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# CORPORATE INFORMATION



#### **BOARD OF DIRECTORS**

#### **Executive Directors**

Dr. Au-Yeung Kong

(Chairman & Chief Executive Officer)

Ms. Au-Yeung Wai

Ms. Au-Yeung Hung

Mr. So Hin Lung

#### **Independent Non-executive Directors**

Ms. Hsu Wai Man, Helen

Ms. Cho Yi Ping

Mr. Chi Chi Hung, Kenneth

Mr. Chuk Sai Cheong Simon (appointed on

1 July 2024)

#### **AUDIT COMMITTEE**

Ms. Hsu Wai Man, Helen (Chairman)

Ms. Cho Yi Ping

Mr. Chi Chi Hung, Kenneth

Mr. Chuk Sai Cheong Simon (appointed on

1 July 2024)

#### **REMUNERATION COMMITTEE**

Mr. Chi Chi Hung, Kenneth (Chairman)

Dr. Au-Yeung Kong

Ms. Au-Yeung Wai

Mr. So Hin Lung

Ms. Hsu Wai Man, Helen

Ms. Cho Yi Ping

Mr. Chuk Sai Cheong Simon (appointed on

1 July 2024)

#### **NOMINATION COMMITTEE**

Ms. Cho Yi Ping (Chairman)

Dr. Au-Yeung Kong

Ms. Au-Yeung Wai

Mr. So Hin Lung

Ms. Hsu Wai Man, Helen

Mr. Chi Chi Hung, Kenneth

Mr. Chuk Sai Cheong Simon (appointed on

1 July 2024)

#### **COMPANY SECRETARY**

Mr. So Hin Lung CPA

#### **AUTHORISED REPRESENTATIVES**

Mr. So Hin Lung Ms. Au-Yeung Wai

#### **REGISTERED OFFICE**

Cricket Square, Hutchins Drive P.O. Box 2681 Grand Cayman KY1-1111 Cayman Islands

#### HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS IN HONG KONG

51st Floor Langham Place Office Tower 8 Argyle Street Mong Kok, Kowloon Hong Kong

#### **PRINCIPAL BANKERS**

Hong Kong Hang Seng Bank Limited

People's Republic of China Industrial and Commercial Bank of China Limited

#### **AUDITOR**

PricewaterhouseCoopers

Certified Public Accountants

Registered Public Interest Entity Auditor

#### PRINCIPAL SHARE REGISTER AND TRANSFER OFFICE IN CAYMAN ISLANDS

Conyers Trust Company (Cayman) Limited

#### HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

Tricor Investor Services Limited

#### **SHARE INFORMATION**

Stock code: 1830 Board lot: 1,000 shares

Company website: www.perfectmedical.com





#### **Financial Summary**

#### Results

		For the y	ear ended 31	March	
	2025	2024	2023	2022	2021
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
	1 -1 -1				
Revenue	1,127,863	1,393,339	1,389,261	1,349,971	1,089,768
Operating profit	251,636	382,381	396,064	392,502	365,892
	50 1	1 /			
Profit for the year					
attributable to equity					
holders of the Company	206,895	315,800	315,638	305,245	284,634

#### **Financial Position**

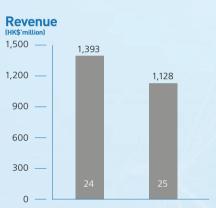
	As at 31 March					
	2025	2024	2023	2022	2021	
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
	11/4 电/ 法			8		
Total assets	935,908	1,221,812	1,296,294	1,281,199	1,480,368	
Total liabilities	557,180	725,004	684,021	786,933	795,521	

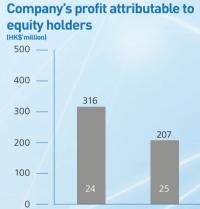
### FINANCIAL HIGHLIGHTS

#### **Selected Financial Data**

	For the year ended 31 March			
	2025	2024	Change (%)	
Financial highlight (HK\$'000)				
Revenue	1,127,863	1,393,339	(19.1%)	
Operating profit	251,636	382,381	(34.2%)	
Profit before income tax	252,549	383,723	(34.2%)	
Profit for the year attributable to equity holders	232,343	363,723	(54.2 70)	
of the Company	206,895	315,800	(34.5%)	
Earnings before interest, tax and depreciation of property,	200,893	313,600	(34.3 %)	
plant and equipment	319,127	461,280	(30.8%)	
Total equity attributable to equity holders	•	496,808	(23.8%)	
Total equity attributable to equity holders	378,728	490,000	(23.670)	
Financial information per share (HK cents)				
Earnings				
— basic	16.5	25.1		
— diluted	16.5	25.1		
	As at 31	March		
	2025	2024		
Financial ratio				
Operating profit margin	22.3%	27.4%		
Net profit margin	18.3%	22.7%		
Return on equity	54.6%	63.6%		
Return on total assets	22.1%	25.8%		
Current ratio	1.18 times	1.35 times		











#### **VISIONS AND MISSIONS**

- 1/ Offer our customers the best services and customer experiences
- 2/ Create maximum returns for our shareholders
- 3/ Empower our employees to grow and excel
- 4/ Commit as a socially responsible corporate



### MAINTAIN SUSTAINABLE GROWTH

- Service Offerings
  Providing Aesthetic medical and Non-aesthetic medical services including, Pain management, Hair growth and Sleep therapy treatments
- High value-for-money services
  Providing high value-for-money Korean medical beauty services
- Cross-Selling
  Building up an ecosystem to provide comprehensive services to enhance customers' stickiness
- Optimisation through technological advancement Al-driven marketing plan to capture new customers and increase existing customer spending
- Cost and operational control to avoid resource redundancy



To our Shareholders:

On behalf of the Board of Directors (the "Board") of Perfect Medical Health Management Limited (the "Company"), together with its subsidiaries (collectively referred to as the "Group"), I am pleased to present the annual results of the Group for the financial year ended 31 March 2025 (the "Year").

#### STABLE PROGRESS AMID A TURBULENT ENVIRONMENT

The Year proved to be challenging across all sectors. Slowing global economic recovery and fluctuating consumer confidence have posed unprecedented challenges to the retail and service industries. The Hong Kong and Mainland China markets in particular faced visible pressure, as consumer behavior became not only cautious but also pragmatic and rational, presenting a new chapter for our traditional business model.

In the second half of the Year, macroeconomic conditions remained challenging as persistent inflation, elevated interest rates, and cautious consumer spending continued to impede global and local economic recovery, significantly undermining consumer confidence in Hong Kong. There is a growing consumer trend of seeking cross-border medical beauty services in cities such as Shenzhen and South Korea, driven by the demand of more cost-effective beauty treatments. In the face of these challenges, the Group has intensified its response measures by focusing on the launch of high value-for-money Korean medical beauty services and strengthening its membership loyalty program to stimulate consumption and boost sales. In addition, the Group is advancing digitalization to enhance customer experience, while optimizing cost control to safeguard profitability. Despite the difficult market environment, the Group's business has demonstrated resilience and effectively maintained an ultra-high profit margin.

## CHAIRMAN'S STATEMENT

The Group recognizes that the beauty markets in Hong Kong and Mainland China have undergone fundamental changes and are increasingly becoming the new normal. In response to this evolving operating environment, the Group is actively strengthening its business model, with a focus on enhancing operational efficiency, flexibility, and agility to swiftly adapt to changing consumer behavior and market demands. The Group will continue to optimize its store network by seeking development opportunities in high-potential locations and consolidating underperforming outlets. Leveraging its diversified business portfolio to comprehensively meet the needs of various customer segments, along with its solid development platforms in both Hong Kong and Mainland China, the Group is confident in its ability to navigate current challenges and achieve sustainable growth and development under the new normal.

#### DELIVERING ON SHAREHOLDER COMMITMENT WITH SUSTAINABLE RETURNS

In light of a significantly changed operating environment, the Group has remained steadfast in its commitment to delivering shareholder returns. Since our listing in 2012, the Group has distributed over HK\$3.28 billion in cumulative dividends and has achieved a payout ratio above 100% for ten consecutive years. Although profits have declined this year, the Group remains committed to a stable dividend policy, aiming to create long-term and sustainable returns for its shareholders.

As at the end of the Year, the Group continued to uphold a "zero borrowing" financial discipline, with ample cash and bank balances and robust working capital, sufficiently supporting future development and strategic investments, ensuring visible and sustainable shareholder returns. Leveraging a solid financial foundation and prudent resource allocation capabilities, we ensure that every capital deployment creates tangible returns for our shareholders.

#### Chairman's Statement

#### ADVANCING INNOVATION STRATEGY TO BUILD LONG-TERM COMPETITIVENESS

The collaboration with Japan's renowned brand "Goku Spa" further extended our presence in health management. Its rollout in Hong Kong and China has gradually demonstrated its potential, showcasing our ability to rapidly validate and expand new business models. To drive long-term development, in the first quarter of the fiscal year 2026, we entered into an exclusive cooperation agreement with the Korean medical beauty chain brand "Oracle" for the Hong Kong market. This partnership introduces highly popular Korean medical beauty technologies renowned for their safety, high customer retention, and technological leadership. Leveraging the Group's extensive membership base and robust operational platform, the collaboration is expected to generate immediate synergies. This represents a significant strategic breakthrough in brand development and is anticipated to accelerate sales growth and further enhance profitability.

In parallel, the Group is actively identifying high-potential medical beauty clinics in Shenzhen as part of a strategic M&A initiative. Given Shenzhen's position as the preferred cross-border consumption destination for Hong Kong residents, medical beauty demand in Shenzhen is undergoing structural growth. These acquisitions are expected to rapidly scale revenue and capture enormous business opportunities arising from the cross-border consumption trend.

We remain firmly committed to achieving sustainable profitability and productivity enhancement. Addressing today's challenges requires more than cost-cutting, it also calls for concurrent advancement in transformation and innovation. As both the Korean brand collaboration and the strategic M&A pipeline take shape, this dual-track strategy is expected to lay a solid foundation for profit growth over the next five years and drive the shareholder value in the middle and long-term.

#### INVESTING IN TALENT AND TECHNOLOGY TO FULFILL LONG-TERM VISION

The success of an enterprise does not solely depend on its technology and business model. It also hinges on the care to the employees' working environments and personal growth, along with building a valuable corporate culture. Therefore, we implement systematic training, performance based compensation, and employee incentive schemes, while optimizing workflows and with the help of artificial intelligence technology to enhance employee efficiency and improve customer experience, thus ensuring the sustained and steady development of the company.

Simultaneously, we are accelerating our digital transformation to enhance service scalability, operational efficiency, and cost-effectiveness, while optimizing customer experience to support ongoing expansion and long-term growth. Through Al-assisted personalized marketing, operational automation, and data-driven decision-making, we are building a more efficient and responsive organizational system. These efforts improve customer satisfaction and retention, while also creating a replicable foundation for business expansion and market reach.

#### LOOKING AHEAD — CAPTURING RECOVERY OPPORTUNITIES

Looking to FY2026, we will continue to consolidate our competitive advantages in an ever-changing environment, prudently managing risks, while actively expanding our business footprint and seizing every growth opportunity. We will continue to uphold the core values of "prudence, professionalism, and innovation," maintaining financial discipline while deploying resources flexibly to capture opportunities in high-end aesthetic medical and health management sectors. By enhancing flagship services, growing regional brand alliances and accelerating digital operations, we are confident in our ability to achieve long-term growth and deliver sustained value to shareholders amid an evolving market environment.

Finally, on behalf of the Board, I sincerely thank all shareholders, employees, partners, and customers for your trust and support over the past year. Your steadfast encouragement empowers us to move forward with confidence amidst uncertainty. As always, we will embrace challenges, adapt to change, and strive relentlessly to create sustainable value and fulfill our corporate mission.

**Dr. Au-Yeung Kong** *Chairman* 

Hong Kong, 27 June 2025

## MANAGEMENT DISCUSSION & ANALYSIS

#### **OVERVIEW**

Perfect Medical Health Management Limited (the "Company"), together with its subsidiaries (collectively, the "Group"), is pleased to announce its annual results for the year ended 31 March 2025.

In recent years, escalating trade tensions, shifting policies and persistent inflationary pressures have rendered the global economy increasingly unpredictable. The latest round of tariff hikes has introduced greater uncertainty, dampening future economic prosperity and heavily impacting industries that primarily rely on consumer spending. Despite government stimulus efforts, consumer sentiment remains cautious due to pessimistic economic outlooks. These factors have suppressed consumption-driven sectors globally, leaving businesses facing substantial challenges amid economic instability marked by rising costs and fluctuating demand.

Hong Kong's economic landscape remains challenging. Although the Hong Kong government has introduced various initiatives to stimulate local consumption and attract inbound tourism, the pace of economic recovery remains uncertain. These measures have provided some support to retail and service industries, but overall recovery remains sluggish. The shifting landscape of global trade and ongoing protectionist policies pose long-term risks, requiring businesses and policymakers to navigate an increasingly complex environment. Businesses continue to struggle with evolving post-pandemic consumer behaviors and subdued spending, with many consumers opting to shop in lower-cost regions such as Shenzhen — intensifying the challenges for the local service industry. As a result, total retail sales in 2024 declined by 7.3% year-on-year, with minimal improvement seen into early 2025.



In Mainland China, although a 5% GDP growth target is expected to be maintained, structural issues such as weakened domestic demand, demographic pressure and ongoing real estate challenges continue to constrain sustainable growth. While the government has implemented policies to stimulate retail spending, consumer confidence remains fragile amid complex geopolitical and trade uncertainties.

As one of the largest aesthetic medical companies in Hong Kong, the Group has adopted a prudent approach to navigate the volatile market. Amidst adversity, the Group actively implemented significant cost optimization initiatives in the second half of FY2025. Compared with the FY2024 baseline, total headcount was reduced by 302. The Group also capitalized on lease expirations to renegotiate store sizes and rental terms, while consolidating operations to unlock underutilized facility resources. These initiatives reduced operating costs, and enhanced operational synergies, thereby clearly demonstrating the Group's disciplined execution of its efficiency roadmap while preserving capacity for future growth.

The Group has maintained a dividend payout ratio of 100% or above for ten consecutive years. Since its listing in 2012, cumulative dividends have reached HK\$3.28 billion, showcasing the Group's robust cash flow management and setting a benchmark for dividend policies in the industry.

#### **AWARDS AND RECOGNITION**

Thanks to our outstanding performance in business development and strong support from the investment community, the Group received the "Best Investor Relations Officer (Small Cap)" award from the Hong Kong Investor Relations Association in July 2024. In December 2024, we were also recognized by IR Magazine with the awards for "Best Overall Investor Relations (Small Cap)" and "Best Investor Relations Officer (Small Cap)," reflecting our excellence and significant contributions to the economy.

#### **FINANCIAL POSITION**

#### **Financial Performance**

For the fiscal year ended 31 March 2025, the Group operated under a challenging environment marked by significant economic downturn and cautious consumer spending. Revenue decreased by 19.1% year-on-year to HK\$1,127.9 million (FY2024: HK\$1,393.3 million), primarily due to weakened consumer demand in Hong Kong and Mainland China, compounded by a surge in outbound tourism.

Aesthetic medical services remained the Group's core revenue driver. Excluding the promotional package sale, average customer spending was HK\$47,000 (FY2024: HK\$54,000). Persistently weak consumer confidence and a subdued retail environment have driven more customers to seek higher-value alternatives in other regions, particularly during weekends and holidays. This market trend presents a dual challenge for the Group: maintaining stable revenue despite declining average customer spending, while also retaining existing clients and attracting new ones amid tightened budgets. To adapt to changing consumer preferences, the Group adjusted its service strategy by offering value-for-money services and diversified treatment packages to enhance competitiveness and broaden its customer base.



#### Revenue by Region

#### For the Year ended 31 March

	2025		2024	
	HK\$'Million	HK\$'Million	%	
Hong Kong	893.8	79.2	1,081.4	77.6
Outside Hong Kong	234.1	20.8	311.9	22.4
		40-1-120-2		
	1,127.9	100.0	1,393.3	100.0

In light of declining revenue, the Group conducted a comprehensive review of its cost structure during the year to reduce resource waste and eliminate operational redundancies, while progressively implementing indirect cost control measures. Although current cost optimization efforts have yet to fully offset short-term performance volatility, they have laid a solid foundation for medium to long-term profit resilience. Among these initiatives, employee benefit expenses declined by 13.3% year-on-year to HK\$408.9 million, driven by improved organizational efficiency. Marketing expenses were reduced by 12.1% to HK\$140.3 million, supported by a more targeted advertising strategy. The Group continues to optimize its service centers network. As of the fiscal year-end, total service area reached 279,000 square feet, with 169,000 square feet in Hong Kong and 110,000 sq ft in regions outside Hong Kong. Rental related expenses fell by 10.4% to HK\$147.9 million as a result of lease renegotiations and optimized store space utilization. These efforts collectively represent the Group's strategic progress in building sustainable cost advantages in a dynamic market environment.

#### **Key Cost Components:**

	For the	Year ended	31 March
	2025	2024	% Change
	HK\$'000	HK\$'000	
7	7		
Cost of inventories and			
consumables	17,826	27,573	(35.3%)
Employee benefits expenses	408,885	471,650	(13.3%)
Marketing expenses	140,305	159,596	(12.1%)
Depreciation of property,			
plant and equipment	67,491	78,899	(14.5%)
Rental lease related			
expenses note 1	147,891	165,072	(10.4%)
Other operating expenses	108,710	126,172	(13.8%)
	891,108	1,028,962	(13.4%)

The rental lease related expenses included "depreciation of right-Note 1: of-use assets", "expenses related to short-term leases of properties", "interest expenses on lease liabilities" and "building management fees".

The earnings before interest, tax and depreciation of property, plant and equipment ("EBITDA") decreased by 30.8% to HK\$319.1 million (FY2024: HK\$461.3 million), with an EBITDA margin of 28.3% (FY2024: 33.1%). Operating profit dropped by 34.2% to HK\$251.6 million (FY2024: HK\$382.4 million), translating to an operating margin of 22.3% (FY2024: 27.4%). Profit attributable to equity holders declined by 34.5% to HK\$206.9 million (FY2024: 315.8 million), with a net profit margin of 18.3% (FY2024: 22.7%). Basic earnings per share were HK16.5 cents (FY2024: HK25.1 cents).

#### **Dividends**

The Board has proposed a final dividend of HK5.3 cents per share, to shareholders on record as of 22 August 2025. Together with interim and special dividends of HK11.2 cents and HK0.1 cent per share respectively, the total annual dividend is expected to be HK16.6 cents per share, with a total payout ratio of 100.6%.





#### **BUSINESS OVERVIEW**

#### **Hong Kong Operations**

The economic environment in Hong Kong remained challenging throughout the fiscal year, driven by intensified market competition, aggressive promotional tactics, and shifting consumer preferences. In year 2024 and the first quarter of year 2025, total retail sales dropped by 7.3% and 6.5%, respectively, reflecting a trend of consumption downgrade and increased outbound travel by Hong Kong residents. Furthermore, mainland tourists' growing preference for experiential travel has continued to reshape the local retail landscape. In response to market changes, the Group actively reinforced its core products and services, enhanced operational efficiency, and optimized its product mix to address evolving consumption patterns.



In the second half of FY2025, revenue declined compared to the first half, driven by cautious consumer spending on cross-border aesthetic medical services and a growing trend of customers seeking more cost-effective beauty treatments in cities such as Shenzhen and South Korea. Revenue from Hong Kong declined by 17.3% year-on-year and the Group remained committed to prudent operations. In response, the Group adopted a multi-faceted strategy (included the strategic consolidation of its service network and the reallocation of resources to high-demand locations) in order to uphold service quality while maintaining disciplined cost management and strategic integration. By tailoring services for budget-conscious customers, improving store accessibility, and strictly controlling costs, the Group has established a resilient operating structure. To further these goals, the Group expanded its residential store network in Tseung Kwan O and Kowloon Bay to better serve loyal customers. As of March 2025, the Group's total service area in Hong Kong was approximately 169,000 square feet. Through streamlined operations, renegotiated lease terms with landlords, and enhanced in-store personnel management, the Group continues to optimize its operational structure, laving a solid foundation for future recovery and growth.

## WE REMAIN CONFIDENT IN OUR STRATEGIC DIRECTION AND ARE WELL-POSITIONED TO ACHIEVE ANOTHER YEAR OF ROBUST GROWTH IN FY2026

#### **Management Discussion and Analysis**

#### Aesthetic Medical Services in Hong Kong

The Group's aesthetic medical business is uniquely positioned, primarily serving the mid-to-high-end segment in Hong Kong. Focused on non-invasive treatments and a diversified service portfolio, the Group strives to meet the evolving needs of loyal customers. By integrating advanced equipment and cutting-edge technology, the Group is able to enhance its service offerings and deliver exceptional value. In response to rising price sensitivity and growing demand for "value-for-money" services, the Group has been adjusting its operational strategies across store formats to build a more cost-effective model. Moreover, the Group continues to strengthen its customer management and cross-border service capabilities. With flagship centers in Causeway Bay and Tsim Sha Tsui, the Group successfully captures high-end and cross-border clientele, reinforcing its position as a premium aesthetic medical service provider in the Greater Bay Area.





#### Non-Aesthetic Medical Services in Hong Kong

In terms of non-aesthetic medical services, the Group continues to offer a variety of complementary health treatments, including hair growth therapy, pain management, and sleep therapy. This segment has enhanced the depth and diversity of the overall service portfolio and emerged as an important driver of new revenue streams. Notably, "Goku Spa", a sleep therapy service launched in collaboration with a renowned Japanese brand, has been well received since its debut. Despite weak consumer sentiment, the operating loss of "Goku Spa" narrowed significantly during the year, showcasing its improving business model. The Group believes this collaborative platform represents a critical milestone for future expansion into the non-medical segment.

Among these, "Goku Spa" a sleep therapy service launched in collaboration with a renowned Japanese brand, has gained widespread market recognition since its introduction, with its member base and service coverage continuously expanding. Facing a period of structural adjustment in the overall consumer market, we are focusing on deepening operational efficiency and technological upgrades to accelerate the refinement of scalable pathways for our business model. This collaborative platform has already demonstrated its differentiated competitive advantages and will serve as a strategic pivot for the Group to capture the high-end health services market in the future, laying a solid foundation for the mid-to-longterm value realization.

### 4 MAJOR BUSINESS SECTORS



#### **Operations Outside Hong Kong**

Outside Hong Kong, the Group operates in Mainland China, Macau, Singapore, and Australia. Though these regions contribute a relatively smaller portion of total Group revenue, they play a strategic role and offer growth potential. During the review year, each market faced distinct macroeconomic challenges, but the Group demonstrated operational flexibility and adaptability across the board.

In Mainland China, economic recovery progressed slower than expected, and regional consumer confidence remains in need of rebuilding. Overall performance remained cautious. Nevertheless, the Group continued to optimize resource allocation and cautiously expanded its presence in strategically valuable cities, gradually strengthening its foothold in the Greater Bay Area and East China. Of note, the Group's sleep therapy brand "Goku Spa", in partnership with a Japanese brand, officially entered southern and eastern China markets in the second half of the year. This expansion marked a new chapter in the collaborative model and is expected to further enhance the Group's brand visibility and market penetration in the health management and non-aesthetic medical sectors in China.

Despite ongoing efforts to restructure operations in Australia and Singapore, performance in these regions continued to be hampered by sluggish recovery, high inflation, and weak consumer spending. The Group will continue optimizing its operations in Australia and Singapore, further improving operational efficiency and agility as it forges ahead prudently. We remain committed to maintaining operational stability and long-term presence.

As of 31 March 2025, the Group operated a broad network across Mainland China, Macau, Sydney, Melbourne, and Singapore, with a total service area of approximately 110,000 square feet.

#### **FINANCIAL REVIEW**

#### Liquidity, Financial Resources and Capital Structure

The Group maintained a strong financial position as of 31 March 2025, with bank balances and cash amounting to HK\$394.6 million (31 March 2024: HK\$575.3 million), and no external bank borrowings. Total equity stood at HK\$378.7 million (31 March 2024: HK\$496.8 million). The Group primarily funds its operations through internally generated cash flows. Based on its short and long-term interest-bearing borrowings and shareholders' equity, the Group's gearing ratio as at 31 March 2025 was Nil (31 March 2024: Nil). Net current assets amounted to approximately HK\$72.4 million (31 March 2024: HK\$180.3 million).

Net cash generated from operating activities during the year was HK\$332.9 million (FY2024: HK\$497.1 million). Supported by substantial cash and bank balances, the Group maintained strong liquidity and had sufficient financial resources to fund future expansion and acquisition plans while meeting ongoing working capital requirements.

