

LEADING
THE GREEN
TREND

2024

INTERIM REPORT
中期報告



中國重汽(香港)有限公司
Sinotruk (Hong Kong) Limited

(Incorporated in Hong Kong with limited liability)
(於香港註冊成立的有限公司)

Stock Code 股份代號 : 03808

SINOTRUK
中国重汽

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Financial Figures

財務數據

		Six months ended 30 June 截至6月30日止6個月			
		2026	2025	Increase/(Decrease) 增加/(減少)	
					%
Operating results (RMB million)	經營業績(人民幣百萬元)				
Revenue	收入	70,841	50,878	19,963	39.2
Gross profit	毛利	9,833	7,662	2,171	28.3
Profit attributable to equity shareholders of the Company	本公司權益股東應佔溢利	4,325	3,427	898	26.2
Profitability and Liquidity	盈利能力及流動性				
Gross profit ratio (%)	毛利率(%)	13.9	15.1	(1.2)	(7.9)
Net profit ratio (%)	淨利潤率(%)	6.7	7.3	(0.6)	(8.2)
Current ratio (time)	流動比率(倍)	1.1	1.1	—	—
Trade receivable turnover (days)	貿易應收賬款周轉率(日)	96.3	102.2	(5.9)	(5.8)
Trade payable turnover (days)	貿易應付賬款周轉率(日)	224.4	239.6	(15.2)	(6.3)
Sales volume (units)	銷售量(輛)				
HDTs	重卡				
— Domestic	— 內銷	85,293	67,529	17,764	26.3
— Export (including affiliated export)	— 外銷(含聯營出口)	108,351	68,985	39,366	57.1
Total	總數	193,644	136,514	57,130	41.8
LDTs	輕卡	62,608	62,816	(208)	(0.3)
Trucks sold under Auto-finance Services	以汽車金融服務出售的卡車	44,673	32,593	12,080	37.1
Per share data	每股股份資料				
Earnings per share - basic (RMB)	每股盈利—基本(人民幣)	1.58	1.25	0.33	26.4
Interim dividend per share	中期股息，每股股息				
HK\$	港元	1.18	0.74	0.44	59.5
or	或				
RMB	人民幣	1.02	0.68	0.34	50.0

Definitions

釋義

In this report, the following expressions shall have the following meanings unless the context indicates otherwise: 於本報告內，除文義另有所指外，下列詞彙具有以下涵義：

“Aggregate Trade Balance” 「貿易應收總款項」	the total balances of the net trade receivables, net bills receivable and acceptance bills which are received from the customers to settle their trade debts 貿易應收賬款淨額、應收票據淨額及承兌票據款項(從客戶收取以結算其貿易債務)之總額
“AGM” 「股東週年大會」	the annual general meeting of the Company or any adjournment thereof 本公司股東週年大會或其任何續會
“Articles” 「章程細則」	the articles of association of the Company, as amended, supplemented, modified or otherwise adopted from time to time 本公司不時修訂、補充、修改或以其他方式採納的公司章程細則
“Associates” 「聯繫人(含關連附屬公司)」	has the meaning ascribed to an “associate” under Rule 14A.06(2) of the Listing Rules, and further includes any company that constitutes a connected subsidiary of the Company pursuant to Rule 14A.16 of the Listing Rules due to such associate’s shareholding therein 具上市規則第 14A.06(2) 條所賦予聯繫人的涵義，且進一步包括根據上市規則第 14A.16 條構成本公司關連附屬公司之任何公司(由於有關聯繫人於該等關連附屬公司持股)
“associate(s)” 「聯繫人」	has the meaning ascribed thereto under the Listing Rules 具上市規則所賦予的涵義
“Audit Committee” 「審核委員會」	the audit committee of the Company 本公司的審核委員會
“Auto-finance Services” 「汽車金融服務」	the provision of financing to the end-users and dealers of the Group’s products for the purpose of purchasing the Group’s vehicles 向本集團產品的終端用戶及經銷商就購買本集團的車輛而提供融資
“Award Share(s)” 「激勵股份」	the Shares to be granted under the Share Award Scheme 根據股份激勵計劃可授予的股份
“Board” 「董事會」	the board of Directors 董事會
“CAAM” 「中國汽車工業協會」	China Association of Automobile Manufacturers 中國汽車工業協會
“Chairman” 「董事長」	the chairman of the Board 董事會主席
“China” or “PRC” or “Chinese Mainland” 「中國」或「中國大陸」	the People’s Republic of China, and for the purpose of this report, excludes Hong Kong, the Macao Special Administrative Region of the PRC and Taiwan 中華人民共和國(就本報告而言，並不包括香港、澳門特別行政區及台灣)

Definitions

釋義

“CNHTC”	中國重型汽車集團有限公司(China National Heavy Duty Truck Group Company Limited), a state-owned enterprise organized under the laws of the PRC with limited liability, being the immediate holding company of the Company
「中國重汽」	中國重型汽車集團有限公司，一家根據中國法律組成的國有有限責任公司，為本公司的直接控股公司
“CNHTC Group” 「中國重汽集團」	CNHTC and its subsidiaries other than the Group 中國重汽及其附屬公司，不包括本集團
“Companies Ordinance” 「公司條例」	the Companies Ordinance (Chapter 622 of the Laws of Hong Kong) 香港法例第622章公司條例
“Company” or “Sinotruk”	Sinotruk (Hong Kong) Limited, a company incorporated in Hong Kong with limited liability, and the shares of which are listed on the Main Board of the Stock Exchange
「本公司」或「重汽香港」	中國重汽(香港)有限公司，一家在香港註冊成立的有限公司並且其股份在聯交所主板上市
“Director(s)” 「董事」	the director(s) of the Company 本公司董事
“ED(s)” 「執行董事」	the executive Director(s) 執行董事
“ESG” 「ESG」	environmental, social and governance 環境、社會及企業管治
“ESG Committee” 「ESG委員會」	the environmental, social and governance committee of the Company 本公司的環境、社會及管治委員會
“Euro” 「歐元」	the lawful currency of the European Union 歐盟的法定貨幣歐元
“Executive Committee” 「執行委員會」	the executive committee of the Company 本公司的執行委員會
“Finance Segment” 「金融分部」	the finance segment of the Group which engages in provision of Auto-finance Services to the public 本集團金融分部，向大眾提供汽車金融服務
“FPFPS” 「FPFPS」	Ferdinand Porsche Familien-Privatstiftung, an Austrian private foundation (Privatstiftung) (trust), being the substantial shareholder of the Company Ferdinand Porsche Familien-Privatstiftung，一家奧地利私人基金會並為本公司主要股東

Definitions

釋義

“FPFPS Group” 「FPFPS集團」	FPFPS and its subsidiaries including Volkswagen AG and TRATON SE FPFPS 及其附屬公司包括大眾汽車和 TRATON SE
“GAAP” 「公認會計原則」	generally accepted accounting principles 公認會計原則
“GDP” 「GDP」	gross domestic product 國內生產總值
“Group” or “We” 「本集團」或「我們」	the Company and its subsidiaries 本公司及其附屬公司
“HDT(s)” 「重卡」	heavy duty truck(s) and medium-heavy duty truck(s) 重型卡車及中重型卡車
“HDTs Segment” or “Heavy Duty Trucks Segment” 「重卡分部」	the heavy duty trucks segment of the Group which engages in manufacture and sale of heavy duty trucks, medium-heavy duty trucks and related components 本集團重卡分部，從事製造及銷售重型卡車、中重型卡車及相關零部件
“HK\$” 「港元」	Hong Kong dollars, the lawful currency of Hong Kong 香港的法定貨幣港元
“Hong Kong” 「香港」	the Hong Kong Special Administrative Region of the PRC 中國香港特別行政區
“INED(s)” 「獨立非執行董事」	the independent non-executive Director(s) 獨立非執行董事
“Latest Practicable Date” 「最後實際可行日期」	22 September 2026, being the latest practicable date before the bulk print of this report 2026年9月22日，為本報告批量印刷前的最後實際可行日期
“LDT(s)” 「輕卡」	light duty truck(s) 輕型卡車
“LDTs and Others Segment” or “Light Duty Trucks and Others Segment” 「輕卡及其他分部」	the light duty trucks and others segment of the Group which engages in manufacture and sale of light duty trucks, buses, other vehicles and related components 本集團輕卡及其他分部，從事製造及銷售輕卡、客車、其他車輛及相關零部件

Definitions

釋義

“Listing Rules” 「上市規則」	the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited 香港聯合交易所有限公司證券上市規則
“NED(s)” 「非執行董事」	the non-executive Director(s) 非執行董事
“Nomination Committee” 「提名委員會」	the nomination committee of the Company 本公司的提名委員會
“Operating Profit (Loss) Margin” 「營運溢利(虧損)率」	the ratio of operating profit (loss) to revenue of the segment of the Group 本集團分部的經營溢利(虧損)與收入之比率
“PBOC” 「中國人民銀行」	The People’s Bank of China 中國人民銀行
“Period” 「回顧期」	the six-month period ended 30 June 2026 截至2026年6月30日止6個月
“President” 「總裁」	the president of the Company 本公司總裁
“Previous Period” 「上年同期」	the six-month period ended 30 June 2025 截至2025年6月30日止6個月
“Products Revenue” 「產品收入」	the revenue of sales of goods and rendering of services by the HDTs Segment and the LDTs and Others Segment to external customers 重卡分部及輕卡及其他分部的對外界客戶銷售貨物及提供服務收入
“R&D” 「研發」	research and development 研究與開發
“Remuneration Committee” 「薪酬委員會」	the remuneration committee of the Company 本公司的薪酬委員會
“RMB” 「人民幣」	Renminbi, the lawful currency of the PRC 中國法定貨幣人民幣
“SDHi” 「山東重工」	山東重工集團有限公司 (Shandong Heavy Industry Group Co., Ltd.), a state-owned enterprise organized under the laws of the PRC with limited liability, being the ultimate holding company of the Company and the controlling shareholder (as defined in the Listing Rules) of the Company 山東重工集團有限公司，一家根據中國法律組成的國有有限責任公司並為本公司的最終控股公司以及本公司的控股股東(定義見上市規則)

Definitions

釋義

“SDHi Group” 「山東重工集團」	SDHi and its subsidiaries including the CNHTC Group and the Weichai Group but other than the Group 山東重工及其附屬公司，包括中國重汽集團及濰柴集團但不包括本集團
“Securities Management Department” 「證券管理部」	the securities management department of the Company 本公司證券管理部
“SFO” 「證券及期貨條例」	the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) 香港法例第 571 章證券及期貨條例
“Shanghai Stock Exchange” 「上交所」	Shanghai Stock Exchange in the PRC 中國上海證券交易所
“Share(s)” 「股份」	the ordinary share(s) in the share capital of the Company 本公司股本中的普通股
“Share Award Scheme” 「股份激勵計劃」	a restricted share award scheme adopted by the Company on 17 March 2024 本公司於 2024 年 3 月 17 日採納的限制性股份激勵計劃
“Shareholder(s)” 「股東」	holder(s) of the Share(s) from time to time 不時的股份持有人
“Shenzhen Stock Exchange” 「深交所」	Shenzhen Stock Exchange in the PRC 中國深圳證券交易所
“Sinotruk Finance Company” 「重汽財務公司」	中國重汽財務有限公司 (Sinotruk Finance Co., Ltd.*), a company established in the PRC with limited liability and a non-wholly owned subsidiary of the Company 中國重汽財務有限公司，一家於中國成立的有限公司，為本公司的非全資附屬公司
“Stock Exchange” 「聯交所」	The Stock Exchange of Hong Kong Limited 香港聯合交易所有限公司
“Strategy and Investment Committee” 「戰略及投資委員會」	the strategy and investment committee of the Company 本公司的戰略及投資委員會
“Subsidiary” 「附屬公司」	a subsidiary for the time being of the Company within the meaning of the Companies Ordinance whether incorporated in Hong Kong or elsewhere and “Subsidiaries” shall be construed accordingly 具有公司條例中涵義的本公司當時的附屬公司，不論於香港或其他地區註冊成立，而「附屬公司」之眾數形式亦應據此解釋

Definitions

釋義

“substantial shareholder(s)”
「主要股東」

has the meaning ascribed thereto under the Listing Rules
指具有上市規則所賦予的涵義

“TRATON SE”

a Societas Europaea (SE), incorporated and operating under the laws of the European Union and the Federal Republic of Germany, being a non-wholly owned subsidiary of FPFPS and the shares of which are listed on the Frankfurt Stock Exchange in Germany and NASDAQ STOCKHOLM (stock code: ISIN DE000TRATON7, WKN TRATON and symbol 8TRA)

「TRATON SE」

一家根據歐盟和德意志聯邦共和國法律註冊成立的歐洲公司並為FPFPS的非全資附屬公司，其股份於德國法蘭克福證券交易所及NASDAQ STOCKHOLM上市(股份代號：ISIN DE000TRATON7，WKN TRATON及代號8TRA)

“USD”
「美元」

United States dollars, the lawful currency of the United States of America
美國的法定貨幣美元

“Volkswagen AG”

a company incorporated under the laws of Germany with limited liability, being a non-wholly owned subsidiary of FPFPS and an intermediate holding company of TRATON SE and the ordinary and preference shares of which are listed on Frankfurt Stock Exchange in Germany (for ordinary shares: stock code: ISIN DE0007664005, WKN 766400 and symbol VOW; for preference shares: stock code: ISIN DE0007664039, WKN 766403 and symbol VOW3)

「大眾汽車」

一家根據德國法律註冊成立的有限公司並為FPFPS的非全資附屬公司和TRATON SE的中間控股公司，其普通及優先股份於德國法蘭克福證券交易所上市(普通股：股份代號：ISIN DE0007664005, WKN 766400及代號VOW；優先股：股份代號：ISIN DE0007664039, WKN 766403及代號VOW3)

“Volkswagen Group”
「大眾汽車集團」

Volkswagen AG and its subsidiaries, including TRATON SE
大眾汽車及其附屬公司(包括TRATON SE)

“Weichai Group”

Weichai Holdings Company and its subsidiaries, including Weichai Power Company

「濰柴集團」

濰柴控股公司及其附屬公司包括濰柴動力公司

“Weichai Holdings Company”

濰柴控股集團有限公司 (Weichai Group Holdings Co. Ltd.), a company organized under the laws of the PRC with limited liability, being a wholly-owned subsidiary of SDHi

「濰柴控股公司」

濰柴控股集團有限公司，一家於中國成立的有限責任公司並為山東重工全資附屬公司

Definitions

釋義

“Weichai Power Company”

「濰柴動力公司」

“YoY”

「同比」

“%”

「%」

Weichai Power Co., Ltd., a company organized under the laws of the PRC with limited liability whose shares are listed on the Main Board of the Stock Exchange (stock code: 02338) and on the Shenzhen Stock Exchange (stock code: 000338)
濰柴動力股份有限公司，一家根據中國法律註冊成立的有限公司，其股份於聯交所主板(股份代號：02338)及深交所(股票代碼：000338)上市

as compared to the Previous Period
與上年同期比較

per cent
百分比

Corporate Information

企業資料

Board of Directors

EXECUTIVE DIRECTORS:

Mr. Liu Zhengtao (*Chairman*)
Mr. Liu Wei (*President*)
Ms. Li Xia
Mr. Han Feng
Mr. Zhao Hua
Mr. Wang Dechun
Ms. Han Xing

NON-EXECUTIVE DIRECTORS:

Mr. Cheng Guangxu
Mr. Karsten Oellers

INDEPENDENT NON-EXECUTIVE DIRECTORS:

Dr. Wang Dengfeng
Mr. Zhao Hang
Mr. Lyu Shousheng
Mr. Zhang Zhong
Dr. Liu Xiaolun

Executive Committee

Mr. Liu Zhengtao (*chairman*)
Mr. Liu Wei
Ms. Li Xia
Mr. Han Feng
Mr. Zhao Hua
Mr. Wang Dechun
Ms. Han Xing

Strategy and Investment Committee

Mr. Liu Zhengtao (*chairman*)
Mr. Liu Wei
Ms. Li Xia
Ms. Han Xing
Mr. Zhao Hang

董事會

執行董事：

劉正濤先生(*董事長*)
劉偉先生(*總裁*)
李霞女士
韓峰先生
趙華先生
王德春先生
韓星女士

非執行董事：

程廣旭先生
Karsten Oellers 先生

獨立非執行董事：

王登峰博士
趙航先生
呂守升先生
張忠先生
劉霄倫博士

執行委員會

劉正濤先生(*主席*)
劉偉先生
李霞女士
韓峰先生
趙華先生
王德春先生
韓星女士

戰略及投資委員會

劉正濤先生(*主席*)
劉偉先生
李霞女士
韓星女士
趙航先生

Corporate Information

企業資料

Remuneration Committee

Mr. Lyu Shousheng (*chairman*)
Mr. Zhang Zhong
Mr. Zhao Hang

Audit Committee

Dr. Liu Xiaolun (*chairman*)
Mr. Cheng Guangxu
Dr. Wang Dengfeng

Nomination Committee

Mr. Zhang Zhong (*chairman*)
Mr. Lyu Shousheng
Ms. Li Xia

ESG Committee

Mr. Liu Wei (*chairman*)
Mr. Han Feng
Dr. Wang Dengfeng

Headquarters

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薪酬委員會

呂守升先生(主席)
張忠先生
趙航先生

審核委員會

劉霄倫博士(主席)
程廣旭先生
王登峰博士

提名委員會

張忠先生(主席)
呂守升先生
李霞女士

ESG 委員會

劉偉先生(主席)
韓峰先生
王登峰博士

總部

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2102-03 室

Corporate Information

企業資料

Company Secretaries

Mr. Kwok Ka Yiu
Mr. Gao Tianchao

Authorized Representatives

Ms. Li Xia
Mr. Kwok Ka Yiu

Principal Bankers

Industrial and Commercial Bank of China Limited
Bank of China Limited
Agricultural Bank of China Limited
China Construction Bank Limited
Bank of Communications Co., Ltd.

Legal Advisers

HONG KONG

Reed Smith Richards Butler LLP

PRC

King & Wood Mallesons

Auditor

KPMG

Share Registrar

Computershare Hong Kong Investor Services Limited

Company Website

www.sinotruk.com

Stock Code

Equity: 03808.hk

公司秘書

郭家耀先生
高天超先生

授權代表

李霞女士
郭家耀先生

主要往來銀行

中國工商銀行股份有限公司
中國銀行股份有限公司
中國農業銀行股份有限公司
中國建設銀行股份有限公司
交通銀行股份有限公司

法律顧問

香港

禮德齊伯禮律師行有限法律責任合夥

中國

北京市金杜律師事務所

核數師

畢馬威會計師事務所

股份過戶登記處

香港中央證券登記有限公司

公司網站

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Corporate Information 企業資料

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公關顧問

皓天財經集團

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The Group

集團概況

Business

The Group is one of the leading trucks manufacturers in the PRC which specializes in the research, development and manufacture of HDTs, medium-heavy duty trucks, LDTs, etc. and related key assemblies, parts and components. The Group's products widely serve customer groups in various industries and fields such as logistics, transportation and infrastructure construction.

The Group mainly manufactures trucks and also produces key assemblies, parts and components such as engines, cabins, axles, steel frames, gearboxes, etc. The Group is a truck manufacturer which has its own research and development and production capability in trucks as well as the complete production chain. Our products are not only sold domestically but also exported to other countries and regions in the world. In addition, the Group provides financial services to those parties related to the sales of the Group's products and to the CNHTC Group.

業務

本集團為中國領先卡車製造商之一，專營研發及製造重卡、中重卡、輕卡等以及相關主要總成及零部件。本集團產品廣泛服務於物流、交通運輸和基礎設施建設等不同行業和領域的客戶群。

本集團以整車製造為龍頭，並自製發動機、駕駛室、車橋、車架及變速箱等關鍵零部件及總成，是具有自主研發和製造能力、產業鏈完整的卡車製造商。本集團產品不僅在國內銷售，還向世界其它國家和地區銷售。此外，本集團對本集團產品銷售相關人士及中國重汽集團提供金融服務。

The Group

集團概況

Operations

The Group's businesses are classified into three segments according to the nature of products and services:

(I) HEAVY DUTY TRUCKS SEGMENT

The majority of the Group's revenue is contributed by the sales of HDTs. Its major products series include SITRAK, HOWO and Huanghe, each of which is further divided into various sub-series for different markets. The key production bases are located at Ji'nan and Ji'ning, the PRC. In addition, the Group engages in truck refitting and manufactures specialty vehicles.

(II) LIGHT DUTY TRUCKS AND OTHERS SEGMENT

The Group's LDT products mainly include HOWO, Homan and Wangpai products, which production bases are located at Ji'nan, Fujian and Chengdu, the PRC. The segment manufactures and sells medium duty trucks, LDTs, buses and other vehicles.

(III) FINANCE SEGMENT

The Finance Segment provides Auto-finance Services to finance the end-users and the dealers to purchase the Group's vehicles in the PRC.

營運

本集團業務按所提供產品及服務性質劃分成如下三個分部：

(I) 重卡分部

本集團收入主要部分來源於重卡銷售。本集團主要產品品牌包括 SITRAK (汕德卡)、HOWO (豪沃) 及黃河，每個品牌包含多個產品系列，產品銷售面向不同的市場領域。主要生產基地位於中國濟南及濟寧。此外，本集團也從事整車改裝及各類專用車製造。

(II) 輕卡及其他分部

本集團輕卡主要有 HOWO、豪曼及王牌等品牌，生產基地主要分佈於中國濟南、福建和成都。本分部生產和銷售中輕型卡車、客車及其他車輛。

(III) 金融分部

金融分部為最終使用者及經銷商在中國購買本集團的車輛提供汽車金融服務。

Shareholder Information

股東資料

4th Quarter 2026 Key Financial Events

Payment of 2026 interim dividend November

2026年第四季主要財務事項

派發2026年中期股息 11月

Dividends

Per share

2026 interim dividend HK\$1.18 or RMB1.02

2026 interim dividend payout ratio (Note 1) 64.6%

股息

每股

2026年中期股息 1.18港元或
人民幣1.02元

2026年中期股息派付
比率(附註1) 64.6%

Note 1: Being calculated by total RMB dividend per share divided by basic earnings per share for the relevant period.

附註1：以相關期間的每股人民幣總股息除以基本每股盈利計算。

2026 interim dividend

Ex-dividend date 10 September 2026

Latest time to lodge transfer documents for registration with Sinotruk's registrar At 4:30 p.m. on 11 September 2026

Closure of Sinotruk's register of members 14 to 17 September 2026 (both dates inclusive)

Dividend entitlement date 17 September 2026

Latest time to submit RMB dividend election form At 4:30 p.m. on 23 October 2026

Distribution of dividend warrants 20 November 2026

2026年中期股息

股息除息日期 2026年9月10日

股份過戶文件送達重汽香港股份過戶登記處以作登記的最後時限 2026年9月11日下午4時30分

暫停辦理重汽香港股東名冊的股份過戶登記手續 2026年9月14日至17日(首尾兩天包括在內)

享受股息日期 2026年9月17日

遞交人民幣股息選擇表格的最後時限 2026年10月23日下午4時30分

寄發股息單 2026年11月20日

Shareholder Information

股東資料

Share Information

Stock code	03808.hk
Listing as at 30 June 2026	
– Number of issued Shares	2,760,993,339
– Market capitalisation	RMB92,421 million
Board lot size	500 Shares

股份資料

股份代號	03808.hk
於2026年6月30日	
– 已發行股份數目	2,760,993,339
– 市值	人民幣92,421百萬元
買賣單位（每手）	500股

Share Prices during the Period

Highest price	HK\$ 48.40
Lowest price	HK\$ 27.16
Average closing price	HK\$ 38.57

回顧期內股價

最高股價	48.40港元
最低股價	27.16港元
平均收市價	38.57港元



Shareholder Information

股東資料

Shareholding Distribution as at 30 June 2026 (Based on the Company's Register of Members)

於2026年6月30日股權分布(按本公司股東名冊)

Size of Shareholding 持股量	No. of Shareholders 股東數目	% of Shareholders 佔股東總數百分比	No. of Shares held 持有股份數目	% of no. of Shares issued 佔已發行股份百分比
1 — 500	5,154	78.5%	2,540,844	0.1%
501 — 1,000	932	14.2%	932,000	0.1%
1,001 — 2,000	377	5.8%	594,500	0.0%
2,001 — 10,000	78	1.2%	309,000	0.0%
10,001 — 100,000	16	0.3%	474,250	0.0%
100,001 — 500,000	2	0.0%	257,500	0.0%
Above 500,000	3	0.0%	2,755,885,245	99.8%
	6,562	100.0%	2,760,993,339	100.0%

Details about Sinotruk's major Shareholders are disclosed in the section headed "Shareholding Analysis" in "Other Information" contained in this report.

有關重汽香港的主要股東的詳情披露於本報告所載的「其他資料」的「股權分析」一節內。

Sinotruk's Registrar - Computershare Hong Kong Investor Services Limited

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For transfer of shares:

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重汽香港股份過戶登記處－香港中央證券登記有限公司

有關公司通訊事宜：

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Management Discussion and Analysis

管理層討論與分析

MARKET REVIEW

TRUCKS MARKET

In the first half of the year, amidst a tumultuous external environment with frequent geopolitical conflicts, the global economy faced multiple pressures, including rising energy prices, intensifying inflationary pressures, and tightening monetary policy expectations, resulting in a weakening growth prospect. Domestically, the foundation for economic recovery entailed further consolidation considering the imbalance between strong supply and weak demand. In face of the complex situation, adhering to the general principle of pursuing progress while ensuring stability, the Chinese government fully implemented the new development philosophy and executed precise, effective, and proactive macroeconomic policies. As a result, the Chinese economy withstood pressure and maintained a generally stable trajectory toward a new and quality development, demonstrating remarkable resilience and vitality. China's GDP grew by 4.7% YoY in the first half of the year. The total value added of industrial enterprises above the designated size grew by 5.4% YoY and the equipment manufacturing sector by 9.3% YoY. The national economy operated within a reasonable range in the first half of the year. New productive forces were cultivated and expanded, while economic development moved in a new and improved direction.

During the Period, the HDT sector operated with overall stability. In terms of the domestic market, terminal demand grew steadily, which was primarily driven by the continued implementation of the scrappage and renewal policy for commercial vehicles operating under China IV and below emission standards, as well as multiple incentive policies for new energy HDTs. In particular, thanks to the dual opportunities of policy dividends and prominent operational cost advantages, both sales volume and market penetration rate of new energy HDTs reached new highs. In terms of the overseas market, global demand experienced substantial growth, with Chinese commercial vehicle brands accelerating their international strategic expansion. The acceleration of investment and mineral development in Africa and Southeast Asia and the robust demand for infrastructure and resource transportation spurred significant expansion of the market capacity. Meanwhile, the market share of Chinese brands continued to rise in regions such as the Middle East and Latin America, achieving record-high sales. According to statistics from the CAAM, the HDT sales volume reached approximately 660,900 units in the first half of the year, representing an increase of 22.59% YoY, of which exports amounted to 222,500 units, representing an increase of 43.02% YoY. In the LDT sector, the market exhibited distinct characteristics of overall volume pressure and structural differentiation. Demand for new energy LDTs maintained rapid growth, with the penetration rate approaching 30%. According to statistics from the CAAM, the LDT sales volume reached approximately 1,049,600 units in the first half of the year, representing an increase of 1.33% YoY.

市場回顧

卡車市場

上半年，外部環境變亂交織，地緣衝突頻發，全球經濟面臨能源價格上漲、通脹壓力加劇、貨幣政策預期收緊的多重壓力，增長前景趨於轉弱；國內供強需弱矛盾突出，經濟向好基礎還需鞏固。面對複雜局面，中國政府堅持穩中求進工作總基調，全面貫徹新發展理念，精準有效實施積極有為的宏觀政策，中國經濟頂住壓力延續了總體平穩、向新向優的發展態勢，展現出強大的韌性和活力。上半年國內生產總值同比增長4.7%，規模以上工業增加值同比增長5.4%，裝備製造業增加值同比增長9.3%。上半年國民經濟運行在合理區間，新質生產力培育壯大，高質量發展向新向優。

回顧期內，重卡行業運行總體穩健。國內市場方面，在「國四及以下排放標準營運貨車報廢更新政策」的延續執行和多項新能源重卡刺激政策共同推動下，終端需求穩步增長，特別是新能源重卡迎來政策紅利和運營成本優勢突出的雙重機遇，銷量和滲透率再創新高。海外市場方面，全球需求大幅攀升，中國商用車品牌加速海外戰略佈局，非洲和東南亞投資與礦產開發提速，基建和資源運輸需求旺盛，帶動市場容量顯著擴大，中東和拉美等地區中國品牌市場佔有率持續提升，銷量再創歷史新高。根據中國汽車工業協會統計，上半年實現重卡銷售約66.09萬輛，同比上升22.59%，其中出口22.25萬輛，同比上升43.02%。輕卡行業方面，市場呈現總量承壓、結構性分化的顯著特徵，新能源輕卡需求維持高速增長，滲透率已近30%，根據中國汽車工業協會統計，上半年實現輕卡銷售約104.96萬輛，同比增長1.33%。

Management Discussion and Analysis

管理層討論與分析

FINANCING MARKET

During the Period, the Chinese government continued to implement the loan prime rate (LPR) mechanism. Both one-year LPR and five-year LPR remained unchanged. As at 30 June 2026, one-year LPR was 3.00%, while five-year and above LPR was 3.50%.

融資市場

回顧期內，中國政府繼續採用貸款市場報價利率 (LPR) 機制。1 年期 LPR 維持不變，5 年期 LPR 維持不變。於 2026 年 6 月 30 日，1 年期 LPR 為 3.00%，5 年期以上 LPR 為 3.50%。

OPERATION REVIEW

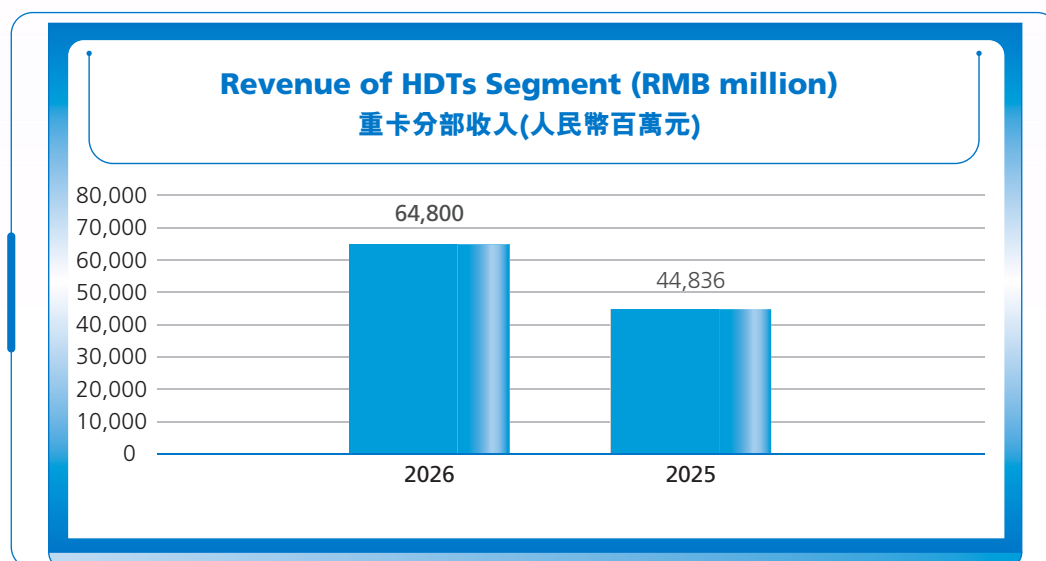
HDTs SEGMENT

Total revenue of the HDTs segment was RMB64,800 million, representing an increase of 44.5% YoY. The Operating Profit Margin of the HDTs segment was 7.6%, representing a decrease of 1.5 percentage points YoY, primarily resulted from exchange losses from foreign currencies export sales and receivables.

經營回顧

重卡分部

重卡分部總收入人民幣 64,800 百萬元，同比上升 44.5%。重卡分部營運溢利率為 7.6%，同比下降 1.5 個百分點，主要原因是外幣出口銷售及應收賬款產生的匯兌虧損。

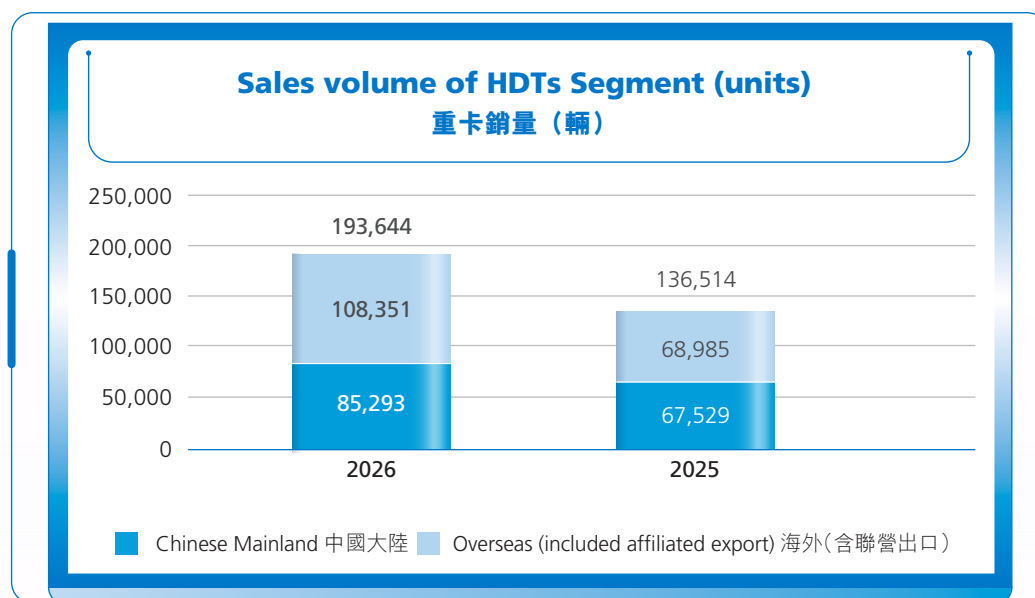


Management Discussion and Analysis

管理層討論與分析

During the Period, the Group sold 193,644 HDTs, representing an increase of 41.8% YoY.

回顧期內，本集團重卡銷售 193,644 輛，同比增加 41.8%。



DOMESTIC BUSINESS

During the Period, the Group sold 85,293 HDTs in the PRC, representing an increase of 26.3% YoY.

During the Period, in the face of a complex, volatile, and fiercely competitive domestic market environment, the Group overcame difficulties and took well-targeted steps, with the growth rate of domestic sales volume leading the industry, and the market share increasing by 1.7 percentage points YoY, ranking second in the industry. The specific operational achievements are reflected in the following three aspects:

國內業務

回顧期內，本集團國內重卡銷售 85,293 輛，同比上升 26.3%。

回顧期內，面對複雜多變、競爭激烈的國內市場環境，本集團攻堅克難，精準發力，國內銷量增速領跑行業，市場佔有率同比上升 1.7 個百分點，位居行業第二。具體經營成效體現在三個方面：

Management Discussion and Analysis

管理層討論與分析

1. Strong leadership in the new energy sector and continuous cultivation of growth engines

Seizing the opportunity of the industry's green transition, the Group adhered to the strategic positioning of the "No. 1 Project," focused on frontline market breakthroughs, and implemented systematic cost reduction and efficiency enhancement measures. While achieving a fast leapfrog increase in sales volume and market share, the Group effectively realized operational quality improvements. During the Period, the Group's new energy HDT sales volume increased by 138.8% YoY, and the market share rose by 3.9 percentage points YoY, ranking first in the industry for the first time. Notably, the Group ranked first in the market share of new energy dump trucks with a battery capacity of over 540kWh, as well as in the increase in market share of 4×2 new energy tractor trucks.

1. 新能源賽道強勢登頂，增長極持續培育

本集團搶抓行業綠色轉型風口，堅守「頭號工程」戰略定位，聚焦市場一線攻堅，通過系統性降本增效措施，在實現銷量和市場份額快速躍升的同時，有效推動營運質量改善。回顧期內，本集團新能源重卡銷量同比增長138.8%，市場佔有率同比上升3.9個百分點，首次躍居行業第一。其中，540kWh以上新能源自卸車市場佔有率第一， 4×2 新能源牽引車市場佔有率增幅第一。

New Energy Tractor Truck
新能源牽引車



Management Discussion and Analysis

管理層討論與分析

2. Flourishing growth across segments and continuous activation of driving forces

In the tractor truck market, the Group achieved remarkable results by making precise and targeted efforts across multiple dimensions. First, by optimizing product mix and expanding marketing channels, the Group's market share in hazardous materials transport increased by 4.9 percentage points YoY, propelling it to first place in the industry. Second, by deepening its presence in segmented markets and optimizing products based on specific application scenarios, the market share in gas-powered tractor trucks increased by 3.2 percentage points YoY. Third, the Group continuously expanded the long-haul highway transport market, guiding users through their purchase decision-making by leveraging its Total Cost of Ownership (TCO) advantage, and stepped up the promotion of intelligent driving models, enhancing the brand influence of the high-end brand, SITRAK.

2. 細分市場多點開花，動力源不斷激發

牽引車市場方面，本集團立足多維度精準發力，取得顯著成效。一是優化產品結構，擴展營銷渠道，危險品運輸市場佔有率同比上升4.9個百分點，躍居行業第一。二是深挖細分市場，聚焦應用場景優化產品性能，燃氣牽引車市場佔有率同比上升3.2個百分點。三是持續拓展長途幹線高速運輸市場，依托TCO綜合成本優勢引導用戶選購，加大智能駕駛車型的推廣力度，提高汕德卡高端品牌影響力。



Gas-powered Tractor Truck
燃氣牽引車

Management Discussion and Analysis

管理層討論與分析

In the cargo truck market, relying on the dual drivers and synergistic effect of product matrix expansion and systematic channel structure optimization, the Group continuously consolidated its competitive advantages and further solidified its industry position. Specifically, its market share in wingspan trucks remained firmly at the top of the industry, and it ranked second in the industry for both the market share of 4 × 2 six-cylinder cargo trucks and of refrigerated trucks.

