国泰海通证券
GUOTAI HAITONG SECURITIES

2025

Guotai Haitong Securities Co., Ltd.

Environmental, Social and Governance Report

国泰海通证券
GUOTAI HAITONG SECURITIES

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01 PREAMBLE

1.1 Statement on Report Preparation

Since public listing in 2015, Guotai Haitong Securities Co., Ltd. ("Guotai Haitong Securities", "Guotai Haitong", or the "Company") has prepared and published the annual *Social Responsibility (ESG) Report*. Beginning in 2023, the report was renamed as the *Sustainability (ESG) Report* to disclose the Company's progress in ESG and sustainable development initiatives to all stakeholders.

Reporting Scope

Duration: January 1, 2025 to December 31, 2025.

Release cycle: This report is published annually. The previous report covered fiscal year 2024.

Scope: Guotai Haitong and its subsidiaries (the "Group"). Unless otherwise specified, the organizational scope of this report is consistent with the scope of the Company's consolidated financial statements. The full names and abbreviations of the subsidiaries stated in the consolidated statements covered by this report are shown in the table below.

Table 1-1 The full names and abbreviations of the subsidiaries stated in the consolidated statements of Guotai Haitong

Full names	Abbreviations
Guotai Junan Futures Co., Ltd.	Guotai Junan Futures
Haitong Futures Co., Ltd.	Haitong Futures
Guotai Junan Zhengyu Investment Co., Ltd.	Guotai Junan Zhengyu
Haitong Innovation Securities Investment Co., Ltd.	Haitong Innovation
Guotai Junan Innovation Investment Co., Ltd.	Guotai Junan Innovation Investment
Haitong Capital Investment Co., Ltd.	Haitong Capital
Shanghai Guotai Haitong Securities Asset Management Co., Ltd.	Guotai Haitong Asset Management
Shanghai Haitong Securities Asset Management Co., Ltd	HT Asset Management
HuaAn Funds Management Co., Ltd.	HuaAn Funds
HFT Investment Management Co., Ltd.	HFT Investment Management
Guotai Haitong Financial Holdings Co., Ltd.	Guotai Haitong Financial Holdings
Haitong International Holdings Limited	Haitong International Holdings
Guotai Junan International Holdings Limited	Guotai Junan International
Haitong International Securities Group Limited	Haitong International
Haitong UniTrust Financial Group Limited	UniTrust Financial Group
Haitong UniTrust International Leasing Co., Ltd.	Haitong UniTrust
Haitong Bank, S.A.	Haitong Bank
Shanghai Guoxiang Properties Co., Ltd.	Guoxiang Property
Shanghai Weitai Properties Management Co., Ltd.	Weitai Property

Basis of Preparation

The preparation of this Report is primarily based on the following:

- *Guidelines No. 1 of Shanghai Stock Exchange for Self-Regulation of Listed Companies—Standardized Operation* (Revised May 2025)
- *Guidelines No. 14 of Shanghai Stock Exchange for Self-Regulation of Listed Companies—Sustainability Report (Trial)* (Effective May 1, 2024)
- *Guide No. 4 for Self-Regulatory Supervision on Listed Companies of the SSE—Compilation of Sustainable Development Reports* (Revised January 2026)
- Appendix C2 - *Environmental, Social and Governance Reporting Code* to the Listing Rules of Hong Kong Stock Exchange (Effective on January 1, 2025)
- *ESG Indicator System for Shanghai State-controlled Listed Companies (Version 1.0)*, issued by the Shanghai State-owned Assets Supervision and Administration Commission (Shanghai SASAC)
- *Sustainability Disclosure Standards for Business Enterprises - Basic Standard (Trial)*, issued by the Ministry of Finance (Promulgated November 20, 2024)
- *Application Guidance to Sustainability Disclosure Standards for Business Enterprises - Basic Standard (Trial)*, issued by the Ministry of Finance (Promulgated September 15, 2025)
- *Sustainability Disclosure Standards for Business Enterprises No.1 - Climate (Trial)*, issued by the Ministry of Finance (Promulgated December 25, 2025)
- *Guidelines on Environmental Information Disclosure for Financial Institutions* (JR/T 0227-2021), issued by the People's Bank of China
- *IFRS Sustainability Disclosure Standard - General Requirements for Disclosure of Sustainability-related Financial Information* (IFRS S1) and - *Climate-related Disclosures* (IFRS S2)
- *Sustainability Reporting Standards* (2021) of the Global Reporting Initiative (GRI)
- *Sustainability Accounting Standards* issued by SASB (Sustainability Accounting Standards Board) in respect of industry standards on "Asset Management and Custody Activities" and "Investment Banking and Brokerage".
- *The Greenhouse Gas Protocol: A Corporate Accounting and Reporting Standard* (2004) *and The Greenhouse Gas Protocol: Corporate Value Chain (Scope 3) Accounting and Reporting Standard* (2011), jointly issued by the World Resources Institute (WRI) and the World Business Council for Sustainable Development (WBCSD)

This Report has complied with the "Mandatory Disclosure Requirements" and the "Comply or Explain" provisions set forth in the *Environmental, Social and Governance Reporting Code* of the Hong Kong Stock Exchange.

Description of Data

The data and case studies presented in this Report are derived from the original operational records or financial reports of Guotai Haitong and its subsidiaries. Unless otherwise specified, the financial data contained herein are presented in RMB. In case of any inconsistency with the financial reports, the financial reports shall prevail. Unless otherwise indicated, the statistical calibers of relevant text and data described in the report are consistent with the Company's financial statements.

Reporting Principles

The preparation of this Report complies with the reporting principles of the *Guidelines No. 14 of Shanghai Stock Exchange for Self-Regulation of Listed Companies—Sustainability Report (Trial) and the Environmental, Social and Governance Reporting Code* of the Hong Kong Stock Exchange, and with reference to the disclosure principles for sustainability-related financial information of the GRI Standards and IFRS S1. The specific application is as follows:

Materiality: The Company has identified material issues related to its operations that are of concern to investors and other stakeholders, which constitutes the focus of this Report. The process and results of the material issues assessment are set forth in the "Material Issues Analysis" section of this Report. In addition, this Report provides focused disclosure of matters in the areas of environmental, social, and corporate governance that may have a material impact on investors and other relevant stakeholders.

Balance: The contents of this Report reflect objective facts. Information involving both positive and negative aspects of the Company is disclosed in an impartial and unbiased manner.

Quantification and Consistency: This Report discloses key quantitative performance indicators and, where practicable, presents historical data. The statistical scope and disclosure methodology for the same indicators remain consistent across reporting periods. Where changes in statistical scope or disclosure methodology occur, such changes are fully explained in the notes to this Report to enable stakeholders to conduct meaningful analysis and evaluate trends in the Company's sustainability performance.

Timeliness: This Report is issued on an annual basis. The Company endeavors to publish the Report as promptly as practicable following the end of the reporting year to provide timely information for stakeholders' decision-making.

Accuracy: This Report endeavors to ensure the accuracy of the information disclosed herein. With respect to quantitative information, the data scope, calculation basis, and underlying assumptions have been disclosed to ensure that any margin of estimation error will not result in misleading effects for users of the information. The Board of Directors warrants the contents of this Report and confirms that there are no false records, misleading statements, or material omissions.

Clarity: This Report is published in English. It includes tables, schematic diagrams, and other visual materials to supplement the textual content and to facilitate stakeholders' understanding. For the convenience of stakeholders in efficiently accessing relevant information, this Report provides a table of contents and a benchmarking index table of ESG standards.

Completeness: The scope of disclosure in this Report is consistent with the scope of the Company's consolidated financial statements. Unless otherwise specified, the statistical scope of indicators presented in data tables is consistent with that of the Company's consolidated financial statements.

Verifiability: The cases and data disclosed in this Report are derived from the Company's original records or financial reports. The Company utilizes an ESG information management system to manage historical quantitative ESG performance. The sources of disclosed data and the calculation processes are traceable and may support external assurance and verification procedures.

Access to This Report

The electronic version of this Report is available for download through the following channels:

- Guotai Haitong (http://www.gtht.com)
- CNINFO (http://www.cninfo.com.cn/new/index)
- Shanghai Stock Exchange (http://www.sse.com.cn)
- HKEX (http://www.hkexnews.hk)

1.2 Board Statement

In 2025, China's policy system in the field of ESG and sustainable development achieved systematic deepening. The Ministry of Finance and eight other departments jointly issued the nationally unified *Sustainability Disclosure Standards for Business Enterprises No.1—Climate (Trial)*. At the same time, under the guidance of the China Securities Regulatory Commission, the stock exchanges further refined and issued operational guidelines regarding pollutant emissions, energy use, and water resource utilization, significantly enhancing the operability of corporate practice. The national carbon emissions trading market included three high energy-consuming industries, including steel, cement, and aluminum smelting, expanding the scope of application of market mechanisms. In response to enterprises' ESG compliance needs in "going global", the *Ministry of Commerce issued the Guidelines for Enterprises' Fulfillment of Social Responsibility Overseas*, providing a comprehensive action framework covering economic, social, and environmental aspects. The China Securities Regulatory Commission revised the *Code of Corporate Governance for Listed Companies*, strengthening the performance requirements and incentive and constraint mechanisms for directors, senior executives, and other "key minorities", thereby consolidating the corporate governance foundation for the effective implementation of ESG. These developments collectively outline a new policy landscape characterized by strengthened regulatory enforcement, systematized issues, and refined management, promoting the transition of corporate ESG practice from compliance disclosure to in-depth management and value creation. Against this background, Guotai Haitong coordinated and integrated its integration and operational management work, proactively serving major national and Shanghai development strategies, and earnestly advancing the "Five Major Areas" of finance, including technology finance, green finance, inclusive finance, pension finance, and digital finance, deepening ESG and sustainable development work, and achieving a series of new progress.

In terms of sustainable governance, Guotai Haitong established an ESG governance structure covering the "supervisory level - management level - execution level", further optimized the rules of procedure of the Company's ESG and Sustainable Development Committee and the setup of its working groups, and formulated and implemented the *Guotai Haitong Three-Year Strategic Planning Outline (2026-2028)*, the *Guotai Haitong Special Plan for Advancing the "Five Major Areas" of Finance (2026-2028)*, and the *Guotai Haitong Three-Year Special Plan for Green and Low-Carbon Transformation (2025-2027)*, accelerating the development of a green finance service system, deeply implementing green and low-carbon operations, and supporting the comprehensive green transformation of economic and social development. The Company actively participated in domestic and international ESG and sustainable development related industry associations and initiative organizations, including the Green Development Committee of the Securities Association of China, the Green Finance Committee of the China Society for Finance and Banking, the Green Bond Standards Committee, the Green Finance Committee of the Shanghai Finance Association, the "Yangtze River Delta G60 Sci-Tech Innovation Corridor ESG Development Alliance", as well as International Sustainability Standards Board (ISSB) and Principles for Responsible Investment (PRI). The Company formulated and implemented a green finance comprehensive service talent training plan. In 2025, a total of 14,104 employee participations in ESG training were recorded, with a cumulative training duration of 25,972.29 hours.

In terms of economic issues, Guotai Haitong has always regarded serving the real economy through financial services as its fundamental mission, continuously increasing the provision of high-quality financial services for major strategies, key areas, and weak links. The Company supported 36 technology innovation enterprises in completing equity financing totaling nearly RMB44 billion; underwrote 434 technology innovation bonds, with an underwriting scale of RMB144.8 billion, ranking among the top three in the industry by underwriting scale; underwrote 168 green bonds, with an underwriting scale of RMB67.682 billion, ranking among the top two in the industry by underwriting scale. As a plan manager, the Company historically ranks among the top two in the overall market by number of ESG-themed ABS products issued and among the top three in the overall market by issuance scale. The Company has further advanced the development of the ESG investment and research system, with 20 ESG-themed funds under management with a total scale of approximately RMB36 billion. The Company supported the development of small and micro enterprises and private enterprises, recommending 23 projects for listing on the National Equities Exchange and Quotations (NEEQ), ranking among the top three in the industry, of which 22 were private enterprises. Among 48 equity financing projects in exchange markets, 29 were private enterprises. The number of individual pension accounts reached 89,800, the scale of individual pension funds amounted to RMB40.494 million, and 19 banks offering individual pension accounts have been opened, ranking first in the industry. The pension business scale for HFT Investment Management exceeded RMB270 billion. The Company raised more than RMB810 billion for 130 Shanghai enterprises, of which equity underwriting amounted to nearly RMB84 billion and bond underwriting exceeded RMB290 billion, both ranking first in the industry.

In terms of environmental issues, Guotai Haitong not only regarded climate change as a systemic risk that must be managed but also viewed it as a historic opportunity to drive business innovation and support the national "Dual Carbon" strategy. The Company released the *Guotai Haitong Carbon Neutrality Blue Book*, proposing the goals of "achieving operational carbon neutrality (Scope 1 and Scope 2) by 2030 and value chain carbon neutrality (Scope 1, Scope 2, and Scope 3) before 2060". The Company established a Scope 3 greenhouse gas (GHG) emissions accounting system and fully disclosed Scope 1, Scope 2, and Scope 3 GHG emissions data. GHG emissions per unit area (Scope 1 + Scope 2) decreased by 12.55% and 4.91% compared with 2023 and 2024, respectively. The employee carbon points system "Carbon Master" has been in operation for one year, cumulatively achieving nearly 13,000 tons of carbon emission reductions. A work plan for reducing data center PUE (Power Usage Effectiveness) was formulated, and rooftop photovoltaic power generation amounted to 262,400 kWh. Through consuming 20 million kWh of green electricity, the energy consumption intensity per RMB10,000 of operating revenue for the Company was 6.65 kilograms of standard coal, representing a decrease of 5.54% compared with 2024. The Company completed the assessment of the "Dual Control" targets for energy intensity and total energy consumption assigned by Jing'an District, Shanghai.

In terms of social issues, Guotai Haitong is committed to becoming a financial institution "with warmth", regarding talent as the most valuable asset, clients as long-term partners, and the community as a home of shared coexistence and prosperity. The Company invested RMB68,795,500 in public welfare funds, of which RMB30,614,100 was invested in rural revitalization, benefiting 134,300 people. The Company invested RMB16 million to support the establishment of Shanghai Qiyuan State-owned Assets Innovation Origin Philanthropic Foundation, the first state-owned public welfare foundation in China dedicated to basic research. The Company continuously promoted the development of financial technology. On the first day of the merger, seamless cross-connectivity between the Guotai Junan and Haitong APPs and PC clients was successfully realized. Approximately 21.07 million former Haitong Securities customers and related business data were migrated in batches and fully switched to the Company's mature next-generation distributed core trading system. The Company continuously optimized product and service quality, with customer satisfaction reaching 97.07% and complaint handling rate maintained at 100%, and was awarded the "Best Contact Point", "Best Liaison Officer", and "Outstanding Liaison Worker" by the China Securities Investor Services Center in 2025. A total of more than 2,622 original investor education products were released, 5,913 investor education activities were organized, with participation exceeding 10.3 million person-times. The national-level investor education base has received the "Excellent" rating from the China Securities Regulatory Commission for six consecutive years. The Company continuously deepened data security and customer privacy protection work, obtaining the industry's highest-level Personal Information Protection Impact Assessment (PIA) two-star mark, becoming the first in the industry to pass the Level 3 assessment of the Data Security Capability Maturity Model (DSMM) and obtaining the highest-level certification. Adhering to the concept that "talent is the primary resource", the Company researched and formulated the Human Resources Strategic Plan (2026–2028) and carried out 2,834,500 hours of employee training with average training hours per employee reached 175.16 hours. Employees with master's and doctoral degrees account for 45.51%, and the employee turnover rate decreased by 0.04 percentage points compared with 2024.

In terms of governance issues, as an A+H listed securities company, Guotai Haitong continuously improved its corporate governance structure and institutional system, effectively enhancing corporate governance effectiveness and safeguarding the Company's high-quality development. The Company's Party Committee adhered to deliberating major matters and planning the overall situation, coordinating and promoting major integration matters, accelerating the release of integration efficiency through Party-building leadership, and effectively ensuring the smooth implementation of the merger and restructuring and the improvement of operating performance, initially having achieved the effect of "1+1>2". The Company adheres to the concept that "only compliant operations have a future", practices the orientation that "risk management creates value", closely monitors compliance risk prevention and control in key areas, and comprehensively consolidates the three lines of defense consisting of business units, compliance and risk control, and internal control and audit. The Company has maintained Class A Category AA ratings in the China Securities Regulatory Commission (CSRC)'s securities company classification and evaluation for 18 consecutive years, been consecutively included in the CSRC's white list of securities companies, received the highest rating in the industry culture construction practice assessment for five consecutive years, and retained the highest international credit rating among domestic peers.

In 2025, Guotai Haitong's MSCI ESG rating maintained the highest global AAA rating for two consecutive years, and its Wind ESG rating maintained the industry's highest AA rating. The Company was included in China Media Group's "China ESG Listed Companies Pioneer 100 (2025)" list, "China ESG Listed Company State-owned Enterprise Pioneer 100 (2025)" list, and "China ESG Listed Company Yangtze River Delta Pioneer 100 (2025)" list; selected into the Shanghai Stock Exchange (SSE) publication Implementing the *Two Mountains' Concept: Twenty Years of ESG Practice in the Shanghai Market* as a typical case of green finance; included in the "2025 Wind China Listed Company ESG Best Practice Top 100 (Large Cap)" list; and received the 2025 CLP "Green Waters and Lush Mountains Award" ESG Finance Annual Grand Award and the GF60 "Best Sustainable Development Financial Institution" award.

Looking ahead, Guotai Haitong will further consolidate the foundation of sustainable development, accelerate the building of a first-class investment bank with international competitiveness and market leadership, and contribute greater financial strength to high-quality economic and social development.

The contents of this Report provide comprehensive disclosure of material ESG and sustainability issues and have been reviewed and approved by the Board of Directors of the Company.

1.3 Introduction of Guotai Haitong

Guotai Haitong Securities Co., Ltd. is a securities company listed on both the A-share and H-share markets (stock codes: 601211.SH, 02611.HK). Its stock code on the Shanghai Stock Exchange is 601211, and its stock code *on The Stock Exchange of Hong Kong Limited* is 02611. Guotai Haitong was formed through the merger of Guotai Junan and Haitong Securities and is a comprehensive financial services provider that has maintained long-term, sustained, and comprehensive leadership in China's capital market. As one of the earliest explorers in China's securities industry, Haitong Securities was established in 1988, Guotai Securities and Junan Securities were both established in 1992 and were merged in August 1999 to form Guotai Junan. In September 2024, Guotai Junan and Haitong Securities actively responded to the national strategy and implemented a merger and reorganization based on the principles of "strong alliance, complementary advantages, and merger of equals". In April 2025, the Company was officially renamed Guotai Haitong, opening a new chapter in its development and advancing steadily toward the goal of "becoming a first-class investment bank with international competitiveness and market leadership".

Total Assets	Gross revenue	Number of Employees
2,114.3 billion	63.1 billion	26,228 persons

1.4 Key Annual Performance Indicators

In 2025, Guotai Haitong actively implemented the decision-making arrangements of the Central Government, Shanghai Municipal Party Committee, and Shanghai Municipal Government, closely aligned with the requirements of the "Five Major Areas" of finance, thoroughly practiced the national "Dual Carbon" strategy, and comprehensively advanced ESG and sustainable development initiatives, achieving a series of new breakthroughs and progress in the economic, environmental, social, and governance dimensions.

Table 1-2 Key Economic Performance in 2025

Technology Finance	• Assisted 36 technology innovation enterprises in completing equity financing totaling nearly RMB44 billion; underwrote 434 technology innovation bonds with a total underwriting amount of RMB144.8 billion, ranking among the top three in the industry by underwriting scale. • Newly invested in more than 100 technology innovation enterprises and more than 20 technology innovation sub-funds, with total investment exceeding RMB7.5 billion. • Haitong UniTrust's technology finance asset balance amounted to RMB10.186 billion, representing a year-on-year increase of 71.94%; RMB8.604 billion was disbursed in 2025, representing a year-on-year increase of 67.70%.

Sustainable Finance	• Carbon finance business continued to maintain a leading market position, assisting a leading enterprise in the solar thermal power generation industry in completing the registration and issuance of the first batch of China Certified Emission Reduction (CCER) emission reductions nationwide. • Total financing directed toward green and low-carbon sectors exceeded RMB400 billion; among which 168 green bonds were underwritten with an underwriting scale of RMB67.682 billion and an issuance scale of RMB355.748 billion, ranking among the top two in the industry by underwriting scale. • As plan manager, Guotai Haitong Asset Management has historically issued a cumulative total of 43 ESG-themed ABS products, including green, carbon neutrality, and sustainability-linked products, ranking among the top two in the entire market by number and top three in the entire market by total scale, with total issuance scale of RMB50.943 billion. • Investment scale incorporating ESG factors into investment decision-making processes exceeded RMB1.5 trillion, accounting for more than 60% of total investment scale. The scale of green bond investments reached RMB25.4 billion, representing a year-on-year increase of 35.1%. 20 ESG-themed publicly offered funds remained outstanding, with a total scale of approximately RMB36 billion. • Focused on building an ESG research system and received awards including 2025 New Fortune Magazine Best ESG Practice Research Institution, 2025 SSE Best ESG Practice Institution Award, and 2025 Securities Times Sustainable Development Research Contribution Institution Award. • Cumulatively provided ESG consulting services to more than 10 enterprises, assisting enterprises in improving ESG management capability and compliance levels.
Inclusive Finance	• Actively promoted the aging-friendly transformation of the APP; cumulative users of the APP's "Care Mode" exceeded 1.6 million. • Supported the development of Small and Medium-sized Enterprises (SMEs) and private enterprises, recommending 23 NEEQ listing projects (22 of which were private enterprises), ranking among the top three in the industry, and completing 48 equity financing projects in exchange markets (29 of which were private enterprises). Haitong UniTrust's inclusive finance asset balance amounted to RMB10.479 billion, with RMB6.936 billion deployed in 2025, providing financial support to more than 1,600 SMEs. • Assisted China Reform Commercial Factoring in issuing the first SME-supporting bond in the commercial factoring industry, assisted Chengdu Hi-Tech in issuing the first technology innovation SME-supporting corporate bond in Southwest China.
Pension Finance	• The number of individual pension accounts reached 89,800; the scale of individual pension funds amounted to RMB40.494 million; 299 products were listed with a listing rate of 96.5%; 19 individual pension account banks had been connected, ranking first in the industry. • HFT Investment Management has obtained qualifications as an investment manager for basic pension insurance, the National Social Security Fund, enterprise annuity/occupational pension and has issued four individual pension products with total assets under management of approximately RMB4 billion. As of the end of 2025, the pension business scale exceeded RMB270 billion. • Assisted Universal Leasing in issuing the first pension-related sustainability-linked asset-backed securitization product nationwide, linked to Sustainability-linked Bonds Key Performance Indicators (SLB KPIs).
Serving Shanghai	• Raised more than RMB810 billion for 130 Shanghai enterprises, among which equity underwriting amounted to nearly RMB84 billion and bond underwriting amount exceeded RMB290 billion, both ranking first in the industry. • Assisted eight Shanghai technology innovation enterprises in completing equity financing of RMB11.1 billion; since the establishment of the Science and Technology Innovation Board (STAR) Market, cumulatively assisted 107 enterprises in listing on the STAR Market, ranking first in the industry in both number and scale of IPOs. • Promoted optimization of financing structures of Shanghai state-owned enterprises and assisted Shanghai state-owned enterprises (SOEs) in completing financing of RMB397.7 billion. • Incorporated ESG consulting into comprehensive service solutions for Shanghai SOEs and officially released the first REITs ESG report of a Shanghai SOE - *Guotai Junan Urban Investment Kuanting Affordable Rental Housing REIT 2024 Sustainability Report*.

Table 1-3 Key Environmental Performance in 2025

Climate Change Tackling	• Formulated the *Guotai Haitong Three-Year Special Plan for Green and Low-Carbon Transformation (2025–2027)*. • Released the *Guotai Haitong Carbon Neutrality Blue Book*, proposing the objectives of "achieving operational carbon neutrality (Scope 1 and Scope 2) by 2030 and value chain carbon neutrality (Scope 1, Scope 2, and Scope 3) before 2060". By 2030, the proportion of green electricity consumption will reach 100%, and without considering carbon offset measures, Scope 1 and Scope 2 GHG emissions will decrease by 75% compared with 2023. • GHG emissions (Scope 1 + Scope 2) of Guotai Haitong totaled 81,149.46 tCO_2e, with an intensity of 88.50 $kgCO_2e$ per square meter, representing a 12.55% and 4.91% decrease compared with 2023 and 2024, respectively. • Established a Scope 3 GHG accounting system. Guotai Haitong's Scope 3 GHG emission totaled 38,054,085.88 tCO_2e, of which emissions related to investment and financing activities amounted to 37,811,092.15 tCO_2e, accounting for 99.15% of the total Scope 1, 2, and 3 emissions of 38,135,235.34 tCO_2e. • The employee carbon points system "Carbon Master" has completed one full year of operation, achieving cumulative carbon emission reductions of nearly 13,000 tons. • Since 2022, Guotai Junan International has achieved "operational carbon neutrality" for three consecutive years.
Energy Usage	• Formulated a work plan to reduce data center PUE (Power Usage Effectiveness) to below 1.40 by 2027; implemented energy-saving and emission reduction measures including optimization of airflow organization in server rooms, deployment of rooftop photovoltaic power generation systems, and application of AI-based energy-saving optimization technologies. Cumulative electricity generation of the rooftop photovoltaic project in 2025 reached 262,400 kWh. • Consumed 20 million kWh of green electricity and completed the assessment of the "Dual Control" targets of energy intensity and total energy consumption assigned by Jing'an District of Shanghai. • The total energy consumption is 41,942.54 tons of standard coal, the energy consumption intensity per RMB10,000 of operating revenue is 6.65 kilograms of standard coal, representing a decrease of 5.54% compared with 2024.
Usage of Water Resources	• The Company does not withdraw water from water-scarce areas or protected water source regions and does not negatively impact local community access to water or the surrounding ecological environment. The Company has not encountered any issues obtaining water resources.
Waste Disposal	• Actively implemented measures to manage waste emissions, maintaining the generation of both non-hazardous and hazardous waste at relatively low levels; invested RMB305,600 in waste disposal.
Pollutant Discharge	• The Company entrusted qualified third-party institutions to conduct testing of wastewater, exhaust gas, and noise at the headquarters office premises; all test results complied with national standards.
Ecosystem and Biodiversity Protection	• The Company's office premises are in areas compliant with national or regional planning and are not located in or near ecological protection redlines, key ecological function zones, or nature reserves with significant ecological functions or environmentally sensitive areas. The Company does not have significant impacts on surrounding ecosystems or biodiversity.

Table 1-4 Key Social Performance in 2025

Contributions to the Society	• Public welfare investment reached RMB68,795,500; employees contributed 10,022 volunteer service hours. • Invested RMB16 million to support the establishment of Shanghai Qiyuan State-owned Assets Innovation Origin Philanthropic Foundation, the first state-owned public welfare foundation in China dedicated to basic research.
Rural Revitalization	• Invested RMB30,614,100 in rural revitalization, benefiting 134,286 people. • Re-signed partnership agreements with the 10 counties paired with Guotai Haitong to ensure continuity of the Company's rural revitalization efforts following the merger.
Innovation-driven	• Supported the integration process of "One Guotai Haitong" with technological capabilities, successfully completed legal entity migration and internal client migration within the year, setting new industry records in terms of technology and time efficiency for large-scale client migration in the securities industry, and achieving ahead of schedule the comprehensive unification of the core trading system, business rules, and client services following integration. The low-latency trading system, currently the largest in scale and internationally leading in technical indicators within the securities industry, delivers millisecond-level trading experience to more than 43 million clients. • Under multiple pressures, including information system integration and significant market volatility, the Company's general client systems and core trading systems maintained stable operation, with a system security operation rate of 100%. • Became the first in the industry to launch large language model (LLM) client-facing services and released "Guotai Haitong Lingxi" Version 2.0, achieving a leap-forward upgrade from an investment tool to an intelligent companionship partner. • Led or participated in the formulation of more than 20 national, industry, and group standards; received six Financial Technology Development Awards from the People's Bank of China, two Shanghai Financial Innovation Awards, and seven Outstanding Industry Research Project Awards. • Financial technology investment amounted to RMB3,235 million; financial technology personnel totaled 2,306. Fintech professionals accounted for 12.72% of employees. 90 financial technology patents were authorized, and 344 software copyrights were obtained.
Sustainable Supply Chain	• The types of goods and services procured by the Company are relatively straightforward and its major suppliers are domestic suppliers, posing no material risks relating to supply chain security. • The balance of overdue unpaid amounts and the balance of overdue unpaid amounts to SMEs were both zero. • As an initiating member, joined the "China Supplier ESG Rating Platform" established by the China Enterprise Reform and Development Society, and was included in the "China Enterprise Supply Chain ESG Top 100 Index (Whale & Bull Index)" jointly released by the China Enterprise Reform and Development Society and the Responsibility Cloud Research Institute, providing multidimensional solutions for sustainable supply chain development in the financial industry.
Quality of Products and Services	• Consistently adhered to a "customer-centric" approach, continuously improving the three major customer service systems for retail clients, institutional clients and corporate clients. Received numerous awards, including the "Golden Bull Award" from China Securities Journal, the "Jun Ding Award" from Securities Times, the "Golden Tripod Award" from Daily Economic News, and the "Golden Wealth Management Award" from Shanghai Securities Journal. • Diligently ensured the protection of investor rights and managing customer complaints. Complaint resolution rate remained at 100%, and client satisfaction reached 97.07%, representing an increase of 0.4 percentage points compared with 2024. Received the titles of "Best Liaison Point", "Best Liaison Officer", and "Outstanding Liaison Worker" awarded by the China Securities Investor Services Center in 2025.

Investor Education	• Released 2,622 original investor education products, with more than 314 million views; organized 5,913 investor education activities, with participation exceeding 10.3 million person-times. • Received Class A rating in the 2024 Joint Evaluation of Company Investor Education conducted by the Securities Association of China, the Shanghai Stock Exchange, the Shenzhen Stock Exchange, and the National Equities Exchange and Quotations. • The national-level investor education base has received an Excellent rating from the China Securities Regulatory Commission for six consecutive years.
Data Security and Customer Privacy Protection	• Obtained the Personal Information Protection Impact Assessment (PIA) Two-Star Mark, representing the highest level within the industry. • Passed the Data Security Capability Maturity Model (DSMM) Level 3 assessment and obtained certification, becoming the first company in the industry to receive this certification and representing the highest level currently achieved by domestic securities companies in this field.
Human Capital Development	• Following the merger, promptly optimized and improved the organizational structure and operational mechanisms, completed position-person matching in a stable and orderly manner, and prudently completed the unification of management mechanisms, including labor contract renewal, position grading, and compensation integration. • Formulated the *Human Resources Strategic Plan (2026–2028)*, further clarifying talent development objectives and key tasks for the new three-year period. • Has a total of 26,228 employees, with 44.52% female and 45.51% holding master's or doctoral degrees; the employee turnover rate is 9.83%, a 0.04 percentage point decrease compared with 2024. • Conducted 2,834,500 training hours both online and offline, with an average of 175.16 hours per employee. Overall satisfaction with training programs reached 96%. A total of 14,104 person-times were recorded in ESG and sustainable development training, with cumulative training hours of 25,972.29. • Employee satisfaction survey results reached 85.4%, reflecting overall favorable performance. • Received honors, including "Exemplary Enterprise for Talent Attraction and Retention" from 51job, "2024 NFuture Most Preferred Campus Employer for Technology Talent" and "2024 NFuture AI Recruitment Leading Employer" from Nowcoder, and "Best Employer in Asia" from HR Asia. • Invested RMB32.75 million in production safety; conducted fire emergency evacuation drills and safety knowledge and skills competitions; continued to maintain the "Three Zeros" safety production targets in office premises, which are zero fatalities, zero accidents, and zero losses.

Table 1-5 Key Governance Performance in 2025

Corporate Governance	• Effectively safeguard the rights and interests of shareholders and creditors, continuously improve the Company's governance structure and institutional framework, proactively ensure information disclosure, and implement investor relations management. Continued to maintain international credit ratings of BBB+ from S&P and Baa1 from Moody's, both representing the highest international credit rating level within the domestic securities industry.
Party Building	• The Company's Party Committee adhered to deliberating major matters and planning overall development, coordinated and promoted major integration matters, accelerated the release of integration synergies through Party-building leadership, continuously cultivated a new culture and new strategy of "inheritance and integration, pragmatic innovation, and lofty aspirations", promoted the in-depth implementation of "Integrated, Party Building", and effectively ensured the smooth implementation of merger and restructuring and the improvement of operating performance, initially having achieved the effect of "1+1>2". • Launched the Party-building brand "Star Rating Creation" initiative; five grassroots Party organizations received honors, including 2025 Shanghai "Party Branch Construction Demonstration Site" and the third-round "Shanghai SOE Party Building Brand".
Cultural Construction	• The Company was rated Class A Category AA in the 2024 Practice Assessment of Cultural Construction of Securities Companies by the Securities Association of China (SAC), and has received the highest rating in the industry's practice assessment of cultural construction for five consecutive years. • The cultural case titled *Comprehensively Enhancing Cultural Soft Power to Empower the "Five Major Areas" of Finance* was successfully selected into the 2024 Annual Report on Culture Development of the Securities Industry, and received honors including the 2025 "Securities Company Culture Development Golden Bull Award" and "Outstanding Culture Development Case Golden Tripod Award". • Mr. Wu Bin, General Manager of the Institutional Sales Department, was awarded the title of "National Model Worker 2025", and the Jiangsu Road Branch was awarded the title of "National Civilized Unit".
Risk Management	• No major risk events occurred. The Company maintained a Class A Level AA rating in the CSRC securities company classification evaluation for 18 consecutive years and was included in the white list of securities companies by the CSRC consecutively.
Compliance Management	• Completed the formulation or revision of all policies following the merger; upgraded and launched a dedicated policy section on the Company intranet and conducted policy training and communication to fully ensure the implementation of legal entity migration and internal migration; ensured timely, accurate, and complete submission of regulatory filing reports during the merger and integration period. • Conducted more than 500 training and communication sessions; conducted 44 anti-money laundering training sessions. • Continuously rated as a "A-level Tax Credit Enterprise" by the Jing'an District Tax Bureau of the Shanghai, State Taxation Administration. • Carried out more than 1,260 intellectual property matters, including trademarks, patents, and copyrights; completed changes for core trademarks and patents; effectively protected brand assets during the integration process. • Implemented more than 380 audit projects; overall rectification progress of various issues identified in audits was favorable.

Business Ethics	• Convened three meetings of the Coordination Group for Party Conduct and Anti-Corruption Work; organized the 2025 integrity and compliance self-inspection; developed the *Guotai Haitong Securities Co., Ltd. Code of Ethics and Business Conduct*.
Data Governance	• Advanced the aggregation of data resources of both merging parties through systematic solutions; established a transitional data exchange mechanism; strengthened the foundation of data compliance; connected data aggregation channels; achieved stable transition, rapid integration, and value realization of data assets. • Promoted enterprise-level full-domain data aggregation in databases; unified master data management; completed the construction of the merged version management cockpit; integrated big data technology architecture; established a data security assurance system; supported business system transformation.

Table 1-6 Economic Performance and Social Contribution Indicators

Indicators	Unit	2023	2024	2025
Gross revenue	RMB	28,460,231,606	33,675,485,600	63,107,440,954
Net profit	RMB	9,885,417,208	13,548,760,246	29,170,213,551
Total assets	RMB	925,402,484,366	1,047,745,412,851	2,114,338,135,017
Total taxes	RMB	5,240,056,616	4,718,860,107	16,165,285,041
Salaries paid to employees	RMB	11,065,492,880	10,162,017,653	16,077,299,624
Interest on borrowings paid to the creditors	RMB	12,832,969,183	12,707,341,614	21,210,968,580
External donations and value created for other stakeholders	RMB	5,625,216,652	6,004,456,980	8,129,529,794
Including: Total expenses for external donations	RMB	46,099,996	42,010,724	54,764,835
Ending share capital	Share	8,904,610,816	8,903,730,620	17,628,925,829
Basic earnings per share	RMB	0.98	1.39	1.74
Social contribution value per share	RMB	5.01	5.29	5.15
Cash dividends	RMB100 million	35.62	62.58	99.68
Net profit attributable to shareholders of listed company	RMB100 million	93.74	130.24	278.09
Proportion of dividends to net profit	%	38.00	48.05	35.84

Note 1: Social contribution value per share = (net profit + taxes created for the country during the year + salary paid to employees + borrowing interest paid to creditors such as banks + external donations and value created for other stakeholders - other social costs caused by environmental pollution) / share capital of the Company at the end of the period.
Note 2: Guotai Haitong completed a business combination not under common control on March 14, 2025. The data for 2023 and 2024 represent the indicator data of the original Guotai Junan entity. Due to changes in certain accounting policies of the Group and to improve the comparability of financial information across accounting periods, the total operating revenue for the comparable periods was retrospectively adjusted.
Note 3: The cash dividend amount includes the amount used for share repurchases in cash.

1.5 Ratings and Awards

In 2025, Guotai Haitong's MSCI ESG rating maintained the global highest AAA rating, and its Wind ESG rating maintained the industry-highest AA rating. ESG ratings from S&P, Sino-Securities Index, China Chengxin Green Finance, SynTao Green Finance, and other domestic and international ESG rating institutions also maintained industry-leading levels. In addition, the Company has received a series of awards granted by government authorities, stock exchanges, industry organizations, and media institutions in recent years.

State-owned Enterprise Social Responsibility Pioneer 100 Index

SASAC

State-owned Enterprise Listed Company ESG Pioneer 100 Index

SASAC

Corporate Governance of State-owned Enterprises Model Enterprise

SASAC

The 12th China Charity Award Donation Enterprise Award

Ministry of Civil Affairs, PCR

The 1st Shanghai Charity Award Donation Enterprise Award

Shanghai Municipal People's Government

The 2nd Shanghai Charity Award Charity Project and Charity Trust Award

Shanghai Municipal People's Government

China ESG Listed Company Pioneer 100 List

China Media Group

China ESG Listed Company State-owned Enterprise Pioneer 100 List

China Media Group

China ESG Listed Company Financial Industry Pioneer 30 List

China Media Group

China ESG Listed Company Yangtze River Delta Pioneer 50 List

China Media Group

State-owned Assets System Top Ten Social Responsibility Cases

Shanghai SASAC

State-owned Assets System Top Ten Social Responsibility Reports

Shanghai SASAC

Twenty Years of ESG Practice in the Shanghai Market
Typical Case of Green Finance

SSE

Best Sustainable Development Financial Institution

Green Finance Forum of 60

China Listed Company ESG Best Practice Top 100 List

Wind

ESG Golden Bull Award of the Securities Industry

China Securities Journal

ESG Pioneer Golden Tripod Award for Securities Firms

National Business Daily

Best ESG-Practicing Investment Bank

New Fortune

Green Waters and Lush Mountains Award
ESG Financial Annual Grand Award

Cailianshe

China Corporate ESG Responsibility Award

Sina Finance

China ESG50

Forbes

02 SUSTAINABILITY GOVERNANCE

2.1 Sustainability Governance Structure

Guotai Haitong has established an ESG governance structure covering the "supervisory level - management level - execution level", including the Strategy and ESG Committee of the Board, the Company's ESG and Sustainable Development Committee, and its subordinate working groups, namely the Green Financing Working Group, the Green Investment Working Group, the ESG Risk Management Working Group, the Green Operations Working Group, and the Social Public Welfare Working Group. For the composition of the Strategy and ESG Committee of the Board and the convening of meetings in 2025, please refer to the "Corporate Governance, Environment and Society" section of *Guotai Haitong 2025 Annual Report*. The Company has established a dedicated ESG promotion team within the Strategic Development Department, responsible for coordinating and advancing the Company's ESG and sustainable development initiatives, improving the ESG management and information disclosure system, and undertaking the office responsibilities of the Company's ESG and Sustainable Development Committee.

The Company has established a sound ESG work information reporting mechanism. While carrying out ESG-related practices, if any issues arise, each department and each subsidiary shall promptly report them to the Office of the Company's ESG and Sustainable Development Committee; major issues shall be promptly reported to the Chairperson, Vice Chairperson of the Company's ESG and Sustainable Development Committee, or relevant Company leaders. The Office of the Company's ESG and Sustainable Development Committee shall, as necessary, organize and convene committee meetings. The subordinate working groups shall submit written reports to the Committee at the end of each year to report on work progress and subsequent plans. The Board of Directors and the Strategy and ESG Committee of the Board shall hear a comprehensive report on the Company's ESG and sustainable development work at least once per year.

Table 2-1 Sustainability Governance Structure

Level	Organization	Main Responsibilities
Supervisory Level	Board of Directors	• Supervises, reviews, and decides on the formulation and implementation of the Company's ESG strategies and objectives; supervises, reviews, and decides on the identification, assessment, and prioritization of the Company's ESG issues; supervises, reviews, and decides on the preparation and publication of the Company's Sustainability Report and other ESG disclosure documents.
	The Strategy and ESG Committee of the Board	• Provides decision-making advisory recommendations to the Board of Directors on the Company's ESG strategy, including ESG vision, objectives, initiatives, and policies. • Supervises the implementation of the Company's ESG strategy and the progress toward achieving objectives; assesses the potential impact of ESG work on the Company's business model and related risks; hears internal and external feedback regarding ESG work; and proposes improvement recommendations for subsequent ESG work. ESG issues involved include, but are not limited to, sustainable finance, climate response, ecosystem and biodiversity protection, employee employment and diversity, employee compensation and benefits, employee development and promotion, employee health and safety, optimization of product and service quality, data security and customer privacy protection, sustainable supply chain, business ethics, and other related matters. • Supervises compliance with ESG-related laws, regulations, and rule requirements; reviews the annual ESG report and provides opinions to the Board of Directors for approval to ensure timely disclosure. • Supervises the Company in strengthening communication with investors, regulatory authorities, and other stakeholders; evaluates the effectiveness and impact of the Company's ESG governance; and promotes the establishment of ESG culture.
Management Level	The Company's ESG and Sustainable Development Committee	• Promotes the Company's practice of ESG and sustainable development concepts; implements the strategic arrangements and decision requirements of the Board of Directors and senior management regarding ESG and sustainable development work; reports on ESG and sustainable development matters to the Board of Directors and senior management. • Identifies ESG opportunities and challenges that have significant impacts on the Company; discusses and formulates specific plans concerning ESG and sustainable development objectives and planning, institutional development, organizational setup, division of responsibilities, assessment and incentives, resource allocation, and related matters. • Evaluates the progress of the Company's ESG and sustainable development work; promotes sustainable finance business practices and innovation; consolidates the Company's leading position in ESG ratings; and enhances the Company's sustainable development capabilities. • Organizes the preparation of the Company's Sustainability Report and other ESG disclosure documents, submits them to the Board of Directors and senior management for review and approval, and publishes the ESG disclosure documents upon approval. • Studies and resolves other fundamental, overall, and long-term major matters affecting the Company's ESG and sustainable development.
Execution Level	Green Financing Working Group	• Tracks green financing policies and market developments; formulates green financing work plans and implementation schemes; establishes cross-unit coordination mechanisms; integrates business resources, including equity and bond issuance, asset securitization, and financial leasing; and efficiently meets clients' green financing needs. • For industrial sectors with prominent demand for green development and low-carbon transition, organizes demand lists and establishes project reserves; expands green financing channels and product innovation; and enhances the service capability and brand influence of green financing. • Establishes ESG due diligence and evaluation screening mechanisms for green financing projects; implements full life-cycle project management; and ensures compliant use of financing funds and realization of green project benefits.
	Green Investment Working Group	• Tracks green industry policies and industry development trends; formulates green investment work plans and implementation schemes; comprehensively utilizes carbon asset development and trading as well as primary and secondary market investment and trading tools; and guides capital to be accurately invested in key areas such as ecological protection and environmental governance and energy conservation and emission reduction. • Establishes an ESG investment evaluation system; identifies green investment targets that meet ESG standards; regularly calculates environmental benefits, including pollution reduction, carbon reduction, and resource conservation; and implements full-process management of green investment. • Strengthens innovation in green investment products and trading services; promotes ESG investment research data sharing and system interconnection; summarizes and promotes ESG investment and active ownership practices and experience.

Level	Organization	Main Responsibilities
Execution Level	ESG Risk Management Working Group	• For investment and financing businesses, formulates ESG risk management systems; utilizes ESG risk management tools; identifies, monitors, evaluates, and controls ESG risks; and promotes the organic integration of ESG factors into the comprehensive risk management system. • Studies environmental and climate-related risk management methods, technologies, and tools; organizes scenario analysis and stress testing; and strengthens the identification, assessment, and management of transition risks of high-carbon assets and physical risks in key industries and regions. • Develops ESG risk management-related information systems; conducts ESG risk awareness publicity and training; and establishes ESG risk assessment and accountability mechanisms.
	Green Operations Working Group	• Formulates and implements work plans and action plans related to energy conservation and carbon reduction, pollution prevention and control, resource conservation, and recycling in Company operations; optimizes management systems for resource and energy consumption and GHG emissions; and promotes the achievement of operational carbon neutrality objectives. • Promotes advanced energy-saving and emission reduction technologies; enhances energy efficiency levels of facilities and equipment; carries out energy-saving renovation in key areas; strengthens recycling and utilization of waste products; and improves green supply chain management systems. • Implements refined management of office premises; innovates green operations assessment and incentive mechanisms; and promotes green, low-carbon, and diligent office and lifestyle practices.
	Social Public Welfare Working Group	• Assists rural revitalization and the construction of a people-oriented city; conducts public welfare activities including poverty alleviation, disaster relief, disability assistance, and education support; and demonstrates the Company's sense of social responsibility and mission commitment. • Practices the concept of ecological civilization; promotes environmental and biodiversity protection through public welfare actions; and contributes to ecological construction in the Company's operating locations and the global ecological environment. • Advocates a public welfare culture oriented toward finance directed toward good; explores innovation in public welfare models; promotes the organic integration of public welfare activities and financial business; increases employee participation; expands public welfare cooperation networks; and builds a highly recognizable public welfare brand image.

The Company's ESG and Sustainable Development Committee serves as the core hub for coordinating and implementing the Company's ESG and sustainability strategy. The President of the Company serves as the Chairperson of the Committee, and the Vice President in charge of ESG and sustainable development serves as the Vice Chairperson. Member units of the Committee include all departments of the Company and all subsidiaries. In July 2025, the Company's ESG and Sustainable Development Committee convened its fifth meeting, comprehensively deploying and advancing ESG and sustainable development work across all areas of the Company.

Table 2-2 Meeting Topics of the Company's ESG and Sustainable Development Committee in 2025

Meeting Name	Meeting Topics
The Fifth Meeting of the Company's ESG and Sustainable Development Committee	• Reviewed the report on the Company's 2025 ESG rating diagnosis and enhancement path. • Reviewed the report on the Company's application to join the United Nations Global Compact (UNGC). • Reviewed the report on Scope 3 GHG emission disclosure requirements and accounting methodology. • Reviewed the report on 2024 ESG investment and trading, green financing, ESG risk management, green operations, social public welfare, ESG and carbon data work progress, existing issues, and the 2025 work plan.

2.2 Sustainability Strategy

The sustainability strategy has become a core competitive advantage and an important cornerstone for long-term value growth for securities companies facing the future. Against the backdrop of accelerated global green transition and the in-depth advancement of the domestic "Dual Carbon" objectives, sustainable development is not only a policy compliance requirement, but also a key pathway to optimizing business structure, enhancing risk management capabilities, and strengthening client trust and brand value. By fully integrating ESG concepts into corporate governance, business operations, and product innovation, securities companies can effectively identify and manage long-term risks related to climate, environment, and society, improve asset quality and portfolio resilience, and at the same time seize emerging opportunities such as green finance, low-carbon transition investment and financing, and ESG investment, expand new profit growth points, and achieve positive interaction with the high-quality development of the real economy. Adhering to sustainable development helps securities companies form differentiated competitive advantages in industry competition, enhance long-term profitability and risk resistance, and create greater value for shareholders, clients, and society.

Table 2-3 Analysis of Risks and Opportunities Related to Sustainable Development

Risks/ Opportunities	Specific Description	Impact Duration	Current and Anticipated Financial Impact
Policy and Legal Risks	• Regulatory rules such as the sustainability reporting guidelines of the Shanghai, Shenzhen, and Beijing stock exchanges and the new climate disclosure requirements of the Hong Kong Stock Exchange continue to be upgraded; information disclosure requirements become stricter, and operational and management standards rise; failure to respond in a timely manner may result in penalties, rating downgrades, business restrictions, and other consequences. • Stricter regulation of high-carbon industries may increase default risks of investment targets, which may in turn transmit to securities companies' credit risks and business risks.	Short-term, medium-term, long-term	Increase in operating costs Increase in asset losses
Business and Market Risks	• High-carbon asset devaluation risk: under the background of low-carbon transition, financing demand in traditional high-carbon industries declines; related investment projects may face asset impairment and default, affecting securities companies' underwriting and asset management income. • Business transformation pressure: innovative businesses such as green finance and ESG investment require significant upfront investment and have long return cycles; securities companies may face capital pressure and profit volatility.	Short-term, medium-term, long-term	Decrease in operating revenue Increase in asset losses Increase in operating costs
Operational and Reputational Risks	• Insufficient ESG risk identification capability: climate and social risks are long-term and latent in nature; existing risk control models are difficult to quantify accurately; if ESG risks are not fully identified in due diligence and risk assessment, projects may encounter unexpected risks, leading to legal and financial losses and transmitting to credit and market risks. • Reputational crisis: inadequate ESG practice or negative public opinion, such as involvement in environmental pollution or labor rights disputes, may damage brand image, reduce client and investor trust, and affect business expansion. • Greenwashing risk: if ESG practices are superficial or involve "greenwashing", client and investor trust may decline.	Short-term, medium-term, long-term	Increase in asset losses Decrease in operating revenue
Capability and Cost Risks	• Professional capability gaps: lack of professional talent and technical tools in ESG assessment and carbon footprint accounting makes it difficult to effectively carry out sustainable finance business. • Transformation cost expenditures: establishing ESG risk control systems, upgrading information systems, and conducting personnel training require substantial investment, compressing profit margins in the short term.	Medium-term, long-term	Increase in operating costs

Risks/ Opportunities	Specific Description	Impact Duration	Current and Anticipated Financial Impact
Opportunities in Green and Transition Finance	• Green financing business: underwriting green bonds and sustainability-linked bonds; providing IPO and M&A services to enterprises in the new energy and environmental protection sectors; market demand continues to grow. • Carbon finance business: participating in CCER project development; issuing carbon asset management plans; exploring carbon futures and carbon options derivatives; helping enterprises manage carbon price risks and expanding new profit growth points. • Green investment business: launching ESG-themed funds and green asset management products to meet institutional and individual investors' sustainable investment needs; enhancing asset management scale and management fee income.	Short-term, medium-term, long-term	Increase in operating revenue
Opportunities for Enhancing Client and Brand Value	• Attracting long-term capital: incorporating ESG factors into investment research systems optimizes portfolio risk-return performance and is more likely to attract sovereign funds, pension funds, and other long-term capital, enhancing capital stability and business scale. • Brand differentiation: practicing sustainable development helps shape the image of a responsible financial institution, attracting ESG-focused corporate and individual clients and forming differentiated competitive advantages.	Medium-term, long-term	Increase in operating revenue
Cross-border and Innovation Opportunities	• Expansion of cross-border business: securities firms may leverage ESG and green finance strengths to participate in global ESG standard-setting and cross-border carbon finance cooperation, serving Chinese enterprises "going global" and attracting foreign investment. • Financial technology empowerment: utilizing AI and big data technologies to optimize ESG risk monitoring and client profiling analysis, enhancing service efficiency and precision, and reducing operating costs.	Medium-term, long-term	Increase in operating revenue Reduction in operating costs

Note: Given the numerous factors and complex mechanisms associated with sustainability-related risks and opportunities, measurement uncertainty remains significant. Accordingly, the Company is currently unable to provide quantitative financial impact disclosures and will continue to strengthen its analytical capabilities going forward.

Guotai Haitong attaches great importance to strengthening the guiding role of strategy. The Company's *Strategic Planning Outline (2023–2025)* proposed integrating ESG factors into all aspects of operation and management, forming a systematic and institutionalized approach to green finance practice, significantly enhancing business scale, service capability, and brand image, and becoming a benchmark in practicing green finance within the securities industry. On this basis, the *Guotai Haitong Three-Year Strategic Planning Outline (2026–2028*) and the *Guotai Haitong Special Plan for Advancing the "Five Major Areas" of Finance (2026–2028)* further proposed comprehensively enhancing six major green finance capabilities, namely financing, investment, trading, cross-border services, risk management, and research, building a green finance service system, and deeply implementing green and low-carbon operations to effectively support green development of the economy and society. In order to further clarify the implementation pathway of the ESG and sustainability strategy, Guotai Haitong formulated the *Action Plan for Practicing Carbon Peaking and Carbon Neutrality* in May 2021 and *Action Plan for Comprehensively Enhancing Green Finance Service Capabilities* in May 2023, respectively, and formulated the *Guotai Haitong Three-Year Special Plan for Green and Low-Carbon Transformation (2025–2027)* in June 2025, striving to promote the Company's comprehensive green and low-carbon transformation and consolidate and enhance green finance service capabilities.

In order to implement the Company's sustainability strategy, Guotai Haitong systematically sorted out the ESG issue list, clarified ESG issue management responsibilities of each department, formulated sustainable finance statistical standards based on relevant policies, regulations, and industry practices, developed an ESG information management system, established an ESG assessment and incentive mechanism, and formed a complete ESG closed-loop management system.

Table 2-4 ESG Management Measures

Management Measures	Specific Actions
Clarifying ESG Issue Management Responsibilities	• In accordance with ESG information disclosure requirements proposed by regulatory authorities and international organizations, drawing on industry practices of ESG issue setting by securities companies, and in combination with the Company's strategic planning and departmental responsibility positioning, an ESG issue list was compiled, thereby clarifying ESG management responsibilities of each department.
Formulating Sustainable Finance Statistical Standards	• Based on relevant policies, regulations, and industry practices, internal sustainable finance statistical standards were formulated, covering business types including investment banking, equity investment, pledged financing, fund management, asset management, asset securitization, and asset custody.
Developing an ESG Information Management System	• Independently developed and constructed an ESG information management system, regularly consolidating ESG data from headquarters, branches, business outlets, and domestic and overseas subsidiaries, providing comprehensive information support for ESG management and information disclosure.
Establishing an ESG Assessment and Incentive Mechanism	• Incorporated ESG into the Company's performance assessment system, clarified ESG assessment indicators and objectives for all business units of the Group, and continuously tracked and supervised the implementation of targets.

Guotai Haitong actively participates in domestic and international industry associations and initiative organizations related to ESG and sustainable development. In terms of domestic organizations, the Company serves as Vice Chair member unit of the Green Development Professional Committee of the Securities Association of China, Council member of the Green Finance Professional Committee of the China Society for Finance and Banking, member of the Green Bond Standards Committee, member of the Green Finance Professional Committee of the Shanghai Financial Association, Vice Chair unit of the "Yangtze River Delta G60 Science and Innovation Corridor ESG Development Alliance", and member unit of the "Green Low-Carbon Sustainable Alliance" of the Shanghai Institute of Finance Serving the Real Economy. In terms of international organizations, the Company became a signatory to the PRI in 2023 in its capacity as a group and as an "investment manager" and became an "ISSB Sustainability Disclosure Standards Early Adopter Partner" initiated by the ISSB in 2024.

2.3 Sustainability Concept Training

To enhance employees' ESG awareness and business capabilities, Guotai Haitong formulated and implemented a comprehensive green finance service talent training plan and launched a series of ESG and sustainability training activities. The Company, in cooperation with influential institutions such as the Shanghai Environment and Energy Exchange, ACCA (the Association of Chartered Certified Accountants), and Deloitte, organized training programs, including the Carbon Market Trader Level II Training Course, the ACCA Certificate in Sustainability Finance online certification training, and the Guotai Haitong Comprehensive Green Finance Service Talent Training Program (Phase I). In 2025, a total of 14,104 employee attendances participated in ESG and sustainability training, with cumulative training hours totaling 25,972.29 hours; through ESG and sustainability training activities, the Company received the "2025 Corporate Consulting Project Cooperation Award" from emlyon business school.

Table 2-5 Selected ESG Training Activities Held in 2025

Training Date	Activity Overview
June 19-21, 2025	• The Company, in cooperation with the Shanghai Environment and Energy Exchange, held the "Guotai Haitong–Shanghai Environment and Energy Exchange 2025 Carbon Market Trader (Level II) Training Course", and 70 participants passed the learning assessment and obtained the Carbon Market Trading (Level II) Certificate issued by the Shanghai Environment and Energy Exchange.
October 15-November 14, 2025	• The Company held the "ACCA Certificate in Sustainability Finance Online English Learning Certification Training", with 100 employees participating in the certification.
October 30, 2025	• The Company, jointly with the Shanghai Financial Stability and Development Research Center, held the "Jinying Forum · ESG Sub-forum", with participation from more than 30 financial institutions in Shanghai.
December 22-24, 2025	• The Company, in cooperation with Deloitte, held the "Guotai Haitong Comprehensive Green Finance Service Talent Training Program (Phase I)", with 70 trainees from headquarters departments, branches, and subsidiaries participating in the three-day training.
September 1-9, 2025	• The Company held the 2025 campus-recruited new employee training. With the theme of "Guotai Haitong in My Eyes", trainees combined ESG green and low-carbon emission reduction ideas to conduct graduation presentations and exhibition design, guiding new employees to complete the role transformation from "observer" to "participant" and internalize ESG concepts into professional perspectives and action commitments.
Throughout 2025	• The Company held five sessions of the "ESG Her Power · Women's Leadership Salon", with cumulative training of more than 300 attendees, aiming to further enrich diversified ESG training content, empower women's career development, achieve a closed loop of capability building and value creation, and transform the concepts of diversity and inclusion into core driving forces for advancing ESG objectives.

Case 2-1 Guotai Haitong Cooperated with the Shanghai Environment and Energy Exchange to Hold the Carbon Market Trader (Level II) Training Course

In order to enhance the quality and efficiency of green finance services and consolidate the Company's competitive advantages in the field of carbon finance, from June 19 to 21, 2025, the Company joined hands with the Shanghai Environment and Energy Exchange to hold the Carbon Market Trader (Level II) Training Course. 70 participants from headquarters departments, branches, and subsidiaries obtained the Carbon Market Trading (Level II) Certificate issued by the Shanghai Environment and Energy Exchange through systematic study and assessment, reserving professional talent for the Company to seize new opportunities in carbon finance business and build a green finance brand.

2.4 Material Issues Analysis

2.4.1 Material Issue Analysis Process

01 Identification

- Interpreting policy trends and industry hotspots, benchmarking against regulatory requirements of the Shanghai Stock Exchange, Hong Kong Stock Exchange and Shanghai Municipal State-owned Assets Supervision and Administration Commission, referring to standards such as ISSB, GRI and the concerns of ESG rating organizations, and combining with the Company's own development strategy and operation, we identify issues that are important to the Company and stakeholders, and form a library of materialil issues.

