in their sole discretion for the purpose of compliance with the relevant requirements under the Listing Rules including without limitation the public float requirements under Rule 8.08 of the Listing Rules and the placing guidelines set out in Appendix F1 to the Listing Rules.

# SCHEDULE 2 PARTICULARS OF INVESTOR

The Investor

Place of incorporation: British Virgin Islands

Certificate of incorporation number: 2162118

Business registration number: N/A

LEI number: 254900D5RHEMTWIDD021

Business address and telephone number

and contact person:

Kingston Chambers, PO Box 173, Road Town, Tortola,

British Virgin Islands

+852 3798 8688/ +86 18811376673

Ms Cindy Chan/ Mr Hemeng Dong

Principal activities: Investment holding

Ultimate controlling shareholder(s): CPE Global Opportunities Fund II, L.P.

Place of incorporation of ultimate

controlling shareholder(s):

the Cayman Islands

Business registration number and LEI

number of ultimate controlling

shareholder(s):

Company no.: 105816

LEI: N/A

Principal activities of ultimate

controlling shareholder(s):

Investment holding

Shareholder and interests held: CPE Global Opportunities Fund II, L.P. holds 100%

interest in the Investor

Relevant investor category(ies) (as required to be included on the Stock Exchange's FINI placee list template or

required to be disclosed by the FINI interface in relation to placees):

Cornerstone investor

Non-SFC-authorised fund

Description of the Investor for insertion

in the Prospectus:

CPE Redwood Investment Limited ("CPE Investment") is a business company incorporated under the laws of the

BVI and its primary business activity is investment

holding. It is wholly owned by CPE Global Opportunities Fund II, L.P. ("CPE GOF II"), an

exempted limited partnership formed under the laws of the Cayman Islands. The general partner of CPE GOF II is CPE GOF GP Limited, a company incorporated in the Cayman Islands with limited liability. CPE GOF GP Limited is directly and wholly owned by CPE Management International Limited, which is in turn wholly owned by CPE Management International II Limited, both of which are companies incorporated in the Cayman Islands with limited liability. CPE Management International II Limited is owned by a number of shareholders that are natural persons, none of whom controls CPE Management International II Limited. CPE GOF II's investor base comprises both corporate and entrepreneurial investors. No ultimate beneficial owner of any limited partner or general partner holds more than 30% interests in CPE Investment.

# CORNERSTONE INVESTMENT AGREEMENT

# **MAY 8, 2025**

# CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED

宁德时代新能源科技股份有限公司

# AND

OAKTREE CAPITAL MANAGEMENT, L.P. (as the investment manager for and on behalf of the Investors listed in Schedule 3)

**AND** 

MERRILL LYNCH (ASIA PACIFIC) LIMITED

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THIS AGREEMENT (this "Agreement") is made on May 8, 2025

#### **BETWEEN**:

- (1) CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED (宁德时代新能源科技股份有限公司), a joint stock company incorporated in the PRC with limited liability on December 16, 2011, having its registered office at No. 2 Xingang Road, Zhangwan Town Jiaocheng District, Ningde City, Fujian Province, PRC (the "Company");
- (2) OAKTREE CAPITAL MANAGEMENT, L.P., a limited liability partnership incorporated in the State of Delaware whose registered office is at 333 S Grand Avenue, 28th Floor, Los Angeles CA 90071 ("Oaktree"), as the investment manager for and on behalf of the investors listed in Schedule 3 (the "Investors" and each, an "Investor") which are Parties (as defined below) to this Agreement; and
- (3) MERRILL LYNCH (ASIA PACIFIC) LIMITED of 55/F, Cheung Kong Center, 2 Queen's Road Central, Central, Hong Kong ("BOFA").

#### WHEREAS:

- (A) The Company has made an application for listing of its H Shares (as defined below) on the Stock Exchange (as defined below) by way of a global offering (the "Global Offering") comprising:
  - (i) a public offering by the Company for subscription of H Shares (subject to reallocation and the Offer Size Adjustment Option (as defined below)) by the public in Hong Kong (the "Hong Kong Public Offering"); and
  - (ii) a conditional placing of H Shares (subject to reallocation, the Offer Size Adjustment Option and the Over-allotment Option (as defined below)) offered by the Company outside the United States to investors (including placing to professional and institutional investors in Hong Kong) in reliance on Regulation S (as defined below) under the Securities Act (as defined below) (the "International Offering").
- (B) CHINA INTERNATIONAL CAPITAL CORPORATION HONG KONG SECURITIES LIMITED ("CICC"), CHINA SECURITIES (INTERNATIONAL) CORPORATE FINANCE COMPANY LIMITED ("CSCI"), J.P. MORGAN SECURITIES (FAR EAST) LIMITED ("JPM FE") and BOFA are acting as the joint sponsors of the Global Offering (the "Joint Sponsors"), and CICC, CSCI, J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED ("JPM APAC"), BOFA, GOLDMAN SACHS (ASIA) L.L.C. ("GS"), MORGAN STANLEY ASIA LIMITED ("MS") and UBS AG HONG KONG BRANCH ("UBS")¹ are acting as the overall coordinators of the Global Offering (the "Overall Coordinators").
- (C) The Investors wish to subscribe for the Investor Shares (as defined below) as part of the International Offering, subject to and on the basis of the terms and conditions set out in this Agreement.

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<sup>&</sup>lt;sup>1</sup> UBS AG HONG KONG BRANCH is incorporated in Switzerland with limited liability.

- (D) It is intended that subject to mutual agreement on terms and conditions having been reached, the Overall Coordinators and underwriters (to be named in the International Underwriting Agreement) will enter into an underwriting agreement for the International Offering with the Company to, among others, conditionally underwrite the Investor Shares to be subscribed by the Investors hereunder.
- (E) Oaktree is executing and delivering this Agreement in its capacity as the investment manager for and on behalf of the Investors, which are Parties to this Agreement.

#### **IT IS AGREED** as follows:

#### 1 DEFINITIONS AND INTERPRETATIONS

1.1 In this Agreement, including its schedules and recitals, each of the following words and expressions shall, unless the context requires otherwise, have the following meanings:

"affiliate" in relation to a particular individual or entity, unless the context otherwise requires, means any individual or entity which directly or indirectly, through one or more intermediaries, controls, or is controlled by, or is under common control with, the individual or entity specified. For the purposes of this definition, the term "control" (including the terms "controlling", "controlled by" and "under common control with") means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a person, whether through the ownership of voting securities, by contract, or otherwise. Notwithstanding the foregoing, (i) portfolio companies of Oaktree, any Investor or their respective affiliates shall not be deemed to be "affiliate" of Oaktree or the Investor; and (ii) neither Brookfield Asset Management Inc. nor any of its affiliates or any portfolio companies of any of the foregoing shall be deemed to be an "affiliate" of Oaktree or the Investors or any of their respective affiliates or portfolio companies of any of the foregoing;

"AFRC" means the Accounting and Financial Reporting Council of Hong Kong;

"Aggregate Investment Amount" means the amount equal to the Offer Price multiplied by the aggregate number of Investor Shares to be purchased by the Investors pursuant to this Agreement;

"Approvals" has the meaning given to it in clause 6.2(g);

"associate/close associate" shall have the meaning ascribed to such term in the Listing Rules and "associates/close associates" shall be construed accordingly;

"Brokerage" means brokerage calculated as 1% of the Aggregate Investment Amount as required by paragraph 7(1) of the Fees Rules (as defined under the Listing Rules);

"business day" means any day (other than Saturday, Sunday or a public holiday in Hong Kong) on which licensed banks in Hong Kong are generally open to the public in Hong Kong for normal banking business and on which the Stock Exchange is open for the business of dealing in securities:

"CCASS" means the Hong Kong Central Clearing and Settlement System established and operated by The Hong Kong Securities Clearing Company Limited;

- "Closing" means closing of the subscription of the Investor Shares in accordance with the terms and conditions of this Agreement;
- "CMI(s)" means capital market intermediary(ies) appointed by the Company for the purpose of the Global Offering and shall have the meaning ascribed to such term in the Code of Conduct;
- "Code of Conduct" means the Code of Conduct for Persons Licensed by or Registered with the SFC, as amended, supplemented or otherwise modified from time to time;
- "Companies Ordinance" means the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time;
- "Companies (Winding Up and Miscellaneous Provisions) Ordinance" means the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;
- "connected person/core connected person" shall have the meaning ascribed to such term in the Listing Rules and "connected persons/core connected persons" shall be construed accordingly;
- "connected relationship" shall have the meaning ascribed to such term and as construed under the CSRC Filing Rules;
- "Contracts (Rights of Third Parties) Ordinance" means the Contracts (Rights of Third Parties) Ordinance (Chapter 623 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;
- "controlling shareholder" shall, unless the context otherwise requires, have the meaning ascribed to such term in the Listing Rules and "controlling shareholders" shall be construed accordingly;
- "CSRC" means the China Securities Regulatory Commission;
- "CSRC Filing Rules" means the Trial Administrative Measures of Overseas Securities Offering and Listing by Domestic Companies (境内企业境外发行证券和上市管理试行办法) and supporting guidelines issued by the CSRC, as amended, supplemented or otherwise modified from time to time;
- "CSRC Filing Report" means the filing report of the Company in relation to the Global Offering, including any amendments, supplements and/or modifications thereof, to be submitted to the CSRC pursuant to Article 13 of the CSRC Filing Rules;
- "CSRC Filings" means any and all letters, filings, correspondences, communications, documents, responses, undertakings and submissions in writing, orally or in any form, including any amendments, supplements and/or modifications thereof, made or to be made to the CSRC, relating to or in connection with the Global Offering pursuant to the CSRC Filing Rules and other applicable laws, regulations and requirements of the CSRC (including, without limitation, the CSRC Filing Report);
- "Delayed Delivery Date" means, subject to the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become

unconditional and not having been terminated, such later date as the Overall Coordinators shall notify Oaktree in accordance with clause 4.3;

"dispose of" includes, in respect of any Relevant Shares, directly or indirectly;

- (i) offering, pledging, charging, selling, mortgaging, lending, creating, transferring, assigning or otherwise disposing of any legal or beneficial interest (including by the creation of or any agreement to create or selling or granting or agreeing to sell or grant any option or contract to purchase, subscribe for, lend or otherwise transfer or dispose of or any warrant or right to purchase, subscribe for, lend or otherwise transfer or dispose of, or purchasing or agreeing to purchase any option, contract, warrant or right to sell or creating any encumbrance over or agreeing to create any encumbrance over), either directly or indirectly, conditionally or unconditionally), or creating any third party right of whatever nature over, any legal or beneficial interest in the Relevant Shares or any other securities convertible into or exercisable or exchangeable for such Relevant Shares, or that represent the right to receive, such Relevant Shares, or agreeing or contracting to do so, whether directly or indirectly and whether conditionally or unconditionally; or
- (ii) entering into any swap or other arrangement that transfers to another, in whole or in part, any beneficial ownership of the Relevant Shares or any interest in them, or in any of the economic consequences or incidents of ownership of such Relevant Shares or such other securities or any interest in them; or
- (iii) entering into any other transaction directly or indirectly with the same economic effect as any of the foregoing transactions described in (i) and (ii) above; or
- (iv) agreeing or contracting to, or publicly announcing or disclosing an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise; and "disposal" shall be construed accordingly;

"FINI" shall have the meaning ascribed to such term to in the Listing Rules;

"Global Offering" has the meaning given to it in Recital (A);

"Governmental Authority" means any governmental, inter-governmental, regulatory or administrative commission, board, body, department, authority or agency, or any stock exchange, self-regulatory organization or other non-governmental regulatory authority (including without limitation, the Stock Exchange, the SFC and the CSRC), or any court, judicial body, tribunal or arbitrator, in each case whether national, central, federal, provincial, state, regional, municipal, local, domestic, foreign or supranational;

"Group" means the Company and all of its subsidiaries or, where the context so requires, in respect of the period before the Company became the holding company of its present subsidiaries, the business operated by such subsidiaries or their predecessors (as the case maybe);

- "H Share(s)" means the ordinary share(s) in the share capital of the Company with a monial value of RMB1.00 each, which are to be subscribed for and traded in Hong Kong dollar, and for which an application has been made for listing and permission to trade on the Stock Exchange;
- "HK\$" or "Hong Kong dollar" means the lawful currency of Hong Kong;
- "Hong Kong" means the Hong Kong Special Administrative Region of the PRC;
- "Hong Kong Public Offering" has the meaning given to it in Recital (A);
- "Indemnified Parties" has the meaning given to it in clause 6.5, and "Indemnified Party" shall mean any one of them, as the context shall require;
- "International Offering" has the meaning given to it in Recital (A);
- "International Offering Circular" means the final offering circular expected to be issued by the Company to the prospective investors (including the Investors) in connection with the International Offering;
- "Investor-related Information" has the meaning given to it in clause 6.2(i);
- "Investor Shares" means the number of H Shares to be subscribed for by the Investors in the International Offering in accordance with the terms and conditions herein and as calculated in accordance with Schedule 1 and determined by the Company and the Overall Coordinators;
- "Laws" means all laws, statutes, legislation, ordinances, measures, rules, regulations, guidelines, guidance, decisions, opinions, notices, circulars, directives, requests, orders, judgments, decrees or rulings of any Governmental Authority (including without limitation, the Stock Exchange, the SFC and the CSRC) of all relevant jurisdictions;
- "Levies" means the SFC transaction levy of 0.0027% (or the prevailing transaction levy on the Listing Date), the Stock Exchange trading fee of 0.00565% (or the prevailing trading fee on the Listing Date) and the AFRC transaction levy of 0.00015% (or the prevailing transaction levy on the Listing Date), in each case, of the Aggregate Investment Amount;
- "Listing Date" means the date on which the H Shares are initially listed on the Main Board of the Stock Exchange;
- "Listing Guide" means the Guide for New Listing Applicants as published by the Stock Exchange, as amended, supplemented or otherwise modified from time to time;
- "Listing Rules" means the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, and the listing decisions, guidelines and other requirements of the Stock Exchange, each as amended, supplemented or otherwise modified from time to time;
- "Lock-up Period" has the meaning given to it in clause 5.1;
- "Offer Price" means the final Hong Kong dollar price per H Share (exclusive of Brokerage and Levies) at which the H Shares are to be offered or sold pursuant to the Global Offering;
- "Overall Coordinators" has the meaning given to it in Recital (B);

- "Over-allotment Option" has the meaning given to it in the International Offering Circular;
- "Offer Size Adjustment Option" means the option exercisable by the Company pursuant to which the Company may issue and allot additional H Shares at the Offer Price, to cover additional market demand;
- "Parties" means the named parties to this Agreement (including, for the avoidance of doubt, Oaktree, the Joint Sponsors and/or the Overall Coordinators, as the context requires), and "Party" shall mean any one of them, as the context shall require;
- "PRC" means the People's Republic of China, excluding, for purposes of this Agreement only, Hong Kong, Macau Special Administrative Region of the PRC and Taiwan;
- "Preliminary Offering Circular" means the preliminary offering circular expected to be issued by the Company to the prospective investors (including the Investors) in connection with the International Offering, as amended, supplemented or otherwise modified from time to time;
- "**Professional Investor**" has the meaning given to it in Part 1 of Schedule 1 to the SFO;
- "proprietary investment basis" means such investment as made by an Investor for its own account and investment purpose but not acting as an agent on behalf of any third parties, whether or not such investment is made for the benefits of any shareholders or fund investors of such Investor;
- "Prospectus" means the final prospectus to be issued in Hong Kong by the Company in connection with the Hong Kong Public Offering;
- "Public Documents" means the Preliminary Offering Circular and the International Offering Circular for the International Offering, the Prospectus to be issued in Hong Kong by the Company for the Hong Kong Public Offering and such other documents and announcements which may be issued by the Company in connection with the Global Offering, each as amended, supplemented or otherwise modified from time to time;
- "Regulation S" means Regulation S under the Securities Act;
- "Regulators" has the meaning given to it in clause 6.2(i);
- "Relevant Shares" means, with respect to each Investor, the relevant proportion of the Investor Shares subscribed for by such Investor pursuant to this Agreement, and any shares or other securities of or interests in the Company which are derived from such portion of the Investor Shares pursuant to any rights issue, capitalization issue or other form of capital reorganization (whether such transactions are to be settled in cash or otherwise);
- "RMB" or "Renminbi" means Renminbi, the lawful currency of the PRC;
- "Securities Act" means the United States Securities Act of 1933, as amended, supplemented or otherwise modified from time to time, and the rules and regulations promulgated thereunder;
- "SFC" means The Securities and Futures Commission of Hong Kong;
- "SFO" means the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"Stock Exchange" means The Stock Exchange of Hong Kong Limited;

"subsidiary" has the meaning given to it in the Companies Ordinance;

"U.S." and "United States" means the United States of America, its territories and possessions, any state of the United States and the District of Columbia;

"US\$" or "US dollar" means the lawful currency of the United States; and

"underwriters" means the Hong Kong underwriters of the Hong Kong Public Offering and the international underwriters of the International Offering.

- 1.2 In this Agreement, unless the context otherwise requires:
  - (a) a reference to a "clause", "sub-clause" or "schedule" is a reference to a clause or subclause of or a schedule to this Agreement;
  - (b) the index, clause and schedule headings are inserted for convenience only and shall not affect the construction or interpretation of this Agreement;
  - (c) the recitals and schedules form an integral part of this Agreement and have the same force and effect as if expressly set out in the body of this Agreement and any reference to this Agreement shall include the recitals and schedules;
  - (d) the singular number shall include the plural and vice versa and words importing one gender shall include the other gender;
  - (e) a reference to this Agreement or another instrument includes any variation or replacement of either of them;
  - (f) a reference to a statute, statutory provision, regulation or rule includes a reference:
    - to that statute, provision, regulation or rule as from time to time consolidated, amended, supplemented, modified, re-enacted or replaced by any statute or statutory provision;
    - (ii) to any repealed statute, statutory provision, regulation or rule which it re-enacts (with or without modification); and
    - (iii) to any subordinate legislation made under it;
  - (g) a reference to a "**regulation**" includes any regulation, rule, official directive, opinion, notice, circular, order, request or guideline (whether or not having the force of law) of any governmental, intergovernmental or supranational body, agency, department or of any regulatory, self-regulatory or other authority or organization;
  - (h) references to times of day and dates are, unless otherwise specified, to Hong Kong times and dates, respectively;
  - (i) a reference to a "**person**" includes a reference to an individual, a firm, a company, a body corporate, an unincorporated association or an authority, a government, a state or

- agency of a state, a joint venture, association or partnership (whether or not having separate legal personality);
- references to "include", "includes" and "including" shall be construed so as to mean include without limitation, includes without limitation and including without limitation, respectively; and
- (k) references to any legal term for any action, remedy, method or judicial proceeding, legal document, legal status, court, official or any legal concept or thing in respect of any jurisdiction other than Hong Kong is deemed to include what most nearly approximates in that jurisdiction to the relevant Hong Kong legal term.

# 2 INVESTMENT

- 2.1 Subject to the conditions referred to in clause 3.1 below being fulfilled (or waived by the Parties (including for the avoidance of doubt the Joint Sponsors and Overall Coordinators), except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c), 3.1(d) and 3.1(e) cannot be waived and the conditions under clause 3.1(f) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) and other terms and conditions of this Agreement:
  - (a) each Investor will subscribe for, and the Company will issue, allot and place and the Overall Coordinators will allocate and/or deliver (as the case may be) or cause to be allocated and/or delivered (as the case may be) to such Investor in such proportions as Oaktree shall confirm in writing to the Company and the Overall Coordinators (and, for these purposes, email confirmation shall suffice) no later than five (5) clear business days prior to the Listing Date, the Investor Shares at the Offer Price under and as part of the International Offering and through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the relevant proportion of the International Offering. In case Oaktree does not provide the confirmation in the manner and by the time set forth above, the allocation among the Investors shall be in such proportions as set forth in Schedule 3; and
  - (b) each Investor will pay its respective proportion of the Aggregate Investment Amount, the Brokerage and the Levies in respect of the Investor Shares in accordance with clause 4.2.
- 2.2 Any Investor may elect by notice in writing served by Oaktree to the Company, the Joint Sponsors and the Overall Coordinators not later than three (3) business days prior to the Listing Date to subscribe for the relevant proportion of the Investor Shares through a wholly-owned subsidiary of such Investor that is a Professional Investor and is (i) located outside the United States; and (ii) acquiring the relevant proportion of the Investor Shares in an offshore transaction in accordance with Regulation S under the Securities Act, provided that:
  - (a) the relevant Investor shall procure such wholly-owned subsidiary on such date to provide to the Company, the Joint Sponsors and the Overall Coordinators written confirmation that it agrees to be bound by the same agreements, representations, warranties, undertakings, acknowledgements and confirmations given in this Agreement by such Investor, and the agreements, representations, warranties, undertakings, acknowledgements and confirmations given by such Investor in this Agreement shall be deemed to be given by such Investor for itself and on behalf of such wholly-owned subsidiary; and

(b) the relevant Investor (i) unconditionally and irrevocably guarantees to the Company, the Joint Sponsors and the Overall Coordinators the due and punctual performance and observance by such wholly-owned subsidiary of all its agreements, obligations, undertakings, warranties, representations, indemnities, consents, acknowledgements, confirmations and covenants under this Agreement; and (ii) undertakes to fully and effectively indemnify and keep indemnified on demand each of the Indemnified Parties in accordance with clause 6.5.

The obligations of the relevant Investor under this clause 2.2 constitute direct, primary and unconditional obligations to pay on demand to the Company, the Joint Sponsors or the Overall Coordinators any sum which such wholly-owned subsidiary is liable to pay under this Agreement and to perform promptly on demand any obligation of such wholly-owned subsidiary under this Agreement without requiring the Company, the Joint Sponsors or the Overall Coordinators first to take steps against such wholly-owned subsidiary or any other person. Except where the context otherwise requires, the term Investor shall be construed in this Agreement to include such wholly-owned subsidiary.

- 2.3 The Company and the Overall Coordinators may in their sole discretion determine that delivery of all or a portion of the Investor Shares shall take place on the Delayed Delivery Date in accordance with clause 4.3.
- 2.4 The Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering) will determine, in such manner as they may agree, the Offer Price. The exact number of the Investor Shares will be finally determined by the Company and the Overall Coordinators in accordance with Schedule 1, and such determination will be conclusive and binding on the Investors, save for manifest error.

# 3 CLOSING CONDITIONS

- 3.1 Each Investor's obligation under this Agreement to subscribe for, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares pursuant to clause 2.1 are conditional only upon each of the following conditions having been satisfied or waived by the Company, the Joint Sponsors and the Overall Coordinators, (except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(e) cannot be waived and the conditions under clause 3.1(f) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) at or prior to the Closing:
  - (a) the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become effective and unconditional (in accordance with their respective original terms or as subsequently waived or varied by agreement of the parties thereto) by no later than the time and date as specified in these underwriting agreements, and neither of the aforesaid underwriting agreements having been terminated;
  - (b) the Offer Price having been agreed upon between the Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering);
  - (c) the Listing Committee of the Stock Exchange having granted the approval for the listing of, and permission to deal in, the H Shares (including the Investor Shares) as well as other applicable waivers and approvals and such approval, permission or waiver

- having not been revoked prior to the commencement of dealings in the H Shares on the Stock Exchange;
- (d) the CSRC having accepted the CSRC Filings and published the filing results in respect of the CSRC Filings on its website, and such notice of acceptance and/or filing results published not having otherwise been rejected, withdrawn, revoked or invalidated prior to the commencement of dealings in the H Shares on the Stock Exchange;
- (e) no Laws shall have been enacted or promulgated by any Governmental Authority which prohibits the consummation of the transactions contemplated in the Global Offering or herein and there shall be no orders or injunctions from a court of competent jurisdiction in effect precluding or prohibiting consummation of such transactions; and
- (f) the respective representations, warranties, undertakings, acknowledgements and confirmations of each Investor under this Agreement are and will be accurate, true and complete in all respects and not misleading or deceptive and that there is no material breach of this Agreement on the part of Oaktree or the Investors.
- 3.2 If any of the conditions contained in clause 3.1 has not been fulfilled or waived by the Company, the Joint Sponsors and the Overall Coordinators (except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(e) cannot be waived and the conditions under clause 3.1(f) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) on or before the date that is one hundred and eighty (180) days after the date of this Agreement (or such other date as may be agreed in writing among the Company, Oaktree (as the investment manager for and on behalf of the Investors), the Joint Sponsors and the Overall Coordinators), the obligation of the Investors to purchase, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares shall cease and any amount paid by the Investors under this Agreement to any other party will be repaid to the Investors by such other party without interest as soon as commercially practicable and in any event no later than 30 days from the date of termination of this Agreement and this Agreement will terminate and be of no effect and all obligations and liabilities on the part of the Company, the Joint Sponsors and/or the Overall Coordinators shall cease and terminate; provided that termination of this Agreement pursuant to this clause 3.2 shall be without prejudice to the accrued rights or liabilities of any Party to the other Parties in respect of the terms herein at or before such termination. For the avoidance of doubt, nothing in this clause shall be construed as giving any Investor the right to cure any breaches of the representations, warranties, undertakings, acknowledgements and confirmations given by such Investor under this Agreement during the period until the aforementioned date of termination under this clause.
- Offering will be completed or will not be delayed or terminated or that the Offer Price will be within the indicative range set forth in the Public Documents, and no liability of the Company, the Joint Sponsors or the Overall Coordinators to Oaktree or the Investors will arise if the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents. Each of Oaktree and the Investors hereby waives any right (if any) to bring any claim or action against the Company, the Joint Sponsors and/or the Overall Coordinators or their respective affiliates, directors, officers, supervisors, employees, partners, agents, advisors and representatives on the basis that the Global Offering is delayed

or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents.

#### 4 CLOSING

- 4.1 Subject to clause 3 and this clause 4, each Investor will subscribe for the Investor Shares in their respective proportions at the Offer Price pursuant to, and as part of, the International Offering and through the Overall Coordinators (and/or their respective affiliates) in their capacities as representatives of the international underwriters of the relevant proportion of the International Offering. Accordingly, the Investor Shares will be subscribed for contemporaneously with the closing of the International Offering, or on the Delayed Delivery Date, at such time and in such manner as shall be determined by the Company and the Overall Coordinators.
- 4.2 Regardless of the time and manner of the delivery of the respective proportions of the Investor Shares, each Investor shall make full payment of their respective proportions of the Aggregate Investment Amount, together with the related Brokerage and Levies (to such Hong Kong dollar bank account as may be notified to Oaktree by the Overall Coordinators) by same day value credit at or before 8:00 a.m. (Hong Kong time) on the Listing Date in Hong Kong dollars, by wire transfer in immediately available clear funds without any deduction or set-off to such Hong Kong dollar bank account as may be notified to Oaktree by the Overall Coordinators in writing no later than one (1) clear business day prior to the Listing Date, which notice shall include, among other things, the payment account details and the total amount payable by each Investor under this Agreement.
- 4.3 If the Company and the Overall Coordinators in their sole discretion determine that delivery of all or any part of the Investor Shares should be made on a date (the "Delayed Delivery Date") later than the Listing Date, the Overall Coordinators shall notify Oaktree in writing (i) no later than two (2) business days prior to the Listing Date, the number of Investor Shares which will be deferred in delivery; and (ii) no later than two (2) business days prior to the actual Delayed Delivery Date, the Delayed Delivery Date, provided that the Delayed Delivery Date shall be no later than three (3) business days following the last day on which the Over-allotment Option may be exercised. Such determination by the Company and the Overall Coordinators will be conclusive and binding on the Investors. If the Investor Shares are to be delivered to the Investors on the Delayed Delivery Date, the Investors shall nevertheless pay for the Investor Shares as specified in clause 4.2.
- 4.4 Subject to due payment(s) for the relevant proportion of the Investor Shares being made in accordance with clause 4.2, delivery of the relevant proportion of the Investor Shares to an Investor, as the case may be, shall be made through CCASS by depositing the relevant proportion of the Investor Shares directly into CCASS for credit to such Investor's CCASS investor participant account or CCASS stock account as may be notified by Oaktree to the Overall Coordinators in writing no later than two (2) business days prior to the Listing Date or the Delayed Delivery Date as determined in accordance with clause 4.3.
- 4.5 Without prejudice to clause 4.3, delivery of the Investor Shares may also be made in any other manner which the Company, the Joint Sponsors, the Overall Coordinators and Oaktree (as the investment manager for and on behalf of the Investors) may agree in writing, provided that,

payment for the Investor Shares shall not be later than 8:00 a.m. (Hong Kong time) on the Listing Date regardless of the time and manner of the delivery of the Investor Shares.

- 4.6 If payment of the Aggregate Investment Amount and the related Brokerage and Levies (whether in whole or in part) is not received or settled in the time and manner stipulated in this Agreement, the Company, the Joint Sponsors and the Overall Coordinators reserve the right, in their respective absolute discretions, to terminate this Agreement vis-à-vis the relevant Investor (but for the avoidance of doubt, this Agreement shall remain in full force and effect vis-à-vis the Company, the Joint Sponsors, the Overall Coordinators and the other Investors) and in such event all obligations and liabilities on the part of the Company, the Joint Sponsors and the Overall Coordinators shall cease and terminate (but without prejudice to any claim which the Company, the Joint Sponsors and the Overall Coordinators may have against the relevant Investor or Oaktree arising out of its failure to comply with its obligations under this Agreement). Each Investor shall in any event be fully responsible for and shall indemnify, hold harmless and keep fully indemnified, on an after-tax basis, each of the Indemnified Parties against any loss and damages that they may suffer or incur arising out of or in connection with any failure on the part of such Investor to pay for its relevant proportion of the Aggregate Investment Amount and the related Brokerage and Levies in full in accordance with clause 6.5.
- 4.7 In the event that the requirement under Rule 8.08(3) of the Listing Rules, in which no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, cannot be satisfied, the Joint Sponsors, the Overall Coordinators and the Company shall have the right to adjust the allocation of the number of Investor Shares to be subscribed by the Investors in their sole and absolute discretion to satisfy the requirement under Rule 8.08(3) of the Listing Rules.
- 4.8 None of the Company, the Joint Sponsors, the Overall Coordinators, Oaktree, the Investors and their respective affiliates shall be liable (whether jointly or severally) for any failure or delay in the performance of its obligations under this Agreement, and each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates shall be entitled to terminate this Agreement if it is prevented or delayed from performing its obligations under this Agreement as a result of circumstances beyond control of the Company, the Joint Sponsors, the Overall Coordinators and/or their respective affiliates (as the case may be), including, but not limited to, acts of God, flood, outbreak or escalations of diseases, epidemics or pandemics including but not limited to avian influenza, severe acute respiratory syndrome, H1N1 influenza, H5N1, MERS, Ebola virus and the COVID-19, declaration of a national, international, regional emergency, disaster, calamity, crisis, economic or comprehensive sanctions, explosion, earthquake, volcanic eruption, severe transport disruption, paralysis in government operation, public disorder, political instability or threat or escalation or outbreak of hostilities, war (whether declared or undeclared), terrorism, fire, riot, rebellion, civil commotion, strike, lockout, other industrial action, general failure of electricity or other supply, aircraft collision, accidental or mechanical or electrical breakdown, technical or computer failure or failure of any money transmission system, embargo, labour dispute and changes in any existing or future Laws, any existing or future act of governmental activity or the like.

# 5 RESTRICTIONS ON THE INVESTORS

5.1 Subject to clause 5.2, each Investor for itself and on behalf of its wholly-owned subsidiary (where the relevant proportion of the Investor Shares are to be held by such wholly-owned subsidiary, if any) agrees, covenants with and undertakes to the Company, the Joint Sponsors

and the Overall Coordinators that without the prior written consent of each of the Company, the Joint Sponsors and the Overall Coordinators, such Investor will not, and will cause its affiliates not to, whether directly or indirectly, at any time during the period commencing from (and inclusive of) the Listing Date and ending on (and inclusive of) the date falling six (6) months after the Listing Date (the "Lock-up Period"), directly or indirectly, (i) dispose of, in any way, any Relevant Shares or any interest in any company or entity holding any Relevant Shares, including any security that is convertible, exchangeable, exercisable or represents a right to receive the above securities, or agrees, enters into an agreement or publicly announces an intention to enter into such a transaction; (ii) (for Oaktree Emerging Markets Equity Fund, L.P. only) allow itself to undergo a change of control (as defined in The Codes on Takeovers and Mergers and Share Buy-backs promulgated by the SFC) at the level of its general partners (other than any change of control in connection with Brookfield Asset Management Inc.'s investment in Oaktree); (iii) enter into any transactions directly or indirectly with the same economic effect as any aforesaid transaction; or (iv) agree or contract to, or publicly announce an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise.

- 5.2 Nothing contained in clause 5.1 shall prevent any Investor from transferring all or part of its respective proportion of the Relevant Shares to any wholly-owned subsidiary of such Investor, provided that, in all cases:
  - (a) prior to such transfer, such wholly-owned subsidiary gives a written undertaking (addressed to and in favor of the Company, the Joint Sponsors and the Overall Coordinators in terms satisfactory to them) agreeing to, and such Investor undertakes to procure that such wholly-owned subsidiary will, be bound by such Investor's obligations under this Agreement, including without limitation the restrictions in this clause 5 imposed on such Investor, as if such wholly-owned subsidiary were itself subject to such obligations and restrictions;
  - (b) such wholly-owned subsidiary shall be deemed to have given the same acknowledgements, confirmations, undertakings, representations and warranties as provided in clause 6;
  - (c) such Investor and such wholly-owned subsidiary of such Investor shall be treated as being such Investor in respect of the relevant proportion of the Relevant Shares held by them and shall jointly and severally bear all liabilities and obligations imposed by this Agreement;
  - (d) if at any time prior to expiration of the Lock-up Period, such wholly-owned subsidiary ceases or will cease to be a wholly-owned subsidiary of such Investor, it shall (and such Investor shall procure that such subsidiary shall) immediately, and in any event before ceasing to be a wholly-owned subsidiary of such Investor, fully and effectively transfer the Relevant Shares it holds to such Investor or another wholly-owned subsidiary of such Investor, which shall give or be procured by such Investor to give a written undertaking (addressed to and in favor of the Company, the Joint Sponsors and the Overall Coordinators in terms satisfactory to them) agreeing to, and such Investor undertakes to procure that such wholly-owned subsidiary will, be bound by such Investor's obligations under this Agreement, including the restrictions in this clause 5

imposed on such Investor and gives the same acknowledgements, confirmations, undertakings, representations and warranties hereunder, as if such wholly-owned subsidiary were itself subject to such obligations and restrictions and shall jointly and severally bear all liabilities and obligations imposed by this Agreement; and

- (e) such wholly-owned subsidiary is and will be (i) located outside the United States; and (ii) acquiring the Relevant Shares in an offshore transaction in reliance on Regulation S.
- Oaktree Emerging Markets Equity Fund, L.P. agrees and undertakes that, except with the prior written consent of the Company, the Joint Sponsors and the Overall Coordinators, the aggregate holding (direct and indirect) of it and its close associates in the total issued share capital of the Company shall be less than 10% (or such other percentage as provided in the Listing Rules from time to time for the definition of "substantial shareholder") of the Company's entire issued share capital and it would not become a core connected person of the Company within the meaning of the Listing Rules during the period of 12 months following the Listing Date and, further, that the aggregate holding (direct and indirect) of it and its close associates (as defined under the Listing Rules) in the total issued share capital of the Company during the period of six months following the Listing Date shall not be such as to cause the total securities of the Company held by the public (as contemplated in the Listing Rules and interpreted by the Stock Exchange, including but not limited to Rule 8.08) to fall below the required percentage set out in Rule 8.08 of the Listing Rules or such other percentage as may be approved by the Stock Exchange and applicable to the Company from time to time.
- Each Investor agrees that such Investor's holding of its respective proportion of the Investor Shares is on a proprietary investment basis, and to, upon reasonable written request by the Company, the Joint Sponsors and/or the Overall Coordinators, provide reasonable evidence to the Company, the Joint Sponsors and the Overall Coordinators showing that such Investor's holding of its respective proportion of the Investor Shares is on a proprietary investment basis. Oaktree Emerging Markets Equity Fund, L.P. shall not, and shall procure that none of its controlling shareholder(s), associates and their respective beneficial owners shall, apply for or place an order through the book building process for H Shares in the Global Offering (other than the Investor Shares pursuant to this Agreement) or make an application for H Shares in the Hong Kong Public Offering.
- Oaktree and its affiliates shall not accept or enter into any arrangement or agreement in connection with the subscription or its relevant proportion of the Investor Shares, including any side letter, which is inconsistent with, or in contravention of, the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide or other written guidance published by the Hong Kong regulators) with the Company, the largest shareholder of the Company, any other member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents. Oaktree further confirms and undertakes that neither it nor its affiliates have entered into or will enter into such arrangements or agreements.

# 6 ACKNOWLEDGEMENTS, REPRESENTATIONS, UNDERTAKINGS AND WARRANTIES

- 6.1 Each of the Investors severally and not jointly acknowledges, represents, undertakes, warrants, agrees and confirms to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, agents, advisors, associates, partners and representatives makes no representation and gives no warranty or undertaking or guarantee that the Global Offering will proceed or be completed (within any particular time period or at all) or that the Offer Price will be within the indicative range set forth in the Public Documents, and will be under no liability whatsoever to such Investor in the event that the Global Offering is delayed, does not proceed or is not completed for any reason, or if the Offer Price is not within the indicative range set forth in the Public Documents:
  - (b) this Agreement, the background information of Oaktree and the relationship and arrangements between the Parties contemplated by this Agreement may be required to be disclosed in the Public Documents and other marketing and roadshow materials for the Global Offering and that Oaktree may be referred to in the Public Documents and such other marketing and roadshow materials and announcements and, specifically, this Agreement will be a material contract required to be filed with regulatory authorities in Hong Kong and made available on display to the public in connection with the Global Offering or otherwise pursuant to the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules;
  - (c) the information in relation to Oaktree as required to be submitted to the Stock Exchange under the Listing Rules or on FINI will be shared with the Company, the Stock Exchange, SFC and such other Governmental Authority as necessary and will be included in a consolidated placee list which will be disclosed on FINI to the Overall Coordinators involved in the Global Offering, and all such information is true, complete and accurate in all respects and is not misleading;
  - (d) the Offer Price is to be determined solely and exclusively in accordance with the terms and conditions of the Global Offering pursuant to the relevant underwriting agreements and the price determination agreement and none of Oaktree or such Investor shall not have any right to raise any objection thereto;
  - (e) the relevant proportion of the Investor Shares will be subscribed for by such Investor through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the International Offering;
  - (f) such Investor will accept its relevant proportion of the Investor Shares on and subject to the terms and conditions of the memorandum and articles of association or other constituent or constitutional documents of the Company and this Agreement;
  - (g) the number of Investor Shares may be affected by re-allocation of Shares between the International Offering and the Hong Kong Public Offering pursuant to Practice Note 18 of the Listing Rules or Chapter 4.14 of the Listing Guide or such other percentage

as may be approved by the Stock Exchange and applicable to the Company from time to time;

- (h) the Joint Sponsors, the Overall Coordinators and the Company can adjust the allocation of the number of Investor Shares in their sole and absolute discretion for the purpose of satisfying Rule 8.08(3) of the Listing Rules which provides that no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, the minimum public float requirement under Rule 8.08(1)(a) of the Listing Rules or as otherwise approved by the Stock Exchange;
- (i) at or around the time of entering into this Agreement or at any time hereafter but before the closing of the International Offering, the Company, the Joint Sponsors and/or the Overall Coordinators have entered into, or may and/or propose to enter into, agreements for similar investments with one or more other investors as part of the International Offering;
- (j) none of the Company, the Joint Sponsors, the Overall Coordinators nor any of their respective subsidiaries, affiliates, agents, directors, officers, supervisors, employees, partners or representatives nor any other party involved in the Global Offering assumes any responsibility for any tax, legal, currency, economic or other consequences of the acquisition of, or in relation to any dealings in, relevant proportion of the Investor Shares;
- (k) the Investor Shares have not been and will not be registered under the Securities Act or the securities law of any state or other jurisdiction of the United States and may not be offered, resold, pledged or otherwise transferred directly or indirectly in the United States except pursuant to an effective registration statement or an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act, or in any other jurisdiction or for the account or benefit of any persons in any other jurisdictions except as allowed by applicable Laws of such jurisdiction;
- (l) [Reserved];
- (m) it understands and agrees that transfer of the Investor Shares may only be made outside the United States in an "offshore transaction" (as defined in Regulation S) in accordance with Regulation S and in each case, in accordance with any applicable securities laws of any state of the United States and any other jurisdictions, and any share certificate(s) representing the Investor Shares shall bear a legend substantially to such effect;
- (n) it understands that none of the Company, the Joint Sponsors, the Overall Coordinators or any of the international underwriters of the International Offering has made any representation as to the availability of any available exemption under the Securities Act for the subsequent reoffer, resale, pledge or transfer of the Investor Shares;
- (o) except as provided for under clause 5.2, to the extent any of relevant proportion of the Investor Shares are held by a subsidiary, such Investor shall procure that this subsidiary remains a wholly-owned subsidiary of such Investor and continues to adhere to and abide by the terms and conditions hereunder for so long as such subsidiary continues to hold any of the relevant proportion of the Investor Shares before the expiration of the Lock- up Period;

- (p) each Investor irrevocably waives to the fullest extent permitted by applicable Laws, any claims it may have against any of the Joint Sponsors, the Overall Coordinators, the underwriters and the Company, their respective affiliates, directors, officers, supervisors, employees, advisors and representatives arising out of or in connection with this Agreement and the Global Offering;
- each of the Oaktree and such Investor has received (and may in the future receive) (q) information that may constitute material, non-public information and/or inside information as defined in the SFO in connection with such Investor's investment in (and holding of) the Investor Shares, and each of the Oaktree and such Investor shall: (i) not disclose such information to any person other than to its affiliates, subsidiaries, directors, officers, employees, advisors and representatives (the "Authorized **Recipients**") on a strictly need-to-know basis for the sole purpose of evaluating its investment in the Investor Shares or otherwise required by Laws, until such information becomes public information through no fault on the part of Oaktree, such Investor or any of their Authorized Recipients; and (ii) use its best efforts to ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(q)) do not disclose such information to any person other than to other Authorized Recipients on a strictly need-to-know basis. Oaktree and Oaktree Emerging Markets Equity Fund, L.P. do not and will ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(q)) do not purchase, sell or trade or alternatively, deal, directly or indirectly, in the H Shares or other securities or derivatives of the Company in a manner that could result in any violation of the securities laws (including any insider trading provisions) of the United States, Hong Kong, the PRC or any other applicable jurisdiction relevant to such dealing;
- (r) the information contained in this Agreement, the draft Prospectus and the draft Preliminary Offering Circulars provided to Oaktree, such Investor and/or their respective representatives on a confidential basis and any other material which may have been provided (whether in writing or verbally) to Oaktree, such Investor and/or their respective representatives on a confidential basis may not be reproduced, disclosed, circulated or disseminated to any other person and such information and materials so provided are subject to change, updating, amendment and completion, and should not be relied upon by such Investor in determining whether to invest in the relevant proportion of the Investor Shares. For the avoidance of doubt:
  - (i) neither the draft Prospectus nor the draft Preliminary Offering Circular nor any other materials which may have been provided to such Investor and/or its representatives constitutes an invitation or offer or the solicitation to acquire, purchase or subscribe for any securities in any jurisdiction where such offer, solicitation or sale is not permitted and nothing contained in either the draft Prospectus or the draft Preliminary Offering Circular or any other materials which may have been provided (whether in writing or verbally) to such Investor and/or its representatives shall form the basis of any contract or commitment whatsoever;
  - (ii) no offers of, or invitations to subscribe for, acquire or purchase, any H Shares or other securities shall be made or received on the basis of the draft Preliminary Offering Circular or the draft Prospectus or any other materials

- which may have been provided (whether in writing or verbally) to such Investor and/or its representatives; and
- (iii) the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) or furnished to such Investor, may be subject to further amendments subsequent to the entering into this Agreement and should not be relied upon by such Investor in determining whether to invest in relevant proportion of the Investor Shares and such Investor hereby consents to such amendments (if any) and waives its rights in connection with such amendments (if any);
- (s) this Agreement does not, collectively or separately, constitute an offer of securities for sale in the United States or any other jurisdictions in which such an offer would be unlawful;
- (t) neither Oaktree nor any of their respective affiliates nor any person acting on its or their behalf as well as Oaktree Emerging Markets Equity Fund, L.P. has engaged or will engage in any directed selling efforts (within the meaning of Regulation S) with respect to the Investor Shares or any form of general solicitation or general advertising (as defined in Regulation D under the Securities Act) or in any manner involving a public offering (as defined in Section 4(2) of the Securities Act) made with respect to the Investor Shares
- (u) it has been furnished with all information it deems necessary or desirable to evaluate the merits and risks of the acquisition for the relevant proportion of the Investor Shares and has been given the opportunity to ask questions and receive answers from the Company, the Joint Sponsors or the Overall Coordinators concerning the Company, the Investor Shares or other related matters it deems necessary or desirable to evaluate the merits and risks of the acquisition for the relevant proportion of the Investor Shares, and that the Company has made available to such Investor or its agents all documents and information in relation to an investment in the relevant proportion of the Investor Shares required by or on behalf of such Investor;
- (v) in making its investment decision, such Investor has relied and will rely only on information provided in the International Offering Circular issued by the Company and not on any other information (whether prepared by the Company, the Joint Sponsors, the Overall Coordinators or their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates or otherwise) which may have been furnished to such Investor by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators (including their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates) on or before the date hereof, and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates makes any representation and gives any warranty or undertaking as to the accuracy or completeness of any such information or materials not contained in the International Offering Circular and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and their affiliates has or will have any liability to such Investor or its respective directors, officers, employees, advisors,

agents, representatives, associates, partners and affiliates resulting from its use of or reliance on such information or materials, or otherwise for any information not contained in the International Offering Circular;

- (w) none of the Joint Sponsors, the Overall Coordinators, the underwriters and their respective directors, officers, employees, subsidiaries, agents, associates, affiliates, representatives, partners and advisors has made any warranty, representation or recommendation to it as to the merits of such Investor Shares, the subscription, purchase or offer thereof, or as to the business, research and development, operations, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith; and except as provided in the final International Offering Circular, none of the Company and its directors, officers, supervisors, employees, subsidiaries, agents, associates, affiliates, representatives and advisors has made any warranty, representation or recommendation to such Investor as to the merits of such Investor Shares, the subscription, purchase or offer thereof, or as to the business, operations, research and development, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith;
- (x) such Investor will comply with all restrictions (if any) applicable to it from time to time under this Agreement, the Listing Rules and any applicable Laws on the disposal by it (directly or indirectly), of any of the Relevant Shares in respect of which it is or will be (directly or indirectly) or is shown by the Prospectus to be the beneficial owner;
- it has conducted its own investigation with respect to the Company, the Group, and the (y) relevant proportion of the Investor Shares and the terms of the subscription of the Investor Shares provided in this Agreement, and has obtained its own independent advice (including tax, regulatory, financial, accounting, legal, currency and otherwise) to the extent it considers necessary or appropriate or otherwise has satisfied itself concerning, including the tax, regulatory, financial, accounting, legal, currency and otherwise related to the investment in the relevant proportion of the Investor Shares and as to the suitability thereof for such Investor, and has not relied, and will not be entitled to rely, on any advice (including tax, regulatory, financial, accounting, legal, currency and otherwise), due diligence review or investigation or other advice or comfort obtained or conducted (as the case may be) by or on behalf of the Company or any of the Joint Sponsors, the Overall Coordinators or the underwriters in connection with the Global Offering and none of the Company, the Joint Sponsors, the Overall Coordinators or their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives takes any responsibility as to any tax, regulatory, financial, accounting, legal, currency or other economic or other consequences of the subscription of the Investor Shares by the Investors or in relation to any dealings in the Investor Shares;
- (z) it understands that no public market now exists for the Investor Shares, and that the Company, the Joint Sponsors and the Overall Coordinators have made no assurances that a public or active market will ever exist for the Investor Shares;
- (aa) in the event that the Global Offering is delayed or terminated or is not completed for any reason, no liabilities of the Company, the Joint Sponsors, the Overall Coordinators or any of their respective associates, affiliates, directors, officers, supervisors,

- employees, partners, advisors, agents or representatives to such Investor or its subsidiaries will arise;
- (bb) the Company, the Overall Coordinators will have absolute discretion to change or adjust (i) the number of H Shares to be issued under the Global Offering; (ii) the number of H Shares to be issued under the Hong Kong Public Offering and the International Offering, respectively; and (iii) other adjustment or re-allocation of H Shares being offered, the indicative offer price range set forth in the Public Documents and the Offer Price as may be approved by the Stock Exchange and in compliance with applicable Laws;
- (cc) any trading in the H Shares is subject to compliance with applicable laws and regulations, including the restrictions on dealing in shares under the SFO, the Listing Rules, the Securities Act and any other applicable laws, regulations or relevant rules of any competent securities exchange;
- (dd) any offer, sale, pledge or other transfer made other than in compliance with the restrictions in this Agreement will not be recognized by the Company in respect of the Relevant Shares; and
- (ee) such Investor has agreed that the payment for the relevant proportion of the Aggregate Investment Amount and the related Brokerage and Levies shall be made by 8:00 a.m. (Hong Kong time) on the Listing Date or such other date as agreed in accordance with clause 4.5.
- each Investor (severally and not jointly) further acknowledges, represents, warrants and undertakes to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) it has been duly incorporated and is validly existing under the Laws of its place of incorporation and that there has been no petition filed, order made or effective resolution passed for its bankruptcy, liquidation or winding up;
  - (b) it is qualified to receive and use the information under this Agreement (including, among others, this Agreement, the draft Prospectus and the draft Preliminary Offering Circular), which would not, to its best knowledge, be contrary to all Laws applicable to such Investor or would require any registration or licensing within the jurisdiction that such Investor is in;
  - (c) it has the legal right and authority to own, use, lease and operate its assets and to conduct its business in the manner presently conducted;
  - (d) it has full power, authority and capacity, and has taken all actions (including obtaining all necessary consents, approvals and authorizations from any governmental and regulatory bodies or third parties) required to execute and deliver this Agreement, enter into and carry out the transactions as contemplated in this Agreement and perform its obligations under this Agreement;
  - (e) this Agreement has been duly authorized, executed and delivered by Oaktree (which has the decision-making authority for making investments under this Agreement for and on behalf of such Investor in its capacity as the investment manager for and on behalf of such Investor) and constitutes a legal, valid and binding obligation of such

Investor and Oaktree enforceable against such Investor and Oaktree in accordance with the terms of this Agreement;

- (f) it has taken, and will during the term of this Agreement, take all necessary steps to perform its obligations under this Agreement and to give effect to this Agreement and the transactions contemplated in this Agreement and to comply with all relevant Laws;
- (g) to its best knowledge, all consents, approvals, authorizations, permissions and registrations (the "Approvals") under any relevant Laws applicable to such Investor and required to be obtained by such Investor in connection with the subscription for the relevant proportion of the Investor Shares under this Agreement have been obtained and are in full force and effect and are not invalidated, revoked, withdrawn or set aside and none of the Approvals is subject to any condition precedent which has not been fulfilled or performed. All Approvals have not been withdrawn as at the date of this Agreement, nor is such Investor aware of any facts or circumstances which may render the Approvals to be invalidated, withdrawn or set aside. Such Investor further agrees and undertakes to promptly notify the Company, the Joint Sponsors and the Overall Coordinators in writing if any of such Approvals ceases to be in full force and effect or is invalidated, revoked, withdrawn or set aside for any reason;
- (h) to its best knowledge, the execution and delivery of this Agreement by Oaktree in its capacity as the investment manager for and on behalf of such Investor, and its performance of this Agreement and the subscription for or acquisition of (as the case may be) the relevant proportion of the Investor Shares will not contravene or result in a contravention by such Investor of (i) the memorandum and articles of association or other constituent or constitutional documents of such Investor or (ii) the Laws of any jurisdiction to which such Investor is subject in respect of the transactions contemplated under this Agreement or which may otherwise be applicable to such Investor in connection with such Investor's subscription for or acquisition of (as the case may be) the relevant proportion of the Investor Shares or (iii) any agreement or other instrument binding upon such Investor or (iv) any judgment, order or decree of any Governmental Authority having jurisdiction over such Investor;
- (i) to its best knowledge, it has complied and will comply with all applicable Laws in all jurisdictions relevant to the subscription for the relevant proportion of the Investor Shares, including to provide information, or cause or procure to information be provided, either directly or indirectly through the Company, the Joint Sponsors and/or the Overall Coordinators, to the Stock Exchange, the SFC, the CSRC and/or any other governmental, public, monetary or regulatory authorities or bodies or securities exchange (collectively, the "Regulators"), and agrees and consents to the disclosure of, such information, in each case, as may be required by applicable Laws or requested by any of the Regulators from time to time (including, without limitation, (i) identity information of Oaktree and the Investors; (ii) the transactions contemplated hereunder (including, without limitation, the details of subscription for the Investor Shares, the number of the Investor Shares, the Aggregate Investment Amount, and the lock-up restrictions under this Agreement); and/or (iii) any swap arrangement or other financial or investment product involving the Investor Shares and the details thereof (including, without limitation, the identity information of the subscriber and the provider of such swap arrangement or other financial or investment product (collectively, the "Investorrelated Information") within the time as requested by any of the Regulators. Each

Investor further authorizes each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, advisors and representatives to disclose any relevant Investor-related Information to such Regulators and/or in any Public Document or other announcement or document to the extent as required under the Listing Rules or applicable Laws or as requested by any relevant Regulators;

- (j) such Investor has such knowledge and experience in financial and business matters that
  (i) it is capable of evaluating the merits and risks of the prospective investment in its respective proportion of the Investor Shares; (ii) it is capable of bearing the economic risks of such investment, including a complete loss of the investment in its respective proportion of the Investor Shares; (iii) it has received all the information it considers necessary or appropriate for deciding whether to invest in its respective proportion of the Investor Shares; and (iv) it is experienced in transactions of investing in securities of companies in a similar stage of development;
- (k) such Investor is a Professional Investor and by entering into this Agreement through Oaktree (as the investment manager for and on behalf of the Investors), neither Oaktree nor such Investor would become a client of any of the Joint Sponsors or the Overall Coordinators, the CMIs or the underwriters in connection with the transactions contemplated thereunder;
- (l) such Investor is subscribing for the relevant proportion of the Investor Shares as principal for its own account and for investment purposes and on a proprietary investment basis without a view to making distribution of any of the Investor Shares subscribed by it hereunder. Oaktree Emerging Markets Equity Fund, L.P. is not entitled to nominate any person to be a director or officer or supervisor of the Company;
- (m) subscribing for the relevant proportion of the Investor Shares is made outside the United States and is an "offshore transaction" within the meaning of Regulation S;
- (n) such Investor is subscribing for the relevant proportion of the Investor Shares in a transaction exempt from, or not subject to, registration requirements under the Securities Act;
- (o) (for Oaktree Emerging Markets Equity Fund, L.P. only) such Investor (i) is third party independent of the Company; (ii) is not connected person (as defined in the Listing Rules) of the Company and such Investor's subscription for the Investor Shares will not result in such Investor and its beneficial owner(s) becoming connected persons (as defined in the Listing Rules) of the Company notwithstanding any relationship between such Investor and any other party or parties which may be entering into (or have entered into) any other agreement or agreements referred to in this Agreement and will, immediately after completion of this Agreement, be independent of and not be acting in concert with (as defined in the Code on Takeovers and Mergers and Share Buy-backs promulgated by the SFC), any connected persons in relation to the control of the Company; (iii) has the financial capacity to meet all obligations arising under this Agreement; and (iv) is not, directly or indirectly, financed, funded or backed by (a) any core connected person (as defined in the Listing Rules) of the Company or (b) the Company, any of the directors, supervisors, chief executive, largest shareholder, substantial shareholder(s) or existing shareholder(s) of the Company or any of its subsidiaries, or a close associate (as defined in the Listing Rules) of any of the them,

and is not accustomed to take and have not taken any instructions from any such persons in relation to the acquisition, disposal, voting or other disposition of securities of the Company, unless otherwise disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing;

- (p) such Investor has the financial capacity to meet all obligations arising under this Agreement. Oaktree (as the investment manager for and on behalf of the Investors) is (i) a third party independent of the Company; (ii) is not a connected person (as defined in the Listing Rules) or an associate thereof of the Company; (iii) is not accustomed to take and have not taken any instructions from the Company, any such core connected person, any such existing shareholder, any such subsidiaries, or such representative associates in relation to the acquisition, disposal, voting or other disposition of securities of the Company; and (iv) has no connected relationship with the Company or any of its existing shareholders unless otherwise disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing;
- (q) such Investor will subscribe for the Investor Shares using its own fund and it has not obtained and does not intend to obtain a loan or other form of financing to meet its payment obligations under this Agreement;
- (r) to the best of its knowledge, each of Oaktree, Oaktree's affiliates and Oaktree Emerging Markets Equity Fund L.P. is not a "connected client" of any of the Joint Sponsors, the Overall Coordinators, the bookrunner(s), the lead manager(s), the CMIs, the underwriters of the Global Offering, the lead broker or any distributors. The terms "connected client", "lead broker" and "distributor" shall have the meanings ascribed to them in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;
- (s) such Investor's subscription of the relevant proportion of the Investor Shares is not managed by the relevant exchange participant (as defined in the Listing Rules) in pursuance of a discretionary managed portfolio agreement. The term "discretionary managed portfolio" shall have the meaning ascribed to it in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;
- (t) neither Oaktree nor its affiliates is a director (including as a director within the preceding 12 months), supervisor or existing shareholder of the Company or its associates or a nominee of any of the foregoing;
- (u) save as previously notified to the Joint Sponsors and the Overall Coordinators in writing, Oaktree, its affiliates and Oaktree Emerging Markets Equity Fund L.P. do not fall within (a) any of the placee categories (other than "cornerstone investor") as set out in the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface or the Listing Rules in relation to placees; or (b) any of the groups of placees that would be required under the Listing Rules (including but not limited to Rule 12.08A of the Listing Rules) to be identified in the Company's allotment results announcement;
- (v) none of Oaktree, its affiliates or such Investor has entered or will enter into any contractual arrangement with any "distributor" (as defined in Regulation S) with respect to the distribution of the relevant proportion of the Investor Shares, except with its affiliates or with the prior written consent of the Company;

- (w) the subscription for the relevant proportion of the Investor Shares will comply with the provisions of Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules and the applicable paragraphs of Chapter 4.15 of the Listing Guide;
- (x) such Investor is not subscribing for the relevant proportion of the Investor Shares under this Agreement with any financing (direct or indirect) by any connected person of the Company, by any one of the Joint Sponsors, the Overall Coordinators, or by any one of the underwriters of the Global Offering;
- (y) except as provided for in this Agreement, such Investor has not entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the relevant proportion of the Investor Shares; and
- (z) save as previously disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing, such Investor has not entered and will not enter into any swap arrangement or other financial or investment product involving the relevant proportion of the Investor Shares.
- 6.3 Oaktree (as the investment manager for and on behalf of the Investors) represents and warrants to the Company, the Joint Sponsors and the Overall Coordinators that the description set out in Schedule 2 in relation to, among others, it and the group of companies of which it is a member and to the best of its knowledge all Investor-related Information provided to and/or as requested by the Regulators and/or any of the Company, the Joint Sponsors and the Overall Coordinators and their respective affiliates is true, complete and accurate in all material respects and is not misleading. Without prejudice to the provisions of clause 6.1(b), Oaktree (as the investment manager for and on behalf of the Investors) irrevocably consents to the reference to and inclusion of the name of Oaktree and all or part of the description of this Agreement (including the description set out in Schedule 2) in the Public Documents, marketing and roadshow materials and such other announcements or displayed documents which may be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering, insofar as necessary in the sole opinion of the Company, the Joint Sponsors and the Overall Coordinators and, so long as, such reference and inclusion is made in a manner to the extent required by competent Regulators including the Stock Exchange, the SFC and the CSRC which is not, in all material respects, prejudicial to any Investor. Oaktree (as the investment manager for and on behalf of the Investors) undertakes to provide as soon as possible such further information and/or supporting documentation relating to it, its ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters which may reasonably be requested in writing by the Company, the Joint Sponsors and/or the Overall Coordinators to ensure their compliance with applicable Laws and/or companies or securities registration and/or the requests of competent Regulators including but not limited to the Stock Exchange, the SFC and the CSRC. Oaktree (as the investment manager for and on behalf of the Investors) hereby agrees that after reviewing the description in relation to it and the group of companies of which it is a member to be included in such drafts of the Public Documents and other marketing materials relating to the Global Offering from time to time provided to Oaktree and making such amendments as may be reasonably required by Oaktree, Oaktree and the Investors shall be deemed to warrant that such description in relation to it and the group of companies of which it is a member is true, accurate and complete in all material respects and is not misleading or deceptive.

- 6.4 Each Investor understands that the representations, warranties, undertakings, acknowledgements and confirmations in clauses 6.1 and 6.2 are required in connection with Hong Kong Laws and the securities laws of the United States, amongst others. Each Investor acknowledges that the Company, the Joint Sponsors, the Overall Coordinators, the underwriters, and their respective subsidiaries, agents, affiliates and advisors, and others will rely upon the truth, completeness and accuracy of such Investor's warranties, undertakings, representations, acknowledgements and confirmations set forth herein, and it agrees to notify the Company, the Joint Sponsors and the Overall Coordinators promptly in writing if any of the warranties, undertakings, representations, acknowledgements or confirmations herein ceases to be true, accurate and complete or becomes misleading or deceptive in any respect.
- 6.5 Each of Oaktree and the Investors agrees and undertakes that such Investor will on demand fully and effectively indemnify and hold harmless, on an after tax basis, each of the Company, the Joint Sponsors, the Overall Coordinators and the underwriters of the Global Offering, each on its own behalf and on trust for their respective affiliates, any person who controls it within the meaning of the Securities Act as well as their respective officers, directors, supervisors, employees, staff, associates, partners, agents and representatives (collectively, the "Indemnified Parties"), against any and all losses, costs, expenses, claims, actions, liabilities, proceedings or damages which may be made or established against such Indemnified Party in connection with the subscription of the relevant proportion of the Investor Shares and transaction contemplated hereunder, the Investor Shares or this Agreement in any manner whatsoever, including a breach or an alleged breach of this Agreement or any act or omission or alleged act or omission hereunder, by or caused by Oaktree or such Investor or its officers, directors, employees, staff, affiliates, agents or representatives (except for any breach of this Agreement by Oaktree or such Investor which has been finally judicially determined by a court of competent jurisdiction or a properly constituted arbitral tribunal (as the case may be) to have arisen solely and directly out of such Indemnified Party's fraud, wilful default or gross negligence), and against any and all costs, charges, losses or expenses which any Indemnified Party may suffer or incur in connection with or disputing or defending any such claim, action or proceedings on the grounds of or otherwise arising out of or in connection therewith.
- 6.6 Each of the respective acknowledgements, confirmations, representations, warranties and undertakings given by Oaktree and/or each Investor under clauses 6.1, 6.2, 6.3, 6.4 and 6.5 (as the case may be) shall be construed as a separate acknowledgement, confirmation, representation, warranty or undertaking and shall be deemed to be repeated on the Listing Date and, if applicable, the Delayed Delivery Date.
- 6.7 The Company represents, warrants and undertakes that:
  - (a) it has been duly incorporated and is validly existing under the laws of the PRC;
  - (b) it has full power, authority and capacity, and has taken or will take all actions required to enter into and perform its obligations under this Agreement and this Agreement, when executed, will constitute its legal, valid and binding obligations;
  - subject to full payment and the Lock-up Period provided under clause 5.1, the Investor Shares will, when delivered to the Investors in accordance with clause 4.4, be fully paid-up, freely transferable and free from all options, liens, charges, mortgages, pledges, claims, equities, encumbrances and other third-party rights and shall rank pari passu with the H Shares then in issue and to be listed on the Stock Exchange;

- (d) none of the Company and its largest shareholder, any member of the Group and their respective affiliates, directors, officers, supervisors, employees and agents have entered into any agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) with any of the Investors or its affiliates, directors, supervisors, officers, employees, agents or representatives; and
- (e) except as provided for in this Agreement, neither the Company or any member of the Group nor any of their respective affiliates, directors, officers, supervisors, employees, agents or representatives has entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares.
- 6.8 The Company acknowledges, confirms and agrees that the Investors will be relying on information contained in the International Offering Circular and that the Investors shall have the same rights in respect of the International Offering Circular as other investors purchasing H Shares in the International Offering.

# 7 TERMINATION

- 7.1 This Agreement may be terminated vis-à-vis the relevant Investor, the Company, the Overall Coordinators and the Joint Sponsors (but shall remain in full force and effect as between the other Investors, the Company, the Overall Coordinators and the Joint Sponsors, unless otherwise terminated pursuant to clause 7.2):
  - (a) in accordance with clauses 3.2, 4.6 or 4.8;
  - (b) solely by (i) the Company, or (ii) the Joint Sponsors and the Overall Coordinators acting jointly in the event that there is a material breach of this Agreement on the part of any Investor (or the wholly-owned subsidiary of such Investor in the case of transfer of Investor Shares pursuant to clause 5.2) (including a material breach of the representations, warranties, undertakings, acknowledgements and confirmations by such Investor under this Agreement) on or before the closing of the International Offering or, if applicable, the Delayed Delivery Date (notwithstanding any provision to the contrary to this Agreement); or
  - (c) with the written consent of all the Parties.
- 7.2 Without prejudice to clause 7.3, in the event that this Agreement is terminated in accordance with clause 7.1, the relevant Parties shall not be bound to proceed with their respective obligations under this Agreement (except for the confidentiality obligation under clause 8.1 set forth below) and the rights and liabilities of the relevant Parties hereunder (except for the rights under clause 11 set forth below) shall cease and no such Party shall have any claim against any other relevant Parties (as applicable) without prejudice to the accrued rights or liabilities of any relevant Party to the other Parties (as applicable) in respect of the terms herein at or before such termination
- 7.3 Notwithstanding the above, clause 6.5 and the indemnities given by such Investor herein, together with clauses 11, 12 and 13 shall survive notwithstanding the termination of this Agreement.

#### 8 ANNOUNCEMENTS AND CONFIDENTIALITY

- 8.1 Save as otherwise provided in this Agreement and the non-disclosure agreement entered into by Oaktree, none of the Parties shall disclose any information concerning this Agreement or the transactions contemplated herein or any other arrangement involving the Company, the Joint Sponsors, the Overall Coordinators, Oaktree and the Investors without the prior written consent of the other Parties. Notwithstanding the foregoing, this Agreement may be disclosed by any Party:
  - (a) to the Stock Exchange, the SFC, the CSRC and/or other Regulators to which the Company, the Joint Sponsors and/or the Overall Coordinators is subject, and the background of Oaktree and its relationship between the Company, Oaktree and the Investors may be described in the Public Documents to be issued by or on behalf of the Company and marketing, roadshow materials and other announcements or displayed documents to be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering;
  - (b) to any of the Joint Sponsors and Overall Coordinators and to the legal and financial advisors, auditors, and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Parties, the Joint Sponsors and the Overall Coordinators on a need-to-know basis provided that such Party shall (i) procure that each such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party is made aware and complies with all the confidentiality obligations set forth herein and (ii) remain responsible for any breach of such confidential obligations by such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party; and
  - otherwise by any Party as may be required by any applicable Law, any Governmental Authority or body with jurisdiction over such Party (including the Stock Exchange, the SFC, and the CSRC) or stock exchange rules (including submitting this Agreement as a material contract to the Hong Kong Companies Registry for registration and making it available on display to the public in accordance with the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules) or any binding judgment, order or requirement of any competent Governmental Authority.
- 8.2 Prior to the commencement of the Global Offering, no other reference or disclosure shall be made regarding this Agreement or any ancillary matters hereto by Oaktree or any Investor, except where Oaktree or any such Investor shall have consulted the Company, the Joint Sponsors and the Overall Coordinators in advance to seek their prior written consent as to the principle, form and content of such disclosure.
- 8.3 The Company shall use its reasonable endeavors to provide for review by Oaktree of any statement in any of the Public Documents which relates to this Agreement, the relationship between the Company, Oaktree and the Investors and the general background information on Oaktree and the Investors prior to publication, and shall offer Oaktree reasonable opportunity to provide comments on such statements. Oaktree shall use its best endeavors to cooperate with the Company, the Joint Sponsors and the Overall Coordinators to ensure that all references to it in such Public Documents are true, complete, accurate in all material respects and not

misleading or deceptive and that no material information about it is omitted from the Public Documents, and shall upon reasonable request provide any comments and verification documents promptly to the Company, the Joint Sponsors and the Overall Coordinators and their respective counsels.

Oaktree (as the investment manager for and on behalf of the Investors) undertakes promptly to provide all assistance reasonably required in connection with the preparation of any disclosure required to be made as referred to in clause 8.1 (including providing such further information and/or supporting documentation relating to it, its background information, its relationship with the Company, its ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters referred thereto which may reasonably be required by the Company, the Joint Sponsors or the Overall Coordinators) to (i) update the description of Oaktree in the Public Documents subsequent to the date of this Agreement and to verify such references, and (ii) enable the Company, the Joint Sponsors and/or the Overall Coordinators to comply with applicable companies or securities registration and/or the requests of competent Regulators, including the Stock Exchange, the SFC and the CSRC.

# 9 NOTICES

9.1 All notices delivered hereunder shall be in writing in either the English or Chinese language and shall be delivered in the manner required by clause 9.2 to the following addresses:

Party	Contact	Address
Company	Email:	No. 2 Xingang Road, Zhangwan Town,
	ChenJ14@catl.com	Jiaocheng District, Ningde
	Attention:	City, Fujian Province, PRC
	Mr. Chen Jin	
Oaktree or Investor	Email:	68 Washington Blvd., 6th Floor, Stamford, CT 06901
investor	em@oaktreecapital.com	USA
	Attention:	
	Frank Carroll and	
	Janet Wang	
CICC	Email:	29/F, One International Finance Centre, 1 Harbour
	IB_Project_bright8@cicc.com.cn	View Street, Central, Hong
	Attention:	Kong
	Project Bright 8 Team	

CSCI	Email:	18/F, Two Exchange
	Project.Bright8@csci.hk	Square, 8 Connaught Place. Central, Hong Kong
	Project.Bright8.ECM@csci.hk	Commun, 110 mg 110 mg
	Attention:	
	Project Bright 8 Team	
JPM FE	Email:	28/F, Chater House, 8
	PROJECTBRIGHT8_WG@jpmorgan.com	Connaught Road Central, Hong Kong
	PROJECTBRIGHT8_ECM@jpmorgan.com	
	Attention:	
	ECM/ECM Syndicate Desk (Project Bright 8 Team)	
JPM APAC	Email:	28/F, Chater House, 8
	PROJECTBRIGHT8_WG@jpmorgan.com	Connaught Road Central, Hong Kong
	PROJECTBRIGHT8_ECM@jpmorgan.com	
	Attention:	
	ECM/ECM Syndicate Desk (Project Bright 8 Team)	
BOFA	Email:	55/F, Cheung Kong Center,
	dg.project_bright_8@bofa.com	2 Queen's Road Central, Central, Hong Kong
	Attention:	
	Project Bright 8 Team	
GS	Email:	68/F, Cheung Kong Center,
	gs-bright8-core@gs.com	2 Queen's Road Central, Central, Hong Kong
	gs-bright8-ECM@gs.com	
	Attention:	
	Project Bright 8 Team	
MS	Email:	46/F, International Commerce Centre 1 Austin

	pj_bright8_all@morganstanley.com	Road West, Kowloon, Hong Kong
	Attention:	Tiong Kong
	Project Bright 8 Deal Team	
UBS	Email:	52/F Two International
	ol-gb+-project-bright-8@ubs.com	Finance Centre, 8 Finance Street, Central, Hong Kong
	Attention:	
	Project Bright 8 (Global Banking)	

Any notice delivered hereunder shall be delivered by hand or by email or by pre-paid post. Any notice shall be deemed to have been received, if delivered by hand, when delivered, if sent by email, immediately after the time sent (as recorded on the device from which the sender sent the email, irrespective of whether the email is acknowledged, unless the sender receives an automated message that the email is not delivered), and if sent by pre-paid post, (in the absence of evidence of earlier receipt) 48 hours after it was posted (or six days if sent by air mail). Any notice received on a day which is not a business day shall be deemed to be received on the next following business day.

# 10 GENERAL

- 10.1 Each of the Parties confirms and represents that this Agreement has been duly authorized, executed and delivered by it and constitutes its legal, valid and binding obligations and is enforceable against it in accordance with its terms. Except for such consents, approvals and authorizations as may be required by the Company to implement the Global Offering, no corporate, shareholder or other consents, approvals or authorizations are required by such Party for the performance of its obligations under this Agreement and each of the Parties further confirms that it can perform its obligations described hereunder.
- 10.2 The obligations of each of the Joint Sponsors and the Overall Coordinators as provided in this Agreement are several (and not joint or joint and several). None of the Joint Sponsors or the Overall Coordinators will be liable for any failure on the part of any of the other Joint Sponsors or Overall Coordinators to perform their respective obligations under this Agreement, and no such failure shall affect the rights of any other Joint Sponsors or Overall Coordinators to enforce the terms of this Agreement. Notwithstanding the foregoing, each of the Joint Sponsors and the Overall Coordinators shall be entitled to enforce any or all of its rights under this Agreement either alone or jointly with other Joint Sponsors or Overall Coordinators, to the extent permitted by applicable Laws.
- 10.3 Save for manifest error, calculations and determinations made in good faith by the Company and the Overall Coordinators shall be conclusive and binding with respect to the number of Investor Shares and the Offer Price and the amount of payment required to be made by the Investors pursuant to clause 4.2 for the purposes of this Agreement.
- Oaktree (as the investment manager for and on behalf of the Investors), the Company and BOFA shall cooperate with respect to any notifications to, or consents and/or approvals of, third

- parties which are or may be required for the purposes of or in connection with this Agreement and the transactions contemplated under this Agreement.
- 10.5 No alteration to, or variation of, this Agreement shall be effective unless it is in writing and signed by or on behalf of all the Parties and in accordance with Clause 10.11.
- 10.6 This Agreement will be executed in the English language only.
- 10.7 Unless otherwise agreed by the relevant Parties in writing, each Party shall bear its own legal and professional fees, costs and expenses incurred in connection with this Agreement, save that stamp duty arising in respect of any of the transactions contemplated in this Agreement shall be borne by the relevant transferor/seller and the relevant transferee/buyer in equal shares.
- 10.8 Time shall be of the essence of this Agreement but any time, date or period referred to in this Agreement may be extended by mutual written agreement between the Parties.
- 10.9 All provisions of this Agreement shall so far as they are capable of being performed or observed continue in full force and effect notwithstanding the Closing in accordance with clause 4 except in respect of those matters then already performed and unless they are terminated in accordance with this Agreement.
- 10.10 This Agreement constitutes the entire agreement and understanding between the Parties in connection with the investment in the Company by the Investors. This Agreement supersedes all prior promises, assurances, warranties, representations, communications, understandings and agreements relating to the subject matter hereof, whether written or oral.
- 10.11 To the extent otherwise set out in this clause 10.11, a person who is not a party to this Agreement has no right under the Contracts (Rights of Third Parties) Ordinance to enforce any term of this Agreement but this does not affect any rights or remedy of a third party which exists or is available apart from the Contracts (Rights of Third Parties) Ordinance:
  - (a) each of the Joint Sponsors and the Overall Coordinators may enforce (i) Clauses 2.2, 3, 4, 5, 6, 7 and 8, and (ii) any other term(s) of this Agreement which confers a benefit on such Joint Sponsors and/or the Overall Coordinators to the same extent as if they were a party to this Agreement.
  - (b) save as otherwise provided for in clause 3.2 where this Agreement shall be terminated forthwith or otherwise in accordance with clauses 4.6 or 4.8 where any of the Joint Sponsors, the Overall Coordinators and/or their respective affiliates may terminate this Agreement (in both cases without the written consent of all of the Joint Sponsors and the Overall Coordinators), this Agreement may not be terminated or rescinded, and any term may not be amended, varied or waived, without the written consent of all of the Joint Sponsors and the Overall Coordinators.
  - (c) Indemnified Parties may enforce and rely on clause 6.5 to the same extent as if they were a party to this Agreement.
  - (d) This Agreement may be terminated or rescinded and any term may be amended, varied or waived without the consent of those Indemnified Parties other than the Joint Sponsors and the Overall Coordinators.

- 10.12 Each of the Joint Sponsors and the Overall Coordinators has the power and is hereby authorized to delegate all or any of their relevant rights, duties, powers and discretions in such manner and on such terms as they think fit (with or without formality and without prior notice of any such delegation being required to be given to the Company or Oaktree or any Investor) to any one or more of their affiliates. Such Overall Coordinator or Joint Sponsor shall, severally and not jointly or jointly and severally, remain liable for all acts and omissions of any of its affiliates to which it delegates relevant rights, duties, powers and/or discretions pursuant to this sub-clause notwithstanding any such delegation.
- 10.13 No delay or failure by a Party to exercise or enforce (in whole or in part) any right provided by this Agreement or by law shall operate as a release or waiver of, or in any way limit, that Party's ability to further exercise or enforce that, or any other, right and no single or partial exercise of any such right or remedy shall preclude any other or further exercise of it or the exercise of any other right or remedy. The rights, powers and remedies provided in this Agreement are cumulative and not exclusive of any rights, powers and remedies (whether provided by law or otherwise). A waiver of any breach of any provision of this Agreement shall not be effective, or implied, unless that waiver is in writing and is signed by the Party against whom that waiver is claimed.
- 10.14 If at any time any provision of this Agreement is or becomes illegal, invalid or unenforceable in any respect under the law of any jurisdiction, that shall not affect or impair:
  - (a) the legality, validity or enforceability in that jurisdiction of any other provision of this Agreement; or
  - (b) the legality, validity or enforceability under the law of any other jurisdiction of that or any other provision of this Agreement.
- 10.15 This Agreement shall be binding upon, and inure solely to the benefit of the Parties and their respective heirs, executors, administrators, successors and permitted assigns, and no other person shall acquire or have any right under or by virtue of this Agreement. Except for the purposes of internal reorganization or restructuring, no Party may assign or transfer all or any part of the benefits of, or interest or right in or under this Agreement. Obligations under this Agreement shall not be assignable.
- 10.16 Without prejudice to all rights to claim against the relevant Investor for all losses and damages suffered by the other Parties, if there is any breach of warranties made by such Investor on or before the Listing Date or the Delayed Delivery Date (if applicable), the Company and the Joint Sponsors and the Overall Coordinators shall, notwithstanding any provision to the contrary to this Agreement, have the right to rescind this Agreement vis-à-vis such Investor only (and this Agreement shall remain in full force and effect vis-à-vis the other Investors, the Company, the Joint Sponsors and the Overall Coordinators) and all obligations of the Parties hereunder shall cease forthwith.
- 10.17 Each of the Parties undertakes with the other Parties that it shall execute and perform, and procure that it is executed and performed, such further documents and acts as may be required to give effect to the provisions of this Agreement.
- 10.18 Each of the Parties irrevocably and unconditionally agree that this Agreement may be executed by way of attaching electronic signatures in compliance with applicable Laws, and the method

used is reliable, and is appropriate, for the purpose for which the information contained in the document is communicated.

## 10.19 Recognition of the U.S. Special Resolution Regimes:

- (a) In the event that any Party who is a Covered Entity becomes subject to a proceeding under a U.S. Special Resolution Regime, the transfer from such Party of this Agreement, and any interest and obligation in or under this Agreement, will be effective to the same extent as the transfer would be effective under the U.S. Special Resolution Regime if this Agreement, and any such interest and obligation, were governed by the laws of the United States or a state of the United States.
- (b) In the event that any Party that is a Covered Entity or a BHC Act Affiliate of such Party becomes subject to a proceeding under a U.S. Special Resolution Regime, Default Rights under this Agreement that may be exercised against such Party are permitted to be exercised to no greater extent than such Default Rights could be exercised under the U.S. Special Resolution Regime if this Agreement were governed by the laws of the United States or a state of the United States.
- (c) As used herein,
  - (i) "BHC Act Affiliate" has the meaning assigned to the term "affiliate" in, and shall be interpreted in accordance with, 12 U.S.C. § 1841(k);
  - (ii) "Covered Entity" means any of the following:
    - (A) a "covered entity" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 252.82(b);
    - (B) a "covered bank" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 47.3(b); or
    - (C) a "covered FSI" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 382.2(b).
  - (iii) "Default Right" has the meaning assigned to that term in, and shall be interpreted in accordance with, 12 C.F.R. §§ 252.81, 47.2 or 382.1, as applicable; and
  - (iv) "U.S. Special Resolution Regime" means each of (i) the Federal Deposit Insurance Act and the regulations promulgated thereunder and (ii) Title II of the Dodd-Frank Wall Street Reform and Consumer Protection Act and the regulations promulgated thereunder.

#### 11 GOVERNING LAW AND JURISDICTION

- 11.1 This Agreement and the relationship between the Parties shall be governed by, and interpreted in accordance with, the laws of Hong Kong.
- 11.2 Any dispute, controversy or claim arising out of or in connection with this Agreement, or the breach, termination or invalidity thereof, shall be settled by arbitration in accordance with the Hong Kong International Arbitration Centre Administered Arbitration Rules in force as of the

date of submitting the arbitration application. The place of arbitration shall be Hong Kong and the governing law of the arbitration proceedings shall be the laws of Hong Kong. There shall be three arbitrators and the language in the arbitration proceedings shall be English. The decision and award of the arbitral tribunal shall be final and binding on the parties and may be entered and enforced in any court having jurisdiction, and the parties irrevocably and unconditionally waive any and all rights to any form of appeal, review or recourse to any judicial authority, insofar as such waiver may be validly made. Notwithstanding the foregoing, the parties shall have the right to seek interim injunctive relief or other interim relief from a court of competent jurisdiction, before the arbitral tribunal has been appointed. Without prejudice to such provisional remedies as may be available under the jurisdiction of a national court, the arbitral tribunal shall have full authority to grant provisional remedies or order the parties to request that a court modify or vacate any temporary or preliminary relief issued by a such court, and to award damages for the failure of any party to respect the arbitral tribunal's orders to that effect.

#### 12 **IMMUNITY**

12.1 To the extent that in any proceedings in any jurisdiction (including arbitration proceedings), each Investor has or can claim for itself or its assets, properties or revenues any immunity (on the grounds of sovereignty or crown status or otherwise) from any action, suit, proceeding or other legal process (including arbitration proceedings), from set-off or counterclaim, from the jurisdiction of any court, from service of process, from attachment to or in aid of execution of any judgment, decision, determination, order or award (including any arbitral award), or from other action, suit or proceeding for the giving of any relief or for the enforcement of any judgement, decision, determination, order or award (including any arbitral award) or to the extent that in any such proceedings there may be attributed to itself or its assets, properties or revenues any such immunity (whether or not claimed), such Investor hereby irrevocably and unconditionally waives and agrees not to plead or claim any such immunity in relation to any such proceedings.

### 13 PROCESS AGENT

- 13.1 Each of Oaktree and the Investors irrevocably appoints Oaktree Capital (Hong Kong) Limited at Suite 2001, 20/F, Champion Tower, 3 Garden Road, Central, Hong Kong, to receive, for it and on its behalf, service of process in the proceedings in Hong Kong. Such service shall be deemed completed on delivery to the process agent (whether or not it is forwarded to and received by Oaktree or the relevant Investor (as the case may be).
- 13.2 If for any reason the process agent ceases to be able to act as such or no longer has an address in Hong Kong, each of Oaktree and the Investors irrevocably agrees to appoint a substitute process agent acceptable to the Company, the Joint Sponsors and the Overall Coordinators, and to deliver to the Company, the Joint Sponsors and the Overall Coordinators a copy of the new process agent's acceptance of that appointment, within thirty (30) days thereof.

### 14 **COUNTERPARTS**

14.1 This Agreement may be executed in any number of counterparts by wet-ink or electronically, and by each Party hereto on separate counterparts. Each counterpart is an original, but all counterparts shall together constitute one and the same instrument. Delivery of an executed

counterpart signature page of this Agreement by e-mail attachment (PDF) or telecopy shall be an effective mode of delivery.

**IN WITNESS** whereof each of the following parties has executed this Agreement by its duly authorized signatory on the date set out at the beginning.

For and on behalf of Contemporary Amperex Technology Co., Limited 宁德时代新能源科技股份有限公司

Name: Jiang Li (蒋理)

Title: Vice General Manager and Board Secretary

## FOR AND ON BEHALF OF:

## OAKTREE CAPITAL MANAGEMENT, L.P.

(as the investment manager for and on behalf of the Investors listed in Schedule 3)

By:

Name: Janet Wang Director

By:

# FOR AND ON BEHALF OF: MERRILL LYNCH (ASIA PACIFIC) LIMITED

By:

Name: David Cheng Title: Managing Director

Name: Tommy Zheng Title: Managing Director

## SCHEDULE 1 INVESTOR SHARES

#### **Number of Investor Shares**

The number of Investor Shares shall be equal to (1) Hong Kong dollar equivalent of US dollar 75,000,000 (calculated using the closing Hong Kong dollar: US dollar exchange rate quoted in the Prospectus (excluding Brokerage and the Levies which the Investors will pay in respect of the Investor Shares)) divided by (2) the Offer Price, rounded down to the nearest whole board lot of 100 H Shares.

Pursuant to paragraph 4.2 of Practice Note 18 to the Listing Rules, Chapter 4.14 of the Listing Guide and the waiver as granted by the Stock Exchange (if any), in the event of over-subscription under the Hong Kong Public Offering, the number of Investor Shares to be subscribed for by the Investors under this Agreement might be affected by the reallocation of H Shares between the International Offering and the Hong Kong Public Offering. If the total demand for H Shares in the Hong Kong Public Offering falls within the circumstances as set out in the section headed "Structure of the Global Offering – The Hong Kong Public Offering – Reallocation" in the final prospectus of the Company, the number of Investor Shares may be adjusted on a pro rata basis.

Further, the Joint Sponsors, the Overall Coordinators and the Company can adjust the number of Investor Shares in their sole discretion for the purpose of compliance with the relevant requirements under the Listing Rules including without limitation the public float requirements under Rule 8.08 of the Listing Rules and the placing guidelines set out in Appendix F1 to the Listing Rules.

## SCHEDULE 2 PARTICULARS OF OAKTREE

Place of incorporation: State of Delaware, United States

Certificate of incorporation number: 4359186

Business registration number: CRD # 106793 / SEC #801-48923

LEI number: JOAJT0QKF9HWVYTX5K56

Business address and telephone number and

contact person:

Suite 2001, 20/F, Champion Tower

3 Garden Road, Central

Hong Kong (203) 363-3231

Frank Carroll III

Janet Wang

680 Washington Blvd., 6th Floor

Stamford, CT 06901 (203) 363-3223

Principal activities: Investment Advisory

Place of incorporation of ultimate controlling

shareholder(s):

N/A

Business registration number and LEI number

of ultimate controlling shareholder(s):

N/A

Principal activities of ultimate controlling

shareholder(s):

N/A

Shareholder and interests held: N/A

Relevant investor category(ies) (as required to be included on the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface in relation to placees): Cornerstone investor

Description of Oaktree for insertion in the

Prospectus:

Oaktree Capital Management, L.P. ("Oaktree") is the investment manager of Oaktree Emerging Markets Equity Fund, L.P. and certain separately managed accounts within its Emerging Markets Equity strategy (severally and not jointly) (each, an "Oaktree Fund", and collectively the "Oaktree Funds"). Oaktree Emerging Markets Equity Fund, L.P. had more than 50 limited partners as of March 31, 2025, and no limited partner of Oaktree Emerging Markets Equity Fund, L.P. holds 30% or more interests in

Oaktree Emerging Markets Equity Fund, L.P. as of March 31, 2025, while the other Oaktree Funds are separately managed accounts of Oaktree. Oaktree is a Delaware limited partnership and is registered as an investment adviser with the United States Securities and Exchange Commission. Oaktree is a global alternative investment management firm. Its expertise in investing across capital structures has allowed it to cultivate a diversified mix of global investment strategies in three categories: credit, real estate, and equity. Oaktree's investor base includes institutional investors such as plans, insurance companies, pension endowments, foundations and sovereign wealth funds. Brookfield Corporation, a company public listed on the New York Stock Exchange (ticker symbol: BN) and the Toronto Stock Exchange (ticker symbol: BN), is the only ultimate beneficial owner that indirectly holds an economic interest of more than 30% in Oaktree as of May 1, 2025.

## SCHEDULE 3 LIST OF INVESTORS AND DEFAULT ALLOCATION OF INVESTOR SHARES AMONG INVESTORS

Default Allocation of Investor Shares among Investors	Percentage of Investor Shares	
Paktree Emerging Markets Equity Fund, L.P.	32.6%	
The Boeing Company Employee Retirement Plans Master Trust	5.7%	
Lockheed Martin Corporation Master Retirement Trust	4.3%	
Lockheed Martin Corporation Defined Contribution Plans Master Trust	6.8%	
National Pension Service	35.3%	
Russell Investments Japan Co.Ltd. CBJ15406	2.0%	
Russell Investments Japan Co.Ltd. MTBJ400039039-17	4.0%	
Oaktree Emerging Markets Equity Fund	6.3%	
Russell Investments Japan Co.Ltd. MTBJ400039131 (SS&C P00870S0001)	2.9%	
Oaktree China Equity Seed Fund Holdings (Cayman), L.P.	0.1%	
Total	100%	

## CORNERSTONE INVESTMENT AGREEMENT

## MAY 8, 2025

## CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED

宁德时代新能源科技股份有限公司

**AND** 

## MX BRIGHT CHARM (BVI) LIMITED

AND

# CHINA INTERNATIONAL CAPITAL CORPORATION HONG KONG SECURITIES LIMITED

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## THIS AGREEMENT (this "Agreement") is made on May 8, 2025

### **BETWEEN**:

- (1) CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED (宁德时代新能源科技股份有限公司), a joint stock company incorporated in the PRC with limited liability on December 16, 2011, having its registered office at No. 2 Xingang Road, Zhangwan Town Jiaocheng District, Ningde City, Fujian Province, PRC (the "Company");
- (2) MX BRIGHT CHARM (BVI) LIMITED, a company incorporated in British Virgin Islands, whose registered office is at Coastal Building, Wickham's Cay II PO Box 2221, Road Town Tortola, British Virgin Islands (the "Investor"); and
- (3) CHINA INTERNATIONAL CAPITAL CORPORATION HONG KONG SECURITIES LIMITED of 29/F, One International Finance Centre, 1 Harbour View Street, Central, Hong Kong ("CICC").

### WHEREAS:

- (A) The Company has made an application for listing of its H Shares (as defined below) on the Stock Exchange (as defined below) by way of a global offering (the "Global Offering") comprising:
  - (i) a public offering by the Company for subscription of H Shares (subject to reallocation and the Offer Size Adjustment Option (as defined below)) by the public in Hong Kong (the "Hong Kong Public Offering"); and
  - (ii) a conditional placing of H Shares (subject to reallocation, the Offer Size Adjustment Option and the Over-allotment Option (as defined below) offered by the Company outside the United States to investors (including placing to professional and institutional investors in Hong Kong) in reliance on Regulation S (as defined below) under the Securities Act (as defined below) (the "International Offering").
- (B) CICC, CHINA SECURITIES (INTERNATIONAL) CORPORATE FINANCE COMPANY LIMITED ("CSCI"), J.P. MORGAN SECURITIES (FAR EAST) LIMITED ("JPM FE") and MERRILL LYNCH (ASIA PACIFIC) LIMITED ("BOFA") are acting as the joint sponsors of the Global Offering (the "Joint Sponsors"), and CICC, CSCI, J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED ("JPM APAC"), BOFA, GOLDMAN SACHS (ASIA) L.L.C. ("GS"), MORGAN STANLEY ASIA LIMITED ("MS") and UBS AG HONG KONG BRANCH ("UBS")¹ are acting as the overall coordinators of the Global Offering (the "Overall Coordinators").
- (C) The Investor wishes to subscribe for the Investor Shares (as defined below) as part of the International Offering, subject to and on the basis of the terms and conditions set out in this Agreement.

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<sup>&</sup>lt;sup>1</sup> UBS AG HONG KONG BRANCH is incorporated in Switzerland with limited liability.

(D) It is intended that subject to mutual agreement on terms and conditions having been reached, the Overall Coordinators and underwriters (to be named in the International Underwriting Agreement) will enter into an underwriting agreement for the International Offering with the Company to, among others, conditionally underwrite the Investor Shares to be subscribed by the Investor hereunder.

#### **IT IS AGREED** as follows:

### 1 DEFINITIONS AND INTERPRETATIONS

- 1.1 In this Agreement, including its schedules and recitals, each of the following words and expressions shall, unless the context requires otherwise, have the following meanings:
  - "affiliate" in relation to a particular individual or entity, unless the context otherwise requires, means any individual or entity which directly or indirectly, through one or more intermediaries, controls, or is controlled by, or is under common control with, the individual or entity specified. For the purposes of this definition, the term "control" (including the terms "controlling", "controlled by" and "under common control with") means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a person, whether through the ownership of voting securities, by contract, or otherwise;
  - "AFRC" means the Accounting and Financial Reporting Council of Hong Kong;
  - "Aggregate Investment Amount" means the amount equal to the Offer Price multiplied by the number of Investor Shares;
  - "Approvals" has the meaning given to it in clause 6.2(g);
  - "associate/close associate" shall have the meaning ascribed to such term in the Listing Rules and "associates/close associates" shall be construed accordingly;
  - "Brokerage" means brokerage calculated as 1% of the Aggregate Investment Amount as required by paragraph 7(1) of Fees Rules (as defined under the Listing Rules);
  - "business day" means any day (other than Saturday and Sunday and a public holiday in Hong Kong) on which licensed banks in Hong Kong are generally open to the public in Hong Kong for normal banking business and on which the Stock Exchange is open for the business of dealing in securities;
  - "CCASS" means the Hong Kong Central Clearing and Settlement System established and operated by The Hong Kong Securities Clearing Company Limited;
  - "Closing" means closing of the subscription of the Investor Shares in accordance with the terms and conditions of this Agreement;
  - "CMI(s)" means the capital market intermediary(ies) appointed by the Company for the purpose of the Global Offering and shall have the meaning ascribed to such term in the Code of Conduct for Persons Licensed by or Registered with the SFC;
  - "Companies Ordinance" means the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time;

"Companies (Winding Up and Miscellaneous Provisions) Ordinance" means the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"connected person/core connected person" shall have the meaning ascribed to such term in the Listing Rules and "connected persons/core connected persons" shall be construed accordingly;

"connected relationship" shall have the meaning ascribed to such term and as construed under the CSRC Filing Rules;

"Contracts (Rights of Third Parties) Ordinance" means the Contracts (Rights of Third Parties) Ordinance (Chapter 623 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"controlling shareholder" shall, unless the context otherwise requires, have the meaning ascribed to such term in the Listing Rules and "controlling shareholders" shall be construed accordingly;

"CSRC" means the China Securities Regulatory Commission;

"CSRC Filing Rules" means the Trial Administrative Measures of Overseas Securities Offering and Listing by Domestic Companies (境内企业境外发行证券和上市管理试行办法) and supporting guidelines issued by the CSRC, as amended, supplemented or otherwise modified from time to time;

"Delayed Delivery Date" means, subject to the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become unconditional and not having been terminated, such later date as the Overall Coordinators shall notify the Investor in accordance with clause 4.3;

"dispose of" includes, in respect of any Relevant Shares, directly or indirectly;

- (i) offering, pledging, charging, selling, mortgaging, lending, creating, transferring, assigning or otherwise disposing of any legal or beneficial interest (including by the creation of or any agreement to create or selling or granting or agreeing to sell or grant any option or contract to purchase, subscribe for, lend or otherwise transfer or dispose of or any warrant or right to purchase, subscribe for, lend or otherwise transfer or dispose of, or purchasing or agreeing to purchase any option, contract, warrant or right to sell or creating any encumbrance over or agreeing to create any encumbrance over), either directly or indirectly, conditionally or unconditionally, or creating any third party right of whatever nature over, any legal or beneficial interest in the Relevant Shares or any other securities convertible into or exercisable or exchangeable for such Relevant Shares, or that represent the right to receive, such Relevant Shares, or agreeing or contracting to do so, whether directly or indirectly and whether conditionally or unconditionally; or
- (ii) entering into any swap or other arrangement that transfers to another, in whole or in part, any beneficial ownership of the Relevant Shares or any interest in them, or in any of the economic consequences or incidents of ownership of such Relevant Shares or such other securities or any interest in them; or

- (iii) entering into any other transaction directly or indirectly with the same economic effect as any of the foregoing transactions described in (i) and (ii) above; or
- (iv) agreeing or disclosing or contracting to, or publicly announcing an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise; and "disposal" shall be construed accordingly;

"FINI" shall have the meaning ascribed to such term to in the Listing Rules;

"Global Offering" has the meaning given to it in Recital (A);

"Governmental Authority" means any governmental, inter-governmental, regulatory or administrative commission, board, body, department, authority or agency, or any stock exchange, self-regulatory organization or other non-governmental regulatory authority, or any court, judicial body, tribunal or arbitrator, in each case whether national, central, federal, provincial, state, regional, municipal, local, domestic, foreign or supranational (including without limitation, the Stock Exchange, the SFC and the CSRC);

"Group" means the Company and all of its subsidiaries or, where the context so requires, in respect of the period before the Company became the holding company of its present subsidiaries, the business operated by such subsidiaries or their predecessors (as the case maybe);

"H Share(s)" means the ordinary share(s) in the share capital of the Company with a monial value of RMB1.00 each, which are to be subscribed for and traded in Hong Kong dollar, and for which an application has been made for listing and permission to trade on the Stock Exchange;

"HK\$" or "Hong Kong dollar" means the lawful currency of Hong Kong;

"Hong Kong" means the Hong Kong Special Administrative Region of the PRC;

"Hong Kong Public Offering" has the meaning given to it in Recital (A);

"Indemnified Parties" has the meaning given to it in clause 6.5, and "Indemnified Party" shall mean any one of them, as the context shall require;

"International Offering" has the meaning given to it in Recital (A);

"International Offering Circular" means the final offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering;

"Investor-related Information" has the meaning given to it in clause 6.2(i);

"Investor Shares" means the number of H Shares to be subscribed for by the Investor in the International Offering in accordance with the terms and conditions herein and as calculated in accordance with Schedule 1 and determined by the Company and the Overall Coordinators;

- "Laws" means all laws, statutes, legislation, ordinances, measures, rules, regulations, guidelines, guidance, decisions, opinions, notices, circulars, directives, requests, orders, judgments, decrees or rulings of any Governmental Authority (including without limitation, the Stock Exchange, the SFC and the CSRC) of all relevant jurisdictions;
- "Levies" means the SFC transaction levy of 0.0027% (or the prevailing transaction levy on the Listing Date), the Stock Exchange trading fee of 0.00565% (or the prevailing trading fee on the Listing Date) and the AFRC transaction levy of 0.00015% (or the prevailing transaction levy on the Listing Date), in each case, of the Aggregate Investment Amount;
- "Listing Date" means the date on which the H Shares are initially listed on the Main Board of the Stock Exchange;
- "Listing Guide" means the Guide for New Listing Applicants as published by the Stock Exchange, as amended, supplemented or otherwise modified from time to time;
- "Listing Rules" means the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, and the listing decisions, guidelines and other requirements of the Stock Exchange, each as amended, supplemented or otherwise modified from time to time;
- "Lock-up Period" has the meaning given to it in clause 5.1;
- "Offer Price" means the final Hong Kong dollar price per Share (exclusive of Brokerage and Levies) at which the H Shares are to be offered or sold pursuant to the Global Offering;
- "Over-allotment Option" has the meaning given to it in the International Offering Circular;
- "Offer Size Adjustment Option" means the option exercisable by the Company pursuant to which the Company may issue and allot additional H Shares at the Offer Price, to cover additional market demand;
- "Parties" means the named parties to this Agreement (including, for the avoidance of doubt, the Joint Sponsors and/or the Overall Coordinators, as the context requires), and "Party" shall mean any one of them, as the context shall require;
- "PRC" means the People's Republic of China, excluding, for purposes of this Agreement only, Hong Kong, Macau Special Administrative Region of the PRC and Taiwan;
- "Preliminary Offering Circular" means the preliminary offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering, as amended, supplemented or otherwise modified from time to time;
- "Professional Investor" has the meaning given to it in Part 1 of Schedule 1 to the SFO;
- "proprietary investment basis" means such investment as made by the Investor for its own account and investment purpose but not acting as an agent on behalf of any third parties, whether or not such investment is made for the benefits of any shareholders or fund investors of the Investor;
- "Prospectus" means the final prospectus to be issued in Hong Kong by the Company in connection with the Hong Kong Public Offering;

"Public Documents" means the Preliminary Offering Circular and the International Offering Circular for the International Offering, the Prospectus to be issued in Hong Kong by the Company for the Hong Kong Public Offering and such other documents and announcements which may be issued by the Company in connection with the Global Offering, each as amended, supplemented or otherwise modified from time to time;

"Regulation S" means Regulation S under the Securities Act;

"Regulators" has the meaning given to it in clause 6.2(i);

"Relevant Shares" means the Investor Shares subscribed for by the Investor or a wholly-owned subsidiary of the Investor under clause 2.2 pursuant to this Agreement, and any shares or other securities of or interests in the Company which are derived from the Investor Shares pursuant to any rights issue, capitalization issue or other form of capital reorganization (whether such transactions are to be settled in cash or otherwise);

"RMB" or "Renminbi" means Renminbi, the lawful currency of the PRC;

"Securities Act" means the United States Securities Act of 1933, as amended, supplemented or otherwise modified from time to time, and the rules and regulations promulgated thereunder;

"SFC" means The Securities and Futures Commission of Hong Kong;

"SFO" means the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"Stock Exchange" means The Stock Exchange of Hong Kong Limited;

"subsidiary" has the meaning given to it in the Companies Ordinance;

"U.S." and "United States" means the United States of America, its territories and possessions, any state of the United States and the District of Columbia;

"US\$" or "US dollar" means the lawful currency of the United States;

"U.S. Person" has the meaning given to it in Regulation S; and

"underwriters" means the Hong Kong underwriters of the Hong Kong Public Offering and the international underwriters of the International Offering.

- 1.2 In this Agreement, unless the context otherwise requires:
  - (a) a reference to a "clause", "sub-clause" or "schedule" is a reference to a clause or subclause of or a schedule to this Agreement;
  - (b) the index, clause and schedule headings are inserted for convenience only and shall not affect the construction or interpretation of this Agreement;
  - (c) the recitals and schedules form an integral part of this Agreement and have the same force and effect as if expressly set out in the body of this Agreement and any reference to this Agreement shall include the recitals and schedules;

- (d) the singular number shall include the plural and vice versa and words importing one gender shall include the other gender;
- (e) a reference to this Agreement or another instrument includes any variation or replacement of either of them;
- (f) a reference to a statute, statutory provision, regulation or rule includes a reference:
  - (i) to that statute, provision, regulation or rule as from time to time consolidated, amended, supplemented, modified, re-enacted or replaced by any statute or statutory provision;
  - (ii) to any repealed statute, statutory provision, regulation or rule which it re-enacts (with or without modification); and
  - (iii) to any subordinate legislation made under it;
- (g) references to times of day and dates are, unless otherwise specified, to Hong Kong times and dates, respectively;
- (h) a reference to a "**person**" includes a reference to an individual, a firm, a company, a body corporate, an unincorporated association or an authority, a government, a state or agency of a state, a joint venture, association or partnership (whether or not having separate legal personality);
- (i) references to "include", "includes" and "including" shall be construed so as to mean include without limitation, includes without limitation and including without limitation, respectively; and
- (j) references to any legal term for any action, remedy, method or judicial proceeding, legal document, legal status, court, official or any legal concept or thing in respect of any jurisdiction other than Hong Kong is deemed to include what most nearly approximates in that jurisdiction to the relevant Hong Kong legal term.

## 2 INVESTMENT

- 2.1 Subject to the conditions referred to in clause 3 below being fulfilled (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) and other terms and conditions of this Agreement:
  - (a) the Investor will subscribe for, and the Company will issue, allot and place and the Overall Coordinators will allocate and/or deliver (as the case may be) or cause to be allocated and/or delivered (as the case may be) to the Investor, the Investor Shares at the Offer Price under and as part of the International Offering and through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the relevant portion of the International Offering; and
  - (b) the Investor will pay the Aggregate Investment Amount, the Brokerage and the Levies in respect of the Investor Shares in accordance with clause 4.2.

- 2.2 The Investor may elect by notice in writing served to the Company, the Joint Sponsors and the Overall Coordinators not later than three (3) business days prior to the Listing Date to subscribe for the Investor Shares through a wholly-owned subsidiary of the Investor that is a Professional Investor and is (i) not a U.S. person; (ii) located outside the United States; and (iii) acquiring the Investor Shares in an offshore transaction in accordance with Regulation S, provided that:
  - (a) the Investor shall procure such wholly-owned subsidiary on such date to provide to the Company, the Joint Sponsors and the Overall Coordinators written confirmation that it agrees to be bound by the same agreements, representations, warranties, undertakings, acknowledgements and confirmations given in this Agreement by the Investor, and the agreements, representations, warranties, undertakings, acknowledgements and confirmations given by the Investor in this Agreement shall be deemed to be given by the Investor for itself and on behalf of such wholly-owned subsidiary; and
  - (b) the Investor (i) unconditionally and irrevocably guarantees to the Company, the Joint Sponsors and the Overall Coordinators the due and punctual performance and observance by such wholly-owned subsidiary of all its agreements, obligations, undertakings, warranties, representations, indemnities, consents, acknowledgements, confirmations and covenants under this Agreement; and (ii) undertakes to fully and effectively indemnify and keep indemnified on demand each of the Indemnified Parties in accordance with clause 6.5.

The obligations of the Investor under this clause 2.2 constitute direct, primary and unconditional obligations to pay on demand to the Company, the Joint Sponsors or the Overall Coordinators any sum which such wholly-owned subsidiary is liable to pay under this Agreement and to perform promptly on demand any obligation of such wholly-owned subsidiary under this Agreement without requiring the Company, the Joint Sponsors or the Overall Coordinators first to take steps against such wholly-owned subsidiary or any other person. Except where the context otherwise requires, the term Investor shall be construed in this Agreement to include such wholly-owned subsidiary.

- 2.3 The Company and the Overall Coordinators may in their sole discretion determine that delivery of all or a portion of the Investor Shares shall take place on the Delayed Delivery Date in accordance with clause 4.3.
- 2.4 The Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering) will determine, in such manner as they may agree, the Offer Price. The exact number of the Investor Shares will be finally determined by the Company and the Overall Coordinators in accordance with Schedule 1, and such determination will be conclusive and binding on the Investor, save for manifest error.

## 3 CLOSING CONDITIONS

3.1 The Investor's obligation under this Agreement to subscribe for, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares pursuant to clause 2.1 are conditional only upon each of the following conditions having been satisfied (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) at or prior to the Closing:

- (a) the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become effective and unconditional (in accordance with their respective original terms or as subsequently waived or varied by agreement of the parties thereto) by no later than the time and date as specified in these underwriting agreements, and neither of the aforesaid underwriting agreements having been terminated;
- (b) the Offer Price having been agreed upon between the Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering);
- (c) the Listing Committee of the Stock Exchange having granted the approval for the listing of, and permission to deal in, the H Shares (including the Investor Shares) as well as other applicable waivers and approvals and such approval, permission or waiver having not been revoked prior to the commencement of dealings in the H Shares on the Stock Exchange;
- (d) no Laws shall have been enacted or promulgated by any Governmental Authority which prohibits the consummation of the transactions contemplated in the Global Offering or herein and there shall be no orders or injunctions from a court of competent jurisdiction in effect precluding or prohibiting consummation of such transactions; and
- (e) the representations, warranties, undertakings, acknowledgements and confirmations of the Investor under this Agreement are (as of the date of this Agreement) and will be (as of the Closing) accurate, true and complete in all respects and not misleading or deceptive and that there is no material breach of this Agreement on the part of the Investor.
- 3.2 If any of the conditions contained in clause 3.1 has not been fulfilled by the Investor or waived by the Company, the Joint Sponsors and the Overall Coordinators (except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) on or before the date that is ninety (90) days after the date of this Agreement (or such other date as may be agreed in writing among the Company, the Investor, the Joint Sponsors and the Overall Coordinators), the obligation of the Investor to purchase, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares shall cease and any amount paid by the Investor under this Agreement to any other party will be repaid to the Investor by such other party without interest as soon as commercially practicable and in any event no later than 30 days from the date of termination of this Agreement and this Agreement will terminate and be of no effect and all obligations and liabilities on the part of the Company, the Investor, the Joint Sponsors and/or the Overall Coordinators shall cease and terminate; provided that termination of this Agreement pursuant to this clause 3.2 shall be without prejudice to the accrued rights or liabilities of any Party to the other Parties in respect of the terms herein at or before such termination. For the avoidance of doubt, nothing in this clause shall be construed as giving the Investor or the Company the right to cure any breaches of the representations, warranties, undertakings, acknowledgements and confirmations given by the Investor or the Company (as the case may be) under this Agreement during the period until the aforementioned date under this clause.
- 3.3 The Investor acknowledges that there can be no guarantee that the Global Offering will be completed or will not be delayed or terminated or that the Offer Price will be within the

indicative range set forth in the Public Documents, and no liability of the Company, the Joint Sponsors or the Overall Coordinators to the Investor will arise if the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents. The Investor hereby waives any right (if any) to bring any claim or action against the Company, the Joint Sponsors and/or the Overall Coordinators or their respective affiliates, directors, officers, supervisors, employees, partners, agents, advisors and representatives on the basis that the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents.

#### 4 CLOSING

- 4.1 Subject to clause 3 and this clause 4, the Investor will subscribe for the Investor Shares at the Offer Price pursuant to, and as part of, the International Offering and through the Overall Coordinators (and/or their respective affiliates) in their capacities as representatives of the international underwriters of the relevant portion of the International Offering. Accordingly, the Investor Shares will be subscribed for contemporaneously with the closing of the International Offering, or on the Delayed Delivery Date, at such time and in such manner as shall be determined by the Company and the Overall Coordinators.
- 4.2 Regardless of the time and manner of the delivery of the Investor Shares, the Investor shall make full payment of the Aggregate Investment Amount, together with the related Brokerage and Levies (to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators) by same day value credit at or before 8:00 a.m. (Hong Kong time) on the Listing Date in Hong Kong dollars, by wire transfer in immediately available clear funds without any deduction or set-off to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators in writing no later than one (1) clear business day prior to the Listing Date, which notice shall include, among other things, the payment account details and the total amount payable by the Investor under this Agreement.
- 4.3 If the Company and the Overall Coordinators in their sole discretion determine that delivery of all or any part of the Investor Shares should be made on a date (the "Delayed Delivery Date") later than the Listing Date, the Overall Coordinators shall notify the Investor in writing (i) no later than two (2) business days prior to the Listing Date, the number of Investor Shares which will be deferred in delivery; and (ii) no later than two (2) business days prior to the actual Delayed Delivery Date, the Delayed Delivery Date, provided that the Delayed Delivery Date shall be no later than three (3) business days following the last day on which the Over-allotment Option may be exercised. Such determination by the Company and the Overall Coordinators will be conclusive and binding on the Investor. If the Investor Shares are to be delivered to the Investor on the Delayed Delivery Date, the Investor shall nevertheless pay for the Investor Shares as specified in clause 4.2.
- 4.4 Subject to due payment(s) for the Investor Shares being made in accordance with clause 4.2, delivery of the Investor Shares to the Investor, as the case may be, shall be made through CCASS by depositing the Investor Shares directly into CCASS for credit to such CCASS investor participant account or CCASS stock account as may be notified by the Investor to the Overall Coordinators in writing no later than two (2) business days prior to the Listing Date or the Delayed Delivery Date as determined in accordance with clause 4.3.

- 4.5 Without prejudice to clause 4.3, delivery of the Investor Shares may also be made in any other manner which the Company, the Joint Sponsors, the Overall Coordinators and the Investor may agree in writing, provided that, payment for the Investor Shares shall not be later than 8:00 a.m. (Hong Kong time) on the Listing Date regardless of the time and manner of the delivery of the Investor Shares.
- 4.6 If payment of the Aggregate Investment Amount and the related Brokerage and Levies (whether in whole or in part) is not received or settled in the time and manner stipulated in this Agreement, the Company, the Joint Sponsors and the Overall Coordinators reserve the right, in their respective absolute discretions, to terminate this Agreement and in such event all obligations and liabilities on the part of the Company, the Joint Sponsors and the Overall Coordinators shall cease and terminate (but without prejudice to any claim which the Company, the Joint Sponsors and the Overall Coordinators may have against the Investor arising out of its failure to comply with its obligations under this Agreement). The Investor shall in any event be fully responsible for and shall indemnify, hold harmless and keep fully indemnified, on an after-tax basis, each of the Indemnified Parties against any loss and damages that they may suffer or incur arising out of or in connection with any failure on the part of the Investor to pay for the Aggregate Investment Amount and the Brokerage and Levies in full in accordance with clause 6.5.
- 4.7 In the event that the requirement under Rule 8.08(3) of the Listing Rules, in which no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, cannot be satisfied, the Joint Sponsors, the Overall Coordinators and the Company shall have the right to adjust the allocation of the number of Investor Shares to be subscribed by the Investor in their sole and absolute discretion to satisfy the requirement under Rule 8.08(3) of the Listing Rules.
- 4.8 None of the Company, the Joint Sponsors, the Overall Coordinators, and their respective affiliates shall be liable (whether jointly or severally) for any failure or delay in the performance of its obligations under this Agreement and each of the Company, or the Joint Sponsors, the Overall Coordinators and their respective affiliates shall be entitled to terminate this Agreement if it is prevented or delayed from performing its obligations under this Agreement as a result of circumstances beyond control of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates (as the case may be), including, but not limited to, acts of God, flood, outbreak or escalations of diseases, epidemics or pandemics including but not limited to avian influenza, severe acute respiratory syndrome, H1N1 influenza, H5N1, MERS, Ebola virus and the COVID-19, declaration of a national, international, regional emergency, disaster, calamity, crisis, economic or comprehensive sanctions, explosion, earthquake, volcanic eruption, severe transport disruption, paralysis in government operation, public disorder, political instability or threat or escalation or outbreak of hostilities, war (whether declared or undeclared), terrorism, fire, riot, rebellion, civil commotion, strike, lockout, other industrial action, general failure of electricity or other supply, aircraft collision, accidental or mechanical or electrical breakdown, technical or computer failure or failure of any money transmission system, embargo, labour dispute and changes in any existing or future Laws, any existing or future act of governmental activity or the like.

### 5 RESTRICTIONS ON THE INVESTOR

5.1 Subject to clause 5.2, the Investor for itself and on behalf of its wholly-owned subsidiary (where the Investor Shares are to be held by such wholly-owned subsidiary) agrees, covenants with and undertakes to the Company, the Joint Sponsors and the Overall Coordinators that without

the prior written consent of each of the Company, the Joint Sponsors and the Overall Coordinators, the Investor will not, and will cause its affiliates not to, whether directly or indirectly, at any time during the period commencing from (and inclusive of) the Listing Date and ending on (and inclusive of) the date falling six (6) months after the Listing Date (the "Lock-up Period"), directly or indirectly, (i) dispose of, in any way, any Relevant Shares or any interest in any company or entity holding any Relevant Shares, including any security that is convertible, exchangeable, exercisable or represents a right to receive the above securities, or agrees, enters into an agreement or publicly announces an intention to enter into such a transaction; (ii) allow itself to undergo a change of control (as defined in The Codes on Takeovers and Mergers and Share Buy-backs promulgated by the SFC) at the level of its ultimate beneficial owner; (iii) enter into any transactions directly or indirectly with the same economic effect as any aforesaid transaction; or (iv) agree or contract to, or publicly announce an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise. In the event of a disposal of any Relevant Shares at any time after the Lock-up Period, the Investor will ensure that such disposal will comply with all applicable Laws.

For the avoidance of doubt and subject to this clause 5.1, the restriction on disposal contained in this Agreement is not intended to apply to any purchase, swap or other derivative arrangement, contract to purchase, sale, contract to sell, short sale or other purchase, transfer or disposal of H Shares or other securities in the Company (other than with respect to the specific prohibition set forth in this clause 5.1 above regarding the Relevant Shares) consummated through open market transactions following the commencement of dealings in the H Shares on the Stock Exchange.

- 5.2 Nothing contained in clause 5.1 shall prevent the Investor from transferring all or part of the Relevant Shares to any wholly-owned subsidiary of the Investor, provided that, in all cases:
  - (a) prior to such transfer, such wholly-owned subsidiary gives a written undertaking (addressed to and in favor of the Company, the Joint Sponsors and the Overall Coordinators in terms satisfactory to them) agreeing to, and the Investor undertakes to procure that such wholly-owned subsidiary will, be bound by the Investor's obligations under this Agreement, including the restrictions in this clause 5 imposed on the Investor, as if such wholly-owned subsidiary were itself subject to such obligations and restrictions;
  - (b) such wholly-owned subsidiary shall be deemed to have given the same acknowledgements, confirmations, undertakings, representations and warranties as provided in clause 6;
  - (c) the Investor and such wholly-owned subsidiary of the Investor shall be treated as being the Investor in respect of all the Relevant Shares held by them and shall jointly and severally bear all liabilities and obligations imposed by this Agreement;
  - (d) if at any time prior to expiration of the Lock-up Period, such wholly-owned subsidiary ceases or will cease to be a wholly-owned subsidiary of the Investor, it shall (and the Investor shall procure that such subsidiary shall) immediately, and in any event before ceasing to be a wholly-owned subsidiary of the Investor, fully and effectively transfer the Relevant Shares it holds to the Investor or another wholly-owned subsidiary of the

Investor, which shall give or be procured by the Investor to give a written undertaking (addressed to and in favor of the Company, the Joint Sponsors and the Overall Coordinators in terms satisfactory to them) agreeing to, and the Investor undertakes to procure that such wholly-owned subsidiary will, be bound by the Investor's obligations under this Agreement, including the restrictions in this clause 5 imposed on the Investor and gives the same acknowledgements, confirmations, undertakings, representations and warranties hereunder, as if such wholly-owned subsidiary were itself subject to such obligations and restrictions and shall jointly and severally bear all liabilities and obligations imposed by this Agreement; and

- (e) such wholly-owned subsidiary is (i) not a U.S. Person; (ii) located outside the United States; and (iii) acquiring the Relevant Shares in an offshore transaction in reliance on Regulation S.
- 5.3 The Investor agrees and undertakes that, except with the prior written consent of the Company, the Joint Sponsors and the Overall Coordinators, the aggregate holding (direct and indirect) of the Investor and its close associates in the total issued share capital of the Company shall be less than 10% (or such other percentage as provided in the Listing Rules from time to time for the definition of "substantial shareholder") of the Company's entire issued share capital at all times and it would not become a core connected person of the Company within the meaning of the Listing Rules during the period of 12 months following the Listing Date and, further, that the aggregate holding (direct and indirect) of the Investor and its close associates (as defined under the Listing Rules) in the total issued share capital of the Company shall not be such as to cause the total securities of the Company held by the public (as contemplated in the Listing Rules and interpreted by the Stock Exchange, including but not limited to Rule 8.08) to fall below the required percentage set out in Rule 8.08 of the Listing Rules or such other percentage as may be approved by the Stock Exchange and applicable to the Company from time to time. The Investor agrees to notify the Company, the Joint Sponsors and the Overall Coordinators if it comes to its attention of any of the abovementioned situations.
- 5.4 The Investor agrees that the Investor's holding of the Company's share capital is on a proprietary investment basis, and to, upon reasonable request by the Company, the Joint Sponsors and/or the Overall Coordinators, provide reasonable and available evidence to the Company, the Joint Sponsors and the Overall Coordinators showing that the Investor's holding of the Company's share capital is on a proprietary investment basis. The Investor shall not, and shall use reasonable efforts to procure that none of its controlling shareholder(s) and associates shall, apply for or place an order through the book building process for H Shares in the Global Offering (other than the Investor Shares) or make an application for H Shares in the Hong Kong Public Offering, unless otherwise permitted under the Listing Rules, the Listing Guide or the waiver or consent granted by the Stock Exchange..
- 5.5 The Investor and its affiliates, directors, officers, employees, or representatives shall not accept or enter into any arrangement or agreement, including any side letter, which is inconsistent with, or in contravention of, the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide or other written guidance published by the Hong Kong regulators) with the Company, the largest shareholder of the Company, any other member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents.

## 6 ACKNOWLEDGEMENTS, REPRESENTATIONS, UNDERTAKINGS AND WARRANTIES

- 6.1 The Investor acknowledges, represents, undertakes, warrants, agrees and confirms to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, agents, advisors, associates, partners and representatives makes no representation and gives no warranty or undertaking or guarantee that the Global Offering will proceed or be completed (within any particular time period or at all) or that the Offer Price will be within the indicative range set forth in the Public Documents, and will be under no liability whatsoever to the Investor in the event that the Global Offering is delayed, does not proceed or is not completed for any reason, or if the Offer Price is not within the indicative range set forth in the Public Documents;
  - (b) this Agreement, the background information of the Investor and the relationship and arrangements between the Parties contemplated by this Agreement will be required to be disclosed in the Public Documents and other marketing and roadshow materials for the Global Offering and that the Investor will be referred to in the Public Documents and such other marketing and roadshow materials and announcements and, specifically, this Agreement will be a material contract required to be filed with regulatory authorities in Hong Kong and made available on display to the public in connection with the Global Offering or otherwise pursuant to the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules;
  - (c) the information in relation to the Investor as required to be submitted to the Stock Exchange under the Listing Rules or on FINI will be shared with the Company, the Stock Exchange, SFC and such other Governmental Authority as necessary and will be included in a consolidated placee list which will be disclosed on FINI to the Overall Coordinators involved in the Global Offering, and all such information is true, complete and accurate in all respects and is not misleading;
  - (d) the Offer Price is to be determined solely and exclusively in accordance with the terms and conditions of the Global Offering and the Investor shall not have any right to raise any objection thereto;
  - (e) the Investor Shares will be subscribed for by the Investor through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the International Offering;
  - (f) the Investor will accept the Investor Shares on and subject to the terms and conditions of the memorandum and articles of association or other constituent or constitutional documents of the Company and this Agreement;
  - (g) the number of Investor Shares may be affected by re-allocation of Shares between the International Offering and the Hong Kong Public Offering pursuant to Practice Note 18 of the Listing Rules or Chapter 4.14 of the Listing Guide or such other percentage as may be approved by the Stock Exchange and applicable to the Company from time to time;

- (h) the Joint Sponsors, the Overall Coordinators and the Company can adjust the allocation of the number of Investor Shares in their sole and absolute discretion for the purpose of satisfying Rule 8.08(3) of the Listing Rules which provide that no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, the minimum public float requirement under Rule 8.08(1)(a) of the Listing Rules or as otherwise approved by the Stock Exchange;
- (i) at or around the time of entering into this Agreement or at any time hereafter but before the closing of the International Offering, the Company, the Joint Sponsors and/or the Overall Coordinators have entered into, or may and/or propose to enter into, agreements for similar investments with one or more other investors as part of the International Offering;
- (j) none of the Company, the Joint Sponsors, the Overall Coordinators nor any of their respective subsidiaries, affiliates, agents, directors, officers, supervisors, employees, partners or representatives nor any other party involved in the Global Offering assumes any responsibility for any tax, legal, currency, economic or other consequences of the acquisition of, or in relation to any dealings in, the Investor Shares;
- (k) the Investor Shares have not been and will not be registered under the Securities Act or the securities law of any state or other jurisdiction of the United States and may not be offered, resold, pledged or otherwise transferred directly or indirectly in the United States or to or for the account or benefit of any U.S. Person except pursuant to an effective registration statement or an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act, or in any other jurisdiction or for the account or benefit of any persons in any other jurisdictions except as allowed by applicable Laws of such jurisdiction;
- (1) [reserved];
- (m) it understands and agrees that transfer of the Investor Shares may only be made outside the United States in an "offshore transaction" (as defined in Regulation S) in accordance with Regulation S and in each case, in accordance with any applicable securities laws of any state of the United States and any other jurisdictions, and any share certificate(s) representing the Investor Shares shall bear a legend substantially to such effect;
- (n) it understands that none of the Company, the Joint Sponsors, the Overall Coordinators or any of the international underwriters of the International Offering has made any representation as to the availability of or any available exemption under the Securities Act for the subsequent reoffer, resale, pledge or transfer of the Investor Shares;
- (o) except as provided for under clause 5.2, to the extent any of the Investor Shares are held by a subsidiary, the Investor shall procure that this subsidiary remains a wholly-owned subsidiary of the Investor and continues to adhere to and abide by the terms and conditions hereunder for so long as such subsidiary continues to hold any of the Investor Shares before the expiration of the Lock- up Period;
- (p) the Investor irrevocably waives to the fullest extent permitted by applicable Laws, any claims it may have against any of the Joint Sponsors, the Overall Coordinators, the underwriters and the Company, their respective affiliates, directors, officers,

supervisors, employees, advisors and representatives arising out of or in connection with this Agreement and the Global Offering on the basis that the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents.;

- it has received (and may in the future receive) information that may constitute material, (q) non-public information and/or inside information as defined in the SFO in connection with the Investor's investment in (and holding of) the Investor Shares, and it shall: (i) not disclose such information to any person other than to its affiliates, subsidiaries, directors, officers, employees, advisors and representatives (the "Authorized Recipients") on a strictly need-to-know basis for the sole purpose of evaluating its investment in the Investor Shares or otherwise required by Laws, until such information becomes public information through no fault on the part of the Investor or any of its Authorized Recipients; (ii) use its best efforts to ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(q)) do not disclose such information to any person other than to other Authorized Recipients on a strictly need-to-know basis; and (iii) not and will ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(q)) do not purchase, sell or trade or alternatively, deal, directly or indirectly, in the H Shares or other securities or derivatives of the Company or its affiliates or associates in a manner that could result in any violation of the securities laws (including any insider trading provisions) of the United States, Hong Kong, the PRC or any other applicable jurisdiction relevant to such dealing;
- (r) the information contained in this Agreement, the draft Prospectus and the draft Preliminary Offering Circulars provided to the Investor and/or its representatives on a confidential basis and any other material which may have been provided (whether in writing or verbally) to the Investor and/or its representatives on a confidential basis may not be reproduced, disclosed, circulated or disseminated to any other person and such information and materials so provided are subject to change, updating, amendment and completion, and should not be relied upon by the Investor in determining whether to invest in the Investor Shares. For the avoidance of doubt:
  - (i) neither the draft Prospectus nor the draft Preliminary Offering Circular nor any other materials which may have been provided to the Investor and/or its representatives constitutes an invitation or offer or the solicitation to acquire, purchase or subscribe for any securities in any jurisdiction where such offer, solicitation or sale is not permitted and nothing contained in either the draft Prospectus or the draft Preliminary Offering Circular or any other materials which may have been provided (whether in writing or verbally) to the Investor and/or its representatives shall form the basis of any contract or commitment whatsoever;
  - (ii) no offers of, or invitations to subscribe for, acquire or purchase, any H Shares or other securities shall be made or received on the basis of the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) to the Investor and/or its representatives; and

- (iii) the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) or furnished to the Investor, may be subject to further amendments subsequent to the entering into this Agreement and should not be relied upon by the Investor in determining whether to invest in the Investor Shares and the Investor hereby consents to such amendments (if any) and waives its rights in connection with such amendments (if any);
- (s) this Agreement does not, collectively or separately, constitute an offer of securities for sale in the United States or any other jurisdictions in which such an offer would be unlawful:
- (t) neither the Investor nor any of its affiliates nor any person acting on its or their behalf has engaged or will engage in any directed selling efforts (within the meaning of Regulation S) with respect to the Investor Shares or any form of general solicitation or general advertising (as defined in Regulation D under the Securities Act) or in any manner involving a public offering (as defined in Section 4(2) of the Securities Act) made with respect to the Investor Shares;
- (u) it has been furnished with all information it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares and has been given the opportunity to ask questions and receive answers from the Company, the Joint Sponsors or the Overall Coordinators concerning the Company, the Investor Shares or other related matters it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares, and that the Company has made available to the Investor or its agents all documents and information in relation to an investment in the Investor Shares required by or on behalf of the Investor;
- (v) in making its investment decision, the Investor has relied and will rely only on information provided in the International Offering Circular issued by the Company and not on any other information (whether prepared by the Company, the Joint Sponsors, the Overall Coordinators or their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates or otherwise) which may have been furnished to the Investor by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators (including their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates) on or before the date hereof, and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates makes any representation and gives any warranty or undertaking as to the accuracy or completeness of any such information or materials not contained in the International Offering Circular and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and their affiliates has or will have any liability to the Investor or its directors, officers, employees, advisors, agents, representatives, associates, partners and affiliates resulting from its use of or reliance on such information or materials, or otherwise for any information not contained in the International Offering Circular;

- (w) none of the Joint Sponsors, the Overall Coordinators, the underwriters and their respective directors, officers, employees, subsidiaries, agents, associates, affiliates, representatives, partners and advisors has made any warranty, representation or recommendation to it as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, research and development, operations, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith; and except as provided in the final International Offering Circular, none of the Company and its directors, officers, supervisors, employees, subsidiaries, agents, associates, affiliates, representatives and advisors has made any warranty, representation or recommendation to the Investor as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, operations, research and development, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith;
- (x) the Investor will comply with all restrictions (if any) applicable to it from time to time under this Agreement, the Listing Rules and any applicable Laws on the disposal by it (directly or indirectly), of any of the Relevant Shares in respect of which it is or will be (directly or indirectly) or is shown by the Prospectus to be the beneficial owner;
- (y) it has conducted its own investigation with respect to the Company, the Group, and the Investor Shares and the terms of the subscription of the Investor Shares provided in this Agreement, and has obtained its own independent advice (including tax, regulatory, financial, accounting, legal, currency and otherwise) to the extent it considers necessary or appropriate or otherwise has satisfied itself concerning, including the tax, regulatory, financial, accounting, legal, currency and otherwise related to the investment in the Investor Shares and as to the suitability thereof for the Investor, and has not relied, and will not be entitled to rely, on any advice (including tax, regulatory, financial, accounting, legal, currency and otherwise), due diligence review or investigation or other advice or comfort obtained or conducted (as the case may be) by or on behalf of the Company or any of the Joint Sponsors, the Overall Coordinators or the underwriters in connection with the Global Offering and none of the Company, the Joint Sponsors, the Overall Coordinators or their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives takes any responsibility as to any tax, regulatory, financial, accounting, legal, currency or other economic or other consequences of the subscription of the Investor Shares by the Investor or in relation to any dealings in the Investor Shares;
- (z) it understands that no public market now exists for the Investor Shares, and that the Company, the Joint Sponsors and the Overall Coordinators have made no assurances that a public or active market will ever exist for the Investor Shares;
- (aa) in the event that the Global Offering is delayed or terminated or is not completed for any reason, no liabilities of the Company, the Joint Sponsors, the Overall Coordinators or any of their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives to the Investor or its subsidiaries will arise;
- (bb) the Company, the Overall Coordinators will have absolute discretion to change or adjust (i) the number of H Shares to be issued under the Global Offering; (ii) the number

of H Shares to be issued under the Hong Kong Public Offering and the International Offering, respectively; and (iii) other adjustment or re-allocation of H Shares being offered, the indicative offer price range set forth in the Public Documents and the Offer Price as may be approved by the Stock Exchange and in compliance with applicable Laws;

- (cc) any trading in the H Shares is subject to compliance with applicable laws and regulations, including the restrictions on dealing in shares under the SFO, the Listing Rules, the Securities Act and any other applicable laws, regulations or relevant rules of any competent securities exchange;
- (dd) any offer, sale, pledge or other transfer made other than in compliance with the restrictions in this Agreement will not be recognized by the Company in respect of the Relevant Shares; and
- (ee) the Investor has agreed that the payment for the Aggregate Investment Amount and the related Brokerage and Levies shall be made by 8:00 a.m. (Hong Kong time) on the Listing Date or such other date as agreed in accordance with clause 4.5.
- 6.2 The Investor further acknowledges, represents, warrants and undertakes to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) it has been duly incorporated and is validly existing under the Laws of its place of incorporation and that there has been no petition filed, order made or effective resolution passed for its bankruptcy, liquidation or winding up;
  - (b) it is qualified to receive and use the information under this Agreement (including, among others, this Agreement, the draft Prospectus and the draft Preliminary Offering Circular), which would not be contrary to all Laws applicable to the Investor or would require any registration or licensing within the jurisdiction that the Investor is in;
  - (c) it has the legal right and authority to own, use, lease and operate its assets and to conduct its business in the manner presently conducted;
  - (d) it has full power, authority and capacity, and has taken all actions (including obtaining all necessary consents, approvals and authorizations from any governmental and regulatory bodies or third parties) required to execute and deliver this Agreement, enter into and carry out the transactions as contemplated in this Agreement and perform its obligations under this Agreement;
  - (e) this Agreement has been duly authorized, executed and delivered by the Investor and constitutes a legal, valid and binding obligation of the Investor enforceable against it in accordance with the terms of this Agreement;
  - (f) it has taken, and will during the term of this Agreement, take all necessary steps to perform its obligations under this Agreement and to give effect to this Agreement and the transactions contemplated in this Agreement and to comply with all relevant Laws;
  - (g) all consents, approvals, authorizations, permissions and registrations (the "Approvals") under any relevant Laws applicable to the Investor and required to be obtained by the Investor in connection with the subscription for the Investor Shares under this

Agreement have been obtained and are in full force and effect and are not invalidated, revoked, withdrawn or set aside and none of the Approvals is subject to any condition precedent which has not been fulfilled or performed. All Approvals have not been withdrawn as at the date of this Agreement, nor is the Investor aware of any facts or circumstances which may render the Approvals to be invalidated, withdrawn or set aside. The Investor further agrees and undertakes to promptly notify the Company, the Joint Sponsors and the Overall Coordinators in writing if any of the Approvals ceases to be in full force and effect or is invalidated, revoked, withdrawn or set aside for any reason;

- (h) the execution and delivery of this Agreement by the Investor, and its performance of this Agreement and the subscription for or acquisition of (as the case may be) the Investor Shares will not contravene or result in a contravention by the Investor of (i) the memorandum and articles of association or other constituent or constitutional documents of the Investor or (ii) the Laws of any jurisdiction to which the Investor is subject in respect of the transactions contemplated under this Agreement or which may otherwise be applicable to the Investor in connection with the Investor's subscription for or acquisition of (as the case may be) the Investor Shares or (iii) any agreement or other instrument binding upon the Investor or (iv) any judgment, order or decree of any Governmental Authority having jurisdiction over the Investor;
- (i) it has complied and will comply with all applicable Laws in all jurisdictions relevant to the subscription for the Investor Shares, including to provide information, or cause or procure to information be provided, either directly or indirectly through the Company, the Joint Sponsors and/or the Overall Coordinators, to the Stock Exchange, the SFC, the CSRC and/or any other governmental, public, monetary or regulatory authorities or bodies or securities exchange (collectively, the "Regulators"), and agrees and consents to the disclosure of, such information, in each case, as may be required by applicable Laws or requested by any of the Regulators from time to time (including, without limitation, (i) identity information of the Investor and its ultimate beneficial owner(s) and/or the person(s) ultimately responsible for the giving of the instruction relating to the subscription for the Investor Shares (including, without limitation, their respective names and places of incorporation); (ii) the transactions contemplated hereunder (including, without limitation, the details of subscription for the Investor Shares, the number of the Investor Shares, the Aggregate Investment Amount, and the lock-up restrictions under this Agreement); (iii) any swap arrangement or other financial or investment product involving the Investor Shares and the details thereof (including, without limitation, the identity information of the subscriber and its ultimate beneficial owner and the provider of such swap arrangement or other financial or investment product); and/or (iv) any connected relationship between the Investor or its beneficial owner(s) and associates on one hand and the Company and any of its shareholders on the other hand) (collectively, the "Investorrelated Information") within the time as requested by any of the Regulators. The Investor further authorizes each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, advisors and representatives to disclose any Investor-related Information, after reviewing and confirming such Investor-related Information by the Investor, to such Regulators and/or in any Public Document or other announcement or document as required under the Listing Rules or applicable Laws or as requested by any relevant Regulators, and to the extent possible, the Company, the Joint Sponsors, the Overall

Coordinators agree to provide the draft disclosure in the Prospectus disclosing the Investor-related Information to the Investor for review and confirmation. Notwithstanding any provision to the contrary to this Agreement, the identity information of limited partners of Genesis Capital III LP shall not be disclosed in any Public Document or other announcement or document in any event;

- (j) the Investor has such knowledge and experience in financial and business matters that (i) it is capable of evaluating the merits and risks of the prospective investment in the Investor Shares; (ii) it is capable of bearing the economic risks of such investment, including a complete loss of the investment in the Investor Shares; (iii) it has received all the information it considers necessary or appropriate for deciding whether to invest in the Investor Shares; and (iv) it is experienced in transactions of investing in securities of companies in a similar stage of development; its ordinary business is to buy or sell shares or debentures or it is a Professional Investor and by entering into this Agreement, it is not a client of any of the Joint Sponsors or the Overall Coordinators, the CMIs or the underwriters in connection with the transactions contemplated thereunder;
- (k) it is subscribing for the Investor Shares as principal for its own account and for investment purposes and on a proprietary investment basis without a view to making distribution of any of the Investor Shares subscribed by it hereunder, and the Investor is not entitled to nominate any person to be a director or officer or supervisor of the Company;
- (l) the Investor is subscribing for the Investor Shares outside the United States in an "offshore transaction" within the meaning of Regulation S and it is not a U.S. Person;
- (m) the Investor is subscribing for the Investor Shares in a transaction exempt from, or not subject to, registration requirements under the Securities Act;
- (n) the Investor and the Investor's beneficial owner(s) and/or, to the knowledge of the Investor, associates (i) are third parties independent of the Company; (ii) are not connected persons (as defined in the Listing Rules) or associates thereof of the Company and the Investor's subscription for the Investor Shares will not result in the Investor and its beneficial owner(s) becoming connected persons (as defined in the Listing Rules) of the Company notwithstanding any relationship between the Investor and any other party or parties which may be entering into (or have entered into) any other agreement or agreements referred to in this Agreement and will, immediately after completion of this Agreement, be independent of and not be acting in concert with (as defined in the Code on Takeovers and Mergers and Share Buy-backs promulgated by the SFC), any connected persons in relation to the control of the Company; (iii) have the financial capacity to meet all obligations arising under this Agreement; (iv) are not, directly or indirectly, financed, funded or backed by (a) any core connected person (as defined in the Listing Rules) of the Company or (b) the Company, any of the directors, supervisors, chief executive, largest shareholder, substantial shareholder(s) or existing shareholder(s) of the Company or any of its subsidiaries, or a close associate (as defined in the Listing Rules) of any of the them, and are not accustomed to take and have not taken any instructions from any such persons in relation to the acquisition, disposal, voting or other disposition of securities of the Company; and (v) have no connected relationship with the Company or any of its shareholders, unless otherwise disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing;

- (o) the Investor will subscribe for the Investor Shares using the funds under its own management and it has not obtained and does not intend to obtain a loan or other form of financing to meet its payment obligations under this Agreement;
- (p) each of the Investor, its beneficial owner(s) and/or, to the knowledge of the Investor, associates is not a "connected client" of any of the Joint Sponsors, the Overall Coordinators, the bookrunner(s), the lead manager(s), the CMIs, the underwriters of the Global Offering, the lead broker or any distributors. The terms "connected client", "lead broker" and "distributor" shall have the meanings ascribed to them in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;
- (q) the Investor's account is not managed by the relevant exchange participant (as defined in the Listing Rules) in pursuance of a discretionary managed portfolio agreement. The term "discretionary managed portfolio" shall have the meaning ascribed to it in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;
- (r) neither the Investor, its beneficial owner(s) nor, to the knowledge of the Investor, its associates is a director (including as a director within the preceding 12 months), supervisor or existing shareholder of the Company or its associates or a nominee of any of the foregoing;
- (s) save as previously notified to the Joint Sponsors and the Overall Coordinators in writing, neither the Investor nor its beneficial owner(s) fall within (a) any of the placee categories (other than "cornerstone investor") as set out in the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface or the Listing Rules in relation to placees; or (b) any of the groups of placees that would be required under the Listing Rules (including but not limited to Rule 12.08A of the Listing Rules) to be identified in the Company's allotment results announcement;
- (t) the Investor has not entered and will not enter into any contractual arrangement with any "distributor" (as defined in Regulation S) with respect to the distribution of the H Shares, except with its affiliates or with the prior written consent of the Company;
- (u) to the extent that the provisions of Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules and the applicable paragraphs of Chapter 4.15 of the Listing Guide impose any obligations on or restrictions over the Investor in connection the subscription for the Investor Shares under this Agreement, the Investor will perform such obligations and comply with such restrictions;
- (v) subject to clause 5.3, the aggregate holding (directly and indirectly) of the Investor and its close associates (as defined in the Listing Rules) in the total issued share capital of the Company shall not be such as to cause the total securities of the Company held by the public (having the meaning under the Listing Rules) to fall below the percentage required by Rule 8.08 of the Listing Rules or as otherwise approved by the Stock Exchange;
- (w) none of the Investor, its beneficial owner(s) and/or, to the knowledge of the Investor, associates is subscribing for the Investor Shares under this Agreement with any financing (direct or indirect) by any connected person of the Company, by any one of the Joint Sponsors, the Overall Coordinators, or by any one of the underwriters of the Global Offering; the Investor and, to the knowledge of the Investor, each of its

- associates, if any, is independent of, and not connected with, the other investors who have participated or will participate in the Global Offering and any of their associates;
- (x) no agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) has been or shall be entered into or made between the Investor or to the knowledge of the Investor, its affiliates, on the one hand and the Company or its largest shareholder, any member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents on the other hand;
- (y) except as provided for in this Agreement, the Investor has not entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares;
- (z) save as previously disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing, the Investor, its beneficial owner(s) and/or, to the knowledge of the Investor, associates have not entered and will not enter into any swap arrangement or other financial or investment product involving the Investor Shares; and
- (aa) neither the Investor nor any of its controlling shareholder(s), associates (to the knowledge of the Investor) and beneficial owners has applied for or placed an order through the book building process for any H Shares in the Global Offering other than pursuant to this Agreement.
- 6.3 The Company hereby agrees to only use such name, description and information as provided or confirmed by the Investor in relation to the transaction contemplated hereunder. The Investor represents and warrants to the Company, the Joint Sponsors and the Overall Coordinators that the description set out in Schedule 2 in relation to it and the group of companies of which it is a member and all Investor-related Information provided to and/or as requested by the Regulators and/or any of the Company, the Joint Sponsors and the Overall Coordinators and their respective affiliates is true, complete and accurate in all respects and is not misleading. Without prejudice to the provisions of clause 6.1(b), the Investor irrevocably consents to the reference to and inclusion of its name and all or part of the description of this Agreement (including the description set out in Schedule 2) in the Public Documents, marketing and roadshow materials and such other announcements or displayed documents which may be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering, insofar as necessary in the sole opinion of the Company, the Joint Sponsors and the Overall Coordinators. The Investor undertakes to provide as soon as possible such further information and/or supporting documentation relating to it, its ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters which may reasonably be requested by the Company, the Joint Sponsors and/or the Overall Coordinators to ensure their compliance with applicable Laws and/or companies or securities registration and/or the requests of competent Regulators including but not limited to the Stock Exchange, the SFC and the CSRC. The Investor hereby agrees that after reviewing and confirming the description in relation to it and the group of companies of which it is a member to be included in such drafts of the Public Documents and other marketing materials relating to the Global Offering from time to time provided to the Investor and making such amendments as may be reasonably required by the Investor (if any), the Investor shall be deemed to warrant that such

description in relation to it and the group of companies of which it is a member is true, accurate and complete in all material respects and is not misleading or deceptive.

- The Investor understands that the representations, warranties, undertakings, acknowledgements and confirmations in clauses 6.1 and 6.2 are required in connection with Hong Kong Laws and the securities laws of the United States, amongst others. The Investor acknowledges that the Company, the Joint Sponsors, the Overall Coordinators, the underwriters, and their respective subsidiaries, agents, affiliates and advisors, and others will rely upon the truth, completeness and accuracy of the Investor's warranties, undertakings, representations, acknowledgements and confirmations set forth herein, and it agrees to notify the Company, the Joint Sponsors and the Overall Coordinators promptly in writing if any of the warranties, undertakings, representations, acknowledgements or confirmations herein ceases to be true, accurate and complete or becomes misleading or deceptive in any respect.
- 6.5 The Investor agrees and undertakes that the Investor will on demand fully and effectively indemnify and hold harmless, on an after tax basis, each of the Company, the Joint Sponsors, the Overall Coordinators and the underwriters of the Global Offering, each on its own behalf and on trust for their respective affiliates, any person who controls it within the meaning of the Securities Act as well as their respective officers, directors, supervisors, employees, staff, associates, partners, agents and representatives (collectively, the "Indemnified Parties"), against any and all losses, costs, expenses, claims, actions, liabilities, proceedings or damages which may be made or established against such Indemnified Party in connection with the subscription of the Investor Shares, the Investor Shares or this Agreement in any manner whatsoever, including a breach or an alleged breach of this Agreement or any act or omission or alleged act or omission hereunder, by or caused by the Investor or its officers, directors, employees, staff, affiliates, agents, representatives, associates or partners, and against any and all costs, charges, losses or expenses which any Indemnified Party may suffer or incur in connection with or disputing or defending any such claim, action or proceedings on the grounds of or otherwise arising out of or in connection therewith, except for the Losses which are finally judicially determined by a court/arbitration panel of competent jurisdiction to have been caused solely and directly by the gross negligence, willful misconduct or fraud of the Indemnified Parties.
- 6.6 Each of the acknowledgements, confirmations, representations, warranties and undertakings given by the Investor under clauses 6.1, 6.2, 6.3, 6.4 and 6.5 (as the case may be) shall be construed as a separate acknowledgement, confirmation, representation, warranty or undertaking and shall be deemed to be repeated on the Listing Date and, if applicable, the Delayed Delivery Date.
- 6.7 The Company represents, warrants and undertakes that:
  - (a) it has been duly incorporated and is validly existing under the laws of the PRC;
  - (b) it has full power, authority and capacity, and has taken all actions required to enter into and perform its obligations under this Agreement and this Agreement, when executed, will constitute its legal, valid and binding obligations;
  - (c) subject to full payment and the Lock-up Period provided under clause 5.1, the Investor Shares will, when delivered to the Investor in accordance with clause 4.4, be fully paid-up, freely transferable and free from all options, liens, charges, mortgages, pledges,

- claims, equities, encumbrances and other third-party rights and shall rank pari passu with the H Shares then in issue and to be listed on the Stock Exchange;
- (d) none of the Company and its largest shareholder, any member of the Group and their respective affiliates, directors, officers, supervisors, employees and agents have entered into any agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) with any of the Investor or its affiliates, directors, supervisors, officers, employees, agents or representatives; and
- (e) except as provided for in this Agreement, neither the Company or any member of the Group nor any of their respective affiliates, directors, officers, supervisors, employees, agents or representatives has entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares.
- 6.8 The Company acknowledges, confirms and agrees that the Investor will be relying on information contained in the International Offering Circular and that the Investor shall have the same rights in respect of the International Offering Circular as other investors purchasing H Shares in the International Offering.

#### **7 TERMINATION**

- 7.1 This Agreement may be terminated:
  - (a) in accordance with clauses 3.2, 4.6 or 4.8;
  - (b) solely by (i) the Company or (ii) the Joint Sponsors and the Overall Coordinators acting jointly, in the event that there is a material breach of this Agreement on the part of the Investor (or the wholly-owned subsidiary of the Investor in the case of transfer of Investor Shares pursuant to clause 5.2) (including a material breach of the representations, warranties, undertakings, acknowledgements and confirmations by the Investor under this Agreement) on or before the closing of the International Offering or, if applicable, the Delayed Delivery Date (notwithstanding any provision to the contrary to this Agreement); or
  - (c) with the written consent of the Investor, the Company, the Joint Sponsors and the Overall Coordinators.
- 7.2 Without prejudice to clause 7.3, in the event that this Agreement is terminated in accordance with clause 7.1, the Company, the Joint Sponsors and the Overall Coordinators shall not be bound to proceed with their respective obligations under this Agreement (except for the confidentiality obligation under clause 8.1 set forth below) and the rights and liabilities of the Investor, the Company, the Joint Sponsors and the Overall Coordinators hereunder (except for the rights under clause 11 set forth below) shall cease and none of the Investor, the Company, the Joint Sponsors and the Overall Coordinators shall have any claim against any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (as applicable) without prejudice to the accrued rights or liabilities of any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators to any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (as applicable) in respect of the terms herein at or before such termination.

7.3 Notwithstanding the above, clause 6.5 and the indemnities given by the Investor herein, together with clauses 11, 12 and 13 shall survive notwithstanding the termination of this Agreement.

#### 8 ANNOUNCEMENTS AND CONFIDENTIALITY

- 8.1 Save as otherwise provided in this Agreement and the non-disclosure agreement entered into by the Investor, none of the Parties shall disclose any information concerning this Agreement or the transactions contemplated herein or any other arrangement involving the Company, the Joint Sponsors, the Overall Coordinators, and the Investor without the prior written consent of the other Parties. Notwithstanding the foregoing, this Agreement may be disclosed by any Party:
  - (a) to the Stock Exchange, the SFC, the CSRC and/or other Regulators to which the Company, the Joint Sponsors and/or the Overall Coordinators is subject, and the background of the Investor and its relationship between the Company and the Investor may be described in the Public Documents to be issued by or on behalf of the Company and marketing, roadshow materials and other announcements or displayed documents to be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering;
  - (b) to any of the Joint Sponsors and Overall Coordinators and to the legal and financial advisors, auditors, consultants, partners and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Parties, the Joint Sponsors and the Overall Coordinators on a need-to-know basis provided that such Party shall (i) procure that each such legal, financial and other advisors, consultants, partners and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party is made aware and complies with all the confidentiality obligations set forth herein and (ii) remain responsible for any breach of such confidential obligations by such legal, financial and other advisors, consultants, partners and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party; and
  - otherwise by any Party as may be required by any applicable Law, any Governmental Authority or body with jurisdiction over such Party (including the Stock Exchange, the SFC, and the CSRC) or stock exchange rules (including submitting this Agreement as a material contract to the Hong Kong Companies Registry for registration and making it available on display to the public in accordance with the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules) or any binding judgment, order or requirement of any competent Governmental Authority.
- 8.2 No other reference or disclosure shall be made regarding this Agreement or any ancillary matters hereto by the Investor, except where the Investor shall have consulted the Company, the Joint Sponsors and the Overall Coordinators in advance to seek their prior written consent as to the principle, form and content of such disclosure.
- 8.3 The Company shall use its best endeavors to provide for review and confirmation by the Investor of any statement in any of the Public Documents which relates to this Agreement, the relationship between the Company and the Investor and the general background information on the Investor prior to publication. The Investor shall cooperate with the Company, the Joint Sponsors and the Overall Coordinators to ensure that all references to it in such Public Documents are true, complete, accurate in all material respects and not misleading or deceptive

and that no material information about it is omitted from the Public Documents, and shall provide any comments and verification documents as soon as reasonably practicable to the Company, the Joint Sponsors and the Overall Coordinators and their respective counsels.

The Investor undertakes as soon as reasonably practicable to provide all assistance reasonably required in connection with the preparation of any disclosure required to be made as referred to in clause 8.1 (including providing such further information and/or supporting documentation (to the extent practicable and that such disclosure is not prohibited under applicable Laws) relating to it, its background information, its relationship with the Company, its ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters referred thereto which may reasonably be required by the Company, the Joint Sponsors or the Overall Coordinators) to (i) update the description of the Investor in the Public Documents subsequent to the date of this Agreement and to verify such references, and (ii) enable the Company, the Joint Sponsors and/or the Overall Coordinators to comply with applicable companies or securities registration and/or the requests of competent Regulators, including the Stock Exchange, the SFC and the CSRC.

### 9 NOTICES

9.1 All notices delivered hereunder shall be in writing in either the English or Chinese language and shall be delivered in the manner required by clause 9.2 to the following addresses:

Party	Contact	Address
Company	Email:	No. 2 Xingang Road,
	ChenJ14@catl.com	Zhangwan Town, Jiaocheng District, Ningde
	Attention:	City, Fujian Province, PRC
	Mr. Chen Jin	
Investor	Email:	c/o 5/F Tack Bldg., 50 Gilman St, Central, Hong
	postdeal@gcfunds.com	Kong
	Attention:	
	Post Deal Team	
CICC	Email:	29/F, One International
	IB_Project_bright8@cicc.com.cn	Finance Centre, 1 Harbour View Street, Central, Hong
	Attention:	Kong
	Project Bright 8 Team	
CSCI	Email:	18/F, Two Exchange
	Project.Bright8@csci.hk	Square, 8 Connaught Place. Central, Hong Kong

	Project.Bright8.ECM@csci.hk		
	Attention:		
	Project Bright 8 Team		
JPM FE	Email:	28/F, Chater House, 8 Connaught Road Central, Hong Kong	
	PROJECTBRIGHT8_WG@jpmorgan.com		
	PROJECTBRIGHT8_ECM@jpmorgan.com		
	Attention:		
	ECM/ECM Syndicate Desk (Project Bright 8 Team)		
JPM APAC	Email:	28/F, Chater House, 8	
	PROJECTBRIGHT8_WG@jpmorgan.com	Connaught Road Central, Hong Kong	
	PROJECTBRIGHT8_ECM@jpmorgan.com		
	Attention:		
	ECM/ECM Syndicate Desk (Project Bright 8 Team)		
BOFA	Email:	55/F, Cheung Kong Center, 2 Queen's Road Central, Central, Hong Kong	
	dg.project_bright_8@bofa.com		
	Attention:		
	Project Bright 8 Team		
GS	Email:	68/F, Cheung Kong Center,	
	gs-bright8-core@gs.com	2 Queen's Road Central, Central, Hong Kong	
	gs-bright8-ECM@gs.com		
	Attention:		
	Project Bright 8 Team		
MS	Email:	46/F, International	
	pj_bright8_all@morganstanley.com	Commerce Centre 1 Austin Road West, Kowloon, Hong Kong	
	Attention:		

	Project Bright 8 Deal Team	
UBS	Email:  ol-gb+-project-bright-8@ubs.com  Attention:  Project Bright 8 (Global Banking)	52/F Two International Finance Centre, 8 Finance Street, Central, Hong Kong

9.2 Any notice delivered hereunder shall be delivered by hand or by email or by pre-paid post. Any notice shall be deemed to have been received, if delivered by hand, when delivered, if sent by email, immediately after the time sent (as recorded on the device from which the sender sent the email, irrespective of whether the email is acknowledged, unless the sender receives an automated message that the email is not delivered), and if sent by pre-paid post, (in the absence of evidence of earlier receipt) 48 hours after it was posted (or six days if sent by air mail). Any notice received on a day which is not a business day shall be deemed to be received on the next following business day.