載貨車市場方面，本集團依託產品矩陣擴容和渠道結構系統優化，雙輪驅動、協同發力，持續夯實市場競爭優勢，行業市場地位更為穩固。其中，翼展車市場佔有率穩居行業第一，4 × 2六缸載貨車市場佔有率行業第二，冷藏車市場佔有率行業第二。

Wingspan Truck
翼展車



In the special vehicle market, the Group achieved steady sales growth by focusing on core business segments and key regions, collaborating with leading refitting services enterprises, and advancing product standardization. Notably, it maintained the industry-leading position in the high-end special vehicle market, with a significant lead in market share across multiple application scenarios, including pump trucks, fire trucks and emergency response vehicles.

專用車市場方面，本集團通過聚焦核心賽道、深耕重點區域、聯動頭部改裝企業、推進產品標準化等舉措，實現銷量穩步增長。其中，高端專用車市場穩居行業第一，在泵車、消防車、應急保障車等多個應用場景市場佔有率大幅領先。

Management Discussion and Analysis

管理層討論與分析



Fire Truck
消防車

3. Diversified upgrading of the marketing ecosystem and continuous expansion of the value chain

Centered on complete trucks sales, the Group focused to establish and improve an integrated full value chain business model covering upstream and downstream sectors, accelerating the formation of a diversified marketing ecosystem. First, it constantly enriched diversified products and services, including warranty services, insurance brokerage, unguaranteed auto finance, remanufacturing, and assembly component sales, further enhancing customer stickiness and comprehensive profitability. Second, seizing new business formats and opportunities in the new energy industry, the Group closely followed the pace of transformation in the new energy sector and proactively laid out innovative business models such as battery banks and charging equipment, accelerating the improvement of the supporting ecosystem for new energy commercial vehicles. Third, it conducted overall planning and dynamic optimization of the marketing network, improved the dealer evaluation and empowerment mechanisms, and comprehensively enhanced the quality, vitality, and competitiveness of the channel system. As at 30 June 2026, there were more than 570 dealerships selling the Group's HDT products, with more than 1,200 service centers offering high-quality aftersales services and more than 110 truck refitting services enterprises offering refitting services in the PRC.

3. 營銷生態多元升級，價值鏈持續拓展

本集團堅持以整車銷售為核心，著力構建完善上下游一體化全價值鏈業務模式，多元營銷生態加速成型。一是持續豐富質保服務、保險經紀、免擔保汽車金融、再製造、總成部件銷售等多元化產品與服務，進一步增強客戶黏性與綜合盈利能力。二是搶抓新能源產業新業態、新機遇，緊跟新能源產業變革步伐，超前佈局電池銀行、補能設備等創新業務模式，加快完善新能源商用車配套生態體系。三是統籌營銷網絡規劃，實施動態優化調整。完善經銷商評價和賦能機制，全面提升渠道體系的質量、活力和競爭力。於2026年6月30日，國內共有570餘家經銷商銷售本集團重卡產品，1,200餘家服務站為本集團重卡產品提供優質的售後服務，110餘家改裝企業提供重卡產品相關改裝服務。

Management Discussion and Analysis

管理層討論與分析

INTERNATIONAL BUSINESS

During the Period, the Group exported 108,351 HDTs (including affiliated exports), representing an increase of 57.1% YoY, achieving export revenue (including affiliated exports) of RMB 30,912 million, representing an increase of 54.0% YoY.

Reconciliation of overseas revenue to affiliated HDT export revenue:

		2026 2026 年 RMB million 人民幣百萬元	2025 2025 年 RMB million 人民幣百萬元
Overseas revenue	海外收入	29,840	19,343
Affiliated export revenue	聯營出口收入	4,077	2,409
Total affiliated export revenue	聯營出口總收入	33,917	21,752
Less: Other affiliated export revenue	減：其他聯營出口收入	(3,005)	(1,681)
HDTs affiliated export revenue	重卡聯營出口收入	30,912	20,071

In the first half of the year, the Sino-US trade friction persisted, and geopolitics and local conflicts spilled over, significantly exacerbating uncertainty and instability in the global market. On the one hand, the growth momentum between developed economies and emerging markets diverged significantly. Emerging economies maintained rapid economic growth and robust demand for HDTs, driven by demographic dividends, industrialization and urbanization. On the other hand, the reputation of Chinese products continued to improve, and various enterprises accelerated their global expansion strategy, resulting in fiercer competition across various regions. In the first half of the year, the Group's export sales and revenue reached new historical highs for the same period. The HDT exports maintained the leading position among Chinese brands, and the export scale of LDTs, light commercial vehicles and aftermarket parts continued to expand.

國際業務

回顧期內，本集團出口重卡(含聯營出口) 108,351 輛，同比增長 57.1%，實現出口收入(含聯營出口)人民幣 30,912 百萬元，同比增長 54.0%。

海外收入與聯營重卡出口收入的對賬：

上半年，中美貿易摩擦延續、地緣政治與局部衝突外溢，全球市場面臨的不確定性、不穩定性顯著上升。一方面，發達經濟體與新興市場增長動能分化明顯，新興經濟體依托人口紅利、工業化和城市化進程，經濟保持較快增長，重卡需求持續旺盛。另一方面，中國產品口碑不斷提升，各企業加快國際化佈局，海外市場競爭日趨激烈。上半年，本集團出口銷量和收入再創歷史同期新高，其中，重卡出口穩居中國品牌首位，輕卡、輕型車和後市場配件出口規模也不斷擴大。

Management Discussion and Analysis

管理層討論與分析

During the Period, the Group continuously consolidated its leading position in advantageous markets and strengthened breakthroughs in weak and untapped markets. Meanwhile, it reinforced overseas marketing and service support to maintain strong global comprehensive competitiveness. First, its market share in strategic base markets such as Africa and Southeast Asia continued to expand, while markets in the Middle East and Latin America emerged as new growth engines. By implementing differentiated commercial policies and dealer network rating mechanism, and increasing resource investment, the Group promoted growth in both sales and market share. Second, in high-end markets, it strengthened the promotion and application of service contracts and fleet management systems to further enrich full life-cycle solutions for various application scenarios. Third, the Group improved the aftermarket system and enhanced parts supply capabilities. By accelerating the layout of parts warehouses and the establishment of additional dedicated parts stores and training centers, and expediting digital transformation, it promoted the in-depth expansion of aftermarket business and built a solid overseas aftermarket support system.

As at 30 June 2026, the Group's products had been exported to over 150 countries or regions, with 47 overseas representative offices and branch offices established, over 260 dealer networks developed, more than 1,000 service and parts outlets and 37 overseas cooperative KD production facilities established, and 36 overseas warehouses deployed in 102 countries globally. This has formed an international marketing network system essentially covering developing countries and major emerging economies in Africa, the Middle East, Central and South America and Southeast Asia, as well as certain mature markets including BRICS countries and Australia.

回顧期內，本集團不斷鞏固優勢市場領先地位，加強弱勢及空白市場突破，同時，強化海外營銷及服務支持能力，全球綜合競爭力保持強勁。一是非洲、東南亞戰略基盤市場份額繼續擴大，中東、拉美等市場成為新興增長極，通過實施差異化商務政策和經銷網絡評級機制，加大資源投入，推動銷量與市場佔有率提升。二是在高端市場加強服務合同和車隊管理系統的推廣應用，進一步豐富不同應用場景的全生命週期解決方案。三是完善後市場體系建設，提升配件保障能力，通過加快配件中心庫佈局、增設配件專營店和培訓中心，加快數字化轉型，促進後市場業務深度拓展，築牢海外後市場保障體系。

於2026年6月30日，本集團產品已出口至150多個國家或地區，設立了47個海外代表處和辦事機構，發展了260多家經銷網絡、1,000多個服務配件網點，建立了37個境外合作KD生產工廠，在全球102個國家佈局了36家海外中心庫。形成了基本覆蓋非洲、中東、中南美和東南亞等發展中國家和主要新興經濟體，以及金磚國家和澳大利亞等部分成熟市場的國際市場營銷網絡體系。

Management Discussion and Analysis

管理層討論與分析



Vietnam New Energy Partner Conference
越南新能源合作夥伴大會

PARTS AND COMPONENTS BUSINESS

During the Period, the Group focused on core manufacturing processes, and steadily advanced new product development and product quality enhancement, thereby maintaining its industry-leading position in core powertrain. Firstly, the Group developed the MC05H National VI engine with high thermal efficiency. The engine integrates multiple new-generation technologies, with performance indicators reaching industry-leading levels. Secondly, the Group developed the MC13 high-thermal-efficiency engine model, and optimized and enhanced the combustion system, intake and exhaust systems and valve train system, resulting in stronger power output and further improving market adaptability. Thirdly, the Group developed the MCE09 series electric drive axle, which met vehicle load-bearing requirements and effectively improved system efficiency and vehicle power performance through, among others, the use of an integrated cast axle housing, the removal of wheel-end reduction mechanism and the adoption of two-stage reduction structure for the high-speed gear.

零部件業務

回顧期內，本集團聚焦核心工藝，扎實推進新產品開發和產品質量提升，核心動力鏈保持行業領先地位。一是開發MC05H高熱效率國六發動機，該機型融合多項新一代技術，性能指標達到行業領先水平。二是開發MC13高熱效率機型，在燃燒系統、進排氣系統、配氣機構等方面進行優化提升，動力輸出更加強勁，市場適應性進一步提升。三是開發MCE09系列電驅橋，通過使用一體式鑄造橋殼、取消輪邊減速、採用高速擋兩級減速等措施，滿足車輛承載需求，有效提高系統效率和整車動力性。

Management Discussion and Analysis

管理層討論與分析

LDTs AND OTHERS SEGMENT

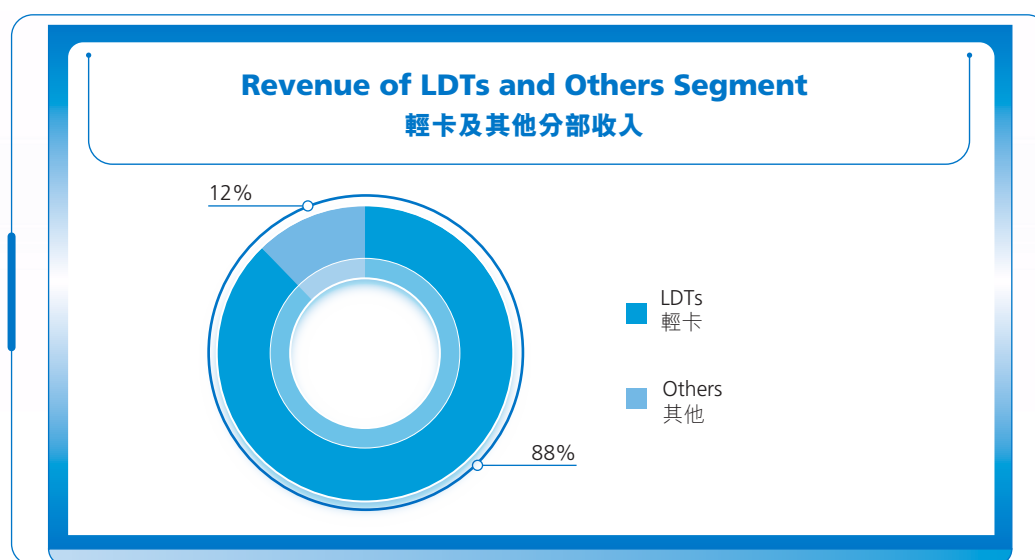
During the Period, the LDTs and Others Segment achieved total revenue of RMB7,556 million, representing an increase of 4.2% YoY. The Operating Loss Margin of the LDTs and Others Segment was 0.4%, 2.0 percentage points lower than that of the Previous Period.

LDTs are the principal product of the LDTs and Others Segment, accounting for approximately 88% of the segment's revenue during the Period. Other products of this segment mainly include buses, light commercial vehicles, and other vehicles.

輕卡及其他分部

回顧期內，輕卡及其他分部實現總收入人民幣7,556百萬元，同比增加4.2%。輕卡及其他分部營運虧損率為0.4%，較上年同期減少2.0個百分點。

輕卡為輕卡及其他分部的主要產品，回顧期內，其收入佔分部收入約88%，而本分部其他產品包括客車、輕型商用車及其他車輛。

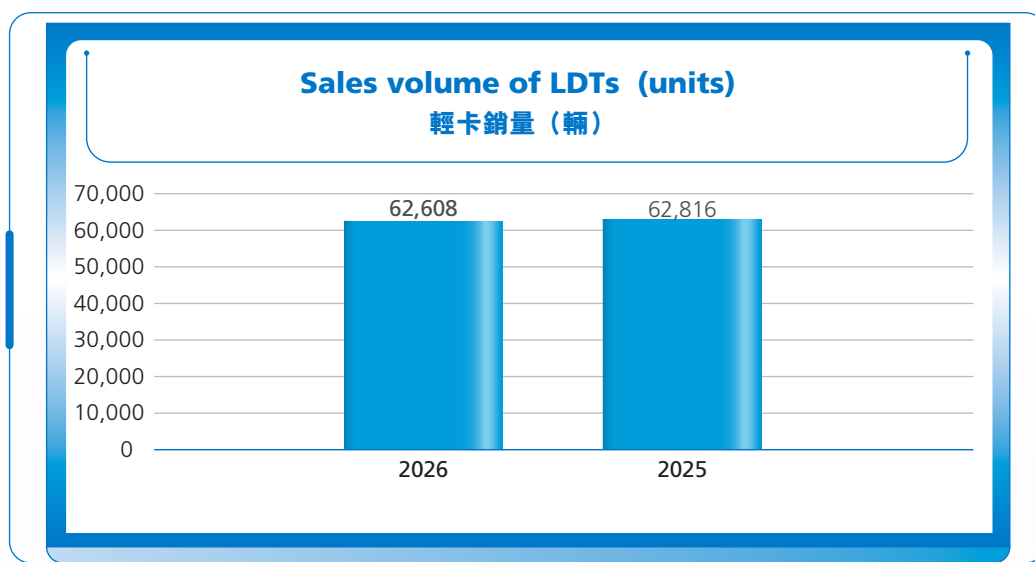


Management Discussion and Analysis

管理層討論與分析

During the Period, the Group sold 62,608 LDTs, similar to that of the Previous Period.

回顧期內，本集團銷售輕卡62,608輛，與上年同期相約。



During the Period, the Group deeply explored customer needs, and enriched the product matrix across multiple dimensions to effectively meet diverse and differentiated market demands by focusing on key application scenarios and conducting in-depth end-user market research. Firstly, exports of LDTs and light vehicles grew rapidly and accounted for a significantly higher proportion in the total exports. During the first half of the year, approximately 7,000 LDTs and 3,000 light vehicles were exported, demonstrating a continuously enriched range of export categories. Secondly, the Group improved its product structure and accelerated its new energy transition. During the first half of the year, the sales volume of new energy LDTs increased by approximately 148% YoY, far exceeding the industry average. Thirdly, the Group continued to enhance its product portfolio by strengthening its advantages and addressing its shortcomings in product differentiation and refitting convenience, strengthening the development of key segmented markets for special-purpose vehicles such as refrigerated vehicles, breakdown recovery vehicles and sanitation vehicles, while achieving incremental growth through products such as recreational vehicles, fire trucks and mixer trucks.

回顧期內，本集團立足重點應用場景，深入開展終端市場調研，對客戶需求進行深度挖掘，多維度豐富產品矩陣，有效滿足多樣化、差異化的市場需求。一是輕卡和輕型汽車出口快速增長，出口佔比大幅提升，上半年輕卡出口約7,000輛，輕型汽車出口約3,000輛，出口品類不斷豐富。二是改善產品結構，加速新能源轉型，上半年新能源輕卡銷量同比增長約148%，遠超行業平均水平。三是持續推動產品線補充，在產品差異化優勢和改裝便利性上鍛長補短，加強冷藏、清障、環衛等專用重點細分市場開發，同時依託旅居車、消防車、攪拌車等產品實現增量。

Management Discussion and Analysis

管理層討論與分析

New Energy LDT
新能源輕卡



As of 30 June 2026, the Group's domestic LDT operations were supported by over 860 dealers, more than 2,000 service centers providing after-sales support, and over 150 truck refitting services enterprises offering LDT refitting services in the PRC.

於2026年6月30日，國內共有輕卡經銷商860餘家，2,000餘家服務站提供輕卡產品售後服務，150餘家改裝企業提供輕卡產品相關改裝服務。

(Sources of HDTs and LDTs markets related data: CAAM data, end-user retail data and the Group's internal data)

(有關重卡及輕卡市場相關信息的數據來源：中國汽車工業協會數據、終端零售數據、本集團內部數據)

Management Discussion and Analysis

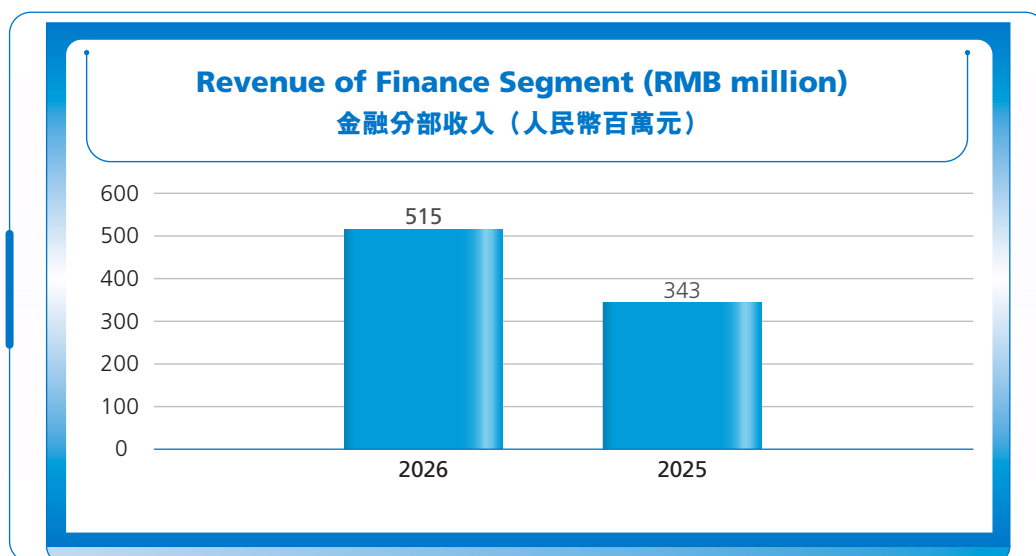
管理層討論與分析

FINANCE SEGMENT AND MONEY LENDING BUSINESS

During the Period, the revenue of the Finance Segment was RMB515 million, representing an increase of 50.1% YoY. The Operating Profit Margin of the Finance Segment was 29.5%, decreased by 0.2 percentage points YoY. During the Period, the Group sold 44,673 vehicles through Auto-finance Services, representing an increase of 37.1% YoY. These increases were in line with the expansion of granting new loans and leases during the Period.

金融分部及貸款業務

回顧期內，金融分部收入為人民幣515百萬元，同比增加50.1%。金融分部營運溢利率為29.5%，同比下降0.2個百分點。回顧期內，本集團通過汽車金融服務銷售汽車44,673輛，同比增加37.1%。該等增長與回顧期新增貸款和融資租賃的增長趨勢一致。



The Finance Segment provides Auto-finance Services to the public which is also the money lending business of the Group. Its borrowers comprise end-users or dealers of the Group's commercial vehicles who may be individuals and entities. Such borrowers are either existing customers of the Group or those referred from the CNHTC Group or the Group's vehicles dealers. The Auto-finance Services are further divided into auto-finance loans and finance leasing. All loans and leases are secured by guarantee deposits or commercial trucks being purchased, guaranteed by the borrowers (and, for those that are entities, by guarantees of their owner(s) as well), and in respect of certain borrowers, the relevant amounts are also guaranteed by the dealers. Moreover, for any loan or lease involving a large amount, further security such as properties and (additional) guarantee deposits may be required to be provided as collateral. The loans and finance leases granted under the Auto-finance Services are normally repayable within three years.

金融分部向大眾提供汽車金融服務(亦為本集團的貸款業務)，其借款人包括本集團商用車的終端用戶或經銷商，可能為個人及實體。有關借款人為本集團的現有客戶或中國重汽集團或本集團車輛經銷商所推薦客戶。汽車金融服務進一步分為汽車金融貸款及融資租賃。所有貸款及租賃均以保證金或購買的商用卡車作擔保，由借款人提供擔保(且就企業借款人而言，亦由其擁有人的擔保作擔保)，就部分借款人而言，相關款項亦有經銷商擔保。此外，就涉及大額的貸款或租賃而言，可能需提供財產、(額外)保證金等進一步的擔保作為抵押品。根據汽車金融服務授出的貸款及融資租賃通常須於三年內償還。

Management Discussion and Analysis

管理層討論與分析

The Group has further expanded into new business areas, promoted the development of green finance, and enriched its business portfolio. First, based on its existing financial layout for new energy HDTs and traditional LDTs, it has actively extended its special loan products to engineering-specific vehicles such as new energy concrete mixer trucks, effectively expanding the reach of its new energy financial services. Secondly, focusing on the operational scenarios of new energy commercial vehicles, it has proactively launched loan programs for recharging equipment. Thirdly, it has continuously optimized its new energy business implementation plan, improved financing convenience, and enhanced the service experience. During the Period, its green finance business resulted in a continued positive development trend.

As at 30 June 2026, the Finance Segment had established 25 business offices, with its business covering all core regions in the PRC.

The below figures in this section are stated after the elimination of intra-group transactions.

During the Period, the Group generally charges financing receivables at interest rates ranging from 1.6% to 10%.

The ageing analysis of the financing receivables based on the maturity date as at 30 June 2026 and 31 December 2025 is as follows:

本集團進一步拓展新業務領域，推進綠色金融業務發展，豐富了業務矩陣。一是立足新能源重卡、輕卡傳統車型金融佈局，積極延伸新能源攪拌車等工程專用車型專項信貸產品，有效拓展新能源金融服務半徑。二是圍繞新能源商用車運營場景，主動推出充電設備貸款方案。三是持續優化新能源業務實施方案，提升融資便利性，改善服務體驗。回顧期內，綠色金融業務發展態勢持續向好。

於2026年6月30日，金融分部已設立25個業務部，業務輻射中國各核心區域。

本節以下所披露的數據均為抵消集團內部交易後的金額。

回顧期，本集團收取金融應收賬款的利率一般介乎1.6%至10%之間。

金融應收賬款於2026年6月30日及2025年12月31日基於到期日的賬齡分析如下：

		30 June 2026 2026年 6月30日 RMB million 人民幣百萬元	31 December 2025 2025年 12月31日 RMB million 人民幣百萬元
Less than 3 months	三個月內	4,152	3,540
3 months to 6 months	三個月至六個月	3,710	3,246
6 months to 12 months	六個月至十二個月	6,115	5,070
1 year to 2 years	一年至兩年	7,551	6,098
2 years to 3 years	兩年至三年	2,156	1,573
Over 3 years	超過三年	113	—
		23,797	19,527

Management Discussion and Analysis

管理層討論與分析

As at 30 June 2026, there were less than 90,000 borrowers (31 December 2025: less than 80,000 borrowers) of the Finance Segment and their total net outstanding receivables and interest receivable were approximately RMB23,752 million and RMB45 million (31 December 2025: approximately RMB19,512 million and RMB15 million), respectively. As at 30 June 2026, the net finance leases balance to the net financing receivables was approximately 87.0% (31 December 2025: approximately 79.2%).

As at 30 June 2026, the largest borrower and the top five borrowers of the Finance Segment who are all independent third parties constituted approximately 0.40% and approximately 1.36% (31 December 2025: approximately 0.51% and approximately 1.46%), respectively, of the net financing receivables.

During the Period, the impairment loss of financing receivables was RMB36 million (2025: the reversal of the impairment of financing receivables at RMB7 million). During the Period, no financing receivables had been written off (2025: nil).

As at 30 June 2026, the total provision of impairment of financing receivables amounted to RMB752 million (31 December 2025: RMB716 million). For details of the basis and details of impairment loss of the financing receivables, please refer to the section headed "Impairment and write-offs" below.

THE VOLUNTARY LIQUIDATION AND PROGRESS

As published before, Sinotruk Finance Company, which engaged in money lending business in the Previous Period, had been undertaking a voluntary liquidation and ceased its money lending operations since November 2025. As at 30 June 2026, Sinotruk Finance Company had RMB6,150 million interbank deposits, RMB70 million intra-group loan and RMB0.5 million interest receivables.

For details of the money lending business of Sinotruk Finance Company in the Previous Period, please refer to the 2025 interim report of the Company.

Sinotruk Finance Company will gradually terminate interbank deposits and collect back the intra-group loan. The liquidation is still in progress.

於2026年6月30日，金融分部的借款人少於90,000位(2025年12月31日：少於80,000位)，其未償付應收賬款淨額及應收利息總額分別約為人民幣23,752百萬元及人民幣45百萬元(2025年12月31日：約人民幣19,512百萬元及人民幣15百萬元)。於2026年6月30日，融資租賃結餘淨額佔金融應收賬款淨額約87.0%(2025年12月31日：約79.2%)。

於2026年6月30日，金融分部的最大借款人及五大借款人(均為獨立第三方)分別佔金融應收賬款淨額約0.40%及約1.36%(2025年12月31日：約0.51%及約1.46%)。

回顧期內，金融應收賬款減值為人民幣36百萬元(2025年：金融應收賬款減值撥備轉回為人民幣7百萬元)。回顧期內，沒有金融應收賬款撇銷(2025年：無)。

於2026年6月30日，金融應收賬款減值撥備總額為人民幣752百萬元(2025年12月31日：人民幣716百萬元)。有關金融應收款項減值的基礎及減值詳情，請參閱下文「減值及撇銷」一節。

自願清盤及進展狀況

如先前所述，重汽財務公司(上年同期從事貸款業務)已啟動自願清盤程序，並於2025年11月起停止所有貸款業務。於2026年6月30日，重汽財務公司持有銀行間存款人民幣6,150百萬元、集團內部貸款人民幣70百萬元及應收利息人民幣0.5百萬元。

有關重汽財務公司上年同期的貸款業務詳情，請參考本公司2025年中期報告。

重汽財務公司將逐步終止銀行間存款並收回集團內部貸款。清算程序仍在進行中。

Management Discussion and Analysis

管理層討論與分析

RISK MANAGEMENT POLICY AND KEY INTERNAL CONTROL MEASURES

Credit approval process and credit risk assessment policy

Prior to the granting of financing services to the borrowers, the relevant business units ("Business Unit(s)") of the Finance Segment will first review the application of the potential borrower, and conduct appropriate pre-loan or pre-lease checks on the potential borrower and its guarantor, which involves (a) reviewing the financial reports and statements of the potential borrower; and (b) performing an assessment on the financial condition of the potential borrower and its equity holder(s) (for entities only), such as the type and value of assets owned by the potential borrower.

Depending on the type and amount of the financing services, the Business Units will assess and decide the necessity and the amount of security/collateral for the granting of each loan or lease on a case by case basis considering the factors including but not limited to the repayment history, results of public credit search towards the borrower, the value and location of the assets owned by the borrower and the financial condition of the borrower.

Relevant business approval forms including but not limited to details of the amounts, repayment terms and the applicable interest rate will be prepared and the senior management of the relevant Business Unit will give final approval in respect of the relevant application and, pursuant to which, the Business Unit will execute the relevant drawdown or payment procedures.

Ongoing monitoring of loan collection and recovery

Various departments of the Business Units (principally engaged in post loan management) are involved in monitoring loan repayment and recovery. Such departments report to the risk management and operations departments on the repayment status of all loans and financing on at least a quarterly basis and report any material defaulted loans immediately upon occurrence. In addition, the Group carries out regular or specific inspections in respect of the financial status of the borrowers and the status of the collaterals.

The Group has also adopted a policy for loan collection/recovery, pursuant to which, depending on the status of the overdue payment, the Business Units will continuously contact the borrower via different means including by phone and on-site interviews, issuing overdue payment reminders to the borrower, and, based on the approval of the senior management of the Business Units, the Business Units may negotiate with the borrower for the repayment or settlement of the loan. Depending on the outcome of the aforesaid measures, the Business Units may also instruct legal advisers to issue formal legal demand letters or carry out formal legal proceedings for collection of loans.

風險管理政策及關鍵內部控制措施

信貸審批流程與信貸風險評估政策

在向借款人提供融資服務之前，金融分部相關業務部門（「業務部門」）將首先審核潛在借款人之申請，並對潛在借款人及其擔保人進行適當貸前或租前審查，包括(a)審核潛在借款人之財務報告及報表；及(b)對潛在借款人及其權益持有人（僅針對實體）之財務狀況進行評估，如潛在借款人所擁有資產類型及價值。

根據融資服務種類及金額，業務部門將於考慮包括但不限於還款歷史、對借款人公開信譽查詢之結果、借款人所擁有之資產價值及地段以及借款人財務狀況等因素後，根據具體情況評估及決定提供各項貸款或租賃之必要性及擔保/抵押品金額。

本集團將編製包括但不限於金額、還款條款及適用利率等詳情之相關業務審批表格，並由相關業務部門之高級管理層就相關申請作出最終批准，據此，業務部門將執行相關的提款或付款程序。

持續監控貸款催收及回收

不同業務部門（主要負責貸後管理）參與監控貸款償還及回收。有關部門至少每季度向風險管理及營運部門報告所有貸款及融資的償還情況並在發生任何重大違約貸款時立即報告。此外，本集團就借款人財務狀況及抵押品狀況進行定期或特定檢查。

本集團亦採取貸款催收/回收政策，據此，根據逾期付款的支付情況，業務部門將繼續通過電話、面談等多種方式與借款人聯絡，向借款人發出逾期付款提醒，並可基於業務部門高級管理層的批准就償還或結清貸款與借款人協商。根據上述措施的結果，業務部門亦可指示其法律顧問發出正式的法律催款函或進行正式法律追索程序。

Management Discussion and Analysis

管理層討論與分析

Impairment and write-offs

The Group considers the provision for impairment based on the borrowers' repayment situations, current and forecast economic conditions and laws and regulations which are consistent with market practices. In compliance with the requirements set out in the Guidance on Provisioning for Bank Loan Losses (《銀行貸款損失準備計提指引》) promulgated by the PBOC, in assessing the relevant risks of loss in respect of the financing receivables, the Group shall, on at least a quarterly basis, assess and classify the relevant outstanding balances into five categories depending on the credit risk. Depending on the relevant category, allowances for impairment in respect of the outstanding financing receivables will be made by the Group in accordance with the internal policy, based on a provision rate ranging from 1% to 100%. Further details of the financing receivables are set out in the sections headed "REVERSAL OF NET IMPAIRMENT LOSSES OF FINANCIAL ASSETS" and "RECEIVABLES" • "From financing activities" as well as note 11(b) of the unaudited interim financial report.

Additional Controls in respect of Continuing Connected Transactions

The provision of financing arrangements to SDHi Group and its Associates constitutes continuing connected transactions of the Group and such transactions are conducted in the manner as stipulated under the relevant financing services agreements. Additional internal control measures, including but not limited to re-confirmation before the release of new or renewal of loan or finance lease not exceeding the pre-approved caps, are implemented, so as to ensure the compliance with the requirements of the Listing Rules.

MAJOR KEY PERFORMANCE INDICATORS ("KPIs")

The Directors focus on the sustainable development of the Group as a whole and the interests of Shareholders. The Directors use financial and non-financial indicators as benchmarks to assist in evaluation and decision-making. Sales volumes and revenue of HDTs and LDTs reflect actual operating results and performance. Cash is critical to the survival of the Group and net cash generated from operating activities provides insight on the Group's ability to generate cash flow from continuing operations. Liabilities to assets ratio (total liabilities divided by total assets) measures the proportion of the Group's assets financed by liabilities and provides insights into the Group's leverage and financial stability. Capital expenditure ("CAPEX") provides information on the medium to long term development of the Group. Profit attributable to equity shareholders of the Company shows information on the return to Shareholders for the Period.

減值及撇銷

本集團根據借款人還款情況、當前及預測經濟狀況以及法律法規規定來考慮減值撥備，這符合市場一慣做法。根據中國人民銀行所頒佈的《銀行貸款損失準備計提指引》規定，在評估金融應收賬款的相關損失風險時，本集團至少每季度對相關未償還結餘進行評估，並根據信用風險將其劃分為五個類別。根據相關類別，本集團將根據內部政策按1%至100%之撥備率對未償還金融應收賬款作出減值撥備。有關金融應收款項的更多詳情載於「金融資產的淨減值回撥」及「應收款項」•「來自金融業務」及非經審核中期財務報告附註11(b)內。

有關持續關連交易的額外管控

向山東重工集團及其聯繫人(含關連附屬公司)提供融資服務構成本集團的持續關連交易且有關交易乃根據相關融資服務協議所規定的方式進行。為確保符合上市規則的要求，實施了額外的內部控制措施，包括但不限於在發放新的或續約不超過預先批准上限的貸款或融資租賃之前進行重新確認。

主要關鍵績效指標

董事注重本集團的整體持續發展以及股東利益。董事使用財務和非財務指標作為基準，協助進行評估和決策。重卡及輕卡的銷售量及收入體現實際營運效果及表現。現金對於本集團生存至關重要，經營活動產生的現金淨額可以幫助理解本集團從持續經營活動產生現金流的能力。資產負債比率(總負債除以總資產)衡量本集團資產負債融資的比例，並提供有關本集團槓桿率和財務穩定性的資訊。資本開支提供本集團的中長期發展資料。本公司權益股東應佔溢利反映於回顧期內的股東回報信息。

Management Discussion and Analysis

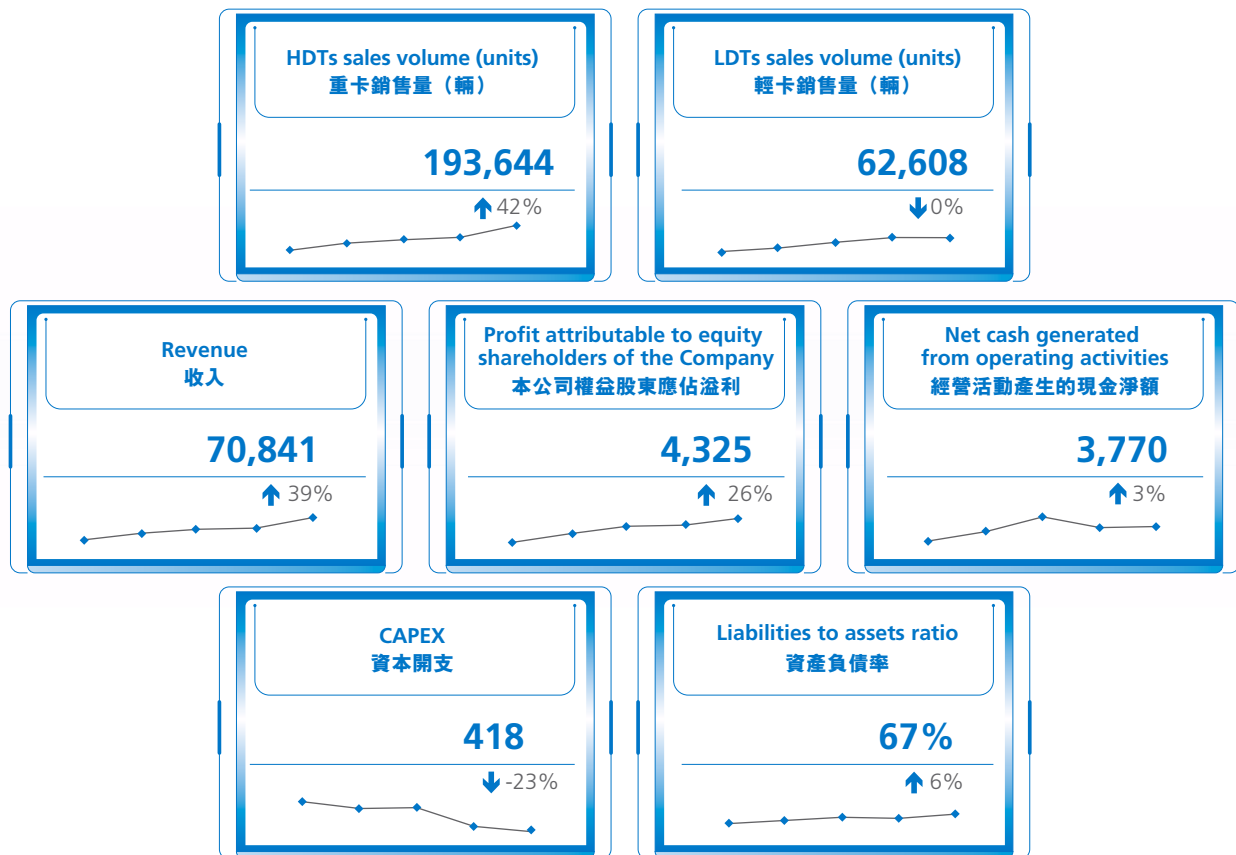
管理層討論與分析

The following charts and table present the major KPIs for the six months ended 30 June of each of the following years:

以下圖表和表格列明於下列年度截至6月30日止6個月的主要關鍵績效指標：

(All major KPIs are expressed in RMB million unless otherwise stated)

(除另有說明外，所有主要關鍵績效指標金額以人民幣百萬元計)



Key performance indicators	關鍵績效指標	2026	2025	2024	2023	2022
HDTs sales volume (units)	重卡銷售量(輛)	193,644	136,514	125,017	108,887	75,068
LDTs sales volume (units)	輕卡銷售量(輛)	62,608	62,816	56,922	49,714	45,289
Revenue	收入	70,841	50,878	48,823	41,371	29,028
Profit attributable to equity shareholders of the Company	本公司權益股東應佔溢利	4,325	3,427	3,294	2,358	1,283
Net cash generated from operating activities	經營活動產生的現金淨額	3,770	3,657	5,336	3,020	1,562
CAPEX	資本開支	418	546	1,015	993	1,164
Liabilities to assets ratio	資產負債率	67%	63%	64%	61%	58%

Management Discussion and Analysis

管理層討論與分析

KEY RELATIONSHIPS WITH THE CUSTOMERS, SUPPLIERS, EMPLOYEES AND OTHERS

The Group engages in communication with stakeholders, establishing a diversified communication mechanism covering government institutions, regulators, shareholders, investors, customers, employees, the public, partners and the environmental sector. Through various channels, the Group has deeply integrated stakeholder expectations, demands and concerns into its strategic plans and operational decisions, achieving a precise alignment between corporate development and the needs of all parties, thereby forming a sustainable development framework of co-creation and sharing.