02 Evaluation

- Continuously communicating with stakeholders in daily business activities, to evaluate the impact materiality and financial materiality of each material issue, and to manage material issues in a targeted manner.
- Carrying out due diligence by a team of experts comprising internal and external specialists, which focuses on possible negative impacts or risks of each material issue.

03 Prioritization

- Taking into account the issues of concerns of both domestic and international ESG rating agencies and important information users, in addition to the evaluation on the importance of the issues by stakeholders and the opinions of internal and external experts, we analyze the impacts, risks and opportunities of each issue and rank the materiality of the issues in terms of their importance to the Company's business development (i.e. financial materiality) and the importance of their impact on the economy, society and the environment (i.e. impact materiality).

04 Reporting

- Based on the ranking results on the materiality of issues to form a matrix of dual materiality issues, which is to be reviewed and approved by the Board of the Company, and management of the materiality issues in the report.

2.4.2 List of Material Issues

Guotai Haitong conducts a systematic review and update of the material issues under the Company's management on an annual basis, to better respond to stakeholders' demands and expectations. In accordance with the latest policy requirements and stakeholder demands, and based on the 2024 list of material issues, the Company added the issue of "Ecosystems and Biodiversity Protection", and consolidated the three issues of Carbon Finance, Sustainable Investment, and Sustainable Financing into the issue of "Sustainable Finance", ultimately forming a total of 23 material issues across four major categories: economic, environmental, social, and governance.

Table 2-6 List of Material Issues in 2025 and Changes

Category	Material issues in 2025	Changes of issues	Material issues in 2024
Economic Issues (2 issues)	Serving the real economy	No change	Serving the real economy
	Sustainable Finance	Integrated	Carbon finance
			Sustainable investment
			Sustainable financing
Environmental Issues[1] (6 issues)	Climate change tackling	No change	Climate response
	Energy usage	No change	Energy utilization
	Usage of water resources	No change	Water resources utilization
	Waste disposal[2]	No change	Waste treatment
	Pollutant discharge	No change	Pollutants emission
	Ecosystem and Biodiversity Protection	Addition of issue	-
Social Issues (8 issues)	Contributions to the society	No change	Social contribution
	Rural revitalization	No change	Rural revitalization
	Innovation-driven[3]	No change	Innovation driving
	Sustainable supply chain[4]	No change	Sustainable supply chain
	Quality of products and services	No change	Products and services quality
	Investor education	No change	Investor education
	Data security and customer privacy protection	No change	Data security and customer privacy protection
	Human capital development	No change	Human capital development
Governance Issues (7 issues)	Corporate governance	No change	Corporate governance
	Party building	No change	Party building
	Cultural construction	No change	Cultural construction
	Risk management	No change	Risk management
	Compliance management	No change	Compliance management
	Business ethics[5]	No change	Business ethics
	Data governance	No change	Data governance

Note 1: All environmental issues include content related to environmental compliance management.
Note 2: The waste management issue includes content related to the circular economy.
Note 3: The innovation-driven issue includes content related to ethics of science and technology.
Note 4: The sustainable supply chain issue includes content related to the equal treatment to small and medium-sized enterprises.
Note 5: The business ethics issue includes content related to anti-commercial bribery and anti-corruption, and anti-unfair competition.

2.4.3 Due Diligence and Stakeholder Communication

In response to the 23 identified material issues, Guotai Haitong established a team composed of internal and external experts to conduct due diligence, analyze the key stakeholders affected by the issues, and determine communication methods and channels with stakeholders based on the characteristics of each issue. On this basis, the Company further assessed the significant impacts of each ESG issue on the economy, environment, and society in the short term (0–1 year), medium term (1–5 years, inclusive of 1 year), and long term (more than 5 years, inclusive of 5 years), as well as the risks and opportunities for the Company's daily operations and business decisions, with a focus on analyzing potential negative impacts or risks. Based on the Company's business cycle and industry characteristics, the definitions of short-term, medium-term and long-term are adopted in accordance with the *Sustainability Disclosure Standards for Business Enterprises - Basic Standard (Trial)* jointly issued by nine ministries and commissions, including the Ministry of Finance.

The key stakeholders identified by the Company include shareholders, creditors, customers, employees, suppliers and partners, communities and the environment, government and regulatory authorities, among others. By establishing a normalized communication mechanism with stakeholders, the Company fully listens to and responds to stakeholders' expectations and demands. Public communication channels between the Company and stakeholders mainly include announcements published by the Company, as a listed company, on exchange-designated information disclosure platforms, as well as the Company's official website and official WeChat account. Internal channels include employee email, the employee representative congress, and the President's mailbox. At the same time, the Company adopts various online and offline communication methods, including but not limited to receiving or visiting government authorities, regulatory authorities, peer enterprises, and partners, helping the Company to promptly understand stakeholders' expectations and key concerns, and providing a basis for identifying and analyzing key issues.

Table 2-7 Due Diligence and Stakeholder Communication

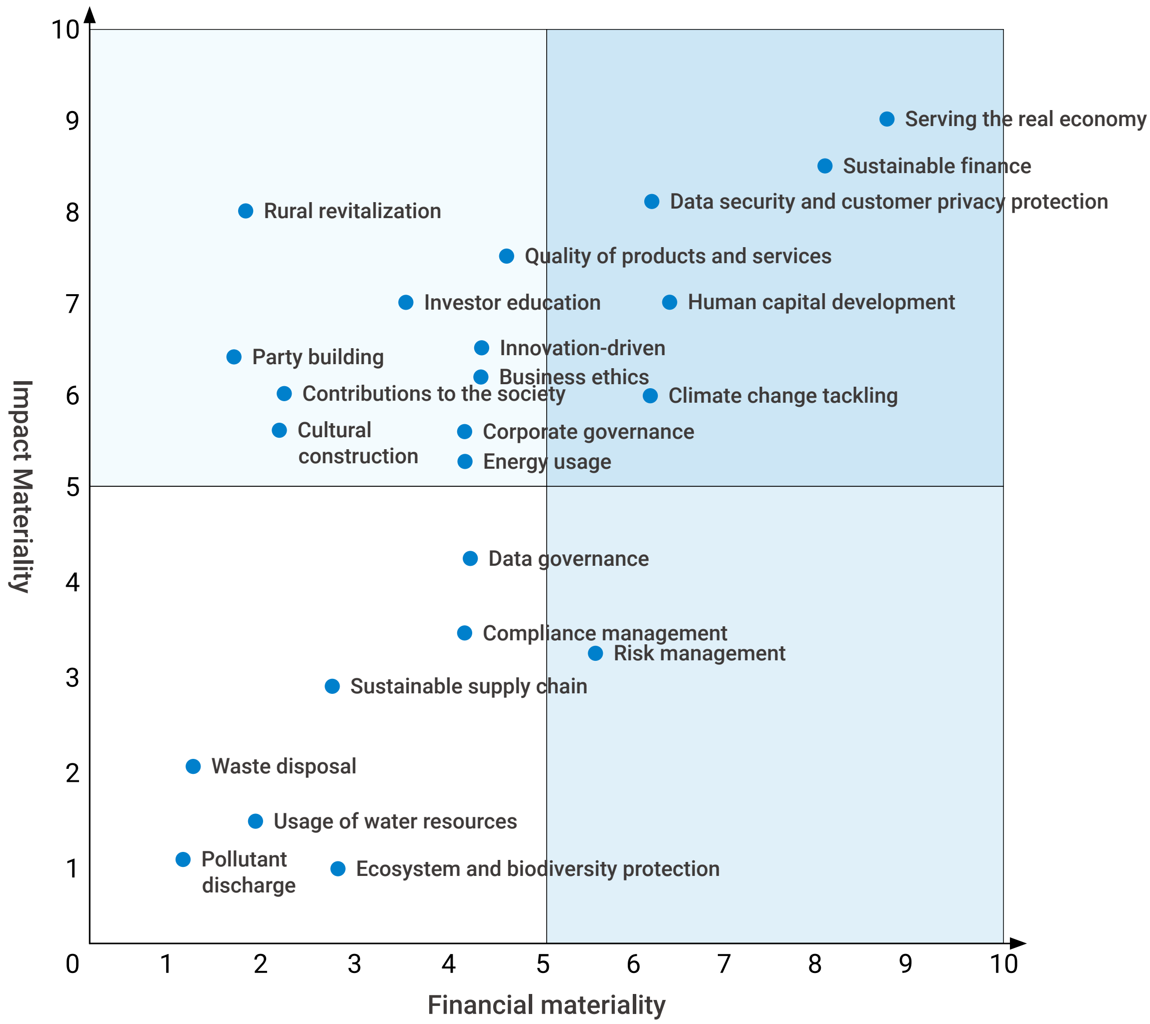
Issue Category	Material issues	Principal Stakeholders Affected	Communication Methods and Channels	Risks	Opportunities	Impact Duration
Economic	Serving the real economy	Shareholders, customers, government and regulatory authorities	Investment and financing business	Policy and legal risks, business and market risks	Customer and brand value enhancement opportunities, cross-border and innovation opportunities	Short-term, medium-term, long-term
	Sustainable finance	Shareholders, customers, government and regulatory authorities	Sustainable finance business	Policy and legal risks, business and market risks, capability and cost risks	Opportunities in green and transition finance, cross-border and innovation opportunities	Short-term, medium-term, long-term
Environmental	Climate change tackling	Shareholders, customers, government and regulatory authorities	Green operations, green investment and financing business	Policy and legal risks, business and market risks, capability and cost risks	Opportunities in green and transition finance, cross-border and innovation opportunities	Short-term, medium-term, long-term
	Energy usage	Suppliers	Green operations	Policy and legal risks	Brand value enhancement opportunities	Short-term
	Usage of water resources	Suppliers	Green operations	Policy and legal risks	Brand value enhancement opportunities	Short-term
	Waste disposal	Suppliers, communities and the environment	Green operations	Policy and legal risks	Brand value enhancement opportunities	Short-term
	Pollutant discharge	Communities and the environment	Green operations	Policy and legal risks	Brand value enhancement opportunities	Short-term
	Ecosystem and biodiversity protection	Customers, communities and the environment, government and regulatory authorities	Environmental public welfare activities, biodiversity finance business	Policy and legal risks	Brand value enhancement opportunities	Medium-term, long-term
Social	Contributions to the society	Communities and the environment, government and regulatory authorities	Social public welfare activities	Policy and legal risks, reputational risks	Brand value enhancement opportunities	Medium-term, long-term
	Rural revitalization	Communities and the environment, government and regulatory authorities	Rural revitalization and public welfare activities	Policy and legal risks, reputational risks	Brand value enhancement opportunities	Medium-term, long-term
	Innovation-driven	Employees, customers	Financial technology research and development, digital transformation	Capability and cost risks	Innovation opportunities	Short-term, medium-term, long-term
	Sustainable supply chain	Suppliers	Procurement activities, supplier management	Reputational risks	Brand value enhancement opportunities	Medium-term, long-term

Issue Category	Material issues	Principal Stakeholders Affected	Communication Methods and Channels	Risks	Opportunities	Impact Duration
Social	Quality of products and services	Customers	Customer consultation and complaints, customer satisfaction surveys	Reputational risks	Customer and brand value enhancement opportunities	Short-term, medium-term, long-term
	Investor education	Customers	Investor education activities	Policy and legal risks, reputational risks	Customer and brand value enhancement opportunities	Medium-term, long-term
	Data security and customer privacy protection	Customers, government and regulatory authorities	Implementation of data security and customer privacy protection measures	Policy and legal risks, operational risks	Customer and brand value enhancement opportunities	Medium-term, long-term
	Human capital development	Employees	Labor union and employee representative congress, employee satisfaction surveys	Policy and legal risks, reputational risks	Brand value enhancement opportunities	Medium-term, long-term
Governance	Corporate governance	Shareholders, creditors	Shareholders' meeting, Board of Directors, investor relations management	Policy and legal risks	Brand value enhancement opportunities	Medium-term, long-term
	Party building	Government and regulatory authorities	Party-building activities	Policy and legal risks	Brand value enhancement opportunities	Medium-term, long-term
	Cultural construction	Government and regulatory authorities	Cultural development activities	Policy and legal risks	Brand value enhancement opportunities	Medium-term, long-term
	Risk management	Shareholders, customers, government and regulatory authorities	Comprehensive risk management system	Policy and legal risks, business and market risks	Customer and brand value enhancement opportunities	Medium-term, long-term
	Compliance management	Shareholders, employees	Compliance management system, compliance training	Policy and legal risks	Brand value enhancement opportunities	Medium-term, long-term
	Business ethics	Employees, customers	Complaints and whistleblowing	Policy and legal risks	Customer and brand value enhancement opportunities	Medium-term, long-term
	Data governance	Shareholders	Data governance system	Operational risks	Innovation opportunities	Medium-term, long-term

2.4.4 Results of Material Issue Analysis

Guotai Haitong adopted a methodology combining expert judgment and questionnaire surveys to analyze and prioritize the double materiality of ESG issues, thereby forming the materiality matrix. Impact materiality was assessed from two dimensions, which are the likelihood of occurrence and the severity of impact. The severity of impact was evaluated based on its scale (i.e., the magnitude of the impact), scope (i.e., the extent of its reach), and irremediability (i.e., the difficulty of reversing or mitigating the harm). Financial materiality was assessed based on the likelihood of occurrence and the magnitude of the resulting financial impact.

Figure 2-1 Material Issue Matrix



Having both financial materiality and impact materiality

Having financial materiality but no impact materiality

Having impact materiality but no financial materiality

Having neither financial materiality nor impact materiality

2.4.5 Management of Financially Material Issues

The results of the material issue analysis indicate that among the 23 material issues, there are 6 issues of financial materiality, of which 5 issues are of double materiality. This report will provide focused disclosure on financial material issues from four aspects: "Governance - Strategy - Impacts, Risks and Opportunities Management - Indicators and Targets".

Governance

- The Company has established a comprehensive ESG governance structure, including the Strategy and ESG Committee of the Board, the Company's ESG and Sustainable Development Committee, and its subordinate Green Financing Working Group, Green Investment Working Group, ESG Risk Management Working Group, Green Operations Working Group, and Social Public Welfare Working Group. On this basis, the Company has established clear division of responsibilities and decision-making mechanisms. The Board of Directors and its specialized committees are responsible for oversight, while the Company's ESG and Sustainable Development Committee is responsible for overall coordination, ensuring senior management participation and resource support, promoting cross-departmental collaboration, and safeguarding the transparency and reliability of information disclosure.

Strategy

- The Company deeply integrates ESG issues into its development planning. Through systematic assessment of the potential impacts of various ESG issues on corporate revenue, costs, asset value, and market competitiveness, the Company identifies key issues closely related to financial performance, and accordingly adjusts business directions and investment priorities, ensuring that sustainability initiatives are aligned with corporate value creation objectives and achieving strategic synergy and proactive risk management.

Impacts, Risks and Opportunities Management

- The Company incorporates sustainability-related risks and opportunities into its internal management processes. Based on the Company's ESG issue inventory, and in combination with policy trends, industry hotspot analysis, its own development strategy and operating conditions, and the results of stakeholder communication, the Company utilizes risk analysis and monitoring tools to systematically carry out the identification, assessment, prioritization, and management of sustainability-related impacts, risks, and opportunities.
- To strengthen the management and control of impacts, risks, and opportunities, the Company adopts appropriate and effective management measures, clarifies management mechanisms, actively implements relevant work, dynamically monitors management performance, and promptly reports management results.

Indicators and Targets

- To ensure the effective implementation of financially material issue management, the Company integrates ESG into its performance management and supervision mechanisms, sets quantifiable and trackable key performance indicators (KPIs) and phased targets for key areas, enhances internal management efficiency and information transparency through regular monitoring and disclosure, and promotes the continuous optimization and implementation of the sustainability strategy.

03

ECONOMIC ISSUES

3.1 Serving the Real Economy

3.1.1 Governance

Guotai Haitong has always regarded serving the real economy through financial services as its fundamental mission. To enhance the quality and efficiency of serving the real economy, and upon decision by the Company's Board of Directors, the Company has established six business committees under the senior management layer targeting different client types and business categories, including the Wealth Management Committee, Research and Institutional Business Committee, Investment Banking Business Committee, Fixed Income Business Committee, Equity Business Committee, and Credit Business Committee. In addition, the Company has formed a comprehensive subsidiary layout in the fields of futures brokerage, alternative investment, fund management, asset management, private equity fund management, financial leasing, and international business. At present, the Company has become a comprehensively leading integrated financial service provider in China's capital market, building a development foundation characterized by leading capital strength, extensive client base, comprehensive licenses, and extensive layout, thereby laying a solid foundation for better serving the real economy.

3.1.2 Strategy

China's securities industry is at a historic juncture of rapid development opportunities, with capital market reform and opening-up policies providing a favorable institutional environment and broad development space for the long-term healthy development of securities companies. However, the complex and severe economic environment and increasingly intense industry competition also bring many challenges to the future development of securities companies. Only by continuously optimizing customer service can the Company maintain competitive market advantages, expand business growth space, and thus achieve long-term sustainable development.

Table 3-1 Analysis of Risks and Opportunities Related to Serving the Real Economy

Risks/ Opportunities	Specific Description	Impact Duration	Current and Anticipated Financial Impact
Business Risks	• In the process of serving the real economy, the Company faces challenges such as fluctuations in corporate financing demand and rising credit risks. Especially during economic downturn cycles, the weakened debt repayment capacity of certain small and medium-sized enterprises increases the risks of businesses such as equity pledge, bond underwriting, and asset securitization. At the same time, stricter project review and a slowdown in issuance pace also constrain the efficiency of investment banking services. If due diligence is insufficient, compliance and reputational risks may also be triggered.	Short-term, medium-term	Decrease in operating revenue
Market Opportunities	• As the state vigorously promotes the development of technology finance, green finance, inclusive finance, pension finance, and digital finance, financing demand from strategic emerging industries, specialized and sophisticated enterprises, and green and low-carbon projects remain strong. The construction of a multi-level capital market provides a broad platform for securities firms to serve Small and Medium-sized Enterprises. The Company can deeply integrate into industrial chains through equity financing, bond issuance, mergers and acquisitions, and industrial funds, becoming an important hub connecting the capital market and the real economy.	Short-term, medium-term, long-term	Increase in operating revenue

Note: As risk analysis related to Serving the Real Economy involves numerous factors and complex mechanisms, resulting in significant measurement uncertainty, the Company is unable to disclose quantitative financial impact information and will further enhance its analytical capabilities in the future.

Based on profound understanding of macro policies, industry dynamics, and inherent endowments, anchoring its vision of "building a first-class investment bank with international competitiveness and market leadership", and driven by customer needs, Guotai Haitong has built service systems for retail, institutional, and corporate clients, and has formed business segments including wealth management business, investment banking business, institutional and trading business, investment management business, and financial leasing business, continuously enhancing business competitiveness and improving the quality and efficiency of serving the real economy.

Table 3-2 Business Development Strategies for Serving the Real Economy

Business Type	Business Scope	Development Strategy
Wealth Management Business	Providing clients with securities and futures brokerage, financial products, investment advisory, margin financing and securities lending, stock pledge, and agreed repurchase services.	• The wealth management business shall adhere to a client-centered approach, uphold a buy-side mindset, comprehensively advance a segmented client operating model, deeply build distinctive professional advantages driven by the dual engines of trading services and asset allocation, proactively explore the development of AI agent-based APP service platforms, establish a professional investment advisory team adapted to the comprehensive service needs of new wealth management, and enhance the quality and efficiency of intelligent client services. • The futures brokerage business shall build an online product and service system centered on client needs, enrich product offerings, strengthen client management, and consolidate the competitiveness of trading services. • The margin financing and securities lending business shall deeply explore business scenarios, optimize business strategies, and improve the conversion rate of potential clients. • The stock pledge business shall adhere to the development strategy of "high-quality clients and high-quality underlying assets" and promote the continuous optimization of corporate clients and asset structures.

Business Type	Business Scope	Development Strategy
Investment Banking Business	Providing corporate and government clients with listing sponsorship and underwriting, equity underwriting, bond underwriting, structured debt financing, M&A financial advisory, and diversified corporate solutions.	• The investment banking business shall strengthen integrated cross-border management, enhance in-depth coverage of key clients, reinforce industry capability building, improve development strategies for equity, bond, and M&A businesses, further expand business strategies, deeply cultivate key industries, and actively explore opportunities in mergers and acquisitions and financial advisory services.
Institutional and Trading Business	Providing institutional clients with prime brokerage, seat leasing, custody outsourcing, and QFI services, and conducting investment and trading in equities, fixed income, foreign exchange, commodities, and their derivative financial instruments.	• The research business shall promote the development of a "policy – industry – country" think tank, improve domestic and international research coordination mechanisms, and deeply serve the linkage among investment, investment banking, and research. • The institutional brokerage business shall comprehensively upgrade the institutional client service system and continuously enhance comprehensive service capabilities for five categories of clients, including public funds, insurance institutions, banks and peer institutions, private funds, and overseas institutions. • The equity business shall enhance multi-asset and multi-strategy trading capabilities, increase international investment allocation, and build a cross-border, cross-asset, cross-time-zone trading service platform. • The FICC business shall strengthen forward-looking allocation of diversified domestic and international assets, seize global macro trend trading opportunities, and improve the effectiveness of asset allocation. • The alternative investment business shall actively explore alternative investment opportunities around new quality productive forces and leading industries, strengthen project exit management, and deepen post-investment empowerment.
Investment Management Business	Providing clients with fund management and asset management services.	• The fund management business shall strengthen the integration and platform-based development of investment and research, actively promote diversified layout, build a competitive investment and research system, and enhance differentiated competitive advantages. • The asset management business shall deepen the development of core investment and research capabilities, actively develop characteristic products such as enhanced index products, and build a series of competitive products. • The private equity fund management business shall focus on technological innovation, strengthen product line layout, including funds of funds, direct industrial investment funds, M&A funds, and urban renewal and new infrastructure funds, and continuously enhance core capabilities in fundraising, investment, management, and exit.
Financial Leasing Business	Providing clients with financial leasing, operating leasing, and consulting services.	• The financial leasing business shall focus on strategic emerging sectors such as advanced manufacturing, green and low-carbon development, and technological innovation, build a comprehensive service model centered on leased assets and supported by industrial chains, and assist clients in achieving high-end, intelligent, and green development.

3.1.3 Impacts, Risks and Opportunities Management

Guotai Haitong deeply integrates serving the real economy into its operational and management processes, maintains a high degree of policy sensitivity, gains profound insights into economic and social development trends, closely monitors the direction of industrial upgrading, and, in alignment with the Company's development strategy and business layout, comprehensively reviews business risks and market opportunities in serving the real economy. Based on market forecasts and risk assessments, the Company clarifies the prioritization of relevant risks and opportunities, rationally allocates business resources, efficiently executes management mechanisms, dynamically monitors management effectiveness, and continuously optimizes management strategies and measures.

In 2025, Guotai Haitong identified advancing the "Five Major Areas" of finance, including technology finance, green finance, inclusive finance, pension finance, and digital finance, as important focal points for promoting the high-quality development of financial services to the real economy, and continued to increase the provision of high-quality financial services to major national strategies, key areas, and weak links.

Table 3-3 Major Measures for Advancing the "Five Major Areas" of Finance

Category	Specific Actions
Technology Finance	• In terms of financing, in 2025, the Company assisted 36 technology innovation enterprises in completing equity financing totaling nearly RMB44 billion; it underwrote 434 technology innovation bonds, with a total underwriting amount of RMB144.8 billion, ranking among the top three in the industry by underwriting scale. • In terms of investment, as of the end of 2025, the Company had historically invested in nearly 1,000 technology innovation enterprises and nearly 100 technology innovation sub-funds and participated in the establishment of three major leading industry parent funds in Shanghai, with a total investment scale exceeding RMB50 billion (including exited projects). Among these, in 2025, the Company newly invested in more than 100 technology innovation enterprises and more than 20 technology innovation sub-funds, with a total investment scale exceeding RMB7.5 billion. • Haitong UniTrust fully leveraged the professional advantages of its securities-affiliated leasing company, actively explored innovation in technology finance, and provided comprehensive financial services tailored to the operating characteristics and growth cycles of technology enterprises, strongly supporting technological innovation and industrial upgrading, and achieving first-of-its-kind business breakthroughs in multiple fields, including military-supporting industries, high-end medical equipment, and autonomous driving in closed scenarios. As of the end of 2025, Haitong UniTrust's technology finance asset balance amounted to RMB10.186 billion, representing a year-on-year increase of 71.94%; annual disbursements amounted to RMB8.604 billion, representing a year-on-year increase of 67.70%, achieving dual growth in both scale and disbursement.
Green Finance	• The Company is committed to building green finance solutions and guiding funds to flow precisely into green and low-carbon sectors. In 2025, revenue from the green finance business exceeded RMB3.8 billion. For details, please refer to the "Sustainable Finance" section of this Report.
Inclusive Finance	• The Company actively promoted age-friendly transformation of its APP to effectively address difficulties encountered by elderly individuals in using smart technologies, helping senior clients enjoy more convenient and secure comprehensive financial services. By analyzing usage behavior of elderly clients and collecting user experience feedback, the Company implemented age-friendly upgrades to the APP's information architecture and interactive visual design and enhanced the APP's "Care Mode" service experience. In 2025, cumulative users of "Care Mode" exceeded 1.6 million, comprehensively improving service satisfaction among senior clients. • The Company applied financial technology to strengthen and substantiate professional services for broad-based inclusive finance client groups, significantly enhancing client service perception and satisfaction. Based on the 3A3R full lifecycle indicator system and supported by the internet-based digital intelligence operations middle platform and enterprise-level wealth management data middle platform, the Company conducted in-depth analysis of segmented client characteristics and corresponding strategies, established seven client profiles, accumulated eight major categories comprising 34 effective outbound call strategies and 15 standardized script templates, strengthened digital operation and service capabilities for a massive client base, and in 2025 served over 10 million clients, with continued improvement in client investment satisfaction. • The Company comprehensively enhanced AI service capabilities. In April 2025, after obtaining regulatory approval, it became the first securities firm in the industry to launch large model-based client-facing services. In July, it released the industry's first new-generation fully AI-powered intelligent APP, Guotai Haitong Lingxi APP, and in December launched the upgraded Guotai Haitong Lingxi APP 2.0 version. By deeply integrating AI capabilities with the Junhong Intelligent Investment Service System, the Company provided diversified functions including Q&A, data inquiry, and investor education to basic long-tail client groups, building an intelligent, personalized, and full-cycle investment service system. In 2025, more than 30 intelligent agents were launched, intelligent services exceeded 70 million service instances, cost savings exceeded RMB0.13 billion, the replacement rate of intelligent agent service scenarios reached 72.83%, and Q&A accuracy exceeded 90%. • The Company supported the development of Small and Medium-sized Enterprises (SMEs) and private enterprises, recommended 23 NEEQ listing projects (22 of which were private enterprises), ranking among the top three in the industry, and completing 48 equity financing projects in exchange markets (29 of which were private enterprises). It assisted Guoxin Factoring in issuing the first SME-supporting bond in the commercial factoring industry, and assisted Chengdu High-Tech in issuing the first technology innovation SME-supporting corporate bond in Southwest China. • Haitong UniTrust continuously improved its inclusive finance product system, designed leasing solutions based on equipment and manufacturer needs, maintained stable support for small, medium, and micro enterprises, and continuously optimized inclusive business strategies. As of the end of 2025, Haitong UniTrust's inclusive finance asset balance amounted to RMB10.479 billion; in 2025, disbursements amounted to RMB6.936 billion, providing financial support to more than 1,600 small, medium, and micro enterprises.

Category	Specific Actions
Pension Finance	• The Company actively promoted individual pension business and continuously optimized service processes for account opening, fund contributions, and product offerings. In 2025, 54 deferred pension fund products were newly introduced and launched, continuously enriching and expanding the categories and allocation scope of individual pension products. As of the end of 2025, the number of individual pension accounts reached 89,800; the scale of individual pension funds amounted to RMB40.494 million; 299 products were listed with a listing rate of 96.5%; and 19 individual pension account banks had been connected. • HFT Investment Management, as a fund company with full coverage of the three pillars of pension business, has obtained qualifications as investment manager for basic pension insurance, the National Social Security Fund, and enterprise annuity/occupational pension, and has launched four individual pension products with total assets under management of approximately RMB4 billion. As of the end of 2025, the pension business exceeded scale RMB270 billion. In 2025, HFT Investment Management participated in the 2025 Domestic Investment Manager Seminar of the National Council for Social Security Fund and the 2025 Working Meeting of the Pension Business Committee of the Asset Management Association of China, actively contributing to the development of China's multi-level and multi-pillar pension insurance system. • Haitong UniTrust actively responded to national initiatives to develop the silver economy, conducted forward-looking layout and active exploration in the field of pension finance, researched and formulated a pension product manual, further promoted home-based elderly care equipment leasing products, deepened application in healthcare and elderly care scenarios, provided professional services to manufacturers of elderly care assistive devices, senior products, and age-friendly equipment, and supported the healthy development of the silver economy. • The Company assisted Universal Leasing in issuing the first pension-related sustainability-linked asset-backed securitization product nationwide, linked to Sustainability-linked Bonds Key Performance Indicators (SLB KPIs).
Digital Finance	• The Company actively implemented major strategic deployments of the CPC Central Committee and the Shanghai Municipal Party Committee and Government, steadily advanced the integration and consolidation of information systems, and continuously promoted comprehensive digital transformation characterized by "online operations", "data-driven management", and "intelligent operations". Its full-chain, full-stack, information technology innovation-based distributed core securities trading system passed the scientific and technological achievement appraisal of the China Institute of Electronics, with technical indicators reaching internationally advanced levels. The Company was the first in the industry to obtain approval to launch large model-based client-facing services and the first to release the new generation fully AI-powered intelligent APP, Lingxi. For details, please refer to the "Innovation-driven" section of this Report. • Haitong UniTrust focused on cultivating the digital finance industry, launched products such as intelligent computing center equipment leasing, enriched service structures, actively supported the development of next-generation information technology and related manufacturing industries, and facilitated enterprises' digital transformation and intelligent upgrading. As of the end of 2025, Haitong UniTrust's digital finance asset balance amounted to RMB4.501 billion, with annual disbursements of RMB1.306 billion.

Case 3-1 Guotai Haitong Exclusively Sponsored Heyuan Bio, the First Recombinant Human Albumin Company After Restructuring, Successfully Listed on the STAR Market

On October 28, 2025, Wuhan Healthgen Biotechnology Co., Ltd. ("Healthgen") successfully listed on the STAR Market of the Shanghai Stock Exchange, raising total proceeds of RMB2.599 billion. It was among the first newly registered enterprises under the STAR Growth Tier, the first A-share IPO project adopting the agreed lock-up subscription method, and the first enterprise approved after the resumption of the Fifth Set of STAR Market listing standards applicable to pre-profit enterprises. Healthgen is an innovative biopharmaceutical enterprise with a globally leading plant-based bioreactor technology platform, having established a comprehensive industrialization system for pharmaceuticals, pharmaceutical excipients, and research reagents. Its core product, recombinant human albumin injection, was approved for marketing in July 2025, becoming the world's first Class I innovative drug produced through "rice-based blood production". Human serum albumin is the most widely used blood product in domestic clinical practice and previously could only be extracted from plasma, with more than 60% dependent on imports. Through its innovative "rice-based blood production" technology, Healthgen has broken through key supply bottlenecks of critical biological products and is expected to address the long-standing "bottleneck" issue of import dependence for human serum albumin, achieve independent and controllable supply of such medicines, and open a green, efficient, and sustainable production pathway for China's innovative pharmaceutical industry. Healthgen is among the first newly registered enterprises under the STAR Growth Tier and the first enterprise approved after the resumption of the Fifth Set of STAR Market listing standards applicable to pre-profit enterprises.

Case 3-2 Guotai Haitong Exclusively Sponsored Yitang Semiconductor, a Global Leading Integrated Circuit Equipment Supplier, Successfully Listed on the STAR Market

On July 8, 2025, Beijing E-Town Semiconductor Technology Co., Ltd. ("E-Town Semiconductor"), a global leading integrated circuit equipment supplier exclusively sponsored by Guotai Haitong, successfully listed on the STAR Market of the Shanghai Stock Exchange. In this initial public offering, 295.56 million A-share shares were publicly issued at a price of RMB8.45 per share, raising total proceeds of RMB2.497 billion, representing the largest STAR Market IPO by fundraising scale since 2024. As a state-controlled high-tech enterprise, E-Town Semiconductor has achieved global layout and operations, with customers covering mainstream global chip manufacturers. Its core products have successfully filled domestic technological gaps in the fields of photoresist stripping and rapid thermal processing equipment. Its dry stripping equipment and rapid thermal processing equipment both rank second globally in market share, and its dry etching equipment ranks among the top ten globally in market share. The proceeds from this project will be specifically invested in the integrated circuit equipment R&D and manufacturing service center project and high-end integrated circuit equipment R&D projects, and will also serve as development and technology reserve funds, aiming to further enhance the industrialization capabilities of existing integrated circuit equipment R&D and manufacturing, strengthen core technological capabilities, and consolidate and enhance core competitiveness and profitability.

Case 3-3 Guotai Haitong Assisted in Issuing the Nation's First Technology Innovation Corporate Bond by a Data Center Industry Entity Themed on Computing Power Infrastructure

On August 13, 2025, the 2025 Public Offering of Technology Innovation Corporate Bonds (Computing Power Infrastructure) (Phase I) by Shanghai@Hub Co., Ltd., for professional investors, for which Guotai Haitong acted as lead underwriter, was successfully issued. The issuance size of this bond was RMB500 million, with a term of five years and a coupon rate of 1.99%. The total subscription multiple reached 4.36 times, receiving broad recognition from market participants. This bond is not only the nation's first technology innovation corporate bond issued by a data center industry entity, but also the nation's first technology innovation corporate bond labeled with the theme of "computing power infrastructure", demonstrating significant innovation and exemplary significance.

Case 3-4 Guotai Haitong Assisted Vastai Technologies in Achieving Accelerated Development

In April 2025, Haitong Capital Investment Co., Ltd., a subsidiary of Guotai Haitong, invested RMB100 million in Vastai Technologies (Shanghai) Co., Ltd. ("Vastai Technologies"), and provided comprehensive empowerment support to help alleviate its capital constraints, advance higher-end chip research and development, and promote the commercialization of the "DeepSeek" integrated machine based on Vastai Technologies' graphics processing unit (GPU) chips, enabling Habo Semiconductor to achieve rapid development within half a year. Vastai Technologies is a leading domestic enterprise deeply engaged in independent research and development of high-performance GPU chips. It is of major strategic significance in breaking the overseas monopoly in the high-end computing power chip market, realizing independent and controllable supply of core computing power components in the supply chain, and consolidating the computing power foundation underpinning national technological competitiveness.

Case 3-5 Guotai Haitong Assisted China Reform Commercial Factoring in Successfully Issuing the First SME-Supporting Bond in the Commercial Factoring Industry

On August 19, 2025, Guotai Haitong, as lead underwriter, assisted China Reform Commercial Factoring Co., Ltd. in successfully issuing the 2025 Public Offering of SME-Supporting Bonds (Phase I) for professional investors on the Shanghai Stock Exchange, with an issuance size of RMB300 million, a term of two years, an issuer rating of AAA, a subscription multiple of 3.33 times, and a final coupon rate of 1.89%. This bond is the first SME-supporting bond in the commercial factoring industry. It represents another important achievement of the Company in solidly advancing inclusive finance and supporting the development of small, medium, and micro enterprises. The proceeds will be specifically used to serve small, medium, and micro enterprises along the industrial chains of central state-owned enterprises, stimulate new economic momentum within such industrial chains, and precisely meet the working capital needs of small, medium, and micro enterprises.

Case 3-6 Guotai Haitong Assisted Chengdu Hi-Tech in Issuing the First Technology Innovation SME-Supporting Corporate Bond in Southwest China

On July 28, 2025, Guotai Haitong, as lead underwriter, assisted Chengdu Hi-Tech Technology Innovation Investment and Development Group Co., Ltd. ("Chengdu Hi-Tech") in successfully issuing the 2025 Non-Public Offering of Technology Innovation SME-Supporting Corporate Bonds (Phase I) for professional investors on the Shanghai Stock Exchange. The issuance size of this bond was RMB1 billion, with a term of 5+3+2 years, a coupon rate of 2.05%, and a total subscription multiple of 2.54 times. It was the issuer's first corporate bond and the first technology innovation SME-supporting corporate bond in Southwest China. Seventy percent of the proceeds will be specifically used to support the development of small, medium, and micro enterprises in the field of technological innovation, empowering enterprises with core technologies to break through development bottlenecks, accelerate the commercialization of scientific and technological achievements, and promote industrial structure upgrading.

Case 3-7 Haitong UniTrust's Home-Based Elderly Care Equipment Leasing Project Won the Best Innovation Case Award in the Shanghai Financial Leasing Industry

In response to the aging population trend, Haitong UniTrust provided equipment financing to a newly established assistive device leasing service provider, purchasing eight batches of equipment to support the development of assistive device services in three provinces (Jiangsu Province, Shanxi Province, and the Inner Mongolia Autonomous Region), covering three prefecture-level cities and 76,000 disabled individuals, and successively providing home-based assistive equipment to more than 8,000 families of disabled individuals. Home-based elderly care assistive device leasing services help reduce the financial burden on families, facilitate the effective implementation of the long-term care insurance system, and enable elderly individuals to receive more professional and attentive care services. The service has been expanded to 49 prefecture-level cities. The home-based elderly care equipment leasing project launched by Haitong UniTrust provides financing solutions and a package of financial services to assistive device leasing service providers, offering critical funding support during the early stages of business development. The project won the "Best Case" award in the 2024 Shanghai Financial Leasing Industry Innovation Case Awards.

As a Shanghai municipal state-owned financial enterprise, Guotai Haitong actively serves Shanghai in building itself into an international economic center, financial center, trade center, shipping center, and science and technology innovation center, and supports the reform of Shanghai's state-owned assets and state-owned enterprises. In 2025, the Company raised more than RMB810 billion for 130 Shanghai enterprises (with an underwriting amount of nearly RMB375 billion). Among these, equity underwriting amounted to nearly RMB84 billion and bond underwriting amount exceeded RMB290 billion, both ranking first in the industry.

Table 3-4 Major Achievements in Serving Shanghai's Development and Reform

Major Initiatives	Major Achievements
Serving the Development of Shanghai's "Five Centers"	• Supporting the development of the STAR Market. Since the establishment of the STAR Market, the Company has cumulatively assisted 107 enterprises in listing on the STAR Market, ranking first in the industry in both number and scale of IPOs. In 2025, the Company assisted eight Shanghai technology innovation enterprises in completing equity financing of RMB11.1 billion. • Focusing on Shanghai's "3+6" industrial system, the Company participated in investing in and establishing three major leading industry parent funds in Shanghai, directly invested in more than 200 technology innovation enterprises, and indirectly drove investment in more than 1,000 technology innovation enterprises. In 2025, new investments were made in leading domestic GPU enterprise Vastai Technologies, leading domestic large model company Minimax, and representative low-altitude economy enterprise Tegin, etc.

Major Initiatives	Major Achievements
Serving the Reform of Shanghai's State-Owned Assets and State-Owned Enterprises	• Promoting Shanghai state-owned enterprises to improve financing structures and enhance the allocation efficiency of state-owned capital, the Company cumulatively assisted Shanghai state-owned enterprises in completing RMB397.7 billion in financing, including RMB2.9 billion in equity financing and RMB394.8 billion in bond financing. For example, the Company has successfully issued a RMB2.5 billion private placement for Waigaoqiao Group, RMB50 billion financial bonds for Bank of Shanghai, RMB15 billion technology innovation bonds for SPD Bank, RMB3.5 billion medium-term notes for Bailian Group, and issued technology innovation bonds for well-known investment institutions such as SSCI and Zhangjiang VC. • Providing new solutions to accelerate the revitalization of high-quality existing assets of Shanghai SOEs, the Company successfully completed the expansion offering of the Guotai Junan Lingang Innovation Industrial Park REIT and assisted Zhangjiang Group in issuing the largest quasi-REITs by scale among Shanghai state-owned enterprises. • The Company incorporated ESG consulting into comprehensive service solutions for Shanghai SOEs, and officially released the first REITs ESG report of a Shanghai SOE - *Guotai Junan Urban Investment Kuanting Affordable Rental Housing REIT 2024 Sustainability Report* among Shanghai state-owned enterprises. • The Company jointly initiated the Yangtze River Delta Digital Intelligence Fund with Shanghai Jingwen Investment, Oriental Pearl Group, and Xuhui Capital, with a scale of RMB3 billion, jointly established the Junhua Fuchuang Electronic Materials Fund with Shanghai Huayi Group, with a scale of RMB660 million, and jointly established the Shanghai Yixiang Fund with SAIC Motor, with a scale of RMB410 million.

Case 3-8 Shanghai Lingang Guotai Haitong Qihang Venture Capital Fund Completed Filing and Commenced Operations

On November 3, 2025, "Shanghai Lingang Guotai Haitong Qihang Venture Capital Partnership (Limited Partnership)" ("Qihang Venture Capital Fund") completed filing with the Asset Management Association of China and commenced operations. The total scale of Qihang Venture Capital Fund is RMB400 million, with an investment period of 10 years and an exit period of 5 years. Guotai Junan Innovation Investment Co., Ltd., a subsidiary of Guotai Haitong, serves as the GP and fund manager. The Qihang Venture Capital Fund will focus on future-oriented industries such as future health, future intelligence, future energy, future space, and future materials, primarily covering start-ups in seed round, angel round, and Series A, and will pool financial resources to promote technological transformation in industries such as integrated circuits, new energy vehicles, high-end equipment, and green development.

Case 3-9 A Subsidiary of Haitong Capital Jointly Established the Yangtze River Delta Digital Intelligence Fund with Shanghai State-Owned Capital Platforms

In June 2025, in order to thoroughly implement the national strategy for integrated development of the Yangtze River Delta and serve the development of Shanghai's "Five Centers", under the guidance of the Publicity Department of the Shanghai Municipal Committee, Shanghai Jingwen Investment Co., Ltd., as the investment platform directly under the Publicity Department, joined with Guotai Haitong Securities Co., Ltd. and China Cultural Industry Investment Fund Phase II as cornerstone investors, and jointly established the first Yangtze River Delta Digital Intelligence Fund funded by state-owned capital from one municipality and three provinces in the Yangtze River Delta region. The fund is managed by Haitong Creative, a subsidiary of Haitong Capital Investment Co., Ltd. under Guotai Haitong, and serves the development of Shanghai's AI-based core cultural digital technology industry and the integration of AI+ and culture+ industries.

Case 3-10 Guotai Junan Lingang Innovation Industrial Park REIT Successfully Completed Expansion Offering

On May 30, 2025, the expansion application of the Guotai Junan Lingang Innovation Industrial Park REIT, for which Guotai Haitong Asset Management serves as fund manager and asset-backed securities manager, officially received approval from the China Securities Regulatory Commission and a no-objection letter from the Shanghai Stock Exchange. This is the first publicly offered REIT expansion project approved for a Shanghai municipal state-owned enterprise, and the sixth approved expansion project in the entire public REITs market. The underlying infrastructure project proposed for acquisition is the Caohejing Technology Oasis Kangqiao Park held by Shanghai Lingang, a listed company under Lingang Group. The project focuses on Shanghai's "3+6" key industrial system and has formed a layout centered on core industries such as integrated circuits, biomedicine, and artificial intelligence. The successful expansion of the Guotai Junan Lingang Innovation Industrial Park REIT has, on the one hand, enhanced investment diversification and risk resistance capacity; on the other hand, by leveraging Lingang Group's industrial chain and cluster advantages, it can provide tenants with full-chain services covering "industrial incubation – investment – R&D – production – cooperation", realizing synergy and scale effects between new and existing assets.

Guotai Haitong closely aligns with the goal of "international excellence with distinctive strengths", relying on its service network covering 17 countries and regions, and provides comprehensive financial services to global clients. The Company actively participates in high-quality joint development of the Belt and Road Initiative, and has established branches in countries along the Belt and Road, such as Singapore, Vietnam, Portugal, and Brazil, serving "Chinese-funded enterprises going global" and "overseas clients entering China". Meanwhile, to closely follow client needs, the Company is steadily advancing its international layout in an orderly manner, continuously expanding coverage and deepening participation in key regions such as Southeast Asia and the Middle East, better serving the "Belt and Road" Initiative and supporting the development of Shanghai International Financial Center.

3.1.4 Indicators and Targets

In 2025, Guotai Haitong adhered to a client-centered approach, proactively served major national and Shanghai development strategies, and solidly advanced the "Five Major Areas" of finance, including technology finance, green finance, inclusive finance, pension finance, and digital finance, consolidating and enhancing its core competitive advantages and achieving substantial growth in operating performance. For the completion status of the Company's principal operating indicators in serving the real economy, please refer to the "Discussion and Analysis of the Board of Directors" section of the *Guotai Haitong 2025 Annual Report*.

3.2 Sustainable Finance

3.2.1 Governance

Guotai Haitong attaches great importance to the development of sustainable finance and has established a sound governance structure. The Board of Directors has set up the Strategy and ESG Committee of the Board, which assumes ultimate responsibility for supervising and guiding the Company's sustainable finance development. At the management level, the ESG and Sustainable Development Committee has been established to coordinate corporate resources and actively advance sustainable finance business. At the departmental and subsidiary levels, two cross-departmental working groups focusing on green financing and green investment have been formed to improve the green investment and financing business system and meet clients' diversified sustainable finance needs. In addition, the Company has established dedicated teams within the Investment Banking Department to serve clients across the new energy industry chain, including photovoltaic, new energy vehicles, energy storage, wind power, and hydrogen energy. Dedicated carbon finance teams have also been set up within the Fixed Income Department and Guotai Junan Futures to provide carbon asset trading and advisory services to clients. For details of the governance structure, key responsibilities, and meeting activities of sustainable finance, please refer to the "Sustainability Governance Structure" section of this Report.

3.2.2 Strategy

Based on in-depth analysis of macro policies and industry development trends, Guotai Haitong has identified the following policy-related risks and market opportunities associated with sustainable finance.

Table 3-5 Analysis of Risks and Opportunities Related to Sustainable Finance

Risks/ Opportunities	Specific Description	Impact Duration	Current and Anticipated Financial Impact
Deficiency in ESG risk identification and management	• Sustainable finance requires ESG factors to be fully embedded in due diligence, risk approval, and other processes. In the absence of a comprehensive ESG risk management system, inadequate identification of risks in high energy-consuming and high-pollution sectors, coupled with a shortage of professional risk management personnel, may lead to investment losses or reputational risks arising from environmental violations or corporate governance deficiencies, and may fail to meet regulatory expectations.	Short-term, medium-term, long-term	Increase in asset losses
Policy and market volatility risk	• Sustainable finance development is highly dependent on policy orientation. Dynamic regulatory adjustments may alter compliance requirements and capital allocation standards, increasing business adjustment costs. Meanwhile, markets for green bonds, CCER and related instruments remain relatively small with limited liquidity. Carbon price volatility and underperformance of green projects may directly affect profitability stability in proprietary and underwriting businesses.	Medium-term, long-term	Increase in operating costs Decrease in operating revenue
Business innovation and capital constraint risk	• Innovative businesses such as carbon finance products and green REITs lack mature risk measurement standards and operational models. Certain innovative businesses are subject to relatively high capital requirements for risk-based capital provisioning. Coupled with the constraints on capital efficiency imposed by new risk control regulations, the Company may face challenges of excessive capital occupation and difficulties in risk hedging when advancing business innovation, thereby restricting the scalable development of such businesses.	Medium-term, long-term	Increase in operating costs
Policy dividend–driven expansion opportunity	• Advancement of the national "Dual Carbon" goals and the "Five Major Areas" of finance policies support securities firms in strengthening capital market intermediation and increasing financial supply to green industries. Growing demand for green bond underwriting and green project financing, along with regulatory incentives for high-quality securities, provides policy support for optimizing business structure and sustainable finance expansion.	Medium-term, long-term	Increase in operating costs Decrease in operating revenue
Business innovation and differentiated competition opportunity	• As the sustainable finance market is still in an early development stage, there is broad space for innovation in carbon asset management, CCER project development, and green asset management products. Leveraging its client resources and professional expertise, the Company may explore distinctive business lines such as full-chain carbon services and green derivatives innovation, break away from the homogeneous competition pattern of traditional businesses, build core competitiveness in sustainable finance, and seize first-mover advantages in market development.	Medium-term, long-term	Increase in operating revenue
Industry transformation and long-term value enhancement opportunity	• The concept of sustainability has become a consensus in the capital markets. Incorporating ESG factors into investment decision-making and risk management helps securities optimize portfolio quality and reduce long-term credit and reputational risks. Meanwhile, as investor demand for green and responsible investment continues to grow, the company can expand new scenarios in wealth management by issuing green-themed funds and providing ESG investment advisory services, thereby achieving both social value and improved business performance.	Medium-term, long-term	Decrease in asset losses Increase in operating revenue

Note: As risk analysis related to Sustainable Finance involves numerous factors and complex mechanisms, resulting in significant measurement uncertainty, the Company is unable to disclose quantitative financial impact information and will further enhance its analytical capabilities in the future.

To address these risks and opportunities, Guotai Haitong integrates internal resources to build comprehensive green finance solutions centered on carbon finance, green investment and financing, and ESG advisory services, promoting both client value creation and the Company's green and low-carbon transformation.

3.2.3 Impacts, Risks and Opportunities Management

Guotai Haitong fully integrates ESG and sustainability principles into its business practices, closely monitors regulatory developments and green industry trends, and continuously strengthens top-level design and strategic planning. By comprehensively analyzing both positive and negative impacts of carbon finance, green investment and financing, and ESG advisory services on operations, the Company optimizes business priorities and formulates targeted management strategies to achieve closed-loop management of sustainable finance related risks and opportunities.

1. Carbon Finance

Guotai Haitong established its carbon finance business team as early as 2014 and obtained a carbon trading license from the China Securities Regulatory Commission in 2015. The Company completed the first CCER transaction and the first carbon inclusive transaction within the securities industry, providing high-quality carbon finance services, activating corporate carbon assets, and facilitating carbon price discovery. The Company has been recognized for multiple consecutive years as an outstanding member and outstanding investment institution by pilot carbon exchanges in Beijing, Shanghai, and Guangdong. With industry-leading transaction volumes, Guotai Haitong is a key participant in China's carbon trading market, serving leading enterprises across multiple industries, including power generation, heating, paper, chemicals, steel, transportation, finance, and public utilities, covering diverse clients such as compliance entities, voluntary carbon-neutral enterprises, and institutional investors.

In recent years, with the introduction of China's carbon peak and carbon neutrality goals, the expansion of the national carbon emissions trading market, and the implementation of the EU Carbon Border Adjustment Mechanism, industrial enterprises, especially export-oriented companies with high emissions, have faced increasing carbon constraints. To meet clients' growing demand for carbon finance services, Guotai Haitong has integrated its professional resources to build a client-oriented carbon finance service system. By strengthening internal coordination within the Group and cooperation with external institutions, the Company provides clients with comprehensive carbon finance solutions. With trading, products, and advisory services as its core business forms, Guotai Haitong's carbon finance service system continues to support corporate clients in participating in the carbon market, managing carbon assets, and achieving carbon neutrality. The Company strives to facilitate the development of the carbon market itself while enabling enterprises to effectively achieve energy conservation, emission reduction, and low-carbon transformation through market-based mechanisms, thereby contributing to the realization of "Dual Carbon" goals.

In 2025, the Company's carbon finance business continued to maintain a leading position in the market, providing diversified services such as carbon trading, compliance support, and financing for more than one hundred real-economy enterprises. The Company received several honors, including the Carbon Finance Innovation Award from Shanghai Carbon Market, the Best Trading Award from the Beijing Green Exchange, the Carbon Finance Innovation Award from the Hubei Emissions Exchange, and the Annual Outstanding Member Award from the Shenzhen Emissions Exchange. In March 2025, the Company successfully assisted a leading enterprise in the concentrated solar power industry in completing the registration and issuance of one of the first batches of CCER credits nationwide, with issuance volume exceeding 500,000 tonnes. This project was not only among the first batch of projects to receive CCER issuance following the market's relaunch, but also the sole concentrated solar power-based emission reduction project in that inaugural cohort.

2. ESG and Green Financing

Guotai Haitong fully leverages the advantages of its comprehensive service platform to build a well-developed sustainable financing system covering equity sponsorship and financial advisory services for mergers and acquisitions, bond underwriting and issuance, asset securitization, equity pledge financing, and financial leasing. Focusing on high-emission industries such as coal, unconventional oil, and natural gas, the Company uses transition finance as a key approach to provide financial support for enterprises in areas such as energy-saving and carbon-reduction technological upgrades, clean energy substitution, and carbon asset management, while offering customized services including policy interpretation and transition pathway planning, helping promote energy conservation and emissions reduction in traditional industries. At the same time, the Company consistently aligns with China's "Dual Carbon" goals and strictly follows regulatory requirements related to the control of high-energy-consumption and high-emission industries. For sectors including coal-fired power, petrochemicals, chemicals, steel, nonferrous metal smelting, and building materials, the Company adheres to the principle of "controlling new capacity while optimizing existing capacity", firmly refrains from providing financial support for newly added inefficient production capacity projects and strictly observes financing compliance requirements for projects that do not meet industrial planning standards, fail to achieve energy efficiency requirements, do not implement pollutant and carbon emission reduction measures, or fall into restricted or obsolete categories.

Table 3-6 ESG and Green Financing Practices

Business Type	Key Achievements
Equity Sponsorship and M&A Advisory	• Conducted ESG due diligence for IPO clients and disclosed ESG performance in prospectuses, guiding capital toward high-quality enterprises with sustainable development characteristics. • Established a dedicated equity investment banking team of over 140 professionals serving the new energy industry, providing comprehensive, continuous, and in-depth services to clients across the new energy vehicle, photovoltaic, lithium battery, energy storage, wind power, and hydrogen energy value chains. • In 2025, the Company completed 35 ESG-related equity financing projects (including NEEQ listings and private placements) with a total underwriting amount of RMB31.042 billion, and provided ESG advisory services to seven corporate clients.
Bond Underwriting and Issuance	• Improved ESG negative screening and due diligence mechanisms, provided assessment support for ESG debt financing projects, and formulated the *Memorandum on Optimizing the Internal Review Mechanism for Green Bonds and Other ESG Projects* to enhance internal review efficiency for ESG financing projects. • In 2025, the Company underwrote 168 green bonds with a total underwriting amount of RMB67.682 billion and issuance scale of RMB355.748 billion, ranking among the top two in the industry by underwriting scale. This included 35 carbon neutrality bonds with a total underwriting size of RMB8.906 billion, 15 sustainability-linked bonds with an underwriting size of RMB2.315 billion., and 5 transition bonds with underwriting amounts of RMB1.2 billion.
Asset Securitization	• As of the end of 2025, Guotai Haitong Asset Management, as plan manager, had cumulatively issued 43 ESG-themed ABS products, including green, carbon neutrality, and sustainability-linked products, ranking among the top two in the entire market by number and top three in the entire market by total scale, with a total issuance scale of RMB50.943 billion. In 2025, six ESG-themed ABS products were issued with a total scale of RMB7.355 billion. • In 2025, Guotai Haitong Asset Management also released *Guotai Junan Chengtou Kuanting Rental Housing REIT 2024 Sustainability Report*, the first REITs ESG report of Shanghai state-owned enterprises.
Stock Pledge Financing	• Focused on financing needs in new energy, energy conservation and environmental protection, and green manufacturing sectors, providing customized financial solutions to support the green transformation of the real economy. • Developed and launched a dedicated ESG evaluation model for stock pledge business, incorporating nearly 100 indicators to generate ESG scores for pledged projects. The evaluation results provide effective and intuitive judgment basis for project due diligence and review, and serve as important reference factors for collateral financing haircut rates and interest rate pricing. • In 2025, the Company achieved steady breakthroughs in green stock pledge financing, implementing 15 projects spanning power and energy, photovoltaics, EV charging infrastructure and green industrial parks, with an outstanding balance of RMB1.599 billion, and effectively converting financial resources into ecological benefits.

Business Type	Key Achievements
Financial Leasing	• Haitong UniTrust actively explored financial leasing to support green "Dual Carbon" goals and the construction of a new energy system. In accordance with Shanghai's *Green Financial Leasing Project Recognition Rules*, green leasing investments reached RMB6.652 billion during the year, with an outstanding green leasing interest-bearing asset balance of RMB16.976 billion as of the end of 2025. • In 2025, Haitong UniTrust raised over RMB10 billion through the issuance of capital market financing products and syndicated loans supporting sustainable development initiatives, to support SMEs, green industries, and regional economic development, prioritizing environmental infrastructure and small business expansion. In February 2025, Haitong UniTrust successfully implemented the first "ESG + Two Priorities and Two New Initiatives" syndicated loan in the financial leasing industry, with interest rates directly linked to Haitong UniTrust's ESG performance.

Case 3-11 Guotai Junan International Assisted CATL in Listing on the Main Board of HKEX

On May 20, 2025, Guotai Junan International acted as Joint Global Coordinator, Joint Bookrunner, and Joint Lead Manager in assisting Contemporary Amperex Technology Co., Limited ("CATL") in its successful listing on the Main Board of the Hong Kong Stock Exchange, raising approximately HKD 41 billion (after the exercise of the over-allotment option). This transaction represented the largest "A+H" IPO on the Hong Kong Stock Exchange in recent years, the largest IPO on the Hong Kong Stock Exchange since 2022, and the largest global IPO in 2025. Throughout the offering process, Guotai Junan International participated comprehensively in underwriting activities, leveraging integrated onshore and offshore resources to conduct market-oriented investor outreach. By effectively utilizing diversified financial instruments to enhance order conversion, Guotai Junan International successfully introduced multiple sovereign wealth funds and long-term institutional investors following launch, achieving high-quality and multiple-times book coverage.

Case 3-12 Guotai Haitong Exclusively Sponsored Inovance Automotive, a Leading NEV Powertrain Company, Listing on ChiNext Market of SZSE

On September 25, 2025, Suzhou Inovance Automotive, Co., Ltd. ("Inovance Automotive,"), exclusively sponsored by Guotai Haitong, successfully listed on the ChiNext board of the Shenzhen Stock Exchange. The IPO involved a public offering of 288.5749 million A-shares at an issue price of RMB12.48 per share, raising total proceeds of RMB3.601 billion. This represented the largest IPO by fundraising amount on the ChiNext Board over the past two years, and marked the first case of a ChiNext-listed company spinning off a subsidiary for listing on the Shanghai or Shenzhen Stock Exchange. Inovance Automotive is committed to becoming a globally leading provider of intelligent electric vehicle components and solutions. Its main products include core powertrain components such as electric drive systems and power supply systems. In China's new energy passenger vehicle market in 2024, Inovance Automotive ranked first among third-party suppliers in market share for electronic control units and electric motors, and second among third-party suppliers in market share for drive assembly products. By entering the capital market, Inovance Automotive is expected to further strengthen the domestic capabilities in key core components for new energy vehicles in China.