## 10 GENERAL

- 10.1 Each of the Parties confirms and represents that this Agreement has been duly authorized, executed and delivered by it and constitutes its legal, valid and binding obligations and is enforceable against it in accordance with its terms. Except for such consents, approvals and authorizations as may be required by the Company to implement the Global Offering, no corporate, shareholder or other consents, approvals or authorizations are required by such Party for the performance of its obligations under this Agreement and each of the Parties further confirms that it can perform its obligations described hereunder.
- 10.2 The obligations of each of the Joint Sponsors and the Overall Coordinators as provided in this Agreement are several (and not joint or joint and several). None of the Joint Sponsors or the Overall Coordinators will be liable for any failure on the part of any of the other Joint Sponsors or Overall Coordinators to perform their respective obligations under this Agreement, and no such failure shall affect the rights of any other Joint Sponsor or Overall Coordinator to enforce the terms of this Agreement. Notwithstanding the foregoing, each of the Joint Sponsors and the Overall Coordinators shall be entitled to enforce any or all of its rights under this Agreement either alone or jointly with other Joint Sponsors or Overall Coordinators, to the extent permitted by applicable Laws.
- 10.3 Save for manifest error, calculations and determinations made in good faith by the Company and the Overall Coordinators shall be conclusive and binding with respect to the number of Investor Shares and the Offer Price and the amount of payment required to be made by the Investor pursuant to clause 4.2 for the purposes of this Agreement.
- 10.4 The Investor, the Company and CICC shall cooperate with respect to any notifications to, or consents and/or approvals of, third parties which are or may be required for the purposes of or in connection with this Agreement.
- 10.5 No alteration to, or variation of, this Agreement shall be effective unless it is in writing and signed by or on behalf of all the Parties and in accordance with Clause 10.11.

- 10.6 This Agreement will be executed in the English language only.
- 10.7 Unless otherwise agreed by the relevant Parties in writing, each Party shall bear its own legal and professional fees, costs and expenses incurred in connection with this Agreement, save that stamp duty arising in respect of any of the transactions contemplated in this Agreement shall be borne by the relevant transferor/seller and the relevant transferee/buyer in equal shares.
- 10.8 Time shall be of the essence of this Agreement but any time, date or period referred to in this Agreement may be extended by mutual written agreement between the Parties with the written consent of the Joint Sponsors and the Overall Coordinators.
- 10.9 All provisions of this Agreement shall so far as they are capable of being performed or observed continue in full force and effect notwithstanding the Closing in accordance with clause 4 except in respect of those matters then already performed and unless they are terminated in accordance with this Agreement.
- 10.10 Other than the non-disclosure agreement entered into by the Investor, this Agreement constitutes the entire agreement and understanding between the Parties in connection with the investment in the Company by the Investor. This Agreement supersedes all prior promises, assurances, warranties, representations, communications, understandings and agreements relating to the subject matter hereof, whether written or oral.
- 10.11 To the extent otherwise set out in this clause 10.11, a person who is not a party to this Agreement has no right under the Contracts (Rights of Third Parties) Ordinance to enforce any term of this Agreement but this does not affect any rights or remedy of a third party which exists or is available apart from the Contracts (Rights of Third Parties) Ordinance:
  - (a) each of the Joint Sponsors and the Overall Coordinators may enforce (i) Clauses 2.2, 3, 4, 5, 6, 7 and 8, and (ii) any other term(s) of this Agreement which confers a benefit on such Joint Sponsors and/or the Overall Coordinators to the same extent as if they were a party to this Agreement.
  - (b) save as otherwise provided for in clause 3.2 where this Agreement shall be terminated forthwith or otherwise in accordance with clauses 4.6 or 4.8 where any of the Joint Sponsors, the Overall Coordinators and/or their respective affiliates may terminate this Agreement (in both cases without the written consent of all of the Joint Sponsors and the Overall Coordinators), this Agreement may not be terminated or rescinded, and any term may not be amended, varied or waived, without the written consent of all of the Joint Sponsors and the Overall Coordinators.
  - (c) Indemnified Parties may enforce and rely on clause 6.5 to the same extent as if they were a party to this Agreement. This Agreement may be terminated or rescinded and any term may be amended, varied or waived without the consent of those Indemnified Parties other than the Joint Sponsors and the Overall Coordinators.
- 10.12 Each of the Joint Sponsors and the Overall Coordinators has the power and is hereby authorized to delegate all or any of their relevant rights, duties, powers and discretions in such manner and on such terms as they think fit (with or without formality and without prior notice of any such delegation being required to be given to the Company or the Investor) to any one or more of their affiliates. Such Overall Coordinator or Joint Sponsor shall, severally and not jointly nor jointly and severally, remain liable for all acts and omissions of any of its affiliates to which it

- delegates relevant rights, duties, powers and/or discretions pursuant to this sub-clause notwithstanding any such delegation.
- 10.13 No delay or failure by a Party to exercise or enforce (in whole or in part) any right provided by this Agreement or by law shall operate as a release or waiver of, or in any way limit, that Party's ability to further exercise or enforce that, or any other, right and no single or partial exercise of any such right or remedy shall preclude any other or further exercise of it or the exercise of any other right or remedy. The rights, powers and remedies provided in this Agreement are cumulative and not exclusive of any rights, powers and remedies (whether provided by law or otherwise). A waiver of any breach of any provision of this Agreement shall not be effective, or implied, unless that waiver is in writing and is signed by the Party against whom that waiver is claimed.
- 10.14 If at any time any provision of this Agreement is or becomes illegal, invalid or unenforceable in any respect under the law of any jurisdiction, that shall not affect or impair:
  - (a) the legality, validity or enforceability in that jurisdiction of any other provision of this Agreement; or
  - (b) the legality, validity or enforceability under the law of any other jurisdiction of that or any other provision of this Agreement.
- 10.15 This Agreement shall be binding upon, and inure solely to the benefit of the Parties and their respective heirs, executors, administrators, successors and permitted assigns, and no other person shall acquire or have any right under or by virtue of this Agreement. Except for the purposes of internal reorganization or restructuring, no Party may assign or transfer all or any part of the benefits of, or interest or right in or under this Agreement. Obligations under this Agreement shall not be assignable.
- 10.16 Without prejudice to all rights to claim against the Investor for all losses and damages suffered by the other Parties, if there is any breach of warranties made by the Investor on or before the Listing Date or the Delayed Delivery Date (if applicable), the Company and the Joint Sponsors and the Overall Coordinators shall, notwithstanding any provision to the contrary to this Agreement, have the right to rescind this Agreement and all obligations of the Parties hereunder shall cease forthwith.
- 10.17 Each of the Parties undertakes with the other Parties that it shall execute and perform, and procure that it is executed and performed, such further documents and acts as may be required to give effect to the provisions of this Agreement.
- 10.18 Recognition of the U.S. Special Resolution Regimes:
  - (a) In the event that any Party who is a Covered Entity becomes subject to a proceeding under a U.S. Special Resolution Regime, the transfer from such Party of this Agreement, and any interest and obligation in or under this Agreement, will be effective to the same extent as the transfer would be effective under the U.S. Special Resolution Regime if this Agreement, and any such interest and obligation, were governed by the laws of the United States or a state of the United States.
  - (b) In the event that any Party that is a Covered Entity or a BHC Act Affiliate of such Party becomes subject to a proceeding under a U.S. Special Resolution Regime, Default

Rights under this Agreement that may be exercised against such Party are permitted to be exercised to no greater extent than such Default Rights could be exercised under the U.S. Special Resolution Regime if this Agreement were governed by the laws of the United States or a state of the United States.

- (c) As used herein,
  - (i) "BHC Act Affiliate" has the meaning assigned to the term "affiliate" in, and shall be interpreted in accordance with, 12 U.S.C. § 1841(k);
  - (ii) "Covered Entity" means any of the following:
    - (A) a "covered entity" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 252.82(b);
    - (B) a "covered bank" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 47.3(b); or
    - (C) a "covered FSI" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 382.2(b).
  - (iii) "Default Right" has the meaning assigned to that term in, and shall be interpreted in accordance with, 12 C.F.R. §§ 252.81, 47.2 or 382.1, as applicable; and
  - (iv) "U.S. Special Resolution Regime" means each of (i) the Federal Deposit Insurance Act and the regulations promulgated thereunder and (ii) Title II of the Dodd-Frank Wall Street Reform and Consumer Protection Act and the regulations promulgated thereunder.

## 11 GOVERNING LAW AND JURISDICTION

- 11.1 This Agreement and the relationship between the Parties shall be governed by, and interpreted in accordance with, the laws of Hong Kong.
- 11.2 Any dispute, controversy or claim arising out of or in connection with this Agreement, or the breach, termination or invalidity thereof, shall be settled by arbitration in accordance with the Hong Kong International Arbitration Centre Administered Arbitration Rules in force as of the date of submitting the arbitration application. The place of arbitration shall be Hong Kong and the governing law of the arbitration proceedings shall be the laws of Hong Kong. There shall be three arbitrators and the language in the arbitration proceedings shall be English. The decision and award of the arbitral tribunal shall be final and binding on the parties and may be entered and enforced in any court having jurisdiction, and the parties irrevocably and unconditionally waive any and all rights to any form of appeal, review or recourse to any judicial authority, insofar as such waiver may be validly made. Notwithstanding the foregoing, the parties shall have the right to seek interim injunctive relief or other interim relief from a court of competent jurisdiction, before the arbitral tribunal has been appointed. Without prejudice to such provisional remedies as may be available under the jurisdiction of a national court, the arbitral tribunal shall have full authority to grant provisional remedies or order the parties to request that a court modify or vacate any temporary or preliminary relief issued by a

such court, and to award damages for the failure of any party to respect the arbitral tribunal's orders to that effect.

### 12 IMMUNITY

12.1 To the extent that in any proceedings in any jurisdiction (including arbitration proceedings), the Investor has or can claim for itself or its assets, properties or revenues any immunity (on the grounds of sovereignty or crown status or otherwise) from any action, suit, proceeding or other legal process (including arbitration proceedings), from set-off or counterclaim, from the jurisdiction of any court, from service of process, from attachment to or in aid of execution of any judgment, decision, determination, order or award (including any arbitral award), or from other action, suit or proceeding for the giving of any relief or for the enforcement of any judgement, decision, determination, order or award (including any arbitral award) or to the extent that in any such proceedings there may be attributed to itself or its assets, properties or revenues any such immunity (whether or not claimed), the Investor hereby irrevocably and unconditionally waives and agrees not to plead or claim any such immunity in relation to any such proceedings.

### 13 PROCESS AGENT

- 13.1 The Investor irrevocably appoints Panmaxx Corporate Management Limited at 5/F, Tack Building, 50 Gilman Street, Central, Hong Kong, to receive, for it and on its behalf, service of process in the proceedings in Hong Kong. Such service shall be deemed completed on delivery to the process agent (whether or not it is forwarded to and received by the Investor).
- 13.2 If for any reason the process agent ceases to be able to act as such or no longer has an address in Hong Kong, the Investor irrevocably agrees to appoint a substitute process agent acceptable to the Company, the Joint Sponsors and the Overall Coordinators, and to deliver to the Company, the Joint Sponsors and the Overall Coordinators a copy of the new process agent's acceptance of that appointment, within 30 days thereof.

### 14 **COUNTERPARTS**

14.1 This Agreement may be executed in any number of counterparts by wet-ink or electronically, and by each Party hereto on separate counterparts. Each counterpart is an original, but all counterparts shall together constitute one and the same instrument. Delivery of an executed counterpart signature page of this Agreement by e-mail attachment (PDF) or telecopy shall be an effective mode of delivery.

**IN WITNESS** whereof each of the following parties has executed this Agreement by its duly authorized signatory on the date set out at the beginning.

For and on behalf of Contemporary Amperex Technology Co., Limited 宁德时代新能源科技股份有限公司

Name: Jiang Li (蒋理)

Title: Vice General Manager and Board Secretary

# IT IS AGREED as follows:

# FOR AND ON BEHALF OF: MX BRIGHT CHARM (BVI) LIMITED

By:

Name: Kin Pang CHAN

Title: Director

## FOR AND ON BEHALF OF: CHINA INTERNATIONAL CAPITAL CORPORATION HONG KONG SECURITIES LIMITED

By:

Name: Ding Chen

Title: Executive Director

## SCHEDULE 1 INVESTOR SHARES

#### **Number of Investor Shares**

The number of Investor Shares shall be equal to (1) Hong Kong dollar equivalent of US dollar 70,000,000 (calculated using the closing Hong Kong dollar: US dollar exchange rate quoted in the Prospectus (excluding Brokerage and the Levies which the Investor will pay in respect of the Investor Shares)) divided by (2) the Offer Price, rounded down to the nearest whole board lot of 100 H Shares.

Pursuant to paragraph 4.2 of Practice Note 18 to the Listing Rules, Chapter 4.14 of the Listing Guide and the waiver as granted by the Stock Exchange (if any), in the event of over-subscription under the Hong Kong Public Offering, the number of Investor Shares to be subscribed for by the Investor under this Agreement might be affected by the reallocation of H Shares between the International Offering and the Hong Kong Public Offering. If the total demand for H Shares in the Hong Kong Public Offering falls within the circumstances as set out in the section headed "Structure of the Global Offering – The Hong Kong Public Offering – Reallocation" in the final prospectus of the Company, the number of Investor Shares may be adjusted on a pro rata basis.

Further, the Joint Sponsors, the Overall Coordinators and the Company can adjust the number of Investor Shares in their sole discretion for the purpose of compliance with the relevant requirements under the Listing Rules including without limitation the public float requirements under Rule 8.08 of the Listing Rules and the placing guidelines set out in Appendix F1 to the Listing Rules.

# SCHEDULE 2 PARTICULARS OF INVESTOR

### **The Investor**

Place of incorporation: British Virgin Islands

Certificate of incorporation number: 2149054

Business registration number: 2149054

LEI number: N/A

Business address and telephone number and

contact person:

Coastal Building, Wickham's Cay II PO Box 2221, Road Town Tortola, British Virgin Islands

Principal activities: Investment holding

Ultimate controlling shareholder(s): Zhijian Peng

Place of incorporation of ultimate controlling

shareholder(s):

N/A

Business registration number and LEI number

of ultimate controlling shareholder(s):

N/A

Principal activities of ultimate controlling

shareholder(s):

N/A

Shareholder and interests held: Genesis Capital III LP (100%)

Relevant investor category(ies) (as required to be included on the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface in relation to placees): Cornerstone investor

Description of the Investor for insertion in the

Prospectus:

MX Bright Charm (BVI) Limited ("MX Bright") is a company incorporated in the British Virgin Islands, which is wholly owned by Genesis Capital III LP, whose general partner is Genesis Capital III Ltd. Genesis Capital III Ltd is wholly owned by Yuan Capital III Ltd, which is wholly owned by Mr. Zhijian Peng. The ultimate beneficial owner of Genesis Capital III LP holding 30% or more of its interest is a global institutional investor and not an individual shareholder. Other than the aforesaid limited partner holding 30% or more of its interest, no other limited partners holds more than 30% of the partnership interest of Genesis Capital III LP.

## CORNERSTONE INVESTMENT AGREEMENT

## MAY 8, 2025

## CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED

宁德时代新能源科技股份有限公司

AND

MIRAE ASSET SECURITIES CO., LTD.

AND

MERRILL LYNCH (ASIA PACIFIC) LIMITED

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#### THIS AGREEMENT (this "Agreement") is made on May 8, 2025

#### **BETWEEN**:

- (1) CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED (宁德时代新能源科技股份有限公司), a joint stock company incorporated in the PRC with limited liability on December 16, 2011, having its registered office at No. 2 Xingang Road, Zhangwan Town Jiaocheng District, Ningde City, Fujian Province, PRC (the "Company");
- (2) MIRAE ASSET SECURITIES CO., LTD., a company incorporated in the Republic of Korea whose registered office is at 26, Eulji-ro 5-gil, Jung-gu, Seoul, Republic of Korea (the "Investor"); and
- (3) MERRILL LYNCH (ASIA PACIFIC) LIMITED of 55/F, Cheung Kong Center, 2 Queen's Road Central, Central, Hong Kong ("BOFA").

#### **WHEREAS:**

- (A) The Company has made an application for listing of its H Shares (as defined below) on the Stock Exchange (as defined below) by way of a global offering (the "Global Offering") comprising:
  - (i) a public offering by the Company for subscription of H Shares (subject to reallocation and the Offer Size Adjustment Option (as defined below)) by the public in Hong Kong (the "Hong Kong Public Offering"); and
  - (ii) a conditional placing of H Shares (subject to reallocation, the Offer Size Adjustment Option and the Over-allotment Option (as defined below) offered by the Company outside the United States to investors (including placing to professional and institutional investors in Hong Kong) in reliance on Regulation S (as defined below) under the Securities Act (as defined below) (the "International Offering").
- (B) CHINA INTERNATIONAL CAPITAL CORPORATION HONG KONG SECURITIES LIMITED ("CICC"), CHINA SECURITIES (INTERNATIONAL) CORPORATE FINANCE COMPANY LIMITED ("CSCI"), J.P. MORGAN SECURITIES (FAR EAST) LIMITED ("JPM FE") and BOFA are acting as the joint sponsors of the Global Offering (the "Joint Sponsors"), and CICC, CSCI, J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED ("JPM APAC"), BOFA, GOLDMAN SACHS (ASIA) L.L.C. ("GS"), MORGAN STANLEY ASIA LIMITED ("MS") and UBS AG HONG KONG BRANCH ("UBS")¹ are acting as the overall coordinators of the Global Offering (the "Overall Coordinators").
- (C) The Investor wishes to subscribe for the Investor Shares (as defined below) as part of the International Offering, subject to and on the basis of the terms and conditions set out in this Agreement.

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<sup>&</sup>lt;sup>1</sup> UBS AG HONG KONG BRANCH is incorporated in Switzerland with limited liability.

(D) It is intended that subject to mutual agreement on terms and conditions having been reached, the Overall Coordinators and underwriters (to be named in the International Underwriting Agreement) will enter into an underwriting agreement for the International Offering with the Company to, among others, conditionally underwrite the Investor Shares to be subscribed by the Investor hereunder.

#### IT IS AGREED as follows:

#### 1 DEFINITIONS AND INTERPRETATIONS

- 1.1 In this Agreement, including its schedules and recitals, each of the following words and expressions shall, unless the context requires otherwise, have the following meanings:
  - "affiliate" in relation to a particular individual or entity, unless the context otherwise requires, means any individual or entity which directly or indirectly, through one or more intermediaries, controls, or is controlled by, or is under common control with, the individual or entity specified. For the purposes of this definition, the term "control" (including the terms "controlling", "controlled by" and "under common control with") means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a person, whether through the ownership of voting securities, by contract, or otherwise;
  - "AFRC" means the Accounting and Financial Reporting Council of Hong Kong;
  - "Aggregate Investment Amount" means the amount equal to the Offer Price multiplied by the number of Investor Shares;
  - "Approvals" has the meaning given to it in clause 6.2(g);
  - "associate/close associate" shall have the meaning ascribed to such term in the Listing Rules and "associates/close associates" shall be construed accordingly;
  - "Brokerage" means brokerage calculated as 1% of the Aggregate Investment Amount as required by paragraph 7(1) of Fees Rules (as defined under the Listing Rules);
  - "business day" means any day (other than Saturday and Sunday and a public holiday in Hong Kong) on which licensed banks in Hong Kong are generally open to the public in Hong Kong for normal banking business and on which the Stock Exchange is open for the business of dealing in securities;
  - "CCASS" means the Hong Kong Central Clearing and Settlement System established and operated by The Hong Kong Securities Clearing Company Limited;
  - "Closing" means closing of the subscription of the Investor Shares in accordance with the terms and conditions of this Agreement;
  - "CMI(s)" means the capital market intermediary(ies) appointed by the Company for the purpose of the Global Offering and shall have the meaning ascribed to such term in the Code of Conduct for Persons Licensed by or Registered with the SFC;
  - "Companies Ordinance" means the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time;

"Companies (Winding Up and Miscellaneous Provisions) Ordinance" means the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"connected person/core connected person" shall have the meaning ascribed to such term in the Listing Rules and "connected persons/core connected persons" shall be construed accordingly;

"connected relationship" shall have the meaning ascribed to such term and as construed under the CSRC Filing Rules;

"Contracts (Rights of Third Parties) Ordinance" means the Contracts (Rights of Third Parties) Ordinance (Chapter 623 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"controlling shareholder" shall, unless the context otherwise requires, have the meaning ascribed to such term in the Listing Rules and "controlling shareholders" shall be construed accordingly;

"CSRC" means the China Securities Regulatory Commission;

"CSRC Filing Rules" means the Trial Administrative Measures of Overseas Securities Offering and Listing by Domestic Companies (境内企业境外发行证券和上市管理试行办法) and supporting guidelines issued by the CSRC, as amended, supplemented or otherwise modified from time to time;

"Delayed Delivery Date" means, subject to the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become unconditional and not having been terminated, such later date as the Overall Coordinators shall notify the Investor in accordance with clause 4.3;

"dispose of" includes, in respect of any Relevant Shares, directly or indirectly;

- (i) offering, pledging, charging, selling, mortgaging, lending, creating, transferring, assigning or otherwise disposing of any legal or beneficial interest (including by the creation of or any agreement to create or selling or granting or agreeing to sell or grant any option or contract to purchase, subscribe for, lend or otherwise transfer or dispose of or any warrant or right to purchase, subscribe for, lend or otherwise transfer or dispose of, or purchasing or agreeing to purchase any option, contract, warrant or right to sell or creating any encumbrance over or agreeing to create any encumbrance over), either directly or indirectly, conditionally or unconditionally, or creating any third party right of whatever nature over, any legal or beneficial interest in the Relevant Shares or any other securities convertible into or exercisable or exchangeable for such Relevant Shares, or that represent the right to receive, such Relevant Shares, or agreeing or contracting to do so, whether directly or indirectly and whether conditionally or unconditionally; or
- (ii) entering into any swap or other arrangement that transfers to another, in whole or in part, any beneficial ownership of the Relevant Shares or any interest in them, or in any of the economic consequences or incidents of ownership of such Relevant Shares or such other securities or any interest in them; or

- (iii) entering into any other transaction directly or indirectly with the same economic effect as any of the foregoing transactions described in (i) and (ii) above; or
- (iv) agreeing or disclosing or contracting to, or publicly announcing an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise; and "disposal" shall be construed accordingly;

"FINI" shall have the meaning ascribed to such term to in the Listing Rules;

"Global Offering" has the meaning given to it in Recital (A);

"Governmental Authority" means any governmental, inter-governmental, regulatory or administrative commission, board, body, department, authority or agency, or any stock exchange, self-regulatory organization or other non-governmental regulatory authority, or any court, judicial body, tribunal or arbitrator, in each case whether national, central, federal, provincial, state, regional, municipal, local, domestic, foreign or supranational (including without limitation, the Stock Exchange, the SFC and the CSRC);

"Group" means the Company and all of its subsidiaries or, where the context so requires, in respect of the period before the Company became the holding company of its present subsidiaries, the business operated by such subsidiaries or their predecessors (as the case maybe);

"H Share(s)" means the ordinary share(s) in the share capital of the Company with a nominal value of RMB1.00 each, which are to be subscribed for and traded in Hong Kong dollar, and for which an application has been made for listing and permission to trade on the Stock Exchange;

"HK\$" or "Hong Kong dollar" means the lawful currency of Hong Kong;

"Hong Kong" means the Hong Kong Special Administrative Region of the PRC;

"Hong Kong Public Offering" has the meaning given to it in Recital (A);

"Indemnified Parties" has the meaning given to it in clause 6.5, and "Indemnified Party" shall mean any one of them, as the context shall require;

"International Offering" has the meaning given to it in Recital (A);

"International Offering Circular" means the final offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering;

"Investor-related Information" has the meaning given to it in clause 6.2(i);

"Investor Shares" means the number of H Shares to be subscribed for by the Investor in the International Offering in accordance with the terms and conditions herein and as calculated in accordance with Schedule 1 and determined by the Company and the Overall Coordinators;

- "Laws" means all laws, statutes, legislation, ordinances, measures, rules, regulations, guidelines, guidance, decisions, opinions, notices, circulars, directives, requests, orders, judgments, decrees or rulings of any Governmental Authority (including without limitation, the Stock Exchange, the SFC and the CSRC) of all relevant jurisdictions;
- "Levies" means the SFC transaction levy of 0.0027% (or the prevailing transaction levy on the Listing Date), the Stock Exchange trading fee of 0.00565% (or the prevailing trading fee on the Listing Date) and the AFRC transaction levy of 0.00015% (or the prevailing transaction levy on the Listing Date), in each case, of the Aggregate Investment Amount;
- "Listing Date" means the date on which the H Shares are initially listed on the Main Board of the Stock Exchange;
- "Listing Guide" means the Guide for New Listing Applicants as published by the Stock Exchange, as amended, supplemented or otherwise modified from time to time;
- "Listing Rules" means the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, and the listing decisions, guidelines and other requirements of the Stock Exchange, each as amended, supplemented or otherwise modified from time to time;
- "Lock-up Period" has the meaning given to it in clause 5.1;
- "Offer Price" means the final Hong Kong dollar price per Share (exclusive of Brokerage and Levies) at which the H Shares are to be offered or sold pursuant to the Global Offering;
- "Over-allotment Option" has the meaning given to it in the International Offering Circular;
- "Offer Size Adjustment Option" means the option exercisable by the Company pursuant to which the Company may issue and allot additional H Shares at the Offer Price, to cover additional market demand;
- "Parties" means the named parties to this Agreement (including, for the avoidance of doubt, the Joint Sponsors and/or the Overall Coordinators, as the context requires), and "Party" shall mean any one of them, as the context shall require;
- "PRC" means the People's Republic of China, excluding, for purposes of this Agreement only, Hong Kong, Macau Special Administrative Region of the PRC and Taiwan;
- "Preliminary Offering Circular" means the preliminary offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering, as amended, supplemented or otherwise modified from time to time;
- "Professional Investor" has the meaning given to it in Part 1 of Schedule 1 to the SFO;
- "Prospectus" means the final prospectus to be issued in Hong Kong by the Company in connection with the Hong Kong Public Offering;
- "Public Documents" means the Preliminary Offering Circular and the International Offering Circular for the International Offering, the Prospectus to be issued in Hong Kong by the Company for the Hong Kong Public Offering and such other documents and announcements which may be issued by the Company in connection with the Global Offering, each as amended, supplemented or otherwise modified from time to time;

"Regulation S" means Regulation S under the Securities Act;

"Regulators" has the meaning given to it in clause 6.2(i);

"Relevant Shares" means the Investor Shares subscribed for by the Investor pursuant to this Agreement, and any shares or other securities of or interests in the Company which are derived from the Investor Shares pursuant to any rights issue, capitalization issue or other form of capital reorganization (whether such transactions are to be settled in cash or otherwise);

"RMB" or "Renminbi" means Renminbi, the lawful currency of the PRC;

"Securities Act" means the United States Securities Act of 1933, as amended, supplemented or otherwise modified from time to time, and the rules and regulations promulgated thereunder;

"SFC" means The Securities and Futures Commission of Hong Kong;

"SFO" means the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"Stock Exchange" means The Stock Exchange of Hong Kong Limited;

"subsidiary" has the meaning given to it in the Companies Ordinance;

"U.S." and "United States" means the United States of America, its territories and possessions, any state of the United States and the District of Columbia;

"US\$" or "US dollar" means the lawful currency of the United States;

"underwriters" means the Hong Kong underwriters of the Hong Kong Public Offering and the international underwriters of the International Offering; and

"U.S. Person" has the meaning given to it in Regulation S under the Securities Act.

- 1.2 In this Agreement, unless the context otherwise requires:
  - (a) a reference to a "clause", "sub-clause" or "schedule" is a reference to a clause or subclause of or a schedule to this Agreement;
  - (b) the index, clause and schedule headings are inserted for convenience only and shall not affect the construction or interpretation of this Agreement;
  - (c) the recitals and schedules form an integral part of this Agreement and have the same force and effect as if expressly set out in the body of this Agreement and any reference to this Agreement shall include the recitals and schedules;
  - (d) the singular number shall include the plural and vice versa and words importing one gender shall include the other gender;
  - (e) a reference to this Agreement or another instrument includes any variation or replacement of either of them;

- (f) a reference to a statute, statutory provision, regulation or rule includes a reference:
  - (i) to that statute, provision, regulation or rule as from time to time consolidated, amended, supplemented, modified, re-enacted or replaced by any statute or statutory provision;
  - (ii) to any repealed statute, statutory provision, regulation or rule which it re-enacts (with or without modification); and
  - (iii) to any subordinate legislation made under it;
- (g) references to times of day and dates are, unless otherwise specified, to Hong Kong times and dates, respectively;
- (h) a reference to a "**person**" includes a reference to an individual, a firm, a company, a body corporate, an unincorporated association or an authority, a government, a state or agency of a state, a joint venture, association or partnership (whether or not having separate legal personality);
- (i) references to "include", "includes" and "including" shall be construed so as to mean include without limitation, includes without limitation and including without limitation, respectively; and
- (j) references to any legal term for any action, remedy, method or judicial proceeding, legal document, legal status, court, official or any legal concept or thing in respect of any jurisdiction other than Hong Kong is deemed to include what most nearly approximates in that jurisdiction to the relevant Hong Kong legal term.

## 2 INVESTMENT

- 2.1 Subject to the conditions referred to in clause 3 below being fulfilled (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) and other terms and conditions of this Agreement:
  - (a) the Investor will subscribe for, and the Company will issue, allot and place and the Overall Coordinators will allocate and/or deliver (as the case may be) or cause to be allocated and/or delivered (as the case may be) to the Investor, the Investor Shares at the Offer Price under and as part of the International Offering and through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the relevant portion of the International Offering; and
  - (b) the Investor will pay the Aggregate Investment Amount, the Brokerage and the Levies in respect of the Investor Shares in accordance with clause 4.2.
- 2.2 The Company and the Overall Coordinators may in their sole discretion determine that delivery of all or a portion of the Investor Shares shall take place on the Delayed Delivery Date in accordance with clause 4.3.

2.3 The Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering) will determine, in accordance with the terms and conditions of the Global Offering, the Offer Price. The exact number of the Investor Shares will be finally determined by the Company and the Overall Coordinators in accordance with Schedule 1, and such determination will be conclusive and binding on the Investor, save for manifest error.

### 3 CLOSING CONDITIONS

- 3.1 The Investor's obligation under this Agreement to subscribe for, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares pursuant to clause 2.1 are conditional only upon each of the following conditions having been satisfied (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) at or prior to the Closing:
  - (a) the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become effective and unconditional (in accordance with their respective original terms or as subsequently waived or varied by agreement of the parties thereto) by no later than the time and date as specified in these underwriting agreements, and neither of the aforesaid underwriting agreements having been terminated;
  - (b) the Offer Price having been agreed upon between the Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering);
  - (c) the Listing Committee of the Stock Exchange having granted the approval for the listing of, and permission to deal in, the H Shares (including the Investor Shares) as well as other applicable waivers and approvals and such approval, permission or waiver having not been revoked prior to the commencement of dealings in the H Shares on the Stock Exchange;
  - (d) no Laws shall have been enacted or promulgated by any Governmental Authority which prohibits the consummation of the transactions contemplated in the Global Offering or herein and there shall be no orders or injunctions from a court of competent jurisdiction in effect precluding or prohibiting consummation of such transactions; and
  - (e) the representations, warranties, undertakings, acknowledgements and confirmations of the Investor under this Agreement are and will be accurate, true and complete in all respects and not misleading or deceptive and that there is no material breach of this Agreement on the part of the Investor.
- 3.2 If any of the conditions contained in clause 3.1 has not been fulfilled by the Investor or waived by the Company, the Joint Sponsors and the Overall Coordinators (except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) on or before the date that is one hundred and eighty (180) days after the date of this Agreement (or such other date as may be agreed in writing among the Company, the Investor, the Joint Sponsors and the Overall Coordinators), the obligation of the Investor to purchase, and the obligations of the Company and the Overall Coordinators to issue, allot, place,

allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares shall cease and any amount paid by the Investor under this Agreement to any other party will be repaid to the Investor by such other party without interest as soon as commercially practicable and in any event no later than 30 days from the date of termination of this Agreement and this Agreement will terminate and be of no effect and all obligations and liabilities on the part of the Company, the Joint Sponsors and/or the Overall Coordinators shall cease and terminate; provided that termination of this Agreement pursuant to this clause 3.2 shall be without prejudice to the accrued rights or liabilities of any Party to the other Parties in respect of the terms herein at or before such termination. For the avoidance of doubt, nothing in this clause shall be construed as giving the Investor the right to cure any breaches of the representations, warranties, undertakings, acknowledgements and confirmations given by the Investor under this Agreement during the period until the aforementioned date under this clause.

3.3 The Investor acknowledges that there can be no guarantee that the Global Offering will be completed or will not be delayed or terminated or that the Offer Price will be within the indicative range set forth in the Public Documents, and no liability of the Company, the Joint Sponsors or the Overall Coordinators to the Investor will arise if the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents. The Investor hereby waives any right (if any) to bring any claim or action against the Company, the Joint Sponsors and/or the Overall Coordinators or their respective affiliates, directors, officers, supervisors, employees, partners, agents, advisors and representatives on the basis that the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents.

#### 4 CLOSING

- 4.1 Subject to clause 3 and this clause 4, the Investor will subscribe for the Investor Shares at the Offer Price pursuant to, and as part of, the International Offering and through the Overall Coordinators (and/or their respective affiliates) in their capacities as representatives of the international underwriters of the relevant portion of the International Offering. Accordingly, the Investor Shares will be subscribed for contemporaneously with the closing of the International Offering, or on the Delayed Delivery Date, at such time and in such manner as shall be determined by the Company and the Overall Coordinators.
- 4.2 Regardless of the time and manner of the delivery of the Investor Shares, the Investor shall make full payment of the Aggregate Investment Amount, together with the related Brokerage and Levies (to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators) by same day value credit at or before 8:00 a.m. (Hong Kong time) on the Listing Date in Hong Kong dollars, by wire transfer in immediately available clear funds without any deduction or set-off to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators in writing no later than one (1) clear business day prior to the Listing Date, which notice shall include, among other things, the payment account details and the total amount payable by the Investor under this Agreement.
- 4.3 If the Company and the Overall Coordinators in their sole discretion determine that delivery of all or any part of the Investor Shares should be made on a date (the "**Delayed Delivery Date**") later than the Listing Date, the Overall Coordinators shall notify the Investor in writing (i) no

later than two (2) business days prior to the Listing Date, the number of Investor Shares which will be deferred in delivery; and (ii) no later than two (2) business days prior to the actual Delayed Delivery Date, the Delayed Delivery Date, provided that the Delayed Delivery Date shall be no later than three (3) business days following the last day on which the Over-allotment Option may be exercised. Such determination by the Company and the Overall Coordinators will be conclusive and binding on the Investor. If the Investor Shares are to be delivered to the Investor on the Delayed Delivery Date, the Investor shall nevertheless pay for the Investor Shares as specified in clause 4.2.

- 4.4 Subject to due payment(s) for the Investor Shares being made in accordance with clause 4.2, delivery of the Investor Shares to the Investor shall be made through CCASS by depositing the Investor Shares directly into CCASS for credit to such CCASS investor participant account or CCASS stock account as may be notified by the Investor to the Overall Coordinators in writing no later than two (2) business days prior to the Listing Date or the Delayed Delivery Date as determined in accordance with clause 4.3.
- 4.5 Without prejudice to clause 4.3, delivery of the Investor Shares may also be made in any other manner which the Company, the Joint Sponsors, the Overall Coordinators and the Investor may agree in writing, provided that, payment for the Investor Shares shall not be later than 8:00 a.m. (Hong Kong time) on the Listing Date regardless of the time and manner of the delivery of the Investor Shares.
- If payment of the Aggregate Investment Amount and the related Brokerage and Levies (whether in whole or in part) is not received or settled in the time and manner stipulated in this Agreement, the Company, the Joint Sponsors and the Overall Coordinators reserve the right, in their respective absolute discretions, to terminate this Agreement and in such event all obligations and liabilities on the part of the Company, the Joint Sponsors and the Overall Coordinators shall cease and terminate (but without prejudice to any claim which the Company, the Joint Sponsors and the Overall Coordinators may have against the Investor arising out of its failure to comply with its obligations under this Agreement). The Investor shall in any event be fully responsible for and shall indemnify, hold harmless and keep fully indemnified, on an after-tax basis, each of the Indemnified Parties against any loss and damages that they may suffer or incur arising out of or in connection with any failure on the part of the Investor to pay for the Aggregate Investment Amount and the Brokerage and Levies in full in accordance with clause 6.5.
- 4.7 In the event that the requirement under Rule 8.08(3) of the Listing Rules, in which no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, cannot be satisfied, the Joint Sponsors, the Overall Coordinators and the Company shall have the right to adjust the allocation of the number of Investor Shares to be subscribed by the Investor in their sole and absolute discretion to satisfy the requirement under Rule 8.08(3) of the Listing Rules.
- 4.8 None of the Company, the Joint Sponsors, the Overall Coordinators, and their respective affiliates shall be liable (whether jointly or severally) for any failure or delay in the performance of its obligations under this Agreement and each of the Company, or the Joint Sponsors, the Overall Coordinators and their respective affiliates shall be entitled to terminate this Agreement if it is prevented or delayed from performing its obligations under this Agreement as a result of circumstances beyond control of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates (as the case may be), including, but not limited to, acts of God, flood, outbreak or escalations of diseases, epidemics or pandemics including but not limited to

avian influenza, severe acute respiratory syndrome, H1N1 influenza, H5N1, MERS, Ebola virus and the COVID-19, declaration of a national, international, regional emergency, disaster, calamity, crisis, economic or comprehensive sanctions, explosion, earthquake, volcanic eruption, severe transport disruption, paralysis in government operation, public disorder, political instability or threat or escalation or outbreak of hostilities, war (whether declared or undeclared), terrorism, fire, riot, rebellion, civil commotion, strike, lockout, other industrial action, general failure of electricity or other supply, aircraft collision, accidental or mechanical or electrical breakdown, technical or computer failure or failure of any money transmission system, embargo, labour dispute and changes in any existing or future Laws, any existing or future act of governmental activity or the like.

### 5 RESTRICTIONS ON THE INVESTOR

- 5.1 Subject to clause 5.2, the Investor for itself agrees, covenants with and undertakes to the Company, the Joint Sponsors and the Overall Coordinators that without the prior written consent of each of the Company, the Joint Sponsors and the Overall Coordinators, the Investor will not, and will cause its affiliate not to, whether directly or indirectly, at any time during the period commencing from (and inclusive of) the Listing Date and ending on (and inclusive of) the date falling six (6) months after the Listing Date (the "Lock-up Period"), directly or indirectly, (i) dispose of, in any way, any Relevant Shares or any interest in any company or entity holding any Relevant Shares, including any security that is convertible, exchangeable, exercisable or represents a right to receive the above securities, or agrees, enters into an agreement or publicly announces an intention to enter into such a transaction; (ii) allow itself to undergo a change of control (as defined in The Codes on Takeovers and Mergers and Share Buy-backs promulgated by the SFC) at the level of its ultimate beneficial owner; (iii) enter into any transactions directly or indirectly with the same economic effect as any aforesaid transaction; or (iv) agree or contract to, or publicly announce an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise. In the event of a disposal of any Relevant Shares at any time after the Lock-up Period, the Investor will notify the Company, the Joint Sponsors and the Overall Coordinators in writing promptly prior to the proposed disposal and will ensure that (a) such disposal will comply with all applicable Laws; (b) the Investor will use its best endeavors to ensure that the disposal will not create a disorderly and false market in the H Shares; (c) the Investor will not enter into any such transaction with a person who engages directly or indirectly in a business that competes or is likely to compete with the business of the Company or with any other entity that is a holding company, subsidiary or associate of such person without the prior written consent of each of the Company, the Joint Sponsors and the Overall Coordinators.
- 5.2 Nothing contained in clause 5.1 shall prevent the Investor from transferring all or part of the Relevant Shares to any wholly-owned subsidiary of the Investor, provided that, in all cases:
  - (a) prior to such transfer, such wholly-owned subsidiary gives a written undertaking (addressed to and in favor of the Company, the Joint Sponsors and the Overall Coordinators in terms satisfactory to them) agreeing to, and the Investor undertakes to procure that such wholly-owned subsidiary will, be bound by the Investor's obligations under this Agreement, including the restrictions in this clause 5 imposed on the Investor, as if such wholly-owned subsidiary were itself subject to such obligations and restrictions;

- (b) such wholly-owned subsidiary shall be deemed to have given the same acknowledgements, confirmations, undertakings, representations and warranties as provided in clause 6;
- (c) the Investor and such wholly-owned subsidiary of the Investor shall be treated as being the Investor in respect of all the Relevant Shares held by them and shall jointly and severally bear all liabilities and obligations imposed by this Agreement;
- (d) if at any time prior to expiration of the Lock-up Period, such wholly-owned subsidiary ceases or will cease to be a wholly-owned subsidiary of the Investor, it shall (and the Investor shall procure that such subsidiary shall) immediately, and in any event before ceasing to be a wholly-owned subsidiary of the Investor, fully and effectively transfer the Relevant Shares it holds to the Investor or another wholly-owned subsidiary of the Investor, which shall give or be procured by the Investor to give a written undertaking (addressed to and in favor of the Company, the Joint Sponsors and the Overall Coordinators in terms satisfactory to them) agreeing to, and the Investor undertakes to procure that such wholly-owned subsidiary will, be bound by the Investor's obligations under this Agreement, including the restrictions in this clause 5 imposed on the Investor and gives the same acknowledgements, confirmations, undertakings, representations and warranties hereunder, as if such wholly-owned subsidiary were itself subject to such obligations and restrictions and shall jointly and severally bear all liabilities and obligations imposed by this Agreement; and
- (e) such wholly-owned subsidiary is and will be (i) not a U.S. Person; (ii) located outside the United States; and (iii) acquiring the Relevant Shares in an offshore transaction in reliance on Regulation S.
- 5.3 The Investor agrees and undertakes that, except with the prior written consent of the Company, the Joint Sponsors and the Overall Coordinators, the aggregate holding (direct and indirect) of the Investor and its close associates in the total issued share capital of the Company shall be less than 10% (or such other percentage as provided in the Listing Rules from time to time for the definition of "substantial shareholder") of the Company's entire issued share capital at all times and it would not become a core connected person of the Company within the meaning of the Listing Rules during the period of 12 months following the Listing Date and, further, that the aggregate holding (direct and indirect) of the Investor and its close associates (as defined under the Listing Rules) in the total issued share capital of the Company shall not be such as to cause the total securities of the Company held by the public (as contemplated in the Listing Rules and interpreted by the Stock Exchange, including but not limited to Rule 8.08) to fall below the required percentage set out in Rule 8.08 of the Listing Rules or such other percentage as may be approved by the Stock Exchange and applicable to the Company from time to time. The Investor agrees to notify the Company, the Joint Sponsors and the Overall Coordinators if it comes to its attention of any of the abovementioned situations.
- 5.4 The Investor agrees that the Investor's holding of the Company's share capital is on a proprietary investment basis, and to, upon reasonable request by the Company, the Joint Sponsors and/or the Overall Coordinators, provide reasonable evidence to the Company, the Joint Sponsors and the Overall Coordinators showing that the Investor's holding of the Company's share capital is on a proprietary investment basis. The Investor shall not, and shall procure that none of its controlling shareholder(s), associates and their respective beneficial owners shall, apply for or place an order through the book building process for H Shares in the

Global Offering (other than the Investor Shares) or make an application for H Shares in the Hong Kong Public Offering unless otherwise permitted under the Listing Rules, the Listing Guide or the waiver or consent granted by the Stock Exchange.

5.5 The Investor and its affiliates, associates, directors, officers, employees, agents or representatives shall not accept or enter into any arrangement or agreement, including any side letter, which is inconsistent with, or in contravention of, the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide or other written guidance published by the Hong Kong regulators) with the Company, the largest shareholder of the Company, any other member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents.

# 6 ACKNOWLEDGEMENTS, REPRESENTATIONS, UNDERTAKINGS AND WARRANTIES

- 6.1 The Investor acknowledges, represents, undertakes, warrants, agrees and confirms to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, agents, advisors, associates, partners and representatives makes no representation and gives no warranty or undertaking or guarantee that the Global Offering will proceed or be completed (within any particular time period or at all) or that the Offer Price will be within the indicative range set forth in the Public Documents, and will be under no liability whatsoever to the Investor in the event that the Global Offering is delayed, does not proceed or is not completed for any reason, or if the Offer Price is not within the indicative range set forth in the Public Documents;
  - (b) this Agreement, the background information of the Investor and the relationship and arrangements between the Parties contemplated by this Agreement will be required to be disclosed in the Public Documents and other marketing and roadshow materials for the Global Offering and that the Investor will be referred to in the Public Documents and such other marketing and roadshow materials and announcements and, specifically, this Agreement will be a material contract required to be filed with regulatory authorities in Hong Kong and made available on display to the public in connection with the Global Offering or otherwise pursuant to the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules;
  - (c) the information in relation to the Investor as required to be submitted to the Stock Exchange under the Listing Rules or on FINI will be shared with the Company, the Stock Exchange, SFC and such other Governmental Authority as necessary and will be included in a consolidated placee list which will be disclosed on FINI to the Overall Coordinators involved in the Global Offering, and all such information is true, complete and accurate in all respects and is not misleading;
  - (d) the Offer Price is to be determined solely and exclusively in accordance with the terms and conditions of the Global Offering and the Investor shall not have any right to raise any objection thereto;

- (e) the Investor Shares will be subscribed for by the Investor through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the International Offering;
- (f) the Investor will accept the Investor Shares on and subject to the terms and conditions of the memorandum and articles of association or other constituent or constitutional documents of the Company and this Agreement;
- (g) the number of Investor Shares may be affected by re-allocation of Shares between the International Offering and the Hong Kong Public Offering pursuant to Practice Note 18 of the Listing Rules or Chapter 4.14 of the Listing Guide or such other percentage as may be approved by the Stock Exchange and applicable to the Company from time to time;
- (h) the Joint Sponsors, the Overall Coordinators and the Company can adjust the allocation of the number of Investor Shares in their sole and absolute discretion for the purpose of satisfying Rule 8.08(3) of the Listing Rules which provide that no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, the minimum public float requirement under Rule 8.08(1)(a) of the Listing Rules or as otherwise approved by the Stock Exchange;
- (i) at or around the time of entering into this Agreement or at any time hereafter but before the closing of the International Offering, the Company, the Joint Sponsors and/or the Overall Coordinators have entered into, or may and/or propose to enter into, agreements for similar investments with one or more other investors as part of the International Offering;
- (j) none of the Company, the Joint Sponsors, the Overall Coordinators nor any of their respective subsidiaries, affiliates, agents, directors, officers, supervisors, employees, partners or representatives nor any other party involved in the Global Offering assumes any responsibility for any tax, legal, currency, economic or other consequences of the acquisition of, or in relation to any dealings in, the Investor Shares;
- (k) the Investor Shares have not been and will not be registered under the Securities Act or the securities law of any state or other jurisdiction of the United States and may not be offered, resold, pledged or otherwise transferred directly or indirectly in the United States or to or for the account or benefit of any U.S. Person except pursuant to an effective registration statement or an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act, or in any other jurisdiction or for the account or benefit of any persons in any other jurisdictions except as allowed by applicable Laws of such jurisdiction;
- (l) [Reserved];
- (m) it understands and agrees that transfer of the Investor Shares may only be made outside the United States in an "offshore transaction" (as defined in Regulation S) in accordance with Regulation S and in each case, in accordance with any applicable securities laws of any state of the United States and any other jurisdictions, and any share certificate(s) representing the Investor Shares shall bear a legend substantially to such effect;

- (n) it understands that none of the Company, the Joint Sponsors, the Overall Coordinators or any of the international underwriters of the International Offering has made any representation as to the availability of any available exemption under the Securities Act for the subsequent reoffer, resale, pledge or transfer of the Investor Shares;
- (o) except as provided for under clause 5.2, to the extent any of the Investor Shares are held by a subsidiary, the Investor shall procure that this subsidiary remains a wholly-owned subsidiary of the Investor and continues to adhere to and abide by the terms and conditions hereunder for so long as such subsidiary continues to hold any of the Investor Shares before the expiration of the Lock- up Period;
- (p) the Investor irrevocably waives to the fullest extent permitted by applicable Laws, any claims it may have against any of the Joint Sponsors, the Overall Coordinators, the underwriters and the Company, their respective affiliates, directors, officers, supervisors, employees, advisors and representatives arising out of or in connection with this Agreement and the Global Offering;
- (q) it has received (and may in the future receive) information that may constitute material, non-public information and/or inside information as defined in the SFO in connection with the Investor's investment in (and holding of) the Investor Shares, and it shall: (i) not disclose such information to any person other than to its affiliates, subsidiaries, directors, officers, employees, advisors and representatives (the "Authorized Recipients") on a strictly need-to-know basis for the sole purpose of evaluating its investment in the Investor Shares or otherwise required by Laws, until such information becomes public information through no fault on the part of the Investor or any of its Authorized Recipients; (ii) use its best efforts to ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(q)) do not disclose such information to any person other than to other Authorized Recipients on a strictly need-to-know basis; and (iii) not and will ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(q)) do not purchase, sell or trade or alternatively, deal, directly or indirectly, in the H Shares or other securities or derivatives of the Company or its affiliates or associates in a manner that could result in any violation of the securities laws (including any insider trading provisions) of the United States, Hong Kong, the PRC or any other applicable jurisdiction relevant to such dealing;
- (r) the information contained in this Agreement, the draft Prospectus and the draft Preliminary Offering Circulars provided to the Investor and/or its representatives on a confidential basis and any other material which may have been provided (whether in writing or verbally) to the Investor and/or its representatives on a confidential basis may not be reproduced, disclosed, circulated or disseminated to any other person and such information and materials so provided are subject to change, updating, amendment and completion, and should not be relied upon by the Investor in determining whether to invest in the Investor Shares. For the avoidance of doubt:
  - (i) neither the draft Prospectus nor the draft Preliminary Offering Circular nor any other materials which may have been provided to the Investor and/or its representatives constitutes an invitation or offer or the solicitation to acquire, purchase or subscribe for any securities in any jurisdiction where such offer, solicitation or sale is not permitted and nothing contained in either the draft

Prospectus or the draft Preliminary Offering Circular or any other materials which may have been provided (whether in writing or verbally) to the Investor and/or its representatives shall form the basis of any contract or commitment whatsoever:

- (ii) no offers of, or invitations to subscribe for, acquire or purchase, any H Shares or other securities shall be made or received on the basis of the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) to the Investor and/or its representatives; and
- (iii) the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) or furnished to the Investor, may be subject to further amendments subsequent to the entering into this Agreement and should not be relied upon by the Investor in determining whether to invest in the Investor Shares and the Investor hereby consents to such amendments (if any) and waives its rights in connection with such amendments (if any);
- (s) this Agreement does not, collectively or separately, constitute an offer of securities for sale in the United States or any other jurisdictions in which such an offer would be unlawful;
- (t) neither the Investor nor any of its affiliates nor any person acting on its or their behalf has engaged or will engage in any directed selling efforts (within the meaning of Regulation S) with respect to the Investor Shares or any form of general solicitation or general advertising (as defined in Regulation D under the Securities Act) or in any manner involving a public offering (as defined in Section 4(2) of the Securities Act) made with respect to the Investor Shares;
- (u) it has been furnished with all information it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares and has been given the opportunity to ask questions and receive answers from the Company, the Joint Sponsors or the Overall Coordinators concerning the Company, the Investor Shares or other related matters it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares, and that the Company has made available to the Investor or its agents all documents and information in relation to an investment in the Investor Shares required by or on behalf of the Investor;
- (v) in making its investment decision, the Investor has relied and will rely only on information provided in the International Offering Circular issued by the Company and not on any other information (whether prepared by the Company, the Joint Sponsors, the Overall Coordinators or their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates or otherwise) which may have been furnished to the Investor by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators (including their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates) on or before the date hereof, and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates makes any representation and gives any warranty or undertaking as to the accuracy or

completeness of any such information or materials not contained in the International Offering Circular and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and their affiliates has or will have any liability to the Investor or its directors, officers, employees, advisors, agents, representatives, associates, partners and affiliates resulting from its use of or reliance on such information or materials, or otherwise for any information not contained in the International Offering Circular;

- (w) none of the Joint Sponsors, the Overall Coordinators, the underwriters and their respective directors, officers, employees, subsidiaries, agents, associates, affiliates, representatives, partners and advisors has made any warranty, representation or recommendation to it as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, research and development, operations, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith; and except as provided in the final International Offering Circular, none of the Company and its directors, officers, supervisors, employees, subsidiaries, agents, associates, affiliates, representatives and advisors has made any warranty, representation or recommendation to the Investor as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, operations, research and development, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith;
- (x) the Investor will comply with all restrictions (if any) applicable to it from time to time under this Agreement, the Listing Rules and any applicable Laws on the disposal by it (directly or indirectly), of any of the Relevant Shares in respect of which it is or will be (directly or indirectly) or is shown by the Prospectus to be the beneficial owner;
- it has conducted its own investigation with respect to the Company, the Group, and the (y) Investor Shares and the terms of the subscription of the Investor Shares provided in this Agreement, and has obtained its own independent advice (including tax, regulatory, financial, accounting, legal, currency and otherwise) to the extent it considers necessary or appropriate or otherwise has satisfied itself concerning, including the tax, regulatory, financial, accounting, legal, currency and otherwise related to the investment in the Investor Shares and as to the suitability thereof for the Investor, and has not relied, and will not be entitled to rely, on any advice (including tax, regulatory, financial, accounting, legal, currency and otherwise), due diligence review or investigation or other advice or comfort obtained or conducted (as the case may be) by or on behalf of the Company or any of the Joint Sponsors, the Overall Coordinators or the underwriters in connection with the Global Offering and none of the Company, the Joint Sponsors, the Overall Coordinators or their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives takes any responsibility as to any tax, regulatory, financial, accounting, legal, currency or other economic or other consequences of the subscription of the Investor Shares by the Investor or in relation to any dealings in the Investor Shares;
- (z) it understands that no public market now exists for the Investor Shares, and that the Company, the Joint Sponsors and the Overall Coordinators have made no assurances that a public or active market will ever exist for the Investor Shares;

- (aa) in the event that the Global Offering is delayed or terminated or is not completed for any reason, no liabilities of the Company, the Joint Sponsors, the Overall Coordinators or any of their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives to the Investor or its subsidiaries will arise;
- (bb) the Company, the Overall Coordinators will have absolute discretion to change or adjust (i) the number of H Shares to be issued under the Global Offering; (ii) the number of H Shares to be issued under the Hong Kong Public Offering and the International Offering, respectively; and (iii) other adjustment or re-allocation of H Shares being offered, the indicative offer price range set forth in the Public Documents and the Offer Price as may be approved by the Stock Exchange and in compliance with applicable Laws;
- (cc) any trading in the H Shares is subject to compliance with applicable laws and regulations, including the restrictions on dealing in shares under the SFO, the Listing Rules, the Securities Act and any other applicable laws, regulations or relevant rules of any competent securities exchange;
- (dd) any offer, sale, pledge or other transfer made other than in compliance with the restrictions in this Agreement will not be recognized by the Company in respect of the Relevant Shares; and
- (ee) the Investor has agreed that the payment for the Aggregate Investment Amount and the related Brokerage and Levies shall be made by 8:00 a.m. (Hong Kong time) on the Listing Date or such other date as agreed in accordance with clause 4.5.
- 6.2 The Investor further acknowledges, represents, warrants and undertakes to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) it has been duly incorporated and is validly existing under the Laws of its place of incorporation and that there has been no petition filed, order made or effective resolution passed for its bankruptcy, liquidation or winding up;
  - (b) it is qualified to receive and use the information under this Agreement (including, among others, this Agreement, the draft Prospectus and the draft Preliminary Offering Circular), which would not be contrary to all Laws applicable to the Investor or would require any registration or licensing within the jurisdiction that the Investor is in;
  - (c) it has the legal right and authority to own, use, lease and operate its assets and to conduct its business in the manner presently conducted;
  - (d) it has full power, authority and capacity, and has taken all actions (including obtaining all necessary consents, approvals and authorizations from any governmental and regulatory bodies or third parties) required to execute and deliver this Agreement, enter into and carry out the transactions as contemplated in this Agreement and perform its obligations under this Agreement;
  - (e) this Agreement has been duly authorized, executed and delivered by the Investor and constitutes a legal, valid and binding obligation of the Investor enforceable against it in accordance with the terms of this Agreement;

- (f) it has taken, and will during the term of this Agreement, take all necessary steps to perform its obligations under this Agreement and to give effect to this Agreement and the transactions contemplated in this Agreement and to comply with all relevant Laws;
- all consents, approvals, authorizations, permissions and registrations (the "Approvals") under any relevant Laws applicable to the Investor and required to be obtained by the Investor in connection with the subscription for the Investor Shares under this Agreement have been obtained and are in full force and effect and are not invalidated, revoked, withdrawn or set aside and none of the Approvals is subject to any condition precedent which has not been fulfilled or performed. All Approvals have not been withdrawn as at the date of this Agreement, nor is the Investor aware of any facts or circumstances which may render the Approvals to be invalidated, withdrawn or set aside. The Investor further agrees and undertakes to promptly notify the Company, the Joint Sponsors and the Overall Coordinators in writing if any of the Approvals ceases to be in full force and effect or is invalidated, revoked, withdrawn or set aside for any reason;
- (h) the execution and delivery of this Agreement by the Investor, and its performance of this Agreement and the subscription for or acquisition of (as the case may be) the Investor Shares will not contravene or result in a contravention by the Investor of (i) the memorandum and articles of association or other constituent or constitutional documents of the Investor or (ii) the Laws of any jurisdiction to which the Investor is subject in respect of the transactions contemplated under this Agreement or which may otherwise be applicable to the Investor in connection with the Investor's subscription for or acquisition of (as the case may be) the Investor Shares or (iii) any agreement or other instrument binding upon the Investor or (iv) any judgment, order or decree of any Governmental Authority having jurisdiction over the Investor;
- (i) it has complied and will comply with all applicable Laws in all jurisdictions relevant to the subscription for the Investor Shares, including to provide information, or cause or procure to information be provided, either directly or indirectly through the Company, the Joint Sponsors and/or the Overall Coordinators, to the Stock Exchange, the SFC, the CSRC and/or any other governmental, public, monetary or regulatory authorities or bodies or securities exchange (collectively, the "Regulators"), and agrees and consents to the disclosure of, such information, in each case, as may be required by applicable Laws or requested by any of the Regulators from time to time (including, without limitation, (i) identity information of the Investor and its ultimate beneficial owner(s) and/or the person(s) ultimately responsible for the giving of the instruction relating to the subscription for the Investor Shares (including, without limitation, their respective names and places of incorporation); (ii) the transactions contemplated hereunder (including, without limitation, the details of subscription for the Investor Shares, the number of the Investor Shares, the Aggregate Investment Amount, and the lock-up restrictions under this Agreement); (iii) any swap arrangement or other financial or investment product involving the Investor Shares and the details thereof (including, without limitation, the identity information of the subscriber and its ultimate beneficial owner and the provider of such swap arrangement or other financial or investment product); and/or (iv) any connected relationship between the Investor or its beneficial owner(s) and associates on one hand and the Company and any of its shareholders on the other hand) (collectively, the "Investorrelated Information") within the time as requested by any of the Regulators. The

Investor further authorizes each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, advisors and representatives to disclose any Investor-related Information to such Regulators and/or in any Public Document or other announcement or document as required under the Listing Rules or applicable Laws or as requested by any relevant Regulators;

- (j) the Investor has such knowledge and experience in financial and business matters that (i) it is capable of evaluating the merits and risks of the prospective investment in the Investor Shares; (ii) it is capable of bearing the economic risks of such investment, including a complete loss of the investment in the Investor Shares; (iii) it has received all the information it considers necessary or appropriate for deciding whether to invest in the Investor Shares; and (iv) it is experienced in transactions of investing in securities of companies in a similar stage of development; its ordinary business is to buy or sell shares or debentures or it is a Professional Investor and by entering into this Agreement, it is not a client of any of the Joint Sponsors or the Overall Coordinators, the CMIs or the underwriters in connection with the transactions contemplated thereunder;
- (k) it is subscribing for the Investor Shares as principal for its own account and for investment purposes and on a proprietary investment basis without a view to making distribution of any of the Investor Shares subscribed by it hereunder, and the Investor is not entitled to nominate any person to be a director or officer or supervisor of the Company;
- (l) the Investor is subscribing for the Investor Shares outside the United States in an "offshore transaction" within the meaning of Regulation S and it is not a U.S. Person;
- (m) the Investor is subscribing for the Investor Shares in a transaction exempt from, or not subject to, registration requirements under the Securities Act;
- (n) the Investor and the Investor's beneficial owner(s) and/or associates (i) are third parties independent of the Company; (ii) are not connected persons (as defined in the Listing Rules) or associates thereof of the Company and the Investor's subscription for the Investor Shares will not result in the Investor and its beneficial owner(s) becoming connected persons (as defined in the Listing Rules) of the Company notwithstanding any relationship between the Investor and any other party or parties which may be entering into (or have entered into) any other agreement or agreements referred to in this Agreement and will, immediately after completion of this Agreement, be independent of and not be acting in concert with (as defined in the Code on Takeovers and Mergers and Share Buy-backs promulgated by the SFC), any connected persons in relation to the control of the Company; (iii) have the financial capacity to meet all obligations arising under this Agreement; (iv) are not, directly or indirectly, financed, funded or backed by (a) any core connected person (as defined in the Listing Rules) of the Company or (b) the Company, any of the directors, supervisors, chief executive, largest shareholder, substantial shareholder(s) or existing shareholder(s) of the Company or any of its subsidiaries, or a close associate (as defined in the Listing Rules) of any of the them, and are not accustomed to take and have not taken any instructions from any such persons in relation to the acquisition, disposal, voting or other disposition of securities of the Company; and (v) have no connected relationship with

- the Company or any of its shareholders, unless otherwise disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing;
- (o) the Investor will subscribe for the Investor Shares using its own fund and it has not obtained and does not intend to obtain a loan or other form of financing to meet its payment obligations under this Agreement;
- (p) each of the Investor, its beneficial owner(s) and/or associates is not a "connected client" of any of the Joint Sponsors, the Overall Coordinators, the bookrunner(s), the lead manager(s), the CMIs, the underwriters of the Global Offering, the lead broker or any distributors. The terms "connected client", "lead broker" and "distributor" shall have the meanings ascribed to them in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;
- (q) the Investor's account is not managed by the relevant exchange participant (as defined in the Listing Rules) in pursuance of a discretionary managed portfolio agreement. The term "discretionary managed portfolio" shall have the meaning ascribed to it in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;
- (r) neither the Investor, its beneficial owner(s) nor its associates is a director (including as a director within the preceding 12 months), supervisor of the Company or its associates or a nominee of any of the foregoing;
- (s) save as previously notified to the Joint Sponsors and the Overall Coordinators in writing, neither the Investor nor its beneficial owner(s) fall within (a) any of the placee categories (other than "cornerstone investor") as set out in the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface or the Listing Rules in relation to placees; or (b) any of the groups of placees that would be required under the Listing Rules (including but not limited to Rule 12.08A of the Listing Rules) to be identified in the Company's allotment results announcement;
- (t) the Investor has not entered and will not enter into any contractual arrangement with any "distributor" (as defined in Regulation S) with respect to the distribution of the H Shares, except with its affiliates or with the prior written consent of the Company;
- (u) the subscription for the Investor Shares will comply with the provisions of Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules and the applicable paragraphs of Chapter 4.15 of the Listing Guide;
- (v) the aggregate holding (directly and indirectly) of the Investor and its close associates (as defined in the Listing Rules) in the total issued share capital of the Company shall not be such as to cause the total securities of the Company held by the public (having the meaning under the Listing Rules) to fall below the percentage required by Rule 8.08 of the Listing Rules or as otherwise approved by the Stock Exchange;
- (w) none of the Investor, its beneficial owner(s) and/or associates is subscribing for the Investor Shares under this Agreement with any financing (direct or indirect) by any connected person of the Company, by any one of the Joint Sponsors, the Overall Coordinators, or by any one of the underwriters of the Global Offering; the Investor and each of its associates, if any, is independent of, and not connected with, the other

- investors who have participated or will participate in the Global Offering and any of their associates:
- (x) no agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) has been or shall be entered into or made between the Investor or its affiliates, directors, officers, employees or agents on the one hand and the Company or its largest shareholder, any member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents on the other hand;
- (y) except as provided for in this Agreement, the Investor has not entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares;
- (z) save as previously disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing, the Investor, its beneficial owner(s) and/or associates have not entered and will not enter into any swap arrangement or other financial or investment product involving the Investor Shares; and
- (aa) neither the Investor nor any of its controlling shareholder(s), associates and beneficial owners has applied for or placed an order through the book building process for any H Shares in the Global Offering other than pursuant to this Agreement unless otherwise permitted under the Listing Rules, the Listing Guide or the waiver or consent granted by the Stock Exchange.
- 6.3 The Investor represents and warrants to the Company, the Joint Sponsors and the Overall Coordinators that the description set out in Schedule 2 in relation to it and the group of companies of which it is a member and all Investor-related Information provided to and/or as requested by the Regulators and/or any of the Company, the Joint Sponsors and the Overall Coordinators and their respective affiliates is true, complete and accurate in all respects and is not misleading. Without prejudice to the provisions of clause 6.1(b), the Investor irrevocably consents to the reference to and inclusion of its name and all or part of the description of this Agreement (including the description set out in Schedule 2) in the Public Documents, marketing and roadshow materials and such other announcements or displayed documents which may be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering, insofar as necessary in the sole opinion of the Company, the Joint Sponsors and the Overall Coordinators. The Investor undertakes to provide as soon as possible such further information and/or supporting documentation relating to it, its ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters which may reasonably be requested by the Company, the Joint Sponsors and/or the Overall Coordinators to ensure their compliance with applicable Laws and/or companies or securities registration and/or the requests of competent Regulators including but not limited to the Stock Exchange, the SFC and the CSRC. The Investor hereby agrees that after reviewing the description in relation to it and the group of companies of which it is a member to be included in such drafts of the Public Documents and other marketing materials relating to the Global Offering from time to time provided to the Investor and making such amendments as may be reasonably required by the Investor (if any), the Investor shall be deemed to warrant that such description in relation to it and the group of companies of which it is a member is true, accurate and complete in all respects and is not misleading or deceptive.

- The Investor understands that the representations, warranties, undertakings, acknowledgements and confirmations in clauses 6.1 and 6.2 are required in connection with Hong Kong Laws and the securities laws of the United States, amongst others. The Investor acknowledges that the Company, the Joint Sponsors, the Overall Coordinators, the underwriters, and their respective subsidiaries, agents, affiliates and advisors, and others will rely upon the truth, completeness and accuracy of the Investor's warranties, undertakings, representations, acknowledgements and confirmations set forth herein, and it agrees to notify the Company, the Joint Sponsors and the Overall Coordinators promptly in writing if any of the warranties, undertakings, representations, acknowledgements or confirmations herein ceases to be true, accurate and complete or becomes misleading or deceptive in any respect.
- 6.5 The Investor agrees and undertakes that the Investor will on demand fully and effectively indemnify and hold harmless, on an after tax basis, each of the Company, the Joint Sponsors, the Overall Coordinators and the underwriters of the Global Offering, each on its own behalf and on trust for their respective affiliates, any person who controls it within the meaning of the Securities Act as well as their respective officers, directors, supervisors, employees, staff, associates, partners, agents and representatives (collectively, the "Indemnified Parties"), against any and all losses, costs, expenses, claims, actions, liabilities, proceedings or damages which may be made or established against such Indemnified Party in connection with the subscription of the Investor Shares, the Investor Shares or this Agreement in any manner whatsoever, including a breach or an alleged breach of this Agreement or any act or omission or alleged act or omission hereunder, by or caused by the Investor or its officers, directors, employees, staff, affiliates, agents, representatives, associates or partners, and against any and all costs, charges, losses or expenses which any Indemnified Party may suffer or incur in connection with or disputing or defending any such claim, action or proceedings on the grounds of or otherwise arising out of or in connection therewith.
- 6.6 Each of the acknowledgements, confirmations, representations, warranties and undertakings given by the Investor under clauses 6.1, 6.2, 6.3, 6.4 and 6.5 (as the case may be) shall be construed as a separate acknowledgement, confirmation, representation, warranty or undertaking and shall be deemed to be repeated on the Listing Date and, if applicable, the Delayed Delivery Date.
- 6.7 The Company represents, warrants and undertakes that:
  - (a) it has been duly incorporated and is validly existing under the laws of the PRC;
  - (b) it has full power, authority and capacity, and has taken all actions required to enter into and perform its obligations under this Agreement and this Agreement, when executed, will constitute its legal, valid and binding obligations;
  - subject to full payment and the Lock-up Period provided under clause 5.1, the Investor Shares will, when delivered to the Investor in accordance with clause 4.4, be fully paid-up, freely transferable and free from all options, liens, charges, mortgages, pledges, claims, equities, encumbrances and other third-party rights and shall rank pari passu with the H Shares then in issue and to be listed on the Stock Exchange;
  - (d) none of the Company and its largest shareholder, any member of the Group and their respective affiliates, directors, officers, supervisors, employees and agents have entered into any agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of

- Chapter 4.15 of the Listing Guide) with any of the Investor or its affiliates, directors, supervisors, officers, employees, agents or representatives; and
- (e) except as provided for in this Agreement, neither the Company or any member of the Group nor any of their respective affiliates, directors, officers, supervisors, employees, agents or representatives has entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares.
- 6.8 The Company acknowledges, confirms and agrees that the Investor will be relying on information contained in the International Offering Circular and that the Investor shall have the same rights in respect of the International Offering Circular as other investors purchasing H Shares in the International Offering.

## 7 TERMINATION

- 7.1 This Agreement may be terminated:
  - (a) in accordance with clauses 3.2, 4.6 or 4.8;
  - (b) solely by (i) the Company or (ii) the Joint Sponsors and the Overall Coordinators acting jointly, in the event that there is a material breach of this Agreement on the part of the Investor (or the wholly-owned subsidiary of the Investor in the case of transfer of Investor Shares pursuant to clause 5.2) (including a material breach of the representations, warranties, undertakings, acknowledgements and confirmations by the Investor under this Agreement) on or before the closing of the International Offering or, if applicable, the Delayed Delivery Date (notwithstanding any provision to the contrary to this Agreement); or
  - (c) with the written consent of the Investor, the Company, the Joint Sponsors and the Overall Coordinators.
- 7.2 Without prejudice to clause 7.3, in the event that this Agreement is terminated in accordance with clause 7.1, the Company, the Joint Sponsors and the Overall Coordinators shall not be bound to proceed with their respective obligations under this Agreement (except for the confidentiality obligation under clause 8.1 set forth below) and the rights and liabilities of the Investor, the Company, the Joint Sponsors and the Overall Coordinators hereunder (except for the rights under clause 11 set forth below) shall cease and none of the Investor, the Company, the Joint Sponsors and the Overall Coordinators shall have any claim against any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (as applicable) without prejudice to the accrued rights or liabilities of any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators to any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (as applicable) in respect of the terms herein at or before such termination.
- 7.3 Notwithstanding the above, clause 6.5 and the indemnities given by the Investor herein, together with clauses 11, 12 and 13 shall survive notwithstanding the termination of this Agreement.

## 8 ANNOUNCEMENTS AND CONFIDENTIALITY

- 8.1 Save as otherwise provided in this Agreement, none of the Parties shall disclose any information concerning this Agreement or the transactions contemplated herein or any other arrangement involving the Company, the Joint Sponsors, the Overall Coordinators, and the Investor without the prior written consent of the other Parties. Notwithstanding the foregoing, this Agreement may be disclosed by any Party:
  - (a) to the Stock Exchange, the SFC, the CSRC and/or other Regulators to which the Company, the Joint Sponsors and/or the Overall Coordinators is subject, and the background of the Investor and its relationship between the Company and the Investor may be described in the Public Documents to be issued by or on behalf of the Company and marketing, roadshow materials and other announcements or displayed documents to be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering;
  - (b) to any of the Joint Sponsors and Overall Coordinators and to the legal and financial advisors, auditors, and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Parties, the Joint Sponsors and the Overall Coordinators provided that such Party shall (i) procure that each such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party is made aware and complies with all the confidentiality obligations set forth herein and (ii) remain responsible for any breach of such confidential obligations by such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party; and
  - (c) otherwise by any Party as may be required by any applicable Law, any Governmental Authority or body with jurisdiction over such Party (including the Stock Exchange, the SFC, and the CSRC) or stock exchange rules (including submitting this Agreement as a material contract to the Hong Kong Companies Registry for registration and making it available on display to the public in accordance with the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules) or any binding judgment, order or requirement of any competent Governmental Authority.
- 8.2 No other reference or disclosure shall be made regarding this Agreement or any ancillary matters hereto by the Investor, except where the Investor shall have consulted the Company, the Joint Sponsors and the Overall Coordinators in advance to seek their prior written consent as to the principle, form and content of such disclosure.
- 8.3 The Company shall use its reasonable endeavors to provide for review by the Investor of any statement in any of the Public Documents which relates to this Agreement, the relationship between the Company and the Investor and the general background information on the Investor prior to publication. The Investor shall cooperate with the Company, the Joint Sponsors and the Overall Coordinators to ensure that all references to it in such Public Documents are true, complete, accurate and not misleading or deceptive and that no material information about it is omitted from the Public Documents, and shall provide any comments and verification documents promptly to the Company, the Joint Sponsors and the Overall Coordinators and their respective counsels.

8.4 The Investor undertakes promptly to provide all assistance reasonably required in connection with the preparation of any disclosure required to be made as referred to in clause 8.1 (including providing such further information and/or supporting documentation relating to it, its background information, its relationship with the Company, its ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters referred thereto which may reasonably be required by the Company, the Joint Sponsors or the Overall Coordinators) to (i) update the description of the Investor in the Public Documents subsequent to the date of this Agreement and to verify such references, and (ii) enable the Company, the Joint Sponsors and/or the Overall Coordinators to comply with applicable companies or securities registration and/or the requests of competent Regulators, including the Stock Exchange, the SFC and the CSRC.

## 9 NOTICES

9.1 All notices delivered hereunder shall be in writing in English and shall be delivered in the manner required by clause 9.2 to the following addresses:

Party	Contact	Address
Company	Email:	No. 2 Xingang Road,
	ChenJ14@catl.com	Zhangwan Town, Jiaocheng District, Ningde City, Fujian Province, PRC
	Attention:	City, Fujian Flovince, FRC
	Mr. Chen Jin	
Investor	Email:	26, Eulji-ro 5-gil, Jung-gu, Seoul, Republic of Korea
	M_T04001@miraeasset.com	Scoul, Republic of Rolea
	Attention:	
	Mr. Jinman Cho	
CICC	Email:	29/F, One International Finance Centre, 1 Harbour
	IB_Project_bright8@cicc.com.cn	View Street, Central, Hong
	Attention:	Kong
	Project Bright 8 Team	
CSCI	Email:	18/F, Two Exchange Square, 8 Connaught Place.
	Project.Bright8@csci.hk	Central, Hong Kong
	Project.Bright8.ECM@csci.hk	
	Attention:	

	Project Bright 8 Team		
JPM FE	Email: PROJECTBRIGHT8 WG@jpmorgan.com	28/F, Chater House, 8 Connaught Road Central,	
	_ 311	Hong Kong	
	PROJECTBRIGHT8_ECM@jpmorgan.com		
	Attention:		
	ECM/ECM Syndicate Desk (Project Bright 8 Team)		
JPM APAC	Email:	28/F, Chater House, 8 Connaught Road Central,	
	PROJECTBRIGHT8_WG@jpmorgan.com	Hong Kong	
	PROJECTBRIGHT8_ECM@jpmorgan.com		
	Attention:		
	ECM/ECM Syndicate Desk (Project Bright 8 Team)		
BOFA	Email:	55/F, Cheung Kong Center,	
	dg.project_bright_8@bofa.com	2 Queen's Road Central, Central, Hong Kong	
	Attention:		
	Project Bright 8 Team		
GS	Email:	68/F, Cheung Kong Center, 2 Queen's Road Central,	
	gs-bright8-core@gs.com	Central, Hong Kong	
	gs-bright8-ECM@gs.com		
	Attention:		
	Project Bright 8 Team		
MS	Email:	46/F, International Commerce Centre 1 Austin	
	pj_bright8_all@morganstanley.com	Road West, Kowloon,	
	Attention:	Hong Kong	
	Project Bright 8 Deal Team		

UBS	Email:	52/F Two International
	ol-gb+-project-bright-8@ubs.com	Finance Centre, 8 Finance Street, Central, Hong Kong
	Attention:	
	Project Bright 8 (Global Banking)	

Any notice delivered hereunder shall be delivered by hand or by email or by pre-paid post. Any notice shall be deemed to have been received, if delivered by hand, when delivered, if sent by email, immediately after the time sent (as recorded on the device from which the sender sent the email, irrespective of whether the email is acknowledged, unless the sender receives an automated message that the email is not delivered), and if sent by pre-paid post, (in the absence of evidence of earlier receipt) 48 hours after it was posted (or six days if sent by air mail). Any notice received on a day which is not a business day shall be deemed to be received on the next following business day.

## 10 GENERAL

- 10.1 Each of the Parties confirms and represents that this Agreement has been duly authorized, executed and delivered by it and constitutes its legal, valid and binding obligations and is enforceable against it in accordance with its terms. Except for such consents, approvals and authorizations as may be required by the Company to implement the Global Offering, no corporate, shareholder or other consents, approvals or authorizations are required by such Party for the performance of its obligations under this Agreement and each of the Parties further confirms that it can perform its obligations described hereunder.
- 10.2 The obligations of each of the Joint Sponsors and the Overall Coordinators as provided in this Agreement are several (and not joint or joint and several). None of the Joint Sponsors or the Overall Coordinators will be liable for any failure on the part of any of the other Joint Sponsors or Overall Coordinators to perform their respective obligations under this Agreement, and no such failure shall affect the rights of any other Joint Sponsor or Overall Coordinator to enforce the terms of this Agreement. Notwithstanding the foregoing, each of the Joint Sponsors and the Overall Coordinators shall be entitled to enforce any or all of its rights under this Agreement either alone or jointly with other Joint Sponsors or Overall Coordinators, to the extent permitted by applicable Laws.
- 10.3 Save for manifest error, calculations and determinations made in good faith by the Company and the Overall Coordinators shall be conclusive and binding with respect to the number of Investor Shares and the Offer Price and the amount of payment required to be made by the Investor pursuant to clause 4.2 for the purposes of this Agreement.
- 10.4 The Investor, the Company and BOFA shall cooperate with respect to any notifications to, or consents and/or approvals of, third parties which are or may be required for the purposes of or in connection with this Agreement.
- 10.5 No alteration to, or variation of, this Agreement shall be effective unless it is in writing and signed by or on behalf of all the Parties and in accordance with Clause 10.11.
- 10.6 This Agreement will be executed in the English language only.

- 10.7 Unless otherwise agreed by the relevant Parties in writing, each Party shall bear its own legal and professional fees, costs and expenses incurred in connection with this Agreement, save that stamp duty arising in respect of any of the transactions contemplated in this Agreement shall be borne by the relevant transferor/seller and the relevant transferee/buyer in equal shares.
- 10.8 Time shall be of the essence of this Agreement but any time, date or period referred to in this Agreement may be extended by mutual written agreement between the Parties with the written consent of the Joint Sponsors and the Overall Coordinators.
- 10.9 All provisions of this Agreement shall so far as they are capable of being performed or observed continue in full force and effect notwithstanding the Closing in accordance with clause 4 except in respect of those matters then already performed and unless they are terminated in accordance with this Agreement.
- 10.10 Other than the non-disclosure agreement entered into by the Investor, this Agreement constitutes the entire agreement and understanding between the Parties in connection with the investment in the Company by the Investor. This Agreement supersedes all prior promises, assurances, warranties, representations, communications, understandings and agreements relating to the subject matter hereof, whether written or oral.
- 10.11 To the extent otherwise set out in this clause 10.11, a person who is not a party to this Agreement has no right under the Contracts (Rights of Third Parties) Ordinance to enforce any term of this Agreement but this does not affect any rights or remedy of a third party which exists or is available apart from the Contracts (Rights of Third Parties) Ordinance:
  - (a) each of the Joint Sponsors and the Overall Coordinators may enforce (i) Clauses 2.2, 3, 4, 5, 6, 7 and 8, and (ii) any other term(s) of this Agreement which confers a benefit on such Joint Sponsors and/or the Overall Coordinators to the same extent as if they were a party to this Agreement.
  - (b) save as otherwise provided for in clause 3.2 where this Agreement shall be terminated forthwith or otherwise in accordance with clauses 4.6 or 4.8 where any of the Joint Sponsors, the Overall Coordinators and/or their respective affiliates may terminate this Agreement (in both cases without the written consent of all of the Joint Sponsors and the Overall Coordinators), this Agreement may not be terminated or rescinded, and any term may not be amended, varied or waived, without the written consent of all of the Joint Sponsors and the Overall Coordinators.
  - (c) Indemnified Parties may enforce and rely on clause 6.5 to the same extent as if they were a party to this Agreement. This Agreement may be terminated or rescinded and any term may be amended, varied or waived without the consent of those Indemnified Parties other than the Joint Sponsors and the Overall Coordinators.
- 10.12 Each of the Joint Sponsors and the Overall Coordinators has the power and is hereby authorized to delegate all or any of their relevant rights, duties, powers and discretions in such manner and on such terms as they think fit (with or without formality and without prior notice of any such delegation being required to be given to the Company or the Investor) to any one or more of their affiliates. Such Overall Coordinator or Joint Sponsor shall, severally and not jointly nor jointly and severally, remain liable for all acts and omissions of any of its affiliates to which it delegates relevant rights, duties, powers and/or discretions pursuant to this sub-clause notwithstanding any such delegation.

- 10.13 No delay or failure by a Party to exercise or enforce (in whole or in part) any right provided by this Agreement or by law shall operate as a release or waiver of, or in any way limit, that Party's ability to further exercise or enforce that, or any other, right and no single or partial exercise of any such right or remedy shall preclude any other or further exercise of it or the exercise of any other right or remedy. The rights, powers and remedies provided in this Agreement are cumulative and not exclusive of any rights, powers and remedies (whether provided by law or otherwise). A waiver of any breach of any provision of this Agreement shall not be effective, or implied, unless that waiver is in writing and is signed by the Party against whom that waiver is claimed.
- 10.14 If at any time any provision of this Agreement is or becomes illegal, invalid or unenforceable in any respect under the law of any jurisdiction, that shall not affect or impair:
  - (a) the legality, validity or enforceability in that jurisdiction of any other provision of this Agreement; or
  - (b) the legality, validity or enforceability under the law of any other jurisdiction of that or any other provision of this Agreement.
- 10.15 This Agreement shall be binding upon, and inure solely to the benefit of the Parties and their respective heirs, executors, administrators, successors and permitted assigns, and no other person shall acquire or have any right under or by virtue of this Agreement. Except for the purposes of internal reorganization or restructuring, no Party may assign or transfer all or any part of the benefits of, or interest or right in or under this Agreement. Obligations under this Agreement shall not be assignable.
- 10.16 Without prejudice to all rights to claim against the Investor for all losses and damages suffered by the other Parties, if there is any breach of warranties made by the Investor on or before the Listing Date or the Delayed Delivery Date (if applicable), the Company and the Joint Sponsors and the Overall Coordinators shall, notwithstanding any provision to the contrary to this Agreement, have the right to rescind this Agreement and all obligations of the Parties hereunder shall cease forthwith.
- 10.17 Each of the Parties undertakes with the other Parties that it shall execute and perform, and procure that it is executed and performed, such further documents and acts as may be required to give effect to the provisions of this Agreement.
- 10.18 Recognition of the U.S. Special Resolution Regimes:
  - (a) In the event that any Party who is a Covered Entity becomes subject to a proceeding under a U.S. Special Resolution Regime, the transfer from such Party of this Agreement, and any interest and obligation in or under this Agreement, will be effective to the same extent as the transfer would be effective under the U.S. Special Resolution Regime if this Agreement, and any such interest and obligation, were governed by the laws of the United States or a state of the United States.
  - (b) In the event that any Party that is a Covered Entity or a BHC Act Affiliate of such Party becomes subject to a proceeding under a U.S. Special Resolution Regime, Default Rights under this Agreement that may be exercised against such Party are permitted to be exercised to no greater extent than such Default Rights could be exercised under the

U.S. Special Resolution Regime if this Agreement were governed by the laws of the United States or a state of the United States.

- (c) As used herein,
  - (i) "BHC Act Affiliate" has the meaning assigned to the term "affiliate" in, and shall be interpreted in accordance with, 12 U.S.C. § 1841(k);
  - (ii) "Covered Entity" means any of the following:
    - (A) a "covered entity" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 252.82(b);
    - (B) a "covered bank" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 47.3(b); or
    - (C) a "covered FSI" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 382.2(b).
  - (iii) "Default Right" has the meaning assigned to that term in, and shall be interpreted in accordance with, 12 C.F.R. §§ 252.81, 47.2 or 382.1, as applicable; and
  - (iv) "U.S. Special Resolution Regime" means each of (i) the Federal Deposit Insurance Act and the regulations promulgated thereunder and (ii) Title II of the Dodd-Frank Wall Street Reform and Consumer Protection Act and the regulations promulgated thereunder.

#### 11 GOVERNING LAW AND JURISDICTION

- 11.1 This Agreement and the relationship between the Parties shall be governed by, and interpreted in accordance with, the laws of Hong Kong.
- 11.2 Any dispute, controversy or claim arising out of or in connection with this Agreement, or the breach, termination or invalidity thereof, shall be settled by arbitration in accordance with the Hong Kong International Arbitration Centre Administered Arbitration Rules in force as of the date of submitting the arbitration application. The place of arbitration shall be Hong Kong and the governing law of the arbitration proceedings shall be the laws of Hong Kong. There shall be three arbitrators and the language in the arbitration proceedings shall be English. The decision and award of the arbitral tribunal shall be final and binding on the parties and may be entered and enforced in any court having jurisdiction, and the parties irrevocably and unconditionally waive any and all rights to any form of appeal, review or recourse to any judicial authority, insofar as such waiver may be validly made. Notwithstanding the foregoing, the parties shall have the right to seek interim injunctive relief or other interim relief from a court of competent jurisdiction, before the arbitral tribunal has been appointed. Without prejudice to such provisional remedies as may be available under the jurisdiction of a national court, the arbitral tribunal shall have full authority to grant provisional remedies or order the parties to request that a court modify or vacate any temporary or preliminary relief issued by a such court, and to award damages for the failure of any party to respect the arbitral tribunal's orders to that effect.

## 12 **IMMUNITY**

12.1 To the extent that in any proceedings in any jurisdiction (including arbitration proceedings), the Investor has or can claim for itself or its assets, properties or revenues any immunity (on the grounds of sovereignty or crown status or otherwise) from any action, suit, proceeding or other legal process (including arbitration proceedings), from set-off or counterclaim, from the jurisdiction of any court, from service of process, from attachment to or in aid of execution of any judgment, decision, determination, order or award (including any arbitral award), or from other action, suit or proceeding for the giving of any relief or for the enforcement of any judgement, decision, determination, order or award (including any arbitral award) or to the extent that in any such proceedings there may be attributed to itself or its assets, properties or revenues any such immunity (whether or not claimed), the Investor hereby irrevocably and unconditionally waives and agrees not to plead or claim any such immunity in relation to any such proceedings.

## 13 PROCESS AGENT

- 13.1 The Investor irrevocably appoints Mirae Asset Securities (HK) Limited at Unit 8501 & 8507-08, International Commerce Centre, 1 Austin Road West, Kowloon, Hong Kong to receive, for it and on its behalf, service of process in the proceedings in Hong Kong. Such service shall be deemed completed on delivery to the process agent (whether or not it is forwarded to and received by the Investor).
- 13.2 If for any reason the process agent ceases to be able to act as such or no longer has an address in Hong Kong, the Investor irrevocably agrees to appoint a substitute process agent acceptable to the Company, the Joint Sponsors and the Overall Coordinators, and to deliver to the Company, the Joint Sponsors and the Overall Coordinators a copy of the new process agent's acceptance of that appointment, within 30 days thereof.

## 14 COUNTERPARTS

14.1 This Agreement may be executed in any number of counterparts by wet-ink or electronically, and by each Party hereto on separate counterparts. Each counterpart is an original, but all counterparts shall together constitute one and the same instrument. Delivery of an executed counterpart signature page of this Agreement by e-mail attachment (PDF) or telecopy shall be an effective mode of delivery.

**IN WITNESS** whereof each of the following parties has executed this Agreement by its duly authorized signatory on the date set out at the beginning.

For and on behalf of Contemporary Amperex Technology Co., Limited 宁德时代新能源科技股份有限公司

Name: Jiang Li (蒋理)

Title: Vice General Manager and Board Secretary

## FOR AND ON BEHALF OF: MIRAE ASSET SECURITIES CO., LTD.

By:

26, Eulji-ro 5-gil, Jung-gu, Seoul 04539, Korea Mirae Asset Securities Co., Ltd.

서울특별시 중구 을지로5길 26 미래에셋증권주식회사 대표이사 김 미 섭

Name: Mi Seob Kim

Title: CEO

# FOR AND ON BEHALF OF: MERRILL LYNCH (ASIA PACIFIC) LIMITED

By:

Name: David Cheng Title: Managing Director

Name: Tommy Zheng Title: Managing Director

## SCHEDULE 1 INVESTOR SHARES

#### **Number of Investor Shares**

The number of Investor Shares shall be equal to (1) Hong Kong dollar equivalent of US dollar 40,000,000 (calculated using the closing Hong Kong dollar: US dollar exchange rate quoted in the Prospectus (excluding Brokerage and the Levies which the Investor will pay in respect of the Investor Shares)) divided by (2) the Offer Price, rounded down to the nearest whole board lot of 100 H Shares.

Pursuant to paragraph 4.2 of Practice Note 18 to the Listing Rules, Chapter 4.14 of the Listing Guide and the waiver as granted by the Stock Exchange (if any), in the event of over-subscription under the Hong Kong Public Offering, the number of Investor Shares to be subscribed for by the Investor under this Agreement might be affected by the reallocation of H Shares between the International Offering and the Hong Kong Public Offering. If the total demand for H Shares in the Hong Kong Public Offering falls within the circumstances as set out in the section headed "Structure of the Global Offering – The Hong Kong Public Offering – Reallocation" in the final prospectus of the Company, the number of Investor Shares may be adjusted on a pro rata basis.

Further, the Joint Sponsors, the Overall Coordinators and the Company can adjust the number of Investor Shares in their sole discretion for the purpose of compliance with the relevant requirements under the Listing Rules including without limitation the public float requirements under Rule 8.08 of the Listing Rules and the placing guidelines set out in Appendix F1 to the Listing Rules.

## SCHEDULE 2 PARTICULARS OF INVESTOR

## The Investor

Place of incorporation: Republic of Korea

Certificate of incorporation number: 116-81-05556

Business registration number: 116-81-05556

LEI number: 98840072S6T63E2V1291

Business address and telephone number and

contact person:

Mirae Asset Securities Co.,Ltd. 26, Eulji-ro 5-gil, Jung-gu, Seoul, Republic of Korea, Tel: +82-2-3774-7367 Contact Person: Mr. Jinman

Cho

Principal activities: Investment banking, sales & trading, wealth

management and principle investments

Ultimate controlling shareholder(s): Mirae Asset Capital Co.,Ltd.

Place of incorporation of ultimate controlling

shareholder(s):

18F, Parnas Tower, 521, Teheran-ro, Gangnam-

gu, Seoul, Republic of Korea

Business registration number and LEI number

of ultimate controlling shareholder(s):

410-81-40265, 9884004G8BI99QA17V17

Principal activities of ultimate controlling

shareholder(s):

Corporate lending, structured finance and private equity fund management

None

Shareholder and interests held:

Relevant investor category(ies) (as required to be included on the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface in relation to placees): Cornerstone investor

Non-SFC-authorized fund

Existing shareholder, director or close associate (as defined in Chapter 1 of the Listing Rules)

Description of the Investor for insertion in the Prospectus:

Mirae Asset Securities Co., Ltd. is one of the largest investment banks incorporated in the Republic of Korea, providing a comprehensive range of financial services including brokerage, wealth management, investment banking, sales & trading, and principle investments. The company is ultimately controlled by Mirae Asset Capital Co., Ltd., a financial investment company incorporated in the Republic of Korea. The company engages primarily in corporate lending, structured finance, and strategic

investments to support the broader Mirae Asset Financial Group. Mirae Securities is listed on the Korea Exchange under stock code 006800.KS.

## CORNERSTONE INVESTMENT AGREEMENT

## MAY 8, 2025

## CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED

宁德时代新能源科技股份有限公司

AND

MIRAE ASSET GLOBAL INVESTMENTS CO., LTD.

AND

MERRILL LYNCH (ASIA PACIFIC) LIMITED

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THIS AGREEMENT (this "Agreement") is made on May 8, 2025

## **BETWEEN**:

- (1) CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED (宁德时代新能源科技股份有限公司), a joint stock company incorporated in the PRC with limited liability on December 16, 2011, having its registered office at No. 2 Xingang Road, Zhangwan Town Jiaocheng District, Ningde City, Fujian Province, PRC (the "Company");
- (2) MIRAE ASSET GLOBAL INVESTMENTS CO., LTD., a company incorporated in Republic of Korea whose registered office is at Tower 1, 13, 33, Jong-ro, Jongno-gu, Republic of Korea (the "Investor"); and
- (3) MERRILL LYNCH (ASIA PACIFIC) LIMITED of 55/F, Cheung Kong Center, 2 Queen's Road Central, Central, Hong Kong ("BOFA").

#### WHEREAS:

- (A) The Company has made an application for listing of its H Shares (as defined below) on the Stock Exchange (as defined below) by way of a global offering (the "Global Offering") comprising:
  - (i) a public offering by the Company for subscription of H Shares (subject to reallocation and the Offer Size Adjustment Option (as defined below)) by the public in Hong Kong (the "Hong Kong Public Offering"); and
  - (ii) a conditional placing of H Shares (subject to reallocation, the Offer Size Adjustment Option and the Over-allotment Option (as defined below) offered by the Company outside the United States to investors (including placing to professional and institutional investors in Hong Kong) in reliance on Regulation S (as defined below) under the Securities Act (as defined below) (the "International Offering").
- (B) CHINA INTERNATIONAL CAPITAL CORPORATION HONG KONG SECURITIES LIMITED ("CICC"), CHINA SECURITIES (INTERNATIONAL) CORPORATE FINANCE COMPANY LIMITED ("CSCI"), J.P. MORGAN SECURITIES (FAR EAST) LIMITED ("JPM FE") and BOFA are acting as the joint sponsors of the Global Offering (the "Joint Sponsors"), and CICC, CSCI, J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED ("JPM APAC"), BOFA, GOLDMAN SACHS (ASIA) L.L.C. ("GS"), MORGAN STANLEY ASIA LIMITED ("MS") and UBS AG HONG KONG BRANCH ("UBS")¹ are acting as the overall coordinators of the Global Offering (the "Overall Coordinators").
- (C) The Investor wishes to subscribe for the Investor Shares (as defined below) as part of the International Offering, subject to and on the basis of the terms and conditions set out in this Agreement.

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<sup>&</sup>lt;sup>1</sup> UBS AG HONG KONG BRANCH is incorporated in Switzerland with limited liability.

(D) It is intended that subject to mutual agreement on terms and conditions having been reached, the Overall Coordinators and underwriters (to be named in the International Underwriting Agreement) will enter into an underwriting agreement for the International Offering with the Company to, among others, conditionally underwrite the Investor Shares to be subscribed by the Investor hereunder.

#### IT IS AGREED as follows:

## 1 DEFINITIONS AND INTERPRETATIONS

- 1.1 In this Agreement, including its schedules and recitals, each of the following words and expressions shall, unless the context requires otherwise, have the following meanings:
  - "affiliate" in relation to a particular individual or entity, unless the context otherwise requires, means any individual or entity which directly or indirectly, through one or more intermediaries, controls, or is controlled by, or is under common control with, the individual or entity specified. For the purposes of this definition, the term "control" (including the terms "controlling", "controlled by" and "under common control with") means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a person, whether through the ownership of voting securities, by contract, or otherwise;
  - "AFRC" means the Accounting and Financial Reporting Council of Hong Kong;
  - "Aggregate Investment Amount" means the amount equal to the Offer Price multiplied by the number of Investor Shares;
  - "Approvals" has the meaning given to it in clause 6.2(g);
  - "associate/close associate" shall have the meaning ascribed to such term in the Listing Rules and "associates/close associates" shall be construed accordingly;
  - "Brokerage" means brokerage calculated as 1% of the Aggregate Investment Amount as required by paragraph 7(1) of Fees Rules (as defined under the Listing Rules);
  - "business day" means any day (other than Saturday and Sunday and a public holiday in Hong Kong) on which licensed banks in Hong Kong are generally open to the public in Hong Kong for normal banking business and on which the Stock Exchange is open for the business of dealing in securities;
  - "CCASS" means the Hong Kong Central Clearing and Settlement System established and operated by The Hong Kong Securities Clearing Company Limited;
  - "Closing" means closing of the subscription of the Investor Shares in accordance with the terms and conditions of this Agreement;
  - "CMI(s)" means the capital market intermediary(ies) appointed by the Company for the purpose of the Global Offering and shall have the meaning ascribed to such term in the Code of Conduct for Persons Licensed by or Registered with the SFC;
  - "Companies Ordinance" means the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time;

"Companies (Winding Up and Miscellaneous Provisions) Ordinance" means the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"connected person/core connected person" shall have the meaning ascribed to such term in the Listing Rules and "connected persons/core connected persons" shall be construed accordingly;

"connected relationship" shall have the meaning ascribed to such term and as construed under the CSRC Filing Rules;

"Contracts (Rights of Third Parties) Ordinance" means the Contracts (Rights of Third Parties) Ordinance (Chapter 623 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"controlling shareholder" shall, unless the context otherwise requires, have the meaning ascribed to such term in the Listing Rules and "controlling shareholders" shall be construed accordingly;

"CSRC" means the China Securities Regulatory Commission;

"CSRC Filing Rules" means the Trial Administrative Measures of Overseas Securities Offering and Listing by Domestic Companies (境内企业境外发行证券和上市管理试行办法) and supporting guidelines issued by the CSRC, as amended, supplemented or otherwise modified from time to time;

"Delayed Delivery Date" means, subject to the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become unconditional and not having been terminated, such later date as the Overall Coordinators shall notify the Investor in accordance with clause 4.3;

"dispose of" includes, in respect of any Relevant Shares, directly or indirectly;

- (i) offering, pledging, charging, selling, mortgaging, lending, creating, transferring, assigning or otherwise disposing of any legal or beneficial interest (including by the creation of or any agreement to create or selling or granting or agreeing to sell or grant any option or contract to purchase, subscribe for, lend or otherwise transfer or dispose of or any warrant or right to purchase, subscribe for, lend or otherwise transfer or dispose of, or purchasing or agreeing to purchase any option, contract, warrant or right to sell or creating any encumbrance over or agreeing to create any encumbrance over), either directly or indirectly, conditionally or unconditionally, or creating any third party right of whatever nature over, any legal or beneficial interest in the Relevant Shares or any other securities convertible into or exercisable or exchangeable for such Relevant Shares, or that represent the right to receive, such Relevant Shares, or agreeing or contracting to do so, whether directly or indirectly and whether conditionally or unconditionally; or
- (ii) entering into any swap or other arrangement that transfers to another, in whole or in part, any beneficial ownership of the Relevant Shares or any interest in them, or in any of the economic consequences or incidents of ownership of such Relevant Shares or such other securities or any interest in them; or

- (iii) entering into any other transaction directly or indirectly with the same economic effect as any of the foregoing transactions described in (i) and (ii) above; or
- (iv) agreeing or disclosing or contracting to, or publicly announcing an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise; and "disposal" shall be construed accordingly;

"FINI" shall have the meaning ascribed to such term to in the Listing Rules;

"Global Offering" has the meaning given to it in Recital (A);

"Governmental Authority" means any governmental, inter-governmental, regulatory or administrative commission, board, body, department, authority or agency, or any stock exchange, self-regulatory organization or other non-governmental regulatory authority, or any court, judicial body, tribunal or arbitrator, in each case whether national, central, federal, provincial, state, regional, municipal, local, domestic, foreign or supranational (including without limitation, the Stock Exchange, the SFC and the CSRC);

"Group" means the Company and all of its subsidiaries or, where the context so requires, in respect of the period before the Company became the holding company of its present subsidiaries, the business operated by such subsidiaries or their predecessors (as the case maybe);

"H Share(s)" means the ordinary share(s) in the share capital of the Company with a nominal value of RMB1.00 each, which are to be subscribed for and traded in Hong Kong dollar, and for which an application has been made for listing and permission to trade on the Stock Exchange;

"HK\$" or "Hong Kong dollar" means the lawful currency of Hong Kong;

"Hong Kong" means the Hong Kong Special Administrative Region of the PRC;

"Hong Kong Public Offering" has the meaning given to it in Recital (A);

"Indemnified Parties" has the meaning given to it in clause 6.5, and "Indemnified Party" shall mean any one of them, as the context shall require;

"International Offering" has the meaning given to it in Recital (A);

"International Offering Circular" means the final offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering;

"Investor-related Information" has the meaning given to it in clause 6.2(i);

"Investor Shares" means the number of H Shares to be subscribed for by the Investor in the International Offering in accordance with the terms and conditions herein and as calculated in accordance with Schedule 1 and determined by the Company and the Overall Coordinators;

- "Laws" means all laws, statutes, legislation, ordinances, measures, rules, regulations, guidelines, guidance, decisions, opinions, notices, circulars, directives, requests, orders, judgments, decrees or rulings of any Governmental Authority (including without limitation, the Stock Exchange, the SFC and the CSRC) of all relevant jurisdictions;
- "Levies" means the SFC transaction levy of 0.0027% (or the prevailing transaction levy on the Listing Date), the Stock Exchange trading fee of 0.00565% (or the prevailing trading fee on the Listing Date) and the AFRC transaction levy of 0.00015% (or the prevailing transaction levy on the Listing Date), in each case, of the Aggregate Investment Amount;
- "Listing Date" means the date on which the H Shares are initially listed on the Main Board of the Stock Exchange;
- "Listing Guide" means the Guide for New Listing Applicants as published by the Stock Exchange, as amended, supplemented or otherwise modified from time to time;
- "Listing Rules" means the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, and the listing decisions, guidelines and other requirements of the Stock Exchange, each as amended, supplemented or otherwise modified from time to time;
- "Lock-up Period" has the meaning given to it in clause 5.1;
- "Offer Price" means the final Hong Kong dollar price per Share (exclusive of Brokerage and Levies) at which the H Shares are to be offered or sold pursuant to the Global Offering;
- "Over-allotment Option" has the meaning given to it in the International Offering Circular;
- "Offer Size Adjustment Option" means the option exercisable by the Company pursuant to which the Company may issue and allot additional H Shares at the Offer Price, to cover additional market demand;
- "Parties" means the named parties to this Agreement (including, for the avoidance of doubt, the Joint Sponsors and/or the Overall Coordinators, as the context requires), and "Party" shall mean any one of them, as the context shall require;
- "PRC" means the People's Republic of China, excluding, for purposes of this Agreement only, Hong Kong, Macau Special Administrative Region of the PRC and Taiwan;
- "Preliminary Offering Circular" means the preliminary offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering, as amended, supplemented or otherwise modified from time to time;
- "Professional Investor" has the meaning given to it in Part 1 of Schedule 1 to the SFO;
- "Prospectus" means the final prospectus to be issued in Hong Kong by the Company in connection with the Hong Kong Public Offering;
- "Public Documents" means the Preliminary Offering Circular and the International Offering Circular for the International Offering, the Prospectus to be issued in Hong Kong by the Company for the Hong Kong Public Offering and such other documents and announcements which may be issued by the Company in connection with the Global Offering, each as amended, supplemented or otherwise modified from time to time;

"Regulation S" means Regulation S under the Securities Act;

"Regulators" has the meaning given to it in clause 6.2(i);

"Relevant Shares" means the Investor Shares subscribed for by the Investor pursuant to this Agreement, and any shares or other securities of or interests in the Company which are derived from the Investor Shares pursuant to any rights issue, capitalization issue or other form of capital reorganization (whether such transactions are to be settled in cash or otherwise);

"RMB" or "Renminbi" means Renminbi, the lawful currency of the PRC;

"Securities Act" means the United States Securities Act of 1933, as amended, supplemented or otherwise modified from time to time, and the rules and regulations promulgated thereunder;

"SFC" means The Securities and Futures Commission of Hong Kong;

"SFO" means the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"Stock Exchange" means The Stock Exchange of Hong Kong Limited;

"subsidiary" has the meaning given to it in the Companies Ordinance;

"U.S." and "United States" means the United States of America, its territories and possessions, any state of the United States and the District of Columbia;

"US\$" or "US dollar" means the lawful currency of the United States;

"underwriters" means the Hong Kong underwriters of the Hong Kong Public Offering and the international underwriters of the International Offering; and

"U.S. Person" has the meaning given to it in Regulation S under the Securities Act.

- 1.2 In this Agreement, unless the context otherwise requires:
  - (a) a reference to a "clause", "sub-clause" or "schedule" is a reference to a clause or subclause of or a schedule to this Agreement;
  - (b) the index, clause and schedule headings are inserted for convenience only and shall not affect the construction or interpretation of this Agreement;
  - (c) the recitals and schedules form an integral part of this Agreement and have the same force and effect as if expressly set out in the body of this Agreement and any reference to this Agreement shall include the recitals and schedules;
  - (d) the singular number shall include the plural and vice versa and words importing one gender shall include the other gender;
  - (e) a reference to this Agreement or another instrument includes any variation or replacement of either of them;
  - (f) a reference to a statute, statutory provision, regulation or rule includes a reference:

- (i) to that statute, provision, regulation or rule as from time to time consolidated, amended, supplemented, modified, re-enacted or replaced by any statute or statutory provision;
- (ii) to any repealed statute, statutory provision, regulation or rule which it re-enacts (with or without modification); and
- (iii) to any subordinate legislation made under it;
- (g) references to times of day and dates are, unless otherwise specified, to Hong Kong times and dates, respectively;
- (h) a reference to a "**person**" includes a reference to an individual, a firm, a company, a body corporate, an unincorporated association or an authority, a government, a state or agency of a state, a joint venture, association or partnership (whether or not having separate legal personality);
- references to "include", "includes" and "including" shall be construed so as to mean include without limitation, includes without limitation and including without limitation, respectively; and
- (j) references to any legal term for any action, remedy, method or judicial proceeding, legal document, legal status, court, official or any legal concept or thing in respect of any jurisdiction other than Hong Kong is deemed to include what most nearly approximates in that jurisdiction to the relevant Hong Kong legal term.

## 2 INVESTMENT

- 2.1 Subject to the conditions referred to in clause 3 below being fulfilled (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) and other terms and conditions of this Agreement:
  - (a) the Investor will subscribe for, and the Company will issue, allot and place and the Overall Coordinators will allocate and/or deliver (as the case may be) or cause to be allocated and/or delivered (as the case may be) to the Investor, the Investor Shares at the Offer Price under and as part of the International Offering and through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the relevant portion of the International Offering; and
  - (b) the Investor will pay the Aggregate Investment Amount, the Brokerage and the Levies in respect of the Investor Shares in accordance with clause 4.2.
- 2.2 The Investor may elect by notice in writing served to the Company, the Joint Sponsors and the Overall Coordinators not later than three (3) business days prior to the Listing Date to subscribe for the Investor Shares through a wholly-owned subsidiary of the Investor that is a Professional Investor and is (i) not a U.S. Person; (ii) located outside the United States; and (iii) acquiring the Investor Shares in an offshore transaction in accordance with Regulation S, provided that:

- (a) the Investor shall procure such wholly-owned subsidiary on such date to provide to the Company, the Joint Sponsors and the Overall Coordinators written confirmation that it agrees to be bound by the same agreements, representations, warranties, undertakings, acknowledgements and confirmations given in this Agreement by the Investor, and the agreements, representations, warranties, undertakings, acknowledgements and confirmations given by the Investor in this Agreement shall be deemed to be given by the Investor for itself and on behalf of such wholly-owned subsidiary; and
- (b) the Investor (i) unconditionally and irrevocably guarantees to the Company, the Joint Sponsors and the Overall Coordinators the due and punctual performance and observance by such wholly-owned subsidiary of all its agreements, obligations, undertakings, warranties, representations, indemnities, consents, acknowledgements, confirmations and covenants under this Agreement; and (ii) undertakes to fully and effectively indemnify and keep indemnified on demand each of the Indemnified Parties in accordance with clause 6.5.

The obligations of the Investor under this clause 2.2 constitute direct, primary and unconditional obligations to pay on demand to the Company, the Joint Sponsors or the Overall Coordinators any sum which such wholly-owned subsidiary is liable to pay under this Agreement and to perform promptly on demand any obligation of such wholly-owned subsidiary under this Agreement without requiring the Company, the Joint Sponsors or the Overall Coordinators first to take steps against such wholly-owned subsidiary or any other person. Except where the context otherwise requires, the term Investor shall be construed in this Agreement to include such wholly-owned subsidiary.

- 2.3 The Company and the Overall Coordinators may in their sole discretion determine that delivery of all or a portion of the Investor Shares shall take place on the Delayed Delivery Date in accordance with clause 4.3.
- 2.4 The Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering) will determine, in such manner as they may agree, the Offer Price. The exact number of the Investor Shares will be finally determined by the Company and the Overall Coordinators in accordance with Schedule 1, and such determination will be conclusive and binding on the Investor, save for manifest error.

## 3 CLOSING CONDITIONS

- 3.1 The Investor's obligation under this Agreement to subscribe for, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares pursuant to clause 2.1 are conditional only upon each of the following conditions having been satisfied (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses (a), (b), 3.1(c) and (d) cannot be waived and the conditions under clause (e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) at or prior to the Closing:
  - (a) the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become effective and unconditional (in accordance with their respective original terms or as subsequently waived or varied by agreement of the parties thereto) by no later than the time and date as specified in these

- underwriting agreements, and neither of the aforesaid underwriting agreements having been terminated;
- (b) the Offer Price having been agreed upon between the Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering);
- (c) the Listing Committee of the Stock Exchange having granted the approval for the listing of, and permission to deal in, the H Shares (including the Investor Shares) as well as other applicable waivers and approvals and such approval, permission or waiver having not been revoked prior to the commencement of dealings in the H Shares on the Stock Exchange;
- (d) no Laws shall have been enacted or promulgated by any Governmental Authority which prohibits the consummation of the transactions contemplated in the Global Offering or herein and there shall be no orders or injunctions from a court of competent jurisdiction in effect precluding or prohibiting consummation of such transactions; and
- (e) the representations, warranties, undertakings, acknowledgements and confirmations of the Investor under this Agreement are and will be accurate, true and complete in all respects and not misleading or deceptive and that there is no material breach of this Agreement on the part of the Investor.
- 3.2 If any of the conditions contained in clause 3.1 has not been fulfilled by the Investor or waived by the Company, the Joint Sponsors and the Overall Coordinators (except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) on or before the date that is one hundred and eighty (180) days after the date of this Agreement (or such other date as may be agreed in writing among the Company, the Investor, the Joint Sponsors and the Overall Coordinators), the obligation of the Investor to purchase, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares shall cease and any amount paid by the Investor under this Agreement to any other party will be repaid to the Investor by such other party without interest as soon as commercially practicable and in any event no later than 30 days from the date of termination of this Agreement and this Agreement will terminate and be of no effect and all obligations and liabilities on the part of the Company, the Joint Sponsors and/or the Overall Coordinators shall cease and terminate; provided that termination of this Agreement pursuant to this clause 3.2 shall be without prejudice to the accrued rights or liabilities of any Party to the other Parties in respect of the terms herein at or before such termination. For the avoidance of doubt, nothing in this clause shall be construed as giving the Investor the right to cure any breaches of the representations, warranties, undertakings, acknowledgements and confirmations given by the Investor under this Agreement during the period until the aforementioned date under this clause.
- 3.3 The Investor acknowledges that there can be no guarantee that the Global Offering will be completed or will not be delayed or terminated or that the Offer Price will be within the indicative range set forth in the Public Documents, and no liability of the Company, the Joint Sponsors or the Overall Coordinators to the Investor will arise if the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents. The Investor hereby waives any right (if any) to bring any claim or action

against the Company, the Joint Sponsors and/or the Overall Coordinators or their respective affiliates, directors, officers, supervisors, employees, partners, agents, advisors and representatives on the basis that the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents.

## 4 CLOSING

- 4.1 Subject to clause 3 and this clause 4, the Investor will subscribe for the Investor Shares at the Offer Price pursuant to, and as part of, the International Offering and through the Overall Coordinators (and/or their respective affiliates) in their capacities as representatives of the international underwriters of the relevant portion of the International Offering. Accordingly, the Investor Shares will be subscribed for contemporaneously with the closing of the International Offering, or on the Delayed Delivery Date, at such time and in such manner as shall be determined by the Company and the Overall Coordinators.
- 4.2 Regardless of the time and manner of the delivery of the Investor Shares, the Investor shall make full payment of the Aggregate Investment Amount, together with the related Brokerage and Levies (to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators) by same day value credit at or before 8:00 a.m. (Hong Kong time) on the Listing Date in Hong Kong dollars, by wire transfer in immediately available clear funds without any deduction or set-off to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators in writing no later than one (1) clear business day prior to the Listing Date, which notice shall include, among other things, the payment account details and the total amount payable by the Investor under this Agreement.
- 4.3 If the Company and the Overall Coordinators in their sole discretion determine that delivery of all or any part of the Investor Shares should be made on a date (the "Delayed Delivery Date") later than the Listing Date, the Overall Coordinators shall notify the Investor in writing (i) no later than two (2) business days prior to the Listing Date, the number of Investor Shares which will be deferred in delivery; and (ii) no later than two (2) business days prior to the actual Delayed Delivery Date, the Delayed Delivery Date, provided that the Delayed Delivery Date shall be no later than three (3) business days following the last day on which the Over-allotment Option may be exercised. Such determination by the Company and the Overall Coordinators will be conclusive and binding on the Investor. If the Investor Shares are to be delivered to the Investor on the Delayed Delivery Date, the Investor shall nevertheless pay for the Investor Shares as specified in clause 4.2.
- 4.4 Subject to due payment(s) for the Investor Shares being made in accordance with clause 4.2, delivery of the Investor Shares to the Investor, as the case may be, shall be made through CCASS by depositing the Investor Shares directly into CCASS for credit to such CCASS investor participant account or CCASS stock account as may be notified by the Investor to the Overall Coordinators in writing no later than two (2) business days prior to the Listing Date or the Delayed Delivery Date as determined in accordance with clause 4.3.
- 4.5 Without prejudice to clause 4.3, delivery of the Investor Shares may also be made in any other manner which the Company, the Joint Sponsors, the Overall Coordinators and the Investor may agree in writing, provided that, payment for the Investor Shares shall not be later than 8:00 a.m. (Hong Kong time) on the Listing Date regardless of the time and manner of the delivery of the Investor Shares.

- If payment of the Aggregate Investment Amount and the related Brokerage and Levies (whether in whole or in part) is not received or settled in the time and manner stipulated in this Agreement, the Company, the Joint Sponsors and the Overall Coordinators reserve the right, in their respective absolute discretions, to terminate this Agreement and in such event all obligations and liabilities on the part of the Company, the Joint Sponsors and the Overall Coordinators shall cease and terminate (but without prejudice to any claim which the Company, the Joint Sponsors and the Overall Coordinators may have against the Investor arising out of its failure to comply with its obligations under this Agreement). The Investor shall in any event be fully responsible for and shall indemnify, hold harmless and keep fully indemnified, on an after-tax basis, each of the Indemnified Parties against any loss and damages that they may suffer or incur arising out of or in connection with any failure on the part of the Investor to pay for the Aggregate Investment Amount and the Brokerage and Levies in full in accordance with clause 6.5.
- 4.7 In the event that the requirement under Rule 8.08(3) of the Listing Rules, in which no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, cannot be satisfied, the Joint Sponsors, the Overall Coordinators and the Company shall have the right to adjust the allocation of the number of Investor Shares to be subscribed by the Investor in their sole and absolute discretion to satisfy the requirement under Rule 8.08(3) of the Listing Rules.
- 4.8 None of the Company, the Joint Sponsors, the Overall Coordinators, and their respective affiliates shall be liable (whether jointly or severally) for any failure or delay in the performance of its obligations under this Agreement and each of the Company, or the Joint Sponsors, the Overall Coordinators and their respective affiliates shall be entitled to terminate this Agreement if it is prevented or delayed from performing its obligations under this Agreement as a result of circumstances beyond control of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates (as the case may be), including, but not limited to, acts of God, flood, outbreak or escalations of diseases, epidemics or pandemics including but not limited to avian influenza, severe acute respiratory syndrome, H1N1 influenza, H5N1, MERS, Ebola virus and the COVID-19, declaration of a national, international, regional emergency, disaster, calamity, crisis, economic or comprehensive sanctions, explosion, earthquake, volcanic eruption, severe transport disruption, paralysis in government operation, public disorder, political instability or threat or escalation or outbreak of hostilities, war (whether declared or undeclared), terrorism, fire, riot, rebellion, civil commotion, strike, lockout, other industrial action, general failure of electricity or other supply, aircraft collision, accidental or mechanical or electrical breakdown, technical or computer failure or failure of any money transmission system, embargo, labour dispute and changes in any existing or future Laws, any existing or future act of governmental activity or the like.

## 5 RESTRICTIONS ON THE INVESTOR

5.1 Subject to clause 5.2, the Investor for itself and on behalf of its wholly-owned subsidiary (where the Investor Shares are to be held by such wholly-owned subsidiary) agrees, covenants with and undertakes to the Company, the Joint Sponsors and the Overall Coordinators that without the prior written consent of each of the Company, the Joint Sponsors and the Overall Coordinators, the Investor will not, and will cause its affiliates not to, whether directly or indirectly, at any time during the period commencing from (and inclusive of) the Listing Date and ending on (and inclusive of) the date falling six (6) months after the Listing Date (the "Lock-up Period"), directly or indirectly, (i) dispose of, in any way, any Relevant Shares or any interest in any company or entity holding any Relevant Shares, including any security that

is convertible, exchangeable, exercisable or represents a right to receive the above securities, or agrees, enters into an agreement or publicly announces an intention to enter into such a transaction; (ii) allow itself to undergo a change of control (as defined in The Codes on Takeovers and Mergers and Share Buy-backs promulgated by the SFC) at the level of its ultimate beneficial owner; (iii) enter into any transactions directly or indirectly with the same economic effect as any aforesaid transaction; or (iv) agree or contract to, or publicly announce an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise. In the event of a disposal of any Relevant Shares at any time after the Lock-up Period, the Investor will notify the Company, the Joint Sponsors and the Overall Coordinators in writing promptly prior to the proposed disposal and will ensure that (a) such disposal will comply with all applicable Laws; (b) the Investor will use its best endeavors to ensure that the disposal will not create a disorderly and false market in the H Shares; (c) the Investor will not enter into any such transaction with a person who engages directly or indirectly in a business that competes or is likely to compete with the business of the Company or with any other entity that is a holding company, subsidiary or associate of such person without the prior written consent of each of the Company, the Joint Sponsors and the Overall Coordinators.

- 5.2 Nothing contained in clause 5.1 shall prevent the Investor from transferring all or part of the Relevant Shares to any wholly-owned subsidiary of the Investor, provided that, in all cases:
  - (a) prior to such transfer, such wholly-owned subsidiary gives a written undertaking (addressed to and in favor of the Company, the Joint Sponsors and the Overall Coordinators in terms satisfactory to them) agreeing to, and the Investor undertakes to procure that such wholly-owned subsidiary will, be bound by the Investor's obligations under this Agreement, including the restrictions in this clause 5 imposed on the Investor, as if such wholly-owned subsidiary were itself subject to such obligations and restrictions;
  - (b) such wholly-owned subsidiary shall be deemed to have given the same acknowledgements, confirmations, undertakings, representations and warranties as provided in clause 6;
  - (c) the Investor and such wholly-owned subsidiary of the Investor shall be treated as being the Investor in respect of all the Relevant Shares held by them and shall jointly and severally bear all liabilities and obligations imposed by this Agreement;
  - (d) if at any time prior to expiration of the Lock-up Period, such wholly-owned subsidiary ceases or will cease to be a wholly-owned subsidiary of the Investor, it shall (and the Investor shall procure that such subsidiary shall) immediately, and in any event before ceasing to be a wholly-owned subsidiary of the Investor, fully and effectively transfer the Relevant Shares it holds to the Investor or another wholly-owned subsidiary of the Investor, which shall give or be procured by the Investor to give a written undertaking (addressed to and in favor of the Company, the Joint Sponsors and the Overall Coordinators in terms satisfactory to them) agreeing to, and the Investor undertakes to procure that such wholly-owned subsidiary will, be bound by the Investor's obligations under this Agreement, including the restrictions in this clause 5 imposed on the Investor and gives the same acknowledgements, confirmations, undertakings, representations

- and warranties hereunder, as if such wholly-owned subsidiary were itself subject to such obligations and restrictions and shall jointly and severally bear all liabilities and obligations imposed by this Agreement; and
- (e) such wholly-owned subsidiary is and will be (i) not a U.S. Person; (ii) located outside the United States; (iii) and acquiring the Relevant Shares in an offshore transaction in reliance on Regulation S.
- 5.3 The Investor agrees and undertakes that, except with the prior written consent of the Company, the Joint Sponsors and the Overall Coordinators, the aggregate holding (direct and indirect) of the Investor and its close associates in the total issued share capital of the Company shall be less than 10% (or such other percentage as provided in the Listing Rules from time to time for the definition of "substantial shareholder") of the Company's entire issued share capital at all times and it would not become a core connected person of the Company within the meaning of the Listing Rules during the period of 12 months following the Listing Date and, further, that the aggregate holding (direct and indirect) of the Investor and its close associates (as defined under the Listing Rules) in the total issued share capital of the Company shall not be such as to cause the total securities of the Company held by the public (as contemplated in the Listing Rules and interpreted by the Stock Exchange, including but not limited to Rule 8.08) to fall below the required percentage set out in Rule 8.08 of the Listing Rules or such other percentage as may be approved by the Stock Exchange and applicable to the Company from time to time. The Investor agrees to notify the Company, the Joint Sponsors and the Overall Coordinators if it comes to its attention of any of the abovementioned situations.
- The Investor agrees that the Investor's holding of the Company's share capital is on a proprietary investment basis, and to, upon reasonable request by the Company, the Joint Sponsors and/or the Overall Coordinators, provide reasonable evidence to the Company, the Joint Sponsors and the Overall Coordinators showing that the Investor's holding of the Company's share capital is on a proprietary investment basis. The Investor shall not, and shall procure that none of its controlling shareholder(s), associates and their respective beneficial owners shall, apply for or place an order through the book building process for H Shares in the Global Offering (other than the Investor Shares) or make an application for H Shares in the Hong Kong Public Offering.
- 5.5 The Investor and its affiliates, associates, directors, officers, employees, agents or representatives shall not accept or enter into any arrangement or agreement, including any side letter, which is inconsistent with, or in contravention of, the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide or other written guidance published by the Hong Kong regulators) with the Company, the largest shareholder of the Company, any other member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents.

## 6 ACKNOWLEDGEMENTS, REPRESENTATIONS, UNDERTAKINGS AND WARRANTIES

- 6.1 The Investor acknowledges, represents, undertakes, warrants, agrees and confirms to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, agents, advisors, associates, partners and representatives makes no representation and gives no warranty or

undertaking or guarantee that the Global Offering will proceed or be completed (within any particular time period or at all) or that the Offer Price will be within the indicative range set forth in the Public Documents, and will be under no liability whatsoever to the Investor in the event that the Global Offering is delayed, does not proceed or is not completed for any reason, or if the Offer Price is not within the indicative range set forth in the Public Documents;

- (b) this Agreement, the background information of the Investor and the relationship and arrangements between the Parties contemplated by this Agreement will be required to be disclosed in the Public Documents and other marketing and roadshow materials for the Global Offering and that the Investor will be referred to in the Public Documents and such other marketing and roadshow materials and announcements and, specifically, this Agreement will be a material contract required to be filed with regulatory authorities in Hong Kong and made available on display to the public in connection with the Global Offering or otherwise pursuant to the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules;
- (c) the information in relation to the Investor as required to be submitted to the Stock Exchange under the Listing Rules or on FINI will be shared with the Company, the Stock Exchange, SFC and such other Governmental Authority as necessary and will be included in a consolidated placee list which will be disclosed on FINI to the Overall Coordinators involved in the Global Offering, and all such information is true, complete and accurate in all respects and is not misleading;
- (d) the Offer Price is to be determined solely and exclusively in accordance with the terms and conditions of the Global Offering and the Investor shall not have any right to raise any objection thereto;
- (e) the Investor Shares will be subscribed for by the Investor through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the International Offering;
- (f) the Investor will accept the Investor Shares on and subject to the terms and conditions of the memorandum and articles of association or other constituent or constitutional documents of the Company and this Agreement;
- (g) the number of Investor Shares may be affected by re-allocation of Shares between the International Offering and the Hong Kong Public Offering pursuant to Practice Note 18 of the Listing Rules or Chapter 4.14 of the Listing Guide or such other percentage as may be approved by the Stock Exchange and applicable to the Company from time to time;
- (h) the Joint Sponsors, the Overall Coordinators and the Company can adjust the allocation of the number of Investor Shares in their sole and absolute discretion for the purpose of satisfying Rule 8.08(3) of the Listing Rules which provide that no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, the minimum public float requirement under Rule 8.08(1)(a) of the Listing Rules or as otherwise approved by the Stock Exchange;
- (i) at or around the time of entering into this Agreement or at any time hereafter but before the closing of the International Offering, the Company, the Joint Sponsors and/or the

Overall Coordinators have entered into, or may and/or propose to enter into, agreements for similar investments with one or more other investors as part of the International Offering;

- (j) none of the Company, the Joint Sponsors, the Overall Coordinators nor any of their respective subsidiaries, affiliates, agents, directors, officers, supervisors, employees, partners or representatives nor any other party involved in the Global Offering assumes any responsibility for any tax, legal, currency, economic or other consequences of the acquisition of, or in relation to any dealings in, the Investor Shares;
- (k) the Investor Shares have not been and will not be registered under the Securities Act or the securities law of any state or other jurisdiction of the United States and may not be offered, resold, pledged or otherwise transferred directly or indirectly in the United States except pursuant to an effective registration statement or an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act, or in any other jurisdiction or for the account or benefit of any persons in any other jurisdictions except as allowed by applicable Laws of such jurisdiction;
- (l) [Reserved];
- (m) it understands and agrees that transfer of the Investor Shares may only be made outside the United States in an "offshore transaction" (as defined in Regulation S) in accordance with Regulation S and in each case, in accordance with any applicable securities laws of any state of the United States and any other jurisdictions, and any share certificate(s) representing the Investor Shares shall bear a legend substantially to such effect;
- (n) it understands that none of the Company, the Joint Sponsors, the Overall Coordinators or any of the international underwriters of the International Offering has made any representation as to the availability of any available exemption under the Securities Act for the subsequent reoffer, resale, pledge or transfer of the Investor Shares;
- (o) except as provided for under clause 5.2, to the extent any of the Investor Shares are held by a subsidiary, the Investor shall procure that this subsidiary remains a wholly-owned subsidiary of the Investor and continues to adhere to and abide by the terms and conditions hereunder for so long as such subsidiary continues to hold any of the Investor Shares before the expiration of the Lock- up Period;
- (p) the Investor irrevocably waives to the fullest extent permitted by applicable Laws, any claims it may have against any of the Joint Sponsors, the Overall Coordinators, the underwriters and the Company, their respective affiliates, directors, officers, supervisors, employees, advisors and representatives arising out of or in connection with this Agreement and the Global Offering;
- (q) it has received (and may in the future receive) information that may constitute material, non-public information and/or inside information as defined in the SFO in connection with the Investor's investment in (and holding of) the Investor Shares, and it shall: (i) not disclose such information to any person other than to its affiliates, subsidiaries, directors, officers, employees, advisors and representatives (the "Authorized Recipients") on a strictly need-to-know basis for the sole purpose of evaluating its investment in the Investor Shares or otherwise required by Laws, until such information

becomes public information through no fault on the part of the Investor or any of its Authorized Recipients; (ii) use its best efforts to ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(q)) do not disclose such information to any person other than to other Authorized Recipients on a strictly need-to-know basis; and (iii) not and will ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(q)) do not purchase, sell or trade or alternatively, deal, directly or indirectly, in the H Shares or other securities or derivatives of the Company or its affiliates or associates in a manner that could result in any violation of the securities laws (including any insider trading provisions) of the United States, Hong Kong, the PRC or any other applicable jurisdiction relevant to such dealing;

- (r) the information contained in this Agreement, the draft Prospectus and the draft Preliminary Offering Circulars provided to the Investor and/or its representatives on a confidential basis and any other material which may have been provided (whether in writing or verbally) to the Investor and/or its representatives on a confidential basis may not be reproduced, disclosed, circulated or disseminated to any other person and such information and materials so provided are subject to change, updating, amendment and completion, and should not be relied upon by the Investor in determining whether to invest in the Investor Shares. For the avoidance of doubt:
  - (i) neither the draft Prospectus nor the draft Preliminary Offering Circular nor any other materials which may have been provided to the Investor and/or its representatives constitutes an invitation or offer or the solicitation to acquire, purchase or subscribe for any securities in any jurisdiction where such offer, solicitation or sale is not permitted and nothing contained in either the draft Prospectus or the draft Preliminary Offering Circular or any other materials which may have been provided (whether in writing or verbally) to the Investor and/or its representatives shall form the basis of any contract or commitment whatsoever;
  - (ii) no offers of, or invitations to subscribe for, acquire or purchase, any H Shares or other securities shall be made or received on the basis of the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) to the Investor and/or its representatives; and
  - (iii) the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) or furnished to the Investor, may be subject to further amendments subsequent to the entering into this Agreement and should not be relied upon by the Investor in determining whether to invest in the Investor Shares and the Investor hereby consents to such amendments (if any) and waives its rights in connection with such amendments (if any);
- (s) this Agreement does not, collectively or separately, constitute an offer of securities for sale in the United States or any other jurisdictions in which such an offer would be unlawful;
- (t) neither the Investor nor any of its affiliates nor any person acting on its or their behalf has engaged or will engage in any directed selling efforts (within the meaning of

Regulation S) with respect to the Investor Shares or any form of general solicitation or general advertising (as defined in Regulation D under the Securities Act) or in any manner involving a public offering (as defined in Section 4(2) of the Securities Act) made with respect to the Investor Shares;

- (u) it has been furnished with all information it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares and has been given the opportunity to ask questions and receive answers from the Company, the Joint Sponsors or the Overall Coordinators concerning the Company, the Investor Shares or other related matters it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares, and that the Company has made available to the Investor or its agents all documents and information in relation to an investment in the Investor Shares required by or on behalf of the Investor;
- (v) in making its investment decision, the Investor has relied and will rely only on information provided in the International Offering Circular issued by the Company and not on any other information (whether prepared by the Company, the Joint Sponsors, the Overall Coordinators or their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates or otherwise) which may have been furnished to the Investor by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators (including their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates) on or before the date hereof, and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates makes any representation and gives any warranty or undertaking as to the accuracy or completeness of any such information or materials not contained in the International Offering Circular and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and their affiliates has or will have any liability to the Investor or its directors, officers, employees, advisors, agents, representatives, associates, partners and affiliates resulting from its use of or reliance on such information or materials, or otherwise for any information not contained in the International Offering Circular;
- (w) none of the Joint Sponsors, the Overall Coordinators, the underwriters and their respective directors, officers, employees, subsidiaries, agents, associates, affiliates, representatives, partners and advisors has made any warranty, representation or recommendation to it as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, research and development, operations, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith; and except as provided in the final International Offering Circular, none of the Company and its directors, officers, supervisors, employees, subsidiaries, agents, associates, affiliates, representatives and advisors has made any warranty, representation or recommendation to the Investor as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, operations, research and development, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith;

- (x) the Investor will comply with all restrictions (if any) applicable to it from time to time under this Agreement, the Listing Rules and any applicable Laws on the disposal by it (directly or indirectly), of any of the Relevant Shares in respect of which it is or will be (directly or indirectly) or is shown by the Prospectus to be the beneficial owner;
- (y) it has conducted its own investigation with respect to the Company, the Group, and the Investor Shares and the terms of the subscription of the Investor Shares provided in this Agreement, and has obtained its own independent advice (including tax, regulatory, financial, accounting, legal, currency and otherwise) to the extent it considers necessary or appropriate or otherwise has satisfied itself concerning, including the tax, regulatory, financial, accounting, legal, currency and otherwise related to the investment in the Investor Shares and as to the suitability thereof for the Investor, and has not relied, and will not be entitled to rely, on any advice (including tax, regulatory, financial, accounting, legal, currency and otherwise), due diligence review or investigation or other advice or comfort obtained or conducted (as the case may be) by or on behalf of the Company or any of the Joint Sponsors, the Overall Coordinators or the underwriters in connection with the Global Offering and none of the Company, the Joint Sponsors, the Overall Coordinators or their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives takes any responsibility as to any tax, regulatory, financial, accounting, legal, currency or other economic or other consequences of the subscription of the Investor Shares by the Investor or in relation to any dealings in the Investor Shares;
- (z) it understands that no public market now exists for the Investor Shares, and that the Company, the Joint Sponsors and the Overall Coordinators have made no assurances that a public or active market will ever exist for the Investor Shares;
- (aa) in the event that the Global Offering is delayed or terminated or is not completed for any reason, no liabilities of the Company, the Joint Sponsors, the Overall Coordinators or any of their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives to the Investor or its subsidiaries will arise;
- (bb) the Company, the Overall Coordinators will have absolute discretion to change or adjust (i) the number of H Shares to be issued under the Global Offering; (ii) the number of H Shares to be issued under the Hong Kong Public Offering and the International Offering, respectively; and (iii) other adjustment or re-allocation of H Shares being offered, the indicative offer price range set forth in the Public Documents and the Offer Price as may be approved by the Stock Exchange and in compliance with applicable Laws;
- (cc) any trading in the H Shares is subject to compliance with applicable laws and regulations, including the restrictions on dealing in shares under the SFO, the Listing Rules, the Securities Act and any other applicable laws, regulations or relevant rules of any competent securities exchange;
- (dd) any offer, sale, pledge or other transfer made other than in compliance with the restrictions in this Agreement will not be recognized by the Company in respect of the Relevant Shares; and

- (ee) the Investor has agreed that the payment for the Aggregate Investment Amount and the related Brokerage and Levies shall be made by 8:00 a.m. (Hong Kong time) on the Listing Date or such other date as agreed in accordance with clause 4.5.
- 6.2 The Investor further acknowledges, represents, warrants and undertakes to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) it has been duly incorporated and is validly existing under the Laws of its place of incorporation and that there has been no petition filed, order made or effective resolution passed for its bankruptcy, liquidation or winding up;
  - (b) it is qualified to receive and use the information under this Agreement (including, among others, this Agreement, the draft Prospectus and the draft Preliminary Offering Circular), which would not be contrary to all Laws applicable to the Investor or would require any registration or licensing within the jurisdiction that the Investor is in;
  - (c) it has the legal right and authority to own, use, lease and operate its assets and to conduct its business in the manner presently conducted;
  - (d) it has full power, authority and capacity, and has taken all actions (including obtaining all necessary consents, approvals and authorizations from any governmental and regulatory bodies or third parties) required to execute and deliver this Agreement, enter into and carry out the transactions as contemplated in this Agreement and perform its obligations under this Agreement;
  - (e) this Agreement has been duly authorized, executed and delivered by the Investor and constitutes a legal, valid and binding obligation of the Investor enforceable against it in accordance with the terms of this Agreement;
  - (f) it has taken, and will during the term of this Agreement, take all necessary steps to perform its obligations under this Agreement and to give effect to this Agreement and the transactions contemplated in this Agreement and to comply with all relevant Laws;
  - (g) all consents, approvals, authorizations, permissions and registrations (the "Approvals") under any relevant Laws applicable to the Investor and required to be obtained by the Investor in connection with the subscription for the Investor Shares under this Agreement have been obtained and are in full force and effect and are not invalidated, revoked, withdrawn or set aside and none of the Approvals is subject to any condition precedent which has not been fulfilled or performed. All Approvals have not been withdrawn as at the date of this Agreement, nor is the Investor aware of any facts or circumstances which may render the Approvals to be invalidated, withdrawn or set aside. The Investor further agrees and undertakes to promptly notify the Company, the Joint Sponsors and the Overall Coordinators in writing if any of the Approvals ceases to be in full force and effect or is invalidated, revoked, withdrawn or set aside for any reason;
  - (h) the execution and delivery of this Agreement by the Investor, and its performance of this Agreement and the subscription for or acquisition of (as the case may be) the Investor Shares will not contravene or result in a contravention by the Investor of (i) the memorandum and articles of association or other constituent or constitutional documents of the Investor or (ii) the Laws of any jurisdiction to which the Investor is

subject in respect of the transactions contemplated under this Agreement or which may otherwise be applicable to the Investor in connection with the Investor's subscription for or acquisition of (as the case may be) the Investor Shares or (iii) any agreement or other instrument binding upon the Investor or (iv) any judgment, order or decree of any Governmental Authority having jurisdiction over the Investor;

- (i) it has complied and will comply with all applicable Laws in all jurisdictions relevant to the subscription for the Investor Shares, including to provide information, or cause or procure to information be provided, either directly or indirectly through the Company, the Joint Sponsors and/or the Overall Coordinators, to the Stock Exchange, the SFC, the CSRC and/or any other governmental, public, monetary or regulatory authorities or bodies or securities exchange (collectively, the "Regulators"), and agrees and consents to the disclosure of, such information, in each case, as may be required by applicable Laws or requested by any of the Regulators from time to time (including, without limitation, (i) identity information of the Investor and its ultimate beneficial owner(s) and/or the person(s) ultimately responsible for the giving of the instruction relating to the subscription for the Investor Shares (including, without limitation, their respective names and places of incorporation); (ii) the transactions contemplated hereunder (including, without limitation, the details of subscription for the Investor Shares, the number of the Investor Shares, the Aggregate Investment Amount, and the lock-up restrictions under this Agreement); (iii) any swap arrangement or other financial or investment product involving the Investor Shares and the details thereof (including, without limitation, the identity information of the subscriber and its ultimate beneficial owner and the provider of such swap arrangement or other financial or investment product); and/or (iv) any connected relationship between the Investor or its beneficial owner(s) and associates on one hand and the Company and any of its shareholders on the other hand) (collectively, the "Investorrelated Information") within the time as requested by any of the Regulators. The Investor further authorizes each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, advisors and representatives to disclose any Investor-related Information to such Regulators and/or in any Public Document or other announcement or document as required under the Listing Rules or applicable Laws or as requested by any relevant Regulators;
- (j) the Investor has such knowledge and experience in financial and business matters that (i) it is capable of evaluating the merits and risks of the prospective investment in the Investor Shares; (ii) it is capable of bearing the economic risks of such investment, including a complete loss of the investment in the Investor Shares; (iii) it has received all the information it considers necessary or appropriate for deciding whether to invest in the Investor Shares; and (iv) it is experienced in transactions of investing in securities of companies in a similar stage of development; its ordinary business is to buy or sell shares or debentures or it is a Professional Investor and by entering into this Agreement, it is not a client of any of the Joint Sponsors or the Overall Coordinators, the CMIs or the underwriters in connection with the transactions contemplated thereunder;
- (k) it is subscribing for the Investor Shares as principal for its own account and for investment purposes and on a proprietary investment basis without a view to making distribution of any of the Investor Shares subscribed by it hereunder, and the Investor

- is not entitled to nominate any person to be a director or officer or supervisor of the Company;
- (l) the Investor is subscribing for the Investor Shares outside the United States in an "offshore transaction" within the meaning of Regulation S and it is not a U.S. Person;
- (m) the Investor is subscribing for the Investor Shares in a transaction exempt from, or not subject to, registration requirements under the Securities Act;
- (n) the Investor and the Investor's beneficial owner(s) and/or associates (i) are third parties independent of the Company; (ii) are not connected persons (as defined in the Listing Rules) or associates thereof of the Company and the Investor's subscription for the Investor Shares will not result in the Investor and its beneficial owner(s) becoming connected persons (as defined in the Listing Rules) of the Company notwithstanding any relationship between the Investor and any other party or parties which may be entering into (or have entered into) any other agreement or agreements referred to in this Agreement and will, immediately after completion of this Agreement, be independent of and not be acting in concert with (as defined in the Code on Takeovers and Mergers and Share Buy-backs promulgated by the SFC), any connected persons in relation to the control of the Company; (iii) have the financial capacity to meet all obligations arising under this Agreement; (iv) are not, directly or indirectly, financed, funded or backed by (a) any core connected person (as defined in the Listing Rules) of the Company or (b) the Company, any of the directors, supervisors, chief executive, largest shareholder, substantial shareholder(s) or existing shareholder(s) of the Company or any of its subsidiaries, or a close associate (as defined in the Listing Rules) of any of the them, and are not accustomed to take and have not taken any instructions from any such persons in relation to the acquisition, disposal, voting or other disposition of securities of the Company; and (v) have no connected relationship with the Company or any of its shareholders, unless otherwise disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing;
- (o) the Investor will subscribe for the Investor Shares through funds managed by it and it has not obtained and does not intend to obtain a loan or other form of financing to meet its payment obligations under this Agreement;
- (p) each of the Investor, its beneficial owner(s) and/or associates is not a "connected client" of any of the Joint Sponsors, the Overall Coordinators, the bookrunner(s), the lead manager(s), the CMIs, the underwriters of the Global Offering, the lead broker or any distributors. The terms "connected client", "lead broker" and "distributor" shall have the meanings ascribed to them in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;
- (q) the Investor's account is not managed by the relevant exchange participant (as defined in the Listing Rules) in pursuance of a discretionary managed portfolio agreement. The term "discretionary managed portfolio" shall have the meaning ascribed to it in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;
- (r) neither the Investor, its beneficial owner(s) nor its associates is a director (including as a director within the preceding 12 months), supervisor of the Company or its associates or a nominee of any of the foregoing;

- (s) save as previously notified to the Joint Sponsors and the Overall Coordinators in writing, neither the Investor nor its beneficial owner(s) fall within (a) any of the placee categories (other than "cornerstone investor") as set out in the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface or the Listing Rules in relation to placees; or (b) any of the groups of placees that would be required under the Listing Rules (including but not limited to Rule 12.08A of the Listing Rules) to be identified in the Company's allotment results announcement;
- (t) the Investor has not entered and will not enter into any contractual arrangement with any "distributor" (as defined in Regulation S) with respect to the distribution of the H Shares, except with its affiliates or with the prior written consent of the Company;
- (u) the subscription for the Investor Shares will comply with the provisions of Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules and the applicable paragraphs of Chapter 4.15 of the Listing Guide;
- (v) the aggregate holding (directly and indirectly) of the Investor and its close associates (as defined in the Listing Rules) in the total issued share capital of the Company shall not be such as to cause the total securities of the Company held by the public (having the meaning under the Listing Rules) to fall below the percentage required by Rule 8.08 of the Listing Rules or as otherwise approved by the Stock Exchange;
- (w) none of the Investor, its beneficial owner(s) and/or associates is subscribing for the Investor Shares under this Agreement with any financing (direct or indirect) by any connected person of the Company, by any one of the Joint Sponsors, the Overall Coordinators, or by any one of the underwriters of the Global Offering; the Investor and each of its associates, if any, is independent of, and not connected with, the other investors who have participated or will participate in the Global Offering and any of their associates;
- (x) no agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) has been or shall be entered into or made between the Investor or its affiliates, directors, officers, employees or agents on the one hand and the Company or its largest shareholder, any member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents on the other hand;
- (y) except as provided for in this Agreement, the Investor has not entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares;
- (z) save as previously disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing, the Investor, its beneficial owner(s) and/or associates have not entered and will not enter into any swap arrangement or other financial or investment product involving the Investor Shares; and
- (aa) neither the Investor nor any of its controlling shareholder(s), associates and beneficial owners has applied for or placed an order through the book building process for any H Shares in the Global Offering other than pursuant to this Agreement.

- 6.3 The Investor represents and warrants to the Company, the Joint Sponsors and the Overall Coordinators that the description set out in Schedule 2 in relation to it and the group of companies of which it is a member and all Investor-related Information provided to and/or as requested by the Regulators and/or any of the Company, the Joint Sponsors and the Overall Coordinators and their respective affiliates is true, complete and accurate in all respects and is not misleading. Without prejudice to the provisions of clause 6.1(b), the Investor irrevocably consents to the reference to and inclusion of its name and all or part of the description of this Agreement (including the description set out in Schedule 2) in the Public Documents, marketing and roadshow materials and such other announcements or displayed documents which may be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering, insofar as necessary in the sole opinion of the Company, the Joint Sponsors and the Overall Coordinators. The Investor undertakes to provide as soon as possible such further information and/or supporting documentation relating to it, its ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters which may reasonably be requested by the Company, the Joint Sponsors and/or the Overall Coordinators to ensure their compliance with applicable Laws and/or companies or securities registration and/or the requests of competent Regulators including but not limited to the Stock Exchange, the SFC and the CSRC. The Investor hereby agrees that after reviewing the description in relation to it and the group of companies of which it is a member to be included in such drafts of the Public Documents and other marketing materials relating to the Global Offering from time to time provided to the Investor and making such amendments as may be reasonably required by the Investor (if any), the Investor shall be deemed to warrant that such description in relation to it and the group of companies of which it is a member is true, accurate and complete in all respects and is not misleading or deceptive.
- 6.4 The Investor understands that the representations, warranties, undertakings, acknowledgements and confirmations in clauses 6.1 and 6.2 are required in connection with Hong Kong Laws and the securities laws of the United States, amongst others. The Investor acknowledges that the Company, the Joint Sponsors, the Overall Coordinators, the underwriters, and their respective subsidiaries, agents, affiliates and advisors, and others will rely upon the truth, completeness and accuracy of the Investor's warranties, undertakings, representations, acknowledgements and confirmations set forth herein, and it agrees to notify the Company, the Joint Sponsors and the Overall Coordinators promptly in writing if any of the warranties, undertakings, representations, acknowledgements or confirmations herein ceases to be true, accurate and complete or becomes misleading or deceptive in any respect.
- The Investor agrees and undertakes that the Investor will on demand fully and effectively indemnify and hold harmless, on an after tax basis, each of the Company, the Joint Sponsors, the Overall Coordinators and the underwriters of the Global Offering, each on its own behalf and on trust for their respective affiliates, any person who controls it within the meaning of the Securities Act as well as their respective officers, directors, supervisors, employees, staff, associates, partners, agents and representatives (collectively, the "Indemnified Parties"), against any and all losses, costs, expenses, claims, actions, liabilities, proceedings or damages which may be made or established against such Indemnified Party in connection with the subscription of the Investor Shares, the Investor Shares or this Agreement in any manner whatsoever, including a breach or an alleged breach of this Agreement or any act or omission or alleged act or omission hereunder, by or caused by the Investor or its officers, directors, employees, staff, affiliates, agents, representatives, associates or partners, and against any and all costs, charges, losses or expenses which any Indemnified Party may suffer or incur in

- connection with or disputing or defending any such claim, action or proceedings on the grounds of or otherwise arising out of or in connection therewith.
- 6.6 Each of the acknowledgements, confirmations, representations, warranties and undertakings given by the Investor under clauses 6.1, 6.2, 6.3, 6.4 and 6.5 (as the case may be) shall be construed as a separate acknowledgement, confirmation, representation, warranty or undertaking and shall be deemed to be repeated on the Listing Date and, if applicable, the Delayed Delivery Date.
- 6.7 The Company represents, warrants and undertakes that:
  - (a) it has been duly incorporated and is validly existing under the laws of the PRC;
  - (b) it has full power, authority and capacity, and has taken all actions required to enter into and perform its obligations under this Agreement and this Agreement, when executed, will constitute its legal, valid and binding obligations;
  - (c) subject to full payment and the Lock-up Period provided under clause 5.1, the Investor Shares will, when delivered to the Investor in accordance with clause 4.4, be fully paid-up, freely transferable and free from all options, liens, charges, mortgages, pledges, claims, equities, encumbrances and other third-party rights and shall rank pari passu with the H Shares then in issue and to be listed on the Stock Exchange;
  - (d) none of the Company and its largest shareholder, any member of the Group and their respective affiliates, directors, officers, supervisors, employees and agents have entered into any agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) with any of the Investor or its affiliates, directors, supervisors, officers, employees, agents or representatives; and
  - (e) except as provided for in this Agreement, neither the Company or any member of the Group nor any of their respective affiliates, directors, officers, supervisors, employees, agents or representatives has entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares.
- 6.8 The Company acknowledges, confirms and agrees that the Investor will be relying on information contained in the International Offering Circular and that the Investor shall have the same rights in respect of the International Offering Circular as other investors purchasing H Shares in the International Offering.

## 7 TERMINATION

- 7.1 This Agreement may be terminated:
  - (a) in accordance with clauses 3.2, 4.6 or 4.8;
  - (b) solely by (i) the Company or (ii) the Joint Sponsors and the Overall Coordinators acting jointly, in the event that there is a material breach of this Agreement on the part of the Investor (or the wholly-owned subsidiary of the Investor in the case of transfer of Investor Shares pursuant to clause 5.2) (including a material breach of the

representations, warranties, undertakings, acknowledgements and confirmations by the Investor under this Agreement) on or before the closing of the International Offering or, if applicable, the Delayed Delivery Date (notwithstanding any provision to the contrary to this Agreement); or

- (c) with the written consent of the Investor, the Company, the Joint Sponsors and the Overall Coordinators.
- 7.2 Without prejudice to clause 7.3, in the event that this Agreement is terminated in accordance with clause 7.1, the Company, the Joint Sponsors and the Overall Coordinators shall not be bound to proceed with their respective obligations under this Agreement (except for the confidentiality obligation under clause 8.1 set forth below) and the rights and liabilities of the Investor, the Company, the Joint Sponsors and the Overall Coordinators hereunder (except for the rights under clause 11 set forth below) shall cease and none of the Investor, the Company, the Joint Sponsors and the Overall Coordinators shall have any claim against any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (as applicable) without prejudice to the accrued rights or liabilities of any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (as applicable) in respect of the terms herein at or before such termination.
- 7.3 Notwithstanding the above, clause 6.5 and the indemnities given by the Investor herein, together with clauses 11, 12 and 13 shall survive notwithstanding the termination of this Agreement.

## 8 ANNOUNCEMENTS AND CONFIDENTIALITY

- 8.1 Save as otherwise provided in this Agreement and the non-disclosure agreement entered into by the Investor, none of the Parties shall disclose any information concerning this Agreement or the transactions contemplated herein or any other arrangement involving the Company, the Joint Sponsors, the Overall Coordinators, and the Investor without the prior written consent of the other Parties. Notwithstanding the foregoing, this Agreement may be disclosed by any Party:
  - (a) to the Stock Exchange, the SFC, the CSRC and/or other Regulators to which the Company, the Joint Sponsors and/or the Overall Coordinators is subject, and the background of the Investor and its relationship between the Company and the Investor may be described in the Public Documents to be issued by or on behalf of the Company and marketing, roadshow materials and other announcements or displayed documents to be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering;
  - (b) to any of the Joint Sponsors and Overall Coordinators and to the legal and financial advisors, auditors, and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Parties, the Joint Sponsors and the Overall Coordinators provided that such Party shall (i) procure that each such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party is made aware and complies with all the confidentiality obligations set forth herein and (ii) remain responsible for any breach of such confidential obligations by such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party; and

- (c) otherwise by any Party as may be required by any applicable Law, any Governmental Authority or body with jurisdiction over such Party (including the Stock Exchange, the SFC, and the CSRC) or stock exchange rules (including submitting this Agreement as a material contract to the Hong Kong Companies Registry for registration and making it available on display to the public in accordance with the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules) or any binding judgment, order or requirement of any competent Governmental Authority.
- 8.2 No other reference or disclosure shall be made regarding this Agreement or any ancillary matters hereto by the Investor, except where the Investor shall have consulted the Company, the Joint Sponsors and the Overall Coordinators in advance to seek their prior written consent as to the principle, form and content of such disclosure.
- 8.3 The Company shall use its reasonable endeavors to provide for review by the Investor of any statement in any of the Public Documents which relates to this Agreement, the relationship between the Company and the Investor and the general background information on the Investor prior to publication. The Investor shall cooperate with the Company, the Joint Sponsors and the Overall Coordinators to ensure that all references to it in such Public Documents are true, complete, accurate and not misleading or deceptive and that no material information about it is omitted from the Public Documents, and shall provide any comments and verification documents promptly to the Company, the Joint Sponsors and the Overall Coordinators and their respective counsels.
- 8.4 The Investor undertakes promptly to provide all assistance reasonably required in connection with the preparation of any disclosure required to be made as referred to in clause 8.1 (including providing such further information and/or supporting documentation relating to it, its background information, its relationship with the Company, its ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters referred thereto which may reasonably be required by the Company, the Joint Sponsors or the Overall Coordinators) to (i) update the description of the Investor in the Public Documents subsequent to the date of this Agreement and to verify such references, and (ii) enable the Company, the Joint Sponsors and/or the Overall Coordinators to comply with applicable companies or securities registration and/or the requests of competent Regulators, including the Stock Exchange, the SFC and the CSRC.

## 9 NOTICES

9.1 All notices delivered hereunder shall be in writing in either the English or Chinese language and shall be delivered in the manner required by clause 9.2 to the following addresses:

Party	Contact	Address
Company	Email:	No. 2 Xingang Road,
	ChenJ14@catl.com	Zhangwan Town, Jiaocheng District, Ningde
	Attention:	City, Fujian Province, PRC
	Mr. Chen Jin	

Investor	Email: chris.choi@miraeasset.com	Tower 1, 13, 33, Jong-ro, Jongno-gu, Republic of Korea; and
	Attention: Chris Choi	c/o Room 1101, 11/F, Lee Garden Three, 1 Sunning Road, Causeway Bay, Hong Kong
CICC	Email:  IB_Project_bright8@cicc.com.cn  Attention:  Project Bright 8 Team	29/F, One International Finance Centre, 1 Harbour View Street, Central, Hong Kong
CSCI	Email: Project.Bright8@csci.hk Project.Bright8.ECM@csci.hk  Attention: Project Bright 8 Team	18/F, Two Exchange Square, 8 Connaught Place. Central, Hong Kong
JPM FE	Email:  PROJECTBRIGHT8_WG@jpmorgan.com  PROJECTBRIGHT8_ECM@jpmorgan.com  Attention:  ECM/ECM Syndicate Desk (Project Bright 8 Team)	28/F, Chater House, 8 Connaught Road Central, Hong Kong
JPM APAC	Email:  PROJECTBRIGHT8_WG@jpmorgan.com  PROJECTBRIGHT8_ECM@jpmorgan.com  Attention:  ECM/ECM Syndicate Desk (Project Bright 8 Team)	28/F, Chater House, 8 Connaught Road Central, Hong Kong

BOFA	Email: dg.project bright 8@bofa.com	55/F, Cheung Kong Center, 2 Queen's Road Central, Central, Hong Kong	
	Attention:	Central, Hong Kong	
	Project Bright 8 Team		
GS	Email:	68/F, Cheung Kong Center,	
	gs-bright8-core@gs.com	2 Queen's Road Central, Central, Hong Kong	
	gs-bright8-ECM@gs.com		
	Attention:		
	Project Bright 8 Team		
MS	Email:	46/F, International	
	pj_bright8_all@morganstanley.com	Commerce Centre 1 Austin Road West, Kowloon,	
	Attention:	Hong Kong	
	Project Bright 8 Deal Team		
UBS	Email:	52/F Two International	
	ol-gb+-project-bright-8@ubs.com	Finance Centre, 8 Finance Street, Central, Hong Kong	
	Attention:		
	Project Bright 8 (Global Banking)		

Any notice delivered hereunder shall be delivered by hand or by email or by pre-paid post. Any notice shall be deemed to have been received, if delivered by hand, when delivered, if sent by email, immediately after the time sent (as recorded on the device from which the sender sent the email, irrespective of whether the email is acknowledged, unless the sender receives an automated message that the email is not delivered), and if sent by pre-paid post, (in the absence of evidence of earlier receipt) 48 hours after it was posted (or six days if sent by air mail). Any notice received on a day which is not a business day shall be deemed to be received on the next following business day.