#### **Capital Expenditure**

During the year ended 31 March 2025, the Group incurred total capital expenditure of HK\$33.5 million, mainly for leasehold improvements and equipment related to service network expansion.

#### **Capital Commitments**

	2025 HK\$'000	2024 HK\$'000
Capital expenditure contracted for but not yet incurred in respect of acquisition of property, plant and equipment	2,482	2,312

#### **Contingent Liabilities**

As at 31 March 2025, the Group had no material contingent liabilities.

#### Foreign Exchange Risk

The Group primarily operates in Hong Kong, Mainland China, Macau, Australia and Singapore. Subsidiaries in these regions conduct most of their transactions in Renminbi (RMB), Macau Pataca (MOP), Australian Dollar (AUD), and Singapore Dollar (SGD). Since such transactions are generally denominated in the respective functional currencies of each Group entity, the Group did not encounter significant foreign exchange risk during the reporting period. No hedging contracts were entered into.

#### **Treasury Policy**

The Group adopts a prudent approach in treasury and investment activities. Surplus funds are primarily placed in time deposits and savings accounts with reputable banks and in listed equity securities as long-term investments. The Board continues to review the Group's investment portfolio, enforcing strict risk controls to minimize the impact of market fluctuations, and regularly monitors investment performance to mitigate financial risks and maximize shareholder value.

#### Charges on the Group's Assets

As of 31 March 2025, some of the Group's banking facilities in respect of credit card and instalment sale arrangement was secured by pledged bank deposits.

#### **Employees and Remuneration Policy**

The Group firmly believes that its employees are among its most valuable assets. Human resources are highly valued, as attracting and retaining talented staff is essential to long-term success. As of 31 March 2025, the Group employed a total of 971 staff (31 March 2024: 1,273). The remuneration policy is aligned with prevailing market practices and is based on individual performance and experience. The Group regularly reviews employee compensation to maintain competitiveness within the industry.

#### **OUTLOOK**

Looking ahead to the FY2026, the Group anticipates continued volatility in the overall economic environment. Geopolitical risks, uncertainties in monetary policy and fundamental shifts in consumer behavior will continue to pose challenges for the retail and service sectors. The Group must remain vigilant and prepared to respond to market fluctuations.

Hong Kong remains the Group's core market. Despite a rise in outbound travel and change of spending patterns among local residents, demand for premium services remains resilient. The Group will continue to optimize high value-for-money beauty service, tailoring service bundles to the preferences of different consumer segments, thereby further enhancing customer experience and resource allocation efficiency.

In Mainland China, although consumer confidence has yet to fully recover, the Group will pursue a cautious expansion strategy focused on high-potential economic zones, particularly the Greater Bay Area and East China. Leveraging its accumulated regional insights and localization experience, the Group aims to gradually improve brand penetration and operational efficiency.

Internationally, the Group is reviewing its performance in Australia and Singapore. In the face of high inflation and sluggish consumption, the Group will take measures to optimize store-level efficiency. The Group will adhere to a strategic position of "sustainable operations, agile response, and focused business", concentrating resources on markets with high returns.

#### **Technology and Innovation**

In term of technology, the Group is actively advancing its digital transformation by implementing artificial intelligence and data-driven management tools to enhance customer experience and operational efficiency. At the core of this strategy is the precise use of its extensive customer database. Through advanced data analytics, the Group gains deep insights into consumer behavior and evolving patterns. This enables the Group to provide personalized services to satisfy everchanging demand, supports data-driven marketing strategies, reduces promotional expenses, and enhances customer satisfaction and loyalty and ultimately creating a competitive edge.

#### **International Partnerships**

Following the initial success of its collaboration with "Goku Spa", the Group entered into an exclusive cooperation agreement in the first quarter of the FY2026 with the Korean medical beauty chain brand "Oracle" for the Hong Kong market. This partnership introduces highly popular Korean medical beauty technologies renowned for their safety, high customer retention, and technological leadership. Leveraging the Group's extensive membership base and robust operational platform, the collaboration is expected to generate immediate synergies. This represents a significant strategic breakthrough in brand development and is anticipated to accelerate sales growth and further enhance profitability. In parallel, the Group is actively identifying high-potential medical beauty clinics in Shenzhen as part of a strategic M&A initiative. Given Shenzhen's position as the preferred cross-border consumption destination for Hong Kong residents, medical beauty demand in the city is undergoing structural growth. These acquisitions are expected to rapidly scale revenue and capture enormous business opportunities arising from the cross-border consumption trend. As both the Korean brand collaboration and the strategic M&A pipeline take shape, this dual-track strategy is expected to lay a solid foundation for profit growth over the next five years and drive shareholder value in mid to long-term.

Amid changes and challenges, the Group remains confident. With a highly professional team, deep market presence, and a commitment to innovation, the Group is poised to move forward steadily seeking opportunities in change, standing out amidst competition, and advancing toward its next growth phase. The Group will continue to adhere to sound financial management, leveraging its zero-debt advantage to ensure a stable capital structure while maintaining an attractive and consistent shareholder return policy. It will also continue to fulfill its corporate social responsibility and enhance sustainability efforts to create long-term value for employees, customers, and society at large.

Looking ahead, the Group will remain committed to its three core values — high quality, safety, and efficacy in every service it offers. It will actively pursue new growth pathways and innovative approaches to expand market share and consolidate its leadership position in both aesthetic and non-aesthetic medical services. With a strategy focused on balanced development, operational efficiency, and customer centricity, the Group is confident in its ability to grow stronger while navigating economic uncertainties.

#### SIGNIFICANT INVESTMENTS

The information of the Group's significant investments held at 31 March 2025 stated in this report is as follow:

#### Listed equity securities

Stock code	Name of investment	Principal business	Nature of investment	Number of shares	Percentage of total share capital	Investment cost HK\$'000	Fair value as at 31.3.2024 HK\$'000	Fair value as at 31.3.2025 HK\$'000	Unrealised gains/ (losses) on change in fair value during the Year HK\$'000	Dividend received HK\$'000	Percentage to the Group's total assets
11	Hang Seng Bank Limited	Mainly engaged in the banking business	Investment in shares	50,000	0.0026%	8,113	4,283	5,270	987	330	0.56%
66	MTR Corporation Limited	Principally engaged in railway operation	Investment in shares	200,000	0.0032%	9,172	5,160	5,090	(70)	253	0.54%
388	Hong Kong Exchanges and Clearing Limited	Principally engaged in operation of the only stock exchange in Hong Kong	Investment in	40,000	0.0032%	19,053	9,112	13,792	4,680	357	1.47%
700	Tencent Holdings Limited	Principally engaged in the provision of VAS, FinTech and Business Services and Online Advertising services		110,000	0.0012%	53,607	33,418	54,670	21,252	362	5.84%
3690	Meituan	Principally engaged in the provision of a platform using technology to connect consumers and merchants	Investment in shares	80,000	0.0014%	21,301	7,744	12,464	4,720	_	1.33%
NVDA	NVIDIA	Principally engaged in the provision of graphics processing units (GPUs) and Al chips	Investment in shares	5,000	0.00002%	5,216		4,227	(989)	1	0.45%
						116,462	59,717	95,513	30,580	1,303	

#### **MATERIAL ACQUISITION AND DISPOSAL**

Save as disclosed in this report, there was no material acquisition and disposal of subsidiaries, associates and joint ventures processed by the Group during the year.

#### **SUBSEQUENT EVENT**

Save as disclosed herein, there was no significant subsequent event occurred since the end of the year and up to the date of this report which requires disclosure.

#### **FUTURE PLANS FOR MATERIAL INVESTMENTS OR CAPITAL ASSETS**

Save as disclosed in this report, the Group had no other future plans for material investments or capital assets.

#### Biographical Details of Directors and Senior Management

#### **EXECUTIVE DIRECTORS**

**Dr. Au-Yeung Kong ("Dr. Au-Yeung")**, aged 53, was appointed as an executive director, the chairman and the chief executive officer of the Company on 11 March 2011. He is also member of each of the remuneration committee and nomination committee of the Company. He is also the director of a number of subsidiaries of the Company. He is principally responsible for the overall management, strategic development and major decision-making. Dr. Au-Yeung founded the Group in 2003 and has strong and solid management and operation experience in medical and aesthetic medical industry. Dr. Au-Yeung graduated from The Chinese University of Hong Kong with a bachelor's degree in medicine and surgery in 1995. Dr. Au-Yeung is a registered practicing medical practitioner in Hong Kong. Dr. Au-Yeung is the brother of Ms. Au-Yeung Wai and Ms. Au-Yeung Hung.

**Ms. Au-Yeung Wai**, aged 56, was appointed as an executive director of the Company on 11 March 2011. She is also member of each of the remuneration committee and nomination committee of the Company. She is also the director of a number of subsidiaries of the Company. She oversees the daily operation of the Company to ensure it is under normal function. Ms. Au-Yeung Wai graduated from City University of Hong Kong with a bachelor degree of arts in accountancy in 1991 and obtained a master's degree in business studies in the Faculty of Social Sciences at The University of Kent at Canterbury in 1995. Since her graduation, she has accumulated many years of experience in the business field. After joining the Group in 2004 as the general manager, Ms. Au-Yeung Wai has strong and solid experience in medical and aesthetic medical industry. Ms. Au-Yeung Wai is the sister of Dr. Au-Yeung and Ms. Au-Yeung Hung.

**Ms. Au-Yeung Hung**, aged 61, was appointed as an executive director of the Company on 11 March 2011. She is also the director of a number of subsidiaries of the Company. Ms. Au-Yeung Hung is principally responsible for the operational management of the service centres of the Group. Ms. Au-Yeung Hung graduated from the University of Southern Queensland with a bachelor degree in business administration in 1992. Ms. Au-Yeung Hung joined the Group in 2005 as the sales and marketing manager, and has strong and solid experience in medical and aesthetic medical industry. Ms. Au-Yeung Hung is the sister of Dr. Au-Yeung and Ms. Au-Yeung Wai.

Mr. So Hin Lung ("Mr. So"), aged 48, was appointed as an executive director, a member of each of the nomination committee and the remuneration committee of the Company on 28 September 2022. He is the chief financial officer, company secretary and the authorised representative under the Listing Rules of the Company and is responsible for overseeing the finance and accounting, internal control, corporate governance and regulatory compliance of the Company. Mr. So joined the Group in March 2011. Mr. So obtained an executive master degree of business administration from the Chinese University of Hong Kong in 2015 and a master degree of corporate finance from the Hong Kong Polytechnic University in 2013. Mr. So is a member of the Hong Kong Institute of Certified Public Accountants. Prior to joining our Group, Mr. So worked with Deloitte Touche Tohmatsu as an audit manager. He has over 19 years of experience in auditing, accounting and corporate finance.

#### INDEPENDENT NON-EXECUTIVE DIRECTORS

**Ms. Hsu Wai Man, Helen ("Ms. Hsu")**, aged 55, was appointed as an independent non-executive director of the Company on 5 December 2011. She is also the chairman of the audit committee of the Company and member of each of the remuneration committee and nomination committee of the Company. Ms. Hsu has more than 20 years' experience in accounting. Ms. Hsu graduated from The Chinese University of Hong Kong with a bachelor degree in business administration. Ms. Hsu had been working with Ernst & Young for 18 years and was a partner of Ernst & Young before she retired from the firm in February 2011. Ms. Hsu is a fellow member of the Hong Kong Institute of Certified Public Accountants and a member of the American Institute of Certified Public Accountants.

#### **Biographical Details of Directors and Senior Management**

Ms. Hsu is currently an independent non-executive director of Richly Field China Development Limited (stock code: 313), China Display Optoelectronics Technology Holdings Limited (stock code: 334), Beijing Gas Blue Sky Holdings Limited (stock code: 6828), all of them are listed on the Main Board of the Stock Exchange and Perfect Optronics Limited (stock code: 8311), a company listed on GEM of the Stock Exchange.

Mr. Chi Chi Hung, Kenneth ("Mr. Chi"), aged 56, was appointed as an independent non-executive director of the Company on 5 December 2011. He is also the chairman of the remuneration committee of the Company and member of each of the audit committee and nomination committee of the Company. Mr. Chi has more than 30 years of experience in accounting and financial control. He holds a Degree of Bachelor of Accountancy from the Hong Kong Polytechnic University and is a fellow member of the Association of Chartered Certified Accountants in the United Kingdom. He is also an associate member of the Hong Kong Institute of Certified Public Accountants, the Hong Kong Chartered Governance Institute and the Chartered Governance Institute UK & Ireland.

Mr. Chi is currently an independent non-executive director of Modern Innovative Digital Technology Company Limited (stock code: 2322), a company listed on the Main Board of the Stock Exchange.

**Ms. Cho Yi Ping ("Ms. Cho")**, aged 47, was appointed as an independent non-executive director of the Company on 14 August 2015. She is also the chairman of the nomination committee of the Company, and member of each of the audit committee and remuneration committee of the Company. Ms. Cho is a practicing solicitor in Hong Kong and a partner of Messrs. Wong & Tang Solicitors. She obtained a bachelor degree of laws from The University of Hong Kong in 2000. Ms. Cho is currently the company secretary of DaChan Food (Asia) Limited (stock code: 3999), a company listed on the Main Board of the Stock Exchange.

**Mr. Chuk Sai Cheong Simon ("Mr. Chuk")**, aged 43, was appointed as the independent non-executive Director, a member of each of the audit committee, nomination committee and the remuneration committee of the Company, all with effect from 1 July 2024. He is currently the Partner of the Templewater Group, an alternative asset management firm, and he is the lead partner of the APAC middle-market buyout investment strategy. He has twenty years of experience in private equity and investment banking, along with investing and transaction experience in various regions, including Asia Pacific, North America, and Europe. Mr. Chuk obtained a bachelor's degree in Economics and Philosophy from the Columbia University.

#### **Corporate Governance Report**

The Directors consider that incorporating the elements of good corporate governance in the management structures and internal control procedures of the Group could balance the interests of the shareholders (the "Shareholders"), customers and employees. The Board has adopted the principles and the code provisions of the Corporate Governance Code (the "CG Code") contained in Appendix C1 of the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules") to ensure that business activities and decision making processes are regulated in a proper and prudent manner.

In accordance with the requirements of the Listing Rules, the Company has established an audit committee, a remuneration committee and a nomination committee with specific written terms of reference.

During year ended 31 March 2025, the Company has complied with the CG Code, except the issues mentioned in the following paragraphs:

According to the code provision C.2.1 of the CG Code, the roles of the chairman and the chief executive officer should be separated and should not be performed by the same individual. During the year ended 31 March 2025, Dr. Au-Yeung Kong is both the chairman of the Board (the "Chairman") and the chief executive officer of the Company (the "CEO"); therefore, the Group does not at present separate the roles of the Chairman and the CEO.

The Board considered that Dr. Au-Yeung Kong has in-depth knowledge and experience in the medical and aesthetic medical industry and is the appropriate person to manage the Group. Therefore, the roles of the Chairman and the CEO performed by the same individual, Dr. Au-Yeung Kong, is beneficial to the business prospects and management of the Group. The Board believes that vesting the roles of both Chairman and Chief Executive Officer in the same individual can provide the Company with strong and consistent leadership and allows for effective and efficient planning and implementation of business decisions and strategies. Notwithstanding the above, the Board will review the current structure from time to time. If any candidate with suitable leadership, knowledge, skills and experience can be identified within or outside the Group, the Company may consider to make necessary arrangements.

#### MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix C3 to the Listing Rules (the "Model Code"). Specific enquiry has been made to each of the Directors and all Directors have confirmed that they have complied with the Model Code during the year ended 31 March 2025.

#### **BOARD OF DIRECTORS**

#### **Composition of the Board of Directors**

As at 31 March 2025, the Board comprises four executive Directors and four independent non-executive Directors. The composition of the Board was as follows:

#### **Executive Directors**

Dr. Au-Yeung Kong (Chairman and Chief Executive Officer)

Ms. Au-Yeung Wai Ms. Au-Yeung Hung

#### Mr. So Hin Lung

#### Independent Non-executive Directors

Ms. Hsu Wai Man, Helen Mr. Chi Chi Hung, Kenneth

Ms. Cho Yi Ping

Mr. Chuk Sai Cheong Simon (appointed on 1 July 2024)

The biographical details of all Directors are set out on pages 28 to 29 of this annual report. To the best knowledge of the Company, save as disclosed under the section headed "Biographical Details of Directors and Senior Management", there is no financial, business, family or other material or relevant relationships among members of the Board.

Mr. Chuk Sai Cheong Simon, who was appointed as an independent non-executive Director with effect from 1 July 2024, obtained the legal advice from legal advisor of the Company referred to in Rule 3.09D of the Listing Rules on 21 June 2024 and confirmed that he understood his obligations as a director of a listed issuer.

#### **Functions of the Board**

The principal function of the Board is to consider and approve the overall business plans and strategies of the Group, develop and implement the corporate governance function, monitor the implementation of these policies and strategies and the management of the Company.

#### **Board Meetings and Board Practices**

The Directors can attend meetings in person or through other means of electronic communication or by way of written resolution in accordance with the Company's articles of association (the "Articles of Association"). All minutes of Board meetings were recorded in sufficient detail the matters considered by the Board and the decisions reached.

#### **Corporate Governance Report**

During the year ended 31 March 2025, the Board passed several written resolutions and held 6 meetings and 1 general meeting. Details of the attendance of Directors are as follows:

	Attendance/ Number of General Meeting(s) entitled to attend	Attendance/ Number of Board Meeting(s) entitled to attend
Executive Directors		
Dr. Au-Yeung Kong (Chairman and Chief Executive Officer)	1/1	6/6
Ms. Au-Yeung Wai	1/1	6/6
Ms. Au-Yeung Hung	1/1	6/6
Mr. So Hin Lung	1/1	6/6
Independent Non-executive Directors		
Ms. Hsu Wai Man, Helen	1/1	6/6
Mr. Chi Chi Hung, Kenneth	1/1	6/6
Ms. Cho Yi Ping	1/1	6/6
Mr. Chuk Sai Cheong Simon (appointed on 1 July 2024)	1/1	4/4

During the year ended 31 March 2025, the management prepared monthly updates which were circulated to all members of the Board on a monthly basis in accordance with the code provision D.1.2 of the CG Code.

#### Directors' Appointment, Re-election and Removal

Each of Dr. Au-Yeung Kong, Ms. Au-Yeung Wai and Ms. Au-Yeung Hung has entered into a service agreement with the Company for a term of three years commencing from 10 February 2024, and shall continue thereafter unless and until terminated by not less than three months prior written notice to the other party and subject to the early termination provisions contained therein.

Mr. So Hin Lung has entered into a service contract with the Company for a term of three years commencing from 28 September 2022, and shall continue thereafter unless and until terminated by not less than three months prior written notice to the other party and subject to the early termination provisions contained therein.

Ms. Hsu Wai Man, Helen and Mr. Chi Chi Hung, Kenneth have entered into a letter of appointment with the Company for a term of three years commencing from 10 February 2024 until terminated by not less than three months written notice to the other party and subject to the early termination provisions contained therein.

Ms. Cho Yi Ping has entered into a letter of appointment with the Company for a term of three years commencing from 14 August 2024 until terminated by not less than three months written notice to the other party and subject to the early termination provisions contained therein.

Mr. Chuk Sai Cheong Simon has entered into a letter of appointment with the Company for a term of three years commencing from 1 July 2024 until terminated by not less than three months written notice to the other party and subject to the early termination provisions contained therein.

By virtue of article 83(3) of the Articles of Association, the Board shall have the power from time to time and at any time to appoint any person as a Director either to fill a casual vacancy on the Board or additional to the existing Board. Any Director appointed by the Board to fill a casual vacancy shall hold office only until the first general meeting of the Company after his appointment and be subject to reelection at such meeting and any Director appointed by the Board as an addition to the existing Board shall hold office only until the next following annual general meeting of the Company and shall then be eligible for re-election.

In compliance with the code provision B.2.2 of the CG Code, every Director should be subject to retirement by rotation at least once every three years. Furthermore, pursuant to article 84(1) of the Articles of Association, at each annual general meeting one-third of the Directors for the time being, (or, if their number is not a multiple of three, the number nearest to but not less than one-third) shall retire from office by rotation provided that every Director shall be subject to retirement at an annual general meeting at least once every three years.

#### **Independent Non-executive Directors**

The Company has four independent non-executive Directors to comply with Rule 3.10(1) of the Listing Rules. Furthermore, among the four independent non-executive Directors, Ms. Hsu and Mr. Chi have appropriate professional qualifications or accounting or related financial management expertise as required by Rule 3.10(2) of the Listing Rules. In accordance with Rule 3.13 of the Listing Rules, the Company has received from each of its independent non-executive Directors the written confirmation of his/her independence. The Company, based on such confirmation, considers all independent non-executive Directors to be independent.

According to the code provision C.2.7 of the CG Code, the chairman should at least annually hold a meeting with the independent non-executive directors without the presence of other directors. The Company complied the code provision C.2.7 of the CG Code that the chairman of the Board met the independent non-executive Directors without the presence of the executive Directors.

#### Chairman and Chief Executive Officer

Code provision C.2.1 stipulates that the roles of chairman and chief executive should be separate and should not be performed by the same individual. Dr. Au-Yeung Kong being the Chairman and CEO of the Company provides leadership to the Board ensuring that members of the Board receive accurate, timely and clear information to help them reach well-informed and well-considered decisions.

The Chairman encourages other Directors to make a full and active contribution to the Board's affairs and ensuring that it acts in the best interests of the Group; encourages every Director with different views to voice their concerns; allows sufficient time for discussion of issues and ensuring that Board decision fairly reflect Board consensus; provides effective communication with Shareholders and that their views are communicated to the Board as a whole; promotes a culture of openness and debate by facilitating the effective contribution of non-executive Directors in particular; ensures constructive relations between executive Directors and non-executive Directors; ensures good corporate governance practices and procedures are established; and manages the day-to-day business of the Company.

#### **Corporate Governance Report**

The Board believes that vesting the roles of both Chairman and CEO in the same individual can provide the Company with strong and consistent leadership and allows for effective and efficient planning and implementation of business decisions and strategies. Notwithstanding the above, the Board will review the current structure from time to time. If any candidate with suitable leadership, knowledge, skills and experience can be identified within or outside the Group, the Company may consider to make necessary arrangements.

#### **Delegation of Powers**

The Board delegates day-to-day operations of the Group to executive Directors and management of the Company with department heads responsible for different aspects of the business/functions, while reserving certain key matters in making strategic decision for its approval. When the Board delegates aspects of its management and administration functions to management, it gives clear directions as to the powers of management, in particular, with respect to the circumstances where management need to report back and obtain prior approval from the Board before making decisions or entering into any commitments on behalf of the Company.

#### CONTINUING PROFESSIONAL DEVELOPMENT

According to the code provision C.1.4 of the CG Code, all Directors shall participate in continuous professional development to develop and refresh their knowledge and skills to ensure their contribution to the Board remains informed and relevant. The Company would arrange and/or introduce some directors' training courses for the Directors to develop and explore their knowledge and skills.

The Directors confirmed that they have complied with the code provision C.1.4 of the CG Code on the directors' training. During the year ended 31 March 2025, all the Directors have participated in continuous professional development by attending seminars or reading materials on the following topics to develop and refresh their knowledge and skills and provided a record of training to the Company.

Management

Finance

**Directors** 

#### Topic on training covered (Note)

Executive Directors Dr. Au-Yeung Kong Ms. Au-Yeung Wai Ms. Au-Yeung Hung Mr. So Hin Lung	a, b a, b a, b
Independent Non-executive Directors  Ms. Hsu Wai Man, Helen  Mr. Chi Chi Hung, Kenneth  Ms. Cho Yi Ping  a, k	b, c, d a, b, d b, c, d a, b, d
Note:	
(a) Corporate governance (b) Regulatory	

(c)

(d)

#### REMUNERATION PAID TO MEMBERS OF KEY MANAGEMENT

Details of remuneration paid to members of key management (including all Directors and senior management as disclosed in section headed "Biographical Details of Directors and Senior Management" of this annual report) for the year ended 31 March 2025 fell within the following bands:

	No. of members o	
	key management	
Nil-HK\$1,000,000	4	
HK\$1,000,001-HK\$5,000,000	3	
Over HK\$5,000,000	1	

#### **Directors' and Officers' Liabilities**

The Company has arranged for appropriate insurance covering the liabilities in respect of legal action against the Directors that may arise out in the corporate activities. The insurance coverage is reviewed on an annual basis.

#### **BOARD COMMITTEES**

#### **Audit Committee**

The audit committee of the Company (the "Audit Committee") was established on 5 December 2011 with written terms of reference which was revised on 20 March 2012, 15 January 2016 and 28 December 2018 in compliance with the CG Code and is available on the websites of the Stock Exchange and the Company. The primary duties of the Audit Committee are to review the financial information of the Group, oversee the financial reporting process and risk management and internal control procedures of the Group, and oversee the relationship with the Company's external auditor.