Case 3-13 Guotai Haitong Exclusively Sponsored Leading New Energy Company Ginlong Technologies in Successful A-Share Convertible Bond Issuance

In October 2025, Guotai Haitong served as the sole sponsor and lead underwriter for the issuance of convertible corporate bonds by Ginlong Technologies Co., Ltd. ("Ginlong Technologies"). The total proceeds of RMB1.677 billion will be primarily allocated to distributed solar PV power station investment and construction, solar inverter capacity expansion, R&D center establishment, and digital-intelligent upgrading initiatives—injecting robust capital momentum into the enterprise's high-quality development. The offering raised a total of RMB1.677 billion, mainly to support projects including investment and construction of distributed photovoltaic power stations, expansion of photovoltaic inverter production capacity, development of an R&D center, and digital and intelligent upgrades, injecting robust capital momentum into the enterprise's high-quality development. In March 2019, Guotai Haitong also acted as the sole sponsor and lead underwriter for Ginlong Technologies' listing on the ChiNext board of the Shenzhen Stock Exchange. Over a six-year period, the Company, serving as sponsor, facilitated five financing rounds for Ginlong Solis, raising a combined RMB6.756 billion, providing ample capital support for the enterprise's sustained rapid growth and enabling it to seize historic industry development opportunities, thereby establishing a benchmark for green equity financing.

Case 3-14 Guotai Haitong Assisted Hengtai Holding in Issuing the First Yangtze River Delta Carbon-Neutral Green Corporate Bond

On April 3, 2025, Guotai Haitong assisted Suzhou Hengtai Holding Group Co., Ltd. ("Hengtai Holding") in successfully issuing its 2025 Carbon-Neutral Green Corporate Bond (Phase I) (Yangtze River Delta Integration) to professional investors on the Shanghai Stock Exchange. The bond had an issuance size of RMB300 million, a five-year maturity, was issued on an unsecured basis, and carried AAA issuer and bond ratings, with a coupon rate of 2.47%. It represents the first carbon-neutral green corporate bond in China specifically dedicated to supporting the Yangtze River Delta integration. After deducting issuance expenses, all proceeds were to be used for capital injection into subsidiaries to support the construction and operation of a carbon-neutral green project comprising the development, operation, and ancillary working capital requirements of the Suzhou East Railway Station Integrated Hub Development and Supporting Facilities Project. In addition, the issuer may use the proceeds to replace its own funds invested in eligible green projects within the 12 months prior to issuance, ensuring efficient capital utilization and fully supporting the implementation of the national Yangtze River Delta Integration strategy.

Case 3-15 Guotai Haitong Assisted First Highway Engineering Group in Issuing the First Green Bond on the Beijing Stock Exchange

Guotai Haitong acted as lead underwriter in assisting China First Highway Engineering Group Co., Ltd. ("First Highway Engineering Group") in successfully issuing its 2025 Technology Innovation Green Short-Term Corporate Bond (Phase I) to professional institutional investors on the Beijing Stock Exchange. The bond had an issuance size of RMB300 million, a maturity of 60 days, and an issuer credit rating of AAA, with a final coupon rate of 1.60%, marking a historical low coupon rate for short-term corporate bonds issued by central state-owned enterprises in the exchange market. This issuance carried dual labels of "Green + Technology Innovation". It was not only the first green bond, but also the first technology innovation bond and the first central SOE bond issued on the Beijing Stock Exchange, further enriching the bond product offerings of the exchange. After deducting issuance expenses, all proceeds were used to replace the issuer's self-raised funds invested in green building projects within the 12 months prior to issuance. The two green building projects to which the funds were allocated both achieved two-star certification under China's Green Building Evaluation Standard at the construction drawing stage, providing financial support for the green transformation of the infrastructure sector.

Case 3-16 Guotai Haitong Assisted Universal Tianjin Leasing in Issuing the First Elderly-Care Sustainability-Linked ABS in China

Guotai Haitong acted as sales agent in assisting Genertec Universal International Financial Leasing (Tianjin) Co., Ltd. ("Universal Tianjin Leasing") in successfully establishing the "2025 Universal Leasing Phase I Asset-Backed Special Plan (Sustainability-Linked)" on the Shanghai Stock Exchange. This transaction represents China's first asset-backed securitization product linked to sustainability-linked bond (SLB) KPIs in the elderly-care sector. The issuance size totaled RMB1.06 billion. The senior A1 and A2 tranches both received AAA ratings from a domestic credit rating agency, with coupon rates of 2.00% and 2.35%, respectively.

Case 3-17 Haitong UniTrust Supported Hydrogen-Powered Cold Chain Vehicle Operations

A Shanghai-based hydrogen technology company, a participant in the national fuel cell vehicle demonstration program led by the National Development and Reform Commission, has cumulatively operated hydrogen fuel cell vehicles for more than 10 million kilometers across Beijing, Shanghai, Guangdong, and other regions. Haitong UniTrust, a subsidiary of Guotai Haitong, provided RMB30 million in funding support for its hydrogen-powered cold chain transportation and refueling station projects in the Guangdong–Hong Kong–Macao Greater Bay Area. During the 15th National Games in 2025, its hydrogen-powered cold chain fleet undertook catering distribution tasks for the event, efficiently delivering 15,000 meal packages and contributing to the development of the hydrogen energy industry in the Greater Bay Area.

Case 3-18 Haitong UniTrust Assisted China Railway Engineering Equipment Group in Delivering its First Tunnel Boring Machine

Haitong UniTrust, a subsidiary of Guotai Haitong, adopted a direct leasing model to support the timely production and delivery of the "Qihang" tunnel boring machine (TBM) by China Railway Engineering Equipment Group Co., Ltd. The delivered TBM will be deployed in the SG3 section of the Taicang pilot segment of the Shanghai–Suzhou–Wuxi–Changzhou Intercity Railway project. This milestone marks a new breakthrough for Haitong UniTrust in supporting new infrastructure construction through integrated industry-finance collaboration. As a key node in the Yangtze River Delta rail transit network, the completion of the Shanghai–Suzhou–Wuxi–Changzhou Intercity Railway will enable seamless transfers between Taicang and multiple Shanghai metro lines as well as airport link lines, significantly reducing commuting time and directly promoting regional transportation connectivity and economic integration across the Yangtze River Delta.

3. ESG and Green Investment

Guotai Haitong has formulated the *Statement of Guotai Haitong Securities Co., Ltd. on Responsible Investment*, which covers the Company's sustainable investment governance structure and investment research management, key ESG issues and indicator system, as well as responsible investment strategies and their application, promoting the effective integration of ESG investment principles with core investment operations. To actively fulfill its fiduciary duties and further standardize the exercise of voting rights, the Company has also established the *General Policy of Guotai Haitong Securities Co., Ltd. on Participating in Listed Company Governance*, which clarifies the basic principles, participation standards and methods, internal controls, and information disclosure requirements for the Company and its subsidiaries to exercise shareholder rights, including voting rights, inquiry rights, and proposal rights, in invested listed companies. Where voting outcomes do not meet expectations, the Company may adopt escalation measures based on specific circumstances, including enhanced direct engagement with management, continued submission of shareholder proposals, public statements clarifying its position, collective action with other investors, reduction of holdings, or full divestment.

Guotai Haitong actively contributes to the ESG investment ecosystem by joining industry alliances and participating in ESG-focused conferences and forums. On December 27, 2023, the Company signed the Principles for Responsible Investment (PRI) in its capacity as an "investment manager" at the group level, becoming an official PRI signatory. In accordance with PRI requirements, its subsidiaries simultaneously obtained PRI signatory status through the group structure, signifying that the entire group, including its subsidiaries, will comprehensively implement the six principles for Responsible Investment and actively practice responsible investment strategies. Prior to this, HuaAn Funds, a subsidiary of Guotai Haitong, signed the PRI as an "investment manager" on May 15, 2023, and joined the China Climate Engagement Initiative (CCEI) as a founding member. Another subsidiary, HFT Investment Management, signed the PRI as an "investment manager" on September 17, 2021.

Leveraging its comprehensive ESG governance framework, Guotai Haitong continues to strengthen ESG investment research capabilities. The Company has established a relatively comprehensive ESG investment research system across fund management, asset management, private equity investment, proprietary fixed income and equity investment, and proprietary equity investment businesses, and applied to a range of ESG investment strategies, including negative screening, positive screening, norms-based screening, ESG integration, thematic investing, impact investing, and active ownership, to embed ESG considerations throughout the investment lifecycle.

Table 3-7 ESG and Green Investment Practices in Fund Management Business

HuaAn Funds

- Incorporated ESG and green finance initiatives into its three-year strategic plan and publicly released the *Responsible Investment Policy of HuaAn Funds (2025)*, continuously optimizing the organizational structure under the leadership of the ESG Management Committee.
- Fully established an integrated ESG data platform covering all A-share and Hong Kong-listed companies, as well as domestic bond issuers, providing robust data support for ESG investment research and risk control systems.
- Continued to enhance the ESG investment research and risk management framework by updating and optimizing internal ESG evaluation indicators in line with the latest domestic and international standards. Based on both internal and external assessment data, HuaAn Funds refined mechanisms such as negative screening and risk alerts, formulated an ESG investment exclusion list, regularly tracked ESG-related controversies and risk events of investment targets, and monitored portfolio-level ESG performance and risks, thereby integrating ESG factors throughout the entire investment decision-making and risk management process.
- Advanced stewardship practices by revising stewardship policies and external voting systems in accordance with new requirements from the Asset Management Association of China, and by upgrading the voting system platform, while engagement and proxy voting policies cover all managed asset classes, with designated personnel responsible for implementation. In 2025, HuaAn Funds conducted 26 ESG research engagements with listed companies through platforms such as the CCEI and participated in 54 shareholder meetings, voting on 457 proposals.
- As of the end of 2025, maintained 19 ESG-themed funds with a total scale of approximately RMB35.03 billion, and established and submitted for approval its first bond-type ESG product - the HuaAn Shanghai Clearing House AAA Green Bond Index Fund.

HFT Investment Management

- Established a comprehensive ESG risk management system. In pre-investment risk management, ESG due diligence is conducted for high ESG-risk industries, listed companies with Wind ESG ratings of BBB or below, and bond issuers triggering ESG risk alerts, to assess potential adverse impacts on investment decisions. In post-investment management, an ESG media monitoring system has been implemented, that sends daily email alerts on ESG negative incidents concerning portfolio holdings, tracks risk exposure in real time, and implements ledger-based management for high-ESG-risk entities.
- Promoted stewardship activities by ensuring that engagement and proxy voting policies cover all asset classes under management, with designated personnel responsible for execution. In accordance with the *Administrative Measures for Participation in the Governance of Listed Companies of HFT Investment Management Co., Ltd.* and the *Voting Policy for the National Social Security Fund and Basic Pension Insurance Fund of HFT Investment Management Co., Ltd.*, for listed companies with significant ESG implications, HFT Investment Management should actively exercise voting rights proactively for portfolios including social security funds, pension funds, and public funds where the holding ranks among the top ten largest positions. In 2025, HFT Investment Management participated in 72 shareholder meetings and voted on 193 proposals.
- As of the end of 2025, managed one active ESG-themed fund, the "HFT Carbon Neutrality Theme" Hybrid Securities Investment Fund, with assets under management exceeding RMB900 million.

Case 3-19 HuaAn Funds Developed a Carbon Emissions Accounting System and Data Platform for Investment Portfolios

Under the unified deployment of the Group, HuaAn Funds has fully established a carbon emissions accounting system for investment portfolios, ensuring that all measurable assets are included in the calculation process. Assets incorporated into the accounting system account for nearly half of the total market value of holdings. Leveraging digital transformation initiatives, HuaAn Funds independently developed a carbon accounting data platform that enables automated calculation, ongoing tracking, and visualized presentation of key indicators such as total portfolio emissions and emission intensity. Based on these accounting results, HuaAn Funds further explored and developed climate transition risk indicators for portfolios, providing strong support for its ESG investment research framework and climate risk management system. Building on carbon accounting of portfolios, HuaAn Funds has also established a quarterly reporting system covering Scope 1, Scope 2, and Scope 3 GHG emissions. These reports serve as an important reference for climate change response and support decision-making by the ESG Management Committee.

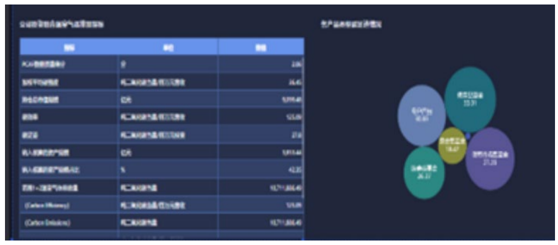


Table 3-8 ESG and Green Investment Practices in Asset Management Business

Fixed Income Investment

- Added ESG negative incident and green bond labels to the internal rating database system, prohibited investment in credit bonds involving ESG negative incidents, prioritized investment in green bonds and similar instruments, and immediately disposed of held bonds with significant ESG controversies or risks.

Equity Investment

- Added automatic exclusion functionality for low ESG ratings to the investment research system, automatically removing listed companies with lower ESG ratings from the investable stock universe.

Table 3-9 ESG and Green Investment Practices in Private Equity Investment Business

Institutional Framework

- Formulated the *ESG Risk Management Measures (Trial) of Haitong Capital Investment Co., Ltd.* and the *Client ESG Due Diligence Guidelines (Trial) of Haitong Capital Investment Co., Ltd.* , establishing an ESG risk management and client due diligence framework that clarifies procedures and standardizes ESG management practices.

Management Process

- ESG due diligence was conducted at the project initiation stage, utilizing distinct "General" and "Industry-Specific" ESG management capability scorecards, with risk control and response measures implemented for material ESG risk events. During the post-investment management phase, ESG performance is continuously monitored, and investment strategies and management measures are timely adjusted to safeguard long-term value and sustainability of investments.

Practical Outcomes

- Established multiple new energy industry investment funds, including the Anhui Wenergy Haitong Dual-Carbon Industry Fund and the Liaoning Haitong New Momentum Equity Investment Fund, actively expanding its strategic investment footprint in the dual-carbon sector. In 2025, the Company completed several new energy investment projects.

Table 3-10 ESG and Green Investment Practices in Proprietary Fixed Income and Equity Investment

Fixed Income Investment

- Established a comprehensive ESG investment management framework for bonds, supported by an ESG evaluation system, ESG assessment management policies, and ESG investment strategies, constructing a full-cycle investment decision-making system covering pre-investment, during-investment, and post-investment stages.
- Issued the *ESG Assessment Management Measures for the Fixed Income Business Line* and the *Notice on the Trial Incorporation of ESG into the Fixed Income Investment Decision-Making Process*, clarifying responsibilities and implementation procedures to ensure full ESG integration.
- Developed an ESG evaluation system that embeds ESG considerations into key stages of bond selection, investment decision-making, and risk management, reinforcing responsible investment principles.

Equity Investment

- Established an ESG investment research framework for listed company equities, with industry analysts conducting ongoing ESG tracking and research for key covered companies, and incorporating ESG ratings and other related factors into equity investment decisions.

Case 3-20 Guotai Haitong Independently Developed an ESG Evaluation System and Establishes a Bond ESG Investment Research Framework

Guotai Haitong's fixed income business line independently developed an ESG evaluation system covering approximately 15,000 domestic market entities, enabling visual presentation of the identification, assessment, monitoring and early warning of ESG features. The ESG evaluation system can provide support for investment managers and traders to carry out ESG investment by screening and integrating various types of ESG data, and can also help risk managers to monitor the ESG scores of investment targets in real time. With the strong support of the ESG evaluation system, the Company has established an ESG investment research system for bonds, integrating ESG factors into bond investment-related system construction, target screening, investment decision-making, risk management and other aspects, so as to build a comprehensive ESG investment management structure for bonds. It clarifies the responsible entities for ESG data procurement, model construction, model maintenance, investment research, and the specific management processes before, during and after investment. The ESG evaluation system and ESG investment research system for bonds received the Sustainable Product Innovation Award at the 10th "Value Co-Creation" China Corporate Sustainability Case Awards in 2025.

Table 3-11 ESG and Green Investment Practices in Proprietary Equity Investment Business

ESG Investment Strategy and Risk Control

- The ESG investment strategy for the equity investment business centers on risk prevention and control, fully integrating ESG risk management throughout the entire investment lifecycle.
- For clients operating in high-ESG-risk industries (including oil and gas drilling, integrated oil and gas, oil and gas exploration and production, coal and consumable fuels, metals and non-metals, oil and gas refining and marketing, oil and gas storage and transportation, fertilizers and agricultural chemicals, metal and glass containers, aluminum, gold, precious metals and minerals, silver, steel, tires and rubber, thermal power generation, paper packaging, and paper products) and meeting a specified investment threshold, ESG due diligence must be conducted. The due diligence results serve as an important basis for investment decision-making.

Active Ownership

- For clients identified as high ESG risk, dedicated response plans are developed, with continuous tracking of corrective actions and periodic risk reassessment. Where necessary, risk mitigation measures such as early exit are implemented. ESG risk management is incorporated into the performance assessment and reporting framework, strengthening accountability and dynamic monitoring to ensure coordinated advancement of investment activities and ESG risk control requirements.

4. ESG and Green Finance Research

Guotai Haitong is committed to building an independent ESG research framework with Chinese characteristics while aligning with international standards, striving to establish a professionally influential research brand in the fields of green finance and sustainable development. Leveraging its dedicated research team, the Company continuously delivers forward-looking and systematic research outputs to government agencies, academic institutions and think tanks, professional organizations, institutional and corporate clients, as well as its internal business units. By actively fulfilling its mission of "empowering sustainable development through research", Guotai Haitong supports China's "Dual Carbon" goals and high-quality development strategy, contributing professional expertise to sustainable economic and social development.

Table 3-12 ESG and Green Finance Research Achievements in 2025

Initiative	ESG and Green Finance Research Achievements
Providing Systematic Research Products to the Market	• Published over 100 research reports focusing on ESG, carbon peaking and carbon neutrality, clean energy, new energy, carbon markets, and renewable energy, including *Building an ESG Ecosystem for Sustainable Development, Recent Performance of Domestic ESG Strategies and Underlying Drivers, and the Dual Carbon Weekly* series. Completed commissioned research projects for institutional clients such as *Global ESG Investment Practices*, further enhancing the practical value and industry impact of research outputs. • Closely tracked ESG-related policy developments and market trends domestically and internationally, publishing 50 issues of *Dual Carbon Weekly*, 50 issues of *ESG Investment Weekly*, 50 issues of *Industry ESG Weekly*, and 6 in-depth reports, including *Optimizing Fund Governance Environment: Entering a New Era of "Voting with Hands"*, providing clients with professional and timely ESG insights to effectively identify and capture market risks and opportunities. • In collaboration with the Shanghai State-owned Assets and State-owned Enterprises Reform and Development Research Center and Harvest Fund, organized themed research activities on "ESG and Corporate Value Creation" in Shanghai, Beijing, and Shenzhen. Conducted on-site research at 19 listed companies, with participation from ESG heads and researchers of leading public fund managers, including E Fund, China Southern Fund, Fullgoal Fund, Yinhua Fund, Aegon-Industrial Fund, China Merchants Fund, China AMC, and HuaAn, as well as supporting institutions such as Wind, Sino-Securities Index, and Value Online.

Initiative	ESG and Green Finance Research Achievements
Strengthening High-end Think Tank Empowerment	• Undertook key research projects for the Shanghai Municipal Committee of the CPPCC, including *Analysis of Shanghai's 2025 Economic Performance and Policy Recommendations for 2026* and *Accelerating the Development of High-end Industrial Clusters such as Commercial Aircraft and Commercial Aerospace*. • Actively participated in the Shanghai SASAC "Guozhihui" open think tank initiative, contributing to studies such as *ESG Challenges Faced by Shanghai Enterprises Going Global and Related Recommendations*, *Recommendations for Shanghai Key Enterprises in Response to the EU Carbon Border Adjustment Mechanism*, and *ESG Ratings and Optimization Recommendations for Shanghai State-controlled Listed Companies*. • Collaborated with Shanghai Jiao Tong University, contributing to the white paper *2025 Shanghai ESG Development Report* led by the Shanghai Advanced Institute of Finance, and jointly authored academic papers with the Antai College of Economics & Management, including *The Evolution and Future Direction of ESG* and *The Value Logic and Implementation Path of ESG Strategy*.
Actively Participating in Ecosystem Development	• Received awards, including the 2025 New Fortune Magazine Best ESG Practice Research Institution, the 2025 SSE Best ESG Practice Institution Award, and the 2025 Securities Times Sustainable Development Research Contribution Institution Award. • Hosted ESG sub-forums at the Institute's 2025 Spring Strategy Conference and Mid-year Strategy Conference under themes such as *ESG in the Going-Global Journey: Global Perspectives and Innovative Practices* and *A New Journey of Sustainable Development: ESG Reshaping Business Value*, inviting universities, consulting firms, and rating agencies to deepen exchanges and collaboration and strengthen the ESG research ecosystem. • Co-organized the 2025–2026 China Listed Companies Top 100 Competitiveness Ranking Release and Forum with the Antai College of Economics & Management of Shanghai Jiao Tong University and the China Enterprise Development Research Institute, promoting corporate core competitiveness and sustainable development concepts. • Participated in events during the 2025 China International Import Expo, including "Decoding Green and Low-Carbon Rating Systems: Empowering Corporate Green Transformation" and the "China AI Sector and ESG Sustainable Development Conference".

5. ESG Consulting

Guotai Haitong closely follows regulatory requirements related to ESG information disclosure and, leveraging its strong industry research foundation and professional team expertise, provides comprehensive ESG consulting services alongside its financial services offerings. These services cover the full ESG value chain, including ESG strategic planning, report preparation, and ESG rating enhancement, supporting clients in achieving sustainable development and value creation. As of the end of 2025, the Company had cumulatively provided ESG consulting services to more than 10 enterprises, assisting enterprises in improving ESG management capability and compliance levels.

3.2.4 Indicators and Targets

As of the end of 2025, the investment scale for Guotai Haitong incorporating ESG factors into investment decision-making processes exceeded RMB1.5 trillion, accounting for more than 60% of total investment scale, surpassing the target of 50%. The scale of green bond investments reached RMB25.4 billion, representing a year-on-year increase of 35.1% and exceeding the 20% growth target. In 2025, the Company directed more than RMB400 billion of capital toward green and low-carbon sectors through equity sponsorship, bond underwriting, asset securitization, share pledge financing, and financial leasing, further supporting the transition to a sustainable and low-carbon economy.

04

ENVIRONMENTAL ISSUES

4.1 Climate Change Tackling

Guotai Haitong fully recognizes the potential impacts of climate change on its operations and financial business. In accordance with the International Sustainability Standards Board (ISSB)'s *IFRS Sustainability Disclosure Standard - Climate-related Disclosures* (IFRS S2), as well as the recommended frameworks of the HKEX and the SSE, the Company has established a climate risk management system structured around four pillars: "Governance, Strategy, Impacts, Risks and Opportunities Management, and Indicators and Targets", and has carried out climate-related information disclosure accordingly.

4.1.1 Governance

With respect to climate-related governance, the Board of Directors and its subordinate Strategy and ESG Committee are responsible for overseeing, reviewing, and making decisions on the Company's climate response strategies and their implementation. The Board convenes at least one meeting annually to assess the potential impact of ESG initiatives, including climate change response, on the Company's business model and associated risks, and to review the annual sustainability report containing climate-related disclosures. The Company's ESG and Sustainable Development Committee, chaired by the President of the Company, is responsible for coordinating relevant departments to implement measures addressing climate change. Details regarding meetings of the Company's ESG and Sustainable Development Committee can be found in the section "Sustainability Governance Structure" of this report.

The Company has appointed directors with professional experience in green and low-carbon transition in the energy sector and other climate-related fields. Climate-related training sessions are organized for Board members and members of the Company's ESG and Sustainable Development Committee, and external experts are invited to conduct internal seminars to ensure that Board members possess the necessary capabilities to effectively oversee climate-related matters. Performance evaluation indicators for senior management include metrics related to carbon finance, green investment and financing, energy conservation and emissions reduction, and climate risk management. These indicators are directly linked to remuneration and incentive mechanisms to ensure accountability in fulfilling climate-related responsibilities.

The Company's climate governance framework covers both its own operations and business activities. In terms of green operations, a Green Operations Working Group has been established under the Company's ESG and Sustainable Development Committee to formulate and implement green operational targets, covering energy management, GHG emissions management, water resource management, waste disposal, and pollutant emissions control. In terms of business operations, the Company has established a Green Investment Working Group, a Green Financing Working Group, and an ESG Risk Management Working Group under the Company's ESG and Sustainable Development Committee. These groups are responsible for integrating ESG and sustainable development principles into investment, financing, and risk management activities. Relevant details can be found in the section "Sustainable Finance" of this report.

4.1.2 Strategy

With the increasing frequency of extreme weather events, physical risks and transition risks arising from climate change have attracted growing attention. Financial institutions must proactively analyze and respond to climate-related risks and opportunities. On the one hand, financial institutions face an increasingly stringent environmental regulatory environment. Natural disasters and changes in clients' financial behaviors may affect the security of financial assets and institutional development. On the other hand, the expansion of carbon markets and the growing demand for green finance and transition finance services create new growth opportunities for financial institutions. By actively responding to climate change, financial institutions can not only enhance risk resilience but also capture emerging market opportunities and achieve sustainable long-term development.

Table 4-1 Climate-related Risks and Opportunities Analysis

Risks/ Opportunities	Specific Description	Impact Duration	Impact on Business Model and Value Chain	Anticipated financial Impact	Financial Impact in 2025
Transition Risks					
Policy and legal risks	Climate-related laws, regulations and policy measures continue to be introduced. In 2025, China announced a new round of Nationally Determined Contributions, clarifying that by 2035, China's economy-wide net GHG emissions will decrease by 7%–10% from the peak level and strive for further reductions. The Ministry of Finance and eight other ministries jointly issued the *Sustainability Disclosure Standards for Business Enterprises No.1 - Climate (Trial)*, establishing a climate information disclosure system that will gradually shift from voluntary to mandatory disclosure. The Company and its clients may face legal liabilities, regulatory measures, property losses, or reputational damage if they fail to comply with climate-related policies or regulations.	Short-term Medium-term Long-term	• Impact on business model: To meet climate disclosure and GHG emission requirements, the Company must conduct GHG accounting, develop carbon neutrality roadmaps, and perform climate scenario analysis. Non-compliance with disclosure standards or energy-saving targets may result in regulatory penalties. • Impact on value chain: Carbon compliance obligations and the implementation of the EU Carbon Border Adjustment Mechanism (CBAM) may increase compliance costs for clients and investees, reduce business scale and revenue, potentially leading to client loss and lower investment returns.	Increase in operating costs, decrease in revenue, decline in portfolio value	In 2025, the Company invested over RMB800,000 in ESG and carbon data procurement and ESG consulting services.
Market risks	Low-carbon transition and green finance policies may alter market supply and demand structures. Competition in green finance may intensify, and improved standards may accelerate the exit of non-compliant green financial products. Clients and investees may face declining product prices, rising raw material costs, or reduced market demand, affecting revenue and debt-servicing capacity.	Short-term Medium-term Long-term	• Impact on business model: With the issuance of policies such as the *Implementation Opinions on the Capital Market's Role in Advancing the Five Major Areas of Finance*, *Green Finance Terminology*, and the *Green Finance Supported Project Catalogue (2025 Edition)*, failure to provide competitive and compliant green financial products and services may reduce business scale. • Impact on value chain: The transition toward renewable energy may increase financing difficulty and reduce solvency for high-carbon industries such as power generation and steel, negatively affecting the Company's financing and credit businesses and reducing investment returns.	Decrease in revenue, decline in portfolio value	In 2025, GHG emissions from the Company's investment and financing activities exceeded 37 million tonnes of CO_2 equivalent.

Risks/ Opportunities	Specific Description	Impact Duration	Impact on Business Model and Value Chain	Anticipated financial Impact	Financial Impact in 2025
Technology risks	Energy-saving retrofits of office buildings, parks, and data centers in response to the "Dual Carbon" strategy may increase operating costs. Replacement of outdated data center equipment may pose cybersecurity risks.	Short-term Medium-term Long-term	• Impact on business model: Energy efficiency retrofits may increase operating costs and temporarily reduce employee productivity. Data center upgrades may create cybersecurity incidents that disrupt normal operations. • Impact on value chain: Cybersecurity incidents caused by energy retrofits may affect key operations, investors, or even the securities market, leading to client loss or regulatory penalties.	Increase in operating costs, decrease in revenue	In 2025, the Company invested over RMB1 million in data center energy efficiency upgrades.
Reputation risks	The Company issued the *Guotai Haitong Carbon Neutrality Blue Book*, publicly committing to carbon neutrality across operations and the value chain. Failure to fulfill climate commitments may damage reputation. Environmental pollution incidents involving clients, investees, or suppliers may indirectly harm the Company's reputation.	Short-term Medium-term Long-term	• Impact on business model: Reputational damage may result in client loss and reduced business scale. • Impact on value chain: Reputational damage to clients and investees may disrupt operations and reduce solvency. Supplier reputational issues may require supplier replacement, increasing costs.	Increase in operating costs, decrease in revenue	According to the "2025 Yangtze River Delta Listed Companies Brand Value TOP100" released by National Business Daily and the China Enterprise Research Center of Tsinghua University School of Economics and Management, Guotai Haitong Securities' brand value reached RMB16.676 billion. Reputational damage could result in brand value decline.

<table>
<tr><th>Risks/ Opportunities</th><th>Specific Description</th><th>Impact Duration</th><th>Impact on Business Model and Value Chain</th><th>Anticipated financial Impact</th><th>Financial Impact in 2025</th></tr>
<tr><td colspan="6">Physical Risks</td></tr>
<tr><td>Acute physical risks</td><td>Extreme weather events such as typhoons, floods, heavy rainfall, and heatwaves may disrupt operations of the Company, clients, and investees, causing property damage.</td><td>Short-term</td><td>• Impact on business model: Extreme weather may hinder employee commuting and travel, reduce operational efficiency, and damage Company-owned properties and equipment, increasing maintenance and insurance costs.
• Impact on value chain: Climate-sensitive industries such as agriculture, real estate, and transportation may suffer property losses or business interruptions.</td><td>Increase in operating costs, decrease in revenue, decline in portfolio value, impairment of fixed assets</td><td rowspan="2">In 2025, the Company has not incurred any property losses arising from acute physical risks, and its investment in work safety has exceeded RMB32 million.</td></tr>
<tr><td>Chronic physical risks</td><td>Long-term climate changes such as rising average temperatures and sea level rise may increase operating costs and disrupt normal activities of the Company, clients, and investees.</td><td>Medium-term
Long-term</td><td>• Impact on business model: Climate change may threaten employee health and reduce efficiency. Higher operating costs may be required to maintain cooling and heating systems in office buildings and data centers.
• Impact on value chain: Companies and investment targets in climate-sensitive industries such as agriculture, forestry, animal husbandry and fishery, real estate, and transportation may be affected by long-term climate change, which could lead to business contraction and declining profitability.</td><td>Increase in operating costs, decrease in revenue, decline in portfolio value</td></tr>
</table>

Risks/ Opportunities	Specific Description	Impact Duration	Impact on Business Model and Value Chain	Anticipated financial Impact	Financial Impact in 2025
Opportunities					
Market opportunities	Growing demand for carbon finance, green finance, and transition finance creates new business opportunities. The market value of investees aligned with green and low-carbon development may increase.	Short-term Medium-term Long-term	• Impact on business model: In 2025, China's national carbon market expanded for the first time, and 12 voluntary GHG emission reduction methodologies were released, expanding the Company's carbon finance growth potential. • Impact on value chain: As society transitions toward climate adaptation, investees strengthen climate risk management, enhancing investment value.	Increase in revenue, improvement in portfolio value	In 2025, the Company maintained a leading market position in carbon finance, providing carbon trading, compliance, and financing services to over 100 enterprises.
Product and service opportunities	By providing sustainable finance services and increasing green investment and financing, the Company expands ESG financial product offerings and revenue growth potential.	Short-term Medium-term Long-term	• Impact on business model: Diversified green finance services enhance business income. • Impact on value chain: Growing clients focus on energy conservation and environmental protection increases demand for green financial products.	Increase in revenue, improvement in portfolio value	In 2025, green finance business revenue exceeded RMB3.8 billion.

Note: The term "Impact Duration" in the above table is defined with reference to the *Sustainability Disclosure Standards for Business Enterprises - Basic Standard (Trial)* jointly issued by nine ministries and commissions, including the Ministry of Finance, whereby "short-term" refers to 0-1 year (including 1 year) after the end of the reporting period; "medium-term" refers to 1-5 years (including 5 years) after the end of the reporting period; and "long-term" refers to more than 5 years after the end of the reporting period.

To address the above-mentioned risks and opportunities, Guotai Haitong formulated and implemented the *Guotai Haitong Action Plan for Practicing Carbon Peaking and Carbon Neutrality* in 2021, the *Guotai Haitong Action Plan for Comprehensively Enhancing Green Finance Service Capabilities* in 2023, and the *Guotai Haitong Three-year Special Plan for Green and Low-carbon Transformation (2025–2027)* in 2025. Detailed information can be found in the section "Sustainability Strategy" of this report. Through these action plans, the Company is committed to gradually reducing its own GHG emissions, advancing a comprehensive green and low-carbon transformation, and building a robust sustainable finance business system. The *Guotai Haitong Carbon Neutrality Blue Book* sets out the goals of "achieving operational carbon neutrality (Scope 1 and Scope 2) by 2030 and value chain carbon neutrality (Scope 1, Scope 2, and Scope 3) before 2060". These targets further strengthen strategic guidance and fully implement the national "carbon peak and carbon neutrality" goals, contributing greater financial support to green and low-carbon economic and social development. The Board of Directors and the Strategy and ESG Committee of the Board review and supervise the Company's overall climate response objectives and the implementation of related action plans, and guide and urge the management to carry out relevant targets and initiatives. The Company has formulated the *ESG Risk Management Statement of Guotai Haitong Securities Co., Ltd*. to establish an ESG risk management framework and workflow, identifying, monitoring, assessing, and issuing early warnings on ESG risks based on dimensions such as climate change and industry characteristics. In addition, the Company plans to apply quantitative analysis methods to conduct climate scenario analysis, providing a stronger basis for assessing climate-related risks and opportunities.

Case 4-1 Guotai Haitong Released the *Guotai Haitong Carbon Neutrality Blue Book*

On February 2, 2026, the China Enterprise Reform and Development Society, Responsibility Cloud Research Institute, and Guotai Haitong jointly hosted the thematic event "ESG China Shanghai Session - Entering Guotai Haitong". As the first stop of the 2026 "ESG China Enterprise Tour" series, the event focused on "Entering Shanghai State-owned Enterprises" and brought together representatives from government departments, industry associations, financial institutions, investment organizations, and professional think tanks to explore new pathways for ESG development in the financial industry. At the event, Guotai Haitong officially released the *Guotai Haitong Carbon Neutrality Blue Book*. The Blue Book systematically elaborates on the Company's carbon neutrality goals and implementation pathways, reflecting its solemn commitment to the future. It clearly states that Guotai Haitong strives to achieve operational carbon neutrality (Scope 1 and Scope 2) by 2030 and value chain carbon neutrality (Scope 1, Scope 2, and Scope 3) before 2060. By 2030, the proportion of green electricity consumption will reach 100%, and, without considering carbon offset measures, Scope 1 and Scope 2 GHG emissions will be decreased by 75% compared with 2023.

4.1.3 Impacts, Risks and Opportunities Management

To better address climate-related risks, Guotai Haitong has incorporated climate risk management requirements into its comprehensive risk management system and established a systematic response framework structured around "Identification - Analysis and Assessment - Supervision and Control" for climate risks and opportunities.

01 Identification

The Company closely monitors climate-related laws, regulations, and research reports, tracks climate risk developments in high-risk industries such as agriculture and mining, and, in combination with the characteristics of the financial industry and its own business operations, has identified eight major categories of transition risks, physical risks, and opportunities that may affect the Company.

02 Analysis and Assessment

The Company comprehensively, systematically, and continuously collects and analyzes internal and external information that may influence climate risks and opportunities. Based on assessments from internal professionals and external experts, it ranks climate risks and opportunities according to their severity and likelihood of occurrence. The Company evaluates the impact of climate-related risks and opportunities on its business model and value chain, including the relevant time horizons and financial implications.

03 Supervision and Control

The Company formulates climate response strategies under the overall objectives of its ESG system development. Climate-related indicators are identified, and specific targets and task lists are established for key indicators. Response measures are formulated and implemented accordingly. Climate risk management requirements are integrated into the comprehensive risk management framework, with risk control measures reviewed and refined in a timely manner.

Guotai Haitong is committed to comprehensively managing Scope 1, Scope 2, and Scope 3 GHG emissions. The Company has adopted target measures to gradually reduce emissions and mitigate the impact of its operations on climate change. It has systematically identified various sources of GHG emissions, thoroughly defined data boundaries and collection methodologies, and incorporated GHG accounting as a core function within its self-developed ESG information management system. This enables normalized and digitalized tracking of the Group's GHG emissions data and provides strong data support for the effective management of Scope 1, Scope 2, and Scope 3 emissions.

Table 4-2 Sources of GHG Emissions

Scope 1 GHG Emission Sources	Scope 2 GHG Emission Sources	Scope 3 GHG Emission Sources
• Gasoline, natural gas, and other fuels consumed in business operations and office activities • Gasoline and other fuels consumed by company-owned vehicles • Natural gas and other fuels consumed by company-owned heating (cooling) equipment • Refrigerant consumption from air conditioning systems	• Purchased electricity consumed in business operations and office activities • Purchased heating consumed in business operations and office activities	• Emissions associated with purchased goods and services • Emissions associated with waste disposal • Emissions from business travel, including transportation and accommodation • Emissions from employee commuting • Emissions from upstream leased data centers • Emissions associated with investment and financing activities

After establishing its GHG emissions accounting capability, Guotai Haitong has taken a two-pronged approach to control and reduce emissions. On the one hand, the Company has deepened green operations to achieve energy conservation and emissions reduction. On the other hand, it has vigorously developed sustainable finance businesses to promote the green and low-carbon transformation of its operations.

In terms of green operations, Guotai Haitong formulated and implemented the *Guotai Haitong Work Plan for Deepening Green Operations and Advancing Energy Conservation and Carbon Reduction*. The Company conducted a comprehensive analysis of the Group's GHG emission status and trends, implemented a series of energy-saving and carbon reduction measures, and achieved notable emission reduction results.

Table 4-3 Energy Conservation and Carbon Reduction Measures and Outcomes

Measures	Specific Actions and Implementation Outcomes
Formulating Carbon Neutrality Targets and Roadmap	• The Company released the *Guotai Haitong Carbon Neutrality Blue Book*, establishing medium- and long-term planning and comprehensive arrangements for energy conservation and emissions reduction, and committing to achieving operational carbon neutrality by 2030 and value chain carbon neutrality before 2060.
Establishing a Green Operations Assessment and Incentive Mechanism	• Green operations have been incorporated into the Company's 2025 administrative management evaluation system, with dedicated bonus points for energy conservation and carbon reduction initiatives. • Administrative management evaluation scores are included in the annual performance appraisal of each business unit and have a significant impact on performance outcomes.
Building a Green Data Center	• Details of the Company's efforts to promote energy conservation and emissions reduction in data centers can be found in the section "Energy Usage" of this report.
Implementing Refined Energy Consumption Management in Office Premises	• Reduced the operating hours of lighting in public areas at locations such as the Guotai Haitong Tower, the Company's headquarters building. • Replaced air-conditioning control panels in public areas with timer-enabled and lockable panels, reasonably setting operation times and temperatures to further reduce electricity and refrigerant consumption.
Upgrading the Guotai Haitong Employee Carbon Points System "Carbon Master"	• To encourage employees to adopt green and low-carbon lifestyles and working habits, the self-developed employee carbon points system "Carbon Master" marked its first anniversary of operation by the end of 2025, with upgrades including expanded behavioral scenarios, adjusted base point values, and enriched physical reward redemption options.
Formulating a Three-year Energy-saving Renovation Plan for the South Zone of the Fintech Park	• The Company has actively promoted energy-saving retrofits in equipment rooms and formulated a three-year energy-saving renovation plan for the South Zone of the Fintech Park to strengthen energy efficiency management.

Case 4-2 Guotai Haitong Self-developed Employee Carbon Points System "Carbon Master" Marked One Year of Operation

As of the end of 2025, Guotai Haitong's self-developed employee carbon points system "Carbon Master" has completed one full year of operation, achieving cumulative carbon emission reductions of nearly 13,000 tons. In 2025, the system underwent multiple optimization upgrades, including the expansion of behavioral scenarios, adjustment of base point values, and enrichment of physical reward redemption options. It now covers five major categories—green workplace, green office, green travel, green public welfare, and green knowledge—encompassing a total of fourteen behavioral scenarios and addressing various aspects of employees' work and daily life. Employees earn corresponding carbon points for each eligible low-carbon action completed, and "Carbon Master" automatically calculates the associated carbon emission reductions. The carbon points accumulated through green office and lifestyle practices can be redeemed for specialty agricultural products from the Company's paired assistance counties, or exchanged for low-carbon digital badges. Through this mechanism, the Company effectively incentivizes employees to adopt low-carbon behaviors, building a sustainable development closed loop of "behavior quantification–points incentive–value transformation" and supporting its green and low-carbon transition.

In terms of sustainable finance business, Guotai Haitong systematically considers physical and transition risks related to climate change in its investment and financing activities and conducts climate risk monitoring. Based on factors such as local climate conditions, policy developments, industry characteristics, and market dynamics across different operating locations, the Company comprehensively assesses the potential impacts of climate change on its own operations, clients, and investees. For identified significant climate risk exposures or major climate-related events, early warnings are issued in a timely manner and response measures are formulated in advance. Climate risk factors are incorporated into the scope of due diligence, and the Company comprehensively, systematically, and continuously collects and analyzes internal and external information that may affect climate risks. It also fully considers the nature and severity of climate risks faced by clients and incorporates such factors into internal credit rating assessments. Subsidiaries likewise continue to advance climate-related risk management by identifying, analyzing, and managing climate risks in investment and financing activities. Details regarding governance, strategy, and progress in sustainable finance can be found in the section "Sustainable Finance" of this report.

Table 4-4 Climate-related Risk Management Measures of Guotai Haitong's Subsidiaries

Company	Climate-related Risk Management Measures
Guotai Junan Zhengyu	• Incorporates climate-related risk management as a key component of ESG risk management and due diligence, with focused analysis during investment decision-making. Prioritizes high-quality projects in new energy, new materials, and green technologies that contribute to energy conservation and emission reduction.
Haitong Innovation	• Includes climate change considerations in ESG due diligence assessments, focusing on indicators such as energy management, carbon emission management, and emission reduction measures of target enterprises, and integrates these factors into the entire investment lifecycle from decision-making to post-investment management.
Guotai Junan Innovation Investment	• Established a clear climate sustainability investment vision and set up a dedicated climate research team within the ESG research unit. Regularly reviews and updates climate risk management policies and oversees the implementation of climate risk management plans. • Introduced dedicated climate risk due diligence procedures to assess investees' vulnerability to climate change and the effectiveness of mitigation measures.
Haitong Capital	• Placed emphasis on assessing climate-related risks during project screening and refrained from investing in projects with significant ESG risks. Actively invests in new energy and environmental protection sectors through equity investments to address climate-related risks.
Guotai Haitong Asset Management	• Treats climate-related risks as key screening criteria in stock and bond selection, giving priority to green industries and green bonds under comparable conditions. Actively participates in shareholder voting on ESG matters to encourage investees to address climate-related risks.
HuaAn Funds	• Publicly released *HuaAn Funds Climate Change Management Framework*, establishing a GHG accounting system covering Scope 1, Scope 2, and Scope 3 emissions for both investment portfolios and operations, enabling normalized calculation and tracking of total and intensity-based emissions, and exploring climate transition risk indicators and post-investment climate risk management. • Incorporates corporate climate governance and carbon reduction performance into internal ESG evaluation indicators, references external rating systems, and continuously tracks climate-related indicators of investees to support ESG integration into investment decisions. • HuaAn Hong Kong, a subsidiary, has implemented portfolio carbon accounting since 2023 under its *Climate Risk Management Process*, tracking portfolio carbon footprints and conducting climate risk relevance and materiality assessments for products subject to Hong Kong's *Code of Conduct for Fund Managers*.

Company	Climate-related Risk Management Measures
HFT Investment Management	• Joined the PRI and committed to identifying investment opportunities that generate long-term positive environmental and social impacts, including climate change mitigation, under the guidance of the six principles.
Guotai Junan International	• The asset management business emphasizes the creation of sustainable value by identifying and managing opportunities and risks arising from economic, environmental, and social conditions. Its operations comply with the climate-related risk (CRR) codes and guidelines issued by the Hong Kong Securities and Futures Commission. A dedicated ESG risk management policy has been established, with a focus on managing climate-related risks. The policy covers public funds, private funds, and segregated accounts, and is regularly reviewed and updated. • Management assumes overall responsibility for climate and ESG risk management strategies and performance. The investment team is responsible for assessing and managing climate and ESG risks throughout the investment process, while the risk management team implements climate and ESG risk monitoring programs. In addition, an ESG Risk Management Committee has been established to formulate climate and ESG objectives, strategies, and policies, oversee their implementation, ensure compliance with fund mandates, and regularly review and promote knowledge related to climate and ESG risks. • The investment team integrates climate and ESG factors into the investment decision-making process, with particular focus on climate-related risk indicators such as carbon risk ratings and carbon exposure scores. Third-party professional ESG rating agencies are engaged to assist in assessing the climate risks of investment targets, with rating criteria covering multiple factors, including carbon emissions and transition risks associated with the low-carbon economy. Newly included securities must be accompanied by climate-related risk ratings, and high-risk securities are required to submit detailed risk assessment explanations. • The risk management team regularly monitors climate-related risks of funds based on data provided by rating agencies. If a risk rating deteriorates beyond a specified threshold, the fund manager is required to reassess the investment and take necessary measures. Significant deterioration in risk ratings must be reported to the Investment Committee. The team also continuously monitors overall ESG ratings, and any material downgrade will trigger notification to the Investment Committee for evaluation of follow-up actions.
Haitong International	• In accordance with the climate risk management requirements of the Hong Kong Securities and Futures Commission, Haitong International has formulated and implemented corresponding management measures, risk assessment procedures, and disclosure arrangements for its fund business. It has established and regularly updated climate-related risk management policies, objectives, and strategies. • The team conducts climate-related risk screening at the project initiation stage. Climate-related risks are considered during due diligence review and approval processes, and relevant climate data are continuously monitored. During financing, the team requests relevant information from target companies and assesses the potential impact of climate-related risks on investments.
Haitong UniTrust	• Based on the IFRS S2 framework, Haitong UniTrust has established a climate risk identification process and embedded climate risk management into its existing risk management framework to manage the impacts arising from climate change. • Has formulated the *ESG Risk Management Measures* to accurately identify, prudently assess, dynamically monitor, promptly respond to, and comprehensively manage climate and ESG risks across all business activities. Climate and ESG risks are fully considered in due diligence processes. • Criteria for identifying high-ESG-risk clients have been established. For clients potentially exposed to high ESG risks, ESG due diligence is conducted once cumulative business risk exposure reaches specified thresholds, with ESG risk evaluation results documented and formal ESG due diligence assessment reports prepared. • Has issued the *Detailed Rules for Leasing Asset Insurance Coverage*, arranging insurance coverage for leased project assets to mitigate potential property losses arising from climate-related risks. In addition, based on meteorological early warning information, risk alerts are proactively communicated to relevant parties to support disaster prevention and mitigation planning, thereby reducing potential property losses caused by extreme weather events affecting leased assets and related project operations.

To further enhance the effective management of climate-related risks and opportunities, the Company will continue to advance quantitative climate risk management and develop low-carbon financial products and services that enable measurable GHG emission reductions for clients.

4.1.4 Indicators and Targets

To address climate change, Guotai Haitong has established a series of indicator systems with Scope 1, Scope 2, and Scope 3 GHG emissions as the ultimate metrics. These indicators cover both the Company's own operations and its sustainable finance business. The Company not only measures GHG emissions generated from resources and energy consumed in its operations, but also accounts for emissions associated with its investment and financing activities. Based on its current data collection capabilities, the Company is able to comprehensively account for Scope 1, Scope 2, and six categories of Scope 3 GHG emissions related to its operations.

At the beginning of 2024, Guotai Haitong set a Group-wide GHG emissions control target, aiming to reduce GHG emissions per unit area (Scope 1 + Scope 2) by 3% in 2025 compared with the 2023 baseline. In 2025, Guotai Haitong's total GHG emissions (Scope 1 + Scope 2) amounted to 81,149.46 tCO_2e, and emissions per unit area (Scope 1 + Scope 2) were 88.50 $kgCO_2e/m^3$, representing a decrease of 12.55% and 4.91% compared with 2023 and 2024 respectively. In addition to this short-term target, Guotai Haitong has formulated medium- and long-term plans for energy conservation and emission reduction, referencing the Paris Agreement and China's "Dual Carbon" goals. The Company has set the targets of "achieving operational carbon neutrality by 2030 and value chain carbon neutrality before 2060", and has developed comprehensive and long-term arrangements to support these objectives.

In 2025, while actively implementing energy-saving and emission-reduction measures, Guotai Junan International successfully offset its 2024 Scope 1 and Scope 2 carbon emissions totaling 609.29 tCO_2e by subscribing to carbon credit products certified under the Verified Carbon Standard (VCS). This marks the third consecutive year since 2022 that Guotai Junan International has achieved "operational carbon neutrality". The subscribed carbon credits were sourced from the "Guoluo Grassland Sustainable Management Project" located in the Guoluo Tibetan Autonomous Prefecture of Qinghai Province, China. The project is dedicated to restoring degraded grassland ecosystems and has received VCS certification and the Climate, Community and Biodiversity Standards (CCB) Biodiversity Gold Level (CCB-Biodiversity Gold Level) certification.

Table 4-5 GHG Emission Indicators

Indicators	Unit	2023	2024	2025
Scope 1 GHG emissions[1,2]	tCO_2e	5,347.64	3,666.11	10,197.29
Scope 2 GHG emissions (Location-based)[1,3]	tCO_2e	41,665.27	41,492.34	72,915.14
Scope 2 GHG emissions (Market-based)[1,3]	tCO_2e	-	-	70,952.17
Scope 3 GHG emissions[1]	tCO_2e	-	-	38,054,085.88
Category 1 Purchased goods and services	tCO_2e	-	-	191,226.25
Category 5 Waste generated in operations	tCO_2e	-	-	7,546.09

Indicators	Unit	2023	2024	2025
Category 6 Business travel	tCO_2e	-	-	23,792.66
Category 7 Employee commuting	tCO_2e	-	-	8,350.21
Category 8 Upstream leased assets	tCO_2e	-	-	12,078.52
Category 15 Investments	tCO_2e	-	-	37,811,092.15
Total GHG emissions (Scope 1 + 2) (Location-based)	tCO_2e	47,012.91	45,158.45	83,112.43
Total GHG emissions (Scope 1 + 2) (Market-based)	tCO_2e	-	-	81,149.46
Total GHG emissions (Scope 1 + 2 + 3) (Location-based)	tCO_2e	-	-	38,137,198.31
Total GHG emissions (Scope 1 + 2 + 3) (Market-based)	tCO_2e	-	-	38,135,235.34
GHG emissions per unit area (Scope 1 + 2) (Location-based)	$kgCO_2e/m^2$	101.20	93.06	90.64
GHG emissions per unit area (Scope 1 + 2) (Market-based)	$kgCO_2e/m^2$	-	-	88.50
Per capita GHG emissions (Scope 1 + 2) (Location-based)	$kgCO_2e$/person	3,116.33	3,109.44	3,168.84
Per capita GHG emissions (Scope 1 + 2) (Market-based)	$kgCO_2e$/person	-	-	3,094.00
GHG emission intensity (Scope 1 + Scope 2) (Location-based)	$kgCO_2e$ / RMB10,000 of operating revenue	16.52	13.41	13.17
GHG emission intensity (Scope 1 + Scope 2) (Market-based)	$kgCO_2e$ / RMB10,000 of operating revenue	-	-	12.86

Note 1: The standards referenced for the calculation of Scope 1, Scope 2, and Scope 3 GHG emissions are detailed in the section "Statement on Report Preparation".
Note 2: Scope 1 GHG emissions include emissions generated from the consumption of diesel, gasoline, natural gas, and other fuels for office operations, company-owned transportation vehicles, and company-owned heating (cooling) equipment, as well as emissions from refrigerants used in office air-conditioning systems. The GHG emission factors for diesel, gasoline, and natural gas are calculated based on the net calorific value, carbon content per unit of calorific value, and carbon oxidation rate provided in Appendix A "Default Values of Common Fossil Fuel-related Parameters" of the *Guidelines for Accounting and Reporting of Greenhouse Gas Emissions for Enterprises - Power Generation Facilities* issued by the Ministry of Ecology and Environment. The emission factors for air-conditioning refrigerants are based on the 100-year Global Warming Potential values provided in Appendix 8.A "Lifetimes, Radiative Efficiencies and Metrics" of Chapter 8 "Anthropogenic and Natural Radiative Forcing" in *Climate Change 2013: The Physical Science Basis*, the contribution of Working Group I to the Fifth Assessment Report of the Intergovernmental Panel on Climate Change (IPCC).
Note 3: Scope 2 GHG emissions include emissions from purchased electricity and municipal heating. For purchased electricity, the emission factors applied are as follows: the 2023 emission factor is 0.5703 $kgCO_2$/kWh, as specified in the *Notice on the Administration of Greenhouse Gas Emissions Reporting by Enterprises in the Power Generation Sector for 2023–2025* issued by the Ministry of Ecology and Environment; the 2024 emission factor is 0.5366 $kgCO_2$/kWh, as specified in the *Announcement on the Release of the 2022 Electricity Carbon Dioxide Emission Factor* jointly issued by the Ministry of Ecology and Environment and the National Bureau of Statistics. In 2025, the Company consumed green electricity. For the location-based and market-based greenhouse gas emission factors of purchased electricity, the Company adopted 0.5306 $kgCO_2$/kWh (national average power carbon dioxide emission factor) and 0.6096 $kgCO_2$/kWh (national average power carbon dioxide emission factor (excluding non-fossil energy electricity from market-oriented transactions)) respectively, in accordance with *Announcement on Issuing the 2023 Power Carbon Dioxide Emission Factors* jointly released by the Ministry of Ecology and Environment and the National Bureau of Statistics. The emission factor for municipal heating is 37 $kgCO_2/m^2$, calculated based on carbon emissions associated with northern urban heating and urban heating area data as set out in the *China Building Energy Efficiency Annual Development Research Report 2020* published by the Building Energy Research Center of Tsinghua University.
Note 4: Guotai Haitong completed a business combination not under common control on March 14, 2025. The data for 2023 and 2024 represent indicator data of the original Guotai Junan entity.

Table 4-6 Scope 3 GHG Emissions Accounting Methodology

Scope 3 Category		Source of Emission Factors	Accounting Method	Scope of Data Coverage
Category 1: Purchased Goods and Services	Purchased goods	China Product Life Cycle Greenhouse Gas Emission Factor Database; Dingli Carbon Strategy Dataset	Estimated based on available data, using the quantity and procurement expenditure of purchased goods.	Guotai Haitong Securities and Guotai Haitong Asset Management, Guotai Junan Futures, Guotai Junan Innovation Investment, Guotai Junan Zhengyu, Guoxiang Property, Weitai Property
	Purchased services	Watershed CEDA Database	Covers service types including business promotion services, software services, and consulting services, estimated based on procurement expenditure.	Guotai Haitong Securities and subsidiaries within the consolidated financial reporting scope
Category 5: Waste Generated in Operations		China Product Life Cycle Greenhouse Gas Emission Factor Database	Estimated based on available data, covering hazardous and non-hazardous waste generated in office premises.	Guotai Haitong Securities and subsidiaries within the consolidated financial reporting scope
Category 6: Business Travel		Dili Carbon Strategy Dataset	Estimated based on employee business travel expenses.	Guotai Haitong Securities and subsidiaries within the consolidated financial reporting scope
Category 7: Employee Commuting		China Product Life Cycle Greenhouse Gas Emission Factor Database	Estimated based on a company-wide employee commuting survey and valid response data.	Guotai Haitong Securities and subsidiaries within the consolidated financial reporting scope
Category 8: Upstream Leased Assets		Electricity carbon dioxide emission factors published by the Ministry of Ecology and Environment and the National Bureau of Statistics	Covers data centers leased from external parties.	Guotai Haitong Securities and subsidiaries within the consolidated financial reporting scope
Category 15: Investments		Dingli Carbon Strategy Dataset; Bloomberg carbon data	Covers investment and financing activities conducted using the Company's own funds and client-managed funds.	Guotai Haitong Securities and subsidiaries within the consolidated financial reporting scope

Table 4-7 Scope 3 Category 15 "Investments" GHG Emissions Indicators

Category	Indicator	Unit	2025			
Overall Portfolio	Investment amount included in GHG accounting	RMB100 million	13,080.28			
	Proportion of investment amount included in GHG accounting[1]	%	52.30			
	GHG emissions: Scope 1 + 2	tCO_2e	37,811,092.15			
	Carbon Footprint[2]	tCO_2e / RMB million invested	28.91			
	Weighted Average Carbon Intensity (WACI)[2]	tCO_2e / RMB million revenue	49.71			
By Asset Type			Corporate			Sovereign Bonds
			Unlisted Equity	Listed Equity	Fixed Income	Sovereign Bonds
	Investment amount included in GHG accounting	RMB100 million	322.45	2,842.19	7,898.19	2,017.45
	GHG emissions: Scope 1 + 2	tCO_2e	1,244,904.89	10,151,175.52	16,808,279.36	9,606,732.38
	Carbon Footprint	tCO_2e / RMB million invested	38.61	35.72	21.28	47.62
	Weighted Average Carbon Intensity (WACI)	tCO_2e / RMB million revenue	-	100.17	46.28	-

Category	Indicator	Unit	2025			
			Corporate		Sovereign Bonds	
			Active Strategy	Passive Strategy	Active Strategy	Passive Strategy
By Strategy Type	Investment amount included in GHG accounting	RMB100 million	9,772.68	1,290.14	1,795.17	222.27
	GHG emissions: Scope 1 + 2	tCO_2e	24,518,409.85	3,685,949.92	8,523,514.66	1,083,217.72
	Carbon Footprint	tCO_2e / RMB million invested	25.09	28.57	47.48	48.73
	Weighted Average Carbon Intensity (WACI)	tCO_2e / RMB million revenue	56.31	77.42	-	-

Note 1: In accordance with the principle of "accounting for all that can be accounted for", the Company has included proprietary equity investments, proprietary stock and bond investments, private equity funds, asset management, public funds, futures asset management, financial leasing, and other investment and financing activities in its GHG accounting scope. According to the standards of the Partnership for Carbon Accounting Financials (PCAF), cash and cash equivalents, FOF/MOM products, local government bonds, derivatives, and similar assets are excluded from GHG accounting. Investment banking activities such as equity and bond underwriting are also excluded. As a result, investments included in GHG accounting represent 52.3% of the Company's total investment and financing scale.

Note 2: According to the definition of the Task Force on Climate-related Financial Disclosures (TCFD), Carbon Footprint describes the amount of GHG emissions per RMB million invested; Weighted Average Carbon Intensity (WACI) measures the portfolio's exposure to high-emission investees. The calculation formulas for these indicators are set out in *Implementing the Recommendations of the Task Force on Climate-related Financial Disclosures*.