The Group consistently adheres to the core principle of “building an efficient and collaborative service ecosystem centered around customers and supported by channels,” carrying out its work around the two centers of “customer value creation” and “channel core competitiveness cultivation.” We have established and improved customer service and after-sales management process systems, formulating and implementing customer service management regulations such as the On-site Management Measures for Service Stations (《服務站現場管理辦法》) and the After-sales Services Management Process (《售後服務管理程序》) to provide customers with excellent service in all aspects.

The Group continuously strengthens the construction of its customer service team, improves the tiered and categorized training mechanism, and establishes a professional qualification certification system for maintenance technicians to comprehensively enhance the professional capabilities and service levels of frontline maintenance personnel.

The Group continuously optimizes its customer service management system, creating a 24-hour customer communication network through an omnichannel contact platform and the Smart Sinotruk App. After customers call the 400 hotline, their requests are categorized into inquiries, complaints and repair requests according to the Customer Request Classification Standard (《客戶訴求分類標準》), with corresponding work orders created and handled accordingly. For repair requests, the system utilizes automated dispatch logic to intelligently recommend and generate repair work orders based on factors such as service station rating, distance and priority, achieving precise dispatch and efficient response.

與客戶、供應商及僱員和其他人士的重要關係

本集團與利益相關方溝通，構建起覆蓋政府機構、監管部門、股東、投資者、客戶、員工、社會公眾、合作夥伴以及環境領域的多元化溝通機制。本集團通過多種渠道將利益相關方的期望訴求和關注焦點深度融入戰略規劃及經營決策，實現企業發展與各方需求的精準契合，形成共創共享的可持續發展格局。

本集團始終堅持「以客戶為中心，以渠道為支點，構建高效協同的服務生態」這一主線，圍繞「客戶價值創造」、「渠道核心競爭力培育」兩個中心開展各項工作。我們建立健全客戶服務和售後管理流程體系，制定並執行《服務站現場管理辦法》《售後服務管理程序》等客戶服務管理制度，為客戶提供全方位高質量服務。

本集團持續強化客戶服務團隊建設，完善分層分類培訓機制，建立維修技術人員職業資格認證體系，全面提升一線維修人員的專業能力與服務水平。

本集團持續優化客戶服務管理體系，通過全媒體聯絡平台與智慧重汽APP，打造24小時客戶溝通網絡。客戶撥打400熱線後，依據《客戶訴求分類標準》將訴求分為諮詢、投訴、報修三類，分別建立對應工單並分類處置。報修類工單通過系統自動派工邏輯，綜合服務站等級、距離及優先級等因素智能推薦並生成維修工單，實現精準派單與高效響應。

Management Discussion and Analysis

管理層討論與分析

The Group has established a continuous improvement mechanism oriented by customer needs. Through the Smart Sinotruk App and questionnaire surveys, it conducts quarterly satisfaction surveys covering aspects such as the three-guarantee policy, channel management, service assurance, technical support and service hotlines. Responsible departments are assigned to formulate corrective action plans for low-scoring items, and implementation is tracked.

The Group actively builds an information security management system that is deeply integrated with its global business layout and regulatory requirements. It strictly complies with relevant laws and regulations, including the Cybersecurity Law of the People's Republic of China, the Data Security Law of the People's Republic of China, the Personal Information Protection Law of the People's Republic of China, and the Provisions on the Management of Automotive Data Security (For Trial Implementation), and has formulated 12 policy documents, including the Information Security Management Measures, and 20 normative standards. This comprehensive policy system ensures the security and compliance of data throughout its entire lifecycle.

The Group regards the development of a responsible supply chain as a crucial foundation for sustainable development. It continuously promotes the standardized and collaborative management of the supply chain, working together with supplier partners to practice the concept of sustainable development.

The Group persistently advances the construction of a sustainable supply chain. It formulated and implemented the Supplier Code of Conduct, which sets forth clear requirements for suppliers in areas such as environmental protection, occupational health and safety, labor rights, business ethics and information security. Key audits focus on ESG-related requirements, including occupational safety, occupational health and environmental management. Meanwhile, the Group integrates environmental and social risks into its supplier risk management, strengthening controls during access audits, qualification reviews, performance assessments, and periodic audits to systematically identify and prevent potential sustainable development risks within the supply chain.

本集團建立以客戶需求為導向的持續改進機制，通過智慧重汽APP及問卷調查等方式，每季度圍繞三包政策、渠道管理、服務保障、技術支持及服務熱線等內容開展滿意度調查。對低分項目責成責任部門制定整改方案並跟蹤落實。

本集團積極打造與全球業務佈局及監管要求深度融合的信息安全管理體系，嚴格遵循《中華人民共和國網絡安全法》《中華人民共和國數據安全法》《中華人民共和國個人信息保護法》《汽車數據安全管理若干規定(試行)》等相關法律法規，並制定《信息安全管理辦法》等12個制度文件、20個規範標準。以完善的制度體系確保數據在全生命週期內的安全性、合規性。

本集團將負責任供應鏈建設作為可持續發展的重要基礎，持續推進供應鏈規範化與協同化管理，攜手供應商夥伴共同踐行可持續發展理念。

本集團持續推進可持續供應鏈建設，制定並實施《供應商行為守則》，對供應商在環境保護、職業健康與安全、勞工權益、商業道德及信息安全等方面提出明確要求，重點審核職業安全、職業健康及環境管理等ESG相關要求。同時，本集團將環境與社會風險納入供應商風險管理，在准入審核、資質審查、績效評估及定期審核等環節加強管控，系統識別並防範供應鏈環節潛在的可持續發展風險。

Management Discussion and Analysis

管理層討論與分析

The Group is committed to collaborative development with its suppliers. Through initiatives such as specialized training sessions and supplier conferences, it assists all parties in making continuous improvement in areas including quality management, environmental management, and social responsibility, jointly forging a sustainable supply chain system. Meanwhile, we leverage information platforms to share information with suppliers, such as recognition for outstanding proposals, results from negative ratings and notifications of typical quality issues, thereby promoting the exchange of experiences and mutual improvement.

The Group regards talent as the core driving force for corporate development. It practices a people-oriented philosophy in employee management and places high importance on protecting employee rights and interests, career development and well-being improvement, striving to create a harmonious, equal and diverse work environment, and fostering mutual growth with its employees. At the same time, the Group actively fulfills its social responsibilities by actively engaging in rural revitalization and social welfare initiatives, contributing to the building of a better society and demonstrating the corporation's dedication and warmth.

The Group adheres to the principles of legal employment and equal pay for equal work. It continuously improves its employee rights protection system and consistently optimizes mechanisms for employee recruitment, communication, compensation incentives and performance management. Moreover, it explicitly prohibits any form of discrimination and harassment and effectively safeguards employees' welfare benefits and legitimate rights and interests, thereby solidifying the labor relationship between the Group and its employees.

本集團堅持與供應商協同發展，通過開展專題培訓、供應商大會等形式，幫助各方在質量管理、環境管理及社會責任等方面持續提升，共同打造可持續供應鏈體系。同時，我們依託信息化平台向供應商共享優秀提案表彰、負面評級結果及典型質量問題通報等信息，推動經驗互通與改進提升。

本集團將人才視為企業發展的核心驅動力，在員工管理中踐行以人為本的理念，高度重視員工權益保障、職業發展與福祉提升，努力打造和諧、平等、多元的工作環境，攜手員工共同成長。同時，本集團積極履行社會責任，深入參與鄉村振興與社會公益，助力建設美好社會，展現企業的擔當與溫度。

本集團堅持合法用工與同工同酬原則，不斷完善員工權益保障體系，持續優化員工招聘、溝通、薪酬激勵與績效管理等機制，明確禁止任何形式的歧視與騷擾行為，切實保障員工的福利待遇與合法權益，穩固本集團與員工之間的勞動關係。

Management Discussion and Analysis

管理層討論與分析

The Group persistently enhances its employee training and development system to improve employees' professional capabilities and overall quality. We provide employees with diverse and clear career development paths, committed to helping every employee realize their self-worth and facilitating mutual growth between employees and the Group. In line with the strategic direction, the Group conducts workforce analysis to devise talent acquisition and reserve strategies. Drawing on adjustments to our strategic layout and production/sales forecasts and considering both internal/external environments and the talent market, we leverage analytical tools such as data-driven decision platforms and workforce models to analyze various dimensions, including employees' educational backgrounds, ages, tenures, work areas, and turnover rates, thereby allowing us to proactively identify the required talent in terms of quantity, quality, role, cost, and timing. We have formulated a talent strategy that aligns with our development plans. Through scenario simulation analysis and best cost-benefit assessments, we have constructed a full-cycle workforce planning system integrating short-term, medium-term, and long-term perspectives, ensuring that the quality, quantity, and structure of talent at each stage can meet the Group's development needs.

The Group's remuneration policies were determined with reference to the performance, qualification and working experience of individual employees, as well as the results of the Group and the market conditions. The benefits provided by the Group to its employees include discretionary bonus, meal subsidies, medical insurance, work injury insurance, unemployment insurance, etc. Employees (including executive Directors) may receive bonuses and monetary rewards based on their performance and ratings in annual performance appraisals as well as participating in the employees' share award scheme.

During the Period, the expenses of the Group (including salaries, retirement benefits, other welfares, post-employment benefits and employees' share award scheme expenses) to all employees including Directors amounted to RMB3,774 million (including share-based payment expense of RMB36 million), representing an increase of 9.1% YoY.

本集團持續完善員工培訓與發展體系，提升員工專業能力與綜合素質。我們為員工提供多元、暢通的職業發展路徑，致力於幫助每一位員工實現自我價值，助力員工與企業共同成長。圍繞企業發展方向開展勞動力分析工作，制定人才吸納與儲備戰略。我們以集團戰略佈局調整、產銷量預測為依據，綜合考慮內外部環境和人才市場的情況，利用數據決策平台、用工模型等分析工具對員工學歷、年齡、司齡、工作領域、流失情況等各個維度進行數據分析，前瞻性識別所需人才的數量、質量、定位、成本和時間，制定符合本集團發展規劃的人才戰略，並通過情境模擬分析與最佳成本效益評估，構建了短期、中期、長期相結合的全週期勞動力規劃體系，確保各個階段人才的質量、數量與結構均能滿足本集團發展需求。

本集團的薪酬政策乃參考每名僱員的表現、資質及工作經驗以及本集團的業績及市況釐定。本集團向僱員提供的福利包括酌情花紅、膳食補貼、醫療保險、工傷保險、失業保險等。據表現及年度工作表現評核，僱員（包括執行董事）或會獲發放花紅、獎金及參與員工激勵計劃。

回顧期內，本集團的僱員（包括董事）開支（包括薪酬、退休福利、其他福利、退任後福利開支及員工激勵計劃的費用）為人民幣3,774百萬元（包括員工股份支付費用人民幣36百萬元），同比增加9.1%。

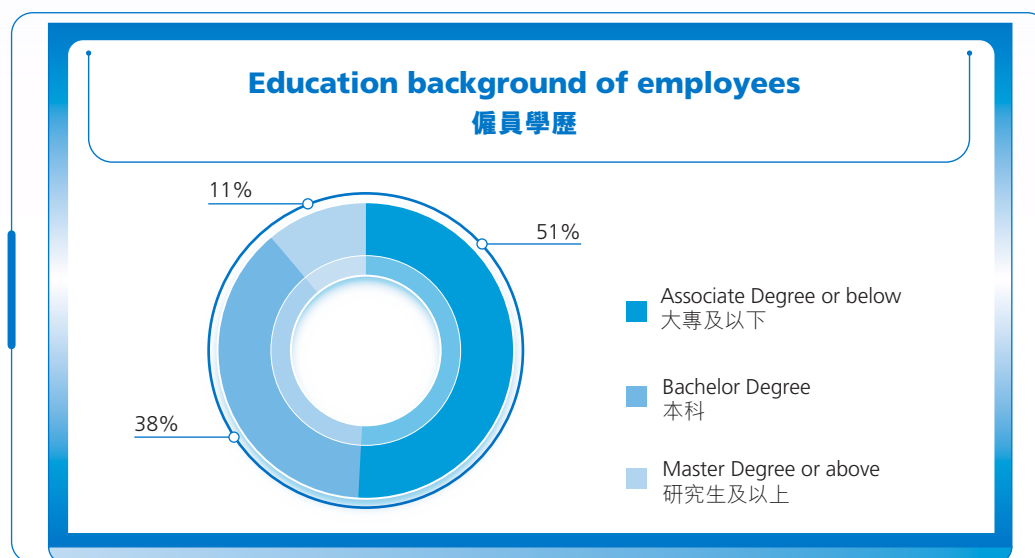
Management Discussion and Analysis

管理層討論與分析

As at 30 June 2026, the Group employed a total of 28,209 employees, broken down by function and education as follows:

於2026年6月30日，本集團聘用員工合計28,209名，按職能和學歷劃分如下：

		Number of employees 僱員人數	% %
Management team	管理層團隊	307	1.09%
Technical and engineering staff	技術及工程人員	3,905	13.84%
Research and development staff	研究及開發人員	3,106	11.01%
Production staff	製造人員	15,447	54.76%
Operation and sales staff	營銷人員	2,661	9.43%
Administrative staff	行政職員	2,783	9.87%
		28,209	100.00%



Management Discussion and Analysis

管理層討論與分析

ENVIRONMENTAL POLICY AND PERFORMANCE, AND COMPLIANCE WITH RELEVANT LAWS AND REGULATIONS

The Group actively pursues a green development strategy, striving to build a green and low-carbon sustainable future. The Group integrates ecological protection deeply into its overall strategy and daily operations by responding to global climate governance, enhancing environmental controls and implementing energy conservation and carbon reduction throughout its operations, continuously pursuing harmonious coexistence between corporate growth and the natural environment.

The Group attaches great importance to the risks and opportunities presented by climate change and continuously improves its four-pillar system centered on "Governance, Strategy, Risk Management, and Metrics and Targets", comprehensively advancing climate change management efforts.

The Group deeply integrates the concept of green development into the entire production and operation process, enhancing resource use efficiency and promoting energy conservation and consumption reduction. By continuously optimizing management systems, applying innovative technologies and implementing refined management practices, we comprehensively promote the efficient recycling and reuse of energy, water resources and materials, establishing a resource-conserving and environmentally friendly operational model. A series of measures are actively undertaken to enhance the climate resilience of production and operations. By optimizing the energy structure, we improve energy utilization efficiency, reduce carbon emissions, strengthen our capacity to address climate change and promote the sustainable development of the enterprise.

環境政策及表現以及遵守相關法規及規例情況

本集團積極踐行綠色發展觀，著力打造綠色低碳的可持續前景。本集團從響應全球氣候治理、深化環境管控、推行運營全程節能降碳等多個維度切入，將生態保護深度納入整體戰略與日常經營，持續追求企業成長與自然環境的協調共生。

本集團高度重視氣候變化帶來的風險與機遇，持續完善以「治理－策略－風險管理－指標與目標」為核心的四支柱體系，全面推進氣候變化管理工作。

本集團將綠色發展理念深度融入生產運營全過程，提升資源使用效率，推動節能降耗。我們通過持續優化管理體系、應用創新技術與實施精細化管理，全面推進能源、水資源及物料的高效循環利用，構建資源節約、環境友好的運營模式。積極開展一系列措施加強生產運營的氣候韌性。我們通過優化能源結構，提升能源利用效率，減少碳排放，增強應對氣候變化的能力，推動企業可持續發展。

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The Group actively promotes the construction of a “Zero-Waste Group”, establishing the control of environmental pollution from industrial wastewater, exhaust gas, noise, and solid waste as its environmental management objectives. It ensures a 100% operational rate for environmental facilities, a 100% compliance rate for the discharge of three industrial wastes, a 100% safe disposal rate for hazardous waste, and zero occurrence of pollution incidents.

The Group strictly complies with laws and regulations such as the Environmental Protection Law of the People’s Republic of China and the Law of the People’s Republic of China on Environmental Impact Assessment. It has formulated the Environmental, Health and Safety Management Policy and, based on this, established procedural documents including the Environmental and Occupational Health and Safety Management Manual (《環境和職業健康安全管理手冊》), the Environmental and Occupational Health and Safety Management Control Procedures (《環境和職業健康安全管理控制程序》) and the Objectives, Targets and Programs Control Procedures (《目標、指標和方案控制程序》), thereby establishing a comprehensive environmental management system and enhancing environmental management standards.

COMPLIANCE MATTERS

During the Period, there was no material breach of or non-compliance with the laws or regulations applicable to the Group nor were there any events that had a material impact on the Group’s business and operations.

During the Period, the Group has complied, in all material respects, with the requirements under the Companies Ordinance, the Listing Rules, the SFO and the Corporate Governance Code regarding, among others, disclosure of information and corporate governance.

本集團積極開展「無廢集團」建設，將控制工業廢水、廢氣、噪聲和固體廢物對環境的污染作為本集團的環境管理目標，保證環境設施運行率100%，工業三廢達標排放率100%，危險廢物規範處置率100%，污染事故零發生。

本集團嚴格遵守《中華人民共和國環境保護法》《中華人民共和國環境影響評價法》等法律法規，制定《環境健康與安全管理政策》，並以此建立《環境和職業健康安全管理手冊》《環境和職業健康安全管理控制程序》《目標、指標和方案控制程序》等程序文件，建立完善的環境管理制度體系，提升環境管理水平。

合規事項

回顧期內，本集團未發生重大違反或不遵守本集團適用法律法規的情形，亦未發生對本集團業務及經營造成重要影響的事件。

回顧期內，本集團在各重要方面已遵守公司條例、上市規則、證券及期貨條例及企業管治守則中有關(其中包括)披露資料及企業管治等的規定。

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PRINCIPAL RISKS AND MITIGATION MEASURES

The principal risks faced by the Group and the mitigation measures taken during the Period are as follows:

1. QUALITY CONTROL RISKS

In the first half of 2026, the 6MIS for new energy HDTs recorded a YoY decrease of 10%, while the 3MIS for new energy LDTs decreased by 40% YoY. While the quality of new energy products has steadily improved, there remains a risk that consolidating these achievements will be challenging. To prevent quality improvement projects from losing momentum and resulting in projects “starting at the beginning of the year but yielding no results by the end”, the Group has focused on “Quality Improvement Project for High-value Defective Parts”, implementing rigid control over key milestones, strengthening process supervision and milestone acceptance, and ensuring that all improvement measures are implemented on schedule and achieve tangible results.

MITIGATION MEASURES:

In the first half of 2026, the Group achieved closed-loop management by convening 124 morning meetings regarding quality improvement and deploying 638 tasks. Through a sustained daily morning meeting mechanism on quality work, the “top leader led” quality management was established, alongside a “Zero Tolerance” culture across the supply chain, R&D testing and production process, demonstrating our responsibility to our products and customers.

Refine the management system to steer quality improvement. We prepared and revised system documents, completing 314 documents from the Group and its secondary units. A total of 62 awareness sessions were held, covering 5,441 person-times, together with 26 training courses attended by over 1,800 person-times. Concurrently, internal and external audits of our equipment quality management system have been successfully passed, while completing process audits across 6 units, maturity evaluations of the 5 core processes and 17 special audits, achieving a rectification closure rate upon re-verification of 98%.

主要風險及應對措施

本集團在回顧期內面臨的主要風險及應對措施如下：

1. 質量管控風險

上半年，重卡新能源6MIS同比下降10%，輕卡新能源3MIS同比下降40%，新能源產品質量水平實現穩步提升，但仍面臨質量成果鞏固難度較大的風險。為防範質量改進項目推進乏力、出現「年初立項、年底無果」的問題，本集團以「高價值故障件質量改進項目」為突破口，實施節點剛性管控，強化過程督導與里程碑驗收，保障各項改進舉措按期落地、見到實效。

應對措施：

2026年上半年集團專題召開質量工作早會124期，部署推進質量改進任務638項，實現閉環管理。通過持續的質量工作早會機制，確立了質量管理「一把手工程」和從供應鏈、研發檢測到生產過程嚴格管控的零容忍文化，彰顯了企業對產品和客戶負責的態度。

完善管理體系牽引質量提升：推動體系文件編製修訂工作，完成集團及二級單位體系文件314份，宣貫62次覆蓋5,441人次，培訓26期累計1,800餘人次；完成裝備質量管理體系內外審、6家單位過程審核、5大核心過程成熟度評價及17次專項審核，問題複查複驗關閉率達98%。

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Full-chain management shored up physical quality improvement. By strengthening pre-positioned control over assemblies, demerit points for cabin assemblies dropped by 17% YoY, while those for core assemblies, including engines, steel frames and axles, decreased by up to 21%. The AUDIT evaluation scores for mass-produced vehicles continued to decline, indicating steady and improving quality. Additionally, the Group revised the evaluation to enhance information control and organised an evaluation competition within the Group to boost team capabilities.

Rapid response to quality issues and improvement research helped quality enhancement. Adhering to the principle of identifying the responsible unit within 24 hours and providing corrective action plans and interim measures within 48 hours, the rectification closure rate increased significantly, and customer satisfaction improved greatly. At the same time, we optimised the closed-loop information system, added a verification process for interim measures and reinforced closed-loop management to ensure permanent closure of identified issues. Specialised coordination meetings were organised weekly for the new energy sector to fortify control and foster product competitiveness. Based on the TOP200 warranty claims, part replacement volumes and warranty expenses of traditional energy vehicles, as well as high-failure new energy vehicles, 1,822 operational quality research and improvement projects were established. These projects are categorised into A, B and C levels to meticulously manage overall progress, strictly controlling major milestones such as returned part teardown, fault reproduction and measure verification. In the first half of the year, the implementation rate of improvement project measures reached 87%, steadily enhancing product quality.

全鏈條管理助推實物質量提升：總成前置管控強化，駕駛室總成評審扣分同比降17%，發動機、變速箱、車橋核心總成扣分降幅達21%；量產車型AUDIT評審分值持續走低，質量穩定向好。修訂評審標準，完善信息化管控；組織本集團評審比武提升團隊能力。

質量信息快速響應及研究改進促進質量提升：堅持「24小時確定責任單位、48小時提供整改計劃與臨時措施」原則，問題關閉率顯著升高，極大提升客戶滿意度；優化閉環信息化系統，新增臨時措施驗證流程，強化閉環管理，確保整改問題永久閉環。針對新能源板塊，每週組織召開問題專項調度會，提升管控力度，增進產品競爭力。依據傳統能源索賠單、換件數、索賠額TOP200、新能源高故障產品，確立運行質量研究及改進項目1,822項，細分A、B、C項目等級，分級細緻管控整體進度，嚴控舊件拆檢、故障複現、措施驗證等重要里程碑節點，上半年改進項目措施上場完成率達87%，產品質量穩步提升。

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2. MARKET FLUCTUATION RISK

In the first half of 2026, driven by the trade-in policy and sharp fluctuations in energy prices, the commercial vehicle industry as a whole was characterised by moderate growth in total volume with significant structural adjustments. Overall sales in the commercial vehicle industry reached 2.297 million units, representing an 8.3% YoY increase, of which new energy vehicles accounted for 549,000 units, surging by 36.6% YoY. Against the backdrop of continuously rising new energy vehicle penetration rates, commercial vehicle enterprises face not only the challenge of an accelerating adjustment in market demand structure, but also increasingly fierce competition in the new energy vehicle market. Although demand in the new energy commercial vehicle market continues to expand, it is deeply entangled in price wars, which have severely compressed profit margins and left enterprises generally trapped in a dilemma of growing revenue but not profit. In response to these challenges, the Group took proactive measures, seizing opportunities in new energy and stock replacement while consolidating its dominant advantages in traditional energy segments. By implementing targeted strategies for weaknesses, strengthening scenario-specific products, and innovating marketing models, we have fully driven the high-quality development of our business.

MITIGATION MEASURES:

The Group optimised its product structure, further developed segmented markets and achieved breakthroughs across multiple areas. Our market share of high-horsepower tractors increased comprehensively, achieving a leading position in the hazardous materials transportation segment with a market share of 29.3%. We recorded significant YoY growth in the engineering vehicle market, with concrete mixer trucks continuing to lead the industry. We also maintained our leading position in high-end special vehicle markets, including concrete pump trucks, fire-fighting vehicles and breakdown recovery vehicles, continuously strengthening our overall competitiveness.

2. 市場波動風險

2026年上半年，在「以舊換新」政策及能源價格劇烈波動影響下，商用車行業整體呈現「總量溫和增長，結構大幅調整」的特點。商用車行業整體銷量229.7萬輛，同比增長8.3%，其中新能源銷量54.9萬輛，同比大增36.6%。在新能源滲透率持續上行的背景下，商用車企業除了面臨著市場需求結構加速調整的挑戰，同樣面臨新能源市場競爭日益激烈的挑戰。新能源商用車市場需求雖然持續擴容但深陷激烈價格戰，盈利空間大幅壓縮，普遍陷入增收不增利困境。面對以上挑戰，本集團積極應對，搶抓新能源與存量置換、穩固傳統能源細分優勢；針對薄弱環節精準施策，強化場景化產品與創新營銷模式，全面推動業務高質量發展。

應對措施：

本集團優化產品結構、深耕細分賽道、多點突破：大馬力牽引車市佔率全面提升，危險品運輸市場市佔率29.3%，躍居行業第一；工程車市場同比增幅顯著，攪拌車持續領跑行業；泵車、消防、清障等高端專用車市場也持續保持行業首位，整體競爭實力持續增強。

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The Group further enhanced lean channel management and continuously iterated its whole-process management and control system. In the first half of 2026, we coordinated channel deployment and dynamic management and control, developed 172 high-quality channels and eliminated 54 underperforming channels. We promoted the standardisation of key channel marketing elements and completed the image construction of 39 customer experience centres. We vigorously expanded our secondary networks, and adopted a survival-of-the-fittest approach to accelerate the quality and efficiency improvements. Focusing on integrated sales and service capabilities, we added 43 integrated sales and service channels and enhanced our overall operational and customer service capabilities. We established a regular review mechanism, built a four-level coordinated channel profile analysis system and optimized our competitive landscape analysis model, to achieve refined and dynamic channel management and continuously stimulate channel development momentum.

By focusing on risk control throughout the entire marketing chain, the Group established a systematic management and control system. We established a multi-dimensional marketing risk model and achieved risk identification and closed-loop rectification through monthly reports and regular meetings. We regulated market order, strictly investigated low-price customer acquisition practices, implemented the customer development principle of "whoever develops the customer benefits from it", strengthened the assessment of non-compliance, and regulated the management of key customer development. We enhanced customer satisfaction surveys, implemented rectification measures for identified issues and improved service effectiveness. Meanwhile, we continuously monitored risks relating to inventory, trade receivables and promotional policies, to strengthen our operational risk control framework.

深耕渠道精益化管理，持續迭代全流程管控體系。2026年上半年，本集團統籌渠道佈局與動態管控，開發優質渠道172家、清退低效渠道54家；推進渠道營銷要素標準化建設，完成客戶體驗中心形象建設39家；大力拓展二級網絡，優勝劣汰，加快二網提質增效；聚焦銷服一體化，新增銷服一體渠道43家；提升綜合運營與客戶服務能力。建立常態化檢核機制，搭建四級聯動渠道畫像分析體系，優化競爭格局分析模型，實現渠道精細化、動態化管理，持續激活渠道發展活力。

聚焦營銷全鏈條風控，搭建系統化管控體系。本集團建立多維度營銷風險模型，依託月報及例會實現風險識別與閉環整改；規範市場秩序，嚴查低價搶客，落實「誰開發誰受益」客戶開發準則，強化違規考核，規範大客戶開發管理；健全客戶滿意度調研，落實問題整改，提升服務效能；同時常態化緊盯庫存、應收賬款及促銷政策風險，穩固經營風控屏障。

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3. EXCHANGE RATE RISKS

In recent years, the global economy and foreign trade environment have been highly complex and volatile. Affected by factors such as interest rate hikes by the Federal Reserve and geopolitical conflicts, the foreign exchange market experienced significant fluctuations, with substantial volatility in the exchange rates of major currencies such as the US dollar and euro. In the first half of the year, the Renminbi appreciated significantly, resulting in significant exchange losses arising from US dollar and Euro settlement activities. Currently, the proportion of the Group's overseas business settled in Renminbi remains relatively low. Due to the impact of forward exchange rate spread and industry competition, it is difficult to reduce the scale of forward credit sales and forward letter of credit settlements. To mitigate exchange losses and hedge against exchange rate risks, the Group formulated and implemented multiple risk prevention and control measures to manage exchange rate risks on a regular and refined basis.

MITIGATION MEASURES:

During business negotiations, the Group prioritised Renminbi or primary expenditure currencies as settlement currencies. For business requiring long period of fulfilment, we stipulated in contracts that where exchange rate fluctuations exceed a predetermined ratio, both parties shall adjust the contract prices accordingly. For overseas subsidiaries' sales denominated in local currencies, the Group took into account exchange rate fluctuation risks in determining sales prices and strictly implemented the management requirement of conversion of foreign currencies immediately upon receipt thereof, so as to reduce exchange losses.

3. 匯率風險

近年來，全球經濟及外貿環境複雜多變，受美聯儲加息、地緣衝突等因素影響，外匯市場大幅震盪，美元、歐元等主流貨幣匯率波動劇烈。上半年人民幣大幅升值，美元、歐元結算業務匯兌損失明顯。目前本集團涉外業務人民幣結算佔比較低，受遠期匯率價差及行業競爭影響，遠期除銷、遠期信用證結算規模難以縮減。為規避匯兌損失、對沖匯率風險，本集團制定落實多項防控措施，常態化、精細化做好匯率風險管控。

應對措施：

在商務談判環節，本集團優先選取人民幣或企業主要支出幣種作為結算貨幣；針對於履行週期較長的業務，在合同中明確約定因匯率波動超過既定比例時，雙方將相應調整合同價格。境外附屬公司屬地貨幣銷售業務中，銷售價格制定同步考慮匯率波動風險，並嚴格落實即收即兌的管理要求，減少匯率損失。

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Meanwhile, the Group continued to optimise its cross-border settlement model by prioritizing settlement methods such as wire transfers and sight letters of credit to effectively shorten collection cycles. For usance letters of credit that were frequently used in cross-border settlement, we adopted forfaiting to achieve rapid repayment and lock in exchange rates immediately, thereby reducing exchange risk exposure at the source and improving capital turnover efficiency. In addition, we employed mature foreign exchange financial derivatives such as forward foreign exchange transactions and currency options to lock in exchange rates, effectively safeguarding the profit margins of our principal business operations and ensuring the profits generated from key operating activities free from the influence of significant foreign exchange market volatility.

BUSINESS STRATEGIES AND PROSPECTS

Looking ahead to the second half of the year, according to the forecast of the International Monetary Fund (IMF), global economic growth is expected to be 3.0%. However, the world economy still confronts heightened uncertainties as growth momentum between the developed countries and emerging economies is markedly differentiated. From an international perspective, escalating geopolitical conflicts and the resurgence of trade protectionism remain major threats to global economic recovery, while high energy prices constrain growth prospects. When it comes to the domestic economy, China's economic performance remains generally stable, highlighting the cultivation of new quality productive forces as well as the reform benefits. In the face of internal and external challenges, the Chinese government will strengthen counter-cyclical adjustments, enhance coordination among macro policies, focus on stabilising expectations, expanding domestic demand and preventing risks, accelerate the cultivation of new quality productive forces, stimulate market vitality, promote a smooth transition between old and new growth drivers, enhance endogenous economic growth momentum and drive sustained economic recovery and improvement.

同時，本集團持續優化跨境結算模式，積極爭取採用電匯、即期信用證等結算方式，有效縮短賬款回收週期；針對佔比偏高的遠期信用證，通過開展福費廷業務快速回籠資金、即時鎖定結算匯率，從源頭縮減匯率風險敞口，提升企業資金周轉效率。此外，本集團合理運用遠期外匯買賣、外匯期權等成熟的外匯金融衍生工具鎖定交易匯率，切實築牢主營業務利潤防線，避免核心經營利潤受外匯市場劇烈波動侵蝕。

經營策略展望

展望下半年，根據國際貨幣基金組織(IMF)預測，全球經濟增速為3.0%，發達經濟體與新興經濟體增長動能分化明顯，全球經濟仍面臨較高不確定性。從國際形勢來看，地緣政治衝突加劇和貿易保護主義抬頭是全球經濟復蘇的主要威脅，能源價格高企制約增長前景。從國內形勢來看，我國經濟運行總體平穩，新質生產力培育和改革紅利持續顯現。面對內外挑戰，中國政府將強化逆週期調節，加大宏觀政策協同力度，著力穩預期、擴內需、防風險，加快培育新質生產力，激發市場活力，推動新舊動能平穩接續，增強經濟內生增長動能，推動經濟持續回升向好。

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The commercial vehicle sector is still poised for growth in overall demand. Firstly, economic work in the second half of the year will continue to adhere to the principle of seeking improvement while making steady progress and boosting effectiveness and quality, with the recovery of domestic demand remaining a key focus of policy efforts. Amid the expansion of domestic demand, the “Two New” policies will continue to release its benefits, stimulating demand in market segments such as medium- and long-distance logistics, express delivery and urban distribution. In particular, the continuation of the policy of scrapping and replacement of old commercial vehicles will effectively stimulate the demand for replacement of existing models of National IV or below emission standards in the second half of the year. Secondly, the “carbon peaking and carbon neutrality” strategy continues to advance in depth. New energy commercial vehicles are still the core driving force for upgrading the industry structure, and various ministries and commissions of the Chinese government have introduced a number of supporting measures, providing top-level policy support for the large-scale adoption of new energy commercial vehicles. Meanwhile, due to fluctuations in oil and gas prices affected by geopolitical situations, together with the accelerated deployment of domestic charging and battery swapping infrastructure, new energy commercial vehicles demonstrate increasingly prominent operational advantages, and are expected to see higher penetration rate in the second half of the year. Thirdly, the commencement of major projects under the “15th Five-Year Plan” such as water conservation, transportation, urban underground pipeline networks and municipal engineering projects, and the allocation of fiscal funds will drive the demand for various vehicle types including construction vehicles and heavy-lift trucks. Fourthly, commercial vehicles are expected to continue the favorable growth trend in overseas demand in the second half of the year. Chinese brands will accelerate their expansion into incremental overseas markets and gradually transition from “product exports” to “brand internationalization” by deepening overseas localization, refining overseas sales and service networks, and strengthening in-depth cooperation with local dealers, thereby further unlocking the growth potential of overseas markets.

從商用車行業來看，整體需求仍將呈增長態勢。一是下半年經濟工作仍將堅持「穩中求進、提質增效」，內需修復仍是政策發力的核心。在擴大內需的背景下，「兩新」政策紅利將持續釋放，拉動中長途物流、快遞快運、城市配送等細分市場需求，特別是老舊營運貨車報廢更新政策延續，下半年將有效激發國四及以下存量車型置換需求。二是「雙碳」戰略向縱深推進，新能源商用車是行業結構升級的核心驅動力，國家各部委出台了多項配套舉措，為新能源商用車規模化普及提供頂層政策支撐。同時，受地緣局勢影響油氣價格震盪，伴隨著國內充換電基礎設施的加速佈局，新能源商用車的營運優勢進一步凸顯，下半年新能源滲透率將保持上升態勢。三是隨著水利、交通、城市地下管網、市政工程等「十五五」重大項目開工以及財政資金的落地，帶動工程類和大件運輸類等多種車型需求。四是下半年海外商用車需求仍將延續良好增長態勢，中國品牌加速拓展海外增量市場，通過深化海外本地化佈局、完善海外銷售與服務網絡、強化與當地經銷商建立深度合作等方式，逐步從「產品出口」向「品牌出海」轉型，海外市場增長潛力將得到進一步挖掘。

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In the second half of the year, by consistently adhering to the mission of “empowering with technology and enabling a better future with equipment” and upholding the strategic vision of “building a world-class full-series commercial vehicle group”, the Group will solidify, optimize and expand our primary business of commercial vehicles, accelerate strategic transformation, and explore new paths for high-quality development with more excellent products, more advanced technologies and more caring services. We will strive to perform well in respect of the following five areas:

1. Strengthen global brand voice under the guidance of the premium product strategy. First, focusing on high quality development as the core direction, the Group will benchmark against international leading products, further develop premium markets, enhance product technological competitiveness, and comprehensively shape a premium brand image and value proposition. Second, adhering to the dual-track approach of “deepening the foundation and core of the brand internally while expanding global brand influence externally”, the Group will leverage diversified platforms including international exhibitions, product launch events, partner conferences and motorsports marketing to comprehensively elevate its brand’s international influence.
2. Continue to deepen global presence and transition from “product exports” to “industry internationalization”. Emerging markets such as Africa and Southeast Asia are expected to maintain steady economic growth. The Group’s HDT businesses in traditional advantageous market will remain well-established with significant growth potential. Meanwhile, the Group will continue to expand into regional markets including the Middle East, Latin America, Australia and the CIS, with sales volume and market share steadily increasing. First, the Group will advance the “full-category overseas expansion” strategy and promote the in-depth expansion of our entire product range, including HDTs, LDTs, mine-duty trucks, light vehicles, and aftermarket parts, into overseas markets, thereby building its diversified overseas business layout. Second, the Group will accelerate the establishment of overseas subsidiaries, the operation of parts warehouses and the construction of local factories, build a localized ecosystem covering R&D, supply, production and services, extend the value chain of global expansion and realize comprehensive advancement towards “industry internationalization”. Third, the Group will accelerate its global new energy business deployment, establish a dedicated product development team, plan an international new energy vehicle product portfolio, conduct localized adaptative development and precise customization for different countries, and provide the most precisely matched new energy solutions for specific scenarios.