#### 10 GENERAL

10.1 Each of the Parties confirms and represents that this Agreement has been duly authorized, executed and delivered by it and constitutes its legal, valid and binding obligations and is enforceable against it in accordance with its terms. Except for such consents, approvals and authorizations as may be required by the Company to implement the Global Offering, no corporate, shareholder or other consents, approvals or authorizations are required by such Party for the performance of its obligations under this Agreement and each of the Parties further confirms that it can perform its obligations described hereunder.

- 10.2 The obligations of each of the Joint Sponsors and the Overall Coordinators as provided in this Agreement are several (and not joint or joint and several). None of the Joint Sponsors or the Overall Coordinators will be liable for any failure on the part of any of the other Joint Sponsors or Overall Coordinators to perform their respective obligations under this Agreement, and no such failure shall affect the rights of any other Joint Sponsor or Overall Coordinator to enforce the terms of this Agreement. Notwithstanding the foregoing, each of the Joint Sponsors and the Overall Coordinators shall be entitled to enforce any or all of its rights under this Agreement either alone or jointly with other Joint Sponsors or Overall Coordinators, to the extent permitted by applicable Laws.
- 10.3 Save for manifest error, calculations and determinations made in good faith by the Company and the Overall Coordinators shall be conclusive and binding with respect to the number of Investor Shares and the Offer Price and the amount of payment required to be made by the Investor pursuant to clause 4.2 for the purposes of this Agreement.
- 10.4 The Investor, the Company and BOFA shall cooperate with respect to any notifications to, or consents and/or approvals of, third parties which are or may be required for the purposes of or in connection with this Agreement.
- 10.5 No alteration to, or variation of, this Agreement shall be effective unless it is in writing and signed by or on behalf of all the Parties and in accordance with Clause 10.11.
- 10.6 This Agreement will be executed in the English language only.
- 10.7 Unless otherwise agreed by the relevant Parties in writing, each Party shall bear its own legal and professional fees, costs and expenses incurred in connection with this Agreement, save that stamp duty arising in respect of any of the transactions contemplated in this Agreement shall be borne by the relevant transferor/seller and the relevant transferee/buyer in equal shares.
- 10.8 Time shall be of the essence of this Agreement but any time, date or period referred to in this Agreement may be extended by mutual written agreement between the Parties with the written consent of the Joint Sponsors and the Overall Coordinators.
- 10.9 All provisions of this Agreement shall so far as they are capable of being performed or observed continue in full force and effect notwithstanding the Closing in accordance with clause 4 except in respect of those matters then already performed and unless they are terminated in accordance with this Agreement.
- 10.10 Other than the non-disclosure agreement entered into by the Investor, this Agreement constitutes the entire agreement and understanding between the Parties in connection with the investment in the Company by the Investor. This Agreement supersedes all prior promises, assurances, warranties, representations, communications, understandings and agreements relating to the subject matter hereof, whether written or oral.
- 10.11 To the extent otherwise set out in this clause 10.11, a person who is not a party to this Agreement has no right under the Contracts (Rights of Third Parties) Ordinance to enforce any term of this Agreement but this does not affect any rights or remedy of a third party which exists or is available apart from the Contracts (Rights of Third Parties) Ordinance:
  - (a) each of the Joint Sponsors and the Overall Coordinators may enforce (i) Clauses 2.2, 3, 4, 5, 6, 7 and 8, and (ii) any other term(s) of this Agreement which confers a benefit

- on such Joint Sponsors and/or the Overall Coordinators to the same extent as if they were a party to this Agreement.
- (b) save as otherwise provided for in clause 3.2 where this Agreement shall be terminated forthwith or otherwise in accordance with clauses 4.6 or 4.8 where any of the Joint Sponsors, the Overall Coordinators and/or their respective affiliates may terminate this Agreement (in both cases without the written consent of all of the Joint Sponsors and the Overall Coordinators), this Agreement may not be terminated or rescinded, and any term may not be amended, varied or waived, without the written consent of all of the Joint Sponsors and the Overall Coordinators.
- (c) Indemnified Parties may enforce and rely on clause 6.5 to the same extent as if they were a party to this Agreement. This Agreement may be terminated or rescinded and any term may be amended, varied or waived without the consent of those Indemnified Parties other than the Joint Sponsors and the Overall Coordinators.
- 10.12 Each of the Joint Sponsors and the Overall Coordinators has the power and is hereby authorized to delegate all or any of their relevant rights, duties, powers and discretions in such manner and on such terms as they think fit (with or without formality and without prior notice of any such delegation being required to be given to the Company or the Investor) to any one or more of their affiliates. Such Overall Coordinator or Joint Sponsor shall, severally and not jointly nor jointly and severally, remain liable for all acts and omissions of any of its affiliates to which it delegates relevant rights, duties, powers and/or discretions pursuant to this sub-clause notwithstanding any such delegation.
- 10.13 No delay or failure by a Party to exercise or enforce (in whole or in part) any right provided by this Agreement or by law shall operate as a release or waiver of, or in any way limit, that Party's ability to further exercise or enforce that, or any other, right and no single or partial exercise of any such right or remedy shall preclude any other or further exercise of it or the exercise of any other right or remedy. The rights, powers and remedies provided in this Agreement are cumulative and not exclusive of any rights, powers and remedies (whether provided by law or otherwise). A waiver of any breach of any provision of this Agreement shall not be effective, or implied, unless that waiver is in writing and is signed by the Party against whom that waiver is claimed.
- 10.14 If at any time any provision of this Agreement is or becomes illegal, invalid or unenforceable in any respect under the law of any jurisdiction, that shall not affect or impair:
  - (a) the legality, validity or enforceability in that jurisdiction of any other provision of this Agreement; or
  - (b) the legality, validity or enforceability under the law of any other jurisdiction of that or any other provision of this Agreement.
- 10.15 This Agreement shall be binding upon, and inure solely to the benefit of the Parties and their respective heirs, executors, administrators, successors and permitted assigns, and no other person shall acquire or have any right under or by virtue of this Agreement. Except for the purposes of internal reorganization or restructuring, no Party may assign or transfer all or any part of the benefits of, or interest or right in or under this Agreement. Obligations under this Agreement shall not be assignable.

- 10.16 Without prejudice to all rights to claim against the Investor for all losses and damages suffered by the other Parties, if there is any breach of warranties made by the Investor on or before the Listing Date or the Delayed Delivery Date (if applicable), the Company and the Joint Sponsors and the Overall Coordinators shall, notwithstanding any provision to the contrary to this Agreement, have the right to rescind this Agreement and all obligations of the Parties hereunder shall cease forthwith.
- 10.17 Each of the Parties undertakes with the other Parties that it shall execute and perform, and procure that it is executed and performed, such further documents and acts as may be required to give effect to the provisions of this Agreement.
- 10.18 Recognition of the U.S. Special Resolution Regimes:
  - (a) In the event that any Party who is a Covered Entity becomes subject to a proceeding under a U.S. Special Resolution Regime, the transfer from such Party of this Agreement, and any interest and obligation in or under this Agreement, will be effective to the same extent as the transfer would be effective under the U.S. Special Resolution Regime if this Agreement, and any such interest and obligation, were governed by the laws of the United States or a state of the United States.
  - (b) In the event that any Party that is a Covered Entity or a BHC Act Affiliate of such Party becomes subject to a proceeding under a U.S. Special Resolution Regime, Default Rights under this Agreement that may be exercised against such Party are permitted to be exercised to no greater extent than such Default Rights could be exercised under the U.S. Special Resolution Regime if this Agreement were governed by the laws of the United States or a state of the United States.
  - (c) As used herein,
    - (i) "BHC Act Affiliate" has the meaning assigned to the term "affiliate" in, and shall be interpreted in accordance with, 12 U.S.C. § 1841(k);
    - (ii) "Covered Entity" means any of the following:
      - (A) a "covered entity" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 252.82(b);
      - (B) a "covered bank" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 47.3(b); or
      - (C) a "covered FSI" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 382.2(b).
    - (iii) "Default Right" has the meaning assigned to that term in, and shall be interpreted in accordance with, 12 C.F.R. §§ 252.81, 47.2 or 382.1, as applicable; and
    - (iv) "U.S. Special Resolution Regime" means each of (i) the Federal Deposit Insurance Act and the regulations promulgated thereunder and (ii) Title II of the Dodd-Frank Wall Street Reform and Consumer Protection Act and the regulations promulgated thereunder.

## 11 GOVERNING LAW AND JURISDICTION

- 11.1 This Agreement and the relationship between the Parties shall be governed by, and interpreted in accordance with, the laws of Hong Kong.
- 11.2 Any dispute, controversy or claim arising out of or in connection with this Agreement, or the breach, termination or invalidity thereof, shall be settled by arbitration in accordance with the Hong Kong International Arbitration Centre Administered Arbitration Rules in force as of the date of submitting the arbitration application. The place of arbitration shall be Hong Kong and the governing law of the arbitration proceedings shall be the laws of Hong Kong. There shall be three arbitrators and the language in the arbitration proceedings shall be English. The decision and award of the arbitral tribunal shall be final and binding on the parties and may be entered and enforced in any court having jurisdiction, and the parties irrevocably and unconditionally waive any and all rights to any form of appeal, review or recourse to any judicial authority, insofar as such waiver may be validly made. Notwithstanding the foregoing, the parties shall have the right to seek interim injunctive relief or other interim relief from a court of competent jurisdiction, before the arbitral tribunal has been appointed. Without prejudice to such provisional remedies as may be available under the jurisdiction of a national court, the arbitral tribunal shall have full authority to grant provisional remedies or order the parties to request that a court modify or vacate any temporary or preliminary relief issued by a such court, and to award damages for the failure of any party to respect the arbitral tribunal's orders to that effect.

## 12 IMMUNITY

12.1 To the extent that in any proceedings in any jurisdiction (including arbitration proceedings), the Investor has or can claim for itself or its assets, properties or revenues any immunity (on the grounds of sovereignty or crown status or otherwise) from any action, suit, proceeding or other legal process (including arbitration proceedings), from set-off or counterclaim, from the jurisdiction of any court, from service of process, from attachment to or in aid of execution of any judgment, decision, determination, order or award (including any arbitral award), or from other action, suit or proceeding for the giving of any relief or for the enforcement of any judgement, decision, determination, order or award (including any arbitral award) or to the extent that in any such proceedings there may be attributed to itself or its assets, properties or revenues any such immunity (whether or not claimed), the Investor hereby irrevocably and unconditionally waives and agrees not to plead or claim any such immunity in relation to any such proceedings.

#### 13 PROCESS AGENT

- 13.1 The Investor irrevocably appoints Mirae Asset Global Investments (Hong Kong) Limited at Room 1101, 11/F, Lee Garden Three, 1 Sunning Road, Causeway Bay, Hong Kong, to receive, for it and on its behalf, service of process in the proceedings in Hong Kong. Such service shall be deemed completed on delivery to the process agent (whether or not it is forwarded to and received by the Investor).
- 13.2 If for any reason the process agent ceases to be able to act as such or no longer has an address in Hong Kong, the Investor irrevocably agrees to appoint a substitute process agent acceptable to the Company, the Joint Sponsors and the Overall Coordinators, and to deliver to the

Company, the Joint Sponsors and the Overall Coordinators a copy of the new process agent's acceptance of that appointment, within 30 days thereof.

# 14 **COUNTERPARTS**

14.1 This Agreement may be executed in any number of counterparts by wet-ink or electronically, and by each Party hereto on separate counterparts. Each counterpart is an original, but all counterparts shall together constitute one and the same instrument. Delivery of an executed counterpart signature page of this Agreement by e-mail attachment (PDF) or telecopy shall be an effective mode of delivery.

**IN WITNESS** whereof each of the following parties has executed this Agreement by its duly authorized signatory on the date set out at the beginning.

For and on behalf of Contemporary Amperex Technology Co., Limited 宁德时代新能源科技股份有限公司

Name: Jiang Li (蒋理)

Title: Vice General Manager and Board Secretary

# FOR AND ON BEHALF OF: MIRAE ASSET GLOBAL INVESTMENTS CO., LTD.

By: the Director and Chief Executive Officer of Mirae Asset Global Investments (Hong Kong) Limited, duly authorised by a sub-investment management agreement, acting for and on behalf of Mirae Asset Global Investments Co., Ltd.

Name: Wanyoun CHO

Title: Director and Chief Executive Officer of Mirae Asset Global Investments (Hong Kong) Limited

# FOR AND ON BEHALF OF: MERRILL LYNCH (ASIA PACIFIC) LIMITED

By:

Name: David Cheng Title: Managing Director

Name: Tommy Zheng Title: Managing Director

# SCHEDULE 1 INVESTOR SHARES

#### **Number of Investor Shares**

The number of Investor Shares shall be equal to (1) Hong Kong dollar equivalent of US dollar 20,000,000 (calculated using the closing Hong Kong dollar: US dollar exchange rate quoted in the Prospectus (excluding Brokerage and the Levies which the Investor will pay in respect of the Investor Shares)) divided by (2) the Offer Price, rounded down to the nearest whole board lot of 100 H Shares.

Pursuant to paragraph 4.2 of Practice Note 18 to the Listing Rules, Chapter 4.14 of the Listing Guide and the waiver as granted by the Stock Exchange (if any), in the event of over-subscription under the Hong Kong Public Offering, the number of Investor Shares to be subscribed for by the Investor under this Agreement might be affected by the reallocation of H Shares between the International Offering and the Hong Kong Public Offering. If the total demand for H Shares in the Hong Kong Public Offering falls within the circumstances as set out in the section headed "Structure of the Global Offering – The Hong Kong Public Offering – Reallocation" in the final prospectus of the Company, the number of Investor Shares may be adjusted on a pro rata basis.

Further, the Joint Sponsors, the Overall Coordinators and the Company can adjust the number of Investor Shares in their sole discretion for the purpose of compliance with the relevant requirements under the Listing Rules including without limitation the public float requirements under Rule 8.08 of the Listing Rules and the placing guidelines set out in Appendix F1 to the Listing Rules.

## **SCHEDULE 2** PARTICULARS OF INVESTOR

## The Investor

Place of incorporation: Republic of Korea

110111-1441685 Certificate of incorporation number:

Business registration number: 211-86-23290

LEI number: 988400XS10PE37OW6R37

Business address and telephone number and

contact person:

Tower 1, 13, 33, Jong-ro, Jongno-gu, Republic

of Korea, +82-2-6355-8655, Chris Choi

Principal activities: Asset Management

Ultimate controlling shareholder(s): PARK, Hyeon-Joo

Place of incorporation of ultimate controlling

shareholder(s):

Republic of Korea

Business registration number and LEI number

of ultimate controlling shareholder(s):

N/A

Principal activities of ultimate controlling

shareholder(s):

Individual

Shareholder and interests held: PARK, Hyeon-Joo 60.19%, Mirae Asset

Consulting Co., Ltd. 36.92%

Cornerstone investor

Relevant investor category(ies) (as required to be included on the Stock Exchange's FINI placee list template or required to be disclosed

Existing shareholder, director or close associate (as defined in Chapter 1 of the Listing Rules) by the FINI interface in relation to placees):

Description of the Investor for insertion in the Prospectus:

Mirae Asset Global Investments Co., Ltd. ("Mirae Asset") is a leading independent asset management company headquartered in Seoul, Republic of Korea. Founded in 1997, it is a core part of the Mirae Asset Financial Group, one of Asia's largest financial services groups. The company has established itself as a global asset manager with a strong presence in major financial markets worldwide, operating in 15 countries and regions and providing innovative investment solutions.

As of March 2025, Mirae Asset manages assets totaling US\$267.0 billion, including US\$144.0 billion in ETF assets and offering 634 ETF

products across 12 global markets. In addition to ETFs, the company provides traditional fund management, real estate fund management, infrastructure fund management, private equity, and multi-asset solutions etc. Mirae Asset is owned as to 60.19% by Mr. Park Hyeon-joo and 36.92% by Mirae Asset Consulting Co., Ltd., which is in turn held as to 48.49% by Mr. Park Hyeon-joo, whose spouse also holds 10.15%. Other than Mr. Park Hyeon-joo, no ultimate beneficial owner holds 30% or more in Mirae Asset Consulting Co., Ltd.

# CORNERSTONE INVESTMENT AGREEMENT

# **MAY 8, 2025**

# CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED

宁德时代新能源科技股份有限公司

# AND

RBC GLOBAL ASSET MANAGEMENT (ASIA) LIMITED as sub-investment manager for and on behalf of the Investors listed in Schedule 2

AND

MERRILL LYNCH (ASIA PACIFIC) LIMITED

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THIS AGREEMENT (this "Agreement") is made on May 8, 2025

## **BETWEEN**:

- (1) CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED (宁德时代新能源科技股份有限公司), a joint stock company incorporated in the PRC with limited liability on December 16, 2011, having its registered office at No. 2 Xingang Road, Zhangwan Town Jiaocheng District, Ningde City, Fujian Province, PRC (the "Company");
- (2) RBC GLOBAL ASSET MANAGEMENT (ASIA) LIMITED, a company with limited liability, having its principal place of business at Suites 3007-3010, Level 30, One Pacific Place, 88 Queensway, Hong Kong, as sub-investment manager for and on behalf of the investors listed in Schedule 2 to this Agreement (each an "Investor" and collectively, the "Investors"); and
- (3) MERRILL LYNCH (ASIA PACIFIC) LIMITED of 55/F, Cheung Kong Center, 2 Queen's Road Central, Central, Hong Kong ("BOFA").

## **WHEREAS:**

- (A) The Company has made an application for listing of its H Shares (as defined below) on the Stock Exchange (as defined below) by way of a global offering (the "Global Offering") comprising:
  - (i) a public offering by the Company for subscription of H Shares (subject to reallocation and the Offer Size Adjustment Option (as defined below)) by the public in Hong Kong (the "Hong Kong Public Offering"); and
  - (ii) a conditional placing of H Shares (subject to reallocation, the Offer Size Adjustment Option and the Over-allotment Option (as defined below) offered by the Company outside the United States to investors (including placing to professional and institutional investors in Hong Kong) in reliance on Regulation S (as defined below) under the Securities Act (as defined below) (the "International Offering").
- (B) CHINA INTERNATIONAL CAPITAL CORPORATION HONG KONG SECURITIES LIMITED ("CICC"), CHINA SECURITIES (INTERNATIONAL) CORPORATE FINANCE COMPANY LIMITED ("CSCI"), J.P. MORGAN SECURITIES (FAR EAST) LIMITED ("JPM FE") and BOFA are acting as the joint sponsors of the Global Offering (the "Joint Sponsors"), and CICC, CSCI, J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED ("JPM APAC"), BOFA, GOLDMAN SACHS (ASIA) L.L.C. ("GS"), MORGAN STANLEY ASIA LIMITED ("MS") and UBS AG HONG KONG BRANCH ("UBS")¹ are acting as the overall coordinators of the Global Offering (the "Overall Coordinators").
- (C) The Investor wishes to subscribe for the Investor Shares (as defined below) as part of the International Offering, subject to and on the basis of the terms and conditions set out in this Agreement.

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<sup>&</sup>lt;sup>1</sup> UBS AG HONG KONG BRANCH is incorporated in Switzerland with limited liability.

(D) It is intended that subject to mutual agreement on terms and conditions having been reached, the Overall Coordinators and underwriters (to be named in the International Underwriting Agreement) will enter into an underwriting agreement for the International Offering with the Company to, among others, conditionally underwrite the Investor Shares to be subscribed by the Investor hereunder.

#### IT IS AGREED as follows:

## 1 DEFINITIONS AND INTERPRETATIONS

- 1.1 In this Agreement, including its schedules and recitals, each of the following words and expressions shall, unless the context requires otherwise, have the following meanings:
  - "affiliate" in relation to a particular individual or entity, unless the context otherwise requires, means any individual or entity which directly or indirectly, through one or more intermediaries, controls, or is controlled by, or is under common control with, the individual or entity specified. For the purposes of this definition, the term "control" (including the terms "controlling", "controlled by" and "under common control with") means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a person, whether through the ownership of voting securities, by contract, or otherwise;
  - "AFRC" means the Accounting and Financial Reporting Council of Hong Kong;
  - "Aggregate Investment Amount" means the amount equal to the Offer Price multiplied by the number of Investor Shares;
  - "Approvals" has the meaning given to it in clause 6.2(g);
  - "associate/close associate" shall have the meaning ascribed to such term in the Listing Rules and "associates/close associates" shall be construed accordingly;
  - "Brokerage" means brokerage calculated as 1% of the Aggregate Investment Amount as required by paragraph 7(1) of Fees Rules (as defined under the Listing Rules);
  - "business day" means any day (other than Saturday and Sunday and a public holiday in Hong Kong) on which licensed banks in Hong Kong are generally open to the public in Hong Kong for normal banking business and on which the Stock Exchange is open for the business of dealing in securities;
  - "CCASS" means the Hong Kong Central Clearing and Settlement System established and operated by The Hong Kong Securities Clearing Company Limited;
  - "Closing" means closing of the subscription of the Investor Shares in accordance with the terms and conditions of this Agreement;
  - "CMI(s)" means the capital market intermediary(ies) appointed by the Company for the purpose of the Global Offering and shall have the meaning ascribed to such term in the Code of Conduct for Persons Licensed by or Registered with the SFC;
  - "Companies Ordinance" means the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time;

"Companies (Winding Up and Miscellaneous Provisions) Ordinance" means the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"connected person/core connected person" shall have the meaning ascribed to such term in the Listing Rules and "connected persons/core connected persons" shall be construed accordingly;

"connected relationship" shall have the meaning ascribed to such term and as construed under the CSRC Filing Rules;

"Contracts (Rights of Third Parties) Ordinance" means the Contracts (Rights of Third Parties) Ordinance (Chapter 623 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"controlling shareholder" shall, unless the context otherwise requires, have the meaning ascribed to such term in the Listing Rules and "controlling shareholders" shall be construed accordingly;

"CSRC" means the China Securities Regulatory Commission;

"CSRC Filing Rules" means the Trial Administrative Measures of Overseas Securities Offering and Listing by Domestic Companies (境内企业境外发行证券和上市管理试行办法) and supporting guidelines issued by the CSRC, as amended, supplemented or otherwise modified from time to time;

"Delayed Delivery Date" means, subject to the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become unconditional and not having been terminated, such later date as the Overall Coordinators shall notify the Investor in accordance with clause 4.3;

"dispose of" includes, in respect of any Relevant Shares, directly or indirectly;

- (i) offering, pledging, charging, selling, mortgaging, lending, creating, transferring, assigning or otherwise disposing of any legal or beneficial interest (including by the creation of or any agreement to create or selling or granting or agreeing to sell or grant any option or contract to purchase, subscribe for, lend or otherwise transfer or dispose of or any warrant or right to purchase, subscribe for, lend or otherwise transfer or dispose of, or purchasing or agreeing to purchase any option, contract, warrant or right to sell or creating any encumbrance over or agreeing to create any encumbrance over), either directly or indirectly, conditionally or unconditionally, or creating any third party right of whatever nature over, any legal or beneficial interest in the Relevant Shares or any other securities convertible into or exercisable or exchangeable for such Relevant Shares, or that represent the right to receive, such Relevant Shares, or agreeing or contracting to do so, whether directly or indirectly and whether conditionally or unconditionally; or
- (ii) entering into any swap or other arrangement that transfers to another, in whole or in part, any beneficial ownership of the Relevant Shares or any interest in them, or in any of the economic consequences or incidents of ownership of such Relevant Shares or such other securities or any interest in them; or

- (iii) entering into any other transaction directly or indirectly with the same economic effect as any of the foregoing transactions described in (i) and (ii) above; or
- (iv) agreeing or disclosing or contracting to, or publicly announcing an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise; and "disposal" shall be construed accordingly;

"FINI" shall have the meaning ascribed to such term to in the Listing Rules;

"Global Offering" has the meaning given to it in Recital (A);

"Governmental Authority" means any governmental, inter-governmental, regulatory or administrative commission, board, body, department, authority or agency, or any stock exchange, self-regulatory organization or other non-governmental regulatory authority, or any court, judicial body, tribunal or arbitrator, in each case whether national, central, federal, provincial, state, regional, municipal, local, domestic, foreign or supranational (including without limitation, the Stock Exchange, the SFC and the CSRC);

"Group" means the Company and all of its subsidiaries or, where the context so requires, in respect of the period before the Company became the holding company of its present subsidiaries, the business operated by such subsidiaries or their predecessors (as the case maybe);

"H Share(s)" means the ordinary share(s) in the share capital of the Company with a monial value of RMB1.00 each, which are to be subscribed for and traded in Hong Kong dollar, and for which an application has been made for listing and permission to trade on the Stock Exchange;

"HK\$" or "Hong Kong dollar" means the lawful currency of Hong Kong;

"Hong Kong" means the Hong Kong Special Administrative Region of the PRC;

"Hong Kong Public Offering" has the meaning given to it in Recital (A);

"Indemnified Parties" has the meaning given to it in clause 6.5, and "Indemnified Party" shall mean any one of them, as the context shall require;

"International Offering" has the meaning given to it in Recital (A);

"International Offering Circular" means the final offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering;

"Investor-related Information" has the meaning given to it in clause 6.2(i);

"Investor Shares" means the number of H Shares to be subscribed for by the Investor in the International Offering in accordance with the terms and conditions herein and as calculated in accordance with Schedule 1 and determined by the Company and the Overall Coordinators;

- "Laws" means all laws, statutes, legislation, ordinances, measures, rules, regulations, guidelines, guidance, decisions, opinions, notices, circulars, directives, requests, orders, judgments, decrees or rulings of any Governmental Authority (including without limitation, the Stock Exchange, the SFC and the CSRC) of all relevant jurisdictions;
- "Levies" means the SFC transaction levy of 0.0027% (or the prevailing transaction levy on the Listing Date), the Stock Exchange trading fee of 0.00565% (or the prevailing trading fee on the Listing Date) and the AFRC transaction levy of 0.00015% (or the prevailing transaction levy on the Listing Date), in each case, of the Aggregate Investment Amount;
- "Listing Date" means the date on which the H Shares are initially listed on the Main Board of the Stock Exchange;
- "Listing Guide" means the Guide for New Listing Applicants as published by the Stock Exchange, as amended, supplemented or otherwise modified from time to time;
- "Listing Rules" means the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, and the listing decisions, guidelines and other requirements of the Stock Exchange, each as amended, supplemented or otherwise modified from time to time;
- "Lock-up Period" has the meaning given to it in clause 5.1;
- "Offer Price" means the final Hong Kong dollar price per Share (exclusive of Brokerage and Levies) at which the H Shares are to be offered or sold pursuant to the Global Offering;
- "Over-allotment Option" has the meaning given to it in the International Offering Circular;
- "Offer Size Adjustment Option" means the option exercisable by the Company pursuant to which the Company may issue and allot additional H Shares at the Offer Price, to cover additional market demand;
- "Parties" means the named parties to this Agreement (including, for the avoidance of doubt, the Joint Sponsors and/or the Overall Coordinators, as the context requires), and "Party" shall mean any one of them, as the context shall require;
- "PRC" means the People's Republic of China, excluding, for purposes of this Agreement only, Hong Kong, Macau Special Administrative Region of the PRC and Taiwan;
- "Preliminary Offering Circular" means the preliminary offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering, as amended, supplemented or otherwise modified from time to time;
- "Professional Investor" has the meaning given to it in Part 1 of Schedule 1 to the SFO;
- "Prospectus" means the final prospectus to be issued in Hong Kong by the Company in connection with the Hong Kong Public Offering;
- "Public Documents" means the Preliminary Offering Circular and the International Offering Circular for the International Offering, the Prospectus to be issued in Hong Kong by the Company for the Hong Kong Public Offering and such other documents and announcements which may be issued by the Company in connection with the Global Offering, each as amended, supplemented or otherwise modified from time to time;

"Regulation S" means Regulation S under the Securities Act;

"Regulators" has the meaning given to it in clause 6.2(i);

"Relevant Shares" means the Investor Shares subscribed for by the Investor pursuant to this Agreement, and any shares or other securities of or interests in the Company which are derived from the Investor Shares pursuant to any rights issue, capitalization issue or other form of capital reorganization (whether such transactions are to be settled in cash or otherwise);

"RMB" or "Renminbi" means Renminbi, the lawful currency of the PRC;

"Securities Act" means the United States Securities Act of 1933, as amended, supplemented or otherwise modified from time to time, and the rules and regulations promulgated thereunder;

"SFC" means The Securities and Futures Commission of Hong Kong;

"SFO" means the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"Stock Exchange" means The Stock Exchange of Hong Kong Limited;

"subsidiary" has the meaning given to it in the Companies Ordinance;

"U.S." and "United States" means the United States of America, its territories and possessions, any state of the United States and the District of Columbia;

"US\$" or "US dollar" means the lawful currency of the United States;

"underwriters" means the Hong Kong underwriters of the Hong Kong Public Offering and the international underwriters of the International Offering; and

"U.S. Person" has the meaning given to it in Regulation S under the Securities Act.

- 1.2 In this Agreement, unless the context otherwise requires:
  - (a) a reference to a "clause", "sub-clause" or "schedule" is a reference to a clause or subclause of or a schedule to this Agreement;
  - (b) the index, clause and schedule headings are inserted for convenience only and shall not affect the construction or interpretation of this Agreement;
  - (c) the recitals and schedules form an integral part of this Agreement and have the same force and effect as if expressly set out in the body of this Agreement and any reference to this Agreement shall include the recitals and schedules;
  - (d) the singular number shall include the plural and vice versa and words importing one gender shall include the other gender;
  - (e) a reference to this Agreement or another instrument includes any variation or replacement of either of them;
  - (f) a reference to a statute, statutory provision, regulation or rule includes a reference:

- (i) to that statute, provision, regulation or rule as from time to time consolidated, amended, supplemented, modified, re-enacted or replaced by any statute or statutory provision;
- (ii) to any repealed statute, statutory provision, regulation or rule which it re-enacts (with or without modification); and
- (iii) to any subordinate legislation made under it;
- (g) references to times of day and dates are, unless otherwise specified, to Hong Kong times and dates, respectively;
- (h) a reference to a "**person**" includes a reference to an individual, a firm, a company, a body corporate, an unincorporated association or an authority, a government, a state or agency of a state, a joint venture, association or partnership (whether or not having separate legal personality);
- references to "include", "includes" and "including" shall be construed so as to mean include without limitation, includes without limitation and including without limitation, respectively; and
- (j) references to any legal term for any action, remedy, method or judicial proceeding, legal document, legal status, court, official or any legal concept or thing in respect of any jurisdiction other than Hong Kong is deemed to include what most nearly approximates in that jurisdiction to the relevant Hong Kong legal term.

## 2 INVESTMENT

- 2.1 Subject to the conditions referred to in clause 3 below being fulfilled (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) and other terms and conditions of this Agreement:
  - (a) the Investor will subscribe for, and the Company will issue, allot and place and the Overall Coordinators will allocate and/or deliver (as the case may be) or cause to be allocated and/or delivered (as the case may be) to the Investor, the Investor Shares at the Offer Price under and as part of the International Offering and through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the relevant portion of the International Offering; and
  - (b) the Investor will pay the Aggregate Investment Amount, the Brokerage and the Levies in respect of the Investor Shares in accordance with clause 4.2.

## 2.2 [Reserved]

2.3 The Company and the Overall Coordinators may in their sole discretion determine that delivery of all or a portion of the Investor Shares shall take place on the Delayed Delivery Date in accordance with clause 4.3.

- 2.4 The Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering) will determine, in such manner as they may agree, the Offer Price. The exact number of the Investor Shares will be finally determined by the Company and the Overall Coordinators in accordance with Schedule 1, and such determination will be conclusive and binding on the Investor, save for manifest error. Notwithstanding the foregoing, RBC Global Asset Management (Asia) Limited may allocate the Investor Shares among the Investors as set out in Schedule 2 in its sole discretion, provided that it shall confirm to the Overall Coordinators the allocation not later than five (5) business days prior to the Listing Date.
- 2.5 The Parties agree that each fund set out in Schedule 2 is a separate Investor under this Agreement, and the relationship and agreements as set forth in this Agreement between each Investor, shall be several, separate and distinct from those between any other Investor and the other parties to this Agreement. Subject to due payment pursuant to clause 2.1, the Investor Shares will, when delivered to the Investor in accordance with clause 4.4, be fully paid and free from all options, liens, charges, mortgages, pledges, claims, equities, encumbrances and other third party rights and shall rank pari passu with the Shares then in issue and to be listed on the Stock Exchange.

## 3 CLOSING CONDITIONS

- 3.1 The Investor's obligation under this Agreement to subscribe for, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares pursuant to clause 2.1 are conditional only upon each of the following conditions having been satisfied (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) at or prior to the Closing:
  - (a) the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become effective and unconditional (in accordance with their respective original terms or as subsequently waived or varied by agreement of the parties thereto) by no later than the time and date as specified in these underwriting agreements, and neither of the aforesaid underwriting agreements having been terminated;
  - (b) the Offer Price having been agreed upon between the Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering);
  - (c) the Listing Committee of the Stock Exchange having granted the approval for the listing of, and permission to deal in, the H Shares (including the Investor Shares) as well as other applicable waivers and approvals and such approval, permission or waiver having not been revoked prior to the commencement of dealings in the H Shares on the Stock Exchange;
  - (d) no Laws shall have been enacted or promulgated by any Governmental Authority which prohibits the consummation of the transactions contemplated in the Global Offering or herein and there shall be no orders or injunctions from a court of competent jurisdiction in effect precluding or prohibiting consummation of such transactions; and

- (e) the representations, warranties, undertakings, acknowledgements and confirmations of the Investor under this Agreement are (as of the date of this Agreement) and will be, as of the Listing Date, accurate, true and complete in all respects and not misleading or deceptive and that there is no material breach of this Agreement on the part of the Investor.
- 3.2 If any of the conditions contained in clause 3.1 has not been fulfilled by the Investor or waived by the Company, the Joint Sponsors and the Overall Coordinators (except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) on or before the date that is ninety (90) days after the date of this Agreement (or such other date as may be agreed in writing among the Company, the Investor, the Joint Sponsors and the Overall Coordinators), the obligation of the Investor to purchase, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares shall cease and any amount paid by the Investor under this Agreement to any other party will be repaid to the Investor by such other party without interest as soon as commercially practicable and in any event no later than 30 days from the date of termination of this Agreement and this Agreement will terminate and be of no effect and all obligations and liabilities on the part of the Company, the Joint Sponsors and/or the Overall Coordinators shall cease and terminate; provided that termination of this Agreement pursuant to this clause 3.2 shall be without prejudice to the accrued rights or liabilities of any Party to the other Parties in respect of the terms herein at or before such termination. For the avoidance of doubt, nothing in this clause shall be construed as giving the Investor the right to cure any breaches of the representations, warranties, undertakings, acknowledgements and confirmations given by the Investor under this Agreement during the period until the aforementioned date under this clause.
- 3.3 The Investor acknowledges that there can be no guarantee that the Global Offering will be completed or will not be delayed or terminated or that the Offer Price will be within the indicative range set forth in the Public Documents, and no liability of the Company, the Joint Sponsors or the Overall Coordinators to the Investor will arise if the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents. The Investor hereby waives any right (if any) to bring any claim or action against the Company, the Joint Sponsors and/or the Overall Coordinators or their respective affiliates, directors, officers, supervisors, employees, partners, agents, advisors and representatives on the basis that the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents.

# 4 CLOSING

4.1 Subject to clause 3 and this clause 4, the Investor will subscribe for the Investor Shares at the Offer Price pursuant to, and as part of, the International Offering and through the Overall Coordinators (and/or their respective affiliates) in their capacities as representatives of the international underwriters of the relevant portion of the International Offering. Accordingly, the Investor Shares will be subscribed for contemporaneously with the closing of the International Offering, or on the Delayed Delivery Date, at such time and in such manner as shall be determined by the Company and the Overall Coordinators.

- 4.2 Regardless of the time and manner of the delivery of the Investor Shares, the Investor shall make full payment of the Aggregate Investment Amount, together with the related Brokerage and Levies (to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators) by same day value credit at or before 8:00 a.m. (Hong Kong time) on the Listing Date in Hong Kong dollars, by wire transfer in immediately available clear funds without any deduction or set-off to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators in writing no later than one (1) clear business day prior to the Listing Date, which notice shall include, among other things, the payment account details and the total amount payable by the Investor under this Agreement.
- 4.3 If the Company and the Overall Coordinators in their sole discretion determine that delivery of all or any part of the Investor Shares should be made on a date (the "Delayed Delivery Date") later than the Listing Date, the Overall Coordinators shall notify the Investor in writing (i) no later than two (2) business days prior to the Listing Date, the number of Investor Shares which will be deferred in delivery; and (ii) no later than two (2) business days prior to the actual Delayed Delivery Date, the Delayed Delivery Date, provided that the Delayed Delivery Date shall be no later than three (3) business days following the last day on which the Over-allotment Option may be exercised. Such determination by the Company and the Overall Coordinators will be conclusive and binding on the Investor. If the Investor Shares are to be delivered to the Investor on the Delayed Delivery Date, the Investor shall nevertheless pay for the Investor Shares as specified in clause 4.2.
- 4.4 Subject to due payment(s) for the Investor Shares being made in accordance with clause 4.2, delivery of the Investor Shares to the Investor, as the case may be, shall be made through CCASS by depositing the Investor Shares directly into CCASS for credit to such CCASS investor participant account or CCASS stock account as may be notified by the Investor to the Overall Coordinators in writing no later than two (2) business days prior to the Listing Date or the Delayed Delivery Date as determined in accordance with clause 4.3.
- 4.5 Without prejudice to clause 4.3, delivery of the Investor Shares may also be made in any other manner which the Company, the Joint Sponsors, the Overall Coordinators and the Investor may agree in writing, provided that, payment for the Investor Shares shall not be later than 8:00 a.m. (Hong Kong time) on the Listing Date regardless of the time and manner of the delivery of the Investor Shares.
- If payment of the Aggregate Investment Amount and the related Brokerage and Levies (whether in whole or in part) is not received or settled in the time and manner stipulated in this Agreement, the Company, the Joint Sponsors and the Overall Coordinators reserve the right, in their respective absolute discretions, to terminate this Agreement and in such event all obligations and liabilities on the part of the Company, the Joint Sponsors and the Overall Coordinators shall cease and terminate (but without prejudice to any claim which the Company, the Joint Sponsors and the Overall Coordinators may have against the Investor arising out of its failure to comply with its obligations under this Agreement). The Investor shall in any event be fully responsible for and shall indemnify, hold harmless and keep fully indemnified, on an after-tax basis, each of the Indemnified Parties against any loss and damages that they may suffer or incur arising out of or in connection with any failure on the part of the Investor to pay for the Aggregate Investment Amount and the Brokerage and Levies in full in accordance with clause 6.5.
- 4.7 In the event that the requirement under Rule 8.08(3) of the Listing Rules, in which no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the

three largest public shareholders, cannot be satisfied, the Joint Sponsors, the Overall Coordinators and the Company shall have the right to adjust the allocation of the number of Investor Shares to be subscribed by the Investor in their sole and absolute discretion to satisfy the requirement under Rule 8.08(3) of the Listing Rules.

4.8 None of the Company, the Joint Sponsors, the Overall Coordinators, and their respective affiliates shall be liable (whether jointly or severally) for any failure or delay in the performance of its obligations under this Agreement and each of the Company, or the Joint Sponsors, the Overall Coordinators and their respective affiliates shall be entitled to terminate this Agreement if it is prevented or delayed from performing its obligations under this Agreement as a result of circumstances beyond control of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates (as the case may be), including, but not limited to, acts of God, flood, outbreak or escalations of diseases, epidemics or pandemics including but not limited to avian influenza, severe acute respiratory syndrome, H1N1 influenza, H5N1, MERS, Ebola virus and the COVID-19, declaration of a national, international, regional emergency, disaster, calamity, crisis, economic or comprehensive sanctions, explosion, earthquake, volcanic eruption, severe transport disruption, paralysis in government operation, public disorder, political instability or threat or escalation or outbreak of hostilities, war (whether declared or undeclared), terrorism, fire, riot, rebellion, civil commotion, strike, lockout, other industrial action, general failure of electricity or other supply, aircraft collision, accidental or mechanical or electrical breakdown, technical or computer failure or failure of any money transmission system, embargo, labour dispute and changes in any existing or future Laws, any existing or future act of governmental activity or the like.

## 5 RESTRICTIONS ON THE INVESTOR

5.1 Subject to clause 5.2, the Investor for itself agrees, covenants with and undertakes to the Company, the Joint Sponsors and the Overall Coordinators that without the prior written consent of each of the Company, the Joint Sponsors and the Overall Coordinators, the Investor will not, whether directly or indirectly, at any time during the period commencing from (and inclusive of) the Listing Date and ending on (and inclusive of) the date falling six (6) months after the Listing Date (the "Lock-up Period"), directly or indirectly, (i) dispose of, in any way, any Relevant Shares or any interest in any company or entity holding any Relevant Shares, including any security that is convertible, exchangeable, exercisable or represents a right to receive the above securities, or agrees, enters into an agreement or publicly announces an intention to enter into such a transaction; (ii) allow itself to undergo a change of control (as defined in The Codes on Takeovers and Mergers and Share Buy-backs promulgated by the SFC) at the level of its ultimate beneficial owner (provided, for all purposes of this Agreement and for the avoidance of doubt, no limited partner holding less than 30% of the voting right of, nor other direct or indirect non-controlling equity holder holding less than 30% of the voting right of, the Investor shall be deemed as an ultimate beneficial owner); (iii) enter into any transactions directly or indirectly with the same economic effect as any aforesaid transaction; or (iv) agree or contract to, or publicly announce an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise. In the event of a disposal of any Relevant Shares at any time after the Lock-up Period, the Investor will ensure that (a) such disposal will comply with all applicable Laws; and (b) the Investor will use its best endeavors to ensure that the disposal will not create a disorderly and false market in the H Shares.

- 5.2 The Company, the Joint Sponsors and the Overall Coordinators acknowledge that, after the expiry of the Lock-up Period specified in Clause 5.1, the Investor shall, subject to requirements under applicable Laws, be free to dispose of any Investor Shares, provided that the Investor shall use all reasonable endeavours to ensure that any such disposal does not create a disorderly or false market in the H Shares and is otherwise in compliance with all applicable Laws.
- Nothing contained in clause 5.1 shall prevent the Investor from transferring all or part of the Relevant Shares to any affiliate controlled by the Investor, provided that, in all cases:
  - (a) prior to such transfer, such affiliate gives a written undertaking (addressed to and in favor of the Company, the Joint Sponsors and the Overall Coordinators in terms satisfactory to them) agreeing to, and the Investor undertakes to procure that such affiliate will, be bound by the Investor's obligations under this Agreement, including the restrictions in this clause 5 imposed on the Investor, as if such affiliate itself subject to such obligations and restrictions;
  - (b) such affiliate shall be deemed to have given the same acknowledgements, confirmations, undertakings, representations and warranties as provided in clause 6;
  - (c) the Investor and such affiliate of the Investor shall be treated as being the Investor in respect of all the Relevant Shares held by them and shall severally bear all liabilities and obligations imposed by this Agreement;
  - (d) if at any time prior to expiration of the Lock-up Period, such affiliate ceases or will cease to be an affiliate controlled by the Investor, it shall (and the Investor shall procure that such affiliate shall) immediately, and in any event before ceasing to be an affiliate controlled by the Investor, fully and effectively transfer the Relevant Shares it holds to the Investor or another affiliate controlled by the Investor, which shall give or be procured by the Investor to give a written undertaking (addressed to and in favor of the Company, the Joint Sponsors and the Overall Coordinators in terms satisfactory to them) agreeing to, and the Investor undertakes to procure that such affiliate will, be bound by the Investor's obligations under this Agreement, including the restrictions in this clause 5 imposed on the Investor and gives the same acknowledgements, confirmations, undertakings, representations and warranties hereunder, as if such affiliate were itself subject to such obligations and restrictions and shall severally bear all liabilities and obligations imposed by this Agreement; and
  - (e) such affiliate is and will be (i) not a U.S. Person; (ii) located outside the United States; and (iii) acquiring the Relevant Shares in an offshore transaction in reliance on Regulation S.
- 5.4 The Investor agrees and undertakes that, except with the prior written consent of the Company, the Joint Sponsors and the Overall Coordinators, the aggregate holding (direct and indirect) of the Investor and its close associates in the total issued share capital of the Company shall be less than 10% (or such other percentage as provided in the Listing Rules from time to time for the definition of "substantial shareholder") of the Company's entire issued share capital at all times and it would not become a core connected person of the Company within the meaning of the Listing Rules during the period of 12 months following the Listing Date.
- 5.5 The Investor agrees that the Investor's holding of the Company's share capital is on a principal basis, and to, upon reasonable request by the Company, the Joint Sponsors and/or the Overall

Coordinators, provide reasonable evidence to the Company, the Joint Sponsors and the Overall Coordinators showing that the Investor's holding of the Company's share capital is on a principal basis. The Investor shall not, and shall on a best effort basis procure that none of its affiliates shall, apply for or place an order through the book building process for H Shares in the Global Offering (other than the Investor Shares) or make an application for H Shares in the Hong Kong Public Offering unless otherwise permitted by the Listing Rules and the Listing Guide and/or pursuant to the waiver and/or consent granted by the Stock Exchange.

5.6 The Investor and its affiliates, associates, directors, officers, employees, agents or representatives shall not accept or enter into any arrangement or agreement, including any side letter, which is inconsistent with, or in contravention of, the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide or other written guidance published by the Hong Kong regulators) with the Company, the largest shareholder of the Company, any other member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents.

# 6 ACKNOWLEDGEMENTS, REPRESENTATIONS, UNDERTAKINGS AND WARRANTIES

- 6.1 The Investor acknowledges, represents, undertakes, warrants, agrees and confirms to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, agents, advisors, associates, partners and representatives makes no representation and gives no warranty or undertaking or guarantee that the Global Offering will proceed or be completed (within any particular time period or at all) or that the Offer Price will be within the indicative range set forth in the Public Documents, and will be under no liability whatsoever to the Investor in the event that the Global Offering is delayed, does not proceed or is not completed for any reason, or if the Offer Price is not within the indicative range set forth in the Public Documents;
  - (b) this Agreement, the background information of the Investor and the relationship and arrangements between the Parties contemplated by this Agreement will be required to be disclosed in the Public Documents and other marketing and roadshow materials for the Global Offering and that the Investor will be referred to in the Public Documents and such other marketing and roadshow materials and announcements and, specifically, this Agreement will be a material contract required to be filed with regulatory authorities in Hong Kong and made available on display to the public in connection with the Global Offering or otherwise pursuant to the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules;
  - (c) the information in relation to the Investor as required to be submitted to the Stock Exchange under the Listing Rules or on FINI will be shared with the Company, the Stock Exchange, SFC and such other Governmental Authority as necessary and will be included in a consolidated placee list which will be disclosed on FINI to the Overall Coordinators involved in the Global Offering, and all such information is to the best of its knowledge, true, complete and accurate in all respects and is not misleading;

- (d) the Offer Price is to be determined solely and exclusively in accordance with the terms and conditions of the Global Offering and the Investor shall not have any right to raise any objection thereto;
- (e) the Investor Shares will be subscribed for by the Investor through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the International Offering;
- (f) the Investor will accept the Investor Shares on and subject to the terms and conditions of the memorandum and articles of association or other constituent or constitutional documents of the Company and this Agreement;
- (g) the number of Investor Shares may be affected by re-allocation of Shares between the International Offering and the Hong Kong Public Offering pursuant to Practice Note 18 of the Listing Rules or Chapter 4.14 of the Listing Guide or such other percentage as may be approved by the Stock Exchange and applicable to the Company from time to time;
- (h) the Joint Sponsors, the Overall Coordinators and the Company can adjust the allocation of the number of Investor Shares in their sole and absolute discretion for the purpose of satisfying Rule 8.08(3) of the Listing Rules which provide that no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, the minimum public float requirement under Rule 8.08(1)(a) of the Listing Rules or as otherwise approved by the Stock Exchange;
- (i) at or around the time of entering into this Agreement or at any time hereafter but before the closing of the International Offering, the Company, the Joint Sponsors and/or the Overall Coordinators have entered into, or may and/or propose to enter into, agreements for similar investments with one or more other investors as part of the International Offering;
- (j) none of the Company, the Joint Sponsors, the Overall Coordinators nor any of their respective subsidiaries, affiliates, agents, directors, officers, supervisors, employees, partners or representatives nor any other party involved in the Global Offering assumes any responsibility for any tax, legal, currency, economic or other consequences of the acquisition of, or in relation to any dealings in, the Investor Shares;
- (k) the Investor Shares have not been and will not be registered under the Securities Act or the securities law of any state or other jurisdiction of the United States and may not be offered, resold, pledged or otherwise transferred directly or indirectly in the United States or to or for the account or benefit of any U.S. Person except pursuant to an effective registration statement or an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act, or in any other jurisdiction or for the account or benefit of any persons in any other jurisdictions except as allowed by applicable Laws of such jurisdiction;
- (l) [Reserved];
- (m) it understands and agrees that transfer of the Investor Shares may only be made outside the United States in an "offshore transaction" (as defined in Regulation S) in accordance with Regulation S and in each case, in accordance with any applicable

securities laws of any state of the United States and any other jurisdictions, and any share certificate(s) representing the Investor Shares shall bear a legend substantially to such effect:

- (n) it understands that none of the Company, the Joint Sponsors, the Overall Coordinators or any of the international underwriters of the International Offering has made any representation as to the availability of any available exemption under the Securities Act for the subsequent reoffer, resale, pledge or transfer of the Investor Shares;
- (o) except as provided for under clause 5.2, to the extent any of the Investor Shares are held by an affiliate controlled by the Investor, the Investor shall procure that this affiliate remains controlled by the Investor and continues to adhere to and abide by the terms and conditions hereunder for so long as such affiliate continues to hold any of the Investor Shares before the expiration of the Lock- up Period;
- (p) [reserved];
- (q) it has received (and may in the future receive) information that may constitute material, non-public information and/or inside information as defined in the SFO in connection with the Investor's investment in (and holding of) the Investor Shares, and it shall: (i) not disclose such information to any person other than to its affiliates, subsidiaries, directors, officers, employees, advisors and representatives (the "Authorized Recipients") on a strictly need-to-know basis for the sole purpose of evaluating its investment in the Investor Shares or otherwise required by Laws, until such information becomes public information through no fault on the part of the Investor or any of its Authorized Recipients; (ii) use its best efforts to ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(q)) do not disclose such information to any person other than to other Authorized Recipients on a strictly need-to-know basis; and (iii) use its best efforts to ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(q)) do not purchase, sell or trade or alternatively, deal, directly or indirectly, in the H Shares or other securities or derivatives of the Company or its affiliates or associates in a manner that could result in any violation of the securities laws (including any insider trading provisions) of the United States, Hong Kong, the PRC or any other applicable jurisdiction relevant to such dealing;
- (r) the information contained in this Agreement, the draft Prospectus and the draft Preliminary Offering Circulars provided to the Investor and/or its representatives on a confidential basis and any other material which may have been provided (whether in writing or verbally) to the Investor and/or its representatives on a confidential basis may not be reproduced, disclosed, circulated or disseminated to any other person and such information and materials so provided are subject to change, updating, amendment and completion, and should not be relied upon by the Investor in determining whether to invest in the Investor Shares. For the avoidance of doubt:
  - (i) neither the draft Prospectus nor the draft Preliminary Offering Circular nor any other materials which may have been provided to the Investor and/or its representatives constitutes an invitation or offer or the solicitation to acquire, purchase or subscribe for any securities in any jurisdiction where such offer, solicitation or sale is not permitted and nothing contained in either the draft Prospectus or the draft Preliminary Offering Circular or any other materials

which may have been provided (whether in writing or verbally) to the Investor and/or its representatives shall form the basis of any contract or commitment whatsoever:

- (ii) no offers of, or invitations to subscribe for, acquire or purchase, any H Shares or other securities shall be made or received on the basis of the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) to the Investor and/or its representatives; and
- (iii) the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) or furnished to the Investor, may be subject to further amendments subsequent to the entering into this Agreement and should not be relied upon by the Investor in determining whether to invest in the Investor Shares and the Investor hereby consents to such amendments (if any) and waives its rights in connection with such amendments (if any);
- (s) this Agreement does not, collectively or separately, constitute an offer of securities for sale in the United States or any other jurisdictions in which such an offer would be unlawful;
- (t) neither the Investor nor any of its affiliates nor any person acting on its or their behalf has engaged or will engage in any directed selling efforts (within the meaning of Regulation S) with respect to the Investor Shares or any form of general solicitation or general advertising (as defined in Regulation D under the Securities Act) or in any manner involving a public offering (as defined in Section 4(2) of the Securities Act) made with respect to the Investor Shares;
- (u) it has been furnished with all information it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares and has been given the opportunity to ask questions and receive answers from the Company, the Joint Sponsors or the Overall Coordinators concerning the Company, the Investor Shares or other related matters it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares, and that the Company has made available to the Investor or its agents all documents and information in relation to an investment in the Investor Shares required by or on behalf of the Investor;
- (v) in making its investment decision, the Investor has relied and will rely only on information provided in the International Offering Circular issued by the Company and not on any other information (whether prepared by the Company, the Joint Sponsors, the Overall Coordinators or their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates or otherwise) which may have been furnished to the Investor by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators (including their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates) on or before the date hereof, and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates makes any representation and gives any warranty or undertaking as to the accuracy or completeness of any such information or materials not contained in the International

Offering Circular and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and their affiliates has or will have any liability to the Investor or its directors, officers, employees, advisors, agents, representatives, associates, partners and affiliates resulting from its use of or reliance on such information or materials, or otherwise for any information not contained in the International Offering Circular;

- (w) none of the Joint Sponsors, the Overall Coordinators, the underwriters and their respective directors, officers, employees, subsidiaries, agents, associates, affiliates, representatives, partners and advisors has made any warranty, representation or recommendation to it as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, research and development, operations, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith; and except as provided in the final International Offering Circular, none of the Company and its directors, officers, supervisors, employees, subsidiaries, agents, associates, affiliates, representatives and advisors has made any warranty, representation or recommendation to the Investor as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, operations, research and development, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith;
- (x) the Investor will comply with all restrictions (if any) applicable to it from time to time under this Agreement, the Listing Rules and any applicable Laws on the disposal by it (directly or indirectly), of any of the Relevant Shares in respect of which it is or will be (directly or indirectly) or is shown by the Prospectus to be the beneficial owner;
- (y) it has conducted its own investigation with respect to the Company, the Group, and the Investor Shares and the terms of the subscription of the Investor Shares provided in this Agreement, and has obtained its own independent advice (including tax, regulatory, financial, accounting, legal, currency and otherwise) to the extent it considers necessary or appropriate or otherwise has satisfied itself concerning, including the tax, regulatory, financial, accounting, legal, currency and otherwise related to the investment in the Investor Shares and as to the suitability thereof for the Investor, and has not relied, and will not be entitled to rely, on any advice (including tax, regulatory, financial, accounting, legal, currency and otherwise), due diligence review or investigation or other advice or comfort obtained or conducted (as the case may be) by or on behalf of the Company or any of the Joint Sponsors, the Overall Coordinators or the underwriters in connection with the Global Offering and none of the Company, the Joint Sponsors, the Overall Coordinators or their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives takes any responsibility as to any tax, regulatory, financial, accounting, legal, currency or other economic or other consequences of the subscription of the Investor Shares by the Investors or in relation to any dealings in the Investor Shares;
- (z) it understands that no public market now exists for the Investor Shares, and that the Company, the Joint Sponsors and the Overall Coordinators have made no assurances that a public or active market will ever exist for the Investor Shares;

- (aa) in the event that the Global Offering is delayed or terminated or is not completed for any reason, no liabilities of the Company, the Joint Sponsors, the Overall Coordinators or any of their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives to the Investor or its subsidiaries will arise;
- (bb) the Company, the Overall Coordinators will have absolute discretion to change or adjust (i) the number of H Shares to be issued under the Global Offering; (ii) the number of H Shares to be issued under the Hong Kong Public Offering and the International Offering, respectively; and (iii) other adjustment or re-allocation of H Shares being offered, the indicative offer price range set forth in the Public Documents and the Offer Price as may be approved by the Stock Exchange and in compliance with applicable Laws;
- (cc) any trading in the H Shares is subject to compliance with applicable laws and regulations, including the restrictions on dealing in shares under the SFO, the Listing Rules, the Securities Act and any other applicable laws, regulations or relevant rules of any competent securities exchange;
- (dd) any offer, sale, pledge or other transfer made other than in compliance with the restrictions in this Agreement will not be recognized by the Company in respect of the Relevant Shares; and
- (ee) the Investor has agreed that the payment for the Aggregate Investment Amount and the related Brokerage and Levies shall be made by 8:00 a.m. (Hong Kong time) on the Listing Date or such other date as agreed in accordance with clause 4.5.
- 6.2 The Investor further acknowledges, represents, warrants and undertakes to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) it has been duly created or incorporated and is validly existing under the Laws of its place of creation or incorporation and that there has been no petition filed, order made or effective resolution passed for its bankruptcy, liquidation or winding up;
  - (b) it is not prohibited to receive and use the information under this Agreement (including, among others, this Agreement, the draft Prospectus and the draft Preliminary Offering Circular), by relevant Laws applicable to the Investor in connection with the subscription for the Investor Shares under this Agreement;
  - (c) it has the legal right and authority to own, use, lease and operate its assets and to conduct its business in the manner presently conducted;
  - (d) it has full power, authority and capacity, and has taken all actions (including obtaining all necessary consents, approvals and authorizations from any governmental and regulatory bodies or third parties) required to execute and deliver this Agreement, enter into and carry out the transactions as contemplated in this Agreement and perform its obligations under this Agreement;
  - (e) this Agreement has been duly authorized, executed and delivered by the Investor and constitutes a legal, valid and binding obligation of the Investor enforceable against it in accordance with the terms of this Agreement;

- (f) it has taken, and will during the term of this Agreement, take all necessary steps to perform its obligations under this Agreement and to give effect to this Agreement and the transactions contemplated in this Agreement and to comply with all relevant Laws;
- all consents, approvals, authorizations, permissions and registrations (the "Approvals") under any relevant Laws applicable to the Investor and required to be obtained by the Investor in connection with the subscription for the Investor Shares under this Agreement have been obtained and are in full force and effect and are not invalidated, revoked, withdrawn or set aside and none of the Approvals is subject to any condition precedent which has not been fulfilled or performed. All Approvals have not been withdrawn as at the date of this Agreement, nor is the Investor aware of any facts or circumstances which may render the Approvals to be invalidated, withdrawn or set aside. The Investor further agrees and undertakes to promptly notify the Company, the Joint Sponsors and the Overall Coordinators in writing if any of the Approvals ceases to be in full force and effect or is invalidated, revoked, withdrawn or set aside for any reason;
- (h) the execution and delivery of this Agreement by the Investor, and its performance of this Agreement and the subscription for or acquisition of (as the case may be) the Investor Shares will not contravene or result in a contravention by the Investor of (i) the memorandum and articles of association or other constituent or constitutional documents of the Investor or (ii) the Laws of any jurisdiction to which the Investor is subject in respect of the transactions contemplated under this Agreement or which may otherwise be applicable to the Investor in connection with the Investor's subscription for or acquisition of (as the case may be) the Investor Shares or (iii) any agreement or other instrument binding upon the Investor having effect on the performance by the Investor of its obligations under this Agreement and or (iv) any judgment, order or decree of any Governmental Authority having jurisdiction over the Investor;
- it has complied and will comply with all applicable Laws in all jurisdictions relevant (i) to the subscription for the Investor Shares, including to provide information, or cause or procure information to be provided, either directly or indirectly through the Company, the Joint Sponsors and/or the Overall Coordinators, to the Stock Exchange, the SFC, the CSRC and/or any other governmental, public, monetary or regulatory authorities or bodies or securities exchange (collectively, the "Regulators"), and agrees and consents to the disclosure of (but only to the extent that it is legally permissible to do so), such information in its possession, in each case, as may be required by applicable Laws or requested by any of the Regulators from time to time (including, without limitation, (i) identity information of the Investor and its ultimate beneficial owner(s) and/or the person(s) ultimately responsible for the giving of the instruction relating to the subscription for the Investor Shares (including, without limitation, their respective names and places of incorporation); (ii) the transactions contemplated hereunder (including, without limitation, the details of subscription for the Investor Shares, the number of the Investor Shares, the Aggregate Investment Amount, and the lock-up restrictions under this Agreement); (iii) any swap arrangement or other financial or investment product involving the Investor Shares and the details thereof (including, without limitation, the identity information of the subscriber and its ultimate beneficial owner and the provider of such swap arrangement or other financial or investment product); and/or (iv) any connected relationship between the Investor on one hand and the Company and any of its shareholders on the

other hand) (collectively, the "Investor-related Information") within the time as requested by any of the Regulators. The Investor further authorizes each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, advisors and representatives to disclose any Investor-related Information to such Regulators and/or in any Public Document or other announcement or document as required under the Listing Rules or applicable Laws or as requested by any relevant Regulators;

- (j) the Investor has such knowledge and experience in financial and business matters that (i) it is capable of evaluating the merits and risks of the prospective investment in the Investor Shares; (ii) it is capable of bearing the economic risks of such investment, including a complete loss of the investment in the Investor Shares; (iii) it has received all the information it considers necessary or appropriate for deciding whether to invest in the Investor Shares; and (iv) it is experienced in transactions of investing in securities of companies in a similar stage of development; its ordinary business is to buy or sell shares or debentures or it is a Professional Investor and by entering into this Agreement, it is not a client of any of the Joint Sponsors or the Overall Coordinators, the CMIs or the underwriters in connection with the transactions contemplated thereunder;
- (k) it is subscribing for the Investor Shares as principal without a view to making distribution of any of the Investor Shares subscribed by it hereunder, and the Investor is not entitled to nominate any person to be a director or officer or supervisor of the Company;
- (l) the Investor is subscribing for the Investor Shares outside the United States in an "offshore transaction" within the meaning of Regulation S and it is not a U.S. Person;
- (m) the Investor is subscribing for the Investor Shares in a transaction exempt from, or not subject to, registration requirements under the Securities Act;
- (n) to the best of its knowledge, as of the date of this Agreement, the Investor and the ultimate beneficial owner holding 30% or more beneficial interest in the Investor, if any,(i) are third parties independent of the Company; (ii) are not connected persons (as defined in the Listing Rules) or associates thereof of the Company and the Investor's subscription for the Investor Shares will not result in the Investor and such ultimate beneficial owner becoming connected persons (as defined in the Listing Rules) of the Company notwithstanding any relationship between the Investor and any other party or parties which may be entering into (or have entered into) any other agreement or agreements referred to in this Agreement and will, immediately after completion of this Agreement, be independent of and not be acting in concert with (as defined in the Code on Takeovers and Mergers and Share Buy-backs promulgated by the SFC), any connected persons in relation to the control of the Company; (iii) have the financial capacity to meet all obligations arising under this Agreement; (iv) are not, directly or indirectly, financed, funded or backed by (a) any core connected person (as defined in the Listing Rules) of the Company or (b) the Company, any of the directors, supervisors, chief executive, largest shareholder, substantial shareholder(s) or any of its subsidiaries, or a close associate (as defined in the Listing Rules) of any of the them, and are not accustomed to take and to the best of its knowledge, have not taken any instructions from any such persons in relation to the acquisition, disposal, voting or other disposition of securities of the Company;;

- (o) to the best of its knowledge, the Investor will subscribe for the Investor Shares using its own fund and it has not obtained and does not intend to obtain a loan or other form of financing to meet its payment obligations under this Agreement;
- (p) to the best of its knowledge, each of the Investor, its ultimate beneficial owner holding 30% or more beneficial interest in the Investor, if any and/or associates is not a "connected client" of any of the Joint Sponsors, the Overall Coordinators, the bookrunner(s), the lead manager(s), the CMIs, the underwriters of the Global Offering, the lead broker or any distributors. The terms "connected client", "lead broker" and "distributor" shall have the meanings ascribed to them in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;
- (q) if applicable, the Investor's account is not managed by the relevant exchange participant (as defined in the Listing Rules) in pursuance of a discretionary managed portfolio agreement. The term "discretionary managed portfolio" shall have the meaning ascribed to it in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;
- (r) to the best of its knowledge, neither the Investor or the ultimate beneficial owner holding 30% or more beneficial interest in the Investor, if any, is a director (including as a director within the preceding 12 months of the date of this Agreement), supervisor of the Company or its associates or a nominee of any of the foregoing;
- (s) save as previously notified to the Joint Sponsors and the Overall Coordinators in writing, the Investor does not fall within (a) any of the placee categories (other than "cornerstone investor", "existing shareholder, director or close associate (as defined in Chapter 1 of the Listing Rules)", "discretionary managed portfolios (as defined in Appendix F to the Listing Rules)" and "non-SFC authorised funds") as set out in the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface or the Listing Rules in relation to placees; or (b) any of the groups of placees that would be required under the Listing Rules (including but not limited to Rule 12.08A of the Listing Rules) to be identified in the Company's allotment results announcement;
- (t) the Investor has not entered and will not enter into any contractual arrangement with any "distributor" (as defined in Regulation S) with respect to the distribution of the H Shares, except with its affiliates or with the prior written consent of the Company;
- (u) to the best of its knowledge, the subscription for the Investor Shares will comply with the provisions of Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules and the applicable paragraphs of Chapter 4.15 of the Listing Guide;
- (v) to the best of its knowledge, the aggregate holding (directly and indirectly) of the Investor and its close associates (as defined in the Listing Rules) in the total issued share capital of the Company shall not be such as to cause the total securities of the Company held by the public (having the meaning under the Listing Rules) to fall below the percentage required by Rule 8.08 of the Listing Rules or as otherwise approved by the Stock Exchange;
- (w) none of the Investor and, to the best of its knowledge, the ultimate beneficial owner holding 30% or more beneficial interest in the Investor, if any is subscribing for the

Investor Shares under this Agreement with any financing (direct or indirect) by any connected person of the Company, by any one of the Joint Sponsors, the Overall Coordinators, or by any one of the underwriters of the Global Offering; the Investor and each of its associates, if any, is independent of, and not connected with, the other investors who have participated or will participate in the Global Offering and any of their associates;

- (x) to the best of its knowledge, no agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) has been or shall be entered into or made between the Investor or its affiliates, directors, officers, employees or agents on the one hand and the Company or its largest shareholder, any member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents on the other hand;
- (y) except as provided for in this Agreement, the Investor has not entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares;
- (z) save as previously disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing, the Investor, has not entered and will not enter into any swap arrangement or other financial or investment product involving the Investor Shares; and
- (aa) to the best of its knowledge, neither the Investor nor any of its controlling shareholder(s), associates and beneficial owners has applied for or placed an order through the book building process for any H Shares in the Global Offering other than pursuant to this Agreement unless otherwise permitted by the Listing Rules and the Listing Guide and/or pursuant to the waiver and/or consent granted by the Stock Exchange.
- 6.3 The Investor represents and warrants to the Company, the Joint Sponsors and the Overall Coordinators to the best of its knowledge, that the description set out in Schedule 2 in relation to it and the group of companies of which it is a member and all Investor-related Information provided to and/or as requested by the Regulators and/or any of the Company, the Joint Sponsors and the Overall Coordinators and their respective affiliates is true, complete and accurate in all material respects and is not misleading. Without prejudice to the provisions of clause 6.1(b), the Investor irrevocably consents to the reference to and inclusion of its name and all or part of the description of this Agreement (including the description set out in Schedule 2) in the Public Documents, marketing and roadshow materials and such other announcements or displayed documents which may be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering, insofar as necessary in the sole opinion of the Company, the Joint Sponsors and the Overall Coordinators, provided that all such materials, announcements and/or documents shall be delivered to the Investor for prior review and consent. The Investor undertakes to provide as soon as possible (but to the extent it is legally permissible to so and such information is in its possession) such further information and/or supporting documentation relating to it, its ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters which may reasonably be requested by the Company, the Joint Sponsors and/or the Overall Coordinators to ensure their compliance with applicable Laws and/or companies or securities registration and/or the

requests of competent Regulators including but not limited to the Stock Exchange, the SFC and the CSRC. The Investor hereby agrees that after reviewing the description in relation to it and the group of companies of which it is a member to be included in such drafts of the Public Documents and other marketing materials relating to the Global Offering from time to time provided to the Investor and making such amendments as may be reasonably required by the Investor (if any), the Investor shall be deemed to warrant that such description in relation to it and the group of companies of which it is a member is true, accurate and complete in all material respects and is not misleading or deceptive.

- The Investor understands that the representations, warranties, undertakings, acknowledgements and confirmations in clauses 6.1 and 6.2 are required in connection with Hong Kong Laws and the securities laws of the United States, amongst others. The Investor acknowledges that the Company, the Joint Sponsors, the Overall Coordinators, the underwriters, and their respective subsidiaries, agents, affiliates and advisors, and others will rely upon the truth, completeness and accuracy of the Investor's warranties, undertakings, representations, acknowledgements and confirmations set forth herein, and it agrees to notify the Company, the Joint Sponsors and the Overall Coordinators promptly in writing if any of the warranties, undertakings, representations, acknowledgements or confirmations herein ceases to be true, accurate and complete or becomes misleading or deceptive in any respect.
- 6.5 The Investor agrees and undertakes that the Investor will on demand fully and effectively indemnify and hold harmless, on an after tax basis, each of the Company, the Joint Sponsors, the Overall Coordinators and the underwriters of the Global Offering, each on its own behalf and on trust for their respective affiliates, any person who controls it within the meaning of the Securities Act as well as their respective officers, directors, supervisors, employees, staff, associates, partners, agents and representatives (collectively, the "Indemnified Parties"), against any and all losses, costs, expenses, claims, actions, liabilities, proceedings or damages suffered or incurred by such Indemnified Party in connection with the subscription by the Investor of the Investor Shares, the Investor Shares or this Agreement in any manner whatsoever, including a breach or an alleged breach of this Agreement or any act or omission or alleged act or omission hereunder, by or caused by the Investor or its officers, directors, employees, staff, affiliates, agents, representatives, associates or partners, and against any and all reasonable costs, charges, losses or expenses which any Indemnified Party may suffer or incur in connection with or disputing or defending any such claim, action or proceedings on the grounds of or otherwise arising out of or in connection therewith, except for any losses, costs, expenses, claims, actions, liabilities, proceedings or damages suffered and incurred that are finally determined by a court or an arbitral tribunal of competent jurisdiction to resulted solely and directly from the gross negligence, willful misconduct or fraud on the part of such Indemnified Party.
- 6.6 Each of the acknowledgements, confirmations, representations, warranties and undertakings given by the Investor under clauses 6.1, 6.2, 6.3, 6.4 and 6.5 (as the case may be) shall be construed as a separate acknowledgement, confirmation, representation, warranty or undertaking and shall be deemed to be repeated on the Listing Date and, if applicable, the Delayed Delivery Date.
- 6.7 The Company represents, warrants and undertakes that:
  - (a) it has been duly incorporated and is validly existing under the laws of the PRC;

- (b) it has full power, authority and capacity, and has taken all actions required to enter into and perform its obligations under this Agreement and this Agreement, when executed, will constitute its legal, valid and binding obligations;
- (c) subject to full payment and the Lock-up Period provided under clause 5.1, the Investor Shares will, when delivered to the Investor in accordance with clause 4.4, be fully paid-up, freely transferable and free from all options, liens, charges, mortgages, pledges, claims, equities, encumbrances and other third-party rights and shall rank pari passu with the H Shares then in issue and to be listed on the Stock Exchange;
- (d) none of the Company and its largest shareholder, any member of the Group and their respective affiliates, directors, officers, supervisors, employees and agents have entered into any agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) with any of the Investors or its affiliates, directors, supervisors, officers, employees, agents or representatives; and
- (e) except as provided for in this Agreement, neither the Company or any member of the Group nor any of their respective affiliates, directors, officers, supervisors, employees, agents or representatives has entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares.
- 6.8 The Company acknowledges, confirms and agrees that the Investor will be relying on information contained in the International Offering Circular and that the Investor shall have the same rights in respect of the International Offering Circular as other investors purchasing H Shares in the International Offering.

## 7 TERMINATION

- 7.1 This Agreement may be terminated:
  - (a) in accordance with clauses 3.2, 4.6 or 4.8;
  - (b) solely by (i) the Company or (ii) the Joint Sponsors and the Overall Coordinators acting jointly, in the event that there is a material breach of this Agreement on the part of the Investor (or the wholly-owned subsidiary of the Investor in the case of transfer of Investor Shares pursuant to clause 5.2) (including a material breach of the representations, warranties, undertakings, acknowledgements and confirmations by the Investor under this Agreement) on or before the closing of the International Offering or, if applicable, the Delayed Delivery Date (notwithstanding any provision to the contrary to this Agreement); or
  - (c) with the written consent of the Investor, the Company, the Joint Sponsors and the Overall Coordinators.
- 7.2 Without prejudice to clause 7.3, in the event that this Agreement is terminated in accordance with clause 7.1, the Company, the Joint Sponsors and the Overall Coordinators shall not be bound to proceed with their respective obligations under this Agreement (except for the confidentiality obligation under clause 8.1 set forth below) and the rights and liabilities of the Investor, the Company, the Joint Sponsors and the Overall Coordinators hereunder (except for

the rights under clause 11 set forth below) shall cease and none of the Investor, the Company, the Joint Sponsors and the Overall Coordinators shall have any claim against any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (as applicable) without prejudice to the accrued rights or liabilities of any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators to any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (as applicable) in respect of the terms herein at or before such termination.

7.3 Notwithstanding the above, clause 6.5 and the indemnities given by the Investor herein, together with clauses 11 and 12 shall survive notwithstanding the termination of this Agreement.

## 8 ANNOUNCEMENTS AND CONFIDENTIALITY

- 8.1 Save as otherwise provided in this Agreement and the non-disclosure agreement entered into by the Investor, none of the Parties shall disclose any information concerning this Agreement or the transactions contemplated herein or any other arrangement involving the Company, the Joint Sponsors, the Overall Coordinators, and the Investor without the prior written consent of the other Parties. Notwithstanding the foregoing, this Agreement may be disclosed by any Party:
  - (a) to the Stock Exchange, the SFC, the CSRC and/or other Regulators to which the Company, the Joint Sponsors and/or the Overall Coordinators is subject, and the background of the Investor and its relationship between the Company and the Investor may be described in the Public Documents to be issued by or on behalf of the Company and marketing, roadshow materials and other announcements or displayed documents to be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering;
  - (b) to any of the Joint Sponsors and Overall Coordinators and to the legal and financial advisors, auditors, and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Parties, the Joint Sponsors and the Overall Coordinators provided that such Party shall (i) procure that each such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party is made aware and complies with all the confidentiality obligations set forth herein and (ii) remain responsible for any breach of such confidential obligations by such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party; and
  - (c) otherwise by any Party as may be required by any applicable Law, any Governmental Authority or body with jurisdiction over such Party (including the Stock Exchange, the SFC, and the CSRC) or stock exchange rules (including submitting this Agreement as a material contract to the Hong Kong Companies Registry for registration and making it available on display to the public in accordance with the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules) or any binding judgment, order or requirement of any competent Governmental Authority.
- 8.2 No other reference or disclosure shall be made regarding this Agreement or any ancillary matters hereto by the Investor, except where the Investor shall have consulted the Company, the Joint Sponsors and the Overall Coordinators in advance to seek their prior written consent as to the principle, form and content of such disclosure.

- 8.3 The Company shall use its reasonable endeavors to provide for review by the Investor of any statement in any of the Public Documents which relates to this Agreement, the relationship between the Company and the Investor and the general background information on the Investor prior to publication. The Investor shall use its reasonable endeavors to cooperate with the Company, the Joint Sponsors and the Overall Coordinators to ensure that all references to it in such Public Documents are true, complete, accurate and not misleading or deceptive and that no material information about it is omitted from the Public Documents, and shall provide any comments and verification documents promptly to the Company, the Joint Sponsors and the Overall Coordinators and their respective counsels.
- 8.4 The Investor undertakes promptly to provide all assistance reasonably required in connection with the preparation of any disclosure required to be made as referred to in clause 8.1 (including providing such further information and/or supporting documentation relating to it, its background information, its relationship with the Company, its ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters referred thereto which may reasonably be required by the Company, the Joint Sponsors or the Overall Coordinators), but only to the extent it is legally permissible to do so and such information is in its possession, to (i) update the description of the Investor in the Public Documents subsequent to the date of this Agreement and to verify such references, and (ii) enable the Company, the Joint Sponsors and/or the Overall Coordinators to comply with applicable companies or securities registration and/or the requests of competent Regulators, including the Stock Exchange, the SFC and the CSRC.

## 9 NOTICES

9.1 All notices delivered hereunder shall be in writing in either the English or Chinese language and shall be delivered in the manner required by clause 9.2 to the following addresses:

Party	Contact	Address
Company	Email: ChenJ14@catl.com  Attention: Mr. Chen Jin	No. 2 Xingang Road, Zhangwan Town, Jiaocheng District, Ningde City, Fujian Province, PRC
Investor	Email: rbcgamhkops@rbc.com  Attention: Dicky Chan	Suites 3007 – 3010, Level 30, One Pacific Place, 88 Queensway, Hong Kong
CICC	Email:  IB_Project_bright8@cicc.com.cn  Attention:	29/F, One International Finance Centre, 1 Harbour View Street, Central, Hong Kong

	Project Bright 8 Team	
CSCI	Email:	18/F, Two Exchange Square, 8 Connaught Place.
	Project.Bright8@csci.hk	Central, Hong Kong
	Project.Bright8.ECM@csci.hk	
	Attention:	
	Project Bright 8 Team	
JPM FE	Email:	28/F, Chater House, 8 Connaught Road Central,
	PROJECTBRIGHT8_WG@jpmorgan.com	Hong Kong
	PROJECTBRIGHT8_ECM@jpmorgan.com	
	Attention:	
	ECM/ECM Syndicate Desk (Project Bright 8 Team)	
JPM APAC	Email:	28/F, Chater House, 8
	PROJECTBRIGHT8_WG@jpmorgan.com	Connaught Road Central, Hong Kong
	PROJECTBRIGHT8_ECM@jpmorgan.com	
	Attention:	
	ECM/ECM Syndicate Desk (Project Bright 8 Team)	
BOFA	Email:	55/F, Cheung Kong Center,
	dg.project_bright_8@bofa.com	2 Queen's Road Central, Central, Hong Kong
	Attention:	
	Project Bright 8 Team	
GS	Email:	68/F, Cheung Kong Center, 2 Queen's Road Central,
	gs-bright8-core@gs.com	Central, Hong Kong
	gs-bright8-ECM@gs.com	
	Attention:	
	Project Bright 8 Team	

MS	Email:	46/F, International
	pj_bright8_all@morganstanley.com  *Attention:*  Project Bright 8 Deal Team	Commerce Centre 1 Austin Road West, Kowloon, Hong Kong
UBS	Email: ol-gb+-project-bright-8@ubs.com  Attention:	52/F Two International Finance Centre, 8 Finance Street, Central, Hong Kong
	Project Bright 8 (Global Banking)	

9.2 Any notice delivered hereunder shall be delivered by hand or by email or by pre-paid post. Any notice shall be deemed to have been received, if delivered by hand, when delivered, if sent by email, immediately after the time sent (as recorded on the device from which the sender sent the email, irrespective of whether the email is acknowledged, unless the sender receives an automated message that the email is not delivered), and if sent by pre-paid post, (in the absence of evidence of earlier receipt) 48 hours after it was posted (or six days if sent by air mail). Any notice received on a day which is not a business day shall be deemed to be received on the next following business day.

## 10 GENERAL

- 10.1 Each of the Parties confirms and represents that this Agreement has been duly authorized, executed and delivered by it and constitutes its legal, valid and binding obligations and is enforceable against it in accordance with its terms. Except for such consents, approvals and authorizations as may be required by the Company to implement the Global Offering, no corporate, shareholder or other consents, approvals or authorizations are required by such Party for the performance of its obligations under this Agreement and each of the Parties further confirms that it can perform its obligations described hereunder.
- 10.2 The obligations of each of the Joint Sponsors and the Overall Coordinators as provided in this Agreement are several (and not joint or joint and several). None of the Joint Sponsors or the Overall Coordinators will be liable for any failure on the part of any of the other Joint Sponsors or Overall Coordinators to perform their respective obligations under this Agreement, and no such failure shall affect the rights of any other Joint Sponsor or Overall Coordinator to enforce the terms of this Agreement. Notwithstanding the foregoing, each of the Joint Sponsors and the Overall Coordinators shall be entitled to enforce any or all of its rights under this Agreement either alone or jointly with other Joint Sponsors or Overall Coordinators, to the extent permitted by applicable Laws.
- 10.3 Save for manifest error, calculations and determinations made in good faith by the Company and the Overall Coordinators shall be conclusive and binding with respect to the number of Investor Shares and the Offer Price and the amount of payment required to be made by the Investor pursuant to clause 4.2 for the purposes of this Agreement.

- 10.4 The Investor, the Company and BOFA shall cooperate with respect to any notifications to, or consents and/or approvals of, third parties which are or may be required for the purposes of or in connection with this Agreement.
- 10.5 No alteration to, or variation of, this Agreement shall be effective unless it is in writing and signed by or on behalf of all the Parties and in accordance with Clause 10.11.
- 10.6 This Agreement will be executed in the English language only.
- 10.7 Unless otherwise agreed by the relevant Parties in writing, each Party shall bear its own legal and professional fees, costs and expenses incurred in connection with this Agreement, save that stamp duty arising in respect of any of the transactions contemplated in this Agreement shall be borne by the relevant transferor/seller and the relevant transferee/buyer in equal shares.
- 10.8 Time shall be of the essence of this Agreement but any time, date or period referred to in this Agreement may be extended by mutual written agreement between the Parties with the written consent of the Joint Sponsors and the Overall Coordinators.
- 10.9 All provisions of this Agreement shall so far as they are capable of being performed or observed continue in full force and effect notwithstanding the Closing in accordance with clause 4 except in respect of those matters then already performed and unless they are terminated in accordance with this Agreement.
- 10.10 Other than the non-disclosure agreement entered into by the Investor, this Agreement constitutes the entire agreement and understanding between the Parties in connection with the investment in the Company by the Investor. This Agreement supersedes all prior promises, assurances, warranties, representations, communications, understandings and agreements relating to the subject matter hereof, whether written or oral.
- 10.11 To the extent otherwise set out in this clause 10.11, a person who is not a party to this Agreement has no right under the Contracts (Rights of Third Parties) Ordinance to enforce any term of this Agreement but this does not affect any rights or remedy of a third party which exists or is available apart from the Contracts (Rights of Third Parties) Ordinance:
  - (a) each of the Joint Sponsors and the Overall Coordinators may enforce (i) Clauses 3, 4, 5, 6, 7 and 8, and (ii) any other term(s) of this Agreement which confers a benefit on such Joint Sponsors and/or the Overall Coordinators to the same extent as if they were a party to this Agreement.
  - (b) save as otherwise provided for in clause 3.2 where this Agreement shall be terminated forthwith or otherwise in accordance with clauses 4.6 or 4.8 where any of the Joint Sponsors, the Overall Coordinators and/or their respective affiliates may terminate this Agreement (in both cases without the written consent of all of the Joint Sponsors and the Overall Coordinators), this Agreement may not be terminated or rescinded, and any term may not be amended, varied or waived, without the written consent of all of the Joint Sponsors and the Overall Coordinators.
  - (c) Indemnified Parties may enforce and rely on clause 6.5 to the same extent as if they were a party to this Agreement.

- (d) This Agreement may be terminated or rescinded and any term may be amended, varied or waived without the consent of those Indemnified Parties other than the Joint Sponsors and the Overall Coordinators.
- 10.12 Each of the Joint Sponsors and the Overall Coordinators has the power and is hereby authorized to delegate all or any of their relevant rights, duties, powers and discretions in such manner and on such terms as they think fit (with or without formality and without prior notice of any such delegation being required to be given to the Company or the Investor) to any one or more of their affiliates. Such Overall Coordinator or Joint Sponsor shall, severally and not jointly nor jointly and severally, remain liable for all acts and omissions of any of its affiliates to which it delegates relevant rights, duties, powers and/or discretions pursuant to this sub-clause notwithstanding any such delegation.
- 10.13 No delay or failure by a Party to exercise or enforce (in whole or in part) any right provided by this Agreement or by law shall operate as a release or waiver of, or in any way limit, that Party's ability to further exercise or enforce that, or any other, right and no single or partial exercise of any such right or remedy shall preclude any other or further exercise of it or the exercise of any other right or remedy. The rights, powers and remedies provided in this Agreement are cumulative and not exclusive of any rights, powers and remedies (whether provided by law or otherwise). A waiver of any breach of any provision of this Agreement shall not be effective, or implied, unless that waiver is in writing and is signed by the Party against whom that waiver is claimed.
- 10.14 If at any time any provision of this Agreement is or becomes illegal, invalid or unenforceable in any respect under the law of any jurisdiction, that shall not affect or impair:
  - (a) the legality, validity or enforceability in that jurisdiction of any other provision of this Agreement; or
  - (b) the legality, validity or enforceability under the law of any other jurisdiction of that or any other provision of this Agreement.
- 10.15 This Agreement shall be binding upon, and inure solely to the benefit of the Parties and their respective heirs, executors, administrators, successors and permitted assigns, and no other person shall acquire or have any right under or by virtue of this Agreement. Except for the purposes of internal reorganization or restructuring, no Party may assign or transfer all or any part of the benefits of, or interest or right in or under this Agreement. Obligations under this Agreement shall not be assignable.
- 10.16 Without prejudice to all rights to claim against the Investor for all losses and damages suffered by the other Parties, if there is any breach of warranties made by the Investor on or before the Listing Date or the Delayed Delivery Date (if applicable), the Company and the Joint Sponsors and the Overall Coordinators shall, notwithstanding any provision to the contrary to this Agreement, have the right to rescind this Agreement and all obligations of the Parties hereunder shall cease forthwith.
- 10.17 Each of the Parties undertakes with the other Parties that it shall execute and perform, and procure that it is executed and performed, such further documents and acts as may be required to give effect to the provisions of this Agreement.
- 10.18 Recognition of the U.S. Special Resolution Regimes:

- (a) In the event that any Party who is a Covered Entity becomes subject to a proceeding under a U.S. Special Resolution Regime, the transfer from such Party of this Agreement, and any interest and obligation in or under this Agreement, will be effective to the same extent as the transfer would be effective under the U.S. Special Resolution Regime if this Agreement, and any such interest and obligation, were governed by the laws of the United States or a state of the United States.
- (b) In the event that any Party that is a Covered Entity or a BHC Act Affiliate of such Party becomes subject to a proceeding under a U.S. Special Resolution Regime, Default Rights under this Agreement that may be exercised against such Party are permitted to be exercised to no greater extent than such Default Rights could be exercised under the U.S. Special Resolution Regime if this Agreement were governed by the laws of the United States or a state of the United States.
- (c) As used herein,
  - (i) "BHC Act Affiliate" has the meaning assigned to the term "affiliate" in, and shall be interpreted in accordance with, 12 U.S.C. § 1841(k);
  - (ii) "Covered Entity" means any of the following:
    - (A) a "covered entity" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 252.82(b);
    - (B) a "covered bank" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 47.3(b); or
    - (C) a "covered FSI" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 382.2(b).
  - (iii) "Default Right" has the meaning assigned to that term in, and shall be interpreted in accordance with, 12 C.F.R. §§ 252.81, 47.2 or 382.1, as applicable; and
  - (iv) "U.S. Special Resolution Regime" means each of (i) the Federal Deposit Insurance Act and the regulations promulgated thereunder and (ii) Title II of the Dodd-Frank Wall Street Reform and Consumer Protection Act and the regulations promulgated thereunder.

### 11 GOVERNING LAW AND JURISDICTION

- 11.1 This Agreement and the relationship between the Parties shall be governed by, and interpreted in accordance with, the laws of Hong Kong.
- 11.2 Any dispute, controversy or claim arising out of or in connection with this Agreement, or the breach, termination or invalidity thereof, shall be settled by arbitration in accordance with the Hong Kong International Arbitration Centre Administered Arbitration Rules in force as of the date of submitting the arbitration application. The place of arbitration shall be Hong Kong and the governing law of the arbitration proceedings shall be the laws of Hong Kong. There shall be three arbitrators and the language in the arbitration proceedings shall be English. The decision and award of the arbitral tribunal shall be final and binding on the parties and may be

entered and enforced in any court having jurisdiction, and the parties irrevocably and unconditionally waive any and all rights to any form of appeal, review or recourse to any judicial authority, insofar as such waiver may be validly made. Notwithstanding the foregoing, the parties shall have the right to seek interim injunctive relief or other interim relief from a court of competent jurisdiction, before the arbitral tribunal has been appointed. Without prejudice to such provisional remedies as may be available under the jurisdiction of a national court, the arbitral tribunal shall have full authority to grant provisional remedies or order the parties to request that a court modify or vacate any temporary or preliminary relief issued by a such court, and to award damages for the failure of any party to respect the arbitral tribunal's orders to that effect.

### 12 **IMMUNITY**

12.1 To the extent that in any proceedings in any jurisdiction (including arbitration proceedings), the Investor has or can claim for itself or its assets, properties or revenues any immunity (on the grounds of sovereignty or crown status or otherwise) from any action, suit, proceeding or other legal process (including arbitration proceedings), from set-off or counterclaim, from the jurisdiction of any court, from service of process, from attachment to or in aid of execution of any judgment, decision, determination, order or award (including any arbitral award), or from other action, suit or proceeding for the giving of any relief or for the enforcement of any judgement, decision, determination, order or award (including any arbitral award) or to the extent that in any such proceedings there may be attributed to itself or its assets, properties or revenues any such immunity (whether or not claimed), the Investor hereby irrevocably and unconditionally waives and agrees not to plead or claim any such immunity in relation to any such proceedings.

## 13 COUNTERPARTS

13.1 This Agreement may be executed in any number of counterparts by wet-ink or electronically, and by each Party hereto on separate counterparts. Each counterpart is an original, but all counterparts shall together constitute one and the same instrument. Delivery of an executed counterpart signature page of this Agreement by e-mail attachment (PDF) or telecopy shall be an effective mode of delivery.

**IN WITNESS** whereof each of the following parties has executed this Agreement by its duly authorized signatory on the date set out at the beginning.

For and on behalf of Contemporary Amperex Technology Co., Limited 宁德时代新能源科技股份有限公司

Name: Jiang Li (蒋理)

Title: Vice General Manager and Board Secretary

## FOR AND ON BEHALF OF:

RBC Global Asset Management (Asia) Limited

as sub-investment manager for and on behalf of the Investors listed in Schedule 2

By:

Name: NALLAMALA, Mayur Raoul / SOH, Yangho

Title: CEO, Head of Asian Equities / Portfolio Manager, Head of Research, Asian Equities

# FOR AND ON BEHALF OF: MERRILL LYNCH (ASIA PACIFIC) LIMITED

By:

Name: David Cheng Title: Managing Director

Name: Tommy Zheng Title: Managing Director

## SCHEDULE 1 INVESTOR SHARES

#### **Number of Investor Shares**

The number of Investor Shares shall be equal to (1) Hong Kong dollar equivalent of US dollar 53,000,000 (calculated using the closing Hong Kong dollar: US dollar exchange rate quoted in the Prospectus (excluding Brokerage and the Levies which the Investor will pay in respect of the Investor Shares)) divided by (2) the Offer Price, rounded down to the nearest whole board lot of 100 H Shares.

Pursuant to paragraph 4.2 of Practice Note 18 to the Listing Rules, Chapter 4.14 of the Listing Guide and the waiver as granted by the Stock Exchange (if any), in the event of over-subscription under the Hong Kong Public Offering, the number of Investor Shares to be subscribed for by the Investor under this Agreement might be affected by the reallocation of H Shares between the International Offering and the Hong Kong Public Offering. If the total demand for H Shares in the Hong Kong Public Offering falls within the circumstances as set out in the section headed "Structure of the Global Offering – The Hong Kong Public Offering – Reallocation" in the final prospectus of the Company, the number of Investor Shares may be adjusted on a pro rata basis.

Further, the Joint Sponsors, the Overall Coordinators and the Company can adjust the number of Investor Shares in their sole discretion for the purpose of compliance with the relevant requirements under the Listing Rules including without limitation the public float requirements under Rule 8.08 of the Listing Rules and the placing guidelines set out in Appendix F1 to the Listing Rules.

## **SCHEDULE 2** PARTICULARS OF INVESTORS

The Investor **RBC China Equity Fund** 

Place of incorporation: Canada

N/A Certificate of incorporation number:

Business registration number: N/A

LEI number: 5493003D54R967405C22

Business address and telephone number and

contact person:

155 Wellington Street West, Suite 2200, Toronto, Ontario, M5V 3K7, Canada

Principal activities: RBC China Equity Fund is a Canadian

> domiciled mutual fund that is offered for sale to individual and institutional investors in Canada.

N/A Ultimate controlling shareholder(s):

Place of incorporation of ultimate controlling

shareholder(s):

N/A

Business registration number and LEI number

of ultimate controlling shareholder(s):

N/A

Principal activities of ultimate controlling

shareholder(s):

N/A

Shareholder and interests held: N/A

Relevant investor category(ies) (as required to be included on the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface in relation to placees):

Cornerstone investor

Discretionary managed portfolio (as defined in Appendix F to the Listing Rules)

Existing shareholder, director or close associate (as defined in Chapter 1 of the Listing Rules)

Non-SFC-authorised fund

Description of the Investor for insertion in the Prospectus:

RBC China Equity Fund and RBC Asia Pacific ex-Japan Equity Fund are sub-advised by RBC Global Asset Management (Asia) Limited, a member company of RBC Global Asset Management ("RBC GAM"), the asset management division of Royal Bank of Canada.

RBC GAM is a provider of global investment management services and solutions to

institutional, high-net-worth and individual

investors through separate accounts, pooled funds, mutual funds, hedge funds, exchange-traded funds and specialty investment strategies. As at December 31, 2024, the RBC GAM group of companies manage approximately CAD\$485 billion in assets and have approximately 1600 employees located across Canada, the United States, Europe and Asia. No ultimate beneficial owner is holding 30% or more interests in either RBC China Equity Fund or RBC Asia Pacific ex-Japan Equity Fund.

The Investor

RBC Asia Pacific ex-Japan Equity Fund

Place of incorporation: Canada

Certificate of incorporation number: N/A

Business registration number: N/A

LEI number: 549300323EGWCUCQJZ27

Business address and telephone number and

contact person:

155 Wellington Street West, Suite 2200, Toronto, Ontario, M5V 3K7, Canada

Principal activities: RBC Asia Pacific ex-Japan Fund is a Canadian

domiciled mutual fund that is offered for sale to individual and institutional investors in Canada.

Ultimate controlling shareholder(s): N/A

Place of incorporation of ultimate controlling

shareholder(s):

N/A

Business registration number and LEI number

of ultimate controlling shareholder(s):

N/A

Principal activities of ultimate controlling

shareholder(s):

N/A

Shareholder and interests held:

N/A

Relevant investor category(ies) (as required to be included on the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface in relation to placees): Cornerstone investor

Discretionary managed portfolio (as defined in Appendix F to the Listing Rules)

Existing shareholder, director or close associate (as defined in Chapter 1 of the Listing Rules)

Non-SFC-authorised fund

Description of the Investor for insertion in the Prospectus:

RBC China Equity Fund and RBC Asia Pacific ex-Japan Equity Fund are sub-advised by RBC Global Asset Management (Asia) Limited, a member company of RBC Global Asset ("RBC GAM"), the Management management division of Royal Bank of Canada. RBC GAM is a provider of global investment management services and solutions institutional, high-net-worth and individual investors through separate accounts, pooled funds, mutual funds, hedge funds, exchangetraded funds and specialty investment strategies. As at December 31, 2024, the RBC GAM group of companies manage approximately CAD\$485 billion in assets and have approximately 1600 employees located across Canada, the United States, Europe and Asia. No ultimate beneficial owner is holding 30% or more interests in either RBC China Equity Fund or RBC Asia Pacific ex-Japan Equity Fund.

## 基石投资协议

2025年5月8日

宁德时代新能源科技股份有限公司

与

太平洋资产管理有限责任公司

与

摩根士丹利亚洲有限公司

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**本协议**(本"协议")于2025年5月8日订立

### 订约方为:

- (1) **宁德时代新能源科技股份有限公司**,一家于二零一一年十二月十六日于中国注册成立的股份有限公司,其注册办事处地址位于中国福建省宁德市蕉城区漳湾镇新港路 2 号 ("本公司"):
- (2) **太平洋资产管理有限责任公司**,一家于上海注册成立的公司,其注册办事处位于上海 市浦东新区世纪大道 100 号 39 楼("**投资者**");及
- (3) **摩根士丹利亚洲有限公司,**位于香港九龙柯士甸道西1号环球贸易广场 46 楼 ("**MS**")。 **鉴于:**
- (A) 本公司已申请通过全球发售("**全球发售**") 使其 H 股(定义见下文) 在联交所(定义见下文)上市,全球发售的内容包括:
  - (i) 本公司通过公开发售以供香港公众认购股 H 股(可予重新分配及视乎发售量调整权(定义见下文)行使与否而定)("**香港公开发售**")及
  - (ii) 根据证券法(定义见下文)S规例(定义见下文)在美国境外向投资者(包括向香港的专业及机构投资者进行配售)有条件配售本公司发售的股H股(可予重新分配、视乎发售量调整权及超额配股权(定义见下文)行使与否而定)("**国际发售**")。
- (B) 中国国际金融香港证券有限公司 ("CICC"),中信建投(国际)融资有限公司 ("CSCI"), J.P. MORGAN SECURITIES (FAR EAST) LIMITED ("JPM FE")及 MERRILL LYNCH (ASIA PACIFIC) LIMITED ("BOFA")担任全球发售的联席保荐人 ("联席保荐人"), CICC, CSCI, J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED ("JPM APAC"), BOFA,高盛(亚洲)有限责任公司 ("GS"), MS及UBS AG HONG KONG BRANCH ("UBS")¹担任全球发售的整体协调人 ("整体协调人")。
- (C) 受限于及根据本协议列明的条款及条件,投资者希望认购作为国际发售一部分的投资者股份(定义见下文)。
- (D) 特此拟在各方就条款和条件达成一致意见的前提下,整体协调人和包销商(将在国际包销协议中列名)将与本公司就国际发售订立包销协议,以(其中包括)有条件地包销本协议项下的投资者将予认购的投资者股份。

特此约定如下:

-

<sup>&</sup>lt;sup>1</sup> UBS AG HONG KONG BRANCH 是在瑞士注册成立的有限责任公司。

## 1 定义和解释

- 1.1 本协议(包括其附表及背景陈述)中,下列各词语及表达除文义另有规定外,须具有以下涵义:
  - "**联属人士**"就特定个人或实体而言,除文义另有规定外,指直接或间接地通过一个或多个中介人控制该特定个人或实体,受上述特定个人或实体控制,或与之共同受控制的任何个人或实体。就本定义而言,"控制"(包括"控制"、"受控制"及"共同受控制")指直接或间接地拥有指示某人士的管理和政策,或者影响某人士的管理和政策方向的权力(无论是通过拥有投票权证券、合同或是其他方式):
  - "会财局"指会计及财务汇报局:
  - "总投资额"指发售价乘以投资者股份数目所得的金额;
  - "批准"具有第 6.2(g)条赋予该词的涵义;
  - "**联系人/紧密联系人**"须具有上市规则赋予该词的涵义,"**多位联系人/多位紧密联系人**"亦须据此解释;
  - "**经纪佣金**"指费用规则(按照上市规则定义)第 7(1)段的规定按总投资额的 1%计算的经纪佣金;
  - "**营业日**"指香港持牌银行一般向香港的公众开放作正常银行业务运作,及联交所在这些日期开放进行证券交易的任何日子(星期六、星期日和香港的公众假期除外):
  - "中央结算系统"指由香港中央结算有限公司设立及运作的中央结算及交收系统;
  - "交割"指依照本协议的条款及条件投资者股份认购的交割;
  - "**资本市场中介人**"指本公司就全球发售而委任的资本市场中介人,并具有证券及期货事务监察委员会持牌人或注册人操守准则赋予该词的涵义
  - "公司条例"指《公司条例》(香港法例第 622 章)(经不时修订、补充或以其他方式修改);
  - "公司(清盘及杂项条文)条例"指《公司(清盘及杂项条文)条例》(香港法例第 32 章)(经不时修订、补充或以其他方式修改);
  - "**关连人士** / **核心关连人士**"须具有上市规则赋予该词的涵义,"**多位关连人士** / **多位核心关连人士**"亦须据此解释;
  - "关联关系"须具有中国证监会备案规定赋予该词的涵义;
  - "**合约(第三者权利)条例**"指《合约(第三者权利)条例》(香港法例第 623 章)(经不时修订、补充或以其他方式修改):
  - "**控股股东**"除文义另有规定外,须具有上市规则赋予该词的涵义,"各**控股股东**"亦须

据此解释;

"中国证监会"指中国证券监督管理委员会;

"中国证监会备案规定"指中国证监会发布的《境内企业境外发行证券和上市管理试行办法》及其配套指引,包括其不时进行的修改、补充或其他修改:

"**递延交付日期**"指在香港公开发售及国际发售的包销协议("包销协议")已订立且已成为无条件及未终止的情况下,整体协调人应根据第 4.3 条通知投资者的较后日期;

"处置"指包括,就任何相关股份,直接或间接地:

- (i) 不论直接或间接地、有条件或无条件地发售、质押、押记、出售、抵押、出借、设置、转让、让与或以其他方式处置任何合法或实益权益(包括通过设置或任何协议来设置或者出售或授予或同意出售或授予任何期权或订约以购买、认购、出借或以其他方式转让或处置,或者任何认股权证或权利以购买、认购、出借或以其他方式转让或处置,或者购买或同意购买任何期权、订约、认股权证或权利以出售,或者设置任何产权负担或同意设置任何产权负担),或者无论直接或间接地并且无论有条件或无条件地就可转换为、可行使以获得或可兑换为该等相关股份或代表有权收取相关股份的任何其他证券中的任何合法或实益权益设置任何性质的任何第三方权利,或同意或订约作出上述行动;或
- (ii) 订立任何掉期或其他安排,以将该等相关股份的任何实益所有权或其任何权益, 或该等其他证券或其中任何权益拥有权的任何经济后果或事件全部或部分转让 予他人;或
- (iii) 订立直接或间接与上述(i)或(ii)所述任何交易具有相同经济效果的任何交易;或
- (iv) 同意、披露或订约,或公开宣布有意向订立上文(i)、(ii)和(iii)中所述的任何交易,在任一情况下无论上文(i)、(ii)和(iii)中所述任何交易是否以交付相关股份或可转换为、可行使以获得或可兑换为相关股份的该等其他证券来交收,无论以现金或其他方式;及"**予以处置**"亦须据此解释;

"FINI"具有上市规则项下赋予该词的涵义;

"**全球发售**"具有背景陈述(A)赋予该词的涵义;

"政府机关"指任何政府、政府间、监管或行政委员会、理事会、团体、部门、机关或机构或任何证券交易所、自律监管机构或其他非政府监管机关或任何法庭、司法机关、审裁处或仲裁机关,不论其属国家、中央、联邦、省、州、地区、市级、当地、国内、国外或超国家机关(包括但不限于联交所、证监会及中国证监会);

"本集团"指本公司及本公司所有附属公司,或如文义所指,就本公司成为其现时附属公司的控股公司之前的期间而言,由该等附属公司或其前身经营的业务(视情况而定);

"H 股"指本公司股本中每股面值人民币 1.00 元的普通股,将以港元认购及买卖,并已

- 申请在联交所上市及买卖;
- "港元"指香港法定货币;
- "香港"指中华人民共和国香港特别行政区;
- "香港公开发售"具有背景陈述(A)赋予该词的涵义;
- "受偿方"具有第 6.5 条赋予该词的涵义; 并且"受偿方"应视文意而定, 指其中任何一方;
- "国际发售"具有背景陈述(A)赋予该词的涵义:
- "**国际发售通函**"指本公司拟就国际发售向有意投资者(包括投资者)发出的最终发售通函:
- "投资者相关信息"具有第 6.2(i)条赋予该词的涵义;
- "投资者股份"指在国际发售中投资者根据由本公司和整体协调人确定的本协议条款和条件将予认购的 H 股数目(如**附表一**所计算);
- "**法律**"指所有相关司法管辖区的任何政府机关(包括但不限于联交所、证监会及中国证监会)的所有法律、法令、立法、条例、措施、规则、法规、指引、指导、决定、意见、通知、通函、指令、要求、命令、判决、判令或裁定:
- "**征费**"指占总投资额的 0.0027%的证监会交易征费(或者于上市日期适用的交易征费),占总投资额的 0.00565%的联交所交易费(或者于上市日期适用的交易费)以及占总投资额的 0.00015%的会财局交易征费(或者于上市日期适用的交易征费);
- "上市日期"指 H 股首次干联交所上市的日期:
- "**上市指南**"指联交所发布的《新上市申请人指南》(经不时修订、补充或以其他方式修改);
- "**上市规则**"指香港联合交易所有限公司证券上市规则、上市决策、指引和其他要求(经不时修订、补充或以其他方式修改):
- "禁售期"具有第 5.1 条赋予该词的涵义:
- "**发售价**"指根据全球发售发行或出售股份的每股 H 股最终港元价格(不包括经纪佣金和征费);
- "超额配股权"具有国际发售通函赋予该词的涵义;
- "**发售量调整权**"指由本公司行使的一项选择权。根据该选择权,本公司可按发售价发行或配发额外的 H 股:
- "**各方**"指本协议中具名的各方(为免生疑问,包括联席保荐人及 / 或整体协调人(视上下文而定)),"**一方**"指其中任何一方(视文义而定);

- "**中国**"指中华人民共和国,就本协议而言,不包括香港、中华人民共和国澳门特别行政区及台湾:
- "初步发售通函"指预计将由本公司就国际发售向有意投资者(包括投资者)刊发的初步发售通函(经不时修订、补充或以其他方式修改);
- "专业投资者"指具有证券及期货条例附表一第一部赋予该词的涵义:
- "招股章程"指本公司将就香港公开发售发行的最终招股章程;
- "公开文件"指初步发售通函及国际发售的国际发售通函、及本公司将就香港公开发售在香港刊发的招股章程以及本公司可能就全球发售可能刊发的此类其他文件和公告(均经不时修订、补充或以其他方式修改);
- "S 规例"指证券法项下的 S 规例:
- "监管机构"具有第 6.2(i)条赋予该词的涵义;
- "相关股份"指投资者依据本协议认购的投资者股份,以及依据任何供股、资本化发行或其他形式的资本重组从投资者股份中衍生出来的本公司任何股份或其他证券或权益 (无论此类交易是否以现金或其他方式交收):
- "人民币"指人民币,中国的合法货币;
- "**证券法**"指美国 1933 年证券法(经不时修订、补充或以其他方式修改)及据此颁布的规则及规例;
- "证监会"指香港证券及期货事务监察委员会;
- "**证券及期货条例**"指《证券及期货条例》(香港法例第 571 章)(经不时修订、补充或以其他方式修改):
- "联交所"指香港联合交易所有限公司;
- "附属公司"具有公司条例所载的涵义;
- "美国"指美利坚合众国、其领地和属地、美国各州及哥伦比亚特区:
- "美元"指美国法定货币:
- "包销商"指香港公开发售的香港包销商及国际发售的国际包销商:及
- "美国人士"具有 S 规例所载的涵义。
- 1.2 本协议中除文义另有要求外:
  - (a) 对某一"**条文**"、"**分条**"或"**附表**"的提述即是对本协议某一条文或分条或附表的提述:

- (b) 索引、条文和附表标题均为方便而插入,不得影响对本协议的诠释及解释;
- (c) 背景陈述及附表构成本协议不可分割的一部分,如同明确载于本协议正文一般 具有同样的效力及作用,对本协议的任何提述须包括对背景陈述及附表的提述;
- (d) 单数词包括复数词,反之亦然,并且表示一种性别的词语应包括另一种性别;
- (e) 对本协议或另一文书的提述包括本协议或另一文书的任何更改或替换版本;
- (f) 对法令、法定条文、法规或规则的提述包括对以下内容的提述:
  - (i) 该法令、法定条文、法规或规则经不时合并、修订、补充、修改、重新 制定或被任何法令或法定条文取代后的版本;
  - (ii) 其重新制定的任何已废除的法令、法定条文、法规或规则(无论是否经过修改);及
  - (iii) 根据其制定的任何附属法例;
- (g) 对一天中的时间和日期的提述,除另有指明外,分别指香港时间和日期;
- (h) 对"**人士**"的提述包括对个人、商号、公司、法团、非法人团体、机关、政府、 州或州机构、合资企业、组织或合伙企业(无论是否具有独立法人资格)的提 述:
- (i) 对"包括"的提述应被解释为包括但不限于;及
- (j) 对香港之外的任何司法管辖区的有关任何诉讼、补救、方法或司法程序、法律 文件、法律地位、法庭、官方或任何法律概念或事宜的任何法律术语的提述包 括该司法管辖区中与相关香港法律术语最相近的术语。

### 2 投资

- 2.1 在下文第 3 条所指的条件得到落实(或本公司、联席保荐人及整体协调人共同豁免,但第 3.1(a)、3.1(b)、3.1(c)和 3.1(d)条所列条件不得豁免并且第 3.1(e)条所列条件只能由本公司、联席保荐人及整体协调人共同豁免)的情况下,及依据本协议载明的其他条款及条件:
  - (a) 投资者将在国际发售下并作为国际发售的一部分并且通过整体协调人及/或其作为国际发售相关部分国际包销商的代表身份的联属人士,按发售价认购,而本公司将发行、配发和配售并且整体协调人将(视情况而定)向投资者分配及/或交付或者促使分配及/或交付投资者股份;及
  - (b) 投资者将按照第 4.2 条支付投资者股份的总投资额、经纪佣金及征费。
- 2.2 投资者可通过向本公司、联席保荐人及整体协调人送达书面通知(不晚于上市日期前 三个营业日),选择通过作为专业投资者的投资者全资附属公司认购投资者股份,且

该全资附属公司是(i)并非美国人士; (ii)位于美国境外; 且(iii)按照 S 规例在境外交易中购买投资者股份,前提是;

- (a) 投资者须促使投资者全资附属公司在该日向本公司、联席保荐人及整体协调人提供书面确认,表明其同意受投资者在本协议中作出的相同协定、陈述、保证、承诺、承认及确认约束,且投资者在本协议中作出的有关协定、陈述、保证、承诺、承认及确认,须视为由投资者本人作出,及代表投资者全资附属公司作出:及
- (b) 投资者 (i)无条件及不可撤销地向本公司、联席保荐人及整体协调人保证该全资 附属公司将适当及准时履行及遵守所有其于本协议下的协定、义务、承诺、保证、陈述、赔偿、同意、承认、确认及契诺;并且(ii)承诺按照第 6.5 条一经要求即向各受偿方作出完全及有效的弥偿,并按要求始终使其得到弥偿。

投资者于本第 2.2 条项下的义务构成其一经要求即向本公司、联席保荐人或整体协调人支付投资者全资附属公司根据本协议有责任支付的任何金额,以及一经要求及时履行投资者全资附属公司于本协议项下的任何义务,而毋须本公司、联席保荐人或整体协调人首先对投资者附属公司或任何其他人士采取行动的直接、主要及无条件义务。除文义另有规定外,投资者一词应在本协议中解释为包含投资者全资附属公司。

- 2.3 本公司及整体协调人可按其全权酌情决定,所有或部分投资者股份将根据第 4.3 条于递延交付日期交付。
- 2.4 本公司及整体协调人(代表自身及全球发售包销商)将按彼等可能协定的方式厘定发售价。投资者股份的准确数目将由本公司及整体协调人根据**附表一**决定,而该决定一旦做出将不可更改且对投资者具有约束力,但明显有误者除外。

### 3 交割条件

- 3.1 投资者在本协议项下认购投资者股份的义务,以及本公司及整体协调人根据第 2.1 条发行、配发、配售、分配及/或交付(视情况而定)或促使发行、配发、配售、分配及/或交付(视情况而定)投资者股份的义务仅以下列各项条件在交割时或之前均获满足(或由本公司、联席保荐人及整体协调人共同豁免)为条件(但第 3.1(a)、3.1(b)、3.1(c)、3.1(d)条所列条件不得豁免并且第 3.1(e)条所列条件只能由本公司、联席保荐人及整体协调人共同豁免):
  - (a) 包销协议已经订立且在不晚于包销协议中规定的时间和日期之前(依据其各自的原始条款或稍后经协议各方同意作出豁免或修改后)已生效并成为无条件,且上述包销协议均未予以终止;
  - (b) 本公司及整体协调人(代表自身及全球发售包销商)已协定厘定发售价;
  - (c) 联交所上市委员会已批准股份的上市并准许买卖 H 股(包括投资者股份以及其他适用的豁免和批准),且上述批准、准许或豁免于联交所开始买卖 H 股之前并未被撤销;

- (d) 任何政府机关并未颁布或发布禁止完成全球发售或本协议中预期进行的交易的任何法律,且具司法管辖权的法院概未作出妨碍或禁止完成上述交易的任何有效命令或禁制令:及
- (e) 投资者在本协议项下的各项陈述、保证承诺、承认和确认在所有方面均属及将 属准确、真实及完整,不具误导性或欺骗性且投资者方面并未重大违反本协议。
- 3.2 如果第3.1 条所载的任何条件于本协议之日后满一百八十(180)天(或本公司、投资者、联席保荐人及整体协调人之间可能书面协定的其他日期)当日或该日之前未获投资者满足或未获本公司、联席保荐人及整体协调人共同豁免(但第 3.1(a)、3.1(b)、3.1(c)、3.1(d)条所列条件不得豁免并且第 3.1(e)条所列条件只能由本公司、联席保荐人及整体协调人共同豁免),则投资者购买投资者股份的义务,以及本公司和整体协调人发行、配发、配售、分配及/或交付(视情况而定)或促使发行、配发、配售、分配及/或交付(视情况而定),可是使发行、配发、配售、分配及/或交付(视情况而定)投资者股份的义务须停止,并且投资者在本协议项下向任何其他方支付的任何款项须在商业上可行的情况下尽快且任何情况下不晚于本协议终止之日后 30 天由该其他方向投资者无息偿还,而本协议将予以终止且不具任何效力,且本公司、联席保荐人及/或整体协调人在本协议项下的所有义务和责任须停止及终止,前提是本协议按照本第3.2 条作出的终止不得损害任何一方于上述终止之时或之前就本协议所载条款而对其他方已产生的权利或责任。为免生疑问,本条文的任何内容不得被解释为使投资者有权在本条文项下前述日期之前的期间内对投资者在本协议项下的陈述、保证、承诺、承认和确认的任何违反进行补救。
- 3.3 投资者承认全球发售可能会延期、终止或未能完成或发售价格将处于公开文件所载列的示意性区间内,并且如果全球发售出于任何原因被延期或终止、未在拟定日期和时间之前进行、完成或根本未予完成,或如果发售价并非介乎公开文件所载的指示性范围,本公司、联席保荐人或整体协调人不向投资者承担任何责任。投资者特此放弃基于全球发售出于任何原因被延期或终止、未在拟议日期和时间之前进行、完成或根本未予完成或如果发售价并非介乎公开文件所载的指示性范围而向本公司、联席保荐人及/或整体协调人或其各自的联属人士、董事、高级管理人员、监事、雇员、合伙人、代理人、顾问及代表提起任何申索或诉讼的权利(如有)。

# 4 交割

- 4.1 根据第3条和本第4条的规定,投资者将依据国际发售并作为国际发售的一部分,通过作为国际发售相关部分国际包销商的代表身份的整体协调人(及/或其各自联属人士),按发行价认购投资者股份。因此,投资者股份将在国际发售交割的同时或递延交付日期被认购,时间及方式须由本公司和整体协调人确定。
- 4.2 无论投资者股份的交付时间和方式,投资者应于上市日期香港时间上午 8:00 或之前,通过电汇(向整体协调人通知投资者的港元银行账户)转账立即可用结算资金计存至整体协调人在上市日期前至少一(1)个营业日书面通知投资者的港元银行账户的方式,以港元全额即日支付总投资额,连同相关经纪佣金及征费,且不得作出任何扣减或抵销,上述通知应包括付款账户详情及本协议项下投资者应支付的总额等。
- 4.3 倘若公司及整体协调人按其全权酌情决定,所有或任何部分投资者股份于晚于上市日期的日期("**递延交付日期**")交付,在此情况下,整体协调人须(i)于上市日期之前不

迟于两(2)个营业日,书面通知投资者将予递延交付的投资者股份数目;以及(ii)不晚于实际递延交付日期的前两(2)个营业日,书面通知投资者递延交付日期,前提是递延交付日期不得晚于超额配股权可行使的最后限期起计三(3)个营业日。公司及整体协调人一旦做出该决定将不可更改且对投资者具有约束力。倘若投资者股份将于递延交付日期交付予投资者,投资者仍须按第4.2条所指明的方式付款。

- 4.4 在依据第 4.2 条就投资者股份支付到期付款的前提下,向投资者交付投资者股份须通过中央结算系统,将投资者股份直接存入中央结算系统,并记存于投资者不晚于上市日期或根据第 4.3 条厘定的递延交付日期前两(2)个营业日以书面形式通知整体协调人的中央结算系统投资者参与者账户或中央结算系统股份账户。
- 4.5 在不损害第 4.3 条规定的原则下,投资者股份的交付亦可以本公司、联席保荐人、整体协调人及投资者书面协议的任何其他方式进行,前提是投资者股份的付款不得晚于上市日期香港时间上午 8:00(与交付投资者股份的时间及方式并无关系)。
- 4.6 如果总投资额的付款(包括相关经纪佣金及征费)(无论全部或部分)并未于本协议规定的时间按本协议规定的方式收取或结清,则本公司、联席保荐人及整体协调人可保留权利,依其各自绝对酌情权终止本协议,在此情况下,本公司、联席保荐人及整体协调人的所有义务及责任须停止及终止(但不得损害本公司、联席保荐人及整体协调人因投资者未能遵守其于本协议下的义务而可能针对投资者提出的任何申索)。无论何等情况,投资者应按照第6.5条在税后基础上完全负责承担并向各受偿方作出弥偿,因投资者方面未能全额支付总投资额、经纪佣金和征费而引起或有关的任何损失和损害赔偿,使其免于承担弥偿责任并获得全数弥偿。
- 4.7 如果未能符合上市规则第 8.08(3)条项下上市日期由公众人士持有的 H 股中,由持股量最高的三名公众股东实益拥有的百分比,不得超过 50%的规定,联席保荐人、整体协调人及本公司有权全权绝对酌情调整投资者将予认购的投资者股份数目的分配,以符合上市规则第 8.08(3)条的规定。
- 4.8 如本公司、联席保荐人、整体协调人及其分别的联属人士(视乎情况而定)各自因其控制以外的状况,包括但不限于天灾、洪水、疾病、大流行病或疫情的爆发或升级(包括但不限于禽流感、严重急性呼吸系统综合症、H1N1流感、H5N1、MERS、埃博拉病毒及 COVID-19)、宣布进入国家、国际或地区紧急状态、灾害、灾难、危机、经济或全面制裁、爆炸、地震、火山爆发、严重交通中断、政府运作崩溃、公众骚乱、政治动荡或敌对行动威胁或升级或爆发、战争(不论是否宣战)、恐怖活动、火灾、暴乱、叛乱、民变、罢工、停工、其他行业行动、一般电力或其他供应故障、撞机、意外或机械或电气故障、技术或计算机故障或任何汇款系统故障、禁运、劳资纠纷及任何现有或未来法律的变更、政府活动的任何现有或未来行动或其他类似情况),而被阻止或延迟履行其在本协议下的义务,本公司、联席保荐人、整体协调人及其各自的联属人士(不论共同或个别)无需就任何延迟或未能执行其在本协议下规定的义务承担任何责任,且本公司、联席保荐人、整体协调人及其各自的联属人士各自有权终止本协议。

### 5 对投资者的限制

- 5.1 按照第5.2条,投资者(为其自身及代表投资者附属公司(在投资者股份由投资者附属 公司持有的情況下))与本公司、联席保荐人及整体协调人达成一致、订立契诺并承 诺,未经本公司、联席保荐人及整体协调人各自的事先书面同意,投资者自上市日期 (含)起至上市日期后六(6)个月期间(含)止("禁售期")内的任何时间(包括上市日期), 投资者不会并促使其联属人士不会直接或间接地(i)以任何方式处置任何相关股份或持 有任何相关股份的任何公司或实体中的任何权益,包括任何可转换、可交换、可行使 的证券或代表可收取上述证券的权利,或同意或订约订立或公开宣布有意订立此类交 易: (ii)允许其自身在其最终实益拥有人层面发生控制权改变(其定义见证监会颁布的 《公司收购、合并及股份回购守则》): (iii)直接或间接地达成与任何上述交易具有相 同经济效果的交易:或(iv)同意或订约或公开宣布有意订立上文(i)、(ii)及(iii)所述的任 何前述交易,而不论上文(i)、(ii)及(iii)所述的任何前述交易是否将以交付相关股份或其 他可转换为、可行使以获得或可兑换为相关股份的该等其他证券来交收,无论以现金 或其他方式。倘若在禁售期后的任何时间处置任何相关股份,投资者将在拟议处置前 立即书面通知本公司、联席保荐人及整体协调人,并将确保(a)有关处置将遵守所有适 用法律; (b) 投资者将尽其最大努力确保有关处置不会造成 H 股市场混乱或虚假; (c) 未经本公司、联席保荐人及整体协调人事先书面同意,投资者将不会与直接或间接从 事与本公司业务构成竞争或可能构成竞争的业务的人士,或属于该人士的控股公司、 附属公司或联系公司的任何其他实体进行任何有关交易。
- 5.2 第 5.1 条的任何规定不得阻止投资者将全部或部分相关股份转让予投资者的任何全资附属公司,前提是,在所有情况下:
  - (a) 在此类转让之前,该全资附属公司须发出按本公司、联席保荐人及整体协调人信纳的条款作出及致彼等并以彼等为受益人的书面承诺,表示同意受且投资者承诺促使该全资附属公司将受本协议下投资者义务的约束,包括但不限于本第5条载列的对投资者的限制,犹如该全资附属公司本身受上述义务和限制的规限;
  - (b) 该全资附属公司应被视为已作出第 6 条规定的相同承认、确认、承诺、陈述及保证;
  - (c) 投资者及其该全资附属公司就彼等持有的所有相关股份被视为投资者,并须共同及个别承担本协议施加的所有责任及义务;
  - (d) 如果在禁售期届满前的任何时间,该全资附属公司不再或将不再作为投资者的 全资附属公司,则其必须(且投资者须促使该附属公司须)立即且于任何情况 下不再作为投资者的全资附属公司之前,将其持有的相关股份全数及有效地转 让予投资者或投资者的另一家全资附属公司,其亦将需要按本公司、联席保荐 人及整体协调人信纳的条款作出或投资者促使其作出及致彼等的书面承诺,表 示同意且投资者承诺促使该全资附属公司受本协议下投资者义务的约束,包括 但不限于本协议第 5 条载列的对投资者限制并作出本协议项下的相同承认、确 认、承诺、陈述及保证,犹如该全资附属公司本身须受限于该等义务和限制, 并共同及个别承担本协议施加的一切责任及义务;及

- (e) 全资附属公司目前及将来(i)并非是美国人士;(ii)位于美国境外;且(iii)按照S规例在境外交易中购买相关股份。
- 5.3 投资者同意并承诺,除了获得本公司、联席保荐人及整体协调人的事先书面同意外,投资者及其紧密联系人于本公司已发行股本总额中的持股总额(直接或间接)始终低于本公司全部已发行股本的 10%(或上市规则中为界定"主要股东"而不时规定的其他百分比),在上市日期起 12 个月期间内,投资者不得成为本公司核心关连人士(按照上市规则的定义)。而且,投资者及其紧密联系人(定义见上市规则)于本公司已发行股本总额中的(直接或间接)总持股量不得导致公众人士持有的本公司证券总数(按上市规则所拟定及联交所所诠释(包括但不限于上市规则第 8.08 条))低于上市规则第 8.08 条载列的所需百分比或联交所可能不时批准并适用于本公司的该等其他百分比。投资者同意如发现任何上述情况,将尽快通知本公司、联席保荐人及整体协调人。
- 5.4 投资者同意其持有本公司股本是以自有资金投资为基础并且经本公司、联席保荐人及 / 或整体协调人合理要求后,向本公司、联席保荐人及整体协调人提供合理证据,表明投资者持有本公司股本是以自有资金投资为基础。投资者不得,且须促使其控股股东、联系人及其各自的实益所有人均不得通过询价圈购申请或下单购买全球发售下的 H股(投资者股份除外)或申请认购香港公开发售下的 H股。
- 5.5 投资者及其联属人士、联系人、董事、高级管理人员、雇员、代理人或代表不得与本公司、本公司最大股东、本集团任何成员公司或其各自的联属人士、董事、高级管理人员、监事、雇员或代理人接受或签订违背或违反上市规则(包括上市指南第 4.15 章中适用段落所载的规定或香港监管机构发布的其他书面指引)的任何安排或协议(包括但不限于任何附函)。
- 5.6 投资者将使用内部资源为其认购投资者股份提供资金。

#### 6 承认、陈述、保证及承诺

- 6.1 投资者向本公司、联席保荐人及整体协调人中的每一方承认、陈述、承诺、保证、同意及确认:
  - (a) 本公司、联席保荐人、整体协调人及其各自的联属人士、董事、高级管理人员、 监事、雇员、代理人、顾问、联系人、合伙人及代表各自概未陈述及保证或承 诺或担保全球发售将继续或予以完成(在任何特定期限内或在所有期限),或 发售价将介乎公开文件所载的指示性范围,及倘若全球发售出于任何原因延期、 并未继续或未予完成,或倘若发售价并非介乎发售文件所载的指示性范围,本 公司、联席保荐人、整体协调人及其各自的联属人士、董事、高级管理人员、 雇员、代理人、顾问、联系人、合伙人及代表各自不对投资者承担任何法律责 任;
  - (b) 本协议、投资者的背景资料及本协议拟涉及的各方之间的关系和安排须于公开 文件及全球发售的其他销售及路演资料中披露,而投资者将在公开文件以及上 述其他销售及路演资料以及公告中被引述,以及(具体而言)本协议将构成须

就全球发售或另行根据公司(清盘及杂项条文)条例及上市规则提交予香港的 监管机构及向公众展示的重大合同;

- (c) 须根据上市规则提交予联交所或在 FINI 上披露的有关投资者的信息将与本公司、 联交所、证监会和其他政府机关在必要的情况下共享,并将纳入一份综合承配 人名单,该名单将在 FINI 上向参与全球发售的整体协调人披露,并且所有该等 信息在各方面都是真实、完整和准确的,且不具误导性;
- (d) 发售价完全且排他性地按照全球发售的条款和条件厘定,并且投资者概无任何 权利就此提出任何异议;
- (e) 投资者将由投资者通过整体协调人及/或其作为国际发售中国际包销商的代表身份的联属人士认购;
- (f) 投资者将根据本公司组织大纲及章程或其他组建或组织章程文件及本协议的条款及条件接受投资者股份,并受其规限;
- (g) 投资者股份数目可受根据上市规则第 18 项应用指引或上市指南第 4.14 章或联交 所可能不时批准并适用于本公司的该等其他百分比进行的国际发售与香港公开 发售之间的股份重新分配所影响:
- (h) 联席保荐人、整体协调人及本公司可全权绝对酌情调整投资者股份数目的分配, 以符合上市规则第 8.08(3)条,其中规定上市日期由公众人士持有的 H 股中,由 持股量最高的三名公众股东实益拥有的百分比,不得超过 50%、上市规则第 8.08(1)(a)条或联交所另行批准的最低公众持股量规定;
- (i) 在订立本协议时或前后或其后在国际发售交割之前的任何时间,本公司、联席保荐人及/或整体协调人已经、或可能及/或拟议与一个或多个其他投资者订立进行类似投资的协议,作为国际发售的一部分;
- (j) 本公司、联席保荐人、整体协调人、或其各自的任何附属公司、联属人士、代理人、董事、高级管理人员、监事、雇员、合伙人或代表或参与全球发售的任何其他方均不对投资者股份的收购或任何交易的税务、法律、货币或其他经济等后果承担任何责任;
- (k) 投资者股份并无且将不会根据证券法或美国任何州或其他司法管辖区的证券法登记,且不得直接或间接地在美国境内发售、转售、质押或另行转让,亦不得转让予任何美国人士或为其账户或利益而转让,除非按照有效的登记声明或证券法登记要求的豁免,或交易不受证券法登记要求的约束,或在任何其他司法管辖区或为了任何其他司法管辖区人士的原因或利益,除非该司法管辖区适用法律允许;
- (1) [已删除];
- (m) 其理解并同意投资者股份的转让仅可根据 S 规例,在美国境外在"境外交易" (定义见 S 规例)中进行,且在每种情况下均应按照美国各州和任何其他司法

管辖区的任何适用证券法律进行,且任何代表投资者股份证书应附带实际具有该等作用的提示语:

- (n) 其理解,本公司、联席保荐人、整体协调人或国际发售的任何国际包销商均不 曾就投资者股份的后续再发售、转售、质押或转让作出有关能否享有证券法项 下任何可享有的豁免的任何陈述:
- (o) 除第 5.2 条项下规定外,若一家附属公司持有任何投资者股份,只要该附属公司于禁售期届满之前继续持有任何投资者股份,投资者须促使该附属公司始终 作为投资者的全资附属公司,并继续恪守及遵守本协议下的条款及条件:
- (p) 在适用法律允许的最大范围内,投资者不可撤销地放弃其可能对联席保荐人、整体协调人、包销商和本公司、其各自的关联方、董事、高级管理人员、监事、雇员、顾问和代表提出的因本协议和全球发售引起的或与之有关的任何索赔;
- (q) 其已收到(及将来可能收到)可构成有关投资者投资于(及持有)投资者股份的重大、非公开信息及/或内幕信息(定义见证券及期货条例)的信息,且其(i)不会将该等信息披露给任何人士,除了严格基于有必要知晓的原则向其联属人士、附属公司、董事、高级管理人员、雇员、顾问及代表("授权接收人")披露且仅用于评估其在投资投资者股份中的投资或者另行为法律要求的之外,直至该等信息并非由于投资者或其授权接收人方面的过错而成为公开信息;(ii)尽其全力确保其授权接收人(按照本第 6.1(q)条向其披露了该等信息)不会向任何人士披露该等信息,除了严格基于有必要知晓的原则向其他授权接收人披露的之外;并且(iii)不会并将确保其授权接收人(按照本第 6.1(q)条向其披露了该等信息)不会以可能导致违反美国、香港、中国或与该等交易相关的任何其他适用司法管辖区的证券法(包括任何内幕交易条文)的方式,直接或间接地购买、出售或买卖或交易 H 股或本公司或其联属人士或联系人的其他证券或衍生工具;
- (r) 本协议、在保密基础上提供给投资者及/或其代表的招股章程草案或初步发售 通函草案及在保密基础上可能提供给(无论书面或口头地)投资者及/或其代 表的任何其他材料中所载的信息不可复制、披露、传阅或散布予任何其他人士 且所提供的该等信息和资料可能会被修改、更新、修订及完成,并且投资者在 决定是否投资于投资者股份时不得依赖于该等信息和资料。为免生疑问:
  - (i) 可能已经提供给投资者及/或其代表的招股章程草案、初步发售通函草案或任何其他资料均不构成在任何司法管辖区收购、购买或认购任何证券的邀请、要约或招揽而在该司法管辖区不允许该等要约、招揽或出售并且可能已经提供给(无论书面或口头地)投资者及/或其代表的招股章程草案、初步发售通函草案或任何其他资料中的任何内容均不构成任何合同或承诺的依据:
  - (ii) 可能已经提供给(无论书面或口头地)投资者及/或其代表的招股章程草案、初步发售通函草案或任何其他资料均不应作为作出或收到认购、收购或购买任何 H 股或其他证券的要约或邀请的依据:及

- (iii) 可能已经提供(无论书面或口头地)给投资者的初步发售通函草案、招股章程草案或任何其他资料可能需要在订立本协议之后加以进一步修改并且投资者在决定是否投资于投资者股份时不得加以倚赖并且投资者特此同意此类修改(如有)并且放弃其与此类修改有关的权利(如有);
- (s) 本协议(无论整体还是个别)不构成在美国或任何其他司法管辖区出售证券的 要约而在该司法管辖区该等出售证券的要约将是非法的;
- (t) 投资者或其任何联属人士或代表其行事的任何人士均未从事或将从事关于投资者股份的任何定向销售工作(按照 S 规例的定义)或就投资者股份作出的任何广泛招揽或公开广告(按照证券法 D 规例的定义或以参与公开发售的任何方式(定义见证券法第 4(2)条));
- (u) 其已收到其认为对于评估收购投资者股份的利弊及风险所必需或合宜的所有信息并且有机会就本公司、投资者股份及其认为对于评估收购投资者股份的利弊及风险所必需或合宜的其他相关事宜向本公司、联席保荐人或整体协调人发问及取得答复,并且本公司已向投资者或其代理人提供了投资者或其代表所要求的有关投资于投资者股份的所有文件及资料;
- (v) 在制定投资决策时,投资者依赖于并仅将依赖于由本公司刊发的国际发售通函中提供的信息,而不依赖于本公司、联席保荐人及/或整体协调人(包括其各自的董事、高级管理人员、监事、雇员、顾问、代理人、代表、联系人、合伙人及联属人士)或其代表可能于本协议之日或之前向投资者提供的任何其他信息(无论是由本公司、联席保荐人、整体协调人或各自的董事、高级管理人员、监事、雇员、顾问、代理人、代表、联系人、合伙人和联属人士或其他人士所准备),而本公司、联席保荐人、整体协调人及其各自的董事、高级管理人员、监事、雇员、顾问、代理人、代表、联系人、合伙人和联属人士均未就国际发售通函中未载列的任何该等信息或材料的准确性或完整性作出任何陈述,亦未给予任何保证或承诺;且本公司、联席保荐人、整体协调人及其各自的董事、高级管理人员、监事、雇员、顾问、代理人、代表、联系人、合伙人及其联属人士现时或将来概不因投资者或其董事、高级管理人员、雇员、顾问、代理人、代表、联系人、合伙人和联属人士使用或依赖于该等信息或资料或者国际发售通函中未载列的任何信息,而对该等人士承担或将承担任何法律责任;
- (w) 联席保荐人、整体协调人、包销商及其各自的董事、高级管理人员、雇员、附属公司、代理人、联系人、联属人士、代表、合伙人及顾问均未就投资者股份的利弊,或认购、购买或发售投资者股份,或本公司或本公司附属公司的业务、研发、营运、前景或财务或其他状况或就与此相关的任何其他事项向其作出任何保证、陈述或建议;且除最终国际发售通函订明之外,本公司及其董事、高级管理人员、监事、雇员、附属公司、代理人、联系人、联属人士、代表及顾问均未就投资者股份的利弊,或认购、购买或发售投资者股份,或本公司或本公司附属公司的业务、研发、营运、前景或财务或其他状况或就与此相关的任何其他事项向投资者作出任何保证、陈述或建议;

- (x) 投资者将遵守根据本协议、上市规则及关于投资者(直接或间接)处置其作为或(直接或间接)将成为或经招股章程显示为实益拥有人的任何相关股份的任何适用法律项下不时适用于其的所有限制(如有):
- (y) 其已就本公司、本集团、投资者股份以及本协议中载列的认购投资者股份的条款展开自己的调查,并已获得自己的独立意见(包括税务、监管、财务、会计、法律、货币及其他方面),范围以其认为必要或适宜者,或令其满意的其他方面为限,涉及与投资者股份投资相关的税务、监管、财务、会计、法律、货币及其他方面,并与投资者投资的适当性有关;且现时并未依赖于及将来亦无权依赖于,由本公司或任何联席保荐人、整体协调人或包销商或者他人代表其就全球发售取得或开展(视情况而定)的任何意见(包括税务、监管、财务、会计、法律、货币及其他方面)、尽职调查审核或调查或其他意见或保证并且本公司、联席保荐人、整体协调人或其各自联系人、联属人士、董事、高级管理人员、监事、雇员、合伙人、雇问、代理人或代表均不对投资者认购投资者股份或任何与投资者股份相关交易的任何税务、监管、财务、会计、法律、货币或其他经济等后果承担任何责任;
- (z) 据其了解,目前不存在投资者股份的公开市场,而且本公司、联席保荐人及整体协调人也不保证投资者股份将永远存在公开或活跃市场;
- (aa) 如果出于任何原因,全球发售被延期、终止或无法完成,本公司、联席保荐人、整体协调人或其各自的任何联系人、联属人士、董事、高级管理人员、监事、 雇员、合伙人、代理人、顾问或代表均不对投资者或其附属公司负有任何责任;
- (bb) 在联交所可能批准并符合适用法律的情况下,本公司及整体协调人将拥有改变或调整(i)全球发售项下将予发行的 H 股数目; (ii)香港公开发售及国际发售项下将予发行的 H 股数目; 及(iii)发售 H 股、公开文件中规定的指示性发售价范围及发售价的其他调整或重新分配的全权绝对酌情决定权;
- (cc) 任何 H 股买卖均须遵守适用法律,包括证券及期货条例、上市规则、证券法及任何合资格证券交易所的任何其他适用法律、法规或相关规则对买卖股份的限制:及
- (dd) 任何不遵守本协议限制的要约、出售、质押或其他转让将不被本公司就相关股份予以承认;及
- (ee) 投资者已同意于上市日期或根据第 4.5 条协议的其他日期上午 8 时(香港时间)或之前支付总投资金额及相关经纪佣金和征费。
- 6.2 投资者向本公司、联席保荐人及整体协调人进一步承认、陈述、保证及承诺:
  - (a) 其根据其成立地的法律正式成立、有效存续,未有针对其破产、清算或清盘提出的任何申请、发布的任何命令、或通过的任何有效决议;

- (b) 其合资格收取及使用本协议项下的资料(包括(其中包括)本协议、招股章程草案及初步发售通函草案),而不会违反所有适用于投资者的法律或需要取得投资者所在司法管辖区的任何注册或许可;
- (c) 其具有合法权利和权力拥有、使用、租赁和经营其资产并以目前的方式开展业务;
- (d) 其具有全面的权力、权限及能力,并已采取了签署和交付本协议,达成并实施本协议中预期的交易以及履行其在本协议下义务所需的所有行动(包括从任何政府和监管机构或第三方获得所有必要的同意、批准和授权):
- (e) 本协议已由投资者正式授权、签署及交付,构成对投资者的法定、有效及具有 约束力的义务,并可根据本协议条款对投资者强制执行;
- (f) 其已经采取且将在本协议期限内采取一切必要的步骤,以履行其在本协议项下的义务,使本协议和本协议中预期的交易生效,并遵守所有相关法律;
- (g) 投资者已经获得任何相关法律项下适用于投资者,且投资者为了认购本协议项下投资者股份需要获得的所有同意、批准、授权、许可和登记("**批准**"),而该等批准保持全面有效且并未失效、被撤销、撤回或搁置,且该等批准无需满足任何尚未满足或得到履行的前提条件。截至本协议之日,所有批准尚未被撤回,投资者也不知悉任何可能导致批准无效、撤回或作废的事实或情况。投资者进一步同意并承诺在批准因任何原因不再完全有效、失效、被撤销、撤回或搁置时及时书面通知本公司、联席保荐人及整体协调人;
- (h) 投资者签署和交付本协议、投资者履行本协议以及投资者股份的认购或收购 (视情况而定)不会违反或导致投资者违反: (i)投资者的组织大纲和章程或其 他组建或组织章程文件,或(ii)投资者就本协议预期交易需遵守的,或就投资者 认购或收购(视情况而定)投资者股份可能适用于投资者的任何司法管辖区的 法律,或(iii)对投资者具有约束力的任何协议或其他文书,或(iv)对投资者具有 管辖权的任何政府机关的任何判决、命令或判令;
- (i) 其已经遵守并将遵守与认购投资者股份有关的所有司法管辖区的所有适用法律,包括在适用的监管部门或机关或证券交易所("**监管机构**")规定的时间内,直接或通过本公司、联席保荐人及/或整体协调人间接地向联交所、证监会、中国证监会及其他政府、公共、货币或监管部门或机关或证券交易所提供或促成提供并同意披露该等适用法律要求或监管机构不时要求的信息(包括但不限于(i)投资者及其最终实益所有人及/或最终负责对收购发出与认购投资者股份有关的指示的人员的身份信息包括但不限于其各自的名称及注册地));(ii)本协议项下拟进行的交易(包括但不限于认购投资者股份的详细信息、投资者股份的数量、总投资额及本协议下的锁定限制);(iii)涉及投资者股份的任何换股安排或其他金融或投资产品及其详细信息(包括但不限于认购人及其最终受益所有人的身份信息以及此类换股安排或其他金融或投资产品的提供者);及/或(iv)投资者或其受益所有人及其联系人与公司及其任何股东之间的任何关联关系)("投资者相关信息"),并在任何监管机构规定的时间内提供。投资者进一步授权本公司、联席保荐人、整体协调人及其各自的联属人士、董事、高级管理

人员、监事、雇员、顾问及代表向该等监管机构披露任何投资者相关信息,及/或上市规则或适用法律要求的任何公开文件或其他公告或文件中披露的信息;

- (j) 投资者在财务及业务事宜方面知识渊博且经验丰富,因此,(i)其有能力评估对投资者股份进行潜在投资的利弊及风险;(ii)其有能力承担相关投资的经济风险,包括全部损失于投资者股份中的投资;(iii)其已获得其认为对是否投资投资者股份的决策属必要或适当的所有信息;并且(iv)其具备对处于类似发展阶段的公司证券作出投资交易的丰富经验;其日常业务为买卖股份或债权证,或其为专业投资者,一经签订本协议,其不是任何联席保荐人、整体协调人、资本市场中介人或包销商就其项下预期交易的客户;
- (k) 其自身作为主事人,为其自身投资目的认购投资者股份,无意分配其根据本协议认购的任何投资者股份,且投资者无权提名任何人士担任本公司的董事、高级管理人员或监事;
- (I) 投资者是在美国境外按照 S 规例中定义的"境外交易"认购投资者股份,且并非 是美国人士;
- (m) 投资者在交易中认购投资者股份豁免或无需遵守证券法的登记要求;
- (n) 投资者及其实益拥有人及/或联系人: (i)为独立于本公司的第三方; (ii)不属于本公司的关连人士(定义见上市规则)或其联系人,且投资者对投资者股份的认购不会使投资者及其实益拥有人成为本公司的关连人士(定义见上市规则),即便投资者与可能将签订(或已经签订)本协议中提及的任何其他协议的任何其他一方或多方已建立了任何关系,且在本协议结束后应立即独立于与本公司控制权有关的任何关连人士,且不得与该等关连人士一致行动(定义见证监会颁布的《公司收购、合并及股份回购守则》); (iii)具有履行本协议项下所有义务的财务能力; (iv)不由(a)本公司任何核心关连人士(定义见上市规则)或(b)本公司、本公司或其任何附属公司的任何董事、监事、最高行政人员、最大股东、主要股东或现有股东或上述任何人士的紧密联系人(定义见上市规则)予以直接或间接提供资金、资助或支持,且不习惯于接受并且未曾接受任何此类人士对本公司证券进行购买、处置、投票或任何其他处置的指示;及(v)除非以书面形式向公司、联席保荐人和整体协调人披露,否则与公司或其任何股东没有关联关系;
- (o) 投资者将使用本身的资金认购投资者股份。投资者并无取得且无意取得贷款或 任何形式的融资,以履行其于本协议项下的付款义务;
- (p) 投资者、其实益拥有人及/或联系人均不是任何联席保荐人、整体协调人、账簿管理人、牵头经办人、资本市场中介人、全球发售包销商、牵头经纪商或任何分销商的"关连客户"。"关连客户"、"牵头经纪商"及"分销商"应具有上市规则附录 F1(股本证券的配售指引)赋予其的涵义;
- (q) 根据全权管理投资组合协议,投资者的账户并非由相关交易所参与者(定义见上市规则)管理。"全权管理投资组合"应具有上市规则附录 F1(股本证券的配售指引)赋予其的涵义;

- (r) 投资者、实益拥有人或其各自的联系人均不是本公司的董事(包括前 12 个月内作为董事)、监事或任何前述人士的联系人或代名人;
- (s) 除先前已书面通知联席保荐人及整体协调人外,投资者或其实益拥有人均不属于(a)联交所的 FINI 承配人名单模板所载或按 FINI 界面或上市规则要求须就承配人披露的任何承配人类别(「基石投资者」除外);或(b)按上市规则(包括但不限于上市规则第 12.08A 条)规定须在本公司配发结果公告中识别的任何承配人组别;
- (t) 投资者未与任何"分销商"(定义见 S 规例)就 H 股的分销曾经或将要订立任何 合同安排,但与其联属人士或者经本公司事先书面同意除外;
- (u) 认购投资者股份将遵守上市规则附录 F1 (股本证券的配售指引)以及上市指南 第 4.15 章的适用段落;
- (v) 投资者及其紧密联系人(定义见上市规则)于本公司已发行股本总额中的(直接或间接)总持股量不得导致公众人士持有的本公司证券总数(具有上市规则项下的涵义)低于上市规则第 8.08 条所要求的百分比或联交所可能批准的该等其他百分比:
- (w) 投资者、其实益拥有人及/或联系人认购本协议项下的投资者股份未使用本公司任何关连人士、任一联席保荐人、整体协调人或者全球发售的任一包销商的任何(直接或间接)融资;投资者及其各联系人(如有)独立于已经或将要参与全球发售的其他投资者及其任何联系人,且与该等其他投资者及联系人无关联;
- (x) 投资者或其联属公司、董事、高级管理人员、雇员或代理人与本公司、本公司最大股东、本集团任何成员公司或其各自的联属公司、董事、高级管理人员、监事、雇员或代理人之间,未曾亦将不会订立或作出任何与上市规则(包括上市指南第 4.15 章适用段落所载的规定)不一致的协议或安排(包括任何附函);
- (y) 除按照本协议的规定外,投资者未与任何政府机关或任何第三方达成任何与投资者股份有关的安排、协议或承诺;
- (z) 除先前以书面形式向公司、联席保荐人及整体协调人披露的情况外,投资者、 其受益所有人及/或联系人并未签订也不会签订任何涉及投资者股份的换股安排 或其他金融或投资产品;及
- (aa) 投资者及其任何控股股东、联系人及实益所有人概无通过询价圈购申请或下单购买全球发售下的任何 H 股 (根据本协议者除外)。
- 6.3 投资者向本公司、联席保荐人及整体协调人陈述并保证,**附表二**所载的与其自身及其担任成员的公司集团相关的说明以及应监管机构及/或本公司、联席保荐人、整体协调人及其各自联属人士要求及/或向其提供的所有投资者相关信息均属真实、完整、准确且不具有误导性。在不损害第 6.1(b)条规定的原则下,投资者不可撤销地同意,公开文件、营销和路演材料及/或本公司、联席保荐人及/或整体协调人或其代表可能发布

的与全球发售有关的其他公告或展示文件中可提及并加入其名称以及本协议的全部或部分描述(包括**附表**二所载的描述),前提是在本公司、联席保荐人及整体协调人自行认为需要的范围内。投资者承诺,尽快提供有关其自身、其所有权(包括最终实益所有权)及/或有关本公司、联席保荐人及/或整体协调人为确保其遵守适用法律及/或公司或证券登记及/或相关监管机构(包括但不限于联交所、证监会及中国证监会)而合理要求事项的其他信息及/或支持文件。投资者在此同意,在审阅了将被纳入不时提供给投资者的公开文件初稿以及涉及全球发售的其他营销材料中的与其自身或其所属公司集团相关的说明,并进行投资者可能合理要求的修订(如有)之后,投资者应视为作出了保证,即,与其自身或其所属的公司集团相关的说明在所有方面均属真实、准确、完整且不具有误导性或欺骗性。

- 6.4 投资者了解,第6.1 条及第 6.2 条中的陈述、保证、承诺、承认和确认是香港法律及美国证券法等法律法规所要求的。投资者确认,本公司、联席保荐人、整体协调人、包销商及其各自的附属公司、代理人、联属人士、顾问及其他人士将依赖本协议中所载的投资者保证、承诺、陈述、承认和确认的真实性、完整性及准确性,并且投资者同意如果本协议中的任何保证、承诺、陈述、承认或确认的任何方面不再真实、准确和完整或具有误导性或欺骗性,将立即书面通知本公司、联席保荐人及整体协调人。
- 6.5 投资者同意并承诺,对于向本公司、联席保荐人、整体协调人及全球发售的包销商(前述每一方代表其自身或以信托方式代表其各自的联属人士)、证券法中定义的控制其的任何人士、及其各自的高级管理人员、董事、监事、雇员、员工、联系人、合伙人、代理人和代表(统称为"**受偿方**"),就认购投资者股份、投资者股份或本协议以任何方式提起或确立的任何及一切损失、费用、支出、索赔、诉讼、责任、法律程序或损害赔偿,包括投资者或其高级管理人员、董事、雇员、员工、联属人士、代理人、代表、联系人或合伙人的或其造成的违反或指称违反本协议的行为或本协议项下的任何作为或不作为或声称的作为或不作为,以及任何受偿方就以前述事项为理由、因前述事项引起或有关的任何该等索赔、诉讼或法律程序,或因质疑或抗辩任何该等索赔、诉讼或法律程序而可能蒙受或发生的任何及一切费用、收费、损失或支出,将在税后基础上按要求向该等受偿方作出完全及有效的弥偿并使其免受损害。
- 6.6 投资者在第6.1条、第 6.2条、第 6.3条、第 6.4条及第 6.5条(视情况而定)中作出的每一项承认、确认、陈述、保证及承诺应理解为单独的承认、确认、陈述、保证或承诺,并应视为在上市日期及递延交付日期(如适用)重复作出。
- 6.7 本公司陈述、保证并承诺:
  - (a) 其依据中华人民共和国的法律依法成立并有效存续;
  - (b) 其具有全面的权力、权限及能力,并已采取达成和履行其在本协议下的义务所需的所有行动,且本协议一经签署,将构成其合法、有效且具有约束力的义务;
  - (c) 在已付款并且遵守第5.1 条规定的禁售期的前提下,投资者股份将并且在根据第4.4 条交付给投资者时已缴清股款,可自由转让且不附带所有期权、留置、押记、抵押、质押、权利主张、股权、产权负担及其他第三方权利,并应与届时在联交所发行并上市的 H 股享有同等地位;

- (d) 本公司、本公司最大股东、本集团任何成员公司及其各自的联属人士、董事、高级管理人员、监事、雇员及代理人均未与任何投资者或其联属人士、董事、监事、高级管理人员、雇员、代理人或代表达成任何与上市规则(包括上市指南适用段落所载的规定)不符的协议或安排,包括任何附函;及
- (e) 除本协议规定的以外,本公司、或本集团任何成员公司及其各自的任何联属人士、董事、高级管理人员、监事、雇员、代理人或代表未与任何政府机关或任何第三方就任何投资者股份达成任何安排、协议或承诺。
- 6.8 本公司承认、确认并同意,投资者将依赖国际发售通函所载的信息,且就国际发售通 函而言,投资者与购买国际发售中的 H 股的其他投资者具有相同权利。

## 7 终止

- 7.1 本协议可在以下情况下终止:
  - (a) 根据第 3.2 条、第 4.6 条或第 4.8 条终止;
  - (b) 如果在国际发售的交割当日或如适用,递延交付日期或之前投资者方面严重违 反本协议(或根据第5.2条转让投资者股份的投资者全资附属公司的情形)(包 括投资者严重违反本协议项下的任何陈述、保证、承诺、承认及确认),则(i) 本公司或(ii)联席保荐人和整体协调人(共同行事)中的每一方可自行终止本协 议(即便有任何与本协议相反的规定);或
  - (c) 投资者、本公司、联席保荐人及整体协调人书面同意后终止本协议。
- 7.2 在不损害第 7.3 条规定的原则下,如果根据第 7.1 条终止本协议,本公司、联席保荐人及整体协调人无须继续履行其在本协议项下的各自义务(第 8.1 条项下的保密义务除外),投资者、本公司、联席保荐人及整体协调人在本协议项下的权利和责任(下文第11 条项下的权利除外)应终止,并且投资者、本公司、联席保荐人及整体协调人均无权向投资者、本公司、联席保荐人或整体协调人中的任何其他方(视情况而定)提出任何索赔,但不得损害投资者、本公司、联席保荐人或整体协调人在该等终止之时或之前就本协议条款对投资者、本公司、联席保荐人或整体协调人中的任何其他方(视情况而定)已产生的权利或责任。
- 7.3 即使本协议终止,第 6.5 条及投资者在本协议中作出的弥偿保证,以及第 10、12、13 条在任何情况下应继续有效。

#### 8 公布和保密

- 8.1 除非本协议和投资者签订的保密协议中另有规定,否则未经其他各方的事先书面同意,任何一方不得披露任何有关本协议或本协议预期交易或涉及本公司、联席保荐人、整体协调人、投资者的任何其他安排的信息。尽管有前述规定,任何一方可在以下情况下披露本协议:
  - (a) 向联交所、证监会、中国证监会及/或本公司、联席保荐人及/或整体协调人 受制的其他监管机构披露,且将由本公司或其代表刊发的公开文件、营销和路

演材料以及本公司、整体协调人及/或将由联席保荐人或其代表刊发的与全球 发售有关的其他公告或展示文件中可对投资者的背景以及本公司和投资者之间 的关系作出说明:

- (b) 向任何联席保荐人和整体协调人以及向各方、联席保荐人和整体协调人的法律和财务顾问、审计师、及其他顾问、联属人士、联系人、董事、高级管理人员、监事和相关雇员、代表和代理人披露,但前提是披露方应: (i)促成该方的每一该等法律、财务及其他顾问、联属人士、联系人、董事、高级管理人员、监事和相关雇员、代表和代理人知晓并遵守本协议中列明的所有保密义务,及(ii)仍对该方的该等法律、财务及其他顾问、联属人士、联系人、董事、高级管理人员、监事和相关雇员、代表和代理人违反该等保密义务的行为负责;及
- (c) 任何一方根据任何适用法律或对该方具有管辖权的任何政府机关或机构(包括 联交所、证监会及中国证监会)或证券交易所规则的要求(包括根据《公司 (清盘及杂项条文)条例》和上市规则将本协议作为重大合约提交给香港公司 注册处办理登记并向公众展示),或具有管辖权的任何政府机关的任何有约束 力的判决、命令或要求予以披露。
- 8.2 投资者不得提及或披露任何有关本协议或本协议任何附属事项的信息,除非投资者已就该等披露的原则、形式及内容提前征询了本公司、联席保荐人及整体协调人的意见,并获得彼等的事先书面同意。
- 8.3 本公司应尽其合理努力,在任何公开文件获刊发前提供公开文件中涉及本协议、本公司与投资者的关系以及投资者总体背景资料的任何声明,以供投资者审核。投资者应与本公司、联席保荐人及整体协调人合作,以确保此等公开文件中提及的内容真实、完整、准确、不具误导性或欺骗性且公开文件中没有遗漏重大信息,并应立即向本公司、联席保荐人及整体协调人及其各自的法律顾问提供任何意见和证明文件。
- 8.4 投资者立即承诺就编制第8.1 条提及的任何需作出的披露提供一切合理所需的协助(包括提供有关该方、其背景资料、其与本公司的关系、其所有权(包括最终实益所有权)、及/或本公司、联席保荐人或整体协调人为了以下目的可能合理要求的事项的进一步信息及/或支持文件): (i)在本协议之日后更新公开文件中对投资者的描述并核实该等描述,及(ii)使本公司、联席保荐人及/或整体协调人遵守适用的公司或证券登记要求及/或主管监管机构(包括联交所、证监会及中国证监会)的要求。

#### 9 通知

9.1 本协议下传达的所有通知应使用英文或中文书写,且应以第 9.2 条要求的形式发送至以下地址:

<u>各方</u>	通讯方式	地址
本公司	电邮: ChenJ14@catl.com	中国福建省宁德市蕉 城区漳湾镇新港路 2 号

	收件人:	
	陈津	
投资者	<i>电邮</i> : wuxiaodan-001@cpic.com.cn <i>收件人:</i> 权益投资部 QDII 投资组	上海市浦东新区世纪 大道 100 号 39 楼
CICC	<i>电邮</i> :  IB_Project_bright8@cicc.com.cn <i>收件人</i> :  Bright 8 项目团队	香港中环港景街1号 国际金融中心第一期 29楼
CSCI	电邮: Project.Bright8@csci.hk Project.Bright8.ECM@csci.hk <i>收件人:</i> Bright 8 项目团队	香港中环康乐广场 8 号交易广场二期 18 楼
JPM FE	<i>电邮</i> :  PROJECTBRIGHT8_WG@jpmorgan.com  PROJECTBRIGHT8_ECM@jpmorgan.com <i>收件人</i> :  ECM/ECM Syndicate Desk (Bright 8 项目 团队)	香港中环干诺道中 8 号遮打大厦 28 楼
JPM APAC	电邮: PROJECTBRIGHT8_WG@jpmorgan.com PROJECTBRIGHT8_ECM@jpmorgan.com 收件人: ECM/ECM Syndicate Desk (Bright 8 项目	香港中环干诺道中 8 号遮打大厦 28 楼

	团队)	
BOFA	电邮:	香港中环皇后大道中
	dg.project bright 8@bofa.com	2号长江集团中心 55
	ag.project_origint_o@oora.com	楼
	收件人:	
	Bright 8 项目团队	
GS	电邮:	香港中环皇后大道中
	as hrighte gara@as aam	2号长江集团中心 68
	gs-bright8-core@gs.com	楼
	gs-bright8-ECM@gs.com	
	收件人:	
	Bright 8 项目团队	
MS	电邮:	香港九龙柯士甸道西
	pj_bright8_all@morganstanley.com	1号环球贸易广场 46 楼
	收件人:	
	Bright 8 项目交易团队	
UBS	电邮:	香港中环金融街8号
	al ab l gracient bright 9 Outer and	国际金融中心二期 52
	ol-gb+-project-bright-8@ubs.com	楼
	收件人:	
	Bright 8 项目(全球银行)	

9.2 本协议项下交付的任何通知应以专人交付或预付邮资的邮寄方式送达。通知如由专人交付,则在送达之时视作收妥;如以电子邮件发出,则在发出之时视作收妥(以发件方发送电子邮件的设备上记录的时间为准,无论该电子邮件是否被确认收悉,除非发件方最终得知有关电子邮件未能成功交付);及如以预付邮资的邮件寄出(若无证据表明此前已收妥),则在寄出后满 48 小时(或满 6 日,如为航空邮件)视作收妥。如通知于非营业日获收,则视作在下一营业日收妥。

### 10 一般规定

10.1 每一方确认并陈述,本协议已获其正式授权,并由其妥为签署并交付;本协议构成各方合法、有效、具有约束力的义务,并可依据本协议条款对其强制执行。除本公司为进行全球发售而可能要求但未取得的同意、批准和授权外,该方在履行其在本协议下

的义务时,无需获得任何公司、股东或其他方的同意、批准或授权,且各方进一步确 认其能够履行本协议下规定的义务。

- 10.2 本协议中规定的各联席保荐人及整体协调人的义务是个别的(而非共同的或共同及个别的)。任何联席保荐人或整体协调人都不对任何其他联席保荐人或整体协调人未能履行其在本协议项下各自的义务承担责任,任何此类未履行行为均不得影响任何其他联席保荐人或整体协调人行使本协议条款的权利。尽管有前述规定,各联席保荐人及整体协调人均有权在适用法律允许的范围内单独或与其他联席保荐人或整体协调人共同行使其在本协议项下的任何或全部权利。
- 10.3 就本协议而言,本公司及整体协调人善意作出的有关投资者股份数目及发售价的计算和认定以及投资者根据第 4.2 条需要支付的金额应具有决定性及约束力,但有明显错误者除外。
- 10.4 投资者、本公司及 MS 应就为本协议之目的或针对本协议所要求或可能要求的致第三方的任何通知或第三方的同意及 / 或批准相互配合。
- 10.5 对本协议的任何修改或变更应按照第 10.11 条规定以书面形式作出并由全体各方或其代表签署后生效。
- 10.6 本协议仅以中文签署。
- 10.7 除非相关各方另行书面商定,否则各方应自行承担因本协议而产生的法律和专业人员 收费、费用及开支,但因本协议项下拟进行的任何交易产生的印花税应由相关转让方/卖方和相关受让方/买方平均承担。
- 10.8 时间对本协议至关重要,但本协议中提及的任何时间、日期或期限可由各方书面协商 一致并经联席保荐人及整体协调人书面同意后延期。
- 10.9 本协议的所有规定在能够得到履行或遵行的范围内应继续全面有效,而无论是否根据 第4条完成了交割,但涉及当时已履行的事项且按照本协议规定终止的规定除外。
- 10.10 除投资者签订的保密协议以外,本协议构成各方就投资者投资于本公司的完整协议和 谅解。本协议取代就本协议标的事项而先前达成的所有书面或口头承诺、担保、保证、 陈述、通讯、谅解及协议。
- 10.11 除本第 10.11 条另行列明的以外,非本协议一方的人士不享有根据《合约(第三者权利) 条例》执行本协议任何条款的权利,但这不影响除《合约(第三者权利)条例》以外 存在的或可享有的任何第三者权利或救济:
  - (a) 各联席保荐人及整体协调人可强制执行(i)第 2.2 条、第 3 条、第 4 条、第 5 条、第 6 条、第 7 条及第 8 条;及(ii)本协议任何其他赋予该等联席保荐人及 / 或整体协调人权益的条款(但应在如同其为本协议一方的相同范围内)。
  - (b) 除第 3.2 条另有规定的本协议应立即终止的情况,或根据第 4.6 条或第 4.8 条规 定的任何联席保荐人、整体协调人及/或其各自的联属人士可终止本协议(两种情况下均无需获得所有联席保荐人及整体协调人的书面同意)的情况外,未

经所有联席保荐人及整体协调人的书面同意,不得终止或取消本协议,亦不得 修订、修改或放弃任何条款。

- (c) 受偿方可强制执行并依赖第6.5条(但应在如同其为本协议一方的相同范围内)。 在未获得除联席保荐人及整体协调人之外的受偿方同意的情况下可终止或取消 本协议,并可修订、修改或放弃任何条款。
- 10.12 联席保荐人及整体协调人均有权并特此获授权,将其所有或任何的相关权利、职责、权力和酌情决定权以其认为合适的方式和条款授予其任何一名或多名联属人士(可通过或不通过正式手续,且无需就任何此等授予事先通知本公司或投资者)。在进行任何该等授予后,该等联席保荐人或整体协调人仍应,个别地而非共同地,亦不是个别及共同地对根据本分条被授予相关权利、职责、权力及/或酌情决定权的任何联属人士的一切作为和不作为负责。
- 10.13 一方延迟或未(全部或部分)行使或强制执行本协议或法律规定的任何权利不得视为 免除或放弃或以任何方式限制该方进一步行使或强制执行该等权利或任何其他权利的 能力。对任何该等权利或救济的单次或部分行使不得排除对该等权利的任何其他行使 或进一步行使,或对任何其他权利或救济的行使。本协议中规定的权利、权力和救济 可以累积,且不排除任何权利、权力和救济(无论是法律规定的权利或其他权利)。 放弃追究违反本协议任何规定的任何行为均无效也不得以默示的形式放弃,除非以书 面形式放弃并由放弃的一方书面签署。
- 10.14 如果任何时候本协议的任何规定根据任何司法管辖区的法律在任何方面属于或变得非 法、无效或不可强制执行,不得影响或损害:
  - (a) 本协议任何其他规定在该司法管辖区的合法性、有效性或强制执行性;或
  - (b) 本协议任何其他规定在任何其他司法管辖区法律项下的合法性、有效性或强制 执行性。
- 10.15 本协议应对各方及其各自的继承人、执行人、管理人、继任者和许可受让人具有约束力,且专门有利于各方及其各自的继承人、执行人、管理人、承继人和许可受让人的利益,任何其他人士均不应基于或由于本协议而取得或享有任何权利。除了内部重组或重整目的外,任何一方不得出让或转让本协议的利益或本协议项下的益处、利益或权利的全部或任何部分。本协议项下的义务不得转让。
- 10.16 如果投资者在上市日期或递延交付日期(如适用)当日或之前违反其保证,在不影响就其他各方因此所蒙受全部损失和损害而向投资者索赔的所有权利的前提下,即便有与本协议相反的任何规定,本公司及联席保荐人和整体协调人有权解除本协议,且各方在本协议下的所有义务应立即终止。
- 10.17 每一方向其他各方承诺,其应签署、履行并促使签署、履行为使本协议规定生效所需的进一步文件和行为。
- 10.18 承认美国特别处置机制:

- (a) 如任何身为适用实体的订约方受制于美国特别处置机制下的某项法律程序,则 该订约方对本协议及其项下任何利益及义务的转让将具有效力,如同在本协议 及其项下任何利益及义务受美国或美国某州法律管辖的情况下,有关转让根据 美国特别处置机制具有效力一样。
- (b) 如任何身为适用实体的订约方或该订约方的某位金融控股公司法案联属人士受制于美国特别处置机制下的某项法律程序,则本协议下可对该订约方行使的默认权利获允许行使,但其限度不得大于在本协议受美国或美国某州法律管辖的情况下,有关默认权利根据美国特别处置机制可予行使的限度。
- (c) 如本协议所用,
  - (i) "金融控股公司法案联属人士"具有《美国法典》第 12 章第 1841(k)条赋 予"联属人士"一词的涵义,并应据此诠释:
  - (ii) "适用实体"指下列任何一项:
    - (A) 《美国联邦法规汇编》第 12 章第 252.82(b)条所定义的"**适用实体**",并应据此诠释;
    - (B) 《美国联邦法规汇编》第 12 章第 47.3(b)条所定义的"**适用银行**", 并应据此诠释;或
    - (C) 《美国联邦法规汇编》第 12 章第 382.2(b)条所定义的"**适用 FSI**", 并应据此诠释;
  - (iii) "默认权利"具有《美国联邦法规汇编》第 12 章第 252.81、47.2 或 382.1 条(视何者适用而定)所赋予的涵义并应据此诠释;及
  - (iv) "美国特别处置机制"指(i)《联邦存款保险法案》及据其颁布的法规及(ii) 《多德-弗兰克华尔街改革及消费者保护法案》第二卷及据其颁布的法规。

### 11 管辖法律及司法权区

- 11.1 本协议及各方之间的关系应受香港法律管辖,并据以解释。
- 11.2 因本协议或其违约、终止或无效引起或与之有关的任何纠纷、争端或权利主张应根据提交仲裁申请时之日生效的香港国际仲裁中心机构仲裁规则以仲裁方式解决。仲裁地点应为香港而仲裁程序的管辖法律为香港法律。仲裁庭应由三名仲裁员组成,仲裁程序应使用英语。仲裁庭的决定和裁决是终局的,对各方均具有约束力并可在任何具有管辖权的法院强制执行。各方不可撤销且无条件地放弃向任何司法机关进行任何形式的上诉、复核或申索的任何及一切权利,只要该等豁免可有效作出即可。尽管有上述规定,在任命仲裁庭之前,各方有权向具有管辖权的法院寻求临时禁令救济或其他临时救济。在不损害国家法院管辖范围内可能提供的临时救济的情况下,仲裁庭应有充分的权限授予临时救济或命令各方请求法院修改或撤销由该等法院发出的任何临时或初步救济,并针对任何一方未能尊重仲裁庭的命令而裁决支付赔偿金。

### 12 豁免权

12.1 如果在任何司法管辖区的任何法律程序(包括仲裁程序)中,投资者为其自身或其资产、财产或收入拥有或主张获得以下任何豁免(以主权豁免或君主地位豁免或其他理由):任何法律行动、诉讼、程序或其他法律流程(包括仲裁程序),抵消或反索赔,任何法院的司法管辖,法律文书的送达,任何判决、决定、认定、命令或裁决(包括任何仲裁裁决)执行时或辅助执行的扣押,为了给予任何救济或强制执行任何判决、决定、认定、命令或裁决(包括任何仲裁裁决)的其他法律行动、诉讼或程序,或在任何该等程序中有属于其自身或其资产、财产或收入的情形(无论是否提出权利主张),投资者在此不可撤销且无条件地放弃并同意在任何该等程序中不申请或主张任何该等豁免。

### 13 法律程序文件代理人

- 13.1 投资者不可撤销地委任位于香港尖沙咀柯士甸道西 1 號环球贸易广场 76 楼 7601B-02A 室的钟山,代表其接收香港法律程序中送达的法律程序文件。将任何法律程序文件送达至法律程序文件代理人,即视为该等文件已妥为送达(无论是否已转交给投资者或由投资者转交)。
- 13.2 如果该法律程序文件代理人因任何原因而无法再继续任职,或其香港地址不再存在,则投资者不可撤销地同意,其将另行委任一名为本公司、联席保荐人及整体协调人认可的替代法律程序文件代理人,并在此等委任的 30 天内,向本公司、联席保荐人及整体协调人送达一份新法律程序文件代理人的接受委任书。

#### 14 副本

14.1 本协议可通过手签或电子方式签署任何数量的副本,每一方各有一份单独副本。每份 副本均为原件,但所有副本应共同构成一份完整的协议。以电子邮件附件(PDF)或 传真形式交付签字后的本协议签字页副本应视为有效的交付形式。

本协定于文首列明的日期由下列各方正式授权签署,以昭信守。

为且代表 宁德时代新能源科技股份有限公司

姓名: 蒋理

职务: 副总经理兼董事会秘书



签署:

茅草板

姓名: 余荣权 职位: 总经理

# 为及代表:

摩根士丹利亚洲有限公司

签署:

姓名: Richard Chen

职位: Managing Director

# 附表一 投资者股份

### 投资者股份数目

投资者股份数目须等于: (1)40,000,000美元的等值港元(按照招股章程所披露的港元兑美元汇率计算(不含投资者就投资者股份所需支付的经纪佣金及征费))除以(2)发售价,向下取整至最接近100股H股的整数每手买卖单位。

根据上市规则第 18 项应用指引第 4.2 段、上市指南第 4.14 章及联交所授出的豁免(如有),倘若香港公开发售出现超额认购,将由投资者根据本协议认购的投资者股份数目可能受国际发售与香港公开发售之间的发售 H 股重新分配所影响。倘若香港公开发售的 H 股总需求量属于本公司的最终招股章程"全球发售的架构 - 香港公开发售 – 重新分配"一节所载的情况,投资者股份数目可能按比例进行调整。

此外,联席保荐人、整体协调人及本公司可全权酌情调整投资者股份数目,以遵守上市规则的相关规定,包括但不限于上市规则第 8.08 条的公众持股量规定及上市规则附录 F1 所载的配售指引。

# 附表二 投资者详情

投资者

太平洋资产管理有限责任公司

注册成立地:

中国(上海)自由贸易试验区世纪大道 100 号 39

楼

注册证书编号:

41000000202005080085

商业登记号码:

91310115789549569U

法人机构识别编码:

300300F4001431000085

营业地址及电话及联系人:

中国(上海)自由贸易试验区世纪大道 100 号 39 楼、021-33968999、吴晓丹

主要业务:

管理运用自有资金及保险资金;委托资金管理业务;与资金管理业务相关的咨询业务;国家法律 法规允许的其他资产管理业务

最终控股股东:

中国太平洋保险(集团)股份有限公司(HK.2601)

最终控股股东的注册地:

上海市黄浦区中山南路1号

最终控股股东的商业登记号码及法人机 构识别编码: 00000000201909030007 529900BA5ILEL308WX03

最终控股股东的主要业务:

中国太保是中国领先的综合性保险集团,围绕保险产业链,通过旗下子公司提供各类风险保障、 财富规划以及资产管理等产品和服务。

股东及持有之权益:

99.668%

基石投资者

相关投资者类别(联交所的 FINI 承配人名 单模板所载或按 FINI 界面或上市规则要 求须就承配人披露的任何承配人类别):

现有股东、董事或其紧密联系人(如《上市规则》第1章所定义)

将纳入招股章程中的有关投资者的描述:

Pacific Asset Management was incorporated in the PRC and is the major external investment entity of CPIC, a company listed on Shanghai Stock Exchange (stock code: 601601), the Hong Kong Stock Exchange (stock code: 2601) and its GDR listed under the code CPIC. Pacific Asset Management's principal businesses include the management and deployment of internal funds and insurance funds,

entrusted funds management business, relevant consulting services related to funds management and other asset management businesses as permitted under PRC laws and regulations. CPIC, being a composite insurance company in the PRC based in Shanghai holds approximately (including both direct and indirect interest) 99.7% of equity interest in Pacific Asset Management.