4.2 Energy Usage

Guotai Haitong strictly complies with the *Environmental Protection Law of the People's Republic of China* and the Energy Conservation Law of the People's Republic of China, along with other applicable laws and regulations. The Company actively responds to national energy conservation and emission reduction policies, supports the achievement of carbon peaking and carbon neutrality goals, and continuously advances energy-saving initiatives to enhance its overall energy management performance. As a financial enterprise, the Company's primary sources of energy consumption include electricity used in daily office operations, natural gas consumption, gasoline used by company-owned vehicles, diesel used by backup generators, and municipal centralized heating during winter. Among these, electricity consumed in routine office operations accounts for the largest share of total energy use. The Company has never been subject to any penalties or complaints related to energy usage.

To minimize energy consumption, Guotai Haitong has implemented a series of measures in two key areas. On the one hand, the Company has comprehensively strengthened refined energy management across its office premises. By targeting numerous energy consumption points, such as computers, lighting systems, and air conditioning units, it has adopted detailed management measures to optimize usage. Through the accumulation of incremental improvements across these multiple nodes, the Company has achieved substantial and measurable energy-saving results. On the other hand, the Company has carried out energy-saving upgrades to its data centers, which are among the primary sources of energy consumption. These upgrades aim to improve energy efficiency and develop green, energy-efficient data centers. To ensure effective implementation of these initiatives, the Company has established an energy conservation assessment mechanism by setting dedicated energy-saving performance indicators. In addition, through issuing green and low-carbon initiatives and organizing training programs on sustainability knowledge, the Company has strengthened employees' awareness of green and low-carbon practices and enhanced their sustainability capabilities.

Table 4-8 Refined Energy Management Measures for Office Premises

Facilities and Equipment	Refined Energy Management Measures
Office Computers	• Provide employees with laptops, which are more energy-efficient than desktop computers. • Encourage employees to shut down computers after work; this behavior is incorporated into the employee carbon credit system with carbon point incentives. • Use energy-saving modes whenever possible, adjust screen brightness appropriately, and shorten automatic screen-off and sleep time settings.
Lighting	• Prioritize energy-efficient light bulbs; all office premises have adopted energy-saving lighting, with plans to further upgrade to more efficient fixtures. • Avoid leaving lights on in unoccupied areas and maximize the use of natural daylight. • Encourage employees to turn off lights when leaving work; inspection personnel are assigned to prevent lights from being left on unnecessarily. • Optimize operating hours of lighting in public office areas, outdoor landscapes, and outdoor logos to reduce energy consumption and prevent light pollution affecting nearby residents.
Air Conditioning	• Set air conditioning temperatures in accordance with national and local standards, and reasonably determine operating hours to reduce electricity and refrigerant consumption.
Elevators	• Encourage employees to use stairways for trips within three floors, promoting both energy conservation and physical fitness. • Optimize elevator load and dispatch settings to reduce unnecessary stops and improve operational efficiency.

Facilities and Equipment	Refined Energy Management Measures
Electronic Meeting Screens	• Set to automatic shutdown mode to prevent prolonged screen illumination.
Printers	• Set to automatically enter energy-saving mode to reduce standby power consumption.
Vehicles	• Phase out outdated vehicles that do not meet energy-saving and environmental standards; newly procured vehicles are, in principle, new energy vehicles. New energy shuttle buses have been gradually introduced in the Zhangjiang Fintech Park North and South zones for employee commuting. • Advocate green and low-carbon travel, encouraging walking, cycling, and the use of public transportation. • Promote the "1-3-5" green commuting initiative, encouraging walking for distances within 1 km, cycling for distances within 3 km, and taking public transportation for distances within 5 km. • Recommend the use of low-emission or new energy vehicles.
Canteen Kitchen Equipment	• Engage third-party professional institutions to strengthen safety inspections of electrical equipment, assess equipment lifespan, and gradually phase out and replace high-energy-consuming kitchen equipment.
Office Buildings	• Encourage branches and business outlets to prioritize leasing premises that meet national green building standards and to select energy-efficient and environmentally friendly building materials and appliances.

Data centers serve as the core infrastructure supporting the Company's business operations and are also a major source of energy consumption. The Company has adopted "two locations, four centers" architecture, establishing the Fintech Park South Zone, Fintech Park North Zone, Jinqiao Data Center, and Southern Data Center in Shanghai and Dongguan. This structure enables multi-site active redundancy and geographically dispersed disaster recovery, jointly forming a secure, reliable, intelligent, and efficient digital infrastructure foundation that continuously supports business innovation and high-quality development.

While ensuring the safe and stable operation of its data centers, the Company actively promotes green and low-carbon practices. Energy-saving technologies are widely applied in self-built data centers, and priority is given to leasing high-efficiency, energy-saving external data center hosting services. Through systematic efforts, the Company continues to advance the development of green data centers. Currently, the Company's self-owned data centers have implemented multiple energy-saving measures, including high-density aisle containment, dual-loop centralized water cooling, plate heat exchanger free cooling systems, and waste heat recovery technologies. These facilities are designed and operated with a focus on efficient energy supply and intelligent operation and maintenance. The Company's data centers have received numerous recognitions, including China Outstanding Data Center, Uptime Tier IV Certification, Uptime M&O Certification, LEED Gold Certification, the first Level 5 Data Center Service Maturity Certification in China, and the first National Green Data Center designation in the securities industry.

In recent years, the Company has further deepened its energy conservation and emission reduction initiatives. Measures include optimizing airflow organization within server rooms, deploying rooftop photovoltaic power generation systems, and applying AI-based energy optimization technologies. In 2025, the rooftop photovoltaic project generated 262,400 kWh of electricity, equivalent to saving approximately 79.35 tons of standard coal. In 2026, the Company plans to carry out three categories of energy-saving upgrades at the Fintech Park data center, covering cooling source systems, power distribution facilities, and intelligent management systems. The Company aims to reduce the data center's PUE (Power Usage Effectiveness) to below 1.40 by 2027, further demonstrating its commitment to green operations.

Table 4-9 Overview of Data Centers

Data Center Name	Characteristic	Description	2025 PUE
Fintech Park Data Center	Self-owned	Located in the Guotai Haitong Securities Financial Technology Park in Pudong New Area, Shanghai, it serves as the core environment for the company's trading, comprehensive business operations, and big data activities.	1.59
Jinqiao Data Center	Leased	Located at No. 399 Longhu Road, Pudong New Area, Shanghai, within the Shanghai Stock Exchange Jinqiao Data Center Park, serving as a metropolitan multi-active and high-availability environment.	1.50
Southern Data Center	Leased	Located within the Shenzhen Securities Communication Southern Information Technology Center Park in Dongguan, Guangdong Province, serving as an off-site multi-active and disaster recovery center.	1.32

In 2025, the Energy Conservation and Emission Reduction Leading Group of Jing'an District, Shanghai, issued the *Notice on the Assessment Results of the 2024 Energy Intensity and Total Energy Consumption "Dual Control" Targets for Key Energy-Using Entities in Jing'an District and the 2025 Energy "Dual Control" Targets*, which established the 2025 energy "dual control" targets for Guotai Haitong's headquarters office premises in Shanghai and all offices and business outlets under the Shanghai branch. The targets required that, in 2025, the total energy consumption of Guotai Haitong's office and operating premises in Shanghai shall not exceed 21,946.93 tons of standard coal, and energy consumption per unit of building area shall not exceed 0.0645 tons of standard coal per square meter. Through refined energy management of office premises and the construction of green data centers, Guotai Haitong's total energy consumption in Shanghai in 2025 was 25,110.62 tons of standard coal, and energy consumption per unit of building area was 0.0762 tons of standard coal per square meter. Under the guidance of the Shanghai Jing'an District Development and Reform Commission, the Company further reduced total energy consumption in Shanghai to 19,495.02 tons of standard coal and energy consumption per unit of building area to 0.0592 tons of standard coal per square meter through the purchase of green electricity certificates, thereby successfully fulfilling the "dual control" assessment targets.

Table 4-10 Energy Consumption Indicators

Indicators	Unit	2023	2024	2025
Total diesel consumption	Liter	5,618.00	7,424.12	98,724.34
Total gasoline consumption	Liter	644,265.12	553,538.00	919,828.99
Natural gas consumption	Cu.m.	290,580.00	307,067.00	442,999.63
Total power consumption	kWh	69,055,251.65	73,666,861.58	129,743,799.22
Diesel consumption per unit area	Liter/sq.m.	0.0121	0.0153	0.1077
Gasoline consumption per unit area	Liter/sq.m.	1.39	1.14	1.00
Natural gas consumption per unit area	Cu.m./sq.m.	0.63	0.63	0.48
Electricity consumption per unit area	kWh/sq.m.	148.65	151.82	141.49
Diesel consumption per capita	Liter/employee	0.37	0.51	3.76
Gasoline consumption per capita	Liter/employee	42.71	38.11	35.07
Natural gas consumption per capita	Cu.m./employee	19.26	21.14	16.89
Electricity consumption per capita	kWh/employee	4,577.44	5,072.43	4,946.77

Indicators	Unit	2023	2024	2025
Total energy consumption[1]	tons of standard coal equivalent	22,452.94	23,693.21	41,942.54
Energy consumption per unit area	kg of standard coal / sq.m.	48.33	48.83	45.74
Energy consumption per capita	kg of standard coal / employee	1,488.33	1,631.43	1,599.15
Energy consumption intensity	kg of standard coal / RMB10,000 of operating revenue	7.89	7.04	6.65
Diesel energy consumption [2]	tons of standard coal equivalent	6.88	9.09	120.84
Gasoline energy consumption [2]	tons of standard coal equivalent	692.02	594.57	988.01
Natural gas energy consumption [2]	tons of standard coal equivalent	386.47	408.40	589.19
Electricity energy consumption [3]	tons of standard coal equivalent	20,820.16	22,210.56	39,234.52
Municipal heating energy consumption [4]	tons of standard coal equivalent	547.41	470.59	1,009.98
Direct energy consumption [5]	tons of standard coal equivalent	1,085.37	1,012.06	1,777.38
Indirect energy consumption [6]	tons of standard coal equivalent	21,367.57	22,681.15	40,165.16
Clean energy usage[3,7]	tons of standard coal equivalent	386.47	408.40	6,716.54
Clean energy usage[7]	MWh	3,144.59	3,323.03	25,056.46
Natural gas usage ratio[8]	%	1.72	1.72	1.40
Purchased green electricity	kWh	-	-	20,000,000.00
Self-generated green electricity	kWh	-	-	262,400.00
Renewable energy consumption[3,9]	tons of standard coal equivalent	-	-	6,127.35
Energy consumption of purchased green electricity	tons of standard coal equivalent	-	-	6,048.00
Energy consumption of self-generated green electricity	tons of standard coal equivalent	-	-	79.35

Note 1: Total energy consumption = diesel consumption + gasoline consumption + natural gas consumption + electricity consumption + municipal heating consumption.
Note 2: The standard coal conversion factors for diesel, gasoline, and natural gas are derived from the national standard GB/T 2589-2020 *General Principles for Calculation of Comprehensive Energy Consumption*, Appendix A.1 "Conversion Factors of Various Energy Types to Standard Coal", using the respective conversion coefficients for diesel, gasoline, and natural gas.
Note 3: For 2023 and 2024, the electricity-to-standard-coal conversion factor is based on the standard coal consumption for power supply of 301.5 g/kWh for power plants of 6,000 kW and above, as published in *National Energy Administration's 2022 National Power Industry Statistical Data*. For 2025, the electricity-to-standard-coal conversion factor is based on the 2024 national standard coal consumption for power supply of 302.4 g/kWh for thermal power plants of 6,000 kW and above, as published in *Annual Development Report of the Power Industry (2025)* by the China Electricity Council.
Note 4: The municipal heating-to-standard-coal conversion factor is calculated based on the Beijing constraint value of 0.26 GJ/(m²·a) in Table 6.3.1 of the national standard GB/T 51161-2016 *Standard for Energy Consumption of Civil Buildings*, combined with the lower heating value of standard coal 29.3076 GJ/t to determine annual energy consumption per heating season.
Note 5: Direct energy consumption = diesel energy consumption + gasoline energy consumption + natural gas energy consumption + energy consumption of self-generated green electricity.
Note 6: Indirect energy consumption = electricity energy consumption + municipal heating energy consumption − energy consumption of self-generated green electricity.
Note 7: Clean energy usage (Unit: tons of standard coal equivalent) = (purchased green electricity + self-generated green electricity) × electricity-to-standard coal conversion coefficient + natural gas energy consumption. Clean energy usage (Unit: MWh) = purchased green electricity + self-generated green electricity + natural gas energy consumption / standard coal conversion coefficient of electricity (equivalent value) / 1,000. The standard coal conversion coefficient of electricity (equivalent value) shall be adopted in accordance with the coefficient specified in Annex A.2 "Reference Values for Standard Coal Conversion Coefficients of Electricity and Heat" of the national standard GB/T 2589-2020 *General Principles for Calculation of Comprehensive Energy Consumption*.
Note 8: Proportion of natural gas use = natural gas consumption / total energy consumption.
Note 9: Renewable energy consumption = (purchased green electricity + self-generated green electricity) × electricity-to-standard coal conversion coefficient.
Note 10: Guotai Haitong completed a business combination not under common control on March 14, 2025. Data for 2023 and 2024 represent the indicator data of the former Guotai Junan entity.

4.3 Usage of Water Resources

Guotai Haitong places great importance on water resource management and actively responds to national calls for water conservation. The Company strictly complies with applicable laws and regulations, including the *Shanghai Municipal Measures for the Administration of Water Conservation*, and implements proactive water-saving measures. By strengthening the management of water-use facilities and enhancing water conservation publicity and education, the Company improves water use efficiency and reduces overall water consumption. Water consumption is primarily associated with daily office operations, with municipal water supply serving as the main source. The Company does not withdraw water from water-scarce areas or protected water source regions and does not negatively impact local community access to water or the surrounding ecological environment. The Company has not encountered any issues obtaining water resources. The Company has never been subject to penalties or complaints related to water resource utilization.

Table 4-11 Water Conservation Measures

Key Measures	Specific Actions
Strengthening management of water-use facilities	• Phase out non-water-saving sanitary fixtures and install water-efficient facilities to reduce water consumption at the source. • Enhance routine maintenance of water-use equipment and conduct regular inspections of water facilities and pipeline valves to prevent leakage. • Use water-saving direct drinking water dispensers to provide drinking water for employees and clients, instead of bottled water. • Provide 330 mL small bottled mineral water at major meetings and events.
Enhancing water conservation awareness and education	• Post water-saving signage to strengthen employees' awareness and encourage responsible water use. • Conduct publicity and education activities on water resource protection to guide employees to actively participate in water-saving initiatives.

Table 4-12 Water Consumption Indicators

Indicators	Unit	2023	2024	2025
Total water consumption	Cu.m.	234,953.01	202,181.12	398,020.46
Water consumption per unit area	Cu.m./sq.m.	0.51	0.42	0.43
Water consumption per capita	Cu.m./employee	15.57	13.92	15.18

Note: Guotai Haitong completed a business combination not under common control on March 14, 2025. Data for 2023 and 2024 represent the indicator data of the former Guotai Junan entity.

4.4 Waste Disposal

Guotai Haitong strictly complies with the Law *of the People's Republic of China on the Prevention and Control of Environmental Pollution by Solid Waste* and other applicable laws and regulations. The Company actively implements measures to manage waste emissions, maintaining generation of both non-hazardous and hazardous waste at relatively low levels, and strives to minimize the environmental impact of waste disposal. The Company has never been subject to penalties or complaints related to waste disposal.

As a financial enterprise, the Company's non-hazardous waste mainly includes domestic waste, kitchen waste, waste paper, and toner cartridges, while hazardous waste primarily consists of electronic waste. The Company continuously improves its waste management system and standardizes disposal methods for different categories of waste. Non-hazardous waste such as wastepaper, domestic waste, and kitchen waste is uniformly collected and treated by property management service providers. Toner cartridges are collected and recycled by manufacturers. Hazardous waste, including electronic waste, is entrusted to qualified entities holding electronic waste operation licenses for proper recycling and treatment. Through awareness campaigns and training programs, the Company encourages employees to reduce paper usage, minimize printing, practice the "Clean Plate Campaign", and implement waste sorting and other environmentally friendly measures. These initiatives aim to reduce waste generation and promote resource recycling. In 2025, Guotai Haitong invested RMB305,600 in waste disposal.

Table 4-13 Waste Management Measures

Category	Specific Actions
Domestic Waste Management	• Place classified waste bins and implement a waste sorting and recycling system.
Kitchen Waste Management	• Establish dedicated management systems for food waste and waste cooking oil, and conduct quantitative tracking of kitchen waste. • Do not provide disposable tableware and encourage employees to bring their own utensils.
Toner Cartridge Disposal	• Collected and recycled by manufacturers.
Electronic Waste Disposal	• Entrusted to qualified entities holding electronic waste operation licenses for recycling and treatment.
Paperless Office Practices	• Further promote the "Fully Connected" digital office platform, with all approval processes conducted online, fully replacing paper-based document circulation and signature procedures. • Provide digital office tools such as online meetings, electronic seals, smart calendars, online surveys, and intelligent document comparison systems. In 2025, the Company held 137,989 online meetings with total participation time of 646,193 hours and processed 22,117 electronic seal documents. • Strengthen digital media development to enable fully online, multi-terminal, and near real-time access to corporate news. • Establish an online training platform, with many training activities conducted online instead of traditional paper-based or offline formats. • Equip meeting rooms with electronic screens, projection equipment, and tablets, and eliminate the use of paper meeting materials for offline meetings. • Encourage employees to use electronic business cards and, in principle, do not provide paper business card printing services.
Printer Management	• Strictly control printer access permissions and record each employee's paper usage. • Use relatively thinner 75 GSM printing paper. • Enforce double-sided and black-and-white printing for routine use. • Restrict single-sided and color printing to designated printing rooms. • Place wastepaper recycling boxes next to printers.
Publicity and Training	• Vigorously promote the Clean Plate Campaign by placing food-saving signage in dining areas. • Conduct training and awareness programs on waste sorting and recycling to enhance employees' waste management awareness and capabilities.

Table 4-14 Waste Indicators

Indicators		Unit	2023	2024	2025
Non-hazardous waste	Total[1]	Tons	1,609.96	1,874.24	6,027.67
	Per capita	Tons/employee	0.11	0.13	0.23
	Domestic garbage	Tons	910.19	911.46	1,835.38
	Kitchen garbage	Tons	608.62	893.48	1,530.89
	Wastepaper	Tons	88.63	66.90	2,656.18[3]
	Toner Cartridge	Pieces	4,191	4,020	8,699
Hazardous waste	Total[2]	Tons	2.14	0.55	21.84
	Per capita	Tons/employee	0.00014	0.00004	0.00083
	electronic waste	Pieces	1,069	273	10,920

Note 1: Toner cartridges are calculated at 0.0006 tons each.
Note 2: Electronic waste is calculated at 0.002 tons each.
Note 3: Following the completion of the merger in 2025, the number of the Company's business outlets increased significantly, and the scope of wastepaper statistics was expanded accordingly.
Note 4: Guotai Haitong completed a business combination not under common control on March 14, 2025. Data for 2023 and 2024 represent the indicator data of the former Guotai Junan entity.

4.5 Pollutant Discharge

Guotai Haitong strictly complies with the *Law of the People's Republic of China on the Prevention and Control of Water Pollution* and other applicable laws and regulations, and actively implements pollutant discharge management measures. The Company has never been subject to penalties or complaints related to pollutant emissions. As a financial services enterprise, the Company's primary pollutant consists of domestic wastewater generated from office buildings. It does not directly generate air pollution, soil contamination, noise pollution, or other types of pollutants. The Company entrusted qualified third-party institutions to conduct testing of wastewater, exhaust gas, and noise at its headquarters office premises, and all test results complied with national standards. The Company strictly controls wastewater discharge concentrations in accordance with the *Discharge Standard of Pollutants for Municipal Wastewater into Sewers* (GB/T 31962-2015). Domestic wastewater generated from daily office operations is incorporated into the municipal sewage collection system and is treated by municipal wastewater treatment plants before being discharged in compliance with applicable standards.

Table 4-15 Environmental Penalty Indicators

Indicators	Unit	2023	2024	2025
Number of incidents in which major administrative penalties were imposed by the Ministry of Ecology and Environment and other relevant departments for environmental incidents	Cases	0	0	0
Amount of major administrative penalties imposed by the Ministry of Ecology and the Environment and other relevant departments for environmental incidents	RMB10,000	0	0	0

Note: Guotai Haitong completed a business combination not under common control on March 14, 2025. Data for 2023 and 2024 represent the indicator data of the former Guotai Junan entity.

4.6 Ecosystem and Biodiversity Protection

Guotai Haitong actively upholds the philosophy of ecological conservation and is committed to supporting environmental protection and pollution prevention through professional public welfare initiatives. By taking concrete actions to fulfill its environmental responsibilities, the Company contributes to the ecological protection of the regions where it operates as well as the global environment, supporting the development of a "Beautiful China". As a financial services enterprise, the Company's office premises are in areas compliant with national or regional planning and are not located in or near ecological protection redlines, key ecological function zones, or nature reserves with significant ecological functions or environmentally sensitive areas. The Company does not have significant impacts on surrounding ecosystems or biodiversity.

Table 4-16 Selected Ecological Protection Activities Conducted in 2025

Organization	Ecological Protection Activities
Public Welfare Foundation	• For the second consecutive year, support the Fengxian District Xidu Subdistrict "Edible and Enjoyable 'Vegetable Basket', New Path for Rural Revitalization" project, adopting an integrated model of agriculture, culture, and tourism, by revitalizing idle rural land, improving the rural environment, and protecting biodiversity, thereby increasing villagers' income and promoting community development, and facilitating the coordinated enhancement of the rural economy, ecological environment, and governance effectiveness. The project was awarded the Bronze Prize in the 2025 Shanghai Social Organization Public Welfare Innovation and Entrepreneurship Competition.
Financial Technology Committee	• Organized a total of 47 Party-member volunteers to carry out river pollution clean-up activities along the south bank of the Zhangjiabang River from Hongsheng Road to Huadong Road. Volunteers removed litter along the river and conducted proper waste sorting.
Guangdong–Hong Kong–Macao Greater Bay Area Coordinated Development Committee	• Organized a themed hiking and environmental public welfare activity along the Yantian Coastal Greenway in Shenzhen titled "Studying and Implementing the Spirit of the Fourth Plenary Session of the 20th CPC Central Committee". Participants collected discarded plastic bottles, cigarette butts, and other waste along the greenway.

05

SOCIAL ISSUES

5.1 Contributions to the Society

Guotai Haitong attaches great importance to public welfare and charitable undertakings. To systematically carry out social public welfare activities and fulfill social responsibilities, the Company has established a dedicated public welfare foundation. Each year, the Board of Directors reviews the *Proposal on Guotai Haitong's Donation to the Shanghai Guotai Haitong Social Public Welfare Foundation*. Senior management members are assigned to oversee the Company's public welfare work, demonstrating the social responsibility of a state-owned financial enterprise through concrete actions.

Guotai Haitong strives to serve as a pioneer and leader in "serving the country through finance" and "finance for good". The Company has formulated the *Public Welfare Consensus*, proposing the public welfare spirit of "Honesty and pragmatism and dedication to perfection", the value orientation of "Enterprise integrated with country and finance for good", the vision of "Let wealth benefit the society and give back to the society with love", and the mission of "Contributing to building a better society". To ensure standardized management of the public welfare foundation, the foundation continuously strengthens institutional development, enhances the scientific rigor of project initiation, standardizes project execution, ensures timely summarization, and refines effectiveness evaluation.

Table 5-1 Guotai Haitong Public Welfare Consensus

Mission	Contributing to building a better society
Vision	Let wealth benefit society and give back to society with love
Value Orientation	Enterprise integrated with country and finance for good
Public Welfare Spirit	Honesty and pragmatism and dedication to perfection
Public Welfare Concept	Do not neglect small acts of kindness, and accumulate small good things into great love
Slogan	Bringing financial warmth and making people happier

In terms of public welfare brand development, the Company is guided by the cultural brand of "Finance for Good" and has established project brands such as "Building Dreams of Hope" and the "Lamp Lighting Initiative", the public welfare cultural festival brand "818 · Lend a Hand", the public welfare ecosystem model brand "Finance for Good", and the volunteer brand "Finance for Good" Volunteer Alliance, forming a series of public welfare brand matrix.

Table 5-2 Key Actions in Public Welfare Brand Development in 2025

"818 · Lend a Hand" Public Welfare Cultural Festival and Consumption Assistance Charity Market

- Held Guotai Haitong's first "818 · Lend a Hand" Public Welfare Cultural Festival and Consumption Assistance Charity Market, renewed pairing agreements with 10 counties (Lixin County, Qianshan City and Shucheng County in Anhui Province; Ji'an County and Ningdu County in Jiangxi Province; Puge County in Sichuan Province; Yecheng County in Xinjiang; Guangnan County, Malipo County and Xichou County in Yunnan Province) paired with Guotai Haitong to ensure continuity of the Company's rural revitalization efforts following the merger.
- Established the first phase "Guotai Haitong Rural Revitalization Special Fund" with a scale of RMB10 million at the Shanghai Charity Foundation, injecting momentum and providing the development of promising characteristic industries in paired counties.
- Held Guotai Haitong Rural Revitalization Storytelling Session, featuring video greetings from Ms. Hai Xia, Deputy Director of the Anchor Management Center at the Editorial Office of China Media Group and a renowned host, who told the little stories of jointly carrying out the "Pomegranate Seed Project" with the Company. Six beneficiaries and practitioners from the Company, paired counties, and Hope Schools shared their experiences of support, personal growth, and transformation.
- Recommend paired-county agricultural products to launch on "Hundred Counties Hundred Products", hold a public welfare market for consumption support at the Company headquarters, open sales channels for counterpart region agricultural products, and achieve a total consumption support amount of RMB3.084 million annually.
- Coordinate various workplace organizations of the Company to carry out employee charity sales activities, attracting more than 600 employees to participate through voluntary donations and purchases, raising over RMB25,000 in total.

"Every Peppercorn, Warm Hearts" Volunteer Public Welfare Activity

- On the occasion of "12·5" International Volunteer Day, simultaneously carried out the volunteer public welfare themed activity "Grain of Pepper Warm Heart" across six workplaces in Shanghai, attracting more than 2,000 employees to enthusiastically participate through sharing a dish, writing messages of "Finance for Good", promoting the public welfare image of "Dan Xiaojiao", with over 800 employees joining the volunteer community on-site. After the event, produced the promotional video "The Echo of a Seed", which generated widespread dissemination and positive feedback upon release.

"Neighborhood Guardianship" Public Welfare Project

- Conducted the "Neighborhood Guardianship" project for the third consecutive year. In 2025, supported 12 branches in carrying out 18 public welfare projects, including poverty alleviation, disaster relief and student assistance, demonstrating Guotai Haitong's image as a caring neighbor.

In 2025, Guotai Haitong actively carried out public welfare activities rooted at the grassroots level, widely distributed, directly reaching beneficiaries and flexibly implemented, focusing on supporting the construction of People's City, participating in emergency disaster relief, and advocating volunteer service, thereby serving social causes and demonstrating corporate responsibility and mission.

Table 5-3 Major Achievements in Serving Social Initiatives in 2025

Major Initiative	Specific Actions and Main Achievements
Supporting Shanghai People's City Development	• Donated RMB16 million to support the establishment of Shanghai Qiyuan State-owned Assets Innovation Origin Philanthropic Foundation, the first state-owned public welfare foundation in China dedicated to basic research, focusing on supporting young talents in pioneering, high-risk, and consensus-independent original disruptive technology research, contributing to the development of Shanghai's science and technology philanthropy ecosystem. • Cooperated with the Shanghai Sci-Tech Education Steering Committee to support the second "SSE Cup" Shanghai University Student Innovation and Entrepreneurship Competition, attracting more than 10,000 university students from home and abroad, creating a brand event deeply integrating "Finance for Good + Sci-Tech Education". Supported the development of the Shanghai Institute of Technology and Finance, providing assistance for the 2025 China Technology Finance Academic Annual Conference and the editorial production of *International Sci-Tech Innovation Headlines*. • Supported comprehensive rural assistance in Fengxian District and Chongming District of Shanghai for the 13th consecutive year, contributing to economic development and livelihood improvement in the two districts. • Joined hands with Shanghai Sports Development Foundation to support the "Gao Bai Relay Race" project, which covered more than 1,000 universities nationwide, with nearly 600,000 participants throughout the year and over 50,000 on-site spectators and reach at the finals. • Carried out New Year visitation and support activities for elderly residents in Fenshui Dun Village and Nansong Village of Fengxian District for the third consecutive year. Actively responded to the call of the Shanghai Municipal Civil Affairs Bureau, supported the public welfare ethnic-themed market project "Pomegranate Seeds, Blossoming Fields", built a platform for resource sharing and experience exchange, and showcased the proactive role of Shanghai public welfare foundations in rural revitalization. Supported the "Listening to the Sound of Flowers — Disability Employment Assistance Project" advocated by the Shanghai Civil Affairs Bureau, expanded diversified employment channels for people with disabilities through coffee vocational skills training and community integration advocacy, and promoted social inclusion and sustainable community development. The project was awarded the Silver Prize in the Public Welfare Entrepreneurship Category of the Fifth "Dedication Cup" Shanghai Youth Volunteer Service Project Competition. The Company supported the "Warmth in a Cup of Coffee" public welfare project, organizing summer growth camps to help the children of migrant workers in Shanghai understand, experience, and integrate into the city. In collaboration with the Shanghai Foundation for Supporting the Military and Families, the Company supported skills training programs for veterans and summer camp programs for the children of active-duty military personnel.

Major Initiative	Specific Actions and Main Achievements
Actively Participating in Emergency Disaster Relief	• After the fire in Tai Po, Hong Kong, the Company immediately initiated the donation process, and together with Guotai Junan International, Haitong International, Haitong UniTrust, and HuaAn Funds, donated over 11 million Hong Kong dollars to support emergency relief, resettlement of affected residents, and post-disaster reconstruction. • Rapidly responded to the earthquake rescue efforts in Dingri County, Tibet, contacting the Sichuan Branch and Lhasa Tama Middle Road Securities Business Department to assess the disaster situation and understand the needs of affected communities, and donated RMB1.3 million and urgently provided more than 1,300 sleeping bags for rescue and reconstruction.
"Finance for Good" Volunteer Alliance	• Continued recruiting employee volunteers, encouraging employees to actively participate in volunteer services using public welfare leave, with a total annual volunteer service time of over 10,000 hours. • Formed six volunteer service communities in Shanghai, providing volunteer service matching channels, project release platforms, and activity organization support, creating a volunteer service pattern of "everyone willing to participate, everywhere can participate". • Refined and released the volunteer service slogan "Guotai Haitong, Hearts in Harmony", accelerating integration through public welfare activities. • The financial literacy education team under the Volunteer Alliance visited Qibao Mingqiang Primary School and Tongji University Affiliated Jiading Experimental Primary School in Shanghai, offering regular financial literacy classes for youth, and conducted over 40 public welfare courses in total. • Organized volunteers to participate in the municipal-level special event "Joining the Civilization Appointment", participated in the 32nd "Beloved Under the Blue Sky" special charity event of Shanghai Elderly Foundation, and carried out financial knowledge popularization volunteer services, transforming professional capabilities into practical actions to serve society.

Since the establishment of the public welfare foundation in 2012, the Company and its employees have cumulatively donated more than RMB573 million to external charitable causes, directly benefiting more than 1.92 million individuals and assisting 10 nationally designated poverty-stricken counties in achieving poverty alleviation. In recent years, Guotai Haitong has received the Twelfth "China Charity Award" and the First and Second "Shanghai Charity Awards". The Shanghai Guotai Haitong Social Public Welfare Foundation was awarded the "Shanghai 5A-Level Social Organization" designation and recognized as a "Shanghai Advanced Social Organization" in the fourth edition.

Table 5-4 Public Welfare Contributions and Employee Volunteer Services

Indicators	Unit	2023	2024	2025
Community investment amount	RMB10,000	3,227.78	3,661.09	6,879.55
Of which, the amount of social welfare investment: Education assistance	RMB10,000	1,566.91	1,413.82	634.88
Of which, the amount of social welfare investment: Environmental protection	RMB10,000	0	34.9	10
Of which, the amount of social welfare investment: Medical and health	RMB10,000	228.16	1.18	8.21
Of which, the amount of social welfare investment: Culture and sports	RMB10,000	76.75	484.85	329.88
Of which, the amount of social welfare investment: Other fields	RMB10,000	1,355.96	1,726.34	5,896.58
Employee volunteer participation	Person-times	1,086	1,355	2,018
Total volunteer service hours	Hours	4,345	5,422	10,022

Note: Guotai Haitong completed a business combination not under common control on March 14, 2025. The data for 2023 and 2024 represent indicator data of the original Guotai Junan entity.

5.2 Rural Revitalization

Guotai Haitong actively responded to the calls of the CSRC, the Securities Association of China, the Shanghai Municipal People's Government and the Shanghai SASAC, deepened paired assistance work, established a "One Headquarters - One Branch - One County" paired assistance mechanism, and carried out the "Guotai Haitong Enters Paired Counties" series of activities, injecting new momentum into comprehensive rural revitalization through finance assistance, industrial assistance, intellectual assistance, consumer assistance and public welfare assistance.

Table 5-5 Rural Revitalization Assistance Achievements in 2025

Finance Assistance

- In 2025, Guotai Haitong fully leveraged its professional advantages, issuing 23 rural revitalization corporate bonds, rural revitalization ABS, and special rural revitalization medium-term notes, expanding corporate financing channels.
- Continuously implemented the "Insurance + Futures" pig feed project in Qianshan, Anhui, providing price insurance protection services for 662 local farmers and supporting the pig farming industry chain.
- In cooperation with Shanghai Trust, continuously carried out the "Shangshan" series of "Low-Carbon Planting" rural revitalization charitable trusts in Malipo County, Yunnan.

Industrial Assistance

- Established the "Guotai Haitong Rural Revitalization Special Fund" with a scale of RMB10 million at the Shanghai Charity Foundation, supporting eight industrial projects in 2025 across multiple sectors, including mulberry and silkworm cultivation, tea production, red-themed study tours, and agricultural product processing.
- Continued to support the culture and tourism redevelopment project in Liulangcheng, Guangnan County, Yunnan Province, contributing to the development of rural specialty industries integrating health care, leisure and entertainment, cultural industries, and tourism economy.
- Supported projects in Shangliangshuijing Village of Daping Town, Malipo County, Yunnan, including village facility renovation, rural industry facility construction in Longlong Village of Babu Township, and rural road construction in Tiechang Township, continuously improving local living conditions through practical measures.

Intellectual Assistance

- In cooperation with Zhejiang University, for the third consecutive year, held the rural revitalization "Lead Goose Program" training classes for village secretaries, village directors, and entrepreneurship leaders in assisted areas, helping participants learn from advanced experiences and cultivating a team of "lead geese" rooted in local communities and driving development.
- Conducted financial literacy lectures and county-level economic research in Ningdu County of Jiangxi, Lixin County of Anhui, Yecheng County of Xinjiang, and Xichou County of Yunnan, supporting the improvement of county-level economic quality and efficiency.
- Invited external experts to conduct a special training on "Current Economic Situation and Fiscal and Financial Policy Analysis" in Shucheng County under Lu’an, Anhui, a revolutionary old area.

Consumer Assistance

- Recommended paired-county agricultural products to launch on "Hundred Counties Hundred Products", held a public welfare market for consumption support at Guotai Haitong headquarters, opened sales channels for counterpart region agricultural products, and achieved a total consumption support amount of RMB3,088,400 for the year.

Public Welfare Assistance

- Steadily and orderly advanced the renaming of Hope Schools, promptly contacted six originally named Hope Schools, promoted the completion of renaming registration within the year, and further strengthened support relationships with all Hope Schools. On the second working day after the Company was listed, visited Guotai Haitong Maikou Town Hope School, jointly held the first new school name renaming and plaque unveiling ceremony with all teachers and students, donated new school uniforms on-site, conducted the public welfare course "Entering the AI New Era", and organized the "Together in Heart and Action" fun sports day. At the beginning of the 2025 September semester, visited Guotai Haitong Dandan Hope Primary School, Wangjiatang Guotai Haitong Primary School, and Xichou Guotai Haitong Kindergarten to carry out the "2025 Academic Year Back-to-School Public Welfare Support" series of activities, delivering scientific experiment supplies, picture books, basketballs, and other gifts purchased with employee donations to the three schools. In 2025, a total of 3,205 sets of seasonal school uniforms and 5 wish cabins were donated to Hope Schools, teaching awards, scholarships, and student grants totaling RMB181,500 were distributed, benefiting nearly 1,000 teachers and students, 7 volunteer service activities were organized, and 5 teacher symposiums were held.
- In cooperation with Zhejiang University, held the 8th "Lighting the Lamp Program" rural teacher empowerment training project, with 52 teachers from paired assistance areas and Hope Schools participating in a ten-day intensive learning session.
- Carried out the "Lighting Action" for teachers participating in the "Lighting the Lamp Program", selecting and supporting five special projects through teacher applications and expert review, including drone teaching, traditional Chinese medicine cultivation courses, and student mental health interventions.
- Cooperated with the Oriental Broadcasting Center of Shanghai Media Group to implement the "Big Eyes on the World" public welfare project, including the "Little Scientists" technology exploration course, "Child Heart Aid" pediatric congenital heart disease screening, "Children’s Wu Opera" and "Little Readers" public welfare activities, opening a window to the world for rural students .
- For the third consecutive year, established the "Building Dreams for a Strong Nation" scholarship at Peking University, Zhejiang University, and other universities, encouraging outstanding graduate students to engage in scientific research and innovation and to bravely undertake the era mission of "Contributing to a Strong Nation". For the third consecutive year, established the "Building Dreams for a Strong Nation" National Defense Scholarship for current-year college entrants in Qianshan, Anhui, supporting the cultivation of national military talent, encouraging youth to serve national defense and contribute to the country, with a total of 40 awardees. Continuously supported the Fudan University cultural calendar project, promoting campus cultural development.
- Joined hands with more than ten well-known private fund managers to carry out the public welfare activity "Ganjianghui · Visiting Guotai Haitong Maikou Town Hope School".
- Cooperated with Lanzhou University to visit Guotai Haitong Weiyuan Hope Primary School for public welfare educational support, offering the "Aerospace Dreams, AI Navigation" public welfare course, and donating school supplies and drinking water for teachers and students.

Table 5-6 Rural Revitalization Indicators

Indicators	Unit	2023	2024	2025
Rural revitalization investment amount	RMB10,000	2,422.38	2,454.11	3,061.41
Number of people benefited from rural revitalization	Persons	300,000	128,000	134,286

Note: Guotai Haitong completed a business combination not under common control on March 14, 2025. The data for 2023 and 2024 represent indicator data of the original Guotai Junan entity.

5.3 Innovation-driven

Guotai Haitong attaches great importance to technological innovation. The Chairman serves as Director of the FinTech Committee. The Company consistently maintained strategic investment in technology, built a leading digital talent pipeline, advanced independent innovation, and acted as a pioneer in the application of fintech within the securities industry. Information technology investment of the Company has consistently ranked among the top in the industry. In recent years, in response to the accelerated integration and deep embedding of the securities industry and digital technologies, the Company was the first in the industry to creatively propose the comprehensive digital transformation vision of building a "SMART Investment Bank", and the ecological development concept of "Open Securities". In 2025, the Company formulated the *Digital and Intelligent Transformation and FinTech Strategic Sub-Plan (2026–2028)*, focusing on three key areas, including "platform-based leap", "intelligent transformation", and "international layout", thereby embarking on a new journey toward high-quality development as a first-class investment bank.

To promote and regulate the innovative development of fintech and digital transformation, and to ensure the secure, compliant and efficient operation of information systems, the Company formulated the *Information Technology Governance Management Measures*. The Board of Directors is responsible for reviewing information technology governance objectives and bears responsibility for the effectiveness of information technology governance; management is responsible for implementing information technology governance objectives and bears responsibility for information technology governance work; and the Information Technology Governance Committee, authorized by the Board of Directors and management, deliberates and makes decisions on key information technology matters and major issues. To ensure standardized conduct of fintech research and innovation, the Company formulated the *FinTech Research and Innovation Management Measures*. The Company has established a competitive fintech talent management system, including a complete rank sequence, performance assessment framework, compensation structure and incentive mechanism, thereby consolidating the technological talent foundation for the Group's high-quality development. Through organizing activities such as artificial intelligence innovation application skills competitions, the Company has effectively stimulated the innovative vitality of technological talent.

In 2025, the Company actively implemented the major strategic deployments of the Central Committee of the Communist Party of China and the CPC Shanghai Municipal Committee and Shanghai Municipal People's Government. Through scientific planning and proactive action, the Company supported the integration process of "One Guotai Haitong" with technological capabilities. During the year, it successfully completed legal entity migration and internal client migration, setting new industry records in terms of technology and time efficiency for large-scale client migration in the securities industry. It achieved ahead of schedule the comprehensive unification of the core trading system, business rules and customer services following integration. Currently, the low-latency trading system, the largest in scale and internationally leading in technical indicators within the securities industry, delivers millisecond-level trading experience to more than 43 million clients, while laying a solid foundation for the Company's integrated operational services and risk management. Under multiple pressures, including information system integration and significant market volatility, the Company's general client systems and core trading systems maintained stable operation, with a system security operation rate of 100%.

While completing information system integration, the Company deepened the construction of key business platforms to empower business innovation and transformation. The supporting and leading role of digital technology in enhancing customer experience, promoting business development and improving management capability has become increasingly evident. Relying on the Junhong Application, the Daohe Platform and the Investment Banking Zhijian Platform, the Company continued to strengthen three major customer service systems. Registered users of the Junhong Application exceeded 45 million. After removing duplicate users between Junhong and Tongcai, the combined monthly active users at year-end reached 16.32 million, ranking first in the industry. The Daohe Platform achieved full integration with Tongda, enhancing professional investor service capabilities. Average monthly active users and intelligent research platform user numbers increased significantly. The unified investment banking artificial intelligence platform "Zhijian" constructed full-process digital applications based on large models, accelerating business innovation and transformation.

Guotai Haitong has consistently adhered to innovation-driven development. It became the first in the industry to complete the construction and migration of a new-generation domestically innovative distributed low-latency core trading system covering the full chain and full stack. The project passed scientific and technological achievement appraisal by the Chinese Institute of Electronics, with technical indicators reaching internationally advanced levels. It won the First Prize of the FinTech Development Award of the People's Bank of China and the First Prize of the Shanghai Financial Innovation Achievement Award. The Company comprehensively advanced data governance, completed the enterprise-level database construction, established the OneID client master data operation system covering the full process, launched the OneLink branch-integrated digital business expansion service platform, and won the Second Prize of the FinTech Development Award of the People's Bank of China, significantly enhancing data governance and application capabilities.

With the advent of the artificial intelligence era, building on the "AI in ALL" strategy proposed in 2017, Guotai Haitong innovatively proposed the new "ALL in AI" strategy in 2024, committing to long-term, continuous and in-depth application of artificial intelligence across all business scenarios. The Company treats large artificial intelligence models as a key driver of transformation, promoting organizational change and process innovation, and advancing innovation and upgrading of business and management models. In 2024, the Company released the industry's first trillion-parameter multimodal securities vertical large model, the Junhong Lingxi Large Model. It is the only model in the industry to complete algorithm filing with the Cyberspace Administration and generative artificial intelligence service registration in Shanghai. In April 2025, the Company became the first in the industry to launch large model client-facing services in the Application. In July and December, it successively released two generations of the fully artificial intelligence Lingxi Application, setting multiple industry-first achievements in artificial intelligence implementation. It successfully established a new client service paradigm centered on the Lingxi Large Model, transforming the securities industry service model from standardized supply to intelligent customization, leading the transformation of intelligent service models and opening a new chapter of fintech empowering inclusive finance. The Company's large model project was approved as a Shanghai Municipal Commission of Economy and Informatization (SMCEI) high-quality industrial development project and a SASAC innovation capability enhancement project. It won the Second Prize of the FinTech Development Award of the People's Bank of China and the Second Prize of the Shanghai Financial Innovation Achievement Award, establishing an industry benchmark for intelligent application.

Table 5-7 Major Digital Transformation Initiatives

Major Initiative	Construction Progress and Major Achievements
Construction of Client Service Platforms	• **Junhong Platform:** Completed interoperability among the Junhong Application, Fuyi personal computer terminal and other terminals; launched key functions including strategy-based systematic investment and private fund investment advisory; the transaction amount of intelligent orders under Junhong Smart Investment increased by 122.54% year-on-year. Upgraded the digital intelligence experience in wealth management, became the first in the industry in April 2025 to launch large model client-facing services; launched the industry's first new-generation fully AI intelligent Application "Lingxi" in July; launched the Lingxi HarmonyOS version in November; released "Guotai Haitong Lingxi" Version 2.0 in December, achieving a leap from investment tool to intelligent companion partner. The usage rate of the AI Investment Advisory Super Assistant reached 96% among investment advisors. · • **Daohe Platform:** Continuously enhanced Daohe Application, Web and PC platforms; launched news services and global futures market data covering A-shares, Hong Kong and United States stocks, with HarmonyOS version launched on the app store; the Web platform launched specific equity management; implemented AI-powered Q&A for research reports; PC platform supports panoramic asset viewing; Off-Exchange Financial Cloud launched, for the first time, a cross-border total return swap (TRS) product linked to overseas currency futures; registered users of Daohe Platform reached 207,800, and average monthly active users reached 44,700, representing a 78% year-on-year increase. • **Investment Banking Digital Platform:** Completed integration of investment banking management, compliance management, process systems data, and working paper data; upgraded and optimized the working paper acceptance process; launched the Smart Client Platform with functions such as database review. Reconstructed functions of Zhengyu Junyi Investment and launched features such as Innovative Investment Footprint. Additionally, the Zhijian AI Platform was launched, integrating project information search, footprint tracking, and menu radar intelligent agents.
Construction of Business Capability Platforms	• **Comprehensive Asset Management Platform:** Built capabilities for FICC multi-asset pricing and valuation, exposure hedging, and risk management, fully supporting the businesses of the Hong Kong investment subsidiary, UK subsidiary, and Singapore futures subsidiary. Further enhanced the post-trade clearing and settlement efficiency and digitalization for Shanghai Clearing House, China Central Depository & Clearing Co., Ltd., and trading centers. System transaction volume grew 20% year-on-year. • **Quantitative Trading Platform:** Accelerated construction of quantitative trading ecosystem and intelligent algorithm trading and algorithm bus platforms; optimized self-developed G1 hardware low-latency counter performance, reducing penetration latency to 2.3 μs; optimized QFII algorithms, with VP algorithms achieving a maximum concurrency of 6,000 orders per second. • **Intelligent Investment Research Platform:** Self-developed quantitative investment research system empowering multiple downstream systems, including Junhong Smart Investment in the wealth management line and Lingxi AI; assisted Daohe Platform in building an ETF service system targeting a RMB0.5 billion market; provided digital empowerment to 310 total-subunit research units.
Construction of Operational Management Platforms	• **Intelligent Finance Platform:** Advanced digital treasury system construction; improved integration of Group financial data; launched AI intelligent expense control assistant. · • **Compliance and Risk Management Platform:** Improved abnormal transaction detection coverage rate from 93% to 97.3%, reduced compliance review processing time from five minutes to five seconds, representing a 60-fold improvement; reconstructed risk management portal providing a new, one-stop risk management experience, launched the Golden Eye Early Warning Assistant; achieved unified management of Group audit projects; implemented four intelligent audit application scenarios. • **Human Resources Platform:** Advanced employee profiling construction to support performance management; improved attendance system performance by 105%. • **Clearing, Settlement and Operations Platform:** Expanded business varieties and services; improved ETF real-time settlement efficiency by 40%; reduced institutional account opening review time from 20 minutes to 2.8 minutes; paperless office rate reached 78%, representing a 23.5% increase. • **Business Decision Platform:** Launched 13 headquarters consolidated and real-time dashboard pages and performance sections for all subsidiaries; completed construction of 236 high-fidelity pages and 1,264 indicators; achieved 100% business unit coverage; 47% of indicators updated daily; 79% system-calculated indicators.

Major Initiative	Construction Progress and Major Achievements
Construction of Digital Technology Platforms	• **Technology Governance Platform:** Promoted DevOps pipeline application; system coverage reached 83.8%; AI Code Assistant Version 2.0 implemented incremental code AI review, achieving 100% coverage of development teams and developers; intelligent test case adoption rate reached 99%. • **Technology Service Cloud Platform:** Completed integration of heterogeneous cloud resources, achieved 100% unified management and full-domain monitoring across multiple data centers, and balanced business cloud migration and resource recycling; newly increased cloudification rate of non-real-time trading business reached 92.59%; innovatively established cloud-native platform capabilities and promoted standardization of container runtime and cloud host image practices. • **Intelligent Data Platform:** Advanced enterprise-level data aggregation, completed full-domain data convergence, launched Intelligent Data Middle Platform Version 2.0, and post-merger data product penetration rate increased from 48.5% to 72.21%. Fully achieved performance targets of Shanghai SASAC innovation capability enhancement project; offline file batch write performance reached 2 million records per second and real-time write performance reached 120,000 records per second.
Independent Research and Development of New-Generation Distributed Low-Latency Core Trading System	• In 2022, took the lead in the industry by developing a next-generation, Xinchuang-based distributed low-latency trading platform, achieving full horizontal end-to-end linkage and full vertical stack adaptation and advanced substitution. This marked a major breakthrough for core trading systems in the securities industry within the Xinchuang field. • Elevated technical capability and performance indicators of core trading systems to internationally first-class level; early deployment of low-latency technology strengthened competitive advantages in credit, internationalization and quantitative trading businesses. • Won the First Prize of the 2021–2022 Shanghai Financial Innovation Achievement Award and the 2023 FinTech Development Award of the People's Bank of China; selected as one of the Top Ten Financial Informatization Events in 2024. • Based on its highly autonomous control over core systems, completed the challenging task of switching the core trading system and all client accounts in just four months in 2025, achieving ahead of schedule the comprehensive unification of the Company's core trading systems, business rules, and client services following integration. Currently, the low-latency trading system, the largest in scale and internationally leading in technical metrics within the industry, provides over 43 million clients with millisecond-level trading experiences, while laying a solid foundation for the Company's integrated operational services and risk management.
Construction of Large Language Models	• Conducted testing and application research of large language models, advanced open-source model research and dataset training, and explored feasibility of vertical application scenarios. • Completed private deployment of open-source large language models; implemented applications including investment banking AI-Powered Q&A, Lingxi intelligent investment advisory and Qianji Chat. • Explored joint construction of industry-shared large language model platform; publicly released multiple large model and application achievements, including "Lingxi Evangelism" and "Guoxin Zhengdao". • Launched the industry's first trillion-parameter multimodal securities vertical large model, the Junhong Lingxi Large Model; first in the industry to fully integrate large model capabilities into client intelligent service systems. • Successfully completed Shanghai's first generative artificial intelligence service registration; became the first and only securities firm to complete algorithm filing with the Cyberspace Administration of China and generative artificial intelligence service registration in Shanghai. • In April 2025, launched the first industry-large model client-facing service; in July launched the new-generation fully AI Lingxi Application; in December released "Guotai Haitong Lingxi" Version 2.0, achieving a leap-forword upgrade from an investment tool to an intelligent companion partner. • The "Full-Scenario Innovative Practice Project Based on the '1+N' Large Model Application Architecture" won the Second Prize of the 2024 FinTech Development Award of the People's Bank of China, the Second Prize of the 2023–2024 Shanghai Financial Innovation Award and the Second Prize of the Shanghai Financial System Employee FinTech Innovation Application Competition.

Case 5-1 OneLink Branch-Integrated Intelligent Business Development Service Platform

Guotai Haitong has actively advanced reforms, including the systematization of the investment advisory framework, the standardization of branch operations, and the restructuring and upgrading of three major client service systems, in support of its wealth management transformation centered on "buy-side investment advisory". Based on the enterprise-level database and OneID customer master data, and leveraging core functional modules such as the business catalog, customer profiling, process management, reporting center, and opportunity center, the Company has developed the OneLink branch-integrated intelligent business development service platform. The platform covers the entire lifecycle of business development and integrates the management of retail, corporate, and institutional client segments.

The platform pioneers an enterprise-level database and OneID customer master data operation system, enabling the physical integration of enterprise-wide customer and business data into a unified data lake. Through a mechanism of "pre-registration, in-process application management, and post-event analytics", it achieves unified identification and linkage of tens of millions of clients across individual, corporate, and institutional segments. By digitizing workflows, the platform breaks down barriers between business units and between headquarters and branches, establishing a standardized business catalog, customer profiles with over 100 dimensions, comprehensive process management tools, integrated business memoranda, a one-stop reporting center, and an opportunity center. This enables digital empowerment and closed-loop management before, during, and after business development activities. The OneLink platform has significantly enhanced organizational efficiency and collaboration across branches and provides a replicable benchmark for the intelligent digital transformation of front-end business development in the securities industry. The "OneLink Branch-Integrated Intelligent Business Development Service Platform Construction Project" was awarded the Second Prize of the 2024 FinTech Development Award by the People's Bank of China.

Case 5-2 Full-Scenario Innovative Practice Based on the "1+N" Large Model Application Architecture

In 2024, Guotai Haitong launched the industry's first vertical large model with hundreds of billions of parameters, Junhong Lingxi, and adopted an innovative private deployment and "1+N" application architecture. Centered on one Junhong Lingxi vertical large model and integrated with multiple scenario-specific large models, the Company has established a capability matrix that enables the integrated application, collaborative utilization, and flexible combination of open-source and proprietary models. Leveraging the strengths of different models and seamlessly adapting to diverse scenarios, the Company has built an industry-leading end-to-end systematic architecture characterized by controllable models, trustworthy content, reliable outputs, and professional services through multidimensional innovation in computing power, algorithms, data, models, and application scenarios. This architecture supports large-scale, full-scenario deployment of large models across wealth management, institutional trading, investment banking, compliance and risk control, digital workplace, and R&D and operations. The Company adheres to the principles of independent and controllable data management and in-domain data interaction, providing financial-grade protection with zero data leakage and zero risk, thereby addressing clients' privacy concerns in the AI era. By developing an "all-round steward + senior analyst" Agentic AI service model, the Company enables retail investors to access institution-level investment research capabilities with traceable logic.

In April 2025, the Company became the first in the industry to obtain regulatory approval to launch large-model-based client-facing services. In July, it introduced the new-generation fully AI-powered intelligent application "Lingxi", and in December, it released "Guotai Haitong Lingxi 2.0", marking its evolution from an "AI-native application" to an "AI investment partner accompanying users throughout their entire journey". The "Full-Scenario Innovative Practice Project Based on the "1+N" Large Model Application Architecture" won the Second Prize of the 2024 FinTech Development Award by the People's Bank of China, the Second Prize of the 2023–2024 Shanghai Financial Innovation Award, and the Second Prize of the Shanghai Financial System Employee FinTech Innovation Application Competition.

In recent years, leveraging its outstanding achievements in digital transformation and fintech innovation, Guotai Haitong has received high recognition from government authorities, the market and professional institutions. In the digital transformation evaluation conducted by the Shanghai SASAC covering 43 municipal state-owned enterprises under supervision, the Company ranked first among financial enterprises and was reported to the SASAC of the State Council as the only digital transformation financial state-owned enterprise case from Shanghai. The Company is the only securities company in China that simultaneously holds the three major international information technology management certifications of CMMI5, ISO20000 and ISO27001, was among the first batch in the industry to pass the data outbound security assessment of the Cyberspace Administration of China, was recognized as the first in the industry to obtain Level 4 certification under the Data Management Capability Maturity Model, was among the first batch in the industry to obtain the highest "Advanced Level" certification under the Trusted Open Source Governance Capability Maturity Model issued by the China Academy of Information and Communications Technology, was the first in the industry to pass the Level 3 Agile Maturity Certification conducted by the China Quality Certification Center, was among the first batch in the industry to obtain Level 3 certification under the Enterprise Information Technology Basic Resource Operations (FinOps) Capability Maturity Model, was the first to pass the Level 3 assessment under the national standard, *Integrated Capability Maturity for Software Development and Operations*, was the first and only in the industry to obtain Level 3 certification under the Data Security Capability

Maturity Model (DSMM), and was among the first batch of enterprises within the Shanghai state-owned assets system to be included on the blockchain.

In 2025, the Company deeply participated in the development of national, industry and association standards, leading or participating in the formulation of more than 20 standards, including national standards such as the *Data Exchange Protocol between the Securities and Futures Industry and the Interbank Market, Part I: Third-Party Depository, Bank-Futures Transfer and Foreign Exchange Settlement and Sale*, the *Information Technology Services – Intelligent Operations and Maintenance – Part 2: Data Governance*, and the *Evaluation of Green Data Centers*, industry standards such as the *Stability Assurance System Standard for Information Systems in the Securities Industry*, and association standards such as the *Technical Specification for Protection of Investor Personal Information by Securities Companies*, the *Guidelines for Construction of Artificial Intelligence Financial Chain-of-Thought Datasets*, and the *General Functional and Interface Specifications for the Application of Robotic Process Automation Technology in the Securities Industry*, continuously contributing professional expertise to the standardization and high-quality development of the industry. At the same time, the Company achieved breakthroughs in the application of innovative technologies, including information technology innovation, large language models and blockchain, newly obtaining six FinTech Development Awards from the People's Bank of China, two Shanghai Financial Innovation Awards and seven Outstanding Industry Research Project Awards in 2025. The Company has received a total of 59 provincial- and ministerial-level science and technology awards.

Table 5-8 Major Awards and Recognitions in FinTech and Innovation

Selected for the key special project "Social Governance and Smart Society Science and Technology Support" under the 2022 National Key Research and Development Program, specifically for the project on intelligent monitoring and detection technology and application demonstration of abnormal trading behavior in the securities market.	"Full-Chain Distributed Securities Core Trading System Construction Project" won the First Prize of the 2023 FinTech Development Award of the People's Bank of China.	"OneLink Branch-Integrated Digital Business Expansion Service Platform Construction Project" and "Full-Scenario Innovative Practice Project Based on the '1+N' Large Model Application Architecture" won the Second Prize of the 2024 FinTech Development Award of the People's Bank of China.
"Intelligent Security Operations Platform" was selected as a Typical Case of Network Security Technology Application in 2024 by the Ministry of Industry and Information Technology.	"Investment Banking Full-Process Digital and Intelligent Application Project Based on Large Models" was successfully selected as a 2024 Shanghai SASAC Innovation Capability Enhancement Project and a 2024 Shanghai Municipal Commission of Economy and Informatization High-Quality Industrial Development Promotion Project.	"Innovative Application of Blockchain in the Securities Industry" was successfully selected as a 2024 Shanghai SASAC Innovation Capability Enhancement Project.
"Intelligent Data Middle Platform" was successfully approved as a 2023 Shanghai SASAC Innovation Capability Enhancement Project.	"Full-Scenario Innovative Practice in the Securities Industry Based on the '1+N' Large Model Application Architecture" won the Second Prize of the 2023–2024 Shanghai Financial Innovation Award.	"Digital Management Platform for Investment Banking Working Papers" ranked first in the 2023 Special Evaluation conducted by the Securities Association of China.
At the First China Securities Industry Digital Transformation Jun Ding Awards, the Company won four major awards, including the All-Round Jun Ding Award for Digital Transformation.	"One-Stop Secure and Controllable Commercial Cryptography Service Research and Application" won the First Prize for Security Research Topics at the 2023 Securities and Futures Industry Cybersecurity Innovation Laboratory.	Four projects, including "Implementation Practice of Full-Process Intelligent Services Driven by Large Models + Robotic Process Automation", won Outstanding Project Awards from the Shanghai Stock Exchange.
Three projects, including "Research on Innovative Digital Application of Investment Banking Due Diligence Based on Zhenglian Chain", were recognized as Excellent Projects by the Association.	"Successfully Pioneering a New Path for Full-Stack, End-to-End Advanced Substitution of Core Trading Systems in the Financial Industry" was selected as one of the Top Ten Financial IT Events of 2024.	"Innovative Application Construction Practice on Full-Stack Information Technology Innovation Cloud-Native Architecture" won the 14th FinTech Innovation Award for Financial Digitalization.