The Audit Committee comprises four independent non-executive directors, namely, Ms. Hsu Wai Man, Helen, Mr. Chi Chi Hung, Kenneth, Ms. Cho Yi Ping and Mr. Chuk Sai Cheong Simon. Ms. Hsu Wai Man, Helen is the chairman of the Audit Committee.

The Audit Committee has reviewed the accounting standards and practices adopted by the Group and discussed with the management about the risk management, internal control and financial reporting matters, including reviewing the financial statements and annual results for the year ended 31 March 2025.

During the year ended 31 March 2025, the Audit Committee has reviewed the audited consolidated financial statements for the year ended 31 March 2024, the unaudited consolidated financial statements for the six months ended 30 September 2024, the internal control and corporate governance issues related to financial reporting of the Company, adequacy of staff experience, qualifications, resources of the company's accounting and financial reporting departments and also recommended to the Board for the re-appointment of the auditor of the Company for the Year. The Audit Committee held 3 meetings. Details of the attendance of members of the Audit Committee meetings are as follows:

	Attendance
Ms. Hsu Wai Man, Helen <i>(Chairman)</i>	3/3
Mr. Chi Chi Hung, Kenneth	3/3
Ms. Cho Yi Ping	3/3
Mr. Chuk Sai Cheong Simon (appointed on 1 July 2024)	1/1

#### **Remuneration Committee**

The remuneration committee of the Company (the "Remuneration Committee") was established on 5 December 2011 with written terms of reference which was revised on 20 March 2012 and 14 February 2023 in compliance with the CG Code and is available on the websites of the Stock Exchange and the Company. The primary duties of the Remuneration Committee are to make recommendations to the Board on the Company's policy and structure for all Directors' and senior management remuneration, make recommendations to the Board on the remuneration of non-executive Directors and the remuneration packages of individual executive Directors and senior management including benefits in kind, pension rights and compensation payments, including any compensation payable for loss or termination of their office or appointment and review and/or approve matters relating to share schemes under chapter 17 of the Listing Rules.

The Remuneration Committee comprises four independent non-executive Directors, namely, Mr. Chi Chi Hung, Kenneth, Ms. Hsu Wai Man, Helen, Ms. Cho Yi Ping and Mr. Chuk Sai Cheong Simon and three executive Directors, namely, Dr. Au-Yeung Kong, Ms. Au-Yeung Wai and Mr. So Hin Lung. Mr. Chi Chi Hung, Kenneth is the chairman of the Remuneration Committee.

During the year ended 31 March 2025, the Remuneration Committee passed several written resolutions and held 1 meeting to review and make recommendations on the grant of options to the Directors and the remuneration packages of all the Directors. Details of the attendance of members of the Remuneration Committee meeting are as follows:

	Attendance
Mr. Chi Chi Hung, Kenneth (Chairman)	1/1
Ms. Hsu Wai Man, Helen	1/1
Ms. Cho Yi Ping	1/1
Dr. Au-Yeung Kong	1/1
Ms. Au-Yeung Wai	1/1
Mr. So Hin Lung	1/1
Mr. Chuk Sai Cheong Simon (appointed on 1 July 2024)	0/0

#### Remuneration Policy for Directors and Senior Management

The remuneration payable to the employees includes salaries and allowances. The Group's remuneration policies are formulated based on the performance of individual employees and are reviewed regularly. The primary goal of the remuneration policy with regard to the remuneration packages of the executive Directors is to enable the Group to retain and motivate executive Directors by linking their compensation with performance as measured against corporate objectives achieved. Each of the executive Directors is entitled to the remuneration packages which include basic salaries and discretionary bonuses.

The share option scheme of the Company (the "Share Option Scheme") was adopted by the Shareholders at the annual general meeting of the Company held on 13 August 2021. The terms of the Share Option Scheme are complied with the provisions of Chapter 17 of the Listing Rules. The purpose of the Share Option Scheme is to provide the people and the parties working for the interests of the Group with an opportunity to obtain an equity interest in the Company, thus linking their interests with the interests of the Group and thereby providing them with an incentive to work better for the interests of the Group.

The Company believes that by offering the eligible persons a shareholding stake in the Company, the interests of the eligible persons and the Company become aligning, thereby providing the eligible persons with additional incentives to improve the Company's performance.

During the year ended 31 March 2025, 3,768,000 options have been granted to three Directors. All such options were granted with vesting period of twelve months, and no performance target attached.

The Board and the Remuneration Committee were of the view that the options granted for recognition of past performance and contributions made by the grantee to the Company, and such options aim at rewarding and recognizing the contribution of the grantees to the Group, providing incentive to the grantees to continue to strive for the success and better performance of the Group and reinforcing their commitment to long-term services to the Group, thus aligning the interests of the grantees with that of the Company and its shareholders as a whole. In view of the above, the Remuneration Committee was of the view that the grant of Share Options aligned with the purpose of the Share Option Scheme. For future options to be granted, the Board and the Remuneration Committee will consider the setting of performance target and other conditions on a case-by-case basis.

#### **Nomination Committee**

The nomination committee of the Company (the "Nomination Committee") was established on 5 December 2011 with written terms of reference which was revised on 20 March 2012, 25 June 2013 and 28 December 2018 respectively in compliance with the CG Code and is available on the websites of the Stock Exchange and the Company. The primary duties of the Nomination Committee are to make recommendations to the Board on the appointment of Directors and management of the Board succession, assess the independence of independent non-executive Directors and review the board diversity policy of the Company (the "Board Diversity Policy") and the director nomination policy (the "Nomination Policy") and any measurable objectives for implementing such policies as may be adopted by the Board from time to time and to review the progress on achieving the objectives.

The Nomination Committee comprises four independent non-executive Directors, namely, Ms. Cho Yi Ping, Mr. Chi Chi Hung, Kenneth, Ms. Hsu Wai Man, Helen and Mr. Chuk Sai Cheong Simon, and three executive Directors, namely, Dr. Au-Yeung Kong, Ms. Au-Yeung Wai and Mr. So Hin Lung. Ms. Cho Yi Ping is the chairman of the Nomination Committee.

During the year ended 31 March 2025, the Nomination Committee had held 1 meeting to nominate the candidates of potential Board and committee members, review the structure, size, composition and diversity of the Board, review the Board Diversity Policy and the Nomination Policy, assess the independence of independent non-executive Director, review the re-election of retiring Directors, make recommendation on appointment and re-appointment of Directors and discuss the roles of the Chairman and the CEO. Details of the attendance of members of the Nomination Committee are as follows:

	Attendance
Ms. Cho Yi Ping <i>(Chairman)</i>	1/1
Mr. Chi Chi Hung, Kenneth	1/1
Ms. Hsu Wai Man, Helen	1/1
Dr. Au-Yeung Kong	1/1
Ms. Au-Yeung Wai	1/1
Mr. So Hin Lung	1/1
Mr. Chuk Sai Cheong Simon (appointed on 1 July 2024)	0/0

#### **DIRECTOR NOMINATION POLICY**

The Nomination Policy is in place and was adopted in writing in the year taking into consideration the revised Listing Rules effective from 28 December 2018. The Nomination Policy sets out the procedures, process, and criteria for identifying and recommending candidates for election to the Board.

#### **BOARD DIVERSITY POLICY**

During the year ended 31 March 2025, the Nomination Committee had reviewed the Board Diversity Policy. The Company recognises and embraces the benefits of having a diverse Board to enhance the quality of its performance.

The Board currently comprises of eight Directors, four of which are females. Our diversity philosophy is to avoid a single gender Board. Three of our Directors is in the age group of 40–49, four in the age group of 50–59, and one in the age group of 60 to 69. The background of our Directors including medical and surgery, business, import and export business administration, private equity and investment banking, accounting and financial control and law. In view of these, the Nomination Committee was of the opinion that the Board consisted of members with diversified gender, age, cultural and education background, professional/business experience, skills and knowledge.

In designing the Board's composition, the Nomination Committee will consider a number of aspects, including but not limited to gender, age, cultural and educational background, ethnicity, professional experience, skills, knowledge and length of service.

The Board considers that the Company has achieved gender diversity at the Board level and targets to maintain, or if suitable candidates are identified further enhance, such achievement. In striving to maintain gender diversity, similar considerations are used when recruiting and selecting key management and other personnel across the Group's operations.

All Board appointments will be based on meritocracy, and candidates will be considered against objective criteria, having due regard for the benefits of diversity on the Board. The ultimate decision will be based on merit and contribution that the selected candidates will bring to the Board.

As at 31 March 2025, the Group maintained a 879:92 ratio of women to men in the workplace. The Board was not aware of any mitigating factors or circumstances which make achieving gender diversity across the workforce (including senior management) more challenging or less relevant. For details of our hiring practices, please refer to the Environmental, Social and Governance Report 2025 of the Company.

The Nomination Committee will review the Board Diversity Policy, as appropriate, to ensure its effectiveness and discuss any revisions that may be required, and recommend any such revisions to the Board for consideration and approval.

The Nomination Committee also monitors the implementation of the Board Diversity Policy and reports to the Board on the achievement of the measurable objectives for achieving diversity under the Board Diversity Policy.

#### **ACCOUNTABILITY AND AUDIT**

#### Directors' and Auditor's Responsibilities for the Financial Statements

The Board acknowledges its responsibility to prepare the Group's financial statements for each financial period to give a true and fair view of the state of affairs of the Group and of the results and cash flows for that period. In preparing the financial statements for the year ended 31 March 2025, the Board has selected suitable accounting policies and applied them consistently, made judgments and estimates that are prudent, fair and reasonable and prepared the financial statements on a going concern basis. The Directors are responsible for taking all reasonable and necessary steps to safeguard the assets of the Group and to prevent and detect fraud and other irregularities.

A statement by the auditor of the Company regarding their reporting responsibilities is set out on pages 61 to 67 of this annual report.

#### **Auditor's Remuneration**

During the year ended 31 March 2025, the remuneration paid or payable to the Company's auditor in respect of the audit services and non-audit services is as follow:

	HK\$'000
Audit services	2,085
Non-audit services	15
Total	2,100

There is no disagreement between the Board and the Audit Committee on the re-appointment of the independent auditor, and they both have agreed to recommend the re-appointment of PricewaterhouseCoopers as the Company's independent auditor for the ensuing year at the forthcoming annual general meeting (the "AGM").

#### **CORPORATE GOVERNANCE FUNCTIONS**

According to code provision A.2.1 of the CG Code, the Board is responsible for performing the corporate governance duties of the Company in accordance with the written terms of reference adopted by the Board. The Board shall have the following duties and responsibilities for performing the corporate governance duties of the Company:

- to develop and review the Company's policies and practices on corporate governance and make recommendations to enhance the corporate governance;
- to review and monitor the training and continuous professional development of Directors and senior management;
- to review and monitor the Company's policies and practices on compliance with legal and regulatory requirements;
- to develop, review and monitor the code of conduct and compliance manual (if any) applicable to employees and Directors;
- to review the Company's compliance with the CG Code and disclosure in the corporate governance report; and
- such other corporate governance duties and functions set out in the CG Code (as amended from time to time) for which the Board is responsible.

During the year ended 31 March 2025, the Board had reviewed the policies and practices of the Company relating to the CG Code and the corporate governance report of the Company.

#### RISK MANAGEMENT AND INTERNAL CONTROL

The Board acknowledges that it is responsible for monitoring the risk management and internal control systems of the Group on an ongoing basis and reviewing their effectiveness. Such systems are designed to manage rather than eliminate the risk of failure to achieve business objectives, and can only provide reasonable and not absolute assurance against material misstatement or loss.

The Board recognises that corporate governance and environmental, social and governance ("ESG") are complementary, with corporate governance inextricably linked to good governance of environmental and social issues. The Company's business, from day-to-day operations to aspects of commercial viability, including but not limited to brand and reputation, and stakeholder capitalism, are all relating to corporate governance and ESG. The management of issues relating to how an organisation interacts with the environment, its own people and the communities in which it operates all tie in with how the organisation is governed. Taken together, corporate governance and ESG demonstrate how a business ought to be managed and operated, while simultaneously taking into consideration environmental and social risks or impacts. The Company acknowledged that good corporate governance practices are not only a prerequisite for managing ESG issues, but provide the bedrock for managing environmental and social risk and ensuring there is accountability and ownership at the highest level of the business.

During the year ended 31 March 2025, the Board, through the Audit Committee, conducted an annual review of both design and implementation effectiveness of the risk management and internal control systems of the Group, covering all material controls, including financial, strategic, operational and compliance controls, with a view to ensuring that resources, staff qualifications and experience, training programmes and budget of the Group's accounting, internal audit and financial reporting functions are adequate. In this respect, the Audit Committee communicates any material issues to the Board.

During the year ended 31 March 2025, the Group appointed BT Corporate Governance Limited ("BTCGL") to:

- assist in identifying and assessing the risks of the Group through discussions and interviews with the management of the Group; and
- independently perform internal control review and assess the effectiveness of the Group's risk management and internal control systems.

The results of the independent review and assessment were reported to the Audit Committee and the Board. Moreover, improvements in internal control and risk management measures as recommended by BTCGL to enhance the risk management and internal control systems of the Group and mitigate risks of the Group were adopted by the Board. Based on the findings and recommendations of BTCGL as well as the comments of the Audit Committee, the Board considered the internal control and risk management systems are effective and adequate.

The Group has established internal control procedures for the handling and dissemination of inside information in order to comply with Chapter 13 of the Listing Rules as well as Part XIVA of the Securities and Futures Ordinance. The internal control mechanism includes information flow and reporting processes, confidentiality arrangements, disclosure procedures, and staff training arrangements, etc.

#### **Our Enterprise Risk Management Framework**

The Group has established its enterprise risk management framework in 2016. While the Board has the overall responsibility to ensure that sound and effective internal controls are maintained, management is responsible for designing and implementing an internal control system to manage all kinds of risks faced by the Group.

Through the risk identification and assessment processes, risks are identified, assessed, prioritized and allocated treatments. Our risk management framework follows the COSO Enterprise Risk Management — Integrated Framework, which allows the Board and management to manage the risks of the Group effectively. The Board receives regular reports through the Audit Committee that oversees risk management and internal audit functions.

# **Our Risk Control Mechanism**

The Group adopts a "three lines of defense model" corporate governance structure with operational management and controls performed by operations management, coupled with risk management monitoring carried out by the finance and compliance team and independent internal audit team and the professional annual review conducted by BTCGL. The Group maintains a risk register to keep track of all identified major risks of the Group. The risk register provides the Board, the Audit Committee, and management with a profile of its major risks and records management's action taken to mitigate the relevant risks. Each risk is evaluated at least annually based on its likelihood of occurrence and potential impact upon the Group. The risk register is updated by management as the risk owners with addition of new risks and/or removal of existing risks, if applicable, at least annually, after the annual risk evaluation has been performed. This review process can ensure that the Group proactively manages the risks faced by it in the sense that all risk owners have access to the risk register and are aware of and alert to those risks in their area of responsibility so that they can take follow-up action in an efficient manner.

Our risk management activities are performed by management on an ongoing process. The effectiveness of our risk management framework will be evaluated at least annually, and periodic management meeting is held to update the progress of risk monitoring efforts. Management is committed to ensuring that risk management forms part of the daily business operation processes in order to align risk management with corporate goals in an effective manner.

The Group's internal audit function is performed by an internal audit team, which consisted of professional staff with relevant expertise, such as Certified Public Accountant, which provides its findings and recommendations for the improvement to the Audit Committee. Nevertheless, the Company will continue to engage external independent professionals to review the Group's system of internal controls and risk management annually and further enhance the Group's internal control and risk management systems as appropriate.

# **COMPANY SECRETARY**

Mr. So has been appointed as the company secretary of the Company since March 2011 and he has taken no less than 15 hours of relevant professional training for the year ended 31 March 2025.

#### COMMUNICATION WITH SHAREHOLDERS

The Company aims to provide its Shareholders and investors with high standards of disclosure and financial transparency. The Board is committed to providing clear, detailed, timely manner and on a regular basis information of the Group to Shareholders.

The Company uses a number of formal communications channel to account to Shareholders and investors for the performance of the Company. These include (i) the publications of interim and annual reports and/or dispatching circulars, notices, and other announcements; (ii) the AGM or extraordinary general meeting providing a forum for Shareholders to raise comments and exchanging views with the Board; (iii) updated key information of the Group available on the websites of the Stock Exchange and the Company; (iv) the Company's website at www.perfectmedical.com offering the latest information relating to the Group and its business; and (v) the Company's branch share registrars in Hong Kong serving the Shareholders in respect of all share registration matters.

The Board has established a shareholders' communication policy and will review it on a regular basis to ensure its effectiveness.

The shareholders' communication policy of the Company aims to promoting effective communication with the Shareholders and other stakeholders; encouraging the Shareholders to engage actively with the Company; and enabling the Shareholders to exercise their rights as shareholders effectively. To ensure that the shareholders and potential investors are provided with ready, equal and timely access to balanced and understandable information about the Company, the Company has established several channels to communicate with the shareholders as follows:

- (i) Corporate communication of the Company, including but not limited to, the directors' report and annual accounts together with a copy of the auditor's report; the interim report; a notice of meeting; a listing document; a circular and proxy form, will be published on the Stock Exchange's website (www.hkex.com.hk) in a timely and consistent manner as required by the Listing Rules;
- (ii) The Company shall publish announcements (on price sensitive information, corporate actions and transactions etc.) and other documents on the Stock Exchange's website in a timely manner in accordance with the Listing Rules;
- (iii) Any information or documents of the Company posted on the Stock Exchange's website will also be published on the Company's website (www.perfectmedical.com) under the "Investor Relations" section; and
- (iv) The annual general meeting and other general meetings of the Company are primary forum for communication by the Company with its Shareholders. Shareholders are encouraged to participate in general meetings or to appoint proxies to attend and vote at the meetings for and on their behalf if they are unable to attend the meetings.

During the year under review, the Board reviewed the implementation and effectiveness of the shareholders' communication policy and considered it to be effective.

#### SHAREHOLDERS RIGHTS

The Company strives to take into consideration its Shareholders' views and inputs, and address Shareholders' concerns. Shareholders are encouraged to attend the annual general meeting for which at least 20 clear business days' notice shall be given. The chairman of the Board as well as chairmen of the Audit Committee, the Nomination Committee and the Remuneration Committee, or in their absence, the Directors are available to answer Shareholders' questions on the Group's businesses at the meeting. To comply with code provision F.2.2 of the CG Code, the management will ensure the external auditor to attend the annual general meeting to answer questions about the conduct of the audit, the preparation and content of the auditor's report, the accounting policies and auditor independence.

All Shareholders have statutory rights to call for extraordinary general meetings and put forward agenda items for consideration by Shareholders. According to article 58 of the Article of Association, any one or more of the members of the Company holding at the date of deposit of the requisition not less than one-tenth of the paid up capital of the Company carrying the right of voting at general meetings of the Company shall at all times have the right, by written requisition to the Board or the company secretary of the Company, to require an extraordinary general meeting to be called by the Board for the transaction of any business specified in such requisition.

If a Shareholder wishes to propose a person (the "Candidate") for election as a Director at a general meeting, he/she shall deposit a written notice (the "Notice") at the Company's head office in Hong Kong at 51st Floor, Langham Place Office Tower, 8 Argyle Street, Mong Kok, Kowloon, Hong Kong. The Notice (i) must include the personal information of the Candidate as required by Rule 13.51(2) of the Listing Rules and his/her contact details; and (ii) must be signed by the Shareholder concerned including the information/documents to verify the identity of the Shareholder and signed by the Candidate indicating his/her willingness to be elected and consent of publication of his/her personal data. The period for lodgment of the Notice shall commence no earlier than the day after the dispatch of the notice of the general meeting appointed for such election and end no later than 7 days prior to the date of such meeting. In order to ensure the Shareholders have sufficient time to receive and consider the proposal of election of the Candidate as a Director without adjourning the general meeting, Shareholders are urged to submit and lodge the Notice as soon as practicable, say at least 15 business days prior to the date of the general meeting appointed for such election.

# INVESTOR RELATIONS AND CORPORATE COMMUNICATION

The management of the Company is committed to meet with Shareholders, institutional investors, research analyst and financial media on a regular basis and provide timely update on the financial and business performance and recent development of the Company. A dedicated Investor Relations section is also available on the Company's website.

Investors are welcome to direct their enquiries to the Company's Investor Relations Department at:

Tel: (852) 2770 2099

Email: ir@perfectmedical.com

During the year under review, the Company has conducted 130 meetings (FY2024: 171 meetings) with over 398 institutional investors (FY2024: 502 institutional investors) and research analysts in Hong Kong and elsewhere. One-on-one, telephone conferences, roadshows, media interview, marketing activities for investors and specialist industry forums are conducted from time to time in order to facilitate two-way communication between the Company, Shareholders and investment community.

# **CONSTITUTIONAL DOCUMENT**

There was no significant changes in the Company's constitutional documents during the year ended 31 March 2025.

The Directors submit herewith their annual report together with the audited consolidated financial statements for the year ended 31 March 2025.

#### PRINCIPAL PLACE OF BUSINESS IN HONG KONG

The Company is a limited liability company incorporated in the Cayman Islands and its principal place of business in Hong Kong is 51st Floor, Langham Place Office Tower, 8 Argyle Street, Mong Kok, Kowloon, Hong Kong.

#### **PRINCIPAL ACTIVITIES**

The principal activity of the Company is investment holding. The principal activities of its subsidiaries are the provision of medical and aesthetic medical services. Other particulars of the subsidiaries of the Company are set out in Note 37 to the consolidated financial statements.

#### **RESULTS**

The profit of the Group for the year ended 31 March 2025 and the financial position of the Company and of the Group as at that date are set out in the consolidated financial statements on pages 68 to 73 of this annual report.

#### **DIVIDEND**

The Directors recommended a payment of a final dividend of HK5.3 cents per share for the year ended 31 March 2025 subject to the approval of the Shareholders at the forthcoming AGM of the Company to be held on Friday, 8 August 2025 to the Shareholders whose names appear on the register of members of the Company on Friday, 22 August 2025. After taking into account an interim dividend of HK11.2 cents and special dividend of HK0.1 cent per share, a total annual dividend for the year ended 31 March 2025 will amount to HK16.6 cents per share.

### **DIVIDEND POLICY**

The Company has adopted a dividend policy which aims sets out principles and guidelines that the Company intends to apply in relation to the declaration, payment or distribution of its net profit as dividends to the Shareholders.

The Board shall also take into account the following factors of the Group when considering the declaration and payment of dividends:

- financial results:
- cash flow situation;
- business conditions and strategies;
- future operations and earnings;
- capital requirements and expenditure plans;
- interests of Shareholders;
- any restrictions on payment of dividends; and
- any other factors that the Board may consider relevant.

Any dividend unclaimed shall be forfeited and shall revert to the Company in accordance with the Articles of Association.

#### **BUSINESS REVIEW AND COMMENTARY**

#### **Business Review**

The business review, including an analysis of the Group's performance during the year ended 31 March 2025 using financial key performance indicators and an indication of likely future development in the Group's business, is set out in the "Management Discussion and Analysis" on pages 14 to 27 of this annual report. This discussion forms part of this "Directors' Report".

#### **Compliance with Relevant Laws and Regulations**

It is the responsibility of the Board to ensure all operations in the Group are adhered to applicable laws, rules and regulations in particular, those have significant impact on the Group. Any changes in the applicable laws, rules and regulations are brought to the attention of relevant employees and relevant operation units from time to time.

During the year ended 31 March 2025, the Group has complied with the provisions of the Personal Data (Privacy) Ordinance to ensure that all personal data collected will be treated confidentially and for specific purposes only. As far as the Board is aware, there was no material breach of or non-compliance with the applicable laws and regulations that have a significant impact on the Group's business and operation by the Group.

## **Principal Risks and Uncertainties**

Downside risks have been increased since there is slowing growth in emerging markets as to the global economic conditions has been weaker than expected. The continuing downturn economy may affect the results of operations and financial performance of the Group adversely. To ease its negative impact on the Group's financial position, the Group pursues to enhancing marketing strategies, intensifying cost controlling measures and adopting cautious network diversification plan on points of sales.

Changes in government policies, relevant regulations and guidelines established by the regulatory authorities would have an impact on the business operation of the Group. Failure to comply with the rules and requirements may lead to penalties or suspension of the business operation by the authorities. The Group has closely monitored changes in government policies, regulations and markets as well as assessing the impact of such changes.

The Group will closely monitor any signs of these occurrence and all departments of the Group will be involved in identifying, assessing and evaluating risks relating to their operational scope.