下半年本集團將始終堅守「科技賦能裝備美好」的使命，圍繞「打造世界一流的全系列商用車集團」的戰略願景，做強做優做大商用車主業，加快戰略轉型，以更卓越的產品、更領先的技術、更貼心的服務，開拓高質量發展新路徑。主要做好以下五個方面的工作：

1. 以高端化戰略為引領，強化品牌全球聲量。一是聚焦高質量發展主線，對標國際標杆產品，深耕高端市場，增強產品技術競爭力，全方位塑造高端品牌形象與價值內涵。二是堅持「向內深耕品牌內核根基，向外拓寬全球品牌聲量」雙線並進，依託國際展會、產品發佈會、合作夥伴大會和賽事營銷等多元平台推動品牌國際影響力全面躍升。
2. 持續深化全球化佈局，從「產品出海」邁向「產業出海」。預計非洲、東南亞等新興經濟體經濟將保持穩健增長態勢，本集團重卡業務在傳統優勢市場基礎穩固，增長潛力巨大；同時，持續拓展中東、拉美、澳洲、獨聯體等區域市場，銷量和市場佔有率穩步提升。一是推進「全品類出海」戰略，推動重卡、輕卡、礦卡、輕型車和後市場零配件等全系列產品深度拓展海外市場，構築海外業務多元化佈局。二是加快海外附屬公司註冊、配件中心庫運營和本地化工廠落地，構建涵蓋研發、供應、生產和服務的本地化生態，延伸出海價值鏈，實現向「產業出海」的全面躍遷。三是加速全球新能源業務佈局，組建專職產品開發團隊，規劃國際新能源整車型譜，針對不同國家開展屬地化適應性開發與精準定制，提供場景匹配最精準的新能源解決方案。

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3. Improve the new energy product technology system and accelerate the establishment of integrated ecosystems and business models. First, the Group will develop a full range of new energy commercial vehicle products matrix featuring pure electric vehicles as the core and covering multiple technology routes including hybrid and hydrogen fuel cell technologies. Second, the Group will accelerate the promotion of innovative business models such as "Battery as a Service", construct integrated "vehicle + energy + digital + service" solutions, and promote the implementation of innovative business models including new energy vehicle leasing, replenishment services and battery banking, thereby establishing a new energy ecosystem.
4. Comprehensively enhance product overall competitiveness and promote deep transformation of marketing models. First, the Group will systematically review the core competitiveness of its full series of products, accurately distill the advanced features and differentiated selling points of products and translate technical language into market language that customers can easily understand based on key dimensions including fuel consumption, electricity consumption, gas consumption, comfort and operability, and transform the "technological advantages" of products into "market influence". Second, the Group will strengthen product knowledge and technical capability training for its marketing team, build an all-round marketing team with comprehensive knowledge of products, markets, technologies and expressions, and drive a trebling upgrade of marketing models from "price marketing" to "value marketing" and ultimately to "technology marketing".
5. Deepen intelligent scenario applications and focus on cutting-edge intelligent driving technologies. First, the Group will closely follow cutting-edge technologies in the intelligent driving field, iteratively upgrade intelligent connectivity and human-computer interaction technologies, improve driving and interaction experiences, accelerate the intelligentization of commercial vehicles, and accurately match diversified personalised needs of different application scenarios and customer groups. Second, the Group will precisely deploy application scenarios including trunk logistics, smart ports, smart mines, smart industrial parks and dedicated logistics routes, and plan and deploy intelligent driving technologies and product schemes. Third, the Group will launch intelligent assisted driving products targeting premium international markets such as the Middle East, South Africa and Australia, thereby establishing leading advantages in the export of intelligent driving products.
3. 完善新能源產品技術體系，加快構建一體化生態和商業模式。一是打造以純電動為核心，覆蓋混動、氫燃料等多種技術路線的全系列新能源商用車產品矩陣。二是加快推廣「車電分離」等創新商業模式，打造「車輛+能源+數字+服務」一體化解決方案，推進新能源整車租賃、補能服務、電池銀行等創新業務模式落地，構建新能源生態體系。
4. 全面提升產品綜合競爭力，推動營銷模式深度轉型。一是系統梳理全系列產品的核心競爭力，圍繞油耗、電耗、氣耗以及舒適性、可操作性等關鍵維度，精準提煉產品先進性和差異化賣點，將技術語言轉化為客戶易於理解的市場語言，讓產品的「技術紅利」轉變為「市場話語權」。二是加強營銷隊伍的產品知識和技術能力培訓，打造懂產品、精市場、通技術、擅表達的全能型營銷團隊，推動營銷模式從「價格營銷」向「價值營銷」，最終向「技術營銷」的三重升級。
5. 深化智能場景應用，聚焦前沿智駕技術。一是緊密跟蹤智駕領域前沿技術，迭代升級智能網聯和人機交互技術，改善駕乘和交互體驗，加速商用車智能化進程，精準適配不同應用場景及多元化客戶群體的個性化需求。二是精準佈局幹線物流、智慧港口、智慧礦山、智慧園區、專線物流等應用場景，統籌佈局智能駕駛技術和產品方案。三是面向中東、南非、澳洲等國際高端市場，推出智能輔助駕駛產品，打造智駕產品出口領先優勢。

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FINANCIAL REVIEW

REVENUE, GROSS PROFIT AND GROSS PROFIT MARGIN

The Group's revenue for the Period was RMB70,841 million, representing an increase of RMB19,963 million or 39.2% YoY. The increase in the revenue was in line with the increase in the sales volume of trucks, in particular, that of HDTs at 41.8%.

The Group's gross profit for the Period was RMB9,833 million, representing an increase of RMB2,171 million or 28.3% YoY. The increase in gross profit was mainly due to the significant increase in sales volume in HDTs. Gross profit margin (gross profit divided by revenue) for the Period was 13.9%, representing a decrease of 1.2 percentage points which was mainly due to the impact of vehicle model structure.

OTHER INCOME AND GAINS

The other income and gains for the Period was RMB558 million, representing a decrease of RMB51 million or 8.4% YoY. While certain items, such as government grants and income on disposal of scraps, increased by RMB179 million, these gains were insufficient to offset the decline in other income items. In particular, foreign exchange gains of RMB166 million in the Previous Period were absent in the Period, and there was a decrease in income from wealth management products and penalties.

SELLING AND DISTRIBUTION EXPENSES

Selling and distribution expenses for the Period was RMB2,459 million, representing an increase of RMB717 million or 41.2% YoY and such increase was in line with the increase in sales. During the Period, the ratio of selling and distribution expenses to Products Revenue was 3.5%, representing a mild increase of 0.1 percentage points YoY.

ADMINISTRATIVE EXPENSES

Administrative expenses for the Period was RMB2,304 million, representing a decrease of RMB62 million or 2.6% YoY. During the Period, administrative expenses to revenue ratio was 3.3%, representing a decrease of 1.4 percentage points YoY. The decrease was mainly due to the Group's continued efforts to strengthen cost control which reduced administrative expenses. Among them, research and development expenses accounted for 55.7% of the administrative expenses, representing an increase by 3.7 percentage points YoY.

財務回顧

收入、毛利與毛利率

回顧期內，本集團收入為人民幣70,841百萬元，同比增加人民幣19,963百萬元，增幅為39.2%。收入上升主要原因是卡車銷量增加，尤其重卡銷量增長41.8%。

回顧期內，本集團毛利為人民幣9,833百萬元，同比上升人民幣2,171百萬元，增幅為28.3%。毛利增加主要是因為重卡銷售量顯著增加所致。回顧期內，毛利率(毛利除以收入)為13.9%，減少1.2個百分點。毛利率下降主要是車型結構影響所致。

其他收入及收益

回顧期內，其他收入及收益為人民幣558百萬元，同比減少人民幣51百萬元，減幅為8.4%。雖然政府補助及出售廢料收益等個別項目增加了人民幣179百萬元，但不足以彌補其他各項收入的下降，尤其是回顧期內缺少了上年同期高達人民幣166百萬元的淨外匯收益，同時理財產品收入及罰金收入也有所減少。

分銷成本

回顧期內，分銷成本為人民幣2,459百萬元，同比增加人民幣717百萬元，增幅為41.2%，該增幅與銷量增長相符。回顧期內，分銷成本佔產品收入比為3.5%，同比微增0.1個百分點。

行政開支

回顧期內，行政開支為人民幣2,304百萬元，同比減少人民幣62百萬元，減幅為2.6%。回顧期內，行政開支佔收入比為3.3%，同比下降1.4個百分點。下降主要因本集團繼續加強成本費用管控，行政開支減少。其中，研發費用佔行政開支55.7%，同比增加3.7個百分點。

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REVERSAL OF NET IMPAIRMENT LOSSES OF FINANCIAL ASSETS

The impairment losses of financial assets for the Period was reversed at RMB100 million representing an increase of the reversal of impairment losses at RMB82 million or 455.6%. When the Group assesses the impairment of trade, financing and bills receivables, the Group will use 12-month, whole life and simplified expected credit loss models and consider historical observed default rates, forecast economic conditions and public credit information of each debtor or borrower. Based on the assessment, trade, financing and bills receivables was impaired by the amount of RMB22 million. The impairment loss allowance of financial assets in other receivables at RMB122 million was reversed. Further details of the trade, financing and bills receivables are set out in the sections headed "RECEIVABLES" • "From trade activities" and "From financing activities" and "FINANCE SEGMENT AND MONEY LENDING BUSINESS" as well as note 11 of the unaudited interim financial report.

OTHER EXPENSES

The other expenses for the Period was RMB648 million, representing an increase by RMB589 million or 998.3% YoY. The increase mainly resulted from net foreign exchange loss at RMB577 million.

FINANCE INCOME – NET

Net finance income for the Period was RMB338 million, representing an increase of RMB136 million or 67.3% YoY. The increase in net finance income was due to the increase in the amount of deposits placed.

SHARE OF PROFITS OR LOSSES OF ASSOCIATES

Share of profits of associates for the Period was RMB128 million, representing an increase of RMB81 million or 172.3% YoY. The share of profits of associates was mainly contributed by those associates which engage in sales of parts and components of trucks and financing activities.

金融資產的淨減值回撥

回顧期內，金融資產淨減值損失轉回為人民幣100百萬元而同比增加減值損失轉回人民幣82百萬元，增幅為455.6%。本集團在評估貿易應收賬款、金融應收賬款和應收票據減值時，將使用12個月、整個存續期和簡化預期信用損失模型，並考慮歷史觀察到的違約率、預測經濟狀況和債務人或借款人的公開信用資訊。基於評估，貿易、金融應收款項及應收票據減值損失人民幣22百萬元。在其他應收款內的金融資產減值損失轉回人民幣122百萬元。有關貿易、金融應收款項及應收票據的更多詳情載於「應收款項」•「來自貿易業務」、「來自金融業務」及「金融分部及貸款業務」及非經審核中期財務報告附註11內。

其他支出

回顧期內，其他支出為人民幣648百萬元，同比增加人民幣589百萬元，增幅為998.3%。增加主要是人民幣577百萬元的外匯匯兌虧損。

財務收入－淨額

回顧期內，財務收入淨額為人民幣338百萬元，同比增加人民幣136百萬元，增幅為67.3%。財務收入淨額增加是由於存款金額的增加所致。

享有聯營企業損益份額

回顧期內，享有聯營企業損益份額為人民幣128百萬元，同比增加人民幣81百萬元，增幅為172.3%。享有聯營企業損益份額主要來自從事卡車零部件銷售業務及金融服務的聯營企業。

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INCOME TAX EXPENSE

Income tax expense for the Period was RMB780 million, representing an increase of RMB130 million or 20.0% YoY. The effective tax rate (income tax expense divided by profit before income tax expense) for the Period was 14.1%, representing a decrease of 0.8 percentage points YoY as one of the Group's subsidiaries had become a high-tech enterprise and its applicable income tax rate was reduced from 25% to 15%, thus lowering the effective tax rate.

PROFIT FOR THE PERIOD AND EARNINGS PER SHARE

Profit for the Period was RMB4,765 million, representing an increase of RMB1,045 million or 28.1% YoY. Net profit ratio (profit for the Period divided by revenue) was 6.7%, representing a decrease of 0.6 percentage points.

Profit attributable to equity shareholders of the Company for the Period was RMB4,325 million, representing an increase of RMB898 million or 26.2% YoY. The basic earnings per share attributable to equity shareholders of the Company for the Period was RMB1.58, representing an increase of RMB0.33 or 26.4% YoY.

RECEIVABLES

FROM TRADE ACTIVITIES

As at 30 June 2026, the Aggregate Trade Balance amounted to RMB40,741 million, representing an increase of RMB6,632 million or 19.4% when compared to the balance as at 31 December 2025. The increase in the Aggregate Trade Balances was due to increase in sales.

In addition to granting standard credit period to certain privileged customers, the Group received acceptance bills for settlement of trade receivables. The Group granted large dealers with good repayment history credit period from 3 to 12 months or accepted settlement by commercial and bank acceptance bills and, hence, their ageing of the Aggregate Trade Balances was longer than that of other customers.

The trade receivables turnover (average Aggregate Trade Balances divided by Products Revenue multiplied by 181 days (2025: 181 days)) for the Period was 96.3 days (2025: 102.2 days), representing a decrease of 5.9 days.

所得稅費用

回顧期內，所得稅費用為人民幣780百萬元，同比增加人民幣130百萬元，增幅為20.0%。回顧期內，有效稅率(所得稅費用除以除所得稅費用前溢利)為14.1%，同比減少0.8個百分點，因本集團一家附屬公司成為高新技術企業，其適用所得稅稅率由25%降為15%，減低有效稅率。

期間溢利和每股盈利

回顧期內，期間溢利為人民幣4,765百萬元，同比增加人民幣1,045百萬元，增幅為28.1%。淨利潤率(期間溢利除以收入)為6.7%，同比減少0.6個百分點。

回顧期內，權益股東應佔溢利為人民幣4,325百萬元，同比增加人民幣898百萬元，增幅為26.2%。權益股東基本每股盈利為人民幣1.58元，同比增加人民幣0.33元，增幅為26.4%。

應收款項

來自貿易業務

於2026年6月30日，貿易應收總款項人民幣40,741百萬元，較2025年12月31日款項增加人民幣6,632百萬元，增幅為19.4%。貿易應收總款項增加是由於銷售增加所致。

除授予某些特權客戶的正常信貸期外，本集團還接受承兌票據用於結算貿易應收款。本集團對信用良好及規模較大的經銷商授予3至12個月的信用期或接受其商業及銀行承兌票據支付貨款，因此這些經銷商的貿易應收總款項賬齡較其他客戶長。

回顧期內，貿易應收款項周轉率(平均貿易應收總款項除以產品收入再乘以181天(2025年：181天))為96.3天(2025年：102.2天)，減少5.9天。

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As at 30 June 2026, the Aggregate Trade Balances aged not more than twelve months amounted to RMB39,650 million or 97.3% of the Aggregate Trade Balances.

The Group reviewed the repayment progress of key customers or customers with higher risk of default in repayment on monthly basis and assessed impairment loss by reference to their businesses, repayment information, etc. During the Period, the impairment loss allowance for Aggregate Trade Balances was reversed at the amount of RMB14 million. During the Period, there was no write-off in the Aggregate Trade Balances.

FROM FINANCING ACTIVITIES

As at 30 June 2026, the net financing receivables was RMB23,797 million, representing an increase of RMB4,270 million or 21.9% when compared to the balance as at 31 December 2025.

As at 30 June 2026, the net financing receivables aged not more than twelve months amounted to RMB13,977 million or 58.7% of the net financing receivables.

During the Period, the Group had made impairment loss allowance for financing receivables at the amount of RMB36 million. During the Period, the previously written-off financing receivables at RMB0.6 million was reversed. Further details of the financing receivables are set out in the section headed "FINANCE SEGMENT AND MONEY LENDING BUSINESS".

TRADE PAYABLES

As at 30 June 2026, the trade and bills payables amounted to RMB80,600 million, representing an increase of RMB10,653 million or 15.2% when compared to the balance as at 31 December 2025.

The trade payables turnover (average trade and bills payables balances divided by costs of Products Revenue multiplied by 181 days (2025: 181 days)) for the Period was 224.4 days (2025: 239.6 days), representing a decrease of 15.2 days YoY.

於2026年6月30日，賬齡為不超過12個月的貿易應收總款項為人民幣39,650百萬元，佔貿易應收總款項淨額的97.3%。

本集團每月檢討主要或償還風險較高客戶的償還進度並根據客戶商業、還款資訊信息等評估是否需計提減值撥備。回顧期內，本集團已就貿易應收總款項減值撥備轉回人民幣14百萬元。回顧期內，沒有注銷貿易應收總款項。

來自金融業務

於2026年6月30日，金融應收款項淨額為人民幣23,797百萬元，較2025年12月31日款項增加人民幣4,270百萬元，增幅為21.9%。

於2026年6月30日，賬齡為不超過12個月的金融應收款項淨額為人民幣13,977百萬元，佔金融應收款項淨額的58.7%。

回顧期內，本集團已就金融應收款項撥備人民幣36百萬元。回顧期內，先前已核銷金融應收款項人民幣0.6百萬元已反核銷。有關金融應收款項的更多詳情載於「金融分部及貸款業務」一節。

貿易應付款項

於2026年6月30日，貿易應付款項及應付票據為人民幣80,600百萬元，較2025年12月31日款項增加人民幣10,653百萬元，增幅為15.2%。

回顧期內，貿易應付款項周轉率(平均貿易應付款項及應付票據除以產品收入成本再乘以181天(2025年：181天))為224.4天(2025年：239.6天)，同比減少15.2天。

Management Discussion and Analysis

管理層討論與分析

CASH FLOWS

Net cash inflow generated from operating activities for the Period was RMB3,770 million, representing an increase of RMB113 million or 3.1% YoY. Although profit from operations increased by RMB958 million during the Period, most of such increase was offset by the net increase in trade, financing and bills receivables and trade and bills receivables at RMB647 million and the net repayment of borrowings from the Finance Segment (cash outflow from operating activities) at RMB255 million.

Net cash outflow from investing activities for the Period was RMB2,398 million representing a decrease of the cash outflow by RMB4,515 million or 65.3% YoY. The Group saved RMB4,217 million during the Period by reduction of purchase of property, plant and equipment and not acquiring associated companies.

Net cash outflow used in financing activities for the Period was RMB752 million, representing an increase of the cash outflow by RMB569 million or 310.9% YoY which is mainly due to the net repayment of borrowings and increase in dividends payments to non-controlling interests totaling an additional payment of RMB585 million.

LIQUIDITY, FINANCIAL RESOURCES AND CAPITAL STRUCTURE

As at 30 June 2026, the Group had cash and cash equivalents, which were mainly dominated in RMB, USD, Euro and HK\$, of RMB18,825 million, representing an increase of RMB413 million or 2.2% when compared to the balance as at 31 December 2025. The Group's total borrowings were approximately RMB4,733 million as at 30 June 2026, representing a decrease of RMB732 million or 13.4% when compared with the balance as at 31 December 2025. Its gearing ratio (total borrowings divided by total assets) and debt-to-equity ratio (total borrowings divided by equity) as at 30 June 2026 were 2.9% and 8.5%, respectively (31 December 2025: 3.6% and 10.3% respectively). As at 30 June 2026, current ratio (total current assets divided by total current liabilities) was 1.1 (31 December 2025: 1.1).

現金流量

回顧期內，經營活動產生的現金流入淨額為人民幣3,770百萬元，同比增加人民幣113百萬元，增幅為3.1%。儘管回顧期內經營利潤增加了人民幣958百萬元，但大部分該增長被貿易、金融應收款項及應收票據扣除貿易應付款及應付票據的淨增加人民幣647百萬元，以及金融分部借款淨償還(經營活動的現金流出)人民幣255百萬元所抵消。

回顧期內，投資活動產生的現金流出淨額為人民幣2,398百萬元，同比現金流出淨額減少人民幣4,515百萬元，減幅為65.3%。於回顧期內，本集團透過減少購置物業、廠房及設備以及沒有收購聯營企業，共節省了人民幣4,217百萬元。

回顧期內，融資活動使用的現金流出淨額為人民幣752百萬元，同比增加人民幣569百萬元，增幅為310.9%，主要是淨償還借款及增加向非控制性權益分紅共額外多支付人民幣585百萬元。

流動性、財務資源及資本架構

於2026年6月30日，本集團的現金及現金等價物為人民幣18,825百萬元(主要貨幣為人民幣、美元、歐元及港元)，較2025年12月31日款項增加人民幣413百萬元，增幅為2.2%。於2026年6月30日，借款總額約為人民幣4,733百萬元，較2025年12月31日結餘減少人民幣732百萬元，減幅為13.4%。於2026年6月30日，資本負債比率(借款總額除以資產總額)及債務對權益比率(借款總額除以權益)分別為2.9%及8.5%(2025年12月31日：分別為3.6%及10.3%)。於2026年6月30日，流動比率(流動資產總額除以流動負債總額)為1.1(2025年12月31日：1.1)。

Management Discussion and Analysis

管理層討論與分析

As at 30 June 2026, all borrowings were denominated in RMB (31 December 2025: all in RMB) and 94.5% borrowings were charged at fixed rates (31 December 2025: 89.7%). The maturity profile of all borrowings was as follows:

於2026年6月30日，借款總額全部以人民幣結算(2025年12月31日：全部人民幣)，94.5%借款是以固定利率計息(2025年12月31日：89.7%)。借款總額的到期狀況如下：

		30 June 2026 2026年 6月30日 RMB million 人民幣百萬元	31 December 2025 2025年 12月31日 RMB million 人民幣百萬元
Within one year	第一年內	4,386	4,929
After 1 year but within 2 years	一年至二年	112	238
After 2 years but within 5 years	二年至五年	235	298
		4,733	5,465

As at 30 June 2026, total consolidated equity of the Company was RMB55,597 million, representing an increase of RMB2,383 million or 4.5% when compared with the balance as at 31 December 2025.

於2026年6月30日，本公司的綜合權益總額為人民幣55,597百萬元，較2025年12月31日款項增加人民幣2,383百萬元，增幅為4.5%。

As at 30 June 2026, the Company's market capitalization was RMB92,421 million (calculated based on the issued share capital of the Company: 2,760,993,339 Shares, closing price: HK\$38.54 per Share and at the exchange rate of 1: 0.86855 between HK\$ and RMB).

於2026年6月30日，本公司的市值為人民幣92,421百萬元（以已發行股本2,760,993,339股，收市價：每股38.54港元，1港元兌人民幣0.86855元計算）。

As at 30 June 2026, the unutilized credit facilities of the Group from the banks amounted to RMB58,489 million (31 December 2025: RMB79,774 million). As the deposit rate had been reduced to zero, as at 30 June 2026, the Group did not place any mandatory deposits to the PBOC for its financial operations (31 December 2025: nil). In addition, an aggregate amount of RMB4,670 million (31 December 2025: RMB5,984 million) of restricted cash and RMB700 million (31 December 2025: RMB600 million) of time deposits in other receivables were pledged mainly for issue of letters of credit and bank acceptance bills.

於2026年6月30日，本集團銀行未使用授信額度為人民幣58,489百萬元（2025年12月31日：人民幣79,774百萬元）。存放準備金率降低至零，於2026年6月30日，本集團沒有就其金融業務於中國人民銀行存放準備金（2025年12月31日：無）。此外，金額為人民幣4,670百萬元（2025年12月31日：人民幣5,984百萬元）的受限制現金及人民幣700百萬元（2025年12月31日：人民幣600百萬元）於其他應收賬款的定期存款用於發行信用證及銀行承兌匯票的質押。

Management Discussion and Analysis

管理層討論與分析

The Group meets its daily liquidity needs by matching operating cash flow patterns with funds on hand and enhances its liquidity by way of application for longer credit periods from suppliers, obtaining sufficient banking facilities and issuing via bank acceptance bills.

INVESTMENTS

The Group continued to pay attention to potential strategic investment opportunities in the market, and acquire or invest in those meet with the Group's strategic development requirements at appropriate times.

INVESTMENTS IN SUBSIDIARIES

During the Period, the Group had set up several wholly-owned overseas subsidiaries for the purposes of strengthening the sales channels and overseas production.

EQUITY INVESTMENTS FORMING PART OF THE GROUP'S OPERATIONS

Other than investments in subsidiaries, the Group holds long-term equity investments forming part of its business operations:

a) INTERESTS IN ASSOCIATES

As at 30 June 2026, the amount of interests in associates was RMB5,220 million, representing 3.1% of the total assets of the Group.

b) OTHER LONG TERM EQUITY INVESTMENTS

As at 30 June 2026, the Group's unlisted equity investments for long term strategic investment purpose amounted to RMB18 million, representing less than 0.1% of the total assets of the Group. These investments were presented as equity investments designated at fair value through other comprehensive income.

本集團以經營活動產生的現金流配合持有資金滿足日常流動資金需求，並通過從供應商申請的較長還款期、從銀行取得的充足的承諾融資和透過銀行發行承兌票據，提高資金的靈活性。

投資

本集團持續關注市場上潛在的戰略投資機會，對符合本集團戰略發展要求的項目，適時進行收購或投資。

附屬公司投資

在回顧期內，本集團設立了若干全資海外附屬公司，以加強銷售渠道和海外生產。

構成本集團運營的一部分的股權投資

除附屬公司投資外，本集團持有長期股權投資，目的為業務運營一部分：

a) 聯營企業權益

於2026年6月30日，聯營企業權益金額為人民幣5,220百萬元，佔本集團總資產的3.1%。

b) 其他長期股權投資

於2026年6月30日，本集團作為長期戰略投資目的而持有的非上市股權投資金額為人民幣18百萬元，佔本集團總資產的比重少於0.1%。該等投資以指定為公允價值計量且其變動計入其他全面收益的權益投資列示。

Management Discussion and Analysis

管理層討論與分析

OTHER SECURITIES INVESTMENTS

For the purposes of increasing profitability of short term funds and managing the liquidity of the Group, the Group invested in short-term equity investments which consisted of listed securities in Hong Kong and China. As at 30 June 2026, the Group had short term equity investment at RMB2 million, representing less than 0.1% of its total assets. Such equity investments are presented as equity investments in financial assets at fair value through profit or loss. Their fair values keep changing from time to time depending on factors including but are not limited to their operation results, economic situation and stock markets sentiments.

CAPITAL COMMITMENT

As at 30 June 2026, the Group committed capital expenditure in respect of property, plant and equipment as well as intangible assets amounting to RMB1,575 million.

CHARGES ON GROUP ASSETS

Save as disclosed in the section headed "LIQUIDITY, FINANCIAL RESOURCES AND CAPITAL STRUCTURE", as at 30 June 2026, motor vehicles, buildings and land use rights with an aggregate carrying value of RMB618 million were being pledged for borrowings at RMB348 million.

FINANCIAL MANAGEMENT AND POLICY

The Group's finance department is responsible for the financial risk management of the Group. One of the primary objectives of financial policies of the Group is to manage exchange rate risk while the foreign exchange management working group directly participates in foreign exchanges management. The major foreign exchange risk exposure arises from its exporting and importing activities, business operations outside the PRC as well as the financing activities in Hong Kong. Although the Group does not aim for speculative activities, the Group uses forward exchange contracts, foreign exchange derivatives, etc. to manage the foreign exchange risks and purchases several wealth management products of which the return is linked with non-RMB foreign currencies.

其他證券投資

為提高本集團短期資金的盈利能力及管理資金的流動性，本集團進行短期股權投資，包括香港及中國的上市證券。於2026年6月30日，短期證券投資金額為人民幣2百萬元，佔總資產的比重少於0.1%，這些投資以公允價值計量且其變動計入當期損益的金融資產列示。其公允價值不時變動，取決但不限於經營業績、經濟形勢和股票市場情緒。

資本承諾

於2026年6月30日，本集團已承諾的物業、廠房及設備以及無形資產的資本性支出為人民幣1,575百萬元。

集團資產抵押

除在「流動性、財務資源及資本架構」一節披露外，於2026年6月30日，帳面價值合計為人民幣618百萬元的車輛、樓宇及土地使用權用於抵押借款人民幣348百萬元。

財務管理及政策

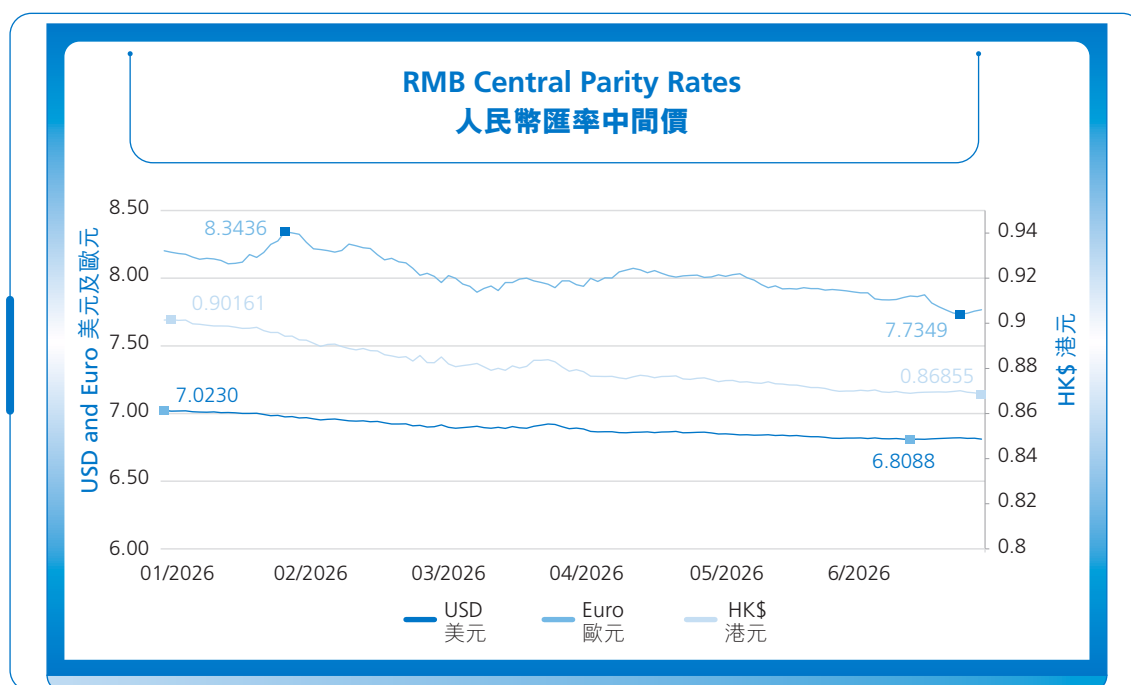
本集團的財務風險管理由本集團上市財務部負責。本集團財務政策的主要目標之一是管理外匯匯率波動風險，由外匯管理工作小組直接參與外匯管理事宜。主要的外匯風險乃來自本集團出口、進口活動、中國境外營運及於香港的融資活動。雖然本集團並非以投機活動為目標，但本集團採用遠期外幣合約、外匯衍生產品等管理外匯風險，並購買一些與非人民幣貨幣掛鉤的理財產品。

Management Discussion and Analysis

管理層討論與分析

Most of the Group's monetary assets and liabilities are denominated in RMB while the major non-RMB denominated net monetary assets/liabilities are in USD, Euro and HK\$. The RMB central parity rates against USD, Euro and HK\$ during the Period are shown below:

本集團的貨幣資產和負債大部分以人民幣計價，而主要的非人民幣淨貨幣資產／負債為美元、歐元和港元。下表列出了回顧期內人民幣對美元、歐元和港元的匯率中間價：



Management Discussion and Analysis

管理層討論與分析

During the Period, the Group recorded foreign exchange losses of RMB577 million in operating profit and gains of RMB27 million on forward foreign exchange contracts for the purpose of reducing foreign exchange fluctuations. The material potential foreign exchange impacts to monetary assets and liabilities of the Group as at 30 June 2026 are:

回顧期內，本集團於經營溢利的外匯匯兌虧損人民幣577百萬元，而用作對沖外幣匯率波動的遠期結匯合同收益人民幣27百萬元。於2026年6月30日，本集團以外幣計價的貨幣資產和負債的重大潛在匯影響為：

		USD denominated net assets 美元計價的 淨資產	EURO denominated net assets 歐元計價的 淨資產
5% appreciation/ depreciation in RMB	人民幣升值 / 貶值 5%	Loss/gain before tax of RMB499 million/ RMB306 million 人民幣499 百萬元/ 人民幣306 百萬元 稅前虧損/盈利	Loss/gain before tax of RMB30 million/ RMB30 million 人民幣 30百萬元/ 人民幣 30百萬元 稅前虧損/盈利

		HK\$ denominated net liabilities 港元計價的 淨負債
5% appreciation/ depreciation in RMB	人民幣升值 / 貶值 5%	Gain/loss before tax of RMB29 million/ RMB29 million 人民幣29百萬元/ 人民幣29百萬元 稅前盈利/虧損

Management Discussion and Analysis

管理層討論與分析

GOING CONCERN

Based on the current financial forecast and the funding that can be utilized, the Group will have sufficient financial resources to continue its operations in the foreseeable future. As a result, the financial statements were prepared based on the going concern assumption.

CONTINGENT LIABILITIES, LEGAL PROCEEDINGS AND POTENTIAL LITIGATION

As at 30 June 2026, there were no material contingent liabilities. During the Period, the Group was not involved in any material litigation or arbitration.

DISCLAIMER ON NON-GAAP FINANCIAL MEASURES

Affiliated HDT export revenue is a non-GAAP financial measure and it is used for assessing the Group's actual export performance. The Group treats the type of sales to dealers who purchase the Group's HDTs and directly export to their overseas customers as our export sales. Hence, it may not be comparable to similarly titled measures for other companies and should not be considered as an alternative to revenue by geographical markets as an indicator of the operating performance of the Group.

The use of non-GAAP financial measure is provided solely to enhance the overall understanding of the Group's current financial performance. Additionally, since the Group has historically reported non-GAAP results to investors, it is considered the inclusion of non-GAAP financial measure provides consistency in the Group's financial reporting.

持續經營

根據現行財務預測和可動用的融資情況，本集團在可預見未來有充足財務資源以持續經營。因此，在編製財務報表時已基於持續經營基準編製。

或然負債、法律訴訟及潛在訴訟

於2026年6月30日，本集團沒有重大或然負債。回顧期內，本集團未發生任何重大訴訟或仲裁。

非公認會計原則指標的免責聲明

聯營重卡出口收入為非公認會計原則指標，該指標用於評估本集團的實際出口表現。本集團將經銷商購買本集團重卡後直接出口至其海外客戶的銷售類型視為出口銷售。因此，聯營重卡出口收入未必可與其他公司的同類指標作比較，也不應被視作地區市場收入(本集團業務指標)的替補。

非公認會計準則指標的提供僅為加強投資者對本集團現時財務表現的整體理解。此外，由於本集團以往也向投資者報告若干非公認會計原則指標以反映本集團業績，因此本集團認為非公認會計原則指標可使本集團的財務報告保持一致性。

Other Information 其他資料

Corporate Governance Practices

The Board and senior management of the Company commit to maintain a high standard of corporate governance, formulate good corporate governance practice for improvement of accountability and transparency in operations, and strengthen the internal control system from time to time so as to ensure to meet with the expectations of the Shareholders. The Company has adopted the corporate governance codes as set out in Appendix C1 “Corporate Governance Code” effective during the Period (the “CG Code”) to the Listing Rules as its own code of corporate governance.

During the Period, the Company had been in compliance with the code provisions under the CG Code.

Board

The Board is accountable to the Shareholders. In discharging its corporate accountability, every Director is required to pursue excellence in the interests of the Shareholders and fulfill his/her fiduciary duties by applying the required level of skills, care and diligence to a standard in accordance with the statutory requirements.

The Company attaches great importance to the level of Directors’ commitment to the Company and the Board. The Directors have devoted sufficient time to the Company’s affairs and closely monitored the Company’s businesses. All Directors are required to declare to the Board upon their first appointment, the directorships or other positions they are concurrently holding at other companies or organizations. These interests are updated on an annual basis or as and when necessary. In addition, each Director is subject to retirement by rotation at least once every three years.

The Board is responsible for formulating group policies, business and strategic directions, establishing good corporate governance practices and procedures and monitoring risk management, internal controls and operation performances. The EDs are delegated with the responsibilities of the day-to-day management of the Group and making operational and business decisions within the control of and delegation framework of the Group. The NEDs and INEDs, particularly, with their independent views, contribute valuable views and proposals for the Board’s deliberation and decisions.