"Specification for Development of Mobile Financial Client Software" was successfully included in the 2023 Enterprise Standard "Leader" List.

As the only representative of the securities industry, "Research on Model Construction and Scenario Application of Large Models in the Financial Sector" won the Top Ten Excellence Award in the Large Model Financial Application and Practice Competition (a series event of the 2024 Global Fintech Summit).

"EBPF Cloud Business Context Insight Engine" became the first in the industry to obtain Level 4 certification in the Cloud-Native Capability Maturity Model—Technology Architecture and Operations Assurance Domain issued by the China Academy of Information and Communications Technology.

The Company was awarded the title of "OSCAR Peak Open-Source Enterprise (Open Source Governance Category)", ranking among the leading enterprises domestically.

The Centralized Operations System and the Junhong Junrong Trading projects respectively passed the Level 2+ assessment under the Technical Operations Standard of the Research and Development and Operations Integration (DevOps) Capability Maturity Model, making the Company the one that has passed the most Level 2+ assessments.

At the 2023 China International Fair for Trade in Services, the Company was the only securities firm awarded the title of "Leading Enterprise", and won the "Innovative Case" Award for the project "Investment Banking Full-Business Intelligent Platform Based on Information Technology Innovation Architecture".

At the 2024 Huawei Developer Conference, the Company was awarded the highest-level "Harmony Pioneer - Excellence Leadership Award", becoming the only securities company to receive this honor.

The Company won the "2023 Outstanding Digital Enterprise" award from the Shanghai Data Industry Association and received the "Annual Leading Digital Enterprise Figure Award", being the only company in the industry to receive this recognition.

At the 2023 Yangtze River Delta FinTech Festival, the Company won two "Best Innovation Award for Financial Institutions", one "Best Application Award for Financial Institutions", and one "Best Practice Award for Financial Institutions", ranking first among securities firms in number of awards received.

Guotai Haitong is primarily engaged in the development and application of fintech. In carrying out digital transformation and fintech innovation activities, the Company has consistently complied with science and technology ethics norms and strictly adhered to laws, regulations and regulatory requirements, including the *Opinions on Strengthening the Governance of Science and Technology Ethics*, the *Measures for the Ethical Review of Science and Technology (Trial)* and the *Guidelines on Science and Technology Ethics in the Financial Sector*, and has actively implemented value principles and codes of conduct, including upholding integrity while fostering innovation, data security, inclusiveness and accessibility, openness and transparency, fair competition, risk prevention and control, and green and low-carbon development. In 2025, the Company had no incidents of violations of science and technology ethics and did not receive any related penalties.

Table 5-9 FinTech Investment and Personnel Indicators

Indicators	Unit	2023	2024	2025
Fintech investment amount	RMB100 million	20.84	21.08	32.35
Proportion of fintech investment to operating revenue	%	10.92	8.93	8.16
Number of fintech talents	Persons	1,065	1,127	2,306
Proportion of fintech talents	%	10.08	10.89	12.72
Number of authorized fintech patents	Items	23	32	90
Number of fintech software copyrights	Items	98	138	344

Note 1: The statistical scope of the fintech investment indicators is Guotai Haitong Securities and does not include its subsidiaries.
Note 2: Guotai Haitong completed a business combination not under common control on March 14, 2025. The data for 2023 and 2024 represent indicator data of the original Guotai Junan entity.

5.4 Sustainable Supply Chain

Guotai Haitong continuously enhances the professionalism and standardization of its procurement activities, strictly complies with laws and regulations, including the *Tendering and Bidding Law of the People's Republic of China* and the *Interim Measures for the Administration of Centralized Procurement of State-owned Financial Enterprises*, and has established a procurement management system framework centered on the *Guotai Haitong Securities Co., Ltd. Procurement Management Measures*, covering the *Guotai Haitong Securities Co., Ltd. Centralized Procurement Management Measures*, the *Guotai Haitong Securities Co., Ltd. Measures for the Administration of Evaluation Experts for Centralized Procurement*, the *Guotai Haitong Securities Co., Ltd. Decentralized Procurement Management Measures*, the *Guotai Haitong Securities Co., Ltd. Supplier Management Measures*, the *Guotai Haitong Securities Co., Ltd. Implementation Rules for Procurement Management of Infrastructure Construction Projects*, and the *Guotai Haitong Securities Co., Ltd. Implementation Rules for Framework Agreement Procurement*. As a financial institution, the types of goods and services procured by the Company are relatively straightforward and its major suppliers are domestic suppliers, posing no material risks relating to supply chain security.

In order to further strengthen procurement review and management functions and improve the efficiency of specific procurement activities, Guotai Haitong has established a Company Procurement Management Committee responsible for major decision-making management of procurement activities, chaired by the President of the Company, and has formulated the *Guotai Haitong Securities Co., Ltd. Rules of Procedure for the Procurement Management Committee*. A Centralized Procurement Review Working Group has been established under the Company Procurement Management Committee to be responsible for the review and management of centralized procurement activities. The head of the Centralized Procurement Review Working Group is served by the Chief Financial Officer of the Company or the person in charge of the Planning and Finance Department. The Company has established a Procurement Management Center within the Planning and Finance Department to be responsible for the implementation of centralized procurement and other procurement-related management work.

In 2025, as an initiating member, the Company joined the "China Supplier ESG Rating Platform" established by the China Enterprise Reform and Development Society, assisting suppliers in establishing and improving ESG governance systems, preventing social and environmental risks in the supply chain, and promoting sustainable development across the upstream and downstream value chain. The Company was successfully included in the "China Enterprise Supply Chain ESG Top 100 Index (Whale Bull Index)" jointly released by the China Enterprise Reform and Development Society and the Responsibility Cloud Research Institute, providing multidimensional solutions for sustainable supply chain development in the financial industry and achieving continuous improvement in supply chain ESG management standards.

Table 5-10 Sustainable Supply Chain Management Measures

Management Stage	Key Measures
Supplier Access	• The Company requires suppliers to meet basic access conditions, including "honesty and trustworthiness, sound business reputation and operating condition, not having been included in the list of dishonest judgment debtors, the list of parties involved in major tax violation cases, or the list of serious illegal and dishonest acts in government procurement within the past three years, and not being included in the Company's supplier blacklist during the prohibition period", as well as "operating with integrity, eliminating commercial bribery, and maintaining a fair competition environment". • The Company requires suppliers to strictly comply with all applicable laws and regulations, industry standards, professional ethics and codes of conduct during business operations, and to establish corresponding internal systems and rules.

Management Stage	Key Measures
Establishment of Supplier Evaluation and Grading System	• The Company conducts evaluations of centralized procurement suppliers. The Procurement Management Center takes the lead in organizing and implementing the evaluation; the demand department evaluates contract performance-related matters; and the Procurement Management Center evaluates other aspects. The evaluation results become effective upon approval by the Procurement Management Committee. • The Company conducts annual evaluations of suppliers whose cumulative number of centralized procurement contracts performed during the statistical year reaches RMB1 million (inclusive) or above and who have performed two or more centralized procurement contracts. • Based on supplier evaluation scores, service quality, product performance, operating condition and integrity status, suppliers are graded into four levels: A, B, C and D. The Company imposes penalties on suppliers with lower grades. • Determination of supplier misconduct follows the principles of objectivity and fairness. Where misconduct is identified during procurement or contract performance stages, the Company conducts investigation and evidence collection based on facts. The Company verifies the situation with the demand department, organizes interviews with the supplier, and, upon confirmation by the supplier, forms a determination and handling opinion. For suppliers who refuse to acknowledge misconduct or engage in unreasonable disputes, the Company may, after verifying the facts, proceed without supplier confirmation and may impose stricter penalties as appropriate. Penalty measures include warnings, prohibition of contract renewal, temporary exclusion and permanent exclusion.
Supplier Relationship Maintenance	• The Company maintains supplier relationships in accordance with the principles of "integrity, fairness and transparency", gradually establishing a full-process ESG management system for suppliers, including supplier access review, ongoing performance tracking, regular evaluation and elimination mechanisms, and continuously optimizing management processes at the stages of access, cooperation, evaluation and exit in line with updated management requirements. • The Company establishes and maintains a supplier information database, promptly collecting supplier information and truthfully recording suppliers' basic information, performance status, operating condition and misconduct.
Establishment of Supplier Complaint and Query Mechanism	• The Company allows suppliers to raise inquiries regarding issues in procurement activities that may harm their legitimate interests. The Procurement Management Center is responsible for the acceptance, investigation, handling and response to complaints and queries relating to centralized procurement business and maintains corresponding working records.
Supplier Anti-Corruption Management	• The Company attaches great importance to anti-corruption management of suppliers. In accordance with the *Guotai Haitong Securities Co., Ltd. Supplier Management Measures*, the principles of integrity in professional conduct and ESG management concepts are incorporated as fundamental principles of supplier management. Suppliers are required to comply with integrity requirements, operate honestly, eliminate commercial bribery and maintain a fair competitive environment. • Employees of the Company are required to comply with integrity and fairness principles and must not abuse their authority to confer or seek improper benefits, thereby preventing improper transactions. • The Company actively urges suppliers to practice ESG principles. Through mechanisms such as requiring integrity clauses during supplier registration (https://supplier.gtht.com/) and in contract terms, or requiring suppliers to sign *integrity commitment letters*, suppliers are required to establish anti-corruption systems, achieving full coverage of supplier anti-corruption management requirements, and incorporating supplier anti-corruption performance into the supplier evaluation and grading system.
Green Procurement	• The Company pays attention to the environmental impact of suppliers and their products or services and clearly requires that supplied products or services comply with national standards, industry standards and green procurement standards. • The Company gives priority to procuring environmentally friendly and green products that have obtained China Environmental Label Certification. • The Company gives priority to procuring energy-saving and environmentally friendly products in centralized procurement.

Table 5-11 Supplier Management Indicators

Indicators	Unit	2023	2024	2025
Total number of suppliers	Suppliers	1,180	4,176[1]	9,160
Suppliers from Mainland China	Suppliers	876	3,798	8,404
Suppliers from Hong Kong, Macao, Taiwan and overseas	Suppliers	304	378	756
Number of suppliers that conducted environmental impact assessment	Suppliers	284	595	713
Number of suppliers with actual or potential significantly negative environmental impacts	Suppliers	0	0	0
Number of suppliers that conducted social impact assessment	Suppliers	320	380	498
Number of suppliers with actual or potential significantly negative social impacts	Suppliers	0	0	0
Balance of accounts payable (including notes payable)[2]	RMB100 million	797.75[3]	741.13[3]	1,186.25
Balance of accounts payable (including notes payable) as a percentage of total assets	%	8.62[3]	7.07[3]	5.61
Balance of overdue payments	RMB100 million	0	0	0
Balance of overdue payments to small and medium-sized enterprises	RMB100 million	0	0	0

Note 1: The significant increase in the total number of suppliers in 2024 compared with 2023 was due to the substantial increase in suppliers of subsidiaries included in the statistical scope.
Note 2: As a financial enterprise, the balance of accounts payable (including notes payable) mainly consists of customer margin deposits and similar amounts rather than amounts payable to suppliers, and the balance of overdue unpaid amounts was zero.
Note 3: Guotai Haitong completed a business combination not under common control on March 14, 2025. The data for 2023 and 2024 represent indicator data of the original Guotai Junan entity. Due to changes in certain accounting policies of the Group and to improve the comparability of financial information across accounting periods, the total operating revenue for the comparable periods was retrospectively adjusted.

5.5 Quality of Products and Services

5.5.1 Optimize Product and Service Quality

Guotai Haitong has consistently adhered to a "customer-centric" approach, continuously improving the three major customer service systems for retail clients, institutional clients and corporate clients, and continuously enhancing service standards and response efficiency. Under the Wealth Management Committee, the Company has established a Retail Client Service System Promotion Committee to coordinate and advance the construction of the retail client service system. The Company has also established a Customer Segment Development Department, a Private Client Department and the Shanghai Qingpu Internet Characteristic Branch, each taking the lead in implementing segmented client operations and professional services, thereby continuously enhancing client satisfaction with high-quality investment and wealth management services. The Company has established a Corporate Client Service Alliance, under which seven thematic working groups have been set up, covering three-investment linkage, market value management, asset revitalization, corporate wealth management, credit business, ESG and risk management, and platform construction, jointly assuming responsibility for serving corporate clients.

Table 5-12 Major Initiatives for Optimizing Product and Service Quality

Customer Type	Major Initiatives for Optimizing Product and Service Quality
Retail Clients	• Centered on three major client segments, namely basic clients, affluent and high-net-worth clients, and ultra-high-net-worth clients, the Company continuously upgrades the construction of the retail client service system, enriches and improves star-level client service benefits, and formulates service manuals and white papers for the retail client service system. • Deepens segmented client operations and builds a buy-side investment advisory service system, constructing standardized buy-side investment advisory service processes and professional empowerment systems around client needs, client accounts and assets, thereby enhancing client segment management capabilities and client service experience. • Continuously improves core trading service capabilities, enriches strategy trading service tools, upgrades professional trading service infrastructure, promotes the launch and functional optimization of self-developed trading counters, and creates the ultimate trading service experience. • Continuously enriches financial product categories and improves product quality, strengthens buy-side research services and upgrades asset allocation services. Among the Junxiang and Junying series of buy-side asset allocation portfolio services currently launched, approximately 90% of the portfolios have achieved positive returns over three years, contributing professional expertise to long-term asset preservation and appreciation for clients and guiding clients to continuously optimize asset allocation structures and enhance investment experience. • Comprehensively advances the systematic development of the investment advisory team, establishes clear career development pathways for investment advisors, strengthens systematic professional training and development systems, builds standardized professional service processes and empowerment tool support, creates a new type of wealth management professional team, and continuously enhances regional competitiveness and brand influence. • Upgrades the functions of the one-stop wealth management platform, launches the industry's first new-generation fully AI intelligent application, Guotai Haitong Lingxi, continuously optimizes the industry's first AI Investment Advisory Super Assistant and the One Link PAD terminal, builds digital management and service chains, and enhances service efficiency for retail clients. • The Company's Client Service Center has previously obtained CCCS national standard certification and will actively participate in relevant certification evaluations in the future, striving to maintain international certification status.
Institutional Clients	• In response to the characteristics of institutional clients, including high professionalism, diversified client structures, diversified service scenarios and customized service demands, promotes the transformation of institutional client operation Concept from "product-centered" to "customer-centered". • Promotes mutual empowerment and positive interaction between capital-based businesses and intermediary services, building a professional, specialized and comprehensive institutional client service ecosystem. • Formulates differentiated operating strategies around five key client segments, namely public fund clients, insurance and pension clients, securities private fund clients, banking and other financial institution clients, and overseas institutional clients. • Continuously strengthens thematic business development, including long- and medium-term funds entering the market, institutional wealth management and ETF ecosystems, enhances response efficiency to client needs, and improves service effectiveness and sustainable operation for institutional clients.
Corporate Clients	• Implements categorized and tiered list-based client management, continuously improves service plans for three tiers of clients, namely Group strategic clients, investment banking strategic clients and investment strategic clients, and strengthens overall coordination of corporate client services. • Builds a comprehensive, professional and platform-based product and service system covering the entire lifecycle of enterprises, and continuously iterates and upgrades the corporate client product system. • Develops a digital platform that facilitates client service, frontline business development and management analysis, with a focus on building a corporate client CRM system and corporate client product system, thereby creating a digital and intelligent empowerment system.

Table 5-13 Selected Awards Received for the Company's Products and Services

In the "2025 Wealth Management Huazun Awards" organized by Cailian Press, the Company won six awards, including Best Wealth Management Institution, Best Wealth Management Brand, Best Digital Wealth Management Award, Best Channel Cooperation Award, Best ETF Ecosystem Award and Best Private Fund Service Award, ranking first in the industry in number of awards received; in the Cailian Press Annual Leading Institutions List, the Company won the Evergreen Wealth Award.

In the "2025 China Securities Industry Jun Ding Awards" organized by Securities Times · Brokerage China, the Company won the All-Round Wealth Brokerage Jun Ding Award, the Application Pioneer Jun Ding Award, the Investment Advisory Service Jun Ding Award and the Wealth Brokerage Digital Practice Case Jun Ding Award.

In the "Ninth China Securities Firms Yinghua Demonstration Cases" and the "Tenth China Securities Private Fund Yinghua Demonstration Cases" organized by China Fund News, the Company won awards including Outstanding Securities Firm Wealth Management Demonstration Institution, Outstanding Application Demonstration Case and Outstanding Private Fund Sales Securities Firm.

In the "Golden Tripod Awards" organized by National Business Daily, the Company won awards including Best Comprehensive Strength Wealth Management Securities Firm, Best Securities Firm Application of 2025, and Most Influential Custodian Securities Firm of 2025.

In the "Golden Wealth Management Awards" organized by Shanghai Securities News, the Company won the All-Round Wealth Management Institution Award, the AI+ Wealth Institution Award, the Fund Investment Advisory Award, and the Outstanding Wealth Management Brand Award.

In the Eighth New Fortune Best Investment Advisor Competition, the Company won three team awards, including New Fortune Best Investment Advisor Team, New Fortune Investment Advisor Team Best Style Award and Outstanding Organization Award, and 11 investment advisors won individual awards as "New Fortune Best Investment Advisor".

The Company won the 2025 Private Wealth Service Award from *The Asian Banker* and was ranked among the Top 10 in Asset Management Capability in the Forbes China Family Office Series.

The Company won 29 awards from Sina Finance, including Best Research Institution and Most Honored Research Institution.

The Company won 28 awards from 21st Century Business Herald, including 2025 Influential Securities Firm Research Institute, 2025 Best Research Institution for Practicing the Five Major Financial Initiatives, and 2025 Best Think Tank Research Institution.

The Company won 13 awards from China Securities Journal, including "Best Golden Bull Research Institution", and 32 awards from Securities Times, including Best Research Team, Most Influential Research Institution, Best Sales Service Team and Sustainable Development Research Contribution Institution.

The Company won 31 awards from Securities Market Weekly, including Most Influential Institution, Best Research Institution, Domestic Gold Medal Research Team, and Best Service Institution.

The Company won awards from The Asset Magazine, including Best Domestic Custodian in China (Securities Firms Category) and Best Private Fund Custodian Institution.

The Company won awards, including "Outstanding Private Fund Custodian Securities Firm" in the Tenth China Securities Private Fund Yinghua Demonstration Institution Awards organized by China Fund News.

Table 5-14 Financial Product and Service Quality Incident Indicators

Indicators	Unit	2023	2024	2025
Amount involved in damage from major safety and quality liability accidents related to financial products and services	RMB10,000	0	0	0

Note: Guotai Haitong completed a business combination not under common control on March 14, 2025. The data for 2023 and 2024 represent indicator data of the original Guotai Junan entity.

5.5.2 Investors' Rights Protection

Guotai Haitong consistently upholds the political and people-oriented nature of financial work, thoroughly implements the concept of "putting investors first", and strictly complies with investor protection requirements under laws, regulations and self-regulatory rules, including the *Securities Law of the People's Republic of China, the Law of the People's Republic of China on the Protection of Consumer Rights and Interests*, the *Regulations on the Implementation of the Law of the People's Republic of China on the Protection of Consumer Rights and Interests*, the Several Opinions of the State Council on Strengthening Supervision, Preventing Risks and Promoting the High-Quality Development of the Capital Market, the *Standards for Investor Protection Work of Securities Companies*, and the *Several Opinions on Strengthening the Protection of Small and Medium-Sized Investors in the Capital Market*.

In 2025, in light of the latest regulatory requirements and the Company's integration status, the Company revised, issued and implemented a series of institutional documents, including the *Guotai Haitong Securities Co., Ltd. Measures for the Administration of* Investor Rights Protection Work and the Guotai Haitong Securities Co., Ltd. Measures for Participation in Combating Illegal Securities Activities, further deepening the integration of investor protection concepts with business operations, continuously improving the quality and efficiency of complaint mediation work, strengthening efforts to combat illegal securities activities, and fulfilling its responsibility to protect the lawful rights and interests of investors by innovating investor protection mechanisms and optimizing processes, firmly embedding the concept of investor protection in both mindset and practice.

Table 5-15 Major Initiatives for the Protection of Investors' Rights and Interests

Major Initiatives	Specific Practices and Main Achievements
Promoting Deep Integration of Investor Protection Concepts with Business Operations	• Actively explored the development of a "Securities Company Investor Protection Risk Map". Guided by financial consumer rights and interests, this map comprehensively identifies investor protection risk points across all business scenarios and classifies risk levels, providing direct guidance for the prevention and control of investor protection risks. • Established an "Investor Protection Risk Event Optimization Ledger" to embed investor protection into business processes. Systematically managed investor protection risk events identified through multiple channels, coordinated with relevant departments, and jointly optimized systemic issues involving investor rights and interests.
Establishing and Improving a Work Mechanism of "Convenient Reporting, Proactive Crackdown and Comprehensive Publicity" Against Illegal Activities	• Established standardized procedures for handling illegal securities activities to enhance internal processing efficiency; developed and launched an "Impersonation Clue Reporting Platform", issued internal operational guidelines and conducted thematic training to standardize anti-illegal activities work across the Company. • Strengthened guidance to third-party technical monitoring companies; based on routine monitoring, conducted special actions to intensify crackdowns on illegal securities activity clues. • Focused on targeted publicity and education against illegal activities; regularly published *Risk Warning Announcements on Illegal Securities Activities* on the Company's official website to expose common fraud tactics and latest schemes; compiled and distributed the *Investor Anti-Fraud Handbook* to enhance public awareness of preventing illegal financial activities.
Assisting Regulatory Authorities in Protecting Clients' Rights to Know, Safeguard and Exercise Rights	• In 2025, assisted the China Securities Investor Services Center in collecting rights protection intention confirmations from more than 300 investors across six stocks, providing effective channels for investor rights protection. • Assisted the China Securities Investor Services Center in conducting independent director shareholder voting rights solicitation for three listed companies, effectively supporting improvements in corporate governance.

Major Initiatives	Specific Practices and Main Achievements
Actively Organizing Investor Protection Surveys	• Assisted the Securities Association of China in designing an investor protection review questionnaire for the revision of the *Mediation Rules* and organized branches to collect several hundred valid investor responses.
Regularly Conducting Investor Protection Training and Continuously Enriching the Curriculum System	• A mediation skills course submitted by the Company was selected as an industry co-construction course by the Securities Association of China. • Throughout the year, conducted several investor protection thematic training sessions covering complaints, mediation, standardized procedures for combating illegal activities, typical case analysis and communication skills; launched original investor protection courses on the Company's E-Learning platform, cumulatively covering thousands of employees in relevant positions.

In 2025, Guotai Haitong's investor protection work received a series of honors: in the 2025 Shanghai Financial System Employee Merit Competition - "Serving the Construction of Technology Finance and Enhancing Client Service Capacity" Shanghai Securities Industry Special Merit Competition, the Company's complaint handling innovation project won First Prize. The Company received the "Best Liaison Office", "Best Liaison Officer", and "Outstanding Liaison Worker" awards from the China Securities Investor Services Center in 2025. The Company's anti-illegal case study titled "Technology Empowerment + Educational Foundation + Mechanism Guarantee' Three Dimensions - Guotai Haitong Securities Strengthens the People's Defense Line Against Illegal Securities Activities" was selected as an Excellent Case of Financial Innovation during the 14th Five-Year Plan period, and the Company won First and Second Prizes in the 2025 Dispute Resolution Knowledge Competition organized by the Shanghai Securities Association.

5.5.3 Customer Complaint Management

To listen to clients' opinions and suggestions, Guotai Haitong has established comprehensive investor interaction and communication channels and a client follow-up mechanism. For collected client complaints, the Company attaches great importance to the timely and effective handling of complaints, adhering to the three principles of the first-inquiry responsibility system, time-limited completion system and service commitment system. By establishing and improving internal complaint handling systems, clarifying the "three systems in one" requirements for complaint handling, and defining the full-process closed-loop management requirements of the first-responsibility unit, the Company ensures rapid response, standardized handling, strict procedures and clear accountability in complaint management. The Company has established a dedicated Investor Rights Protection Department under the Legal and Compliance Department, actively performing coordination and supervision functions and continuously managing client complaints in a standardized, systematic and professional manner.

In 2025, the Company further improved service quality and efficiency by continuously optimizing service processes and enhancing service effectiveness, fully safeguarding clients' lawful rights and interests, and increasing client satisfaction to 97.07%, representing an increase of 0.4 percentage points compared with 2024. In recent years, the number of client complaints received by the Company has generally shown an upward trend, mainly due to the significant increase in branches and client numbers following the Company's merger, as well as substantial fluctuations in the securities market, leading to sharp growth in client demands for account opening, account closure and trading. During this process, various abnormal situations occurred more frequently, and clients' awareness of rights protection has continued to strengthen.

Table 5-16 Investor Interaction and Communication Mechanism

Establishing Regular Channels for Investor Interaction and Communication

- Publicly disclose investor contact telephone numbers, fax numbers and email addresses in prominent locations on the official website and branch business premises, and establish an investor relations management section on the official website.
- Collect investor opinions and suggestions through multiple channels, including the 95521 customer service hotline, offline business premises and investor education bases at various levels.
- Publicly disclose matters affecting investors' rights and interests via the official website, business premises, mobile internet application notifications, text messages and other effective forms to notify and remind investors.

Improving Timeliness and Effectiveness of Investor Interaction

- Assign dedicated personnel familiar with relevant matters to manage published investor contact telephone numbers and email addresses, ensure smooth communication during working hours, answer and receive inquiries in a friendly and professional manner, provide feedback to investors through effective means and accept investor supervision.

Improving the Client Follow-Up Mechanism

- Formulate internal follow-up systems and operational guidelines, clarifying responsibilities, types of follow-up projects and follow-up requirements.
- Guide branches to adopt different response measures according to different follow-up scenarios.
- Effectively fulfill supervisory responsibilities and properly handle follow-up matters based on actual work conditions.

Table 5-17 Major Initiatives for Client Complaint Management

Major Initiatives	Specific Requirements
Establishing and Improving Complaint Handling Systems	• All business units comply with the *Guotai Haitong Securities Co., Ltd. Measures for the Administration of* Client Complaints and the *Guotai Haitong Securities Co., Ltd. Implementation Rules for Handling Client Complaints in Branches*, clarifying responsibilities, handling procedures, time limits, response feedback, follow-up rectification, accountability, training arrangements and documentation archiving, carefully handling client complaints and suggestions, improving service quality and efficiency, and properly resolving client complaints and disputes.
Public Disclosure of Complaint Channels and Handling Procedures	• Publicly disclose complaint telephone numbers, email addresses and complaint handling procedures in prominent positions on the Company's official website, mobile application and business premises.
Implementing the First-Inquiry Responsibility System	• Once the first-responsibility unit is identified, it shall perform complaint management duties in accordance with Company regulations and shall not shirk or delay responsibilities for any reason. • The first-responsibility unit shall investigate basic facts related to the complaint, conduct appeasement, explanation, coordination and information feedback to the complaining client, and make every effort to properly resolve the complaint and mitigate conflicts based on the facts. • All Company units are obligated to assist and cooperate within their scope of responsibilities to support complaint management and handling.

Major Initiatives	Specific Requirements
Standardizing Dispute Mediation Work	• During complaint handling, the first-responsibility unit may, based on actual circumstances, apply for mediation through third-party mediation institutions. • Where an ordinary investor requests mediation in accordance with relevant laws and regulations regarding a securities business dispute with the Company, the Company shall agree to and participate in the mediation process. • Litigation and arbitration cases arising from complaint matters shall be handled in accordance with the *Guotai Haitong Securities Co., Ltd. Measures for the Administration of* Litigation Cases.

Table 5-18 Customer Service Indicators

Indicator	Unit	2023	2024	2025
Number of customers inquiries[1]	10,000 person-times	443.91	802.72	4,475
Number of customers complaints[2]	Cases	531	1,334	1,561
Complaint handling ratio	%	100	100	100
Percentage of customer satisfaction	%	97.30	96.67	97.07
Number of complaints involving substantiated breaches of customer privacy and loss of customer information	Cases	0	0	0

Note 1: The main reason for the year-on-year increase in client inquiries in 2024 was significant fluctuations in the securities market during the year, resulting in a marked increase in client inquiries, particularly from late September to late October 2024, when the average daily number of client inquiries reached approximately ten times the normal level.
Note 2: The main reason for the year-on-year increase in client complaints in 2025 was the substantial increase in branches and client numbers following the Company's merger, as well as significant market fluctuations, leading to sharp growth in client demands for account opening, account closure and trading, during which various abnormal situations occurred more frequently.
Note 3: Guotai Haitong completed a business combination not under common control on March 14, 2025. The data for 2023 and 2024 represent indicator data of the original Guotai Junan entity.

5.5.4 Responsible Marketing

Guotai Haitong strictly complies with laws and regulations, including the *Securities Law of the People's Republic of China*, the *Securities Investment Fund Law of the People's Republic of China*, the *Regulations on the Supervision and Administration of Securities Companies*, the *Measures for the Administration of Appropriateness of Securities and Futures Investors*, the *Measures for the Administration of Securities Brokerage Business*, and the *Administration of Investor Appropriateness of Securities Operating Institutions Implementation Guidelines (Trial)*, earnestly implements regulatory requirements on investor appropriateness management and self-regulatory requirements of industry organizations, and standardizes the Company's investor appropriateness management practices. The Company has formulated the *Guotai Haitong Securities Co., Ltd. Measures for the Administration of* Investor Appropriateness, and has separately established detailed implementation rules for investor appropriateness management in various business areas, including the ChiNext market, H-share "Full Circulation" brokerage business, the Beijing Stock Exchange, risk warning stocks and delisting consolidation stocks, the Shanghai–Hong Kong Stock Connect business, Science and Technology Innovation Board brokerage business, convertible corporate bonds, the National Equities Exchange and Quotations brokerage business, preferred shares, the bond market and the over-the-counter market, thereby constructing a comprehensive investor appropriateness management system. On this basis, the Company has timely revised standardized operational procedures and supervised business units to implement investor appropriateness management in accordance with such standardized procedures.

Guotai Haitong has established a comprehensive organizational structure for investor appropriateness management and a joint working mechanism. The Company conducts appropriateness management inspections every six months and, in light of common violations of branch appropriateness management highlighted by regulators, carries out self-inspections of product sales and service appropriateness. The scope covers all stages from understanding clients and products, appropriateness matching, specific marketing language, risk disclosure and explanation, to record retention, follow-up visits and semi-annual self-inspections, achieving full coverage of appropriateness management matters in product sales and investment advisory services. At the same time, the Company conducts focused inspections and rectification in areas prone to violations, including promotion of financial products and provision of securities and public fund investment advisory services through live streaming, self-media accounts and internet groups.

The Company continuously strengthens publicity and training on investor appropriateness management, systematically compiling relevant laws and regulations, regulatory requirements, regulatory cases and Company-level appropriateness-related client complaint cases and distributing them to branches, and producing a series of video training materials requiring all branch personnel to complete training within specified timeframes. In addition, branches conduct targeted training based on local conditions and appropriate management requirements within their respective jurisdictions.

Table 5-19 Principles of Investor Appropriateness Management

Working Principle	Specific Content
Principle of Diligence and Due Care	• All business units shall comply with laws, administrative regulations and these measures when providing financial products or services to investors, perform their duties diligently and prudently, and exercise due care in the discharge of responsibilities.
Principle of Comprehensive Understanding	• When handling business or selling products for investors, business units shall fully understand investors, including but not limited to basic information, financial condition, investment experience, investment objectives, risk preference and loss-bearing capacity, integrity record, ultimate controlling person and ultimate beneficial owner.
Principle of Unified Management	• The Company conducts risk tolerance assessments for investors using a unified questionnaire and evaluates risk tolerance based on unified assessment standards; the Company establishes unified standards and an appropriateness management framework, and all products and services follow unified standards and procedures for basic appropriateness management.
Principle of Prudence	• The Company's assessment of investors' risk tolerance and its evaluation of the risk level of products or services shall follow the principle of prudence; where an investor intends to purchase a product or obtain a service under circumstances in which suitability cannot be determined or suitability is mismatched, each business unit shall adhere to the principle of prudent judgment.
Principle of Continuous Management	• The Company timely reviews and adjusts investor appropriateness management procedures in accordance with changes in laws, regulations, self-regulatory rules and actual circumstances, and tracks dynamic changes in investors, financial products or services and appropriateness matching.

In order to further standardize marketing and promotional activities for financial products or services and safeguard the lawful rights and interests of financial consumers, Guotai Haitong strictly complies with relevant regulations, including the *Securities Law of the People's Republic of China*, the *Regulations on the Supervision and Administration of Securities Companies*, the *Notice on Further Regulating Financial Marketing and Promotional Conduct*, the *Measures for the Administration of Securities Brokerage Business* and the Implementation Rules for the Administration of Securities Brokerage Business, and has formulated and implemented the *Guotai Haitong Securities Co., Ltd. Measures for the Administration of* Marketing and Promotional Conduct. On this basis, the Company has established and improved internal management mechanisms for marketing and promotional conduct, strengthened management of marketing activities and employee marketing conduct, continuously tracked the specific content of services provided by marketing personnel, strictly regulated professional conduct, prevented various professional and ethical risks, and effectively implemented pre-event review of marketing and promotional content, in-process record retention, conduct supervision and risk monitoring, and post-event periodic inspection and accountability for violations. The Company conducts regular or ad hoc self-inspections of the implementation of marketing and promotional management requirements and promptly rectifies identified issues.

In 2025, the Company had no major violations in investor appropriateness management or marketing and promotional conduct management and did not receive any regulatory penalties.

5.6 Investor Education

Investor education is one of the core components of the Company's client service work and an important part of investor rights protection. Guotai Haitong's investor education work has consistently adhered to the purpose of "serving investors' needs and promoting the formation of rational investment awareness", and the principles of "public welfare, professionalism, distinctiveness and innovation", building a solid line of defense for investor rights protection through high-quality investor education and actively practicing the concept of "finance serving the people".

Guotai Haitong strictly complies with laws and regulations, including the *Opinions of the General Office of the State Council on Further Strengthening the Protection of the Lawful Rights and Interests of Small and Medium-Sized Investors in the Capital Market*, the *Guidelines for Investor Education Work of Shanghai Stock Exchange Members*, the *Guidelines for Investor Education Work of Shenzhen Stock Exchange Members*, the *Guidelines for Investor Education Work of Securities Operating Institutions*, the *Regulatory Guidelines for Securities and Futures Investor Education Bases*, and the *Guidelines for Investor Education Work of Publicly Offered Securities Investment Funds (Trial)*, and has formulated and implemented the *Guotai Haitong Securities Co., Ltd. Measures for the Administration of* Investor Education Work. Investor education has been incorporated into corporate strategy and cultural development, with safeguards in place in terms of systems, organization, personnel, processes and funding to ensure continuous and effective investor education management and services.

Guotai Haitong has one national-level investor education base and 12 provincial-level investor education bases. Relying on investor education bases and branches as frontline service platforms, the Company delivers original investor education content through integrated online and offline approaches, providing high-quality "digital + technological + immersive" investor education experiences, comprehensively enhancing the effectiveness of investor education and building a strong investor education brand. In 2025, the Company released more than 2,622 original investor education products, with total reading and viewing counts exceeding 314 million; organized 5,913 investor education activities, with participation exceeding 10.3 million person-times, including 575 youth financial literacy activities covering more than 70,200 participants, effectively promoting the high-quality development of investor education.

In 2025, the Company's investor education work received a Class A rating in the 2024 joint investor education evaluation conducted by the Securities Association of China, Shanghai Stock Exchange, Shenzhen Stock Exchange and the National Equities Exchange and Quotations. The national-level investor education base has received an "Excellent" rating from the China Securities Regulatory Commission for six consecutive years. In 2025, the Company received 36 honors in investor education, including 29 awards from regulatory authorities and supervisory bodies, such as the "Shanghai State-Owned Enterprise Open Day" Demonstration Site from the Shanghai SASAC, Youth Civilization Unit of the SASAC system, Excellent Practice Award for Investor Protection from Shanghai Stock Exchange, "2025 Best Liaison Office" from the China Securities Investor Services Center, and Special Award for Financial Business in the Shanghai Financial System Employee Merit Competition.

Table 5-20 Major Initiatives for Investor Education

Empowering Precision Services Through Technological Innovation

- Leveraged technological innovation to address the "long-tail effect" in client services and created a new paradigm of intelligent investor education.
- Adopted a "large model + local knowledge base + retrieval-augmented generation technology" architecture to build a matrix model of "16 personality types × 4 audience categories × 4 product categories × 19 tags", achieving personalized "tailored-to-each-individual" services, which are providing basic courses for new market entrants, in-depth content for professional investors, and age-friendly explanations for elderly clients.
- The average score of intelligent investor education professional assessments reached 92.93 points, enabling rapid response to basic inquiries from ordinary clients while meeting in-depth needs of professional clients, significantly enhancing service efficiency and precision.

Organizing Thematic Investor Education Activities

- Combined online and offline channels and adopted innovative models such as "culture and tourism + investor education", "artificial intelligence + financial literacy practice + social practice", and "exhibition + enterprise + investor education" to conduct lectures, knowledge competitions and public welfare activities tailored to different groups, enhancing investors' risk prevention awareness.
- In 2025, a total of 5,913 investor education activities were organized, covering more than 10.3 million investors.

Developing Original Investor Education Products

- Fully utilized formats such as videos, animations and online games, and new media platforms including Weibo, WeChat Official Accounts and Xinhua Net to produce high-quality and diversified investor education products, helping investors understand risk-return characteristics of investment products and enhance professional investment capabilities.
- In 2025, created 2,622 investor education works of various types, with total clicks of electronic investor education products exceeding 314 million, and investor education works receiving 21 awards in total.

Promoting Integration of Investor Education into the National Education System

- Implemented the "One Commission, One Bureau, One Company, One School" initiative through activities such as investor education entering campuses, investor education entering one hundred schools, and youth financial literacy education, promoting further integration of investor education into the national education system.
- Through paired assistance to left-behind children and Hope Primary School students, organizing financial literacy practice and career experience activities, and producing financial literacy books, series courses and supporting materials, cultivated financial awareness and healthy money concepts among youth.
- In 2025, conducted 575 financial literacy education activities and investor education lectures in Shanghai, Gansu, Jiangxi, Guangxi, Liaoning and other provinces and municipalities, covering more than 70,200 students.

Table 5-21 Investor Education Honors and Awards Received in 2025

Award	Awarding Body
Silver Award in the "Shareholders Are Here" (2025) "Anti-Illegal Activities: Let Me Tell You" Short Video Collection and Selection Campaign (Title of award-winning work: "Ruthless 'Futures' Fraud, Compassionate People")	China Securities Investor Services Center for Small and Medium-sized Investors; Tencent Financial Consumer Rights Protection
Innovation Physical Investor Education Base Award in the Second "Cailianxingyin Cup" Financial Education Annual Selection (2025)	Cailianshe
Innovation Investor Education Product Award in the Second "Cailianxingyin Cup" Financial Education Annual Selection (2025) (Title of award-winning work: "Case-Closing Talk on Rights Protection", Chinese-style aesthetic micro animation)	Cailianshe
Innovation Investor Education Activity Award in the Second "Cailianxingyin Cup" Financial Education Annual Selection (2025) (Title of award-winning work: "Walking with ETFs" themed education activity)	Cailianshe
Title of "2025 Best Liaison Office"	China Securities Small and Medium Investors Service Center
Grade A in the 2025 Securities Company Investor Education Work Evaluation Results	Securities Association of China; Shanghai Stock Exchange; Shenzhen Stock Exchange; National Equities Exchange and Quotations
Outstanding Organization Demonstration Unit for the 2024 China Athletics Association "Run Across China" Series Activities	China Athletics Association
Outstanding Influence Demonstration Unit for the 2024 China Athletics Association "Run Across China" Series Activities	Organizing Committee of the "Run Across China" Online Marathon Series
"Index Ecosystem Investor Education Typical Case" in the "2025 Index Ecosystem Yinghua Typical Cases" Selection	China Fund News
Most Popular Investor Education Intellectual Property in the "Spark Plan" of Capital Market Investor Education (Title of award-winning work: "We Do Investor Education in the Three Kingdoms")	Securities Times
Shanghai Stock Exchange Member Investor Protection Excellent Practice Case (Title of award-winning work: "ETF Investment Factory, Toward a Better Future Together")	Shanghai Stock Exchange
Selected as an exemplary "Doing Practical Good Deeds for the People" initiative of the financial industry at the launch ceremony of the 2025 Financial Education Promotion Week (taking the lead in implementing facilitation measures for small-amount estate inheritance)	National Financial Regulatory Administration
First Prize of the "2025 Shanghai Securities Industry Customer Service Capability Enhancement Award"	Shanghai Securities Association
Outstanding Physical Investor Education Base Award of the 2024 JRJ "Golden Wisdom Awards"	JRJ.com (Financial World)
Second Prize for Innovation Cases in the 2024 Shanghai Financial System Employee Merit Competition (AI large-model digital and intelligent platform empowers high-quality upgrading of client services)	Shanghai Financial Trade Union Working Committee; Shanghai Financial Work Committee of the Communist Youth League of China
Financial Business Special Award in the Special Merit Competition of the 2024 Shanghai Financial System Employee Merit Competition (establishing a full-spectrum "pre-event, in-event and post-event" work model to comprehensively enhance investor rights protection quality and efficiency)	Shanghai Financial Trade Union Working Committee; Shanghai Financial Work Committee of the Communist Youth League of China
Excellent Organization Award in the Poster Competition on Chinese Characteristics Financial Culture	Shanghai Financial Work Committee of the Communist Party of China
First Prize in the Poster Competition on Chinese Characteristics Financial Culture (Title of award-winning work: "Practicing the 'Five Dos and Five Don'ts' — Peking Opera Facial Masks Edition")	Shanghai Financial Work Committee of the Communist Party of China

Second Prize in the Poster Competition on Chinese Characteristics Financial Culture (Title of award-winning work: "Shadow")

Shanghai Financial Work Committee of the Communist Party of China

Second Prize in the Poster Competition on Chinese Characteristics Financial Culture (Title of award-winning work: "Only Steadiness and Prudence Lead to a Colorful Future")

Shanghai Financial Work Committee of the Communist Party of China

Third Prize in the Poster Competition on Chinese Characteristics Financial Culture (Title of award-winning work: "Uphold Integrity and Foster Innovation, Promote High-Quality Financial Development")

Shanghai Financial Work Committee of the Communist Party of China

Third Prize in the Poster Competition on Chinese Characteristics Financial Culture (Title of award-winning work: "Comply with Laws and Regulations, Do Not Act Recklessly")

Shanghai Financial Work Committee of the Communist Party of China

Third Prize in the Poster Competition on Chinese Characteristics Financial Culture (Title of award-winning work: "The Deep Well of Interests")

Shanghai Financial Work Committee of the Communist Party of China

Third Prize in the Poster Competition on Chinese Characteristics Financial Culture (Title of award-winning work: "The Charm of Chinese Financial Culture: The Soul of Plum, the Integrity of Lotus, the Steadiness of Bamboo")

Shanghai Financial Work Committee of the Communist Party of China

Second Prize (Video Category) in the 2025 Shanghai Outstanding Publicity Works Collection and Selection for the Prevention and Crackdown on Illegal Financial Activities (Title of award-winning work: "Lessons for Preventing Illegal Activities in 'Stocks Come, Gold Comes'")

Shanghai Financial Risk Prevention and Disposal Working Mechanism

Second Prize (Graphic Category) in the 2025 Shanghai Outstanding Publicity Works Collection and Selection for the Prevention and Crackdown on Illegal Financial Activities (Award-winning work: Posters of World-Famous Anti-Illegal Activities Ambassadors)

Shanghai Financial Risk Prevention and Disposal Working Mechanism

Outstanding Investor Education Product Award of the 2024 JRJ "Golden Wisdom Awards"

JRJ.com (Financial World)

Golden Qilin Most Innovative Investor Service Institution

Golden Qilin

Golden Qilin Outstanding Investor Education Case Award

Golden Qilin

Letter of Appreciation from the Youth League Working Committee of Waitan Subdistrict for the Loving Summer Care Program

Youth League Working Committee of Waitan Subdistrict

Pudong New Area Student Social Practice Base

Pudong New Area Office for Spiritual Civilization Construction, Pudong New Area Education Bureau, Pudong New Area Youth and Student Extracurricular Activities Joint Office

Pudong New Area Xinguang Financial Volunteer Service Corps Guotai Haitong Securities Co., Ltd. Detachment (Guotai Haitong Securities Co., Ltd. Volunteer Service Team)

Pudong New Area Committee of the Communist Party of China; Financial Committee Office

"World-Famous Anti-Illegal Activities Ambassadors Take You Away from Risks" Financial Education Knowledge Cultivation Award

Financial Education Base (Alipay)

"'Technology Empowerment + Educational Foundation + Mechanism Guarantee' Three Dimensions — Guotai Haitong Securities Strengthens the People's Defense Line Against Illegal Securities Activities" selected as an Excellent Financial Innovation Case during the 14th Five-Year Plan period

Securities Times

Excellent Supporting Unit for the 2025 Shanghai Listed Companies Collective Reception Day and Interim Results Presentation Conference

P5W.net

5.7 Data Security and Customer Privacy Protection

5.7.1 Governance

Guotai Haitong attaches great importance to and continuously deepens data security and customer privacy protection and integrates such work into all business functions and process stages of the Company, striving to build a more robust data security system and customer privacy protection mechanism and to create a secure and reliable business development environment. The Company strictly complies with laws, regulations, regulatory requirements and external standards, including the *Data Security Law of the People's Republic of China*, the *Personal Information Protection Law of the People's Republic of China*, the *Cybersecurity Law of the People's Republic of China*, the *Regulations on the Security Management of Network Data*, the *Measures for the Administration of Cybersecurity and Information Security in the Securities and Futures Industry*, the *Guidelines for Data Security Management and Protection in the Securities and Futures Industry*, the *Guidelines for Data Classification and Grading in the Securities and Futures Industry*, the *Security Specifications for Mobile Internet Applications in the Securities and Futures Industry*, the *Technical Specification for the Protection of Personal Financial Information*, and the *Security Management Specification for Mobile Financial Client Applications*, urging, strengthening and standardizing cyber and data security management and personal information protection to safeguard the Company's businesses and protect the rights and interests of personal information subjects.

In accordance with the working principle of "clear accountability, reasonable authorization, standardized processes, and integration of technical and management measures", the Company has established a governance structure for data security and customer privacy protection consisting of the Strategy and ESG Committee of the Board, the Data Governance Leading Group, the Data Governance Working Group, the Data Governance Execution Level, and the Person in Charge of Personal Information Protection, striving to build a safer, more transparent, compliant and efficient management system.

Table 5-22 Governance Structure for Data Security and Customer Privacy Protection

The Strategy and ESG Committee of the Board

- The Strategy and ESG Committee of the Board reviews the management of ESG topics, including data security and customer privacy protection, provides opinions, and supervises the Company's data security and customer privacy protection work.

Data Governance Leading Group

- The Data Governance Leading Group is the deliberation and decision-making body for data security and customer privacy protection and is jointly established with the Company's IT Governance Committee. The Chairman serves as Director, and the President and the Chief Information Officer serve as Deputy Directors. It is responsible for organizing the formulation of the Company's overall guidelines, policies and systems, objectives and strategies, work plans and assessment standards for data security and customer privacy protection, coordinating data security resources, and providing guidance, evaluation and supervision over the Company's data security and customer privacy protection work.

Data Governance Working Group

- A working group has been established under the Data Governance Leading Group as the management level for data security and customer privacy protection, responsible for promoting implementation by all units of various work requirements set by the Data Governance Leading Group.

Data Governance Specialist of All Departments and Branches of the Company Headquarters

- Headquarters departments and branches are responsible for the specific implementation of data security and customer privacy protection work and bear data security management responsibilities for their respective units during business operations and management, implementing management requirements and control strategies relating to data security and customer privacy protection in the businesses, systems and processes under their jurisdiction.

Persons in Charge of Personal Information Protection of Each Department and Branch of the Company

- In accordance with the principle of "whoever is in charge is responsible, whoever operates is responsible, and whoever uses is responsible", implement personal information protection work within their respective units.

Note: In the Company's past IT Governance Committee (i.e., Data Governance Leadership Group) meetings, the *Company Personal Information Protection Framework and Overall Implementation Plan* was reported and reviewed, and key work tasks such as the construction of the personal information protection system and personal information protection impact assessments were clarified.

To standardize the management system for data security and customer privacy protection, the Company has formulated institutional documents, including the *Guotai Haitong Securities Co., Ltd. Personal Information Protection Management Measures*, the *Guotai Haitong Securities Co., Ltd. Cyber and Information Security Management Measures*, the *Guotai Haitong Securities Co., Ltd. Business System Access Rights and Information Security Management Measures*, the *Guotai Haitong Securities Co., Ltd. Implementation Rules for the Administration of Personal Information Protection Impact Assessment,* and the *Guotai Haitong Securities Co., Ltd. Implementation Rules for Data Security Management*, which apply to all headquarters departments, branches and subsidiaries. These documents specify key contents such as the main objectives, basic requirements, work tasks and protection measures for the Company's data security, aiming to prevent risks arising from data leakage or improper use of personal information, strengthen and standardize the Company's cyber and data security management, and protect the security of the Company's information systems and data.

The *Guotai Haitong Securities Co., Ltd. Personal Information Protection Management Measures* is the overarching institutional document within the personal information protection system. It specifies the basic principles of personal information protection, the organizational structure and responsibilities, management requirements, technical prevention and control requirements and risk assessment management requirements for personal information protection. The *Guotai Haitong Securities Co., Ltd. Implementation Rules for Data Security Management* specifies security protection requirements for each stage of the data lifecycle based on data classification and grading, establishes a security control framework covering data collection, data presentation, data transmission, data processing and data storage, and continuously promotes orderly data circulation based on security and compliance. The Company's major online client-facing service applications (including Guotai Haitong Junhong, Guotai Haitong Tongcai and Guotai Haitong Daohe) have publicly disclosed and clearly notified clients of their privacy policies.

5.7.2 Strategy

Against the backdrop of increasingly widespread applications of fintech and an increasingly complex cybersecurity environment, data security and customer privacy protection have become key management areas for financial institutions. On the one hand, negative incidents relating to data security or customer privacy protection may trigger reputational risks and reduce clients' trust in the Company, and failure to strictly comply with relevant laws and regulations may also give rise to legal and compliance risks such as litigation and compensation liabilities. On the other hand, continuously strengthening data security and customer privacy protection helps the Company gain client trust and thus obtain competitive advantages in the industry.

Table 5-23 Analysis of Risks and Opportunities Related to Data Security and Customer Privacy Protection

Risks/ Opportunities	Specific Description	Impact Duration	Current and Anticipated Financial Impact
Compliance Risk	• As the Company accelerates digital transformation, the probability and complexity of security incidents such as cyberattacks and data leaks continue to increase. If problems arise in data security and customer privacy protection, the Company may face compliance risks.	Short-term, medium-term, long-term	Increase in operating costs
Reputational Risk	• If the Company experiences negative incidents relating to data security and customer privacy protection, clients may question the Company's management and operational capabilities. Customer privacy leakage incidents may harm clients' rights and interests, reduce client satisfaction, and further lead to client loss and revenue loss.	Short-term, medium-term, long-term	Decrease in operating revenue
Technological Development Opportunity	• As a pioneer in fintech, the Company's information technology investment has consistently ranked among the top in the industry. By increasing investment in data security and customer privacy protection, the Company can demonstrate strong technological capabilities and enhance clients' trust in the Company's products and services.	Medium-term, long-term	Increase in operating costs; increase in operating revenue
Business Development Opportunity	• Standardized data security and customer privacy protection work can enhance clients' sense of security and satisfaction and further consolidate client relationships. By doing a good job in data security and customer privacy protection, the Company can enhance clients' loyalty to the Company's brand, thereby bringing potential business opportunities.	Medium-term, long-term	Increase in operating revenue

Note: Due to the numerous factors and complex mechanisms involved in the analysis of risks and opportunities related to data security and customer privacy protection, measurement uncertainty is high, and the Company is unable to disclose quantitative financial impact information, but will further enhance its analytical capabilities in the future.

For a long time, Guotai Haitong has attached great importance to the establishment and improvement of data security and customer privacy protection mechanisms, ensuring the security and confidentiality of client information, preventing potential harm to client rights and interests arising from information leakage, and actively driving supply chain partners to improve information security management together, jointly building a safer and more reliable data ecosystem.

5.7.3 Impacts, Risks and Opportunities Management

By benchmarking against the mature data security management framework requirements of the Data Security Capability Maturity Model (DSMM), Guotai Haitong has established a comprehensive data security management system and a multi-tier organizational and institutional framework and continuously improves diversified data security management tools. In the process of improving DSMM maturity, identifying data security risks and implementing rectifications, the Company has conducted focused reviews and strengthening in areas including data classification and grading, identity authentication, access control, monitoring and auditing, emergency response, and storage and backup, establishing a data security advancement model of "leading benchmarking - gap identification - risk assessment - rectification and improvement", effectively enhancing the Company's data security system and capabilities.

In terms of data security, in order to respond to potential information and privacy leakage incidents and prevent risks that may exist in the Company's data security protection mechanisms, Guotai Haitong has adopted data security protection measures combining proactive and reactive approaches to rapidly contain and mitigate the negative impact of data leakage incidents on the Company and clients' rights and interests. The Company also ensures compliance with information security policies through regular internal and external audit reviews and promotes system safeguards to meet industry standards.

At the same time, regarding data security risks, the company has formulated the *Data Breach Incident Emergency Response Plan* and a risk-level evaluation system, and has established a threat intelligence alert and coordinated emergency response process, improving the emergency response mechanism for major data breach incidents, including customer sensitive data and internal Company data, thereby enhancing the capability to respond to data breach incidents and preventing or mitigating losses and harms caused by data security events.

Table 5-24 Data Security Management Measures

Major Initiatives	Specific Practices
Data Security Protection Measures Combining Proactive and Reactive Approaches	**Proactive measures** • Established an early warning and response mechanism. For emergency incidents that occur, a detailed report is prepared covering basic information about the incident, the scope and consequences of potential impacts, preventive measures already taken, and relevant recommendations. Based on the severity and urgency of the incident, differentiated early warning and disposal requirements are proposed for each level, corresponding preventive measures are adopted, and equipment and resources required for emergency response are prepared. For security incidents such as suspected data leakage, the Company has established dedicated emergency response plans, specifying response responsibilities and key response steps. The Company has also established a supporting risk level evaluation matrix for data leakage incidents to provide reference for the severity assessment of various data security risk events and measures for ensuring business continuity. • Established a data desensitization system. The system features precise sensitive data discovery, a rich set of desensitization algorithms, unified sensitive metadata management, multiple task distribution mechanisms and diverse desensitization methods, ensuring data consistency and providing comprehensive security auditing and dynamic monitoring functions. The Company uses the data desensitization system as an important tool platform to effectively protect customer privacy and enhance secure processing of sensitive data. • For third-party vulnerability analysis, established a supply chain intelligence system to conduct professional vulnerability analysis and impact assessment for newly disclosed vulnerabilities. The system maintains massive supply chain asset inventories, automatically associates affected assets, and supports multi-platform data circulation to enable supply chain vulnerability governance. With the proactive protection platform as the core supporting platform, the Company achieves rapid and precise response to third-party vulnerabilities and reduces supply chain security risks.
	Reactive measures • Established an emergency management organizational structure, identified critical businesses and their recovery objectives, formulated emergency plans, allocated sufficient critical information technology resources, properly handled information technology emergencies, and actively carried out emergency drills and evaluation and improvement of information technology emergency management. The emergency management organizational structure includes the Emergency Command Leading Group, the Emergency Disposal Working Group, the Emergency Linkage Working Group and the Emergency Planning Working Group. • Established an emergency response mechanism, and according to event characteristics such as event duration, degree of data damage, and the extent of harm to national financial security, social order, and investors' legitimate rights and interests, established a five-level event classification standard, and initiated the emergency response process based on the event classification to handle incidents in a timely and effective manner. • Established an emergency support mechanism. Based on the Company's business impact analysis and information technology service continuity risk assessment results, and under guidance of information technology service continuity strategies, resources required for information technology service continuity management are built and regularly maintained to ensure smooth implementation of information technology service continuity plans.
Conducting Internal Audits on Information Security and Privacy Protection	• In terms of internal audits, the Company benchmarks against the *Method for Identifying Illegal and Non-compliant Collection and Use of Personal Information by Applications* and the *Notice of the Ministry of Industry and Information Technology on Carrying Out the Special Campaign to Deepen the Rectification of Application Infringement on Users' Rights and Interests*, conducts annual internal audit investigations, and optimizes and rectifies identified personal information security compliance issues. • In terms of data security risk assessments, the Company introduces external assessment institutions and, with reference to national standards such as the *Cybersecurity Standards Practice Guide - Implementation Guidelines for Network Data Security Risk Assessment*, carries out network data security risk assessments for big data platforms, forms a risk analysis list, and completes rectification of major risks and deficiencies. Two rounds of assessment and rectification were completed during 2023–2025.

Major Initiatives	Specific Practices
Passing Security Level Protection Evaluation	• The Company attaches great importance to the multi-level protection of cybersecurity, fully recognizing that multi-level protection is both a national requirement for cybersecurity assurance in key industries and an objective need *for the securities and futures industry* to maintain secure operation of information systems and promote the healthy and stable development of the capital market. • The Company carried out level protection filing in accordance with requirements including the *Information Security Technology - Baseline for Classified Protection of Cybersecurity* and the *Basic Requirements for Classified Protection of Cybersecurity of Securities and Futures Industry*, and, based on the classification of its information systems, engages external institutions each year to conduct security level protection evaluations for its information systems. • The Company actively participates in the development of multi-level protection standards in the financial and securities industries and promotes implementation and continuous improvement of such standards within the industry.
Passing ISO27001 Certification and Accepting Annual Audits	• The Company's Information Technology Department, Data Center, Data Management and Application Department and Asset Custody Department have obtained ISO 27001 Information Security Management System certification, covering all data centers and computer rooms of the Company and applicable to the vast majority (more than 90%) of the Company's businesses. • The Company entrusts the China Cybersecurity Review Technology and Certification Center (CCRC) to conduct certification and surveillance audits. The scope of certification includes relevant application development, operations, management services and disaster recovery business undertaken by the Information Technology Department, Data Center, Data Management and Application Department and Asset Custody Department.