# 基石投资协议

# 2025年5月8日

宁德时代新能源科技股份有限公司

与

# CPIC INVESTMENT MANAGEMENT (H.K.) COMPANY LIMITED

中國太保投資管理(香港)有限公司

与

摩根士丹利亚洲有限公司

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**本协议**(本"协议")于2025年5月8日订立

### 订约方为:

- (1) **宁德时代新能源科技股份有限公司**,一家于二零一一年十二月十六日于中国注册成立的股份有限公司,其注册办事处地址位于中国福建省宁德市蕉城区漳湾镇新港路 2 号 ("本公司");
- (2) CPIC INVESTMENT MANAGEMENT (H.K.) COMPANY LIMITED 中國太保投資管理(香港)有限公司,一家于香港注册成立的公司,其注册办事处地址位于香港九龙柯士 甸道西 1 号环球贸易广场 76 楼 7601B-02A ("投资者");及
- (3) **摩根士丹利亚洲有限公司,**位于香港九龙柯士甸道西1号环球贸易广场46楼("**MS**")。 **鉴于**:
- (A) 本公司已申请通过全球发售("**全球发售**")使其 H 股(定义见下文)在联交所(定义见下文)上市,全球发售的内容包括:
  - (i) 本公司通过公开发售以供香港公众认购股 H 股(可予重新分配及视乎发售量调整权(定义见下文)行使与否而定)("**香港公开发售**")及
  - (ii) 根据证券法(定义见下文)S规例(定义见下文)在美国境外向投资者(包括向香港的专业及机构投资者进行配售)有条件配售本公司发售的股H股(可予重新分配、视乎发售量调整权及超额配股权(定义见下文)行使与否而定)("**国际发售**")。
- (B) 中国国际金融香港证券有限公司 ("CICC"),中信建投(国际)融资有限公司 ("CSCI"), J.P. MORGAN SECURITIES (FAR EAST) LIMITED ("JPM FE")及 MERRILL LYNCH (ASIA PACIFIC) LIMITED ("BOFA")担任全球发售的联席保荐人 ("联席保荐人"), CICC, CSCI, J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED ("JPM APAC"), BOFA,高盛(亚洲)有限责任公司 ("GS"),MS及 UBS AG HONG KONG BRANCH ("UBS")¹担任全球发售的整体协调人 ("整体协调人")。
- (C) 受限于及根据本协议列明的条款及条件,投资者希望认购作为国际发售一部分的投资者股份(定义见下文)。
- (D) 特此拟在各方就条款和条件达成一致意见的前提下,整体协调人和包销商(将在国际包销协议中列名)将与本公司就国际发售订立包销协议,以(其中包括)有条件地包销本协议项下的投资者将予认购的投资者股份。

特此约定如下:

-

<sup>&</sup>lt;sup>1</sup> UBS AG HONG KONG BRANCH 是在瑞士注册成立的有限责任公司。

# 1 定义和解释

- 1.1 本协议(包括其附表及背景陈述)中,下列各词语及表达除文义另有规定外,须具有以下涵义:
  - "**联属人士**"就特定个人或实体而言,除文义另有规定外,指直接或间接地通过一个或多个中介人控制该特定个人或实体,受上述特定个人或实体控制,或与之共同受控制的任何个人或实体。就本定义而言,"控制"(包括"控制"、"受控制"及"共同受控制")指直接或间接地拥有指示某人士的管理和政策,或者影响某人士的管理和政策方向的权力(无论是通过拥有投票权证券、合同或是其他方式):
  - "会财局"指会计及财务汇报局:
  - "总投资额"指发售价乘以投资者股份数目所得的金额;
  - "批准"具有第 6.2(g)条赋予该词的涵义;
  - "**联系人/紧密联系人**"须具有上市规则赋予该词的涵义,"**多位联系人/多位紧密联系人**"亦须据此解释:
  - "**经纪佣金**"指费用规则(按照上市规则定义)第 7(1)段的规定按总投资额的 1%计算的经纪佣金;
  - "**营业日**"指香港持牌银行一般向香港的公众开放作正常银行业务运作,及联交所在这些日期开放进行证券交易的任何日子(星期六、星期日和香港的公众假期除外):
  - "中央结算系统"指由香港中央结算有限公司设立及运作的中央结算及交收系统;
  - "交割"指依照本协议的条款及条件投资者股份认购的交割;
  - "**资本市场中介人**"指本公司就全球发售而委任的资本市场中介人,并具有证券及期货事务监察委员会持牌人或注册人操守准则赋予该词的涵义
  - "公司条例"指《公司条例》(香港法例第 622 章)(经不时修订、补充或以其他方式修改);
  - "公司(清盘及杂项条文)条例"指《公司(清盘及杂项条文)条例》(香港法例第 32 章)(经不时修订、补充或以其他方式修改);
  - "**关连人士** / **核心关连人士**"须具有上市规则赋予该词的涵义,"**多位关连人士** / **多位核心关连人士**"亦须据此解释;
  - "关联关系"须具有中国证监会备案规定赋予该词的涵义;
  - "**合约(第三者权利)条例**"指《合约(第三者权利)条例》(香港法例第 623 章)(经不时修订、补充或以其他方式修改):
  - "**控股股东**"除文义另有规定外,须具有上市规则赋予该词的涵义,"各**控股股东**"亦须

据此解释;

"中国证监会"指中国证券监督管理委员会;

"中国证监会备案规定"指中国证监会发布的《境内企业境外发行证券和上市管理试行办法》及其配套指引,包括其不时进行的修改、补充或其他修改;

"**递延交付日期**"指在香港公开发售及国际发售的包销协议("包销协议")已订立且已成为无条件及未终止的情况下,整体协调人应根据第 4.3 条通知投资者的较后日期;

"处置"指包括,就任何相关股份,直接或间接地:

- (i) 不论直接或间接地、有条件或无条件地发售、质押、押记、出售、抵押、出借、设置、转让、让与或以其他方式处置任何合法或实益权益(包括通过设置或任何协议来设置或者出售或授予或同意出售或授予任何期权或订约以购买、认购、出借或以其他方式转让或处置,或者购买或同意购买任何期权、订约、认股权证或权利以出售,或者设置任何产权负担或同意设置任何产权负担),或者无论直接或间接地并且无论有条件或无条件地就可转换为、可行使以获得或可兑换为该等相关股份或代表有权收取相关股份的任何其他证券中的任何合法或实益权益设置任何性质的任何第三方权利,或同意或订约作出上述行动;或
- (ii) 订立任何掉期或其他安排,以将该等相关股份的任何实益所有权或其任何权益, 或该等其他证券或其中任何权益拥有权的任何经济后果或事件全部或部分转让 予他人;或
- (iii) 订立直接或间接与上述(i)或(ii)所述任何交易具有相同经济效果的任何交易;或
- (iv) 同意、披露或订约,或公开宣布有意向订立上文(i)、(ii)和(iii)中所述的任何交易,在任一情况下无论上文(i)、(ii)和(iii)中所述任何交易是否以交付相关股份或可转换为、可行使以获得或可兑换为相关股份的该等其他证券来交收,无论以现金或其他方式;及"**予以处置**"亦须据此解释;

"FINI"具有上市规则项下赋予该词的涵义;

"**全球发售**"具有背景陈述(A)赋予该词的涵义;

"政府机关"指任何政府、政府间、监管或行政委员会、理事会、团体、部门、机关或机构或任何证券交易所、自律监管机构或其他非政府监管机关或任何法庭、司法机关、审裁处或仲裁机关,不论其属国家、中央、联邦、省、州、地区、市级、当地、国内、国外或超国家机关(包括但不限于联交所、证监会及中国证监会);

"本集团"指本公司及本公司所有附属公司,或如文义所指,就本公司成为其现时附属公司的控股公司之前的期间而言,由该等附属公司或其前身经营的业务(视情况而定);

"H 股"指本公司股本中每股面值人民币 1.00 元的普通股,将以港元认购及买卖,并已

- 申请在联交所上市及买卖;
- "港元"指香港法定货币;
- "香港"指中华人民共和国香港特别行政区;
- "香港公开发售"具有背景陈述(A)赋予该词的涵义;
- "受偿方"具有第 6.5 条赋予该词的涵义; 并且"受偿方"应视文意而定, 指其中任何一方;
- "国际发售"具有背景陈述(A)赋予该词的涵义;
- "**国际发售通函**"指本公司拟就国际发售向有意投资者(包括投资者)发出的最终发售通函:
- "投资者相关信息"具有第 6.2(i)条赋予该词的涵义;
- "投资者股份"指在国际发售中投资者根据由本公司和整体协调人确定的本协议条款和条件将予认购的 H 股数目(如**附表一**所计算);
- "**法律**"指所有相关司法管辖区的任何政府机关(包括但不限于联交所、证监会及中国证监会)的所有法律、法令、立法、条例、措施、规则、法规、指引、指导、决定、意见、通知、通函、指令、要求、命令、判决、判令或裁定:
- "**征费**"指占总投资额的 0.0027%的证监会交易征费(或者于上市日期适用的交易征费),占总投资额的 0.00565%的联交所交易费(或者于上市日期适用的交易费)以及占总投资额的 0.00015%的会财局交易征费(或者于上市日期适用的交易征费);
- "上市日期"指 H 股首次干联交所上市的日期:
- "**上市指南**"指联交所发布的《新上市申请人指南》(经不时修订、补充或以其他方式修改);
- "**上市规则**"指香港联合交易所有限公司证券上市规则、上市决策、指引和其他要求(经不时修订、补充或以其他方式修改):
- "禁售期"具有第 5.1 条赋予该词的涵义:
- "**发售价**"指根据全球发售发行或出售股份的每股 H 股最终港元价格(不包括经纪佣金和征费);
- "超额配股权"具有国际发售通函赋予该词的涵义;
- "**发售量调整权**"指由本公司行使的一项选择权。根据该选择权,本公司可按发售价发行或配发额外的 H 股:
- "**各方**"指本协议中具名的各方(为免生疑问,包括联席保荐人及 / 或整体协调人(视上下文而定)),"**一方**"指其中任何一方(视文义而定);

- "**中国**"指中华人民共和国,就本协议而言,不包括香港、中华人民共和国澳门特别行政区及台湾:
- "初步发售通函"指预计将由本公司就国际发售向有意投资者(包括投资者)刊发的初步发售通函(经不时修订、补充或以其他方式修改);
- "专业投资者"指具有证券及期货条例附表一第一部赋予该词的涵义:
- "招股章程"指本公司将就香港公开发售发行的最终招股章程;
- "公开文件"指初步发售通函及国际发售的国际发售通函、及本公司将就香港公开发售在香港刊发的招股章程以及本公司可能就全球发售可能刊发的此类其他文件和公告(均经不时修订、补充或以其他方式修改);
- "**合资格境内机构投资者**"指中国太平洋财产保险股份有限公司,一家在中国获得中国证监会许可、可投资境外证券市场的合格境内机构投资者;
- "S规例"指证券法项下的 S规例;
- "监管机构"具有第 6.2(i)条赋予该词的涵义;
- "相关股份"指投资者或合资格境内机构投资者依据本协议认购的投资者股份,以及依据任何供股、资本化发行或其他形式的资本重组从投资者股份中衍生出来的本公司任何股份或其他证券或权益(无论此类交易是否以现金或其他方式交收);
- "人民币"指人民币,中国的合法货币;
- "**证券法**"指美国 1933 年证券法(经不时修订、补充或以其他方式修改)及据此颁布的规则及规例:
- "证监会"指香港证券及期货事务监察委员会;
- **"证券及期货条例"**指《证券及期货条例》(香港法例第 571 章)(经不时修订、补充或以其他方式修改);
- "联交所"指香港联合交易所有限公司:
- "附属公司"具有公司条例所载的涵义;
- "美国"指美利坚合众国、其领地和属地、美国各州及哥伦比亚特区;
- "美元"指美国法定货币;
- "包销商"指香港公开发售的香港包销商及国际发售的国际包销商;及
- "美国人士"具有 S 规例所载的涵义。
- 1.2 本协议中除文义另有要求外:

- (a) 对某一"**条文**"、"**分条**"或"**附表**"的提述即是对本协议某一条文或分条或附表的提述;
- (b) 索引、条文和附表标题均为方便而插入,不得影响对本协议的诠释及解释;
- (c) 背景陈述及附表构成本协议不可分割的一部分,如同明确载于本协议正文一般 具有同样的效力及作用,对本协议的任何提述须包括对背景陈述及附表的提述;
- (d) 单数词包括复数词,反之亦然,并且表示一种性别的词语应包括另一种性别;
- (e) 对本协议或另一文书的提述包括本协议或另一文书的任何更改或替换版本;
- (f) 对法令、法定条文、法规或规则的提述包括对以下内容的提述:
  - (i) 该法令、法定条文、法规或规则经不时合并、修订、补充、修改、重新制定或被任何法令或法定条文取代后的版本;
  - (ii) 其重新制定的任何已废除的法令、法定条文、法规或规则(无论是否经过修改);及
  - (iii) 根据其制定的任何附属法例;
- (g) 对一天中的时间和日期的提述,除另有指明外,分别指香港时间和日期;
- (h) 对"**人士**"的提述包括对个人、商号、公司、法团、非法人团体、机关、政府、 州或州机构、合资企业、组织或合伙企业(无论是否具有独立法人资格)的提 述:
- (i) 对"包括"的提述应被解释为包括但不限于;及
- (j) 对香港之外的任何司法管辖区的有关任何诉讼、补救、方法或司法程序、法律 文件、法律地位、法庭、官方或任何法律概念或事宜的任何法律术语的提述包 括该司法管辖区中与相关香港法律术语最相近的术语。

## 2 投资

- 2.1 在下文第 3 条所指的条件得到落实(或本公司、联席保荐人及整体协调人共同豁免,但第 3.1(a)、3.1(b)、3.1(c)和 3.1(d)条所列条件不得豁免并且第 3.1(e)条所列条件只能由本公司、联席保荐人及整体协调人共同豁免)的情况下,及依据本协议载明的其他条款及条件:
  - (a) 投资者将在国际发售下并作为国际发售的一部分并且通过整体协调人及/或其作为国际发售相关部分国际包销商的代表身份的联属人士,按发售价认购,而本公司将发行、配发和配售并且整体协调人将(视情况而定)向投资者分配及/或交付或者促使分配及/或交付投资者股份;及
  - (b) 投资者将按照第 4.2 条支付投资者股份的总投资额、经纪佣金及征费。

- 2.2 投资者可通过向本公司、联席保荐人及整体协调人送达书面通知(不晚于上市日期前三个营业日),选择通过作为专业投资者的投资者全资附属公司认购投资者股份,且该全资附属公司是(i)并非美国人士;(ii)位于美国境外;且(iii)按照 S 规例在境外交易中购买投资者股份,前提是;
  - (a) 投资者须促使投资者全资附属公司在该日向本公司、联席保荐人及整体协调人提供书面确认,表明其同意受投资者在本协议中作出的相同协定、陈述、保证、承诺、承认及确认约束,且投资者在本协议中作出的有关协定、陈述、保证、承诺、承认及确认,须视为由投资者本人作出,及代表投资者全资附属公司作出;及
  - (b) 投资者 (i)无条件及不可撤销地向本公司、联席保荐人及整体协调人保证该全资 附属公司将适当及准时履行及遵守所有其于本协议下的协定、义务、承诺、保 证、陈述、赔偿、同意、承认、确认及契诺;并且(ii)承诺按照第 6.5 条一经要 求即向各受偿方作出完全及有效的弥偿,并按要求始终使其得到弥偿。

投资者于本第 2.2 条项下的义务构成其一经要求即向本公司、联席保荐人或整体协调人支付投资者全资附属公司根据本协议有责任支付的任何金额,以及一经要求及时履行投资者全资附属公司于本协议项下的任何义务,而毋须本公司、联席保荐人或整体协调人首先对投资者附属公司或任何其他人士采取行动的直接、主要及无条件义务。除文义另有规定外,投资者一词应在本协议中解释为包含投资者全资附属公司。

- 2.3 本公司及整体协调人可按其全权酌情决定,所有或部分投资者股份将根据第 4.3 条于递延交付日期交付。
- 2.4 本公司及整体协调人(代表自身及全球发售包销商)将按彼等可能协定的方式厘定发售价。投资者股份的准确数目将由本公司及整体协调人根据**附表一**决定,而该决定一旦做出将不可更改且对投资者具有约束力,但明显有误者除外。

## 3 交割条件

- 3.1 投资者在本协议项下认购投资者股份的义务,以及本公司及整体协调人根据第 2.1 条发行、配发、配售、分配及/或交付(视情况而定)或促使发行、配发、配售、分配及/或交付(视情况而定)投资者股份的义务仅以下列各项条件在交割时或之前均获满足(或由本公司、联席保荐人及整体协调人共同豁免)为条件(但第 3.1(a)、3.1(b)、3.1(c)、3.1(d)条所列条件不得豁免并且第 3.1(e)条所列条件只能由本公司、联席保荐人及整体协调人共同豁免):
  - (a) 包销协议已经订立且在不晚于包销协议中规定的时间和日期之前(依据其各自的原始条款或稍后经协议各方同意作出豁免或修改后)已生效并成为无条件,且上述包销协议均未予以终止;
  - (b) 本公司及整体协调人(代表自身及全球发售包销商)已协定厘定发售价;

- (c) 联交所上市委员会已批准股份的上市并准许买卖 H 股(包括投资者股份以及其他适用的豁免和批准),且上述批准、准许或豁免于联交所开始买卖 H 股之前并未被撤销;
- (d) 任何政府机关并未颁布或发布禁止完成全球发售或本协议中预期进行的交易的 任何法律,且具司法管辖权的法院概未作出妨碍或禁止完成上述交易的任何有 效命令或禁制令;及
- (e) 投资者在本协议项下的各项陈述、保证承诺、承认和确认在所有方面均属及将 属准确、真实及完整,不具误导性或欺骗性且投资者方面并未重大违反本协议。
- 3.2 如果第3.1 条所载的任何条件于本协议之日后满一百八十(180)天(或本公司、投资者、联席保荐人及整体协调人之间可能书面协定的其他日期)当日或该日之前未获投资者满足或未获本公司、联席保荐人及整体协调人共同豁免(但第 3.1(a)、3.1(b)、3.1(c)、3.1(d)条所列条件不得豁免并且第 3.1(e)条所列条件只能由本公司、联席保荐人及整体协调人共同豁免),则投资者购买投资者股份的义务,以及本公司和整体协调人发行、配发、配售、分配及/或交付(视情况而定)或促使发行、配发、配售、分配及/或交付(视情况而定)投资者股份的义务须停止,并且投资者在本协议项下向任何其他方支付的任何款项须在商业上可行的情况下尽快且任何情况下不晚于本协议终止之日后 30 天由该其他方向投资者无息偿还,而本协议将予以终止且不具任何效力,且本公司、联席保荐人及/或整体协调人在本协议项下的所有义务和责任须停止及终止,前提是本协议按照本第3.2 条作出的终止不得损害任何一方于上述终止之时或之前就本协议所载条款而对其他方已产生的权利或责任。为免生疑问,本条文的任何内容不得被解释为使投资者有权在本条文项下前述日期之前的期间内对投资者在本协议项下的陈述、保证、承诺、承认和确认的任何违反进行补救。
- 3.3 投资者承认全球发售可能会延期、终止或未能完成或发售价格将处于公开文件所载列的示意性区间内,并且如果全球发售出于任何原因被延期或终止、未在拟定日期和时间之前进行、完成或根本未予完成,或如果发售价并非介乎公开文件所载的指示性范围,本公司、联席保荐人或整体协调人不向投资者承担任何责任。投资者特此放弃基于全球发售出于任何原因被延期或终止、未在拟议日期和时间之前进行、完成或根本未予完成或如果发售价并非介乎公开文件所载的指示性范围而向本公司、联席保荐人及/或整体协调人或其各自的联属人士、董事、高级管理人员、监事、雇员、合伙人、代理人、顾问及代表提起任何申索或诉讼的权利(如有)。

#### 4 交割

- 4.1 根据第3条和本第4条的规定,投资者将依据国际发售并作为国际发售的一部分,通过作为国际发售相关部分国际包销商的代表身份的整体协调人(及/或其各自联属人士),按发行价认购投资者股份。因此,投资者股份将在国际发售交割的同时或递延交付日期被认购,时间及方式须由本公司和整体协调人确定。
- 4.2 无论投资者股份的交付时间和方式,投资者应或应促使合资格境内机构投资者于上市 日期香港时间上午 8:00 或之前,通过电汇(向整体协调人通知投资者的港元银行账户) 转账立即可用结算资金计存至整体协调人在上市日期前至少一(1)个营业日书面通知 投资者的港元银行账户的方式,以港元全额即日支付总投资额,连同相关经纪佣金及

征费,且不得作出任何扣减或抵销,上述通知应包括付款账户详情及本协议项下投资者应支付的总额等。

- 4.3 倘若公司及整体协调人按其全权酌情决定,所有或任何部分投资者股份于晚于上市日期的日期("递延交付日期")交付,在此情况下,整体协调人须(i)于上市日期之前不迟于两(2)个营业日,书面通知投资者将予递延交付的投资者股份数目;以及(ii)不晚于实际递延交付日期的前两(2)个营业日,书面通知投资者递延交付日期,前提是递延交付日期不得晚于超额配股权可行使的最后限期起计三(3)个营业日。公司及整体协调人一旦做出该决定将不可更改且对投资者具有约束力。倘若投资者股份将于递延交付日期交付予投资者或合资格境内机构投资者,投资者或合资格境内机构投资者仍须按第4.2条所指明的方式付款。
- 4.4 在依据第 4.2 条就投资者股份支付到期付款的前提下,向投资者或合资格境内机构投资者(视情况而定)交付投资者股份须通过中央结算系统,将投资者股份直接存入中央结算系统,并记存于投资者或合资格境内机构投资者不晚于上市日期或根据第 4.3 条厘定的递延交付日期前两(2)个营业日以书面形式通知整体协调人的中央结算系统投资者参与者账户或中央结算系统股份账户。
- 4.5 在不损害第 4.3 条规定的原则下,投资者股份的交付亦可以本公司、联席保荐人、整体协调人及投资者书面协议的任何其他方式进行,前提是投资者股份的付款不得晚于上市日期香港时间上午 8:00(与交付投资者股份的时间及方式并无关系)。
- 4.6 如果总投资额的付款(包括相关经纪佣金及征费)(无论全部或部分)并未于本协议规定的时间按本协议规定的方式收取或结清,则本公司、联席保荐人及整体协调人可保留权利,依其各自绝对酌情权终止本协议,在此情况下,本公司、联席保荐人及整体协调人的所有义务及责任须停止及终止(但不得损害本公司、联席保荐人及整体协调人因投资者未能遵守其于本协议下的义务而可能针对投资者提出的任何申索)。无论何等情况,投资者应按照第6.5条在税后基础上完全负责承担并向各受偿方作出弥偿,因投资者方面未能全额支付总投资额、经纪佣金和征费而引起或有关的任何损失和损害赔偿,使其免于承担弥偿责任并获得全数弥偿。
- 4.7 如果未能符合上市规则第 8.08(3)条项下上市日期由公众人士持有的 H 股中,由持股量最高的三名公众股东实益拥有的百分比,不得超过 50%的规定,联席保荐人、整体协调人及本公司有权全权绝对酌情调整投资者或合资格境内机构投资者将予认购的投资者股份数目的分配,以符合上市规则第 8.08(3)条的规定。
- 4.8 如本公司、联席保荐人、整体协调人及其分别的联属人士(视乎情况而定)各自因其控制以外的状况,包括但不限于天灾、洪水、疾病、大流行病或疫情的爆发或升级(包括但不限于禽流感、严重急性呼吸系统综合症、H1N1流感、H5N1、MERS、埃博拉病毒及 COVID-19)、宣布进入国家、国际或地区紧急状态、灾害、灾难、危机、经济或全面制裁、爆炸、地震、火山爆发、严重交通中断、政府运作崩溃、公众骚乱、政治动荡或敌对行动威胁或升级或爆发、战争(不论是否宣战)、恐怖活动、火灾、暴乱、叛乱、民变、罢工、停工、其他行业行动、一般电力或其他供应故障、撞机、意外或机械或电气故障、技术或计算机故障或任何汇款系统故障、禁运、劳资纠纷及任何现有或未来法律的变更、政府活动的任何现有或未来行动或其他类似情况),而

被阻止或延迟履行其在本协议下的义务,本公司、联席保荐人、整体协调人及其各自的联属人士(不论共同或个别)无需就任何延迟或未能执行其在本协议下规定的义务承担任何责任,且本公司、联席保荐人、整体协调人及其各自的联属人士各自有权终止本协议。

### 5 对投资者的限制

- 5.1 按照第5.2条,投资者(为其自身及代表投资者附属公司(在投资者股份由投资者附属 公司持有的情況下))与本公司、联席保荐人及整体协调人达成一致、订立契诺并承 诺,未经本公司、联席保荐人及整体协调人各自的事先书面同意,投资者自上市日期 (含)起至上市日期后六(6)个月期间(含)止("禁售期")内的任何时间(包括上市日期), 投资者不会并促使其联属人士不会直接或间接地(i)以任何方式处置任何相关股份或持 有任何相关股份的任何公司或实体中的任何权益,包括任何可转换、可交换、可行使 的证券或代表可收取上述证券的权利,或同意或订约订立或公开宣布有意订立此类交 易: (ii)允许其自身在其最终实益拥有人层面发生控制权改变(其定义见证监会颁布的 《公司收购、合并及股份回购守则》); (iii)直接或间接地达成与任何上述交易具有相 同经济效果的交易;或(iv)同意或订约或公开宣布有意订立上文(i)、(ii)及(iii)所述的任 何前述交易,而不论上文(i)、(ii)及(iii)所述的任何前述交易是否将以交付相关股份或其 他可转换为、可行使以获得或可兑换为相关股份的该等其他证券来交收,无论以现金 或其他方式。倘若在禁售期后的任何时间处置任何相关股份,投资者将在拟议处置前 立即书面通知本公司、联席保荐人及整体协调人,并将确保(a)有关处置将遵守所有适 用法律; (b) 投资者将尽其最大努力确保有关处置不会造成 H 股市场混乱或虚假; (c) 未经本公司、联席保荐人及整体协调人事先书面同意,投资者将不会与直接或间接从 事与本公司业务构成竞争或可能构成竞争的业务的人士,或属于该人士的控股公司、 附属公司或联系公司的任何其他实体进行任何有关交易。
- 5.2 第 5.1 条的任何规定不得阻止投资者将全部或部分相关股份转让予投资者的任何全资附属公司,前提是,在所有情况下:
  - (a) 在此类转让之前,该全资附属公司须发出按本公司、联席保荐人及整体协调人信纳的条款作出及致彼等并以彼等为受益人的书面承诺,表示同意受且投资者承诺促使该全资附属公司将受本协议下投资者义务的约束,包括但不限于本第5条载列的对投资者的限制,犹如该全资附属公司本身受上述义务和限制的规限;
  - (b) 该全资附属公司应被视为已作出第 6 条规定的相同承认、确认、承诺、陈述及保证;
  - (c) 投资者及其该全资附属公司就彼等持有的所有相关股份被视为投资者,并须共同及个别承担本协议施加的所有责任及义务;
  - (d) 如果在禁售期届满前的任何时间,该全资附属公司不再或将不再作为投资者的 全资附属公司,则其必须(且投资者须促使该附属公司须)立即且于任何情况 下不再作为投资者的全资附属公司之前,将其持有的相关股份全数及有效地转 让予投资者或投资者的另一家全资附属公司,其亦将需要按本公司、联席保荐 人及整体协调人信纳的条款作出或投资者促使其作出及致彼等的书面承诺,表

示同意且投资者承诺促使该全资附属公司受本协议下投资者义务的约束,包括 但不限于本协议第 5 条载列的对投资者限制并作出本协议项下的相同承认、确 认、承诺、陈述及保证,犹如该全资附属公司本身须受限于该等义务和限制, 并共同及个别承担本协议施加的一切责任及义务;及

- (e) 全资附属公司目前及将来 (i)并非是美国人士; (ii)位于美国境外; 且(iii)按照 S 规例在境外交易中购买相关股份。
- 5.3 投资者同意并承诺,除了获得本公司、联席保荐人及整体协调人的事先书面同意外,投资者及其紧密联系人于本公司已发行股本总额中的持股总额(直接或间接)始终低于本公司全部已发行股本的 10%(或上市规则中为界定"主要股东"而不时规定的其他百分比),在上市日期起 12 个月期间内,投资者不得成为本公司核心关连人士(按照上市规则的定义)。而且,投资者及其紧密联系人(定义见上市规则)于本公司已发行股本总额中的(直接或间接)总持股量不得导致公众人士持有的本公司证券总数(按上市规则所拟定及联交所所诠释(包括但不限于上市规则第 8.08 条))低于上市规则第 8.08 条载列的所需百分比或联交所可能不时批准并适用于本公司的该等其他百分比。投资者同意如发现任何上述情况,将尽快通知本公司、联席保荐人及整体协调人。
- 5.4 投资者同意其持有本公司股本是以自有资金投资为基础并且经本公司、联席保荐人及 / 或整体协调人合理要求后,向本公司、联席保荐人及整体协调人提供合理证据,表明投资者持有本公司股本是以自有资金投资为基础。投资者不得,且须促使其控股股东、联系人及其各自的实益所有人均不得通过询价圈购申请或下单购买全球发售下的 H股(投资者股份除外)或申请认购香港公开发售下的 H股。
- 5.5 投资者及其联属人士、联系人、董事、高级管理人员、雇员、代理人或代表不得与本公司、本公司最大股东、本集团任何成员公司或其各自的联属人士、董事、高级管理人员、监事、雇员或代理人接受或签订违背或违反上市规则(包括上市指南第 4.15 章中适用段落所载的规定或香港监管机构发布的其他书面指引)的任何安排或协议(包括但不限于任何附函)。

### 6 承认、陈述、保证及承诺

- 6.1 投资者向本公司、联席保荐人及整体协调人中的每一方承认、陈述、承诺、保证、同意及确认:
  - (a) 本公司、联席保荐人、整体协调人及其各自的联属人士、董事、高级管理人员、监事、雇员、代理人、顾问、联系人、合伙人及代表各自概未陈述及保证或承诺或担保全球发售将继续或予以完成(在任何特定期限内或在所有期限),或发售价将介乎公开文件所载的指示性范围,及倘若全球发售出于任何原因延期、并未继续或未予完成,或倘若发售价并非介乎发售文件所载的指示性范围,本公司、联席保荐人、整体协调人及其各自的联属人士、董事、高级管理人员、雇员、代理人、顾问、联系人、合伙人及代表各自不对投资者承担任何法律责任;

- (b) 本协议、投资者的背景资料及本协议拟涉及的各方之间的关系和安排须于公开 文件及全球发售的其他销售及路演资料中披露,而投资者将在公开文件以及上 述其他销售及路演资料以及公告中被引述,以及(具体而言)本协议将构成须 就全球发售或另行根据公司(清盘及杂项条文)条例及上市规则提交予香港的 监管机构及向公众展示的重大合同;
- (c) 须根据上市规则提交予联交所或在 FINI 上披露的有关投资者的信息将与本公司、 联交所、证监会和其他政府机关在必要的情况下共享,并将纳入一份综合承配 人名单,该名单将在 FINI 上向参与全球发售的整体协调人披露,并且所有该等 信息在各方面都是真实、完整和准确的,且不具误导性;
- (d) 发售价完全且排他性地按照全球发售的条款和条件厘定,并且投资者概无任何 权利就此提出任何异议:
- (e) 投资者将由投资者或合资格境内机构投资者通过整体协调人及/或其作为国际 发售中国际包销商的代表身份的联属人士认购;
- (f) 投资者将根据本公司组织大纲及章程或其他组建或组织章程文件及本协议的条 款及条件接受投资者股份,并受其规限;
- (g) 投资者股份数目可受根据上市规则第 18 项应用指引或上市指南第 4.14 章或联交 所可能不时批准并适用于本公司的该等其他百分比进行的国际发售与香港公开 发售之间的股份重新分配所影响;
- (h) 联席保荐人、整体协调人及本公司可全权绝对酌情调整投资者股份数目的分配, 以符合上市规则第 8.08(3)条,其中规定上市日期由公众人士持有的 H 股中,由 持股量最高的三名公众股东实益拥有的百分比,不得超过 50%、上市规则第 8.08(1)(a)条或联交所另行批准的最低公众持股量规定;
- (i) 在订立本协议时或前后或其后在国际发售交割之前的任何时间,本公司、联席保荐人及/或整体协调人已经、或可能及/或拟议与一个或多个其他投资者订立进行类似投资的协议,作为国际发售的一部分;
- (j) 本公司、联席保荐人、整体协调人、或其各自的任何附属公司、联属人士、代理人、董事、高级管理人员、监事、雇员、合伙人或代表或参与全球发售的任何其他方均不对投资者股份的收购或任何交易的税务、法律、货币或其他经济等后果承担任何责任;
- (k) 投资者股份并无且将不会根据证券法或美国任何州或其他司法管辖区的证券法登记,且不得直接或间接地在美国境内发售、转售、质押或另行转让,亦不得转让予任何美国人士或为其账户或利益而转让,除非按照有效的登记声明或证券法登记要求的豁免,或交易不受证券法登记要求的约束,或在任何其他司法管辖区或为了任何其他司法管辖区人士的原因或利益,除非该司法管辖区适用法律允许;
- (1) [己删除];

- (m) 其理解并同意投资者股份的转让仅可(根据 S 规例, 在美国境外在"境外交易" (定义见 S 规例)中进行,且在每种情况下均应按照美国各州和任何其他司法管辖区的任何适用证券法律进行,且任何代表投资者股份证书应附带实际具有该等作用的提示语:
- (n) 其理解,本公司、联席保荐人、整体协调人或国际发售的任何国际包销商均不 曾就投资者股份的后续再发售、转售、质押或转让作出有关能否享有证券法项 下任何可享有的豁免的任何陈述;
- (o) 除第 5.2 条项下规定外,若一家附属公司持有任何投资者股份,只要该附属公司于禁售期届满之前继续持有任何投资者股份,投资者须促使该附属公司始终作为投资者的全资附属公司,并继续恪守及遵守本协议下的条款及条件;
- (p) 在适用法律允许的最大范围内,投资者不可撤销地放弃其可能对联席保荐人、整体协调人、包销商和本公司、其各自的关联方、董事、高级管理人员、监事、雇员、顾问和代表提出的因本协议和全球发售引起的或与之有关的任何索赔;
- (q) 其已收到(及将来可能收到)可构成有关投资者投资于(及持有)投资者股份的重大、非公开信息及/或内幕信息(定义见证券及期货条例)的信息,且其(i)不会将该等信息披露给任何人士,除了严格基于有必要知晓的原则向其联属人士、附属公司、董事、高级管理人员、雇员、顾问及代表("授权接收人")披露且仅用于评估其在投资投资者股份中的投资或者另行为法律要求的之外,直至该等信息并非由于投资者或其授权接收人方面的过错而成为公开信息;(ii)尽其全力确保其授权接收人(按照本第 6.1(q)条向其披露了该等信息)不会向任何人士披露该等信息,除了严格基于有必要知晓的原则向其他授权接收人披露的之外;并且(iii)不会并将确保其授权接收人(按照本第 6.1(q)条向其披露了该等信息)不会以可能导致违反美国、香港、中国或与该等交易相关的任何其他适用司法管辖区的证券法(包括任何内幕交易条文)的方式,直接或间接地购买、出售或买卖或交易 H 股或本公司或其联属人士或联系人的其他证券或衍生工具;
- (r) 本协议、在保密基础上提供给投资者及/或其代表的招股章程草案或初步发售 通函草案及在保密基础上可能提供给(无论书面或口头地)投资者及/或其代 表的任何其他材料中所载的信息不可复制、披露、传阅或散布予任何其他人士 且所提供的该等信息和资料可能会被修改、更新、修订及完成,并且投资者在 决定是否投资于投资者股份时不得依赖于该等信息和资料。为免生疑问:
  - (i) 可能已经提供给投资者及/或其代表的招股章程草案、初步发售通函草案或任何其他资料均不构成在任何司法管辖区收购、购买或认购任何证券的邀请、要约或招揽而在该司法管辖区不允许该等要约、招揽或出售并且可能已经提供给(无论书面或口头地)投资者及/或其代表的招股章程草案、初步发售通函草案或任何其他资料中的任何内容均不构成任何合同或承诺的依据;

- (ii) 可能已经提供给(无论书面或口头地)投资者及/或其代表的招股章程草案、初步发售通函草案或任何其他资料均不应作为作出或收到认购、收购或购买任何 H 股或其他证券的要约或邀请的依据;及
- (iii) 可能已经提供(无论书面或口头地)给投资者的初步发售通函草案、招股章程草案或任何其他资料可能需要在订立本协议之后加以进一步修改并且投资者在决定是否投资于投资者股份时不得加以倚赖并且投资者特此同意此类修改(如有)并且放弃其与此类修改有关的权利(如有);
- (s) 本协议(无论整体还是个别)不构成在美国或任何其他司法管辖区出售证券的 要约而在该司法管辖区该等出售证券的要约将是非法的;
- (t) 投资者或其任何联属人士或代表其行事的任何人士均未从事或将从事关于投资者股份的任何定向销售工作(按照 S 规例的定义)或就投资者股份作出的任何广泛招揽或公开广告(按照证券法 D 规例的定义或以参与公开发售的任何方式(定义见证券法第 4(2)条));
- (u) 其已收到其认为对于评估收购投资者股份的利弊及风险所必需或合宜的所有信息并且有机会就本公司、投资者股份及其认为对于评估收购投资者股份的利弊及风险所必需或合宜的其他相关事宜向本公司、联席保荐人或整体协调人发问及取得答复,并且本公司已向投资者或其代理人提供了投资者或其代表所要求的有关投资于投资者股份的所有文件及资料;
- (v) 在制定投资决策时,投资者依赖于并仅将依赖于由本公司刊发的国际发售通函中提供的信息,而不依赖于本公司、联席保荐人及/或整体协调人(包括其各自的董事、高级管理人员、监事、雇员、顾问、代理人、代表、联系人、合伙人及联属人士)或其代表可能于本协议之日或之前向投资者提供的任何其他信息(无论是由本公司、联席保荐人、整体协调人或各自的董事、高级管理人员、监事、雇员、顾问、代理人、代表、联系人、合伙人和联属人士或其他人士所准备),而本公司、联席保荐人、整体协调人及其各自的董事、高级管理人员、监事、雇员、顾问、代理人、代表、联系人、合伙人和联属人士均未就国际发售通函中未载列的任何该等信息或材料的准确性或完整性作出任何陈述,亦未给予任何保证或承诺;且本公司、联席保荐人、整体协调人及其各自的董事、高级管理人员、监事、雇员、顾问、代理人、代表、联系人、合伙人及其联属人士现时或将来概不因投资者或其董事、高级管理人员、雇员、顾问、代理人、代表、联系人、合伙人和联属人士使用或依赖于该等信息或资料或者国际发售通函中未载列的任何信息,而对该等人士承担或将承担任何法律责任;
- (w) 联席保荐人、整体协调人、包销商及其各自的董事、高级管理人员、雇员、附属公司、代理人、联系人、联属人士、代表、合伙人及顾问均未就投资者股份的利弊,或认购、购买或发售投资者股份,或本公司或本公司附属公司的业务、研发、营运、前景或财务或其他状况或就与此相关的任何其他事项向其作出任何保证、陈述或建议;且除最终国际发售通函订明之外,本公司及其董事、高级管理人员、监事、雇员、附属公司、代理人、联系人、联属人士、代表及顾问均未就投资者股份的利弊,或认购、购买或发售投资者股份,或本公司或本

公司附属公司的业务、研发、营运、前景或财务或其他状况或就与此相关的任何其他事项向投资者作出任何保证、陈述或建议:

- (x) 投资者将遵守根据本协议、上市规则及关于投资者(直接或间接)处置其作为或(直接或间接)将成为或经招股章程显示为实益拥有人的任何相关股份的任何适用法律项下不时适用于其的所有限制(如有):
- (y) 其已就本公司、本集团、投资者股份以及本协议中载列的认购投资者股份的条款展开自己的调查,并已获得自己的独立意见(包括税务、监管、财务、会计、法律、货币及其他方面),范围以其认为必要或适宜者,或令其满意的其他方面为限,涉及与投资者股份投资相关的税务、监管、财务、会计、法律、货币及其他方面,并与投资者投资的适当性有关;且现时并未依赖于及将来亦无权依赖于,由本公司或任何联席保荐人、整体协调人或包销商或者他人代表其就全球发售取得或开展(视情况而定)的任何意见(包括税务、监管、财务、会计、法律、货币及其他方面)、尽职调查审核或调查或其他意见或保证并且本公司、联席保荐人、整体协调人或其各自联系人、联属人士、董事、高级管理人员、监事、雇员、合伙人、雇问、代理人或代表均不对投资者认购投资者股份或任何与投资者股份相关交易的任何税务、监管、财务、会计、法律、货币或其他经济等后果承担任何责任;
- (z) 据其了解,目前不存在投资者股份的公开市场,而且本公司、联席保荐人及整体协调人也不保证投资者股份将永远存在公开或活跃市场;
- (aa) 如果出于任何原因,全球发售被延期、终止或无法完成,本公司、联席保荐人、整体协调人或其各自的任何联系人、联属人士、董事、高级管理人员、监事、雇员、合伙人、代理人、顾问或代表均不对投资者或其附属公司负有任何责任;
- (bb) 在联交所可能批准并符合适用法律的情况下,本公司及整体协调人将拥有改变或调整(i)全球发售项下将予发行的 H 股数目; (ii)香港公开发售及国际发售项下将予发行的 H 股数目; 及(iii)发售 H 股、公开文件中规定的指示性发售价范围及发售价的其他调整或重新分配的全权绝对酌情决定权;
- (cc) 任何 H 股买卖均须遵守适用法律,包括证券及期货条例、上市规则、证券法及任何合资格证券交易所的任何其他适用法律、法规或相关规则对买卖股份的限制;及
- (dd) 任何不遵守本协议限制的要约、出售、质押或其他转让将不被本公司就相关股份予以承认;
- (ee) 投资者已同意于上市日期或根据第4.5条协议的其他日期上午8时(香港时间)或之前支付总投资金额及相关经纪佣金和征费;及
- (ff) 投资者无条件及不可撤销地向本公司、联席保荐人及整体协调人中的每一方承 诺及保证:

- (i) 其将促使合资格境内机构投资受约束于、给予、作出及履行因本协议而产生、根据本协议或与本协议有关的所有投资者义务、承诺、声明、保证、弥偿及责任(包括声明及保证合资格境内机构投资者(a)位于美国境外且(b)按照 S 规例在境外交易中购买相关股份("投资者义务"));及
- (ii) 将促使及无条件及不可撤回地向本公司、联席保荐人及整体协调人担保 合格境外投资者妥善及准时履行及遵守所有投资者义务。
- 6.2 投资者向本公司、联席保荐人及整体协调人进一步承认、陈述、保证及承诺:
  - (a) 其根据其成立地的法律正式成立、有效存续,未有针对其破产、清算或清盘提出的任何申请、发布的任何命令、或通过的任何有效决议:
  - (b) 其合资格收取及使用本协议项下的资料(包括(其中包括)本协议、招股章程草案及初步发售通函草案),而不会违反所有适用于投资者的法律或需要取得投资者所在司法管辖区的任何注册或许可;
  - (c) 其具有合法权利和权力拥有、使用、租赁和经营其资产并以目前的方式开展业务;
  - (d) 其具有全面的权力、权限及能力,并已采取了签署和交付本协议,达成并实施 本协议中预期的交易以及履行其在本协议下义务所需的所有行动(包括从任何 政府和监管机构或第三方获得所有必要的同意、批准和授权);
  - (e) 本协议已由投资者正式授权、签署及交付,构成对投资者的法定、有效及具有约束力的义务,并可根据本协议条款对投资者强制执行;
  - (f) 其已经采取且将在本协议期限内采取一切必要的步骤,以履行其在本协议项下的义务,使本协议和本协议中预期的交易生效,并遵守所有相关法律;
  - (g) 投资者已经获得任何相关法律项下适用于投资者,且投资者为了认购本协议项下投资者股份需要获得的所有同意、批准、授权、许可和登记("**批准**"),而该等批准保持全面有效且并未失效、被撤销、撤回或搁置,且该等批准无需满足任何尚未满足或得到履行的前提条件。截至本协议之日,所有批准尚未被撤回,投资者也不知悉任何可能导致批准无效、撤回或作废的事实或情况。投资者进一步同意并承诺在批准因任何原因不再完全有效、失效、被撤销、撤回或搁置时及时书面通知本公司、联席保荐人及整体协调人;
  - (h) 投资者签署和交付本协议、投资者履行本协议以及投资者股份的认购或收购 (视情况而定)不会违反或导致投资者违反: (i)投资者的组织大纲和章程或其 他组建或组织章程文件,或(ii)投资者就本协议预期交易需遵守的,或就投资者 认购或收购(视情况而定)投资者股份可能适用于投资者的任何司法管辖区的 法律,或(iii)对投资者具有约束力的任何协议或其他文书,或(iv)对投资者具有 管辖权的任何政府机关的任何判决、命令或判令;
  - (i) 其已经遵守并将遵守与认购投资者股份有关的所有司法管辖区的所有适用法律, 包括在适用的监管部门或机关或证券交易所("**监管机构**")规定的时间内,直

接或通过本公司、联席保荐人及/或整体协调人间接地向联交所、证监会、中国证监会及其他政府、公共、货币或监管部门或机关或证券交易所提供或促成提供并同意披露该等适用法律要求或监管机构不时要求的信息(包括但不限于(i)投资者及其最终实益所有人及/或最终负责对收购发出与认购投资者股份有关的指示的人员的身份信息包括但不限于其各自的名称及注册地));(ii)本协议项下拟进行的交易(包括但不限于认购投资者股份的详细信息、投资者股份的数量、总投资额及本协议下的锁定限制);(iii)涉及投资者股份的任何换股安排或其他金融或投资产品及其详细信息(包括但不限于认购人及其最终受益所有人的身份信息以及此类换股安排或其他金融或投资产品的提供者);及/或(iv)投资者或其受益所有人及其联系人与公司及其任何股东之间的任何关联关系)("投资者相关信息"),并在任何监管机构规定的时间内提供。投资者进一步授权本公司、联席保荐人、整体协调人及其各自的联属人士、董事、高级管理人员、监事、雇员、顾问及代表向该等监管机构披露任何投资者相关信息,及/或上市规则或适用法律要求的任何公开文件或其他公告或文件中披露的信息;

- (j) 投资者在财务及业务事宜方面知识渊博且经验丰富,因此,(i)其有能力评估对投资者股份进行潜在投资的利弊及风险;(ii)其有能力承担相关投资的经济风险,包括全部损失于投资者股份中的投资;(iii)其已获得其认为对是否投资投资者股份的决策属必要或适当的所有信息;并且(iv)其具备对处于类似发展阶段的公司证券作出投资交易的丰富经验;其日常业务为买卖股份或债权证,或其为专业投资者,一经签订本协议,其不是任何联席保荐人、整体协调人、资本市场中介人或包销商就其项下预期交易的客户;
- (k) 其自身作为主事人,为其自身投资目的认购投资者股份,无意分配其根据本协议认购的任何投资者股份,且投资者无权提名任何人士担任本公司的董事、高级管理人员或监事;
- (I) 投资者是在美国境外按照 S 规例中定义的"境外交易"认购投资者股份,且并非 是美国人士;
- (m) 投资者在交易中认购投资者股份豁免或无需遵守证券法的登记要求;
- (n) 投资者及其实益拥有人及/或联系人: (i)为独立于本公司的第三方; (ii)不属于本公司的关连人士(定义见上市规则)或其联系人,且投资者对投资者股份的认购不会使投资者及其实益拥有人成为本公司的关连人士(定义见上市规则),即便投资者与可能将签订(或已经签订)本协议中提及的任何其他协议的任何其他一方或多方已建立了任何关系,且在本协议结束后应立即独立于与本公司控制权有关的任何关连人士,且不得与该等关连人士一致行动(定义见证监会颁布的《公司收购、合并及股份回购守则》); (iii)具有履行本协议项下所有义务的财务能力; (iv)不由(a)本公司任何核心关连人士(定义见上市规则)或(b)本公司、本公司或其任何附属公司的任何董事、监事、最高行政人员、最大股东、主要股东或现有股东或上述任何人士的紧密联系人(定义见上市规则)予以直接或间接提供资金、资助或支持,且不习惯于接受并且未曾接受任何此类人士对本公司证券进行购买、处置、投票或任何其他处置的指示;及(v)除非以

书面形式向公司、联席保荐人和整体协调人披露,否则与公司或其任何股东没有关联关系:

- (o) 投资者将使用本身的资金认购投资者股份。投资者并无取得且无意取得贷款或 任何形式的融资,以履行其于本协议项下的付款义务;
- (p) 投资者、其实益拥有人及/或联系人均不是任何联席保荐人、整体协调人、账簿管理人、牵头经办人、资本市场中介人、全球发售包销商、牵头经纪商或任何分销商的"关连客户"。"关连客户"、"牵头经纪商"及"分销商"应具有上市规则附录 F1(股本证券的配售指引)赋予其的涵义;
- (q) 根据全权管理投资组合协议,投资者的账户并非由相关交易所参与者(定义见上市规则)管理。"**全权管理投资组合**"应具有上市规则附录 F1(股本证券的配售指引)赋予其的涵义:
- (r) 投资者、实益拥有人或其各自的联系人均不是本公司的董事(包括前 12 个月内作为董事)、监事或任何前述人士的联系人或代名人;
- (s) 除先前已书面通知联席保荐人及整体协调人外,投资者或其实益拥有人均不属于(a)联交所的 FINI 承配人名单模板所载或按 FINI 界面或上市规则要求须就承配人披露的任何承配人类别(「基石投资者」除外);或(b)按上市规则(包括但不限于上市规则第 12.08A 条)规定须在本公司配发结果公告中识别的任何承配人组别;
- (t) 投资者未与任何"分销商"(定义见 S 规例)就 H 股的分销曾经或将要订立任何 合同安排,但与其联属人士或者经本公司事先书面同意除外;
- (u) 认购投资者股份将遵守上市规则附录 F1 (股本证券的配售指引)以及上市指南 第 4.15 章的适用段落;
- (v) 投资者及其紧密联系人(定义见上市规则)于本公司已发行股本总额中的(直接或间接)总持股量不得导致公众人士持有的本公司证券总数(具有上市规则项下的涵义)低于上市规则第 8.08 条所要求的百分比或联交所可能批准的该等其他百分比;
- (w) 投资者、其实益拥有人及/或联系人认购本协议项下的投资者股份未使用本公司任何关连人士、任一联席保荐人、整体协调人或者全球发售的任一包销商的任何(直接或间接)融资;投资者及其各联系人(如有)独立于已经或将要参与全球发售的其他投资者及其任何联系人,且与该等其他投资者及联系人无关联;
- (x) 投资者或其联属公司、董事、高级管理人员、雇员或代理人与本公司、本公司 最大股东、本集团任何成员公司或其各自的联属公司、董事、高级管理人员、 监事、雇员或代理人之间,未曾亦将不会订立或作出任何与上市规则(包括上 市指南第 4.15 章适用段落所载的规定)不一致的协议或安排(包括任何附函);

- (y) 除按照本协议的规定外,投资者未与任何政府机关或任何第三方达成任何与投资者股份有关的安排、协议或承诺;
- (z) 除先前以书面形式向公司、联席保荐人及整体协调人披露的情况外,投资者、 其受益所有人及/或联系人并未签订也不会签订任何涉及投资者股份的换股安排 或其他金融或投资产品:及
- (aa) 投资者及其任何控股股东、联系人及实益所有人概无通过询价圈购申请或下单购买全球发售下的任何 H 股 (根据本协议者除外)。
- 6.3 投资者向本公司、联席保荐人及整体协调人陈述并保证,**附表二**所载的与其自身及其 担任成员的公司集团相关的说明以及应监管机构及/或本公司、联席保荐人、整体协调 人及其各自联属人士要求及/或向其提供的所有投资者相关信息均属真实、完整、准确 且不具有误导性。在不损害第 6.1(b)条规定的原则下,投资者不可撤销地同意,公开文 件、营销和路演材料及/或本公司、联席保荐人及/或整体协调人或其代表可能发布 的与全球发售有关的其他公告或展示文件中可提及并加入其名称以及本协议的全部或 部分描述(包括附表二所载的描述),前提是在本公司、联席保荐人及整体协调人自 行认为需要的范围内。投资者承诺,尽快提供有关其自身、其所有权(包括最终实益 所有权)及/或有关本公司、联席保荐人及/或整体协调人为确保其遵守适用法律及 /或公司或证券登记及/或相关监管机构(包括但不限于联交所、证监会及中国证监 会)而合理要求事项的其他信息及/或支持文件。投资者在此同意,在审阅了将被纳 入不时提供给投资者的公开文件初稿以及涉及全球发售的其他营销材料中的与其自身 或其所属公司集团相关的说明,并进行投资者可能合理要求的修订(如有)之后,投 资者应视为作出了保证,即,与其自身或其所属的公司集团相关的说明在所有方面均 属真实、准确、完整且不具有误导性或欺骗性。
- 6.4 投资者了解,第6.1 条及第 6.2 条中的陈述、保证、承诺、承认和确认是香港法律及美国证券法等法律法规所要求的。投资者确认,本公司、联席保荐人、整体协调人、包销商及其各自的附属公司、代理人、联属人士、顾问及其他人士将依赖本协议中所载的投资者保证、承诺、陈述、承认和确认的真实性、完整性及准确性,并且投资者同意如果本协议中的任何保证、承诺、陈述、承认或确认的任何方面不再真实、准确和完整或具有误导性或欺骗性,将立即书面通知本公司、联席保荐人及整体协调人。
- 6.5 投资者同意并承诺,对于向本公司、联席保荐人、整体协调人及全球发售的包销商(前述每一方代表其自身或以信托方式代表其各自的联属人士)、证券法中定义的控制其的任何人士、及其各自的高级管理人员、董事、监事、雇员、员工、联系人、合伙人、代理人和代表(统称为"受偿方"),就认购投资者股份、投资者股份或本协议以任何方式提起或确立的任何及一切损失、费用、支出、索赔、诉讼、责任、法律程序或损害赔偿,包括投资者或其高级管理人员、董事、雇员、员工、联属人士、代理人、代表、联系人或合伙人的或其造成的违反或指称违反本协议的行为或本协议项下的任何作为或不作为或声称的作为或不作为,以及任何受偿方就以前述事项为理由、因前述事项引起或有关的任何该等索赔、诉讼或法律程序,或因质疑或抗辩任何该等索赔、诉讼或法律程序而可能蒙受或发生的任何及一切费用、收费、损失或支出,将在税后基础上按要求向该等受偿方作出完全及有效的弥偿并使其免受损害。

- 6.6 投资者在第6.1条、第 6.2条、第 6.3条、第 6.4条及第 6.5条(视情况而定)中作出的每一项承认、确认、陈述、保证及承诺应理解为单独的承认、确认、陈述、保证或承诺,并应视为在上市日期及递延交付日期(如适用)重复作出。
- 6.7 本公司陈述、保证并承诺:
  - (a) 其依据中华人民共和国的法律依法成立并有效存续;
  - (b) 其具有全面的权力、权限及能力,并已采取达成和履行其在本协议下的义务所需的所有行动,且本协议一经签署,将构成其合法、有效且具有约束力的义务;
  - (c) 在已付款并且遵守第5.1条规定的禁售期的前提下,投资者股份将并且在根据第4.4条交付给投资者时已缴清股款,可自由转让且不附带所有期权、留置、押记、抵押、质押、权利主张、股权、产权负担及其他第三方权利,并应与届时在联交所发行并上市的 H 股享有同等地位:
  - (d) 本公司、本公司最大股东、本集团任何成员公司及其各自的联属人士、董事、高级管理人员、监事、雇员及代理人均未与任何投资者或其联属人士、董事、监事、高级管理人员、雇员、代理人或代表达成任何与上市规则(包括上市指南适用段落所载的规定)不符的协议或安排,包括任何附函;及
  - (e) 除本协议规定的以外,本公司、或本集团任何成员公司及其各自的任何联属人士、董事、高级管理人员、监事、雇员、代理人或代表未与任何政府机关或任何第三方就任何投资者股份达成任何安排、协议或承诺。
- 6.8 本公司承认、确认并同意,投资者将依赖国际发售通函所载的信息,且就国际发售通 函而言,投资者与购买国际发售中的 H 股的其他投资者具有相同权利。

### 7 终止

- 7.1 本协议可在以下情况下终止:
  - (a) 根据第 3.2 条、第 4.6 条或第 4.8 条终止;
  - (b) 如果在国际发售的交割当日或如适用,递延交付日期或之前投资者方面严重违 反本协议(或根据第5.2条转让投资者股份的投资者全资附属公司的情形)(包 括投资者严重违反本协议项下的任何陈述、保证、承诺、承认及确认),则(i) 本公司或(ii)联席保荐人和整体协调人(共同行事)中的每一方可自行终止本协 议(即便有任何与本协议相反的规定);或
  - (c) 投资者、本公司、联席保荐人及整体协调人书面同意后终止本协议。
- 7.2 在不损害第 7.3 条规定的原则下,如果根据第 7.1 条终止本协议,本公司、联席保荐人及整体协调人无须继续履行其在本协议项下的各自义务 (第 8.1 条项下的保密义务除外),投资者、本公司、联席保荐人及整体协调人在本协议项下的权利和责任 (下文第11 条项下的权利除外)应终止,并且投资者、本公司、联席保荐人及整体协调人均无权向投资者、本公司、联席保荐人或整体协调人中的任何其他方 (视情况而定)提

出任何索赔,但不得损害投资者、本公司、联席保荐人或整体协调人在该等终止之时或之前就本协议条款对投资者、本公司、联席保荐人或整体协调人中的任何其他方 (视情况而定)已产生的权利或责任。

7.3 即使本协议终止,第 6.5 条及投资者在本协议中作出的弥偿保证,以及第 11 及 12 条在任何情况下应继续有效。

#### 8 公布和保密

- 8.1 除非本协议和投资者签订的保密协议中另有规定,否则未经其他各方的事先书面同意,任何一方不得披露任何有关本协议或本协议预期交易或涉及本公司、联席保荐人、整体协调人、投资者的任何其他安排的信息。尽管有前述规定,任何一方可在以下情况下披露本协议:
  - (a) 向联交所、证监会、中国证监会及/或本公司、联席保荐人及/或整体协调人受制的其他监管机构披露,且将由本公司或其代表刊发的公开文件、营销和路演材料以及本公司、整体协调人及/或将由联席保荐人或其代表刊发的与全球发售有关的其他公告或展示文件中可对投资者的背景以及本公司和投资者之间的关系作出说明:
  - (b) 向任何联席保荐人和整体协调人以及向各方、联席保荐人和整体协调人的法律和财务顾问、审计师、及其他顾问、联属人士、联系人、董事、高级管理人员、监事和相关雇员、代表和代理人披露,但前提是披露方应: (i)促成该方的每一该等法律、财务及其他顾问、联属人士、联系人、董事、高级管理人员、监事和相关雇员、代表和代理人知晓并遵守本协议中列明的所有保密义务,及(ii)仍对该方的该等法律、财务及其他顾问、联属人士、联系人、董事、高级管理人员、监事和相关雇员、代表和代理人违反该等保密义务的行为负责;及
  - (c) 任何一方根据任何适用法律或对该方具有管辖权的任何政府机关或机构(包括 联交所、证监会及中国证监会)或证券交易所规则的要求(包括根据《公司 (清盘及杂项条文)条例》和上市规则将本协议作为重大合约提交给香港公司 注册处办理登记并向公众展示),或具有管辖权的任何政府机关的任何有约束 力的判决、命令或要求予以披露。
- 8.2 投资者不得提及或披露任何有关本协议或本协议任何附属事项的信息,除非投资者已就该等披露的原则、形式及内容提前征询了本公司、联席保荐人及整体协调人的意见, 并获得彼等的事先书面同意。
- 8.3 本公司应尽其合理努力,在任何公开文件获刊发前提供公开文件中涉及本协议、本公司与投资者的关系以及投资者总体背景资料的任何声明,以供投资者审核。投资者应与本公司、联席保荐人及整体协调人合作,以确保此等公开文件中提及的内容真实、完整、准确、不具误导性或欺骗性且公开文件中没有遗漏重大信息,并应立即向本公司、联席保荐人及整体协调人及其各自的法律顾问提供任何意见和证明文件。
- 8.4 投资者立即承诺就编制第8.1 条提及的任何需作出的披露提供一切合理所需的协助(包括提供有关该方、其背景资料、其与本公司的关系、其所有权(包括最终实益所有

权)、及/或本公司、联席保荐人或整体协调人为了以下目的可能合理要求的事项的进一步信息及/或支持文件): (i)在本协议之日后更新公开文件中对投资者的描述并核实该等描述,及(ii)使本公司、联席保荐人及/或整体协调人遵守适用的公司或证券登记要求及/或主管监管机构(包括联交所、证监会及中国证监会)的要求。

## 9 通知

9.1 本协议下传达的所有通知应使用英文或中文书写,且应以第 9.2 条要求的形式发送至以下地址:

<u>各方</u>	通讯方式	地址
本公司	电邮:	中国福建省宁德市蕉
	ChenJ14@catl.com	一块 区
	收件人:	
	陈津	
投资者	电邮:	香港九龍柯士甸道西 1號環球貿易廣場 76
	alan.zhong@cpicim.com	樓 7601B-02A 室
	收件人:	
	钟山	
CICC	电邮:	香港中环港景街1号 国际金融中心第一期
	IB_Project_bright8@cicc.com.cn	29楼
	收件人:	
	Bright 8 项目团队	
CSCI	电邮:	香港中环康乐广场 8 号交易广场二期 18 楼
	Project.Bright8@csci.hk	万义勿)场—朔18 佞
	Project.Bright8.ECM@csci.hk	
	收件人:	
	Bright 8 项目团队	
JPM FE	电邮:	香港中环干诺道中 8 号遮打大厦 28 楼
	PROJECTBRIGHT8_WG@jpmorgan.com	□ 习巡门八及 40 依

	PROJECTBRIGHT8_ECM@jpmorgan.com	
	收件人:	
	ECM/ECM Syndicate Desk (Bright 8 项目团队)	
JPM APAC	电邮:	香港中环干诺道中8
	PROJECTBRIGHT8_WG@jpmorgan.com	号遮打大厦 28 楼
	PROJECTBRIGHT8_ECM@jpmorgan.com	
	收件人:	
	ECM/ECM Syndicate Desk (Bright 8 项目团队)	
BOFA	电邮:	香港中环皇后大道中
	dg.project_bright_8@bofa.com	2号长江集团中心 55 楼
	收件人:	
	Bright 8 项目团队	
GS	电邮:	香港中环皇后大道中
	gs-bright8-core@gs.com	2号长江集团中心 68 楼
	gs-bright8-ECM@gs.com	
	收件人:	
	Bright 8 项目团队	
MS	电邮:	香港九龙柯士甸道西
	pj_bright8_all@morganstanley.com	1号环球贸易广场 46 楼
	收件人:	
	Bright 8 项目交易团队	
UBS	电邮:	香港中环金融街8号
	ol-gb+-project-bright-8@ubs.com	国际金融中心二期 52 楼
	收件人:	

## Bright 8 项目(全球银行)

9.2 本协议项下交付的任何通知应以专人交付或预付邮资的邮寄方式送达。通知如由专人交付,则在送达之时视作收妥;如以电子邮件发出,则在发出之时视作收妥(以发件方发送电子邮件的设备上记录的时间为准,无论该电子邮件是否被确认收悉,除非发件方最终得知有关电子邮件未能成功交付);及如以预付邮资的邮件寄出(若无证据表明此前已收妥),则在寄出后满 48 小时(或满 6 日,如为航空邮件)视作收妥。如通知于非营业日获收,则视作在下一营业日收妥。

### 10 一般规定

- 10.1 每一方确认并陈述,本协议已获其正式授权,并由其妥为签署并交付;本协议构成各方合法、有效、具有约束力的义务,并可依据本协议条款对其强制执行。除本公司为进行全球发售而可能要求但未取得的同意、批准和授权外,该方在履行其在本协议下的义务时,无需获得任何公司、股东或其他方的同意、批准或授权,且各方进一步确认其能够履行本协议下规定的义务。
- 10.2 本协议中规定的各联席保荐人及整体协调人的义务是个别的(而非共同的或共同及个别的)。任何联席保荐人或整体协调人都不对任何其他联席保荐人或整体协调人未能履行其在本协议项下各自的义务承担责任,任何此类未履行行为均不得影响任何其他联席保荐人或整体协调人行使本协议条款的权利。尽管有前述规定,各联席保荐人及整体协调人均有权在适用法律允许的范围内单独或与其他联席保荐人或整体协调人共同行使其在本协议项下的任何或全部权利。
- 10.3 就本协议而言,本公司及整体协调人善意作出的有关投资者股份数目及发售价的计算和认定以及投资者根据第 4.2 条需要支付的金额应具有决定性及约束力,但有明显错误者除外。
- 10.4 投资者、本公司及 MS 应就为本协议之目的或针对本协议所要求或可能要求的致第三方的任何通知或第三方的同意及 / 或批准相互配合。
- 10.5 对本协议的任何修改或变更应按照第 10.11 条规定以书面形式作出并由全体各方或其代表签署后生效。
- 10.6 本协议仅以中文签署。
- 10.7 除非相关各方另行书面商定,否则各方应自行承担因本协议而产生的法律和专业人员 收费、费用及开支,但因本协议项下拟进行的任何交易产生的印花税应由相关转让方/卖方和相关受让方/买方平均承担。
- 10.8 时间对本协议至关重要,但本协议中提及的任何时间、日期或期限可由各方书面协商 一致并经联席保荐人及整体协调人书面同意后延期。
- 10.9 本协议的所有规定在能够得到履行或遵行的范围内应继续全面有效,而无论是否根据 第4条完成了交割,但涉及当时已履行的事项且按照本协议规定终止的规定除外。

- 10.10 除投资者签订的保密协议以外,本协议构成各方就投资者投资于本公司的完整协议和 谅解。本协议取代就本协议标的事项而先前达成的所有书面或口头承诺、担保、保证、 陈述、通讯、谅解及协议。
- 10.11 除本第 10.11 条另行列明的以外,非本协议一方的人士不享有根据《合约(第三者权利) 条例》执行本协议任何条款的权利,但这不影响除《合约(第三者权利)条例》以外 存在的或可享有的任何第三者权利或救济:
  - (a) 各联席保荐人及整体协调人可强制执行(i)第 2.2 条、第 3 条、第 4 条、第 5 条、第 6 条、第 7 条及第 8 条;及(ii)本协议任何其他赋予该等联席保荐人及/或整体协调人权益的条款(但应在如同其为本协议一方的相同范围内)。
  - (b) 除第 3.2 条另有规定的本协议应立即终止的情况,或根据第 4.6 条或第 4.8 条规定的任何联席保荐人、整体协调人及/或其各自的联属人士可终止本协议(两种情况下均无需获得所有联席保荐人及整体协调人的书面同意)的情况外,未经所有联席保荐人及整体协调人的书面同意,不得终止或取消本协议,亦不得修订、修改或放弃任何条款。
  - (c) 受偿方可强制执行并依赖第6.5条(但应在如同其为本协议一方的相同范围内)。 在未获得除联席保荐人及整体协调人之外的受偿方同意的情况下可终止或取消 本协议,并可修订、修改或放弃任何条款。
- 10.12 联席保荐人及整体协调人均有权并特此获授权,将其所有或任何的相关权利、职责、权力和酌情决定权以其认为合适的方式和条款授予其任何一名或多名联属人士(可通过或不通过正式手续,且无需就任何此等授予事先通知本公司或投资者)。在进行任何该等授予后,该等联席保荐人或整体协调人仍应,个别地而非共同地,亦不是个别及共同地对根据本分条被授予相关权利、职责、权力及/或酌情决定权的任何联属人士的一切作为和不作为负责。
- 10.13 一方延迟或未(全部或部分)行使或强制执行本协议或法律规定的任何权利不得视为 免除或放弃或以任何方式限制该方进一步行使或强制执行该等权利或任何其他权利的 能力。对任何该等权利或救济的单次或部分行使不得排除对该等权利的任何其他行使 或进一步行使,或对任何其他权利或救济的行使。本协议中规定的权利、权力和救济 可以累积,且不排除任何权利、权力和救济(无论是法律规定的权利或其他权利)。 放弃追究违反本协议任何规定的任何行为均无效也不得以默示的形式放弃,除非以书 面形式放弃并由放弃的一方书面签署。
- 10.14 如果任何时候本协议的任何规定根据任何司法管辖区的法律在任何方面属于或变得非法、无效或不可强制执行,不得影响或损害:
  - (a) 本协议任何其他规定在该司法管辖区的合法性、有效性或强制执行性;或
  - (b) 本协议任何其他规定在任何其他司法管辖区法律项下的合法性、有效性或强制 执行性。

- 10.15 本协议应对各方及其各自的继承人、执行人、管理人、继任者和许可受让人具有约束力,且专门有利于各方及其各自的继承人、执行人、管理人、承继人和许可受让人的利益,任何其他人士均不应基于或由于本协议而取得或享有任何权利。除了内部重组或重整目的外,任何一方不得出让或转让本协议的利益或本协议项下的益处、利益或权利的全部或任何部分。本协议项下的义务不得转让。
- 10.16 如果投资者在上市日期或递延交付日期(如适用)当日或之前违反其保证,在不影响就其他各方因此所蒙受全部损失和损害而向投资者索赔的所有权利的前提下,即便有与本协议相反的任何规定,本公司及联席保荐人和整体协调人有权解除本协议,且各方在本协议下的所有义务应立即终止。
- 10.17 每一方向其他各方承诺,其应签署、履行并促使签署、履行为使本协议规定生效所需的进一步文件和行为。

### 10.18 承认美国特别处置机制:

- (a) 如任何身为适用实体的订约方受制于美国特别处置机制下的某项法律程序,则 该订约方对本协议及其项下任何利益及义务的转让将具有效力,如同在本协议 及其项下任何利益及义务受美国或美国某州法律管辖的情况下,有关转让根据 美国特别处置机制具有效力一样。
- (b) 如任何身为适用实体的订约方或该订约方的某位金融控股公司法案联属人士受制于美国特别处置机制下的某项法律程序,则本协议下可对该订约方行使的默认权利获允许行使,但其限度不得大于在本协议受美国或美国某州法律管辖的情况下,有关默认权利根据美国特别处置机制可予行使的限度。
- (c) 如本协议所用,
  - (i) "金融控股公司法案联属人士"具有《美国法典》第 12 章第 1841(k)条赋 子"联属人士"一词的涵义,并应据此诠释;
  - (ii) "适用实体"指下列任何一项:
    - (A) 《美国联邦法规汇编》第 12 章第 252.82(b)条所定义的"**适用实体**",并应据此诠释;
    - (B) 《美国联邦法规汇编》第 12 章第 47.3(b)条所定义的"**适用银行**", 并应据此诠释;或
    - (C) 《美国联邦法规汇编》第 12 章第 382.2(b)条所定义的"**适用 FSI**", 并应据此诠释;
  - (iii) "默认权利"具有《美国联邦法规汇编》第 12 章第 252.81、47.2 或 382.1 条(视何者适用而定)所赋予的涵义并应据此诠释:及

(iv) "美国特别处置机制"指(i)《联邦存款保险法案》及据其颁布的法规及(ii) 《多德-弗兰克华尔街改革及消费者保护法案》第二卷及据其颁布的法规。

### 11 管辖法律及司法权区

- 11.1 本协议及各方之间的关系应受香港法律管辖,并据以解释。
- 11.2 因本协议或其违约、终止或无效引起或与之有关的任何纠纷、争端或权利主张应根据提交仲裁申请时之日生效的香港国际仲裁中心机构仲裁规则以仲裁方式解决。仲裁地点应为香港而仲裁程序的管辖法律为香港法律。仲裁庭应由三名仲裁员组成,仲裁程序应使用英语。仲裁庭的决定和裁决是终局的,对各方均具有约束力并可在任何具有管辖权的法院强制执行。各方不可撤销且无条件地放弃向任何司法机关进行任何形式的上诉、复核或申索的任何及一切权利,只要该等豁免可有效作出即可。尽管有上述规定,在任命仲裁庭之前,各方有权向具有管辖权的法院寻求临时禁令救济或其他临时救济。在不损害国家法院管辖范围内可能提供的临时救济的情况下,仲裁庭应有充分的权限授予临时救济或命令各方请求法院修改或撤销由该等法院发出的任何临时或初步救济,并针对任何一方未能尊重仲裁庭的命令而裁决支付赔偿金。

#### 12 豁免权

12.1 如果在任何司法管辖区的任何法律程序(包括仲裁程序)中,投资者为其自身或其资产、财产或收入拥有或主张获得以下任何豁免(以主权豁免或君主地位豁免或其他理由):任何法律行动、诉讼、程序或其他法律流程(包括仲裁程序),抵消或反索赔,任何法院的司法管辖,法律文书的送达,任何判决、决定、认定、命令或裁决(包括任何仲裁裁决)执行时或辅助执行的扣押,为了给予任何救济或强制执行任何判决、决定、认定、命令或裁决(包括任何仲裁裁决)的其他法律行动、诉讼或程序,或在任何该等程序中有属于其自身或其资产、财产或收入的情形(无论是否提出权利主张),投资者在此不可撤销且无条件地放弃并同意在任何该等程序中不申请或主张任何该等豁免。

#### 13 副本

13.1 本协议可通过手签或电子方式签署任何数量的副本,每一方各有一份单独副本。每份 副本均为原件,但所有副本应共同构成一份完整的协议。以电子邮件附件(PDF)或 传真形式交付签字后的本协议签字页副本应视为有效的交付形式。

本协定于文首列明的日期由下列各方正式授权签署,以昭信守。

为且代表 宁德时代新能源科技股份有限公司

姓名: 蒋理

职务: 副总经理兼董事会秘书

# 为及代表:

# CPIC INVESTMENT MANAGEMENT (H.K.) COMPANY LIMITED

中國太保投資管理(香港)有限公司

( ZHOU CHENG GANG)

签署:

姓名:周成崗

职位: CEO

# 为及代表:

摩根士丹利亚洲有限公司

签署:

姓名: Richard Chen

职位: Managing Director

## 附表一 投资者股份

#### 投资者股份数目

投资者股份数目须等于: (1) 相当于 10,000,000 美元的港元(按照招股章程所披露的港元兑美元汇率计算(不含投资者就投资者股份所需支付的经纪佣金及征费))除以 (2) 发售价,向下取整至最接近 100 股 H 股的整数每手买卖单位。

根据上市规则第 18 项应用指引第 4.2 段、上市指南第 4.14 章及联交所授出的豁免(如有),倘若香港公开发售出现超额认购,将由投资者根据本协议认购的投资者股份数目可能受国际发售与香港公开发售之间的发售 H 股重新分配所影响。倘若香港公开发售的 H 股总需求量属于本公司的最终招股章程"全球发售的架构 - 香港公开发售 – 重新分配"一节所载的情况,投资者股份数目可能按比例进行调整。

此外,联席保荐人、整体协调人及本公司可全权酌情调整投资者股份数目,以遵守上市规则的相关规定,包括但不限于上市规则第 8.08 条的公众持股量规定及上市规则附录 F1 所载的配售指引。

## 附表二 投资者详情

## 投资者

注册成立地: 香港特别行政区

注册证书编号: 1422624

商业登记号码: 51816072

法人机构识别编码: 51816072

营业地址及电话及联系人: 香港九龙柯士甸道西 1 号环球贸易广场 76 楼

7601B-02A 室

+852 3890 9068

钟山

主要业务: 投资咨询及资产管理

最终控股股东: 中国太平洋保险(集团)股份有限公司

最终控股股东的注册地: 中国

最终控股股东的商业登记号码及法人机构

识别编码:

00000000201708070028

最终控股股东的主要业务:

股东及持有之权益:

98.5%

保险

相关投资者类别(联交所的 FINI 承配人名单模板所载或按 FINI 界面或上市规则要求须就承配人披露的任何承配人类别):

基石投资者

现有股东、董事或其紧密联系人(如《上市规则》第1章所定义)

将纳入招股章程中的有关投资者的描述:

CPIC Investment Management (H.K.) Company Limited ("CPIC (HK)") was established in Hong Kong, and is principally engaged in asset management and provision of investment advisory services, including the management of the investment accounts of qualified domestic institutional investors of China Pacific Property Insurance Co., Ltd. ("China Pacific Property"), a company engaging in the business of property insurance. Both CPIC (HK) and China Pacific Property are part of a group of CPIC, and CPIC holds approximately (including both direct and indirect interest) 100% of equity interest in CPIC

(HK) and 98.5% of equity interest in China Pacific Property.

## CORNERSTONE INVESTMENT AGREEMENT

## MAY 8, 2025

## CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED

宁德时代新能源科技股份有限公司

AND

## LMR MULTI-STRATEGY MASTER FUND LIMITED

AND

GOLDMAN SACHS (ASIA) L.L.C.

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#### THIS AGREEMENT (this "Agreement") is made on May 8, 2025

#### **BETWEEN**:

- (1) CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED (宁德时代新能源科技股份有限公司), a joint stock company incorporated in the PRC with limited liability on December 16, 2011, having its registered office at No. 2 Xingang Road, Zhangwan Town Jiaocheng District, Ningde City, Fujian Province, PRC (the "Company");
- (2) LMR MULTI-STRATEGY MASTER FUND LIMITED, a company incorporated in Cayman Islands whose registered office is at PO Box 3099, Ugland House, George Town, Grand Cayman, KY1-1104 (the "Investor"); and
- **GOLDMAN SACHS (ASIA)** L.L.C. of 68/F, Cheung Kong Center, 2 Queen's Road Central, Central, Hong Kong ("GS").

#### WHEREAS:

- (A) The Company has made an application for listing of its H Shares (as defined below) on the Stock Exchange (as defined below) by way of a global offering (the "Global Offering") comprising:
  - (i) a public offering by the Company for subscription of H Shares (subject to reallocation and the Offer Size Adjustment Option (as defined below), if any) by the public in Hong Kong (the "Hong Kong Public Offering"); and
  - (ii) a conditional placing of H Shares (subject to reallocation, the Offer Size Adjustment Option, if any, and the Over-allotment Option (as defined below) offered by the Company outside the United States to investors (including placing to professional and institutional investors in Hong Kong) in reliance on Regulation S (as defined below) under the Securities Act (as defined below) (the "International Offering").
- (B) CHINA INTERNATIONAL CAPITAL CORPORATION HONG KONG SECURITIES LIMITED ("CICC"), CHINA SECURITIES (INTERNATIONAL) CORPORATE FINANCE COMPANY LIMITED ("CSCI"), J.P. MORGAN SECURITIES (FAR EAST) LIMITED ("JPM FE") and MERRILL LYNCH (ASIA PACIFIC) LIMITED ("BOFA") are acting as the joint sponsors of the Global Offering (the "Joint Sponsors"), and CICC, CSCI, J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED ("JPM APAC"), BOFA, GS, MORGAN STANLEY ASIA LIMITED ("MS") and UBS AG HONG KONG BRANCH ("UBS")¹ are acting as the overall coordinators of the Global Offering (the "Overall Coordinators").
- (C) The Investor wishes to subscribe for the Investor Shares (as defined below) as part of the International Offering, subject to and on the basis of the terms and conditions set out in this Agreement.

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<sup>&</sup>lt;sup>1</sup> UBS AG HONG KONG BRANCH is incorporated in Switzerland with limited liability.

(D) It is intended that subject to mutual agreement on terms and conditions having been reached, the Overall Coordinators and underwriters (to be named in the International Underwriting Agreement) will enter into an underwriting agreement for the International Offering with the Company to, among others, conditionally underwrite the Investor Shares to be subscribed by the Investor hereunder.

#### IT IS AGREED as follows:

#### 1 DEFINITIONS AND INTERPRETATIONS

- 1.1 In this Agreement, including its schedules and recitals, each of the following words and expressions shall, unless the context requires otherwise, have the following meanings:
  - "affiliate" in relation to a particular individual or entity, unless the context otherwise requires, means any individual or entity which directly or indirectly, through one or more intermediaries, controls, or is controlled by, or is under common control with, the individual or entity specified. For the purposes of this definition, the term "control" (including the terms "controlling", "controlled by" and "under common control with") means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a person, whether through the ownership of voting securities, by contract, or otherwise;
  - "AFRC" means the Accounting and Financial Reporting Council of Hong Kong;
  - "Aggregate Investment Amount" means the amount equal to the Offer Price multiplied by the number of Investor Shares;
  - "Approvals" has the meaning given to it in clause 6.2(g);
  - "associate/close associate" shall have the meaning ascribed to such term in the Listing Rules and "associates/close associates" shall be construed accordingly;
  - "Brokerage" means brokerage calculated as 1% of the Aggregate Investment Amount as required by paragraph 7(1) of Fees Rules (as defined under the Listing Rules);
  - "business day" means any day (other than Saturday and Sunday and a public holiday in Hong Kong) on which licensed banks in Hong Kong are generally open to the public in Hong Kong for normal banking business and on which the Stock Exchange is open for the business of dealing in securities;
  - "CCASS" means the Hong Kong Central Clearing and Settlement System established and operated by The Hong Kong Securities Clearing Company Limited;
  - "Closing" means closing of the subscription of the Investor Shares in accordance with the terms and conditions of this Agreement;
  - "CMI(s)" means the capital market intermediary(ies) appointed by the Company for the purpose of the Global Offering and shall have the meaning ascribed to such term in the Code of Conduct for Persons Licensed by or Registered with the SFC;
  - "Companies Ordinance" means the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time;

"Companies (Winding Up and Miscellaneous Provisions) Ordinance" means the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"connected person/core connected person" shall have the meaning ascribed to such term in the Listing Rules and "connected persons/core connected persons" shall be construed accordingly;

"connected relationship" shall have the meaning ascribed to such term and as construed under the CSRC Filing Rules;

"Contracts (Rights of Third Parties) Ordinance" means the Contracts (Rights of Third Parties) Ordinance (Chapter 623 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"controlling shareholder" shall, unless the context otherwise requires, have the meaning ascribed to such term in the Listing Rules and "controlling shareholders" shall be construed accordingly;

"CSRC" means the China Securities Regulatory Commission;

"CSRC Filing Rules" means the Trial Administrative Measures of Overseas Securities Offering and Listing by Domestic Companies (境内企业境外发行证券和上市管理试行办法) and supporting guidelines issued by the CSRC, as amended, supplemented or otherwise modified from time to time;

"Delayed Delivery Date" means, subject to the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become unconditional and not having been terminated, such later date as the Overall Coordinators shall notify the Investor in accordance with clause 4.3;

"dispose of" includes, in respect of any Relevant Shares, directly or indirectly;

- (i) offering, pledging, charging, selling, mortgaging, lending, creating, transferring, assigning or otherwise disposing of any legal or beneficial interest (including by the creation of or any agreement to create or selling or granting or agreeing to sell or grant any option or contract to purchase, subscribe for, lend or otherwise transfer or dispose of or any warrant or right to purchase, subscribe for, lend or otherwise transfer or dispose of, or purchasing or agreeing to purchase any option, contract, warrant or right to sell or creating any encumbrance over or agreeing to create any encumbrance over), either directly or indirectly, conditionally or unconditionally, or creating any third party right of whatever nature over, any legal or beneficial interest in the Relevant Shares or any other securities convertible into or exercisable or exchangeable for such Relevant Shares, or that represent the right to receive, such Relevant Shares, or agreeing or contracting to do so, whether directly or indirectly and whether conditionally or unconditionally; or
- (ii) entering into any swap or other arrangement that transfers to another, in whole or in part, any beneficial ownership of the Relevant Shares or any interest in them, or in any of the economic consequences or incidents of ownership of such Relevant Shares or such other securities or any interest in them; or

- (iii) entering into any other transaction directly or indirectly with the same economic effect as any of the foregoing transactions described in (i) and (ii) above; or
- (iv) agreeing or disclosing or contracting to, or publicly announcing an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise; and "disposal" shall be construed accordingly;

"FINI" shall have the meaning ascribed to such term to in the Listing Rules;

"Global Offering" has the meaning given to it in Recital (A);

"Governmental Authority" means any governmental, inter-governmental, regulatory or administrative commission, board, body, department, authority or agency, or any stock exchange, self-regulatory organization or other non-governmental regulatory authority, or any court, judicial body, tribunal or arbitrator, in each case whether national, central, federal, provincial, state, regional, municipal, local, domestic, foreign or supranational (including without limitation, the Stock Exchange, the SFC and the CSRC);

"Group" means the Company and all of its subsidiaries or, where the context so requires, in respect of the period before the Company became the holding company of its present subsidiaries, the business operated by such subsidiaries or their predecessors (as the case maybe);

"H Share(s)" means the ordinary share(s) in the share capital of the Company with a monial value of RMB1.00 each, which are to be subscribed for and traded in Hong Kong dollar, and for which an application has been made for listing and permission to trade on the Stock Exchange;

"HK\$" or "Hong Kong dollar" means the lawful currency of Hong Kong;

"Hong Kong" means the Hong Kong Special Administrative Region of the PRC;

"Hong Kong Public Offering" has the meaning given to it in Recital (A);

"Indemnified Parties" has the meaning given to it in clause 6.5, and "Indemnified Party" shall mean any one of them, as the context shall require;

"International Offering" has the meaning given to it in Recital (A);

"International Offering Circular" means the final offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering;

"Investor-related Information" has the meaning given to it in clause 6.2(i);

"Investor Shares" means the number of H Shares to be subscribed for by the Investor in the International Offering in accordance with the terms and conditions herein and as calculated in accordance with Schedule 1 and determined by the Company and the Overall Coordinators;

- "Laws" means all laws, statutes, legislation, ordinances, measures, rules, regulations, guidelines, guidance, decisions, opinions, notices, circulars, directives, requests, orders, judgments, decrees or rulings of any Governmental Authority (including without limitation, the Stock Exchange, the SFC and the CSRC) of all relevant jurisdictions;
- "Levies" means the SFC transaction levy of 0.0027% (or the prevailing transaction levy on the Listing Date), the Stock Exchange trading fee of 0.00565% (or the prevailing trading fee on the Listing Date) and the AFRC transaction levy of 0.00015% (or the prevailing transaction levy on the Listing Date), in each case, of the Aggregate Investment Amount;
- "Listing Date" means the date on which the H Shares are initially listed on the Main Board of the Stock Exchange;
- "Listing Guide" means the Guide for New Listing Applicants as published by the Stock Exchange, as amended, supplemented or otherwise modified from time to time;
- "Listing Rules" means the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, and the listing decisions, guidelines and other requirements of the Stock Exchange, each as amended, supplemented or otherwise modified from time to time;
- "Lock-up Period" has the meaning given to it in clause 5.1;
- "Offer Price" means the final Hong Kong dollar price per Share (exclusive of Brokerage and Levies) at which the H Shares are to be offered or sold pursuant to the Global Offering;
- "Over-allotment Option" has the meaning given to it in the International Offering Circular;
- "Offer Size Adjustment Option" means the option exercisable by the Company pursuant to which the Company may issue and allot up to additional H Shares at the Offer Price, to cover additional market demand;
- "Parties" means the named parties to this Agreement (including, for the avoidance of doubt, the Joint Sponsors and/or the Overall Coordinators, as the context requires), and "Party" shall mean any one of them, as the context shall require;
- "PRC" means the People's Republic of China, excluding, for purposes of this Agreement only, Hong Kong, Macau Special Administrative Region of the PRC and Taiwan;
- "Preliminary Offering Circular" means the preliminary offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering, as amended, supplemented or otherwise modified from time to time;
- "Professional Investor" has the meaning given to it in Part 1 of Schedule 1 to the SFO;
- "Prospectus" means the final prospectus to be issued in Hong Kong by the Company in connection with the Hong Kong Public Offering;
- "Public Documents" means the Preliminary Offering Circular and the International Offering Circular for the International Offering, the Prospectus to be issued in Hong Kong by the Company for the Hong Kong Public Offering and such other documents and announcements which may be issued by the Company in connection with the Global Offering, each as amended, supplemented or otherwise modified from time to time;

"Regulation S" means Regulation S under the Securities Act;

"Regulators" has the meaning given to it in clause 6.2(i);

"Relevant Shares" means the Investor Shares subscribed for by the Investor or a wholly-owned subsidiary of the Investor under clause 2.2 pursuant to this Agreement, and any shares or other securities of or interests in the Company which are derived from the Investor Shares pursuant to any rights issue, capitalization issue or other form of capital reorganization (whether such transactions are to be settled in cash or otherwise);

"RMB" or "Renminbi" means Renminbi, the lawful currency of the PRC;

"Securities Act" means the United States Securities Act of 1933, as amended, supplemented or otherwise modified from time to time, and the rules and regulations promulgated thereunder;

"SFC" means The Securities and Futures Commission of Hong Kong;

"SFO" means the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"Stock Exchange" means The Stock Exchange of Hong Kong Limited;

"subsidiary" has the meaning given to it in the Companies Ordinance;

"U.S." and "United States" means the United States of America, its territories and possessions, any state of the United States and the District of Columbia:

"US\$" or "US dollar" means the lawful currency of the United States;

"U.S. Person" has the meaning given to it in Regulation S; and

"underwriters" means the Hong Kong underwriters of the Hong Kong Public Offering and the international underwriters of the International Offering.

- 1.2 In this Agreement, unless the context otherwise requires:
  - (a) a reference to a "clause", "sub-clause" or "schedule" is a reference to a clause or subclause of or a schedule to this Agreement;
  - (b) the index, clause and schedule headings are inserted for convenience only and shall not affect the construction or interpretation of this Agreement;
  - (c) the recitals and schedules form an integral part of this Agreement and have the same force and effect as if expressly set out in the body of this Agreement and any reference to this Agreement shall include the recitals and schedules;
  - (d) the singular number shall include the plural and vice versa and words importing one gender shall include the other gender;

- (e) a reference to this Agreement or another instrument includes any variation or replacement of either of them;
- (f) a reference to a statute, statutory provision, regulation or rule includes a reference:
  - (i) to that statute, provision, regulation or rule as from time to time consolidated, amended, supplemented, modified, re-enacted or replaced by any statute or statutory provision;
  - (ii) to any repealed statute, statutory provision, regulation or rule which it re-enacts (with or without modification); and
  - (iii) to any subordinate legislation made under it;
- (g) references to times of day and dates are, unless otherwise specified, to Hong Kong times and dates, respectively;
- (h) a reference to a "**person**" includes a reference to an individual, a firm, a company, a body corporate, an unincorporated association or an authority, a government, a state or agency of a state, a joint venture, association or partnership (whether or not having separate legal personality);
- (i) references to "include", "includes" and "including" shall be construed so as to mean include without limitation, includes without limitation and including without limitation, respectively; and
- (j) references to any legal term for any action, remedy, method or judicial proceeding, legal document, legal status, court, official or any legal concept or thing in respect of any jurisdiction other than Hong Kong is deemed to include what most nearly approximates in that jurisdiction to the relevant Hong Kong legal term.

#### 2 INVESTMENT

- 2.1 Subject to the conditions referred to in clause 3 below being fulfilled (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) and other terms and conditions of this Agreement:
  - (a) the Investor will subscribe for, and the Company will issue, allot and place and the Overall Coordinators will allocate and/or deliver (as the case may be) or cause to be allocated and/or delivered (as the case may be) to the Investor, the Investor Shares at the Offer Price under and as part of the International Offering and through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the relevant portion of the International Offering; and
  - (b) the Investor will pay the Aggregate Investment Amount, the Brokerage and the Levies in respect of the Investor Shares in accordance with clause 4.2.
- 2.2 The Investor may elect by notice in writing served to the Company, the Joint Sponsors and the Overall Coordinators not later than three (3) business days prior to the Listing Date to subscribe

for the Investor Shares through a wholly-owned subsidiary of the Investor that is a Professional Investor and is (i) not a U.S. person; (ii) located outside the United States and; (iii) acquiring the Investor Shares in an offshore transaction in accordance with Regulation S, provided that:

- (a) the Investor shall procure such wholly-owned subsidiary on such date to provide to the Company, the Joint Sponsors and the Overall Coordinators written confirmation that it agrees to be bound by the same agreements, representations, warranties, undertakings, acknowledgements and confirmations given in this Agreement by the Investor, and the agreements, representations, warranties, undertakings, acknowledgements and confirmations given by the Investor in this Agreement shall be deemed to be given by the Investor for itself and on behalf of such wholly-owned subsidiary; and
- (b) the Investor (i) unconditionally and irrevocably guarantees to the Company, the Joint Sponsors and the Overall Coordinators the due and punctual performance and observance by such wholly-owned subsidiary of all its agreements, obligations, undertakings, warranties, representations, indemnities, consents, acknowledgements, confirmations and covenants under this Agreement; and (ii) undertakes to fully and effectively indemnify and keep indemnified on demand each of the Indemnified Parties in accordance with clause 6.5.

The obligations of the Investor under this clause 2.2 constitute direct, primary and unconditional obligations to pay on demand to the Company, the Joint Sponsors or the Overall Coordinators any sum which such wholly-owned subsidiary is liable to pay under this Agreement and to perform promptly on demand any obligation of such wholly-owned subsidiary under this Agreement without requiring the Company, the Joint Sponsors or the Overall Coordinators first to take steps against such wholly-owned subsidiary or any other person. Except where the context otherwise requires, the term Investor shall be construed in this Agreement to include such wholly-owned subsidiary.

- 2.3 The Company and the Overall Coordinators may in their sole discretion determine that delivery of all or a portion of the Investor Shares shall take place on the Delayed Delivery Date in accordance with clause 4.3.
- 2.4 The Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering) will determine, in such manner as they may agree, the Offer Price. The exact number of the Investor Shares will be finally determined by the Company and the Overall Coordinators in accordance with Schedule 1, and such determination will be conclusive and binding on the Investor, save for manifest error.

## 3 CLOSING CONDITIONS

3.1 The Investor's obligation under this Agreement to subscribe for, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares pursuant to clause 2.1 are conditional only upon each of the following conditions having been satisfied (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) at or prior to the Closing:

- (a) the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become effective and unconditional (in accordance with their respective original terms or as subsequently waived or varied by agreement of the parties thereto) by no later than the time and date as specified in these underwriting agreements, and neither of the aforesaid underwriting agreements having been terminated;
- (b) the Offer Price having been agreed upon between the Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering);
- (c) the Listing Committee of the Stock Exchange having granted the approval for the listing of, and permission to deal in, the H Shares (including the Investor Shares) as well as other applicable waivers and approvals and such approval, permission or waiver having not been revoked prior to the commencement of dealings in the H Shares on the Stock Exchange;
- (d) no Laws shall have been enacted or promulgated by any Governmental Authority which prohibits the consummation of the transactions contemplated in the Global Offering or herein and there shall be no orders or injunctions from a court of competent jurisdiction in effect precluding or prohibiting consummation of such transactions; and
- (e) the representations, warranties, undertakings, acknowledgements and confirmations of the Investor under this Agreement are and will be accurate, true and complete in all respects and not misleading or deceptive and that there is no material breach of this Agreement on the part of the Investor.
- 3.2 If any of the conditions contained in clause 3.1 has not been fulfilled by the Investor or waived by the Company, the Joint Sponsors and the Overall Coordinators (except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) on or before the date that is one hundred and eighty (180) days after the date of this Agreement (or such other date as may be agreed in writing among the Company, the Investor, the Joint Sponsors and the Overall Coordinators), the obligation of the Investor to purchase, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares shall cease and any amount paid by the Investor under this Agreement to any other party will be repaid to the Investor by such other party without interest as soon as commercially practicable and in any event no later than 30 days from the date of termination of this Agreement and this Agreement will terminate and be of no effect and all obligations and liabilities on the part of the Company, the Joint Sponsors and/or the Overall Coordinators shall cease and terminate; provided that termination of this Agreement pursuant to this clause 3.2 shall be without prejudice to the accrued rights or liabilities of any Party to the other Parties in respect of the terms herein at or before such termination. For the avoidance of doubt, nothing in this clause shall be construed as giving the Investor the right to cure any breaches of the representations, warranties, undertakings, acknowledgements and confirmations given by the Investor under this Agreement during the period until the aforementioned date under this clause.
- 3.3 The Investor acknowledges that there can be no guarantee that the Global Offering will be completed or will not be delayed or terminated or that the Offer Price will be within the indicative range set forth in the Public Documents, and no liability of the Company, the Joint

Sponsors or the Overall Coordinators to the Investor will arise if the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents. The Investor hereby waives any right (if any) to bring any claim or action against the Company, the Joint Sponsors and/or the Overall Coordinators or their respective affiliates, directors, officers, supervisors, employees, partners, agents, advisors and representatives on the basis that the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents.

#### 4 CLOSING

- 4.1 Subject to clause 3 and this clause 4, the Investor will subscribe for the Investor Shares at the Offer Price pursuant to, and as part of, the International Offering and through the Overall Coordinators (and/or their respective affiliates) in their capacities as representatives of the international underwriters of the relevant portion of the International Offering. Accordingly, the Investor Shares will be subscribed for contemporaneously with the closing of the International Offering, or on the Delayed Delivery Date, at such time and in such manner as shall be determined by the Company and the Overall Coordinators.
- 4.2 Regardless of the time and manner of the delivery of the Investor Shares, the Investor shall make full payment of the Aggregate Investment Amount, together with the related Brokerage and Levies (to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators) by same day value credit at or before 8:00 a.m. (Hong Kong time) on the Listing Date in Hong Kong dollars, by wire transfer in immediately available clear funds without any deduction or set-off to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators in writing no later than one (1) clear business day prior to the Listing Date, which notice shall include, among other things, the payment account details and the total amount payable by the Investor under this Agreement.
- 4.3 If the Company and the Overall Coordinators in their sole discretion determine that delivery of all or any part of the Investor Shares should be made on a date (the "Delayed Delivery Date") later than the Listing Date, the Overall Coordinators shall notify the Investor in writing (i) no later than two (2) business days prior to the Listing Date, the number of Investor Shares which will be deferred in delivery; and (ii) no later than two (2) business days prior to the actual Delayed Delivery Date, the Delayed Delivery Date, provided that the Delayed Delivery Date shall be no later than three (3) business days following the last day on which the Over-allotment Option may be exercised. Such determination by the Company and the Overall Coordinators will be conclusive and binding on the Investor. If the Investor Shares are to be delivered to the Investor on the Delayed Delivery Date, the Investor shall nevertheless pay for the Investor Shares as specified in clause 4.2.
- 4.4 Subject to due payment(s) for the Investor Shares being made in accordance with clause 4.2, delivery of the Investor Shares to the Investor, as the case may be, shall be made through CCASS by depositing the Investor Shares directly into CCASS for credit to such CCASS investor participant account or CCASS stock account as may be notified by the Investor to the Overall Coordinators in writing no later than two (2) business days prior to the Listing Date or the Delayed Delivery Date as determined in accordance with clause 4.3.

- 4.5 Without prejudice to clause 4.3, delivery of the Investor Shares may also be made in any other manner which the Company, the Joint Sponsors, the Overall Coordinators and the Investor may agree in writing, provided that, payment for the Investor Shares shall not be later than 8:00 a.m. (Hong Kong time) on the Listing Date regardless of the time and manner of the delivery of the Investor Shares.
- 4.6 If payment of the Aggregate Investment Amount and the related Brokerage and Levies (whether in whole or in part) is not received or settled in the time and manner stipulated in this Agreement, the Company, the Joint Sponsors and the Overall Coordinators reserve the right, in their respective absolute discretions, to terminate this Agreement and in such event all obligations and liabilities on the part of the Company, the Joint Sponsors and the Overall Coordinators shall cease and terminate (but without prejudice to any claim which the Company, the Joint Sponsors and the Overall Coordinators may have against the Investor arising out of its failure to comply with its obligations under this Agreement). The Investor shall in any event be fully responsible for and shall indemnify, hold harmless and keep fully indemnified, on an after-tax basis, each of the Indemnified Parties against any loss and damages that they may suffer or incur arising out of or in connection with any failure on the part of the Investor to pay for the Aggregate Investment Amount and the Brokerage and Levies in full in accordance with clause 6.5.
- 4.7 In the event that the requirement under Rule 8.08(3) of the Listing Rules, in which no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, cannot be satisfied, the Joint Sponsors, the Overall Coordinators and the Company shall have the right to adjust the allocation of the number of Investor Shares to be subscribed by the Investor in their sole and absolute discretion to satisfy the requirement under Rule 8.08(3) of the Listing Rules.
- 4.8 None of the Company, the Joint Sponsors, the Overall Coordinators, and their respective affiliates shall be liable (whether jointly or severally) for any failure or delay in the performance of its obligations under this Agreement and each of the Company, or the Joint Sponsors, the Overall Coordinators and their respective affiliates shall be entitled to terminate this Agreement if it is prevented or delayed from performing its obligations under this Agreement as a result of circumstances beyond control of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates (as the case may be), including, but not limited to, acts of God, flood, outbreak or escalations of diseases, epidemics or pandemics including but not limited to avian influenza, severe acute respiratory syndrome, H1N1 influenza, H5N1, MERS, Ebola virus and the COVID-19, declaration of a national, international, regional emergency, disaster, calamity, crisis, economic or comprehensive sanctions, explosion, earthquake, volcanic eruption, severe transport disruption, paralysis in government operation, public disorder, political instability or threat or escalation or outbreak of hostilities, war (whether declared or undeclared), terrorism, fire, riot, rebellion, civil commotion, strike, lockout, other industrial action, general failure of electricity or other supply, aircraft collision, accidental or mechanical or electrical breakdown, technical or computer failure or failure of any money transmission system, embargo, labour dispute and changes in any existing or future Laws, any existing or future act of governmental activity or the like.

## 5 RESTRICTIONS ON THE INVESTOR

5.1 Subject to clause 5.2, the Investor for itself and on behalf of its wholly-owned subsidiary (where the Investor Shares are to be held by such wholly-owned subsidiary) agrees, covenants with and undertakes to the Company, the Joint Sponsors and the Overall Coordinators that without

the prior written consent of each of the Company, the Joint Sponsors and the Overall Coordinators, the Investor will not, and will cause its affiliates not to, whether directly or indirectly, at any time during the period commencing from (and inclusive of) the Listing Date and ending on (and inclusive of) the date falling six (6) months after the Listing Date (the "Lock-up Period"), directly or indirectly, (i) dispose of, in any way, any Relevant Shares or any interest in any company or entity holding any Relevant Shares, including any security that is convertible, exchangeable, exercisable or represents a right to receive the above securities, or agrees, enters into an agreement or publicly announces an intention to enter into such a transaction; (ii) allow itself to undergo a change of control (as defined in The Codes on Takeovers and Mergers and Share Buy-backs promulgated by the SFC) at the level of its ultimate beneficial owner; (iii) enter into any transactions directly or indirectly with the same economic effect as any aforesaid transaction; or (iv) agree or contract to, or publicly announce an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise. In the event of a disposal of any Relevant Shares at any time after the Lock-up Period, the Investor will notify the Company, the Joint Sponsors and the Overall Coordinators in writing promptly prior to the proposed disposal and will ensure that (a) such disposal will comply with all applicable Laws; (b) the Investor will use its best endeavors to ensure that the disposal will not create a disorderly and false market in the H Shares; (c) the Investor will not knowingly enter into any such transaction with a person who engages directly or indirectly in a business that competes or is likely to compete with the business of the Company or with any other entity that is a holding company, subsidiary or associate of such person without the prior written consent of each of the Company, the Joint Sponsors and the Overall Coordinators.

- 5.2 Nothing contained in clause 5.1 shall prevent the Investor from transferring all or part of the Relevant Shares to any wholly-owned subsidiary of the Investor, provided that, in all cases:
  - (a) prior to such transfer, such wholly-owned subsidiary gives a written undertaking (addressed to and in favor of the Company, the Joint Sponsors and the Overall Coordinators in terms satisfactory to them) agreeing to, and the Investor undertakes to procure that such wholly-owned subsidiary will, be bound by the Investor's obligations under this Agreement, including the restrictions in this clause 5 imposed on the Investor, as if such wholly-owned subsidiary were itself subject to such obligations and restrictions;
  - (b) such wholly-owned subsidiary shall be deemed to have given the same acknowledgements, confirmations, undertakings, representations and warranties as provided in clause 6;
  - (c) the Investor and such wholly-owned subsidiary of the Investor shall be treated as being the Investor in respect of all the Relevant Shares held by them and shall jointly and severally bear all liabilities and obligations imposed by this Agreement;
  - (d) if at any time prior to expiration of the Lock-up Period, such wholly-owned subsidiary ceases or will cease to be a wholly-owned subsidiary of the Investor, it shall (and the Investor shall procure that such subsidiary shall) immediately, and in any event before ceasing to be a wholly-owned subsidiary of the Investor, fully and effectively transfer the Relevant Shares it holds to the Investor or another wholly-owned subsidiary of the

Investor, which shall give or be procured by the Investor to give a written undertaking (addressed to and in favor of the Company, the Joint Sponsors and the Overall Coordinators in terms satisfactory to them) agreeing to, and the Investor undertakes to procure that such wholly-owned subsidiary will, be bound by the Investor's obligations under this Agreement, including the restrictions in this clause 5 imposed on the Investor and gives the same acknowledgements, confirmations, undertakings, representations and warranties hereunder, as if such wholly-owned subsidiary were itself subject to such obligations and restrictions and shall jointly and severally bear all liabilities and obligations imposed by this Agreement; and

- (e) such wholly-owned subsidiary is (i) not a U.S. Person; (ii) located outside the United States and (iii) acquiring the Relevant Shares in an offshore transaction in reliance on Regulation S.
- 5.3 The Investor agrees and undertakes that, except with the prior written consent of the Company, the Joint Sponsors and the Overall Coordinators, the aggregate holding (direct and indirect) of the Investor and its close associates in the total issued share capital of the Company shall be less than 10% (or such other percentage as provided in the Listing Rules from time to time for the definition of "substantial shareholder") of the Company's entire issued share capital at all times and it would not become a core connected person of the Company within the meaning of the Listing Rules during the period of 12 months following the Listing Date and, further, that the aggregate holding (direct and indirect) of the Investor and its close associates (as defined under the Listing Rules) in the total issued share capital of the Company shall not be such as to cause the total securities of the Company held by the public (as contemplated in the Listing Rules and interpreted by the Stock Exchange, including but not limited to Rule 8.08) to fall below the required percentage set out in Rule 8.08 of the Listing Rules or such other percentage as may be approved by the Stock Exchange and applicable to the Company from time to time. The Investor agrees to notify the Company, the Joint Sponsors and the Overall Coordinators if it comes to its attention of any of the abovementioned situations.
- 5.4 The Investor agrees that the Investor's holding of the Company's share capital is on a proprietary investment basis, and to, upon reasonable request by the Company, the Joint Sponsors and/or the Overall Coordinators, provide reasonable evidence to the Company, the Joint Sponsors and the Overall Coordinators showing that the Investor's holding of the Company's share capital is on a proprietary investment basis. The Investor shall not, and shall procure that none of its controlling shareholder(s), associates and their respective beneficial owners shall, apply for or place an order through the book building process for H Shares in the Global Offering (other than the Investor Shares) or make an application for H Shares in the Hong Kong Public Offering, unless otherwise permitted under the Listing Rules, the Listing Guide or the waiver or consent granted by the Stock Exchange.
- 5.5 The Investor and its affiliates, associates, directors, officers, employees, agents or representatives shall not accept or enter into any arrangement or agreement, including any side letter, which is inconsistent with, or in contravention of, the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide or other written guidance published by the Hong Kong regulators) with the Company, the largest shareholder of the Company, any other member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents.

# 6 ACKNOWLEDGEMENTS, REPRESENTATIONS, UNDERTAKINGS AND WARRANTIES

- 6.1 The Investor acknowledges, represents, undertakes, warrants, agrees and confirms to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, agents, advisors, associates, partners and representatives makes no representation and gives no warranty or undertaking or guarantee that the Global Offering will proceed or be completed (within any particular time period or at all) or that the Offer Price will be within the indicative range set forth in the Public Documents, and will be under no liability whatsoever to the Investor in the event that the Global Offering is delayed, does not proceed or is not completed for any reason, or if the Offer Price is not within the indicative range set forth in the Public Documents;
  - (b) this Agreement, the background information of the Investor and the relationship and arrangements between the Parties contemplated by this Agreement will be required to be disclosed in the Public Documents and other marketing and roadshow materials for the Global Offering and that the Investor will be referred to in the Public Documents and such other marketing and roadshow materials and announcements and, specifically, this Agreement will be a material contract required to be filed with regulatory authorities in Hong Kong and made available on display to the public in connection with the Global Offering or otherwise pursuant to the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules;
  - (c) the information in relation to the Investor as required to be submitted to the Stock Exchange under the Listing Rules or on FINI will be shared with the Company, the Stock Exchange, SFC and such other Governmental Authority as necessary and will be included in a consolidated placee list which will be disclosed on FINI to the Overall Coordinators involved in the Global Offering, and all such information is true, complete and accurate in all respects and is not misleading;
  - (d) the Offer Price is to be determined solely and exclusively in accordance with the terms and conditions of the Global Offering and the Investor shall not have any right to raise any objection thereto;
  - (e) the Investor Shares will be subscribed for by the Investor through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the International Offering;
  - (f) the Investor will accept the Investor Shares on and subject to the terms and conditions of the memorandum and articles of association or other constituent or constitutional documents of the Company and this Agreement;
  - (g) the number of Investor Shares may be affected by re-allocation of Shares between the International Offering and the Hong Kong Public Offering pursuant to Practice Note 18 of the Listing Rules or Chapter 4.14 of the Listing Guide or such other percentage as may be approved by the Stock Exchange and applicable to the Company from time to time;

- (h) the Joint Sponsors, the Overall Coordinators and the Company can adjust the allocation of the number of Investor Shares in their sole and absolute discretion for the purpose of satisfying Rule 8.08(3) of the Listing Rules which provide that no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, the minimum public float requirement under Rule 8.08(1)(a) of the Listing Rules or as otherwise approved by the Stock Exchange;
- (i) at or around the time of entering into this Agreement or at any time hereafter but before the closing of the International Offering, the Company, the Joint Sponsors and/or the Overall Coordinators have entered into, or may and/or propose to enter into, agreements for similar investments with one or more other investors as part of the International Offering;
- (j) none of the Company, the Joint Sponsors, the Overall Coordinators nor any of their respective subsidiaries, affiliates, agents, directors, officers, supervisors, employees, partners or representatives nor any other party involved in the Global Offering assumes any responsibility for any tax, legal, currency, economic or other consequences of the acquisition of, or in relation to any dealings in, the Investor Shares;
- (k) the Investor Shares have not been and will not be registered under the Securities Act or the securities law of any state or other jurisdiction of the United States and may not be offered, resold, pledged or otherwise transferred directly or indirectly in the United States or to or for the account or benefit of any U.S. Person except pursuant to an effective registration statement or an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act, or in any other jurisdiction or for the account or benefit of any persons in any other jurisdictions except as allowed by applicable Laws of such jurisdiction;
- (1) [reserved];
- (m) it understands and agrees that transfer of the Investor Shares may only be made outside the United States in an "offshore transaction" (as defined in Regulation S) in accordance with Regulation S and in each case, in accordance with any applicable securities laws of any state of the United States and any other jurisdictions, and any share certificate(s) representing the Investor Shares shall bear a legend substantially to such effect;
- (n) it understands that none of the Company, the Joint Sponsors, the Overall Coordinators or any of the international underwriters of the International Offering has made any representation as to the availability of or any available exemption under the Securities Act for the subsequent reoffer, resale, pledge or transfer of the Investor Shares;
- (o) except as provided for under clause 5.2, to the extent any of the Investor Shares are held by a subsidiary, the Investor shall procure that this subsidiary remains a wholly-owned subsidiary of the Investor and continues to adhere to and abide by the terms and conditions hereunder for so long as such subsidiary continues to hold any of the Investor Shares before the expiration of the Lock- up Period;
- (p) the Investor irrevocably waives to the fullest extent permitted by applicable Laws, any claims it may have against any of the Joint Sponsors, the Overall Coordinators, the underwriters and the Company, their respective affiliates, directors, officers,

- supervisors, employees, advisors and representatives arising out of or in connection with this Agreement and the Global Offering;
- (q) if it receives information that may constitute material, non-public information and/or inside information as defined in the SFO in connection with the Investor's investment in (and holding of) the Investor Shares, and it shall: (i) not disclose such information to any person other than to its affiliates, subsidiaries, directors, officers, employees, advisors and representatives (the "Authorized Recipients") on a strictly need-to-know basis for the sole purpose of evaluating its investment in the Investor Shares or otherwise required by Laws, until such information becomes public information through no fault on the part of the Investor or any of its Authorized Recipients; (ii) use its best efforts to ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(q)) do not disclose such information to any person other than to other Authorized Recipients on a strictly need-to-know basis; and (iii) not and will ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(q)) do not purchase, sell or trade or alternatively, deal, directly or indirectly, in the H Shares or other securities or derivatives of the Company or its affiliates or associates in a manner that could result in any violation of the securities laws (including any insider trading provisions) of the United States, Hong Kong, the PRC or any other applicable jurisdiction relevant to such dealing;
- (r) the information contained in this Agreement, the draft Prospectus and the draft Preliminary Offering Circulars provided to the Investor and/or its representatives on a confidential basis and any other material which may have been provided (whether in writing or verbally) to the Investor and/or its representatives on a confidential basis may not be reproduced, disclosed, circulated or disseminated to any other person and such information and materials so provided are subject to change, updating, amendment and completion, and should not be relied upon by the Investor in determining whether to invest in the Investor Shares. For the avoidance of doubt:
  - (i) neither the draft Prospectus nor the draft Preliminary Offering Circular nor any other materials which may have been provided to the Investor and/or its representatives constitutes an invitation or offer or the solicitation to acquire, purchase or subscribe for any securities in any jurisdiction where such offer, solicitation or sale is not permitted and nothing contained in either the draft Prospectus or the draft Preliminary Offering Circular or any other materials which may have been provided (whether in writing or verbally) to the Investor and/or its representatives shall form the basis of any contract or commitment whatsoever;
  - (ii) no offers of, or invitations to subscribe for, acquire or purchase, any H Shares or other securities shall be made or received on the basis of the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) to the Investor and/or its representatives; and
  - (iii) the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) or furnished to the Investor, may be subject to further amendments subsequent to

the entering into this Agreement and should not be relied upon by the Investor in determining whether to invest in the Investor Shares and the Investor hereby consents to such amendments (if any) and waives its rights in connection with such amendments (if any);

- (s) this Agreement does not, collectively or separately, constitute an offer of securities for sale in the United States or any other jurisdictions in which such an offer would be unlawful:
- (t) neither the Investor nor any of its affiliates nor any person acting on its or their behalf has engaged or will engage in any directed selling efforts (within the meaning of Regulation S) with respect to the Investor Shares or any form of general solicitation or general advertising (as defined in Regulation D under the Securities Act) or in any manner involving a public offering (as defined in Section 4(2) of the Securities Act) made with respect to the Investor Shares;
- (u) it has been furnished with all information it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares and has been given the opportunity to ask questions and receive answers from the Company, the Joint Sponsors or the Overall Coordinators concerning the Company, the Investor Shares or other related matters it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares, and that the Company has made available to the Investor or its agents all documents and information in relation to an investment in the Investor Shares required by or on behalf of the Investor;
- (v) in making its investment decision, the Investor has relied and will rely only on information provided in the International Offering Circular issued by the Company and not on any other information (whether prepared by the Company, the Joint Sponsors, the Overall Coordinators or their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates or otherwise) which may have been furnished to the Investor by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators (including their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates) on or before the date hereof, and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates makes any representation and gives any warranty or undertaking as to the accuracy or completeness of any such information or materials not contained in the International Offering Circular and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and their affiliates has or will have any liability to the Investor or its directors, officers, employees, advisors, agents, representatives, associates, partners and affiliates resulting from its use of or reliance on such information or materials, or otherwise for any information not contained in the International Offering Circular;
- (w) none of the Joint Sponsors, the Overall Coordinators, the underwriters and their respective directors, officers, employees, subsidiaries, agents, associates, affiliates, representatives, partners and advisors has made any warranty, representation or recommendation to it as to the merits of the Investor Shares, the subscription, purchase

or offer thereof, or as to the business, research and development, operations, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith; and except as provided in the final International Offering Circular, none of the Company and its directors, officers, supervisors, employees, subsidiaries, agents, associates, affiliates, representatives and advisors has made any warranty, representation or recommendation to the Investor as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, operations, research and development, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith;

- (x) the Investor will comply with all restrictions (if any) applicable to it from time to time under this Agreement, the Listing Rules and any applicable Laws on the disposal by it (directly or indirectly), of any of the Relevant Shares in respect of which it is or will be (directly or indirectly) or is shown by the Prospectus to be the beneficial owner;
- (y) it has conducted its own investigation with respect to the Company, the Group, and the Investor Shares and the terms of the subscription of the Investor Shares provided in this Agreement, and has obtained its own independent advice (including tax, regulatory, financial, accounting, legal, currency and otherwise) to the extent it considers necessary or appropriate or otherwise has satisfied itself concerning, including the tax, regulatory, financial, accounting, legal, currency and otherwise related to the investment in the Investor Shares and as to the suitability thereof for the Investor, and has not relied, and will not be entitled to rely, on any advice (including tax, regulatory, financial, accounting, legal, currency and otherwise), due diligence review or investigation or other advice or comfort obtained or conducted (as the case may be) by or on behalf of the Company or any of the Joint Sponsors, the Overall Coordinators or the underwriters in connection with the Global Offering and none of the Company, the Joint Sponsors, the Overall Coordinators or their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives takes any responsibility as to any tax, regulatory, financial, accounting, legal, currency or other economic or other consequences of the subscription of the Investor Shares by the Investor or in relation to any dealings in the Investor Shares;
- (z) it understands that no public market now exists for the Investor Shares, and that the Company, the Joint Sponsors and the Overall Coordinators have made no assurances that a public or active market will ever exist for the Investor Shares;
- (aa) in the event that the Global Offering is delayed or terminated or is not completed for any reason, no liabilities of the Company, the Joint Sponsors, the Overall Coordinators or any of their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives to the Investor or its subsidiaries will arise;
- (bb) the Company, the Overall Coordinators will have absolute discretion to change or adjust (i) the number of H Shares to be issued under the Global Offering; (ii) the number of H Shares to be issued under the Hong Kong Public Offering and the International Offering, respectively; and (iii) other adjustment or re-allocation of H Shares being offered, the indicative offer price range set forth in the Public Documents and the Offer

Price as may be approved by the Stock Exchange and in compliance with applicable Laws:

- (cc) any trading in the H Shares is subject to compliance with applicable laws and regulations, including the restrictions on dealing in shares under the SFO, the Listing Rules, the Securities Act and any other applicable laws, regulations or relevant rules of any competent securities exchange;
- (dd) any offer, sale, pledge or other transfer made other than in compliance with the restrictions in this Agreement will not be recognized by the Company in respect of the Relevant Shares; and
- (ee) the Investor has agreed that the payment for the Aggregate Investment Amount and the related Brokerage and Levies shall be made by 8:00 a.m. (Hong Kong time) on the Listing Date or such other date as agreed in accordance with clause 4.5.
- 6.2 The Investor further acknowledges, represents, warrants and undertakes to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) it has been duly incorporated and is validly existing under the Laws of its place of incorporation and that there has been no petition filed, order made or effective resolution passed for its bankruptcy, liquidation or winding up;
  - (b) it is qualified to receive and use the information under this Agreement (including, among others, this Agreement, the draft Prospectus and the draft Preliminary Offering Circular), which would not be contrary to all Laws applicable to the Investor or would require any registration or licensing within the jurisdiction that the Investor is in;
  - (c) it has the legal right and authority to own, use, lease and operate its assets and to conduct its business in the manner presently conducted;
  - (d) it has full power, authority and capacity, and has taken all actions (including obtaining all necessary consents, approvals and authorizations from any governmental and regulatory bodies or third parties) required to execute and deliver this Agreement, enter into and carry out the transactions as contemplated in this Agreement and perform its obligations under this Agreement;
  - (e) this Agreement has been duly authorized, executed and delivered by the Investor and constitutes a legal, valid and binding obligation of the Investor enforceable against it in accordance with the terms of this Agreement;
  - (f) it has taken, and will during the term of this Agreement, take all necessary steps to perform its obligations under this Agreement and to give effect to this Agreement and the transactions contemplated in this Agreement and to comply with all relevant Laws;
  - (g) all consents, approvals, authorizations, permissions and registrations (the "Approvals") under any relevant Laws applicable to the Investor and required to be obtained by the Investor in connection with the subscription for the Investor Shares under this Agreement have been obtained and are in full force and effect and are not invalidated, revoked, withdrawn or set aside and none of the Approvals is subject to any condition precedent which has not been fulfilled or performed. All Approvals have not been

withdrawn as at the date of this Agreement, nor is the Investor aware of any facts or circumstances which may render the Approvals to be invalidated, withdrawn or set aside. The Investor further agrees and undertakes to promptly notify the Company, the Joint Sponsors and the Overall Coordinators in writing if any of the Approvals ceases to be in full force and effect or is invalidated, revoked, withdrawn or set aside for any reason;

- (h) the execution and delivery of this Agreement by the Investor, and its performance of this Agreement and the subscription for or acquisition of (as the case may be) the Investor Shares will not contravene or result in a contravention by the Investor of (i) the memorandum and articles of association or other constituent or constitutional documents of the Investor or (ii) the Laws of any jurisdiction to which the Investor is subject in respect of the transactions contemplated under this Agreement or which may otherwise be applicable to the Investor in connection with the Investor's subscription for or acquisition of (as the case may be) the Investor Shares or (iii) any agreement or other instrument binding upon the Investor or (iv) any judgment, order or decree of any Governmental Authority having jurisdiction over the Investor;
- (i) it has complied and will comply with all applicable Laws in all jurisdictions relevant to the subscription for the Investor Shares, including to provide information, or cause or procure to information be provided, either directly or indirectly through the Company, the Joint Sponsors and/or the Overall Coordinators, to the Stock Exchange, the SFC, the CSRC and/or any other governmental, public, monetary or regulatory authorities or bodies or securities exchange (collectively, the "Regulators"), and agrees and consents to the disclosure of, such information, in each case, as may be required by applicable Laws or requested by any of the Regulators from time to time (including, without limitation, (i) identity information of the Investor and its ultimate beneficial owner(s) and/or the person(s) ultimately responsible for the giving of the instruction relating to the subscription for the Investor Shares (including, without limitation, their respective names and places of incorporation); (ii) the transactions contemplated hereunder (including, without limitation, the details of subscription for the Investor Shares, the number of the Investor Shares, the Aggregate Investment Amount, and the lock-up restrictions under this Agreement); (iii) any swap arrangement or other financial or investment product involving the Investor Shares and the details thereof (including, without limitation, the identity information of the subscriber and its ultimate beneficial owner and the provider of such swap arrangement or other financial or investment product); and/or (iv) any connected relationship between the Investor or its beneficial owner(s) and associates on one hand and the Company and any of its shareholders on the other hand) (collectively, the "Investorrelated Information") within the time as requested by any of the Regulators. The Investor further authorizes each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, advisors and representatives to disclose any Investor-related Information to such Regulators and/or in any Public Document or other announcement or document as required under the Listing Rules or applicable Laws or as requested by any relevant Regulators;
- (j) the Investor has such knowledge and experience in financial and business matters that (i) it is capable of evaluating the merits and risks of the prospective investment in the Investor Shares; (ii) it is capable of bearing the economic risks of such investment,

including a complete loss of the investment in the Investor Shares; (iii) it has received all the information it considers necessary or appropriate for deciding whether to invest in the Investor Shares; and (iv) it is experienced in transactions of investing in securities of companies in a similar stage of development; its ordinary business is to buy or sell shares or debentures or it is a Professional Investor and by entering into this Agreement, it is not a client of any of the Joint Sponsors or the Overall Coordinators, the CMIs or the underwriters in connection with the transactions contemplated thereunder;

- (k) it is subscribing for the Investor Shares as principal for its own account and for investment purposes and on a proprietary investment basis without a view to making distribution of any of the Investor Shares subscribed by it hereunder, and the Investor is not entitled to nominate any person to be a director or officer or supervisor of the Company;
- (l) the Investor is subscribing for the Investor Shares outside the United States in an "offshore transaction" within the meaning of Regulation S and it is not a U.S. Person;
- (m) the Investor is subscribing for the Investor Shares in a transaction exempt from, or not subject to, registration requirements under the Securities Act;
- (n) the Investor and the Investor's beneficial owner(s) and/or associates (i) are third parties independent of the Company; (ii) are not connected persons (as defined in the Listing Rules) or associates thereof of the Company and the Investor's subscription for the Investor Shares will not result in the Investor and its beneficial owner(s) becoming connected persons (as defined in the Listing Rules) of the Company notwithstanding any relationship between the Investor and any other party or parties which may be entering into (or have entered into) any other agreement or agreements referred to in this Agreement and will, immediately after completion of this Agreement, be independent of and not be acting in concert with (as defined in the Code on Takeovers and Mergers and Share Buy-backs promulgated by the SFC), any connected persons in relation to the control of the Company; (iii) have the financial capacity to meet all obligations arising under this Agreement; (iv) are not, directly or indirectly, financed, funded or backed by (a) any core connected person (as defined in the Listing Rules) of the Company or (b) the Company, any of the directors, supervisors, chief executive, largest shareholder, substantial shareholder(s) or existing shareholder(s) of the Company or any of its subsidiaries, or a close associate (as defined in the Listing Rules) of any of the them, and are not accustomed to take and have not taken any instructions from any such persons in relation to the acquisition, disposal, voting or other disposition of securities of the Company; and (v) have no connected relationship with the Company or any of its shareholders, unless otherwise disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing;
- (o) the Investor will subscribe for the Investor Shares using its own fund and it has not obtained and does not intend to obtain a loan or other form of financing to meet its payment obligations under this Agreement;
- (p) each of the Investor, its beneficial owner(s) and/or associates is not a "connected client" of any of the Joint Sponsors, the Overall Coordinators, the bookrunner(s), the lead manager(s), the CMIs, the underwriters of the Global Offering, the lead broker or any distributors. The terms "connected client", "lead broker" and "distributor" shall have

- the meanings ascribed to them in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;
- (q) the Investor's account is not managed by the relevant exchange participant (as defined in the Listing Rules) in pursuance of a discretionary managed portfolio agreement. The term "discretionary managed portfolio" shall have the meaning ascribed to it in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;
- (r) neither the Investor, its beneficial owner(s) nor its associates is a director (including as a director within the preceding 12 months), supervisor or existing shareholder of the Company or its associates or a nominee of any of the foregoing;
- (s) save as previously notified to the Joint Sponsors and the Overall Coordinators in writing, neither the Investor nor its beneficial owner(s) fall within (a) any of the placee categories (other than "cornerstone investor") as set out in the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface or the Listing Rules in relation to placees; or (b) any of the groups of placees that would be required under the Listing Rules (including but not limited to Rule 12.08A of the Listing Rules) to be identified in the Company's allotment results announcement;
- (t) the Investor has not entered and will not enter into any contractual arrangement with any "distributor" (as defined in Regulation S) with respect to the distribution of the H Shares, except with its affiliates or with the prior written consent of the Company;
- (u) the subscription for the Investor Shares will comply with the provisions of Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules and the applicable paragraphs of Chapter 4.15 of the Listing Guide;
- (v) the aggregate holding (directly and indirectly) of the Investor and its close associates (as defined in the Listing Rules) in the total issued share capital of the Company shall not be such as to cause the total securities of the Company held by the public (having the meaning under the Listing Rules) to fall below the percentage required by Rule 8.08 of the Listing Rules or as otherwise approved by the Stock Exchange;
- (w) none of the Investor, its beneficial owner(s) and/or associates is subscribing for the Investor Shares under this Agreement with any financing (direct or indirect) by any connected person of the Company, by any one of the Joint Sponsors, the Overall Coordinators, or by any one of the underwriters of the Global Offering; the Investor and each of its associates, if any, is independent of, and not connected with, the other investors who have participated or will participate in the Global Offering and any of their associates;
- (x) no agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) has been or shall be entered into or made between the Investor or its affiliates, directors, officers, employees or agents on the one hand and the Company or its largest shareholder, any member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents on the other hand;

- (y) except as provided for in this Agreement, the Investor has not entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares;
- (z) save as previously disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing, the Investor, its beneficial owner(s) and/or associates have not entered and will not enter into any swap arrangement or other financial or investment product involving the Investor Shares; and
- (aa) neither the Investor nor any of its controlling shareholder(s), associates and beneficial owners has applied for or placed an order through the book building process for any H Shares in the Global Offering other than pursuant to this Agreement.
- 6.3 The Investor represents and warrants to the Company, the Joint Sponsors and the Overall Coordinators that the description set out in Schedule 2 in relation to it and the group of companies of which it is a member and all Investor-related Information provided to and/or as requested by the Regulators and/or any of the Company, the Joint Sponsors and the Overall Coordinators and their respective affiliates is true, complete and accurate in all respects and is not misleading. Without prejudice to the provisions of clause 6.1(b), the Investor irrevocably consents to the reference to and inclusion of its name and all or part of the description of this Agreement (including the description set out in Schedule 2) in the Public Documents, marketing and roadshow materials and such other announcements or displayed documents which may be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering, insofar as necessary in the sole opinion of the Company, the Joint Sponsors and the Overall Coordinators. The Investor undertakes to provide as soon as possible such further information and/or supporting documentation relating to it, its ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters which may reasonably be requested by the Company, the Joint Sponsors and/or the Overall Coordinators to ensure their compliance with applicable Laws and/or companies or securities registration and/or the requests of competent Regulators including but not limited to the Stock Exchange. the SFC and the CSRC. The Investor hereby agrees that after reviewing the description in relation to it and the group of companies of which it is a member to be included in such drafts of the Public Documents and other marketing materials relating to the Global Offering from time to time provided to the Investor and making such amendments as may be reasonably required by the Investor (if any), the Investor shall be deemed to warrant that such description in relation to it and the group of companies of which it is a member is true, accurate and complete in all respects and is not misleading or deceptive.
- The Investor understands that the representations, warranties, undertakings, acknowledgements and confirmations in clauses 6.1 and 6.2 are required in connection with Hong Kong Laws and the securities laws of the United States, amongst others. The Investor acknowledges that the Company, the Joint Sponsors, the Overall Coordinators, the underwriters, and their respective subsidiaries, agents, affiliates and advisors, and others will rely upon the truth, completeness and accuracy of the Investor's warranties, undertakings, representations, acknowledgements and confirmations set forth herein, and it agrees to notify the Company, the Joint Sponsors and the Overall Coordinators promptly in writing if any of the warranties, undertakings, representations, acknowledgements or confirmations herein ceases to be true, accurate and complete or becomes misleading or deceptive in any respect.

- 6.5 The Investor agrees and undertakes that the Investor will on demand fully and effectively indemnify and hold harmless, on an after tax basis, each of the Company, the Joint Sponsors, the Overall Coordinators and the underwriters of the Global Offering, each on its own behalf and on trust for their respective affiliates, any person who controls it within the meaning of the Securities Act as well as their respective officers, directors, supervisors, employees, staff, associates, partners, agents and representatives (collectively, the "Indemnified Parties"), against any and all losses, costs, expenses, claims, actions, liabilities, proceedings or damages which may be made or established against such Indemnified Party in connection with the subscription of the Investor Shares, the Investor Shares or this Agreement in any manner whatsoever, including a breach or an alleged breach of this Agreement or any act or omission or alleged act or omission hereunder, by or caused by the Investor or its officers, directors, employees, staff, affiliates, agents, representatives, associates or partners, and against any and all costs, charges, losses or expenses which any Indemnified Party may suffer or incur in connection with or disputing or defending any such claim, action or proceedings on the grounds of or otherwise arising out of or in connection therewith.
- 6.6 Each of the acknowledgements, confirmations, representations, warranties and undertakings given by the Investor under clauses 6.1, 6.2, 6.3, 6.4 and 6.5 (as the case may be) shall be construed as a separate acknowledgement, confirmation, representation, warranty or undertaking and shall be deemed to be repeated on the Listing Date and, if applicable, the Delayed Delivery Date.
- 6.7 The Company represents, warrants and undertakes that:
  - (a) it has been duly incorporated and is validly existing under the laws of the PRC;
  - (b) it has full power, authority and capacity, and has taken all actions required to enter into and perform its obligations under this Agreement and this Agreement, when executed, will constitute its legal, valid and binding obligations;
  - subject to full payment and the Lock-up Period provided under clause 5.1, the Investor Shares will, when delivered to the Investor in accordance with clause 4.4, be fully paid-up, freely transferable and free from all options, liens, charges, mortgages, pledges, claims, equities, encumbrances and other third-party rights and shall rank pari passu with the H Shares then in issue and to be listed on the Stock Exchange;
  - (d) none of the Company and its largest shareholder, any member of the Group and their respective affiliates, directors, officers, supervisors, employees and agents have entered into any agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) with any of the Investor or its affiliates, directors, supervisors, officers, employees, agents or representatives; and
  - (e) except as provided for in this Agreement, neither the Company or any member of the Group nor any of their respective affiliates, directors, officers, supervisors, employees, agents or representatives has entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares.
- 6.8 The Company acknowledges, confirms and agrees that the Investor will be relying on information contained in the International Offering Circular and that the Investor shall have the

same rights in respect of the International Offering Circular as other investors purchasing H Shares in the International Offering.

## 7 TERMINATION

- 7.1 This Agreement may be terminated:
  - (a) in accordance with clauses 3.2, 4.6 or 4.8;
  - (b) solely by (i) the Company or (ii) the Joint Sponsors and the Overall Coordinators acting jointly, in the event that there is a material breach of this Agreement on the part of the Investor (or the wholly-owned subsidiary of the Investor in the case of transfer of Investor Shares pursuant to clause 5.2) (including a material breach of the representations, warranties, undertakings, acknowledgements and confirmations by the Investor under this Agreement) on or before the closing of the International Offering or, if applicable, the Delayed Delivery Date (notwithstanding any provision to the contrary to this Agreement); or
  - (c) with the written consent of the Investor, the Company, the Joint Sponsors and the Overall Coordinators.
- 7.2 Without prejudice to clause 7.3, in the event that this Agreement is terminated in accordance with clause 7.1, the Company, the Joint Sponsors and the Overall Coordinators shall not be bound to proceed with their respective obligations under this Agreement (except for the confidentiality obligation under clause 8.1 set forth below) and the rights and liabilities of the Investor, the Company, the Joint Sponsors and the Overall Coordinators hereunder (except for the rights under clause 11 set forth below) shall cease and none of the Investor, the Company, the Joint Sponsors and the Overall Coordinators shall have any claim against any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (as applicable) without prejudice to the accrued rights or liabilities of any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (as applicable) in respect of the terms herein at or before such termination.
- 7.3 Notwithstanding the above, clause 6.5 and the indemnities given by the Investor herein, together with clauses 11, 12 and 13 shall survive notwithstanding the termination of this Agreement.

## 8 ANNOUNCEMENTS AND CONFIDENTIALITY

- 8.1 Save as otherwise provided in this Agreement, none of the Parties shall disclose any information concerning this Agreement or the transactions contemplated herein or any other arrangement involving the Company, the Joint Sponsors, the Overall Coordinators, and the Investor without the prior written consent of the other Parties. Notwithstanding the foregoing, this Agreement may be disclosed by any Party:
  - (a) to the Stock Exchange, the SFC, the CSRC and/or other Regulators to which the Company, the Joint Sponsors and/or the Overall Coordinators is subject, and the background of the Investor and its relationship between the Company and the Investor may be described in the Public Documents to be issued by or on behalf of the Company and marketing, roadshow materials and other announcements or displayed documents

- to be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering;
- (b) to any of the Joint Sponsors and Overall Coordinators and to the legal and financial advisors, auditors, and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Parties, the Joint Sponsors and the Overall Coordinators provided that such Party shall (i) procure that each such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party is made aware and complies with all the confidentiality obligations set forth herein and (ii) remain responsible for any breach of such confidential obligations by such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party; and
- otherwise by any Party as may be required by any applicable Law, any Governmental Authority or body with jurisdiction over such Party (including the Stock Exchange, the SFC, and the CSRC) or stock exchange rules (including submitting this Agreement as a material contract to the Hong Kong Companies Registry for registration and making it available on display to the public in accordance with the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules) or any binding judgment, order or requirement of any competent Governmental Authority.
- 8.2 No other reference or disclosure shall be made regarding this Agreement or any ancillary matters hereto by the Investor, except where the Investor shall have consulted the Company, the Joint Sponsors and the Overall Coordinators in advance to seek their prior written consent as to the principle, form and content of such disclosure.
- 8.3 The Company shall use its reasonable endeavors to provide for review by the Investor of any statement in any of the Public Documents which relates to this Agreement, the relationship between the Company and the Investor and the general background information on the Investor prior to publication. The Investor shall cooperate with the Company, the Joint Sponsors and the Overall Coordinators to ensure that all references to it in such Public Documents are true, complete, accurate and not misleading or deceptive and that no material information about it is omitted from the Public Documents, and shall provide any comments and verification documents promptly to the Company, the Joint Sponsors and the Overall Coordinators and their respective counsels.
- 8.4 The Investor undertakes promptly to provide all assistance reasonably required in connection with the preparation of any disclosure required to be made as referred to in clause 8.1 (including providing such further information and/or supporting documentation relating to it, its background information, its relationship with the Company, its ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters referred thereto which may reasonably be required by the Company, the Joint Sponsors or the Overall Coordinators) to (i) update the description of the Investor in the Public Documents subsequent to the date of this Agreement and to verify such references, and (ii) enable the Company, the Joint Sponsors and/or the Overall Coordinators to comply with applicable companies or securities registration and/or the requests of competent Regulators, including the Stock Exchange, the SFC and the CSRC.

