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## FOSHAN HAITIAN FLAVOURING AND FOOD COMPANY LTD.

### 佛山市海天調味食品股份有限公司

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock code: 3288)

## ANNOUNCEMENT ON KEY OPERATING DATA FOR THE FIRST QUARTER OF 2026

The key operating data (unaudited) of Foshan Haitian Flavouring and Food Company Ltd. for the first quarter of 2026 prepared in accordance with the China Accounting Standards for Business Enterprises are as follows:

### I. KEY OPERATING DATA FOR THE FIRST QUARTER OF 2026

#### 1. Principal businesses by product category

Unit: Yuan Currency: RMB

Product items	Revenue of the first quarter of 2026	Revenue of the first quarter of 2025	Year-on-year change
Soy sauce	4,751,210,831.66	4,420,361,452.97	7.48%
Oyster sauce	1,422,266,909.71	1,359,700,072.29	4.60%
Flavored sauce	923,055,908.89	912,788,122.78	1.12%
Others	1,550,687,483.85	1,288,761,496.15	20.32%
Subtotal	8,647,221,134.11	7,981,611,144.19	8.34%

#### 2. Principal businesses by sales channel

Unit: Yuan Currency: RMB

Channels	Revenue of the first quarter of 2026	Revenue of the first quarter of 2025	Year-on-year change
Offline channel	8,148,499,365.43	7,564,683,510.80	7.72%
Online channel	498,721,768.68	416,927,633.39	19.62%
Subtotal	8,647,221,134.11	7,981,611,144.19	8.34%

### 3. Principal businesses by region

Unit: Yuan Currency: RMB

Geographical segments	Revenue of the first quarter of 2026	Revenue of the first quarter of 2025	Year-on-year change
Eastern region	1,747,989,598.73	1,640,117,301.32	6.58%
Southern region	1,700,413,275.49	1,568,313,573.63	8.42%
Central region	1,929,505,989.62	1,763,722,226.15	9.40%
Northern region	2,143,669,773.03	1,983,501,030.03	8.08%
Western region	1,125,642,497.24	1,025,957,013.06	9.72%
Subtotal	8,647,221,134.11	7,981,611,144.19	8.34%

### II. MOVEMENT OF DISTRIBUTORS IN THE FIRST QUARTER OF 2026

Unit: Distributor

Geographical segments	No. of distributors at the end of the reporting period	Increase during the reporting period	Decrease during the reporting period
Eastern region	1,042	63	54
Southern region	997	53	38
Central region	1,411	81	86
Northern region	1,854	88	106
Western region	1,386	88	101
Subtotal	6,690	373	385

**The Board of Directors**  
**Foshan Haitian Flavouring and Food Company Ltd.**

Hong Kong, April 27, 2026

*As at the date of this announcement, the Board comprises: (i) Ms. CHENG Xue, Mr. GUAN Jianghua, Mr. HUANG Wenbiao, Mr. WEN Zhizhou, Mr. LIAO Changhui and Mr. DAI Wen as executive directors; and (ii) Mr. ZHANG Kechun, Mr. QU Wenzhou and Mr. DING Bangqing as independent non-executive directors.*