In terms of customer privacy protection, Guotai Haitong strictly complies with laws, regulations and standards such as *the Information Security Technology - Personal Information Security Specification*. In the *Guotai Haitong Securities Internet Platform Privacy Policy* and *the Guotai Haitong Daohe Platform Privacy Policy*, the Company clearly specifies management standards for collecting and processing customer information, controlling access to sensitive data, granting customer permissions, and developing products and services across all business stages, to safeguard customers' privacy information. Privacy agreements of the Company's relevant internet platform applications are timely revised and supplemented in response to external regulatory requirements and internal business changes and are released after multi-party review and approval by business, compliance, technology and data departments to ensure that privacy protection policies meet the Company's compliance management requirements. At the same time, the Company has established convenient communication channels to respond to and handle relevant issues, opinions or appeals in a timely manner.

Table 5-25 Customer Privacy Protection Management Measures

Major Initiatives	Specific Practices
Customer Information Collection	• The Company collects and uses customers' personal information based on the principles of lawfulness, legitimacy, necessity, good faith, openness and transparency, and for the purposes stated in relevant policies. • If customers' personal information is used for other purposes not stated in the policy, or collected for other specific purposes, the Company will inform customers in a reasonable manner and obtain customers' consent again before use. • The Company follows the principle of "minimum scope and necessary collection". The data collected meets business operation or management needs and is consistent with the content agreed in contracts, agreements and privacy policies, and data is not collected beyond scope. When related business is terminated or data collection is no longer necessary, the Company will immediately cease data collection activities. • The Company retains compliance evidence for collected data, such as third-party contracts and agreements and records of personal information subject consent, and shall not purchase or use third-party data obtained illegally or from unknown sources.

Major Initiatives	Specific Practices
Customer Information Processing	• In accordance with relevant national and industry authority requirements, internal rules and the agreed retention periods with personal financial information subjects, the Company sets data retention periods for different types of data. For data exceeding retention periods under national and industry authority requirements, internal rules and contractual agreements, data deletion will be performed. • For companies, organizations and individuals entrusted by the Company to process customers' personal information, the Company requires them to process personal information only in accordance with the Company's requirements, privacy policies and any other relevant confidentiality and security measures. Except for specific circumstances and unless otherwise provided by law, the Company will not provide or transfer customers' personal information to any third-party company, organization or individual.
Sensitive Data Access Control	• For customers' personal data and sensitive data, the Company implements strict access controls across data transmission, storage, use, presentation and sharing, and establishes corresponding data security protection mechanisms. • The Company's data security protection mechanisms cover data transmission, data storage, data use, data presentation and data sharing.
Granting Customer Rights	• The Company safeguards customers' rights to access, copy, transfer, correct, delete, modify or withdraw authorized consent, cancel accounts, refuse personalized recommendations, and other rights provided under the *Personal Information Protection Law of the People's Republic of China*, and provides a customer service hotline and customer service email for customers to contact at any time. • The Company's *Guotai Haitong Securities Co., Ltd. Personal Information Protection Management Measures* clearly requires management of personal information retention periods in relevant systems and timely deletion or anonymization of non-essential data.
Standards for Product and Service Development	• During product and service development, the Company adopts security safeguards throughout the full lifecycle of personal information by timely updating the *Guotai Haitong Securities Internet Platform Privacy Policy* and formulating management requirements such as the *Technical Standard for Personal Information Protection for Securities Applications*. • Specific measures include the use of secure keyboards for input, encrypted transmission via https, no local storage on client devices for Category C3 personal financial information (mainly various account passwords), and graded permission management of customer information, strictly safeguarding users' personal information and minimizing potential negative impacts on personal rights and interests. • The Company has embedded data security and personal information protection requirements into each key review milestone of product/system development, and subsequent launches may proceed only after security design standards are met and reviews are passed.
Conducting Publicity and Education on Customer Privacy Protection	• The Company organized thematic training for people in charge of personal information protection and investor protection specialists of headquarters departments and branches, conducting systematic training and exchanges on laws and regulations for personal information protection, penalty cases, the Company's organizational and institutional systems for personal information protection, codes of conduct and work requirements. • The Company carried out training and communication activities on personal information protection covering all personnel. Through the Company's all-connected platform and E-Learning system, systematic explanations were provided focusing on regulatory requirements, basic knowledge, organizational systems and codes of conduct, strengthening employees' awareness of personal information protection. • The Company integrated topics including data security and customer privacy protection into investor education activities, enhancing investors' cybersecurity awareness, protecting their own data and privacy security, avoiding investor property losses, and safeguarding investors' lawful rights and interests. • In 2025, the Company incorporated data security and customer privacy protection into investor education content, systematically compiled legal provisions of the Data Security Law and the Cybersecurity Law, and carried out legal publicity activities for investors, with nearly 40,000 reads.

Table 5-26 Supporting Measures for Data Security and Customer Privacy Protection

Training for Employees and Outsourced Personnel

- The Company attaches importance to training and assessments on data security and customer privacy protection and regularly trains all employees of headquarters, branches and subsidiaries, and conducts data security training for information technology outsourced personnel each year.
- The Company regularly carries out diversified activities such as online training, phishing email tests and on-site case experiences, systematizing and standardizing data security training and closely integrating it with actual work to improve employees' data security protection capabilities during daily office work and business development activities.
- The Company conducts compliance and risk control culture training and communication through multiple channels, including on-site sessions, online sessions and email communications, and carries out phishing email tests to disseminate anti-phishing knowledge to all employees of the Group, deepening employees' understanding of data security risks and prevention techniques.
- In 2025, Company employees participated in training related to data security and customer privacy protection for 144,575 person-times, and outsourced employees participated in training related to data security and customer privacy protection for 698 persons.

Supplier Data Security Management

- For all supplier partners, the Company requires that their data cooperation must comply with Guotai Haitong's data security management requirements.
- With reference to institutional documents, including the *Measures for the Administration of Cybersecurity and Information Security in the Securities and Futures Industry*, the *Measures for the Administration of Information Technology of Securities Fund Operating Institutions*, and the *Guotai Haitong Co., Ltd. Supplier Management Measures*, the Company conducts comprehensive checks of suppliers' and partners' compliance with information security requirements throughout the pre-business phase, mid-term implementation phase, post-acceptance phase and supplier assessments, and explicitly includes data security indicators in supplier assessments to strengthen the security level of the Company's data management system and help enhance overall data security standards across the industry.
- The Company has incorporated data security management content into the supplier access review process. After supplier access, suppliers are required to sign the *Information Technology Service Provider Commitment Letter*, the *Information Technology Confidentiality Commitment Letter* and the *Integrity Commitment Letter*. For services relating to the construction of key IT systems, the Company also conducts additional due diligence work. The Company continuously monitors key information such as suppliers' industrial and commercial registration changes and legal representative changes.

Case 5-3 Guotai Haitong Obtained the Highest-Star Certification in the Industry for "Personal Information Protection Impact Assessment"

Personal Information Protection Impact Assessment (PIA) is a core business process of personal information protection. Upon review and approval at the Company's third Information Technology Governance Committee meeting in 2024, the Company carried out PIA pilot work for core business scenarios including centralized operations and OneLink, systematically assessing the potential impacts of personal information processing activities on subjects' rights and interests and data security risks, identifying potential risks throughout the full lifecycle involving the collection, transmission, processing, storage, presentation and downloading of personal information and sensitive personal information, and continuously promoting related rectification and protection work. On this basis, the Company engaged an external third-party institution to conduct PIA star-level certification, ultimately obtaining the PIA two-star mark, which is at the highest level in the industry, demonstrating that, in addition to meeting the basic legal and regulatory requirements for personal information protection, the Company provides the highest industry-standard safeguards for personal information security.

5.7.4 Indicators and Targets

Guotai Haitong passed the Data Security Capability Maturity Model (DSMM) Level 3 assessment and obtained the certification certificate in 2024, becoming the first company in the industry to obtain this certification and also achieving the highest level currently awarded in this field among domestic securities companies, indicating that the Company has reached an industry-leading level in data security management and protection. In 2025, the Company received no substantiated complaints regarding infringement of customer privacy rights or loss of customer data, and no data security or customer privacy leakage incidents occurred.

Table 5-27 Data Security and Customer Privacy Protection Indicators

Indicators	Unit	2023	2024	2025
Number of substantiated complaints of breach of customer privacy rights and loss of customer data	Cases	0	0	0
Amount involved in data security incidents	RMB10,000	0	0	0
Amount involved in customer privacy breach incidents	RMB10,000	0	0	0

Note: Guotai Haitong completed a business combination not under common control on March 14, 2025. The data for 2023 and 2024 represent indicator data of the original Guotai Junan entity.

5.8 Human Capital Development

5.8.1 Governance

A foundation to last generations depends on talent. Guotai Haitong attaches great importance to talent development, upholds the concept that "talent is the primary resource", takes the Company's strategy as the guiding force, formulates a human resources strategic plan, and deeply advances the "strengthening the Company through talent" strategy. The Company has launched a series of key measures to strengthen talent team building, continuously improved the systems and mechanisms for talent development, accelerated the establishment of a strategic human resources management system, and strives to drive the Company's high-quality development through a high-quality talent team.

The Company has established a talent work organizational structure consisting of the Party Committee Talent Work Leading Group and its office, the Human Resources Department (Party Committee Organization Department), and various functional departments, steadily promoting the effective implementation of the target responsibility system for talent work, and consolidating a talent work structure in which the organization department takes the lead in overall coordination and functional departments perform their respective duties with close collaboration.

Table 5-28 Talent Work Organizational Structure

Party Committee Talent Work Leading Group of the Company

- Responsible for implementing the guiding principles of the central and Shanghai municipal talent work conferences, carrying out the tasks and requirements of the Company's talent work conference, promoting the strategy of strengthening the Company through talent, and conducting research, planning and deployment on major talent work matters, including formulating the Company's talent plan, improving talent policies, strengthening talent aggregation, improving the talent pipeline, optimizing talent structure, enhancing talent capabilities and promoting talent development; conducting research, planning and deployment on key talent work such as accelerating the identification, training and selection of outstanding young cadres and talents; supervising and inspecting the implementation of the Company's talent development policies and other important talent work matters.

Office of the Party Committee Talent Work Leading Group of the Company

- The office is in the Human Resources Department (Party Committee Organization Department), undertakes the daily work of the Leading Group, is responsible for researching and proposing policy recommendations for advancing talent work, and supervises and urges the implementation of matters resolved by the Leading Group.

Human Resources Department (Party Committee Organization Department)

- Implements relevant decisions, arrangements and work requirements of the Company's Party Committee, coordinates work relating to the building of cadres and talent teams, establishes and improves the human resources management system, and cultivates a high-quality, professional cadre and talent team.

Functional Departments

- Perform their respective duties in accordance with the requirements of the target responsibility system for talent work and cooperate in carrying out talent work.

The Company strictly complies with laws and regulations, including *the Labor Law of the People's Republic of China*, the *Labor Contract Law of the People's Republic of China* and the *Employment Promotion Law of the People's Republic of China*, and has established a sound human resources management institutional system. In 2025, the Company revised and publicly released the *Employee Policy of Guotai Haitong Securities Co., Ltd.*, reiterating that the Company upholds a correct orientation in selecting and employing personnel, provides employees with diversified growth and development pathways, respects and protects employees' rights and interests, cares for employees' health and safety, listens to employees' demands, opinions and voices, strengthens retention of outstanding talent, and strives to achieve common development for employees and the Company; at the same time, to reflect the Company's emphasis on employee diversity and capability development, the *Employee Policy* further improved and strengthened policies and measures relating to employee diversity, leadership and skills training, and care for employee health and safety. In 2025, the Company has not incurred any regulatory penalties related to employee rights.

5.8.2 Strategy

China has entered a new development stage with high-quality development as the main theme. As the hub driving technological innovation and the transformation and upgrading of the real economy, the capital market has become an important force in promoting high-quality economic development. Competition among countries and within industries is essentially competition for talent. As an industry-leading enterprise, Guotai Haitong must further strengthen its sense of urgency and crisis awareness with respect to talent, fully recognize new directions, new requirements and new opportunities in talent development, place greater emphasis on the role of talent in leading development, and accelerate the building of competitive advantages in human resources.

Table 5-29 Analysis of Risks and Opportunities Related to Human Capital Development

Risks/ Opportunities	Specific Description	Impact Duration	Current and Anticipated Financial Impact
Risk of Core Talent Loss and Business Discontinuity	• The securities industry is knowledge-intensive, and its core competitiveness highly depends on the professional knowledge, project experience and client resources possessed by core talent. Once key talent is lost, it will not only directly lead to interruption of major projects they are responsible for and destabilization of key client relationships, but also trigger an implicit crisis of knowledge discontinuity, potentially causing immeasurable damage to team effectiveness, business continuity and the Company's reputation, and may even directly weaken the competitiveness of certain business lines.	Short-term, medium-term, long-term	Decrease in operating revenue
Risk of High Development Investment and Mismatched Returns	• To maintain competitive advantages, securities companies often invest heavily in human capital development, including paying high costs for professional qualification certifications, organizing systematic high-end business training, and providing major project practice opportunities. However, the high mobility and rapid changes of the industry mean that the Company's human capital investment may not be converted into the expected long-term returns, resulting not only in significant economic losses, but also weakening, from both financial and strategic perspectives, the Company's willingness and capability to sustain talent development investment.	Medium-term, long-term	Increase in operating costs; decrease in operating revenue
Risk of Cultural Conflict and Team Integration	• Externally introduced senior talent often carries cultural imprints and working styles of their original employers. If they cannot identify with and integrate into the Company's culture, friction and conflicts with existing teams may easily arise. Such cultural rejection reactions may lead to reduced team cohesion and inefficient internal collaboration, and may even trigger dissatisfaction and loss of existing key employees, undermining the organization's original stability and harmony.	Medium-term, long-term	Decrease in operating revenue
Opportunity to Build a Talent Pipeline and Strategic Reserves	• By establishing a systematic and forward-looking human capital development strategy, securities companies can effectively conduct talent inventory and planning, and accurately identify and continuously cultivate high-potential employees. This not only builds a strong internal talent supply line for core and key positions and ensures business stability and continuity, but also elevates human resources to a strategic level, forming endogenous growth momentum that is difficult for competitors to replicate, and reserves solid leadership capital for the Company's long-term development and business transformation.	Medium-term, long-term	Increase in operating revenue
Opportunity to Enhance Organizational Agility and Innovation Effectiveness	• Modern human capital development aims to build a learning organization and transform human resources into a core engine driving business upgrading. Empowering employees in cutting-edge areas such as fintech, big data analytics and ESG investment can directly enhance the professionalism and operational efficiency of the entire organization. A continuously growing and opportunity-rich environment can stimulate employees' engagement and creativity, thereby giving rise to new products, new services and new business models, ultimately transforming the team's learning capability into the Company's market competitiveness and tangible performance growth drivers.	Medium-term, long-term	Increase in operating revenue
Opportunity to Strengthen Employer Brand and Talent Attraction	• A highly recognized human capital development system itself is the Company's most shining "employer brand". When a securities company is known for investing in employee growth, providing clear career development pathways and abundant learning resources, its attractiveness to top talent will increase significantly. This enables the Company to attract like-minded high-quality talent at a more reasonable cost and screen, from the source, candidates who place greater emphasis on long-term development and have higher loyalty, thereby building a strong and sustainable talent foundation.	Medium-term, long-term	Increase in operating revenue

Note: Due to the numerous factors and complex mechanisms involved in the analysis of risks and opportunities related to human capital development, measurement uncertainty is high, and the Company is unable to disclose quantitative financial impact information, but will further enhance its analytical capabilities in the future.

Guotai Haitong adheres to the principle of strategic guidance, closely aligns with the Company's strategy, and fully implemented *the Human Resources Strategic Sub-plan (2021–2025)*, successfully completing all closing tasks required by the plan in 2025 and laying a solid talent foundation for the new Company's new journey. In recent years, the Company has focused on strengthening the building of management talent, professional and technical talent and outstanding young talent teams, established a tiered and categorized training and development system, and implemented on a rolling basis differentiated development programs for management talent, business talent, investment advisory elite talent, digital talent and others, and incorporated high-potential young talent programs such as management trainee programs and summer interns into the human resources strategic plan. Through years of efforts, the Company's talent scale has continued to expand, the talent structure has continued to improve, and talent capabilities have continued to enhance. The Company has formed a more comprehensive organizational management mechanism, talent development mechanism and incentive and constraint mechanism, established a "four-in-one" human resources work system consisting of leadership teams at all levels, the human resources line, supervisors at all levels and employees themselves, and continuously improved the digital and intelligent level of the human resources digital platform, providing strong talent support and mechanism safeguards for the Company's high-quality development.

Based on a new starting point, in accordance with the Outline of the *Company's Strategic Plan (2026–2028)* and combined with the requirements of each business management plan, Guotai Haitong has researched and formulated the *Human Resources Strategic Plan (2026–2028)*, further clarifying the Company's talent development objectives and key tasks for the next three years, focusing on attracting and gathering top talent in the industry, building a first-class talent team that is deeply rooted locally, serves globally, and is highly capable and cohesive, making the functional positioning of strategic human resources management more prominent, fully stimulating talent momentum and vitality and fully unleashing organizational operational efficiency, and, with high-quality talent leading and driving, accelerating the Company's development into a first-class investment bank with international competitiveness and market leadership.

5.8.3 Impacts, Risks and Opportunities Management

Taking into comprehensive consideration national and regulatory requirements, market competition landscape, the Company's business development and talent needs, Guotai Haitong has built a sound strategic human resources management system and continuously enhances management effectiveness and efficiency across seven aspects, including employee recruitment and employment, employee compensation and benefits, employee development and promotion, employee training, employee health and safety, employee care and support, and employee communication and democratic management.

1. Employee Recruitment and Employment

Based on strategic deployment and business development needs, the Company determines annual staffing strategies, regularly collects, evaluates and forecasts staffing headcount and recruitment needs for various positions, and formulates talent recruitment plans. The Company has established a dynamic staffing adjustment mechanism, flexibly adjusting headcount and recruitment plans in accordance with business layout, organizational innovation and development needs, ensuring talent resource support for business development.

The Company follows talent introduction standards of cultural alignment, both integrity and competence, diligence and dedication, and outstanding performance. Through multiple channels, including its internal talent pool, official recruitment platforms, external recruitment websites, headhunters and employee referrals, and through various methods, including campus recruitment and social recruitment, the Company attracts a wide range of outstanding talent, while preserving information on high-quality candidates in the talent pool to build potential talent reserves, enabling hiring units to proactively seek high-quality talent and ensuring the construction of a high-quality talent pipeline. The Company strictly complies with relevant national laws and regulations, provides equal employment opportunities to job seekers, firmly opposes employment discrimination, and takes openness, fairness and impartiality as the primary principles of talent recruitment, ensuring that employee hiring and career development are not affected by factors such as race, belief, gender, religion, nationality, ethnicity, age, marital status or social status. The Company incorporates compliance requirements relating to prohibition of child labor and forced labor into management processes, conducts regular screening and training, and strengthens the compliance baseline of employment practices. The Company embeds the protection of employees' basic human rights into daily operations and management processes, identifies potential issues and formulates supporting solutions, unblocks channels for feedback and communication on employee rights and interests, and comprehensively safeguards employees' lawful rights and interests.

The Company places emphasis on a diversified employee composition, conducts regular diversity analysis and reports to senior management. The management team manages and supervises the implementation of diversity-related policies and diversity performance. The Company designs and implements diversity-related training, such as the "ESG Diversity Influence Series", continuously fostering a diverse and inclusive working environment. From the gender perspective, the Company actively implements the quantitative target in the *China Women's Development Program (2021–2030)* that "the proportion of women among urban employed persons reaches around 40%", and in recent years the proportion of female employees has been significantly higher than 40%. From the nationality perspective, employees working in Mainland China include employees of different nationalities, such as China, the United States, Japan, Canada and Australia. From the ethnicity perspective, the Company actively participates in the "Shanghai Special Recruitment Fair for Ethnic Minority Graduates", provides job opportunities for ethnic minority students, and fully respects the customs of ethnic minority employees in work and life, creating facilitating conditions for them. Since 2022, the Company's headquarters, branches and major subsidiaries have recruited more than 300 ethnic minority employees. The Company fulfills social responsibilities by providing suitable job opportunities for demobilized and resettled veterans and people with disabilities, promoting employment of special groups and demonstrating the responsibility of state-owned enterprises. The Company firmly prohibits discrimination and harassment in any form and invites professional institutions from time to time to conduct relevant training.

The Company continues to deepen the market influence of its employer brand and enhance talent attraction. In 2025, the Company advanced campus recruitment in an orderly manner and carried out initiatives including "Investment Banking Dedicated Recruitment" and "Information Technology Dedicated Recruitment", injecting fresh momentum into the Company's development. The Company has successively received honors, including "Exemplary Enterprise for Talent Attraction and Retention" from 51job, "2025 NFuture Most Preferred Campus Recruitment Employer for Technology Talent" and "2025 NFuture AI Recruitment Excellence Leadership Award" from Nowcoder, and "Best Employer in Asia" from HR Asia.

Table 5-30 Employee Diversity Indicators

Indicators	Unit	2023	2024	2025
Percentage of female employees	%	44.78	45.11	44.52
Number of ethnic minority employees	Persons	594	527	879
Number of new employees	Persons	1,895	881	1,164
Number of female employees among new employees	Persons	818	398	516
Number of new graduates among new employees	Persons	615	356	207
Number of ethnic minority employees among new employees	Persons	84	18	34

Note: Guotai Haitong completed a business combination not under common control on March 14, 2025. The data for 2023 and 2024 represent indicator data of the original Guotai Junan entity.

2. Employee Compensation and Benefits

The Company strictly complies with laws and regulations, including the *Regulations on Paid Annual Leave for Employees,* the *Measures on National Holidays and Memorial Days*, and the *Measures of Shanghai Municipality for the Payment of Wages by Enterprises*, and has formulated institutional documents, including the *Guotai Haitong Securities Co., Ltd. Compensation Management Measures*, the *Guotai Haitong Securities Co., Ltd. Employee Attendance Management Measures* and the *Guotai Haitong Securities Co., Ltd. Employee Leave Management Measures*, so as to safeguard employees' lawful rights and interests.

The Company respects labor rights and advocates that employees complete their work efficiently and with high quality within the normal eight-hour working day. Where overtime is indeed necessary due to work needs, employees shall complete the overtime application procedures in advance; where compensatory leave cannot be arranged, overtime wages shall, upon approval, be settled on a monthly basis. To reflect employee care, flexible management is applied to commuting inconvenience and attendance abnormalities caused by force majeure such as typhoons, rainstorms, blizzards and other extreme weather, or other special reasons such as metro malfunctions, and such circumstances are deemed as normal attendance.

In 2025, the Company completed compensation integration in a prudent and orderly manner, implemented relevant national requirements, and continuously improved the compensation management system, promoting coordination and unity among industry culture, corporate culture, shareholders' interests, the Company's strategy, and the compensation system. Employee compensation consists of basic salary, allowances and subsidies, performance-based compensation, benefits, and medium- and long-term incentives. Among them, basic salary is the basic remuneration that employees are entitled to for performing their job responsibilities, reflecting factors such as internal pay equity and employees' job competency, while also considering regional differences and market competitiveness. Performance-based compensation is variable compensation linked to the performance of the Company, each unit and individual employees. Performance-based compensation is fully floating, reflecting differences in employees' performance and contributions, and applies to all employees, including grassroots employees and non-sales employees. In accordance with relevant laws and regulations, the Company continues to improve long-term incentive and restraint mechanisms aligned with the Company's long-term interests through multiple forms such as employee shareholding, equity incentives and cash incentives. In order to further improve a talent management mechanism with symmetric incentive and restraint in compensation, and to promote the Company's prudent operations and sustainable and healthy development, the Company has established a deferred payment mechanism for compensation and implemented a compensation suspension and clawback system with clearly defined clawback provisions. The applicable scope includes senior management personnel. In addition, the Company has formulated targeted institutional rules on compensation deductions for disciplinary and illegal violations by senior management personnel. The Company strictly implements the requirements of the labor law, the *law on the protection of women's rights and interests*, and other relevant laws, follows the principle of distribution according to work, and implements equal pay for equal work.

Table 5-31 Types of Employee Benefits

Statutory Benefits

- Pay social insurance premiums and housing provident fund contributions for all employees in full and on time.

Supplementary Medical Insurance

- Provide supplementary medical insurance for all employees.

Accident Insurance

- Provide accident insurance for all employees.

Enterprise Annuity

- Provide an enterprise annuity plan for all employees.

Working Hours and Leave

- Implement the standard working hours system, with working hours from 8:30–11:30 and 13:00–17:00.
- In addition to ensuring employees' public holidays and statutory holidays, the Company provides paid annual leave, sick leave, personal leave, marriage leave, bereavement leave, maternity leave, blood donation leave, public welfare leave and other leave types.
- The Company encourages employees to take paid annual leave, additionally provides welfare annual leave, and provides a policy for deferral of annual leave.
- The Company provides pregnancy care leave in the seventh month, prenatal leave (applicable in certain regions), maternity leave, breastfeeding leave (applicable in certain regions), paternity leave and childcare leave, among other maternity-related leave types. In accordance with regulations of different provinces and municipalities, the Company provides paternity leave ranging from 10 to 30 days and childcare leave ranging from 5 to 20 days.
- Implements the *Law of the People's Republic of China on the Protection of the Rights and Interests of the Elderly* and the *Regulations of Shanghai Municipality on the Protection of the Rights and Interests of the Elderly* and provides elder care leave.

Other Benefits

- Provide collective benefits for all employees, including company uniforms, health check-ups, employee recuperation, self-operated canteens or unified meal provision where there is no canteen, as well as other benefits prescribed by the State.

3. Employee Development and Promotion

The Company has formulated and released institutional documents including the *Guotai Haitong Securities Co., Ltd. Measures for the Administration of* Leading Personnel, the *Guotai Haitong Securities Co., Ltd. Measures for the Assessment and Evaluation of Leading Personnel*, the *Guotai Haitong Securities Co., Ltd. Performance Management Measures*, the *Guotai Haitong Securities Co., Ltd. Professional Grade Management Measures* and the *Guotai Haitong Securities Co., Ltd. Position Management Measures*, providing both a management track and a professional track for employee development and promotion, accommodating the development requirements of employees with different characteristics and competencies, and providing diversified growth and development pathways.

Table 5-32 Dual Tracks for Employee Development and Promotion

Dual Tracks for Employee Development and Promotion

Management Track

- Establish a development pathway primarily for "high-potential employee reserve talent - grassroots management reserve talent – middle management reserve talent".
- Innovate methods for selecting and employing personnel, broaden the talent selection perspective through open competition for positions and other approaches, and stimulate talent vitality.
- Regularly conduct research on outstanding young management talent, strengthen the cultivation of the management talent pipeline, promote cross-department and cross-region exchanges of management talent, and enhance comprehensive quality and capabilities.

Professional Track

- Establish a group-wide professional grade management system, build an appointment standard system centered on capability and performance, and implement an assessment and adjustment mechanism allowing promotion and demotion.
- Establish a Professional Grade Review Committee to coordinate the management of the Company's professional grades and review and make decisions on major related matters.
- Continuously optimize qualification standards for different job sequences, improve performance standards and capability evaluation systems, and improve professional grade management mechanisms relating to employee entry, conversion, transfer and departure.

In 2025, in order to further strengthen the construction of the dual career development tracks of "management + professional", encourage talent to respect professionalism and value professionalism, and in accordance with integration work arrangements, the Company revised and released the professional grade management system following the principles of "market-oriented, professional and standardized", established a unified professional grade system covering headquarters, branches and subsidiaries, prudently completed the integration and conversion of the parent company's professional grades, ensured that grading results are fair and reasonable, and steadily advanced the implementation of the professional grade system in subsidiaries.

The Company upholds the concept of fairness and impartiality, establishes a performance management principle based on the Company's strategy and adhering to a goal-oriented approach, and has established a closed-loop performance management system covering performance planning and target setting, performance guidance and feedback, and performance evaluation and result application. The Company emphasizes enhancing agility in performance management, conducts performance evaluations on a regular basis, allows employing units to shorten performance evaluation cycles based on work needs, and builds an online platform to support frontline business development personnel in branches to view performance results in real time, providing real-time feedback to support employee growth and development. Employee performance evaluation dimensions include job performance evaluation, 360-degree comprehensive assessment, and compliance and risk control assessment, among others, and performance coaching and feedback are provided by performance managers. Based on individual performance evaluation, the Company strengthens team performance evaluation, sets organizational performance targets annually and decomposes them level by level from top to bottom. For leading personnel, the assessment focuses mainly on the performance of the areas under their charge, and individual performance appraisal is linked to the performance appraisal of the next higher level.

The Company has established a sound employee performance appeal mechanism. In accordance with the Company's performance management measures, if an employee has objections to performance results, the employee may file an appeal with the performance manager within the specified time limit; if the employee still has objections to the review results, the employee may submit a reconsideration application to the Human Resources Department. The Human Resources Department verifies the appeal content, proposes handling opinions based on investigation results, and provides feedback to the appellant on the appeal outcome. The Company requires strict confidentiality of employees' personal information throughout the appeal handling process to avoid potential risks arising from information leakage. The Company strictly prohibits any retaliation against employees who file appeals, to fully safeguard employees' rights and interests and maintain a fair and healthy working environment.

The Company has established a comprehensive honor system to encourage all employees to work diligently and strive for excellence, give full play to the leading and exemplary role of advanced models, and set up honor awards including "Advanced Collective", "Outstanding Team" and "Excellent Employee". Commendations are given to award-winning units and individuals, publicity of advanced deeds is organized, employees are encouraged to strive for better rankings, and employees are motivated to maintain a long-term mindset of building first-class performance and pursuing excellence.

4. Employee Training

The Company has established and continuously improved a "wide coverage, multi-tier" training system, and has clarified tiered and categorized development pathways for different training targets. The Company has designed and launched a series of talent development programs to meet the development needs of different categories of employees, and continues to carry out specialized training programs for Party member cadres, business talent, international talent, digital talent, green finance talent, youth talent and others.

For fresh graduates from universities, the Company has formulated comprehensive internship and mentoring plans. The Company assigns to each fresh graduate a mentor who is in a similar position and has rich experience, helping new employees who have just entered the workplace to quickly adapt to the working environment and job responsibilities. The Company also arranges for employees to provide guidance and support for fresh graduates in areas including onboarding procedures, use of office equipment and familiarization with office areas. In addition, the Company provides each new employee, including fresh graduates, with a complete onboarding training curriculum covering the Company's strategy, corporate culture, professional ethics, legal and compliance, human resources, financial systems, information systems, brand building and other areas.

Table 5-33 Key Talent Development Programs

Program Name	Progress in 2025
"Diamond Youth" Young Elite Talent Development Program	• Conducted thematic practice activities titled "Sharpen Capabilities Through Practice, Collaborate Toward the Future" for more than 300 young elite talents, promoting deep integration of theoretical knowledge with job practice.
Campus-recruited New Employee Training	• Organized Group campus-recruited new employee training and launched the Integrating Youth New Strength training, covering newly appointed Youth League cadres and youth role-model backbones.
"Rong · Party Building" Practice Case Teaching	• Organized thematic training on in-depth implementation of the spirit of the Central Government's Eight-Point Decision, thematic training classes on studying and implementing the spirit of the Fourth Plenary Session of the 20th Central Committee of the Communist Party of China and enhancing the performance capabilities of grassroots Party Committee secretaries and Party affairs cadres, new and advanced training classes for grassroots Party branch secretaries, thematic training for discipline inspection and inspection cadres, and discussion-type training relating to new culture and new strategy. A total of 18 key training sessions were held, covering nearly 1,000 person-times of middle-level cadres, further consolidating the team's ideological foundation and performance capabilities.
Business Talent Training	• Centered on the construction of the three major client service systems, with investment advisory teams and others as key targets, developed and implemented 22 training-and-combat integrated training programs, and held 29 training sessions covering high-quality marketing, digital finance, asset allocation, institutional business, corporate clients, margin financing and securities lending, among others, covering more than 2,000 person-times.

Program Name	Progress in 2025
International Talent Training	• Formulated differentiated training plans for three categories of international talent: high-potential talent, core backbones and leading talent. A total of 20 training sessions were held, covering more than 3,000 person-times. • Increased cross-border talent exchanges to broaden work horizons, enhance comprehensive quality and cultivate international talent. The "International Talent Management Training Program" has been continuously implemented over the past two years. At the end of 2025, the Company had seconded a total of 91 personnel overseas, including 62 newly seconded in 2025.
Digital Talent Training	• Focused on training in data analysis, digital marketing, AI intelligent coaching, and AI financial applications, covering more than 700 person-times; launched 32 courses relating to digital transformation, covering more than 22,000 person-times.
Green Finance Talent Training	• Strengthened the cultivation of green finance talent and, in collaboration with external authoritative institutions, organized qualification certification training, promoting 170 employees to obtain ESG-related certifications.

The Company has established a dedicated "Training Center" responsible for employee training, providing employees with abundant training resources. The Company continues to build and optimize a "wide coverage, multi-tier" Group training system, closely focusing on strategic orientation and cultural guidance, promoting deeper integration and consolidation, strengthening the foundation of group-level talent development, and achieving training coverage for various groups. Based on business development needs and talent growth pathways, the Company systematically advances key programs in business empowerment, management enhancement and innovation breakthroughs, effectively promoting improvements in organizational capabilities and performance levels. Focusing on the construction of core talent pipelines, the Company implements specialized development programs in key areas, including management personnel, business backbones, young talent, international talent and digital talent, continuously strengthening the organization's core competitiveness. The Company gives full play to the Party school as the main education base, continuously strengthens Party spirit cultivation and theoretical literacy, consolidates ideological foundations and enhances performance capabilities.

The Company actively enriches training content and forms. While deepening professional capability building, it integrates diversified content such as ESG governance and employee care, comprehensively enhancing employees' overall quality and organizational cohesion. The Company deepens cooperation with universities and professional institutions, promotes innovation in teaching models and joint construction of resource platforms, achieving simultaneous upgrades in learning experience and training effectiveness. In 2025, the Company cumulatively carried out 2,834,500 hours of online and offline training, with an average of 175.16 hours per person, and overall satisfaction with training programs reached 96%.

Table 5-34 Multi-tier Talent Development and Training Programs

Program Name	Progress in 2025
Business Talent Development and Training Programs	• Held three sessions of the "Win-Client Pioneer" meeting marketing "Iron Triangle" training-and-combat camp. Through "in-depth theory lectures + case breakdown + skills training + co-creation of solutions + practical drills", the program helped branches form meeting marketing iron triangles, master key points of full-process meeting marketing design, and refine on-site execution and conversion strategies, forging pioneer teams capable of fighting and winning together, effectively promoting client expansion and performance growth. • Held one session of the "Win-Client Pioneer" Entrepreneur Office practical special training camp. This series was delivered by combining "business empowerment + experience sharing + practical drills", aiming to empower frontline innovative business development thinking, promote cross-region replication of best practices, and forge a group of experienced, battle-ready business pioneers, effectively supporting business growth. • Held one session of the "Win-Client Pioneer" Bank Channel Elite Program training, aiming to drive branches' bank channel development to shift from a "broad net" approach to a "refined marketing" model, enhance professional capabilities for deep cooperation with banks, and systematically extract frontline practical experience to develop replicable standardized bank channel operation courses. • Held two sessions of the "Digital Finance Business Practical Special Training Camp". This training focused on the implementation practice of the Junhong Intelligent Investment service system in branches and the application of digital tools. Through systematic methodology teaching, typical case discussions and scenario-based practical training, it helped trainees master digital working methods, supported branches in building standardized digital finance business operation paradigms, and injected new momentum into improving quality and efficiency in wealth management. • Held two sessions of the "Investment Advisory Elite Talent" series of specialized training, aiming to continuously strengthen the professional development of the investment advisory team, enhance the professional service capabilities of certified gold-medal investment advisors, and promote inheritance of best practices and efficient application of professional tools by outstanding investment advisors (especially "lead advisors"), supporting the building of an "Guotai Haitong" investment advisory brand with market recognition and influence. • Held three sessions of branch institutional business series training, aiming to enhance branches' understanding and application of the Company's core institutional products and services, strengthen collaborative expansion and comprehensive service capabilities for institutional clients, reinforce cross-region collaboration, promote complementary resources and capabilities, leverage comprehensive financial advantages, and support high-quality development of institutional business.
Management Talent Development and Training Programs	• Organized "Build a Home, Win Together" online empowerment training for grassroots managers, focusing on six modules, including organizational transformation and systems thinking, efficient team building, team execution, motivation and development, cross-cultural leadership, and digital-intelligent transformation, offering 20 courses to systematically enhance the comprehensive management capabilities of branch office heads. • Organized four sessions of "Build a Home, Win Together" benchmark practice sharing. Each week, benchmark branches were invited to conduct thematic live sharing around management practices in core business areas, decoding business highlights, focusing on review and tactics, and systematically extracting successful paradigms, sharing effective methods for business implementation and team management. • Organized five sessions of "ESG Her Power" women's leadership salons, aiming to further enrich the Company's ESG diversity training content. In 2025, the Company continuously carried out the ESG Diversity Influence Series training activities, covering more than 300 person-times in total. These activities not only empowered women's career development, but also transformed the sustained diversity and inclusion concept into a core driving force for the implementation of ESG goals within a closed loop of capability building and value creation. • Organized participation of senior management, middle-level cadres and grassroots managers in thematic training classes organized by the Securities Association of China. • Launched a systematic leadership enhancement program for all employees, cumulatively putting online multiple leadership courses such as *Situational Leadership, Organizational Behavior - How to Effectively Manage Employee Behavior, and The Role of Digital Leaders*, with cumulative training participation of 161,370 person-times and cumulative training hours of 188,571.27. On August 29, the Company invited Zhang Xin'an, Party Committee Secretary of Shanghai Advanced Institute of Finance of Shanghai Jiao Tong University, a long-tenured professor of Shanghai Jiao Tong University, and President of the Shanghai Society of Behavioral Sciences, to deliver an on-site lecture titled *Positive Psychology Empowering Talent and Organizational Development*. Nearly 200 participants from Guotai Haitong and member units of the Shanghai Securities Association attended the training.

Program Name	Progress in 2025
Digital Talent Development and Training Programs	• Held two sessions of SQL data analysis camps to enhance organization-wide capabilities to solve practical business problems using data, helping employees master SQL tools and data application skills in areas including internal client services, business analysis and performance management. • Held two sessions of QBI intelligent report data visualization camps. The training focused on core skills of data analysis and visualization and deeply integrated actual application scenarios such as client services, business analysis and performance management, helping employees convert data value into business outcomes. • Conducted one session of the "Win the Future" AI intelligent coaching co-creation camp. Using artificial intelligence technology, it systematically extracted tacit experience and tactical variables of the top 1% sales champions within the Company, built interpretable, evolvable and transferable high-quality service scenario maps and a dynamic standardized script library, and through reinforcement learning, repeatedly refined and solidified them, aiming to provide frontline business development personnel with a personalized digital marketing artificial intelligence coaching tool. • Strengthened training on information security awareness and operating procedures for all employees (including labor dispatch employees) and outsourced personnel. The Company regularly carried out Cybersecurity Publicity Week activities each year and conducted privacy protection themed communications for internal employees, including "Overview of the Legal and Regulatory System for Personal Information Protection", "One Chart to Understand the Company's *Personal Information Protection Management Measures*", "One Chart to Understand the National Standard *Data Security Technology - Security Requirements for Processing Sensitive Personal Information*", "Network Identity Numbers and Certificates Are Here: Do You Know How to Apply and Use Them?" and "Personal Information Protection: Legal Knowledge You Need to Know", among others. For outsourced personnel, the Company continuously carried out a series of training, including *Safety Production Training, Prevention of Social Engineering Attacks, Information Technology Skills Compliance Training*, and *Integrity Practice Rules for Technical Outsourcing*, cumulatively training nearly 1,000 person-times. • Through a combination of online live streaming and offline thematic sessions, the Company regularly conducted training on integrity practice, anti-corruption and anti-money laundering for all employees (including labor dispatch employees) and outsourced personnel, launched a series of courses, including the online live course "Securities Company Integrity Practice and Cultural Construction Thematic", thematic study on *Code of Professional Ethics for Securities Practitioners, Punishment Cases of Bribery Crimes and Illegal Stock Trading by Securities Practitioners*, and *Integrity Training: Common Criminal Risks and Prevention and Control for Securities Practitioners Under the Background of Amendment (XI) to the Criminal Law*. In 2025, cumulative training participation reached 92,872 person-times with cumulative training hours of 170,070.92; offline sessions included 65 trainings such as anti-money laundering, risk control and compliance, control of high-risk areas in anti-money laundering, and practical training on suspicious transaction identification, with cumulative participation of 515 person-times and cumulative training hours of 13,630. • With normalized and full-coverage training, strengthened the organization-wide risk defense line. Since 2025, by launching 35 new courses and conducting more than 60,000 training hours of systematic teaching, the Company carried out targeted empowerment for 33,765 person-times of employees (including labor dispatch employees) and outsourced personnel. Among them, on-site thematic training on interpretation of *Comprehensive Risk Management Standards*, operational and compliance risk control, and ESG risk management effectively strengthened the Company's overall risk response capabilities. In terms of training formats, the Company emphasized the combination of online and offline methods to ensure training relevance and effectiveness. • To continuously optimize the procurement management system, the Company dynamically adjusted relevant procurement management requirements and conducted procurement management training for all employees in a timely manner as required. Since the establishment of the Procurement Management Center, the Company has successively carried out training on procurement management systems and procurement evaluation expert business, communicated integrity and self-discipline requirements for procurement work, and launched three procurement management courses online. In 2025, the Company launched the course *Guotai Haitong Procurement Management System Training*. In addition, the Company communicated and required suppliers to comply with the Company's integrity practice requirements, jointly building a clean and upright supply chain cooperation ecosystem. • For all employees, conducted 557 online training sessions covering multiple themes, including network and information security, legal and compliance, the Anti-Espionage Law, the Company Law, financial products, safety production and digital transformation, such as "Office Security Series: Password Security", enterprise safety production education management, "Learn New Laws, Safeguard Safety: Publicity of Knowledge on the New *Work Safety Law*", "*Employee Compliance Handbook* (2025 Edition)", "Knowledge Publicity on the Anti-Espionage Law", and the online live course "Securities Company Integrity Practice and Cultural Construction Thematic", among others. • Organized online mandatory courses during critical protection periods on security risk prevention, the cloud security practical guide, office security series on password security, responding to ransomware attacks to enhance data security awareness, building a securities terminal security defense line, social media security, and cybersecurity publicity week safety science videos in 2025, with a cumulative 90,328 person-times of participation, thereby enhancing employees' information risk awareness and digital mindset awareness, ensuring orderly circulation of personal information, and supporting the Company's digital transformation and the development of the digital economy.

Program Name	Progress in 2025
International Talent Development and Training Programs	• Implemented the "Guotai Haitong Beyond Borders" overseas subsidiary live streaming series, with a total of 15 live sessions (two Vietnam sessions, Haitong International, Haitong Bank, the United Kingdom stop, the Macau stop, the Singapore stop, and eight special sessions for Guojun International 818 Wealth Festival), covering more than 3,000 persons of training throughout the year. • In collaboration with the Capital Market Academy, organized the "International Talent Special Training (Global Talent Toolbox Series)" in Shenzhen, aiming to deepen mutual connectivity between Mainland and Hong Kong markets. More than 80 trainees enhanced their international business capabilities through systematic learning, providing talent support for the Company's cross-border business development. • In collaboration with JPMorgan, implemented the Global Talent Toolbox Series (JPMorgan AI Special Session): *AI Strategy in Finance*, covering more than 80 participants. • In collaboration with the Financial Services Association and Luxembourg House of FinTech, organized the workshop "Applications of AI in Finance - European Landscape and Cross-cultural Considerations", promoting exchanges and communication on artificial intelligence capability building between the Company and peers, with participation from more than 30 Shanghai financial institutions. • In collaboration with Shanghai International Studies University, organized pre-departure centralized training for the "International Talent Management Training Program", covering 10 company-level selected international talents. • Conducted an in-company consulting project with Emlyon Business School (ICP, In-company Consulting Project), carrying out cooperative research on topics including Chinese securities firms going overseas and international talent cultivation. • The Company received the Emlyon Business School 2025 In-company Consulting Project (ICP) Cooperation Award.
General Competency Development and Training Programs	• Organized one session of onboarding training for campus-recruited new employees and set up an online onboarding training area for social-recruited new employees. The training class invited more than 40 internal lecturers and external experts and added ESG and green finance themed courses. • By offering human resources thematic courses such as compensation, performance and benefits, the training helped trainees understand rights and protections, enhanced new employees' sense of belonging and attraction, and promoted healthy and sustainable development; by offering courses such as legal compliance and risk management, it helped trainees understand the Company's governance system, establish risk management awareness and consolidate the concept of compliant operations.

Case 5-4 Guotai Haitong "Investment Advisory Elite Talent" Specialized Training

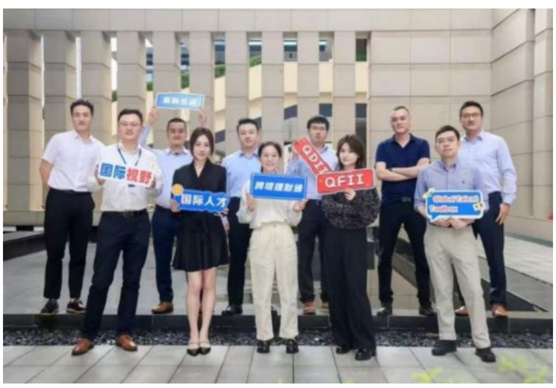
In order to continuously strengthen the professional development of the investment advisory team, enhance the professional service capabilities of newly certified gold-medal investment advisors in 2025, and support the building of an "Guotai Haitong" investment advisory brand with market recognition and influence, the Company held two sessions of the "Investment Advisory Elite Talent" series specialized training in 2025. From October 15 to 17, 2025, the Company held the first session of the "Investment Advisory Elite Talent" specialized training, and from November 4 to 7, 2025, the Company held the second session. A total of 185 securities investment advisors from relevant headquarters departments and 31 branches studied topics including macro strategy and industry research, asset allocation methods and practice, and building a complete research system, and improved practical business capabilities through experience sharing by outstanding gold-medal investment advisors and on-site exchanges with public fund institutions.

Case 5-5 Guotai Haitong Held a Series of Training on Corporate Client Operations

To advance the construction of the Company's corporate client service system, improve service quality for the corporate client segment, strengthen branch empowerment, and promote coordinated integration among headquarters, subsidiaries and branches, the Company held a series of training on corporate client operations, with a total of two sessions. On August 3-4, 2025, the Company held a corporate client operations practical training class, with on-site participation from responsible persons and backbone employees of the Investment Banking Business Committee, the Strategic Client Department, Guotai Junan Innovation Investment, Guotai Junan Zhengyu, Haitong Capital and its subsidiaries, Haitong Innovation, and relevant units of 30 branches. On September 16-17, the Strategic Client Department, together with the Training Center, successfully held the market value management practical training camp, as part of the Company's corporate client operations series training, at Alibaba Global Headquarters in Hangzhou. The Company's business director and President of the Investment Banking Business Committee, Yu Weijun, attended and delivered remarks. Responsible people and backbone employees from the Strategic Client Department, Training Center, Private Client Department and relevant units of 30 branches attended on site, jointly focusing on core topics of market value management and deepening the building of comprehensive service capabilities for corporate clients.

Case 5-6 Guotai Haitong Co-hosted the "International Talent Special Training Class" with the Capital Market Academy

To implement the Company's strategic requirements for talent training and development, strengthen employees' international perspective and professional capabilities, support business development in key regions, further deepen the mutual connectivity mechanism between Mainland and Hong Kong stock markets, promote the common development of the capital markets in both places, and facilitate the Company's cross-border business exchanges, helping the Company build an international business talent team with international perspective and business capabilities, the Company co-hosted the "Company International Talent Special Training (Global Talent Toolbox Series)" in Shenzhen from June 26 to 28, 2025, together with the Capital Market Academy. More than 80 trainees from the Company's headquarters departments, branches and subsidiaries participated in the training.



Case 5-7 Guotai Haitong Held the 2025 New Employee (Campus Recruitment) Onboarding Training

From September 1 to 9, 2025, Guotai Haitong successfully held the 2025 campus-recruited new employee onboarding training. A total of 59 fresh graduates from headquarters departments, branches and subsidiaries completed systematic learning. The training innovatively adopted the "open-door strategy" model, inviting more than 40 internal and external experts, and developing a series of courses around themes including strategy communication and cultural integration, helping new employees quickly complete the transition from campus to workplace.

Case 5-8 Practicing Diversity and Inclusion and Building an ESG Talent Development System

In order to systematically build a future-oriented ESG talent system, enhance the Company's talent’s awareness and international perspective in environmental, social responsibility and corporate governance, and further enrich the Company's ESG diversity training content, in 2025 the Company continuously carried out the ESG Diversity Influence Series training activities and organized five sessions of ESG Her Power women's leadership salons, with cumulative participation of more than 300 person-times. These activities not only empowered women's career development, but also transformed the sustained diversity and inclusion concept into a core driving force for the implementation of ESG goals within a closed loop of capability building and value creation.

To further support employees in enhancing professional capabilities required for their positions, Guotai Haitong organized employees (including labor dispatch employees) to participate in various domestic and overseas, multi-category and multi-language professional qualification certification training and examinations, encouraged employees to actively participate in training organized by regulatory authorities and industry associations, and provided related study costs. In 2025, the Company supported 170 employees to participate in certification learning programs, with a cumulative investment of RMB413,700.

Table 5-35 Specific Ways to Support Employees in Certification Training

Method 1

- The Company uniformly purchases learning accounts for employees or organizes unified training and certification programs → employees participate in learning and complete relevant certifications → the Company uniformly pays related registration fees, training fees and examination fees, etc.

Method 2

- Employees independently apply to participate in relevant certification training courses → the Company reimburses related registration fees, training fees and examination fees, etc.

Table 5-36 Employee Certification Programs Supported in 2025

Name	Partner	Program Significance	Coverage Scope	Number of Certified Persons
ACCA Sustainability Finance (Certificate in Sustainability Finance) Online English Learning and Certification Training	ACCA	Enhance employees' understanding of sustainable finance practices and international perspective	Headquarters departments, branches and subsidiaries	100 persons
Guotai Haitong - Shanghai Environment and Energy Exchange 2025 Carbon Market Trader (Level II) Training Class	Shanghai Environment and Energy Exchange	Enhance employees' understanding and practical capabilities in carbon trading and carbon asset management	Headquarters departments, branches and subsidiaries	70 persons

5. Employee Health and Safety

Ensuring employees' workplace safety and physical and mental health is an important foundation for safeguarding employees' rights and interests. In accordance with laws and regulations, including the *Work Safety Law* of the People's Republic of China, the *Fire Protection Law of the People's Republic of China*, the Law of the People's Republic of China on Prevention and Control of Occupational Diseases and the *Regulations of Shanghai Municipality on Work Safety*, the Company formulated the Measures for the Administration of the *Work Safety Responsibility System* and the *Occupational Health and Safety Management Measures*, clarified that the scope of application of the occupational health and safety policy covers all employees of the Company and operators of relevant parties, signed work safety target responsibility letters with each unit, and established occupational health and safety management objectives. In 2025, the Company's work safety investment amounted to RMB32.75 million, continued to maintain the "three zeros" goal (zero fatalities, zero accidents and zero losses) for work safety in the workplace, and did not receive any penalties for violating occupational health and safety laws and regulations.

The Company implements work safety management responsibilities, continuously improves the responsibility system of "joint responsibility of the Party and the government, dual responsibilities for each position, joint management, and accountability for dereliction of duty", consolidates principal responsibilities at all levels, and promotes the transformation of work safety from "passive inspection response" to "proactive governance". In 2025, the Company's Party Committee studied work safety topics four times and heard or reviewed nine proposals related to work safety; the principal person in charge convened five work safety meetings, and the person in charge in charge convened eight special meetings.

The Company formulated the implementation plan for the three-year action to address root causes and tackle key problems in work safety, established the Company Work Safety Committee and the Office of the Work Safety Committee, which include employee representatives, to represent employees in participating in decision-making on the Company's work safety work, propose opinions and suggestions on health and safety management, and safeguard employees' right to know and right to participate in occupational health and safety matters. In terms of management priorities and action plans, the Company established the principle of "prevention first, combined prevention and control, and comprehensive governance", and listed hidden danger rectification, safety training, risk assessment and emergency response as priority management matters. In 2025, the Company launched work safety micro-classes, put the New Safety electronic journal online, organized work safety knowledge and skills competitions, and carried out various safety inspections and drills, firmly establishing the concept of safe development, building a safety defense line for integration and consolidation, safeguarding employees' right to life and health, and enhancing employees' sense of occupational safety and belonging.

The Company systematically sorted out hidden dangers identified in internal and external inspections over the years, compiled the *Guotai Haitong List of Common* and *Key Hidden Dangers*, issued the Company's *Assessment Standards for Work Safety Standardized Management Specifications*, and refined 49 standards in seven major aspects to provide operational guidance for grassroots units. The Company established a combined inspection mechanism of "regular + key time nodes + special inspections", cumulatively carried out 2,886 safety inspections throughout the year, covering 1,032 sites, and deployed a special "look-back" action for hidden danger inspection and rectification to ensure "dynamic clearance" of major hidden dangers. The Company firmly established the concept of "prevention as the main approach, prevention is more important than emergency response, and emergency response is more important than rescue", and organized 321 emergency drills throughout the year, including fire evacuation and elevator entrapment. The Company increased publicity of safety and emergency knowledge and skills, with 49,000 person-times participating in relevant training, and carried out the knowledge and skills competition themed "Embark on a New Journey Together, Build New Safety Together", incorporating safety and emergency skills into employees' normalized training.

To safeguard employees' physical and mental health, the Company provides employees with comprehensive medical and accident protection, including annual health check-ups, medical expense insurance claims, and accident and critical illness protection, and carries out programs such as free psychological counseling and interpretation of health check-up reports. The Company sets up facilities such as employee "health huts" and "employee activity centers" at eligible workplaces, organizes cultural and sports activities such as employee sports meets and health runs as appropriate, enriches employees' after-work cultural life, promotes employees' physical and mental health, and regularly provides assistance and sympathy to employees in difficulty, including those with illnesses and other circumstances. Meanwhile, the Company provides all employees (including labor dispatch personnel) with training activities such as health knowledge lectures. The Company strictly implements the *Regulations on Work-related Injury Insurance*. Where practitioners suffer accidental injury due to work, they are required to submit a series of materials in accordance with regulations, including application forms, accident statements, letters of commitment and investigation records, and after completing the Company's investigation and approval procedures, the Company submits an application for work-related injury determination to the district human resources and social security bureau at the place of registration within the prescribed time limit and carries out follow-up work to safeguard employees' lawful rights and interests.

Case 5-9 Guotai Haitong Conducted Fire Emergency Evacuation Drills and Work Safety Knowledge and Skills Competitions

On June 30, 2025, led by the Office of the Company's Work Safety Committee, Guotai Haitong carried out a fire emergency evacuation drill at the Guotai Haitong Building, with full-process guidance specially invited from the Jing'an District Fire and Rescue Detachment. More than 700 people at the headquarters workplace in the Guotai Haitong Building participated. The drill simulated a fire situation triggering an alarm in the building. The Company promptly activated the evacuation plan, coordinated with 119 fire and rescue services, and reported information in a timely manner. In accordance with the emergency evacuation plan, personnel on each floor were organized to evacuate in an orderly manner to the emergency evacuation assembly point. Key areas such as the archives center and the machine room support group completed emergency handling operational procedures simultaneously and then quickly evacuated the site. The engineering support group, emergency medical aid group and perimeter security group coordinated to carry out fire facility inspections, preparations for casualty rescue and guidance of rescue passageways. After the fire and rescue forces of Jing'an District arrived at the site, they immediately carried out rescue disposal operations, including fire reconnaissance, fire suppression and aerial ladder rescue. The drill fully tested the feasibility of the Company's fire emergency response plan, improved employees' emergency evacuation and self-rescue and mutual rescue capabilities, enhanced the level of emergency linkage between the Company and the fire department, and achieved the expected effect of "promoting combat readiness through drills".

On November 27, 2025, the 2025 Guotai Haitong work safety knowledge and skills competition themed "Embark on a New Journey Together, Build New Safety Together" was successfully held at a venue of the Jing'an District Sports Bureau in Shanghai. Nearly 7,000 people across the Group registered for the online theoretical knowledge competition, and 20 representative teams and 100 team members participated in the offline practical skills competition. Adhering to the purpose of "promoting learning through competition, promoting training through competition, and promoting drills through competition", the event set up two tracks, namely the "online theoretical knowledge competition" and the "offline practical skills competition", focusing on knowledge such as laws and regulations, management theories and typical cases, and skills such as safety rope knots, fire extinguishing, hidden danger searches, CPR-AED first aid and horizontal lifelines, effectively improving employees' safety competence and capabilities, selecting talent for forming teams to participate in national employee competitions such as the "Ankang Cup", and fostering a positive atmosphere in which "everyone talks about safety and everyone can respond to emergencies".

6. Employee Care and Support

On the basis of fully safeguarding employees' lawful rights and interests, the Company continues to pay attention to employees' multi-level and diversified development and living needs, continuously improves the employee care service system, and effectively enhances employees' sense of belonging, happiness and gain. The Company strictly complies with laws and regulations, including *the Labor Law of the People's Republic of China*, the *Law on the Protection of Women's Rights and Interests* and the *Special Rules on Labor Protection for Female Employees*, fully implements requirements for gender equality and protection of special groups. Meanwhile, the Company has established and improved a normalized employee care mechanism, deepened the building of the employee service and care system, and is committed to enhancing employees' sense of happiness and gain.

Table 5-37 Employee Care and Assistance Measures

Daily Care Measures

- Strengthen employee care during statutory holidays and carry out universal care for employees' birthdays, marriages, childbirth, serious illnesses and other circumstances.
- Expand employees' right to choose sympathy goods and improve employee satisfaction.
- Solidly carry out employee service practical projects such as "Le Pin Shanghai", summer cooling relief, spring and autumn outings, and interpretation of health check-up reports.
- Participate in higher-level trade union and the Company's rural revitalization projects in sympathy work during statutory holidays.
- Strengthen the construction and management of employee activity centers.
- Ensure the normal operation of facilities such as the Workers' Home, Mothers' Room and AED.

Assistance for Employees in Difficulty

- During the New Year's Day and Spring Festival period of 2025, the Company completed Condolence and assistance work for employees in difficulty at both the municipal and Company levels: it distributed RMB468,000 of assistance sympathy funds from the Shanghai Financial Trade Union to a total of 156 assistance recipients in 41 grassroots trade unions, and distributed RMB39,000 of Company trade union assistance sympathy funds to 13 grassroots assistance recipients in nine grassroots trade unions.
- In 2025, the Company's trade union provided a total of RMB1.825 million in daily assistance funds to 160 employees.

Education Assistance for Employees' Children

- Conducted a survey on employees' children participating in the 2025 National College Entrance Examination and applied to the Shanghai Financial Trade Union for education assistance of RMB5,000 per person for eight employees' children. In addition, four employees' children received condolence assistance from the Company trade union in accordance with the same amount standard.