企業管治常規

董事會及本公司高級管理人員致力於維持高水平企業管治，制定良好企業管治常規以提高問責性及營運透明度，並不時加強內部監控制度，確保符合股東的期望。本公司已採納於回顧期內有效的上市規則附錄C1《企業管治守則》所載的企業管治守則之規定（「企業管治守則」）作為本公司企業管治守則。

於回顧期內，本公司一直遵守企業管治守則。

董事會

董事會須對股東負責。在履行其企業責任時，每位董事均須以股東利益為導向，恪盡其職，追求卓越，並按法規所需技能，謹慎盡忠地履行其董事誠信責任。

本公司非常重視董事對本公司及董事會的投入程度。各董事已投入充足時間於本公司事務，並密切監察本公司業務。所有董事須於首次獲委任時，向董事會申報彼等同時在其他公司或機構擔任的董事或其他職務。有關利益申報須每年或於需要時更新。此外，各董事需輪流退任，至少每三年一次。

董事會負責制訂整體政策，業務及策略性方向，制定良好企業管治常規及程序，監察企業風險管理、內部控制及業績表現。執行董事已獲授權管理本集團日常營運，並於本集團的監控及授權架構下作出營運及業務決策。非執行董事和獨立非執行董事（尤其是通過其獨立性意見）提供寶貴意見及建議，供董事會考慮及議決。

Other Information

其他資料

As at 30 June 2026, the Board had a total number of fifteen Directors including seven EDs, three NEDs and five INEDs. Seven EDs included Mr. Liu Zhengtao, Mr. Liu Wei, Ms. Li Xia, Mr. Han Feng, Mr. Zhao Hua, Mr. Wang Dechun and Ms. Han Xing. Three NEDs included Mr. Cheng Guangxu, Mr. Karsten Oellers and Mr. Mats Lennart Harborn. Five INEDs included Dr. Wang Dengfeng, Mr. Zhao Hang, Mr. Lyu Shousheng, Mr. Zhang Zhong and Dr. Liu Xiaolun. Mr. Liu Zhengtao is the Chairman and Mr. Liu Wei is the President.

Mr. Mats Lennart Harborn resigned as an NED effective from 26 August 2026.

Board Committees

The Board has set up the Executive Committee, the Strategy and Investment Committee, the Audit Committee, the Remuneration Committee, the Nomination Committee and the ESG Committee to deal with different businesses and matters.

Executive Committee

The Executive Committee has been formed by all the EDs as appointed from time to time and is responsible for implementing the decisions made by the Board including but not limited to financing operations, operating strategies, business development, and managing daily operations and the effective implementation of corporate strategy and policies.

As at 30 June 2026, the Executive Committee comprised seven members, namely, Mr. Liu Zhengtao, Mr. Liu Wei, Ms. Li Xia, Mr. Han Feng, Mr. Zhao Hua, Mr. Wang Dechun and Ms. Han Xing. Mr. Liu Zhengtao is the chairman of the Executive Committee.

於2026年6月30日，董事會由十五名董事組成，包括七名執行董事、三名非執行董事及五名獨立非執行董事。七名執行董事包括劉正濤先生、劉偉先生、李霞女士、韓峰先生、趙華先生、王德春先生及韓星女士。三名非執行董事包括程廣旭先生、Karsten Oellers先生及Mats Lennart Harborn先生。五名獨立非執行董事包括王登峰博士、趙航先生、呂守升先生、張忠先生及劉霄倫博士。劉正濤先生為董事長及劉偉先生為總裁。

Mats Lennart Harborn 先生自2026年8月26日辭任非執行董事。

董事會委員會

董事會設立執行委員會、戰略及投資委員會、審核委員會、薪酬委員會、提名委員會及ESG委員會，各委員會分別承擔不同職責。

執行委員會

執行委員會的成員由所有不時委任的執行董事組成並負責執行董事會決策事項，包括但不限於融資業務，經營戰略，業務發展等，以及管理日常事務並有效地實施企業策略及政策。

於2026年6月30日，執行委員會由七名成員組成，分別為劉正濤先生、劉偉先生、李霞女士、韓峰先生、趙華先生、王德春先生及韓星女士。執行委員會主席為劉正濤先生。

Other Information

其他資料

Strategy and Investment Committee

The Strategy and Investment Committee is mainly responsible for the formulation of medium and long term strategic plans and business development strategies of the Group including the study and recommendation of significant investment financing initiatives and significant capital operations and asset operation projects.

As at 30 June 2026, the Strategy and Investment Committee comprised five members, namely, Mr. Liu Zhengtao, Mr. Liu Wei, Ms. Li Xia, Ms. Han Xing and Mr. Zhao Hang. Mr. Liu Zhengtao, Mr. Liu Wei, Ms. Li Xia and Ms. Han Xing are EDs while Mr. Zhao Hang is an INED. Mr. Liu Zhengtao is the chairman of the Strategy and Investment Committee.

Audit Committee

The Audit Committee is mainly responsible for reviewing and monitoring the financial control, internal control, risk management systems of the Group, including reassessment of the financial and accounting policies, review of interim reports, annual reports and financial statements, review of the risk management and internal control systems, the effectiveness of the internal audit function, etc. In addition, the Audit Committee is responsible for the appointment, re-appointment and removal of external auditor, and for reporting to the Board on the recommendation, review and supervision of the external auditor in respect of its independence and objectivity, the effectiveness of the audit procedures, review of the scope and amount of the provision of non-audit services by the external auditor annually as well as the impact to the independence of the external auditor, the handling of any issues related to the resignation of auditor or the removal of such auditor and the communication with the external auditor on auditing matters. The most up-to-date version of the terms of reference of the Audit Committee is available on the websites of the Company and the Stock Exchange.

As at 30 June 2026, the Audit Committee comprised three members, namely, Dr. Liu Xiaolun, Dr. Wang Dengfeng and Mr. Cheng Guangxu. Dr. Liu Xiaolun and Dr. Wang Dengfeng are INEDs while Mr. Cheng Guangxu is an NED. Dr. Liu Xiaolun is the chairman of the Audit Committee.

戰略及投資委員會

戰略及投資委員會的主要工作為制定本集團中、長期策略計劃及業務發展策略，包括對重大投資融資方案和重大資本運作、資產經營項目進行研究並提出建議。

於2026年6月30日，戰略及投資委員會由五名成員組成，分別為劉正濤先生、劉偉先生、李霞女士、韓星女士及趙航先生。劉正濤先生、劉偉先生、李霞女士及韓星女士為執行董事，趙航先生為獨立非執行董事。戰略及投資委員會主席為劉正濤先生。

審核委員會

審核委員會的主要職責為審閱及監察本集團的財務監控、內部監控及風險管理系統，包括重新評估財務及會計政策、審閱半年度報告、年度報告及財務報表、檢討風險管理和內部監控系統、內部審計職能的有效性等。此外，審核委員會還負責外聘核數師的委任、重新委任及解聘事項，並向董事會提供建議、審閱及監管外聘核數師是否獨立、客觀及核數程序是否有效、每年審查外聘核數師提供非審計服務的範圍和金額，以及對外聘核數師獨立性的影響，並處理任何有關核數師辭職或被解聘的問題，與外聘核數師就核數事項進行溝通。審核委員會之最新權責範圍可於本公司網站及聯交所網站查閱。

於2026年6月30日，審核委員會由三名成員組成，分別為劉霄倫博士、王登峰博士及程廣旭先生。劉霄倫博士及王登峰博士為獨立非執行董事，程廣旭先生為非執行董事。審核委員會主席為劉霄倫博士。

Other Information

其他資料

Remuneration Committee

The Remuneration Committee is mainly responsible for the appraisal of the Directors and senior management performance and making recommendation to the Board on their remuneration including the formulation of performance assessment standards, procedures, major proposals and mechanisms of the assessment systems, rewards and penalties to review or approve matters of share schemes. The Remuneration Committee will also supervise the remuneration and other benefits offered by the Group to the Directors.

As at 30 June 2026, the Remuneration Committee comprised three members, namely, Mr. Lyu Shousheng, Mr. Zhang Zhong and Mr. Zhao Hang who all are INEDs. Mr. Lyu Shousheng is the chairman of the Remuneration Committee. The most up-to-date version of the terms of reference of the Remuneration Committee is available on the websites of the Company and the Stock Exchange.

Nomination Committee

The Nomination Committee is responsible for reviewing the Board's structure, size, composition (including the skills, knowledge and experience) and diversity at least annually and making recommendations on any proposed changes to complement the Company's corporate strategy, including the selection of individuals nominated for directorships, the recommendation of the appointment or re-appointment of Directors, succession planning for Directors and assessing the independence of independent non-executive Directors. In considering the nomination of new directors, the Board will take into account the qualification, ability, working experience, leadership and professional ethics of the candidates, especially their experience in truck industry or other professional areas. The most up-to-date version of the terms of reference of the Nomination Committee is available on the websites of the Company and the Stock Exchange.

As at 30 June 2026, the Nomination Committee comprised three members, namely, Mr. Zhang Zhong, Mr. Lyu Shousheng and Ms. Li Xia. Mr. Zhang Zhong and Mr. Lyu Shousheng are INEDs while Ms. Li Xia is an ED. Mr. Zhang Zhong is the chairman of the Nomination Committee.

薪酬委員會

薪酬委員會的主要職責為評估董事及高級管理層的表現，並向董事會就其薪酬提供建議，包括制定績效評價標準、程序及主要評價體系、獎勵和懲罰的主要方案和制度以審閱或批准股份計劃事項。薪酬委員會亦監察本集團向董事提供的薪酬及其他福利。

於2026年6月30日，薪酬委員會由三名成員組成，分別為呂守升先生、張忠先生及趙航先生，全為獨立非執行董事。薪酬委員會主席為呂守升先生。薪酬委員會之最新權責範圍可於本公司及聯交所網站查閱。

提名委員會

提名委員會負責每年至少一次檢討董事會的架構、人數、組成(包括技能、知識和經驗)及其多元化佈局，並對任何擬議的變更提出建議，以配合本公司的企業策略，具體包括選擇提名人士擔任董事、建議委任或重新委任董事、董事繼任計劃以及評核獨立非執行董事的獨立性。有關提名新任董事方面，董事會將考慮候選人的資格、能力、工作經驗、領導才能及專業操守，特別是在卡車行業或其他專業範疇的經驗。提名委員會之最新權責範圍可於本公司網站及聯交所網站查閱。

於2026年6月30日，提名委員會由三名成員組成，分別為張忠先生、呂守升先生及李霞女士。張忠先生及呂守升先生為獨立非執行董事，李霞女士為執行董事。提名委員會主席為張忠先生。

Other Information

其他資料

Diversity Policy and Nomination Procedures

The Company recognizes and fully appreciates the importance of achieving diversity in Board membership regarding corporate governance and Board effectiveness. The Company adopted a board diversity policy on 1 September 2013. The diversity policy aims to ensure that the members of the Board have an appropriate balance of skills, experience and perspectives, so as to enhance the effective operation of the Board and maintain high standards of corporate governance. It also sets measurable objectives for selecting candidates based on a range of diverse perspectives, taking into account the business model and specific needs of the Company, including but not limited to gender, age, race, language, cultural background, educational background, industry experience and professional experience.

For the purposes of implementation of the board diversity policy, there are the following measurable objectives:

1. at least one third of the Directors shall be independent non-executive Directors;
2. at least one Director and senior management is female; and
3. at least one Director shall have obtained accounting or other professional qualifications.

During the Period, all the measurable objectives have been fulfilled.

The Company does not have a formal nomination policy for directors in place. The Nomination Committee has primary responsibility for identifying suitably qualified candidates to become members of the Board and shall give adequate consideration to the diversity policy in selection of board candidates. Selection of board candidates shall be based on a range of diversity perspectives with reference to the Group's business model and specific needs, including but not limited to gender, age, race, language, cultural background, educational background, industry experience and professional experience. All Board appointments will be based on meritocracy, and candidates will be assessed against appropriate criteria and considered on an appropriate basis, taking into account the benefits of diversity on the Board.

多元化政策及提名程序

本公司認同並深知實現董事會成員多元化對企業管治及董事會效能的重要性。本公司於2013年9月1日採納董事會成員多元化政策。多元化政策旨在確保董事會成員在技能、經驗以及視角的多元化方面達到適當的平衡，從而提升董事會的有效運作，保持高標準的企業管治水平。參考本公司的業務模式和特定需求，基於一系列多元化視角，制定甄選候選人的可量化指標，包括但不限於性別、年齡、種族、語言、文化背景、教育背景、行業經驗和專業經驗。

就實施董事會多元化政策而言，有以下可量化指標：

1. 至少三分之一董事須為獨立非執行董事；
2. 至少一名董事及高級管理層為女性；及
3. 至少一名董事須已獲得會計或其他專業資格。

回顧期內，所有可量化指標均已達成。

本公司目前沒有正式的提名董事政策。提名委員會負責物色可擔任董事的合資格候選人，並在甄選過程中充分考慮董事會成員多元化政策。候選人甄選將基於一系列多元化視角，並參考本集團的業務模式和特定需求，包括但不限於性別、年齡、種族、語言、文化背景、教育背景、行業經驗和專業經驗。董事會所有委任均遵循用人唯才的原則，將依據適當的標準對候選人進行評估，同時充分考慮董事會成員多元化的裨益。

Other Information

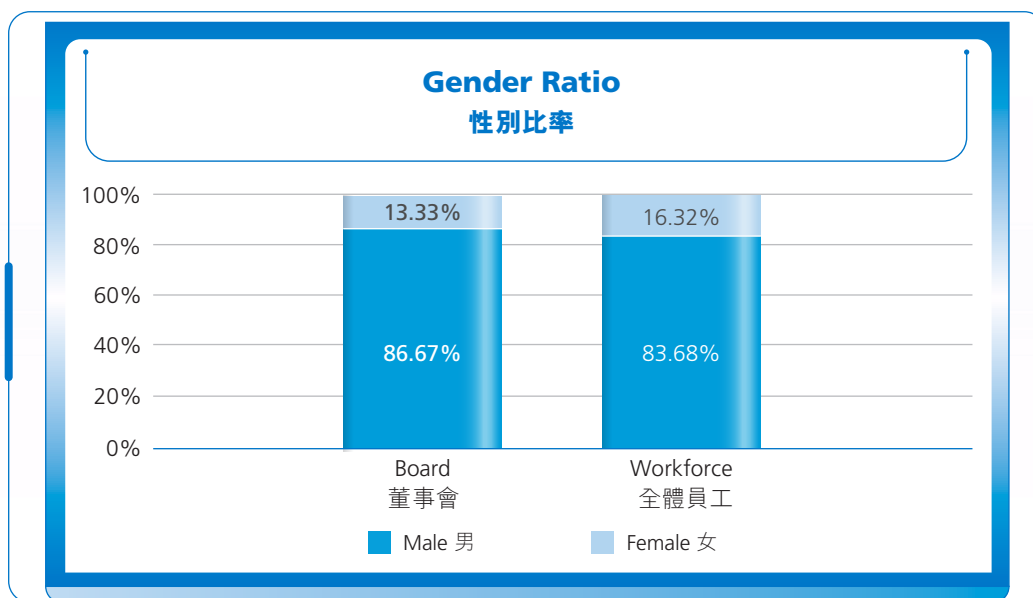
其他資料

For succession planning to maintain gender diversity on the Board, the Board will ensure, by upholding an open, fair, just and reasonable human resource policy with equal opportunities for talent attraction and promotion regardless of gender, that a diverse pipeline of candidates is available to take up leadership positions when any vacancy arises.

As at 30 June 2026, the gender ratio of the Board and the all employees (including senior management) are shown in the chart below:

為保證繼任計劃可維持董事會性別多元化，董事會將秉承公開、公平、公正及合理的人力資源政策，在招聘及晉升時提供不分性別的平等機會，以確保董事會具備多元化候選人渠道，可於出現空缺時填補管理崗位。

於2026年6月30日，董事會及全體員工(含高級管理人員)性別比例如下圖所示：



The Company has also taken and continues to take steps to promote diversity at all levels of its workforce. Our approach for talent recruitment and retention is to employ a diverse team that works together collaboratively and encourage differences and individuality in employees with respect to equal opportunities, diversity and anti-discrimination. With a view to enhancing efficiency, we have not set a measurable objective for achieving gender diversity at the workforce level. Nonetheless, the Company is determined to commit to the meritocratic and diverse approach which provides equal consideration and opportunities to all qualified candidates regardless of gender in terms of hiring and promotion process.

本公司也已採取並將繼續採取措施促進所有級別員工隊伍的多元化。我們招聘和留住人才的政策是聘用協同工作的多元化團隊，鼓勵員工之間的差異和獨特個性，並尊重平等機會、多元化和反歧視。為了提高效率，我們沒有對全體員工的性別多元化訂立可量化指標。儘管如此，本公司決心謹遵唯才是舉及多元化的政策，在招聘和晉升過程中不論性別，給予所有合資格候選人平等考量和機會。

Other Information

其他資料

ESG Committee

The ESG Committee is responsible for formulating and recommending on the Group's ESG vision, mission and policy to the Board, developing ESG and climate related strategies, monitoring the compliance of the applicable ESG legal and regulatory requirements, overseeing the Group's ESG related matters, monitoring and reporting the ESG performance, review of ESG report, etc. The most up-to-date version of the terms of reference of the ESG Committee is available on the websites of the Company and the Stock Exchange.

As at 30 June 2026, the ESG Committee comprised three members, namely, Mr. Liu Wei, Mr. Han Feng and Dr. Wang Dengfeng. Mr. Liu Wei and Mr. Han Feng are EDs while Dr. Wang Dengfeng is an INED. Mr. Liu Wei is the chairman of the ESG Committee.

Dividend Policy

The Company did not have a dividend policy in place, as the Company will consider various factors such as the current operating results, distributable reserves, financial position, expected financial performance, expected working capital requirements, sustainable development to determine the dividend distribution proposal, which is to the best interest of the Company and its Shareholders as a whole.

Directors' Securities Transactions

The Company has adopted Appendix C3 - Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") to the Listing Rules as the code of conduct for securities transactions by the Directors. The Company has made specific enquiries with all Directors and all Directors confirm that they have complied with the standards required by the Model Code during the Period.

Changes in Directors' Information

Mr. Zhao Hang has been appointed as an independent director of Shenzhen Refond Optoelectronics Co., Ltd., a company listed on the Shenzhen Stock Exchange (stock code: 300241).

Ms. Li Xia has been re-appointed as the financial controller of the Group.

ESG 委員會

ESG 委員會主要負責制定並向董事會建議本集團的 ESG 願景、使命及政策，制定 ESG 及氣候變化相關策略，監督對適用 ESG 法律及監管要求的合規性，監督本集團的 ESG 相關事宜，監察及報告 ESG 表現，審閱 ESG 報告等。ESG 委員會之最新權責範圍可於本公司網站及聯交所網站查閱。

於 2026 年 6 月 30 日，ESG 委員會由三名成員組成，分別為劉偉先生、韓峰先生及王登峰博士。劉偉先生及韓峰先生為執行董事，王登峰博士為獨立非執行董事。ESG 委員會主席為劉偉先生。

股息政策

本公司並未設立股息政策，因為本公司會綜合考慮當時的經營業績、可分派儲備、財務狀況、預期財務表現、預期營運資金需求、可持續發展等因素以確定股息分配方案，此舉符合本公司及其股東之整體利益。

董事進行證券交易

本公司已採納上市規則附錄 C3《上市發行人董事進行證券交易之標準守則》（「標準守則」）作為本公司董事進行證券交易的守則。本公司已明確詢問全體董事是否遵守標準守則，全體董事已確認回顧期內一直遵守標準守則的規定。

董事信息更改

趙航先生上任深圳市瑞豐光電子股份有限公司（一家在深交所上市的公司（股票代碼：300241））獨立董事。

李霞女士再次上任本集團財務總監。

Other Information

其他資料

Dividends

The Board has declared to distribute to Shareholders whose names appear on the register of members of the Company on Thursday, 17 September 2026 an interim dividend of either HK\$1.18 or RMB1.02 per Share (converted at the exchange rate of RMB0.86523 to HK\$1 as published by the PBOC on Wednesday, 26 August 2026) for the six months ended 30 June 2026 (the "2026 Interim Dividend") with a sum of approximately HK\$3,258 million or RMB2,816 million. The 2026 Interim Dividend will be distributed on Friday, 20 November 2026.

A 2026 RMB Interim Dividend election form has been despatched to the Shareholders. Shareholders who wish to receive the 2026 Interim Dividend in RMB have to complete the form and return the same to the Company's share registrar, Computershare Hong Kong Investor Services Limited, at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong not later than 4:30 p.m. on Friday, 23 October 2026.

The Company has been determined as a Chinese-resident enterprise. Pursuant to the "Enterprise Income Tax Law of the PRC" 《中華人民共和國企業所得稅法》 and the "Detailed Rules for the Implementation of the Enterprise Income Tax Law of the PRC" 《中華人民共和國企業所得稅法實施條例》, a Chinese-controlled offshore incorporated enterprise shall withhold and pay enterprise income tax for its non-PRC resident enterprise shareholders. As the withholding and payment obligation lies with the Company, the Company will withhold and pay enterprise income tax for its non-PRC resident enterprise shareholders to whom the Company pays the 2026 Interim Dividend.

In respect of all the Shareholders whose names are not registered as natural persons (including HKSCC Nominees Limited, corporate nominees or trustees such as securities companies and banks, and other entities or organizations, which are all considered as non-PRC resident enterprise shareholders), the Company will distribute the 2026 Interim Dividend after deducting an enterprise income tax of 10% or other appropriate rates.

股息

董事會宣佈向於2026年9月17日(星期四)載列於本公司股東名冊的股東派發截至2026年6月30日止6個月中期股息每股1.18港元或人民幣1.02元(「2026年中期股息」,按中國人民銀行於2026年8月26日(星期三)公佈的人民幣0.86523元兌1港元匯率計算),合計約3,258百萬港元或人民幣2,816百萬元。2026年中期股息將於2026年11月20日(星期五)派發。

2026年人民幣中期股息選擇表格已寄給股東。股東如欲以人民幣收取2026年中期股息,最遲須於2026年10月23日(星期五)下午四時三十分前填妥及寄回該表格予本公司的股份過戶登記處香港中央證券登記有限公司,地址為香港灣仔皇后大道東183號合和中心17M樓。

本公司已被認定為中國居民企業。按《中華人民共和國企業所得稅法》及《中華人民共和國企業所得稅法實施條例》的規定,境外註冊中資控股企業向非中國居民企業股東派發股息時,需代扣代繳其企業所得稅。因此,本公司將以扣繳義務人身份在向非中國居民企業股東派發2026年中期股息時,代扣代繳企業所得稅。

對於以非自然人名義登記的股東(包括香港中央結算(代理人)有限公司,企業代理人或受託人如證券公司、銀行等,或其他實體及組織皆被視為非中國居民企業股東),本公司將扣除10%或其他適合百分比的企業所得稅後派發2026年中期股息。

Other Information

其他資料

Investors who invest in Shares through the Shanghai Stock Exchange or the Shenzhen Stock Exchange in the PRC (the Shanghai-Hong Kong Stock Connect or the Shenzhen-Hong Kong Stock Connect investors), whether natural persons or enterprises, are investors who hold the Shares through HKSCC Nominees Limited, and in accordance with the above requirements, the Company will pay to HKSCC Nominees Limited the amount of the 2026 Interim Dividend after withholding for payment the 10% enterprise income tax.

The Company will not withhold and pay the income tax in respect of the 2026 Interim Dividend payable to PRC resident enterprise shareholders, exempted entities or any natural person shareholders.

Review of Interim Results and Report

The unaudited interim results of the Group for the six months ended 30 June 2026 and this report have been reviewed by the Audit Committee and by KPMG, the auditor of the Company, in accordance with Hong Kong Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by Hong Kong Institute of Certified Public Accountants.

Purchase, Sale or Redemption of the Listed Securities of the Company

Neither the Company, nor any of its subsidiaries purchased, redeemed or sold any of the Company's listed securities during the Period.

The trustee of the Share Award Scheme held 18,969,000 Shares (representing approximately 0.69% of the total number of Shares in issue) as at 30 June 2026. For more details, please refer to the section headed "The Share Award Scheme" below.

經中國上海證券交易所或中國深圳證券交易所投資股份之投資者(滬港通或深港通投資者)，無論是自然人還是企業，均屬於透過香港中央結算(代理人)有限公司持有股份的投資者，按照上述規定，本公司將代扣代繳10%的企業所得稅後向香港中央結算(代理人)有限公司支付2026年中期股息款項。

對於中國居民企業、豁免實體或任何自然人股東，本公司將不代扣代繳其2026年中期股息的所得稅。

審閱中期業績及報告

本集團截至2026年6月30日止6個月的未經審核中期業績及本報告已經由審核委員會審閱，並經本公司核數師畢馬威會計師事務所按照香港會計師公會頒佈的香港審閱準則第2410號「由實體的獨立核數師執行中期財務資料審閱」審閱。

購買、出售或贖回本公司上市證券

本公司及其任何附屬公司於回顧期末購買、贖回或銷售本公司任何上市證券。

於2026年6月30日，股份激勵計劃的受託人持有18,969,000股股份(佔已發行股份總數約0.69%)。詳情請參閱下文「股份激勵計劃」一節。

Other Information

其他資料

Public Float

The Company has only issued 2,760,993,339 ordinary shares which all are listed on the Main Board of the Stock Exchange. The Company had obtained minimum public float waivers from the Stock Exchange under which the minimum public float of the Company is reduced to 23% minus one Share. Subsequent to the disposal of 57 million Shares by MAN Finance and Holding S.A. in January 2026, such waivers were revoked and the minimum public float of the Company has returned to 25%. MAN Finance and Holding S.A. further disposed of 81 million Shares in April 2026 and its shareholding in the Company dropped from 25% to 20%. Based on publicly available information and within the Directors' knowledge, during the Period, the applicable ongoing public float threshold was maintained.

In addition, MAN Finance and Holding S.A. had disposed of 56 million Shares in July 2026 and its shareholding in the Company further dropped from 20% to 17.97%.

Shareholding Analysis

The Company's shareholding distribution as at 30 June 2026 are set out in the section headed "SHAREHOLDER INFORMATION" of this report.

As at 30 June 2026, the major shareholders of the Company were SDHi and FPFPS. SDHi is a PRC state-owned enterprise and indirectly holds 51% of the entire issued capital of the Company. One of the SDHi Group's principal businesses is commercial vehicles manufacturing. As at 30 June 2026, FPFPS indirectly held 20% of the entire issued share capital of the Company. The FPFPS Group is one of the world's leading automobile manufacturers in commercial vehicles and passenger cars. The Volkswagen Group of FPFPS owns brands: Volkswagen, Audi, SEAT, Škoda, Cupra, Bentley, Bugatti, Lamborghini, Porsche, Ducati, Volkswagen Commercial Vehicles and TRATON (Scania, International Motors, Volkswagen Caminhões e Ônibus and MAN).

公眾持股

本公司僅發行了2,760,993,339股普通股並全在聯交所主板上市。本公司已獲得聯交所的最低公眾持股量豁免，根據豁免，本公司的最低公眾持股量減低至23%減一股股份。於2026年1月，在MAN Finance and Holding S.A.出售57百萬股股份後，該等豁免被撤銷，本公司的最低公眾持股量恢復至25%。MAN Finance and Holding S.A.於2026年4月進一步出售了81百萬股股份，其在本公司的持股比例從25%降至20%。根據公開資料及據董事所知，於回顧期內，適用的持續公眾持股量門檻得以維持。

此外，於2026年7月，MAN Finance and Holding S.A.出售了56百萬股股份，其在本公司的持股比例進一步由20%降至17.97%。

股權分析

本公司於2026年6月30日的股權分佈載於本報告「股東資料」一節。

於2026年6月30日，本公司的主要股東是山東重工和FPFPS。山東重工是一家中國國有企業並間接持有本公司全部已發行股份的51%。山東重工其中一個主要業務包括商用車製造。於2026年6月30日，FPFPS間接持有本公司全部已發行股份的20%。FPFPS集團是世界領先的商用車和乘用車汽車製造商之一，而FPFPS的大眾汽車集團擁有品牌包括Volkswagen, Audi, SEAT, Škoda, Cupra, Bentley, Bugatti, Lamborghini, Porsche, Ducati, Volkswagen Commercial Vehicles及TRATON (Scania, International Motors, Volkswagen Caminhões e Ônibus及MAN)。

Other Information

其他資料

Investor Relations

The Securities Management Department is responsible for promoting investor relations, enhancing communication and ensuring that the investors are able to obtain information about the Group on a fair and timely basis to assist them in making the best investment decisions. To cultivate good relationship with Shareholders and potential investors, the Company has participated in a number of one-on-one meetings, investors' conferences, road shows and site visits during the Period. Analysts and fund managers may gain better knowledge on the production operations of the Group through these activities. Investors and the public may also browse the website of the Company at www.sinotruk.com for the latest information available in respect of the Group including information on the financial conditions and the latest business developments of the Group.

The Board and senior management are well aware of their important tasks of acting on behalf of the interests of all the Shareholders and improving the Shareholders' returns. The Board considers that the AGM is an important opportunity for direct communication with the Shareholders. The 2026 AGM was successfully held on 29 June 2026 at the meeting centre at Sinotruk Tower, No. 777 Hua'ao Road, Innovation Zone, Ji'nan City, Shandong Province, PRC and Units 2102-03, China Merchants Tower, Shun Tak Centre, 168-200 Connaught Road Central, Hong Kong. Certain members of the Board and external auditors of Company attended the 2026 AGM in person or via video conferencing system and communicated with the Shareholders. Details of the voting particulars were disclosed in the Company's announcement dated 29 June 2026.

The Share Award Scheme

The purposes of the Share Award Scheme are: (i) retaining and attracting talents through an enhanced remuneration structure; (ii) better aligning the interests of the officers and employees, and of the Shareholders; and (iii) effectively motivating the management team and key employees of the Group, and thereby promoting the long-term development of the Group and maximising the interests of the Shareholders. The participants of the Share Award Scheme include the Directors, senior management, and core research and development, technical, sales and management employees.

投資者關係

證券管理部負責推動與投資者關係及增進溝通，以確保投資者能公平、及時取得本集團的信息以協助他們做出最佳的投資決定。為了與股東及潛在投資者建立良好的關係，本公司回顧期內參與多次單對單會面、投資者會議、路演及投資者參觀活動。分析員及基金經理可藉此等活動加深對本集團生產營運的認識。投資者及公眾亦可瀏覽公司網站 www.sinotruk.com 查閱本集團最新資訊，該網站提供有關本集團財務情況及最新業務發展的資料。

董事會及高級管理人員深知其肩負代表全體股東利益及提高股東回報之重任。董事會視股東週年大會為與股東直接溝通的重要機會。2026年股東週年大會已於2026年6月29日假座中國山東省濟南市高新區華奧路777號中國重汽科技大廈會議中心及香港干諾道中168-200號信德中心招商局大廈2102-03室舉行，其中一些董事及外聘核數師親身或透過視像會議系統出席2026年股東週年大會並與股東交流。有關投票事項詳情刊載於日期為2026年6月29日本公司公告內。

股份激勵計劃

股份激勵計劃旨在：(i) 通過優化薪酬架構以留住及吸引人才；(ii) 更好地將高級人員、員工及股東的利益結合在一起；及(iii) 有效地激勵本集團管理團隊及主要員工，從而促進本集團的長遠發展並使股東利益最大化。本次股份激勵計劃授予的參與對象包括董事、高級管理層、核心研發、技術、營銷、管理骨幹員工。

Other Information

其他資料

The total number of the Award Shares under the Share Award Scheme shall not exceed 1% of the total number of issued Shares from time to time. The aggregate number of the Award Shares which may be granted to any grantee under the Share Award Scheme shall not exceed 1% of the total number of issued Shares from time to time. On 6 June 2024, the Company granted a total of 27,170,000 Award Shares (representing approximately 0.98% of the total issued Shares) to 188 grantees including 4 executive Directors at that time and other senior management under the Share Award Scheme. As at 1 January 2026, and 30 June 2026, the number of Shares available for grant under the Share Award Scheme were 439,933 Shares and 439,933 Shares, respectively.

The grant price (purchase price) of each Award Share has been determined at RMB6.896 which is equivalent to approximately HK\$7.58. Such grant price was not less than the higher of (a) 50% of the closing price of the Shares as quoted on the Stock Exchange as at the date of the announcement of the proposed adoption of the Share Award Scheme, being 23 January 2024; and (b) 50% of the average closing price of the Shares as quoted on the Stock Exchange for the five consecutive trading days prior to the date of the announcement of the proposed adoption of the Share Award Scheme. The grant price is payable by the grantee for acceptance of the grant, with a payment deadline stipulated in the relevant grant agreement. The Company had received the grant price monies of all Award Shares granted.

Subject to the provisions of the Share Award Scheme, the Board may, from time to time, at its sole and absolute discretion select any grantee and grant an award to any such grantee at the grant price.

Subject to any early termination pursuant to the rules related to the Share Award Scheme, the Share Award Scheme shall expire on 6 June 2029 (i.e. 60 months after the date of the grant on 6 June 2024) and thus its remaining life is approximately 2 years and 8 months from the date of this report.

The Share Award Scheme is a share scheme solely based on existing Shares of the Company and, hence, there is no share available for issue under the Share Award Scheme.

股份激勵計劃下的激勵股份總數不得超過不時已發行股份總數的1%。根據股份激勵計劃可授予某一位被授予人的激勵股份總數不得超過不時已發行股份總數的1%。於2024年6月6日，本公司根據股份激勵計劃向包括當時4名執行董事及其他高級管理層在內的188名被授予人授予合計27,170,000股激勵股份（約佔已發行股份總數的0.98%）。於2026年1月1日及2026年6月30日，股份激勵計劃可供授予的股份數目分別為439,933股及439,933股。

本次激勵股份的授予價格（購買價）確定為每股人民幣6.896元，相當於約7.58港元。該授予價格不得低於下列價格之較高者：(a) 股份於建議採納限制性股份激勵計劃公告日期（2024年1月23日）在聯交所所報收市價的50%；及(b) 股份於建議採納限制性股份激勵計劃公告日期前連續5個交易日在聯交所所報平均收市價的50%。被授予人接受授予時應在相關授予協議規定的付款期限內支付授予價格。本公司已收到全部授予的激勵股份的授予價款。

在遵守股份激勵計劃規定的前提下，董事會可不時全權酌情決定選擇任何被授予人，並按授予價格向任何一位被授予人授出激勵。

除根據股份激勵計劃規則提前終止外，股份激勵計劃將於2029年6月6日（自2024年6月6日授予日起60個月期間）到期，因此其剩餘期限自本報告日期起約為2年8個月。

股份激勵計劃基於本公司現有股份實施，因此，股份激勵計劃無可供發行的股份。

Other Information

其他資料

Vesting of the Award Shares is conditional upon the followings:

(a) Events

- (1) none of the following specified events has occurred in relation to the Company: (i) the Company has failed to engage an auditor to audit the Company's financial statements and accounting records as required by the applicable laws or regulations of the PRC or Hong Kong; (ii) the issuance of a qualified opinion, an adverse opinion or a disclaimer of opinion by the auditors of the Company in respect of the consolidated financial statements of the Company for the most recent financial year; (iii) material dispute has been raised by the PRC state-owned assets and supervision authority or audit department on financial results and/or financial reports of the Company; (iv) the imposition of penalty on the Company by the securities regulatory authority and other relevant regulatory authorities as a result of a material breach of laws or regulations of the PRC or Hong Kong; and (v) situations occur where the implementation of the Share Award Scheme is prohibited by the applicable laws or regulations of the PRC or Hong Kong; and
- (2) none of the following specified events has occurred in relation to the grantee: (i) results of the relevant accountability audit (經濟責任審計) or similar assessments indicate that the grantee has not effectively performed his/her duties, or has been grossly negligent or committed malfeasance in performing his/her duties; (ii) the grantee has breached the relevant laws or regulations of the PRC or Hong Kong or the Articles; (iii) the Company has sufficient evidence to prove that during the employment of the grantee by any member of the Group, the grantee, due to bribery, corruption or theft, divulging operational or technical secrets of the Group, or has conducted connected transactions or any other acts, has caused harm to the Group's interests or reputation, and which has caused a material adverse effect on the Group's image, resulting in a loss for the Group; and (iv) a failure to perform or incorrectly perform duties, causing significant asset losses and other serious adverse consequences to the Group.