# **Environmental Protection Policy and Performance**

The Group recognises its responsibility to the long term sustainability of the environment and communities in which it operates. Acting in an environmentally responsible manner, the Group has adopted effective measures to achieve efficient use of resources, energy saving and waste reduction. Green initiatives and measures have been implemented in the Group's offices and beauty centres. Details on Perfect Medical's strategies, efforts and performance with respect to environmental, social and governance (ESG) for the year ended 31 March 2025 are available in the Group's ESG Report, which is available on the websites of the Company and the Stock Exchange.

#### **RELATIONSHIPS WITH KEY STAKEHOLDERS**

#### **Employees**

The Group has been constantly reviewing staff remuneration package, training and occupational health and safety to ensure it is competitive with relevant industries. The Group also regards the personal development of its employees as highly important and strives to motivate its employees with a clear career path and opportunities for advancement and improvement of their skills.

The Group adheres to a strong belief that one of the most valuable assets of a corporation is its employees. The Group values its human resources and recognises the importance of attracting and retaining qualified staff for its continuing success.

#### **Customers**

The Group maintains a good relationship with its customers. The Group has strengthened relationships with the customers while cultivating relationships with potential customers and has established long-term co-operation relationships with many customers. Such stellar performance can be attributed to our strong capability of responding to customers' needs on physical and psychological level. As we seek to provide our customers with all of their health and high technology beauty needs under one roof, we created mega centres in Hong Kong. In this way, it has allowed us to better serve our customers, as well as enabled us to centralise personnel, equipment and resources, resulting in greater efficiency.

#### **Suppliers**

The Group is in good relationship with its suppliers and conducts a fair and strict appraisal of its suppliers. The Group has developed long-standing co-operation relationships with the Group's suppliers and taken great care to ensure that they can share our commitment to product quality and morality. The Group carefully selected suppliers and required them to satisfy certain assessment criteria, including track record, experience, financial strength, reputation, ability to produce high-quality products and quality control effectiveness.

#### **CLOSURE OF REGISTER OF MEMBERS**

The register of members of the Company will be closed from Tuesday, 5 August 2025 to Friday, 8 August 2025 (both dates inclusive) during which period no transfer of Shares will be registered. In order to attend and vote at the AGM, all transfers of Shares accompanied by the relevant share certificates and transfer forms must be lodged with the Company's branch share registrar in Hong Kong, Tricor Investor Services Limited at 17/F, Far East Finance Centre, 16 Harcourt Road, Hong Kong, for registration no later than 4:30 p.m. on Monday, 4 August 2025.

The proposed final dividend is subject to the approval of the Shareholders at the AGM. The record date for the proposed final dividend is at the close of business on Friday, 22 August 2025. For determining the entitlement to the proposed final dividend, the register of members of the Company will be closed from Tuesday, 19 August 2025 to Friday, 22 August 2025 (both dates inclusive), during which period no transfer of shares will be registered. In order to qualify for the proposed final dividend, all relevant transfer document(s) and share certificate(s) must be lodged with the Company's branch share registrar in Hong Kong, Tricor Investor Services Limited at 17/F, Far East Finance Centre, 16 Harcourt Road, Hong Kong, for registration no later than 4:30 p.m. on Monday, 18 August 2025.

#### **MAJOR CUSTOMERS AND SUPPLIERS**

The Group's top five customers accounted for approximately 0.78% of the total sales. The top five suppliers accounted for approximately 46.9% of the total purchases for the year ended 31 March 2025. In addition, the Group's largest customer accounted for approximately 0.21% of the total sales and the Group's largest supplier accounted for approximately 23.6% of the total purchases for the year ended 31 March 2025.

During the year ended 31 March 2025, none of the Directors, or any of their close associates or any Shareholder (which to the knowledge of the Directors own more than 5% of the Company's share capital) had beneficial interests in the Group's top five customers and suppliers.

## **DISTRIBUTABLE RESERVES**

As at 31 March 2025, the Company's reserves available for distribution represent the share premium and retained earnings amounting to approximately HK\$818,580,000.

The Directors recommend a payment of a final dividend of HK5.3 cents per share for the year ended 31 March 2025.

There is no arrangement pursuant to which a Shareholder has waived or agreed to waive any dividends.

# PROPERTY, PLANT AND EQUIPMENT

Details of movements in the property, plant and equipment of the Group are set out in Note 17 to the consolidated financial statements.

#### SHARE CAPITAL

Details of the share capital of the Company are set out in Note 27 to the consolidated financial statements.

#### **DIRECTORS**

The Directors during the year ended 31 March 2025 and up to the date of this annual report were:

#### **Executive Directors**

Dr. Au-Yeung Kong (Chairman and Chief Executive Officer)

Ms. Au-Yeung Wai

Ms. Au-Yeung Hung

Mr. So Hin Lung

#### **Independent Non-executive Directors**

Ms. Hsu Wai Man, Helen

Mr. Chi Chi Hung, Kenneth

Ms. Cho Yi Pina

Mr. Chuk Sai Cheong Simon (appointed on 1 July 2024)

By virtue of article 84 of the Articles of Association at each AGM, one-third of the Directors for the time being shall retire from office by rotation, and every Director shall be subject to retirement by rotation at AGM at least once every three years.

According to code provision B.2.3 of the CG Code, if an independent non-executive Director serves more than nine years, any further appointment of such independent non-executive Director should be subject to a separate resolution to be approved by the Shareholders. Ms. Hsu Wai Man, Helen and Mr. Chi Chi Hung, Kenneth have been appointed as the independent non-executive Directors since 5 December 2011 and Ms. Cho Yi Ping has been appointed as the independent non-executive Director since 14 August 2015, all of the independent non-executive Directors have served the Company for more than nine years. The reasons why the Board believes they are still independent and shall be re-elected would be included in the papers to the Shareholders accompanying the condition for their respective re-election. To comply with B.2.4 of the CG Code, the Company has appointed a new independent non-executive Director with effect from 1 July 2024.

According to the above all, Ms. Au-Yeung Wai, Ms. Au-Yeung Hung, Ms. Cho Yi Ping, Ms. Hsu Wai Man, Helen and Mr. Chi Chi Hung, Kenneth shall retire from office at the forthcoming AGM and, being eligible, will offer themselves for re-election at the forthcoming AGM.

Biographical details of the Directors are set out in pages 28 to 29 of this annual report.

#### **DIRECTORS' SERVICE AGREEMENT**

Each of Dr. Au-Yeung Kong, Ms. Au-Yeung Wai and Ms. Au-Yeung Hung has entered into a service agreement with the Company for a term of three years commencing from 10 February 2024 and shall continue thereafter unless and until terminated by not less than three months prior written notice to the other party and subject to the early termination provisions contained therein.

Mr. So Hin Lung has entered into a service contract with the Company for a term of three years commencing from 28 September 2022, and shall continue thereafter unless and until terminated by not less than three months prior written notice to the other party and subject to the early termination provisions contained therein.

Ms. Hsu Wai Man, Helen and Mr. Chi Chi Hung, Kenneth, the independent non-executive Directors, have entered into their respective letter of appointment with the Company for a term of three years commencing from 10 February 2024 until terminated by not less than three months written notice to the other party and subject to the early termination provisions contained therein.

Ms. Cho Yi Ping, an independent non-executive Director, has entered into a letter of appointment with the Company for a term of three years commencing from 14 August 2024 until terminated by not less than three months written notice to the other party and subject to the early termination provisions contained therein.

Mr. Chuk Sai Cheong Simon has entered into a letter of appointment with the Company for a term of three years commencing from 1 July 2024 until terminated by not less than three months written notice to the other party and subject to the early termination provisions contained therein.

None of the Directors proposed for re-election at the forthcoming AGM of the Company has a service contract which is not determinable by the Group within 1 year without payment of compensation (other than statutory compensation).

#### **EQUITY-LINKED AGREEMENT**

Details of the equity-linked agreement entered into during the year ended 31 March 2025 or subsisting at the end of the Year are set out below:

#### **Share Option Scheme**

The following is a summary of principal terms of the Share Option Scheme adopted by the Shareholders at the AGM of the Company held on 13 August 2021 (the "Adoption Date"). The terms of the Share Option Scheme are in accordance with the provisions of Chapter 17 of the Listing Rules.

#### (a) Purpose of the Share Option Scheme

The purpose of the Share Option Scheme is to provide the people and the parties working for the interests of the Group with an opportunity to obtain an equity interest in the Company, thus linking their interest with the interests of the Group and thereby providing them with an incentive to work better for the interests of the Group.

# (b) Participants of the Share Option Scheme

The Board may, at its absolute discretion, grant all Directors (whether executive or non-executive and whether independent or not), any employee (whether full-time or part-time), any consultant or adviser of or to the Company or the Group (whether on an employment or contractual or honorary basis and whether paid or unpaid), who, in the absolute opinion of the Board, have contributed to the Company or the Group.

## (c) Total number of Shares available for issue under the Share Option Scheme

The total number of Shares which may be allotted and issued upon exercise of all options to be granted under the Share Option Scheme and any other share option scheme of the Company must not in aggregate exceed 10% (the "Scheme Mandate Limit") of the total number of Shares in issue on the Adoption Date unless the Company obtains a fresh approval from its shareholders.

As at the date of this annual report, the outstanding number of options available for issue under the Share Option Scheme is 110,322,339 Shares, representing approximately 8.78% of the total number of Shares in issue (excluding treasury shares).

#### (d) The maximum entitlement of each participant under the Share Option Scheme

The total number of Shares issued and to be issued upon exercise of options granted to each participant (including both exercised and outstanding options) under the Share Option Scheme, in any 12-month period up to the date of grant shall not exceed 1% of the total number of Shares in issue.

Where the Board proposes to grant any option to a participant who is a substantial shareholder or an independent non-executive director of the Company (or its subsidiaries), or any of their respective associates, and such option which if exercised in full, would result in the Shares issued and to be issued upon exercise of all options already granted and to be granted pursuant to the Share Option Scheme and other share option schemes of the Company (including option exercised, cancelled, and outstanding) to such participant in the 12-month period up to and including the date of grant being proposed by the Board (the "Relevant Date") representing in aggregate more than 0.1% of the total number of Shares in issue at the Relevant Date such proposed grant of options and any proposed change in the terms of options granted to a grantee who is a substantial shareholder or an independent non-executive director of the Company (or its subsidiaries) shall be approved by the shareholders of the Company by way of a poll in general meeting with all connected persons of the Company abstaining from voting in favour of the resolution at the general meeting as required under the Listing Rules.

# (e) Timing for exercising option

An option may be exercised in accordance with the terms of the Share Option Scheme at any time during a period as the Board may determine which shall not exceed ten years from the date of grant in its absolute discretion.

# (f) Vesting period

The Board may, at its absolute discretion, determine the terms and conditions of an option (if any), including the vesting date, vesting period, any performance target or any other conditions, whether restrictive or not, to an eligible participant as vesting conditions pursuant to the Listing Rules.

# (g) Payment of acceptance of option

The amount payable by the grantee of an option to the Company on acceptance of the offer for the grant of an option is HK\$1.

# (h) Period of acceptance of option

An offer for the grant of options must be accepted within 28 days from the day on which such offer was made.

#### (i) The basis of determining the exercise price of option

The subscription price in respect of each Share issued pursuant to the exercise of options granted shall be a price determined by the Board in its absolute discretion and notified to a participant (which shall be stated in the offer letter) and shall be at least the highest of:

- (i) the closing price of the Shares as stated in the Stock Exchange's daily quotations sheet on the date of grant of the option, which must be a business day;
- (ii) the average of the closing prices of the Shares as stated in the Stock Exchange's daily quotations sheets for the five consecutive business days immediately preceding the date of grant of the option; and
- (iii) the nominal value of the Share.

#### (j) Duration of the Share Option Scheme

The Share Option Scheme will remain in force for a period of ten years commencing from the Adoption Date. Accordingly, the Share Option Scheme will expire on 12 August 2031.

Details of the options movements during the year ended 31 March 2025 under the Share Option Scheme are as follows:

					Number of share options					
Name or category of grantees	Date of grant of options	Exercise price (HK\$)	Vesting period	Exercise period	Balance as at 01.04.2024	Granted during the Year	Exercised during the Year	Lapsed during the Year	Canceled during the Year	Balance as at 31.03.2025
Directors										
Dr. Au-Yeung Kong	12/12/2023 (Note 1)	HK\$3.346	12/12/2023- 11/12/2024	12/12/2024- 11/12/2033	1,256,000	_	_	_	_	1,256,000
ý	07/01/2025 (Note 2)	HK\$2.208	07/01/2025- 06/01/2026	07/01/2026 <sup>-</sup> 06/01/2035	_	1,256,000	_	_	_	1,256,000
Ms. Au-Yeung Wai	12/12/2023 (Note 1)	HK\$3.346	12/12/2023- 11/12/2024	12/12/2024- 11/12/2033	1,256,000	_	_	_	_	1,256,000
	07/01/2025 (Note 2)	HK\$2.208	07/01/2025- 06/01/2026	07/01/2026 <sup>-</sup> 06/01/2035	_	1,256,000	_	_	_	1,256,000
Ms. Au-Yeung Hung	12/12/2023 (Note 1)	HK\$3.346	12/12/2023- 11/12/2024	12/12/2024- 11/12/2033	1,256,000	_	_	_	_	1,256,000
	07/01/2025 (Note 2)	HK\$2.208	07/01/2025- 06/01/2026	07/01/2026- 06/01/2035	_	1,256,000	_	_	_	1,256,000
Total					3,768,000	3,768,000	_	_	_	7,536,000

#### Notes:

- 1. The closing price of the Shares immediately before the date of grant (i.e. 11 December 2023), on which those options were granted, was HK\$3.260. No performance targets attached to the options.
- 2. The closing price of the Shares immediately before the date of grant (i.e. 6 January 2025), on which those options were granted, was HK\$2.210. No performance targets attached to the options.

The estimate fair value of the options granted during the year ended 31 March 2025 was approximately HK\$1,948,000. The estimated fair value of the options granted was measured using Black-Scholes option pricing model with the fair value per option of HK\$0.5171, taking into account the terms and conditions upon which the options were granted. The fair values calculated are inherently subjective and uncertain due to the assumptions made and the limitations of the model used. The value of an option varies with different variables of certain subjective assumptions. Any change in variables so adopted may materially affect the estimation of the fair value of an option.

As at 1 April 2024 and 31 March 2025, the total number of options available for grant under the Scheme Mandate Limit and available for issue under the Share Option Scheme were 114,090,339 and 110,322,339 respectively. There was no service provider sublimit set under the Share Option Scheme.

The number of shares that may be issued in respect of 3,768,000 options granted under the Share Option Scheme during the year ended 31 March 2025 divided by the weighted average number of ordinary shares of 1,256,197,771 in issue for the year is approximately 0.30%.

# DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY OR ANY ASSOCIATED CORPORATION

As at 31 March 2025, the interests and short positions of the Directors and chief executives of the Company in the shares, underlying shares and debentures of the Company or any of its associated corporation (within the meaning of Part XV of the Securities and Futures Ordinance (Cap. 571, Laws of Hong Kong) (the "SFO")) which were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they were taken or deemed to have under such provisions of the SFO) or which were required to be recorded in the register required to be kept by the Company under Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code were as follows:

# (i) Long position in Shares

Name of Directors	Nature of interest	Number of ordinary shares		Percentage of the issued share capital of the Company (Note 2)
5 4 1/2	5 (1.1)	444.004.747.(1)	2.542.000	75.400/
Dr. Au-Yeung Kong	Beneficial owner Interest of controlled	114,834,747 (L) 827,169,021 (L)	2,512,000	75.18%
	corporation (Note 1)	627,109,021 (L)		
Ms. Au-Yeung Wai	Beneficial owner		2,512,000	66.04%
	Interest of controlled	827,169,021 (L)		
	corporation (Note 1)			
Ms. Au-Yeung Hung	Beneficial owner		2,512,000	66.04%
	Interest of controlled corporation (Note 1)	827,169,021 (L)		
Mr. So Hin Lung	Beneficial owner	140,000 (L)	_	0.01%

# (ii) Long position in the shares of the associated corporations of the Company

Name of Director	Name of associated corporation	Capacity/Nature of Interest	Approximate percentage of shareholding
Dr. Au-Yeung Kong	Sure Sino Investments	Beneficial Owner	54.65%
	Limited		
Ms. Au-Yeung Hung	Sure Sino Investments	Beneficial Owner	22.68%
	Limited		
Ms. Au-Yeung Wai	Sure Sino Investments Limited	Beneficial Owner	22.67%

(L): Long position

#### Notes:

- 1. The 827,169,021 Shares are held by Sure Sino Investments Limited, among which 159,123,029 Shares are held through its wholly-owned subsidiary Perfect Medical Charity Foundation Limited and 208,306,511 Shares are held through its wholly-owned subsidiary Earlson Holdings Limited, respectively. Dr. Au-Yeung Kong, Ms. Au-Yeung Wai and Ms. Au-Yeung Hung beneficially own the entire issued share capital of Sure Sino Investments Limited. By virtue of the SFO, Dr. Au-Yeung Kong, Ms. Au-Yeung Wai and Ms. Au-Yeung Hung are deemed to be interested in the 827,169,021 Shares held by Sure Sino Investments Limited.
- 2. The percentage represents the number of Shares interested divided by the number of the issued Shares as at 31 March 2025 (i.e. 1,256,197,771 Shares).

Save as disclosed above, as at 31 March 2025, none of the Directors or chief executives of the Company had or was deemed to have any interests or short positions in any shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they were taken or deemed to have under such provisions of the SFO), or which were required to be recorded in the register required to be kept by the Company under section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

#### **DIRECTORS' RIGHT TO ACQUIRE SHARES OR DEBENTURES**

At no time during the year ended 31 March 2025 was the Company, or any of its holding companies, its subsidiaries or its fellow subsidiaries a party to any arrangement to enable the Directors and chief executives of the Company (including their spouses and children under 18 years of age) to hold any interest or short positions in the shares, or underlying shares, or debentures, of the Company or its associated corporations (within the meaning of Part XV of the SFO).

#### **COMPETING INTEREST**

During the year ended 31 March 2025, none of the Directors, management shareholders and substantial Shareholders of the Company, or their respective associate (as defined in the Listing Rules) had any interest in any business which compete or may cooperate with the business of the Group. Confirmations were provided by or obtained from the Directors and the controlling Shareholders to ensure that none of them was engaged in the competing business. The Directors and the controlling Shareholders had participated in training or reading materials to understand their obligations with respect to the competing business. The independent non-executive Directors also reviewed the controlling Shareholders' compliance with the non-competition undertakings.

# SUBSTANTIAL SHAREHOLDERS' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY

As at 31 March 2025, other than the interests of certain Directors and chief executive of the Company as disclosed under the section headed "Directors' and chief executives' interests and short positions in the shares, underlying shares and debentures of the Company or any associated corporation" above, the interests or short positions of person in the shares, underlying shares and debentures of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO or, who is, directly or indirectly, interested in 5% or more of the nominal value of any class of share capital carrying rights to vote in all circumstances at general meetings of any other members of the Group, or any other substantial Shareholders whose interests or short positions were recorded in the register required to be kept by the Company under Section 336 of the SFO were as follows:

			Percentage of the issued
Name of Shareholders	Capacity	Number of issued ordinary shares held	share capital of the Company (Note 2)
Sure Sino Investments Limited	Beneficial owner	459,739,481 (L)	36.60%
	Interest of controlled	367,429,540 (L)	29.24%
	corporation (Note 1)		
Earlson Holdings Limited (Note 1)	Beneficial owner	208,306,511 (L)	16.58%
Perfect Medical Charity Foundation	Beneficial owner	159,123,029 (L)	12.66%
Limited (Note 1)			

(L): Long position

#### Notes:

- 1. Sure Sino Investments Limited beneficially owns the entire issued share capital of Earlson Holdings Limited and Perfect Medical Charity Foundation Limited (formerly known as Market Event Holdings Limited). By virtue of the SFO, Sure Sino Investments Limited is deemed to be interested in the 208,306,511 Shares held by Earlson Holdings Limited and 159,123,029 Shares held by Perfect Medical Charity Foundation Limited, respectively.
- 2. The percentage represents the number of Shares interested divided by the number of the issued Shares as at 31 March 2025 (i.e. 1,256,197,771 Shares).

Save as disclosed above, as at 31 March 2025, the Directors were not aware of any other person (other than the Directors and chief executive of the Company) who had an interest or short position in the shares, underlying shares or debentures of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO or, who is, directly or indirectly, interested in 5% or more of the nominal value of any class of share capital carrying rights to vote in all circumstances at general meetings of any other members of the Group, or any other substantial Shareholders whose interests or short positions were recorded in the register required to be kept by the Company under Section 336 of the SFO.

#### SUFFICIENCY OF PUBLIC FLOAT

From information publicly available to the Company and within the knowledge of the Directors, during the year ended 31 March 2025, the Company maintained the public float required by the Listing Rules.

#### **DONATION**

The Group made a donation of HK\$178,000 during the year ended 31 March 2025 (FY2024: HK\$309,000).

#### **DIRECTORS' INTERESTS IN CONTRACTS**

No contract of significance to which the Company, its holding companies, or any of its subsidiaries was a party, and in which a Director had a material interest, either directly or indirectly, subsisted at 31 March 2025 or at any time during the year ended 31 March 2025.

#### **MANAGEMENT CONTRACTS**

No contract concerning the management and administration of the whole or any substantial part of the business of the Company was entered into or existed during the year ended 31 March 2025.

#### **DIRECTORS' INTERESTS IN COMPETING BUSINESS**

As at 31 March 2025, none of the Directors or their respective associates had any business or interests in a business which competes or is likely to compete, either directly or indirectly, with the business of the Group.

# DIRECTORS' MATERIAL INTERESTS IN TRANSACTIONS, ARRANGEMENTS AND CONTRACTS OF SIGNIFICANCE AND CONTROLLING SHAREHOLDER'S INTERESTS IN CONTRACTS OF SIGNIFICANCE

To the best knowledge of the Company and with the information available to the Company, no transactions, arrangements and contracts of significance (including those for the provision of service) in relation to the Group's business to which the Company's subsidiaries or its parent company was a party and in which a Director had a material interest, where directly or indirectly, subsisted at 31 March 2025 or at any time during the year ended 31 March 2025; and any contract of significance (including those for the provision of service) between the listed issuer, or one of its subsidiary companies, and a controlling shareholder or any of its subsidiaries.

#### **RELATED PARTY TRANSACTIONS**

Details of the related party transactions undertaken during the year ended 31 March 2025 are provided under Note 35 to the consolidated financial statements. These related party transactions did not fall under the definition of connected transaction or continuing connected transaction as defined in the Listing Rules.

#### RETIREMENT BENEFITS SCHEMES

Particulars of retirement benefits schemes of the Group are set out in Note 14 to the consolidated financial statements.

#### CONFIRMATION OF INDEPENDENCE

The Company has received from each of the independent non-executive Directors a confirmation of independence pursuant to Rule 3.13 of the Listing Rules and considered all the independent non-executive Directors to be independent.

#### **PRE-EMPTIVE RIGHTS**

There is no provision for pre-emptive rights under the Articles of Association or the laws of the Cayman Islands, being the jurisdiction in which the Company was incorporated.

#### TAX RELIEF AND EXEMPTION

The Directors are not aware of any tax relief and exemption available to the Shareholders by reason of their holding of the Company's securities.

#### INDEMNITY OF DIRECTORS

The Company has maintained appropriate directors and officers liability insurance and such permitted indemnity provision for the benefit of the Directors is currently in force and was in force throughout the year ended 31 March 2025.

# PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES OF THE COMPANY

During the year ended 31 March 2025, neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities (including treasury shares).

#### **CORPORATE GOVERNANCE**

The Company maintains a high standard of corporate governance practices. Details of the corporate governance practices adopted by the Company are set out in the Corporate Governance Report on pages 30 to 45 of this annual report. The Directors believe the long term financial performance as opposed to short term rewards is a corporate governance objective. The Board would not take undue risks to make short term gains at the expense of the long term objectives.

#### **FIVE-YEAR FINANCIAL SUMMARY**

A summary of the results and of the assets and liabilities of the Group for the past five financial periods is set out in the financial summary section on page 5 of this annual report.

#### **AUDITOR**

The consolidated financial statements for the years ended 31 March 2023, 2024 and 2025 were audited by PricewaterhouseCoopers, who will retire and, being eligible, offer themselves for re-appointment upon conclusion of the forthcoming AGM of the Company. A resolution for the re-appointment of PricewaterhouseCoopers as the auditor of the Company is to be proposed at the forthcoming AGM of the Company. There has been no change in auditor of the Company in the preceding three years.