Care for Retired Employees

- Throughout the year, routinely supervised grassroots trade unions to carry out farewell work for retired employees and awarded retirement honor certificates and commemorative plates to retired employees.
- In accordance with the principle of "old method for the elderly and new method for the newcomers", carried out care work for retired employees; during New Year's Day, Spring Festival and Double Ninth Festival periods, supervised grassroots trade unions to conduct sympathy work for retired employees, conveying the care of the Company's Party, government and trade union organizations to retired employees through phone calls, visits and other forms, expressing sympathy to retired employees with difficulties in life, sending sympathy payments to retired employees, and organizing health check-ups for eligible retired employees.

7. Employee Communication and Democratic Management

To effectively promote the Company's improvement of operations and management and drive business and management innovation, the Company set up a "President's Mailbox" on the homepage of the "enterprise operation support platform" to strengthen direct communication and exchanges between employees and senior management, fully mobilize employees' enthusiasm, initiative and creativity, and quickly respond to employees' reasonable suggestions and appeals. In 2025, the Company cumulatively processed 125 pieces of correspondence from employees via the "President's Mailbox". In addition, the Company has an employee hotline that provides a real-time feedback platform and pathway, and relevant departments receive and categorize submissions in a timely manner and adopt targeted improvement measures. The Company conducts employee research through various forms, such as symposiums and research visits, collects employees' opinions and suggestions, provides smooth channels for all employees to express their voices and make suggestions, and responds and handles them in a timely manner.

The Company attaches great importance to employees' work experience and satisfaction and has established an employee satisfaction survey mechanism. The Company conducts employee satisfaction surveys annually, uses digital means to push anonymous questionnaires to all employees, with the scope covering all employees and covering contents such as work content, career development, working environment, team atmosphere and manager support. The Company tracks and analyzes satisfaction conditions, identifies key issues and influencing factors with lower satisfaction, and carries out targeted improvements. The employee satisfaction survey result in 2025 was 85.4%, with an overall good score.

To provide employees with high-quality administrative services, the Company's Administrative Affairs Department established the "Lixing+" pioneer service hotline and mailbox. The "Lixing+" pioneer service team carefully resolves employee issues and routinely operates the "Lixing+" pioneer service hotline. In 2025, the "Lixing+" pioneer service hotline and mailbox cumulatively received 229 employee requests, of which 116 were handled and 113 were transferred for handling, with a 100% closure rate. The team implemented multiple practical projects, including enriching canteen breakfast varieties, optimizing shuttle bus query functions, urgent weekend document issuance and sealing, conducting administrative evaluation Q&A, cooperating with network emergency drills, workplace optimization suggestions, and carbon expert redemption queries. The Company established a Catering Committee, collected and implemented more than 500 employee opinions, achieved a rectification response rate of over 82%, and focused on improving employees' dining experience.

The Company established a two-level mechanism for the Workers' Congress of Trade Union Representatives and the Employees' Congress, actively creating a good atmosphere of "respecting employees and listening to public opinion". The Company convened the first Trade Union Member Representative Congress and Employees' Congress, reviewed and adopted the *Guotai Haitong Securities Co., Ltd. Rules of Procedure of the Employees' Congress*, elected the first committee of the Company trade union, the funds review committee, the female employees committee, and the democratic management committee of the Employees' Congress. Under the leadership of the Employees' Congress, the Democratic Management Committee organizes employee representatives to carry out special democratic management activities and handles matters assigned by the Employees' Congress. The Company standardizes the organization and convening of the Employees' Congress, submits broad topics relating to the Company's strategic development and the vital interests of employees to all employee representatives for review, voting and adoption, effectively safeguarding employees' interests. By improving the construction of the democratic management platform of the Employees' Congress, the Company unblocks channels for employees' expression of demands and highlights employees' principal status. In 2025, the Company organized a total of eight Employees' Congress meetings, reviewed and adopted seven documents closely related to employees' rights and interests, including the *Guotai Haitong Securities Co., Ltd. Labor Contract Management Measures (2025 Revision)*, the *Guotai Haitong Securities Co., Ltd. Labor Contract*, the *Guotai Haitong Securities Co., Ltd. Compensation Management Measures (2025 Revision)*, the *Guotai Haitong Securities Co., Ltd. Compensation Integration Plan*, the *Guotai Haitong Securities Co., Ltd. Employee Attendance Management Measures* (2025 Revision), the *Guotai Haitong Securities Co., Ltd. Employee Leave Management Measures (2025 Revision)*, and the *Guotai Haitong Securities Co., Ltd. Employee Compliance Handbook (2025 Edition)*, elected employee directors, and reviewed, voted on and adopted matters including recommending candidates for "National Model Worker" and "Shanghai Model Worker". The Company also organized multiple employee representative briefing sessions to deeply publicize and communicate unified thinking, laying a solid mass foundation for the Company's reform, development and harmonious stability.

5.8.4 Indicators and Targets

To solidly advance in-depth human capital development and refined management, the Company anchors on the strategic objective of strengthening the Company through talent, establishes a scientific and quantitative indicator system for human resources development, continuously improves the full-cycle talent management system covering "selection, utilization, cultivation and retention", and continuously enhances the value of human capital, providing solid talent support for the Company's high-quality development.

The Company steadily and orderly carried out integration and consolidation of personnel teams, adopted multiple measures to attract and retain outstanding talent, and reduced employee turnover. The Company actively fulfills the social responsibilities of state-owned enterprises and properly handles employee placement. The labor contracts of all employees of the original company continue to be performed by the surviving company. To effectively promote comprehensive integration and accelerate the release of synergy effects, since the merger the Company promptly optimized and improved the organizational structure and operating mechanisms, and, in accordance with employees' original job characteristics, capabilities and willingness, steadily and orderly completed person–position matching, timely achieved the implementation and operation of the new structure, prudently completed the unification of management mechanisms such as labor contract re-signing, rank and compensation integration, and created a sound management foundation for retaining outstanding talent. In terms of mechanism optimization, the Company has established and improved the "management + professional" dual development tracks, continuously optimized the professional grade system, and provided personalized growth and development pathways for employees in different positions and grades; vigorously promoted a performance culture to further attract and retain outstanding talent; optimized the talent development system by designing and implementing differentiated training programs targeted at different categories of development objects to support employees' capability enhancement; strengthened humanistic care by regularly conducting employee satisfaction surveys, unblocking communication and feedback channels, implementing assistance mechanisms for employees in difficulty, and creating a harmonious and inclusive working atmosphere.

Table 5-38 Employee Employment Indicators

Indicator		Unit	2023	2024	2025
Total number of employees		Persons	15,086	14,523	26,228
By gender	Male	Persons	8,330	7,971	14,550
	Female	Persons	6,756	6,552	11,678
By employment type	Full-time employees	Persons	15,086	14,523	26,228
	Part-time employees	Persons	0	0	0
By age group	Aged ≤30	Persons	3,330	3,497	5,077
	Aged 31 to 50	Persons	10,359	9,839	18,492
	Aged >50	Persons	1,397	1,187	2,659
By region	Mainland China	Persons	14,315	13,726	24,324
	Hong Kong, Macao, Taiwan and overseas	Persons	771	797	1,904

Indicator		Unit	2023	2024	2025
By education level	Doctorate	Persons	169	166	291
	Master	Persons	6,292	6,439	11,645
	Bachelor	Persons	7,249	6,835	12,398
	Associate and below	Persons	1,376	1,083	1,894
Number of managers		Persons	741	758	2,183
Number of male managers		Persons	506	512	1,500
Number of female managers		Persons	235	246	683
Number of ethnic minority employees		Persons	594	527	879
Number of employees with disabilities[1]		Persons	2	7	35
Labor contract signing rate		%	100	100	100
Social insurance coverage rate		%	100	100	100
Total number of employee discrimination incidents		Cases	0	0	0
Total number of new employees		Persons	1,895	881	1,164
By gender	Male	Persons	1,077	483	648
	Female	Persons	818	398	516
By age group	Aged ≤30	Persons	1,145	575	638
	Aged 31 to 50	Persons	738	295	499
	Aged >50	Persons	12	11	27
By region	Mainland China	Persons	1,730	734	743
	Hong Kong, Macao, Taiwan and overseas	Persons	165	147	421
Newly recruited fresh graduates		Persons	615	356	207
Number of new ethnic minority employees		Persons	84	18	34

Indicator		Unit	2023	2024	2025
Employee turnover rate[2]		%	8.17	9.87	9.83
By gender	Male	%	8.43	10.36	10.63
	Female	%	7.84	9.26	8.84
By age group	Aged ≤30	%	12.10	12.50	14.12
	Aged 31 to 50	%	7.29	7.65	8.07
	Aged >50	%	5.30	20.47	13.84
By region	Mainland China	%	7.40	9.56	8.77
	Hong Kong, Macao, Taiwan and overseas	%	22.44	15.18	23.42

Notes 1: The Company earnestly implements employment protection requirements for people with disabilities and pays the disability employment security fund in accordance with the *Implementation Measures for the Collection and Administration of the Disability Employment Security Fund in Shanghai*.
Notes 2: Employee turnover rate by category = number of employees in that category who left during the year / number of employees in that category at year-end.
Notes 3: Guotai Haitong completed a business combination not under common control on March 14, 2025. The data for 2023 and 2024 represent indicator data of the original Guotai Junan entity.

Table 5-39 Employee Health and Safety Indicators

Indicator	Unit	2023	2024	2025
Employee physical examination coverage rate[1]	%	100	100	100
Employee work-related injury insurance coverage rate	%	100	100	100
Amount invested in employee work-related injury insurance[2]	RMB10,000	207.54	228.73	1,051.02
Number of work-related injuries[3]	Times	6	6	6
Number of working days lost due to work-related injuries	Days	276	400	173.5
Number of employees died due to work-related injuries	Persons	0	0	0

Notes 1: Employee physical examination coverage rate = number of employees participating in physical examination during the year/total number of employees at the end of the year.
Notes 2: The investment amount in work-related injury insurance for 2023 and 2024 represents data from Guotai Haitong Securities headquarters; the 2025 figure represents data from Guotai Haitong Securities (excluding subsidiaries).
Notes 3: The causes of work-related injuries of the Company's employees were traffic accidents on the way to and from work, falls during business trips, etc. After the occurrence of such incidents, the Company handled them seriously in accordance with the management regulations on work-related injuries in the places where the employees were located, and took measures to enhance employees' safety awareness to avoid the occurrence of work-related injuries as much as possible.
Notes 4: Guotai Haitong completed a business combination not under common control on March 14, 2025. The data for 2023 and 2024 represent indicator data of the original Guotai Junan entity.

Table 5-40 Employee Training Indicators[1]

Indicator		Unit	2023	2024	2025
Total employee training expenditure		RMB10,000	4,424.19[2]	2,269.45	1,530.61
Person-times of employee training		Person-times	590,615	576,358	1,950,143
Employee training coverage rate[3]		%	100	100	100
By gender	Male	%	54.34	54.02	54.64
	Female	%	45.66	45.98	45.36
By employee category	Senior management	%	0.11	0.14	0.14
	Middle management	%	2.61	2.70	2.60
	Ordinary employees	%	97.28	97.16	97.26
Average training time per employee[4]		Hours	66.51	54.13	175.16
By gender	Male	Hours	67.13	54.19	165.50
	Female	Hours	65.78	54.05	186.81
By employee category	Management employees	Hours	52.19	40.29	110.42
	Ordinary employees	Hours	66.91	54.53	176.62

Notes 1: The statistical scope of employee training indicators is Guotai Haitong Securities and does not include its subsidiaries.
Notes 2: The significantly higher total employee training expenditure in 2023 was due to the concentrated release of offline training demand after the end of the COVID-19 pandemic.
Notes 3: Training coverage rate of each category of employees = number of employees in the category who received training/total number of employees who received training.
Notes 4: The average training time per person per year for employees in each category = total number of hours of training received by employees in the category/number of employees in the category.
Notes 5: Guotai Haitong completed a business combination not under common control on March 14, 2025. The data for 2023 and 2024 represent indicator data of the original Guotai Junan entity.

06

GOVERNANCE ISSUES

6.1 Corporate Governance

6.1.1 Corporate Governance Structure

As a company listed on the Shanghai Stock Exchange and The Stock Exchange of Hong Kong Limited, Guotai Haitong strictly complies with the laws, regulations and regulatory requirements applicable in both listing jurisdictions, standardizes its operations, and continuously improves its corporate governance structure and institutional framework to enhance governance effectiveness. In accordance with the *Company Law of the People's Republic of China*, the *Securities Law of the People's Republic of China*, the *Regulations on the Supervision and Administration of Securities Companies*, the *Guidelines on Corporate Governance of Securities Companies*, and the *Code of Corporate Governance for Listed Companies,* the Company has formulated the *Articles of Association* and established a sound governance structure comprising the Shareholders' Meeting, the Board of Directors (with four specialized committees under the Board), and the Management. This structure forms a governance system with clearly defined powers and responsibilities among the authority body, decision-making body, supervisory body and management, ensuring standardized operations, coordination and mutual checks and balances in deliberation, decision-making, authorization and execution.

As the standing power authority of the Company, the Board of Directors is accountable to the shareholders' general meeting to ensure that the Company has a clear corporate governance structure, standardized decision-making procedures, and conducts corporate operations and decision-making in a transparent, impartial and open manner, so as to protect the interests of shareholders to the greatest extent possible. Meanwhile, the Board of Directors attaches great importance to the principle of equality of shareholders, and protects the legitimate rights and interests of shareholders equally, regardless of whether they are majority shareholders or minority shareholders. The Company strictly follows laws, regulations, regulatory requirements, and the provisions of its *Articles of Association* to regularly conduct overall effectiveness assessments of the Board of Directors and individual director performance evaluations. A scientific evaluation system covering dimensions such as governance operations, strategic decision-making, risk management, performance of duties, and professional collaboration is established. The evaluation process combines self-assessments, peer reviews, internal audits, and evaluations by external professional organizations. The evaluation process is standardized, and the evaluation criteria are quantified. The board's operational efficiency, the performance of specialized committees, and the diligence and responsibility of directors are comprehensively reviewed and analyzed. The evaluation results serve as an important basis for optimizing the board structure, improving meeting rules, enhancing decision-making quality, and adjusting director's duties. This ongoing process aims to continuously improve the company's governance mechanism and enhance the board's ability for scientific decision-making and standardized governance.

To ensure the continuity of the Company's operations and management, as well as governance compliance, and to safeguard the legal rights and interests of shareholders and all employees, the Company has established a CEO succession plan in accordance with relevant laws, regulations, and its *articles of association*. The plan clearly defines the triggering conditions for succession, the qualifications for the role, and a selection standard that combines internal cultivation and external recruitment. The selection and evaluation process is led by the Board's Compensation and Nomination Committee. After review and decision-making by the Board, the Company fulfills its information disclosure obligations. Simultaneously, a talent reserve and development mechanism is built to standardize the work handover and transition arrangements in both routine and emergency scenarios, ensuring a smooth and orderly transition for the CEO position and the continued stability of the Company's operations.

The Company continues to improve the performance appraisal and remuneration management of senior management personnel, and established an effective positive incentive and constraint mechanism to guide the Company to maintain steady growth, prevent risks and achieve high-quality development. In accordance with the relevant requirements of higher-level competent authorities and regulations of the industry, the Company strictly regulates the deferred payment of remuneration for senior management and directors, specifies the payment period, payment qualifications, restrictive conditions for payment and termination of payment for personnel subject to deferred payment, and refines the rules for remuneration deduction for disciplinary and illegal matters, and systematically manages the execution of risk compliance, salary suspension and recovery and other binding clauses, implements the principles of sound operation, compliance bottom line, incentive constraints and enhancement of the Company's long-term value, as well as implements the talent management requirements of symmetric remuneration incentives and constraints. According to the relevant system for senior management's remuneration appraisal, the Company has set management appraisal indicators related to ESG issues such as environmental protection, workplace safety, employee development, social stability and sustainable finance, and linked the results of ESG performance appraisal with the remuneration of the senior management.

Details of the corporate governance structure are disclosed in the "Corporate Governance, Environment and Society" section of the *Guotai Haitong 2025 Annual Report*.

6.1.2 Protection of Shareholders' and Creditors' Rights

In respect of protecting the rights and interests of shareholders, the Company ensures a clear corporate governance structure, standardized decision-making procedures, and carries out business operation and decision-making in a transparent, fair and open manner. The Company respects and protects the rights of shareholders at the general meeting of shareholders, including but not limited to the right to vote, the right to make proposals, and the right to address inquiries, and actively promotes various communication mechanisms to ensure that shareholders can effectively participate in the Company's major decisions. The Company respects and protects the rights of shareholders, values equality among shareholders, actively promotes various communication mechanisms, proactively discloses information, and implements investor relations management.

In respect of protecting the rights and interests of creditors, the Company has established a system for protecting the rights and interests of creditors that considers economic benefits and social responsibilities, which strengthens the soundness and sustainability of financial management. The Company has formulated the *Guotai Haitong Securities Co., Ltd. Bond Issuance Management Measures* which stipulate the rules and regulations for organizational structure and its responsibilities, issuance management, management of raised proceeds, risk management, information disclosure management, etc. A trustee manager is hired for each bond, and a *Trustee Management Agreement* is signed to stipulate the protection mechanism for investors' rights and interests and debt repayment measures. The *Rules for Bondholders' Meetings* have also been formulated. The Company performs its duties and obligations under the *Rules for Bondholders' Meetings* and the resolutions of the bondholders' meetings, and discloses relevant arrangements to the bond investors. The Company has set up a bank account for raised proceeds to receive, store and transfer the proceeds raised from bonds, and paid the interest and principal of the bonds in full on time. The Company comprehensively understands and implements the relevant laws and regulations on the duration management of corporate bonds, the standardized operation of the bond market and the requirements for information disclosure. The risk management of the Company's bond issuance has been incorporated into the overall framework of the Company's risk management, and internal control measures have been established and improved according to the bond issuance characteristics. The bonds issued by the Company as a bond issuer have been incorporated into the Company's liquidity risk management system. The Company performs its information disclosure obligations in a timely and fair manner during the duration of the bonds in accordance with the provisions of laws, regulations and rules to ensure that the information is true, accurate, complete, concise, clear, easy to understand, and free of false records, misleading statements and major omissions. In 2025, all bond principal and interest payments were completed on schedule. The Company maintained international credit ratings of BBB+ from S&P and Baa1 from Moody's, both representing the highest international credit rating level within the domestic securities industry. As evaluated by Shanghai Brilliance Credit Rating & Investors Service Co., Ltd., the Company's issuer credit rating was AAA with a stable outlook.

6.1.3 Information Disclosure

The Company fulfills its information disclosure obligations in accordance with the *Administrative Measures for Information Disclosure of Listed Companies*, the Hong Kong *Securities and Futures Ordinance*, and the *Guidelines on Disclosure of Inside Information* issued by the Hong Kong Securities and Futures Commission, through annual reports, interim reports and other required disclosures.

6.1.4 Investor Relations Management

In accordance with the Guidelines for Investor Relations Management of Listed Companies, the *Shanghai Stock Exchange Listing Rules*, the *Guidelines No. 1 of Shanghai Stock Exchange for Self-Regulation of Listed Companies—Standardized Operation*, and the *Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited*, the Company has formulated the *Guotai Haitong Securities Co., Ltd. Investor Relations Management System*. The Company strengthens communication with investors and potential investors, enhances transparency, deepens investor understanding and recognition, promotes compliant operations, and aims to maximize corporate value and shareholder returns.

Further details are disclosed in the "Corporate Governance, Environment and Society" section of the *Guotai Haitong 2025 Annual Report*.

6.2 Party Building

Guotai Haitong upholds the leadership of the Communist Party of China, integrates Party building into business management, and transforms Party building achievements into strong drivers of reform, innovation and high-quality development. In 2025, under the guidance of Xi Jinping's Thought on Socialism with Chinese Characteristics for a New Era, the Company thoroughly studied and implemented the spirit of the 20th National Congress of the Communist Party of China (CPC) and the subsequent plenary sessions. It will deeply understand and grasp General Secretary Xi Jinping's important discussions on the reform, development, and Party building of state-owned enterprises. Armed with the Party's innovative theory to guide practice, the Party Committee will actively foster and promote the "Five Requirements and Five Prohibitions" Chinese financial culture, and practice the political and people-oriented nature of financial work through concrete actions. The Party Committee will focus on refining and enhancing the "Five Major Areas" of finance, deeply research and plan the organizational structure and cadre deployment of the post-merger entity, implement the requirement of "incorporating Party building into the Company's *articles of association*", and continuously strengthen the Party's leadership in improving corporate governance.

The Company's Party Committee adhered to deliberating major matters and planning overall development, coordinated and promoted major integration matters, accelerated the release of integration synergies through Party-building leadership, continuously cultivated a new culture and new strategy of "inheritance and integration, pragmatic innovation, and lofty aspirations", promoted the in-depth implementation of "Integrated, Party Building", and effectively ensured the smooth implementation of merger and restructuring and the improvement of operating performance, initially having achieved the effect of "1+1>2". The Party Committee firmly advances the thorough implementation of the spirit of the Central Eight Regulations through education and training, persistently strengthens work style, unites and empowers employees to strive for excellence, and leads cadres and employees to strengthen development confidence and build a consensus for development. It fully implements major decision-making and deployment, providing strong support for creating a first-class investment bank with international competitiveness and market leadership.

The Party Committee issued Document No. 1, calling on Party organizations at all levels and Party members to play the role of a stronghold and model during the integration and merging process, continuously strengthening and solidifying the Party's organizational system. It pushes forward the simultaneous establishment and strengthening of Party organizations and work structures, forming an organizational network of "Company Party Committee - Grassroots Party Committee - Grassroots Party Organization" to ensure that wherever the Company's reform advances, Party organizations and Party members play a role. The Company launched the Party building brand "Star Rating Creation" activity, leveraging the brand's influence and leading role. Five grassroots Party organizations received honors such as the 2025 Shanghai "Party Branch Construction Demonstration Site" and the third round of "Shanghai SOE Party Building Brand". The Company strictly implements internal Party life systems such as "Three Meetings and One Lesson" and themed Party days, ensuring that high-quality resources for Party member education reach the grassroots level with equal quality. The Company strengthens the team of full-time and part-time Party affairs workers, organizes training to improve the capacity of grassroots Party Committee secretaries and Party affairs cadres, and continuously focuses on enhancing the capabilities and skill levels of the team.

6.3 Cultural Construction

Guotai Haitong conscientiously studies and implements Xi Jinping Thought on Culture, comprehensively strengthens the Party's leadership over publicity, ideological and cultural work, deeply practices the distinctive Chinese financial culture and the culture of the securities industry, and actively upholds a value system centered on "serving the country through finance" and "finance for good". By empowering the development of the "Five Major Areas" of finance through culture, the Company strives to act as a main force in serving the real economy and a stabilizing anchor for financial stability. Upholding the principle of promoting development through evaluation, the Company has continuously improved its cultural governance structure, revised the *Administrative Measures for Cultural Development* and the corporate cultural evaluation indicators, and, relying on an integrated governance framework of "value system - management system - evaluation mechanism", focused on key priorities, strengthened coordinated implementation through task decomposition, incorporated cultural development into performance assessments, and promoted the organic integration of evaluation work with the routine operations of relevant departments.

Standing at a new starting point and embarking on a new journey, Guotai Haitong has placed cultural integration and renewal in a prominent position since its establishment. With the systematic enhancement of cultural leadership, spiritual cohesion, value appeal, and international influence as both its starting point and ultimate objective, the Company has closely aligned cultural development with its reform and development realities, and steadily, orderly, and efficiently advanced the construction of a new corporate cultural Concept system. It has endeavored to upgrade its culture-led strategic transformation, empower organizational change through culture, promote integration through culture, and shape brand value through culture, thereby consolidating development consensus and stimulating endogenous momentum. Through in-depth cultural interviews and themed discussions such as "Cultural Renewal, Defined by You", the Company solicited opinions and suggestions from all levels to inspire co-creation vitality. After repeated deliberation and careful refinement, the Company systematically distilled six dimensions, including shared spirit, corporate mission, vision, values, corporate Concept, and cultural slogan, into a comprehensive, content-rich, and logically coherent "Guotai Haitong Consensus", providing strong spiritual impetus for deeper integration, enhanced strategic synergy, and high-quality development.

In 2025, the Company was rated Class A Category AA in the 2024 Practice Assessment of Cultural Construction of Securities Companies by the SAC, and has received the highest rating in the industry's practice assessment of cultural construction for five consecutive years. The cultural case titled *Comprehensively Enhancing Cultural Soft Power to Empower the "Five Major Areas" of Finance* was successfully selected into the 2024 Annual Report on Culture Development of the Securities Industry, and received honors including the 2025 "Securities Company Culture Development Golden Bull Award" and "Outstanding Culture Development Case Golden Tripod Award". The research project titled *Study on the Impact Mechanism of Corporate Culture Integration in Securities Company Mergers and Restructuring - A Case Study of Guotai Haitong's Exploration of a "Four-Strength" Cultural Integration System under the Guidance of Xi Jinping Thought on Culture* was approved as a key research project by the Securities Association of China in 2025. Mr. Wu Bin, General Manager of the Institutional Sales Department, was awarded the title of "National Model Worker 2025", and the Jiangsu Road Branch was awarded the title of "National Civilized Unit". The Company's entry, *Magnolia Project: The Striving Answer Behind the "Shanghai Speed"*, won the Third Prize at the 2025 Shanghai Micro-Lecture Competition themed "Advancing on the New Journey of Chinese-Style Modernization".

6.4 Risk Management

Guotai Haitong has always upheld the business Concept of "prudence above all", practiced the core principle that "risk management creates value", adhered to the working approach of "holding the bottom line, empowering professionalism, and being pragmatic and forward-looking", and regarded risk management capability as a key pillar supporting its core competitiveness. The Company has established an enterprise-wide risk management structure led by the Chief Risk Officer, coordinated by the Risk Management Department, jointly supported by relevant functional management departments, and participated in by all departments, branches and subsidiaries, thereby strengthening the three lines of defense comprising front-line business controls, dedicated risk management, and internal audit oversight. Meanwhile, the Company has deepened the development of a risk management culture with full participation, improved cross-entity and cross-level coordination mechanisms, and promoted deep integration and dynamic balance between risk management and business development.

6.4.1 Governance

The Company has established a four-tier risk management system comprising the Board of Directors (including the Risk Control Committee and the Audit Committee), the Management (including the Compliance and Risk Management Committee and the Asset and Liability Management Committee), the Risk Management Department, and head office departments, branches and subsidiaries. In addition, based on the Company's business characteristics and operational risk level, the Company has established and continuously improved a four-tier risk management system, including: comprehensive risk management measures; basic risk types management measures such as market risk, credit risk, operational risk, liquidity risk and reputational risk, etc.; the risk management systems for various types of businesses and products; and the operating procedures for specific businesses.

Table 6-1 The Comprehensive Risk Management Organizational System

Level	Primary Responsibilities
The Board of Directors (including the Risk Control Committee and the Audit Committee)	• The Board of Directors is the highest decision-making body for the Company's risk management and is ultimately responsible for the comprehensive risk management of the Company. • The Board of Directors authorizes the Risk Control Committee to perform part of the duties for enterprise-wide risk management. The Audit Committee assumes the supervisory responsibility for enterprise-wide risk management and is responsible for supervising and inspecting the performance of the risk management responsibilities of the Board of Directors and the management.
The Management (including the Compliance and Risk Management Committee and the Asset and Liability Management Committee)	• The Management is primarily responsible for the Company's enterprise-wide risk management. • The Management authorizes the Compliance and Risk Management Committee and the Asset and Liability Management Committee to perform part of the duties for enterprise-wide risk management.
The Risk Management Department	• Under the framework of the enterprise-wide risk management system, the Company defines the primary responsible departments for various risk management tasks and the division of responsibilities, establishes dedicated management mechanisms and processes, and implements centralized risk ownership management. • Departments performing risk management duties include the Risk Management Department, the Internal Risk Control Department, the Legal Compliance Department, the Asset and Liability Department, the Audit Department, the IT department, the Brand Center, etc.
Head office departments, branches and subsidiaries	• As the first line of defense for risk management, head office departments, branches and subsidiaries conduct business within the scope of authorization, effectively fulfill front-line control responsibilities, actively practice the Company's risk culture and management Concept, fully implement the Company's risk management requirements, establish and improve business management and risk management policies, and comprehensively carry out risk identification, assessment, monitoring, reporting and response, strengthening end-to-end risk control across the entire process.

The Company actively promotes the integration of ESG principles into the enterprise-wide risk management system, and clarifies ESG risk management responsibilities of risk management organizations at all levels, including the Board of Directors, the Management, the Risk Management Department, other business departments, as well as branches and subsidiaries. The Board of Directors is the highest decision-making body for the Company's ESG risk management and assumes ultimate responsibility for ESG risk management. It is responsible for reviewing and approving ESG risk management requirements in the risk management strategy, appetite, policies and procedures, and for supervising and evaluating the implementation of ESG risk management. The Strategy and ESG Committee of the Board is responsible for assessing the potential impacts and related risks of ESG issues on the Company's business model and providing decision-support advice. Under the decisions of the Board of Directors and guided by the overall ESG system building objectives, the Management establishes ESG risk management mechanisms and processes and clarifies responsibilities and authorities. The Company has established an ESG and Sustainable Development Committee at the management level, chaired by the President. An ESG Risk Management Working Group has been set up under the Committee to coordinate and advance the building of the ESG risk management system.

The Company actively fosters the image of a responsible financial institution and fully integrates ESG risk factors into its risk management processes. Benchmarking ESG risk management practices of leading domestic and overseas financial institutions, the Company standardizes ESG risk management policies and mechanisms, and focuses on effectively preventing ESG risks of clients, counterparties, underlying assets and financial products from being transformed into business risks in key areas such as investment banking, trading and investment, asset management, credit business and wealth management.

The Company continues to improve ESG risk management policies and mechanisms. The Company has formulated the *ESG Risk Management Measures* of Guotai Haitong and, in accordance with the principles of prudence, forward-looking approach and alignment, standardized ESG risk management practices. Meanwhile, based on their own practices, subsidiaries have established ESG risk management policy systems covering multiple dimensions such as risk management policies, due diligence and climate risk, while business departments including investment banking, trading and investment, asset management, credit business and wealth management have established corresponding ESG risk management mechanisms.

The Company integrates the concept of risk management for environmentally sensitive industries into financing and investment businesses such as investment banking and credit business, and attaches special attention during business development to industries with higher ESG risk exposures, including agriculture, biodiversity, energy, mining, oil and natural gas.

The Company continuously innovates ESG risk management initiatives. Across investment banking, trading and investment, asset management, credit business, wealth management and subsidiaries, the Company identifies and understands ESG risks and impacts of businesses and projects, and incorporates ESG risk factors into client onboarding management, investable universe management, counterparty management, rating and credit granting management, and ongoing management. The Company strengthens tracking and assessment of ESG policies and continues to enhance its ESG risk identification and assessment capabilities.

The Company attaches importance to the application of information technology in ESG risk management, and has developed an ESG risk management system to empower ESG risk management through information technology.

Table 6-2 The Company's ESG Risk Management Policies

Unit	Name of ESG Risk Management Policy
(1) Basic policies	
Guotai Haitong Securities Co., Ltd.	*Measures of Guotai Haitong Securities Co., Ltd. for the Management of ESG Risks*
Guotai Junan International Holdings Limited	*ESG Policy of Guotai Junan International Holdings Limited, ESG Risk Management Policy of Guotai Junan International Holdings Limited, PEM Guidelines on ESG Investment*
Guotai Junan Futures Co., Ltd.	*ESG Risk Management Measures of Guotai Junan Futures Co., Ltd.*
Shanghai Guotai Haitong Securities Asset Management Co., Ltd.	*ESG Risk Management Measures of Shanghai Guotai Haitong Securities Asset Management Co., Ltd.*
Guotai Junan Zhengyu Investment Co., Ltd.	*Measures of Guotai Junan Zhengyu Investment Co., Ltd. for the Management of ESG Risks*
HuaAn Funds Management Co., Ltd.	*Responsible Investment Policy of HuaAn Fund Management Co., Ltd. (2025)*
Haitong-Fortis Private Equity Fund Management Co., Ltd.	*ESG Risk Management Measures of Haitong-Fortis Private Equity Fund Management Co., Ltd. (for Trial Implementation)*
Haitong Capital Investment Co., Ltd.	*ESG Risk Management Measures of Haitong Capital Investment Co., Ltd.*
Shanghai Haitong Securities Asset Management Co., Ltd.	*ESG Risk Management Measures of Shanghai Haitong Securities Asset Management Co., Ltd.*
HFT Investment Management Co., Ltd.	*ESG Risk Management Measures of HFT Investment Management Co., Ltd. (for Trial Implementation)*
Haitong Innovation Securities Investment Co., Ltd.	*ESG Risk Management Measures of Haitong Innovation Securities Investment Co., Ltd. (for Trial Implementation)*
Haitong UniTrust International Leasing Co., Ltd.	*ESG Risk Management Measures of Haitong UniTrust International Leasing Co., Ltd.*
Haitong Futures Co., Ltd.	*ESG Risk Management Measures of Haitong Futures Asset Management (for Trial Implementation)*
Haitong International Securities Group Limited	*Group Risk Management Policy, Chapter 12*
Haitong Bank, S.A.	*ESG Risk Regulation of Haitong Bank S.A.*

Unit	Name of ESG Risk Management Policy
(2) Due diligence	
Guotai Junan Zhengyu Investment Co., Ltd.	*ESG Due Diligence Guidelines of Guotai Junan Zhengyu Investment Co., Ltd.*
Haitong-Fortis Private Equity Fund Management Co., Ltd.	*Customer ESG Due Diligence Guidelines of Haitong-Fortis Private Equity Fund Management Co., Ltd.*
Haitong Capital Investment Co., Ltd.	*Customer ESG Due Diligence Guidelines of Haitong Capital Investment Co., Ltd.*
Shanghai Haitong Securities Asset Management Co., Ltd.	*ESG Due Diligence Guidelines of Shanghai Haitong Securities Asset Management Co., Ltd.*
Haitong Innovation Securities Investment Co., Ltd.	*Customer ESG Due Diligence Guidelines of Haitong Innovation Securities Investment Co., Ltd.*
(3) Climate risk	
Guotai Junan International Holdings Limited	*Policy of Guotai Junan International Holdings Limited on Climate Change*
HuaAn Funds Management Co., Ltd.	*Climate Change Management Framework of HuaAn Fund Management Co., Ltd.* *HuaAn Hong Kong Climate Risk Management – Policies and Procedures*

6.4.2 Strategy

The Company, in light of its business layout and the characteristics of the financial industry, identifies and analyzes risks and opportunities related to risk management. On the one hand, the Company is exposed to traditional risks inherent to financial institutions, and may suffer business losses arising from client behavior and market volatility. On the other hand, ESG risks arising during the Company's business operations, exacerbating the likelihood of incurring losses. From a medium to long-term perspective, the Company may also encounter emerging risks that are unpredictable yet potentially significant to its operations, including profound evolutions in global governance and geopolitical dynamics, as well as disruptive technological shocks.

Table 6-3 Risk Analysis Related to Risk Management

Risk Category	Description	Impact Duration	Current and Anticipated Financial Impact
Traditional risks	• The Company is exposed to credit risk, market risk, liquidity risk, operational risk, reputational risk, legal risk, country risk and strategic risk.	Short-term, medium-term, long-term	Increased operating costs; Reduced operating revenue
ESG risks	• Risks arising from environmental, social and governance issues associated with clients, counterparties, underlying assets and financial products in the course of business operations, which may directly exacerbate or result in business losses.	Short-term, medium-term, long-term	Increased operating costs; Reduced operating revenue

Note: As risk analysis related to risk management involves numerous factors and complex mechanisms, resulting in significant measurement uncertainty, the Company is unable to disclose quantitative financial impact information and will further enhance its analytical capabilities in the future.

Table 6-4 Emerging Risk Analysis

Risk Category	Description	Impact Duration	Current and Anticipated Financial Impact
Geopolitical risk	• The profound evolution of global governance and geopolitical landscapes has accelerated the accumulation of geopolitical risks, with conflicts becoming more frequent and pervasive, posing systemic challenges to global trade patterns and supply chain stability. Such developments may lead to compliance and business risks in the Company's relevant business lines, while global capital market volatility triggered by geopolitical risks may intensify market and liquidity risks in trading and investment, asset management and other businesses, posing potential challenges to the soundness of the Company's operations.	Medium-term, long-term	Increased operating costs; Reduced operating revenue
Technological transformation risk	• Technologies such as artificial intelligence (AI) are fundamentally reshaping the development model and competitive landscape of the securities industry. While securities advance the application of AI across intelligent research, advisory, investment banking, trading and investment, asset management and risk management, the attendant risks of AI will also pose challenges to relevant business operations, and the risk of malicious exploitation of AI technology may further expose securities to reputational risk.	Medium-term, long-term	Increased operating costs

Note: As emerging risk analysis involves numerous factors and complex mechanisms, resulting in significant measurement uncertainty, the Company is unable to disclose quantitative financial impact information and will further enhance its analytical capabilities in the future.

Drawing on years of practical experience, the Company has established the "531" risk management framework, focusing on five core risk categories, five key control areas and five types of major risk events; strictly enforcing three lines of defense and leveraging three key management levers; and building one integrated information system platform. At the same time, the Company has developed the "LACTS" risk management methodology, centered on Logic, Asset, Client, Team, and Safety Margin.

Table 6-5 Risk Management Framework

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- Five risk categories: market risk, credit risk, liquidity risk, operational risk and reputational risk;
- Five key control areas: trading and investment business, credit business, subsidiaries, IT systems and investment banking business;
- Five major risk events: major investment loss events, major social impact events, major IT incidents, major liquidity events and major investment banking incidents.

3

- Three lines of defense: front-line risk control, dedicated risk control and audit supervision;
- Three key levers: institutional rules, mechanisms and processes, forecasting/early warning and response.

1

- One integrated comprehensive risk management platform.

6.4.3 Impacts, Risks and Opportunities Management

The Company implements a unified risk appetite framework, improves hierarchical authorization and centralized limit management, strengthens risk management for the same business and the same client, and continuously enhances risk penetration capabilities. Focusing on market, credit, operational, liquidity and reputational risks, the Company has established a full-cycle monitoring and assessment mechanism to enable dynamic identification and categorized responses. Through business guidance, operational support and decision management, vertically structured risk management—differentiated yet based on unified standards—is implemented for subsidiaries to ensure effective transmission of the Group's policies. A normalized early warning and forecasting mechanism has been established to monitor changes in the external environment, while focusing on key businesses and critical areas, multi-dimensional early warning indicators and graded response thresholds have been set, combining with stress testing and scenario analysis to continuously enhance the sensitivity of risk early warning and the proactiveness of response measures.

The Company has increased investment in information technology for compliance and risk management, accelerating the digital transformation of the Group's risk control system. The integrated risk management platform has been upgraded to strengthen centralized data aggregation and unified management, to enhance internal and external information integration and sharing, and to improve digital capabilities in risk monitoring, early warning and reporting. Meanwhile, the Company actively explores the application of artificial intelligence and big data technologies in risk identification, assessment and early warning, further deepening risk insights and intelligent analysis capabilities.

The Company continues to carry out risk management training. It organized the first front-line compliance and risk control conference following the merger and conducted Group-wide policy interpretation and training to strengthen risk awareness and risk culture across business lines and subsidiaries. Comprehensive risk management training courses were launched on the internal platform for all employees, across head office departments, branches, and subsidiaries, covering risk strategy, risk culture and management mechanisms. Operational risk management training was conducted while operational risk management curricula was deployed through the platform to enhance professional capabilities across headquarters, branches and subsidiaries. ESG risk management seminars were also organized, inviting external experts to provide training on regulatory trends, rating methodologies, climate disclosure and risk management practices, thereby strengthening the expertise of ESG risk management professionals. Training on ESG risk oversight was arranged for the Board members and members of the ESG and Sustainable Development Committee to ensure effective supervisory performance.

The Company has strengthened compliance and risk management assessment. The Company formulated the *Compliance and Risk Management Assessment Measures of Guotai Haitong,* incorporating compliance and risk management into the Company's performance evaluation system, and clarifying assessment indicators and processes, to enhance the overall effectiveness of compliance and risk management.

Table 6-6 Traditional Risk Management Measures

Market risk

- Implement limit-based management for market risk by establishing a comprehensive market risk limit system and related risk indicators, including business scale, loss limits, Value-at-Risk (VaR), exposures, Greeks, hedging effectiveness and concentration ratios, and defining early warning thresholds, alert standards and response measures.
- Analyze and assess market risk using VaR and stress testing methodologies. The VaR model covers equity price risk, interest rate risk, commodity price risk and foreign exchange risk, and its effectiveness is regularly validated through back-testing.
- Actively apply stress testing to measure and assess potential losses under extreme market conditions. Conduct regular comprehensive and ad hoc stress tests to strengthen risk assessment and dynamic monitoring of trading and investment businesses, and incorporate stress test results into market risk and limit management.

Credit risk

- Implement access management for credit risk by conducting credit ratings prior to business engagement and granting credit only to clients that meet access criteria. Business departments carry out due diligence based on actual business circumstances and evaluate client creditworthiness to determine transaction limits.
- Mitigate credit risk through measures such as margin collection, qualified collateral, and net settlement arrangements. Bond investment businesses establish access standards, implement whitelist management and concentration controls, and continuously monitor credit risk of bond holdings. Credit business departments define detailed collateral eligibility standards and discount rates according to business characteristics. For OTC derivatives, counterparty qualification screening, daily mark-to-market, margin calls and forced liquidation mechanisms are adopted to control counterparty credit risk. Reasonable stress scenarios are established and analyzed through stress testing.
- Conduct credit concentration risk management and quantitative assessment, and manage major clients' credit risk within concentration control targets.

Liquidity risk

- Assess overall liquidity risk using risk indicator analysis, establish a liquidity risk limit system, implement limit management and monitor and report limit compliance. Develop quantitative models for financial asset liquidity realization risk and conduct daily measurement of on- and off-balance sheet financial assets to evaluate liquidity conversion risk.
- Conduct periodic or ad hoc liquidity stress testing and implement necessary response measures based on results.
- Establish and continuously improve liquidity contingency plans and conduct regular drills and evaluations.

Operational risk

- Identify key risk points and control processes across businesses, utilize the operational risk management system for daily management, and establish operational risk and control self-assessment procedures.
- Systematically collect and organize operational risk events and loss data, establish key risk indicator systems, monitor indicator performance, and provide regular reporting.
- Continuously strengthen information system security, formulate comprehensive information security incident contingency plans, regularly evaluate master and sub-plans, and conduct scenario-based drills to improve and optimize systems and response plans.

Reputational risk

- Incorporate reputational risk management into the comprehensive risk management framework, establish a reputational risk management mechanism, accurately identify, prudently assess, dynamically monitor, timely respond to and comprehensively manage reputational risks arising during operations, safeguard corporate reputation and build a high-quality brand image.

Table 6-7 ESG Risk Management Measures in Key Business Areas

Business Type	ESG Risk Management Measures
Investment banking business	• Based on the industry and regional characteristics of clients and projects, identify core due diligence requirements and operational points for high ESG risk industries, and incorporate ESG risk factors into project initiation and internal review. • Continuously monitor ESG risks during the project lifecycle, dynamically collect information that may affect ESG risk status, promptly identify and address risk exposures, fulfill information disclosure obligations, and adjust project risk classification where necessary.

Business Type	ESG Risk Management Measures
Credit business	• For pledged financing, establish ESG definition standards and evaluation systems across financing entities, pledged securities and financing purposes throughout the credit process, and develop ESG due diligence guidelines and reporting templates to integrate ESG assessment into due diligence. Develop an ESG extended rating model, and continuously monitor ESG performance in post-loan management of pledged projects. In light of specific risk incidents and in accordance with business agreement provisions, implement responsive measures for relevant projects, including but not limited to raising interest rates and requiring buybacks. • For margin trading and securities lending business, listed company securities with lower ESG ratings that serve as collateral are incorporated into key risk watchlists, while comprehensive risk assessments are conducted by integrating collateral valuation, volatility, operational risk, and public sentiment risk. For projects subject to large-scale divestment restrictions, additional evaluations of the listed company's ESG profile are performed. Building upon fundamental analysis, attention is paid to the environmental performance and social responsibility fulfillment of listed companies, with integrated assessments conducted on whether such companies meet green finance requirements.
Trading and investment business	• For bond investment business, formulate ESG assessment management measures for credit bond issuers, specifying detailed ESG assessment rules for credit bond issuers, and established differentiated ESG rating model systems tailored to various industries, with ESG ratings serving as criteria for bond inclusion in the approved investment universe. For high ESG-risk industries such as pharmaceutical manufacturing, raw material processing, and mining, their ESG risks are prudently incorporated into the key assessment scope. For issuers assessed to have significant ESG risks, on-site investigations are conducted when necessary. • For equity investment business, establish ESG research and investment frameworks for listed companies, strengthening ESG risk monitoring, identification, and assessment for key coverage targets. • For equity OTC derivatives business, corresponding adjustments are made based on ESG ratings when reviewing underlying exposure limits and concentration levels. For underlying assets with lower ESG ratings, prudence is exercised in conducting OTC derivatives transactions linked to such underlying assets; where higher ESG risks are assessed, the scale of OTC derivatives transactions linked to such underlying assets will be restricted.
Asset management business	• Establish an ESG risk management decision-making mechanism, incorporating ESG risk factors into the due diligence for clients, counterparties, underlying assets, and financial products. The credit risk team integrates ESG factors into due diligence processes, strengthening prudent decision-making for clients and underlying assets with elevated ESG risks. For asset securitization business, specialized assessment agencies are engaged to conduct explicit verification and issue professional opinions on whether the underlying assets in the pool and the use of proceeds meet green and sustainability requirements.
Wealth Management business	• ESG indicators are incorporated as a critical component of comprehensive fund product evaluation to effectively screen for fund products with greater sustainable development potential. An evaluation and scoring mechanism for public and private fund managers is established around ESG products, with corresponding evaluation lists formulated accordingly.

Table 6-8 ESG Risk Management Measures of Subsidiaries

HuaAn Funds Management Co., Ltd.

- Continuously advance the integration of ESG factors into the full process of investment decision-making and risk management. Establish ESG negative screening and risk early warning mechanisms, with exclusion and watch lists formulated, and conduct high-frequency tracking of underlying assets with elevated ESG risk levels. Build a climate risk management framework in accordance with the TCFD recommendations, setting a series of monitoring indicators and work objectives, and carry out carbon emission calculations for investment portfolios. Initiate the construction of an integrated ESG data platform encompassing the risk management module.

Guotai Junan International Holdings Limited

- Conduct ESG risk assessment, analysis, and monitoring based on RCSA operational risk management tool. Perform ESG risk assessments at the listing project engagement approval stage, and monitor ESG risks during project execution. Incorporate negative ESG screening into investment and financing approval decisions, and integrate ESG factors and ratings into the calculation of stock lending ratios for margin financing business. Deepen the business continuity planning management framework, update business continuity plans, and conduct emergency response training.

Guotai Junan Zhengyu Investment Co., Ltd.

- Integrate ESG considerations throughout the entire process of industry research, due diligence, investment decision-making, investment terms, and post-investment management. For investment targets operating in high ESG-risk industries (mining, raw material processing and manufacturing, production and supply of electricity, heat, gas and water, and manufacturing of wood, textiles, apparel and cultural/educational products) where the investment amount reaches the prescribed threshold, ESG due diligence shall be conducted. For clients identified as having high ESG risks, their ESG risks shall be prudently assessed and ESG risk response plans shall be formulated.

Guotai Junan Innovation Investment Co., Ltd.

- Analyze the development and application of ESG evaluation in the private equity investment industry, explore concrete implementation solutions for ESG integration, and formulate an ESG evaluation indicator list.

Shanghai Guotai Haitong Securities Asset Management Co., Ltd.

- Establish an ESG risk management decision-making mechanism requiring asset management business to incorporate ESG risk factors into the due diligence scope for clients, counterparties, underlying assets, and financial products when conducting investments in equities, fixed income, and financial products. The credit risk team shall integrate ESG elements into due diligence processes, obtain and assess corporate ESG information, and strengthen prudent decision-making for clients and underlying assets with elevated ESG risks. For asset securitization business, specialized assessment agencies shall be engaged to conduct explicit verification and issue professional opinions on whether the underlying assets in the securitization pool or the use of proceeds meet green or sustainability requirements.

Guotai Junan Futures Co., Ltd.

- Enhance ESG policy framework development, integrate ESG considerations into the full investment decision-making process, and incorporate ESG factors into investment target due diligence questionnaires. Implement research and advisory services in green finance and new energy sectors. Integrate ESG indicators into anti-money laundering risk assessments within the anti-money laundering policies of the Singapore subsidiary.

HFT Investment Management Co., Ltd.

- Become a signatory to the UN PRI, and integrate ESG risks into investment analysis and decision-making processes such as investment universe screening.

Shanghai Haitong Securities Asset Management Co., Ltd

- For potential high ESG-risk targets, conduct ESG due diligence or implement limit controls, including performing ESG risk assessments and setting risk limits for bond and equity investment businesses, and conducting ESG due diligence scoring for issuers of underlying securities in stock pledge financing business.

Haitong International Securities Group Limited

- Standardize ESG risk management mechanisms and processes in investment and trading, credit, investment banking, and asset management business, fully integrate ESG principles into development strategies and daily operations, and conduct ESG customer due diligence.

Haitong Bank, S.A.

- Incorporate ESG risk assessment into all credit transactions throughout due diligence, approval and post-loan monitoring, and report excess ESG credit exposures according to designated procedures.

Haitong UniTrust International Leasing Co., Ltd.

- Accurately identify, prudently assess, dynamically monitor, timely respond to, and manage throughout the entire process the ESG risks faced in various business activities. Conduct ESG due diligence for clients in high ESG-risk industries with cumulative risk exposure reaching a certain scale, and develop more targeted due diligence templates for clients in key industries. If a client is identified as a high ESG-risk client during due diligence, an ESG risk response plan shall be clearly defined and a prudent assessment shall be conducted.

Haitong Futures Co., Ltd.

- For asset management business, establish the scope of coverage and operational procedures for the identification, assessment, control, monitoring, and reporting of ESG risks. Utilize ESG risk scorecards to conduct ESG risk assessments of relevant entities. Continuously monitor changes in ESG risks of entities related to asset management business, regularly conduct ESG risk re-assessments, and update ESG risk evaluation results.

Haitong Innovation Securities Investment Co., Ltd.

- Fully embed ESG risk management throughout the entire business lifecycle. During the project screening and evaluation phase, conduct specialized due diligence on potential high ESG-risk clients, and utilize ESG risk assessment results as a critical basis for investment decisions.

Haitong Capital Investment Co., Ltd.

- Adjust investment strategies and management measures based on ESG performance changes throughout project initiation, due diligence and post-investment management.

The Company continuously strengthens due diligence to identify and understand ESG risks and impacts in business activities and projects, and places particular focus on high ESG risk industries such as agriculture, biodiversity, energy, mining, oil and gas.

Table 6-9 ESG Due Diligence System

Category	Content
Coverage	• Investment banking business, credit business, trading and investment, asset management business and subsidiaries.

Category	Content
ESG due diligence system	• The Company has formulated the *ESG Risk Management Measures* of Guotai Haitong Securities Co., Ltd. Relevant business departments may incorporate ESG risk factors into due diligence where appropriate.
ESG due diligence methods	• A combination of on-site and off-site methods can be used to comprehensively, systematically and continuously collect and analyze internal and external information that may affect ESG risks. If necessary, due diligence work on specific ESG risks can be carried out through external experts or external institutions. • ESG due diligence focuses on the main topics in three major areas, namely environment, society and governance, including: pollution and waste, negative environmental incidents, natural resources and ecological protection, human capital, product and service quality, research and development and innovation, suppliers management, corporate governance structure, governance practices, etc.
Due diligence for high ESG risk industries	• Integrate risk management concepts for environmentally sensitive industries into investment banking business and credit businesses and other investment and financing business, with particular attention paid to industries with elevated ESG risk exposure, including agriculture, biodiversity, energy, mining, and oil and gas, in the course of conducting business.

In the risk reporting and handling process, the Company incorporates ESG risk management into its reporting system and conducts ESG risk reporting in accordance with prescribed procedures and channels.

Table 6-10 ESG Risk Event Reporting Process

Scenario 1	Scenario 2	Scenario 3
• The unit where the ESG risk event occurs or the unit that discovers the ESG risk event shall submit an initial report to the relevant business management committee, risk management department, and the lead department responsible for handling such events on the day of occurrence or discovery, and handle the event within the scope of authorization.	• Upon receiving the initial report of an ESG risk event, the relevant business management committee and risk management department shall conduct preliminary verification and assessment. If the event has significant impact or may cause substantial losses to the Company, an immediate report shall be submitted to the Management. If the risk management department identifies the event, a direct report to the Management shall be made.	• The unit where the event occurred or the lead department responsible for handling such events shall promptly and proactively submit follow-up reports in accordance with the aforementioned procedural requirements when material changes occur to the reported ESG matters, significant progress is made in event handling, or event handling is completed.

With respect to subsidiaries, for HuaAn Funds, at the risk disposal and reporting stage, relevant departments shall report the assessment, handling, and change tracking of material ESG risk matters of investment targets to the ESG Management Committee, with final decisions made by the ESG Management Committee. UniTrust Financial Group shall promptly assess the negative impact on ongoing business and take responsive measures to mitigate risks if a client is found to have high ESG risks during the business duration, and file the ESG risk response plan with the Risk Management Department for record.

The Company fully recognizes the potential impact of climate change on daily operations and financial business. HuaAn Funds has established a climate risk management system to analyze and identify material climate-related risks and opportunities. Guotai Junan International has enhanced business contingency frameworks and provided climate risk and emergency response training to employees.

In response to emerging risks that are unpredictable yet may have significant impact on the Company's operations, such as profound evolutions in global governance and geopolitical landscapes and disruptive technological shocks, the Company continuously strengthens risk tracking and assessment, formulates targeted risk management strategies, and promptly takes effective responsive measures to ensure the stable, orderly, and sustainable operation of the Company.

Table 6-11 Emerging Risk Management Measures

Geopolitical risk	Technological transformation risk
• Continuously track changes in global macroeconomics, monetary, trade and industrial policies, geopolitical conflicts, interest and exchange rates, as well as market and industry dynamics, conduct risk assessment and stress testing for major asset classes, and evaluate potential impacts on trading and investment, credit business, investment banking, asset management, and cross-border business. • Based on risk assessment and analysis results, implement differentiated risk management and control strategies, optimize major asset class allocation, and strengthen risk management and control in key areas.	• While reshaping business scenarios with AI mindset and technologies, pay close attention to risks that may arise from emerging technologies such as AI, and continuously enhance capabilities to address new and complex risks. • Strengthen technology application admission and assessment, improve data governance, large model platform system construction, and technology talent deployment. Remain vigilant against data security, privacy protection, and algorithmic risks. Enhance technology outsourcing and third-party supplier management to achieve a dynamic balance between technological innovation application and risk controllability.

6.4.4 Indicators and Targets

Through systematic integration and mechanism optimization, the Company has significantly enhanced Group-level risk coordination capability and resilience. The Company continues to improve its vertically integrated, Group-wide comprehensive risk management system, firmly upholds the bottom line of preventing major risk events, and safeguards high-quality development. In 2025, the Company had no major risk events. The Company maintained a Class A Level AA rating in the CSRC securities company classification evaluation for 18 consecutive years, maintaining the highest international credit ratings in the domestic industry from Standard & Poor's and Moody's for a long time, and was included in the white list of securities companies by the CSRC consecutively, and maintained the highest MSCI ESG rating of AAA at the global level.

6.5 Compliance Management

6.5.1 Compliance Management System

Guotai Haitong adheres to the Concept that "there is no future without compliant operations." In accordance with rules and regulations such as the *Administrative Measures for Compliance Management of Securities Companies and Securities Investment Fund Management Companies*, the Company has formulated a set of internal management policies, including the *Compliance Management Measures*, *Compliance Review Measures*, *Compliance Inspection Measures*, and *Accountability Measures for Compliance and Risk Management*. The Company has established and improved a four-tier compliance management organizational system consisting of the Board of Directors (including the Audit Committee and Risk Control Committee), the Management, the Legal and Compliance Department, and frontline compliance and risk control personnel.

Through its compliance management framework, the Company effectively identifies, manages, and controls compliance risks, forming a comprehensive risk management structure and a long-term internal control mechanism with compliance management as the foundation, and embedding a culture of compliance as an integral part of corporate culture. The Company actively organizes legal and compliance training and communication initiatives to continuously enhance the compliance awareness and capabilities of frontline compliance personnel and business personnel. In 2025, the Company carried out more than 500 training and communication activities.

Table 6-12 2025 Compliance Management Measures

Key Measures	Specific Practices
Systematically advance deep integration	• Completed the formulation or revision of all policies after the merger to ensure alignment with the new organizational structure and business realities. Optimized the policy issuance process, strengthened the institutional data foundation, launched an upgraded policy section on the Company intranet, and conducted corresponding training and communication to ensure the latest policies promptly reach all staff. • Systematically consolidated a list of filing and reporting items. In line with the latest organizational structure and departmental responsibilities, clarified the responsible departments, reporting basis, reporting requirements, and consolidated reporting timelines, and provided timely feedback to regulators to ensure timely, accurate, and complete regulatory filings and reports during the integration period. • Fully supported the implementation of legal-cutover and internal-cutover arrangements, and continued to follow up end-to-end matters such as optimization of the cutover plan, review of client-facing documents, simulation testing, and contingency response. To handle emergencies and complaints, the Legal and Compliance Department formed an emergency taskforce with departments including the Client Segment Development Department, established an emergency response mechanism for contingencies, and standardized workflows for handling client compensation claims. • Aligned compliance management mechanisms by revising and issuing the foundational compliance policy *Compliance Management Measures* and key supporting policies such as *Headquarters Frontline Compliance* and *Risk Control Management Measures* and *Compliance and Risk Management Assessment Measures*. In light of the latest regulatory requirements and business realities, the Company revised and issued the 2025 edition of the *Employee Compliance Handbook*, and completed company-wide signing and online training.
Empower business development throughout the process	• Supported the successful delivery of major marketing initiatives such as the "818 Wealth Festival" and the "2026 Kick-off Joint Marketing" campaign, and provided legal and compliance support for special businesses including the launch of the STAR Market Growth Tier, full circulation of H shares, and carbon finance business. • Conducted legal and compliance research and assessment for multiple new business initiatives, supporting solutions such as buyer-side advisory services for wealth management accounts, application for insurance agency qualifications, and the industry's first launch of the new-generation Lingxi AI smart app. • Continued to iterate and improve supporting implementation rules for the *Detailed Rules for Tiered Review of Distributed Financial Products*, establishing a review system that balances precise control with efficiency enhancement.
Strengthen group-wide unified control and cross-border compliance capabilities	• Further unified group compliance management standards, improved pre-approval and post-filing mechanisms for subsidiary policies, and optimized the reporting and management mechanism for major legal and compliance matters. • Enhanced compliance review and regulatory filing for new business of overseas subsidiaries and for parent–subsidiary collaborative businesses, and strengthened subsidiaries' risk anticipation, issue identification, rectification, and accountability closed-loop mechanisms to continuously advance verticalized management. • Focused on policy and business frontiers by organizing a series of lectures on overseas laws, regulations, and regulatory environments, and strengthened compliance exchanges and research on cross-border business and innovative business of overseas subsidiaries. • Improved cross-border coordination mechanisms and clarified boundaries for benefit allocation and compliance responsibilities. From the perspectives of parent–subsidiary governance structure, business collaboration models, and regulatory compliance requirements, the Company provided systematic professional compliance review opinions and clarified compliance operating boundaries for onshore and offshore entities in business collaboration, revenue sharing, and client services.