激勵股份的歸屬須滿足下列條件：

(a) 情況

- (1) 本公司未發生以下任何一種特定情況：(i) 本公司未按照中國或香港適用法律或法規規定委聘核數師審核本公司財務報表及會計記錄；(ii) 本公司核數師就本公司最近一個財政年度之綜合財務報表出具保留意見、否定意見或無法發表意見；(iii) 中國國有資產監督機構或審計部門就本公司財務業績及/或財務報告提出重大異議；(iv) 本公司因嚴重違反中國或香港法律或法規而受到證券監管機構及其他有關監管機構處罰；及(v) 發生中國或香港適用法律或法規禁止實施股份激勵計劃的情形；及
- (2) 被授予人未發生以下任何一種特定情況：(i) 相關經濟責任審計或類似評價結果表明，被授予人未能有效履行職責或於履行其職責時嚴重失職或瀆職；(ii) 被授予人違反中國或香港相關法律或法規或章程細則；(iii) 本公司擁有足夠證據證明，被授予人於本集團任何成員公司任職期間，因受賄索賄、貪污或盜竊、洩漏本集團經營或技術秘密或進行關連交易等行為而損害本集團利益或聲譽，並對本集團形象造成重大負面影響，對本集團造成損失；及(iv) 未能履行職責或未能正確履行職責，導致本集團蒙受重大資產損失及其他嚴重不良後果。

Other Information

其他資料

(b) Vesting terms and targets

(b) 歸屬條件及目標

Vesting Period	Vesting Dates	Percentage of Award Shares to be vested 將歸屬的激勵股份之百分比	Performance target of the Company 本公司業績目標	Results of individual performance assessment 個人績效考核的結果
歸屬期	歸屬日期			
24 months from the grant date	Any day falling between the first trading day after 24 months from the date of the grant to the last trading day within 36 months from the date of the grant	30% [#]	(1) The operating revenue in the year 2024 shall not be less than RMB94.8 billion (2) The sales profit margin [^] shall not be less than 7.5% (3) The indicators set out in (1) and (2) above shall not be lower than the average industry performance for 2024 and the industry level as at the date of the grant	Pass
自授予日起 24個月	自授予日期起24個月後首個交易日至自授予日期起36個月內的最後交易日之間的任何一日		(1) 2024年經營收入不低於人民幣948億元 (2) 銷售利潤率 [^] 不低於7.5% (3) 上文(1)及(2)項所載指標不低於2024年行業平均業績及授予日期的行業水平	合格

Other Information

其他資料

Vesting Period	Vesting Dates	Percentage of Award Shares to be vested 將歸屬的激勵股份之百分比	Performance target of the Company 本公司業績目標	Results of individual performance assessment 個人績效考核的結果
歸屬期	歸屬日期			
36 months from the grant date	Any day falling between the first trading day after 36 months from the date of the grant to the last trading day within 48 months from the date of the grant	30% [#]	(1) The operating revenue in the year 2025 shall not be less than RMB109.1 billion (2) The sales profit margin [^] shall not be less than 8% (3) The indicators set out in (1) and (2) above shall not be lower than the average industry performance for 2025 and the industry level as at the date of the grant	Pass
自授予日起 36個月	自授予日期起36個月後首個交易日至自授予日期起48個月內的最後交易日之間的任何一日		(1) 2025年經營收入不低於人民幣1,091億元 (2) 銷售利潤率 [^] 不低於8% (3) 上文(1)及(2)項所載指標不低於2025年行業平均業績及授予日期的行業水平	合格
48 months from the grant date	Any day falling between the first trading day after 48 months from the date of the grant to the last trading day within 60 months from the date of the grant	40% [#]	(1) The operating revenue in the year 2026 shall not be less than RMB125.5 billion (2) The sales profit margin [^] shall not be less than 8.5% (3) The indicators set out in (1) and (2) above shall not be lower than the average industry performance for 2026 and the industry level as at the date of the grant	Pass
自授予日起 48個月	自授予日期起48個月後首個交易日至自授予日期起60個月內的最後交易日之間的任何一日		(1) 2026年經營收入不低於人民幣1,255億元 (2) 銷售利潤率 [^] 不低於8.5% (3) 上文(1)及(2)項所載指標不低於2026年行業平均業績及授予日期的行業水平	合格

[^] excluding the impact of share-based payment expenses

[^] 不包括股份支付費用的影響

[#] subject to scale-back adjustment on the results of individual performance assessment

[#] 可進行個人績效考核結果的扣減調整

Other Information

其他資料

(c) Scale-back adjustment

Annual performance assessment results

年度績效考核結果

	Pass 合格					Fail 不合格
Class 等級	S (Distinction) (優異)	A (Excellent) (優秀)	B (Good) (良好)	C (Acceptable) (可接受)	D (Unacceptable) (不可接受)	
Vesting proportion 歸屬比例	100%	100%	100%	80%	0%	

The actual number of the Award Shares to be vested for a grantee in a given year is calculated as the "Vesting proportion" multiplied by the number of the Award Shares scheduled to be vested for the relevant period.

指定年度將歸屬予個人之激勵股份實際數目之計算方式為「歸屬比例」乘以相關期間計劃歸屬之激勵股份數目。

(d) Retention

20% of the total number of the Award Shares granted to a Director or senior management of the Group shall not be vested until the end of his/her term of office (which shall be considered as at the relevant grant date and excluding any subsequent re-elected or renewed term of office, if applicable) and subject to him/her passing the individual performance assessment at that time.

The trustee of the Share Award Scheme shall abstain from exercising the voting rights in respect of any Shares held directly or indirectly by it under the relevant trusts. As at 30 June 2026, the trustee of the Share Award Scheme held 18,969,000 Shares which represented approximately 0.69% of the Shares in issue.

(c) 扣減調整

(d) 保留

董事、高級管理人員獲授激勵股份數量的20%鎖定至其任期期滿(該任期為授予日期時的任期，不包括任何後續重選或續期(如適用))且屆時彼須通過個人績效考核。

股份激勵計劃受託人應放棄行使其於相關信託項下直接或間接持有的任何股份有關的投票權。於2026年6月30日，股份激勵計劃受託人持有18,969,000股股份，佔已發行股份約0.69%。

Other Information

其他資料

Details of the movements of the Award Shares under the Share Award Scheme during the Period are as follows:

股份激勵計劃下的激勵股份於回顧期內的變動詳情如下：

Grantees	Date of grant	Closing price immediately before the date of grant	Number of Award Shares					Unvested balance as at 30 June 2026	Vesting period	Vesting dates
			Unvested balance as at 1 January 2026	Granted during the Period	Vested during the Period	Cancelled during the Period	Lapsed during the Period			
被授予人	授予日期	緊接授予日期之前的收市價	於2026年1月1日未歸屬數目	回顧期內授出	回顧期內歸屬	回顧期內注銷	回顧期內失效	於2026年6月30日未歸屬數目	歸屬期	歸屬日期
Directors										
董事										
Mr. Liu Zhengtao	6 June 2024	HK\$18.30	150,000	—	(150,000)	—	—	—	24 months	8 June 2026 to 4 June 2027
劉正濤先生	2024年6月6日	18.30 港元							24 個月	2026年6月8日至2027年6月4日
	6 June 2024	HK\$18.30	150,000	—	—	—	—	150,000	36 months	7 June 2027 to 5 June 2028
	2024年6月6日	18.30 港元							36 個月	2027年6月7日至2028年6月5日
	6 June 2024	HK\$18.30	200,000	—	—	—	—	200,000	48 months	6 June 2028 to 5 June 2029
	2024年6月6日	18.30 港元							48 個月	2028年6月6日至2029年6月5日
Mr. Liu Wei	6 June 2024	HK\$18.30	150,000	—	(150,000)	—	—	—	24 months	8 June 2026 to 4 June 2027
劉偉先生	2024年6月6日	18.30 港元							24 個月	2026年6月8日至2027年6月4日
	6 June 2024	HK\$18.30	150,000	—	—	—	—	150,000	36 months	7 June 2027 to 5 June 2028
	2024年6月6日	18.30 港元							36 個月	2027年6月7日至2028年6月5日
	6 June 2024	HK\$18.30	200,000	—	—	—	—	200,000	48 months	6 June 2028 to 5 June 2029
	2024年6月6日	18.30 港元							48 個月	2028年6月6日至2029年6月5日

Other Information

其他資料

Grantees	Date of grant	Closing price immediately before the date of grant	Number of Award Shares					Unvested balance as at 30 June 2026	Vesting period	Vesting dates
			Unvested balance as at 1 January 2026	Granted during the Period	Vested during the Period	Cancelled during the Period	Lapsed during the Period			
被授予人	授予日期	緊接授予日期 之前的收市價	於2026年1月1日 未歸屬數目	回顧期內 授出	回顧期內 歸屬	回顧期內 注銷	回顧期內 失效	於2026年6月30日 未歸屬數目	歸屬期	歸屬日期
Ms. Li Xia	6 June 2024	HK\$18.30	105,000	—	(105,000)	—	—	—	24 months	8 June 2026 to 4 June 2027
李霞女士	2024年6月6日	18.30港元							24個月	2026年6月8日至 2027年6月4日
	6 June 2024	HK\$18.30	105,000	—	—	—	—	105,000	36 months	7 June 2027 to 5 June 2028
	2024年6月6日	18.30港元							36個月	2027年6月7日至 2028年6月5日
	6 June 2024	HK\$18.30	140,000	—	—	—	—	140,000	48 months	6 June 2028 to 5 June 2029
	2024年6月6日	18.30港元							48個月	2028年6月6日至 2029年6月5日
Mr. Han Feng	6 June 2024	HK\$18.30	105,000	—	(105,000)	—	—	—	24 months	8 June 2026 to 4 June 2027
韓峰先生	2024年6月6日	18.30港元							24個月	2026年6月8日至 2027年6月4日
	6 June 2024	HK\$18.30	105,000	—	—	—	—	105,000	36 months	7 June 2027 to 5 June 2028
	2024年6月6日	18.30港元							36個月	2027年6月7日至 2028年6月5日
	6 June 2024	HK\$18.30	140,000	—	—	—	—	140,000	48 months	6 June 2028 to 5 June 2029
	2024年6月6日	18.30港元							48個月	2028年6月6日至 2029年6月5日
Mr. Zhao Hua	6 June 2024	HK\$18.30	90,000	—	(90,000)	—	—	—	24 months	8 June 2026 to 4 June 2027
趙華先生	2024年6月6日	18.30港元							24個月	2026年6月8日至 2027年6月4日
	6 June 2024	HK\$18.30	90,000	—	—	—	—	90,000	36 months	7 June 2027 to 5 June 2028
	2024年6月6日	18.30港元							36個月	2027年6月7日至 2028年6月5日
	6 June 2024	HK\$18.30	120,000	—	—	—	—	120,000	48 months	6 June 2028 to 5 June 2029
	2024年6月6日	18.30港元							48個月	2028年6月6日至 2029年6月5日

Other Information

其他資料

Grantees	Date of grant	Closing price immediately before the date of grant	Number of Award Shares					Unvested balance as at 30 June 2026	Vesting period	Vesting dates
			Unvested balance as at 1 January 2026	Granted during the Period	Vested during the Period	Cancelled during the Period	Lapsed during the Period			
被授予人	授予日期	緊接授予日期之前的收市價	於2026年1月1日未歸屬數目	回顧期內授出	回顧期內歸屬	回顧期內注銷	回顧期內失效	於2026年6月30日未歸屬數目	歸屬期	歸屬日期
Other grantees										
其他被授予人										
Other key employees of the Group occupying or involved in research and development, technical, sales and management roles	6 June 2024	HK\$18.30	7,356,000	—	(6,951,000)	—	(405,000)	—	24 months	8 June 2026 to 4 June 2027
本集團擔任或參與研發、技術、銷售及管理職務的其他主要員工	2024年6月6日	18.30港元							24個月	2026年6月8日至2027年6月4日
	6 June 2024	HK\$18.30	7,356,000	—	—	—	(258,000)	7,098,000	36 months	7 June 2027 to 5 June 2028
	2024年6月6日	18.30港元							36個月	2027年6月7日至2028年6月5日
	6 June 2024	HK\$18.30	9,808,000	—	—	—	(344,000)	9,464,000	48 months	6 June 2028 to 5 June 2029
	2024年6月6日	18.30港元							48個月	2028年6月6日至2029年6月5日
			26,520,000	—	(7,551,000)	—	(1,007,000)	17,962,000		

Other Information

其他資料

Notes:

1. The grant price of each Award Share granted on 6 June 2024 is RMB6.896.
2. For performance targets of the Company and grantee, please refer to the section headed "Vesting terms and targets" above.
3. Pursuant to Hong Kong Financial Reporting Standard 2 – Share-based Payment and the accounting policy in respect of share-based payment of the Company, the fair value of each Award Share was measured at the date of grant, being 6 June 2024, and determined at the amount of RMB10.174 which was equal to the market price of the Share at the date of grant at HK\$18.78 (equivalent to RMB17.070) less the grant price at RMB6.896 while no adjustment of expected dividends to the fair value of the Award Share is made as grantee shall be entitled to receive all dividends in respect of all the Award Shares since the relevant grant date of such Award Shares. The fair value of the Award Shares granted on 6 June 2024 was approximately RMB276 million, of which the Group recognized an expense of approximately RMB36 million for the six months ended 30 June 2026.
4. Mr. Han Feng and Mr. Zhao Hua were appointed as EDs after the grant of the Award Shares.

Further details of the Share Award Scheme are disclosed in note 21(b) to the interim condensed consolidated financial statements.

附註：

1. 2024年6月6日授予的每股激勵股份的授予價格為人民幣6.896元。
2. 有關本公司及被授予以人的績效目標，請參考上文「歸屬條件及目標」部分。
3. 根據香港財務報告準則第2號—股份支付及本公司股份支付的會計政策，每股激勵股份的公允價值於授予日(2024年6月6日)計量並按人民幣10.174元確認(等於授予日股份市價18.78港元(折合人民幣17.070元)減去授予價格人民幣6.896元，而預期股息不調整激勵股份的公允價值因被授予以人有權收取自授予日期起的該等激勵股份所有相關股息)。於2024年6月6日，已授予激勵股份的公允價值約為人民幣276百萬元，其中本集團於截至2026年6月30日止6個月確認開支約人民幣36百萬元。
4. 韓峰先生和趙華先生於授予激勵股份後被委任為執行董事。

股份激勵計劃之進一步詳情於中期簡明綜合財務報表附註21(b)內披露。

Other Information

其他資料

Directors' and Chief Executives' Interests and Short Positions in Shares, Underlying Shares and Debentures

As at 30 June 2026, the interests or short positions (if any) of the Directors and chief executives of the Company or their associates (as defined in the Listing Rules) in the shares, underlying shares or debentures of the Company or its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept by the Company under section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code were as follows:

董事及主要行政人員於股份、相關股份及債券的權益及淡倉

於2026年6月30日，根據證券及期貨條例第352條規定備存的登記冊顯示，或按照標準守則以其他方式向本公司及聯交所作出的申報擁有本公司或其相聯法團（須符合證券及期貨條例第XV部所載的定義），董事、本公司最高行政人員及其聯繫人（按上市規則之定義）擁有的股份、相關股份或債權證的權益或淡倉（如有）如下：

LONG POSITIONS

THE COMPANY'S ORDINARY SHARES

好倉

本公司普通股

Name of Director	Nature of interest	Number of Shares held	Number of underlying Shares interested pursuant to the Share Award Scheme	Approximate percentage of shareholding in the class
董事姓名	持有股份的身份	持有股份數目	根據股份激勵計劃持有相關股份數目	所持有相關股份數目類別的持股量概約百分比
Mr. Liu Zhengtao 劉正濤先生	Beneficial owner 實益擁有	150,000	350,000	0.02
Mr. Liu Wei 劉偉先生	Beneficial owner 實益擁有	150,000	350,000	0.02
Ms. Li Xia 李霞女士	Beneficial owner 實益擁有	105,000	245,000	0.01
Mr. Han Feng 韓峰先生	Beneficial Owner 實益擁有	105,000	245,000	0.01
Mr. Zhao Hua 趙華先生	Beneficial Owner 實益擁有	90,000	210,000	0.01

Other Information

其他資料

ASSOCIATED CORPORATION – ORDINARY A SHARES IN WEICHAI POWER COMPANY (A FELLOW SUBSIDIARY OF THE COMPANY)

相聯法團－濰柴動力公司普通A股(本公司之同系附屬公司)

Name of Director	Nature of interest	Number of ordinary shares held	Approximate percentage of shareholding in the class
			所持有股份數目類別的持股量概約百分比
董事姓名	持有股份的身份	持有普通股份數目	概約百分比
Mr. Cheng Guangxu 程廣旭先生	Beneficial owner 實益擁有	600,000	0.01

Save as disclosed above, as at 30 June 2026, none of the Directors and chief executives of the Company or their associates (as defined in the Listing Rules) had interests or short positions in the shares, underlying shares or debentures of the Company or its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept by the Company under section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

除上文所披露者外，於2026年6月30日，概無董事、本公司最高行政人員及其聯繫人(按上市規則之定義)於本公司或其任何相聯法團(定義見證券及期貨條例第XV部)之股份、相關股份及債權證中擁有任何記入根據證券及期貨條例第352條規定須予備存之登記冊中或根據標準守則須通知本公司及聯交所之權益或淡倉。

Substantial Shareholders' Interests and Other Persons' Interests and Short Positions in Shares and Underlying Shares

As at 30 June 2026, other than the interests of the Directors and chief executives of the Company as disclosed above, the Company has been notified of the following interests in the shares and underlying shares of the Company as recorded in the register required to be kept by the Company under section 336 of Part XV of the SFO:

主要股東及其他人士於股份及相關股份的權益及淡倉

除上述所披露之本公司董事及最高行政人員的權益外，本公司獲通知，並根據已按照證券及期貨條例第XV部第336條規定記錄於登記冊的資料顯示，於2026年6月30日擁有本公司股份及相關股份的權益者如下：

Other Information

其他資料

THE COMPANY

本公司

LONG POSITION

好倉

Name of Shareholder	Capacity in which interests are held	Note	Number of Shares held 所持有 股份數目	Approximate percentage of shareholding 持股量 概約百分比
股東名稱	持有權益的身份	附註		
SDHi 山東重工	Interest in controlled corporation 所控制的法團的權益	(a)	1,408,106,603	51%
CNHTC 中國重汽	Beneficial owner 實益擁有人		1,408,106,603	51%
FPFPS FPFPS	Interest in controlled corporation 所控制的法團的權益	(b)	552,198,671	20%
Ferdinand Porsche Familien-Holding GmbH Ferdinand Porsche Familien-Holding GmbH	Interest in controlled corporation 所控制的法團的權益	(c)	552,198,671	20%
Ferdinand Alexander Porsche Zweite GmbH Ferdinand Alexander Porsche Zweite GmbH	Interest in controlled corporation 所控制的法團的權益	(d)	552,198,671	20%
Familie Porsche Beteiligung GmbH Familie Porsche Beteiligung GmbH	Interest in controlled corporation 所控制的法團的權益	(e)	552,198,671	20%
Porsche Automobil Holding SE Porsche Automobil Holding SE	Interest in controlled corporation 所控制的法團的權益	(f)	552,198,671	20%
Volkswagen AG 大眾汽車	Interest in controlled corporation 所控制的法團的權益	(g)	552,198,671	20%
Volkswagen Finance Luxemburg S.A. Volkswagen Finance Luxemburg S.A.	Interest in controlled corporation 所控制的法團的權益	(h)	552,198,671	20%
Volkswagen International Luxemburg S.A. Volkswagen International Luxemburg S.A.	Interest in controlled corporation 所控制的法團的權益	(i)	552,198,671	20%
TRATON SE TRATON SE	Interest in controlled corporation 所控制的法團的權益	(j)	552,198,671	20%
TRATON International S.A. TRATON International S.A.	Interest in controlled corporation 所控制的法團的權益	(k)	552,198,671	20%
MAN Finance and Holding S.A. MAN Finance and Holding S.A.	Beneficial owner 實益擁有人		552,198,671	20%

Other Information

其他資料

Notes:

- (a) SDHi holds 65% voting interest in CNHTC. SDHi is deemed to have interest in all the Shares held (or deemed to be held) by CNHTC under the SFO.
- (b) FPFPS holds 90% interest in Ferdinand Porsche Familien-Holding GmbH. FPFPS is deemed to have interest in all the Shares held (or deemed to be held) by Ferdinand Porsche Familien-Holding GmbH under the SFO.
- (c) Ferdinand Porsche Familien-Holding GmbH holds 100% interest in Ferdinand Alexander Porsche Zweite GmbH. Ferdinand Porsche Familien-Holding GmbH is deemed to have interest in all the Shares held (or deemed to be held) by Ferdinand Alexander Porsche Zweite GmbH under the SFO.
- (d) Ferdinand Alexander Porsche Zweite GmbH holds 100% voting interest in Familie Porsche Beteiligung GmbH. Ferdinand Alexander Porsche Zweite GmbH is deemed to have interest in all the Shares held (or deemed to be held) by Familie Porsche Beteiligung GmbH under the SFO.
- (e) Familie Porsche Beteiligung GmbH holds 55.46% voting interests in Porsche Automobil Holding SE. Familie Porsche Beteiligung GmbH is deemed to have interest in all the Shares held (or deemed to be held) by Porsche Automobil Holding SE under the SFO.
- (f) Porsche Automobil Holding SE holds 53.35% voting interest in Volkswagen AG. Porsche Automobil Holding SE is deemed to have interest in all the Shares held (or deemed to be held) by Volkswagen AG under the SFO.

附註：

- (a) 山東重工持有65%中國重汽的投票權益。根據證券及期貨條例，山東重工被視為擁有中國重汽所持有(或被視作持有)的全部股份的權益。
- (b) FPFPS持有90% Ferdinand Porsche Familien-Holding GmbH權益。根據證券及期貨條例，FPFPS被視為擁有Ferdinand Porsche Familien-Holding GmbH所持有(或被視作持有)的全部股份的權益。
- (c) Ferdinand Porsche Familien-Holding GmbH持有100% Ferdinand Alexander Porsche Zweite GmbH權益。根據證券及期貨條例，Ferdinand Porsche Familien-Holding GmbH被視為擁有Ferdinand Alexander Porsche Zweite GmbH所持有(或被視作持有)的全部股份的權益。
- (d) Ferdinand Alexander Porsche Zweite GmbH持有全部Familie Porsche Beteiligung GmbH投票權益。根據證券及期貨條例，Ferdinand Alexander Porsche Zweite GmbH被視為擁有Familie Porsche Beteiligung GmbH所持有(或被視作持有)的全部股份的權益。
- (e) Familie Porsche Beteiligung GmbH持有55.46% Porsche Automobil Holding SE投票權益。根據證券及期貨條例，Familie Porsche Beteiligung GmbH被視為擁有Porsche Automobil Holding SE所持有(或被視作持有)的全部股份的權益。
- (f) Porsche Automobil Holding SE持有53.35%大眾汽車投票權益。根據證券及期貨條例，Porsche Automobil Holding SE被視為擁有大眾汽車所持有(或被視作持有)的全部股份的權益。

Other Information

其他資料

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|---|---|
| <p>(g) Volkswagen AG holds 100% voting interest in Volkswagen Finance Luxembourg S.A. Volkswagen AG is deemed to have interest in all the Shares held (or deemed to be held) by Volkswagen Finance Luxembourg S.A. under the SFO.</p> | <p>(g) 大眾汽車持有全部Volkswagen Finance Luxembourg S.A.投票權益。根據證券及期貨條例，大眾汽車被視為擁有Volkswagen Finance Luxembourg S.A.所持有(或被視作持有)的全部股份的權益。</p> |
| <p>(h) Volkswagen Finance Luxembourg S.A. holds 100% voting interest in Volkswagen International Luxembourg S.A. Volkswagen Finance Luxembourg S.A. is deemed to have interest in all the Shares held (or deemed to be held) by Volkswagen International Luxembourg S.A. under the SFO.</p> | <p>(h) Volkswagen Finance Luxembourg S.A.持有全部Volkswagen International Luxembourg S.A.投票權益。根據證券及期貨條例，Volkswagen Finance Luxembourg S.A.被視為擁有Volkswagen International Luxembourg S.A.所持有(或被視作持有)的全部股份的權益。</p> |
| <p>(i) Volkswagen International Luxembourg S.A. holds 87.52% voting interest in TRATON SE. Volkswagen International Luxembourg S.A. is deemed to have interest in all the Shares held (or deemed to be held) by TRATON SE under the SFO.</p> | <p>(i) Volkswagen International Luxembourg S.A.持有87.52% TRATON SE投票權益。根據證券及期貨條例，Volkswagen International Luxembourg S.A.被視為擁有TRATON SE所持有(或被視作持有)的全部股份的權益。</p> |
| <p>(j) TRATON SE holds 100% voting interest in TRATON International S.A. TRATON SE is deemed to have interest in all the Shares held (or deemed to be held) by TRATON International S.A. under the SFO.</p> | <p>(j) TRATON SE持有全部TRATON International S.A.投票權益。根據證券及期貨條例，TRATON SE被視為擁有TRATON International S.A.所持有(或被視作持有)的全部股份的權益。</p> |
| <p>(k) TRATON International S.A. holds 100% voting interest in MAN Finance and Holding S.A. TRATON International S.A. is deemed to have interest in all the Shares held (or deemed to be held) by MAN Finance and Holding S.A. under the SFO.</p> | <p>(k) TRATON International S.A.持有全部MAN Finance and Holding S.A.投票權益。根據證券及期貨條例，TRATON International S.A.被視為擁有MAN Finance and Holding S.A.所持有(或被視作持有)的全部股份的權益。</p> |

Save as disclosed above, as at 30 June 2026, no other persons had any interests or short positions in the shares or underlying shares of the Company recorded in the register required to be kept by the Company under section 336 of Part XV of the SFO.

除上文所披露者外，於2026年6月30日，根據證券及期貨條例第XV部第336條規定而備存之登記冊的紀錄，概無任何其他人士在本公司股份和相關股份中擁有任何權益或淡倉。

Other Information

其他資料

Constitutional Documents

There has been no change to the Articles during the Period. The Articles of the Company is available on the websites of the Company and the Stock Exchange.

Subsequent Events

No significant subsequent events have taken place after the end of the Period.

章程文件

於回顧期內，章程細則沒有改變。章程細則載於本公司及聯交所網站。

期後事項

回顧期末後並無發生重大期後事項。

By Order of the Board

Mr. Liu Zhengtao

Chairman

承董事會命

董事長

劉正濤

Ji'nan, PRC, 26 August 2026

中國 • 濟南，2026年8月26日

Report on Review of Interim Financial Report

中期財務報告的審閱報告



Review report to the board of directors of Sinotruk (Hong Kong) Limited
(Incorporated in Hong Kong with limited liability)

致中國重汽(香港)有限公司董事會
(於香港註冊成立的有限公司)

Introduction

We have reviewed the interim financial report set out on pages 93 to 144 which comprises the consolidated statement of financial position of Sinotruk (Hong Kong) Limited (the "Company") as of 30 June 2026 and the related consolidated statement of profit or loss, statement of comprehensive income and statement of changes in equity and condensed consolidated cash flow statement for the six-month period then ended and explanatory notes. The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of an interim financial report to be in compliance with the relevant provisions thereof and Hong Kong Accounting Standard 34, *Interim financial reporting* as issued by the Hong Kong Institute of Certified Public Accountants. The directors are responsible for the preparation and presentation of this interim financial report in accordance with Hong Kong Accounting Standard 34.

Our responsibility is to express a conclusion, based on our review, on this interim financial report and to report our conclusion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Scope of review

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410, *Review of interim financial information performed by the independent auditor of the entity* as issued by the Hong Kong Institute of Certified Public Accountants. A review of interim financial report consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly we do not express an audit opinion.

引言

我們已審閱列載於第93頁至第144頁的中國重汽(香港)有限公司(以下簡稱「貴公司」)的中期財務報告，此中期財務報告包括於2026年6月30日的綜合財務狀況表，與截至該日止六個月期間的相關綜合損益表、全面收益表和權益變動表及簡明綜合現金流量表，以及附註解釋。香港聯合交易所有限公司證券上市規則規定，就中期財務資料擬備的報告必須符合上述規則中有關條文及由香港會計師公會頒佈的香港會計準則第34號「中期財務報告」的規定。貴公司董事須負責根據《香港會計準則》第34號編製及呈報中期財務報告。

我們的責任是根據我們的審閱，對該中期財務報告發表結論，並按照委聘之條款僅向整體董事會報告，除此之外本報告不可用作其他用途。我們概不就本報告的內容，對任何其他人士負責或承擔法律責任。

審閱範圍

我們已根據香港會計師公會頒佈的香港審閱準則第2410號「實體獨立核數師對中期財務資料的審閱」進行審閱。中期財務報告審閱工作包括主要向負責財務會計事項人員作出詢問，並實施分析和其他審閱程序。審閱範圍遠小於根據《香港審計準則》進行之審計，故此我們未能保證可知悉所有在審計中可能發現的重大事項。因此，我們不會發表審計意見。

Report on Review of Interim Financial Report

中期財務報告的審閱報告

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the interim financial report as at 30 June 2026 is not prepared, in all material respects, in accordance with Hong Kong Accounting Standard 34, *Interim financial reporting*.

KPMG

Certified Public Accountants

8th Floor, Prince's Building
10 Chater Road
Central, Hong Kong

26 August 2026

結論

根據我們的審閱，我們並無發現任何令我們相信於2026年6月30日的中期財務報告在各重大方面未有根據《香港會計準則》第34號「中期財務報告」規定編製。

畢馬威會計師事務所

執業會計師

香港中環
遮打道10號
太子大廈8樓

2026年8月26日

Consolidated Statement of Profit or Loss

綜合損益表

For the six months ended 30 June 2026 – unaudited 截至2026年6月30日止6個月－未經審計

(Expressed in RMB thousands) (除另外說明外，所有金額以人民幣千元計)

			Six months ended 30 June 截至6月30日止6個月	
			2026 2026年	2025 2025年
Revenue	收入	4	70,841,157	50,878,062
Cost of sales	銷售成本		(61,008,513)	(43,216,438)
Gross profit	毛利		9,832,644	7,661,624
Other income and gains	其他收入及利得		558,099	608,827
Selling and distribution expenses	分銷成本		(2,458,953)	(1,741,837)
Administrative expenses	行政開支		(2,304,106)	(2,365,954)
Reversal of impairment losses on financial assets, net	金融資產減值回撥，淨額		99,670	17,611
Other expenses	其他支出		(648,187)	(59,334)
Profit from operations	經營溢利		5,079,167	4,120,937
Finance income	財務收入		368,571	247,681
Finance costs	財務費用		(30,836)	(45,477)
Finance income, net	財務收入，淨額		337,735	202,204
Share of profits less losses of associates	享有聯營企業損益份額		128,381	46,771
Profit before tax	除稅前溢利	5	5,545,283	4,369,912
Income tax	所得稅費用	6	(780,030)	(650,212)
Profit for the period	期間溢利		4,765,253	3,719,700
Attributable to:	以下各方應佔溢利：			
Equity shareholders of the Company	本公司權益股東		4,325,404	3,426,906
Non-controlling interests	非控制性權益		439,849	292,794
Profit for the period	期間溢利		4,765,253	3,719,700
Earnings per share (expressed in RMB)	每股盈利(以人民幣列示)	7		
Basic	基本		1.58	1.25
Diluted	稀釋		1.57	1.25

The notes on pages 102 to 144 form part of this interim financial report. Details of dividends payable to equity shareholders of the Company are set out in note 21(c).

第102頁至第144頁的附註構成本中期財務報告的一部分。應付本公司權益股東的股息詳情載於附註21(c)。

Consolidated Statement of Comprehensive Income

綜合全面收益表

For the six months ended 30 June 2026 – unaudited 截至2026年6月30日止6個月－未經審計

(Expressed in RMB thousands) (所有金額以人民幣千元計)

		Six months ended 30 June 截至6月30日止6個月	
		2026 2026年	2025 2025年
Profit for the period	期間溢利	4,765,253	3,719,700
Other comprehensive income (after tax)	其他全面收益(稅後)		
Items that will not be reclassified to profit or loss:	其後不會重分類至損益的項目：		
Remeasurements of termination and post-employment benefit obligations	離職及退任福利義務的重新計量	676	1,053
Revaluation gains arising from transfer of property, plant and equipment and land use rights to investment properties	物業、廠房及設備以及土地使用權轉入投資物業估值收益	8,472	—
		9,148	1,053
Items that are or may be reclassified subsequently to profit or loss:	其後可能會重分類至損益的項目：		
Changes in fair value of financial assets at fair value through other comprehensive income ("FVOCI")	以公允價值計量且其變動計入其他全面收益的金融資產的公允價值變動	2,223	(15,809)
Exchange differences on translation of foreign operations	換算海外業務之匯兌差異	(9,396)	(555)
Share of other comprehensive (loss)/income of associates	享有聯營企業的其他全面(虧損)/收益份額	(41,493)	3,856
		(48,666)	(12,508)
Other comprehensive loss for the period, net of tax	期間其他全面虧損，扣除稅項	(39,518)	(11,455)
Total comprehensive income for the period	期間全面收益總額	4,725,735	3,708,245
Attributable to:	以下各方應佔：		
Equity shareholders of the Company	本公司權益股東	4,284,566	3,418,440
Non-controlling interests	非控制性權益	441,169	289,805
Total comprehensive income for the period	期間全面收益總額	4,725,735	3,708,245

The notes on pages 102 to 144 form part of this interim financial report.

第102頁至第144頁的附註構成本中期財務報告的一部分。

Consolidated Statement of Financial Position

綜合財務狀況表

As at 30 June 2026 – unaudited 於2026年6月30日－未經審計

(Expressed in RMB thousands) (所有金額以人民幣千元計)

		Notes	At 30 June 2026 於2026年 6月30日	At 31 December 2025 於2025年 12月31日
		附註		
Non-current assets	非流動資產			
Property, plant and equipment	物業、廠房及設備	8	14,017,971	14,517,501
Investment properties	投資物業	9	577,388	561,307
Right-of-use assets	使用權資產		2,180,490	2,217,287
Goodwill	商譽		68,933	68,933
Intangible assets	無形資產		112,109	122,965
Investments in associates	聯營企業投資	10	5,220,404	5,133,447
Equity investments designated at FVOCI	指定為以公允價值計量且 其變動計入其他全面收益 的權益投資		17,509	17,509
Trade and financing receivables	貿易及金融應收賬款	11	11,724,570	9,407,957
Prepayments, other receivables and other assets	預付款項、其他應收賬款及 其他資產	12	12,102,683	14,363,511
Deferred tax assets	遞延所得稅資產		3,133,845	2,693,844
Total non-current assets	非流動資產總額		49,155,902	49,104,261
Current assets	流動資產			
Inventories	存貨	13	22,586,906	22,233,245
Trade, financing and bills receivables	貿易、金融應收賬款及 應收票據	11	40,707,862	31,724,261
Prepayments, other receivables and other assets	預付款項、其他應收賬款及 其他資產	12	5,394,113	5,353,244
Financial assets at FVOCI	以公允價值計量且其變動計入 其他全面收益的金融資產	14	12,105,491	12,503,582
Financial assets at fair value through profit or loss ("FVPL")	以公允價值計量且其變動計入 當期損益的金融資產	15	1,327,734	1,725,431
Cash and cash equivalents and restricted cash	現金及現金等價物及 受限制現金	16	34,728,762	30,484,627
Total current assets	流動資產總額		116,850,868	104,024,390

Consolidated Statement of Financial Position

綜合財務狀況表

As at 30 June 2026 – unaudited 於2026年6月30日—未經審計

(Expressed in RMB thousands) (所有金額以人民幣千元計)

		Notes	At 30 June 2026 於2026年 6月30日	At 31 December 2025 於2025年 12月31日
		附註		
Current liabilities	流動負債			
Trade and bills payables	貿易應付款及應付票據	17	80,599,984	69,947,347
Other payables and accruals	其他應付款及預提費用	18	21,277,052	21,030,608
Borrowings	借款		4,386,050	4,929,497
Lease liabilities	租賃負債		4,836	5,823
Tax payable	所得稅負債		693,853	609,137
Provisions	負債撥備	19	1,965,131	1,725,456
Total current liabilities	流動負債總額		108,926,906	98,247,868
Net current assets	淨流動資產		7,923,962	5,776,522
Total assets less current liabilities	資產總額減流動負債		57,079,864	54,880,783
Non-current liabilities	非流動負債			
Borrowings	借款		346,770	535,537
Lease liabilities	租賃負債		7,191	7,533
Deferred tax liabilities	遞延所得稅負債		115,611	64,710
Termination and post-employment benefit obligations	離職及退任後福利義務	20	336,277	379,086
Deferred income	遞延收益		676,615	679,942
Total non-current liabilities	非流動負債總額		1,482,464	1,666,808
NET ASSETS	淨資產		55,597,400	53,213,975

Consolidated Statement of Financial Position

綜合財務狀況表

As at 30 June 2026 – unaudited 於2026年6月30日－未經審計

(Expressed in RMB thousands) (所有金額以人民幣千元計)

		Notes	At 30 June 2026 於2026年 6月30日	At 31 December 2025 於2025年 12月31日
		附註		
CAPITAL AND RESERVES	股本及儲備			
Share capital	股本	21(a)	16,717,024	16,717,024
Other reserves	其他儲備		4,545,768	4,498,457
Retained earnings	留存收益		25,961,427	23,774,738
Total equity attributable to equity shareholders of the Company	本公司權益股東應佔權益		47,224,219	44,990,219
Non-controlling interests	非控制性權益		8,373,181	8,223,756
TOTAL EQUITY	權益總額		55,597,400	53,213,975

The notes on pages 102 to 144 form part of this interim financial report.