## 9 NOTICES

9.1 All notices delivered hereunder shall be in writing in either the English or Chinese language and shall be delivered in the manner required by clause 9.2 to the following addresses:

Party	Contact	Address
Company	Email: ChenJ14@catl.com	No. 2 Xingang Road, Zhangwan Town, Jiaocheng District, Ningde City, Fujian Province, PRC
	Attention:	
	Mr. Chen Jin	
LMR Multi- Strategy Master Fund Limited	Email:	C/O LMR Partners LLC, 412 West 15 <sup>th</sup> Street, 9 <sup>th</sup> Floor, New York City, New York, USA
	ops@lmrpartners.com	
	Attention:	
	Operations Team	
CICC	Email:	29/F, One International Finance Centre, 1 Harbour View Street, Central, Hong Kong
	IB_Project_bright8@cicc.com.cn	
	Attention:	
	Project Bright 8 Team	
CSCI	Email:	18/F, Two Exchange Square, 8 Connaught Place. Central, Hong Kong
	Project.Bright8@csci.hk	
	Project.Bright8.ECM@csci.hk	
	Attention:	
	Project Bright 8 Team	
JPM FE	Email:	28/F, Chater House, 8 Connaught Road Central, Hong Kong
	PROJECTBRIGHT8_WG@jpmorgan.com	
	PROJECTBRIGHT8_ECM@jpmorgan.com	
	Attention:	
	ECM/ECM Syndicate Desk (Project Bright 8 Team)	

JPM APAC	Email:	28/F, Chater House, 8 Connaught Road Central,
	PROJECTBRIGHT8_WG@jpmorgan.com	Hong Kong
	PROJECTBRIGHT8_ECM@jpmorgan.com	
	Attention:	
	ECM/ECM Syndicate Desk (Project Bright 8 Team)	
BOFA	Email:	55/F, Cheung Kong Center,
	dg.project_bright_8@bofa.com	2 Queen's Road Central, Central, Hong Kong
	Attention:	
	Project Bright 8 Team	
GS	Email:	68/F, Cheung Kong Center, 2 Queen's Road Central, Central, Hong Kong
	gs-bright8-core@gs.com	
	gs-bright8-ECM@gs.com	
	Attention:	
	Project Bright 8 Team	
MS	Email:	46/F, International
	pj_bright8_all@morganstanley.com	Commerce Centre 1 Austin Road West, Kowloon,
	Attention:	Hong Kong
	Project Bright 8 Deal Team	
UBS	Email:	52/F Two International
	ol-gb+-project-bright-8@ubs.com	Finance Centre, 8 Finance Street, Central, Hong Kong
	Attention:	
	Project Bright 8 (Global Banking)	

Any notice delivered hereunder shall be delivered by hand or by email or by pre-paid post. Any notice shall be deemed to have been received, if delivered by hand, when delivered, if sent by email, immediately after the time sent (as recorded on the device from which the sender sent the email, irrespective of whether the email is acknowledged, unless the sender receives an automated message that the email is not delivered), and if sent by pre-paid post, (in the absence of evidence of earlier receipt) 48 hours after it was posted (or six days if sent by air mail). Any notice received on a day which is not a business day shall be deemed to be received on the next following business day.

## 10 GENERAL

- 10.1 Each of the Parties confirms and represents that this Agreement has been duly authorized, executed and delivered by it and constitutes its legal, valid and binding obligations and is enforceable against it in accordance with its terms. Except for such consents, approvals and authorizations as may be required by the Company to implement the Global Offering, no corporate, shareholder or other consents, approvals or authorizations are required by such Party for the performance of its obligations under this Agreement and each of the Parties further confirms that it can perform its obligations described hereunder.
- 10.2 The obligations of each of the Joint Sponsors and the Overall Coordinators as provided in this Agreement are several (and not joint or joint and several). None of the Joint Sponsors or the Overall Coordinators will be liable for any failure on the part of any of the other Joint Sponsors or Overall Coordinators to perform their respective obligations under this Agreement, and no such failure shall affect the rights of any other Joint Sponsor or Overall Coordinator to enforce the terms of this Agreement. Notwithstanding the foregoing, each of the Joint Sponsors and the Overall Coordinators shall be entitled to enforce any or all of its rights under this Agreement either alone or jointly with other Joint Sponsors or Overall Coordinators, to the extent permitted by applicable Laws.
- 10.3 Save for manifest error, calculations and determinations made in good faith by the Company and the Overall Coordinators shall be conclusive and binding with respect to the number of Investor Shares and the Offer Price and the amount of payment required to be made by the Investor pursuant to clause 4.2 for the purposes of this Agreement.
- 10.4 The Investor, the Company and GS shall cooperate with respect to any notifications to, or consents and/or approvals of, third parties which are or may be required for the purposes of or in connection with this Agreement.
- 10.5 No alteration to, or variation of, this Agreement shall be effective unless it is in writing and signed by or on behalf of all the Parties and in accordance with Clause 10.11.
- 10.6 This Agreement will be executed in the English language only.
- 10.7 Unless otherwise agreed by the relevant Parties in writing, each Party shall bear its own legal and professional fees, costs and expenses incurred in connection with this Agreement, save that stamp duty arising in respect of any of the transactions contemplated in this Agreement shall be borne by the relevant transferor/seller and the relevant transferee/buyer in equal shares.
- 10.8 Time shall be of the essence of this Agreement but any time, date or period referred to in this Agreement may be extended by mutual written agreement between the Parties with the written consent of the Joint Sponsors and the Overall Coordinators.
- 10.9 All provisions of this Agreement shall so far as they are capable of being performed or observed continue in full force and effect notwithstanding the Closing in accordance with clause 4 except in respect of those matters then already performed and unless they are terminated in accordance with this Agreement.
- 10.10 Other than the non-disclosure agreement entered into by the Investor, this Agreement constitutes the entire agreement and understanding between the Parties in connection with the investment in the Company by the Investor. This Agreement supersedes all prior promises,

- assurances, warranties, representations, communications, understandings and agreements relating to the subject matter hereof, whether written or oral.
- 10.11 To the extent otherwise set out in this clause 10.11, a person who is not a party to this Agreement has no right under the Contracts (Rights of Third Parties) Ordinance to enforce any term of this Agreement but this does not affect any rights or remedy of a third party which exists or is available apart from the Contracts (Rights of Third Parties) Ordinance:
  - (a) each of the Joint Sponsors and the Overall Coordinators may enforce (i) Clauses 2.2, 3, 4, 5, 6, 7 and 8, and (ii) any other term(s) of this Agreement which confers a benefit on such Joint Sponsors and/or the Overall Coordinators to the same extent as if they were a party to this Agreement.
  - (b) save as otherwise provided for in clause 3.2 where this Agreement shall be terminated forthwith or otherwise in accordance with clauses 4.6 or 4.8 where any of the Joint Sponsors, the Overall Coordinators and/or their respective affiliates may terminate this Agreement (in both cases without the written consent of all of the Joint Sponsors and the Overall Coordinators), this Agreement may not be terminated or rescinded, and any term may not be amended, varied or waived, without the written consent of all of the Joint Sponsors and the Overall Coordinators.
  - (c) Indemnified Parties may enforce and rely on clause 6.5 to the same extent as if they were a party to this Agreement. This Agreement may be terminated or rescinded and any term may be amended, varied or waived without the consent of those Indemnified Parties other than the Joint Sponsors and the Overall Coordinators.
- 10.12 Each of the Joint Sponsors and the Overall Coordinators has the power and is hereby authorized to delegate all or any of their relevant rights, duties, powers and discretions in such manner and on such terms as they think fit (with or without formality and without prior notice of any such delegation being required to be given to the Company or the Investor) to any one or more of their affiliates. Such Overall Coordinator or Joint Sponsor shall, severally and not jointly nor jointly and severally, remain liable for all acts and omissions of any of its affiliates to which it delegates relevant rights, duties, powers and/or discretions pursuant to this sub-clause notwithstanding any such delegation.
- 10.13 No delay or failure by a Party to exercise or enforce (in whole or in part) any right provided by this Agreement or by law shall operate as a release or waiver of, or in any way limit, that Party's ability to further exercise or enforce that, or any other, right and no single or partial exercise of any such right or remedy shall preclude any other or further exercise of it or the exercise of any other right or remedy. The rights, powers and remedies provided in this Agreement are cumulative and not exclusive of any rights, powers and remedies (whether provided by law or otherwise). A waiver of any breach of any provision of this Agreement shall not be effective, or implied, unless that waiver is in writing and is signed by the Party against whom that waiver is claimed.
- 10.14 If at any time any provision of this Agreement is or becomes illegal, invalid or unenforceable in any respect under the law of any jurisdiction, that shall not affect or impair:
  - (a) the legality, validity or enforceability in that jurisdiction of any other provision of this Agreement; or

- (b) the legality, validity or enforceability under the law of any other jurisdiction of that or any other provision of this Agreement.
- 10.15 This Agreement shall be binding upon, and inure solely to the benefit of the Parties and their respective heirs, executors, administrators, successors and permitted assigns, and no other person shall acquire or have any right under or by virtue of this Agreement. Except for the purposes of internal reorganization or restructuring, no Party may assign or transfer all or any part of the benefits of, or interest or right in or under this Agreement. Obligations under this Agreement shall not be assignable.
- 10.16 Without prejudice to all rights to claim against the Investor for all losses and damages suffered by the other Parties, if there is any breach of warranties made by the Investor on or before the Listing Date or the Delayed Delivery Date (if applicable), the Company and the Joint Sponsors and the Overall Coordinators shall, notwithstanding any provision to the contrary to this Agreement, have the right to rescind this Agreement and all obligations of the Parties hereunder shall cease forthwith.
- 10.17 Each of the Parties undertakes with the other Parties that it shall execute and perform, and procure that it is executed and performed, such further documents and acts as may be required to give effect to the provisions of this Agreement.
- 10.18 Recognition of the U.S. Special Resolution Regimes:
  - (a) In the event that any Party who is a Covered Entity becomes subject to a proceeding under a U.S. Special Resolution Regime, the transfer from such Party of this Agreement, and any interest and obligation in or under this Agreement, will be effective to the same extent as the transfer would be effective under the U.S. Special Resolution Regime if this Agreement, and any such interest and obligation, were governed by the laws of the United States or a state of the United States.
  - (b) In the event that any Party that is a Covered Entity or a BHC Act Affiliate of such Party becomes subject to a proceeding under a U.S. Special Resolution Regime, Default Rights under this Agreement that may be exercised against such Party are permitted to be exercised to no greater extent than such Default Rights could be exercised under the U.S. Special Resolution Regime if this Agreement were governed by the laws of the United States or a state of the United States.
  - (c) As used herein,
    - (i) "BHC Act Affiliate" has the meaning assigned to the term "affiliate" in, and shall be interpreted in accordance with, 12 U.S.C. § 1841(k);
    - (ii) "Covered Entity" means any of the following:
      - (A) a "covered entity" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 252.82(b);
      - (B) a "covered bank" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 47.3(b); or

- (C) a "covered FSI" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 382.2(b).
- (iii) "Default Right" has the meaning assigned to that term in, and shall be interpreted in accordance with, 12 C.F.R. §§ 252.81, 47.2 or 382.1, as applicable; and
- (iv) "U.S. Special Resolution Regime" means each of (i) the Federal Deposit Insurance Act and the regulations promulgated thereunder and (ii) Title II of the Dodd-Frank Wall Street Reform and Consumer Protection Act and the regulations promulgated thereunder.

## 11 GOVERNING LAW AND JURISDICTION

- 11.1 This Agreement and the relationship between the Parties shall be governed by, and interpreted in accordance with, the laws of Hong Kong.
- 11.2 Any dispute, controversy or claim arising out of or in connection with this Agreement, or the breach, termination or invalidity thereof, shall be settled by arbitration in accordance with the Hong Kong International Arbitration Centre Administered Arbitration Rules in force as of the date of submitting the arbitration application. The place of arbitration shall be Hong Kong and the governing law of the arbitration proceedings shall be the laws of Hong Kong. There shall be three arbitrators and the language in the arbitration proceedings shall be English. The decision and award of the arbitral tribunal shall be final and binding on the parties and may be entered and enforced in any court having jurisdiction, and the parties irrevocably and unconditionally waive any and all rights to any form of appeal, review or recourse to any judicial authority, insofar as such waiver may be validly made. Notwithstanding the foregoing, the parties shall have the right to seek interim injunctive relief or other interim relief from a court of competent jurisdiction, before the arbitral tribunal has been appointed. Without prejudice to such provisional remedies as may be available under the jurisdiction of a national court, the arbitral tribunal shall have full authority to grant provisional remedies or order the parties to request that a court modify or vacate any temporary or preliminary relief issued by a such court, and to award damages for the failure of any party to respect the arbitral tribunal's orders to that effect.

#### 12 **IMMUNITY**

12.1 To the extent that in any proceedings in any jurisdiction (including arbitration proceedings), the Investor has or can claim for itself or its assets, properties or revenues any immunity (on the grounds of sovereignty or crown status or otherwise) from any action, suit, proceeding or other legal process (including arbitration proceedings), from set-off or counterclaim, from the jurisdiction of any court, from service of process, from attachment to or in aid of execution of any judgment, decision, determination, order or award (including any arbitral award), or from other action, suit or proceeding for the giving of any relief or for the enforcement of any judgement, decision, determination, order or award (including any arbitral award) or to the extent that in any such proceedings there may be attributed to itself or its assets, properties or revenues any such immunity (whether or not claimed), the Investor hereby irrevocably and unconditionally waives and agrees not to plead or claim any such immunity in relation to any such proceedings.

#### 13 PROCESS AGENT

- 13.1 The Investor irrevocably appoints LMR Partners Limited at Unit 2901, 29/F, LHT Tower, 31 Queen's Road Central, Central, Hong Kong, to receive, for it and on its behalf, service of process in the proceedings in Hong Kong. Such service shall be deemed completed on delivery to the process agent (whether or not it is forwarded to and received by the Investor).
- 13.2 If for any reason the process agent ceases to be able to act as such or no longer has an address in Hong Kong, the Investor irrevocably agrees to appoint a substitute process agent acceptable to the Company, the Joint Sponsors and the Overall Coordinators, and to deliver to the Company, the Joint Sponsors and the Overall Coordinators a copy of the new process agent's acceptance of that appointment, within 30 days thereof.

## 14 COUNTERPARTS

14.1 This Agreement may be executed in any number of counterparts by wet-ink or electronically, and by each Party hereto on separate counterparts. Each counterpart is an original, but all counterparts shall together constitute one and the same instrument. Delivery of an executed counterpart signature page of this Agreement by e-mail attachment (PDF) or telecopy shall be an effective mode of delivery.

**IN WITNESS** whereof each of the following parties has executed this Agreement by its duly authorized signatory on the date set out at the beginning.

For and on behalf of Contemporary Amperex Technology Co., Limited 宁德时代新能源科技股份有限公司

Name: Jiang Li (蒋理)

Title: Vice General Manager and Board Secretary

## FOR AND ON BEHALF OF: LMR MULTI-STRATEGY MASTER FUND LIMITED

By:

Name Boris Zeldin

Title: Authorized Signatory, LMR Partners LLC, acting in its capacity as investment adviser to LMR Multi-Strategy Master Fund Limited

# FOR AND ON BEHALF OF: GOLDMAN SACHS (ASIA) L.L.C.

(Incorporated in Delaware, U.S.A. with limited liability)

By:

Name: Darius Naraghi
Title: Managing Director

## SCHEDULE 1 INVESTOR SHARES

#### **Number of Investor Shares**

The number of Investor Shares shall be equal to (1) Hong Kong dollar equivalent of US dollar 50,000,000 (calculated using the closing Hong Kong dollar: US dollar exchange rate quoted in the Prospectus (excluding Brokerage and the Levies which the Investor will pay in respect of the Investor Shares)) divided by (2) the Offer Price, rounded down to the nearest whole board lot of 100 H Shares.

Pursuant to paragraph 4.2 of Practice Note 18 to the Listing Rules, Chapter 4.14 of the Listing Guide and the waiver as granted by the Stock Exchange (if any), in the event of over-subscription under the Hong Kong Public Offering, the number of Investor Shares to be subscribed for by the Investor under this Agreement might be affected by the reallocation of H Shares between the International Offering and the Hong Kong Public Offering. If the total demand for H Shares in the Hong Kong Public Offering falls within the circumstances as set out in the section headed "Structure of the Global Offering – The Hong Kong Public Offering – Reallocation" in the final prospectus of the Company, the number of Investor Shares may be adjusted on a pro rata basis.

Further, the Joint Sponsors, the Overall Coordinators and the Company can adjust the number of Investor Shares in their sole discretion for the purpose of compliance with the relevant requirements under the Listing Rules including without limitation the public float requirements under Rule 8.08 of the Listing Rules and the placing guidelines set out in Appendix F1 to the Listing Rules.

## SCHEDULE 2 PARTICULARS OF INVESTOR

## The Investor

Place of incorporation: Cayman Islands

Certificate of incorporation number: MC-232296

Business registration number: 650650

LEI number: 5493002SCIQPX6PFKZ81

Business address and telephone number and

contact person:

C/O LMR Partners LLC, 412 West 15<sup>th</sup> Street, 9<sup>th</sup> Floor; New York City, New York 10011;

**United States** 

Principal activities: Collective Investment Scheme

Ultimate controlling shareholder(s): LMR Multi-Strategy Fund Limited

Place of incorporation of ultimate controlling

shareholder(s):

Cayman Islands

Business registration number and LEI number

of ultimate controlling shareholder(s):

5493003X87Z8IZ0MTF79

Principal activities of ultimate controlling

shareholder(s):

Collective Investment Scheme

Shareholder and interests held:

LMR Multi-Strategy Fund Limited owns 100% of LMR Multi-Strategy Master Fund Limited. There is no individual underlying investor that owns over 25% of the feeder fund.

Relevant investor category(ies) (as required to be included on the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface in relation to placees):

Cornerstone investor

Description of the Investor for insertion in the Prospectus:

LMR Multi-Strategy Master Fund Limited ("LMR Master Fund") is established in the Cayman Islands and managed by LMR Partners LLP ("LMR Partners", together with its affiliates, "LMR"), a global multi-strategy investment firm founded in 2009, specializing in liquid, market-neutral trading strategies with a focus on relative value. LMR employs both systematic and discretionary approaches to construct a diversified portfolio designed to generate uncorrelated returns. LMR currently

manages over US\$11 billion in assets on behalf of a global institutional client base. LMR has over 350 employees across offices in London, New York, Hong Kong, Zurich, Dubai, Dublin, and Glasgow. Mr. Benjamin Levine, who is an Independent Third Party, is the only individual that owns more than a 30% interest in LMR Partners. There is no individual underlying investor that has more than 30% beneficial ownership in the LMR Master Fund.

## 基石投资协议

2025年5月8日

宁德时代新能源科技股份有限公司

与

洛阳科创集团有限公司

与

中国国际金融香港证券有限公司

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**本协议**(本"协议")于2025年5月8日订立

## 订约方为:

- (1) **宁德时代新能源科技股份有限公司**,一家于二零一一年十二月十六日于中国注册成立的股份有限公司,其注册办事处地址位于中国福建省宁德市蕉城区漳湾镇新港路 2 号 ("本公司"):
- (2) **洛阳科创集团有限公司,**一家于中国河南省洛阳市注册成立的公司,其注册办事处地址位于中国(河南)自由贸易试验区洛阳片区高新区河洛路 202 号天元自贸港 11 号楼 10 楼("**投资者**");
- (3) 中国国际金融香港证券有限公司,位于香港中环港景街 1 号国际金融中心一期 29 楼 ("CICC")。

## 鉴于:

- (A) 本公司已申请通过全球发售("**全球发售**") 使其 H 股(定义见下文) 在联交所(定义见下文)上市,全球发售的内容包括:
  - (i) 本公司通过公开发售以供香港公众认购股 H 股(可予重新分配及视乎发售量调整权(定义见下文)行使与否而定)("**香港公开发售**")及
  - (ii) 根据证券法(定义见下文)S规例(定义见下文)在美国境外向投资者(包括向香港的专业及机构投资者进行配售)有条件配售本公司发售的股H股(可予重新分配、视乎发售量调整权及超额配股权(定义见下文)行使与否而定)("**国际发售**")。
- (B) CICC,中信建投(国际)融资有限公司("CSCI"), J.P. MORGAN SECURITIES (FAR EAST) LIMITED ("JPM FE")及MERRILL LYNCH (ASIA PACIFIC) LIMITED ("BOFA")担任全球发售的联席保荐人("联席保荐人"), CICC, CSCI, J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED ("JPM APAC"), BOFA,高盛(亚洲)有限责任公司("GS"),摩根士丹利亚洲有限公司("MS")及UBS AG HONG KONG BRANCH ("UBS")<sup>1</sup>担任全球发售的整体协调人("整体协调人")。
- (C) 受限于及根据本协议列明的条款及条件,投资者希望认购作为国际发售一部分的投资者股份(定义见下文)。
- (D) 特此拟在各方就条款和条件达成一致意见的前提下,整体协调人和包销商(将在国际包销协议中列名)将与本公司就国际发售订立包销协议,以(其中包括)有条件地包销本协议项下的投资者将予认购的投资者股份。

特此约定如下:

<sup>&</sup>lt;sup>1</sup> UBS AG HONG KONG BRANCH 是在瑞士注册成立的有限责任公司。

## 1 定义和解释

- 1.1 本协议(包括其附表及背景陈述)中,下列各词语及表达除文义另有规定外,须具有以下涵义:
  - "**联属人士**"就特定个人或实体而言,除文义另有规定外,指直接或间接地通过一个或多个中介人控制该特定个人或实体,受上述特定个人或实体控制,或与之共同受控制的任何个人或实体。就本定义而言,"控制"(包括"控制"、"受控制"及"共同受控制")指直接或间接地拥有指示某人士的管理和政策,或者影响某人士的管理和政策方向的权力(无论是通过拥有投票权证券、合同或是其他方式):
  - "会财局"指会计及财务汇报局:
  - "总投资额"指发售价乘以投资者股份数目所得的金额;
  - "批准"具有第 6.2(g)条赋予该词的涵义;
  - "**联系人/紧密联系人**"须具有上市规则赋予该词的涵义,"**多位联系人/多位紧密联系人**"亦须据此解释;
  - "**经纪佣金**"指费用规则(按照上市规则定义)第 7(1)段的规定按总投资额的 1%计算的经纪佣金;
  - "**营业日**"指香港持牌银行一般向香港的公众开放作正常银行业务运作,及联交所在这些日期开放进行证券交易的任何日子(星期六、星期日和香港的公众假期除外):
  - "中央结算系统"指由香港中央结算有限公司设立及运作的中央结算及交收系统;
  - "交割"指依照本协议的条款及条件投资者股份认购的交割;
  - "**资本市场中介人**"指本公司就全球发售而委任的资本市场中介人,并具有证券及期货事务监察委员会持牌人或注册人操守准则赋予该词的涵义
  - "公司条例"指《公司条例》(香港法例第 622 章)(经不时修订、补充或以其他方式修改);
  - "公司(清盘及杂项条文)条例"指《公司(清盘及杂项条文)条例》(香港法例第 32 章)(经不时修订、补充或以其他方式修改);
  - "**关连人士** / **核心关连人士**"须具有上市规则赋予该词的涵义,"**多位关连人士** / **多位核心关连人士**"亦须据此解释;
  - "关联关系"须具有中国证监会备案规定赋予该词的涵义;
  - "**合约(第三者权利)条例**"指《合约(第三者权利)条例》(香港法例第 623 章)(经不时修订、补充或以其他方式修改):
  - "**控股股东**"除文义另有规定外,须具有上市规则赋予该词的涵义,"各**控股股东**"亦须

据此解释;

"中国证监会"指中国证券监督管理委员会;

"中国证监会备案规定"指中国证监会发布的《境内企业境外发行证券和上市管理试行办法》及其配套指引,包括其不时进行的修改、补充或其他修改:

"**递延交付日期**"指在香港公开发售及国际发售的包销协议("包销协议")已订立且已成为无条件及未终止的情况下,整体协调人应根据第 4.3 条通知投资者的较后日期;

"处置"指包括,就任何相关股份,直接或间接地:

- (i) 不论直接或间接地、有条件或无条件地发售、质押、押记、出售、抵押、出借、设置、转让、让与或以其他方式处置任何合法或实益权益(包括通过设置或任何协议来设置或者出售或授予或同意出售或授予任何期权或订约以购买、认购、出借或以其他方式转让或处置,或者任何认股权证或权利以购买、认购、出借或以其他方式转让或处置,或者购买或同意购买任何期权、订约、认股权证或权利以出售,或者设置任何产权负担或同意设置任何产权负担),或者无论直接或间接地并且无论有条件或无条件地就可转换为、可行使以获得或可兑换为该等相关股份或代表有权收取相关股份的任何其他证券中的任何合法或实益权益设置任何性质的任何第三方权利,或同意或订约作出上述行动;或
- (ii) 订立任何掉期或其他安排,以将该等相关股份的任何实益所有权或其任何权益, 或该等其他证券或其中任何权益拥有权的任何经济后果或事件全部或部分转让 予他人;或
- (iii) 订立直接或间接与上述(i)或(ii)所述任何交易具有相同经济效果的任何交易;或
- (iv) 同意、披露或订约,或公开宣布有意向订立上文(i)、(ii)和(iii)中所述的任何交易,在任一情况下无论上文(i)、(ii)和(iii)中所述任何交易是否以交付相关股份或可转换为、可行使以获得或可兑换为相关股份的该等其他证券来交收,无论以现金或其他方式;及"**予以处置**"亦须据此解释;

"FINI"具有上市规则项下赋予该词的涵义;

"**全球发售**"具有背景陈述(A)赋予该词的涵义;

"政府机关"指任何政府、政府间、监管或行政委员会、理事会、团体、部门、机关或机构或任何证券交易所、自律监管机构或其他非政府监管机关或任何法庭、司法机关、审裁处或仲裁机关,不论其属国家、中央、联邦、省、州、地区、市级、当地、国内、国外或超国家机关(包括但不限于联交所、证监会及中国证监会);

"本集团"指本公司及本公司所有附属公司,或如文义所指,就本公司成为其现时附属公司的控股公司之前的期间而言,由该等附属公司或其前身经营的业务(视情况而定);

"H 股"指本公司股本中每股面值人民币 1.00 元的普通股,将以港元认购及买卖,并已

- 申请在联交所上市及买卖;
- "港元"指香港法定货币;
- "香港"指中华人民共和国香港特别行政区:
- "香港公开发售"具有背景陈述(A)赋予该词的涵义:
- "受偿方"具有第 6.5 条赋予该词的涵义; 并且"受偿方"应视文意而定, 指其中任何一方;
- "国际发售"具有背景陈述(A)赋予该词的涵义:
- "**国际发售通函**"指本公司拟就国际发售向有意投资者(包括投资者)发出的最终发售通函:
- "投资者相关信息"具有第 6.2(i)条赋予该词的涵义;
- "**投资者股份**"指在国际发售中投资者根据由本公司和整体协调人确定的本协议条款和 条件将予认购的 H 股数目(如**附表一**所计算);
- "**法律**"指所有相关司法管辖区的任何政府机关(包括但不限于联交所、证监会及中国证监会)的所有法律、法令、立法、条例、措施、规则、法规、指引、指导、决定、意见、通知、通函、指令、要求、命令、判决、判令或裁定;
- "**征费**"指占总投资额的 0.0027%的证监会交易征费(或者于上市日期适用的交易征费),占总投资额的 0.00565%的联交所交易费(或者于上市日期适用的交易费)以及占总投资额的 0.00015%的会财局交易征费(或者于上市日期适用的交易征费);
- "上市日期"指 H 股首次干联交所上市的日期:
- "**上市指南**"指联交所发布的《新上市申请人指南》(经不时修订、补充或以其他方式修改);
- "**上市规则**"指香港联合交易所有限公司证券上市规则、上市决策、指引和其他要求(经不时修订、补充或以其他方式修改):
- "禁售期"具有第 5.1 条赋予该词的涵义:
- "**发售价**"指根据全球发售发行或出售股份的每股 H 股最终港元价格(不包括经纪佣金和征费);
- "超额配股权"具有国际发售通函赋予该词的涵义;
- "**发售量调整权**"指为满足额外市场需求,由本公司行使的一项选择权。根据该选择权,本公司可按发售价发行或配发额外的 H 股:
- "**各方**"指本协议中具名的各方(为免生疑问,包括联席保荐人及/或整体协调人(视上下文而定)),"一方"指其中任何一方(视文义而定);

- "**中国**"指中华人民共和国,就本协议而言,不包括香港、中华人民共和国澳门特别行政区及台湾:
- "初步发售通函"指预计将由本公司就国际发售向有意投资者(包括投资者)刊发的初步发售通函(经不时修订、补充或以其他方式修改);
- "专业投资者"指具有证券及期货条例附表一第一部赋予该词的涵义;
- "招股章程"指本公司将就香港公开发售发行的最终招股章程;
- "公开文件"指初步发售通函及国际发售的国际发售通函、及本公司将就香港公开发售在香港刊发的招股章程以及本公司可能就全球发售可能刊发的此类其他文件和公告(均经不时修订、补充或以其他方式修改);
- "**合资格境内机构投资者**"指交银国际信托有限公司,一家在中国获得中国证监会许可、可投资境外证券市场的合格境内机构投资者;
- "S 规例"指证券法项下的 S 规例:
- "监管机构"具有第 6.2(i)条赋予该词的涵义;
- "相关股份"指投资者依据本协议认购的投资者股份,以及依据任何供股、资本化发行或其他形式的资本重组从投资者股份中衍生出来的本公司任何股份或其他证券或权益 (无论此类交易是否以现金或其他方式交收);
- "人民币"指人民币,中国的合法货币;
- "**证券法**"指美国 1933 年证券法(经不时修订、补充或以其他方式修改)及据此颁布的规则及规例:
- "证监会"指香港证券及期货事务监察委员会;
- "**证券及期货条例**"指《证券及期货条例》(香港法例第 571 章)(经不时修订、补充或以其他方式修改);
- "联交所"指香港联合交易所有限公司:
- "附属公司"具有公司条例所载的涵义;
- "美国"指美利坚合众国、其领地和属地、美国各州及哥伦比亚特区;
- "美元"指美国法定货币;
- "美国人士"具有 S 规例所载的涵义;及
- "包销商"指香港公开发售的香港包销商及国际发售的国际包销商。
- 1.2 本协议中除文义另有要求外:

- (a) 对某一"**条文**"、"**分条**"或"**附表**"的提述即是对本协议某一条文或分条或附表的提述;
- (b) 索引、条文和附表标题均为方便而插入,不得影响对本协议的诠释及解释;
- (c) 背景陈述及附表构成本协议不可分割的一部分,如同明确载于本协议正文一般 具有同样的效力及作用,对本协议的任何提述须包括对背景陈述及附表的提述;
- (d) 单数词包括复数词,反之亦然,并且表示一种性别的词语应包括另一种性别;
- (e) 对本协议或另一文书的提述包括本协议或另一文书的任何更改或替换版本;
- (f) 对法令、法定条文、法规或规则的提述包括对以下内容的提述:
  - (i) 该法令、法定条文、法规或规则经不时合并、修订、补充、修改、重新制定或被任何法令或法定条文取代后的版本;
  - (ii) 其重新制定的任何已废除的法令、法定条文、法规或规则(无论是否经过修改);及
  - (iii) 根据其制定的任何附属法例;
- (g) 对一天中的时间和日期的提述,除另有指明外,分别指香港时间和日期;
- (h) 对"**人士**"的提述包括对个人、商号、公司、法团、非法人团体、机关、政府、 州或州机构、合资企业、组织或合伙企业(无论是否具有独立法人资格)的提 述:
- (i) 对"包括"的提述应被解释为包括但不限于;及
- (j) 对香港之外的任何司法管辖区的有关任何诉讼、补救、方法或司法程序、法律 文件、法律地位、法庭、官方或任何法律概念或事宜的任何法律术语的提述包 括该司法管辖区中与相关香港法律术语最相近的术语。

### 2 投资

- 2.1 在下文第 3 条所指的条件得到落实(或本公司、联席保荐人及整体协调人共同豁免,但第 3.1(a)、3.1(b)、3.1(c)和 3.1(d)条所列条件不得豁免并且第 3.1(e)条所列条件只能由本公司、联席保荐人及整体协调人共同豁免)的情况下,及依据本协议载明的其他条款及条件:
  - (a) 投资者将在国际发售下并作为国际发售的一部分并且通过整体协调人及/或其作为国际发售相关部分国际包销商的代表身份的联属人士,按发售价认购,而本公司将发行、配发和配售并且整体协调人将(视情况而定)向投资者分配及/或交付或者促使分配及/或交付投资者股份;及
  - (b) 投资者将按照第4.2条支付投资者股份的总投资额、经纪佣金及征费。

- 2.2 投资者可通过向本公司、联席保荐人及整体协调人送达书面通知(不晚于上市日期前三个营业日),选择通过作为专业投资者的投资者全资附属公司认购投资者股份,且该全资附属公司(i) 并非美国人士; (ii) 位于美国境外; 且(iii)按照 S 规例在境外交易中购买投资者股份,前提是;
  - (a) 投资者须促使投资者全资附属公司在该日向本公司、联席保荐人及整体协调人提供书面确认,表明其同意受投资者在本协议中作出的相同协定、陈述、保证、承诺、承认及确认约束,且投资者在本协议中作出的有关协定、陈述、保证、承诺、承认及确认,须视为由投资者本人作出,及代表投资者全资附属公司作出;及
  - (b) 投资者 (i)无条件及不可撤销地向本公司、联席保荐人及整体协调人保证该全资 附属公司将适当及准时履行及遵守所有其于本协议下的协定、义务、承诺、保 证、陈述、赔偿、同意、承认、确认及契诺;并且(ii)承诺按照第 6.5 条一经要 求即向各受偿方作出完全及有效的弥偿,并按要求始终使其得到弥偿。

投资者于本第 2.2 条项下的义务构成其一经要求即向本公司、联席保荐人或整体协调人支付投资者全资附属公司根据本协议有责任支付的任何金额,以及一经要求及时履行投资者全资附属公司于本协议项下的任何义务,而毋须本公司、联席保荐人或整体协调人首先对投资者附属公司或任何其他人士采取行动的直接、主要及无条件义务。除文义另有规定外,投资者一词应在本协议中解释为包含投资者全资附属公司。

- 2.3 本公司及整体协调人可按其全权酌情决定,所有或部分投资者股份将根据第 4.3 条于递延交付日期交付。
- 2.4 本公司及整体协调人(代表自身及全球发售包销商)将按彼等可能协定的方式厘定发售价。投资者股份的准确数目将由本公司及整体协调人根据**附表一**决定,而该决定一旦做出将不可更改且对投资者具有约束力,但明显有误者除外。

# 3 交割条件

- 3.1 投资者在本协议项下认购投资者股份的义务,以及本公司及整体协调人根据第 2.1 条发行、配发、配售、分配及/或交付(视情况而定)或促使发行、配发、配售、分配及/或交付(视情况而定)投资者股份的义务仅以下列各项条件在交割时或之前均获满足(或由本公司、联席保荐人及整体协调人共同豁免)为条件(但第 3.1(a)、3.1(b)、3.1(c)、3.1(d)条所列条件不得豁免并且第 3.1(e)条所列条件只能由本公司、联席保荐人及整体协调人共同豁免):
  - (a) 包销协议已经订立且在不晚于包销协议中规定的时间和日期之前(依据其各自的原始条款或稍后经协议各方同意作出豁免或修改后)已生效并成为无条件,且上述包销协议均未予以终止;
  - (b) 本公司及整体协调人(代表自身及全球发售包销商)已协定厘定发售价;

- (c) 联交所上市委员会已批准股份的上市并准许买卖 H 股(包括投资者股份以及其他适用的豁免和批准),且上述批准、准许或豁免于联交所开始买卖 H 股之前并未被撤销;
- (d) 任何政府机关并未颁布或发布禁止完成全球发售或本协议中预期进行的交易的 任何法律,且具司法管辖权的法院概未作出妨碍或禁止完成上述交易的任何有 效命令或禁制令;及
- (e) 投资者在本协议项下的各项陈述、保证承诺、承认和确认在所有方面均属及将 属准确、真实及完整,不具误导性或欺骗性且投资者方面并未重大违反本协议。
- 3.2 如果第3.1 条所载的任何条件于本协议之日后满一百八十(180)天(或本公司、投资者、联席保荐人及整体协调人之间可能书面协定的其他日期)当日或该日之前未获投资者满足或未获本公司、联席保荐人及整体协调人共同豁免(但第 3.1(a)、3.1(b)、3.1(c)、3.1(d)条所列条件不得豁免并且第 3.1(e)条所列条件只能由本公司、联席保荐人及整体协调人共同豁免),则投资者购买投资者股份的义务,以及本公司和整体协调人发行、配发、配售、分配及/或交付(视情况而定)或促使发行、配发、配售、分配及/或交付(视情况而定)投资者股份的义务须停止,并且投资者在本协议项下向任何其他方支付的任何款项须在商业上可行的情况下尽快且任何情况下不晚于本协议终止之日后 30 天由该其他方向投资者无息偿还,而本协议将予以终止且不具任何效力,且本公司、联席保荐人及/或整体协调人在本协议项下的所有义务和责任须停止及终止,前提是本协议按照本第3.2 条作出的终止不得损害任何一方于上述终止之时或之前就本协议所载条款而对其他方已产生的权利或责任。为免生疑问,本条文的任何内容不得被解释为使投资者有权在本条文项下前述日期之前的期间内对投资者在本协议项下的陈述、保证、承诺、承认和确认的任何违反进行补救。
- 3.3 投资者承认全球发售可能会延期、终止或未能完成或发售价格将处于公开文件所载列的示意性区间内,并且如果全球发售出于任何原因被延期或终止、未在拟定日期和时间之前进行、完成或根本未予完成,或如果发售价并非介乎公开文件所载的指示性范围,本公司、联席保荐人或整体协调人不向投资者承担任何责任。投资者特此放弃基于全球发售出于任何原因被延期或终止、未在拟议日期和时间之前进行、完成或根本未予完成或如果发售价并非介乎公开文件所载的指示性范围而向本公司、联席保荐人及/或整体协调人或其各自的联属人士、董事、高级管理人员、监事、雇员、合伙人、代理人、顾问及代表提起任何申索或诉讼的权利(如有)。

#### 4 交割

- 4.1 根据第3条和本第4条的规定,投资者将依据国际发售并作为国际发售的一部分,通过 作为国际发售相关部分国际包销商的代表身份的整体协调人(及/或其各自联属人 士),按发行价认购投资者股份。因此,投资者股份将在国际发售交割的同时或递延 交付日期被认购,时间及方式须由本公司和整体协调人确定。
- 4.2 无论投资者股份的交付时间和方式,投资者应或应促使合资格境内机构投资者于上市 日期香港时间上午 8:00 或之前,通过电汇(向整体协调人通知投资者的港元银行账户) 转账立即可用结算资金计存至整体协调人在上市日期前至少一(1)个营业日书面通知 投资者的港元银行账户的方式,以港元全额即日支付总投资额,连同相关经纪佣金及

征费,且不得作出任何扣减或抵销,上述通知应包括付款账户详情及本协议项下投资者应支付的总额等。

- 4.3 倘若公司及整体协调人按其全权酌情决定,所有或任何部分投资者股份于晚于上市日期的日期("递延交付日期")交付,在此情况下,整体协调人须(i)于上市日期之前不迟于两(2)个营业日,书面通知投资者将予递延交付的投资者股份数目;以及(ii)不晚于实际递延交付日期的前两(2)个营业日,书面通知投资者递延交付日期,前提是递延交付日期不得晚于超额配股权可行使的最后限期起计三(3)个营业日。公司及整体协调人一旦做出该决定将不可更改且对投资者具有约束力。倘若投资者股份将于递延交付日期交付予投资者或合资格境内机构投资者,投资者或合资格境内机构投资者仍须按第4.2条所指明的方式付款。
- 4.4 在依据第 4.2 条就投资者股份支付到期付款的前提下,向投资者或合资格境内机构投资者(视情况而定)交付投资者股份须通过中央结算系统,将投资者股份直接存入中央结算系统,并记存于投资者或合资格境内机构投资者不晚于上市日期或根据第 4.3 条厘定的递延交付日期前两(2)个营业日以书面形式通知整体协调人的中央结算系统投资者参与者账户或中央结算系统股份账户。
- 4.5 在不损害第 4.3 条规定的原则下,投资者股份的交付亦可以本公司、联席保荐人、整体协调人及投资者书面协议的任何其他方式进行,前提是投资者股份的付款不得晚于上市日期香港时间上午 8:00(与交付投资者股份的时间及方式并无关系)。
- 4.6 如果总投资额的付款(包括相关经纪佣金及征费)(无论全部或部分)并未于本协议规定的时间按本协议规定的方式收取或结清,则本公司、联席保荐人及整体协调人可保留权利,依其各自绝对酌情权终止本协议,在此情况下,本公司、联席保荐人及整体协调人的所有义务及责任须停止及终止(但不得损害本公司、联席保荐人及整体协调人因投资者未能遵守其于本协议下的义务而可能针对投资者提出的任何申索)。无论何等情况,投资者应按照第6.5条在税后基础上完全负责承担并向各受偿方作出弥偿,因投资者方面未能全额支付总投资额、经纪佣金和征费而引起或有关的任何损失和损害赔偿,使其免于承担弥偿责任并获得全数弥偿。
- 4.7 如果未能符合上市规则第 8.08(3)条项下上市日期由公众人士持有的 H 股中,由持股量最高的三名公众股东实益拥有的百分比,不得超过 50%的规定,联席保荐人、整体协调人及本公司有权全权绝对酌情调整投资者或合资格境内机构投资者将予认购的投资者股份数目的分配,以符合上市规则第 8.08(3)条的规定。
- 4.8 如本公司、联席保荐人、整体协调人及其分别的联属人士(视乎情况而定)各自因其控制以外的状况,包括但不限于天灾、洪水、疾病、大流行病或疫情的爆发或升级(包括但不限于禽流感、严重急性呼吸系统综合症、H1N1流感、H5N1、MERS、埃博拉病毒及 COVID-19)、宣布进入国家、国际或地区紧急状态、灾害、灾难、危机、经济或全面制裁、爆炸、地震、火山爆发、严重交通中断、政府运作崩溃、公众骚乱、政治动荡或敌对行动威胁或升级或爆发、战争(不论是否宣战)、恐怖活动、火灾、暴乱、叛乱、民变、罢工、停工、其他行业行动、一般电力或其他供应故障、撞机、意外或机械或电气故障、技术或计算机故障或任何汇款系统故障、禁运、劳资纠纷及任何现有或未来法律的变更、政府活动的任何现有或未来行动或其他类似情况),而

被阻止或延迟履行其在本协议下的义务,本公司、联席保荐人、整体协调人及其各自的联属人士(不论共同或个别)无需就任何延迟或未能执行其在本协议下规定的义务承担任何责任,且本公司、联席保荐人、整体协调人及其各自的联属人士各自有权终止本协议。

## 5 对投资者的限制

- 5.1 按照第5.2条,投资者(为其自身及代表投资者附属公司(在投资者股份由投资者附属 公司持有的情況下))与本公司、联席保荐人及整体协调人达成一致、订立契诺并承 诺,未经本公司、联席保荐人及整体协调人各自的事先书面同意,投资者自上市日期 (含)起至上市日期后六(6)个月期间(含)止("禁售期")内的任何时间(包括上市日期), 投资者不会并促使其联属人士不会直接或间接地(i)以任何方式处置任何相关股份或持 有任何相关股份的任何公司或实体中的任何权益,包括任何可转换、可交换、可行使 的证券或代表可收取上述证券的权利,或同意或订约订立或公开宣布有意订立此类交 易: (ii)允许其自身在其最终实益拥有人层面发生控制权改变(其定义见证监会颁布的 《公司收购、合并及股份回购守则》); (iii)直接或间接地达成与任何上述交易具有相 同经济效果的交易;或(iv)同意或订约或公开宣布有意订立上文(i)、(ii)及(iii)所述的任 何前述交易,而不论上文(i)、(ii)及(iii)所述的任何前述交易是否将以交付相关股份或其 他可转换为、可行使以获得或可兑换为相关股份的该等其他证券来交收,无论以现金 或其他方式。倘若在禁售期后的任何时间处置任何相关股份,投资者将在拟议处置前 立即书面通知本公司、联席保荐人及整体协调人,并将确保(a)有关处置将遵守所有适 用法律; (b) 投资者将尽其最大努力确保有关处置不会造成 H 股市场混乱或虚假; (c) 未经本公司、联席保荐人及整体协调人事先书面同意,投资者将不会与直接或间接从 事与本公司业务构成竞争或可能构成竞争的业务的人士,或属于该人士的控股公司、 附属公司或联系公司的任何其他实体进行任何有关交易。
- 5.2 第 5.1 条的任何规定不得阻止投资者将全部或部分相关股份转让予投资者的任何全资附属公司,前提是,在所有情况下:
  - (a) 在此类转让之前,该全资附属公司须发出按本公司、联席保荐人及整体协调人信纳的条款作出及致彼等并以彼等为受益人的书面承诺,表示同意受且投资者承诺促使该全资附属公司将受本协议下投资者义务的约束,包括但不限于本第5条载列的对投资者的限制,犹如该全资附属公司本身受上述义务和限制的规限;
  - (b) 该全资附属公司应被视为已作出第 6 条规定的相同承认、确认、承诺、陈述及保证;
  - (c) 投资者及其该全资附属公司就彼等持有的所有相关股份被视为投资者,并须共同及个别承担本协议施加的所有责任及义务;
  - (d) 如果在禁售期届满前的任何时间,该全资附属公司不再或将不再作为投资者的 全资附属公司,则其必须(且投资者须促使该附属公司须)立即且于任何情况 下不再作为投资者的全资附属公司之前,将其持有的相关股份全数及有效地转 让予投资者或投资者的另一家全资附属公司,其亦将需要按本公司、联席保荐 人及整体协调人信纳的条款作出或投资者促使其作出及致彼等的书面承诺,表

示同意且投资者承诺促使该全资附属公司受本协议下投资者义务的约束,包括 但不限于本协议第 5 条载列的对投资者限制并作出本协议项下的相同承认、确 认、承诺、陈述及保证,犹如该全资附属公司本身须受限于该等义务和限制, 并共同及个别承担本协议施加的一切责任及义务;及

- (e) 全资附属公司(i) 并非美国人士; (ii) 位于美国境外; 且(iii) 按照 S 规例在境外交易中购买投资者股份。
- 5.3 投资者同意并承诺,除了获得本公司、联席保荐人及整体协调人的事先书面同意外,投资者及其紧密联系人于本公司已发行股本总额中的持股总额(直接或间接)始终低于本公司全部已发行股本的 10%(或上市规则中为界定"主要股东"而不时规定的其他百分比),在上市日期起 12 个月期间内,投资者不得成为本公司核心关连人士(按照上市规则的定义)。而且,投资者及其紧密联系人(定义见上市规则)于本公司已发行股本总额中的(直接或间接)总持股量不得导致公众人士持有的本公司证券总数(按上市规则所拟定及联交所所诠释(包括但不限于上市规则第 8.08 条))低于上市规则第 8.08 条载列的所需百分比或联交所可能不时批准并适用于本公司的该等其他百分比。投资者同意如发现任何上述情况,将尽快通知本公司、联席保荐人及整体协调人。
- 5.4 投资者同意其持有本公司股本是以自有资金投资为基础并且经本公司、联席保荐人及 / 或整体协调人合理要求后,向本公司、联席保荐人及整体协调人提供合理证据,表明投资者持有本公司股本是以自有资金投资为基础。投资者不得,且须促使其控股股东、联系人及其各自的实益所有人均不得通过询价圈购申请或下单购买全球发售下的 H股(投资者股份除外)或申请认购香港公开发售下的 H股。
- 5.5 投资者及其联属人士、联系人、董事、高级管理人员、雇员、代理人或代表不得与本公司、本公司最大股东、本集团任何成员公司或其各自的联属人士、董事、高级管理人员、监事、雇员或代理人接受或签订违背或违反上市规则(包括上市指南第 4.15 章中适用段落所载的规定或香港监管机构发布的其他书面指引)的任何安排或协议(包括但不限于任何附函)。

#### 6 承认、陈述、保证及承诺

- 6.1 投资者向本公司、联席保荐人及整体协调人中的每一方承认、陈述、承诺、保证、同意及确认:
  - (a) 本公司、联席保荐人、整体协调人及其各自的联属人士、董事、高级管理人员、 监事、雇员、代理人、顾问、联系人、合伙人及代表各自概未陈述及保证或承 诺或担保全球发售将继续或予以完成(在任何特定期限内或在所有期限),或 发售价将介乎公开文件所载的指示性范围,及倘若全球发售出于任何原因延期、 并未继续或未予完成,或倘若发售价并非介乎发售文件所载的指示性范围,本 公司、联席保荐人、整体协调人及其各自的联属人士、董事、高级管理人员、 雇员、代理人、顾问、联系人、合伙人及代表各自不对投资者承担任何法律责 任;

- (b) 本协议、投资者的背景资料及本协议拟涉及的各方之间的关系和安排须于公开 文件及全球发售的其他销售及路演资料中披露,而投资者将在公开文件以及上 述其他销售及路演资料以及公告中被引述,以及(具体而言)本协议将构成须 就全球发售或另行根据公司(清盘及杂项条文)条例及上市规则提交予香港的 监管机构及向公众展示的重大合同;
- (c) 须根据上市规则提交予联交所或在 FINI 上披露的有关投资者的信息将与本公司、 联交所、证监会和其他政府机关在必要的情况下共享,并将纳入一份综合承配 人名单,该名单将在 FINI 上向参与全球发售的整体协调人披露,并且所有该等 信息在各方面都是真实、完整和准确的,且不具误导性:
- (d) 发售价完全且排他性地按照全球发售的条款和条件厘定,并且投资者概无任何 权利就此提出任何异议;
- (e) 投资者将由投资者或合资格境内机构投资者通过整体协调人及/或其作为国际 发售中国际包销商的代表身份的联属人士认购;
- (f) 投资者将根据本公司组织大纲及章程或其他组建或组织章程文件及本协议的条 款及条件接受投资者股份,并受其规限;
- (g) 投资者股份数目可受根据上市规则第 18 项应用指引或上市指南第 4.14 章或联交 所可能不时批准并适用于本公司的该等其他百分比进行的国际发售与香港公开 发售之间的股份重新分配所影响;
- (h) 联席保荐人、整体协调人及本公司可全权绝对酌情调整投资者股份数目的分配, 以符合上市规则第 8.08(3)条,其中规定上市日期由公众人士持有的 H 股中,由 持股量最高的三名公众股东实益拥有的百分比,不得超过 50%、上市规则第 8.08(1)(a)条或联交所另行批准的最低公众持股量规定;
- (i) 在订立本协议时或前后或其后在国际发售交割之前的任何时间,本公司、联席保荐人及/或整体协调人已经、或可能及/或拟议与一个或多个其他投资者订立进行类似投资的协议,作为国际发售的一部分;
- (j) 本公司、联席保荐人、整体协调人、或其各自的任何附属公司、联属人士、代理人、董事、高级管理人员、监事、雇员、合伙人或代表或参与全球发售的任何其他方均不对投资者股份的收购或任何交易的税务、法律、货币或其他经济等后果承担任何责任;
- (k) 投资者股份并无且将不会根据证券法或美国任何州或其他司法管辖区的证券法登记,且不得直接或间接地在美国境内发售、转售、质押或另行转让,亦不得转让予任何美国人士或为其账户或利益而转让,除非按照有效的登记声明或证券法登记要求的豁免,或交易不受证券法登记要求的约束,或在任何其他司法管辖区或为了任何其他司法管辖区人士的原因或利益,除非该司法管辖区适用法律允许;
- (1) [己删除];

- (m) 其理解并同意投资者股份的转让仅可在美国境外在"境外交易"(定义见 S 规例)中进行,且在每种情况下均应按照美国各州和任何其他司法管辖区的任何适用证券法律进行,且任何代表投资者股份证书应附带实际具有该等作用的提示语;
- (n) 其理解,本公司、联席保荐人、整体协调人或国际发售的任何国际包销商均不 曾就投资者股份的后续再发售、转售、质押或转让作出有关能否享有证券法项 下任何可享有的豁免的任何陈述;
- (o) 除第 5.2 条项下规定外,若一家附属公司持有任何投资者股份,只要该附属公司于禁售期届满之前继续持有任何投资者股份,投资者须促使该附属公司始终作为投资者的全资附属公司,并继续恪守及遵守本协议下的条款及条件:
- (p) 在适用法律允许的最大范围内,投资者不可撤销地放弃其可能对联席保荐人、整体协调人、包销商和本公司、其各自的关联方、董事、高级管理人员、监事、雇员、顾问和代表提出的因本协议和全球发售引起的或与之有关的任何索赔;
- (q) 其已收到(及将来可能收到)可构成有关投资者投资于(及持有)投资者股份的重大、非公开信息及/或内幕信息(定义见证券及期货条例)的信息,且其(i)不会将该等信息披露给任何人士,除了严格基于有必要知晓的原则向其联属人士、附属公司、董事、高级管理人员、雇员、顾问及代表("授权接收人")披露且仅用于评估其在投资投资者股份中的投资或者另行为法律要求的之外,直至该等信息并非由于投资者或其授权接收人方面的过错而成为公开信息;(ii)尽其全力确保其授权接收人(按照本第 6.1(q)条向其披露了该等信息)不会向任何人士披露该等信息,除了严格基于有必要知晓的原则向其他授权接收人披露的之外;并且(iii)不会并将确保其授权接收人(按照本第 6.1(q)条向其披露了该等信息)不会以可能导致违反美国、香港、中国或与该等交易相关的任何其他适用司法管辖区的证券法(包括任何内幕交易条文)的方式,直接或间接地购买、出售或买卖或交易 H 股或本公司或其联属人士或联系人的其他证券或衍生工具;
- (r) 本协议、在保密基础上提供给投资者及/或其代表的招股章程草案或初步发售 通函草案及在保密基础上可能提供给(无论书面或口头地)投资者及/或其代 表的任何其他材料中所载的信息不可复制、披露、传阅或散布予任何其他人士 且所提供的该等信息和资料可能会被修改、更新、修订及完成,并且投资者在 决定是否投资于投资者股份时不得依赖于该等信息和资料。为免生疑问:
  - (i) 可能已经提供给投资者及/或其代表的招股章程草案、初步发售通函草案或任何其他资料均不构成在任何司法管辖区收购、购买或认购任何证券的邀请、要约或招揽而在该司法管辖区不允许该等要约、招揽或出售并且可能已经提供给(无论书面或口头地)投资者及/或其代表的招股章程草案、初步发售通函草案或任何其他资料中的任何内容均不构成任何合同或承诺的依据;
  - (ii) 可能已经提供给(无论书面或口头地)投资者及/或其代表的招股章程草案、初步发售通函草案或任何其他资料均不应作为作出或收到认购、收购或购买任何 H 股或其他证券的要约或邀请的依据;及

- (iii) 可能已经提供(无论书面或口头地)给投资者的初步发售通函草案、招股章程草案或任何其他资料可能需要在订立本协议之后加以进一步修改并且投资者在决定是否投资于投资者股份时不得加以倚赖并且投资者特此同意此类修改(如有)并且放弃其与此类修改有关的权利(如有);
- (s) 本协议(无论整体还是个别)不构成在美国或任何其他司法管辖区出售证券的 要约而在该司法管辖区该等出售证券的要约将是非法的;
- (t) 投资者或其任何联属人士或代表其行事的任何人士均未从事或将从事关于投资者股份的任何定向销售工作(按照 S 规例的定义)或就投资者股份作出的任何广泛招揽或公开广告(按照证券法 D 规例的定义或以参与公开发售的任何方式(定义见证券法第 4(2)条));
- (u) 其已收到其认为对于评估收购投资者股份的利弊及风险所必需或合宜的所有信息并且有机会就本公司、投资者股份及其认为对于评估收购投资者股份的利弊及风险所必需或合宜的其他相关事宜向本公司、联席保荐人或整体协调人发问及取得答复,并且本公司已向投资者或其代理人提供了投资者或其代表所要求的有关投资于投资者股份的所有文件及资料;
- (v) 在制定投资决策时,投资者依赖于并仅将依赖于由本公司刊发的国际发售通函中提供的信息,而不依赖于本公司、联席保荐人及/或整体协调人(包括其各自的董事、高级管理人员、监事、雇员、顾问、代理人、代表、联系人、合伙人及联属人士)或其代表可能于本协议之日或之前向投资者提供的任何其他信息(无论是由本公司、联席保荐人、整体协调人或各自的董事、高级管理人员、监事、雇员、顾问、代理人、代表、联系人、合伙人和联属人士或其他人士所准备),而本公司、联席保荐人、整体协调人及其各自的董事、高级管理人员、监事、雇员、顾问、代理人、代表、联系人、合伙人和联属人士均未就国际发售通函中未载列的任何该等信息或材料的准确性或完整性作出任何陈述,亦未给予任何保证或承诺;且本公司、联席保荐人、整体协调人及其各自的董事、高级管理人员、监事、雇员、顾问、代理人、代表、联系人、合伙人及其联属人士现时或将来概不因投资者或其董事、高级管理人员、雇员、顾问、代理人、代表、联系人、合伙人和联属人士使用或依赖于该等信息或资料或者国际发售通函中未载列的任何信息,而对该等人士承担或将承担任何法律责任;
- (w) 联席保荐人、整体协调人、包销商及其各自的董事、高级管理人员、雇员、附属公司、代理人、联系人、联属人士、代表、合伙人及顾问均未就投资者股份的利弊,或认购、购买或发售投资者股份,或本公司或本公司附属公司的业务、研发、营运、前景或财务或其他状况或就与此相关的任何其他事项向其作出任何保证、陈述或建议;且除最终国际发售通函订明之外,本公司及其董事、高级管理人员、监事、雇员、附属公司、代理人、联系人、联属人士、代表及顾问均未就投资者股份的利弊,或认购、购买或发售投资者股份,或本公司或本公司附属公司的业务、研发、营运、前景或财务或其他状况或就与此相关的任何其他事项向投资者作出任何保证、陈述或建议;

- (x) 投资者将遵守根据本协议、上市规则及关于投资者(直接或间接)处置其作为或(直接或间接)将成为或经招股章程显示为实益拥有人的任何相关股份的任何适用法律项下不时适用于其的所有限制(如有);
- (y) 其已就本公司、本集团、投资者股份以及本协议中载列的认购投资者股份的条款展开自己的调查,并已获得自己的独立意见(包括税务、监管、财务、会计、法律、货币及其他方面),范围以其认为必要或适宜者,或令其满意的其他方面为限,涉及与投资者股份投资相关的税务、监管、财务、会计、法律、货币及其他方面,并与投资者投资的适当性有关;且现时并未依赖于及将来亦无权依赖于,由本公司或任何联席保荐人、整体协调人或包销商或者他人代表其就全球发售取得或开展(视情况而定)的任何意见(包括税务、监管、财务、会计、法律、货币及其他方面)、尽职调查审核或调查或其他意见或保证并且本公司、联席保荐人、整体协调人或其各自联系人、联属人士、董事、高级管理人员、监事、雇员、合伙人、雇问、代理人或代表均不对投资者认购投资者股份或任何与投资者股份相关交易的任何税务、监管、财务、会计、法律、货币或其他经济等后果承担任何责任;
- (z) 据其了解,目前不存在投资者股份的公开市场,而且本公司、联席保荐人及整体协调人也不保证投资者股份将永远存在公开或活跃市场;
- (aa) 如果出于任何原因,全球发售被延期、终止或无法完成,本公司、联席保荐人、整体协调人或其各自的任何联系人、联属人士、董事、高级管理人员、监事、 雇员、合伙人、代理人、顾问或代表均不对投资者或其附属公司负有任何责任;
- (bb) 在联交所可能批准并符合适用法律的情况下,本公司及整体协调人将拥有改变或调整(i)全球发售项下将予发行的 H 股数目; (ii)香港公开发售及国际发售项下将予发行的 H 股数目; 及(iii)发售 H 股、公开文件中规定的指示性发售价范围及发售价的其他调整或重新分配的全权绝对酌情决定权;
- (cc) 任何 H 股买卖均须遵守适用法律,包括证券及期货条例、上市规则、证券法及任何合资格证券交易所的任何其他适用法律、法规或相关规则对买卖股份的限制:及
- (dd) 任何不遵守本协议限制的要约、出售、质押或其他转让将不被本公司就相关股份予以承认;
- (ee) 投资者已同意于上市日期或根据第 4.5 条协议的其他日期上午 8 时(香港时间)或之前支付总投资金额及相关经纪佣金和征费;及
- (ff) 投资者无条件及不可撤销地向本公司、联席保荐人及整体协调人中的每一方承 诺及保证:
  - (i) 其将促使合资格境内机构投资受约束于、给予、作出及履行因本协议而产生、根据本协议或与本协议有关的所有投资者义务、承诺、声明、保证、弥偿及责任(包括声明及保证合资格境内机构投资者(a)并非美国

人士; (b) 位于美国境外; 且(c) 按照 S 规例在境外交易中购买相关股份 ("投资者义务")); 及

- (ii) 将促使及无条件及不可撤回地向本公司、联席保荐人及整体协调人担保 合资格境内机构投资者妥善及准时履行及遵守所有投资者义务。
- 6.2 投资者向本公司、联席保荐人及整体协调人进一步承认、陈述、保证及承诺:
  - (a) 其根据其成立地的法律正式成立、有效存续,未有针对其破产、清算或清盘提出的任何申请、发布的任何命令、或通过的任何有效决议;
  - (b) 其合资格收取及使用本协议项下的资料(包括(其中包括)本协议、招股章程草案及初步发售通函草案),而不会违反所有适用于投资者的法律或需要取得投资者所在司法管辖区的任何注册或许可;
  - (c) 其具有合法权利和权力拥有、使用、租赁和经营其资产并以目前的方式开展业务:
  - (d) 其具有全面的权力、权限及能力,并已采取了签署和交付本协议,达成并实施本协议中预期的交易以及履行其在本协议下义务所需的所有行动(包括从任何政府和监管机构或第三方获得所有必要的同意、批准和授权):
  - (e) 本协议已由投资者正式授权、签署及交付,构成对投资者的法定、有效及具有 约束力的义务,并可根据本协议条款对投资者强制执行;
  - (f) 其已经采取且将在本协议期限内采取一切必要的步骤,以履行其在本协议项下的义务,使本协议和本协议中预期的交易生效,并遵守所有相关法律;
  - (g) 投资者已经获得任何相关法律项下适用于投资者,且投资者为了认购本协议项下投资者股份需要获得的所有同意、批准、授权、许可和登记("**批准**"),而该等批准保持全面有效且并未失效、被撤销、撤回或搁置,且该等批准无需满足任何尚未满足或得到履行的前提条件。截至本协议之日,所有批准尚未被撤回,投资者也不知悉任何可能导致批准无效、撤回或作废的事实或情况。投资者进一步同意并承诺在批准因任何原因不再完全有效、失效、被撤销、撤回或搁置时及时书面通知本公司、联席保荐人及整体协调人;
  - (h) 投资者签署和交付本协议、投资者履行本协议以及投资者股份的认购或收购(视情况而定)不会违反或导致投资者违反: (i)投资者的组织大纲和章程或其他组建或组织章程文件,或(ii)投资者就本协议预期交易需遵守的,或就投资者认购或收购(视情况而定)投资者股份可能适用于投资者的任何司法管辖区的法律,或(iii)对投资者具有约束力的任何协议或其他文书,或(iv)对投资者具有管辖权的任何政府机关的任何判决、命令或判令;
  - (i) 其已经遵守并将遵守与认购投资者股份有关的所有司法管辖区的所有适用法律,包括在适用的监管部门或机关或证券交易所("**监管机构**")规定的时间内,直接或通过本公司、联席保荐人及/或整体协调人间接地向联交所、证监会、中国证监会及其他政府、公共、货币或监管部门或机关或证券交易所提供或促成

提供并同意披露该等适用法律要求或监管机构不时要求的信息(包括但不限于(i)投资者及其最终实益所有人及/或最终负责对收购发出与认购投资者股份有关的指示的人员的身份信息包括但不限于其各自的名称及注册地));(ii)本协议项下拟进行的交易(包括但不限于认购投资者股份的详细信息、投资者股份的数量、总投资额及本协议下的锁定限制);(iii)涉及投资者股份的任何换股安排或其他金融或投资产品及其详细信息(包括但不限于认购人及其最终受益所有人的身份信息以及此类换股安排或其他金融或投资产品的提供者);及/或(iv)投资者或其受益所有人及其联系人与公司及其任何股东之间的任何关联关系)("投资者相关信息"),并在任何监管机构规定的时间内提供。投资者进一步授权本公司、联席保荐人、整体协调人及其各自的联属人士、董事、高级管理人员、监事、雇员、顾问及代表向该等监管机构披露任何投资者相关信息,及/或上市规则或适用法律要求的任何公开文件或其他公告或文件中披露的信息;

- (j) 投资者在财务及业务事宜方面知识渊博且经验丰富,因此,(i)其有能力评估对投资者股份进行潜在投资的利弊及风险;(ii)其有能力承担相关投资的经济风险,包括全部损失于投资者股份中的投资;(iii)其已获得其认为对是否投资投资者股份的决策属必要或适当的所有信息;并且(iv)其具备对处于类似发展阶段的公司证券作出投资交易的丰富经验;其日常业务为买卖股份或债权证,或其为专业投资者,一经签订本协议,其不是任何联席保荐人、整体协调人、资本市场中介人或包销商就其项下预期交易的客户;
- (k) 其自身作为主事人,为其自身投资目的认购投资者股份,无意分配其根据本协议认购的任何投资者股份,且投资者无权提名任何人士担任本公司的董事、高级管理人员或监事:
- (I) 投资者是在美国境外按照 S 规例中定义的"境外交易"认购投资者股份,且其并 非美国人士:
- (m) 投资者在交易中认购投资者股份豁免或无需遵守证券法的登记要求;
- (n) 投资者及其实益拥有人及/或联系人: (i)为独立于本公司的第三方; (ii)不属于本公司的关连人士(定义见上市规则)或其联系人,且投资者对投资者股份的认购不会使投资者及其实益拥有人成为本公司的关连人士(定义见上市规则),即便投资者与可能将签订(或已经签订)本协议中提及的任何其他协议的任何其他一方或多方已建立了任何关系,且在本协议结束后应立即独立于与本公司控制权有关的任何关连人士,且不得与该等关连人士一致行动(定义见证监会颁布的《公司收购、合并及股份回购守则》); (iii)具有履行本协议项下所有义务的财务能力; (iv)不由(a)本公司任何核心关连人士(定义见上市规则)或(b)本公司、本公司或其任何附属公司的任何董事、监事、最高行政人员、最大股东、主要股东或现有股东或上述任何人士的紧密联系人(定义见上市规则)予以直接或间接提供资金、资助或支持,且不习惯于接受并且未曾接受任何此类人士对本公司证券进行购买、处置、投票或任何其他处置的指示;及(v)除非以书面形式向公司、联席保荐人和整体协调人披露,否则与公司或其任何股东没有关联关系;

- (o) 投资者将使用本身的资金认购投资者股份。投资者并无取得且无意取得贷款或 任何形式的融资,以履行其于本协议项下的付款义务;
- (p) 投资者、其实益拥有人及/或联系人均不是任何联席保荐人、整体协调人、账簿管理人、牵头经办人、资本市场中介人、全球发售包销商、牵头经纪商或任何分销商的"关连客户"。"关连客户"、"牵头经纪商"及"分销商"应具有上市规则附录 F1(股本证券的配售指引)赋予其的涵义;
- (q) 根据全权管理投资组合协议,投资者的账户并非由相关交易所参与者(定义见上市规则)管理。"**全权管理投资组合**"应具有上市规则附录 F1(股本证券的配售指引)赋予其的涵义:
- (r) 投资者、实益拥有人或其各自的联系人均不是本公司的董事(包括前 12 个月内作为董事)、监事或现任股东,或任何前述人士的联系人或代名人:
- (s) 除先前已书面通知联席保荐人及整体协调人外,投资者或其实益拥有人均不属于(a)联交所的 FINI 承配人名单模板所载或按 FINI 界面或上市规则要求须就承配人披露的任何承配人类别(「基石投资者」除外);或(b)按上市规则(包括但不限于上市规则第 12.08A 条)规定须在本公司配发结果公告中识别的任何承配人组别;
- (t) 投资者未与任何"分销商"(定义见 S 规例)就 H 股的分销曾经或将要订立任何 合同安排,但与其联属人士或者经本公司事先书面同意除外;
- (u) 认购投资者股份将遵守上市规则附录 F1 (股本证券的配售指引)以及上市指南 第 4.15 章的适用段落;
- (v) 投资者及其紧密联系人(定义见上市规则)于本公司已发行股本总额中的(直接或间接)总持股量不得导致公众人士持有的本公司证券总数(具有上市规则项下的涵义)低于上市规则第 8.08 条所要求的百分比或联交所可能批准的该等其他百分比:
- (w) 投资者、其实益拥有人及/或联系人认购本协议项下的投资者股份未使用本公司任何关连人士、任一联席保荐人、整体协调人或者全球发售的任一包销商的任何(直接或间接)融资;投资者及其各联系人(如有)独立于已经或将要参与全球发售的其他投资者及其任何联系人,且与该等其他投资者及联系人无关联:
- (x) 投资者或其联属公司、董事、高级管理人员、雇员或代理人与本公司、本公司 最大股东、本集团任何成员公司或其各自的联属公司、董事、高级管理人员、 监事、雇员或代理人之间,未曾亦将不会订立或作出任何与上市规则(包括上 市指南第 4.15 章适用段落所载的规定)不一致的协议或安排(包括任何附函);
- (y) 除按照本协议的规定外,投资者未与任何政府机关或任何第三方达成任何与投资者股份有关的安排、协议或承诺;

- (z) 除先前以书面形式向公司、联席保荐人及整体协调人披露的情况外,投资者、 其受益所有人及/或联系人并未签订也不会签订任何涉及投资者股份的换股安排 或其他金融或投资产品;及
- (aa) 投资者及其任何控股股东、联系人及实益所有人概无通过询价圈购申请或下单购买公司全球发售下的任何 H 股(根据本协议者除外);若投资者或其任何控股股东、联系人及实益所有人根据本协议以外的途径通过簿记流程申请或者认购全球发售下的任何 H 股,投资者将立即通知本公司、联席保荐人和整体协调人。
- 6.3 投资者向本公司、联席保荐人及整体协调人陈述并保证, 附表二所载的与其自身及其 担任成员的公司集团相关的说明以及应监管机构及/或本公司、联席保荐人、整体协调 人及其各自联属人士要求及/或向其提供的所有投资者相关信息均属真实、完整、准确 且不具有误导性。在不损害第 6.1(b)条规定的原则下,投资者不可撤销地同意,公开文 件、营销和路演材料及/或本公司、联席保荐人及/或整体协调人或其代表可能发布 的与全球发售有关的其他公告或展示文件中可提及并加入其名称以及本协议的全部或 部分描述(包括附表二所载的描述),前提是在本公司、联席保荐人及整体协调人自 行认为需要的范围内。投资者承诺,尽快提供有关其自身、其所有权(包括最终实益 所有权)及/或有关本公司、联席保荐人及/或整体协调人为确保其遵守适用法律及 / 或公司或证券登记及 / 或相关监管机构(包括但不限于联交所、证监会及中国证监 会)而合理要求事项的其他信息及/或支持文件。投资者在此同意,在审阅了将被纳 入不时提供给投资者的公开文件初稿以及涉及全球发售的其他营销材料中的与其自身 或其所属公司集团相关的说明,并进行投资者可能合理要求的修订(如有)之后,投 资者应视为作出了保证,即,与其自身或其所属的公司集团相关的说明在所有方面均 属真实、准确、完整且不具有误导性或欺骗性。
- 6.4 投资者了解,第6.1 条及第 6.2 条中的陈述、保证、承诺、承认和确认是香港法律及美国证券法等法律法规所要求的。投资者确认,本公司、联席保荐人、整体协调人、包销商及其各自的附属公司、代理人、联属人士、顾问及其他人士将依赖本协议中所载的投资者保证、承诺、陈述、承认和确认的真实性、完整性及准确性,并且投资者同意如果本协议中的任何保证、承诺、陈述、承认或确认的任何方面不再真实、准确和完整或具有误导性或欺骗性,将立即书面通知本公司、联席保荐人及整体协调人。
- 6.5 投资者同意并承诺,对于向本公司、联席保荐人、整体协调人及全球发售的包销商(前述每一方代表其自身或以信托方式代表其各自的联属人士)、证券法中定义的控制其的任何人士、及其各自的高级管理人员、董事、监事、雇员、员工、联系人、合伙人、代理人和代表(统称为"受偿方"),就认购投资者股份、投资者股份或本协议以任何方式提起或确立的任何及一切损失、费用、支出、索赔、诉讼、责任、法律程序或损害赔偿,包括投资者或其高级管理人员、董事、雇员、员工、联属人士、代理人、代表、联系人或合伙人的或其造成的违反或指称违反本协议的行为或本协议项下的任何作为或不作为或声称的作为或不作为,以及任何受偿方就以前述事项为理由、因前述事项引起或有关的任何该等索赔、诉讼或法律程序,或因质疑或抗辩任何该等索赔、诉讼或法律程序而可能蒙受或发生的任何及一切费用、收费、损失或支出,将在税后基础上按要求向该等受偿方作出完全及有效的弥偿并使其免受损害。

- 6.6 投资者在第6.1条、第 6.2条、第 6.3条、第 6.4条及第 6.5条(视情况而定)中作出的每一项承认、确认、陈述、保证及承诺应理解为单独的承认、确认、陈述、保证或承诺,并应视为在上市日期及递延交付日期(如适用)重复作出。
- 6.7 本公司陈述、保证并承诺:
  - (a) 其依据中华人民共和国的法律依法成立并有效存续;
  - (b) 其具有全面的权力、权限及能力,并已采取达成和履行其在本协议下的义务所需的所有行动,且本协议一经签署,将构成其合法、有效且具有约束力的义务;
  - (c) 在已付款并且遵守第5.1条规定的禁售期的前提下,投资者股份将并且在根据第4.4条交付给投资者时已缴清股款,可自由转让且不附带所有期权、留置、押记、抵押、质押、权利主张、股权、产权负担及其他第三方权利,并应与届时在联交所发行并上市的 H 股享有同等地位:
  - (d) 本公司、本公司最大股东、本集团任何成员公司及其各自的联属人士、董事、高级管理人员、监事、雇员及代理人均未与任何投资者或其联属人士、董事、监事、高级管理人员、雇员、代理人或代表达成任何与上市规则(包括上市指南适用段落所载的规定)不符的协议或安排,包括任何附函;及
  - (e) 除本协议规定的以外,本公司、或本集团任何成员公司及其各自的任何联属人士、董事、高级管理人员、监事、雇员、代理人或代表未与任何政府机关或任何第三方就任何投资者股份达成任何安排、协议或承诺。
- 6.8 本公司承认、确认并同意,投资者将依赖国际发售通函所载的信息,且就国际发售通 函而言,投资者与购买国际发售中的 H 股的其他投资者具有相同权利。

### 7 终止

- 7.1 本协议可在以下情况下终止:
  - (a) 根据第 3.2 条、第 4.6 条或第 4.8 条终止;
  - (b) 如果在国际发售的交割当日或如适用,递延交付日期或之前投资者方面严重违 反本协议(或根据第5.2条转让投资者股份的投资者全资附属公司的情形)(包 括投资者严重违反本协议项下的任何陈述、保证、承诺、承认及确认),则(i) 本公司或(ii)联席保荐人和整体协调人(共同行事)中的每一方可自行终止本协 议(即便有任何与本协议相反的规定);或
  - (c) 投资者、本公司、联席保荐人及整体协调人书面同意后终止本协议。
- 7.2 在不损害第 7.3 条规定的原则下,如果根据第 7.1 条终止本协议,本公司、联席保荐人及整体协调人无须继续履行其在本协议项下的各自义务 (第 8.1 条项下的保密义务除外),投资者、本公司、联席保荐人及整体协调人在本协议项下的权利和责任 (下文第11 条项下的权利除外)应终止,并且投资者、本公司、联席保荐人及整体协调人均无权向投资者、本公司、联席保荐人或整体协调人中的任何其他方 (视情况而定)提

出任何索赔,但不得损害投资者、本公司、联席保荐人或整体协调人在该等终止之时或之前就本协议条款对投资者、本公司、联席保荐人或整体协调人中的任何其他方(视情况而定)已产生的权利或责任。

7.3 即使本协议终止,第 6.5 条及投资者在本协议中作出的弥偿保证,以及第 11 及 12 条在任何情况下应继续有效。

# 8 公布和保密

- 8.1 除非本协议和投资者签订的保密协议中另有规定,否则未经其他各方的事先书面同意,任何一方不得披露任何有关本协议或本协议预期交易或涉及本公司、联席保荐人、整体协调人、投资者的任何其他安排的信息。尽管有前述规定,任何一方可在以下情况下披露本协议:
  - (a) 向联交所、证监会、中国证监会及/或本公司、联席保荐人及/或整体协调人受制的其他监管机构披露,且将由本公司或其代表刊发的公开文件、营销和路演材料以及本公司、整体协调人及/或将由联席保荐人或其代表刊发的与全球发售有关的其他公告或展示文件中可对投资者的背景以及本公司和投资者之间的关系作出说明:
  - (b) 向任何联席保荐人和整体协调人以及向各方、联席保荐人和整体协调人的法律和财务顾问、审计师、及其他顾问、联属人士、联系人、董事、高级管理人员、监事和相关雇员、代表和代理人披露,但前提是披露方应: (i)促成该方的每一该等法律、财务及其他顾问、联属人士、联系人、董事、高级管理人员、监事和相关雇员、代表和代理人知晓并遵守本协议中列明的所有保密义务,及(ii)仍对该方的该等法律、财务及其他顾问、联属人士、联系人、董事、高级管理人员、监事和相关雇员、代表和代理人违反该等保密义务的行为负责: 及
  - (c) 任何一方根据任何适用法律或对该方具有管辖权的任何政府机关或机构(包括 联交所、证监会及中国证监会)或证券交易所规则的要求(包括根据《公司 (清盘及杂项条文)条例》和上市规则将本协议作为重大合约提交给香港公司 注册处办理登记并向公众展示),或具有管辖权的任何政府机关的任何有约束 力的判决、命令或要求予以披露。
- 8.2 投资者不得提及或披露任何有关本协议或本协议任何附属事项的信息,除非投资者已就该等披露的原则、形式及内容提前征询了本公司、联席保荐人及整体协调人的意见, 并获得彼等的事先书面同意。
- 8.3 本公司应尽其合理努力,在任何公开文件获刊发前提供公开文件中涉及本协议、本公司与投资者的关系以及投资者总体背景资料的任何声明,以供投资者审核。投资者应与本公司、联席保荐人及整体协调人合作,以确保此等公开文件中提及的内容真实、完整、准确、不具误导性或欺骗性且公开文件中没有遗漏重大信息,并应立即向本公司、联席保荐人及整体协调人及其各自的法律顾问提供任何意见和证明文件。
- 8.4 投资者立即承诺就编制第8.1 条提及的任何需作出的披露提供一切合理所需的协助(包括提供有关该方、其背景资料、其与本公司的关系、其所有权(包括最终实益所有

权)、及/或本公司、联席保荐人或整体协调人为了以下目的可能合理要求的事项的进一步信息及/或支持文件): (i)在本协议之日后更新公开文件中对投资者的描述并核实该等描述,及(ii)使本公司、联席保荐人及/或整体协调人遵守适用的公司或证券登记要求及/或主管监管机构(包括联交所、证监会及中国证监会)的要求。

# 9 通知

9.1 本协议下传达的所有通知应使用英文或中文书写,且应以第 9.2 条要求的形式发送至以下地址:

<u>各方</u>	通讯方式	地址
本公司	电邮: ChenJ14@catl.com 收件人:	中国福建省宁德市蕉 城区漳湾镇新港路 2 号
	陈津	
投资者	电邮: zltzb@lykcjt.com 收件人:	中国(河南)自由贸易 试验区洛阳片区高新 区河洛路 202 号天元 自贸港 11 号楼 10 楼
	项目团队	
CICC	<i>电邮</i> :  IB_Project_bright8@cicc.com.cn <i>收件人</i> :  Bright 8 项目团队	香港中环港景街 1号 国际金融中心一期 29 楼
CSCI	电邮: Project.Bright8@csci.hk Project.Bright8.ECM@csci.hk <i>收件人:</i> Bright 8 项目团队	香港中环康乐广场 8 号交易广场二期 18 楼
JPM FE	电邮: PROJECTBRIGHT8_WG@jpmorgan.com	香港中环干诺道中 8 号遮打大厦 28 楼

	PROJECTBRIGHT8_ECM@jpmorgan.com	
	收件人:	
	ECM/ECM Syndicate Desk (Bright 8 项目团队)	
JPM APAC	电邮:	香港中环干诺道中 8 号遮打大厦 28 楼
	PROJECTBRIGHT8_WG@jpmorgan.com	\$.C(\) () \( \) [X
	PROJECTBRIGHT8_ECM@jpmorgan.com	
	收件人:	
	ECM/ECM Syndicate Desk (Bright 8 项目团队)	
BOFA	电邮:	香港中环皇后大道中
	dg.project_bright_8@bofa.com	2号长江集团中心 55 楼
	收件人:	
	Bright 8 项目团队	
GS	电邮:	香港中环皇后大道中 2号长江集团中心68
	gs-bright8-core@gs.com	楼
	gs-bright8-ECM@gs.com	
	收件人:	
	Bright 8 项目团队	
MS	电邮:	香港西九龙柯士甸道
	pj_bright8_all@morganstanley.com	西 1 号环球贸易广场 46 楼
	收件人:	
	Bright 8 项目交易团队	
UBS	电邮:	香港中环金融街 8号
	ol-gb+-project-bright-8@ubs.com	国际金融中心二期 52 楼
	收件人:	

Bright 8 项目(全球银行)	

9.2 本协议项下交付的任何通知应以专人交付或预付邮资的邮寄方式送达。通知如由专人交付,则在送达之时视作收妥;如以电子邮件发出,则在发出之时视作收妥(以发件方发送电子邮件的设备上记录的时间为准,无论该电子邮件是否被确认收悉,除非发件方最终得知有关电子邮件未能成功交付);及如以预付邮资的邮件寄出(若无证据表明此前已收妥),则在寄出后满 48 小时(或满 6 日,如为航空邮件)视作收妥。如通知于非营业日获收,则视作在下一营业日收妥。

# 10 一般规定

- 10.1 每一方确认并陈述,本协议已获其正式授权,并由其妥为签署并交付;本协议构成各方合法、有效、具有约束力的义务,并可依据本协议条款对其强制执行。除本公司为进行全球发售而可能要求但未取得的同意、批准和授权外,该方在履行其在本协议下的义务时,无需获得任何公司、股东或其他方的同意、批准或授权,且各方进一步确认其能够履行本协议下规定的义务。
- 10.2 本协议中规定的各联席保荐人及整体协调人的义务是个别的(而非共同的或共同及个别的)。任何联席保荐人或整体协调人都不对任何其他联席保荐人或整体协调人未能履行其在本协议项下各自的义务承担责任,任何此类未履行行为均不得影响任何其他联席保荐人或整体协调人行使本协议条款的权利。尽管有前述规定,各联席保荐人及整体协调人均有权在适用法律允许的范围内单独或与其他联席保荐人或整体协调人共同行使其在本协议项下的任何或全部权利。
- 10.3 就本协议而言,本公司及整体协调人善意作出的有关投资者股份数目及发售价的计算和认定以及投资者根据第 4.2 条需要支付的金额应具有决定性及约束力,但有明显错误者除外。
- 10.4 投资者、本公司及 CICC 应就为本协议之目的或针对本协议所要求或可能要求的致第三方的任何通知或第三方的同意及 / 或批准相互配合。
- 10.5 对本协议的任何修改或变更应按照第 10.11 条规定以书面形式作出并由全体各方或其代表签署后生效。
- 10.6 本协议仅以中文签署。
- 10.7 除非相关各方另行书面商定,否则各方应自行承担因本协议而产生的法律和专业人员 收费、费用及开支,但因本协议项下拟进行的任何交易产生的印花税应由相关转让方/卖方和相关受让方/买方平均承担。
- 10.8 时间对本协议至关重要,但本协议中提及的任何时间、日期或期限可由各方书面协商 一致并经联席保荐人及整体协调人书面同意后延期。
- 10.9 本协议的所有规定在能够得到履行或遵行的范围内应继续全面有效,而无论是否根据 第4条完成了交割,但涉及当时已履行的事项且按照本协议规定终止的规定除外。

- 10.10 除投资者签订的保密协议以外,本协议构成各方就投资者投资于本公司的完整协议和 谅解。本协议取代就本协议标的事项而先前达成的所有书面或口头承诺、担保、保证、 陈述、通讯、谅解及协议。
- 10.11 除本第 10.11 条另行列明的以外,非本协议一方的人士不享有根据《合约(第三者权利) 条例》执行本协议任何条款的权利,但这不影响除《合约(第三者权利)条例》以外 存在的或可享有的任何第三者权利或救济:
  - (a) 各联席保荐人及整体协调人可强制执行(i)第 2.2 条、第 3 条、第 4 条、第 5 条、第 6 条、第 7 条及第 8 条;及(ii)本协议任何其他赋予该等联席保荐人及/或整体协调人权益的条款(但应在如同其为本协议一方的相同范围内)。
  - (b) 除第 3.2 条另有规定的本协议应立即终止的情况,或根据第 4.6 条或第 4.8 条规定的任何联席保荐人、整体协调人及/或其各自的联属人士可终止本协议(两种情况下均无需获得所有联席保荐人及整体协调人的书面同意)的情况外,未经所有联席保荐人及整体协调人的书面同意,不得终止或取消本协议,亦不得修订、修改或放弃任何条款。
  - (c) 受偿方可强制执行并依赖第6.5条(但应在如同其为本协议一方的相同范围内)。 在未获得除联席保荐人及整体协调人之外的受偿方同意的情况下可终止或取消 本协议,并可修订、修改或放弃任何条款。
- 10.12 联席保荐人及整体协调人均有权并特此获授权,将其所有或任何的相关权利、职责、权力和酌情决定权以其认为合适的方式和条款授予其任何一名或多名联属人士(可通过或不通过正式手续,且无需就任何此等授予事先通知本公司或投资者)。在进行任何该等授予后,该等联席保荐人或整体协调人仍应,个别地而非共同地,亦不是个别及共同地对根据本分条被授予相关权利、职责、权力及/或酌情决定权的任何联属人士的一切作为和不作为负责。
- 10.13 一方延迟或未(全部或部分)行使或强制执行本协议或法律规定的任何权利不得视为 免除或放弃或以任何方式限制该方进一步行使或强制执行该等权利或任何其他权利的 能力。对任何该等权利或救济的单次或部分行使不得排除对该等权利的任何其他行使 或进一步行使,或对任何其他权利或救济的行使。本协议中规定的权利、权力和救济 可以累积,且不排除任何权利、权力和救济(无论是法律规定的权利或其他权利)。 放弃追究违反本协议任何规定的任何行为均无效也不得以默示的形式放弃,除非以书 面形式放弃并由放弃的一方书面签署。
- 10.14 如果任何时候本协议的任何规定根据任何司法管辖区的法律在任何方面属于或变得非法、无效或不可强制执行,不得影响或损害:
  - (a) 本协议任何其他规定在该司法管辖区的合法性、有效性或强制执行性;或
  - (b) 本协议任何其他规定在任何其他司法管辖区法律项下的合法性、有效性或强制 执行性。

- 10.15 本协议应对各方及其各自的继承人、执行人、管理人、继任者和许可受让人具有约束力,且专门有利于各方及其各自的继承人、执行人、管理人、承继人和许可受让人的利益,任何其他人士均不应基于或由于本协议而取得或享有任何权利。除了内部重组或重整目的外,任何一方不得出让或转让本协议的利益或本协议项下的益处、利益或权利的全部或任何部分。本协议项下的义务不得转让。
- 10.16 如果投资者在上市日期或递延交付日期(如适用)当日或之前违反其保证,在不影响就其他各方因此所蒙受全部损失和损害而向投资者索赔的所有权利的前提下,即便有与本协议相反的任何规定,本公司及联席保荐人和整体协调人有权解除本协议,且各方在本协议下的所有义务应立即终止。
- 10.17 每一方向其他各方承诺,其应签署、履行并促使签署、履行为使本协议规定生效所需的进一步文件和行为。

## 10.18 承认美国特别处置机制:

- (a) 如任何身为适用实体的订约方受制于美国特别处置机制下的某项法律程序,则 该订约方对本协议及其项下任何利益及义务的转让将具有效力,如同在本协议 及其项下任何利益及义务受美国或美国某州法律管辖的情况下,有关转让根据 美国特别处置机制具有效力一样。
- (b) 如任何身为适用实体的订约方或该订约方的某位金融控股公司法案联属人士受制于美国特别处置机制下的某项法律程序,则本协议下可对该订约方行使的默认权利获允许行使,但其限度不得大于在本协议受美国或美国某州法律管辖的情况下,有关默认权利根据美国特别处置机制可予行使的限度。
- (c) 如本协议所用,
  - (i) "金融控股公司法案联属人士"具有《美国法典》第 12 章第 1841(k)条赋 子"联属人士"一词的涵义,并应据此诠释;
  - (ii) "适用实体"指下列任何一项:
    - (A) 《美国联邦法规汇编》第 12 章第 252.82(b)条所定义的"**适用实体**",并应据此诠释;
    - (B) 《美国联邦法规汇编》第 12 章第 47.3(b)条所定义的"**适用银行**", 并应据此诠释;或
    - (C) 《美国联邦法规汇编》第 12 章第 382.2(b)条所定义的"**适用 FSI**", 并应据此诠释;
  - (iii) "默认权利"具有《美国联邦法规汇编》第 12 章第 252.81、47.2 或 382.1 条(视何者适用而定)所赋予的涵义并应据此诠释:及

(iv) "美国特别处置机制"指(i)《联邦存款保险法案》及据其颁布的法规及(ii) 《多德-弗兰克华尔街改革及消费者保护法案》第二卷及据其颁布的法规。

#### 11 管辖法律及司法权区

- 11.1 本协议及各方之间的关系应受香港法律管辖,并据以解释。
- 11.2 因本协议或其违约、终止或无效引起或与之有关的任何纠纷、争端或权利主张应根据提交仲裁申请时之日生效的香港国际仲裁中心机构仲裁规则以仲裁方式解决。仲裁地点应为香港而仲裁程序的管辖法律为香港法律。仲裁庭应由三名仲裁员组成,仲裁程序应使用英语。仲裁庭的决定和裁决是终局的,对各方均具有约束力并可在任何具有管辖权的法院强制执行。各方不可撤销且无条件地放弃向任何司法机关进行任何形式的上诉、复核或申索的任何及一切权利,只要该等豁免可有效作出即可。尽管有上述规定,在任命仲裁庭之前,各方有权向具有管辖权的法院寻求临时禁令救济或其他临时救济。在不损害国家法院管辖范围内可能提供的临时救济的情况下,仲裁庭应有充分的权限授予临时救济或命令各方请求法院修改或撤销由该等法院发出的任何临时或初步救济,并针对任何一方未能尊重仲裁庭的命令而裁决支付赔偿金。

#### 12 豁免权

12.1 如果在任何司法管辖区的任何法律程序(包括仲裁程序)中,投资者为其自身或其资产、财产或收入拥有或主张获得以下任何豁免(以主权豁免或君主地位豁免或其他理由):任何法律行动、诉讼、程序或其他法律流程(包括仲裁程序),抵消或反索赔,任何法院的司法管辖,法律文书的送达,任何判决、决定、认定、命令或裁决(包括任何仲裁裁决)执行时或辅助执行的扣押,为了给予任何救济或强制执行任何判决、决定、认定、命令或裁决(包括任何仲裁裁决)的其他法律行动、诉讼或程序,或在任何该等程序中有属于其自身或其资产、财产或收入的情形(无论是否提出权利主张),投资者在此不可撤销且无条件地放弃并同意在任何该等程序中不申请或主张任何该等豁免。

#### 13 副本

13.1 本协议可通过手签或电子方式签署任何数量的副本,每一方各有一份单独副本。每份 副本均为原件,但所有副本应共同构成一份完整的协议。以电子邮件附件(PDF)或 传真形式交付签字后的本协议签字页副本应视为有效的交付形式。

本协定于文首列明的日期由下列各方正式授权签署,以昭信守。

为且代表 宁德时代新能源科技股份有限公司

姓名: 蒋理

职务:副总经理兼董事会秘书





姓名: 张涛职位: 董事长、法定代表人

为及代表:

中国国际金融香港证券有限公司

签署:

姓名:丁辰

职位: 执行董事

# 附表一 投资者股份

#### 投资者股份数目

投资者股份数目须等于: (1) 相当于 50,000,000 美元的港元(按照招股章程所披露的港元兑美元汇率计算(不含投资者就投资者股份所需支付的经纪佣金及征费))除以 (2) 发售价,向下取整至最接近 100 股 H 股的整数每手买卖单位。

根据上市规则第 18 项应用指引第 4.2 段、上市指南第 4.14 章及联交所授出的豁免(如有),倘若香港公开发售出现超额认购,将由投资者根据本协议认购的投资者股份数目可能受国际发售与香港公开发售之间的发售 H 股重新分配所影响。倘若香港公开发售的 H 股总需求量属于本公司的最终招股章程"全球发售的架构 - 香港公开发售 – 重新分配"一节所载的情况,投资者股份数目可能按比例进行调整。

此外,联席保荐人、整体协调人及本公司可全权酌情调整投资者股份数目,以遵守上市规则的相关规定,包括但不限于上市规则第 8.08 条的公众持股量规定及上市规则附录 F1 所载的配售指引。

# 附表二 投资者详情

# 投资者

注册成立地: 中国河南洛阳

91410300326745301N 注册证书编号:

商业登记号码: 91410300326745301N

法人机构识别编码: 91410300326745301N

中国(河南)自由贸易试验区洛阳片区高新区河洛 营业地址及电话及联系人:

路 202 号天元自贸港 11 号楼 10 楼

一般项目:以自有资金从事投资活动;自有资金投 资的资产管理服务:企业管理咨询:财务咨询:信息 主要业务: 咨询服务(不含许可类信息咨询服务);非居住房地 产租赁(除依法须经批准的项目外,凭营业执照依

法自主开展经营活动)

最终控股股东: 洛阳市人民政府国有资产监督管理委员会

最终控股股东的注册地: 河南省洛阳市洛龙区开元大道市政府大楼 15楼

统一社会信用代码 11410300764876897H

最终控股股东的商业登记号码及法人机

构识别编码:

最终控股股东的主要业务:

1、根据市政府授权,依照《中华人民共和国公 司法》、《中华人民共和国企业国有资产法》、

《企业国有资产监督管理暂行条例》等法律和行

政法规履行出资人职责,监管市出资企业的国有 资产,加强国有资产管理工作。2贯彻执行国 家、省关于国有资产监督管理的法律、法规和政 策: 起草国有资产监督管理的地方性法规、行政 规章草案,并监督检查其贯彻实施情况;依法对 各县(市、区)国有资产管理工作进行指导和监 督。 3、承担监督所有监管企业固有资产保值增 值责任。建立和完善国有资产保值增值指标体 系,制订考核标准,通过统计、稽核等方式对国 有资产的保值增值情况进行监督:负责所有监管 企业工资分配管理工作,制定所监管企业负责人 收入分配政策并组织实施。 4、指导推进国有企 业改革与重组。推进国有企业现代企业制度建 设,完善公司法人治理结构,推动国有经济布局

和结构的战略性调整。 5、通过法定程序对所监

管企业负责人进行任免、考核,并根据经营业绩 对其讲行奖惩, 建立符合社会主义市场经济体制 和现代企业制度要求的选人、用人机制, 完善经 营者激励和约束制度。 6、按照有关规定和出资 人职责, 代表市人民政府向市出资企业中的国有 独资企业、国有独资公司派出监事会,审查向国 有控、参股公司派出监事人选的任职资格;负责 洛阳市国有企业监事会的日常管理工作。 7、负 责组织所监管企业上交国有资本收益,参与制定 国有资本经营预算有关管理制度和办法,按照有 关规定负责国有资本经营预决算编制和执行等工 作。 8、按照出资人职责,负责督促检查所监管 企业贯彻落实安全生产有关法律、法规和方针政 策、标准等工作。 9、负责本部门,本系统突发 公共事件的应急管理工作, 贯彻落实突发公共事 件应急预案, 预防和处置本部门、本系统的突发 公共事件。10、承办市委、市政府交办的其它事 项。

股东及持有之权益:

相关投资者类别(联交所的 FINI 承配人名 单模板所载或按 FINI 界面或上市规则要 求须就承配人披露的任何承配人类别):

将纳入招股章程中的有关投资者的描述:

94.76%

基石投资者

Luoyang Science Technology Innvate Group, Ltd ("LUOYANG Sci-Tech Inv.") is a subsidiary Industrial established by Luoyang Holding Group Co., Ltd. ("Luoyang **Industrial** Group"), part of implementing Luoyang as City's innovation-driven strategy. LUOYANG Sci-Tech Inv. has a registered capital of RMB2 billion, and its main activities include investment and asset management services, among others. LUOYANG Sci-Tech Inv. is a wholly-owned subsidiary of Luoyang Guohong Investment Holding Group Co., Ltd. ("Luoyang Guohong Group"). Luoyang Guohong Group is held by Luoyang Industrial Group as to 94.76% and by the Henan Provincial Department of Finance as to 5.24%. Luoyang Industrial Group is wholly owned by the State-owned Assets Supervision and Administration Commission of the Luoyang Municipal People's Government.

# 基石投资协议

2025年5月8日

宁德时代新能源科技股份有限公司

与

中邮理财有限责任公司

与

中国国际金融香港证券有限公司

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**本协议**(本"协议")于2025年5月8日订立

#### 订约方为:

- (1) **宁德时代新能源科技股份有限公司**,一家于二零一一年十二月十六日于中国注册成立的股份有限公司,其注册办事处地址位于中国福建省宁德市蕉城区漳湾镇新港路 2 号 ("本公司"):
- (2) **中邮理财有限责任公司**,一家于中国注册成立的公司,其注册办事处地址位于中国北京市西城区金融大街 6 号楼 2 层 201、3 层 301、4 层 401、5 层 501、6 层 601 ("**投资者**");及
- (3) 中国国际金融香港证券有限公司,位于香港中环港景街 1 号国际金融中心一期 29 楼 ("CICC")。

# 鉴于:

- (A) 本公司已申请通过全球发售("**全球发售**") 使其 H 股(定义见下文) 在联交所(定义见下文)上市,全球发售的内容包括:
  - (i) 本公司通过公开发售以供香港公众认购股 H 股(可予重新分配及视乎发售量调整权(定义见下文)行使与否而定)("**香港公开发售**")及
  - (ii) 根据证券法(定义见下文)S规例(定义见下文)在美国境外向投资者(包括向香港的专业及机构投资者进行配售)有条件配售本公司发售的股H股(可予重新分配、视乎发售量调整权及超额配股权(定义见下文)行使与否而定)("**国际发售**")。
- (B) CICC,中信建投(国际)融资有限公司("CSCI"), J.P. MORGAN SECURITIES (FAR EAST) LIMITED ("JPM FE")及MERRILL LYNCH (ASIA PACIFIC) LIMITED ("BOFA")担任全球发售的联席保荐人("联席保荐人"), CICC, CSCI, J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED ("JPM APAC"), BOFA,高盛(亚洲)有限责任公司("GS"),摩根士丹利亚洲有限公司("MS")及UBS AG HONG KONG BRANCH ("UBS")<sup>1</sup>担任全球发售的整体协调人("整体协调人")。
- (C) 受限于及根据本协议列明的条款及条件,投资者希望认购作为国际发售一部分的投资者股份(定义见下文)。
- (D) 特此拟在各方就条款和条件达成一致意见的前提下,整体协调人和包销商(将在国际包销协议中列名)将与本公司就国际发售订立包销协议,以(其中包括)有条件地包销本协议项下的投资者将予认购的投资者股份。

特此约定如下:

<sup>&</sup>lt;sup>1</sup> UBS AG HONG KONG BRANCH 是在瑞士注册成立的有限责任公司。

## 1 定义和解释

- 1.1 本协议(包括其附表及背景陈述)中,下列各词语及表达除文义另有规定外,须具有以下涵义:
  - "**联属人士**"就特定个人或实体而言,除文义另有规定外,指直接或间接地通过一个或多个中介人控制该特定个人或实体,受上述特定个人或实体控制,或与之共同受控制的任何个人或实体。就本定义而言,"控制"(包括"控制"、"受控制"及"共同受控制")指直接或间接地拥有指示某人士的管理和政策,或者影响某人士的管理和政策方向的权力(无论是通过拥有投票权证券、合同或是其他方式):
  - "会财局"指会计及财务汇报局:
  - "总投资额"指发售价乘以投资者股份数目所得的金额;
  - "批准"具有第 6.2(g)条赋予该词的涵义;
  - "**联系人/紧密联系人**"须具有上市规则赋予该词的涵义,"**多位联系人/多位紧密联系人**"亦须据此解释;
  - "**经纪佣金**"指费用规则(按照上市规则定义)第 7(1)段的规定按总投资额的 1%计算的经纪佣金;
  - "**营业日**"指香港持牌银行一般向香港的公众开放作正常银行业务运作,及联交所在这些日期开放进行证券交易的任何日子(星期六、星期日和香港的公众假期除外):
  - "中央结算系统"指由香港中央结算有限公司设立及运作的中央结算及交收系统;
  - "交割"指依照本协议的条款及条件投资者股份认购的交割;
  - "**资本市场中介人**"指本公司就全球发售而委任的资本市场中介人,并具有证券及期货事务监察委员会持牌人或注册人操守准则赋予该词的涵义
  - "公司条例"指《公司条例》(香港法例第 622 章)(经不时修订、补充或以其他方式修改);
  - "公司(清盘及杂项条文)条例"指《公司(清盘及杂项条文)条例》(香港法例第 32 章)(经不时修订、补充或以其他方式修改);
  - "**关连人士** / **核心关连人士**"须具有上市规则赋予该词的涵义,"**多位关连人士** / **多位核心关连人士**"亦须据此解释;
  - "关联关系"须具有中国证监会备案规定赋予该词的涵义;
  - "**合约(第三者权利)条例**"指《合约(第三者权利)条例》(香港法例第 623 章)(经不时修订、补充或以其他方式修改):
  - "**控股股东**"除文义另有规定外,须具有上市规则赋予该词的涵义,"各**控股股东**"亦须

据此解释;

"中国证监会"指中国证券监督管理委员会;

"**中国证监会备案规定**"指中国证监会发布的《境内企业境外发行证券和上市管理试行办法》及其配套指引,包括其不时进行的修改、补充或其他修改;

"**递延交付日期**"指在香港公开发售及国际发售的包销协议("包销协议")已订立且已成为无条件及未终止的情况下,整体协调人应根据第 4.3 条通知投资者的较后日期;

"处置"指包括,就任何相关股份,直接或间接地:

- (i) 不论直接或间接地、有条件或无条件地发售、质押、押记、出售、抵押、出借、设置、转让、让与或以其他方式处置任何合法或实益权益(包括通过设置或任何协议来设置或者出售或授予或同意出售或授予任何期权或订约以购买、认购、出借或以其他方式转让或处置,或者任何认股权证或权利以购买、认购、出借或以其他方式转让或处置,或者购买或同意购买任何期权、订约、认股权证或权利以出售,或者设置任何产权负担或同意设置任何产权负担),或者无论直接或间接地并且无论有条件或无条件地就可转换为、可行使以获得或可兑换为该等相关股份或代表有权收取相关股份的任何其他证券中的任何合法或实益权益设置任何性质的任何第三方权利,或同意或订约作出上述行动;或
- (ii) 订立任何掉期或其他安排,以将该等相关股份的任何实益所有权或其任何权益, 或该等其他证券或其中任何权益拥有权的任何经济后果或事件全部或部分转让 予他人;或
- (iii) 订立直接或间接与上述(i)或(ii)所述任何交易具有相同经济效果的任何交易;或
- (iv) 同意、披露或订约,或公开宣布有意向订立上文(i)、(ii)和(iii)中所述的任何交易,在任一情况下无论上文(i)、(ii)和(iii)中所述任何交易是否以交付相关股份或可转换为、可行使以获得或可兑换为相关股份的该等其他证券来交收,无论以现金或其他方式;及"**予以处置**"亦须据此解释;

"FINI"具有上市规则项下赋予该词的涵义;

"**全球发售**"具有背景陈述(A)赋予该词的涵义;

"政府机关"指任何政府、政府间、监管或行政委员会、理事会、团体、部门、机关或机构或任何证券交易所、自律监管机构或其他非政府监管机关或任何法庭、司法机关、审裁处或仲裁机关,不论其属国家、中央、联邦、省、州、地区、市级、当地、国内、国外或超国家机关(包括但不限于联交所、证监会及中国证监会);

"本集团"指本公司及本公司所有附属公司,或如文义所指,就本公司成为其现时附属公司的控股公司之前的期间而言,由该等附属公司或其前身经营的业务(视情况而定);

"H 股"指本公司股本中每股面值人民币 1.00 元的普通股,将以港元认购及买卖,并已

- 申请在联交所上市及买卖;
- "港元"指香港法定货币;
- "香港"指中华人民共和国香港特别行政区:
- "香港公开发售"具有背景陈述(A)赋予该词的涵义:
- "受偿方"具有第 6.5 条赋予该词的涵义; 并且"受偿方"应视文意而定, 指其中任何一方;
- "国际发售"具有背景陈述(A)赋予该词的涵义:
- "**国际发售通函**"指本公司拟就国际发售向有意投资者(包括投资者)发出的最终发售通函:
- "投资者相关信息"具有第 6.2(i)条赋予该词的涵义;
- "**投资者股份**"指在国际发售中投资者根据由本公司和整体协调人确定的本协议条款和 条件将予认购的 H 股数目(如**附表一**所计算);
- "**法律**"指所有相关司法管辖区的任何政府机关(包括但不限于联交所、证监会及中国证监会)的所有法律、法令、立法、条例、措施、规则、法规、指引、指导、决定、意见、通知、通函、指令、要求、命令、判决、判令或裁定;
- "**征费**"指占总投资额的 0.0027%的证监会交易征费(或者于上市日期适用的交易征费),占总投资额的 0.00565%的联交所交易费(或者于上市日期适用的交易费)以及占总投资额的 0.00015%的会财局交易征费(或者于上市日期适用的交易征费);
- "上市日期"指 H 股首次干联交所上市的日期:
- "**上市指南**"指联交所发布的《新上市申请人指南》(经不时修订、补充或以其他方式修改);
- "**上市规则**"指香港联合交易所有限公司证券上市规则、上市决策、指引和其他要求(经不时修订、补充或以其他方式修改):
- "禁售期"具有第 5.1 条赋予该词的涵义:
- "**发售价**"指根据全球发售发行或出售股份的每股 H 股最终港元价格(不包括经纪佣金和征费);
- "超额配股权"具有国际发售通函赋予该词的涵义;
- "**发售量调整权**"指为满足额外市场需求,由本公司行使的一项选择权。根据该选择权,本公司可按发售价发行或配发额外的 H 股:
- "**各方**"指本协议中具名的各方(为免生疑问,包括联席保荐人及/或整体协调人(视上下文而定)),"一方"指其中任何一方(视文义而定);

- "**中国**"指中华人民共和国,就本协议而言,不包括香港、中华人民共和国澳门特别行政区及台湾:
- "初步发售通函"指预计将由本公司就国际发售向有意投资者(包括投资者)刊发的初步发售通函(经不时修订、补充或以其他方式修改);
- "专业投资者"指具有证券及期货条例附表一第一部赋予该词的涵义:
- "招股章程"指本公司将就香港公开发售发行的最终招股章程;
- "公开文件"指初步发售通函及国际发售的国际发售通函、及本公司将就香港公开发售在香港刊发的招股章程以及本公司可能就全球发售可能刊发的此类其他文件和公告(均经不时修订、补充或以其他方式修改);
- "**合资格境内机构投资者**"指广发证券资产管理(广东)有限公司,一家在中国获得中国证监会许可、可投资境外证券市场的合格境内机构投资者;
- "S规例"指证券法项下的 S规例;
- "监管机构"具有第 6.2(i)条赋予该词的涵义;
- "相关股份"指投资者或第 2.2 条项下的投资者的全资附属公司或合资格境内机构投资者依据本协议认购的投资者股份,以及依据任何供股、资本化发行或其他形式的资本重组从投资者股份中衍生出来的本公司任何股份或其他证券或权益(无论此类交易是否以现金或其他方式交收);
- "人民币"指人民币,中国的合法货币;
- "**证券法**"指美国 1933 年证券法(经不时修订、补充或以其他方式修改)及据此颁布的规则及规例;
- "证监会"指香港证券及期货事务监察委员会;
- "**证券及期货条例**"指《证券及期货条例》(香港法例第 571 章)(经不时修订、补充或以其他方式修改):
- "联交所"指香港联合交易所有限公司;
- "附属公司"具有公司条例所载的涵义;
- "美国"指美利坚合众国、其领地和属地、美国各州及哥伦比亚特区:
- "美元"指美国法定货币;
- "美国人士"具有 S 规例所载的涵义:及
- "包销商"指香港公开发售的香港包销商及国际发售的国际包销商。
- 1.2 本协议中除文义另有要求外:

- (a) 对某一"**条文**"、"**分条**"或"**附表**"的提述即是对本协议某一条文或分条或附表的提述;
- (b) 索引、条文和附表标题均为方便而插入,不得影响对本协议的诠释及解释;
- (c) 背景陈述及附表构成本协议不可分割的一部分,如同明确载于本协议正文一般 具有同样的效力及作用,对本协议的任何提述须包括对背景陈述及附表的提述;
- (d) 单数词包括复数词,反之亦然,并且表示一种性别的词语应包括另一种性别;
- (e) 对本协议或另一文书的提述包括本协议或另一文书的任何更改或替换版本;
- (f) 对法令、法定条文、法规或规则的提述包括对以下内容的提述:
  - (i) 该法令、法定条文、法规或规则经不时合并、修订、补充、修改、重新制定或被任何法令或法定条文取代后的版本;
  - (ii) 其重新制定的任何已废除的法令、法定条文、法规或规则(无论是否经过修改);及
  - (iii) 根据其制定的任何附属法例;
- (g) 对一天中的时间和日期的提述,除另有指明外,分别指香港时间和日期;
- (h) 对"**人士**"的提述包括对个人、商号、公司、法团、非法人团体、机关、政府、 州或州机构、合资企业、组织或合伙企业(无论是否具有独立法人资格)的提 述:
- (i) 对"包括"的提述应被解释为包括但不限于;及
- (j) 对香港之外的任何司法管辖区的有关任何诉讼、补救、方法或司法程序、法律 文件、法律地位、法庭、官方或任何法律概念或事宜的任何法律术语的提述包 括该司法管辖区中与相关香港法律术语最相近的术语。

#### 2 投资

- 2.1 在下文第 3 条所指的条件得到落实(或本公司、联席保荐人及整体协调人共同豁免,但第 3.1(a)、3.1(b)、3.1(c)和 3.1(d)条所列条件不得豁免并且第 3.1(e)条所列条件只能由本公司、联席保荐人及整体协调人共同豁免)的情况下,及依据本协议载明的其他条款及条件:
  - (a) 投资者将在国际发售下并作为国际发售的一部分并且通过整体协调人及/或其作为国际发售相关部分国际包销商的代表身份的联属人士,按发售价认购,而本公司将发行、配发和配售并且整体协调人将(视情况而定)向投资者分配及/或交付或者促使分配及/或交付投资者股份;及
  - (b) 投资者将按照第4.2条支付投资者股份的总投资额、经纪佣金及征费。

- 2.2 投资者可通过向本公司、联席保荐人及整体协调人送达书面通知(不晚于上市日期前三个营业日),选择通过作为专业投资者的投资者全资附属公司认购投资者股份,且该全资附属公司(i)并非美国人士;(ii)位于美国境外;且(iii)按照 S 规例在境外交易中购买投资者股份,前提是;
  - (a) 投资者须促使投资者全资附属公司在该日向本公司、联席保荐人及整体协调人提供书面确认,表明其同意受投资者在本协议中作出的相同协定、陈述、保证、承诺、承认及确认约束,且投资者在本协议中作出的有关协定、陈述、保证、承诺、承认及确认,须视为由投资者本人作出,及代表投资者全资附属公司作出;及
  - (b) 投资者 (i)无条件及不可撤销地向本公司、联席保荐人及整体协调人保证该全资 附属公司将适当及准时履行及遵守所有其于本协议下的协定、义务、承诺、保 证、陈述、赔偿、同意、承认、确认及契诺;并且(ii)承诺按照第 6.5 条一经要 求即向各受偿方作出完全及有效的弥偿,并按要求始终使其得到弥偿。

投资者于本第 2.2 条项下的义务构成其一经要求即向本公司、联席保荐人或整体协调人支付投资者全资附属公司根据本协议有责任支付的任何金额,以及一经要求及时履行投资者全资附属公司于本协议项下的任何义务,而毋须本公司、联席保荐人或整体协调人首先对投资者附属公司或任何其他人士采取行动的直接、主要及无条件义务。除文义另有规定外,投资者一词应在本协议中解释为包含投资者全资附属公司。

- 2.3 本公司及整体协调人可按其全权酌情决定,所有或部分投资者股份将根据第 4.3 条于递延交付日期交付。
- 2.4 本公司及整体协调人(代表自身及全球发售包销商)将按彼等可能协定的方式厘定发售价。投资者股份的准确数目将由本公司及整体协调人根据**附表一**决定,而该决定一旦做出将不可更改且对投资者具有约束力,但明显有误者除外。

### 3 交割条件

- 3.1 投资者在本协议项下认购投资者股份的义务,以及本公司及整体协调人根据第 2.1 条发行、配发、配售、分配及/或交付(视情况而定)或促使发行、配发、配售、分配及/或交付(视情况而定)投资者股份的义务仅以下列各项条件在交割时或之前均获满足(或由本公司、联席保荐人及整体协调人共同豁免)为条件(但第 3.1(a)、3.1(b)、3.1(c)、3.1(d)条所列条件不得豁免并且第 3.1(e)条所列条件只能由本公司、联席保荐人及整体协调人共同豁免):
  - (a) 包销协议已经订立且在不晚于包销协议中规定的时间和日期之前(依据其各自的原始条款或稍后经协议各方同意作出豁免或修改后)已生效并成为无条件,且上述包销协议均未予以终止;
  - (b) 本公司及整体协调人(代表自身及全球发售包销商)已协定厘定发售价;

- (c) 联交所上市委员会已批准股份的上市并准许买卖 H 股(包括投资者股份以及其他适用的豁免和批准),且上述批准、准许或豁免于联交所开始买卖 H 股之前并未被撤销;
- (d) 任何政府机关并未颁布或发布禁止完成全球发售或本协议中预期进行的交易的 任何法律,且具司法管辖权的法院概未作出妨碍或禁止完成上述交易的任何有 效命令或禁制令;及
- (e) 投资者在本协议项下的各项陈述、保证承诺、承认和确认在所有方面均属及将 属准确、真实及完整,不具误导性或欺骗性且投资者方面并未重大违反本协议。
- 3.2 如果第3.1 条所载的任何条件于本协议之日后满一百八十(180)天(或本公司、投资者、联席保荐人及整体协调人之间可能书面协定的其他日期)当日或该日之前未获投资者满足或未获本公司、联席保荐人及整体协调人共同豁免(但第 3.1(a)、3.1(b)、3.1(c)、3.1(d)条所列条件不得豁免并且第 3.1(e)条所列条件只能由本公司、联席保荐人及整体协调人共同豁免),则投资者购买投资者股份的义务,以及本公司和整体协调人发行、配发、配售、分配及/或交付(视情况而定)或促使发行、配发、配售、分配及/或交付(视情况而定)投资者股份的义务须停止,并且投资者在本协议项下向任何其他方支付的任何款项须在商业上可行的情况下尽快且任何情况下不晚于本协议终止之日后 30 天由该其他方向投资者无息偿还,而本协议将予以终止且不具任何效力,且本公司、联席保荐人及/或整体协调人在本协议项下的所有义务和责任须停止及终止,前提是本协议按照本第3.2 条作出的终止不得损害任何一方于上述终止之时或之前就本协议所载条款而对其他方已产生的权利或责任。为免生疑问,本条文的任何内容不得被解释为使投资者有权在本条文项下前述日期之前的期间内对投资者在本协议项下的陈述、保证、承诺、承认和确认的任何违反进行补救。
- 3.3 投资者承认全球发售可能会延期、终止或未能完成或发售价格将处于公开文件所载列的示意性区间内,并且如果全球发售出于任何原因被延期或终止、未在拟定日期和时间之前进行、完成或根本未予完成,或如果发售价并非介乎公开文件所载的指示性范围,本公司、联席保荐人或整体协调人不向投资者承担任何责任。投资者特此放弃基于全球发售出于任何原因被延期或终止、未在拟议日期和时间之前进行、完成或根本未予完成或如果发售价并非介乎公开文件所载的指示性范围而向本公司、联席保荐人及/或整体协调人或其各自的联属人士、董事、高级管理人员、监事、雇员、合伙人、代理人、顾问及代表提起任何申索或诉讼的权利(如有)。

#### 4 交割

- 4.1 根据第3条和本第4条的规定,投资者将依据国际发售并作为国际发售的一部分,通过作为国际发售相关部分国际包销商的代表身份的整体协调人(及/或其各自联属人士),按发行价认购投资者股份。因此,投资者股份将在国际发售交割的同时或递延交付日期被认购,时间及方式须由本公司和整体协调人确定。
- 4.2 无论投资者股份的交付时间和方式,投资者应或应促使合资格境内机构投资者于上市 日期香港时间上午 8:00 或之前,通过电汇(向整体协调人通知投资者的港元银行账户) 转账立即可用结算资金计存至整体协调人在上市日期前至少一(1)个营业日书面通知 投资者的港元银行账户的方式,以港元全额即日支付总投资额,连同相关经纪佣金及

征费,且不得作出任何扣减或抵销,上述通知应包括付款账户详情及本协议项下投资者应支付的总额等。

- 4.3 倘若公司及整体协调人按其全权酌情决定,所有或任何部分投资者股份于晚于上市日期的日期("递延交付日期")交付,在此情况下,整体协调人须(i)于上市日期之前不迟于两(2)个营业日,书面通知投资者将予递延交付的投资者股份数目;以及(ii)不晚于实际递延交付日期的前两(2)个营业日,书面通知投资者递延交付日期,前提是递延交付日期不得晚于超额配股权可行使的最后限期起计三(3)个营业日。公司及整体协调人一旦做出该决定将不可更改且对投资者具有约束力。倘若投资者股份将于递延交付日期交付予投资者或合资格境内机构投资者,投资者或合资格境内机构投资者仍须按第4.2条所指明的方式付款。
- 4.4 在依据第 4.2 条就投资者股份支付到期付款的前提下,向投资者或合资格境内机构投资者(视情况而定)交付投资者股份须通过中央结算系统,将投资者股份直接存入中央结算系统,并记存于投资者或合资格境内机构投资者不晚于上市日期或根据第 4.3 条厘定的递延交付日期前两(2)个营业日以书面形式通知整体协调人的中央结算系统投资者参与者账户或中央结算系统股份账户。
- 4.5 在不损害第 4.3 条规定的原则下,投资者股份的交付亦可以本公司、联席保荐人、整体协调人及投资者书面协议的任何其他方式进行,前提是投资者股份的付款不得晚于上市日期香港时间上午 8:00(与交付投资者股份的时间及方式并无关系)。
- 4.6 如果总投资额的付款(包括相关经纪佣金及征费)(无论全部或部分)并未于本协议规定的时间按本协议规定的方式收取或结清,则本公司、联席保荐人及整体协调人可保留权利,依其各自绝对酌情权终止本协议,在此情况下,本公司、联席保荐人及整体协调人的所有义务及责任须停止及终止(但不得损害本公司、联席保荐人及整体协调人因投资者未能遵守其于本协议下的义务而可能针对投资者提出的任何申索)。,投资者应按照第6.5条在税后基础上完全负责承担并向各受偿方作出弥偿,因投资者方面未能全额支付总投资额、经纪佣金和征费而引起或有关的任何损失和损害赔偿,使其免于承担弥偿责任并获得全数弥偿。
- 4.7 如果未能符合上市规则第 8.08(3)条项下上市日期由公众人士持有的 H 股中,由持股量最高的三名公众股东实益拥有的百分比,不得超过 50%的规定,联席保荐人、整体协调人及本公司有权全权绝对酌情调整投资者或合资格境内机构投资者将予认购的投资者股份数目的分配,以符合上市规则第 8.08(3)条的规定。若本公司、整体协调人调增投资者股份数目分配的,应获得投资者的书面同意。
- 4.8 如本公司、联席保荐人、整体协调人及其分别的联属人士(视乎情况而定)各自因其控制以外的状况,包括但不限于天灾、洪水、疾病、大流行病或疫情的爆发或升级(包括但不限于禽流感、严重急性呼吸系统综合症、H1N1流感、H5N1、MERS、埃博拉病毒及 COVID-19)、宣布进入国家、国际或地区紧急状态、灾害、灾难、危机、经济或全面制裁、爆炸、地震、火山爆发、严重交通中断、政府运作崩溃、公众骚乱、政治动荡或敌对行动威胁或升级或爆发、战争(不论是否宣战)、恐怖活动、火灾、暴乱、叛乱、民变、罢工、停工、其他行业行动、一般电力或其他供应故障、撞机、意外或机械或电气故障、技术或计算机故障或任何汇款系统故障、禁运、劳资纠纷及

任何现有或未来法律的变更、政府活动的任何现有或未来行动或其他类似情况),而被阻止或延迟履行其在本协议下的义务,本公司、联席保荐人、整体协调人及其各自的联属人士(不论共同或个别)无需就任何延迟或未能执行其在本协议下规定的义务承担任何责任,且本公司、联席保荐人、整体协调人及其各自的联属人士各自有权终止本协议。

### 5 对投资者的限制

- 按照第5.2条,投资者(为其自身及代表投资者附属公司(在投资者股份由投资者附属 5.1 公司持有的情況下))与本公司、联席保荐人及整体协调人达成一致、订立契诺并承 诺,未经本公司、联席保荐人及整体协调人各自的事先书面同意,投资者自上市日期 (含)起至上市日期后六(6)个月期间(含)止("禁售期")内的任何时间(包括上市日期), 投资者不会并促使其联属人士不会直接或间接地间以任何方式处置任何相关股份或持 有任何相关股份的任何公司或实体中的任何权益,包括任何可转换、可交换、可行使 的证券或代表可收取上述证券的权利,或同意或订约订立或公开官布有意订立此类交 易: (ii)允许其自身在其最终实益拥有人层面发生控制权改变(其定义见证监会颁布的 《公司收购、合并及股份回购守则》); (iii)直接或间接地达成与任何上述交易具有相 同经济效果的交易:或(iv)同意或订约或公开宣布有意订立上文(i)、(ii)及(iii)所述的任 何前述交易,而不论上文(i)、(ii)及(iii)所述的任何前述交易是否将以交付相关股份或其 他可转换为、可行使以获得或可兑换为相关股份的该等其他证券来交收,无论以现金 或其他方式。倘若在禁售期后的任何时间处置任何相关股份,投资者将在拟议处置前 立即书面通知本公司、联席保荐人及整体协调人,并将确保(a)有关处置将遵守所有适 用法律; (b) 投资者将尽其最大努力确保有关处置不会造成 H 股市场混乱或虚假; (c) 未经本公司、联席保荐人及整体协调人事先书面同意,投资者将不会与直接或间接从 事与本公司业务构成竞争或可能构成竞争的业务的人士,或属于该人士的控股公司、 附属公司或联系公司的任何其他实体进行任何有关交易。
- 5.2 第 5.1 条的任何规定不得阻止投资者将全部或部分相关股份转让予投资者的任何全资附属公司,前提是,在所有情况下:
  - (a) 在此类转让之前,该全资附属公司须发出按本公司、联席保荐人及整体协调人信纳的条款作出及致彼等并以彼等为受益人的书面承诺,表示同意受且投资者承诺促使该全资附属公司将受本协议下投资者义务的约束,包括但不限于本第5条载列的对投资者的限制,犹如该全资附属公司本身受上述义务和限制的规限:
  - (b) 该全资附属公司应被视为已作出第 6 条规定的相同承认、确认、承诺、陈述及保证;
  - (c) 投资者及其该全资附属公司就彼等持有的所有相关股份被视为投资者,并须共同及个别承担本协议施加的所有责任及义务;
  - (d) 如果在禁售期届满前的任何时间,该全资附属公司不再或将不再作为投资者的 全资附属公司,则其必须(且投资者须促使该附属公司须)立即且于任何情况 下不再作为投资者的全资附属公司之前,将其持有的相关股份全数及有效地转 让予投资者或投资者的另一家全资附属公司,其亦将需要按本公司、联席保荐

人及整体协调人信纳的条款作出或投资者促使其作出及致彼等的书面承诺,表示同意且投资者承诺促使该全资附属公司受本协议下投资者义务的约束,包括但不限于本协议第 5 条载列的对投资者限制并作出本协议项下的相同承认、确认、承诺、陈述及保证,犹如该全资附属公司本身须受限于该等义务和限制,并共同及个别承担本协议施加的一切责任及义务;及

- (e) 全资附属公司(i) 并非美国人士; (ii) 位于美国境外; 且(iii) 按照 S 规例在境外交易中购买投资者股份。
- 5.3 投资者同意并承诺,除了获得本公司、联席保荐人及整体协调人的事先书面同意外,投资者及其紧密联系人于本公司已发行股本总额中的持股总额(直接或间接)始终低于本公司全部已发行股本的 10%(或上市规则中为界定"主要股东"而不时规定的其他百分比),在上市日期起 12 个月期间内,投资者不得成为本公司核心关连人士(按照上市规则的定义)。而且,投资者及其紧密联系人(定义见上市规则)于本公司已发行股本总额中的(直接或间接)总持股量不得导致公众人士持有的本公司证券总数(按上市规则所拟定及联交所所诠释(包括但不限于上市规则第 8.08 条))低于上市规则第 8.08 条载列的所需百分比或联交所可能不时批准并适用于本公司的该等其他百分比。投资者同意如发现任何上述情况,将尽快通知本公司、联席保荐人及整体协调人。
- 5.4 投资者同意其持有本公司股本是以其管理的产品投资为基础并且经本公司、联席保荐人及/或整体协调人合理要求后,向本公司、联席保荐人及整体协调人提供合理证据,表明投资者持有本公司股本是以其管理的产品投资为基础。投资者不得,且须促使其控股股东、联系人及其各自的实益所有人均不得通过询价圈购申请或下单购买全球发售下的 H 股(投资者股份除外)或申请认购香港公开发售下的 H 股。
- 5.5 投资者及其联属人士、联系人、董事、高级管理人员、雇员、代理人或代表不得与本公司、本公司最大股东、本集团任何成员公司或其各自的联属人士、董事、高级管理人员、监事、雇员或代理人接受或签订违背或违反上市规则(包括上市指南第 4.15 章中适用段落所载的规定或香港监管机构发布的其他书面指引)的任何安排或协议(包括但不限于任何附函)。

#### 6 承认、陈述、保证及承诺

- 6.1 投资者向本公司、联席保荐人及整体协调人中的每一方承认、陈述、承诺、保证、同意及确认:
  - (a) 本公司、联席保荐人、整体协调人及其各自的联属人士、董事、高级管理人员、 监事、雇员、代理人、顾问、联系人、合伙人及代表各自概未陈述及保证或承 诺或担保全球发售将继续或予以完成(在任何特定期限内或在所有期限),或 发售价将介乎公开文件所载的指示性范围,及倘若全球发售出于任何原因延期、 并未继续或未予完成,或倘若发售价并非介乎发售文件所载的指示性范围,本 公司、联席保荐人、整体协调人及其各自的联属人士、董事、高级管理人员、 雇员、代理人、顾问、联系人、合伙人及代表各自不对投资者就本条上述事项 承担任何法律责任;

- (b) 本协议、投资者的背景资料及本协议拟涉及的各方之间的关系和安排须于公开 文件及全球发售的其他销售及路演资料中披露,而投资者将在公开文件以及上 述其他销售及路演资料以及公告中被引述,以及(具体而言)本协议将构成须 就全球发售或另行根据公司(清盘及杂项条文)条例及上市规则提交予香港的 监管机构及向公众展示的重大合同:
- (c) 须根据上市规则提交予联交所或在 FINI 上披露的有关投资者的信息将与本公司、 联交所、证监会和其他政府机关在必要的情况下共享,并将纳入一份综合承配 人名单,该名单将在 FINI 上向参与全球发售的整体协调人披露,并且所有该等 信息在各方面都是真实、完整和准确的,且不具误导性;
- (d) 发售价完全且排他性地按照全球发售的条款和条件厘定,并且投资者概无任何 权利就此提出任何异议:
- (e) 投资者将由投资者或合资格境内机构投资者通过整体协调人及/或其作为国际 发售中国际包销商的代表身份的联属人士认购;
- (f) 投资者将根据本公司组织大纲及章程或其他组建或组织章程文件及本协议的条款及条件接受投资者股份,并受其规限;
- (g) 投资者股份数目可受根据上市规则第 18 项应用指引或上市指南第 4.14 章或联交 所可能不时批准并适用于本公司的该等其他百分比进行的国际发售与香港公开 发售之间的股份重新分配所影响;
- (h) 联席保荐人、整体协调人及本公司可全权绝对酌情调整投资者股份数目的分配 (若调增投资者股份数目分配应获得投资者书面同意),以符合上市规则第 8.08(3)条,其中规定上市日期由公众人士持有的 H 股中,由持股量最高的三名 公众股东实益拥有的百分比,不得超过 50%、上市规则第 8.08(1)(a)条或联交所 另行批准的最低公众持股量规定;
- (i) 在订立本协议时或前后或其后在国际发售交割之前的任何时间,本公司、联席保荐人及/或整体协调人已经、或可能及/或拟议与一个或多个其他投资者订立进行类似投资的协议,作为国际发售的一部分;
- (j) 本公司、联席保荐人、整体协调人、或其各自的任何附属公司、联属人士、代理人、董事、高级管理人员、监事、雇员、合伙人或代表或参与全球发售的任何其他方均不对投资者股份的收购或任何交易的税务、法律、货币或其他经济等后果承担任何责任;
- (k) 投资者股份并无且将不会根据证券法或美国任何州或其他司法管辖区的证券法登记,且不得直接或间接地在美国境内发售、转售、质押或另行转让,亦不得转让予任何美国人士或为其账户或利益而转让,除非按照有效的登记声明或证券法登记要求的豁免,或交易不受证券法登记要求的约束,或在任何其他司法管辖区或为了任何其他司法管辖区人士的原因或利益,除非该司法管辖区适用法律允许;

- (1) [已删除];
- (m) 其理解并同意投资者股份的转让仅可在美国境外在"境外交易"(定义见 S 规例)中进行,且在每种情况下均应按照美国各州和任何其他司法管辖区的任何适用证券法律进行,且任何代表投资者股份证书应附带实际具有该等作用的提示语;
- (n) 其理解,本公司、联席保荐人、整体协调人或国际发售的任何国际包销商均不 曾就投资者股份的后续再发售、转售、质押或转让作出有关能否享有证券法项 下任何可享有的豁免的任何陈述;
- (o) 除第 5.2 条项下规定外,若一家附属公司持有任何投资者股份,只要该附属公司于禁售期届满之前继续持有任何投资者股份,投资者须促使该附属公司始终作为投资者的全资附属公司,并继续恪守及遵守本协议下的条款及条件;
- (p) 其已收到(及将来可能收到)可构成有关投资者投资于(及持有)投资者股份的重大、非公开信息及/或内幕信息(定义见证券及期货条例)的信息,且其(i)不会将该等信息披露给任何人士,除了严格基于有必要知晓的原则向其联属人士、附属公司、董事、高级管理人员、雇员、顾问及代表("授权接收人")披露且仅用于评估其在投资投资者股份中的投资或者另行为法律要求的之外,直至该等信息并非由于投资者或其授权接收人方面的过错而成为公开信息;(ii)尽其全力确保其授权接收人(按照本第 6.1(p)条向其披露了该等信息)不会向任何人士披露该等信息,除了严格基于有必要知晓的原则向其他授权接收人披露的之外;并且(iii)不会并将确保其授权接收人(按照本第 6.1(p)条向其披露了该等信息)不会以可能导致违反美国、香港、中国或与该等交易相关的任何其他适用司法管辖区的证券法(包括任何内幕交易条文)的方式,直接或间接地购买、出售或买卖或交易 H 股或本公司或其联属人士或联系人的其他证券或衍生工具;
- (q) 本协议、在保密基础上提供给投资者及/或其代表的招股章程草案或初步发售 通函草案及在保密基础上可能提供给(无论书面或口头地)投资者及/或其代 表的任何其他材料中所载的信息不可复制、披露、传阅或散布予任何其他人士 且所提供的该等信息和资料可能会被修改、更新、修订及完成,并且投资者在 决定是否投资于投资者股份时不得依赖于该等信息和资料。为免生疑问:
  - (i) 可能已经提供给投资者及/或其代表的招股章程草案、初步发售通函草案或任何其他资料均不构成在任何司法管辖区收购、购买或认购任何证券的邀请、要约或招揽而在该司法管辖区不允许该等要约、招揽或出售并且可能已经提供给(无论书面或口头地)投资者及/或其代表的招股章程草案、初步发售通函草案或任何其他资料中的任何内容均不构成任何合同或承诺的依据;
  - (ii) 可能已经提供给(无论书面或口头地)投资者及/或其代表的招股章程草案、初步发售通函草案或任何其他资料均不应作为作出或收到认购、收购或购买任何 H 股或其他证券的要约或邀请的依据;及

- (iii) 可能已经提供(无论书面或口头地)给投资者的初步发售通函草案、招股章程草案或任何其他资料可能需要在订立本协议之后加以进一步修改并且投资者在决定是否投资于投资者股份时不得加以倚赖并且投资者特此同意此类修改(如有)并且放弃其与此类修改有关的权利(如有);
- (r) 本协议(无论整体还是个别)不构成在美国或任何其他司法管辖区出售证券的 要约而在该司法管辖区该等出售证券的要约将是非法的;
- (s) 投资者或其任何联属人士或代表其行事的任何人士均未从事或将从事关于投资者股份的任何定向销售工作(按照 S 规例的定义)或就投资者股份作出的任何广泛招揽或公开广告(按照证券法 D 规例的定义或以参与公开发售的任何方式(定义见证券法第 4(2)条));
- (t) 其已收到其认为对于评估收购投资者股份的利弊及风险所必需或合宜的所有信息并且有机会就本公司、投资者股份及其认为对于评估收购投资者股份的利弊及风险所必需或合宜的其他相关事宜向本公司、联席保荐人或整体协调人发问及取得答复,并且本公司已向投资者或其代理人提供了投资者或其代表所要求的有关投资于投资者股份的所有文件及资料;
- (u) 在制定投资决策时,投资者依赖于并仅将依赖于由本公司刊发的国际发售通函中提供的信息,而不依赖于本公司、联席保荐人及/或整体协调人(包括其各自的董事、高级管理人员、监事、雇员、顾问、代理人、代表、联系人、合伙人及联属人士)或其代表可能于本协议之日或之前向投资者提供的任何其他信息(无论是由本公司、联席保荐人、整体协调人或各自的董事、高级管理人员、监事、雇员、顾问、代理人、代表、联系人、合伙人和联属人士或其他人士所准备),而本公司、联席保荐人、整体协调人及其各自的董事、高级管理人员、监事、雇员、顾问、代理人、代表、联系人、合伙人和联属人士均未就国际发售通函中未载列的任何该等信息或材料的准确性或完整性作出任何陈述,亦未给予任何保证或承诺;且本公司、联席保荐人、整体协调人及其各自的董事、高级管理人员、监事、雇员、顾问、代理人、代表、联系人、合伙人及其联属人士现时或将来概不因投资者或其董事、高级管理人员、雇员、顾问、代理人、代表、联系人、合伙人和联属人士使用或依赖于该等信息或资料或者国际发售通函中未载列的任何信息,而对该等人士承担或将承担任何法律责任;
- (v) 联席保荐人、整体协调人、包销商及其各自的董事、高级管理人员、雇员、附属公司、代理人、联系人、联属人士、代表、合伙人及顾问均未就投资者股份的利弊,或认购、购买或发售投资者股份,或本公司或本公司附属公司的业务、研发、营运、前景或财务或其他状况或就与此相关的任何其他事项向其作出任何保证、陈述或建议;且除最终国际发售通函订明之外,本公司及其董事、高级管理人员、监事、雇员、附属公司、代理人、联系人、联属人士、代表及顾问均未就投资者股份的利弊,或认购、购买或发售投资者股份,或本公司或本公司附属公司的业务、研发、营运、前景或财务或其他状况或就与此相关的任何其他事项向投资者作出任何保证、陈述或建议;

- (w) 投资者将遵守根据本协议、上市规则及关于投资者(直接或间接)处置其作为或(直接或间接)将成为或经招股章程显示为实益拥有人的任何相关股份的任何适用法律项下不时适用于其的所有限制(如有):
- (x) 其已就本公司、本集团、投资者股份以及本协议中载列的认购投资者股份的条款展开自己的调查,并已获得自己的独立意见(包括税务、监管、财务、会计、法律、货币及其他方面),范围以其认为必要或适宜者,或令其满意的其他方面为限,涉及与投资者股份投资相关的税务、监管、财务、会计、法律、货币及其他方面,并与投资者投资的适当性有关;且现时并未依赖于及将来亦无权依赖于,由本公司或任何联席保荐人、整体协调人或包销商或者他人代表其就全球发售取得或开展(视情况而定)的任何意见(包括税务、监管、财务、会计、法律、货币及其他方面)、尽职调查审核或调查或其他意见或保证并且本公司、联席保荐人、整体协调人或其各自联系人、联属人士、董事、高级管理人员、监事、雇员、合伙人、雇问、代理人或代表均不对投资者认购投资者股份或任何与投资者股份相关交易的任何税务、监管、财务、会计、法律、货币或其他经济等后果承担任何责任;
- (y) 据其了解,目前不存在投资者股份的公开市场,而且本公司、联席保荐人及整体协调人也不保证投资者股份将永远存在公开或活跃市场;
- (z) 如果出于任何原因,全球发售被延期、终止或无法完成,本公司、联席保荐人、整体协调人或其各自的任何联系人、联属人士、董事、高级管理人员、监事、 雇员、合伙人、代理人、顾问或代表均不对投资者或其附属公司负有任何责任;
- (aa) 在联交所可能批准并符合适用法律的情况下,本公司及整体协调人将拥有改变或调整(i)全球发售项下将予发行的 H 股数目; (ii)香港公开发售及国际发售项下将予发行的 H 股数目; 及(iii)发售 H 股、公开文件中规定的指示性发售价范围及发售价的其他调整或重新分配的全权绝对酌情决定权;
- (bb) 任何 H 股买卖均须遵守适用法律,包括证券及期货条例、上市规则、证券法及任何合资格证券交易所的任何其他适用法律、法规或相关规则对买卖股份的限制:及
- (cc) 任何不遵守本协议限制的要约、出售、质押或其他转让将不被本公司就相关股份予以承认;及
- (dd) 投资者已同意于上市日期或根据第 4.5 条协议的其他日期上午 8 时(香港时间)或之前支付总投资金额及相关经纪佣金和征费。
- (ee) 投资者无条件及不可撤销地向本公司、联席保荐人及整体协调人中的每一方承 诺及保证:
  - (i) 其将促使合资格境内机构投资受约束于、给予、作出及履行因本协议而产生、根据本协议或与本协议有关的所有投资者义务、承诺、声明、保证、弥偿及责任(包括声明及保证合资格境内机构投资者(a)位于美国境外且(b)按照 S 规例在境外交易中购买相关股份("投资者义务"));及

- (ii) 将促使及无条件及不可撤回地向本公司、联席保荐人及整体协调人担保 合格境外投资者妥善及准时履行及遵守所有投资者义务。
- 6.2 投资者向本公司、联席保荐人及整体协调人进一步承认、陈述、保证及承诺:
  - (a) 其根据其成立地的法律正式成立、有效存续,未有针对其破产、清算或清盘提出的任何申请、发布的任何命令、或通过的任何有效决议;
  - (b) 其合资格收取及使用本协议项下的资料(包括(其中包括)本协议、招股章程草案及初步发售通函草案),而不会违反所有适用于投资者的法律或需要取得投资者所在司法管辖区的任何注册或许可;
  - (c) 其具有合法权利和权力拥有、使用、租赁和经营其资产并以目前的方式开展业务:
  - (d) 其具有全面的权力、权限及能力,并已采取了签署和交付本协议,达成并实施本协议中预期的交易以及履行其在本协议下义务所需的所有行动(包括从任何政府和监管机构或第三方获得所有必要的同意、批准和授权);
  - (e) 本协议已由投资者正式授权、签署及交付,构成对投资者的法定、有效及具有约束力的义务,并可根据本协议条款对投资者强制执行;
  - (f) 其已经采取且将在本协议期限内采取一切必要的步骤,以履行其在本协议项下的义务,使本协议和本协议中预期的交易生效,并遵守所有相关法律;
  - (g) 投资者已经获得任何相关法律项下适用于投资者,且投资者为了认购本协议项下投资者股份需要获得的所有同意、批准、授权、许可和登记("**批准**"),而该等批准保持全面有效且并未失效、被撤销、撤回或搁置,且该等批准无需满足任何尚未满足或得到履行的前提条件。截至本协议之日,所有批准尚未被撤回,投资者也不知悉任何可能导致批准无效、撤回或作废的事实或情况。投资者进一步同意并承诺在批准因任何原因不再完全有效、失效、被撤销、撤回或搁置时及时书面通知本公司、联席保荐人及整体协调人;
  - (h) 投资者签署和交付本协议、投资者履行本协议以及投资者股份的认购或收购(视情况而定)不会违反或导致投资者违反: (i)投资者的组织大纲和章程或其他组建或组织章程文件,或(ii)投资者就本协议预期交易需遵守的,或就投资者认购或收购(视情况而定)投资者股份可能适用于投资者的任何司法管辖区的法律,或(iii)对投资者具有约束力的任何协议或其他文书,或(iv)对投资者具有管辖权的任何政府机关的任何判决、命令或判令;
  - (i) 其已经遵守并将遵守与认购投资者股份有关的所有司法管辖区的所有适用法律,包括在适用的监管部门或机关或证券交易所("**监管机构**")规定的时间内,直接或通过本公司、联席保荐人及/或整体协调人间接地向联交所、证监会、中国证监会及其他政府、公共、货币或监管部门或机关或证券交易所提供或促成提供并同意披露该等适用法律要求或监管机构不时要求的信息(包括但不限于(i)投资者及其最终实益所有人及/或最终负责对收购发出与认购投资者股份有

关的指示的人员的身份信息包括但不限于其各自的名称及注册地));(ii)本协议项下拟进行的交易(包括但不限于认购投资者股份的详细信息、投资者股份的数量、总投资额及本协议下的锁定限制);(iii)涉及投资者股份的任何换股安排或其他金融或投资产品及其详细信息(包括但不限于认购人及其最终受益所有人的身份信息以及此类换股安排或其他金融或投资产品的提供者);及/或(iv)投资者或其受益所有人及其联系人与公司及其任何股东之间的任何关联关系)("投资者相关信息"),并在任何监管机构规定的时间内提供。投资者进一步授权本公司、联席保荐人、整体协调人及其各自的联属人士、董事、高级管理人员、监事、雇员、顾问及代表向该等监管机构披露任何投资者相关信息,及/或上市规则或适用法律要求的任何公开文件或其他公告或文件中披露的信息;

- (j) 投资者在财务及业务事宜方面知识渊博且经验丰富,因此,(i)其有能力评估对投资者股份进行潜在投资的利弊及风险;(ii)其有能力承担相关投资的经济风险,包括全部损失于投资者股份中的投资;(iii)其已获得其认为对是否投资投资者股份的决策属必要或适当的所有信息;并且(iv)其具备对处于类似发展阶段的公司证券作出投资交易的丰富经验;其日常业务为买卖股份或债权证,或其为专业投资者,一经签订本协议,其不是任何联席保荐人、整体协调人、资本市场中介人或包销商就其项下预期交易的客户;
- (k) 其自身作为主事人,为其自身投资目的认购投资者股份,无意分配其根据本协议认购的任何投资者股份,且投资者无权提名任何人士担任本公司的董事、高级管理人员或监事:
- (I) 投资者是在美国境外按照 S 规例中定义的"境外交易"认购投资者股份,且其并非美国人士;
- (m) 投资者在交易中认购投资者股份豁免或无需遵守证券法的登记要求;
- (n) 投资者及其实益拥有人及/或联系人: (i)为独立于本公司的第三方; (ii)不属于本公司的关连人士(定义见上市规则)或其联系人,且投资者对投资者股份的认购不会使投资者及其实益拥有人成为本公司的关连人士(定义见上市规则),即便投资者与可能将签订(或已经签订)本协议中提及的任何其他协议的任何其他一方或多方已建立了任何关系,且在本协议结束后应立即独立于与本公司控制权有关的任何关连人士,且不得与该等关连人士一致行动(定义见证监会颁布的《公司收购、合并及股份回购守则》); (iii)具有履行本协议项下所有义务的财务能力; (iv)不由(a)本公司任何核心关连人士(定义见上市规则)或(b)本公司、本公司或其任何附属公司的任何董事、监事、最高行政人员、最大股东、主要股东或现有股东或上述任何人士的紧密联系人(定义见上市规则)予以直接或间接提供资金、资助或支持,且不习惯于接受并且未曾接受任何此类人士对本公司证券进行购买、处置、投票或任何其他处置的指示;及(v)除非以书面形式向公司、联席保荐人和整体协调人披露,否则与公司或其任何股东没有关联关系;
- (o) 投资者将使用其管理的产品认购投资者股份。投资者并无取得且无意取得贷款 或任何形式的融资,以履行其于本协议项下的付款义务;

- (p) 投资者、其实益拥有人及/或联系人均不是任何联席保荐人、整体协调人、账簿管理人、牵头经办人、资本市场中介人、全球发售包销商、牵头经纪商或任何分销商的"关连客户"。"关连客户"、"牵头经纪商"及"分销商"应具有上市规则附录 F1(股本证券的配售指引)赋予其的涵义;
- (q) 根据全权管理投资组合协议,投资者的账户并非由相关交易所参与者(定义见上市规则)管理。"**全权管理投资组合**"应具有上市规则附录 F1(股本证券的配售指引)赋予其的涵义:
- (r) 投资者、实益拥有人或其各自的联系人均不是本公司的董事(包括前 12 个月内作为董事)、监事或现任股东,或任何前述人士的联系人或代名人;
- (s) 除先前已书面通知联席保荐人及整体协调人外,投资者或其实益拥有人均不属于(a)联交所的 FINI 承配人名单模板所载或按 FINI 界面或上市规则要求须就承配人披露的任何承配人类别(「基石投资者」除外);或(b)按上市规则(包括但不限于上市规则第 12.08A 条)规定须在本公司配发结果公告中识别的任何承配人组别;
- (t) 投资者未与任何"分销商"(定义见 S 规例)就 H 股的分销曾经或将要订立任何 合同安排,但与其联属人士或者经本公司事先书面同意除外;
- (u) 认购投资者股份将遵守上市规则附录 F1 (股本证券的配售指引)以及上市指南 第 4.15 章的适用段落;
- (v) 投资者及其紧密联系人(定义见上市规则)于本公司已发行股本总额中的(直接或间接)总持股量不得导致公众人士持有的本公司证券总数(具有上市规则项下的涵义)低于上市规则第 8.08 条所要求的百分比或联交所可能批准的该等其他百分比;
- (w) 投资者、其实益拥有人及/或联系人认购本协议项下的投资者股份未使用本公司任何关连人士、任一联席保荐人、整体协调人或者全球发售的任一包销商的任何(直接或间接)融资;投资者及其各联系人(如有)独立于已经或将要参与全球发售的其他投资者及其任何联系人,且与该等其他投资者及联系人无关联;
- (x) 投资者或其联属公司、董事、高级管理人员、雇员或代理人与本公司、本公司最大股东、本集团任何成员公司或其各自的联属公司、董事、高级管理人员、监事、雇员或代理人之间,未曾亦将不会订立或作出任何与上市规则(包括上市指南第 4.15 章适用段落所载的规定)不一致的协议或安排(包括任何附函);
- (y) 除按照本协议的规定外,投资者未与任何政府机关或任何第三方达成任何与投资者股份有关的安排、协议或承诺;
- (z) 除先前以书面形式向公司、联席保荐人及整体协调人披露的情况外,投资者、 其受益所有人及/或联系人并未签订也不会签订任何涉及投资者股份的换股安排 或其他金融或投资产品;及

- (aa) 投资者及其任何控股股东、联系人及实益所有人概无通过询价圈购申请或下单购买全球发售下的任何 H 股 (根据本协议者除外)。
- 投资者向本公司、联席保荐人及整体协调人陈述并保证, **附表**二所载的与其自身及其 6.3 担任成员的公司集团相关的说明以及应监管机构及/或本公司、联席保荐人、整体协调 人及其各自联属人士要求及/或向其提供的所有投资者相关信息均属真实、完整、准确 且不具有误导性。在不损害第 6.1(b)条规定的原则下,投资者不可撤销地同意,公开文 件、营销和路演材料及/或本公司、联席保荐人及/或整体协调人或其代表可能发布 的与全球发售有关的其他公告或展示文件中可提及并加入其名称以及本协议的全部或 部分描述(包括附表二所载的描述),前提是在本公司、联席保荐人及整体协调人自 行认为需要的范围内。投资者承诺,尽快提供有关其自身、其所有权(包括最终实益 所有权)及/或有关本公司、联席保荐人及/或整体协调人为确保其遵守适用法律及 /或公司或证券登记及/或相关监管机构(包括但不限于联交所、证监会及中国证监 会)而合理要求事项的其他信息及/或支持文件。投资者在此同意,在审阅了将被纳 入不时提供给投资者的公开文件初稿以及涉及全球发售的其他营销材料中的与其自身 或其所属公司集团相关的说明,并进行投资者可能合理要求的修订(如有)之后,投 资者应视为作出了保证,即,与其自身或其所属的公司集团相关的说明在所有方面均 属真实、准确、完整且不具有误导性或欺骗性。
- 6.4 投资者了解,第6.1 条及第 6.2 条中的陈述、保证、承诺、承认和确认是香港法律及美国证券法等法律法规所要求的。投资者确认,本公司、联席保荐人、整体协调人、包销商及其各自的附属公司、代理人、联属人士、顾问及其他人士将依赖本协议中所载的投资者保证、承诺、陈述、承认和确认的真实性、完整性及准确性,并且投资者同意如果本协议中的任何保证、承诺、陈述、承认或确认的任何方面不再真实、准确和完整或具有误导性或欺骗性,将立即书面通知本公司、联席保荐人及整体协调人。
- 6.5 投资者同意并承诺,对于向本公司、联席保荐人、整体协调人及全球发售的包销商(前述每一方代表其自身或以信托方式代表其各自的联属人士)、证券法中定义的控制其的任何人士、及其各自的高级管理人员、董事、监事、雇员、员工、联系人、合伙人、代理人和代表(统称为"受偿方"),就认购投资者股份、投资者股份或本协议以任何方式提起或确立的任何及一切损失、费用、支出、索赔、诉讼、责任、法律程序或损害赔偿,包括投资者或其高级管理人员、董事、雇员、员工、联属人士、代理人、代表、联系人或合伙人的或其造成的违反或指称违反本协议的行为或本协议项下的任何作为或不作为或声称的作为或不作为,以及任何受偿方就以前述事项为理由、因前述事项引起或有关的任何该等索赔、诉讼或法律程序,或因质疑或抗辩任何该等索赔、诉讼或法律程序而可能蒙受或发生的任何及一切费用、收费、损失或支出,将在税后基础上按要求向该等受偿方作出完全及有效的弥偿并使其免受损害。
- 6.6 投资者在第6.1条、第 6.2条、第 6.3条、第 6.4条及第 6.5条(视情况而定)中作出的每一项承认、确认、陈述、保证及承诺应理解为单独的承认、确认、陈述、保证或承诺,并应视为在上市日期及递延交付日期(如适用)重复作出。
- 6.7 本公司陈述、保证并承诺:
  - (a) 其依据中华人民共和国的法律依法成立并有效存续;

- (b) 其具有全面的权力、权限及能力,并已采取达成和履行其在本协议下的义务所需的所有行动,且本协议一经签署,将构成其合法、有效且具有约束力的义务;
- (c) 在已付款并且遵守第5.1 条规定的禁售期的前提下,投资者股份将并且在根据第4.4 条交付给投资者时已缴清股款,可自由转让且不附带所有期权、留置、押记、抵押、质押、权利主张、股权、产权负担及其他第三方权利,并应与届时在联交所发行并上市的 H 股享有同等地位;
- (d) 本公司、本公司最大股东、本集团任何成员公司及其各自的联属人士、董事、高级管理人员、监事、雇员及代理人均未与任何投资者或其联属人士、董事、监事、高级管理人员、雇员、代理人或代表达成任何与上市规则(包括上市指南适用段落所载的规定)不符的协议或安排,包括任何附函;及
- (e) 除本协议规定的以外,本公司、或本集团任何成员公司及其各自的任何联属人士、董事、高级管理人员、监事、雇员、代理人或代表未与任何政府机关或任何第三方就任何投资者股份达成任何安排、协议或承诺。
- 6.8 本公司承认、确认并同意,投资者将依赖国际发售通函所载的信息,且就国际发售通 函而言,投资者与购买国际发售中的 H 股的其他投资者具有相同权利。

### 7 终止

- 7.1 本协议可在以下情况下终止:
  - (a) 根据第 3.2 条、第 4.6 条或第 4.8 条终止;
  - (b) 如果在国际发售的交割当日或如适用,递延交付日期或之前投资者方面严重违 反本协议(或根据第5.2条转让投资者股份的投资者全资附属公司的情形)(包 括投资者严重违反本协议项下的任何陈述、保证、承诺、承认及确认),则(i) 本公司或(ii)联席保荐人和整体协调人(共同行事)中的每一方可自行终止本协 议(即便有任何与本协议相反的规定):或
  - (c) 投资者、本公司、联席保荐人及整体协调人书面同意后终止本协议。
- 7.2 在不损害第 7.3 条规定的原则下,如果根据第 7.1 条终止本协议,本公司、联席保荐人及整体协调人无须继续履行其在本协议项下的各自义务(第 8.1 条项下的保密义务除外),投资者、本公司、联席保荐人及整体协调人在本协议项下的权利和责任(下文第11 条项下的权利除外)应终止,并且投资者、本公司、联席保荐人及整体协调人均无权向投资者、本公司、联席保荐人或整体协调人中的任何其他方(视情况而定)提出任何索赔,但不得损害投资者、本公司、联席保荐人或整体协调人在该等终止之时或之前就本协议条款对投资者、本公司、联席保荐人或整体协调人中的任何其他方(视情况而定)已产生的权利或责任。
- 7.3 即使本协议终止,第 6.5 条及投资者在本协议中作出的弥偿保证,以及第 10、12 条在 任何情况下应继续有效。

#### 8 公布和保密

- 8.1 除非本协议和投资者签订的保密协议中另有规定,否则未经其他各方的事先书面同意,任何一方不得披露任何有关本协议或本协议预期交易或涉及本公司、联席保荐人、整体协调人、投资者的任何其他安排的信息。尽管有前述规定,任何一方可在以下情况下披露本协议:
  - (a) 向联交所、证监会、中国证监会及/或本公司、联席保荐人及/或整体协调人受制的其他监管机构披露,且将由本公司或其代表刊发的公开文件、营销和路演材料以及本公司、整体协调人及/或将由联席保荐人或其代表刊发的与全球发售有关的其他公告或展示文件中可对投资者的背景以及本公司和投资者之间的关系作出说明:
  - (b) 向任何联席保荐人和整体协调人以及向各方、联席保荐人和整体协调人的法律和财务顾问、审计师、及其他顾问、联属人士、联系人、董事、高级管理人员、监事和相关雇员、代表和代理人披露,但前提是披露方应:(i)促成该方的每一该等法律、财务及其他顾问、联属人士、联系人、董事、高级管理人员、监事和相关雇员、代表和代理人知晓并遵守本协议中列明的所有保密义务,及(ii)仍对该方的该等法律、财务及其他顾问、联属人士、联系人、董事、高级管理人员、监事和相关雇员、代表和代理人违反该等保密义务的行为负责;及
  - (c) 任何一方根据任何适用法律或对该方具有管辖权的任何政府机关或机构(包括 联交所、证监会及中国证监会)或证券交易所规则的要求(包括根据《公司 (清盘及杂项条文)条例》和上市规则将本协议作为重大合约提交给香港公司 注册处办理登记并向公众展示),或具有管辖权的任何政府机关的任何有约束 力的判决、命令或要求予以披露。
- 8.2 投资者不得提及或披露任何有关本协议或本协议任何附属事项的信息,除非投资者已就该等披露的原则、形式及内容提前征询了本公司、联席保荐人及整体协调人的意见, 并获得彼等的事先书面同意。
- 8.3 本公司应尽其合理努力,在任何公开文件获刊发前提供公开文件中涉及本协议、本公司与投资者的关系以及投资者总体背景资料的任何声明,以供投资者审核。投资者应与本公司、联席保荐人及整体协调人合作,以确保此等公开文件中提及的内容真实、完整、准确、不具误导性或欺骗性且公开文件中没有遗漏重大信息,并应立即向本公司、联席保荐人及整体协调人及其各自的法律顾问提供任何意见和证明文件。
- 8.4 投资者承诺,将及时就编制第8.1 条提及的任何需作出的披露提供一切合理所需的协助(包括提供有关该方、其背景资料、其与本公司的关系、其所有权(包括最终实益所有权)、及/或本公司、联席保荐人或整体协调人为了以下目的可能合理要求的事项的进一步信息及/或支持文件): (i)在本协议之日后更新公开文件中对投资者的描述并核实该等描述,及(ii)使本公司、联席保荐人及/或整体协调人遵守适用的公司或证券登记要求及/或主管监管机构(包括联交所、证监会及中国证监会)的要求。

# 9 通知

9.1 本协议下传达的所有通知应使用英文或中文书写,且应以第 9.2 条要求的形式发送至以下地址:

<u>各方</u>	通讯方式	地址
本公司	电邮: ChenJ14@catl.com	中国福建省宁德市蕉城区漳湾镇新港路2号
LT 7/2 - tw	<i>收件人</i> :  陈津	
投资者	<i>电邮</i> :  xulingda@psbcoa.com.cn <i>收件人</i> :  许凌达	北京市西城区金融大街6号楼A座6层
CICC	<i>电邮:</i> IB_Project_bright8@cicc.com.cn <i>收件人:</i> Bright 8 项目团队	香港中环港景街 1 号 国际金融中心一期 29 楼
CSCI	电邮: Project.Bright8@csci.hk Project.Bright8.ECM@csci.hk <i>收件人:</i> Bright 8 项目团队	香港中环康乐广场 8 号交易广场二期 18 楼
JPM FE	电邮: PROJECTBRIGHT8_WG@jpmorgan.com PROJECTBRIGHT8_ECM@jpmorgan.com 收件人: ECM/ECM Syndicate Desk (Bright 8 项目	香港中环干诺道中 8 号遮打大厦 28 楼

	团队)	
JPM APAC	电邮: PROJECTBRIGHT8_WG@jpmorgan.com	香港中环干诺道中 8 号遮打大厦 28 楼
	PROJECTBRIGHT8_ECM@jpmorgan.com	
	收件人:	
	ECM/ECM Syndicate Desk (Bright 8 项目团队)	
BOFA	电邮:	香港中环皇后大道中 2号长江集团中心55
	dg.project_bright_8@bofa.com	楼
	收件人:	
	Bright 8 项目团队	
GS	电邮:	香港中环皇后大道中
	gs-bright8-core@gs.com	2号长江集团中心 68 楼
	gs-bright8-ECM@gs.com	
	收件人:	
	Bright 8 项目团队	
MS	电邮:	香港西九龙柯士甸道
	pj_bright8_all@morganstanley.com	西1号环球贸易广场46楼
	收件人:	
	Bright 8 项目交易团队	
UBS	电邮:	香港中环金融街8号
	ol-gb+-project-bright-8@ubs.com	国际金融中心二期 52 楼
	收件人:	
	Bright 8 项目(全球银行)	

9.2 本协议项下交付的任何通知应以专人交付或预付邮资的邮寄方式送达。通知如由专人 交付,则在送达之时视作收妥;如以电子邮件发出,则在发出之时视作收妥(以发件 方发送电子邮件的设备上记录的时间为准,无论该电子邮件是否被确认收悉,除非发件方最终得知有关电子邮件未能成功交付);及如以预付邮资的邮件寄出(若无证据表明此前已收妥),则在寄出后满 48 小时(或满 6 日,如为航空邮件)视作收妥(除非收件方有证据证明未获收邮件,并已及时告知发件方)。如通知于非营业日获收,则视作在下一营业日收妥。

### 10 一般规定

- 10.1 每一方确认并陈述,本协议已获其正式授权,并由其妥为签署并交付;本协议构成各方合法、有效、具有约束力的义务,并可依据本协议条款对其强制执行。除本公司为进行全球发售而可能要求但未取得的同意、批准和授权外,该方在履行其在本协议下的义务时,无需获得任何公司、股东或其他方的同意、批准或授权,且各方进一步确认其能够履行本协议下规定的义务。
- 10.2 本协议中规定的各联席保荐人及整体协调人的义务是个别的(而非共同的或共同及个别的)。任何联席保荐人或整体协调人都不对任何其他联席保荐人或整体协调人未能履行其在本协议项下各自的义务承担责任,任何此类未履行行为均不得影响任何其他联席保荐人或整体协调人行使本协议条款的权利。尽管有前述规定,各联席保荐人及整体协调人均有权在适用法律允许的范围内单独或与其他联席保荐人或整体协调人共同行使其在本协议项下的任何或全部权利。
- 10.3 就本协议而言,本公司及整体协调人善意作出的有关投资者股份数目及发售价的计算和认定以及投资者根据第 4.2 条需要支付的金额应具有决定性及约束力,但有明显错误者除外。
- 10.4 投资者、本公司及 CICC 应就为本协议之目的或针对本协议所要求或可能要求的致第三方的任何通知或第三方的同意及 / 或批准相互配合。
- 10.5 对本协议的任何修改或变更应按照第 10.11 条规定以书面形式作出并由全体各方或其代表签署后生效。
- 10.6 本协议仅以中文签署。
- 10.7 除非相关各方另行书面商定,否则各方应自行承担因本协议而产生的法律和专业人员 收费、费用及开支,但因本协议项下拟进行的任何交易产生的印花税应由相关转让方/卖方和相关受让方/买方平均承担。
- 10.8 时间对本协议至关重要,但本协议中提及的任何时间、日期或期限可由各方书面协商 一致并经联席保荐人及整体协调人书面同意后延期。
- 10.9 本协议的所有规定在能够得到履行或遵行的范围内应继续全面有效,而无论是否根据 第4条完成了交割,但涉及当时已履行的事项且按照本协议规定终止的规定除外。
- 10.10 除投资者签订的保密协议以外,本协议构成各方就投资者投资于本公司的完整协议和 谅解。本协议取代就本协议标的事项而先前达成的所有书面或口头承诺、担保、保证、 陈述、通讯、谅解及协议。

- 10.11 除本第 10.11 条另行列明的以外,非本协议一方的人士不享有根据《合约(第三者权利) 条例》执行本协议任何条款的权利,但这不影响除《合约(第三者权利)条例》以外 存在的或可享有的任何第三者权利或救济:
  - (a) 各联席保荐人及整体协调人可强制执行(i)第 2.2 条、第 3 条、第 4 条、第 5 条、第 6 条、第 7 条及第 8 条;及(ii)本协议任何其他赋予该等联席保荐人及 / 或整体协调人权益的条款(但应在如同其为本协议一方的相同范围内)。
  - (b) 除第 3.2 条另有规定的本协议应立即终止的情况,或根据第 4.6 条或第 4.8 条规 定的任何联席保荐人、整体协调人及 / 或其各自的联属人士可终止本协议(两种情况下均无需获得所有联席保荐人及整体协调人的书面同意)的情况外,未 经所有联席保荐人及整体协调人的书面同意,不得终止或取消本协议,亦不得 修订、修改或放弃任何条款。
  - (c) 受偿方可强制执行并依赖第6.5条(但应在如同其为本协议一方的相同范围内)。 在未获得除联席保荐人及整体协调人之外的受偿方同意的情况下可终止或取消 本协议,并可修订、修改或放弃任何条款。
- 10.12 联席保荐人及整体协调人均有权并特此获授权,将其所有或任何的相关权利、职责、权力和酌情决定权以其认为合适的方式和条款授予其任何一名或多名联属人士(可通过或不通过正式手续,且无需就任何此等授予事先通知本公司或投资者)。在进行任何该等授予后,该等联席保荐人或整体协调人仍应,个别地而非共同地,亦不是个别及共同地对根据本分条被授予相关权利、职责、权力及/或酌情决定权的任何联属人士的一切作为和不作为负责。
- 10.13 一方延迟或未(全部或部分)行使或强制执行本协议或法律规定的任何权利不得视为 免除或放弃或以任何方式限制该方进一步行使或强制执行该等权利或任何其他权利的 能力。对任何该等权利或救济的单次或部分行使不得排除对该等权利的任何其他行使 或进一步行使,或对任何其他权利或救济的行使。本协议中规定的权利、权力和救济 可以累积,且不排除任何权利、权力和救济(无论是法律规定的权利或其他权利)。 放弃追究违反本协议任何规定的任何行为均无效也不得以默示的形式放弃,除非以书 面形式放弃并由放弃的一方书面签署。
- 10.14 如果任何时候本协议的任何规定根据任何司法管辖区的法律在任何方面属于或变得非法、无效或不可强制执行,不得影响或损害:
  - (a) 本协议任何其他规定在该司法管辖区的合法性、有效性或强制执行性;或
  - (b) 本协议任何其他规定在任何其他司法管辖区法律项下的合法性、有效性或强制 执行性。
- 10.15 本协议应对各方及其各自的继承人、执行人、管理人、继任者和许可受让人具有约束力,且专门有利于各方及其各自的继承人、执行人、管理人、承继人和许可受让人的利益,任何其他人士均不应基于或由于本协议而取得或享有任何权利。除了内部重组或重整目的外,任何一方不得出让或转让本协议的利益或本协议项下的益处、利益或权利的全部或任何部分。本协议项下的义务不得转让。

- 10.16 如果投资者在上市日期或递延交付日期(如适用)当日或之前违反其保证,在不影响就其他各方因此所蒙受全部损失和损害而向投资者索赔的所有权利的前提下,即便有与本协议相反的任何规定,本公司及联席保荐人和整体协调人有权解除本协议,且各方在本协议下的所有义务应立即终止。
- 10.17 每一方向其他各方承诺,其应签署、履行并促使签署、履行为使本协议规定生效所需的进一步文件和行为。

#### 10.18 承认美国特别处置机制:

- (a) 如任何身为适用实体的订约方受制于美国特别处置机制下的某项法律程序,则 该订约方对本协议及其项下任何利益及义务的转让将具有效力,如同在本协议 及其项下任何利益及义务受美国或美国某州法律管辖的情况下,有关转让根据 美国特别处置机制具有效力一样。
- (b) 如任何身为适用实体的订约方或该订约方的某位金融控股公司法案联属人士受制于美国特别处置机制下的某项法律程序,则本协议下可对该订约方行使的默认权利获允许行使,但其限度不得大于在本协议受美国或美国某州法律管辖的情况下,有关默认权利根据美国特别处置机制可予行使的限度。
- (c) 如本协议所用,
  - (i) "金融控股公司法案联属人士"具有《美国法典》第 12 章第 1841(k)条赋 子"联属人士"一词的涵义,并应据此诠释;
  - (ii) "适用实体"指下列任何一项:
    - (A) 《美国联邦法规汇编》第 12 章第 252.82(b)条所定义的"**适用实体**",并应据此诠释:
    - (B) 《美国联邦法规汇编》第 12 章第 47.3(b)条所定义的"**适用银行**", 并应据此诠释:或
    - (C) 《美国联邦法规汇编》第 12 章第 382.2(b)条所定义的"**适用 FSI**", 并应据此诠释:
  - (iii) "默认权利"具有《美国联邦法规汇编》第 12 章第 252.81、47.2 或 382.1 条(视何者适用而定)所赋予的涵义并应据此诠释;及
  - (iv) "美国特别处置机制"指(i)《联邦存款保险法案》及据其颁布的法规及(ii) 《多德-弗兰克华尔街改革及消费者保护法案》第二卷及据其颁布的法规。

### 11 管辖法律及司法权区

11.1 本协议及各方之间的关系应受香港法律管辖,并据以解释。

11.2 因本协议或其违约、终止或无效引起或与之有关的任何纠纷、争端或权利主张应根据提交仲裁申请时之日生效的香港国际仲裁中心机构仲裁规则以仲裁方式解决。仲裁地点应为香港而仲裁程序的管辖法律为香港法律。仲裁庭应由三名仲裁员组成,仲裁程序应使用英语。仲裁庭的决定和裁决是终局的,对各方均具有约束力并可在任何具有管辖权的法院强制执行。各方不可撤销且无条件地放弃向任何司法机关进行任何形式的上诉、复核或申索的任何及一切权利,只要该等豁免可有效作出即可。尽管有上述规定,在任命仲裁庭之前,各方有权向具有管辖权的法院寻求临时禁令救济或其他临时救济。在不损害国家法院管辖范围内可能提供的临时救济的情况下,仲裁庭应有充分的权限授予临时救济或命令各方请求法院修改或撤销由该等法院发出的任何临时或初步救济,并针对任何一方未能尊重仲裁庭的命令而裁决支付赔偿金。

### 12 豁免权

12.1 如果在任何司法管辖区的任何法律程序(包括仲裁程序)中,投资者为其自身或其资产、财产或收入拥有或主张获得以下任何豁免(以主权豁免或君主地位豁免或其他理由):任何法律行动、诉讼、程序或其他法律流程(包括仲裁程序),抵消或反索赔,任何法院的司法管辖,法律文书的送达,任何判决、决定、认定、命令或裁决(包括任何仲裁裁决)执行时或辅助执行的扣押,为了给予任何救济或强制执行任何判决、决定、认定、命令或裁决(包括任何仲裁裁决)的其他法律行动、诉讼或程序,或在任何该等程序中有属于其自身或其资产、财产或收入的情形(无论是否提出权利主张),投资者在此不可撤销且无条件地放弃并同意在任何该等程序中不申请或主张任何该等豁免。

#### 13 副本

13.1 本协议可通过手签或电子方式签署任何数量的副本,每一方各有一份单独副本。每份 副本均为原件,但所有副本应共同构成一份完整的协议。以电子邮件附件(PDF)或 传真形式交付签字后的本协议签字页副本应视为有效的交付形式。

本协定于文首列明的日期由下列各方正式授权签署,以昭信守。

为且代表 宁德时代新能源科技股份有限公司

姓名: 蒋理

职务:副总经理兼董事会秘书



姓名: 吴姚东

职位:公司法人及董事长



French and Ph

为及代表:

中国国际金融香港证券有限公司

签署:

姓名:丁辰

职位: 执行董事

## 附表一 投资者股份

### 投资者股份数目

投资者股份数目须等于: (1) 相当于 50,000,000 美元的港元(按照招股章程所披露的港元兑美元汇率计算(不含投资者就投资者股份所需支付的经纪佣金及征费))除以 (2) 发售价,向下取整至最接近 100 股 H 股的整数每手买卖单位。

根据上市规则第 18 项应用指引第 4.2 段、上市指南第 4.14 章及联交所授出的豁免(如有),倘若香港公开发售出现超额认购,将由投资者根据本协议认购的投资者股份数目可能受国际发售与香港公开发售之间的发售 H 股重新分配所影响。倘若香港公开发售的 H 股总需求量属于本公司的最终招股章程"全球发售的架构 - 香港公开发售 – 重新分配"一节所载的情况,投资者股份数目可能按比例进行调整。

此外,联席保荐人、整体协调人及本公司可全权酌情调整投资者股份数目(若调增投资者股份数目分配应获得投资者书面同意),以遵守上市规则的相关规定,包括但不限于上市规则第8.08条的公众持股量规定及上市规则附录F1所载的配售指引。

## 附表二 投资者详情

### 投资者

注册成立地:

北京市西城区金融大街 6号楼 2层 201、3层

301、4层401、5层501、6层601

注册证书编号:

110102028242815

商业登记号码:

91110102MA01PD8J6Q

法人机构识别编码:

91110102MA01PD8J6Q

营业地址及电话及联系人:

商业地址:北京市西城区金融大街 6号楼 A座 6

云

电话: 010-89621763 联系人: 许凌达

主要业务:

(一)面向不特定社会公众公开发行理财产品,对受托的投资者财产进行投资和管理;(二)面向合格投资者非公开发行理财产品,对受托的投资者财产进行投资和管理;(三)理财顾问和咨询服务;(四)经银保监会批准的其他业务。(市场主体依法自主选择经营项目,开展经营活动;依法须经批准的项目,经相关部门批准后依

动;依法须经批准的项目,经相关部门批准后依 批准的内容开展经营活动;不得从事国家和本市 产业政策禁止和限制类项目的经营活动。)

最终控股股东:

中国邮政储蓄银行股份有限公司 股票代码 601658.SH 及 1658.HK

最终控股股东的注册地:

北京市西城区金融大街3号

最终控股股东的商业登记号码及法人机构识别编码:

9111000071093465XC

最终控股股东的主要业务:

吸收公众存款;发放短期、中期、长期贷款;办 理国内外结算;办理票据承兑和贴现;发行金融 债券;代理发行、代理兑付、承销政府债券;买 卖政府债券、金融债券;从事同业拆借;买卖、 代理买卖外汇;从事银行卡业务;提供信用证服 务及担保;代理收付款项及代理保险业务;提供 保险箱服务;经中国银行业监督管理机构等监管 部门批准的其他业务。(市场主体依法自主选择 经营项目,开展经营活动;依法须经批准的项 目,经相关部门批准后依批准的内容开展经营活动;不得从事国家和本市产业政策禁止和限制类 项目的经营活动。)

股东及持有之权益:

中国邮政储蓄银行股份有限公司 100%持股

相关投资者类别(联交所的 FINI 承配人名 单模板所载或按 FINI 界面或上市规则要 求须就承配人披露的任何承配人类别):

将纳入招股章程中的有关投资者的描述:

基石投资者

(v)自主管理的投资组合(如《上市规则》附录 F 所定义)

PSBC Wealth Management Co., Ltd. ("PSBC Wealth") was established on December 18, 2019, with a registered capital of RMB8.0 billion, in which Postal Savings Bank of China Co., Ltd. (stock code: 1658) holds a 100% stake and is ultimately controlled by China Post Group Corporation Limited. Its business scope is public issuance of wealth management products to the general public, investment and management of entrusted assets for investors; non-public issuance of wealth management products to eligible investors, investment and management of entrusted assets for investors; financial advisory and consulting services, etc. PSBC Wealth remained firmly committed to balanced development of scale, quality and profitability, aimed at fostering core competitiveness, deepened investment analysis, marketing, internal control, operational reforms and digital transformation, and continued to improve the rule-based, specialized and market-oriented development of wealth management business.