On behalf of the Board **Au-Yeung Kong** *Chairman* 

Hong Kong, 27 June 2025

# **Independent Auditor's Report**



羅兵咸永道

To the Shareholders of Perfect Medical Health Management Limited (incorporated in the Cayman Islands with limited liability)

#### **OPINION**

#### What we have audited

The consolidated financial statements of Perfect Medical Health Management Limited (the "Company") and its subsidiaries (the "Group"), which are set out on pages 68 to 136, comprise:

- the consolidated balance sheet as at 31 March 2025;
- the consolidated statement of comprehensive income for the year then ended;
- the consolidated statement of changes in equity for the year then ended;
- the consolidated statement of cash flows for the year then ended; and
- the notes to the consolidated financial statements, comprising material accounting policy information and other explanatory information.

# Our opinion

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 March 2025, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with HKFRS Accounting Standards as issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

PricewaterhouseCoopers, 22/F Prince's Building, Central, Hong Kong T: +852 2289 8888, F: +852 2810 9888, www.pwchk.com

# **Independent Auditor's Report**

#### **BASIS FOR OPINION**

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSAs") as issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Independence

We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants ("the Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code.

#### **KEY AUDIT MATTERS**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### **KEY AUDIT MATTERS — CONTINUED**

The key audit matter identified in our audit is related to revenue recognition for the sales of treatment services.

#### **Key Audit Matter**

# How our audit addressed the Key Audit Matter

# Revenue recognition for the sales of treatment services

(Refer to Note 2.2.12(a) to the consolidated • financial statements)

During the year ended 31 March 2025, revenue from treatment service contracts of approximately HK\$1,102,534,000 was recognised in the Group's consolidated • statement of comprehensive income. As at 31 March 2025, the Group had deferred revenue of approximately HK\$190,146,000 in respect of sales of treatment service contracts.

As described in Note 6 to the consolidated financial statements, revenue from the provision of medical, aesthetic medical and beauty and wellness services are recognised when the services have been rendered to customers. Receipts of proceeds in respect of treatment packages for which the relevant services have not been rendered are recognised as deferred revenue in the consolidated balance sheet.

Our audit procedures performed on revenue recognition for the sales of treatment services included:

- We understood and evaluated the key controls and assessment process of breakage estimation and assessed the inherent risk of material misstatement by considering the degree of estimation uncertainty, complexity and subjectivity;
  - We understood and evaluated the key controls of the Group in respect of revenue recognition for the provision of treatment services, including the recording of proceeds received in respect of treatment packages as deferred revenue, the recognition of revenue based on the number of treatment services rendered, and the recognition of any residual deferred revenue at the end of the relevant service period;
  - We tested, on a sample basis, the key controls over revenue recognition for the sales of treatment services;

# **Independent Auditor's Report**

#### **KEY AUDIT MATTERS — CONTINUED**

## **Key Audit Matter**

# How our audit addressed the Key Audit Matter

The Group implements a contractual sixmonth expiry policy for its service contracts. Customers may not utilise all of their contractual rights within the service period and these unutilised treatments are referred to as "breakage". An expected amount of breakage is estimated by management based on the historical data of customers' utilisation and expected future utilisation pattern of the Group's prepaid packages and is recognised as revenue in proportion to the pattern of treatments used by customers.

After the recognition of revenue from treatments provided and breakage, any residual deferred revenue at the end of the relevant service period are fully recognised as revenue in the consolidated statement of comprehensive income.

We focused on this area because the estimation of breakage is inherently subjective and requires significant management judgment; and significant audit resources were allocated to perform the audit procedures on revenue recognition for the sales of treatment services due to the magnitude of revenue transactions that occurred.

- We tested, on a sample basis, the calculation of the amount of revenue recognised during the reporting period and the amount of revenue deferred as at the end of the reporting period with reference to the treatment service contracts, proceeds received and underlying treatment service records. This mainly involved:
  - Agreeing the contract sums stipulated in the treatment service contracts to the bank receipt records;
  - b. Agreeing the number and type of treatments stipulated in the treatment service contracts to the treatment service records;
  - c. Checking the number and type of utilised treatments shown in the treatment service records to the corresponding documents acknowledged by the respective customers; and
  - d. Recalculating the amount of breakage recognised based on the proportion of treatments used by customers.
- We assessed the reasonableness of management's estimate on breakage by performing the following procedures:
  - a. Testing, on a sample basis, the accuracy of historical data of customers' utilisation to develop the estimate; and
  - b. Assessing the appropriateness of using historical rate to estimate expected future utilisation rate by comparing with the recent trend in utilisation and the actual utilisation rate subsequent to year end.

Based upon the above procedures, we found that the recognition of revenue from the sales of treatment services was supported by the available evidence.

#### OTHER INFORMATION

The directors of the Company are responsible for the other information. The other information comprises all of the information included in the annual report other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### RESPONSIBILITIES OF DIRECTORS FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRS Accounting Standards as issued by the HKICPA and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The directors are responsible for overseeing the Group's financial reporting process.

#### AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. We report our opinion solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

# **Independent Auditor's Report**

# AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS — CONTINUED

As part of an audit in accordance with HKSAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Plan and perform the group audit to obtain sufficient appropriate audit evidence regarding the financial information of the entities or business units within the Group as a basis for forming an opinion on the consolidated financial statements. We are responsible for the direction, supervision and review of the audit work performed for purposes of the group audit. We remain solely responsible for our audit opinion.

# AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS — CONTINUED

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is WONG Wai Bong Benson (practising certificate number: P04878).

PricewaterhouseCoopers

Certified Public Accountants

Hong Kong, 27 June 2025

# **Consolidated Statement of Comprehensive Income**

For the year ended 31 March 2025

	Note	2025 HK\$'000	2024 HK\$'000
	Note	1110	1110 000
Revenue	6	1,127,863	1,393,339
Other income	7	4,196	7,724
Other losses — net	8	(393)	(944)
Cost of inventories and consumables		(17,826)	(27,573)
Employee benefit expenses	14	(408,885)	(471,650)
Marketing expenses		(140,305)	(159,596)
Depreciation of property, plant and equipment	17	(67,491)	(78,899)
Depreciation of right-of-use assets	18	(110,850)	(123,063)
Expenses related to short-term leases of properties	18	(7,591)	(8,160)
Other operating expenses	9	(127,082)	(148,797)
Operating profit		251,636	382,381
operating profit		251,050	302,301
Finance income	10	11,991	12,566
Finance costs	10	(11,078)	(11,224)
- Infance Costs	10	(11,076)	(11,224)
Finance income — net	10	913	1,342
Profit before income tax		252,549	383,723
Income tax expenses	11	(46,179)	(73,324)
Profit for the year		206,370	310,399
Tront for the year		200,370	
Attributable to:			
Equity holders of the Company		206,895	315,800
Non-controlling interests		(525)	(5,401)
Profit for the year		206,370	310,399
Earnings per share attributable to equity holders of the			
Company for the year			
— Basic	13	HK16.5 cents	HK25.1 cents
Diluted	1.7	UV16 F comt	LIVAE 1 cont-
— Diluted	13	HK16.5 cents	HK25.1 cents

# **Consolidated Statement of Comprehensive Income**

For the year ended 31 March 2025

		2025	2024
N	Vote	HK\$'000	HK\$'000
Profit for the year		206,370	310,399
Other comprehensive income/(losses):			
Item that has been reclassified or may be reclassified subsequently to profit or loss:			
Currency translation differences		(146)	(22,212)
Item that will not be reclassified subsequently to profit or loss:			
Currency translation differences		7	_
Investments at fair value through other comprehensive income:			
Fair value gains/(losses) taken to reserves		31,518	(16,326)
		21,213	(,===)
Total other comprehensive income/(losses) for the year,			
net of tax		31,379	(38,538)
Total comprehensive income for the year		237,749	271,861
Assett as the second			
Attributable to:		220.267	277 262
Equity holders of the Company		238,267	277,262
Non-controlling interests		(518)	(5,401)
		227.740	271.061
		237,749	271,861

The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

# **Consolidated Balance Sheet**

As at 31 March 2025

		2025	2024
	Note	HK\$'000	HK\$'000
ASSETS			
Non-current assets	47	400 743	1.46.070
Property, plant and equipment	17	109,712	146,979
Right-of-use assets	18	205,771	260,748
Deposits and prepayments	23	38,288	40,749
Financial assets at fair value through other comprehensive			
income	19	95,513	59,717
Deferred income tax assets	29	15,016	16,474
		464,300	524,667
			32 1,007
Current assets			
Inventories	21	13,962	6,445
Trade receivables	22	28,362	62,784
Other receivables, deposits and prepayments	23	34,729	52,641
Term deposits with initial terms of over three months	24	137,727	
Pledged bank deposits	25	7,754	7,874
Cash and cash equivalents	26	249,074	567,401
		471,608	697,145
Total assets		935,908	1,221,812
FOURTY			
EQUITY Capital and reserves attributable to the Company's			
equity holders			
Share capital	27	125,619	125,619
Reserves	28	254,330	371,892
RESERVES	20	254,550	571,032
		379,949	497,511
Non-controlling interests		(1,221)	(703)
Non-controlling interests		(1,221)	(703)
Total equity		378,728	496,808

# **Consolidated Balance Sheet**

As at 31 March 2025

		2025	2024
	Note	HK\$'000	HK\$'000
LIABILITIES			
Non-current liabilities			
Provision for reinstatement costs	30	14,025	12,703
Lease liabilities	18	116,370	171,662
Deferred revenue	33	2,686	_
Deferred income tax liabilities	29	24,857	23,819
		157,938	208,184
Current liabilities	20	4.020	F 240
Provision for reinstatement costs	30	1,938	5,348
Trade payables	31	861	1,070
Accruals and other payables	32	52,800	75,295
Lease liabilities	18	100,277	97,064
Deferred revenue	33	197,453	260,807
Tax payables		45,913	77,236
		399,242	516,820
Total liabilities		557,180	725,004
Total equity and liabilities		935,908	1,221,812

The above consolidated balance sheet should be read in conjunction with the accompanying notes.

The consolidated financial statements on pages 68 to 136 were approved by the Board of Directors on 27 June 2025 and were signed on its behalf.

Au-Yeung Kong
Director

Au-Yeung Wai
Director

# **Consolidated Statement** of Changes in Equity

For the year ended 31 March 2025

	Equity attributable to equity holders of the Company										
	Share capital HK\$'000	Share premium HK\$'000	Statutory reserve HK\$'000	Capital redemption reserve HK\$'000	Exchange reserve HK\$'000	Share-based compensation reserve HK\$'000	Financial assets at fair value through other comprehensive income reserve HK\$'000	Retained earnings HK\$'000	Subtotal HK\$'000	Non- controlling interests HK\$'000	<b>Total</b> HK\$'000
For the year ended 31 March 2025 At 1 April 2024	125,619	263,462	13,273	8,329	(43,310)	1,304	(65,903)	194,737	497,511	(703)	496,808
Comprehensive income Profit for the year Other comprehensive (losses)/income	_	_	_	_	_	-	-	206,895	206,895	(525)	206,370
Currency translation differences Investments at fair value through other comprehensive income:  — Fair value gains taken to reserves	_	_	_	_	(146)	_	— 31,518	_	(146) 31,518	7	(139 31,518
Total comprehensive (losses)/income	_	_	_		(146)	_	31,518	206,895	238,267	(518)	
Total transactions with owners, recognised directly in equity Share-based payment (Note 15) Dividends — cash dividends (Note 12)	=	— (69,091)	=	_	=	3,444	=	 (290,182)	3,444 (359,273)	=	3,444 (359,273
	_	(69,091)	_	_	_	3,444	_	(290,182)	(355,829)	_	(355,829
At 31 March 2025	125,619	194,371	13,273	8,329	(43,456)	4,748	(34,385)	111,450	379,949	(1,221)	378,728
For the year ended 31 March 2024 At 1 April 2023	125,653	336,459	13,273	8,295	(21,098)	_	(50,486)	200,177	612,273	_	612,273
Comprehensive income Profit for the year Other comprehensive (losses)/income	-	-	-	_	-	_	_	315,800	315,800	(5,401)	310,399
Currency translation differences Investments at fair value through other comprehensive income: — Fair value losses taken to reserves	_ 	_	_	_	(22,212)	_	(16,326)	_	(22,212)	_ 	(22,212
<ul> <li>Fair value losses recycled to retained earnings upon disposal of the relevant financial assets</li> </ul>	_	_	_	_	_	_	909	(909)	_	_	_
Total comprehensive (losses)/income	_	_	_	_	(22,212)	_	(15,417)	314,891	277,262	(5,401)	271,861
Total transactions with owners, recognised directly in equity Share-based payment (Note 15) Repurchase and cancellation of ordinary shares (Note 27) Dividends — cash dividends (Note 12) Capital injections from non-controlling interests	(34)	(1,394) (71,603)	- - - -	_ 34 _ _	- - - -	1,304 — — —	- - - - -	(320,331)	1,304 (1,394) (391,934) —	   4,698	1,304 (1,394 (391,934 4,698
	(34)	(72,997)	-	34	-	1,304	_	(320,331)	(392,024)	4,698	(387,326
At 31 March 2024											

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

# Consolidated Statement of Cash Flows

For the year ended 31 March 2025

	Note	2025 HK\$'000	2024 HK\$'000
Cash flows from operating activities Cash generated from operations Interest received	36(a)	397,288 9,903	570,916 12,566
Income tax paid		(74,313)	(86,359)
Net cash generated from operating activities		332,878	497,123
Cash flows from investing activities			
Purchase of property, plant and equipment	/	(33,436)	(54,179)
Proceeds from disposal of property, plant and equipment Reinstatement costs paid for leased premises	36(b) 30	4,364 (1,216)	150 (4,106)
Proceeds from disposal of financial assets at fair value through	30	(1,210)	(4,100)
other comprehensive income	19	_	8,508
Purchase of financial assets at fair value through other comprehensive income	19	(5,216)	_
Dividend income from financial assets at fair value through	13	(3,210)	
other comprehensive income		1,303	1,974
Disposal of term deposits with initial terms of over three months		100 012	210,217
Purchase of term deposits with initial terms of over		100,912	210,217
three months		(238,639)	_
Net cash (used in)/generated from investing activities		(171,928)	162,564
Net cash (used in)/generated from investing activities		(171,320)	102,304
Cash flows from financing activities			
Dividends paid	12	(359,273)	(391,934)
Repurchase of ordinary shares Payment of principal element of lease liabilities	27 36(c)	— (107,600)	(1,394) (121,116)
Payment of interest element of lease liabilities	36(c)	(11,078)	(121,110)
Capital injection from non-controlling interests	30(c)	(11,676) —	4,698
Net cash used in financing activities		(477,951)	(520,970)
		( //00 -/	(520,570)
Net (decrease)/increase in cash and cash equivalents		(317,001)	138,717
Cash and cash equivalents at 1 April		567,401	439,193
Effect of foreign exchange rate changes		(1,326)	(10,509)
Cash and cash equivalents at 31 March		249,074	567,401

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes.

#### 1 GENERAL INFORMATION

Perfect Medical Health Management Limited (the "Company") and its subsidiaries (together, the "Group") are principally engaged in the provision of medical, aesthetic medical and beauty and wellness services in Hong Kong ("HK"), the People's Republic of China (the "PRC"), Macau, Australia and Singapore.

The Company was incorporated in the Cayman Islands on 11 March 2011 as an exempted company with limited liability under the Companies Law, Cap. 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands. The address of its registered office is Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman KY1-1111, Cayman Islands. The Company's shares were listed on the Main Board of the Stock Exchange of Hong Kong Limited (the "Stock Exchange") on 10 February 2012.

These consolidated financial statements are presented in Hong Kong dollars ("HK\$"), unless otherwise stated, and have been approved for issue by the Board of Directors on 27 June 2025.

#### 2 BASIS OF PREPARATION AND SUMMARY OF ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### 2.1 Basis of preparation

The consolidated financial statements of the Group have been prepared in accordance with HKFRS Accounting Standards, which is a collective term referred to all applicable individual Hong Kong Financial Reporting Standards ("HKFRS"), Hong Kong Accounting Standards ("HKAS") and Interpretations issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and disclosure requirements of the Hong Kong Companies Ordinance (Cap. 622). The consolidated financial statements have been prepared under the historical cost convention, as modified by the revaluation of financial assets at fair value through other comprehensive income which are carried at fair value.

The preparation of the consolidated financial statements in conformity with HKFRS Accounting Standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements, are disclosed in Note 4.

#### 2 BASIS OF PREPARATION AND SUMMARY OF ACCOUNTING POLICIES — CONTINUED

# 2.1 Basis of preparation — continued

# (a) Amended standards and interpretation adopted by the Group

Amendments to HKAS 1 Classification of Liabilities as Current or Noncurrent and Non-current Liabilities with Covenants

Amendments to HKAS 7 and HKFRS 7 Amendments to HKFRS 16 Amendments to Hong Kong Interpretation 5 (Revised) Covenants
Supplier Finance Arrangements
Lease Liability in a Sale and Leaseback
Presentation of Financial Statements —
Classification by the Borrower of a Term
Loan that Contains a Repayment on
Demand Clause

The adoption of the amended standards and interpretation listed above did not have material impact on the Group's accounting policies and consolidated financial statements.

# (b) New and amended standards and interpretation that have been issued but are not effective

Amendments to HKAS 21 and HKFRS 1 Amendments to HKFRS 9 and HKFRS 7

HKFRS 1, HKFRS 7, HKFRS 9, HKFRS 10 and HKAS 7 HKFRS 18

HKFRS 19

Amendments to Hong Kong Interpretation 5

Amendments to HKFRS 10 and HKAS 28

Lack of Exchangeability<sup>(1)</sup>

Classification and Measurement of Financial Instruments<sup>(2)</sup>

Annual Improvements to HKFRS Accounting Standards — Volume 11<sup>(2)</sup>

Presentation and Disclosure in Financial Statements<sup>(3)</sup>

Subsidiaries without Public Accountability: Disclosures<sup>(3)</sup>

Presentation of Financial Statements —
Classification by the Borrower of a Term
Loan that Contains a Repayment on
Demand Clause<sup>(3)</sup>

Sale or Contribution of Assets between an Investor and its Associate or Joint Venture<sup>(4)</sup>

- (1) Effective for the Group for annual periods beginning on or after 1 January 2025
- (2) Effective for the Group for annual periods beginning on or after 1 January 2026
- (3) Effective for the Group for annual periods beginning on or after 1 January 2027

(4) Effective for the Group for annual periods beginning on or after a date to be determined

#### 2 BASIS OF PREPARATION AND SUMMARY OF ACCOUNTING POLICIES — CONTINUED

# 2.1 Basis of preparation — continued

# (b) New and amended standards and interpretation that have been issued but are not effective — continued

The Group has not early adopted the above new and amended standards and interpretation and is in the process of assessing the impact of these new and amended standards and interpretation on the Group's accounting policies and consolidated financial statements.

#### 2.2 Material accounting policies

#### 2.2.1 Consolidation

The consolidated financial statements include the financial statements of the Company and all its subsidiaries made up to 31 March 2025.

Subsidiaries are all entities over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

The Group applies the acquisition method of accounting to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date.

The Group recognises any non-controlling interest in the acquiree on an acquisition-by-acquisition basis. Non-controlling interests in the acquiree that are present ownership interests and entitle their holders to a proportionate share of the entity's net assets in the event of liquidation are measured at either fair value or the present ownership interests' proportionate share in the recognised amounts of the acquiree's identifiable net assets. All other components of non-controlling interests are measured at their acquisition date fair value, unless another measurement basis is required by HKFRS Accounting Standards.

Acquisition-related costs are expensed as incurred.

#### 2 BASIS OF PREPARATION AND SUMMARY OF ACCOUNTING POLICIES — CONTINUED

# 2.2 Material accounting policies — continued

#### 2.2.1 Consolidation — continued

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets acquired is recorded as goodwill. If the total of consideration transferred, non-controlling interest recognised and previously held interest measured is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognised directly in profit or loss.

Inter-company transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

Non-controlling interests in the results and equity of subsidiaries are shown separately in the consolidated statement of profit or loss, statement of comprehensive income, statement of changes in equity and statement of financial position respectively.

Investments in subsidiaries are accounted for at cost less impairment, if any. Cost includes direct attributable costs of investment. The results of subsidiaries are accounted for by the Company on the basis of dividend received and receivable.

Impairment testing of the investments in subsidiaries is required upon receiving dividends from these investments if the dividend exceeds the total comprehensive income of the subsidiary in the period the dividend is declared or if the carrying amount of the investment in the separate financial statements exceeds the carrying amount in the consolidated financial statements of the investee's net assets including goodwill.

# 2.2.2 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the directors of the Company who make strategic decisions.

#### 2 BASIS OF PREPARATION AND SUMMARY OF ACCOUNTING POLICIES — CONTINUED

# 2.2 Material accounting policies — continued

#### 2.2.3 Foreign currency translation

# (i) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The Company's functional and presentation currency is HK\$. Its consolidated financial statements are presented in HK\$.

#### (ii) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

Non-monetary items that are measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined. Translation differences on assets and liabilities carried at fair value are reported as part of the fair value gain or loss.

#### (iii) Group companies

The results and financial position of all the group entities (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- (a) assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet;
- (b) income and expenses for each statement of comprehensive income are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the rate on the dates of the transactions); and
- (c) all resulting exchange differences are recognised in other comprehensive income.

#### 2 BASIS OF PREPARATION AND SUMMARY OF ACCOUNTING POLICIES — CONTINUED

# 2.2 Material accounting policies — continued

# 2.2.3 Foreign currency translation — continued

# (iii) Group companies — continued

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate. Exchange differences arising are recognised in other comprehensive income.

# 2.2.4Property, plant and equipment

Property, plant and equipment are stated at historical cost less accumulated depreciation and accumulated impairment losses, if any. Historical cost includes expenditure that is directly attributable to the acquisitions of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are charged to profit or loss during the reporting period in which they are incurred.

Depreciation of property, plant and equipment is calculated using the straight-line method to allocate cost of each asset to their residual values (if any) over their estimated useful lives, as follows:

Machinery and equipment 20% to 30% Furniture and fixtures 20% to 30% Office equipment 20% to 30%

Motor vehicles 20%

Leasehold improvements 2% or over the unexpired lease term, whichever is shorter

Land and building 3%

The assets' residual values and useful lives are reviewed, and adjusted, if appropriate, at each balance sheet date. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposal of property, plant and equipment are determined by comparing the proceeds with the carrying amount and are recognised in profit or loss.

#### 2 BASIS OF PREPARATION AND SUMMARY OF ACCOUNTING POLICIES — CONTINUED

# 2.2 Material accounting policies — continued

# 2.2.5Impairment of non-financial assets

Assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows ("cash-generating units"). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

#### 2.2.6 Financial assets

#### (i) Classifications

The Group classifies its financial assets in the following measurement categories:

- those to be measured subsequently at fair value (either through other comprehensive income, or through profit or loss); and
- those to be measured at amortised cost.

The classification depends on the entity's business model for managing the financial assets and the contractual terms of the cash flows.

For assets measured at fair value, gains and losses will either be recorded in profit or loss or other comprehensive income. For investments in equity instruments that are not held for trading, this will depend on whether the Group has made an irrevocable election at the time of initial recognition to account for the equity investments at fair value through other comprehensive income.

The Group reclassifies debt investments when and only when its business model for managing those assets changes.

#### 2 BASIS OF PREPARATION AND SUMMARY OF ACCOUNTING POLICIES — CONTINUED

# 2.2 Material accounting policies — continued

#### 2.2.6 Financial assets — continued

# (ii) Recognition and measurement

Regular way purchases and sales of financial assets are recognised on trade-date, the date on which the Group commits to purchase or sell the asset. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all the risks and rewards of ownership.

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at fair value through profit or loss are expensed in the consolidated statement of comprehensive income.

Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payment of principal and interest.

#### **Equity instruments**

The Group subsequently measures all equity investments at fair value. Where the Group's management has elected to present fair value gains and losses on equity investments in other comprehensive income, there is no subsequent reclassification of fair value gains and losses to profit or loss following the derecognition of the investment. Dividends from such investments continue to be recognised in the consolidated statement of comprehensive income when the Group's right to receive payments is established.

Changes in the fair value of financial asset at fair value through profit or loss are recognised in "other losses — net" in the consolidated statement of comprehensive income as applicable. Impairment losses (and reversal of impairment losses) on equity investments measured at fair value through other comprehensive income are not reported separately from other changes in fair value.