第102頁至第144頁的附註構成本中期財務報告的一部分。

Approved and authorised for issue by the board of directors on 26 August 2026
and was signed on its behalf by:

於2026年8月26日獲本公司董事會批准並
由下列人簽署。

Liu Zhengtao
劉正濤

Director
董事

Li Xia
李霞

Director
董事

Consolidated Statement of Changes in Equity

綜合權益變動表

For the six months ended 30 June 2026 – unaudited 截至2026年6月30日止6個月－未經審計

(Expressed in RMB thousands) (所有金額以人民幣千元計)

		Attributable to equity shareholders of the Company 本公司權益股東應佔										Non-controlling interests 非控制性 權益	Total equity 權益總額	
	Note	Share capital	Capital reserve	Revaluation reserve	Fair value reserve of financial assets at FVOCI	Statutory reserve	Discretionary reserve	Merger reserve	Translation and other reserves	Shares held for share award schemes 股份 激勵計劃 所持股份	Retained earnings	Total		
	附註	股本	資本儲備	重估儲備	公允價值 變動儲備	法定儲備	任意儲備	合併儲備	折算及 其他儲備		保留盈利	總計		
At 1 January 2025	於 2025 年 1 月 1 日	16,717,024	(1,918,392)	(21,508)	(40,023)	5,601,976	104,294	493,042	39,018	(495,962)	20,681,047	41,160,516	7,991,884	49,152,400
Changes in equity for the six months ended 30 June 2025:	截至 2025 年 6 月 30 日 止六個月權益變動：													
Profit for the period	期間溢利	—	—	—	—	—	—	—	—	—	3,426,906	3,426,906	292,794	3,719,700
Other comprehensive income/ (loss)	其他全面收益/ (虧損)	—	—	791	(12,558)	—	—	—	3,301	—	—	(8,466)	(2,989)	(11,455)
Total comprehensive income	全面收益總額	—	—	791	(12,558)	—	—	—	3,301	—	3,426,906	3,418,440	289,805	3,708,245
Dividends approved in respect of the previous year	經批准的上年度股息	21(c)	—	—	—	—	—	—	—	—	(1,404,146)	(1,404,146)	—	(1,404,146)
Dividends of subsidiaries distributed to non-controlling interests	向附屬公司之非控制性 擁有人分派股息	—	—	—	—	—	—	—	—	—	—	—	(230,774)	(230,774)
Equity settled share-based transactions	以權益結算為基礎 之股份交易	—	47,218	—	—	—	—	—	—	—	—	47,218	—	47,218
At 30 June 2025	於 2025 年 6 月 30 日	16,717,024	(1,871,174)	(20,717)	(52,581)	5,601,976	104,294	493,042	42,319	(495,962)	22,703,807	43,222,028	8,050,915	51,272,943

Consolidated Statement of Changes in Equity

綜合權益變動表

For the six months ended 30 June 2026 – unaudited 截至2026年6月30日止6個月－未經審計

(Expressed in RMB thousands) (所有金額以人民幣千元計)

		Attributable to equity shareholders of the Company 本公司權益股東應佔											Non-controlling interests 非控制性 權益	Total equity 權益總額
	Note	Share capital	Capital reserve	Revaluation reserve	Fair value reserve of financial assets at FVOCI	Statutory reserve	Discretionary reserve	Merger reserve	Translation and other reserves	Shares held for share award schemes 股份 激勵計劃 所持股份	Retained earnings	Total		
	附註	股本	資本儲備	重估儲備	公允價值 變動儲備	法定儲備	任意儲備	合併儲備	折算及 其他儲備	激勵計劃 所持股份	保留盈利	總計		
At 1 January 2026	於 2026 年 1 月 1 日	16,717,024	(1,823,957)	(18,261)	(58,087)	6,249,818	104,294	493,042	47,570	(495,962)	23,774,738	44,990,219	8,223,756	53,213,975
Changes in equity for the six months ended 30 June 2026:	截至 2026 年 6 月 30 日 止六個月權益變動：													
Profit for the period	期間溢利	—	—	—	—	—	—	—	—	—	4,325,404	4,325,404	439,849	4,765,253
Other comprehensive income/ (loss)	其他全面收益/ (虧損)	—	—	8,975	1,076	—	—	—	(50,889)	—	—	(40,838)	1,320	(39,518)
Total comprehensive income	全面收益總額	—	—	8,975	1,076	—	—	—	(50,889)	—	4,325,404	4,284,566	441,169	4,725,735
Dividends in respect of the previous years	以前年度的股息	—	—	—	—	—	—	—	—	—	(2,138,715)	(2,138,715)	—	(2,138,715)
Dividends of subsidiaries distributed to non-controlling interests	向附屬公司之非控制性 擁有人分派股息	—	—	—	—	—	—	—	—	—	—	—	(291,744)	(291,744)
Equity settled share-based transactions	以權益結算為基礎 之股份交易	—	(53,064)	—	—	—	—	—	—	141,213	—	88,149	—	88,149
At 30 June 2026	於 2026 年 6 月 30 日	16,717,024	(1,877,021)	(9,286)	(57,011)	6,249,818	104,294	493,042	(3,319)	(354,749)	25,961,427	47,224,219	8,373,181	55,597,400

The notes on pages 102 to 144 form part of this interim financial report.

第102頁至第144頁的附註構成本中期財務報告的一部分。

Condensed Consolidated Cash Flow Statement

簡明綜合現金流量表

For the six months ended 30 June 2026 – unaudited 截至2026年6月30日止6個月－未經審計

(Expressed in RMB thousands) (所有金額以人民幣千元計)

		Six months ended 30 June 截至6月30日止6個月	
	Notes 附註	2026 2026年	2025 2025年
Operating activities	來自經營活動		
Cash generated from operations	經營所得的現金	4,493,226	4,324,687
Interest paid	已付利息	(28,238)	(39,040)
Income tax paid	已付所得稅	(695,314)	(628,692)
Net cash generated from operating activities	經營活動所得的現金淨額	3,769,674	3,656,955
Investing activities	來自投資活動		
Interest received	已收取利息	109,020	166,069
Dividends received from associates	已收聯營企業分紅	—	22,316
Purchase of property, plant and equipment	購買物業、廠房及設備	(495,215)	(1,227,710)
Proceeds from disposal of property, plant and equipment	出售物業、廠房及設備所得款項	147,908	845
Proceeds from government grants	政府補助所得款項	15,284	59,329
Purchase of intangible assets	購買無形資產	(50)	(2,058)
Acquisition of an associate	收購聯營企業	—	(3,484,800)
Purchase of financial assets at FVPL	購買以公允價值計量且其變動計入當期損益的金融資產	(4,600,000)	(9,050,000)
Proceeds from disposal of financial assets at FVPL	出售以公允價值計量且計入當期損益的資產所得款項	5,052,405	9,051,734
Purchase of financial assets at amortised cost and placement of time deposits	購買攤餘成本計量的金融資產和存放定期存款	(5,850,495)	(4,450,000)
Proceeds from disposal of financial assets at amortised cost and maturity of time deposits	出售攤餘成本計量的金融資產和定期存款到期所得款項	3,187,967	2,001,585
Repayments of designated loan received from an associate	收到聯營企業指定貸款還款	34,816	—
Net cash used in investing activities	用於投資活動的現金淨額	(2,398,360)	(6,912,690)

Condensed Consolidated Cash Flow Statement

簡明綜合現金流量表

For the six months ended 30 June 2026 – unaudited 截至2026年6月30日止6個月－未經審計

(Expressed in RMB thousands) (所有金額以人民幣千元計)

		Six months ended 30 June 截至6月30日止6個月	
	Notes 附註	2026 2026年	2025 2025年
Financing activities	來自融資活動		
Proceeds from borrowings	借款所得款	23,000	231,831
Repayments of borrowings	借款償還款	(477,083)	(161,379)
Interest paid	已付利息	(8,501)	(24,373)
Principal portion of lease payment	支付租賃款項本金	(1,306)	(1,304)
Dividends paid to the non-controlling interests of subsidiaries	向非控制性權益派付股息	(288,048)	(227,851)
Net cash used in financing activities	融資活動所用的現金淨額	(751,938)	(183,076)
Net increase/(decrease) in cash and cash equivalents	現金及現金等價物增加／(減少)淨額	619,376	(3,438,811)
Cash and cash equivalents at 1 January	於1月1日的現金及現金等價物	18,411,673	11,955,834
Effect of foreign exchange rate changes, net	外匯匯兌變動，淨額	(205,803)	144,700
Cash and cash equivalents at 30 June	於6月30日的現金及現金等價物	18,825,246	8,661,723

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The notes on pages 102 to 144 form part of this interim financial report.

第102頁至第144頁的附註構成本中期財務報告的一部分。

Notes to the Unaudited Interim Financial Report

未經審核中期財務報告附註

(Expressed in RMB thousands unless otherwise indicated) (除另外說明外，所有金額以人民幣千元計)

1 BASIS OF PREPARATION

Sinotruk (Hong Kong) Limited (the "Company") was incorporated in Hong Kong on 31 January 2007 as a limited liability company as a result of a group reorganization of China National Heavy Duty Truck Group Company Limited ("CNHTC"). The address of the Company's registered office is Units 2102-03, China Merchants Tower, Shun Tak Centre, 168-200 Connaught Road Central, Hong Kong. The Company's shares are listed on the Main Board of The Stock Exchange of Hong Kong Limited.

The Company and its subsidiaries are hereinafter collectively referred to as the Group. The Group is principally engaged in the research, development and manufacture of heavy duty trucks, medium-heavy duty trucks, light duty trucks, etc. and related key assemblies, parts and components including engines, cabins, axles, steel frames and gearboxes, and the provision of financial services.

This interim financial report has been prepared in accordance with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, including compliance with Hong Kong Accounting Standard ("HKAS") 34, *Interim financial reporting*, issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA").

The interim financial report has been prepared in accordance with the same accounting policies adopted in the 2025 annual financial statements, except for the accounting policy changes that are expected to be reflected in the 2026 annual financial statements. Details of any changes in accounting policies are set out in note 2.

The preparation of an interim financial report in conformity with HKAS 34 requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses on a year to date basis. Actual results may differ from these estimates.

1 編製基準

因中國重型汽車集團有限公司(「中國重汽」)進行集團重組，中國重汽(香港)有限公司(「本公司」)於2007年1月31日在香港註冊成立為有限公司。本公司的註冊辦事處地址為香港干諾道中168-200號信德中心招商局大廈2102-03室。本公司的股份在香港聯合交易所有限公司的證券交易主板市場上市。

本公司連同其附屬公司(統稱為「本集團」)專營研發及製造重卡、中重卡、輕卡等，及其發動機、駕駛室、車橋、車架及變速箱等關鍵零部件和總成以及提供金融服務。

本中期財務報告乃根據香港聯合交易所有限公司證券上市規則的適用披露條文予以編製，並符合香港會計師公會(「香港會計師公會」)頒佈的《香港會計準則》(「香港會計準則」)第34號「中期財務報告」的規定。

本集團編製本中期財務報告所採納的會計政策與編製2025年年度財務報表的會計政策一致，惟預期將於2026年年度財務報表反映的會計政策變動除外。任何會計政策變動詳情載於附註2。

編製符合香港會計準則第34號的中期財務報告需要管理層作出判斷、估計及假設，而該等判斷、估計及假設會影響政策的應用及以年初至今為基準的資產、負債、收入及開支的呈報金額。實際結果或會有別於該等估計。

Notes to the Unaudited Interim Financial Report

未經審核中期財務報告附註

(Expressed in RMB thousands unless otherwise indicated) (除另外說明外，所有金額以人民幣千元計)

1 BASIS OF PREPARATION (continued)

This interim financial report contains condensed consolidated financial statements and selected explanatory notes. The notes include an explanation of events and transactions that are significant to an understanding of the changes in financial position and performance of the Group since the 2025 annual financial statements. The condensed consolidated interim financial statements and notes thereon do not include all of the information required for a full set of financial statements prepared in accordance with HKFRS Accounting Standards.

The interim financial report is unaudited, but has been reviewed by KPMG in accordance with Hong Kong Standard on Review Engagements 2410, *Review of interim financial information performed by the independent auditor of the entity, issued by the HKICPA*. KPMG's independent review report to the Board of Directors is included on pages 91 to 92.

The financial information relating to the financial year ended 31 December 2025 that is included in the interim financial report as comparative information does not constitute the Company's statutory annual consolidated financial statements for that financial year but is derived from those financial statements. Further information relating to these statutory financial statements disclosed in accordance with section 436 of the Hong Kong Companies Ordinance (Cap. 622) is as follows:

The Company has delivered the financial statements for the year ended 31 December 2025 to the Registrar of Companies as required by section 662(3) of, and Part 3 of Schedule 6 to, the Companies Ordinance.

The Company's auditor has reported on those financial statements. The auditor's report was unqualified; did not include a reference to any matters to which the auditor drew attention by way of emphasis without qualifying its report; and did not contain a statement under section 406(2), 407(2) or (3) of the Companies Ordinance.

1 編製基準(續)

本中期財務報告包括簡明綜合財務報表和經挑選的說明附註。該等附註闡述自2025年年度財務報表以來對本集團財務狀況及業績的變動有重大影響的事件及交易。簡明綜合中期財務報表及其附註不包含根據香港財務報告準則編製一套完整財務報表所規定的全部資料。

中期財務報告未經審計，但已由畢馬威會計師事務所根據香港會計師公會發布的香港審閱準則第2410號《由實體獨立審計師進行的中期財務信息審查》進行審查。畢馬威向董事會提交的獨立審查報告見載於第91頁至第92頁。

本中期財務資料包含截至2025年12月31日止年度的財務資料作為比較數據列示，該資料摘錄自有關年度之財務報表，並不構成本公司法定年度綜合財務報表。根據香港公司條例(第622章)第436條須披露與該等法定財務報表有關的進一步資料如下：

本公司已根據香港公司條例第662(3)條及附表6第3部分的規定，向公司註冊處呈交截至2025年12月31日止年度的財務報表。

本公司核數師已就該財務報表作出報告。核數師報告中核數師並無保留意見；無提述任何其在無保留意見下強調須予注意的事項；亦無根據香港公司條例第406(2)條、407(2)或(3)條作出的陳述。

Notes to the Unaudited Interim Financial Report

未經審核中期財務報告附註

(Expressed in RMB thousands unless otherwise indicated) (除另外說明外，所有金額以人民幣千元計)

2 CHANGES IN ACCOUNTING POLICIES

The HKICPA has issued a number of amendments to HKFRS Accounting Standards that are first effective for the current accounting period. Of these, only the amendments to HKFRS 9, *Financial instruments and HKFRS 7, Financial instruments: Disclosures – Amendments to the classification and measurement of financial instruments*, are relevant to the Group's financial statements. The amendments do not have a material impact on the Group's consolidated financial statements for the periods presented.

The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period.

3 OPERATING SEGMENT INFORMATION

The Group manages its businesses by divisions, which are organised by a mixture of both business lines (products and services) and geography, in a manner consistent with the way in which information is reported internally to the Group's most senior executive management for the purposes of resource allocation and performance assessment. During the year 2025, the Group had adjusted its business operating segment structure by (i) streamlining the Group's engine and heavy duty trucks operations into a more completed Heavy Duty Trucks Segment; and (ii) carving out the related businesses of Sinotruk Finance Company from the Finance Segment. Relevant comparative figures have been restated to conform with these adjustments.

The Group has presented the following three reportable segments. No operating segments have been aggregated to form the following reportable segments.

- (i) Heavy duty trucks – Manufacture and sale of heavy duty trucks, medium-heavy duty trucks and related components;
- (ii) Light duty trucks and others – Manufacture and sale of light duty trucks, buses, other vehicles and related components; and
- (iii) Finance – Provision of auto financing services to the public.

2 會計政策的變動及披露

香港會計師公會已頒佈多項香港財務報告準則修訂，有關修訂於本會計期間首次生效。當中，僅香港財務報告準則第9號《金融工具》及香港財務報告準則第7號《金融工具：披露》（金融工具分類及計量之修訂）與本集團財務報表相關。該修訂對本集團呈列期間之綜合財務報表並無重大影響。

本集團並未採納任何於本會計期間尚未生效之新準則或詮釋。

3 分部資料

本集團按不同分支，即同時按產品和服務所屬的業務線及地理分佈來管理其業務，且採納就資源分配及表現評估向本集團最高層管理層報告資料一致的呈報方式。於2025年，本集團調整了其業務經營分部結構，具體做法是：(i) 將本集團的發動機和重型卡車業務組成更完善的重卡分部；及(ii) 將重汽財務公司的相關業務從金融分部剝離。相關的同期比較數據已進行重列以符合這些調整。

本集團呈報下列三個報告分部。下列報告分部概無由合併的經營分部組成。

- (i) 重卡—製造及銷售重型卡車、中重型卡車及相關零部件；
- (ii) 輕卡及其他—製造及銷售輕卡和客車等車輛及相關零部件；
- (iii) 金融—向公眾提供汽車融資服務。

Notes to the Unaudited Interim Financial Report

未經審核中期財務報告附註

(Expressed in RMB thousands unless otherwise indicated) (除另外說明外，所有金額以人民幣千元計)

3 OPERATING SEGMENT INFORMATION *(continued)*

(a) SEGMENT RESULTS, ASSETS AND LIABILITIES

For the purposes of assessing segment performance and allocating resources among segments, the Group's most senior executive management monitors the results, assets and liabilities attributable to each reportable segment on the following bases:

Revenue and expenses are allocated to the reportable segments with reference to sales generated by those segments and the expenses incurred by those segments or which otherwise arise from the depreciation or amortisation of assets attributable to those segments.

Segment assets include all tangible, intangible assets and current assets with the exception of prepaid income tax, deferred tax assets and other corporate assets. Segment liabilities are those operating liabilities that result from the operating activities of a segment. Segment liabilities do not include borrowings and other liabilities that are incurred for financing rather than operating purposes unless the segment is engaged in financing activities. Segment liabilities exclude deferred tax liabilities, income tax payable, dividend payable and other corporate liabilities.

3 分部資料(續)

(a) 分部業績、資產及負債

就評估分部業績及各分部間的資源分配而言，本集團最高層管理層按下列基準監察各呈報分部應佔之業績、資產及負債：

收入和費用按照該等呈報分部所產生的銷售、所發生的費用，或歸屬於該等分部資產的折舊或攤銷進行分配。

分部資產包括所有有形、無形資產及流動資產，惟預付所得稅款、遞延稅項資產及其他企業資產除外。分部負債是指那些特定分部因經營活動而導致的經營性負債。除非該分部從事融資活動，否則分部負債不包括用於融資而非經營目的借款和其他債務。分部負債不包括遞延所得稅負債、所得稅負債、應付股息及其他企業負債。

Notes to the Unaudited Interim Financial Report

未經審核中期財務報告附註

(Expressed in RMB thousands unless otherwise indicated) (除另外說明外，所有金額以人民幣千元計)

3 OPERATING SEGMENT INFORMATION (continued)

(b) RECONCILIATIONS OF REPORTABLE SEGMENT REVENUES, PROFIT OR LOSS, ASSETS AND LIABILITIES

The segment results for the six months ended 30 June 2026 are as follows:

		Heavy duty trucks 重卡	Light duty trucks and others 輕卡及其他	Finance 金融	Elimination 對銷	Total 合計
External revenue	外界收入					
Sales of goods	銷售貨物	64,146,088	5,767,743	—	—	69,913,831
Rendering of services	提供服務	398,531	13,798	514,997	—	927,326
Total external revenue	外界收入合計	64,544,619	5,781,541	514,997	—	70,841,157
Inter-segment revenue	分部間收入	255,659	1,774,702	—	(2,030,361)	—
Total segment revenue	分部收入合計	64,800,278	7,556,243	514,997	(2,030,361)	70,841,157
Operating profit/(loss) before unallocated expenses	未計未分配費用前 的經營溢利/(虧損)	4,903,321	(31,596)	152,326	58,067	5,082,118
Unallocated expenses	未分配費用					(2,951)
Profit from operations	經營溢利					5,079,167
Finance income, net	財務收入，淨額					337,735
Share of profits and losses of associates	享有聯營企業損益份額					128,381
Profit before tax	除稅前溢利					5,545,283

3 分部資料(續)

(b) 呈報分部收入、損益、資產及負債對賬

截至2026年6月30日止6個月的分部業績如下：

Notes to the Unaudited Interim Financial Report

未經審核中期財務報告附註

(Expressed in RMB thousands unless otherwise indicated) (除另外說明外，所有金額以人民幣千元計)

3 OPERATING SEGMENT INFORMATION (continued)

(b) RECONCILIATIONS OF REPORTABLE SEGMENT REVENUES, PROFIT OR LOSS, ASSETS AND LIABILITIES (continued)

The segment results for the six months ended 30 June 2025 are as follows:

		Heavy duty trucks 重卡	Light duty trucks and others 輕卡及其他	Finance 金融	Elimination 對銷	Total 合計
External revenue	外界收入					
Sales of goods	銷售貨物	43,786,382	6,146,464	—	—	49,932,846
Rendering of services	提供服務	592,708	11,961	340,547	—	945,216
Total external revenue	外界收入合計	44,379,090	6,158,425	340,547	—	50,878,062
Inter-segment revenue	分部間收入	457,189	1,093,289	2,029	(1,552,507)	—
Total segment revenue	分部收入合計	44,836,279	7,251,714	342,576	(1,552,507)	50,878,062
Operating profit/(loss) before unallocated expenses	未計未分配費用前的 經營溢利／(虧損)	4,078,698	(173,511)	101,833	118,427	4,125,447
Unallocated expenses	未分配費用					(4,510)
Profit from operations	經營溢利					4,120,937
Finance income, net	財務收入，淨額					202,204
Share of profits and losses of associates	享有聯營企業損益份額					46,771
Profit before tax	除稅前溢利					4,369,912

3 分部資料(續)

(b) 呈報分部收入、損益、資產及負債對賬(續)

截至2025年6月30日止6個月的分部業績如下：

Notes to the Unaudited Interim Financial Report

未經審核中期財務報告附註

(Expressed in RMB thousands unless otherwise indicated) (除另外說明外，所有金額以人民幣千元計)

3 OPERATING SEGMENT INFORMATION (continued)

(b) RECONCILIATIONS OF REPORTABLE SEGMENT REVENUES, PROFIT OR LOSS, ASSETS AND LIABILITIES (continued)

The segment assets and liabilities as at 30 June 2026 are as follows:

		Heavy duty trucks 重卡	Light duty trucks and others 輕卡及其他	Finance 金融	Unallocated 未分配	Total 合計
Segment assets	分部資產	151,672,739	15,077,207	25,619,622	7,030,228	199,399,796
Elimination	對銷					(33,393,026)
Total assets	資產總額					166,006,770
Segment liabilities	分部負債	100,315,126	16,013,846	22,026,121	3,089,373	141,444,466
Elimination	對銷					(31,035,096)
Total liabilities	負債總額					110,409,370

Reconciled to entity assets and liabilities as at 30 June 2026 as follows:

於2026年6月30日的實體資產及負債的對賬如下：

		Assets 資產	Liabilities 負債
Segment assets/liabilities after elimination	對銷之後的分部資產／負債	158,976,542	107,319,997
Unallocated:	未分配：		
Deferred tax assets/liabilities	遞延稅項資產／負債	3,133,845	115,611
Prepaid income tax/income tax payable	預付所得稅款／所得稅負債	339,478	693,853
Dividend payable	應付股息	—	2,142,727
Other assets/liabilities	其他資產／負債	3,556,905	137,182
		7,030,228	3,089,373
Total	總計	166,006,770	110,409,370

Notes to the Unaudited Interim Financial Report

未經審核中期財務報告附註

(Expressed in RMB thousands unless otherwise indicated) (除另外說明外，所有金額以人民幣千元計)

3 OPERATING SEGMENT INFORMATION (continued)

(b) RECONCILIATIONS OF REPORTABLE SEGMENT REVENUES, PROFIT OR LOSS, ASSETS AND LIABILITIES (continued)

The segment assets and liabilities as at 31 December 2025 are as follows:

		Heavy duty trucks 重卡	Light duty trucks and others 輕卡及其他	Finance 金融	Unallocated 未分配	Total 合計
Segment assets	分部資產	141,234,543	21,093,365	20,926,453	6,520,745	189,775,106
Elimination	對銷					(36,646,455)
Total assets	資產總額					153,128,651
Segment liabilities	分部負債	92,322,691	21,778,507	17,437,065	865,854	132,404,117
Elimination	對銷					(32,489,441)
Total liabilities	負債總額					99,914,676

Reconciled to entity assets and liabilities as at 31 December 2025 as follows:

於2025年12月31日的實體資產及負債的對賬如下：

		Assets 資產	Liabilities 負債
Segment assets/liabilities after elimination	對銷之後的分部資產／負債	146,607,906	99,048,822
Unallocated:	未分配：		
Deferred tax assets/liabilities	遞延稅項資產／負債	2,693,844	64,710
Prepaid income tax/income tax payable	預付所得稅款／所得稅負債	260,099	609,137
Other assets/liabilities	其他資產／負債	3,566,802	192,007
		6,520,745	865,854
Total	總計	153,128,651	99,914,676

Notes to the Unaudited Interim Financial Report

未經審核中期財務報告附註

(Expressed in RMB thousands unless otherwise indicated) (除另外說明外，所有金額以人民幣千元計)

4 REVENUE

An analysis of revenue is as follows:

		Six months ended 30 June 截至6月30日止6個月	
		2026 2026年	2025 2025年
Revenue from contracts with customers	客戶合同收入	70,841,157	50,878,062

4 收入

收入的分析如下：

DISAGGREGATED REVENUE INFORMATION

分類收入資料

		Six months ended 30 June 截至6月30日止6個月	
		2026 2026年	2025 2025年
Types of goods or services	收入類型		
Sales of goods	銷售貨物	69,913,831	49,932,846
Rendering of services	提供服務	927,326	945,216
Total revenue from contracts with customers	客戶合同收入總額	70,841,157	50,878,062
Geographical markets	地區市場		
Chinese Mainland	中國大陸	41,000,943	31,534,886
Overseas	海外	29,840,214	19,343,176
Total revenue from contracts with customers	客戶合同收入總額	70,841,157	50,878,062
Timing of revenue recognition	收入確認時間		
Transferred at a point in time	於某一時間點	70,819,640	49,864,560
Transferred over time	於某一時段	21,517	1,013,502
Total revenue from contracts with customers	客戶合同收入總額	70,841,157	50,878,062

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(Expressed in RMB thousands unless otherwise indicated) (除另外說明外，所有金額以人民幣千元計)

5 PROFIT BEFORE TAX

The Group's profit before tax is arrived at after charging/(crediting):

5 除稅前溢利

本集團除稅前溢利乃扣除／(計入)下列各項後計算：

		Six months ended 30 June 截至 6 月 30 日止 6 個月	
		2026 2026 年	2025 2025 年
Cost of inventories sold (note 13)	售出存貨成本(附註 13)	54,524,953	39,324,560
Employee benefit expenses	員工福利開支	3,774,226	3,457,934
Depreciation and amortisation	折舊和攤銷		
– Depreciation of property, plant and equipment (note 8)	– 物業、廠房及設備折舊(附註 8)	764,183	906,593
– Depreciation of right-of-use assets	– 使用權資產折舊	36,786	34,270
– Amortisation of intangible assets	– 無形資產攤銷	21,245	17,372
Write-down of inventories to net realisable value	將存貨減記至可變現淨值	373,616	146,046
Impairment losses/(reversal of impairment losses)	減值虧損／(減值回撥)		
– trade receivables (note 11(a))	– 貿易應收賬款(附註 11(a))	(11,554)	3,779
– financing receivables (note 11(b))	– 金融應收賬款(附註 11(b))	35,688	(6,957)
– bills receivable (note 11(c))	– 應收票據(附註 11(c))	(1,904)	(1,479)
– financial assets included in prepayments, other receivables and other assets	– 預付款項、其他應收款項及其他資產的金融資產	(121,900)	(12,954)
– property, plant and equipment (note 8)	– 物業、廠房及設備(附註 8)	—	88,346
Gains on disposal of property, plant and equipment	出售物業、廠房及設備收益	(15,105)	(996)
Foreign exchange differences, net	外匯匯兌差額，淨額	576,706	(166,462)
Government grants	政府補助	(177,917)	(89,517)
Income on disposal of scraps	出售廢料收益	(163,030)	(72,151)

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6 INCOME TAX

TAXATION IN THE CONSOLIDATED STATEMENT OF PROFIT OR LOSS REPRESENTS:

		Six months ended 30 June 截至6月30日止6個月	
		2026 2026年	2025 2025年
Current tax:	當期所得稅：		
– Chinese Mainland	– 中國大陸	1,140,826	778,356
– Elsewhere	– 其它地區	29,253	9,748
Total current tax	當期所得稅總額	1,170,079	788,104
Deferred tax	遞延所得稅	(390,049)	(137,892)
Total tax charge	稅費總額	780,030	650,212

Taxation on profits has been calculated on the estimated assessable profits during the six months ended 30 June 2026 at the rates of taxation prevailing in the countries/districts in which the Group operates.

The Company and the subsidiaries in Hong Kong are subject to Hong Kong Profits Tax at the rate of 16.5% (2025: 16.5%) on their estimated assessable profits during the period. The Company is also determined as a Chinese-resident enterprise and, is subject to corporate income tax at a rate of 25% (2025: 25%) according to the Corporate Income Tax Law of the People's Republic of China (the "CIT Law").

The subsidiaries in the PRC are subject to corporate income tax at a rate of 25% (2025: 25%) according to the CIT Law while certain subsidiaries in the PRC are subject to corporate income tax at a rate of 15% (2025: 15%) according to the High New Tech Enterprises or the Western Development tax incentives under the CIT Law. Other subsidiaries are subject to corporate income tax at applicable tax rates according to existing laws, interpretations and practices of the countries in which the subsidiaries operate.

6 所得稅費用

綜合損益表中列示的稅收包括：

盈利的相應稅項則根據本集團經營業務所在國家／地區的現行稅率按截至2026年6月30日止6個月期間的估計應納稅所得額計算。

本公司及香港附屬公司須就其期內的估計應納稅所得額按稅率16.5% (2025年：16.5%) 繳納香港利得稅。本公司亦被認定為中國居民企業，因此根據《中華人民共和國企業所得稅法》(「企業所得稅法」) 按稅率25% (2025年：25%) 繳納企業所得稅。

中國附屬公司根據企業所得稅法按稅率25% (2025年：25%) 繳納企業所得稅而若干中國附屬公司根據企業所得稅法有關高新技術企業或西部開發的稅務優惠以稅率15% (2025年：15%) 繳納企業所得稅。其他附屬公司依其經營所在國現行法律、解釋及慣例，依適用稅率繳納企業所得稅。

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(Expressed in RMB thousands unless otherwise indicated) (除另外說明外，所有金額以人民幣千元計)

7 EARNINGS PER SHARE

(a) BASIC EARNINGS PER SHARE

		Six months ended 30 June 截至 6 月 30 日止 6 個月	
		2026 2026 年	2025 2025 年
Profit attributable to equity shareholders of the Company	本公司權益股東應佔溢利	4,325,404	3,426,906
Weighted average number of ordinary shares in issue (in thousand shares)	已發行普通股加權平均數(千股)	2,735,433	2,734,473
Basic earnings per share (RMB per share)	基本每股盈利(每股人民幣元)	1.58	1.25

The movements in weighted average number of ordinary shares in issue are as follows:

已發行普通股加權平均數變動如下：

		2026 2026 年	2025 2025 年
Ordinary shares at 1 January (in thousand shares)	於 1 月 1 日普通股(千股)	2,734,473	2,734,473
Effect of award shares vested (in thousand shares)	激勵股份解鎖影響(千股)	960	—
Weighted average number of ordinary shares for the six months ended 30 June (in thousand shares)	截至 6 月 30 日止 6 個月的普通股加權平均數(千股)	2,735,433	2,734,473

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(Expressed in RMB thousands unless otherwise indicated) (除另外說明外，所有金額以人民幣千元計)

7 EARNINGS PER SHARE (continued)

(b) DILUTED EARNINGS PER SHARE

		Six months ended 30 June 截至6月30日止6個月	
		2026 2026年	2025 2025年
Profit attributable to ordinary equity shareholders of the Company	本公司權益股東應佔溢利	4,325,404	3,426,906
Weighted average number of ordinary shares in issue (in thousand shares)	已發行普通股加權平均數(千股)	2,746,515	2,742,429
Diluted earnings per share (in RMB)	稀釋每股盈利(人民幣元)	1.57	1.25

Profit attributable to ordinary equity shareholders of the Company (diluted) is same as profit attributable to ordinary equity shareholders of the Company (basic).

本公司普通股權益持有人應享有的利潤(稀釋)與本公司普通股權益持有人應享有的利潤(基本)相同。

The movements in weighted average number of ordinary shares in issue (diluted) are as follows:

發行的(稀釋)普通股加權平均數變動情況如下：

		2026 2026年	2025 2025年
Weighted average number of ordinary shares at 30 June (in thousand shares)	於6月30日普通股(千股)	2,735,433	2,734,473
Effect of deemed issue of shares under the Company's restricted award share scheme at subscription price (note 21(b))	根據本公司限制性股份激勵計劃以認購價格的視為發行股份的影響(千股)(附註21(b))	11,082	7,956
Weighted average number of ordinary shares (diluted) at 30 June (in thousand shares)	於6月30日的(稀釋)普通股加權平均數(千股)	2,746,515	2,742,429

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(Expressed in RMB thousands unless otherwise indicated) (除另外說明外，所有金額以人民幣千元計)

8 PROPERTY, PLANT AND EQUIPMENT

8 物業、廠房及設備

		Six months ended 30 June 截至 6 月 30 日止 6 個月	
		2026 2026 年	2025 2025 年
At 1 January	於 1 月 1 日	14,517,501	15,424,218
Additions	添置	417,467	540,079
Transfer to investment properties (note 9)	轉撥至投資性物業(附註 9)	(7,609)	—
Transfer from investment properties (note 9)	轉撥自投資性物業(附註 9)	—	306,191
Transfer to intangible assets	轉撥至無形資產	(10,340)	(14,129)
Transfer to long-term deferred expenses	轉撥至長期待攤費用	(2,062)	(32,491)
Disposals	出售	(132,803)	(12,379)
Depreciation (note 5)	折舊(附註 5)	(764,183)	(906,593)
Impairment (note 5)	減值(附註 5)	—	(88,346)
At 30 June	於 6 月 30 日	14,017,971	15,216,550

9 INVESTMENT PROPERTIES

9 投資物業

		Six months ended 30 June 截至 6 月 30 日止 6 個月	
		2026 2026 年	2025 2025 年
At 1 January	於 1 月 1 日	561,307	959,931
Transfer from property, plant and equipment	轉撥自物業、廠房及設備	16,081	—
Transfer to property, plant and equipment (note 8)	轉撥至物業、廠房及設備(附註 8)	—	(306,191)
Transfer to right-of-use assets	轉撥至使用權資產	—	(32,018)
At 30 June	於 6 月 30 日	577,388	621,722

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10 INVESTMENTS IN ASSOCIATES

10 聯營企業投資

		At 30 June 2026 於2026年 6月30日	At 31 December 2025 於2025年 12月31日
Associates	聯營企業	5,220,404	5,133,447

11 TRADE, FINANCING AND BILLS RECEIVABLES

11 貿易、金融應收賬款及應收票據

		At 30 June 2026 於2026年 6月30日	At 31 December 2025 於2025年 12月31日
Trade receivables	貿易應收賬款	28,778,729	22,017,828
Provision for impairment	減值撥備	(876,257)	(887,364)
Trade receivables, net (a)	貿易應收賬款，淨額(a)	27,902,472	21,130,464
Financing receivables	金融應收賬款	24,549,124	20,242,759
Provision for impairment	減值撥備	(751,899)	(715,583)
Financing receivables, net (b)	金融應收賬款，淨額(b)	23,797,225	19,527,176
Bills receivable	應收票據	733,360	477,107
Provision for impairment	減值撥備	(625)	(2,529)
Bills receivable, net (c)	應收票據，淨額(c)	732,735	474,578
		52,432,432	41,132,218
Current portion	即期部分		
Trade receivables	貿易應收賬款	25,997,982	19,393,626
Financing receivables	金融應收賬款	13,977,145	11,856,057
Bills receivable	應收票據	732,735	474,578
		40,707,862	31,724,261
Non-current portion	非即期部分		
Trade receivables	貿易應收賬款	1,904,490	1,736,838
Financing receivables	金融應收賬款	9,820,080	7,671,119
		11,724,570	9,407,957

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(Expressed in RMB thousands unless otherwise indicated) (除另外說明外，所有金額以人民幣千元計)

11 TRADE, FINANCING AND BILLS RECEIVABLES

(continued)

(a) TRADE RECEIVABLES

The sales policy of the Group generally requires its customers to pay a certain amount of deposits when orders of trucks are made and to settle purchase price in cash, on credit or by acceptance bills before delivery of trucks. A credit period from 3 to 12 months is granted to selected customers based on credit assessment. Trade receivables are non-interest-bearing.

As at 30 June 2026, approximately RMB7,711,289,000 (31 December 2025: approximately RMB5,312,008,000) of the trade receivables are secured by letters of credit issued by certain overseas third parties. As at 30 June 2026, approximately RMB4,757,146,000 (31 December 2025: approximately RMB4,405,111,000) of the trade receivables were guaranteed by China Export and Credit Insurance Corporation.

11 貿易、金融應收賬款及應收票據(續)

(a) 貿易應收賬款

本集團銷售政策一般規定客戶在訂購車輛時支付若干訂金，並於交付前以現金、信貸或承兌票據悉數支付餘款。根據信用評估，向特定客戶授予3至12個月的信用期。貿易應收賬款不計利息。

於2026年6月30日，為數約人民幣7,711,289,000元(2025年12月31日：約人民幣5,312,008,000元)的貿易應收賬款以若干海外第三方發出的信用證作擔保。於2026年6月30日，貿易應收賬款約人民幣4,757,146,000元(2025年12月31日：約人民幣4,405,111,000元)的貿易應收賬款由中國出口信用保險公司擔保。

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(Expressed in RMB thousands unless otherwise indicated) (除另外說明外，所有金額以人民幣千元計)

11 TRADE, FINANCING AND BILLS RECEIVABLES

(continued)

(a) TRADE RECEIVABLES (continued)

An ageing analysis of the trade receivables based on the invoice date at the end of the reporting period, net of the provision for impairment, is as follows:

		At 30 June 2026 於 2026 年 6 月 30 日	At 31 December 2025 於 2025 年 12 月 31 日
Less than 3 months	三個月內	11,682,417	10,568,141
3 months to 6 months	三個月至六個月	9,975,530	7,407,350
6 months to 12 months	六個月至十二個月	5,153,489	2,472,130
1 year to 2 years	一年至兩年	1,007,174	611,483
2 years to 3 years	兩年至三年	56,456	52,319
Over 3 years	三年以上	27,406	19,041
		27,902,472	21,130,464

The movements in provision for impairment of trade receivables are as follows:

貿易應收賬款的減值撥備變動如下：

		Six months ended 30 June 截至 6 月 30 日止 6 個月	
		2026 2026 年	2025 2025 年
At 1 January	於 1 月 1 日	887,364	1,005,925
(Reversal of impairment losses)/impairment losses, net (note 5)	(減值回撥)/減值虧損，淨額(附註 5)	(11,554)	3,779
Reversal of written-off bad debts	回撥已撤銷無法收回的款項	447	—
Amounts written off as uncollectible	撤銷無法收回的款項	—	(6,965)
At 30 June	於 6 月 30 日	876,257	1,002,739

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11 TRADE, FINANCING AND BILLS RECEIVABLES

(continued)

(b) FINANCING RECEIVABLES

An ageing analysis of the financing receivables based on the maturity date at the end of the reporting period, net of provisions, is as follows:

		At 30 June 2026 於 2026 年 6 月 30 日	At 31 December 2025 於 2025 年 12 月 31 日
Less than 3 months	三個月內	4,152,212	3,540,034
3 months to 6 months	三個月至六個月	3,709,943	3,245,557
6 months to 12 months	六個月至十二個月	6,114,991	5,070,466
1 year to 2 years	一年至兩年	7,551,147	6,098,142
2 years to 3 years	兩年至三年	2,156,115	1,572,977
Over 3 years	三年以上	112,817	—
		23,797,225	19,527,176

The movements in provision for impairment of financing receivables are as follows:

金融應收賬款的減值撥備變動如下：

		Six months ended 30 June 截至 6 月 30 日止 6 個月	
		2026 2026 年	2025 2025 年
At 1 January	於 1 月 1 日	715,583	672,835
Impairment losses/(reversal of impairment losses), net (note 5)	減值虧損／(減值回撥)，淨額(附註 5)	35,688	(6,957)
Reversal of written-off bad debts	回撥已撤銷無法收回的款項	628	—
At 30 June	於 6 月 30 日	751,899	665,878

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11 TRADE, FINANCING AND BILLS RECEIVABLES

(continued)

(c) BILLS RECEIVABLE

Bills receivable are financial asset at amortised cost and held for the purpose of collection of contractual cash flows.