## CORNERSTONE INVESTMENT AGREEMENT

## MAY 8, 2025

## CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED

宁德时代新能源科技股份有限公司

AND

## TAIKANG LIFE INSURANCE CO., LTD

AND

CHINA SECURITIES (INTERNATIONAL) CORPORATE FINANCE COMPANY LIMITED

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THIS AGREEMENT (this "Agreement") is made on May 8, 2025

#### **BETWEEN**:

- (1) CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED (宁德时代新能源科技股份有限公司), a joint stock company incorporated in the PRC with limited liability on December 16, 2011, having its registered office at No. 2 Xingang Road, Zhangwan Town Jiaocheng District, Ningde City, Fujian Province, PRC (the "Company");
- (2) TAIKANG LIFE INSURANCE CO., LTD, a company incorporated in the PRC whose registered office is at 1/F, Taikang Zhongguancun Innovation Center, #21-1 Science Park Road, Science and Technology Park, Changping Qu, Beijing, China (the "Investor"); and
- (3) CHINA SECURITIES (INTERNATIONAL) CORPORATE FINANCE COMPANY LIMITED of 18/F, Two Exchange Square, 8 Connaught Place, Central, Hong Kong ("CSCI").

#### **WHEREAS:**

- (A) The Company has made an application for listing of its H Shares (as defined below) on the Stock Exchange (as defined below) by way of a global offering (the "Global Offering") comprising:
  - (i) a public offering by the Company for subscription of H Shares (subject to reallocation and the Offer Size Adjustment Option (as defined below)) by the public in Hong Kong (the "Hong Kong Public Offering"); and
  - (ii) a conditional placing of H Shares (subject to reallocation, the Offer Size Adjustment Option and the Over-allotment Option (as defined below) offered by the Company outside the United States to investors (including placing to professional and institutional investors in Hong Kong) in reliance on Regulation S (as defined below) under the Securities Act (as defined below) (the "International Offering").
- (B) CHINA INTERNATIONAL CAPITAL CORPORATION HONG KONG SECURITIES LIMITED ("CICC"), CSCI, J.P. MORGAN SECURITIES (FAR EAST) LIMITED ("JPM FE") and MERRILL LYNCH (ASIA PACIFIC) LIMITED ("BOFA") are acting as the joint sponsors of the Global Offering (the "Joint Sponsors"), and CICC, CSCI, J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED ("JPM APAC"), BOFA, GOLDMAN SACHS (ASIA) L.L.C. ("GS"), MORGAN STANLEY ASIA LIMITED ("MS") and UBS AG HONG KONG BRANCH ("UBS")¹ are acting as the overall coordinators of the Global Offering (the "Overall Coordinators").
- (C) The Investor wishes to subscribe for the Investor Shares (as defined below) as part of the International Offering, subject to and on the basis of the terms and conditions set out in this Agreement.

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UBS AG HONG KONG BRANCH is incorporated in Switzerland with limited liability.

(D) It is intended that subject to mutual agreement on terms and conditions having been reached, the Overall Coordinators and underwriters (to be named in the International Underwriting Agreement) will enter into an underwriting agreement for the International Offering with the Company to, among others, conditionally underwrite the Investor Shares to be subscribed by the Investor hereunder.

#### IT IS AGREED as follows:

#### 1 DEFINITIONS AND INTERPRETATIONS

- 1.1 In this Agreement, including its schedules and recitals, each of the following words and expressions shall, unless the context requires otherwise, have the following meanings:
  - "affiliate" in relation to a particular individual or entity, unless the context otherwise requires, means any individual or entity which directly or indirectly, through one or more intermediaries, controls, or is controlled by, or is under common control with, the individual or entity specified. For the purposes of this definition, the term "control" (including the terms "controlling", "controlled by" and "under common control with") means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a person, whether through the ownership of voting securities, by contract, or otherwise;
  - "AFRC" means the Accounting and Financial Reporting Council of Hong Kong;
  - "Aggregate Investment Amount" means the amount equal to the Offer Price multiplied by the number of Investor Shares;
  - "Approvals" has the meaning given to it in clause 6.2(g);
  - "associate/close associate" shall have the meaning ascribed to such term in the Listing Rules and "associates/close associates" shall be construed accordingly;
  - "Brokerage" means brokerage calculated as 1% of the Aggregate Investment Amount as required by paragraph 7(1) of Fees Rules (as defined under the Listing Rules);
  - "business day" means any day (other than Saturday and Sunday and a public holiday in Hong Kong) on which licensed banks in Hong Kong are generally open to the public in Hong Kong for normal banking business and on which the Stock Exchange is open for the business of dealing in securities;
  - "CCASS" means the Hong Kong Central Clearing and Settlement System established and operated by The Hong Kong Securities Clearing Company Limited;
  - "Closing" means closing of the subscription of the Investor Shares in accordance with the terms and conditions of this Agreement;
  - "CMI(s)" means the capital market intermediary(ies) appointed by the Company for the purpose of the Global Offering and shall have the meaning ascribed to such term in the Code of Conduct for Persons Licensed by or Registered with the SFC;
  - "Companies Ordinance" means the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time;

"Companies (Winding Up and Miscellaneous Provisions) Ordinance" means the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"connected person/core connected person" shall have the meaning ascribed to such term in the Listing Rules and "connected persons/core connected persons" shall be construed accordingly;

"connected relationship" shall have the meaning ascribed to such term and as construed under the CSRC Filing Rules;

"Contracts (Rights of Third Parties) Ordinance" means the Contracts (Rights of Third Parties) Ordinance (Chapter 623 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"controlling shareholder" shall, unless the context otherwise requires, have the meaning ascribed to such term in the Listing Rules and "controlling shareholders" shall be construed accordingly;

"CSRC" means the China Securities Regulatory Commission;

"CSRC Filing Rules" means the Trial Administrative Measures of Overseas Securities Offering and Listing by Domestic Companies (境内企业境外发行证券和上市管理试行办法) and supporting guidelines issued by the CSRC, as amended, supplemented or otherwise modified from time to time;

"Delayed Delivery Date" means, subject to the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become unconditional and not having been terminated, such later date as the Overall Coordinators shall notify the Investor in accordance with clause 4.3;

"dispose of" includes, in respect of any Relevant Shares, directly or indirectly;

- (i) offering, pledging, charging, selling, mortgaging, lending, creating, transferring, assigning or otherwise disposing of any legal or beneficial interest (including by the creation of or any agreement to create or selling or granting or agreeing to sell or grant any option or contract to purchase, subscribe for, lend or otherwise transfer or dispose of or any warrant or right to purchase, subscribe for, lend or otherwise transfer or dispose of, or purchasing or agreeing to purchase any option, contract, warrant or right to sell or creating any encumbrance over or agreeing to create any encumbrance over), either directly or indirectly, conditionally or unconditionally, or creating any third party right of whatever nature over, any legal or beneficial interest in the Relevant Shares or any other securities convertible into or exercisable or exchangeable for such Relevant Shares, or that represent the right to receive, such Relevant Shares, or agreeing or contracting to do so, whether directly or indirectly and whether conditionally or unconditionally; or
- (ii) entering into any swap or other arrangement that transfers to another, in whole or in part, any beneficial ownership of the Relevant Shares or any interest in them, or in any of the economic consequences or incidents of ownership of such Relevant Shares or such other securities or any interest in them; or

- (iii) entering into any other transaction directly or indirectly with the same economic effect as any of the foregoing transactions described in (i) and (ii) above; or
- (iv) agreeing or disclosing or contracting to, or publicly announcing an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise; and "disposal" shall be construed accordingly;

"FINI" shall have the meaning ascribed to such term to in the Listing Rules;

"Global Offering" has the meaning given to it in Recital (A);

"Governmental Authority" means any governmental, inter-governmental, regulatory or administrative commission, board, body, department, authority or agency, or any stock exchange, self-regulatory organization or other non-governmental regulatory authority, or any court, judicial body, tribunal or arbitrator, in each case whether national, central, federal, provincial, state, regional, municipal, local, domestic, foreign or supranational (including without limitation, the Stock Exchange, the SFC and the CSRC);

"Group" means the Company and all of its subsidiaries or, where the context so requires, in respect of the period before the Company became the holding company of its present subsidiaries, the business operated by such subsidiaries or their predecessors (as the case maybe);

"H Share(s)" means the ordinary share(s) in the share capital of the Company with a monial value of RMB1.00 each, which are to be subscribed for and traded in Hong Kong dollar, and for which an application has been made for listing and permission to trade on the Stock Exchange;

"HK\$" or "Hong Kong dollar" means the lawful currency of Hong Kong;

"Hong Kong" means the Hong Kong Special Administrative Region of the PRC;

"Hong Kong Public Offering" has the meaning given to it in Recital (A);

"Indemnified Parties" has the meaning given to it in clause 6.5, and "Indemnified Party" shall mean any one of them, as the context shall require;

"International Offering" has the meaning given to it in Recital (A);

"International Offering Circular" means the final offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering;

"Investor-related Information" has the meaning given to it in clause 6.2(i);

"Investor Shares" means the number of H Shares to be subscribed for by the Investor in the International Offering in accordance with the terms and conditions herein and as calculated in accordance with Schedule 1 and determined by the Company and the Overall Coordinators;

- "Laws" means all laws, statutes, legislation, ordinances, measures, rules, regulations, guidelines, guidance, decisions, opinions, notices, circulars, directives, requests, orders, judgments, decrees or rulings of any Governmental Authority (including without limitation, the Stock Exchange, the SFC and the CSRC) of all relevant jurisdictions;
- "Levies" means the SFC transaction levy of 0.0027% (or the prevailing transaction levy on the Listing Date), the Stock Exchange trading fee of 0.00565% (or the prevailing trading fee on the Listing Date) and the AFRC transaction levy of 0.00015% (or the prevailing transaction levy on the Listing Date), in each case, of the Aggregate Investment Amount;
- "Listing Date" means the date on which the H Shares are initially listed on the Main Board of the Stock Exchange;
- "Listing Guide" means the Guide for New Listing Applicants as published by the Stock Exchange, as amended, supplemented or otherwise modified from time to time;
- "Listing Rules" means the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, and the listing decisions, guidelines and other requirements of the Stock Exchange, each as amended, supplemented or otherwise modified from time to time;
- "Lock-up Period" has the meaning given to it in clause 5.1;
- "Offer Price" means the final Hong Kong dollar price per Share (exclusive of Brokerage and Levies) at which the H Shares are to be offered or sold pursuant to the Global Offering;
- "Over-allotment Option" has the meaning given to it in the International Offering Circular;
- "Offer Size Adjustment Option" means the option exercisable by the Company pursuant to which the Company may issue and allot additional H Shares at the Offer Price, to cover additional market demand;
- "Parties" means the named parties to this Agreement (including, for the avoidance of doubt, the Joint Sponsors and/or the Overall Coordinators, as the context requires), and "Party" shall mean any one of them, as the context shall require;
- "PRC" means the People's Republic of China, excluding, for purposes of this Agreement only, Hong Kong, Macau Special Administrative Region of the PRC and Taiwan;
- "Preliminary Offering Circular" means the preliminary offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering, as amended, supplemented or otherwise modified from time to time;
- "Professional Investor" has the meaning given to it in Part 1 of Schedule 1 to the SFO;
- "Prospectus" means the final prospectus to be issued in Hong Kong by the Company in connection with the Hong Kong Public Offering;
- "Public Documents" means the Preliminary Offering Circular and the International Offering Circular for the International Offering, the Prospectus to be issued in Hong Kong by the Company for the Hong Kong Public Offering and such other documents and announcements which may be issued by the Company in connection with the Global Offering, each as amended, supplemented or otherwise modified from time to time;

"Regulation S" means Regulation S under the Securities Act;

"Regulators" has the meaning given to it in clause 6.2(i);

"Relevant Shares" means the Investor Shares subscribed for by the Investor pursuant to this Agreement, and any shares or other securities of or interests in the Company which are derived from the Investor Shares pursuant to any rights issue, capitalization issue or other form of capital reorganization (whether such transactions are to be settled in cash or otherwise);

"RMB" or "Renminbi" means Renminbi, the lawful currency of the PRC;

"Securities Act" means the United States Securities Act of 1933, as amended, supplemented or otherwise modified from time to time, and the rules and regulations promulgated thereunder;

"SFC" means The Securities and Futures Commission of Hong Kong;

"SFO" means the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"Stock Exchange" means The Stock Exchange of Hong Kong Limited;

"subsidiary" has the meaning given to it in the Companies Ordinance;

"U.S." and "United States" means the United States of America, its territories and possessions, any state of the United States and the District of Columbia;

"US\$" or "US dollar" means the lawful currency of the United States;

"U.S. Person" has the meaning given to it in Regulation S; and

"underwriters" means the Hong Kong underwriters of the Hong Kong Public Offering and the international underwriters of the International Offering.

- 1.2 In this Agreement, unless the context otherwise requires:
  - (a) a reference to a "clause", "sub-clause" or "schedule" is a reference to a clause or subclause of or a schedule to this Agreement;
  - (b) the index, clause and schedule headings are inserted for convenience only and shall not affect the construction or interpretation of this Agreement;
  - (c) the recitals and schedules form an integral part of this Agreement and have the same force and effect as if expressly set out in the body of this Agreement and any reference to this Agreement shall include the recitals and schedules;
  - (d) the singular number shall include the plural and vice versa and words importing one gender shall include the other gender;
  - (e) a reference to this Agreement or another instrument includes any variation or replacement of either of them;
  - (f) a reference to a statute, statutory provision, regulation or rule includes a reference:

- (i) to that statute, provision, regulation or rule as from time to time consolidated, amended, supplemented, modified, re-enacted or replaced by any statute or statutory provision;
- (ii) to any repealed statute, statutory provision, regulation or rule which it re-enacts (with or without modification); and
- (iii) to any subordinate legislation made under it;
- (g) references to times of day and dates are, unless otherwise specified, to Hong Kong times and dates, respectively;
- (h) a reference to a "**person**" includes a reference to an individual, a firm, a company, a body corporate, an unincorporated association or an authority, a government, a state or agency of a state, a joint venture, association or partnership (whether or not having separate legal personality);
- (i) references to "include", "includes" and "including" shall be construed so as to mean include without limitation, includes without limitation and including without limitation, respectively; and
- (j) references to any legal term for any action, remedy, method or judicial proceeding, legal document, legal status, court, official or any legal concept or thing in respect of any jurisdiction other than Hong Kong is deemed to include what most nearly approximates in that jurisdiction to the relevant Hong Kong legal term.

## 2 INVESTMENT

- 2.1 Subject to the conditions referred to in clause 3 below being fulfilled (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) and other terms and conditions of this Agreement:
  - (a) the Investor will subscribe for, and the Company will issue, allot and place and the Overall Coordinators will allocate and/or deliver (as the case may be) or cause to be allocated and/or delivered (as the case may be) to the Investor, the Investor Shares at the Offer Price under and as part of the International Offering and through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the relevant portion of the International Offering; and
  - (b) the Investor will pay the Aggregate Investment Amount, the Brokerage and the Levies in respect of the Investor Shares in accordance with clause 4.2.
- 2.2 The Investor may elect by notice in writing served to the Company, the Joint Sponsors and the Overall Coordinators not later than three (3) business days prior to the Listing Date to subscribe for the Investor Shares through a wholly-owned subsidiary of the Investor that is a Professional Investor and is (i) not a U.S. person; (ii) located outside the United States and; (iii) acquiring the Investor Shares in an offshore transaction in accordance with Regulation S, provided that:

- (a) the Investor shall procure such wholly-owned subsidiary on such date to provide to the Company, the Joint Sponsors and the Overall Coordinators written confirmation that it agrees to be bound by the same agreements, representations, warranties, undertakings, acknowledgements and confirmations given in this Agreement by the Investor, and the agreements, representations, warranties, undertakings, acknowledgements and confirmations given by the Investor in this Agreement shall be deemed to be given by the Investor for itself and on behalf of such wholly-owned subsidiary; and
- (b) the Investor (i) unconditionally and irrevocably guarantees to the Company, the Joint Sponsors and the Overall Coordinators the due and punctual performance and observance by such wholly-owned subsidiary of all its agreements, obligations, undertakings, warranties, representations, indemnities, consents, acknowledgements, confirmations and covenants under this Agreement; and (ii) undertakes to fully and effectively indemnify and keep indemnified on demand each of the Indemnified Parties in accordance with clause 6.5.

The obligations of the Investor under this clause 2.2 constitute direct, primary and unconditional obligations to pay on demand to the Company, the Joint Sponsors or the Overall Coordinators any sum which such wholly-owned subsidiary is liable to pay under this Agreement and to perform promptly on demand any obligation of such wholly-owned subsidiary under this Agreement without requiring the Company, the Joint Sponsors or the Overall Coordinators first to take steps against such wholly-owned subsidiary or any other person. Except where the context otherwise requires, the term Investor shall be construed in this Agreement to include such wholly-owned subsidiary.

- 2.3 The Company and the Overall Coordinators may in their sole discretion determine that delivery of all or a portion of the Investor Shares shall take place on the Delayed Delivery Date in accordance with clause 4.3.
- 2.4 The Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering) will determine, in such manner as they may agree, the Offer Price. The exact number of the Investor Shares will be finally determined by the Company and the Overall Coordinators in accordance with Schedule 1, and such determination will be conclusive and binding on the Investor, save for manifest error.

## 3 CLOSING CONDITIONS

- 3.1 The Investor's obligation under this Agreement to subscribe for, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares pursuant to clause 2.1 are conditional only upon each of the following conditions having been satisfied (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) at or prior to the Closing:
  - (a) the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become effective and unconditional (in accordance with their respective original terms or as subsequently waived or varied by agreement of the parties thereto) by no later than the time and date as specified in these

- underwriting agreements, and neither of the aforesaid underwriting agreements having been terminated;
- (b) the Offer Price having been agreed upon between the Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering);
- (c) the Listing Committee of the Stock Exchange having granted the approval for the listing of, and permission to deal in, the H Shares (including the Investor Shares) as well as other applicable waivers and approvals and such approval, permission or waiver having not been revoked prior to the commencement of dealings in the H Shares on the Stock Exchange;
- (d) no Laws shall have been enacted or promulgated by any Governmental Authority which prohibits the consummation of the transactions contemplated in the Global Offering or herein and there shall be no orders or injunctions from a court of competent jurisdiction in effect precluding or prohibiting consummation of such transactions; and
- (e) the representations, warranties, undertakings, acknowledgements and confirmations of the Investor under this Agreement are and will be accurate, true and complete in all respects and not misleading or deceptive and that there is no material breach of this Agreement on the part of the Investor.
- 3.2 If any of the conditions contained in clause 3.1 has not been fulfilled by the Investor or waived by the Company, the Joint Sponsors and the Overall Coordinators (except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) on or before the date that is one hundred and eighty (180) days after the date of this Agreement (or such other date as may be agreed in writing among the Company, the Investor, the Joint Sponsors and the Overall Coordinators), the obligation of the Investor to purchase, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares shall cease and any amount paid by the Investor under this Agreement to any other party will be repaid to the Investor by such other party without interest as soon as commercially practicable and in any event no later than 30 days from the date of termination of this Agreement and this Agreement will terminate and be of no effect and all obligations and liabilities on the part of the Company, the Joint Sponsors and/or the Overall Coordinators shall cease and terminate; provided that termination of this Agreement pursuant to this clause 3.2 shall be without prejudice to the accrued rights or liabilities of any Party to the other Parties in respect of the terms herein at or before such termination. For the avoidance of doubt, nothing in this clause shall be construed as giving the Investor the right to cure any breaches of the representations, warranties, undertakings, acknowledgements and confirmations given by the Investor under this Agreement during the period until the aforementioned date under this clause.
- 3.3 The Investor acknowledges that there can be no guarantee that the Global Offering will be completed or will not be delayed or terminated or that the Offer Price will be within the indicative range set forth in the Public Documents, and no liability of the Company, the Joint Sponsors or the Overall Coordinators to the Investor will arise if the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents. The Investor hereby waives any right (if any) to bring any claim or action

against the Company, the Joint Sponsors and/or the Overall Coordinators or their respective affiliates, directors, officers, supervisors, employees, partners, agents, advisors and representatives on the basis that the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents.

## 4 CLOSING

- 4.1 Subject to clause 3 and this clause 4, the Investor will subscribe for the Investor Shares at the Offer Price pursuant to, and as part of, the International Offering and through the Overall Coordinators (and/or their respective affiliates) in their capacities as representatives of the international underwriters of the relevant portion of the International Offering. Accordingly, the Investor Shares will be subscribed for contemporaneously with the closing of the International Offering, or on the Delayed Delivery Date, at such time and in such manner as shall be determined by the Company and the Overall Coordinators.
- 4.2 Regardless of the time and manner of the delivery of the Investor Shares, the Investor shall make full payment of the Aggregate Investment Amount, together with the related Brokerage and Levies (to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators) by same day value credit at or before 8:00 a.m. (Hong Kong time) on the Listing Date in Hong Kong dollars, by wire transfer in immediately available clear funds without any deduction or set-off to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators in writing no later than one (1) clear business day prior to the Listing Date, which notice shall include, among other things, the payment account details and the total amount payable by the Investor under this Agreement.
- 4.3 If the Company and the Overall Coordinators in their sole discretion determine that delivery of all or any part of the Investor Shares should be made on a date (the "Delayed Delivery Date") later than the Listing Date, the Overall Coordinators shall notify the Investor in writing (i) no later than two (2) business days prior to the Listing Date, the number of Investor Shares which will be deferred in delivery; and (ii) no later than two (2) business days prior to the actual Delayed Delivery Date, the Delayed Delivery Date, provided that the Delayed Delivery Date shall be no later than three (3) business days following the last day on which the Over-allotment Option may be exercised. Such determination by the Company and the Overall Coordinators will be conclusive and binding on the Investor. If the Investor Shares are to be delivered to the Investor on the Delayed Delivery Date, the Investor shall nevertheless pay for the Investor Shares as specified in clause 4.2.
- 4.4 Subject to due payment(s) for the Investor Shares being made in accordance with clause 4.2, delivery of the Investor Shares to the Investor, as the case may be, shall be made through CCASS by depositing the Investor Shares directly into CCASS for credit to such CCASS investor participant account or CCASS stock account as may be notified by the Investor to the Overall Coordinators in writing no later than two (2) business days prior to the Listing Date or the Delayed Delivery Date as determined in accordance with clause 4.3.
- 4.5 Without prejudice to clause 4.3, delivery of the Investor Shares may also be made in any other manner which the Company, the Joint Sponsors, the Overall Coordinators and the Investor may agree in writing, provided that, payment for the Investor Shares shall not be later than 8:00 a.m. (Hong Kong time) on the Listing Date regardless of the time and manner of the delivery of the Investor Shares.

- If payment of the Aggregate Investment Amount and the related Brokerage and Levies (whether in whole or in part) is not received or settled in the time and manner stipulated in this Agreement, the Company, the Joint Sponsors and the Overall Coordinators reserve the right, in their respective absolute discretions, to terminate this Agreement and in such event all obligations and liabilities on the part of the Company, the Joint Sponsors and the Overall Coordinators shall cease and terminate (but without prejudice to any claim which the Company, the Joint Sponsors and the Overall Coordinators may have against the Investor arising out of its failure to comply with its obligations under this Agreement). The Investor shall in any event be fully responsible for and shall indemnify, hold harmless and keep fully indemnified, on an after-tax basis, each of the Indemnified Parties against any loss and damages that they may suffer or incur arising out of or in connection with any failure on the part of the Investor to pay for the Aggregate Investment Amount and the Brokerage and Levies in full in accordance with clause 6.5.
- 4.7 In the event that the requirement under Rule 8.08(3) of the Listing Rules, in which no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, cannot be satisfied, the Joint Sponsors, the Overall Coordinators and the Company shall have the right to adjust the allocation of the number of Investor Shares to be subscribed by the Investor in their sole and absolute discretion to satisfy the requirement under Rule 8.08(3) of the Listing Rules.
- 4.8 None of the Company, the Joint Sponsors, the Overall Coordinators, and their respective affiliates shall be liable (whether jointly or severally) for any failure or delay in the performance of its obligations under this Agreement and each of the Company, or the Joint Sponsors, the Overall Coordinators and their respective affiliates shall be entitled to terminate this Agreement if it is prevented or delayed from performing its obligations under this Agreement as a result of circumstances beyond control of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates (as the case may be), including, but not limited to, acts of God, flood, outbreak or escalations of diseases, epidemics or pandemics including but not limited to avian influenza, severe acute respiratory syndrome, H1N1 influenza, H5N1, MERS, Ebola virus and the COVID-19, declaration of a national, international, regional emergency, disaster, calamity, crisis, economic or comprehensive sanctions, explosion, earthquake, volcanic eruption, severe transport disruption, paralysis in government operation, public disorder, political instability or threat or escalation or outbreak of hostilities, war (whether declared or undeclared), terrorism, fire, riot, rebellion, civil commotion, strike, lockout, other industrial action, general failure of electricity or other supply, aircraft collision, accidental or mechanical or electrical breakdown, technical or computer failure or failure of any money transmission system, embargo, labour dispute and changes in any existing or future Laws, any existing or future act of governmental activity or the like.

## 5 RESTRICTIONS ON THE INVESTOR

5.1 Subject to clause 5.2, the Investor for itself and on behalf of its wholly-owned subsidiary (where the Investor Shares are to be held by such wholly-owned subsidiary) agrees, covenants with and undertakes to the Company, the Joint Sponsors and the Overall Coordinators that without the prior written consent of each of the Company, the Joint Sponsors and the Overall Coordinators, the Investor will not, and will cause its affiliates not to, whether directly or indirectly, at any time during the period commencing from (and inclusive of) the Listing Date and ending on (and inclusive of) the date falling six (6) months after the Listing Date (the "Lock-up Period"), directly or indirectly, (i) dispose of, in any way, any Relevant Shares or any interest in any company or entity holding any Relevant Shares, including any security that

is convertible, exchangeable, exercisable or represents a right to receive the above securities, or agrees, enters into an agreement or publicly announces an intention to enter into such a transaction; (ii) allow itself to undergo a change of control (as defined in The Codes on Takeovers and Mergers and Share Buy-backs promulgated by the SFC) at the level of its ultimate beneficial owner; (iii) enter into any transactions directly or indirectly with the same economic effect as any aforesaid transaction; or (iv) agree or contract to, or publicly announce an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise. In the event of a disposal of any Relevant Shares at any time after the Lock-up Period, the Investor will ensure that (a) such disposal will comply with all applicable Laws; (b) the Investor will use its best endeavors to ensure that the disposal will not create a disorderly and false market in the H Shares; (c) the Investor will not enter into any such transaction with a person who engages directly or indirectly in a business that competes or is likely to compete with the business of the Company or with any other entity that is a holding company, subsidiary or associate of such person without the prior written consent of each of the Company, the Joint Sponsors and the Overall Coordinators.

- 5.2 Nothing contained in clause 5.1 shall prevent the Investor from transferring all or part of the Relevant Shares to any wholly-owned subsidiary of the Investor, provided that, in all cases:
  - (a) prior to such transfer, such wholly-owned subsidiary gives a written undertaking (addressed to and in favor of the Company, the Joint Sponsors and the Overall Coordinators in terms satisfactory to them) agreeing to, and the Investor undertakes to procure that such wholly-owned subsidiary will, be bound by the Investor's obligations under this Agreement, including the restrictions in this clause 5 imposed on the Investor, as if such wholly-owned subsidiary were itself subject to such obligations and restrictions;
  - (b) such wholly-owned subsidiary shall be deemed to have given the same acknowledgements, confirmations, undertakings, representations and warranties as provided in clause 6;
  - (c) the Investor and such wholly-owned subsidiary of the Investor shall be treated as being the Investor in respect of all the Relevant Shares held by them and shall jointly and severally bear all liabilities and obligations imposed by this Agreement;
  - (d) if at any time prior to expiration of the Lock-up Period, such wholly-owned subsidiary ceases or will cease to be a wholly-owned subsidiary of the Investor, it shall (and the Investor shall procure that such subsidiary shall) immediately, and in any event before ceasing to be a wholly-owned subsidiary of the Investor, fully and effectively transfer the Relevant Shares it holds to the Investor or another wholly-owned subsidiary of the Investor, which shall give or be procured by the Investor to give a written undertaking (addressed to and in favor of the Company, the Joint Sponsors and the Overall Coordinators in terms satisfactory to them) agreeing to, and the Investor undertakes to procure that such wholly-owned subsidiary will, be bound by the Investor's obligations under this Agreement, including the restrictions in this clause 5 imposed on the Investor and gives the same acknowledgements, confirmations, undertakings, representations and warranties hereunder, as if such wholly-owned subsidiary were itself subject to

- such obligations and restrictions and shall jointly and severally bear all liabilities and obligations imposed by this Agreement; and
- (e) such wholly-owned subsidiary is (i) not a U.S. Person; (ii) located outside the United States and (iii) acquiring the Relevant Shares in an offshore transaction in reliance on Regulation S.
- 5.3 The Investor agrees and undertakes that, except with the prior written consent of the Company, the Joint Sponsors and the Overall Coordinators, the aggregate holding (direct and indirect) of the Investor and its close associates in the total issued share capital of the Company shall be less than 10% (or such other percentage as provided in the Listing Rules from time to time for the definition of "substantial shareholder") of the Company's entire issued share capital at all times and it would not become a core connected person of the Company within the meaning of the Listing Rules during the period of 12 months following the Listing Date and, further, that the aggregate holding (direct and indirect) of the Investor and its close associates (as defined under the Listing Rules) in the total issued share capital of the Company shall not be such as to cause the total securities of the Company held by the public (as contemplated in the Listing Rules and interpreted by the Stock Exchange, including but not limited to Rule 8.08) to fall below the required percentage set out in Rule 8.08 of the Listing Rules or such other percentage as may be approved by the Stock Exchange and applicable to the Company from time to time. The Investor agrees to notify the Company, the Joint Sponsors and the Overall Coordinators if it comes to its attention of any of the abovementioned situations.
- The Investor agrees that the Investor's holding of the Company's share capital is on a proprietary investment basis, and to, upon reasonable request by the Company, the Joint Sponsors and/or the Overall Coordinators, provide reasonable evidence to the Company, the Joint Sponsors and the Overall Coordinators showing that the Investor's holding of the Company's share capital is on a proprietary investment basis. The Investor shall not, and shall procure that none of its controlling shareholder(s), associates and their respective beneficial owners shall, apply for or place an order through the book building process for H Shares in the Global Offering (other than the Investor Shares) or make an application for H Shares in the Hong Kong Public Offering.
- 5.5 The Investor and its affiliates, associates, directors, officers, employees, agents or representatives shall not accept or enter into any arrangement or agreement, including any side letter, which is inconsistent with, or in contravention of, the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide or other written guidance published by the Hong Kong regulators) with the Company, the largest shareholder of the Company, any other member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents.

# 6 ACKNOWLEDGEMENTS, REPRESENTATIONS, UNDERTAKINGS AND WARRANTIES

- 6.1 The Investor acknowledges, represents, undertakes, warrants, agrees and confirms to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, agents, advisors, associates, partners and representatives makes no representation and gives no warranty or undertaking or guarantee that the Global Offering will proceed or be completed (within

any particular time period or at all) or that the Offer Price will be within the indicative range set forth in the Public Documents, and will be under no liability whatsoever to the Investor in the event that the Global Offering is delayed, does not proceed or is not completed for any reason, or if the Offer Price is not within the indicative range set forth in the Public Documents;

- (b) this Agreement, the background information of the Investor and the relationship and arrangements between the Parties contemplated by this Agreement will be required to be disclosed in the Public Documents and other marketing and roadshow materials for the Global Offering and that the Investor will be referred to in the Public Documents and such other marketing and roadshow materials and announcements and, specifically, this Agreement will be a material contract required to be filed with regulatory authorities in Hong Kong and made available on display to the public in connection with the Global Offering or otherwise pursuant to the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules;
- (c) the information in relation to the Investor as required to be submitted to the Stock Exchange under the Listing Rules or on FINI will be shared with the Company, the Stock Exchange, SFC and such other Governmental Authority as necessary and will be included in a consolidated placee list which will be disclosed on FINI to the Overall Coordinators involved in the Global Offering, and all such information is true, complete and accurate in all respects and is not misleading;
- (d) the Offer Price is to be determined solely and exclusively in accordance with the terms and conditions of the Global Offering and the Investor shall not have any right to raise any objection thereto;
- (e) the Investor Shares will be subscribed for by the Investor through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the International Offering;
- (f) the Investor will accept the Investor Shares on and subject to the terms and conditions of the memorandum and articles of association or other constituent or constitutional documents of the Company and this Agreement;
- (g) the number of Investor Shares may be affected by re-allocation of Shares between the International Offering and the Hong Kong Public Offering pursuant to Practice Note 18 of the Listing Rules or Chapter 4.14 of the Listing Guide or such other percentage as may be approved by the Stock Exchange and applicable to the Company from time to time;
- (h) the Joint Sponsors, the Overall Coordinators and the Company can adjust the allocation of the number of Investor Shares in their sole and absolute discretion for the purpose of satisfying Rule 8.08(3) of the Listing Rules which provide that no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, the minimum public float requirement under Rule 8.08(1)(a) of the Listing Rules or as otherwise approved by the Stock Exchange;
- (i) at or around the time of entering into this Agreement or at any time hereafter but before the closing of the International Offering, the Company, the Joint Sponsors and/or the Overall Coordinators have entered into, or may and/or propose to enter into,

- agreements for similar investments with one or more other investors as part of the International Offering;
- (j) none of the Company, the Joint Sponsors, the Overall Coordinators nor any of their respective subsidiaries, affiliates, agents, directors, officers, supervisors, employees, partners or representatives nor any other party involved in the Global Offering assumes any responsibility for any tax, legal, currency, economic or other consequences of the acquisition of, or in relation to any dealings in, the Investor Shares;
- (k) the Investor Shares have not been and will not be registered under the Securities Act or the securities law of any state or other jurisdiction of the United States and may not be offered, resold, pledged or otherwise transferred directly or indirectly in the United States or to or for the account or benefit of any U.S. Person except pursuant to an effective registration statement or an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act, or in any other jurisdiction or for the account or benefit of any persons in any other jurisdictions except as allowed by applicable Laws of such jurisdiction;
- (l) [reserved];
- (m) it understands and agrees that transfer of the Investor Shares may only be made outside the United States in an "offshore transaction" (as defined in Regulation S) in accordance with Regulation S and in each case, in accordance with any applicable securities laws of any state of the United States and any other jurisdictions, and any share certificate(s) representing the Investor Shares shall bear a legend substantially to such effect;
- (n) it understands that none of the Company, the Joint Sponsors, the Overall Coordinators or any of the international underwriters of the International Offering has made any representation as to the availability of any available exemption under the Securities Act for the subsequent reoffer, resale, pledge or transfer of the Investor Shares;
- (o) except as provided for under clause 5.2, to the extent any of the Investor Shares are held by a subsidiary, the Investor shall procure that this subsidiary remains a wholly-owned subsidiary of the Investor and continues to adhere to and abide by the terms and conditions hereunder for so long as such subsidiary continues to hold any of the Investor Shares before the expiration of the Lock- up Period;
- (p) the Investor irrevocably waives to the fullest extent permitted by applicable Laws, any claims it may have against any of the Joint Sponsors, the Overall Coordinators, the underwriters and the Company, their respective affiliates, directors, officers, supervisors, employees, advisors and representatives arising out of or in connection with this Agreement and the Global Offering;
- (q) it has received (and may in the future receive) information that may constitute material, non-public information and/or inside information as defined in the SFO in connection with the Investor's investment in (and holding of) the Investor Shares, and it shall: (i) not disclose such information to any person other than to its affiliates, subsidiaries, directors, officers, employees, advisors and representatives (the "Authorized Recipients") on a strictly need-to-know basis for the sole purpose of evaluating its investment in the Investor Shares or otherwise required by Laws, until such information

becomes public information through no fault on the part of the Investor or any of its Authorized Recipients; (ii) use its best efforts to ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(q)) do not disclose such information to any person other than to other Authorized Recipients on a strictly need-to-know basis; and (iii) not and will ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(q)) do not purchase, sell or trade or alternatively, deal, directly or indirectly, in the H Shares or other securities or derivatives of the Company or its affiliates or associates in a manner that could result in any violation of the securities laws (including any insider trading provisions) of the United States, Hong Kong, the PRC or any other applicable jurisdiction relevant to such dealing;

- (r) the information contained in this Agreement, the draft Prospectus and the draft Preliminary Offering Circulars provided to the Investor and/or its representatives on a confidential basis and any other material which may have been provided (whether in writing or verbally) to the Investor and/or its representatives on a confidential basis may not be reproduced, disclosed, circulated or disseminated to any other person and such information and materials so provided are subject to change, updating, amendment and completion, and should not be relied upon by the Investor in determining whether to invest in the Investor Shares. For the avoidance of doubt:
  - (i) neither the draft Prospectus nor the draft Preliminary Offering Circular nor any other materials which may have been provided to the Investor and/or its representatives constitutes an invitation or offer or the solicitation to acquire, purchase or subscribe for any securities in any jurisdiction where such offer, solicitation or sale is not permitted and nothing contained in either the draft Prospectus or the draft Preliminary Offering Circular or any other materials which may have been provided (whether in writing or verbally) to the Investor and/or its representatives shall form the basis of any contract or commitment whatsoever;
  - (ii) no offers of, or invitations to subscribe for, acquire or purchase, any H Shares or other securities shall be made or received on the basis of the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) to the Investor and/or its representatives; and
  - (iii) the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) or furnished to the Investor, may be subject to further amendments subsequent to the entering into this Agreement and should not be relied upon by the Investor in determining whether to invest in the Investor Shares and the Investor hereby consents to such amendments (if any) and waives its rights in connection with such amendments (if any);
- (s) this Agreement does not, collectively or separately, constitute an offer of securities for sale in the United States or any other jurisdictions in which such an offer would be unlawful;
- (t) neither the Investor nor any of its affiliates nor any person acting on its or their behalf has engaged or will engage in any directed selling efforts (within the meaning of

Regulation S) with respect to the Investor Shares or any form of general solicitation or general advertising (as defined in Regulation D under the Securities Act) or in any manner involving a public offering (as defined in Section 4(2) of the Securities Act) made with respect to the Investor Shares;

- (u) it has been furnished with all information it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares and has been given the opportunity to ask questions and receive answers from the Company, the Joint Sponsors or the Overall Coordinators concerning the Company, the Investor Shares or other related matters it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares, and that the Company has made available to the Investor or its agents all documents and information in relation to an investment in the Investor Shares required by or on behalf of the Investor;
- (v) in making its investment decision, the Investor has relied and will rely only on information provided in the International Offering Circular issued by the Company and not on any other information (whether prepared by the Company, the Joint Sponsors, the Overall Coordinators or their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates or otherwise) which may have been furnished to the Investor by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators (including their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates) on or before the date hereof, and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates makes any representation and gives any warranty or undertaking as to the accuracy or completeness of any such information or materials not contained in the International Offering Circular and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and their affiliates has or will have any liability to the Investor or its directors, officers, employees, advisors, agents, representatives, associates, partners and affiliates resulting from its use of or reliance on such information or materials, or otherwise for any information not contained in the International Offering Circular;
- (w) none of the Joint Sponsors, the Overall Coordinators, the underwriters and their respective directors, officers, employees, subsidiaries, agents, associates, affiliates, representatives, partners and advisors has made any warranty, representation or recommendation to it as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, research and development, operations, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith; and except as provided in the final International Offering Circular, none of the Company and its directors, officers, supervisors, employees, subsidiaries, agents, associates, affiliates, representatives and advisors has made any warranty, representation or recommendation to the Investor as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, operations, research and development, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith;

- (x) the Investor will comply with all restrictions (if any) applicable to it from time to time under this Agreement, the Listing Rules and any applicable Laws on the disposal by it (directly or indirectly), of any of the Relevant Shares in respect of which it is or will be (directly or indirectly) or is shown by the Prospectus to be the beneficial owner;
- (y) it has conducted its own investigation with respect to the Company, the Group, and the Investor Shares and the terms of the subscription of the Investor Shares provided in this Agreement, and has obtained its own independent advice (including tax, regulatory, financial, accounting, legal, currency and otherwise) to the extent it considers necessary or appropriate or otherwise has satisfied itself concerning, including the tax, regulatory, financial, accounting, legal, currency and otherwise related to the investment in the Investor Shares and as to the suitability thereof for the Investor, and has not relied, and will not be entitled to rely, on any advice (including tax, regulatory, financial, accounting, legal, currency and otherwise), due diligence review or investigation or other advice or comfort obtained or conducted (as the case may be) by or on behalf of the Company or any of the Joint Sponsors, the Overall Coordinators or the underwriters in connection with the Global Offering and none of the Company, the Joint Sponsors, the Overall Coordinators or their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives takes any responsibility as to any tax, regulatory, financial, accounting, legal, currency or other economic or other consequences of the subscription of the Investor Shares by the Investor or in relation to any dealings in the Investor Shares;
- (z) it understands that no public market now exists for the Investor Shares, and that the Company, the Joint Sponsors and the Overall Coordinators have made no assurances that a public or active market will ever exist for the Investor Shares;
- (aa) in the event that the Global Offering is delayed or terminated or is not completed for any reason, no liabilities of the Company, the Joint Sponsors, the Overall Coordinators or any of their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives to the Investor or its subsidiaries will arise;
- (bb) the Company, the Overall Coordinators will have absolute discretion to change or adjust (i) the number of H Shares to be issued under the Global Offering; (ii) the number of H Shares to be issued under the Hong Kong Public Offering and the International Offering, respectively; and (iii) other adjustment or re-allocation of H Shares being offered, the indicative offer price range set forth in the Public Documents and the Offer Price as may be approved by the Stock Exchange and in compliance with applicable Laws;
- (cc) any trading in the H Shares is subject to compliance with applicable laws and regulations, including the restrictions on dealing in shares under the SFO, the Listing Rules, the Securities Act and any other applicable laws, regulations or relevant rules of any competent securities exchange;
- (dd) any offer, sale, pledge or other transfer made other than in compliance with the restrictions in this Agreement will not be recognized by the Company in respect of the Relevant Shares; and

- (ee) the Investor has agreed that the payment for the Aggregate Investment Amount and the related Brokerage and Levies shall be made by 8:00 a.m. (Hong Kong time) on the Listing Date or such other date as agreed in accordance with clause 4.5.
- 6.2 The Investor further acknowledges, represents, warrants and undertakes to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) it has been duly incorporated and is validly existing under the Laws of its place of incorporation and that there has been no petition filed, order made or effective resolution passed for its bankruptcy, liquidation or winding up;
  - (b) it is qualified to receive and use the information under this Agreement (including, among others, this Agreement, the draft Prospectus and the draft Preliminary Offering Circular), which would not be contrary to all Laws applicable to the Investor or would require any registration or licensing within the jurisdiction that the Investor is in;
  - (c) it has the legal right and authority to own, use, lease and operate its assets and to conduct its business in the manner presently conducted;
  - (d) it has full power, authority and capacity, and has taken all actions (including obtaining all necessary consents, approvals and authorizations from any governmental and regulatory bodies or third parties) required to execute and deliver this Agreement, enter into and carry out the transactions as contemplated in this Agreement and perform its obligations under this Agreement;
  - (e) this Agreement has been duly authorized, executed and delivered by the Investor and constitutes a legal, valid and binding obligation of the Investor enforceable against it in accordance with the terms of this Agreement;
  - (f) it has taken, and will during the term of this Agreement, take all necessary steps to perform its obligations under this Agreement and to give effect to this Agreement and the transactions contemplated in this Agreement and to comply with all relevant Laws;
  - (g) all consents, approvals, authorizations, permissions and registrations (the "Approvals") under any relevant Laws applicable to the Investor and required to be obtained by the Investor in connection with the subscription for the Investor Shares under this Agreement have been obtained and are in full force and effect and are not invalidated, revoked, withdrawn or set aside and none of the Approvals is subject to any condition precedent which has not been fulfilled or performed. All Approvals have not been withdrawn as at the date of this Agreement, nor is the Investor aware of any facts or circumstances which may render the Approvals to be invalidated, withdrawn or set aside. The Investor further agrees and undertakes to promptly notify the Company, the Joint Sponsors and the Overall Coordinators in writing if any of the Approvals ceases to be in full force and effect or is invalidated, revoked, withdrawn or set aside for any reason;
  - (h) the execution and delivery of this Agreement by the Investor, and its performance of this Agreement and the subscription for or acquisition of (as the case may be) the Investor Shares will not contravene or result in a contravention by the Investor of (i) the memorandum and articles of association or other constituent or constitutional documents of the Investor or (ii) the Laws of any jurisdiction to which the Investor is

subject in respect of the transactions contemplated under this Agreement or which may otherwise be applicable to the Investor in connection with the Investor's subscription for or acquisition of (as the case may be) the Investor Shares or (iii) any agreement or other instrument binding upon the Investor or (iv) any judgment, order or decree of any Governmental Authority having jurisdiction over the Investor;

- (i) it has complied and will comply with all applicable Laws in all jurisdictions relevant to the subscription for the Investor Shares, including to provide information, or cause or procure to information be provided, either directly or indirectly through the Company, the Joint Sponsors and/or the Overall Coordinators, to the Stock Exchange, the SFC, the CSRC and/or any other governmental, public, monetary or regulatory authorities or bodies or securities exchange (collectively, the "Regulators"), and agrees and consents to the disclosure of, such information, in each case, as may be required by applicable Laws or requested by any of the Regulators from time to time (including, without limitation, (i) identity information of the Investor and its ultimate beneficial owner(s) and/or the person(s) ultimately responsible for the giving of the instruction relating to the subscription for the Investor Shares (including, without limitation, their respective names and places of incorporation); (ii) the transactions contemplated hereunder (including, without limitation, the details of subscription for the Investor Shares, the number of the Investor Shares, the Aggregate Investment Amount, and the lock-up restrictions under this Agreement); (iii) any swap arrangement or other financial or investment product involving the Investor Shares and the details thereof (including, without limitation, the identity information of the subscriber and its ultimate beneficial owner and the provider of such swap arrangement or other financial or investment product); and/or (iv) any connected relationship between the Investor or its beneficial owner(s) and associates on one hand and the Company and any of its shareholders on the other hand) (collectively, the "Investorrelated Information") within the time as requested by any of the Regulators. The Investor further authorizes each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, advisors and representatives to disclose any Investor-related Information to such Regulators and/or in any Public Document or other announcement or document as required under the Listing Rules or applicable Laws or as requested by any relevant Regulators;
- (j) the Investor has such knowledge and experience in financial and business matters that (i) it is capable of evaluating the merits and risks of the prospective investment in the Investor Shares; (ii) it is capable of bearing the economic risks of such investment, including a complete loss of the investment in the Investor Shares; (iii) it has received all the information it considers necessary or appropriate for deciding whether to invest in the Investor Shares; and (iv) it is experienced in transactions of investing in securities of companies in a similar stage of development; its ordinary business is to buy or sell shares or debentures or it is a Professional Investor and by entering into this Agreement, it is not a client of any of the Joint Sponsors or the Overall Coordinators, the CMIs or the underwriters in connection with the transactions contemplated thereunder;
- (k) it is subscribing for the Investor Shares as principal for its own account and for investment purposes and on a proprietary investment basis without a view to making distribution of any of the Investor Shares subscribed by it hereunder, and the Investor

- is not entitled to nominate any person to be a director or officer or supervisor of the Company;
- (l) the Investor is subscribing for the Investor Shares outside the United States in an "offshore transaction" within the meaning of Regulation S and it is not a U.S. Person;
- (m) the Investor is subscribing for the Investor Shares in a transaction exempt from, or not subject to, registration requirements under the Securities Act;
- (n) the Investor and the Investor's beneficial owner(s) and/or associates (i) are third parties independent of the Company; (ii) are not connected persons (as defined in the Listing Rules) or associates thereof of the Company and the Investor's subscription for the Investor Shares will not result in the Investor and its beneficial owner(s) becoming connected persons (as defined in the Listing Rules) of the Company notwithstanding any relationship between the Investor and any other party or parties which may be entering into (or have entered into) any other agreement or agreements referred to in this Agreement and will, immediately after completion of this Agreement, be independent of and not be acting in concert with (as defined in the Code on Takeovers and Mergers and Share Buy-backs promulgated by the SFC), any connected persons in relation to the control of the Company; (iii) have the financial capacity to meet all obligations arising under this Agreement; (iv) are not, directly or indirectly, financed, funded or backed by (a) any core connected person (as defined in the Listing Rules) of the Company or (b) the Company, any of the directors, supervisors, chief executive, largest shareholder, substantial shareholder(s) or existing shareholder(s) of the Company or any of its subsidiaries, or a close associate (as defined in the Listing Rules) of any of the them, and are not accustomed to take and have not taken any instructions from any such persons in relation to the acquisition, disposal, voting or other disposition of securities of the Company; and (v) have no connected relationship with the Company or any of its shareholders, unless otherwise disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing;
- (o) the Investor will subscribe for the Investor Shares using its own fund and it has not obtained and does not intend to obtain a loan or other form of financing to meet its payment obligations under this Agreement;
- (p) each of the Investor, its beneficial owner(s) and/or associates is not a "connected client" of any of the Joint Sponsors, the Overall Coordinators, the bookrunner(s), the lead manager(s), the CMIs, the underwriters of the Global Offering, the lead broker or any distributors. The terms "connected client", "lead broker" and "distributor" shall have the meanings ascribed to them in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;
- (q) the Investor's account is not managed by the relevant exchange participant (as defined in the Listing Rules) in pursuance of a discretionary managed portfolio agreement. The term "discretionary managed portfolio" shall have the meaning ascribed to it in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;
- (r) neither the Investor, its beneficial owner(s) nor its associates is a director (including as a director within the preceding 12 months), supervisor of the Company or its associates or a nominee of any of the foregoing;

- (s) save as previously notified to the Joint Sponsors and the Overall Coordinators in writing, neither the Investor nor its beneficial owner(s) fall within (a) any of the placee categories (other than "cornerstone investor") as set out in the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface or the Listing Rules in relation to placees; or (b) any of the groups of placees that would be required under the Listing Rules (including but not limited to Rule 12.08A of the Listing Rules) to be identified in the Company's allotment results announcement;
- (t) the Investor has not entered and will not enter into any contractual arrangement with any "distributor" (as defined in Regulation S) with respect to the distribution of the H Shares, except with its affiliates or with the prior written consent of the Company;
- (u) the subscription for the Investor Shares will comply with the provisions of Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules and the applicable paragraphs of Chapter 4.15 of the Listing Guide;
- (v) the aggregate holding (directly and indirectly) of the Investor and its close associates (as defined in the Listing Rules) in the total issued share capital of the Company shall not be such as to cause the total securities of the Company held by the public (having the meaning under the Listing Rules) to fall below the percentage required by Rule 8.08 of the Listing Rules or as otherwise approved by the Stock Exchange;
- (w) none of the Investor, its beneficial owner(s) and/or associates is subscribing for the Investor Shares under this Agreement with any financing (direct or indirect) by any connected person of the Company, by any one of the Joint Sponsors, the Overall Coordinators, or by any one of the underwriters of the Global Offering; the Investor and each of its associates, if any, is independent of, and not connected with, the other investors who have participated or will participate in the Global Offering and any of their associates;
- (x) no agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) has been or shall be entered into or made between the Investor or its affiliates, directors, officers, employees or agents on the one hand and the Company or its largest shareholder, any member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents on the other hand;
- (y) except as provided for in this Agreement, the Investor has not entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares;
- (z) save as previously disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing, the Investor, its beneficial owner(s) and/or associates have not entered and will not enter into any swap arrangement or other financial or investment product involving the Investor Shares; and
- (aa) neither the Investor nor any of its controlling shareholder(s), associates and beneficial owners has applied for or placed an order through the book building process for any H Shares in the Global Offering other than pursuant to this Agreement.

- 6.3 The Investor represents and warrants to the Company, the Joint Sponsors and the Overall Coordinators that the description set out in Schedule 2 in relation to it and the group of companies of which it is a member and all Investor-related Information provided to and/or as requested by the Regulators and/or any of the Company, the Joint Sponsors and the Overall Coordinators and their respective affiliates is true, complete and accurate in all respects and is not misleading. Without prejudice to the provisions of clause 6.1(b), the Investor irrevocably consents to the reference to and inclusion of its name and all or part of the description of this Agreement (including the description set out in Schedule 2) in the Public Documents, marketing and roadshow materials and such other announcements or displayed documents which may be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering, insofar as necessary in the sole opinion of the Company, the Joint Sponsors and the Overall Coordinators. The Investor undertakes to provide as soon as possible such further information and/or supporting documentation relating to it, its ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters which may reasonably be requested by the Company, the Joint Sponsors and/or the Overall Coordinators to ensure their compliance with applicable Laws and/or companies or securities registration and/or the requests of competent Regulators including but not limited to the Stock Exchange, the SFC and the CSRC. The Investor hereby agrees that after reviewing the description in relation to it and the group of companies of which it is a member to be included in such drafts of the Public Documents and other marketing materials relating to the Global Offering from time to time provided to the Investor and making such amendments as may be reasonably required by the Investor (if any), the Investor shall be deemed to warrant that such description in relation to it and the group of companies of which it is a member is true, accurate and complete in all respects and is not misleading or deceptive.
- 6.4 The Investor understands that the representations, warranties, undertakings, acknowledgements and confirmations in clauses 6.1 and 6.2 are required in connection with Hong Kong Laws and the securities laws of the United States, amongst others. The Investor acknowledges that the Company, the Joint Sponsors, the Overall Coordinators, the underwriters, and their respective subsidiaries, agents, affiliates and advisors, and others will rely upon the truth, completeness and accuracy of the Investor's warranties, undertakings, representations, acknowledgements and confirmations set forth herein, and it agrees to notify the Company, the Joint Sponsors and the Overall Coordinators promptly in writing if any of the warranties, undertakings, representations, acknowledgements or confirmations herein ceases to be true, accurate and complete or becomes misleading or deceptive in any respect.
- 6.5 The Investor agrees and undertakes that the Investor will on demand fully and effectively indemnify and hold harmless, on an after tax basis, each of the Company, the Joint Sponsors, the Overall Coordinators and the underwriters of the Global Offering, each on its own behalf and on trust for their respective affiliates, any person who controls it within the meaning of the Securities Act as well as their respective officers, directors, supervisors, employees, staff, associates, partners, agents and representatives (collectively, the "Indemnified Parties"), against any and all losses, costs, expenses, claims, actions, liabilities, proceedings or damages which may be made or established against such Indemnified Party in connection with the subscription of the Investor Shares, the Investor Shares or this Agreement in any manner whatsoever, including a breach or an alleged breach of this Agreement or any act or omission or alleged act or omission hereunder, by or caused by the Investor or its officers, directors, employees, staff, affiliates, agents, representatives, associates or partners, and against any and all costs, charges, losses or expenses which any Indemnified Party may suffer or incur in connection with or disputing or defending any such claim, action or proceedings on the grounds

of or otherwise arising out of or in connection therewith, except for losses, costs, expenses, claims, actions, liabilities, proceedings or damages which are finally judicially determined by a court/arbitration panel of competent jurisdiction to have been caused solely and directly by the gross negligence, willful misconduct or fraud of such Indemnified Parties.

- 6.6 Each of the acknowledgements, confirmations, representations, warranties and undertakings given by the Investor under clauses 6.1, 6.2, 6.3, 6.4 and 6.5 (as the case may be) shall be construed as a separate acknowledgement, confirmation, representation, warranty or undertaking and shall be deemed to be repeated on the Listing Date and, if applicable, the Delayed Delivery Date.
- 6.7 The Company represents, warrants and undertakes that:
  - (a) it has been duly incorporated and is validly existing under the laws of the PRC;
  - (b) it has full power, authority and capacity, and has taken all actions required to enter into and perform its obligations under this Agreement and this Agreement, when executed, will constitute its legal, valid and binding obligations;
  - (c) subject to full payment and the Lock-up Period provided under clause 5.1, the Investor Shares will, when delivered to the Investor in accordance with clause 4.4, be fully paid-up, freely transferable and free from all options, liens, charges, mortgages, pledges, claims, equities, encumbrances and other third-party rights and shall rank pari passu with the H Shares then in issue and to be listed on the Stock Exchange;
  - (d) none of the Company and its largest shareholder, any member of the Group and their respective affiliates, directors, officers, supervisors, employees and agents have entered into any agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) with any of the Investor or its affiliates, directors, supervisors, officers, employees, agents or representatives; and
  - (e) except as provided for in this Agreement, neither the Company or any member of the Group nor any of their respective affiliates, directors, officers, supervisors, employees, agents or representatives has entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares.
- 6.8 The Company acknowledges, confirms and agrees that the Investor will be relying on information contained in the International Offering Circular and that the Investor shall have the same rights in respect of the International Offering Circular as other investors purchasing H Shares in the International Offering.

## **7 TERMINATION**

- 7.1 This Agreement may be terminated:
  - (a) in accordance with clauses 3.2, 4.6 or 4.8;
  - (b) solely by (i) the Company or (ii) the Joint Sponsors and the Overall Coordinators acting jointly, in the event that there is a material breach of this Agreement on the part of the

Investor (or the wholly-owned subsidiary of the Investor in the case of transfer of Investor Shares pursuant to clause 5.2) (including a material breach of the representations, warranties, undertakings, acknowledgements and confirmations by the Investor under this Agreement) on or before the closing of the International Offering or, if applicable, the Delayed Delivery Date (notwithstanding any provision to the contrary to this Agreement); or

- (c) with the written consent of the Investor, the Company, the Joint Sponsors and the Overall Coordinators.
- 7.2 Without prejudice to clause 7.3, in the event that this Agreement is terminated in accordance with clause 7.1, the Company, the Joint Sponsors and the Overall Coordinators shall not be bound to proceed with their respective obligations under this Agreement (except for the confidentiality obligation under clause 8.1 set forth below) and the rights and liabilities of the Investor, the Company, the Joint Sponsors and the Overall Coordinators hereunder (except for the rights under clause 11 set forth below) shall cease and none of the Investor, the Company, the Joint Sponsors and the Overall Coordinators shall have any claim against any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (as applicable) without prejudice to the accrued rights or liabilities of any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (as applicable) in respect of the terms herein at or before such termination.
- 7.3 Notwithstanding the above, clause 6.5 and the indemnities given by the Investor herein, together with clauses 11 and 12 shall survive notwithstanding the termination of this Agreement.

## 8 ANNOUNCEMENTS AND CONFIDENTIALITY

- 8.1 Save as otherwise provided in this Agreement and the non-disclosure agreement entered into by the Investor, none of the Parties shall disclose any information concerning this Agreement or the transactions contemplated herein or any other arrangement involving the Company, the Joint Sponsors, the Overall Coordinators, and the Investor without the prior written consent of the other Parties. Notwithstanding the foregoing, this Agreement may be disclosed by any Party:
  - (a) to the Stock Exchange, the SFC, the CSRC and/or other Regulators to which the Company, the Joint Sponsors and/or the Overall Coordinators is subject, and the background of the Investor and its relationship between the Company and the Investor may be described in the Public Documents to be issued by or on behalf of the Company and marketing, roadshow materials and other announcements or displayed documents to be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering;
  - (b) to any of the Joint Sponsors and Overall Coordinators and to the legal and financial advisors, auditors, and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Parties, the Joint Sponsors and the Overall Coordinators provided that such Party shall (i) procure that each such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party is made aware and complies with all the confidentiality obligations set forth herein and (ii) remain responsible for any breach of such confidential obligations by such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party; and

- (c) otherwise by any Party as may be required by any applicable Law, any Governmental Authority or body with jurisdiction over such Party (including the Stock Exchange, the SFC, and the CSRC) or stock exchange rules (including submitting this Agreement as a material contract to the Hong Kong Companies Registry for registration and making it available on display to the public in accordance with the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules) or any binding judgment, order or requirement of any competent Governmental Authority.
- 8.2 No other reference or disclosure shall be made regarding this Agreement or any ancillary matters hereto by the Investor, except where the Investor shall have consulted the Company, the Joint Sponsors and the Overall Coordinators in advance to seek their prior written consent as to the principle, form and content of such disclosure.
- 8.3 The Company shall use its reasonable endeavors to provide for review by the Investor of any statement in any of the Public Documents which relates to this Agreement, the relationship between the Company and the Investor and the general background information on the Investor prior to publication. The Investor shall cooperate with the Company, the Joint Sponsors and the Overall Coordinators to ensure that all references to it in such Public Documents are true, complete, accurate and not misleading or deceptive and that no material information about it is omitted from the Public Documents, and shall provide any comments and verification documents promptly to the Company, the Joint Sponsors and the Overall Coordinators and their respective counsels.
- 8.4 The Investor undertakes promptly to provide all assistance reasonably required in connection with the preparation of any disclosure required to be made as referred to in clause 8.1 (including providing such further information and/or supporting documentation relating to it, its background information, its relationship with the Company, its ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters referred thereto which may reasonably be required by the Company, the Joint Sponsors or the Overall Coordinators) to (i) update the description of the Investor in the Public Documents subsequent to the date of this Agreement and to verify such references, and (ii) enable the Company, the Joint Sponsors and/or the Overall Coordinators to comply with applicable companies or securities registration and/or the requests of competent Regulators, including the Stock Exchange, the SFC and the CSRC.

# 9 NOTICES

9.1 All notices delivered hereunder shall be in writing in either the English or Chinese language and shall be delivered in the manner required by clause 9.2 to the following addresses:

Contact	Address
Email:	No. 2 Xingang Road,
ChenJ14@catl.com	Zhangwan Town, Jiaocheng District, Ningde
Attention:	City, Fujian Province, PRC
Mr. Chen Jin	
	Email: ChenJ14@catl.com  Attention:

Investor	Email:	39/F Bank of China Tower,
	Yangkh@taikangamc.com.cn	1 Garden Road, Hong Kong
	Attention:	
	Yang Kaihua	
CICC	Email:	29/F, One International
	IB_Project_bright8@cicc.com.cn	Finance Centre, 1 Harbour View Street, Central, Hong Kong
	Attention:	
	Project Bright 8 Team	
CSCI	Email:	18/F, Two Exchange
	Project.Bright8@csci.hk	Square, 8 Connaught Place, Central, Hong Kong
	Project.Bright8.ECM@csci.hk	
	Attention:	
	Project Bright 8 Team	
JPM FE	Email:	28/F, Chater House, 8
	PROJECTBRIGHT8_WG@jpmorgan.com	Connaught Road Central, Hong Kong
	PROJECTBRIGHT8_ECM@jpmorgan.com	
	Attention:	
	ECM/ECM Syndicate Desk (Project Bright 8 Team)	
JPM APAC	Email:	28/F, Chater House, 8
	PROJECTBRIGHT8_WG@jpmorgan.com	Connaught Road Central, Hong Kong
	PROJECTBRIGHT8_ECM@jpmorgan.com	
	Attention:	
	ECM/ECM Syndicate Desk (Project Bright 8 Team)	
BOFA	Email:	55/F, Cheung Kong Center,
	dg.project_bright_8@bofa.com	2 Queen's Road Central, Central, Hong Kong

	Attention:	
	Project Bright 8 Team	
GS	Email:	68/F, Cheung Kong Center, 2 Queen's Road Central,
	gs-bright8-core@gs.com	Central, Hong Kong
	gs-bright8-ECM@gs.com	
	Attention:	
	Project Bright 8 Team	
MS	Email:	46/F, International
	pj_bright8_all@morganstanley.com	Commerce Centre 1 Austin Road West, Kowloon,
	Attention:	Hong Kong
	Project Bright 8 Deal Team	
UBS	Email:	52/F Two International
	ol-gb+-project-bright-8@ubs.com	Finance Centre, 8 Finance Street, Central, Hong Kong
	Attention:	
	Project Bright 8 (Global Banking)	

Any notice delivered hereunder shall be delivered by hand or by email or by pre-paid post. Any notice shall be deemed to have been received, if delivered by hand, when delivered, if sent by email, immediately after the time sent (as recorded on the device from which the sender sent the email, irrespective of whether the email is acknowledged, unless the sender receives an automated message that the email is not delivered), and if sent by pre-paid post, (in the absence of evidence of earlier receipt) 48 hours after it was posted (or six days if sent by air mail). Any notice received on a day which is not a business day shall be deemed to be received on the next following business day.

# 10 GENERAL

- 10.1 Each of the Parties confirms and represents that this Agreement has been duly authorized, executed and delivered by it and constitutes its legal, valid and binding obligations and is enforceable against it in accordance with its terms. Except for such consents, approvals and authorizations as may be required by the Company to implement the Global Offering, no corporate, shareholder or other consents, approvals or authorizations are required by such Party for the performance of its obligations under this Agreement and each of the Parties further confirms that it can perform its obligations described hereunder.
- 10.2 The obligations of each of the Joint Sponsors and the Overall Coordinators as provided in this Agreement are several (and not joint or joint and several). None of the Joint Sponsors or the Overall Coordinators will be liable for any failure on the part of any of the other Joint Sponsors

or Overall Coordinators to perform their respective obligations under this Agreement, and no such failure shall affect the rights of any other Joint Sponsor or Overall Coordinator to enforce the terms of this Agreement. Notwithstanding the foregoing, each of the Joint Sponsors and the Overall Coordinators shall be entitled to enforce any or all of its rights under this Agreement either alone or jointly with other Joint Sponsors or Overall Coordinators, to the extent permitted by applicable Laws.

- 10.3 Save for manifest error, calculations and determinations made in good faith by the Company and the Overall Coordinators shall be conclusive and binding with respect to the number of Investor Shares and the Offer Price and the amount of payment required to be made by the Investor pursuant to clause 4.2 for the purposes of this Agreement.
- 10.4 The Investor, the Company and CSCI shall cooperate with respect to any notifications to, or consents and/or approvals of, third parties which are or may be required for the purposes of or in connection with this Agreement.
- 10.5 No alteration to, or variation of, this Agreement shall be effective unless it is in writing and signed by or on behalf of all the Parties and in accordance with Clause 10.11.
- 10.6 This Agreement will be executed in the English language only.
- 10.7 Unless otherwise agreed by the relevant Parties in writing, each Party shall bear its own legal and professional fees, costs and expenses incurred in connection with this Agreement, save that stamp duty arising in respect of any of the transactions contemplated in this Agreement shall be borne by the relevant transferor/seller and the relevant transferee/buyer in equal shares.
- 10.8 Time shall be of the essence of this Agreement but any time, date or period referred to in this Agreement may be extended by mutual written agreement between the Parties with the written consent of the Joint Sponsors and the Overall Coordinators.
- 10.9 All provisions of this Agreement shall so far as they are capable of being performed or observed continue in full force and effect notwithstanding the Closing in accordance with clause 4 except in respect of those matters then already performed and unless they are terminated in accordance with this Agreement.
- 10.10 Other than the non-disclosure agreement entered into by the Investor, this Agreement constitutes the entire agreement and understanding between the Parties in connection with the investment in the Company by the Investor. This Agreement supersedes all prior promises, assurances, warranties, representations, communications, understandings and agreements relating to the subject matter hereof, whether written or oral.
- 10.11 To the extent otherwise set out in this clause 10.11, a person who is not a party to this Agreement has no right under the Contracts (Rights of Third Parties) Ordinance to enforce any term of this Agreement but this does not affect any rights or remedy of a third party which exists or is available apart from the Contracts (Rights of Third Parties) Ordinance:
  - (a) each of the Joint Sponsors and the Overall Coordinators may enforce (i) Clauses 2.2, 3, 4, 5, 6, 7 and 8, and (ii) any other term(s) of this Agreement which confers a benefit on such Joint Sponsors and/or the Overall Coordinators to the same extent as if they were a party to this Agreement.

- (b) save as otherwise provided for in clause 3.2 where this Agreement shall be terminated forthwith or otherwise in accordance with clauses 4.6 or 4.8 where any of the Joint Sponsors, the Overall Coordinators and/or their respective affiliates may terminate this Agreement (in both cases without the written consent of all of the Joint Sponsors and the Overall Coordinators), this Agreement may not be terminated or rescinded, and any term may not be amended, varied or waived, without the written consent of all of the Joint Sponsors and the Overall Coordinators.
- (c) Indemnified Parties may enforce and rely on clause 6.5 to the same extent as if they were a party to this Agreement.
- (d) This Agreement may be terminated or rescinded and any term may be amended, varied or waived without the consent of those Indemnified Parties other than the Joint Sponsors and the Overall Coordinators.
- 10.12 Each of the Joint Sponsors and the Overall Coordinators has the power and is hereby authorized to delegate all or any of their relevant rights, duties, powers and discretions in such manner and on such terms as they think fit (with or without formality and without prior notice of any such delegation being required to be given to the Company or the Investor) to any one or more of their affiliates. Such Overall Coordinator or Joint Sponsor shall, severally and not jointly nor jointly and severally, remain liable for all acts and omissions of any of its affiliates to which it delegates relevant rights, duties, powers and/or discretions pursuant to this sub-clause notwithstanding any such delegation.
- 10.13 No delay or failure by a Party to exercise or enforce (in whole or in part) any right provided by this Agreement or by law shall operate as a release or waiver of, or in any way limit, that Party's ability to further exercise or enforce that, or any other, right and no single or partial exercise of any such right or remedy shall preclude any other or further exercise of it or the exercise of any other right or remedy. The rights, powers and remedies provided in this Agreement are cumulative and not exclusive of any rights, powers and remedies (whether provided by law or otherwise). A waiver of any breach of any provision of this Agreement shall not be effective, or implied, unless that waiver is in writing and is signed by the Party against whom that waiver is claimed.
- 10.14 If at any time any provision of this Agreement is or becomes illegal, invalid or unenforceable in any respect under the law of any jurisdiction, that shall not affect or impair:
  - (a) the legality, validity or enforceability in that jurisdiction of any other provision of this Agreement; or
  - (b) the legality, validity or enforceability under the law of any other jurisdiction of that or any other provision of this Agreement.
- 10.15 This Agreement shall be binding upon, and inure solely to the benefit of the Parties and their respective heirs, executors, administrators, successors and permitted assigns, and no other person shall acquire or have any right under or by virtue of this Agreement. Except for the purposes of internal reorganization or restructuring, no Party may assign or transfer all or any part of the benefits of, or interest or right in or under this Agreement. Obligations under this Agreement shall not be assignable.

- 10.16 Without prejudice to all rights to claim against the Investor for all losses and damages suffered by the other Parties, if there is any breach of warranties made by the Investor on or before the Listing Date or the Delayed Delivery Date (if applicable), the Company and the Joint Sponsors and the Overall Coordinators shall, notwithstanding any provision to the contrary to this Agreement, have the right to rescind this Agreement and all obligations of the Parties hereunder shall cease forthwith.
- 10.17 Each of the Parties undertakes with the other Parties that it shall execute and perform, and procure that it is executed and performed, such further documents and acts as may be required to give effect to the provisions of this Agreement.
- 10.18 Recognition of the U.S. Special Resolution Regimes:
  - (a) In the event that any Party who is a Covered Entity becomes subject to a proceeding under a U.S. Special Resolution Regime, the transfer from such Party of this Agreement, and any interest and obligation in or under this Agreement, will be effective to the same extent as the transfer would be effective under the U.S. Special Resolution Regime if this Agreement, and any such interest and obligation, were governed by the laws of the United States or a state of the United States.
  - (b) In the event that any Party that is a Covered Entity or a BHC Act Affiliate of such Party becomes subject to a proceeding under a U.S. Special Resolution Regime, Default Rights under this Agreement that may be exercised against such Party are permitted to be exercised to no greater extent than such Default Rights could be exercised under the U.S. Special Resolution Regime if this Agreement were governed by the laws of the United States or a state of the United States.
  - (c) As used herein,
    - (i) "BHC Act Affiliate" has the meaning assigned to the term "affiliate" in, and shall be interpreted in accordance with, 12 U.S.C. § 1841(k);
    - (ii) "Covered Entity" means any of the following:
      - (A) a "covered entity" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 252.82(b);
      - (B) a "covered bank" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 47.3(b); or
      - (C) a "covered FSI" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 382.2(b).
    - (iii) "Default Right" has the meaning assigned to that term in, and shall be interpreted in accordance with, 12 C.F.R. §§ 252.81, 47.2 or 382.1, as applicable; and
    - (iv) "U.S. Special Resolution Regime" means each of (i) the Federal Deposit Insurance Act and the regulations promulgated thereunder and (ii) Title II of the Dodd-Frank Wall Street Reform and Consumer Protection Act and the regulations promulgated thereunder.

## 11 GOVERNING LAW AND JURISDICTION

- 11.1 This Agreement and the relationship between the Parties shall be governed by, and interpreted in accordance with, the laws of Hong Kong.
- 11.2 Any dispute, controversy or claim arising out of or in connection with this Agreement, or the breach, termination or invalidity thereof, shall be settled by arbitration in accordance with the Hong Kong International Arbitration Centre Administered Arbitration Rules in force as of the date of submitting the arbitration application. The place of arbitration shall be Hong Kong and the governing law of the arbitration proceedings shall be the laws of Hong Kong. There shall be three arbitrators and the language in the arbitration proceedings shall be English. The decision and award of the arbitral tribunal shall be final and binding on the parties and may be entered and enforced in any court having jurisdiction, and the parties irrevocably and unconditionally waive any and all rights to any form of appeal, review or recourse to any judicial authority, insofar as such waiver may be validly made. Notwithstanding the foregoing, the parties shall have the right to seek interim injunctive relief or other interim relief from a court of competent jurisdiction, before the arbitral tribunal has been appointed. Without prejudice to such provisional remedies as may be available under the jurisdiction of a national court, the arbitral tribunal shall have full authority to grant provisional remedies or order the parties to request that a court modify or vacate any temporary or preliminary relief issued by a such court, and to award damages for the failure of any party to respect the arbitral tribunal's orders to that effect.

## 12 IMMUNITY

12.1 To the extent that in any proceedings in any jurisdiction (including arbitration proceedings), the Investor has or can claim for itself or its assets, properties or revenues any immunity (on the grounds of sovereignty or crown status or otherwise) from any action, suit, proceeding or other legal process (including arbitration proceedings), from set-off or counterclaim, from the jurisdiction of any court, from service of process, from attachment to or in aid of execution of any judgment, decision, determination, order or award (including any arbitral award), or from other action, suit or proceeding for the giving of any relief or for the enforcement of any judgement, decision, determination, order or award (including any arbitral award) or to the extent that in any such proceedings there may be attributed to itself or its assets, properties or revenues any such immunity (whether or not claimed), the Investor hereby irrevocably and unconditionally waives and agrees not to plead or claim any such immunity in relation to any such proceedings.

# 13 COUNTERPARTS

13.1 This Agreement may be executed in any number of counterparts by wet-ink or electronically, and by each Party hereto on separate counterparts. Each counterpart is an original, but all counterparts shall together constitute one and the same instrument. Delivery of an executed counterpart signature page of this Agreement by e-mail attachment (PDF) or telecopy shall be an effective mode of delivery.

**IN WITNESS** whereof each of the following parties has executed this Agreement by its duly authorized signatory on the date set out at the beginning.

For and on behalf of Contemporary Amperex Technology Co., Limited 宁德时代新能源科技股份有限公司

Name: Jiang Li (蒋理)

Title: Vice General Manager and Board Secretary

# FOR AND ON BEHALF OF: TAIKANG LIFE INSURANCE CO., LTD

By:



# FOR AND ON BEHALF OF: CHINA SECURITIES (INTERNATIONAL) CORPORATE FINANCE COMPANY LIMITED

By:

Name: Chen Jing

Title: Executive Director

Cindy

# SCHEDULE 1 INVESTOR SHARES

#### **Number of Investor Shares**

The number of Investor Shares shall be equal to (1) Hong Kong dollar equivalent of US dollar 50,000,000 (calculated using the closing Hong Kong dollar: US dollar exchange rate quoted in the Prospectus (excluding Brokerage and the Levies which the Investor will pay in respect of the Investor Shares)) divided by (2) the Offer Price, rounded down to the nearest whole board lot of 100 H Shares.

Pursuant to paragraph 4.2 of Practice Note 18 to the Listing Rules, Chapter 4.14 of the Listing Guide and the waiver as granted by the Stock Exchange (if any), in the event of over-subscription under the Hong Kong Public Offering, the number of Investor Shares to be subscribed for by the Investor under this Agreement might be affected by the reallocation of H Shares between the International Offering and the Hong Kong Public Offering. If the total demand for H Shares in the Hong Kong Public Offering falls within the circumstances as set out in the section headed "Structure of the Global Offering – The Hong Kong Public Offering – Reallocation" in the final prospectus of the Company, the number of Investor Shares may be adjusted on a pro rata basis.

Further, the Joint Sponsors, the Overall Coordinators and the Company can adjust the number of Investor Shares in their sole discretion for the purpose of compliance with the relevant requirements under the Listing Rules including without limitation the public float requirements under Rule 8.08 of the Listing Rules and the placing guidelines set out in Appendix F1 to the Listing Rules.

# SCHEDULE 2 PARTICULARS OF INVESTOR

## The Investor

Place of incorporation: The PRC

Certificate of incorporation number: 91110114MA009UEL9Q

Business registration number: N/A

LEI number: 254900L590Y4JXC8LT40

Business address and telephone number and

contact person:

1/F, Taikang Zhongguancun Innovation Center, #21-1 Science Park Road, Science and Technology Park, Changping Qu, Beijing Tel:

010-95522

Principal activities: Taikang Life /The Investor provides a full range

of personal security and investment and wealth management products and services for individuals and families. The products on offer correspond to the different requirements of customers in terms of market segments such as the children and teenagers, females and high-income population groups. They also meet multidimensional demands regarding health care and accident cover, pensions and wealth

management, among others.

Ultimate controlling shareholder(s): Taikang Insurance Group Inc

Place of incorporation of ultimate controlling

shareholder(s):

The PRC

Business registration number and LEI number

of ultimate controlling shareholder(s):

10000000023819 300300F2001211000014

Principal activities of ultimate controlling

shareholder(s):

Taikang Insurance Group Inc is an insurance and financial service conglomerate focused on insurance, asset management and health and elderly care as main businesses. The Beijingheadquartered company consists of several subsidiaries including Taikang Life, Taikang AMC, Taikang Pension, Taikang Healthcare, Taikang Health, and TK.CN. Its product offering covers life insurance, internet-based financial insurance, enterprise annuity, asset management, health and elderly care, health management and

commercial real estate, among others.

Shareholder and interests held: 100%

Relevant investor category(ies) (as required to be included on the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface in relation to placees:

Description of the Investor for insertion in the Prospectus:

Cornerstone investor

Existing shareholder, director or close associate (as defined in Chapter 1 of the Listing Rules)

Taikang Life Insurance Co., Ltd ("Taikang Life"), a company incorporated in China, is a wholly owned subsidiary of Taikang Insurance Group Inc. There is no shareholder holding 30% or more in Taikang Insurance Group Inc. Taikang Life provides a full range of personal security and investment and wealth management products and services for individuals and families. The products on offer correspond to the different requirements of customers in terms of market segments such as the children and teenagers, females and high-income population groups. They also meet multidimensional demands regarding health care and accident cover, pensions and wealth management, among others. Taikang Insurance Group Inc is an insurance and financial service conglomerate focused on insurance, asset management and health and elderly care as main businesses. The Beijingheadquartered company consists of several subsidiaries including Taikang Life, Taikang AMC, Taikang Pension, Taikang Healthcare, Taikang Health, Taikang Dental, and TK.CN. Its product offering covers life insurance, internet based financial insurance, enterprise annuity, asset management, health and elderly care, health management and commercial real estate, among others.

## CORNERSTONE INVESTMENT AGREEMENT

# MAY 8, 2025

# CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED

宁德时代新能源科技股份有限公司

**AND** 

Lingotto Alternative Investments Master Fund ICAV on behalf of its sub-fund LINGOTTO INNOVATION MASTER FUND

AND

J.P. MORGAN SECURITIES (FAR EAST) LIMITED

AND

J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED

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#### THIS AGREEMENT (this "Agreement") is made on May 8, 2025

#### **BETWEEN**:

- (1) CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED (宁德时代新能源科技股份有限公司), a joint stock company incorporated in the PRC with limited liability on December 16, 2011, having its registered office at No. 2 Xingang Road, Zhangwan Town Jiaocheng District, Ningde City, Fujian Province, PRC (the "Company");
- (2) Lingotto Alternative Investments Master Fund ICAV on behalf of its sub-fund LINGOTTO INNOVATION MASTER FUND, a company incorporated in Ireland whose registered office is at 3rd Floor, 55 Charlemont Place, Dublin, D02 F985, Ireland. (the "Investor"); and
- (3) J.P. MORGAN SECURITIES (FAR EAST) LIMITED of 28/F, Chater House, 8 Connaught Road, Central, Hong Kong ("JPM FE"); and
- (4) J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED of 28/F, Chater House, 8 Connaught Road, Central, Hong Kong ("JPM APAC").

#### **WHEREAS:**

- (A) The Company has made an application for listing of its H Shares (as defined below) on the Stock Exchange (as defined below) by way of a global offering (the "Global Offering") comprising:
  - (i) a public offering by the Company for subscription of H Shares (subject to reallocation and the Offer Size Adjustment Option (as defined below)) by the public in Hong Kong (the "Hong Kong Public Offering"); and
  - (ii) a conditional placing of H Shares (subject to reallocation, the Offer Size Adjustment Option and the Over-allotment Option (as defined below) offered by the Company outside the United States to investors (including placing to professional and institutional investors in Hong Kong) in reliance on Regulation S (as defined below) under the Securities Act (as defined below) (the "International Offering").
- (B) CHINA INTERNATIONAL CAPITAL CORPORATION HONG KONG SECURITIES LIMITED ("CICC"), CHINA SECURITIES (INTERNATIONAL) CORPORATE FINANCE COMPANY LIMITED ("CSCI"), JPM FE and MERRILL LYNCH (ASIA PACIFIC) LIMITED ("BOFA") are acting as the joint sponsors of the Global Offering (the "Joint Sponsors"), and CICC, CSCI, JPM APAC, BOFA, GOLDMAN SACHS (ASIA) L.L.C. ("GS"), MORGAN STANLEY ASIA LIMITED ("MS") and UBS AG HONG KONG BRANCH ("UBS")¹ are acting as the overall coordinators of the Global Offering (the "Overall Coordinators").
- (C) The Investor wishes to subscribe for the Investor Shares (as defined below) as part of the International Offering, subject to and on the basis of the terms and conditions set out in this Agreement.

<sup>&</sup>lt;sup>1</sup> UBS AG HONG KONG BRANCH is incorporated in Switzerland with limited liability.

(D) It is intended that subject to mutual agreement on terms and conditions having been reached, the Overall Coordinators and underwriters (to be named in the International Underwriting Agreement) will enter into an underwriting agreement for the International Offering with the Company to, among others, conditionally underwrite the Investor Shares to be subscribed by the Investor hereunder.

#### IT IS AGREED as follows:

#### 1 DEFINITIONS AND INTERPRETATIONS

- 1.1 In this Agreement, including its schedules and recitals, each of the following words and expressions shall, unless the context requires otherwise, have the following meanings:
  - "affiliate" in relation to a particular individual or entity, unless the context otherwise requires, means any individual or entity which directly or indirectly, through one or more intermediaries, controls, or is controlled by, or is under common control with, the individual or entity specified. For the purposes of this definition, the term "control" (including the terms "controlling", "controlled by" and "under common control with") means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a person, whether through the ownership of voting securities, by contract, or otherwise;
  - "AFRC" means the Accounting and Financial Reporting Council of Hong Kong;
  - "Aggregate Investment Amount" means the amount equal to the Offer Price multiplied by the number of Investor Shares;
  - "Approvals" has the meaning given to it in clause 6.2(g);
  - "associate/close associate" shall have the meaning ascribed to such term in the Listing Rules and "associates/close associates" shall be construed accordingly;
  - "Brokerage" means brokerage calculated as 1% of the Aggregate Investment Amount as required by paragraph 7(1) of Fees Rules (as defined under the Listing Rules);
  - "business day" means any day (other than Saturday and Sunday and a public holiday in Hong Kong) on which licensed banks in Hong Kong are generally open to the public in Hong Kong for normal banking business and on which the Stock Exchange is open for the business of dealing in securities;
  - "CCASS" means the Hong Kong Central Clearing and Settlement System established and operated by The Hong Kong Securities Clearing Company Limited;
  - "Closing" means closing of the subscription of the Investor Shares in accordance with the terms and conditions of this Agreement;
  - "CMI(s)" means the capital market intermediary(ies) appointed by the Company for the purpose of the Global Offering and shall have the meaning ascribed to such term in the Code of Conduct for Persons Licensed by or Registered with the SFC;
  - "Companies Ordinance" means the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time;

"Companies (Winding Up and Miscellaneous Provisions) Ordinance" means the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"connected person/core connected person" shall have the meaning ascribed to such term in the Listing Rules and "connected persons/core connected persons" shall be construed accordingly;

"connected relationship" shall have the meaning ascribed to such term and as construed under the CSRC Filing Rules;

"Contracts (Rights of Third Parties) Ordinance" means the Contracts (Rights of Third Parties) Ordinance (Chapter 623 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"controlling shareholder" shall, unless the context otherwise requires, have the meaning ascribed to such term in the Listing Rules and "controlling shareholders" shall be construed accordingly;

"CSRC" means the China Securities Regulatory Commission;

"CSRC Filing Rules" means the Trial Administrative Measures of Overseas Securities Offering and Listing by Domestic Companies (境内企业境外发行证券和上市管理试行办法) and supporting guidelines issued by the CSRC, as amended, supplemented or otherwise modified from time to time;

"Delayed Delivery Date" means, subject to the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become unconditional and not having been terminated, such later date as the Overall Coordinators shall notify the Investor in accordance with clause 4.3;

"dispose of" includes, in respect of any Relevant Shares, directly or indirectly;

- (i) offering, pledging, charging, selling, mortgaging, lending, creating, transferring, assigning or otherwise disposing of any legal or beneficial interest (including by the creation of or any agreement to create or selling or granting or agreeing to sell or grant any option or contract to purchase, subscribe for, lend or otherwise transfer or dispose of or any warrant or right to purchase, subscribe for, lend or otherwise transfer or dispose of, or purchasing or agreeing to purchase any option, contract, warrant or right to sell or creating any encumbrance over or agreeing to create any encumbrance over), either directly or indirectly, conditionally or unconditionally, or creating any third party right of whatever nature over, any legal or beneficial interest in the Relevant Shares or any other securities convertible into or exercisable or exchangeable for such Relevant Shares, or that represent the right to receive, such Relevant Shares, or agreeing or contracting to do so, whether directly or indirectly and whether conditionally or unconditionally; or
- (ii) entering into any swap or other arrangement that transfers to another, in whole or in part, any beneficial ownership of the Relevant Shares or any interest in them, or in any of the economic consequences or incidents of ownership of such Relevant Shares or such other securities or any interest in them; or

- (iii) entering into any other transaction directly or indirectly with the same economic effect as any of the foregoing transactions described in (i) and (ii) above; or
- (iv) agreeing or disclosing or contracting to, or publicly announcing an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise; and "disposal" shall be construed accordingly;

"FINI" shall have the meaning ascribed to such term to in the Listing Rules;

"Global Offering" has the meaning given to it in Recital (A);

"Governmental Authority" means any governmental, inter-governmental, regulatory or administrative commission, board, body, department, authority or agency, or any stock exchange, self-regulatory organization or other non-governmental regulatory authority, or any court, judicial body, tribunal or arbitrator, in each case whether national, central, federal, provincial, state, regional, municipal, local, domestic, foreign or supranational (including without limitation, the Stock Exchange, the SFC and the CSRC);

"Group" means the Company and all of its subsidiaries or, where the context so requires, in respect of the period before the Company became the holding company of its present subsidiaries, the business operated by such subsidiaries or their predecessors (as the case maybe);

"H Share(s)" means the ordinary share(s) in the share capital of the Company with a monial value of RMB1.00 each, which are to be subscribed for and traded in Hong Kong dollar, and for which an application has been made for listing and permission to trade on the Stock Exchange;

"HK\$" or "Hong Kong dollar" means the lawful currency of Hong Kong;

"Hong Kong" means the Hong Kong Special Administrative Region of the PRC;

"Hong Kong Public Offering" has the meaning given to it in Recital (A);

"Indemnified Parties" has the meaning given to it in clause 6.5, and "Indemnified Party" shall mean any one of them, as the context shall require;

"International Offering" has the meaning given to it in Recital (A);

"International Offering Circular" means the final offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering;

"Investor-related Information" has the meaning given to it in clause 6.2(i);

"Investor Shares" means the number of H Shares to be subscribed for by the Investor in the International Offering in accordance with the terms and conditions herein and as calculated in accordance with Schedule 1 and determined by the Company and the Overall Coordinators;

- "Laws" means all laws, statutes, legislation, ordinances, measures, rules, regulations, guidelines, guidance, decisions, opinions, notices, circulars, directives, requests, orders, judgments, decrees or rulings of any Governmental Authority (including without limitation, the Stock Exchange, the SFC and the CSRC) of all relevant jurisdictions;
- "Levies" means the SFC transaction levy of 0.0027% (or the prevailing transaction levy on the Listing Date), the Stock Exchange trading fee of 0.00565% (or the prevailing trading fee on the Listing Date) and the AFRC transaction levy of 0.00015% (or the prevailing transaction levy on the Listing Date), in each case, of the Aggregate Investment Amount;
- "Listing Date" means the date on which the H Shares are initially listed on the Main Board of the Stock Exchange;
- "Listing Guide" means the Guide for New Listing Applicants as published by the Stock Exchange, as amended, supplemented or otherwise modified from time to time;
- "Listing Rules" means the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, and the listing decisions, guidelines and other requirements of the Stock Exchange, each as amended, supplemented or otherwise modified from time to time;
- "Lock-up Period" has the meaning given to it in clause 5.1;
- "Offer Price" means the final Hong Kong dollar price per Share (exclusive of Brokerage and Levies) at which the H Shares are to be offered or sold pursuant to the Global Offering;
- "Over-allotment Option" has the meaning given to it in the International Offering Circular;
- "Offer Size Adjustment Option" means the option exercisable by the Company pursuant to which the Company may issue and allot additional H Shares at the Offer Price, to cover additional market demand;
- "Parties" means the named parties to this Agreement (including, for the avoidance of doubt, the Joint Sponsors and/or the Overall Coordinators, as the context requires), and "Party" shall mean any one of them, as the context shall require;
- "PRC" means the People's Republic of China, excluding, for purposes of this Agreement only, Hong Kong, Macau Special Administrative Region of the PRC and Taiwan;
- "Preliminary Offering Circular" means the preliminary offering circular expected to be issued by the Company to the prospective investors (including the Investor) in connection with the International Offering, as amended, supplemented or otherwise modified from time to time;
- "Professional Investor" has the meaning given to it in Part 1 of Schedule 1 to the SFO;
- "Prospectus" means the final prospectus to be issued in Hong Kong by the Company in connection with the Hong Kong Public Offering;
- "Public Documents" means the Preliminary Offering Circular and the International Offering Circular for the International Offering, the Prospectus to be issued in Hong Kong by the Company for the Hong Kong Public Offering and such other documents and announcements which may be issued by the Company in connection with the Global Offering, each as amended, supplemented or otherwise modified from time to time;

"Regulation S" means Regulation S under the Securities Act;

"Regulators" has the meaning given to it in clause 6.2(i);

"Relevant Shares" means the Investor Shares subscribed for by the Investor pursuant to this Agreement, and any shares or other securities of or interests in the Company which are derived from the Investor Shares pursuant to any rights issue, capitalization issue or other form of capital reorganization (whether such transactions are to be settled in cash or otherwise);

"RMB" or "Renminbi" means Renminbi, the lawful currency of the PRC;

"Securities Act" means the United States Securities Act of 1933, as amended, supplemented or otherwise modified from time to time, and the rules and regulations promulgated thereunder;

"SFC" means The Securities and Futures Commission of Hong Kong;

"SFO" means the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) as amended, supplemented or otherwise modified from time to time;

"Stock Exchange" means The Stock Exchange of Hong Kong Limited;

"subsidiary" has the meaning given to it in the Companies Ordinance;

"U.S." and "United States" means the United States of America, its territories and possessions, any state of the United States and the District of Columbia;

"US\$" or "US dollar" means the lawful currency of the United States;

"U.S. Person" has the meaning given to it in Regulation S; and

"underwriters" means the Hong Kong underwriters of the Hong Kong Public Offering and the international underwriters of the International Offering.

- 1.2 In this Agreement, unless the context otherwise requires:
  - (a) a reference to a "clause", "sub-clause" or "schedule" is a reference to a clause or subclause of or a schedule to this Agreement;
  - (b) the index, clause and schedule headings are inserted for convenience only and shall not affect the construction or interpretation of this Agreement;
  - (c) the recitals and schedules form an integral part of this Agreement and have the same force and effect as if expressly set out in the body of this Agreement and any reference to this Agreement shall include the recitals and schedules;
  - (d) the singular number shall include the plural and vice versa and words importing one gender shall include the other gender;
  - (e) a reference to this Agreement or another instrument includes any variation or replacement of either of them;
  - (f) a reference to a statute, statutory provision, regulation or rule includes a reference:

- (i) to that statute, provision, regulation or rule as from time to time consolidated, amended, supplemented, modified, re-enacted or replaced by any statute or statutory provision;
- (ii) to any repealed statute, statutory provision, regulation or rule which it re-enacts (with or without modification); and
- (iii) to any subordinate legislation made under it;
- (g) references to times of day and dates are, unless otherwise specified, to Hong Kong times and dates, respectively;
- (h) a reference to a "**person**" includes a reference to an individual, a firm, a company, a body corporate, an unincorporated association or an authority, a government, a state or agency of a state, a joint venture, association or partnership (whether or not having separate legal personality);
- (i) references to "include", "includes" and "including" shall be construed so as to mean include without limitation, includes without limitation and including without limitation, respectively; and
- (j) references to any legal term for any action, remedy, method or judicial proceeding, legal document, legal status, court, official or any legal concept or thing in respect of any jurisdiction other than Hong Kong is deemed to include what most nearly approximates in that jurisdiction to the relevant Hong Kong legal term.

#### 2 INVESTMENT

- 2.1 Subject to the conditions referred to in clause 3 below being fulfilled (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) and other terms and conditions of this Agreement:
  - (a) the Investor will subscribe for, and the Company will issue, allot and place and the Overall Coordinators will allocate and/or deliver (as the case may be) or cause to be allocated and/or delivered (as the case may be) to the Investor, the Investor Shares at the Offer Price under and as part of the International Offering and through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the relevant portion of the International Offering; and
  - (b) the Investor will pay the Aggregate Investment Amount, the Brokerage and the Levies in respect of the Investor Shares in accordance with clause 4.2.
- 2.2 The Investor may elect by notice in writing served to the Company, the Joint Sponsors and the Overall Coordinators not later than three (3) business days prior to the Listing Date to subscribe for the Investor Shares through a wholly-owned subsidiary of the Investor that is a Professional Investor and is (i) not a U.S. person; (ii) located outside the United States and; (iii) acquiring the Investor Shares in an offshore transaction in accordance with Regulation S, provided that:

- (a) the Investor shall procure such wholly-owned subsidiary on such date to provide to the Company, the Joint Sponsors and the Overall Coordinators written confirmation that it agrees to be bound by the same agreements, representations, warranties, undertakings, acknowledgements and confirmations given in this Agreement by the Investor, and the agreements, representations, warranties, undertakings, acknowledgements and confirmations given by the Investor in this Agreement shall be deemed to be given by the Investor for itself and on behalf of such wholly-owned subsidiary; and
- (b) the Investor (i) unconditionally and irrevocably guarantees to the Company, the Joint Sponsors and the Overall Coordinators the due and punctual performance and observance by such wholly-owned subsidiary of all its agreements, obligations, undertakings, warranties, representations, indemnities, consents, acknowledgements, confirmations and covenants under this Agreement; and (ii) undertakes to fully and effectively indemnify and keep indemnified on demand each of the Indemnified Parties in accordance with clause 6.5.

The obligations of the Investor under this clause 2.2 constitute direct, primary and unconditional obligations to pay on demand to the Company, the Joint Sponsors or the Overall Coordinators any sum which such wholly-owned subsidiary is liable to pay under this Agreement and to perform promptly on demand any obligation of such wholly-owned subsidiary under this Agreement without requiring the Company, the Joint Sponsors or the Overall Coordinators first to take steps against such wholly-owned subsidiary or any other person. Except where the context otherwise requires, the term Investor shall be construed in this Agreement to include such wholly-owned subsidiary.

- 2.3 The Company and the Overall Coordinators may in their sole discretion determine that delivery of all or a portion of the Investor Shares shall take place on the Delayed Delivery Date in accordance with clause 4.3.
- 2.4 The Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering) will determine, in such manner as they may agree, the Offer Price. The exact number of the Investor Shares will be finally determined by the Company and the Overall Coordinators in accordance with Schedule 1, and such determination will be conclusive and binding on the Investor, save for manifest error.

### 3 CLOSING CONDITIONS

- 3.1 The Investor's obligation under this Agreement to subscribe for, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares pursuant to clause 2.1 are conditional only upon each of the following conditions having been satisfied (or waived by the Company, the Joint Sponsors and the Overall Coordinators, except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) at or prior to the Closing:
  - (a) the underwriting agreements for the Hong Kong Public Offering and the International Offering being entered into and having become effective and unconditional (in accordance with their respective original terms or as subsequently waived or varied by agreement of the parties thereto) by no later than the time and date as specified in these

- underwriting agreements, and neither of the aforesaid underwriting agreements having been terminated;
- (b) the Offer Price having been agreed upon between the Company and the Overall Coordinators (for themselves and on behalf of the underwriters of the Global Offering);
- (c) the Listing Committee of the Stock Exchange having granted the approval for the listing of, and permission to deal in, the H Shares (including the Investor Shares) as well as other applicable waivers and approvals and such approval, permission or waiver having not been revoked prior to the commencement of dealings in the H Shares on the Stock Exchange;
- (d) no Laws shall have been enacted or promulgated by any Governmental Authority which prohibits the consummation of the transactions contemplated in the Global Offering or herein and there shall be no orders or injunctions from a court of competent jurisdiction in effect precluding or prohibiting consummation of such transactions; and
- (e) the representations, warranties, undertakings, acknowledgements and confirmations of the Investor under this Agreement are and will be accurate, true and complete in all respects and not misleading or deceptive and that there is no material breach of this Agreement on the part of the Investor.
- 3.2 If any of the conditions contained in clause 3.1 has not been fulfilled by the Investor or waived by the Company, the Joint Sponsors and the Overall Coordinators (except that the conditions set out in clauses 3.1(a), 3.1(b), 3.1(c) and 3.1(d) cannot be waived and the conditions under clause 3.1(e) can only be waived by the Company, the Joint Sponsors and the Overall Coordinators) on or before the date that is one hundred and eighty (180) days after the date of this Agreement (or such other date as may be agreed in writing among the Company, the Investor, the Joint Sponsors and the Overall Coordinators), the obligation of the Investor to purchase, and the obligations of the Company and the Overall Coordinators to issue, allot, place, allocate and/or deliver (as the case may be) or cause to issue, allot, place, allocate and/or deliver (as the case may be), the Investor Shares shall cease and any amount paid by the Investor under this Agreement to any other party will be repaid to the Investor by such other party without interest as soon as commercially practicable and in any event no later than 30 days from the date of termination of this Agreement and this Agreement will terminate and be of no effect and all obligations and liabilities on the part of the Company, the Joint Sponsors and/or the Overall Coordinators shall cease and terminate; provided that termination of this Agreement pursuant to this clause 3.2 shall be without prejudice to the accrued rights or liabilities of any Party to the other Parties in respect of the terms herein at or before such termination. For the avoidance of doubt, nothing in this clause shall be construed as giving the Investor the right to cure any breaches of the representations, warranties, undertakings, acknowledgements and confirmations given by the Investor under this Agreement during the period until the aforementioned date under this clause.
- 3.3 The Investor acknowledges that there can be no guarantee that the Global Offering will be completed or will not be delayed or terminated or that the Offer Price will be within the indicative range set forth in the Public Documents, and no liability of the Company, the Joint Sponsors or the Overall Coordinators to the Investor will arise if the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents. The Investor hereby waives any right (if any) to bring any claim or action

against the Company, the Joint Sponsors and/or the Overall Coordinators or their respective affiliates, directors, officers, supervisors, employees, partners, agents, advisors and representatives on the basis that the Global Offering is delayed or terminated, does not proceed or is not completed for any reason by the dates and times contemplated or at all, or if the Offer Price is not within the indicative range set forth in the Public Documents.

#### 4 CLOSING

- 4.1 Subject to clause 3 and this clause 4, the Investor will subscribe for the Investor Shares at the Offer Price pursuant to, and as part of, the International Offering and through the Overall Coordinators (and/or their respective affiliates) in their capacities as representatives of the international underwriters of the relevant portion of the International Offering. Accordingly, the Investor Shares will be subscribed for contemporaneously with the closing of the International Offering, or on the Delayed Delivery Date, at such time and in such manner as shall be determined by the Company and the Overall Coordinators.
- 4.2 Regardless of the time and manner of the delivery of the Investor Shares, the Investor shall make full payment of the Aggregate Investment Amount, together with the related Brokerage and Levies (to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators) by same day value credit at or before 8:00 a.m. (Hong Kong time) on the Listing Date in Hong Kong dollars, by wire transfer in immediately available clear funds without any deduction or set-off to such Hong Kong dollar bank account as may be notified to the Investor by the Overall Coordinators in writing no later than one (1) clear business day prior to the Listing Date, which notice shall include, among other things, the payment account details and the total amount payable by the Investor under this Agreement.
- 4.3 If the Company and the Overall Coordinators in their sole discretion determine that delivery of all or any part of the Investor Shares should be made on a date (the "Delayed Delivery Date") later than the Listing Date, the Overall Coordinators shall notify the Investor in writing (i) no later than two (2) business days prior to the Listing Date, the number of Investor Shares which will be deferred in delivery; and (ii) no later than two (2) business days prior to the actual Delayed Delivery Date, the Delayed Delivery Date, provided that the Delayed Delivery Date shall be no later than three (3) business days following the last day on which the Over-allotment Option may be exercised. Such determination by the Company and the Overall Coordinators will be conclusive and binding on the Investor. If the Investor Shares are to be delivered to the Investor on the Delayed Delivery Date, the Investor shall nevertheless pay for the Investor Shares as specified in clause 4.2.
- 4.4 Subject to due payment(s) for the Investor Shares being made in accordance with clause 4.2, delivery of the Investor Shares to the Investor, as the case may be, shall be made through CCASS by depositing the Investor Shares directly into CCASS for credit to such CCASS investor participant account or CCASS stock account as may be notified by the Investor to the Overall Coordinators in writing no later than two (2) business days prior to the Listing Date or the Delayed Delivery Date as determined in accordance with clause 4.3.
- 4.5 Without prejudice to clause 4.3, delivery of the Investor Shares may also be made in any other manner which the Company, the Joint Sponsors, the Overall Coordinators and the Investor may agree in writing, provided that, payment for the Investor Shares shall not be later than 8:00 a.m. (Hong Kong time) on the Listing Date regardless of the time and manner of the delivery of the Investor Shares.

- If payment of the Aggregate Investment Amount and the related Brokerage and Levies (whether in whole or in part) is not received or settled in the time and manner stipulated in this Agreement, the Company, the Joint Sponsors and the Overall Coordinators reserve the right, in their respective absolute discretions, to terminate this Agreement and in such event all obligations and liabilities on the part of the Company, the Joint Sponsors and the Overall Coordinators shall cease and terminate (but without prejudice to any claim which the Company, the Joint Sponsors and the Overall Coordinators may have against the Investor arising out of its failure to comply with its obligations under this Agreement). The Investor shall in any event be fully responsible for and shall indemnify, hold harmless and keep fully indemnified, on an after-tax basis, each of the Indemnified Parties against any loss and damages that they may suffer or incur arising out of or in connection with any failure on the part of the Investor to pay for the Aggregate Investment Amount and the Brokerage and Levies in full in accordance with clause 6.5.
- 4.7 In the event that the requirement under Rule 8.08(3) of the Listing Rules, in which no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, cannot be satisfied, the Joint Sponsors, the Overall Coordinators and the Company shall have the right to adjust the allocation of the number of Investor Shares to be subscribed by the Investor in their sole and absolute discretion to satisfy the requirement under Rule 8.08(3) of the Listing Rules.
- 4.8 None of the Company, the Joint Sponsors, the Overall Coordinators, and their respective affiliates shall be liable (whether jointly or severally) for any failure or delay in the performance of its obligations under this Agreement and each of the Company, or the Joint Sponsors, the Overall Coordinators and their respective affiliates shall be entitled to terminate this Agreement if it is prevented or delayed from performing its obligations under this Agreement as a result of circumstances beyond control of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates (as the case may be), including, but not limited to, acts of God, flood, outbreak or escalations of diseases, epidemics or pandemics including but not limited to avian influenza, severe acute respiratory syndrome, H1N1 influenza, H5N1, MERS, Ebola virus and the COVID-19, declaration of a national, international, regional emergency, disaster, calamity, crisis, economic or comprehensive sanctions, explosion, earthquake, volcanic eruption, severe transport disruption, paralysis in government operation, public disorder, political instability or threat or escalation or outbreak of hostilities, war (whether declared or undeclared), terrorism, fire, riot, rebellion, civil commotion, strike, lockout, other industrial action, general failure of electricity or other supply, aircraft collision, accidental or mechanical or electrical breakdown, technical or computer failure or failure of any money transmission system, embargo, labour dispute and changes in any existing or future Laws, any existing or future act of governmental activity or the like.

### 5 RESTRICTIONS ON THE INVESTOR

5.1 Subject to clause 5.2, the Investor for itself and on behalf of its wholly-owned subsidiary (where the Investor Shares are to be held by such wholly-owned subsidiary) agrees, covenants with and undertakes to the Company, the Joint Sponsors and the Overall Coordinators that without the prior written consent of each of the Company, the Joint Sponsors and the Overall Coordinators, the Investor will not, and will cause its affiliates not to, whether directly or indirectly, at any time during the period commencing from (and inclusive of) the Listing Date and ending on (and inclusive of) the date falling six (6) months after the Listing Date (the "Lock-up Period"), directly or indirectly, (i) dispose of, in any way, any Relevant Shares or any interest in any company or entity holding any Relevant Shares, including any security that

is convertible, exchangeable, exercisable or represents a right to receive the above securities, or agrees, enters into an agreement or publicly announces an intention to enter into such a transaction; (ii) allow itself to undergo a change of control (as defined in The Codes on Takeovers and Mergers and Share Buy-backs promulgated by the SFC) at the level of its ultimate beneficial owner; (iii) enter into any transactions directly or indirectly with the same economic effect as any aforesaid transaction; or (iv) agree or contract to, or publicly announce an intention to, enter into any of the foregoing transactions described in (i), (ii) and (iii) above, in each case whether any of the foregoing transactions described in (i), (ii) and (iii) above is to be settled by delivery of Relevant Shares or such other securities convertible into or exercisable or exchangeable for Relevant Shares, in cash or otherwise. In the event of a disposal of any Relevant Shares at any time after the Lock-up Period, the Investor will notify the Company, the Joint Sponsors and the Overall Coordinators in writing promptly prior to the proposed disposal and will ensure that (a) such disposal will comply with all applicable Laws; and (b) the Investor will use its reasonable endeavors to ensure that the disposal will not create a disorderly and false market in the H Shares.

- 5.2 Nothing contained in clause 5.1 shall prevent the Investor from transferring all or part of the Relevant Shares to any wholly-owned subsidiary of the Investor, provided that, in all cases:
  - (a) prior to such transfer, such wholly-owned subsidiary gives a written undertaking (addressed to and in favor of the Company, the Joint Sponsors and the Overall Coordinators in terms satisfactory to them) agreeing to, and the Investor undertakes to procure that such wholly-owned subsidiary will, be bound by the Investor's obligations under this Agreement, including the restrictions in this clause 5 imposed on the Investor, as if such wholly-owned subsidiary were itself subject to such obligations and restrictions;
  - (b) such wholly-owned subsidiary shall be deemed to have given the same acknowledgements, confirmations, undertakings, representations and warranties as provided in clause 6;
  - (c) the Investor and such wholly-owned subsidiary of the Investor shall be treated as being the Investor in respect of all the Relevant Shares held by them and shall jointly and severally bear all liabilities and obligations imposed by this Agreement;
  - (d) if at any time prior to expiration of the Lock-up Period, such wholly-owned subsidiary ceases or will cease to be a wholly-owned subsidiary of the Investor, it shall (and the Investor shall procure that such subsidiary shall) immediately, and in any event before ceasing to be a wholly-owned subsidiary of the Investor, fully and effectively transfer the Relevant Shares it holds to the Investor or another wholly-owned subsidiary of the Investor, which shall give or be procured by the Investor to give a written undertaking (addressed to and in favor of the Company, the Joint Sponsors and the Overall Coordinators in terms satisfactory to them) agreeing to, and the Investor undertakes to procure that such wholly-owned subsidiary will, be bound by the Investor's obligations under this Agreement, including the restrictions in this clause 5 imposed on the Investor and gives the same acknowledgements, confirmations, undertakings, representations and warranties hereunder, as if such wholly-owned subsidiary were itself subject to such obligations and restrictions and shall jointly and severally bear all liabilities and obligations imposed by this Agreement; and

- (e) such wholly-owned subsidiary is (i) not a U.S. Person; (ii) located outside the United States and (iii) acquiring the Relevant Shares in an offshore transaction in reliance on Regulation S.
- 5.3 The Investor agrees and undertakes that, except with the prior written consent of the Company, the Joint Sponsors and the Overall Coordinators, the aggregate holding (direct and indirect) of the Investor and its close associates in the total issued share capital of the Company shall be less than 10% (or such other percentage as provided in the Listing Rules from time to time for the definition of "substantial shareholder") of the Company's entire issued share capital at all times and it would not become a core connected person of the Company within the meaning of the Listing Rules during the period of 12 months following the Listing Date and, further, that the aggregate holding (direct and indirect) of the Investor and its close associates (as defined under the Listing Rules) in the total issued share capital of the Company shall not be such as to cause the total securities of the Company held by the public (as contemplated in the Listing Rules and interpreted by the Stock Exchange, including but not limited to Rule 8.08) to fall below the required percentage set out in Rule 8.08 of the Listing Rules or such other percentage as may be approved by the Stock Exchange and applicable to the Company from time to time. The Investor agrees to notify the Company, the Joint Sponsors and the Overall Coordinators if it comes to its attention of any of the abovementioned situations.
- The Investor agrees that the Investor's holding of the Company's share capital is on a proprietary investment basis, and to, upon reasonable request by the Company, the Joint Sponsors and/or the Overall Coordinators, provide reasonable evidence to the Company, the Joint Sponsors and the Overall Coordinators showing that the Investor's holding of the Company's share capital is on a proprietary investment basis. The Investor shall not, and shall procure that none of its controlling shareholder(s), close associates and their respective beneficial owners shall, apply for or place an order through the book building process for H Shares in the Global Offering (other than the Investor Shares) or make an application for H Shares in the Hong Kong Public Offering unless otherwise permitted under the Listing Rules and the Listing Guide or the waiver and/ or consent granted by the Stock Exchange.
- 5.5 The Investor and its affiliates, associates, directors, officers, employees, agents or representatives shall not accept or enter into any arrangement or agreement, including any side letter, which is inconsistent with, or in contravention of, the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide or other written guidance published by the Hong Kong regulators) with the Company, the largest shareholder of the Company, any other member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents.
- 5.6 The Investor will be using internal resources to finance its subscription of the Investor Shares.

# 6 ACKNOWLEDGEMENTS, REPRESENTATIONS, UNDERTAKINGS AND WARRANTIES

- 6.1 The Investor acknowledges, represents, undertakes, warrants, agrees and confirms to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, agents, advisors, associates, partners and representatives makes no representation and gives no warranty or undertaking or guarantee that the Global Offering will proceed or be completed (within

any particular time period or at all) or that the Offer Price will be within the indicative range set forth in the Public Documents, and will be under no liability whatsoever to the Investor in the event that the Global Offering is delayed, does not proceed or is not completed for any reason, or if the Offer Price is not within the indicative range set forth in the Public Documents;

- (b) this Agreement, the background information of the Investor and the relationship and arrangements between the Parties contemplated by this Agreement will be required to be disclosed in the Public Documents and other marketing and roadshow materials for the Global Offering and that the Investor will be referred to in the Public Documents and such other marketing and roadshow materials and announcements and, specifically, this Agreement will be a material contract required to be filed with regulatory authorities in Hong Kong and made available on display to the public in connection with the Global Offering or otherwise pursuant to the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules;
- (c) the information in relation to the Investor as required to be submitted to the Stock Exchange under the Listing Rules or on FINI will be shared with the Company, the Stock Exchange, SFC and such other Governmental Authority as necessary and will be included in a consolidated placee list which will be disclosed on FINI to the Overall Coordinators involved in the Global Offering, and all such information is true, complete and accurate in all material respects and is not misleading;
- (d) the Offer Price is to be determined solely and exclusively in accordance with the terms and conditions of the Global Offering and the Investor shall not have any right to raise any objection thereto;
- (e) the Investor Shares will be subscribed for by the Investor through the Overall Coordinators and/or their affiliates in their capacities as representatives of the international underwriters of the International Offering;
- (f) the Investor will accept the Investor Shares on and subject to the terms and conditions of the memorandum and articles of association or other constituent or constitutional documents of the Company and this Agreement;
- (g) the number of Investor Shares may be affected by re-allocation of Shares between the International Offering and the Hong Kong Public Offering pursuant to Practice Note 18 of the Listing Rules or Chapter 4.14 of the Listing Guide or such other percentage as may be approved by the Stock Exchange and applicable to the Company from time to time;
- (h) the Joint Sponsors, the Overall Coordinators and the Company can adjust the allocation of the number of Investor Shares in their sole and absolute discretion for the purpose of satisfying Rule 8.08(3) of the Listing Rules which provide that no more than 50% of the H Shares in public hands on the Listing Date can be beneficially owned by the three largest public shareholders, the minimum public float requirement under Rule 8.08(1)(a) of the Listing Rules or as otherwise approved by the Stock Exchange;
- (i) at or around the time of entering into this Agreement or at any time hereafter but before the closing of the International Offering, the Company, the Joint Sponsors and/or the Overall Coordinators have entered into, or may and/or propose to enter into,

- agreements for similar investments with one or more other investors as part of the International Offering;
- (j) the Investor Shares have not been and will not be registered under the Securities Act or the securities law of any state or other jurisdiction of the United States and may not be offered, resold, pledged or otherwise transferred directly or indirectly in the United States or to or for the account or benefit of any U.S. Person except pursuant to an effective registration statement or an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act, or in any other jurisdiction or for the account or benefit of any persons in any other jurisdictions except as allowed by applicable Laws of such jurisdiction;
- (k) [reserved];
- (l) it understands and agrees that transfer of the Investor Shares may only be made outside the United States in an "offshore transaction" (as defined in Regulation S) in accordance with Regulation S and in each case, in accordance with any applicable securities laws of any state of the United States and any other jurisdictions, and any share certificate(s) representing the Investor Shares shall bear a legend substantially to such effect;
- (m) it understands that none of the Company, the Joint Sponsors, the Overall Coordinators or any of the international underwriters of the International Offering has made any representation as to the availability of any available exemption under the Securities Act for the subsequent reoffer, resale, pledge or transfer of the Investor Shares;
- (n) except as provided for under clause 5.2, to the extent any of the Investor Shares are held by a subsidiary, the Investor shall procure that this subsidiary remains a wholly-owned subsidiary of the Investor and continues to adhere to and abide by the terms and conditions hereunder for so long as such subsidiary continues to hold any of the Investor Shares before the expiration of the Lock- up Period;
- (o) it has received (and may in the future receive) information that may constitute material, non-public information and/or inside information as defined in the SFO in connection with the Investor's investment in (and holding of) the Investor Shares, and it shall: (i) not disclose such information to any person other than to its affiliates, subsidiaries, directors, officers, employees, advisors and representatives (the "Authorized Recipients") on a strictly need-to-know basis for the sole purpose of evaluating its investment in the Investor Shares or otherwise required by Laws, until such information becomes public information through no fault on the part of the Investor or any of its Authorized Recipients; (ii) use its best efforts to ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(o)) do not disclose such information to any person other than to other Authorized Recipients on a strictly need-to-know basis; and (iii) not and will ensure that its Authorized Recipients (to whom such information has been disclosed in accordance with this clause 6.1(o)) do not purchase, sell or trade or alternatively, deal, directly or indirectly, in the H Shares or other securities or derivatives of the Company or its affiliates or associates in a manner that could result in any violation of the securities laws (including any insider trading provisions) of the United States, Hong Kong, the PRC or any other applicable jurisdiction relevant to such dealing;

- (p) the information contained in this Agreement, the draft Prospectus and the draft Preliminary Offering Circulars provided to the Investor and/or its representatives on a confidential basis and any other material which may have been provided (whether in writing or verbally) to the Investor and/or its representatives on a confidential basis may not be reproduced, disclosed, circulated or disseminated to any other person and such information and materials so provided are subject to change, updating, amendment and completion, and should not be relied upon by the Investor in determining whether to invest in the Investor Shares. For the avoidance of doubt:
  - (i) neither the draft Prospectus nor the draft Preliminary Offering Circular nor any other materials which may have been provided to the Investor and/or its representatives constitutes an invitation or offer or the solicitation to acquire, purchase or subscribe for any securities in any jurisdiction where such offer, solicitation or sale is not permitted and nothing contained in either the draft Prospectus or the draft Preliminary Offering Circular or any other materials which may have been provided (whether in writing or verbally) to the Investor and/or its representatives shall form the basis of any contract or commitment whatsoever;
  - (ii) no offers of, or invitations to subscribe for, acquire or purchase, any H Shares or other securities shall be made or received on the basis of the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) to the Investor and/or its representatives; and
  - (iii) the draft Preliminary Offering Circular or the draft Prospectus or any other materials which may have been provided (whether in writing or verbally) or furnished to the Investor, may be subject to further amendments subsequent to the entering into this Agreement and should not be relied upon by the Investor in determining whether to invest in the Investor Shares and the Investor hereby consents to such amendments (if any) and waives its rights in connection with such amendments (if any);
- (q) this Agreement does not, collectively or separately, constitute an offer of securities for sale in the United States or any other jurisdictions in which such an offer would be unlawful;
- (r) neither the Investor nor any of its affiliates nor any person acting on its or their behalf has engaged or will engage in any directed selling efforts (within the meaning of Regulation S) with respect to the Investor Shares or any form of general solicitation or general advertising (as defined in Regulation D under the Securities Act) or in any manner involving a public offering (as defined in Section 4(2) of the Securities Act) made with respect to the Investor Shares;
- (s) it has been furnished with all information it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares and has been given the opportunity to ask questions and receive answers from the Company, the Joint Sponsors or the Overall Coordinators concerning the Company, the Investor Shares or other related matters it deems necessary or desirable to evaluate the merits and risks of the acquisition for the Investor Shares, and that the Company has made available to the

Investor or its agents all documents and information in relation to an investment in the Investor Shares required by or on behalf of the Investor;

- in making its investment decision, the Investor has relied and will rely only on (t) information provided in the International Offering Circular issued by the Company and not on any other information (whether prepared by the Company, the Joint Sponsors, the Overall Coordinators or their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates or otherwise) which may have been furnished to the Investor by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators (including their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates) on or before the date hereof, and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and affiliates makes any representation and gives any warranty or undertaking as to the accuracy or completeness of any such information or materials not contained in the International Offering Circular and none of the Company, the Joint Sponsors, the Overall Coordinators and their respective directors, officers, supervisors, employees, advisors, agents, representatives, associates, partners and their affiliates has or will have any liability to the Investor or its directors, officers, employees, advisors, agents, representatives, associates, partners and affiliates resulting from its use of or reliance on such information or materials, or otherwise for any information not contained in the International Offering Circular;
- (u) none of the Joint Sponsors, the Overall Coordinators, the underwriters and their respective directors, officers, employees, subsidiaries, agents, associates, affiliates, representatives, partners and advisors has made any warranty, representation or recommendation to it as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, research and development, operations, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith; and except as provided in the final International Offering Circular, none of the Company and its directors, officers, supervisors, employees, subsidiaries, agents, associates, affiliates, representatives and advisors has made any warranty, representation or recommendation to the Investor as to the merits of the Investor Shares, the subscription, purchase or offer thereof, or as to the business, operations, research and development, prospects or condition, financial or otherwise, of the Company or its subsidiaries or as to any other matter relating thereto or in connection therewith;
- (v) the Investor will comply with all restrictions (if any) applicable to it from time to time under this Agreement, the Listing Rules and any applicable Laws on the disposal by it (directly or indirectly), of any of the Relevant Shares in respect of which it is or will be (directly or indirectly) or is shown by the Prospectus to be the beneficial owner;
- (w) it has conducted its own investigation with respect to the Company, the Group, and the Investor Shares and the terms of the subscription of the Investor Shares provided in this Agreement, and has obtained its own independent advice (including tax, regulatory, financial, accounting, legal, currency and otherwise) to the extent it considers necessary or appropriate or otherwise has satisfied itself concerning, including the tax, regulatory, financial, accounting, legal, currency and otherwise related to the investment in the

Investor Shares and as to the suitability thereof for the Investor, and has not relied, and will not be entitled to rely, on any advice (including tax, regulatory, financial, accounting, legal, currency and otherwise), due diligence review or investigation or other advice or comfort obtained or conducted (as the case may be) by or on behalf of the Company or any of the Joint Sponsors, the Overall Coordinators or the underwriters in connection with the Global Offering and none of the Company, the Joint Sponsors, the Overall Coordinators or their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives takes any responsibility as to any tax, regulatory, financial, accounting, legal, currency or other economic or other consequences of the subscription of the Investor Shares by the Investor or in relation to any dealings in the Investor Shares;

- (x) it understands that no public market now exists for the Investor Shares, and that the Company, the Joint Sponsors and the Overall Coordinators have made no assurances that a public or active market will ever exist for the Investor Shares;
- (y) in the event that the Global Offering is delayed or terminated or is not completed for any reason, no liabilities of the Company, the Joint Sponsors, the Overall Coordinators or any of their respective associates, affiliates, directors, officers, supervisors, employees, partners, advisors, agents or representatives to the Investor or its subsidiaries will arise;
- (z) the Company, the Overall Coordinators will have absolute discretion to change or adjust (i) the number of H Shares to be issued under the Global Offering; (ii) the number of H Shares to be issued under the Hong Kong Public Offering and the International Offering, respectively; and (iii) other adjustment or re-allocation of H Shares being offered, the indicative offer price range set forth in the Public Documents and the Offer Price as may be approved by the Stock Exchange and in compliance with applicable Laws;
- (aa) any trading in the H Shares is subject to compliance with applicable laws and regulations, including the restrictions on dealing in shares under the SFO, the Listing Rules, the Securities Act and any other applicable laws, regulations or relevant rules of any competent securities exchange;
- (bb) any offer, sale, pledge or other transfer made other than in compliance with the restrictions in this Agreement will not be recognized by the Company in respect of the Relevant Shares; and
- (cc) the Investor has agreed that the payment for the Aggregate Investment Amount and the related Brokerage and Levies shall be made by 8:00 a.m. (Hong Kong time) on the Listing Date or such other date as agreed in accordance with clause 4.5.
- 6.2 The Investor further acknowledges, represents, warrants and undertakes to each of the Company, the Joint Sponsors and the Overall Coordinators that:
  - (a) it has been duly incorporated and is validly existing under the Laws of its place of incorporation and that there has been no petition filed, order made or effective resolution passed for its bankruptcy, liquidation or winding up;

- (b) it is qualified to receive and use the information under this Agreement (including, among others, this Agreement, the draft Prospectus and the draft Preliminary Offering Circular), which would not be contrary to all Laws applicable to the Investor or would require any registration or licensing within the jurisdiction that the Investor is in;
- (c) it has the legal right and authority to own, use, lease and operate its assets and to conduct its business in the manner presently conducted;
- (d) it has full power, authority and capacity, and has taken all actions (including obtaining all necessary consents, approvals and authorizations from any governmental and regulatory bodies or third parties) required to execute and deliver this Agreement, enter into and carry out the transactions as contemplated in this Agreement and perform its obligations under this Agreement;
- (e) this Agreement has been duly authorized, executed and delivered by the Investor and constitutes a legal, valid and binding obligation of the Investor enforceable against it in accordance with the terms of this Agreement;
- (f) it has taken, and will during the term of this Agreement, take all necessary steps to perform its obligations under this Agreement and to give effect to this Agreement and the transactions contemplated in this Agreement and to comply with all relevant Laws;
- all consents, approvals, authorizations, permissions and registrations (the "Approvals") under any relevant Laws applicable to the Investor and required to be obtained by the Investor in connection with the subscription for the Investor Shares under this Agreement have been obtained and are in full force and effect and are not invalidated, revoked, withdrawn or set aside and none of the Approvals is subject to any condition precedent which has not been fulfilled or performed. All Approvals have not been withdrawn as at the date of this Agreement, nor is the Investor aware of any facts or circumstances which may render the Approvals to be invalidated, withdrawn or set aside. The Investor further agrees and undertakes to promptly notify the Company, the Joint Sponsors and the Overall Coordinators in writing if any of the Approvals ceases to be in full force and effect or is invalidated, revoked, withdrawn or set aside for any reason:
- (h) the execution and delivery of this Agreement by the Investor, and its performance of this Agreement and the subscription for or acquisition of (as the case may be) the Investor Shares will not contravene or result in a contravention by the Investor of (i) the memorandum and articles of association or other constituent or constitutional documents of the Investor or (ii) the Laws of any jurisdiction to which the Investor is subject in respect of the transactions contemplated under this Agreement or which may otherwise be applicable to the Investor in connection with the Investor's subscription for or acquisition of (as the case may be) the Investor Shares or (iii) any agreement or other instrument binding upon the Investor or (iv) any judgment, order or decree of any Governmental Authority having jurisdiction over the Investor;
- (i) it has complied and will comply with all applicable Laws in all jurisdictions relevant to the subscription for the Investor Shares, including to provide information, or cause or procure to information be provided, either directly or indirectly through the Company, the Joint Sponsors and/or the Overall Coordinators, to the Stock Exchange, the SFC, the CSRC and/or any other governmental, public, monetary or regulatory

authorities or bodies or securities exchange (collectively, the "Regulators"), and agrees and consents to the disclosure of, such information, in each case, as may be required by applicable Laws or requested by any of the Regulators from time to time (including, without limitation, (i) identity information of the Investor and its ultimate beneficial owner(s) and/or the person(s) ultimately responsible for the giving of the instruction relating to the subscription for the Investor Shares (including, without limitation, their respective names and places of incorporation); (ii) the transactions contemplated hereunder (including, without limitation, the details of subscription for the Investor Shares, the number of the Investor Shares, the Aggregate Investment Amount, and the lock-up restrictions under this Agreement); (iii) any swap arrangement or other financial or investment product involving the Investor Shares and the details thereof (including, without limitation, the identity information of the subscriber and its ultimate beneficial owner and the provider of such swap arrangement or other financial or investment product); and/or (iv) any connected relationship between the Investor or its beneficial owner(s) and associates on one hand and the Company and any of its shareholders on the other hand) (collectively, the "Investorrelated Information") within the time as requested by any of the Regulators. The Investor further authorizes each of the Company, the Joint Sponsors, the Overall Coordinators and their respective affiliates, directors, officers, supervisors, employees, advisors and representatives to disclose any Investor-related Information to such Regulators and/or in any Public Document or other announcement or document as required under the Listing Rules or applicable Laws or as requested by any relevant Regulators;

- (j) the Investor has such knowledge and experience in financial and business matters that (i) it is capable of evaluating the merits and risks of the prospective investment in the Investor Shares; (ii) it is capable of bearing the economic risks of such investment, including a complete loss of the investment in the Investor Shares; (iii) it has received all the information it considers necessary or appropriate for deciding whether to invest in the Investor Shares; and (iv) it is experienced in transactions of investing in securities of companies in a similar stage of development; its ordinary business is to buy or sell shares or debentures or it is a Professional Investor and by entering into this Agreement, it is not a client of any of the Joint Sponsors or the Overall Coordinators, the CMIs or the underwriters in connection with the transactions contemplated thereunder;
- (k) it is subscribing for the Investor Shares as principal for its own account and for investment purposes and on a proprietary investment basis without a view to making distribution of any of the Investor Shares subscribed by it hereunder, and the Investor is not entitled to nominate any person to be a director or officer or supervisor of the Company;
- (l) the Investor is subscribing for the Investor Shares outside the United States in an "offshore transaction" within the meaning of Regulation S and it is not a U.S. Person;
- (m) the Investor is subscribing for the Investor Shares in a transaction exempt from, or not subject to, registration requirements under the Securities Act;
- (n) the Investor and the Investor's beneficial owner(s) and/or, to the best of its knowledge, the Investor's associates (i) are third parties independent of the Company; (ii) are not connected persons (as defined in the Listing Rules) or associates thereof of the

Company and the Investor's subscription for the Investor Shares will not result in the Investor and its beneficial owner(s) becoming connected persons (as defined in the Listing Rules) of the Company notwithstanding any relationship between the Investor and any other party or parties which may be entering into (or have entered into) any other agreement or agreements referred to in this Agreement and will, immediately after completion of this Agreement, be independent of and not be acting in concert with (as defined in the Code on Takeovers and Mergers and Share Buy-backs promulgated by the SFC), any connected persons in relation to the control of the Company; (iii) have the financial capacity to meet all obligations arising under this Agreement; (iv) are not, directly or indirectly, financed, funded or backed by (a) any core connected person (as defined in the Listing Rules) of the Company or (b) the Company, any of the directors, supervisors, chief executive, largest shareholder, substantial shareholder(s) or existing shareholder(s) of the Company or any of its subsidiaries, or a close associate (as defined in the Listing Rules) of any of the them, and are not accustomed to take and have not taken any instructions from any such persons in relation to the acquisition, disposal, voting or other disposition of securities of the Company; and (v) have no connected relationship with the Company or any of its shareholders, unless otherwise disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing;

- (o) the Investor will subscribe for the Investor Shares using its own fund and it has not obtained and does not intend to obtain a loan or other form of financing to meet its payment obligations under this Agreement;
- (p) each of the Investor, its beneficial owner(s) and/or, to the best knowledge of the Investor, its associates is not a "connected client" of any of the Joint Sponsors, the Overall Coordinators, the bookrunner(s), the lead manager(s), the CMIs, the underwriters of the Global Offering, the lead broker or any distributors. The terms "connected client", "lead broker" and "distributor" shall have the meanings ascribed to them in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;
- (q) the Investor's account is not managed by the relevant exchange participant (as defined in the Listing Rules) in pursuance of a discretionary managed portfolio agreement. The term "discretionary managed portfolio" shall have the meaning ascribed to it in Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules;
- (r) neither the Investor, its beneficial owner(s) nor, to the best of its knowledge, its associates is a director (including as a director within the preceding 12 months), supervisor or existing shareholder of the Company or its associates or a nominee of any of the foregoing;
- (s) save as previously notified to the Joint Sponsors and the Overall Coordinators in writing, neither the Investor nor its beneficial owner(s) fall within (a) any of the placee categories (other than "cornerstone investor") as set out in the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface or the Listing Rules in relation to placees; or (b) any of the groups of placees that would be required under the Listing Rules (including but not limited to Rule 12.08A of the Listing Rules) to be identified in the Company's allotment results announcement;
- (t) the Investor has not entered and will not enter into any contractual arrangement with any "distributor" (as defined in Regulation S) with respect to the distribution of the H Shares, except with its affiliates or with the prior written consent of the Company;

- (u) the subscription for the Investor Shares will comply with the provisions of Appendix F1 (Placing Guidelines for Equity Securities) to the Listing Rules and the applicable paragraphs of Chapter 4.15 of the Listing Guide;
- (v) the aggregate holding (directly and indirectly) of the Investor and its close associates (as defined in the Listing Rules) in the total issued share capital of the Company shall not be such as to cause the total securities of the Company held by the public (having the meaning under the Listing Rules) to fall below the percentage required by Rule 8.08 of the Listing Rules or as otherwise approved by the Stock Exchange;
- (w) none of the Investor, its beneficial owner(s) and/or associates is subscribing for the Investor Shares under this Agreement with any financing (direct or indirect) by any connected person of the Company, by any one of the Joint Sponsors, the Overall Coordinators, or by any one of the underwriters of the Global Offering; to the best knowledge of the Investor, the Investor and each of its associates, if any, is independent of, and not connected with, the other investors who have participated or will participate in the Global Offering and any of their associates;
- (x) no agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) has been or shall be entered into or made between the Investor or its affiliates, directors, officers, employees or agents on the one hand and the Company or its largest shareholder, any member of the Group or their respective affiliates, directors, officers, supervisors, employees or agents on the other hand:
- (y) except as provided for in this Agreement, the Investor has not entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares;
- (z) save as previously disclosed to the Company, the Joint Sponsors and the Overall Coordinators in writing, the Investor, its beneficial owner(s) and/or associates have not entered and will not enter into any swap arrangement or other financial or investment product involving the Investor Shares; and
- (aa) neither the Investor nor any of its controlling shareholder(s), close associates and beneficial owners has applied for or placed an order through the book building process for any H Shares in the Global Offering other than pursuant to this Agreement.
- 6.3 The Investor represents and warrants to the Company, the Joint Sponsors and the Overall Coordinators that the description set out in Schedule 2 in relation to it and the group of companies of which it is a member and all Investor-related Information provided to and/or as requested by the Regulators and/or any of the Company, the Joint Sponsors and the Overall Coordinators and their respective affiliates is true, complete and accurate in all material respects and is not misleading. Without prejudice to the provisions of clause 6.1(b), the Investor irrevocably consents to the reference to and inclusion of its name and all or part of the description of this Agreement (including the description set out in Schedule 2) in the Public Documents, marketing and roadshow materials and such other announcements or displayed documents which may be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering, insofar as necessary in the sole opinion of the Company, the Joint Sponsors and the Overall Coordinators. The Investor

undertakes to provide as soon as possible such further information and/or supporting documentation relating to it, its ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters which may reasonably be requested by the Company, the Joint Sponsors and/or the Overall Coordinators to ensure their compliance with applicable Laws and/or companies or securities registration and/or the requests of competent Regulators including but not limited to the Stock Exchange, the SFC and the CSRC. The Investor hereby agrees that after reviewing the description in relation to it and the group of companies of which it is a member to be included in such drafts of the Public Documents and other marketing materials relating to the Global Offering from time to time provided to the Investor and making such amendments as may be reasonably required by the Investor (if any), the Investor shall be deemed to warrant that such description in relation to it and the group of companies of which it is a member is true, accurate and complete in all respects and is not misleading or deceptive.