#### 2 BASIS OF PREPARATION AND SUMMARY OF ACCOUNTING POLICIES — CONTINUED

# 2.2 Material accounting policies — continued

#### 2.2.6 Financial assets — continued

# (iii) Impairment of financial assets

The Group's financial assets measured at amortised cost are subject to HKFRS 9's expected credit loss model. The Group assesses on a forward looking basis the expected credit losses associated with its assets carried at amortised cost. The impairment methodology applied depends on whether there has been a significant increase in credit risk. Note 3.1(b) sets out the details on how the Group determines whether there has been a significant increase in credit risk.

For trade receivables, the Group applies the simplified approach permitted by HKFRS 9, which requires expected lifetime losses to be recognised from initial recognition of trade receivables. The provision matrix is determined based on historical observed default rates over the expected life of trade receivables with similar credit risk characteristics and is adjusted for forward-looking estimates. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analysed.

For other receivables and deposits, the Group measures the impairment as either 12-month expected credit losses or lifetime expected credit losses, depending on whether there has been a significant increase in credit risk since initial recognition. If a significant increase in credit risk of the other receivables and deposits has occurred since initial recognition, then impairment is measured as lifetime expected credit losses.

#### 2.2.7 Receivables

Receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less any provision for impairment.

# 2.2.8 Financial liabilities and equity instruments

Financial liabilities and equity instruments issued by the Group are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument. Financial liabilities (as disclosed in Note 20) are initially measured at fair value, and are subsequently measured at amortised cost, using the effective interest method. An equity instrument is any contract that does not meet the definition of financial liability and evidences a residual interest in the assets of the Group after deducting all of its liabilities.

#### 2 BASIS OF PREPARATION AND SUMMARY OF ACCOUNTING POLICIES — CONTINUED

# 2.2 Material accounting policies — continued

# 2.2.8 Financial liabilities and equity instruments — continued

Ordinary shares are classified as equity. Incremental costs, net of tax, directly attributable to the issue of new shares or options are shown in equity as a deduction from the proceeds.

#### 2.2.9 Current and deferred income tax

The income tax expenses for the year comprise current and deferred tax. Income tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity respectively.

#### (a) Current income tax

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the places where the Group operates and generates taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

#### (b) Deferred income tax

Deferred income tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. However, the deferred income tax is not accounted for if it arises from initial recognition of an asset or a liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred income tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred income tax liabilities and assets are not recognised for temporary differences between the carrying amount and tax bases of investments in foreign operations where the company is able to control the timing of the reversal of the temporary differences and it is probable that the differences will not reverse in the foreseeable future.

#### 2 BASIS OF PREPARATION AND SUMMARY OF ACCOUNTING POLICIES — CONTINUED

# 2.2 Material accounting policies — continued

#### 2.2.9 Current and deferred income tax — continued

# (c) Offsetting

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income tax assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

Current and deferred income tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

# 2.2.10 Employee benefits

#### (a) Pension obligations

The Group participates in various defined contribution retirement benefit plans which are available to all relevant employees. These plans are generally funded through payments to schemes established by government or trustee-administered funds.

A defined contribution plan is a pension plan under which the Group pays contributions on a mandatory, contractual or voluntary basis into a separate entity. The Group has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefit relating to employee service in the current and prior periods.

All contributions to pension plans are fully and immediately vested and the Group has no unvested benefits available to reduce its future contributions.

#### (b) Bonus plan

The expected cost of bonus payments is recognised as a liability when the Group has a present legal or constructive obligation as a result of services rendered by employees and a reliable estimate of the obligation can be made. Liabilities of bonus plan are expected to be settled within twelve months and are measured at the amounts expected to be paid when they are settled.

#### 2 BASIS OF PREPARATION AND SUMMARY OF ACCOUNTING POLICIES — CONTINUED

#### 2.2 Material accounting policies — continued

#### 2.2.11 Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in provision due to the passage of time is recognised as interest expense.

# 2.2.12 Revenue recognition

Revenue comprises the fair value of the consideration received or receivable for the sales of services in the ordinary course of the Group's activities. Revenue is shown net of value-added tax, returns, service refunds, discounts and after eliminating sales within the Group.

Incremental costs of obtaining contracts with customers such as sales commissions paid or payable to staff may be capitalised as deferred costs in the Group's consolidated balance sheet if the Group expects to recover those costs. If capitalised, these deferred costs are recognised in the consolidated statement of comprehensive income in the period in which the deferred revenue that they relate is recognised as revenue.

#### (a) Sales of treatment services

Revenue from the provision of medical, aesthetic medical and beauty and wellness services are recognised at a point in time when the services have been rendered to customers. Receipts of proceeds in respect of treatment packages for which the relevant services have not been rendered are deferred and recognised as "deferred revenue" in the consolidated balance sheet.

The Group implements a contractual six-month expiry policy for sales of treatment service contracts. The customers may not utilise all of their contractual rights within the service period and these unutilised treatments are referred to as "breakage". An expected amount of breakage is estimated by management based on the historical data of customers' utilisation and expected future utilisation pattern of the Group's prepaid packages and is recognised as revenue in proportion to the pattern of treatments used by customers. After the recognition of revenue from treatments provided and breakage, any residual deferred revenue at the end of the relevant service period are fully recognised as revenue in the consolidated statement of comprehensive income.

#### 2 BASIS OF PREPARATION AND SUMMARY OF ACCOUNTING POLICIES — CONTINUED

# 2.2 Material accounting policies — continued

#### 2.2.12 Revenue recognition — continued

# (b) Membership service income

The Group implements membership service contracts which entitled customers to enjoy treatment services within fixed periods. The membership fees are collected upfront. The receipt of membership fees is initially recognised as deferred revenue. The Group satisfies its performance obligation throughout the membership period and revenue from the membership service contracts is recognised over time.

#### 2.2.13 Leases

Leases are recognised as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the Group.

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable;
- variable lease payment that are based on an index or a rate, initially measured using the index or rate as at the commencement date;
- amounts expected to be payable by the Group under residual value guarantees;
- the exercise price of a purchase option if the Group is reasonably certain to exercise that option; and
- payments of penalties for terminating the lease, if the lease term reflects the Group exercising that option.

Lease payments to be made under reasonably certain extension options are also included in the measurement of the liability.

The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be readily determined, which is generally the case for leases in the Group, the lessee's incremental borrowing rate is used, being the rate that the individual lessee would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions.

#### 2 BASIS OF PREPARATION AND SUMMARY OF ACCOUNTING POLICIES — CONTINUED

# 2.2 Material accounting policies — continued

#### 2.2.13 Leases — continued

Lease payments are allocated between principal and finance cost. The finance cost is charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability;
- any lease payments made at or before the commencement date less any lease incentives received;
- any initial direct costs; and
- restoration costs.

Right-of-use assets are generally depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis. If the Group is reasonably certain to exercise a purchase option, the right-of-use asset is depreciated over the underlying asset's useful life.

Payments associated with short-term leases and all leases of low value assets are recognised on a straight-line basis as an expense in profit or loss. Short-term leases are leases with a lease term of 12 months or less.

The change in the scope of a lease or the consideration for a lease that is not originally provided for in the lease contract is accounted for as lease modification. The lease modification is recognised as a separate lease when the modification increases the scope of the lease by adding the underlying assets and the increase in the consideration is commensurate with the stand-alone price for the increase in scope. The lease liability is remeasured based on the revised lease payments and lease term using a revised discount rate at the effective date of the modification when the lease modification is not accounted for as a separate lease.

#### 2 BASIS OF PREPARATION AND SUMMARY OF ACCOUNTING POLICIES — CONTINUED

# 2.3 Other accounting policies

#### 2.3.1 Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the consolidated balance sheet when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the Company or the counterparty.

#### 2.3.2 Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, and other short-term highly liquid investments with original maturities of three months or less.

#### 2.3.3 Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined by using the first in, first out (FIFO) method. Net realisable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses.

# 2.3.4 Share-based payments

#### Equity-settled share-based payment transactions

The Group operates an equity-settled, share-based compensation plan, under which the entity receives services from directors, employees, consultant or adviser of the Group as consideration for equity instruments (options) of the Group. The fair value of the employee services received in exchange for the grant of the options is recognised as an expense. The total amount to be expensed is determined by reference to the fair value of the options granted:

- including any market performance conditions (for example, an entity's share price);
- excluding the impact of any service and non-market performance vesting conditions (for example, profitability, sales growth targets and remaining an employee of the entity over a specified time period); and
- including the impact of any non-vesting conditions (for example, the requirement for employees to save or hold shares for a specified period of time).

#### 2 BASIS OF PREPARATION AND SUMMARY OF ACCOUNTING POLICIES — CONTINUED

# 2.3 Other accounting policies — continued

# 2.3.4 Share-based payments — continued

# Equity-settled share-based payment transactions — continued

At the end of each reporting period, the Group revises its estimates of the number of options that are expected to vest based on the non-marketing performance and service conditions. It recognises the impact of the revision to original estimates, if any, in profit or loss, with a corresponding adjustment to equity.

In addition, in some circumstances employees may provide services in advance of the grant date and therefore the grant date fair value is estimated for the purposes of recognising the expense during the period between service commencement period and grant date.

When the options are exercised, the Company issues new shares. The proceeds received net of any directly attributable transaction costs are credited to share capital (and share premium).

#### 2.3.5 Government subsidies

Subsidies from the government are recognised at their fair value where there is a reasonable assurance that the incentives will be received and the Group will comply with all attached conditions.

Government subsidies relating to costs are deferred and recognised in profit or loss over the period necessary to match them with the costs that they are intended to compensate.

Government subsidies relating to property, plant and equipment are included in non-current liabilities as deferred government grants and are credited to profit or loss on a straight-line basis over the expected lives of the related assets.

#### 2.3.6 Dividend distributions

Dividend distribution to the Company's shareholders is recognised as a liability in the Group's and the Company's financial statements in the period in which the dividends are approved by the Company's shareholders or directors, as appropriate.

#### 2 BASIS OF PREPARATION AND SUMMARY OF ACCOUNTING POLICIES — CONTINUED

# 2.3 Other accounting policies — continued

#### 2.3.7Interest income

Interest income is recognised using the effective interest method.

#### 2.3.8 Dividend income

Dividend income is recognised when the right to receive payment is established.

#### **3 FINANCIAL RISK MANAGEMENT**

#### 3.1 Financial risk factors

The Group's activities expose it to a variety of financial risks: foreign exchange risk, credit risk, liquidity risk, cash-flow and fair value interest-rate risks and price risk. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance.

#### (a) Foreign exchange risk

The Group operates in Hong Kong, Macau, the PRC, Australia and Singapore with most of the transactions denominated and settled in HK\$, Macau Pataca ("MOP"), Chinese Renminbi ("RMB"), Australian dollar ("AUD") and Singapore dollar ("SGD") respectively. The Company does not use any derivative financial instruments to hedge its exposure to foreign exchange risk. In respect of transactions settled in RMB, MOP, AUD and SGD, the Group did not have significant exposure to foreign exchange rate risk during the year due to the transactions being generally denominated in the functional currency of the respective group companies (2024: Same).

# (b) Credit risk

The Group has no significant concentrations of credit risk. The carrying amounts of cash at banks, term deposits, pledged bank deposits, trade receivables, deposits and other receivables included in the consolidated balance sheet represent the Group's maximum exposure to credit risk in relation to its financial assets.

The Group has two types of financial asset that is subject to the expected credit loss models:

- Trade receivables
- Other financial assets carried at amortised cost

#### 3 FINANCIAL RISK MANAGEMENT — CONTINUED

#### 3.1 Financial risk factors — continued

# (b) Credit risk — continued

#### Trade receivables

The Group applies the HKFRS 9 simplified approach to measure expected credit losses which uses a lifetime expected loss allowance for all trade receivables. To measure the expected credit losses, trade receivables have been grouped based on shared credit risk characteristics and the days past due. Future cash flows for each group of receivables are estimated on the basis of historical default rates, adjusted to reflect the effects of existing market conditions as well as forward looking information on macroeconomic factors affecting the ability of the debtors to settle the receivable. Trade receivables with known insolvencies are assessed individually for impairment allowances and are written off when there is no reasonable expectation of recovery. Indicators that there is no reasonable expectation of recovery include, amongst others, the failure of a debtor to engage in a prepayment plan with the Group, and a failure to make contractual payments.

Trade receivables of the Group represent amounts due from various financial institutions as a result of credit cards and instalment payment arrangement. Taking into account the high credit rating of these counterparties, who also has no recent history of default and that the Group is not contractually exposed to the risk of default by the ultimate customer arising from the payment arrangements, management assessed that the expected credit loss rate of these trade receivables is close to zero. Therefore, the loss allowance provision for these balances was not material and no provision was recognised as at 31 March 2025 and 2024.

# Other financial assets carried at amortised cost

The Group's other financial assets carried at amortised cost include cash and cash equivalents, term deposits, pledged bank deposits, deposits and other receivables in the consolidated balance sheet. The impairment loss of other financial assets carried at amortised cost is measured based on the 12-month expected credit loss. The 12-month expected credit loss is the portion of lifetime expected credit loss that results from default events on a financial instrument that are possible within twelve months after the reporting date. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime expected credit loss.

Management considered the credit risk of deposits and other receivables as low as counterparties have a strong capacity to meet their contractual cash flow obligations in the near term.

#### 3 FINANCIAL RISK MANAGEMENT — CONTINUED

#### 3.1 Financial risk factors — continued

# (b) Credit risk — continued

#### Other financial assets carried at amortised cost — continued

The Group's cash at banks, term deposits and pledged bank deposits are deposited in major financial institutions located in Hong Kong, Macau, the PRC, Australia and Singapore, which are of high credit rating. Management does not expect any losses arising from non-performance by these counterparties.

The Group's rental deposits are placed with various landlords in Hong Kong, Macau, the PRC, Australia and Singapore, and are due to refund upon the expiry of the tenancy agreement and handover of the leased premium. The Group has not experienced any defaults by the landlords.

Therefore, the Group has assessed that the expected credit losses for these financial assets carried at amortised costs were immaterial under 12-month expected losses method, and therefore no provision was recognised as at 31 March 2025 (2024: Same).

# (c) Liquidity risk

Prudent liquidity management implies maintaining sufficient cash and cash equivalents and the availability of funding through an adequate amount of committed credit facilities.

The Group's primary cash requirements have been the payment for operating expenses. The Group mainly finances its working capital requirements through internal resources.

The Group's policy is to regularly monitor current and expected liquidity requirements to ensure it maintains sufficient cash and cash equivalents and adequate amount of committed credit facilities to meet its liquidity requirements in the short and long term.

During the years ended 31 March 2025 and 2024, the credit terms with financial institutions on instalment and credit card sales arrangement generally ranged from 1 day to 120 days.

Taking into account the Group's financial resources and its internally generated cash, the Directors of the Group are of the opinion that the Group has sufficient capital to meet its liquidity needs for at least twelve months from 31 March 2025.

#### 3 FINANCIAL RISK MANAGEMENT — CONTINUED

#### 3.1 Financial risk factors — continued

# (c) Liquidity risk — continued

The table below analyses the Group's non-derivative financial liabilities into relevant maturity grouping based on the remaining period at the balance sheet date to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows. Balances due within 12 months equal their carrying values as the impact of discounting is not significant.

	Less than	Between 1 and	Between 2 and	
	<b>1 year</b> HK\$'000	<b>2 years</b> HK\$'000	<b>5 years</b> HK\$'000	<b>Total</b> HK\$'000
At 31 March 2025				
Trade payables (Note 31) Accruals and other payables (excluding accrued salaries	861	_	_	861
and other taxes payables)	24,884		_	24,884
Lease liabilities	106,871	58,722	62,888	228,481
Total	132,616	58,722	62,888	254,226
A4 24 May-b 2024				
At 31 March 2024 Trade payables (Note 31) Accruals and other payables (excluding accrued salaries	1,070	_	_	1,070
and other taxes payables)	33,957	_	_	33,957
Lease liabilities	107,067	89,165	94,755	290,987
Total	142.004	90.165	04.755	226.014
TOTAL	142,094	89,165	94,755	326,014

#### 3 FINANCIAL RISK MANAGEMENT — CONTINUED

#### 3.1 Financial risk factors — continued

# (d) Cash-flow and fair value interest-rate risks

The Group does not have any significant interest bearing financial assets or liabilities except for term deposits, pledged bank deposits and cash at banks details of which are disclosed in Notes 24, 25 and 26 to the consolidated financial statements respectively. Management considers that interest-rate risk exposure of the Group is insignificant and no sensitivity analysis is therefore presented thereon.

# (e) Price risk

The Group's main market price risk exposures as at 31 March 2025 and 2024 relate to financial assets at fair value through other comprehensive income which comprised listed equity securities.

As at 31 March 2025, if the market price of financial assets at fair value through other comprehensive income had increased/decreased by 5%, the Group's equity would have been approximately HK\$4,776,000 (2024: HK\$2,986,000) higher/lower, mainly as a result of the gains/losses on financial assets at fair value through other comprehensive income.

The Group closely monitors the price movement and changes in market conditions that may have an impact on the value of these financial assets.

#### 3.2 Fair value estimation

The following table presents the Group's financial instruments that are measured at fair value at 31 March 2025 and 2024. The different levels have been defined as follows:

- (i) Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- (ii) Inputs other than quoted prices included within level 1 that are observable for the assets or liabilities, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- (iii) Inputs for the assets or liabilities that are not based on observable market data (that is, unobservable inputs) (level 3).

#### 3 FINANCIAL RISK MANAGEMENT — CONTINUED

#### 3.2 Fair value estimation — continued

	<b>Level 1</b> HK\$'000	<b>Level 2</b> HK\$'000	<b>Level 3</b> HK\$'000	<b>Total</b> HK\$'000
At 31 March 2025 Financial assets at fair value through other comprehensive income — Listed equity investments	95,513	_	_	95,513
At 31 March 2024  Financial assets at fair value through other comprehensive income  — Listed equity investments	59,717		_	59,717

The carrying amounts of the Group's current financial assets, including cash at banks, term deposits, pledged bank deposits, trade receivables, deposits and other receivables; and the Group's current financial liabilities, including trade payables and accruals and other payables approximate their fair values due to their short maturities.

#### 3.3 Capital risk management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

The Group manages the capital structure and makes adjustments to it in light of changes in economic conditions. In order to maintain or adjust the capital structure, the Group may adjust the dividend payments to shareholders, return capital to shareholders, issue new shares or obtain bank borrowings.

The Group also monitors capital on the basis of the gearing ratio. This ratio is calculated as net debt divided by total capital. Net debt is calculated as total borrowings (including current and non-current borrowings as shown in the consolidated balance sheet) less cash and cash equivalents. Total capital is calculated as "equity", as shown in the consolidated balance sheet, plus net debt. The Group's strategy was to maintain a minimal gearing ratio. Management consider that the Group's capital risk is minimal as the Group has cash and cash equivalents of approximately HK\$249,074,000 as at 31 March 2025 (2024: HK\$567,401,000), and has no outstanding bank loans, overdrafts or other borrowings at 31 March 2025 (2024: Same).

#### 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

Estimates and judgments used in preparing the consolidated financial statements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial period are discussed below.

# (a) Breakage in revenue recognition

As explained in Note 2.2.12(a), the Group's revenue recognition from sales of treatment services involves the element of breakage which is estimated by the Group's management based on the historical data of customers' utilisation and expected future utilisation pattern and is recognised as revenue in proportion to the pattern of rights exercised by the customers. The actual subsequent utilisation by the customers may be higher or lower than the amount of breakage estimated at the end of each reporting period, which would affect the revenue and profit recognised in current and future years.

#### (b) Current and deferred income tax

The Group is subject to income taxes in various jurisdictions. Judgment is required in determining the provision for income taxes in each of these jurisdictions. There are transactions and calculations during the ordinary course of business for which the ultimate tax determination is uncertain. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

Deferred income tax assets relating to certain temporary differences and tax losses are recognised when management considers it is probable that future taxable profits will be available against which the temporary differences or tax losses can be utilised. When the expectation is different from the original estimates, such differences will impact the recognition of deferred income tax assets and taxation charges in the period in which such estimates is changed.

#### (c) Impairment assessment on property, plant and equipment and right-of-use assets

Property, plant and equipment and right-of-use assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. The recoverable amounts have been determined based on the higher of value-in-use or fair value less costs of disposal.

#### 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS — CONTINUED

# (c) Impairment assessment on property, plant and equipment and right-of-use assets — continued

The calculations require the use of judgements and estimates. Management judgement is required in the area of asset impairment particularly in assessing: (i) whether an event has occurred that may indicate that the related asset values may not be recoverable; (ii) whether the carrying amount of the assets can be supported by the recoverable amount, being the higher of fair value less costs of disposal and value-in-use which are estimated based upon the continued use of the assets in the business; and (iii) the key assumptions to be applied in preparing cash flow projections including whether these cash flow projections are discounted using an appropriate rate. Changing the assumptions used by management in assessing impairment, including the revenue growth rate and discount rates used in the cash flow projections, could affect the result of impairment.

#### **5 SEGMENT INFORMATION**

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. As the Group is principally engaged in the provision of medical, aesthetic medical and beauty and wellness services, which are subject to similar business risk, and resources are allocated based on what is beneficial to the Group in enhancing the value as a whole rather than any specific component, the Group's chief operating decision-maker considers that the performance assessment of the Group should be based on profit before income tax of the Group as a whole. Therefore, management considers there to be only one operating segment under the requirements of HKFRS 8.

The Group primarily operates in Hong Kong as well as regions outside Hong Kong which include the PRC, Macau, Australia and Singapore (the "Regions outside Hong Kong"). Its revenue was derived from the following regions:

	2025	2024
	HK\$'000	HK\$'000
Hong Kong	893,804	1,081,377
Regions outside Hong Kong	234,059	311,962
	1,127,863	1,393,339

#### 5 SEGMENT INFORMATION — CONTINUED

The consolidated profit before income tax of the Group, prior to certain intra-group recharges, was attributable to the profit of the following regions:

	2025 HK\$'000	2024 HK\$'000
Hong Kong Regions outside Hong Kong	179,188 73,361	256,664 127,059
	252,549	383,723

The Group's total non-current assets other than deferred income tax assets and financial assets at fair value through other comprehensive income were located in the following regions:

	2025 HK\$'000	2024 HK\$'000
Hong Kong Regions outside Hong Kong	274,354 79,417	397,502 50,974
	353,771	448,476

The Group's capital expenditures were incurred in the following regions based on where the assets were located:

	2025 HK\$'000	2024 HK\$'000
Hong Kong Regions outside Hong Kong	20,872 12,666	42,052 8,021
	33,538	50,073

#### 6 REVENUE

During the year ended 31 March 2025, except for the revenue of approximately HK\$25,329,000 (2024: HK\$19,612,000) that was recognised over time, the remaining revenue of the Group from contracts with customers was recognised at a point in time.

	2025	2024
///	HK\$'000	HK\$'000
Sales of treatment services	1,102,534	1,373,727
Membership service income	25,329	19,612
<u></u>	1,127,863	1,393,339

#### 7 OTHER INCOME

/	2025 HK\$'000	2024 HK\$'000
Government subsidies (Note)  Dividend income from financial assets at fair value through other	2,893	5,750
comprehensive income	1,303	1,974
	4,196	7,724

Note: During the years ended 31 March 2025 and 2024, there were no unfulfilled conditions or other contingencies attaching to these grants.

# 8 OTHER LOSSES — NET

	2025	2024
	HK\$'000	HK\$'000
Gains/(losses) on disposal of property, plant and equipment		
(Note 36(b))	1,508	(467)
Net exchange losses	(1,901)	(477)
10世紀日本 日本 日本 10世紀 日本	(393)	(944)

# 9 OTHER OPERATING EXPENSES

Included in other operating expenses are the following:

	2025	2024
	HK\$'000	HK\$'000
Credit card and instalment arrangement commissions	50,755	62,987
Building management fees	18,372	22,625
Air-conditioning charges	8,516	7,076
Telecommunication and computer expenses	7,968	8,909
Rates	4,868	5,427
Utility charges	3,914	4,105
Legal and professional fees	3,818	3,920
Laundry expenses	3,089	3,452
Printing, stationeries and general office expenses	2,394	3,292
Auditor's remuneration	2,100	2,100
Courier, postages and delivery charges	1,222	1,469
Other expenses	20,066	23,435
	127,082	148,797

# 10 FINANCE INCOME — NET

	2025 HK\$'000	2024 HK\$'000
Interest income on bank deposits Interest expenses on lease liabilities	11,991 (11,078)	12,566 (11,224)
Finance income — net	913	1,342

# 11 INCOME TAX EXPENSES

The Group is not subject to taxation in the Cayman Islands and the British Virgin Islands. Hong Kong profits tax has been provided for at the rate of 16.5% (2024: 16.5%) for the year on the estimated assessable profits arising in or derived from Hong Kong. Companies established and operating in the PRC are subject to PRC corporate income tax at the rate of 25% (2024: 25%). Companies incorporated and operating in Macau are subject to Macau complementary tax, under which taxable income of up to MOP600,000 is exempted from taxation with amounts beyond this amount to be taxed at a fixed rate of 12% for the years ended 31 March 2025 and 2024. Companies incorporated in Australia are subject to Australian income tax at the rate of 30% (2024: 30%). Companies incorporated in Singapore are subject to Singapore income tax at the rate of 17% (2024: 17%).