		At 30 June 2026 於2026年 6月30日	At 31 December 2025 於2025年 12月31日
Bank acceptance bills	銀行承兌票據	461,856	170,560
Commercial acceptance bills	商業承兌票據	271,504	306,547
Provision for impairment of commercial acceptance bills	商業承兌票據減值損失	(625)	(2,529)
		732,735	474,578

The ageing analysis of bills receivable based on transaction dates at the end of the reporting period, net of provisions, is as follows:

扣除減值準備應收票據淨額基於交易日於報告期末的賬齡分析如下：

		At 30 June 2026 於2026年 6月30日	At 31 December 2025 於2025年 12月31日
Less than 3 months	三個月內	335,693	243,598
3 months to 6 months	三個月至六個月	397,042	229,908
6 months to 12 months	六個月至十二個月	—	1,072
		732,735	474,578

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(Expressed in RMB thousands unless otherwise indicated) (除另外說明外，所有金額以人民幣千元計)

11 TRADE, FINANCING AND BILLS RECEIVABLES

(continued)

(c) BILLS RECEIVABLE (continued)

The movement in provision for impairment of bills receivables is as follows:

		Six months ended 30 June 截至 6 月 30 日止 6 個月	
		2026 2026 年	2025 2025 年
At 1 January	於 1 月 1 日	2,529	2,278
Reversal of impairment losses, net (note 5)	減值回撥，淨額(附註 5)	(1,904)	(1,479)
At 30 June	於 6 月 30 日	625	799

11 貿易、金融應收賬款及應收票據(續)

(c) 應收票據(續)

應收票據的減值撥備變動如下：

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12 PREPAYMENTS, OTHER RECEIVABLES AND OTHER ASSETS

12 預付款項、其他應收款項及其他資產

		At 30 June 2026 於2026年 6月30日	At 31 December 2025 於2025年 12月31日
Current portion	即期部分		
Prepayments	預付款項	1,074,657	1,010,176
Deposits and other receivables	按金及其他應收賬款	544,908	780,888
Financial assets at amortised cost (a)	以攤餘成本計量的金融資產(a)	3,008,416	2,251,853
Others	其他	928,809	1,594,797
		5,556,790	5,637,714
Provision for impairment - financial assets	減值撥備－金融資產	(162,677)	(284,470)
		5,394,113	5,353,244
Non-current portion	非即期部分		
Financial assets at amortised cost (a)	以攤餘成本計量的金融資產(a)	11,349,564	13,640,594
Long-term deferred expenses	長期待攤費用	868,049	877,910
Long-term prepayments	長期預付款項	228,617	188,553
Others	其他	10,174	10,175
		12,456,404	14,717,232
Provision for impairment - long-term deferred expenses	減值撥備－長期待攤費用	(353,721)	(353,721)
		12,102,683	14,363,511
		17,496,796	19,716,755

(a) As at 30 June 2026, the Group pledged approximately RMB700,000,000 (2025: RMB600,000,000) of time deposits with original maturity above 12 months, for issuing bank acceptance bills.

(a) 於2026年6月30日，本集團將原到期日在12個月以上的定期存款約人民幣700,000,000元(2025年：約人民幣600,000,000元)質押，用於發行銀行承兌匯票。

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13 INVENTORIES

13 存貨

		At 30 June 2026 於 2026 年 6 月 30 日	At 31 December 2025 於 2025 年 12 月 31 日
Raw materials	原材料	3,387,696	3,134,086
Work in progress	在製品	1,843,997	2,608,566
Finished goods - engines, parts and components	製成品－發動機、零部件及總成	188,045	174,349
Finished goods - trucks and others	製成品－卡車及其他	17,695,113	16,677,822
		23,114,851	22,594,823
Less: write-down of inventories to net realisable value	減：撇減存貨至可變現淨值	(527,945)	(361,578)
		22,586,906	22,233,245

(a) The analysis of the amount of inventories recognised as an expense and included in profit or loss is as follows:

(a) 確認為費用並計入損益的存貨金額分析如下：

		Six months ended 30 June 截至 6 月 30 日止 6 個月	
		2026 2026 年	2025 2025 年
Carrying amount of inventories sold (note 5)	已售存貨賬面價值(附註5)	54,524,953	39,324,560
Write-down of inventories	存貨跌價撥備	424,212	239,597
Reversal of write-down of inventories	存貨跌價撥備的轉回	(50,596)	(93,551)
		54,898,569	39,470,606

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14 FINANCIAL ASSETS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME 14 以公允價值計量且其變動計入其他全面收益的金融資產

		At 30 June 2026 於 2026 年 6 月 30 日	At 31 December 2025 於 2025 年 12 月 31 日
Debt investments	債務投資		
– bank acceptance bills	– 銀行承兌票據	12,105,491	12,503,582

The Group receives acceptance bills from its customers to settle their debts and intends to use these acceptance bills either to pay off its trade and other payables or to hold until maturity.

本集團從客戶收取承兌票據以結算客戶債務並意圖使用這些承兌票據支付貿易及其他應付款項或持有至到期。

The ageing analysis of bank acceptance bills based on transaction dates at the end of the reporting period is as follows:

於報告期末，銀行承兌票據基於交易日的賬齡分析如下：

		At 30 June 2026 於 2026 年 6 月 30 日	At 31 December 2025 於 2025 年 12 月 31 日
Less than 3 months	三個月內	7,354,806	7,101,242
3 months to 6 months	三個月至六個月內	4,750,685	5,320,302
6 months to 12 months	六個月至十二個月內	—	82,038
		12,105,491	12,503,582

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15 FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

15 以公允價值計量且其變動計入當期損益的金融資產

		At 30 June 2026 於 2026 年 6 月 30 日	At 31 December 2025 於 2025 年 12 月 31 日
Wealth management product	理財產品		
– with the principal and interest non-guaranteed	– 非保本非保收益	1,325,500	1,717,926
Listed equity investments, at fair value	上市權益投資	2,234	2,581
Forward exchange contracts	遠期外匯合約	—	4,924
		1,327,734	1,725,431

16 CASH AND CASH EQUIVALENTS AND RESTRICTED CASH

16 現金及現金等價物及受限制現金

		At 30 June 2026 於 2026 年 6 月 30 日	At 31 December 2025 於 2025 年 12 月 31 日
Cash and cash equivalents	現金及現金等價物	18,825,246	18,411,673
Time deposits - with original maturity of 3 months to 12 months	定期存款－原到期日為三個月至十二個月	11,165,507	6,061,658
Restricted cash	受限制現金	4,738,009	6,011,296
		34,728,762	30,484,627

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17 TRADE AND BILLS PAYABLES

17 貿易應付款項及應付票據

		At 30 June 2026 於 2026 年 6 月 30 日	At 31 December 2025 於 2025 年 12 月 31 日
Trade payables	貿易應付賬款	43,108,330	41,442,175
Bills payable	應付票據	37,491,654	28,505,172
		80,599,984	69,947,347

An ageing analysis of the trade and bills payables based on the invoice date as at the end of the reporting period is as follows:

於報告期末，貿易應付款項及應付票據基於發票日期的賬齡分析如下：

		At 30 June 2026 於 2026 年 6 月 30 日	At 31 December 2025 於 2025 年 12 月 31 日
Less than 3 months	三個月內	56,150,696	49,795,310
3 months to 6 months	三個月至六個月	23,679,109	18,148,652
6 months to 12 months	六個月至十二個月	208,562	1,577,769
1 year to 2 years	一年至兩年	305,306	305,751
2 years to 3 years	兩年至三年	174,926	52,485
Over 3 years	三年以上	81,385	67,380
		80,599,984	69,947,347

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18 OTHER PAYABLES AND ACCRUALS

18 其他應付款項及預提費用

		At 30 June 2026 於 2026 年 6 月 30 日	At 31 December 2025 於 2025 年 12 月 31 日
Other payables	其他應付款項	7,450,667	6,811,301
Volume rebate	批量折讓	3,637,122	2,988,724
Contract liabilities	合同負債	6,225,546	6,941,271
Accruals	預提費用	2,176,763	2,171,853
Staff salaries and welfare	應付員工薪金及福利	1,161,777	1,156,145
Termination and post-employment benefits due less than one year (note 20)	一年以內的離職及退任後 福利(附註 20)	73,547	87,758
Forward exchange contracts	遠期外匯合約	3,145	—
Other taxes and surcharge payables	其他稅項和附加款項	548,485	873,556
		21,277,052	21,030,608

19 PROVISIONS

19 負債撥備

		Product warranties 產品保修	Legal claims 未決訴訟	Total 合計
At 1 January 2026	於 2026 年 1 月 1 日	1,680,405	45,051	1,725,456
Additional provisions	額外撥備	805,549	12,642	818,191
Amounts utilised during the period	期內已動用	(575,004)	(3,512)	(578,516)
At 30 June 2026	於 2026 年 6 月 30 日	1,910,950	54,181	1,965,131

The Group provides product warranties ranging from half year to three years to its customers on the trucks and buses and five to eight years on the batteries of the buses. The amount of the provision for the warranties is estimated based on sales volumes and estimated warranty cost per unit of vehicle sold. The estimation basis is reviewed on an ongoing basis and revised where appropriate.

本集團提供產品保修服務，其中卡車和客車的保修期為 6 個月至 3 年，客車電池的保修期為 5 年到 8 年。保修準備的金額根據銷量及預估的單車維修成本進行估計，估計基準乃經持續審查並於適當時進行修訂。

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20 TERMINATION AND POST-EMPLOYMENT BENEFITS OBLIGATIONS

20 離職及退任後福利義務

		At 30 June 2026 2026年 6月30日	At 31 December 2025 2025年 12月31日
Termination benefits	離職福利	140,823	189,292
Post-employment benefits	退任後福利	269,001	277,552
		409,824	466,844
Less: current portion (note 18)	減：即期部分(附註18)	73,547	87,758
Non-current portion	非即期部分	336,277	379,086

The Group estimated the present value of the obligations of its above termination benefits and post-employment benefits with reference to future cash outflows based on average salary increase rate and mortality at average life expectancy of residents in the PRC.

本集團以平均薪酬增長率和中國居民平均預期壽命的死亡率預計未來現金流出確定內退福利計劃和退休福利計劃義務的現值。

21 CAPITAL, RESERVES AND DIVIDENDS

21 股本、儲備和股息

(a) SHARE CAPITAL

(a) 股本

Ordinary shares, issued and fully paid:

普通股，已發行及繳足：

		Number of shares 股份數目	Share capital 股本
At 1 January 2026 and 30 June 2026	於2026年1月1日及 2026年6月30日	2,760,993,339	16,717,024

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21 CAPITAL, RESERVES AND DIVIDENDS (continued)

(b) EQUITY SETTLED SHARE-BASED TRANSACTIONS

Share award scheme

Pursuant to the restricted share award scheme adopted on 17 March 2024, 27,170,000 award shares were granted to a total of 188 incentive participants at a grant price of HK\$7.58 or RMB6.896 per share. The incentive participants included directors and senior management officers of the Group. The scheme is subject to vesting periods of 24 months, 36 months and 48 months, respectively, from the date of registration of the respective grants of the award shares, and their respective vesting proportion to equity interests granted was 30%, 30% and 40% respectively.

Movement in the number of award shares for six months ended 30 June 2026 and 30 June 2025 is as follows:

		2026 2026 年	2025 2025 年
As at 1 January	於 2026 年 1 月 1 日	26,520,000	26,520,000
Lapsed during the period	期內失效	(1,007,000)	—
Vested	解鎖	(7,551,000)	—
At 30 June	於 2026 年 6 月 30 日	17,962,000	26,520,000

The fair value of the award shares was calculated based on the market price of the Company's shares at the grant date, net of grant price, which was to be expensed over the relevant vesting period. Pursuant to the terms of the restricted share award scheme, the participant shall be entitled to receive all dividends in respect of the award shares since the grant date.

21 股本、儲備和股息(續)

(b) 以權益結算之股份交易

股份激勵計劃

根據 2024 年 3 月 17 日通過的限制性股份激勵計劃，共向 188 名激勵對象授予 27,170,000 股激勵股份，授予價格為每股 7.58 港元或人民幣 6.896 元。激勵參與者包括本集團董事及高級管理人員。該計劃的等待期分別為 24 個月、36 個月及 48 個月，自各授出激勵股份登記之日起計，激勵股份的行權比例分別為 30%、30% 及 40%。

截至 2026 年 6 月 30 日止六個月期間激勵股份數目變動如下：

激勵股份的公允價值根據授予日公司股份的市場價格扣除認購價格計算，該激勵股份的公允價值將在相關歸屬期內計入費用。根據限制性股份激勵計劃的條款，參與者有權收取自授予日以來激勵股份的所有股息。

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21 CAPITAL, RESERVES AND DIVIDENDS (continued)

(c) DIVIDENDS

- (i) Dividends payable to equity shareholders attributable to the interim period

	2026 2026 年	2025 2025 年
Interim dividend declared and paid after the interim period of HK\$1.18 or RMB1.02 per ordinary share (2025: HK\$0.74 or RMB0.68 per ordinary share)	2,816,213*	1,873,624

The interim dividend has not been recognised as a liability at the end of the reporting period.

* It is calculated based on the number of ordinary shares issued and the RMB interim dividend per ordinary share.

- (ii) Dividends payable to equity shareholders attributable to the previous financial year

21 股本、儲備和股息(續)

(c) 股息

- (i) 中期應付權益股東股息

中期股息並未於報告期末確認為負債。

* 有關金額乃根據已發行普通股數目及每股普通股人民幣中期股息計算。

- (ii) 上一財政年度應付權益股東的股息

	Six months ended 30 June 截至 6 月 30 日止 6 個月	
	2026 2026 年	2025 2025 年
Final dividend approved and paid after the interim period of HK\$0.88 or RMB0.78 per ordinary share (2024 final dividend: HK\$0.55 or RMB0.51 per ordinary share)	2,141,538	1,404,146

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22 FAIR VALUE MEASUREMENT OF FINANCIAL INSTRUMENTS

(a) FINANCIAL ASSETS AND LIABILITIES MEASURED AT FAIR VALUE

(i) Fair value hierarchy

The following table presents the fair value of the Group's financial instruments measured at the end of the reporting period on a recurring basis, categorised into the three-level fair value hierarchy as defined in HKFRS 13, *Fair value measurement*. The level into which a fair value measurement is classified is determined with reference to the observability and significance of the inputs used in the valuation technique as follows:

- Level 1 valuations: Fair value measured using only Level 1 inputs i.e. unadjusted quoted prices in active markets for identical assets or liabilities at the measurement date
- Level 2 valuations: Fair value measured using Level 2 inputs i.e. observable inputs which fail to meet Level 1, and not using significant unobservable inputs. Unobservable inputs are inputs for which market data are not available
- Level 3 valuations: Fair value measured using significant unobservable inputs

22 金融工具的公允價值

(a) 以公允價值計量的金融資產和負債

(i) 公允價值層級

下表按照香港財務報告準則第13號《公允價值計量》所定義的三級公允價值等級，列示了本集團在報告期末以經常性方式計量的金融工具的公允價值。公允價值計量所劃分的等級是根據估值技術所用輸入值的可觀察性和重要性確定的，具體如下：

- 第一級 僅使用第一級輸入資料(即計量日活躍市場上相同資產或負債的未經調整報價)來計量公允價值
- 第二級 公允價值的計量採用的是第二級輸入數據，即無法滿足第一級要求的可觀察輸入數據，且不使用重大的不可觀察輸入數據。不可觀察輸入數據是指沒有市場資料的輸入數據
- 第三級 使用重大不可觀察數據計量的公允價值

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22 FAIR VALUE MEASUREMENT OF FINANCIAL INSTRUMENTS (continued)

(a) FINANCIAL ASSETS AND LIABILITIES MEASURED AT FAIR VALUE (continued)

(i) Fair value hierarchy (Continued)

The following tables illustrate the fair value measurement hierarchy of the Group's financial instruments:

22 金融工具的公允價值及公允價值層級(續)

(a) 以公允價值計量的金融資產和負債(續)

(i) 公允價值層級(續)

下表列示本集團金融工具的公允價值計量層級：

		Fair value measurement as at 30 June 2026 using 於2026年6月30日使用以下輸入資料的公允價值計量			
		Level 1 第一級	Level 2 第二級	Level 3 第三級	Total 總計
Financial assets:	金融資產：				
Financial assets at FVPL	以公允價值計量且其變動計入當期損益的金融資產	2,234	—	1,325,500	1,327,734
Equity investments designated at FVOCI	指定為以公允價值計量且其變動計入其他全面收益的權益投資	—	—	17,509	17,509
Financial assets at FVOCI	以公允價值計量且其變動計入其他全面收益的金融資產	—	12,105,491	—	12,105,491
		2,234	12,105,491	1,343,009	13,450,734
Financial liabilities:	金融負債：				
Financial liabilities at FVPL	以公允價值計量且其變動計入當期損益的金融負債				
— forward exchange contracts	— 遠期外匯合約	—	3,145	—	3,145

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22 FAIR VALUE MEASUREMENT OF FINANCIAL INSTRUMENTS (continued)

(a) FINANCIAL ASSETS AND LIABILITIES MEASURED AT FAIR VALUE (continued)

(i) Fair value hierarchy (Continued)

		Fair value measurement as at 31 December 2025 using 於2025年12月31日使用以下輸入資料的公允價值計量			
		Level 1 第一級	Level 2 第二級	Level 3 第三級	Total 總計
Financial assets:	金融資產：				
Financial assets at FVPL	以公允價值計量且其變動計入當期損益的金融資產	2,581	4,924	1,717,926	1,725,431
Equity investments designated at FVOCI	指定為以公允價值計量且其變動計入其他全面收益的權益投資	—	—	17,509	17,509
Financial assets at FVOCI	以公允價值計量且其變動計入其他全面收益的金融資產	—	12,503,582	—	12,503,582
		2,581	12,508,506	1,735,435	14,246,522

The Group did not have any financial liabilities measured at fair value as at 31 December 2025.

During the six months ended 30 June 2026, there were no transfers between Level 1 and Level 2, or transfers into or out of Level 3 (2025: nil). The Group's policy is to recognise transfers between levels of fair value hierarchy as at the end of the reporting period in which they occur.

22 金融工具的公允價值及公允價值層級(續)

(a) 以公允價值計量的金融資產和負債(續)

(i) 公允價值層級(續)

於2025年12月31日，本集團未持有以公允價值計量的金融負債。

截至2026年6月30日止6個月期間，第一級與第二級之間沒有資產轉移，第三級之間也沒有轉移(2025年：無)。本集團的政策是，在轉移發生的報告期末確認公允價值層級之間的轉移。

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22 FAIR VALUE MEASUREMENT OF FINANCIAL INSTRUMENTS *(continued)*

(a) FINANCIAL ASSETS AND LIABILITIES MEASURED AT FAIR VALUE *(continued)*

(ii) Valuation techniques and inputs used in Level 1 and Level 2 fair value measurements

Level 1 financial assets at FVPL comprise equity investment traded on The Stock Exchange of Hong Kong Limited and Shanghai Stock Exchange. Their fair values are based on closing prices.

Level 2 financial assets at FVOCI comprise bank acceptance bills that are held for collection of contractual cash flow and for selling. The fair values are estimated by using a discounted cash flow approach with discount rates quoted in main state-owned banks.

Level 2 financial liabilities at FVPL comprise forward exchange contracts. The fair values are determined by discounting the difference between the contractual forward price and the current forward price. The discount rate used is derived from the relevant government yield curve as at the end of the reporting period plus an adequate constant credit spread.

22 金融工具的公允價值及公允價值層級(續)

(a) 以公允價值計量的金融資產和負債(續)

(ii) 第一級和第二級公允價值計量中使用的估值技術和輸入值

以公允價值計量且其變動計入當期損益的第一級金融資產包含在香港聯合交易所有限公司以及上海交易所掛牌交易的股權投資，其公允價值根據收市價確認。

以公允價值計量且其變動計入其他全面收益的第二級金融資產包括銀行承兌票據，其持有目的為獲取合約現金流或出售。其公允價值通過折算現金流量方法確定，其中貼現率通過主要國有銀行的貼現率確定。

以公允價值計量且其變動計入當期損益的第二級金融負債包括遠期外匯合約。公允價值透過折現合約遠期價格與當前遠期價格之間的差額來決定。所使用的折現率是根據報告期末相關政府收益曲線上充足的固定信用利差計算得出。

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22 FAIR VALUE MEASUREMENT OF FINANCIAL INSTRUMENTS *(continued)*

(a) FINANCIAL ASSETS AND LIABILITIES MEASURED AT FAIR VALUE *(continued)*

(iii) Information about Level 3 fair value measurements

Level 3 financial assets at FVPL include wealth management products acquired from a trust company and from banks with the principals and interest rates non-guaranteed. Their fair values are estimated by using a discounted cash flow approach and main inputs used by the Group are estimated yield rates written in contracts by the counterparties.

Level 3 financial assets at FVOCI include equity investments that are not publicly traded, the Group uses its judgement to select a variety of valuation methods and make assumptions that are mainly based on market conditions existing at the end of each reporting period for fair value measurement. The Group adopts a combined valuation method of income and market approaches. The income approach adopts a discounted cash flow method to assess the fair value of these financial assets. Under this methodology, fair value is determined by discounting the projected cash flow of the investee company to present value based on profit and cash flow forecast and other relevant information provided by the investee company. The market approach adopts various sales/income multiples to assess the fair value of these financial assets. Under this methodology, fair value is determined by multiplying various sales/income of the investee company to multipliers with regard to the risks and nature of the business.

22 金融工具的公允價值及公允價值層級(續)

(a) 以公允價值計量的金融資產和負債(續)

(iii) 關於第三級公允價值計量的信息

以公允價值計量且其變動計入當期損益的第三級金融資產包括從一家信託公司購入的及從銀行購入的非保本非保收益理財產品。其公允價值通過折算現金流量方法確定，本集團使用的主要參數是根據理財合約中的預期收益率確定的。

以公允價值計量且其變動計入其他全面收益的第三級金融資產包括非公開交易的股權投資，本集團在每個財務報告期末通過判斷選擇適當價值評估方法並作出基於市場條件的假設。本集團採用收益法及市場法結合的估值方法。收益法通過現金流折現來評估金融資產的公允價值。在這種方法下，公允價值是通過將被投資公司預計現金流折現為現值來確定的，折現依據是被投資公司提供的利潤和現金流預測以及其他相關資訊。市場法採用一系列收入／收益比例以評估金融資產的公允價值。在這種方法下，公允價值通過將各種收入／收益比例與考慮了風險和業務性質的乘數相乘確定。

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22 FAIR VALUE MEASUREMENT OF FINANCIAL INSTRUMENTS (continued)

(a) FINANCIAL ASSETS AND LIABILITIES MEASURED AT FAIR VALUE (continued)

(iii) Information about Level 3 fair value measurements (Continued)

The movements in fair value measurement within Level 3 during the period are as follows:

		Six months ended 30 June 截至6月30日止6個月	
		2026 2026年	2025 2025年
Financial assets at FVPL and equity investments designated at FVOCI:	以公允價值計量且其變動計入當期損益及其他全面收益的金融資產：		
At 1 January	於1月1日	1,735,435	10,155,930
Net unrealised gains or losses recognised in the statement of profit or loss included in other income	於損益表中確認計入其他收益的未實現收益或損失	59,979	57,672
Purchases	購買	4,600,000	9,050,000
Disposal	出售	(5,052,405)	(9,051,734)
At 30 June	於6月30日	1,343,009	10,211,868

(b) FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES NOT CARRIED AT FAIR VALUE

The carrying amounts of the Group's financial instruments including borrowings carried at cost or amortised cost were not materially different from their fair values as at 31 December 2025 and 30 June 2026.

22 金融工具的公允價值及公允價值層級(續)

(a) 以公允價值計量的金融資產和負債(續)

(iii) 關於第三級公允價值計量的信息(續)

期內於第三級內公允價值計量的變動如下：

(b) 不以公允價值入賬的金融資產和負債的公允價值

本集團的金融工具包括以成本或攤銷成本入賬的借款的賬面值與其於2026年6月30日及2025年12月31日的公允價值並無重大差異。

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23 COMMITMENTS

The Group had the following capital commitments at the end of the reporting period:

23 承諾

於報告期末，本集團的資本承諾情況如下：

		At 30 June 2026 於 2026 年 6 月 30 日	At 31 December 2025 於 2025 年 12 月 31 日
Property, plant and equipment and intangible assets	物業、廠房及設備及無形資產	1,574,971	1,820,416

24 CONTINGENT LIABILITIES

The directors are of the opinion that there is no material contingent liabilities.

24 或然負債

董事認為並無重大或然負債。

25 MATERIAL RELATED PARTY TRANSACTIONS

As disclosed in note 1, the directors consider the immediate holding company of the Company is CNHTC, a state-owned enterprise organized under the laws of the PRC with limited liability. The ultimate holding company of the Company is Shandong Heavy Industry Group Co., Ltd. ("SDHi") which is a state-owned company established in the PRC and is controlled by the PRC Government. SDHi and its subsidiaries including CNHTC and Weichai Group Holdings Limited are referred to as SDHi Group.

25 關聯方交易

如附註1所披露，董事認為本公司的直接控股公司為中國重汽，其為根據中華人民共和國法律成立之國有有限責任企業。本公司之最終控股公司為山東重工集團有限公司（「山東重工」），其於中國內地註冊成立之國有企業，由中國政府控制。山東重工集團及其附屬公司（包括中國重汽及濰柴控股集團有限公司）統稱為山東重工集團。

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25 MATERIAL RELATED PARTY TRANSACTIONS (continued)

The directors consider that the major related parties are the SDHi Group, the shareholder of the Company with significance influence over the Group, the associated companies of the Group, the key management personnel of the Company and its holding companies as well as their close family members, and other PRC government-related entities ("Other State-owned Enterprises").

MAN Finance and Holding S.A., which is a non-wholly-owned subsidiary of Ferdinand Porsche Familien Privatstiftung ("FPFPS"), is a shareholder having significant influence over the Company. FPFPS and its subsidiaries are referred to as the FPFPS Group.

The Group transacts business with certain associated companies including Prinx (Cayman) Holding Limited and its subsidiaries (referred to as "Prinx Group"), Sinotruk Mianyang Special Vehicles Co., Ltd. ("Mianyang Special Vehicles"), Sinotruk Panzhihua Mining Truck Co., Ltd. ("Panzhihua Mining Truck"), Sinotruk Liuzhou Yunli Kodiak Machinery Co., Ltd. ("Kodiak") and Dangote Sinotruk West Africa Ltd. ("Dangote Sinotruk") (after capital injection). The Group also transacts business with certain associated companies which are also members of the SDHi Group including SDHi Finance Co., Ltd., Suzhou Tsintel Co., Ltd., Weichai Freshen Air Co., Ltd. and Shengrui Transmission Co., Ltd. The Group's business with UZ TRUCK AND BUS MOTORS Limited Liability Company is grouped with the FPFPS Group.

25 關聯方交易(續)

董事認為主要關連方包括：山東重工集團、對本集團具有重大影響力之本公司股東、本集團聯營公司、本公司及其控股公司的關鍵管理人員及其近親，以及其他國有企業（「其他國有企業」）。

MAN Finance and Holding S.A.（一家Ferdinand Porsche Familien - Privatstiftung的非全資附屬公司）為對本公司有重大影響力的股東。FPFPS及其附屬公司統稱為FPFPS集團。

本集團與若干聯營公司進行業務交易，包括浦林成山控股有限公司及其附屬公司（統稱「浦林集團」）、中國重汽集團綿陽專用汽車有限公司（「綿陽專用汽車」）、中國重汽集團四川攀枝花礦用車有限公司（「攀枝花礦用車」）、中國重汽集團柳州運力科迪亞克有限公司（「科迪亞克」）以及丹格特中國重汽西非有限公司（「丹格特中國重汽」）（注資後）。本集團亦與同屬山東重工集團成員之聯營公司開展業務，包括山東重工集團財務有限公司、清智汽車科技（蘇州）有限公司、濰柴動力空氣淨化科技有限公司及盛瑞傳動股份有限公司。本集團與烏茲別克斯坦卡客車有限責任公司之業務往來歸入FPFPS集團內。

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25 MATERIAL RELATED PARTY TRANSACTIONS (continued)

(a) SIGNIFICANT RELATED PARTY TRANSACTIONS

Financing activities with related parties

(i) SDHi Group

		Highest balance during the six months ended 30 June 2026 於2026年6月30日止6個月的最高金額		Balance at 30 June 2026 於2026年6月30日的金額	
Assets	資產				
Financing receivables	金融應收賬款	—	—	319,000	113,000
Loans	貸款	423,616	336,735	423,616	423,616
Deposits	存款	23,115,599	18,264,840	2,980,862	234,394
		23,539,215	18,601,575	3,723,478	771,010
Liabilities	負債				
Deposit taking	吸收存款	629,383	179,396	2,416,732	1,215,963
Borrowings	借款	7,863,411	200,000	3,489,972	176,831
		8,492,794	379,396	5,906,704	1,392,794
Others	其他				
Receipt of guarantee	接受擔保	424,710	394,166	544,354	406,662
Financial leasing and guarantees	融資租賃及擔保	202,780	80,634	355,506	263,075
Equity contribution to an associate	對聯營公司的股權出資	—	—	3,484,800	3,484,800
		627,490	474,800	4,384,660	4,154,537

25 關聯方交易(續)

(a) 主要關聯方交易

與關聯方的融資活動

(i) 山東重工集團

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25 MATERIAL RELATED PARTY TRANSACTIONS (continued)

(a) SIGNIFICANT RELATED PARTY TRANSACTIONS (continued)

(ii) Mianyang Special Vehicles

		Highest balance during the six months ended 30 June 2026 於 2026 年 6 月 30 日 止 6 個月 的最高金額	Balance at 30 June 2026 於 2026 年 6 月 30 日 的金額	Highest balance during the six months ended 30 June 2025 於 2025 年 6 月 30 日 止 6 個月 的最高金額	Balance at 30 June 2025 於 2025 年 6 月 30 日 的金額
Liabilities	負債				
Deposit taking	吸收存款	—	—	53	53

Trading, servicing, and other transactions with related parties

與關聯方的貿易、服務和其他交易

		Six months ended 30 June 截至 6 月 30 日止 6 個月	
		2026 2026 年	2025 2025 年
(i) SDHi Group	(i) 山東重工集團		
Purchases of spare parts	採購零部件	10,001,955	7,192,972
Purchases of trucks	採購整車	4,074,949	2,255,293
Sale of trucks	銷售整車	901,522	2,372,555
Sale of spare parts	銷售零部件	716,675	504,744
Purchases of general services	接受綜合服務	68,824	22,750
Provision of interest subsidy	提供貼息	50,750	36,751
Supply of technology development	提供技術服務	36,905	21,557
Supply of auxiliary production services	提供輔助生產服務	33,676	87,134
Rental income	租金收入	19,540	29,530
Leasing expenses	租賃開支	12,393	3,653
Aggregate of interest income for loan services	貸款服務利息收入	5,403	7,544
Interest expense for deposit taking services	吸收存款服務利息開支	4,740	10,864
Purchases of property, plant and equipment	採購物業、廠房及設備	567	2
Sale of property, plant and equipment	銷售物業、廠房及設備	2	231
		15,927,901	12,545,580

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25 MATERIAL RELATED PARTY TRANSACTIONS (continued)

25 關聯方交易(續)

(a) SIGNIFICANT RELATED PARTY TRANSACTIONS (continued)

(a) 主要關聯方交易(續)

		Six months ended 30 June 截至6月30日止6個月	
		2026 2026年	2025 2025年
(ii) FPFPS Group	(ii) FPFPS集團		
Sale of spare parts	銷售零部件	189,260	121,923
(iii) Prinx Group	(iii) 浦林集團		
Purchases of spare parts	採購零部件	403,116	247,428
Purchases of general services	接受綜合服務	1	227
Supply of technology development	提供技術服務	—	618
		403,117	248,273
(iv) Mianyang Special Vehicles	(iv) 綿陽專用車		
Purchases of trucks	採購整車	1,792	8,445
Sale of trucks	銷售整車	—	11,018
		1,792	19,463
(v) Kodiak	(v) 科迪亞克		
Sale of trucks	銷售整車	17,677	37,399
Sale of spare parts	銷售零部件	90	1,360
		17,767	38,759
(vi) Dangote Sinotruk	(vi) 丹格特		
Sale of trucks	銷售整車	29,457	—
Purchases of general services	接受綜合服務	1,759	—
		31,216	—
(vii) Key management compensation	(vii) 主要管理層薪酬		
Short-term employee benefits	短期僱員福利	6,036	4,033
Share-based payments	以權益結算股份支付	3,307	2,253
Pension scheme contributions	退休計劃供款	195	113
		9,538	6,399

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25 MATERIAL RELATED PARTY TRANSACTIONS (continued)

25 關聯方交易(續)

(b) BALANCES WITH RELATED PARTIES

(b) 關聯方結餘

		At 30 June 2026 於 2026 年 6 月 30 日	At 31 December 2025 於 2025 年 12 月 31 日
Amounts due from related parties	應收關聯方結餘		
(i) SDHi Group	(i) 山東重工集團		
Deposits	存款	18,264,840	8,208,992
Trade receivables	應收賬款	7,896,827	5,476,741
Loans	貸款	336,735	423,616
Other receivables	其他應收款	100,032	55,887
Prepayments	預付款項	17,585	26,154
		26,616,019	14,191,390
(ii) FPFPS Group	(ii) FPFPS 集團		
Trade receivables	貿易應收賬款	111,541	96,814
(iii) Kodiak	(iii) 科迪亞克		
Trade receivables	貿易應收賬款	15,638	46,415
Other receivables	其他應收款項	12,227	12,227
		27,865	58,642
(iv) Dangote Sinotruk	(iv) 丹格特中國重汽		
Trade receivables	貿易應收賬款	11,447	11,619
(v) Prinx Group	(v) 浦林集團		
Trade receivables	貿易應收賬款	200	—

The interest rate of loans to an associate are 2.9% to 3.35% (2025: 3.35% to 4.13%) per annum.

聯營企業貸款的年利率為2.9%至3.35%(2025年:3.35%至4.13%)。

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25 MATERIAL RELATED PARTY TRANSACTIONS (continued)

25 關聯方交易(續)

(b) BALANCES WITH RELATED PARTIES (continued)

(b) 關聯方結餘(續)

		At 30 June 2026 於 2026 年 6 月 30 日	At 31 December 2025 於 2025 年 12 月 31 日
Amounts due to related parties	應付關聯方結餘		
(i) SDHi Group	(i) 山東重工集團		
Trade payables	貿易應付款項	8,283,184	5,912,040
Borrowings	貸款	200,000	311,008
Deposit taking	吸收存款	179,396	500,813
Other payables	其他應付款項	102,805	107,042
Contract liabilities	合同負債	9,461	8,579
		8,774,846	6,839,482
(ii) Prinx Group	(ii) 浦林集團		
Trade payables	貿易應付款項	380,994	471,352
Other payables	其他應付款項	10,807	7,771
		391,801	479,123
(iii) Mianyang Special Vehicles	(iii) 綿陽專用車		
Other payables	其他應付款項	3,496	3,481
Contract liabilities	合同負債	1,220	1,235
Trade payables	貿易應付款項	702	1,053
		5,418	5,769
(iv) Panzhihua Mining Truck	(iv) 攀枝花礦用車		
Contract liabilities	合同負債	33	33
(v) Dangote Sinotruk	(v) 丹格特中國重汽西非有限公司		
Trade payables	貿易應付款項	1,759	—

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25 MATERIAL RELATED PARTY TRANSACTIONS (continued)

(b) BALANCES WITH RELATED PARTIES (continued)

Except for borrowings from related parties at 31 December 2025 being secured, as at 30 June 2026 and 31 December 2025, loans to related parties, borrowings from and deposit taking from/placed to related parties were unsecured, interest bearing at rates mutually agreed and due within one year and all other amounts due from/to related parties were unsecured, interest free and due within one year.

As at 30 June 2026, the impairment of trade receivables due from related parties amounted to approximately RMB165,583,000 (31 December 2025: approximately RMB152,902,000).

As at 30 June 2026 and 31 December 2025, majority of the Group's bank balances and borrowings were with state-owned banks.

26 EVENTS AFTER THE REPORTING PERIOD

No significant subsequent events take place after the reporting period.

27 COMPARATIVE FIGURES

To reflect the adjustments of the business operating segments, certain comparative figures have been restated.

25 關聯方交易(續)

(b) 關聯方結餘(續)

除於2025年12月31日關聯方借款有抵押外，於2026年6月30日及2025年12月31日，關聯方貸款、關聯方借款及吸收／存放存款均為無抵押、按雙方協定利率計息並須於一年內償還及所有其他應收／應付關連方款項均為無抵押、不計息，並須於一年內償還。

於2026年6月30日，應收關聯方貿易賬款減值約為人民幣165,583,000元(2025年12月31日：約人民幣152,902,000元)。

於2026年6月30日及2025年12月31日，本集團大部分銀行結餘及借款均來自國有銀行。

26 報告期後事項

回顧期末後並無發生重大期後事項。

27 比較數字

為反映業務分部的調整，一些比較數字已重述。

SINOTRUK

中国重汽