- 6.4 The Investor understands that the representations, warranties, undertakings, acknowledgements and confirmations in clauses 6.1 and 6.2 are required in connection with Hong Kong Laws and the securities laws of the United States, amongst others. The Investor acknowledges that the Company, the Joint Sponsors, the Overall Coordinators, the underwriters, and their respective subsidiaries, agents, affiliates and advisors, and others will rely upon the truth, completeness and accuracy of the Investor's warranties, undertakings, representations, acknowledgements and confirmations set forth herein, and it agrees to notify the Company, the Joint Sponsors and the Overall Coordinators promptly in writing if any of the warranties, undertakings, representations, acknowledgements or confirmations herein ceases to be true, accurate and complete in any material respect or becomes misleading or deceptive.
- 6.5 The Investor agrees and undertakes that the Investor will on demand fully and effectively indemnify and hold harmless, on an after tax basis, each of the Company, the Joint Sponsors, the Overall Coordinators and the underwriters of the Global Offering, each on its own behalf and on trust for their respective affiliates, any person who controls it within the meaning of the Securities Act as well as their respective officers, directors, supervisors, employees, staff, associates, partners, agents and representatives (collectively, the "Indemnified Parties"), against any and all losses, costs, expenses, claims, actions, liabilities, proceedings or damages which may be made or established against such Indemnified Party in connection with the subscription of the Investor Shares, the Investor Shares or this Agreement in any manner whatsoever, including a breach or an alleged breach of this Agreement or any act or omission or alleged act or omission hereunder, by or caused by the Investor or its officers, directors, employees, staff, affiliates, agents, representatives, associates or partners, and against any and all costs, charges, losses or expenses which any Indemnified Party may suffer or incur in connection with or disputing or defending any such claim, action or proceedings on the grounds of or otherwise arising out of or in connection therewith expect for the losses are finally judicially determined by a court/arbitration panel of competent jurisdiction to have been caused solely and directly by the gross negligence, wilful default or fraud of such Indemnified Parties.
- 6.6 Each of the acknowledgements, confirmations, representations, warranties and undertakings given by the Investor under clauses 6.1, 6.2, 6.3, 6.4 and 6.5 (as the case may be) shall be construed as a separate acknowledgement, confirmation, representation, warranty or undertaking and shall be deemed to be repeated on the Listing Date and, if applicable, the Delayed Delivery Date.
- 6.7 The Company represents, warrants and undertakes that:

- (a) it has been duly incorporated and is validly existing under the laws of the PRC;
- (b) it has full power, authority and capacity, and has taken all actions required to enter into and perform its obligations under this Agreement and this Agreement, when executed, will constitute its legal, valid and binding obligations;
- (c) subject to full payment and the Lock-up Period provided under clause 5.1, the Investor Shares will, when delivered to the Investor in accordance with clause 4.4, be fully paid-up, freely transferable and free from all options, liens, charges, mortgages, pledges, claims, equities, encumbrances and other third-party rights and shall rank pari passu with the H Shares then in issue and to be listed on the Stock Exchange;
- (d) none of the Company and its largest shareholder, any member of the Group and their respective affiliates, directors, officers, supervisors, employees and agents have entered into any agreement or arrangement, including any side letter which is inconsistent with the Listing Rules (including the requirements set out under applicable paragraphs of Chapter 4.15 of the Listing Guide) with any of the Investor or its affiliates, directors, supervisors, officers, employees, agents or representatives; and
- (e) except as provided for in this Agreement, neither the Company or any member of the Group nor any of their respective affiliates, directors, officers, supervisors, employees, agents or representatives has entered into any arrangement, agreement or undertaking with any Governmental Authority or any third party with respect to any of the Investor Shares.
- 6.8 The Company acknowledges, confirms and agrees that the Investor will be relying on information contained in the International Offering Circular and that the Investor shall have the same rights in respect of the International Offering Circular as other investors purchasing H Shares in the International Offering.

#### 7 TERMINATION

- 7.1 This Agreement may be terminated:
  - (a) in accordance with clauses 3.2, 4.6 or 4.8;
  - (b) solely by (i) the Company or (ii) the Joint Sponsors and the Overall Coordinators acting jointly, in the event that there is a material breach of this Agreement on the part of the Investor (or the wholly-owned subsidiary of the Investor in the case of transfer of Investor Shares pursuant to clause 5.2) (including a material breach of the representations, warranties, undertakings, acknowledgements and confirmations by the Investor under this Agreement) on or before the closing of the International Offering or, if applicable, the Delayed Delivery Date (notwithstanding any provision to the contrary to this Agreement); or
  - (c) with the written consent of the Investor, the Company, the Joint Sponsors and the Overall Coordinators.
- 7.2 Without prejudice to clause 7.3, in the event that this Agreement is terminated in accordance with clause 7.1, the Investor, the Company, the Joint Sponsors and the Overall Coordinators shall not be bound to proceed with their respective obligations under this Agreement (except

for the confidentiality obligation under clause 8.1 set forth below) and the rights and liabilities of the Investor, the Company, the Joint Sponsors and the Overall Coordinators hereunder (except for the rights under clause 11 set forth below) shall cease and none of the Investor, the Company, the Joint Sponsors and the Overall Coordinators shall have any claim against any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (as applicable) without prejudice to the accrued rights or liabilities of any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators to any of the Investor, the Company, the Joint Sponsors or the Overall Coordinators (as applicable) in respect of the terms herein at or before such termination.

7.3 Notwithstanding the above, clause 6.5 and the indemnities given by the Investor herein, together with clauses 11 and 12 shall survive notwithstanding the termination of this Agreement.

#### 8 ANNOUNCEMENTS AND CONFIDENTIALITY

- 8.1 Save as otherwise provided in this Agreement and the non-disclosure agreement entered into by the Investor, none of the Parties shall disclose any information concerning this Agreement or the transactions contemplated herein or any other arrangement involving the Company, the Joint Sponsors, the Overall Coordinators, and the Investor without the prior written consent of the other Parties. Notwithstanding the foregoing, this Agreement may be disclosed by any Party:
  - (a) to the Stock Exchange, the SFC, the CSRC and/or other Regulators to which the Company, the Joint Sponsors and/or the Overall Coordinators is subject, and the background of the Investor and its relationship between the Company and the Investor may be described in the Public Documents to be issued by or on behalf of the Company and marketing, roadshow materials and other announcements or displayed documents to be issued by or on behalf of the Company, the Joint Sponsors and/or the Overall Coordinators in connection with the Global Offering;
  - (b) to any of the Joint Sponsors and Overall Coordinators and to the legal and financial advisors, auditors, and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Parties, the Joint Sponsors and the Overall Coordinators provided that such Party shall (i) procure that each such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party is made aware and complies with all the confidentiality obligations set forth herein and (ii) remain responsible for any breach of such confidential obligations by such legal, financial and other advisors, and affiliates, associates, directors, officers, supervisors and relevant employees, representatives and agents of the Party; and
  - otherwise by any Party as may be required by any applicable Law, any Governmental Authority or body with jurisdiction over such Party (including the Stock Exchange, the SFC, and the CSRC) or stock exchange rules (including submitting this Agreement as a material contract to the Hong Kong Companies Registry for registration and making it available on display to the public in accordance with the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Listing Rules) or any binding judgment, order or requirement of any competent Governmental Authority.
- 8.2 No other reference or disclosure shall be made regarding this Agreement or any ancillary matters hereto by the Investor, except where the Investor shall have consulted the Company,

the Joint Sponsors and the Overall Coordinators in advance to seek their prior written consent as to the principle, form and content of such disclosure.

- 8.3 The Company shall use its reasonable endeavors to provide for review by the Investor of any statement in any of the Public Documents which relates to this Agreement, the relationship between the Company and the Investor and the general background information on the Investor prior to publication. The Investor shall cooperate with the Company, the Joint Sponsors and the Overall Coordinators to ensure that all references to it in such Public Documents are true, complete and accurate in all material respects and not misleading or deceptive and that no material information about it is omitted from the Public Documents, and shall provide any comments and verification documents promptly to the Company, the Joint Sponsors and the Overall Coordinators and their respective counsels.
- 8.4 The Investor undertakes promptly to provide all assistance reasonably required in connection with the preparation of any disclosure required to be made as referred to in clause 8.1 (including providing such further information and/or supporting documentation relating to it, its background information, its relationship with the Company, its ownership (including ultimate beneficial ownership) and/or otherwise relating to the matters referred thereto which may reasonably be required by the Company, the Joint Sponsors or the Overall Coordinators) to (i) update the description of the Investor in the Public Documents subsequent to the date of this Agreement and to verify such references, and (ii) enable the Company, the Joint Sponsors and/or the Overall Coordinators to comply with applicable companies or securities registration and/or the requests of competent Regulators, including the Stock Exchange, the SFC and the CSRC.

### 9 NOTICES

9.1 All notices delivered hereunder shall be in writing in either the English or Chinese language and shall be delivered in the manner required by clause 9.2 to the following addresses:

Party	Contact	Address
Company	Email:	No. 2 Xingang Road, Zhangwan Town,
	ChenJ14@catl.com	Jiaocheng District, Ningde City, Fujian Province, PRC
	Attention:	City, I ujian I Tovinee, I Ke
	Mr. Chen Jin	
Investor	Email:	c/o Lingotto Investment Management LLP, 7
	operations@lingotto.com	Seymour Street, London, W1H 7JW, United
	Attention:	Kingdom
	Operations Team	
CICC	Email:	29/F, One International Finance Centre, 1 Harbour
	IB_Project_bright8@cicc.com.cn	

	Attention:	View Street, Central, Hong
	Project Bright 8 Team	Kong
CSCI	Email:	18/F, Two Exchange Square, 8 Connaught Place.
	Project.Bright8@csci.hk	Central, Hong Kong
	Project.Bright8.ECM@csci.hk	
	Attention:	
	Project Bright 8 Team	
JPM FE	Email:	28/F, Chater House, 8 Connaught Road Central,
	PROJECTBRIGHT8_WG@jpmorgan.com	Hong Kong
	PROJECTBRIGHT8_ECM@jpmorgan.com	
	Attention:	
	ECM/ECM Syndicate Desk (Project Bright 8 Team)	
JPM APAC	Email:	28/F, Chater House, 8
	PROJECTBRIGHT8_WG@jpmorgan.com	Connaught Road Central, Hong Kong
	PROJECTBRIGHT8_ECM@jpmorgan.com	
	Attention:	
	ECM/ECM Syndicate Desk (Project Bright 8 Team)	
BOFA	Email:	55/F, Cheung Kong Center,
	dg.project_bright_8@bofa.com	2 Queen's Road Central, Central, Hong Kong
	Attention:	
	Project Bright 8 Team	
GS	Email:	68/F, Cheung Kong Center, 2 Queen's Road Central,
	gs-bright8-core@gs.com	Central, Hong Kong
	gs-bright8-ECM@gs.com	
	Attention:	

	Project Bright 8 Team	
MS	Email:	46/F, International Commerce Centre 1 Austin
	pj_bright8_all@morganstanley.com	Road West, Kowloon,
	Attention:	Hong Kong
	Project Bright 8 Deal Team	
UBS	Email:	52/F Two International
	ol-gb+-project-bright-8@ubs.com	Finance Centre, 8 Finance Street, Central, Hong Kong
	Attention:	
	Project Bright 8 (Global Banking)	

Any notice delivered hereunder shall be delivered by hand or by email or by pre-paid post. Any notice shall be deemed to have been received, if delivered by hand, when delivered, if sent by email, immediately after the time sent (as recorded on the device from which the sender sent the email, irrespective of whether the email is acknowledged, unless the sender receives an automated message that the email is not delivered), and if sent by pre-paid post, (in the absence of evidence of earlier receipt) 48 hours after it was posted (or six days if sent by air mail). Any notice received on a day which is not a business day shall be deemed to be received on the next following business day.

#### 10 GENERAL

- 10.1 Each of the Parties confirms and represents that this Agreement has been duly authorized, executed and delivered by it and constitutes its legal, valid and binding obligations and is enforceable against it in accordance with its terms. Except for such consents, approvals and authorizations as may be required but not have been obtained by the Company to implement the Global Offering, no corporate, shareholder or other consents, approvals or authorizations are required by such Party for the performance of its obligations under this Agreement and each of the Parties further confirms that it can perform its obligations described hereunder.
- 10.2 The obligations of each of the Joint Sponsors and the Overall Coordinators as provided in this Agreement are several (and not joint or joint and several). None of the Joint Sponsors or the Overall Coordinators will be liable for any failure on the part of any of the other Joint Sponsors or Overall Coordinators to perform their respective obligations under this Agreement, and no such failure shall affect the rights of any other Joint Sponsor or Overall Coordinator to enforce the terms of this Agreement. Notwithstanding the foregoing, each of the Joint Sponsors and the Overall Coordinators shall be entitled to enforce any or all of its rights under this Agreement either alone or jointly with other Joint Sponsors or Overall Coordinators, to the extent permitted by applicable Laws.
- 10.3 Save for manifest error, calculations and determinations made in good faith by the Company and the Overall Coordinators shall be conclusive and binding with respect to the number of Investor Shares and the Offer Price and the amount of payment required to be made by the Investor pursuant to clause 4.2 for the purposes of this Agreement.

- 10.4 The Investor, the Company and JPM shall cooperate with respect to any notifications to, or consents and/or approvals of, third parties which are or may be required for the purposes of or in connection with this Agreement.
- 10.5 No alteration to, or variation of, this Agreement shall be effective unless it is in writing and signed by or on behalf of all the Parties and in accordance with Clause 10.11.
- 10.6 This Agreement will be executed in the English language only.
- 10.7 Unless otherwise agreed by the relevant Parties in writing, each Party shall bear its own legal and professional fees, costs and expenses incurred in connection with this Agreement, save that stamp duty arising in respect of any of the transactions contemplated in this Agreement shall be borne by the relevant transferor/seller and the relevant transferee/buyer in equal shares.
- 10.8 Time shall be of the essence of this Agreement but any time, date or period referred to in this Agreement may be extended by mutual written agreement between the Parties with the written consent of the Joint Sponsors and the Overall Coordinators.
- 10.9 All provisions of this Agreement shall so far as they are capable of being performed or observed continue in full force and effect notwithstanding the Closing in accordance with clause 4 except in respect of those matters then already performed and unless they are terminated in accordance with this Agreement.
- 10.10 Other than the non-disclosure agreement entered into by the Investor, this Agreement constitutes the entire agreement and understanding between the Parties in connection with the investment in the Company by the Investor. This Agreement supersedes all prior promises, assurances, warranties, representations, communications, understandings and agreements relating to the subject matter hereof, whether written or oral.
- 10.11 To the extent otherwise set out in this clause 10.11, a person who is not a party to this Agreement has no right under the Contracts (Rights of Third Parties) Ordinance to enforce any term of this Agreement but this does not affect any rights or remedy of a third party which exists or is available apart from the Contracts (Rights of Third Parties) Ordinance:
  - (a) each of the Joint Sponsors and the Overall Coordinators may enforce (i) Clauses 2.2, 3, 4, 5, 6, 7 and 8, and (ii) any other term(s) of this Agreement which confers a benefit on such Joint Sponsors and/or the Overall Coordinators to the same extent as if they were a party to this Agreement.
  - (b) save as otherwise provided for in clause 3.2 where this Agreement shall be terminated forthwith or otherwise in accordance with clauses 4.6 or 4.8 where any of the Joint Sponsors, the Overall Coordinators and/or their respective affiliates may terminate this Agreement (in both cases without the written consent of all of the Joint Sponsors and the Overall Coordinators), this Agreement may not be terminated or rescinded, and any term may not be amended, varied or waived, without the written consent of all of the Joint Sponsors and the Overall Coordinators.
  - (c) Indemnified Parties may enforce and rely on clause 6.5 to the same extent as if they were a party to this Agreement. This Agreement may be terminated or rescinded and any term may be amended, varied or waived without the consent of those Indemnified Parties other than the Joint Sponsors and the Overall Coordinators.

- 10.12 Each of the Joint Sponsors and the Overall Coordinators has the power and is hereby authorized to delegate all or any of their relevant rights, duties, powers and discretions in such manner and on such terms as they think fit (with or without formality and without prior notice of any such delegation being required to be given to the Company or the Investor) to any one or more of their affiliates. Such Overall Coordinator or Joint Sponsor shall, severally and not jointly nor jointly and severally, remain liable for all acts and omissions of any of its affiliates to which it delegates relevant rights, duties, powers and/or discretions pursuant to this sub-clause notwithstanding any such delegation.
- 10.13 No delay or failure by a Party to exercise or enforce (in whole or in part) any right provided by this Agreement or by law shall operate as a release or waiver of, or in any way limit, that Party's ability to further exercise or enforce that, or any other, right and no single or partial exercise of any such right or remedy shall preclude any other or further exercise of it or the exercise of any other right or remedy. The rights, powers and remedies provided in this Agreement are cumulative and not exclusive of any rights, powers and remedies (whether provided by law or otherwise). A waiver of any breach of any provision of this Agreement shall not be effective, or implied, unless that waiver is in writing and is signed by the Party against whom that waiver is claimed.
- 10.14 If at any time any provision of this Agreement is or becomes illegal, invalid or unenforceable in any respect under the law of any jurisdiction, that shall not affect or impair:
  - (a) the legality, validity or enforceability in that jurisdiction of any other provision of this Agreement; or
  - (b) the legality, validity or enforceability under the law of any other jurisdiction of that or any other provision of this Agreement.
- 10.15 This Agreement shall be binding upon, and inure solely to the benefit of the Parties and their respective heirs, executors, administrators, successors and permitted assigns, and no other person shall acquire or have any right under or by virtue of this Agreement. Except for the purposes of internal reorganization or restructuring, no Party may assign or transfer all or any part of the benefits of, or interest or right in or under this Agreement. Obligations under this Agreement shall not be assignable.
- 10.16 Without prejudice to all rights to claim against the Investor for all losses and damages suffered by the other Parties, if there is any breach of warranties made by the Investor on or before the Listing Date or the Delayed Delivery Date (if applicable), the Company and the Joint Sponsors and the Overall Coordinators shall, notwithstanding any provision to the contrary to this Agreement, have the right to rescind this Agreement and all obligations of the Parties hereunder shall cease forthwith.
- 10.17 Each of the Parties undertakes with the other Parties that it shall execute and perform, and procure that it is executed and performed, such further documents and acts as may be required to give effect to the provisions of this Agreement.
- 10.18 Recognition of the U.S. Special Resolution Regimes:
  - (a) In the event that any Party who is a Covered Entity becomes subject to a proceeding under a U.S. Special Resolution Regime, the transfer from such Party of this Agreement, and any interest and obligation in or under this Agreement, will be effective to the same

extent as the transfer would be effective under the U.S. Special Resolution Regime if this Agreement, and any such interest and obligation, were governed by the laws of the United States or a state of the United States.

- (b) In the event that any Party that is a Covered Entity or a BHC Act Affiliate of such Party becomes subject to a proceeding under a U.S. Special Resolution Regime, Default Rights under this Agreement that may be exercised against such Party are permitted to be exercised to no greater extent than such Default Rights could be exercised under the U.S. Special Resolution Regime if this Agreement were governed by the laws of the United States or a state of the United States.
- (c) As used herein,
  - (i) "BHC Act Affiliate" has the meaning assigned to the term "affiliate" in, and shall be interpreted in accordance with, 12 U.S.C. § 1841(k);
  - (ii) "Covered Entity" means any of the following:
    - (A) a "covered entity" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 252.82(b);
    - (B) a "covered bank" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 47.3(b); or
    - (C) a "covered FSI" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 382.2(b).
  - (iii) "Default Right" has the meaning assigned to that term in, and shall be interpreted in accordance with, 12 C.F.R. §§ 252.81, 47.2 or 382.1, as applicable; and
  - (iv) "U.S. Special Resolution Regime" means each of (i) the Federal Deposit Insurance Act and the regulations promulgated thereunder and (ii) Title II of the Dodd-Frank Wall Street Reform and Consumer Protection Act and the regulations promulgated thereunder.

#### 11 GOVERNING LAW AND JURISDICTION

- 11.1 This Agreement and the relationship between the Parties shall be governed by, and interpreted in accordance with, the laws of Hong Kong.
- 11.2 Any dispute, controversy or claim arising out of or in connection with this Agreement, or the breach, termination or invalidity thereof, shall be settled by arbitration in accordance with the Hong Kong International Arbitration Centre Administered Arbitration Rules in force as of the date of submitting the arbitration application. The place of arbitration shall be Hong Kong and the governing law of the arbitration proceedings shall be the laws of Hong Kong. There shall be three arbitrators and the language in the arbitration proceedings shall be English. The decision and award of the arbitral tribunal shall be final and binding on the parties and may be entered and enforced in any court having jurisdiction, and the parties irrevocably and unconditionally waive any and all rights to any form of appeal, review or recourse to any judicial authority, insofar as such waiver may be validly made. Notwithstanding the foregoing,

the parties shall have the right to seek interim injunctive relief or other interim relief from a court of competent jurisdiction, before the arbitral tribunal has been appointed. Without prejudice to such provisional remedies as may be available under the jurisdiction of a national court, the arbitral tribunal shall have full authority to grant provisional remedies or order the parties to request that a court modify or vacate any temporary or preliminary relief issued by a such court, and to award damages for the failure of any party to respect the arbitral tribunal's orders to that effect.

#### 12 **IMMUNITY**

12.1 To the extent that in any proceedings in any jurisdiction (including arbitration proceedings), the Investor has or can claim for itself or its assets, properties or revenues any immunity (on the grounds of sovereignty or crown status or otherwise) from any action, suit, proceeding or other legal process (including arbitration proceedings), from set-off or counterclaim, from the jurisdiction of any court, from service of process, from attachment to or in aid of execution of any judgment, decision, determination, order or award (including any arbitral award), or from other action, suit or proceeding for the giving of any relief or for the enforcement of any judgement, decision, determination, order or award (including any arbitral award) or to the extent that in any such proceedings there may be attributed to itself or its assets, properties or revenues any such immunity (whether or not claimed), the Investor hereby irrevocably and unconditionally waives and agrees not to plead or claim any such immunity in relation to any such proceedings.

### 13 COUNTERPARTS

13.1 This Agreement may be executed in any number of counterparts by wet-ink or electronically, and by each Party hereto on separate counterparts. Each counterpart is an original, but all counterparts shall together constitute one and the same instrument. Delivery of an executed counterpart signature page of this Agreement by e-mail attachment (PDF) or telecopy shall be an effective mode of delivery.

**IN WITNESS** whereof each of the following parties has executed this Agreement by its duly authorized signatory on the date set out at the beginning.

For and on behalf of Contemporary Amperex Technology Co., Limited 宁德时代新能源科技股份有限公司

Name: Jiang Li (蒋理)

Title: Vice General Manager and Board Secretary

## FOR AND ON BEHALF OF:

Lingotto Alternative Investments Master Fund ICAV on behalf of its sub-fund Lingotto Innovation Master Fund

By:

Name: James Anderson

Title: Authorised Signatory, Lingotto Investment Management LLP acting as investment manager

## FOR AND ON BEHALF OF: J.P. MORGAN SECURITIES (FAR EAST) LIMITED

By:

Name: Nelly Pai

Title: Managing Director

## FOR AND ON BEHALF OF: J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED

By:

Name: Peihao Huang

Title: Managing Director

# SCHEDULE 1 INVESTOR SHARES

#### **Number of Investor Shares**

The number of Investor Shares shall be equal to (1) Hong Kong dollar equivalent of US dollar 30,000,000 (calculated using the closing Hong Kong dollar: US dollar exchange rate quoted in the Prospectus (excluding Brokerage and the Levies which the Investor will pay in respect of the Investor Shares)) divided by (2) the Offer Price, rounded down to the nearest whole board lot of 100 H Shares.

Pursuant to paragraph 4.2 of Practice Note 18 to the Listing Rules, Chapter 4.14 of the Listing Guide and the waiver as granted by the Stock Exchange (if any), in the event of over-subscription under the Hong Kong Public Offering, the number of Investor Shares to be subscribed for by the Investor under this Agreement might be affected by the reallocation of H Shares between the International Offering and the Hong Kong Public Offering. If the total demand for H Shares in the Hong Kong Public Offering falls within the circumstances as set out in the section headed "Structure of the Global Offering – The Hong Kong Public Offering – Reallocation" in the final prospectus of the Company, the number of Investor Shares may be adjusted on a pro rata basis.

Further, the Joint Sponsors, the Overall Coordinators and the Company can adjust the number of Investor Shares in their sole discretion for the purpose of compliance with the relevant requirements under the Listing Rules including without limitation the public float requirements under Rule 8.08 of the Listing Rules and the placing guidelines set out in Appendix F1 to the Listing Rules.

# **SCHEDULE 2** PARTICULARS OF INVESTOR

## The Investor

Place of incorporation: Ireland

C510251 Certificate of incorporation number:

Business registration number: C510251

LEI number: 635400DJRCQ2GSL19M03

Business address and telephone number and

contact person:

c/o Lingotto Investment Management LLP, 7 Seymour Street, London, W1H 7JW, United Kingdom; operations@lingotto.com; +44 203

781 1971

Private investment fund Principal activities:

Ultimate controlling shareholder(s): N/A

Place of incorporation of ultimate controlling

shareholder(s):

N/A

Business registration number and LEI number of ultimate controlling shareholder(s):

N/A

Principal activities of ultimate controlling

shareholder(s):

N/A

Shareholder and interests held:

Various underlying investors

Relevant investor category(ies) (as required to be included on the Stock Exchange's FINI placee list template or required to be disclosed by the FINI interface in relation to placees):

Cornerstone investor

Description of the Investor for insertion in the

Prospectus:

Lingotto Innovation Master Fund ("Lingotto") is a private investment fund managed by Lingotto Investment Management LLP, a global asset management company, as investment manager. Lingotto is domiciled in Ireland and is regulated by the Central Bank of Ireland. Lingotto Investment Management LLP is ultimately wholly owned by Exor NV (EXO - Euronext Lingotto's Amsterdam). strategy focuses primarily on public equities with some investments in private companies. The focus of this concentrated portfolio is on identifying rare structural winners and backing companies leading innovation through exponential

technologies and business models. Except for Exor NV (EXO - Euronext Amsterdam) and a European insurance company, Covéa, no other single ultimate beneficial owner holds more than 30% of Lingotto. Covéa has no single ultimate beneficial owner holding more than 30% interest in it.

## May 9, 2025

# CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED

(宁德时代新能源科技股份有限公司)

# CHINA INTERNATIONAL CAPITAL CORPORATION HONG KONG SECURITIES LIMITED

# CHINA SECURITIES (INTERNATIONAL) CORPORATE FINANCE COMPANY LIMITED

J.P. MORGAN SECURITIES (FAR EAST) LIMITED

J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED

MERRILL LYNCH (ASIA PACIFIC) LIMITED

GOLDMAN SACHS (ASIA) L.L.C.

MORGAN STANLEY ASIA LIMITED

UBS AG HONG KONG BRANCH<sup>1</sup>

and

THE HONG KONG UNDERWRITERS (named in Schedule 1)

HONG KONG UNDERWRITING AGREEMENT relating to the Hong Kong Public Offering of H Shares in Contemporary Amperex Technology Co., Limited

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<sup>&</sup>lt;sup>1</sup> UBS AG HONG KONG BRANCH is incorporated in Switzerland with limited liability.

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#### THIS AGREEMENT is made on May 9, 2025

#### **BETWEEN:**

- (1) CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED (宁德时代新能源科技股份有限公司), a joint stock company incorporated in the PRC with limited liability on December 16, 2011, having its registered office at No. 2 Xingang Road, Zhangwan Town Jiaocheng District, Ningde City, Fujian Province, PRC (the "Company");
- (2) CHINA INTERNATIONAL CAPITAL CORPORATION HONG KONG SECURITIES LIMITED of 29/F, One International Finance Centre, 1 Harbour View Street, Central, Hong Kong ("CICC");
- (3) CHINA SECURITIES (INTERNATIONAL) CORPORATE FINANCE COMPANY LIMITED of 18/F, Two Exchange Square, 8 Connaught Place. Central, Hong Kong ("CSCI");
- (4) **J.P. MORGAN SECURITIES (FAR EAST) LIMITED** of 28/F, Chater House, 8 Connaught Road, Central, Hong Kong ("**JPM FE**");
- (5) J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED of 28/F, Chater House, 8 Connaught Road, Central, Hong Kong ("JPM APAC");
- (6) **MERRILL LYNCH (ASIA PACIFIC) LIMITED** of 55/F, Cheung Kong Center, 2 Queen's Road Central, Central, Hong Kong ("**BofA**");
- (7) **GOLDMAN SACHS (ASIA) L.L.C.** of 68/F, Cheung Kong Center, 2 Queen's Road Central, Central, Hong Kong ("**GS**");
- (8) **MORGAN STANLEY ASIA LIMITED** of 46/F, International Commerce Centre 1 Austin Road West, Kowloon, Hong Kong ("MS");
- (9) **UBS AG HONG KONG BRANCH**<sup>2</sup> of 52/F Two International Finance Centre, 8 Finance Street, Central, Hong Kong ("**UBS**"); and
- (10) **THE HONG KONG UNDERWRITERS** whose names and addresses are set out in Schedule 1 (the "**Hong Kong Underwriters**").

### **RECITALS:**

RECTIVES

- (A) The Company is a joint stock company incorporated in the PRC with limited liability on December 6, 2011, and is registered in Hong Kong as a non-Hong Kong company under Part 16 of the Companies Ordinance. As of the date hereof, the Company has a total issued share capital of RMB 4,403,394,911 with a nominal value of RMB 1.00 each.
- (B) The Company proposes to conduct the Global Offering pursuant to which it will offer and sell H Shares to the public in Hong Kong in the Hong Kong Public Offering, and, concurrently, the Company will offer and sell H Shares outside the United States to institutional and professional investors and other investors expected to have a sizeable demand for the H Shares in the International Offering.
- (C) CICC, CSCI, JPM FE and BofA have been appointed as the Joint Sponsors. CICC, CSCI, JPM APAC and BofA have been appointed as the Sponsor-OCs. CICC, CSCI, JPM APAC, BofA,

<sup>&</sup>lt;sup>2</sup> UBS AG HONG KONG BRANCH is incorporated in Switzerland with limited liability.

- GS, MS and UBS have been appointed as the Overall Coordinators and Joint Global Coordinators in connection with the Global Offering.
- (D) The Joint Sponsors have made an application on behalf of the Company to the Stock Exchange for the listing of, and permission to deal in the H Shares on the Main Board.
- (E) The Hong Kong Underwriters have agreed to severally, but not jointly or jointly and severally, underwrite the Hong Kong Public Offering upon and subject to the terms and conditions of this Agreement.
- (F) The Warrantor has agreed to give irrevocably the representations, warranties, undertakings and indemnities set out herein in favor of the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers and the Hong Kong Underwriters.
- (G) The Company has appointed Computershare Hong Kong Investor Services Limited to as the H Share Registrar.
- (H) The Company has appointed Bank of China (Hong Kong) Limited and CMB Wing Lung Bank Limited as the Receiving Banks for the Hong Kong Public Offering and Bank of China (Hong Kong) Nominees Limited and CMB Wing Lung (Nominees) Limited as the Nominees to hold the application monies under the Hong Kong Public Offering.
- (I) In connection with the Global Offering, the Company has obtained the approval granted by the CSRC on March 25, 2025, authorizing the Company to proceed with the Global Offering and the listing of the H Shares on the Main Board of the Stock Exchange.
- (J) The Company, the Sponsor-OCs, the Overall Coordinators and the International Underwriters intend to enter into the International Underwriting Agreement providing for the underwriting of the International Offering by the International Underwriters subject to the terms and conditions set out therein.
- (K) The Company is expected to grant to the International Underwriters the Over-allotment Option, exercisable by the Overall Coordinators (for themselves and on behalf of the International Underwriters), at their sole and absolute discretion, to require the Company to allot and issue up to an aggregate of 17,684,100 additional H Shares, representing not more than 15% of the total number of Offer Shares initially available under the Global Offering without taking into account the Offer Size Adjustment Option, at the Offer Price under the International Offering to cover over-allocations (if any) in the International Offering, subject to and on the terms of the International Underwriting Agreement. Additionally, the Company has an Offer Size Adjustment Option under this Agreement which is exercisable by the Company with the prior written agreement between the Company and the Overall Coordinators (for themselves and on behalf of the Underwriters) on or before the execution of the Price Determination Agreement and will lapse immediately thereafter, pursuant to which the Company may issue and allot up to an aggregate of 17,684,100 additional H shares at the Offer Price, to cover additional market demand, if any.
- (L) At a meeting of the Board held on December 26, 2024, resolutions were passed pursuant to which, *inter alia*, the Board has approved, and Mr. Zeng Yuqun or his sub-authorized person was authorized to sign on behalf of the Company, this Agreement and all the other relevant documents in connection with the Global Offering.

#### **NOW IT IS HEREBY AGREED** as follows:

#### 1 DEFINITIONS AND INTERPRETATION

- 1.1 **Introduction:** Except where the context otherwise requires, in this Agreement, including the Recitals and the Schedules, the following words and expressions shall have the respective meanings set out below:
  - "Acceptance Date" means May 15, 2025, being the date on which the Application Lists close in accordance with Clause 4.4;
  - "Accepted Hong Kong Public Offering Applications" means the Hong Kong Public Offering Applications which are from time to time accepted in whole or in part pursuant to Clause 4.5;
  - "Admission" means the grant or agreement to grant by the Listing Committee of the Stock Exchange of the listing on the Main Board of, and permission to deal on the Main Board in the H Shares (including any additional H Shares to be issued pursuant to the exercise, whether fully or partially, of the Offer Size Adjustment Option and the Over-allotment Option);
  - "Affiliates" means, in relation to any person, any other person which is the holding company of such person, or which is a subsidiary or branch, or any subsidiary or branch of the holding company of such person, or which directly or indirectly through one or more intermediaries, controls or is controlled by, or is under common control with, such person. For the purposes of the foregoing, "control" means the possession, directly or indirectly, of the power to direct or cause the direction of the management and policies of a person, whether through the ownership of voting securities, by contract or otherwise, and the terms "controlling", "controlled by" and "under common control with" shall be construed accordingly;
  - "AFRC" means the Accounting and Financial Reporting Council of Hong Kong, which is established under the Accounting and Financial Reporting Council Ordinance (Cap. 588 of the laws of Hong Kong);
  - "AFRC Transaction Levy" means the transaction levy at the rate of 0.00015% of the Offer Price in respect of the Offer Share imposed by the AFRC;
  - "Announcement Date" means the date on which details of the basis of allocation of the Hong Kong Public Offering to successful applicants under the Hong Kong Public Offering are published in Hong Kong in accordance with the Prospectus, which is currently expected to be May 19, 2025;
  - "Application Lists" means the application lists in respect of the Hong Kong Public Offering referred to in Clause 4.4;
  - "Application Proof" means the application proof of the Prospectus submitted to the Stock Exchange on February 11, 2025;
  - "Approvals and Filings" means all approvals, sanctions, consents, permissions, certificates, authorizations, licenses, permits, clearances, orders, concessions, qualifications, registrations, declarations and franchises from any person, and filings and registrations with any person, of any relevant jurisdictions, including, without limitation, Hong Kong and the PRC;
  - "Articles of Association" means the articles of association of the Company as amended, supplemented or otherwise modified from time to time;
  - "Associate" or "Close Associate" has the meaning given to it in the Listing Rules;

- "Authority" means any administrative, governmental, legislative or regulatory commission, board, body, authority or agency, or any stock exchange, self-regulatory organization or other non-governmental regulatory authority, or any court, tribunal or arbitrator, in each case whether national, central, federal, provincial, state, regional, municipal, local, domestic, foreign or supranational, including, without limitation, the CSRC, the Stock Exchange and the SFC;
- "A Share(s)" means ordinary share(s) in the share capital of the Company with nominal value of RMB1.00 each, which are traded in Reminbi and listed on the ChiNext of the Shenzhen Stock Exchange;
- "Board" means the board of directors of the Company;
- "Brokerage" means the brokerage at the rate of 1.0% of the Offer Price in respect of the Offer Shares payable by investors in the Global Offering;
- "Business Day" means any day (other than a Saturday, Sunday or public holiday in Hong Kong) on which banks in Hong Kong are open for general banking business and on which the Stock Exchange is open for business of dealing in securities;
- "CCASS" means the Central Clearing and Settlement System established and operated by HKSCC;
- "CMI Engagement Letters" means the respective engagement letters in respect of the Global Offering entered into between the respective CMIs and the Company;
- "CMIs" means CICC, CSCI, JPM APAC, BofA, GS, MS, UBS and the other Hong Kong Underwriters, being the capital market intermediaries of the Global Offering;
- "Code of Conduct" means the Code of Conduct for Persons Licensed by or Registered with the Securities and Futures Commission, as amended, supplemented or otherwise modified from time to time;
- "Companies Ordinance" means the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time;
- "Companies (Winding up and Miscellaneous Provisions) Ordinance" means the Companies (Winding up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time;
- "Company's HK & US Counsel" means Kirkland & Ellis, being the Company's legal advisers as to Hong Kong laws and US laws, of 26/F, Gloucester Tower, The Landmark, 15 Queen's Road Central, Central, Hong Kong;
- "Company's PRC Counsel" means Llinks Law Offices, being the Company's legal advisers as to PRC laws, of 19/F, One Lujiazui, 68 Yin Cheng Road Middle, Shanghai, PRC;
- "Compliance Adviser" means CSCI;
- "Compliance Adviser Agreement" means the agreement entered into between the Company and the Compliance Adviser on February 10, 2025, appointing the Compliance Adviser to provide continuing compliance advice to the Company as stipulated therein and as required under the Listing Rules;
- "Conditions" means the conditions precedent set out in Clause 2.1;

- "Conditions Precedent Documents" means the documents listed in Parts A and B of Schedule 3;
- "Connected Person" has the meaning given to it in the Listing Rules;
- "Contracts (Rights of Third Parties) Ordinance" means the Contracts (Rights of Third Parties) Ordinance (Chapter 623 of the laws of Hong Kong), as amended, supplemented or otherwise modified from time to time;
- "Cornerstone Investment Agreements" means the cornerstone investment agreements entered into between, *inter alia*, the Company and the cornerstone investors as described in the Prospectus;
- "CSRC" means the China Securities Regulatory Commission of the PRC;
- "CSRC Archive Rules" means the Provisions on Strengthening Confidentiality and Archives Administration of Overseas Securities Offering and Listing by Domestic Companies (關於加強境內企業境外發行證券和上市相關保密和檔案管理工作的規定) issued by the CSRC, the Ministry of Finance of the PRC, the National Administration of State Secrets Protection of the PRC, and the National Archives Administration of the PRC (effective from 31 March 2023), as amended, supplemented or modified from time to time;
- "CSRC Filing Report" means the filing report of the Company in relation to the Global Offering, submitted to the CSRC on February 12, 2025 pursuant to Article 13 of the CSRC Filing Rules, including any amendments, supplements and/or modifications thereof;
- "CSRC Filing Rules" means the Trial Administrative Measures of Overseas Securities Offering and Listing by Domestic Companies (境內企業境外發行證券和上市管理試行辦法) and supporting guidelines issued by the CSRC (effective from March 31, 2023), as amended, supplemented or otherwise modified from time to time;
- "CSRC Filing(s)" means any letters, filings, correspondences, communications, documents, responses, undertakings and submissions in any form, including any amendments, supplements and/or modifications thereof, made or to be made to the CSRC, relating to or in connection with the Global Offering pursuant to the CSRC Filing Rules and other applicable rules and requirements of the CSRC (including, without limitation, the CSRC Filing Report);
- "CSRC Rules" means the CSRC Filing Rules and the CSRC Archive Rules;
- "Directors" means the directors of the Company whose names are set out in the section headed "Directors, Supervisors and Senior Management" in the Prospectus;
- "Disclosure Package" shall have the meaning ascribed to it in the International Underwriting Agreement;
- "Disputes" has the meaning ascribed to it in Clause 16.2;
- "Encumbrance" means any mortgage, charge, pledge, lien, option, restriction, right of first refusal, equitable right, power of sale, hypothecation, retention of title, right of pre-emption or other third party claim, claim, defect, right, interest or preference granted to any third party, or any other encumbrance or security interest of any kind;
- "Exchange Act" means the United States Securities Exchange Act of 1934, as amended from time to time, and the rules and regulations promulgated thereunder;

- "FINI" means the "Fast Interface for New Issuance", an online platform operated by the HKSCC that is mandatory for admission to trading and, where applicable, the collection and processing of specified information on subscription in and settlement of all new listings;
- "FINI Agreement" means the FINI agreement dated April 30, 2025 and entered into between the Company and HKSCC;
- "Formal Notice" means the press announcement substantially in the agreed form to be issued in connection with the Hong Kong Public Offering pursuant to the Listing Rules, as amended, supplemented or otherwise modified from time to time;
- "Global Offering" means the Hong Kong Public Offering and the International Offering;
- "Group" means the Company and its Subsidiaries from time to time;
- "Group Company" means a member of the Group;
- "HK\$" or "Hong Kong dollars" means Hong Kong dollars, the lawful currency of Hong Kong;
- "HK eIPO White Form Service" means the facility offered by the Company through the HK eIPO White Form Service Provider as the service provider designated by the Company allowing investors to apply electronically to purchase Offer Shares in the Hong Kong Public Offering on a website designated for such purpose, as provided for and disclosed in the Prospectus;
- **"HK eIPO White Form Service Provider"** means Computershare Hong Kong Investor Services Limited of Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong;
- "HKSCC" means Hong Kong Securities Clearing Company Limited;
- "Hong Kong" means the Hong Kong Special Administrative Region of the People's Republic of China;
- "Hong Kong Offer Shares" means the 8,842,100 new H Shares being initially offered by the Company for subscription under the Hong Kong Public Offering, subject to adjustment and reallocation as provided in Clauses 2.7 and 4.12, together with any additional H Shares which may be issued pursuant to the exercise of the Offer Size Adjustment Option;
- "Hong Kong Public Offering" means the offer of the Hong Kong Offer Shares at the Offer Price for subscription by the public in Hong Kong on and subject to the terms and conditions of this Agreement and the Hong Kong Public Offering Documents;
- "Hong Kong Public Offering Applications" means applications to subscribe for Hong Kong Offer Shares made online through the HK eIPO White Form Service or through HKSCC EIPO service to electronically cause HKSCC Nominee Limited to apply on an applicant's behalf and otherwise made in compliance with the terms and conditions of the Hong Kong Public Offering Documents, including, for the avoidance of doubt, Hong Kong Underwriter's Applications;
- "Hong Kong Public Offering Documents" means the Prospectus, the Formal Notice and the PHIP;
- "Hong Kong Underwriters" means the underwriters whose names and addresses are set out in Schedule 1;

"Hong Kong Underwriting Commitment" means, in relation to any Hong Kong Underwriter, the number of Hong Kong Offer Shares which such Hong Kong Underwriter has agreed to procure applications to purchase, or failing which itself as principal apply to purchase, pursuant to the terms of this Agreement, being such number calculated by applying the percentage set forth opposite to its name in Schedule 1 to the aggregate number of Hong Kong Offer Shares, subject to adjustment and reallocation as provided in Clauses 2.7, 4.9 and 4.12, as applicable, but in any event not exceeding the maximum number of Hong Kong Offer Shares as set out in Schedule 1;

"Hong Kong Underwriter's Application" means, in relation to any Hong Kong Underwriter, a Hong Kong Public Offering Application made or procured to be made by such Hong Kong Underwriter as provided in Clause 4.7 which is applied to reduce the Hong Kong Underwriting Commitment of such Hong Kong Underwriter pursuant to Clause 4.7;

"H Share(s)" means the ordinary share(s) in the share capital of the Company with a monial value of RMB1.00 each, which are to be subscribed for and traded in Hong Kong dollar, and for which an application has been made for listing and permission to trade on the Stock Exchange;

"H Share Registrar" means Computershare Hong Kong Investor Services Limited, being the H share registrar of the Company;

"Incentive Fee" has the meaning ascribed to it in Clause 7.2;

"Indemnified Parties" means the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers, and the Hong Kong Underwriters and each of their respective Affiliates and delegates under Clause 3.8, as well as their respective directors, officers, employees, consultants and assignees of each of the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers, and the Hong Kong Underwriters and of each of their respective Affiliates;

"Indemnifying Party" means the Warrantor;

"Industry Consultant" means Shenzhen GaoGong Industry Research & Consulting Co. Ltd., the independent industry consultant for the Company;

"Intellectual Property" means letters patent, patent applications, trademarks (both registered and unregistered), service marks (both registered and unregistered), registered designs, trade or service names, domain names, software, utility models, applications for any of the foregoing and the right to apply for any of the foregoing in any part of the world, copyright, inventions, confidential information, know-how (including, without limitation, trade secrets and other unpatented and/or unpatentable proprietary or confidential information, systems or processes), business names and any similar rights situated in any part of the world, and the benefit (subject to the burden) of any and all licenses in connection with any of the foregoing;

"Internal Control Consultant" means Grant Thornton Advisory Services Limited, the internal control consultant to the Company;

"International Offer Shares" means the 109,052,400 H Shares to be initially offered to investors at the Offer Price under the International Offering for subscription, subject to adjustment and reallocation in accordance with the International Underwriting Agreement, together (where applicable) with any additional H Shares to be issued pursuant to the exercise of the Offer Size Adjustment Option and the Over-allotment Option;

- "International Offering" means the conditional placing by the International Underwriters, for and on behalf of the Company, of the International Offer Shares at the Offer Price outside the United States in offshore transactions in reliance on Regulation S under the Securities Act, or pursuant to any other exemption from the registration requirements under the Securities Act, on and subject to the terms and conditions of the International Underwriting Agreement, the Disclosure Package and the Offering Circular;
- "International Offering Underwriting Commitment" means, in relation to any International Underwriter, the number of International Offer Shares in respect of which such International Underwriter has agreed to procure places, or failing which itself as principal to purchase, pursuant to the terms of the International Underwriting Agreement, subject to adjustment and reallocation in accordance with the International Underwriting Agreement and subject to the Offer Size Adjustment Option and the Over-allotment Option;
- "International Underwriters" means the underwriters of the International Offering named as such in the International Underwriting Agreement;
- "International Underwriting Agreement" means the international underwriting agreement relating to the International Offering expected to be entered into between, among others, the Company, the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators and the International Underwriters on or around the Price Determination Date;
- "Investor Presentation Materials" means all information, materials and documents used, issued, given or presented in any of the investor presentations, roadshow presentations and/or non-deal roadshow presentations conducted by or on behalf of the Company in connection with the Global Offering;
- "Joint Bookrunners" means CICC, CSCI, JPM APAC, BofA, GS, MS, UBS, BNP Paribas and Guotai Junan International, being the joint bookrunners to the Global Offering;
- "Joint Global Coordinators" means CICC, CSCI, JPM APAC, BofA, GS, MS, UBS, BNP Paribas and Guotai Junan International, being the joint global coordinators to the Global Offering;
- "Joint Lead Managers" means CICC, CSCI, JPM APAC, BofA, GS, MS, UBS BNP Paribas and Guotai Junan International, being the joint lead managers to the Global Offering;
- "Joint Sponsors" means CICC, CSCI, JPM FE and BofA, being the joint sponsors to the Global Offering;
- "Laws" means all laws, rules, regulations, guidelines, opinions, notices, circulars, orders, codes, policies, consents, judgments, decrees or rulings of any court, government, law enforcement agency, governmental or regulatory authority whether national, federal, provincial, regional, state, municipal or local, domestic or foreign (including, without limitation, the Stock Exchange, the SFC and the CSRC) of all relevant jurisdictions (including, without limitation, Hong Kong and the PRC) (including, without limitation, the Listing Rules, the listing rules of the Shenzhen Stock Exchange, the Code of Conduct, Companies Ordinance, Companies (Winding up and Miscellaneous Provisions) Ordinance, and the CSRC Rules);
- "Legal Advisers" means Company's HK & US Counsel and Company's PRC Counsel;
- "Listing Committee" means the listing committee of the Stock Exchange;
- "Listing Date" means the first day on which the H Shares commence trading on the Main Board of the Stock Exchange, which is expected to be on May 20, 2025;

- "Listing Rules" means the Rules Governing the Listing of Securities on the Stock Exchange (as amended from time to time) and the listing decisions, guidances, guidelines and other requirements of the Stock Exchange;
- "Losses" has the meaning ascribed to it in Clause 9.1;
- "Main Board" means the stock exchange (excluding the option market) operated by the Stock Exchange which is independent from and operated in parallel with the Growth Enterprise Market of the Stock Exchange;
- "Major Subsidiary(ies)" means all Subsidiaries of the Company as disclosed in the section headed "History and Corporate Structure" of the Prospectus;
- "Material Adverse Effect" means a material adverse effect or any development involving a prospective material adverse effect, on the profits, losses, results of operations, assets, liabilities, general affairs, business, management, performance, prospects, shareholders' equity, position or condition (financial, trading or otherwise) of the Group, taken as a whole;
- "Nominee(s)" means Bank of China (Hong Kong) Nominees Limited and CMB Wing Lung (Nominees) Limited, in whose name the application moneys are to be held by the Receiving Banks under the Receiving Bank Agreement;
- "OC Engagement Letters" means the Sponsor and Sponsor-OC Mandates and the engagement letters dated in respect of the Global Offering entered into between the Company and each of GS, MS and UBS;
- "Offer Price" means the final price per Offer Share (exclusive of Brokerage, Trading Fee, SFC Transaction Levy and AFRC Transaction Levy) at which the Offer Shares are to be allotted, issued, subscribed and/or purchased pursuant to the Global Offering, to be determined in accordance with Clause 2.6 and recorded in the Price Determination Agreement;
- "Offer Shares" means the Hong Kong Offer Shares and the International Offer Shares being offered at the Offer Price under the Global Offering, together with, where relevant, the Offer Size Adjustment Option Shares and the Over-allotment Option Shares;
- "Offering Circular" means the final offering circular to be issued by the Company in connection with the International Offering;
- "Offering Documents" means the Hong Kong Public Offering Documents, the Disclosure Package, the Preliminary Offering Circular, the Offering Circular and any other announcement, document, materials or information made, issued, given, released or used in connection with or in relation to the contemplated offering and sale of the Offer Shares or otherwise in connection with the Global Offering, including, without limitation, any Investor Presentation Materials relating to the Offer Shares, as approved by the Company, and, in each case, all amendments or supplements thereto;
- "Offer Size Adjustment Option" means the option that the Company has under this Agreement which is exercisable by the Company with the prior written agreement between the Company and the Overall Coordinators (for themselves and on behalf of the Underwriters) on or before the execution of the Price Determination Agreement, pursuant to which the Company may issue and allot the Offer Size Adjustment Option Shares at the Offer Price, to cover additional market demand, if any;
- "Offer Size Adjustment Option Shares" means up to an aggregate of 17,684,100 additional H Shares as may be issued under the Offer Size Adjustment Option;

- "Operative Documents" means the Price Determination Agreement, the Receiving Bank Agreement, the Registrar's Agreement, the Cornerstone Investment Agreements and the FINI Agreement, or any relevant one or more of them as the context requires;
- "Overall Coordinators" means CICC, CSCI, JPM APAC, BofA, GS, MS and UBS, being the overall coordinators to the Global Offering;
- "Over-allotment Option" means the option to be granted by the Company to the International Underwriters and exercisable by the Overall Coordinators (for themselves and on behalf of the International Underwriters) under the International Underwriting Agreement, pursuant to which the Company may be required to allot and issue the Over-allotment Option Shares at the Offer Price to cover over-allocations in the International Offering (if any), on and subject to the terms of the International Underwriting Agreement;
- "Over-allotment Option Shares" means up to 20,336,700 additional H Shares which the Company may be required to allot and issue upon the exercise of the Over-allotment Option and assuming the Offer Size Adjustment Option is exercised in full;
- "PHIP" means the post hearing information pack of the Company posted on the Stock Exchange's website at <a href="http://www.hkexnews.hk">http://www.hkexnews.hk</a> on May 6, 2025, as amended or supplemented by any amendment or supplement thereto;
- "PRC" means the People's Republic of China which, for the purposes of this Agreement only, excludes Hong Kong, Macau Special Administrative Region of the People's Republic of China and Taiwan;
- "PRC Company Law" means the Company Law of the PRC;
- "Preliminary Offering Circular" means the preliminary offering circular dated May 12, 2025 issued by the Company in connection with the International Offering for distribution to potential places of the International Offering and containing a draft of the Prospectus and stated therein to be subject to amendment and completion, as amended or supplemented by any amendment or supplement thereto prior to the Time of Sale (as defined in the International Underwriting Agreement);
- "Price Determination Agreement" means the agreement in the agreed form to be entered into between the Company, the Joint Sponsors and the Overall Coordinators (for themselves and on behalf of the Underwriters) on the Price Determination Date to record the Offer Price;
- "Price Determination Date" means the date on which the Offer Price is fixed in accordance with Clause 2.6;
- "Proceedings" means all litigations, actions, suits, claims (whether or not any such claim involves or results in any action, suit or proceeding), demands, judgments, awards and proceedings (including, without limitation, any investigation or inquiry by or before any Authority);
- "**Prospectus**" means the prospectus to be issued by the Company in connection with the Hong Kong Public Offering, and all amendments or supplements thereto;
- "Prospectus Date" means the date of issue of the Prospectus, which is expected to be on or about May 12, 2025;

- "Receiving Bank(s)" means Bank of China (Hong Kong) Limited and CMB Wing Lung Bank Limited, the receiving banks appointed by the Company in connection with the Hong Kong Public Offering pursuant to the Receiving Bank Agreement;
- "Receiving Bank Agreement" means the agreement dated May 9, 2025 entered into between the Company, the Receiving Banks, the Nominees, the Joint Sponsors, the Overall Coordinators and the H Share Registrar for the appointment of the Receiving Banks and the Nominees in connection with the Hong Kong Public Offering;
- "Registrar's Agreement" means the agreement dated January 22, 2025 entered into between the Company and the H Share Registrar in relation to the appointment of the H Share Registrar;
- "Relevant Jurisdictions" has the meaning ascribed to it in Clause 11.1;
- "Renminbi" and "RMB" mean Renminbi, the lawful currency of the PRC;
- "Reporting Accountants" means Grant Thornton Hong Kong Limited, Certified Public Accountants;
- "Securities Act" means the United States Securities Act of 1933, as amended, and the rules and regulations promulgated thereunder;
- "Securities and Futures Commission" or "SFC" means the Securities and Futures Commission of Hong Kong;
- "Securities and Futures Ordinance" or "SFO" means the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time:
- "SFC Transaction Levy" means the transaction levy at the rate of 0.0027% of the Offer Price in respect of the Offer Shares imposed by the SFC;
- "Shares" means ordinary shares issued by the Company with a nominal value of RMB1.00 each, comprising the A Shares and the H Shares;
- "Sponsor-OCs" means CICC, CSCI, JPM APAC and BofA, being the sponsor-overall coordinators to the Global Offering;
- "Sponsor and Sponsor-OC Mandates" means the respective engagement letters in respect of the Global Offering entered into between each of (i) CICC, (ii) CSCI, (iii) JPM FE and JPM APAC, and (iv) BofA (in their respective capacities as Joint Sponsors and/or Sponsor-OCs) on the one hand, and the Company on the other hand;
- "Stabilizing Manager" has the meaning ascribed to it in Clause 6.1;
- "Stock Exchange" means The Stock Exchange of Hong Kong Limited;
- "Subsidiaries" means the subsidiaries of the Company within the meaning of the Companies Ordinance, and "Subsidiary" means any one of them;
- "Supplemental Offering Materials" means any "written communication" (within the meaning of the Securities Act) prepared by or on behalf of the Company, or used or referred to by the Company, that constitutes an offer to sell or a solicitation of an offer to buy the Offer Shares other than the Offering Documents or amendments or supplements thereto, including, without

limitation, any Investor Presentation Materials relating to the Offer Shares that constitutes such a written communication:

"Taxation" or "Taxes" means all forms of taxation whenever created, imposed or arising and whether of Hong Kong, the PRC or of any other part of the world and, without prejudice to the generality of the foregoing, includes all forms of taxation on or relating to profits, salaries, interest and other forms of income, taxation on capital gains, sales and value added taxation, business tax, estate duty, death duty, capital duty, stamp duty, payroll taxation, withholding taxation, rates and other taxes or charges relating to property, customs and other import and excise duties, and generally any taxation, fee, assessment, duty, impost, levy, rate, charge or any amount payable to taxing, revenue, customs or fiscal Authorities whether of Hong Kong, the PRC or of any other part of the world, whether by way of actual assessment, withholding, loss of allowance, deduction or credit available for relief or otherwise, and including all interest, additions to tax, penalties or similar liabilities arising in respect of any taxation;

"Time of Sale" has the same meaning as in the International Underwriting Agreement;

"Trading Fee" means the trading fee at the rate of 0.00565% of the Offer Price in respect of the Offer Shares imposed by the Stock Exchange;

"Under-Subscription" has the meaning ascribed to it in Clause 4.6;

"Underwriters" means the Hong Kong Underwriters and the International Underwriters;

"Underwriters' HK & US Counsel" means Linklaters, being the Underwriters' legal advisers on Hong Kong and US law, of 11/F, Alexandra House, Chater Road, Central, Hong Kong;

"Underwriters' PRC Counsel" means CM Law Firm, being the Underwriters' legal advisers on PRC law, of Room 2805, Plaza 66 Tower 2, 1366 West Nanjing Road, Shanghai, PRC;

"Underwriting Commission" has the meaning ascribed to it in Clause 7.1;

"United Kingdom" means the United Kingdom of Great Britain and Northern Ireland;

"Unsubscribed Shares" has the meaning ascribed to it in Clause 4.6;

"U.S." and "United States" means the United States of America;

"Verification Notes" means the verification notes relating to the Prospectus, copies of which have been signed and approved by, among others, the Directors, and delivered or will be delivered to the Joint Sponsors and the Overall Coordinators;

"Warranties" means the representations, warranties and undertakings given by the Warrantor as set out in Schedule 2;

"Warrantor" means the Company;

- 1.2 **Recitals and Schedules:** The Recitals and Schedules form part of this Agreement and shall have the same force and effect as if expressly set out in the body of this Agreement and any reference to this Agreement shall include the Recitals and the Schedules.
- 1.3 **References:** Except where the context otherwise requires, references in this Agreement to:
  - 1.3.1 statutes or statutory provisions, rules or regulations (whether or not having the force of law), shall be construed as references to the same as amended, varied, modified, consolidated or re-enacted or both from time to time (whether before or after the date

- of this Agreement) and to any subordinate legislation made under such statutes or statutory provisions;
- 1.3.2 knowledge, information, belief or awareness or similar terms of any person shall be treated as including but not limited to any knowledge, information, belief and awareness which the person would have had if such person had made due, diligent and careful enquiries;
- 1.3.3 a "**company**" shall include any company, corporation or other body corporate, whenever and however incorporated or established;
- 1.3.4 a "**person**" shall include any individual, body corporate, unincorporated association or partnership, joint venture, government, state or agency of a state (whether or not having separate legal personality);
- 1.3.5 a "**subsidiary**" or a "**holding company**" are to the same as defined in section 15 and 13 of the Companies Ordinance;
- 1.3.6 "Clauses", "Paragraphs", "Recitals" and "Schedules" are to clauses and paragraphs of and recitals and schedules to this Agreement;
- 1.3.7 "parties" are to the parties to this Agreement;
- 1.3.8 the terms "herein", "hereof", "hereto", "hereinafter" and similar terms, shall in each case refer to this Agreement taken as a whole and not to any particular clause, paragraph, sentence, schedule or other subdivision of this Agreement;
- 1.3.9 the terms "or", "including" and "and" are not exclusive;
- 1.3.10 the terms "purchase" and "purchaser", when used in relation to the Hong Kong Offer Shares, shall include, a subscription for the Hong Kong Offer Shares and a subscriber for the Hong Kong Offer Shares, respectively and the terms "sell" and "sale", when used in relation to the Hong Kong Offer Shares, shall include an allotment or issuance of the H Shares by the Company;
- 1.3.11 a document being "in the agreed form" are to a document in a form from time to time (whether on or after the date hereof) agreed between the Company, the Joint Sponsors and the Overall Coordinators (for themselves and on behalf of the Underwriters) with such alternatives as may be agreed (including as such by way of exchange of email) between (a) the Company or the Company's HK & US Counsel, on behalf of the Company, and (b) the Joint Sponsors and the Overall Coordinators (for themselves and on behalf of the Underwriters) or the Underwriters' HK & US Counsel, on behalf of the Joint Sponsors and the Underwriters, but such documents in agreed form do not form part of this Agreement;
- 1.3.12 a "**certified copy**" means a copy certified as a true copy by a Director, a company secretary of the Company or a counsel for the Company;
- 1.3.13 "written" or "in writing" shall include any mode of reproducing words in a legible and non-transitory form;
- 1.3.14 times of day and dates are to Hong Kong times and dates, respectively; and
- 1.3.15 any reference to "right(s)", "duty(ies)", "power(s)", "authority(ies)" and "discretion(s)" of the Joint Sponsors or the Overall Coordinators shall only be

- exercised when the Joint Sponsors or the Overall Coordinators (as the case may be) unanimously elect to do so, respectively.
- 1.4 **Headings:** The headings in this Agreement are for convenience only and shall not affect the interpretation of this Agreement.
- 1.5 **Genders and plurals:** In this Agreement, words importing a gender shall include the other genders and words importing the singular shall include the plural and vice versa.

#### 2 CONDITIONS

- 2.1 **Conditions precedent:** The obligations of the Hong Kong Underwriters under this Agreement are conditional on the following conditions precedent being satisfied or, where applicable, waived (to the extent permissible under applicable Laws):
  - 2.1.1 the Joint Sponsors and the Overall Coordinators (for themselves and on behalf of the Hong Kong Underwriters) receiving from the Company all Conditions Precedent Documents as set out in Part A of Schedule 3 and Part B of Schedule 3, in form and substance satisfactory to the Joint Sponsors and the Overall Coordinators, not later than 9:00 p.m. on the Business Day immediately before the Prospectus Date and 9:00 p.m. on the Business Day immediately before the Listing Date or such later time and/or date as the Joint Sponsors and the Overall Coordinators (for themselves and on behalf of the Hong Kong Underwriters) may agree, respectively;
  - 2.1.2 the issue by the Stock Exchange of a certificate of authorization of registration in respect of the Prospectus on the Business Day immediately before the Prospectus Date and the registration by the Registrar of Companies in Hong Kong of one copy of the Prospectus, duly certified by two Directors (or by their attorneys duly authorized in writing) as having been approved by resolutions of the Board and having attached thereto all necessary consents and documents required by section 342C (subject to any certificate of exemption granted pursuant to section 342A) of the Companies (Winding up and Miscellaneous Provisions) Ordinance not later than 6:00 p.m. or such later time as agreed by the Stock Exchange or the Registrar of Companies in Hong Kong (as the case may be) on the Business Day before the Prospectus Date;
  - 2.1.3 Admission having occurred and become effective (either unconditionally or subject only to allotment and issue of the relevant Offer Shares, despatch or availability for collection of share certificates in respect of the Offer Shares and/or such other conditions as may be acceptable to the Joint Sponsors and the Overall Coordinators (for themselves and on behalf of the Hong Kong Underwriters)) on or before the Listing Date (or such later date as the Joint Sponsors and the Overall Coordinators (for themselves and on behalf of the Hong Kong Underwriters) may agree in writing) and Admission not subsequently having been withdrawn, revoked, withheld prior to the commencement of trading of the H Shares on the Main Board;
  - 2.1.4 admission into CCASS in respect of the H Shares having occurred and become effective (either unconditionally or subject only to allotment and issue of the relevant Offer Shares, despatch or availability for collection of share certificates in respect of the Offer Shares and/or such other conditions as may be acceptable to the Joint Sponsors and the Overall Coordinators (for themselves and on behalf of the Hong Kong Underwriters)) on or before the Listing Date (or such later date as the Joint Sponsors and the Overall Coordinators (for themselves and on behalf of the Hong Kong Underwriters) may agree in writing);

- 2.1.5 the Offer Price having been fixed and the Price Determination Agreement having been duly executed by the Company and the Overall Coordinators (for themselves and on behalf of the Underwriters), on the Price Determination Date (or such later date as may be agreed between the Company and the Joint Sponsors and the Overall Coordinators (for themselves and on behalf of the Underwriters)) in accordance with Clause 2.6 and such agreement not subsequently having been terminated in accordance with its terms or otherwise, prior to 8:00 a.m. on the Listing Date;
- 2.1.6 the execution and delivery of the International Underwriting Agreement by the parties thereto on the Price Determination Date and such agreement(s) not subsequently having been terminated, the obligations of the International Underwriters under the International Underwriting Agreement having become unconditional in accordance with its terms, save for the condition therein relating to the obligations of the Hong Kong Underwriters under this Agreement (and any condition for this Agreement to become unconditional), and the International Underwriting Agreement not having been terminated in accordance with its terms or otherwise, prior to 8:00 a.m. on the Listing Date:
- 2.1.7 the CSRC having accepted the CSRC Filings and published the filing results in respect of the CSRC Filings on its website, and such notice of acceptance and/or filing results published not having otherwise been rejected, withdrawn, revoked or invalidated prior to 8:00 a.m. on the Listing Date;
- 2.1.8 the Warranties being true, accurate, not misleading and not being breached on and as of the date of this Agreement and the dates and times on which they are deemed to be repeated under this Agreement (as though they had been given and made on such dates and times by reference to the facts and circumstances then subsisting);
- 2.1.9 the Warrantor having complied with this Agreement and satisfied all the obligations and conditions on its part under this Agreement to be performed or satisfied on or prior to the respective times and dates by which such obligations must be performed or conditions must be met;
- 2.1.10 all of the waivers or exemptions as stated in the Prospectus to be granted by the Stock Exchange or the SFC having been granted and are not otherwise revoked, withdrawn, amended or invalidated; and
- 2.1.11 all of the Approvals and Filings in connection with the application for listing of the H Shares and the Global Offering granted by the relevant Authorities having been obtained, valid and are not otherwise revoked, withdrawn, amended or invalidated.
- 2.2 **Procure fulfilment:** The Warrantor undertakes to the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers and the Hong Kong Underwriters to use its best endeavors to fulfil or procure the fulfilment of the Conditions (provided that nothing in this Clause shall require the Company to procure fulfilment of such conditions by the Joint Sponsors, the Overall Coordinators, the Underwriters, the Underwriters' HK & US Counsel and/or the Underwriters' PRC Counsel), on or before the relevant time or date specified therefor and, in particular, shall furnish such information, supply such documents, pay such fees, give such undertakings and do all acts and things as may be reasonably required by the Joint Sponsors and the Overall Coordinators (for themselves and on behalf of the Hong Kong Underwriters), the Stock Exchange, the SFC, the CSRC and the Registrar of Companies in Hong Kong and any other relevant Authority for the purposes of or in connection with the application for the listing of and the permission to deal in the H Shares and the fulfilment of such Conditions.

- 2.3 **Extension:** The Joint Sponsors and the Overall Coordinators (for themselves and on behalf of the Hong Kong Underwriters) shall have the right, in their sole and absolute discretion, on or before the last day on which each of the Conditions is required to be fulfilled, either:
  - 2.3.1 to extend the deadline for the fulfilment of any or all Conditions by such number of days/hours and/or in such manner as the Joint Sponsors and the Overall Coordinators may determine (in which case the Joint Sponsors and the Overall Coordinators shall be entitled to extend the other dates or deadlines referred to in this Agreement in such manner as they deem appropriate, provided that no extension shall be made beyond the 30<sup>th</sup> day after the date of the Prospectus and any such extension and the new timetable shall be notified by the Joint Sponsors and Overall Coordinators to the other parties to this Agreement and the relevant Authorities as soon as practicable after any such extension is made); or
  - 2.3.2 in respect of the Condition set out in Clause 2.1.1, to waive or modify (with or without condition(s) attached and in whole or in part) such Condition.
- 2.4 **Conditions not satisfied:** Without prejudice to Clauses 2.3 and 11, if any of the Conditions has not been fulfilled in accordance with the terms hereof on or before the date or time specified therefor without any subsequent extension of time or waiver or modification in accordance with the terms hereof, this Agreement shall terminate with immediate effect and the provisions of Clause 11.2 shall apply.
- 2.5 **No waiver in certain circumstances:** The Joint Sponsors', the Sponsor-OCs', the Overall Coordinators', the Joint Global Coordinators', the CMIs', the Joint Bookrunners', the Joint Lead Managers' or the Hong Kong Underwriters' consent to or knowledge of any amendments/ supplements to the Offering Documents subsequent to their respective issues, publications or distributions will not (i) constitute a waiver of any of the Conditions; or (ii) result in any loss of their or the Hong Kong Underwriters' rights to terminate this Agreement.
- 2.6 **Determination of Offer Price:** The Company and the Overall Coordinators (for themselves and on behalf of the Underwriters) shall meet or otherwise communicate as soon as reasonably practicable, after the book-building process in respect of the International Offering has been completed, with a view to agreeing the price at which the Offer Shares will be offered pursuant to the Global Offering. If the Company and the Overall Coordinators (for themselves and on behalf of the Underwriters) reach agreement on the Offer Price, which is expected to be agreed on or about the Price Determination Date, then such agreed price shall represent the Offer Price for the purposes of the Global Offering and for this Agreement and the parties shall record the agreed price by executing the Price Determination Agreement. If no such agreement is reached and the Price Determination Agreement is not signed by May 16, 2025, and no extension is granted by the Joint Sponsors and Overall Coordinators pursuant to Clause 2.3, then the provisions of Clause 2.4 shall apply. Each of the Hong Kong Underwriters (other than the Joint Sponsors and the Overall Coordinators) hereby authorizes the Joint Sponsors and the Overall Coordinators to negotiate and agrees on its behalf the Offer Price and to execute and deliver the Price Determination Agreement on its behalf with such variations, if any, as in the sole and absolute judgement of the Overall Coordinators may be necessary or desirable and further agree that it will be bound by all the terms of the Price Determination Agreement as executed.
- 2.7 **Reduction of the number of Offer Shares:** The Joint Sponsors and the Overall Coordinators (for themselves and on behalf of the Underwriters) may, where considered appropriate, based on the level of interest expressed by prospective institutional, professional and other investors during the book-building process in respect of the International Offering, and with the prior written consent of the Company, reduce the number of Offer Shares below those stated in the Prospectus at any time on or prior to the morning of the Acceptance Date. In such a case, the Company shall, promptly following the decision to make such reduction, and in any event not

later than the morning of the Acceptance Date, (i) cause to be published on the website of the Stock Exchange (www.hkexnews.hk) and on the website of the Company (www.catl.com) notices of the reduction. Upon issue of such a notice, the revised number of Offer Shares will be final and conclusive; (ii) issue a supplemental prospectus and apply for waivers as required, from the Stock Exchange and the SFC (if necessary); and (iii) comply with all the Laws applicable to that reduction.

2.8 **Offer Size Adjustment Option:** The Company may exercise the Offer Size Adjustment Option with the prior written agreement between the Company and the Overall Coordinators (for themselves and on behalf of the Underwriters) on or before the time of execution of the Price Determination Agreement pursuant to the terms and conditions of this Agreement and as described in the Offering Documents, which will lapse immediately thereafter.

To exercise the Offer Size Adjustment Option, the Company shall deliver a written notice, substantially in the form set forth in Schedule 7 hereto, to the Overall Coordinators. In the event that the Offer Size Adjustment Option is not exercised prior to the time of execution of the International Underwriting Agreement, the Offer Size Adjustment Option shall lapse automatically and be of no effect whatsoever. If the Offer Size Adjustment Option is exercised, whether in full or in part:

- 2.8.1 the additional Offer Shares issued pursuant to the Offer Size Adjustment Option will be allocated to maintain, to the extent possible, the proportionality between the Hong Kong Public Offering and the International Offering as determined after the application of the reallocation arrangements described in Clause 4.12 below and as set out in the Prospectus;
- 2.8.2 the Offer Size Adjustment Option Shares allocated to the Hong Kong Public Offering shall for all purposes (including underwriting commissions and expenses) be deemed to be delivered as Hong Kong Offer Shares under and with the benefit of all rights, warranties and undertakings applying to this Agreement;
- 2.8.3 the Offer Size Adjustment Option Shares allocated to the International Offering shall for all purposes (including underwriting commissions and expenses) be deemed to be delivered as International Offer Shares under and with the benefit of all rights, warranties and undertakings applying to the International Underwriting Agreement, unless otherwise provided for in the International Underwriting Agreement; and
- 2.8.4 the Hong Kong Underwriters and the International Underwriters will be entitled to the respective underwriting commission in respect of the Offer Size Adjustment Option Shares that are allocated to the Hong Kong Public Offering and the International Offering, respectively, unless otherwise provided for in the International Underwriting Agreement.

### 3 APPOINTMENTS

3.1 **Joint Sponsors**: The Company hereby confirms and acknowledges its appointment, to the exclusion of all others, of CICC, CSCI, JPM FE and BofA as the joint sponsors of the Company in relation to its application for Admission, and each of the Joint Sponsors, relying on the Warranties and subject to the terms and conditions of this Agreement, hereby confirms and acknowledges its acceptance of such appointment. For the avoidance of doubt, the appointment of the Joint Sponsors hereunder is in addition to their engagement under the terms and conditions of the Sponsor and Sponsor-OC Mandates, which shall continue to be in full force and effect.

- 3.2 **Sponsor-OCs and Overall Coordinators:** The Company hereby confirms and acknowledges its appointment, to the exclusion of all others, of CICC, CSCI, JPM APAC and BofA as the sponsor-overall coordinators, and CICC, CSCI, JPM APAC, BofA, GS, MS and UBS as the overall coordinators in connection with the Global Offering, and each of the Sponsor-OCs and the Overall Coordinators, relying on the Warranties and subject to the terms and conditions of this Agreement, hereby confirms and acknowledges its acceptance of such appointment. The Company also hereby confirms and acknowledges its appointment, to the exclusion of others, of CICC as the designated Sponsor-OC of the Global Offering for communication with, and provision of information to, the Stock Exchange and the SFC in accordance with the applicable Laws or upon request. For the avoidance of doubt, the appointment of the Sponsor-OCs and the Overall Coordinators hereunder is in addition to their engagement under the terms and conditions of the Sponsor and Sponsor-OC Mandates and OC Engagement Letters, which shall continue to be in full force and effect.
- 3.3 **Joint Global Coordinators**: The Company hereby confirms and acknowledges its appointment, to the exclusion of all others, of CICC, CSCI, JPM APAC, BofA, GS, MS, UBS, BNP Paribas and Guotai Junan International, as the joint global coordinators in connection with the Global Offering, and each of the Joint Global Coordinators, relying on the Warranties and subject to the terms and conditions of this Agreement, hereby confirms and acknowledges its acceptance of such appointment.
- 3.4 **Joint Bookrunners**: The Company hereby confirms and acknowledges its appointment, to the exclusion of all others, of CICC, CSCI, JPM APAC, BofA, GS, MS, UBS BNP Paribas and Guotai Junan International as the joint bookrunners in connection with the Global Offering, and each of the Joint Bookrunners, relying on the Warranties and subject to the terms and conditions of this Agreement, hereby confirms and acknowledges its acceptance of such appointment.
- 3.5 Joint Lead Managers: The Company hereby confirms and acknowledges its appointment, to the exclusion of all others, of CICC, CSCI, JPM APAC, BofA, GS, MS, UBS, BNP Paribas and Guotai Junan International, as the joint lead managers in connection with the Global Offering, and each of the Joint Lead Managers, relying on the Warranties and subject to the terms and conditions of this Agreement, hereby confirms and acknowledges its acceptance of such appointment.
- 3.6 Capital Market Intermediaries: The Company hereby confirms and acknowledges its appointment, to the exclusion of all others, of CICC, CSCI, JPM APAC, BofA, GS, MS, UBS, BNP Paribas and Guotai Junan International as the capital market intermediaries in connection with the Global Offering, and each of the CMIs, relying on the Warranties and subject to the terms and conditions of this Agreement, hereby confirms and acknowledges its acceptance of such appointment. For the avoidance of doubt, the appointment of the CMIs hereunder is in addition to their engagement under the terms and conditions of the CMI Engagement Letters, which shall continue to be in full force and effect.
- 3.7 **Hong Kong Underwriters:** The Company hereby appoints the Hong Kong Underwriters, to the exclusion of all others, to underwrite the Hong Kong Offer Shares, and the Hong Kong Underwriters, relying on the Warranties and subject to the terms and conditions of this Agreement, severally (and not jointly or jointly and severally) accept such appointment, upon and subject to the terms and conditions of this Agreement.
- 3.8 **Delegation:** Each appointment referred to in Clauses 3.1 to 3.7 is made on the basis, and on terms, that each appointee is irrevocably authorized to delegate all or any of its relevant rights, duties, powers and discretions in such manner and on such terms as it thinks fit (with or without formality and without prior notice of any such delegation being required to be given to the Company) to any one or more of its Affiliates or any other person so long as such Affiliates or person(s) are permitted by applicable Laws to discharge the duties conferred upon them by such

delegation. Each of the appointees referred to in Clauses 3.1 to 3.7 shall remain liable for all acts and omissions of any of its Affiliates or any other person to which it delegates relevant rights, duties, powers and/or discretions pursuant to this Clause 3.8, notwithstanding any such delegation.

- 3.9 Conferment of authority: The Company hereby confirms that the foregoing appointments under Clauses 3.1 to 3.7 confer on each of the appointees and its Affiliates, and their respective delegates under Clause 3.8, all rights, powers, authorities and discretions on behalf of the Company which are necessary for, or incidental to, the performance of its roles as a Joint Sponsor, Sponsor-OC, Overall Coordinator, Joint Global Coordinator, CMI, Joint Bookrunner, Joint Lead Manager or Hong Kong Underwriter (as the case may be), and hereby agrees to ratify and confirm everything each such appointee, Affiliate and delegate under Clause 3.8 has done or shall do in the exercise of such rights, powers, authorities and discretions.
- 3.10 **Sub-underwriting:** The Hong Kong Underwriters shall be entitled to enter into sub-underwriting arrangements in respect of any part of their respective Hong Kong Underwriting Commitments, provided that no Hong Kong Underwriter shall offer or sell Hong Kong Offer Shares in connection with any such sub-underwriting arrangements to any person in respect of whom such offer or sale would be in contravention of applicable Laws or the selling restrictions set out in any of the Offering Documents. All sub-underwriting commission shall be borne by the relevant Hong Kong Underwriter absolutely and shall not be for the account of the Company. The relevant Hong Kong Underwriter shall remain liable for all the acts and omissions of the sub-underwriter with whom it has entered into sub-underwriting arrangements. The relevant Hong Kong Underwriter shall notify the Company as soon as practicable after it enters into a sub-underwriting agreement with any sub-underwriters.
- 3.11 **No liability for the Offering Documents and Offer Price:** Notwithstanding anything in this Agreement, none of the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers, the Hong Kong Underwriters or any other Indemnified Party shall have any liability whatsoever to the Warrantor or any other person in respect of any loss or damage to any person arising from any transaction carried out by the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers, the Hong Kong Underwriters and their respective delegates under Clause 3.8 or any other Indemnified Party, including, without limitation, with respect to the following matters (it being acknowledged by the parties that the Warrantor are solely responsible in this regard):
  - 3.11.1 any of the matters referred in Clauses 9.2.1 to 9.2.3; and
  - 3.11.2 any alleged insufficiency of the Offer Price or any dealing price of the Offer Shares (except where such matters are finally judicially determined by a court of competent jurisdiction or a properly constituted arbitral panel (as the case may be) to have arisen solely and directly out of fraud on the part of each Indemnified Party).

Each Indemnified Party shall be entitled pursuant to the indemnities contained in Clause 9 to recover any Loss incurred or suffered or made as a result of or in connection with any of the foregoing matters, subject to conditions set out therein.

3.12 **No fiduciary duties:** The Warrantor acknowledges and agrees that (i) the Joint Sponsors, in their roles as such, are acting solely as sponsors in connection with the listing of the H Shares on the Main Board of the Stock Exchange, (ii) the Sponsor-OCs, in their roles as such, are acting solely as sponsor-overall coordinators of the Global Offering, (iii) the Overall Coordinators, in their roles as such, are acting solely as overall coordinators of the Global Offering, (iv) the Joint Global Coordinators, in their roles as such, are acting solely as global coordinators of the Global Offering, (v) the CMIs, in their roles as such, are acting solely as

capital market intermediaries in connection with the Global Offering, (vi) the Joint Bookrunners, in their roles as such, are acting solely as bookrunners of the Global Offering, (vii) the Joint Lead Managers, in their roles as such, are acting solely as lead managers of the Global Offering and (viii) the Hong Kong Underwriters, in their roles as such, are acting solely as underwriters in connection with the Hong Kong Public Offering.

The Warrantor further acknowledges that the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers and the Hong Kong Underwriters are acting pursuant to a contractual relationship with the Warrantor entered into on an arm's length basis, and in no event do the parties intend that the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers and the Hong Kong Underwriters, as applicable, act or be responsible as a fiduciary or adviser to the Warrantor, its directors, supervisors, management, shareholders or creditors or any other person in connection with any activity that the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers or the Hong Kong Underwriters, as applicable, may undertake or have undertaken in furtherance of the Global Offering or the listing of the H Shares on the Main Board of the Stock Exchange, either before or after the date hereof.

The Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers and the Hong Kong Underwriters hereby expressly disclaim any fiduciary or advisory or similar obligations to the Warrantor, either in connection with the transactions contemplated by this Agreement or otherwise by the Global Offering or the listing of the H Shares on the Main Board of the Stock Exchange or any process or matters leading up to such transactions (irrespective of whether any of the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers and the Hong Kong Underwriters have advised or are currently advising the Warrantor on other matters), and the Warrantor hereby confirms its understanding and agreement to that effect. The Warrantor, on the one hand, and the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers or the Hong Kong Underwriters, as applicable, on the other hand, agree that they are each responsible for making their own independent judgments with respect to any such transactions and that any opinions or views expressed by the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers or the Hong Kong Underwriters, as applicable, to the Warrantor regarding such transactions, including, but not limited to, any opinions or views with respect to the price or market for the H Shares, do not constitute advice or recommendations to the Warrantor.

The Warrantor, on the one hand, and the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers or the Hong Kong Underwriters, as applicable, on the other hand, agree that the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers or the Hong Kong Underwriters, as applicable, in their respective roles as such and with respect to transactions carried out at the request of and for the Company pursuant to their respective appointments as such, are acting in their respective roles as principal and not the agent (except and solely, with respect to the Overall Coordinators, the Joint Global Coordinators, the Joint Bookrunners and the Joint Lead Managers, for the limited purposes of arranging payment on behalf of the Company of the Trading Fee, the SFC Transaction Levy and the AFRC Transaction Levy as set forth in Clause 5.4 hereof, with respect to the Hong Kong Underwriters, for the limited purposes of procuring applications to purchase Unsubscribed Shares as set forth in Clause 4.6 hereof) nor the fiduciary or adviser of any member of the Group or the Warrantor, and none of the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint

Lead Managers and the Hong Kong Underwriters has assumed, or will assume, any fiduciary, agency or advisory or similar responsibility in favor of the Warrantor with respect to the transactions contemplated by this Agreement or otherwise by the Global Offering or the listing of the H Shares on the Main Board of the Stock Exchange or any process or matters leading up to such transactions (irrespective of whether any of the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers and the Hong Kong Underwriters have advised or are currently advising the Warrantor on other matters).

The Warrantor further acknowledges and agrees that the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers and the Hong Kong Underwriters are not advising the Warrantor, its respective directors, supervisors, management, shareholders or creditors or any other person (to the extent applicable) as to any legal, Tax, investment, accounting or regulatory matters (except for, with respect to the Joint Sponsors, any advice to the Company on matters in relation to the listing application as prescribed by and solely to the extent as required under the Listing Rules, the SFC Corporate Finance Adviser Code of Conduct and the Code of Conduct in their capacity as joint sponsors in connection with the proposed listing of H Shares of the Company) in any iurisdiction. The Warrantor shall consult with its own advisers concerning such matters and shall be responsible for making its own independent investigation and appraisal of the transactions contemplated by this Agreement, and none of the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers and the Hong Kong Underwriters, their respective Affiliates and their and their respective Affiliates' respective directors, officers and employees shall have any responsibility or liability to the Warrantor with respect thereto. Any review by the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers and the Hong Kong Underwriters of the Company, the transactions contemplated by this Agreement or otherwise by the Global Offering or the listing of Shares on the Main Board of the Stock Exchange or any process or matters relating thereto shall be performed solely for the benefit of the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers and the Hong Kong Underwriters and shall not be on behalf of the Warrantor.

The Warrantor further acknowledge and agree that that the Joint Sponsors, the Sponsor-OC, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers and the Hong Kong Underwriters and their respective Affiliates may be engaged in a broad range of transactions that involve interests that differ from those of the Warrantor.

The Warrantor hereby waives and releases, to the fullest extent permitted by Laws, any conflict of interests and any claims that such Warrantor may have against the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers or the Hong Kong Underwriters with respect to any breach or alleged breach of any fiduciary, agency, advisory or similar duty to such Warrantor in connection with the transactions contemplated by this Agreement or otherwise by the Global Offering or the listing of the H Shares on the Main Board of the Stock Exchange or any process or matters leading up to such transactions.

3.13 **Several obligations:** Without prejudice to Clause 3.12 above, any transaction carried out by the appointees under Clauses 3.1 to 3.7, or by any of the delegates under Clause 3.8 of such appointee, within the scope of the appointments, powers, authorities and/or discretions in this Agreement (other than subscription for any Hong Kong Offer Shares by any Hong Kong Underwriters as principal and any stabilizing activities conducted in accordance with Clause 6.1) shall constitute a transaction carried out at the request of and for the Company and not on

account of or for any other appointee or their respective Affiliates or delegates under Clause 3.8. The obligations of the appointees are several (and not joint or joint and several) and that each appointee shall not be liable for any fraud, misconduct, negligence or default whatsoever of the other parties hereto. None of the appointees under Clauses 3.1 to 3.7 will be liable for any failure on the part of any of the other appointees to perform their respective obligations under this Agreement and no such failure shall affect the right of any of the other appointees to enforce the terms of this Agreement. Notwithstanding the foregoing, each of the appointees under Clauses 3.1 to 3.7 shall be entitled to enforce any or all of its rights under this Agreement either alone or jointly with the other appointees.

#### 4 HONG KONG PUBLIC OFFERING

- 4.1 **Hong Kong Public Offering:** The Company shall offer the Hong Kong Offer Shares for subscription by the public in Hong Kong at the Offer Price (together with Brokerage, Trading Fee, the SFC Transaction Levy and AFRC Transaction Levy) payable in full on application in Hong Kong dollars on and subject to the terms and conditions set out in the Hong Kong Public Offering Documents and this Agreement. Subject to the registration of the Prospectus by the Company or the Company's HK & US Counsel on the Company's behalf, the Joint Sponsors shall arrange for and the Company shall cause the Formal Notice to be published on the official website of the Stock Exchange at <a href="www.hkexnews.hk">www.hkexnews.hk</a> and the official website of the Company at <a href="www.catl.com">www.catl.com</a> on the days specified in Schedule 5 (or such other publication(s) and/or day(s) as may be agreed by the Company and the Joint Sponsors and the Overall Coordinators (for themselves and on behalf of the Underwriters)). The Company will, on the Prospectus Date, publish the Prospectus on the official website of the Company at <a href="www.catl.com">www.catl.com</a> and the official website of the Stock Exchange at <a href="www.hkexnews.hk">www.hkexnews.hk</a>.
- 4.2 **Receiving Banks and Nominees:** The Company has appointed the Receiving Banks to receive applications and application monies under the Hong Kong Public Offering and has appointed the Nominees to hold the application monies received by the Receiving Banks (and any interest accrued thereon) under the Hong Kong Public Offering, in each case upon and subject to the terms and the conditions contained in the Receiving Bank Agreement. The Company shall use its reasonable endeavors to procure (i) each of the Receiving Banks and the Nominees to do all such acts and things as may be reasonably required to be done by it in connection with the Hong Kong Public Offering and its associated transactions; and (ii) the Nominees to undertake to hold and deal with such application monies upon and subject to the terms and conditions contained in the Receiving Bank Agreement.
- 4.3 **Share Registrar and HK eIPO White Form Service:** The Company has appointed the H Share Registrar to provide services in connection with the processing of the Hong Kong Public Offering Applications and the provision of the HK eIPO White Form Service upon and subject to the terms and conditions of the Registrar's Agreement. The Company undertakes with Joint Sponsors, the Overall Coordinators and the Hong Kong Underwriters to use its reasonable endeavors to procure that the H Share Registrar shall do all such acts and things as may be reasonably required to be done by it in connection with the Hong Kong Public Offering and its associated transactions.
- 4.4 **Application Lists:** Subject as mentioned below, the Application Lists will open at 11:45 a.m. on the Acceptance Date and will close at 12:00 noon on the same day, provided that in the event of a No. 8 typhoon warning signal or above, "extreme conditions" caused by a super typhoon as announced by the Government of the Hong Kong and/ or a black rainstorm warning signal (collectively, "**Severe Weather Signals**") being in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon on that day, then the Application Lists will open at 11:45 a.m. and close at 12:00 noon on the next Business Day on which no such Severe Weather Signal remains in force at any time between 9:00 a.m. and 12:00 noon. All references in this Agreement to the time of opening and closing of the Application Lists shall be construed accordingly.

4.5 **Basis of allocation:** The Company agrees that the Joint Sponsors and the Overall Coordinators shall have the exclusive right, in their sole and absolute discretion, upon and subject to the terms and conditions of the Hong Kong Public Offering Documents, the Receiving Bank Agreement and this Agreement, and in compliance with applicable Laws, to determine the manner and the basis of allocation of the Hong Kong Offer Shares and to reject or accept in whole or in part any Hong Kong Public Offering Application.

The Company shall, and shall use its reasonable endeavors to procure the Receiving Banks and the H Share Registrar to, as soon as practicable after the close of the Application Lists and in any event in accordance with the terms of the Receiving Bank Agreement, provide the Joint Sponsors and the Overall Coordinators with such information, calculations and assistance as the Joint Sponsors and the Overall Coordinators may require for the purposes of determining, *inter alia*:

- 4.5.1 in the event of an Under-Subscription, the number of Hong Kong Offer Shares which have not been applied for pursuant to Accepted Hong Kong Public Offering Applications; or
- 4.5.2 if applicable, the number of times by which the number of Hong Kong Offer Shares which have been applied for pursuant to Accepted Hong Kong Public Offering Applications exceeds the total number of Hong Kong Offer Shares initially available for subscription under the Hong Kong Public Offering; and
- 4.5.3 the level of acceptances and basis of allocation of the Hong Kong Offer Shares.
- Several underwriting commitments: Upon and subject to the terms and conditions of this 4.6 Agreement and in reliance upon the Warranties, if and to the extent that by 12:00 noon on the Acceptance Date there shall remain any Hong Kong Offer Shares which have not been applied for pursuant to Accepted Hong Kong Public Offering Applications (an "Under-Subscription"), the Hong Kong Underwriters (other than any Hong Kong Underwriter whose Hong Kong Underwriting Commitment has been reduced by the Hong Kong Underwriter's Applications of such Hong Kong Underwriter to zero pursuant to the provisions of Clause 4.7) shall, subject as provided in Clauses 4.10 and 4.12, procure applications to purchase, or failing which themselves as principals apply to purchase, the number of Hong Kong Offer Shares remaining available as a result of the Under-Subscription (the "Unsubscribed Shares"), as the Overall Coordinators may in their sole and absolute discretion determine, in accordance with the terms and conditions set forth in the Hong Kong Public Offering Documents (other than as to the deadline for making the application and the terms regarding the payment procedures) and shall pay or procure to be paid the full amount payable on application in accordance with Clause 4.9 hereof, provided that
  - 4.6.1 the obligations of the Hong Kong Underwriters in respect of such Unsubscribed Shares under this Clause 4.6 shall be several (and not joint or joint and several);
  - 4.6.2 the number of Unsubscribed Shares which each Hong Kong Underwriter is obligated to apply to purchase or procure applications to purchase under this Clause 4.6 shall be calculated by applying the formula below (but shall not in any event exceed the maximum number of Hong Kong Offer Shares as set forth opposite the name of such Hong Kong Underwriter in Schedule 1):

$$[N = T \times \frac{(C - P)}{(AC - AP)}]$$

where in relation to such Hong Kong Underwriter:

- N is the number of Unsubscribed Shares which such Hong Kong Underwriter is obligated to apply to purchase or procure applications to purchase under this Clause 4.6, subject to such adjustment as the Overall Coordinators may determine to avoid fractional shares:
- T is the total number of Unsubscribed Shares determined after taking into account any reduction pursuant to Clauses 2.7, 4.10 and 4.12, as applicable;
- C is the Hong Kong Underwriting Commitment of such Hong Kong Underwriter;
- P is the number of Hong Kong Offer Shares comprised in the Hong Kong Underwriter's Applications of such Hong Kong Underwriter;
- AC is the aggregate number of Hong Kong Offer Shares determined after taking into account any reduction pursuant to Clauses 2.7, 4.10 and 4.12, as applicable; and
- AP is the aggregate number of Hong Kong Offer Shares comprised in the Hong Kong Underwriter's Applications of all the Hong Kong Underwriters; and
- 4.6.3 the obligations of the Hong Kong Underwriters determined pursuant to this Clause 4.6 may be rounded, as determined by the Overall Coordinators in their sole and absolute discretion, to avoid fractions and odd lots. The determination of the Overall Coordinators of the obligations of the Hong Kong Underwriters with respect to the Unsubscribed Shares under this Clause 4.6 shall be final and conclusive.

None of the Overall Coordinators or the Hong Kong Underwriters will be liable for any failure on the part of any of the other Hong Kong Underwriters to perform its obligations under this Clause 4.6 or otherwise under this Agreement. Notwithstanding the foregoing, each of the Hong Kong Underwriters shall be entitled to enforce any or all of its rights under this Agreement either alone or jointly with the other Hong Kong Underwriters.

- 4.7 **Hong Kong Underwriters' set-off:** In relation to each Hong Kong Public Offering Application made or procured to be made by any of the Hong Kong Underwriters otherwise than pursuant to the provisions of Clause 4.9, the Hong Kong Underwriting Commitment of such Hong Kong Underwriter shall, subject to the production of evidence to the satisfaction of the Overall Coordinators that the relevant application was made or procured to be made by such Hong Kong Underwriter (or any sub-underwriter of such Hong Kong Underwriter) and to such Hong Kong Public Offering Application having been accepted (whether in whole or in part) pursuant to the provisions of Clause 4.5 and thus becoming an Accepted Hong Kong Public Offering Application, be reduced *pro tanto* by the number of Hong Kong Offer Shares accepted pursuant to and comprised in such Accepted Hong Kong Public Offering Application until the Hong Kong Underwriting Commitment of such Hong Kong Underwriter is reduced to zero. Detailed provisions relating to the set-off of the Hong Kong Underwriting Commitment of a Hong Kong Underwriter are set out in Schedule 4.
- 4.8 **Accepted Applications:** The Company agrees that all duly completed and submitted Hong Kong Public Offering Applications received prior to the closing of the Application Lists and accepted by the Joint Sponsors and the Overall Coordinators pursuant to Clause 4.5, either in whole or in part, will be accepted by the Company before calling upon the Hong Kong Underwriters or any of them to perform their obligations under Clause 4.6.
- 4.9 **Applications and payment for Unsubscribed Shares:** In the event of an Under-Subscription, the Overall Coordinators shall, subject to receiving the relevant information, calculations and assistance from the Receiving Banks and the H Share Registrar pursuant to Clause 4.5.1, notify

each of the Hong Kong Underwriters as soon as practicable and in any event by 12:00 a.m. on the first Business Day after the Acceptance Date of the number of Unsubscribed Shares to be taken up pursuant to Clause 4.6, and each of the Hong Kong Underwriters shall, as soon as practicable and in any event not later than 5:00 p.m. on the day of such notification and subject to the Conditions having been duly fulfilled or waived in accordance with the terms of this Agreement:

- 4.9.1 make application(s) for such number of Unsubscribed Shares as fall to be taken up by it pursuant to Clause 4.6 specifying the names and addresses of the applicants and the number of Hong Kong Offer Shares to be allocated to each such applicant, and deliver to the Overall Coordinators records for the duly completed applications; and
- 4.9.2 pay, or procure to be paid, to the Nominees the aggregate amount payable on application in respect of the Offer Price for such number of Unsubscribed Shares as fall to be taken up by it pursuant to Clause 4.6 (which shall include all amounts on account of the Brokerage, Trading Fee, the SFC Transaction Levy and AFRC Transaction Levy in accordance with the terms of the Hong Kong Public Offering), provided that while such payments may be made through the Overall Coordinators on behalf of the Hong Kong Underwriters at their discretion and without obligation, the Overall Coordinators shall not be responsible for the failure by any Hong Kong Underwriter (apart from itself in its capacity as a Hong Kong Underwriter) to make such payment,

and the Company shall, as soon as practicable and in no event later than 9:00 a.m. on May 19, 2025 (the date specified in the Prospectus for the despatch of share certificates), duly allot and issue to the said applicants the Hong Kong Offer Shares to be taken up as aforesaid and use its reasonable endeavors to procure the H Share Registrar to duly issue and deliver valid share certificates in respect of such Hong Kong Offer Shares, in each case on the basis set out in Clause 5.1.

- 4.10 **Power of the Overall Coordinators to make applications:** In the event of an Under-Subscription, the Overall Coordinators shall have the right (to be exercised at their sole and absolute discretion (either acting individually or together in such proportions as shall be agreed between themselves) and in relation to which they are under no obligation to exercise) to apply or procure applications to purchase (subject to and in accordance with this Agreement) all or any of the Unsubscribed Shares which any Hong Kong Underwriter is required to subscribe pursuant to Clause 4.6. Any application submitted or procured to be submitted by any of the Overall Coordinators pursuant to this Clause 4.10 in respect of which payment is made *mutatis mutandis* in accordance with Clause 4.9 shall satisfy *pro tanto* the obligation of the relevant Hong Kong Underwriter under Clause 4.6 but shall not affect any agreement or arrangement among the Hong Kong Underwriters regarding the payment of Underwriting Commission.
- 4.11 [Intentionally left blank]
- 4.12 Reallocation from the Hong Kong Public Offering to the International Offering: If an Under-Subscription shall occur, the Overall Coordinators, shall have the right to (but shall have no obligation to), in their sole and absolute discretion, reallocate all or any of the Unsubscribed Shares to the International Offering and make available such reallocated Offer Shares as additional International Offer Shares to satisfy demand under the International Offering. In the event of such reallocation, the number of Unsubscribed Shares and the respective Hong Kong Underwriting Commitments of the Hong Kong Underwriters shall be reduced in such manner and proportions as the Overall Coordinators may, in their sole and absolute discretion, determine. The Hong Kong Underwriters will not be entitled to the Underwriting Commission referred to in Clause 7.1 in respect of the Offer Shares to be reallocated to the International Offering. For the avoidance of doubt, any Offer Shares reallocated from the Hong Kong Public Offering to the International Offering shall for all purposes (including any fee arrangements)

be deemed to be International Offer Shares and will be dealt with in accordance with the terms of the International Underwriting Agreement.

- 4.13 **Hong Kong Underwriters' obligations cease:** All obligations and liabilities of the Hong Kong Underwriters under this Agreement will cease and be fully discharged following payment in full by or on behalf of the Hong Kong Underwriters in accordance with Clause 4.9 or Clause 4.10 or where the Hong Kong Public Offering is fully subscribed (save in respect of any antecedent breaches under this Agreement). Further, none of the Overall Coordinators, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the CMIs or any of the Hong Kong Underwriters shall be liable for any failure by any Hong Kong Underwriter (other than itself as Hong Kong Underwriter) to perform any of such other Hong Kong Underwriter's obligations under this Agreement.
- 4.14 **Implementation of the Hong Kong Public Offering:** Without prejudice to the foregoing obligations, the Warrantor undertakes with the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers and the Hong Kong Underwriters to take such action and do (or procure to be done) all such other acts and things reasonably required to implement the Hong Kong Public Offering and to comply with all relevant requirements under all applicable Laws so as to enable the listing of, and permission to deal in, the H Shares on the Main Board of the Stock Exchange to be granted by the Listing Committee.

## 5 ALLOTMENT AND PAYMENT

- 5.1 **Issue of Hong Kong Offer Shares:** Upon receipt by the H Share Registrar of the Accepted Hong Kong Public Offering Applications, the Company shall as soon as practicable following announcement of the basis of allocation of the Hong Kong Offer Shares and in any event no later than 9:00 a.m. on May 19, 2025 (the date specified in the Prospectus for the despatch of share certificates):
  - 5.1.1 duly allot and issue, conditional upon the fulfilment of the Conditions (unless waived or modified in accordance with the terms of this Agreement), the Hong Kong Offer Shares in accordance with the relevant sections of the Hong Kong Public Offering Documents and this Agreement to the successful applicants and in the numbers specified by the Overall Coordinators on terms that they rank *pari passu* in all respects with the existing issued Shares, including the right to rank in full for all distributions declared, paid or made by the Company after the time of their allotment, and that they will rank *pari passu* in all respects with the International Offer Shares;
  - 5.1.2 use its best endeavors to procure that the names of the successful applicants (or, where appropriate, HKSCC Nominees Limited) shall be entered in the register of members of the Company accordingly (without payment of any registration fee); and
  - 5.1.3 use its best endeavors to procure that the H Share certificates in respect thereof (each in a form complying with the Listing Rules and in such number and denominations as directed by the Overall Coordinators) shall be issued and despatched, or delivered or released to successful applicants (or where appropriate, HKSCC for immediate credit to such CCASS stock accounts as shall be notified by the Overall Coordinators to the Company for such purpose), or made available for collection (as applicable) as provided for in the Hong Kong Public Offering Documents and this Agreement.
- Payment to the Company: The application monies received in respect of the Hong Kong Public Offering Applications and held by the Nominees (with any interest thereon) will be paid in Hong Kong dollars to the Company at or around 9:30 a.m. on the Listing Date (subject to and in accordance with the provisions of the Receiving Bank Agreement and this Agreement)

upon the Nominees receiving written confirmation from the Overall Coordinators that the Conditions have been fulfilled or waived and that the H Share certificates have been despatched to the successful applicants of the Hong Kong Offer Shares (or to HKSCC Nominees Limited, as the case may be), by wire transfer to such account or accounts in Hong Kong specified by the Company and notified to the Overall Coordinators in writing as soon as practicable after the signing of this Agreement (but, in any event, by no later than the Business Day immediately preceding the Listing Date) in immediately available funds.

The amount payable to the Company pursuant to this Clause 5.2 will (for the avoidance of doubt and if applicable) be calculated after allowing for entitlements of successful applicants under the Hong Kong Public Offering to refunds of application monies (including the Brokerage, the Trading Fee, the SFC Transaction Levy and the AFRC Transaction Levy) if and to the extent that the Offer Price shall be determined at below HK\$263.00 per Offer Share.

- Brokerage, Trading Fee, SFC Transaction Levy and AFRC Transaction Levy for applicants: Subject to the receipt of the applicable amount pursuant to Clause 7.3, the Overall Coordinators will, for themselves and on behalf of the Hong Kong Underwriters, arrange for the payment by the Nominees on behalf of all successful applicants under the Hong Kong Public Offering to the persons entitled thereto of the Brokerage, the Trading Fee, the SFC Transaction Levy and the AFRC Transaction Levy in respect of the Accepted Hong Kong Public Offering Applications, such amounts to be paid out of the application monies received in respect of the Hong Kong Public Offering Applications. The Overall Coordinators are hereby irrevocably and unconditionally authorized by the Company to direct the Nominees to deduct and pay such amounts.
- 5.4 Trading Fee, SFC Transaction Levy and AFRC Transaction Levy for the Company: Subject to the receipt of the applicable amount pursuant to Clause 7.3, the Overall Coordinators will, on behalf of the Company, arrange for the payment by the Nominees to the persons entitled thereto of the Trading Fee, the SFC Transaction Levy and the AFRC Transaction Levy payable by the Company in respect of the Accepted Hong Kong Public Offering Applications for the Hong Kong Offer Shares offered by the Company, such amounts to be paid out of the application monies received in respect of the Hong Kong Public Offering Applications. The Overall Coordinators are hereby irrevocably and unconditionally authorized by the Company to direct the Nominees to deduct and pay such amounts.
- 5.5 **Refund**: The Company will use its reasonable endeavors to procure that, in accordance with the terms of the Receiving Bank Agreement and the Registrar's Agreement, the Nominees will pay refunds of applications monies, and the H Share Registrar will arrange for payment of refunds of application monies, to those successful or unsuccessful applicants under the Hong Kong Public Offering who are or may be entitled to receive any refund of application monies (in whole or in part) in accordance with the terms of the Hong Kong Public Offering specified in the Hong Kong Public Offering Documents.
- 5.6 **Separate Bank Account:** The Company agrees that the application monies received in respect of Hong Kong Public Offering Applications shall be credited to a separate bank account with the Nominees pursuant to the terms of the Receiving Bank Agreement.
- 5.7 **No Responsibility for Default:** The Company acknowledges and agrees that none of the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers, the Hong Kong Underwriters or any of their respective Affiliates has or shall have any liability whatsoever under Clause 5 or Clause 7 or otherwise for any default by the Nominees or any other application of funds.

#### 6 STABILIZATION

6.1 **Stabilization:** The Company hereby appoints, to the exclusion of all others, CICC (the "**Stabilizing Manager**") as its stabilizing manager in connection with the Global Offering to (but with no obligation and not as agent for the Company) make purchases, over-allocate or effect transactions in the market or otherwise take such stabilizing action(s) with a view to supporting the market price of the Offer Shares at a level higher than that which might otherwise prevail for a limited period after the Listing Date. The Company hereby acknowledges and agrees that the Stabilizing Manager may, from time to time, in its sole and absolute discretion, appoint agents to act on its behalf with the same authorities and rights as the Stabilizing Manager in connection with any stabilization activities. Any stabilization actions taken by the Stabilizing Manager or any person acting for it as stabilizing manager shall be conducted in compliance with the Securities and Futures (Price Stabilizing) Rules under the Securities and Futures Ordinance and all other applicable Laws and may be discontinued at any time.

Each of the Hong Kong Underwriters (other than the Stabilizing Manager or any person acting for it) hereby undertakes severally (and not jointly or jointly and severally) to each other party to this Agreement that it will not take or cause or authorize any person to take, and shall cause its Affiliates and/or agents not to take, directly or indirectly, any stabilization action or any action which is designed to or which constitutes or which might be expected to cause or result in the stabilization or maintenance of the price of any security of the Company (which, for the avoidance of doubt, does not include the exercise of the Over-allotment Option).

#### 6.2 Stabilizing losses and profits:

- 6.2.1 All profits or gains, and all liabilities, expenses and losses, arising from stabilizing activities and transactions effected by the Stabilizing Manager or any person acting for it as stabilizing manager shall be for the respective accounts of the Joint Sponsors and the Overall Coordinator(s) designated by the Company upon and subject to the terms and conditions of the International Underwriting Agreement and the agreement among International Underwriters.
- 6.2.2 The Company shall not be responsible for any liabilities, expenses and losses and shall not be entitled to any profit arising from stabilizing activities and transactions effected by the Stabilizing Manager or any person acting for it as stabilizing manager.
- No stabilization by the Warrantor: The Warrantor undertakes to the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers, the Hong Kong Underwriters and each of them that, it will not, and will cause its Affiliates or any of its or its Affiliates' respective directors, supervisors, officers, employees, promoters, or any person acting on its behalf or on behalf of any of the foregoing persons not to:
  - 6.3.1 take or facilitate, directly or indirectly, any action which is designed to or which has constituted or which might reasonably be expected to cause or result in stabilization or manipulation of the price of any securities of the Company to facilitate the sale or resale of any security of the Company or otherwise in violation of applicable Laws (including but not limited to the Securities and Futures (Price Stabilizing) Rules); or
  - 6.3.2 take, directly or indirectly, any action which would constitute a violation of the market misconduct provisions of Parts XIII and XIV of the Securities and Futures Ordinance; or
  - 6.3.3 take or omit to take, directly or indirectly, any action which may result in the loss by the Stabilizing Manager or any person acting for it as stabilizing manager of the ability

to rely on any stabilization safe harbor provided by the Securities and Futures (Price Stabilizing) Rules under the Securities and Futures Ordinance or otherwise.

provided that the granting and exercising of the Over-allotment Option pursuant to this Agreement and the International Underwriting Agreement shall not constitute a breach of this Clause 6.3.

#### 7 COMMISSIONS AND COSTS

- 7.1 Underwriting commission: Subject to the provisions of this Clause 7, the Company shall pay to the Overall Coordinators (for themselves and on behalf of the Hong Kong Underwriters) an underwriting commission equal to 0.2% of the aggregate Offer Price in respect of all of the Hong Kong Offer Shares (excluding such Offer Shares reallocated from the Hong Kong Public Offering pursuant to Clause 4) (the "Underwriting Commission"). For the avoidance of doubt, no underwriting commission in respect of any Hong Kong Offer Shares reallocated to the International Offering pursuant to Clause 4.12 shall be paid to the Hong Kong Underwriters as the relevant underwriting commission relating to such Offer Shares will be payable to the International Underwriters in accordance with the International Underwriting Agreement. The respective entitlements of the Hong Kong Underwriters to the Underwriting Commission will be determined in the International Underwriting Agreement, provided that any allocation of the Underwriting Commission to the Overall Coordinators shall be no less favorable than as set out in the OC Engagement Letters.
- 7.2 **Incentive fee:** The Company may, at its sole discretion, pay any one or all of the Hong Kong Underwriters an additional incentive fee (the "**Incentive Fee**") of up to 0.6% of the aggregate Offer Price in respect of all of the Hong Kong Offer Shares (excluding any Hong Kong Offer Shares reallocated to the International Offering pursuant to Clause 4.12). The Company shall notify the Overall Coordinators the actual absolute amount of the Incentive Fee (if any) and the split of the Incentive Fee (if any), in absolute amount, before Listing Date and such Incentive Fee shall be paid within 90 days from the Listing Date.
- 7.3 Other costs payable by the Company: Regardless of whether the Global Offering completed or not, the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers and the Underwriters, and their respective Affiliates shall be responsible for, and the Company will not reimburse any such party, their costs and expenses arising from or in connection with or incidental to the Global Offering, the listing of the H Shares on the Main Board of the Stock Exchange and this Agreement, and the transactions contemplated thereby or hereby, including without limitations (a) the fees, disbursements and expenses of agents, consultants and advisers of the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers and the Underwriters, and their respective Affiliates, (b) the costs and expenses for conducting due diligence, including but not limited to litigation search and background search, (c) the costs and expenses for roadshow (including pre-deal roadshow), presentations or meetings undertaken in connection with the marketing of the Global Offerings to prospective investors, (d) the costs of preparation, printing, despatch and distribution (including transportation, packaging and insurance) of documents, and (e) costs and expenses relating to travel, accommodation and meals.

The fees and expenses incurred by the legal counsel to the Joint Sponsors and the Underwriters (the "Sponsor Counsel's Fee") shall be borne by the Joint Sponsors if the Global Offering is completed. Should the Global Offering not be concluded, and if the Sponsor Counsel's Fee incurred exceeds the total amount of the sponsors' fee paid and payable by the Company pursuant to the Sponsor and Sponsor-OC Mandates as of the date of the reimbursement, the Joint Sponsors may seek reimbursement from the Company for the premium of the Sponsor

Counsel's Fee minus the total amount of the Sponsor's Fee paid or payable pursuant to the Sponsor and Sponsor-OC Mandates as of the date of the reimbursement. For the avoidance of doubt, should the Sponsor Counsel's Fee incurred be less than or equal to the total amount of the sponsors' fee paid and payable by the Company as of the date of the reimbursement, the Company is not obligated to reimburse the Joint Sponsors for any Sponsor Counsel's Fee. In the event that the Joint Sponsors wish to seek reimbursement of the Sponsor Counsel's Fee from the Company, the Joint Sponsors are required to obtain prior written approval from the Company before finalizing or entering into any agreement or arrangement concerning the Sponsor Counsel's Fee, including without limitations the fee amount, the payment terms, payment schedule and fee assumptions.

Save as explicitly provided in this clause and notwithstanding anything contrary hereto, the Company will not pay or reimburse any party any such cost or expense other than the sponsors' fee, the Underwriting Commission and Incentive Fee (if any), regardless of whether the Global Offering is completed or not.

7.4 **Time of payment of costs:** All commissions and fees referred to in this Clause 7 shall, except as otherwise provided in this Clause 7, if not so deducted pursuant to Clause 5.2, be payable by the Company in accordance with the engagement letter or agreement entered into by the Company and the relevant parties, or in the absence of such engagement letter or agreement, within 90 days of the first written request by the Overall Coordinators.

#### 8 REPRESENTATIONS, WARRANTIES AND UNDERTAKINGS

- 8.1 **Warranties:** The Warrantor represents, warrants, agrees and undertakes with respect to each of the Warranties in Part A of Schedule 2 hereto to the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers and the Hong Kong Underwriters and each of them that each of the Warranties is true, accurate and not misleading as at the date of this Agreement, and the Warrantor acknowledges that each of the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers and the Hong Kong Underwriters is entering into this Agreement in reliance upon the Warranties.
- 8.2 **Warranties repeated:** The Warranties are given on and as at the date of this Agreement with respect to the facts and circumstances subsisting as at the date of this Agreement. In addition, the Warranties shall be deemed to be repeated:
  - 8.2.1 on the date of registration of the Prospectus by the Registrar of Companies in Hong Kong as required by section 342C of the Companies (Winding up and Miscellaneous Provisions) Ordinance;
  - 8.2.2 on the Prospectus Date and the date(s) of supplemental Prospectus(es) (if any);
  - 8.2.3 on the Acceptance Date;
  - 8.2.4 on the Price Determination Date;
  - 8.2.5 immediately prior to the Time of Sale (as defined in the International Underwriting Agreement);
  - 8.2.6 immediately prior to (i) the delivery by the Overall Coordinators and/or the other Hong Kong Underwriters of duly completed applications, and (ii) payment by the Overall Coordinators and/or the other Hong Kong Underwriters for the Hong Kong Offer

Shares to be taken up, respectively, pursuant to Clause 4.6 and/or Clause 4.10 (as the case may be);

- 8.2.7 the Announcement Date;
- 8.2.8 immediately prior to 8:00 a.m. on the Listing Date; and
- 8.2.9 immediately prior to commencement of dealings in the Offer Shares on the Main Board of the Stock Exchange,

in each case with reference to the facts and circumstances then subsisting. For the avoidance of doubt, nothing in this Clause 8.2 shall affect the on-going nature of the Warranties.

- 8.3 **Notice of breach of Warranties:** Subject to compliance with all applicable Laws, the Warrantor hereby undertakes to notify the Joint Sponsors and the Overall Coordinators (for themselves and on behalf of the Hong Kong Underwriters) as soon as possible in writing if it comes to its knowledge that any of the Warranties is untrue, inaccurate, misleading or breached in any respect or ceases to be true and accurate or becomes misleading or breached in any respect, at any time up to the last to occur of the dates specified in Clause 8.2, or if it/he/she becomes aware of any event or circumstances which would or could reasonably be expected to cause any of the Warranties to become untrue, inaccurate or misleading in any respect, or any significant new factor likely to materially and adversely affect the Global Offering which arises between the date of this Agreement and the Listing Date and which comes to the attention of the Warrantor.
- 8.4 **Undertakings not to breach Warranties:** The Warrantor hereby undertakes to the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers, and the Hong Kong Underwriters not to, and shall use its best endeavours to procure that any other Group Company shall not, do or omit to do anything or permit to occur any event which would or could reasonably be expected to render any of the Warranties untrue, incorrect, misleading or breached in any respect at any time up to the last to occur of the dates specified in Clause 8.2 or which could materially and adversely affect the Global Offering. Without prejudice to the foregoing, the Warrantor agrees not to make any amendment or supplement to the Offering Documents, the CSRC Filings or any of them without the prior approval of the Joint Sponsors and the Overall Coordinators (for themselves and on behalf of the Hong Kong Underwriters).
- 8.5 Remedial action and announcements: The Warrantor shall notify the Joint Sponsors and the Overall Coordinators, promptly if at any time, by reference to the facts and circumstances then subsisting, on or prior to the last to occur of the dates on which the Warranties are deemed to be given pursuant to Clause 8.2, (i) any event shall occur or any circumstance shall exist which renders or could render untrue or inaccurate or misleading or breached in any respect any of the Warranties or gives rise or could give rise to a claim under any of the indemnities as contained in or given pursuant to this Agreement; or (ii) any event shall occur or any circumstance shall exist which would or could reasonably be expected to (1) render untrue, inaccurate or misleading any statement, whether fact or opinion, contained in the Offering Documents, the CSRC Filings or any of them; or (2) result in the omission of any fact which is material for disclosure or required by applicable Laws to be disclosed in the Offering Documents, the CSRC Filings or any of them, if the same were issued immediately after occurrence of such event or existence of such circumstance; or (iii) it shall become necessary or desirable for any other reason to amend or supplement any of the Offering Documents or CSRC Filings; or (iv) any significant new factor likely to affect the Hong Kong Public Offering, the Global Offering or any Warrantor shall arise, and, in each of the cases described in paragraphs (i) through (iv) above, without prejudice to any other rights of the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, Joint Lead

Managers, the Hong Kong Underwriters or any of them under this Agreement, the Company, at its own expense, shall promptly take such remedial action as may be reasonably required by the Joint Sponsors and/or the Overall Coordinators, including promptly preparing, announcing, issuing, publishing, distributing or otherwise making available, at the Company's expense, such amendments or supplements to the Offering Documents, the CSRC Filings or any of them as the Joint Sponsors and the Overall Coordinators may require and supplying the Joint Sponsors and the Overall Coordinators (on behalf of themselves and the Hong Kong Underwriters) or such persons as they may direct, with such number of copies of such amendments or supplements as they may require. For the avoidance of doubt, the consent or approval of the Joint Sponsors and/or the Overall Coordinators for the Company to take any such remedial action shall not (i) constitute a waiver of, or in any way affect, any right of the Joint Sponsors. the Overall Coordinators or any other Hong Kong Underwriters under this Agreement in connection with the occurrence or discovery of such matter, event or fact, or (ii) result in the loss of the Joint Sponsors', the Sponsor-OCs', the Overall Coordinators', the Joint Global Coordinators', the CMIs', the Joint Bookrunners', the Joint Lead Managers' or the Hong Kong Underwriters' rights to terminate this Agreement (whether by reason of such misstatement or omission resulting in a prior breach of any of the Warranties or otherwise).

The Warrantor agrees not to issue, publish, distribute or make publicly available any such announcement, circular, supplement, amendment or document in connection with the Global Offering or do any such act or thing contemplated in this Clause without the prior written consent of the Joint Sponsors and the Overall Coordinators (for themselves and on behalf of the Hong Kong Underwriters) and whose consent shall not be unreasonably withheld or delayed, except as required by Laws, in which case the relevant Warrantor shall, subject to compliance with applicable Laws, first consult the Joint Sponsors and the Overall Coordinators before such issue, publication or distribution or act or thing being done.

- 8.6 **Warrantor's Knowledge:** A reference in this Clause 8 or in Schedule 2 to a Warrantor's knowledge, information, belief or awareness or any similar expression shall be deemed to include an additional statement that it has been made after due and careful enquiry. Notwithstanding that any of the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers and the Hong Kong Underwriters has knowledge or has conducted investigation or enquiry with respect to the information given under the relevant Warranty, the rights of the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers and the Hong Kong Underwriters under this Clause 8 shall not be prejudiced by such knowledge, investigation and/or enquiry.
- 8.7 **Obligations personal:** The obligations of the Warrantor under this Agreement shall be binding on its personal representatives or its successors in title.
- Release of obligations: Any liability to the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers, the Hong Kong Underwriters or any of them hereunder may in whole or in part be released, compounded or compromised and time or indulgence may be given by the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers, the Hong Kong Underwriters or any of them as regards any person under such liability without prejudicing the rights of the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers or the Hong Kong Underwriters (or the rights of any of the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers and the Hong Kong Underwriters) against any other person under the same or a similar liability.

- 8.9 **Consideration:** The Warrantor has entered into this Agreement, and agreed to give the representations, warranties, agreements and undertakings herein, in consideration of the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers and the Hong Kong Underwriters agreeing to enter into this Agreement on the terms set out herein.
- 8.10 **Full force:** For the purpose of this Clause 8:
  - 8.10.1 the Warranties shall remain in full force and effect notwithstanding the completion of the Global Offering and the matters and arrangements referred to or contemplated in this Agreement; and
  - 8.10.2 if an amendment or supplement to the Offering Documents or any of them is announced, issued, published, distributed or otherwise made available after the date hereof pursuant to Clause 8.5 or otherwise, the Warranties relating to any such documents given pursuant to this Clause 8 shall be deemed to be repeated on the date of such amendment or supplement, and, when so repeated, the Warranties relating to any such documents shall be read and construed subject to the provisions of this Agreement as if the references therein to such documents means such documents when read together with such amendment or supplement.
- 8.11 **Separate Warranties**: Each Warranty shall be construed separately and independently and shall not be limited or restricted by reference to or inference from the terms of any other of the Warranties or any other term of this Agreement.

### 9 INDEMNITY

- 9.1 No claims against Indemnified Parties: No claim (whether or not any such claim involves or results in any action, suit or proceeding) shall be made against any Indemnified Party by, and no Indemnified Party shall be liable to (whether direct or indirect, in contract, tort or otherwise and whether or not related to third party claims or the indemnification rights referred to in this Clause 9), the Indemnifying Party to recover any of the losses, liabilities, damages, payments, costs (including legal costs), charges, fees and expenses ("Losses") or Taxation which the Indemnifying Party may suffer or incur by reason of or in any way arising out of: (i) the carrying out by any of the Indemnified Parties of any act in connection with the transactions contemplated herein and in the Hong Kong Public Offering Documents, the performance by the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers or the Hong Kong Underwriters of their obligations hereunder or otherwise in connection with the Hong Kong Public Offering; (ii) the offer, allotment, issue, sale or delivery of the Hong Kong Offer Shares, the preparation or despatch of the Hong Kong Public Offering Documents; or (iii) any liability or responsibility whatsoever for any alleged insufficiency of the Offer Price or any dealing price of the Offer Shares, provided that the foregoing shall not exclude any liability of any Indemnified Party for the Losses of the Indemnifying Party (A) arising out of (i) or (ii) which have been finally judicially determined by an arbitral tribunal to have been caused solely and directly by the gross negligence, wilful default on the part of such Indemnified Party, or (B) arising out of (iii) which have been finally judicially determined by an arbitral tribunal to have been caused solely and directly by fraud on the part of such Indemnified Party.
- 9.2 **Indemnity:** The Indemnifying Party undertakes, from time to time, jointly and severally, to indemnify, defend, hold harmless and keep fully indemnified (on an after-Taxation basis), on demand, each such Indemnified Party against (i) all Proceedings whether made, brought or threatened or alleged to be instituted, made or brought against (jointly or severally), or otherwise involving any Indemnified Party, and (ii) all Losses (including, without limitation,

- (a) all payments, (b) all costs and expenses reasonably incurred in connection with the investigation, response to, defense or settlement or compromise of any such Proceedings or the enforcement of any such settlement or compromise or any judgment obtained in respect of any such Proceedings; and for the avoidance of doubt, such Losses shall exclude damage to reputation and any other losses arising out of the fluctuation of the share price of the relevant Indemnified Party (except for such Losses arising out of or in connection with the intentional misrepresentation, wilful default or fraud on the part of the Indemnifying Party)) which, jointly or severally, any Indemnified Party may suffer or incur or which may be made or threatened to be brought against any Indemnified Party and which, directly or indirectly, arise out of or are in connection with:
- 9.2.1 the issue, publication, distribution, use or making available of any of the Offering Documents, the Application Proof, the CSRC Filings, notices, announcements, advertisements, communications or other documents relating to or connected with the Global Offering issued by or on behalf of the Company, and any amendments or supplements thereto relating to or connected with the Global Offering (in each case, whether or not approved by the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers, the Hong Kong Underwriters or any of them) (collectively, the "Related Public Information"); or
- 9.2.2 (a) any of the CSRC Filings containing any untrue, incorrect or inaccurate or alleged untrue statement of a fact, or omitting or being alleged to have omitted a fact necessary to make any statement therein, in the light of the circumstances under which it was made, not misleading, or not containing, or being alleged not to contain, all information material in the context of the Global Offering or otherwise required to be contained thereto or being or alleged to be defamatory of any person or any jurisdiction; or (b) any of the Related Public Information (other than the CSRC Filings) containing any untrue, incorrect or inaccurate or alleged untrue statement of a material fact, or omitting or being alleged to have omitted a fact necessary to make any statement therein, in the light of the circumstances under which it was made, not misleading, or not containing, or being alleged not to contain, all information material in the context of the Global Offering or otherwise required to be contained thereto or being or alleged to be defamatory of any person or any jurisdiction; or
- 9.2.3 any statement, estimate, forecast or expression of opinion, intention or expectation contained in the Related Public Information, being or alleged to be untrue, inaccurate or misleading in any respect, or based on an unreasonable assumption, or any omission or alleged omission to state therein a material fact necessary in order to make the statements therein, in light of the circumstances under which they were made, not misleading, or the fact or any allegation that the Related Public Information do not or did not, contain all information material in the context of the Global Offering or otherwise required to be stated therein; or
- 9.2.4 the execution, delivery and performance by the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers, the Hong Kong Underwriters or any of them of their or its obligations and roles under this Agreement, the Offering Documents or the Listing Rules or in connection with the Global Offering, including but not limiting to their respective roles and responsibilities under the Code of Conduct as a Sponsor-OC, Overall Coordinator, CMI or otherwise, as applicable; or
- 9.2.5 the execution, delivery or performance of this Agreement and/or the offer, allotment, issue, sale or delivery of the Offer Shares; or

- 9.2.6 any breach or alleged breach on the part of the Warrantor or any action or omission of any of their respective directors or senior management resulting in a breach of any of the provisions of this Agreement, the Price Determination Agreement or the International Underwriting Agreement; or
- 9.2.7 any of the Warranties being untrue, inaccurate or misleading in any respect or having been breached in any respect or being alleged to be untrue or inaccurate or misleading in any respect or alleged to have been breached in any respect; or
- 9.2.8 any breach or alleged breach of the Laws of any country or territory resulting from the issue, publication or distribution of any of the Offering Documents, or any Related Public Information and/or any offer, sale or distribution of the Offer Shares otherwise than in accordance with and on the terms of those documents, this Agreement and the International Underwriting Agreement; or
- 9.2.9 any act or omission of any Group Company in relation to the Global Offering; or
- 9.2.10 the Global Offering or any of the Related Public Information failing or being alleged to fail to comply with the requirements of the Listing Rules, the Code of Conduct, the CSRC Rules or any applicable Laws or statute or statutory regulation of any applicable Relevant Jurisdiction, or any condition or term of any Approvals and Filings in connection with the Global Offering; or
- 9.2.11 any failure or alleged failure by the Company, any of the Directors, or senior management of the Company named in the Prospectus to comply with their respective obligations under the Listing Rules, the Articles of Association, the CSRC Rules or applicable Laws (including the failure or alleged failure to complete truthfully, completely and accurately the relevant declarations and undertaking with regard to the Directors of the Company for the purpose of the Hong Kong Public Offering) or any Director being charged with an offence or prohibited by operation of law or otherwise disqualified from taking part in management of the Company; or
- 9.2.12 any breach or alleged breach by any Group Company or the Warrantor of the applicable Laws in any respect; or
- 9.2.13 any Proceeding having commenced or being instigated or threatened against the Company, any Group Company or any of the Directors, or settlement of any such Proceeding; or
- 9.2.14 any breach or alleged breach by the Warrantor of the terms and conditions of the Hong Kong Public Offering,

provided that the indemnity provided for in Clause 9.2.4 shall not apply in connection with the matters to the extent any such Loss of any Indemnified Party is finally judicially determined by an arbitral tribunal to have been caused solely and directly by the fraud, wilful misconduct or gross negligence on the part of such Indemnified Party and the non-application of the indemnity provided for in Clause 9 in respect of any Indemnified Party shall not affect the application of such indemnity in respect of any other Indemnified Parties.

9.3 **Notice of claims**: If the Warrantor becomes aware of any claim which may give rise to a liability under the indemnity provided under Clause 9.2, it/he/she shall promptly give notice thereof to the Overall Coordinators (for themselves and on behalf of other Indemnified Party) in writing with reasonable details thereof.

- 9.4 Conduct of claims: If any Proceeding is instituted in respect of which the indemnity provided for in this Clause 9 may apply, such Indemnified Party (i) shall, subject to any restrictions imposed by any Laws or obligation of confidentiality, promptly notify the Indemnifying Party in writing of the institution of such Proceeding, provided, however, that the omission to so notify the Indemnifying Party shall not relieve the Indemnifying Party from any liability which they may have to any Indemnified Party under this Clause 9 or otherwise; and (ii) may, in its sole and absolute discretion acting in good faith, defend against such Proceedings, without prejudice to the rights of such Indemnified Party under Clause 9.5. The Indemnifying Party may participate at their expense in the defense of such Proceedings including appointing counsel at their expense to act for them in such Proceedings; provided, however, except with the consent of the Overall Coordinators (for themselves and on behalf of any Indemnified Parties) and such consent shall not be unreasonably withheld or delayed, that counsel to the Indemnifying Party shall not also be counsel to the Indemnified Parties. Unless the Overall Coordinators (for themselves and on behalf of any Indemnified Parties) consent to counsel to the Indemnifying Party acting as counsel to such Indemnified Parties in such Proceeding, the Overall Coordinators (for themselves and on behalf of such Indemnified Parties) shall have the right to appoint their own separate counsel (in addition to any local counsel) in such Proceeding. The fees and expenses of separate counsel to any Indemnified Parties shall be borne by the Indemnifying Party and paid as incurred and the relevant Indemnified Party shall, upon the Indemnifying Party's reasonable request and to the extent commercially practicable, provide the Indemnifying Party with the invoice containing reasonable details of such fees and expenses.
- 9.5 Settlement of claims: The Indemnifying Party shall not, without the prior written consent of an Indemnified Party, effect, make, propose or offer any settlement or compromise of, or consent to the entry of any judgment with respect to, any current, pending or threatened Proceeding in respect of which any Indemnified Party is or could be or could have been a party and indemnity or contribution could be or could have been sought hereunder by such Indemnified Party, unless such settlement, compromise or consent judgment includes an unconditional release of such Indemnified Party, in form and substance satisfactory to such Indemnified Party, from all liability on claims that are the subject matter of such Proceeding and does not include any statement as to or any admission of fault, culpability or a failure to act by or on behalf of such Indemnified Party. Any settlement or compromise by any Indemnified Party, or any consent by any Indemnified Party to the entry of any judgment, in relation to any Proceeding shall be without prejudice to, and without (other than any obligations imposed on it by Laws) any accompanying obligation or duty to mitigate the same in relation to, any Loss it may recover from, or any Proceeding it may take against, the Indemnifying Party under this Agreement. If the Indemnified Party effects, makes, proposes or offers any settlement or compromise of, or consents to the entry of any judgment with respect to, any current, pending or threatened Proceeding in respect of which the indemnity provided for in this Clause 9 may apply, it/he/she shall, subject to any restrictions imposed by any Laws or obligation of confidentiality, give reasonable prior notice to the Indemnifying Party in writing with details thereof, provided, however, that the omission to so notify the Indemnifying Party shall not relieve the Indemnifying Party from any liability which they may have to any Indemnified Party under this Clause 9 or otherwise. The rights of the Indemnified Parties herein are in addition to any rights that each Indemnified Party may have at Law or otherwise, and the obligations of the Indemnifying Party shall be in addition to any liability which the Indemnifying Party may otherwise have.
- 9.6 **Arrangements with advisers:** If the Indemnifying Party enters into any agreement or arrangement with any adviser for the purpose of or in connection with the Global Offering, the terms of which provide that the liability of the adviser to the Indemnifying Party or any other person is excluded or limited in any manner, and any of the Indemnified Parties may have joint and/or several liability with such adviser to the Indemnifying Party or to any other person arising out of the performance of its duties under this Agreement, the Indemnifying Party shall:

- 9.6.1 not be entitled to recover any amount from any Indemnified Party which, in the absence of such exclusion or limitation, the Indemnifying Party would not have been entitled to recover from such Indemnified Party;
- 9.6.2 indemnify the Indemnified Parties in respect of any increased liability to any third party which would not have arisen in the absence of such exclusion or limitation; and
- 9.6.3 take such other action as the Indemnified Parties may require to ensure that the Indemnified Parties are not prejudiced as a consequence of such agreement or arrangement.
- 9.7 **Costs:** For the avoidance of doubt, the indemnity under this Clause 9 shall cover all Losses which any Indemnified Party may suffer, incur or pay in disputing, investigating, responding to, defending, settling or compromising, or enforcing any settlement, compromise or judgment obtained with respect to, any Proceedings to which the indemnity may relate and in establishing its right to indemnification under this Clause 9.
- 9.8 **Payment free from counterclaims/set-offs:** All payments made by any Indemnifying Party under this Clause 9 shall be made gross, free of any right of counterclaim or set off and without deduction or withholding of any kind, other than any deduction or withholding required by Laws. If the Indemnifying Party makes a deduction or withholding under this Clause 9, the sum due from the Indemnifying Party shall be increased to the extent necessary to ensure that, after the making of any deduction or withholding, the relevant Indemnified Party which is entitled to such payment receives a sum equal to the sum it would have received had no deduction or withholding been made.
- 9.9 **Payment on demand**: All amounts subject to indemnity under this Clause 9 shall be paid by the Indemnifying Party as and when they are incurred within 90 days of a written notice demanding payment being given to the Indemnifying Party by or on behalf of the relevant Indemnified Party, and the payment time for any Losses under Clause 9.2.2 may be extended for another 60 days ("**Extended Payment Period**") to the extent that the Indemnifying Party can demonstrate to the reasonable satisfaction of the relevant Indemnified Party that the payment under this Clause 9 is expressly prohibited by any applicable Law. During the Extended Payment Period, the Indemnified Party shall use reasonable endeavours to propose an alternative payment method for the consent of the Indemnifying Party (whose consent shall not be unreasonably withheld).
- 9.10 **Taxation**: If a payment under this Clause 9 will be or has been subject to Taxation, the Indemnifying Party shall pay the relevant Indemnified Party on demand the amount (after taking into account any Taxation payable in respect of the amount and treating for these purposes as payable any Taxation that would be payable but for a relief, clearance, deduction or credit) that will ensure that the relevant Indemnified Party receives and retains a net sum equal to the sum it would have received had the payment not been subject to Taxation.
- 9.11 **Full force**: The foregoing provisions of this Clause 9 will continue in full force and effect notwithstanding the Global Offering becoming unconditional and having been completed and the matters and arrangements referred to or contemplated in this Agreement having been completed or the termination of this Agreement.

## 10 FURTHER UNDERTAKINGS

The Company undertakes to the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers and the Hong Kong Underwriters and each of them that it will:

- 10.1 **Global Offering**: comply with the terms and conditions of the Global Offering and all obligations imposed upon it by the Companies Ordinance, the Companies (Winding up and Miscellaneous Provisions) Ordinance, the Securities and Futures Ordinance, the CSRC Rules, the Listing Rules and all applicable Laws and all applicable requirements of the Stock Exchange, the SFC, the CSRC or any other relevant Authority in respect of or by reason of the matters contemplated by this Agreement or otherwise in connection with the Global Offering, including, without limitation:
  - doing all such things as are necessary to ensure that Admission is obtained and not cancelled or revoked;
  - making and obtaining all necessary Approvals and Filings (including the CSRC Filings) with and/or from the Registrar of Companies in Hong Kong, the Stock Exchange, the SFC, the CSRC and other relevant Authorities;
  - 10.1.3 making available on display on Stock Exchange's website at www.hkexnews.hk and the Company's website at www.catl.com, the documents referred to in the section of the Prospectus headed "Appendix VII Documents Delivered to the Registrar of Companies in Hong Kong and Available on Display" for the period stated therein;
  - 10.1.4 using its best endeavors to procure that the H Share Registrar, the HK eIPO White Form Service Provider, the Receiving Banks and the Nominees shall comply in all respects with the terms of their respective appointments under the terms of the Registrar's Agreement and the Receiving Bank Agreement;
  - 10.1.5 procuring that none of the Company, any member of the Group and/or any of their respective directors, supervisors, officers, employees, Affiliates and/or agents, shall (whether directly or indirectly, formally or informally, in writing or verbally) provide any material information, including forward looking information (whether qualitative or quantitative) concerning the Company or any member of the Group that is not, or is not reasonably expected to be, included in each of the Prospectus and the Preliminary Offering Circular or publicly available, to any research analyst at any time up to and including the fortieth (40th) day immediately following the Price Determination Date;
  - 10.1.6 procuring that no Connected Person of the Company, existing shareholder of the Company or their respective Close Associates will, itself/himself/herself (or through a company controlled by it/him/her) apply to subscribe for or purchase Hong Kong Offer Shares either in its own name or through nominees unless permitted to do so under the Listing Rules or having obtained the relevant waiver or consent from the Stock Exchange for such subscription, and if the Company shall become aware of any application or indication of interest for Hong Kong Offer Shares by any Connected Person or existing shareholder of the Company or their respective Close Associates either in its own name or through a nominee, it shall forthwith notify the Joint Sponsors and the Overall Coordinators (for themselves and on behalf of the Hong Kong Underwriters);
  - 10.1.7 using or procuring the use of all of the net proceeds received by it pursuant to the Global Offering strictly in the manner specified in the section of the Prospectus headed "Future Plans and Use of Proceeds" (unless otherwise agreed to be changed in compliance with the Listing Rules and the requirements of the Stock Exchange and only to the extent any change on the use of proceeds is made within three months following the Listing, with the consent of the Joint Sponsors and the Overall Coordinators, and the Company shall provide reasonable prior notice and the details of such change to the Overall Coordinators and the Joint Sponsors);

- 10.1.8 cooperating with and assisting, and using tis reasonable endeavors to procure the members of the Group and/or any of their respective directors, supervisors, officers, employees, Affiliates, agents, advisers, reporting accountants, auditors, legal counsels and other relevant parties engaged by the Company in connection with the Global Offering to cooperate with and assist each of the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers and the Hong Kong Underwriters, to facilitate its performance of its duties and to meet its obligations and responsibilities under all applicable Laws from time to time in force, including but not limited to the provision of materials, information and documents to the Stock Exchange, the SFC, the CSRC and other regulators under the Code of Conduct, the Listing Rules and the CSRC Rules;
- 10.1.9 complying with the Listing Rules in relation to supplemental listing documents that may have to be issued in respect of the Global Offering; and
- 10.1.10 that no preferential treatment has been, nor will be, given to any placee and its Close Associates by virtue of its relationship with the Company in any allocation of the placing tranche;

## 10.2 **Information**: provide:

- 10.2.1 to the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers and the Hong Kong Underwriters all such information known to the Company or which on due and careful enquiry ought to be known to the Company and whether relating to the Group or the Company or otherwise as may be required by the Joint Sponsors or the Overall Coordinators (for themselves and on behalf of the Underwriters) in connection with the Global Offering for the purposes of complying with any requirements of applicable Laws (including, without limitation and for the avoidance of doubt, the requirements of the Stock Exchange, of the SFC, of the CSRC or of any other relevant Authority); and
- 10.2.2 to the Joint Sponsors and the Overall Coordinators (for themselves and on behalf of the Hong Kong Underwriters) any such other resolutions, consents, authorities, documents, opinions and certificates which are relevant in the context of the Global Offering owing to circumstances arising or events occurring after the date of this Agreement but before 8:00 a.m. on the Listing Date and as the Joint Sponsors and/or the Overall Coordinators may reasonably require.

## 10.3 **Restrictive covenants:** not, and procure that no other member of the Group will:

- 10.3.1 at any time after the date of this Agreement up to the last to occur of the dates on which the Warranties are deemed to be given pursuant to Clause 8.2, do or omit to do anything which causes or can reasonably be expected to cause any of the Warranties to be untrue, inaccurate or misleading in any respect at any time;
- 10.3.2 enter into any commitment or arrangement which, in the reasonable opinion of the Joint Sponsors and the Overall Coordinators, has or will or may result in a Material Adverse Effect or adversely affect the Global Offering;
- 10.3.3 take any steps which, in the sole opinion of the Joint Sponsors and the Overall Coordinators, could reasonably be expected to be materially inconsistent with any statement or expression, whether of fact, policy, expectation or intention in the Prospectus and/or the CSRC Filings;

- 10.3.4 amend any of the terms of the appointments of the H Share Registrar, the Nominees, the Receiving Banks and the HK eIPO White Form Service Provider without the prior written consent of the Joint Sponsors and the Overall Coordinators; and
- 10.3.5 without the prior written approval of the Joint Sponsors and the Overall Coordinators (for themselves and on behalf of the Underwriters), issue, publish, distribute or otherwise make available directly or indirectly to the public any document (including any prospectus), material or information in connection with the Global Offering, or make any amendment to any of the Offering Documents and the CSRC Filings, or any amendment or supplement thereto, except for the Offering Documents and the CSRC Filings, any written materials agreed between the Company and the Joint Sponsors and the Overall Coordinators (for themselves and on behalf of the Underwriters) to be made available during any selective marketing of the International Offer Shares or as otherwise provided pursuant to the provisions of this Agreement, provided that, any approval given should not constitute a waiver of any rights granted to the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers and/or the Hong Kong Underwriters under this Agreement;
- Maintaining listing: use its best endeavors to maintain a listing for and will refrain from taking any action that could jeopardize the listing status of, the H Shares on the Main Board of the Stock Exchange, and comply with the Listing Rules and all requirements of the Stock Exchange and the SFC, for at least one year after all of the Conditions have been fulfilled (or waived) except following a withdrawal of such listing which has been approved by the relevant shareholders of the Company in accordance with the Listing Rules or following an offer (within the meaning of the Hong Kong Codes on Takeovers and Mergers and Share Buy-backs) for the Company becoming unconditional;
- 10.5 **Legal and regulatory compliance:** comply with all applicable Laws (including, without limitation and for the avoidance of doubt, the rules, regulations and requirements of the Stock Exchange, the SFC, the CSRC and any other Authority), including, without limitation:
  - 10.5.1 complying with the Listing Rules and all applicable rules, procedures, terms and conditions and guidance materials of the Stock Exchange and the HKSCC in relation to application procedures and requirements for new listing, and adopting FINI for admission of trading and the collection of specified information on subscription and settlement;
  - 10.5.2 complying with the Listing Rule requirement to document the rationale behind the Company's decision on allocation and pricing, in particular where the decision is contrary to the advice, recommendation(s) and/or guidance of the Overall Coordinators in accordance with paragraph 19 of Appendix F1 to the Listing Rules;
  - submitting to the Stock Exchange, as soon as practicable before the commencing of dealings in the H Shares on the Stock Exchange, the declaration to be signed by a Director and the secretary of the Company in the form set out in Form F (published in the "Regulatory Forms" section of the Stock Exchange's website) via FINI;
  - 10.5.4 not taking, directly or indirectly, any action which is designed to stabilize or manipulate or which constitutes or which might reasonably be expected to cause or result in stabilization or manipulation of the price of any securities of the Company, or facilitate the sale or resale of the H Shares, in violation of the Securities and Futures (Price Stabilizing) Rules under the Securities and Futures Ordinance, provided that the granting of the Over-allotment Option by the Company hereunder shall not constitute any breach of this Clause 10.5.4;

- 10.5.5 complying with the Listing Rules, the CSRC Filing Rules, Part XIVA of the Securities and Futures Ordinance and/or any other applicable Laws to disclose by way of announcement or otherwise and disseminate to the public, under certain circumstances, information affecting the information contained in the Prospectus and/or any information required by the CSRC, the Stock Exchange, the SFC or any other relevant Authority to be announced and disseminated to the public, provided that the Company shall give the Joint Sponsors and the Overall Coordinators not less than three Business Days' notice and reasonable opportunity to review and comment on such disclosure prior to issuance;
- 10.5.6 complying with all applicable Laws (including, without limitation, the CSRC Archive Rules) in connection with (A) the establishment and maintenance of adequate and effective internal control measures and internal systems for maintenance of data protection, confidentiality and archive administration; (B) the relevant requirements and approval and filing procedures in connection with its handling, disclosure, transfer and retention of transfer of state secrets and working secrets of government agencies or any other documents or materials that would otherwise be detrimental to national securities or public interest (the "Relevant Information"); and (C) maintenance of confidentiality of any Relevant Information;
- 10.5.7 where there is any material information that shall be reported to the CSRC pursuant to the applicable Laws (including but not limited to the CSRC Rules), promptly notifying the CSRC or the relevant Authority in the PRC and providing it with such material information in accordance with to the applicable Laws, and promptly notifying the Joint Sponsors and the Overall Coordinators (for themselves and on behalf of the Underwriters) of such material information to the extent permitted by the applicable Laws;
- 10.5.8 keeping the Joint Sponsors and the Overall Coordinators (for themselves and on behalf of the Underwriters) informed of any material change to the information previously given to the CSRC, the Stock Exchange, the SFC or of any other relevant Authority, and to enable the Joint Sponsors and the Overall Coordinators (for themselves and on behalf of the Underwriters) to provide (or procuring their provision) to the CSRC, the Stock Exchange, the SFC or any such relevant Authority, in a timely manner, such information as the CSRC, the Stock Exchange, the SFC or any such relevant Authority may require;
- 10.5.9 complying, cooperating and assisting with record-keeping obligations of the Company, the Overall Coordinators and the CMIs under the Code of Conduct and the Listing Rules, including but not limited to, in the situation where the Company may decide to deviate from the advice or recommendations by an Overall Coordinator;
- 10.5.10 complying with all the undertakings and commitments made by it or the Directors in the Prospectus, the CSRC Filings and submissions to the Stock Exchange, the SFC and/or the CSRC;
- 10.6 **Significant changes:** If, at any time within one month after the Listing Date, there is a significant change which affects or is capable of affecting any information contained in the Offering Documents or the CSRC Filings or a significant new matter arises, the inclusion of information in respect of which would have been required in any of the Offering Documents and the CSRC Filings had it arisen before any of them was issued or would be required to be included in any post-listing reports to CSRC pursuant to the CSRC Rules, then, in connection therewith, (i):

- 10.6.1 promptly provide full particulars thereof to the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers and the Hong Kong Underwriters;
- if so required by the Joint Sponsors or the Overall Coordinators, inform the Stock Exchange, the SFC or the CSRC of such change or matter;
- 10.6.3 if so required by the Stock Exchange, the SFC, the CSRC, or otherwise reasonably required by the Joint Sponsors or the Overall Coordinators, promptly amend and/or prepare and deliver (through the Joint Sponsors and the Sponsor-OCs) to the Stock Exchange, the SFC or the CSRC for approval, documentation containing details thereof in a form agreed by the Joint Sponsors and the Overall Coordinators and publish such documentation in such manner as the Stock Exchange, the SFC and/or the CSRC, the Joint Sponsors and/or the Overall Coordinators may require; and
- 10.6.4 to the extent required by any Authority or pursuant to any applicable Laws, make all necessary announcements to the Stock Exchange and the press to avoid a false market being created in the Offer Shares,

in each case, at the Company's own expense, and (ii) not to issue, publish, distribute or make available publicly any announcement, circular, document or other communication relating to any such change or matter aforesaid without the prior written consent of the Joint Sponsors and the Overall Coordinators (for themselves and on behalf of the Hong Kong Underwriters) provided that such consent shall not be unreasonably withheld or delayed.

For the purposes of this Clause 10.6, "**significant**" means significant for the purpose of making an informed assessment of the matters mentioned in Rule 11.07 of the Listing Rules.

10.7 **General:** without prejudice to the foregoing obligations, do all such other acts and things as may be reasonably required to be done by it to carry into effect the Global Offering in accordance with the terms thereof.

The undertakings in this Clause 10 shall remain in full force and effect notwithstanding the completion of the Global Offering and the matters and arrangements referred to or contemplated in this Agreement.

## 11 TERMINATION

- 11.1 **Termination by the Overall Coordinators:** The obligations of the Hong Kong Underwriters to subscribe or procure subscribers for the Hong Kong Offer Shares under this Agreement are subject to termination. The Overall Coordinators (for themselves and on behalf of the Hong Kong Underwriters) may, in their sole and absolute discretion and upon giving notice in writing to the Company, terminate this Agreement with immediate effect if at any time prior to 8:00 a.m. on the Listing Date:
  - 11.1.1 there develops, occurs, exists or comes into force:
  - (a) any event, or series of events, in the nature of force majeure (including, without limitation, any acts of government, declaration of a local, national, regional or international emergency or war, calamity, crisis, epidemic, pandemic, outbreaks, escalation, adverse mutation or aggravation of diseases (including, without limitation, COVID-19, Severe Acute Respiratory Syndrome (SARS), swine or avian flu, H5N1, H1N1, H7N9, Ebola virus, Middle East respiratory syndrome and such related/mutated forms), comprehensive sanctions, economic sanctions, strikes, labour disputes, lock outs, other industrial actions, fire, explosion, flooding, earthquake, tsunami, volcanic

eruption, civil commotion, rebellion, riots, public disorder, acts of war, outbreak or escalation of hostilities (whether or not war is declared), acts of God, acts of terrorism (whether or not responsibility has been claimed), paralysis in government operations, interruptions or delay in transportation) in or affecting Hong Kong, the PRC, the United States, the United Kingdom, the European Union (or any member thereof) or any other jurisdiction relevant to the Group (each a "Relevant Jurisdiction" and collectively, the "Relevant Jurisdictions");

- (b) any change or any development involving an anticipated change in any local, national, regional or international financial, economic, political, military, industrial, legal, fiscal, regulatory, currency, credit or market matters or conditions, equity securities or exchange control or any monetary or trading settlement system or other financial markets (including, without limitation, conditions in the stock and bond markets, money and foreign exchange markets, interbank markets and credit markets), in or affecting any of the Relevant Jurisdictions;
- (c) any moratorium, suspension or restriction (including, without limitation, any imposition of or requirement for any minimum or maximum price limit or price range) in or on trading in securities generally on the Stock Exchange, the New York Stock Exchange, the NASDAQ Global Market, the London Stock Exchange, the Shanghai Stock Exchange or the Shenzhen Stock Exchange;
- (d) any general moratorium on commercial banking activities in the PRC (imposed by the People's Bank of China), Hong Kong (imposed by the Financial Secretary or the Hong Kong Monetary Authority or other competent authority), New York (imposed at the U.S. Federal or New York State level or by any other Authority), London, the European Union (or any member thereof) or any of the other Relevant Jurisdictions (declared by any relevant competent authority) or any disruption in commercial banking or foreign exchange trading or securities settlement or clearance services, procedures or matters in or affecting any of the Relevant Jurisdictions;
- (e) any new Law or regulation, or any change or any development involving an anticipated change in existing Laws or regulations, or any change or any development involving an anticipated change in the interpretation or application thereof by any court or any other Authority in or affecting any of the Relevant Jurisdictions;
- (f) the imposition of sanctions under any sanctions laws or regulations, in whatever form, directly or indirectly, by or for any of the Relevant Jurisdictions or relevant to the business operations of the Company or any member of the Group;
- (g) any change or any development involving an anticipated change or amendment in or affecting taxation or foreign exchange control, currency exchange rates or foreign investment regulations (including, without limitation, a devaluation of the United States dollar, the Hong Kong dollar or RMB against any foreign currencies or a change in the system under which the value of the Hong Kong dollar is linked to that of the United States dollar or RMB is linked to any foreign currency or currencies), or the implementation of any exchange control, in any of the Relevant Jurisdictions or affecting an investment in the Offer Shares;
- (h) other than with the prior written consent of the Overall Coordinators, the issue or requirement to issue by the Company of a supplement or amendment to the Prospectus, the Offering Circular, the CSRC Filings or other documents in connection with the offer and sale of the Offer Shares pursuant to the Companies (Winding up and Miscellaneous Provisions) Ordinance or the Listing Rules or upon any requirement or request of the Stock Exchange and/or the SFC;

- (i) any demand by creditors for repayment of indebtedness or an order or petition for the winding up or liquidation of any Major Subsidiary of the Company or any composition or arrangement made by any Major Subsidiary of the Company with its creditors or a scheme of arrangement entered into by any Major Subsidiary of the Company or any resolution for the winding-up of any Major Subsidiary of the Company or the appointment of a provisional liquidator, receiver or manager over all or part of the assets or undertaking of any Major Subsidiary of the Company or anything analogous thereto occurring in respect of any Major Subsidiary of the Company;
- (j) the Chairman of the Board or any person authorised by the Board to act for and on behalf of the Company and/or the Board in connection with the Global Offering is vacating his or her office;
- (k) any litigation, dispute, proceeding, legal action or claim or regulatory or administrative investigation or action being threatened, instigated or announced against (1) the Company or any Major Subsidiary of the Company, or (2) any of the Chairman of the Board, any Director or any member of the senior management of the Company named in the Prospectus that will result in any of the persons listed above being prohibited by operation of law or otherwise disqualified from taking part in management of the Company;
- (l) any contravention by the Company, any Major Subsidiary of the Company, the Chairman of the Board, any Director or any member of the senior management of the Company named in the Prospectus of any applicable laws and regulations, including the Listing Rules, the Companies Ordinance, the Companies (WUMP) Ordinance and the PRC Company Law; or
- (m) any non-compliance of the Offering Documents or the CSRC Filings with the Listing Rules or any other applicable laws and regulations (including, without limitation, the Listing Rules, the Companies Ordinance, the Companies (WUMP) Ordinance and the relevant rules of the CSRC),
- (n) any statement contained in any of the Offering Documents, the CSRC Filings and/or any notices, announcements, advertisements, communications or other documents (including any announcement, circular, document or other communication pursuant to this Agreement) issued or used by or on behalf of the Company in connection with the Global Offering (including any supplement or amendment thereto) (the "Global Offering Documents") was, when it was issued, or has become, untrue, incorrect, inaccurate or incomplete or misleading or deceptive, or that any estimate, forecast, expression of opinion, intention or expectation contained in any such documents, was, (including any supplement or amendment thereto) was, when it was issued, or has become, not fair and honest or not based on reasonable assumptions with reference to the facts and circumstances then subsisting; or
- (o) any matter has arisen or has been discovered which would, had it arisen or been discovered immediately before the date of the Prospectus, constitute a misstatement in, or omission from, any Global Offering Document; or
- (p) there is a breach of, or any event or circumstance rendering untrue, incorrect, incomplete or misleading in any respect, any of the representations or warranties given by the Company in this Agreement or the International Underwriting Agreement (including any supplement or amendment thereto), as applicable; or

which, (1) in any such case individually or in the aggregate involving 11.1.1(b), 11.1.1(d), 11.1.1(e), 11.1.1(f), 11.1.1(h), 11.1.1(m), 11.1.1(n) and/or 11.1.1(p), in the discretion

of the Joint Sponsors and the Overall Coordinators (for themselves and on behalf of the Hong Kong Underwriters), or (2) in any other cases, in the reasonable opinion of the Joint Sponsors and the Overall Coordinators (for themselves and on behalf of the Hong Kong Underwriters):

- has or will have a material adverse effect on the success of the Global Offering or the level of the Offer Shares being applied for, accepted, subscribed for or purchased or the distribution of the Offer Shares or the level of indications of interest of the Offer Shares; or
- ii. makes or will make it inadvisable, inexpedient, impracticable or incapable for the Hong Kong Public Offering and/or the Global Offering to proceed, or to market the Global Offering or the delivery or distribution of the Offer Shares on the terms and in the manner contemplated by the Global Offering Documents; or
- iii. has or will have the effect of making any part of this Agreement (including underwriting the Hong Kong Public Offering) incapable or impracticable of performance in accordance with its terms or preventing or delaying the processing of applications and/or payments pursuant to the Global Offering or pursuant to the underwriting thereof; or
- 11.1.2 there has come to the notice of the Joint Sponsors and the Overall Coordinators that:
- (a) the provision of services by any of the Joint Sponsors or the Overall Coordinators under the OC Engagement Letters could breach applicable Laws, regulations or orders (including, without limitation, sanctions or executive orders imposed by the United States, the United Nations, the European Union or the United Kingdom); or
- (b) the Company breaches its obligations under the OC Engagement Letters and such breach, if not remedied, could lead to a breach by any of the Joint Sponsors or the Overall Coordinators of its obligations under applicable Laws, rules and regulations (including the Code of Conduct or the Listing Rules); or
- (c) there is any adverse development (including any actual or anticipated governmental action, political consideration or negative media) on which any of the Joint Sponsors and the Overall Coordinators has a material concern such that it is not advisable for it to proceed with the proposed listing of the H Shares of the Company and the Global Offering; or
- (d) there is a material breach of any of the obligations imposed upon the Company under the Sponsor and Sponsor-OC Mandates, this Agreement or the International Underwriting Agreement (including any supplement or amendment thereto); or
- (e) the approval by the Listing Committee of the listing of, and permission to deal in, the H Shares in issue and to be issued pursuant to the Global Offering (including pursuant to any exercise of the Offer Size Adjustment Option and the Over-allotment Option), other than subject to any applicable conditions, is refused or not granted on or before the Listing Date, or if granted, the approval is subsequently withdrawn, cancelled, revoked or withheld; or
- (f) (A) the notice of acceptance of the CSRC Filings issued by the CSRC and/or the results of the CSRC Filings published on the website of the CSRC is rejected, withdrawn, revoked or invalidated; or (B) other than with the prior written consent of the Overall Coordinators, the issue or requirement to issue by the Company of a supplement or amendment to the CSRC Filings pursuant to the CSRC Rules or upon any requirement

- or request of the CSRC; or (C) any non-compliance of the CSRC Filings with the CSRC Rules or any other applicable Laws; or
- (g) any of the experts (other than any of the Joint Sponsors) has withdrawn its consent to the issue of the Prospectus with the inclusion of its reports, letters and/or legal opinions (as the case may be) and references to its name included in the form and context in which it respectively appears; or
- (h) the Company withdraws the Prospectus (and/or any other documents used in connection with the Global Offering) or the Global Offering; or
- (i) there is a prohibition on the Company for whatever reason from offering, allotting, issuing or selling any of the Offer Shares (including pursuant to any exercise of the Offer Size Adjustment Option and the Over-Allotment Option) pursuant to the terms of the Global Offering; or
- (j) there is an order or petition for the winding-up of the Company or any composition or arrangement made by the Company with its creditors or a scheme of arrangement entered into by any the Company or any resolution for the winding-up of the Company or the appointment of a provisional liquidator, receiver or manager over all or part of the assets or undertaking of the Company or anything analogous thereto occurring in respect of the Company.
- 11.2 Exercise of termination right: The termination rights under Clause 11.1.1 and Clause 11.1.2 shall operate independently and are not mutually exclusive such that the exercise, attempted exercise, or non-exercise of any termination right under one clause shall not affect or prejudice the rights of any such party to exercise any termination right, or be construed as a waiver of any such right, under the other clause. Additionally, the exercise of any termination right by one party pursuant to Clause 11.1 shall be deemed independent and shall not affect, impair, or otherwise alter the rights, obligations, or remedies available to any other party under this Agreement. Each party's termination rights shall be exercised individually and shall not impose or create any liability, obligation or restriction on any other party unless expressly provided otherwise in this Agreement. Nonetheless, this Agreement shall be terminated upon the exercise of termination rights by all of the Overall Coordinators. In the event that any party serves a notice of termination pursuant to Clause 11.1, the Company shall notify all the Overall Coordinators of the identity of the terminating party as soon as possible but in any event on the same day of the service of the termination notice.