	2025 HK\$'000	2024 HK\$'000
Current income taxation		
— Hong Kong profits tax	31,242	50,888
— PRC and Macau income tax	15,475	23,146
	46,717	74,034
Over-provision in prior years	(6,530)	(1,896)
Total current income taxation	40,187	72,138
Deferred income tax (Note 29)	5,992	1,186
	46,179	73,324

#### 11 INCOME TAX EXPENSES — CONTINUED

The taxation on the Group's profit before income tax differs from the theoretical amount that would arise using the weighted average tax rate applicable to profits of the companies within the Group as follows:

	2025 HK\$'000	2024 HK\$'000
Profit before income tax	252,549	383,723
Tax calculated at the applicable domestic tax rates (Note a)	44,846	68,126
Income not subject to tax	(1,871)	(1,988)
Expenses not deductible	77	56
Tax effect of unrecognised tax losses	3,836	6,450
Utilisation of tax losses previously not recognised	(709)	(4,632)
Effect of PRC withholding taxes	6,743	7,589
Tax credit (Note b)	(305)	(360)
Over-provision in prior years	(6,530)	(1,896)
Others	92	(21)
Income tax expenses	46,179	73,324

#### Notes:

<sup>(</sup>a) The weighted average applicable tax rate for the year ended 31 March 2025 was 17.8% (2024: 17.8%).

<sup>(</sup>b) Pursuant to the arrangement between Mainland China and Hong Kong tax authorities on the Avoidance of Double Taxation on Income, the Group is entitled to a Hong Kong profit tax credit for the withholding income tax paid in relation to the royalty income from its PRC companies.

#### 12 DIVIDENDS

	2025 HK\$'000	2024 HK\$'000
Interim, paid, of HK11.2 cents (2024: HK13.2 cents) per ordinary		
share (Notes i and iii)	140,694	165,810
Special, paid, of HK0.1 cent (2024: HK1.0 cent) per ordinary		
share (Notes i and iii)	1,256	12,513
Final, proposed, of HK5.3 cents (2024: HK11.9 cents) per ordinary		
share (Notes ii and iv)	66,578	149,488
Special, not proposed (2024: HK5.4 cents per ordinary share)		
(Note ii)	_	67,835
	208,528	395,646

#### Notes:

- (i) At a board meeting held on 24 November 2023, the director declared an interim and special dividend for the year ended 31 March 2024 of HK13.2 cents and HK1.0 cent per ordinary share, totaling approximately HK\$165,810,000 and approximately HK\$12,513,000 respectively, which was paid on 29 December 2023 and was reflected as an appropriation of retained earnings and share premium for the year ended 31 March 2024.
- (ii) At a board meeting held on 28 June 2024, the directors recommended the payment of a final and special dividend of HK11.9 cents and HK5.4 cents per ordinary share, totalling approximately HK\$149,488,000 and approximately HK\$67,835,000 respectively, which were paid on 6 September 2024 and were reflected as an appropriation of retained earnings and share premium for the year ended 31 March 2025.
- (iii) At a board meeting held on 29 November 2024, the directors declared an interim and special dividend for the year ended 31 March 2025 of HK11.2 cents and HK0.1 cent per ordinary share, totalling approximately HK\$140,694,000 and approximately HK\$1,256,000 respectively, which were paid on 31 December 2024 and were reflected as an appropriation of retained earnings and share premium for the year ended 31 March 2025.
- (iv) At a board meeting held on 27 June 2025, the directors recommended the payment of a final dividend of HK5.3 cents per ordinary share, totalling HK\$66,578,000. The dividend was not reflected as dividends payable in these consolidated financial statements, but will be reflected as an appropriation of retained earnings and share premium for the year ending 31 March 2026 respectively after receiving the shareholders' approval at the forthcoming annual general meeting.

#### 13 EARNINGS PER SHARE

#### Basic

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of ordinary shares in issue during the year.

	2025	2024
Profit attributable to equity holders of the Company (HK\$'000)	206,895	315,800
Weighted average number of ordinary shares for the purposes of basic earnings per share (thousands of shares)	1,256,197	1,256,305
Basic earnings per share (HK cents)	16.5	25.1

#### **Diluted**

During the years ended 31 March 2025 and 2024, the exercise of the outstanding share options would be anti-dilutive and diluted earnings per share is of the same amount as the basic earnings per share.

# 14 EMPLOYEE BENEFIT EXPENSES

	2025 HK\$'000	2024 HK\$'000
Wages and salaries Pension costs — defined contribution plans (Note a) Share-based payment expenses (Note 15) Other staff welfares	373,338 14,622 3,444 17,481	434,124 15,951 1,304 20,271
Total employee benefit expenses (including directors' remunerations)	408,885	471,650

#### 14 EMPLOYEE BENEFIT EXPENSES — CONTINUED

# (a) Pension costs — defined contribution plans

#### Hong Kong

The Group has arranged for its Hong Kong employees to join the Mandatory Provident Fund Scheme (the "MPF Scheme"), which is a defined contribution scheme managed by an independent trustee. Under the MPF Scheme, each of the Hong Kong subsidiaries of the Group and its Hong Kong employees make monthly contributions to the scheme at 5% of the employees' earnings as defined under the Mandatory Provident Fund legislation. The respective monthly contributions made by the Group and the employee are subject to a cap of HK\$1,500 with contributions beyond these amounts being voluntary.

#### The PRC

As stipulated under the relevant rules and regulations in the PRC, the subsidiaries operating in the PRC contribute to state-sponsored retirement plans for its employees. Depending on the provinces of their registered residences and their current regions of work, the employees contribute based on their basic salaries, while the subsidiaries contribute also based on the basic salaries of its employees and have no further obligations for the actual payment of pensions or post-retirement benefits beyond the contributions. The state-sponsored retirement plans are responsible for the entire pension obligations payable to the retired employees.

#### Australia and Singapore

The Group is required to contribute a certain percentage of the salaries of the employees in Australia by joining the superannuation funds and in Singapore under Central Provident Fund, and has no further obligations for the actual payment of pensions or post-retirement benefits beyond the contributions.

#### 15 SHARE-BASED PAYMENT

The Company has a share option scheme approved and adopted on 13 August 2021 ("Share Option Scheme"), pursuant to which share options may be granted to directors (including executive, non-executive or independent non-executive directors), any employee (full-time or part-time), any consultant or adviser of or to the Company or the Group (on an employment or contractual or honorary basis and paid or unpaid) to subscribe for the shares of the Company, subject to a maximum of 10% of the total number of shares in issue as at the listing date or such maximum number as approved by the shareholders.

The Share Option Scheme is valid and effective for a period of ten years commencing on the adoption date of the scheme.

#### 15 SHARE-BASED PAYMENT — CONTINUED

The exercise price shall be at least the highest of (i) the closing price of the Company's shares as stated in the Stock Exchange's daily quotations sheet on the date of grant of the option, which must be a business day; (ii) the average of the closing prices of the shares as stated in the Stock Exchange's daily quotations sheets for the five consecutive business days immediately preceding the date of grant of the option; and (iii) the nominal value of the share.

The terms and conditions of the share options granted and effective during the years ended 31 March 2025 and 2024 are as follows:

# (a) Share options granted to directors on 12 December 2023

On 12 December 2023, the Company granted 1,256,000 share options to each of its three executive directors, amounting to a total of 3,768,000 share options granted. The exercise price is HK\$3.346 per share option, being the closing price of the Company's shares on the grant date. These share options granted will be vested and exercisable after one year from the grant date. These options granted have a contractual option terms of 10 years and will be expired on 11 December 2033. The Company does not have a legal or constructive obligation to repurchase or settle the options in cash. During the years ended 31 March 2025 and 2024, no share options were exercisable and exercised.

The fair values of these share options granted determined using the Binominal Option Pricing Model was HK\$1.1411 per option. The significant inputs into the model were the exercise price of HK\$3.346 at the grant date, volatility of 50.14%, dividend yield of 7.68% and an annual risk-free interest rate of 3.58%. The volatility measured at the standard deviation of continuously compounded share returns is based on statistical analysis of daily share prices over the last three years.

# (b) Share options granted to directors on 7 January 2025

On 7 January 2025, the Company granted 1,256,000 share options to each of its three executive directors, amounting to a total of 3,768,000 share options granted. The exercise price is HK\$2.208 per share option, being the closing price of the Company's shares on the grant date. These share options granted will be vested and exercisable after one year from the grant date. These options granted have a contractual option terms of 10 years and will be expired on 6 January 2035. The Company does not have a legal or constructive obligation to repurchase or settle the options in cash. During the year ended 31 March 2025, no share options were exercisable and exercised.

The fair values of these share options granted determined using the Binominal Option Pricing Model was HK\$0.517 per option. The significant inputs into the model were the exercise price of HK\$2.208 at the grant date, volatility of 48.14%, dividend yield of 12.60% and an annual risk-free interest rate of 3.80%. The volatility measured at the standard deviation of continuously compounded share returns is based on statistical analysis of daily share prices over the last three years.

#### 15 SHARE-BASED PAYMENT — CONTINUED

Total expenses recognised in profit or loss for the above share options granted to directors are set out in Note 14.

Movements in the number of share options outstanding and their related weighted average exercise prices are as follows:

	2025		2024	
	Average		Average	
	exercise price	Number of	exercise price	Number of
	in HK\$ per	share options	in HK\$ per	share options
	share option	(thousands)	share option	(thousands)
At 1 April	3.346	3,768	_	_
Granted during the year	2.208	3,768	3.346	3,768
At 31 March	2.777	7,536	3.346	3,768

Share options outstanding as at year end have the following expiry dates and exercise prices:

	Exercise price in HK\$ per share option	Number of share options (thousands)	
		2025	2024
	\ /		
Expiry date — 6 January 2035	2.208	3,768	
Expiry date — 11 December 2033	3.346	3,768	3,768
		7,536	3,768

#### 16 DIRECTORS' AND SENIOR MANAGEMENT'S REMUNERATIONS

# (a) Remunerations of directors and chief executive officer

	Fees	Salary	Discretionary bonuses	<b>Housing</b> allowance	Estimated money value of other benefit (Note 1)	Employer's contribution to a retirement benefit scheme	respect of accepting office as director	of the affairs of the company or its subsidiary undertaking	Total
Year ended 31 March 2025	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Executive directors Dr. Au-Yeung Kong (Chief executive officer) Ms. Au-Yeung Hung Ms. Au-Yeung Wai Mr. So Hin Lung	30,000 3,600 3,600 1,755	_ _ _ _	- - - -	- - - -	1,148 1,148 1,148 —	18 18 18 18	- - - -	- - - -	31,166 4,766 4,766 1,773
Independent non-executive directors									
Ms. Hsu Wai Man, Helen Mr. Chi Chi Hung, Kenneth Ms. Cho Yi Ping Mr. Chuk Sai Cheong Simon	180 180 180	_ _ _	_ _ _	_ _ _	- - -	9 9 9	_ _ _	=	189 189 189
(Note 2)	180 39,675	- -	_	- -	3,444	108			189 43,227

#### 16 DIRECTORS' AND SENIOR MANAGEMENT'S REMUNERATIONS — CONTINUED

## (a) Remunerations of directors and chief executive officer — continued

Note 1: The amounts represent the share-based payment expenses charged to profit or loss during the year for share options granted to these directors (Note 14).

No directors waived or agreed to waive any emoluments during the years ended 31 March 2025 and 2024.

Note 2: Mr. Chuk Sai Cheong Simon was appointed as an independent non-executive director on 1 July 2024.

#### 16 DIRECTORS' AND SENIOR MANAGEMENT'S REMUNERATIONS — CONTINUED

## (b) Five highest paid individuals

The five individuals whose remunerations were the highest in the Group are as follows:

	Number of individuals		
	<b>2025</b> 202		
Directors	3	3	
Employees	2	2	
	5	5	

Information relating to the remunerations of the directors has been disclosed above. Details of the remunerations of the remaining highest paid individuals not in the capacity as a director during the year are set out below:

	2025 HK\$'000	2024 HK\$'000
Basic salaries Pension costs — defined contribution plans	6,839 36	7,580 36
	6,875	7,616

The number of highest paid individuals not in the capacity as a director whose remunerations for the year fell within the following bands:

	Number of non-directors		
	<b>2025</b> 2024		
<b>计图</b>			
HK\$2,500,001 to HK\$3,500,000	1	_	
HK\$3,500,001 to HK\$4,500,000	1	2	

During the years ended 31 March 2025 and 2024, no emoluments had been paid to the directors of the Company or the five highest paid individuals as an inducement to join or upon joining the Group or as compensation for loss of office.

# 17 PROPERTY, PLANT AND EQUIPMENT

	L. J. J.	Levelald	Machinery	Office equipment,	/	
	Land and	Leasehold improvements	and equipment	furniture and fixtures	Motor vehicles	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
At 1 April 2023						
Cost	16,516	267,654	417,214	69,315	10,033	780,732
Accumulated depreciation	(2,390)	(198,828)	(337,798)	(58,089)	(5,872)	(602,977)
Net book amount	14,126	68,826	79,416	11,226	4,161	177,755
Year ended 31 March 2024						
Opening net book amount	14,126	68,826	79,416	11,226	4,161	177,755
Additions	_	36,319	9,595	4,159	_	50,073
Disposals	_	_	(523)	(94)	_	(617)
Depreciation	(496)	(36,399)	(32,119)	(8,155)	(1,730)	(78,899)
Exchange differences	_	(431)	(782)	(120)		(1,333)
Closing net book amount	13,630	68,315	55,587	7,016	2,431	146,979
At 31 March 2024						
Cost	16,516	297,539	418,798	71,889	10,033	814,775
Accumulated depreciation	(2,886)	•	(363,211)	(64,873)	(7,602)	(667,796)
Net book amount	13,630	68,315	55,587	7,016	2,431	146,979
Year ended 31 March 2025						
Opening net book amount	13,630	68,315	55,587	7,016	2,431	146,979
Additions	- 13,030	16,847	10,452	2,130	4,109	33,538
Disposals	_	_	(2,375)	(141)	(340)	(2,856)
Depreciation	(495)	(32,276)	(26,885)	(5,800)	(2,035)	(67,491)
Exchange differences		(298)	(133)	(27)		(458)
Closing net book amount	13,135	52,588	36,646	3,178	4,165	109,712
A. 24 M I. 2025						
At 31 March 2025	4C E4C	200 472	410.660	72.040	10.063	020 420
Cost Accumulated depreciation	16,516 (3,381)	309,173	419,669	73,019	10,062	828,439 (718,727)
Accumulated depreciation	(3,381)	(256,585)	(383,023)	(69,841)	(5,897)	(718,727)
Net book amount	13,135	52,588	36,646	3,178	4,165	109,712

#### 18 RIGHT-OF-USE ASSETS AND LEASE LIABILITIES

## (a) The Group's leasing activities and how these are accounted for

The Group leases various stores and offices. Rental contracts are typically made for fixed periods of 2 to 6 years (2024: 2 to 6 years). Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants, but leased assets may not be used as security for borrowing purposes.

## (b) Movement of right-of-use assets

	2025	2024
	HK\$'000	HK\$'000
At 1 April	260,748	231,573
Acquisition of leases	56,482	154,250
Depreciation of right-of-use assets	(110,850)	(123,063)
Exchange differences	(609)	(2,012)
At 31 March	205,771	260,748

# (c) Amounts recognised in the consolidated balance sheet

The consolidated balance sheet shows the following amounts relating to leases:

	HK\$	2025 '000	2024 HK\$'000
Dight of use posses			
Right-of-use assets Properties	205	,771	260,748
Lease liabilities			
Non-current	116	,370	171,662
Current	100	,277	97,064
	216	,647	268,726

#### RIGHT-OF-USE ASSETS AND LEASE LIABILITIES — CONTINUED

# (d) Amounts recognised in the consolidated statement of comprehensive income

The consolidated statement of comprehensive income shows the following amounts relating to leases:

	2025	2024
	HK\$'000	HK\$'000
Depreciation of right-of-use assets		
— Properties	110,850	123,063
Interest expenses on leases liabilities (Note 10)	11,078	11,224
Expenses related to short-term leases of properties	7,591	8,160

# (e) During the years ended 31 March 2025 and 2024, the total cash outflows for leases were analysed as below:

	2025 HK\$'000	2024 HK\$'000
Cash flows from operating activities (Note)		
Payments for short-term leases in respect of properties	7,591	8,160
Cash flows from financing activities		
Payment of interest element of lease liabilities	11,078	11,224
Payment of principal element of lease liabilities	107,600	121,116
	118,678	132,340

Note:

Payments for short-term leases were not shown separately, but included in the line of "profit before income tax" in respect of the net cash generated from operations using the indirect method.

#### 19 FINANCIAL ASSETS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME

	2025 HK\$'000	2024 HK\$'000
At 1 April Additions Fair value gains/(losses) taken to reserves Disposals	59,717 5,216 31,518 —	88,963 — (16,326) (8,508)
Exchange differences	(938)	(4,412)
At 31 March	95,513	59,717
	2025 HK\$'000	2024 HK\$'000
Equity investments listed in Hong Kong Equity investments listed in United States	91,286 4,227	59,717 —
Total	95,513	59,717

As at 31 March 2025 and 2024, financial assets at fair value through other comprehensive income comprise equity investments which are not held for trading, and which the Group has irrevocably elected at initial recognition to recognise in this category. These are strategic investments and the Group considers this classification to be more relevant.

#### 20 FINANCIAL INSTRUMENTS BY CATEGORY

	Financial assets at amortised cost	Financial assets at fair value through other comprehensive income	Total
	HK\$'000	HK\$'000	HK\$'000
Assets included in the consolidated			
balance sheet			
At 31 March 2025			
Trade receivables (Note 22)	28,362	_	28,362
Financial assets at fair value through other			
comprehensive income (Note 19)	_	95,513	95,513
Other receivables and deposits (Note 23)	60,971	_	60,971
Term deposits with initial terms of over three			
months (Note 24)	137,727	_	137,727
Pledged bank deposits (Note 25)	7,754	_	7,754
Cash and cash equivalents (Note 26)	249,074		249,074
	483,888	95,513	579,401
	403,000	95,515	3/9,401
Assets included in the consolidated balance sheet At 31 March 2024			
Trade receivables (Note 22)	62,784	_	62,784
Financial assets at fair value through other			
comprehensive income (Note 19)	_	59,717	59,717
Other receivables and deposits (Note 23)	68,071	_	68,071
Pledged bank deposits (Note 25)	7,874	_	7,874
Cash and cash equivalents (Note 26)	567,401	_	567,401
	706,130	59,717	765,847

# 20 FINANCIAL INSTRUMENTS BY CATEGORY — CONTINUED

Financial		
liabilities at		
amortised cost		
HK\$'000		

	111(\$ 000
Liabilities included in the consolidated balance sheet	
At 31 March 2025	
Trade payables (Note 31)	861
Accruals and other payables (excluding accrued salaries and	
other taxes payables)	24,884
Lease liabilities (Note 18)	216,647
	242,392
At 31 March 2024	
Trade payables (Note 31)	1,070
Accruals and other payables (excluding accrued salaries and	
other taxes payables)	33,957
Lease liabilities (Note 18)	268,726
	303,753

## 21 INVENTORIES

	2025 HK\$'000	2024 HK\$'000
Consumables	13,962	6,445

# 22 TRADE RECEIVABLES

	2025	2024
	HK\$'000	HK\$'000
Trade receivables	28,362	62,784

#### 22 TRADE RECEIVABLES — CONTINUED

The Group's trade receivables were denominated in the following currencies:

	2025	2024
	HK\$'000	HK\$'000
HK\$	26,814	59,291
RMB	998	2,683
MOP	339	721
AUD	121	32
SGD	90	57
	28,362	62,784

There is no concentration of credit risk with respect to trade receivables as there is a dispersed number of financial institutions with high individual credit ratings through which the credit card and instalment sales arrangements are entered into.

The credit terms of the Group's trade receivables generally range from 3 days to 180 days (2024: 3 days to 180 days). The ageing analysis of trade receivables by the dates on which the relevant invoices are issued is as follows:

	2025	2024
	HK\$'000	HK\$'000
Less than 60 days	22,571	52,543
60 days to 90 days	3,036	4,867
91 days to 120 days	2,755	5,010
121 days to 180 days	_	364
	28,362	62,784

As at 31 March 2025, trade receivables of approximately HK\$385,000 (2024: HK\$468,000) were past due but not impaired because they were mainly debtors of high credit ratings with no recent history of default. The ageing analysis of these trade receivables by the days of overdue repayment is as follows:

		2025 HK\$'000	2024 HK\$'000
Less than 60 days	能是意识人	385	468

#### 22 TRADE RECEIVABLES — CONTINUED

The credit quality of trade receivables neither past due nor impaired has been assessed by reference to historical information about the counterparty default rates. The existing counterparties do not have significant defaults in the past.

As at 31 March 2025 and 2024, no collateral was received from these counterparties.

As at 31 March 2025 and 2024 and during the years then ended, no trade receivables were impaired.

## 23 OTHER RECEIVABLES, DEPOSITS AND PREPAYMENTS

	2025 HK\$'000	2024 HK\$'000
Current		
Prepayments	10,962	20,359
Rental and other deposits	20,275	31,773
Interest receivables	2,483	350
Other receivables	1,009	159
	34,729	52,641
Non-current		
Prepayments for the acquisition of property, plant and equipment	1,084	4,960
Rental and other deposits	37,204	35,789
	38,288	40,749
	73,017	93,390

The Group's other receivables and deposits were denominated in the following currencies:

	2025 HK\$'000	2024 HK\$'000
HK\$	48,936	54,759
RMB	7,803	8,526
MOP	1,436	1,436
SGD	2,593	3,138
AUD	203	212
	60,971	68,071

#### 24 TERM DEPOSITS WITH INITIAL TERMS OF OVER THREE MONTHS

As at 31 March 2025, the weighted average effective interest rate of the Group's term deposits with initial terms of over three months was 3.41% (2024: Nil).

The Group's term deposits with initial terms of over three months were denominated in the following currencies:

	2025 HK\$'000	2024 HK\$'000
HK\$ MOP	137,500 227	_
	137,727	_

#### 25 PLEDGED BANK DEPOSITS

As at 31 March 2025 and 2024, certain of the Group's bank deposits were pledged to certain financial institutions based in Hong Kong to secure banking facilities in respect of credit card and instalment sales arrangements. As at 31 March 2025, the weighted average effective interest rate of these deposits was 2.45% (2024: 2.66%).

The Group's pledged bank deposits were denominated in the following currencies:

<u></u>	2025 HK\$'000	2024 HK\$'000
HK\$	2,412	2,366
AUD	4,331	4,518
SGD	1,011	990
	7,754	7,874

#### **26 CASH AND CASH EQUIVALENTS**

	2025	2024
	HK\$'000	HK\$'000
THE STATE OF THE S		
Cash at banks	54,537	218,309
Cash on hand	913	625
Term deposits with initial terms of less than three months	193,624	348,467
	249,074	567,401

# 26 CASH AND CASH EQUIVALENTS — CONTINUED

Cash and cash equivalents were denominated in the following currencies:

	2025 HK\$'000	2024 HK\$'000
	11114 000	111(\$ 000
HK\$	164,935	263,335
RMB	31,262	234,309
United States dollars ("US\$")	30,334	33,553
MOP	5,442	6,101
AUD	15,181	17,618
SGD	1,920	12,485
	249,074	567,401

Cash at banks earned interest at floating rates based on daily bank deposit rates. The Group's cash and bank balances denominated in RMB were deposited with banks in Hong Kong and the PRC. The conversion of the RMB-denominated balances into foreign currencies and the remittance of funds out of the PRC is subject to the rules and regulations of foreign exchange control promulgated by the Government of the People's Republic of China.

#### **27 SHARE CAPITAL**

	Number of shares (in thousand)	Nominal value HK\$′000
Issued and fully paid: Ordinary shares of HK\$0.10 each		
At 1 April 2023 Cancellation of shares (Note)	1,256,536 (339)	125,653 (34)
At 31 March 2024, 1 April 2024 and 31 March 2025	1,256,197	125,619

Note: During the year ended 31 March 2024, the Company repurchased 339,000 of its own shares. The total amount paid to repurchase was approximately HK\$1,394,000 and was charged to share premium within shareholders' equity. All of the repurchased shares were cancelled during the year.