Key Measures	Specific Practices
Build a digital engine for compliance management	• Enhanced the digital and intelligent capabilities of legal and compliance management by building a legal and compliance data middle platform centered on data governance, connecting multiple core data sources, managing data dictionaries, and completing data cleansing and transformation for application in functional development of the legal and compliance platform and the internal review and risk control platform. • Built a "four-in-one" internal and external policy repository, integrating four categories of core resources, such as company policies, and regulatory rules, etc. and enabling policies to be "understandable, searchable, and usable" through tag-based classification and convenient retrieval. • Enabled refined compliance control by optimizing key modules such as classification evaluation, training and communication, and compliance assessment, while newly launched lawyer and case management functions, achieving end-to-end online processing and visualized control, significantly improving efficiency in handling legal and compliance matters. • Upgraded the bond trading monitoring system, with deep optimization in four aspects including data quality and coverage dimensions, significantly improving precision in identifying anomalies. • Deepened AI integration with the policy repository to enable automatic policy summarization, intelligent display of departmental responsibilities, precise comparison of old and new policies, and pop-up reminders for new policies, ensuring accurate and timely policy dissemination to all staff.
Innovate investor protection mechanisms	• Innovatively developed a "securities company investor protection work map," enabling investor protection risks to be visualized, deepened, and comprehensively covered. • Established an "investor protection risk event optimization log," embedding investor rights protection into the entire business process, and explored a "mediation + arbitration" linkage mechanism to grant settlement agreements enforceability. • Focused on long-term complaint handling mechanisms and, in line with the implementation requirements of complaint handling evaluation indicators, developed a targeted issue list and introduced a series of branch-level complaint control measures.

6.5.2 Anti-Money Laundering

Guotai Haitong strictly fulfills anti-money laundering responsibilities for financial institutions and performs statutory anti-money laundering obligations. The Company has established a multi-tier money laundering risk management structure and clearly defined the division of responsibilities across units to ensure anti-money laundering requirements are promoted and effectively implemented from top to bottom.

Table 6-13 Anti-money Laundering Management Structure

The Board of Directors	• As the highest leadership body for money laundering risk management, the Board assumes ultimate responsibility for the Company's money laundering risk management.
The Management	• Responsible for implementing money laundering risk management. The Company designates the Chief Compliance Officer to lead anti-money laundering risk management efforts.
Anti-money Laundering Leading Group	• Headed by the President, with the Compliance Director and other senior executives as the deputy heads, and comprised of members of heads of relevant management and business departments at headquarters.

The Legal and Compliance Department	• The Company's lead department for money laundering risk management of the Company.
Business and management departments and branches	• Assume direct responsibility for money laundering risk management. The head of each unit is the primary person responsible for anti-money laundering in the unit and is accountable for effective implementation of internal anti-money laundering controls.
The Audit Department	• Conducts independent and objective audit evaluations of each unit's compliance with anti-money laundering laws, regulations and supervisory requirements, the effectiveness and execution of internal control systems, and money laundering risk management practices.

In accordance with laws, regulations and supervisory requirements such as the *Anti-Money Laundering Law of the People's Republic of China*, the *Guidelines on Money Laundering and Terrorist Financing Risk Management for Corporate Financial Institutions*, and the *Administrative Measures for Customer Due Diligence and the Preservation of Customer Identity Information and Transaction Records by Financial Institutions*, the Company has formulated anti-money laundering policies and operating guidelines tailored to its business realities, including the *Measures for Money Laundering and Terrorist Financing Risk Management*, *Measures for Anti-Money Laundering Work Management*, *Measures for Money Laundering and Terrorist Financing Risk Assessment Management*, and the *Administrative Measures for Customer Due Diligence and the Preservation of Customer Identity Information and Transaction Records*. The Company has established a robust anti-money laundering internal control system covering customer due diligence, customer risk rating and classification management, record retention, large-amount and suspicious transaction reporting, anti-money laundering risk assessment, terrorist financing and sanctions risk management, contingency plans and risk handling, branch anti-money laundering management, anti-money laundering confidentiality, inspection and audit, publicity and training, performance assessment and accountability, anti-money laundering cooperation requests, and other areas.

The Company has established a normalized anti-money laundering publicity mechanism and organized diverse anti-money laundering outreach activities. The Company designed and produced promotional posters and roll-up banners, organized branches to carry out regular anti-money laundering (AML) publicity activities, and leveraged official WeChat public accounts, video channels, and other new media platforms of various units, as well as investor education bases and business outlets, to build an "online + offline" publicity matrix. The Company organized a series of activities, including AML-themed publicity month and online quiz competitions, conducted legal education publicity in grassroots communities, and made every effort to build a coordinated publicity mechanism spanning multiple departments and connecting head office with branches and subsidiaries, extending the focus of publicity to the grassroots and bringing it closer to the public. The Company continuously optimized the operation of the AML WeChat public account, carried out diversified, serious yet lively online publicity activities, tracked cutting-edge domestic and international information, popularized AML regulations and policies, interpreted typical money laundering crime cases, and designed and produced the "AML in Cartoons" series of publicity materials, with a total of 21 graphic/video posts of different themes and types published. In addition, based on role-specific characteristics, the Company has built a comprehensive, multi-dimensional anti-money laundering training system. In 2025, the Company conducted 44 anti-money laundering training sessions with a total of 7,567 participant attendances, effectively strengthening employees' awareness of money laundering risk prevention and fulfillment of duties.

Table 6-14 Anti-money laundering Management Measures

Key Measures	Specific Practices
Implemented anti-money laundering regulatory requirements	• Implemented newly revised regulations such as the *Administrative Measures for Customer Due Diligence and the Preservation of Customer Identity Information and Transaction Records by Financial Institutions* and the Provisions on the Implementation of the Anti-Foreign Sanctions Law of the People's Republic of China, compiled the Interpretation of Key New Regulatory Rules, and distributed it to senior management, heads of headquarters departments, heads of branches, and frontline compliance and risk control leaders. • Initiated revisions of the Company's anti-money laundering-related policies to ensure internal policies align with new regulatory requirements, further improving anti-money laundering mechanisms and enhancing the effectiveness and compliance of the Company's AML efforts. • Compiled the *2024 Annual anti-money laundering Report* and the *2024 Annual anti-money laundering Statements* and submitted them to the Shanghai Branch of the People's Bank of China. • Assisted the Securities Association of China in leading and organizing the drafting of the *Securities Industry Money Laundering and Terrorist Financing Risk Assessment Report*.
Convened two meetings of the Anti-Money Laundering Leading Group	• Reviewed and approved the work plan for the FATF Fifth Round Mutual Evaluation, and heard reports on progress. • Reviewed topics including the progress of regulatory inspection rectification, other key work such as merger and integration, and AML audit findings. • Discussed initiating a new round of self-assessment on money laundering and terrorist financing risks. • Invited senior anti-money laundering experts to deliver specialized anti-money laundering training for the Company's senior management.
Conducted institutional ML/TF risk self-assessment	• Completed the 2023 institutional money laundering risk self-assessment and continued to promote application of the results. • Initiated a new round of money laundering risk self-assessment in accordance with regulatory requirements.
Optimized anti-money laundering mechanisms	• For suspicious transaction monitoring, conducted annual evaluation of monitoring models, added four new suspicious monitoring models, optimized 12 existing models, including "block trade monitoring", and improved model adjustment workflows, optimized continuous reporting submission processes, and independently developed and launched a large-model intelligent analysis assistant for suspicious transactions. • For customer due diligence, continuously improved the construction of customer money laundering risk profiling and enhanced the informatization and intelligent capabilities of suspicious transaction analysis. • For customer risk rating, continued to optimize the customer risk rating system by adjusting from a five-tier classification to a three-tier classification and establishing a retrospective mechanism for customer money laundering risk assessments.
Conducted anti-money laundering inspections and audits	• The Legal Compliance Department conducted special inspections on AML work of 2024 for one branch, two headquarters business departments, and one subsidiary. • The Internal Audit Department conducted a special audit of the Company's 2024 anti-money laundering work and issued the 2024 Special anti-money laundering Audit Report, which was submitted to the Shanghai Branch of the People's Bank of China after review by the Audit Committee.

Table 6-15 Anti-money Laundering Indicator

Indicator	Unit	2023	2024	2025
Number of penalty events for failure to fulfill anti-money laundering obligations as required	Cases	1	0	0
Amount involved in penalties for failure to fulfill anti-money laundering obligations as required	RMB10,000	95	0	0

Note 1: In 2023, the Company was subject to 1 regulatory penalty in respect of anti-money laundering by the Shanghai Branch of the People's Bank of China, with a fine of RMB0.95 million. The Company has taken relevant rectification measures in response to the issues pointed out by the regulator and reported the completion of rectification in writing to the Shanghai Branch of the People's Bank of China.
Notes 2: Guotai Haitong completed a business combination not under common control on March 14, 2025. Data for 2023 and 2024 represent the indicators of the original Guotai Junan.

6.5.3 Tax Management

Guotai Haitong places great importance on tax control and risk management and strictly complies with tax laws and regulations in the jurisdictions where it operates and pays taxes in full and on time in accordance with law. The Company strengthens tax management for various tax types such as VAT and corporate income tax, and has formulated policies including the *Measures for Accounting for Value-added Tax of Guotai Haitong Securities Co., Ltd.* and *Measures for Management of Enterprise Income Tax of Guotai Haitong Securities Co., Ltd.* to standardize tax management processes and prevent tax risks. Meanwhile, the Company has built a refined and automated tax management system to ensure day-to-day tax work is properly executed, embed tax risk management into each process step, and formed a responsive tax management framework. In accordance with the *Measures for Taxpayer Credit Administration (Trial)* and the *Taxpayer Credit Evaluation Indicators and Evaluation Methods (Trial)* issued by the State Taxation Administration, the Company has been continuously rated as an "A-level Tax Credit Enterprise" by the Jing'an District Tax Bureau of Shanghai, State Taxation Administration.

6.5.4 Intellectual Property Protection

Guotai Haitong strictly complies with laws and regulations such as the *Trademark Law of the People's Republic of China*, the *Copyright Law of the People's Republic of China*, and the *Patent Law of the People's Republic of China and other laws and regulations,* formulates policies including the *Detailed Rules for Intellectual Property Management* of *Guotai Haitong Co., Ltd.* and the Software Legalization Management Measures of *Guotai Haitong Co., Ltd.* and establishes the Intellectual Property Rights Management Group with the synergy of multi-departments to clearly define trademarks, patents, works, domain names and other intellectual property rights declaration process and dispute handling mechanism, and establish an intellectual property risk screening and accountability mechanism for violations, strictly prohibiting any unauthorized use of others' intellectual property rights for commercial purposes. While safeguarding the Company's intellectual property rights from being infringed upon, we do not infringe upon others' trademarks, patents and copyrights, and effectively safeguard the company's brand reputation and brand equity.

In 2025, the Company handled 1,260 IP-related matters, including trademarks, patents and copyrights. In addition to 113 new trademark applications, 19 software copyright registrations, 35 patent applications and 8 novelty searches both domestically and overseas, the Company also completed changes related to core trademarks and patents, effectively protecting brand assets during the integration process. The Company continues to combat misuse and infringement of the Guotai Haitong brand and trademarks by issuing reminder announcements in a timely manner, reporting to relevant authorities, assisting authorities in anti-counterfeiting cases, and taking down infringing social media accounts as well as shutting down infringing links and applications.

6.5.5 Audit Oversight

In accordance with requirements under documents such as the *Provisions of the National Audit Office on Internal Auditing* and the *Guidelines for Internal Auditing of Securities Companies*, the Company has carried out various audit oversight activities in a stable and orderly manner. Following the merger and reorganization with Haitong Securities, the Company has continuously optimized its internal audit policy system, operating processes and information systems based on the experience accumulated by both parties, building a comprehensive audit coverage framework and forming an authoritative and efficient audit operating mechanism. The Company has included all business departments, branches, important subsidiaries and management departments within the scope of audit oversight, and treated employees' integrity and compliance conduct as key audit focus areas. In 2025, the Company implemented more than 380 audit projects in total. For issues identified, the Audit Department required responsible units to formulate rectification plans and supervised progress, with overall rectification progress being satisfactory.

6.5.6 Petitions, Reporting and Whistleblower Protection

The Company consistently upholds a people-centered approach, listens to public concerns, and conscientiously manages petitions, making every effort to help resolve public difficulties. The Company continues to promote standardized, institutionalized and legalized petition work, established a joint meeting mechanism for petition work, and revised the *Company Petition Work Management Measures*. Petitioners may submit issues, opinions and requests via letters, in-person visits, phone calls or email.

The Company adheres to the principle of safeguarding the legitimate rights and interests of the public in accordance with law, standardizes acceptance and handling procedures, and strives to resolve disputes. During reception, it listens carefully to petitioners' requests, analyzes underlying issues, clarifies responsibilities, supervises implementation, and makes best efforts to properly address reasonable requests. The Company implements a petition responsibility system and improves the responsibility implementation management system to ensure efficient resolution of petition matters and social stability. Under the principle of "territorial management and graded responsibility," the Company signs petition target responsibility statements with all departments, branches and subsidiaries, decomposing and implementing responsibilities level by level.

The Company strictly complies with intra-Party regulations and national laws such as the *Constitution of the Communist Party of China*, the *Several Guidelines on Intra-Party Political Life under the New Situation*, the *Regulations on Disciplinary Sanctions of the Communist Party of China*, and the *Supervision Law of the People's Republic of China*. Petitions and reports involving disciplinary or illegal conduct by Party members and cadres are handled by the stationed discipline inspection and supervision group and discipline inspection commissions at all levels. The Company also keeps reporting channels clear, allowing informants to report via letters, in-person visits, phone calls, and online reporting platforms.

The Company actively implements whistleblower protection measures. For anonymous reports, it prohibits unauthorized verification of the whistleblower's handwriting or Internet Protocol (IP) address and other identifying information. It also explicitly prohibits retaliation against whistleblowers or staff handling whistleblowing matters. Where whistleblowers face threats or harm due to reporting, they may apply for protection. Any acts infringing on whistleblowers' lawful rights and interests will be addressed seriously in accordance with relevant rules, disciplines and laws.

6.6 Business Ethics

6.6.1 Anti-bribery and Anti-corruption

Guotai Haitong attaches great importance to anti-bribery, anti-corruption and other probity practice management, strictly abides by laws and regulations, such as the *Securities Law of the People's Republic of China*, the *Regulations on the Supervision and Administration of Securities Companies*, the *Provisions on the Integrity Practice of Securities and Futures Operating Institutions and Their Staff*, the *Measures for the Supervision and Administration of Directors, Supervisors, Senior Management and Practitioners of Securities and Fund Operating Institutions*, the *Opinions on Strengthening the Supervision of Integrity Practices of Intermediary Institutions under the Registration-Based IPO System*, the *Opinions on Strengthening the Prevention and Control of Integrity-Practice Risks for Securities Companies When Engaging Third Parties in Investment Banking Businesses*, and the *Implementation Rules for the Integrity Practice of Securities Operating Institutions and Their Staff*. The Company has formulated systems, including the *Rules of Procedure for Integrity Practice Leading Group of Guotai Haitong* Securities Co., Ltd., and *the Provisions on Integrity Practice of Guotai Haitong* Securities Co., Ltd., and the *Integrity and Self-discipline Code for Procurement of Guotai Haitong* Securities Co., Ltd., and the *Anti-corruption and Integrity Practice Management Policy of Guotai Haitong* Securities Co., Ltd., establishing a sound supervision and management system for integrity practice.

The Company's Party Committee signs the *Statement of Responsibility for Building Probity in Party Practice* with the Party organizations of all units every year, requiring the key responsible officers of the Party organizations of all units to earnestly perform their duties and conscientiously implement the task of building probity in Party practice. The progress of implementing the Statement of Responsibility will become the key content of appraising the building of probity in Party practice. In addition, according to the relevant requirements of the Implementation Rules for Probity Practice of Securities Business Institutions and Their Employees formulated by the Securities Association of China, new employees when they join the Company and all employees every year must sign the Undertakings of Employees for Probity Practice.

In 2025, the Company convened three meetings of the coordination group for Party conduct and clean governance and anti-corruption work, jointly studying prominent, emerging and trend-related issues identified in Party conduct and clean governance and in supervision and inspection efforts. The Company Party Committee established a coordinated accountability mechanism to ensure effective linkage among Party disciplinary sanctions, administrative sanctions, organizational actions and accountability measures, continuously promoting coordinated accountability and forming a combined force, thereby further deepening and expanding the achievements of the "big supervision" system. The Company completed the special compliance inspection on integrity practice for investment banking business for 2024, implemented the closed-loop self-inspection and rectification of integrity and honest practice management for 2024, and organized the self-inspection and rectification of integrity and honest practice management for 2025.

Table 6-16 Organizational Structure for Integrity Practice Management

The Board of Directors and Audit Committee

- The Board of Directors is responsible for setting integrity practice management objectives and overall requirements, and is accountable for the effectiveness of integrity practice management.
- The Audit Committee supervises directors' and senior management's performance of integrity practice management responsibilities.

The Integrity Practice Leading Group

- Responsible for implementing regulatory authorities' and competent authorities' requirements on integrity practice development, and studying and deploying major issues concerning clean and ethical practice, including comprehensively improving the Company's clean conduct risk prevention and control mechanisms and enhancing the Company's clean and ethical practice management capabilities.
- Supervises and inspects the implementation of policies related to integrity practice development.

Senior management

- The principal person in charge of the Company is the first person responsible for implementing integrity practice management responsibilities and bears leadership responsibility for the Company's violations and misconduct related to integrity practice.
- Other senior management members are responsible, within their respective scopes, for supervising the implementation of integrity practice management objectives and bear management responsibility for integrity operation.

Heads of departments and branches

- Responsible for implementing integrity practice management objectives within their respective units.
- Establish and improve the organizational structure for integrity practice management within their units, provide necessary resources to establish, implement, maintain and continuously improve the internal control system for integrity practice management, and ensure the independence of integrity practice management personnel in performing their duties.
- Establish and improve internal control rules for integrity practice within their units and urge their implementation, and supervise the conduct of all personnel within their units.
- Organize self-inspections or actively cooperate with inspections, require timely rectification when problems are identified, promptly report violations of clean and ethical practice, and conduct internal accountability.
- The frontline compliance and risk control responsible persons or compliance and risk control duty bearers of each department and branch serve as the liaison officers for clean and ethical practice management of their respective units, specifically implement the supervision of clean and ethical practice for their units and all personnel, and report to the Company's Leading Group for Clean and Ethical Practice.

Table 6-17 Key Measures for Integrity Practice Management

Key Measures	Details
Integrity risk assessment	• The Company incorporates integrity practice risks into its comprehensive risk management system, and organizes relevant units to identify and assess integrity risk points across business types and process stages, strengthening role-based checks and balances and internal supervision mechanisms and ensuring effective operation. • The assessment covers business types and stages, including business origination and undertaking, business execution, sales, trading, clearing, settlement, delivery, investment, procurement, business cooperation, recruitment, as well as applications for administrative licensing, and acceptance of regulatory enforcement and self-regulatory management. • The assessment covers all departments, branches, and all personnel, including employees with labor relationships with the Company, securities brokers under engagement agreements, and other personnel seconded to the Company through labor dispatch to engage in securities business, etc.

Key Measures	Details
Routine inspection and self-inspection	• The Company incorporates the integrity practice performance of all units and personnel into routine compliance inspections, supervision and discipline enforcement, and audit work, promptly urges rectification of identified issues, and forms a normalized supervision mechanism. The Legal and Compliance Department periodically organizes internal inspections on integrity practice, at least once per year. Each unit conducts an annual self-inspection on the implementation of integrity practice and promptly rectifies issues identified. • The Company strictly manages practitioners' investment behavior by formulating the *Measures for the Management of Practitioners' Investment Behavior*, improving controls over illegal stock trading by practitioners, incorporating such violations into compliance inspections, and establishing a dual-track mechanism of daily monitoring and compliance inspections.
Ad hoc inspections	• The Company conducts special inspections on the implementation of integrity practice across departments and branches from time to time.
Integrity practice audit	• Under the principle of full audit coverage, the audit department regularly carries out audit oversight for headquarters business departments, branches, and important subsidiaries, generally once every three years. • The audit department includes the audited unit's integrity practice management performance within the scope of regular audits and updates audit procedures in accordance with the latest applicable laws, self-regulatory rules and other normative documents. • For issues identified through audits, the Audit Department requires responsible units to formulate rectification plans and supervises rectification progress to promote improvements in integrity practice management.
Integrity culture building	• The Company has established and improved the integrity practice commitment mechanism, and conducts annual integrity training and education for all employees, covering labor-dispatched personnel, urging personnel to familiarize themselves with and master integrity practice requirements and enhancing integrity awareness. Integrity practice requirements are also communicated during onboarding, role changes and promotions. New employees sign the *integrity commitment letter* upon onboarding, while all personnel sign it annually. In 2025, the Company updated the commitment content in line with different business characteristics and completed company-wide signing. • The Company incorporates integrity practice requirements into the *Employee Compliance Handbook*, explicitly prohibiting behaviors in daily life that violate integrity practice requirements. • In 2025, the Company held a themed lecture on "Common Criminal Risks for Securities Practitioners and Prevention and Control," developed courses such as "Integrity Training: Common Criminal Risks for Securities Practitioners under the Background of Amendment (XI) to the Criminal Law," "Criminal Offenses Involving Securities Practitioners and Warning Cases," and "Integrity Practice Risk Prevention for the Securities Industry," and organized the annual special training on "*Key Revisions of the Company's 2025 Integrity* and *Honest Practice Policies and Analysis of Regulatory Penalty Cases*." A total of seven courses were developed in 2025 and delivered via online learning for all employees, reinforcing awareness of red lines and discipline.

Table 6-18 Anti-bribery and Anti-corruption Indicators

Indicator	Unit	2023	2024	2025
Number of concluded corruption litigation cases brought against the Group and employees	Cases	0	0	0
Number of anti-bribery and anti-corruption training sessions	Sessions	37	16	7
Number of employees participating in anti-bribery and anti-corruption training	Persons	13,173	11,068	21,428
Proportion of employees participating in anti-bribery and anti-corruption training	%	87.32	76.21	81.70
Average training hours of employees participating in anti-bribery and anti-corruption training	Hours	9.53	4.21	10.63
Number of management personnel participating in anti-bribery and anti-corruption activities	Persons	-	321	1,881
Proportion of management personnel participating in anti-bribery and anti-corruption activities	%	-	42.35	86.24
Number of directors participating in anti-bribery and anti-corruption training	Persons	17	16	18
Proportion of directors participating in anti-bribery and anti-corruption training	%	100	100	100
Total anti-bribery and anti-corruption training hours completed by all directors	Hours	17	16	18

Note: Guotai Haitong completed a business combination not under common control on March 14, 2025. The data for 2023 and 2024 represent indicator data of the original Guotai Junan entity.

6.6.2 Anti-unfair Competition

Guotai Haitong strictly complies with laws and regulations such as the *Anti-monopoly Law of the People's Republic of China*, the *Anti-unfair Competition Law of the People's Republic of China*, the *Measures for the Supervision and Administration of Integrity in the Securities and Futures Market*, and the Securities Association of China's *Integrity Code of the Securities Industry,* conducts business operations in accordance with the principles of voluntariness, equality, fairness, and good faith, and has formulated *the Provisions on Integrity Practice of Guotai Haitong* Securities Co., Ltd., incorporating anti-unfair competition into integrity practice management. The Company has established a supervision and management structure covering the Board of Directors, senior management, and all units, requiring each unit and all personnel to consciously comply with fair competition requirements and to establish an effective end-to-end risk control and management mechanism for unfair competition covering ex-ante risk prevention, in-process controls, and ex-post accountability. The Company regards fair competition as a fundamental obligation of all units and all employees, requiring that they shall respect peers, compete fairly, prohibit commercial bribery, consciously safeguard the order of market competition, and resolutely oppose unfair competition; refrain from soliciting business through improper means such as predatory pricing, paying kickbacks, false publicity, or disparaging/defaming other institutions; and refrain from making inappropriate remarks that disparage or defame other peers or harm their reputation and interests.

In 2025, the Company formulated the *Code of Business Conduct and Ethics of Guotai Haitong Securities Co., Ltd.*, further improving employee integrity and ethics management mechanisms from perspectives including anti-unfair competition and strengthened conflict-of-interest management. In addition, the Company revised the *Related Party Transaction Management Measures of Guotai Haitong* Securities *Co., Ltd.*, to regulate related party transactions and protect the legitimate rights and interests of the Company and all shareholders. To reinforce awareness of anti-unfair competition management, the Company carried out integrity practice training for all employees and organized each unit to conduct self-inspections on integrity practice, fully implementing integrity practice management and safeguarding normal industry competition order. The Company has never been subject to any penalties related to unfair competition, nor has it encountered any litigation or complaint cases.

Table 6-19 Anti-unfair Competition Management System

Organizational structure	• The Board of Directors determines anti-unfair competition management objectives and is accountable for the effectiveness of anti-unfair competition management. • The Audit Committee supervises directors' and senior management's performance of anti-unfair competition management responsibilities. • The principal person in charge of the Company is the first person responsible for implementing anti-unfair competition management responsibilities, while other senior management members are responsible, within their respective scopes, for implementing anti-unfair competition management objectives. • Each unit of the Company is responsible for implementing anti-unfair competition management objectives within its unit.
Incentives and constraints	• The Company incorporates employees' implementation of anti-unfair competition and other integrity practice requirements into the human resources management system, establishing assessment mechanisms linked to integrity practice performance across hiring, practitioner registration and subsequent management, promotion, appointment, resignation, as well as evaluation, inspection and audit, thereby strengthening incentives and constraints for employees.
Publicity and education	• The Company strengthens its anti-unfair competition culture building, urging all personnel to learn and master relevant anti-unfair competition requirements and enhancing awareness and principle of fair competition. • In 2025, the Company carried out a special training on *Key Revisions of the Company's 2025 Integrity* and *Honest Practice Policies and Analysis of Regulatory Penalty Cases*, involving a total of 16,176 participations.
Supervision and inspection	• The Company regularly organizes each unit to conduct annual self-inspections on the implementation of anti-unfair competition and other integrity practice requirements, and promptly rectifies issues identified.

Table 6-20 Anti-unfair Competition Indicators

Indicator	Unit	2023	2024	2025
Number of events resulting in litigation or major administrative penalties due to the Company's unfair competition practices	Cases	0	0	0
Amount involved in litigation or major administrative penalties due to the Company's unfair competition practices	RMB10,000	0	0	0

Note 1: The statistical scope of the anti-unfair competition indicators is Guotai Haitong, excluding subsidiaries.
Note 2: Guotai Haitong completed a business combination not under common control on March 14, 2025. The data for 2023 and 2024 represent indicator data of the original Guotai Junan entity.

6.7 Data Governance

As the digital transformation of financial enterprises deepens, sound data governance is a prerequisite and foundation for unlocking the value of data elements and driving financial business development. Guotai Haitong continues to strengthen top-level data governance design, improve the organizational security system for data governance, and enhance its data governance capabilities, fully leveraging the value of data assets to empower high-quality corporate development. The Company has formulated systems, including the *Data Management Provisions*, the *Data Governance Work Management Measures*, the *Data Asset Management Measures*, the *Detailed Rules for Data Asset Management Implementation*, the *Detailed Rules for Data Standards Management Implementation*, the *Detailed Rules for Data Quality Management Implementation*, the *Detailed Rules for Data Model Management Implementation*, the *Detailed Rules for Metadata Management Implementation,* the *Detailed Rules for Data Security Management Implementation*, the *Detailed Rules for Data Foundation Management Implementation*, the *Data Standards and User Access Management Measures for the Group Performance Management System*, the *Measures for Cross-border Data Management*, the *Detailed Rules for External Data Management Implementation*, the *Detailed Rules for Data Architecture Management Implementation*, the *Detailed Rules for Master Data Management Implementation*, and the *Detailed Rules for Data Lifecycle Management Implementation*, all of which were revised and released in 2025.

In implementing the requirements of the *14th Five-Year Data Governance Plan for the Securities and Futures Industry* for building a company-level data governance organizational system, the Company has established a Data Governance Leading Group, a Data Governance Working Group, and Data Governance Officers, forming a three-tier data governance management structure across decision-making, management, and execution layers.

Table 6-21 Data Governance Management Structure

Data Governance Leading Group	Data Governance Working Group	Data Governance Officers
• Responsible for organizing the formulation of the Company's overall principles, policies and system, objectives and strategies, work plans and assessment standards for data governance, coordinating data governance resources, and providing guidance, evaluation and supervision over the Company's data governance work.	• Responsible for driving each unit to implement the various work requirements of the Data Governance Working Group.	• Responsible for organizing and implementing data governance work within their respective units and ensuring the implementation of the Company's data governance requirements.

Table 6-22 Key Data Governance Measures

Data aggregation during the Company integration process

- Proactively planned to achieve data interconnection and interoperability during the transition period on a lawful and compliant basis. To ensure a smooth transition, rapid integration and value release of data assets during the business combination, the Company advanced the aggregation of data resources of both merging parties through systematic solutions, established a transitional data exchange mechanism, strengthened the foundation of data compliance, and connected data aggregation channels, achieving orderly data sharing with compliance as a priority.
- Proactively promoted enterprise-level full-domain data aggregation in databases, unified master data management, completed the construction of the merged version management cockpit, integrated big data technology architectures, established a data security assurance system, and supported business system transformation. During data integration, the Company advanced unified metadata management, unified data asset catalog construction, prioritized integration of core data such as employees and customers, and completed rapid full-volume physical data integration.

Enterprise-wide unified data warehouse 2.0

- Built an enterprise-wide unified data warehouse to effectively integrate core data assets from both parties during the business combination and integration process.
- Efficiently advanced physical data aggregation and integration, sorted and confirmed the definitions of key indicators, and comprehensively covered key business areas such as wealth-line customers, products, and transactions.
- Completed systematic organised and security/compliance planning for data across business areas between the parent company and subsidiaries, laying a solid foundation for unified data services.

Customer master data system development

- Focused on OneID data service scenarios and achieved major breakthroughs in innovative applications; as of the end of the reporting period, OneID had supported over ten business scenarios, with cumulative API calls exceeding 100 million.
- Customer OneID has been fully launched and is in normalized operation, covering over 30 million core customers of the Group and fully integrated with major business systems.
- Further developed data models for the product domain and employee domain, providing necessary support for unified management and application of Group-level customer, employee, and product master data.

07 REPORT INDEX

Table 7-1 Index Table of *Guidelines No. 1 of Shanghai Stock Exchange for Self-Regulation of Listed Companies—Standardized Operation*

Disclosure Requirements Clause No.	Report Corresponding Sections
8.1	4 Environmental Issues; 5 Social Issues
8.2	5.5 Quality of Products and Services; 6.5 Compliance Management; 6.6 Business Ethics
8.3	2.1 Sustainability Governance Structure; 2.2 Sustainability Strategy
8.4	1.1 Statement on Report Preparation; 1.2 Board Statement
8.5	1.4 Key Annual Performance Indicators
8.6	4 Environmental Issues; 5.1 Contributions to the Society; 5.5 Quality of Products and Services; 5.8 Human Capital Development
8.7	5.8 Human Capital Development
8.8	4 Environmental Issues
8.9	4 Environmental Issues
8.10	Not applicable. During the reporting period, the Company did not experience any material environmental protection-related incidents that had a significant impact on the Company's shares or their derivatives.
8.11	4 Environmental Issues
8.12	Not applicable. During the reporting period, neither the Company nor its subsidiaries were listed as key pollutant discharge entities by the environmental protection authorities.
8.13	5.5 Quality of Products and Services; 5.7 Data Security and Customer Privacy Protection; 5.8 Human Capital Development
8.14	5.8 Human Capital Development
8.15	5.3 Innovation-driven

Table 7-2 Index Table of *Guidelines No. 14 of Shanghai Stock Exchange for Self-Regulation of Listed Companies—Sustainability Report (Trial)*

Issue	Article	Report Corresponding Sections
Climate Change Tackling	Article 21-28	4.1 Climate Change Tackling
Pollutant Discharge	Article 30	4.5 Pollutant Discharge
Waste Disposal	Article 31	4.4 Waste Disposal
Ecosystem and Biodiversity Protection	Article 32	4.6 Ecosystem and Biodiversity Protection
Environmental Compliance Management	Article 33	4 Environmental Issues
Energy Usage	Article 35	4.2 Energy Usage
Usage of Water Resources	Article 36	4.3 Usage of Water Resources
Circular Economy	Article 37	4.4 Waste Disposal
Rural Revitalization	Article 39	5.2 Rural Revitalization
Contributions to the Society	Article 40	5.1 Contributions to the Society
Innovation-driven	Article 42	5.3 Innovation-driven
Ethics of Science and Technology	Article 43	5.3 Innovation-driven
Supply Chain Security	Article 45	5.4 Sustainable Supply Chain
Equal Treatment of Small and Medium-sized Enterprises	Article 46	5.4 Sustainable Supply Chain As a financial enterprise, the Company's balance of payables (including notes payable) primarily consists of customer margin deposits and similar funds, rather than amounts payable to suppliers. The balance of overdue unpaid amounts was RMB0.
Safety and Quality of Products and Services	Article 47	3.1 Serving the Real Economy 5.5 Quality of Products and Services
Data Security and Customer Privacy Protection	Article 48	5.7 Data Security and Customer Privacy Protection
Employees	Article 50	5.8 Human Capital Development
Due Diligence	Article 52	2.4 Material Issues Analysis
Communications with Stakeholders	Article 53	2.4 Material Issues Analysis
Anti-commercial Bribery and Anti-Corruption	Article 55	6.6 Business Ethics
Anti-unfair Competition	Article 56	6.6 Business Ethics

Self-disclosure Topics	Report Corresponding Sections
Serving the Real Economy	3.1 Serving the Real Economy
Sustainable Finance	3.2 Sustainable Finance
Investor Education	5.6 Investor Education
Corporate Governance	6.1 Corporate Governance
Party Building	6.2 Party Building
Cultural Construction	6.3 Cultural Construction
Risk Management	6.4 Risk Management
Compliance Management	6.5 Compliance Management
Data Governance	6.7 Data Governance

Table 7-3 Index Table of Appendix C2 - *Environmental, Social and Governance Reporting Code* to the Listing Rules of Hong Kong Stock Exchange

Part B: Mandatory Disclosure Requirements	
Mandatory Disclosure	**Report Corresponding Sections, Other Explanations**
Governance structure	1.2 Board Statement 2.1 Sustainability Governance Structure
Reporting principle	1.1 Statement on Report Preparation
Reporting scope	1.1 Statement on Report Preparation
Part C: "Comply or Explain" Provisions	
Subject Areas, Aspects, General Disclosures and KPIs	**Report Corresponding Sections, Other Explanations**
Subject Areas A. Environmental	
Aspect A1. Emissions	
General Disclosures A1	4.4 Waste Disposal; 4.5 Pollutant Discharge
KPI A1.1	4.1 Climate Change Tackling; 4.4 Waste Disposal; 4.5 Pollutant Discharge
KPI A1.2 [Repealed 1 January 2025]	——
KPI A1.3	4.4 Waste Disposal
KPI A1.4	4.4 Waste Disposal
KPI A1.5	4.4 Waste Disposal; 4.5 Pollutant Discharge

KPI A1.6	4.4 Waste Disposal
Aspect A2. Use of Resources	
General Disclosures A2	4.2 Energy Usage; 4.3 Usage of Water Resources
KPI A2.1	4.2 Energy Usage
KPI A2.2	4.3 Usage of Water Resources
KPI A2.3	4.2 Energy Usage
KPI A2.4	4.3 Usage of Water Resources
KPI A2.5	The Company's products are financial products only, so this indicator is not applicable.
Aspect A3. The Environment and Natural Resources	
General Disclosures A3	4.2 Energy Usage; 4.3 Usage of Water Resources
KPI A3.1	4.2 Energy Usage; 4.3 Usage of Water Resources
Aspect A4. Climate Change	
General Disclosures A4 [Repealed 1 January 2025]	——
KPI A4.1 [Repealed 1 January 2025]	——
Subject Areas B. Social	
Employment and Labor Practices	
Aspect B1. Employment	
General Disclosures B1	5.8 Human Capital Development
KPI B1.1	5.8 Human Capital Development
KPI B1.2	5.8 Human Capital Development
Aspect B2. Health and Safety	
General Disclosures B2	5.8 Human Capital Development
KPI B2.1	5.8 Human Capital Development
KPI B2.2	5.8 Human Capital Development
KPI B2.3	5.8 Human Capital Development
Aspect B3. Development and Training	
General Disclosures B3	5.8 Human Capital Development
KPI B3.1	5.8 Human Capital Development
KPI B3.2	5.8 Human Capital Development

Aspect B4. Labour Standards	
General Disclosures B4	5.8 Human Capital Development
KPI B4.1	5.8 Human Capital Development
KPI B4.2	5.8 Human Capital Development
Operating Practices	
Aspect B5. Supply Chain Management	
General Disclosures B5	5.4 Sustainable Supply Chain
KPI B5.1	5.4 Sustainable Supply Chain
KPI B5.2	5.4 Sustainable Supply Chain
KPI B5.3	5.4 Sustainable Supply Chain
KPI B5.4	5.4 Sustainable Supply Chain
Aspect B6. Product Responsibility	
General Disclosures B6	5.5 Quality of Products and Services
KPI B6.1	The Company's products are financial products only, so product recycling is not involved.
KPI B6.2	5.5 Quality of Products and Services
KPI B6.3	6.5 Compliance Management
KPI B6.4	The Company's products are financial products only, so product recycling is not involved.
KPI B6.5	5.7 Data Security and Customer Privacy Protection
Aspect B7. Anticorruption	
General Disclosures B7	6.6 Business Ethics
KPI B7.1	6.6 Business Ethics
KPI B7.2	6.6 Business Ethics
KPI B7.3	6.6 Business Ethics
Community	
Aspect B8. Community Investment	
General Disclosures B8	5.1 Contributions to the Society
KPI B8.1	5.1 Contributions to the Society
KPI B8.2	5.1 Contributions to the Society

Part D: Climate-related Disclosures		
Climate-related Disclosures	**Report Corresponding Sections, Other Explanations**	
(I) Governance		
19	19.a	4.1.1 Governance
	19.b	4.1.1 Governance
(II) Strategy		
Climate-related risks and opportunities		
20	20.a	4.1.2 Strategy
	20.b	4.1.2 Strategy
	20.c	4.1.2 Strategy
	20.d	4.1.2 Strategy
Business model and value chain		
21	21.a	4.1.2 Strategy
	21.b	4.1.2 Strategy
Strategy and decision-making		
22	22.a	2.2 Sustainability Strategy; 4.1.2 Strategy; 4.1.3 Impacts, Risks and Opportunities Management
	22.b	2.2 Sustainability Strategy; 2.3 Sustainability Concept Training
23		4.1.3 Impacts, Risks and Opportunities Management; 4.1.4 Indicators and Targets
Financial position, financial performance and cash flows		
24	24.a	4.1.2 Strategy
	24.b	4.1.2 Strategy
25	25.a	4.1.2 Strategy
	25.b	4.1.2 Strategy
Climate resilience		
26	26.a	The Company has applied a "Capability Relief" with respect to the application of climate scenario analysis. As a financial enterprise, conducting comprehensive climate scenario analysis presents several challenges, including the complexity and variability of climate model assumptions, limited availability of asset-level data, and difficulties in accurately measuring climate risk exposure across investment and financing portfolios. The Company plans to continuously enhance its relevant capabilities and intends to conduct climate scenario analysis in future reporting periods.
	26.b	

(III) Risk Management		
27	27.a	4.1.3 Impacts, Risks and Opportunities Management
	27.b	4.1.3 Impacts, Risks and Opportunities Management
	27.c	4.1.3 Impacts, Risks and Opportunities Management
(IV) Metrics and Targets		
Greenhouse gas emissions		
28	28.a	4.1.4 Indicators and Targets
	28.b	4.1.4 Indicators and Targets
	28.c	4.1.4 Indicators and Targets
29	29.a	1.1 Statement on Report Preparation; 4.1.4 Indicators and Targets
	29.b	4.1.4 Indicators and Targets
	29.c	4.1.4 Indicators and Targets
	29.d	1.1 Statement on Report Preparation; 4.1.4 Indicators and Targets
Climate-related transition risks		
30		The Company has applied a "Reasonable Information Relief" with respect to the financial impact of climate-related transition risks. Given the Company's business characteristics, conducting quantitative analysis of climate-related transition risks would require obtaining carbon data at the underlying asset level of its financial activities and effectively incorporating factors such as low-carbon transition costs, stranded asset risks, and technological substitution impacts into its risk models. Due to challenges including the difficulty of asset-level look-through and limitations in the adaptability of existing valuation models, as of the end of the reporting period, the Company was unable to obtain comprehensive carbon data for the underlying assets of its financial business and therefore has not fully integrated climate-related factors into its risk management models.
Climate-related physical risks		
31		The Company has applied a "Reasonable Information Relief" with respect to the financial impact of climate-related physical risks. Given the Company's business characteristics, conducting quantitative analysis of climate-related physical risks would require obtaining information such as the physical exposure of underlying assets within its financial business. Due to the relatively high cost of obtaining such information and the low level of data standardization, the Company could not comprehensively acquire the relevant data as of the end of the reporting period.
Climate-related opportunities		
32		4.1.2 Strategy
Capital deployment		
33		4.1.2 Strategy
Internal carbon prices		
34	34.a	The Company has not yet established a systematic internal carbon pricing mechanism. It plans to further study relevant methodologies for internal carbon pricing in the future and progressively develop and implement an internal carbon pricing framework.
	34.b	

<table>
<tr><td colspan="3">Remuneration</td></tr>
<tr><td colspan="2">35</td><td>4.1.1 Governance</td></tr>
<tr><td colspan="3">Industry-based metrics</td></tr>
<tr><td colspan="2">36</td><td>3.2.4 Indicators and Targets</td></tr>
<tr><td colspan="3">Climate-related targets</td></tr>
<tr><td rowspan="8">37</td><td>37.a</td><td>4.1.4 Indicators and Targets</td></tr>
<tr><td>37.b</td><td>4.1.4 Indicators and Targets</td></tr>
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<tr><td>37.g</td><td>4.1.4 Indicators and Targets</td></tr>
<tr><td>37.h</td><td>4.1.4 Indicators and Targets</td></tr>
<tr><td rowspan="4">38</td><td>38.a</td><td>The Company's climate-related targets and the methodologies used to set such targets have not been verified by an independent third party.</td></tr>
<tr><td>38.b</td><td>4.1.1 Governance</td></tr>
<tr><td>38.c</td><td>4.1.4 Indicators and Targets</td></tr>
<tr><td>38.d</td><td>During the reporting period, in addition to its annual emission reduction targets, the Company newly established medium- and long-term targets of "achieving operational carbon neutrality by 2030 and value chain carbon neutrality before 2060".</td></tr>
<tr><td colspan="2">39</td><td>4.1.4 Indicators and Targets</td></tr>
<tr><td rowspan="5">40</td><td>40.a</td><td>4.1.4 Indicators and Targets</td></tr>
<tr><td>40.b</td><td>4.1.4 Indicators and Targets</td></tr>
<tr><td>40.c</td><td>4.1.4 Indicators and Targets</td></tr>
<tr><td>40.d</td><td>The Company did not apply an industry decarbonization approach in setting its GHG emission targets.</td></tr>
<tr><td>40.e</td><td>4.1.4 Indicators and Targets</td></tr>
<tr><td colspan="3">Applicability of cross-industry metrics and industry-based metrics</td></tr>
<tr><td colspan="2">41</td><td>3.2.4 Indicators and Targets; 4.1 Climate Change Tackling</td></tr>
</table>

Table 7-4 Index Table of *ESG Indicator System for Shanghai State-controlled Listed Companies (Version 1.0)* issued by Shanghai SASAC

Disclosure Requirement		Report Corresponding Sections
E1 Environmental Management	E1.1	4.1 Climate Change Tackling; 4.2 Energy Usage; 4.3 Usage of Water Resources; 4.4 Waste Disposal; 4.5 Pollutant Discharge
	E1.2	Not applicable
	E1.3	3.2 Sustainable Finance
	E1.4	4.2 Energy Usage; 4.4 Waste Disposal; 4.5 Pollutant Discharge
	E1.5	4.1 Climate Change Tackling
E2 Energy	E2.1	4.2 Energy Usage
	E2.2	4.2 Energy Usage
	E2.3	4.2 Energy Usage
	E2.4	4.2 Energy Usage
E3 Resources	E3.1	4.2 Energy Usage; 4.3 Usage of Water Resources
	E3.2	4.3 Usage of Water Resources
	E3.3	4.3 Usage of Water Resources
	E3.4	4.3 Usage of Water Resources
	E3.5	Not applicable
E4 Pollutants	E4.1	4.5 Pollutant Discharge
	E4.2	4.5 Pollutant Discharge
	E4.3	As a financial enterprise, the company utilizes municipal water supply and sewage treatment systems.
	E4.4	As a financial enterprise, the company utilizes municipal water supply and sewage treatment systems.
	E4.5	Not applicable
	E4.6	Not applicable
	E4.7	Not applicable
	E4.8	4.4 Waste Disposal
	E4.9	4.4 Waste Disposal
	E4.10	4.4 Waste Disposal
	E4.11	4.4 Waste Disposal
	E4.12	Not applicable
E5 Climate Change	E5.1	4.1 Climate Change Tackling
	E5.2	3.2 Sustainable Finance; 4.1 Climate Change Tackling
	E5.3	4.1 Climate Change Tackling
	E5.4	4.1 Climate Change Tackling

Disclosure Requirement		Report Corresponding Sections
E6 Biodiversity	E6.1	4.6 Ecosystem and Biodiversity Protection
	E6.2	4.6 Ecosystem and Biodiversity Protection
S1 Products and Service	S1.1	5.5 Quality of Products and Services
	S1.2	5.7 Data Security and Customer Privacy Protection
	S1.3	5.3 Innovation-driven
	S1.4	6.5.4 Intellectual Property Protection
	S1.5	5.7 Data Security and Customer Privacy Protection
	S1.6	5.5 Quality of Products and Services
	S1.7	5.5 Quality of Products and Services
	S1.8	5.5 Quality of Products and Services
	S1.9	5.5 Quality of Products and Services
S2 Employee Responsibility	S2.1	5.8 Human Capital Development
	S2.2	5.8 Human Capital Development
	S2.3	5.8 Human Capital Development
	S2.4	5.8 Human Capital Development
	S2.5	5.8 Human Capital Development
	S2.6	5.8 Human Capital Development
	S2.7	5.8 Human Capital Development
	S2.8	As a financial services company, the firm continues to strengthen employee health and safety management and plans to pursue occupational health and safety management system certification in the future, as appropriate.
	S2.9	5.8 Human Capital Development
	S2.10	5.8 Human Capital Development
	S2.11	5.8 Human Capital Development
	S2.12	5.8 Human Capital Development
	S2.13	5.8 Human Capital Development
	S2.14	5.8 Human Capital Development
	S2.15	5.8 Human Capital Development
	S2.16	5.8 Human Capital Development
S3 Supply Chain Responsibility	S3.1	5.4 Sustainable Supply Chain
	S3.2	5.4 Sustainable Supply Chain

Disclosure Requirement		Report Corresponding Sections
S4 Community Responsibility	S4.1	5.1 Contributions to the Society
	S4.2	5.1 Contributions to the Society
	S4.3	5.1 Contributions to the Society
S5 Corporate Responsibility	S5.1	3.1 Serving the Real Economy; 5.2 Rural Revitalization
	S5.2	3.2 Sustainable Finance; 5.1 Contributions to the Society
	S5.3	5.7 Data Security and Customer Privacy Protection
	S5.4	5.1 Contributions to the Society
	S5.5	6.5.3 Tax Management
G1 Corporate Governance	G1.1	6.2 Party Building
	G1.2	6.1 Corporate Governance
	G1.3	6.1 Corporate Governance
	G1.4	6.5 Compliance management
	G1.5	6.4 Risk Management
	G1.6	6.5.5 Audit Oversight
	G1.7	6.6 Business Ethics
	G1.8	6.6 Business Ethics
G2 ESG Governance	G2.1	1.2 Board Statement; 2.1 Sustainability Governance Structure
	G2.2	2.1 Sustainability Governance Structure
	G2.3	2.2 Sustainability Strategy
	G2.4	2.4 Material Issues Analysis
	G2.5	2.4 Material Issues Analysis
	G2.6	2 Sustainability Governance
	G2.7	2.4 Material Issues Analysis
	G2.8	6.1 Corporate Governance
	G2.9	3.2 Sustainable Finance
G3 Data Governance	G3.1	6.7 Data Governance
	G3.2	6.7 Data Governance
	G3.3	6.7 Data Governance

Table 7-5 Index Table of *GRI Sustainability Reporting Standards*

Statement of use	Guotai Haitong has reported the information cited in this GRI content index for the period January 1 to December 31, 2025 with reference to the GRI Standards.	
GRI 1 used	GRI 1: Foundation 2021	
GRI Standard	**Disclosure**	**Report Corresponding Sections**
GRI 2: General Disclosures 2021	2-1	1.3 Introduction of Guotai Haitong
	2-2	1.1 Statement on Report Preparation
	2-3	1.1 Statement on Report Preparation
	2-6	1.3 Introduction of Guotai Haitong
	2-7	5.8 Human Capital Development
	2-8	5.8 Human Capital Development
	2-9	1.3 Introduction of Guotai Haitong
	2-10	6.1 Corporate Governance
	2-11	2.1 Sustainability Governance Structure
	2-12	2.1 Sustainability Governance Structure
	2-13	2.1 Sustainability Governance Structure
	2-14	2.1 Sustainability Governance Structure
	2-15	6.1 Corporate Governance; 5.4 Sustainable Supply Chain
	2-16	2.1 Sustainability Governance Structure
	2-17	2.1 Sustainability Governance Structure
	2-18	6.1 Corporate Governance
	2-19	6.1 Corporate Governance
	2-22	1.2 Board Statement
	2-28	2.2 Sustainability Strategy
	2-29	2.4 Material Issues Analysis
GRI 3: Material Topics 2021	3-1	2.4 Material Issues Analysis
	3-2	2.4 Material Issues Analysis
	3-3	2.4 Material Issues Analysis
GRI 201: Economic Performance 2016	201-1	1.4 Key Annual Performance Indicators
	201-2	4.1 Climate Change Tackling

GRI Standard	Disclosure	Report Corresponding Sections
GRI 203: Indirect Economic Impacts 2016	203-1	3.1 Serving the Real Economy; 5.1 Contributions to the Society; 5.2 Rural Revitalization
GRI 205: Anti-corruption 2016	205-1	6.6 Business Ethics
	205-2	6.6 Business Ethics
	205-3	6.6 Business Ethics
GRI 206: Anti-competitive Behavior 2016	206-1	6.6 Business Ethics
GRI 207: Tax 2019	207-2	6.5 Compliance Management
GRI 302: Energy 2016	302-1	4.2 Energy Usage
	302-2	4.2 Energy Usage
	302-3	4.2 Energy Usage
	302-4	4.2 Energy Usage
GRI 303: Water and Effluents 2018	303-1	4.3 Usage of Water Resources
	303-5	4.3 Usage of Water Resources
GRI 305: Emissions 2016	305-1	4.1 Climate Change Tackling
	305-2	4.1 Climate Change Tackling
	305-3	4.1 Climate Change Tackling
	305-4	4.1 Climate Change Tackling
GRI 306: Waste 2020	306-1	4.4 Waste Disposal
	306-2	4.4 Waste Disposal
	306-3	4.4 Waste Disposal
GRI 308: Supplier Environmental Assessment 2016	308-1	5.4 Sustainable Supply Chain
	308-2	5.4 Sustainable Supply Chain
GRI 401: Employment 2016	401-1	5.8 Human Capital Development
	401-2	5.8 Human Capital Development
	401-3	5.8 Human Capital Development

GRI Standard	Disclosure	Report Corresponding Sections
GRI 403: Occupational Health and Safety 2018	403-1	5.8 Human Capital Development
	403-3	5.8 Human Capital Development
	403-4	5.8 Human Capital Development
	403-5	5.8 Human Capital Development
	403-6	5.8 Human Capital Development
	403-7	5.8 Human Capital Development
	403-8	5.8 Human Capital Development
	403-9	5.8 Human Capital Development
GRI 404: Training and Education 2016	404-1	5.8 Human Capital Development
	404-2	5.8 Human Capital Development
	404-3	5.8 Human Capital Development
GRI 405: Diversity and Equal Opportunity 2016	405-1	5.8 Human Capital Development
GRI 406: Non-discrimination 2016	406-1	5.8 Human Capital Development
GRI 408: Child Labor 2016	408-1	5.8 Human Capital Development
GRI 409: Forced or Compulsory Labor 2016	409-1	5.8 Human Capital Development
GRI 414: Supplier Social Assessment 2016	414-1	5.4 Sustainable Supply Chain
	414-2	5.4 Sustainable Supply Chain
GRI 417: Marketing and Labeling 2016	417-1	5.5 Quality of Products and Services
	417-2	5.5 Quality of Products and Services
	417-3	5.5 Quality of Products and Services
GRI 418: Customer Privacy 2016	418-1	5.7 Data Security and Customer Privacy Protection

08 ASSURANCE REPORT

SGS

ASSURANCE STATEMENT

REPORT ON SUSTAINABILITY ACTIVITIES IN THE GUOTAI HAITONG SECURITIES CO., LTD.'S ESG REPORT FOR 2025

NATURE OF THE ASSURANCE/VERIFICATION

SGS-CSTC Standards Technical Services Co., Ltd. (hereinafter referred to as SGS-CSTC) was commissioned by Guotai Haitong Securities Co., Ltd. (hereinafter referred to as Guotai Haitong) to conduct an independent assurance of the ESG Report for 2025 (Chinese version) for the period of January 1, 2025 to December 31, 2025.

INTENDED USERS OF THIS ASSURANCE STATEMENT

This Assurance Statement is provided with the intention of informing all Guotai Haitong's Stakeholders.

RESPONSIBILITIES

The sustainability information in the ESG Report for 2025 and its presentation are the responsibility of Guotai Haitong's ESG governing body and the management. SGS-CSTC has not been involved in the preparation of any of the material included in the ESG Report for 2025.

Our responsibility is to express an opinion on the sustainability performance information within the scope of assurance based upon sufficient and appropriate objective evidence.

SGS-CSTC hereby states that it shall not be held responsible or liable for any direct, indirect, incidental, or consequential damages or losses arising from or in connection with the use of information provided in this report.

ASSURANCE STANDARDS, TYPE AND LEVEL OF ASSURANCE

The SGS Group ESG & Sustainability Report Assurance (SRA) protocols used to conduct assurance are based upon internationally recognised assurance standards including the ISAE 3000.

The assurance of this report has been conducted according to the following Assurance Standards:

Assurance Standard	Level of Assurance
ISAE 3000	Limited

SCOPE OF ASSURANCE

The scope of the assurance included evaluation of quality, accuracy and reliability of specified performance information as detailed below and evaluation of adherence to the following reporting criteria:

Reporting Criteria
GRI Standards 2021 (With Reference to)
Appendix C2 Environmental, Social and Governance Reporting Code of Listing Rules published by Hong Kong Exchanges and Clearing Limited (HKEX)
Guidelines No. 14 of Shanghai Stock Exchange for Self-Regulation of Listed Companies—Sustainability Report (Trial)

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This assurance engagement is confined to verifying the material topic assessment process and accuracy and reliability of the sustainability performance information presented in the Guotai Haitong's ESG Report for 2025, including but not limited to:

Environmental Metrics	Social Metrics	Governance Metrics
• Scope 1 GHG emissions • Scope 2 GHG emissions • Scope 3 GHG emissions • Data center PUE (Power Usage Effectiveness) • Energy Consumption • Quantity of purchased green power • Total water consumption • Quantity of Waste	• Number of employee volunteers • Total hours volunteered by employees • Number of suppliers that conducted environmental impact assessments • Number of suppliers that conducted social impact assessments • Complaint handling ratio • Employee training coverage rate	• Number of incidents in which penalties were imposed for failure to comply with anti money-laundering obligations as required • Scale of funds penalized for failure to comply with anti money-laundering obligations as required • Number of intellectual property rights • Number of anti-bribery and anti-corruption trainings

ASSURANCE METHODOLOGY

The assurance comprised a combination of pre-assurance research, interviews with relevant employees on-site at Haitong Building, No. 768, West Nanjing Road, Shanghai, China. including documentation and record review and validation where relevant. This assurance engagement was restricted to the group level of Guotai Haitong and did not include traceability of all original data from subordinate institutions.

The procedures performed in a limited assurance engagement vary in nature and timing from, and are less in extent than for a reasonable assurance engagement. Consequently, the level of assurance obtained in a limited assurance engagement is lower than the assurance that would have been obtained had a reasonable assurance engagement been performed.

LIMITATIONS AND MITIGATION

Data drawn directly from independently audited financial accounts and intensity data calculated based on financial data has not been checked back to source as part of this assurance process.

The greenhouse gas emissions related data in the ESG Report for 2025 was calculated by Guotai Haitong. In the context of the present assurance engagement, our procedures were limited to sample-based validation.

STATEMENT OF INDEPENDENCE AND COMPETENCE

The SGS Group of companies is the world leader in inspection, testing and certification, operating in multiple countries and providing services. As an affiliate of SGS Group, SGS-CSTC affirm our independence from Guotai Haitong, being free from bias and conflicts of interest with the organisation, its subsidiaries and stakeholders.

The assurance team was assembled based on their knowledge, experience and qualifications for this assignment.

FINDINGS AND CONCLUSIONS

ASSURANCE/VERIFICATION OPINION

On the basis of the methodology described and the assurance engagement performed, no inaccuracies or reliability issues were identified within the scope of the sustainability performance information covered by the Guotai Haitong's ESG Report for 2025.

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ADHERENCE TO GRI STANDARDS 2021

The assurance team concludes that the Guotai Haitong's ESG Report for 2025 has been prepared with reference to the requirements of GRI Standards 2021.

ADHERENCE TO APPENDIX C2 ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORTING CODE OF LISTING RULES PUBLISHED BY HKEX

The assurance team concludes that the Guotai Haitong's ESG Report for 2025 has been prepared in accordance with the requirements of Appendix C2 Environmental, Social and Governance Reporting Code of Listing Rules published by HKEX.

ADHERENCE TO GUIDELINES NO. 14 OF SHANGHAI STOCK EXCHANGE FOR SELF-REGULATION OF LISTED COMPANIES—SUSTAINABILITY REPORT (Trial)

The assurance team concludes that the Guotai Haitong's ESG Report for 2025 has been prepared in accordance with the requirements of Guidelines No. 14 of Shanghai Stock Exchange for Self-Regulation of Listed Companies—Sustainability Report (Trial)

Signed:

For and on behalf of SGS-CSTC

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