## 11.3 **Effect of termination:**

- 11.3.1 Upon the individual exercise of the termination right by any party, such party shall cease to have any rights or obligations under this Agreement, save in respect of the provisions of Clauses 7.3, 9, 13 to 17 and any rights or obligations which may have accrued under this Agreement prior to such termination, and
- 11.3.2 Upon the termination of this Agreement pursuant to the provisions of Clause 11.1 or Clause 2.4:
- (a) each of the parties hereto shall cease to have any rights or obligations under this Agreement, save in respect of the provisions of this Clause 11.2 and Clauses 7.3, 9, 13 to 17 and any rights or obligations which may have accrued under this Agreement prior to such termination;
- (b) with respect to the Hong Kong Public Offering, all payments made by the Hong Kong Underwriters or any of them pursuant to Clause 4.9 and/or by the Overall Coordinators

- pursuant to Clause 4.10 and/or by successful applicants under valid applications under the Hong Kong Public Offering shall be refunded forthwith (in the latter case, the Company shall procure that the H Share Registrar and the Nominees dispatch refund cheques to all applicants under the Hong Kong Public Offering in accordance with the Registrar's Agreement and the Receiving Bank Agreement); and
- (c) notwithstanding anything to the contrary under this Agreement, the Company shall forthwith pay to the Overall Coordinators the fees, costs, charges and expenses set out in Clause 7.3 and the Overall Coordinators may, in accordance with the provisions herein, instruct the Nominees to make such (or any part of such) payments out of the interest accrued on the monies received in respect of the Hong Kong Public Offering, if any.

## 12 RESTRICTION ON ISSUE OR DISPOSAL OF SECURITIES

- 12.1 **Lock-up on the Company:** The Company hereby undertakes to each of the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers and the Hong Kong Underwriters that, except pursuant to the Global Offering (including pursuant to the Offer Size Adjustment Option and the Overallotment Option) and the employee incentive plans of the Company currently in effect, at any time after the date of this Agreement up to and including the date falling six months after the Listing Date (the "**First Six Month Period**"), it will not, without the prior written consent of the Joint Sponsors and the Overall Coordinators (for themselves and on behalf of the Hong Kong Underwriters) and unless in compliance with the requirements of the Listing Rules (including pursuant to the exceptions set out in Rule 10.08 of the Listing Rules):
  - 12.1.1 allot, issue, sell, accept subscription for, offer to allot, issue or sell, contract or agree to allot, issue or sell, assign, mortgage, charge, pledge, hypothecate, lend, grant or sell any option, warrant, contract or right to subscribe for or purchase, grant or purchase any option, warrant, contract or right to allot, issue or sell, or otherwise transfer or dispose of or create an Encumbrance over, or agree to transfer or dispose of or create an Encumbrance over, either directly or indirectly, conditionally or unconditionally, any legal or beneficial interest in any H Shares or other equity securities of the Company, or any interest in any of the foregoing (including, without limitation, any equity securities convertible into or exchangeable or exercisable for or that represent the right to receive, or any warrants or other rights to purchase any H Shares or other equity securities of the Company, or any interest in any of the foregoing, as applicable), or deposit any H Shares or other equity securities of the Company, as applicable, with a depositary in connection with the issue of depositary receipts; or
  - 12.1.2 enter into any swap or other arrangement that transfers to another, in whole or in part, any of the economic consequences of subscription or ownership (legal or beneficial) of any H Shares or any other equity securities of the Company, or any interest in any of the foregoing (including, without limitation, any equity securities which are convertible into or exchangeable or exercisable for, or that represent the right to receive, or any warrants or other rights to purchase, any H Shares or other equity securities of the Company, or any interest in any of the foregoing); or
  - 12.1.3 enter into any transaction with the same economic effect as any transaction described in Clause 12.1.1 or 12.1.2 above; or
  - 12.1.4 offer to or contract to or agree to announce, or publicly disclose that the Company will or may enter into any transaction described in Clause 12.1.1, 12.1.2 or 12.1.3,

in each case, whether any of the transactions described in Clause 12.1.1, 12.1.2 or 12.1.3 above is to be settled by delivery of any H Shares or other equity securities of the Company, in cash or otherwise (whether or not the issue of such H Shares or other equity securities will be completed within the First Six Month Period).

- Maintenance of public float: The Company agrees and undertakes to each of the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers and the Hong Kong Underwriters that it will not effect any purchase of the H Shares, or agree to do so, which may reduce the holdings of the H Shares held by the public (as defined in Rule 8.24 of the Listing Rules) to below the minimum public float requirements specified in the Listing Rules or any waiver granted and not revoked by the Stock Exchange prior to the expiration of the First Six Month Period without first having obtained the prior written consent of the Joint Sponsors and the Overall Coordinators (for themselves and on behalf of the Hong Kong Underwriters).
- 12.3 **Full force:** The undertakings in this Clause 12 will continue in full force and effect notwithstanding the Global Offering becoming unconditional and having been completed.

### 13 ANNOUNCEMENTS

- 13.1 Restrictions on announcements: No announcement concerning this Agreement, any matter contemplated herein or any ancillary matter hereto shall be issued, published, made publicly available or despatched by the Company (or by any of its directors, supervisors, officers, employees, consultants, advisers or agents) during the period of one month from the date of this Agreement without the prior written approval of the Joint Sponsors and the Overall Coordinators (for themselves and on behalf of the Hong Kong Underwriters), except in the event and to the extent that any such announcement, circular, supplement or document is required by applicable Laws or the Listing Rules or required by any Authority to which such party is subject or submits, wherever situated, including, without limitation, the Stock Exchange, the Shenzhen Stock Exchange, the CSRC and the SFC, whether or not the requirement has the force of law, and any such announcement, circular, supplement or document so issued, published, made publicly available or despatched by any of the parties shall be made only after the Joint Sponsors and the Overall Coordinators (for themselves and on behalf of the Hong Kong Underwriters) have had a reasonable opportunity to review and comment on the final draft and their respective comments (if any) have been fully considered by the issuer(s) thereof.
- 13.2 **Discussion with the Joint Sponsors and the Overall Coordinators:** The Company undertakes to the Joint Sponsors and the Overall Coordinators (for themselves and on behalf of the Hong Kong Underwriters) that it will conduct prior discussion with the Joint Sponsors and the Overall Coordinators in relation to any announcement proposed to be made to the public by or on behalf of the Company or any other member of the Group on the website of the Stock Exchange or the Shenzhen Stock Exchange, following the date of Prospectus up to the one month from the date of this Agreement, which may materially conflict with any statement in the Prospectus.
- 13.3 **Full force:** The restriction contained in this Clause 13 shall continue to apply after the completion of the Global Offering and the matters and arrangements referred to or contemplated in this Agreement, or the termination of this Agreement. The Company shall procure compliance by the Group and its Affiliates with the provisions of this Clause 13.

### 14 CONFIDENTIALITY

- 14.1 **Information confidential:** Subject to Clause 14.2, each party hereto shall, and shall procure that its Affiliates and its and its Affiliates' respective directors, supervisors, officers, employees, consultants, advisers or agents will, for a period of two years from the date of this Agreement, treat as strictly confidential all information received or obtained as a result of entering into or performing this Agreement which relates to the provisions of this Agreement, the negotiations relating to this Agreement, the matters contemplated under this Agreement or in relation to the other parties to this Agreement.
- 14.2 **Exceptions:** Any party hereto may disclose, or permit its Affiliates, its and its Affiliates' respective directors, supervisors, officers, employees, assignees, advisers, consultants and agents to disclose, information which would otherwise be confidential if and to the extent:
  - 14.2.1 required by applicable Laws;
  - 14.2.2 required, requested or otherwise compelled by any Authority to which such party is subject or submits, wherever situated, including, without limitation, the Stock Exchange, the Shenzhen Stock Exchange, the CSRC and the SFC, whether or not the requirement for disclosure of information has the force of law;
  - 14.2.3 required to vest the full benefit of this Agreement in such party;
  - 14.2.4 disclosed to the professional advisers, auditors and internal auditors of such party on a need-to-know basis and/or under a duty of confidentiality;
  - 14.2.5 the information has come into the public domain through no fault of such party;
  - 14.2.6 required or requested by any of the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers or the Hong Kong Underwriters or any of their respective Affiliates for the purpose of the Global Offering or necessary in the view of such party;
  - 14.2.7 required by any party or its respective Affiliates to seek to establish any defense or pursue any claim in any legal, arbitration or regulatory proceeding or investigation in connection with the Global Offering or otherwise to comply with its or their own regulatory obligations;
  - 14.2.8 the other parties (and in the case of the Hong Kong Underwriters, by the Joint Sponsors and the Overall Coordinators (for themselves on behalf of the Hong Kong Underwriters)) have given prior written approval to the disclosure, such approval not to be unreasonably withheld; or
  - 14.2.9 the information becomes available to such party on a non-confidential basis from a person not known by such party to be bound by a confidentiality agreement with any of the other parties hereto or to be otherwise prohibited from transmitting the information;

provided that, in the case of Clauses 14.2.3 and 14.2.8, any such information disclosed shall be disclosed only after consultation with the other parties.

14.3 **Full force:** The restrictions contained in this Clause 14 shall continue to apply notwithstanding the termination of this Agreement or the completion of the Global Offering and the matters and arrangements referred to or contemplated in this Agreement.

#### **NOTICES** 15

- 15.1 Language: All notices or other communication delivered hereunder shall be in writing except as otherwise provided in this Agreement and shall be in the English language.
- 15.2 Time of notice: Any such notice or other communication shall be addressed as provided in Clause 15.3 and, if so addressed, shall be deemed to have been duly given or made as follows:
  - 15.2.1 if sent by personal delivery, upon delivery at the address of the relevant party;
  - 15.2.2 if sent by post, two Business Days after the date of posting;
  - 15.2.3 if sent by airmail, five Business Days after the date of posting; and
  - 15.2.4 if sent by email, at the time of sending provided that no report of returned email or failure of delivery is received by the sender within 24 hours after the dispatch of such

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Any notice received or deemed to be received on a day which is not a Business Day shall be deemed to be received on the next Business Day.			
<b>Details of contact:</b> The relevant address and ema purpose of this Agreement, subject to Clause 15.4	•		
If to the <b>Company</b> : Address:	No. 2 Xingang Road, Zhangwan Town Jiaocheng District, Ningde City Fujian Province PRC		
Email: Attention:	chenj14@catl.com Chen Jin		
If to CICC: Address: Email: Attention:	29/F, One International Finance Centre, 1 Harbour View Street, Central, Hong Kong IB_Project_bright8@cicc.com.cn Project Bright 8 Team		
If to CSCI: Address: Email: Attention:	18/F, Two Exchange Square, 8 Connaught Place. Central, Hong Kong Project.Bright8@csci.hk; Project.Bright8.ECM@csci.hk Project Bright 8 Team		
If to <b>JPM FE</b> : Address: Email:	28/F, Chater House, 8 Connaught Road Central, Hong Kong PROJECTBRIGHT8 WG@jpmorgan.com;		
Attention:	PROJECTBRIGHT8_ECM@jpmorgan.com ECM/ECM Syndicate Desk (Project Bright 8		

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If to **JPM APAC**:

Team)

Address: 28/F, Chater House, 8 Connaught Road

Central, Hong Kong

Email: PROJECTBRIGHT8 WG@jpmorgan.com;

PROJECTBRIGHT8 ECM@ipmorgan.com

Attention: ECM/ECM Syndicate Desk (Project Bright 8

Team)

If to **BofA**:

Address: 55/F, Cheung Kong Center, 2 Queen's Road

Central, Central, Hong Kong

Email: dg.project\_bright\_8@bofa.com

Attention: Project Bright 8 Team

If to **GS**:

Address: 68/F, Cheung Kong Center, 2 Queen's Road

Central, Central, Hong Kong

Email: gs-bright8-core@gs.com; gs-bright8-

ECM@gs.com

Attention: Project Bright 8 Team

If to **MS**:

Address: 46/F, International Commerce Centre 1

Austin Road West, Kowloon, Hong Kong

Email: pj bright8 all@morganstanley.com

Attention: Project Bright 8 Deal Team

If to **UBS**:

Address: 52/F Two International Finance Centre, 8

Finance Street, Central, Hong Kong

Email: ol-gb+-project-bright-8@ubs.com
Attention: Project Bright 8 (Global Banking)

If to any of the other Hong Kong Underwriters, to the address, and email address of such Hong Kong Underwriter, and for the attention of the person, specified under the name of such Hong Kong Underwriter in Schedule 1, respectively.

- 15.4 **Change of contact details:** A party may notify the other parties to this Agreement of a change of its relevant address or email address for the purposes of Clause 15.3, provided that such notification shall only be effective on:
  - 15.4.1 the date specified in the notification as the date on which the change is to take place; or
  - 15.4.2 if no date is specified or the date specified is less than two Business Days after the date on which notice is given, the date falling two Business Days after notice of any such change has been given.

## 16 GOVERNING LAW, DISPUTE RESOLUTION AND WAIVER OF IMMUNITY

16.1 **Governing law:** This Agreement, and any non-contractual obligations arising out of or in connection with it, including this Clause 16, shall be governed by and construed in accordance with the laws of Hong Kong.

- 16.2 **Arbitration:** Each party to this Agreement agrees that any dispute, controversy, difference or claim arising out of or relating to this Agreement including its subject matter, existence, negotiation, validity, invalidity, interpretation, performance, breach, termination or enforceability or any dispute regarding non-contractual obligations arising out of or relating to it (a "Dispute") shall be referred to and finally resolved by arbitration administered by the Hong Kong International Arbitration Centre ("HKIAC") under the HKIAC Administered Arbitration Rules (the "Rules") in force when the Notice of Arbitration is submitted in accordance with the Rules. The seat of arbitration shall be Hong Kong. The number of arbitrators shall be three. The arbitration proceedings shall be conducted in English. This arbitration agreement shall be governed by the laws of Hong Kong. The rights and obligations of the parties to submit Disputes to arbitration pursuant to this Clause 16 shall survive the termination of this Agreement or the completion of the Global Offering and the matters and arrangements referred to or contemplated in this Agreement. Notwithstanding this Clause 16.2, any party may bring proceedings in any court of competent jurisdiction for ancillary, interim or interlocutory relief in relation to or in support of any arbitration commenced under this Clause 16.2. Notwithstanding the above, each of the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers, and the Hong Kong Underwriters shall also have the sole right:
  - 16.2.1 to commence proceedings or pursue a claim in any court of competent jurisdiction for injunctive relief in relation to and/or in support of any Dispute arising out of or in connection with this Agreement; or
  - 16.2.2 in circumstances in which they become or are joined as a defendant or third party in any Proceedings, to pursue claims against the Company in those Proceedings (whether by way of a claim for an indemnity, contribution or otherwise).
- 16.3 **Submission to jurisdiction:** Each of the parties hereto irrevocably submits to the non-exclusive jurisdiction of any court of competent jurisdiction in which proceedings may be brought in relation to and/or in support of such arbitration.
- 16.4 **Waiver of objection to jurisdiction:** Each of the parties hereto irrevocably waives (and irrevocably agrees not to raise) any objection (on the grounds of *forum non conveniens* or otherwise) which it may now or hereafter have to the laying of the venue of any proceedings in any court of competent jurisdiction in which court proceedings may be brought in relation to or in support of any arbitration commenced under this Clause 16. Each of the parties hereto further irrevocably agrees that a judgment or order of any such court shall be conclusive and binding upon it and may be enforced in any court of competent jurisdiction.
- 16.5 **Service of documents:** Without prejudice to the provisions of Clause 16.6, each of the parties unconditionally and irrevocably agrees that any writ, summons, order, judgment or other notice of legal process shall be sufficiently and effectively served on it if delivered in accordance with Clause 15.
- 16.6 **Process agent:** Without prejudice to Clause 16.5 above, the Company has established a place of business in Hong Kong at 40th Floor, Dah Sing Financial Centre, No. 248 Queen's Road East, Wan Chai, Hong Kong, and the Company has been registered as a non-Hong Kong company under Part 16 of the Companies Ordinance.

## 17 MISCELLANEOUS

17.1 **Time is of the essence:** Save as otherwise expressly provided herein including without limitation the right of the Joint Sponsors and the Overall Coordinators hereto to extend the deadline under Clause 2.3, time shall be of the essence of this Agreement.

- 17.2 **Illegality, invalidity or unenforceability:** If, at any time, any provision hereof is or becomes illegal, invalid or unenforceable in any respect under the Laws of any jurisdiction, neither the legality, validity or enforceability in that jurisdiction of any other provisions hereof nor the legality, validity or enforceability of that or any other provision(s) hereof under the Laws of any other jurisdiction shall in any way be affected or impaired thereby.
- 17.3 **Assignment:** Each of the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers and the Hong Kong Underwriters may assign, in whole or in part, the benefits of this Agreement, including, without limitation, the Warranties and the indemnities in Clauses 8 and 9, respectively, to any of the persons who have the benefit of the indemnities in Clause 9 and any successor entity to the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers and the Hong Kong Underwriters, as applicable. Obligations under this Agreement shall not be assignable.
- 17.4 Release or compromise: Each party may release or compromise, in whole or in part, the liability of, the other parties (or any of them) or grant time or other indulgence to the other parties (or any of them) without releasing or reducing the liability of the other parties (or any of them) or any other party hereto and without prejudicing the rights of the parties hereto against any other person under the same or a similar liability. Without prejudice to the generality of the foregoing, the Warrantor agrees and acknowledges that any amendment or supplement to the Offering Documents, the CSRC Filings or any of them (whether made pursuant to Clause 8.5 or otherwise) or any announcement, issue, publication or distribution, or delivery to investors, of such amendment or supplement or any approval by, or knowledge of, the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers, the Hong Kong Underwriters or any of them, of such amendment or supplement to any of the Offering Documents and CSRC Filings subsequent to its distribution shall not in any event and notwithstanding any other provision hereof constitute a waiver or modification of any of the conditions precedent to the obligations of the Hong Kong Underwriters as set forth in this Agreement or result in the loss of any rights hereunder of the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers or the Hong Kong Underwriters, as the case may be, to terminate this Agreement or prejudice any other rights of the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers or the Hong Kong Underwriters, as the case may be, under this Agreement (in each case whether by reason of any misstatement or omission resulting in a prior breach of any of the Warranties or otherwise).
- 17.5 **Exercise of rights:** No delay or omission on the part of any party hereto in exercising any right, power or remedy under this Agreement shall impair such right, power or remedy or operate as a waiver thereof. The single or partial exercise of any right, power or remedy under this Agreement shall not preclude any other or further exercise thereof or the exercise of any other right, power or remedy. The rights, power and remedies provided in this Agreement are cumulative and not exclusive of any other rights, powers and remedies (whether provided by Laws or otherwise).
- 17.6 **No partnership:** Nothing in this Agreement shall be deemed to give rise to a partnership or joint venture, nor establish a fiduciary or similar relationship, between the parties hereto.
- 17.7 **Entire agreement:** This Agreement, together with, (i) with respect to the Company and the Joint Sponsors and the Sponsor-OCs, the Sponsor and Sponsor-OC Mandates, (ii) with respect to the Company and the Overall Coordinators, the OC Engagement Letters, and (iii) with respect to the Company and the CMIs, the CMI Engagement Letters, constitute the entire agreement between the Company, the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers,

the CMIs and the Hong Kong Underwriters relating to the underwriting of the Hong Kong Public Offering and supersedes and extinguishes any prior drafts, agreements, undertakings, understanding, representations, warranties and arrangements of any nature whatsoever, whether or not in writing, relating to such matters as have been regulated by the provisions of this Agreement. For the avoidance of doubt, the Sponsor and Sponsor-OC Mandates, the OC Engagement Letters and the CMI Engagement Letters shall continue to be in force and binding upon the parties thereto, provided, however, that if any terms in this Agreement are inconsistent with that of the Sponsor and the Sponsor-OC Mandate, the OC Engagement Letters or the CMI Engagement Letters, the terms in this Agreement shall prevail.

- 17.8 **Amendment and variations:** This Agreement may only be amended or supplemented in writing signed by or on behalf of each of the parties hereto. Without prejudice to Clause 17.13.3, no consent of any third party is required with respect to any variation, amendment, waiver, termination to this Agreement.
- 17.9 **Counterparts:** This Agreement may be executed in any number of counterparts, each of which when so executed and delivered shall be an original, but all of which shall together constitute one and the same instrument. Delivery of a counterpart of this Agreement by email attachment or telecopy shall be an effective mode of delivery. In relation to such counterpart, upon confirmation by or on behalf of a party that such party authorizes the attachment of the counterpart signature page to the final text of this Agreement, such counterpart signature page shall take effect, together with such final text, as a complete authoritative counterpart.
- 17.10 **Judgment Currency Indemnity:** In respect of any judgment or order or award given or made for any amount due under this Agreement to any of the Indemnified Parties that is expressed and paid in a currency (the "**judgment currency**") other than Hong Kong dollars, the Warrantor will, jointly and severally, indemnify such Indemnified Party against any loss incurred by such Indemnified Party as a result of any variation as between (A) the rate of exchange at which the Hong Kong dollar amount is converted into the judgment currency for the purpose of such judgment or order or award, and (B) the rate of exchange at which such Indemnified Party is able to purchase Hong Kong dollars with the amount of the judgment currency actually received by such Indemnified Party. The foregoing indemnity shall constitute a separate and independent obligation of the Warrantor and shall continue in full force and effect notwithstanding any such judgment or order as aforesaid. The term "**rate of exchange**" shall include any premiums and costs of exchange payable in connection with the purchase of or conversion into Hong Kong dollars.
- 17.11 **Taxation**: All payments to be made by or on behalf of the Company under this Agreement to a Joint Sponsor, an Overall Coordinator or a Hong Kong Underwriter shall be paid free and clear of and without deduction or withholding for or on account of, any and all Taxes. If any Taxes are required by any Laws to be deducted or withheld in connection with such payments, the Company will increase the amount paid and/or to be paid so that the full amount of such payments as agreed in this Agreement is equal to the net amount received by the other parties as applicable.

If any of the other parties is required by any Authority to pay any Taxes as a result of this Agreement, the Company will pay an additional amount to such party so that the full amount of such payments as agreed in this Agreement to be paid to such party is received by such party and will further, if requested by such party, use reasonable efforts to give such assistance as such party may reasonably request to assist such party in discharging its obligations in respect of such Taxes, including by (a) making filings and submissions on such basis and such terms as such party may reasonably request, (b) promptly making available to such party notices received from any Authority, and (c) subject to the receipt of funds from such party, by making payment of such funds on behalf of such party to the relevant Authority in settlement of such Taxes and, forwarding to such party for record an official receipt issued by the relevant

Authority or other official document evidencing such payment. For the avoidance of doubt, however, no such additional amount(s) will be payable in respect of withholding or deduction for or on account of (i) any income taxes of a Joint Sponsor, an Overall Coordinator or a Hong Kong Underwriter as a result of such parties having a connection with the relevant taxing jurisdiction other than a connection arising solely as a result of the transactions contemplated hereunder or (ii) any Taxes to the extent imposed as a result of the failure of a Joint Sponsor, an Overall Coordinator or a Hong Kong Underwriter to provide information r certification requested by the Company that would have reduced or eliminated such Taxes or otherwise comply with the applicable Laws relating to the Taxation.

- 17.12 **Officer's Certificates:** Any certificate signed by any officer of a Warrantor and delivered to the Overall Coordinators or the Joint Sponsors or any Underwriter or any counsel for the Underwriters pursuant to this Agreement shall be deemed to be a representation and warranty by the relevant Warrantor, as to matters covered thereby, to each Overall Coordinator, Joint Sponsor or Underwriter.
- 17.13 **Right of Third Parties:** A person who is not a party to this Agreement has no right under the Contracts (Rights of Third Parties) Ordinance to enforce any term of this Agreement, but this does not affect any right or remedy of a third party which exists or is available apart from the Contracts (Rights of Third Parties) Ordinance, and to the extent otherwise set out in this Clause 17.13:
  - 17.13.1 Indemnified Parties may enforce and rely on Clause 9 to the same extent as if they were a party to this Agreement;
  - 17.13.2 An assignee pursuant to Clause 17.3 may enforce and rely on this Agreement as if it were a party to this Agreement; and
  - 17.13.3 This Agreement may be terminated or rescinded and any term may be amended, varied or waived without the consent of the persons referred to in Clause 17.13.1.
- 17.14 **Professional Investors**: The Company has read and understood the Professional Investor Treatment Notice set forth in Schedule 6 of this Agreement and acknowledges and agrees to the representations, waivers and consents contained in such notice, in which the expressions "you" or "your" shall mean the Company, and "we" or "us" or "our" shall mean the Joint Sponsors and the Overall Coordinators (for themselves and on behalf of the Underwriters).
- 17.15 **Language:** This Agreement is prepared and executed in English only. For the avoidance of doubt, in the event that there are any inconsistencies between this Agreement and any translation, the English language version shall prevail.
- 17.16 **Further Assurance**: The Warrantor shall from time to time, on being required to do so by the Joint Sponsors and/or the Overall Coordinators now or at any time in the future do or procure the doing of such acts and/or execute or procure the execution of such documents as the Joint Sponsors and/or the Overall Coordinators may reasonably require to give full effect to this Agreement and secure to the Joint Sponsors, the Sponsor-OCs, the Overall Coordinators, the Joint Global Coordinators, the CMIs, the Joint Bookrunners, the Joint Lead Managers or the Hong Kong Underwriters or any of them the full benefit of the rights, powers and remedies conferred upon them or any of them in this Agreement.
- 17.17 **Survival**: The provisions in this Clause 17 shall remain in full force and effect notwithstanding the completion of the Global Offering and the matters and arrangements referred to or contemplated in this Agreement or the termination of this Agreement.
- 17.18 Recognition of the U.S. Special Resolution Regimes

- 17.18.1 In the event that any Joint Sponsor, Overall-Coordinator or Hong Kong Underwriter that is a Covered Entity becomes subject to a proceeding under a U.S. Special Resolution Regime, the transfer from such Joint Sponsor, Overall-Coordinator or Hong Kong Underwriter of this Agreement, and any interest and obligation in or under this Agreement, will be effective to the same extent as the transfer would be effective under the U.S. Special Resolution Regime if this Agreement, and any such interest and obligation, were governed by the laws of the United States or a state of the United States.
- 17.18.2 In the event that any Joint Sponsor, Overall-Coordinator or Hong Kong Underwriter that is a Covered Entity or a BHC Act Affiliate of such Joint Sponsor, Overall-Coordinator or Hong Kong Underwriter becomes subject to a proceeding under a U.S. Special Resolution Regime, Default Rights under this Agreement that may be exercised against such Joint Sponsor, Overall Coordinator or Hong Kong Underwriter are permitted to be exercised to no greater extent than such Default Rights could be exercised under the U.S. Special Resolution Regime if this Agreement were governed by the laws of the United States or a state of the United States.

### 17.18.3 In this Clause 17.18:

"BHC Act Affiliate" has the meaning assigned to the term "affiliate" in, and shall be interpreted in accordance with, 12 U.S.C. § 1841(k).

"Covered Entity" means any of the following: (i) a "covered entity" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 252.82(b); (ii) a "covered bank" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 47.3(b); or (iii) a "covered FSI" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 382.2(b).

"**Default Right**" has the meaning assigned to that term in, and shall be interpreted in accordance with, 12 C.F.R. §§ 252.81, 47.2 or 382.1, as applicable.

"U.S. Special Resolution Regime" means each of (i) the Federal Deposit Insurance Act and the regulations promulgated thereunder and (ii) Title II of the Dodd-Frank Wall Street Reform and Consumer Protection Act and the regulations promulgated thereunder.

# SCHEDULE 1

# THE HONG KONG UNDERWRITERS

Hong Kong Underwriter (Address, Addressee and Email)	Hong Kong Underwriting Commitment (Maximum number of Hong Kong Offer Shares to be underwritten)	Percentage to be underwritten
China International Capital Corporation Hong Kong Securities Limited	See below	See below
29/F, One International Finance Centre, 1 Harbour View Street, Central, Hong Kong		
Email: IB_Project_bright8@cicc.com.cn Attention: Project Bright 8 Team		
China Securities (International) corporate Finance Company Limited	See below	See below
18/F, Two Exchange Square, 8 Connaught Place. Central, Hong Kong		
Email:Project.Bright8@csci.hk; Project.Bright8.ECM@csci.hk		
Attention: Project Bright 8 Team		
J.P. Morgan Securities (Asia Pacific) Limited	See below	See below
28/F, Chater House, 8 Connaught Road, Central, Hong Kong		
Email: PROJECTBRIGHT8_WG@jpmorgan.com; PROJECTBRIGHT8_ECM@jpmorgan.com		
Attention: ECM/ECM Syndicate Desk (Project Bright 8 Team)		
Merrill Lynch (Asia Pacific) Limited	See below	See below
55/F, Cheung Kong Center, 2 Queen's Road Central, Central, Hong Kong		
Email: dg.project_bright_8@bofa.com Attention: Project Bright 8 Team		
Goldman Sachs (Asia) L.L.C.	See below	See below
68/F, Cheung Kong Center, 2 Queen's Road Central, Central, Hong Kong		

Email: gs-bright8-core@gs.com; gs-bright8-

ECM@gs.com

Attention: Project Bright 8 Team

Morgan Stanley Asia Limited	See below	See below
46/F, International Commerce Centre 1 Austin Road West, Kowloon, Hong Kong		
Email: pj_bright8_all@morganstanley.com Attention: Project Bright 8 Deal Team		
UBS AG Hong Kong Branch <sup>3</sup>	See below	See below
52/F Two International Finance Centre, 8 Finance Street, Central, Hong Kong		
Email: ol-gb+-project-bright-8@ubs.com Attention: Project Bright 8 (Global Banking)		
BNP Paribas Securities (Asia) Limited	See below	See below
60/F. and 63/F., Two International Finance Centre, 8 Finance Street, Central, Hong Kong		
Guotai Junan Securities (Hong Kong) Limited	See below	See below
28/F., Low Block, Grand Millennium Plaza, 181 Queen's Road Central, Hong Kong		
Total:		100%

## A = B/C x (8,842,100 + D)

where:

"A" is the Hong Kong Underwriting Commitment of the relevant Hong Kong Underwriter, provided that (i) any fraction of an H Share shall be rounded down to the nearest whole number of an H Share, (ii) the total number of Hong Kong Offer Shares to be underwritten by the Hong Kong Underwriters shall be exactly 8,842,100 (assuming the Offer Size Adjustment Option is not exercised), and (iii) the number of Hong Kong Offer Shares to be underwritten by each Hong Kong Underwriter may be adjusted as may be agreed by the Company and the Hong Kong Underwriters;

"B" is the number of International Offer Shares (as defined in the International Underwriting Agreement) which the relevant Hong Kong Underwriter or any of its Affiliates has agreed to purchase or procure purchasers for pursuant to the International Underwriting Agreement;

"C" is the aggregate number of International Offer Shares (as defined in the International Underwriting Agreement) which all the Hong Kong Underwriters or any of their respective Affiliates have agreed to purchase or procure purchasers for pursuant to the International Underwriting Agreement; and

<sup>&</sup>lt;sup>3</sup> UBS AG HONG KONG BRANCH is incorporated in Switzerland with limited liability.

"D" is the number of the Offer Size Adjustment Option Shares under the Hong Kong Public Offering upon the exercise of the Offer Size Adjustment Option by the Company (if any) on or before the execution of the Price Determination Agreement.

### **SCHEDULE 2**

### THE WARRANTIES

Definition for the purpose of this Schedule 2 only:

"Board" means the board of directors of the Company.

"Disclosure Documents" means the Prospectus, the Preliminary Offering Circular, the Disclosure Package and the Offering Circular.

## Part I: Company's representations and warranties

The Company represents, warrants and undertakes to each of the Joint Sponsors, the Sponsor-Overall Coordinators, the Overall Coordinators, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the CMIs and the International Underwriters as follows:

### 1 Accuracy and Adequacy of Information

- 1.1 Each of the CSRC Filings is and remains complete, true and accurate and not misleading, and does not omit any information which would make the statements made therein, in light of the circumstances under which they were made, misleading.
- 1.2 All information disclosed or made available in writing from time to time (including but not limited to information used as the basis of information contained in each of the Disclosure Documents and the CSRC Filings), including the Verification Notes and the answers and documents referred to in that document (and any new or additional information serving to update or amend the Verification Notes so disclosed or made available prior to the date of this Agreement), by or on behalf of the Company, the Major Subsidiaries, or any of their respective directors, senior management (as described under the section "Directors, Supervisors and Senior Management" of the Prospectus) or employees, to the Joint Sponsors, the Sponsor-Overall Coordinators, the Overall Coordinators, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the CMIs and the International Underwriters, the Reporting Accountants, the Internal Control Consultant, the Industry Consultant, any legal and other professional advisers to the Company or the Underwriters, the Stock Exchange, the SFC or the CSRC for the purposes of the Global Offering and/or the listing of the H Shares on the Stock Exchange (including for the purposes of making submissions or applications to, or replying to queries or comments raised by, the Stock Exchange, the SFC or the CSRC), or the discharge by the Joint Sponsors, the Sponsor-Overall Coordinators, the Overall Coordinators, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the CMIs and the International Underwriters of their obligations under all applicable Laws (including the CSRC Rules), and the information contained in the Investor Presentation Materials, was, except as subsequently disclosed in each of the Disclosure Documents or otherwise notified to the Stock Exchange, the SFC or the CSRC, as applicable:
  - 1.2.1 when disclosed or made available, and remains, complete, true and accurate in all material respects and not misleading; and
  - 1.2.2 disclosed or made available in full and in good faith,

and all forecasts and estimates so disclosed or made available have been disclosed or made available after due, careful and proper consideration and enquiry and, where appropriate, are based on assumptions referred to in each of the Disclosure Documents, the CSRC Filings or other related documents (to the extent there are any) and represent reasonable and fair expectations honestly held based on facts known to the Company and its Directors. Such forecasts and estimates do not and will not omit or neglect to include or take into account any facts or matters which are or may be material to such forecasts or estimates or to the Global Offering.

- 1.3 No material information has been knowingly withheld from the Joint Sponsors, the Sponsor-Overall Coordinators, the Overall Coordinators, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the CMIs and the International Underwriters, the Reporting Accountants, the Internal Control Consultant, the Industry Consultant, any legal and other professional advisers to the Company or the Underwriters, the Stock Exchange, the SFC and/or the CSRC for the purposes of the Global Offering and/or the listing of the H Shares on the Stock Exchange.
- 1.4 None of the Hong Kong Public Offering Documents, the Preliminary Offering Circular, the Disclosure Package, the Offering Circular, the Formal Notice and the CSRC Filings, as amended or supplemented by any amendment or supplement thereto prior to the Listing Date, (A) contains or will contain any untrue statement of a material fact or (B) omits or will omit to state any fact (i) necessary in order to make the statements made in those documents, in the light of the circumstances under which they were made, not misleading or (ii) which is material for disclosure in those documents.
- 1.5 All expressions of opinion, intention or expectation (including the statements regarding the sufficiency of working capital, liquidity and capital resources, future plans, use of proceeds, planned capital expenditure, critical accounting policies, indebtedness, prospects, dividends, material contracts and litigation, as applicable) contained in each of the Hong Kong Public Offering Documents, the Preliminary Offering Circular, the Disclosure Package, the Offering Circular, the Formal Notice and the CSRC Filings, as amended or supplemented by any amendment or supplement thereto prior to the Listing Date, at and as of the date of this Agreement, the Prospectus Date and at all other times when the Warranties are deemed to be repeated pursuant to this Agreement, are and will remain fairly and honestly made on reasonable grounds and, where appropriate, based on reasonable assumptions, and such grounds and assumptions are and will remain truly and honestly held by the Company and the Directors and there are no other facts known or which could have been known to the Company and the Directors the omission of which would make any such statement or expression misleading.
- 1.6 Without prejudice to any other Warranties:
  - 1.6.1 the statements contained in each of the Disclosure Documents:
    - (i) under the sections headed "Regulatory Overview" and "Appendix IV Summary of Principal Laws and Regulations", insofar as they purport to describe the provisions of the Laws affecting or with respect to the business of the Group;

- (ii) under the section headed "Appendix V Summary of Articles of Association", insofar as they purport to describe the material provisions of the Articles of Association; and
- (iii) under the section headed "Appendix VI Statutory and General Information", insofar as they purport to describe the provisions of the Laws and documents referred to in there

are a fair summary of the relevant provisions, Laws and documents in all material respects;

- 1.6.2 the statements contained in each of the Disclosure Documents in the section headed "Risk Factors" are complete, true and accurate in all material respects and not misleading;
- Other than the Prospectus, the Preliminary Offering Circular, the Disclosure Package, the 1.7 Offering Circular, as amended or supplemented by any amendment or supplement thereto prior to Listing Date, the Company (including, to the best knowledge of the Company, its agents and representatives, other than the Underwriters in their capacity as such) (A) has not, without the prior written consent of the Sponsor-Overall Coordinators, prepared, made, used, authorised, approved or referred to any Supplemental Offering Material and (B) will not, without the prior written consent of the Sponsor-Overall Coordinators, prepare, make, use, authorise, approve or refer to any Supplemental Offering Material (in this paragraph, "Supplemental Offering Material" means any "written communication" (within the meaning of the Securities Act) prepared by or on behalf of the Company, or used or referred to by the Company, that constitutes an offer to sell or a solicitation of an offer to buy the Offer Shares, including any Investor Presentation Materials or roadshow materials relating to the Offer Shares that constitutes such written communication, other than the Prospectus, the Preliminary Offering Circular, the Disclosure Package, the Offering Circular, as amended or supplemented by any amendment or supplement thereto prior to Listing Date,).
- 1.8 Each of the Hong Kong Public Offering Documents, the Preliminary Offering Circular, the Disclosure Package, the Offering Circular, and the Formal Notice, as amended or supplemented by any amendment or supplement thereto prior to Listing Date, contains or includes:
  - 1.8.1 All material information and particulars required to comply with the Companies (WUMP) Ordinance and the Listing Rules, as applicable, and all other Laws so far as applicable to any of the foregoing, the Global Offering and/or the listing of the H Shares on the Stock Exchange, unless any such requirement has been waived or exempted by the relevant authority; and
  - all such material information as investors and their professional advisers would reasonably require, and reasonably expect to find in there, for the purpose of making an informed assessment of the assets, liabilities, business, management, prospects, shareholders' equity, profitability, results of operations, position or condition (financial or otherwise) or performance of the Group as a whole and the rights attaching to the H Shares.

- 1.9 The Application Proof Prospectus and the PHIP comply with the relevant guidance regarding redactions and contain the appropriate warning and disclaimer statements for publication thereof published by the Stock Exchange.
- 1.10 The Company does not have any reason to believe that any significant customer or supplier of the Group, taken as a whole, is considering ceasing to deal with the Group or reducing the extent or value of its dealings with the Group, which would individually or in the aggregate result in a Material Adverse Effect.
- 1.11 All public notices, announcements and advertisements in connection with the Global Offering and all Approvals and Filings, provided by or on behalf of the Company, to the Stock Exchange, the SFC, and the CSRC, have complied and will comply with all applicable Laws in all material respects.
- 1.12 None of the Company, the Major Subsidiaries, and/or any of their respective directors and senior management or, to the Company's best knowledge, employees, has (whether directly or indirectly, formally or informally, in writing or verbally) provided to any research analyst any material information, including forward looking information (whether qualitative or quantitative) concerning the Company or any member of the Group that is not, or is not reasonably expected to be, included in each of the Disclosure Documents or publicly available.

## 2 Share Capital, Capacity, Authority and Group Companies

- As of the date of this Agreement, the Company has the authorized and issued share capital as set forth in the section of each of the Disclosure Documents headed "Share Capital"; all of the issued Shares have been duly authorised and registered and validly allotted and issued and are fully paid up and non-assessable, have been issued in compliance with all applicable Laws and were not issued in violation of, and to the extent as held by the largest group of substantial shareholders disclosed in the section titled "Substantial Shareholders" in the Prospectus, are not subject to any Encumbrance.
- 2.2 The Company has been duly incorporated and is validly existing as a joint stock company with limited liability in good standing under the Laws of the PRC, with full right, power and authority (corporate and other) to:
  - own, use, lease and operate its properties and assets and conduct its business in the manner presently conducted and as described in each of the Disclosure Documents, except for matters that would not, individually or in the aggregate, result in a Material Adverse Effect;
  - 2.2.2 execute and deliver this Agreement, the International Underwriting Agreement and each of the Operative Documents to which it is a party and to perform its obligations hereunder and thereunder; and
  - allot, issue and deliver the Offer Shares as contemplated herein and under the Global Offering.
- 2.3 The Company is capable of suing and being sued. The Company has been duly registered as a non-Hong Kong company under Part 16 of the Companies Ordinance. The Articles of Association of the Company comply with the requirements of the Laws of the PRC and, where applicable, the Listing Rules in all material respects, and are in full force and effect.

- 2.4 The Company is duly qualified to transact business and is in good standing in each jurisdiction where such qualification or good standing is required (by virtue of its business, ownership or leasing of properties or assets or otherwise), except where the failure to be so qualified would not, individually or in the aggregate, result in a Material Adverse Effect.
- 2.5 (A) the registered capital (in the form of shares or otherwise) of each of the PRC Major Subsidiaries has been duly and validly established and has not violated the time periods prescribed under their applicable Laws and articles of association for its contribution; and
  - (B) save as disclosed in each of the Disclosure Documents, no options, warrants or other rights to purchase or subscribe for, agreements or other obligations to allot, issue or sell or other rights to convert any obligation into, share capital or other equity interests of or in the Company are outstanding,

except, in each case of paragraphs (A) and (B) above, for matters that would not, individually or in aggregate, result in a Material Adverse Effect.

2.6

- 2.6.1 Each Group Company has been duly incorporated, registered, established or organised and is validly existing as a legal person with limited liability in good standing (where applicable) under the Laws of the jurisdiction of its incorporation, registration, establishment or organisation, with full right, power and authority (corporate and other) to own, use, lease and operate its properties and assets and conduct its business in the manner presently conducted and as described in each of the Disclosure Documents, except where the failure to be so qualified would not, individually or in the aggregate, result in a Material Adverse Effect; each of the Company and the Major Subsidiaries is capable of suing and being sued;
- 2.6.2 each Group Company is duly qualified to transact business and is in good standing in each jurisdiction where such qualification or good standing is required (by virtue of its business, ownership or leasing of properties or assets or otherwise), except where the failure to be so qualified would not, individually or in the aggregate, result in a Material Adverse Effect; and
- 2.6.3 the articles of association or other organisational or constitutional documents or the business licence of each Group Company complies with the requirements of the Laws of the jurisdiction of its incorporation, registration, establishment or organisation in all material respects, and are in full force and effect.
- 2.7 None of the Company or any of the Major Subsidiaries is conducting or proposes to conduct any business, has acquired or proposes to acquire any property or asset, or has incurred or proposes to incur any liability or obligation (including contingent liability or obligation), which are material to the Group, taken as a whole, but which is not directly or indirectly related to the business of the Group, taken as a whole, as described in each of the Disclosure Documents.
- 2.8 None of the Company or any of the Major Subsidiaries nor any person acting on behalf of any of them has taken any action, nor have any steps been taken by any person, nor have any Actions under any Laws, to the best knowledge of the Company, been started or threatened, to:

- 2.8.1 liquidate, wind up, dissolve, make dormant or eliminate the Company or any of the Major Subsidiaries; or
- 2.8.2 withdraw, revoke or cancel any Approvals and Filings under any Laws applicable to, or from or with any Authority having jurisdiction over, any of the Company or the Major Subsidiaries or any of their respective properties or assets, or otherwise from or with any other persons, required in order to conduct the business of any of the Company or the Major Subsidiaries.

except, in each case of 2.8.1 and 2.8.2, for matters that would not, individually or in aggregate, result in a Material Adverse Effect.

## 3 Offer Shares

### 3.1 The Offer Shares:

- have been duly and validly authorised and, when allotted, issued, sold and/or delivered against payment as provided in this Agreement or the International Underwriting Agreement, as applicable, will be duly and validly allotted, issued, sold and/or delivered, fully paid up and non-assessable, free of any, and subject to no, Encumbrance;
- 3.1.2 when allotted, issued, sold and/or delivered against payment as provided in this Agreement or the International Underwriting Agreement, as applicable, will be free of any restriction upon the holding, voting or transfer thereof pursuant to the Laws of the PRC or Hong Kong or the Articles of Association or any agreement or other instrument to which the Company is a party, except as disclosed in each of the Disclosure Documents and the statutory restrictions provided under the applicable laws or the memorandum and articles of association or other constituent or constitutive documents or the business license of the Company.
- 3.2 No holder of Offer Shares after the completion of the Global Offering will be subject to personal liability in respect of any of the Company's liabilities or obligations by reason of being such a holder. Save as disclosed in each of the Disclosure Documents, the subscribers or purchasers of all Offer Shares allotted, issued or sold under the Global Offering will be entitled to participate in all dividends or other distributions which may be declared, paid or made on or in respect of the H Shares at any time on or after the Listing Date.
- 3.3 As at the Listing Date, the Company will have the registered and issued share capital as set forth in the section of each of the Disclosure Documents headed "Share Capital", and, assuming the full exercise of the Over-Allotment Option, as at the relevant settlement date for the Option Shares, the Company will have the registered and issued share capital as set forth in the section of each of the Disclosure Documents headed "Share Capital".
- 3.4 The share capital of the Company, including the Offer Shares, conforms to its description as contained in each of the Disclosure Documents, and each such description is complete, true, accurate in all material respects and not misleading. The certificates for the Offer Shares, when issued, will be in due and proper form such as to be legal and valid under the Laws of the PRC and Hong Kong.

### 4 This Agreement and Operative Documents

- 4.1 Each of this Agreement, the International Underwriting Agreement and the Operative Documents has been or will be duly authorised, executed and delivered by the Company and when duly authorised, executed and delivered by the other parties to this Agreement and those agreements, constitutes a legal, valid and binding agreement of the Company, enforceable against the Company in accordance with its terms.
- 4.2 The statements set forth in the sections of each of the Prospectus and the International Offering Documents headed "Structure of the Global Offering" and "Underwriting", insofar as they purport to describe the provisions of this Agreement and the International Underwriting Agreement are complete, true and accurate in all material respects and not misleading.

## 5 No Conflict, Compliance and Approvals

- 5.1 To the best knowledge of the Company, none of the Company or any of the Major Subsidiaries is in breach or violation of or in default under (nor has any event occurred which, with notice, lapse of time, fulfilment of any condition and/or compliance with any formality, would result in a breach or violation of, constitute a default under, or give the holder of any indebtedness (or a person acting on such holder's behalf) the right to require the repurchase, redemption or repayment of all or part of such indebtedness under):
  - 5.1.1 its articles of association or other organisational or constitutional documents or its business licence; or
  - 5.1.2 any indenture, mortgage, deed of trust, loan or credit agreement or other evidence of indebtedness, or any licence, lease, contract or other agreement or instrument to which it is a party or by which it or any of its properties or assets is or may be bound or affected; or
  - 5.1.3 any Laws applicable to it or any of its properties or assets,

except, in each case of paragraphs 5.1.2 and 5.1.3 above, for matters that would not, individually or in the aggregate, result in a Material Adverse Effect.

- 5.2 The execution, delivery and performance of this Agreement, the International Underwriting Agreement and the Operative Documents, the allotment, issuance and sale of the Offer Shares, the consummation of the transactions contemplated in this Agreement or those agreements, and the fulfilment of the terms of this Agreement or of those agreements, do not and will not conflict with, or result in a breach or violation of, or constitute a default under (or constitute any event which, with notice, lapse of time, fulfilment of any condition and/or compliance with any formality, would result in a breach or violation of, constitute a default under, or give the holder of any indebtedness (or a person acting on such holder's behalf) the right to require the repurchase, redemption or repayment of all or part of such indebtedness under), or result in the creation or imposition of any Encumbrance on any property or assets of any Group Company pursuant to:
  - 5.2.1 the articles of association or other organisational or constitutional documents or the business licence of any of the Group Companies; or

- 5.2.2 any indenture, mortgage, deed of trust, loan or credit agreement or other evidence of indebtedness, or any licence, lease, contract or other agreement or instrument to which any of the Group Companies is a party or by which any of the Group Companies or any of their respective properties or assets is or may be bound or affected; or
- 5.2.3 any Laws applicable to any of the Group Companies or any of their respective properties or assets,

except, in each case of paragraphs 5.2.2 and 5.2.3 above, for matters that would not, individually or in the aggregate, result in a Material Adverse Effect.

- 5.3 Approval in principle has been obtained from the Listing Committee for the listing of, and permission to deal in, the H Shares on the Main Board of the Stock Exchange.
- Except for the requisite registration of the Prospectus with the Registrar of Companies in Hong Kong and the final approval from the Stock Exchange for the listing of, and permission to deal in, the H Shares on the Main Board of the Stock Exchange, all Approvals and Filings under any Laws applicable to, or from or with any Authority having jurisdiction over any of the Company or the Major Subsidiaries or any of their respective properties or assets, or otherwise from or with any other persons, required in connection with the allotment, issue or sale of the Offer Shares or the performance by the Company of its obligations under this Agreement or under the International Underwriting Agreement or the consummation of the transactions contemplated by this Agreement or the International Underwriting Agreement, have been obtained or made and are in full force and effect, except for matters that would not, individually or in aggregate, result in a material adverse effect on the Offering; and to the best knowledge of the Company, there is no reason to believe that any such Approvals and Filings may be revoked, suspended or modified.
- 5.5 The Hong Kong Public Offering, the International Offering, the other transactions provided for or contemplated by this Agreement and the International Underwriting Agreement and all related arrangements will, in so far as they are the responsibility of a Group Company, be carried out in accordance with all applicable Laws in all material respects.
- 5.6 Except as described in each of the Disclosure Documents:
  - 5.6.1 no person has any right, contractual or otherwise, to cause the Company to issue or sell to it any H Shares or any other securities of the Company;
  - 5.6.2 no person has any pre-emptive rights, resale rights, rights of first refusal or other rights to subscribe for any H Shares or any other securities of the Company;
  - 5.6.3 no person has any right to act as an underwriter or as a financial adviser to the Company in connection with the offer, allotment, issue or sale of the Offer Shares (other than the Underwriters); and
  - 5.6.4 no person has any right, contractual or otherwise, to cause the Company to include any H Shares or any other securities of the Company in the Global Offering.
- 5.7 Except as disclosed in the Disclosure Documents:
  - 5.7.1 each of the Company and the Major Subsidiaries

- (i) has conducted and is conducting its business and operations in compliance with all applicable Laws and
- has obtained or made and holds and is in compliance with all Approvals and Filings under any Laws applicable to, or from or with any Authority having jurisdiction over, it or any of its properties or assets, or otherwise from or with any other persons, required in order to own, lease, license and use its properties and assets and conduct its business and operations ("Operational Approvals and Filings"),

except to the extent that failure to so comply with such Laws or to so obtain, make or hold or comply with the Operational Approvals and Filings would not, individually or in the aggregate, result in a Material Adverse Effect.

- 5.7.2 All the Operational Approvals and Filings contain no conditions precedent that have not been fulfilled or performed or other burdensome restrictions or conditions not described in each of the Disclosure Documents, except for matters that would not, individually or in aggregate, result in a Material Adverse Effect.
- 5.7.3 All the Operational Approvals and Filings are valid and in full force and effect, and none of the Company or the Major Subsidiaries is in violation of, or in default under, or has received notice of any Action or enquiry relating to revocation, suspension or modification of, or has any reason to believe that any Authority is considering revoking, suspending or modifying, any such Approvals and Filings, except where such violation, default, revocation, suspension or modification would not, individually or in the aggregate, result in a Material Adverse Effect.
- 5.8 Except as disclosed in each of the Disclosure Documents, to the best knowledge of the Company:
  - there are no Actions or enquiries under any Laws or by or before any Authority pending or threatened, to which any of the Company, the Major Subsidiaries, or any of their respective directors and senior management is or may be a party or to which any of their respective properties or assets is or may be subject, at law or in equity, before or by any Authority; or
  - there is no Law that has been enacted, adopted or issued or that has been proposed by any Authority; and
  - 5.8.3 there is no judgment, decree or order of any Authority,

which, in any such case described in paragraphs 5.8.1, 5.8.2 or 5.8.3, would, or could reasonably be expected to, result in, individually or in the aggregate, a Material Adverse Effect or materially and adversely affect the power or ability of the Company to perform its obligations under this Agreement or the International Underwriting Agreement, to offer, allot, issue, sell and/or deliver the Offer Shares or to consummate the transactions contemplated by this Agreement or the International Underwriting Agreement or otherwise materially and adversely affect the Global Offering, or are required to be disclosed in the Disclosure Documents but are not so disclosed.

5.9 Except as otherwise disclosed in each of the Disclosure Documents:

- 5.9.1 all Approvals and Filings under any Laws applicable to, or from or with any Authority having jurisdiction over, any of the Company, the Major Subsidiaries, or any of their respective properties or assets, or otherwise from or with any other persons, required in connection with the use and application of the proceeds from the Global Offering for the purposes as set forth in each of the Disclosure Documents have been obtained or made; and
- 5.9.2 the use and application of the proceeds from the Global Offering, as set forth in each of the Disclosure Documents will not, to the best knowledge of the Company:
  - (i) conflict with, or result in a breach or violation of, or constitute a default under (or constitute any event which, with notice, lapse of time, fulfilment of any condition and/or compliance with any formality, would result in a breach or violation of, constitute a default under or give the holder of any indebtedness (or a person acting on such holder's behalf) the right to require the repurchase, redemption or repayment of all or part of such indebtedness under); or
  - (ii) result in the creation or imposition of any Encumbrance on any property or assets of any Group Company pursuant to

in each case of (i) and (ii), (a) the articles of association or other organisational or constitutional documents or the business licence of any Group Company, (b) any indenture, mortgage, deed of trust, loan or credit agreement or other evidence of indebtedness, or any licence, lease, contract or other agreement or instrument to which any Group Company is a party or by which any Group Company or any of its properties or assets is or may be bound or affected, or (c) any Laws applicable to any Group Company or any of its properties or assets, except, in each case of paragraphs (i) and (ii), for matters that would not, individually or in the aggregate, have a Material Adverse Effect.

#### 6 Accounts

- 6.1 The Reporting Accountants, whose audit report on certain consolidated financial statements of the Group is included in each of the Disclosure Documents, are independent public accountants with respect to the Company under section 290 of the Code of Ethics for Professional Accountants on "Independence Audit and Review Engagements" issued by the Hong Kong Institute of Certified Public Accountants and the rules and regulations thereunder.
- 6.2 The audited consolidated financial statements (and the notes thereto) of the Group included in each of the Disclosure Documents:
  - 6.2.1 give a true and fair view of the consolidated financial position of the Group as at the dates indicated and the consolidated results of operations, cash flows and changes in shareholders' equity of the Group as a whole for the periods specified; and
  - have been prepared in accordance with International Financial Reporting Standards ("IFRS") issued by the International Accounting Standards Board and the accounting policies of the Company applied on a consistent basis throughout the periods involved; and

- 6.2.3 make full provision for all actual liabilities and appropriate provision for all material contingent or deferred liabilities of the Group, and proper and adequate provision for all Tax liabilities (including deferred Tax), to the extent as required under the applicable accounting policies.
- 6.2.4 All summary and selected financial data included in each of the Disclosure Documents present fairly the information shown in those documents and have been compiled on a basis consistent with that of the audited consolidated financial statements of the Group included.
- 6.3 The unaudited (but reviewed) consolidated financial statements (and the notes thereto) of the Group as of March 31, 2025:
  - 6.3.1 have been reviewed by the Reporting Accountants;
  - have been prepared in conformity with IFRS applied on a consistent basis throughout the periods involved, and have been compiled on a basis consistent with the audited consolidated financial statements of the Group included in each of the Hong Kong Public Offering Documents and the Preliminary Offering Circular; and
  - 6.3.3 give a true and fair view of the financial position of the Group of the dates indicated and the consolidated results of operations, cash flows and changes in shareholders' equity of the Group as a whole for the period involved.
- The pro forma net tangible assets (and the notes thereto) (and all other pro forma financial statements, information and data, if any) included in each of the Disclosure Documents have been prepared in accordance with the applicable requirements of the Listing Rules, the assumptions used in the preparation of such pro forma net tangible assets (and the notes thereto) (and all other pro forma financial statements, information and data, if any) are reasonable, the pro forma adjustments used therein are appropriate to give effect to the transactions or circumstances described therein and the pro forma adjustments have been properly applied to the historical amounts in the compilation of the pro forma net tangible assets (and the notes thereto) (and all other pro forma financial statements, information and data, if any).
- 6.5 There are no financial statements (historical or pro forma, as applicable) that are required (including by the Listing Rules or the Companies (WUMP) Ordinance) to be included in each of the Disclosure Documents that are not included as required.
- 6.6 To the extent the Company's financial or operating data included in the Disclosure Documents are derived from PRC GAAP data, such PRC GAAP data have been calculated and prepared in conforming with the generally accepted accounting principles in the PRC ("PRC GAAP").
- 6.7 The memorandum on the profit forecast and the working capital forecast, which has been approved by the Directors and reviewed by the Reporting Accountants in connection with the Global Offering, has been prepared after due and careful enquiry and on the bases and assumptions stated in such memorandum which the Directors believe to be fair and reasonable and (A) all statements of fact in such memorandum are complete, true and accurate in all material respects and not misleading; (B) all expressions of opinion contained in such memorandum are fair and reasonable, are honestly held by the Directors and can be properly supported; and (C) there are no other material facts or assumptions which in any case ought

reasonably to have been taken into account which have not been taken into account in the preparation of such memorandum.

- (A) The statements in relation to the adequacy of the working capital of the Company as set forth in the section of each of the Disclosure Documents entitled "Financial Information Liquidity and Capital Resources" (the "Prospective Financial Information") has been prepared after due and proper consideration, and represents reasonable and fair expectations honestly held, by the Company on the basis of facts known to the best of the knowledge of the Company and the assumptions stated in each of the Disclosure Documents; (B) the assumptions used in the preparation of the Prospective Financial Information are all those that the Company believes are significant in forecasting the adequacy of the working capital of the Company for at least the 12-month period immediately following the Prospectus Date; and (C) the Prospective Financial Information represents a reasonable forecast of the adequacy of the working capital of the Company for at least the 12-month period immediately following the Prospectus Date.
- 6.9 The statements set forth in the section of each of the Disclosure Documents headed "Financial Information Significant Accounting Policies and Critical Accounting Judgements and Estimates" are complete, true and accurate in all material respects and not misleading and fully describe (A) accounting policies which the Company believes are the most material to the portrayal of the Company's financial condition and results of operations (the "Critical Accounting Policies"); (B) judgments and uncertainties affecting the application of the Critical Accounting Policies; and (C) and explain the likelihood that materially different amounts would be reported under different conditions or using different assumptions; the Board and the senior management of the Company have (i) reviewed and agreed with the selection, application and disclosure of the Critical Accounting Policies and (ii) consulted with the Reporting Accountants with regard to such selection, application and disclosure.
- Each of the Disclosure Documents accurately and fully describes (A) all trends, demands, commitments, events, uncertainties and risks, and the potential effects thereof, that the Company believes would materially affect the liquidity of the Group taken as a whole and could reasonably be expected to occur and (B) all material off-balance sheet transactions, arrangements, obligations and liabilities, direct or contingent; the Group does not have any material relationships with unconsolidated entities that are contractually limited to narrow activities that facilitate the transfer of or access to assets by the Group, such as structured finance entities and special purpose entities, which would, or could reasonably be expected to, have a material effect on the liquidity of the Group taken as a whole or the availability thereof or the requirements of any of the Group taken as a whole for capital resources.
- 6.11 (A) The factual contents of the reports, letters or certificates of the Reporting Accountants are complete, true and accurate in all material respects (and, where such information is subsequently amended, updated or replaced, such amended, updated or replaced information is complete, true and accurate in all material respects) and no material fact or matter has been omitted therefrom which would make the contents of any of such reports, letters or certificates misleading, and the opinions attributed to the Directors in such reports, letters or certificates are held in good faith based upon facts within the best of their knowledge after due and careful enquiry; (B) no material information was withheld from the Reporting Accountants for the purposes of their preparation and issuance of their report contained in each of the Disclosure Documents and the

comfort letters to be issued by the Reporting Accountants to the Underwriters in connection with the Global Offering and all information given to the Reporting Accountants for such purposes was given in good faith and there is no other information or documents which have not been provided, the result of which would make the information and documents so received misleading; and (C) no material information was withheld from the Reporting Accountants or the Underwriters for the purposes of their review of the profit forecast memorandum and the pro forma adjusted net tangible assets and all other pro forma financial statements, information or data, if any, of the Company included in the Disclosure Documents or their review of the Company's cash flow and working capital projections, estimated capital expenditures and financial reporting procedures.

- 6.12 The statutory books, books of account and other records of the Company and each of the Major Subsidiaries are in its proper possession, up-to-date and contain, in all material respects, complete and accurate records as required under applicable Laws to which such company is subject to be dealt with in such books and, to the best knowledge of the Company, no notice or allegation that any is incorrect or should be rectified has been received.
- 6.13 All historical financial information contained in the Prospectus (other than in the Accounts) has been either correctly extracted from the Accounts or is derived from the relevant accounting records of the Group Companies which the Company in good faith believes are reliable and accurate in all material respects, and are a fair presentation of the data purported to be shown.

# 7 Indebtedness and Material Obligations

- 7.1 Except as otherwise disclosed in the Disclosure Documents:
  - 7.1.1 the Group as a whole does not have any outstanding liabilities, term loans, other borrowings or indebtedness in the nature of borrowings, direct or contingent (including any off-balance sheet liabilities and obligations), including bank overdrafts and loans, debt securities or similar indebtedness, hire purchase commitments or any mortgage or charge or any guarantee or other contingent liabilities; and
  - 7.1.2 no outstanding indebtedness of the Group taken as a whole, has (or, with notice, lapse of time, fulfilment of any condition and/or compliance with any formality, will) become repayable before its stated maturity, nor has (or, with notice, lapse of time, fulfilment of any condition and/or compliance with any formality, will) any security in respect of such indebtedness become enforceable by reason of default of the Group; and
  - 7.1.3 no person to whom any indebtedness of the Group that is repayable on demand is owed has demanded, or, to the best knowledge of the Company, threatened to demand repayment of, or to take steps to enforce any security for, the same; and
  - 7.1.4 to the best knowledge of the Company, no circumstance has arisen such that any person is now entitled to require payment of any indebtedness of the Group taken as a whole or under any guarantee of any liability of the Group taken as a whole by reason of default of the Group or any other person or under any guarantee given by the Group,
    - except, in each case of paragraphs 7.1.1 through 7.1.4 above, for matters which would not, individually or in the aggregate, result in a Material Adverse Effect.

7.2 (A) The amounts borrowed by the Company or any of the Major Subsidiaries do not exceed any limitation on its borrowing contained in its articles of association or other constituent or constitutive documents or in any debenture or other deed or document binding upon it; (B) none of the Company or the Major Subsidiaries has factored any of its debts or engaged in financing of a type which would not be required to be shown or reflected in its audited accounts; and (C) with respect to each of the borrowing facilities of the Company or any Major Subsidiary, (i) such borrowing facility has been duly authorised, executed and delivered, is legal, valid, binding and enforceable against that Group Company in accordance with its terms and is in full force and effect; (ii) all undrawn amounts under such borrowing facility is or will be capable of drawdown; (iii) no event has occurred, and, to the best knowledge of the Company, no circumstances exist, which could cause any undrawn amounts under such borrowing facility to be unavailable for drawing as required; and (iv) no event has occurred, and, to the best knowledge of the Company, no circumstances exist, in relation to any investment grants, loan subsidies or financial assistance received by or pledged to the Company or any of the Major Subsidiaries from or by any Authority, in consequence of which the Company or the Major Subsidiary is or could be held liable to forfeit or repay in whole or in part any such grant or loan or financial assistance, except, in each case of (B) and (C) above, for matters which would not, individually or in the aggregate, result in a Material Adverse Effect.

### **8** Subsequent Events

- 8.1 Except as otherwise disclosed in each of the Disclosure Documents, after the Accounts Date, none of the Company or the Major Subsidiaries has (A) other than in the ordinary course of business, entered into or assumed or otherwise agreed to be bound by any contract or agreement; (B) other than in the ordinary course of business, incurred, assumed or acquired or otherwise agreed to become subject to any liability (including contingent liability) or other obligation; (C) incurred any Encumbrance on any asset, or any lease of property, including equipment, other than such Encumbrances created in the ordinary course of business of the Group Companies and tax liens; (D) acquired or disposed of or agreed to acquire or dispose of any business or asset; (E) cancelled, waived, released or discounted in whole or in part any debt or claim, except in the ordinary course of business; (F) purchased or reduced, or agreed to purchase or reduce, its share capital or other equity interests of any class; (G) declared, made or paid any dividend or distribution of any kind on its share capital or other equity interests of any class (except for any dividend declared, made or paid by the Company pursuant to the dividend policy disclosed in each of the Disclosure Documents); or (H) entered into a letter of intent or memorandum of understanding (or announced an intention to do so) relating to any matters identified in (A) to (G) above, except, in each case of (A) through (H), for matters which would not, individually or in the aggregate, result in a Material Adverse Effect.
- 8.2 Save for as otherwise disclosed in each of the Disclosure Documents, after the Accounts Date, none of the Company or the Major Subsidiaries has sustained any loss or interference with its business from fire, explosion, flood, earthquake or other calamity, whether or not covered by insurance, or from any labour dispute or any action, order or decree of any Authority, except for matters that would not, individually or in the aggregate, result in a Material Adverse Effect.
- 8.3 Subsequent to the respective dates as at which information is given in each of the Disclosure Documents, there has not been any Material Adverse Effect.

### 9 **Assets and Properties**

- 9.1 Except as disclosed in each of the Disclosure Documents:
  - each of the Company or the Major Subsidiaries (i) has valid, good and marketable title to all properties (including real properties and buildings) and other assets that it purports to own and (ii) is entitled as legal and beneficial owner of such properties and other assets; and
  - there are no Encumbrances, conditions, planning consents, orders, regulations or other restrictions (whether in relation to the use of the property or otherwise) affecting any such property or other asset, except such as would not, individually or in the aggregate, (i) affect the value of such property or other asset, (ii) interfere with the use made or proposed to be made of such property or other asset by the Group taken as a whole, (iii) limit, restrict or otherwise affect the ability of the Group taken as a whole to utilise, develop or redevelop such property or other asset; and
  - in respect of any property (including real property and buildings) or other assets held 9.1.3 under lease, tenancy or licence by any of the Company or the Major Subsidiaries, (i) such lease, tenancy or licence (a) is in full force and effect, (b) has been duly authorised, executed and delivered and (c) is legal, valid, binding, subsisting and enforceable by that Group Company in accordance with its terms, (ii) no default (or event which with notice, lapse of time, fulfilment of any condition and/or compliance with any formality would constitute a default) under such lease, tenancy or licence by any Group Company has occurred and is continuing or is likely to occur, (iii) to the best knowledge of the Company, none of the Company or the Major Subsidiaries is aware of any Action of any nature that has been asserted by any person which (a) may be adverse to the rights or interests of the Company or the relevant Major Subsidiaries under such lease, tenancy or licence or (b) which may affect the rights of the Company or the relevant Major Subsidiaries to the continued possession or use of such leased or licensed property or other asset, (iv) the right of the Company or the relevant Major Subsidiaries to possess or use such leased or licensed property or other asset is not subject to any unusual or onerous terms or conditions and (v) there are no Encumbrances, conditions, planning consents, orders, regulations or other restrictions which may interfere or affect the use made or proposed to be made of such leased or licensed property or other asset by the Company or the relevant Major Subsidiaries; except, in each case of (i) through (v) above, for matters that would not, individually or in the aggregate, result in a Material Adverse Effect; and
  - 9.1.4 no other properties (including real properties and buildings) or assets are necessary in order for any of the Company or the Major Subsidiaries to carry on its business in the manner presently conducted and as described in each of the Disclosure Documents;

except, in each case of paragraphs 9.1.1 through 9.1.5 above, for matters that would not, individually or in the aggregate, result in a Material Adverse Effect.

#### 10 **Intellectual Property**

10.1 Each of the Company and the Major Subsidiaries owns (free of any Encumbrance), or has (or can obtain on reasonable terms) licences for, or other rights to use, all patents, patent

applications, inventions, copyrights, trade or service marks (both registered and unregistered), trade or service names, designs, domain names, know-how (including trade secrets and other unpatented and/or unpatentable proprietary or confidential information, systems or processes), and other proprietary information, rights or processes (collectively, the "Intellectual Property") described in each of the Disclosure Documents as being owned or licensed or used by it and that are necessary for the conduct of, or material to, its business as currently conducted or as proposed to be conducted, each of which licences or rights is (or, when so obtained, will be) legal, valid, binding and enforceable in accordance with its terms and is (or, when so obtained, will be) in full force and effect, except for matters that would not, individually or in the aggregate, result in a Material Adverse Effect.

- 10.2 To the best knowledge of the Company, there are no third parties who have or will be able to establish material rights to any Intellectual Property, except for, and to the extent of, the ownership rights of the owners of the Intellectual Property which has been licensed to any of the Company or the Major Subsidiaries, except for matters that would not, individually or in the aggregate, result in a Material Adverse Effect.
- 10.3 To the best knowledge of the Company, there is no infringement by third parties of any Intellectual Property, except for matters that would not, individually or in the aggregate, result in a Material Adverse Effect.
- 10.4 To the best knowledge of the Company, there is no pending or threatened Action by others challenging the rights of any of the Company or the Major Subsidiaries in, or the validity, enforceability or scope of any Intellectual Property, and there are, to the best of the knowledge of the Company, no facts which could form a reasonable basis for any such Action, except for matters that would not, individually or in the aggregate, result in a Material Adverse Effect.
- 10.5 To the best knowledge of the Company, there is no pending or threatened Action by others that any of the Company or the Major Subsidiaries infringes or otherwise violates any patent, trade or service mark, trade or service name, design, domain name, service name, copyright, trade secret or other proprietary rights of others, and there are no facts which could form a reasonable basis for any such Action, except for matters that would not, individually or in the aggregate, result in a Material Adverse Effect.
- 10.6 Each of the Company and the Major Subsidiaries has complied with the terms of each agreement pursuant to which Intellectual Property has been licensed to it, and all such agreements are in full force and effect, except for matters that would not, individually or in the aggregate, result in a Material Adverse Effect.
- 10.7 To the best knowledge of the Company, there is no patent or patent application that contains claims that interfere with the issued or pending claims of any of the Intellectual Property or that challenges the validity, enforceability or scope of any of the Intellectual Property, except for matters that would not, individually or in the aggregate, result in a Material Adverse Effect.
- 10.8 To the best knowledge of the Company, there is no prior act that may render any patent application within the Intellectual Property unpatentable that has not been disclosed to any Authority in the relevant jurisdiction over intellectual property matters, except for matters that would not, individually or in the aggregate, result in a Material Adverse Effect.

10.9 The statements contained in each of the Disclosure Documents in the section headed "Appendix VII – Statutory and General Information – B. Further Information about our Business - 2. Our Intellectual Property Rights" are complete, true and accurate in all material respects and not misleading.

# 11 Information Technology

- 11.1 All computer systems, communications systems, software and hardware which are currently owned, licensed or used by the Company and the Major Subsidiaries (collectively, the "Information Technology") comprise all of the information technology systems and related rights necessary to conduct, or material to, the respective businesses of the Company and the Major Subsidiaries as currently conducted or as proposed to be conducted.
- 11.2 The Company and the Major Subsidiaries either legally and beneficially own, or have obtained licences for, or other rights to use, all of the Information Technology, except for matters that would not, individually or in the aggregate, result in a Material Adverse Effect.
- 11.3 Each agreement pursuant to which the Company and the Major Subsidiaries have obtained licences for, or other rights to use, the Information Technology is legal, valid, binding and enforceable in accordance with its terms, the Company and Major Subsidiaries have complied with the terms of each such agreement which is in full force and effect, and no default (or event which, with notice, lapse of time, fulfilment of any condition and/or compliance with any formality, would constitute such a default) by the Group Companies has occurred and is continuing or is likely to occur under any such agreement, except for matters that would not, individually or in the aggregate, result in a Material Adverse Effect.
- 11.4 All the records and systems (including the Information Technology) and all data and information of the Company and the Major Subsidiaries are maintained and operated by the Company and the Major Subsidiaries and are not wholly or partially dependent on any facilities not under the exclusive ownership or control of the Company and the other members of the Group, except for matters that would not, individually or in the aggregate, result in a Material Adverse Effect.
- In the event that the persons providing maintenance or support services for the Company and the Major Subsidiaries with respect to the Information Technology cease or are unable to do so, the Company and the Major Subsidiaries have all the necessary rights and information to continue, in a reasonable manner, to maintain and support or have a third party maintain and support the Information Technology, except for matters that would not, individually or in the aggregate, result in a Material Adverse Effect.
- The Company and the Major Subsidiaries have implemented and maintained commercially reasonable controls, policies, procedures, and safeguards to maintain and protect their confidential information and the integrity, continuous operation, redundancy and security of all Information Technology and data (including all personal, personally identifiable, sensitive, confidential or regulated data, or any such data that may constitute trade secrets and working secrets of any governmental authority or any other data that would otherwise be detrimental to national security or public interest pursuant to the applicable Laws) used in connection with their businesses and/or the Global Offering, and there have been no breaches, violations, outages, leakages or unauthorized uses of or accesses to the same, except for matters that would not, individually or in the aggregate, result in a Material Adverse Effect.

11.7 There are no defects relating to the Information Technology, except for matters that would not, individually or in the aggregate, result in a Material Adverse Effect.

#### 12 **Data Protection**

- 12.1 (i) Each of the Company and the Major Subsidiaries has complied with all applicable Laws concerning cybersecurity, data protection, confidentiality and archive administration (collectively, the "Data Protection Laws"); (ii) neither the Company nor any of the Major Subsidiaries is, or is expected to be classified as, a "critical information infrastructure operator" under the Cybersecurity Law of the PRC; (iii) neither the Company nor any of the Major Subsidiaries is subject to any investigation, inquiry or sanction relating to cybersecurity, data privacy, confidentiality or archive administration, or any cybersecurity review by the Cyberspace Administration of the PRC (the "CAC"), the CSRC, or any other relevant governmental authority; and (iv) neither the Company nor any of the Major Subsidiaries has received any notice (including, without limitation, any enforcement notice, de-registration notice or transfer prohibition notice), letter, complaint or allegation from the relevant cybersecurity, data privacy, confidentiality or archive administration governmental authority alleging any breach or non-compliance by it of the applicable Data Protection Laws or prohibiting the transfer of data to a place outside the relevant jurisdiction, except, in each case of (i) through (iv) above, for matters that would not, individually or in aggregate, result in a Material Adverse Effect;
- 12.2 Neither the Company nor any of the Major Subsidiaries has received any claim for compensation from any person in respect of its business under the applicable Data Protection Laws and industry standards in respect of inaccuracy, loss, unauthorised destruction or unauthorised disclosure of data and there is no outstanding order against the Company or any of the Major Subsidiaries in respect of the rectification or erasure of data, in each case which would individually or in the aggregate result in a Material Adverse Effect;
- 12.3 To the best knowledge of the Company, no warrant has been issued authorizing the cybersecurity, data privacy, confidentiality or archive administration governmental authority (or any of its senior management, employees or agents) to enter any of the premises of the Company or any of the Major Subsidiaries for the purposes of, inter alia, searching them or seizing any documents or other materials found there, except for matters that would not, individually or in the aggregate, result in a Material Adverse Effect;
- 12.4 To the best knowledge of the Company, neither the Company nor any of the Major Subsidiaries has received any communication, enquiry, notice, warning or sanctions with respect to the Cybersecurity Law of the PRC or from the CAC or pursuant to the Data Protection Laws (including, without limitation, the CSRC Archive Rules);
- 12.5 To the best knowledge of the Company, it is not aware of any pending or threatened investigation, inquiry or sanction relating to cybersecurity, data privacy, confidentiality or archive administration, or any cybersecurity review, by the CAC, the CSRC, or any other relevant governmental authority on the Company or any of the Major Subsidiaries or any of their respective directors, senior management and employees, which would individually or in the aggregate result in a Material Adverse Effect;

- 12.6 To the best knowledge of the Company, it is not aware of any pending or threatened actions, suits, claims, demands, investigations, judgments, awards and proceedings on the Company or any of the Major Subsidiaries or any of their respective directors, senior management and employees pursuant to the Data Protection Laws (including, without limitation, the CSRC Archive Rules), which would individually or in the aggregate result in a Material Adverse Effect; and
- 12.7 Neither the Company nor any of the Major Subsidiaries has received any objection to this Global Offering or the transactions contemplated under this Agreement from the CSRC, the CAC or any other relevant governmental authority. The Company and the Major Subsidiaries have complied in all material respects with all applicable Data Protection Laws.

# 13 **CSRC Filings**

- 13.1 The Company has prepared and submitted the CSRC Filing Report in relation to the Global Offering and any transactions contemplated by this Agreement and any relevant supporting materials (including, but not limited to, the PRC legal opinion issued by the PRC Lawyer, where applicable) to the CSRC pursuant to the applicable requirements under CSRC Filing Rules.
- 13.2 In connection with the CSRC Filings made to the CSRC for the Global Offering:
  - the Company and its Directors have complied, and remain in compliance in all material respects with the requirements under the CSRC Filing Rules in the preparation and submission of the CSRC Filings;
  - 13.2.2 all information and statements included in the CSRC Filings (including the CSRC Filing Report) are and will remain true, accurate and complete and not misleading, and no material information or facts have been knowingly omitted or withheld;
  - 13.2.3 each of the CSRC Filings made by or on behalf of the Company is in compliance with the disclosure requirements pursuant to the CSRC Filing Rules in all material respects;
  - 13.2.4 the CSRC Filings has been timely submitted with the CSRC pursuant to the CSRC Filing Rules and all applicable Laws, and the Company has not received any notice of rejection, withdrawal or revocation from the CSRC in connection with such CSRC Filings.
- 13.3 The Company has not, and will not make any amendment, supplement or modification to (i) the CSRC Filings in connection with the Global Offering without prior consent (which shall not be unreasonably withheld) from, and (ii) (where applicable) the related PRC legal opinion delivered to the Sponsor-Overall Coordinators under Schedule 3 without prior notice to the Joint Sponsors and the Sponsor-Overall Coordinators (on behalf of the Hong Kong Underwriters) of any such amendment, supplement or modification.
- 13.4 The Company has complied, and remain in compliance in all material respects with all applicable laws, rules and regulations (including, without limitation, the CSRC Archive Rules) in connection with (i) the establishment and maintenance of adequate and effective internal control measures and internal systems for maintenance of data protection, confidentiality and archive administration; (ii) the relevant requirements and approval and filing procedures in connection with its handling, disclosure, transfer and retention of transfer of state secrets and working secrets of government agencies or any other documents or materials that would

otherwise be detrimental to national securities or public interest (the "Relevant Information"); and (iii) maintenance of confidentiality of any Relevant Information.

# 14 Employment and Labour

- 14.1 Except as disclosed in each of the Disclosure Documents:
  - 14.1.1 none of the Company or the Major Subsidiaries has any obligation to provide housing, provident fund, social insurance, severance, pension, retirement, death or disability benefits or other actual or contingent employee benefits to any of its present or past employees or to any other person, where any Group Company participates in, or has participated in, or is liable to contribute to any such schemes; and
  - 14.1.2 none of the Company or the Major Subsidiaries has any outstanding payment obligations or unsatisfied liabilities under the rules of such schemes or the applicable Laws; and
  - 14.1.3 there are no amounts or liability owing or promised to any present or former director, or senior management of any of the Company or the Major Subsidiaries other than remuneration accrued, due or for reimbursement of business expenses; and
  - 14.1.4 no directors or senior management of any of the Company or the Major Subsidiaries have given or been given notice terminating their contracts of employment; and
  - 14.1.5 none of the Company or the Major Subsidiaries has any undischarged liability to pay to any Authority in any jurisdiction any taxation, contribution or other impost arising in connection with the employment or engagement of directors or senior management by them; and during the Track Record Period (as defined in the Prospectus) and up to the date hereof, no liability has been incurred by any of the Company or the Major Subsidiaries for breach of any director's or senior management's contract of service, contract for services or consultancy agreement, redundancy payments, compensation for wrongful, constructive, unreasonable or unfair dismissal, failure to comply with any order for the reinstatement or re-engagement of any director or employee, or the actual or proposed termination or suspension of employment or consultancy; and
  - 14.1.6 all contracts of service in relation to the employment of the employees and directors of the Company and the Major Subsidiaries are on usual or normal terms which do not and will not impose any unusual or onerous obligation on any of the Company or the Major Subsidiaries and all subsisting contracts of service to which any of the Company or the Major Subsidiaries is a party are legal, valid, binding and enforceable in accordance with their respective terms and are determinable at any time on reasonable notice without compensation (except for statutory compensation); and
  - 14.1.7 to the best knowledge of the Company, there are no claims pending or threatened or capable of arising against any of the Company or the Major Subsidiaries, by any employee or director, in respect of any accident or injury not fully covered by insurance; each of the Company and the Major Subsidiaries has, in relation to its respective directors or employees, complied with all terms and conditions of such directors' or employees' contracts of employment or consultancy,

- except, in each case of paragraphs 14.1.1 through 14.1.8 above, for matters that would not, individually or in the aggregate, result in a Material Adverse Effect.
- 14.2 Except for matters which would not, individually or in the aggregate, result in a Material Adverse Effect:
  - 14.2.1 to the best knowledge of the Company, there is (i) no dispute with the Directors or senior management and no strike, labour dispute, slowdown or stoppage or other claims by, or conflict with the employees of any of the Company or the Major Subsidiaries pending or threatened against any of the Company or the Major Subsidiaries, (ii) no union representation dispute currently existing concerning the employees of any of the Company or the Major Subsidiaries; and
  - there have been and are no violations of any applicable labour, employment Laws and human rights (including but not limited to those related to labor rights) by any of the Company or the Major Subsidiaries.

#### 15 Environmental Laws

- 15.1 Each of the Company and the Major Subsidiaries and their respective assets and operations are in compliance with in all material respects, and each of the Company and the Major Subsidiaries has obtained or made and holds and is in compliance with, in all material respects, all Approvals and Filings required under, any and all applicable Environmental Laws (as defined below).
- 15.2 Except as disclosed in each of the Disclosure Documents:
  - there are no past, present or, to the best of the knowledge of the Company, reasonably anticipated future events, conditions, circumstances, activities, practices, actions, omissions or plans that could reasonably be expected to give rise to any costs or liabilities to any of the Company or the Major Subsidiaries under, or to interfere with or prevent compliance by any of the Company or the Major Subsidiaries with, any Environmental Laws; and
  - 15.2.2 none of the Company or the Major Subsidiaries is the subject of any investigation, or has received any notice or claim, or is a party to or affected by any pending or, to the best knowledge of the Company, threatened Action, or is bound by any judgment, decree or order, or has entered into any agreement, in each case relating to any alleged violation of any Environmental Law or any actual or alleged release or threatened release or cleanup at any location of any Hazardous Materials (as defined below) (as used in this paragraph, "Environmental Laws" means Laws relating to health, safety, the environment (including the protection, clean-up or restoration thereof), natural resources or Hazardous Materials (including the distribution, processing, generation, treatment, storage, disposal, transportation, other handling or release or threatened release of Hazardous Materials), and "Hazardous Materials" means any material (including pollutants, contaminants, hazardous or toxic substances or wastes) that is regulated by or may give rise to liability under any Environmental Law),

except, in each case of paragraphs 15.2.1 and 15.2.2 above, for matters that would not, individually or in the aggregate, result in a Material Adverse Effect.

#### 16 Anti-trust

None of the Company or the Major Subsidiaries is a party to any agreement or arrangement or is carrying on any practice which, in whole or in part, contravenes or is or could be invalidated by any anti-trust, anti-monopoly, competition, fair trading (including adopting predatory pricing strategies), consumer protection or similar Laws in any jurisdiction where the Company and the Major Subsidiaries have assets or carry on business or in respect of which any filing, registration or notification is required or is advisable pursuant to such Laws (whether or not the same has in fact been made), except for matters that would not, individually or in the aggregate, result in a Material Adverse Effect.

#### 17 Insurance

Each of the Company and the Major Subsidiaries maintains such insurance covering its business, operations, inventories, properties and personnel with insurers of recognised financial responsibility as the Company reasonably deems adequate, except for matters that would not, individually or in the aggregate, result in a Material Adverse Effect; and

- 17.1.1 each such insurance insures against such losses and risks to an extent which is adequate and prudent in accordance with customary industry practice to protect the business of the Company and the Major Subsidiaries; and
- 17.1.2 each such insurance is fully in force on the date of this Agreement and will be fully in force on the Prospectus Date and at all other times when the Warranties are deemed to be repeated pursuant to this Agreement; and
- 17.1.3 each of the Company and the Major Subsidiaries is in compliance with the terms of all insurance maintained by it and there are no claims by any of the Company or Major Subsidiaries under any such insurance as to which any insurance company is denying liability or defending under a reservation of rights clause and, to the best knowledge of the Company, there are no circumstances likely to give rise to such a claim; and
- 17.1.4 neither the Company nor any of the Major Subsidiaries, to the best of their respective knowledge, has any reason to believe that it will not be able to renew any such insurance as and when such insurance expires or that the insurance will be void; and
- 17.1.5 none of the Company or the Major Subsidiaries has been refused any material insurance coverage sought or applied for and, as far as the Company is aware, there are no circumstances likely to give rise to such refusal,

except, in each case of paragraphs 17.1.1 and 17.1.5 above, for matters that would not, individually or in the aggregate, result in a Material Adverse Effect.

#### 18 Internal Controls

- 18.1 The Group has established and maintain and evaluate a system of internal controls sufficient to provide reasonable assurance that, in all material respects:
  - 18.1.1 transactions are executed in accordance with management's general or specific authorisation; and

- 18.1.2 transactions are recorded as necessary to permit preparation of financial statements in compliance with IFRS or such other accounting standards as are adopted by the relevant Group Company and maintain accountability for assets; and
- 18.1.3 access to assets is permitted only in accordance with management's general or specific authorisation; and
- 18.1.4 the recorded accountability for assets is compared with existing assets at reasonable intervals and appropriate action is taken with respect to any differences; and
- 18.1.5 the Directors are able to make a proper assessment of the financial position and prospects of each Group Company; and
- 18.1.6 each Group Company has made and kept books, records and accounts which, in reasonable detail, accurately and fairly reflect the transactions of the Group Company and provide a sufficient basis for the preparation of financial statements in accordance with IFRS or such other accounting standards as are adopted by the relevant Group Company, and such internal controls are effective to perform the functions for which they were established and documented properly and the implementation of such internal controls are monitored by the responsible persons.
- 18.2 There are no material weaknesses in the Group's internal controls over financial reporting and no changes in the Group's internal controls over financial reporting or other factors that have materially and adversely affected, or could reasonably be expected to materially and adversely affect, the Group's internal controls over financial reporting.
- 18.3 None of the deficiencies and issues identified in the Internal Control Report would or could reasonably be expected to, individually or in the aggregate, materially and adversely limit, restrict or otherwise affect the ability of the Group to comply with any applicable Laws.
- 18.4 The Group has duly completed all necessary remediation actions, in all material respects, in respect of each of the deficiencies or issues identified in the Internal Control Report.
- 18.5 The Group has established and maintains and evaluates a system of disclosure and corporate governance controls and procedures to ensure that, in all material respects:
  - material information relating to the Group is made known in a timely manner to the Board and the Company's management by others within the Group; and
  - the Company and the Board comply in a timely manner with the requirements of the Listing Rules, the Hong Kong Codes on Takeovers and Mergers and Share Buy-backs, the Securities and Futures Ordinance, the Companies (WUMP) Ordinance, the Companies Ordinance and any other applicable Laws, including the requirements of the Listing Rules on disclosure of inside information and notifiable, connected and other transactions required to be disclosed, and such disclosure and corporate governance controls and procedures are effective to perform the functions for which they were established and documented properly and the implementation of such disclosure and corporate governance controls and procedures are monitored by the responsible persons.

For the purposes of this paragraph, the term "disclosure and corporate governance controls and procedures" means controls and other procedures that are designed to ensure that

information required to be disclosed by the Company, including information in reports that it files or submits under any applicable Law, inside information and information on notifiable, connected and other transactions required to be disclosed under the Listing Rules, is recorded, processed, summarised and reported in a timely manner and in any event within the time period required by applicable Law.

# 19 Anti-Corruption, Money Laundering and Sanctions

- 19.1 None of the Group Companies nor any of their respective directors or senior management has, directly or indirectly, made or authorised:
  - in the United States, the United Kingdom, the PRC, Hong Kong or any such other jurisdiction, relating to political activity or to influence official action, or where the contribution, payment, entertainment, gift or expense was or is prohibited under any applicable Laws of the United States, the United Kingdom, the PRC, Hong Kong or any other jurisdiction applicable to such person or such contribution, payment or gift; or
  - 19.1.2 any unlawful payment to any foreign or domestic government official or employee from corporate funds; or
  - 19.1.3 any bribe, rebate, payoff, influence payment, kickback or other unlawful payment;

and without prejudice to the foregoing, none of the Group Companies nor any of their respective directors or senior management has taken any action, directly or indirectly, in violation by such persons of any applicable anti-bribery or anti-corruption Laws including but without limitation to the Prevention of Bribery Ordinance (Cap. 201 of the Laws of Hong Kong), any Law promulgated to implement the OECD Convention on Combating Bribery of Foreign Public Officials in International Business Transactions, signed December 17, 1997, the relevant provisions of the Criminal Law of the PRC, the Anti-Unfair Competition Law of the PRC, the Provisional Regulations on Anti-Commercial Bribery of the PRC, the United States Foreign Corrupt Practices Act of 1977, the United Kingdom Bribery Act of 2010 or any other Law of similar purpose and scope (collectively, the "Anti-Corruption Laws"); and each of the Group Companies has instituted and maintained and will continue to maintain policies and procedures that are reasonably designed to ensure compliance with the applicable Anti-Corruption Law, Money Laundering Laws Applicable to the Group (as defined below) and Sanctions (as defined below) laws.

- 19.2 The operations of each Group Company are and have been conducted in compliance with applicable financial record keeping and reporting and other requirements (if any) of applicable anti-money laundering statutes, laws, regulations, rules and guidelines of all jurisdictions and any similar rules, regulations or guidelines in all material respects, including, without limitation, the U.S. Currency and Foreign Transactions Reporting Act of 1970, as amended (collectively, the "Money Laundering Laws Applicable to the Group") and applicable Anti-Corruption Law, and no Action or enquiry by or before any Authority involving the Company with respect to the Money Laundering Laws Applicable to the Group or applicable Anti-Corruption Law is pending or, to the best knowledge of the Company, threatened.
- 19.3 Other than the Company being listed on Section 1260H list of "Chinese military companies" maintained by the U.S. Department of Defense, none of the Company, any other member of the

Group, nor any of their respective directors or senior management, nor, to the best knowledge of the Company, employee, agent or Affiliate (a) is controlled by or owned 50% or more in the aggregate by any individuals or entities that are currently the subject of any sanctions administered or enforced by the United States (including but not limited to being the target of any sanctions administered or enforced by the Office of Foreign Assets Control of the U.S. Department of the Treasury, the U.S. Department of Defense, the U.S. Department of State, or the Bureau of Industry and Security of the U.S. Department of Commerce), the United Nations Security Council, the European Union, the Swiss State Secretariat for Economic Affairs, His Majesty's Treasury or other sanctions authority which may assert jurisdiction over the Company (collectively, the "Sanctions" and such persons, "Sanctioned Persons" and each such person, a "Sanctioned Person"); (b) is located, organised or resident in a country or territory that is, or whose government is, the subject of Sanctions that broadly prohibit dealings with that country or territory (which are, for the avoidance of doubt, Cuba, Iran, North Korea, Syria and the Crimea, Donetsk, Luhansk, Zaporizhzhia and Kherson regions of Ukraine (collectively, the "Sanctioned Countries" and each, a "Sanctioned Country")); or (c) will, directly or indirectly, use the proceeds of the Global Offering, or lend, contribute or otherwise make available such proceeds to any subsidiary, joint venture partner or other individual or entity, (i) to fund or facilitate any activities of or business with any person that, at the time of such funding or facilitation, is the subject of Sanctions, (ii) to fund or facilitate any activities of or business in any Sanctioned Country or (iii) in any other manner, that could or would result in a violation of any Sanctions by any individual or entity (including any individual or entity participating in the Global Offering, whether as underwriter, adviser, investor or otherwise).

- 19.4 Neither the Company nor any other member of the Group, nor any of their respective directors or senior management, nor, to the best knowledge of the Company, employee, agent or Affiliate has since April 24, 2019 engaged in, or is now engaged in, any dealings or transactions with or for the benefit of a Sanctioned Person or with or in a Sanctioned Country that at the time of the dealing or transaction is or was, the subject of Sanctions, which at the time of such dealing was in violation of Sanctions or would result in a violation by or imposition of Sanctions on any person, including, without limitation, any person participating in the Global Offering.
- 19.5 The Company will not, directly or indirectly, or in any way, use the proceeds, or lend, contribute or otherwise make available such proceeds to any subsidiary, Affiliate, joint venture partner or other individual or entity, for the purpose of financing or facilitating any activities or business of or with any individual or entity that, at the time of such funding or facilitation, is the subject or target of Sanctions, or operating in any country or territory that is the subject or target of any Sanctions, in any other manner that will result in a violation by any individual or entity (including, without limitation, by the Underwriters) of any of the applicable Anti-Corruption Law, Money Laundering Laws Applicable to the Group or Sanctions, or for any "covered activity" (defined in Part 850 of the Title 31 of the Code of Federal Regulations published by the Office of Federal Registrar of the United States).
- 19.6 None of the issue and sale of the Offer Shares, the execution, delivery and performance of this Agreement or the International Underwriting Agreement, the consummation of any other transaction contemplated hereby or thereby, or the provision of services contemplated by this Agreement or the International Underwriting Agreement to the Company will result in a violation (including, without limitation, by any of the Underwriters) of any Sanctions.

#### 20 U.S. Outbound Investment Rules

- 20.1 To the best knowledge of the Company, it is not a "covered foreign person". The Global Offering will not result in the establishment of a "covered foreign person" or the engagement by a "person of a country of concern" in a "covered activity."
- The Company does not currently engage, or currently have plans to engage, in a "covered 20.2 activity". The Company does not have any joint ventures that engages in or currently plans to engage in any "covered activity". The Company does not, directly or indirectly, hold a board seat on, have a voting or equity interest in, or have any contractual power to direct or cause the direct or cause the direction of management or policies of any person or persons of a country of concern that engages in or currently plans to engage in any "covered activity" from which the Company (a) derives more than 50 per cent. of its revenue, whether individually or as aggregated across such persons from each of which it derives at least U.S.\$50,000 (or equivalent) of its revenue, on an annual basis; (b) derives more than 50 percent of its net income, whether individually or as aggregated across such persons from each of which it derives at least U.S.\$50,000 (or equivalent) of its net income, on an annual basis; (c) incurs more than 50 percent of its capital expenditure, whether individually or as aggregated across such persons from each of which it incurs at least U.S.\$50,000 (or equivalent) of its capital expenditure, on an annual basis; or (d) incurs more than 50 percent of its operating expenses, whether individually or as aggregated across such persons from each of which it incurs at least U.S.\$50,000 (or equivalent) of its operating expenses, on an annual basis.
- 20.3 The terms "covered foreign person", "person of a country of concern" and "covered activity" are defined in Part 850 of the Title 31 of the Code of Federal Regulations published by the Office of Federal Registrar of the United States.

### 21 Experts

- 21.1 Each Expert is independent of the Company (as determined by reference to Rule 3A.07 of the Listing Rules) and is able to form and report on its views free of any conflict of interest.
- The factual contents of the reports (including the Internal Control Report and the Industry Report), opinions, letters or certificates of each Expert are and will remain complete, true and accurate in all material respects (and, where such information is subsequently amended, updated or replaced, such amended, updated or replaced information is complete, true and accurate in all material respects) and no material fact or matter has been omitted which would make the contents of any of those reports, opinions, letters or certificates misleading, and the opinions attributed to the Directors in those reports, opinions, letters or certificates are held in good faith based upon facts within the best of their knowledge after due and careful enquiry.
- 21.3 No material information was withheld from any Expert for the purpose of its preparation of its reports (including the Internal Control Report and the Industry Report), opinions, letters and certificates and all information given to each Expert for that purpose was given in good faith and there is no other information or documents which have not been provided, the result of which would make the information and documents so received misleading.

### 22 Forward-looking Statements and Operational, Statistical and Market Data

- Each forward-looking statement contained in each of the Disclosure Documents has been made or reaffirmed with a reasonable basis and in good faith.
- 22.2 All operational, statistical or market-related data included in each of the Disclosure Documents that:
  - 22.2.1 come from the Company have been derived from the records of the Group Companies using systems and procedures which incorporate adequate safeguards to ensure that the data are complete, true and accurate in all material respects and not misleading; and
  - 22.2.2 come from sources other than the Company are based on or derived from sources which are reliable and accurate and present fairly such sources in all material respects, and the Company has obtained the written consent to the use of such data from such sources to the extent required.

#### 23 Material Contracts

- 23.1 All contracts and agreements entered into within two years prior to the Prospectus Date (other than contracts or agreements entered into in the ordinary course of business) to which a Group Company is a party and which are required to be:
  - 23.1.1 disclosed as material contracts in the Prospectus; or
  - 23.1.2 filed as material contracts with the Registrar of Companies in Hong Kong,

have been so disclosed and filed, in their entirety, without omission or redaction unless a certificate of exemption has been granted by the SFC; no such contracts or agreements which have not been so disclosed or filed will, without the written consent of the Joint Sponsors and the Sponsor-Overall Coordinators, be entered into, nor will the terms of any such contracts or agreements so disclosed or filed be changed, prior to or on the Listing Date; no Group Company, nor any other party to any such contract or agreement, has sent or received any communication regarding termination of, or intention not to renew, any of such contracts or agreements, and, to the best knowledge of the Company, no such termination or non-renewal has been threatened by any Group Company or any other party to any such contract or agreement, except for matters that would not, individually or in the aggregate, result in a Material Adverse Effect.

- 23.2 Each of the contracts or agreements listed as being a material contract in the section of the Prospectus headed "Appendix VII Statutory and General Information B. Further Information about our Business 1. Summary of Material Contracts" has been duly authorised, executed and delivered and is legal, valid, binding and enforceable in accordance with its terms, subject, as to enforceability, to bankruptcy, insolvency, fraudulent transfer, reorganization, moratorium and similar Laws of general applicability relating to or affecting creditors' rights and to general equity principles.
- 23.3 Except as disclosed in each of the Disclosure Documents, none of the Company or the Major Subsidiaries:
  - 23.3.1 has any capital commitment, or is, or has been, party to any unusual, long-term or onerous commitments, contracts or arrangements not wholly on an arm's length basis in the ordinary and usual course of business (for these purposes, a long-term contract,

commitment or arrangement is one which is unlikely to have been fully performed in accordance with its terms more than six months after the date it was entered into or undertaken or is incapable of termination by any Group Company on six months' notice or less); or

- 23.3.2 is a party to any agreement or arrangement which prevents or restricts it in any way from carrying on business in any jurisdiction; or
- 23.3.3 is engaged in any trading activities involving commodity contracts or other trading contracts which are not currently traded on a securities or commodities exchange and for which the market value cannot be determined.

except, in each case of paragraphs 23.3.1 and 23.3.3 above, for matters that would not, individually or in the aggregate, result in a Material Adverse Effect.

### 24 Connected Transactions and Conflict of Interest

- 24.1 In respect of the connected transactions (as defined in the Listing Rules) of the Group (the "Connected Transactions") as disclosed in the Disclosure Documents:
  - 24.1.1 the statements describing the Connected Transactions in the Disclosure Documents are complete, true and accurate in all material respects, and there are no material facts or matters, the omission of which would make any such statements misleading; and
  - 24.1.2 the partially-exempted Connected Transaction has been entered into and carried out, and will be carried out, in the ordinary course of business and on normal commercial terms, and is fair and reasonable and in the interests of the Company and the shareholders of the Company as a whole, and the Directors, including the independent non-executive Directors, in coming to their view, have made due, careful and proper enquiries and investigations of that Connected Transaction; and
  - 24.1.3 the relevant Group Company has complied with and will continue to comply with the terms of each Connected Transaction so long as the agreement or arrangement relating that transaction is in effect; and
  - 24.1.4 each Connected Transaction was and will be carried out by the relevant Group Company in compliance with all applicable Laws in all material respects, except where waiver for non-compliance has been granted by the Stock Exchange and disclosed in the Disclosure Documents.
- 24.2 Except as disclosed in each of the Disclosure Documents, none of the Directors (other than the independent non-executive Directors), either alone or in conjunction with or on behalf of any other person, is engaged in any business that is in competition with the business of any of the Company or the Major Subsidiaries to the extent that there could be a conflict of interests between such Director, or any of his or her or its Associates and the general body of shareholders of the Company.
- 24.3 Except as otherwise disclosed in each of the Disclosure Documents, none of the Directors and their respective Associates:

- is interested, directly or indirectly, in any assets which have, since the date two years immediately preceding the Prospectus Date, been acquired or disposed of by or leased to any Group Company; or
- is or will be interested in any agreement or arrangement with any Group Company and which is material in relation to the business of the Group, taken as a whole.
- 24.4 Except as disclosed in each of the Disclosure Documents, no indebtedness (actual or contingent) and no contract, agreement or arrangement (other than employment or service contracts with current directors or senior management of a Group Company) is or will be outstanding between the Company or any of the Major Subsidiaries, on the one hand, and any current Director or the chief executive of the Company or any Associate of any of the foregoing persons, on the other hand.

### 25 **Tax**

- 25.1 All returns, reports or filings required to be filed by or in respect of any of the Company or the Major Subsidiaries for Taxation purposes have been duly and timely filed, and all such returns, reports or filings are up to date and are complete, true and accurate and not misleading and are not the subject of any material dispute with any Taxing or other Authority; and
- all Taxes and other assessments of a similar nature (whether imposed directly or through withholding), including any interest, additions to Tax or penalties applicable thereto, due or claimed to be due from any of the Company or the Major Subsidiaries have been duly and timely paid, other than those being contested in good faith by legal Actions and for which adequate reserves have been provided; there is no Tax deficiency of any material amount that has been asserted against any of the Company or the Major Subsidiaries; and
- 25.3 the provisions included in the audited consolidated financial statements of the Group as set forth in each of the Disclosure Documents included appropriate provisions required under IFRS for all Taxes and other assessments of a similar nature (whether imposed directly or through withholding), including any interest, additions to Tax or penalties applicable thereto, in respect of accounting periods ended on or before the accounting reference date to which such audited accounts relate and for which the relevant Group Company was then or could reasonably be expected thereafter to become or has become liable; and
- 25.4 the statements set forth in the section of each of the Disclosure Documents headed "Appendix IV Taxation and Foreign Exchange" are complete, true and accurate in all material respects and not misleading; and
- 25.5 except as described in each of the Disclosure Documents, no stamp or other issuance or transfer Taxes or duties or other assessments of a similar nature and no capital gains, income, withholding or other Taxes or other assessments of a similar nature are payable by or on behalf of any of the Company or the Major Subsidiaries in Hong Kong or the PRC or to any Taxing or other Authority in connection with (i) the execution and delivery of this Agreement and the International Underwriting Agreement; (ii) the allotment, issuance or sale of the Offer Shares; (iii) the offer, allotment, issue, sale or delivery of the Hong Kong Offer Shares to or for the respective accounts of successful applicants and, if applicable, the Hong Kong Underwriters contemplated in the Prospectus; (iv) the offer, allotment, issue, sale or delivery of the International Offer Shares to or for the respective accounts of the International Underwriters or

purchasers procured by the International Underwriters in the manner contemplated in each of the International Offering Documents; or (v) the deposit of the Offer Shares with HKSCC,

except, in each case of paragraphs 25.1 through 25.5 (other than paragraph 25.4) above, for matters that would not, individually or in the aggregate, result in a Material Adverse Effect.

#### 26 **Dividends**

- 26.1 Except as disclosed in each of the Disclosure Documents, all dividends and other distributions declared and payable on the H Shares to the shareholders of the Company are not subject to, and may be paid free and clear of and without deduction for or on account of, any withholding or other Taxes or other assessments of a similar nature imposed, assessed or levied by or under the Laws of Hong Kong or the PRC or by Hong Kong or the PRC or any Taxing or other Authority.
- None of the Company or the Major Subsidiaries is prohibited, directly or indirectly, from (i) paying dividends to the Company, (ii) making any other distribution on the share capital or other equity interests of or in that Group Company, (iii) repaying the Company any loans or advances to that Group Company from the Company or (iv) transferring any properties or assets to the Company or any other Group Company, except for matters that would not, individually or in the aggregate, result in a Material Adverse Effect.

#### 27 Market Conduct

- 27.1 Except for the appointment of the Stabilizing Manager, none of the Group Companies nor any of their respective "affiliates" (within the meaning of Rule 501(b) of Regulation D under the Securities Act), nor any person acting on behalf of any of them, has, at any time prior to the date of this Agreement, done or engaged in, or will, until the Sponsor-Overall Coordinators have notified the Company that all of the Offer Shares have been sold by the Underwriters, do or engage in, directly or indirectly, any act or course of conduct (A) which creates a false or misleading impression as to the market in or the value of the H Shares and any associated securities or (B) the purpose of which is to create actual, or apparent, active trading in or to raise the price of the H Shares or (C) which constitutes material non-compliance with the rules, regulations and requirements of the CSRC, the Stock Exchange or any other Authority including those in relation to bookbuilding and placing activities.
- 27.2 Except for the appointment of the Stabilizing Manager, none of the Group Companies nor any of their respective "affiliates" (within the meaning of Rule 501(b) of Regulation D under the Securities Act), nor, to the best knowledge of the Company, any person acting on behalf of any of them, (A) has taken or facilitated or will take or facilitate, directly or indirectly, any action which is designed to cause or result in, or which has constituted or which might reasonably be expected to cause or result in, the stabilisation in violation of applicable laws or manipulation of the price of any security of the Company to facilitate the sale or resale of any security of the Company or otherwise, (B) has taken or will take, directly or indirectly, any action which would constitute a violation of the market misconduct provisions of Parts XIII and XIV of the Securities and Futures Ordinance or (C) has taken or will take, or has omitted to take or will omit to take, directly or indirectly, any action which may result in the loss by any of the

Underwriters of the ability to rely on any stabilisation safe harbour provided by the Securities and Futures (Price Stabilising) Rules under the Securities and Futures Ordinance or otherwise.

# 28 **Immunity**

Under the laws of Hong Kong and the PRC, none of the Group Companies nor any of their respective properties, assets or revenues, is entitled to any right of immunity on the grounds of sovereignty or otherwise from any Action, from set-off or counterclaim, from the jurisdiction of any court, from service of process, from attachment to or in aid of execution of judgment, or from other Action for the giving of any relief or for the enforcement of any judgment.

#### 29 Choice of Law and Jurisdiction

- 29.1 The choice of law provisions set forth in this Agreement will be recognised and given effect to by the courts of the PRC and Hong Kong; the Company can sue and be sued in its own name under the Laws of the PRC and Hong Kong; the agreement by the Company to resolve any dispute by arbitration, the waiver by the Company of any objection to the venue of an action, suit or proceeding, the waiver and agreement not to plead an inconvenient forum and the agreement that this Agreement will be governed by and construed in accordance with the Laws of Hong Kong are legal, valid and binding under the Laws of the PRC and Hong Kong and will be respected by the PRC and Hong Kong courts; service of process effected in the manner set forth in this Agreement will be effective, insofar as the Laws of the PRC and Hong Kong are concerned, to confer valid personal jurisdiction over the Company, as applicable; and any arbitral award obtained under this Agreement will be recognised and enforced by the PRC and Hong Kong courts.
- 29.2 It is not necessary under the Laws of Hong Kong or the PRC that any of the Underwriters (other than those incorporated or organised under the Laws of Hong Kong or the PRC) should be licensed, qualified or entitled to carry out business in Hong Kong or the PRC (i) to enable them to enforce their respective rights under this Agreement or the International Underwriting Agreement or any other document to be furnished hereunder or thereunder, or (ii) solely by reason of the execution, delivery or performance of this Agreement and the International Underwriting Agreement.

### 30 **Professional Investor**

The Company has read and understood the Hong Kong Professional Investor Treatment Notice set forth in Schedule 6 and acknowledges and agrees to the representations, waivers and consents contained in such notice, in which the expressions "you" or "your" mean the Company, and "we" or "us" or "our" mean the Sponsor-Overall Coordinators and the Hong Kong Underwriters.

#### 31 Allotment, Issue and Sale of Offer Shares

31.1 Except pursuant to this Agreement or the International Underwriting Agreement, no Group Company has incurred any liability for any finder's or broker's fee or agent's commission or other payments in connection with the execution and delivery of this Agreement or the International Underwriting Agreement or the offer, allotment, issue or sale of the Offer Shares or the consummation of the transactions contemplated by this Agreement or the International Underwriting Agreement or the Offering Documents.

No Group Company has entered into any contractual arrangement relating to the offer, allotment issue, sale, distribution and/or delivery of any H Shares other than this Agreement, the International Underwriting Agreement, the Operative Documents and the Cornerstone Investment Agreements.

# 32 Litigation and Other Proceedings

- 32.1 There are no legal, arbitration or governmental Actions in progress, pending or, or to the best knowledge of the Company, threatened, to which any of the Company or the Major Subsidiaries or any of their respective directors is a party or to which any of the properties of the Company or the Major Subsidiaries or any of their respective directors is subject, whether or not arising from transactions in the ordinary course of business, that would affect the power or ability of the Company to perform any of their respective obligations under this Agreement and the International Underwriting Agreement, to offer, allot, issue or sell any of the Offer Shares, or to consummate any of the transactions contemplated by the Prospectus or the International Offering Documents. No such Actions, and no other disputes existed or was outstanding at any time within the period of 12 months, preceding the date of the Prospectus (whether or not now resolved) which, and notwithstanding it is now resolved or withdrawn, resulted from circumstances, or is or was otherwise of a nature, which should reasonably be viewed as significant to the Group now or in the future.
- None of the Company or the Major Subsidiaries which is a party to a joint venture or shareholders' agreement is in dispute with the other parties to such joint venture or shareholders' agreement and, to the best knowledge of the Company, there are no circumstances which may give rise to any dispute or affect the relevant Group Company's relationship with such other parties, except for matters that would not, individually or in the aggregate, result in a Material Adverse Effect.

### 33 Directors, Supervisors and Senior Management

- 33.1 Any certificate signed by any senior management of any of the Company or the Major Subsidiaries and delivered to the Joint Sponsors, the Sponsor-Overall Coordinators, the Overall Coordinators, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the CMIs and the International Underwriters, the legal advisers to the Underwriters or any of them in connection with the Global Offering will be deemed to be a representation and warranty by the Company, as to matters covered thereby, to the Joint Sponsors, the Sponsor-Overall Coordinators, the Overall Coordinators, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the CMIs and the International Underwriters and each of them.
- 33.2 None of the Directors has revoked or withdrawn the authority and confirmations in the responsibility letter, statement of interests and power of attorney issued by him or her to the Company or the Joint Sponsors, the Sponsor-Overall Coordinators, the Overall Coordinators, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the CMIs, the International Underwriters and/or any of them, and such authority and confirmations remain in full force and effect.
- 33.3 The Directors and the Supervisors have been duly and validly appointed and are the only directors and supervisors of the Company.

# **34 United States Aspects**

- Neither the Group nor any of its "affiliates" (within the meaning of Rule 501(b) of Regulation D under the Securities Act ("Regulation D")) nor any person acting on behalf of any of them (A) directly or indirectly has made or will make offers or sales of any security, or solicited or will solicit offers to buy, or otherwise negotiated or will negotiate in respect of, any security, under circumstances that would require registration of the Offer Shares under the Securities Act or (B) has engaged or will engage in any "directed selling efforts" within the meaning of Regulation S under the Securities Act with respect to the Offer Shares.
- 34.2 The Company is a "foreign issuer" within the meaning of Regulation S.
- 34.3 There is no "substantial U.S. market interest" within the meaning of Regulation S in the Offer Shares or securities of the Company of the same class as the Offer Shares.

### Part II: Company's representations and warranties on behalf of the Directors

On behalf of each of the Company's Directors, the Company represents, warrants and undertakes to each of the Joint Sponsors, the Sponsor-Overall Coordinators, the Overall Coordinators, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the CMIs and the International Underwriters as follows:

- 1 He/she has authorised the issue, publication, release and/or signing of any approved document(s) (as defined in paragraph 3 below) by or on behalf of the Company and/or in respect of the issue, publication, release of any approved document(s) by the Joint Sponsors on behalf of the Company in relation to or in connection with the Global Offering, with the inclusion therein of a statement pursuant to Rule 11.12 and paragraph 2 of Appendix 1A of the Listing Rules to the effect that he/she, both individually and collectively with the other Directors, accepts the responsibility for the accuracy and completeness of all the statements of facts in the approved document(s) relating to the Company, its subsidiaries and associated companies and any other information contained in the approved document(s) and confirm, having made all reasonable and due enquiries and to the best of his/her information, knowledge and belief, that (i) the statements of fact contained in the approved document(s) is/are true, accurate and complete in all material respects and not misleading or deceptive, (ii) all estimate(s), belief(s), intention(s) and opinion(s) expressed in the approved document(s) is/are made on reasonable grounds and basis and are the true and honest belief of the Board and himself/herself and has/have been arrived at after due and careful consideration, (iii) the copy of or extract from the report, valuation or letter provided by an expert (as defined in the Companies Ordinance contained in the approved document(s), fairly represents the statement, or is a correct and fair copy of or extract from the report, valuation or letter of the expert, (iv) all statement(s) in the approved document(s) relating to myself are true, accurate and complete in all material respects and are not misleading or deceptive at the relevant dates of the approved document(s), and (v) there are no other facts, considerations or information not contained in the approved document(s), the omission of which would make any statement in such approved document(s) misleading. He/she has confirmed that he/she is aware that the Companies Ordinance and other legislation provide for civil and criminal liability for misstatements in the Prospectus and that a statement included in the Prospectus is deemed to be untrue if it is misleading in the form and context in which it is included. He/she understands the matters set out in such guidance and, in particular, the nature of his/her responsibilities and obligations under the Listing Rules and the Companies Ordinance (Chapter 622 of the Laws of Hong Kong). Together with his/her fellow Directors (including any of them who may have delegated detailed supervision of the approved documents) to others, he/she jointly and severally accepts responsibility in the terms set out in the approved document(s). For the purpose of paragraphs 1 to 4, the approved documents include the Prospectus and other documents approved by or on behalf of the Board in connection with the Global Offering.
- the Prospectus is required (i) by the Hong Kong Listing Rules as an overriding principle to contain such sufficient particulars and information which, taking into account the particular nature of the Company and the H Shares of the Company for which listing is sought, is necessary to enable an investor to make an informed assessment of the activities, assets and liabilities, financial position, management and prospects of the Company and its subsidiaries and of its profits and losses and of rights attaching to the H Shares of the Company, and (ii) by paragraph

3 of the Third Schedule to the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong) to contain such sufficient particulars and information which, taking into account the particular nature of the Company and the H Shares of the Company for which listing is sought, is necessary to enable a reasonable person to form as a result thereof a valid and justifiable opinion of the H Shares of the Company and the financial condition and profitability of the Company at the time of the issue of the Prospectus. He/she has confirmed, having made all reasonable and due enquiries and to the best of his/her information, knowledge and belief, that he/she has read the Prospectus and he/she knows of no information not contained in the Prospectus which is or may be material in relation to the Company or any of its subsidiaries or their respective businesses, or the Global Offering or which ought to be included in the Prospectus in order to enable a reasonable person to make the aforesaid informed assessment. He/she has confirmed that he/she has carefully reviewed the biography of his/her working experience and qualifications and other references to him/her (the "Personal Information") set out therein and that it is accurate in all material respect and not misleading. He/she has confirmed that he/she has the experience, qualifications and competence to perform his/her role as a Director.

3 He/she has confirmed that all information set out in the Prospectus regarding interests and dealings by him/her and his/her associates and/or close associates (as defined in the Hong Kong Listing Rules) in the Shares in and debentures (if any) of the Company and its associated corporations (within the meaning of section 308 of the Securities and Futures Ordinance, Chapter 571 of the Laws of Hong Kong (the "SFO")) and in the statement of his/her interests as set out in the Prospectus (the "Statement of Interests") are, when given, true, accurate, complete and not misleading or deceptive and that he/she has taken all reasonable care and have made all reasonable enquiries to ensure that such information set out therein is true, accurate, complete in all respects and not misleading or deceptive. He/she has undertaken that from the date of disclosure to which the Statement of Interest if made referable up to the date of the Prospectus, if there are any changes in relation to any of the matters specified in the Statement of Interests, or if he/she becomes aware of any information relating to Statement of Interest to be untrue, inaccurate or misleading, or the omission of which would render any statement or fact or matter contained therein to be untrue, inaccurate or misleading, he/she will immediately notify the Board and the Joint Sponsor in writing and ensure that timely disclosure is made of any matters required to be disclosed in accordance with the Hong Kong Listing Rules and the SFO. In the absence of such notification, the Company and/or the Joint Sponsor is/are authorised to include on his/her behalf an appropriate statement in any approved document(s) reflecting the information contained herein and in the Statement of Interests. He/she has confirmed that all or any of such information set out or referred to in the Statement of Interests (subject to any changes notified as aforesaid) may be included in any approved document(s) (including a negative statement in relation thereto). For the purpose of this paragraph, the expression "approved document(s)" means the Prospectus proposed to be issued by the Company and any document(s) related to or connected with the Global Offering, including but not limited to redherring prospectus, offering circulars, application forms, formal notice, announcement(s), the post hearing information pack, verification notes, financial statements, working capital statement, cash flow forecasts, profit forecasts, indebtedness statements, any document(s) or press announcement(s) which have been or will be approved for issue, publication or release by resolution of the Board or by a duly authorised person of such Board or Director(s) duly

authorised or by his/her lawfully appointed attorney. He/she understands and accepts that he/she will be responsible in the manner as described in paragraph 1 above for all information contained in each of the approved document(s) whether or not he/she or his/her attorney, have approved the same personally or whether or not he/she or his/her attorney, has been present at any meeting of the Board or of any committee of the Board or such other procedure authorized by the Directors which approves the approved document(s) in final form and/or approves the issue, publication or release of the approved document(s). He/she has authorised and approved the Board to name him/her as a Director in any of the approved document.

- He/she will notify the Company and the Joint Sponsors in writing forthwith if and when he/she become aware of (a) any information in the Prospectus or any other approved document(s) which is untrue, inaccurate or misleading, or (b) any other fact, the omission of which renders any statement in the Prospectus or any other approved document(s) misleading, or (c) any significant change affecting or likely to affect any matter contained in the Prospectus or any other approved document(s), or (d) any significant new matter or development which has arisen, the inclusion of which is required or would have been so required if it had arisen before the Prospectus or any other approved document(s) was issued, or (e) any information, any statement of fact and/or expression of opinion or an intention in the approved documents) regarding myself or made by himself/herself, which has changed before the date of publication of the Prospectus, or (f) any other significant change or significant matter in relation to the Company after the date of publication of the Prospectus and before dealings in the securities of the Company commence on the Stock Exchange.
- 5 He/she has duly authorised the signing of the Verification Notes by an authorised signatory of the Company.

### **SCHEDULE 3**

### CONDITIONS PRECEDENT DOCUMENTS

#### Part A

### Legal Documents

- 1. Seven certified true copies of the resolutions of the Board (or its duly authorized persons ("Authorized Signatory")):
  - (a) approving and authorizing this Agreement, the International Underwriting Agreement and each of the Operative Documents and such documents as may be required to be executed by the Company pursuant to each such Operative Document or which are necessary or incidental to the Global Offering and the execution on behalf of the Company of, and the performance by the Company of its obligations under, each such document;
  - (b) approving the Global Offering and (subject to exercise of the Over-allotment Option) any issue of the Offer Shares pursuant thereto;
  - (c) approving and authorizing the issue of the Hong Kong Public Offering Documents and the issue of the Preliminary Offering Circular and the Offering Circular;
  - (d) approving and authorizing the issue and the registration of the Hong Kong Public Offering Documents with the Registrar of Companies in Hong Kong; and
  - (e) approving the Verification Notes.
- 2. Seven certified true copies of the Registrar's Agreement duly signed by the parties thereto.
- 3. Seven signed originals of the signature pages of the Company to the Receiving Bank Agreement duly signed by the parties thereto.
- 4. Seven certified true copies of the Articles of Association which shall become effective upon the Listing Date.
- 5. Seven certified true copies of (i) the certificate of registration of the Company as a non-Hong Kong company under Part 16 of the Companies Ordinance; and (ii) the current business registration certificate of the Company issued pursuant to the Business Registration Ordinance (Chapter 310 of the Laws of Hong Kong).
- 6. Seven certified true copies of the service agreements or letters of appointment of each of the Directors.
- 7. Seven certified true copies of each of the material contracts referred to in the section of the Prospectus headed "Appendix VI Statutory and General Information" (other than this Agreement) duly signed by the parties thereto.
- 8. Seven certified true copies of the undertaking from the Company to the Stock Exchange pursuant to Rule 10.08 of the Listing Rules.

### Documents relating to the Hong Kong Public Offering

- 9. Seven printed copies of each of the Prospectus duly signed by two Directors or their respective duly authorized attorneys and, if signed by their respective duly authorized attorneys, certified true copies of the relevant powers of attorney.
- 10. Seven signed originals of the signature pages to Verification Notes for the Prospectus, each duly signed by or on behalf of the Company and approved by each of the Directors (or their respective duly authorized attorneys).
- 11. Seven signed originals of the accountants' report dated the Prospectus Date from the Reporting Accountants, the text of which is contained in Appendix I to the Prospectus.
- 12. Seven signed originals of the letter from the Reporting Accountants, dated the Prospectus Date and addressed to the Company, relating to the unaudited pro forma financial information relating to the adjusted net tangible assets of the Company, the text of which is contained in Appendix II to the Prospectus, and seven signed originals of the letter from the Reporting Accountants, dated the Prospectus Date and addressed to the Company, relating to the interim financial information of the Company for the three months ended March 31, 2025, the text of which is contained in Appendix IA to the Prospectus,.
- 13. Seven signed originals of the letter(s) from the Reporting Accountant, dated the Prospectus Date and addressed to the Company, and copied to the Joint Sponsors, the Overall Coordinators and the Hong Kong Underwriters, and in form and substance satisfactory to the Joint Sponsors and the Overall Coordinators, which letter(s) shall, *inter alia*, confirm the indebtedness statement contained in the Prospectus and the statement contained in the Prospectus as to the sufficiency of the Group's working capital.
- 14. Seven signed originals of the Hong Kong comfort letter from the Reporting Accountants, dated the Prospectus Date and addressed to the Joint Sponsors, the Overall Coordinators and the Hong Kong Underwriters, and in form and substance satisfactory to the Joint Sponsors and the Overall Coordinators, which letter shall cover, without limitation, the various financial disclosures contained in the Prospectus.
- 15. Seven signed originals of the letter from the Company's PRC Counsel, dated the Prospectus Date and addressed to the Company, the Joint Sponsors, the Overall Coordinators and the Underwriters, and in form and substance satisfactory to the Joint Sponsors and the Overall Coordinators, in respect of the Group's properties, business and operation in the PRC.
- 16. Seven signed originals of the letter from the Underwriters' PRC Counsel, dated the Prospectus Date and addressed to the Company, the Joint Sponsors, the Overall Coordinators and the Underwriters, and in form and substance satisfactory to the Joint Sponsors and the Overall Coordinators, in respect of the Group's properties, business and operation in the PRC.
- 17. Seven signed originals of the legal opinion from Robertsons, the Company's special counsel as to the laws of Hong Kong, dated the Prospectus Date and addressed to the Company, the Joint Sponsors, the Overall Coordinators and the Underwriters, and in form and substance satisfactory to the Joint Sponsors and the Overall Coordinators, in respect of Contemporary Amperex Technology (Hong Kong) Limited.

- 18. Seven signed originals of the legal opinion from Wolf Theiss, the Company's special counsel as to the laws of Hungary, dated the Prospectus Date and addressed to the Company, the Joint Sponsors, the Overall Coordinators and the Underwriters, and in form and substance satisfactory to the Joint Sponsors and the Overall Coordinators, in respect of Contemporary Amperex Technology Hungary Korlátolt Felelősségű Társaság.
- 19. Seven signed originals of the legal opinion from ADVANT Beiten, the Company's special counsel as to the laws of Germany, dated the Prospectus Date and addressed to the Company, the Joint Sponsors, the Overall Coordinators and the Underwriters, and in form and substance satisfactory to the Joint Sponsors and the Overall Coordinators, in respect of Contemporary Amperex Technology Thuringia AG.
- 20. Seven electronic copies of the internal control report from the Internal Control Consultant, which report shall confirm certain matters relating to the Company's internal control.
- 21. Seven electronic copies of the industry report from the Industry Consultant, dated the Prospectus Date.
- 22. Seven signed originals of the letter from each of the experts referred to in the section headed "Statutory and General Information" of Appendix VI to the Prospectus (except for the Joint Sponsors), dated the Prospectus Date, consenting to the issue of the Prospectus with the inclusion of references to them and of their reports and letters in the form and context in which they are included.
- 23. Seven signed originals of each of the certificate given by the relevant translator relating to the translation of the Hong Kong Public Offering Documents and the certificate issued by Toppan Nexus Limited as to the competency of such translator.
- 24. Seven copies of the written confirmation from the Stock Exchange authorizing the registration of the Prospectus.
- 25. Seven copies of the written confirmation from the Registrar of Companies in Hong Kong confirming the registration of the Prospectus.
- 26. Seven copies of the written notification issued by HKSCC stating that the H Shares will be Eligible Securities (as defined in the Listing Rules).
- 27. Seven certified true copies of the Compliance Adviser Agreement.
- 28. Seven certified true copies of the FINI Agreement.
- 29. Seven signed originals or certified true copies of the profit forecast and working capital forecast memorandum adopted by the Board.
- 30. Seven certified true copies of the notification issued by the CSRC on the Company's completion of the PRC filing procedures for the Global Offering and the listing of the H Shares on the Main Board of the Stock Exchange.

#### Part B

- 1. Seven signed originals of the bringdown Hong Kong comfort letter from the Reporting Accountants, dated the Listing Date and addressed to the Company, the Joint Sponsors, the Overall Coordinators and the Hong Kong Underwriters, in form and substance satisfactory to the Joint Sponsors and the Overall Coordinators, which letter shall cover, without limitation, the various financial disclosures contained in the Prospectus.
- 2. Seven signed originals of the Regulation S comfort letters from the Reporting Accountants, dated the date of the International Underwriting Agreement and addressed to, among others, the Joint Sponsors, the Overall Coordinators and the International Underwriters, in form and substance satisfactory to the Joint Sponsors and the Overall Coordinators, which letters shall cover, without limitation, the various financial disclosures contained in each of the Disclosure Package and the Offering Circular.
- 3. Seven signed originals of the Regulation S bringdown comfort letters from the Reporting Accountants, dated the Listing Date and addressed to, among others, the Joint Sponsors, the Overall Coordinators and the International Underwriters, in form satisfactory to the Joint Sponsors and the Overall Coordinators, which letters shall cover, without limitation, the various financial disclosures contained in each of the Disclosure Package and the Offering Circular.
- 4. Seven signed originals of the bringdown legal opinion from the Company's PRC Counsel, dated the Listing Date and addressed to the Company, the Joint Sponsors, the Overall Coordinators and the Underwriters, and in form and substance satisfactory to the Joint Sponsors and the Overall Coordinators.
- 5. Seven signed originals of the bringdown legal opinion from the Underwriters' PRC Counsel, dated the Listing Date and addressed to the Company, the Joint Sponsors, the Overall Coordinators and the Underwriters, and in form and substance satisfactory to the Joint Sponsors and the Overall Coordinators.
- 6. Seven signed originals of the bringdown legal opinion from Robertsons, the Company's special counsel as to the laws of Hong Kong, dated the Listing Date and addressed to the Company, the Joint Sponsors, the Overall Coordinators and the Underwriters, and in form and substance satisfactory to the Joint Sponsors and the Overall Coordinators, in respect of Contemporary Amperex Technology (Hong Kong) Limited.
- 7. Seven signed originals of the bringdown legal opinion from Wolf Theiss, the Company's special counsel as to the laws of Hungary, dated the Listing Date and addressed to the Company, the Joint Sponsors, the Overall Coordinators and the Underwriters, and in form and substance satisfactory to the Joint Sponsors and the Overall Coordinators, in respect of Contemporary Amperex Technology Hungary Korlátolt Felelősségű Társaság.
- 8. Seven signed originals of the bringdown legal opinion from ADVANT Beiten, the Company's special counsel as to the laws of Germany, dated the Listing Date and addressed to the Company, the Joint Sponsors, the Overall Coordinators and the Underwriters, and in form and substance satisfactory to the Joint Sponsors and the Overall Coordinators, in respect of Contemporary Amperex Technology Thuringia AG.
- 9. Seven signed originals of the Hong Kong closing legal opinion from the Company's HK & US Counsel, dated the Listing Date and addressed to the Joint Sponsors, the Overall Coordinators and the Underwriters, concerning matters in form and substance satisfactory to the Joint Sponsors and the Overall Coordinators.

- 10. Seven signed originals of the Hong Kong closing legal opinion from the Underwriters' HK & US Counsel, dated the Listing Date and addressed to the Joint Sponsors, the Overall Coordinators and the Underwriters, concerning matters in form and substance satisfactory to the Joint Sponsors and the Overall Coordinators.
- 11. Seven signed originals of the US legal opinion and 10b-5 letter from the Company's HK & US Counsel, dated the Listing Date and addressed to the Joint Sponsors, the Overall Coordinators and the International Underwriters, concerning matters in form and substance satisfactory to the Joint Sponsors and the Overall Coordinators.
- 12. Seven signed originals of the US legal opinion and 10b-5 letter from the Underwriters' HK & US Counsel, dated the Listing Date and addressed to the Joint Sponsors, the Overall Coordinators and the International Underwriters, concerning matters in form and substance satisfactory to the Joint Sponsors and the Overall Coordinators.
- 13. Seven signed originals signature pages to the Price Determination Agreement or certified true copies of the Price Determination Agreement duly signed by the parties thereto.
- 14. Seven originals of the certificate signed by the Authorised Signatory of the Company, dated the Listing Date, and in the form set forth in Exhibit A to the International Underwriting Agreement, covering, *inter alia*, the truth and accuracy as at the Listing Date of the Warranties of the Company, to be delivered as required under the International Underwriting Agreement.
- 15. Seven originals of the certificate signed by the chief financial officer of the Company, dated the Listing Date, and in the form set forth in Exhibit B to the International Underwriting Agreement, to be delivered as required under the International Underwriting Agreement.
- 16. Seven originals of the certificate signed by the joint company secretary of the Company, dated the Listing Date, and in the form set forth in Exhibit C to the International Underwriting Agreement, to be delivered as required under the International Underwriting Agreement.
- 17. Seven certified copies of the minutes of a meeting (or written resolutions) of the Board (or a duly authorized committee thereof), approving and/or ratifying (as applicable), among other things, the determination of the Offer Price, the basis of allotment and the allotment and issue of Offer Shares to the allottees.
- 18. Seven certified true copies of the letter from the Stock Exchange approving the listing of the H Shares.
- 19. Seven copies of Personal Details Form (Form FF004) duly completed by the Directors and the supervisors of the Company.
- 20. Seven copies of the Form F (FFD004M) submitted by the Company on FINI.

### **SCHEDULE 4**

### **SET-OFF ARRANGEMENTS**

- 1. This Schedule sets out the arrangements and terms pursuant to which the Hong Kong Underwriting Commitment of each Hong Kong Underwriter will be reduced to the extent that it makes (or procures to be made on its behalf) one or more valid Hong Kong Underwriter's Applications pursuant to the provisions of Clause 4.7. These arrangements mean that in no circumstances will any Hong Kong Underwriter have any further liability as a Hong Kong Underwriter to apply to purchase or procure applications to purchase Hong Kong Offer Shares if one or more Hong Kong Underwriter's Applications, duly made by it or procured by it to be made is/are validly made and accepted for an aggregate number of Hong Kong Offer Shares being not less than the number of Hong Kong Offer Shares comprised in its Hong Kong Underwriting Commitment.
- 2. In order to qualify as Hong Kong Underwriter's Applications, such applications must be made online through the HK eIPO White Form Service at www.eipo.com.hk or by submitting an EIPO application through FINI complying in all respects with the terms set out in the section headed "How to Apply for the Hong Kong Offer Shares" in the Prospectus by not later than 12:00 noon on the Acceptance Date in accordance with Clause 4.4. Copies of records for such applications will have to be faxed to the Overall Coordinators immediately after completion of such applications. Each such application must bear the name of the Hong Kong Underwriter by whom or on whose behalf the application is made and there must be clearly marked on the applications "Hong Kong Underwriter's Application", to the extent practicable.
- 3. No preferential consideration under the Hong Kong Public Offering will be given in respect of Hong Kong Underwriter's Applications.

# SCHEDULE 5 FORMAL NOTICE

The Formal Notice is to be published on the official website of the Stock Exchange and the website of the Company on the following date:

Name of Publication	Dates of Advertisement
Stock Exchange website	May 12, 2025
Company website	May 12, 2025

### **SCHEDULE 6**

### PROFESSIONAL INVESTOR TREATMENT NOTICE

### PART A – IF YOU ARE AN INSTITUTIONAL INVESTOR:

- 1. You are an Institutional Professional Investor by reason of your being within a category of person described in paragraphs (a) to (i) of the definition of "professional investor" in section 1 of Part 1 of Schedule 1 to the SFO and any subsidiary legislation thereunder ("Institutional Professional Investor").
- 2. Since you are an Institutional Professional Investor, the Overall Coordinators are automatically exempt from certain requirements under paragraphs 15.4 and 15.5 of the Code of Conduct for Persons Licensed by or Registered with the SFC (the "Code"), and the Overall Coordinators have no regulatory responsibility to do but may in fact do some or all of the following in providing services to you:

# 2.1 Information about clients

- (i) establish your financial situation, investment experience and investment objectives, except where the Overall Coordinators are providing advice on corporate finance work;
- (ii) ensure that a recommendation or solicitation is suitable for you in the light of your investment objectives, investment strategy and financial position;
- (iii) assess your knowledge of derivatives and characterize you based on your knowledge of derivatives;

# 2.2 Client agreement

(i) enter into a written agreement complying with the Code in relation to the services that are to be provided to you and provide you with the relevant risk disclosure statements:

# 2.3 Information for client

- (i) disclose related information to you in respect of the transactions contemplated under this Agreement;
- (ii) inform you about the business and the identity and status of employees and others acting on their behalf with whom you will have contact;
- (iii) promptly confirm the essential features of a transaction after effecting a transaction for you;
- (iv) provide you with documentation on the Nasdaq-Amex Pilot Program (the "**Program**"), if you wish to deal through the Stock Exchange in securities admitted to trading on the Program;
- (v) disclose transaction related information as required under paragraph 8.3A of the Code;

# 2.4 Discretionary accounts

- (i) obtain from you an authority in written form prior to effecting transactions for you without your specific authority; and
- (ii) explain the authority described under paragraph 3.4(i) of Part B of this Schedule 6 and confirm it on an annual basis.
- 3. By entering into this Agreement, you represent and warrant to us that you are knowledgeable and have sufficient expertise in the products and markets that you are dealing in and are aware of the risks in trading in the products and markets that you are dealing in.

- 4. By entering into this Agreement, you hereby agree and acknowledge that you have read and understood and have been explained the consequences of consenting to being treated as a Professional Investor.
- 5. By entering into this Agreement, you agree and acknowledge that the Overall Coordinators will not provide you with any contract notes, statements of account or receipts under the Hong Kong Securities and Futures (Contract Notes, Statements of Account and Receipts) Rules (Chapter 571Q of the Laws of Hong Kong) where such would otherwise be required.

# PART B – IF YOU ARE A CORPORATE INVESTOR AND WE HAVE COMPLIED WITH PARAGRAPHS 15.3A AND 15.3B OF THE CODE:

1. You are a Corporate Professional Investor by reason of your being within a category of person described in sections 3(a), (c) and (d) of the Securities and Futures (Professional Investor) Rules (Chapter 571D of the Laws of Hong Kong) ("Professional Investor Rules") ("Corporate Professional Investor").

The following persons are Corporate Professional Investors under Sections 3(a), (c) and (d) of the Professional Investor Rules:

- (i) a trust corporation having been entrusted under one or more trusts of which it acts as a trustee with total assets of not less than \$40 million at the relevant date or as ascertained in accordance with Section 8 of the Professional Investor Rules;
- (ii) a corporation (other than a trust corporation referred to in paragraph (i)):
  - (A) having:
    - (I) a portfolio of not less than \$8 million; or
    - (II) total assets of not less than \$40 million,

at the relevant date or as ascertained in accordance with Section 8 of the Professional Investor Rules;

- (B) which, at the relevant date, has as its principal business the holding of investments and is wholly owned by any one or more of the following persons:
  - (I) a trust corporation specified in paragraph (i);
  - (II) an individual specified in Section 5(1) of the Professional Investor Rules;
  - (III) a corporation specified in this paragraph or paragraph (ii)(A);
  - (IV) a partnership specified in paragraph (iii);
  - (V) a professional investor within the meaning of paragraph (a), (d), (e), (f), (g) or (h) of the definition of professional investor in section 1 of Part 1 of Schedule 1 to the SFO; or

(C) which, at the relevant date, wholly owns a corporation referred to in paragraph (ii)(A);

and

- (iii) a partnership having:
  - (A) a portfolio of not less than \$8 million; or
  - (B) total assets of not less than \$40 million.

at the relevant date or as ascertained in accordance with Section 8 of the Professional Investor Rules.

Section 8 of the Professional Investor Rules requires that the total assets entrusted to a trust corporation, or the portfolio or total assets of a corporation or partnership, are to be ascertained by referring to any one or more of the following:

- (i) the most recent audited financial statement prepared within 16 months before the relevant date in respect of the trust corporation (or a trust of which it acts as a trustee), corporation or partnership;
- (ii) any one or more of the following documents issued or submitted within 12 months before the relevant date:
  - (A) a statement of account or a certificate issued by a custodian;
  - (B) a certificate issued by an auditor or a certified public accountant;
  - (C) a public filing submitted by or on behalf of the trust corporation (whether on its own behalf or in respect of a trust of which it acts as a trustee), corporation or partnership.
- 2. The Overall Coordinators have categorized you as a Corporate Professional Investor based on information you have given to the Overall Coordinators. You will inform the Overall Coordinators promptly in the event any such information ceases to be true and accurate. You will be treated as a Corporate Professional Investor in relation to all investment products and markets. As a consequence of your categorization as a Corporate Professional Investor and the Overall Coordinators' assessment of you as satisfying the criteria set out in Paragraph 15.3A(b) of the Code, the Overall Coordinators are exempt from certain requirements under Paragraphs 15.4 and 15.5 of the Code.
- 3. By entering into this Agreement, you hereby consent to being treated as a Corporate Professional Investor, agree and acknowledge that you have read and understood and have been explained the risks and consequences of consenting to being treated as a Corporate Professional Investor and agree that the Overall Coordinators have no regulatory responsibility to do but may in fact do some or all of the following in providing services to you:
  - 3.1 Information about clients
    - (iv) establish your financial situation, investment experience and investment objectives, except where the Overall Coordinators are providing advice on corporate finance work;
    - (v) ensure that a recommendation or solicitation is suitable for you in the light of your investment objectives, investment strategy and financial position;
    - (vi) assess your knowledge of derivatives and characterize you based on your

#### knowledge of derivatives;

### 3.2 Client agreement

(ii) enter into a written agreement complying with the Code in relation to the services that are to be provided to you and provide you with the relevant risk disclosure statements;

#### 3.3 Information for client

- (vi) disclose related information to you in respect of the transactions contemplated under this Agreement;
- (vii) inform you about the business and the identity and status of employees and others acting on their behalf with whom you will have contact;
- (viii) promptly confirm the essential features of a transaction after effecting a transaction for you;
- (ix) provide you with documentation on the Nasdaq-Amex Pilot Program (the "**Program**"), if you wish to deal through the Stock Exchange in securities admitted to trading on the Program;
- (x) disclose transaction related information as required under paragraph 8.3A of the Code;

## 3.4 Discretionary accounts

- (iii) obtain from you an authority in written form prior to effecting transactions for you without your specific authority; and
- (iv) explain the authority described under paragraph 3.4(i) of Part B of this Schedule 6 and confirm it on an annual basis.
- 4. You have the right to withdraw from being treated as a Corporate Professional Investor at any time in respect of all or any investment products or markets by giving a written notice to the Overall Coordinators.
- 5. By entering into this Agreement, you represent and warrant to us that you are knowledgeable and have sufficient expertise in the products and markets that you are dealing in and are aware of the risks in trading in the products and markets that you are dealing in.
- 6. By entering into this Agreement, you hereby agree and acknowledge that the Overall Coordinators or Affiliates of the Overall Coordinators (and any person acting as the settlement agent for the Hong Kong Public Offering and/or the Global Offering) will not provide you with any contract notes, statements of account or receipts under the Hong Kong Securities and Futures (Contract Notes, Statements of Account and Receipts) Rules (Chapter 571Q of the Laws of Hong Kong) where such would otherwise be required.

#### PART C – IF YOU ARE AN INDIVIDUAL INVESTOR:

1. You are a Professional Investor by reason of your being within a category of person described in section 3(b) of the Professional Investor Rules ("Individual Professional Investor"). You will inform the Overall Coordinators promptly in the event any information you have given the Overall Coordinators ceases to be true and accurate.

The following persons are Individual Professional Investors under Section 3(b) of the Professional Investor Rules:

- (i) an individual having a portfolio of not less than \$8 million at the relevant date or as ascertained in accordance with Section 8 of the Professional Investor Rules, when any one or more of the following are taken into account:
  - (A) a portfolio on the individual's own account;
  - (B) a portfolio on a joint account with the individual's associate;
  - (C) the individual's share of a portfolio on a joint account with one or more persons other than the individual's associate;
  - (D) a portfolio of a corporation which, at the relevant date, has as its principal business the holding of investments and is wholly owned by the individual.

For the purposes of paragraph (i)(C), an individual's share of a portfolio on a joint account with one or more persons other than the individual's associate is:

- (A) the individual's share of the portfolio as specified in a written agreement among the account holders; or
- (B) in the absence of an agreement referred to in paragraph (A), an equal share of the portfolio.

Section 8 of the Professional Investor Rules requires the portfolio of an individual to be ascertained by referring to the following:

- (i) any one or more of the following documents issued or submitted within 12 months before the relevant date:
  - (A) a statement of account or a certificate issued by a custodian;
  - (B) a certificate issued by an auditor or a certified public accountant;
  - (C) a public filing submitted by or on behalf of the individual.
- 2. By entering into this Agreement, you hereby consent to being treated as an Individual Professional Investor in respect of all investment products and markets, agree and acknowledge that you have read and understood and have been explained the risks and consequences of consenting to being treated as an Individual Professional Investor and agree that the Overall Coordinators have no regulatory responsibility to do but may in fact do some or all of the following in providing services to you:
  - (i) inform you about the business and the identity and status of employees and others acting on their behalf with whom you will have contact;
  - (ii) promptly confirm the essential features of a transaction after effecting a transaction for you; and
  - (iii) provide you with documentation on the Program, if you wish to deal through the Stock Exchange in securities admitted to trading on the Program.
- 3. You have the right to withdraw from being treated as an Individual Professional Investor at any time in respect of all or any investment products or markets by giving a written notice to the Overall Coordinators.
- 4. By entering into this Agreement, you hereby agree and acknowledge that the Overall Coordinators or Affiliates of the Overall Coordinators (and any person acting as the settlement agent for the Hong Kong Public Offering and/or the Global Offering) will not provide you with any contract notes, statements of account or receipts under the Hong Kong Securities and

- Futures (Contract Notes, Statements of Account and Receipts) Rules (Chapter 571Q of the Laws of Hong Kong) where such would otherwise be required.
- 5. If the Overall Coordinators solicit the sale of or recommend any financial product to you, the financial product must be reasonably suitable for you having regard to your financial situation, investment experience and investment objectives. No other provision of this Agreement or any other document the Overall Coordinators may ask you to sign and no statement the Overall Coordinators may ask you to make derogates from this paragraph 5 of Part C of this Schedule 6.

#### **SCHEDULE 7**

#### FORM OF OFFER SIZE ADJUSTMENT OPTION EXERCISE NOTICE

To:

CHINA INTERNATIONAL CAPITAL CORPORATION HONG KONG SECURITIES LIMITED of 29/F, One International Finance Centre, 1 Harbour View Street, Central, Hong Kong

CHINA SECURITIES (INTERNATIONAL) CORPORATE FINANCE COMPANY LIMITED of 18/F, Two Exchange Square, 8 Connaught Place. Central, Hong Kong;

**J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED** of 28/F, Chater House, 8 Connaught Road, Central, Hong Kong;

**MERRILL LYNCH (ASIA PACIFIC) LIMITED** of 55/F, Cheung Kong Center, 2 Queen's Road Central, Central, Hong Kong;

**GOLDMAN SACHS (ASIA) L.L.C.** of 68/F, Cheung Kong Center, 2 Queen's Road Central, Central, Hong Kong;

**MORGAN STANLEY ASIA LIMITED** of 46/F, International Commerce Centre 1 Austin Road West, Kowloon, Hong Kong; and

**UBS AG HONG KONG BRANCH**<sup>4</sup> of 52/F Two International Finance Centre, 8 Finance Street, Central, Hong Kong ("UBS")

(for themselves and on behalf of the Underwriters)

[Date]

#### Dear Sirs,

- 1.1 Reference is made to the Hong Kong underwriting agreement dated May 9, 2025 (the "Hong Kong Underwriting Agreement") between, inter alia, we, you and the several Hong Kong underwriters set out in Schedule 1 to the Hong Kong Underwriting Agreement (the "Hong Kong Underwriters") in relation to the Hong Kong Public Offering of H Shares (the "H Shares") of the Company.
- 1.2 Capitalized terms used and not otherwise defined herein shall have the meanings given to them in the Hong Kong Underwriting Agreement.
- 1.3 We hereby give you notice of the exercise of our right, pursuant to Clause 3.3 of the Hong Kong Underwriting Agreement, to allot and issue an additional [insert number of Shares] Offer Size Adjustment Option Shares to be allocated between the Hong Kong Public Offering and the International Offering as provided for under the Hong Kong Underwriting Agreement. In accordance with this notice of exercise, we hereby undertake that we shall allot and issue the Offer Size Adjustment Option Shares free from encumbrance on or before 9:00 a.m. on May 19, 2025 (being the date specified in the Prospectus for the despatch of share certificates).
- 1.4 This letter shall be governed by and construed in accordance with the Laws of Hong Kong.
- 1.5 This letter may be executed in counterparts. Each counterpart shall constitute an original of this letter but shall together constitute a single document.
- 1.6 Please confirm your acceptance of the above by counter-signing this letter.

-

<sup>&</sup>lt;sup>4</sup> UBS AG HONG KONG BRANCH is incorporated in Switzerland with limited liability.

Very truly yours,

# CONTEMPORARY AMPEREX TECHNOLOGY CO., LIMITED (宁德时代新能源科技股份有限公司)

By:
Name:
Title:
For good and valuable consideration, we hereby confirm our acceptance and acknowledgement of the terms set out herein:
[Signature page of Overall Coordinators]
By:
Name:
Title:

THIS AGREEMENT has been entered into on the date on the first page of this Agreement.

Fort

SIGNED by Jiang Li (Authorized Signatory) for and on behalf of Contemporary Amperex Technology Co., Limited (宁德时代新能源科技股份有限公司) in the presence of:

Tenguen Dong. Jingwen Dong

for and on behalf of	VALUE VACUATIV	)
CHINA INTERNATION	ONAL CAPITAL	)
CORPORATION HO	NG KONG SECURITIES	)
IMITED	74.1	)
n the presence of:	113/2	)
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SIGNED by Ding Chen )	
for and on behalf of )	-1
CHINA INTERNATIONAL CAPITAL )	1/19
CORPORATION HONG KONG SECURITIES )	1 10
LIMITED )	
as attorney for and on behalf of each of the )	
HONG KONG UNDERWRITERS )	
in the presence of:	

SIGNED by Chen Jing	)	
for and on behalf of	)	( July )
CHINA SECURITIES (INTERNATIONAL)	)	
CORPORATE FINANCE COMPANY LIMITED	)	
in the presence of:	)	
Tony LI		

SIGNED by Chen Jing for and on behalf of CHINA SECURITIES (INTERNATIONAL) CORPORATE FINANCE COMPANY LIMITED as attorney for and on behalf of each of the HONG KONG UNDERWRITERS in the presence of:	) ) ) ) )	Cirdyh
Tony LI	)	

SIGNED by Nelly Pai for and on behalf of J.P. MORGAN SECURITIES (FAR EAST) LIMITED in the presence of: 11

SIGNED by Peihao Huang
for and on behalf of

J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED
in the presence of:

)

SIGNED by Peihao Huang
for and on behalf of

J.P. MORGAN SECURITIES (ASIA PACIFIC) LIMITED
as attorney for and on behalf of each of the
HONG KONG UNDERWRITERS
in the presence of:

for and on behalf of  MERRILL LYNCH (ASIA PACIFIC) LIMITED in the presence of:  Ailsen Shan	) ) )	Dail Us
SIGNED by Tommy Zheng for and on behalf of MERRILL LYNCH (ASIA PACIFIC) LIMITED in the presence of:  Ailsen Shan	) ) )	Theng

for and on behalf of  MERRILL LYNCH (ASIA PACIFIC) LIMITED  as attorney for and on behalf of each of the  HONG KONG UNDERWRITERS  in the presence of:  Ailsen Shan	) ) ) )	Dail U
SIGNED by Tommy Zheng for and on behalf of MERRILL LYNCH (ASIA PACIFIC) LIMITED as attorney for and on behalf of each of the HONG KONG UNDERWRITERS in the presence of: Ailsen Shan	) ) ) )	Zheng

SIGNED by Darius Naraghi
for and on behalf of
GOLDMAN SACHS (ASIA) L.L.C.
(Incorporated in Delaware, U.S.A. with limited liability)
in the presence of:

Vivian Zhou

SIGNED by Darius Naraghi
for and on behalf of

GOLDMAN SACHS (ASIA) L.L.C.

(Incorporated in Delaware, U.S.A. with limited liability)
as attorney for and on behalf of each of the

HONG KONG UNDERWRITERS
in the presence of:

UIUIM Zhou

SIGNED by Richard Chen for and on behalf of MORGAN STANLEY ASIA LIMITED in the presence of:

Kevin Fe

Mught

SIGNED by Richard Chen for and on behalf of MORGAN STANLEY ASIA LIMITED as attorney for and on behalf of each of the HONG KONG UNDERWRITERS in the presence of:	dufite
in the presence of.	)

Kevin Ke

SIGNED by Chaoxiang Jia for and on behalf of UBS AG HONG KONG BRANCH in the presence of: Zoe Ding } con

SIGNED by Stella Chen for and on behalf of UBS AG HONG KONG BRANCH in the presence of: Zoe Ding Stella Chin

SIGNED by Chaoxiang Jia for and on behalf of UBS AG HONG KONG BRANCH as attorney for and on behalf of each of the HONG KONG UNDERWRITERS in the presence of: Zoe Ding

Zu oz

SIGNED by Stella Chen for and on behalf of UBS AG HONG KONG BRANCH as attorney for and on behalf of each of the HONG KONG UNDERWRITERS in the presence of: Zoe Ding Citalla Chen