#### 28 RESERVES

- (a) Movements in the reserves of the Group are set out in the consolidated statement of changes in equity.
- (b) The Macau Commercial Code number 377 requires that companies incorporated in Macau should set aside a minimum of 25% of their respective profit after income tax to the legal reserve until the balance of the reserve reaches a level equivalent to 50% of their capital.

The PRC laws and regulations require companies registered in the PRC to provide for certain statutory reserves, which are to be appropriated from the profit after income tax (after offsetting accumulated losses from prior years) as reported in their respective statutory financial statements, before profit distributions to equity holders. All statutory reserves are created for specific purposes. A PRC company is required to appropriate an amount of not less than 10% of statutory profits after income tax to statutory surplus reserves, prior to distribution of its post-tax profits of the current year. A company may discontinue the contribution when the aggregate sum of the statutory surplus reserve is more than 50% of its registered capital. The statutory surplus reserves shall only be used to make up losses of the company, to expand the company's operations, or to increase the capital of the company. In addition, a company may make further contribution to the discretional surplus reserve using its post-tax profits in accordance with resolutions of the board of directors.

#### 29 DEFERRED INCOME TAX

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current income tax assets against current income tax liabilities and when the deferred income taxes relate to the same fiscal authority. The balances shown in the consolidated balance sheet are, after appropriate offsetting, as follows:

	2025 HK\$'000	2024 HK\$'000
Deferred income tax assets Deferred income tax assets to be recovered after more than 12 months	15,016	16,474
Deferred income tax liabilities  Deferred income tax liabilities to be settled after more than 12 months  Deferred income tax liabilities to be settled within 12 months	(315) (24,542)	(1,476) (22,343)
	(24,857)	(23,819)
Deferred income tax liabilities — net	(9,841)	(7,345)

#### 29 DEFERRED INCOME TAX — CONTINUED

The movement on net deferred income tax liabilities account is as follows:

	2025 HK\$'000	2024 HK\$'000
At 1 April Charged to profit or loss (Note 11) Payment during the year Exchange differences	(7,345) (5,992) 3,065 431	(12,741) (1,186) 6,789 (207)
At 31 March	(9,841)	(7,345)

The movement in deferred income tax assets and liabilities prior to offsetting of balances within the same taxation jurisdiction is as follows:

#### **Deferred income tax assets**

	Tax l	osses		lerated tax Accrued expenses				ilities and for lease nent costs	То	tal
	2025 HK\$'000	2024 HK\$'000	2025 HK\$'000	2024 HK\$'000	2025 HK\$'000	2024 HK\$'000	2025 HK\$'000	2024 HK\$'000	2025 HK\$'000	2024 HK\$'000
At 1 April (Charged)/credited to	1,468	529	9,826	5,032	3,042	2,885	9,795	9,211	24,131	17,657
profit or loss Exchange differences	(1,458) —	939 —	1,281 —	4,795 (1)	313 (36)	307 (150)	(1,977) (88)	1,043 (459)	(1,841) (124)	7,084 (610)
At 31 March	10	1,468	11,107	9,826	3,319	3,042	7,730	9,795	22,166	24,131

Deferred income tax assets are recognised for tax losses carry-forwards to the extent that the realisation of the related tax benefit through the future taxable profits is probable. As at 31 March 2025, the Group did not recognise certain deferred income tax assets of approximately HK\$23,568,000 (2024: HK\$20,441,000) in respect of accumulated tax losses amounting to approximately HK\$113,941,000 (2024: HK\$98,137,000) that can be carried forward against future taxable income. The tax losses of the PRC subsidiaries will expire in 5 years, while the tax losses of the Company and the other non-PRC subsidiaries do not have an expiry date.

#### 29 DEFERRED INCOME TAX — CONTINUED

## Deferred income tax assets — continued

As at 31 March 2025 and 2024, the expiry dates for the Group's unused tax losses are as follows:

	2025 HK\$'000	2024 HK\$'000
Expiry in		
2026	2	1,363
2027	12,645	12,784
2028	907	917
2029	928	_
No expiry date	99,459	83,073
	113,941	98,137

#### Deferred income tax liabilities

	Accelerated tax		•		•	Right-of-use		
	depred	iation	tax	es	assets		Total	
	2025	2024	2025	2024	2025	2024	2025	2024
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
At 1 April	(1,478)	(1,711)	(20,866)	(20,066)	(9,132)	(8,621)	(31,476)	(30,398)
Credited/(charged) to profit or loss	1,163	233	(6,744)	(7,589)	1,430	(914)	(4,151)	(8,270)
Reversal of deferred income tax liability								
upon distribution of profits and								
remittance of royalties from								
subsidiaries	_	_	3,065	6,789	_	_	3,065	6,789
Exchange differences	_	_	_	_	555	403	555	403
At 31 March	(315)	(1,478)	(24,545)	(20,866)	(7,147)	(9,132)	(32,007)	(31,476)

As at 31 March 2025, total unremitted earnings and unremitted royalty income of PRC subsidiaries amounted to approximately HK\$465,933,000 (2024: HK\$442,489,000).

#### 30 PROVISION FOR REINSTATEMENT COSTS

The movement of provision for reinstatement costs is as follows:

	2025 HK\$'000	2024 HK\$'000
At 1 April	18,051	17,854
Provision during the year	358	2,562
Payment	(1,216)	(4,106)
(Over)/under-provision for reinstatement costs	(1,157)	1,851
Exchange differences	(73)	(110)
At 31 March	15,963	18,051
Danuscanted but		
Represented by:	44.025	12 702
— Non-current	14,025	12,703
— Current	1,938	5,348
	15,963	18,051

# 31 TRADE PAYABLES

Payment terms with majority of the suppliers are on open account. Certain suppliers grant credit period ranging from 30 days to 180 days (2024: 30 days to 180 days).

At 31 March 2025 and 2024, the ageing analysis of trade payables based on invoice date is as follows:

	2025 HK\$'000	2024 HK\$'000
Less than 60 days 60 days to 120 days Over 120 days	803 — 58	940 130 —
	861	1,070

#### 31 TRADE PAYABLES — CONTINUED

The Group's trade payables were denominated in the following currencies:

	2025	2024
	HK\$'000	HK\$'000
HK\$	433	740
RMB	283	163
MOP	21	37
AUD	124	130
	861	1,070

#### 32 ACCRUALS AND OTHER PAYABLES

	2025 HK\$'000	2024 HK\$'000
Accrued operating expenses Other payables	31,532 21,268	45,050 30,245
	52,800	75,295

Accruals and other payables were denominated in the following currencies:

	2025	2024
	HK\$'000	HK\$'000
HK\$	38,597	58,107
RMB	11,382	13,994
MOP	959	1,056
AUD	761	972
SGD	1,101	1,166
	52,800	75,295

#### 33 DEFERRED REVENUE

The deferred revenue is related to the sales of treatment services and membership service income.

	2025	2024
	HK\$'000	HK\$'000
Deferred revenue related to sales of treatment services	190,146	229,770
Deferred revenue related to membership service income	9,993	31,037
Deferred revenue	200,139	260,807
Less: Non-current portion	(2,686)	_
Current portion	197,453	260,807

The following table shows unsatisfied performance obligations that will be satisfied:

	2025 HK\$'000	2024 HK\$'000
Within one year Over one year	197,453 2,686	260,807 —
	200,139	260,807

#### 34 CAPITAL COMMITMENTS

	2025 HK\$'000	2024 HK\$'000
Capital expenditure contracted for but not yet incurred in respect of		
acquisition of property, plant and equipment	2,482	2,312

## 35 RELATED PARTY TRANSACTIONS

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions.

Parties are also considered to be related if they are subject to common control or joint control.

Members of key management and their close family members are also considered as related parties.

(a) Details of key management compensations are disclosed in Note 16 to the consolidated financial statements.

#### NOTES TO CONSOLIDATED STATEMENT OF CASH FLOWS

# (a) Cash generated from operations

	2025 HK\$'000	2024 HK\$'000
Doefit hafana in anna tau	252 540	202 722
Profit before income tax Adjustments for:	252,549	383,723
— Depreciation of property, plant and equipment (Note 17)	67.491	78,899
Depreciation of property, plant and equipment (Note 17)      Depreciation of right-of-use assets (Note 18)	110,850	123,063
— (Gains)/losses on disposal of property, plant and	110,030	123,003
equipment (Note 8)	(1,508)	467
Dividend income from financial assets at fair value	(1,500)	107
through other comprehensive income (Note 7)	(1,303)	(1,974)
— (Over)/under-provision for reinstatement costs (Note 30)	(1,157)	1,851
— Interest income (Note 10)	(11,991)	(12,566)
— Interest expenses (Note 10)	11,078	11,224
— Share-based payment expenses (Note 14)	3,444	1,304
	429,453	585,991
Changes in working capital:		
— Inventories	(7,517)	2,463
— Trade receivables	34,403	(13,142)
— Other receivables, deposits and prepayments	22,366	(24,135)
— Trade payables, accruals and other payables	(21,996)	10,043
— Deferred revenue	(59,353)	10,277
— Pledged bank deposits	(68)	(581)
Cash generated from operations	397,288	570,916

# (b) In the consolidated statement of cash flows, proceeds from disposal of property, plant and equipment comprise:

	2025 HK\$'000	2024 HK\$'000
Net book amount disposed (Note 17) Gains/(losses) on disposal of property, plant and equipment (Note 8)	2,856 1,508	617
Proceeds from disposal of property, plant and equipment	4,364	150

#### 36 NOTES TO CONSOLIDATED STATEMENT OF CASH FLOWS — CONTINUED

# (c) Reconciliation of liabilities arising from financing activities

This section sets out the movement in liabilities arising from financing activities for the year presented.

	Lease liabilities HK\$'000	Dividend payable HK\$'000
As at 1 April 2023	240,353	_
Acquisition of leases	151,688	_
Interest expenses on lease liabilities (Note 10)	11,224	_
Dividends declared	_	391,934
Cash flows		
Payment of principal element of leases liabilities (Note 18(e))	(121,116)	_
Payment of interest element of lease liabilities (Note 18(e))	(11,224)	_
Dividends paid	_	(391,934)
Other non-cash movements		
Exchange difference	(2,199)	
Exchange difference	(2,133)	
As at 31 March 2024	268,726	
As at 1 April 2024	268,726	_
Acquisition of leases	56,124	_
Interest expenses on lease liabilities (Note 10)  Dividends declared	11,078	250.272
Dividends declared	_	359,273
Cash flows		
Payment of principal element of leases liabilities (Note 18(e))	(107,600)	_
Payment of interest element of lease liabilities (Note 18(e))	(11,078)	_
Dividends paid	_	(359,273)
Other non-cash movements		
Exchange difference	(603)	_
Exercises an electice	(003)	
As at 31 March 2025	216,647	_

#### 37 PARTICULARS OF PRINCIPAL SUBSIDIARIES

As at 31 March 2025 and 2024, the Company had the following principal subsidiaries:

Name of subsidiary	Place of incorporation/ establishment	Principal activities and place of operation	Registered/ issued and fully paid-up capital	Effective inter	
·				2025	2024
Direct interests:					
Perfect Shape Advertising Company Limited	Hong Kong	Provision of advertising services to group companies in Hong Kong	HK\$10,000	100%	100%
Perfect Shape Holdings (China) Limited	The British Virgin Islands	Investment holding in the PRC	100 shares of US\$1 each	100%	100%
Success Honour Holdings Limited	The British Virgin Islands	Investment holding in Hong Kong	100 shares of US\$1 each	100%	100%
Perfect Shape & Skin Management Co. Limited	Hong Kong	Holding of trademarks in Hong Kong and the PRC	HK\$10,000	100%	100%
Next App Limited	The British Virgin Islands	Investment holding in Hong Kong	1 shares of US\$1 each	100%	100%
Hong Kong Charity Foundation Limited	Hong Kong	Charitable activities	Limited by guarantee	100%	100%
Indirect interests:					
Freedom Beauty Limited	Hong Kong	Provision of medical, aesthetic medical and beauty and wellness services in Hong Kong	HK\$10,000	100%	100%
I-Medi Asia Limited	Hong Kong	Rental of equipment to group companies in Hong Kong	HK\$10,000	100%	100%
Perfect Men Limited	Hong Kong	Provision of medical, aesthetic medical and beauty and wellness services in Hong Kong	HK\$10,000	100%	100%
Goku Japan Limited	Hong Kong	Provision of medical, aesthetic medical and beauty and wellness services in Hong Kong	HK\$10,000	100%	100%
K-Beauty Group Limited (formerly known as Perfect Health Care Limited)	Hong Kong	Provision of medical, aesthetic medical and beauty and wellness services in Hong Kong	HK\$10,000	100%	100%

# 37 PARTICULARS OF PRINCIPAL SUBSIDIARIES — CONTINUED

Name of subsidiary	Place of incorporation/ establishment	Principal activities and place of operation	Registered/ issued and fully paid-up capital	Effective inte	
				2025	2024
Indirect interests: — continued					
New Beauty Medical Limited	Hong Kong	Provision of medical, aesthetic medical and beauty and wellness services in Hong Kong	HK\$10,000	100%	100%
New Beauty Group Limited	Hong Kong	Provision of medical, aesthetic medical and beauty and wellness services in Hong Kong	HK\$10,000	100%	100%
Perfect Shape & Skin (Macau) Limited	Macau	Provision of medical, aesthetic medical and beauty and wellness services in Macau	MOP100,000	100%	100%
Perfect Medical Limited	Hong Kong	Provision of medical, aesthetic medical and beauty and wellness services in Hong Kong	HK\$10,000	100%	100%
Hong Kong Doctor Healthcare Limited	Hong Kong	Provision of medical, aesthetic medical and beauty and wellness services in Hong Kong	HK\$10,000	100%	100%
Perfect Medical Group Limited	Hong Kong	Provision of medical, aesthetic medical and beauty and wellness services in Hong Kong	HK\$10,000	100%	100%
Perfect Shape (Holdings) Limited	Hong Kong	Provision of management services to group companies in Hong Kong	HK\$10,000	100%	100%
Oracle (Hong Kong) Limited (formerly known as Perfect Hair Limited)	Hong Kong	Provision of medical, aesthetic medical and beauty and wellness services in Hong Kong	HK\$10,000	100%	100%
Perfect Shape Investment (Shanghai) Limited	Hong Kong	Investment holding in the PRC	HK\$10,000	100%	100%
MediSearch Limited	Hong Kong	Provision of medical, aesthetic medical and beauty and wellness services in Hong Kong	HK\$10,000	100%	100%

# 37 PARTICULARS OF PRINCIPAL SUBSIDIARIES — CONTINUED

Name of subsidiary	Place of incorporation/ establishment	Principal activities and place of operation	Registered/ issued and fully paid-up capital	Effective into	
				2025	2024
Indirect interests: — continued					
Dr. Au Yeung Kong and Associates Limited	Hong Kong	Provision of medical, aesthetic medical and beauty and wellness services in Hong Kong	HK\$10,000	100%	100%
Perfect Beauty Group Limited	Hong Kong	Provision of medical, aesthetic medical and beauty and wellness services in Hong Kong	HK\$20,000	100%	100%
Perfect Specialist Clinic Limited	Hong Kong	Provision of medical, aesthetic medical and beauty and wellness services in Hong Kong	HK\$1	100%	100%
Perfect Goku Holdings Limited	Hong Kong	Provision of medical, aesthetic medical and beauty and wellness services in Hong Kong	HK\$100	51%	51%
Perfect Goku Management Limited	Hong Kong	Provision of medical, aesthetic medical and beauty and wellness services in Hong Kong	HK\$100	51%	51%
Loyal Fortunate Limited	The British Virgin Island	Investment holding in Hong Kong	1 shares of US\$1 each	100%	100%
Perfect Shape Medical Beauty Australia Pty Ltd	Australia	Provision of medical, aesthetic medical and beauty and wellness services in Australia	AUD10	100%	100%
New Beauty Australia Pty Ltd	Australia	Provision of medical, aesthetic medical and beauty and wellness services in Australia	AUD10	100%	100%
New Beauty Management Pte. Ltd.	Singapore	Provision of medical, aesthetic medical and beauty and wellness services in Singapore	SGD400,000	100%	100%
New Beauty Pte. Limited	Singapore	Provision of medical, aesthetic medical and beauty and wellness services in Singapore	SGD100	100%	100%

# 37 PARTICULARS OF PRINCIPAL SUBSIDIARIES — CONTINUED

Name of subsidiary	Place of incorporation/ establishment	Principal activities and place of operation	Registered/ issued and fully paid-up capital	Effective intere	
		<u> </u>		2025	2024
Indirect interests: — continued					
廣州必瘦站品牌管理有限公司 (Guangzhou Perfect Shape Limited)®	The PRC	Provision of medical, aesthetic medical and beauty and wellness services in the PRC	RMB1,000,000	100%	100%
必瘦站企業管理諮詢(深圳)有限公司 (Perfect Shape Consultancy Shenzhen Limited)#	The PRC	Investment holding in the PRC	RMB1,000,000	100%	100%
廣州必瘦站美容服務有限公司 (Guangzhou Shape Perfect Limited)®	The PRC	Provision of medical, aesthetic medical and beauty and wellness services in the PRC	RMB1,000,000	100%	100%
深圳必瘦站美容纖體有限公司 (Shenzhen Shape Perfect Limited)®	The PRC	Provision of medical, aesthetic medical and beauty and wellness services in the PRC	RMB1,000,000	100%	100%
上海慕詩企業管理諮詢有限公司 (Shanghai Mushi Consultancy Limited)®	The PRC	Provision of medical, aesthetic medical and beauty and wellness services in the PRC	RMB1,000,000	100%	100%
上海必瘦站企業管理諮詢有限公司 (Shanghai Perfect Shape Consultancy Limited)®	The PRC	Provision of medical, aesthetic medical and beauty and wellness services in the PRC	RMB1,000,000	100%	100%
廣州羅紹淼醫療美容診所有限公司 (Guangzhou Luo Shao Miao Cosmetic Clinic Limited)®	The PRC	Provision of medical, aesthetic medical and beauty and wellness services in the PRC	RMB1,000,000	100%	100%
上海愛瑪企業管理諮詢有限公司 (Shanghai Emma Consultancy Limited)®^	The PRC	Provision of medical, aesthetic medical and beauty and wellness services in the PRC	RMB1,000,000	N/A	100%
必瘦站投資管理諮詢(上海)有限公司 (Shanghai Perfect Shape Investment Management Limited)*	The PRC	Investment holding in the PRC	RMB1,000,000	100%	100%
上海必瘦站美容服務有限公司 (Shanghai Perfect Shape Cosmetic Limited)®	The PRC	Provision of medical, aesthetic medical and beauty and wellness services in the PRC	RMB10,000,000	100%	100%

#### PARTICULARS OF PRINCIPAL SUBSIDIARIES — CONTINUED

Name of subsidiary	Place of incorporation/ establishment	Principal activities and place of operation	Registered/ issued and fully paid-up capital	Effective int	
				2025	2024
Indirect interests: — continued					
深圳瘦必站醫療美容診所 (Shenzhen Perfect Shape Cosmetic Limited)®	The PRC	Provision of medical, aesthetic medical and beauty and wellness services in the PRC	RMB200,000	100%	100%
廣州必瘦站醫療美容診所有限公司 (Guangzhou Zhenmei Clinic Limited)®	The PRC	Provision of medical, aesthetic medical and beauty and wellness services in the PRC	RMB1,000,000	100%	100%
上海必瘦站醫療科技有限公司 (Shanghai Perfect Shape Cosmetic Technology Limited) <sup>®</sup>	The PRC	Provision of medical, aesthetic medical and beauty and wellness services in the PRC	RMB1,000,000	100%	100%
上海麗約信息科技有限公司 (Shanghai Liyue Xinxi Technology Limited)®	The PRC	Provision of medical, aesthetic medical and beauty and wellness services in the PRC	RMB500,000	100%	100%
上海瘦必站皮膚科診所有限公司 (Shanghai Shoubitzhan Dermatology Clinic Co., Ltd.) <sup>®</sup>	The PRC	Provision of medical, aesthetic medical and beauty and wellness services in the PRC	RMB4,000,000	100%	100%
悟完(上海)咨詢管理有限公司 (Goku (Shanghai) Consultancy Limited)®	The PRC	Provision of medical, aesthetic medical and beauty and wellness services in the PRC	RMB100,000	51%	N/A

The company is established as a wholly foreign-owned enterprise in the PRC.

Note: The English names of the group companies established in the PRC represent the best effort by the directors in translating its Chinese name as they do not have official English names.

#### **NON-CONTROLLING INTERESTS**

#### Transaction with non-controlling interests (i)

During the year ended 31 March 2024, Goku (Hong Kong) Limited, non-controlling interests ("NCI"), made a capital contribution of HK\$4,698,000 to Perfect Goku Holdings Limited.

The company is established as a limited liability company in the PRC.

The company was deregistered during the year.

#### 39 BALANCE SHEET OF THE COMPANY

	2025 HK\$'000	2024 HK\$'000
ASSETS		
Non-current assets		
Interests in subsidiaries	22,035	22,035
Amounts due from subsidiaries	956,770	1,025,246
	978,805	1,047,281
Current assets		
Prepayments and other receivables	69	138
Cash and cash equivalents	482	1,195
	551	1,333
Total assets	979,356	1,048,614
EQUITY		
Share capital	125,619	125,619
Reserves (Note (a))	853,672	922,931
Total equity	979,291	1,048,550
LIABILITY		
Current liability	CF	C 1
Accruals and other payables	65	64
Total equity and liability	979,356	1,048,614

The balance sheet of the Company was approved by the Board of Directors on 27 June 2025 and was signed on its behalf.

Au-Yeung Kong
Director

Au-Yeung Wai
Director

#### 39 BALANCE SHEET OF THE COMPANY — CONTINUED

Note (a) Reserve movement of the Company

	Share premium HK\$'000	Retained earnings HK\$'000	Capital reserve HK\$'000	Capital redemption reserve HK\$'000	Share-based compensation reserve HK\$'000	<b>Total</b> HK\$'000
At 1 April 2023	336,459	824,149	22,015	8,295	_	1,190,918
At 1 April 2023	330,439	024,143	22,013	0,233		1,130,310
Profit for the year	_	124,003	_	_	_	124,003
Dividends — cash dividends (Note 12)	(71,603)	(320,331)		_	_	(391,934)
Share-based payment (Note 15)	_	_		_	1,304	1,304
Repurchase and cancellation of						
ordinary shares (Note 27)	(1,394)		_	34		(1,360)
At 31 March 2024 and 1 April 2024	263,462	627,821	22,015	8,329	1,304	922,931
Profit for the year	_	286,570	_	_	_	286,570
Dividends — cash dividends (Note 12)	(69,091)	(290,182)	_	_	_	(359,273)
Share-based payment (Note 15)	_			_	3,444	3,444
At 31 March 2025	194,371	624,209	22,015	8,329	4,748	853,672

#### Note:

Pursuant to the reorganisation in preparation for the listing of the shares of the Company on the Stock Exchange (the "Reorganisation"), the Company acquired the entire issued share capital of Success Honour Holdings Limited, Perfect Shape Holdings (China) Limited, Perfect Shape & Skin Management Co., Ltd. and Perfect Shape Advertising Company Limited, the then holding companies of all other companies comprising the Group and consequently became the holding company of the Group. The Reorganisation was completed on 1 December 2011.

The capital reserve of the Company represents the difference between the aggregate of consideration paid and nominal amounts of the Company's shares issued pursuant to the Reorganisation, and the value of net assets of the underlying subsidiaries.

#### 40 BENEFITS AND INTERESTS OF DIRECTORS

#### (a) Directors' emoluments (regarded as key management compensation)

Details of directors' emolument were disclosed in Note 16.

#### (b) Directors' retirement benefits and termination benefits

None of the directors received or will receive any retirement benefits or termination benefits during the year (2024: Nil).

## (c) Consideration provided to third parties for making available directors' services

During the year ended 31 March 2025, the Company did not pay consideration to any third parties for making available directors' services (2024: Nil).

# (d) Information about loans, quasi-loans and other dealings in favour of directors, controlled bodies corporate by and connected entities with such directors

As at 31 March 2025, there were no loans, quasi-loans and other dealings in favour of the directors, controlled bodies corporate by and connected entities with such directors (2024: Nil).

#### (e) Directors' material interests in transactions, arrangements or contracts

Save as disclosed in Note 35 to the consolidated financial statements, there were no significant transactions, arrangements and contracts in relation to the Group's business to which the Company was a party and in which a director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year ended 31 March 2025 (2024: Nil).